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CHANGE OF ACCOUNTING PERIOD

Shor<u>t</u> Form

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)
Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 980. All other organizations with gross receipts less than \$200,000 and total

2011

OMB No 1545-1150

Open to Public

Form 990-EZ Department of the Treasure

assets less than \$500,000 at the end of the year may use this form

The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service 2011 and ending <u>AU</u>G 2012 For the 2011 calendar year, or tax year beginning DEC Check if applicable D Employer identification number C Name of organization Address change 58-1311077 IIANC EDUCATION FOUNDATION, Name change Number and street (or P.O. box, if mail is not delivered to street address) Room/suite E Telephone number Initial return 919-828-4371 PO BOX 1165 Terminated City or town, state or country, and ZIP + 4 F Group Exemption Amended return Number > Application pending NC 27512-1165 G Accounting Method: Cash X Accrual Other (specify) H Check ▶ If the organization is not Website: ► N/A required to attach Schedule B Tax-exempt status (check only one) - \mathbf{X} 501(c)(3) <u></u> 527 501(c) () **◄**(insert no.) 4947(a)(1) or (Form 990, 990-EZ, or 990-PF). K Check Image of the organization is not a section 509(a)(3) supporting organization or a section 527 organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return. L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, 97,849. line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I.) Check if the organization used Schedule O to respond to any question in this Part I $[\mathbf{x}]$ 52,500 Contributions, gifts, grants, and similar amounts received 1 2 2 Program service revenue including government fees and contracts 3 Membership dues and assessments 3 Investment income 4 44,762. 5a Gross amount from sale of assets other than inventory 46,318. b Less: cost or other basis and sales expenses 5b <1.556.> Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a) 5c Gaming and fundraising events a Gross income from gaming (attach Schedule G if greater than 6a \$15,000) b Gross income from fundraising events (not including \$ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such 6b gross income and contributions exceeds \$15,000) c Less: direct expenses from gaming and fundraising events 6с Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c) 6d Gross sales of inventory, less returns and allowances 7a 7b b Less: cost of goods sold Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a) 7c SEE SCHEDULE O 587 8 Other revenue (describe in Schedule O) 8 51,531. 9 Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 9 SEE SCHEDULE O 37,661. 10 10 Grants and similar amounts paid (list in Schedule O) 11 11 Benefits paid to or for members Salaries, other compensation, and employee tenents 12 12 Professional fees and other payments to independent contract 29,044. 13 13 Occupancy, rent, utilities, and maintenances 0 1 2013 14 14 Printing, publications, postage, and shipping 15 15 SEE SCHEDULE O Total expenses Add lines 10 through AGDEN, UT Other expenses (describe in Schedule 9) 1,892. 16 16 17 68,597. 17 <17,066.> 18 Excess or (deficit) for the year (Subtract line 17 from line 9) 18 19 Net assets or fund balances at beginning of year (from line 27, column (A)) 159,697. (must agree with end-of-year figure reported on prior year's return) 19 Other changes in net assets or fund balances (explain in Schedule O) 20 Net assets or fund balances at end of year. Combine lines 18 through 20 21 142,631

Form **990-EZ** (2011) &

For Paperwork Reduction Act Notice, see the separate instructions.

| Part II Balance Sheets. (see the instructions for Part II.) | | | 0-13110 | 177 Tage 2 |
|--|--|--|--|----------------------------------|
| Part II Balance Sheets. (see the instructions for Part II.) Check if the organization used Schedule O to res | | on in this Dart II | | X |
| Check if the organization used Schedule O to res | | (A) Beginning of year | /B\ F | nd of year |
| 22 Cash, savings, and investments | | 136,175. | 22 | 143,898. |
| 23 Land and buildings | | 130,173. | 23 | 145,050. |
| 24 Other assets (describe in Schedule O) SEE SCHEDULE O | | 36,252. | 24 | 0. |
| 25 Total assets | | 172,427. | | 143,898. |
| 26 Total liabilities (describe in Schedule 0) SEE SCHEDULE O | , | 12,730. | | 1,267. |
| 27 Net assets or fund balances (line 27 of column (B) must agree with line 21) | | 159,697. | | 142,631. |
| Part III Statement of Program Service Accomplishmen | nts (see the instruct | ions for Part III.) | | penses |
| Check if the organization used Schedule O to res | | | (Required | for section |
| What is the organization's primary exempt purpose? SEE SCHEDULE O | | | 301(0)(3) | and 501(c)(4) ons and section |
| Describe the organization's program service accomplishments for each of its three largest program | | es in a clear and concise | 4947(a)(1 |) trusts; optional |
| manner, describe the services provided, the number of persons benefited, and other relevant inform | | | for others | .) |
| 28 PROMOTION AND DEVELOPMENT OF EDUCAT | ION IN THE I | NSURANCE | | |
| INDUSTRY. | - | | _ [| |
| | | | _ | |
| (Grants \$ 39,535.) If this amount includes foreign g | rants, check here | ▶ [| 28a | |
| 29 | | | | |
| | | | | |
| | | | | |
| (Grants \$) If this amount includes foreign g | rants, check here | ▶ [| 29a | |
| 30 | | | _ - | |
| | | | _ | |
| | | · · · · · · · · · · · · · · · · · · · | | |
| (Grants \$) If this amount includes foreign g | rants, check here | <u> </u> | 30a | |
| 31 Other program services (describe in Schedule O) | | _ | 1 1 | |
| (Grants \$) If this amount includes foreign g | rants, check here | | 31a | |
| 32 Total program service expenses (add lines 28a through 31a) | | | ▶ 32 | 0. |
| Part IV List of Officers, Directors, Trustees, and Key E | | | e the instructions f | or Part IV) |
| Check if the organization used Schedule O to res | ^ | | | |
| | (b) Title and average hours per week devoted to | compensation (Forms | Health benefits, contributions to | (e) Estimated |
| (a) Name and address | per week devoted to | W. 2/1000-MISC) | employee benefit lans, and deferred | amount of other compensation |
| POVOE MENTERALIN | <u> </u> | | compensation | |
| ROYCE HENDERSON | STAFF LIAISO | 1 1 | 0 | |
| DIANE DAIDWIN | 0.50 | 0 . | 0. | 0. |
| DIANE BALDWIN | STAFF LIAISO | 0. | 0. | _ |
| TACON DVEDC | VICE CHAIR | | | 0. |
| JASON BYERS | 0.50 | 0. | 0. | _ |
| ROBERT CLEVE FOLGER | MEMBER | | | 0. |
| MODERI CHEVE FOLGER | 0.25 | 0. | 0. | _ 0. |
| THOMAS S. MARSHALL | CHAIRMAN | - - - - - - - - | | |
| INOMAS S. MARSHADD | 0.50 | 0. | 0. | 0. |
| LORIANNE W. MORRIS | TREASURER | | | |
| DORTAINE W. MORRID | 0.50 | 0. | _0. | 0. |
| DONNA WATSON | MEMBER | | | - 0. |
| DONNA WAISON | 0.25 | 0. | 0. | 0. |
| STEVE DOZIER | MEMBER | | | |
| DILLI DOLLAR | 0.25 | 0. | 0. | 0. |
| DENNIS E. HOUCK | MEMBER | | | <u>_</u> |
| | 0.25 | 0. | 0. | 0. |
| ROBERT S. MCIVER | MEMBER | | | |
| | 0.25 | 0. | 0. | 0. |
| JAMES R. MOZINGO | | - | | - |
| | MEMBER |] | | Ì |
| | MEMBER 0.25 | 0. | 0. | 0. |
| | MEMBER 0.25 | 0. | 0. | 0. |
| 132172 | 1 | 0. | 0. | 0. |

| <u>Forn</u> | 990-EZ (2011) IIANC EDUCATION FOUNDATION, INC. 58-1311 | | | Page 3 |
|-------------|---|----------|------|-----------------|
| Pa | It V Ofher Information (Note the Schedule A and personal benefit contract statement requiremen | ts ın 1 | he | _ |
| | instructions for Part V.) Check if the organization used Sch. O to respond to any question in the | ns Pa | rt V | \mathbf{x} |
| | | | Yes | No |
| 33 | Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each | | | |
| | activity in Schedule O | 33 | | X |
| 34 | Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended | | | |
| | documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions) | 34 | | <u>X</u> |
| 35 a | Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported | | | |
| | on lines 2, 6a, and 7a, among others)? | 35a | | X |
| b | If "Yes," to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O | 35b | N/ | <u>A</u> |
| C | Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax | | | |
| | requirements during the year? If "Yes," complete Schedule C, Part III | 35c | | <u>X</u> |
| 36 | Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," | | | |
| | complete applicable parts of Schedule N | 36 | | <u>X</u> |
| 37 a | Enter amount of political expenditures, direct or indirect, as described in the instructions. | | | |
| | Did the organization file Form 1120-POL for this year? | 37b | | <u>X</u> |
| 38 a | Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made | | | |
| | in a prior year and still outstanding at the end of the tax year covered by this return? | _38a | | X |
| þ | If "Yes," complete Schedule L, Part II and enter the total amount involved 38b N/A | | | |
| 39 | Section 501(c)(7) organizations. Enter: | | | |
| | Initiation fees and capital contributions included on line 9 39a N/A | | | |
| | Gross receipts, included on line 9, for public use of club facilities 39b N/A | | | |
| 40 a | Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: | | | ' |
| _ | section 4911 ▶ 0 . ; section 4912 ▶ 0 . | | | |
| b | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the |] | - | |
| | year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? | 401 | | v |
| _ | If "Yes," complete Schedule L, Part I | 40b_ | | X |
| C | Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 | | | |
| | or disqualified persons during the year under sections 4912, 4955, and 4958 Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the | | | |
| u | ^ | | | |
| ۵ | organization All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter | | | |
| ٠ | transaction? If "Yes," complete Form 8886-T | 40e | | X |
| 41 | List the states with which a copy of this return is filed. NONE | | | |
| | The organization's books are in care of ► ROYCE HENDERSON Telephone no. ► 919-82 | 8-4 | 371 | |
| | Located at ▶ 101 WESTON OAKS COURT, CARY, NC ZIP+4 ▶ 2 | | | |
| b | At any time during the calendar year, did the organization have an interest in or a signature or other authority | | | |
| | over a financial account in a foreign country (such as a bank account, securities account, or other financial | | Yes | No |
| | account)? | 42b_ | | X |
| | If "Yes," enter the name of the foreign country: | | | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. | | | - ' |
| C | At any time during the calendar year, did the organization maintain an office outside of the U.S.? | 42c | | <u> </u> |
| | If "Yes," enter the name of the foreign country: | | | |
| 43 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here | / - | > | ш |
| | and enter the amount of tax-exempt interest received or accrued during the tax year | N/A | | |
| | | | Vaa | |
| | D d d b | | T 85 | No |
| 44 a | Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of | ا ـــــا | | v |
| | Form 990-EZ | 44a | | <u> </u> |
| D | Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead | 44b | | v |
| _ | of Form 990-EZ | 44B | | X |
| G C | Did the organization receive any payments for indoor tanning services during the year? If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation | 746 | - | ^- |
| U | in Schedule O | 44d | | 1 |
| 45 2 | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 45a | - | x |
| | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section | ,,,,,, | | |
| | 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions) | 45b | | <u> </u> |

Form 990-EZ (2011)

| Form 990-EZ (| 2011) IIANC EDUCATION | FOUNDATIO | N, INC. | _ | | <u>58-1311</u> | 077 | F | Page 4 |
|--|---|--|--------------------------------|----------------------|------------------------------------|--|-----------|-------------------|----------|
| | organization engage, directly or indirectly, in politic | cal campaign activitie | s on behalf of or i | n opposition | to candidates for p | ublic office? | <u> </u> | Yes | No |
| | complete Schedule C, Part I Section 501(c)(3) organizations a | nd section 40 | 47/a)(1) non | evemnt / | charitable tru | ete only All | 46 | | (a)(3) |
| T CIT VI | organizations and section 4947(a)(1) nonex | | • • • • | | | | | | (0)(3) |
| | for lines 50 and 51 Check if the organization | | | | | una complete | | D.00 | \Box |
| | To lines so and or cheek in the organization | nr doed Cornedate | <u> </u> | any good | | | | Yes | No |
| 47 Did the o | irganization engage in lobbying activities or have a | section 501/h) elect | tion in effect durin | no the tax ve | ar? If "Ves " complete | e Sch. C. Part II | 47 | | X |
| | ganization engage in loosying activities of have a | | | | ar 11 100, complet | 0 0011. 0, 1 011 11 | 48 | | X |
| | rganization make any transfers to an exempt non- | | | | | | 49a | | X |
| | - | | yamzanom. | | | | 49b | \vdash | |
| | was the related organization a section 527 organiz e this table for the organization's five highest com | | (other than office | re directore | tructone and key or | nnlovaac) who a | | cowod (| |
| | | | | 13, 011661013 | , irusices and key ci | inployees/ willo | | ,61460 1 | 11016 |
| uidii \$10 | 10,000 of compensation from the organization. If t | ilere is none, enter in | (b) Title and ave | rage boure | (0) | (d) Health benefit | - /o |) Estim | ated |
| | (a) Name and address of each employee paid more than \$100,000 | | per week dev | | (C) Reportable compensation (Forms | contributions to | am |) ESUM Ount of | |
| | | | positio | , | W-2/1099-MISC) | employee benefit plans, and deferre | ٠., | mpensa | |
| | NONE | | | | | compensation | + | | |
| | | | | | | | | | |
| | | <u> </u> | | | | - | | | |
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| | | | | | | <u> </u> | | | |
| | tion. If there is none, enter "None." NONE d address of each independent contractor paid m | | | (b) Type of | Service | (c) | Compe | nsation | 1 |
| | | | | - | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | <u> </u> | | | | | <u>_</u> |
| | | | | | | | _ | | |
| d Total nur | mber of other independent contractors each received | ving over \$100,000 | | | | | | | |
| 52 Did the o | rganization complete Schedule A? Note: All section | on 501(c)(3) organiza | ations and 4947(a | ı)(1) nonexe | mpt | _ | | | |
| <u> </u> | e trusts must attach a completed Schedule A | | | | | ▶ [| ΧYε | :s 🗀 | □ No |
| Under penalties of Declaration of pre | of perjury, I declare that I have examined this return, include parer (other than officer) is based on all information of which | ing accompanying sched ch preparer has any know | lules and statements viedge | , and to the be | st of my knowledge and | belief, it is true, co | rrect, an | d compl | lete |
| | | | | | | | | | |
| Sign Here | Signature of officer Thomas is Mcc | reser | | | | Date の 3 | L : | ا مح | 3 |
| | Type or print name and title | MARSHA | II CH | ATO/ | | | | | |
| · · · · · · · · · · · · · · · · · · · | | Preparer's signature | _ | Date | Check | f PTIN | | | |
| Paid | | -1. CD | | 2/11/1 | self- emplo | yed | | | |
| Preparer | DAVID BOYCE | 7/ 1/5 | 47~ | |) | P01 | 368 | 646 | |
| Use Only | Firm's name ► KOONCE, WOOTE | N & HAYWO | OD, LLP | | Fırm's EIN | ▶ 56-05 | | | |
| • | Firm's address ▶ P. O. BOX 17 | | | | Phone no | | | | 5 |
| | RALEIGH, NC | | 6 | | | | - | | |
| May the IRS d | iscuss this return with the preparer shown above | | | | | ▶ [| ΧYε | s | No |
| | | | | | | | | 90-EZ | |
| | | | · · | | | | | | |

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SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

2011

Open to Public Inspection

Name of the organization

Employer identification number

Schedule A (Form 990 or 990-EZ) 2011

| | - | IIANC E | DUCATION FOU | NDATI | ON, I | NC. | | | 58 | <u>8-1311077</u> | |
|------------|---------------------------|--------------------------------|--|--|--------------|-------------------|--------------|----------------------------|---------------|-------------------|----------|
| Part I | Reason | | ty Status (All organiz | | | | .) See inst | ructions | | | |
| The organi | zation is not a | private foundation l | pecause it is (For lines 1 | 1 through 1 | 11, check d | only one b | ox.) | | | | |
| 1 🔲 | A church, cor | nvention of churches | , or association of churc | ches desci | nbed in se | ction 170 | (b)(1)(A)(i) | | | | |
| 2 🔲 | A school des | cribed in section 17 | 0(b)(1)(A)(ii). (Attach Sc | hedule E) | | | | | | | |
| з 🗔 | A hospital or | a cooperative hospit | al service organization of | described i | n section | 170(b)(1)(| A)(iii). | | | | |
| 4 🗀 | A medical res | search organization of | perated in conjunction | with a hos | pıtal descr | ibed in se | ction 170 | (b)(1)(A)(iii | i). Enter t | he hospital's nar | ne, |
| | city, and state | e: | | | | | | | - | | |
| 5 🗀 | _ | • | penefit of a college or ur | niversity ov | vned or op | erated by | a governr | nental und | describe | ed in | |
| | | (b)(1)(A)(iv). (Comple | | | | | | | | | |
| 6 🖳 | • | . • | ent or governmental unit | | | | | | | | |
| 7 | An organizati | on that normally reco | eives a substantial part | of its supp | ort from a | governme | ntal unit o | r from the | general p | oublic described | ın |
| | - | b)(1)(A)(vi). (Complet | | | | | | | | | |
| 8 🖳 | | | ection 170(b)(1)(A)(vi). | | | | | | | | |
| 9 📖 | | | eives: (1) more than 33 1 | | | | | | | | |
| | | | nctions - subject to certa | | | | | | | | |
| | income and u | inrelated business ta | axable income (less sect | tion 511 ta | x) from bu | sinesses a | cquired b | y the orga | nization a | after June 30, 19 | 75 |
| | | 509(a)(2). (Complete | • | | | | | | | | |
| 10 | | | perated exclusively to te | | | | | | | _ | |
| 11 X | | | perated exclusively for the | | | | | | | | or |
| | | | itions described in secti | | | |) See sec | tion 509(a | a)(3). Che | eck the box that | |
| | | | organization and compl | | | | | | | 1 | |
| | a X Type I | | - ,,, . | | e III - Func | - | - | | d ∟ | Type III - Other | |
| e | | | t the organization is not | | | | | | | | an |
| | | | han one or more publicly | | | | | | (a)(1) or s | section 509(a)(2) | |
| f | | | ten determination from t | the IRS tha | atrtisa iy | ре і, туре | II, or Type | : III | | | X |
| | | rganization, check th | | | | | - 6 41 6-11 | | 0 | | الما |
| 9 | | | rganization accepted ar | | | | | | | Tyo. | Na |
| | • • | | rectly controls, either al | one or tog | etner with | persons o | iescribed i | ii (ii) and (i | ii) below, | | No X |
| | _ | = : | upported organization? | • | · | | | | | 11g(i) | X |
| | ` ' | • | n described in (i) above? | | -2 | | • | | | 11g(ii) | X |
| | • • | | person described in (i) | | | | | | | [11g(iii)] | <u> </u> |
| h | Provide the to | ollowing information | about the supported or | ganization | (5). | | | | | | |
| 43 Na | | /::> FIN | (iii) Type of | fiv) is the o | rganization | (v) Did voi | ı notify the | (vi) Is | the | (vii) Amount | of |
| • • | of supported anization | (ii) EIN | organization | | sted in your | | ion in col. | organizátio (i) organiz | on in col. | support | 01 |
| orga | inzation | | (described on lines 1-9 above or IRC section | governing | document? | (i) of you | support? | Ü.S | .7 | 55,7 | |
| | | | (see instructions)) | Yes | No | Yes | No | Yes | No | | |
| INDEP | ENDENT | | i | | | | | | | | |
| INSUR | ANCE AG | <u> 56-0340370</u> | 501(C)(6) | X | | X | | X | | | 0. |
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Form 990 or 990-EZ.

LHA For Paperwork Reduction Act Notice, see the Instructions for

Schedule A (Form 990 or 990-EZ) 2011

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

| • • | <u> </u> | | | |
|------------------------|-----------------------------------|-----------------------------------|------------------------------|------------------------------|
| (Complete only if you | u checked the box on line 5, 7, c | r 8 of Part I or if the organizat | tion failed to qualify under | Part III If the organization |
| fails to qualify under | the tests listed below, please co | omplete Part III) | | |

| Sec | tion A. Public Support | | | | | | |
|----------|---|-------------------|----------------------|------------------------|----------------------|----------------------|-----------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants") | | | | | | |
| 2 | Tax revenues levied for the organ | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | , |] | | |
| | the organization without charge | | | | | | <u> </u> |
| 4 | Total, Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | Ĺ | | | | | |
| | supported organization) included | | 1 | 1 | | 1 | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | ļ <u>.</u> | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | l | | |
| | tion B. Total Support | <u> </u> | · | - | | <u> </u> | · · · · · · |
| Cale | ndar year (or fiscal year beginning ın) ► | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 7 | Amounts from line 4 | <u> </u> | | | | | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | l l | | | | | |
| | and income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carned on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part IV) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | <u></u> | <u> </u> | | | |
| | Gross receipts from related activities, | • | - | | | 12 | |
| 13 | First five years. If the Form 990 is for | the organization' | s first, second, the | rd, fourth, or fifth t | ax year as a section | on 501(c)(3) | ,, |
| <u> </u> | organization, check this box and stor | | | | | | ▶ □ |
| | ction C. Computation of Publ | | | | | | |
| | Public support percentage for 2011 (I | | • | column (f)) | | 14 | % |
| | Public support percentage from 2010 | | | | | 15 | % |
| 16a | 33 1/3% support test - 2011. If the c | | | | 14 is 33 1/3% or i | nore, check this bo | ox and |
| _ | stop here. The organization qualifies | | | | | | ▶∟ |
| b | 33 1/3% support test - 2010. If the c | | | | ine 15 is 33 1/39 | 6 or more, check to | nis box |
| | and stop here. The organization qual | • • | • • • | | 40.40 45 | | |
| 17a | 10% -facts-and-circumstances tes | | • | | | | |
| | and if the organization meets the "fac | | | | | irt IV how the orgai | nization |
| | meets the "facts-and-circumstances" | | | | | | ▶□ |
| b | 10% -facts-and-circumstances tes | | - | | | | |
| | more, and if the organization meets the | | | | • | | e |
| | organization meets the "facts-and-circ | | | | | | ▶Щ |
| 18 | Private foundation. If the organization | n did not check a | box on line 13, 16 | Sa, 16b, 17a, or 17 | | | |
| | | | | | Sch | edule A (Form 990 | or 990-EZ) 2011 |

Schedule A (Form 990 or 990-EZ) 2011 Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support | ow, picase com | piete i ait ii j | | | | |
|--|--------------------|--|------------------------|--------------------|--|--------------|
| Calendar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 1 Gifts, grants, contributions, and | | | | | | |
| membership fees received. (Do not | | | | | | |
| include any "unusual grants ") | | | | | | |
| 2 Gross receipts from admissions, | | | | | | |
| merchandise sold or services per | | | | 1 | | |
| formed, or facilities furnished in | | | | | | |
| any activity that is related to the organization's tax-exempt purpose | | 1 | 1 | | | |
| 3 Gross receipts from activities that | | | | | | |
| , | | | | | | |
| are not an unrelated trade or bus- | | | İ | l | | |
| iness under section 513 | | | <u> </u> | - | | |
| 4 Tax revenues levied for the organ- | | | | | | |
| ization's benefit and either paid to | | | | | | |
| or expended on its behalf | | | | | | · <u>-</u> |
| 5 The value of services or facilities | | } | | 1 | 1 | |
| furnished by a governmental unit to | | | | | | |
| the organization without charge | | | | | | |
| 6 Total, Add lines 1 through 5 | | | | | | |
| 7a Amounts included on lines 1, 2, and | | | | | | |
| 3 received from disqualified persons | | | | 1 | į į | |
| b Amounts included on lines 2 and 3 received | | | | | | |
| from other than disqualified persons that | | | | | | |
| exceed the greater of \$5,000 or 1% of the | | | | | | |
| amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public support (Subtract line 7c from line 6) | | | | <u> </u> | | |
| Section B. Total Support | | T | 1 | 1 | 1 | |
| Calendar year (or fiscal year beginning in) 🕨 📙 | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 9 Amounts from line 6 | | | | | | |
| 10a Gross income from interest, dividends, payments received on | | | | | | |
| securities loans, rents, royalties | | | | | | |
| and income from similar sources | | | | | | |
| b Unrelated business taxable income | | | | i | | |
| (less section 511 taxes) from businesses | | | } | J | | |
| acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | | | | | | |
| 11 Net income from unrelated business | | | | | | |
| activities not included in line 10b, | | | | | | |
| whether or not the business is | | | 1 | | | |
| regularly carried on 12 Other income Do not include gain | | | | - | | |
| or loss from the sale of capital | | | | | | |
| assets (Explain in Part IV) | | | | | | |
| 13 Total support (Add lines 9, 10c, 11, and 12) | | | l | L | | |
| 14 First five years. If the Form 990 is for t | he organization' | 's first, second, thi | rd, fourth, or fifth t | ax year as a secti | on 501(c)(3) organız | ation, |
| check this box and stop here | <u> </u> | | | · | | ▶∟_ |
| Section C. Computation of Public | : Support Pe | ercentage | | | | |
| 15 Public support percentage for 2011 (lin | ie 8, column (f) d | divided by line 13, o | column (f)) | • | 15 | |
| 16 Public support percentage from 2010 S | Schedule A, Part | t III, line 15 | | <u> </u> | 16 | 9 |
| Section D. Computation of Invest | tment Incom | e Percentage | | | | |
| 17 Investment income percentage for 201 | 1 (line 10c, colu | mn (f) divided by li | ne 13, column (f)) | | 17 | 9 |
| 18 Investment income percentage from 20 | | | | | 18 | 9 |
| 19a 33 1/3% support tests - 2011. If the o | | | on line 14, and line | e 15 is more than | | |
| more than 33 1/3%, check this box and | | | | | | ▶□ |
| b 33 1/3% support tests - 2010. If the o | | | | | | . ►∟ and |
| - • | - | | | | | |
| line 18 is not more than 33 1/3%, chec | | - | | | | · · · 【片 |
| 20 Private foundation. If the organization | aid not check a | <u>DOX ON line 14, 19</u> | a, or 190, check t | nis dox and see if | ISTRUCTIONS | ₽└ |

| | Supplement and Part III, line | 12 Also comple | te this p | nplete this part to propart for any additional | information | n (See ins | tructions) | ., | 10, Fa | at ii, iii e i / a Oi i / k |
|----|---------------------------------------|---------------------------------------|-----------|--|---------------|----------------|-------------|----|--------|---------------------------------------|
| ΙE | FOUNDATION | CHANGED | ITS | ACCOUNTING | YEAR | FROM | NOVEMBER | 30 | то | AUGUST 31 |
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

IIANC EDUCATION FOUNDATION, INC.

Employer identification number 58-1311077

| | 58-1311077 |
|---|--|
| FORM 990-EZ, PART I, LINE 8, OTHER REVENUE: | |
| DESCRIPTION OF OTHER REVENUE: | AMOUNT: |
| DIVIDEND INCOME | 587. |
| | |
| FORM 990-EZ, PART I, LINE 10, GRANTS AND ALLOCATIONS: | |
| | |
| ACTIVITY CLASSIFICATION: SCHOLARSHIP | |
| DATE OF GIFT: 07/19/12 | |
| AMOUNT GIVEN: | 5,000. |
| | |
| ACTIVITY CLASSIFICATION: EDUCATION AWARD | |
| GRANTEE NAME: BRANTLEY RISK & INSURANCE CENTER FUND | |
| GRANTEE ADDRESS: ASU BOX 32037 BOONE, NC 28608 | |
| DATE OF GIFT: 07/26/12 | |
| AMOUNT GIVEN: | 6,173. |
| | |
| ACTIVITY CLASSIFICATION: EDUCATION AWARD | |
| GRANTEE NAME: UNIVERSITY OF NC, CHARLOTTE | |
| GRANTEE ADDRESS: 9201 UNIVERSITY CITY BLVD CHARLOTTE, | NC 28027 |
| DATE OF GIFT: 07/26/12 | |
| AMOUNT GIVEN: | 17,000. |
| | |
| ACTIVITY CLASSIFICATION: EDUCATION AWARD | |
| GRANTEE NAME: BRANTLEY RISK & INSURANCE CENTER FUND | |
| GRANTEE ADDRESS: ASU BOX 32037 BOONE, NC 28608 | |
| DATE OF GIFT: 08/07/12 | |
| 132211 01-23-12 | Schedule O (Form 990 or 990-EZ) (2011) |
| 1 2 | |

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

132211 01-23-12 Attach to Form 990 or 990-EZ.

Open to Public Inspection

Employer identification number

| IIANC EDUCATION FOUNDATION, INC. | 58-1311077 |
|---|--|
| AMOUNT GIVEN: | |
| ACTIVITY CLASSIFICATION: SCHOLARSHIP | |
| DATE OF GIFT: 07/26/12 | |
| AMOUNT GIVEN: | |
| ACTIVITY CLASSIFICATION: SCHOLARSHIP | |
| DATE OF GIFT: 01/26/12 | |
| AMOUNT GIVEN: | |
| ACTIVITY CLASSIFICATION: SCHOLARSHIP | |
| DATE OF GIFT: 01/26/12 | |
| AMOUNT GIVEN: | |
| ACTIVITY CLASSIFICATION: EDUCATION AWARD | |
| GRANTEE NAME: GRANITE INSURANCE AGENCY | |
| GRANTEE ADDRESS: 91 NORTH MAIN STREET GRANITE FALLS, | NC 28630 |
| DATE OF GIFT: 12/26/12 | |
| AMOUNT GIVEN: | 109. |
| TOTAL INCLUDED ON FORM 990-EZ, LINE 10 | 37,661. |
| FORM 990-EZ, PART I, LINE 16, OTHER EXPENSES: | |
| DESCRIPTION OF OTHER EXPENSES: | AMOUNT: |
| BANK CHARGES | 17. |
| STUDENT SYMPOSIUM EXPENSES | 1,875. |
| TOTAL TO FORM 990-EZ, LINE 16 | 1,892. |
| HA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. | Schedule O (Form 990 or 990-EZ) (2011) |

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

OMB No. 1545-0047 Open to Public Inspection

Internal Revenue Service Name of the organization

Employer identification number 58-1311077 IIANC EDUCATION FOUNDATION, INC.

| FORM 990-EZ, PART II, LINE 24, OTHER ASSETS: |
|---|
| DESCRIPTION BEG. OF YEAR END OF YEAR |
| INVESTMENTS 36,252. 0. |
| FORM 990-EZ, PART II, LINE 26, OTHER LIABILITIES: |
| DESCRIPTION BEG. OF YEAR END OF YEAR |
| ACCOUNTS PAYABLE 12,730. 1,267. |
| FORM 990-EZ, PART III, PRIMARY EXEMPT PURPOSE - TO PROMOTE AND DEVELOP |
| EDUCATION IN THE INSURANCE INDUSTRY. |
| FORM 990-EZ, PART V, INFORMATION REGARDING PERSONAL BENEFIT CONTRACTS: |
| THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY, |
| OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT. |
| THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY, |
| OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT. |
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Form **8868**

(Rev January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

OMB No 1545-1709

Form 8868 (Rev. 1-2012)

| ● If y | ou are filing for an Automatic 3-Month Extension, complet | e only Pa | rt I and check this box | | | $\triangleright \mathbf{x}$ |
|-------------------|---|----------------|---------------------------------------|---------------|-------------------|-----------------------------|
| | ou are filing for an Additional (Not Automatic) 3-Month Ext | | | this form) | | |
| | of complete Part II unless you have already been granted a | | | | rm 8868 | |
| | ronic filing (e-file). You can electronically file Form 8868 if y | | | | | orporation |
| | red to file Form 990-T), or an additional (not automatic) 3-mor | | | | | |
| | e to file any of the forms listed in Part I or Part II with the exc | | | | | |
| | onal Benefit Contracts, which must be sent to the IRS in pap | | | | | |
| | www.irs gov/efile and click on e-file for Charities & Nonprofits. | | · | | | |
| Pai | | | submit original (no copies ne | eded). | | |
| A cor | poration required to file Form 990-T and requesting an auton | natic 6-mo | onth extension check this box and | complete | | |
| Part I | only | | | | | |
| VI ot | her corporations (including 1120-C filers), partnerships, REM | ICs, and ti | rusts must use Form 7004 to reques | it an exten | sion of time | |
| o file | income tax returns | | | | _ | |
| Гуре | or Name of exempt organization or other filer, see instruc | ctions | | Employer | identification n | umber (EIN) or |
| orint | <u> </u> | | | | | |
| | IIANC EDUCATION FOUNDATION | INC | | LX. | 58-1311 | 077 |
| le by due da | I Number street and room or quite no It o D O box or | e instruct | tions | Social se | curity number (S | SN) |
| iling yı eturn | | | | | _ | |
| nstruc | | reign add | ress, see instructions | | | |
| | CARY, NC 27512-1165 | | | | | |
| | | | | | | |
| Enter | the Return code for the return that this application is for (file | a separa | te application for each return) | | | 0 1 |
| | | | | | | |
| Appl | cation | Return | Application | | | Return |
| s Fo | | Code | Is For | | | Code |
| orm | 990 | 01 | Form 990-T (corporation) | | | 07 |
| orm | 990-BL | 02 | Form 1041-A | | | 08 |
| orm | 990-EZ | 01 | Form 4720 | | | 09 |
| orm | 990-PF | 04 | Form 5227 | | | 10 |
| orm | 990-T (sec 401(a) or 408(a) trust) | _05 | Form 6069 | | | 11 |
| orm | 990-T (trust other than above) | 06 | Form 8870 | | | 12 |
| | ROYCE HENDERSON | | - | 2 | | |
| | e books are in the care of ► 101 WESTON OAKS | COUL | <u>RT - CARY, NC 2751</u> | 3 | | |
| | lephone No ► 919-828-4371 | | FAX No 🕨 | | | |
| | the organization does not have an office or place of business | | | | | P |
| | this is for a Group Return, enter the organization's four digit (| ı | | | | |
| | If it is for part of the group, check this box | | ch a list with the names and EINs of | | ers the extensio | n is for. |
| 1 | I request an automatic 3-month (6 months for a corporation | | | | T 4 | |
| | | organiza | tion return for the organization name | ed above | me extension | |
| | is for the organization's return for. | | | | | |
| | calendar year or tay tax year beginning DEC 1, 2011 | | d ending <u>AUG 31, 2012</u> | | | |
| | ► X tax year beginning DEC 1, 2011 | , an | deliding AUG 51, 2012 | | | |
| _ | Milks have a separate to have the feet land them 10 months of | baak raaa | on: Initial return | Final retur | _ | |
| 2 | If the tax year entered in line 1 is for less than 12 months, c | neck reas | on millarreturn | rinai ietui | '' | |
| | X Change in accounting period | | | | | |
| <u> </u> | If this production in for Form COO DI COO DE COO T 4700 | or 6060 - | nter the tentative tay loce any | | _ | |
| 3a | If this application is for Form 990-BL, 990-PF, 990-T, 4720, or | א ,פסטס וע, e | mer the termative tax, less ally | 2. | œ | 0. |
| L | nonrefundable credits. See instructions | onter en | refundable credits and | 3a | \$ | |
| b | If this application is for Form 990-PF, 990-T, 4720, or 6069, | | | 25 | s | 0. |
| _ | estimated tax payments made. Include any prior year overp | | | 3b | Ψ | |
| С | Balance due. Subtract line 3b from line 3a. Include your pa | | | 3c | e | 0. |
| | by using EFTPS (Electronic Federal Tax Payment System). | | | | FO for navment | |
| - 211 | ann, il volt até bolog to maké an étéctionic muo Mituotawai v | vitti tillə Fi | um wood, see i um office and f | VIIII UU 1 35 | LU IUI DAVIIIEIIL | |

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For Privacy Act and Paperwork Reduction Act Notice, see Instructions.