Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

Open to Public Inspection

<u>.</u>	A F	or the	2012 calendar year, or tax year beginning a	nd ending	-				
₹ '	B Ci	heck if	C Name of organization		D Employer identification	n number			
$\frac{1}{2}$		Addres	S TAIMEDNAMIONAL COCTEMY OF ALIMOMAMION						
5		Name change	TCA		25-0921	042			
]Initial return	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite		0.411			
_		Termin ated Amend return	67 ALEXANDER DRIVE, PO BOX 12277		919-549	5,862,264.			
α 0	F	Applica			G Gross receipts \$ 4 H(a) Is this a group return	3,002,204.			
~		Jtion pendin			for affiliates?	Yes X No			
ğ			SAME AS C ABOVE	,	H(b) Are all affiliates included?	Yes No			
8 10				(1) or 52	⊣ ''' '				
4			e: WWW.ISA.ORG organization. X Corporation Trust Association Other	Tı Vası	H(c) Group exemption num r of formation 1945 M State				
0		rt I	Summary	L 1841	TOTTOTTIALION TO TO IN STATE	or legal dorniche. 14C			
ļ			Briefly describe the organization's mission or most significant activities TO	ADVANC	E THE KNOWLEDGE	AND			
	Activities & Governance			ECHNOLO	GIES OF AUTOMAT	ION.			
	erne	2	Check this box If the organization discontinued its operations or dis		etra 25% of its net assets.				
	30V		Number of voting members of the governing body (Part VI, line 1a)		၂၇ 3				
	æ	4 1	Number of independent voting members of the governing body (Part VI,	b) FEB 18		16 61			
	ities		Total number of individuals employed in calendar year 2012 (Part V, line 2		3 2020 5	1200			
	ctiv		Total unrelated business revenue from Part VIII, column (C), line 12	OGDE		447,647.			
	۲		Net unrelated business taxable income from Form 990-1, line 34	<u> </u>	7b	0.			
•			RECEIVED			Current Year			
	e l	8 (Contributions and grants (Part VIII, line 1h)	<u> </u>		1,698,901.			
	Revenue	9 1	Program service revenue (Part VIII, line 2g) FEB 2 4 2020	-	6,323,700. 1,485,661.	722,937.			
	Be	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 3c, 3c, 4, and 11e)	-		2,182,963.			
		11 (Total revenue - add lines 8 through 11 (must equal part vill, column (A), line 1:	2)		0,366,785.			
	\dashv		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		67,100.	106,620.			
			Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.			
	S S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-	10)		4,718,966.			
	Expenses		Professional fundraising fees (Part IX, column (A), line 11e)	, <u> </u>	0.	0.			
	Š.		Total fundraising expenses (Part IX, column (D), line 25)	0.	5,956,293. 5,898,0				
			Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)			0,723,654.			
			Pavanua less expenses. Subtract line 18 from line 12		529,824.	-356,869.			
	sets or alances		DECEIVED IN U	OHALS B	eginning of Current Year	End of Year			
C	Sets		Total assets (Part X, line 16)	12		0,617,675.			
Š	nd #		Total liabilities (Part X, line 26) Net assets or fund balances Subtract line 21 from line 20 FEB 182	n20 ⊢	6,013,688.	6,022,000.			
•	湿		Net assets or fund balances Subtract line 21 from line 20 FEB 1 6 2 Signature Block		23,634,769. 2	4,595,675.			
þ	•		Ities of perjury, I declare that I have examined this return, including accompanying scribe	dulês and stater	ments, and to the best of my know	vledge and belief, it is			
2	true,	correc	t, and complete. Declaration of preparer (other than officer) is based on all information of	of which prepare	er has any knowledge.	,			
=)				1/27/20				
	Sıgr		Signature of officer		Date				
y	Here	e	JON DIPIETRO, ISA TREASURER Type or print name and title						
₹					Date , Check	PTIN			
SANE SANE	Paid		Print/Type preparer's name ED MARTIN Preparer's fignature	1 M		00745518			
	Prep	,	Firm's name CLIFTONLARSONALLEN LLP	<i>- </i>	Firm's EIN 41	-0746749			
	Use '		Firm's address 4601 SIX FORKS ROAD, SUITE 350)					
			RALEIGH, NC 27609			781-3581			
	Мау	the IF	RS discuss this return with the preparer shown above? (see instructions)			X Yes No			
	23200	12-10	0-12 LHA For Paperwork Reduction Act Notice, see the separate instru	ictions.	(12	Form 990 (2012)			

Form 990 (2	2012)	INTERNATIONAL	SOCIETY	OF	AUTOMATI
Part III	Statement of I	Program Service Acco	omplishmen	ts	•

1 (1)	Check if Schedule O contains a response to any question in this Part III	X
1	Briefly describe the organization's mission	
	FOUNDED IN 1945, THE INTERNATIONAL SOCIETY OF AUTOMATION (ISA) IS A	
	LEADING, GLOBAL, NONPROFIT ORGANIZATION THAT IS SETTING THE STANDARD	
	FOR AUTOMATION BY HELPING OVER 30,000 WORLDWIDE MEMBERS AND OTHER	
	PROFESSIONALS SOLVE DIFFICULT TECHNICAL PROBLEMS, WHILE ENHANCING	
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-F7?	.
	p 1 0 000 01 000 02	NO
3	If "Yes," describe these new services on Schedule O. Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes	Nο
3	If "Yes," describe these changes on Schedule O	110
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and	
	revenue, if any, for each program service reported.	
4a	(Code) (Expenses \$3 , 841 , 434 • including grants of \$) (Revenue \$3 , 894 , 643	<u>· ·</u>)
	TRAINING AND CERTIFICATION SERVICES	
	THE COCTETY OFFEDC MENTALING PRODUCTED TO COMPANIES AND INDIVIDUALS	
	THE SOCIETY OFFERS TRAINING PRODUCTS TO COMPANIES AND INDIVIDUALS INVOLVED IN AUTOMATION. TRAINING IS OFFERED AT THE SOCIETY'S	
	HEADQUARTERS FACILITY, PUBLIC SITES THROUGHOUT THE COUNTRY, CLIENT	
	FACILITIES THROUGHOUT THE WORLD, AND DISTANCE LEARNING THROUGH INTERNE	T
	OFFERINGS. DVD TRAINING PRODUCTS ARE ALSO SOLD BY THE SOCIETY. THE	
	SOCIETY FURTHER MAINTAINS TWO PROFESSIONAL CERTIFICATION PROGRAMS,	
	CERTIFIED CONTROL SYSTEMS TECHNICIAN (CCST) AND CERTIFIED AUTOMATION	
	PROFESSIONAL (CAP) BOTH WITH TRAINING AND TESTING OFFERED. THE SOCIETY	
	DERIVES REVENUE FROM TRAINING SERVICES BY CHARGING PARTICIPANTS	
41	REGISTRATION FEES. IN 2012, 271 TRAINING COURSES WERE CONDUCTED AND (Code) (Expenses \$ 2,290,407. including grants of \$ 106,620.) (Revenue \$ 719,499)	
4b	(Code) (Expenses \$2, 290, 407. including grants of \$100, 620.) (Revenue \$119, 499) MEMBER SERVICES	<u>•</u>)
	MINDIA DIRVICID	
	MEMBER SERVICES INCLUDE ALL EFFORTS TO PROVIDE AND SUPPORT MEMBER	
	BENEFITS AND THE ADMINISTRATION OF LEADERSHIP STRUCTURE OF THE SOCIETY	·
	THIS PROGRAM INCLUDES DUES REVENUE FOR SOCIETY MEMBERSHIP AND DUES	
	REVENUE FOR MEMBERSHIP IN DIVISIONS THAT SPECIALIZE IN SPECIFIC	
	TECHNICAL INTEREST AREAS OF AUTOMATION. ADDITIONAL REVENUE IS	
	ORIGINATED FROM ROYALTIES AND THE SALE OF LOGO MERCHANDISE. ALL EXPENSES RELATED TO THE SOCIETY GOVERNANCE, SUPPORT OF LOCAL SECTIONS,	
	ADMINISTRATIVE MEETINGS, AND THE SUPPORT OF VOLUNTEER EFFORTS IS	—
	INCLUDED IN THIS PROGRAM. THE SOCIETY HAD 33,368 MEMBERS AT THE END OF	.
	THE YEAR AND 39,086 ACTIVE TECHNICAL DIVISION MEMBERS.	
4c	(Code) (Expenses \$ 1,945,872. including grants of \$) (Revenue \$ 1,796,901	<u>. •</u>)
	CONFERENCES AND EXHIBITIONS	
	ISA HOSTS SEVERAL ANNUAL EVENTS RANGING IN SIZE FROM ONE-DAY TECHNICAL	
	CONFERENCES FOCUSED ON SPECIFIC INDUSTRY ISSUES, TO CONFERENCES SPANNING SEVERAL DAYS COVERING A MULTITUDE OF TOPICS AND INDUSTRIES.	—
	ATTENDEES OF THESE EVENTS GAIN ACCESS TO THE LATEST PRODUCT	—
	DEVELOPMENTS, REAL-WORLD SCENARIOS, AND PRESENTATIONS DELIVERED BY	—
	EXPERTS, PEERS, AND INDUSTRY LEADERS. THESE EVENTS PROVIDE QUALITY	
	CONTINUING EDUCATION TO AUTOMATION PROFESSIONALS AND PROVIDE BUSINESSE	S
	AN UNPARALLELED OPPORTUNITY TO MAXIMIZE THEIR PRODUCTIVITY AND ENSURE	
	THEIR LONG-TERM GROWTH.	
4d	Other program services (Describe in Schedule O.)	
	(Expenses \$ 1,634,017 ⋅ including grants of \$) (Revenue \$ 1,086,257 ⋅) Total program service expenses \$ 9,711,730 ⋅	
4e	Total program service expenses 9,711,730. Form 990 (20)	012
232002		J 14)

Part IV | Checklist of Required Schedules

1 Is the organization described in section 501(c)(8) or 4987(8)(1) (other than a private foundation)? If "Yes," complete Schedule A 2 Is the organization required to complete Schedule B, Schedule of Contributors 3 Did the organization regulared to complete Schedule B, Schedule of Contributors 4 Section 501(c)(8) organizations. Did the organization engage in lobbying activities, or have a section 501(f)) election in effect during the tax year? If "Yes," complete Schedule C, Part II 5 Is the organization as otherical in Prompties Schedule C, Part II (In the organization as otherical in Prompties Schedule C, Part II (In the organization and the organization and the organization in Prompties Schedule D, Part II (In the organization and the organization as otherical in Prompties Schedule B, Part III (In the organization and the organization of the organization and the organization and the organization of the organization and the organization a				T	
## 1 Six Granustation required to complete Schedule 8, Schedule of Contributors* 1				Yes	No
Is the organization required to complete Schedule 6, Schedule of Contributions Dublic critices 11 "Yes," complete Schedule 6, Part 1 Section 501(c)(3) organizations. Did the organization engage in lobbying activities on behalf of or in opposition to candidates for public critices 11 "Yes," complete Schedule 6, Part 11 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year 11" Yes, "complete Schedule 6, Part 11 It is the organization assetion 501(c)(4), 501(c)(5), or 501(c)(6), organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedule 98-19" if "Yes," complete Schedule 6, Part 11 Obd the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advise on the distribution or investment of amounts in such funds or accounts 10" "Yes," complete Schedule 0, Part 11 Obd the organization receive or hold a conservation easement, including assements to preserve open space, the environment, instinct land areas, or habors activities? If "Yes," complete Schedule 0, Part 11 Obd the organization report an amount in Part X, line 21, for escrive or custodial account liability, serve as a custodian for amounts not lated in Part X, or provide circular to a supplication services? If "Yes," complete Schedule 0, Part 10" Obd the organization report an amount for land, buildings, and equipment in Part X, line 10" If "Yes," complete Schedule 0, Part 10" Obd the organization report an amount for land, buildings, and equipment in Part X, line 10" If "Yes," complete Schedule 0, Part VII Obd the organization report an amount for land, buildings, and equipment in Part X, line 10" If "Yes," complete Schedule 0, Part VII Obd the organization report an amount for revestments - program related in Part X, line 10" If "Yes," complete Schedule 0, Part VII Obd the organization report an amount for severation and the s	1			v	
3 Id the organization engage in direct or indirect political campargn activities on behalf of or in opposition to candidates for public officer if "Pis", complete Schedule C, Part II Section 501(c)[3] organizations. Did the organization engage in lobbying activities, or have a section 501(n) electron in effect during the tax year? "Yes," complete Schedule C, Part II Is the organization a section 501(e)[4, 501(6)[5], or 501(6)[6] organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-197 if Yes," complete Schedule C, Part II B old the organization nearon any obori or avoised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts for which donors have the right to provide advice on the distribution or investments in such funds or accounts for White provide advice on the distribution or investments or which donors have the right to provide advice on the distribution or investments or white accounts for white the environment, historical treasures, or other similar assets? if "Yes," complete Schedule D, Part II D Id the organization services? if "Yes," complete Schedule D, Part V, if the organization services? if "Yes," complete Schedule D, Part V, if the organization services? if "Yes," complete Schedule D, Part V, if the organization and proport an amount for investments, order securities in Part X, line 102 if "Yes," complete Schedule D, Part V, if the organization proport an amount for investments, order securities in Part X, line 102 if "Yes," complete Schedule D, Part X, if the organization is a part or consolidated in audited financial statements for the tax year? If yes, and if the organization is part is a	_	, '			
public office? If "Yes," complete Schedule C, Part I 4 Section 501(K)3 organizations. Did the organization engage in lobbying activities, or have a section 501(k) election in effect during the tax year? If "Yes," complete Schedule C, Part II 5 is the organization as eaction 501(k)(6), 501(k)6, 501(k		·	2		
Section 501(o)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(ii) election in effect during the tax year? If "Yes," complete Schedule C, Part II Is the organization a section 501(ii)(4), 501(ii(5)), 50	3		_		v
dump the tax year? If "Yes," complete Schedule C, Part II X S Is the organization a section \$01(6)(4), 501(6)(5), or \$01(6)(6), organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure \$0.19? If "Yes," complete Schedule C, Part III S C C C C C C C C C		·	3		<u> </u>
s the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-189 / 1"/es," complete Schedule C, Part III Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts of "Yes," complete Schedule D, Part II Did the organization resented or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrivo or custodial account lability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV Did the organization directly of through a related organization, hold assets in temporally restricted endowments, permanent endowments, or quasis endowments? If "Yes," complete Schedule D, Part VI If the organization share yor of the following questions is "Yes," then complete Schedule D, Part VI If the organization report an amount for investments in the securities in Part X, line 10? If "Yes," complete Schedule D, Part VII Did the organization report an amount for investments in Part X, line 10? If "Yes," complete Schedule D, Part XII Did the organization report an amount for or investments in Part X, line 10 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part XII Did the organization report an amount for or their liabilities in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part XII Did the organization report an amount for orbine liabilities in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes,"	4				v
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provide artivice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part II 1 the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 8	_		3		
The different properties of hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part III and Did the organization of part IV (Yes," complete Schedule D, Part IV IV (Yes," compl	6		6		x
the environment, historic land areas, or historic structure? If "Yes," complete Schedule D, Part II 8 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 9 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments if "Yes," complete Schedule D, Part V 11 If the organization report an amount for the following questions is "Yes," then complete Schedule D, Parts V, VIII, VIII, IX, or X as applicable a bid the organization report an amount for investments in the securities in Part X, line 10? If "Yes," complete Schedule D, Part IV 11 If the organization report an amount for investments in Part X, line 10? If "Yes," complete Schedule D, Part IV 11 If the organization report an amount for investments in Part X, line 10? If "Yes," complete Schedule D, Part IV 11 If the organization report an amount for westments in Part X, line 13 that is 5% or more of rits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IV 11 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of rits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IV 11 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of rits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X V 11 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of rits total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X V 11 Did the organization report an amount for other assets	_		-		
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Schedule D, Part III 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 10 Did the organization diversity or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 11 If the organization is answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VII b Did the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VIII b Did the organization report an amount for westments - other securities in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII b Did the organization report an amount for westments in program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII b Did the organization report an amount for other liabilities in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part X Ind 16 If X Ind 16 Did the organization or part X ind Ind 16 Did In	0				
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit courseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part V 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V 11 If the organization is answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable 10 the organization report an amount for investments - other securities in Part X, line 10? If "Yes," complete Schedule D, Part VII 12 Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assests reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 12 Did the organization report an amount for other assets in Part X, line 13 that is 5% or more of its total assests reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 12 Did the organization report an amount for other habitities in Part X, line 15 that is 5% or more of its total assests reported in Part X, line 16? If "Yes," complete Schedule D, Part X 110 Did the organization report an amount for other liabilities in Part X, line 15 that is 5% or more of its total assests reported in Part X, line 16? If "Yes," complete Schedule D, Part X 110 Did the organization in separate or consolidated financial statements for the tax year include a footnote that addresses the organization in separate or consolidated financial statements for the tax year? If "Yes," complete Schedule D, Part X III IX 12 Did the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts X III and IV 12 Did the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is	0		Ω		x
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If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 X 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 18 Did the organization report more than \$15,000 of gross income and contributions on Part VIII, lines 1 and 8a? If "Yes," complete Schedule G, Part II 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 20 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20 Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H		Schedule D, Parts XI and XII	12a		<u> </u>
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Part IV | Checklist of Required Schedules (continued) Yes No 21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the Х United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 21 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, Х 22 column (A), line 2? If "Yes," complete Schedule I, Parts I and III 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Х Schedule J 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Х 24a Schedule K If "No", go to line 25 b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease 24c any tax-exempt bonds? 24d d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a X disqualified person during the year? If "Yes," complete Schedule L, Part I 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete 25b Х Schedule L, Part I 26 Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified Х person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 26 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member Х of any of these persons? If "Yes," complete Schedule L, Part III 27 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) $\overline{\mathbf{x}}$ a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a X **b** A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, X director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c X 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation Х contributions? If "Yes," complete Schedule M 30 31 Did the organization liquidate, terminate, or dissolve and cease operations? Х 31 If "Yes," complete Schedule N, Part I 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete X Schedule N, Part II 32 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations X sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I 33 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Х Part V. line 1 34 X 35a 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity X 35b within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? X 36 If "Yes," complete Schedule R, Part V, line 2 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization Х

> Х Form 990 (2012)

37

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

Note. All Form 990 filers are required to complete Schedule O

25-0921042 INTERNATIONAL SOCIETY OF AUTOMATION Page 5 Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V Yes No 118 1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming $\overline{\mathbf{x}}$ 1c (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 61 filed for the calendar year ending with or within the year covered by this return X 2b b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? За b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a Х financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts $\overline{\mathbf{x}}$ 5a 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? X b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit X any contributions that were not tax deductible as charitable contributions? 6a b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts 6b Organizations that may receive deductible contributions under section 170(c). X a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a b If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required Х to file Form 8282? 7с d If "Yes," indicate the number of Forms 8282 filed during the year 7d e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e X 7f f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? N/ g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g N/A h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting N/Aorganization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. N/A a Did the organization make any taxable distributions under section 4966? 9a N/A 9b b Did the organization make a distribution to a donor, donor advisor, or related person? 10 Section 501(c)(7) organizations. Enter N/A 10a a Initiation fees and capital contributions included on Part VIII, line 12 10b b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter N/A a Gross income from members or shareholders 11a b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b 12a 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. N/A 13a a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O b Enter the amount of reserves the organization is required to maintain by the states in which the 13b organization is licensed to issue qualified health plans

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14a

X

c Enter the amount of reserves on hand

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

13c

INTERNATIONAL SOCIETY OF AUTOMATION 25-0921042 Form 990 (2012) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 16 1a Enter the number of voting members of the governing body at the end of the tax year 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 16 b Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision X of officers, directors, or trustees, or key employees to a management company or other person? 3 X 4 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? X 6 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or Х more members of the governing body? 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or Х persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a a The governing body? Х 8b b Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) Yes No 10a 10a Did the organization have local chapters, branches, or affiliates? b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, Х and branches to ensure their operations are consistent with the organization's exempt purposes? 10b X 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990 X 12a 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe Х in Schedule O how this was done 12c X 13 13 Did the organization have a written whistleblower policy? X 14 Did the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X 15a a The organization's CEO, Executive Director, or top management official Х 15b b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X 16a taxable entity during the year? b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's 16b exempt status with respect to such arrangements? **Section C. Disclosure** NONE List the states with which a copy of this Form 990 is required to be filed Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. X Another's website Upon request → Other (explain in Schedule O) Own website Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, physical address, and telephone number of the person who possesses the books and records of the organization ANTHONY FRAGNITO - 919-990-9438

Form 990 (2012)

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ALEXANDER DRIVE, PO BOX 12277, RESEARCH TRIANGLE

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

(A) Name and Title	(B) Average hours per	(do box,	not c	(C Pos heck ss pe	c) Ition more	than is bot	one h an	(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	week (list any hours for related organizations below line)	stee or director	Institutional trustee	Officer		Highest compensated employee		from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) LEO STAPLES, JR. PAST PRESIDENT	5.00 2.00	Х		X				0.	0.	0.
(2) ROBERT LINDEMAN	5.00							,,,-,		
PRESIDENT		x		х				0.	0.	0.
(3) CATHERINE ANDREWS	5.00									
VICE PRESIDENT		х						0.	0.	0.
(4) RANDY BUCHANAN	5.00									
VICE PRESIDENT		Х			l			0.	0.	0.
(5) WILLIAM STANGE	5.00									
PARLIAMENTARIAN		X						0.	0.	0.
(6) GARY CAMPBELL	5.00									
VICE PRESIDENT		Х						0.	0.	0.
(7) JOHN CAMPBELL	5.00								_	_
VICE PRESIDENT		Х			L			0.	0.	0.
(8) TERRANCE IVES	5.00								_	
PRESIDENT-ELECT, SECRETARY		X		X	<u> </u>			0.	0.	0.
(9) JAMES KEAVENEY	5.00	_		:						_
TREASURER	2.00	Х		X	L			0.	0.	0.
(10) DONALD DUNN	5.00	_								
VICE PRESIDENT	2.00	Х				L.		0.	0.	0.
(11) JEAN-PIERRE HAUET	5.00									
VICE PRESIDENT		Х			_			0.	0.	0.
(12) GREG LEHMANN	5.00	_								_
VICE PRESIDENT		Х				_		0.	0.	0.
(13) STEVEN PFLANTZ	5.00	,,							,	_
VICE PRESIDENT		Х				_		0.	0.	0.
(14) JOSE JOURGE DEALBUQUERQUE RAMOS	5.00	, ,								_
VICE PRESIDENT		Х			_	<u> </u>		0.	0.	0.
(15) PHILIP REPPERT	5.00	, .						0.	0.	0.
VICE PRESIDENT	5.00	Х			-			0.	0.	<u> </u>
(16) DEBASHIS SADUKHAN	3.00	х						0.	0.	0.
VICE PRESIDENT (17) WILLIAM WALSH	5.00	^						ļ·	0.	<u></u>
VICE PRESIDENT	3.00	х						٥.	0.	0.
AICE LEGIDENI		Λ	Щ.	L	L			<u> </u>	1 0.	Form 990 (2012)

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Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, an	d Hi	ghe	st C	ompensated Employe	es (continued)			
(A)	(B)			((C)			(D)	(E)		(F)	
Name and title	Average hours per week	box	not c , unle cer an	ss pe	more rson	than is bot	h an	Reportable compensation from	Reportable compensation from related	an	stimate nount of other	
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	com fr org and	pensarom the lanizati d relate anization	e ion ed
(18) PATRICK GOUHIN	38.00			:		İ		242 622	•			۰.
EXECUTIVE DIRECTOR, CEO	2.00	Х		X		<u> </u>	ļ	313,683.	0.	4	8,7	<u>27.</u>
(19) KENNETH HILGERS DIRECTOR	40.00				х			168,437.	0.	4	7,1	68.
(20) TIM FELDMAN	40.00											
DIRECTOR					X	<u> </u>		163,456.	0.	2	8,3	<u>74.</u>
(21) DALTON WILSON EDUCATION CERTIFICATION EVENTS MANAG	40.00					х		101,432.	0.	2	1,99	94.
(22) MATT ROTHKOPF SENIOR LEARNING CONSULTANT	40.00					Х		101,020.	0.	2	8,6'	79.
(23) ANDRE RISTAINO	40.00							101/0200			-,-	
MANAGING DIRECTOR OF WCI						х		111,283.	0.	2	5,4	19.
1b Sub-total						ightharpoons		959,311.	0.	20	0,3	
c Total from continuation sheets to Part VI d Total (add lines 1b and 1c)	I, Section A					>		0. 959,311.	0.	20	0,30	0. 61.
Total number of individuals (including but n compensation from the organization	ot limited to th	ose	liste	d al	oove	e) wh	no re		,000 of reportable			6
									•		Yes	No
3 Did the organization list any former officer, line 1a? If "Yes," complete Schedule J for s		ste	e, ke	y en	nplo	yee,	or I	nighest compensated ei	mployee on			X
4 For any individual listed on line 1a, is the su	ım of reportabl	e co	amo	ensa	ition	and	d oth	ner compensation from	the organization			

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual

rendered to the organization? If "Yes," complete Schedule J for such person

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services

(A) Name and business address	(B) Description of services	(C) Compensation
TMA RESOURCES	SOFTWARE WITH	
1919 GALLOWS ROAD STE 400, VIENNA, VA 22182		308,977.
BUSINESS RISK MANAGEMENT CONSULTING	CONSULTING PLUS	
620 SELLERS AVENUE, BRENTWOOD, CA 94513	EXPENSE REIMBURSEMEN	255,823.
MARDEV-DM2	GLOBAL DATA AND	
7TH FLOOR, LOMBARD, IL 60148	MARKETING SERVICES	171,353.
CASTLE WORLDWIDE, INC, 900 PERIMETER PARK	LOCATION AND	
DRIVE, STE G, MORRISVILLE, NC 27560-0570	SERVICES LIKE GRADIN	152,710.
PUBLISHERSPRESS INC	PRINTING AND	
P O BOX 37500, LOUISVILLE, KY 40233	SHIPPING	135,768.
2 Total number of independent contractors (including but not limited to those liste	d above) who received more than	1
\$100,000 of compensation from the organization > 7		

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		Check if Schedule O conf	tains a response	to any question i				
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514
ts s	1 a	Federated campaigns	1a			-		1
L L		Membership dues	1b	1,545,770.				
ا ق		Fundraising events	1c	· · · · · · · · · · · · · · · · · · ·				
# 7		Related organizations	1d					
(a)		Government grants (contribut	<u> </u>					
ää		All other contributions, gifts, gran	. —					
돌힐	•	similar amounts not included abo	· 1 1	153,131.				l
Ξğ	g			118,909.				
Contributions, Gifts, Grants and Other Similar Amounts	_	Total. Add lines 1a-1f			1,698,901.			
		Totally lad III los Te Ti		Business Code	, ,			
ایو	2 a	REGISTRATION FEES		561499	4,299,046.	4,299,046.	<u> </u>	
ارکظ	b	SPONSORSHIPS		561499	511,776.	511,776.		
S ∑	c	ADVERTISING		541800	447,697.	50.	447,647.	
Program Service Revenue	d	EXHIBITS		561499	330,857.	330,857.		
Page	е							
٦	f	All other program service reve	enue	511120	172,608.	172,608.		
	a	Total. Add lines 2a-2f			5,761,984.			Ī
	3	Investment income (including	dividends, inter	est, and				
		other similar amounts)	·	· •	490,371.			490,371.
	4	Income from investment of ta	x-exempt bond	proceeds			,	
	5	Royalties	,	•	978,471.	978,471.		
		•	(i) Real	(ii) Personal				
	6 a	Gross rents	, ,					
	b	Less rental expenses				İ		
		Rental income or (loss)						
	d	Net rental income or (loss)						
	7 a	Gross amount from sales of	(i) Securities	(II) Other				
		assets other than inventory	15,544,776					
	b	Less cost or other basis						
		and sales expenses	15,312,210					
	С	Gain or (loss)	232,566					
	d	Net gain or (loss)	-		232,566.			232,566.
ا ده	8 a	Gross income from fundraisin	g events (not					
enne		including \$	of					
		contributions reported on line	1c). See		i			
7.		Part IV, line 18	а					
Other Re	b	Less direct expenses	b					
١	С	Net income or (loss) from fund	draising events					
ŀ	9 a	Gross income from gaming ad	ctivities. See	[1
		Part IV, line 19	а					l i
	b	Less direct expenses	b					
	С	Net income or (loss) from gam	ning activities					
	10 a	Gross sales of inventory, less	returns					
		and allowances	а	1,196,787.				
	b	Less cost of goods sold	b	183,269.				
	С	Net income or (loss) from sale	es of inventory	▶	1,013,518.	1,013,518.		
		Miscellaneous Revenu	ie	Business Code	···			
	11 a	REIMBURSED EXPENSES		900099	144,257.	144,257.		
	b	GAIN ON SUBSIDIARY		900099	23,298.	23,298.		
	С	BAD DEBTS COLLECTED		900099	3,414.	3,414.		
	d	All other revenue	_	900099	20,005.	20,005.		
	е	Total. Add lines 11a-11d		•	190,974.			
	12	Total revenue. See instructions.		<u>▶</u>	10,366,785.	7,497,300.	447,647.	722,937.
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Part IX Statement of Functional Expenses

Sect	Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response to any question in this Part IX.										
	Check if Schedule O contains a respon	nse to any question in the	is Part IX (R)	(C)	(D)						
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII	Total expenses	(B) Program service expenses	Management and general expenses	Fundraising expenses						
1	Grants and other assistance to governments and										
	organizations in the United States. See Part IV, line 21										
2	Grants and other assistance to individuals in	70 000	70 000	•							
	the United States See Part IV, line 22	79,820.	79,820.								
3	Grants and other assistance to governments,			1							
	organizations, and individuals outside the	26,800.	26,800.	ì							
	United States See Part IV, lines 15 and 16	20,000.	20,000.								
4	Benefits paid to or for members										
5	Compensation of current officers, directors,	769,843.	769,843.								
_	trustees, and key employees	703,043.	703,043.								
6	Compensation not included above, to disqualified										
	persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)										
7		2,579,192.	1,780,334.	798,858.							
7 8	Other salaries and wages Pension plan accruals and contributions (include	2,313,132.	1,700,331.	750,030.							
0	section 401(k) and 403(b) employer contributions)	75,510.	75,510.								
9	Other employee benefits	1,022,977.	775,576.	247,401.							
10	Payroll taxes	271,444.	204,199.	67,245.							
11	Fees for services (non-employees)	2/1/1110		0,72131							
	Management										
b		22,034.	4,631.	17,403.							
	Accounting	53,635.		53,635.							
	Lobbying										
	Professional fundraising services. See Part IV, line 17										
f	Investment management fees	43,686.		43,686.							
a	Other. (If line 11g amount exceeds 10% of line 25,										
•	column (A) amount, list line 11g expenses on Sch O.)	1,949,192.	1,466,147.	483,045.							
12	Advertising and promotion	1,949,192. 550,320.	477,808.	72,512.							
13	Office expenses	933,150.	880,721.	52,429.							
14	Information technology										
15	Royalties	255,607.	255,607.								
16	Occupancy	141,367.	34,337.	107,030.							
17	Travel	250,779.	238,588.	12,191.							
18	Payments of travel or entertainment expenses										
	for any federal, state, or local public officials										
19	Conferences, conventions, and meetings	966,896.	966,896.								
20	Interest	48,458.	100 000	48,458.							
21	Payments to affiliates	188,223.	188,223.	000 455							
22	Depreciation, depletion, and amortization	366,877.	143,402.	223,475.							
23	Insurance	93,737.	2,084.	91,653.							
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)										
а	INDIRECT OVERHEAD	-96,179.	1,234,348.	-1,330,527.							
b											
С											
d											
е	All other expenses	130,286.	106,856.	23,430.							
25	Total functional expenses. Add lines 1 through 24e	10,723,654.	9,711,730.	1,011,924.	0.						
26	Joint costs. Complete this line only if the organization										
	reported in column (B) joint costs from a combined										
	educational campaign and fundraising solicitation.		İ								
	Check here If following SOP 98-2 (ASC 958-720)										

Balance Sheet Part X Check if Schedule O contains a response to any question in this Part X (B) End of year (A) Beginning of year 800. 800. 1 Cash - non-interest-bearing 1,723,264. 3,586,438. 2 2 Savings and temporary cash investments 3 Pledges and grants receivable, net 864,735. 755,006. Accounts receivable, net Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary 6 employees' beneficiary organizations (see instr) Complete Part II of Sch L Assets Notes and loans receivable, net 7 121,786. 140,442. 8 Inventories for sale or use 154,955. 118,567. Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other 9,774,606. basis Complete Part VI of Schedule D 10a 5,641,102. 3,591,807. 4,133,504. 10c 10b b Less accumulated depreciation 11 11 Investments - publicly traded securities 12 Investments - other securities. See Part IV, line 11 12 22,500,082. 21,113,073. 13 13 Investments - program-related See Part IV, line 11 14 Intangible assets 14 691,028. 769,845. 15 Other assets See Part IV, line 11 15 29,648,457. 30,617,675. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 872,381. 824,545. 17 17 Accounts payable and accrued expenses 18 18 Grants payable 1,373,616. 1,361,512. 19 19 Deferred revenue 20 20 Tax-exempt bond liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons 22 Complete Part II of Schedule L 3,581,685. 3,560,365. 23 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of 233,842 227,742. 25 Schedule D 6,013,688. 6,022,000. Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here \(\bigvee X \) and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 22,083,052. 22,987,625. 27 27 Unrestricted net assets 1,469,005. 1,524,788. 28 28 Temporarily restricted net assets 82,712. 83,262. 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 30 31 31 Paid-in or capital surplus, or land, building, or equipment fund Retained earnings, endowment, accumulated income, or other funds 32 23,634,769. 24,595,675. 33 33 Total net assets or fund balances 30,617,675. 29,648,457. 34 Total liabilities and net assets/fund balances

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review, or compilation of its financial statements and selection of an independent accountant?

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Act and OMB Circular A-133?

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

2c X

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За

X

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SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

INTERNATIONAL SOCIETY OF AUTOMATION

Employer identification number

		INTERNA	TIONAL SOCIE	TY OF	AUTO	OITAM	N		2	5-0921	042	
Part I	Reason	for Public Char	ity Status (All organiz	ations mu	st complet	e this par	t.) See inst	tructions.				
The organ	ization is not a	a private foundation	because it is (For lines	1 through	11, check	only one b	oox)					
1 🗀			s, or association of chur).				
2	A school des	cribed in section 17	'0(b)(1)(A)(ii). (Attach Sc	hedule E.)								
з 🗀	A hospital or	a cooperative hospi	tal service organization of	described	ın section	170(b)(1)	(A)(iiı).					
4 🗀	A medical res	search organization	operated in conjunction	with a hos	pıtal desci	ribed in se	ction 170	(b)(1)(A)(i	iı). Enter	the hospital	's nam	ne,
	city, and stat	e										
5 🗀	An organizati	on operated for the	benefit of a college or ur	niversity ov	wned or op	perated by	a governi	mental un	it describ	oed in		
	section 170	(b)(1)(A)(ıv). (Comple	ete Part II.)									
6 🗀	A federal, sta	ite, or local governm	ent or governmental uni	t describe	d in sectio	n 170(b)(1)(A)(v).					
7 🗀	An organizati	on that normally rec	eives a substantial part	of its supp	ort from a	governme	ental unit d	or from the	general	public desc	ribed	ın
	section 170(b)(1)(A)(vi). (Comple	te Part II.)									
8 🗀	A community	trust described in s	ection 170(b)(1)(A)(vi).	(Complete	Part II.)							
9 X	An organizati	on that normally rec	eives (1) more than 33 1	1/3% of its	support f	rom contri	ibutions, n	nembersh	p fees, a	ind gross re	ceipts	from
	activities rela	ted to its exempt fui	nctions - subject to certa	ıın exceptı	ons, and (2	2) no more	than 33 1	1/3% of its	s support	t from gross	invest	tment
	income and u	unrelated business t	axable income (less sect	tion 511 ta	x) from bu	sinesses a	acquired b	y the orga	anization	after June 3	30, 197	75
	See section	509(a)(2). (Complete	e Part III)									
10 🔲	An organizati	ion organized and o	perated exclusively to te	st for publ	c safety S	See sect io	on 509(a)(4	4).				
11	An organizati	ion organized and oj	perated exclusively for th	ne benefit i	of, to perfo	orm the fu	nctions of,	or to carr	y out the	purposes o	of one	or
	more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that											
	describes the type of supporting organization and complete lines 11e through 11h											
	а 🔲 Туре І		•	ype III - Fu		-	_	• -		n-functional	-	-
e 📖			at the organization is not									เก
			han one or more publicly						9(a)(1) or	section 509	3(a)(2)	
f	If the organiz	ation received a writ	tten determination from t	the IRS tha	at it is a Ty	pe I, Type	II, or Type	e III				
	• • •	rganization, check th										Ш
g			organization accepted ar									
			lirectly controls, either al	one or tog	ether with	persons o	described	ın (ıı) and ((III) below		Yes	No
			upported organization?							11g(ı)	├	-
		•	n described in (i) above?							11g(II)		
	• •	-	person described in (i) o					,		11g(III)	Ь	L
h	Provide the f	ollowing information	about the supported or	ganization	(s)							
		1	T	I				T 7.33 12	th a	-		
(i) Name	of supported	(ii) EIN	(iii) Type of organization	(iv) is the c in col. (i) h	rganization		u notify the	(vi) ls organizati	on in col.	(vii) Amount		netary
orga	anization		(described on lines 1-9 above or IRC section		document?		r support?	(i) organiz U.S	ed in the	sup	port	
			(see instructions))	Yes	No	Yes	No	Yes	No			
		·		162	140	165	140	163	140			
			<u> </u>	-			-		 			
									'			
		<u> </u>	-	 	<u> </u>							
		l .	 				 	 	 			
									ļ			
Total												

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2012

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Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

• •	_	
(Complete only if	you checked the box on line 5, 7,	, or 8 of Part I or if the organization failed to qualify under Part III. If the organization
fails to qualify und	fer the tests listed below, please	complete Part III.)

Se	ction A. Public Support	· · · · · · · · · · · · · · · · · · ·							
Cal	endar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total		
1	Gifts, grants, contributions, and								
	membership fees received (Do not								
	ınclude any "unusual grants ")								
2	Tax revenues levied for the organ-								
	ization's benefit and either paid to				}				
	or expended on its behalf								
3	The value of services or facilities								
	furnished by a governmental unit to								
	the organization without charge								
4	Total. Add lines 1 through 3								
5	The portion of total contributions	• ***							
	by each person (other than a								
	governmental unit or publicly								
	supported organization) included								
	on line 1 that exceeds 2% of the		,						
	amount shown on line 11,								
	column (f)				· -				
6	Public support. Subtract line 5 from line 4					-			
Se	ction B. Total Support								
Cal	endar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total		
7	Amounts from line 4			<u> </u>					
8	Gross income from interest,			1					
	dividends, payments received on								
	securities loans, rents, royalties								
	and income from similar sources		<u> </u>						
9	Net income from unrelated business	-							
	activities, whether or not the								
	business is regularly carried on								
10	Other income Do not include gain								
	or loss from the sale of capital								
	assets (Explain in Part IV)								
11	Total support. Add lines 7 through 10	-	I						
12	Gross receipts from related activities	etc (see instruct	ions)			12			
13	First five years. If the Form 990 is fo	r the organization	's first, second, thi	rd, fourth, or fifth t	ax year as a secti	on 501(c)(3)			
_	organization, check this box and sto	here							
Se	ction C. Computation of Pub	ic Support Pe	ercentage			т т			
14	Public support percentage for 2012 (line 6, column (f) o	divided by line 11,	column (f))		14	<u>%</u>		
	Public support percentage from 2017	· ·				15	%		
16	a 33 1/3% support test - 2012. If the				14 is 33 1/3% or	more, check this be	ox and		
	stop here. The organization qualifies								
ı	33 1/3% support test - 2011. If the	organization did n	ot check a box on	line 13 or 16a, and	d line 15 is 33 1/39	% or more, check to	his box		
	and stop here. The organization qua								
17	a 10% -facts-and-circumstances tes								
	and if the organization meets the "fac					art IV how the organ	nization		
	meets the "facts-and-circumstances"						▶□		
•	o 10% -facts-and-circumstances tes								
	more, and if the organization meets t	he "facts-and-circ	umstances" test, o	check this box and	stop here. Explai	in in Part IV how the	e		
	organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization.								
18	Private foundation. If the organization	n did not check a	box on line 13, 16	5a, 16b, 17a, or 17			•		
					Sch	edule A (Form 990	or 990-EZ) 2012		

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🖊	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1	Gifts, grants, contributions, and	-					
	membership fees received. (Do not						
	ınclude any "unusual grants ")	2,109,733.	1,857,595.	1,841,026.	1,599,880.	1,698,901.	9,107,135.
2	Gross receipts from admissions,				-	•	
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose	10,353,537.	7,069,027.	6,693,982.	6,936,424.	6,511,124.	37,564,094.
3	Gross receipts from activities that	·					
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-	·					
7	ization's benefit and either paid to						
	or expended on its behalf						
_	•						
Э	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge	10 462 070	0.006.600	0 525 000	9 536 304	8,210,025.	46,671,229.
	Total. Add lines 1 through 5	12,463,270.	8,926,622.	8,535,008.	8,536,304.	8,210,025.	40,0/1,229.
7a	Amounts included on lines 1, 2, and						0
	3 received from disqualified persons						0.
b	Amounts included on lines 2 and 3 received from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						•
	amount on line 13 for the year						0.
C	Add lines 7a and 7b		<u></u> .				0.
	Public support (Subtract line 7c from line 6.)	-					46,671,229.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9	Amounts from line 6	12,463,270.	8,926,622.	8,535,008.	8,536,304.	8,210,025.	46,671,229.
10a	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties						
	and income from similar sources	-618,839.	-1,566,048.	1,944,453.	1,261,654.	1,468,842.	2,490,062.
b	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
c	Add lines 10a and 10b	-618,839.	-1,566,048.	1,944,453.	1,261,654.	1,468,842.	2,490,062.
	Net income from unrelated business	· · · · · · · · · · · · · · · · · · ·		, ,			
	activities not included in line 10b,						
	whether or not the business is regularly carried on	3,046,236.	1,362,784.	540,652.	394,072.		5,343,744.
12	Other income Do not include gain	<u>' '</u>	<u> </u>				
	or loss from the sale of capital	575,209.	468,346.	364,925.	124,718.	190,974.	1,724,172.
12	assets (Explain in Part IV.) Total support. (Add lines 9, 10c, 11, and 12)	15,465,876.	9,191,704.	11,385,038.	10,316,748.	9,869,841.	56,229,207.
	First five years. If the Form 990 is for	<u> </u>					
14		r trie organization s	inst, second, triin	u, lourill, or little ta	ix year as a section	ii 50 i(c)(5) organiz	ation,
S0/	check this box and stop here ction C. Computation of Publ	ic Support Per	rcentage				
				valuma (fl)		15	83.00 %
	Public support percentage for 2012 (I		=	Olumin (I))		16	79.41 %
	Public support percentage from 2011 ction D. Computation of Investigation					10 1	73 4 1 1 76
	· · · · · · · · · · · · · · · · · · ·			- 10 column (f)		47	4.43 %
	Investment income percentage for 20	•	•	ie 13, column (f))		17	7.89 %
	Investment income percentage from 2				. 45	18	
19a	33 1/3% support tests - 2012. If the	=					/ is not ⊾ 👽
	more than 33 1/3%, check this box a	•	•	•			<u> </u>
b	33 1/3% support tests - 2011. If the						and
	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organization	n did not check a	box on line 14, 19:	a, or 19b, check th	is box and see ins	tructions	

15

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

2012
Open to Public Inspection

Name of the organization

INTERNATIONAL SOCIETY OF AUTOMATION

Employer identification number 25-0921042

Pai	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, lin		•
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		,
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised	d funds
·	are the organization's property, subject to the organization's		Yes No
6	Did the organization inform all grantees, donors, and donor a	-	sed only
Ū	for charitable purposes and not for the benefit of the donor of		
	impermissible private benefit?		Yes No
Pai		nanization answered "Yes" to Form 990. Pa	
1	Purpose(s) of conservation easements held by the organization		
•	Preservation of land for public use (e.g., recreation or e	,	orically important land area
	Protection of natural habitat	Preservation of a certific	•
	Preservation of open space	1 reservation or a certific	ed materio structuro
2	Complete lines 2a through 2d if the organization held a qualit	fied conservation contribution in the form of	f a conservation easement on the last
2	day of the tax year.	ned conservation contribution in the form of	a donocrvation describert on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
	Number of conservation easements on a certified historic str	ructure included in (a)	2c
	Number of conservation easements included in (c) acquired		
u		arter 6/17/00, and not on a mistoric structure	~ _{2d}
3	listed in the National Register Number of conservation easements modified, transferred, re	leased extinguished or terminated by the	
3	year	leased, extinguished, or terminated by the t	organization during the tax
4	Number of states where property subject to conservation ea	sament is located	
5	Does the organization have a written policy regarding the per		
3	violations, and enforcement of the conservation easements i		Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
7	Amount of expenses incurred in monitoring, inspecting, and		
8	Does each conservation easement reported on line 2(d) above		
0	and section 170(h)(4)(B)(ii)?	ve satisfy the requirements of section 17-0(ii	Yes No
9	In Part XIII, describe how the organization reports conservation	on escements in its revenue and evnence s	
3	include, if applicable, the text of the footnote to the organization	•	
		tion's illiancial statements that describes th	ic organization a accounting to
Pai	conservation easements † III Organizations Maintaining Collections o	f Art. Historical Treasures, or Oth	ner Similar Assets.
<u> </u>	Complete if the organization answered "Yes" to Form		
	If the organization elected, as permitted under SFAS 116 (AS		ent and halance sheet works of art
Id	historical treasures, or other similar assets held for public ext		
			co of public service, provide, in Fait Alli,
h	the text of the footnote to its financial statements that described the organization elected, as permitted under SFAS 116 (AS		and halance sheet works of art, historical
D			
	treasures, or other similar assets held for public exhibition, e-	ducation, or research in furtherance of publ	io service, provide the following amounts
	relating to these items		•
	(i) Revenues included in Form 990, Part VIII, line 1		► \$
^	(ii) Assets included in Form 990, Part X	annua ay athay amiles accets for fines and	
2	If the organization received or held works of art, historical tre		gairi, provide
	the following amounts required to be reported under SFAS 1	10 (ASC 958) relating to these items	▶ ◆
a	Revenues included in Form 990, Part VIII, line 1		► \$ ► \$
b	Assets included in Form 990, Part X		▶ ३

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Schedule D (Form 990) 2012

Sche	dule D (Form 990) 2012 INTERNA!	rional soci	ETY OF A	UTOMATI	ON	25-0	0921042	Page 2
Pai		ollections of Ar	t, Historical	Treasures,	or Oth	er Similar As	sets(continue	<u>d)</u>
3	Using the organization's acquisition, accession	on, and other records	s, check any of t	he following tha	at are a s	ignificant use of	its collection its	ems
	(check all that apply)							
а	Public exhibition	d	Loan or e	xchange progra	ams			
b	Scholarly research	е	Other					
С	Preservation for future generations							
4	Provide a description of the organization's co	illections and explain	n how they furthe	r the organizati	ion's exe	mpt purpose in l	Part XIII	
5	During the year, did the organization solicit or	receive donations of	of art, historical ti	easures, or oth	er sımıla	r assets		
	to be sold to raise funds rather than to be ma	intained as part of the	ne organization's	collection?			Yes	<u> No</u>
Pai	t IV Escrow and Custodial Arrang	gements. Comple	te if the organiza	tion answered	"Yes" to	Form 990, Part I	IV, line 9, or	
	reported an amount on Form 990, Par	t X, line 21.						
1a	Is the organization an agent, trustee, custodia	an or other intermed	ary for contribut	ions or other as	ssets not	ncluded		_
	on Form 990, Part X?					!	L Yes L	No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	lowing table					
							Amount	
С	Beginning balance					1c		
d	Additions during the year					1d		
е	Distributions during the year					1e		
f	Ending balance					1f	· · · · · · · · · · · · · · · · · · ·	
2a	Did the organization include an amount on Fo	•					LJ Yes	No
	If "Yes," explain the arrangement in Part XIII						L	
Pai	t V Endowment Funds. Complete if	·		- 1				
		(a) Current year	(b) Prior year	(c) Two year		(d) Three years ba		
1a	Beginning of year balance	164,764.	164,19		4,987.	162,89	_+	0,897.
b	Contributions	8,066.	7,33	9.	7,590.	10,09	90.	2,000.
С	Net investment earnings, gains, and losses							
d	Grants or scholarships						_	
е	Other expenditures for facilities			•				
	and programs	7,391.	6,77	2.	8,380.	8,00	00.	
f	Administrative expenses							
g	End of year balance	165,439.	164,76	4. 16	4,197.	164,98	37. 16	2,897.
2	Provide the estimated percentage of the curr	ent year end balance	e (line 1g, columi	n (a)) held as				
а	Board designated or quasi-endowment		_%					
b	Permanent endowment ► 50.00	%						
С		<u>0.0</u> 0 %						
	The percentages in lines 2a, 2b, and 2c shou	ld equal 100%.						
3а	Are there endowment funds not in the posse	ssion of the organiza	ition that are held	d and administe	ered for t	he organization		
	by						Ye	
	(i) unrelated organizations						3a(ı)	X
	(ii) related organizations						3a(ii)	X
b	If "Yes" to 3a(ii), are the related organizations						3b	
4	Describe in Part XIII the intended uses of the							
Pai	t VI Land, Buildings, and Equipm		1					
	Description of property	(a) Cost or ot		ost or other		ccumulated	(d) Book va	llue
		basis (investm		is (other)	ae	preciation	217	905
	Land			112,895.	1 /	527 106	312,	
b	Buildings		4,4	200,060.	т,	627,486.	2,572,	J/4·
С	Leasehold improvements			161 422		423,784.	E 2 7	630
d	Equipment			061,423.			537,	
	Other (2)			300,228.		589,832.	710, 4,133,	
Lota	I. Add lines 1a through 1e. (Column (d) must e	uai rorm 990. Part i	A. COIUΠΠΠ (Β). IIN	U(C))		▶	ェ,エンン,	J U T .

Schedule D (Form 990) 2012

	NAL SOCIETY		LON _Z3	Page
Part VII Investments - Other Securities.			of valuation. Cost or on	d of year market value
(a) Description of security or category (including name of security)	(b) Book value	(c) Method (of valuation Cost or en	d-of-year market value
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)	-		1*	
(B)		- 		
(C)				
(D)	-			
(E)				
(F)	 	-		
(G)	<u> </u>	-		
(H) (l)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	-	 		
Part VIII Investments - Program Related.		 ine 13		-
(a) Description of investment type	(b) Book value		of valuation Cost or en	d-of-year market value
(1) INVESTMENTS	21,113,0		YEAR MARKET	
(2)				
(3)		- 		
(4)				
(5)			- 	
(6)	~~			
(7)				
(8)			• •	
(9)				
(10)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)	21,113,0	73.	_	-74-1
Part IX Other Assets. See Form 990, Part X, Iin				
(a	a) Description			(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Column (b) must equal Form 990, Part X, col (B) II			•	
Part X Other Liabilities. See Form 990, Part X	K, line 25			
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes				
(2) SECTION FUNDS PAYABLE		227,742	2.	
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)				

2. FIN 48 (ASC 740) Footnote In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2012

Total. (Column (b) must equal Form 990, Part X, col (B) line 25)

227,742.

Sche	dule D (Form 990) 2012 INTERNATIONAL SOCIETY OF AUTOMATION	25-0921042 Page 4
Par		
1	Total revenue, gains, and other support per audited financial statements	1
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	
а	Net unrealized gains on investments 2a 2a	
b	Donated services and use of facilities 2b	
С	Recoveries of prior year grants 2c	
d	Other (Describe in Part XIII)	
е	Add lines 2a through 2d	2e
3	Subtract line 2e from line 1	3
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	
а	Investment expenses not included on Form 990, Part VIII, line 7b	
b	Other (Describe in Part XIII)	
С	Add lines 4a and 4b	4c
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5
Pai	t XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per	Return
1	Total expenses and losses per audited financial statements	1
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	
а	Donated services and use of facilities 2a	
b	Prior year adjustments 2b	
С	Other losses 2c	
d	Other (Describe in Part XIII.)	
е	Add lines 2a through 2d	2e
3	Subtract line 2e from line 1	3
4	Amounts included on Form 990, Part IX, line 25, but not on line 1	
а	Investment expenses not included on Form 990, Part VIII, line 7b	
b	Other (Describe in Part XIII)	<u> </u>
	Add lines 4a and 4b	4c
	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) t XIII Supplemental Information	5
	blete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b	h and 2h Part V line 4 Part
	2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional informati	
	T V, LINE 4: ENDOWMENTS ARE RESTRICTED FOR THE EXECUTIVE	
ENI	OWMENT, THE HUSTON ENDOWMENT, FOR SCHOLARSHIPS, TO SUPPOR	T STUDENT
AC1	'IVITIES, AND FUND SPECIFIC AWARDS.	
PAF	T X, LINE 2: THE SOCIETY FILES AS A TAX-EXEMPT ORGANIZATION	ON.
MAN	AGEMENT IS NOT AWARE OF ANY ACTIVITIES THAT WOULD JEOPARD	TZE THE
		
TAX	-EXEMPT STATUS OF THE SOCIETY.	

Schedule D (Form 990) 2012

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

➤ Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.

➤ Attach to Form 990. ➤ See separate instructions.

2012
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

INTERNATIONAL S	ስርፒ ፑ ሞሂ ሰ	ד אוויי∩אא	·TTON		25-092104	2
			tside the United States. Compl	ete if the organ		
to Form 990, Part		·	·			
			ds to substantiate the amount of its gr the selection criteria used to award the			Yes No
2 For grantmakers. Description	ribe in Part V the	e organization's	procedures for monitoring the use of it	s grants and of	ther assistance outs	side the
	ne following Part	I, line 3 table ca	an be duplicated if additional space is	needed)		
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	is a prod describe	vity listed in (d) gram service, specific type ce(s) in region	(f) Total expenditures for and investments in region
				AWARDS TO S	SCHOLARSHIP TUDENTS FROM	12.000
INDIA	0		SCHOLARSHIP GRANTS		SCHOLARSHIP TUDENTS FROM	13,000.
RUSSIA	0		SCHOLARSHIP GRANTS	ISA ISSUES	SCHOLARSHIP TUDENTS FROM	4,000.
BRAZIL	0	0	SCHOLARSHIP GRANTS		SCHOLARSHIP TUDENTS FROM US	500.
				AWARDS TO S	SCHOLARSHIP TUDENTS FROM	
MEXICO	0	0	SCHOLARSHIP GRANTS	OUTSIDE THE	US	3,000.
ROMANIA	0	0	SCHOLARSHIP GRANTS		SCHOLARSHIP TUDENTS FROM US	1,000.
						-,-
3 a Sub-total	0	0	,	-		26,800.
b Total from continuation sheets to Part I	0	0		-	<u> </u>	0.
c Totals (add lines 3a and 3b)	0	0				26,800.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2012

Schedule F (Form 990) 2012

Page 2

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any

recipient who received more than \$5,000. Part II can be duplicated if additional space is needed

(i) Method of valuation (book, FMV appraisal, other)							
(h) Description of non-cash assistance							
(g) Amount of non-cash assistance						xempt by	•
(f) Manner of cash disbursement						recognized as tax-e	
(e) Amount of cash grant						foreign country,	
(d) Purpose of grant						Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	
(c) Region						ns listed above that are r el has provided a section	or entities
(b) IRS code section and EIN (if applicable)				1	•	recipient organization he grantee or counse	other organizations c
1 (a) Name of organization	1		,	1			3 Enter total number of other organizations or entities

Schedule F (Form 990) 2012

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INTERNATIONAL SOCIETY OF AUTOMATION

Schedule F (Form 990) 2012 INTERNATIONAL SOCIETY OF AUTOMATION 25-0921042

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16

Part III can be duplicated if additional space is needed	additional space is neede	d					
(a) Type of grant or assistance	(b) Region	c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash ⁴ assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
	, .						
SCHOLARSHIP	CANADA	4	13,000.CHECK	снеск	0	0.N/A	N/A
SCHOLARSHIP	INDIA	41	5,300,CHECK	СНЕСК	0	0. N/A	N/A
				27 (242)			
SCHOLARSHIP	RUSSIA	7	4,000.CHECK	CHECK	0	0.N/A	N/A
SCHOLARSHIP	BRAZIL	1	500°	СНЕСК	,0	0.N/A	N/A
SCHOLARSHIP	MEXICO	1	3,000.CHECK	СНБСК		0.N/A	N/A
SCHOLARSHIP	ROMANIA	Н	1,000,CHECK	снвск	0	0.N/A	N/A
						Sched	Schedule F (Form 990) 2012

Par	t IV Foreign Forms	
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes X No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes X No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)	Yes X No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes X No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships (see Instructions for Form 8865)	Yes X No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes X No
		Schedule F (Form 990) 2012

≗ Employer identification number 25-0921042 Open to Public OMB No 1545-0047 Inspection (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, (e) Amount of non-cash assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. ► Attach to Form 990. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table INTERNATIONAL SOCIETY OF AUTOMATION (c) IRC section if applicable Enter total number of other organizations listed in the line 1 table General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization or government Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE (Form 990) Part Part

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

232101 12-18-12

Schedule I (Form 990) (2012)

Page 2 Schedule I (Form 990) (2012) (f) Description of non-cash assistance 25-0921042 Part IV | Supplemental Information. Complete this part to provide the information required in Part II, line 2, Part III, column (b), and any other additional information. (e) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. O.F. VOLUNTEER COMMITTEE AND AWARDS ARE MADE ON A COMPETITIVE BASIS TO STUDENTS CHECKS ARE WRITTEN DIRECTLY 2: SCHOLARSHIP APPLICATIONS ARE REVIEWED BY A (d) Amount of non-cash assistance ٥. INTERNATIONAL SOCIETY OF AUTOMATION 73,820. 30 (c) Amount of cash grant ENROLLED IN AUTOMATION RELATED CURRICULUMS. 49 (b) Number of recipients THE INSTITUTION ON THE STUDENT'S BEHALF (a) Type of grant or assistance LINE SCHEDULE I, PART I, Schedule I (Form 990) (2012) SCHOLARSHIPS 232102 12-18-12 Part III

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

INTERNATIONAL SOCIETY OF AUTOMATION

Employer identification number 25-0921042

Pa	art I Questions Regarding Compensation			
_			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			ŀ
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or	l		l
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	X	l
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			İ
	X Compensation committee			
	Independent compensation consultant X Compensation survey or study		İ	ŀ
	Form 990 of other organizations X Approval by the board or compensation committee	е		Ì
		l		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			·
	organization or a related organization	<u></u>	<u> </u>	<u> </u>
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Х	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	L	Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			'
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			,
	contingent on the revenues of	<u></u> -	<u></u> -	
а	The organization?	5a	Х	
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III			1
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation		•	
	contingent on the net earnings of		<u> </u>	
а	The organization?	6a		Х
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		
LH/	A For Paperwork Reduction Act Notice, see the Instructions for Form 990.	hedule J (Forr	n 990	2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of V	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	ple	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(c)-(l)(g)	reported as deferred in prior Form 990
(1) PATRICK GOUHIN	Ξ	235,605.	43,811.	34,267.	29,844.	18,883.	362,410.	0
EXECUTIVE DIRECTOR, CEO	Ξ			ı		0	0	0
(2) KENNETH HILGERS	Ξ	117,112.	23,563.	27,762.	39,137.	8,031.	215,605.	0
DIRECTOR	(ii)		0	1 1		0		0.
(3) TIM FELDMAN	Ξ	134,99	23,563.	4,901.	18,054.	10,320.	191,830.	0
DIRECTOR	Ξ		0	• 0	0	0	0	0
	Ξ							
	(ii)							
	Ξ							
	(ii)							
	(i)							
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232112			•	c			Schedu	Schedule J (Form 990) 2012

mplete this part for any		
5b, 6a, 6b, 7, and 8, and for Part II. Also comple		
, 4c, 5a, 5b, 6a, 6b, 7, an		
Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5t		
descriptions required for Pai		
tion, explanation, or de		
t to provide the informa	tion	
Complete this par	idditional informa	

PART I, LINE 4B: PART I, LINE 4B: PATRICK GOUHIN AND KEN HILGERS

PARTICIPATED IN, BUT DID NOT RECEIVE PAYMENT FROM, A 457(B) RETIREMENT

THEIR CONTRIBUTIONS ARE INCLUDED IN THE TOTAL LISTED IN PART II, PLAN.

COLUMN C, "RETIREMENT COMPENSATION."

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7: THE CEO AND SENIOR MANAGEMENT TEAM RECEIVE PART OF PART I, LINE

FINANCIAL AND NON-FINANCIAL PERFORMANCE TARGETS.

THEIR COMPENSATION IN THE FORM OF A BONUS BASED ON ACHIEVING CERTAIN

Schedule J (Form 990) 2012

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

INTERNATIONAL SOCIETY OF AUTOMATION

Employer identification number 25-0921042

Pai	rt I Types of Property								
		(a) Check if applicable	(b) Number of contributions or	Noncash contr	ted on	(d) Method of d noncash contrib	etermır		ts
4	Art - Works of art		items contributed	Form 990, Part VI	in, ime ig				
1	Art - Works of art Art - Historical treasures								
2 3	Art - Fractional interests								
3 4	Books and publications								
5									
6	Clothing and household goods Cars and other vehicles								
7	Boats and planes					-			
	Intellectual property								
8 9	Securities - Publicly traded	 							
10	Securities - Publicity traded Securities - Closely held stock								
	•	<u> </u>							
11	Securities - Partnership, LLC, or								
10	trust interests Securities - Miscellaneous								
12	Qualified conservation contribution -								
13	Historic structures								
14	Qualified conservation contribution - Other								
	Real estate - Residential	-							
15	Real estate - Commercial								
16 17	Real estate - Other								
17		<u> </u>							
18	Collectibles								
19	Food inventory								
20	Drugs and medical supplies								
21	Taxidermy								
22	Historical artifacts								
23	Scientific specimens								
24	Archeological artifacts Other	X	3	118	909.	FMV			
25		<u> </u>		110,		1114			
26	Other ()								
27	Other () Other ()			J-1-					—
<u>28</u> 29	Number of Forms 8283 received by the organi	L. durin	the tay year for a	ontributions					
29	for which the organization completed Form 82				29				
	for which the organization completed Form 62	.00, Fail IV, I	Jonee Acknowled	gement	29			Yes	No
30-	During the year, did the organization receive b	v contributio	n any property rea	norted in Part I line	oc 1.28 th	at it must hold for		163	110
30 <i>a</i>	at least three years from the date of the initial	-							
	the entire holding period?	CONTRIBUTION	, and winch is not	required to be use	d for exer	libt baiboses for	30a		X
h	If "Yes," describe the arrangement in Part II						300		 -
31	Does the organization have a gift acceptance	nolicy that r	actures the review	of any non-standa	rd contrib	utions?	31		<u>x</u>
			•	-			٣		 -
328	Does the organization hire or use third parties contributions?	or related Of	gariizations to SOII	cit, process, or ser	HOHCASI	ı	32a		x
h	If "Yes," describe in Part II						32a		
33	If the organization did not report an amount in	column (c) 4	or a tune of areas	rty for which colum	nn (a) is si	necked			
33	describe in Part II.	COMMITTER (C)	or a type or prope	ity for willon colum	111 (a) 15 CI	ieckeu,			
LHA	For Paperwork Reduction Act Notice, see	the Instruc	tions for Form 99	ი		Schedule M	(Form	990)	(2012)

Schedule M	(Form 990) (2012)	INTERNATI	ONAL	SOCIETY	OF AUT	OMATION		<u>5-0921042</u>	
Part II	(Form 990) (2012) Supplemental the organization is Also complete this	Information. (reporting in Part I, part for any additi	Complete the column (b) onal inform	nis part to prov , the number o ation	vide the inform of contribution	nation required ns, the number	by Part I, lines of items receive	30b, 32b, and 33, ed, or a combination	and whether on of both
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SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization

INTERNATIONAL SOCIETY OF AUTOMATION

Employer identification number 25-0921042

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THEIR LEADERSHIP AND PERSONAL CAREER CAPABILITIES. BASED IN RESEARCH

TRIANGLE PARK, NORTH CAROLINA, ISA DEVELOPS STANDARDS; CERTIFIES

INDUSTRY PROFESSIONALS; PROVIDES EDUCATION AND TRAINING; PUBLISHES

BOOKS AND TECHNICAL ARTICLES; AND HOSTS CONFERENCES AND EXHIBITIONS FOR

AUTOMATION PROFESSIONALS.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

THESE COURSES WERE ATTENDED BY 1858 INDIVIDUALS. THE SOCIETY DERIVES

REVENUE FROM CERTIFICATIONS BY CHARGING FEES TO PARTICIPANTS FOR

APPLICATIONS AND RENEWALS. IN 2012 TOTAL NEW CERTIFICATION (CCST AND

CAP) APPLICATIONS WERE 779 AND 792 PARTICIPANTS RENEWED THEIR

CERTIFICATIONS.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

PUBLISHING SERVICES

THE SOCIETY PUBLISHES AND SELLS BOOKS FOR THE INSTRUMENTATION SYSTEMS,

AND AUTOMATION FIELD. THE SOCIETY ALSO PUBLISHES AND SELLS A

PROFESSIONAL JOURNAL OF TECHNICAL ARTICLES, PUBLISHES A MONTHLY

MAGAZINE AND OUTSOURCES AN ANNUAL AN DIRECTORY THAT SERVES THE

AUTOMATION INDUSTRY. IN 2012, 12 NEW PRODUCTS WERE PUBLISHED AND THE

BI-MONTHLY MAGAZINE WAS RECEIVED BY OVER 65,000 INDIVIDUALS OF

CONTROLLED CIRCULATION AND SUBSCRIBERS EACH MONTH.

EXPENSES \$ 1,634,017. INCLUDING GRANTS OF \$ 0. REVENUE \$ 1,086,257.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 232211 01-04-13

Schedule O (Form 990 or 990-EZ) (2012)

Employer identification number 25-0921042

FORM 990, PART VI, SECTION A, LINE 6: MEMBERSHIP CLASSES INCLUDE REGULAR, SENIOR, FELLOW, LIFE, HONORARY, STUDENT.

FORM 990, PART VI, SECTION A, LINE 7A: THE PRESIDENT, TREASURER, AND THE DEPARTMENT VICE PRESIDENTS ARE ELECTED BY THE COUNCIL OF SOCIETY DELEGATES, WHICH IS A GROUP OF MEMBERS.

FORM 990, PART VI, SECTION A, LINE 7B: THE COUNCIL OF SOCIETY DELEGATES CONTROLS THE GENERAL POLICIES OF THE SOCIETY THROUGH ITS POWERS TO NOMINATE AND ELECT OFFICERS, TO AMEND THE BYLAWS, AND TO REVIEW THE ANNUAL REPORTS EACH ACTIVE SECTION APPOINTS A MEMBER TO THE COUNCIL OF OF OFFICERS. SOCIETY DELEGATES. EACH DELEGATE HAS ONE VOTE.

FORM 990, PART VI, SECTION B, LINE 11: FORM 990 WAS REVIEWED BY MANAGEMENT AND THE TREASURER ON BEHALF OF THE COMPENSATION COMMITTEE PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C: PRIOR TO THE START OF EACH NEW YEAR, ISA BOARD MEMBERS RECEIVE A LETTER FROM THE EXECUTIVE DIRECTOR THAT OUTLINES THEIR LEGAL RESPONSIBILITIES AS BOARD MEMBERS, INCLUDES A COPY OF THE CONFLICT OF INTEREST POLICY, AND INCLUDES A CONFIRMATION PAGE THAT THEY MUST SIGN AND RETURN CONFIRMING THEY HAVE READ AND UNDERSTAND THE POLICY. AN ISA LEADER HAS AN OBLIGATION TO BE ALERT TO ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST. IF A TRANSACTION IS OR MAY BE SUBJECT TO REVIEW BY AN ISA GOVERNING BODY, AN INTERESTED ISA LEADER WILL PROMPTLY DISCLOSE ANY ACTUAL OR POTENTIAL CONFLICT OF INTEREST TO, AND ABSTAIN FROM ANY PARTICIPATION IN THE DISCUSSION OR DECISION OF, THE RESPECTIVE GOVERNING BODY WITH RESPECT TO THAT TRANSACTION. AFTER DISCLOSURE OF THE ACTUAL OR POTENTIAL CONFLICT OF INTEREST, THE INTERESTED ISA LEADER SHALL LEAVE THE 232212 01-04-13

MEETING AND THE REMAINING MEMBERS SHALL DETERMINE IF A CONFLICT OF INTEREST THE DISCLOSURE SHALL BE COMMUNICATED BY THE INTERESTED ACTUALLY EXISTS. ISA LEADER IN A NEUTRAL CONTEXT; THAT IS, THE INTERESTED ISA LEADER WILL NOT STATE ANY POSITION OR ADVOCATE THE ADOPTION OF ANY POSITION ON THE TRANSACTION IN HIS OR HER INITIAL DISCLOSURE CONCERNING THE ACTUAL OR POTENTIAL CONFLICT OF INTEREST. THEREAFTER, IF AN ACTUAL CONFLICT OF INTEREST IS DETERMINED TO EXIST, THE INTERESTED ISA LEADER WILL REFRAIN FROM INITIATING ANY DISCUSSIONS, PUBLICLY AND PRIVATELY, REGARDING THE TRANSACTION WITH OTHER MEMBERS OF THE GOVERNING BODY THAT WILL MAKE ANY DECISION CONCERNING THE TRANSACTION. THE GOVERNING BODY WILL GIVE THE INTERESTED ISA LEADER A FAIR AND APPROPRIATE OPPORTUNITY TO SUBMIT A WRITTEN POSITION STATEMENT REGARDING THE TRANSACTION TO THE GOVERNING BODY BEFORE CONSIDERATION OF THE TRANSACTION IS CONCLUDED, BUT THE INTERESTED ISA LEADER SHALL INITIATE NO OTHER DISCUSSIONS OR PARTICIPATION IN THE DECISION MAKING PROCESS. THE GOVERNING BODY SHALL HAVE COMPLETE AUTHORITY TO ASCRIBE WHATEVER WEIGHT IT DEEMS APPROPRIATE TO THE INTERESTED ISA LEADER'S WRITTEN STATEMENT IN LIGHT OF THE DISCLOSED CONFLICT OF INTEREST.

ISA LEADERS SHOULD SEEK THE ADVICE OF THE EXECUTIVE DIRECTOR, ISA COUNSEL,

OR THE PRESIDENT ON APPROPRIATE DISCLOSURES TO THE RESPECTIVE GOVERNING

BODY BEFORE MAKING THE DISCLOSURE TO THE ENTIRE BODY.

IF A CONFLICT OF INTEREST IS DETERMINED TO EXIST, THE ISA GOVERNING BODY

OVERSEEING THE DECISION WILL INVESTIGATE ALTERNATIVES TO THE PROPOSED

ARRANGEMENT THAT DO NOT INVOLVE ANY CONFLICTS OF INTEREST. THE ISA

GOVERNING BODY MUST DETERMINE, BY MAJORITY VOTE OF DISINTERESTED MEMBERS,

THE ALTERNATIVE THAT IS IN ISA'S BEST INTEREST AND THAT IS FAIR AND

REASONABLE. 232212 01-04-13 FORM 990, PART VI, SECTION B, LINE 15: THE COMPENSATION COMMITTEE, WHICH REPRESENTS THE EXECUTIVE BOARD, REVIEWS THE PERFORMANCE AND COMPENSATION OF THE EXECUTIVE DIRECTOR/CEO ANNUALLY. A FORMAL WRITTEN PERFORMANCE APPRAISAL IS COMPLETED AND A FACE TO FACE MEETING IS HELD BETWEEN THE COMPENSATION COMMITTEE AND EXECUTIVE DIRECTOR/CEO. EACH YEAR EXECUTIVE COMPENSATION IS REVIEWED AGAINST INDUSTRY DATA PROVIDED BY SALARY SURVEYS CONDUCTED BY ASAE (AMERICAN SOCIETY OF ASSOCIATION, EXECUTIVES), CESSE (COUNCIL OF ENGINEERING AND SCIENTIFIC SOCIETY EXECUTIVES), AND CAPITAL ASSOCIATES TO CONFIRM THAT EXECUTIVE COMPENSATION FALLS WITHIN INDUSTRY NORMS. THIS LAST REVIEW WAS CONDUCTED IN 2012.

FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION MAKES AVAILABLE TO THE PUBLIC ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS. THE ORGANIZATION MAKES THESE DOCUMENTS AVAILABLE UPON REQUEST OR THROUGH THEIR ORGANIZATIONAL WEBSITE, WWW.ISA.ORG.

FORM 990, PART IX, LINE 11G, OTHER FEES:

TEMPORARY HELP:

PROGRAM SERVICE EXPENSES 1,466,147.

MANAGEMENT AND GENERAL EXPENSES 483,045.

FUNDRAISING EXPENSES 0.

TOTAL EXPENSES 1,949,192.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 1,949,192.

FORM 990, PART XII, LINE 2C:

THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR

OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND SELECTION OF AN

232212 01-04-13

Schedule O (Form 990 or 990-EZ) (2012)

Schedule O (Form 990 or 990 EZ) (2012)	Page 2
Name of the organization INTERNATIONAL SOCIETY OF AUTOMATION	Employer identification number 25-0921042
INDEPENDENT ACCOUNTANT. THE ORGANIZATION HAS NOT CHANGED	ITS OVERSIGHT
PROCESS OR SELECTION PROCESS DURING THE TAX YEAR.	
	·
FORM 990, PAGE 1, BOX B	
FORM 990 HAS BEEN AMENDED TO INCLUDE FORM 5471 FOR ISA IN	DIA AND ISA
EUROPE.	
FORM 990, PART VII, DESCRIPTION OF HOURS FOR RELATED ORGA	NIZATIONS:
OFFICERS LISTED ON PART VII WORK AN AVERAGE OF 40 HOURS P	ER WEEK. THEIR
TIME IS SHARED BETWEEN THE FILING ORGANIZATION AND THE RE	LATED ENTITIES
LISTED ON SCHEDULE R.	
	······································
	,.

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Name of the organization

Part

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ► Attach to Form 990.

2012 Open to Public Inspection

OMB No 1545-0047

AUTOMATION

SOCIETY OF

INTERNATIONAL

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33)

Employer identification number 25-0921042

(g) Section 512(b)(13) å × controlled entity? Direct controlling Yes × entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year) Direct controlling entity End-of-year assets A/N N/A status (if section 501(c)(3)) <u>e</u> Public chanty A/N N/A Total income Exempt Code € section 501(C)(6) ਉ N/A Legal domicile (state or Legal domicile (state or foreign country) foreign country) **VORTH CAROLINA** NDIA AUTOMATION STANDARDS Primary activity Primary activity COMPLIANCE TESTING MEMBER SERVICES 9 BHARA AUTOMATION STANDARDS COMPLIANCE INSTITUTE 26-0811966, 67 ALEXANDER DR., RESEARCH 2ND FLOOR, Name, address, and EIN (if applicable) Name, address, and EIN of related organization of disregarded entity 5B, 27709 C/O VIJAYKUMAR H. MODI, MUMBAI, INDIA 400023 TRIANGLE PARK, NC ISA INDIA SOCIETY Part II

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

232161 12-10-12 LHA

Schedule R (Form 990) 2012

×

N/A

A/A

N/A

IETHERLANDS

TRAINING SERVICE

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ISA EUROPE FOUNDATION

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25-0921042

Page 2

Schedule R (Form 990) 2012 INTERNATIONAL SOCIETY OF AUTOMATION

Part III] Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

Code V-UBI General or Percentage amount in box managing ownership 20 of Schedule Pers Nos Nos Nos Nos Nos Nos Nos Nos Nos No			oecause it had one or more related	Share of Percentage 5/2(k)/3/3 end-of-year ownership controlled assets	L			
(h) Disproportionate allocations?			0, Part IV, line 34	Share of total e				
(g) total Share of end-of-year assets			ed "Yes" to Form 99	(e) Type of entity (C corp., S corp, or trust)				
t income Share of total related, income tax under [2-514]			organization answer	(d) Direct controlling (C)			-	
(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)			st (Complete if the	(c) Legal domicile (state or foreign country)				
(d) Direct controlling or entity or y)			orporation or Trus ax year.)	(b) Primary activity				
(b) (c) Primary activity (state or (state or formery)		_	tions Taxable as a Co	<u> </u>				
(a) Name, address, and EIN Prin of related organization			Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)	(a) Name, address, and EIN of related organization				

Page 3

Note Complete line 1 if any entity is listed in Parts II III or IV of this schedule					Yes	ź
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more re	ated organizations listed	in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		×
b Gift, grant, or capital contribution to related organization(s)				1b		×
c Giff, grant, or capital contribution from related organization(s)				10		×
d Loans or loan guarantees to or for related organization(s)				19	×	
e Loans or loan guarantees by related organization(s)				16		×
					1	7
f Dividends from related organization(s)				=		4
g Sale of assets to related organization(s)				1g		×
h Purchase of assets from related organization(s)				ŧ		×
i Exchange of assets with related organization(s)				7		×
j Lease of facilities, equipment, or other assets to related organization(s)				÷		×
k ease of facilities equipment or other assets from related organization(s)				<u> </u>		×
	nization(s)			=	×	
m Performance of services or membership or fundraising solicitations by related organization(s)	nization(s)			Ę		×
n Shanng of facilities, equipment, mailing lists, or other assets with related organization(s)	on(s)			1	×	
 Sharing of paid employees with related organization(s) 				10	X	
				İ	1	-
 P Reimbursement paid to related organization(s) for expenses 				4	-	×
 Reimbursement paid by related organization(s) for expenses 	•			10	×	
r Other transfer of cash or property to related organization(s)				1+	1	×
				Ψ.		×
1	tho must complete th	is line, including covered	relationships and transaction thresholds			
	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved	volved		
(1) AUTOMATION STANDARDS COMPLIANCE INSTITUTE	ı	276,145.	INTERCOMPANY INVOICES			
(2) ISA EUROPE FOUNDATION	Q	215,327.	327. INTERCOMPANY TRANSFER			
(6)						
(4)						
(5)						
(9)						
232163 12-10-12	43		Schedule R (Form 990) 2012	R (Form	(066	2012

Page 4

Part VI] Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) (b) (c) (d)	(q)	(3)	(p)	(e)	ψ)	(a)	3	Ξ	ε	(K)
Name, address, and EIN of entity	Primary activity	nicile oreign	Predominant incominelated,	Are all partners sec 501(c)(3)	ب و	Share of end-of-vear	Disprapor- tionale	Dispression Code V-UBI Ceneral or Percentage Incompany of Managing Ownership	General c managing	Percentage
		country)	excinded from tax under section 512-51	Yes No	_	assets	Yes No	(Form 1065)	Yes No	
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									-	
								Schedule	R (For	Schedule R (Form 990) 2012

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Schedule R	(Form 990) 2012 Supplemental Info	INTERNATIO	DNAL SOCIETY	Y OF AUTOMATIO	N 25-0921042 Pa	age 5
Part VII	Supplemental Info	rmation				
	Complete this part to pro	ovide additional inform	nation for responses to	questions on Schedule R (see instructions).	
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