

See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



UCANNIT

ಅ

Form 990

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2011

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public

Department of the Treasury Internal Revenue Service ▶ The organization may have to use a copy of this return to satisfy state reporting requirements. Inspection October 1 September 30 20 12 For the 2011 calendar year, or tax year beginning 2011, and ending D Employer Identification number C Name of organization Water.org Check if applicable: 58 2060131 Doing Business As Address change Number and street (or P.O. box if mail is not delivered to street address) Room/sulte E Telephone number Name change 816-877-8400 1800 Initial return 920 Main Street City or town, state or country, and ZIP + 4 Terminated Kansas City, MO 64105 G Gross receipts \$ Amended return H(a) is this a group return for affiliates? Yes No F Name and address of principal officer: Gary White Application pending H(b) Are all affiliates included? Yes No 920 Main, Suite 1800, Kansas City, MO 64105 If "No." attach a list. (see instructions) 501(c) () ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527 Tax-exempt status: 501(c)(3) H(c) Group exemption number ▶ Website: ▶ www.water.org 1993 M State of legal domicile: Form of organization: ✓ Corporation ☐ Trust ☐ Association ☐ Other ► L Year of formation: Part I Briefly describe the organization's mission or most significant activities: Our goals are to draw attention to the world's number one health problem, unsafe and inadequate water supplies, and to raise funds to help fight this immense Activities & Governance problem - one community at a time. Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 9 4 Number of independent voting members of the governing body (Part VI, line 1b) 5 24 Total number of individuals employed in calendar year 2011 (Part V, line 2a) 6 9 Total number of volunteers (estimate if necessary) 0 7a Total unrelated business revenue from Part VIII, column (C), line 12 0 Net unrelated business taxable income from Form 990-T, line 34 Prior Year Current Year 8,387,006 9,160,131 Contributions and grants (Part Vill, line 1h) . R Program service revenue (Part VIII, line 2g) 0 4,300 4,272 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 10 0 0 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . 11 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 8.391.306 9.164.403 12 2,366,635 1,982,740 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 13 ٥ ٥ 14 2,283,907 2,601,821 15 16a Professional fundraising fees (Part IX, column (A), line 11e) n Total fundraising expenses (Part X, column (A), lines 112, 11d, 11f-24e)

Other expenses (Part-IX, column (A), lines 112, 11d, 11f-24e)

Total expenses. Add lines 13, 17 (must equal Part IX, column (A), line 25)

Revenue less expenses. Subtract line 18 from line 12 h 1,332,102 1.896.323 17 5.982,644 6,480,884 18 2.408.662 2,683,519 19 End of Year Beginning of Current Year 6,728,148 9,194,660 Total assets (Part X, line 16) 20 1,257,084 21 Total liabilities (Part X, line 26) . 1,489,004 5.239.144 22 Net assets or fund balances. Subtract line 21 from line 20 7,937,576 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of Director-Finance & Administration Here Type or print name and title Date 2/1/13 Print/Type preparer's name Check 🔲 if Paid P00482834 Michael J Engle Preparer Firm's name ► BKD, LLP 44-0160260 Firm's EIN ▶ **Use Only** Firm's address ► 1201 Walnut St., Ste 1700 KC, MO 64106 816-221-6300 Phone no.

May the IRS discuss this return with the preparer shown above? (see instructions)

For Paperwork Reduction Act Notice, see the separate instructions.

Yes No Form 990 (2011)

Cat. No. 11282Y

Form 990	
Part I	· · · · · · · · · · · · · · · · · · ·
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:
	Our goals are to draw attention to the world's number on health problem, unsafe and inadequate water supplies,
	and to raise funds to help fight this immense problem, one community at a time.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
	Did the organization cease conducting, or make significant changes in how it conducts, any program
	services?
	If "Yes," describe these changes on Schedule O.
	Describe the organization's program service accomplishments for each of its three largest program services, as measured by
	expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported
	grants and allocations to others, the total expenses, and revenue, if any, for each program service reported
4a	(Code:) (Expenses \$ 3,133,461 including grants of \$ 1,982,740) (Revenue \$ 0)
14	Water Programs and WaterCredit Initiative - See attached narrative
4b	(Code:) (Expenses \$ 858,756 including grants of \$ 0) (Revenue \$ 0)
70	Advances and Outroach Son attached narrative
	Aurocacy and Oddeach - See adached narragee
	(Code:) (Expenses \$ 632,548 including grants of \$ 0) (Revenue \$ 0)
70	New Ventures - See attached narrative
— <u>—</u>	Other program continue /Decambe in Cabadula C
4d	Other program services (Describe in Schedule O.) (Expenses \$ o including grants of \$ o) (Revenue \$ o)
40	(Expenses \$ o including grants of \$ o) (Revenue \$ o)

Part	Checklist of Required Schedules		V I	
4	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"		Yes	No
1	complete Schedule A	1	1	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	1	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		✓
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	✓	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.	5		✓
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		✓
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		✓
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		✓
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		✓
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		1
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	√	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		1
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		1
d	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		1
e f	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11e	√	/
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	1	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		1
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		1
14 a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	✓	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	1	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV.	15	√	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		1
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		1
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	1	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		1
20 a b	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20a 20b	<u> </u>	✓
		,		

Part I	Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		✓
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		✓
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	✓	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		✓
С	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24b 24c		1
d 25a	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	24d 25a		√
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		√
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		✓
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		1
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		, ,	
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		√
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		1
29 30	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	√	✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If</i> "Yes," <i>complete Schedule N</i> , <i>Part I</i>	31		1
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		1
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-37 <i>If "Yes," complete Schedule R, Part I</i>	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		1
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		1
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		1
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		✓
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		1
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	1	
		Eco	" gar	/2011

Part	V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response to any question in this Part V			. 🗸
			Yes	No
_	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1		82.
þ	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		,	
С	Did the organization comply with backup withholding rules for reportable payments to vendors and	1		3.
0-	reportable gaming (gambling) winnings to prize winners?	1c	V	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		3 /	:
	Statements, filed for the calendar year ending with or within the year covered by this return 24		- A-	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	. 2	<u> </u>
За	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20		
_	Did the organization have unrelated business gross income of \$1,000 or more during the year? If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3a 3b		
b 40	· · · · · · · · · · · · · · · · · · ·	3D		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a	1	
b	If "Yes," enter the name of the foreign country: India, Kenya	- 7	1 3	, ,
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$5.1	14.00 12.00 12.00 13.00 14.00 16.00
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	ستائض وفط	1
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		1
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		╁
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	<u> </u>		<u> </u>
	organization solicit any contributions that were not tax deductible?	6a		1
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			<u> </u>
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).		\$ T.	
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	*		3.
	and services provided to the payor?	7a	1	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	✓	L.,
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			"
	required to file Form 8282?	7c		✓
d	If "Yes," indicate the number of Forms 8282 filed during the year	- 2		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		1
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		✓
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g_		ļ
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	Mac 13r	1222 2
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting	1	7.50 m	
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring		خمنگ	الما الما
9	organization, have excess business holdings at any time during the year?	8		6 8 ° 2
	Did the organization make any taxable distributions under section 4966?	9a	£2	14.F2
a b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		├
10	Section 501(c)(7) organizations. Enter:	30	19.5° . 3°	- T
а	Initiation fees and capital contributions included on Part VIII, line 12		£ 200 . 5	¥.,
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	500	2 °4	1
11	Section 501(c)(12) organizations. Enter:	سُرِقِ س	1. (1 3)	3
a	Gross income from members or shareholders	- 2 · 3	,	å.
b	Gross income from other sources (Do not net amounts due or paid to other sources	توجر مراء	1. 3	10
	against amounts due or received from them.)	5 . F		.i.
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	<u></u>	<u> </u>
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b	6 4 34	7	4
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	ر سراق ه المحقد ما	J	-
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		1 2 2 2 2
	Note. See the instructions for additional information the organization must report on Schedule O.	يوفق .		7
b	Enter the amount of reserves the organization is required to maintain by the states in which	80	20	- T

the organization is licensed to issue qualified health plans

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

c Enter the amount of reserves on hand

14a

14b

13b

13c

Part	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. Si	ee ıns	tructi	ions.
0	Check if Schedule O contains a response to any question in this Part VI	<u>· · ·</u>	<u>···</u>	
Section	on A. Governing Body and Management	$\overline{}$	Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	3.	,	
b 2	Enter the number of voting members included in line 1a, above, who are independent . 1b 9 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	•.	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? .	3		<u>/</u>
4 5 6 7a	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	4 5 6		√ √ √
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7a 7b		✓
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following.			
a b	The governing body?	8a 8b	√	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9_		<u>/</u>
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Reven	ue Co		
	_		Yes	No
10a b	Did the organization have local chapters, branches, or affiliates?	10a	<u>-</u>	/
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10b 11a		\vdash
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	·	V	5
12a b	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a 12b	√	المثعثما
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	✓	
13 14 15	Did the organization have a written whistleblower policy?	13 14	√	7 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
a b 16a	The organization's CEO, Executive Director, or top management official	15a 15b	√	3
b	with a taxable entity during the year?	16a 16b		
Secti	on C. Disclosure			
17 18	List the states with which a copy of this Form 990 is required to be filed See full listing in Schedule O Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section available for public inspection. Indicate how you made these available. Check all that apply.	501(c)(3)s	only)
19	✓ Own website ✓ Another's website ✓ Upon request Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict o and financial statements available to the public during the tax year.			oolicy,
20	State the name, physical address, and telephone number of the person who possesses the books and records organization. Yvonne Kean, 920 Main Street, Suite 1800, Kansas City, MD 64105 (816) 877-8400	of the	;	

_	7
Page	•

Form **990** (2011)

Form 990 (2011)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

Check this box if neither the organization nor	any relate	d orga	anız			ompe	nsa	ited any curren	t officer, director	, or trustee.
				(0	-					
(A)	(B)	(41	_4_4		ition			(D)	(E)	(F)
Name and Title	Average					than one that is the second		Reportable	Reportable	Estimated
	hours per					or/trust		compensation	compensation from	amount of
	week	9 5	5	0	Ž	욕포	Ţ	from the	related organizations	other
	(describe hours for	흑물	<u>s</u>	Officer	\ \frac{1}{2}	호유	Former	organization	(W-2/1099-MISC)	compensation from the
	related	호류	ㅎ	3	Ě	byer c	4	(W-2/1099-MISC)		organization
· ·	organizations	역출	nal		Key employee	"ĕ				and related
· ·	ın Schedule O)	Individual trustee or director	institutional trustee		&	Peg				organizations
	0,	ŏ	st ee			Highest compensated employee				
						<u> </u>	⊢			
(1) Andy Sareyan - Board Chair										
	1 hr	✓		1						
(2) Lynn Taliento - Vice Chair										
	1 hr	<u> </u>		✓		ļ				.
(3) Terry Trayvick - Treasurer		١.		١,						
	1 hr	/		✓		<u> </u>	<u> </u>			
(4) Dan Hoskins - Secretary										
	1 hr	✓		✓_						
(5) Ari Chaney - Board Member										
	1 hr	✓								
(6) Hillary Schneider - Board Member					_			172		
	1 hr	1	1							
(7) Jodi Kahn - Board Member			<u> </u>				l —			•
	1 hr	/					ŀ			
(8) Keith Quinn - Board Member		<u> </u>			-		├-	<u> </u>	-	
(a) Kerai Quini - Board Weinber	1 hr	1	ì							
(0)	 ''''	-	-	┢	├	- -	╁			
(9) Larry Tanz - Board Member		,							İ	
	1 hr	/	<u> </u>	<u> </u>	_					
(10) Gary White - Chief Executive Officer	1			١.						
	40hrs		<u> </u>	✓	<u> </u>			181,739	0	26,841
(11) April Rınne - Director of WaterCredit	1									
	40hrs					✓		147,123	o	9,380
(12) Mke McCamon - Chief Community Officer							Γ			
	40hrs			1				151,551	О	22,836
(13) Keith Stamm - Chief Operating Officer	_	Γ					Π			
	40hrs			✓				124,189	o	9,305
	· · · · · ·	İ	i –	i -	1	İ		<u> </u>	i	
(14) Yvonne Kean - Director of Finance and Admin		1		ı		1		1		

Part	VII Section A. Officers, Directors, Trust	ees, Key E	mplo	yees			lighe	st C	ompensated E	mployees (c	ontinued)	
					•	C) ition						
	(A)	(B)	(don	ot ch			than o	one	(D)	(E)		(F)
	Name and title	Average hours per					is both		Reportable compensation	Reportable compensation		Estimated Imount of
		week					or/trust	<u> </u>	from	related		other
		(describe	Individual trustee or director	Institutional trustee	Officer	Key employee	활호	Former	the organization	organization (W-2/1099-M		mpensation from the
		hours for related	T Č	i i	ğ	§	oye est	털	(W-2/1099-MISC)	(**-27 1033-1811		ganization
		organizations	익블	nal	ŀ	ğ	"				I	nd related
		in Schedule O)	ıstə	trus		#	3				or	ganizations
			Φ	166			Highest compensated employee					
44.53					-	-	<u> </u>	<u> </u>				
(15)												
(4.0)				-				├	ļ			
(16)												
(4.7)						├		\vdash				
(17)		}		ĺ								
(40)				┝				┼				
(18)				İ								
(19)			-		┢		-	╁	 			
(19)												
(20)	·-	-		-	\vdash			+-				_
(20)		1					İ					
(21)						╁		\vdash	 			
121/		-		1								
(22)						 		\vdash				
<u> </u>		1							1			
(23)						l		╁				
1201												
(24)					-	Ħ		 - -	 			
35.77		1										
(25)			t		<u> </u>	†						
X==21		1						1	1			
1b	Sub-total			٠.	•			▶	705,588			74,530
С	Total from continuation sheets to Part		n A					▶				
d	Total (add lines 1b and 1c)							▶	705,588			74,530
2	Total number of individuals (including bu							e) w	vho received m	ore than \$10	00,000 of	-
	reportable compensation from the organ		5					• ,			·	
												Yes No
3	Did the organization list any former of	ficer, direc	ctor, c	or ti	rust	ee,	key (emp	ployee, or high	nest compe	nsated	
	employee on line 1a? If "Yes," complete	Schedule J	for s	uch	ind	lvid	ual				· · [:	3 🗸
4	For any individual listed on line 1a, is the	sum of re	porta	ble	con	npe	nsatio	on a	and other comp	ensation fro	om the	
	organization and related organizations	greater th	an \$	150	,000	7 1	f "Ye	es, "	complete Sch	nedule J foi	r such	
	ındıvidual											4 🗸
5	Did any person listed on line 1a receive of	or accrue c	ompe	nsa	tion	fro	m an	y ur	nrelated organia	zation or ind	lividual	
	for services rendered to the organization	? If "Yes," (comp	lete	Sci	hed	ule J	for :	such person	<u></u>	· · (5 🗸
Section	on B. Independent Contractors											
1	Complete this table for your five highest	compensat	ted in	dep	end	lent	conti	ract	tors that receive	ed more tha	n \$100,000	of
	compensation from the organization Re	oort compe	ensati	on f	or t	he c	calend	dar	year ending wi	th or within t	the organiz	ation's tax
	year.							,				
	. (A)								(B)			(C)
	Name and business add	iress						4_	Description of s	services	Comp	ensation
								1				
	· — ·							1				
								\perp				
								\perp				
								1_				
2	Total number of independent contractor							o tl		ove) who		
	received more than \$100,000 of compen	sation from	the c	orga	nıza	itior	1 ▶		None	ļ.		

Part	VIII	Statement of Reve	enue					
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts nts	1a	Federated campaigns	s 1a	80,168	-70,			
ts, Grants Amounts	b	Membership dues .	1b					
Š, Ž	С	Fundraising events .		5,869	Б .			Aug State
Gifts, ilar Ar	d	Related organizations			-		2 to 1	
	e	Government grants (con						
er gö	f	All other contributions, gi						19. 19. 19. 19. 19. 19. 19. 19. 19. 19.
혈통		and similar amounts not inc		9,074,094	ر آرو د سال			
Contributions, and Other Sim	g	Noncash contributions include		34,830	1.56.1.3	19 8 8 6	and the same	Act of the second
	h	Total. Add lines 1a-1	<u>f</u>	▶	9,160,131	1 1 2 2 2 2 2 2 2 2		() () () () () () () () () ()
Program Service Revenue	_			Business Code				
eve	2a							
ě	b							
Ş.	С							
အ္ခ	d							
ram	e	A.U						
õ	f	All other program sen				\$ 50.00 To 1		Land Fort 2 1
	<u>g</u> 3	Total. Add lines 2a-2 Investment income					<u> Flanais</u> 1	
	"	and other similar amo	•	enas, interest,	4,301			4,301
	4	Income from investmen	•	and proceeds	4,301			4,301
	5	Royalties .	t or tax-exempt be	na proceeds				
	~	noyanies .	(i) Real	(ii) Personal		7.00	2007 J. T. J.	
	6a	Gross rents .						
	b	Less: rental expenses			The transfer of the same	19 2		
	c	Rental income or (loss)						
	d	Net rental income or (loss)	•	francisco de la constitución de		**************************************	1
	7a	Gross amount from sales of	(i) Securities	(iı) Other				
]	assets other than inventory	34,801			かまかりものです		
	b	Less: cost or other basis		· · · · · · · · · · · · · · · · · · ·				
		and sales expenses .	34,830					
	С	Gain or (loss) .	(29)					
	d	Net gain or (loss) .		>	(29)			(29)
d)								
Ž	8a	Gross income from fu	•		(T)			The state of the s
evenue		events (not including \$	5,869					
<u>~</u>		of contributions reporte						
Other		See Part IV, line 18 .	-	16,148				
5	b	Less: direct expenses		16,148				
	C	Net income or (loss) f		events . ►) 2		Market of Service	98 18355.2351
	9a	Gross income from ga See Part IV, line 19	_		The state of the state of	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		
			· · · a					
	b	Less: direct expenses Net income or (loss) f		vities ▶			Example Since	المعتب والمتحاش المتحدث
	_	Gross sales of in		vities P			35 A Fr Fr. V	De Francisco
	.00	returns and allowance					2	
	ь	Less: cost of goods s	~					
	C	Net income or (loss) f		entory ►				
	_ <u>_</u>	Miscellaneous R		Business Code				35, 43 mg - 1
	11a					<u> </u>		
	b							
	С							
	d	All other revenue .						
	е	Total. Add lines 11a-		 •		- 2 g		free for the second
	12	Total revenue. See in	nstructions.	🕨	9,164,403			4,272

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respon-	se to any question i	n this Part IX	<u> </u>	<u> </u>
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21			1	
2	Grants and other assistance to individuals in the United States See Part IV, line 22			******	
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16.	1,982,740	1,982,7 <i>4</i> 0		
4 5	Benefits paid to or for members	590,469	227,768	245,605	117,096
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,787,331	1,097,838	306,458	383,035
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	77,913	46,921	17,696	13,296
9	Other employee benefits	146,108	85,969	35,440	24,699
10	Payroll taxes	141,094	69,352	38,376	33,366
11	Fees for services (non-employees)		•		
а	Management				
b	Legal	3,503	1,625	989	889
c	Accounting	22,660	914	21,371	375
ď	Lobbying				
e	Professional fundraising services. See Part IV, line 17	-	7. 7	2	
f	Investment management fees		\		
g g	Other	123,714	90,306	29,685	3,723
12	Advertising and promotion	2,610	2,453		157
13	Office expenses	178,077	98,123	22,057	57,897
14	Information technology				
15	Royalties				
16	Occupancy	149,603	77,344	31,556	40,703
		507,753	365,478	44,012	98,263
17 18	Travel	337,733	333,470	74012	3425
19	Conferences, conventions, and meetings				
20	Interest				-
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .	75,951	31,361	21,960	22,630
23	Insurance	10,087	4,452	2,946	2,689
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column	Ü			
	(A) amount, list line 24e expenses on Schedule O.)				
а	Contractors	581,943	426,697	93,603	61,643
b	Foreign Exchange (Gain) Loss	(31,011)	(31,011)		
C	Special Event Supplies and Insurance	10,543	(44)	·	10,587
d	Bank and Credit Card Fees	5Q156	3,255	978	45,922
e	All other expenses	46,155	22,769	7,924	15,462
25	Total functional expenses. Add lines 1 through 24e	6,480,884	4,624,766	923, 281	932,837
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here following SOP 98-2 (ASC 958-720) if				

Pa	art X	Balance Sheet			
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing		1	
	2	Savings and temporary cash investments	6,467,848	2	8,436,447
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	17,543	4	2,233
	5	Receivables from current and former officers, directors, trustees, key			1.74
	•	employees, and highest compensated employees. Complete Part II of	, ,	ł	
- 1		Schedule L		5	
	•	Receivables from other disqualified persons (as defined under section			
	6	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
رم.		employees' beneficiary organizations (see instructions)		6	اسمسسسانششستس
Assets	7	Notes and loans receivable, net		7	
4ss	8	Inventories for sale or use		8	
`	9	Prepaid expenses and deferred charges	46,219		54,691
	10a	Land, buildings, and equipment: cost or	14,210	-	7.3.5 a
	IVa	other basis. Complete Part VI of Schedule D 10a 361,116			2 2 2 2
	_	Less: accumulated depreciation 10b 260,300	110,976	100	100,816
	. b	·	85,562		600,473
	11	Investments—publicly traded securities		12	
	12	· · · · · · · · · · · · · · · · · · ·		13	
	13	Investments—program-related. See Part IV, line 11		14	
	14 15	Intangible assets		15	
		Other assets. See Part IV, line 11	6,728,148		9,194,660
	16 17	Accounts payable and accrued expenses	260,250		357,890
	18		80,405		307,000
	19	Grants payable	1,145,298		899,194
	20	 	1,1-4,200	20	
		Tax-exempt bond liabilities		21	
	21		, v . , , , , , , , , , , , , , , , , ,	21	***************************************
Liabilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons.			
풀		Complete Part II of Schedule L		22	
ē	00	·		23	-
_	23	Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties	3,061	24	
	24	Other liabilities (including federal income tax, payables to related third	4001		
	25	parties, and other liabilities not included on lines 17-24) Complete Part X			
		of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	1,489,004		1,257,084
	20	Organizations that follow SFAS 117, check here ▶ ✓ and complete	1, 104,00	,	· · · · · · · · · · · · · · · · · · ·
ŝ		lines 27 through 29, and lines 33 and 34.		- `	
auc	27	Unrestricted net assets	3,435,054	27	4,765,717
3a	28	Temporarily restricted net assets	1,804,090	28	3,171,859
豆	29	Permanently restricted net assets		29	
Net Assets or Fund Balances		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.	, , , , , , , , , , , , , , , , , , ,	-	
ķ	30	Capital stock or trust principal, or current funds		30	
set	31	Paid-in or capital surplus, or land, building, or equipment fund	<u>-</u>	31	
As	32	Retained earnings, endowment, accumulated income, or other funds .		32	
et	33	Total net assets or fund balances	5,239,144	33	7,937,576
~	34	Total liabilities and net assets/fund balances	6,728,148		9,194,660
_					Form 990 (2011

_	-	^
Page	7	12

Part	XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI	· · · ·	· · ·	<u> </u>	. 🗸
1	Total revenue (must equal Part VIII, column (A), line 12)	1		9,16	4,403
2	Total expenses (must equal Part IX, column (A), line 25)	2		6,48	30,884
3	Revenue less expenses. Subtract line 2 from line 1	3		2,68	33,519
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		5,23	9,144
5	Other changes in net assets or fund balances (explain in Schedule O)	5		1	4913
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		7,93	37,576
Part					
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," ex Schedule O.	plaın ır	ī ,	,	
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		. 2a		✓
b	Were the organization's financial statements audited by an independent accountant?		. 2b	√	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or of the audit, review, or compilation of its financial statements and selection of an independent account			√	
	If the organization changed either its oversight process or selection process during the tax year, ex Schedule O.	plain ir	n 🥦	* 5 .	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the ye issued on a separate basis, consolidated basis, or both:	ar were	9 j	T.	
	✓ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			' <u>*</u>	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set the Single Audit Act and OMB Circular A-133?	forth in	n 3a		1
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not under required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a	rgo the	e 3b		
			For	n 99 0	(2011)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No 1545-0047 2011

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Open to Public Inspection

58 2060131

Name of the organization

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions. Employer identification number

Water.org Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) ☐ A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) ☐ An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. c Type III-Functionally integrated a ☐ Type I **b** Type II e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and Yes Nο (iii) below, the governing body of the supported organization? . . . 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) Provide the following information about the supported organization(s). (iii) Type of organization (vii) Amount of (ii) EIN (iv) Is the organization (v) Did you notify (i) Name of supported (vi) Is the the organization in in col (i) listed in your organization in col organization (described on lines 1-9 support col (i) of your governing document? (i) organized in the above or IRC section support? IIS? (see instructions)) Yes Yes Yes No No Nο (A) (B) (C) (D) (E)

Page 2

Part		tions Descri	bed in Secti	ons 170(b)(1)	(A)(iv) and 1	70(b)(1)(A)(vi)
	(Complete only if you checked the Part III. If the organization fails to						alify under
Secti	on A. Public Support						
Calen	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	5, 830, 906	5,704,306	4,023,638	8, 387,006	9,160,131	33,105,987
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	5,830,906	5,704,306	4,023,638	8,387,006	9,160,131	33,105,987
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						10, 506, 431
	Public support. Subtract line 5 from line 4.		_	· · · · · ·	- FCF 3		22,599,556
6 Secti	on B. Total Support			<u>:</u>	, - 'e		22,004,000
	dar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4	5,830,906	5,704,306	4,023,638	8,387,006	9,160,131	33,105,987
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	22,922	46,012	15,251	4,897	4,301	93, 383
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10		- 2			4	33,199,370
12	Gross receipts from related activities, etc.					12	498, 581
13	First five years. If the Form 990 is for the organization, check this box and stop her	re	<u></u>	d, third, fourth			
	on C. Computation of Public Suppor						
14	Public support percentage for 2011 (line 6					14	68.07 %
15 16a	Public support percentage from 2010 Sch 331/2% support test—2011. If the organization qua	zation did not o	check the box				83.22 % heck this . ▶ ☑
b	331/3% support test—2010. If the organ check this box and stop here. The organ	nization did no	t check a box	on line 13 or	16a, and line		
17a	10%-facts-and-circumstances test—20 10% or more, and if the organization me Part IV how the organization meets the "f organization	ets the "facts-a	and-circumsta	nces" test, che	eck this box ar	nd stop here. E	Explain in
b	10%-facts-and-circumstances test—20 15 is 10% or more, and if the organization ments are supported organization in the control organization in	tion meets the leets the "facts	facts-and-c: and-circums-	rcumstances" tances" test. T	test, check th he organizatio	nis box and st n qualifies as a	op here.

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

	in this digundantin take to quiting						
	on A. Public Support		1	1	(0 00 0	() 55:	/O. T.
Calen	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees						
_	received (Do not include any "unusual grants.")				_		
2	Gross receipts from admissions, merchandise sold or services performed, or facilities						
	furnished in any activity that is related to the			1			
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the			!			
	organization's benefit and either paid						
	to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the						
_	organization without charge						
6	Total. Add lines 1 through 5		-	 			
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons .						
	·						
b	Amounts included on lines 2 and 3 received from other than disqualified						
	received from other than disqualified persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
^	Add lines 7a and 7b	 	 -				
8	Public support (Subtract line 7c from		 	1. 7.		, i , i , i	
•	line 6.)	- ,					
Secti	on B. Total Support	<u> </u>	-15	1 2 2 2			
	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6			, ,	*·- *		
10a	Gross income from interest, dividends,					-	
	payments received on securities loans, rents,						
	royalties and income from similar sources .						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses]		1	1		
	acquired after June 30, 1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business		1				
	activities not included in line 10b, whether			ŀ			
	or not the business is regularly carried on	<u> </u>	-				
12	Other income Do not include gain or						
	loss from the sale of capital assets						
40	(Explain in Part IV.)		-	 			
13	Total support. (Add lines 9, 10c, 11, and 12)	1					
44	and 12.)	L organization	n'e firet socor	nd third fourth	or fifth tay w	par as a section	n 501(c)/3)
14	organization, check this box and stop he						
Cant	on C. Computation of Public Suppo				• • • • •		
	Public support percentage for 2011 (line			13 column (f)		15	 %
15 16	Public support percentage for 2017 (interpretage from 2010 Sc					16	//
	on D. Computation of Investment In			<u> </u>			
17	Investment income percentage for 2011			ov line 13. colu	mn (fl)	17	%
18	Investment income percentage from 201					18	<u>%</u>
19a	331/3% support tests—2011. If the organ	nization did no	ot check the bo	x on line 14. a	nd line 15 is m		
.50	17 is not more than 331/3%, check this box	and stop here	e. The organizat	ion qualifies as	a publicly supp	orted organizat	ion . ▶ 🗆
b	331/3% support tests—2010. If the organization						
-							
	line 18 is not more than 331/3%, check this	box and stop	nere. The organ	nization qualifies	s as a publicly s	upported orgai	nization

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2011

➤ Complete if the organization is described below.
➤ Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

- If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then
 - Section 501(c)(3) organizations. Complete Parts I-A and B Do not complete Part I-C.
 - Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B.
 - · Section 527 organizations Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A Do not complete Part II-B.

	organization answered "Yes ection 501(c)(4), (5), or (6) orga	" to Form 990, Part IV, line 5 (Proxy	Tax) or Form 990-E	Z, Part V, line 35c (Proxy Ta	x), then
	of organization	mizations Complete Part III		Employer iden	tification number
Water	.org				58 2060131
Part	-A Complete if the	e organization is exempt und	er section 501(c) or is a section 527 of	organization.
1		he organization's direct and indire			
2	Political expenditures .			\$; ;
3	Volunteer hours				
Part	Complete if the	e organization is exempt und	er section 501(c)(3).	
1		excise tax incurred by the organiz			
2		excise tax incurred by organizatio			
3		ed a section 4955 tax, did it file Fo			
4a	Was a correction made?				Yes No
b	If "Yes," describe in Part				
Part	I-C Complete if the	e organization is exempt und	er section 501(c), except section 501	(c)(3).
1	Enter the amount direct	ly expended by the filing organization	zation for section	527 exempt function	
2	527 exempt function acti	filing organization's funds contril vities		▶ \$	
3	line 17b	expenditures. Add lines 1 and 2		▶ \$	
4	Did the filing organization	n file Form 1120-POL for this year	7		🗌 Yes 📗 No
5	Enter the names, address	ses and employer identification nu	mber (EIN) of all s	ection 527 political organi	zations to which the filing
	organization made payme	ents. For each organization listed,	enter the amount	paid from the filing organi	zation's funds. Also enter
	the amount of political co	ontributions received that were pro	mptly and directly	delivered to a separate p	oolitical organization, such
	as a separate segregated	fund or a political action committ	ee (PAC). If addition	onal space is needed, prov	ide information in Part IV.
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization if none, enter -0-
(1)					
(2)					
(3)			-		
(4)			-		
(5)			-		
(e)					

		II-A	section 501(h)).	is exempt under section 501(c)(3) and filed		
A	Cl	neck >	☐ if the filing organization beloname, address, EIN, expens	ongs to an affiliated group (and list in Part IV esses, and share of excess lobbying expenditure	each affiliated groes).	oup member's
В	CI	neck 🕨	I if the filing organization che	cked box A and "Imited control" provisions a	pply.	
				ring Expenditures	(a) Filing	(b) Affiliated
			(The term "expenditures" me	ans amounts paid or incurred.)	organization's totals	group totals
_	1a	Total lo	obbying expenditures to influence	oublic opinion (grass roots lobbying)	2,804	
	b	Total lo	obbying expenditures to influence a	a legislative body (direct lobbying)	963	
	С	Total lo	obbying expenditures (add lines 1a	and 1b)	3,767	
	d		exempt purpose expenditures		6,477,117	
	е	Total e	exempt purpose expenditures (add	lines 1c and 1d)	6, 480, 884	
	f		ing nontaxable amount. Enter t	he amount from the following table in both	474,044	
	ſ	If the ar	mount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	ľ		r \$500,000	20% of the amount on line 1e.	siz_ *8	
	Ī	Over \$5	00,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Ī	Over \$1	,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
		Over \$1	,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Ī	Over \$1	7,000,000	\$1,000,000.	>>). 14. m²	المسائدة المائدة
	g	Grassr	oots nontaxable amount (enter 259	% of line 1f)	118,511	_
	h	Subtra	ct line 1g from line 1a If zero or les	ss, enter -0-	0	
	i		ct line 1f from line 1c. If zero or les		0	
	j		e is an amount other than zero on greation 4911 tax for this year?	on either line 1h or line 1i, did the organization	file Form 4720	Yes No

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

	Lobby	ing Expe	nditures	During 4	I-Year Av	eraging Pe	eriod		
	Calendar year (or fiscal year beginning in)	(a) 2	2008	(b) 2	2009	(c) 201	0	(d) 2011	(e) Total
2a	Lobbying nontaxable amount		410,682	-	399,971	4	149,132	474,044	1,733,829
b	Lobbying ceiling amount (150% of line 2a, column (e))		·	omegra prefer	*				2,600,744
С	Total lobbying expenditures		154		451		8,673	3,767	13,045
d	Grassroots nontaxable amount		102,671		99,993	1	12,283	118,51	433, 458
е	Grassroots ceiling amount (150% of line 2d, column (e))	2 2		,					650,187
f	Grassroots lobbying expenditures		154		451		7,744	2,80-	11,153

Schedule C (Form 990 or 990-EZ) 2011

Part	II-B Complete if the organization is exempt under section 501(c)(3) and has NOT fil (election under section 501(h)).	led I	Form	5768	1	
For ea	ach "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description	(a	((b)	
	to the second second second second second second second second second second second second second second second	Yes	No	A	mour	ıt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	,				*
а	Volunteers?				-	, c
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			4 ·		
С	Media advertisements?					
d	Mailings to members, legislators, or the public?			_		
е	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities?	_				
j	Total. Add lines 1c through 1i			- 1 <i>4</i>		 _
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			2.	·	نمست
Ь	If "Yes," enter the amount of any tax incurred under section 4912		-~ _E			
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912 . If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?		ئــــــــــــــــــــــــــــــــــــ	<u>.</u>		د
Part		<u>(5)</u>	V 60	.'3		2 %
Part	501(c)(6).) 3 C		T	T ==-
					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1	—	_
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2	—	┼
3	Did the organization agree to carry over lobbying and political expenditures from the prior year? .			3	<u> </u>	
Part	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR answered "Yes."				line	3, is
1	Dues, assessments and similar amounts from members		1			
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts political expenses for which the section 527(f) tax was paid).	of				
а	Current year		2a			
b	Carryover from last year		2b			
С	Total		2c			_
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .		3			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of t		,			
	excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbyi		فستنسأ			
_	and political expenditure next year?		4			
5	Taxable amount of lobbying and political expenditures (see instructions)	•	_ 5			
Par						Page 1
	lete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; P o, complete this part for any additional information.	'aπ II	-A; а	nd Par	(II-B	, iine
I. AIS	o, complete this part for any additional information.					
					·	
		*			•	
			-	_	-	

SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB № 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

Employer identification number Name of the organization 58 2060131 Water.org Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 1 Aggregate contributions to (during year). 2 Aggregate grants from (during year) . . Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised 5 funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ☐ Yes ☐ No Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). ☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area ☐ Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements 2a 2b c Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) 8 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

b Assets included in Form 990, Part X .

Page	2
·ugo	_

Part	III Organizations Maintaining							
3	Using the organization's acquisition, collection items (check all that apply):	accession, and	other reco	rds, chec	k any of th	e follow	ring that are a	significant use of its
а	☐ Public exhibition		d		or exchang			
b	Scholarly research		е	Othei				
C	☐ Preservation for future generations							
4	Provide a description of the organization	tion's collections	s and expla	ain how t	hey further	the org	anızation's exe	mpt purpose in Part
_	XIV.							ī
5	During the year, did the organization							
D- 4	assets to be sold to raise funds rather							
Part					anization	answer	ed Yes to F	orm 990, Part IV,
	line 9, or reported an amour	custodian or o	ther intern	nedian, fo	or contribut	ione or	other assets r	uot .
1a	included on Form 990, Part X?							
b	If "Yes," explain the arrangement in P							☐ 1es ☐ 10
U	ii Tes, explain the arrangement in F	ait Aiv and Com	piete trie it	JIIOWING L	abie.		T .	Amount
С	Beginning balance					10		
d	Additions during the year					1d		
e	Distributions during the year					1e	-	
f	Ending balance					1f	_	
2a	Did the organization include an amount							☐ Yes ☐ No
b	If "Yes," explain the arrangement in P		,					
Part			nization ar	nswered	"Yes" to F	orm 9	90, Part IV, lin	e 10.
		(a) Current year	(b) Pri	or year	(c) Two year	rs back	(d) Three years bad	1 ' '
1a	Beginning of year balance .							
b	Contributions							1.15
C	Net investment earnings, gains, and							1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	losses	- · · · · -						
d	Grants or scholarships							
е	Other expenditures for facilities and		1		:			
	programs							
f	Administrative expenses							
g	End of year balance		<u> </u>		L.,			
2	Provide the estimated percentage of t	the current year	end baland	e (line 1g	j, column (a	ı)) held a	as:	
a	Board designated or quasi-endowme		%					
b	Permanent endowment	[%]						
С			1000/					
32	The percentages in lines 2a, 2b, and 2 Are there endowment funds not in the			zation th	at are held	and ad	ministered for t	he
Ja	organization by:	e possession or	ine organi	Zation tin	at are ricio	and ad	iriiriisterea tor t	Yes No
	(i) unrelated organizations							3a(i)
	(ii) related organizations							3a(ii)
b	If "Yes" to 3a(ii), are the related organ							3b
4	Describe in Part XIV the intended use							
Part	VI Land, Buildings, and Equip	ment. See Fo	rm 990, P	art X, lin	e 10.	•		
	Description of property	(a) Cost or	other basis tment)	(b) Cost of	or other basis other)		Accumulated epreciation	(d) Book value
1a	Land					•		
b	Buildings							
С	Leasehold improvements							
d	Equipment				361,116		260, 300	100,816
e	Other	·.]						
Total.	Add lines 1a through 1e. (Column (d) r	nust equal Form	990, Part .	X, columr	n (B), line 10)(c).) .	▶	100,816

Part VII	Investments - Other Securities	. See Form 990, Part X,	line 12.
(Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
	l derivatives		
	held equity interests		
(3) Other			
(A)			
(B)			
(C) (D)			
(E)			
(F)			
(G)			
(H)			
(I)			
	(b) must equal Form 990, Part X, col. (B) line 12.)		
Part VIII	Investments-Program Related	J. See Form 990, Part X,	
	(a) Description of investment type	(b) Book value	(c) Method of valuation
			Cost or end-of-year market value
(1)			
(2)			
_(3)		· · · · · · · · · · · · · · · · · · ·	
_(4)			
(5)			
(6)			
			<u> </u>
(8)			
(9)			
(10)	(b) must equal Form 990, Part X, col. (B) line 13.)		
Part IX	Other Assets. See Form 990, Pa	ırt X. line 15.	The state of the s
		a) Description	(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)		······································	
(8)			
(9)			
(10)	ımn (b) must equal Form 990, Part X, c	ol (R) line 15)	
Part X	Other Liabilities. See Form 990,		
1.	(a) Description of liability	(b) Book value	Control of the second of the s
	Income taxes		
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
(11)	Al	<u> </u>	
	(b) must equal Form 990, Part X, col. (B) line 25.)	4ha 4a,4 a64h - 511	Alexander of the second of the
	n's liability for uncertain tax positions u		the organization's financial statements that reports the
organizado	n a navinty for uncertain tax positions to	11061 FIN 40 (ASC /40).	

_			
М	ac	ıe	

Part	XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Staten	ent	s
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	9,164,403
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	6,480,884
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	2,683,519
4	Net unrealized gains (losses) on investments	4	14,913
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	14,913
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	2,698,432
Part		r Re	turn
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	3	A.
а	Net unrealized gains on investments	3	34] 백
b	Donated services and use of facilities	6	剥
С	Recoveries of prior year grants	, ,	
d	Other (Describe in Part XIV.)	<u>.</u> - ا	<u> </u>
e	Add lines 2a through 2d	2	e 385,539
3	Subtract line 2e from line 1		9,164,403
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	7	200
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		-25
b	Other (Describe in Part XIV.)	7	
C	Add lines 4a and 4b	4	c
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	1	9,164,403
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses	er f	Return
1	Total expenses and losses per audited financial statements		6,851,510
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	-	Ţ.
а	Donated services and use of facilities	6 1	
b	Prior year adjustments	٦.	2
С	Other losses	7 :	2
ď	Other (Describe in Part XIV.)	٦. ;	[일
e	Add lines 2a through 2d	2	e 370,626
3	Subtract line 2e from line 1		6,480,884
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		્યું
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		1,79
b	Other (Describe in Part XIV.)	7,3	
С	Add lines 4a and 4b	4	c
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5 6,480,884
Part	XIV Supplemental Information		
Part V any ac	ete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also co ditional information. ement has evaluated their income tax positions under the guidance included in ASC 740. Based on their	nple	te this part to provide
notid	entified any material uncertain tax positions to be recorded or disclosed in the financial statements.		
		-	

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047
2011
Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

Water.org

Employer identification number 58 20601 31

Inspection

General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Part I Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the ☑ Yes □ No For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) 3 (e) If activity listed in (d) is (f) Total expenditures for (b) Number of (c) Number of (d) Activities conducted in (a) Region region (by type) (e g , fundraising, program services, investments, a program service, describe specific type of service(s) in region offices in the region employees, agents, and and investments in region independent contractors grants to recipients located in the region) ın region Grant, Water Credit 1,379,539 6 **Program Services** (1) South Asia 501,513 Grant (2) Ctrl America & Carribean Program Services Grant, Water Credit 101,688 6 Program Services (3) Sub-Saharan Africa 1 (4) (5) (6) (7) (8) (9) (10) (11) (12)(13)(14)(15) (16)(17)1,982,740 Sub-total За Total from continuation sheets to Part I

c Totals (add lines 3a and 3b)

1,982,740

Page 2

. □ Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000. ▶ □ Schedule F (Form 990) 2011

Part || Grants a

	Part II c	an be duplica	Part II can be duplicated if additional space is needed.	pace is needed.					
	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
Ξ		,	South Asia	Water Project	44,373 Wire	Wire			
<u>(</u> 2			South Asia	Water Project	35,098 Wire	Wire			
ල			South Asia	Water Project	84,196 Wire	Wire			
<u></u>		-	South Asia	Water Project	10,877 Wire	Wire			
(2)		-	South Asia	Water Project	107,941 Wire	Wire			
· (9)	e	- 6	Sub-Sahara Africa	Water Project	26,730 Wire	Wire			
ε			South Asia	Water Project	83,132 Wire	Wire			
<u>@</u>	-		South Asia	Water Project	62,946 Wire	Wire			
<u></u>			South Asia	Water Project	211,860 Wire	Wire			:
<u>5</u>			Ctrl Amer/Carib	Water Project	501, 513 Wire	Wire	:		
Ξ			South Asia	Water Project	36,045 Wire	Wire			
(12)			South Asia	Water Project	87, 304 Wire	Wire			
13		٠	South Asia	Water Project	79,041 Wire	Wire			
. 4			South Asia	Water Project	53,980 Wire	Wire			
<u> </u>	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4	Sub-Sahara Africa	Water Project	53,668 Wire	Wire			
(16)	-		South Asia	Water Project	78,563 Wire	Wire			

٥ N Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter Enter total number of other organizations or entities N

Schedule F (Form 990) 2011

Page 2

Schedule F (Form 990) 2011

7 0			الركم احتدوا	>:::>>::>>:>>:>>:>>:>>:>>:>>:>>:>>	ומט אוטאומפע מ פטטווטייי וויביי	Dy the Ind, or lot which the grantee of course has	TOT WITHOUT THE ST	by the ind, of
7	tax-exempt ▼	ntry, recognized as	s by the foreign councy letter	ognized as charitie 501(c)(3) equivale	Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter	nt organizations list	mber of recipie	2 Enter total nur by the IRS, or
								(16)
,								(15)
					,			14)
								(13)
								(12)
								(11)
								(10)
								(6)
·								(8)
								(2)
								(9)
			Wire	21,231 Wire	Water Project	Sub-Sahara Africa	-	(2)
			Wre	52 663 Wire	Water Project	South Asia		(4)
			Wire	122,237 Wire	Water Project	South Asia		(2)
			Wire	11Q 337 Wire	Water Project	South Asia		(2)
			Wre	118 965 Wre	Water Project	South Asia		(3)
	(n) Description of non-cash assistance	(g) Amount or non-cash assistance	(f) Manner of cash disbursement	(e) Amount of cash grant	(d) Purpose of grant	(c) Region	(b) IRS code section and EIN (if applicable)	1 (a) Name of organization

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. Schedule F (Form 990) 2011

Part III Grants ar

				(a) Manner of	to touch of		(h) Mothod of
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	cash cash disbursement	non-cash assistance	(g) Description of non-cash assistance	valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)		<u></u>					
(4)							
(5)		_					
(9)							
(7)							
(8)							
(6)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							
						Sch	Schedule F (Form 990) 2011

Part	V Foreign Forms		
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	☐ Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	☑ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)	☐ Yes	✓ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	☐ Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)	☐ Yes	✓ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	☐ Yes	☑ No

- Indudie i	(1 01111 000) 20
Part V	Supple

Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

· · · · · · · · · · · · · · · · · · ·
For each organization receiving program grant funding, monthly reports are required to be submitted, which
contain an accounting of the amounts expended, compared to onginal budget, and explanation of any variances.
Requests for changes in budget must be submitted in writing, with explanation. Monitoring and evaluation
of project work is assessed with in-person visits to the community sites.
The accrual method is used to account for expenditures.

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047 (0) 1 1

en to Public

Department of the Treasury Internal Revenue Service Name of the organization **Employer identification number** 58 2060131 Water.org Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. ☐ Mail solicitations e Solicitation of non-government grants ☐ Internet and email solicitations ☐ Solicitation of government grants Phone solicitations Special fundraising events d n-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ✓ No If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (or retained by) fundraiser listed in col (i) (iii) Did fundraiser have (vi) Amount paid to (i) Name and address of individual (iv) Gross receipts custody or control of contributions? (or retained by) organization (ii) Activity from activity or entity (fundraiser) Yes No 1 2 8 10 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

	rt II	Fundraising Events. Com than \$15,000 of fundraisin gross receipts greater than	g event contributions	on answered "Yes" to and gross income on	Form 990, Part IV, line Form 990-EZ, lines 1 a	e 18, or reported more and 6b. List events with
		gross receipts greater trial	(a) Event #1 Water Bottles (event type)	(b) Event #2 (event type)	(c) Other events	(d) Total events (add col. (a) through col. (c))
Revenue	1	Gross receipts	22,017	(0.0	(0.00.00)	22,017
Re	2	Less: Charitable contributions	5,869			5,869
	3	Gross income (line 1 minus line 2)	16,148			16,148
	4	Cash prizes				
	5	Noncash prizes				
Direct Expenses	6	Rent/facility costs	-			
t Exp	7	Food and beverages				
Direc	8	Entertainment				
	9	Other direct expenses .	16,148			16,148
	10 11	Direct expense summary Ad- Net income summary. Combi	ine line 3, column (d), ai	nd line 10		(16,148)
Pa	rt III	Gaming. Complete if the than \$15,000 on Form 99		ed "Yes" to Form 99	0, Part IV, line 19, or	reported more
Revenue			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
-	1	Gross revenue				
irect Expenses Re	2	Cash prizes				
Exper	3	Noncash prizes	·	*****		
Direct	4	Rent/facility costs				
_	5	Other direct expenses		□ Ves %	Ves %	
	6	Volunteer labor	☐ Yes % ☐ No	Yes %	☐ Yes% ☐ No	
	7	Direct expense summary. Ad	d lines 2 through 5 in co	olumn (d)		()
	8	Net gaming income summary	. Combine line 1, colun	nn d, and line 7		
	a Is	nter the state(s) in which the org the organization licensed to op "No," explain:		in each of these states		∐ Yes ∐ No
10		ere any of the organization's g	amıng licenses revoked	, suspended or termina	ted during the tax year	? . ☐ Yes ☐ No

chedu	le G (Form 990 or 990-EZ) 2011 Page \$
11 12	Does the organization operate gaming activities with nonmembers?
13	Indicate the percentage of garning activity operated in:
a	The organization's facility
ь 14	An outside facility
17	records:
	Name ►
	Address►
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?
	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$
С	If "Yes," enter name and address of the third party.
	Name ▶
	Address►
16	Gaming manager information.
	Name ▶
	Gaming manager compensation ▶ \$
	Description of services provided >
	☐ Director/officer ☐ Employee ☐ Independent contractor
17 a	Mandatory distributions: Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$
Part	Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).
-	······································

SCHEDULE J (Form 990)

Department of the Treasury Internal Revenue Service

Part I Questions Regarding Compensation

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

Inspection

Name of the organization **Employer identification number** Water.org 58-2060131

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form	2.5	4 - 3	4
	990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items	- 3 33	4	~
	☐ First-class or charter travel ☐ Housing allowance or residence for personal use	A 37	3	- p-
	☐ Travel for companions ☐ Payments for business use of personal residence	*		
	☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees	沙署	ا میسید در	10 mg
	☐ Discretionary spending account ☐ Personal services (e.g , maid, chauffeur, chef)	3.00	1	
				13 . 1 18 7 . 1
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment		de la	
	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
	explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	- 112	
		1,2 38	الله عرب المنظوم الله عرب المنظوم	1
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the	1 () () () () () () () () () (2
	organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			£ .
	related organization to establish compensation of the CEO/Executive Director. Explain in Part III.		3.7	8
	☐ Compensation committee ☐ Written employment contract	342	8	
	☐ Independent compensation consultant ☐ Compensation survey or study			
	☐ Form 990 of other organizations ☐ Approval by the board or compensation committee			4.5
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing		And F	
	organization or a related organization:			أشعتكم
а	Receive a severance payment or change-of-control payment?	4a		/
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		1
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	#3-15	7 2 14
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		200	
		1	3	
=	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.			18 3
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		-	45
_		5a	المستع	
a	The organization?	5b		1
b	If "Yes" to line 5a or 5b, describe in Part III.	30	123 E	** - 2° - 1
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			ž. 1
0	compensation contingent on the net earnings of			
а	The organization?	6a	ئىسىڭ	1
b	Any related organization?	6b		1
	If "Yes" to line 6a or 6b, describe in Part III.	100	200	
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed		££.1%,	المستدا
-	payments not described in lines 5 and 6? If "Yes," describe in Part III	7	✓	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
-	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			}
	in Part III	8		✓
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

Page 2

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(P(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		į	000 T 7 0 700	,			/_//	
		(b) Breakdown o	(b) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C) Retirement and	(D) Nontaxable		
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable	other deferred compensation	benefits	(B)(I)-(D)	reported as deferred in
				compensation				
Gary White	8	168,582	29,204	0	6,664	20,178	224,627	7,120
1	€	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
	8							
8	Ξ					0 6 6 6 6 6 6 5 5 5 5 5 5 5 5 5 5 5 5 5	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	€							
ო	€		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
	€							
4	€							
	8							
5	€							
	ε							
9	3							
	8							
7	€							
	(1)							
8	€							
	8						1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
6	•							
	8							
10	€							
	8						1	
11	€							
	8					1		
12	(E)							
	8							
13	(1)							
	8							
14	(E)							
	8							
15	•							
	8							
16	€							

Schedule J (Form 990) 2011

က၂	I ≓ I	i	i		1 1	i	į	i	;				;	į	i	1	Ξ
Page 3	도						1										Schedule J (Form 990) 2011
۵	اق ا																86
	호																E
	ᄝᅵ														į		J.
	<u>a</u>																e i
	<u> </u>						į										þeq
	🕍						į										Sc
	,						ļ								į		
	',						į										
	9		- 1			ł	į										
	6a,	- 1					i										
	ا مُا																
	1,5																
	22																
	15,					İ	į										
	ا ما	ors.															
	4	ect															
	4	吉															
	က်	9															
	°	ard															
	l ģ	Ã.															
	l s	š	i														
	<u> </u>	9															
	-	Ę															
	ਬੂ	Cre															
	ا ا	ġ															
	\$	ş				į											
	<u> </u>	at															
	[]	ä															
	ĕ	9															
	SL	E :															
	용	횬															
		8				-											
	es	<u> </u>															
	<u> </u>	sec															
	١,٠	l ba															
	ţi	Jec.				Ì											
- 1	jë -	E				}	ļ										
	음희	dete															
	a e	<u>e</u>															
	[호호]	S S															
	ᄩᆲ	E G					į										
ء ا	빌틸	ab					į										
]:	[[본 :	Jo.															
8		E.															
ج ا		je (
2	اغ قا	Ë.				- 1											
5		ध					İ										
٥	ar ar	me															
= E	I T 등	pay															
9 2	[물 물	eq															1
m 990) 2011 Supplemental Information	ig eg	, j															
E	TE 및	Von				į	į				!						
ے E	d et E	7. 1				}											1
Schedule J (Form 990) 2011	Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.	Ę															1
တ္ပ	3 S \	Part I, 7. Non-fixed payments in the form of a bonus are determined based on performance and at the discretion of the Board of Directors.															

SCHEDULE M (Form 990)

Noncash Contributions

OMB No 1545-0047

2011

Open To Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

Name of the organization

Water.org

Employer identification number

58 20601 31

	Types of Property	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g		(d) of determining tribution amounts
1 2	Art – Works of art			1 01111 000, 1 art 1111, 11110 1g		
3	Art - Fractional interests					
4	Books and publications					
5	Clothing and household goods					
_	Cars and other vehicles		- 12 11 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2			
6						
7	Boats and planes		-			
8	Intellectual property	├ ✓	5	24 930	Value at Date	of Donation
9	Securities—Publicly traded Securities—Closely held stock .	-	3		Value at Dau	or Dolladon
10 11	Securities—Closely field stock . Securities—Partnership, LLC,					
11	or trust interests					
40	Securities—Miscellaneous		-			
12	Qualified conservation					
13	contribution—Historic					
	structures					
14	Qualified conservation				 	
1-4	contribution—Other				<u> </u>	
15	Real estate Residential					
16	Real estate - Commercial					
17	Real estate-Other					
18	Collectibles					
19	Food inventory					
20	Drugs and medical supplies					
21	Taxidermy					
22	Historical artifacts					
23	Scientific specimens					
24	Archeological artifacts					
25	Other ► ()					
26	Other ► ()					
27	Other ► ()					
28	Other ► (<u> </u>		
29	Number of Forms 8283 received	by the or	ganization during the tax	year for contributions for		
	which the organization completed	Form 828	3, Part IV, Donee Acknowle	dgement	29	0
						Yes No
30a	During the year, did the organiza	tion receive	e by contribution any prop	erty reported in Part I, line	s 1-28 that	
	it must hold for at least three year					
	used for exempt purposes for the		ling period?			30a ✓
b	If "Yes," describe the arrangemen					
31	Does the organization have a	gift accep	otance policy that require	es the review of any no	n-standard	
	contributions?					31 🗸
32a	Does the organization hire or us	e third par	ties or related organizatior	ns to solicit, process, or s	ell noncash	
	contributions?			· · · · · · · · · · · · · · · · · · ·		32a 🗸
b	If "Yes," describe in Part II.					
33	If the organization did not report a	n amount ir	n column (c) for a type of pro	operty for which column (a)	is checked,	

cneaule M (rom 990) (2011) Page ∠					
Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 3 and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, number of items received, or a combination of both. Also complete this part for any additional information.						
The organ	ization maintains brokerage accounts to receive, hold and sell non-cash contributions.					
Part I, Coli	umn B reflects the number of contributions					

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Open to Public Inspection

Employer identification number

water.org	36 2000131
Part III, 4a,b,c	
See attached narrative.	
Part VI, 11a - The annual 990 tax return is first reviewed by the Audit Committee of the Board, then b	y the full Board of Directors. The
complete Form 990, together with all supplemental schedules is provided to the Board in advance	e of the meeting so that each board
member has adequate time to review. Highlights of the return are presented during a board meet	ing and each board member is given
an opportunity to raise questions or issues.	
Part VI, 12a - Board members are required to notify the organization of any conflict of interest. This	notification should be in advance of the
conflict, if known, or as soon as the conflict has been identified. When a conflict has been determ	nined, the board member or officer
involved abstains from voting and the organization obtains independent, outside bids.	
Part VI, 15 - Compensation of officers and key employees is determined by consultation with local, r	egional or national wage surveys,
depending on the appropriateness to the position. 15a - The Executive Director's compensation in	s determined by the Executive
Committee and the board. 15b - All other key employee compensation is determined by the Chief	f E xecutive Officer, assessed using
comparable data and market salary surveys and then submitted to the Board for annual approval	·
Part VI, C17 - AK, AL, AR, AZ, CA, CT, FL, GA, IL, KY, MA, MD, ME, MI, MN, MO, MS, NC, ND, NH, NJ,	NM, NY, OH, OK, OR, PA, RI, SC, TN,
UT, VA, WA, WDC, WI, WV	
Part VI, C19 - Organizational and financial documents of the organization, including annual tax retur	n and audit reports are posted on our
website www.water.org within 30 days of the issuance of the documents. Other governance docu	uments and Conflict of interest policy
are available upon request	
Part XI, 5 - Other changes in net assets are Unrealized Gains on Investments of \$14,911.	

Water.org
Attachment to Form 990 for the Fiscal Year Ended 9/30/12
EIN 58-2060131
Descriptions of Program Service Accomplishments

Water Programs. During FY12, Water.org funded clean water and sanitation programs in Bangladesh, Ethiopia, Haiti, India, Kenya and Uganda. Through water, sanitation and hygiene programs, Water.org reached more than 220,000 individuals with access to clean drinking water and/or improved sanitation. This intervention provides an immediate and sustainable improvement in the quality of life for people in developing countries.

Water.org renewed activities in partnership with PepsiCo Foundation. In a three year period, Water.org reached more than 250,000 people in urban and rural areas with safe water and/or sanitation services in five states in India. In addition, Water.org continued a program with the MasterCard Foundation that will serve 180,000 beneficiaries in Kenya over four years.

In FY12, Water.org facilitated the disbursement of more than \$6.2 million in microcredit loans for water and sanitation, reaching more than 165,000 people. The cumulative global WaterCredit repayment rate is nearly 98 percent.

Water.org is one of the first organizations in the world to use microcredit to help people in developing countries finance their own water systems. WaterCredit puts microfinance tools to use in the water and sanitation sector. By making small loans to communities and individuals who do not have access to traditional credit markets, WaterCredit helps finance the upfront cost of water and sanitation systems. By mobilizing external loan capital or when loans are repaid into a revolving fund, the multiplier effect means that many more people can be helped for the same philanthropic investment. And since users with a financial stake in their water supply projects have a greater incentive to ensure proper operations and maintenance, WaterCredit projects have built-in advantages for long-term sustainability.

In FY12, Water.org's partner organizations were able to obtain more than \$6.3 million in funding for the loans directly from commercial banks, social investors, and revolving loan funds, instead of through grants from Water.org. For donors, this translates into greater leverage for each dollar donated. By stimulating external capital (i.e. loans from commercial banks), less Water.org funding is needed for the program and more grant money can go to where it's needed most – to the poorest of the poor.

Water.org selects partner organizations in developing countries with a strong success record of implementing safe water and sanitation projects. As part of its capacity-building efforts, Water.org certified new partner organizations in FY12. Water.org maintains liaison offices in both India and Kenya.

Advocacy/Outreach. Water.org raises awareness of the global water crisis and its efforts to address it through a variety of mediums, including but not limited to:

• water.org, watercredit.org, and my.Water.org websites;

- social media outreach on Facebook and Twitter;
- celebrity engagement;
- strategic partnerships;
- traditional media relations;
- distribution of its electronic newsletter and annual report;
- cause marketing efforts;
- quarterly conference calls;
- free eCard promotions;
- weekly podcast with a Water.org staff member;
- sharing stories, photos and videos captured in the field through our websites; and
- presentations at top conferences around the world.

Water.org holds Charity Navigator's four-star rating and the Independent Charities of America's "Best in America" seal of excellence, and meets the Council of Better Business Bureaus' Standards for Charitable Solicitations.

New Ventures. Water.org launched this initiative in 2011 to accelerate the pace in the search for and launch of the next round of big ideas that will change the face of the water crisis. This initiative catalyzes the "Idea Lab" to support Water.org teams and partners to generate new ideas, develop hypotheses, and to pilot, monitor and take solutions to scale. In addition, it will support a portfolio of innovations experimental in nature, creating things like mobile apps, financing mechanisms and citizen engagement tools.

Form **8868**

(Rev January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

▶ File a separate application for each return.

OMB No. 1545-1709

• If you a	are filing for an Automatic 3-Month Extension are filing for an Additional (Not Automatic) 3-Not applete Part II unless you have already been	nonth Exten	sion, complete only P	art II (on page 2 of this form)				
Electror a corpor 8868 to Return f	nic filing (e-file). You can electronically file Formation required to file Form 990-T), or an addition request an extension of time to file any of the for Transfers Associated With Certain Personons). For more details on the electronic filing of	m 8868 if yo onal (not auto e forms listed ial Benefit C	u need a 3-month auto omatic) 3-month extens d in Part I or Part II wit Contracts, which must	matic extension of time to file (6 sion of time. You can electronical th the exception of Form 8870, be sent to the IRS in paper 1	months for ly file Form Information format (see			
Part I	Automatic 3-Month Extension of Tim							
A corpo	ration required to file Form 990-T and required to file Form 990-T and required to the first section of the first				. ▶ 🗆			
	corporations (including 1120-C filers), partners	ships, REMIC	Cs, and trusts must use	Form 7004 to request an extens	sion of time			
to tile ind	come tax returns.		E.	ntor filarla identifying number see	inetructions			
	Name of exempt organization or other filer, see	Instructions		nter filer's identifying number, see Employer identification number				
Type or	Water.org	mandenons.		58-2060131				
print	Number, street, and room or suite no. If a P.O.	box, see instr	uctions	Social security number (SSN)				
File by the due date for		I —			, , , ,			
filing your	City, town or post office, state, and ZIP code F	City, town or post office, state, and ZIP code For a foreign address, see instructions						
return See								
	e Return code for the return that this application	n is for (file a	separate application fo	or each return)	0 1			
Applica	ation	Return	Application		Return			
Is For		Code	Is For		Code			
Form 9	90	01	Form 990-T (corporat	ion)	07			
Form 9	~	02	Form 1041-A	. cimese i (conpensation)				
Form 990-EZ		01	Form 4720 09		09			
Form 990-PF		04	Form 5227 10		10			
Form 990-T (sec. 401(a) or 408(a) trust)		05	Form 6069 11		11			
	90-T (trust other than above)	06	Form 8870		12			
	ooks are in the care of ► Yvonne Kean, Directonone No. ► 816-877-8400			316-421-2086				
	organization does not have an office or place of			ck this box	▶ 🗆			
	is for a Group Return, enter the organization's f				is is			
	vhole group, check this box ▶ □.				tach			
	th the names and EINs of all members the exter							
	request an automatic 3-month (6 months for a	corporation	required to file Form 99	0-T) extension of time				
ι	until May 15 , 20 13 , to file the ex	empt organi	zation return for the org	ganization named above. The ext	ension is			
f	until May 15, 20, 13, to file the exempt organization return for the organization named above. The extension is for the organization's return for:							
•	► ☐ calendar year 20 or							
	_							
	► ✓ tax year beginning October 1 , 20 11 , and ending September 30 , 20 12 .							
_	f the tax year entered in line 1 is for less than 12	2 months, ch	neck reason: 🔲 Initial re	eturn Final return				
	Change in accounting period	1700	0000					
	If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.							
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and								
estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b \$								
	c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. 3c \$							
	If you are going to make an electronic fund withdraw				nstructions.			