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Part IIIStatement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization's mission

TO PRESENT AND CREATE EXCELLENT AND INNOVATIVE PERFORMING ARTS PROGRAMS FOR THE ENRICHMENT, EDUCATION, AND ENJOYMENT OF DIVERSE AUDIENCES AND PARTICIPANTS

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 18,770,808 including grants of \$ 0) (Revenue \$ 17,360,590)

THE FILENE CENTER AT WOLF TRAP IS THE ONLY NATIONAL PARK FOR THE PERFORMING ARTS. WE PRESENTED 89 PERFORMANCES FROM LATE MAY TO EARLY SEPTEMBER. MORE THAN 375,000 PEOPLE WERE IN ATTENDANCE AT SHOWS THAT INCLUDED PERFORMANCES OF MUSICAL THEATER, SYMPHONY & FILM, DANCE, OPERA, POP, ROCK AND MORE WITH AN AVERAGE TICKET PRICE OF LESS THAN \$40. THE FILENE CENTER HAS THE SECOND LARGEST THEATRICAL STAGE IN THE COUNTRY, SEATS 7,028, NEARLY 4,000 OF WHICH ARE COVERED WITH OPEN SIDES AND VIEWS OF THE TALL TREES AND ROLLING HILLS IN THE PARK. THE REMAINDER OF THE SEATING IS UNCOVERED ON A SLOPING LAWN WHERE PATRONS CAN BRING PICNICS TO ENJOY BEFORE & DURING PERFORMANCES. THE BARNs AT WOLF TRAP PRESENTED 88 PERFORMANCES FROM OCTOBER TO EARLY MAY AT OUR 382 SEAT INDOOR VENUE. ALMOST 28,000 TICKETS WERE SOLD TO SEE LEGENDARY ARTISTS AND EXCITING UP-AND-COMING TALENTS IN A DIVERSE ARRAY OF MUSICAL GENRES WITH AN AVERAGE TICKET PRICE OF \$25. THE THEATER WAS BUILT FROM TWO RESTORED 18TH CENTURY BARNs AND WAS A GIFT FROM OUR FOUNDER, CATHERINE FILENE SHOUSE.

4b

(Code) (Expenses \$ 1,858,972 including grants of \$ 15,000) (Revenue \$ 391,032)

EDUCATION PROGRAMS PROVIDE ARTS-BASED LEARNING OPPORTUNITIES THROUGHOUT OUR COMMUNITY AND AROUND THE WORLD. WE OFFER ARTIST MASTER CLASSES IN DANCE, MUSICAL THEATER, OPERA, FOLK, JAZZ, POP AND CLASSICAL MUSIC, PROFESSIONAL DEVELOPMENT WORKSHOPS FOR EARLY CHILDHOOD EDUCATORS, INTERNSHIPS (ONE OF AMERICA'S TOP 100 INTERNSHIPS ACCORDING TO THE PRINCETON REVIEW), CHILDREN'S THEATRE-IN-THE-WOODS PERFORMANCES DURING THE SUMMER MONTHS OFFERING 34 ENTERTAINING & EDUCATIONAL PERFORMANCES, GROUP AND PRIVATE MUSIC LESSONS IN PIANO, VOICE MUSIC COMPOSITION AND GUITAR, GRANTS ARE AWARDED TO OUTSTANDING HIGH SCHOOL TEACHERS IN THE PERFORMING ARTS FOR INSTRUCTION ENHANCEMENT LEADING TO STUDENT PERFORMANCE, AND THE WOLF TRAP INSTITUTE FOR EARLY LEARNING THROUGH THE ARTS OFFERS INFANTS, TODDLERS AND PRESCHOOLERS AN ENGAGING & INNOVATIVE WAY TO LEARN CURRICULUM-RELATED CONTENT, INCLUDING 22 FIELD TRIPS PERFORMANCES FOR PRESCHOOLERS AT THE CENTER FOR EDUCATION.

4c

(Code) (Expenses \$ 1,303,514 including grants of \$ 27,940) (Revenue \$ 190,219)

THE WOLF TRAP OPERA COMPANY, CREATED IN 1971, IS A HIGHLY REGARDED RESIDENCY PROGRAM FOR OPERA SINGERS ON THE VERGE OF PROFESSIONAL CAREERS. IT IS AN OPPORTUNITY FOR OUR NATION'S MOST TALENTED YOUNG PERFORMERS TO EXPERIENCE THE DEMANDS OF A PROFESSIONAL CAREER IN THE PERFORMING ARTS. THE COMPANY PRESENTS HIGHLY ACCLAIMED PERFORMANCES AT BOTH THE FILENE CENTER AND THE BARNs. IN 2013, THE COMPANY SELECTED 19 SINGERS (REPRESENTING 10 STATES AND THREE FOREIGN COUNTRIES) WHO THEN PERFORMED IN 10 BARNs PERFORMANCES (2 DIFFERENT OPERAS AND 1 RECITAL) AND 1 FILENE CENTER STAGED CONCERT OPERA WITH THE NATIONAL SYMPHONY ORCHESTRA. ALUMNI OF THE COMPANY HAVE GONE ON TO CAREERS PERFORMING WITH SOME OF THE LEADING OPERA COMPANIES IN THE WORLD.

4d

Other program services (Describe in Schedule O)






















(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses

21,933,294

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2 Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 	4 Yes	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10 Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d	No
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a Yes	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b	No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18 Yes	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	1a	349
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	2a	638
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	Yes
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter		
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b	
11	Section 501(c)(12) organizations. Enter		
a	Gross income from members or shareholders.	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b	
c	Enter the amount of reserves on hand.	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	47	
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	46	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	No
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	CA , DC , MA , MD , NC , NJ , NY , PA , VA , WV
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request <input type="checkbox"/> Other (explain in Schedule O)	
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization	GEORGIA GRENA1645 TRAP ROAD VIENNA, VA (703) 255-1900

Check if Schedule O contains a response to any question in this Part VII ☐

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

• List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

* List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

[illegible]

Part VII

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								1,591,072	0	195,153

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **10**

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
JAMES MYERS COMPANY 12306 CONWAY ROAD BELTSVILLE MD 20705	CONSTRUCTION CONTRACTOR	2,269,267
WHITE & PARTNERS 13665 DULLES TECHNOLOGY DRIVE HERNDON VA 20171	ADVERTISING SERVICES	1,047,733
WP COMPANIES WASHINGTON POST 1150 15TH STREET NW WASHINGTON DC 20071	ADVERTISING SERVICES	828,983
JOHN F KENNEDY CENTER FSO NATIONAL S 2700 F STREET NW WASHINGTON DC 20056	PERFORMING ARTIST	808,986
ABHANN PRODUCTIONS LTD 270 W 36TH STREET NEW YORK NY 10036	PERFORMING ARTIST	488,849

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 42

Part VIII

Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . .	1a	148,975	9,493,736			
	b	Membership dues	1b					
	c	Fundraising events	1c	1,086,078				
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	1,174,712				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	7,083,971				
	g	Noncash contributions included in lines 1a-1f \$		538,489				
	h	Total. Add lines 1a-1f						
Program Service Revenue	2a	TICKET REVENUE	Business Code	711130	15,350,265	15,350,265		
	b	CONCESSIONS		900099	1,412,774		143,973	
	c	TICKET HANDLING CHARGES		900099	587,414	587,414		
	d	EDUCATION FEES		900099	321,440	321,440		
	e	MEMBER EVENTS		900099	169,948		169,948	
	f	All other program service revenue						
	g	Total. Add lines 2a-2f			17,841,841			
	Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)			599,911		599,911
4		Income from investment of tax-exempt bond proceeds						
5		Royalties						
6a		(i) Real		(ii) Personal	111,382		103,065	8,317
		235,015						
		123,633						
		111,382						
d		Net rental income or (loss)						
7a		(i) Securities		(ii) Other	574,846			574,846
		786,949		295,006				
		507,109		0				
		279,840		295,006				
d		Net gain or (loss)						
8a		Gross income from fundraising events (not including \$ 1,086,078 of contributions reported on line 1c) See Part IV, line 18			-143,380			-143,380
a		236,632						
b		380,012						
c		Net income or (loss) from fundraising events						
9a		Gross income from gaming activities See Part IV, line 19						
a								
b								
c		Net income or (loss) from gaming activities						
10a		Gross sales of inventory, less returns and allowances			357,737		172,503	185,234
a		407,291						
b	49,554							
c	Net income or (loss) from sales of inventory							
Miscellaneous Revenue			Business Code	375,133		330,865	44,268	
11a	ADVERTISING/ACKNOWLEDGEMENTS		541800					
b	MISCELLANEOUS		900099					
c								
d	All other revenue							
e	Total. Add lines 11a-11d			536,204				
12	Total revenue. See Instructions			29,372,277	16,359,119	750,406	2,769,016	

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21.	15,000	15,000		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22.	27,940	27,940		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.				
4	Benefits paid to or for members.				
5	Compensation of current officers, directors, trustees, and key employees.	1,059,130	338,223	638,355	82,552
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B).				
7	Other salaries and wages.	6,620,116	4,620,027	1,220,989	779,100
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions).	324,771	207,853	77,945	38,973
9	Other employee benefits.	1,281,189	819,961	307,485	153,743
10	Payroll taxes.	591,446	378,525	141,947	70,974
11	Fees for services (non-employees):				
a	Management.				
b	Legal.	15,904	713	15,191	
c	Accounting.	70,605		70,605	
d	Lobbying.				
e	Professional fundraising services. See Part IV, line 17.	98,403			98,403
f	Investment management fees.	105,064	102,802	2,262	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O).	1,113,555	764,239	289,025	60,291
12	Advertising and promotion.	2,982,034	2,836,979	10,032	135,023
13	Office expenses.	420,865	163,342	165,533	91,990
14	Information technology.	136,719	17,880	81,875	36,964
15	Royalties.				
16	Occupancy.	425,741	198,965	226,776	
17	Travel.	346,839	252,854	35,201	58,784
18	Payments of travel or entertainment expenses for any federal, state, or local public officials.				
19	Conferences, conventions, and meetings.				
20	Interest.				
21	Payments to affiliates.				
22	Depreciation, depletion, and amortization.	738,022	512,925	140,224	84,873
23	Insurance.	193,977	134,814	36,856	22,307
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O).				
a	PERFORMANCE FEES	9,089,802	9,089,802		
b	FOOD AND BEVERAGE	838,748	629,913	84,044	124,791
c	CREDIT CARD FEES	532,117	450,008	4,551	77,558
d	PRODUCTION COSTS	308,480	304,107		4,373
e	All other expenses	508,539	66,422	203,360	238,757
25	Total functional expenses. Add lines 1 through 24e.	27,845,006	21,933,294	3,752,256	2,159,456
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720).				

Part X

Balance Sheet

Check if Schedule O contains a response to any question in this Part X

☐

				(A)		(B)
				Beginning of year		End of year
Assets	1	Cash—non-interest-bearing		6,735,203	1	7,509,589
	2	Savings and temporary cash investments		1,004,688	2	1,006,494
	3	Pledges and grants receivable, net		1,213,620	3	1,070,417
	4	Accounts receivable, net		21,800	4	89,257
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use		89,183	8	129,725
	9	Prepaid expenses and deferred charges		51,676	9	79,630
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a21,443,310			
	b	Less accumulated depreciation	10b9,537,233	12,447,921	10c	11,906,077
	11	Investments—publicly traded securities		16,553,058	11	17,906,650
	12	Investments—other securities See Part IV, line 11			12	
	13	Investments—program-related See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11			15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)		38,117,149	16	39,697,839
Liabilities	17	Accounts payable and accrued expenses		1,974,614	17	1,198,901
	18	Grants payable			18	
	19	Deferred revenue		4,316,275	19	4,117,414
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		1,439,132	25	1,079,349
	26	Total liabilities. Add lines 17 through 25		7,730,021	26	6,395,664
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.					
	27	Unrestricted net assets		20,596,786	27	22,665,198
	28	Temporarily restricted net assets		8,878,742	28	9,503,417
	29	Permanently restricted net assets		911,600	29	1,133,560
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		30,387,128	33	33,302,175
	34	Total liabilities and net assets/fund balances		38,117,149	34	39,697,839

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	29,372,277
2	Total expenses (must equal Part IX, column (A), line 25)	2	27,845,006
3	Revenue less expenses Subtract line 2 from line 1	3	1,527,271
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	30,387,128
5	Net unrealized gains (losses) on investments	5	1,168,506
6	Donated services and use of facilities	6	219,270
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	33,302,175

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2a	No
b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2b	Yes
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	Yes

Additional Data

Software ID:

Software Version:

EIN: 23-7011544

Name: WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JOHN C LEE IV CHAIRMAN	1 00 0 00	X		X				0	0	0
GIL GUARINO VICE CHAIRMAN & SECRETARY	1 00 0 00	X		X				0	0	0
ENRICO DELLA CORNA TREASURER	1 00 0 00	X		X				0	0	0
BAHMAN ATEFI DIRECTOR	1 00 0 00	X						0	0	0
HILLARY D BALTIMORE DIRECTOR	1 00 0 00	X						0	0	0
W CLARK BUNTING DIRECTOR	1 00 0 00	X						0	0	0
TERESA CARLSON DIRECTOR	1 00 0 00	X						0	0	0
LISA D COLLIS DIRECTOR	1 00 0 00	X						0	0	0
DANIEL A D'ANIELLO DIRECTOR	1 00 0 00	X						0	0	0
THOMAS D ECKERT DIRECTOR	1 00 0 00	X						0	0	0
RIC EDELMAN DIRECTOR	1 00 0 00	X						0	0	0
AMR ELSAWY DIRECTOR	1 00 0 00	X						0	0	0
ROBERT E FERGUSON DIRECTOR	1 00 0 00	X						0	0	0
VINCENT L FERRARO DIRECTOR	1 00 0 00	X						0	0	0
GREGORY S GALLOPOULOS DIRECTOR	1 00 0 00	X						0	0	0
DENISE GRANT DIRECTOR	1 00 0 00	X						0	0	0
DONALD IRWIN IV DIRECTOR	1 00 0 00	X						0	0	0
JONATHAN B JARVIS DIRECTOR	1 00 0 00	X						0	0	0
BRODERICK D JOHNSON DIRECTOR	1 00 0 00	X						0	0	0
STEPHEN P JOYCE DIRECTOR	1 00 0 00	X						0	0	0
TIM KEATING DIRECTOR	1 00 0 00	X						0	0	0
ALAN J KELLY DIRECTOR	1 00 0 00	X						0	0	0
DIRK KEMPTHORNE DIRECTOR	1 00 0 00	X						0	0	0
SHIVRAM M KRISHNAN DIRECTOR	1 00 0 00	X						0	0	0
PETER J LAURIA DIRECTOR	1 00 0 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
LESTER L LYLES DIRECTOR	1 00 0 00	X						0	0	0
LINDA A MILLS DIRECTOR	1 00 0 00	X						0	0	0
THOMAS W MINNICK DIRECTOR	1 00 0 00	X						0	0	0
RAMONA MOCKOVIAK DIRECTOR	1 00 0 00	X						0	0	0
DONNA S MOREA DIRECTOR	1 00 0 00	X						0	0	0
DEAN F MOREHOUSE DIRECTOR	1 00 0 00	X						0	0	0
CHRISTOPHER J NASSETTA DIRECTOR	1 00 0 00	X						0	0	0
SEAN O'KEEFE DIRECTOR	1 00 0 00	X						0	0	0
GARY G PAN DIRECTOR	1 00 0 00	X						0	0	0
ROBERT F PENCE DIRECTOR	1 00 0 00	X						0	0	0
CHARLES L PROW DIRECTOR	1 00 0 00	X						0	0	0
ARNOLD L PUNARO DIRECTOR	1 00 0 00	X						0	0	0
NORMA COMMONS RAMSEY DIRECTOR	1 00 0 00	X						0	0	0
LESLI ROTENBERG DIRECTOR	1 00 0 00	X						0	0	0
HORACIO D ROZANSKI DIRECTOR	1 00 0 00	X						0	0	0
B FRANCIS SAUL III DIRECTOR	1 00 0 00	X						0	0	0
DANIELLE O SAUNDERS DIRECTOR	1 00 0 00	X						0	0	0
KAREN SCHAUFELD DIRECTOR	1 00 0 00	X						0	0	0
MARNI L SNYDER DIRECTOR	1 00 0 00	X						0	0	0
STUART L SOLOMON DIRECTOR	1 00 0 00	X						0	0	0
LESLEY D TURNER DIRECTOR	1 00 0 00	X						0	0	0
BRUCE D WARDINKSI DIRECTOR	1 00 0 00	X						0	0	0
TERRENCE D JONES PRESIDENT & CEO	60 00 0 00	X		X				528,165	0	28,350
STEPHEN D KAHN GENERAL COUNSEL	1 00 0 00			X				0	0	0
ANN M MCKEE SR VP, PERFORMING ARTS & EDUCATION	40 00 0 00				X			262,295	0	19,542

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
BETH BRUMMEL VP, EXTERNAL AFFAIRS	40 00 0 00				X			194,402	0	28,310
LISA LACAMERA SR DIRECTOR, COMMUNICATIONS & MARKETING	40 00 0 00					X		135,229	0	16,436
PETER ZIMMERMAN DIRECTOR, PROGRAM & PRODUCTION	40 00 0 00					X		126,649	0	30,062
CHRISTOPHER ECKERT SR DIRECTOR, OPERATIONS	40 00 0 00					X		119,483	0	29,571
GEORGIA GRENA SR DIRECTOR, FINANCE	40 00 0 00					X		112,997	0	21,457
JO HODGIN DIRECTOR, PLANNING & INITIATIVES	40 00 0 00					X		111,852	0	21,425

SCHEDULE A
(Form 990 or 990EZ)

Public Charity Status and Public Support

OMB No 1545-0047

2012

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Name of the organization
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number
23-7011544

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☒

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Non-functionally integrated
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

11g(i)

Yes

No

(ii) A family member of a person described in (i) above?

11g(ii)

Yes

No

(iii) A 35% controlled entity of a person described in (i) or (ii) above?

11g(iii)

Yes

No

h

☐

Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1 - 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of monetary support
			Yes	No	Yes	No	Yes	No	
Total									

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990EZ.

Cat No 11285F

Schedule A (Form 990 or 990-EZ) 2012

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 Total support (Add lines 7 through 10)						
12 Gross receipts from related activities, etc (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage						
14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))		14				
15 Public support percentage for 2011 Schedule A, Part II, line 14		15				
16a 33 1/3% support test—2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization						▶
b 33 1/3% support test—2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization						▶
17a 10%-facts-and-circumstances test—2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization						▶
b 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization						▶
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions						▶

Part IIISupport Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	7,559,353	5,127,500	7,713,922	8,506,585	9,493,736	38,401,096
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	17,468,413	15,771,494	19,217,572	14,625,787	16,359,119	83,442,385
3 Gross receipts from activities that are not an unrelated trade or business under section 513	1,309,206	1,400,750	1,596,514	1,213,256	1,524,871	7,044,597
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	26,336,972	22,299,744	28,528,008	24,345,628	27,377,726	128,888,078
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	913,617	859,547	877,045	713,164	925,539	4,288,912
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
c Add lines 7a and 7b	913,617	859,547	877,045	713,164	925,539	4,288,912
8 Public support (Subtract line 7c from line 6)						124,599,166

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6	26,336,972	22,299,744	28,528,008	24,345,628	27,377,726	128,888,078
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	791,540	479,357	516,261	381,483	608,228	2,776,869
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	791,540	479,357	516,261	381,483	608,228	2,776,869
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on					45,218	45,218
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV)	111,676	351,130	339,111	35,503	61,071	898,491
13 Total support. (Add lines 9, 10c, 11, and 12)	27,240,188	23,130,231	29,383,380	24,762,614	28,092,243	132,608,656
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage			
15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	93.960 %	
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	95.510 %	

Section D. Computation of Investment Income Percentage			
17 Investment income percentage for 2012 (line 10c, column (f) divided by line 13, column (f))	17	2.090 %	
18 Investment income percentage from 2011 Schedule A, Part III, line 17	18	2.300 %	
19a 33 1/3% support tests—2012. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶			
b 33 1/3% support tests—2011. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶			
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶			

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation
SCHEDULE A, PART II, LINE 12, EXPLANATION OF OTHER INCOME MISCELLANEOUS - 2008 AMOUNT \$ 111,676 2009 AMOUNT \$ 351,130 2010 AMOUNT \$ 339,111 2011 AMOUNT \$ 35,503 2012 AMOUNT \$ 61,071
SCHEDULE A, PART IV, SUPPLEMENTAL INFORMATION PART III, LINE 12 OTHER INCOME - AMOUNTS RECEIVED FOR VARIOUS PURPOSES DURING THE YEAR TO SUPPORT OUR PROGRAMS AND ASSETS

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.
▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

If the organization answered “Yes” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS	Employer identification number 23-7011544
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization’s direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$
3	Volunteer hours	

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
4a	Was a correction made?	<input type="checkbox"/> Yes <input type="checkbox"/> No
b	If “Yes,” describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$
4	Did the filing organization file Form 1120-POL for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization’s funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount Enter the amount from the following table in both columns															
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a If zero or less, enter -0-															
i Subtract line 1f from line 1c If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?	Yes		
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes		
c	Media advertisements?		No	
d	Mailings to members, legislators, or the public?		No	
e	Publications, or published or broadcast statements?		No	
f	Grants to other organizations for lobbying purposes?		No	
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		792
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No	
i	Other activities?		No	
j	Total. Add lines 1c through 1i.			792
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
EXPLANATION OF LOBBYING ACTIVITIES	PART II-B, LINE 1	WOLF TRAP WORKS WITH FELLOW ARTS ORGANIZATIONS TO ADVOCATE FOR FAIR TREATMENT FOR THE NONPROFIT ARTS COMMUNITY THROUGH CONTACT WITH OUR ELECTED OFFICIALS AT THE STATE, LOCAL, AND NATIONAL LEVELS. OUR ACTIVITIES INCLUDE CORRESPONDENCE, MEETINGS WITH PUBLIC OFFICIALS AND TESTIMONY AT PUBLIC HEARINGS BY WOLF TRAP BOARD AND STAFF MEMBERS AND OTHER MEMBERS OF THE COMMUNITY WHO SUPPORT THE ARTS AND EDUCATION.

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number
23-7011544

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <div><input type="checkbox"/> Yes<input type="checkbox"/> No</div>	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <div><input type="checkbox"/> Yes<input type="checkbox"/> No</div>	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)☐ Preservation of an historically important land area☐ Protection of natural habitat☐ Preservation of a certified historic structure☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶_____

4

Number of states where property subject to conservation easement is located ▶_____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶_____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶\$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

▶ \$ _____

(ii) Assets included in Form 990, Part X

▶ \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenues included in Form 990, Part VIII, line 1

▶ \$ _____

b

Assets included in Form 990, Part X

▶ \$ _____

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2012

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other
- 4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII
- 5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII and complete the following table

	Amount
1c	
1d	
1e	
1f	
- 2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

- | | (a)Current year | (b)Prior year | b (c)Two years back | (d)Three years back | (e)Four years back |
|--|-----------------|---------------|---------------------|---------------------|--------------------|
| 1a Beginning of year balance | 929,437 | 937,305 | 918,621 | 907,362 | 811,500 |
| b Contributions | 221,960 | 0 | 0 | 100 | 100,000 |
| c Net investment earnings, gains, and losses | 106,721 | -1,013 | 95,866 | 191,039 | -4,138 |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | 93,178 | 6,855 | 77,182 | 179,880 | 0 |
| f Administrative expenses | | | | | |
| g End of year balance | 1,164,940 | 929,437 | 937,305 | 918,621 | 907,362 |
- 2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a

Board designated or quasi-endowment

0 %

b

Permanent endowment

97 310 %

c

Temporarily restricted endowment

2 690 %

The percentages in lines 2a, 2b, and 2c should equal 100%
- 3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

Yes

No

(ii) related organizations

3a(ii)

Yes

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

4

Describe in Part XIII the intended uses of the organization's endowment funds
- Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.
- | Description of property | (a) Cost or other basis (investment) | (b)Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|--------------------------------|------------------------------|----------------|
| 1a Land | | 1,393,391 | | 1,393,391 |
| b Buildings | | 14,991,173 | 6,725,708 | 8,265,465 |
| c Leasehold improvements | | | | |
| d Equipment | | 5,058,746 | 2,811,525 | 2,247,221 |
| e Other | | | | |
| Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).) | | | | 11,906,077 |
- Schedule D (Form 990) 2012

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return				
1	Total revenue, gains, and other support per audited financial statements	1		31,858,946
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	2e		
a	Net unrealized gains on investments		2a	1,168,506
b	Donated services and use of facilities		2b	631,058
c	Recoveries of prior year grants		2c	
d	Other (Describe in Part XIII)		2d	219,270
e	Add lines 2a through 2d	2e		2,018,834
3	Subtract line 2e from line 1	3		29,840,112
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	4c		
a	Investment expenses not included on Form 990, Part VIII, line 7b		4a	
b	Other (Describe in Part XIII)		4b	-467,835
c	Add lines 4a and 4b	4c		-467,835
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5		29,372,277
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return				
1	Total expenses and losses per audited financial statements	1		28,943,899
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	2e		
a	Donated services and use of facilities		2a	631,058
b	Prior year adjustments		2b	
c	Other losses		2c	
d	Other (Describe in Part XIII)		2d	467,835
e	Add lines 2a through 2d	2e		1,098,893
3	Subtract line 2e from line 1	3		27,845,006
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	4c		
a	Investment expenses not included on Form 990, Part VIII, line 7b		4a	
b	Other (Describe in Part XIII)		4b	
c	Add lines 4a and 4b	4c		0
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5		27,845,006

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	ENDOWMENT FUNDS SUPPORT WOLF TRAP'S MISSION TO PRESENT AND CREATE EXCELLENT AND INNOVATIVE PERFORMING ARTS PROGRAMS FOR THE ENRICHMENT, EDUCATION AND ENJOYMENT OF DIVERSE AUDIENCES AND PARTICIPANTS. THE ENDOWMENT IS COMPRISED OF DONOR-DESIGNATED FUNDS FOR CORE PROGRAMS, INCLUDING EDUCATION PROGRAMS, ARTISTIC INITIATIVES AND THE WOLF TRAP OPERA COMPANY, AS WELL AS WOLF TRAP'S GENERAL MISSION AND OPERATIONS.
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X, LINE 2	THE FOUNDATION BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN, AND THEREFORE, DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS. AT A MINIMUM, THE DECEMBER 31 2009 THROUGH 2012 TAX YEARS ARE OPEN FOR EXAMINATION BY TAXING AUTHORITIES.
PART XI, LINE 2D - OTHER ADJUSTMENTS		IN-KIND CONTRIBUTION OF CAPITAL ASSET 219,270
PART XI, LINE 4B - OTHER ADJUSTMENTS		FUNDRAISING EVENT EXPENSES -380,012 COST OF GOODS SOLD -49,554 RENTAL DEPRECIATION EXPENSE - 59,404 OTHER RENTAL EXPENSES -64,228 RECONCILIATION BETWEEN REVENUE AND EXPENSE 85,363
PART XII, LINE 2D - OTHER ADJUSTMENTS		FUNDRAISING EVENT EXPENSES 380,012 COST OF GOODS SOLD 49,554 RENTAL DEPRECIATION EXPENSE 59,404 OTHER RENTAL EXPENSES 64,228 RECONCILIATION BETWEEN REVENUE AND EXPENSE - 85,363

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Form 990-EZ filers are not required to complete this part.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number
23-7011544

Part I Fundraising Activities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

- 1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒

Mail solicitations

e

☒

Solicitation of non-government grants

b

☒

Internet and email solicitations

f

☒

Solicitation of government grants

c

☒

Phone solicitations

g

☒

Special fundraising events

d

☒

In-person solicitations
- 2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes ☐ No
- b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
AVALON CONSULTING 2030 M ST NW WASHINGTON, DC 20036	CONSULTS ON DIRECT MAIL CAMPAIGNS, TELEMARKETING AND EMAIL		No	1,044,185	98,403	945,782
Total ▶				1,044,185	98,403	945,782

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

CA, DC, DE, IA, ID, IN, MA, MD, MT, NC, NE, NJ, NV, NY, PA, SD, TX, VA, VT, WV, WY

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

Revenue			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col (a) through col (c))	
			<u>BALL</u> (event type)	<u>GOLF TOURNAMENT</u> (event type)	<u>4</u> (total number)		
	1	Gross receipts	1,048,222	125,473	149,015	1,322,710	
	2	Less Contributions . . .	895,930	99,760	90,388	1,086,078	
3	Gross income (line 1 minus line 2)	152,292	25,713	58,627	236,632		
Direct Expenses	4	Cash prizes	0	0	0		
	5	Noncash prizes . . .	0	0	0		
	6	Rent/facility costs . . .	0	22,661	0	22,661	
	7	Food and beverages .	139,282	1,740	32,495	173,517	
	8	Entertainment	9,250	0	11,010	20,260	
	9	Other direct expenses .	117,867	12,201	33,506	163,574	
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶					(380,012)
	11	Net income summary Combine line 3, column (d), and line 10 ▶					-143,380

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1	Gross revenue			
Direct Expenses	2	Cash prizes			
	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses . . .			
	6	Volunteer labor	<div><input type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div>	<div><input type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div>	<div><input type="checkbox"/> Yes</div> <div><input type="checkbox"/> No</div>
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain _____

Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity operated in

a The organization's facility	13a	
b An outside facility	13b	

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶

Address ▶

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c If "Yes," enter name and address of the third party

Name ▶

Address ▶

16 Gaming manager information

Name ▶

Gaming manager compensation ▶ \$

Description of services provided ▶

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	Return Reference	Explanation
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Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2012

Open to Public
Inspection

Name of the organization
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number
23-7011544

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

▶

3

Enter total number of other organizations listed in the line 1 table

▶

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) CFS CAREER GRANTS	11	27,940	0	N/A	

Part IV

Supplemental Information.

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 PROGRAM SERVICES RELATED TO GRANTS ARE INCORPORATED INTO OUR ANNUAL PLAN TEACHING ARTISTS AND INDEPENDENT CONTRACTORS ARE ASSIGNED THESE SERVICES AND REQUIRED TO SUBMIT DOCUMENTATION STAFF MONITORS THE PROGRAM IMPLEMENTATION AND COMPLETES AND SUBMITS A REPORT TO FUNDERS IN 2012, THE WOLF TRAP OPERA COMPANY AWARDED CAREER DEVELOPMENT GRANTS TO 11 OF THE FILENE YOUNG ARTISTS WITH MONIES PROVIDED BY THE SHOUSE EDUCATION FUND INDIVIDUAL GRANTS RANGED FROM BETWEEN \$1,194 AND \$5,000, THE COMBINED TOTAL OF WHICH EQUALED \$27,940 GRANT RECIPIENTS WERE REQUIRED TO SUBMIT RECEIPTS AND A LETTER INDICATING HOW THE FUNDS WERE USED TO ADVANCE THEIR CAREER IN MUSIC BY JUNE 1, 2012

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2012

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number
23-7011544

Part I

Questions Regarding Compensation

	Yes	No
<div><div>1a</div><div>Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items</div><div><div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Travel for companions</div><div><input checked="" type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Discretionary spending account</div></div><div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input checked="" type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div></div></div>		
<div><div>b</div><div>If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain</div></div>	Yes	
<div><div>2</div><div>Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?</div></div>	Yes	
<div><div>3</div><div>Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III</div><div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div><div><input type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Compensation survey or study</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div></div>		
<div><div>4</div><div>During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization</div></div>		
<div><div>a</div><div>Receive a severance payment or change-of-control payment?</div></div>		No
<div><div>b</div><div>Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div></div>		No
<div><div>c</div><div>Participate in, or receive payment from, an equity-based compensation arrangement?</div></div> <div>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III</div>		No
<div><div>Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.</div></div>		
<div><div>5</div><div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of</div></div>		
<div><div>a</div><div>The organization?</div></div>		No
<div><div>b</div><div>Any related organization?</div></div> <div>If "Yes," to line 5a or 5b, describe in Part III</div>		No
<div><div>6</div><div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of</div></div>		
<div><div>a</div><div>The organization?</div></div>		No
<div><div>b</div><div>Any related organization?</div></div> <div>If "Yes," to line 6a or 6b, describe in Part III</div>		No
<div><div>7</div><div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III</div></div>		No
<div><div>8</div><div>Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III</div></div>		No
<div><div>9</div><div>If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?</div></div>		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1)TERRENCE D JONES PRESIDENT & CEO	(i)	363,446	110,000	54,719	12,500	16,890	557,555	0
	(ii)	0	0	0	0	0	0	0
(2)ANN M MCKEE SR VP, PERFORMING ARTS & EDUCATION	(i)	220,766	25,000	16,529	11,251	9,331	282,877	0
	(ii)	0	0	0	0	0	0	0
(3)BETH BRUMMEL VP, EXTERNAL AFFAIRS	(i)	193,648	0	754	9,682	19,668	223,752	0
	(ii)	0	0	0	0	0	0	0
(4)LISA LACAMERA SR DIRECTOR, COMMUNICATIONS & MARKET	(i)	131,301	0	3,928	6,692	9,744	151,665	0
	(ii)	0	0	0	0	0	0	0
(5)PETER ZIMMERMAN DIRECTOR, PROGRAM & PRODUCTION	(i)	125,688	0	961	6,387	24,689	157,725	0
	(ii)	0	0	0	0	0	0	0
(6)CHRISTOPHER ECKERT SR DIRECTOR, OPERATIONS	(i)	116,443	0	3,040	5,896	25,201	150,580	0
	(ii)	0	0	0	0	0	0	0

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
	PART I, LINE 1A	PAYMENTS WERE MADE FOR TAX INDEMNIFICATION FOR SECTION 162(A) PLANS FOR THE PRESIDENT/CEO AND FOR A KEY EMPLOYEE. HEALTH CLUB DUES FOR THE PRESIDENT/CEO ARE RECEIVED AS AN IN KIND CONTRIBUTION FROM THE HEALTH CLUB.

Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS	Employer identification number 23-7011544
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Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958 ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the organization?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?	(i) Written agreement?	
			To	From			Yes	No		Yes	No
Total ▶ \$											

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance

Part IV

Business Transactions Involving Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) PNC BANK	WOLF TRAP OFFICER & DIRECTOR IS KEY EMPLOYEE OF PNC BANK	771,760	EARNINGS ON INVESTMENTS PLUS REALIZED GAINS LESS INVESTMENT FEES		No

Part V

Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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SCHEDULE M
(Form 990)

Noncash Contributions

OMB No 1545-0047

2012

Open to Public Inspection

►Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

Name of the organization
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number
23-7011544

Part I

Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	20	338,328	SALE PROCEEDS
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory	X	1	5,763	SELLING PRICE
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (<u>SOFTWARE</u>)	X	1	164,102	SELLING PRICE
26 Other ► (<u>PLANTS/FLOWERS</u>)	X	2	30,296	SELLING PRICE
27 Other ► (<u> </u>)				
28 Other ► (<u> </u>)				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

290

30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

30aYesNo

31 If "Yes," describe the arrangement in Part II

31Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

31aYes

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?

32aYes

33 If "Yes," describe in Part II

33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
METHOD FOR DETERMINING NUMBER OF CONTRIBUTORS	PART I, COLUMN (B)	COLUMN (B) REPORTS THE NUMBER OF CONTRIBUTIONS CONTRIBUTED TO THE ORGANIZATION DURING THE YEAR
THIRD PARTY USE	PART I, LINE 32B	MCLAUGHLIN INVESTMENTS RECEIVES PHYSICAL DELIVERY OF ALL PUBLICLY TRADED SECURITIES INCLUDING STOCKS, BONDS AND MUTUAL FUNDS, THEY IMMEDIATELY SELL THE CERTIFICATE AND THE PROCEEDS ARE DEPOSITED INTO WOLF TRAP'S OPERATING BANK ACCOUNT

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2012

Open to Public
Inspection

Name of the organization
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number
23-7011544

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 1	THE EXECUTIVE COMMITTEE SHALL HAVE AND EXERCISE THE AUTHORITY OF THE BOARD BETWEEN MEETINGS OF THE BOARD, EXCEPT WHERE THE ARTICLES OR THESE BYLAWS EXPRESSLY PROVIDE OTHERWISE. THE EXECUTIVE COMMITTEE SHALL CONSIST OF TWELVE (12) PEOPLE AS FOLLOWS: (A) FOUR (4) EX OFFICIO MEMBERS (THE CHAIRMAN, WHO SHALL SERVE AS THE CHAIRMAN OF THE EXECUTIVE COMMITTEE, THE VICE CHAIRMAN/SECRETARY, THE PRESIDENT AND THE CHAIRMAN OF THE WOLF TRAP ASSOCIATES), (B) TWO (2) VOTING DIRECTORS ELECTED AT EACH ANNUAL MEETING OF THE BOARD FOR TWO (2)-YEAR TERMS FROM THOSE NOMINATED BY THE NOMINATING COMMITTEE AS PROVIDED IN SECTION 3.2 OR FROM THOSE NOMINATED FROM THE FLOOR, AND (C) TWO (2) VOTING DIRECTORS ELECTED AT EACH ANNUAL MEETING OF THE BOARD FOR ONE (1)-YEAR TERMS FROM THOSE NOMINATED AT SUCH MEETING BY THE CHAIRMAN (THE CHAIRMAN-ELECT OF THE BOARD IN THOSE YEARS IN WHICH A NEW CHAIRMAN WILL TAKE OFFICE AT THE CONCLUSION OF SUCH ANNUAL MEETING). NO PERSON SHALL SERVE MORE THAN TWO (2) COMPLETE TWO (2) YEAR TERMS AS A MEMBER OF THE EXECUTIVE COMMITTEE (EXCLUDING SERVICE AS AN EX OFFICIO MEMBER), PROVIDED THAT SERVICE OF LESS THAN A FULL TWO (2) YEAR TERM OF SERVICE AS A MEMBER OF THE EXECUTIVE COMMITTEE (OTHER THAN AS AN EX OFFICIO MEMBER OF THE EXECUTIVE COMMITTEE) SHALL COUNT IN COMPUTING THE FOREGOING LIMIT. ONCE IN AT LEAST FOUR (4) MEETINGS THE EXECUTIVE COMMITTEE SHALL MEET IN EXECUTIVE SESSION, WITHOUT THE PRESENCE OF ANY PERSON WHO IS NOT A MEMBER OF THE EXECUTIVE COMMITTEE AND WITHOUT THE PRESENCE OF THE PRESIDENT.
	FORM 990, PART VI, SECTION B, LINE 11	THE PRESIDENT/CEO OF WOLF TRAP REVIEWS THE FORM 990 AND IT IS THEN PRESENTED TO THE EXECUTIVE COMMITTEE FOR REVIEW BEFORE IT IS FILED. THE EXECUTIVE COMMITTEE IS THE GOVERNING BODY BECAUSE IT IS EMPOWERED TO BIND THE CORPORATION IN THE SAME MANNER THAT AN ACTION OF THE BOARD CAN BIND THE CORPORATION. WE DO NOT LIMIT THE POWER OF THE EXECUTIVE COMMITTEE.
	FORM 990, PART VI, SECTION B, LINE 12C	PERSONS COVERED UNDER THE CONFLICT OF INTEREST POLICY INCLUDE ALL OFFICERS, DIRECTORS, AND EMPLOYEES. ONCE PER YEAR, OR AT TIME OF HIRE, EMPLOYEES ARE REQUIRED TO SIGN A CONFLICT OF INTEREST POLICY AND DISCLOSE ANY CONFLICTS. AT THE MAY BOARD MEETING, ALL BOARD MEMBERS ARE REQUIRED TO SIGN THE SAME POLICY AND DISCLOSE ANY CONFLICTS. THE EXECUTIVE OFFICE OF THE FOUNDATION MONITORS AND ENFORCES BOARD RESPONSES AND THE HR DEPARTMENT MONITORS AND ENFORCES ALL EMPLOYEE RESPONSES.
	FORM 990, PART VI, SECTION B, LINE 15A	THE PRESIDENT/CEO'S COMPENSATION IS DETERMINED BY THE EXECUTIVE COMMITTEE OF THE FOUNDATION BASED ON AN ANNUAL PERFORMANCE REVIEW EACH DECEMBER OF HIS ACCOMPLISHMENTS, GOALS, AND OBJECTIVES. ADDITIONALLY, THEY USE DATA FROM THE FORM 990 OF SIMILAR NON-PROFIT ORGANIZATIONS FOR COMPARISON AND DISCUSSION. THE PRESIDENT/CEO REVIEWS THE ANNUAL PERFORMANCE AND COMPENSATION OF KEY EMPLOYEES AND STAFF.
	FORM 990, PART VI, SECTION C, LINE 19	WOLF TRAP'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST. AUDITED FINANCIAL STATEMENTS ARE POSTED ON WOLF TRAP'S WEBSITE, WOLFTRAP.ORG, OR AVAILABLE TO THE PUBLIC UPON REQUEST.