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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

2012
Open to Public Inspection

For the 2012 calendar year, or tax year beginning and ending Check if applicable C Name of organization D Employer identification number Address change HOSPICE FOUNDATION OF WNY, INC. Name change 22-3137812 Doing Business As Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Termin-ated 225 COMO PARK BLVD. 716-686-1900 Amended return City, town, or post office, state, and ZIP code 13,995,170. G Gross receipts \$ Applica-CHEEKTOWAGA, NY 14227 H(a) Is this a group return pending F Name and address of principal officer. MAUREEN LEHSTEN for affiliates? Yes X No SAME AS C ABOVE H(b) Are all affiliates included? Yes No Tax-exempt status: X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ► WWW.PALLIATIVECARE.ORG/FOUNDATION/ **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Year of formation: 1991 M State of legal domicile: NY Part I Summary Briefly describe the organization's mission or most significant activities THE MISSION OF THE FOUNDATION IS 1 Governance TO ACCEPT, ADMINISTER AND INVEST ALL CHARITABLE FUNDS ON BEHALF OF Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 20 19 Number of independent voting members of the governing body (Part VI, line 1b) 4 Activities & Total number of individuals employed in calendar year 2012 (Part V, line 2a) 11 5 Total number of volunteers (estimate if necessary) 6 1726 7 a Total unrelated business revenue from Part VIII, column (C), line 12 0. 7a b Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** RECEIVED 3,825,496 Contributions and grants (Part VIII, line 1h) 3,869,468. 8 9 Program service revenue (Part VIII, line 2g) 0 Investment income (Part VIII, column (A), lines 3, 4 and 7d) 8 2013 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 10 ,024,013. 1,133,053. 573,193 539,967. 11 ,422,702 5,542,488. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), lin Grants and similar amounts paid (Part IX, column (A), times (23) 254,355 370,998. 13 Benefits paid to or for members (Part IX, column (A), line 4) 0. 0. 1,096,563 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 166,071. 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 937,168. 482,073. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 559,029. 1,832,991 2,096,098 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 3,589,711. Revenue less expenses Subtract line 18 from line 12 3,446,390. ö **Beginning of Current Year End of Year** 25,519,003. <u>27,217,531.</u> 20 Total assets (Part X, line 16) 21 Total liabilities (Part X, line 26) 3,240,127 175,857. 22,278,876. Net assets or fund balances. Subtract line 21 from line 20 ,041,674 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Signature of officer Sign MAUREEN LEHSTEN Here Type or print name and title Date Preparer's signature Print/Type preparer's name hm Paid THOMAS DALTON P00645802 self-employed Firm's name FREED MAXICK CPAS Preparer P.C Firm's EIN 45-4051133 Firm's address ▶ 800 LIBERTY BLDG. 420 MAIN ST. Use Only BUFFALO, NY 14202-3508 Phone no. 716-847-2651May the IRS discuss this return with the preparer shown above? (see instructions) X Yes

Form 990 (2012)

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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	_2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	_3_		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	_		7,5
_	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		v
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		_X_
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	-	-	
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
•	Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u> </u>
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			v
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	v	<u> </u>
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
122	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	, , , ,	- 11	
ıza	Schedule D, Parts XI and XII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?	12.0		
_	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		<u>X</u>
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			7.5
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	47		v
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		<u> </u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	18	X	
10	1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	10	- 47	_
19	complete Schedule G, Part III	19	X	
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
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Form 990 (2012) HOSPICE FOUNDATION OF WNY, INC.

Part IV Checklist of Required Schedules (continued)

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			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		<u> </u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current	,		
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		<u> </u>
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	05-		v
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		<u> </u>
D	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete	25b		Х
26	Schedule L, Part I Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified	230		
20	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	х	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		_X_
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		_X_
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		<u> </u>
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		<u> </u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			v
~~	Schedule N, Part II	32		<u> </u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	33		
5 4	Part V, line 1	34	x	
35a		35a		<u> </u>
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
_	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		_X_
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u> </u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	<u> </u>	
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14a

X

13b

13c

Note. See the instructions for additional information the organization must report on Schedule O.b Enter the amount of reserves the organization is required to maintain by the states in which the

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

14a Did the organization receive any payments for indoor tanning services during the tax year?

organization is licensed to issue qualified health plans

c Enter the amount of reserves on hand

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 20			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 19			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
_	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
•	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization become aware during the year of a significant diversion of the organization assets?	6	Х	-25
7a	more members of the governing body?	7a	х	
_	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	ı a		
Ь		76		х
_	persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:	7b		
8		0-	v	
	The governing body?	8a	X	
	Each committee with authority to act on behalf of the governing body?	8b		-
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	_		77
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		X
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	- 37	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	_X	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	ın Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official	15a_	X	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		<u> </u>
ь	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
_	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶ NY			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	vailab	le	
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website X Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and	i finan	icial	
	statements available to the public during the tax year.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization	ion 🕨	• _	
	MAUREEN LEHSTEN - 716-686-1900			
	225 COMO PARK BLVD., CHEEKTOWAGA, NY 14227			

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter 0- in columns (D), (E), and (F) if no compensation was paid.

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organization componented any current officer, director, or trustee

- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees, officers; key employees, highest compensated employees, and former such persons.

Check this box if neither the organization n	or any related	orga	ınıza	ition	cor	nper	nsat	ed any current officer, o	director, or trustee	
(A)	(B)				C)			(D)	(E)	(F)
Name and Title	Average	(do	(do not check more than one)						Reportable	Estimated
	hours per	boх,	unle	ss pe	rson	ıs bot	h an	compensation	compensation	amount of
	week		ceran	Гааа	recto	or/trus	itee)	from	from related	other
	(list any	recto						the .	organizations	compensation
	hours for	o.	8			äte		organization	(W-2/1099-MISC)	from the
	related organizations	trustee or director	trus		9	ng du		(W-2/1099-MISC)		organization and related
	below	ual t	tona		힅	že št				organizations
	line)	Individual	Institutional trustee	Officer	Key employee	Highest compensated employee	Forme			
(1) MICHAEL W. LAIPPLE	1.00									0
TRUSTEE		Х						0.	0.	0.
(2) VALERIE MCCAULEY	1.00							•		•
TRUSTEE		X			<u> </u>		ļ	0.	0.	0.
(3) ELIZABETH I. SWIFT	1.00									
SECRETARY	1 00	X		X		_		0.	0.	0.
(4) W. LAWRENCE BUCK	1.00									
CHAIR	1 00	X.		X		<u> </u>	_	0.	0.	0.
(5) JAMES F. DENTINGER	1.00	7.						_		•
TRUSTEE	1 00	Х	┝					0.	0.	0.
(6) BARBARA S. DRENNING	1.00	7,								^
TRUSTEE	1 00	X			_			0.	0.	0.
(7) CATHARINE E. MCGOVERN	1.00	,,						0.	0.	^
TRUSTEE	1 00	X						U •	U •	0.
(8) MARK A. MEYERHOFER	1.00	х						0.	0.	0.
TRUSTEE	1.00	^	-	\vdash				0.	0.	<u> </u>
(9) MARCY J. MUNSON	1.00	x						0.	0.	0.
TRUSTEE	1.00	Λ						<u></u>		
(10) VIRGINIA B. NANULA TRUSTEE	1.00	x						0.	0.	0.
(11) MARK NOTARIUS	1.00									
TRUSTEE		X						0.	0.	0.
(12) JOHN A. WABICK	1.00									
TRUSTEE		X						0.	0.	0.
(13) MARY M. WILSON	1.00	'								
TRUSTEE		X		<u></u>				0.	0.	0.
(14) JOHN KLOSTERMAN	1.00					İ				
TRUSTEE		X						0.	0.	0.
(15) FLINT BESECKER	0.00									
CEO THROUGH 1/31/13	37.50	X	_	X	-	┡	ļ	0.	437,871.	35,327.
(16) E. J. BUTLER, JR.	1.00							_	_	_
TRUSTEE	1 00	X	-	<u> </u>		├		0.	0.	0.
(17) JOHN P. DAVANZO	1.00	\ \ \						_		_
TRUSTEE		X	<u> </u>		L		1	0.	0.	Form 990 (2012)

Part VII Section A. Officers, Directors, Trus	tees, Key Em	ploy	ees	, ang	d Hi	ghe	st C	Compensated Employe	es (continued)				
(A)	(B)				C)			(D)	(E)			(F)	
Name and title	Average	(40	not c	Pos				Reportable	Reportable	- 1	Es	tımate	ed .
	hours per	юòх	, unle	ss pe	rson	ıs bot	h an	compensation	compensation	1	am	nount	of
	week	\vdash	cerar	nd a d	recto	or/trus	itee)	from	from related			other	
	(list any	recto						the .	organizations			pensa	
	hours for related	or di	8			ated		organization	(W-2/1099-MIS	ر) (ĺ	om the	
	organizations	ustee	trustee		 8	npen		(W-2/1099-MISC)		l		anızatı d relati	
	below	fual t	tiona	١.	god	is st	ļ ,				l	nizati	
	line)	Individual trustee or director	Institutional	Officer	Key employee	Highest compensated employee	Гог шег						
(18) PAUL DUGGAN	1.00		ļ										
VICE CHAIR		X		X				0.		0.			0.
(19) KENNETH C. DRAKE	1.00												
TRUSTEE		X						0.		0.			0.
(20) MCCARTHY GIPSON	1.00									ļ			
TRUSTEE		Х						0.		0.			0.
(21) MAUREEN M. LEHSTEN	0.00												
CFO	37.50		Ļ	X		_		0.	167,49	1.	<u>2</u>	7,2	<u>96.</u>
(22) PATRICK T. FLYNN	22.50	-		,,				102 220	60 01	_	_		- -
PRESIDENT OF FOUNDATION	15.00		 	X		-	1	103,229.	68,81	8.		9,3	<u> </u>
(23) JUDITH SKRETNY	37.50	1		X				0.	136,84	۵	,	8,0	61
VICE PRESIDENT (24) JOSEPH BACH	0.00	 						•	130,04		'	5,0	04.
VICE PRESIDENT	37.50	1		X				0.	129,13	8.	2	5,3	63.
(25) LOU IZZO, JR.	0.00								_				
VICE PRESIDENT	37.50		<u></u>	X				0.	147,09	6.	1	4,7	36.
(26) KELLEY CLEM	0.00									_			
VICE PRESIDENT	37.50	<u> </u>	l	X		Ļ		0.	158,35			7,9	
1b Sub-total				-	-			103,229.	1,245,62			8,0	-
c Total from continuation sheets to Part V	II, Section A							103,229.	203,31				<u>0.</u>
d Total (add lines 1b and 1c) 2 Total number of individuals (including but r	at limited to th		liote	ad al		اس ده	20 5	·	1,448,93			5,0	<u> </u>
2 Total number of individuals (including but r compensation from the organization	iot iiiriited to ti	1036	11510	o ai	JUV	<i>5)</i> WI	10 11	eceived more man proc	,,000 or reportable	;			1
compensation from the organization												Yes	No
3 Did the organization list any former officer	, dırector, or tru	uste	e, ke	ey er	nplo	yee	, or	highest compensated e	mployee on	Ī			
line 1a? If "Yes," complete Schedule J for s				•	•	•			. ,		3	Х	
4 For any individual listed on line 1a, is the si	um of reportab	le c	omp	ensa	atior	and	d otl	her compensation from	the organization				
and related organizations greater than \$15											4	X	
5 Did any person listed on line 1a receive or	•				-		elat	ed organization or indiv	idual for services		1		
rendered to the organization? If "Yes," con Section B. Independent Contractors	nplete Schedul	<u>e J 1</u>	or s	uch	pers	son					5		X
Complete this table for your five highest co	mneneated in	den	ande	ent c	onti	racto	are t	hat received more than	\$100,000 of com		ation f	rom	
the organization Report compensation for	•	-							-	<i>7</i> 01131	2001111	0111	
(A)								(B)			(C	 ;)	
Name and business	address	N	INC	3				Description of s	services	C	omper	rsatio	าา
								· · · · · · · · · · · · · · · · · · ·					
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							_						
2 Total number of independent contractors (includina but r	not li	mite	d to	tho	se lu	sten	above) who received n	nore than		•		
\$100,000 of compensation from the organ						0							
	NT A CONT	DTI	ATTT	ν Ш.	$\Gamma \cap I$	NT (CU.				Farm (200 //	2010

orm 990 HOSPIC	E FOUNDAT.	LOI	<u> </u>	<u>)F.</u>	MI	NY.		LNC.	22-313	7812
Part VII Section A. Officers, Directors	<u>, Trustees, Key Ei</u>	mplo	yee	s, aı	nd F	ligh	<u>est</u>	Compensated Employ	ees (continued)	
(A) Name and title	(B) Average hours			(C Posi	C) ition	1		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	per week (list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organization
27) WILLIAM E. FINN	0.00	1					3,7		202 210	,
ORMER CEO	0.00					<u> </u>	X	0.	203,318.	
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									005 015	
otal to Part VII, Section A, line 1c								<u> </u>	203,318.	

Total revenue Research Company Recompany Servenue Recompany Recomp			Check if Schedule O cont	ains a response	to any question i	n this Part VIII			. \square
Business Code business Code c c d d d d d d d d d d d d d d d d d						(A)	Related or exempt function	Unrelated business	(D) Revenue excluded from tax under sections 512, 513, or 514
Business Code Business Code Business Code Business Code	ts ts	1 a	a Federated campaigns	1a	59,748.				
Business Code Business Code Business Code Business Code	흔질		, ,		,		1		
Business Code Business Code Business Code Business Code	اغ ي		•		211 600				
Business Code Business Code Business Code Business Code	無言		-						
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Business Code Business Code Business Code Business Code	돌	•		·	2 500 120				
Business Code Business Code Business Code Business Code	걸리			• • • • • • • • • • • • • • • • • • • •	3,398,120.				
Business Code Business Code Business Code Business Code	등림		=	1a-1r \$		2 960 469			
2	0 " 		II Total. Add lines 14-11		Business Code	3,009,400.			-
g Total. Add lines Za2? 3 Investment income (including dividends, interest, and other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalites (i) Real (ii) Personal 6 a Gross rents b Less rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses 8, 109, 258, 391, 822, d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 211,500, of contributions reported on line 1c). See Part IV, line 18 b Less: cirrect expenses 9 a Gross income from gaming activities 0 a Gross sales of inventory, less returns and allowances b Less: corst of goods sold c Net income or (loss) from gaming activities 10 a Gross sales of inventory less returns and allowances b Less: Cost of goods sold c Net income or (loss) from gales of inventory Miscellaneous Revenue Business Code			_		Business Code		1		
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g Total. Add lines Za2? 3 Investment income (including dividends, interest, and other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalites (i) Real (ii) Personal 6 a Gross rents b Less rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses 8, 109, 258, 391, 822, d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 211,500, of contributions reported on line 1c). See Part IV, line 18 b Less: cirrect expenses 9 a Gross income from gaming activities 0 a Gross sales of inventory, less returns and allowances b Less: corst of goods sold c Net income or (loss) from gaming activities 10 a Gross sales of inventory less returns and allowances b Less: Cost of goods sold c Net income or (loss) from gales of inventory Miscellaneous Revenue Business Code	E E				 				
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g Total. Add lines Za2? 3 Investment income (including dividends, interest, and other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalites (i) Real (ii) Personal 6 a Gross rents b Less rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses 8, 109, 258, 391, 822, d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 211,500, of contributions reported on line 1c). See Part IV, line 18 b Less: cirrect expenses 9 a Gross income from gaming activities 0 a Gross sales of inventory, less returns and allowances b Less: corst of goods sold c Net income or (loss) from gaming activities 10 a Gross sales of inventory less returns and allowances b Less: Cost of goods sold c Net income or (loss) from gales of inventory Miscellaneous Revenue Business Code	Š.								
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Form			,		. 🏲	741,231.			741,231.
(i) Personal (ii) Personal (iii) Personal (iii) Personal (iii) Personal (iiii) Personal (iiii) Personal (iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii				x-exempt bond p	roceeds -				<u> </u>
6 a Gross rents b Less rental expenses c Rental income or (loss) d Net rental income or (loss) 7 a Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 211,600, of contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses c Net income or (loss) from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances a b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code Business Code		5	Royalties		▶.				
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7 a Gross amount from sales of assets other than inventory b Less: cost or other basis and sales expenses		•	c Rental income or (loss)						
assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 211,600. of contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses c Net income or (loss) from fundraising events b Less: direct expenses c Net income or (loss) from gaming activities. See Part IV, line 19 a 26,350. b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances a Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b C				r -	, b				
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and sales expenses c Gain or (loss) 391,822, d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 211,600, of contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a 26,350, b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b			assets other than inventory	8,501,080.					
C Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 211,600, of contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses c Net income or (loss) from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code		ı	b Less: cost or other basis						
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8 a Gross income from fundraising events (not including \$		•	c Gain or (loss)	391,822,					
Including \$		•	d Net gain or (loss)			391,822.			391,822.
contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from garning activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from garning activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c	<u>o</u>	8		g events (not					
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c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c	ě		contributions reported on line	1c). See					
c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c	ie i		Part IV, line 18	а	857,041.				
c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c	ξ	- 1	b Less: direct expenses	. b	336,904.				
Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 19,830. 19,	~		, ,	-		520,137.			520,137.
b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c		9	 Gross income from gaming ad 	ctivities. See					
c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c			Part IV, line 19	. a	26,350.				
10 a Gross sales of inventory, less returns and allowances a b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c		1	b Less: direct expenses	b	6,520.				
and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c			c Net income or (loss) from gam	ning activities	•	19,830.	····		19,830.
b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c		10	 a Gross sales of inventory, less 	returns					1
C Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a b c			and allowances	. а					1
Miscellaneous Revenue Business Code 11 a b c		1	b Less: cost of goods sold	b					
11 a b c			c Net income or (loss) from sale	s of inventory					
b			Miscellaneous Revenu	ie	Business Code				
b		11	a						
С									
a All other revenue			d All other revenue						
e Total. Add lines 11a-11d					. ▶				
		12			 	5 542 488.	0.	0	1,673,020.

Form 990 (2012) HOSPICE FOUNDATION OF WNY, INC. Part IX | Statement of Functional Expenses

Secti	on 501(c)(3) and 501(c)(4) organizations must com	plete all columns All oth	er organizations must co	mplete column (A)	
	Check if Schedule O contains a respon			(0)	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21	<u>370,998.</u>	370,998.		
2	Grants and other assistance to individuals in	-			
	the United States. See Part IV, line 22				· · · · · · · · · · · · · · · · · · ·
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	120,848.			<u>120,848.</u>
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	768,661.	396,601.		372,060.
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	66,593.	21,407.		45,186.
9	Other employee benefits	153,713.	80,751.		72,962.
10	Payroll taxes	56,256.	19,660.		36,596.
11	Fees for services (non-employees):				
а	Management				
b	Legal	3,583.	3,583.		
С	Accounting	4,451.	4,451.		
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	157,726.	157,726.		
g	,				
	column (A) amount, list line 11g expenses on Sch O.)				
12	Advertising and promotion .	52,519.			52,519.
13	Office expenses				
14	Information technology				
15	Royalties .	E0 741	10.050		20 602
16	Occupancy	50,741.	18,058.		32,683.
17	Travel .	4,947.	2,441.		2,506.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	12 200	2 147		11 222
19	Conferences, conventions, and meetings	13,380. 5,018.	2,147. 3,754.	1,264.	11,233.
20	Interest	5,010.	3,734.	1,204.	
21	Payments to affiliates Depreciation, depletion, and amortization	10,464.	+	10,464.	
22	· ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	10,404.		10,404.	
23 24	Other expenses, Itemize expenses not covered				
24	above. (List miscellaneous expenses in line 24e. If fine 24e amount exceeds 10% of line 25, column (A)				
_	amount, list line 24e expenses on Schedule 0.) BAD DEBT	75,000.		10-1-1-1	75,000.
a	PRINTING AND PUBLICATIO	48,613.	2,754.		45,859.
b	ALLOCATED HOME OFFICE E	41,812.	41,812.		45,055
c d	OTHER DIRECT EXPENSES	26,497.			26,497.
	All other expenses	64,278.	21,059.		43,219.
25	Total functional expenses. Add lines 1 through 24e	2,096,098.	1,147,202.	11,728.	937,168.
<u>25</u>	Joint costs. Complete this line only if the organization	_,,,			
_•	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				
	0 12 10 12				Form 990 (2012)

27,217,531. Form **990** (2012)

27,041,674.

33

Total net assets or fund balances

Total liabilities and net assets/fund balances

22,278,876.

25,519,003.

33

orm	990 (2012), HOSPICE FOUNDATION OF WNY, INC. 2	2-313	37812	Pag	ge 12
Par	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI		_		
		1			
1	Total revenue (must equal Part VIII, column (A), line 12)		5,54		
2	Total expenses (must equal Part IX, column (A), line 25)		2,09		
3	Revenue less expenses Subtract line 2 from line 1		3,44		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	2	22,27		
5	Net unrealized gains (losses) on investments	<u> </u>	1,31	<u>5,4</u>	<u>08.</u>
6	Donated services and use of facilities	.		_	
7	Investment expenses				
8	Prior period adjustments				
9	Other changes in net assets or fund balances (explain in Schedule O)				<u>0.</u>
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B)) .	<u>) 2</u>	27,04	<u>1,6</u>	<u>74.</u>
Pai	rt XII Financial Statements and Reporting				_
	Check if Schedule O contains a response to any question in this Part XII		·		
				Yes	No
1	Accounting method used to prepare the Form 990:				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on	а			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis		1 1		
b	Were the organization's financial statements audited by an independent accountant?	-	. 2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate ba	sıs,	1 1		
	consolidated basis, or both:		1 1		
	Separate basis Consolidated basis X Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the au	dıt,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	<u> </u>
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule				
3а	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single	Audıt			
	Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	audıt	1		
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		L
			Form	990 ((2012)

SCHEDULE A

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No 1545-0047

Open to Public

Department o Internal Rever	f the Treasury nue Service	▶ At	4947(a)(1) no tach to Form 990 or Fo	-			instruction	ons.		Open t	o Publ ection	
Name of t	the organizati	on						E	mployer	identificat	ion nu	mber
		HOSPICE	FOUNDATION	OF WN	Y, IN	c.			2	2-3137	812	!
Part I	Reason		ity Status (All organiz			te this par	t) See ins	tructions				
The organ			because it is: (For lines					-				
1			s, or association of chur	_		-	-).				
2			'0(b)(1)(A)(ii). (Attach Sc									
з 🗀			tal service organization			170(b)(1)	(A)(iii).					
4 🗔	A medical res	search organization	operated in conjunction	with a hos	pital desci	nbed in se	ection 170	(b)(1)(A)(i	ii). Enter	the hospita	i's nam	ne,
	city, and stat	e					_					
5 🗀	An organizati	on operated for the	benefit of a college or u	niversity o	wned or op	perated by	y a govern	mental un	t describ	oed in		
	section 170	(b)(1)(A)(iv). (Comple	ete Part II)									
6 🗀	A federal, sta	te, or local governm	ent or governmental uni	t describe	d ın sectio	n 170(b)(1)(A)(v).					
7 X	An organizati	on that normally rec	eives a substantial part	of its supp	ort from a	governme	ental unit d	or from the	general	public desc	nbed i	ın
	section 170(b)(1)(A)(vi). (Comple	te Part II)									
8 🖳	A community	trust described in s	section 170(b)(1)(A)(vi).	(Complete	Part II.)							
9 🔲	An organizati	on that normally rec	eives: (1) more than 33	1/3% of its	s support f	rom contr	ibutions, n	nembersh	p fees, a	ınd gross re	ceipts	from
	activities rela	ted to its exempt fur	nctions - subject to certa	aın exceptı	ons, and (2	2) no more	e than 33 ⁻	1/3% of its	support	t from gross	ınvest	tment
	income and i	inrelated business to	axable income (less sec	tion 511 ta	x) from bu	sinesses	acquired b	y the orga	anızatıon	after June 3	30, 197	75.
		509(a)(2). (Complete	•									
10	_	•	perated exclusively to te	•	-			-				
11	J	,	perated exclusively for the		•				•			or
	, ,	• • •	ations described in secti		•		2) See se	ction 50 9(a)(3). Ch	eck the box	that	
			organization and compl		_			. — —				
	a Type I	•	•	ype III - Fu	•	•				n-functional	-	_
e	•	· · · · · · · · · · · · · · · · · · ·	at the organization is not		-		-		•	-		
		_	han one or more publicly		_				9(a)(1) or	section 509)(a)(2).	
f	_		ten determination from	the IRS tha	atitisa Iy	pe I, Type	II, or Typ	e III				
		rganization, check th	• •							•		
g			organization accepted ar					_		_	<u></u>	Γ
	.,	•	lirectly controls, either a	ione or tog	jetner with	persons	described	ın (II) and (iii) below		Yes	No
	•	• •	upported organization?	,				•		11g(i)	\vdash	
		·	n described in (i) above? i person described in (i) (•	11g(ii)		
h	` '	•	about the supported or		•					11g(iii)	L	<u></u>
h	Flovide the i	ollowing information	about the supported of	yarıızatıdır	(3)							
٠,,	of supported	(ii) EIN	(iii) Type of organization (described on lines 1-9	jn col. (i) la	organization sted in your	organiza	u notify the	(vi) Is organizati (i) organiz	on in col.	(vii) Amoun	t of moi	netary
0.9			above or IRC section	governing	document?	(i) of you	r support?	U.S	.7		F 0 / 1	
			(see instructions))	Yes	No	Yes	No	Yes	No	1		
				<u> </u>								
				<u> </u>	<u> </u>	ļ						
							<u> </u>					
	·				1							
				ļ	ļ		<u> </u>	ļ <u>.</u>				
			1									
				1	<u> </u>		1		<u> </u>			

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2012

Schedule A (Form 990 or 990 EZ) 2012 HOSPICE FOUNDATION OF WNY, INC. 22-3137812 Page 2 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Sec	ction A. Public Support		_ 	<u>·</u>			
Cale	ndar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	2894880.	2499671.	3453500.	3825496.	3869468.	16543015.
2	Tax revenues levied for the organ-						
	ızatıon's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to				!		
	the organization without charge						
4	Total. Add lines 1 through 3	2894880.	2499671.	3453500.	3825496.	3869468.	16543015.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
	Public support. Subtract line 5 from line 4						16543015.
Sec	ction B. Total Support					(*	
Cale	ndar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7	Amounts from line 4	2894880.	2499671.	3453500.	3825496.	3869468.	16543015.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	257,996.	317,605.	426,583.	557,720.	741,231.	2301135.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on		<u></u>				
10	Other income. Do not include gain						
	or loss from the sale of capital			500 040	400		
	assets (Explain in Part IV)	638,688.	637,855.	539,942.	573,193.	749,544.	3139222.
	Total support. Add lines 7 through 10						21983372.
	Gross receipts from related activities,	•				12	
13	First five years. If the Form 990 is for	-	s first, second, thir	d, fourth, or fifth ta	ix year as a section	n 501(c)(3)	. —
Sec	organization, check this box and stor ction C. Computation of Publ		rcentage				
	Public support percentage for 2012 (I			olumn (fl)		44	75.25 %
	Public support percentage for 2012 (i	• • • • • • • • • • • • • • • • • • • •	•	olumn (I))	• •	15	
	33 1/3% support test - 2012. If the c	•	•	a line 12 and line :	14 is 22 1/204 or m	1	
102	stop here. The organization qualifies				14 15 33 1/3/0 01 11	iore, check this be	. ►X
L	33 1/3% support test - 2011. If the c		•		lino 15 io 22 1/20/	or more, shock th	-
C					1116 12 18 22 17370	or more, check to	IIS DOX
47-	and stop here. The organization qual	•	•		12 160 or 16b o	and line 14 is 1004	Or more
178	10% -facts-and-circumstances tes	-					
	and if the organization meets the "fac		•	•	•	t iv now the organ	
_	meets the "facts-and-circumstances"				•		. P
	10% -facts-and-circumstances tes more, and if the organization meets the						
	organization meets the "facts-and-circ						
_18	Private foundation. If the organization						
<u>.ن</u>	Trivate loundation. If the organization	dia not offect a	20x 011 mic 10, 10	<u>., 100, 170, 07 170</u>		dule A (Form 990	

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	Joint, piedeo com	pioto i dit ii.y	 			
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not					ļ	
include any "unusual grants.")				1		
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in						
any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ-				-		-
ization's benefit and either paid to						
or expended on its behalf]					
•			 			
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5				 		
7a Amounts included on lines 1, 2, and	1					
3 received from disqualified persons		-	 		 	
b Amounts included on lines 2 and 3 received from other than disqualified persons that						
exceed the greater of \$5,000 or 1% of the				1		
amount on line 13 for the year			 -			
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6)		<u>.</u> .	<u> </u>	<u>l</u>		
Section B. Total Support				1		1
Calendar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6			<u></u>			
10a Gross income from interest, dividends, payments received on						
securities loans, rents, royalties						:
and income from similar sources		<u></u>				
b Unrelated business taxable income	-					
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business						
activities not included in line 10b, whether or not the business is						
regularly carned on			L			
12 Other income Do not include gain						
or loss from the sale of capital assets (Explain in Part IV)						
13 Total support. (Add lines 9, 10c, 11, and 12)						
14 First five years. If the Form 990 is for		's first, second, thu	rd, fourth, or fifth ta	ax year as a secti	on 501(c)(3) organiz	zation,
check this box and stop here				•	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	· ▶ □
Section C. Computation of Pub	lic Support Pe	ercentage				
15 Public support percentage for 2012	(line 8, column (f) c	divided by line 13,	column (f))		15	%
16 Public support percentage from 201		•			16	%
Section D. Computation of Inve			!			
17 Investment income percentage for 2	012 (line 10c, colu	mn (f) divided by li	ne 13, column (f))		17	%
18 Investment income percentage from			. "	•	18	%
19a 33 1/3% support tests - 2012. If the			on line 14, and line	e 15 is more than		
more than 33 1/3%, check this box						▶ □
b 33 1/3% support tests - 2011. If the	•			•		, _
line 18 is not more than 33 1/3%, ch						
20 Private foundation. If the organizati		-			=	

Part I	∕ Su	pplen	nental l	nform	ation. C	omplete	this part		explanat	tions require		10, Part II, line 17a or 17b,
	and	Part II	I, line 12.	Also cor	mplete thi	s part fo	r any addi	tional informat	tion. (See	nstructions	5).	
SCHE	DULE	Α,	PART	_II,	LINE	10,	EXPL	ANATION	FOR	OTHER	INCOME:	
SPEC	IAL 1	EVEN	ITS, 1	NET	·					··-		
2008	AMO	JNT:	\$	638	,688.							
2009	AMO	JNT:	\$	637	<u>,855.</u>							**
2010	AMO	TNT:	\$	<u>539</u>	,942.							
2011	AMO	JNT:	\$	573	,155.		=					- Aller and
2012	AMO	JNT :	\$	749	,544.						,	
MISC	ELLAI	NEOU	ıs					_				
2011	AMO	JNT:	\$	38.			_				· · · · · · · · · · · · · · · · · · ·	
	-											
				-	-			· · · · · · · · · · · · · · · · · · ·				
					<u> </u>							-
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	<u> </u>			-								
												
												
			<u> </u>									7
-												

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 Inspection

Name of the organization

Employer identification number

	HOSPICE FOUNDATION	OF WNY, INC.	22-3137812		
Par	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds o	r Accounts. Complete if the		
	organization answered "Yes" to Form 990, Part IV, lin	e 6.			
		(a) Donor advised funds	(b) Funds and other accounts		
1	Total number at end of year				
2	Aggregate contributions to (during year)				
3	Aggregate grants from (during year)				
4	Aggregate value at end of year				
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised	funds		
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No		
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be use	ed only		
	for charitable purposes and not for the benefit of the donor	or donor advisor, or for any other purpose coi	nferring		
	impermissible private benefit?		Yes No		
Par	t II Conservation Easements. Complete if the or	ganization answered "Yes" to Form 990, Part	IV, line 7		
1	Purpose(s) of conservation easements held by the organization	ion (check all that apply).			
	Preservation of land for public use (e.g., recreation or				
	Protection of natural habitat	Preservation of a certified	d historic structure		
	Preservation of open space				
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form of a	a conservation easement on the last		
	day of the tax year				
			Held at the End of the Tax Year		
а	Total number of conservation easements				
b	Total acreage restricted by conservation easements		2b		
С	Number of conservation easements on a certified historic sti		2c		
d	Number of conservation easements included in (c) acquired	after 8/17/06, and not on a historic structure			
_	listed in the National Register		2d		
3	Number of conservation easements modified, transferred, re	eleased, extinguished, or terminated by the or	ganization during the tax		
	year ▶	ecomont is located			
4	Does the organization have a written policy regarding the pe				
5	violations, and enforcement of the conservation easements		Yes No		
6	Staff and volunteer hours devoted to monitoring, inspecting		. — —		
7					
8	470/1/07/2				
•	and section 170(h)(4)(B)(ii)? Yes No				
9					
_	include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for				
	conservation easements				
Pai	t III Organizations Maintaining Collections of	of Art, Historical Treasures, or Other	er Similar Assets.		
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8			
1a	If the organization elected, as permitted under SFAS 116 (A	SC 958), not to report in its revenue statemer	t and balance sheet works of art,		
	historical treasures, or other similar assets held for public ex	hibition, education, or research in furtherance	e of public service, provide, in Part XIII,		
	the text of the footnote to its financial statements that descri	ribes these items.			
b	If the organization elected, as permitted under SFAS 116 (A	SC 958), to report in its revenue statement ar	nd balance sheet works of art, historical		
	treasures, or other similar assets held for public exhibition, e	ducation, or research in furtherance of public	service, provide the following amounts		
	relating to these items:				
	(i) Revenues included in Form 990, Part VIII, line 1		> \$		
	(ii) Assets included in Form 990, Part X	• •	> \$		
2	If the organization received or held works of art, historical tre		ain, provide		
	the following amounts required to be reported under SFAS	116 (ASC 958) relating to these rtems:			
а	Revenues included in Form 990, Part VIII, line 1		\$		
b	Assets included in Form 990, Part X		> \$		

_		FOUNDATIO	N OF	WNY,	INC.			<u> 22-31</u>	37812	Page 2
Pai	t III Organizations Maintaining C	Collections of A	rt, His	torical T	reasures,	or Othe	r Simila	ar Asse	ts(contin	ued)
3	Using the organization's acquisition, accessi	on, and other record	ls, chec	k any of the	e following th	at are a si	gnificant	use of its	collection	items
	(check all that apply).									
а	Public exhibition	d		Loan or ex	change prog	rams				
b	Scholarly research	е		Other						
С	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explai	n how t	hey further	the organizat	tion's exen	npt purpo	se in Par	t XIII	
5	During the year, did the organization solicit of	r receive donations	of art, h	istorical tre	asures, or otl	ner sımılar	assets			
	to be sold to raise funds rather than to be m	aintained as part of t	he orga	anization's c	collection?				Yes	□ No
Pai	t IV Escrow and Custodial Arran	gements. Comple	ete if the	e organızatı	on answered	"Yes" to F	orm 990	, Part IV, I	ine 9, or	
	reported an amount on Form 990, Pa	rt X, line 21								
1a	Is the organization an agent, trustee, custod	an or other intermed	lary for	contributio	ns or other a	ssets not i	ncluded			
	on Form 990, Part X?				-			. 🗀	Yes	No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	llowing	table [.]						
									Amount	_
С	Beginning balance						1c			
d	Additions during the year						1d			
е	Distributions during the year						1e			
f	Ending balance .						1f			
2a	Did the organization include an amount on Fe	orm 990, Part X, line	21?						Yes	☐ No
<u>b</u>	If "Yes," explain the arrangement in Part XIII.									
Pai	t V Endowment Funds. Complete	f the organization an	swered	"Yes" to F	orm 990, Par	t IV, line 10).			
		(a) Current year	(b) F	Prior year	(c) Two yea	ers back (d) Three y	ears back	(e) Four	years back
1a	Beginning of year balance	10,510,133.	9	,377,635	. 7,97	5,065.	6,0	40,817.	6,	770,132.
b	Contributions	1,069,588.	1	.,197,136	. 35	2,365.	2	89,911.		789,705.
¢	Net investment earnings, gains, and losses	1,267,221.		-64,638	1,05	0,205.	1,6	44,337.	-1,	519,020.
d	Grants or scholarships	· . =-								
е	Other expenditures for facilities					1				
	and programs									
f	Administrative expenses .									
g	End of year balance	12,846,942.		510,133		7,635.	7,9	75,065.	6,	040,817.
2										
а	Board designated or quasi-endowment	81.20	_%							
_	b Permanent endowment ► 13.40 %									
С										
	The percentages in lines 2a, 2b, and 2c should equal 100%.									
3a	Are there endowment funds not in the posse	ssion of the organiza	ation tha	at are held	and administ	ered for the	e organız	ation		
	by									res No
	(i) unrelated organizations								3a(i)	<u> </u>
	(ii) related organizations					•	•		3a(ii)	X
b	If "Yes" to 3a(ii), are the related organizations	•				-	•		_3b	
Do:	Describe in Part XIII the intended uses of the						_			
Pai	t VI Land, Buildings, and Equipm			i — —		T				
	Description of property	(a) Cost or o		` '	t or other		cumulate	a	(d) Book	value
		basis (investn	i c i it)		(other)	depr	reciation			
	Land			,	52,000.	ļ	-		62	,000.
	Buildings									
	Leasehold improvements			ļ	16 562		1/ 05	70	1	E 0 2
	Equipment				<u>16,562.</u>		14,97	7.7.		,583.
	Other	gual Form 000, D: 1	V 0-1		10(-))				63	E 0 2
rota	. Add lines 1a through 1e. (Column (d) must e	yuai ronn 990, Part	A, COIUI	ווח (ש), Ilne	IU(C))				0.3	<u>,583.</u>

Schedule D (Form 990) 2012

Part VII Investments - Other Securities. See				2-313/012 Page 3
(a) Description of security or category (including name of security)	(b) Book value		valuation. Cost or er	nd-of-year market value
(1) Financial derivatives				
(2) Closely-held equity interests			-	
(3) Other				
(A) PUBLICLY TRADED				
(B) SECURITIES	22,123,347.	END-OF-	YEAR MARKE	r value
(C)				
(D)		<u></u>		
(E)				
(F)				
(G)				
(H)				.
(()	00 102 247			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)	22,123,347.	<u> </u>		
Part VIII Investments - Program Related. Se (a) Description of investment type	e Form 990, Part X, line 1 (b) Book value		valuation: Cost or or	nd-of-year market value
	(b) book value	(c) Method of	valuation. Cost or el	id-or-year market value
(1)				
(2)				
(3)	<u></u>			
(4) (5)			•	· · · · · · · · · · · · · · · · · · ·
(6)				
(7)				
(8)				
(9)				·
(10)				- · · · · · · · · · · · · · · · · · · ·
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX Other Assets. See Form 990, Part X, line	15.			
(a) [Description			(b) Book value
(1)				
(2)				
(3)		-		
(4)				
(5)				
(6)				
(7)				-
(8)				
(9)				
(10) Total. (Column (b) must equal Form 990, Part X, col (B) line	15\			
Part X Other Liabilities. See Form 990, Part X, III				1
1. (a) Description of liability		(b) Book value	1	······································
(1) Federal income taxes		•	7	
(2)			7	
(3)			7	
(4)		<u>.</u>	7	
(5)				
(6)				
(7)			_	
(8)			_	
(9)			_	
(10)			_	
(11)			4	
Total. (Column (b) must equal Form 990, Part X, col (B) line			<u> </u>	
2. FIN 48 (ASC 740) Footnote In Part XIII, provide the tex				
liability for uncertain tax positions under FIN 48 (ASC 7)	4U) Uneck here if the text	or the footnote has	<u>s been provided in P</u>	art XIII X

_	dule D (Form 990) 2012 HOSPICE FOUNDATION OF WNY, INC. t XI Reconciliation of Revenue per Audited Financial Statements With Revenue per R		3137812 Pa	age 4		
1	Total revenue, gains, and other support per audited financial statements	1	4,819,5	<u>U4.</u>		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:					
а	Net unrealized gains on investments 2a					
b	Donated services and use of facilities					
C	Recoveries of prior year grants					
d	Other (Describe in Part XIII.) 2d 343,401.					
е	Add lines 2a through 2d	2e	343,4			
3	Subtract line 2e from line 1	3	4,476,1	<u>01.</u>		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1.					
а	Investment expenses not included on Form 990, Part VIII, line 7b					
b	Other (Describe in Part XIII.) 4b 1,066,387.					
С	Add lines 4a and 4b	4c	1,066,3			
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	5,542,4	<u>88.</u>		
Pa	t XII Reconciliation of Expenses per Audited Financial Statements With Expenses per	Retu				
1	Total expenses and losses per audited financial statements	1	<u>2,281,7</u>	<u>73.</u>		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:					
а	Donated services and use of facilities					
b	Prior year adjustments 2b					
С	Other losses					
d	Other (Describe in Part XIII)					
е	Add lines 2a through 2d	2e	343,40			
3	Subtract line 2e from line 1	3	1,938,3	<u>72.</u>		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1					
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 157,726.					
b	Other (Describe in Part XIII)					
С	Add lines 4a and 4b	4c	157,72			
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5_	2,096,09	<u>98.</u>		
Part XIII Supplemental Information						
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part						
X, line 2, Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.						
PAI	PART V, LINE 4: INVESTMENTS FOLLOW THE POLICY OF ACHIEVING GROWTH OF					
BO'	TH PRINCIPAL VALUE AND INCOME OVER TIME THAT IS SUFFICIENT	TO	PRESERVE			
<u>OR</u>	INCREASE THE PURCHASING POWER OF THE ASSETS AGAINST INFLA	TIO	<u>v. </u>			
CUI	MULATIVE EARNINGS HAVE BEEN DESIGNATED BY THE DONOR AND BO	ARD	OF			
			_			
DII	RECTORS TO BE USED PRIMARILY FOR SUPPLEMENTING THE COST OF	CAI	RE FOR			
ТН(OSE MEMBERS OF THE COMMUNITY IN FINANCIAL NEED, STAFF ENRI	CHM	ENT,			
Marar	NIGHT GERMANG ERMANTON AND REGERROW					
MEI	DICAL SERVICES, EDUCATION AND RESEARCH.					

Schedule D (Form 990) 2012

-66,666.

Schedule D (Form 990) 2012

BAD DEBT EXPENSE INCLUDED IN FUNCTIONAL EXPENSES

Schedule D (Form 990) 2012 Part XIII Supplemental Infor	HOSPICE F	OUNDATION			22-3137812 Page 5
Supplemental infor	mation (continued	<u> </u>			
TOTAL TO SCHEDULE D	, PART XI,	LINE 4B			1,066,387.
PART XII, LINE 2D -	ОФИБР АП.Т	TICTMENTC.			
	<u> </u>				
FUNDRAISING AND GAM	ING EXPENS	ES NETTED	AGAINST	REVENUE	343,401.
			<u> </u>		
					-
	··· ··· ········				
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SCHEDULE, G

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open To Public Inspection

Name of the organization						Employer ide	ntification number
HOSPICE	FOUNDATION OF WNY	, I	NC.			22-3137	812
Part I Fundraising Activities required to complete this par	Complete if the organization answer	red "Y	es to	Form 990, Part IV, II	ne 17	7. Form 990-EZ	filers are not
Indicate whether the organization rais Mail solicitations Internet and email solicitations	e Solicitat f Solicitat	tion of	non-g gover	overnment grants nment grants			
c Phone solicitations d In-person solicitations 2 a Did the organization have a written of	g ☐ Special		-		stees	or	
key employees listed in Form 990, F b If "Yes," list the ten highest paid ind compensated at least \$5,000 by the	art VII) or entity in connection with pividuals or entities (fundraisers) purs	rofess	ional f	undraising services?	1	Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have c or con contrib	ustody trol of	(iv) Gross receipts from activity	to (c	Amount paid or retained by) fundraiser ed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No				
			,				
						- 1	
		ļ					
Total			>				
List all states in which the organization or licensing	on is registered or licensed to solicit	contrib	utions	s or has been notified	d it is	exempt from re	egistration
						· · · · · · · · · · · · · · · · · · ·	
					_		
							 -

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

	edu irt l	le G (Form 990 or 990 EZ) 2012 HOSPICE				3137812 Page 2 more than \$15,000
L		of fundraising event contributions and gr				
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
			HOSPICE WALK	BOUOUET SALE	4	(add col. (a) through
	ļ		(event type)	(event type)	(total number)	col. (c))
Revenue	1	Gross receipts	287,457.	336,397.	444,787.	1,068,641.
ď	'	Gross receipts	201,451.	330,337.	<u> </u>	1,000,041.
	2	Less Contributions	0.	0.	211,600.	211,600.
	3	Gross income (line 1 minus line 2)	287,457.	336,397.	233,187.	857,041.
	4	Cash prizes				
S	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs	8,207.	534.		8,741.
irect E	7	Food and beverages	1,103.	1,615.		2,718.
	8	Entertainment	2,466.			2,466.
	9	Other direct expenses	43,974.	128,457.	150,549.	322,980.
	10	Direct expense summary Add lines 4 through				(336,905)
	11	Net income summary. Combine line 3, colum	• •	-		520,136.
Pa	irt i			990, Part IV, line 19, or	reported more than	
		\$15,000 on Form 990-EZ, line 6a.				
-			(a) Bingo	(b) Pull tabs/instant	(c) Other gaming	(d) Total gaming (add
Revenue			(a) Dirigo	bingo/progressive bingo	(c) Other garning	col (a) through col (c))
ě						
_	1	Gross revenue			26,350.	26,350.
ses	2	Cash prizes			6,520.	6,520.
Expenses	3	Noncash prizes				
Direct	4	Rent/facility costs		, ,		
	5	Other direct expenses				
_	-	Other direct expenses	Yes %	Yes %	X Yes 100 %	
	6	Volunteer labor	No No	No No	No	
	7	Direct expense summary Add lines 2 through	n 5 ın column (d)		•	(6,520)
	۵	Net gaming income summary. Combine line 1	L column d and line 7			19,830.
	0	Net garning income summary. Combine line	, column a, and line r		·	15,050.
9	En	ter the state(s) in which the organization opera	tes gaming activities: N	Y		
_		the organization licensed to operate gaming ac	_			Yes X No
	lf "	No, explain: NOT REQUIRED BY HAN \$30,000 OF NET PROC	NEW YORK STA		T GAMING GEN	
	_					
		ere any of the organization's gaming licenses re Yes," explain.		rminated during the tax	year?	Yes X No
	- "	TOS, EXPIAIT.				
	_					
				-		

Sch	nedule G (Form 990 or 990-EZ) 2012 HOSPICE FOUNDATION OF WNY, INC. 22-3	137812	2 Page 3
11	Does the organization operate gaming activities with nonmembers?	Yes	X No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed		
	to administer charitable gaming?	. ☐ Yes	X No
13	Indicate the percentage of gaming activity operated in:		
a	a The organization's facility	13a 10).00 <u>%</u>
t	b An outside facility	13b	%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name ▶ MAUREEN LEHSTEN		
	Address ► 225 COMO PARK BLVD - CHEEKTOWAGA, NY 14227		
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	X No
t	b If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount		
	of gaming revenue retained by the third party > \$		
C	c If "Yes," enter name and address of the third party:		
	Name >		
	Address ►		
16	Gaming manager information:		
	Name		
	Gaming manager compensation ▶ \$		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
á	a Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	Yes	LX No
t	b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
De	organization's own exempt activities during the tax year \$ art IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii)		1 D- 4 III
Pe	Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information		-
	lines 9, 90, 100, 150, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	i (see iristru	ctions)
		 -	
			

SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

2012 2012 Open to Public

Inspection

Schedule I (Form 990) (2012) ဖ် 0 ž **Employer identification number** 22-3137812 (h) Purpose of grant or assistance PROGRAM EXPENSES PROGRAM EXPENSES PROGRAM EXPENSES PROGRAM EXPENSES PROGRAM EXPENSES PROGRAM EXPENSES X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) ់ ö Ö o (e) Amount of assistance non-cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed (d) Amount of cash grant 35,983 7,170 284,997 34,046 2,851 5,951 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table INC. (c) IRC section LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. if applicable WNY, 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) 16-1593163 501(C)(3) OF Enter total number of other organizations listed in the line 1 table HOSPICE FOUNDATION 22-3141532 51-0202066 16-1481488 22-2203585 16-1575630 General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization PALLIATIVE CARE - 225 COMO PARK PALLIATIVE CARE INSTITUTE, INC. BLVD - CHEEKTOWAGA, NY 14227 LIFE TRANSITIONS CENTER INC. THE CENTER FOR HOSPICE & or government HOME CARE BUFFALO, INC. HOSPICE BUFFALO, INC. CHEEKTOWAGA, NY 14227 Name of the organization 225 COMO PARK BLVD GILDA'S CLUB, INC. Part II Part I

Schedule I (Form 990) (2012) (f) Description of non-cash assistance Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information. (e) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. (d) Amount of non-cash assistance 32 (c) Amount of cash grant (b) Number of recipients (a) Type of grant or assistance 232102 12-18-12

Page 2

22-3137812

INC.

HOSPICE FOUNDATION OF WNY,

Schedule | (Form 990) (2012)

Part III

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

Employer identification number 22-3137812 HOSPICE FOUNDATION OF WNY, INC. Part I Questions Regarding Compensation

	The state of the s	_		
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,		Yes	No
	Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,	i l		
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III	1 1		
	X Compensation committee			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a	X	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Х	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of			
а	The organization?	5a		X
b	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	ınıtıal contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		X_
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2012

22-3137812

Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(Q)-(i)(B)	reported as deferred in prior Form 990
(1) FLINT BESECKER	8	0	0	0	0	0	0	0
Н	: <u>=</u>	272,69	165,000.	180.	0	35,327.	473,198.	0
	Ξ	0	•	0		0		0
	(ii)	117,33	35,000.	15,154.		27,296.	194,787.	0
(3) PATRICK T. FLYNN	(i)	789		13,246.	0	17,619.	120,	
PRESIDENT OF FOUNDATION	(ii)	45,988.	14,000.	8,830.	0	11,746.	80,564.	
(4) JOSEPH BACH	(i)		0	0	0	0.		
		102,672.	15,000.	11,466.	0	25,363.	154,50	
(5) LOU IZZO JR,	(0)		0	0	0	0	0.	0
PRESIDENT	: 🗉	146,82	0	276.		14,736.	161,83	
(6) KELLEY CLEM	Ξ		0	0		0		
	: ≘	100,763.	50,000.	7,594.	0	27,934.	186,291.	0
(7) WILLIAM E. FINN	Ξ		0	0	0	1	₹ .	0
벌	∷≘	0	0	203,318.	0	0	203,318.	0
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b, 7, 6	
6a, 6I	
, 5b, 6	
b, 4c, 5a, 5b, 6a, 6b, 7,	
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Complete this part to provide the information, explanation, or descriptions required for Part 1, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 6, and for Part II. Also complete this part for additional information	PART I, LINES 4A-B: THE FOLLOWING PAYMENTS WERE MADE DURING 2012 TO	WILLIAM FINN, FORMER CEO, WHO IS LISTED ON THE FORM 990, PART VII, SECTION	A, LINE 1(A):
ddition	ART	IIII	П

\$50,000 SEVERANCE, \$153,318 KEYSOP AND 457 PLAN DISTRIBUTIONS.

;						

SCHEDULE L (Form 990 or 990-EZ)

Transactions With Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047 Open To Public

Name of the organization

Department of the Treasury

Internal Revenue Service

Inspection Employer identification number

H	OSPICE F	OUNDATIO	N C	F W	NY, INC.		22	-31	378	12		
					section 501(c)(4) orga	anızatıons only).						
Complete if the or	rganization ans	wered "Yes" on I	orm 9	990, P	art IV, line 25a or 25b	, or Form 990-EZ, P	art V, I	line 40)b		_	
1 (a) Name of disqualified pe	erson (b)	Relationship betv	veen (dısqua	alified (c) Description of tran	eactio	ın		(d)	Corre	cted?
(a) Name of disquamed per	515011	person and or	ganız	ation	(0					_ Y	es	No
										_		
		_										
										-		
								-				
			_							+		
2 Enter the amount of tax in	ncurred by the o	organization man	agers	or dis	gualified persons dur	ing the year under						
section 4958		organización man	ago.o	0. 0.0	iquaor poissils as:	g and your arrao.		▶ \$				
3 Enter the amount of tax, if	f any, on line 2,	above, reimburs	ed by	the o	rganization	•		\$				
Part II Loans to and	or From In	terested Pers	sons									
Complete if the or	rganization ans	wered "Yes" on F	orm 9	990-EZ	Z, Part V, line 38a or F	form 990, Part IV, fır	ne 26, d	or if th	e orga	anızatı	on	
reported an amou					,	· · · · · · · · · · · · · · · · · · ·	1		VEN An	provod		
(a) Name of interested person	(b) Relationship with	(c) Purpose of loan	fror	an to or n the	(e) Original principal amount	(f) Balance due	(g) defa		(h) Ap by bo	ard or	,, .,	ritten ment?
interested person	organization	Orioan		zation?	4 · · · · I		ļ		comm			
THE CENTER FOR		DEBT SER	_	From	1,034,942.	697,381.	Yes	No X	Yes	No	Yes X	No
THE CHAILM FOR		DEBT BER		1	1,031,3121	031,301.			_ <u></u>			
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		L	<u> </u>		▶ \$	697,381.	<u></u>					
Total Part III Grants or Ass	sistance Be	nefitina Inter	este	d Pe		031,301.			L			
Complete if the or		_										
(a) Name of interested po		(b) Relationship			(c) Amount of	(d) Type	of		(e) Purp	ose o	 f
(-)		interested pers the organiza	on an		assistance	assistan				assista		
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2012

SEE PART V FOR CONTINUATIONS

Schedule L (Form 990 or 990 EZ) 2012 HOSPIC	E FOUNDATION OF WNY	, INC.	22-3137	812	Page 2
Part IV Business Transactions Involv	ing Interested Persons.				
Complete if the organization answered	"Yes" on Form 990, Part IV, line 28a, 2	8b, or 28c			
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sha organiz reven	ation's
				Yes	No
			<u> </u>		
				 	
			<u> </u>	-	
			-		
					
	<u> </u>			<u> </u>	
Part V Supplemental Information					
Complete this part to provide addition	al information for responses to question	ns on Schedule L (see	e instructions).		
CHEDULE L, PART II, LOANS	S TO AND FROM INTERE	STED PERSO	NS:		
A NAME OF PERCON. WITE OF	NUMBER FOR HOCKLOF AN	יד האנד דא הדי	መ ሮአውም		
A) NAME OF PERSON: THE C	INTER FOR HOSPICE AN	D PALLIATI	VE CARE		
C) PURPOSE OF LOAN: DEBT	SERVICE				
C) TORTODE OF BOART BEET	DERVICE				
	 		·		
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		<u></u>			

SCHEDULE, M (Form 990)

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Attach to Form 990.

Employer identification number

Name of the organization HOSPICE FOUNDATION OF WNY, 22-3137812 Types of Property Part I (a) (b) (c) (d) Number of Noncash contribution Method of determining Check if contributions or amounts reported on noncash contribution amounts applicable tems contributed Form 990, Part VIII, line 1g Art - Works of art Art - Historical treasures 2 Art - Fractional interests 3 Books and publications Clothing and household goods 5 Cars and other vehicles 6 7 Boats and planes 8 Intellectual property 61,632. FAIR MARKET VALUE X Securities - Publicly traded 9 10 Securities - Closely held stock Securities - Partnership, LLC, or 11 trust interests Securities - Miscellaneous 12 Qualified conservation contribution -13 Historic structures Qualified conservation contribution - Other 14 15 Real estate - Residential Real estate - Commercial 16 Real estate - Other 17 18 Collectibles 19 Food inventory Drugs and medical supplies 20 21 Taxidermy Historical artifacts 22 23 Scientific specimens 24 Archeological artifacts 25 Other Other 26 27 Other 28 Other 29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for X the entire holding period? 30a b If "Yes," describe the arrangement in Part II Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? X 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash X contributions? 32a b If "Yes," describe in Part II. If the organization did not report an amount in column (c) for a type of property for which column (a) is checked. 33

For Paperwork Reduction Act Notice, see the Instructions for Form 990. LHA

Schedule M (Form 990) (2012)

describe in Part II

SCHEDULE Q (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

HOSPICE FOUNDATION OF WNY, INC.

Employer identification number 22-3137812

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THE CENTER FOR HOSPICE AND PALLIATIVE CARE, INC., A NOT-FOR-PROFIT

ENTITY UNDER SECTION 501(C)(3), TO SUPPORT THE WORK OF HOSPICE AND TO

SOLICIT FUNDING FOR FUTURE NEEDS.

FORM 990, PART VI, SECTION A, LINE 6: THE CENTER FOR HOSPICE AND

PALLIATIVE CARE, INC. IS THE SOLE CORPORATE SHAREHOLDER OF THE

ORGANIZATION.

FORM 990, PART VI, SECTION A, LINE 7A: THE ORGANIZATION HAS MEMBERS,

STOCKHOLDERS, OR OTHER PERSONS WHO MAY ELECT ONE OR MORE MEMBERS OF THE

GOVERNING BODY.

FORM 990, PART VI, SECTION B, LINE 11: THE COMPLETED 990 IS PRESENTED TO

THE AUDIT COMMITTEE AND BOARD OF DIRECTORS AND AFTER A REVIEW OF SUCH HAS

TAKEN PLACE, THE 990 IS RECOMMENDED FOR SUBMISSION TO THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION HAS A

COMPREHENSIVE CORPORATE COMPLIANCE PLAN AND SET OF POLICIES. THE BOARD AND

ALL EMPLOYEES ARE REQUIRED TO COMPLETE AN ANNUAL INSERVICE REGARDING

CORPORATE COMPLIANCE. THE INSERVICE SPECIFICALLY REVIEWS THE POLICIES

REGARDING CONFLICTS OF INTEREST, HOW TO DETERMINE IF A CONFLICT OF INTEREST

HAS OCCURRED AND ALL MANNERS IN WHICH COMPLIANCE VIOLATIONS CAN BE REPORTED

WITHIN THE ORGANIZATION.

HOSPICE FOUNDATION OF WNY, INC.

Employer identification number 22-3137812

COMPENSATION COMMITTEE AND CEO HAVE THE RESPONSIBILITY AND OVERSIGHT OF ALL ELEMENTS OF EXECUTIVE COMPENSATION. AN ANNUAL REVIEW AND APPROVAL IS

COMPLETED BY THE COMMITTEE. IN THE REVIEW PROCESS ANNUAL COMPENSATION AND KEY GOALS ARE REVIEWED. THE COMMITTEE ALSO COMPARES COMPENSATION OF KEY EMPLOYEES TO SIMILARLY QUALIFIED PERSONS IN FUNCTIONALLY COMPARABLE POSITIONS BY AN INDEPENDENT PARTY. DURING THE YEAR, AN EXECUTIVE COMPENSATION STUDY WAS PERFORMED BY AN INDEPENDENT PARTY, THE RESULTS OF WHICH WERE PRESENTED TO THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION C, LINE 18: ALL GOVERNING DOCUMENTS, CONFLICTS

OF INTEREST POLICIES AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE

PUBLIC UPON REQUEST. AVAILABILITY IS DISCLOSED ON THE WEBSITE AND REQUESTS

ARE RECEIVED VIA THE WEBSITE PHONE OR MAIL. ORGANIZATION IRS FORM 990 IS

AVAILABLE AT THE WEBSITE GUIDESTAR.ORG.

FORM 990, PART VI, SECTION C, LINE 19: ALL GOVERNING DOCUMENTS, CONFLICTS

OF INTEREST POLICIES AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE

PUBLIC UPON REQUEST. AVAILABILITY IS DISCLOSED ON THE WEBSITE AND REQUESTS

ARE RECEIVED VIA THE WEBSITE PHONE OR MAIL. ORGANIZATION IRS FORM 990 IS

AVAILABLE AT THE WEBSITE GUIDESTAR.ORG.

FORM 990, PART XXI, LINE 2C

THERE HAVE BEEN NO CHANGES FROM THE PRIOR YEAR TO THE PROCESS THAT THE

ORGANIZATION HAS IN PLACE FOR THE OVERSIGHT OF THE AUDIT OR THE

SELECTION OF AN INDEPENDENT ACCOUNTANT.

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ▶ Attach to Form 990.

2012 Open to Public Inspection

OMB No 1545-0047

Employer identification number 22 - 3137812

Direct controlling entity

End-of-year assets (e)

Total income

Legal domicile (state or foreign country)

Primary activity

Name, address, and EIN (if applicable) of disregarded entity

Part I

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ε

HOSPICE FOUNDATION OF WNY, INC. Name of the organization

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33)

		·				
	-					
	T					
	1					
Part II Identification of Related Tax-Exempt Organizations (Complete if organizations during the tax year)	cations (Complete if the organization ar	the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt	, Part IV, line 34 b	ecause it had one	or more related tax-exem	pt
(a)	(q)	(0)	(p)	(e)	(J)	(6)
Name, address, and EIN	Primary activity	Legal domicile (state or	Exempt Code	Public charity	Direct controlling	Section 512(b)(13) controlled
of related organization		foreign country)	section	status (if section	entity	entity?
				501(c)(3))		Yes No
CARING HEARTS HOME CARE, INC 16-1577861	A LICENSED HOME HEALTH					
225 COMO PARK BLVD	CARE SERVICE AGENCY THAT					
CHEEKTOWAGA, NY 14227	PROVIDES A PLAN OF CARE	NEW YORK	501(C)(3)	LINE 9	N/A	×
THE PALLIATIVE CARE INSTITUTE, INC	INTERCONNECT COMMUNITY AND					
16-1593163, 225 COMO PARK BLVD, CHEEKTOWAGA,	UNIVERSITY EFFORTS ACROSS					
NY 14227	DISCIPLINES	NEW YORK	501(C)(3)	LINE 9	N/A	×
HOME CARE BUFFALO, INC 16-1481488	PROVIDES HIGH QUALITY					
225 COMO PARK BLVD	COMPREHENSIVE CARE TO					
CHEEKTOWAGA, NY 14227	MEDICALLY COMPROMISED	NEW YORK	501(C)(3)	LINE 9	N/A	×
HOSPICE BUFFALO, INC 51-0202066	PROVIDE EMOTINAL,					
225 COMO PARK BLVD	SPIRITUAL, SOCIAL AND					
CHEEKTOWAGA, NY 14227	MEDICAL CARE TO PATIENTS	NEW YORK	501(c)(3)	LINE 9	N/A	×
For Paperwork Reduction Act Notice, see the Instructions for Form 990. SEE PART VII FOR CON	ons for Form 990. II FOR CONTINUATIONS	ស			Schedule R (F	Schedule R (Form 990) 2012

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22-3137812

HOSPICE FOUNDATION OF WNY, INC.

Schedule R (Form 990) HOSPIC

Part II Continuation of Identification of Related Tax-Exempt Organizations	Exempt Organizations						
(a)	(q)	(0)	(p)	(e)	((9)	
Name, address, and EIN	Primary activity	Legal domicile (state or	Exempt Code	Public charity	Direct controlling	controlled	c(o) Y (o)
of related organization		foreign country)	Sections	status (II section 501(c)(3))	enuty	Yes No	No.
KRESGE RESIDENCE, INC - 16-1467560							
225 COMO PARK BLVD	PROVIDE SKILLED NURSING						;
CHEEKTOWAGA, NY 14227	SERVICES	NEW YORK	501(C)(3)	LINE 9	N/A		×
LIFE TRANSITIONS CENTER, INC 22-2203585							
225 COMO PARK BLVD	HELP PEOPLE COPE WITH						
CHEEKTOWAGA, NY 14227	DEATH REALTED ISSUES	NEW YORK	501(C)(3)	LINE 9	N/A		×
SAUNDERS PROPERTIES, INC 20-5359753							
225 COMO PARK BLVD	HOLD PROPERTIES FOR ITS						
CHEEKTOWAGA, NY 14227	PARENT COMPANY	NEW YORK	501(C)(2)	LINE 9	N/A		×
THE CENTER FOR HOSPICE AND PALLIATIVE CARE	PROVIDE SERVICES THAT		-			•	
INC 22-3141532, 225 COMO PARK BLVD,	ENHANCE COMFORT AND						
CHEEKTOWAGA, NY 14227	QUALITY OF LIFE FOR	NEW YORK	501(C)(3)	LINE 9	N/A		×
GILDA'S CLUB, INC - 16-1575630	PROVIDE A MEETING PLACE					_	
225 COMO PARK BLVD	FOR PEOPLE WITH CANCER AND						
CHEEKTOWAGA, NY 14227	THEIR FAMILIES	NEW YORK	501(C)(3)	LINE 9	N/A		×
	1						
	T*						
							

22-3137812

Page 2

Schedule R (Form 990) 2012 HOSPICE FOUNDATION OF WNY, INC.

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

Organizations treated as a partitletship during the tax year	inersing during the ta	A year /						-			}	
(a)	(Q)	(0)		<u> </u>		((6)	£	8		9	3
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Predomina (related, texcluded fro	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total income	Share of end-of-year assets	Disprope ate alloca	amount in box 20 of Schedule K-1 (Form 1065)	JBI Gen box mar dule Par 065) Ye s	General or Permanaging or partner?	General or Percentage managing ownership partner? Yes No
								1				
Part IV Identification of Related Organizations Taxable as a Corporation organizations treated as a corporation or trust during the tax year)	ganizations Taxable a irporation or trust durin	is a Corpoid the tax	oration or Trust (Co	omplete if th	e organızatior	or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related	s" to Form 990,	Part IV, line	34 because it h	ad one o	r more	related
(a) Name, address, and EIN of related organization	N: c	Prim	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(c corp, S corp, or trust)		(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	_	(i) Section 512(bx13) controlled entity?
									:			
											-	-
												-
											_	
232162 12-10-12				43					Sch	edule R (Form 9	Schedule R (Form 990) 2012

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36)

Note Complete the 1 if any entity is listed in Parts II III or IV of this schedule					Yes	g
Note: Complete line in any states is asserting as in, in, or we find some assertions with one or more related organizations listed in Parts II-IV? 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more re	lated organizations listed	in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1		×
b Gift, grant, or capital contribution to related organization(s)				<u>e</u>	×	
c Gift, grant, or capital contribution from related organization(s)				ည	1	×
d Loans or loan guarantees to or for related organization(s)				7	×	
e Loans or loan guarantees by related organization(s)				1e		×
f Dividends from related organization(s)				=		×
g Sale of assets to related organization(s)				19		×
				千		×
j Exchange of assets with related organization(s)				Ŧ		×
j Lease of facilities, equipment, or other assets to related organization(s)				1		×
				=	>	
K Lease of facilities, equipment, or other assets from related organization(s)				¥ ;	4	>
Performance of services or membership or fundraising solicitations for related organization(s)	inization(s)			-		4 >
 Performance of services or membership or fundraising solicitations by related organization(s) 	nization(s)			٤	;	4
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	on(s)			F	×	
 Sharing of paid employees with related organization(s) 				9	×	
p Reimbursement paid to related organization(s) for expenses				đ	×	
q Reimbursement paid by related organization(s) for expenses				5		×
					;	
				-	4 >	
s Other transfer of cash or property from related organization(s)				18	4	
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	ho must complete the	is line, including covered	relationships and transaction thresholds			
(a) Name of other organization	(b) Transaction type (a·s)	(c) Amount involved	(d) Method of determining amount involved	volved		
(1)						
(2)				:		
(3)						
(4)						
(5)						
232183 12-10-12	44		Schedule R (Form 990) 2012	R (Form	066	2012

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(k) centage nership						2012
Perce Owne						066
(j) General or managing partner? Yes NO	_					Form
C Gen		-	 		 	le R (
(h) (i) (j) (k) Dispropor- Dispropor- United amount in box 20 managing ownership allocations? of Schedule K-1 partner? ownership Yes No (Form 1065) Yes No						Schedule R (Form 990) 2012
(h) Disproportionate allocations?			 			
Olsa Billoc	· -	_	 	 		
(g) Share of end-of-year assets						
(f) Share of total income						
(e) Are all Are all Soft(c)(3) Orgs 7 Ves No				 		
Predominant income particulated, unrelated, excluded from tax under section 512-514) ry						
(c) Legal domicile (state or foreign country)						
(b) Primary activity			,			
(a) Name, address, and EIN of entity						

Schedule R (Form 990) 2012 HOSPICE FOUNDATION OF WNY, INC. 22-313/812 Page 5 Part VII Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule R (see instructions).
PART II, IDENTIFICATION OF RELATED TAX-EXEMPT ORGANIZATIONS:
NAME OF RELATED ORGANIZATION:
HOME CARE BUFFALO, INC.
PRIMARY ACTIVITY: PROVIDES HIGH QUALITY COMPREHENSIVE CARE TO MEDICALLY
COMPROMISED PATIENTS
NAME OF RELATED ORGANIZATION:
THE CENTER FOR HOSPICE AND PALLIATIVE CARE, INC.
PRIMARY ACTIVITY: PROVIDE SERVICES THAT ENHANCE COMFORT AND QUALITY OF
LIFE FOR PATIENTS

Form 8868 (Rev. 1-2013)						Page 2
If you are filing for an Additional (Not Automatic) 3-Month Ex	ktension,	complete only Part II and check this	s box .		▶	X
Note. Only complete Part II if you have already been granted an				8868		
 If you are filing for an Automatic 3-Month Extension, comple 						
Part II Additional (Not Automatic) 3-Month E	xtensio	n of Time. Only file the origin	al (no c	opies n	eeded).	
		Enter filer's	identifyi	ng numbe	er, see inst	ructions
Type or Name of exempt organization or other filer, see instru	ictions		Employe	r identific	ation numb	er (EIN) or
print						
File by the HOSPICE FOUNDATION OF WNY,	INC.			22-3	313781	2
due date for Number, street, and room or suite no. If a P.O box, s	see instruc	tions.	Social se	cunty nui	mber (SSN)	F
return See 225 COMO PARK BLVD.						
City, town or post office, state, and ZIP code. For a fi	oreign add	dress, see instructions.				
CHEEKTOWAGA, NY 14227						
Enter the Return code for the return that this application is for (file	e a separa	te application for each return)	•			0 1
	12	T				
Application	Return	Application				Return
Is For	Code	Is For				Code
Form 990 or Form 990-EZ	01	51041				
Form 990-BL	02	Form 1041-A				08
Form 4720 (individual)	03	Form 4720	-			09
Form 990-PF	04	Form 5227				10
Form 990-T (sec 401(a) or 408(a) trust)	05	Form 6069 Form 8870				11
Form 990-T (trust other than above) STOP! Do not complete Part II if you were not already granted	.—	/			2000	12
MAUREEN LEHSTE		natic 3-month extension on a prev	iousty me	eu romme	2000.	
• The books are in the care of > 225 COMO PARK		- CHEEKTOWAGA NY	1422	7		
Telephone No. ► 716-686-1900	<u> </u>	FAX No. ▶		-		
 If the organization does not have an office or place of busines 	s in the Ur	·			-	
 If this is for a Group Return, enter the organization's four digit 			this is fo	r the who	le aroup, ct	neck this
box ▶ . If it is for part of the group, check this box ▶	_					
		BER 15, 2013.		<u> </u>		
5 For calendar year 2012, or other tax year beginning		, and ending	3			
6 If the tax year entered in line 5 is for less than 12 months, or	check reas	on: Initial return	Final r	eturn		
Change in accounting period						
7 State in detail why you need the extension						_
MORE TIME IS NEEDED TO GATHER	ADDI	TIONAL INFORMATION	TO E	NSURE	3 A	
COMPLETE AND ACCURATELY FILED	RETU.	RN.				
8a If this application is for Form 990-BL, 990-PF, 990-T, 4720,	or 6069, e	nter the tentative tax, less any	ŀ			
nonrefundable credits. See instructions.			8a	\$	<u> </u>	0.
b If this application is for Form 990-PF, 990-T, 4720, or 6069,			ĺ			
tax payments made Include any pnor year overpayment al	llowed as a	a credit and any amount paid	ļ			_
previously with Form 8868.			8b	\$		0.
c Balance due. Subtract line 8b from line 8a. Include your pa		th this form, if required, by using				_
EFTPS (Electronic Federal Tax Payment System) See Instru		the completed for Doct !!	8c	\$		0.
<u> </u>		st be completed for Part II o	-			
Under penalties of perjury, I declare that I have examined this form, including it is true, correct, and complete, and that I am authorized to prepare this form.	ing accomp	panying schedules and statements, and to		-	٠,	•
Signature Mark Market Title	_	PA	D=4-	_ 0	2/9/13	2

Form 8868 (Rev. 1-2013)