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Form **990-EZ**

Department of the Treasury
Internal Revenue Service

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990. All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-1150

2012

Open to Public
Inspection

A For the 2012 calendar year, or tax year beginning _____ **and ending** _____

B Check if applicable:
 Address change
 Name change
 Initial return
 Terminated
 Amended return
 Application pending

C Name of organization
FLORIDA FEED ASSOCIATION, INC.

D Employer identification number
23-7009312

E Telephone number
813-289-3084

F Group Exemption Number ▶

G Accounting Method: Cash Accrual Other (specify) ▶ _____

H Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

I Website: ▶ **WWW.FLORIDAFEED.COM**

J Tax-exempt status (check only one) – 501(c)(3) 501(c) (5) ◀ (insert no.) 4947(a)(1) or 527

K Check if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ ▶ \$ **74,617.**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)

Check if the organization used Schedule O to respond to any question in this Part I

SCANNED MAR 19 2013 Revenue

Revenue	1	Contributions, gifts, grants, and similar amounts received	1	39,727.
	2	Program service revenue including government fees and contracts	2	
	3	Membership dues and assessments	3	22,958.
	4	Investment income	4	12.
	5a	Gross amount from sale of assets other than inventory	5a	
	5b	Less: cost or other basis and sales expenses	5b	
	5c	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
	6	Gaming and fundraising events		
	6a	Gross income from gaming (attach Schedule G if greater than \$15,000)	6a	
6b	Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b	11,920.	
6c	Less: direct expenses from gaming and fundraising events	6c	7,157.	
6d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d	4,763.	
7a	Gross sales of inventory, less returns and allowances	7a		
7b	Less: cost of goods sold	7b		
7c	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c		
8	Other revenue (describe in Schedule O)	8		
9	Total revenue Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	67,460.	
Expenses	10	Grants and similar amounts paid (list in Schedule O)	10	
	11	Benefits paid to or for members	11	
	12	Salaries, other compensation, and employee benefits	12	
	13	Professional fees and other payments to independent contractors	13	12,824.
	14	Occupancy, rent, utilities, and maintenance	14	
	15	Printing, publications, postage, and shipping	15	
	16	Other expenses (describe in Schedule O)	16	54,551.
17	Total expenses Add lines 10 through 16	17	67,375.	
Net Assets	18	Excess or (deficit) for the year (Subtract line 17 from line 9)	18	85.
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	114,839.
	20	Other changes in net assets or fund balances (explain in Schedule O)	20	0.
	21	Net assets or fund balances at end of year Combine lines 18 through 20	21	114,924.

LHA For Paperwork Reduction Act Notice, see the separate instructions.

Form **990-EZ** (2012)

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V) Check if the organization used Sch. O to respond to any question in this Part V

		Yes	No
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		X
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)		X
35a	Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?		X
35b	If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O	N/A	
35c	Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III		X
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		X
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions	37a	0.
37b	Did the organization file Form 1120-POL for this year?		X
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?	38a	X
38b	If "Yes," complete Schedule L, Part II and enter the total amount involved	38b	N/A
39a	Section 501(c)(7) organizations. Enter:	39a	N/A
39b	Initiation fees and capital contributions included on line 9	39b	N/A
39c	Gross receipts, included on line 9, for public use of club facilities		
40a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 <u>N/A</u> ; section 4912 <u>N/A</u> ; section 4955 <u>N/A</u>		
40b	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	40b	N/A
40c	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		N/A
40d	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization		N/A
40e	All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T	40e	X
41	List the states with which a copy of this return is filed	41	FL
42a	The organization's books are in care of <u>ROBBIE GILL</u> Telephone no. <u>813-289-3084</u> Located at <u>4407 W. ESTRELLA ST, TAMPA, FL</u> ZIP + 4 <u>33629</u>		
42b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: _____ See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.	42b	X
42c	At any time during the calendar year, did the organization maintain an office outside of the U.S.? If "Yes," enter the name of the foreign country: _____	42c	X
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year	43	N/A
44a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44a	X
44b	Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ	44b	X
44c	Did the organization receive any payments for indoor tanning services during the year?	44c	X
44d	If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	44d	
45a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	45a	X
45b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)	45b	

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

Table with columns Yes, No and row 46 with 'X' in the No column.

Part VI Section 501(c)(3) organizations only

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51. Check if the organization used Schedule O to respond to any question in this Part VI

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Sch. C, Part II
48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
49a Did the organization make any transfers to an exempt non-charitable related organization?
b If "Yes," was the related organization a section 527 organization?

Table with columns Yes, No and rows 47, 48, 49a, 49b.

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

Table with 5 columns: (a) Name and title of each employee paid more than \$100,000, (b) Average hours per week devoted to position, (c) Reportable compensation (Forms W-2/1099-MISC), (d) Health benefits, contributions to employee benefit plans, and deferred compensation, (e) Estimated amount of other compensation. Row 1 contains 'N/A'.

f Total number of other employees paid over \$100,000

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

Table with 3 columns: (a) Name and address of each independent contractor paid more than \$100,000, (b) Type of service, (c) Compensation. Row 1 contains 'N/A'.

d Total number of other independent contractors each receiving over \$100,000

52 Did the organization complete Schedule A? Note: All section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A

Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer: Robert Gill

Date: 2/25/2013

ROBERT GILL, EXECUTIVE SECRETARY

Paid Preparer Use Only

Table with 5 columns: Print/Type preparer's name, Preparer's signature, Date, Check self-employed, PTIN. Values include WILLIAM H. DURKIN, 02/16/13, P00020259, DURKIN & MASON, CPAS, P.A., 59-3492184, 138 E. BLOOMINGDALE AVE. BRANDON, FL 33511, (813) 681-4824.

May the IRS discuss this return with the preparer shown above? See instructions

Yes No

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

2012

Open to Public
Inspection

Name of the organization

FLORIDA FEED ASSOCIATION, INC.

Employer identification number

23-7009312

FORM 990-EZ, PART I, LINE 4, OTHER INVESTMENT INCOME:

DESCRIPTION OF PROPERTY:

AMOUNT:

SAVINGS

12.

FORM 990-EZ, PART I, LINE 16, OTHER EXPENSES:

DESCRIPTION OF OTHER EXPENSES:

AMOUNT:

SEE LIST

54,551.

**FORM 990-EZ, PART III, PRIMARY EXEMPT PURPOSE - PROMOTE EXCHANGE AMONG
MEMBERS AND PROMOTE AGRICULTURE THROUGH THE UNIVERSITY PROGRAMS.**

FORM 990-EZ, PART V, INFORMATION REGARDING PERSONAL BENEFIT CONTRACTS:

**THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY,
OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT.**

**THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY,
OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT.**

FLORIDA FEED ASSOCIATION, INC.
23-7009312
FORM 990-EZ
TAX YEAR ENDED DECEMBER 31, 2012

There is no record of the hours spent by the Officers or Directors. No salary was paid to any Officer or Director.

Expenses paid were to the executive secretary and for the directors.

Expenses paid were:

Presidents Expense	\$ -
Board of Directors	-
Executive Secretary	7,150.00
Executive Secretary Expense	<u>330.04</u>
	<u>\$ 7,480.04</u>

FLORIDA FEED ASSOCIATION, INC.
23-7009312
FORM 990-EZ
TAX YEAR ENDED DECEMBER 31, 2012

Part I, Line 1

Member Contributions	\$ 12,622
Auction	3,901
Convention Registration	27,105
Donation to PAC	-
	<u>43,628</u>

Line 5a

Directory Advertising	\$ 11,920
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Line 5b

Directory Printing	7,157
	<u>\$ 4,763</u>

Line 16

Board of Directors	\$ -
Office Supplies	508
Phone and FAX	-
Mileage	1,415
Contributions	-
Postage and box rent	398
Plaques	356
Convention Registration	
Corporate Registration	61
Convention Expenses	28,033
Ag Students	-
AG Hall of Fame	1,820
Dues AFIA	-
Accounting	325
Web Page	-
Guest Speaker	-
Bank Charges	-
Secretary Expense	7,150
	<u>\$ 40,066</u>

Directors

23-7009312
FORM 990-EZ
TAX YEAR ENDED DECEMBER 31, 2012

<u>Name</u>	<u>Position</u>
Robert Gill 4407 West Estrella St Tampa, FL 33629	Executive Secretary

OFFICERS

Dean Wright	President
Steve Furst	1st Vice President
Terry Weaver	2nd Vice President
Lee Jackson	Treasurer
Jim Harding	Secretary
Robbie Gill	Executive Secretary

DIRECTORS

John Howland
Bernie Haskins
Chuck Syfrett
David Waagner
Joe Daniels
Joe Davis
John Wallace
Keith Walpole
Larry Mack
Marnie Ward
Matt Erpenbeck
Mike Barber
Mike Clark
Pepe Rodriguez
Robert Gill, Jr
Ron Bradtmueller
Tommy Zeglar

• **BRONZE** •
 ACG Products LTD
 BB&T/J. Rolfe Davis Insurance
 Bernie Haskins, Co.
 Cargill Grain & Oilseed Supply
 Florida Caribbean Distillers, LLC

Gavilon, LLC
 Givaudan Flavors Corporation
 The Andersons
 United Salt Corporation
 Zinpro Corporation

• **PATRON** •
 J.P. Singleton Jr. LLC
 Joe B. Davis & Co.
 Ken Faulkner Co.
 NUTRIAD, Inc
 Tampa Bulk Services, Inc.

**Incoming Phone Calls are
 received on No. (904) 277-5178
 fax on No. (904) 277-5909**

**FLORIDA FEED
 ASSOCIATION, INC.
 OFFICERS AND DIRECTORS**

OFFICERS

PresidentDean Wright**
 1st Vice PresidentSteve Furst*
 2nd Vice PresidentTerry Weaver
 TreasurerLee Jackson*
 SecretaryJim Harding
 Executive SecretaryRobbie Gill*

DIRECTORS

John Howland** David Waagner
 Mike Barber* Ron Bradtmueller**
 Joe Davis Bernie Haskins*
 John Wallace* Chuck Syfrett*
 Keith Walpole Marnie Ward**
 Joe Daniels Tommy Zegler
 Mike Clark Larry Mack**
 Matt Erpenbeck Pepe Rodriguez

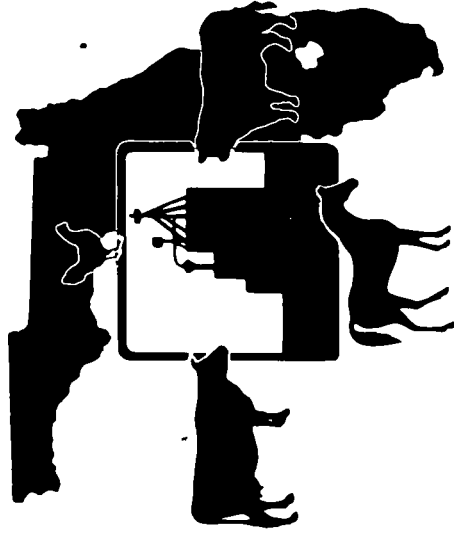
HONORARY DIRECTORS

Sid Wilson*
 George Hudgins
 Roy Goodman*
 Dan Jackson

*Past President

*There will be no tickets this year for different
 functions Name badges will be required. Please
 wear your name badges to group functions*

**SIXTY-NINTH
 ANNUAL MEETING
 of the**



**FLORIDA
 FEED
 ASSOCIATION
 INC.**

2012

July 12th - 14th

at

**The Omni Amelia
 Island Plantation
 Amelia Island, Florida**

Convention Schedule

Thursday, July 12th

- 8:30 a.m. Board of Directors Meeting
Conference Room 3
- 9:30 a.m. Registration Desk Open
Cumberland Concierge Desk
Pickup Pre-Registration Packet
Check for Golf or Fishing
Lunch (on your own)
- 11:00 a.m. to 1:00 p.m. General Meeting
Cumberland A
Welcome, Dean Wright,
President
- 1:30 p.m. Steve Furst,
Vice President
Remarks, Invocations
Pledge Allegiance to Flag
- 1:40 p.m. Adam Putnam,
Commissioner of
Agriculture,
Welcoming Video
- 1:45 p.m. Bruce Nicely,
Chief Bureau of Compliance
Agriculture &
Consumer Services
- 2:00 p.m. Leah Wilkinson,
AFIA Director of Ingredients &
State Legislative Affairs
- 2:45 p.m. David McClary, DVM, MS,
Elanco Sr. Technical
Consultant
- 3:30 p.m. Gene Adams,
Legal Advisor
Florida Feed Association
- 3:45 p.m. Speaker Question &
Answer Forum
- 4:00 p.m. Annual Meeting
(All Members)

4:30 p.m.

- Board of Directors Meeting
(New Board)
Cumberland A
- 7:00 p.m. Reception, Social Hour
Silent Auction
Dress Casual
Conference Rooms 1, 2, 3
Compliments of

ALLIED MEMBERS

- 8:00 p.m. to 10:00 p.m. All American Cookout
Cumberland A, B
(Casual Dress)

Friday, July 13th

- 6:30 a.m. Breakfast (on your own)
Fishing Tournament
Chuck Syfrett, Chairman
- 8:00 a.m. Golf Tournament
Ocean Links
Register at Registration Desk
David Waagner, Chairman
Lunch (on your own)
- 4:00 p.m. Board of Directors Meeting
Conference Room 3
- 7:00 p.m. Reception & Social Hour
Dress Business Casual
Cumberland Lobby
Compliments of

ALLIED MEMBERS

- 8:00 p.m. Annual Meeting Dinner
Dress Business Casual
Cumberland A, B
Dean Wright, President
Introduction of Officers &
Directors
Awarding of Prizes

Saturday, July 14th

- 9:00 a.m. Board of Directors Meeting
Conference Room 3

THANK YOU ALLIED MEMBERS FOR
YOUR HELP IN MAKING OUR ANNUAL
MEETING A SUCCESS

ALLIED MEMBERS CONTRIBUTING TO THE SOCIAL HOURS

◦ GOLD

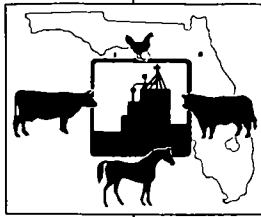
- Archer Daniels Midland Co
- ALFAGREEN Supreme
- Church & Dwight Company, Inc.
- Columbia Grain & Ingredients, Inc.
- Florida Mineral, Salt & Ag Products
Golden Peanut Company
- Organic Matters, Inc.
- Peace River Citrus Products, Inc.
- Tropicana Products, Inc.
Walpole, Inc
- Walpole Leasing Corp.

◦ SILVER

- ALLTECH, Inc
- Animal Science Products
BALCHEM Corp.
- Central States Enterprises, Inc.
- CSX Transportation, Inc.
Diamond V. Mills
- Elanco Animal Health
- Florida Chemical Company, Inc.
- Furst-McNess Company
- LHOIST North America, Inc.
- Morton Salt Company
- Mosaic Crop Nutrition LLC
Potash Corporation
- Prince Agri Products, Inc.
- Quali-Tech Corporation
- Schwend Logistics, Inc.
- Southeastern Minerals, Inc.
- Southern Gardens Citrus
- The Scouler Company
- Westway Feed Products, Inc.



Convention Schedule



FLORIDA FEED ASSOCIATION, INC.

P.O. Box 10471 • Tampa, FL 33679-0471
(813) 289-3084

2013 OFFICERS

PRESIDENT
STEVE FURST
LAND O' LAKES PURINA FEED

FIRST VICE PRESIDENT
TERRY WEAVER
WESTWAY FEED PRODUCTS, INC

SECOND VICE PRESIDENT
MIKE CLARK
FLORIDA MINERAL, SALT &
AGRICULTURE PRODUCTS, INC

TREASURER
LEE JACKSON
LAKELAND ANIMAL NUTRITION

SECRETARY
JIM HARDING
THE SCOLAR COMPANY

EXECUTIVE SECRETARY
ROBBIE GILL
FLORIDA FEED ASSOCIATION, INC

DIRECTORS

MIKE BARBER
SOUTHEASTERN MINERALS, INC

RON BRADTMUELLER
CENTRAL STATES ENTERPRISES, INC

JOE DANIELS
LHOIST NORTH AMERICA

JOE DAVIS
JOE B DAVIS & COMPANY

MATT ERPENBECK
PEACE RIVER CITRUS PRODUCTS

LINDA HIZNAY
CARGILL GRAIN & OILSEED SUPPLY

JOHN HOWLAND
HOWLAND FEED MILL, INC

LARRY MACK
SEMINOLE FEED, INC

AARON MESSER
CARGILL NUTRENA FEED DIVISION

BRANDON RADDATZ
ARCHER DANIELS
MIDLAND COMPANY

PEPE RODRIGUEZ
SOUTHEAST MILK, INC

CHUCK SYFRETT
SYFRETT FEED COMPANY, INC

DAVID WAAGNER
ELANCO ANIMAL HEALTH

KEITH WALPOLE
WALPOLE, INC

MARNIE WARD
COLUMBIA GRAIN & INGREDIENTS, INC

DEAN WRIGHT
OCALA BREEDERS FEED AND SUPPLY

TOMMY ZIGLAR
GATOR FEED COMPANY, INC

HONORARY DIRECTORS

SID WILSON
GEORGE HUDGINS
ROY GOODMAN
DAN JACKSON