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**Return of Private Foundation
or Section 4947(a)(1) Nonexempt Charitable Trust
Treated as a Private Foundation****2012**Department of the Treasury
Internal Revenue Service

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

For calendar year 2012, or tax year beginning , 2012, and ending ,

| | | |
|--|--------------------|---|
| Name of foundation Heritage Mark Foundation | | A Employer identification number 23-7017100 |
| Number and street (or P.O. box number if mail is not delivered to street address) P.O. Box 980 | | B Telephone number (see the instructions) (517) 337-1373 |
| City or town East Lansing | State MI | ZIP code 48826-0980 |
| G Check all that apply: | | C If exemption application is pending, check here <input type="checkbox"/> |
| <input type="checkbox"/> Initial return | | D 1 Foreign organizations, check here <input type="checkbox"/> |
| <input type="checkbox"/> Final return | | D 2 Foreign organizations meeting the 85% test, check here and attach computation <input type="checkbox"/> |
| <input type="checkbox"/> Address change | | E If private foundation status was terminated under section 507(b)(1)(A), check here <input type="checkbox"/> |
| <input type="checkbox"/> Initial Return of a former public charity | | F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here <input type="checkbox"/> |
| <input type="checkbox"/> Amended return | | |
| <input type="checkbox"/> Name change | | |
| H Check type of organization <input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation | | |
| <input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust <input type="checkbox"/> Other taxable private foundation | | |
| I Fair market value of all assets at end of year (from Part II, column (c), line 16) \$ 17,277,135. | | |
| J Accounting method: <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual | | |
| <input type="checkbox"/> Other (specify) _____ | | |
| (Part I, column (d) must be on cash basis) | | |

| Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see instructions).) | | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|--|--|------------------------------------|---------------------------|-------------------------|---|
| REVENUE | 1 Contributions, gifts, grants, etc. received (att sch) | 1,616,416. | | | |
| | 2 Ck <input type="checkbox"/> if the foundn is not req to att Sch B | | | | |
| | 3 Interest on savings and temporary cash investments | 899. | 899. | 899. | |
| | 4 Dividends and interest from securities | 569,813. | 569,813. | 569,813. | |
| | 5a Gross rents | | | | |
| | b Net rental income or (loss) | | | | |
| | 6a Net gain/(loss) from sale of assets not on line 10 | | | | |
| | b Gross sales price for all assets on line 6a | | | | |
| | 7 Capital gain net income (from Part IV, line 2) | | 1,734,122. | | |
| | 8 Net short-term capital gain | | | 587,208. | |
| | 9 Income modifications | | | | |
| | 10a Gross sales less returns and allowances | | | | |
| b Less Cost of goods sold | | | | | |
| c Gross profit/(loss) (att sch) | | | | | |
| 11 Other income (attach schedule) | | | | | |
| See Line 11 Stmt | -29,295. | -31,318. | -29,295. | | |
| 12 Total. Add lines 1 through 11 | 2,157,833. | 2,273,516. | 1,128,625. | | |
| ADMINISTRATIVE AND EXPENSES | 13 Compensation of officers, directors, trustees, etc | | | | |
| | 14 Other employee salaries and wages | | | | |
| | 15 Pension plans, employee benefits | | | | |
| | 16a Legal fees (attach schedule) | 2,998. | 0. | 0. | 2,998. |
| | b Accounting fees (attach sch) | | | | |
| | c Other prof fees (attach sch) | | | | |
| | 17 Interest | | | | |
| | 18 Taxes (attach schedule) (see instrs) See Line 18 Stmt | 48,578. | 2,470. | 0. | 0. |
| | 19 Depreciation (attach sch) and depletion | | | | |
| | 20 Occupancy | 431. | 0. | 0. | 431. |
| | 21 Travel, conferences, and meetings | 2,343. | 0. | 0. | 2,343. |
| | 22 Printing and publications | | | | |
| 23 Other expenses (attach schedule) | 67,498. | 61,112. | 61,112. | 6,386. | |
| See Line 23 Stmt | | | | | |
| 24 Total operating and administrative expenses. Add lines 13 through 23 | 121,848. | 63,582. | 61,112. | 12,158. | |
| 25 Contributions, gifts, grants paid | 1,954,433. | | | 1,954,433. | |
| 26 Total expenses and disbursements. Add lines 24 and 25 | 2,076,281. | 63,582. | 61,112. | 1,966,591. | |
| 27 Subtract line 26 from line 12: | | | | | |
| a Excess of revenue over expenses and disbursements | 81,552. | | | | |
| b Net investment income (if negative, enter -0-) | | 2,209,934. | | | |
| c Adjusted net income (if negative, enter -0-) | | | 1,067,513. | | |

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PRINTING AND PUBLICATIONS

OTHER EXPENSES (ATTACH SCHEDULE)

SEE LINE 23 STATEMENT

TOTAL OPERATING AND ADMINISTRATIVE EXPENSES

CONTRIBUTIONS, GIFTS, GRANTS PAID

TOTAL EXPENSES AND DISBURSEMENTS

SUBTRACT LINE 26 FROM LINE 12

EXCESS OF REVENUE OVER EXPENSES AND DISBURSEMENTS

NET INVESTMENT INCOME

ADJUSTED NET INCOME

| Part II Balance Sheets | | Beginning of year | End of year | |
|------------------------|---|-------------------|----------------|----------------|
| | | | (a) Book Value | (b) Book Value |
| ASSETS | 1 Cash — non-interest-bearing | 606,311. | 418,668. | 418,668. |
| | 2 Savings and temporary cash investments | 3,276,547. | 9,932,564. | 9,932,564. |
| | 3 Accounts receivable 4,209. | | | |
| | Less: allowance for doubtful accounts | 3,022. | 4,209. | 4,209. |
| | 4 Pledges receivable | | | |
| | Less: allowance for doubtful accounts | | | |
| | 5 Grants receivable | | | |
| | 6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions) | | | |
| | 7 Other notes and loans receivable (attach sch) | | | |
| | Less: allowance for doubtful accounts | | | |
| | 8 Inventories for sale or use | | | |
| | 9 Prepaid expenses and deferred charges | | | |
| | 10a Investments — U.S. and state government obligations (attach schedule) | | | |
| | b Investments — corporate stock (attach schedule) L-10b Stmt | 12,024,776. | 6,896,398. | 4,798,653. |
| | c Investments — corporate bonds (attach schedule) L-10c Stmt | 1,488,341. | 1,060,806. | 863,522. |
| | 11 Investments — land, buildings, and equipment: basis | | | |
| LIABILITIES | Less: accumulated depreciation (attach schedule) | | | |
| | 12 Investments — mortgage loans | 894,191. | 942,655. | 942,655. |
| | 13 Investments — other (attach schedule) L-13 Stmt | 347,466. | 316,112. | 316,112. |
| | 14 Land, buildings, and equipment: basis | | | |
| | Less: accumulated depreciation (attach schedule) | | | |
| | 15 Other assets (describe L-15 Stmt) | 20,406. | 752. | 752. |
| | 16 Total assets (to be completed by all filers — see the instructions. Also, see page 1, item I) | 18,661,060. | 19,572,164. | 17,277,135. |
| | 17 Accounts payable and accrued expenses | 1,167. | 0. | |
| | 18 Grants payable | | | |
| | 19 Deferred revenue | | | |
| | 20 Loans from officers, directors, trustees, & other disqualified persons | | | |
| | 21 Mortgages and other notes payable (attach schedule) | | | |
| | 22 Other liabilities (describe L-22 Stmt) | 0. | 41,108. | |
| | 23 Total liabilities (add lines 17 through 22) | 1,167. | 41,108. | |
| FUND ASSETS | Foundations that follow SFAS 117, check here and complete lines 24 through 26 and lines 30 and 31. | | | |
| | 24 Unrestricted | | | |
| | 25 Temporarily restricted | | | |
| | 26 Permanently restricted | | | |
| | Foundations that do not follow SFAS 117, check here and complete lines 27 through 31. | | | |
| | 27 Capital stock, trust principal, or current funds | | | |
| | 28 Paid-in or capital surplus, or land, building, and equipment fund | | | |
| | 29 Retained earnings, accumulated income, endowment, or other funds | 18,659,893. | 19,531,056. | |
| | 30 Total net assets or fund balances (see instructions) | 18,659,893. | 19,531,056. | |
| | 31 Total liabilities and net assets/fund balances (see instructions) | 18,661,060. | 19,572,164. | |

Part III Analysis of Changes in Net Assets or Fund Balances

| | | | |
|---|--|---|-------------|
| 1 | Total net assets or fund balances at beginning of year — Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) | 1 | 18,659,893. |
| 2 | Enter amount from Part I, line 27a | 2 | 81,552. |
| 3 | Other increases not included in line 2 (itemize) Net realized gain on sale of securities | 3 | 789,611. |
| 4 | Add lines 1, 2, and 3 | 4 | 19,531,056. |
| 5 | Decreases not included in line 2 (itemize) | 5 | |
| 6 | Total net assets or fund balances at end of year (line 4 minus line 5) — Part II, column (b), line 30 | 6 | 19,531,056. |

Part IV Capital Gains and Losses for Tax on Investment Income

| (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse, or common stock, 200 shares MLC Company) | | (b) How acquired P — Purchase D — Donation | (c) Date acquired (month, day, year) | (d) Date sold (month, day, year) |
|--|--|--|---|-------------------------------------|
| 1 a see attached schedule | | P | | |
| b | | | | |
| c | | | | |
| d | | | | |
| e | | | | |

| (e) Gross sales price | (f) Depreciation allowed (or allowable) | (g) Cost or other basis plus expense of sale | (h) Gain or (loss) (e) plus (f) minus (g) |
|-----------------------|--|---|--|
| a 9,864,858. | 0. | 8,130,736. | 1,734,122. |
| b | | | |
| c | | | |
| d | | | |
| e | | | |

| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 | | | (i) Gains (Column (h) gain minus column (k), but not less than -0) or Losses (from column (h)) |
|---|--------------------------------------|---|--|
| (i) Fair Market Value as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | (k) Excess of column (i) over column (j), if any | |
| a | | | 1,734,122. |
| b | | | |
| c | | | |
| d | | | |
| e | | | |

| | | | |
|--|---|---|------------|
| 2 Capital gain net income or (net capital loss) | — [If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7] | 2 | 1,734,122. |
| 3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6) | — [If gain, also enter in Part I, line 8, column (c) (see instructions). If (loss), enter -0- in Part I, line 8] | 3 | 587,208. |

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes☒ No

If 'Yes,' the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year, see the instructions before making any entries.

| (a) Base period years Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio (column (b) divided by column (c)) |
|--|---------------------------------------|--|--|
| 2011 | 1,466,178. | 18,024,371. | 0.081344 |
| 2010 | 3,611,513. | 19,779,105. | 0.182592 |
| 2009 | 3,697,625. | 21,062,785. | 0.175553 |
| 2008 | 5,945,114. | 24,111,320. | 0.246569 |
| 2007 | 5,110,539. | 49,706,635. | 0.102814 |

| | | |
|--|---|-------------|
| 2 Total of line 1, column (d) | 2 | 0.788872 |
| 3 Average distribution ratio for the 5-year base period — divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years | 3 | 0.157774 |
| 4 Enter the net value of noncharitable-use assets for 2012 from Part X, line 5 | 4 | 15,834,432. |
| 5 Multiply line 4 by line 3 | 5 | 2,498,262. |
| 6 Enter 1% of net investment income (1% of Part I, line 27b) | 6 | 22,099. |
| 7 Add lines 5 and 6 | 7 | 2,520,361. |
| 8 Enter qualifying distributions from Part XII, line 4 | 8 | 1,966,591. |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 – see instructions)

| | | | |
|---|-----|---------|---------|
| 1 a Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter 'N/A' on line 1 Date of ruling or determination letter _____ (attach copy of letter if necessary – see instrs) | | | |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input type="checkbox"/> and enter 1% of Part I, line 27b | | 1 | 44,199. |
| c All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, column (b) | | | |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) | | 2 | 0. |
| 3 Add lines 1 and 2 | | 3 | 44,199. |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) | | 4 | 0. |
| 5 Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0- | | 5 | 44,199. |
| 6 Credits/Payments | | | |
| a 2012 estimated tax pmts and 2011 overpayment credited to 2012 | 6 a | 5,000. | |
| b Exempt foreign organizations – tax withheld at source | 6 b | | |
| c Tax paid with application for extension of time to file (Form 8868) | 6 c | 25,000. | |
| d Backup withholding erroneously withheld | 6 d | | |
| 7 Total credits and payments. Add lines 6a through 6d | 7 | 30,000. | |
| 8 Enter any penalty for underpayment of estimated tax Check here <input checked="" type="checkbox"/> if Form 2220 is attached | 8 | 852. | |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed | 9 | 15,051. | |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid | 10 | 0. | |
| 11 Enter the amount of line 10 to be Credited to 2013 estimated tax Refunded | 11 | | |

Part VII-A Statements Regarding Activities

| | Yes | No |
|---|-----|----|
| 1 a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign? | | X |
| b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see the instructions for definition)? <i>If the answer is 'Yes' to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities</i> | | X |
| c Did the foundation file Form 1120-POL for this year? | | X |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year (1) On the foundation ▶ \$ _____ (2) On foundation managers ▶ \$ _____ | | |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers ▶ \$ _____ | | |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS? <i>If 'Yes,' attach a detailed description of the activities</i> | | X |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? <i>If 'Yes,' attach a conformed copy of the changes</i> | | X |
| 4 a Did the foundation have unrelated business gross income of \$1,000 or more during the year? | | X |
| b If 'Yes,' has it filed a tax return on Form 990-T for this year? | | |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? <i>If 'Yes,' attach the statement required by General Instruction T</i> | | X |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? | X | |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year? <i>If 'Yes,' complete Part II, column (c), and Part XV</i> | X | |
| 8 a Enter the states to which the foundation reports or with which it is registered (see instructions) <u>MI – Michigan</u> | | |
| b If the answer is 'Yes' to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? <i>If 'No,' attach explanation</i> | X | |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2012 or the taxable year beginning in 2012 (see instructions for Part XIV)? <i>If 'Yes,' complete Part XIV</i> | | X |
| 10 Did any persons become substantial contributors during the tax year? <i>If 'Yes,' attach a schedule listing their names and addresses</i> | | X |

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Form 990-PF (2012)

Part VII-A Statements Regarding Activities (continued)

| | | | | |
|---|---|----|---|---|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes', attach schedule (see instructions) | 11 | | X |
| 12 | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? If 'Yes,' attach statement (see instructions) | 12 | | X |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address <u>N/A</u> | 13 | X | |
| 14 | The books are in care of <u>Frederick C. Foote</u> Telephone no <u>(517) 337-1373</u> Located at <u>241 E. Saginaw, Ste 300, East Lansing, MI</u> ZIP + 4 <u>48823</u> | | | |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the year <u>15</u> | | | |
| 16 | At any time during calendar year 2012, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? | 16 | | X |
| See the instructions for exceptions and filing requirements for Form TD F 90-22.1 If 'Yes,' enter the name of the foreign country | | | | |

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the 'Yes' column, unless an exception applies.

| | Yes | No |
|---|---|----|
| 1 a During the year did the foundation (either directly or indirectly): | | |
| (1) Engage in the sale or exchange, or leasing of property with a disqualified person? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| (5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| (6) Agree to pay money or property to a government official? (Exception. Check 'No' if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days) | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| b If any answer is 'Yes' to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? Organizations relying on a current notice regarding disaster assistance check here <input type="checkbox"/> | 1 b | |
| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2012? | 1 c | X |
| 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)). | | |
| a At the end of tax year 2012, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2012? If 'Yes,' list the years <u>20</u> , <u>20</u> , <u>20</u> , <u>20</u> | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer 'No' and attach statement - see instructions) | 2 b | |
| c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here <u>20</u> , <u>20</u> , <u>20</u> , <u>20</u> | | |
| 3 a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| b If 'Yes,' did it have excess business holdings in 2012 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2012) | 3 b | |
| 4 a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? | 4 a | X |
| b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2012? | 4 b | X |

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Form 990-PF (2012)

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)**5 a** During the year did the foundation pay or incur any amount to

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? (see instructions)

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No**b** If any answer is 'Yes' to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

5 b

Organizations relying on a current notice regarding disaster assistance check here

☐**c** If the answer is 'Yes' to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?☐ Yes ☐ No

If 'Yes,' attach the statement required by Regulations section 53.4945-5(d)

6 a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?☐ Yes ☒ No**b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

6 b

X

If 'Yes' to 6b, file Form 8870

7 a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?☐ Yes ☒ No

7 b

b If 'Yes,' did the foundation receive any proceeds or have any net income attributable to the transaction?**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors****1** List all officers, directors, trustees, foundation managers and their compensation (see instructions).

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|---|---|---------------------------------------|
| Cheryl F. Groenendyke 241 E. Saginaw, E. Lansing MI 48823 | President 1.00 | 0. | 0. | 0. |
| Barbara Shingleton 241 E. Saginaw, E. Lansing MI 48823 | Vice Pres. 1.00 | 0. | 0. | 0. |
| Shirley A. Foote 241 E. Saginaw, E. Lansing MI 48823 | Chairman 1.00 | 0. | 0. | 0. |
| See Information about Officers, Directors, Trustees, Etc. | | 0. | 0. | 0. |

2 Compensation of five highest-paid employees (other than those included on line 1 — see instructions). If none, enter 'NONE.'

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|------------------|---|---------------------------------------|
| NONE | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Total number of other employees paid over \$50,000

None

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3** Five highest-paid independent contractors for professional services (see instructions). If none, enter 'NONE.'

| (a) Name and address of each person paid more than \$50,000 | (b) Type of service | (c) Compensation |
|--|---------------------|------------------|
| NONE | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| Total number of others receiving over \$50,000 for professional services | | None |

Part IX-A Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

| | Expenses |
|--------|----------|
| 1 NONE | |
| | 0. |
| 2 | |
| | |
| 3 | |
| | |
| 4 | |
| | |

Part IX-B Summary of Program-Related Investments (see instructions)

| Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2 | Amount |
|--|--------|
| 1 NONE | |
| | 0. |
| 2 | |
| | |
| All other program-related investments See instructions | |
| 3 | |
| | |
| Total. Add lines 1 through 3 | None |

BAA

Form 990-PF (2012)

Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

| | | |
|--|------------|-------------|
| 1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: | | |
| a Average monthly fair market value of securities | 1 a | 11,157,447. |
| b Average of monthly cash balances | 1 b | 3,970,463. |
| c Fair market value of all other assets (see instructions) | 1 c | 947,655. |
| d Total (add lines 1a, b, and c) | 1 d | 16,075,565. |
| e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) | 1 e | |
| 2 Acquisition indebtedness applicable to line 1 assets | 2 | |
| 3 Subtract line 2 from line 1d | 3 | 16,075,565. |
| 4 Cash deemed held for charitable activities Enter 1-1/2% of line 3 (for greater amount, see instructions) | 4 | 241,133. |
| 5 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4 | 5 | 15,834,432. |
| 6 Minimum investment return. Enter 5% of line 5 | 6 | 791,722. |

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

| | | | |
|---|------------|------------|----------|
| 1 Minimum investment return from Part X, line 6 | | 1 | 791,722. |
| 2a Tax on investment income for 2012 from Part VI, line 5 | 2 a | 44,199. | |
| b Income tax for 2012 (This does not include the tax from Part VI) | 2 b | | |
| c Add lines 2a and 2b | | 2 c | 44,199. |
| 3 Distributable amount before adjustments Subtract line 2c from line 1 | | 3 | 747,523. |
| 4 Recoveries of amounts treated as qualifying distributions | | 4 | |
| 5 Add lines 3 and 4 | | 5 | 747,523. |
| 6 Deduction from distributable amount (see instructions) | | 6 | |
| 7 Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1 | | 7 | 747,523. |

Part XII Qualifying Distributions (see instructions)

| | | |
|---|------------|------------|
| 1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes: | | |
| a Expenses, contributions, gifts, etc. — total from Part I, column (d), line 26 | 1 a | 1,966,591. |
| b Program-related investments — total from Part IX-B | 1 b | 0. |
| 2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes | 2 | |
| 3 Amounts set aside for specific charitable projects that satisfy the: | | |
| a Suitability test (prior IRS approval required) | 3 a | |
| b Cash distribution test (attach the required schedule) | 3 b | |
| 4 Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4 | 4 | 1,966,591. |
| 5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b (see instructions) | 5 | 0. |
| 6 Adjusted qualifying distributions. Subtract line 5 from line 4 | 6 | 1,966,591. |

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

Part XIII Undistributed Income (see instructions)

| | (a) Corpus | (b) Years prior to 2011 | (c) 2011 | (d) 2012 |
|---|---------------|----------------------------|-------------|-------------|
| 1 Distributable amount for 2012 from Part XI, line 7 | | | | 747,523. |
| 2 Undistributed income, if any, as of the end of 2012 | | | | |
| a Enter amount for 2011 only | | | 0. | |
| b Total for prior years 20 __, 20 __, 20 __ | | | | |
| 3 Excess distributions carryover, if any, to 2012 | | | | |
| a From 2007 | 3,005,118. | | | |
| b From 2008 | 4,754,561. | | | |
| c From 2009 | 3,443,190. | | | |
| d From 2010 | 2,627,382. | | | |
| e From 2011 | 564,959. | | | |
| f Total of lines 3a through e | 14,395,210. | | | |
| 4 Qualifying distributions for 2012 from Part XII, line 4: \$ 1,966,591. | | | | |
| a Applied to 2011, but not more than line 2a | | | | |
| b Applied to undistributed income of prior years (Election required – see instructions) | | | | |
| c Treated as distributions out of corpus (Election required – see instructions) | | | | |
| d Applied to 2012 distributable amount | | | | 747,523. |
| e Remaining amount distributed out of corpus | 1,219,068. | | | |
| 5 Excess distributions carryover applied to 2012 (If an amount appears in column (d), the same amount must be shown in column (a)) | | | | |
| 6 Enter the net total of each column as indicated below: | | | | |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5 | 15,614,278. | | | |
| b Prior years' undistributed income Subtract line 4b from line 2b | | 0. | | |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed | | | | |
| d Subtract line 6c from line 6b Taxable amount – see instructions | | 0. | | |
| e Undistributed income for 2011 Subtract line 4a from line 2a Taxable amount – see instructions | | | 0. | |
| f Undistributed income for 2012. Subtract lines 4d and 5 from line 1 This amount must be distributed in 2013 | | | | 0. |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see instructions) | | | | |
| 8 Excess distributions carryover from 2007 not applied on line 5 or line 7 (see instructions) | 3,005,118. | | | |
| 9 Excess distributions carryover to 2013. Subtract lines 7 and 8 from line 6a | 12,609,160. | | | |
| 10 Analysis of line 9: | | | | |
| a Excess from 2008 | 4,754,561. | | | |
| b Excess from 2009 | 3,443,190. | | | |
| c Excess from 2010 | 2,627,382. | | | |
| d Excess from 2011 | 564,959. | | | |
| e Excess from 2012 | 1,219,068. | | | |

Part XV Supplementary Information (continued)**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | Amount |
|---|---|--------------------------------|----------------------------------|-----------------------|
| Name and address (home or business) | | | | |
| a Paid during the year See Attached Schedule. | | | | 1,954,433. |
| Total | | | | 3 a 1,954,433. |
| b Approved for future payment | | | | |
| Total | | | | 3 b |

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF

OMB No 1545-0047

2012

Name of the organization

Heritage Mark Foundation

Employer identification number

23-7017100

Organization type (check one)

Filers of:

Form 990 or 990-EZ

Section:

- ☐ 501(c)() (enter number) organization
☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation
☐ 527 political organization

Form 990-PF

- ☒ 501(c)(3) exempt private foundation
☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation
☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. (Complete Parts I and II.)

Special Rules

- ☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. ► \$ _____

Caution: An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF) but it **must** answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2, of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

Name of organization

Employer identification number

Heritage Mark Foundation

23-7017100

Part I Contributors (see instructions) Use duplicate copies of Part I if additional space is needed

| (a) Number | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
|---------------|--|-------------------------------|--|
| 1 | Shirley Foote 812 Walbridge Street East Lansing MI 48823 | \$ 100,712. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II if there is a noncash contribution) |
| 2 | Theresa M. Foote 5820 Shoeman Rd. Haslett MI 48840 | \$ 19,570. | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II if there is a noncash contribution) |
| 3 | First National Bancshares, Inc. 241 E. Saginaw East Lansing MI 48823 | \$ 1,496,133. | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II if there is a noncash contribution) |
| | | | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution) |
| | | | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution) |
| | | | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II if there is a noncash contribution) |

Name of organization

Employer identification number

Heritage Mark Foundation

23-7017100

Part II **Noncash Property** (see instructions). Use duplicate copies of Part II if additional space is needed

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
|---------------------------|--|--|----------------------|
| 1 | 7,500 shares of BNK Petroleum | | |
| | | \$ 15,712. | 01/20/12 |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| 1 | \$35,000 face value of bonds First Industrial LP 6 7/8% due 4/15/12 | | |
| | | \$ 35,000. | 01/20/12 |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| 1 | 1,666 shares of WPX Energy, Inc. (WPX) | | |
| | | \$ 23,932. | 08/28/12 |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| 1 | 815 shares of Williams Companies, Inc. (WMB) | | |
| | | \$ 26,068. | 08/28/12 |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| 2 | 780 shares of Hexcel Corporation (HXL) | | |
| | | \$ 19,570. | 01/31/12 |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| 3 | 16,000 shares of Williams Companies, Inc. (WMB) | | |
| | | \$ 550,320. | 10/22/12 |

BAA

Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

Name of organization

Employer identification number

Heritage Mark Foundation

23-7017100

Part II Noncash Property (see instructions) Use duplicate copies of Part II if additional space is needed

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
|---------------------------|--|--|----------------------|
| 3 | 50,000 shares of New York Community Bancorp (NYCB) | | |
| | | | |
| | | \$ 728,000. | 10/22/12 |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| 3 | 22,964 shares of Bank of America Corporation (BAC) | | |
| | | | |
| | | \$ 217,813. | 10/22/12 |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | | |
| | | | |
| | | \$ | |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | | |
| | | | |
| | | \$ | |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | | |
| | | | |
| | | \$ | |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received |
| | | | |
| | | | |
| | | \$ | |
| | | | |

BAA

Schedule B (Form 990, 990-EZ, or 990-PF) (2012)

- ▶ Attach to return

ntification No
00

Name
Heritage Mark Foundation

cpcv1401 SCR 05/25/12

Form 990-PF, Page 1, Part I, Line 11

Line 11 Stmt

| Other income: | Rev/Exp Book | Net Inv Inc | Adj Net Inc |
|--------------------------|-----------------|-----------------|-----------------|
| NanoHoldings, LLC | -31,354. | -31,354. | -31,354. |
| Summit Semiconductor LLC | 0. | 0. | 0. |
| DVD sales | 350. | 0. | 350. |
| Misc interest income | 36. | 36. | 36. |
| Miscellaneous income | 1,673. | 0. | 1,673. |
| Total | -29,295. | -31,318. | -29,295. |

Form 990-PF, Page 1, Part I, Line 18

Line 18 Stmt

| Taxes | Rev/Exp Book | Net Inv Inc | Adj Net Inc | Charity Disb |
|---------------------------|----------------|---------------|-------------|--------------|
| Foreign tax on securities | 2,470. | 2,470. | 0. | 0. |
| Federal taxes | 46,108. | 0. | 0. | 0. |
| Total | 48,578. | 2,470. | 0. | 0. |

Form 990-PF, Page 1, Part I, Line 23

Line 23 Stmt

| Other expenses: | Rev/Exp Book | Net Inv Inc | Adj Net Inc | Charity Disb |
|--------------------------|----------------|----------------|----------------|---------------|
| Bank charges | 95. | 0. | 0. | 95. |
| Film/movie post-prod. | 4,693. | 0. | 0. | 4,693. |
| Miscellaneous | 343. | 0. | 0. | 343. |
| Office supplies | 448. | 0. | 0. | 448. |
| Postage | 284. | 0. | 0. | 284. |
| Web/Marketing expense | 523. | 0. | 0. | 523. |
| Investment advisory fees | 31,604. | 31,604. | 31,604. | 0. |
| Management fees | 29,508. | 29,508. | 29,508. | 0. |
| Total | 67,498. | 61,112. | 61,112. | 6,386. |

Form 990-PF, Page 6, Part VIII, Line 1

Information about Officers, Directors, Trustees, Etc.

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|--|--|--|--|
| Person <input type="checkbox"/> Business <input checked="" type="checkbox"/> Frederick C. Foote 241 E. Saginaw, E.Lansing MI 48823 | Vice Pres 1.00 | 0. | 0. | 0. |
| Person <input type="checkbox"/> Business <input checked="" type="checkbox"/> Kenneth J. Foote 241 E. Saginaw, E.Lansin MI 48823 | Trustee 1.00 | 0. | 0. | 0. |

Form 990-PF, Page 6, Part VIII, Line 1

Continued

Information about Officers, Directors, Trustees, Etc.

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|--|--|--|--|--|
| Person <input type="checkbox"/> Business <input checked="" type="checkbox"/> Susan L. Foote 241 E. Saginaw, E.Lansing MI 48823 | Trustee 1.00 | 0. | 0. | 0. |
| Person <input type="checkbox"/> Business <input checked="" type="checkbox"/> Steven M. Foote 241 E. Saginaw, E.Lansing MI 48823 | Trustee 1.00 | 0. | 0. | 0. |
| Person <input type="checkbox"/> Business <input checked="" type="checkbox"/> David R. Foote 241 E. Saginaw, E. Lansing MI 48823 | Trustee 1.00 | 0. | 0. | 0. |
| Person <input type="checkbox"/> Business <input checked="" type="checkbox"/> Rhonda F. Judy 241 E. Saginaw, E.Lansing MI 48823 | Trustee 1.00 | 0. | 0. | 0. |
| Person <input checked="" type="checkbox"/> Business <input type="checkbox"/> Amy A. Kaczmarczyk 690 Emily Ln Haslett MI 48840 | Sec/Treas 1.00 | 0. | 0. | 0. |

Total

0. 0. 0.

Form 990-PF, Page 2, Part II, Line 10b

L-10b Stmt

| Line 10b - Investments - Corporate Stock: | End of Year | |
|---|---------------|----------------------|
| | Book Value | Fair Market Value |
| Alseres Pharmaceutical Inc. | 917,950. | 32,394. |
| Bank of America Corporation | 190,592. | 233,291. |
| Chesapeake Energy Corp | 128,789. | 124,650. |
| Diana Shipping Inc. | 147,852. | 146,000. |
| Getty Realty Corporation | 630,327. | 496,650. |
| Innovative Solutions & Support Inc. | 614,050. | 347,440. |
| K-Swiss Inc. | 183,291. | 184,800. |
| Mosys, Inc. | 750,387. | 504,600. |
| New York Community Bancorp | 509,600. | 458,500. |
| Newport Corp. | 285,662. | 285,813. |
| One Liberty Properties Inc. | 388,872. | 507,250. |
| Pace Oil & Gas Ltd | 447,142. | 196,200. |
| Petroquest Energy | 98,250. | 99,000. |
| Polaris Minerals | 403,157. | 405,616. |
| Pulse Seismic Inc. | 448,889. | 449,790. |
| Quantum 3D Ser 1 Conv Preferred | 250,000. | 2,083. |

Form 990-PF, Page 2, Part II, Line 10b

Continued

L-10b Stmt

| Line 10b - Investments - Corporate Stock: | End of Year | |
|---|-------------------|-------------------|
| | Book Value | Fair Market Value |
| Safe Bulkers Inc. | 465,012. | 252,000. |
| WTS Kinder Morgan Inc. | 36,576. | 72,576. |
| Total | <u>6,896,398.</u> | <u>4,798,653.</u> |

Form 990-PF, Page 2, Part II, Line 10c

L- 10c Stmt

| Line 10c - Investments - Corporate Bonds: | End of Year | |
|---|-------------------|-------------------|
| | Book Value | Fair Market Value |
| Advanced Micro Devices 6% | 13,802. | 13,950. |
| Avatar Holdings Inc. 7.5% | 197,100. | 202,000. |
| Forest City Enterprises 6.5% | 8,135. | 9,800. |
| Frontline 4.5% due 4/14/2015 | 406,000. | 277,500. |
| Quantum 3D Sec Conv Prom NT 5% | 140,000. | 14. |
| Tutor Perini Corp. 7.625% due 11/1/2018 | 189,919. | 216,825. |
| Williams Cos Inc. 7.5% | 105,850. | 143,433. |
| Total | <u>1,060,806.</u> | <u>863,522.</u> |

Form 990-PF, Page 2, Part II, Line 13

L-13 Stmt

| Line 13 - Investments - Other: | End of Year | |
|---------------------------------|-----------------|-------------------|
| | Book Value | Fair Market Value |
| Investment in The Passion | 1. | 1. |
| Investment in NanoHoldings, LLC | 316,111. | 316,111. |
| Total | <u>316,112.</u> | <u>316,112.</u> |

Form 990-PF, Page 2, Part II, Line 15

Other Assets Stmt

| Line 15 - Other Assets: | Beginning Year Book Value | End of Year | |
|--------------------------------|---------------------------|-------------|-------------------|
| | | Book Value | Fair Market Value |
| Prepaid federal income tax | 9,958. | 0. | 0. |
| Deposits & misc item | 321. | 321. | 321. |
| Accrued interest on securities | 10,127. | 431. | 431. |
| Total | <u>20,406.</u> | <u>752.</u> | <u>752.</u> |

Form 990-PF, Page 2, Part II, Line 22

Other Liab Stmt

| Line 22 - Other Liabilities: | Beginning Year Book Value | Ending Year Book Value |
|------------------------------|---------------------------------|------------------------------|
| Federal taxes payable | 0. | 41,108. |
| Total | <u>0.</u> | <u>41,108.</u> |

Additional Information For Tax Return

Heritage Mark Foundation

23-7017100

Form 990-PF, p1: Line 23(a)-2

Taxpayer elects under Section 181 to deduct movie production costs rather than capitalize them.

HERITAGE MARK FOUNDATION
FORM 990-PF
23-7017100

PART IV CAPITAL GAIN AND LOSSES FOR TAX ON INVESTMENT INCOME
DECEMBER 31, 2012

| NUMBER OF SHARES | DESCRIPTION | HOW ACQUIRED | DATE ACQUIRED | DATE SOLD | GROSS SALES PRICE | DEPRECIATION ALLOWED | COST OR BASIS | GAIN (LOSS) ON SALE |
|---------------------|-----------------------------|-----------------|------------------|--------------|----------------------|-------------------------|------------------|------------------------|
| 7,500 | MI Development, Inc | P | 1/28/2011 | 2/15/2012 | \$ 275,452 | \$ - | \$ 203,983 | \$ 71,469 |
| 2,000 | MI Development, Inc | P | 4/7/2011 | 5/2/2012 | 71,561 | 0 | 54,990 | 16,571 |
| 2,500 | MI Development, Inc | P | 4/11/2011 | 5/2/2012 | 89,452 | 0 | 69,115 | 20,337 |
| 2,525 | Nordic American Tanker | P | 1/14/2011 | 11/27/2012 | 23,422 | 0 | 34,919 | (11,497) |
| 815 | Williams Companies | D | 2/20/2003 | 8/31/2012 | 26,283 | 0 | 2,320 | 23,963 |
| 50,000 | Alseres Pharmaceutical | P | 3/11/2003 | various | 6,150 | 0 | 250,000 | (243,850) |
| 95,080 | Alseres Pharmaceutical | P | 3/7/2005 | various | 12,193 | 0 | 237,700 | (225,507) |
| 5,000 | BNK Petroleum Ltd | D | 2/13/2006 | 1/20/2012 | 10,255 | 0 | 50 | 10,205 |
| 2,500 | BNK Petroleum Ltd | D | 10/12/2006 | 1/20/2012 | 5,127 | 0 | 25 | 5,102 |
| 2,500 | Capstone Mining Corp | P | 6/21/2010 | 7/9/2012 | 5,287 | 0 | 5,841 | (554) |
| 16,000 | Dryships Inc 5% | P | 7/25/2011 | 12/5/2012 | 12,745 | 0 | 14,000 | (1,255) |
| 600,000 | Dryships Inc 5% | P | 7/14/2011 | various | 471,085 | 0 | 534,000 | (62,915) |
| 35,000 | First Industrial LP 6 7/8% | D | 4/23/2009 | 4/16/2012 | 35,000 | 0 | 23,320 | 11,680 |
| 226,422 | Focus Enhancements | P | 3/3/2011 | 12/10/2012 | 1 | 0 | 0 | 1 |
| 400 | Getty Realty Corp | P | 5/14/2010 | 4/20/2012 | 6,253 | 0 | 8,412 | (2,159) |
| 7,500 | Getty Realty Corp | P | 3/2/2011 | various | 131,208 | 0 | 171,907 | (40,699) |
| 780 | Hexcel Corporation | D | 10/22/2002 | 4/20/2012 | 20,537 | 0 | 1,131 | 19,406 |
| 4,747 | Innovative Solutions | P | 3/21/2006 | 1/11/2012 | 18,988 | 0 | 65,671 | (46,683) |
| 3,000 | MI Development, Inc | P | 1/28/2011 | 5/1/2012 | 106,986 | 0 | 81,593 | 25,393 |
| 3,400 | Mosys, Inc | P | 5/6/2004 | 9/13/2012 | 12,580 | 0 | 22,338 | (9,758) |
| 22,000 | Nordic American Tanker | P | 4/25/2011 | various | 210,251 | 0 | 479,244 | (268,993) |
| 475 | Nordic American Tanker | P | 8/1/2011 | 11/27/2012 | 4,406 | 0 | 9,664 | (5,258) |
| 9,050 | New York Community Bancorp | D | 12/11/1993 | 11/27/2012 | 116,019 | 0 | 10,391 | 105,628 |
| 15,700 | Pulse Seismic Inc | P | 5/1/2008 | various | 37,744 | 0 | 43,290 | (5,546) |
| 100,000 | Tutor Perini Corp 7 625% | P | 8/10/2011 | 10/24/2012 | 103,000 | 0 | 90,437 | 12,563 |
| 14,000 | Williams Companies | D | 1/22/2003 | various | 456,288 | 0 | 37,432 | 418,856 |
| 20,000 | Williams Companies | P | 2/20/2003 | various | 649,969 | 0 | 57,368 | 592,601 |
| 1,666 | WPX Energy, Inc | D | 2/20/2003 | 8/31/2012 | 25,960 | 0 | 3,226 | 22,734 |
| 6,667 | WPX Energy, Inc | P | 2/20/2003 | various | 101,091 | 0 | 13,003 | 88,088 |
| 10,000 | Ford Motor Company | P | 11/17/2011 | 12/12/2012 | 115,295 | 0 | 100,995 | 14,300 |
| 2,870 | Bank of America Corporation | D | 6/25/1996 | 12/12/2012 | 30,612 | 0 | 7,894 | 22,718 |
| 25,000 | Cisco Systems Inc | P | 8/10/2011 | 12/12/2012 | 494,229 | 0 | 355,020 | 139,209 |
| 10,000 | Ford Motor Company | P | 9/22/2011 | 12/12/2012 | 115,295 | 0 | 95,510 | 19,785 |
| 20,000 | Ford Motor Company | P | 11/1/2011 | 12/12/2012 | 230,590 | 0 | 223,974 | 6,616 |
| 5,000 | FedEx Corp | P | 9/22/2011 | 12/12/2012 | 450,780 | 0 | 330,760 | 120,020 |
| 14,720 | Getty Realty Corp | P | 8/4/2011 | 12/12/2012 | 253,762 | 0 | 317,576 | (63,814) |
| 12,561 | Kinder Morgan Inc | P | 5/6/2010 | 12/12/2012 | 425,547 | 0 | 403,397 | 22,150 |
| 5,950 | New York Community Bancorp | D | 12/11/1993 | 12/12/2012 | 76,743 | 0 | 6,831 | 69,912 |
| 10,000 | United Parcel Service Inc | P | 9/22/2011 | 12/12/2012 | 738,273 | 0 | 629,019 | 109,254 |
| 20,000 | Waste Management, Inc | P | 9/9/2011 | 12/12/2012 | 670,775 | 0 | 605,430 | 65,345 |
| 4,000 | Williams Companies | D | 10/23/2002 | 12/12/2012 | 125,911 | 0 | 5,480 | 120,431 |

HERITAGE MARK FOUNDATION
FORM 990-PF
23-7017100

PART IV CAPITAL GAIN AND LOSSES FOR TAX ON INVESTMENT INCOME
DECEMBER 31, 2012

| NUMBER OF SHARES | DESCRIPTION | HOW ACQUIRED | DATE ACQUIRED | DATE SOLD | GROSS SALES PRICE | DEPRECIATION ALLOWED | COST OR BASIS | GAIN (LOSS) ON SALE |
|-----------------------------------|--------------------------|-----------------|------------------|--------------|----------------------|-------------------------|------------------|------------------------|
| 2,000 | Williams Companies | D | 1/22/2003 | 12/12/2012 | 62,955 | 0 | 5,347 | 57,608 |
| 30,000 | EI Paso Corp merger | P | 5/6/2010 | 5/31/2012 | 439,500 | 0 | 0 | 439,500 |
| | Kinder Morgan Inc merger | P | 5/6/2010 | 5/31/2012 | 95,484 | 0 | 0 | 95,484 |
| 1,354,100 | Summit Semiconductor | P | 5/12/2010 | 12/18/2012 | 1,354 | 0 | 612,881 | (611,527) |
| Total Long Term Capital Gain | | | | | \$ 7,372,398 | \$ - | \$ 6,225,484 | \$ 1,146,914 |
| 3,500 | MI Development, Inc | P | 1/28/2011 | various | 123,241 | 0 | 95,192 | 28,049 |
| 25,000 | Chesapeake Energy Corp | P | 4/17/2012 | 12/19/2012 | 431,980 | 0 | 479,838 | (47,858) |
| 15,000 | Getty Realty Corp | P | 3/16/2012 | 12/12/2012 | 258,589 | 0 | 210,519 | 48,070 |
| 41,040 | JP Morgan Chase | P | 5/11/2012 | 12/12/2012 | 649,625 | 0 | 552,460 | 97,165 |
| 20,000 | PF Changs China Bistro | P | 10/5/2011 | 5/1/2012 | 1,029,025 | 0 | 567,243 | 461,782 |
| | | | | | 2,492,460 | - | 1,905,252 | 587,208 |
| GRAND TOTAL FOR CAPITAL GAIN LOSS | | | | | \$ 9,864,858 | \$ - | \$ 8,130,736 | \$ 1,734,122 |

HERITAGE MARK FOUNDATION
FORM 990-PF
23-7017100
PART XV SCHEDULE OF CONTRIBUTIONS
DECEMBER 31, 2012

| NAME OF RECIPIENT | ADDRESS OF RECIPIENT | STATUS OF RECIPIENT | CONTRIBUTION | AMOUNT |
|---|----------------------|---------------------|--------------|---------|
| Acton Institute | Grand Rapids, MI | PUBLIC CHARITY | CHARITABLE | 200 |
| ACTS Community Development | Brooklyn, NY | PUBLIC CHARITY | CHARITABLE | 5,000 |
| Answers in Genesis | Florence, KY | PUBLIC CHARITY | CHARITABLE | 200 |
| Artman Luthern Home | Ambler, PA | PUBLIC CHARITY | CHARITABLE | 10,000 |
| Avon Foundation for Women | New York, NY | PUBLIC CHARITY | CHARITABLE | 100 |
| Bair Lake Bible | Jones, MI | PUBLIC CHARITY | CHARITABLE | 1,250 |
| Beacon Hill Civic Association | Boston, MA | PUBLIC CHARITY | CHARITABLE | 780 |
| Berachah Church | Houston, TX | PUBLIC CHARITY | CHARITABLE | 25,000 |
| Blair Academy | Blairstown, NJ | PUBLIC CHARITY | CHARITABLE | 3,000 |
| Boston Trinity Academy | Boston, MA | PUBLIC CHARITY | CHARITABLE | 125,000 |
| The Bowery Mission | New York, NY | PUBLIC CHARITY | CHARITABLE | 5,000 |
| Boys Hope Girls Hope of New York | Staten Island, NY | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Breaking Ground, Inc | Chicago, IL | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Breast Cancer Fund | San Francisco, CA | PUBLIC CHARITY | CHARITABLE | 500 |
| Brooklyn Academy | Brooklyn, NY | PUBLIC CHARITY | CHARITABLE | 2,000 |
| CAM International | Dallas, TX | PUBLIC CHARITY | CHARITABLE | 500 |
| Campus Crusade for Christ International | Orlando, FL | PUBLIC CHARITY | CHARITABLE | 26,500 |
| Cantas of Austin | Austin, TX | PUBLIC CHARITY | CHARITABLE | 5,000 |
| CBMC of Mid-Michigan | Lansing, MI | PUBLIC CHARITY | CHARITABLE | 500 |
| CBMC, Inc | Chattanooga, TN | PUBLIC CHARITY | CHARITABLE | 5,000 |
| Cedarville University | Cedarville, OH | PUBLIC CHARITY | CHARITABLE | 100,000 |
| Center Point Church | Concord, NH | PUBLIC CHARITY | CHARITABLE | 200 |
| Charity Global, Inc | New York, NY | PUBLIC CHARITY | CHARITABLE | 8,600 |
| Chicago Hope Academy | Chicago, IL | PUBLIC CHARITY | CHARITABLE | 45,000 |
| Choate Rosemary Hall Foundation | Wallingford, CT | PUBLIC CHARITY | CHARITABLE | 250 |
| Chrstar | Reading, PA | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Christian Mission for the Deaf | Aledo, TX | PUBLIC CHARITY | CHARITABLE | 8,000 |
| Christian Missions in Many Lands | Springlake, NJ | PUBLIC CHARITY | CHARITABLE | 138,000 |
| Christian Workers Fellowship Fund Inc | Kansas City, KS | PUBLIC CHARITY | CHARITABLE | 148,250 |
| Christians at East Lansing | East Lansing, MI | PUBLIC CHARITY | CHARITABLE | 89,808 |
| Cornell University | Ithaca, NY | PUBLIC CHARITY | CHARITABLE | 32,150 |
| Cystic Fibrosis Foundation | Bethesda, MD | PUBLIC CHARITY | CHARITABLE | 25,450 |
| Deepwater Transitional Program | Lansing, MI | PUBLIC CHARITY | CHARITABLE | 3,000 |
| Denver Bible Church | Arvada, CO | PUBLIC CHARITY | CHARITABLE | 3,200 |
| DiscipleMakers | State College, PA | PUBLIC CHARITY | CHARITABLE | 2,400 |
| East West Ministries International | Dallas, TX | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Engineering Ministries International | Colorado Springs, CO | PUBLIC CHARITY | CHARITABLE | 200 |
| F O C U S | New Canaan, CT | PUBLIC CHARITY | CHARITABLE | 22,500 |
| Foundation for Economic Education Inc | Irrington, NY | PUBLIC CHARITY | CHARITABLE | 200 |
| Gilcrease Museum Management Trust | Tulsa, OK | PUBLIC CHARITY | CHARITABLE | 20,500 |
| Grace Life International | Charlotte, NC | PUBLIC CHARITY | CHARITABLE | 1,200 |
| Great Commission Ministries | Winter Park, FL | PUBLIC CHARITY | CHARITABLE | 9,000 |
| Greater Lansing Ballet Company | Lansing, MI | PUBLIC CHARITY | CHARITABLE | 20,000 |
| HCJB World Radio | Colorado Springs, CO | PUBLIC CHARITY | CHARITABLE | 2,000 |
| Hines Falls Free Library | Haines Falls, NY | PUBLIC CHARITY | CHARITABLE | 3,000 |
| His House Christian Fellowship | Oshkosh, WI | PUBLIC CHARITY | CHARITABLE | 3,000 |
| His Mansion Ministries | Hillsboro, NH | PUBLIC CHARITY | CHARITABLE | 2,400 |
| Human Rights First | New York, NY | PUBLIC CHARITY | CHARITABLE | 2,500 |
| The Interfaith Community Shelter | Santa Fe, NM | PUBLIC CHARITY | CHARITABLE | 5,000 |
| Interfaith Leadership Alliance | Santa Fe, NM | PUBLIC CHARITY | CHARITABLE | 10,000 |
| Kids Excel El Paso, Inc | El Paso, TX | PUBLIC CHARITY | CHARITABLE | 25,000 |
| Lansing City Rescue Mission | Lansing, MI | PUBLIC CHARITY | CHARITABLE | 13,415 |
| Layman's Foundation Inc | Cambridge, MA | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Leadership Foundation, Inc | Colorado Springs, CO | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Mountain Top Arboretum Inc | Tannersville, NY | PUBLIC CHARITY | CHARITABLE | 2,000 |
| Mustard Seed Ministries International | Springfield, IL | PUBLIC CHARITY | CHARITABLE | 2,000 |
| National Dance Institute | New York, NY | PUBLIC CHARITY | CHARITABLE | 1,000 |
| National Organization on Disability | New York, NY | PUBLIC CHARITY | CHARITABLE | 12,000 |
| New York City Ballet | New York, NY | PUBLIC CHARITY | CHARITABLE | 15,000 |
| New York Fellowship | New York, NY | PUBLIC CHARITY | CHARITABLE | 4,300 |
| New York Shakespeare Festival | New York, NY | PUBLIC CHARITY | CHARITABLE | 50,000 |
| Nichols House Museum | Boston, MA | PUBLIC CHARITY | CHARITABLE | 2,180 |

HERITAGE MARK FOUNDATION
FORM 990-PF
23-7017100
PART XV SCHEDULE OF CONTRIBUTIONS
DECEMBER 31, 2012

| NAME OF RECIPIENT | ADDRESS OF RECIPIENT | STATUS OF RECIPIENT | CONTRIBUTION | AMOUNT |
|--|----------------------|---------------------|--------------|---------------------|
| OMF International | Littleton, CO | PUBLIC CHARITY | CHARITABLE | 2,000 |
| Park Street Church | Boston, MA | PUBLIC CHARITY | CHARITABLE | 25,000 |
| Park Street Kids, Inc | Boston, MA | PUBLIC CHARITY | CHARITABLE | 10,000 |
| Princeton Evangelical Fellowship | Princeton, NJ | PUBLIC CHARITY | CHARITABLE | 50,000 |
| RB Thieme Jr Bible Ministries | Houston, TX | PUBLIC CHARITY | CHARITABLE | 25,000 |
| Reformed University Fellowship | Lawrenceville, GA | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Rest Haven Homes, Inc | Grand Rapids, MI | PUBLIC CHARITY | CHARITABLE | 13,200 |
| Riverview Community Church | Holt, MI | PUBLIC CHARITY | CHARITABLE | 1,200 |
| School for Advanced Research on the Human Experience | Santa Fe, NM | PUBLIC CHARITY | CHARITABLE | 27,400 |
| Second Chance Outreach | Tyrone, GA | PUBLIC CHARITY | CHARITABLE | 2,200 |
| Send International | Farmington, MI | PUBLIC CHARITY | CHARITABLE | 2,000 |
| Shepherd's Crook Ministries | West Chester, OH | PUBLIC CHARITY | CHARITABLE | 500 |
| SITE Santa Fe | Santa Fe, NM | PUBLIC CHARITY | CHARITABLE | 11,000 |
| Somali Mam Foundation | New York, NY | PUBLIC CHARITY | CHARITABLE | 5,000 |
| Special Olympics Michigan | Mount Pleasant, MI | PUBLIC CHARITY | CHARITABLE | 50 |
| St Andrew's Seek & Serve | St Thomas, USVI | PUBLIC CHARITY | CHARITABLE | 3,000 |
| St John's College | Annapolis, MD | PUBLIC CHARITY | CHARITABLE | 150,000 |
| St Luke's Episcopal | Catskill, NY | PUBLIC CHARITY | CHARITABLE | 500 |
| Stockbridge Fire Department | Stockbridge, MA | PUBLIC CHARITY | CHARITABLE | 10,000 |
| That Day, Inc | Grand Rapids, MI | PUBLIC CHARITY | CHARITABLE | 7,900 |
| The Boston Athenaeum | Boston, MA | PUBLIC CHARITY | CHARITABLE | 2,500 |
| The Buckley School | New York, NY | PUBLIC CHARITY | CHARITABLE | 3,000 |
| The Cleveland Clinic Foundation | Cleveland, OH | PUBLIC CHARITY | CHARITABLE | 100,000 |
| The Mackinac Center for Public Policy | Midland, MI | PUBLIC CHARITY | CHARITABLE | 400 |
| The Navigators | Colorado Springs, CO | PUBLIC CHARITY | CHARITABLE | 15,100 |
| The New School | New York, NY | PUBLIC CHARITY | CHARITABLE | 90,000 |
| The Rock - Real Community | Castle Rock, CO | PUBLIC CHARITY | CHARITABLE | 1,000 |
| Trinity Grace Church | New York, NY | PUBLIC CHARITY | CHARITABLE | 31,000 |
| Truth and Tidings Gospel Trust USA | Wadsworth, OH | PUBLIC CHARITY | CHARITABLE | 271,550 |
| University of Tulsa | Tulsa, OK | PUBLIC CHARITY | CHARITABLE | 5,000 |
| University of Virginia | Charlottesville, VA | PUBLIC CHARITY | CHARITABLE | 1,000 |
| Vision New England | Burlington, MA | PUBLIC CHARITY | CHARITABLE | 2,500 |
| Wheaton College | Wheaton, IL | PUBLIC CHARITY | CHARITABLE | 12,000 |
| Wisconsin Christian Campus Ministries | Oshkosh, WI | PUBLIC CHARITY | CHARITABLE | 3,000 |
| Wycliffe Bible Translators | Huntington Beach, CA | PUBLIC CHARITY | CHARITABLE | 4,200 |
| Zani's Furry Friends, Inc | New York, NY | PUBLIC CHARITY | CHARITABLE | 500 |
| | | | Grand Total | <u>\$ 1,954,433</u> |