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DLN: 93493318056323

Department of the Treasury

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2012

OMB No 1545-0047

Open to Public Inspection

▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service A For the 2012 calendar year, or tax year beginning 01-01-2012 , 2012, and ending 12-31-2012 C Name of organization D Employer identification number B Check if applicable Androscoggin Valley Hospital Inc Address change 02-0280367 Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite E Telephone number 59 Page Hill Road Terminated (603) 752-2200 Amended return City or town, state or country, and ZIP + 4 Berlin, NH 03570 Application pending **G** Gross receipts \$ 63,838,173 Name and address of principal officer H(a) Is this a group return for Russell Keene affiliates? ┌ Yes 🗸 No 59 Page Hill Road Berlin, NH 03570 **H(b)** Are all affiliates included? ☐ Yes ☐ No If "No," attach a list (see instructions) Tax-exempt status **▽** 501(c)(3) **□ H(c)** Group exemption number ► **Website: ►** www avhnh org L Year of formation 1971 M State of legal domicile NH Part I Summary Briefly describe the organization's mission or most significant activities Critical Access Hospital Activities & Governance Check this box 🔭 if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . 15 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 10 386 Total number of individuals employed in calendar year 2012 (Part V, line 2a) . 5 Total number of volunteers (estimate if necessary) . . . . . 6 85 7a Total unrelated business revenue from Part VIII, column (C), line 12 . 7a 0 **b** Net unrelated business taxable income from Form 990-T, line 34 7b 0 **Prior Year Current Year** 276,795 Contributions and grants (Part VIII, line 1h) . . . 139.281 Program service revenue (Part VIII, line 2g) . . . 51,780,897 53,291,780 1,174,815 721,690 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 66,487 -49,517 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 53,161,480 54,240,748 13 Grants and similar amounts paid (Part IX, column (A), lines 1–3 ) . . 709,600 638,401 0 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . . Salaries, other compensation, employee benefits (Part IX, column (A), lines **15 Expenses** 30,363,892 31,142,363 16a Professional fundraising fees (Part IX, column (A), line 11e) . 0 0 b Total fundraising expenses (Part IX, column (D), line 25) ▶0 22,232,818 **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . 21,409,149 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 52,482,641 54,013,582 18 19 Revenue less expenses Subtract line 18 from line 12 . 678,839 227,166 (Assets or id Balances **Beginning of Current End of Year** Year 55,329,979 54,928,763 20 Total assets (Part X, line 16) . . . 40,194,101 21 39,969,225 Total liabilities (Part X, line 26) . . . 22 Net assets or fund balances Subtract line 21 from line 20 15,135,878 14,959,538 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

	I N	*****			2013-11-14						
Sign	7	Signature of officer			Date						
Here	)	ussell Keene CEO ype or print name and title									
Paid		Print/Type preparer's name Barbara J McGuan CPA	Preparer's signature	Date 2013-11-	Check If self-employed	PTIN P00219457					
Prepare	r	Firm's name F Berry Dunn McNei	l & Parker LLC		Firm's EIN 🕨 0	1-0523282					
Use Only		Firm's address ► PO Box 1100	Phone no (207	7) 775-2387							
		Portland, ME 041	041100								
May the IRS	S d	scuss this return with the prepar	er shown above? (see instructio	ns)		৷ ৷ · · · · · · · · · · · · · ·	es $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$				

) (Revenue \$

Other program services (Describe in Schedule O )

Total program service expenses ►

including grants of \$

45,437,328

4d

(Expenses \$

## Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		Νo
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part $IV^{\square}$	9		No
LO	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
l1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII"	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		No
L2a	Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
L3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule $E$	13		No
L4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
L5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		No
<b>L6</b>	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		No
L <b>7</b>	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
L8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
L9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part  IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	38	Yes	

αI	Statements Regarding Other 1R5 Fillings and Tax Compliance			_
	Check if Schedule O contains a response to any question in this Part V	•	Yes	No
.a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable   1a   94		1 63	140
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			ı
	gaming (gambling) winnings to prize winners?	1c	Yes	
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
)	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
)	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
•	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	טע		
•	11 163, to line 30 of 30, and the organization me form 0000-1"	5c		İ
а	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes	
)	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes	Ì
	Organizations that may receive deductible contributions under section 170(c).			
1	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
)	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
:	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
ı	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			Ì
•	contract?	7e		No
!	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
J	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		1
1	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		Ī
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
)	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
•	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		<u> </u>
)	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O	13a		ı
0	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
:	Enter the amount of reserves on hand			
ì	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. 

	ection A. Governing Body and Management			
_			Yes	No
la	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? $$ .	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal R	eveni	ue Cod	e.)
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a	Yes	No No
	Did the organization have local chapters, branches, or affiliates?	10a 10b	Yes	
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,		Yes	
b L1a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing	10b		
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b		
b 11a b 12a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990	10b	Yes	
b l1a b l2a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a	Yes	
b L1a b L2a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a 12a 12b	Yes Yes Yes	
b l1a b l2a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	10b 11a 12a 12b	Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes	
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes	
b 11a b 12a b c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	10b  11a  12a  12b  12c  13  14	Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	
b l1a b l2a c l3 l4 l5 a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	
b 11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	10b  11a  12a  12b  12c  13  14  15a  15b	Yes Yes Yes Yes Yes Yes	No
b 11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  Lif "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its	10b  11a  12a  12b  12c  13  14  15a  15b	Yes Yes Yes Yes Yes Yes	No
b l1a b l2a c l3 l4 l5 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	No
b l1a b l2a c l3 l4 l5 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review this Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  Did the organization have a written whistleblower policy?  Did the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization  If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes	No

- (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
  - Own website Another's website Upon request Other (explain in Schedule O)
- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►John Morris 59 Page Hill Rd Berlin, NH (603) 752-2200

# Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours	more pers	than on is	one bot	not box h an	chec (, unle ( offic	ess er	( <b>D)</b> Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee					(W- 2/1099- MISC)	(W- 2/1099- MISC)	from the organization and related organizations
(1) Sean Brungot	1 00	x						0	0	0
Director (2) Javier Cardenas MD	40 00	х						266,759	0	22,284
Medical Staff President  (3) Arthur Couture  Director	1 00	Х						0	0	0
(4) Marion Huntley Treasurer	1 00	х		х				0	0	0
(5) Russell Keene President & CEO	40 00	х		х				475,048	0	57,385
(6) Mark Kelley Chairman	1 00	Х		х				0	0	0
(7) Richard King Vice Chairman	1 00	х		х				0	0	0
(8) Randall Labnon Director	1 00	х						0	0	0
(9) John McDowell MD Director	40 00	х						193,049	0	19,358
(10) Sr Monique Therriault Past Secretary	21 00	х		х				16,659	0	87
(11) J Rodger Wood Director	1 00	х						0	0	0
(12) Jay Poulin Director	1 00	х						0	0	0
(13) Donna Goodrich Director	1 00	×						0	0	0
(14) Max Makaitis	1 00	×						0	0	0
Oirector (15) Stephanie Allen-Lilly MD Past Med Staff President	40 00	х						288,932	0	23,969
(16) William Jackson  Director	1 00	х						0	0	0
(17) Donald Noyes	1 00	х						0	0	0
Director										Form <b>990</b> (2012)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A)	(B)			(C				(D)	(E)	(F	-
	Name and Title	A verage hours per week (list any hours	more pers	than son is	one bot	bo:	chec x, unle n offic rustee	ess er	Reportable compensation from the organization	Reportable compensation from related organizations	Estim amount comper from	of other nsation the
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organi and re organiz	elated
(18)	Andrı Olafsson	48 00					x		378,864	O		22,442
	ral Surgeon Keith Shute	40 00							•			· 
` '	Medical Affairs	40 00					x		367,430	C	·	26,633
	Delphine Sullivan	32 00										
Ortho	pedic Surgeon						Х		376,857	C		11,915
(21)	Richard Kardell DO	40 00					X		521,543	O		28,953
	Med Staff President Thomas Rock	40 00							•			
, ,	opedic Surgeon	40 00					х		310,089	C	ľ	9,791
Ottilo	pedic Julycon											
1b	Sub-Total						<u> </u>					
С	Total from continuation sheets to Pa	rt VII, Section A										
d	Total (add lines 1b and 1c)						<b>-</b>		3,195,230	0		222,817
2	Total number of individuals (including \$100,000 of reportable compensatio				ed a	bov	e) who	rec	eived more than			
											Yes	No
3	Did the organization list any <b>former</b> o on line 1a? <i>If</i> "Yes," complete Schedule					nplo •	yee, o	r hig • •	hest compensate	d employee		No
4	For any individual listed on line 1a, is organization and related organizations									om the		
_	Individual				•	•	•			4	Yes	
5	Did any person listed on line 1a recei services rendered to the organization		•						organization or ii	5 · · · 5		No
	ection B. Independent Contrac	tors										
1	Complete this table for your five high compensation from the organization	est compensated									s tax year	
	Name and	(A) I business address							Description	(B) on of services	(C Compe	
	nwood Anesthesia Inc PO Box 322 Berlin NH 0357	70							Anesthesia Serv	ces	pci	930,780
	erline Radiology PO Box 2048 Conway NH 03813 maging One Pillsbury Street Concord NH 033013:								Radiology Servic			746,790 506,408
	traging One Philsbury Street Concord NH 033013: cus Surgery Services 7 Industrial Way - Unit 5 Si								Locum Services			449,398
_	ke Medical Center 30 Brannen Road Milan NH 03								Surgery Services	<u> </u>		399,100

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►15

Part V	TTT	Statement of Check of Schedu	o <b>f Revenue</b> ule O contains a respor	nse to any question	in this Part VIII			
					<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
v	1a	Federated cam	paigns 1a					
Contributions, Giffs, Grants and Other Similar Amounts	ь	Membership du	ies <b>1b</b>					
Gra	С	Fundraising ev	ents <b>1c</b>	34,021				
ffs,	d	Related organiz	zations 1d	54,613				
13 E	e	Government grant						
ms,	-			100.161				
ie iti	f	similar amounts no	ons, gifts, grants, and <b>1f</b> ot included above					
혈환	g	Noncash contributi 1a-1f \$	ons included in lines		į	İ		İ
ng p	h		s 1a-1f		276,795			
C				Business Code				
an I	2a	Patient Revenue		621400	94,008,087	94,008,087		
Program Serwce Revenue	b	Miscellaneous Rev	enue	621400	1,838,993	1,491,268		347,725
ه ح	c	Meaningful Use Re		621400	1,592,592	1,592,592		347,723
rwc	d	Provision for Bad [		621400	-2,882,948	-2,882,948		
33	e	Contractual/Char	-	621400	-41,264,944	-41,264,944		
<u>a</u>	f		am service revenue	021100	41,201,311	11,201,311		
ر بر		, -						
	g 2		s 2a-2f		53,291,780			
	3		ome (including dividen ar amounts)		517,102			517,102
	4	Income from inves	stment of tax-exempt bond	proceeds 🕨				
	5	Royalties .						
	_		(ı) Real	(11) Personal				
	6a b	Gross rents Less rental	66,372					
		expenses	_					
	С	Rental income or (loss)	66,372					
	d	Net rental inco	me or (loss)		66,372			66,372
		Gross amount	(ı) Securities	(II) O ther				
	7a	from sales of assets other than inventory	9,777,168	6,893				
	ь	Less cost or other basıs and	9,579,473	О				
	c	sales expenses Gaın or (loss)	197,695	6,893				
	ď	Net gain or (los			204,588			204,588
an	8a	Gross income f events (not inc	from fundraising	-				
Other Revenue			s reported on line 1c) ne 18	17,952				
<u>-</u>	b	Less direct ex	penses b	17,952				
₹	с		(loss) from fundraising	-	0			
	9a		from gaming activities ne 19 a					
	b	Less direct ex	penses b					
	С		(loss) from gamıng actı	vities				
	10a	Gross sales of returns and allo						
	ь	less costofa	oods sold <b>b</b>					
		_	(loss) from sales of inv	entory 🌬				
		Miscellaneous		Business Code				
	11a	Realized Gain o	on Int Rate Swap	525990	127,470			127,470
	b	Loss on Early [	_	900099	-243,359			-243,359
		Extinguishmen						ļ
	С							ļ
	d	All other reven		_				
	е		s 11a-11d	•	-115,889			
	12	Total revenue.	See Instructions .	🕨	54,240,748	52,944,055	1	1,019,898

#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) マ Check if Schedule O contains a response to any question in this Part IX (D) (B) (C) Do not include amounts reported on lines 6b, (A) Program service Management and Fundraising 7b. 8b. 9b. and 10b of Part VIII. Total expenses expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 638,401 638,401 Grants and other assistance to individuals in the United States See Part IV, line 22 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and 1,363,530 831,097 532,433 key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . Other salaries and wages 23,191,445 20,679,429 2,512,016 Pension plan accruals and contributions (include section 401(k) 1,477,166 1,322,679 154,487 and 403(b) employer contributions) . . . . Other employee benefits . . . . 3,556,655 3,138,039 418,616 10 1,553,567 189,940 1,363,627 11 Fees for services (non-employees) 25,000 25,000 Management . . . . 231,452 859 230,593 Legal . . . . . . . . 56,457 56,457 Professional fundraising services See Part IV, line 17 Investment management fees . . . . . 89,713 89,713 Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on 6,963,231 5,563,049 1,400,182 Schedule O) . . . . . . . Advertising and promotion . . 322,141 322,141 12 13 Office expenses . . . . . 2,106,795 1,441,453 665,342 14 Information technology . . 15 Royalties . 1,194,467 1,069,055 16 Occupancy . . . . . . 125,412 **17** 138,561 114,235 24,326 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . . 19 Conferences, conventions, and meetings . 17,977 15,407 2,570 20 477,936 111,811 366,125 Payments to affiliates . . . . . . 21 22 Depreciation, depletion, and amortization . 2,260,009 2,260,009 23 592,842 592,842 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) a Medical Supplies 5,504,735 5,021,083 483,652 Provider Tax 2,158,936 2,158,936 0 Gift Shop Expenses 58,922 58,922 d Other Expenses 33,644 38 33,606 e All other expenses Total functional expenses. Add lines 1 through 24e 45,437,328 25 54.013.582 8.576.254 0 Joint costs. Complete this line only if the organization 26 reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► [ if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

		Check if Schedule O contains a response to any question in thi	s Part	X			<u> </u>
					(A) Beginning of year		<b>(B)</b> End of year
	1	Cash—non-interest-bearing			3,475	-	3,575
	2	Savings and temporary cash investments			13,048,952	2	12,233,949
	3	Pledges and grants receivable, net			, ,	3	, ,
	4	Accounts receivable, net			6,340,168		5,705,512
	5	Loans and other receivables from current and former officers, cemployees, and highest compensated employees. Complete P. Schedule L	directo art II	ors, trustees, key of		5	3,700,100,12
Assets	6	Loans and other receivables from other disqualified persons (a $4958(f)(1)$ ), persons described in section $4958(c)(3)(B)$ , and and sponsoring organizations of section $501(c)(9)$ voluntary e organizations (see instructions) Complete Part II of Schedule	contrı mploy	buting employers		6	
88	7	Notes and loans receivable, net	_			7	
⋖	8	Inventories for sale or use			312,963	_	340,616
	9	Prepaid expenses and deferred charges			2,430,259		2,436,626
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D		42,202,427			
	ь	Less accumulated depreciation	10b	27,974,177	14,581,948	10c	14,228,250
	11	Investments—publicly traded securities			12,791,739	11	12,047,127
	12	Investments—other securities See Part IV, line 11			2,827,208		2,905,709
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets		14			
	15	Other assets See Part IV, line 11	2,993,267	15	5,027,399		
	16	Total assets. Add lines 1 through 15 (must equal line 34).	55,329,979		54,928,763		
	17	Accounts payable and accrued expenses	6,364,897	17	5,995,414		
	18	Grants payable	0,304,037	18	3,333,414		
	19	Deferred revenue				19	
					12,605,495		13,697,885
	20	Tax-exempt bond liabilities			12,605,495		13,697,863
S)	21	Escrow or custodial account liability Complete Part IV of Sch				21	
Liabiliti	22	Loans and other payables to current and former officers, direct key employees, highest compensated employees, and disquali	fied	·			
<u> </u>		persons Complete Part II of Schedule L				22	
_	23	Secured mortgages and notes payable to unrelated third partie			1,333,549	23	1,005,644
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to rela and other liabilities not included on lines 17-24) Complete Pa D	ırt X o	f Schedule	19.890.160	25	19,270,282
	26	Total liabilities. Add lines 17 through 25			40, 194, 101	26	39,969,225
	20	Organizations that follow SFAS 117 (ASC 958), check here ► lines 27 through 29, and lines 33 and 34.			,		33,333,223
ဋ	27	Unrestricted net assets			15,135,878	27	14,959,538
<u>छ</u>	28	Temporarily restricted net assets		• •	,	28	,
Fund Balance	29	Permanently restricted net assets				29	
Ĭ	23	Organizations that do not follow SFAS 117 (ASC 958), check h					
<u> </u>		complete lines 30 through 34.	CIC F	) and			
s or	30	Capital stock or trust principal, or current funds				30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31	
45.5	32	Retained earnings, endowment, accumulated income, or other				32	
Net /	33	Total net assets or fund balances			15,135,878		14,959,538
ž	34	Total liabilities and net assets/fund balances			55,329,979	34	54,928,763
		. oca: nabincies and nec assecs/land balances	• •	<u> </u>	1 33,329,379	J4	54,920,703

Par	Reconcilliation of Net Assets Check if Schedule O contains a response to any question in this Part XI				
	Chask in California and a contained a response to any quastion in this case.				,
1	Total revenue (must equal Part VIII, column (A), line 12)	1		54,2	240,748
2	Total expenses (must equal Part IX, column (A), line 25)	2		54,0	13,582
3	Revenue less expenses Subtract line 2 from line 1	3		2	27,166
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			.35,878
5	Net unrealized gains (losses) on investments	5			549,238
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9		-1.0	)52,744
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10			59,538
Par	t XIII Financial Statements and Reporting			<u> </u>	•
	Check if Schedule O contains a response to any question in this Part XII				. ┌
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both	arate			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight audit, review, or compilation of its financial statements and selection of an independent accountant?	it of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain is Schedule O	n			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	e	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required	3b		

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As Filed Data -

DLN: 93493318056323

**Employer identification number** 

OMB No 1545-0047

## **SCHEDULE A**

(Form 990 or 990EZ)

Name of the organization

Androscoggin Valley Hospital Inc

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Open to Public Inspection

									02-0280		
	rt I			blic Charity Sta						nstruction	IS.
	rganı:		•	te foundation becaus	•			•	•		
1		A chur	ch, convent	on of churches, or a	ssociation of	churches o	described in <b>s</b>	ection 170	(b)(1)(A)(i).		
2	Г	A scho	ol described	in <b>section 170(b)(1</b>	L <b>)(A)(ii).</b> (At	tach Sched	ule E )				
3	~	A hosp	ital or a coo	perative hospital se	rvice organiz	atıon desci	ribed in <b>sectio</b>	on 170(b)(:	L)(A)(iii).		
4	Γ	A medi	cal researc	h organization opera	ted ın conjun	ction with a	nhospital des	cribed in <b>s</b>	ection 170(b)(	(1)(A)(iii).	Enter the
_	_			ty, and state							<del></del>
5	ı	_	•	erated for the benefi	_	or universi	ity owned or o	perated by	a governmen	tal unit des	scribed in
_	_			<b>A)(iv).</b> (Complete P	*						
6	<u> </u>			local government o	=						
7				at normally receives			support from	a governm	nental unit or f	rom the ge	neral public
8	_			on 170(b)(1)(A)(vi). : described in <b>sectio</b> i			mplete Part I	τ \			
9	<u>'</u>		•	at normally receives	. , . , .	, , , ,	•	•	abutions mom	borchin for	os and gross
9	'	_		rities related to its e					· · ·	-	· -
		•		oss investment inco	•	=			* *		
		•		ganızatıon after June				•		tax) nom t	74311163363
10	_	•	,	ganization after June ganized and operated	•			•	•		
11	<u>'</u>	_		ganized and operated	•				. , , ,	to carry ou	t the nurneces of
	'	_		ly supported organiz	,		, ,		,	,	
				bes the type of supp							
		a	Type I	<b>b</b>	┌ Type II	I - Functior	nally integrate	ed <b>d</b> [	Type III - N	on-functior	nally integrated
e	Γ			ox, I certify that the							
				on managers and ot	her than one	or more pu	blicly support	ed organiz	atıons descrıb	ed in secti	on 509(a)(1) or
f			1509(a)(2)	received a written de	etermination	from the IE	S that it is a	Type I Ty	ne II or Tyne	III suppoi	ting organization
•			this box	received a written a	ccciiiiiacioii	mom the ri	(S that it is a	1 9 0 0 1 , 1 9	pc 11, 01 1 ypc	III Suppoi	ring organization,
g		Since A	ugust 17, 2	2006, has the organ	ızatıon accep	oted any gift	t or contributi	on from an	y of the		·
			ng persons?								
		., .		rectly or indirectly o	•		5	persons d	escribed in (ii		Yes No
		•		governing body of th		•	u,				lg(i)
			•	er of a person descr							g(ii)
				lled entity of a perso						11	g(iii)
h		Provide	e the follown	ng information about	the supporte	ed organizat	tion(s)				
(i	i) Nan	ne of	(ii) EIN	(iii) Type of	(iv) Is	the	(v) Did you	ı notıfy	(vi) Is	the	(vii) A mount of
		orted organization organization in the organization organization in									monetary
OI	ganiz	(described on col (i) listed in in col (i) of your col (i) organized									support
		lines 1-9 above your governing support? in the U.S.?  or IRC section document?									
		(see									
				instructions))	Vac	No.	Vac	Na	Van	No	-
					Yes	No	Yes	No	Yes	No	
							1		+	1	
	1								+		

Sch	edule A (Form 990 or 990-EZ) 2012							Page <b>2</b>
Pa	(Complete only if you o	hecked the bo	x on line 5, 7,	or 8 of Part I o	r if the organiza	ation faile	ed to q	
	Part III. If the organiza ection A. Public Support	tion fails to qu	alify under the	tests listed bel	ow, please com	<u>iplete Pa</u>	rt III.)	
	ection A. Public Support endar year (or fiscal year beginning					1		
	in) ►	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 2	312	(f) Total
1	Gifts, grants, contributions, and							
	membership fees received (Do not include any "unusual							
	grants ")							
2	Tax revenues levied for the							
	organization's benefit and either							
	paid to or expended on its behalf							
3	The value of services or facilities							
•	furnished by a governmental unit to							
	the organization without charge							
4	<b>Total.</b> Add lines 1 through 3							
5	The portion of total contributions by each person (other than a							
	governmental unit or publicly							
	supported organization) included on							
	line 1 that exceeds 2% of the							
	amount shown on line 11, column							
6	(f) <b>Public support.</b> Subtract line 5 from							
	line 4							
S	ection B. Total Support							
Cal	endar year (or fiscal year beginning	(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	(e) 20	)12	(f) Total
_	in) ► A mounts from line 4		. ,		. ,	, ,		. ,
7 8	Gross income from interest,							
0	dividends, payments received on							
	securities loans, rents, royalties							
	and income from similar							
9	sources Net income from unrelated							
9	business activities, whether or not							
	the business is regularly carried							
	on							
10	Other income Do not include gain or loss from the sale of capital							
	assets (Explain in Part IV )							
11	Total support (Add lines 7 through							
4.0	10)		<u> </u>					
12	Gross receipts from related activitie					12		
13	<b>First five years.</b> If the Form 990 is this box and <b>stop here</b>							ization, check
	ection C. Computation of Pub				<u> </u>	<u> </u>		
14	Public support percentage for 2012			11, column (f))		14		
15	Public support percentage for 2011			, , , , , , ,		15		
	33 1/3% support test—2012. If the o	· ·	•	on line 13 and l	ine 14 is 33 1/20%		chack ti	nie hov
104	and <b>stop here.</b> The organization qua				me 1 1 13 33 1/3/0	or more,	JIICCK CI	<b>►</b> □
b	<b>33</b> 1/3% support test—2011. If the				and line 15 is 33	3 1/3% or n	nore, ch	eck this
	box and <b>stop here.</b> The organization						. 4 4	▶□
1/a	10%-facts-and-circumstances test- is 10% or more, and if the organizat							•
	in Part IV how the organization mee							
	organization				4	r	,rF3	<b>▶</b> □
b	10%-facts-and-circumstances test-							
	15 is 10% or more, and if the organ Explain in Part IV how the organizat							lv
	supported organization	ion meets the T	acts-ana-cncum:	stances test III	ic organization qu	uiiiiE5 45 i	a public	·y ▶□
18	Private foundation. If the organizat	on did not check	c a box on line 13	, 16a, 16b, 17a,	or 17b, check thi	s box and	see	·
	instructions							<b>▶</b> ┌

Schedule A (Form 990 or 990-EZ) 2012 Page 3 Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 (f) Total in) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt

	purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or						
	business under section 513			-			
4	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
6	<b>Total.</b> Add lines 1 through 5						
	Amounts included on lines 1, 2,						
<i>7</i> a	and 3 received from disqualified						
	persons						
b	Amounts included on lines 2 and 3						
_	received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c						
	from line 6 )						
_Se	ction B. Total Support						
Cale	ndar year (or fiscal year beginning	(a) 2008	<b>(b)</b> 2009	(c) 2010	( <b>d)</b> 2011	(e) 2012	(f) Total
	in) ►	(u) 2000	(6) 2003	(6) 2010	(4) 2011	(6) 2012	(1) 10tai
9	A mounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
	sources						
Ь	Unrelated business taxable income (less section 511 taxes)						
	from businesses acquired after						
	June 30, 1975						
c	Add lines 10a and 10b						
11	Net income from unrelated						
11	business activities not included						
	in line 10b, whether or not the						
	business is regularly carried on						
12	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
	IV)						
13	Total support. (Add lines 9, 10c,						
	11, and 12)			Librari Corretto con	6.01	E04(-)(2)	
14	First five years. If the Form 990 is for	or the organization	on's first, second	i, thira, fourth, or	ππη tax year as a	1 501(c)(3) org	anization, ►
	check this box and stop here	a Cunnaut Da					
	ction C. Computation of Public			1.2		T I	
15	Public support percentage for 2012			13, column (T))		15	
16	Public support percentage from 2011	L Schedule A, Pa	art III, line 15			16	
Se	ction D. Computation of Inve	stment Inco	me Percenta	ge			
17	Investment income percentage for 20				nn (f))	17	
					. , ,		
18	Investment income percentage from					18	
19a	33 1/3% support tests—2012. If the o						ıd lıne 17 ıs not ▶□

33 1/3% support tests—2011. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18

is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2012

DLN: 93493318056323

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

Open to Public

Internal Revenue Service ► Attach to Form 990. ► See separate instructions. Inspec						tion	
Name of the organization				Employer identifi	ication numbe	er	
And	Iroscoggin Valley Ho	ospital Inc		02-0280367			
Pa	rt I Organ	izations Maintaining Donor Adv	vised Funds or Other Similar F		ts. Comple	te if the	
		zation answered "Yes" to Form 990	, Part IV, line 6.		•		
			(a) Donor advised funds	(b) Funds an	d other accou	ınts	
1	Total number a						
2	33 3	tributions to (during year)					
3							
4	Aggregate value at end of year						
5		zation inform all donors and donor adviso organization's property, subject to the or		or advised	┌ Yes	┌ No	
6	used only for c conferring imp	zation inform all grantees, donors, and de haritable purposes and not for the benef ermissible private benefit?	fit of the donor or donor advisor, or for a	ny other purpose	┌ Yes	┌ No	
		rvation Easements. Complete if		o Form 990, Part	IV, line 7.		
1	Preservation Protection	conservation easements held by the org on of land for public use (e g , recreation of natural habitat on of open space	or education)	n historically importa certified historic str			
_							
2		s 2a through 2d if the organization held a he last day of the tax year	a qualified conservation contribution in t	the form of a conserv	vation		
		,		Held at t	he End of the	Year	
а	Total number o	of conservation easements		2a			
b	Total acreage	restricted by conservation easements		2b			
c	Number of con	servation easements on a certified histo	oric structure included in (a)	2c			
d	d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register  2d						
3	Number of con	servation easements modified, transferr	red, released, extinguished, or terminate	ed by the organization	n during		
	the tax year ►	· <u> </u>					
4	Number of stat	tes where property subject to conservat	ion easement is located ►				
5		nization have a written policy regarding t f the conservation easements it holds?	the periodic monitoring, inspection, han	dling of violations, a	nd <b>ryes</b>	┌ No	
6	Staff and volur	nteer hours devoted to monitoring, inspe	cting, and enforcing conservation easer	ments during the yea	ar		
	Δ mount of exp	——— enses incurred in monitoring, inspecting	and enforcing conservation easement	s during the year			
7		enses meaned in monitoring, inspecting	,, and emorening conservation easement	3 during the year			
8	Does each cor	nservation easement reported on line 2(o 70(h)(4)(B)(ii)?	d) above satisfy the requirements of sec	ction 170(h)(4)(B)(i	) ┌ Yes	┌ No	
9	In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes						
Par		on's accounting for conservation easeme rizations Maintaining Collection		or Other Simila	r Assets		
للنفس		ete if the organization answered "Y			. AJJCIJ.		
1a	works of art, hi	tion elected, as permitted under SFAS 1 istorical treasures, or other similar asse de, in Part XIII, the text of the footnote t	ts held for public exhibition, education,	or research in furthe			
b	works of art, hi	tion elected, as permitted under SFAS 1 istorical treasures, or other similar asse de the following amounts relating to thes	ts held for public exhibition, education,			lıc	
	(i) Revenues i	ncluded in Form 990, Part VIII, line 1		<b>►</b> \$			
	(ii) Assets inc	luded in Form 990, Part X					
2	If the organiza	tion received or held works of art, histor ints required to be reported under SFAS		or financial gain, pro			
а	Revenues incli	uded in Form 990, Part VIII, line 1		<b>►</b> \$			

**b** Assets included in Form 990, Part X

Par	Urganizations Maintaining Co	liections of Art	t, HIS	stori	caıı	reası	ires, or O	tne	r Similar As	sets (co	ontinued)
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other reco	rds, cl	heck	any of	the foll	owing that a	re a	significant use	ofits	
а	Public exhibition		d	Γ	Loan	orexc	hange progr	ams			
b	Scholarly research		e	$\Gamma$	Othe	r					
c	Preservation for future generations										
4	Provide a description of the organization's co	ollections and expla	ain ho	w the	y furth	er the (	organization	's ex	empt purpose	ın	
5	During the year, did the organization solicit of									_	_
ъ-	assets to be sold to raise funds rather than t									┌ Yes	l No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an						n answered	л Y 	es" to Form s	990,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interm	edıary	ford	ontrib	utions	or other ass	ets i	not	┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XII	I and complete the	follo	wing	:able		_				
							-		An	nount	
C	Beginning balance						_	1c			
d	Additions during the year						-	1d			
е	Distributions during the year							1e			
f	Ending balance							1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, lin	e 21?	•						┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XII	I Check here if the	expla	anatı	on has	been p	rovided in P	art )	KIII		Γ
Pa	rt V Endowment Funds. Complete										
		(a)Current year	(b	<b>)</b> Prior	year	<b>b</b> (c)⊺	wo years back	(d)	Three years back	<b>(e)</b> Four y	ears back
1a	Beginning of year balance										
Ь	Contributions					-					
С	Net investment earnings, gains, and losses										
d	Grants or scholarships										
e	Other expenditures for facilities										
	and programs										
f	Administrative expenses							_			
g	End of year balance										
2	Provide the estimated percentage of the curi	rent year end balan	ce (lır	ne 1g	, colun	nn (a))	held as				
а	Board designated or quasi-endowment 🕨										
b	Permanent endowment ►										
c	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c show	uld equal 100%									
3a	Are there endowment funds not in the posses organization by	ssion of the organiz	ation	that	are hel	d and a	administered	l for	the	Yes	No
	(i) unrelated organizations								3a	(i)	
	(ii) related organizations								3a(	ii)	
	If "Yes" to 3a(II), are the related organization					٠		•	3	b	
4	Describe in Part XIII the intended uses of th					10					
Par	t VI Land, Buildings, and Equipme  Description of property	ent. See Form 99	90, Pa		, IINE Cost oi		(b)Cost or ot	her	(c) Accumulated	(d) Bo	ok value
	bescription of property				s (inves		basis (othe		depreciation	(4,50	
1a	Land						77	592			77,592
b I	Buildings						20,237	259	13,993,78	3	6,243,476
c l	Leasehold improvements						359	449	359,44	9	0
d I	Equipment						19,757	177	12,818,96	8	6,938,209
_e	Other	<u> </u>					1,770	950	801,97	7	968,973
	I. Add lines 1a through 1e <i>(Column (d) must e</i>			ımn (	B), line	10(c).	·		📂	1	4,228,250

Part VIII Investments—Other Securities. See	roriii 990, Part X, iiile 12	2.	
(a) Description of security or category	(b)Book value		d of valuation
(including name of security)		Cost or end-of	-year market value
(1)Financial derivatives			
(2)Closely-held equity interests			
(3)Other			_
(A) Alternative Investment Funds	2,905,709		<u>F</u>
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	2,905,709		
Part VIII Investments—Program Related. See	Form 990. Part X. line 1	13.	
(a) Description of investment type	(b) Book value		d of valuation
(a) Description of investment type	(b) Book value		
		Cost or end-or	year market value
		+	
		ļ	
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, lir			
(a) Descrip	tion		(b) Book value
(1) Due from Affiliates			1,157,510
(2) Other Receivables			54,637
(3) Deferred Compensation			2.222.660
(3) Deferred Compensation			2,222,660
(4) Meaningful Use Receivable			2,222,660 1,592,592
(4) Meaningful Use Receivable			1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15			1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X	, line 25.		1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15			1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability	, line 25.		1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes	, line 25. (b) Book value		1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability	, line 25.		1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability	(b) Book value  8,975,509		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
(4) Meaningful Use Receivable  Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability	(b) Book value  8,975,509		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation  Estimated Third Party Payor Settlements	(b) Book value  8,975,509 2,222,660 8,072,113		1,592,592
Total. (Column (b) must equal Form 990, Part X, col.(B) line 15  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of liability  Federal income taxes  Pension Liability  Deferred Compensation	(b) Book value  8,975,509 2,222,660 8,072,113		5,027,399

Par	t XI Reconciliation of Revenue per Audited Financial Statements With Revenue p	<u>er R</u>	eturn
1	Total revenue, gains, and other support per audited financial statements	1	53,675,954
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIII )		
e	Add lines <b>2a</b> through <b>2d</b>	2e	-403,506
3	Subtract line <b>2e</b> from line <b>1</b>	3	54,079,460
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 89,713		
b	Other (Describe in Part XIII ) 4b 71,575		
c	Add lines <b>4a</b> and <b>4b</b>	4c	161,288
5	Total revenue Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 12)	5	54,240,748
Par	Reconciliation of Expenses per Audited Financial Statements With Expenses	per	Return
1	Total expenses and losses per audited financial statements	1	53,852,294
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
C	Other losses		
d	Other (Describe in Part XIII ) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	C
3	Subtract line <b>2e</b> from line <b>1</b>	3	53,852,294
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 89,713		
b	Other (Describe in Part XIII ) 4b 71,575		
c	Add lines <b>4a</b> and <b>4b</b>	4c	161,288
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I, line 18 )	5	54,013,582

#### Part XIII Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

I dentifier	Return Reference	Explanation
Part XI, Line 2d - Other Adjustments		Change in Net Assets to Recognize Funded Status of Pension Plan -1,052,744
Part XI, Line 4b - Other Adjustments		Gift Shop Expenses 58,922 Auxiliary Expenses 12,653
Part XII, Line 4b - Other Adjustments		Gift Shop Expenses 58,922 Auxiliary Expenses 12,653

DLN: 93493318056323

OMB No 1545-0047

Open to Public

Inspection

### **SCHEDULE F** (Form 990)

Department of the Treasury

Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

Statement of Activities Outside the United States

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization Androscoggin Valley Hospital Inc **Employer identification number** 

					02-0280367	
Pa	rt I General Information "Yes" to Form 990, Pai	n on Activitie rt IV, line 14b.	es Outside th	<b>e United States.</b> Co	omplete if the organiza	ntion answered
1	For grantmakers. Does the cassistance, the grantees' eligible the grants or assistance?	gibility for the g	grants or assis	tance, and the selection	on criteria used to awa	
2	For grantmakers. Describe in the United States.	n Part V the or	ganızatıon's pı	rocedures for monitorin	ng the use of grant fur	nds outside
3	Activites per Region (The follow	ung Part I, line 3	table can be du	iplicated if additional spa	ce is needed )	
	(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
	Central America and the Caribbean -	0	0	Investment in Foreign Partnership		672,199
	_					
32	Sub-total	0	0			672,199
	Total from continuation sheets	0				0

c Totals (add lines 3a and 3b)

672,199

Part I	<b>Grants</b> Part IV,	and Other As line 15, for any	sistance to Organ y recipient who rece	izations or Entiti ived more than \$5,	<b>es Outside the Ur</b> 000. Part II can be	nited States. Comp duplicated if addition	olete if the organizational space is needed	tion answered "Yes' l.	' to Form 990,
	Name of anization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	<b>(f)</b> Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
_									
_									
_									
_									
_									
_									
_									
_									
_									
_									
_									
_									
2 Er ta	iter total nu x-exempt b	mber of recipie y the IRS, or fo	ent organizations list or which the grantee	ed above that are in or counsel has pro	recognized as charit ovided a section 501	ties by the foreign c 1(c)(3) equivalency	ountry, recognized letter	as 	
3 Er	nter total nu	mber of other	organizations or ent	cities					
								Schedule F	(Form 990) 2012

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
		+	1		,		
		+ +		'	+		+
		+		'	+		+
		+	<u> </u>		<del>                                     </del>		+
	<del> </del>		<del>                                     </del>		<del> </del>	<del> </del>	+
			<del></del>		<u> </u>		
			<b></b>		<u> </u>	<u> </u>	
							<u> </u>
			1				
		+ + +			,		1
		+ + +			+		
	<del>                                     </del>	+			+		+
			1		-		+
	<del> </del>		<del>                                     </del>		<del> </del>	<del> </del>	<del></del>
			<del> </del>		<u> </u>	<del> </del>	
						1	

### Part IV Foreign Forms

5 Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)  6 Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form	1	organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Γ	Yes	<u> </u>	Νo
organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)  Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)  Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)  Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form	2	required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for	Γ	Yes	<u>~</u>	No
electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)  5 Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)  6 Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form	3	organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign	Г	Yes	<b>▽</b>	Νo
organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)  Old the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form	4	electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a	Г	Yes	<u> </u>	Νo
the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form	5	organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships.	F	Yes	Г	Νo
	6	the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form	Γ	Yes	<u>তি</u>	Νo

Schedule F (Form 990) 2012

Part V	Sup	plementa	al Info	rmation
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Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Identifier	ReturnReference	Explanation

DLN: 93493318056323

OMB No 1545-0047

**SCHEDULE G** (Form 990 or 990-EZ) **Supplemental Information Regarding** 

Open to Public **Inspection** 

Department of the Treasury Internal Revenue Service

Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Form 990-EZ filers are not required to complete this part.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Name of the organization **Employer identification number** Androscoggin Valley Hospital Inc. 02-0280367 Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations e Solicitation of non-government grants Internet and email solicitations Solicitation of government grants Phone solicitations Special fundraising events In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrai cust cont	Did ser have ody or crol of outions?	from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
		Yes	No			
tal			<b>&gt;</b>			
List all states in which the	organization is regis	tered or li	censed to	solicit funds or has be	en notified it is exempt	from registration or

3 List all states in which the organization i licensing	s registered or licensed to	solicit funds or has been h	otified it is exempt from registration of

Sche	edule	G (Form 990 or 990-EZ) 2012				Page 2		
Pa	rt II	Fundraising Events. Commore than \$15,000 of fundrevents with gross receipts of	aising event contribu					
		evente man groot receipte g	(a) Event #1	<b>(b)</b> Event #2	(c) O ther events	(d) Total events (add col (a) through		
			Golf Tournament (event type)	(event type)	(total number)	col <b>(c)</b> )		
₽	1	Gross receipts	51,97	3		51,973		
Revenue	2	Less Contributions	34,02	1		34,021		
ě	3	Gross income (line 1	17.05	2				
	-	minus line 2)	17,95			17,952		
	4	Cash prizes	1,80			1,800		
ses	5	Noncash prizes	4,95			4,950		
Expenses	6	Rent/facility costs	6,80	0		6,800		
Direct Ext	7	Food and beverages .						
	8	Entertainment						
	9	Other direct expenses .	4,40	2		4,402		
	10	Direct expense summary Add lin	nes 4 through 9 ın colum	n (d)		(17,952)		
	11	Net income summary Combine I	ine 3, column (d), and lin	e 10	•	o		
Par	t II	Gaming. Complete if the o \$15,000 on Form 990-EZ, li		"Yes" to Form 990, Pa	art IV, line 19, or rep	orted more than		
Revenue		\$13,000 ON TOTAL 930 EZ, II	(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))		
Rey	1	Gross revenue				(-7)		
မွ	2	Cash prizes						
benses		Non-cash prizes						
菡	4	Rent/facility costs						
Direct	5	Other direct expenses						
	6	Volunteer labor	Г Yes Г No	Г Yes	Г Yes			
	7	Direct expense summary Add line	es 2 through 5 in column	(d)				
	8	Net gaming income summary Con	nbine lines 1 and 7 in col	umn (d)	🛌			
9 a b	Ist	er the state(s) in which the organiz the organization licensed to operate No," explain	e gamıng actıvıtıes ın ead	th of these states?		「Yes 「No		
10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?								

70ES	the organization operate gaming	activities with nonlinelinders		· · I Yes I No
.2		neficiary or trustee of a trust or a men		
	formed to administer charitable of	gaming?		· · · · Fyes F No
.3	Indicate the percentage of gamir	ng activity operated in		
а	The organization's facility			13a
b	An outside facility			13b
.4	Enter the name and address of th	ne person who prepares the organizati	on's gaming/special events books	and records
	Name ►			
	Address 🟲			
	revenue?	ntract with a third party from whom the		
	amount of gaming revenue retain	ed by the third party 🟲 \$		
C	If "Yes," enter name and address	s of the third party		
	Name 🟲			
	Address ►			
<b>.6</b>	Gaming manager information			
	Name 🟲			
	Gaming manager compensation <b>I</b>	<b>\$</b> \$		
	Description of services provided	<b>&gt;</b>		
	☐ Director/officer	Employee	Independent contractor	
.7	Mandatory distributions			
а	Is the organization required unde	er state law to make charitable distrib	utions from the gaming proceeds to	
	retain the state gaming license?			Г <sub>Yes</sub> Г <sub>No</sub>
b	Enter the amount of distributions	required under state law distributed t	to other exempt organizations or sp	ent
	<u> </u>	activities during the tax year 🟲 💲		
Par	columns (III) and (v), a	<b>mation.</b> Complete this part to pr and Part III, lines 9, 9b, 10b, 15b ditional information (see instructi	, 15c, 16, and 17b, as applical	
	Identifier	Return Reference	Explana	tion

OMB No 1545-0047

Open to Public **Inspection** 

### **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

**Hospitals** 

Name of the organization Androscoggin Valley Hospital Inc **Employer identification number** 

02-0280367 Financial Assistance and Certain Other Community Benefits at Cost No 1a Did the organization have a financial assistance policy during the tax year? If "No," skip to question 6a . . . Yes 1b Yes If the organization had multiple hospital facilities, indicate which of the following best describes application of the financial assistance policy to its various hospital facilities during the tax year Applied uniformly to most hospital facilities Applied uniformly to all hospital facilities Generally tailored to individual hospital facilities Answer the following based on the financial assistance eligibility criteria that applied to the largest number of the organization's patients during the tax year a Did the organization use Federal Poverty Guidelines (FPG) as a factor in determining eligibility for providing free care? If "Yes," indicate which of the following was the FPG family income limit for eligibility for free care За Yes **b** Did the organization use FPG as a factor in determining eligibility for providing *discounted* care? If "Yes," indicate 3b Yes ☐ 200% ☐ 250% **☐** 300% ☐ 350% ☐ 400% ☐ Other\_\_\_\_\_ c If the organization used factors other than FPG in determining eligibility, describe in Part VI the income based criteria for determining eligibility for free or discounted care. Include in the description whether the organization used an asset test or other threshold, regardless of income, as a factor in determining eligibility for free or discounted care Did the organization's financial assistance policy that applied to the largest number of its patients during the tax year provide for free or discounted care to the "medically indigent"? Yes 5a Did the organization budget amounts for free or discounted care provided under its financial assistance policy during Yes **b** If "Yes," did the organization's financial assistance expenses exceed the budgeted amount? . . . . . . Yes c If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted **5**c Νo 6a Did the organization prepare a community benefit report during the tax year? 6a Yes **b** If "Yes," did the organization make it available to the public? . . . . . . . . . . . . . . . Yes Complete the following table using the worksheets provided in the Schedule H instructions. Do not submit these worksheets with the Schedule H Financial Assistance and Certain Other Community Benefits at Cost (a) Number of (b) Persons (d) Direct offsetting (f) Percent of Financial Assistance and (c) Total community (e) Net community benefit activities or served benefit expense revenue expense total expense Means-Tested programs (optional) **Government Programs** (optional) Financial Assistance at cost 2,189,188 1,354,158 835,030 1 550 % (from Worksheet 1) . Medicaid (from Worksheet 3, 5,399,960 6,283,350 -883,390 column a) Costs of other means-tested government programs (from Worksheet 3, column b) Total Financial Assistance and Means-Tested 7,637,508 7,589,148 -48,360 1 550 % Government Programs Other Benefits Community health improvement services and community benefit operations 85,655 3,115 82,540 0 150 % (from Worksheet 4) . . Health professions education (from Worksheet 5) . . 61,349 0 110 % Subsidized health services 9,891,147 5,574,159 (from Worksheet 6) . . 4,316,988 7 990 % Research (from Worksheet 7) Cash and in-kind contributions for community 1 190 % 643,576 643,576

10,681,727

18,270,875

benefit (from Worksheet 8) **Total.** Other Benefits . .

Total. Add lines 7d and 7j .

5,577,274

9 440 %

10 990 %

5,104,453

5,056,093

Pa	ct II Community Building activities during the of the communities in	tax year, an									
		(a) Number of activities or programs (optional)	<b>(b)</b> Persons served (optional)	(c) Total community building expense		rect off revenue		(e) Net communit building expense		<b>(f)</b> Perc total ex	
1	Physical improvements and housing										
2	Economic development										
3	Community support										
4	Environmental improvements										
5	Leadership development and training										
6	for community members  Coalition building				+				+		
7	Community health improvement										
8	Workforce development								+		
9	Other								+		
0	Total										
	Bad Debt, Medicar	e, & Collec	tion Practic	es							
	ion A. Bad Debt Expense	4 4-64			I <b>N</b> 4					Yes	No
1	Did the organization report bac Statement No 15?	d debt expens		with Heathcare Fi	nanciai M	anage	ment A	ssociation	1		No
2	Enter the amount of the organi										
_	methodology used by the orga					2		1,303,338			
3	Enter the estimated amount of patients eligible under the org	-		•							
	the methodology used by the cany, for including this portion of				onale, ıf	_					
4	Provide in Part VI the text of t		·		oonte tha	3	ribos b	U dobt oxposes			
•	or the page number on which t		-				iibes b	ad debt expense			
ect	ion B. Medicare						_				
5	Enter total revenue received fi	rom Medicare	(ıncludıng DSH	and IME)		5		18,994,160			
6	Enter Medicare allowable cost					6		18,994,160			
7	Subtract line 6 from line 5 Th	•	,			7	<u> </u>	.t., b			
8	Describe in Part VI the extent Also describe in Part VI the c Check the box that describes	osting method	ology or source								
	Cost accounting system	Γc。	st to charge ra	tio 🔽	Other						
ect	ion C. Collection Practices										
9a	Did the organization have a wr	rtten debt coll	ection policy di	uring the tax year?				[	9a	Yes	
b	If "Yes," did the organization's contain provisions on the colle assistance? Describe in Part	ection practice	s to be followed	d for patients who a	re known	to qua	alify for	financial	9b		No
Pai	t IV Management Comp								ans—se	e instruct	ions)
	(a) Name of entity	(t	D) Description of pr activity of entity		(c) Organiz profit % o ownersh	r stock	,	d) Officers, directors, trustees, or key employees' profit % or stock ownership %	pro	e) Physic fit % or wnershi	stock
L											
2							$\top$				
							$\dashv$				
1							+		+		
-							$\perp$				
5							$\perp$				
5											
,											
3							$\dashv$				
•							+		+		
 LO							+				
11				+			+		+		
12							_		+		
							+		-		
L3		1		I			- 1		1		

Part V	Facility Information										
Section	A. Hospital Facilities	Licensed	General	Children's	Teaching	Critical	Resear	ER-24 houre	ER-other		
smallest How ma organiza 	rder of size from largest to t—see instructions) ny hospital facilities did the ation operate during the tax year?	ed hospital	ય medical & ક્યાgical	n's hospital	ng hospital	access hospital	Research facility	hours	ner	O ther (Describe)	Facility reporting group
1	Androscoggin Valley Hospital Inc	<u> </u>								,	
	59 Page Hill Road Berlin, NH 03570	Х	X			Х		X			
-											
								l			

Schedule H (Form 990) 2012

## Part Facility Information (continued)

	ction B. Facility Policies and Practices			
	mplete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)			
	Androscoggin Valley Hospital			
Nan	ne of hospital facility or facility reporting group	_		
For	single facility filers only: line Number of Hospital Facility (from Schedule H, Part V, Section A)			
. 0.	single racintly filets only. The Number of Hospital Facility (From Schedule 11, Fart V, Section A)	-	Yes	No
Con	munity Health Needs Assessment (Lines 1 through 8c are optional for tax years begining on or before March 23, 2012)			
1	During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community	1		
	health needs assessment (CHNA)? If "No," skip to line 9	1	Ш	<u> </u>
	If "Yes," indicate what the CHNA report describes (check all that apply)			
а	A definition of the community served by the hospital facility			
b	Demographics of the community			
С	Existing health care facilities and resources within the community that are available to respond to the health needs of the community			
d	How data was obtained			
е	The health needs of the community			
f	Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
g	The process for identifying and prioritizing community health needs and services to meet the community health needs			
h	The process for consulting with persons representing the community's interests			
i	Information gaps that limit the hospital facility's ability to assess the community's health needs			
j	Other (describe in Part VI)			
2	Indicate the tax year the hospital facility last conducted a CHNA 20			
3	In conducting its most recent CHNA, did the hospital facility take into account input from representatives of the community			
	served by the hospital facility, including those with special knowledge of or expertise in public health? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the			
	persons the hospital facility consulted	3		
4	Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Part VI	4		
5	Did the hospital facility make its CHNA report widely available to the public?	5		
	If "Yes," indicate how the CHNA report was made widely available (check all that apply)			
а	Hospital facility's website			
b	A vailable upon request from the hospital facility			
C	Other (describe in Part VI)			
6	If the hospital facility addressed needs identified in its most recently conducted CHNA, indicate how (check all that apply			
а	to date) Adoption of an implementation strategy that addresses each of the community health needs identified through the			
u	CHNA			
b	Execution of the implementation strategy			
c	Participation in the development of a community-wide plan			
d	Participation in the execution of a community-wide plan			
e	Inclusion of a community benefit section in operational plans			
f	Adoption of a budget for provision of services that address the needs identified in the CHNA			
g	Prioritization of health needs in its community			
h	Prioritization of services that the hospital facility will undertake to meet health needs in its community			

8b

P	art V Facility Information (continued)			
Fir	nancial Assistance Policy		Yes	No
9	Did the hospital facility have in place during the tax year a written financial assistance policy that			
	Explained eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	9	Yes	
10	Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for free care 300 00000000000%			
	If "No," explain in Part VI the criteria the hospital facility used			
11	Used FPG to determine eligibility for providing <i>discounted</i> care?	11	Yes	
	If "No," explain in Part VI the criteria the hospital facility used			
12	Explained the basis for calculating amounts charged to patients?	12	Yes	
	If "Yes," indicate the factors used in determining such amounts (check all that apply)			
а	▼ Income level			
b	Asset level			
С	Medical indigency			
d	▼ Insurance status			
е	▼ Uninsured discount			
f	Medicaid/Medicare			
g	State regulation			
h	Other (describe in Part VI)			
13	Explained the method for applying for financial assistance?	13	Yes	
14	Included measures to publicize the policy within the community served by the hospital facility?	14	Yes	
	If "Yes," indicate how the hospital facility publicized the policy (check all that apply)			
а	The policy was posted on the hospital facility's website			
b	The policy was attached to billing invoices			
c	The policy was posted in the hospital facility's emergency rooms or waiting rooms			
d	The policy was posted in the hospital facility's admissions offices			
е	lacksquare The policy was provided, in writing, to patients on admission to the hospital facility			
f	The policy was available upon request			
g	Other (describe in Part VI)			
Bil	lling and Collections			
15	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial		<b> </b>	
16	assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?	15	Yes	
10	Check all of the following actions against an individual that were permitted under the hospital facility's policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP			
а	Reporting to credit agency			
ь	▼ Lawsuits			
c	Liens on residences			
d	Body attachments			
e	Other similar actions (describe in Part VI)			
17	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before			
	making reasonable efforts to determine the patient's eligibility under the facility's FAP?	17	Yes	
	If "Yes," check all actions in which the hospital facility or a third party engaged			
а	Reporting to credit agency			
b	·			
C	Liens on residences			
d	Body attachments			
_	Other similar actions (describe in Part VI)	ı	I I	ı

chedule H	Form 990	2012

If "Yes," explain in Part VI

Page

Pá	art V Facility Information (continued)			
18	Indicate which efforts the hospital facility made before initiating any of the actions listed in line 17 (check all that apply)			
а	Notified individuals of the financial assistance policy on admission			
b	Notified individuals of the financial assistance policy prior to discharge			
C	Notified individuals of the financial assistance policy in communications with the patients regarding the patients' bills			
	Documented its determination of whether patients were eligible for financial assistance under the hospital facility's			
	financial assistance policy			
е	Other (describe in Part VI)			
Po	licy Relating to Emergency Medical Care			
			Yes	No
19	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	19	Yes	
	If "No," indicate why			ĺ
а	The hospital facility did not provide care for any emergency medical conditions			ĺ
b	The hospital facility's policy was not in writing			ĺ
C	The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)			ĺ
d	Other (describe in Part VI)			ĺ
Cha	arges to Individuals Eligible for Assistance under the FAP (FAP-Eligible Individuals)			
	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP- eligible individuals for emergency or other medically necessary care			
	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
b	The hospital facility used the average of its three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
C	The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			ĺ
d	Other (describe in Part VI)			ĺ
21	During the tax year, did the hospital facility charge any FAP-eligible individuals to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care?	21		No
	If "Yes," explain in Part VI			
22	During the tax year, did the hospital facility charge any FAP-eligible individuals an amount equal to the gross charge for any service provided to that individual?	22		No_

Name and address

#### Part V Facility Information (continued)

## Section C. Other Health Care Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size, from largest to smallest)

Type of Facility (describe)

How many non-ho	ospital health care	facilities did the	e organization	operate during	the tax year?
7					

1	AVH Surgical Associates	Physician Practice Office
	7 Page Hill Road	
	Berlin, NH 03570	
2	Androscoggin Valley Hospital	Home Health & Hospice
	3 12th Street	
	Berlin, NH 03570	
3	Androscoggin Valley Hospital	Outreach Clinic/Lab Services
	133 Pleasant Street	
	Berlin, NH 03570	
4	Androscoggin Valley Hospital	Outreach Clinic/Lab Services
	2 Broadway Avenue	
	Gorham, NH 03581	
5	Androscoggin Valley Hospital	Outreach Clinic/OB, Neurology, Orthopedic Rehab Services
	181 Corliss Lane	
	Colebrook, NH 03576	
6	Androscoggin Valley Hospital	Outreach Clinic/Rehab Services
	130 Main Street	
	Gorham, NH 03581	
7	AVH DBA Sound Medical Imaging	Outreach Clinic/Ultrasound Services
	24 Pleasant Street	
	Conway, NH 03818	
8		
9		
10		
		I.

## Part VI Supplemental Information

Complete this part to provide the following information

- 1 Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part III, Part III, lines 4, 8, and 9b, Part V, Section A, and Part V, Section B, lines 1, 3, 4, 5c, 6i, 7, 10, 11, 12h, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22
- 2 Needs assessment. Describe how the organization assesses the health care needs of the communities it serves, in addition to any needs assessments reported in Part V, Section B
- 3 Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- **Promotion of community health.** Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- **Affiliated health care system.** If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 State filing of community benefit report. If applicable, identify all states with which the organization, or a related organization, files a community benefit report
- **Facility reporting group(s).** If applicable, for each hospital facility in a facility reporting group provide the descriptions required for Part V, Section B, lines 1<sub>1</sub>, 3, 4, 5c, 6<sub>1</sub>, 7, 10, 11, 12h, 14g, 16e, 17e, 18e, 19c, 19d, 20d, 21, and 22

Identifier	ReturnReference	Explanation
		Part I, Line 7 A cost accounting system was used to calculate the amounts reported in the table The cost accounting system addresses all patient segments A cost-to-charge ratio was used The ratio was derived from Worksheet 2
		Part I, Line 7g All costs reported on Part I, Line 7g are attributable to a physician clinic

Identifier	ReturnReference	Explanation
		Part III, Line 4 Patient accounts receivable are stated at the amount management expects to collect from outstanding balances Management provides for probable uncollectible amounts through a charge to operations and a credit to a valuation allowance based on its assessment of individual accounts and historical adjustments Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to patient accounts receivable The costing methodology used in determining the amounts reported above was a ratio of cost to charge
		Part III, Line 8 The Organization used a cost report as the costing methodology to determine the amount of allowable Medicare costs

Identifier	ReturnReference	Explanation
ndroscoggin Valley Hospital		Part V, Section B, Line 12h All patients are charged the same amount for services and procedures performed, regardless of whether they were insured or uninsured. The net amount due to the hospital is based upon contractual adjustments for insured patients and administrative adjustments for uninsured patients which may include free care, charity care, and discounted care.
androscoggin Valley Hospital		Part V, Section B, Line 20d All patients are charged the same amount for services and procedures performed, regardless of whether they were insured or uninsured. The net amount due to the hospital is based upon contractual adjustments for insured patients and administrative adjustments for uninsured patients which may include free care, charity care, and discounted care.

Identifier	ReturnReference	Explanation			
		Part VI, Line 2 Every 5 years, Androscoggin Valley Hospital participates in a community needs assessment with four other members of the community's health care system. Using information from that assessment allows the Hospital to provide healthcare services to the North Country community on an ongoing basis.			
		Part VI, Line 3 Androscoggin Valley Hospital offers many financial assistance and referral programs to ensure that cost will not be a barrier to patients getting the healthcare services they need If payment of healthcare expenses could create a financial hardship, Hospital staff will work with patients to apply for financial assistance Information regarding financial assistance policies is available at the Hospital's entrances and patient registration and on the Hospital's website. As part of the financial counseling application process, the Hospital will assess eligibility for health insurance coverage through federal or state programs such as New Hampshire Medicaid and assist in the application process.			

Identifier	ReturnReference	Explanation
		Part VI, Line 4 The geographic area served by Androscoggin Valley Hospital is the Berlin service area. The Berlin service area is composed of the city of Berlin, and the towns of Gorham, Shelburne, Milan, Randolph, Dummer, Errol and Stark. These communities are within the boundaries of Coos County, which is bordered by the State of Maine to the east, the State of Vermont to the west and Quebec, Canada to the north. The city of Berlin defines much of the region as the largest community in the County with a population of 10,170. The total population of the Berlin service area is 16,453. The changing economic landscape and the closing of paper and pulp mills over the last four years in the Coos County have significantly impacted the area's unemployment rate and population compared to those
		· · · · · · · · · · · · · · · · · ·
		hospital to rehabilitation to home care, from local hospital to tertiary (specialty hospital) care. Therefore, Androscoggin Valley Hospital, Upper Connecticut Valley Hospital and Weeks Medical Center have formed this joint venture to identify and implement sustainable opportunities for our future. The NNHHC and its member hospitals are prepared to manage costs and coordinate care in a way that is financially sustainable, while continuing to provide local access to quality care throughout the county and beyond. The hospitals of Coos County must work together as critical parts of our Coos County care, economy and community.

Identifier	ReturnReference	Explanation
Reports Filed With States	Part VI, Line 7	NH

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Schedule I

(Form 990)

# **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

OMB No 1545-0047

DLN: 93493318056323

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Department of the Treasury ► Attach to Form 990 **Inspection** Internal Revenue Service Name of the organization Employer identification number Androscoggin Valley Hospital Inc 02-0280367 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and √ Yes Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of (a) Name and address of (e) A mount of non-(g) Description of **(b)** EIN (c) IRC Code section (d) Amount of cash (h) Purpose of grant organization ıf applıcable arant cash valuation non-cash assistance or assistance or government assistance (book, FMV, appraisal, other) (1) Coos County Family 02-0350051 638,401 501(c)(3) FMV To support otherwise Health Services uncompensated costs 133 Pleasant Street attributable to the Berlin, NH 03570 Provision of the combined Coos County Family Health Services practice (CCFHS) These costs are incurred in providina comprehensive. community-based preventive and primary health and dental care, behavioral health services, related enabling services, outreach. health education, and promotion, and appropriate services and programs that promote CCFHS to, and availability of, continuous care for the residents of the Coos County service area

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . Enter total number of other organizations listed in the line 1 table . . . . . . . . . . . . .

100	Grants and Other Assistance to Individuals in the United States.	Complete if the organization answered	"Yes" to Form 990,	Part IV, line 22.
	Part III can be duplicated if additional space is needed.	•		

(a)Type of grant or assistance	<b>(b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	<b>(d)</b> A mount of non-cash assistance	<b>(e)</b> Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

### Part IV Supplemental Information.

Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information

Identifier Return Reference		Explanation
Procedure for Monitoring Grants in the U S	,	Schedule I, Part I, Line 2 The Hospital has entered into an agreement with Coos County Family Health Services (CCFHS) whereby the Hospital will provide funding in the form of a community benefit grant. The terms of the agreement require that the Hospital provide CCFHS with the agreed-upon community benefit grant on July 1 of the grant year. The amount of the community benefit grant to be awarded is determined on an annual basis in accordance with the terms of the agreement.

DLN: 93493318056323

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury

Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990,

Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

**Compensation Information** 

Open to Public Inspection

Name of the organization Androscoggin Valley Hospital Inc **Employer identification number** 

02-0280367

Pa	rt I Questions Regarding Compensation				
			Yes	No	
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items				
	First-class or charter travel  Housing allowance or residence for personal use				
	□ Travel for companions    □ Payments for business use of personal residence				
	Tax idemnification and gross-up payments  Health or social club dues or initiation fees				
	Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)				
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b			
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2			
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III				
	▼ Compensation committee     ▼ Written employment contract				
	✓ Independent compensation consultant ✓ Compensation survey or study				
	Form 990 of other organizations  Approval by the board or compensation committee				
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization				
а	Receive a severance payment or change-of-control payment?				
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes		
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo	
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III				
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.				
5	For persons listed in Form 990, Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the revenues of				
а	The organization?	5a		Νo	
b	Any related organization?	5b		Νo	
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in Form 990, Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the net earnings of				
а	The organization?	6a		Νo	
b	Any related organization?				
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No	
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		No	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		140	

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of	W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation
		(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported as deferred in prior Form 990
(1)Javier Cardenas MD Medical Staff President	(i) (ii)	256,380 0	0 0	10,379 0	0	22,284 0	289,043 0	0
(2)Russell Keene President & CEO	(i) (ii)	356,401 0	40,000 0	78,647 0	29,750 0	27,635 0	532,433 0	8,500 0
(3)John McDowell MD Director	(i) (ii)	185,647 0	0 0	7,402 0	0	19,358 0	212,407 0	0 0
(4)Stephanie Allen-Lilly MD Past Med Staff President	(i) (ii)	264,482 0	0 0	24,450 0	0	23,969 0	312,901 0	0
<b>(5)</b> Andrı Olafsson General Surgeon	(i) (ii)	364,164 0	0 0	14,700 0	0	22,442 0	401,306 0	0 0
(6)Keith Shute VP - Medical Affairs	(i) (ii)	327,555 0	25,414 0	14,461 0	0	26,633 0	394,063 0	0 0
(7)Delphine Sullivan Orthopedic Surgeon	(i) (ii)	357,235 0	0 0	19,622 0	0	11,915 0	388,772 0	0
(8)Rıchard Kardell DO Past Med Staff President	(i) (ii)	501,195 0	0	20,348 0	0	28,953 0	550,496 0	0
(9)Thomas Rock Orthopedic Surgeon	(i) (ii)	266,765 0	15,000 0	28,324 0	0	9,791 0	319,880 0	0

Schedule J (Form 990) 2012

#### Part IIII Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
	1 '	Russell Keene participated in a supplemental nonqualified retirement plan. Amounts related to this plan, reported on Page 2 of Schedule J, include \$65,496 in column B(iii) and \$29,750 in column C

Schedule J (Form 990) 2012

Software ID: Software Version:

**EIN:** 02-0280367

Name: Androscoggin Valley Hospital Inc

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

orm 550, Schedule 3, Furt 11 Officers, Directors, Trustees, Rey Employees, and Highest compensated Employees											
(A) Name		(B) Breakdown o	f W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation reported in prior Form			
		(i) Base Compensation	(ii) Bonus & ıncentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ			
Javier Cardenas MD	(I) (II)	256,380 0	0	10,379 0	0	22,284 0	289,043 0	0			
Russell Keene	(ı) (ıı)	356,401 0	40,000	78,647 0	29,750 0	27,635 0	532,433 0	8,500 0			
John McDowell MD	(ı) (ıı)	185,647 0	0	7,402 0	0 0	19,358 0	212,407 0	0 0			
Stephanie Allen-Lilly MD	(I) (II)	264,482	0	24,450 0	0 0	23,969 0	312,901 0	0 0			
Andrı Olafsson	(ı) (ıı)	364,164 0	0	14,700 0	0 0	22,442 0	401,306 0	0			
Keith Shute	(ı) (ıı)	327,555 0	25,414 0	14,461 0	0 0	26,633 0	394,063 0	0			
Delphine Sullivan	(ı) (ıı)	357,235 0	0	19,622 0	0 0	11,915 0	388,772 0	0			
Richard Kardell DO	(ı) (ıı)	501,195 0	0	20,348	0 0	28,953 0	550,496 0	0			
Thomas Rock	(I) (II)	266,765 0	15,000	28,324	0	9,791 0	319,880 0	0			

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DLN: 93493318056323 OMB No 1545-0047

Open to Public

**Supplemental Information on Tax Exempt Bonds** ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions,

> explanations, and any additional information in Part VI. ► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

(Form 990)

	rnal Revenue Service												Inspec				
	ne of the organization									Em	ployer i	dentifica	ation num	ber			
Ana	droscoggin Valley Hospital Inc									02	-02803	367			1		
Pä	art I Bond Issues									•							
										$T_{\underline{}}$			On	(i)	Pool		
l	(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue p	orice	(f)	<b>)</b> Description	of purpose	( <b>g)</b> De	feased	I .	alf of uer		ncing		
l		` '		` '		ļ	, ,	•	•	Yes	No	Yes		Yes	No		
<u> </u>	2012 New Hampshire Health	+	<del></del>	+			<del>                                     </del>					163	NO	163	140	165	140
Α	and Education Facilities	02-0279866		03-29-2012	14.50			ancing exist			×	'	<sub>x</sub>	ļ	x		
^	Authority Revenue Bonds	02-02/9888	1	03-29-2012	14,50	0,000		terminate interest rate swap contract			^		^	J	, ^ ,		
Pa	art II Proceeds													—			
_					Α .	4		В	,		С			D			
1	Amount of bonds retired					802,	,115										
2	Amount of bonds legally defea	sed															
3	Total proceeds of issue				†	14,500,000							-				
4	4 Gross proceeds in reserve funds																
5	5 Capitalized interest from proceeds																
6	6 Proceeds in refunding escrows																
7	Issuance costs from proceeds	5				125,	,386										
8	Credit enhancement from proc																
9	Working capital expenditures f	·															
10	Capital expenditures from prod	ceeds															
11	Other spent proceeds					14,374,614											
12	Other unspent proceeds																
13	Year of substantial completion	<u>ກ</u>			20	12											
l					Yes	No	,	Yes	No	Yes		No	Yes	$\perp$	No		
14	Were the bonds issued as part	t of a current refundı	ing issue?		Х									$\perp$			
15	Were the bonds issued as part	t of an advance refur	nding issue?			Х											
16	Has the final allocation of proc	ceeds been made?			Х												
17	Does the organization maintai	n adequate books ar	nd records to supp	ort the final	Х												
Part III Private Business Use																	
					<u> </u>		$\longrightarrow$	В		С			D				
l					Yes	No	<u>,                                    </u>	Yes	No	Yes	<u> </u>	No	Yes	+	No		
1	Was the organization a partner property financed by tax-exem		a member of an L	LC, which owned		х											

Are there any lease arrangements that may result in private business use of bond-

financed property?

Χ

June	dule K (1 01111 990) 2012									Page Z
Par	Private Business Use (Continued)		1					_	1	_
			Yes	A No	Yes	B No	Yes	C No	Yes	D No
3a	Are there any management or service contracts that may result in private of bond-financed property?	business use	res	X	res	NO	res	NO	res	NO
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or counsel to review any management or service contracts relating to the fina property?									
С	Are there any research agreements that may result in private business use financed property?	e of bond-		х						
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or counsel to review any research agreements relating to the financed propert									
4	Enter the percentage of financed property used in a private business use by other than a section $501(c)(3)$ organization or a state or local government			%		%		%	,	%
5	Enter the percentage of financed property used in a private business use as unrelated trade or business activity carried on by your organization, another (c)(3) organization, or a state or local government			%		%		º/o		%
6	Total of lines 4 and 5			%		%		%		%
7	Does the bond issue meet the private security or payment test?			Х						
8a	Has there been a sale or disposition of any of the bond financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?			х						
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of			%		%		%	,	%
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1 141-12 and 1 145-2?									
9	Has the organization established written procedures to ensure that all noncombonds of the issue are remediated in accordance with the requirements und Regulations sections 1 141-12 and 1 145-2?			x						
Par	t IV Arbitrage			<u>l</u>		<u> </u>			l	
		Α			В				D	
1	Has the Issuer filed Form 8038-T?	Yes	No	Yes	No	Yes	;	No	Yes	No
2	If "No" to line 1, did the following apply?			ı						
a	Rebate not due yet?									
b	Exception to rebate?									
С	No rebate due?									
	If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate computation was performed					1	· · · · · ·			
3	Is the bond issue a variable rate issue?									
4a	Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?									
b	Name of provider									
С	Term of hedge									
d	Was the hedge superintegrated?									
e	Was a hedge terminated?									

Part IV Arbitrage (Continued)

D

		Yes	No	Yes	No	Yes	No	Yes	No
5a	Were gross proceeds invested in a guaranteed investment contract (GIC)?								
b	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6	Were any gross proceeds invested beyond an available temporary period?								
7	Has the organization established written procedures to monitor the requirements of section 148?								
Pai	rt V Procedures To Undertake Corrective Action								
		Α		В		С		D	
		Yes	No	Yes	No	Yes	No	Yes	No
Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations?			Х						
		•	•	-	-	-	-		
Pa	Supplemental Information. Complete this part to pro	vide addition	al information	on for respon	ses to quest	ions on Sche	edule K (see	instructions)	
	Identifier Return Reference				Explana	ntion			

Α

В

С

Schedule K (Form 990) 2012

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As Filed Data -

DLN: 93493318056323

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

## **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions. OMB No 1545-0047

2012

Open to Public Inspection

	Complete if the organization answered "Yes" on Form 990, Part IV, II								Employer identification number 02-0280367								
Dort T. Even	o Ponci	iit Teas	costions /	coction F	01/6\/2\ :	and costion 5	01/0)/4) 02										
												10b					
							(c) Descrip					(d) Corr	ected?				
				person and	d organızatı	ion					Ţ,	Yes	No				
2 Enter the am	ount of ta	v incurro	d by organiza	ation mana	dere or die	gualified perco	ne during the	VABri	ınder	ection	<u> </u>						
4958			· · · ·			· · · ·		y car t		• \$ ·							
3 Enter the am	nount of ta	x, ıf any,	on line 2, abo	ove, reimb	ursed by th	ie organization				<b>F</b> \$							
			rom Inter			)-EZ, Part V, lı	na 20a ar Fa	O O	0 0 0 0	+ T\/   lum	. 26 .	w.f.+h.a					
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(a) Name of			(c) Purpose			(e)Original	(f)Balance	(g)	In	(h	)	(i)Wr					
ınterested	with orga	anızatıon	of loan	or from t		principal	due	defa	ult?	Appro		agreer	nent?				
person				organızat	ion?	amount				by boa							
				То	From			Yes	No	Yes	No	Yes	No				
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otal				<u>► \$</u>													
			ce Benefit			<b>Persons.</b> rm 990, Part	· IV line 27										
(a) Name of inte			ationship bet			of assistance	( <b>d)</b> Type o		tance	(a)	Purnos	e of ass	ıstancı				
person	eresteu		ted person ar		.) Amount o	on assistance	(d) Type o	1 43313	tance	(6)	ruipos	e 01 a55	istance				
		(	organization														
		1															

	s involving interested				
Complete if the organiza	tion answered "Yes" on F	<u>orm 990, Part IV, lın</u>	e 28a, 28b, or 28c.		
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sh organiz reven	f zatıon':
				Yes	No
(1) Northwoods Anesthesia	Entity owned more than 35% by J Rodger Wood, current Board Member	930,780	Independent Contractor Arrangement		No
(2) Edwina Keene	Family Member of Russell Keene, CFO	31,720	Employment		No
(3) Cynthia King	Family Member of Richard King, current Board Treasurer	27,478	Employment		No
		<u> </u>			

## Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
------------	------------------	-------------

Schedule L (Form 990 or 990-EZ) 2012

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DLN: 93493318056323

OMB No 1545-0047

**SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Supplemental Information to Form 990 or 990-EZ

Open to Public Inspection

Name of the organization	Employer identific	cation number
Androscoggin Valley Hospital Inc		
	02-0280367	

ldentifier	Return Reference	Explanation
	Form 990, Part I, Lines 8-18	Prior year numbers have been restated to present revenue net of bad debt expense
	Form 990, Part VI, Section B, line 11	The current year Form 990 was reviewed by the Organization's finance & compensation committees
	Form 990, Part VI, Section B, Iine 12c	The VP of administrative services along with the controller review on an on-going basis all transactions that could potentially violate our conflict of interest policy. In addition, all board members and officers of the Corporation annually sign a conflict of interest disclosure statement as well as a conflict of interest acknowledgment statement.
	Form 990, Part VI, Section B, Inne 15	AVH retained AON Hew ett to provide information relative to CEO compensation. AON Hew ett's business is to provide independent advice to management and Board of Directors concerning compensation and benefit programs for, among others, executive managers and other employees. In the study that they performed for Androscoggin Valley Hospital, they provided an opinion which is intended to be an expert opinion that can be relied upon by the Compensation Committee of Androscoggin Valley Hospital and the Board of Directors for up to one year. In addition, AVH also relies on compensation survey information obtained from a regional firm for information relative to all of its Senior Managers so that all compensation at the senior level has been viewed in a reliable and comparable manner that would meet the spirit implied with the IRS intermediate sanction regulations.
	Form 990, Part VI, Section C, line 19	The Organization makes its governing documents, conflict of interest policy, and financial statements available for public inspection upon request
Other Fees	Form 990, Part IX, line 11g	Purchased Services Program service expenses 1,812,313 Management and general expenses 1,400,182 Fundraising expenses 0 Total expenses 3,212,495 Contract Labor Program service expenses 3,750,736 Management and general expenses 0 Fundraising expenses 0 Total expenses 3,750,736
Changes in Net Assets or Fund Balances	Form 990, Part XI, line 9	Change in Net Assets to Recognize Funded Status of Pension Plan -1,052,744

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493318056323

2012

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2012

# SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization
Androscoggin Valley Hospital Inc

02-0280367

Part I Identification of Disregarded Entities (Com	plete if the organization	answered "Yes" to	Form 990, Part	IV, line 33.)			
(a) Name, address, and EIN (ıf applıcable) of dısregarded entıty	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income End	(e) d-of-year assets	<b>(f)</b> Direct controlling entity		
Part II Identification of Related Tax-Exempt Organ	nizations (Complete ıf	the organization a	nswered "Yes" to	Form 990, Pa	art IV, line 34 because it	t had o	ne
or more related tax-exempt organizations during  (a)  Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity s (if section 501)		Section (13) co	
(1) Northcare Inc	Holding Company	NH	501(c)(3)	Line 11b, II		Yes	No
59 Page Hill Road	molerning company			Line 115, 11	N/A		
Berlin, NH 03570 52-1596952					N/A		
(2) Androscoggin Valley Hospital Foundation 59 Page Hill Road Berlin, NH 03570	Management and Financial Support	NH	501(c)(3)	Line 11b, II	Northcare Inc		No
22-3035216 (3) Mountain Health Services Inc	Healthcare Services	NH	501(c)(3)	Line 11b, II	Northcare Inc		No
59 Page Hill Road				, ,			
Berlin, NE 03570 02-0452547							

Cat No 50135Y

<b>(a)</b> Name, address, and EII related organization		<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlli entity	ct Predominant Sha Iling income(related, total i	ed, total income of		(h Disprop allocat	rtionate	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)		ral or   I nging	<b>(k)</b> Percentage ownership	
					314,	'			Yes	No		Yes	No	
Part IV Identification of Related (line 34 because it had one or									swere	d "Ye	s" to Form	990,	Part I	IV,
<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Lega domic (state or f countr	l ile oreign	1	<b>(d)</b> Direct controlling entity	(C co	(e) e of entity rp, S corp, r trust)	<b>(f)</b> Share of total Income	C	(g) re of end of-year assets	d- Percent owners	age	(	(i) ction 512 (b)(13) ontrolled entity?
	lu tu					_								es No
(1) Northcare Health Services Inc 59 Page Hill Road Berlin, NH 03570 02-0441967	Healthcare Services	NH		N	lorthcare Inc	С								No
		İ												

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No			
$\textbf{1} \ During \ the \ tax \ year, \ did \ the \ orgranization \ engage \ in \ any \ of \ the \ following \ transactions \ with \ one \ or \ more$	related organizations li	sted in Parts II-IV?							
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		No			
<b>b</b> Gift, grant, or capital contribution to related organization(s)				1b		No			
<b>c</b> Gift, grant, or capital contribution from related organization(s)				1c	Yes				
<b>d</b> Loans or loan guarantees to or for related organization(s)				1d	Yes				
e Loans or loan guarantees by related organization(s)				1e		No			
6 Duvidende from related eventuation(s)				1f		No			
f Dividends from related organization(s)				1g		No			
g Sale of assets to related organization(s)				1h		No			
• Furthuse of assets from related organization(s)									
i Exchange of assets with related organization(s)				1i 1j		No No			
j Lease of facilities, equipment, or other assets to related organization(s)				1)		140			
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s)				1k		No			
Performance of services or membership or fundraising solicitations for related organization(s)				11		No			
<ul> <li>m Performance of services or membership or fundraising solicitations by related organization(s)</li> <li>n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)</li> </ul>									
• Sharing of paid employees with related organization(s)				10	Yes	No			
Sharing of para employees with related organization(s)									
p Reimbursement paid to related organization(s) for expenses				1p		No			
Reimbursement paid by related organization(s) for expenses				1q	Yes				
<b>4</b>				H					
r Other transfer of cash or property to related organization(s)				1r		No			
s Other transfer of cash or property from related organization(s)				1s		No			
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete	te this line, including co	overed relationships	and transaction thresholds						
(a) Name of other organization	<b>(b)</b> Transaction type (a-s)	(c) Amount involved	<b>(d)</b> Method of determining amo	ount ir	nvolved	l			

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross)

revenue) that was not a related organization See instructions re	garding exclu	sion for ce		nent	partnerships				`	,		_	
<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under section 512- 514)	org	(e) all partners section 501(c)(3) anizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
												1	

Additional Data Return to Form

Software ID: Software Version:

**EIN:** 02-0280367

Name: Androscoggin Valley Hospital Inc

Schedule R (Form 990) 2012

Page **5** 

# Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)						
	Identifier	Return Reference	Explanation			
			<u> </u>			

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DLN: 93493318056323

# **SCHEDULE 0**

(Form 8865)

Department of the Treasury

Internal Revenue Service

Name of transferor

Androscoggin Valley Hospital Inc

Transfer of Property to a Foreign Partnership (under section 6038B)

Attach to Form 8865.

▶ Information about Schedule O (Form 8865) and its separate instructions is at www.irs.gov/form8865

OMB No 1545-1668

Filer's identifying number

02-0280367

Name of foreign partnership ACL Alternative Fund SAC Limited CO MQ Services									Reference ID number (see instructions)				
		Da a d	abla Hadau	Coation (02)	0 D	80-00665	581						
Type of property	(a) Date of transfer	Nu	(b) mber of	(c) Fair market value on date of transfer	Cost	(d) or other pasis	(e) Section 7 alloca meth	704(c) tion	(f) Gain recognized on transfer	(g) Percentage interest in partnership after transfer			
Cash			noremed .	or transfer			meen	Julia	tiansiei	cianoro			
Stock, notes													
receivable and													
payable, and other													
securities													
_													
Inventory													
Tangıble													
property used in trade													
or													
Intangible													
property													
_													
Other property													
Supplem	ental Inforr	nation	Required To	o Be Reporte	d (see	instruction	s):	L	l				
Part II	Dispositio	ns Rep	ortable Und	er Section 6	038B								
(a) Type o propert		e of ınal	(c) Date of disposition	(d) Manner of disposition	reco pa	<b>(e)</b> Gain gnized by rtnership	Depi rec recog	(f) reciation capture ijnized by tnership	(g) Gain allocated to partner	(h) Depreciation recapture allocated to partner			

904(f)(3) or section 904(f)(5)(F)?

Is any transfer reported on this schedule subject to gain recognition under section

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DLN: 93493318056323

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

# **TY 2012 Functional Currency and Exchange Rate QBU Statement**

Name: Androscoggin Valley Hospital Inc

**EIN:** 02-0280367

QBU Id	Country of Operation	Functional Currency
USD		1







**FINANCIAL STATEMENTS** 

December 31, 2012 and 2011

With Independent Auditor's Report



#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors
Androscoggin Valley Hospital, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Androscoggin Valley Hospital, Inc., which comprise the balance sheets as of December 31, 2012 and 2011, and the related statements of operations and changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Berry Dunn McNeil & Parker, LLC

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with U.S. generally accepted auditing standards. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Androscoggin Valley Hospital, Inc. as of December 31, 2012 and 2011, and the results of its operations, changes in its net assets, and its cash flows for the years then ended, in accordance with U.S. generally accepted accounting principles.

Portland, Maine April 30, 2013

### **Balance Sheets**

## December 31, 2012 and 2011

#### **ASSETS**

		<u>2012</u>		<u>2011</u>
Current assets Cash and cash equivalents Assets limited as to use Patient accounts receivable, less estimated uncollectibles and contractual allowances (2012 -	\$	7,352,615	\$	9,990,795 103,069
\$5,869,323; 2011 - \$6,456,899) Other accounts receivable		5,705,512 54,637		6,340,168 43,230
Meaningful use receivable Supplies Prepaid expenses and other current assets	_	1,592,592 340,616 2,436,626	_	312,963 2,430,259
Total current assets		17,482,598		19,220,484
Assets limited as to use, excluding current portion		19,837,745		18,618,246
Property and equipment, net		14,228,250		14,581,948
Other assets Advances to affiliates Deferred compensation	_	1,157,510 2,222,660	_	1,234,197 1,675,104
Total other assets	_	3,380,170	_	2,909.301
Total assets	\$_	<u>54,928,763</u>	\$_	<u>55,329,979</u>

## **LIABILITIES AND NET ASSETS**

Current liabilities	<u>2012</u>	<u>2011</u>
Current habilities Current portion of long-term debt Accounts payable and accrued expenses Accrued salaries and related amounts Estimated third-party payor settlements	\$ 1,275,079 3,557,883 2,437,531 8,072,113	3,973,743
Total current liabilities	15,342,606	14,951,584
Long-term debt, excluding current portion	13,428,450	13,020,971
Pension liability	8,975,509	8,207,972
Deferred compensation	2,222,660	1,675,104
Interest rate swap	<u>*</u>	2,338,470
Total liabilities	39,969,225	40,194,101
Commitments and contingencies (Notes 3, 7, 8, and 10)		
Unrestricted net assets	<u>14,959,538</u>	<u>15,135,878</u>
Total liabilities and net assets	\$ <u>54,928,763</u>	\$ <u>55,329,979</u>

# **Statements of Operations and Changes in Net Assets**

## Years Ended December 31, 2012 and 2011

		<u> 2012</u>	<u>2011</u>
Unrestricted revenues and gains Patient service revenue (net of contractual allowances and discounts) Less provision for bad debts	\$	52,743,143 2,882,948	\$ 53,237,477 3,104,806
Net patient service revenue		49,860,195	50,132,671
Other revenues Meaningful use revenue	_	2,549,233 1,592,592	2,295,738
Total unrestricted revenues and gains	_	54,002,020	52,428,409
Expenses Salaries, wages, and fringe benefits Supplies and other expenses Insurance Depreciation and amortization Interest expense	_	31,142,401 18,740,705 592,842 2,260,009 477,936	30,364,588 17,903,507 557,756 2,245,562 533,614
Total expenses	_	53,213,893	51,605,027
Operating income	_	788,127	823,382
Nonoperating gains (losses) Investment income Realized gain on interest rate swap Contributions and program support Community benefit grant Unrealized loss on interest rate swap Loss on early extinguishment of long-term debt	_	142,221 127,470 51,108 (638,401) - (243,359)	538,589 - 26,468 (709,600) (914,168)
Nonoperating gains (losses), net	_	<u>(560,961</u> )	(1,058,711)
Excess (deficiency) of revenues and gains over expenses and losses		227,166	(235,329)
Change in net unrealized gains on investments		649,238	(1,632,348)
Transfer to affiliate		-	(500,000)
Change in net assets to recognize funded status of pension plan	_	(1,052,744)	(3,817,584)
Decrease in unrestricted net assets		(176,340)	(6,185,261)
Unrestricted net assets, beginning of year	_	15,135,878	21,321,139
Unrestricted net assets, end of year	\$_	14,959,538	\$ <u>15,135,878</u>

## **Statements of Cash Flows**

## Years Ended December 31, 2012 and 2011

		<u>2012</u>	<u>2011</u>	
Cash flows from operating activities		(470.040)	r (0.40E	004\
Decrease in net assets	\$	(176,340)	\$ (6,185,	201)
Adjustments to reconcile decrease in net assets to net cash				
provided by operating activities		2 260 000	2 245	562
Depreciation and amortization		2,260,009	2,245,	
Gain on disposal of property and equipment		(6,893)		775) 472
Net realized and unrealized (gains) losses on investments		(846,933)	1,114, 914,	
Net realized and unrealized (gain) loss on interest rate swap		(127,470)	914,	100
Loss on early extinguishment of long-term debt		243,359	2 104	806
Provision for bad debts		2,882,948 1,052,744	3,104,	
Change in net assets to recognize funded status of pension plan		1,052,744	3,817,	
Equity transfer to affiliate		-	500,	000
(Increase) decrease in		(2.240.202)	/E 440	2051
Patient accounts receivable		(2,248,292)	(5,442,	
Other accounts receivable		(11,407)	10,	078
Meaningful use receivable		(1,592,592)	/21	446\
Supplies		(27,653)		416)
Prepaid expenses and other current assets		(6,367)	(246,	000)
Increase (decrease) in		(44E 060)	100	C70
Accounts payable and accrued expenses		(415,860)	120,	
Accrued salaries and related amounts		46,377	114,	
Estimated third-party payor settlements		403,499	4,369,	
Pension liability	-	(285,207)	(457,	
Net cash provided by operating activities	-	<u>1,143,922</u>	3,947,	<u>034</u>
Cash flows from investing activities				
Proceeds from sale of investments		9,777,168	2,917,	
Purchases of investments		(10,046,665)	(3,345,	
Purchases of property and equipment		(1,903,272)	(1,821,	
Decrease (increase) in advances to affiliate	_	<u>_76,687</u>		<u>776</u> )
Net cash used by investing activities	-	(2 <u>,096</u> ,082)	(2,322,	<u>471</u> )
Cash flows from financing activities				
Payments on long-term debt		(1,004,634)	(880,	176)
Retirement of long-term debt		(12,845,000)		-
Proceeds from issuance of long-term debt		14,500,000		-
Payments on capital leases		-	(147,	182)
Increase in bond issuance costs		(125,386)		
Retirement of interest rate swap	_	(2,211,000)		
Net cash used by financing activities	_	<u>(1,686,020</u> )	(1,027,	<u>358</u> )
Net (decrease) increase in cash and cash equivalents		(2,638,180)	597,	205
Cash and cash equivalents, beginning of year		9,990,795	9,393,	590
	e -	7,352,615		
Cash and cash equivalents, end of year	₽=	1,30 <u>2,010</u>	<u> </u>	<u> 1 3각</u>
Supplemental disclosures of cash flow information.  Cash paid for interest	\$	516,572	§ <u>538,</u>	035
Cash paid for interest	<b>"</b> =	<u> </u>	- 000,	<del></del>

#### **Notes to Financial Statements**

#### December 31, 2012 and 2011

#### **Nature of Business**

Androscoggin Valley Hospital, Inc. (Hospital) is a non-profit critical access hospital which provides inpatient, outpatient, emergency care, ambulatory care, specialty care, and home health services to residents of Berlin, New Hampshire and the surrounding communities. The Hospital is controlled by NorthCare (NCR), a non-profit entity organized under New Hampshire law to serve as a holding company. NCR is the sole member of the Hospital. Related parties, Mountain Health Services, Inc. (MHS) and Androscoggin Valley Hospital Foundation (AVHF), are also controlled by NCR.

The Hospital, along with Upper Connecticut Valley Hospital and Weeks Medical Center, has formed Northern New Hampshire Health Collaborative, LLC, (the Collaborative). The Collaborative is a New Hampshire limited liability company located in Berlin, New Hampshire with the purpose to promote effective, efficient and rational expenditure of resources in order to preserve and enhance future access to critical, primary, and preventive health care services within the respective communities served in Northern New Hampshire. Collaborative initiatives may include management agreements, joint ventures, purchasing arrangement and innovative healthcare delivery platforms. Membership interests will be allocated equally. The Collaborative has been approved by the New Hampshire Attorney General and a decision is pending from the Federal Trade Commission. There has been minimal activity since its formation.

### 1. Summary of Significant Accounting Policies

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Cash and Cash Equivalents**

For purposes of reporting in the statements of cash flows, the Hospital considers all cash accounts, which are not subject to withdrawal restrictions or penalties, purchased with maturity of three months or less, as cash and cash equivalents.

#### **Patient Accounts Receivable**

Patient accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to patient accounts receivable.

#### **Notes to Financial Statements**

#### **December 31, 2012 and 2011**

In evaluating the collectibility of accounts receivable, the Hospital analyzes past results and identifies trends for each of its major payor sources of revenue to estimate the appropriate allowance for doubtful accounts and provision for bad debts. Data for each major payor source is regularly reviewed to evaluate the adequacy of the allowance for doubtful accounts. For receivables relating to services provided to patients having third-party coverage, the Hospital analyzes contractually due amounts and provides an allowance for doubtful accounts and a corresponding provision for bad debts. For receivables relating to self-pay patients (which includes both patients without insurance and patients with deductible and copayment balances due for which third-party coverage exists for part of the bill), the Hospital records a provision for bad debts in the period of service based on past experience, which indicates that many patients are unable or unwilling to pay amounts for which they are financially responsible. The difference between the standard rates (or discounted rates if negotiated or eligible) and the amounts actually collected after all reasonable collection efforts have been exhausted is charged against the allowance for doubtful accounts.

During 2012, the Hospital decreased its estimate from \$2,580,116 to \$2,267,042 in the allowance for doubtful accounts relating to self-pay patients and during 2011 the Hospital increased its estimate from \$1,960,404 to \$2,580,116. During 2012, self-pay write-offs increased from \$2,500,125 to \$2,916,847 and during 2011 self-pay write-offs decreased from \$2,726,730 to \$2,500,125, respectively. These changes resulted from trends experienced in the collection of amounts from self-pay patients during 2012 and 2011, respectively.

#### **Investments and Investment Income**

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the balance sheets. Investment income or loss (including realized gains and losses on investments, interest, and dividends) is included in the excess (deficiency) of revenues and gains over expenses and losses unless the income or loss is restricted by donor or law. Unrealized gains and temporary unrealized losses on investments are excluded from this measure

Investments are exposed to various risks, such as interest rate, credit, and overall market volatility. As such, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the balance sheets and statements of operations and changes in net assets.

#### **Assets Limited as to Use**

Assets limited as to use include designated assets set aside by the Board of Directors for future capital improvements, over which the Board retains control and may at its discretion subsequently use for other purposes. Assets limited as to use also include money market funds restricted according to the terms of the bond indenture agreement.

#### **Supplies**

Supplies are carried at the lower of cost (determined by the first-in, first-out method) or market

#### **Notes to Financial Statements**

#### December 31, 2012 and 2011

#### **Property and Equipment**

Property and equipment acquisitions are recorded at cost or, if contributed, at fair market value determined at the date of donation, less accumulated depreciation. The Hospital's policy is to capitalize expenditures for major improvements and charge maintenance and repairs currently for expenditures which do not extend the useful lives of the related assets. The provision for depreciation has been computed using the straight-line method at rates which are intended to amortize the cost of assets over their estimated useful lives. Equipment under capital lease obligations is amortized on the straight-line method over the shorter period of the lease term or the estimated useful life of the equipment. Such amortization is included in depreciation and amortization in the financial statements.

### **Bond Issuance Costs**

The costs incurred to obtain long-term financing are being amortized by the straight-line method over the repayment period of the related debt. The costs are included in long-term debt in the balance sheet.

#### **Interest Rate Swap**

During 2012 and 2011, the Hospital used an interest rate swap contract to eliminate the cash flow exposure of interest rate movements on variable-rate debt. The Hospital adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 815, *Derivatives and Hedging*, to account for its interest rate swap contract. The Hospital was required to include the fair value of the swap in the balance sheet, and annual changes, if any, in the fair value of the swap in the statement of operations.

Gains and losses on derivative financial instruments that do not qualify as cash flow hedges are required to be included in the performance indicator. The interest rate swap did not qualify as a cash flow hedge during 2012 and 2011. As a result, the realized gain and unrealized loss on the interest rate swap have been included in the excess (deficiency) of revenues and gains over expenses and losses.

In March 2012, both parties mutually agreed to terminate the interest rate swap contract.

#### **Employee Fringe Benefits**

The Hospital has an "earned time" plan which provides benefits to employees for paid leave hours. Under this plan, each employee earns paid leave for each period worked. These hours of paid leave may be used for vacations, holidays, or illnesses. Hours earned, but not used, are vested with the employee. The Hospital accrues a liability for such paid leave as it is earned. The earned time plan does not cover the physicians.

#### **Notes to Financial Statements**

#### December 31, 2012 and 2011

#### **Net Patient Service Revenue**

The Hospital has agreements with third-party payors that provide for payments to the Hospital at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are recorded on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

#### **Charity Care**

The Hospital provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the Hospital does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue. The cost of charity care provided was approximately \$1,963,000 in 2012 and \$1,682,000 in 2011. The cost is estimated by applying the ratio of total cost to total charges to the charges associated with providing such care.

#### **Operating Indicator**

For purposes of display, transactions deemed by management to be ongoing, major, or central to the provision of health care services are reported as operating revenue and expenses. Gain or loss on disposal of property and equipment and investment income used to fund interest expense and other operating expenses are included in operating income. Peripheral or incidental transactions are reported as nonoperating gains (losses), which primarily include certain investment income (loss), contributions and program support, community benefit grants, and realized and unrealized gains and losses on interest rate swap.

### **Excess (Deficiency) of Revenues and Gains Over Expenses and Losses**

The statements of operations and changes in net assets include excess (deficiency) of revenues and gains over expenses and losses. Changes in unrestricted net assets which are excluded from this measure, consistent with industry practice, include unrealized gains and temporary unrealized losses on investments other than trading securities, permanent transfers of assets to and from affiliates for other than goods and services, and the change in net assets to recognize funded status of pension plan.

#### **Income Taxes**

The Hospital is a non-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code, and is exempt from federal income taxes

#### **Notes to Financial Statements**

## December 31, 2012 and 2011

## **Functional Expenses**

The Hospital provides general health care services to residents within its geographic location. Expenses related to providing these services for the years ended December 31, 2012 and 2011 are as follows:

	<u>2012</u>	<u>2011</u>
Health care services General and administrative	\$ 45,763,948 <u>7,449,945</u>	\$44,766,298 6.838.729
	\$ 53,213,893	\$51,605,027

# **New Accounting Pronouncement**

In July 2011, the FASB amended ASC 954, *Health Care Entities*, to require health care entities to change the presentation of the statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). Additionally, enhanced disclosures are required about the policies for recognizing revenue and assessing bad debts. The amendments also require disclosure of qualitative and quantitative information about significant changes in the allowance for doubtful accounts. The amendments to ASC 954 were effective for the Hospital beginning January 1, 2012 and have been incorporated into the Hospital's December 31, 2012 financial statements.

## Reclassifications

Certain amounts in the 2011 financial statements have been reclassified to conform to the current year's presentation.

### **Subsequent Events**

For purposes of the preparation of these financial statements in conformity with US generally accepted accounting principles, management has considered transactions or events occurring through April 30, 2013, which was the date the financial statements were issued.

# 2. Assets Limited as to Use

Assets limited as to use consist of:

	<u>2012</u>	<u>2011</u>
Funds designated by the Board for capital improvements	\$19,837,745	\$18,618,246
Funds held by Trustee under bond indenture agreement Debt Service Fund		103,069
Less current portion	19,837,745	18,721,315 <u>103,069</u>
	\$ <u>19,837,745</u>	\$ <u>18,618,246</u>

# **Notes to Financial Statements**

# **December 31, 2012 and 2011**

The composition of assets limited as to use as of December 31 was as follows:

	<u>2012</u>	<u>2011</u>
Cash and short-term investments U.S. Treasury securities and other government-	\$ 4,884,909	\$ 3,061,632
sponsored enterprises	2,015,308	2,024,236
Corporate bonds	2,251,458	831,442
Marketable equity securities	4,475,914	4,831,392
Mutual funds	3,304,447	5,145,405
Alternative investments	<u>2,905,709</u>	2,827,208
	\$ <u>19,837,745</u>	\$ <u>18,721,315</u>

Investment income and gains (losses) for assets limited as to use, cash equivalents, and other investments are comprised of the following for the years ended December 31:

		<u>2012</u>		<u>2011</u>
Income (loss) Interest and dividend income Realized gains on sales of securities Management fees	<b>\$</b>	517,081 197,695 (89,713)	\$	654,780 517,876 (95,126)
	\$_	625,063	\$ <u>_1</u>	,077,530
Other changes in unrestricted net assets Change in net unrealized gains	\$_	649,238	\$ <u>(1</u>	<u>,632,348</u> )
Income on investments is reported as follows				
		<u>2012</u>		<u>2011</u>
Other revenues Nonoperating gains	<b>\$</b> _	482,842 142,221	\$ _	538,941 538,589
	\$_	625,063	\$ <u>_1</u>	<u>,077,530</u>

## **Notes to Financial Statements**

# **December 31, 2012 and 2011**

# 3. Property and Equipment

The major categories of property and equipment, at cost, are as follows as of December 31

	<u> 2012</u>	<u>2011</u>
Land	\$ 77,592	\$ 77,592
Land improvements	1,103,848	1,109,576
Buildings and fixtures	20,596,708	20,225,987
Fixed equipment	5,715,060	5,682,562
Major moveable equipment	14,042,117	13,615,592
	41,535,325	40,711,309
Less accumulated depreciation	<u>27,974,177</u>	<u>26,306,787</u>
	13,561,148	14,404,522
Construction in progress	<u>667,102</u>	<u>177,426</u>
	\$ <u>14,228,250</u>	\$ <u>14,581,948</u>

During 2012, the Hospital Board of Directors approved the design, purchase and installation of a biomass boiler at an estimated cost of approximately \$2,800,000. At December 31, 2012, approximately \$515,000 of costs are included in construction in progress related to this project. The project is expected to be completed by November 2013 and to be financed by a bank loan

# 4. Line of Credit

The Hospital has an unsecured \$3,500,000 revolving line of credit with a bank. There were no borrowings outstanding under this line at December 31, 2012 and 2011. Interest on borrowings is assessed at the Wall Street Journal prime rate. The line of credit expires May 30, 2014.

# 5. Long-Term Debt

Long-term debt and capital lease obligations consist of the following as of December 31

	<u>2012</u>	<u>2011</u>
New Hampshire Health and Education Facilities Authority		
(NHHEFA) Revenue Bonds, Androscoggin Valley Hospital		
Issue, Series 2012 (including \$125,386 of unamortized		
bond issuance costs in 2012 ).		
Term bonds, \$2,000,000 and \$12,500,000 maturing on		
April 1, 2019 and 2027, respectively, payable in		
equal monthly installments of \$26,428 and \$88,530,		
including interest at 2.951% and 3.312%,		
respectively.	\$ 13,697,885	\$

#### **Notes to Financial Statements**

## **December 31, 2012 and 2011**

	<u>2012</u>	<u>2011</u>
NHHEFA Revenue Bonds, Androscoggin Valley Hospital Issue, Series 2007 variable rate bonds. Refunded in 2012.	*	12,605,495
Loan payable in monthly installments of \$31,354, including interest (4% at December 31, 2012), through October 2015; collateralized by investments.	1,005,644	1,333,549
Less current portion	14,703,529 1,275,079	13,939,044 918,073
Long-term debt, excluding current portion	\$ <u>13,428,450</u>	\$ <u>13,020,971</u>

The NHHEFA Revenue Bonds, (Androscoggin Valley Hospital Issue, Series 2012), in the amount of \$14,500,000, were issued in March 2012 for the purpose of refinancing existing indebtedness and terminating the Hospital's interest rate swap contract. The Revenue Bond consists of two term bonds in the amounts of \$2,000,000 and \$12,500,000. The terms of the bonds are seven years and ten years (with a five-year renewal option), respectively. A negative-negative pledge agreement was provided as security.

The Series 2012 Revenue Bond Agreement contains various restrictive covenants, which include compliance with certain financial ratios and a detail of events constituting defaults. The Hospital is in compliance with these requirements at December 31, 2012.

The NHHEFA Revenue Bonds (Androscoggin Valley Hospital Issue, Series 2007) in the amount of \$15,000,000 were issued in November 2007. Interest on the Bonds were based on available weekly rates as determined by the remarketing agent based on prevailing market conditions, not to exceed 10% per annum. The Bonds were collateralized by the gross receipts of the Hospital and a letter of credit agreement. The Bonds were issued to advance refund existing bonds, repay other existing debt and fund future capital purchases.

While interest on the Series 2007 Bonds accrued on a weekly variable rate, the Hospital was required to maintain a credit facility in an amount not less than the principal amount of the outstanding Bonds plus accrued interest for 34 days at the maximum interest rate. To comply with this requirement, the Hospital had obtained an irrevocable direct pay letter of credit from JP Morgan Chase Bank, N.A. (Bank) in the amount of \$15,139,727 The letter of credit expired on November 30, 2014 and could be extended by an additional year on each annual anniversary. It was collateralized by a pledge of the Bonds and gross receipts of the Hospital The Hospital was required to pay the Bank quarterly fees at the rate of .37% per annum of the daily average amount available of the outstanding bonds as defined in the agreement. Interest on drawings were paid at 3% per annum plus the base rate. The base rate was equal to the higher of the Wall Street Journal's prime rate or the Federal Funds Effective Rate plus 0.50%. Upon issuance of the letter of credit, the Hospital was required to pay an origination fee in the amount of \$1,000.

## **Notes to Financial Statements**

#### **December 31, 2012 and 2011**

To satisfy the requirements of the letter of credit reimbursement agreement, the Hospital entered into an interest rate swap agreement with another Bank. Under the agreement, the Hospital made or received payments based on the difference between the fixed-rate interest payments and the variable market-indexed payments. The notional principal amount of the interest rate swap outstanding was \$12,845,000 December 31, 2011. The fixed interest payment rate was 3.4735%, and the variable interest payment received was based on 67% of the 1-month "USD-LIBOR-BBA Index" The fair value of the swap agreement is recorded in the balance sheet as of December 31, 2011. The swap agreement was set to expire on November 1, 2027. Both parties involved in the swap agreement mutually consented to terminate the agreement and settle the contract based on its market valuation as of March 31, 2012.

Scheduled principal repayments on long-term debt under refinanced terms are as follows:

Year ending December 31,

2013 (included in current liabilities)	\$	1,275,079
2014		1,320,023
2015		1,303,949
2016		1,027,862
2017		1,062,829
Thereafter	_	<u>8,713,787</u>
	Φ.	44 700 600
	\$_	<u>14,703,529</u>

#### 6. Net Patient Service Revenue

The Hospital has agreements with third-party payors that provide for payments to the Hospital at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

## **Medicare**

The Hospital was granted Critical Access Hospital (CAH) status. Under CAH, the Hospital is reimbursed 101% of allowable costs for its inpatient, outpatient, and swing-bed services provided to Medicare beneficiaries. Home health services rendered to Medicare program beneficiaries are paid at prospectively determined rates based on clinical, diagnostic, and other factors.

The Hospital is reimbursed for cost reimbursable items at tentative rates, with final settlement determined after submission of annual cost reports by the Hospital and audits thereof by the Medicare fiscal intermediary. The Hospital's Medicare cost reports have been audited by the Medicare fiscal intermediary through December 31, 2008.

#### **Notes to Financial Statements**

# December 31, 2012 and 2011

# Medicaid

Inpatient services rendered to Medicaid program beneficiaries are reimbursed at prospectively determined rates per day of hospitalization. The prospectively determined per-diem rates are not subject to retroactive adjustment. Outpatient services rendered to Medicaid program beneficiaries are reimbursed under a cost reimbursement methodology. The Hospital is reimbursed at a tentative rate with final settlement determined after submission of annual cost reports by the Hospital and audits thereof by the fiscal intermediary. The Hospital's Medicaid cost reports have been audited by the fiscal intermediary through December 31, 2008

# **Anthem Blue Cross**

Inpatient and outpatient services rendered to Anthem Blue Cross subscribers are reimbursed at submitted charges less a negotiated discount. Radiology and laboratory services are being reimbursed based on a fee schedule. The amounts paid to the Hospital are not subject to any retroactive adjustments.

Revenues from Medicare and Medicaid programs accounted for approximately 45% and 12%, respectively, of the Hospital's patient revenue for the year ended 2012, and 46% and 12%, respectively, of the Hospital's patient revenue for the year ended 2011. Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. In 2012, net patient service revenue decreased approximately \$371,000, due to adjustment of allowances or recognition of settlements no longer subject to audits, reviews, and investigations. There were no such adjustments in 2011.

The Hospital recognizes patient service revenue associated with services rendered to patients who have third-party payor coverage on the basis of contractual rates for such services. For uninsured patients that do not qualify for charity care, the Hospital recognizes revenue on the basis of its standard rates (or on the basis of discounted rates, if negotiated or provided by policy) Based on historical trends, a significant portion of the Hospital's uninsured patients will be unable or unwilling to pay for the services rendered. Thus, the Hospital records a provision for bad debts related to uninsured patients in the period the services are rendered. Patient service revenue, net of contractual allowances and discounts (but before the provision for bad debts), recognized during fiscal years ended December 31, 2012 and 2011 totaled \$52,743,143 and \$53,237,477, respectively, of which \$46,346,386 and \$46,529,618, respectively, were revenues from third-party payors and \$6,396,757 and \$6,707,859, respectively, were revenues from self-pay patients.

# **Notes to Financial Statements**

# December 31, 2012 and 2011

Gross patient service revenue, contractual allowances, and other allowances consisted of the following for the years ended December 31:

	<u>2012</u>	<u>2011</u>
Patient services Inpatient Outpatient Physician services Home health	\$ 19,362,329 61,346,332 11,597,028 1,702,398	, ,
Gross patient service revenue	94,008,087	94,072,253
Less Medicare and Medicaid allowances Less other contractual allowances Less charity care allowances	26,288,099 11,511,181 <u>3,465,664</u>	26,748,733 11,020,418 3,065,625
Patient service revenue (net of contractual allowances and discounts	52,743,143	53,237,477
Less provision for bad debts	2,882,948	3,104.806
Net patient service revenue	\$ <u>49,860,195</u>	\$ <u>50,132,671</u>

Under the State's Medicaid program, the Hospital receives disproportionate share payments from a pool, which was funded by a 5.5% tax on net patient service revenue in 2012 and 2011, of all New Hampshire hospitals. The disproportionate share revenue amounted to \$4,694,389 and \$4,393,532 for 2012 and 2011, respectively, and is recorded in net patient service revenue. The tax expense, which amounted to \$2,158,936 and \$2,182,619 for 2012 and 2011, respectively, is recorded as an operating expense. Because the State's program has not yet been approved and the methodologies used to determine net patient service revenue and disproportionate share payments remain unsettled, the Hospital has reserved for a portion of these amounts.

## 7. Pension Plan and Other Deferred Compensation

The Hospital has a non-contributory defined benefit pension plan covering substantially all of its employees. The benefits are based on years of service and the employee's compensation during employment. The Hospital's funding policy is to contribute the amount recommended by the Hospital's actuary to fulfill ERISA requirements. Contributions are intended to provide not only for benefits attributed to service to date, but also those expected to be earned in the future. Effective December 31, 2006, the Hospital froze the defined benefit pension plan and established a defined contribution plan for all eligible employees.

## **Notes to Financial Statements**

# **December 31, 2012 and 2011**

The following table sets forth the funded status of the defined benefit plan and amounts recognized in the Hospital's financial statements as of and for the years ended December 31:

	<u>2012</u>	<u>2011</u>
Change in benefit obligation Benefit obligation at beginning of year Interest cost Actuarial loss Benefits paid	\$ 20,471,008 961,258 1,631,926 (595,822)	\$ 16,986,948 989,132 3,022,181 (527,253)
Benefit obligation at end of year	\$ <u>22,468,370</u>	\$ <u>20,471,008</u>
Change in plan assets Fair value of plan assets at beginning of year Actual return on plan assets Employer contribution Benefits paid Administrative expenses	\$ 12,263,036 821,189 1,060,854 (595,822) (56,396)	(198,869) 850,000
Fair value of plan assets at end of year	\$ <u>13,492,861</u>	\$ <u>12,263,036</u>
Funded status Benefit obligation Fair value of plan assets	13,492,861	\$ (20,471,008) 12,263,036 \$ (8,207,972)
Components of net periodic benefit cost Interest cost Expected return on plan assets Amortization of unrecognized net actuarial loss	\$ 961,258 (961,421) 775,809	•
Net periodic benefit cost	\$ <u>775,646</u>	\$ <u>392,598</u>
Accumulated benefit obligation	\$ <u>(22,468,370</u> )	\$ <u>(20,471,008</u> )

Included in unrestricted net assets at December 31, 2012 and 2011 are unrecognized actuarial losses of \$10,652,915 and \$9,600,171, respectively, which have not been recognized in net periodic pension cost. The amount expected to be recognized in 2013 is \$853,409.

### **Notes to Financial Statements**

## **December 31, 2012 and 2011**

# **Assumptions**

The assumptions used in the measurement of the Hospital's benefit obligation are shown in the following table:

	<u> 2012</u>	<u>2011</u>
Weighted average assumptions at December 31:	<del></del>	
Discount rate		
For determining net periodic benefit cost	4.75 %	6.00 %
For determining benefit obligation	4.25	4.75
Expected return on plan assets	8.00	8.00

To achieve the expected long-term rate of return on plan assets assumption, the Hospital developed a plan investment policy to maximize the safety of the funds, provide adequate liquidity, and maximize return on funds invested. Assets may be allocated in accordance with the plan investment policy as follows:

Equity investments, limited to companies listed on the major stock exchanges 0-65%

Fixed income investments, including cash equivalents with maturity dates under one year, short-term and intermediate funds, and specified insurance contracts

35-100%

Based on a current year actuarial schedule, the Hospital will set a percentage of the total assets to be invested in highly-liquid, short-term investments for that year.

#### Plan Assets

The Plan's primary investment objective is to ensure that contributions, assets, and returns from investments shall be sufficient to meet the Plan's obligations, without undue exposure to risk. Plan management directs its investment managers to maintain well-diversified portfolios. Fixed income portfolios are to be diversified by maturity, quality, sector, and industry in a manner comparable to the benchmark index (Lehman Intermediate Government/Credit Index).

Investment returns are to be measured using quarterly and annual investment performance reviews. The reviews will include measurement of return and comparison of return to appropriate indices, as well as risk and diversification analyses as compared to index values.

The Hospital's pension plan weighted-average asset allocations at December 31, 2012 and 2011, by asset category, are as follows:

	<u>2012</u>	<u>2011</u>
Cash and cash equivalents	7 %	22 %
Mutual funds	34	59
Fixed income	56	15
Alternative investments	<u>3</u>	4
Total	<u>100</u> %	<u>100</u> %

#### **Notes to Financial Statements**

# **December 31, 2012 and 2011**

## **Contributions**

The Hospital expects to contribute \$856,000 to the Plan in 2013

## **Estimated Future Benefit Payments**

The following benefit payments are expected to be paid as follows:

2013	\$ 681,000	0
2014	682,000	0
2015	783,000	0
2016	894,000	0
2017	990,000	0
Years 2018-2022	6,192,000	0

## **Additional Benefit Plans**

The Hospital established a contributory defined contribution plan available to substantially all employees. The Hospital's policy under the defined contribution plan is to fund its portion of amounts due under the plan on a current basis and to recognize expense as incurred. During 2012 and 2011, the Hospital contributed \$327,488 and \$323,920 to this plan, respectively.

The Hospital also maintains a nonqualified deferred compensation plan which was established for a select group of management or highly-compensated employees. The amounts contributed to the plan by the Hospital and employees are recognized as an asset and a corresponding liability in the financial statements.

## 8. Related Party Transactions

The Hospital has extended an interest-free \$1,000,000 revolving line of credit to MHS, an affiliate of the Hospital. Advances under the line of credit are due upon demand. Included in advances to affiliates are advances under the line of credit of \$32,588 and \$180,288 as of December 31, 2012 and 2011, respectively. During 2011, the Hospital made a noncash equity transfer of \$500,000 to MHS.

During 2012 and 2011, the Hospital recorded \$36,667 and \$40,000, respectively, of revenue from AVHF, NCR, and MHS for management, accounting, and other administrative services.

During 2012 and 2011, the Hospital incurred costs of \$25,000 primarily related to equipment provided by NCR.

During 2012 and 2011, the Hospital recorded revenue of \$54,613 and \$39,473, respectively, from AVHF as reimbursement for qualifying physician education and various expenses related to programs provided for community benefit.

#### **Notes to Financial Statements**

## December 31, 2012 and 2011

Advances to affiliates as of December 31 consisted of:

	<u>2012</u>	<u>2011</u>
Due from NCR	\$ 530,247	\$ 540,247
Due from AVHF	594,675	513,662
Due from MHS	<u>32,588</u>	<u> 180,288</u>
	¢4 467 840	£4 124 407
	\$ <u>1,157,510</u>	\$ <u>1,234,197</u>

## 9. Concentrations of Credit Risk

The Hospital grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor agreements. The mix of receivables from patients and third-party payors was as follows as of December 31:

	<u>2012</u>	<u>2011</u>
Medicare	39 %	39 %
Medicaid	10	10
Commercial insurance and other	17	22
Patients	20	19
Anthem Blue Cross	<u>14</u>	10
	<u>100</u> %	<u>100</u> %

The Hospital maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Hospital has not experienced any losses in such accounts. Hospital management believes it is not exposed to any significant risk on cash and cash equivalents.

## 10. Commitments and Contingencies

## Malpractice Loss Contingencies

The Hospital insures its medical malpractice risks on a claims-made basis under a policy which covers all employees of the Hospital. A claims-made policy provides specified coverage for claims reported during the policy term. The policy contains a provision which allows the Hospital to purchase "tail" coverage for an indefinite period of time to avoid any lapse in insurance coverage. The Hospital is subject to complaints, claims and litigation due to potential claims which arise in the normal course of doing business. Generally Accepted Accounting Principles require the Hospital to accrue the ultimate cost of malpractice claims when the incident that gives rise to the claim occurs, without consideration of insurance recoveries. Expected recoveries are presented as a separate asset. The Hospital has evaluated its exposure to losses arising from potential claims and determined that no such accrual is necessary for the year ended December 31, 2012. The Hospital intends to renew coverage on a claims-made basis and anticipates that such coverage will be available.

#### **Notes to Financial Statements**

#### **December 31, 2012 and 2011**

## **Asset Retirement Obligation**

FASB ASC 410, Asset Retirement and Environmental Obligations, requires entities to record asset retirement obligations at fair value if they can be reasonably estimated. The State of New Hampshire requires special disposal procedures relating to building materials containing asbestos. The Hospital building contains some encapsulated asbestos, but a liability has not been recognized. This is because there are no current plans to renovate or dispose of the building that would require the removal of the asbestos; accordingly, the liability has an indeterminate settlement date and its fair value cannot be reasonably estimated.

# **Community Benefit Grant**

The Hospital and Coos County Family Health Services (CCFHS) have entered into an agreement whereby the Hospital will provide funding in the form of a community benefit grant to CCFHS for the purpose of supporting a portion of the otherwise uncompensated costs incurred by CCFHS in providing physician services. The terms of the agreement require that the Hospital provide CCFHS with the agreed-upon community benefit grant funds on July 1 of the appropriate grant year. The amount of the community benefit grant to be awarded will be determined on an annual basis in accordance with the terms of the agreement. The initial term of the community benefit grant agreement expires December 31, 2023. Grant expense of \$638,401 and \$709,600 was incurred in 2012 and 2011, respectively.

In February 2009, the community benefit grant was renegotiated to the following payment schedule, contingent upon CCFHS achieving certain annual encounter levels:

Not to Exceed
\$700,000
350,000

## 11. Meaningful Use Revenue

The Medicare and Medicaid electronic health record (EHR) incentive programs provide a financial incentive for achieving "meaningful use" of certified EHR technology. The Medicare criteria for meaningful use will be staged in three steps from fiscal year 2011 through 2015. The meaningful use attestation is subject to audit by the Centers of Medicare and Medicaid Services in future years. As part of this process, a final settlement amount for the incentive payments could be established that differs from the initial calculation, and could result in return of a portion or all of the incentive payments received by the Hospital Management has determined that no allowance is needed against the established meaningful use receivable at December 31, 2012.

The Medicaid program will provide incentive payments to hospitals and eligible professionals as they adopt, and implement, upgrade or demonstrate meaningful use in the first year of participation and demonstrate meaningful use for up to five remaining participation years. There will be no payment adjustments under the Medicaid EHR incentive program

### **Notes to Financial Statements**

# December 31, 2012 and 2011

During 2012, the Hospital recorded meaningful use revenue from the Medicaid and Medicare EHR programs of \$292,592 and \$1,300,000, respectively.

## 12. Fair Value Measurement

FASB ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date

**Level 2:** Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect an entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

# **Notes to Financial Statements**

# **December 31, 2012 and 2011**

Assets and liabilities measured at fair value on a recurring basis are summarized below.

	Fair Value Measurements at December 31, 2012, Using				
	Quoted Prices Significant				
			ın Active	Other	Significant
			Markets for	Observable	Unobservable
			Identical Assets	Inputs	Inputs
		Total	(Level 1)	(Level 2)	(Level 3)
Assets.			<del></del>	<del></del>	•
Cash and cash equivalents	\$	4,884,909	\$ 4,884,909	\$ -	\$ -
U S Treasury securities	•	, ,	, ,		
and other government-					
sponsored enterprises		2,015,308	2,015,308	-	-
Corporate bonds		2,251,458	-	2,251,458	-
Marketable equity securities		, .			
Consumer discretionary		107,771	107,771		-
Consumer staples		138,428	138,428	-	-
Energy		137,827	137,827	-	-
Financials		204,674	204,674	-	-
Healthcare		151,662	151,662	-	-
Industrials		90,057	90,057	-	-
Information technology		187,392	187,392	-	-
Materials		42,637	42,637	_	-
Miscellaneous equity		3,202,472	3,202,472	-	-
Telecommunication services		169,708	169,708	-	-
Utilities		43,286	43,286		
Total marketable equity			<u></u> -		
securities		4,475 <u>,914</u>	<u>4,475,914</u>	<u> </u>	<u></u>
Mutual funds				_	
Index funds		-	-	_	-
Balanced funds		203,733	203,733	_	-
Growth funds		1,840,892	1,840,892	-	-
Fixed income funds		1,039,320	1,039,320	-	-
International funds		220,502	220,502		<del>-</del>
Total mutual funds		3,304,447	3,304,447		<u>-</u> <u>-</u>
Alternative investments:					
Ivory Offshore Flagship Fund		1,045,839	-	1,045,839	-
ACL Alternative Fund		672,199	-	672,199	-
Ironwood Institutional Fund	_	1,187,671	<del>-</del> <del>-</del>		<u>1,187,671</u>
Total alternative investments	_	2,905,709	<u> </u>	<u>1,718,038</u>	<u>1,187,671</u>
Investments to fund deferred					
compensation	_	2,222,660	<u>2,222,660</u>		
·					
Total assets	\$_	<u>22,060,</u> 405	\$ <u>16,903,238</u>	\$ <u>3,969,496</u>	\$ <u>1,187,671</u>

# **Notes to Financial Statements**

# December 31, 2012 and 2011

	Fair Value Measurements at December 31, 2012, Using							Using
		Quoted Prices Significant						
			ın Actıve		Other		Significant	
				arkets for	О	bservable	U	nobservable
				tical Assets		Inputs		Inputs
		<u>Total</u>	9	(Level 1)		(Level 2)		(Level 3)
Investments - held by defined benefit pension plan (Note 7)								
Cash and cash equivalents U.S. Treasury securities and other government-	\$	944,943	\$	944,943	\$	•	\$	-
sponsored enterprises		317,835		317,835		-		_
International bonds		, <u>.</u>		, -		-		-
Corporate bonds		7,298,836		-		7,298,836		-
Mutual funds								
Balanced funds		247,842		247,842		-		-
Bond funds		1,993,904		1,993,904		-		
Growth funds		751,061		751,061		-		-
International funds		780,666		780,666		-		-
Insurance bond fund	_	<u>762,431</u>	_	<u>762,431</u>	_	<del>-</del>	_	
Total mutual funds	_	<u>4,535,904</u>	_	<u>4,535,904</u>	_		_	<del>.</del>
Alternative investments		<u>395,343</u>	_	<u>-</u>	_	<u>395,343</u>	_	
Total	\$	<u>13,492,861</u>	\$_	<u>5,798,682</u>	\$_	7,694,179	\$_	

The following is a reconciliation of investments in which significant unobservable inputs (Level 3) were used in determining fair value.

Balance, January 1, 2011 Purchases Net change in asset value	\$ - 1,124,000 <u>(31,458</u> )
Balance, December 31, 2011 Purchases Net change in asset value	1,092,542 - <b>95,129</b>
Balance, December 31, 2012	<u> </u>

# **Notes to Financial Statements**

# **December 31, 2012 and 2011**

	Fair Value Measurements at December 31, 2011, Using					
		Quoted Prices Significant in Active Other Markets for Observable				
		Identical Assets	Inputs	Unobservable Inputs		
	<u>Total</u>	(Level 1)	(Level 2)	(Level 3)		
Assets:			_	_		
Cash and cash equivalents	\$ 3,061,632	\$ 3,061,632	\$ -	\$ -		
U S. Treasury securities						
and other government-	2,024,236	2,024,236		_		
sponsored enterprises Corporate bonds	831,442	2,024,230	831,442	_		
Marketable equity securities	001,442		001,442			
Consumer discretionary	420,235	420,235	_	+		
Consumer staples	455,881	455,881	_			
Energy	469,589	469,589	-	-		
Financials	584,382	584,382	-	-		
Healthcare	488,851	488,851	-	-		
Industrials	285,939	285,939	-	-		
Information technology	706,224	706,224	-	-		
Materials	212,030	212,030	-	-		
Miscellaneous equity	609,719	609,719	-	-		
Telecommunication services	409,103	409,103	-	-		
Utılıtıes	<u>189,439</u>	<u> 189,439</u>				
Total marketable equity						
securities	<u>4,831,392</u>	<u>4,831,392</u>				
Mutual funds						
Index funds	1,212,326	1,212,326	-	-		
Balanced funds	1,090,215	1,090,215	-	-		
Growth funds	1,773,092	1,773,092	-	-		
Fixed income funds	366,265	366,265 703,507	-	-		
International funds	703,507	<u>703,507</u>				
Total mutual funds	<u>5,145,405</u>	<u>5,145,405</u>				
Alternative investments Ivory Offshore Flagship Fund	1,004,418		1,004,418	_		
ACL Alternative Fund	730,248	_	730,248	-		
Ironwood Institutional Fund	1,092,542	_	700,240	1,092,542		
Total alternative investments	2,827,208		1,734,666	1,092,542		
Investments to fund deferred			1,101,000			
compensation	<u>1,675,104</u>	<u> 1.675,104</u>		-		
Total assets	\$ <u>20,396,419</u>	\$ <u>16,737,769</u>	\$ <u>2,566,108</u>	\$ <u>1,092,542</u>		
Liabilities.						
Interest rate swap	\$ <u>2,338,470</u>	\$ <del>.</del>	\$ <u>2,338,470</u>	\$		
Total liabilities	\$ <u>2,338,470</u>	\$	\$ <u>2,338,470</u>	\$		

#### **Notes to Financial Statements**

# **December 31, 2012 and 2011**

	Fair Value Measurements at December 31, 2011, Using						
		Quoted Prices Signi in Active Otl Markets for Obse Identical Assets Inp				Un	significant observable Inputs (Level 3)
		<u>Total</u>		(Level 1)	(Level 2)		LEVEL 3)
Investments - held by defined benefit pension plan (Note 7).							
Cash and cash equivalents U S. Treasury securities and other government-	\$	2,721,067	\$	2,721,067	\$ -	\$	-
sponsored enterprises		1,137,395		1,137,395	-		-
International bonds		75,251		-	75,251		-
Corporate bonds		624,343		-	624,343		-
Mutual funds							
Index funds		1,467,248		1,467,248	-		-
Balanced funds		393,718		393,718	-		-
Growth funds		3,306,356		3,306,356	-		-
International funds		1,237,326		1,237,326	-		-
Insurance bond funds	_	<u>870.848</u>	_	<u>870,848</u>	<del>-</del>		=
Total mutual funds		7,275,496		7,275,496	-		-
Alternative investments		<u>429.484</u>	-	<del>_</del> :	429,484	_	<del>_</del>
Total	\$_	12,263,036	\$_	<u>11,133,958</u>	\$ <u>1,129,078</u>	\$	

The fair value for Level 2 assets (excluding alternative investments) and liabilities is primarily based on market prices of underlying assets, comparable securities, interest rates, and credit risk. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value for Level 2 alternative investments is based on the Hospital's pro-rata share of the total underlying fund assets, which all have readily determinable fair values.

The fair value for Level 3 alternative investments is based on the Hospital's pro-rata share of the total underlying fund assets, a significant portion of which are valued using significant unobservable inputs and the fund management's own assumptions.

The Ivory Offshore Flagship Fund (the Fund) allows for quarterly redemptions, however, 45-day prior written notice is required to withdraw all or a portion of the investment in the Fund. In the event the Hospital withdraws all of its investment balance in the Fund, there is a 5% withhold until the Fund completes its annual audit, at which time the remaining 5% is distributed to the Hospital

# **Notes to Financial Statements**

# **December 31, 2012 and 2011**

The Ironwood Institutional Fund (the Fund) allows for semi-annual redemptions on June 30 and December 31 of each year, however, 95-day prior written notice is required to withdraw all or a portion of the investment in the Fund. In the event the Hospital withdraws all of its investment balance in the Fund, there is a 5% withhold until the Fund completes its annual audit, at which time the remaining 5% is distributed to the Hospital.

The Hospital's financial instruments consist of cash and cash equivalents, marketable securities, trade accounts receivable and payable, estimated third-party payor settlements, interest rate swap, and long-term debt. The fair values of all financial instruments approximate their carrying values at December 31, 2012 and 2011.





