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DLN: 93493227013763

# 2

Department of the Treasury

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

B Check Addr Nam Initia Term Ame Appl	ck if applicable ress change al return retur	C Name of organization Penquis CAP Inc  Doing Business As  Number and street (or P O box if mail is not delivered to PO Box 1162  City or town, state or country, and ZIP + 4 Bangor, ME 044021162  F Name and address of principal officer Charles Newton PO Box 1162 Bangor, ME 044021162  ✓ 501(c)(3)		H(a) Is this a graffiliates?  H(b) Are all affilia	-6023748 ephone nu 07)973-3 oss receipts \$ oup return ates include ach a list	### ### ### ### ### ### #### #### ######
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I Tax J We K Form	e change al return ninated ended return ication pending  -exempt status ebsite:  www of organization t I Sumr	Doing Business As  Number and street (or P O box if mail is not delivered to PO Box 1162  City or town, state or country, and ZIP + 4 Bangor, ME 044021162  F Name and address of principal officer Charles Newton PO Box 1162 Bangor, ME 044021162  ▼ 501(c)(3)		H(a) Is this a graffiliates?  H(b) Are all affiliations."	ephone nul 07) 973-3 oss receipts \$ oup return oues include ach a list	mber 3500 \$ 31,880,992 for
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J We	of organization  t 1 Sumr  1 Briefly de	Bangor, ME 044021162	7(a)(1) or	<b>H(b)</b> Are all affilia	ach a list	ed?
J We	of organization  t 1 Sumr  1 Briefly de	✓ 501(c)(3)	7(a)(1) or	If "No," att	ach a list	
J We	of organization  t 1 Sumr  1 Briefly de	penquis org  ✓ Corporation	7(a)(1) or			
J We	of organization  t 1 Sumr  1 Briefly de	penquis org  ✓ Corporation	(a)(1) 01   327	H(c) Group exe		(see instructions)
K Form Par	of organization <b>t I Sumr 1</b> Briefly de	✓ Corporation Trust Association Other ►  mary			nption nur	nber 🟲
Par	<b>t I</b> Sumr	mary				
	<b>1</b> Briefly de	•		L Year of formation	1967 <b>M</b>	State of legal domicile ME
mance		scribe the organization's mission or most signific				
§	becoming	other Maine counties by providing direct service is self sufficient, and actively indentifying and mol	es, creating opportunit oilizing public and priv	ties for individuals li ate resources to su	ving in po	verty to work toward e efforts
<u>ئ</u>		is box 🔭 if the organization discontinued its op			its net as	sets
20 양		f voting members of the governing body (Part VI			3	15
Ĕ l		of independent voting members of the governing b			4	15
Activities &		nber of individuals employed in calendar year 20			5	522
٩		nber of volunteers (estimate if necessary)			6	1,471
		elated business revenue from Part VIII, column ated business taxable income from Form 990-T,			7a 7b	0
$\dashv$	<b>D</b> Net amen	acca basiness taxable medile noin roini 556 1,	11110 3 4 1 1	Prior Year		Current Year
	8 Contrib	outions and grants (Part VIII, line 1h)			19,875	22,216,180
활		m service revenue (Part VIII, line 2g)			30,156	9,556,410
Revenue	_	ment income (Part VIII, column (A), lines 3, 4, a			31,549	-267,463
윤		revenue (Part VIII, column (A), lines 5, 6d, 8c, 9	,		44,117	44,836
		evenue—add lines 8 through 11 (must equal Part				
$\rightarrow$					55,697	31,549,963
		and similar amounts paid (Part IX, column (A), l		9,16	55,875	10,165,560
		s paid to or for members (Part IX, column (A), lin			0	0
82	<b>15</b> Salarie: 5–10)	s, other compensation, employee benefits (Part 1	X, column (A), lines	14,50	03,025	13,535,422
Expenses	-	sional fundraising fees (Part IX, column (A), line	11e)		0	0
<u>₹</u>		idraising expenses (Part IX, column (D), line 25) •39,933	,			
_		expenses (Part IX, column (A), lines 11a-11d, 1	1f-24e)	9,30	01,662	7,979,040
		xpenses Add lines 13–17 (must equal Part IX,	· ·		70,562	31,680,022
[		ie less expenses Subtract line 18 from line 12			14,865	-130,059
Net Assets or Fund Balances				Beginning of Cu Year	ırrent	End of Year
93.48 193.48	20 Total a	ssets (Part X, line 16)		13,5	53,806	11,471,888
# E		abilities (Part X, line 26)			1,575	5,115,927
		sets or fund balances Subtract line 21 from line	20	6,65	52,231	6,355,961
	penalties of pe edge and belief, edge.	ature Block rjury, I declare that I have examined this return, incl , it is true, correct, and complete. Declaration of pre  * ture of officer			rmation of	
Here	Charic	es Newton President or print name and title				
Paid	Preparer's signature	20	013-08-14	self- (see	arer's taxpay Instructions) 19457	ver identification number
Prepai Use O		me (or yours Berry Dunn McNeil & Parker LLC		EIN	• 01-052328	 82

Bangor, ME 04401

May the IRS discuss this return with the preparer shown above? (see instructions) . .

✓ Yes No

Phone no 🕨 (207) 942-1600

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4b

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The mission is to assist individuals and families in preventing, reducing or eliminating poverty in their lives, and, through partnerships, to engage the community in addressing economic and social needs

☐ Yes ☑ No If "Yes," describe these new services on Schedule O Did the organization cease conducting, or make significant changes in how it conducts, any program ┌ Yes ┌ No 

Did the organization undertake any significant program services during the year which were not listed on

- If "Yes," describe these changes on Schedule O Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of
- grants and allocations to others, the total expenses, and revenue, if any, for each program service reported ) (Expenses \$ 7,235,989 including grants of \$ 2,812,738 ) (Revenue \$ 6,289,674) (Code 4a COMMUNITY SUPPORT SERVICES - The Community Support department provides safe, on-time, demand-response transportation services using well-trained,

courteous staff and drivers and well-maintained vehicles, provides links between community service providers and senior volunteers

- (Code ) (Expenses \$ 7,845,851 including grants of \$ 1,174,910 ) (Revenue \$ 1,342,850) CHILD DEVELOPMENT SERVICES - The Child Development department supports the development of children to their highest potential, recognizes parents as the
- prime educators of their children, and assists families in the attainment of resources and personal development, resulting in a healthier and more prosperous community (Code ) (Expenses \$ 7,148,528 including grants of \$ 5,473,960 ) (Revenue \$ 232,924)
- 4c HOUSING & ENERGY SERVICES - The Housing & Energy Services department provides assistance to mostly households who are low to moderate income. Fuel assistance and weatherization are the largest programs within the department. We offer home repair, lead and inspection services to homeowners and work with communities to administer Community Service Block Grants. Our goal is to keep people in homes that are safe and healthy. Most programs cover the three county area of Penobscot, Piscataguis and Knox
  - ) (Expenses \$ 7,642,772 including grants of \$ 703,952 ) (Revenue \$ (Code 1,732,252) Other services include Family Enrichment and other services directed to serving the low-income population consistent with the mission of the Organization
- 4d Other program services (Describe in Schedule O )
- 7,642,772 including grants of \$ 703,952 ) (Revenue \$ (Expenses \$ 1,732,252) Total program service expenses►\$ 29,873,140 4e

CHECKIIST OF REGULE CO SCHEDULE	art IV	Checklist o	f Required	Schedule
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	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💋	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I$	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $\sqrt{2}$	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c	Yes	
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>990</b>	(2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V	•	٠١	
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this			
_	return			
Ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a		Νo
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account or securities account)?	4a		No
ь	,			.,,,
_	If "Yes," enter the name of the foreign country \( \blacktriangle \) See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
-		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		Νo
_	organization solicit any contributions that were not tax deductible?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		No
-	services provided to the payor?			
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			NI -
	file Form 8282?	<b>7</b> c		Νo
a	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		Νo
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	<b></b> -		
L	required?	7g		
n	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club			
	facilities  Section FO1(a)(12) aggregations Enter			
11				
a	Gross income from members or shareholders			
D	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
		ایرا		
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	year			
	Is the organization licensed to issue qualified health plans in more than one state?			
-	Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue			
	qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state	13a		
h	Enter the aggregate amount of reserves the organization is required to maintain by			
U	the states in which the organization is licensed to issue qualified health plans			
С	Enter the aggregate amount of reserves on hand			
	13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management							
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year							
b	Enter the number of voting members included in line 1a, above, who are independent							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?							
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .							
4	4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?							
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		Νo				
6	Did the organization have members or stockholders?	6		Νo				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No				
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following							
а	The governing body?	8a	Yes					
b	Each committee with authority to act on behalf of the governing body?	8b	Yes					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No				
	ection B. Policies (This Section B requests information about policies not required by the Internal							
ке	venue Code.)		Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?	10a	163	No.				
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,							
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b						
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?							
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990							
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes					
	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes					
C	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes					
13	Did the organization have a written whistleblower policy?	13	Yes					
14	Did the organization have a written document retention and destruction policy?	14	Yes					
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a	Yes					
b	Other officers or key employees of the organization	15b	Yes					
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes					
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its							
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes					
	ction C. Disclosure							
17	List the States with which a copy of this Form 990 is required to be filed▶							

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available.

Own website Another's website Vpon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► Charles Newton

262 Harlow Street Bangor, ME 04401 (207) 973-3500

# <u>Part VII</u> Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Per week (describe hours for related organization (W- 2/10 99 - MISC)   Per week (describe hours for related organizations)   Per week (describe hours)   Per week (describe hours)	Check this box if neither the organization nor any r		lated organizations compensations					ensa	ted any current or n	ormer officer, airec	, director, or trustee		
Companies   Comp		A verage hours per week (describe	more unles an	on (d e thai s per offic	o no n one son er ar	e bo: is bo nd a	x, oth		Reportable compensation from the organization (W-	Reportable compensation from related organizations (W- 2/1099-	Estimated amount of other compensation from the organization and		
Soard Chair		for related organizations in Schedule	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		MISC)	l l		
Soard Vice Chair   100		1 00	х		х				0	0	0		
Soard Secretary		1 00	х		х				0	0	0		
Soard Member   1 00		1 00	х		Х				0	0	0		
Board Member		1 00	х						0	0	0		
Document   Document		1 00	х						0	0	0		
Board Member		1 00	х						0	0	0		
Soard Member		1 00	х						0	0	0		
Board Member		1 00	х						0	0	0		
Doard Member		1 00	х						0	0	0		
Doard Member		1 00	х						0	0	0		
100   X   0   0		1 00	х						0	0	0		
Member at Large         1 00 X         0           (14) Dan Tremble         1 00 X         0           Member at Large         1 00 X         0           (15) Michelle Webb         1 00 X         0           Member at Large         1 00 X         0           (16) Charles R. Newton         0         0		1 00	х						0	0	0		
Member at Large  (15) Michelle Webb Member at Large  1 00 X  0 0  0 0  (16) Charles R Newton	` ,	1 00	х						0	0	0		
Member at Large  (16) Charles R Newton		1 00	х						0	0	0		
(16) Charles R Newton 40.00 Y 127.163		1 00	х						0	0	0		
Chief Executive Officer		40 00			Х				137,162	0	11,113		
(17) Paul Morgan         40 00         X         20,123         0         2,3           Chief Financial Officer         40 00         X         20,123         0         2,3		40 00			Х				20,123	0	2,317		

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title Average hours per week (describe hours			on (d e tha s per offic ector	n on son er a	e bo ıs b nd a	x, oth		(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	s	(F) Estimate amount of compens from the organization relate	ited f other sation the on and
		for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		MISC)		organizat	
	Brian Thibeau Administrative Officer	40 00					х		111,385		0		10,841
	Shannon Bonsey Operating Officer	40 00					х		102,758		0		11,294
											_		
											+		
											+		
1b	Sub-Total							•					
c	Total from continuation sheets	to Part VII, Sec	tion A		•	•					_		
d	Total (add lines 1b and 1c) .			•	•	•	•		371,428		0		35,565
2	Total number of individuals (incli \$100,000 of reportable compens					ted a	above	) wh	o received more tha	n			
										_		Yes	No
3	Did the organization list any <b>forr</b> on line 1a? <i>If</i> "Yes," complete Sch									ated employee	3		No
4	For any individual listed on line 1 organization and related organization and related organization.												
5	Did any person listed on line 1a	receive or accru	e comr	ensa	tion	fron	n anv	• unre	lated organization of	or individual for	4		No_
-	services rendered to the organiz										5		No

#### Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

Name and business address	Description of services	Compensation
17 Patrick Drive	Home weatherization & energy improvement	455,997
MD Pond Construction 84 Mohawk Road West Enfield, ME 04493	Home rehab, replacement & energy	256,138
HB Contractors 63 Hopkins Road Hermon, ME 04401	Home rehab, replacement & energy	205,631
Winterport Weatherization 24 Airport Road Winterport, ME 04496	Home rehab, replacement & energy	156,635
Bonsey BrothersInc 148 Holmes Road DoverFoxcroft, ME 04426	Home rehab, replacement & energy	149,449
2 Total number of independent contractors (including but not limited to those listed above) \$100,000 of compensation from the organization ►10	who received more than	

Part V	4441	Statement of Revenue					
		Entombod	100.000	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns 1a	108,822				
E E	Ь	Membership dues 1b					
ું.લ	c	Fundraising events 1c					
<u>#</u> #	d	Related organizations 1d					
% <u>E</u>	e	Government grants (contributions) 1e	21,569,234				
들풍	f	All other contributions, gifts, grants, and <b>1f</b>	538,124		i		
至至	_	similar amounts not included above					
<u>₹</u> 5	g	Noncash contributions included in lines 1a-1f \$ \frac{54,376}{2}					
ĕ.ĕ.	h	Total. Add lines 1a-1f	▶	22,216,180			
U 14							
e⊒	]	Community Community	Business Code				
Ye.	2a 	Community Support	624100	6,289,674	6,289,674		
22	Ь	Child Development	624410	1,342,850	1,342,850		
906	C	Family Enrichment	624100	1,027,057	1,027,057		
<u> </u>	d	Housing Development	624100	485,713	485,713		
Ξ	e	Housing Services	624100	232,924	232,924		
Program Serwce Revenue	f	All other program service revenue		178,192	178,192		
Š	g	Total. Add lines 2a-2f		9,556,410			
	3	Investment income (including dividen		3,330,110			
		and other similar amounts)	. F	20,613			20,613
	4	Income from investment of tax-exempt bond	F-				
	5	Royalties	▶ ↑				
		(ı) Real	(II) Personal				
	6a	Gross rents					
	ь	Less rental expenses					
	c	Rental income					
	d	or (loss)  Net rental income or (loss)					
	"	(i) Securities	(II) Other				
	7a	Gross amount	14,109				
	′	from sales of assets other	,				
		than inventory					
	b	Less cost or other basis and	302,185				
		sales expenses	-288,076				
	c c	Gain or (loss)	<u> </u>	-288,076			-288,076
	d 8a	Net gain or (loss)		-200,070			-200,070
Other Revenue	od	Gross income from fundraising events (not including \$					
<b></b> ≳		of contributions reported on line 1c)					
æ		See Part IV, line 18					
<u>a</u>	Ь	Less direct expenses b	10,245				
₹	°	Net income or (loss) from fundraising	6,699 events ►	3,546			3,546
_	9a	Gross income from gaming activities		-,			-,
		See Part IV, line 19					
	ь	Less direct expenses <b>b</b>					
	c	Net income or (loss) from gaming acti	vities				
	10a	Gross sales of inventory, less returns and allowances .					
	<b> </b>	a	21,797				
	b	Less cost of goods sold <b>b</b>	22,145	-348	-348		
	С	Net income or (loss) from sales of inv Miscellaneous Revenue	Business Code	-348	-348		
	11a		624100	34,583	34,583		
	_	Bad Debt Recoveries	900099	7,055	7,055		
	b	Insurance Proceeds	900099	7,033	7,033		
	°						
	d	All other revenue					
	e	Total. Add lines 11a-11d	· · · · •	41,638			
	12	Total revenue. See Instructions .	▶	31,549,963	9,597,700	0	-263,917

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX

	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	( <b>B</b> ) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations			, y = =	
	in the United States See Part IV, line 21	439,544	439,544		
2	Grants and other assistance to individuals in the				
	United States See Part IV, line 22	9,726,016	9,726,016		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	435,261		435,261	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	10,032,219	9,457,869	430,259	144,091
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	263,960	238,518	21,811	3,631
9	Other employee benefits	1,765,541	1,561,247	174,255	30,039
10	Payroll taxes	1,038,441	938,287	85,860	14,294
11	Fees for services (non-employees)				
а	Management				
b	Legal	78,246		78,246	
c	Accounting	119,373		119,373	
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	2,121,389	2,117,861	3,528	
12	Advertising and promotion	30,093	28,613	1,480	
13	Office expenses	572,449	494,194	76,066	2,189
14	Information technology	131,239	83,099	40,637	7,503
15	Royalties				
16	Occupancy	790,768	701,355	82,142	7,271
17	Travel	2,535,725	2,526,569	8,740	416
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	117,843	98,781	19,062	
20	Interest	47,911	38,802	8,610	499
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	402,521	396,384	6,137	
23	Insurance	184,601	184,601		
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )				
a	Program supplies	594,951	594,951		
b	Professional expenses	187,849	187,849		
c	Vehicle expense	164,424	164,424		
d	Licenses, permits, dues	92,178	87,171	5,007	
e					
f	All other expenses	-192,520	-192,995	170,475	-170,000
25	Total functional expenses. Add lines 1 through 24f	31,680,022	29,873,140	1,766,949	39,933
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				rm <b>990</b> (2011)

Part X **Balance Sheet** (A) (B) Beginning of year End of year 13,260 2,336 1 1 1.851.480 1.268.995 2 Savings and temporary cash investments . . . . . . . 3 1,400,116 2,764,179 1.412.977 113.182 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 642,794 7 663,604 7.610 8 42.281 9 1.368,256 9 235.581 Prepaid expenses and deferred charges . . . . . . 5,015,533 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 10b b Less accumulated depreciation . . . . . 2,182,402 2,423,160 **10c** 2,833,131 2,433,125 11 1,842,763 11 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 2,001,028 13 996,095 Investments—program-related See Part IV, line 11 . . 14 14 15 709,741 15 13,553,806 11,471,888 16 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 1,395,796 17 1,172,901 17 Accounts payable and accrued expenses . 18 18 19 2,836,569 19 1,467,842 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . . . 2.519.168 23 1,607,214 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 682,000 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 150,042 25 185,970 D . . . . 26 6,901,575 26 5,115,927 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 6,608,490 27 6,270,664 Unrestricted net assets . . . . 43.741 28 85,297 28 Temporarily restricted net assets . . . . . Fund 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 33 6.652.231 33 6.355.961 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 13.553.806 11,471,888

Pal	Check if Schedule O contains a response to any question in this Part XI			. [	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		31.5	549,963
2	Total expenses (must equal Part IX, column (A), line 25)	2	31,680		
3	Revenue less expenses Subtract line 2 from line 1	3	-130,0		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		6,6	552,231
5	Other changes in net assets or fund balances (explain in Schedule O)	5		- 1	.66,211
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		6,3	355,961
Pai	Tt XII Financial Statements and Reporting  Check If Schedule O contains a response to any question in this Part XII		•	T	No
1	Accounting method used to prepare the Form 990			165	140
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? $\cdot$ .		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of taudit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both	ssued			
	Separate basis Consolidated basis Both consolidated and separated basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	е	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b	Yes	

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As Filed Data -

DLN: 93493227013763

OMB No 1545-0047

SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury

Name of the organization

Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection

**Employer identification number** 

Penguis CAP Inc Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II ) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 10 An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h c Type III - Functionally integrated Type III - Other Type I **b** Type II By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) h Provide the following information about the supported organization(s) (iii)

(i) Name of supported organization	(ii) EIN	Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the US?		(vii) A mount of support?	
		instructions))	Yes	No	Yes	No	Yes	No		
Total										

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	under Part III. If tr ection A. Public Support	ne organization	rails to qualify u	naer the tests	listed below, ple	ease complete	Part III.)
	<b>endar year</b> (or fiscal year beginning	(a) 2007	<b>(b)</b> 2008	(c) 2009	(d) 2010	<b>(e)</b> 2011	<b>(f)</b> Total
1	In) Gifts, grants, contributions, and membership fees received (Do not include any "unusual	19,705,49		24,470,461	23,549,875	22,216,180	109,547,711
2	grants ") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	19,705,49	6 19,605,699	24,470,461	23,549,875	22,216,180	109,547,711
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column						
	(f)						
6	<b>Public Support.</b> Subtract line 5 from line 4						109,547,711
	ection B. Total Support						
Cal	endar year (or fiscal year beginning in)	(a) 2007	<b>(b)</b> 2008	(c) 2009	( <b>d)</b> 2010	(e) 2011	<b>(f)</b> Total
7	A mounts from line 4	19,705,496	19,605,699	24,470,461	23,549,875	22,216,180	109,547,711
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from	131,211	95,556	46,259	31,549	20,613	325,188
9	similar sources  Net income from unrelated  business activities, whether or not the business is regularly carried on						
10	Other income (Explain in Part IV ) Do not include gain or loss from the sale of capital assets						
11	Total support (Add lines 7						109,872,899
12	through 10) Gross receipts from related activi	ties, etc (See ins	tructions )			12	50,661,128
13	First Five Years If the Form 990 is check this box and stop here	s for the organizat	ion's first, second,	thırd, fourth, or f	ifth tax year as a		
	ection C. Computation of Pu			1.1 column (5)		1	
14	Public Support Percentage for 20: Public Support Percentage for 20:	•		TT COIUMN (f))		14	99 700 %
15 162	33 1/3% support test—2011. If th	•	•	on line 12 and	lina 14 is 22 1/20/-	15	99 510 %
	and stop here. The organization quality 33 1/3% support test—2010. If the	ualifies as a public ne organization dic	ly supported organ I not check the box	nızatıon k on lıne 13 or 16			►√ check this_
17a	box and <b>stop here.</b> The organization <b>10%-facts-and-circumstances tes</b> is 10% or more, and if the organization means IV how t	$\mathbf{t-2011}$ . If the organization meets the "	janization did not o facts and circumst	heck a box on lir ances" test, che	ck this box and <b>st</b>	<b>op here.</b> Explain	<b>►</b>   ted
b	organization  10%-facts-and-circumstances tes  15 is 10% or more, and if the organize Explain in Part IV how the organize	anızatıon meets th	ne "facts and circui	mstances" test, (	check this box and	stop here.	<b>▶</b> □ ,
18	supported organization  Private Foundation If the organizations				-		▶□ ▶□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).
	Facts And Circumstances Test
	Explanation

Schedule A (Form 990 or 990-EZ) 2011

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DLN: 93493227013763

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

itema	Revenue Service Attach to	Form 990. ► See separate instructions.			Inspect	tion
	me of the organization nguis CAP Inc		Emp	loyer identificat	ion numbe	er
rei	iquis CAF IIIC		01-6	5023748		
Pā	ort I Organizations Maintaining Donor		ınds	or Accounts.	Comple	te if the
	organization answered "Yes" to Form 9	(a) Donor advised funds		<b>(b)</b> Funds and ot	her accou	nte
1	Total number at end of year	(a) Donor advised funds		J r unus and oc	ilei accou	1105
2	Aggregate contributions to (during year)					
3	Aggregate grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor adfunds are the organization's property, subject to the		or advı	sed	┌ Yes	┌ No
6	Did the organization inform all grantees, donors, an used only for charitable purposes and not for the be conferring impermissible private benefit	enefit of the donor or donor advisor, or for ar	y othe	r purpose	┌ Yes	┌ No
Pa	rt III Conservation Easements. Complete	e if the organization answered "Yes" to	o Forn	າ 990, Part IV,	, lıne 7.	
2	Purpose(s) of conservation easements held by the Preservation of land for public use (e g , recrea Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualeasement on the last day of the tax year	Preservation of an Preservation of a c	ertifie	d historic structi	-	a
		[		Held at the E	End of the	Year
а	Total number of conservation easements		2a			
b						
c						
d	Number of conservation easements included in (c)	acquired after 8/17/06	2d			
3	Number of conservation easements modified, trans	ferred, released, extinguished, or terminate	d by th	e organization d	urıng	
	the taxable year ▶					
4	Number of states where property subject to conser	vation easement is located 🛌				
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds		dling of	violations, and	┌ Yes	┌ No
6	Staff and volunteer hours devoted to monitoring, ins	specting and enforcing conservation easem	ents di	uring the year 🛌		
7	A mount of expenses incurred in monitoring, inspec	ting, and enforcing conservation easements	during	j the year		
	<b>▶</b> \$					
8	Does each conservation easement reported on line 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	2(d) above satisfy the requirements of sec	tion		┌ Yes	┌ No
9	In Part XIV, describe how the organization reports balance sheet, and include, if applicable, the text of the organization's accounting for conservation ease.	f the footnote to the organization's financial				
Pai	rt IIII Organizations Maintaining Collecti Complete if the organization answered		or Otl	ner Similar A	ssets.	
1a	If the organization elected, as permitted under SFA art, historical treasures, or other similar assets hel provide, in Part XIV, the text of the footnote to its f	ld for public exhibition, education or researc	:h ın fu			≘,
b	If the organization elected, as permitted under SFA historical treasures, or other similar assets held for provide the following amounts relating to these item	r public exhibition, education, or research in				
	(i) Revenues included in Form 990, Part VIII, line	1		<b>►</b> \$		
	(ii) Assets included in Form 990, Part X			<b>-</b> \$		
2	If the organization received or held works of art, his following amounts required to be reported under SF.		r finan			

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Part	Organizations Maintaining Co	llections of Art	<u>, His</u>	tori	<u>cal Tr</u>	easu	ires, or O	the	<u>r Similar <i>I</i></u>	Asse	ts (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check any	y of th	ne foll	_		_			ection	l	
а	Public exhibition		d	Γ	Loan	rexc	hange progr	ams				
b	Scholarly research		e	$\Gamma$	Other							
c	Preservation for future generations											
4	Provide a description of the organization's co	ollections and expla	ın hov	v the	y furthe	r the c	organization	's ex	empt purpos	e ın		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t								ıılar	Γ.	Yes	┌ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an	<b>ements.</b> Comple	ete ıf	the	organı	zatıor			es" to Form	າ 990	,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interme	diary	for c	ontribu	tions (	or other ass	ets r	not	Γ.	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ıng ta	able		г				_	
							-		4	Amou	nt	
C	Beginning balance							1c				
d	Additions during the year							1d				
е	Distributions during the year						_	1e				
f	Ending balance							<b>1</b> f				
2a	Did the organization include an amount on Fo	orm 990, Part X, line	e 21?							Γ,	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	•										
Pai	t V Endowment Funds. Complete											
		(a)Current Year	(b)	Prior \	Year .	<b>(c)</b> Tw	o Years Back	(d)	Three Years Bac	:k (e)	Four Ye	ears Back
1a	Beginning of year balance							-		-		
b	Contributions							_		-		
С	Investment earnings or losses											
d	Grants or scholarships									_		
е	Other expenditures for facilities and programs											
f	Administrative expenses									-		
q	End of year balance											
	,							<u> </u>				
2	Provide the estimated percentage of the yea	r end balance neld a	15									
а	Board designated or quasi-endowment 🕨											
b	Permanent endowment 🕨											
С	Term endowment ►											
3a	Are there endowment funds not in the posses organization by	ssion of the organiza	ation	that a	are held	and a	administered	d for	the		Yes	No
	(i) unrelated organizations			_					[3	Ba(i)	162	140
	(ii) related organizations									a(ii)		
ь	If "Yes" to 3a(II), are the related organization				ule R?	٠	· . · . · .	٠.	`. `. `. <u> </u>	3b		
4	Describe in Part XIV the intended uses of th											
Par	t VI Land, Buildings, and Equipme	<b>nt.</b> See Form 99	0, Pa	ırt X,	, lıne 1	.0.						
	Description of property				Cost or		( <b>b)</b> Cost or o basis (othe		(c) Accumula depreciation		<b>(d)</b> Bo	ok value
<b>1</b> a l	and						191	,224				191,224
b E	Buildings						2,721	,047	772	,437		1,948,610
c l	_easehold improvements							,305		,305		0
	Equipment						1,821		1,128	,660		693,297
	Other						,		,			<u> </u>
	. Add lines 1a-1e <i>(Column (d) should equal Fo</i>			), line	10(c).)					$\dashv$		2,833,131
	, , , , , , , , , , , , , , , , , , , ,	, .,, ==,=,	1-7		1 /-/				Schedule	e D (F		

Part VII Investments—Other Securities. See	Form 990, Part X, line 12	
(a) Description of security or category	( <b>b)</b> Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	•	
Part VIII Investments—Program Related. Se		3
		(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
(1) Interest in MaineStream	350,000	C
(2) Interest in Penquis Development, Inc	359,000	С
(3) Penquis Housing Inc	20,000	C
(4) MoM CAP, LLC 50% Interest	142,117	С
(5) 1/3 interest in WHP, LLC	5,767	C
(6) Deferred development fees	119,211	C
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)	996,095	
Part IX Other Assets. See Form 990, Part X, I		
(a) Descri	ption	(b) Book value
(1) Work in Progress		65,098
(2) Property held for development		477,954
(2) Property held for development (3) Due from affiliates		477,954 166,689
(3) Due from affiliates	15.)	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line		
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part	X, line 25.	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line		166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part	X, line 25.	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability	X, line 25.	166,689
(3) Due from affiliates  Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes	X, line 25. (b) A mount	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve	X, line 25. (b) Amount 65,821	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689
(3) Due from affiliates  Total. (Column (b) should equal Form 990, Part X, col.(B) line  Part X Other Liabilities. See Form 990, Part 1  (a) Description of Liability  Federal Income Taxes  Vehicle Reserve  Deferred Capital Lease Incentive	X, line 25. (b) Amount 65,821 88,200	166,689

Par	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Stateme	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	31,549,963
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	31,680,022
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-130,059
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	-166,211
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	-166,211
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-296,270
	Reconciliation of Revenue per Audited Financial Statements With Revenue		<u> </u>
1	Total revenue, gains, and other support per audited financial statements	1	32,508,037
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	958,074
3	Subtract line <b>2e</b> from line <b>1</b>	3	31,549,963
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	<b>4</b> c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	31,549,963
	Reconciliation of Expenses per Audited Financial Statements With Expenses	s per	
1	Total expenses and losses per audited financial statements	1	32,638,096
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments	1	
c	Other losses	1	
d	Other (Describe in Part XIV) 2d 28,844		
e	Add lines <b>2a</b> through <b>2d</b>	2e	958,074
3	Subtract line <b>2e</b> from line <b>1</b>	3	31,680,022
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
C	Add lines <b>4a</b> and <b>4b</b>	4c	0
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	31,680,022
Par	t XIV Supplemental Information		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
Part XII, Line 2d - Other Adjustments		Fundraising Expenses 6,699 Cost of Goods Sold 22,145
Part XIII, Line 2d - Other Adjustments		Fundraising Expenses 6,699 Cost of Goods Sold 22,145

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**General Information on Grants and Assistance** 

Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States OMB No 1545-0047

2011

DLN: 93493227013763

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Penquis CAP Inc

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Employer identification number

01-6023748

Form 990, Part IV	, line 21 for any	o Governments and recipient that received (00) if additional space (10)	l more than \$5,000.	Check this box if no	one recipient rec	eived more than \$5,0	000. Use
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	( <b>f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gran or assistance
(1) Broadreach Family & Community Service272 Park St Rockland, ME 04841	01-0471985	501(c)(3)	36,198				Child development services
(2) Child & Family OpportunitiesPO Box 648 Ellsworth, ME 04605	01-0288757	501(c)(3)	279,758				Child development services and ARRA Head Start
(3) North Haven Arts & EnrichmentPO Box 474 North Haven, ME 04853	01-0530346	501(c)(3)	24,719				Child development services
(4) Rape Response Services PO Box 1162 Bangor, ME 044021162	01-6023748	501(c)(3)	25,217				Family enrichment services
(5) Spruce RunPO Box 653 Bangor, ME 044020653	01-0358090	501(c)(3)	21,210				Family enrichment services
(6) Teen & Parent Program of Knox CountyPO Box 805 Rockland,ME 04859	01-0538045	501(c)(3)	316				Family enrichment services
(7) Womancare Aegis Assoc PO Box 192 DoverFoxcroft, ME 04426	01-0376014	501(c)(3)	52,126				Family enrichment services
Enter total number of section	on 501(c)(3) and g	vernment organizations	isted in the line 1 table				

Part III	Grants and Other Assistance to Individuals in the United States	. Complete if the	organization	answered	"Yes" to Fo	rm 990,	Part IV, lı	ne 22.
	Use Schedule I-1 (Form 990) if additional space is needed.		_					

(a)Type of grant or assistance	(b)Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
See Additional Data Table					

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
Procedure for Monitoring Grants in the U S	Part I, Line 2	Schedule I, Part I, Line 2 Recipients of grant awards are all required to operate within the limits of a signed agreement which incorporates all federal and state requirements of the original grant award. Reports and monitoring are made as required and necessary to assure compliance with grant requirements.
		Estimate of Part III column (b) Number of Recipients - when actual count of recipients was not available, the Organization arrived at estimates by discussing with each of the department heads their programs and approximated who they serve

Software ID: Software Version:

**EIN:** 01-6023748 **Name:** Penquis CAP Inc

#### Form 990, Schedule I, Part III, Grants and Other Assistance to Individuals in the United States

(a)Type of grant or assistance	<b>(b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	( <b>d)</b> A mount of non-cash assistance	<b>(e)</b> Method of valuation (book, FMV, appraisal, other)	<b>(f)</b> Description of non-cash assistance
Foster Grand Parents stipend and ET for volunteering	109	204,544			
Section 8 housing choice voucher	7800	3,781,980			
Home weatherization materials	690	1,854,664			
Assist families in becoming self sufficient	7	2,115			
Help with transitional housing	10	14,152			
School supplies for area children	1358	5,557			
Supply toys to area children during the holidays	1297	16,724			
Heating assistance to area residents	599	214,602			
Other various client related benefits	100	18,327			
Individual development accounts - home, education, business	65	162,783			
Transportation for low incme individuals - Taxi cabs	6468	2,605,746			
10 dollar gas cards to assist disabled individuals offset their transportation costs	245	2,448			
Rental and security deposit assistance to low income households to prevent homelessness	10	7,363			
Payoff of forgiveable loan	1	1,998			
Reimbursement for meals and snacks provided to children in the child development centers	487	214,447			
Reimbursement to providers for meals and snacks for children	105	618,566			

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DLN: 93493227013763

OMB No 1545-0047

Open to Public Inspection

#### **SCHEDULE M** (Form 990)

Department of the Treasury

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**NonCash Contributions** 

Internal Revenue Service Name of the organization

**Employer identification number** Penquis CAP Inc 01-6023748 Part I Types of Property

		(a) Check If applicable	(b) Number of Contributions or items contributed	(c) Contribution amounts reported on Form 990, Part VIII, line	<b>(d</b> ) Method of de contribution	etermını	_	
1	Art—Works of art			- 5				
2	Art—Historical treasures .							
	Art—Fractional interests							
4	Books and publications							
	Clothing and household goods							
6	Cars and other vehicles							
7	Boats and planes							
	Intellectual property							
9	Securities—Publicly traded .							
10	Securities—Closely held stock							
	Securities—Partnership, LLC, or trust interests							
12	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies .							
21	Taxidermy							
22	Historical artifacts							
	Scientific specimens							
	Archeological artifacts							
	Other►( <u>Toys &amp; Supp</u> )	X	200	54,376	Fair market value			
	O ther ▶()							
27	O ther ►()							
	Other ► ()				<b>I</b>			
29	Number of Forms 8283 received for which the organization compl				29			
30>	During the year, did the organiza	ation receiv	e hy contribution any prope	orty reported in Part I lines	1-28 that it	<u> </u>	Yes	No
Jou	must hold for at least three year							
	for exempt purposes for the enti			on, and which is not require	a to be useu	20-		No
Ь	If "Yes," describe the arrangem					30a	$\dashv$	
31	Does the organization have a gif			review of any non-standard	contributions?	31		No
	Does the organization hire or us	•		•				
_	contributions?					32a	$\rightarrow$	No
	If "Yes," describe in Part II				\			
33	If the organization did not report describe in Part II	revenues i	n column (c) for a type of p	roperty for which column (a	) is checked,			

Page 2

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2011

# SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

2011

Open to Public Inspection

Name of the organization
Penquis CAP Inc

Employer identification number

01-6023748

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section A, line 2	Brian Thibeau, Chief Administrative Officer and Shannon Bonsey, Chief Operating Officer are husband and wife
	Form 990, Part VI, Section B, line 11	On August 8, 2013, a draft of the Penquis Form 990 was presented to the Finance Committee by Penquis Interim Chief Financial Officer, Denice Conary The Committee as designated by the Penquis Board of Directors unanimously approved the filing of the tax return
	Form 990, Part VI, Section B, Iine 12c	No person shall be at once an employee of the corporation and a member of the Board of Directors or one of its Steering Committees. No person may serve as a member of the Board of Directors while that person's husband, wife, child, sibling or parent is an employee of the corporation. Members of the Board of Directors may not apply for employment with the corporation, its subsidiaries or delegates. Board of Directors and Steering Committee members may not directly or indirectly solicit or accept gratuities of a monetary value from any recipient of the corporation's services or from any organization with which the corporation has a contractual relationship. Board of Directors and Steering Committee members may not have a financial conflict of interest with the agency. Board of Directors and Steering Committee members may not receive compensation for serving on the Board of Directors or Steering Committee. Board of Directors members shall operate as an entity independent of staff employed by the agency. Penquis also has a specific Conflict of Interest Policy which further defines the corporate policy and related practices. Board members and the Executive Leadership Team are required to sign a Conflict of Interest Policy yearly at the organization's annual meeting. Furthermore, at the beginning of each board meeting agenda items are reviewed for possible conflicts with members. If a conflict arises, the member is asked to step out of the room for the discussion and voting period on that item.
	Form 990, Part VI, Section B, line 15	An independent compensation survey is completed by the organization every three years for non-Executive Leadership Team employees. A fair market analysis is done yearly for Executive Leadership Team employees and adjusted as necessary to reflect current market conditions.
	Form 990, Part VI, Section C, line 19	Governing documents, policies, and financial statements are made available to the public upon written request. The documents are copied and mailed to the requestor as soon as they are available. Notification of monthly board of directors meetings are placed in the local new spaper. The public is invited to attend the meetings. A portion of the monthly board meeting is dedicated to public comments.
Changes in Net Assets or Fund Balances	Form 990, Part XI, line 5	Prior period adjustments -166,211

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DLN: 93493227013763

SCHEDULE R (Form 990)

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2011

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

Penguis CAP Inc Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) Name, address, and EIN of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets Direct controlling or foreign country) entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one Part II or more related tax-exempt organizations during the tax year.) (g) Section 512(b)(13) Name, address, and EIN of related organization Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling controlled or foreign country) (if section 501(c)(3)) entity organization Yes (1) Broadway Housing Inc Promote and provide 262 Harlow Street Penquis CAP Inc ME 501(c)(3) No affordable housing for Line 7 elderly residents Bangor, ME 04401 27-1744129 (2) Rape Response Services Inc Provides services to sexual 262 Harlow Street Penguis CAP Inc assault victims and ME 501(c)(3) education and prevention Bangor, ME 04401 01-0441773 (3) Penquis Development Inc 262 Harlow Street Promote and develop Penquis CAP Inc ME 501(c)(3) Line 7 No affordable housing Bangor, ME 04401 01-0541817 (4) MaineStream Finance Financing activities in Penquis CAP Inc 262 Harlow Street Line 7 support of community ME 501(c)(3) No development Bangor, ME 04401 01-0539222

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Pai	rt IV, line 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	<b>(f)</b> Share of total income	(g) Share of end-of- year assets	(h Disprop allocat	rtionate	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	<b>(j</b> Genei mana parti	al or ging	<b>(k)</b> Percentage ownership
							Yes	No		Yes	No	
See Additional Data Table												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	<b>(g)</b> Share of end-of-year assets	<b>(h)</b> Percentage ownership
	Home services, energy audits	ME	Penquis CAP Inc	С			100 000 %
Papager ME 04401	Housing development, acquire financing	ME	Penquis CAP Inc	С			100 000 %
			1				

Part V	Transactions With Related Organizations (Complete if the organization answer	ed "Yes" on Form 990, Pa	rt IV, line 34, 35, 3	35A, or 36.)				
Note.	Complete line 1 if any entity is listed in Parts II, III or IV					Yes	No	
<b>1</b> During t	he tax year, did the orgranization engage in any of the following transactions with one or more relate	ed organizations listed in Par	ts II-IV?					
<b>a</b> Rece	ipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity				1a	Yes		
<b>b</b> Gift, 9	grant, or capital contribution to related organization(s)				1b		No	
<b>c</b> Gıft, g	grant, or capital contribution from related organization(s)				1c		No	
<b>d</b> Loans	s or loan guarantees to or for related organization(s)				1d		No	
<b>e</b> Loans	s or loan guarantees by related organization(s)				1e		No	
<b>f</b> Sale o	of assets to related organization(s)				1f		No	
<b>g</b> Purch	hase of assets from related organization(s)				1g		No	
<b>h</b> Exch	ange of assets with related organization(s)				1h		No	
i Lease	e of facilities, equipment, or other assets to related organization(s)				1i	Yes		
<b>j</b> Lease	e of facilities, equipment, or other assets from related organization(s)				1j		No	
<b>k</b> Perfo	rmance of services or membership or fundraising solicitations for related organization(s)				1k	Yes		
Performance of services or membership or fundraising solicitations by related organization(s)								
<b>m</b> Sharı	ng of facilities, equipment, mailing lists, or other assets with related organization(s)				1m		No	
<b>n</b> Sharı	ng of paid employees with related organization(s)				1n	Yes		
<b>o</b> Reim	bursement paid to related organization(s) for expenses				10		No	
<b>p</b> Reim	bursement paid by related organization(s) for expenses				1p		No	
<b>q</b> Othe	r transfer of cash or property to related organization(s)				1q		No	
<b>r</b> Other	r transfer of cash or property from related organization(s)				1r		No	
2 If the	answer to any of the above is "Yes," see the instructions for information on who must complete thi	s line, including covered rela	tionships and transact	tion thresholds				
	(a) Name of other organization	<b>(b)</b> Transaction type(a-r)	(c) Amount involved	Method of dete	<b>d)</b> mınır lved	ng amo	unt	
(1) MaineStre	eam Finance	N	246,819	Cash Value				
(2) Rape Res	ponse Services Inc	К	24,422	Cash Value				
(3) Penquis H	lome Performance Inc	А	1,203	Cash Value				
(4) MaineStre	eam Finance	А	16,179	Cash Value				
(5)								
(6)								

#### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	org	(e) Are all partners section 501(c)(3) janizations?	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	(h) Disproprtionate alloc		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	<b>j)</b> eral or aging ener?	<b>(k)</b> Percentage ownership
			,	Yes	No			Yes	No		Yes	No	

Schedule R (Form 990) 2011

#### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011

Software ID: **Software Version:** 

> **EIN:** 01-6023748 Name: Penquis CAP Inc

Form 990, Schedule I		(c)	I	(e)		(g)	(6)			(j)	$\overline{}$	
(a) Name, address, and EIN of related organization	activity	Legal Domicile (State or Foreign Country)	Controlling Entity	Predominant income (related, unrelated, excluded from tax under sections	(f) Share of total Income (\$)	Share of	(h) Disproprtionate allocations?		(i) Code V-UBI amount on Box 20 of K- 1 (\$)	Gene or Mana Partn	eral · ging er?	<b>(k)</b> Percentage ownership
MoM CAP LLC				512-514)			Yes	No		Yes	No	
262 Harlow Street	Human resource and payroll support		Penquis CAP Inc					No		r	Νo	50 000 %
Street Bangor, ME 04401	A ffordable housing	ME	Penquis Development Inc & Penquis Housing Inc (gen ptr)					No		١	No	
26-3701919 Northside Family Housing Associates LP  262 Harlow Street Bangor, ME 04401	A ffordable housing		Penquis Housing Inc					No		1	No	
20-3712024 Veazie Village Senior Housing Associates LP  262 Harlow Street Bangor, ME 04401	A ffordable housing		Penquis Housing Inc					No		r	No	
20-5888602 Patterson Hill Housing Associates LP  262 Harlow Street Bangor, ME 04401 01-0539272	Affordable housing		Penquis Development Inc					No		1	No	
Graham School Senior Housing Associates LP	A ffordable housing	ME	Penquis Development Inc & Penquis CAP Inc (gen ptr)					No		ı	Νo	
Windward Housing Associates LP	A ffordable housing	ME	Penquis Development Inc & Penquis CAP Inc (gen ptr)					No		1	No	
Penquis Family Housing Associates LP	A ffordable housing		Penquis Development Inc					No		١	No	
Corundel Commons Senior Housing Associates LP  262 Harlow Street Bangor, ME 04401 02-0677677	A ffordable housing	ME	Penquis Development Inc & Penquis CAP Inc (gen ptr)					No		1	No	
WHP LLC 262 Harlow	Software support		Penquis CAP Inc					No		1	No	33 330 %

#### **Additional Data**

Software ID:

**Software Version: EIN:** 01-6023748

Name: Penquis CAP Inc

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services

(Code ) (Expenses \$ 7,642,772 including grants of \$ 703,952 ) (Revenue \$ 1,732,252 )

Other services include Family Enrichment and other services directed to serving the low-income population consistent with the mission of the Organization