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Form 990-EZ

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code

(except black lung benefit frust or private foundation)

Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990. All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form

The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-1150

Open to Public Inspection

Department of the Treasury

OCT 31, 2011 and ending 2012 For the 2011 calendar year, or tax year beginning NOV 1, Check if applicable D Employer identification number C Name of organization ISLES OF SHOALS ASSOCIATION Address change (UNITARIAN UNIVERSALIST), INC 02-0519619 Number and street (or P O box, if mail is not delivered to street address) Room/suite E Telephone number Initial return 508-533-8455 P.O. BOX 1409 City or town, state or country, and ZIP + 4 F Group Exemption Amended return PORTSMOUTH, NH 03802 Number > Application pending Cash X Accrual Other (specify) H Check X if the organization is not Accounting Method Website: ► WWW.SHOALS.ORG required to attach Schedule B Tax-exempt status (check only one) — X 501(c)(3) ___ 501(c) () **◄**(insert no) ___ 4947(a)(1) or 527 (Form 990, 990-EZ, or 990-PF). Check ▶ _____ if the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000 A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions) But if the organization chooses to file a return, be sure to file a complete return L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts If gross receipts are \$200,000 or more, or if total assets (Part II, 158,734. line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I) X Check if the organization used Schedule O to respond to any question in this Part I 1 Contributions, gifts, grants, and similar amounts received 2,335. 2 Program service revenue including government fees and contracts 2 1,500. 3 3 Membership dues and assessments SEE SCHEDULE O 2,997. 4 Investment income 4 5a Gross amount from sale of assets other than inventory 5a b Less cost or other basis and sales expenses Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a) 5c Gaming and fundraising events a Gross income from gaming (attach Schedule G if greater than Revenue 6a \$15,000) b Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such 6b gross income and contributions exceeds \$15,000) 6c c Less direct expenses from gaming and fundraising events Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c) 6d 151,902 7a Gross sales of inventory, less returns and allowances 7a 110,464 SEE SCHEDULE O 7b b Less cost of goods sold 41,438. 7c C Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a) 8 Other revenue (describe in Schedule O) 8 C 48,270. 9 Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 SEERSCHEDULE O 44,945 10 Grants and similar amounts paid (list in Schedule O) 10 11 11 Benefits paid to or for members 4003 RS-OS(12 12 Salaries, other compensation, and employee benefits FEB 0 6 2013 850. 13 13 Professional fees and other payments to independent contractors 14 Occupancy, rent, utilities, and maintenance 14 596. OGDEN. UT 15 Printing, publications, postage, and shipping 15 4,262. Other expenses (describe in Schedule O) SCHEDULE 16 16 50,653. 17 Total expenses. Add lines 10 through 16 17 -2,383.Excess or (deficit) for the year (Subtract line 17 from line 9) 18 18 Net Assets 19 Net assets or fund balances at beginning of year (from line 27, column (A)) <u>229,</u>296. (must agree with end-of-year figure reported on prior year's return) 19 1,003. SEE SCHEDULE O 20 Other changes in net assets or fund balances (explain in Schedule O) 20 227,916. 21 Net assets or fund balances at end of year. Combine lines 18 through 20 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form **990-EZ** (2011)

ISLES OF SHOALS ASSOCIATION (UNITARIAN UNIVERSALIST), 02-0519619 Part II Balance Sheets. (see the instructions for Part II.) \overline{X} Check if the organization used Schedule O to respond to any question in this Part II (A) Beginning of year ` (B) End of year 165,207. 22 147,941. √ 22 Cash, savings, and investments 23 23 Land and buildings SEE SCHEDULE O 64,115.2479,975. 24 Other assets (describe in Schedule O) 229,322.25 227,916. 25 Total assets 26. SEE SCHEDULE O 26 Total liabilities (describe in Schedule O) 26 229,296.27 227,916. Net assets or fund balances (line 27 of column (B) must agree with line 21) Part III | Statement of Program Service Accomplishments (see the instructions for Part III.) Expenses Check if the organization used Schedule O to respond to any question in this Part III X (Required for section 501(c)(3) and 501(c)(4) What is the organization's primary exempt purpose SEE SCHEDULE O organizations and section 4947(a)(1) trusts; optional for others) manner, describe the services provided, the number of persons benefited, and other relevant information for each program title SEE SCHEDULE 44,945 .) If this amount includes foreign grants, check here 47,968. 28a (Grants \$ 29 (Grants \$) If this amount includes foreign grants, check here 29a 30 30a (Grants \$) If this amount includes foreign grants, check here 31 Other program services (describe in Schedule O)) If this amount includes foreign grants, check here 31 a Total program service expenses (add lines 28a through 31a) ▶ 32 47.968. Part IV List of Officers, Directors, Trustees, and Key Employees. List each one even if not compensated (see the instructions for Part IV) Check if the organization used Schedule O to respond to any question in this Part IV (b) Title and average hours (d) Health benefits, (e) Estimated (C) Reportable compensation (Forms W-2/1099-MISC) contributions to per week devoted to amount of other employee benefit plans, and deferred (a) Name and address position compensation (if not paid, enter -0-) compensation TOM SMURZYNSKI (781-646-7976) PRESIDENT 9 RAVINE STREET, ARLINGTON, MA 02476 0 0. 7.00 0. STEVEN WHITNEY (508-533-8455) TREASURER 74 FISHER STREET, MEDWAY, MA 02053 0. 0. 0. 5.00 PATRICIA COLEMAN (603-436-7816), 61 ASST TREASURER TIDEWATER FARM ROAD, GREENLAND, NH 1.00 0. 0. 0. JACK LIGHTFOOT (603-497-2327), VICE PRESIDENT 1STSOUTH MAST ST., GOFFSTOWN, NH 03045 0. 6.00 0. 0. 3RD VICE PRESIDENT JOAN CUMMINSKEY (978-884-6228), 39 YE OLDE COUNTRY RD. RUST ISLAND, 0. 0 0 1.00 MEMBERSHIP SECRETARY RICHARD LESCHACK (781-275-1026) 0. 0. CARLISLE ROAD, BEDFORD, MA 01730 4.00 JOANNE BULLEY (603-352-4286) BOARD MEMBER 0. 0 0 43 NEW ACRES ROAD, KEENE, NH 03431 2.00 MEG LESCHACK (781-275-1026) BOARD MEMBER 0. CARLISLE ROAD, BEDFORD, MA 01730 1.00 0 0 BOARD MEMBER

Form **990-EZ** (2011)

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5.00

BOARD MEMBER 1.00

BOARD MEMBER

3.00

4.00

BOARD SECRETARY

132172 02-06-12

31 MEADOW LANE,

DAVE BROWN (781-562-0121)

JUSTINA KONE MAJI (802-578-7734),

FLEET STREET #2-2, PORTSMOUTH, NH

CATHLEEN KASKY CASE (508-272-1674)

LINDA PORCELLI (617-699-1369), 4

COUNTRY HILL ROAD, HAVERHILL,

100 HARVARD ROAD, LITTLETON, MA 01460

FRYEBURG, ME 04037

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(UNITARIAN UNIVERSALIST), INC Form 990-EZ (2011) Page 3 Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Sch. O to respond to any question in this Part V \mathbf{X} Yes No Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each X activity in Schedule O 33 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended Х documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions) 34 35a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)? X b If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O N/A 35b was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax X requirements during the year? If "Yes," complete Schedule C, Part III 35c Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," X 36 complete applicable parts of Schedule N 0. 37a Enter amount of political expenditures, direct or indirect, as described in the instructions X b Did the organization file Form 1120-POL for this year? 37b 38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made Х in a prior year and still outstanding at the end of the tax year covered by this return? 38a 38b b If "Yes," complete Schedule L, Part II and enter the total amount involved 39 Section 501(c)(7) organizations Enter N/A a Initiation fees and capital contributions included on line 9 39a N/A b Gross receipts, included on line 9, for public use of club facilities 40a Section 501(c)(3) organizations Enter amount of tax imposed on the organization during the year under 0 • , section 4912 ► 0 • , section 4955 ► b Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? X If "Yes," complete Schedule L, Part I 40b c Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax imposed on organization managers 0. or disqualified persons during the year under sections 4912, 4955, and 4958 d Section 501(c)(3) and 501(c)(4) organizations Enter amount of tax on line 40c reimbursed by the e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter X transaction? If "Yes," complete Form 8886-T 40e List the states with which a copy of this return is filed NH Telephone no \triangleright 508-533-8455 42a The organization's books are in care of ► STEVEN WHITNEY ZIP+4 ► 02053 Located at ▶ 74 FISHER STREET, MEDWAY, MA b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial Yes No account)? 42b If "Yes," enter the name of the foreign country See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. X c At any time during the calendar year, did the organization maintain an office outside of the US? If "Yes," enter the name of the foreign country Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here ▶ 43 N/A and enter the amount of tax-exempt interest received or accrued during the tax year Yes No 44a Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ 44a b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead 44b X c Did the organization receive any payments for indoor tanning services during the year? 44c d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation 441 45a Did the organization have a controlled entity within the meaning of section 512(b)(13)? X 45a 45b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)

132173

Form 990-EZ (2011)

132174 02-06-12 Form 990-EZ (2011)

SCHEDULE A

- (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

QUII
Open to Public
Inspection

Name of the organization

ISLES OF SHOALS ASSOCIATION (UNITARIAN UNIVERSALIST), INC

Employer identification number 02-0519619

| Part | Reaso | n for Public Char | ity Status (All organiz | ations mu | st complet | e this part | .) See inst | ructions. | | | | |
|---------|--|-----------------------------|--------------------------------------|-------------------------|---------------|-------------------|--------------------|-----------------------|--------------------|--------------|---------|------|
| The org | anization is n | ot a private foundation | because it is: (For lines | through | 11, check | only one b | ox.) | | - | | | |
| 1 [| A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). | | | | | | | | | | | |
| 2 | A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) | | | | | | | | | | | |
| з 🗆 | A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). | | | | | | | | | | | |
| 4 | A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, | | | | | | | | | | | |
| | city, and s | tate: | | | | | | | | | | |
| 5 | An organization operated for the benefit of a college or university owned or operated by a governmental unit described in | | | | | | | | | | | |
| | section 170(b)(1)(A)(iv). (Complete Part II.) | | | | | | | | | | | |
| 6 | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). | | | | | | | | | | | |
| 7 | An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in | | | | | | | | | | | |
| | section 1 | 70(b)(1)(A)(vi). (Comple | ete Part II.) | | | | | | | | | |
| 8 🗆 | A commu | nity trust described in s | section 170(b)(1)(A)(vi). | (Complete | Part II.) | | | | | | | |
| 9 X | An organiz | zation that normally red | ceives: (1) more than 33 | 1/3% of its | support fi | rom contri | butions, m | nembershi | p fees, and | d gross red | ceipts | from |
| | activities r | elated to its exempt fu | nctions - subject to certa | un excepti | ons, and (2 | 2) no more | than 33 1 | /3% of its | support f | rom gross | invest | ment |
| | income an | d unrelated business t | axable income (less sect | tion 511 ta | x) from bu | sinesses a | cquired b | y the orga | anization a | fter June 3 | 0, 197 | 5. |
| | See section | on 509(a)(2). (Complete | e Part III.) | | | | | | | | | |
| 10 🗌 | An organi | zation organized and o | perated exclusively to te | st for publ | ic safety. S | See sectio | n 509(a)(4 | l). | | | | |
| 11 🗌 | An organi | zation organized and o | perated exclusively for th | ne benefit (| of, to perfo | rm the fur | actions of, | or to carr | y out the p | ourposes o | of one | or |
| | more publ | icly supported organization | ations described in secti | on 509(a)([.] | 1) or section | n 509(a)(2 |). See se c | tion 509(| (a)(3). Che | ck the box | that | |
| | describes | the type of supporting | organization and compl | ete lines 1 | 1e through | 11h. | | | | | | |
| | а 🔲 Тур | oel b ⊑ | ☐ Type II 💢 | : 🗀 Тур | e III - Func | tionally int | egrated | | аШ | Type III - 0 | Other | |
| e 🗀 | 🗋 By checki | ng this box, I certify tha | at the organization is not | controlled | directly o | r indirectly | by one o | more dis | qualified p | ersons oth | er tha | n |
| | foundatio | n managers and other t | than one or more publich | y supporte | d organiza | itions desc | cribed in s | ection 50 | 9(a)(1) or s | ection 509 | (a)(2). | |
| f | If the orga | nization received a wrt | tten determination from t | the IRS tha | atitıs a Ty | pe I, Type | II, or Type | III | | | | |
| | supporting | g organization, check t | his box | | | | | | | | | |
| 9 | Since Aug | ust 17, 2006, has the | organization accepted ar | ny gift or c | ontribution | from any | of the folk | owing per | sons? | | | |
| | (i) A pe | rson who directly or inc | directly controls, either al | one or tog | ether with | persons c | lescribed i | n (ii) and (| (iii) below, | | Yes | No |
| | the g | overning body of the s | supported organization? | | | | | | | 11g(i) | | |
| | (ii) A fan | nily member of a perso | n described in (i) above? | | | | | | | 11g(ii) | | |
| | (iii) A 35 | % controlled entity of a | a person described in (i) o | or (ii) above | e? | | | | | 11g(iii) | | |
| h | Provide th | e following information | about the supported or | ganızatıon | (s). | | | | | | | |
| | | | | · | | | | | | | _ | |
| (i) Na | me of supporte | d (ii) EIN | (iii) Type of | | organization | | | (vi) is organizati | | (vii) An | nount o | f |
| | rganization | | organization (described on lines 1-9 | | sted in your | | | (i) organiz | ed in the | sup | port | |
| | | | above or IRC section | | document? | | Support | US | 7 | | | |
| | | | (see instructions)) | Yes | No | Yes | No | Yes | No | | | |
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| Total | | · | ‡ | 1 | | | | 1 | 1 1 | | | |

132021

Schedule A (Form 990 or 990-EZ) 2011

Form 990 or 990-EZ.

LHA For Paperwork Reduction Act Notice, see the Instructions for

Schedule A (Form 990 or 990-EZ) 2011 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

| ر ، | (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization |
|---------|---|
| | fails to qualify under the tests listed below, please complete Part III.) |

| Sec | tion A. Public Support | | | _ | | | |
|------------|---|---------------------------------------|----------------------|------------------------|----------------------|-------------------------|------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | |] | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | 1 | | |
| | column (f) | | | | | 1.1.1.1.1.1 | |
| | Public support. Subtract line 5 from line 4 | | 1 | <u> </u> | <u> </u> | | |
| | tion B. Total Support | · · · · · · · · · · · · · · · · · · · | , | | 1 | 1 | 1 |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 7 | Amounts from line 4 | | | ļ. | | | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | İ | | | | |
| | securities loans, rents, royalties | | 1 | | | | • |
| | and income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | |] |
| | business is regularly carried on | | | | | | - |
| 10 | Other income Do not include gain | | | | | | |
| | or loss from the sale of capital | i | | | 1 | | • |
| | assets (Explain in Part IV.) | | <u> </u> | 1 | | | |
| | Total support. Add lines 7 through 10 | | 1 | <u> </u> | <u> </u> | | <u> </u> |
| | Gross receipts from related activities, | • | • | | | 12 | |
| 13 | First five years. If the Form 990 is for | • | s first, second, thi | rd, fourth, or fifth t | ax year as a section | on 501(c)(3) | ~ □ |
| 500 | organization, check this box and stop ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| | Public support percentage for 2011 (| | | column (fl) | | 14 | % |
| | Public support percentage from 2010 | | | COID/III (I)) | | 15 | |
| | 33 1/3% support test - 2011. If the | | | on line 13, and line | 14 is 33 1/3% or i | | |
| | stop here. The organization qualifies | | | | | | ▶ □ |
| h | 33 1/3% support test - 2010. If the | | - | | d line 15 is 33 1/39 | 6 or more, check th | his box |
| _ | and stop here. The organization qual | | | | | | |
| 17a | 10% -facts-and-circumstances tes | • | | | e 13, 16a, or 16b. | and line 14 is 10% | or more, |
| | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | | | | | | ▶ □ |
| b | 10% -facts-and-circumstances tes | • | • | | | 17a, and line 15 is | 10% or |
| _ | more, and if the organization meets the | | | | | | |
| | organization meets the "facts-and-cire | | | | | | ▶□ |
| <u>1</u> 8 | Private foundation. If the organization | | | | | | ıs ▶ 🗀 |
| | | | | | | edule A (Form 990 | |
| | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2011 (UNITARIAN UNIVERSALIST), INC

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | ction A. Public Support | | | | | | |
|---------|---|---------------------------------------|---------------------------------------|---------------------------------------|----------------------|------------------------|-----------------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| | Gifts, grants, contributions, and | _ | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 4,146. | 2,951. | 2,005. | 2,300. | 1,500. | 12,902. |
| 2 | Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in | | | | | | |
| | any activity that is related to the organization's tax-exempt purpose | 92,114. | 136,997. | 150,022. | 155,390. | 154,237. | 688,760. |
| 3 | Gross receipts from activities that | | | , | | | |
| | are not an unrelated trade or bus- iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| · | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the organization without charge | | | | | | |
| R | Total. Add lines 1 through 5 | 96,260. | 139,948, | 152,027. | 157,690. | 155,737. | 701,662. |
| | Amounts included on lines 1, 2, and | 30,200 | 100 / 5 100 | 202,02.0 | | | , |
| ,, | 3 received from disqualified persons | | | | | ! | 0. |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the | | | | | | 0. |
| | amount on line 13 for the year | | | | | | 0. |
| | Add lines 7a and 7b | | | | | | 701,662. |
| | Public support (Subtract line 7c from line 6) | | | | <u> </u> | | 701,002. |
| | ction B. Total Support | (10007 | (1) 0000 | (-) 0000 | (-0.0010 | (5) 0011 | (A Tatal |
| | ndar year (or fiscal year beginning in) | (a) 2007 96, 260. | (b) 2008 139,948. | (c) 2009 152, 027. | (d) 2010 157,690. | (e) 2011 155,737. | (f) Total 701,662. |
| | Amounts from line 6 | 90,200. | 137,340. | 132,021. | 137,090. | 133,737. | 701,002. |
| 108 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 4,586. | 4,274. | 3,449. | 3,857. | 2,997. | 19,163. |
| t | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| (| Add lines 10a and 10b | 4,586. | 4,274. | 3,449. | 3,857. | 2,997. | 19,163. |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital | 1,935. | | | | | 1,935. |
| 40 | assets (Explain in Part IV.) | 102,781. | 144,222. | 155,476. | 161,547. | 158,734. | 722,760. |
| | Total support (Add lines 9, 10c, 11, and 12) | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | · | | |
| 14 | First five years. If the Form 990 is for | r trie organization's | s inst, second, thir | u, lourell, or litth to | an year as a section | ii 50 i (c)(s) organiz | |
| <u></u> | check this box and stop here ction C. Computation of Publ | io Support Po | roontage | | | - | |
| | | | | naturna (A) | | 15 | 97.08 % |
| | Public support percentage for 2011 (| | | column (1)) | | | 06 22 |
| | | | | | | | |
| | Section D. Computation of Investment Income Percentage 17 Investment income percentage for 2011 (line 10c, column (f) divided by line 13, column (f)) 17 2.65 % | | | | | | |
| | | | | | 2 04 | | |
| 18 | 8 Investment income percentage from 2010 Schedule A, Part III, line 17 | | | | | | |
| 198 | | | | | | | 1 / Is not ► X |
| _ | more than 33 1/3%, check this box a | | | | | | • |
| ı | b 33 1/3% support tests - 2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and | | | | | | |
| 00 | line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions | | | | | | |
| 20 | | on did not check a | box on line 14, 19 | a, or 190, check th | | | 00 or 900 EZ 2011 |
| 1320 | 23 01-24-12 | | | _ | SCI | iedule A (FORM 99 | 0 or 990-EZ) 2011 |

ISLES OF SHOALS ASSOCIATION

| Schedule A (Form 990 or 990-EZ) 2011 (UNITARIAN UNIVERSALIST), INC | 02-0519619 Page 4 |
|---|---|
| Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, | |
| and Part III, line 12. Also complete this part for any additional information. (See instructions). | |
| GCHEDULE A, PART III, LINE 12, EXPLANATION FOR OTHER INCOM | ie: |
| MISCELLANEOUS RECEIPTS | |
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

ISLES OF SHOALS ASSOCIATION (UNITARIAN UNIVERSALIST), INC

Employer identification number 02-0519619

| (UNITARIAN UNIVERSALIST), INC | 02-0519619 |
|--|--|
| FORM 990-EZ, PART I, LINE 4, OTHER INVESTMENT INCOME: | |
| DESCRIPTION OF PROPERTY: | AMOUNT: |
| MONEY MARKET | 104. |
| UUA COM. ENDOW. | 2,893. |
| TOTAL INCLUDED ON FORM 990-EZ, LINE 4 | 2,997. |
| | |
| FORM 990-EZ, PART I, LINE 7, GROSS PROFIT FROM SALES O | F INVENTORY: |
| INCOME: | |
| 1. GROSS RECEIPTS | 151,902. |
| 2. RETURNS AND ALLOWANCES | 0. |
| 3. LINE 1 LESS LINE 2 | 151,902. |
| 4. COST OF GOODS SOLD (LINE 13) | 110,464. |
| 5. GROSS PROFIT (LINE 3 LESS LINE 4) | 41,438. |
| COST OF GOODS SOLD: | |
| 6. INVENTORY AT BEGINNING OF YEAR | 63,237. |
| 7. MERCHANDISE PURCHASED | 98,305. |
| 8. COST OF LABOR | 0. |
| 9. MATERIALS AND SUPPLIES | 0. |
| 10. OTHER COSTS | 22,540. |
| 11. ADD LINES 6 THROUGH 10 | 184,082. |
| 12. INVENTORY AT END OF YEAR | 73,618. |
| 13. COST OF GOODS SOLD (LINE 11 LESS LINE 12) | 110,464. |
| FORM 990-EZ, PART I, LINE 7B, OTHER COSTS: | |
| DESCRIPTION OF OTHER COSTS: | AMOUNT: |
| SUBCONTRACTED LABOR COSTS | 13,591. |
| | Schedule O (Form 990 or 990-EZ) (2011) |
| 01-23-12 Q | |

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

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2011 Open to Public Inspection

Name of the organization

ISLES OF SHOALS ASSOCIATION (UNITARIAN UNIVERSALIST), INC

Employer identification number 02-0519619

| winame of the organization | (UNITARIAN UNIVERSALIST), INC | 02-0519619 |
|---------------------------------|---|------------------|
| SUPPLIES | | 2,707. |
| BANK SERVICE CH | HARGES AND OTHER | 291. |
| TRAVEL EXPENSE | | 2,388. |
| ADVERTISING AND | PROMOTION | 1,344. |
| INSURANCE | | 920. |
| DEPRECIATION | | 1,299. |
| TOTAL INCLUDED | ON FORM 990-EZ, PART I, LINE 7B | 22,540. |
| FORM 990-EZ, PA | ART I, LINE 10, GRANTS AND ALLOCATIONS: | |
| ACTIVITY CLASSI | IFICATION: | |
| GRANTEE NAME: V | VARIOUS (CONFERENCE GRANTS) | |
| GRANTEE RELATIO | ONSHIP: NONE | |
| AMOUNT GIVEN: | | 10,550. |
| ACTIVITY CLASSI | IFICATION: | |
| GRANTEE NAME: I | PORTSMOUTH ATHENAEUM | |
| GRANTEE ADDRESS | S: 9 MARKET SQUARE PORTSMOUTH, NH 03801 | |
| GRANTEE RELATIO | ONSHIP: NONE | |
| AMOUNT GIVEN: | | 250. |
| ACTIVITY CLASSI GRANTEE NAME: S | IFICATION: STAR ISLAND CORPORATION (OTHER) | |
| | S: 10 VAUGHN MALL, STE #8 WORTH PLAZA PORTS | SMOUTH, NH 03801 |
| AMOUNT GIVEN: | | 25,000. |
| | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2011)

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

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Attach to Form 990 or 990-EZ.

2011 Open to Public Inspection

Name of the organization

ISLES OF SHOALS ASSOCIATION (UNITARIAN UNIVERSALIST), INC

Employer identification number 02-0519619

| (UNITARIAN UNIVERSALIST), INC | 02-0519619 |
|--|------------------------------------|
| ACTIVITY CLASSIFICATION: | |
| GRANTEE NAME: SEACOAST SCIENCE CENTER | |
| GRANTEE ADDRESS: 570 OCEAN BOULEVARD PORTSMOUTH, NH 03870 | |
| AMOUNT GIVEN: | 250. |
| | |
| ACTIVITY CLASSIFICATION: | |
| GRANTEE NAME: VARIOUS (STAR ISLAND SPECIAL PROJECTS) | |
| AMOUNT GIVEN: | 2,000. |
| | |
| ACTIVITY CLASSIFICATION: | |
| GRANTEE NAME: VARIOUS (CLERGY GRANTS) | |
| AMOUNT GIVEN: | 5,895. |
| | |
| ACTIVITY CLASSIFICATION: | |
| GRANTEE NAME: COUNCIL OF CONFERENCES | |
| AMOUNT GIVEN: | 1,000. |
| TOTAL INCLUDED ON FORM 990-EZ, LINE 10 | 44,945. |
| | |
| FORM 990-EZ, PART I, LINE 16, OTHER EXPENSES: | |
| DESCRIPTION OF OTHER EXPENSES: | AMOUNT: |
| MISCELLANEOUS | 84. |
| WEBSITE/POST OFFICE FEE | 1,751. |
| CONFERENCE EXPENSES | 2,427. |
| TOTAL TO FORM 990-EZ, LINE 16 | 4,262. |
| | |
| FORM 990-EZ, PART I, LINE 20, CHANGES IN NET ASSETS: | |
| LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Sched | lule O (Form 990 or 990-EZ) (2011) |

132211 01-23-12

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

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Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

ISLES OF SHOALS ASSOCIATION
(UNITARIAN UNIVERSALIST), INC.

Employer identification number 02-0519619

| (UNITARIAN UNIVERSALIST), INC | 02- | 0519619 |
|---|-------------------|-------------|
| CHANGES IN NET ASSETS OR FUND BALANCES: | | AMOUNT: |
| UNREALIZED GAIN ON INVESTMENTS | | 1,003. |
| FORM 990-EZ, PART II, LINE 24, OTHER ASSETS: | | |
| DESCRIPTION | BEG. OF YEAR | END OF YEAR |
| INVENTORY | 63,237. | 73,618. |
| ACCOUNTS RECEIVABLE | 79. | 1,952. |
| PARKING DEPOSIT | 0. | 35. |
| OTHER DEPRECIABLE ASSETS | 799. | 4,370. |
| TOTAL TO FORM 990-EZ, LINE 24 | 64,115. | 79,975. |
| FORM 990-EZ, PART II, LINE 26, OTHER LIABILITI | ES: | |
| DESCRIPTION | BEG. OF YEAR | END OF YEAR |
| ACCOUNTS PAYABLE | 26. | 0. |
| FORM 990-EZ, PART III, PRIMARY EXEMPT PURPOSE | - TO PROMOTE REL | IGIOUS |
| CONFERENCES, EDUCATE THE PUBLIC ON THE ISLES OF | OF SHOALS AND ITS | HISTORY, |
| AND SUPPORT RESEARCH AND WRITING REGARDING THE | ISLES. | |
| FORM 990-EZ, PART III, LINE 28, PROGRAM SERVICE | E ACCOMPLISHMENT | S: |
| PROMOTED RELIGIOUS CONFERENCES, EDUCATED THE F | PUBLIC | |
| REGARDING THE ISLES OF SHOALS AND ITS HISTORY, | SUPPORTED | |
| WRITERS AND OTHERS SEEKING RESEARCH REGARDING | THE ISSUES | |
| OF SHOALS. | | |
| | | |

FORM 990-EZ, PART V, INFORMATION REGARDING PERSONAL BENEFIT CONTRACTS:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 132211 01-23-12

Schedule O (Form 990 or 990-EZ) (2011)

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

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Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Department of the Treasury
Internal Revenue Service
Name of the organization

ISLES OF SHOALS ASSOCIATION (UNITARIAN UNIVERSALIST), INC

Employer identification number 02-0519619

| (UNITARIAN UNIVERSALIST), INC | 02-0519619 |
|---|----------------|
| THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FU | NDS, DIRECTLY, |
| OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONT | RACT. |
| THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMI | UMS, DIRECTLY, |
| OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT. | _ |
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ISLES OF SHOALS ASSOCIATION Name of the organization **Employer identification number** 02-0519619 (UNITARIAN UNIVERSALIST), INC Part IV List of Officers, Directors, Trustees, and Key Employees. List each one even if not compensated (see the instructions for Part IV) (b) Title and average hours (d) Health benefits, (e) Estimated (C) Reportable contributions to employee benefit plans, and deferred compensation compensation (Forms per week devoted to amount of other (a) Name and address W-2/1099-MISC) position compensation (If not paid, enter -0-) CATHY JENKINS (207-743-2988) BOARD MEMBER 82 HILL STREET, SOUTH PARIS, ME 04281 JEAN LIGHTFOOT (603-746-3023) 0. 20.00 0. 0. BOARD MEMBER PO BOX 33, CONTOOCOOK, NH 03229 0. 0. 13.00 0. HALLY MCGEHEAN (646-573-8940), 21 BOARD MEMBER WORMWOOD STREET, UNIT 423, BOSTON, 0. 0. 0. 2.00 EDMUND JONES (617-628-6792), 8 BOARD MEMBER HAMMOND STREET, SOMERVILLE, MA 02143 0. 2.00 0. 0. EDIE WHITNEY (508-533-8455) BOARD MEMBER 74 FISHER STREET, MEDWAY, MA 02053 3.00 0. 0. 0. 132471 01-06-12