efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493211007203

Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2012

Open to Public Inspection

A For the 2012 calendar year, or tax year beginning 01-01-2012 , 2012, and ending 12-31-2012

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

C Name of organization
NATIONAL FIRE PROTECTION ASSOCIATION

Doing Business As

Number and street (or P O box if mail is not delivered to street address) | Room/suite
1 BATTERYMARCH PARK

City or town, state or country, and ZIP + 4
QUINCY, MA 02169

D Employer identification number
04-1653090

E Telephone number
(617) 770-3000

G Gross receipts $ 193,934,891

F Name and address of principal officer
JAMES SHANNON
1 BATTERYMARCH PARK
QUINCY, MA 02169

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW NFPA ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1896 **M** State of legal domicile MA

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
TO PROMOTE SAFETY IN FIRE, ELECTRICAL AND RELATED AREAS

2 Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	26
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	25
5	Total number of individuals employed in calendar year 2012 (Part V, line 2a)	5	379
6	Total number of volunteers (estimate if necessary)	6	5,119
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	1,288,711
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0

		Prior Year	Current Year
Revenue			
8	Contributions and grants (Part VIII, line 1h)	13,384,272	12,191,292
9	Program service revenue (Part VIII, line 2g)	12,404,782	12,801,799
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	13,492,727	5,752,039
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	41,439,883	38,440,820
12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	80,721,664	69,185,950
Expenses			
13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	395,725	472,497
14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	26,219,394	28,508,925
16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
b	Total fundraising expenses (Part IX, column (D), line 25) ▶0		
17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	38,973,022	34,444,430
18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	65,588,141	63,425,852
19	Revenue less expenses Subtract line 18 from line 12	15,133,523	5,760,098

Net Assets or Fund Balances		Beginning of Current Year	End of Year
20	Total assets (Part X, line 16)	239,473,110	257,885,604
21	Total liabilities (Part X, line 26)	50,270,464	52,432,143
22	Net assets or fund balances Subtract line 21 from line 20	189,202,646	205,453,461

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign Here

****** | 2013-07-24
Signature of officer | Date

BRUCE MULLEN EXECUTIVE VICE PRESIDENT & CFO
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
JOSEPH GISO				P00030126
Firm's name ▶ CBIZ TOFIAS			Firm's EIN ▶ 26-3753134	
Firm's address ▶ 500 BOYLSTON STREET BOSTON, MA 02116			Phone no (617) 761-0600	

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III . . . ☑

1 Briefly describe the organization's mission

THE MISSION IS TO REDUCE THE WORLDWIDE BURDEN OF FIRE AND OTHER HAZARDS ON THE QUALITY OF LIFE BY PROVIDING AND ADVOCATING CONSENSUS CODES AND STANDARDS, RESEARCH, TRAININGAND EDUCATION

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . ☐ **Yes** ☑ **No**

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . ☐ **Yes** ☑ **No**

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 16,577,298 including grants of $) (Revenue $ 33,898,282)

PUBLICATIONS- THE ASSOCIATION'S TECHNICAL AND GENERAL INTEREST PUBLICATIONS COVER THE PUBLIC SAFETY SPECTRUM IN ADDITION TO CODES AND STANDARDS, THEY INCLUDE HANDBOOKS, TECHNICAL/REFERENCE BOOKS, FIRE SERVICE PUBLICATIONS, TEXTBOOKS, POCKET GUIDES AND TRAINING MANUALS

4b (Code) (Expenses $ 12,546,014 including grants of $ 343,600) (Revenue $ 0)

STANDARDS AND CODES DEVELOPMENT-A MAJOR FOCUS OF THE ASSOCIATION IS THE DEVELOPMENT, PUBLICATION, AND DISSEMINATION OF TIMELY CONSENSUS CODES AND STANDARDS ADOPTION, USE, AND ENFORCEMENT OF THESE DOCUMENTS SERVE TO MINIMIZE THE POSSIBILITY AND EFFECTS OF FIRE AND OTHER HAZARDS IN ALL ASPECTS OF CONTEMPORARY ACTIVITY NFPA CODES AND STANDARDS ARE DEVELOPED BY ABOUT 250 COMMITTEES, EACH OF WHICH REPRESENTS A BALANCE OF AFFECTED INTERESTS

4c (Code) (Expenses $ 8,196,674 including grants of $) (Revenue $ 8,989,683)

TRAINING - A MISSION FOCUS, NFPA TRAINS BETWEEN 5,000 - 10,000 MEMBER AND NON-MEMBERS IN CODE NAVIGATION, APPLICATION AND AUDITING THE TRAINING IS PROVIDED ANNUALLY AT BOTH FACE-TO-FACE SEMINARS AND ONLINE EVENTS THIS INCLUDES WORLDWIDE CUSTOMER REACH THROUGH THE LICENSING OF AN ONLINE LEARNING MANANGEMENT PLATFORM NFPA ALSO SUPPORTS FIRE PROTECTION, THE FIRE SERVICE AND BUILDING PROFESSIONALS THROUGH CERTIFICATION PROGRAMS

(Code) (Expenses $ 6,686,176 including grants of $ 27,400) (Revenue $ 2,610,376)

MEMBERSHIP - NFPA'S MEMBERSHIP IS COMPRISED OF OVER 67,000 INDIVIDUALS THE MAJORITY OF THE MEMBERS RESIDE IN THE UNITED STATES, OVERALL MEMBERS REPRESENT 136 NATIONS SIXTEEN INDUSTRY-SPECIFIC SECTIONS WITHIN NFPA'S MEMBERSHIP PROVIDE THE OPPORTUNITY FOR FIELD CONCENTRATION AND EXCHANGE OF IDEAS

(Code) (Expenses $ 2,233,210 including grants of $) (Revenue $)

PUBLIC EDUCATION - THE PUBLIC EDUCATION DIVISION PROVIDES THE TECHNICAL FOUNDATION FOR NFPA'S FIRE AND LIFE SAFETY EDUCATION MESSAGES AND OUTREACH STRATEGIES FOR THE GENERAL PUBLIC, FIRE DEPARTMENTS AND OTHER EDUCATORS

(Code) (Expenses $ 1,125,317 including grants of $) (Revenue $)

INTERNATIONAL - NFPA HAS ESTABLISHED OFFICES IN CANADA, CHINA, MEXICO AND EUROPE THE ASSOCIATION UNDERTAKES THE TRANSLATION OF KEY CODES AND STANDARDS AND WORKS IN VARIED COLLABORATIVE RELATIONSHIPS WITH ITS COUNTERPARTS AROUND THE WORLD

(Code) (Expenses $ 2,469,810 including grants of $) (Revenue $)

CONTRACTS - NFPA ENTERED INTO A NUMBER OF CONTRACTS WITH THE FEDERAL GOVERNMENT THE TWO LARGEST CONTRACTS ARE THE ELECTRICAL VEHICLE PROJECT THROUGH THE DEPARTMENT OF ENERGY AND FIREWISE COMMUNITIES PROGRAM THROUGH USDA FOREST SERVICE, THE US DEPARTMENT OF THE INTERIOR AND THE NATIONAL ASSOCIATION OF STATE FORESTERS

(Code) (Expenses $ 101,496 including grants of $ 101,496) (Revenue $)

SCHOLARSHIPS $40,000GENERAL CONTRIBUTIONS $61,496

(Code) (Expenses $ 0 including grants of $ 0) (Revenue $ 302,496)

MISCELLANEOUS INCOME

4d Other program services (Describe in Schedule O)

(Expenses $ 12,616,009 including grants of $ 128,896) (Revenue $ 2,912,872)

4e **Total program service expenses ▶** 49,935,995

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete *Schedule B, Schedule of Contributors* (see instructions)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI.*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI and XII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I (see instructions)*	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1*	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	**1a**	155			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	**1b**	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			**1c**	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	**2a**	379			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			**2b**	Yes	
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?			**3a**	Yes	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*			**3b**	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			**4a**		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			**5a**		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			**5b**		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			**5c**		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?			**6a**		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			**6b**		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			**7a**		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			**7b**		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			**7c**		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	**7d**				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			**7e**		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			**7f**		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			**7g**		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			**7h**		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			**8**		
9	**Sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			**9a**		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			**9b**		
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	**10a**				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	**10b**				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	**11a**				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	**11b**				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			**12a**		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	**12b**				
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O			**13a**		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	**13b**				
c	Enter the amount of reserves on hand	**13c**				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			**14a**		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*			**14b**		

Part VI **Governance, Management, and Disclosure** *For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response to any question in this Part VI . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	**1a** 26			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O				
b	Enter the number of voting members included in line 1a, above, who are independent	**1b** 25			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		**2**		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .		**3**		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		**4**		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .		**5**		No
6	Did the organization have members or stockholders?		**6**		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		**7a**		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		**7b**		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		**8a**	Yes	
b	Each committee with authority to act on behalf of the governing body?		**8b**	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		**9**		No

Section B. Policies (*This Section B requests information about policies not required by the Internal Revenue Code.*)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	**10a**		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	**10b**		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	**11a**	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	**12a**	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	**12b**	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	**12c**	Yes	
13	Did the organization have a written whistleblower policy?	**13**	Yes	
14	Did the organization have a written document retention and destruction policy?	**14**	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	**15a**	Yes	
b	Other officers or key employees of the organization	**15b**	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	**16a**	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	**16b**	Yes	

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed ▶CA , MA

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you made these available Check all that apply

☐ Own website ☑ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

▶BRUCE MULLEN 1 BATTERYMARCH PARK QUINCY, MA (617)770-3000

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations

		(D)	(E)	(F)
1b	**Sub-Total** . . . . ▶			
c	**Total from continuation sheets to Part VII, Section A** . . . . ▶			
d	**Total (add lines 1b and 1c)** . . . . ▶	2,458,777	189,635	996,030

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶55

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
QUAD GRAPHICS 160 RIDGEWOOD ROAD PINEHURST NC 28374	PRINTING	1,557,093
FIELD COMPANIES 385 PLEASANT ST WATERTOWN MA 02472	PRINTING	1,169,322
UNITED PARCEL SERVICE PO BOX 7247-0244 PHILADELPHIA PA 19170	FREIGHT	1,155,789
GLOBAL VILLAGE PUBLISHING 901 NWASHINGTON ST SUITE 703 ALEXANDRA VA 22314	INTERNET/WEB SERVICES	852,373
SCHOLASTIC 55 BROADWAY NEW YORK NY 10012	PUBLISHING	790,000

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶64

Part VIII Statement of Revenue

Check if Schedule O contains a response to any question in this Part VIII . . . . ☐

					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	1a					
	b	Membership dues	1b	9,775,160				
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	2,072,910				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	343,222				
	g	Noncash contributions included in lines 1a-1f $						
	h	**Total.** Add lines 1a-1f ▶			12,191,292			
Program Service Revenue				Business Code				
	2a	TRAINING		611430	8,989,683	8,989,683		
	b	MEETINGS & SEMINARS		611710	2,610,376	2,610,376		
	c	MEMBERS MAGAZINE		541800	1,201,740		1,201,740	
	d							
	e							
	f	All other program service revenue						
	g	**Total.** Add lines 2a–2f ▶			12,801,799			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts) ▶			2,615,993			2,615,993
	4	Income from investment of tax-exempt bond proceeds ▶						
	5	Royalties ▶			2,496,820			2,496,820
				(i) Real / (ii) Personal				
	6a	Gross rents		(i) 9,267,804 / (ii)				
	b	Less rental expenses		(i) 7,611,553 / (ii)				
	c	Rental income or (loss)		(i) 1,656,251 / (ii)				
	d	Net rental income or (loss) ▶			1,656,251			1,656,251
				(i) Securities / (ii) Other				
	7a	Gross amount from sales of assets other than inventory		(i) 113,826,964 / (ii) 713				
	b	Less cost or other basis and sales expenses		(i) 110,690,439 / (ii) 1,192				
	c	Gain or (loss)		(i) 3,136,525 / (ii) -479				
	d	Net gain or (loss) ▶			3,136,046			3,136,046
	8a	Gross income from fundraising events (not including $ ______ of contributions reported on line 1c) See Part IV, line 18	a					
	b	Less direct expenses	b					
	c	Net income or (loss) from fundraising events ▶						
	9a	Gross income from gaming activities See Part IV, line 19	a					
	b	Less direct expenses	b					
	c	Net income or (loss) from gaming activities ▶						
	10a	Gross sales of inventory, less returns and allowances	a	40,344,039				
	b	Less cost of goods sold	b	6,445,757				
	c	Net income or (loss) from sales of inventory ▶			33,898,282	33,898,282		
		Miscellaneous Revenue		Business Code				
	11a	MISCELLANEOUS REVENUE		900099	302,496	302,496		
	b	ADVERTISING, OTHER		541800	86,971		86,971	
	c							
	d	All other revenue						
	e	**Total.** Add lines 11a–11d ▶			389,467			
	12	**Total revenue.** See Instructions ▶			69,185,950	45,800,837	1,288,711	9,905,110

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response to any question in this Part IX . . . .

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States See Part IV, line 21	409,597	409,597		
2 Grants and other assistance to individuals in the United States See Part IV, line 22	62,900	62,900		
3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	2,249,868		2,249,868	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	17,470,482	14,345,198	3,125,284	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	4,466,551	2,916,627	1,549,924	
9 Other employee benefits	2,610,502	1,880,165	730,337	
10 Payroll taxes	1,711,522	1,232,707	478,815	
11 Fees for services (non-employees)				
a Management				
b Legal	19,028		19,028	
c Accounting	83,500		83,500	
d Lobbying				
e Professional fundraising services See Part IV, line 17				
f Investment management fees	288,544		288,544	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	1,254,890	282,895	971,995	
12 Advertising and promotion	241,260	241,260		
13 Office expenses	1,571,749	1,280,988	290,761	
14 Information technology				
15 Royalties . .	297,172	297,172		
16 Occupancy	106,561	106,561		
17 Travel	2,098,587	1,712,360	386,227	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	4,555,079	4,290,707	264,372	
20 Interest	36		36	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	1,443,934	818,230	625,704	
23 Insurance	412,710	290,311	122,399	
24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a OUTSIDE SERVICES	11,571,784	9,670,940	1,900,844	
b POSTAGE,FRT,MAIL	5,024,625	4,968,567	56,058	
c PRINTING & PAPER	2,764,188	2,727,319	36,869	
d CONTRACTS EXPENSE	2,031,263	2,031,263		
e All other expenses	679,520	370,228	309,292	
25 **Total functional expenses.** Add lines 1 through 24e	63,425,852	49,935,995	13,489,857	0
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response to any question in this Part X . . . . ☐

				(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing		6,290,508	1	6,436,099
	2	Savings and temporary cash investments		24,464,575	2	10,491,340
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		4,495,585	4	3,045,093
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L			6	
	7	Notes and loans receivable, net			7	
	8	Inventories for sale or use		9,448,777	8	10,744,433
	9	Prepaid expenses and deferred charges		1,342,583	9	2,822,867
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a 106,752,249			
	b	Less accumulated depreciation	10b 58,315,416	50,159,152	10c	48,436,833
	11	Investments—publicly traded securities		137,149,893	11	170,626,832
	12	Investments—other securities See Part IV, line 11			12	
	13	Investments—program-related See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11		6,122,037	15	5,282,107
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)		239,473,110	16	257,885,604
Liabilities	17	Accounts payable and accrued expenses		7,617,834	17	8,911,001
	18	Grants payable			18	
	19	Deferred revenue		16,312,464	19	15,910,470
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		26,340,166	25	27,610,672
	26	**Total liabilities.** Add lines 17 through 25		50,270,464	26	52,432,143
Net Assets or Fund Balances		**Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**				
	27	Unrestricted net assets		189,109,646	27	205,369,461
	28	Temporarily restricted net assets		93,000	28	3,000
	29	Permanently restricted net assets			29	81,000
		Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ☐ and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		189,202,646	33	205,453,461
	34	Total liabilities and net assets/fund balances		239,473,110	34	257,885,604

Part XI **Reconcilliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12)	1	69,185,950
2	Total expenses (must equal Part IX, column (A), line 25)	2	63,425,852
3	Revenue less expenses Subtract line 2 from line 1	3	5,760,098
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	189,202,646
5	Net unrealized gains (losses) on investments	5	12,724,421
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-2,233,704
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	205,453,461

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ______________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both ☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			
c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	Yes	

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state __________

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☑ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a ☐ Type I **b** ☐ Type II **c** ☐ Type III - Functionally integrated **d** ☐ Type III - Non-functionally integrated

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	**11g(i)**		
(ii) A family member of a person described in (i) above?	**11g(ii)**		
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	**11g(iii)**		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	**(ii)** EIN	**(iii)** Type of organization (described on lines 1- 9 above or IRC section **(see instructions)**)	**(iv)** Is the organization in col **(i)** listed in your governing document?		**(v)** Did you notify the organization in col **(i)** of your support?		**(vi)** Is the organization in col **(i)** organized in the U S ?		**(vii)** Amount of monetary support
			Yes	**No**	**Yes**	**No**	**Yes**	**No**	
Total									

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public support.** Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 **Total support** (Add lines 7 through 10)						

12 Gross receipts from related activities, etc (see instructions) **12**

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** . . . . ▶☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) **14**

15 Public support percentage for 2011 Schedule A, Part II, line 14 **15**

16a **33 1/3% support test—2012.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

b **33 1/3% support test—2011.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

17a **10%-facts-and-circumstances test—2012.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶☐

b **10%-facts-and-circumstances test—2011.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶☐

Part III **Support Schedule for Organizations Described in Section 509(a)(2)**
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	14,816,306	12,124,100	14,142,723	13,384,272	12,191,292	66,658,693
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	67,956,993	52,770,918	72,250,284	54,743,698	51,944,098	299,665,991
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5	82,773,299	64,895,018	86,393,007	68,127,970	64,135,390	366,324,684
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year	4,581,498	4,821,299	20,663,676	3,660,817	2,892,113	36,619,403
c Add lines 7a and 7b	4,581,498	4,821,299	20,663,676	3,660,817	2,892,113	36,619,403
8 **Public support** (Subtract line 7c from line 6)						329,705,281

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9 Amounts from line 6	82,773,299	64,895,018	86,393,007	68,127,970	64,135,390	366,324,684
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	15,678,523	15,780,854	16,154,756	14,987,879	14,380,617	76,982,629
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	391,406	262,323	222,643	397,729	302,495	1,576,596
c Add lines 10a and 10b	16,069,929	16,043,177	16,377,399	15,385,608	14,683,112	78,559,225
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	2,054,266	1,652,409	1,617,792	1,693,300	1,288,711	8,306,478
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 **Total support.** (Add lines 9, 10c, 11, and 12)	100,897,494	82,590,604	104,388,198	85,206,878	80,107,213	453,190,387

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2012 (line 8, column (f) divided by line 13, column (f))	15	72 750 %
16 Public support percentage from 2011 Schedule A, Part III, line 15	16	70 520 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2012** (line 10c, column (f) divided by line 13, column (f))	17	17 330 %
18 Investment income percentage from **2011** Schedule A, Part III, line 17	18	16 520 %

19a **33 1/3% support tests—2012.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☑

b **33 1/3% support tests—2011.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
► **Complete if the organization is described below.** ► **Attach to Form 990 or Form 990-EZ.**
► **See separate instructions.**

OMB No 1545-0047

2012

Open to Public Inspection

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	Employer identification number
NATIONAL FIRE PROTECTION ASSOCIATION	04-1653090

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV

2 Political expenditures ► $

3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ► $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ► $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ► $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ► $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ► $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ► ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)

B Check ► ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	**(a)** Filing organization's totals	**(b)** Affiliated group totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b Total lobbying expenditures to influence a legislative body (direct lobbying)		
c Total lobbying expenditures (add lines 1a and 1b)		
d Other exempt purpose expenditures		
e Total exempt purpose expenditures (add lines 1c and 1d)		
f Lobbying nontaxable amount Enter the amount from the following table in both columns		

If the amount on line 1e, column (a) or (b) is:	**The lobbying nontaxable amount is:**
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

	(a) Filing organization's totals	**(b)** Affiliated group totals
g Grassroots nontaxable amount (enter 25% of line 1f)		
h Subtract line 1g from line 1a If zero or less, enter -0-		
i Subtract line 1f from line 1c If zero or less, enter -0-		

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ **Yes** ☐ **No**

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	**(a)** 2009	**(b)** 2010	**(c)** 2011	**(d)** 2012	**(e)** Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Part II-B **Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.		(a) Yes	(a) No	(b) Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?		No	
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	Yes		
c	Media advertisements?		No	
d	Mailings to members, legislators, or the public?		No	
e	Publications, or published or broadcast statements?		No	
f	Grants to other organizations for lobbying purposes?		No	
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		11,360
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No	
i	Other activities?	Yes		
j	Total Add lines 1c through 1i			11,360
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3		

Part III-B **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."**

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) nondeductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV **Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, line 2, and Part II-B, line 1 Also, complete this part for any additional information

Identifier	Return Reference	Explanation
EXPLANATION OF LOBBYING ACTIVITIES	PART II-B, LINE 1	H R 93 TO MAKE 10% ACROSS THE BOARD RESCISSIONS IN NON-DEFENSE, NON-HOMELAND SECURITY, AND NON-VETERANS AFFAIRS DISCRETIONARY SPENDING FOR THE FISCAL YEARS 2011 & 2012 H R 94 TO MAKE 5% ACROSS THE BOARD RECISSIONS IN NON-DEFENSE, NON-HOMELAND SECURITY, AND NON-VETERAN AFFAIRS DISCRETIONARY SPENDING FOR THE FISCAL YEARS 2011 & 2012 H R 95 TO MAKE 15% ACROSS THE BOARD RECISSIONS IN NON-DEFENSE, NON-HOMELAND SECURITY, AND NON-VETERAN AFFAIRS DISCRETIONARY SPENDING FOR THE FISCAL YEARS 2011 & 2012 S 589 FASTER ACTION SAFETY TEAM EMERGENCY RESPONSE ACT 2011 S 646 NATURAL HAZARDS RISK REDUCTION ACT H R 1242 NUCLEAR POWER PLANT SAFETY ACT OF 2011 H R 1309 FLOOD INSURANCE REFORM ACT OF 2011 H R 1453 FLOOD INSURANCE FAIRNESS ACT OF 2011 H R 113 ANGELS & SAN BERNADINO NATIONAL FOREST PROTECTION ACT S 220 OREGON EASTSIDE FORESTS RESTORATION, OLD GROWTH PROTECTION,& JOBS ACT S 268 FOREST JOBS & RECREATION ACT S 278 SUGAR LOAF FIRE PROTECTION DISTRICT LAND EXCHANGE S 531 TO EXCLUDE TRADE OF TIME ARRANGEMENTS FROM DETERMINATION OF OVERTIME H R 2269 FIRE GRANTS REAUTHORIZATION S 550 FIRE GRANTS REAUTHORIZATION H R 643 SUGAR LOAF FIRE PROTECTION DISTRICT LAND EXCHANGE H R 1348 FIRE POLICE FAIRNESS ACT H R 1379 NATURAL HAZARDS RISK REDUCTION H R 5744 CATASTROPHIC WILDFIRE PREVENTION ACT OF 2012 S 3409 CATASTROPHIC WILDFIRE PREVENTION ACT OF 2012 H R 2601 FOREST STEWARDSHIP AND FIRE FUELS REDUCTION ACT OF 2011 H R 4331 NATIONAL FOREST EMERGENCY RESPONSE ACT H R 199 PROTECT'S AMERICA'S ENERGY MANUFACTURING JOBS ACT OF 2011 H R 1685 ELECTRIC VEHICLE DEPLOYMENT ACT OF 2011 S 1000 ENERGY SAVINGS AND INDUSTRIAL COMPETITIVENESS ACT OF 2011 S 1001 ALTERNATIVE FUEL VEHICLES COMPETITIVENESS AND ENERGY SECURITY ACT OF 2011 S 948 PROMOTING ELECTRIC VEHICLES ACT OF 2011 S 1108 10 MILLION SOLAR ROOF ACTS OF 2011 S 620 CAMPUS FIRE SAFETY EDUCATION ACT OF 2011 H R 1199 CAMPUS FIRE SAFETY EDUCATION ACT OF 2011 H R 1792 SPRINKLERS AS 15YR PROPERTY FOR PURPOSE OF DEPRECIATION S 1766 HONORABLE STEPHANIE TUBBS JONES COLLEGE FIRE PREVENTION ACT H R 225 CHEMICAL FACILITY SECURITY IMPROVEMENT ACT OF 2011 H R 376 VOLUNTEER EMERGENCY SERVICES RECRUITMENT AND RETENTION ACT OF 2011 H R 504 FIRST RESPONDERS FIGHTING TERRORISM PROTECTION ACT OF 2011 S 568 STRENGTHENING COMMUNITY SAFETY ACT OF 2011 S 709 SECURE CHEMICAL FACILITIES ACT S 487 BURN AREA FLOOD PREVENTION ACT H R 1066 FEDERAL FIRE FIGHTERS FAIRNESS ACT H R 1068 FEDERAL FIRE FIGHTERS PAY EQUITY ACT S 453 MOTORCOACH ENHANCES SAFETY ACT OF 2011 S 902 SCHOOL BUILDINGS FAIRNESS ACT H R 1792 FIRE SPRINKLER INCENTIVE ACT S 1035 SPRINKLER INCENTIVE ACT OF 2011 H R 716 FIRE ACT H R 6436/S 3573 FOREIGN PRISON CONDITIONS IMPROVEMENT ACT

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493211007203

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)
- ☐ Preservation of land for public use (e g , recreation or education)
- ☐ Preservation of an historically important land area
- ☐ Protection of natural habitat
- ☐ Preservation of a certified historic structure
- ☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶________

4 Number of states where property subject to conservation easement is located ▶________

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶________

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ________

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ________

(ii) Assets included in Form 990, Part X ▶ $ ________

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ________

b Assets included in Form 990, Part X ▶ $ ________

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ **Yes** ☐ **No**

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIII and complete the following table

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII . . . . ☐

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	10,197,062	10,648,842	6,393,224	4,987,694	177,505
b Contributions			4,000,000		6,000,000
c Net investment earnings, gains, and losses	1,210,304	-33,780	495,618	1,405,530	-1,189,811
d Grants or scholarships					
e Other expenditures for facilities and programs	401,000	418,000	240,000		
f Administrative expenses					
g End of year balance	11,006,366	10,197,062	10,648,842	6,393,224	4,987,694

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶ 82 000 %

c Temporarily restricted endowment ▶ 18 000 %

The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		No
(ii) related organizations	3a(ii)	Yes	
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	Yes	

4 Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	1,919,353			1,919,353
b Buildings	68,836,459		31,565,254	37,271,205
c Leasehold improvements	17,464,547		11,768,899	5,695,648
d Equipment	16,462,102		14,156,301	2,305,801
e Other	2,069,788		824,962	1,244,826
Total. Add lines 1a through 1e *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶				48,436,833

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	**(b)** Book value	**(c)** Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
Total. *(Column (b) must equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	**(b)** Book value	**(c)** Method of valuation Cost or end-of-year market value
Total. *(Column (b) must equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	**(b)** Book value
Total. *(Column (b) must equal Form 990, Part X, col.(B) line 15.)* . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 **(a)** Description of liability	**(b)** Book value
Federal income taxes	
PENSION LIABILITY	27,610,672
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25)* ▶	27,610,672

2. Fin 48 (ASC 740) Footnote In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740) Check here if the text of the footnote has been provided in Part XIII ☑

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	95,967,681
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	12,724,421		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII)	2d	14,057,310		
e	Add lines **2a** through **2d**			2e	26,781,731
3	Subtract line **2e** from line **1**			3	69,185,950
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	0
5	Total revenue Add lines **3** and **4c.** (This must equal Form 990, Part I, line 12)			5	69,185,950

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	79,716,868
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIII)	2d	16,291,016		
e	Add lines **2a** through **2d**			2e	16,291,016
3	Subtract line **2e** from line **1**			3	63,425,852
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII)	4b			
c	Add lines **4a** and **4b**			4c	0
5	Total expenses Add lines **3** and **4c.** (This must equal Form 990, Part I, line 18)			5	63,425,852

Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	AT ALL TIMES THE ENDOWMENT FUND SHALL BE USED EXCLUSIVELY FOR THE ACCOMPLISHMENT AND SUPPORT OF CHARITABLE, EDUCATIONAL, SCIENTIFIC, AND LITERARY PURPOSES THE ENDOWMENT IS HELD BY THE FIRE PROTECTION RESEARCH FOUNDATION, A RELATED ENTITY LISTED ON SCHEDULE R
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X, LINE 2	NFPA IS RECOGNIZED BY THE INTERNAL REVENUE SERVICE AS AN ORGANIZATION DESCRIBED IN SECTION 501 (C)(3) OF THE INTERNAL REVENUE CODE (THE "CODE") AND IS GENERALLY EXEMPT FROM FEDERAL AND STATE INCOME TAXES ON RELATED INCOME A PROVISION FOR TAXES IS CONSIDERED TO THE EXTENT THAT NFPA HAS UNRELATED ACTIVITIES, BUT SUCH CONSIDERATIONS ARE NOT SIGNIFICANT ACCORDINGLY, NO PROVISION FOR INCOME TAXES IS MADE IN THE FINANCIAL STATEMENTS NFPA ACCOUNTS FOR THE EFFECT OF ANY UNCERTAIN TAX POSITIONS BASED ON A "MORE LIKELY THAN NOT" THRESHOLD TO THE RECOGNITION OF THE TAX POSITIONS BEING SUSTAINED BASED ON THE TECHNICAL MERITS OF THE POSITION UNDER SCRUTINY BY THE APPLICABLE TAXING AUTHORITY IF A TAX POSITION OR POSITIONS ARE DEEMED TO RESULT IN UNCERTAINTIES OF THOSE POSITIONS, THE UNRECOGNIZED TAX BENEFIT IS ESTIMATED BASED ON A "CUMULATIVE PROBABILITY ASSESSMENT" THAT AGGREGATES THE ESTIMATED TAX LIABILITY FOR ALL UNCERTAIN TAX POSITIONS INTEREST AND PENALITIES ASSESSED, IF ANY, ARE ACCRUED AS INCOME TAX EXPENSE NFPA HAS IDENTIFIED ITS TAX STATUS AS A TAX EXEMPT ENTITY AS A TAX POSITION, HOWEVER, NFPA HAS DETERMINED THAT SUCH TAX POSITION DOES NOT RESULT IN AN UNCERTAINITY REQUIRING RECOGNITION IN ADDITION TO ITS TAX STATUS,NFPA HAS OTHER TAX POSITIONS THAT HAVE BEEN DETERMINED TO BE HIGHLY CERTAIN AND, THEREFORE, NO RESERVE FOR UNRECOGNIZED TAX LIABILITY IS DEEMED NECESSARY NFPA IS NOT CURRENTLY UNDER EXAMINATION BY ANY TAX JURISDICTION ITS FEDERAL AND STATE INCOME TAX RETURNS ARE GENERALLY OPEN FOR EXAMINATION THREE YEARS FOLLOWING THE DATE FILED
PART XI, LINE 2D - OTHER ADJUSTMENTS		BATTERYMARCH 1 REAL ESTATE EXPENSES 1,185,599 REAL ESTATE INVESTMENT EXPENSES 6,425,954 COST OF GOODS SOLD 6,445,757
PART XII, LINE 2D - OTHER ADJUSTMENTS		BATTERYMARCH 1 REAL ESTATE EXPENSES 1,185,599 REAL ESTATE INVESTMENT EXPENSES 6,425,954 COST OF GOODS SOLD 6,445,757 PENSION COST ADJUSTMENT 2,233,706

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93493211007203

SCHEDULE F (Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 **For grantmakers.** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . ☐ **Yes** ☐ **No**

2 **For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States.

3 Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
	NORTH AMERICA	1	1	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	151,963
	NORTH AMERICA	1	1	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	188,736
	EUROPE (INCLUDING ICELAND & GREENLAND)	1	1	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	51,477
	EAST ASIA AND THE PACIFIC	3	3	PROGRAM SERVICES	THE PROMOTION OF AND ADOPTION OF NFPA CODES & STANDARDS	59,673
3a	Sub-total	6	6			451,849
b	Total from continuation sheets to Part I	0	0			0
c	**Totals** (add lines 3a and 3b)	6	6			451,849

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than $5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . ▶

3 Enter total number of other organizations or entities . . . . ▶

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*	☐ Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organizationmay be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)*	☐ Yes	☑ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)*	☐ Yes	☑ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)*	☐ Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)*	☐ Yes	☑ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).*	☐ Yes	☑ No

Part V **Supplemental Information**

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	ReturnReference	Explanation
	SCHEDULE F, PART 1, LINE 3	NFPA AUDITS THE EXPENSE REPORTS TO MAKE SURE THERE ARE RECEIPTS ATTACHED THE FEES ARE NEGOIATED AT THE START OF THE YEAR

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than $5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) HOME FIRE SPRINKLER COALITION ONE BATTERYMARCH PARK QUINCY,MA 02169	51-0620405	501 (C)(3)	133,600				PROGRAM CONTRIBUTION
(2) CENTER FOR CAMPUS FIRE SAFETY 10 STATE STREET NEWBURYPORT,MD 01950	14-1916059	501 (C)(3)	10,000				CONTRIBUTION
(3) THE FIRE PROTECTION RESEARCH FOUNDATION ONE BATTERYMARCH PARK QUINCY,MA 02169	52-1256543	501 (C)(3)	210,000				CONTRIBUTION
(4) NATIONAL FALLEN FIRE FIGHTERS 16825 S SETON AVENUE EMMITSBURG,MD 21727	52-1832634	501 (C)(3)	10,000				CONTRIBUTION
(5) NATIONAL VOLUNTEER FIRE COUNCIL 7852 WALKER DRIVE GREENBELT,MD 20770	39-1274172	501 (C)(3)	15,000				CONTRIBUTION
(6) SOUTH SHORE YMCA 79 CODDINGTON STREET QUINCY,MA 02169	04-2105881	501 (C)(3)	10,000				CONTRIBUTION
(7) SOCIETY OF FIRE PROTECTION 7315 WISCONSIN AVENUE BETHESDA,MD 20814	06-1059016	501 (C)(3)	7,500				CONTRIBUTION

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . ▶ 7

3 Enter total number of other organizations listed in the line 1 table . . . ▶ 0

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	**(b)** Number of recipients	**(c)** Amount of cash grant	**(d)** Amount of non-cash assistance	**(e)** Method of valuation (book, FMV, appraisal, other)	**(f)** Description of non-cash assistance
(1) HARVARD FELLOW SCHOLARSHIPINTERNATIONAL ASSOCIATION OF FIRE CHIEFS	6	22,900			
(2) SCHOLARSHIPS	8	40,000			

Part IV **Supplemental Information.**

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier	Return Reference	Explanation
		SCHEDULE I, PART I, LINE 2 NFPA REQUIRES PERIODIC REPORTS FROM RECIPIENTS THROUGHOUT THE YEAR SCHEDULE I, PART III GRANTS AND OTHER ASSISTANCE TO INDIVIDUALS IN THE UNITED STATES NFPA ISSUES A NUMBER OF SCHOLARSHIPS EACH YEAR FOR OUTSTANDING ACHIEVEMENTS THE FOLLOWING ARE THE SCHOLARSHIPS ISSUED THIS YEAR THE ART COTE SCHOLARSHIP, $5,000, THE FRANK FEE SCHOLARSHIP, $5,000, THE J JABLONSKY SCHOLARSHIP, $5,000, THE WARREN ISMAN SCHOLARSHIP, $5,000, THE P BUGBEE SCHOLARSHIP, $5,000, THE GEORGE MILLER SCHOLARSHIP, $5,000, THE C MORGAN SCHOLARSHIP, $5,000, THE DAVID GRATZ SCHOLARSHIP, $5,000 AND THE HARVARD FELLOW SCHOLARSHIP, $22,900

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493211007203

Schedule J (Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☑ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	**1b**	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**	Yes	
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III ☑ Compensation committee ☑ Written employment contract ☑ Independent compensation consultant ☑ Compensation survey or study ☑ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	**4c**		No
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**	Yes	
b	Any related organization? If "Yes," to line 5a or 5b, describe in Part III	**5b**		No
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**	Yes	
b	Any related organization? If "Yes," to line 6a or 6b, describe in Part III	**6b**		No
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		**(B)** Breakdown of W-2 and/or 1099-MISC compensation			**(C)** Retirement and other deferred compensation	**(D)** Nontaxable benefits	**(E)** Total of columns (B)(i)-(D)	**(F)** Compensation reported as deferred in prior Form 990
		(i) Base compensation	**(ii)** Bonus & incentive compensation	**(iii)** Other reportable compensation				
See Additional Data Table								

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II
Also complete this part for any additional information

Identifier	Return Reference	Explanation
	PART I, LINE 1A	NFPA'S POLICY IS TO BE REIMBURSED FOR APPROVED TRAVEL WITH COMPANIONS
	PART I, LINE 4B	MR JAMES SHANNON,PRESIDENT OF NATIONAL FIRE PROTECTION ASSOCIATION, PARTICIPATED IN THE SERP RETIREMENT PLAN IN 2012 MR SHANNON ACCRUED $278,032 IN THE PLAN HE ALSO PARTICIPATED IN THE 457(B) PLAN AND ACCRUED $13,780 MR BRUCE MULLEN, EXECUTIVE VP & CFO OF NATIONAL FIRE PROTECTION ASSOCIATION PARTICIPATED IN THE SERP RETIREMENT PLAN IN 2012 MR MULLEN ACCRUED $93,526 IN THE PLAN HE ALSO PARTICIPATED IN THE 457(B) PLAN AND ACCRUED $10,341
	PART I, LINE 5	15% OF SENIOR MANAGEMENT BONUSES ARE BASED ON ACTUAL REVENUES COMPARED TO THE BUDGET EACH YEAR
	PART I, LINE 6	15% OF SENIOR MANAGEMENT BONUSES ARE BASED ON ACTUAL NET EARNINGS COMPARED TO THE BUDGET EACH YEAR
	PART I, LINE 7	70% OF SENIOR MANAGEMENT BONUSES ARE BASED ON MISSION GOALS ESTABLISHED AT THE BEGINNING OF THE YEAR

Additional Data | **Return to Form**

Software ID:
Software Version:
EIN: 04-1653090
Name: NATIONAL FIRE PROTECTION ASSOCIATION

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
JAMES SHANNON	(i)	445,388	137,281	17,023	343,029	17,315	960,036	0
	(ii)	0	0	0	0	0	0	0
BRUCE MULLEN	(i)	314,344	75,357	7,677	151,166	14,881	563,425	0
	(ii)	0	0	0	0	0	0	0
DENNIS J BERRY	(i)	156,936	1,378	849	25,235	12,867	197,265	0
	(ii)	0	0	0	0	0	0	0
PAUL CROSSMAN	(i)	219,524	37,592	601	33,721	20,366	311,804	0
	(ii)	0	0	0	0	0	0	0
CHRISTIAN DUBAY	(i)	147,388	25,234	156	24,193	20,366	217,337	0
	(ii)	0	0	0	0	0	0	0
MAUREEN B BRODOFF	(i)	222,198	37,774	12,993	127,079	22,537	422,581	0
	(ii)	0	0	0	0	0	0	0
GARY S KEITH	(i)	205,844	34,999	554	56,278	20,366	318,041	0
	(ii)	0	0	0	0	0	0	0
KATHLEEN ALMAND	(i)	0	0	0	0	0	0	0
	(ii)	161,430	27,446	759	42,730	7,063	239,428	0
LORRAINE CARLI	(i)	158,598	26,963	393	35,537	935	222,426	0
	(ii)	0	0	0	0	0	0	0
LISA A YARUSSI	(i)	158,876	12,722	135	0	20,366	192,099	0
	(ii)	0	0	0	0	0	0	0

efile GRAPHIC print - DO NOT PROCESS	As Filed Data -	DLN: 93493211007203

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	ONCE THE RETURNS ARE COMPLETED THEY ARE REVIEWED AT LEAST TWICE BY THE CFO AND ACCOUNTING STAFF OF NFPA THE RETURN IS THEN SENT TO OUR AUDITING FIRM FOR A FINAL REVIEW AND ANY CHANGES IF NEEDED THE 990 IS THEN MADE AVAILABLE TO THE FULL BOARD OF DIRECTORS AND REVIEWED BY THE AUDIT COMMITTEE PRIOR TO FILING
	FORM 990, PART VI, SECTION B, LINE 12C	EACH OFFICER, DIRECTOR AND TRUSTEE AND KEY EMPLOYEE HAS AN ONGOING DUTY TO DISCLOSE ANY CONFLICTS OF INTEREST OR POSSIBLE CONFLICTS OF INTEREST TO THE GENERAL COUNCIL OR PRESIDENT IN ADDITION, EACH KEY EMPLOYEE SHALL FILE AN ANNUAL DISCLOSURE STATEMENT INCLUDING A QUESTIONNAIRE WHICH SHALL BE PROVIDED BY THE COMPANY THE PRESIDENT SHALL TAKE ACTION AS HE OR SHE CONSIDERS APPROPRIATE REGARDING MANAGING CONFLICTS OF INTEREST AND HANDLING ANY POSSIBLE VIOLATION OR INFRINGEMENT OF THE CONFLICT OF INTEREST POLICY
	FORM 990, PART VI, SECTION B, LINE 15	THE PROCESS FOR DETERMINING COMPENSATION OF THE OFFICERS AND KEY EMPLOYEES IS AS FOLLOWS, THE COMPENSATION COMMITTEE OF THE BOARD REVIEWS AND APPROVES ALL FORMS OF COMPENSATION FOR THE PRESIDENT & EXECUTIVE VICE PRESIDENT THE COMPENSATION COMMITTEE REPORTS TO THE BOARD ALL DECISIONS MADE COMPARABILITY DATA IS GATHERED BY AN INDEPENDANT CONSULTANT EVERY THREE YEARS THIS INFORMATION IS GIVEN TO THE COMPENSATION COMMITTEE TO GUIDE THEIR DECISIONS OTHER OFFICERS AND KEY EMPLOYEES SALARIES ARE REVIEWED AND AUTHORIZED BY THE PRESIDENT
	FORM 990, PART VI, SECTION C, LINE 19	NFPA MAKES AVAILABLE ON ITS WEBSITE A COPY OF THEIR BYLAWS NFPA ALSO PUBLISHES A FINANCIAL SUMMARY IN THE JOURNAL FOR ITS MEMBERS THE CONFLICT OF INTEREST DOCUMENT IS NOT PUBLISHED BUT IS RETAINED AS AN INTERNAL DOCUMENT BY THE COMPANY THE FORM 990 AND FINANCIAL STATEMENTS ARE AVAILABLE VIA WWW GUIDESTAR COM AND THE MASSACHUSETTS ATTORNEY GENERAL'S WEBSITE
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 9	PENSION COST ADJUSTMENT -2,233,706 MISCELLANEOUS ADJUSTMENT - ROUNDING 2

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493211007203

SCHEDULE R (Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Name of the organization
NATIONAL FIRE PROTECTION ASSOCIATION

Employer identification number
04-1653090

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) TWO BATTERYMARCH LLC 2 BATTERYMARCH PARK QUINCY, MA 02169 04-1653090	LEASED PROPERTY	MA	-181,310	17,468,386	NATIONAL FIRE PROTECTION ASSOCIATION
(2) THREE BATTERYMARCH LLC 3 BATTERYMARCH PARK QUINCY, MA 02169 20-0580136	LEASED PROPERTY	MA	690,560	10,131,696	NATIONAL FIRE PROTECTION ASSOCIATION

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity? Yes	No
(1) THE FIRE PROTECTION RESEARCH FOUNDATION 1 BATTERYMARCH PARK QUINCY, MA 02169 52-1256543	TO PROMOTE RESEARCH DEVELOPMENT	MA	501 (C) 3	LINE 9	NATIONAL FIRE PROTECTION ASSOCIATION		No

Part III **Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations? Yes	(h) No	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner? Yes	(j) No	(k) Percentage ownership

Part IV **Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity? Yes	(i) No

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

			Yes	No
1	During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a	Receipt of **(i)** interest **(ii)** annuities **(iii)** royalties or **(iv)** rent from a controlled entity	1a	Yes	
b	Gift, grant, or capital contribution to related organization(s)	1b	Yes	
c	Gift, grant, or capital contribution from related organization(s)	1c		No
d	Loans or loan guarantees to or for related organization(s)	1d		No
e	Loans or loan guarantees by related organization(s)	1e		No
f	Dividends from related organization(s)	1f		No
g	Sale of assets to related organization(s)	1g		No
h	Purchase of assets from related organization(s)	1h		No
i	Exchange of assets with related organization(s)	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j	Yes	
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
l	Performance of services or membership or fundraising solicitations for related organization(s)	1l	Yes	
m	Performance of services or membership or fundraising solicitations by related organization(s)	1m	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n	Yes	
o	Sharing of paid employees with related organization(s)	1o	Yes	
p	Reimbursement paid to related organization(s) for expenses	1p		No
q	Reimbursement paid by related organization(s) for expenses	1q	Yes	
r	Other transfer of cash or property to related organization(s)	1r		No
s	Other transfer of cash or property from related organization(s)	1s		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	**(b)** Transaction type (a-s)	**(c)** Amount involved	**(d)** Method of determining amount involved
(1) (2) THE FIRE PROTECTION RESEARCH FOUNDATION	B	210,000	CODE FUND
(2) (6) THE FIRE PROTECTION RESEARCH FOUNDATION	Q	751,500	PAYROLL_EXPENSES_RENT

Part VI **Unrelated Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under section 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation

Additional Data

Return to Form

Software ID:
Software Version:
EIN: 04-1653090
Name: NATIONAL FIRE PROTECTION ASSOCIATION

-->

Additional Data

Software ID:
Software Version:
EIN: 04-1653090
Name: NATIONAL FIRE PROTECTION ASSOCIATION

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
PHILLIP STITTLEBERG CHAIRMAN	1 00	X		X				0	0	0
ERNEST GRANT 1ST VICE CHAIR	1 00	X		X				0	0	0
PHILLIP DINENNO 2ND CHAIR	1 00	X		X				0	0	0
TOM JAEGER PAST CHAIR	1 00	X						0	0	0
WAYNE BOYD TREASURER	1 00	X		X				0	0	0
RANDY TUCKER SECRETARY	1 00	X		X				0	0	0
JAMES SHANNON PRESIDENT NFPA	37 50	X		X				599,692	0	360,344
PAUL FITZGERALD DIRECTOR	1 00	X						0	0	0
TOM NORTON DIRECTOR	1 00	X						0	0	0
WILLIAM MCCAMMON DIRECTOR	1 00	X						0	0	0
BRIAN HURLEY DIRECTOR	1 00	X						0	0	0
PETER HOLLAND DIRECTOR	1 00	X						0	0	0
THOMAS GROOS DIRECTOR	1 00	X						0	0	0
KEITH WILLIAMS ASSISTANT TREASURER	1 00	X		X				0	0	0
JOHN DEAN DIRECTOR	1 00	X						0	0	0
REBECCA DENLINGER DIRECTOR	1 00	X						0	0	0
JAMES CLARK DIRECTOR	1 00	X						0	0	0
DEAN SEAVERS DIRECTOR	1 00	X						0	0	0
DONALD COOK DIRECTOR	1 00	X						0	0	0
NED PETTUS DIRECTOR	1 00	X						0	0	0
AMY ACTON DIRECTOR	1 00	X						0	0	0
KWAME COOPER DIRECTOR	1 00	X						0	0	0
JULIE ROCHMAN DIRECTOR	1 00	X						0	0	0
HAROLD SCHAITBERGER DIRECTOR	1 00	X						0	0	0
WILLIAM STEWART DIRECTOR	1 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position: Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
PETER WILLSE DIRECTOR	1 00	X						0	0	0
BRUCE MULLEN EXECUTIVE VP & CFO NFPA	37 50			X				397,378	0	166,047
DENNIS J BERRY ASSISTANT SECRETARY NFPA	37 50			X				159,163	0	38,102
PAUL CROSSMAN VICE PRESIDENT	37 50				X			257,717	0	54,087
CHRISTIAN DUBAY VICE PRESIDENT	37 50				X			172,778	0	44,559
MAUREEN B BRODOFF VICE PRESIDENT	37 50					X		272,965	0	149,616
GARY S KEITH VICE PRESIDENT	37 50					X		241,397	0	76,644
KATHLEEN ALMAND VICE PRESIDENT	37 50					X		0	189,635	49,793
LORRAINE CARLI VICE PRESIDENT	37 50					X		185,954	0	36,472
LISA A YARUSSI VICE PRESIDENT	37 50					X		171,733	0	20,366