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### Form 990-PF

### **Return of Private Foundation**

or Section 4947(a)(1) Nonexempt Charitable Trust
Treated as a Private Foundation
Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

Department of the Treasury Internal Revenue Service

OMB No 1545-0052

2011

| Fo                           | · ca       | lendar year 2011 or tax year beginning   | 10/1/2011 , ar   | nd ending       | 9/             | 30/2012  |  |                           |
|------------------------------|------------|--|--|-----------------|----------------|--|--|---------------------------|
| Na                           | me c       | f foundation   | · ·  | _               | A E            | mployer identification nu                              | mber   |                           |
| Р8                           | ι Τ i      | PEARSON FOUNDATION, INC.   |  |                 |                | _ 13-36362   | 275  |                           |
| Nu                           | mbe        | and street (or P O box number if mail is not delivered to street ad  | dress)   | Room/suite      | ВТ             | elephone number (see inst                              | ructions)  |                           |
| c/o                          | L. \       | WOLLIN 124 PROSPECT ST   |  |                 |                | 212-785-2  | 2610   |                           |
| Cit                          | y or i     | own, state, and ZIP code   |  |                 | C 1f e         | exemption application is pe                            | nding, check here  | $\overline{\blacksquare}$ |
| RIE                          | GE         | :WOOD  | NJ   | 07450           |                |  | ,  |                           |
|                              |            |  | al return of a former p  | oublic charity  | D 1.           | Foreign organizations, che                             | ck here  | ▶□                        |
|                              |            |  | ended return   |                 |                |  |  | _                         |
|                              |            | <u>-</u>   | ne change  |                 | 2.             | Foreign organizations mee<br>check here and attach con | _  | ▶□                        |
| _                            | Ch         | eck type of organization X Section 501(c)(3) exe   |  | <u> </u>        | l _            |  |  | ٠ ــــ                    |
|                              |            | ection 4947(a)(1) nonexempt charitable trust   | • •  |                 |                | onvate foundation status w                             |  | _                         |
| 느                            | •          |  |  |                 | ł              | der section 507(b)(1)(A), c                            |  | • Ш                       |
| ı                            |            | r market value of all assets at end J Accounting i   |  | Accrual         | '              | he foundation is in a 60-mi                            |  |                           |
|                              |            | /ear (from Part II, col. (c), ☐ Other (sp. 16) ► \$ 2,013,344 (Part I, column (d   |  | .c.1            | un             | der section 507(b)(1)(B), c                            | neck nere  |                           |
| Ρs                           | rt I       |  |  |                 |                |  | (d) Disbursemen  | nts                       |
| , ,                          |            | amounts in columns (b), (c), and (d) may not necessarily equal   | (a) Revenue and expenses per   | (b) Net investm | ent            | (c) Adjusted net                                       | for charitable   |                           |
|                              |            | the amounts in column (a) (see instructions) )   | books  | ıncome          |                | ıncome   | purposes   |                           |
| -                            | 1          | O-d-b-d-s-a-d-s-d-s-d-s-d-s-d-s-d-s-d-s-d-s-d  |  |                 |                |  | (cash basis only   | <u>y)</u>                 |
|                              | 1<br>  2   | Contributions, gifts, grants, etc., received (attach schedule)  Check X if the foundation is not required to attach Sch B  |  |                 |                |  |  |                           |
|                              | 3          | •  | 202  |                 | 202            |  | <u></u>  |                           |
|                              | 4          | •  | 33,207   | 33              | 3,207          |  |  |                           |
|                              | l -        | a Gross rents  | 33,201   |                 | 0              |  | ·  |                           |
|                              | -          | b Net rental income or (loss) 0  |  |                 |                |  |  |                           |
| <u>re</u>                    | 6          | a Net gain or (loss) from sale of assets not on line 10  | 14.023   |                 |                |  | <del></del>  |                           |
| ē                            |            | <b>b</b> Gross sales price for all assets on line 6a 0   |  |                 |                |  |  |                           |
| Revenue                      | 7          |  |  | 14              | 1,023          |  |  |                           |
| ш.                           | 8          |  |  |                 | •              | 0  |  |                           |
|                              | 9          |  |  |                 |                | <del></del>  |  |                           |
|                              | 10         | a Gross sales less returns and allowances 0  |  |                 |                |  |  |                           |
|                              | ļ          | <b>b</b> Less Cost of goods sold 0   |  |                 |                |  |  |                           |
|                              |            | c Gross profit or (loss) (attach schedule)   | 0  |                 |                |  |  |                           |
|                              | 11         | Other income (attach schedule) .   | -2,616   |                 | 0              | 0  |  |                           |
|                              | 12         | Total. Add lines 1 through 11 .  | 44,816   | 47              | 7,432          | o  |  | }                         |
| S                            | 13         | Compensation of officers, directors, trustees, etc   | 0  |                 |                |  |  |                           |
| xpenses                      | 14         | Other employee salanes and wages   |  |                 |                |  |  |                           |
| ē                            | 15         | Pension plans, employee benefits   |  |                 |                |  |  |                           |
| ×                            | 16         | a Legal fees (attach schedule)   | <u> </u>   |                 | 0              | 0  |  | 0                         |
| ه<br>ښڅ                      | 1          | <b>b</b> Accounting fees (attach schedule)   | 1,935  |                 | 0              | 0  |  | 0                         |
| ₹≩                           |            | <b>c</b> Other professional fees (attach schedule) .   | 10,145   | 10              | ) <u>, 145</u> |  |  | 0                         |
| ≖ E                          | 17         |  |  |                 |                |  |  |                           |
| ∌ઃં≅                         | 18         |  | 15   |                 | 0              | 0  |  | 0                         |
| ੂ≅ ਦੂ                        | 19         |  | 0  |                 | 0              | 0  |  |                           |
| AUG 圆 st なん<br>Administrativ | 20         |  |  |                 |                |  |  |                           |
| _                            | 2          |  |  |                 |                | <del></del>  |  |                           |
| and<br>June                  | 22         | 5 N  |  | <del>  </del>   |                | <del></del>  |  |                           |
| 美 <b>p</b>                   | 23         | The state of the s | 62   | <del> </del>    | 0              | 0  | <del></del>  | 0                         |
|                              | 24         |  | 10 457   | 4,              | 1 1 4 E        | ,  |  | ^                         |
| るのでです。<br>Doerating and      | 25         | Add lines 13 through 23  | 12,157<br>105,324  | <del> </del>    | 0,145          | ļ <sup>,</sup>   | 105  | ,324                      |
| <u>∵</u> ∑6                  | 25<br>  26 |  |  |                 | 3 4 4 5        | <del></del>  |  |                           |
| _                            | ┼          |  | 117,481  | 10              | <u>0,145</u>   | 0  | 105  | ,324                      |
|                              | 27         |  | 72.605   | ,               | 10             | ·  | 新春 · 中   | N                         |
|                              |            | a Excess of revenue over expenses and disbursements .     b Net investment income (if negative, enter -0-)   | -72,665  | 3,110           | 7,287          | 7 % % 2 ~ O. (a)                                       | THE RESERVE AND ADDRESS OF THE PERSON AND AD | (Bros. )                  |
|                              | .          | c Adjusted net income (if negative, enter -0-)   | A STATE OF THE STA | 3.              |                | 1 to the court of the contract of the                  | And the second second  | SE Y                      |
|                              | 1          |  | The state of the s | سلامين با مدا   | . 3.5          | . "  | ن المراكبة حريبة المعاملات والمراكبة   | e                         |

Form 990-PF (2011)

Page 2

| 1   | Pai  | rt II  | Balance Sheets Attached schedules and amounts in the description column  | Beginning of year   |                | or year               |
|---|------|--------|--|---------------------|----------------|-----------------------|
| 2 Savings and temporary cash investments 3 Accounts receivable ▶ 0 1 Less allowance for doubtful accounts ▶ 0 2 Less allowance for doubtful accounts ▶ 0 3 Counts receivable ▶ 0 4 Piedges receivable ▶ 0 5 Grants receivable ▶ 0 5 Grants receivable ▶ 0 6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions) 7 Other notes and learn receivable (attach schedule) ▶ 0 9 Less allowance for doubtful accounts ▶ 0 9 O 0 9 |      |        | should be for end-or-year amounts only (See instructions )               | (a) Book Value      | (b) Book Value | (c) Fair Market Value |
| Accounts receivable   | - 1  | 1      | _  |                     |                |                       |
| Less allowance for doubtful accounts  |      |        |  | 66,784              | 136,475        | 136,475               |
| A Pledges receivable  |      | 3      |  |                     |                |                       |
| Less allowance for doubtful accounts    5 Grants receivable 6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see natructions). 0  7 Other fores and leans receivable (attach schedule)    8 Inventiones for sale or use    9 Prepaid expenses and deferred charges    10 a Investments—Corporate bonds (attach schedule)    10 timestments—Corporate bonds (attach schedule)    10 times asset (by the completed by all files—see the marructions Atso, see page 1, item 1)    11 timestments—Corporate bonds (attach schedule)    12 timestments—Corporate bonds (attach schedule)    13 timestments—Corporate bonds (attach schedule)    14 timestments—Corporate bonds (attach schedule)    15 timestments—Corporate bonds (attach schedule)    16 timestments—Corporate bonds (attach schedule)    17 timestments—Corporate bonds (attach schedul |      | _      |  | <u>0</u>            | 0              | 0                     |
| Section   Sec   |      | 4      |  |                     |                |                       |
| 6 Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions).  7 Other notes and loans receivable (datach schedule)    8 Inventiones for sale or to use  9 Prepaid expenses and deferred charges  9 Prepaid expenses and deferred charges  10 a Investments—Corporate blook (stach schedule)  10 a Investments—Corporate blook (stach schedule)  10 investments—Corporate blook (stach schedule)  11 investments—Land, buildings, and equipment base    12 investments—Corporate blook (stach schedule)  12 investments—Corporate blook (stach schedule)  13 investments—Corporate blook (stach schedule)  14 Land, buildings, and equipment base    15 on    16 Total assess (or be completed by all lifes—see the instructions Also, see page 1, item 1)  17 Accounts payable and accrued expenses  18 Grants payable  19 Deferred revenue  10 Loans from officers, directors, rustees, and other disqualified persons  21 Investments—ortical accrued expenses  32 Total liabilities (accrue)  41 Investments—ortical accrued expenses  52 Total reliabilities (accrue)  53 Total reliabilities (accrue)  54 Permanently restricted  55 Evcasses stoil rundold in line 2 (fiernize)  10 Rot page 3 Total liabilities and net assests frund balances (see misructions)  1 Total reliabilities (accrue) and page 3 Total liabilities and net assests frund balances (see misructions)  1 Total reliabilities (accrue) and page 3 Total liabilities and net assests frund balances (see misructions)  1 Total reliabilities (accrue) and page 3 Total liabilities and net assests frund balances (see misructions)  1 Total reliabilities (accrue) and page 3 Total reliabilities (accrue) and page 4 Total reliabilities (accrue)  20 Total reliabilities (accrue) and page 4 Total reliabilities (accrue) and  |      |        | Less allowance for doubtful accounts                                     | 0                   | 0              | 0                     |
| disqualified persons (attach schedule) (see instructions). 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |      | 5      | · · · · · · · · · · · · · · · · · · ·                                    |                     |                |                       |
| Coher notes and loans recewable clatich schedule)   |      | 6      | ·  |                     |                |                       |
| Less allowance for doubtful accounts ▶ 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |      | _      | · · · · · · · · · · · · · · · · · · ·                                    |                     | 0              | 0                     |
| 8   Inventories for sale or use   9   Prepaid expenses and deferred charges   10 a Investments—Us and state government obligations (attach schedule)   253,058   202,669   227,039   1,127,168   1,   |      | 7      | `  |                     |                |                       |
| 9 Prepaid expenses and deferred charges 10 Investments—Up and state government obligations (statch schedule) 253,058 202,669 227,039 b Investments—corporate stock (statch schedule) 1,058,095 257,179 1,127,168 c Investments—corporate stock (statch schedule) 267,908 279,218 279,218 279,218 279,578 11 Investments—dand, buildings, and equipment basis ▶ 0 0 Less accumulated deprecation (statch schedule) 12 Investments—mortgage loans 13 Investments—mort (statch schedule) 14 Land, buildings, and equipment basis ▶ 0 Less accumulated deprecation (statch schedule) 15 Other assets (aschesore ▶ See Attached Statement )  |      |        | Less allowance for doubtful accounts ▶0                                  | 0                   | 0              | 0                     |
| b Investments—corporate stock (attach schedule)   | its  | 8      | · · · · · · · · · · · · · · · · · · ·                                    |                     |                |                       |
| b Investments—corporate stock (attach schedule)   | Se   | 9      | Prepaid expenses and deferred charges                                    |                     |                |                       |
| C Investments—corporate bonds (attach schedule)   267,908   279,218   278,578   | Ϋ́   | 10 a   | I Investments—U S and state government obligations (attach schedule)     | 253,058             | 202,669        | 227,039               |
| 11  |      | t      | nvestments—corporate stock (attach schedule)                             | 1,058,095           | 957,179        | 1,127,168             |
| Less accumulated deprecation (attach schedule)  |      | C      | Investments—corporate bonds (attach schedule)                            | 267,908             | 279,218        | 278,578               |
| 13   Investments—ontrigage loans  |      | 11     | Investments—land, buildings, and equipment basis                         |                     |                |                       |
| 13   Investments—other (attach schedule)  |      |        | Less accumulated depreciation (attach schedule)                          | 0                   | 0              | 0                     |
| 14  |      | 12     | Investments—mortgage loans   |                     |                |                       |
| Less accumulated depreciation (attach schedule)   |      | 13     | Investments—other (attach schedule)                                      | 0                   | 187            | 187                   |
| 15 Other assets (describe   |      | 14     | Land, buildings, and equipment basis ▶ 0                                 |                     |                |                       |
| 15 Other assets (describe   |      |        | Less accumulated depreciation (attach schedule) ▶ 0                      | 0                   | 0              | 0                     |
| rinstructions Also, see page 1, item I)  17 Accounts payable and accrued expenses  18 Grants payable  19 Deferred revenue  20 Loans from officers, directors, trustees, and other disqualified persons  21 Mortgages and other notes payable (attach schedule)  22 Other liabilities (add lines 17 through 22)  23 Total liabilities (add lines 17 through 26 and lines 30 and 31.  24 Unrestricted  25 Temporanity restricted  26 Permanently restricted  27 Foundations that do not follow SFAS 117, check here and complete lines 27 through 31.  27 Capital stock, trust principal, or current funds  28 Paid-in or capital surplus, or land, bldg, and equipment fund  29 Retained earnings, accumulated income, endowment, or other funds  31 Total liabilities and net assets/fund balances (see instructions)  17 Total net assets or fund balances (see instructions)  1892,290  1,819,625  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a  3 Other increases not included in line 2 (itemize)  ROUNDING  5 Decreases not included in line 2 (itemize)   |      | 15     |  | 246,445             | 243,897        | 243,897               |
| 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 20 Loans from officers, directors, trustees, and other disqualified persons 21 Mortgages and other notes payable (attach schedule) 22 Other liabilities (describe ► ) 0 0 0 23 Total liabilities (describe ► ) 0 0 0 24 Unrestricted 25 Temporarily restricted 26 Permanently restricted 27 Temporarily restricted 28 Paid-in or capital surplus, or land, bidg , and equipment fund 29 Retained earnings, accumulated income, endowment, or other funds 30 Total liabilities and net assets/fund balances (see instructions) 31 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-year figure reported on prior year's return) 4 Add lines 1, 2, and 3 5 Decreases not included in line 2 (itemize) ► ROUNDING 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 5 5 Decreases not included in line 2 (itemize) ► 6 5 Decreases not included in line 2 (itemize) ► 6 5 Decreases not included in line 2 (itemize) ► 6 7 Decreases not included in line 2 (itemize) ► 6 7 Decreases not included in line 2 (itemize) ► 6 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ► 7 7 Decreases not included in line 2 (itemize) ►  |      | 16     | Total assets (to be completed by all filers—see the                      |                     |                |                       |
| 18 Grants payable 19 Deferred revenue 20 Loans from officers, directors, trustees, and other disqualified persons 0 0 0 21 Mortgages and other notes payable (attach schedule) 0 0 0 22 Other liabilities (describe ▶ ) 0 0 0 23 Total liabilities (add lines 17 through 22) 0 0 0  Foundations that follow SFAS 117, check here and complete lines 24 through 26 and lines 30 and 31.  Unrestricted 25 Temporarily restricted 26 Permanently restricted 27 Capital stock, trust principal, or current funds 28 Paid-in or capital surplus, or land, bldg, and equipment fund 29 Retained earnings, accumulated income, endowment, or other funds 30 Total liabilities and net assets of fund balances (see instructions) 1 Total net assets or fund balances (see instructions) 1 Total ret assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) 1 1,892,290 2 Enter amount from Part I, line 27a 3 Other increases not included in line 2 (itemize) ▶ ROUNDING 5 Decreases not included in line 2 (itemize) ▶ ROUNDING 5 Decreases not included in line 2 (itemize) ▶ 5 5 Decreases not included in line 2 (itemize) ▶ 5 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (itemize) ▶ 6 5 Decreases not included in line 2 (ite |      |        | instructions Also, see page 1, item l)                                   | 1,892,290           | 1,819,625      | 2,013,344             |
| 19 Deferred revenue 20 Loans from officers, directors, trustees, and other disqualified persons 21 Mortgages and other notes payable (attach schedule) 22 Other liabilities (describe ▶ 23 Total liabilities (add lines 17 through 22) 3 Total liabilities (add lines 17 through 22) 4 Unrestricted 5 Temporarily restricted 5 Temporarily restricted 6 Permanently restricted 7 Permanently restricted 7 Permanently restricted 8 Pad-in or capital surplus, or land, bidg, and equipment fund 9 Pad-in or capital surplus, or land, bidg, and equipment fund 9 Pad-in or capital surplus, or land, bidg, and equipment fund 9 Patill Analysis of Changes in Net Assets or Fund Balances 1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) 1 1,892,290 1,819,625 1 Other increases not included in line 2 (itemize) ▶ ROUNDING 1 Add lines 1, 2, and 3 1 Lord recases not included in line 2 (itemize) ▶ ROUNDING 1 Page 1 Page 2 Page 3 Page 3 Page 3 Page 3 Page 4 Page 4 Page 4 Page 4 Page 5 Page 6 Page 6 Page 7 Page 8 Page 7 Page 8 Page  |      | 17     | Accounts payable and accrued expenses                                    |                     |                |                       |
| Other inabilities (describe   | (D   | 18     | Grants payable   |                     |                |                       |
| Other inabilities (describe   | ë    | 19     | Deferred revenue   |                     |                |                       |
| Other inabilities (describe   | Ē    | 20     | Loans from officers, directors, trustees, and other disqualified persons | 0                   | 0              |                       |
| Other inabilities (describe   | ä    | 21     | Mortgages and other notes payable (attach schedule)                      | 0                   | 0              |                       |
| Foundations that follow SFAS 117, check here and complete lines 24 through 26 and lines 30 and 31.  24 Unrestricted 25 Temporarily restricted 26 Permanently restricted Foundations that do not follow SFAS 117, check here. 27 Capital stock, trust principal, or current funds. 28 Paid-in or capital surplus, or land, bldg, and equipment fund 29 Retained earnings, accumulated income, endowment, or other funds. 30 Total net assets or fund balances (see instructions). 31 Total liabilities and net assets/fund balances (see instructions). 31 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return).  2 Enter amount from Part I, line 27a. 3 Other increases not included in line 2 (itemize) PROUNDING. 3 Decreases not included in line 2 (itemize) PROUNDING. 5 Decreases not included in line 2 (itemize) P   | _    | 22     | Other liabilities (describe ▶ )  | 0                   | 0              |                       |
| and complete lines 24 through 26 and lines 30 and 31.  24 Unrestricted 25 Temporarily restricted 26 Permanently restricted Foundations that do not follow SFAS 117, check here. and complete lines 27 through 31.  27 Capital stock, trust principal, or current funds Pard-in or capital surplus, or land, bidg, and equipment fund 29 Retained earnings, accumulated income, endowment, or other funds. 30 Total net assets or fund balances (see instructions). 31 Total liabilities and net assets/fund balances (see instructions) 1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  Enter amount from Part I, line 27a 3 Other increases not included in line 2 (itemize) ROUNDING 3 0 Decreases not included in line 2 (itemize) 5 0 Decreases not included in line 2 (itemize) 5 0  |      | 23     | Total liabilities (add lines 17 through 22)                              | 0                   | 0              |                       |
| Foundations that do not follow SFAS 117, check here.  Foundations that do not follow SFAS 117, check here.  and complete lines 27 through 31.  Capital stock, trust principal, or current funds.  Retained earnings, accumulated income, endowment, or other funds.  Total net assets or fund balances (see instructions).  Total liabilities and net assets/fund balances (see instructions).  Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return).  Enter amount from Part I, line 27a.  Other increases not included in line 2 (itemize)  ROUNDING  Fermanently restricted  I,892,290  1,819,625  I,892,290  1,819,625  1,892,290  1,819,625  5 00  | es _ |        |  |                     |                |                       |
| Foundations that do not follow SFAS 117, check here.  Foundations that do not follow SFAS 117, check here.  and complete lines 27 through 31.  Capital stock, trust principal, or current funds.  Retained earnings, accumulated income, endowment, or other funds.  Total net assets or fund balances (see instructions).  Total liabilities and net assets/fund balances (see instructions).  Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return).  Enter amount from Part I, line 27a.  Other increases not included in line 2 (itemize)  ROUNDING  Fermanently restricted  I,892,290  1,819,625  I,892,290  1,819,625  1,892,290  1,819,625  5 00  | Ĕ    | 24     | Unrestricted   |                     |                |                       |
| Foundations that do not follow SFAS 117, check here.  Foundations that do not follow SFAS 117, check here.  and complete lines 27 through 31.  Capital stock, trust principal, or current funds.  Retained earnings, accumulated income, endowment, or other funds.  Total net assets or fund balances (see instructions).  Total liabilities and net assets/fund balances (see instructions).  Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return).  Enter amount from Part I, line 27a.  Other increases not included in line 2 (itemize)  ROUNDING  Fermanently restricted  I,892,290  1,819,625  I,892,290  1,819,625  1,892,290  1,819,625  5 00  | ă    | 25     | Temporarily restricted   |                     |                |                       |
| Foundations that do not follow SFAS 117, check here and complete lines 27 through 31.  27 Capital stock, trust principal, or current funds 1,892,290 1,819,625  28 Paid-in or capital surplus, or land, bldg , and equipment fund 29 Retained earnings, accumulated income, endowment, or other funds 30 Total net assets or fund balances (see instructions) 1,892,290 1,819,625  28 Part III Analysis of Changes in Net Assets or Fund Balances (see instructions) 1,892,290 1,819,625  29 Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) 1,892,290  2 Enter amount from Part I, line 27a 2 -72,665  3 Other increases not included in line 2 (itemize) ROUNDING 3 0  4 Add lines 1, 2, and 3 4 1,819,625  5 Decreases not included in line 2 (itemize) 5 0  |      |        | · · ·  |                     |                | ļ                     |
| and complete lines 27 through 31.  27 Capital stock, trust principal, or current funds  28 Paid-in or capital surplus, or land, bldg , and equipment fund  29 Retained earnings, accumulated income, endowment, or other funds  30 Total net assets or fund balances (see instructions)  31 Total liabilities and net assets/fund balances (see instructions)  Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a  3 Other increases not included in line 2 (itemize)   ROUNDING  5 Decreases not included in line 2 (itemize)   5 O   | _    |        |  |                     |                | ĺ                     |
| Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | ш    |        |  |                     |                |                       |
| Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | ō    | 27     | Capital stock, trust principal, or current funds                         | 1,892,290           | 1,819,625      | ,                     |
| Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | sts  | 28     | Paid-in or capital surplus, or land, bldg, and equipment fund .          |                     |                |                       |
| Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | SSE  | 29     | Retained earnings, accumulated income, endowment, or other funds.        |                     |                |                       |
| Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | Ä    | 30     | Total net assets or fund balances (see instructions)                     | 1,892,290           | 1,819,625      |                       |
| Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | et   | 31     | Total liabilities and net assets/fund balances (see                      |                     |                |                       |
| Part III Analysis of Changes in Net Assets or Fund Balances  1 Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | _    | 1      | instructions)  | 1,892,290           | 1,819,625      | }                     |
| end-of-year figure reported on prior year's return)  2 Enter amount from Part I, line 27a   | Pa   | rt III | Analysis of Changes in Net Assets or Fund Balances                       |                     |                |                       |
| 2 Enter amount from Part I, line 27a       2 -72,665         3 Other increases not included in line 2 (itemize)       ► ROUNDING       3 0         4 Add lines 1, 2, and 3       4 1,819,625         5 Decreases not included in line 2 (itemize)       5 0   |      |        |  | 30 (must agree with |                |                       |
| 3 Other increases not included in line 2 (itemize) ► ROUNDING 4 Add lines 1, 2, and 3   |      | end-o  | of-year figure reported on prior year's return)                          |                     | _1_            | 1,892,290             |
| 3 Other increases not included in line 2 (itemize) ► ROUNDING 4 Add lines 1, 2, and 3   | 2    | Enter  | amount from Part I, line 27a   |                     | 2              | -72,665               |
| 4 Add lines 1, 2, and 3   | 3    | Other  | increases not included in line 2 (itemize) ROUNDING                      |                     | <del></del>    | 0                     |
| 5 Decreases not included in line 2 (itemize) ► 5 0  | 4    |        |  |                     |                | 1,819,625             |
| ***************************************   | 5    | Decre  | eases not included in line 2 (itemize)                                   |                     |                | 0                     |
| 6 Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30 6 1,819,625   | 6    |        | •••••••••••••••••••••••••••••••••••••••                                  |                     | 6              | 1,819,625             |

7 Add lines 5 and 6

the Part VI instructions

8 Enter qualifying distributions from Part XII, line 4

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See

91,240

105,324

| Pa  | Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see instruc  | tions    | <br>s) |              |
|-----|--|----------|--------|--------------|
| 1 : | a Exempt operating foundations described in section 4940(d)(2), check here ▶ ☐ and enter "N/A" on line 1 ☐   |          | . ,    |              |
|     | Date of ruling or determination letter (attach copy of letter if necessary—see instructions)   |          |        |              |
| 1   | b Domestic <u>fou</u> ndations that meet the section 4940(e) requirements in Part V, check   |          | 373    |              |
|     | here ► X and enter 1% of Part I, line 27b  |          |        |              |
| •   | c All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4%  |          |        |              |
| •   | of Part I, line 12, col (b)  |          | _      |              |
| 2   | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) . 2   |          | 0      |              |
| 4   | Add lines 1 and 2  |          | 373    |              |
| 5   | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-).  Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0                         |          | 272    |              |
| 6   | Credits/Payments   |          | 373    |              |
|     | a 2011 estimated tax payments and 2010 overpayment credited to 2011.   6a   1,706  |          |        |              |
| _   | b Exempt foreign organizations—tax withheld at source 6b   |          |        |              |
|     | C Tax paid with application for extension of time to file (Form 8868) 6c 0   |          |        |              |
|     | d Backup withholding erroneously withheld 6d   |          |        |              |
| 7   | Total credits and payments Add lines 6a through 6d   | 1        | ,706   |              |
| 8   | Enter any penalty for underpayment of estimated tax. Check here  |          | 0      |              |
| 9   | Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed ▶ 9  |          | 0      |              |
| 10  | Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid . > 10   | 1        | ,333   |              |
| 11  | 1,000  |          | 0      |              |
| Pa  | rt VII-A Statements Regarding Activities   |          |        |              |
| 1 8 | a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it   |          | Yes    | No           |
|     | participate or intervene in any political campaign?  | 1a       |        | Х            |
| ı   | Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page 19 of the  |          |        |              |
|     | instructions for definition)?  | 1b       |        | Х            |
|     | If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials  |          |        |              |
|     | published or distributed by the foundation in connection with the activities   |          |        |              |
|     | C Did the foundation file Form 1120-POL for this year?   | 1c       |        | Χ_           |
| (   | Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year  |          |        |              |
|     | (1) On the foundation ▶ \$ (2) On foundation managers ▶ \$   |          |        |              |
| •   | Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed  |          |        |              |
| _   | on foundation managers  \$   |          | -      |              |
| 2   | gagaran, and provided to the first   | 2        |        | _X_          |
| 3   | If "Yes," attach a detailed description of the activities  |          |        |              |
| J   | Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes | _        |        |              |
| 4 : | a Did the foundation have unrelated business gross income of \$1,000 or more during the year?  | 3        |        | X            |
| _   | D If "Yes," has it filed a tax return on Form 990-T for this year?   | 4a<br>4b | N/A    | _X_          |
|     | Was there a liquidation, termination, dissolution, or substantial contraction during the year?   | 5        | IVA    | X            |
| _   | If "Yes," attach the statement required by General Instruction T   | Ť        |        | ^            |
| 6   | Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either   |          |        |              |
|     | By language in the governing instrument, or  | - 1      |        |              |
|     | By state legislation that effectively amends the governing instrument so that no mandatory directions  |          |        |              |
|     | that conflict with the state law remain in the governing instrument?   | 6        | X      |              |
| 7   | Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV.  | 7        | Х      | _            |
| 8 8 | a Enter the states to which the foundation reports or with which it is registered (see instructions) ▶   |          |        |              |
|     | DE   |          |        |              |
| ł   | o If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney   |          |        |              |
|     | General (or designate) of each state as required by General Instruction G? If "No," attach explanation   | 8b       | Х      |              |
| 9   | Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3)   |          |        |              |
|     | or 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes,"  | _ [      |        |              |
| 40  | complete Part XIV  | 9        |        | _ <u>X</u> _ |
| 10  | Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing   |          |        |              |
|     | their names and addresses  | 10       |        | _X           |

Did the foundation hold more than a 2% direct or indirect interest in any business

If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine

Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?

purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?

Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable

enterprise at any time during the year?

if the foundation had excess business holdings in 2011.)

|    |   |    | _  |    |       |   |
|----|---|----|----|----|-------|---|
| F٢ | * | qq | n_ | PF | (2011 | ď |

3b

4a

Yes X No

| Form | 990-PF (2011) P & T PEARSON FOUNDAT   | ION, INC    |                              |             |                     |           |                                  | 13-3          | 3636275   | F                  | age 6   |
|------|---|-------------|------------------------------|-------------|---------------------|-----------|----------------------------------|---------------|-----------|--------------------|---------|
| Pa   | t VII-B Statements Regarding Activit  | ies for \   | Which Forn                   | n 4720 l    | May Be Re           | equired ( | continued                        |               | _         |                    |         |
|      | During the year did the foundation pay or incur an  |             |                              |             |                     |           |                                  | ·             |           |                    |         |
|      | (1) Carry on propaganda, or otherwise attempt   | -           |                              | section 4   | 945(e))? .          |           | Yes                              | XN            | 0         |                    |         |
|      | (2) Influence the outcome of any specific public  | election (  | see section 49               | 955), or to | carry               |           | _                                |               |           |                    | ]       |
|      | on, directly or indirectly, any voter registration  |             |                              |             |                     | •         | Yes                              | $\square$ N   | اه        |                    |         |
|      | (3) Provide a grant to an individual for travel, sti  | udy or of   | aer eimilar nur              | 20000       |                     |           | Yes                              | ΠN            |           |                    |         |
|      | • •   | -           | •                            | •           |                     |           | 1es                              | N C           | ١ ١       |                    |         |
|      | (4) Provide a grant to an organization other than<br>in section 509(a)(1), (2), or (3), or section 49 |             |                              |             | jescribed           |           | П <sub>у</sub>                   | Ѿ.,           | _         |                    |         |
|      |   |             | •                            |             | •                   | •         | Yes                              | X N           | °         |                    |         |
|      | (5) Provide for any purpose other than religious<br>educational purposes, or for the prevention       |             |                              |             |                     |           | $\Box$ .                         | Ѿ             |           |                    |         |
|      | ,   | •           |                              |             |                     |           | Yes                              | LX N          | <b>°</b>  |                    |         |
| b    | If any answer is "Yes" to 5a(1)–(5), did any of the   |             | •                            | •           | •                   |           | ed in                            |               | -         |                    | لـــــا |
|      | Regulations section 53 4945 or in a current notice  |             |                              |             |                     | ns)?      |                                  | 一             | 5b        | N/A                |         |
|      | Organizations relying on a current notice regarding   | -           |                              |             |                     |           | •                                | · 🔲           |           |                    |         |
| С    | If the answer is "Yes" to question 5a(4), does the  |             |                              | tion from   | the                 |           |                                  | $\overline{}$ |           |                    |         |
|      | tax because it maintained expenditure responsibil   | -           | -                            |             | • •                 |           | Yes                              | N             | o         |                    |         |
| _    | If "Yes," attach the statement required by Regulat  |             |                              |             |                     |           |                                  |               |           |                    |         |
| 6a   | Did the foundation, during the year, receive any fu   | ınds, dire  | ctly or indirectl            | y, to pay   |                     |           |                                  |               |           |                    |         |
|      | premiums on a personal benefit contract? .  | •           |                              |             | •                   |           | Yes                              | X N           | o         |                    | لـــــا |
| b    | Did the foundation, during the year, pay premiums   | s, directly | or indirectly, o             | n a perso   | nal benefit c       | ontract?  | •                                |               | 6b        |                    | X       |
|      | If "Yes" to 6b, file Form 8870  |             |                              |             |                     |           | _                                |               |           |                    |         |
|      | At any time during the tax year, was the foundation   |             |                              |             |                     |           | Yes                              | X N           | o         |                    |         |
| b    | If "Yes," did the foundation receive any proceeds   |             |                              |             |                     |           |                                  |               | 7b        |                    |         |
| Р    | art VIII Information About Officers   | , Direct    | ors, Truste                  | es, Fo      | undation I          | Managei   | s, Highly                        | Paid I        | mploy     | ees,               |         |
|      | and Contractors   |             |                              |             |                     | · .       |                                  |               |           | _                  |         |
| 1    | List all officers, directors, trustees, found   | lation m    | anagers and                  | their c     | ompensati           | on (see i | nstruction                       | s).           |           |                    |         |
|      | (a) Name and address  |             | , and average                |             | pensation           |           | ontributions to                  |               | (e) Expen | se acco            | unt.    |
|      | (a) Name and address  |             | s per week<br>ed to position |             | oaid, enter<br>-0-) |           | ee benefit plan<br>red compensa  |               | other al  |                    |         |
| SC   | IEDULE ATTACHED   |             |                              |             |                     |           |                                  |               |           |                    | -       |
|      |   |             | 00                           |             | 0                   |           | _                                | o             |           |                    | 0       |
|      |   |             |                              |             |                     |           |                                  |               |           |                    |         |
|      |   |             | 00                           |             | 0                   |           |                                  | 0             |           |                    | _ 0     |
|      |   |             |                              |             |                     |           |                                  |               |           |                    |         |
|      |   | <u> </u>    | 00                           |             | 0                   |           |                                  | o             |           |                    | 0       |
|      |   |             |                              |             |                     |           |                                  |               |           |                    |         |
|      |   |             | 00                           |             | <u>ol</u>           |           |                                  | o             |           |                    | 0       |
| 2    | Compensation of five highest-paid emplo   | yees (ot    | her than the                 | se incli    | uded on lin         | ne 1—see  | instructio                       | ns). If       | none,     |                    |         |
|      | enter "NONE."   |             |                              |             |                     |           |                                  |               |           |                    |         |
|      |   | (b          | Title, and avera             | age         |                     |           | Contributions                    |               |           |                    |         |
| (a)  | Name and address of each employee paid more than \$50   | 0,000       | hours per week               | (c          | Compensatio         |           | nployee benef<br>ins and deferre |               | (e) Expen | se acco<br>lowance |         |
|      |   | d           | evoted to position           | on          |                     |           | compensation                     |               | Outer at  |                    |         |
| NO   | NE .  |             | -                            |             |                     |           |                                  |               |           |                    |         |
|      |   |             |                              |             |                     |           |                                  |               |           |                    |         |
|      |   | T           |                              |             |                     |           |                                  |               |           |                    |         |
|      |   |             |                              |             |                     |           |                                  |               |           |                    | _       |
|      |   | T           |                              |             |                     |           |                                  | T             |           |                    |         |
|      |   |             |                              |             |                     |           |                                  |               |           |                    |         |
|      |   | -           |                              |             |                     |           |                                  | Ī             |           |                    |         |
|      |   |             |                              |             |                     |           |                                  | L             |           |                    |         |
|      |   |             |                              |             | <u>-</u>            |           |                                  |               |           |                    |         |
|      |   |             |                              |             |                     |           |                                  |               |           |                    |         |
| Tot  | al number of other employees paid over \$50,  | .000        |                              |             |                     |           |                                  | . ▶           |           |                    | 0       |

| Form 990-PF (2011) P & T PEARSON FOUNDATION, INC  | 13-3636275 Page <b>7</b> |
|---|--------------------------|
| Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly  | Paid Employees,          |
| and Contractors (continued)   |                          |
| 3 Five highest-paid independent contractors for professional services (see instructions). If none, enter "NONE."  | ·                        |
| (a) Name and address of each person paid more than \$50,000 (b) Type of service   | (c) Compensation         |
| NONE  | 0                        |
|   | 0                        |
|   | 0                        |
|   | 0                        |
|   | 0                        |
| Total number of others receiving over \$50,000 for professional services  | • 0                      |
| Part IX-A Summary of Direct Charitable Activities   |                          |
| List the foundation's four largest direct chantable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc. | Expenses                 |
| 1   |                          |
|   | ·                        |
| 2   |                          |
|   |                          |
| 3   |                          |
| 4   |                          |
| 4   | ·                        |
| Part IX-B Summary of Program-Related Investments (see instructions)   |                          |
| Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2  | Amount                   |
| 1   |                          |
|   |                          |
| 2   |                          |
|   |                          |
| All other program-related investments See instructions  |                          |
| 3   |                          |
|   |                          |

Total. Add lines 1 through 3 .

0

Form 990-PF (2011) P & T PEARSON FOUNDATION, INC. 13-3636275 Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.) 1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., а Average monthly fair market value of securities 1a 1.670.462 b Average of monthly cash balances . . . 1b 77,491 c Fair market value of all other assets (see instructions) 201,341 Total (add lines 1a, b, and c) . . . . . . . . . . . . . 1d 1.949.294 Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) . 2 Acquisition indebtedness applicable to line 1 assets 2 3 3 Subtract line 2 from line 1d . . . . . . 1,949,294 Cash deemed held for charitable activities Enter 1 ½ % of line 3 (for greater amount, see 4 instructions) . . 29,239 5 Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4 1,920,055 Minimum investment return. Enter 5% of line 5 6 96.003 Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ightharpoonup and do not complete this part) 1 Minimum investment return from Part X, line 6 . 1 96,003 2a Tax on investment income for 2011 from Part VI, line 5 373 2a b Income tax for 2011. (This does not include the tax from Part VI) 2b Add lines 2a and 2b C 2c 373 3 Distributable amount before adjustments. Subtract line 2c from line 1 3 95,630 4 4 Recoveries of amounts treated as qualifying distributions 5 5 95,630 Add lines 3 and 4 Deduction from distributable amount (see instructions) 6 6 Distributable amount as adjusted Subtract line 6 from line 5. Enter here and on Part XIII, line 1 95.630 Part XII Qualifying Distributions (see instructions) 1 Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes а Expenses, contributions, gifts, etc —total from Part I, column (d), line 26 1a 105,324 1b Program-related investments—total from Part IX-B 2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., 2 3 Amounts set aside for specific charitable projects that satisfy the

a Suitability test (prior IRS approval required)

Cash distribution test (attach the required schedule)

income Enter 1% of Part I, line 27b (see instructions)

Adjusted qualifying distributions. Subtract line 5 from line 4

Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4

.

Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment

b

4

5

6

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

0

105,324

104,951

За

3b

4

6

d Excess from 2010 . . .

e Excess from 2011

0

|        | P & T PEARSON FOUNDATE TIME P & T PEARSON FOUNDATE TO PRIVATE OPERATING FOUNDATED TO PRIVATE P |   | nd Part VII.A. o                           | uestion (1)                                    | 13-3636                            | 3275 Page <b>10</b><br><b>N/A</b> |
|--------|--|---|--|--|------------------------------------|-----------------------------------|
|        | If the foundation has received a ruling or determine   |   |  | uestion 9)                                     |                                    | N/A                               |
| ıa     | foundation, and the ruling is effective for 2011, ent  |   |  | . ▶  | N/A                                |                                   |
|        | Check box to indicate whether the foundation is a  | private operating four                            | ndation described i                        | n section                                      | 4942(j)(3) or                      | 4942(J)(5)                        |
| 2 a    | Enter the lesser of the adjusted net income from Part I or the minimum   | Тах уеаг  |  | Prior 3 years                                  |                                    | (-) T-4-1                         |
|        | investment return from Part X for each   | (a) 2011  | <b>(b)</b> 2010                            | (c) 2009                                       | (d) 2008                           | (e) Total                         |
|        | year listed  | 0   | 0  | 0  | 0                                  |                                   |
| b      | 85% of line 2a   | 0   | 0  | 0  | 0                                  | (                                 |
| С      | Qualifying distributions from Part XII,<br>line 4 for each year listed   | 0   | 0  | 0  | 0                                  |                                   |
| d      | Amounts included in line 2c not used directly for active conduct of exempt activities  | 7   |  |  |                                    |                                   |
| е      | Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c   | 0   | 0  | 0  | 0                                  | 0                                 |
| 3<br>a | Complete 3a, b, or c for the alternative test relied upon "Assets" alternative test—enter  |   | , -  |  |                                    | , ,                               |
|        | (1) Value of all assets  |   |  |  |                                    | C                                 |
|        | (2) Value of assets qualifying under section 4942(j)(3)(B)(i)  |   |  |  |                                    | C                                 |
| b      | "Endowment" alternative test—enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed   | 0   | 0  | 0  | 0                                  |                                   |
| С      | "Support" alternative test—enter   | <b>—</b>  |  |  | - 4                                |                                   |
|        | (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)  |   |  |  |                                    | C                                 |
|        | (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)   |   | ·:   |  |                                    |                                   |
|        | (3) Largest amount of support from an exempt organization  |   |  |  |                                    |                                   |
|        | (4) Gross investment income  |   |  |  |                                    |                                   |
| 1      | Supplementary Information (Corassets at any time during the year Information Regarding Foundation Managers of the foundation who have corbefore the close of any tax year (but only if they have the close of the foundation who have the close of the foundation who have corbefore the close of the foundation who have the close of the foundation who have the close of the foundation who have the foundation of the foundation (Corasset States)).   | ar—see instruct<br>jers:<br>htributed more than 2 | tions.) % of the total contri              | ibutions received by                           |                                    |                                   |
| b      | List any managers of the foundation who own 10% ownership of a partnership or other entity) of which   | 6 or more of the stock                            | of a corporation (c<br>a 10% or greater in | or an equally large po<br>terest               | ortion of the                      |                                   |
| 2      | Information Regarding Contribution, Gran Check here ► X if the foundation only makes unsolicited requests for funds If the foundation may other conditions, complete items 2a, b, c, and d   | contributions to presakes gifts, grants, etc.     | elected charitable (. (see instructions)   | organizations and do<br>to individuals or orga | oes not accept<br>anizations under |                                   |
| а      | The name, address, and telephone number of the   | person to whom appl                               | lications should be                        | addressed:                                     |                                    |                                   |
| b      | The form in which applications should be submitted   | d and information and                             | d materials they sh                        | ould include                                   |                                    |                                   |
| С      | Any submission deadlines   | -   |  | <del> </del>                                   |                                    |                                   |
| d      | Any restrictions or limitations on awards, such as I factors.  | by geographical areas                             | s, charitable fields,                      | kinds of institutions,                         | or other                           |                                   |

Total

13-3636275 Part XV Supplementary Information (continued) Grants and Contributions Paid During the Year or Approved for Future Payment If recipient is an individual, Recipient Foundation show any relationship to Purpose of grant or status of Amount any foundation manager contribution recipient Name and address (home or business) or substantial contributor Paid during the year **PUBLIC** SCHEDULE ATTACHED N/A 105,324 Total 3a 105,324 Approved for future payment

**▶** 3b

| Enter gross amounts unless otherwise indicated.                | Unrelated bus        | iness income       | Excluded by section   | on 512, 513, or 514 | (e)  |
|--|----------------------|--------------------|-----------------------|---------------------|--|
| -  | (a)<br>Business code | (b)<br>Amount      | (c)<br>Exclusion code | (d)<br>Amount       | Related or exempt<br>function income<br>(See instructions) |
| 1 Program service revenue                                      |                      |                    |                       |                     |  |
| a  | <del>-</del>         | 0                  |                       | 0                   | 0  |
| b  | <del></del>          | 0                  |                       | 0                   | -  |
| c  |                      | 0                  |                       | 0                   | 0  |
| d  | ·                    | 0                  |                       | 0                   |  |
| e  | <del></del>          | 0                  | <del></del>           | 0                   | 0  |
| <u> </u>   | ·                    | 0                  |                       | 0                   | 0  |
| g Fees and contracts from government agencies                  |                      |                    |                       |                     |  |
| 2 Membership dues and assessments                              | <del></del>          | <del></del>        |                       |                     |  |
| 3 Interest on savings and temporary cash investments .         |                      |                    |                       |                     |  |
| 4 Dividends and interest from securities                       | <del></del>          |                    |                       |                     |  |
| 5 Net rental income or (loss) from real estate                 |                      |                    |                       |                     |  |
| a Debt-financed property                                       |                      |                    |                       |                     |  |
| <b>b</b> Not debt-financed property                            |                      |                    | ļ                     | <u> </u>            |  |
| 6 Net rental income or (loss) from personal property .         |                      |                    |                       |                     |  |
| <b>7</b> Other investment income                               | ļ                    |                    |                       |                     |  |
| 8 Gain or (loss) from sales of assets other than inventory     |                      |                    |                       | 0                   |  |
| <b>9</b> Net income or (loss) from special events .            |                      |                    |                       |                     |  |
| 10 Gross profit or (loss) from sales of inventory              |                      |                    |                       |                     |  |
| 11 Other revenue a   |                      | 0                  | <del></del>           | 0                   |  |
| b  |                      | 0                  |                       | 0                   |  |
| c  |                      | 0                  |                       | 0                   |  |
| d  |                      | 0                  |                       | 0                   | 0  |
| e  |                      | 0                  |                       | 0                   | <del></del>  |
| 12 Subtotal Add columns (b), (d), and (e)                      |                      | 0                  |                       | 0                   |  |
| 13 Total. Add line 12, columns (b), (d), and (e)               |                      |                    |                       | 13                  | 0  |
| (See worksheet in line 13 instructions to verify calculations) |                      |                    |                       |                     |  |
| Part XVI-B Relationship of Activities to the Ac                |                      |                    |                       |                     |  |
| Line No. Explain below how each activity for which incom       |                      |                    |                       |                     |  |
| ▼ the accomplishment of the foundation's exempt                | purposes (other tha  | in by providing fu | nds for such purp     | oses) (See instru   | ctions)  |
|  |                      |                    |                       |                     |  |
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|  |                      |                    |                       |                     |  |

### Form 990-PF (2011) P & T PEARSON FOUNDATION, INC. 13-3636275 Part XVII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations "" The indirectly engage in any of the following the contract of the con

| ı     | n se   | -            | ganization directly<br>501(c) of the Code<br>ons?                   | •                    |                       |                   | _               | •           | •                        |         |                                  |            | Yes         | NO                  |
|-------|--------|--------------|---|----------------------|-----------------------|-------------------|-----------------|-------------|--------------------------|---------|----------------------------------|------------|-------------|---------------------|
| a ·   | Trans  |              | from the reporting  |                      | a noncharita          | ble exempt        | organızat       | ion of      |                          |         |                                  | 1a(1)      |             | X                   |
|       |        |              | assets  | •                    |                       |                   | • •             |             |                          |         |                                  | 1a(2)      |             | $\frac{\lambda}{X}$ |
| ,     | ,      |              | sactions  | •                    |                       | • •               | •               | •           | • •                      |         |                                  |            |             |                     |
|       |        |              | of assets to a non-   | charitable exe       | empt organiza         | ation .           |                 |             |                          |         |                                  | 1b(1)      |             | X                   |
|       |        |              | ases of assets fror   |                      |                       |                   | n .             |             |                          |         |                                  | 1b(2)      |             | X                   |
|       |        |              | l of facilities, equip  |                      |                       |                   |                 |             |                          |         |                                  | 1b(3)      |             | X                   |
|       |        |              | oursement arrange   |                      |                       |                   |                 |             |                          |         |                                  | 1b(4)      |             | X                   |
|       |        |              | or loan guarantee   |                      |                       |                   |                 |             |                          |         |                                  | 1b(5)      |             | _ X                 |
| (     | (6) F  | Perfor       | mance of services   | or membersh          | nip or fundras        | sıng solıcıta     | tions .         |             |                          |         | •                                | 1b(6)      |             | X                   |
| c :   | Shari  | ing of       | facilities, equipme   | ent, mailing lis     | ts, other asse        | ets, or paid      | employee        | s .         |                          |         |                                  | 1c         |             | X                   |
| ,     | value  | of th        | ver to any of the at<br>le goods, other ass<br>ny transaction or si | sets, or service     | es given by t         | he reporting      | a foundation    | on If the   | e foundation re          | ceiv    | ed less than                     | fair ma    | rket        |                     |
| (a) L | ine no |              | (b) Amount involved   | (c) Name             | of noncharitable      | exempt organi     | zation          | (d) Des     | scription of transfers   | s, trar | sactions, and sh                 | naring arr | angem       | ents                |
|       |        |              | 0   | <del></del>          | ··                    |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        |              | 0   | )                    |                       |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        |              | 0   |                      |                       |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        | <b></b>      | 0   |                      |                       |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        | ┼            | 0   | <del></del>          | <del></del>           |                   |                 |             |                          |         | ···                              |            |             |                     |
|       |        | +-           | 0   | <del></del>          | <del></del> -         |                   |                 |             |                          |         | <del></del>                      |            |             |                     |
|       |        | +-           | 0   |                      |                       |                   |                 |             |                          | _       |                                  |            |             |                     |
|       |        | +-           |   | <del></del>          |                       |                   |                 |             | <del></del>              |         |                                  |            |             |                     |
|       |        | +-           |   | <del></del>          | ·                     |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        | <del> </del> | 0   | +                    |                       |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        | +-           | 0   | <del></del>          |                       |                   |                 |             |                          |         |                                  |            | _           |                     |
|       |        |              |   | <del></del>          |                       | _                 |                 |             | ·                        |         |                                  |            |             |                     |
|       |        |              | 0   |                      |                       |                   |                 |             |                          |         |                                  |            |             |                     |
|       | -      |              | 0   | )                    |                       |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        |              | 0   | 1                    |                       |                   |                 |             |                          |         |                                  |            |             |                     |
| (     | desc   | rıbed        | ndation directly or i<br>in section 501(c) o<br>omplete the follow  | of the Code (o       |                       |                   |                 |             |                          | ation   |                                  | es X       | No _        |                     |
|       |        | (            | a) Name of organization   | 1                    | (t                    | ) Type of orga    | nızatıon        |             | (c                       | ) Des   | cription of relation             | onship     |             |                     |
|       |        |              |   |                      |                       |                   | _               |             |                          |         |                                  |            |             |                     |
|       |        |              |   | <del></del> -        |                       |                   |                 |             |                          |         |                                  |            |             |                     |
|       |        |              |   |                      | <u> </u>              | _                 |                 |             | <u> </u>                 |         |                                  |            |             |                     |
|       |        |              |   |                      |                       |                   |                 | -           |                          |         |                                  |            | _           |                     |
| ——    |        | Llader r     | penalties of perjury, I declare                                     | that I have examined | this setum, including | a secomposition e | chodulos and si | tatomente s | and to the best of my kn |         | ne and holief it is tr           |            |             |                     |
| ٠.    |        |              | and complete Declaration of   |                      |                       |                   |                 |             |                          | OWIEU   |                                  |            |             |                     |
| Sig   | JN     | ( <          | / 5/   >  | >                    | /                     | 1                 | ~               |             |                          |         | May the IRS                      |            |             |                     |
| He    | re 🛚   | V            | ム / ヽ だ   | en                   | 17 <i>/2</i>          | 4/13)             | Pr              | 95          |                          |         | with the prepared instructions)? |            |             | w (see<br>No        |
|       | ľ      | Sign         | nature of officer or truste   | e                    | Date                  | 4.2               | Title           |             |                          | - I     | instructions/r                   |            | <u> </u>    | , 110               |
|       |        | Ī            | Print/Type preparer's r   | name                 | Preparer's sign       | ature             |                 | 7           | Date                     | T       |                                  | PTIN       |             |                     |
| Pai   |        |              |   |                      |                       | )                 | 11/             |             |                          | - 1     | Check if                         |            | _           |                     |
| Pre   | par    | er           | LONNIE WOLLIN   |                      | 1                     | me                | 2 M/B           | CUC         | 7/18/2013                | -       | elf-employed                     | P0128      |             |                     |
| Use   | O e    | nly          |   | ONNIE E WOL          |                       |                   |                 |             |                          | +-      |                                  | 3-3368     |             |                     |
|       |        |              | Firm's address > 12   | 24 PROSPEC           | I ST, RIDGE           | :WOOD, N.         | 07450           |             |                          | Ph      | one no (212                      | 2) 785-2   | <u>2610</u> |                     |

## Line 16b (990-PF) - Accounting Fees

P & T PEARSON FOUNDATION, INC.

| 0     | Disbursements for Charitable | Purposes                | (Casil basis Only)  |   |   |   |   |   |   |   |   |    |
|-------|------------------------------|-------------------------|---------------------|---|---|---|---|---|---|---|---|----|
| 0     |                              | Adjusted Net            | Income              |   |   |   |   |   |   |   |   |    |
| 0     |                              | Net Investment          | allion I            |   |   |   |   |   |   |   |   |    |
| 1,935 | Revenue and                  | Expenses per            | 1,935               |   |   |   |   |   |   |   |   |    |
|       |                              | Name of Organization or | LONNIE E WOLLIN, PC |   |   |   |   |   |   |   |   |    |
|       |                              |                         | -                   | 7 | က | 4 | 2 | 9 | 7 | 8 | 6 | 10 |

### Line 16c (990-PF) - Other Fees

> & T PEARSON FOUNDATION, INC.

| 3      | ents<br>able                 | ss<br>Only)   |                             |   | i |   |   |   |   |   |   |   |
|--------|------------------------------|---|-----------------------------|---|---|---|---|---|---|---|---|---|
|        | Disbursements for Charitable | Purposes<br>(Cash Basis Only)                       |                             |   |   |   |   |   |   |   |   |   |
|        | :                            | Adjusted Net<br>Income                              |                             |   |   |   |   |   |   |   |   |   |
| 10,145 |                              | Net Investment Income                               | 10,145                      |   |   |   |   |   |   |   |   |   |
| 10,145 | Revenue and                  | Expenses per<br>Books                               | 10,145                      |   |   |   |   |   |   |   |   |   |
|        |                              | Name of Organization or<br>Person Providing Service | COMPASS CAPITAL- INVESTMENT |   |   |   |   |   |   |   |   |   |
|        |                              |   | 1                           | 2 | က | 4 | 2 | 9 | 7 | 8 | 9 | 0 |

### > & T PEARSON FOUNDATION, INC.

Line 23 (990-PF) - Other Expenses

| Aced Revenue and Expenses         Revenue and Expenses         Act Investment         Act Investment |   |                             | 62          | 0              | 0            |
|---|---|-----------------------------|-------------|----------------|--------------|
| Expenses Expenses  Fund Raising DELAWARE FRANCHISE TAX DELAWARE REPRESENTATION FEE BANK CHARGES OFFICE EXP  62  |   |                             | Revenue and |                |              |
| Fund Raising  Fund Raising  DELAWARE FRANCHISE TAX  DELAWARE REPRESENTATION FEE  BANK CHARGES  OFFICE EXP   |   |                             | Expenses    | Net Investment | Adjusted Net |
| Fund Raising DELAWARE FRANCHISE TAX DELAWARE REPRESENTATION FEE BANK CHARGES OFFICE EXP   |   | Description                 | per Books   | Income         | Income       |
| DELAWARE FRANCHISE TAX DELAWARE REPRESENTATION FEE BANK CHARGES OFFICE EXP  | 1 | Fund Raising                |             |                |              |
| DELAWARE REPRESENTATION FEE BANK CHARGES OFFICE EXP   | 2 | DELAWARE FRANCHISE TAX      |             |                |              |
| BANK CHARGES OFFICE EXP   | 3 | DELAWARE REPRESENTATION FEE |             |                |              |
| OFFICE EXP  | 4 |                             |             |                |              |
| 8<br>8<br>9   | 5 | OFFICE EXP                  | 62          |                |              |
| 8 8   | 9 |                             |             |                |              |
| 88 6  | 7 |                             |             |                |              |
| 6   | 8 |                             |             |                |              |
|   | 6 |                             |             |                |              |

Part II, Line 10a (990-PF) - Investments - U.S. and State Government Obligations

|         | ate/  | on             |                   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|---------|---|----------------|-------------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|
|         | Check "X" If St   | Local Obligati |                   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|         | Book Value FMV FMV Check "X" if Federal Check "X" if State/ | Obligation     | X                 |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
| 227,039 | FMV   | End of Year    | 227,039           |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
| 275,573 | FMV   | Beg of Year    | 275,573           |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|         |   |                |                   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
| 253,058 | Book Value  | Beg. of Year   | 253,058           |   |   |   |   |   |   |   |   | ı  |    |    |    |    |    |    |    |
|         |   | Description    | US TREASURY NOTES |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|         |   |                | 1                 | 2 | 3 | 4 | 2 | 9 | 7 | 8 | 6 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |

# Part II, Line 10b (990-PF) - Investments - Corporate Stock

P & T PEARSON FOUNDATION, INC.

|    |                   |             | 1,058,095   | 957,179    |             | 1,127,168   |
|----|-------------------|-------------|-------------|------------|-------------|-------------|
|    |                   | Num Shares/ | Book Value  | Book Value | FMV         | FMV         |
|    | Description       | Face Value  | Beg of Year |            | Beg of Year | End of Year |
|    | SCHEDULE ATTACHED |             | 1,058,095   |            | 1,000,327   | 1,127,168   |
| 2  |                   |             |             |            |             |             |
| 3  |                   |             |             |            |             |             |
| 4  |                   |             |             |            |             |             |
| 5  |                   |             |             |            |             |             |
| 6  |                   |             |             |            |             |             |
|    |                   |             |             |            |             |             |
| 8  |                   |             |             |            |             |             |
| 9  |                   |             |             |            |             |             |
| 10 |                   |             |             |            |             |             |
| 11 |                   |             |             |            |             |             |
| 12 |                   |             |             |            |             |             |
| 13 |                   |             |             |            |             |             |
| 14 |                   |             |             |            |             |             |
| 15 |                   |             |             |            |             |             |
| 16 |                   |             |             |            |             | 1           |
| 17 |                   |             |             |            |             |             |
|    |                   |             |             |            |             |             |

# Part II, Line 10c (990-PF) - Investments - Corporate Bonds

2 & T PEARSON FOUNDATION, INC.

|         |            |              | 1                 | 2 | 3 | 4 | 5 | 9 | 7 | 8 | 6 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
|---------|------------|--------------|-------------------|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|
|         |            | Description  | SCHEDULE ATTACHED |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|         | Interest   | Rate         |                   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
|         | Maturity   | Date         |                   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
| 267,908 | Book Value | Beg of Year  | 267,908           |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
| 279,218 | Bool       |              |                   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
| 273,800 | FMV        | Beg. of Year | 273,800           |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |
| 278,578 | FMV        | End of Year  | 278,578           |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |

## Part II, Line 15 (990-PF) - Other Assets

3 & T PEARSON FOUNDATION, INC.

| - [ |                 | 246,445   | 243,897 | 243,897     |
|-----|-----------------|-----------|---------|-------------|
|     |                 | Beginning | 山山      | Fair Market |
|     | Description     | Balance   | Balance | Value       |
| _   | REDHAWK, LLC    | 166,667   | 166,287 | l           |
| _   | BROOKS LTD, LLC | 79,778    | 77,610  | 77,610      |
|     |                 |           |         |             |
|     |                 |           |         |             |
| _   |                 |           |         |             |
| _   |                 |           |         |             |
| _   |                 |           |         |             |
|     |                 |           |         |             |
|     |                 |           |         |             |
|     |                 |           |         |             |
|     |                 |           |         |             |

| Part II        | Line 10b                               |  |                    |
|----------------|--|--|--------------------|
|                | FD//F 0/20/44                          |  | (a)                |
| <u> </u>       | F/Y/E 9/30/11                          | Τ — —  | Cost               |
| <b> </b>       | Description                            | Symbol   | Basis              |
| 450            | ACCENTURE PLC SHS                      | CAN  | 14,398             |
| 400            | AUTOMATIC DATA PROC                    | ADP  | 15,183             |
| 50             | AUTOMATIC DATA PROC                    | ADP  | 2,129              |
| 250            | BARD C R INC                           | BCR  | 18,850             |
| 700<br>100     | BEMIS CO INC BEMIS CO INC              | BMS<br>BMS                                       | 22,726<br>2,817    |
| 4              | BERKSHIRE HATHAWAY CL A                | SIVIS  | 478,000            |
| 346            | BERKSHIRE HATHAWAY CL B                | <del>  -</del>                                   | 27,531             |
| 600            | CVS CAREMARK CORP                      | CVS  | 18,558             |
| 110            | CVS CAREMARK CORP                      | CVS  | 3,908              |
| 500            | DANAHER CORP                           | DHR  | 19,082             |
| 400<br>400     | DONALDSON CO<br>ECOLAB                 | DCI  | 17,791             |
| 400            | EXPEDITIOR INTL WASH INC               | ECL<br>EXPD                                      | 19,608<br>13,157   |
| 80             | EXPEDITION INTERVASHING                | EXPD   | 4,950              |
| 250            | FEDEX CORP                             | FDX  | 22,223             |
| 65             | FEDEX CORP                             | FDX  | 4,923              |
| 200            | FRANKLIN RESOURCES INC                 | BEN  | 21,923             |
| 400            | ILLINOIS TOOL WORKS                    | ITW  | 20,326             |
| 130            | ILLINOIS TOOL WORKS                    | ITW  | 6,020              |
| 300<br>60      | JOHNSON & JOHNSON JOHNSON & JOHNSON    | JNJ  | 18,685             |
| 425            | JOHNSON & JOHNSON  JOHNSON CONTROLS    | JNJ  | 3,883<br>12,388    |
| 400            | KOHLS                                  | KSS  | 21,660             |
| 500            | MEDTRONIC INC                          | MDT  | 22,830             |
| 50             | MEDTRONIC INC                          | MDT  | 1,697              |
| 150            | MEDTRONIC INC                          | MDT  | 5,184              |
| 800            | MICROSOFT CORP                         | MSFT   | 24,336             |
| 115            | MICROSOFT CORP                         | MSFT   | 2,961              |
| 300<br>110     | NOVARTIS AG ADR                        | <del>                                     </del> | 18,294             |
| 110<br>700     | NOVARTIS AG ADR ORACLE CORPORATION     | ORCL   | 6,362<br>17,035    |
| 165            | ORACLE CORPORATION  ORACLE CORPORATION | ORCL   | 4,485              |
| 300            | PROCTOR & GAMBLE                       | PG   | 18,612             |
| 80             | PROCTOR & GAMBLE                       | PG   | 5,035              |
| 200            | SHERWIN WILLIAMS                       | SHW  | 14,835             |
| 120            | SHERWIN WILLIAMS                       | SHW  | 8,869              |
| 200            | SIGMA ALDRICH CORP                     | SIAL.  | 12,341             |
| 100            | SIGMA ALDRICH CORP                     | SIAL   | 6,292<br>5,045     |
| 80<br>400      | SIGMA ALDRICH CORP<br>STRYKER CORP     | SIAL<br>SYK                                      | 5,045<br>22,204    |
| 100            | STRYKER CORP                           | SYK  | 4,788              |
| 600            | SYSCO CORP                             | SYY  | 18,222             |
| 250            | SYSCO CORP                             | SYY  | 6,983              |
| 400            | WAL-MART STORES                        | WMT  | 18,033             |
| 55             | WAL-MART STORES                        | WMT  | 2,933              |
|                | CONOCORUMATES                          |  | 1,058,095          |
| Bonds          | CONOCOPHILLIPS                         |  | 53,241<br>53,560   |
| <del></del>    | LINO LAKES ACCRUED INTEREST            |  | 53,560             |
| Bonds          | ORACLE CORP                            |  | 51,343             |
|                | PROCTOR & GAMBLE                       |  | 52,813             |
|                | WYETH PREFERRED                        |  | 56,952             |
|                | ACCRUED INTEREST                       |  |                    |
|                |  |  | 267,908            |
| 50,000         | US Treasury Note                       | <u> </u>   | 50,389             |
| 50000          | US Treasury Note                       |  | 51,439             |
| 50000<br>50000 | US Treasury Note US Treasury Note      | ļ  | 52,340<br>49,051   |
| 50000          | US Treasury Note                       | <b>——</b>  | 49,051<br>49,840   |
|                | ACCRUED INTEREST                       |  | <del>45,04</del> 0 |
|                |  |  | 253,058            |
|                |  |  |                    |
|                |  |  | 1,579,061          |
|                |  |  |                    |

|            |                                     |                   | <del>/-</del> -   |                    |
|------------|-------------------------------------|-------------------|-------------------|--------------------|
| -          | F/Y/E 9/30/                         | 112               | Cost              | (ع)                |
|            | Description                         | Symbol            | Basis             | FMV                |
| 450        | ACCENTURE PLC SHS                   | CAN               | 14,398            | 31,51              |
| 400        | AUTOMATIC DATA PROC                 | ADP               | 15,183            | 23,46              |
| 50         | AUTOMATIC DATA PROC                 | ADP               | 2,129             | 2,93               |
| 250        | BARD C R INC                        | BCR               | 18,850            | 26,16              |
| 3          | BERKSHIRE HATHAWAY CL A             |                   | 358,500           | 398,10             |
| 346        | BERKSHIRE HATHAWAY CL B             | 0) (0             | 27,531            | 30,51              |
| 600<br>110 | CVS CAREMARK CORP                   | CVS               | 18,558<br>3,908   | 29,05<br>5,32      |
| 500        | DANAHER CORP                        | DHR               | 19,082            | 27,57              |
| 800        | DONALDSON CO                        | DCI               | 17,791            | 27,76              |
| 400        | ECOLAB                              | ECL               | 19,608            | 25,92              |
| 450        | EXPEDITIOR INTL WASH INC            | EXPD              | 13,157            | 16,35              |
| 80         | EXPEDITIOR INTL WASH INC            | EXPD              | 4,950             | 2,90               |
| 125        | EXPEDITIOR INTL WASH INC            | EXPD              | 4,998             | 4,54               |
| 250        | FEDEX CORP                          | FDX               | 22,223            | 21,15              |
| 65         | FEDEX CORP                          | FDX               | 4,923             | 5,50               |
| 200        | FRANKLIN RESOURCES INC              | BEN               | 21,923            | 25,01              |
| 30         | FRANKLIN RESOURCES INC              | BEN               | 2,873             | 3,75               |
| 400        | ILLINOIS TOOL WORKS                 | ITW               | 20,326            | 23,78              |
| 130        | ILLINOIS TOOL WORKS                 | ITW               | 6,020             | 7,73               |
| 300        | JOHNSON & JOHNSON                   | JNJ               | 18,685            | 20,67              |
| 60<br>425  | JOHNSON & JOHNSON JOHNSON CONTROLS  | JNJ               | 3,883<br>12,388   | 4,13<br>11,64      |
| 175        | JOHNSON CONTROLS                    |                   | 5,359             | 4,79               |
| 350        | JOHNSON CONTROLS                    |                   | 9,980             | 9,59               |
| 400        | KOHLS                               | KSS               | 21,660            | 20,48              |
| 500        | MEDTRONIC INC                       | MDT               | 22,830            | 21,56              |
| 50         | MEDTRONIC INC                       | MDT               | 1,697             | 2,15               |
| 150        | MEDTRONIC INC                       | MDT               | 5,184             | 6,46               |
| 800        | MICROSOFT CORP                      | MSFT              | 24,336            | 23,80              |
| 115        | MICROSOFT CORP                      | MSFT              | 2,961             | 3,42               |
| 300        | NOVARTIS AG ADR                     |                   | 18,294            | 18,37              |
| 110        | NOVARTIS AG ADR                     |                   | 6,362             | 6,73               |
| 700        | ORACLE CORPORATION                  | ORCL              | 17,035            | 22,02              |
| 165<br>300 | ORACLE CORPORATION PROCTOR & GAMBLE | ORCL PG           | 4,485<br>18,612   | 5,19<br>20,80      |
| 80         | PROCTOR & GAMBLE                    | PG                | 5,035             | 5.54               |
| 100        | SHERWIN WILLIAMS                    | SHW               | 7,418             | 14,89              |
| 120        | SHERWIN WILLIAMS                    | SHW               | 8,869             | 17,86              |
| 200        | SIGMA ALDRICH CORP                  | SIAL              | 12,341            | 14,39              |
| 100        | SIGMA ALDRICH CORP                  | SIAL              | 6,292             | 7,19               |
| 80         | SIGMA ALDRICH CORP                  | SIAL              | 5,045             | 5,75               |
| 400        | STRYKER CORP                        | SYK               | 22,204            | 22,26              |
| 100        | STRYKER CORP                        | SYK               | 4,788             | 5,56               |
| 600        | SYSCO CORP                          | SYY               | 18,222            | 18,76              |
| 250        | SYSCO CORP                          | SYY               | 6,983             | 7,81               |
| 550        | THERMO FISHER SCIENTIFIC            | TMO               | 26,133            | 32,35              |
| 400        | WAL-MART STORES                     | WMT               | 18,033            | 29,52              |
| 55         | WAL-MART STORES                     | WMT               | 2,933             | 4,05               |
| Bonds      | CONOCOPHILLIPS                      | <del>-    -</del> | 954,977<br>13,873 | 1,126,966<br>13,73 |
| Dollas     | LINO LAKES                          | <del></del>       | 53,560            | 50,59              |
|            | LITO DINEO                          |                   | 20,000            | - 50,55            |
| Bonds      | ORACLE CORP                         |                   | 51,343            | 52,90              |
|            | PROCTOR & GAMBLE                    | <del></del>       | 52,813            | 53,49              |
|            | WYETH PREFERRED                     | <del></del>       | 56,952            | 57,97              |
|            | METROPOLITAN COUN 1.9%21            |                   | 50,511            | 49,87              |
|            |                                     |                   | 279,051           | 278,57             |
|            |                                     |                   |                   |                    |
| 50,000     | US Treasury Note 02/28/17           |                   | 51,439            | 55,38              |
| 50,000     | US Treasury Note 02/15/18           |                   | 52,340            | 57,36              |
| 50,000     | US Treasury Note 02/15/19           |                   | 49,051            | 55,73              |
| 50,000     | US Treasury Note 05/15/20           |                   | 49,840            | 58,55              |
|            |                                     | <del></del>       | 202,669           | 227,03             |
|            | į                                   |                   | 202,009           | 221,00             |
|            |                                     |                   | 1                 |                    |

|                          | P & T                 | EARSON FO  | P & T PEARSON FOUNDATION INC | INC         |         |            |           |
|--------------------------|-----------------------|------------|------------------------------|-------------|---------|------------|-----------|
|                          | SEC                   | URITY GAIN | SECURITY GAINS & LOSSES      | S           |         |            |           |
|                          | FOR                   | THE YEAR   | FOR THE YEAR ENDED 9/30/12   | 112         |         |            |           |
| PART IV                  |                       |            |                              |             |         | Short Term | Long Term |
|                          |                       | Da         | Date                         |             |         | Gain/      | Gain/     |
| Security                 | # of shs              | Sold       | Purchase                     | Sales Price | Cost    | (ssol)     | (ssol)    |
| Bemis Co                 | 200 00                | 05/31/12   | 08/29/11                     | 980'9       | 6,063   | 23         |           |
| Conocophilips 4.75XXX    | 37,000.00             | 08/17/12   |                              | 39,155      | 39,000  | 155        |           |
|                          | SHORT TERM GAIN       | GAIN       |                              | 45,241      | 45,063  | 179        | 0         |
| O moo                    |                       | 05/04/40   | 00,00,00                     | 0 0         | 007     |            |           |
| Definis CO               | 00.000                | 71/15/00   | 00/97/60                     | 18,258      | 19,480  |            | (1,222)   |
| JS Treasury Notes        | 50,000.00             | 05/15/12   |                              | 20,000      | 50,389  |            | (388)     |
| Sherwin Williams         | 100.00                | 06/25/12   |                              | 13,052      | 7,418   |            | 5,634     |
| 1/100 Berkshire Htwy CLA | 100.00                | 09/11/12   |                              | 129,322     | 119,500 |            | 9,822     |
|                          | <b>LONG TERM GAIN</b> | SAIN       | -                            | 210,632     | 196,787 | 0          | 13,846    |

| PART VIII line 1a   | Title    | Title    | Compensation | Benefits | Expense Acct |
|---------------------|----------|----------|--------------|----------|--------------|
| PERRY PEARSON       | DIRECTOR | PRES P/T | 0            | 0        | C            |
| P.O. BOX 167        |          |          |              |          |              |
| OKOBOJI, IA 51355   |          |          |              |          |              |
| TERESA PEARSON      | DIRECTOR | VP P/T   | 0            | 0        | 0            |
| P.O. BOX 167        |          |          |              |          |              |
| OKOBOJI, IA 51355   |          |          |              |          |              |
| LONNIE WOLLIN       |          | SECY P/T | 1,935.00     | 0        | 0            |
| 124 PROSPECT ST     |          |          |              |          |              |
| RIDGEWOOD, NJ 07450 |          |          |              |          |              |

| PART XV, Line 3a  PAYEE STREET ADDRESS Arts on Grand Cherish House Congdon Park Fdn Dickinson County Trails Gustavous College BON College Ave | FOR THE DDRESS Strand Ave Superior St O04       | E YEAR ENDED 9/30/12  E YEAR ENDED 9/30/12  CITY STA  Spencer IC  Okoboji IA  Duluth M | /30/12<br>STATE<br>IO<br>IA |          |            |                |             |         |
|---|---|--|-----------------------------|----------|------------|----------------|-------------|---------|
| ië<br>rails   | FOR TH DDRESS Strand Ave 003 Superior St 04     |  | STATE IO                    |          |            |                |             |         |
| iE<br>rails   | DDRESS<br>Srand Ave<br>003<br>Superior St<br>04 | CITY Spencer Okoboji Duluth  | STATE<br>IO<br>IA           |          |            |                | _           |         |
| AYEE  Parameter  Fdn  Inty Trails   | DDRESS<br>Srand Ave<br>003<br>Superior St<br>04 | Spencer<br>Okoboji<br>Duluth   | STATE<br>IO<br>IA           |          |            |                |             |         |
| AYEE  Fdn  Inty Trails  | DDRESS Srand Ave 003 Superior St 04             | CITY Spencer Okoboji Duluth  | STATE<br>IO<br>IA           |          | INDIVIDUAL | STATUS OF      |             |         |
| Fdn<br>nty Trails   | Grand Ave<br>003<br>Superior St<br>04           | Spencer<br>Okoboji<br>Duluth   | 0 <b>Y</b>                  | ZIP CODE | RECIPIENT  | RECIPIENT      | PURPOSE     | AMOUNT  |
| rails   | Superior St<br>04                               | Okoboji<br>Duluth<br>Okoboji   | A                           | 51301    | A/A        | Public Charity | Educational | 100     |
| raıls   | Superior St<br>04<br>ege Ave                    | Duluth   |                             | 51355    | N/A        | Public Charity | l .         | 1,800   |
| rails   | 04<br>ege Ave                                   | Okoboli  | Z                           | 55812    | A/A        | Public Charity | ł           | 2,000   |
|   | ede Ave   | -  | ₹                           | 51355    | N/A        | Public Charity | Educational | 1,000   |
|   |   | St Paul  | ZΣ                          | 56062    | N/A        | Public Charity | Educational | 10,000  |
| Historic Arnolds Park P O Box 609   | 60  | Arnolds Park   | ₹                           | 51331    | N/A        | Public Charity | Educational | 2,060   |
| owa Lakes Community College 19 South 7th Street   | th Street                                       | Estherville  | Ā                           | 51334    | A/A        | Public Charity | Educational | 2,500   |
| owa Public Television P.O. Box 6400   | 400   | Johnston   | ₹                           | 50131    | N/A        | Public Charity | Educational | 225     |
| akes Area Hockey Association P.O. Box 1003  | 003   | Spirit Lake  | ₹                           | 51360    | N/A        | Public Charity | Educational | 20,000  |
| akes Community Land Trust 2650 Enterprise Ave   | prise Ave                                       | Spirit Lake  | ΥI                          | 51360    | N/A        | Public Charity | Educational | 2,500   |
| akeside Lab 1838 Highway 86   | vay 86  | Milford  | ΑI                          | 51351    | N/A        | Public Charity | Educational | 714     |
| Minnesota Public Radio P.O. Box 70870   | 0870  | St Paul  | NΜ                          | 55170    | N/A        | Public Charity | Educational | 225     |
| Pearson Lakes Art Center P.O. Box 225   | 25  | Okoboji  | Α                           | 51355    | N/A        | Public Charity | Educational | 29,350  |
| Ronald McDonald House 2500 Nebraska Street  | aska Street                                     | Sioux Falls  | 밀                           | 51104    | N/A        | Public Charity | Educational | 2,500   |
| Jpper Des Moines 1575 18th Street   | Street  | Spirit Lake  | ΑI                          | 51360    | A/N        | Public Charity | Educational | 21,000  |
| P.O. Box 678  | 82  | Okoboji  | ΥI                          | 51355    | N/A        | Public Charity | Educational | 9,350   |
|   | i.  |  |                             |          |            |                |             | 105,324 |

| Form 8868   | (Rev 1-2012)  |  |   |                                     |        |              | Page <b>2</b>       |
|---|---|--|---|-------------------------------------|--------|--------------|---------------------|
| • If you  | are filing for an Additional (Not Automatic)  | 3-Month I  | Extension, complete only Part   | II and check the                    | s box  |              | <b>▶</b> X          |
|   | nly complete Part II if you have already been   |  |   | n a previously fil                  | ed Fo  | orm 88       | 68                  |
|   | are filing for an Automatic 3-Month Extens  |  |   | -1/                                 |        | 15           |                     |
| Part II   | Additional (Not Automatic) 3-Month  | Extension  |   |                                     |        |              | Inchurchiono        |
| Type or   | Name of exempt organization   |  | Enter   | iler's identifying<br>Employer idei |        |              |                     |
| print   | P & T PEARSON FOUNDATION, INC.  |  |   | X 13-36362                          |        |              | <b>(-,</b>          |
| p.m.  | Number, street, and room or suite no. If a P.C.   | ). box, see ı  | nstructions   | Social secu                         |        | mber (S      | SSN)                |
| File by the<br>due date for                                   | c/o L WOLLIN 124 PROSPECT ST  |  |   |                                     |        |              |                     |
| filing your<br>return See                                     | City, town or post office, state, and ZIP code  | For a foreig   | n address, see instructions.  |                                     |        |              |                     |
| instructions  | RIDGEWOOD   |  | <del></del>   | NJ                                  | _      |              | 07450               |
| Enter th  | e Return code for the return that this application  | on is for (fil   | le a separate application for eac   | h return) .                         |        |              | 04                  |
| Applica   | ation   | Return   | Application   |                                     |        |              | Return              |
| Is For  |   | Code   | Is For  |                                     |        |              | Code                |
| Form 9  |   | 01   |   |                                     |        |              |                     |
| Form 9  |   | 02   | Form 1041-A   |                                     |        |              | 08                  |
| Form 9  |   | 01   | Form 4720   | <del></del>                         |        |              | 09                  |
| Form 9  | 90-PF<br>90-T (sec_401(a) or 408(a) trust)  | 04   | Form 5227<br>Form 6069  |                                     |        |              | 10                  |
|   | 90-T (sec 401(a) of 400(a) flust)   | 06   | Form 8870   |                                     |        |              | 12                  |
|   | o not complete Part II if you were not already gr   | <u> </u>   | <u> </u>  | <del></del>                         |        |              |                     |
| • If the • If this for the v list with  4 I I 5 F 6 If 7 S re | the names and EINs of all members the exterrequest an additional 3-month extension of time or calendar year, or other tax year but the tax year entered in line 5 is for less than 1 Change in accounting period tate in detail why you need the extension Additional | of busines<br>is four digit<br>If it is for passion is for<br>the until<br>eginning<br>2 months, | ss in the United States, check the Group Exemption Number (GE part of the group, check this box 8/15/2013 10/1/2011 check reason Initial resistance is needed to obtain all the reconstruction. | and ending turn Final               | ► g    | an<br>/30/20 | this is ad attach a |
|   | this application is for Form 990-BL, 990-PF, 9 correfundable credits. See instructions  | 4720   | or 6069, enter the tentative tax  | k, less any                         | 8a     | \$_          | 373                 |
|   | this application is for Form 990-PF, 990-T, 47  |  | -   |                                     |        |              |                     |
|   | stimated tax payments made Include any prio   | r year ove   | rpayment allowed as a credit an   | d any                               | OF:    | _            | 4 700               |
|   | mount paid previously with Form 8868  alance due. Subtract line 8b from line 8a Inc   | ludo vous r  | aymont with this form if require  | d by using                          | 8b     | \$           | 1,706               |
|   | FTPS (Electronic Federal Tax Payment Syste  | • •  | •   | u, by using                         | 8c     | \$           | 0                   |
|   | Signature and Ver   | ification r  | nust be completed for Part  | Il only.                            |        |              |                     |
|   | altres of penjury, I declare that I have examined this form, in<br>orrect, and complete, and that I am authorized to prepare the  | -  | mpanying schedules and statements, and  |                                     | owledg | e and be     | alief,              |
| Jigitatuie  | <u> </u>  | 1100   |   |                                     |        |              |                     |