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Form 990

## Return of Organization Exempt From Income Tax

2012

Open to Public  
InspectionDepartment of the Treasury  
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung  
benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

## A For the 2012 calendar year, or tax year beginning 01-01-2012, 2012, and ending 12-31-2012

B Check if applicable	C Name of organization WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS		D Employer identification number 23-7011544
<input type="checkbox"/> Address change	Doing Business As		
<input type="checkbox"/> Name change			
<input type="checkbox"/> Initial return	Number and street (or P O box if mail is not delivered to street address)	Room/suite	E Telephone number (703) 255-1900
<input type="checkbox"/> Terminated			
<input type="checkbox"/> Amended return	City or town, state or country, and ZIP + 4 VIENNA, VA 22182		
<input type="checkbox"/> Application pending			G Gross receipts \$ 30,432,585
F Name and address of principal officer ARVIND MANOCHA 1645 TRAP ROAD VIENNA, VA 22182		H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	

I Tax-exempt status  501(c)(3)  501(c) ( ) (insert no)  4947(a)(1) or  527

J Website: ► WWW WOLFTRAP.ORG

K Form of organization  Corporation  Trust  Association  Other ► L Year of formation 1968 M State of legal domicile DC

## Part I Summary

1 Briefly describe the organization's mission or most significant activities TO PRESENT AND CREATE EXCELLENT AND INNOVATIVE PERFORMING ARTS PROGRAMS FOR THE ENRICHMENT, EDUCATION, AND ENJOYMENT OF DIVERSE AUDIENCES AND PARTICIPANTS	
2 Check this box ► if the organization discontinued its operations or disposed of more than 25% of its net assets	
3 Number of voting members of the governing body (Part VI, line 1a) . . . . .	3 47
4 Number of independent voting members of the governing body (Part VI, line 1b) . . . . .	4 46
5 Total number of individuals employed in calendar year 2012 (Part V, line 2a) . . . . .	5 638
6 Total number of volunteers (estimate if necessary) . . . . .	6 200
7a Total unrelated business revenue from Part VIII, column (C), line 12 . . . . .	7a 750,406
b Net unrelated business taxable income from Form 990-T, line 34 . . . . .	7b 0

8 Contributions and grants (Part VIII, line 1h) . . . . .	Prior Year 8,506,585	Current Year 9,493,736
9 Program service revenue (Part VIII, line 2g) . . . . .	15,886,904	17,841,841
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . . . .	483,159	1,174,757
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	471,260	861,943
12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . .	25,347,908	29,372,277

13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . . .	23,962	42,940
14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . .	0	0
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	10,307,488	9,876,652
16a Professional fundraising fees (Part IX, column (A), line 11e) . . . . .	85,515	98,403
b Total fundraising expenses (Part IX, column (D), line 25) ► 2,159,456		
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . .	16,541,101	17,827,011
18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	26,958,066	27,845,006
19 Revenue less expenses Subtract line 18 from line 12 . . . . .	-1,610,158	1,527,271

20 Total assets (Part X, line 16) . . . . .	Beginning of Current Year 38,117,149	End of Year 39,697,839
21 Total liabilities (Part X, line 26) . . . . .	7,730,021	6,395,664
22 Net assets or fund balances Subtract line 21 from line 20 . . . . .	30,387,128	33,302,175

## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here	***** Signature of officer	2013-11-13 Date
	ARVIND MANOCHA PRESIDENT/CEO Type or print name and title	

Paid Preparer Use Only	Print/Type preparer's name DEBORAH G KOSNETT	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN P00290720
	Firm's name ► TATE AND TRYON			Firm's EIN ► 52-1855942	
	Firm's address ► 2021 L STREET NW SUITE 400 WASHINGTON, DC 20036			Phone no (202) 293-2200	

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . .  Yes  No

**Part III Statement of Program Service Accomplishments**Check if Schedule O contains a response to any question in this Part III **1** Briefly describe the organization's mission

TO PRESENT AND CREATE EXCELLENT AND INNOVATIVE PERFORMING ARTS PROGRAMS FOR THE ENRICHMENT, EDUCATION, AND ENJOYMENT OF DIVERSE AUDIENCES AND PARTICIPANTS

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported**4a** (Code ) (Expenses \$ 18,770,808 including grants of \$ 0 ) (Revenue \$ 17,360,590 )

THE FILENE CENTER AT WOLF TRAP IS THE ONLY NATIONAL PARK FOR THE PERFORMING ARTS. WE PRESENTED 89 PERFORMANCES FROM LATE MAY TO EARLY SEPTEMBER. MORE THAN 375,000 PEOPLE WERE IN ATTENDANCE AT SHOWS THAT INCLUDED PERFORMANCES OF MUSICAL THEATER, SYMPHONY & FILM, DANCE, OPERA, POP, ROCK AND MORE WITH AN AVERAGE TICKET PRICE OF LESS THAN \$40. THE FILENE CENTER HAS THE SECOND LARGEST THEATRICAL STAGE IN THE COUNTRY, SEATS 7,028, NEARLY 4,000 OF WHICH ARE COVERED WITH OPEN SIDES AND VIEWS OF THE TALL TREES AND ROLLING HILLS IN THE PARK. THE REMAINDER OF THE SEATING IS UNCOVERED ON A SLOPING LAWN WHERE PATRONS CAN BRING PICNICS TO ENJOY BEFORE & DURING PERFORMANCES. THE BARNES AT WOLF TRAP PRESENTED 88 PERFORMANCES FROM OCTOBER TO EARLY MAY AT OUR 382 SEAT INDOOR VENUE. ALMOST 28,000 TICKETS WERE SOLD TO SEE LEGENDARY ARTISTS AND EXCITING UP-AND-COMING TALENTS IN A DIVERSE ARRAY OF MUSICAL GENRES WITH AN AVERAGE TICKET PRICE OF \$25. THE THEATER WAS BUILT FROM TWO RESTORED 18TH CENTURY BARNES AND WAS A GIFT FROM OUR FOUNDER, CATHERINE FILENE SHOUSE.

**4b** (Code ) (Expenses \$ 1,858,972 including grants of \$ 15,000 ) (Revenue \$ 391,032 )

EDUCATION PROGRAMS PROVIDE ARTS-BASED LEARNING OPPORTUNITIES THROUGHOUT OUR COMMUNITY AND AROUND THE WORLD. WE OFFER ARTIST MASTER CLASSES IN DANCE, MUSICAL THEATER, OPERA, FOLK, JAZZ, POP AND CLASSICAL MUSIC, PROFESSIONAL DEVELOPMENT WORKSHOPS FOR EARLY CHILDHOOD EDUCATORS, INTERNSHIPS (ONE OF AMERICA'S TOP 100 INTERNSHIPS ACCORDING TO THE PRINCETON REVIEW), CHILDREN'S THEATRE-IN-THE-WOODS PERFORMANCES DURING THE SUMMER MONTHS OFFERING 34 ENTERTAINING & EDUCATIONAL PERFORMANCES, GROUP AND PRIVATE MUSIC LESSONS IN PIANO, VOICE MUSIC COMPOSITION AND GUITAR, GRANTS ARE AWARDED TO OUTSTANDING HIGH SCHOOL TEACHERS IN THE PERFORMING ARTS FOR INSTRUCTION ENHANCEMENT LEADING TO STUDENT PERFORMANCE, AND THE WOLF TRAP INSTITUTE FOR EARLY LEARNING THROUGH THE ARTS OFFERS INFANTS, TODDLERS AND PRESCHOOLERS AN ENGAGING & INNOVATIVE WAY TO LEARN CURRICULUM- RELATED CONTENT, INCLUDING 22 FIELD TRIPS PERFORMANCES FOR PRESCHOOLERS AT THE CENTER FOR EDUCATION.

**4c** (Code ) (Expenses \$ 1,303,514 including grants of \$ 27,940 ) (Revenue \$ 190,219 )

THE WOLF TRAP OPERA COMPANY, CREATED IN 1971, IS A HIGHLY REGARDED RESIDENCY PROGRAM FOR OPERA SINGERS ON THE VERGE OF PROFESSIONAL CAREERS. IT IS AN OPPORTUNITY FOR OUR NATION'S MOST TALENTED YOUNG PERFORMERS TO EXPERIENCE THE DEMANDS OF A PROFESSIONAL CAREER IN THE PERFORMING ARTS. THE COMPANY PRESENTS HIGHLY ACCLAIMED PERFORMANCES AT BOTH THE FILENE CENTER AND THE BARNES. IN 2013, THE COMPANY SELECTED 19 SINGERS (REPRESENTING 10 STATES AND THREE FOREIGN COUNTRIES) WHO THEN PERFORMED IN 10 BARNES PERFORMANCES (2 DIFFERENT OPERAS AND 1 RECITAL) AND 1 FILENE CENTER STAGED CONCERT OPERA WITH THE NATIONAL SYMPHONY ORCHESTRA. ALUMNI OF THE COMPANY HAVE GONE ON TO CAREERS PERFORMING WITH SOME OF THE LEADING OPERA COMPANIES IN THE WORLD.

**4d** Other program services (Describe in Schedule O )

(Expenses \$ including grants of \$ ) (Revenue \$ )

**4e** Total program service expenses ► 21,933,294

**Part IV Checklist of Required Schedules**

**1** Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A

**2** Is the organization required to complete Schedule B, *Schedule of Contributors* (see instructions)?

**3** Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

**4** **Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II

**5** Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III

**6** Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I

**7** Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II

**8** Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III

**9** Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV

**10** Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V

**11** If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable
 

- a** Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI
- b** Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
- c** Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
- d** Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX
- e** Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X
- f** Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part XI

**12a** Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII

**b** Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional

**13** Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

**14a** Did the organization maintain an office, employees, or agents outside of the United States?
 

- b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

**15** Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV

**16** Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV

**17** Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

**18** Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II

**19** Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III

**20a** Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
 

- b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

	Yes	No
<b>1</b>	Yes	
<b>2</b>	Yes	
<b>3</b>		No
<b>4</b>	Yes	
<b>5</b>		No
<b>6</b>		No
<b>7</b>		No
<b>8</b>		No
<b>9</b>		No
<b>10</b>	Yes	
<b>11a</b>	Yes	
<b>11b</b>		No
<b>11c</b>		No
<b>11d</b>		No
<b>11e</b>	Yes	
<b>11f</b>	Yes	
<b>12a</b>	Yes	
<b>12b</b>		No
<b>13</b>		No
<b>14a</b>		No
<b>14b</b>		No
<b>15</b>		No
<b>16</b>		No
<b>17</b>	Yes	
<b>18</b>	Yes	
<b>19</b>		No
<b>20a</b>		No
<b>20b</b>		

**Part IV Checklist of Required Schedules (continued)**

21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	

**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response to any question in this Part V

		Yes	No
<b>1a</b> Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	<b>1a</b> 349		
<b>b</b> Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	<b>1b</b> 0		
<b>c</b> Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1c</b> Yes		
<b>2a</b> Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	<b>2a</b> 638		
<b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	<b>2b</b> Yes		
<b>3a</b> Did the organization have unrelated business gross income of \$1,000 or more during the year?	<b>3a</b> Yes		
<b>b</b> If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	<b>3b</b> Yes		
<b>4a</b> At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	<b>4a</b> No		
<b>b</b> If "Yes," enter the name of the foreign country See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
<b>5a</b> Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	<b>5a</b> No		
<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	<b>5b</b> No		
<b>c</b> If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	<b>5c</b>		
<b>6a</b> Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	<b>6a</b> No		
<b>b</b> If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	<b>6b</b>		
<b>7 Organizations that may receive deductible contributions under section 170(c).</b>	<b>7a</b> Yes		
<b>a</b> Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	<b>7b</b> Yes		
<b>b</b> If "Yes," did the organization notify the donor of the value of the goods or services provided?	<b>7c</b> No		
<b>c</b> Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	<b>7d</b>		
<b>d</b> If "Yes," indicate the number of Forms 8282 filed during the year	<b>7e</b> No		
<b>e</b> Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	<b>7f</b> No		
<b>f</b> Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	<b>7g</b>		
<b>g</b> If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	<b>7h</b>		
<b>h</b> If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	<b>8</b>		
<b>8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	<b>9a</b>		
<b>9 Sponsoring organizations maintaining donor advised funds.</b>	<b>9b</b>		
<b>a</b> Did the organization make any taxable distributions under section 4966?			
<b>b</b> Did the organization make a distribution to a donor, donor advisor, or related person?			
<b>10 Section 501(c)(7) organizations.</b> Enter			
<b>a</b> Initiation fees and capital contributions included on Part VIII, line 12	<b>10a</b>		
<b>b</b> Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	<b>10b</b>		
<b>11 Section 501(c)(12) organizations.</b> Enter			
<b>a</b> Gross income from members or shareholders	<b>11a</b>		
<b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	<b>11b</b>		
<b>12a Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?	<b>12a</b>		
<b>b</b> If "Yes," enter the amount of tax-exempt interest received or accrued during the year	<b>12b</b>		
<b>13 Section 501(c)(29) qualified nonprofit health insurance issuers.</b>			
<b>a</b> Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	<b>13a</b>		
<b>b</b> Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	<b>13b</b>		
<b>c</b> Enter the amount of reserves on hand	<b>13c</b>		
<b>14a</b> Did the organization receive any payments for indoor tanning services during the tax year?	<b>14a</b> No		
<b>b</b> If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	<b>14b</b>		

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

### Section A. Governing Body and Management

			Yes	No
<b>1a</b> Enter the number of voting members of the governing body at the end of the tax year	<b>1a</b>	47		
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				
<b>b</b> Enter the number of voting members included in line 1a, above, who are independent	<b>1b</b>	46		
<b>2</b> Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	<b>2</b>		No	
<b>3</b> Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	<b>3</b>		No	
<b>4</b> Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	<b>4</b>		No	
<b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets?	<b>5</b>		No	
<b>6</b> Did the organization have members or stockholders?	<b>6</b>		No	
<b>7a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	<b>7a</b>		No	
<b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	<b>7b</b>		No	
<b>8</b> Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following	<b>8a</b>	Yes		
<b>a</b> The governing body?	<b>8b</b>	Yes		
<b>b</b> Each committee with authority to act on behalf of the governing body?	<b>9</b>		No	
<b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O				

### Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
<b>10a</b> Did the organization have local chapters, branches, or affiliates?	<b>10a</b>	No	
<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	<b>10b</b>		
<b>11a</b> Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	<b>11a</b>	Yes	
<b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990			
<b>12a</b> Did the organization have a written conflict of interest policy? If "No," go to line 13	<b>12a</b>	Yes	
<b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	<b>12b</b>	Yes	
<b>c</b> Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	<b>12c</b>	Yes	
<b>13</b> Did the organization have a written whistleblower policy?	<b>13</b>	Yes	
<b>14</b> Did the organization have a written document retention and destruction policy?	<b>14</b>	Yes	
<b>15</b> Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	<b>15a</b>	Yes	
<b>a</b> The organization's CEO, Executive Director, or top management official	<b>15b</b>	No	
<b>b</b> Other officers or key employees of the organization			
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
<b>16a</b> Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	<b>16a</b>	No	
<b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	<b>16b</b>		

### Section C. Disclosure

<b>17</b> List the States with which a copy of this Form 990 is required to be filed	CA , DC , MA , MD , NC , NJ , NY , PA , VA , WV
<b>18</b> Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply	
<input type="checkbox"/> Own website	<input type="checkbox"/> Another's website
<input checked="" type="checkbox"/> Upon request	<input type="checkbox"/> Other (explain in Schedule O)
<b>19</b> Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year	
<b>20</b> State the name, physical address, and telephone number of the person who possesses the books and records of the organization	GEORGIA GRENA 1645 TRAP ROAD VIENNA, VA (703) 255-1900

## **Part VII: Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

**Part VII** **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)**

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **10**

	<b>Yes</b>	<b>No</b>
<b>3</b> Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	<b>3</b>	No
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	<b>4</b>	Yes
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	<b>5</b>	No

## **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
JAMES MYERS COMPANY 12306 CONWAY ROAD BELTSVILLE MD 20705	CONSTRUCTION CONTRACTOR	2,269,267
WHITE & PARTNERS 13665 DULLES TECHNOLOGY DRIVE HERNDON VA 20171	ADVERTISING SERVICES	1,047,733
WP COMPANIES WASHINGTON POST 1150 15TH STREET NW WASHINGTON DC 20071	ADVERTISING SERVICES	828,983
JOHN F KENNEDY CENTER FSO NATIONAL S 2700 F STREET NW WASHINGTON DC 20056	PERFORMING ARTIST	808,986
ABHANN PRODUCTIONS LTD 270 W 36TH STREET NEW YORK NY 10036	PERFORMING ARTIST	488,849
<b>2</b> Total number of independent contractors (including but not limited to those listed above) who received more than		

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **►42**

**Part VIII Statement of Revenue**

Check if Schedule O contains a response to any question in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514		
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b> Federated campaigns . . . . .	<b>1a</b> 148,975						
	<b>b</b> Membership dues . . . . .	<b>1b</b>						
	<b>c</b> Fundraising events . . . . .	<b>1c</b> 1,086,078						
	<b>d</b> Related organizations . . . . .	<b>1d</b>						
	<b>e</b> Government grants (contributions)	<b>1e</b> 1,174,712						
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b> 7,083,971						
	<b>g</b> Noncash contributions included in lines 1a-1f \$	<b>1f</b> 538,489						
	<b>h</b> <b>Total.</b> Add lines 1a-1f . . . . .		9,493,736					
<b>Program Service Revenue</b>	Business Code							
			<b>2a</b> TICKET REVENUE	711130	15,350,265	15,350,265		
			<b>b</b> CONCESSIONS	900099	1,412,774		143,973	1,268,801
			<b>c</b> TICKET HANDLING CHARGES	900099	587,414	587,414		
			<b>d</b> EDUCATION FEES	900099	321,440	321,440		
			<b>e</b> MEMBER EVENTS	900099	169,948			169,948
	<b>f</b> All other program service revenue							
	<b>g</b> <b>Total.</b> Add lines 2a-2f . . . . .		17,841,841					
<b>Other Revenue</b>	Business Code							
			<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . .		599,911		599,911	
			<b>4</b> Income from investment of tax-exempt bond proceeds					
			<b>5</b> Royalties . . . . .					
	<b>6a</b> Gross rents	(I) Real	(II) Personal					
	<b>b</b> Less rental expenses	235,015						
	<b>c</b> Rental income or (loss)	123,633						
	<b>d</b> Net rental income or (loss) . . . . .	111,382			103,065	8,317		
<b>7a</b> Gross amount from sales of assets other than inventory	(I) Securities	(II) Other						
<b>b</b> Less cost or other basis and sales expenses	786,949	295,006						
<b>c</b> Gain or (loss)	507,109	0						
<b>d</b> Net gain or (loss) . . . . .	279,840	295,006	574,846		574,846			
<b>8a</b> Gross income from fundraising events (not including \$ 1,086,078 of contributions reported on line 1c) See Part IV, line 18 . . . . .								
<b>b</b> Less direct expenses . . . . .	<b>a</b> 236,632							
<b>c</b> Net income or (loss) from fundraising events . . . . .	<b>b</b> 380,012		-143,380		-143,380			
<b>9a</b> Gross income from gaming activities See Part IV, line 19 . . . . .	<b>a</b>							
<b>b</b> Less direct expenses . . . . .	<b>a</b>							
<b>c</b> Net income or (loss) from gaming activities . . . . .	<b>b</b>							
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>	407,291						
<b>b</b> Less cost of goods sold . . . . .	<b>a</b> 49,554			357,737	172,503	185,234		
Miscellaneous Revenue	Business Code							
<b>11a</b> ADVERTISING/ACKNOWLEDGEMENTS	541800	375,133		330,865	44,268			
<b>b</b> MISCELLANEOUS	900099	161,071	100,000		61,071			
<b>c</b>								
<b>d</b> All other revenue . . . . .								
<b>e</b> <b>Total.</b> Add lines 11a-11d . . . . .		536,204						
<b>12</b> <b>Total revenue.</b> See Instructions . . . . .		29,372,277	16,359,119	750,406	2,769,016			

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response to any question in this Part IX 

<b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b>	<b>(A) Total expenses</b>	<b>(B) Program service expenses</b>	<b>(C) Management and general expenses</b>	<b>(D) Fundraising expenses</b>
1 Grants and other assistance to governments and organizations in the United States See Part IV, line 21	15,000	15,000		
2 Grants and other assistance to individuals in the United States See Part IV, line 22	27,940	27,940		
3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees . . . . .	1,059,130	338,223	638,355	82,552
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .				
7 Other salaries and wages	6,620,116	4,620,027	1,220,989	779,100
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) . . . . .	324,771	207,853	77,945	38,973
9 Other employee benefits . . . . .	1,281,189	819,961	307,485	153,743
10 Payroll taxes . . . . .	591,446	378,525	141,947	70,974
11 Fees for services (non-employees)				
a Management . . . . .				
b Legal . . . . .	15,904	713	15,191	
c Accounting . . . . .	70,605		70,605	
d Lobbying . . . . .				
e Professional fundraising services See Part IV, line 17	98,403			98,403
f Investment management fees . . . . .	105,064	102,802	2,262	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O) . . . . .	1,113,555	764,239	289,025	60,291
12 Advertising and promotion . . . . .	2,982,034	2,836,979	10,032	135,023
13 Office expenses . . . . .	420,865	163,342	165,533	91,990
14 Information technology . . . . .	136,719	17,880	81,875	36,964
15 Royalties . . . . .				
16 Occupancy . . . . .	425,741	198,965	226,776	
17 Travel . . . . .	346,839	252,854	35,201	58,784
18 Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .				
19 Conferences, conventions, and meetings . . . . .				
20 Interest . . . . .				
21 Payments to affiliates . . . . .				
22 Depreciation, depletion, and amortization . . . . .	738,022	512,925	140,224	84,873
23 Insurance . . . . .	193,977	134,814	36,856	22,307
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O )				
a PERFORMANCE FEES	9,089,802	9,089,802		
b FOOD AND BEVERAGE	838,748	629,913	84,044	124,791
c CREDIT CARD FEES	532,117	450,008	4,551	77,558
d PRODUCTION COSTS	308,480	304,107		4,373
e All other expenses	508,539	66,422	203,360	238,757
<b>25 Total functional expenses.</b> Add lines 1 through 24e	27,845,006	21,933,294	3,752,256	2,159,456
<b>26 Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► if following SOP 98-2 (ASC 958-720)				

**Part X Balance Sheet**Check if Schedule O contains a response to any question in this Part X 

		<b>(A)</b> Beginning of year	<b>(B)</b> End of year
<b>Assets</b>			
1	Cash—non-interest-bearing	6,735,203	<b>1</b>
2	Savings and temporary cash investments	1,004,688	<b>2</b>
3	Pledges and grants receivable, net	1,213,620	<b>3</b>
4	Accounts receivable, net	21,800	<b>4</b>
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		<b>5</b>
6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		<b>6</b>
7	Notes and loans receivable, net		<b>7</b>
8	Inventories for sale or use	89,183	<b>8</b>
9	Prepaid expenses and deferred charges	51,676	<b>9</b>
10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	21,443,310
b	Less accumulated depreciation	10b	9,537,233
			<b>10c</b>
11	Investments—publicly traded securities	12,447,921	<b>11</b>
12	Investments—other securities See Part IV, line 11		<b>12</b>
13	Investments—program-related See Part IV, line 11		<b>13</b>
14	Intangible assets		<b>14</b>
15	Other assets See Part IV, line 11		<b>15</b>
16	<b>Total assets.</b> Add lines 1 through 15 (must equal line 34)	38,117,149	<b>16</b>
<b>Liabilities</b>			
17	Accounts payable and accrued expenses	1,974,614	<b>17</b>
18	Grants payable		<b>18</b>
19	Deferred revenue	4,316,275	<b>19</b>
20	Tax-exempt bond liabilities		<b>20</b>
21	Escrow or custodial account liability Complete Part IV of Schedule D		<b>21</b>
22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		<b>22</b>
23	Secured mortgages and notes payable to unrelated third parties		<b>23</b>
24	Unsecured notes and loans payable to unrelated third parties		<b>24</b>
25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	1,439,132	<b>25</b>
26	<b>Total liabilities.</b> Add lines 17 through 25	7,730,021	<b>26</b>
<b>Net Assets or Fund Balances</b>			
	<b>Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>		
27	Unrestricted net assets	20,596,786	<b>27</b>
28	Temporarily restricted net assets	8,878,742	<b>28</b>
29	Permanently restricted net assets	911,600	<b>29</b>
	<b>Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.</b>		
30	Capital stock or trust principal, or current funds		<b>30</b>
31	Paid-in or capital surplus, or land, building or equipment fund		<b>31</b>
32	Retained earnings, endowment, accumulated income, or other funds		<b>32</b>
33	Total net assets or fund balances	30,387,128	<b>33</b>
34	<b>Total liabilities and net assets/fund balances</b>	38,117,149	<b>34</b>
			<b>39,697,839</b>

**Part XI Reconciliation of Net Assets**Check if Schedule O contains a response to any question in this Part XI 

1	Total revenue (must equal Part VIII, column (A), line 12) . . . . .	1	29,372,277
2	Total expenses (must equal Part IX, column (A), line 25) . . . . .	2	27,845,006
3	Revenue less expenses Subtract line 2 from line 1 . . . . .	3	1,527,271
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . . . . .	4	30,387,128
5	Net unrealized gains (losses) on investments . . . . .	5	1,168,506
6	Donated services and use of facilities . . . . .	6	219,270
7	Investment expenses . . . . .	7	
8	Prior period adjustments . . . . .	8	
9	Other changes in net assets or fund balances (explain in Schedule O) . . . . .	9	0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	33,302,175

**Part XII Financial Statements and Reporting**Check if Schedule O contains a response to any question in this Part XII 

	Yes	No
1 Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2a	No
2b Were the organization's financial statements audited by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2b	Yes
2c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes
3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	Yes

## Additional Data

**Software ID:**  
**Software Version:**  
**EIN:** 23-7011544  
**Name:** WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Or director	Individual trustee	Institutional Trustee	Officer	Key employee			
JOHN C LEE IV CHAIRMAN	1 00 0 00	X		X			0	0	0
GIL GUARINO VICE CHAIRMAN & SECRETARY	1 00 0 00	X		X			0	0	0
ENRICO DELLA CORNA TREASURER	1 00 0 00	X		X			0	0	0
BAHMAN ATEFI DIRECTOR	1 00 0 00	X					0	0	0
HILLARY D BALTIMORE DIRECTOR	1 00 0 00	X					0	0	0
W CLARK BUNTING DIRECTOR	1 00 0 00	X					0	0	0
TERESA CARLSON DIRECTOR	1 00 0 00	X					0	0	0
LISA D COLLIS DIRECTOR	1 00 0 00	X					0	0	0
DANIEL A D'ANIELLO DIRECTOR	1 00 0 00	X					0	0	0
THOMAS D ECKERT DIRECTOR	1 00 0 00	X					0	0	0
RIC EDELMAN DIRECTOR	1 00 0 00	X					0	0	0
AMR ELSAWY DIRECTOR	1 00 0 00	X					0	0	0
ROBERT E FERGUSON DIRECTOR	1 00 0 00	X					0	0	0
VINCENT L FERRARO DIRECTOR	1 00 0 00	X					0	0	0
GREGORY S GALLOPOULOS DIRECTOR	1 00 0 00	X					0	0	0
DENISE GRANT DIRECTOR	1 00 0 00	X					0	0	0
DONALD IRWIN IV DIRECTOR	1 00 0 00	X					0	0	0
JONATHAN B JARVIS DIRECTOR	1 00 0 00	X					0	0	0
BRODERICK D JOHNSON DIRECTOR	1 00 0 00	X					0	0	0
STEPHEN P JOYCE DIRECTOR	1 00 0 00	X					0	0	0
TIM KEATING DIRECTOR	1 00 0 00	X					0	0	0
ALAN J KELLY DIRECTOR	1 00 0 00	X					0	0	0
DIRK KEMPTHORNE DIRECTOR	1 00 0 00	X					0	0	0
SHIVRAM M KRISHNAN DIRECTOR	1 00 0 00	X					0	0	0
PETER J LAURIA DIRECTOR	1 00 0 00	X					0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Former Officer or director	Individual trustee	Institutional trustee	Key employee			
LESTER L LYLES DIRECTOR	1 00 0 00	X				0	0	0
LINDA A MILLS DIRECTOR	1 00 0 00	X				0	0	0
THOMAS W MINNICK DIRECTOR	1 00 0 00	X				0	0	0
RAMONA MOCKOVIAK DIRECTOR	1 00 0 00	X				0	0	0
DONNA S MOREA DIRECTOR	1 00 0 00	X				0	0	0
DEAN F MOREHOUSE DIRECTOR	1 00 0 00	X				0	0	0
CHRISTOPHER J NASSETTA DIRECTOR	1 00 0 00	X				0	0	0
SEAN O'KEEFE DIRECTOR	1 00 0 00	X				0	0	0
GARY G PAN DIRECTOR	1 00 0 00	X				0	0	0
ROBERT F PENCE DIRECTOR	1 00 0 00	X				0	0	0
CHARLES L PROW DIRECTOR	1 00 0 00	X				0	0	0
ARNOLD L PUNARO DIRECTOR	1 00 0 00	X				0	0	0
NORMA COMMONS RAMSEY DIRECTOR	1 00 0 00	X				0	0	0
LESLI ROTENBERG DIRECTOR	1 00 0 00	X				0	0	0
HORACIO D ROZANSKI DIRECTOR	1 00 0 00	X				0	0	0
B FRANCIS SAUL III DIRECTOR	1 00 0 00	X				0	0	0
DANIELLE O SAUNDERS DIRECTOR	1 00 0 00	X				0	0	0
KAREN SCHAUFELD DIRECTOR	1 00 0 00	X				0	0	0
MARNI L SNYDER DIRECTOR	1 00 0 00	X				0	0	0
STUART L SOLOMON DIRECTOR	1 00 0 00	X				0	0	0
LESLEY D TURNER DIRECTOR	1 00 0 00	X				0	0	0
BRUCE D WARDINKSI DIRECTOR	1 00 0 00	X				0	0	0
TERRENCE D JONES PRESIDENT & CEO	60 00 0 00	X	X			528,165	0	28,350
STEPHEN D KAHN GENERAL COUNSEL	1 00 0 00		X			0	0	0
ANN M MCKEE SR VP, PERFORMING ARTS & EDUCATION	40 00 0 00			X		262,295	0	19,542

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Or director	Individual trustee	Institutional trustee	Officer	Key employee			
BETH BRUMMEL VP, EXTERNAL AFFAIRS	40 00 0 00				X		194,402	0	28,310
LISA LACAMERA SR DIRECTOR, COMMUNICATIONS & MARKETING	40 00 0 00				X		135,229	0	16,436
PETER ZIMMERMAN DIRECTOR, PROGRAM & PRODUCTION	40 00 0 00				X		126,649	0	30,062
CHRISTOPHER ECKERT SR DIRECTOR, OPERATIONS	40 00 0 00				X		119,483	0	29,571
GEORGIA GRENA SR DIRECTOR, FINANCE	40 00 0 00				X		112,997	0	21,457
JO HODGIN DIRECTOR, PLANNING & INITIATIVES	40 00 0 00				X		111,852	0	21,425

**SCHEDULE A**  
(Form 990 or 990EZ)**Public Charity Status and Public Support****2012****Open to Public  
Inspection**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Department of the Treasury  
Internal Revenue ServiceName of the organization  
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number

23-7011544

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.

2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E )

3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.

4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state \_\_\_\_\_

5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II )

6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.

7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II )

8  A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )

9  An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2)**. (Complete Part III )

10  An organization organized and operated exclusively to test for public safety See **section 509(a)(4)**.

11  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h

e  a  Type I b  Type II c  Type III - Functionally integrated d  Type III - Non-functionally integrated

e  By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f  If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box

g  Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

(ii) A family member of a person described in (i) above?

(iii) A 35% controlled entity of a person described in (i) or (ii) above?

h  Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?	(v) Did you notify the organization in col (i) of your support?	(vi) Is the organization in col (i) organized in the U S ?	(vii) Amount of monetary support
<b>Total</b>						

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>4 Total.</b> Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
<b>6 Public support.</b> Subtract line 5 from line 4						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
<b>11 Total support</b> (Add lines 7 through 10)						
12 Gross receipts from related activities, etc (see instructions)					<b>12</b>	
<b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b> . . . . .						

**Section C. Computation of Public Support Percentage**

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))	<b>14</b>	
15 Public support percentage for 2011 Schedule A, Part II, line 14	<b>15</b>	
<b>16a 33 1/3% support test—2012.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		►
<b>b 33 1/3% support test—2011.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		►
<b>17a 10%-facts-and-circumstances test—2012.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here</b> . Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		►
<b>b 10%-facts-and-circumstances test—2011.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here</b> . Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		►
<b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		►

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	7,559,353	5,127,500	7,713,922	8,506,585	9,493,736	38,401,096
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	17,468,413	15,771,494	19,217,572	14,625,787	16,359,119	83,442,385
3 Gross receipts from activities that are not an unrelated trade or business under section 513	1,309,206	1,400,750	1,596,514	1,213,256	1,524,871	7,044,597
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 <b>Total.</b> Add lines 1 through 5	26,336,972	22,299,744	28,528,008	24,345,628	27,377,726	128,888,078
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	913,617	859,547	877,045	713,164	925,539	4,288,912
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
c Add lines 7a and 7b	913,617	859,547	877,045	713,164	925,539	4,288,912
8 <b>Public support</b> (Subtract line 7c from line 6 )						124,599,166

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6	26,336,972	22,299,744	28,528,008	24,345,628	27,377,726	128,888,078
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	791,540	479,357	516,261	381,483	608,228	2,776,869
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	791,540	479,357	516,261	381,483	608,228	2,776,869
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on					45,218	45,218
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )	111,676	351,130	339,111	35,503	61,071	898,491
13 <b>Total support.</b> (Add lines 9, 10c, 11, and 12 )	27,240,188	23,130,231	29,383,380	24,762,614	28,092,243	132,608,656
14 <b>First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b>						

**Section C. Computation of Public Support Percentage**

15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	93 960 %
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	95 510 %

**Section D. Computation of Investment Income Percentage**

17 Investment income percentage for 2012 (line 10c, column (f) divided by line 13, column (f))	17	2 090 %
18 Investment income percentage from 2011 Schedule A, Part III, line 17	18	2 300 %
19a <b>33 1/3% support tests—2012.</b> If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		
b <b>33 1/3% support tests—2011.</b> If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		
20 <b>Private foundation.</b> If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions		

**Part IV** **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

**Facts And Circumstances Test**

**Explanation**

SCHEDULE A, PART II, LINE 12, EXPLANATION OF OTHER INCOME MISCELLANEOUS - 2008 AMOUNT \$ 111,676 2009 AMOUNT \$ 351,130 2010 AMOUNT \$ 339,111 2011 AMOUNT \$ 35,503 2012 AMOUNT \$ 61,071

SCHEDULE A, PART IV, SUPPLEMENTAL INFORMATION PART III, LINE 12 OTHER INCOME - AMOUNTS RECEIVED FOR VARIOUS PURPOSES DURING THE YEAR TO SUPPORT OUR PROGRAMS AND ASSETS

**SCHEDULE C**  
(Form 990 or 990-EZ)**Political Campaign and Lobbying Activities****2012****Open to Public  
Inspection****For Organizations Exempt From Income Tax Under section 501(c) and section 527**

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

► See separate instructions.

**If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

**If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

**If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then**

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS	Employer identification number 23-7011544
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**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV
- 2 Political expenditures ► \$ \_\_\_\_\_
- 3 Volunteer hours \_\_\_\_\_

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ► \$ \_\_\_\_\_
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ► \$ \_\_\_\_\_
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?  Yes  No
- 4a Was a correction made?  Yes  No
- b If "Yes," describe in Part IV

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ► \$ \_\_\_\_\_
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ► \$ \_\_\_\_\_
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ► \$ \_\_\_\_\_
- 4 Did the filing organization file **Form 1120-POL** for this year?  Yes  No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

**A** Check  if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

**B** Check  if the filing organization checked box A and "limited control" provisions apply

<b>Limits on Lobbying Expenditures</b> (The term "expenditures" means amounts paid or incurred.)		<b>(a) Filing organization's totals</b>	<b>(b) Affiliated group totals</b>
<b>1a</b> Total lobbying expenditures to influence public opinion (grass roots lobbying)			
<b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying)			
<b>c</b> Total lobbying expenditures (add lines 1a and 1b)			
<b>d</b> Other exempt purpose expenditures			
<b>e</b> Total exempt purpose expenditures (add lines 1c and 1d)			
<b>f</b> Lobbying nontaxable amount Enter the amount from the following table in both columns			
<b>If the amount on line 1e, column (a) or (b) is:</b>	<b>The lobbying nontaxable amount is:</b>		
Not over \$500,000	20% of the amount on line 1e		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
<b>g</b> Grassroots nontaxable amount (enter 25% of line 1f)			
<b>h</b> Subtract line 1g from line 1a If zero or less, enter -0-			
<b>i</b> Subtract line 1f from line 1c If zero or less, enter -0-			
<b>j</b> If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes	<input type="checkbox"/> No

**4-Year Averaging Period Under Section 501(h)**

**(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)**

<b>Lobbying Expenditures During 4-Year Averaging Period</b>					
Calendar year (or fiscal year beginning in)	<b>(a) 2009</b>	<b>(b) 2010</b>	<b>(c) 2011</b>	<b>(d) 2012</b>	<b>(e) Total</b>
<b>2a</b> Lobbying nontaxable amount					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					
<b>c</b> Total lobbying expenditures					
<b>d</b> Grassroots nontaxable amount					
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					
<b>f</b> Grassroots lobbying expenditures					

**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)			(b)	
	Yes	No	Amount		
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
<b>a</b> Volunteers?	Yes				
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes				
<b>c</b> Media advertisements?		No			
<b>d</b> Mailings to members, legislators, or the public?		No			
<b>e</b> Publications, or published or broadcast statements?		No			
<b>f</b> Grants to other organizations for lobbying purposes?		No			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		792		
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No			
<b>i</b> Other activities?		No			
<b>j</b> Total Add lines 1c through 1i			792		
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No			
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912					
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members?	1	
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
<b>3</b> Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

<b>1</b> Dues, assessments and similar amounts from members	1
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	
<b>a</b> Current year	2a
<b>b</b> Carryover from last year	2b
<b>c</b> Total	2c
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	5

**Part IV Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
EXPLANATION OF LOBBYING ACTIVITIES	PART II-B, LINE 1	WOLF TRAP WORKS WITH FELLOW ARTS ORGANIZATIONS TO ADVOCATE FOR FAIR TREATMENT FOR THE NONPROFIT ARTS COMMUNITY THROUGH CONTACT WITH OUR ELECTED OFFICIALS AT THE STATE, LOCAL, AND NATIONAL LEVELS. OUR ACTIVITIES INCLUDE CORRESPONDENCE, MEETINGS WITH PUBLIC OFFICIALS AND TESTIMONY AT PUBLIC HEARINGS BY WOLF TRAP BOARD AND STAFF MEMBERS AND OTHER MEMBERS OF THE COMMUNITY WHO SUPPORT THE ARTS AND EDUCATION.

**SCHEDULE D**  
(Form 990)**Supplemental Financial Statements****2012****Open to Public  
Inspection**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b  
 ► Attach to Form 990. ► See separate instructions.

 Department of the Treasury  
 Internal Revenue Service
**Name of the organization**

WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

**Employer identification number**

23-7011544

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?  Yes  No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?  Yes  No

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

Preservation of land for public use (e.g., recreation or education)  Preservation of an historically important land area

Protection of natural habitat  Preservation of a certified historic structure

Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
2a	
2b	
2c	
2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ► \_\_\_\_\_

4 Number of states where property subject to conservation easement is located ► \_\_\_\_\_

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?  Yes  No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year  
 ► \_\_\_\_\_

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year  
 ► \$ \_\_\_\_\_

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?  Yes  No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**  
Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ► \$ \_\_\_\_\_

(ii) Assets included in Form 990, Part X ► \$ \_\_\_\_\_

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1 ► \$ \_\_\_\_\_

b Assets included in Form 990, Part X ► \$ \_\_\_\_\_

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)**

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

<b>a</b> <input type="checkbox"/> Public exhibition	<b>d</b> <input type="checkbox"/> Loan or exchange programs
<b>b</b> <input type="checkbox"/> Scholarly research	<b>e</b> <input type="checkbox"/> Other
<b>c</b> <input type="checkbox"/> Preservation for future generations	

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

**b** If "Yes," explain the arrangement in Part XIII and complete the following table

	<b>Amount</b>
<b>1c</b>	
<b>1d</b>	
<b>1e</b>	
<b>1f</b>	

**2a** Did the organization include an amount on Form 990, Part X, line 21?  Yes  No

**b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
<b>1a</b> Beginning of year balance . . . . .	929,437	937,305	918,621	907,362	811,500
<b>b</b> Contributions . . . . .	221,960	0	0	100	100,000
<b>c</b> Net investment earnings, gains, and losses . . . . .	106,721	-1,013	95,866	191,039	-4,138
<b>d</b> Grants or scholarships . . . . .					
<b>e</b> Other expenditures for facilities and programs . . . . .	93,178	6,855	77,182	179,880	0
<b>f</b> Administrative expenses . . . . .					
<b>g</b> End of year balance . . . . .	1,164,940	929,437	937,305	918,621	907,362

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

**a** Board designated or quasi-endowment  0 %

**b** Permanent endowment  97 310 %

**c** Temporarily restricted endowment  2 690 %

The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

**(i)** unrelated organizations . . . . .

<b>3a(i)</b>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>3a(ii)</b>	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>3b</b>	<input type="checkbox"/> Yes	<input type="checkbox"/> No

**b** If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . .

4 Describe in Part XIII the intended uses of the organization's endowment funds

**Part VI Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

	Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land . . . . .		1,393,391			1,393,391
<b>b</b> Buildings . . . . .		14,991,173	6,725,708		8,265,465
<b>c</b> Leasehold improvements . . . . .					
<b>d</b> Equipment . . . . .		5,058,746	2,811,525		2,247,221
<b>e</b> Other . . . . .					
<b>Total.</b> Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)					11,906,077

**Part VII Investments—Other Securities.** See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12.)		

**Part VIII Investments—Program Related.** See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13.)		

**Part IX Other Assets.** See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15.)	

**Part X Other Liabilities.** See Form 990, Part X, line 25.

1 (a) Description of liability	(b) Book value	
Federal income taxes		
US GOVT PRINCIPAL ONLY, FILENE CTR REBUILD	1,079,349	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)	1,079,349	

2. Fin 48 (ASC 740) Footnote In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

1	Total revenue, gains, and other support per audited financial statements	1	31,858,946
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	1,168,506
b	Donated services and use of facilities	2b	631,058
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII )	2d	219,270
e	Add lines 2a through 2d	2e	2,018,834
3	Subtract line 2e from line 1	3	29,840,112
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII )	4b	-467,835
c	Add lines 4a and 4b	4c	-467,835
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12 )	5	29,372,277

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

1	Total expenses and losses per audited financial statements	1	28,943,899
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	631,058
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII )	2d	467,835
e	Add lines 2a through 2d	2e	1,098,893
3	Subtract line 2e from line 1	3	27,845,006
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII )	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 )	5	27,845,006

**Part XIII Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	ENDOWMENT FUNDS SUPPORT WOLF TRAP'S MISSION TO PRESENT AND CREATE EXCELLENT AND INNOVATIVE PERFORMING ARTS PROGRAMS FOR THE ENRICHMENT, EDUCATION AND ENJOYMENT OF DIVERSE AUDIENCES AND PARTICIPANTS. THE ENDOWMENT IS COMPRISED OF DONOR-DESIGNATED FUNDS FOR CORE PROGRAMS, INCLUDING EDUCATION PROGRAMS, ARTISTIC INITIATIVES AND THE WOLF TRAP OPERA COMPANY, AS WELL AS WOLF TRAP'S GENERAL MISSION AND OPERATIONS
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X, LINE 2	THE FOUNDATION BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN, AND THEREFORE, DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS AT A MINIMUM, THE DECEMBER 31 2009 THROUGH 2012 TAX YEARS ARE OPEN FOR EXAMINATION BY TAXING AUTHORITIES
PART XI, LINE 2D - OTHER ADJUSTMENTS		IN-KIND CONTRIBUTION OF CAPITAL ASSET 219,270
PART XI, LINE 4B - OTHER ADJUSTMENTS		FUNDRAISING EVENT EXPENSES -380,012 COST OF GOODS SOLD -49,554 RENTAL DEPRECIATION EXPENSE - 59,404 OTHER RENTAL EXPENSES -64,228 RECONCILIATION BETWEEN REVENUE AND EXPENSE 85,363
PART XII, LINE 2D - OTHER ADJUSTMENTS		FUNDRAISING EVENT EXPENSES 380,012 COST OF GOODS SOLD 49,554 RENTAL DEPRECIATION EXPENSE 59,404 OTHER RENTAL EXPENSES 64,228 RECONCILIATION BETWEEN REVENUE AND EXPENSE - 85,363

**SCHEDULE G**  
**(Form 990 or 990-EZ)**

## **Supplemental Information Regarding Fundraising or Gaming Activities**

OMB No 1545-0047

2012

## Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

**Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Form 990-EZ filers are not required to complete this part.**

► Attach to Form 990 or Form 990-EZ. ► See separate instructions

Attachment Form 550 or Form 550-EE/P - See separate instructions

Name of the organization

WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

**Employer identification number**

23-7011544

**Part I Fundraising Activities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

**1** Indicate whether the organization raised funds through any of the following activities. Check all that apply

**a**  Mail solicitations      **e**  Solicitation of non-government grants  
**b**  Internet and email solicitations      **f**  Solicitation of government grants  
**c**  Phone solicitations      **g**  Special fundraising events  
**d**  In-person solicitations

**2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?  Yes  No

**b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

CA, DC, DE, IA, ID, IN, MA, MD, MT, NC, NE, NJ, NV, NY, PA, SD, TX, VA, VT, WV, WY

**Part II Fundraising Events.** Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col (a) through col (c))
		<u>BALL</u> (event type)	<u>GOLF TOURNAMENT</u> (event type)	<u>4</u> (total number)	
1	Gross receipts . . .	1,048,222	125,473	149,015	1,322,710
2	Less Contributions . . .	895,930	99,760	90,388	1,086,078
3	Gross income (line 1 minus line 2) . . .	152,292	25,713	58,627	236,632
4	Cash prizes . . .	0	0	0	
5	Noncash prizes . . .	0	0	0	
6	Rent/facility costs . . .	0	22,661	0	22,661
7	Food and beverages . . .	139,282	1,740	32,495	173,517
8	Entertainment . . .	9,250	0	11,010	20,260
9	Other direct expenses . . .	117,867	12,201	33,506	163,574
10	Direct expense summary Add lines 4 through 9 in column (d) . . . . .				► (380,012)
11	Net income summary Combine line 3, column (d), and line 10 . . . . .				► -143,380

**Part III Gaming.** Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
1	Gross revenue . . . . .				
2	Cash prizes . . . . .				
3	Non-cash prizes . . . . .				
4	Rent/facility costs . . . . .				
5	Other direct expenses . . . . .				
6	Volunteer labor . . . . .	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	
7	Direct expense summary Add lines 2 through 5 in column (d) . . . . .				►
8	Net gaming income summary Combine lines 1 and 7 in column (d) . . . . .				►

9 Enter the state(s) in which the organization operates gaming activities \_\_\_\_\_

a Is the organization licensed to operate gaming activities in each of these states? . . . . .  Yes  No

b If "No," explain \_\_\_\_\_  
\_\_\_\_\_

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . .  Yes  No

b If "Yes," explain \_\_\_\_\_  
\_\_\_\_\_

Does the organization operate gaming activities with nonmembers?  Yes  No

**12** Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?  Yes  No

**13** Indicate the percentage of gaming activity operated in

13a	
13b	

- a** The organization's facility
- b** An outside facility

**14** Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ► \_\_\_\_\_

Address ► \_\_\_\_\_

**15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue?  Yes  No

**b** If "Yes," enter the amount of gaming revenue received by the organization ► \$ \_\_\_\_\_ and the amount of gaming revenue retained by the third party ► \$ \_\_\_\_\_

**c** If "Yes," enter name and address of the third party

Name ► \_\_\_\_\_

Address ► \_\_\_\_\_

**16** Gaming manager information

Name ► \_\_\_\_\_

Gaming manager compensation ► \$ \_\_\_\_\_

Description of services provided ► \_\_\_\_\_

Director/officer

Employee

Independent contractor

**17** Mandatory distributions

- a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?  Yes  No
- b** Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ \_\_\_\_\_

**Part IV Supplemental Information.** Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	Return Reference	Explanation
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**Part III Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
(1) CFS CAREER GRANTS	11	27,940	0	N/A	

**Part IV Supplemental Information.**

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 PROGRAM SERVICES RELATED TO GRANTS ARE INCORPORATED INTO OUR ANNUAL PLAN TEACHING ARTISTS AND INDEPENDENT CONTRACTORS ARE ASSIGNED THESE SERVICES AND REQUIRED TO SUBMIT DOCUMENTATION STAFF MONITORS THE PROGRAM IMPLEMENTATION AND COMPLETES AND SUBMITS A REPORT TO FUNDERS IN 2012, THE WOLF TRAP OPERA COMPANY AWARDED CAREER DEVELOPMENT GRANTS TO 11 OF THE FILENE YOUNG ARTISTS WITH MONIES PROVIDED BY THE SHOUSE EDUCATION FUND INDIVIDUAL GRANTS RANGED FROM BETWEEN \$1,194 AND \$5,000, THE COMBINED TOTAL OF WHICH EQUALS \$27,940 GRANT RECIPIENTS WERE REQUIRED TO SUBMIT RECEIPTS AND A LETTER INDICATING HOW THE FUNDS WERE USED TO ADVANCE THEIR CAREER IN MUSIC BY JUNE 1, 2012

**Schedule J**  
(Form 990)**Compensation Information**

OMB No 1545-0047

Department of the Treasury  
Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees  
**► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.**  
**► Attach to Form 990. ► See separate instructions.**

**2012****Open to Public Inspection**Name of the organization  
WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

Employer identification number

23-7011544

**Part I Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items

<input type="checkbox"/> First-class or charter travel	<input type="checkbox"/> Housing allowance or residence for personal use
<input type="checkbox"/> Travel for companions	<input type="checkbox"/> Payments for business use of personal residence
<input checked="" type="checkbox"/> Tax indemnification and gross-up payments	<input checked="" type="checkbox"/> Health or social club dues or initiation fees
<input type="checkbox"/> Discretionary spending account	<input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)

**b** If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

**3** Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III

<input checked="" type="checkbox"/> Compensation committee	<input type="checkbox"/> Written employment contract
<input type="checkbox"/> Independent compensation consultant	<input type="checkbox"/> Compensation survey or study
<input checked="" type="checkbox"/> Form 990 of other organizations	<input checked="" type="checkbox"/> Approval by the board or compensation committee

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization

**a** Receive a severance payment or change-of-control payment?

**b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?

**c** Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

**Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.**

**5** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of

**a** The organization?

**b** Any related organization?

If "Yes," to line 5a or 5b, describe in Part III

**6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of

**a** The organization?

**b** Any related organization?

If "Yes," to line 6a or 6b, describe in Part III

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
<b>1b</b>	Yes	
<b>2</b>	Yes	
<b>4a</b>		No
<b>4b</b>		No
<b>4c</b>		No
<b>5a</b>		No
<b>5b</b>		No
<b>6a</b>		No
<b>6b</b>		No
<b>7</b>		No
<b>8</b>		No
<b>9</b>		

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1)TERRENCE D JONES PRESIDENT & CEO	(i) 363,446 (ii) 0	(i) 110,000 (ii) 0	(i) 54,719 (ii) 0	(i) 12,500 (ii) 0	(i) 16,890 (ii) 0	(i) 557,555 (ii) 0	(i) 0 (ii) 0
(2)ANN M MCKEE SR VP, PERFORMING ARTS & EDUCATION	(i) 220,766 (ii) 0	(i) 25,000 (ii) 0	(i) 16,529 (ii) 0	(i) 11,251 (ii) 0	(i) 9,331 (ii) 0	(i) 282,877 (ii) 0	(i) 0 (ii) 0
(3)BETH BRUMMEL VP, EXTERNAL AFFAIRS	(i) 193,648 (ii) 0	(i) 0 (ii) 0	(i) 754 (ii) 0	(i) 9,682 (ii) 0	(i) 19,668 (ii) 0	(i) 223,752 (ii) 0	(i) 0 (ii) 0
(4)LISA LACAMERA SR DIRECTOR, COMMUNICATIONS & MARKET	(i) 131,301 (ii) 0	(i) 0 (ii) 0	(i) 3,928 (ii) 0	(i) 6,692 (ii) 0	(i) 9,744 (ii) 0	(i) 151,665 (ii) 0	(i) 0 (ii) 0
(5)PETER ZIMMERMAN DIRECTOR, PROGRAM & PRODUCTION	(i) 125,688 (ii) 0	(i) 0 (ii) 0	(i) 961 (ii) 0	(i) 6,387 (ii) 0	(i) 24,689 (ii) 0	(i) 157,725 (ii) 0	(i) 0 (ii) 0
(6)CHRISTOPHER ECKERT SR DIRECTOR, OPERATIONS	(i) 116,443 (ii) 0	(i) 0 (ii) 0	(i) 3,040 (ii) 0	(i) 5,896 (ii) 0	(i) 25,201 (ii) 0	(i) 150,580 (ii) 0	(i) 0 (ii) 0

**Part III Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
	PART I, LINE 1A	PAYMENTS WERE MADE FOR TAX INDEMNIFICATION FOR SECTION 162(A) PLANS FOR THE PRESIDENT/CEO AND FOR A KEY EMPLOYEE. HEALTH CLUB DUES FOR THE PRESIDENT/CEO ARE RECEIVED AS AN IN KIND CONTRIBUTION FROM THE HEALTH CLUB.

## Schedule L

## Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2012

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Name of the organization

WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

**Employer identification number**

23-7011544

**Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only)**

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction		(d) Corrected?	
			Yes	No	Yes	No

2 Enter the amount of tax incurred by organization managers or disqualified persons during the year under section 4958. \_\_\_\_\_ \$ \_\_\_\_\_

## **Part II      Loans to and/or From Interested Persons.**

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26, or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

### **Part III Grants or Assistance Benefitting Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 27

<b>(a) Name of interested person</b>	<b>(b) Relationship between interested person and the organization</b>	<b>(c) Amount of assistance</b>	<b>(d) Type of assistance</b>	<b>(e) Purpose of assistance</b>

**Part IV Business Transactions Involving Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) PNC BANK	WOLF TRAP OFFICER & DIRECTOR IS KEY EMPLOYEE OF PNC BANK	771,760	EARNINGS ON INVESTMENTS PLUS REALIZED GAINS LESS INVESTMENT FEES		No

**Part V Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation

SCHEDULE M  
(Form 990)

## Noncash Contributions

OMB No 1545-0047

2012

Open to Public  
InspectionDepartment of the Treasury  
Internal Revenue Service

►Complete if the organization answered "Yes" on Form  
990, Part IV, lines 29 or 30.  
►Attach to Form 990.

Name of the organization WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS	Employer identification number 23-7011544
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## Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art . . . . .				
2 Art—Historical treasures . . . . .				
3 Art—Fractional interests . . . . .				
4 Books and publications . . . . .				
5 Clothing and household goods . . . . .				
6 Cars and other vehicles . . . . .				
7 Boats and planes . . . . .				
8 Intellectual property . . . . .				
9 Securities—Publicly traded . . . . .	X	20	338,328	SALE PROCEEDS
10 Securities—Closely held stock . . . . .				
11 Securities—Partnership, LLC, or trust interests . . . . .				
12 Securities—Miscellaneous . . . . .				
13 Qualified conservation contribution—Historic structures . . . . .				
14 Qualified conservation contribution—Other . . . . .				
15 Real estate—Residential . . . . .				
16 Real estate—Commercial . . . . .				
17 Real estate—Other . . . . .				
18 Collectibles . . . . .				
19 Food inventory . . . . .	X	1	5,763	SELLING PRICE
20 Drugs and medical supplies . . . . .				
21 Taxidermy . . . . .				
22 Historical artifacts . . . . .				
23 Scientific specimens . . . . .				
24 Archeological artifacts . . . . .				
25 Other ► ( <u>SOFTWARE</u> ) . . . . .	X	1	164,102	SELLING PRICE
26 Other ► ( <u>PLANTS/FLOWERS</u> ) . . . . .	X	2	30,296	SELLING PRICE
27 Other ► ( _____ ) . . . . .				
28 Other ► ( _____ ) . . . . .				
29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . .		29		0

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . . . . .	30a	No
b If "Yes," describe the arrangement in Part II		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	31	Yes
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? . . . . .	32a	Yes
b If "Yes," describe in Part II		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II		

**Part II Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
METHOD FOR DETERMINING NUMBER OF CONTRIBUTORS	PART I, COLUMN (B)	COLUMN (B) REPORTS THE NUMBER OF CONTRIBUTIONS CONTRIBUTED TO THE ORGANIZATION DURING THE YEAR
THIRD PARTY USE	PART I, LINE 32B	MCLAUGHLIN INVESTMENTS RECEIVES PHYSICAL DELIVERY OF ALL PUBLICLY TRADED SECURITIES INCLUDING STOCKS, BONDS AND MUTUAL FUNDS, THEY IMMEDIATELY SELL THE CERTIFICATE AND THE PROCEEDS ARE DEPOSITED INTO WOLF TRAP'S OPERATING BANK ACCOUNT

**Schedule M (Form 990) (2012)**

**SCHEDULE O**  
(Form 990 or 990-EZ)Department of the Treasury  
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.  
► Attach to Form 990 or 990-EZ.

**2012****Open to Public  
Inspection**

Name of the organization

WOLF TRAP FOUNDATION FOR THE PERFORMING ARTS

**Employer identification number**

23-7011544

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 1	THE EXECUTIVE COMMITTEE SHALL HAVE AND EXERCISE THE AUTHORITY OF THE BOARD BETWEEN MEETINGS OF THE BOARD, EXCEPT WHERE THE ARTICLES OR THESE BY LAWS EXPRESSLY PROVIDE OTHERWISE. THE EXECUTIVE COMMITTEE SHALL CONSIST OF TWELVE (12) PEOPLE AS FOLLOWS (A) FOUR (4) EX OFFICIO MEMBERS (THE CHAIRMAN, WHO SHALL SERVE AS THE CHAIRMAN OF THE EXECUTIVE COMMITTEE, THE VICE CHAIRMAN/SECRETARY, THE PRESIDENT AND THE CHAIRMAN OF THE WOLF TRAP ASSOCIATES), (B) TWO (2) VOTING DIRECTORS ELECTED AT EACH ANNUAL MEETING OF THE BOARD FOR TWO (2)-YEAR TERMS FROM THOSE NOMINATED BY THE NOMINATING COMMITTEE AS PROVIDED IN SECTION 3 2 OR FROM THOSE NOMINATED FROM THE FLOOR, AND (C) TWO (2) VOTING DIRECTORS ELECTED AT EACH ANNUAL MEETING OF THE BOARD FOR ONE (1)-YEAR TERMS FROM THOSE NOMINATED AT SUCH MEETING BY THE CHAIRMAN (THE CHAIRMAN-ELECT OF THE BOARD IN THOSE YEARS IN WHICH A NEW CHAIRMAN WILL TAKE OFFICE AT THE CONCLUSION OF SUCH ANNUAL MEETING) NO PERSON SHALL SERVE MORE THAN TWO (2) COMPLETE TWO (2) YEAR TERMS AS A MEMBER OF THE EXECUTIVE COMMITTEE (EXCLUDING SERVICE AS AN EX OFFICIO MEMBER), PROVIDED THAT SERVICE OF LESS THAN A FULL TWO (2) YEAR TERM OF SERVICE AS A MEMBER OF THE EXECUTIVE COMMITTEE (OTHER THAN AS AN EX OFFICIO MEMBER OF THE EXECUTIVE COMMITTEE) SHALL COUNT IN COMPUTING THE FOREGOING LIMIT. ONCE IN AT LEAST FOUR (4) MEETINGS THE EXECUTIVE COMMITTEE SHALL MEET IN EXECUTIVE SESSION, WITHOUT THE PRESENCE OF ANY PERSON WHO IS NOT A MEMBER OF THE EXECUTIVE COMMITTEE AND WITHOUT THE PRESENCE OF THE PRESIDENT
	FORM 990, PART VI, SECTION B, LINE 11	THE PRESIDENT/CEO OF WOLF TRAP REVIEWS THE FORM 990 AND IT IS THEN PRESENTED TO THE EXECUTIVE COMMITTEE FOR REVIEW BEFORE IT IS FILED. THE EXECUTIVE COMMITTEE IS THE GOVERNING BODY BECAUSE IT IS EMPOWERED TO BIND THE CORPORATION IN THE SAME MANNER THAT AN ACTION OF THE BOARD CAN BIND THE CORPORATION. WE DO NOT LIMIT THE POWER OF THE EXECUTIVE COMMITTEE
	FORM 990, PART VI, SECTION B, LINE 12C	PERSONS COVERED UNDER THE CONFLICT OF INTEREST POLICY INCLUDE ALL OFFICERS, DIRECTORS, AND EMPLOYEES. ONCE PER YEAR, OR AT TIME OF HIRE, EMPLOYEES ARE REQUIRED TO SIGN A CONFLICT OF INTEREST POLICY AND DISCLOSE ANY CONFLICTS. AT THE MAY BOARD MEETING, ALL BOARD MEMBERS ARE REQUIRED TO SIGN THE SAME POLICY AND DISCLOSE ANY CONFLICTS. THE EXECUTIVE OFFICE OF THE FOUNDATION MONITORS AND ENFORCES BOARD RESPONSES AND THE HR DEPARTMENT MONITORS AND ENFORCES ALL EMPLOYEE RESPONSES
	FORM 990, PART VI, SECTION B, LINE 15A	THE PRESIDENT/CEO'S COMPENSATION IS DETERMINED BY THE EXECUTIVE COMMITTEE OF THE FOUNDATION BASED ON AN ANNUAL PERFORMANCE REVIEW EACH DECEMBER OF HIS ACCOMPLISHMENTS, GOALS, AND OBJECTIVES. ADDITIONALLY, THEY USE DATA FROM THE FORM 990 OF SIMILAR NON-PROFIT ORGANIZATIONS FOR COMPARISON AND DISCUSSION. THE PRESIDENT/CEO REVIEWS THE ANNUAL PERFORMANCE AND COMPENSATION OF KEY EMPLOYEES AND STAFF
	FORM 990, PART VI, SECTION C, LINE 19	WOLF TRAP'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST. AUDITED FINANCIAL STATEMENTS ARE POSTED ON WOLF TRAP'S WEBSITE, WOLFTRAP.ORG, OR AVAILABLE TO THE PUBLIC UPON REQUEST