

### See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



### DLN: 93493198000373

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2012

Open to Public

Department of the Treasury
Internal Revenue Service

Form **990** 

► The organization may have to use a copy of this return to satisfy state reporting requirements

Inspection

								Inspection							
<b>3</b> Ch	eck if a	applicable	endar year, or tax year beginning C Name of organization Delaware Life and Health Ins Guara		2-31-2012	D Employ	yer ide	ntification number							
_	dress cl me cha	-	Doing Business As			22-24	51259	Ð							
_	tıal retu		Number and street (or P O box if r 220 Continental Drive Room 309	mail is not delivered to street address) Roon	n/suite	E Telepho	ne num	ber							
_	rminate nended		City or town, state or country, and	7IP + 4		(302)	456-3	656							
_		n pending	Newark, DE 197134314	ZII 1 T		<b>G</b> Gross re	eceints 9	s 925.866							
			<b>F</b> Name and address of pri	ncıpal officer	H(a) I	s this a group	•	<u> </u>							
			John J Falkenbach 220 Continental Drive Suite	309	а	ffiliates?		┌ Yes 🗸 No							
			Newark, DE 19713		<b>I</b>			ded?  Yes  No (see instructions)							
		npt status		(insert no ) 4947(a)(1) or 527	H(c) (	Group exempti	on nur	mber <b>►</b>							
			w delıfega org												
	m of or		Corporation Trust Association	on Other ►	<b>L</b> Year	of formation 198	83 <b>M</b>	State of legal domicile DE							
Pē			imary	on or most significant activities											
Governance		certaini		ware Insurance Code against failure ontracts because of the impairment											
⊒ 3 5	2	Check tl	heck this box 🚩 if the organization discontinued its operations or disposed of more than 25% of its net assets												
ACTIVITIES &	3	Number	of voting members of the govern	ning body (Part VI, line 1a)			3	7							
į	4	Number	of independent voting members	of the governing body (Part VI, line	1b)		4	7							
ş			• •	calendar year 2012 (Part V, line 2a	•		5	0							
۱.			mber of volunteers (estimate if i related business revenue from F			6 7a	0								
	1			from Form 990-T, line 34			7b								
						Prior Year		Current Year							
G)	8		butions and grants (Part VIII, I	·		627,3	372	873,735							
Revenue	9	_		ine 2g)		30.0	\ <u>\</u>	0 20 242							
ž	10			n (A), lines 3, 4, and 7d) , lines 5, 6d, 8c, 9c, 10c, and 11e)	•	39,9 414,0		30,343							
	12	Total	revenue—add lines 8 through 11	. (must equal Part VIII, column (A),	line	1,081,2		925,866							
	13		•	IX, column (A), lines 1-3)		370,0		650,000							
	14			IX, column (A), line 4)		135,0	39	128,908							
\$	15	Salari 10)	es, other compensation, employ	ee benefits (Part IX, column (A), line	es 5-	268,6	326,377								
Expenses	16a	Profes	sional fundraising fees (Part IX	, column (A), line 11e)			0								
五	Ь		ındraısıng expenses (Part IX, column (E	•	_										
	17 18			lines 11a-11d, 11f-24e)											
	19			18 from line 12	-	125,4	_	1,284,152							
Net Assets of Fund Balances						nning of Currer Year		End of Year							
9.55. B.25.	20		assets (Part X, line 16)			5,000,1	.31	4,641,845							
2 P	21			lung 21 fram lung 20		E 000 1	24	0							
	22	_	ssets or fund balances. Subtract lature Block	line 21 from line 20	•	5,000,1	21	4,641,845							
Jnde ny k	er pena nowle	alties of dge and	perjury, I declare that I have ex	amined this return, including accom mplete Declaration of preparer (othe											
		****	*** ature of officer			2013-07-17 Date									
Sigr Her		John	ature of officer  J Falkenbach Executive Director of print name and title			Dale:									
			Print/Type preparer's name	Preparer's signature	Date	Check If	PTIN								
Pai	d	_	Stephen Phillips  Firm's name	nd Phillins	2013-07-17	self-employed									
	pare	er		·											
Jse	On	ıly  ˈ	Firm's address 🟲 1077 Rydal Road Suite			Phone no (215)	572-74	400							
			Rydal, PA 190461793	}											

May the IRS discuss this return with the preparer shown above? (see instructions)

✓ Yes <u>No</u>

FOIII	990 (2012)			Page 4
Par		Service Accomplishments a response to any question in		স
1	Briefly describe the organization's	mission		
healt conti	ourpose of the Association is to proto h insurance policies, annuity contrac ractual obligations due to the impairr rance Code	cts and supplemental contracts,	subject to certain limitations, a	gainst failure in the performance of
2	Did the organization undertake any the prior Form 990 or 990-EZ? .		ring the year which were not list	ed on Tyes V No
	If "Yes," describe these new service	es on Schedule O		
3	Did the organization cease conduct services?		ın how it conducts, any prograr	n <b>┌ Yes ┌ No</b>
4	If "Yes," describe these changes or Describe the organization's program expenses Section 501(c)(3) and 5 the total expenses, and revenue, if	n service accomplishments for e 01(c)(4) organizations are requi	ired to report the amount of gran	
4a	(Code ) (Expenses	s \$ 514,689 including o	grants of \$ ) (Re	venue \$ )
	The purpose of the largest program of the Chapter 44 of the Delaware Insurance Co- contracts specified in Chapter 44 of the De- contracts	de against failure in the performance of	f contractual obligations, under life and	health insurance policies and annuity
4b	(Code ) (Expenses	s \$ 650,000 including of	grants of \$ ) (Re	venue \$
	, , ,	Delaware Life and Health Insur Guaran		olvency oversight of the member companies of the Delaware Insurance Code
4-	/Codo \/Evnonco	s & uncluding a	rants of t	tonuo d
4c	(Code ) (Expenses	s \$ including g	rants of \$ ) (Rev	venue \$ )
4d	Other program services (Describe	in Schedule O )		
	(Expenses \$	including grants of \$	) (Revenue \$	)
4e	Total program service expenses ▶	1,164,689		

### Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		Νο
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
LO	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a		No
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Νο
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		No
l2a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
L3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule $E$	13		No
l4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Νo
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
L <b>5</b>	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		No
L <b>6</b>	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		No
L <b>7</b>	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
L8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
L9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
ь	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Form	990 (2012)			Page
Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part  IV			
		28a		Νo
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,  Part I	31		Νο
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	

a I	Statements Regarding Other 1RS Filings and Tax Compliance			-
	Check if Schedule O contains a response to any question in this Part V		Yes	l No
a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   3		res	NO
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	1		
	gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
1	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b		
ı	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
1	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N
	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
l	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	70		
	II 165, to fine 3a of 3b, and the organization life Fullif 0000-17	5с		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		N
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		
	services provided to the payor?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7c		
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		
	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
		8		
	Sponsoring organizations maintaining donor advised funds.  Did the organization make any taxable distributions under section 49662	9a		
	Did the organization make any taxable distributions under section 4966?	9a 9b		
	Section 501(c)(7) organizations. Enter	70		
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	<u> </u>		
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	Section 501(c)(29) qualified nonprofit health insurance issuers.	_		
	Is the organization licensed to issue qualified health plans in more than one state?			
	Note. See the instructions for additional information the organization must report on Schedule O	13a		
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand	]		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N ·
	If "Vac " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule 0	14h		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

heck if Schedule O contains a response to any question in this Part VI	

30	ection A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	,		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent	,		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3	Yes	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		Νο
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders or persons other than the governing body?	, <b>7b</b>	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal i	Reveni	ıe Cod	'e.)
Se	ection B. Policies (This Section B requests information about policies not required by the Internal i	Reveni	<i>le Cod</i> <b>Yes</b>	(e.) No
	Did the organization have local chapters, branches, or affiliates?	10a		
10a	Did the organization have local chapters, branches, or affiliates?			No
10a b	Did the organization have local chapters, branches, or affiliates?	10a 10b		No
10a b 11a	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	No
10a b 11a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10a 10b	Yes	No
10a b 11a b	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," described and the polic	10a 10b 11a 12a 12b	Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10a 10b 11a 12a 12b	Yes Yes Yes	No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," described and the polic	10a 10b 11a 12a 12b	Yes Yes Yes	No No
10a b 11a b 12a b	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes	No No
10a b 11a b 12a b c	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes	No No
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates?	10a 10b 11a 12a 12b 12c 13	Yes Yes Yes Yes Yes	No No
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No No
10a b 11a b 12a b c 13 14 15	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No No
10a b 11a b 12a b c 13 14 15 a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No No
10a b 11a b 12a b c 13 14 15 a b	Did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	10a 10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No No

- 17 List the States with which a copy of this Form 990 is required to be filed▶
- 18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
  - Own website Another's website Vpon request Other (explain in Schedule O)
- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►Management 220 Continental Drive Suite 309 Newark, DE (302)456-3656

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below dotted line)	more pers	than on is	one bot ecto	not box h ar or/tr	office	ss er	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) Metropolitan Life Insurance Company	1 00		х					0	0	0
Director (2) Northwestern Mutual Life Insurance Company	1 00		х					0	0	0
Director (3) New York Life Insurance Company	1 00		х					0	0	0
Oirector  (4) Genworth Life Insurance Company  Director	1 00		х					0	0	0
(5) Massachusetts Mutual Life Insurance Company Director	1 00		х					0	0	0
(6) AIG Life Insurance Company Director	1 00		×					0	0	0
(7) Nationwide Life and Annuity Company of America  Director	1 00		х					0	0	0
(8) Timothy Ring Chairman	1 00			х				0	0	0
(9) Richard Bowman Vice-Chairman	1 00			х				0	0	0
(10) David H McMahon Secy - Treasurer	1 00			х				0	0	0
(11) John J Falkenbach See Schedule O  Executive Director General Counsel	24 00			х				326,377	0	0
	ı									Form <b>990</b> (2012)

\$100,000 of compensation from the organization

Part VIII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						Repor comper from organiza	table nsation the tion (W-	(E)  Reportable  compensation  from related  organizations (W	-	(F) Estima amount o compens from t	ited fother sation he
		organizations below dotted line)	Officer Institutional Trustee Individual trustee or director		Highest compensated employee		Former	2/1099	-MISC)	2/1099-MISC)	0	rganizati relati organiza	ed	
1b	Sub-Total				•			<b>*</b>				+		
c d	Total from continuation shee  Total (add lines 1b and 1c) .	•		A .	•	•	•			326,377				
	Total number of individuals (ir \$100,000 of reportable comp	ncluding but not	lımıted				d abov	e) w	ho receive	d more th	ian			
													Yes	No
	Did the organization list any <b>f</b>						emplo	yee	, or highes	t compen	sated employee			
4	on line 1a? If "Yes," complete s For any individual listed on lin organization and related organ individual	e 1a, is the sum	ofrepo	rtabl	e co	mpe						3		No
5	Did any person listed on line 1 services rendered to the orgai									anızatıon	or individual for	5	Yes	N -
			,,-					,-						Νο
1	Ction B. Independent Co	ve highest comp											<b>.</b>	
	compensation from the organi	(A)		ation	101	the c	атепи	агуе	ear enumy		(B)	0115	(C	)
	N	Name and business	auuress							Des	cription of services		Comper	isation
<b>7</b> T	otal number of independent co	ntractors (inclu	dına bu	t not	lımıt	ed to	thos	e list	ted above)	who rece	ıved more than			

Form 99								Page <b>9</b>
Part V	/1111			unce to any guestion	in this Dort VIII			F
			ule O contains a respo	nse to any question	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
2 £	1a	Federated cam	paigns 1a					
ant	ь	Membership du	ıes <b>1</b> b	•				
, E	С	Fundraising ev	ents 10	:				
ffs, FA	d	Related organiz	zations 1d					
ī. Ei		Government grant						
ns, Sin	е							
er e	f	All other contribute similar amounts no	ons, gifts, grants, and <b>1f</b> ot included above	873,735				
듗욑	g		ons included in lines					
Contributions, Gifts, Grants and Other Similar Amounts		1a-1f \$	- 4 - 46		873,735			
<u>٥</u>	n	Total. Add line:	s la-if	•	675,755			
e n				Business Code				
ven	2a							
<u>æ</u>	Ь							
46.e	С							
<u> </u>	d							
Program Service Revenue	е							
	f	All other progra	am service revenue					
	g	Total. Add line:	s 2a-2f					
	3		ome (including divider		20.242	20.242		
			aramounts)		30,343	30,343		
	4		stment of tax-exempt bond	<u>.</u>				
	5	Royalties .	(A) Paral					
	6a	Gross rents	(ı) Real	(II) Personal				
	ь	Less rental						
		expenses Rental income						
	С	or (loss)						
	d	Net rental inco	me or (loss)					
		Gross amount	(ı) Securities	(II) O ther				
	7a	from sales of assets other						
		than inventory						
	Ь	Less cost or other basis and						
	c	sales expenses Gaın or (loss)						
	d		[ss)	<u> </u>				
		Gross income f		· · · · · •				
<u> </u>		events (not inc	=					
Other Revenue		\$	 s reported on line 1c)					
şe,		See Part IV, III						
<u>.</u>			а	1				
į	Ь		penses b					
0	C		(loss) from fundraising	events				
	9a		from gaming activities ne 19 • • •					
		,	а	1				
	ь	Less direct ex	penses b					
	С	Net income or	(loss) from gamıng act	ıvıtıes				
	10a	Gross sales of returns and allo						
		recums and allo	owances . a					
	ь	Less cost of a	oods sold <b>b</b>					
			(loss) from sales of inv	entory <b> -</b> -				
		Miscellaneou		Business Code				
	11a	Recoveries		900099	21,122	21,122		
	ь	Premium Incor	ne	524114	666	666		
	С							
	d	All other reven	ue					
	e	Total. Add lines	s 11a-11d	+	21,788			
	12	Total revenue.	See Instructions .					1
	1			<b>-</b>	925,866	52,131		1

# Form 990 (2012) Part IX Statement of Functional Expenses

	-			<u> </u>	· P						
Section 50	1(c)(3)	and 5	01(c)(4)	) organızatıons	must comple	ete all columns	All other	organizations	must co	mplete column	(A)

Check if Schedule O contains a response to any question in this Part IX									
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses				
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	650,000	650,000	- ,					
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0							
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0							
4	Benefits paid to or for members	128,908	128,908						
5	Compensation of current officers, directors, trustees, and key employees	326,377	287,801	38,576					
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons								
	described in section 4958(c)(3)(B)	0							
7	Other salaries and wages	0							
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	0							
9	Other employee benefits	0							
10	Payroll taxes	0							
11	Fees for services (non-employees)								
а	Management	0							
b	Legal	6,111	3,972	2,139					
С	Accounting	6,778	4,406	2,372					
d	Lobbying	0							
e	Professional fundraising services See Part IV, line 17								
f	Investment management fees	8,303	8,303						
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	34,720	22,568	12,152					
12	Advertising and promotion	0							
13	Office expenses	5,536	3,599	1,937					
14	Information technology	6,223	4,045	2,178					
15	Royalties	0	.,,,,,	2,113					
16	Occupancy	26,739	17,380	9,359					
17	Travel	10,644	6,919	3,725					
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	0,313	3,723					
19	Conferences, conventions, and meetings	11,188	7,272	3,916					
20	Interest	0	,	,					
21	Payments to affiliates	0							
22	Depreciation, depletion, and amortization	0							
23	Insurance	3,030	1,970	1,060					
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)			-,					
а	Postage and shipping	856	556	300					
ь	Insolvency Expenses	9,741	9,741						
С	NOLHGA dues	40,988		40,988					
d	Assessment survey	5,835	5,835						
e	All other expenses	2,175	1,414	761					
25	Total functional expenses. Add lines 1 through 24e	1,284,152	1,164,689	119,463	-				
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720)			,					
				Fo	rm <b>990</b> (2012)				

art X	Bal	la n	ce	Sł	ıe	et	
			_				

		Check if Schedule O contains a response to any question in this Pai	TX	(A)		(B)
				Beginning of year 38.107	_	End of year
	1	Cash—non-interest-bearing		,	1	62,113
	2	Savings and temporary cash investments		4,958,168	2	4,575,876
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net			4	_
Assets	5	Loans and other receivables from current and former officers, direct key employees, and highest compensated employees. Complete P. Schedule L	art II of		5	
	6	Loans and other receivables from other disqualified persons (as de section 4958(f)(1)), persons described in section 4958(c)(3)(B), a employers and sponsoring organizations of section 501(c)(9) volubeneficiary organizations (see instructions) Complete Part II of Sc		6		
	7	Notes and loans receivable, net		7		
	8	Inventories for sale or use		8		
	9	Prepaid expenses and deferred charges			9	
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a			
	Ь	Less accumulated depreciation	10b		10c	
	11	Investments—publicly traded securities			11	
	12	Investments—other securities See Part IV, line 11			12	
	13	Investments—program-related See Part IV, line 11			13	
	14	Intangible assets	•		14	
	15	Other assets See Part IV, line 11	•	3,856	15	3,856
	16	Total assets. Add lines 1 through 15 (must equal line 34)		5,000,131	16	4,641,845
	17	Accounts payable and accrued expenses		3,000,131	17	4,041,040
		·			18	
	18	Grants payable				
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
S S	21	Escrow or custodial account liability Complete Part IV of Schedul			21	_
Liabilitie	22	Loans and other payables to current and former officers, directors, key employees, highest compensated employees, and disqualified	trustees,			
<u>.</u>		persons Complete Part II of Schedule L		22		
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties .			24	
	25	Other liabilities (including federal income tax, payables to related and other liabilities not included on lines 17-24) Complete Part X		25		
	3.5	D		0	25	0
	26	Total liabilities. Add lines 17 through 25			26	0
A D		Organizations that follow SFAS 117 (ASC 958), check here ► a lines 27 through 29, and lines 33 and 34.	na complete			
Ė	27	Unrestricted net assets			27	
<u>ಲ</u> ಪ್ರ	28	Temporarily restricted net assets			28	
<u> </u>	29	Permanently restricted net assets			29	
<u>Š</u>	-	·	· ·		23	
<u>.</u>		Organizations that do not follow SFAS 117 (ASC 958), check here complete lines 30 through 34.	- Jy and			
sets of Fund Balance	30	Capital stock or trust principal, or current funds			30	
φ	31	Paid-in or capital surplus, or land, building or equipment fund			31	
#SS	32	Retained earnings, endowment, accumulated income, or other fund		5,000,131	32	4,641,845
ž Ž	33	Total net assets or fund balances		5,000,131	33	4,641,845
ž	34	Total liabilities and net assets/fund balances		5,000,131		4,641,845
	<sup>34</sup>	i otal napinties and net assets/juliu palailtes		5,000,131	34	4,041,045

	VI Decembration of Net Access				uge ==
Par	Reconcilliation of Net Assets Check if Schedule O contains a response to any question in this Part XI	<u> </u>			<u> .                                 </u>
1	Total revenue (must equal Part VIII, column (A), line 12)	1		(	925,866
2	Total expenses (must equal Part IX, column (A), line 25)	<del>-  </del>		-	23,800
-	Total expenses (mast equal variety, column (x), mile 25)	2		1,2	284,152
3	Revenue less expenses Subtract line 2 from line 1				250 206
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	3			358,286
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		5,0	000,131
5	Net unrealized gains (losses) on investments				
		5			
6	Donated services and use of facilities	6			
7	Investment expenses				
		7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	-			
,	other changes in her assets of fullu balances (explain in Schedule O)	9			
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		4,6	541,845
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				. $ abla$
				Yes	No
1	Accounting method used to prepare the Form 990				
•	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed on			
	▼ Separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	▼ Separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	t of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain it Schedule O	1			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	<u> </u>	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b		

DLN: 93493198000373

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

Open to Public

terna	I Revenue Service	► Attach to Fori	m 990. ► See separate instructions.		Inspect	tion
	me of the organi			Employer identifica	tion numbe	er
Del	aware Life and Healt	th Ins Guaranty Assn		22 2451250		
Рa	irt I Organi	izations Maintaining Donor Adv	vised Funds or Other Similar Fu	22-2451259 Inds or Accounts	. Complet	te if the
		ation answered "Yes" to Form 990			· Comple	to ii tiio
			(a) Donor advised funds	(b) Funds and	other accou	ınts
1	Total number at	t end of year				
2	Aggregate cont	ributions to (during year)				
3	Aggregate gran	ts from (during year)				
4	Aggregate valu	e at end of year				
5	•	ation inform all donors and donor advisor rganization's property, subject to the or	ors in writing that the assets held in dono ganization's exclusive legal control?	oradvised	☐ Yes	┌ No
6	used only for cl conferring impe	haritable purposes and not for the benef ermissible private benefit?	onor advisors in writing that grant funds it of the donor or donor advisor, or for an	y other purpose	┌ Yes	┌ No
			the organization answered "Yes" to	Form 990, Part IV	/, line 7.	
<b>1</b> 2	Preservation Protection Preservation Complete lines	5	or education) Preservation of an	historically important ertified historic struc he form of a conserva	ture	
	easement on tr	ne last day of the tax year	Г	Uald at the	End of the	V
а	Total number o	f conservation easements	<u> </u>	Held at the	Elia oi tile	real
ь		restricted by conservation easements	-	2b		
c	_	servation easements on a certified histo	ric structure included in (a)	2c		
d	Number of cons	servation easements included in (c) acq ire listed in the National Register	` '	2d		
3	Number of cons	servation easements modified, transferr	ed, released, extinguished, or terminated	d by the organization	during	
	the tax year ►					
4	Number of stat	es where property subject to conservati	on easement is located 🕨			
5	Does the organ	• • • •	he periodic monitoring, inspection, hand	— ling of violations, and	│ ├ Yes	┌ No
6	Staff and volun	teer hours devoted to monitoring, inspe	cting, and enforcing conservation easem	ents during the year		
7	A mount of expe	——— enses incurred in monitorina, inspectina	, and enforcing conservation easements	during the year		
,	<b>►</b> \$	3,	,	,		
8	Does each con and section 17	· · · · · · · · · · · · · · · · · · ·	l) above satisfy the requirements of sect	tion 170(h)(4)(B)(i)	☐ Yes	Г No
9			nservation easements in its revenue and e footnote to the organization's financial			
		n's accounting for conservation easeme				
'a i		<b>izations Maintaining Collection</b> ete if the organization answered "Y	<b>s of Art, Historical Treasures, c</b> es" to Form 990. Part IV. line 8.	or Other Similar	Assets.	
1a	If the organizat works of art, his	ion elected, as permitted under SFAS 1 storical treasures, or other similar asse	16 (ASC 958), not to report in its reven ts held for public exhibition, education, c o its financial statements that describes	or research in furthera		
b	works of art, his	• •	16 (ASC 958), to report in its revenue s ts held for public exhibition, education, c e items			lıc
	(i) Revenues II	ncluded in Form 990, Part VIII, line 1		<b>►</b> \$		
	(ii) Assets incl	uded in Form 990, Part X		<b>-</b> \$		
2	If the organizat	·	ical treasures, or other similar assets fo 116 (ASC 958) relating to these items			
а	Revenues inclu	ided in Form 990, Part VIII, line 1		<b>►</b> \$		

**b** Assets included in Form 990, Part X

ar	Organizations Maintaining Co	llections of Art,	His	<u>tori</u>	<u>cal Treasur</u>	es, or Other	r Similar Asse	ts (co	ontinued
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other record	ls, ch	ecka	any of the follow	wing that are a	significant use of	: its	
а	Public exhibition		d	Γ	Loan or excha	ange programs			
ь	Scholarly research		e	Γ	Other				
c	Preservation for future generations								
	Provide a description of the organization's co	ollections and explai	n how	the)	further the or	ganızatıon's ex	empt purpose in		
	During the year, did the organization solicit of assets to be sold to raise funds rather than t			,				Yes	┌ No
ar	Escrow and Custodial Arrang Part IV, line 9, or reported an an	ements. Comple	te ıf	the	organization		es" to Form 990	),	
a	Is the organization an agent, trustee, custod included on Form 990, Part X?					other assets r		Yes	┌ No
b	If "Yes," explain the arrangement in Part XII	II and complete the	follow	ing t	able				
							A mou	ınt	
C	Beginning balance					1c			
d	Additions during the year					1d			
e	Distributions during the year					1e			
f	Ending balance					1f			
а	Did the organization include an amount on Fo	orm 990, Part X, line	21?				Г	Yes	— No
b	If "Yes," explain the arrangement in Part XII								J
a	<b>t V</b> Endowment Funds. Complete							<del></del>	
	Reginning of year halance	(a)Current year	(b)	Prior y	rear <b>b (c)</b> lwo	years back (d)	hree years back (e	:)Four y	ears back
	Beginning of year balance							-	
• :	Net investment earnings, gains, and losses								
_									
t	Grants or scholarships								
2	Other expenditures for facilities and programs								
F	Administrative expenses								
3	End of year balance								
	Provide the estimated percentage of the curr	rent year end balanc	e (lın	e 1g,	column (a)) he	eld as			
1	Board designated or quasi-endowment ►								
)	Permanent endowment 🕨								
:	Temporarily restricted endowment ▶								
	The percentages in lines 2a, 2b, and 2c show	uld equal 100%							
,	Are there endowment funds not in the posses	ssion of the organiza	tion t	hat a	re held and ad	ministered for	the		
	organization by						- 11	Yes	No
	(i) unrelated organizations			•			3a(i)	┼	-
_	(ii) related organizations If "Yes" to 3a(ii), are the related organization			• .			3a(ii)	<del>                                     </del>	<u> </u>
,	Describe in Part XIII the intended uses of the						30		
ali	t VI Land, Buildings, and Equipme								
	Description of property	<u> </u>	<del>, , , ,</del>	(a	Cost or other sis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) E	Book valu
1	_and			+				+	
,	Buildings							1	
	_easehold improvements							1	
	Equipment							+	
	Other		_					1	
	Add lines 12 through 10 (Column (d) must a			mn //	2) line 10(c) )	I .	<u> </u>	+-	

Part VII Investments-Other Securities. See			
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value		d of valuation -year market value
(1)Financial derivatives		2032 01 2114 01	year market varae
(2)Closely-held equity interests			
(3)O ther (A) Financial derivatives and other financial products			
(A) i manetal derivatives and other imanetal products			
(B) Closely-held equity interests			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)			
Part VIII Investments—Program Related. Set  (a) Description of investment type	e Form 990, Part X, line (b) Book value		d of unluntion
(a) Description of investment type	(b) Book Value		d of valuation -year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, III  (a) Descrip			(b) Book value
(2)			(-)
			_
			_
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15			
Part X Other Liabilities. See Form 990, Part >  (a) Description of liability	(, line 25. (b) Book value		
Federal income taxes	(5) 500 × 1000		
Federal income taxes			
Exchange			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )			

ınformatıon

Identifier

	Reconciliation of Revenue per Audited Financial Statements With Revenue	per Re	eturn
1	Total revenue, gains, and other support per audited financial statements	1	925,866
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments 2a		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIII ) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	
3	Subtract line <b>2e</b> from line <b>1</b>	3	925,866
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIII ) 4b		
c	Add lines <b>4a</b> and <b>4b</b>	4c	
5	Total revenue Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12)	5	925,866
Part	XII Reconciliation of Expenses per Audited Financial Statements With Expenses	sper	Return
1	Total expenses and losses per audited financial statements	1	1,284,152
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
b c	Prior year adjustments		
_	, ,	- - -	
С	Other losses	2e	
c d	Other losses	2e 3	1,284,152
c d e	Other losses	$\vdash$	1,284,152
c d e	Other losses         2c           Other (Describe in Part XIII)         2d           Add lines 2a through 2d	$\vdash$	1,284,152
c d e 3	Other losses	$\vdash$	1,284,152
c d e 3 4	Other losses	$\vdash$	1,284,152
c d e 3 4 a b	Other losses	3	1,284,152

Return Reference

Explanation

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Schedule I

(Form 990)

DLN: 93493198000373

OMB No 1545-0047

### **Grants and Other Assistance to Organizations, Governments and Individuals in the United States**

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

(a) Name and address of (I organization or government	records to substa ward the grants or ation's procedures assistance to G	ntiate the amount of the assistance? for monitoring the us	e of grant funds in the lace of grant funds in t	United States the United State	s. Complete If the organicated If additional sp	anızatıon answered	Yes Till "Yes" to  (h) Purpose of grant
Part I General Informatio  1 Does the organization maintain the selection criteria used to aw 2 Describe in Part IV the organization Grants and Other A Form 990, Part IV, line  (a) Name and address of organization or government  (1) State of Delaware 51 841 Silver Lake Blvd	records to substa ward the grants or ation's procedures assistance to G te 21, for any re	ntiate the amount of the assistance? for monitoring the us iovernments and cipient that receive	e of grant funds in the look of grant funds f	United States  the United State  Part II can be du  (e) A mount of non- cash	s. Complete If the organicated If additional sp	anization answered ace is needed.	I "Yes" to  (h) Purpose of grant
1 Does the organization maintain the selection criteria used to aw 2 Describe in Part IV the organization maintain and 2 Describe in Part IV the organization are selected as a selected from 990, Part IV, line (a) Name and address of organization or government (1) State of Delaware S1 Silver Lake Blvd	records to substa ward the grants or ation's procedures assistance to G ie 21, for any re b) EIN (	ntiate the amount of the assistance? for monitoring the us iovernments and cipient that receive	e of grant funds in the look of grant funds f	United States  the United State  Part II can be du  (e) A mount of non- cash	s. Complete If the organicated If additional sp	anization answered bace is needed.  (g) Description of	I "Yes" to  (h) Purpose of grant
the selection criteria used to aw  2 Describe in Part IV the organization Form 990, Part IV, line  (a) Name and address of organization or government  (1) State of Delaware 841 Silver Lake Blvd	ward the grants or ation's procedures  assistance to G  be 21, for any re  b) EIN (	assistance?for monitoring the us  iovernments and cipient that receive  c) IRC Code section	e of grant funds in the look of grant funds f	United States  the United State  Part II can be du  (e) A mount of non- cash	s. Complete If the organicated If additional sp	anization answered bace is needed.  (g) Description of	I "Yes" to  (h) Purpose of grant
Part II Grants and Other A Form 990, Part IV, line  (a) Name and address of organization or government  (1) State of Delaware 841 Silver Lake Blvd	ation's procedures  Assistance to G  Be 21, for any re  B) EIN (	for monitoring the us  iovernments and cipient that receive c) IRC Code section	e of grant funds in the long of grant funds in ed more than \$5,000 (d) Amount of cash	United States  the United State ). Part II can be du  (e) A mount of non- cash	s. Complete if the organicated if additional sp	anization answered bace is needed. (g) Description of	(h) Purpose of grant
Form 990, Part IV, line  (a) Name and address of organization or government  (1) State of Delaware 51 841 Silver Lake Blvd	e 21, for any re <b>b)</b> EIN (	cipient that receive c) IRC Code section	ed more than \$5,000  (d) Amount of cash	). Part II can be du  (e) Amount of non- cash	plicated if additional sp	oace is needed.  (g) Description of	(h) Purpose of grant
organization or government  (1) State of Delaware 51 841 Silver Lake Blvd				cash			• • •
841 Silver Lake Blvd	6000279			400.004	(book, FMV, appraisal, other)	ioni-casii assistance	or assistance
			650,000				State Requirement

(a)Type of grant or assistance	<b>(b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	<b>(d)</b> A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
	ı	1	1	ı	1

Part IV	Supplemental	Informa	tior

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Ident if ier	Return Reference	Explanation
II	1	The payment to the State of Delaware is required pursuant to Chapter 44 of the Delaware Insurance Code

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493198000373

OMB No 1545-0047

Open to Public Inspection

### Schedule J (Form 990)

Department of the Treasury

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990,

**Compensation Information** 

Part IV, question 23. ► Attach to Form 990. ► See separate instructions.

Internal Revenue Service Name of the organization

Delaware Life and Health Ins Guaranty Assn

**Employer identification number** 22-2451259 Part U Ouestions Regarding Compensation

	Questions Regarding compensation			Yes	No
1a	Check the appropiate box(es) if the organization provided any of th 990, Part VII, Section A, line 1a Complete Part III to provide any	•			
	First-class or charter travel Housi	ng allowance or residence for personal use			
	Travel for companions Payme	ents for business use of personal residence			
		n or social club dues or initiation fees			
	Discretionary spending account Person	nal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization folloreimbursement or provision of all of the expenses described above		1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?				
3	Indicate which, if any, of the following the filing organization used to organization's CEO/Executive Director Check all that apply Do no used by a related organization to establish compensation of the CE	ot check any boxes for methods			
	Compensation committee Writte	n employment contract			
	Independent compensation consultant Comp	ensation survey or study			
	Form 990 of other organizations	val by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section or a related organization	on A , line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control payment?		4a		Νο
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?				Νo
С	Participate in, or receive payment from, an equity-based compensa	ation arrangement?	4c		Νο
	If "Yes" to any of lines 4a-c, list the persons and provide the applic	cable amounts for each item in Part III			
	Only $501(c)(3)$ and $501(c)(4)$ organizations only must complete lin	nes 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the compensation contingent on the revenues of	e organization pay or accrue any			
а	The organization?		5a		
b	Any related organization?		5b		
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the compensation contingent on the net earnings of	e organization pay or accrue any			
а	The organization?		6a		
b	Any related organization?		6b		
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the payments not described in lines 5 and 6? If "Yes," describe in Part		7		
8	Were any amounts reported in Form 990, Part VII, paid or accured	pursuant to a contract that was			
	subject to the initial contract exception described in Regulations s				
	ın Part III		8		
9	If "Yes" to line 8, did the organization also follow the rebuttable presection 53 4958-6(c)?	esumption procedure described in Regulations	9		

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	-	(B) Breakdown of (i) Base compensation	W-2 and/or 1099-MIS  (ii) Bonus & incentive	(iii) Other reportable	(C) Retirement and other deferred compensation	( <b>D)</b> Nontaxable benefits	(E) Total of columns (B)(ı)-(D)	<b>(F)</b> Compensation reported as deferred in prior Form 990
	-		compensation	compensation				
(1)John J Falkenbach								
See Schedule O	(i)			326,377			326,377	
Executive Director	(ii)							
General Counsel								

Schedule J (Form 990) 2012

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2012

### •

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No 1545-0047

Open to Public Inspection

Name of the organization Delaware Life and Health Ins Guaranty Assn **Employer identification number** 

22-2451259

Identifier	Return Reference	Explanation		
		Form 990 Part VI Section B Line 12C Annually each member of the Board, the Associations Auditors, Outside Councel and contractors complete a Conflict of Interest Questionaire, which is reviewed by the Associations Outside Counsel, Executive Director and the Chairman to determine if any conflict of interest exists		
		Form 990 Part VI Section A Line 7B Some decisions of the Board of Director are subject are subject to member approval or to the approval of the Delaw are Insurance Commissoners per Chapter 44 of the Delaw are Insurance Code		
		Form 990 Part VI Section B Line 11A The Form 990 is prepared by the accounting firm retained by the Association with input from the Associations Executive Director and Controller. Once a preliminary draft of the 990 Form is completed, it is provided to all members of the Board of Directors for their review and comments. Any coments received from the Board of Directors are then considered. Final adjustments, if needed, are made to the Form 990. The Form is then filed with the Internal Revenue Service.		
		Form 990 Part VI Section B Line 15A The Executive Directors performance and compensation are reviewed by the Board of Directors on an annual basis		
		Form 990 Part VI Section A Line 3 The Association retains an independent contractor for its position of Executive Director this practice is not uncommon for guaranty associations		
		Form 990 Part VI Section A Line 6 The Associations membership consists of all licensed insurers in the State of Delaw are that write any type of insurance to which Chapter 44 of the Delaw are Insurance Code applies Members have such rights as prescribed in Chapter 44 of the Delaw are Insurance Code		
		Form 990 Part VI Section A Line 7A Per Chapter 44 of the Delaw are Insurance Code, The members of the Board shall be selected by member insurers subject to the approval of the Commissioner		
		Form 990 Part VI Section C Line 19 When appropriate, dpcuments will be delivered in an agreed manner upon request		
		Form 990 Part IV Line 12 The Association prepares its financial statements in conformity with Accounting practices recommended by the Accounting ISsues Committee of the National Organization of Life and Health Insurance Guaranty Associations, which is a comprehensive basis of accounting other than Accounting Principles Generally Accepted in the United States of America		
		Form 990 Part I Line 1 The mission of the Delaw are Life and Health Insurance Guaranty Association is to protect persons specified in the Delaw are Insurance Code against failure in the performance of contractual obligations, undercertain insurance policies and annuity contracts because of the impairment or insolvency of the member insurer that issued the polocies or contract as required by Chapter 44 of the Delaw are Insurance Code		
		Form 990 Part III Line 1 The mission of the Delaw are Life and Health Insurance Guaranty Association is to protect persons specified in the Delaw are Insurance Code against failure in the performance of contractual obligations, undercertain insurance policies and annuity contracts because of the impairment or insolvency of the member insurer that issued the polocies or contract as required by Chapter 44 of the Delaw are Insurance Code		
		Form 990 Part VII Section A Line 11 The compensation shown for John J Falkenbach includes reimbursed expenses		