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Form **990-EZ**  
Department of the Treasury  
Internal Revenue Service

# Short Form

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code  
(except black lung benefit trust or private foundation)

Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions)  
All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-1150  
**2012**  
**Open to Public Inspection**

**A For the 2012 calendar year, or tax year beginning 01-01-2012, and ending 12-31-2012**

**B** Check if applicable:  
 Address change  
 Name change  
 Initial return  
 Terminated  
 Amended return  
 Application pending

**C** Name of organization: THE PUBLIC SECTOR CONSORTIUM INC  
Number and street (or P O box, if mail is not delivered to street address) Room/suite: 58 FAYERWEATHER STREET  
City or town, state or country, and ZIP + 4: CAMBRIDGE, MA 02138

**D** Employer identification number: 20-5201451  
**E** Telephone number: (617) 547-8448  
**F** Group Exemption Number:

**G** Accounting Method:  Cash  Accrual Other (specify) \_\_\_\_\_  
**H** Check  if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF)

**I Website:** WWW.PUBLIC-SECTOR.ORG  
**J Tax-exempt status** (check only one) —  501(c)(3)  501(c)( ) (insert no)  4947(a)(1) or  527

**K** Check  if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.  
**L** Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ. **\$ 106,191**

### Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances

(see the instructions for Part I)  
Check if the organization used Schedule O to respond to any question in this Part I

Revenue	
<b>1</b> Contributions, gifts, grants, and similar amounts received	<b>1</b> 70,589
<b>2</b> Program service revenue including government fees and contracts	<b>2</b> 35,050
<b>3</b> Membership dues and assessments	<b>3</b>
<b>4</b> Investment income	<b>4</b> 552
<b>5a</b> Gross amount from sale of assets other than inventory	<b>5a</b>
<b>b</b> Less cost or other basis and sales expenses	<b>5b</b>
<b>c</b> Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	<b>5c</b>
<b>6</b> Gaming and fundraising events	
<b>a</b> Gross income from gaming (attach Schedule G if greater than \$15,000)	<b>6a</b>
<b>b</b> Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	<b>6b</b>
<b>c</b> Less direct expenses from gaming and fundraising events	<b>6c</b>
<b>d</b> Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	<b>6d</b>
<b>7a</b> Gross sales of inventory, less returns and allowances	<b>7a</b>
<b>b</b> Less cost of goods sold	<b>7b</b>
<b>c</b> Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	<b>7c</b>
<b>8</b> Other revenue (describe in Schedule O)	<b>8</b>
<b>9 Total revenue.</b> Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	<b>9</b> 106,191
Expenses	
<b>10</b> Grants and similar amounts paid (list in Schedule O)	<b>10</b> 13,500
<b>11</b> Benefits paid to or for members	<b>11</b>
<b>12</b> Salaries, other compensation, and employee benefits	<b>12</b>
<b>13</b> Professional fees and other payments to independent contractors	<b>13</b> 59,669
<b>14</b> Occupancy, rent, utilities, and maintenance	<b>14</b> 6,264
<b>15</b> Printing, publications, postage, and shipping	<b>15</b> 4,146
<b>16</b> Other expenses (describe in Schedule O)	<b>16</b> 11,162
<b>17 Total expenses.</b> Add lines 10 through 16	<b>17</b> 94,741
Net Assets	
<b>18</b> Excess or (deficit) for the year (Subtract line 17 from line 9)	<b>18</b> 11,450
<b>19</b> Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	<b>19</b> 192,817
<b>20</b> Other changes in net assets or fund balances (explain in Schedule O)	<b>20</b> 0
<b>21</b> Net assets or fund balances at end of year. Combine lines 18 through 20	<b>21</b> 204,267

**Part II Balance Sheets** (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II

	(A) Beginning of year	(B) End of year
<b>22</b> Cash, savings, and investments . . . . .	198,636	<b>22</b> 227,263
<b>23</b> Land and buildings . . . . .		<b>23</b>
<b>24</b> Other assets (describe in Schedule O) . . . . .		<b>24</b>
<b>25 Total assets</b> . . . . .	198,636	<b>25</b> 227,263
<b>26 Total liabilities</b> (describe in Schedule O) . . . . .	5,819	<b>26</b> 22,996
<b>27 Net assets or fund balances</b> (line 27 of column (B) <b>must</b> agree with line 21) . . . . .	192,817	<b>27</b> 204,267

**Part III Statement of Program Service Accomplishments** (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III

What is the organization's primary exempt purpose?

REINVENT PRACTICE OF PUBLIC LEADERSHIP

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title

**Expenses**  
(Required for section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts, optional for others)

**28** WE PROVIDE HIGH QUALITY MANAGEMENT AND LEADERSHIP LEARNING OPPORTUNITIES TO PUBLIC LEADERS AND NON- PROFIT COMMUNITY LEADERS (SOCIAL SECTOR) FOR THE PURPOSE OF HELPING TO IMPROVE THEIR PERFORMANCE AND SERVICE TO US CITIZENS WE HAVE A TEAM OF VIRTUAL CONTRACTORS WHO SERVE AS FACULTY, PROGRAM MANAGERS AND SUPPORT SPECIALISTS TO KEEP OUR OVERHEAD LOW WE CONSISTENTLY REVIEW AND UPGRADE OUR PROGRAM CONTENT TO ASSURE RELEVANCY TO PUBLIC LEADERS WE STRIVE TO PROVIDE THE HIGHEST POSSIBLE QUALITY LEARNING OPPORTUNITIES AT AFFORDABLE PRICES TO PUBLIC LEADERS (LOCAL STATE AND FEDERAL) OVER THE YEARS WE HAVE PROVIDED FACILITATION STRATEGIES FOR PUBLIC LEADERS TO THE PUBLIC AND COMMUNITY LEADERS IN THE CITY OF NEW BEDFORD MASS, TIME MANAGEMENT TO A NON PROFIT PARTNER ORGANIZATION IN CAMBRIDGE MA AND SYSTEMS THINKING FOR PUBLIC LEADERS WHO ARE NASA SYSTEM ENGINEERS, US DEPARTMENT OF VETERANS AFFAIRS LEADERS IN THE SENIOR EXECUTIVE PREP PROGRAM, STUDENTS AT THE FLETCHER SCHOOL OF LAW AND DIPLOMACY AT TUFTS UNIVERSITY, AND THE BRIGHAM AND WOMEN'S HOSPITAL WITH THE HARVARD SCHOOL OF PUBLIC HEALTH LEADERS IN 2012 THE PUBLIC SECTOR CONSORTIUM BEGUN A PROGRAM WITH THE PELL CENTER AT SALVE REGINA UNIVERSITY TARGETED AT LOCAL AND STATE GOVERNMENT LEADERS, CIVIC/COMMUNITY LEADERS, RI LEGISLATORS, AND ACADEMIC LEADERS (SOCIAL SECTOR IN RHODE ISLAND) THE PUBLIC SECTOR CONSORTIUM IS ALSO BEGINNING WORK WITH UNIVERSITIES IN THE AREA OF CIVIC ENGAGEMENT AND CIVIC LEADERSHIP FOR UNDERGRADUATES OUR ANNUAL PRO BONO OFFERING OF A TWO DAY TRAINING PROGRAM AT NO COST TO PUBLIC LEADERS CONTINUED IN 2012 THIS YEAR'S PROGRAM WAS SYSTEMS THINKING FOR PUBLIC LEADERS WHICH WAS HOSTED BY GAO IN WASHINGTON DC AND WAS ATTENDED BY LEADERS FROM MULTIPLE FEDERAL GOVERNMENT AGENCIES AND MEMBERS OF THE CAPITOL HILL STAFF THE PUBLIC SECTOR CONSORTIUM'S BOARD OF DIRECTORS APPROVED THIS OFFERING ON A PRO BONO BASIS WHICH WAS VALUED AT \$13,500 WE CONTINUE TO PROVIDE A NO COST MONTHLY TELECONFERENCE AS AN OPPORTUNITY FOR PUBLIC LEADERS TO SHARE BEST PRACTICES AND LEARN TOGETHER ON TOPICS SUCH AS ETHICS FOR PUBLIC LEADERS AND THE NEW FINDINGS OF NEUROSCIENCE AND THE IMPACT ON LEADERSHIP PRACTICES WE WORK TO DEVELOP NEW APPROACHES TO LEARNING AND TO OFFER RELEVANT TOPICS THAT ARE ON THE FRONTIER OF PUBLIC LEADERSHIP PRACTICES SUCH AS SUSTAINABLE LEADERSHIP PRACTICES AND TRANSITIONS SKILLS FOR LEADERS WE HAVE UPGRADED THE FREE LEARNING AVAILABLE ON OUR WEBSITE WITH THE LEADERSHIP TIPS TAB ON OUR HOME PAGE WE CONTINUE TO EXPAND OUR PARTNERSHIPS WITH OTHER LIKE MINDED NON PROFITS WHO SHARE OUR MISSION THE TARGET AUDIENCE FOR OUR WORK IS VAST (LOCAL, STATE AND FEDERAL PUBLIC LEADERS) WE REALIZE THAT WE CANNOT POSSIBLY PROVIDE LEARNING OPPORTUNITIES TO ALL THE PUBLIC LEADERS WHO NEED OUR SERVICES WITHOUT STRONG PARTNERSHIPS OUR WEB SITE WWW PUBLIC-SECTOR ORG PROVIDES PUBLICATIONS AND LEARNING RESOURCES TO LEADERS WHO WANT TO CONTINUE THEIR EDUCATION ON THEIR OWN OUR BIBLIOGRAPHY FOR PUBLIC LEADERS IS UPDATED ANNUALLY AND IS ORGANIZED BY ESSENTIAL AREAS OF PRACTICE WE WILL OFFER LEARNING OPPORTUNITIES THROUGHOUT 2013 AS WE CONTINUE TO WORK ON WAYS TO LOWER OUR COSTS AND KEEP OUR QUALITY HIGH OUR GOAL IS THAT LEADERS AT ALL LEVELS OF GOVERNMENT CAN ACCESS IMPORTANT MANAGEMENT AND LEADERSHIP PRACTICES THAT SUPPORT A RE-INVENTED MODEL OF PUBLIC LEADERSHIP THAT SERVES THE PUBLIC GOOD

(Grants \$ 13,500) If this amount includes foreign grants, check here  **28a** 59,829

**29**

(Grants \$ ) If this amount includes foreign grants, check here  **29a**

**30**

(Grants \$ ) If this amount includes foreign grants, check here  **30a**

**31** Other program services (describe in Schedule O)

(Grants \$ ) If this amount includes foreign grants, check here  **31a**

**32 Total program service expenses** (add lines 28a through 31a)  **32** 59,829

**Part IV List of Officers, Directors, Trustees, and Key Employees** List each one even if not compensated (see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
See Additional Data Table				

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the

instructions for Part V ) Check if the organization used Schedule O to respond to any question in this Part V . . . . .

33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O
34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name
35a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?
35b If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O
35c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III
36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N
37a Enter amount of political expenditures, direct or indirect, as described in the instructions
37b Did the organization file Form 1120-POL for this year?
38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?
38b If "Yes," complete Schedule L, Part II and enter the total amount involved
39 Section 501(c)(7) organizations Enter
39a Initiation fees and capital contributions included on line 9
39b Gross receipts, included on line 9, for public use of club facilities
40a Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under section 4911, section 4912, and section 4955
40b Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I
40c Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958
40d Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax on line 40c reimbursed by the organization
40e All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T
41 List the states with which a copy of this return is filed
42a The organization's books are in care of Telephone no Located at ZIP + 4
42b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.
42c At any time during the calendar year, did the organization maintain an office outside the U S ? If "Yes," enter the name of the foreign country
43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041—Check here and enter the amount of tax-exempt interest received or accrued during the tax year
44a Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ
44b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ
44c Did the organization receive any payments for indoor tanning services during the year?
44d If "Yes," to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O
45a Did the organization have a controlled entity within the meaning of section 512(b)(13)?
45b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)

Yes No

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

Part VI Section 501(c)(3) organizations only

All section 501(c)(3) organizations must answer questions 47-49b and 52, and complete the tables for lines 50 and 51

Check if the organization used Schedule O to respond to any question in this Part VI

Yes No

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II

48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

49a Did the organization make any transfers to an exempt non-charitable related organization?

b If "Yes," was the related organization a section 527 organization?

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

Table with 5 columns: (a) Name and title of each employee paid more than \$100,000; (b) Average hours per week devoted to position; (c) Reportable compensation; (d) Health benefits, contributions to employee benefit plans, and deferred compensation; (e) Estimated amount of other compensation.

f Total number of other employees paid over \$100,000

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

Table with 3 columns: (a) Name and address of each independent contractor paid more than \$100,000; (b) Type of service; (c) Compensation.

d Total number of other independent contractors each receiving over \$100,000.

52 Did the organization complete Schedule A? NOTE: All Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here: Signature of officer (\*\*\*\*\*), Date (2013-05-08), Type or print name and title (GEORGIANNA BISHOP PRESIDENT)

Paid Preparer Use Only: Print/Type preparer's name, Preparer's signature (MATTHEW HUTT CPA), Date (2013-05-06), Check self-employed, PTIN (P01070603), Firm's name (ALEXANDER ARONSON FINNING & CO PC), Firm's EIN (04-2571780), Firm's address (21 EAST MAIN STREET, WESTBORO, MA 01581), Phone no (508) 366-9100

May the IRS discuss this return with the preparer shown above? See instructions

**SCHEDULE A**  
(Form 990 or 990EZ)

**Public Charity Status and Public Support**

OMB No 1545-0047

**2012**

**Open to Public Inspection**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

**Name of the organization**

THE PUBLIC SECTOR CONSORTIUM INC

**Employer identification number**

20-5201451

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E )
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state \_\_\_\_\_
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II )
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II )
- 8  A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 9  An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2)**. (Complete Part III )
- 10  An organization organized and operated exclusively to test for public safety See **section 509(a)(4)**.
- 11  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h  
 a  Type I b  Type II c  Type III - Functionally integrated d  Type III - Non-functionally integrated
- e  By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f  If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  
 (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?  
 (ii) A family member of a person described in (i) above?  
 (iii) A 35% controlled entity of a person described in (i) or (ii) above?
- h Provide the following information about the supported organization(s)

	Yes	No
<b>11g(i)</b>		
<b>11g(ii)</b>		
<b>11g(iii)</b>		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of monetary support
			Yes	No	Yes	No	Yes	No	
<b>Total</b>									

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>4 Total.</b> Add lines 1 through 3						
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
<b>6 Public support.</b> Subtract line 5 from line 4						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
<b>7</b> Amounts from line 4						
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on						
<b>10</b> Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )						
<b>11 Total support</b> (Add lines 7 through 10)						
<b>12</b> Gross receipts from related activities, etc (see instructions)					<b>12</b>	
<b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b> . . . . . ▶						

**Section C. Computation of Public Support Percentage**

<b>14</b> Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f))	<b>14</b>	
<b>15</b> Public support percentage for 2011 Schedule A, Part II, line 14	<b>15</b>	
<b>16a 33 1/3% support test—2012.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization ▶		
<b>b 33 1/3% support test—2011.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization ▶		
<b>17a 10%-facts-and-circumstances test—2012.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶		
<b>b 10%-facts-and-circumstances test—2011.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶		
<b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶		

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	56,314	56,264	56,264	70,904	70,589	310,335
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	123,200	49,460	55,581	13,500	35,050	276,791
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>6 Total.</b> Add lines 1 through 5	179,514	105,724	111,845	84,404	105,639	587,126
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons	50,000	50,000	50,000	50,000	50,000	250,000
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
<b>c</b> Add lines 7a and 7b	50,000	50,000	50,000	50,000	50,000	250,000
<b>8 Public support</b> (Subtract line 7c from line 6 )						337,126

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
<b>9</b> Amounts from line 6	179,514	105,724	111,845	84,404	105,639	587,126
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,018	1,565	1,056	873	552	5,064
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
<b>c</b> Add lines 10a and 10b	1,018	1,565	1,056	873	552	5,064
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.)	180,532	107,289	112,901	85,277	106,191	592,190
<b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b> ▶ <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	<b>15</b>	56.930 %
<b>16</b> Public support percentage from 2011 Schedule A, Part III, line 15	<b>16</b>	59.430 %

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2012</b> (line 10c, column (f) divided by line 13, column (f))	<b>17</b>	0.860 %
<b>18</b> Investment income percentage from <b>2011</b> Schedule A, Part III, line 17	<b>18</b>	0.730 %

- 19a 33 1/3% support tests—2012.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization.
- b 33 1/3% support tests—2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization.
- 20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions.

**Part IV** **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

<b>Facts And Circumstances Test</b>
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<b>Explanation</b>

**SCHEDULE O**  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

**Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.**  
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

**2012**

**Open to Public Inspection**

Name of the organization  
THE PUBLIC SECTOR CONSORTIUM INC

**Employer identification number**

20-5201451

Identifier	Return Reference	Explanation
OTHER INVESTMENT INCOME	FORM 990-EZ, PART I, LINE 4	INTEREST INCOME 552
GRANTS AND SIMILAR AMOUNTS PAID	FORM 990-EZ, PART I, LINE 10	ACTIVITY CLASSIFICATION GRANTEE NAME PROBONO TRAINING PROGRAM AMOUNT GIVEN 13,500
OTHER EXPENSES	FORM 990-EZ, PART I, LINE 16	DESCRIPTION INSURANCE AMOUNT 1,668 DESCRIPTION OFFICE SUPPLIES, PRINTING AND POSTAGE AMOUNT 2,231 DESCRIPTION CLIENT VISITS AND MARKETING TRIPS AMOUNT 5,204 DESCRIPTION CONFERENCES AMOUNT 155 DESCRIPTION GOOGLE WORD SEARCHES AMOUNT 1,763 DESCRIPTION BANK CHARGES AND REGISTRATION FEES AMOUNT 141 TOTAL TO FORM 990-EZ, LINE 16 11,162
OTHER LIABILITIES	FORM 990-EZ, PART II, LINE 26	DESCRIPTION ACCOUNTS PAYABLE BEG OF YEAR AMOUNT 1,622 END OF YEAR AMOUNT 18,799 DESCRIPTION DEFERRED REVENUE BEG OF YEAR AMOUNT 4,197 END OF YEAR AMOUNT 4,197

## TY 2012 Transfers Personal Benefits Contracts Declaration

**Name:** THE PUBLIC SECTOR CONSORTIUM INC

**EIN:** 20-5201451

**Declaration:** THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY,OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT.THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY,OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT.

## Additional Data

**Software ID:**

**Software Version:**

**EIN:** 20-5201451

**Name:** THE PUBLIC SECTOR CONSORTIUM INC

### Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
GEORGIANNA BISHOP PRESIDENT	29 00	11,507	0	0
PAT SPITZIG VP & TREASURER	3 90	0	0	550
BETTE NOVAK VP & SECRETARY	3 00	763	0	0
KIRKE HARPER DIRECTOR	0 70	0	0	0
TONY ROLLINS DIRECTOR	0 90	0	0	0
ELEANOR M SEAMANS DIRECTOR	2 50	0	0	0
ELIZABETH MCDANIEL DIRECTOR	1 00	0	0	0
PATRICIA J GUARD DIRECTOR	1 00	0	0	0