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Return of Organization Exempt From Income Tax

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Ā	For the	2011 cale	ndar year, or tax year beginnin	g October 1	, 2011, an	d ending	Septen	ber 30	, 20 12	
В	Check if	f applicable	C Name of organization SETI Inst	itute				D Employ	er identification numb	oer
	Address	change	Doing Business As				94-2951356			
	Name cl	hange	Number and street (or P O box if	mail is not delivered to street a	ddress) I	Room/suite		E Telepho	ne number	
	Initial rei	turn	189 Bernardo Ave	10	0		650-961-6633			
	Termina	ited								
		ed return	Mountain View, CA 94043					G Gross re	eceipts \$	
		tion pending	F Name and address of principal offi	cer Edna DeVore					for affiliates? Yes	No
									ncluded? Yes	_
	Tax-exe	mpt status	501(c)(3) 501(c)	() ◀ (insert no) ☐ 49	947(a)(1) or	3527	1		list (see instructions)	
J	Website	•	w.seti.org	, , , , , , , , , , , , , , , , , , ,			H(c) Group	exemption	number ►	
K				ation Other ►	L Year	of formation		 		CA
_	art I	Summ			1			1		
	1		escribe the organization's mis	sion or most significant	activities:	SETI Inst	itute is the	world's	only organization	
	'		ely dedicated to improving the							vond
Activities & Governance			gh exploration of the cosmos,							<u> </u>
nai			and curiosity in us all, inspiring							
ě	2		is box ▶☐ if the organization					25% of	its net assets	
යි	3		of voting members of the gov	•	•			3	10 1101 4000101	18
න් ග	4		of independent voting memb	• • •	•			4		16
ij	5		nber of individuals employed		• .	•		5		156
ŧ	6		mber of volunteers (estimate i	-				6		100
Ă	7a		elated business revenue from					7a		0
	b		lated business taxable incom					7b		
		TTO UTILO	iated basiless taxable illesti	C 1101111 01111 000 1, 11110	0+		Prior Ye		Current Year	
	8	Contribu	tions and grants (Part VIII, line	e 1h)				491,515		8,768
Revenue	9		service revenue (Part VIII, line					0	 .	2,942)
į į	10	_	ent income (Part VIII, column (-				101,755		8,118
. &	11		/enue (Part VIII, colu mn-(A), li					01,733		0,110 0
\)	12		enue—add lines 8 through				17	,593,270	17 30	3,944
<u> </u>	13		nd similar amounts paidr(Part			, <u>.</u> ,		0	17,30	0
9	14				3,	` '	·	0	• • • • • • • • • • • • • • • • • • • •	
ی د	15	Salarios	paid to or for members (Part other compensation, employed	The stiff (Bartily column	 . (Δ) lines 5.		12	,987,453	12 30	5,276
g ş	16a		onal fundraising fees (Part-IX,	1 7 1	1 (A), III 163 J	⁻¹ ⁰ , ⊢	12	0	12,30	, <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>
CI U Expenses	b		draising expenses (Part IX, co			 ,495			BELLEVICE TO THE STATE OF THE S	
Ä	17		penses (Part IX, column (A);-li		723	,433 S	6	,809,549		13,434
	18		penses (rartix, column (4), no penses. Add lines 13–17 (mus	The state of the s	(Λ) line 25\	· ·		,797,002		18,710
	1	-	less expenses. Subtract line		•	·		203,732)		4,766)
- u	19	Hevenue	less expenses. Subtract line	18 from line 12	· · ·	Bed	رے، inning of Cui		End of Year	4,700)
Net Assets or	20	Total acc	sets (Part X, line 16)					,059,365		76,639
Asse	21				• • •	· · ⊢		,504,049		13,790
Set	22		ts or fund balances. Subtract		• • •	` ' ├─	•	,555,316		52,849
	art II		ture Block	. mie Zi nom ine Zo .	• • •	• •	<u> </u>	,555,510	0,30	72,043
_			iry, I (Declare that I have examined this	s return, including accompany	na echadulae s	and stateme	nte and to th	a best of r	my knowledge, and he	luaf itic
			lete Declaration of preparer (other the						ny knowicago ana oc	1101, 11 13
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Sig	an	Sign	ature of officer				Dat	e 3	WA . C) S	<u> </u>
He	_	E	Edna DeVore, Acti	.ng CEO			A	uqust	13, 2013	
		Type	or print name and title						•	
_	.:		pe preparer's name	Preparer's signature		Date		Oh -	PTIN	
	iid							Check self-em		
	epare		name ►			I	Firm	's EIN ▶		
US	se On	יייין עי	address ►					ne no		
Ma	y the If		s this return with the prepare	r shown above? (see ins	tructions)				Yes	No
_			ction Act Notice, see the sepa			Cat No	11282Y		Form 99 (

Check if Schedule O contains a response to any question in this Part III	Check if Schedule O contains a response to any question in this Part III	Form 99	<u> </u>
1 Brefly describe the organization's mission: The mission of the SETI Institute is to explore, understand and explain the origin, nature and prevalence of life in the universe. 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E27	The mission of the SETI Institute is to explore, understand and explain the origin, nature and prevalence of life in the universe. Politic the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E27	Part	
The mission of the SETI institute is to explore, understand and explain the origin, nature and prevalence of life in the universe. Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E27 Yes No I'Yes, ''describe these new services on Schedule O.	The mission of the SETI institute is to explore, understand and explain the origin, nature and prevalence of life in the universe. Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E27 Yes No I'Yes, ''describe these new services on Schedule O.		
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4d Other program services (Describe in Schedule O.) (Expenses \$ 791,224 including grants of \$

8,550) (Revenue \$

4e Total program service expenses ▶

15,120,329

Part	V Checklist of Required Schedules			9-
		-	Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	✓	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		✓
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I </i>	3		1
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		√
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		√
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		1
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		1
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		<u>√</u>
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		√
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	1	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.	2		
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a		
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		1
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		1
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		1
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	11e	✓	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X .	11f		✓
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	1	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		1
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		1
14 a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		✓
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		1
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		1
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		1
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		1
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	<u> </u>	1
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III			
20 a	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	19 20a		1
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		Ľ

Form 99	0 (2011)		ı	Page 4
Part	V Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Bort IV. column (A) line 12 if "Yes." complete Schodule I. Borto I and IV.		Yes	No
22	In the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		√
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	22	✓	✓
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		1
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24b 24c		√
d 25a	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	24d 25a		√
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		√
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	1	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		1
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b	√	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		1
29 30	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	✓	√
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		1
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		1
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		1
35a b	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a 35b		✓
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		1
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R</i> ,			
38	Part VI	37	1	✓
		_	000	10044

Part	V Statements Regarding Other IRS Filings and Tax Compliance								
	Check if Schedule O contains a response to any question in this Part V								
			Yes	No					
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 51								
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable								
С									
	reportable gaming (gambling) winnings to prize winners?	1c							
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax								
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 156								
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	✓						
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)								
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		✓					
þ	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b							
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority								
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			١.					
	account)?	4a		✓					
b	If "Yes," enter the name of the foreign country: ▶								
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			<u> </u>					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		✓					
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	<u> </u>	✓					
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c							
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the								
	organization solicit any contributions that were not tax deductible?	6a		/					
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or								
_	gifts were not tax deductible?	6b							
7	Organizations that may receive deductible contributions under section 170(c).								
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	<u> </u>							
_	and services provided to the payor?	7a	/	ļ					
b	If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	7b	✓	-					
С	required to file Form 8282?	7.		/					
4	If "Yes," indicate the number of Forms 8282 filed during the year	7c		 *					
d e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		1					
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?.	7f	 	1					
, g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	-	V ✓					
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		7					
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting		<u> </u>	<u> </u>					
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring								
	organization, have excess business holdings at any time during the year?	8							
9	Sponsoring organizations maintaining donor advised funds.								
а	Did the organization make any taxable distributions under section 4966?	9a							
ь	Did the organization make a distribution to a donor, donor advisor, or related person?	9b							
10	Section 501(c)(7) organizations. Enter:								
а	Initiation fees and capital contributions included on Part VIII, line 12								
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b			1					
11	Section 501(c)(12) organizations. Enter:								
а	Gross income from members or shareholders								
b	Gross income from other sources (Do not net amounts due or paid to other sources	1	1						
	against amounts due or received from them.)	<u> </u>							
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	<u> </u>						
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b								
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		L						
а	Is the organization licensed to issue qualified health plans in more than one state?	13a							
_	Note. See the instructions for additional information the organization must report on Schedule O.	}							
b	Enter the amount of reserves the organization is required to maintain by the states in which								
_	the organization is licensed to issue qualified health plans	ł							
C	Enter the amount of reserves on hand	<u> </u>		<u> </u>					
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	₩						

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Part	Governance, Management, and Disclosure For each "Yes" response to lines 2 throug response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in S Check if Schedule O contains a response to any question in this Part VI	Schedule O. Se	e ins	tructi	ions.
Section	on A. Governing Body and Management	· · · · ·	<u> </u>	<u> </u>	<u> </u>
Occil	on A. doverning body and management			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a	18	-		
Ia	If there are material differences in voting rights among members of the governing body, or				
	of the governing body delegated broad authority to an executive committee or similar				
	committee, explain in Schedule O.	i			
b	Enter the number of voting members included in line 1a, above, who are independent . 1b	16			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relati				
_	any other officer, director, trustee, or key employee?		2	1	
3	Did the organization delegate control over management duties customarily performed by or under			•	
	supervision of officers, directors, or trustees, or key employees to a management company or other per		3		1
4	Did the organization make any significant changes to its governing documents since the prior Form 990 wa	L	4		7
5	Did the organization become aware during the year of a significant diversion of the organization's		5		7
6	Did the organization have members or stockholders?	T	6		1
7a	Did the organization have members, stockholders, or other persons who had the power to elect				<u> </u>
	one or more members of the governing body?		7a		/
b	Are any governance decisions of the organization reserved to (or subject to approval by)	members,			
	stockholders, or persons other than the governing body?		7b		✓
8	Did the organization contemporaneously document the meetings held or written actions undertain	aken during			
	the year by the following:				
а	The governing body?	[8a	✓	
b	Each committee with authority to act on behalf of the governing body?	[8b	\	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be				
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.		9		✓
Secti	on B. Policies (This Section B requests information about policies not required by the Int	emal Revenu	ie C		
		_		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		10a		✓
b	If "Yes," did the organization have written policies and procedures governing the activities of suc				
	affiliates, and branches to ensure their operations are consistent with the organization's exempt p		10b		ļ
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filir	ng the form?	11a	✓	Ļ.,
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.				ļ
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13		12a	√	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give need	ŀ	12b	✓	<u> </u>
С	Did the organization regularly and consistently monitor and enforce compliance with the police	y? <i>If "Ye</i> s,"		,	
40	describe in Schedule O how this was done	• • • • }	12c	√	
13	Did the organization have a written whistleblower policy?		13	√	
14 15	Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and		14	✓	}
13	independent persons, comparability data, and contemporaneous substantiation of the deliberation and				
•	The organization's CEO, Executive Director, or top management official		15a	1	<u> </u>
a b	Other officers or key employees of the organization		15b	√	
U	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			 *	<u> </u>
16a		ırrangement			1
	with a taxable entity during the year?	-	16a		1
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to		<u>-</u>	\vdash	Ė
-	participation in joint venture arrangements under applicable federal tax law, and take steps to sa	feguard the			
	organization's exempt status with respect to such arrangements?		16b		
Secti	on C. Disclosure	•			
17	List the states with which a copy of this Form 990 is required to be filed ▶ California				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 9	90-T (Section	501((c)(3)s	only)
	available for public inspection. Indicate how you made these available. Check all that apply.				
	Own website Another's website Upon request				
19	Describe in Schedule O whether (and if so, how), the organization made its governing document	nts, conflict of	finte	rest p	oolicy,
	and financial statements available to the public during the tax year.				
20	State the name, physical address, and telephone number of the person who possesses the books	and records	of the	•	
	organization: ► Lisa Kanehiro, 189 Bernardo Ave, Mountain View, CA 94043, (650) 960-4504				

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII	
	_

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee,"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization no	r any relate	d org	anız	atio	n c	ompe	nsa	ted any currer	t officer, director	r, or trustee.
(A) Name and Title	(B) Average hours per week	(do n	Position (do not check more to box, unless person is officer and a director				one n an tee)	(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated
	(describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) John Gertz										
Chairman	15+	✓				İ		l o	o	0
(2) Andrew Fraknoi										
Vice-Chairman	5+	✓	İ					o	ĺo	o
(3) Thomas Pierson										
Secretary & CEO	30+	✓		1				117,588	о	45,946
(4) Alan Bagley			Г							· ·
Trustee	1+	✓	1		l			o	о	o
(5) Linda Bernardi	•		T							
Trustee	10+	✓	1					o	о	0
(6) John Billingham										
Trustee	1+	✓						o	o	0
(7) Baruch Blumberg										
Trustee	1+	✓					✓	o	0	0
(8) Frank Drake										
Trustee	1+	1						o	0	0
(9) Paul Elliot										
Trustee	1+	✓						o	0	0
(10) Elizabeth Garrett										
Trustee	1+	1						o	0	0
(11) Dane Glasgow										
Trustee	1+	1		ŀ				o	0	0
(12) Russ Holdstein				 						·
Trustee	1+	1			ļ]		l 0		0
(13) David Liddle							Г			
Trustee	1+	1						o	0	0
(14) Michael Moradzadeh			T					<u> </u>	1	
Trustee	1+	✓					✓	o	o	0

rait	Section A. Officers, Directors, Trus	lees, key E	mpio	yee:			ugne	St C	ompensated E	mpioyees (co	nunue	<u>a)</u>		
					-	C)								
	(B)	(40.5	ot ch		ition	e than o	200	(D)	(E)		(F)		
	Average					is both		Reportable	Reportable		Estu	nated		
		hours per					or/trus		compensation	compensation f	rom		unt of	
	week (describe	익고	ă	ð	چ	౸ౣ	7	from the	related organizations	.		her ensatio	'n	
		hours for	Individual trustee or director	Institutional trustee	Officer	Key employee	동	Former	organization	(W-2/1099-MIS			n the	.,
		related	걸넓	∄	=	콩	yest c	4	(W-2/1099-MISC)	•			ization	1
		organizations	ॅ ₹	횰	l	8	Ŝ		-		i		related	
		in Schedule O)	ste	<u> </u>	l	#	l e				1	organ	zation	3
)	"	e e			Highest compensated employee							
/1E\ C+	eq Papadopoulos		<u> </u>	⊢	<u> </u>	├	٩	├			+			
Truste	<u> </u>	1+	/					/	۰ ا		o			0
	vid Pratt	- "	├	-		\vdash	-	┡	 		-			
Truste		1+	1						۰ ا		o			0
	erre Schwob		<u> </u>		 	t					_			
Truste		1+	1						l 0		o			0
(18) W	lliam Welch		<u> </u>	 		T					_			
Truste		1+	1						0		0			0
(19) Ec	Ina DeVore					m	İ		•				•	
Acting	CEO	40+	ļ		✓				122,227		0		4	2,293
(20) Sh	annon Atkinson			Ī										
Chief	Financial Officer	40+			✓				136,500		0		4	0,130
<u> </u>	n Jenkins			l										
	Research Scientist	40+				<u> </u>	/	_	176,831		0		5	8,091
	seph Twicken													
	Scientific Programmer	40+		<u> </u>	L_	<u> </u>	✓	_	165,787		0		2	6,269
<u> </u>	ter Tenenbaum	1				ŀ								
	ific Programmer	40+				<u> </u>	/		159,403		0		3	6,366
(24) Jo	hn Marshall													
Senio	Research Scientist	40+		L	L	L_	✓		146,748		0		4	0,629
(25) Vi	rginia Gulick]												
Senio	Research Scientist	40+					✓		145,530				4	5,864
1b	Sub-total							▶	1,170,615		0		33	5,588
С	Total from continuation sheets to Part	VII, Sectio	n A					•	0		0			0
d								•	1,170,615		0		33	5,588
2	Total number of individuals (including but						above	a) w		ore than \$10	2 000 (nf		
	reportable compensation from the organi						45011	٠,		5.0 t. lat. \$10.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•		
													Yes	No
3	Did the organization list any former of	ficer, direc	tor, c	or tr	rust	ee,	key e	emp	oloyee, or high	est compen	sated			
	employee on line 1a? If "Yes," complete											3	√	
4	For any individual listed on line 1a, is the	sum of re	porta	ble	con	npe	nsatio	n a	and other comp	ensation from	m the			
	organization and related organizations													
	individual							-,				4	/	
5	Did any person listed on line 1a receive of	or accrue co	omne	nsa	tion	fro	m anv	/ iin	related organiz	ation or indi	/idual	1	_	
•	for services rendered to the organization											5		
Section	on B. Independent Contractors											, ,		
1	Complete this table for your five highest	compensat	ed in	den	end	ent	contr	act	ors that receive	ed more than	\$100	റററ of		
-	compensation from the organization. Rep													av
	year.		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		•			ر	your onding in		0 0,90		,,, ,	
	(A)							Γ	(B)			(C)		
Name and business address Description of services Compensation														
Genex Systems Protocol Devel & Eval						46	5,049							
Nuytco Research Submersible Tech & opex							27	6,500						
Amy E								_	anet. Protect. co					9,337
Ball Aerospace Instrument design & build							2,776							
	h Mogul								anet. Protect. co				10	1,301
2	Total number of independent contractor							o th		ove) who				
	received more than \$100,000 of compens	sauon irom	uie 0	rgal	ııza	เมอก			5	1				

Par	VIII	Statement of Reve	nue					
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts nts	1a	Federated campaigns	1a	66,861				
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues .	1b					
ě,	c	Fundraising events .	1c		1			
ar it	d	Related organizations					<u> </u>	
S, E	e	Government grants (conf		16,641,897	1			
ion Si	f	All other contributions, gr						
but		and similar amounts not inc		570,010				
₹ 5	g	Noncash contributions includ	<u> </u>	202,754				
a So	h	Total. Add lines 1a-11			17,278,768			
<u> </u>			· · · · · · · · · · · · · · · · · · ·	Business Code				
Ē	2a	SETIcon II event proce	eds	927110	(12,942)	· · · · · · · · · · · · · · · · · · ·		(12,942)
æ	b				(,,-			(12,0 12,
Program Service Revenue	C							
ē	d							
E	e							
gra	f	All other program serv	vice revenue					
P	g	Total. Add lines 2a-21		•	(12,942)		1	
	3	Investment income (, , , , , , , , , , , , , , , , , , ,	· · · · · · · · · · · · · · · · · · ·		
		and other similar amo	unts)	▶	36,338			36,338
	4	Income from investment	of tax-exempt be	ond proceeds ►				
	5	Royalties				· · · · · · · · · · · · · · · · · · ·		
		· [(i) Real	(ii) Personal		· · · · · · · · · · · · · · · · · · ·		
	6a	Gross rents						
	ь	Less: rental expenses						
	င	Rental income or (loss)			ļ.			
	d	Net rental income or (loss)	▶	****			
	7a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	12,531					
	b	Less: cost or other basis						
		and sales expenses .	10,751	,	İ		1	
	С	Gain or (loss)	1,780				1	
	d	Net gain or (loss)		▶	1,780			1,780
ē	8a	Gross income from fu						
venue		events (not including \$	_					
Other Re		of contributions reported See Part IV, line 18	ed on line 1c).					
‡	<u> </u>	Less: direct expenses	_		İ			
0		Net income or (loss) fr						
	1	Gross income from ga		CVEIIIG .			 	
	""	See Part IV, line 19 .	aning donvinco.					
	h	Less: direct expenses						
		Net income or (loss) fr						
	4	Gross sales of in						
		returns and allowance						
	ь	Less: cost of goods se						
	C	Net income or (loss) fr						
	─ ─	Miscellaneous Re		Business Code				
	11a							
	b	-			+			·
	c				+		 -	<u> </u>
	d	All other revenue .			+		 	1
	e	Total. Add lines 11a-		•	0		-	
					17,303,944		 	25,176

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respons		n this Part IX		<u>.</u> <u></u>
	ot include amounts reported on lines 6b, 7b, o, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in the United States. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.				
4 5	Benefits paid to or for members	504,412	82,260	422,152	0
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 8	Other salaries and wages	9,142,346	7,996,202	902,625	243,519
_	section 401(k) and 403(b) employer contributions)	557,972	475,310	66,088	16,574
9	Other employee benefits	1,406,097	1,224,578	151,167	30,352
10	Payroll taxes	694,449	589,124	88,764	16,561
11	Fees for services (non-employees):				
a	Management	407.040		100 100	
b	Legal	127,643 21,140	5,145	122,498	0
C	Accounting	21,140	<u> </u>	21,140	
d e	Lobbying				
f	Investment management fees				
g	Other				
12	Advertising and promotion			-	
13	Office expenses	341,546	183,105	125,964	32,477
14	Information technology	264,867	253,103	10,423	1,341
15	Royalties	20.,007	2007.00	,	1,011
16	Occupancy	1,230,495	3,063	1,227,432	0
17	Travel	743,896	732,933	1,802	9,161
18	Payments of travel or entertainment expenses		,	-,	
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .	96,888	90,516	6,372	0
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .	612,332	561,383	50,949	0
23	Insurance	31,827	6,886	24,941	0
24	Other expenses. Itemize expenses not covered				
	above. (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O.)				
a	Subcontracts Townson Hole 2 and the state of	2,020,700	1,999,933	0	20,767
b	Temporary Help & consultants	751,708	612,156	96,249	43,303
q	Supplies, Lab	100,199	99,690	112	397
d	All other expenses	300,193	204.042	90 200	45 042
9 25	All other expenses Total functional expenses. Add lines 1 through 24e	18,948,710	204,942 15,120,329	80,208	15,043
25 26	Joint costs. Complete this line only if the	10,540,710	13,120,329	3,398,886	429,495
20	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)				

P	art X	Balance Sheet			
			(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing	626,235	1	368,868
	2	Savings and temporary cash investments	75,179	2	100,012
	3	Pledges and grants receivable, net	2,213,993	3	1,572,746
	4	Accounts receivable, net	168,000	4	168,000
	5	Receivables from current and former officers, directors, trustees, ke	у		
		employees, and highest compensated employees. Complete Part II of	of		
		Schedule L	149,280	5	129,201
	6	Receivables from other disqualified persons (as defined under sectio	n		
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntar	y		
ts		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net		7	·
Ä	8	Inventories for sale or use	_	8	·
	9	Prepaid expenses and deferred charges	474,946	9	479,996
	10a	Land, buildings, and equipment: cost or			
		other basis. Complete Part VI of Schedule D 9,780,0	87		
	b	Less: accumulated depreciation 10b 4,466,8	36 5,777,599	10c	5,313,251
	11	Investments—publicly traded securities	2,574,133	11	2,744,565
	12	Investments—other securities. See Part IV, line 11		12	
	13	Investments—program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11		15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)	12,059,365	16	10,876,639
	17	Accounts payable and accrued expenses	3,698,805	17	3,615,963
	18	Grants payable		18	
	19	Deferred revenue	525,668	19	607,753
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D.		21	
es	22	Payables to current and former officers, directors, trustees, ke			
薑		employees, highest compensated employees, and disqualified persons	S		
Liabilities		Complete Part II of Schedule L		22	
<u> </u>	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related thir			
		parties, and other liabilities not included on lines 17-24). Complete Part	X 279,576		290,074
		of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	4,504,049	26	4,513,790
ses		Organizations that follow SFAS 117, check here ▶ ✓ and complet lines 27 through 29, and lines 33 and 34.	е		
aŭ	27	Unrestricted net assets	6,762,030	27	5,537,123
Bal	28	Temporarily restricted net assets	788,026	28	820,466
פֿ	29	Permanently restricted net assets	5,260	29	5,260
Net Assets or Fund Balances		Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34.			
3	30	Capital stock or trust principal, or current funds		30	
se	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
As	32	Retained earnings, endowment, accumulated income, or other funds .		32	
let	33	Total net assets or fund balances	7,555,316	33	6,362,849
_	34	Total liabilities and net assets/fund balances	12,059,365		10,876,639
		***************************************			Form 990 (2011

Form 99	90 (2011)			Pa	ge 12
Part	XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI	<u> </u>		<u></u>	V
4	Total revenue (must agual Dest VIII agluma (A) line 10)	ا م		47.00	2044
1	Total revenue (must equal Part VIII, column (A), line 12)	1		17,30	
2 3	Total expenses (must equal Part IX, column (A), line 25)	2		18,94	
_	Revenue less expenses. Subtract line 2 from line 1	3	-	(1,644	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			5,316
5 6	Other changes in net assets or fund balances (explain in Schedule O)	5		42	2,121
0	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6			0 074
Dart	XII Financial Statements and Reporting	0]		0,33	2,671
rait	Check if Schedule O contains a response to any question in this Part XII				П
				Yes	No
1	Accounting method used to prepare the Form 990: Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting from a prior year or checked "Other," expected to the school of accounting	olaın in			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a	1	
b	Were the organization's financial statements audited by an independent accountant?		2b	1	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for over of the audit, review, or compilation of its financial statements and selection of an independent account		2c	~	
	If the organization changed either its oversight process or selection process during the tax year, ex Schedule O.	plaın in			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year issued on a separate basis, consolidated basis, or both:	ar were			
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set the Single Audit Act and OMB Circular A-133?		3a	✓	

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Form **990** (2011)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization 94-2951356 **SETI Institute** Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). [7] An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) ☐ An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. c Type III-Functionally integrated a □ Type I **b** Type II e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type II, Type III, or Type III supporting Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and Yes No 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? . 11g(iii) Provide the following information about the supported organization(s). (vi) Is the (vii) Amount of (ii) EIN (iv) Is the organization (iii) Type of organization (v) Did you notify (i) Name of supported the organization in in col (i) listed in your organization in col. support organization (described on lines 1-9 col. (i) of your (i) organized in the governing document? above or IRC section support? IIS? (see instructions)) No Yes No Yes (A) (B) (C) (D) (E)

Total

18

Schedule A (Form 990 or 990-EZ) 2011 Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning in) ▶ (a) 2007 (b) 2008 (c) 2009 (d) 2010 (f) Total (e) 2011 Gifts, grants, contributions, membership fees received. (Do not include any "unusual grants.") . . . 18,457,170 17,278,768 88,696,382 17,279,238 18,189,691 17,491,515 revenues levied for the organization's benefit and either paid to or expended on its behalf . . . The value of services or facilities furnished by a governmental unit to the organization without charge 17,279,238 18,457,170 18,189,691 17,491,515 17,278,768 88,696,382 Total. Add lines 1 through 3. . . . The portion of total contributions by 5 each person (other than governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Public support. Subtract line 5 from line 4. 88,696,382 Section B. Total Support (a) 2007 **(b)** 2008 (e) 2011 (f) Total Calendar year (or fiscal year beginning in) ▶ (c) 2009 (d) 2010 17,279,238 18,189,691 17,491,515 17,278,768 88,696,382 Amounts from line 4 18,457,170 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources 92,348 28,516 (63, 139)101,755 38,118 197,598 Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.) 11 Total support. Add lines 7 through 10 88,893,980 Gross receipts from related activities, etc. (see instructions) 12 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) Section C. Computation of Public Support Percentage Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) 100 % 14 14 100 % 15 15 331/3% support test - 2011. If the organization did not check the box on line 13, and line 14 is 331/3% or more, check this \square 331/3% support test-2010. If the organization did not check a box on line 13 or 16a, and line 15 is 331/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 17a 10%-facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported b 10%-facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line

15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

П

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.) If the organization fails to qualify under the tests listed below, please complete Part II.)

	in the organization land to quality	dilaci tile te	313 listed ben	ow, picase ce	ompicte i ait	··· <i>)</i>	
	on A. Public Support						
Calen	dar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees						
_	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities						
	furnished in any activity that is related to the					•	
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						† -
	unrelated trade or business under section 513					,	
4	Tax revenues levied for the						
-	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
•	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3				 		
. u	received from disqualified persons .						
L			 				
b	Amounts included on lines 2 and 3 received from other than disqualified						
	received from other than disqualified persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
_	Add lines 7a and 7b						
8	Public support (Subtract line 7c from		1		 		+
5	line 6.)						
Secti	on B. Total Support		<u> </u>				<u> </u>
	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6	(a) 2001	(b) 2000	(C) 2009	(u) 2010	(6) 2011	(I) IOIAI
10a	Gross income from interest, dividends,		 		· · · · · · · · · · · · · · · · · · ·	1	
104	payments received on securities loans, rents,						
	royalties and income from similar sources .						
b	Unrelated business taxable income (less	-					
•	section 511 taxes) from businesses						
	acquired after June 30, 1975						
_	Add lines 10a and 10b		<u> </u>				
11	Net income from unrelated business						
• •	activities not included in line 10b, whether]				
	or not the business is regularly carried on						
12	Other income. Do not include gain or		 				
12	loss from the sale of capital assets						
	(Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11,						
.5	and 12.)						
14	First five years. If the Form 990 is for the	L	l n's first secon	d third fourth	Or fifth tay ve	l Par as a secti	on 501(c)(3)
	organization, check this box and stop he	•			•		* * * * * *
Secti	on C. Computation of Public Suppor					_ · · · ·	· · · · · ·
15	Public support percentage for 2011 (line			3, column (f))		15	%
16	Public support percentage from 2010 Sci					16	
	on D. Computation of Investment In					1	,,,
17	Investment income percentage for 2011 (y line 13, colu	mn (f))	17	%
18	Investment income percentage from 2010					18	
19a	331/3% support tests—2011. If the organ						
	17 is not more than 331/3%, check this box						
b	33¹/a% support tests—2010. If the organiz		=	•		-	_
	line 18 is not more than 331/3%, check this						
20	Private foundation. If the organization di						_
	<u> </u>						

Schedule A (F	Form 990 or 990-EZ) 2011	Page 4
Part IV	Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).	
N/A		
		
		-
		

SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

SETI Institute 94-2951356 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts, Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (b) Funds and other accounts Total number at end of year 1 2 Aggregate contributions to (during year) . 3 Aggregate grants from (during year) . . Aggregate value at end of year 4 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ☐ Yes ☐ No Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area ☐ Protection of natural habitat ☐ Preservation of a certified historic structure ☐ Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements . . 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) . . . 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets, Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

Assets included in Form 990, Part X .

Schedule	D (Fo	orm 9	90) 2	2011

Page 2

Part	Organizations Maintaining	Collections of	Art, His	torical 1	reasures	, or Ot	her Similar A	ssets (continued)
3	Using the organization's acquisition, collection items (check all that apply):	accession, and of						
а	☐ Public exhibition		d	☐ Loan	or exchang	je prog	rams	
b	☐ Scholarly research		е	☐ Other	·			
C	☐ Preservation for future generation:							
4	Provide a description of the organiza XIV.	tion's collections a	and expla	ain how t	hey further	the org	ganization's exe	mpt purpose in Part
5	During the year, did the organization assets to be sold to raise funds rather	solicit or receive r than to be mainta	donation	s of art, part of the	historical ti e organizat	reasure ion's co	s, or other simi	lar ✓ Yes 🗌 No
Part	IV Escrow and Custodial Arra							
	line 9, or reported an amour				am Lation	ai 10110	100 100 101	om 000, r art rv,
1a	Is the organization an agent, trustee				or contribut	tions or	other assets r	not
	included on Form 990, Part X?							☐ Yes ☐ No
b	If "Yes," explain the arrangement in P	art XIV and compl	ete the fo	llowing ta	able:			
				_				Amount
С	Beginning balance					10	;	
d	Additions during the year					1d		
е	Distributions during the year					1e	•	
f	Ending balance					1f		
2a	Did the organization include an amou		art X, lıne	21? .				☐ Yes ☐ No
	If "Yes," explain the arrangement in P							
Par	V Endowment Funds. Compl							
_		(a) Current year	(b) Prid		(c) Two year		(d) Three years bad	
1a	Beginning of year balance	5,260		5,260		5,260	5,2	50
b	Contributions							
С	Net investment earnings, gains, and losses							
d	Grants or scholarships Other expenditures for facilities and			_				
е	programs							
f	Administrative expenses							
g	End of year balance	5,260		5,260		5,260		60
2	Provide the estimated percentage of t		nd balanc	e (line 1g	, column (a)) held a	as:	
a	Board designated or quasi-endowme		_%					
b		<u>100</u> %						
С	Temporarily restricted endowment							
32	The percentages in lines 2a, 2b, and 2 Are there endowment funds not in the			zation the	st ara bald		municatored for t	h.a.
- Oa	organization by:	e possession or a	ie organia	Zauon una	at are nero	anu au	ministered for t	
	(i) unrelated organizations							Yes No 3a(i) ✓
	(ii) related organizations							3a(ii) ✓
b	If "Yes" to 3a(ii), are the related organ			 ın Schedi	ule B?			3b
4	Describe in Part XIV the intended uses					• •		00
Part							-	
	Description of property	(a) Cost or ot (investm	her basis	(b) Cost o	r other basis ther)		Accumulated epreciation	(d) Book value
1a	Land							
b	Buildings							
С	Leasehold improvements				226,657		23,683	202,974
d	Equipment				9,553,430		4,443,153	5,110,277
e	Other							
Total.	Add lines 1a through 1e. (Column (d) n	nust equal Form 9	90, Part >	(, column	(B), line 10)(c).)	▶	5,313,251

Part VII	Investments - Other Securities	. See Form 990, Part X, I	ine 12.	
(a)	Description of security or category (including name of security)	(b) Book value	(c) Method of valo Cost or end-of-year m	
(1) Financial	derivatives			
(2) Closely-h	eld equity interests			
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)	<u> </u>			
(G)				
(H)				
(1)				
	b) must equal Form 990, Part X, col. (B) line 12)			
Part VIII	Investments—Program Related	T		
	a) Description of investment type	(b) Book value	(c) Method of val Cost or end-of-year m	
(1)				
_(2)				
(3)				
_(4)				
(5)				
(6)				
(7)		· · · · · · · · · · · · · · · · · · ·		
(8)				
(9)				****
(10)	b) must equal Form 990, Part X, col. (B) line 13)			
Part IX	Other Assets. See Form 990, Pa	rt V line 15	<u>. </u>	
rait ix		a) Description		(b) Book value
		5, B000//pt/0//		(0) 00011 10.00
(1)	····		- ··	
(2)				·
(4)				
(5)				
(6)				
(7)			***	
(8)				
(9)				
(10)				
	mn (b) must equal Form 990, Part X, c	ol. (B) line 15.)		
Part X	Other Liabilities. See Form 990,			
1.	(a) Description of liability	(b) Book value		
(1) Federal	income taxes			
(2) Unitrust	Payable	290,074		
(3)				
(4)				
(5)				
(6)				
(7)			_	
(8)				
(9)			1	
(10)				
(11)			ļ	
	b) must equal Form 990, Part X, col. (B) line 25.)	290,074		
	SC 740) Footnote. In Part XIV, provide		the organization's financial stater	nents that reports the
organization	n's liability for uncertain tax positions u	inder FIN 48 (ASC 740).		

Schedul	le D (Form 990) 2011		Page 4
Part	XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Stateme	ents	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	17,303,944
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	18,948,710
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	(1,644,766)
4	Net unrealized gains (losses) on investments	4	412,912
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	(1,231,854)
Part	XII Reconciliation of Revenue per Audited Financial Statements With Revenue per	Retu	rn
1	Total revenue, gains, and other support per audited financial statements	1 -	17,858,196
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
С	Recoveries of prior year grants		
d	Other (Describe in Part XIV.)]	
е	Add lines 2a through 2d	2e	554,252
3	Subtract line 2e from line 1	3	17,303,944
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV.)		
С	Add lines 4a and 4b	4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	17,303,944
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per	r Re	turn
1	Total expenses and losses per audited financial statements	1	19,090,050
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses		
d	Other (Describe in Part XIV.)		
е	Add lines 2a through 2d	2e	141,340
3	Subtract line 2e from line 1	3	18,948,710
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV.)	<u> </u>	
C	Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	18,948,710
Part	XIV Supplemental Information		
Comp	lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P	art IV	, lines 1b and 2b;
Part V	, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also com	plete :	this part to provide
any ad	dditional information.		
The S	ETI Institute intends to establish a permanent endowment to ensure that future generations can continue to	foste	r the excitement
of our	mission and help to answer the questions about life in the universe. The current balance of our permanen	tly res	stricted net assets
were (donated to the Institute in 2000 and represent the first funds set aside for our future endowment.		
Exper	nses incurred in conjunction with SETI Institute's public information conference, were reported net of incom	<u>ne a</u> s l	Program Service
Rever	nue on the IRS form 990.		

Part XIV	Supplemental Information (continued)	Page
alt Air	Cappiemental information (continued)	
		•
	7 · · · · · · · · · · · · · · · · · · ·	
_		
		· · · · · · · · · · · · · · · · · · ·

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

2011

Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

Part I Questions Regarding Compensation

SETI Institute

Employer identification number

94-2951356

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form			
	990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	☐ Travel for companions ☐ Payments for business use of personal residence			
	☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees			
	☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
D	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			\vdash
	explain.	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the			
	organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			
	related organization to establish compensation of the CEO/Executive Director. Explain in Part III.			
	Compensation committee			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
7	organization or a related organization:			. 1
а	Receive a severance payment or change-of-control payment?	4a		/
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		1
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		1
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
		ŀ		
_	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.			i i
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			1
_	compensation contingent on the revenues of:		ļ	
a b	The organization?	5a 5b	_	✓
b	Any related organization?	30	-	•
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
•	compensation contingent on the net earnings of:			
а	The organization?	6a		\
b	Any related organization?	6b		1
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed			
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		✓
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			,
_	In Part III	8		/
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?			
				,

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (ii) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (BNI)—(iii) for each listed individual must equal the total amount of Form 990. Part VII. Section A line 1s applicable columns (BNI)—(iii) for each listed individual must equal the total amount of Form 990. Part VIII.

Note. The sum of columns (B)(I)—(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, IIIIe Ta, applicable column (U) and (E) amounts for that individual. (B) Breakdown of W-2 and/or 1099-MISC compensation	Tor eac	(B) Breakdown of	st equal the total amo f W-2 and/or 1099-MIS	SC compensation	art VII, Section A, line	a, applicable column	n (U) and (E) amount	s ior that maividual.
(A) Name		(I) Base compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	(c) heritement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(î)- (D)	(F) Compensation reported as deferred in prior Form 990
Thomas Pierson	3	117,589			9,407	36,539	163,535	0
1	Ξ							
Edna DeVore	8	122,227			8/1/8	32,514	164,520	0
8	Ξ							
Shannon Atkinson	(2)	136,500			10,920	29,210	176,630	0
3	(3)							
Jon Jenkins	()	176,831			14,146	43,945	234,922	0
4	(ii)							
Joseph Twicken	()	152,788	12,999		12,223	14,046	192,056	0
5	E							
Peter Tenebaum	8	146,919	12,483		11,754	24,613	195,769	0
9	•			i				
John Marshall	()	146,748			10,202	30,427	187,377	0
7	(ii)							
Virginia Gulick	8	145,530		11 11 11 11 11 11 11 11 11 11 11 11 11	11,642	34,222	191,394	0
8	€							
	8							
6	E							
	8		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
10	(E)			:				
	(j)						0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
11	E							
	E							
12	(E)							
	8							
13	(ii)							
	(0)							
14	(E)							
	8				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
15	≘			:				
	€							
16	(E)							
						-	Sch	Schedule J (Form 990) 2011

SCHEDULE L (Form 990 or 990-EZ)

Transactions With Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization **Employer identification number SETI Institute** 94-2951356

Par	t I Exces Comp	s Benefit Transactions lete if the organization ar	(section	501(c)(3 "Yes" o	3) and section 501(c)(n Form 990, Part IV, I	1) organiz ine 25a c	zations only). or 25b, or For	m 990	D-EZ,	Part \	/, line	40b.		
1		(a) Name of disqualified person			(b) Description of transaction							(c) Corrected?		
(a) Name of disqualified person					(b) Descrip	otton or transaction	J11				Yes	No		
(1)														
_(2)														
(3)							<u> </u>							
(4)					_							_		
(5)		· · · · · · · · · · · · · · · · · · ·												
(6)					<u>.l</u>		<u>.</u>							
2	under section	mount of tax imposed on 4958		_	tion managers or dis	•	•	-	ne ye: !					
3	Enter the ar	mount of tax, if any, on li	ne 2, abo	ove, rein	nbursed by the organ	zation)	> \$				
Part		to and/or From Interestlete if the organization are			n Form 990, Part IV, I	ine 26, o	r Form 990-E	Z, Pa	rt V, lı	ne 38	Ba.			
	(a) Name of inter	ne of interested person and purpose		to or from nization?	(c) Onginal principal amount	(d) Balance due		(e) in default?		(f) Approved by board or committee?		(g) Written agreement?		
			То	From				Yes	No	Yes	No	Yes	No	
(1)	Thomas Piers	on, Home Mortgage		1	343,713		129,201		1	1		√		
(2)						-	<u> </u>							
(3)												_		
(4)														
(5)														
(6)		· ·			_									
(7)													_	
(8)														
(9)														
(10)				<u>. </u>		į								
Total							129,201							
Part	III Grants Comp	s or Assistance Benefit lete if the organization ar				ine 27.								
	(a) Name o	of interested person	(b) Re	elationship	between interested person and the organization (c) Amount a		and typ	type of assistance						
(1)					-		1							
(2)														
(3)	·						•							
(4)							1							
(5)														
(6)														
(7)														
(8)														
(9)														
(10)					 									

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization revenues?		
			0	Yes	No	
William Welch	Trustee		Consultant		1	
Jill Tarter	Wife of Trustee	102,146	Employee		✓	
					╙	
					┡	
					<u> </u>	
					┞.	
					<u> </u>	
					L	
				_	L	
t V Supplemental Information					L	

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

OMB No 1545-0047

2011

Open To Public Inspection

Employer identification number

94-2951356

Department of the Treasury Internal Revenue Service

SETI Institute

Name of the organization

Part I Types of Property (c) (a) (d) Noncash contribution Check if Number of contributions or Method of determining amounts reported on applicable items contributed noncash contribution amounts Form 990, Part VIII, line 1g Art-Works of art . . . _ Art—Historical treasures . . 3 Art-Fractional interests . . . 4 Books and publications . . . 5 Clothing and household goods 6 Cars and other vehicles . . . Boats and planes 7 8 Intellectual property 9 Securities-Publicly traded . . . 10 Securities-Closely held stock . Securities-Partnership, LLC, 11 or trust interests 12 Securities-Miscellaneous . . 13 Qualified conservation contribution-Historic structures 14 Qualified conservation contribution—Other 15 Real estate-Residential . . 16 Real estate-Commercial . . 17 Real estate—Other 18 Collectibles 19 Food inventory 20 Drugs and medical supplies . . Taxidermy 21 22 Historical artifacts . . . 23 Scientific specimens . 24 Archeological artifacts 25 Other ► (Electronics 5.445 26 Other ▶ (Cloud Storage 1 179,131 Other ► (pledges & pv adj 27 2 18,178 28 Number of Forms 8283 received by the organization during the tax year for contributions for 29 which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be 30a b If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any non-standard 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a **b** If "Yes," describe in Part II. If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, 33 describe in Part II.

	Form 990) (2011) Page 2
Part II	Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.
Part 1, col	umn(b) is reporting the number of items received.
	

SCHEDULE'O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

2011

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Open to Public Inspection

OMB No 1545-0047

Name of the organization
SETI Institute

Employer identification number 94-2951356

FORM 990, Part III, Statement of Program Service Accomplishments, line 4d, Program Services:
The Center for SETI Research (CSR) is conducting the most comprehensive project dedicated to answering the question, "Are we alone?"
Astronomers are using the Allen Telescope Array to search for signs of intelligent extraterrestrial life by attempting to detect radio signals
from a distant technological civilization. The signal processing is carried out in near-real-time to enterprise services donated by Dell Inc and
others. During FY 12 we continued work on a focused sky survey that coordinates with the Kepler Spacecraft, examining thousands of stars
where extrasolar planets are thought to exist. Indeed, Kepler's results on exoplanets indicate the probability for SETI success is higher than
previously thought. CSR's accomplishments on our setiQuest program have lead to near complete open-sourcing of core SETI search
software and the publication of hundreds of raw telescope datasets available for public use. Stemming from the TED award won by
Dr. Jill Tarter in 2009, the SETILive program, which allows citizen scientists to participate in SETI in a hands-on way. Each year CSR staff
members give dozens of presentations to a variety of audiences in order to inform both their scientific peers and the general public about
their work and accomplishments. CSR staff and their work also appeared in countless science documentaries and television and radio
programs. The CSR staff published several peer reviewed papers and wrote, or were featured in, many popular articles in FY 12.
FORM 990, Part VI, Governance Management & Disclosure, Section A, line 2, Family or Business Relationships
Long-time employee & senior-level director, Dr. Jill Tarter & Trustee Dr. William Welch have a family relationship.
FORM 990, Part VI, Governance, Management & Disclosure, Section B, line 11b, Procedure for Board review of Form 990.
When the form is completed, and prior to submission to the IRS, the form 990 is reviewed by a subcommittee of the Board of Trustees.
Upon approval by this subcommittee, the form 990 is finalized and distributed to the full Board for information and comment and is mailed
to the IRS.
FORM 990, Part VI, Governance, Management & Disclosure, Section B, lines 12 b & c, Monitor & Compliance with Conflict of Interest Policy:
The SETI Institute has a formal conflict of interest questionnaire that is designed to identify possible conflicts of interest among our
Trustees. This questionnaire is distributed annually and Trustees are required to complete it and return it to the Board Secretary. The
Secretary, in conjunction with the Trusteeship Committee Chairperson, reviews each questionnaire, conducts interviews when needed,
and communicates any identified conflicts to the full Board.

Schedule O (Form 990 or 990-EZ) (2011)	Page 2
lame of the organization	Employer identification number
SETI Institute	94-2951356
FORM 990, Part VI, Governance, Management & Disclosure, Section B, lines 15 a & b, Approval of Officer's	Compensation.
The SETI Institute uses a professionally prepared compensation study to determine appropriate compens	ation levels for all employees.
When changes to any officer's compensation amount is proposed, the Board, in executive session, review	s the proposed change and
approves it by formal board resolution prior to it being granted.	
	
FORM 990, Part VI, Governance, Management & Disclosure, Section C, line 19, Distribution of Financial St.	atements and Governing
Total oog tall the objection and agent and a state of the last of	atements and Governing
Documents:	
The SETI Institute distributes its financial information to the public via Dun and Bradstreet and other outsi	ide websites, such as Guidestar.
We also make our form 990 and financial statements available upon request. Governing documents may a	also be made available upon
request.	
	
FORM 990, Part XI, Reconciliation of Net Assets, line 5, Other Changes in net assets or fund balances:	
oran obe, i are Al, recommitted of rece Assets, into 3, other changes in flet assets of fund balances.	
The amount reported on this line represents current year unrealized gains or losses on investment activity	v. which is not represented on the
<u> </u>	
form 990 statement of revenue, however does impact SETI Institute's ending net asset balance.	
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