Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2012

Open to Public Inspection

A For the 2012 calendar year, or tax year beginning 01-01-2012 , 2012, and ending 12-31-2012

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

C Name of organization
THE FOUNDATION CENTER

Doing Business As

Number and street (or P O box if mail is not delivered to street address) | Room/suite
79 FIFTH AVENUE
Suite

City or town, state or country, and ZIP + 4
NEW YORK, NY 100033076

D Employer identification number
13-1837418

E Telephone number
(212)620-4230

G Gross receipts $ 28,760,337

F Name and address of principal officer
BRADFORD K SMITH
79 FIFTH AVENUE
NEW YORK,NY 100033076

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J **Website:** ▶ WWW FOUNDATIONCENTER ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1956

M State of legal domicile NY

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
THE FOUNDATION CENTER'S MISSION IS TO STRENGTHEN THE SOCIAL SECTOR BY ADVANCING KNOWLEDGE ABOUT PHILANTHROPY IN THE UNITED STATES AND AROUND THE WORLD

2 Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	14
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	13
5	Total number of individuals employed in calendar year 2012 (Part V, line 2a)	5	190
6	Total number of volunteers (estimate if necessary)	6	13
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	91,075
b	Net unrelated business taxable income from Form 990-T, line 34	7b	-2,997

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	7,884,538	14,326,112
	9	Program service revenue (Part VIII, line 2g)	13,249,329	13,612,122
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	432,581	453,259
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	87,015	91,075
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	21,653,463	28,482,568
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	0	0
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	13,985,815	13,941,762
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶831,917		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	7,901,931	8,629,022
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	21,887,746	22,570,784
	19	Revenue less expenses Subtract line 18 from line 12	-234,283	5,911,784

			Beginning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	26,758,155	33,493,379
	21	Total liabilities (Part X, line 26)	7,946,740	7,777,701
	22	Net assets or fund balances Subtract line 21 from line 20	18,811,415	25,715,678

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

****** | 2013-11-13
Signature of officer | Date

LORENA NOGARA TREASURER AND CONTROLLER
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
KPMG LLP				

Firm's name ▶ KPMG LLP | Firm's EIN ▶

Firm's address ▶ 345 Park Avenue
New York, NY 101540102 | Phone no (212) 758-9700

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III . . . . ☑

1 Briefly describe the organization's mission

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 8,932,555 including grants of $) (Revenue $ 11,431,727)

DATA COLLECTION AND PUBLICATIONS - SEE SCHEDULE O

4b (Code) (Expenses $ 4,905,663 including grants of $) (Revenue $ 1,389,298)

LIBRARY/LEARNING CENTERS AND OTHER PUBLIC SERVICES - SEE SCHEDULE O

4c (Code) (Expenses $ 3,887,631 including grants of $) (Revenue $ 882,172)

RESEARCH AND OTHER PROGRAMS - SEE SCHEDULE O

4d Other program services (Describe in Schedule O)

(Expenses $ including grants of $) (Revenue $)

4e **Total program service expenses** ▶ 17,725,849

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI.*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I (see instructions)*	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part IV **Checklist of Required Schedules** *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21		No
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34		No
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	71			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	190			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			2b	Yes	
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?			3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*			3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			4a		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?			6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8		
9	**Sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O			13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b				
c	Enter the amount of reserves on hand	13c				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*			14b		

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response to any question in this Part VI . . . . ☑

Section A. Governing Body and Management

			Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	**1a** 14			
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				
b Enter the number of voting members included in line 1a, above, who are independent	**1b** 13			
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		**2**		No
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .		**3**		No
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		**4**		No
5 Did the organization become aware during the year of a significant diversion of the organization's assets? .		**5**		No
6 Did the organization have members or stockholders?		**6**		No
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		**7a**		No
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		**7b**		No
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a The governing body?		**8a**	Yes	
b Each committee with authority to act on behalf of the governing body?		**8b**	Yes	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		**9**		No

Section B. Policies (*This Section B requests information about policies not required by the Internal Revenue Code.*)

		Yes	No
10a Did the organization have local chapters, branches, or affiliates?	**10a**	Yes	
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	**10b**	Yes	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	**11a**	Yes	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a Did the organization have a written conflict of interest policy? *If "No," go to line 13*	**12a**	Yes	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	**12b**	Yes	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	**12c**	Yes	
13 Did the organization have a written whistleblower policy?	**13**	Yes	
14 Did the organization have a written document retention and destruction policy?	**14**	Yes	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a The organization's CEO, Executive Director, or top management official	**15a**	Yes	
b Other officers or key employees of the organization	**15b**	Yes	
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	**16a**		No
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	**16b**		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed ▶CA , NY , OH

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☑ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶MS LORENA NOGARA 79 FIFTH AVENUE NEW YORK, NY (212) 620-4230

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . . ☑

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) M CHRISTINE DEVITA CHAIRMAN UNTIL MARCH 2012	1 0	X		X				0	0	0
(2) BARRON M TENNY VICE CHAIRMAN	1 0	X		X				0	0	0
(3) MELISSA A BERMAN TRUSTEE	1 0	X						0	0	0
(4) PATRICK COLLINS TRUSTEE	1 0	X						0	0	0
(5) CLOTILDE PEREZ-BODE DEDECKER TRUSTEE	1 0	X						0	0	0
(6) P RUSSELL HARDIN CHAIRMAN	1 0	X		X				0	0	0
(7) MICHAEL F HAYES TRUSTEE	1 0	X						0	0	0
(8) NANCY S KAMI TRUSTEE UNTIL MARCH 2012	1 0	X						0	0	0
(9) VALDEMAR DE OLIVEIRA NETO TRUSTEE	1 0	X						0	0	0
(10) GEORGE PENICK TRUSTEE	1 0	X						0	0	0
(11) MARCIA A SMITH TRUSTEE	1 0	X						0	0	0
(12) JOHN COLBORN TRUSTEE	1 0	X						0	0	0
(13) MAUREEN H SMYTH TRUSTEE	1 0	X						0	0	0
(14) YVETTE J ALBERDINGK THIJM TRUSTEE	1 0	X						0	0	0
(15) THOMAS E WILCOX TRUSTEE UNTIL MARCH 2012	1 0	X						0	0	0
(16) PATRICK MCCARTHY TRUSTEE	1 0	X						0	0	0
(17) BRADFORD K SMITH PRESIDENT	35 0	X		X				551,476	0	49,864

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(18) LORETTA FERRARI TREAS /SEC UNTIL 10/15/12	35 0			X				169,590	0	38,600
(19) LORENA NOGARA TREASURER & CONTROLLER	35 0			X				132,490	0	15,807
(20) LISA L PHILP SECRETARY & VP STRATEGIC PHIL	35 0			X				208,842	0	0
(21) LAWRENCE T MCGILL VP - RESEARCH	35 0					X		179,428	0	47,953
(22) EDWARD J VENTURI VP - INFO TECH	35 0					X		156,908	0	44,428
(23) JUWON CHOI VP - EDUCATION SERVICES	35 0					X		184,516	0	28,454
(24) JEFFREY A FALKENSTEIN VP - DATA ACQUISITION	35 0					X		157,330	0	44,668
(25) ANJULA CARRIER VP - MARKETING & COMMUNICATION	35 0					X		154,591	0	29,373

		(D)	(E)	(F)
1b	**Sub-Total** . . . . ▶			
c	**Total from continuation sheets to Part VII, Section A** . . . . ▶			
d	**Total (add lines 1b and 1c)** . . . . ▶	1,895,171	0	299,147

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶21

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	**3**		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	**4**	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	**5**		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
THE CROSSLAND GROUP LTD , 16 MAOLIS ROAD NAHANT MA 01908	BUSINESS CONSULTING	308,000
VELIR STUDIOS , 212 ELM ST STE 401 SOMERVILLE MA 02144	IT CONSULTING	241,013
DELOITTE CONSULTING LLP , 4022 SELLS DRIVE HERMITAGE TN 37076	IT CONSULTING	205,000
COMMONFUND , 15 OLD DANBURY ROAD PO BOX 812 WILTON CT 068970812	INVESTMENT SERVICES	151,092
CONTEGRA , 200 MAMARONECK AVENUE WHITE PLAINS NY 10601	IT CONSULTING	142,214

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶7

Part VIII Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII . . . . ☐

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns . . 1a					
	b	Membership dues 1b					
	c	Fundraising events 1c					
	d	Related organizations . . . 1d					
	e	Government grants (contributions) 1e					
	f	All other contributions, gifts, grants, and similar amounts not included above 1f	14,326,112				
	g	Noncash contributions included in lines 1a-1f $					
	h	**Total.** Add lines 1a-1f . . . . ▶		14,326,112			
Program Service Revenue			Business Code				
	2a	PUBLICATION REVENUE	611710	11,431,727	11,431,727		
	b	EDUCATIONAL PROGRAM REVENUE	611710	678,531	678,531		
	c	ASSOCIATES PROGRAM MEMBERSHIP FEES	611710	101,918	101,918		
	d	DATABASE SEARCH REVENUE	611710	130,254	130,254		
	e	COOPERATING COLLECTION MEMBERSHIP FEES	611710	478,595	478,595		
	f	All other program service revenue		791,097	791,097		
	g	**Total.** Add lines 2a–2f . . . . ▶		13,612,122			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts) . . . . ▶		379,577			379,577
	4	Income from investment of tax-exempt bond proceeds . . ▶		0			
	5	Royalties . . . . ▶		0			
			(i) Real / (ii) Personal				
	6a	Gross rents					
	b	Less rental expenses					
	c	Rental income or (loss)	(i) 0 / (ii) 0				
	d	Net rental income or (loss) . . . . ▶		0			
			(i) Securities / (ii) Other				
	7a	Gross amount from sales of assets other than inventory	(i) 351,451				
	b	Less cost or other basis and sales expenses	(i) 277,769				
	c	Gain or (loss)	(i) 73,682				
	d	Net gain or (loss) . . . . ▶		73,682			73,682
	8a	Gross income from fundraising events (not including $ ____ of contributions reported on line 1c) See Part IV, line 18 . . a					
	b	Less direct expenses . . . b					
	c	Net income or (loss) from fundraising events . . ▶		0			
	9a	Gross income from gaming activities See Part IV, line 19 . . . a					
	b	Less direct expenses . . . b					
	c	Net income or (loss) from gaming activities . . . ▶		0			
	10a	Gross sales of inventory, less returns and allowances . a					
	b	Less cost of goods sold . . b					
	c	Net income or (loss) from sales of inventory . . ▶		0			
		Miscellaneous Revenue	Business Code				
	11a	PHILANTHROPY NEWS DIGEST & JOB CORNER	541800	89,985		89,985	
	b	FEE FOR FACILITIES SET UP FROM	561000	1,090		1,090	
	c						
	d	All other revenue					
	e	**Total.** Add lines 11a–11d . . . . ▶		91,075			
	12	**Total revenue.** See Instructions . . . . . ▶		28,482,568	13,612,122	91,075	453,259

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response to any question in this Part IX . . . . ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States See Part IV, line 21	0			
2 Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4 Benefits paid to or for members	0			
5 Compensation of current officers, directors, trustees, and key employees	1,172,437	722,173	344,870	105,394
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7 Other salaries and wages	9,769,747	7,924,137	1,427,907	417,703
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	928,131	730,057	153,332	44,742
9 Other employee benefits	1,238,602	978,513	200,120	59,969
10 Payroll taxes	832,845	655,105	137,591	40,149
11 Fees for services (non-employees)				
a Management	0			
b Legal	66,595	53,765	10,682	2,148
c Accounting	115,200		115,200	
d Lobbying	0			
e Professional fundraising services See Part IV, line 17	0			
f Investment management fees	171,092		171,092	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,988,551	1,621,271	367,180	100
12 Advertising and promotion	57,242	54,242	3,000	
13 Office expenses	792,755	741,124	44,027	7,604
14 Information technology	572,088	388,881	172,489	10,718
15 Royalties . .	2,724	2,724		
16 Occupancy	2,431,104	1,972,708	355,788	102,608
17 Travel	443,183	351,116	89,185	2,882
18 Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19 Conferences, conventions, and meetings	111,317	84,064	26,678	575
20 Interest	0			
21 Payments to affiliates	0			
22 Depreciation, depletion, and amortization	491,820	387,330	81,005	23,485
23 Insurance	128,989		128,989	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a SEMINAR INSTRUCTION	287,566	287,566	0	
b PRINTING AND DUPLICATING	328,704	308,359	20,345	
c LIBRARY ACQUISITION	85,605	84,933	672	
d PUBLICATION DISTRIBUTION	34,459	34,459	0	
e All other expenses	520,028	343,322	162,866	13,840
25 **Total functional expenses.** Add lines 1 through 24e	22,570,784	17,725,849	4,013,018	831,917
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X **Balance Sheet**

Check if Schedule O contains a response to any question in this Part X . . . . ☐

			(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing	144,814	1	164,980
	2	Savings and temporary cash investments	9,857,457	2	11,543,865
	3	Pledges and grants receivable, net	2,400,956	3	6,528,995
	4	Accounts receivable, net	309,342	4	649,338
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L	0	5	0
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L	0	6	0
	7	Notes and loans receivable, net	0	7	0
	8	Inventories for sale or use	82,392	8	111,271
	9	Prepaid expenses and deferred charges	664,849	9	362,974
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D — 10a 12,007,580			
	b	Less accumulated depreciation — 10b 10,454,881	1,870,943	10c	1,552,699
	11	Investments—publicly traded securities	9,233,341	11	8,877,363
	12	Investments—other securities See Part IV, line 11	2,194,061	12	3,701,894
	13	Investments—program-related See Part IV, line 11	0	13	0
	14	Intangible assets	0	14	0
	15	Other assets See Part IV, line 11	0	15	0
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	26,758,155	16	33,493,379
Liabilities	17	Accounts payable and accrued expenses	1,079,443	17	907,358
	18	Grants payable	0	18	0
	19	Deferred revenue	4,885,643	19	4,882,998
	20	Tax-exempt bond liabilities	0	20	0
	21	Escrow or custodial account liability Complete Part IV of Schedule D	0	21	0
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L	0	22	0
	23	Secured mortgages and notes payable to unrelated third parties	0	23	0
	24	Unsecured notes and loans payable to unrelated third parties	0	24	0
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	1,981,654	25	1,987,345
	26	**Total liabilities.** Add lines 17 through 25	7,946,740	26	7,777,701
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	11,771,016	27	12,190,523
	28	Temporarily restricted net assets	5,326,399	28	11,811,155
	29	Permanently restricted net assets	1,714,000	29	1,714,000
		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	18,811,415	33	25,715,678
	34	Total liabilities and net assets/fund balances	26,758,155	34	33,493,379

Part XI Reconcilliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12)	1	28,482,568
2	Total expenses (must equal Part IX, column (A), line 25)	2	22,570,784
3	Revenue less expenses Subtract line 2 from line 1	3	5,911,784
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	18,811,415
5	Net unrealized gains (losses) on investments	5	1,172,501
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-180,022
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	25,715,678

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ____________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

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SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state ______

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☑ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h
a ☐ Type I **b** ☐ Type II **c** ☐ Type III - Functionally integrated **d** ☐ Type III - Non-functionally integrated

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	**11g(i)**		
(ii) A family member of a person described in (i) above?	**11g(ii)**		
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	**11g(iii)**		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	**(ii)** EIN	**(iii)** Type of organization (described on lines 1- 9 above or IRC section **(see instructions))**	**(iv)** Is the organization in col **(i)** listed in your governing document? Yes	No	**(v)** Did you notify the organization in col **(i)** of your support? Yes	No	**(vi)** Is the organization in col **(i)** organized in the U S ? Yes	No	**(vii)** Amount of monetary support
Total									

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	7,574,251	5,301,901	7,239,719	7,884,538	14,326,112	42,326,521
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
3 The value of services or facilities furnished by a governmental unit to the organization without charge						0
4 **Total.** Add lines 1 through 3	7,574,251	5,301,901	7,239,719	7,884,538	14,326,112	42,326,521
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						14,212,118
6 **Public support.** Subtract line 5 from line 4						28,114,403

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4	7,574,251	5,301,901	7,239,719	7,884,538	14,326,112	42,326,521
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	544,924	427,048	386,663	419,328	379,577	2,157,540
9 Net income from unrelated business activities, whether or not the business is regularly carried on						0
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						0
11 **Total support** (Add lines 7 through 10)						44,484,061

12 Gross receipts from related activities, etc (see instructions) | 12 | 66,211,500

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** . . . . . ▶☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) | 14 | 63 201 %

15 Public support percentage for 2011 Schedule A, Part II, line 14 | 15 | 70 094 %

16a **33 1/3% support test—2012.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☑

b **33 1/3% support test—2011.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

17a **10%-facts-and-circumstances test—2012.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶☐

b **10%-facts-and-circumstances test—2011.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶☐

Part III **Support Schedule for Organizations Described in Section 509(a)(2)**
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 **Total support.** (Add lines 9, 10c, 11, and 12)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2012** (line 10c, column (f) divided by line 13, column (f))	17	
18 Investment income percentage from **2011** Schedule A, Part III, line 17	18	

19a **33 1/3% support tests—2012.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

b **33 1/3% support tests—2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

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SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements.
Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)
- ☐ Preservation of land for public use (e g , recreation or education)
- ☐ Preservation of an historically important land area
- ☐ Protection of natural habitat
- ☐ Preservation of a certified historic structure
- ☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ ______

4 Number of states where property subject to conservation easement is located ▶ ______

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ ______

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ______

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

(ii) Assets included in Form 990, Part X ▶ $ ______

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

b Assets included in Form 990, Part X ▶ $ ______

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table

			Amount
c	Beginning balance	1c	
d	Additions during the year	1d	
e	Distributions during the year	1e	
f	Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . ☐

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

		(a) Current year	(b) Prior year	b (c) Two years back	(d) Three years back	(e) Four years back
1a	Beginning of year balance	11,367,208	11,432,208	10,841,954	9,716,954	10,261,954
b	Contributions		125,000	125,000	125,000	2,980,000
c	Net investment earnings, gains, and losses	758,488	-190,000	1,500,000	3,092,623	-3,138,959
d	Grants or scholarships					
e	Other expenditures for facilities and programs	26,588		1,034,746		
f	Administrative expenses				2,092,623	386,041
g	End of year balance	12,099,108	11,367,208	11,432,208	10,841,954	9,716,954

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶ 86 000 %

b Permanent endowment ▶ 14 000 %

c Temporarily restricted endowment ▶

The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

			Yes	No
	(i) unrelated organizations	3a(i)		No
	(ii) related organizations	3a(ii)		No
b	If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		4,684,394	3,958,659	725,735
d Equipment		3,090,549	2,659,857	430,692
e Other		4,232,637	3,836,365	396,272
Total. Add lines 1a through 1e *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶				1,552,699

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other (A) ALTERNATIVE INVESTMENTS	3,701,894	F
Total. *(Column (b) must equal Form 990, Part X, col (B) line 12)* ▶	3,701,894	

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) must equal Form 990, Part X, col.(B) line 15.)* . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 (a) Description of liability	(b) Book value
Federal income taxes	0
BENEFIT OBLIGATION	1,987,345
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25)* ▶	1,987,345

2. Fin 48 (ASC 740) Footnote In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☑

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	29,620,477
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	1,172,501		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d	-34,592		
e	Add lines **2a** through **2d**			2e	1,137,909
3	Subtract line **2e** from line **1**			3	28,482,568
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total revenue Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12)			5	28,482,568

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	22,716,214
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d	145,430		
e	Add lines **2a** through **2d**			2e	145,430
3	Subtract line **2e** from line **1**			3	22,570,784
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18)			5	22,570,784

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
INTENDED USE OF ENDOWMENT FUNDS	SCHEDULE D, PART V, LINE 4	THE CENTER'S ENDOWMENT FUNDS AND BOARD-DESIGNATED AMOUNTS FOR LONG-TERM INVESTMENT CONSIST OF PERMANENTLY RESTRICTED NET ASSETS (ENDOWMENT FUNDS) AND A BOARD-DESIGNATED AMOUNT FOR LONG-TERM INVESTMENT THE PERMANENTLY RESTRICTED NET ASSETS (ENDOWMENT FUNDS) ARE SUBJECT TO DONOR-IMPOSED STIPULATIONS THAT THE PRINCIPAL BE MAINTAINED PERMANENTLY BY THE CENTER THE CENTER HAS THREE SEPARATE ENDOWMENTS AND IT IS PERMITTED TO USE THE INCOME EARNED ON THE RELATED INVESTMENTS FOR GENERAL PURPOSES, LIBRARY ACQUISITIONS AND PUBLIC EDUCATION THE BOARD-DESIGNATED AMOUNT FOR LONG-TERM INVESTMENT IS A FUND SET ASIDE BY THE BOARD OF TRUSTEES FOR LONG-TERM INVESTMENT THAT ENSURE THE CENTER'S FINANCIAL STRENGTH AND AGILITY, AND PROVIDE A RESERVE FUND IN THE EVENT OF A FINANCIAL EMERGENCY
UNCERTAIN TAX POSITIONS	SCHEDULE D, PART X, LINE 2	THE CENTER RECOGNIZES THE EFFECT OF INCOME TAX POSITIONS ONLY IF THOSE POSITIONS ARE MORE LIKELY THAN NOT OF BEING SUSTAINED INCOME GENERATED FROM ACTIVITIES UNRELATED TO THE CENTER'S EXEMPT PURPOSE IS SUBJECT TO TAX UNDER INTERNAL REVENUE CODE SECTION 511 THE CENTER HAD NO UNRELATED BUSINESS INCOME TAX EXPENSE FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011
RECONCILIATION OF REVENUE PER AUDITED FINANCIAL STATEMENTS	SCHEDULE D, PART XI, LINE 2D	$(42,877) PENSION AND POSTRETIREMENT CHANGES OTHER THAN NET PERIODIC COST FOR THE CURRENT YEAR $8,285 ACQUISITION OF ASSETS (CASH ACCOUNTS AND ACCOUNTS -------- RECEIVABLE) FROM ISSUELAB $(34,592)
RECONCILIATION OF EXPENSE PER AUDITED FINANCIAL STATEMENTS	SCHEDULE D, PART XII, LINE 2D	$(145,430) SEVERANCE PAYMENTS AND OUTPLACEMENT SERVICES FOR TWO TERMINATED EMPLOYEES

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SCHEDULE F (Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 **For grantmakers.** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . ☐ **Yes** ☐ **No**

2 **For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.

3 Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
	South America			Program Services	SPECIAL TRAINING	3,709
	South America			Program Services	SPECIAL TRAINING	3,747
	South America			Program Services	SPECIAL TRAINING	5,909
3a	Sub-total					13,365
b	Total from continuation sheets to Part I					
c	**Totals** (add lines 3a and 3b)					13,365

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than $5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . ▶

3 Enter total number of other organizations or entities . . . . ▶

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	**(b)** Region	**(c)** Number of recipients	**(d)** Amount of cash grant	**(e)** Manner of cash disbursement	**(f)** Amount of non-cash assistance	**(g)** Description of non-cash assistance	**(h)** Method of valuation (book, FMV, appraisal, other)

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*	☑ Yes	☐ No
2	Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organizationmay be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)*	☐ Yes	☑ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)*	☑ Yes	☐ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)*	☑ Yes	☐ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)*	☐ Yes	☑ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).*	☐ Yes	☑ No

Part V **Supplemental Information**

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	ReturnReference	Explanation
EXPENDITURES BY REGION	SCHEDULE F, PART I, LINE 3, COLUMN (F)	THE CENTER USES THE ACCRUAL METHOD OF ACCOUNTING TO REPORT TOTAL EXPENDITURES BY REGION IN ITS FINANCIAL STATEMENTS

Schedule J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	**1b**		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III ☑ Compensation committee ☐ Written employment contract ☑ Independent compensation consultant ☑ Compensation survey or study ☐ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**	Yes	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	**4c**		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		No
b	Any related organization?	**5b**		No
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		No
b	Any related organization?	**6b**		No
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1)LORETTA FERRARI TREAS /SEC UNTIL 10/15/12	(i)	169,481	0	109	21,183	19,672	210,445	0
	(ii)	0	0	0	0	0	0	0
(2)LAWRENCE T MCGILL VP - RESEARCH	(i)	179,170	0	258	24,702	26,514	230,644	0
	(ii)	0	0	0	0	0	0	0
(3)EDWARD J VENTURI VP - INFO TECH	(i)	156,650	0	258	21,177	25,534	203,619	0
	(ii)	0	0	0	0	0	0	0
(4)JUWON CHOI VP - EDUCATION SERVICES	(i)	108,855	0	75,661	12,597	17,040	214,153	0
	(ii)	0	0	0	0	0	0	0
(5)JEFFREY A FALKENSTEIN VP - DATA ACQUISITION	(i)	157,270	0	60	21,417	26,514	205,261	0
	(ii)	0	0	0	0	0	0	0
(6)ANJULA CARRIER VP - MARKETING & COMMUNICATION	(i)	138,906	15,625	60	13,644	17,360	185,595	0
	(ii)	0	0	0	0	0	0	0
(7)BRADFORD K SMITH PRESIDENT	(i)	490,319	39,255	21,902	34,197	17,298	602,971	0
	(ii)	0	0	0	0	0	0	0
(8)LISA L PHILP SECRETARY & VP STRATEGIC PHIL	(i)	208,752	0	90	0	1,499	210,341	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II
Also complete this part for any additional information

Identifier	Return Reference	Explanation
SEVERANCE PAYMENT	SCHEDULE J, PART I, LINE 4A	JUWON CHOI, THE CENTER'S FORMER VP - EDUCATION, WHOSE EMPLOYMENT TERMINATED AS OF AUGUST 23, 2012, RECEIVED SEVERANCE IN 2012 THE AMOUNT OF SEVERANCE RECEIVED IS INCLUDED ON SCHEDULE J PART II IN COLUMN (B) (III), OTHER REPORTABLE COMPENSATION
SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN	SCHEDULE J, PART I, LINE 4B	THE FOLLOWING INDIVIDUAL CONTRIBUTED AN AMOUNT TO A SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN, AND THIS AMOUNT WAS INCLUDED AS TAXABLE COMPENSATION IN COLUMN (B) (III), OTHER REPORTABLE COMPENSATION, OF THE TABLE ABOVE - BRADFORD K SMITH, PRESIDENT, PARTICIPATED IN A SECTION 457(F) PLAN AND CONTRIBUTED $17,000 NON-FIXED PAYMENTS SCHEDULE J, PART I, LINE 7 THE CENTER HAS AN INCENTIVE COMPENSATION PROGRAM FOR ITS STAFF SELECTED EMPLOYEES WITH EXCEPTIONAL PERFORMANCE DURING THE YEAR ARE ELIGIBLE TO RECEIVE AN AWARD OF 5% OF SALARY UP TO $5,000, SUBJECT TO THE AVAILABILITY OF RESOURCES
BONUS AND INCENTIVE COMPENSATION	SCHEDULE J, PART II, COLUMN B (II)	EACH YEAR, EMPLOYEES EARNING MORE THAN CERTAIN STATUTORY LIMITATIONS ARE ELIGIBLE TO RECEIVE ADDITIONAL COMPENSATION PURSUANT TO A FIXED FORMULA AS SPECIFIED IN THE CENTER'S SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN FOR THE 2012 CALENDAR YEAR, THE PRESIDENT WAS PAID PURSUANT TO THE PLAN $39,255 WHICH IS REPORTED ON SCHEDULE J, PART II, COL B (II) THE CENTER HAS AN INCENTIVE COMPENSATION PROGRAM WHEREIN PAYMENTS ARE ONLY MADE IF A SPECIFIC REVENUE TARGET IS ATTAINED IN 2012, ANJULA CARRIER, VICE PRESIDENT OF MARKETING AND COMMUNICATIONS, MET SPECIFIC REVENUE GOALS AND RECEIVED $15,625 IN INCENTIVE COMPENSATION

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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Identifier	Return Reference	Explanation
ORGANIZATION'S MISSION	FORM 990, PART III, LINE 1	The Foundation Center's mission is to strengthen the social sector by advancing know ledge about philanthropy in the U S and around the w orld The Center accomplishes its mission by - Operating library/learning centers in five locations-New York City, Washington, DC, Atlanta, Cleveland, and San Francisco that offer free access to information resources and educational programs - Maintaining unique databases of information on more than 105,000 foundations, corporate donors, and grantmaking public charities w orldw ide and over 5 million of their recent grants Its Foundation Directory Online subscription service is the most popular means for searching these databases - Providing a content-rich w eb site w ith a variety of free search tools, tutorials, dow nloadable reports, and other information updated daily, including Philanthropy New s Digest, its daily new s service, and PubHub, its searchable online collection of thousands of reports published by foundations and nonprofit organizations - Conducting research and publishing reports on the grow th of the foundation field and on trends in foundation support of the nonprofit sector - Publishing books ranging from basic primers on fundraising and nonprofit management to comprehensive reference w orks - Coordinating a netw ork of funding information centers nationw ide and around the w orld - more than 475 Cooperating Collections that offer free local access to core Center resources and training Established in 1956, the Foundation Center is the leading source of information about philanthropy w orldw ide Through data, analysis, and training, it connects people w ho w ant to change the w orld to the resources they need to succeed The Center maintains the most comprehensive database on U S and, increasingly, global grantmakers and their grants - a robust, accessible know ledge bank for the sector It also operates research, education, and training programs designed to advance know ledge of philanthropy at every level Thousands of people visit the Center's w eb site each day and are served in its five regional library/learning centers and its netw ork of more than 475 funding information centers located in public libraries, community foundations, and educational institutions nationw ide and around the w orld

Identifier	Return Reference	Explanation
PROGRAM SERVICES - DATA COLLECTION AND PUBLICATIONS	FORM 990, PART III, LINE 4A	EXPENSES $8,932,555 AND REVENUE $11,431,727 The Center maintains unique databases of infor mation on more than 105,000 foundations, corporate donors, and grantmaking public charitie s worldwide and over 5 million of their recent grants Its Foundation Directory Online sub scription service is the most popular means for searching these databases This subscripti on service is made available for free use in over 475 locations nationwide and around the world The Center also publishes books ranging from basic primers on fundraising and nonpr ofit management to comprehensive reference works Other major data collection and publicat ions program accomplishments in 2012 include the following Partnerships to Improve Data C ollection, Management, and Sharing In 2012, the Foundation Center focused on systematic a pproaches to data collection through improved partnerships and upgraded technology As phi lanthropic efforts become more global, there is an undeniable need to work and share infor mation across more diverse landscapes by clearly defining data standards for philanthropy The Center engaged with Worldwide Initiative for Grantmaker Support (WINGS) and its membe r associations, the International Aid Transparency Initiative (IATI)-international coaliti on of governments and NGOs-to streamline data collection and management of aid activity T he Center participated in presentations with WINGS at two global conferences and at IATI e vents in the United Kingdom, France, and Sweden around creating common data standards The Center also engaged our existing partners as well as new partners including Red Argentina para la Cooperacin Internacional, Centre for Social Impact (Australia), Directory of Soci al Change (United Kingdom), National Volunteer & Philanthropy Centre (Singapore), Ford Fou ndation West Africa (Nigeria), and Inyathelo (South Africa), working collaboratively to st reamline philanthropic data platforms The Center partnered with the International Human R ights Funders Group (IHRFG), to launch Advancing Human Rights, a first-ever initiative to track, report on, and make accessible information on foundation support for human rights w orldwide via an interactive tool The Center mapped a definition of human rights grantmaki ng that was also adopted by an international team of advisors to actual grants The initia tive significantly improved data that the Center makes available related to this subject a nd expanded Grants Classification to better capture human rights-related grantmaking New Data Collection Throughout 2012, the Center expanded the breadth and quality of domestic and international data In order to serve the sector's growing range of philanthropic cont ributions, the Center recognized the need to update taxonomy so that users could compare t heir activities or conduct global scale qualitative research The Center worked with a con sultant and Smartlogic, to inform this taxonomic reorganization, including making taxonomy more accurate and implementing improved coding strategies The Center also focused on tra cking philanthropic data relating to current affairs and emerging interests, such as disas ter responses for Hurricane Sandy relief In total, 23,000 grants were added from non-U S funders to the Center's grants database This work included adding information on over 10 ,000 Canadian charities, facilitating data conversation and management for three Australia n foundations and 150 grants to create a pilot Philanthropy In/Sight Australia, and addin g information on 800 Chinese charities in partnership with the China Foundation Center Th e Center now collects information on over 2,500 Chinese charities and compiled data on 740 new community-based foundations Electronic Grant Reporting The Center continues to make significant strides building on its ongoing efforts for over a decade to improve data abo ut foundation giving The Center's ongoing eGrant reporting standard work is designed to c ontinually improve reporting that allows foundations to transmit their grant data electron ically via export modules This feature is available by using nine of the grants managemen t software providers, including MicroEdge, GIFTS, Foundant, nPower, and SmartSimple Simil arly, the Foundation Center's existing hGrant reporting system, an html-based version of t he eGrant standard, allows foundations to automatically, accurately, and consistently capt ure and transmit information from the foundation's own Web site or RSS feed The Center ma de the hGrant reporting data received available free of charge to the general public in th e "Looking Inside Foundations" area of Glasspockets [http //www glasspockets org/inside/wh gp/index html] Foundation Directory Online (FDO) Enhancement The Center improved Foundat ion Center Updater [http //updater foundationcenter org/], with a feature that allows gran tmakers to make direct updates to their FDO profile, making it easier to provide the Cente r with current information With this improvement,

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PROGRAM SERVICES - DATA COLLECTION AND PUBLICATIONS	FORM 990, PART III, LINE 4A	grantmakers are helping to keep their public facing information timely and accurate In a ddition, the Center merged IssueLab reports to FDO Professional's Pow er Search, replacing PubHub, so that search results now reference this larger, more comprehensive dataset Also , new in 2012, FDO Professional subscribers and visitors to certain libraries and Philanth ropy Information Centers can access FDO by using Android devices Last year, the Center pr ovided 154,019 users free FDO accounts Fondos a la Vista Developed in partnership w ith t he Philanthropy and Civil Society Project at Instituto Tecnolgico Autnomo de Mxico (ITAM) and Alternatives y Capacidades in Mexico, the Center developed an online Spanish-language directory including data on over 22,000 nonprofit organizations in Mexico The directory o ffers users w ith reliable and publically accessible information about Mexican donors, thei r respective philanthropic activity, including the organizations they fund Foundation Gra nts to Individual Online Redesign Individual grantseekers such as artists and students ha ve very specific fundraising needs and benefit greatly from a product uniquely tailored to those needs Foundation Grants to Individuals Online is a valuable resource for this audi ence, allow ing them to find prospective funders based on fields of interest and types of s upport specific to the individual grantseeker In 2012, the Center released the redesigned , user-friendly version by adding new tools, search fields, and foundation social media li nks Creating Know ledge Resources In partnership w ith the International Human Rights Fund ers Group (IHRFG), the Center launched Advancing Human Rights, a first-ever initiative to track, report on, and open public access to foundation support for human rights w orldw ide The initiative has included creating a human rights custom version of the Philanthropy I n/Sight data visualization platform, w hich provides access to grants aw arded by over 150 I HRFG, Ariadne, and International Netw ork of Women's Funds members, as w ell as over 12,000 funders, collecting, processing, indexing, and researching all human rights grants data re ceived from foundations in 29 countries, matching the definition of 'human rights grantmak ing' to internal grants taxonomy w ith approval and adoption by an international team of ad visors, expanding Grants Classification System to better capture human rights-related gran tmaking, conducting interview s w ith 25 leading human rights funders on current challenges and opportunities, and preparing a first-ever benchmark study of foundation funding for hu man rights, scheduled for release in 2013 Philanthropy In/Sight With the creation of our Google Maps-based, interactive GIS tool, Philanthropy In/Sight [http //philanthropyinsigh t org/] in 2009, the Center took a giant step forw ard in building a platform for visualizi ng the w ork of global philanthropy Philanthropy In/Sight helps grantmakers and grantseeke rs to better understand funding patterns w orldw ide, bolstering their strategic decision ma king and ability to identify opportunities for funding and/or collaboration Each year, th e Center continues to add data to increase Philanthropy In/Sight's utility At the end of 2012, In/Sight includes information on more than 124,000 grantmakers, including nearly 15, 000 foundations and 39,000 grants in Africa, Latin America, the Middle East, Europe, and C hina In 2012, The Center developed three customized PINS editions, including Philanthropy In/Sight Human Rights, Philanthropy In/Sight LGBTQ, and Philanthropy In/Sight Boys and Men of Color in California

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PROGRAM SERVICES - LIBRARY/LEARNING CENTERS AND OTHER PUBLIC SERVICES	FORM 990, PART III, LINE 4B	EXPENSES $4,905,663 AND REVENUE $1,389,298 The Center operates professionally staffed library/learning centers in five locations-New York City, Washington, DC, Atlanta, Cleveland, and San Francisco-that offer free access to the Center's online subscription databases and books, other resources on funders and all aspects of philanthropy and nonprofit management and free educational programs In 2012, the Center's libraries were utilized by over 45,000 visitors The Center has an Online Librarian who responds to reference questions from people who prefer use its resources online The Center's rotation of 22 free, in-person classes gives participants a comprehensive understanding of the grantseeking process On its Website 16 webinars of its free classes, as well as free tutorials and interactive courses and audio/video recordings of its special events, extend training opportunities to those who are unable to attend classroom presentations or who prefer to learn at their own pace in their home or office to about 9,000 online participants These online courses save travel time and costs, and broaden the Center's reach into underserved and rural communities In 2012, approximately 26,000 people participated in the Center's free training, both in-person and online The Center also coordinates a network of funding information centers nationwide and around the world - more than 475 Cooperating Collections that offer free local access to core Center resources, including the Foundation Directory Online Professional and training Other major library/learning center accomplishments in 2012 include the following Enhancing GrantSpace GrantSpace [http //www grantspace org] is a dynamic, interactive online tool specifically designed for nonprofits worldwide in need of know-how for securing funding and operating effective organizations This past year, GrantSpace provided approximately 989,890 unique visitors with free access to Foundation Center resources, reducing both training and travel costs and providing convenient 24-hour access to anyone, anywhere Creating original multimedia content is critical to the ongoing relevance and success of GrantSpace as a thriving learning community In 2012, the Center added over 100 original pieces of multimedia content, including 11 webinar recordings, 66 video recordings, and 32 podcasts The Center's multimedia archives were viewed more than 66,000 times during the year Additionally, GrantSpace's resources were significantly bolstered through the development of a widget that dynamically integrated the Foundation Center IssueLab's extensive knowledge repository of over 12,000 case studies, evaluations, white papers, and issue briefs--which address some of the world's most pressing social challenges, that were published by over 2,000 social sector organizations The Center also added interactive elements such as Course Advisor, a diagnostic tool that recommends free and fee-based training courses by assessing a user's skill level and experience Finally, the Center further opened access to it's resources by launching a mobile version that features the Center's fundraising tools New Training Courses To keep content relevant to the challenges that nonprofits face today, the Center added new programs that address critical sector issues, including evaluation, collaboration, and revenue planning Also, the Center expanded their leadership group initiative, bringing a community of nonprofit leaders together to share challenges and strategies for organizational effectiveness, these programs specifically served executive directors and development directors Providing Access to Under-Resourced Audiences Building upon it's local and national scholarship program that targets nonprofit representatives who are unable to participate in our fee-based training because of financial barriers, the Center offered 95 New York-based and 120 national-based scholarships in 2012 The Center also continued to offer Spanish-language classes in our library/learning centers, while audio editions of Guide to Proposal Writing and training videos of Grantseeking Basics are available for free download in both English and Spanish These multimedia resources are also serving people with visual impairments GrantSpace now includes 76 Spanish language knowledge-based articles, which were viewed in 2012 more than 44,000 times The Center continued to offer convenient, local access to the Center's resources, online and on the ground, through the five regional library/learning centers, and over 475 Philanthropy Information Centers (formerly "Cooperating Collections") These sites provided walk-in visitors with free access to the Center's print and online tools and resources geared toward building the capacity and improving nonprofit management

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PROGRAM SERVICES - RESEARCH AND OTHER PROGRAMS	FORM 990, PART III, LINE 4C	EXPENSES $3,887,631 AND REVENUE $882,172 The Center conducts research and publishes report s on the grow th of the foundation field and on trends in foundation support of the nonprof it sector To maximize the impact of its research, it hosts briefings and panels to discus s key findings, and "spreads the w ord" through social media To make know ledge accessible to all, it makes its full reports or highlights from them available for free dow nload at i ts w eb site Special efforts in Research and other programs in 2012 include the follow ing GrantCraft GrantCraft [w w w grantcraft org] is a joint project of the Foundation Center a nd the Brussels-based European Foundation Centre By publishing resources and facilitating the exchange of information among funders around the w orld, GrantCraft increases the coll ective know ledge of the field and improves the practice of philanthropy In 2012, the Cent er refreshed the GrantCraft Website to provide more intuitive navigation and published fou r new guides The latest guide, Scanning the Landscape 2 0, includes 15 interview s from U S and European foundations and examples of how technology is making scanning faster and e asier than ever before Three European Foundation Centre-produced guides, Funding for Incl usion, Foundations in Europe Working Together, and Speaking Up! offering innovative know le dge about how European foundations do their w ork Over 150 funders across the European Uni on w ere engaged in developing this content, these guides present insight on strategies for funding issues related to w omen and girls, collaboration, and advocacy The Foundation Re gistry i3 The Foundation Registry i3 [w w w foundationregistryi3 org] w as created by educat ion funders to support Investing in Innovation (i3) program of the U S Department of Educ ation (ED) ED provides competitive grants to i3 applicants to expand groundbreaking pract ices that improve student achievement, close achievement gaps, decrease drop-out rates, in crease high school graduation rates, or increase college enrollment or completion rates T he Foundation Center administered Foundation Registry i3 in 2012, providing outreach and s upport to applicants and funders As a result, 100% of the 2012 i3 highest-rated applicant s (HRAs) met ED's requirements for a private sector match The Center also added sixteen n ew foundations to the Registry, including six that pledged grants to this year's HRAs Ini tiative for Sustainable Arts in America In partnership w ith the Hauser Center for Nonprof it Organizations, the Foundation Center initiated SustainArts org, a community based effor t to strengthen the nation's cultural infrastructure Working w ith a diverse range of comm unity partners across the country the Center w orked to analyze the linkages betw een capita lization, demography, and participation, core to develop bold new policies to support the arts at the local and national level Reports to Address the Sector's Most Pressing Issues The Foundation Center continues to provide custom research reports utilizing data from o ur comprehensive grants database to address critical and timely issues Where Do We Go Fro m Here? Philanthropic Support for Black Men and Boys (http //foundationcenter org/gainknow ledge/reseach/pdf /osf_bmb pdf), for example, w as released in May 2012 by the Foundation C enter and the Open Society Foundations (OSF) This report is the first of its kind to docu ment the w ide variety of philanthropic activity in support of black men and boys, raising the visibility of critical issues facing communities across the nation It found that near ly every major indicator of economic, social, and physical w ell-being show s that black men and boys in the U S do not have access to the structural supports and opportunities need ed to thrive The research also reveals that annual funding designated for black men and b oys has been rising steadily, from $10 million in 2003 to $29 million in 2010, betw een 200 8 and 2010, education garnered 40% of these grant dollars Benchmarking Payout Reports Th e Center released tw o new reports that examine the payout practices and spending patterns of more than 1,000 larger U S independent foundations These reports provide an authorita tive, unbiased source of know ledge to help the public and policymakers better understand f oundation practice and to help foundations benchmark their ow n activities Understanding a nd Benchmarking Foundation Payout explains the concept of "payout," w hich refers to the to tal amount that a foundation reports as its charitable distribution The report is the fir st of its kind to track payout practices of the largest U S foundations Benchmarking Fou ndation Administrative Expenses Update on How Operating Characteristics Affect Spending c onsiders how differences in foundations' infrastructure, operations, and programmatic acti vities influence spending patterns Hurricane Sandy Response While the Foundation Center' s main office in New York w as closed due to the ef

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PROGRAM SERVICES - RESEARCH AND OTHER PROGRAMS	FORM 990, PART III, LINE 4C	fects of Hurricane Sandy, staff w orked from home to collect ınformatıon about relıef grant s The Center ınformed the public daıly w ıth ınformatıon regardıng the phılanthropıc secto r's response to thıs dısaster through outlets such as the Chronıcle on Phılanthropy and ou r ow n Phılanthropy New s Dıgest In total, the Center collected ınformatıon on 611 grants f rom 427 grantmakers addıng up to $217,828,683 The w ork led to strategıc partnershıps aıme d to gather more comprehensıve data on dısasters, reducıng redundancy and ımprovıng collab oratıon IssueLab IssueLab ıs an ınıtıatıve of the Foundatıon Center It ıs an onlıne kno w ledge sharıng platform that provıdes free and open access to resources that analyze the w orld's most pressıng socıal, economıc, and envıronmental challenges and theır potentıal so lutıons Today, IssueLab represents one of the largest collectıons of socıal sector know le dge, spannıng 40 ıssues areas and contaınıng over 12,000 resources produced by more than 2 ,000 organızatıons In 2012, IssueLab took on the stew ardshıp of tw o organızatıonal archıv es, one for Publıc/Prıvate Ventures and one for Publıc Educatıon Netw ork, both of w hıch ce ased operatıons ın 2012 after decades of producıng hıgh qualıty research Theır fındıngs a nd analysıs w ıll contınue to ınform socıal sector practıtıoners, researchers, and advocate s through the IssueLab collectıon IssueLab also w orked w ıth Worldw ıde Inıtıatıves for Gra ntmaker Support (WINGS) to overhaul the organızatıon's statıc eLıbrary and create the WING S Know ledge Center Thıs "know ledge center" servıce ıs an extensıon of the IssueLab platfo rm that enables organızatıons, coalıtıons, and netw orks to quıckly and easıly create and m aıntaın theır ow n onlıne lıbrarıes The WINGS Know ledge Center provıdes a clearınghouse fo r publıcatıons produced by WINGS, ıts global netw ork of 145 assocıatıons, and support orga nızatıons located ın 54 countrıes IssueLab enables socıal sector organızatıons to broadly share theır resources, usıng e-new sletters alerts, Web sıte, and RSS feeds Access ıs als o avaılable through other onlıne servıces that harvest and share IssueLab's metadata In a ddıtıon to maınstreamıng the socıal sector's know ledge, IssueLab provıdes greater exposure for the people w ho generate these resources by featurıng the authors and researchers, the ıssue experts w ho create them IssueLab's aım ıs to hıghlıght the relevance of the know le dge, organızatıons, and people of the socıal sector by curatıng specıal collectıons on cur rent events as they occur, specıal collectıon on gun vıolence ın the US released days afte r the New tow n, CT mass shootıng

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PROGRAM SERVICES - RESEARCH AND OTHER PROGRAMS (CONTINUED)	FORM 990, PART III, LINE 4C	Glasspockets Expansion Glasspockets [http //www glasspockets org] remains the Foundation Center's main tool for encouraging greater transparency in the world of philanthropy It provides critical information about the entire field, gives clear examples of the relevancy of foundations' work to the challenges of our time, and includes a range of tools that identify best practices among foundations in promoting transparency in the digital age Since its launch, a growing number of foundations are using it as a means to benchmark their own Web design and social media practices The site now includes 50 foundation profiles (22 added in 2012), averaging 4,000 visits per month Eye on the Giving Pledge Eye on the Giving Pledge combines the Foundation Center's authoritative data on philanthropy with public information to offer an in-depth picture of the Giving Pledge, an effort spearheaded by Warren Buffett and Bill and Melinda Gates that encourages the wealthiest Americans to commit the majority of their assets to philanthropic causes In 2012, the Foundation Center created a page on their Glasspockets Web site to include information on its participants, their charitable activities, and the potential impact of this collective effort It contains profiles of the 81 individuals and families that have signed the Pledge Each profile details the participant's net worth, primary industry affiliation, giving interests, related foundations, charitable board service, and philanthropic press coverage Charts reveal demographic trends in participation, including geographic distribution, industry affiliation, net worth, and age of the pledgers Additionally, curated reading lists provide insights and opinion about the Giving Pledge more broadly Reporting Commitment The 15 largest U S foundations are working with the Foundation Center to assist in the Reporting Commitment initiative aimed to advance transparency The participating foundations made this commitment to each other and the field based on the belief that accurate and accessible information is critical to effective collaboration, strategic decision making, and a more engaged philanthropy sector The Foundation Center was selected to provide technical implementation of this initiative due to its strategic position in the sector in the area of standards and taxonomy Grant information, which will be reported at least quarterly by each foundation, is available on Glasspockets, which includes an interactive map of the data (http //glasspockets org/work/reportingcommitment/map html) that allows people to see the national and global reach of America's largest foundations foundations LOCAL CHAPTERS, BRANCHES, OR AFFILIATES FORM 990, PART VI, LINE 10A THE CENTER MAINTAINS AND OPERATES A NETWORK OF 5 PROFESSIONALLY-STAFFED LIBRARY/LEARNING CENTERS IN NEW YORK CITY, SAN FRANCISCO, WASHINGTON D C , CLEVELAND AND ATLANTA THESE ARE UNINCORPORATED DIVISIONS THAT USE THE SAME TAX IDENTIFICATION NUMBER AS THE CENTER THE LIBRARY/LEARNING CENTERS ARE GOVERNED BY THE SAME WRITTEN POLICIES AND PROCEDURES AS THE CENTER TO ENSURE THEIR OPERATIONS ARE CONSISTENT WITH THOSE OF THE CENTER'S

Identifier	Return Reference	Explanation
FORM 990 REVIEW	FORM 990, PART VI, LINE 11B	The Center's form 990 is prepared by the Accounting Manager under the direct supervision of the Controller and the Vice President for Finance and Administration reviews the return The draft Form 990 is then reviewed by members of the tax department of the Center's independent accounting firm, KPMG LLP, and then by the organization's President Subsequently, the Audit Committee of the Center's Board of Trustees and the full Board reviews the return After responding to all inquiries and making any necessary changes, the final Form 990 is provided to all members of the Board prior to its filing with the IRS

Identifier	Return Reference	Explanation
CONFLICT OF INTEREST POLICY	FORM 990, PART VI, LINE 12C	A conflict of interest disclosure statement is obtained annually from all trustees, officers, managers and other key employees who are currently serving the Center A REPORT SUMMARIZING THE DISCLOSURE STATEMENTS IS PROVIDED TO THE BOARD OF TRUSTEES ANNUALLY IT IS THE CENTER'S POLICY THAT IN THE EVENT OF A CONFLICT THE FOLLOWING IS DONE IF THERE IS A CONFLICT RELEVANT TO A MATTER REQUIRING ACTION BY THE BOARD OF TRUSTEES, THE INTERESTED PERSON SHALL CALL IT TO THE ATTENTION OF THE BOARD OF TRUSTEES, AND THE TRUSTEE CONCERNED SHALL NOT VOTE ON THE MATTER MOREOVER, THE PERSON HAVING A CONFLICT SHALL RETIRE FROM THE ROOM IN WHICH THE BOARD IS MEETING AND SHALL NOT PARTICIPATE IN THE FINAL DELIBERATION OR DECISION REGARDING THE MATTER UNDER CONSIDERATION WHEN THERE IS DOUBT AS TO WHETHER A CONFLICT OF INTEREST EXISTS, THE MATTER SHALL BE RESOLVED BY VOTE OF THE BOARD OF TRUSTEES OR ITS COMMITTEE, EXCLUDING FROM THE ROOM AND THE VOTE THE PERSON WHOSE SITUATION WILL BE DISCUSSED WHEN A CONFLICT OF INTEREST ARISES FOR ANY STAFF MEMBER EXCEPT THE PRESIDENT, THAT STAFF MEMBER SHALL REPORT IT TO THE PRESIDENT IN WRITING A CONFLICT OF INTEREST RELATING TO THE PRESIDENT SHALL BE REPORTED IN WRITING TO THE CHAIRMAN OF THE BOARD

Identifier	Return Reference	Explanation
COMPENSATION	FORM 990, PART VI, LINES 15A AND 15B	THE CENTER'S BOARD OF TRUSTEES, CONSISTING OF INDEPENDENT PERSONS, ESTABLISHES COMPENSATION FOR THE PRESIDENT AND REVIEWS THE COMPENSATION FOR THE VICE PRESIDENTS ON AN ANNUAL BASIS PRIOR TO MAKING COMPENSATION DECISIONS, THE BOARD, THROUGH THE USE OF AN INDEPENDENT CONSULTANT, OBTAINS INFORMATION ON THE COMPENSATION OF FUNCTIONALLY COMPARABLE POSITIONS FOR SIMILARLY QUALIFIED PERSONS AT SIMILARLY SITUATED ORGANIZATIONS AND/OR BENCHMARK SALARIES FOR SELECT POSITIONS OBTAINED FROM SALARY SURVEYS DOCUMENTATION OF THE DELIBERATIONS AND DECISIONS MADE ARE MAINTAINED IN THE MINUTES IN THE CORPORATE SECRETARY'S OFFICE A FULL INDEPENDENT COMPENSATION REVIEW FOR ALL EXECUTIVES AND OTHER SELECTED STAFF WAS COMPLETED IN 2010, AND A REVIEW IS IN PROCESS DURING FALL 2013

Identifier	Return Reference	Explanation
AVAILABLE TO THE PUBLIC	FORM 990, PART VI, LINE 19	THE CENTER'S AUDITED FINANCIAL STATEMENTS AND ANNUAL REPORT FOR THE PAST FIVE YEARS ARE POSTED ON ITS WEBSITE AND ARE DOWNLOADABLE. IN ADDITION, GOVERNANCE AND STAFFING POLICIES ARE POSTED, INCLUDING THE CODE OF CONDUCT (WHICH INCLUDES THE CONFLICT OF INTEREST POLICY), DIVERSITY STATEMENT AND THE EXECUTIVE COMPENSATION POLICY

Identifier	Return Reference	Explanation
OTHER CHANGES IN NET ASSETS	FORM 990, PART XI, LINE 9	AS OF DECEMBER 31, 2012, THE $(180,022) IN OTHER CHANGES IN NET ASSETS CONSISTS OF $(42,877) PENSION AND POSTRETIREMENT CHANGES OTHER THAN NET PERIODIC COST FOR THE CURRENT YEAR, SEVERANCE PAYMENTS AND OUTPLACEMENT SERVICES FOR TWO TERMINATED EMPLOYEES OF $(145,430), AND ACQUISITION OF ASSETS (CASH ACCOUNTS AND ACCOUNTS RECEIVABLE) OF $8,285 FROM ISSUELAB, A TWO-PERSON NONPROFIT ACQUIRED IN 2012