



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



E-filed 8/15/13

Form 990-EZ

Short Form Return of Organization Exempt From Income Tax

OMB No 1545-1150

2012

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions). All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form. The organization may have to use a copy of this return to satisfy state reporting requirements.

Department of the Treasury Internal Revenue Service

A For the 2012 calendar year, or tax year beginning 2012, and ending

B Check if applicable: Address change, Name change, Initial return, Terminated, Amended return, Application pending. C Name of organization: Naples Ballet, Inc. Number and street (or P.O. box, if mail is not delivered to street address): 1005 5th Avenue North. City or town, state or county, and ZIP+4: Naples FL 34102. D Employer identification number: 27-0319300. E Telephone number: (239) 732-1000. F Group Exemption Number.

G Accounting Method: [] Cash [X] Accrual Other (specify). H Check [X] if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF). I Website: N/A. J Tax-exempt status (check only one) - [X] 501(c)(3) [] 501(c) () (insert no) [] 4947(a)(1) or [] 527.

K Check [] if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6c, and 7b, to line 8 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. \$ 105,942.

Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I) Check if the organization used Schedule O to respond to any question in this Part I [X]

Table with 21 rows and 3 columns: Description, Line Number, Amount. Includes rows for Contributions (49,155), Program service revenue (56,787), Total revenue (105,942), Total expenses (107,637), and Net assets at end of year (16,280).

SCANNED MAR 28 2014

BAA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990-EZ (2012)

69 2012

Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V) Check if the organization used Schedule O to respond to any question in this Part V

	Yes	No
33 Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' provide a detailed description of each activity in Schedule O	33	X
34 Were any significant changes made to the organizing or governing documents? If 'Yes,' attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)	34	X
35 a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?	35a	X
b If 'Yes,' to line 35a, has the organization filed a Form 990-T for the year? If 'No,' provide an explanation in Schedule O	35b	
c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(8) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If 'Yes,' complete Schedule C, Part III	35c	X
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If 'Yes,' complete applicable parts of Schedule N	36	X
37 a Enter amount of political expenditures, direct or indirect, as described in the instructions	37a	0
b Did the organization file Form 1120-POL for this year?	37b	X
38 a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a	X
b If 'Yes,' complete Schedule L, Part II and enter the total amount involved	38b	
39 Section 501(c)(7) organizations. Enter:		
a Initiation fees and capital contributions included on line 9	39a	
b Gross receipts, included on line 9, for public use of club facilities	39b	
40 a Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911; section 4912; section 4955		
b Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	40b	X
c Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958.		
d Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization		
e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If 'Yes,' complete Form 8886-T	40c	X

41 List the states with which a copy of this return is filed

42 a The organization's books are in care of Toshiko Tompkins Telephone no (239) 732-1000 Located at 1005 5th Ave North Naples FL ZIP+4 34102

b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

If 'Yes,' enter the name of the foreign country:

See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.

c At any time during the calendar year, did the organization maintain an office outside of the U.S.?

If 'Yes,' enter the name of the foreign country:

43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the tax year

44 a Did the organization maintain any donor advised funds during the year? If 'Yes,' Form 990 must be completed instead of Form 990-EZ

b Did the organization operate one or more hospital facilities during the year? If 'Yes,' Form 990 must be completed instead of Form 990-EZ

c Did the organization receive any payments for indoor tanning services during the year?

d If 'Yes' to line 44c, has the organization filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O

45 a Did the organization have a controlled entity of the organization within the meaning of section 512(b)(13)?

b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)

Form 990-EZ (2012) Naples Ballet, Inc.

27-0319300

Page 4

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I. Yes No
46

Section 501(c)(3) organizations only

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II. Yes No
47

48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E. 48

49 a Did the organization make any transfers to an exempt non-charitable related organization? 49 a

b If 'Yes,' was the related organization a section 527 organization? 49 b

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and title of each employee paid more than \$100,000	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC)	(d) Health benefits, contributions to employee benefit plans and deferred compensation	(e) Estimated amount of other compensation
None				

f Total number of other employees paid over \$100,000. ▶

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation
None		

d Total number of other independent contractors each receiving over \$100,000. ▶

52 Did the organization complete Schedule A? Note: All section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A. Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer: <u>E-filed 8/15/13 - see Form 9879-0E</u>	Date: <u>05/14/13</u>			
	<u>Toshiko Tompkins</u> Type or print name and title.	<u>President</u>			
Paid Preparer Use Only	Print/type preparer's name: <u>Aurora Wells, EA</u>	Preparer's signature: <u>E-filed 8/15/13 - see Form 9879-0E</u>	Date: <u>05/15/13 E-filed</u>	Check <input type="checkbox"/> if self-employed	PTIN: <u>P00539778</u>
	Firm's name: <u>AURORA NOTES, INC.</u>	Firm's EIN: <u>59-3464177</u>	Phone no:		
	Firm's address: <u>PO BOX 8864</u> <u>NAPLES</u>	<u>FL 34101</u>			

May the IRS discuss this return with the preparer shown above? See instructions. Yes No

SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

2012

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

Naples Ballet, Inc.

27-0319300

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches or association of churches described in section 170(b)(1)(A)(i).
- 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.)
- 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
- 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 9 An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
- 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a Type I
 - b Type II
 - c Type III — Functionally Integrated
 - d Type III — Non-functionally Integrated
- e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

	Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11 g (i)	
(ii) A family member of a person described in (i) above?	11 g (ii)	
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	11 g (iii)	

h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-6 above or IRC section (see instructions))	(iv) Is the organization in column (i) listed in your governing document?		(v) Did you notify the organization in column (i) of your support?		(vi) Is the organization in column (i) organized in the U.S.?		(vii) Amount of monetary support
			Yes	No	Yes	No	Yes	No	
(A)									
(B)									
(C)									
(D)									
(E)									
Total									

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any 'unusual grants')			10,926.	10,000.	45,305.	66,231.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3			10,926.	10,000.	45,305.	66,231.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						66,231.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4			10,926.	10,000.	45,305.	66,231.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 Total support. Add lines 7 through 10						66,231.
12 Gross receipts from related activities, etc (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input checked="" type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2011 Schedule A, Part II, line 14	15	%
16a 33-1/3% support test — 2012. If the organization did not check the box on line 13, and the line 14 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input type="checkbox"/>	
b 33-1/3% support test — 2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input type="checkbox"/>	
17a 10%-facts-and-circumstances test — 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>	
b 10%-facts-and-circumstances test — 2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>	
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	<input type="checkbox"/>	

Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants'.)						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2012 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2011 Schedule A, Part III, line 17	18	%

19a **33-1/3% support tests - 2012.** If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

b **33-1/3% support tests - 2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

3:29 PM
02/16/13
Accrual Basis

Naples Ballet, Inc.
Profit & Loss
January through December 2012

Matches
990-EZ ✓

	Jan - Dec 12	Jan - Dec 11	\$ Change
Ordinary Income/Expense			
Income			
Sales	0.00	37.75	-37.75
40000 Direct Public Support			
40003 - Individ, Family Contributions	1,025.00	250.00	775.00
40004 - Production Contributions	39,230.00	33,637.00	4,593.00
40005 - Scholarship Program Contributions	60.00	0.00	60.00
40005 - Scholarship Program Contributions	6,000.00	0.00	6,000.00
Total 40000 Direct Public Support	46,306.00	33,887.00	11,418.00
40300 - Other Types of Income			
40302 - Costumer Bad Check Fee	0.00	40.00	-40.00
Total 40300 - Other Types of Income	0.00	40.00	-40.00
40400 - Production Income			
40401 - Productions Ticket Sales	23,466.13	26,839.52	-3,373.39
40402 - Dancers Performance Fee	17,480.00	17,218.00	262.00
40403 - Miscellaneous Production Income	211.46	628.00	-417.55
40404 - Patron Donations/Playbill Sales	4,060.00	9,400.00	-5,340.00
40400 - Production Income - Other	4,711.80	5,280.95	-308.15
Total 40400 - Production Income	49,929.39	59,367.47	-8,438.08
40500 - Special Program Income			
40501 - Special Needs Program	808.00	2,339.00	-1,531.00
Total 40500 - Special Program Income	808.00	2,339.00	-1,531.00
40700 - Special Events Income			
40703 - Fundraising Event Income	9,900.00	0.00	9,900.00
Total 40700 - Special Events Income	9,900.00	0.00	9,900.00
Total Income	105,942.39	95,671.22	10,271.16
Gross Profit	105,942.39	95,671.22	10,271.16
Expense			
60000 - Business Expenses			
60001 - Business Registration Fees	81.26	70.00	-8.76
60002 - Bank Service Fee	0.00	66.12	-66.12
60003 - FRONT DESK Merchant Acct Fees	618.47	594.59	23.88
60004 - ONLINE Merchant Acct Fee	1,480.58	418.08	1,064.52
60000 - Business Expenses - Other	75.00	0.00	75.00
Total 60000 - Business Expenses	2,235.30	1,148.77	1,086.53
60100 - Contract Services			
60101 - Accounting Fees	10,160.00	690.00	9,470.00
60102 - Legal Fees	744.00	0.00	744.00
60103 - Contractors	2,280.00	0.00	2,280.00
Total 60100 - Contract Services	13,184.00	690.00	12,494.00
60300 - Operations			
60301 - Supplies	908.41	0.00	908.41
60302 - Books, Subscriptions, Reference	0.00	85.00	-85.00
60303 - Postage, Mailing Service	218.76	83.82	135.14
60306 - Office Rental Expense	1,000.00	1,000.00	0.00
60307 - Miscellaneous	0.00	9.96	-9.96
60308 - Office Supplies	567.80	666.08	-278.28
60309 - Advertising	2,340.88	0.00	2,340.88
60310 - Software	79.75	0.00	79.75
60300 - Operations - Other	82.44	0.00	82.44
Total 60300 - Operations	5,188.04	2,044.66	3,153.99
60400 - Other Types of Expenses			
60401 - Advertising Expenses	0.00	4,346.02	-4,346.02
60402 - Insurance - Liability, D and O	695.84	708.84	-12.80
Total 60400 - Other Types of Expenses	695.84	5,054.86	-4,358.82
60500 - Production Expense			
60501 - Printing and Copying	4,700.48	4,888.69	91.79
60502 - Materials	302.31	640.32	-238.01
60504 - Misc Production Expenses	447.41	1,007.19	-559.78
60505 - Stage Rental Expense	8,940.00	9,889.00	-889.00
60506 - Event Insurance	661.25	701.07	-38.82
60507 - Contract Labor	14,021.88	9,575.00	4,446.88
60508 - Technicians	5,000.00	5,000.00	0.00
60509 - Artists	7,021.80	4,824.25	2,397.55

Naples Ballet, Inc.
Income Tax Preparation
 January through December 2012

4:16 PM
 04/27/13
 Accrual Basis

Account Type	Account	Amount	Tax Line
Jan - Dec 12			
Rank			
Accounts Receivable	19000 · Wadovna Ckg .8637	12,700.69	PT X BIS-Assets. Cash-non-interest bearing
Other Current Asset	10300 Accounts Receivable	3,928.80	PT X BIS-Assets. Accounts receivable
Other Current Asset	10400 Undeposited Funds	0.00	<Unassigned>
Other Current Liability	Inventory Asset	0.00	<Unassigned>
Equity	20100 · Sales Tax Payable	-349.61	PT X BIS-Liabs. Accounts payable/accrued exp
Income	30000 · Opening Balance Equity	0.00	<Unassigned>
Income	40400 · Production Income	-4,711.80	PT VII-Program Service Revenue. (B)-Related or exempt function revenue
Income	40000 · Direct Public Support:40001	-1,925.00	PT VII-Contribs. Other Contributions, gifts, etc.
Income	40400 Production Income:40402 · Dancers Performance Fee	-17,490.00	PT VII-Program Service Revenue. (B)-Related or exempt function revenue
Income	40600 Special Program Income:40501 Special Needs Program	-808.00	PT VII-Program Service Revenue. (B)-Related or exempt function revenue
Income	40000 · Direct Public Support:40003 Individual, Family Contributions	-38,230.00	PT VII-Contribs. Other Contributions, gifts, etc.
Income	40400 · Production Income 40401 Productions Ticket Sales	-23,466.13	PT VII-Program Service Revenue. (B)-Related or exempt function revenue
Income	40400 · Production Income:40404 Patron Donations/Mayall Sales	-4,950.00	PT VIII Col(B)-Related or exempt function revenue
Income	40700 · Special Events Income 40703 · Fundraising Event Income	-8,900.00	PT VIII Col(B)-Related or exempt function revenue
Income	40000 · Direct Public Support:40005 Scholarship Program Contributions	-50.00	PT VIII-Program Service Revenue. (B)-Related or exempt function revenue
Income	40000 · Direct Public Support:40004 · Production Contributions	-211.45	PT VIII-Program Service Revenue. (B)-Related or exempt function revenue
Income	40400 · Production Income:40403 · Miscellaneous Production Income	75.00	PT IX Col(C)-Mgmt/Gen. Accounting fees
Expense	60000 · Business Expenses	8,940.00	PT IX Col(B)-Program Svcs. Other expenses
Expense	60500 · Production Expense 60505 Stage Rental Expense	218.76	PT IX Col(B)-Program Svcs. Office expenses
Expense	60300 · Operations:60303 · Postage, Mailing Service	695.84	PT IX Col(C)-Mgmt/Gen. Insurance
Expense	60400 Other Types of Expenses:60402 Insurance - Liability, D and O	618.47	PT IX Col(B)-Program Svcs. Other fees
Expense	60000 · Business Expenses:60003 · FRONT DESK Merchant Acd Fees	81.29	PT IX Col(C)-Mgmt/Gen. Other fees
Expense	60000 · Business Expenses:60001 Business Registration Fees	14,021.96	PT IX Col(B)-Program Svcs. Other expenses
Expense	60500 · Production Expense:60507 Contract Labor	6,663.60	PT IX Col(B)-Program Svcs. Other expenses
Expense	60500 · Production Expense:60514 Costumes and Props Rental	660.00	PT IX Col(B)-Program Svcs. Other expenses
Expense	60000 · Operations 60001 Supplies	808.41	PT IX Col(C)-Mgmt/Gen. Office expenses
Expense	60100 · Contract Services 60103 · Contractors	2,280.00	PT IX Col(C)-Mgmt/Gen. Other expenses
Expense	60700 Special Programs 60701 · Dance With No Limits	168.87	PT IX Col(B)-Program Svcs. Other expenses
Expense	60500 · Production Expense:60506 Event Insurance	661.26	PT IX Col(B)-Program Svcs. Other expenses
Expense	60800 Travel and Meetings:60801 Conference, Convention, Meeting	42.40	PT IX Col(B)-Program Svcs. Conference/conventions/mtg
Expense	60500 · Production Expense:60501 Printing and Copying	4,700.48	PT IX Col(B)-Program Svcs. Advertising and promotion
Expense	60600 · Operations 60308 · Office Supplies	587.80	PT IX Col(B)-Program Svcs. Office expenses
Expense	60300 Operations 60309 · Scholarship Program	30,510.00	PT IX Col(B)-Program Svcs. Other expenses
Expense	60300 Operations 60310 Software	82.44	PT IX Col(B)-Program Svcs. Other expenses
Expense	60900 Fundraising	79.75	PT IX Col(C)-Mgmt/Gen. Other expenses
Expense	60100 Contract Services:60101 Accounting Fees	2,701.74	PT IX Col(D)-Fundraising: Other expenses
Expense	60500 · Production Expense:60513 Advertising	10,160.00	PT IX Col(C)-Mgmt/Gen. Accounting fees
Expense	60500 · Production Expense:60510 Travel and Lodging	1,273.85	PT IX Col(B)-Program Svcs. Advertising and promotion
Expense	60500 · Production Expense 60510 · Travel and Lodging 60510.1 Travel and Lodging.	1,338.50	PT IX Col(B)-Program Svcs. Travel
Expense	60500 · Production Expense 60504 Misc Production Expenses	1,884.00	PT IX Col(B)-Program Svcs. Travel
Expense	60500 · Production Expense:60511 Equipment Rental	447.41	PT IX Col(B)-Program Svcs. Other expenses
Expense	60300 Operations 60308 · Office Rental Expense	97.11	PT IX Col(B)-Program Svcs. Other expenses
Expense	60300 Operations 60308 Advertising	1,000.00	PT IX Col(B)-Program Svcs. Other expenses
Expense	60000 · Business Expenses:60004 ONLINE Merchant Acd Fee	2,340.88	PT IX Col(D)-Fundraising: Advertising and promotion
Expense	60100 Contract Services 60102 Legal Fees	1,480.58	PT IX Col(B)-Program Svcs. Other fees
Expense	60000 Business Expenses 60002 Bank Service Fee	744.00	PT IX Col(C)-Mgmt/Gen. Legal fees
Expense	60600 Production Expense 60508 Technicians	0.00	PT IX Col(C)-Mgmt/Gen. Other fees
Expense	60500 Production Expense 60506 Artists	5,000.00	PT IX Col(B)-Program Svcs. Other expenses
Expense	60600 Production Expense 60502 Materials	7,021.80	PT IX Col(B)-Program Svcs. Other expenses
Other Expense	60000 · Ask My Accountant	302.31	PT IX Col(B)-Program Svcs. Other expenses
		0.00	<Unassigned>
		17,975.76	

Jan - Dec 12

Naples Ballet, Inc. 27-0319300

1

Schedule O (Form 990 or 990-EZ), Supplemental Information to Form 990 or 990-EZ
Form 990-EZ, Part I, Line 8 Other Revenue

Other revenue (describe in Schedule O)

Other Revenue	0.
Total	0.

Schedule O (Form 990 or 990-EZ), Supplemental Information to Form 990 or 990-EZ
Form 990-EZ, Part I, Line 16 Other Expenses

Other expenses (describe in Schedule O)

Production Expense:Artists	7,022.
Production Expense:Contract Labor	14,022.
Production Expense:Costumes and Props Rental	6,664.
Production Expense:Equipment Rental	97.
Production Expense:Event Insurance	661.
Production Expense:Materials	302.
Production Expense:Misc Production Expenses	447.
Production Expense:Stage Rental Expense	8,940.
Production Expense:Technicians	5,000.
Scholarship Program	30,510.
Travel	3,223.
Conferences, conventions and meetings	42.
Insurance	696.
Operations:Other	62.
Production Expense:Other	460.
Special Programs:Dance With No Limits	168.
Contract Services:Contractors	2,280.
Operations:Software	80.
Fundraising	2,792.
Total	83,468.

Schedule O (Form 990 or 990-EZ), Supplemental Information to Form 990 or 990-EZ
Form 990-EZ, Page 1, Part II, Line 24

Line 24 - Other Assets:	Beginning of Year	End of Year
Accounts Receivable, Net	10,315.	3,929.
Total	10,315.	3,929.

Schedule O (Form 990 or 990-EZ), Supplemental Information to Form 990 or 990-EZ
Form 990-EZ, Page 1, Part II, Line 26

Line 26 - Total Liabilities:	Beginning of Year	End of Year
Accounts Payable and Accrued Expenses	576.	350.
Total	576.	350.

3:28 PM
 02/18/13
 Accrual Basis

Naples Ballet, Inc.
Balance Sheet
 As of December 31, 2012

Matches
 990-EZ ✓

	<u>Dec 31, 12</u>	<u>Dec 31, 11</u>
ASSETS		
Current Assets		
Checking/Savings		
10000 - Wachovia Ckg...8637	12,700.69	15,104.61
Total Checking/Savings	12,700.69	15,104.61
Accounts Receivable		
10300 - Accounts Receivable	3,928.80	10,314.87
Total Accounts Receivable	3,928.80	10,314.87
Other Current Assets		
10400 - Undeposited Funds	0.00	-6,869.00
Total Other Current Assets	0.00	-6,869.00
Total Current Assets	16,629.49	18,550.48
TOTAL ASSETS	<u>16,629.49</u>	<u>18,550.48</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
20100 - Sales Tax Payable	349.61	574.72
Total Other Current Liabilities	349.61	574.72
Total Current Liabilities	349.61	574.72
Total Liabilities	349.61	574.72
Equity		
30300 - Unrestricted Net Assets	17,975.76	4,266.21
Net Income	-1,685.88	13,709.55
Total Equity	16,279.88	17,975.76
TOTAL LIABILITIES & EQUITY	<u>16,629.49</u>	<u>18,550.48</u>

7

3:29 PM

02/16/13

Accrual Basis

Naples Ballet, Inc.
Profit & Loss
 January through December 2012

	Jan - Dec 12	Jan - Dec 11	\$ Change
60510 - Travel and Lodging			
60510.1 Travel and Lodging (No 1000)	1,884.00	0.00	1,884.00
60510 - Travel and Lodging - Other	1,338.50	2,208.50	-869.00
Total 60510 - Travel and Lodging	3,222.50	2,208.50	1,016.00
60511 - Equipment Rental	97.11	8.71	88.40
60512 - Transportation	0.00	333.89	-333.89
60513 - Advertising	1,273.85	1,248.83	24.02
60514 - Costumes and Props Rental	6,863.80	10,032.90	-3,169.10
60515 - Costumes	0.00	806.00	-806.00
60516 - Props	0.00	1,280.00	-1,280.00
60500 - Production Expense - Other	480.00	0.00	480.00
Total 60500 - Production Expense	52,812.37	51,783.35	1,019.02
60800 - Scholarship Program	30,510.00	17,535.00	12,975.00
60700 - Special Programs			
60701 Dance With No Limits	188.57	0.00	188.57
60702 - Contractors DAWN	0.00	2,720.00	-2,720.00
60700 - Special Programs - Other	0.00	918.00	-918.00
Total 60700 - Special Programs	188.57	3,638.00	-3,467.43
60800 - Travel and Meetings			
60801 - Conference, Convention, Meeting	42.40	62.24	-19.84
Total 60800 - Travel and Meetings	42.40	62.24	-19.84
60900 - Fundraising	2,791.74	0.00	2,791.74
Total Expense	107,638.26	81,981.87	25,676.59
Net Ordinary Income	-1,895.88	13,709.55	-15,405.43
Other Income/Expense			
Other Expense			
80000 - Ask My Accountant	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	-1,895.88	13,709.55	-15,405.43



AGENDA ITEM 1: INSTALLATION OF NEW TRUSTEES

2013 Board of Trustees

President	Toshiko Tompkins
Vice President	Cathy Morton - <i>New Trustee in 2012</i>
Secretary	Nicole Morton - <i>New Trustee in 2012</i>
Treasurer	Richard Fioretti