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efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493092003153 OMB No 1545-0047 **Return of Organization Exempt From Income Tax** Form 990 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) Open to Public ▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection A For the 2011 calendar year, or tax year beginning 09-01-2011 and ending 08-31-2012 D Employer identification number **B** Check if applicable WALSH COLLEGE OF ACCOUNTANCY & BUSINESS Address change ADMINISTRATION 38-1308480 Doing Business As E Telephone number Name change (248) 689-8282 Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite **G** Gross receipts \$ 34,628,997 3838 LIVERNOIS RD PO BOX 7006 Terminated Amended return City or town, state or country, and ZIP + 4 TROY, MI 480077006 Application pending Name and address of principal officer H(a) Is this a group return for STEPHANIE W BERGERON affiliates? 3838 LIVERNOIS RD PO BOX 7006 TROY,MI 480077006 H(b) Are all affiliates included? If "No," attach a list (see instructions) Tax-exempt status H(c) Group exemption number ► Website: ► WWW WALSHCOLLEGE EDU K Form of organization ✓ Corporation ✓ Trust ✓ Association ✓ Other ► L Year of formation 1922 M State of legal domicile MI Part I Summary 1 Briefly describe the organization's mission or most significant activities WALSH COLLEGE DELIVERS A BUSINESS EDUCATION THAT INTEGRATES APPLICATION AND THEORY TO PREPARE GRADUATES FOR SUCCESSFUL CAREERS IN SUPPORT OF ITS MISSION, WALSH COLLEGE WILL -ENSURE RELEVANT PROGRAMS THROUGH CLOSE TIES TO THE BUSINESS COMMUNITY AND FACULTY WHO BRING THEIR PROFEFSSIONAL WORK EXPERIENCE, CREDENTIALS, AND SCHOLARSHIP INTO THE CLASSROOM,-OFFER COURSES AND SERVICES AT CONVENIENT LOCATIONS IN SOUTHEASTERN MICHIGAN AND GLOBALLY VIA ONLINE,-PROVIDE PERSONALIZED AND KNOWLEDGEABLE SERVICE TO STUDENTS,-PROMOTE INDIVIDUAL PROFESSIONAL DEVELOPMENT AND ORGANIZATIONAL GROWTH THROUGH NON-CREDIT PROGRAMSWALSH COLLEGE OFFERS A BROAD RANGE OF HIGH-Activities & Governance QUALITY PROGRAMS IN FIELDS SUCH AS ACCOUNTING, FINANCE, INFORMATION TECHNOLOGY AND ASSURANCE, MANAGEMENT AND LEADERSHIP, MARKETING, AND TAXATION ESTABLISHED IN 1922, WALSH COLLEGE IS A PRIVATE, INDEPENDENT, NON-PROFIT, AND UPPER-DIVISION INSTITUTION THAT GRANTS DEGREES AT THE BACHELOR'S, MASTER'S, AND DOCTORAL LEVELS 2 Check this box 🔭 if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . . 4 Number of independent voting members of the governing body (Part VI, line 1b) . 25 427 5 Total number of individuals employed in calendar year 2011 (Part V, line 2a) . . . 5 6 25 6 Total number of volunteers (estimate if necessary) . . . . 7a 0 7a Total unrelated business revenue from Part VIII, column (C), line 12 . . . **b** Net unrelated business taxable income from Form 990-T, line 34 . . . **7**b 0 **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) . . . . . . 743,685 942,835 9 Program service revenue (Part VIII, line 2g) . . . . . . 27,993,128 26,955,860 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 502,042 800,655 10 125,199 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 115,458 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 29,563,204 28,615,658 460,942 598,359 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 14 Benefits paid to or for members (Part IX, column (A), line 4) . 0 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 Expenses 15,293,458 15,239,650 5-10) Professional fundraising fees (Part IX, column (A), line 11e) . . . . 0 16a Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright$  905,107 b **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . 11,169,462 10,707,964 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 26,923,862 26,545,973 Revenue less expenses Subtract line 18 from line 12 . 2,069,685 19 2,639,342 Not Assets or Fund Balances **Beginning of Current End of Year** Year 20 Total assets (Part X, line 16) . . . . . . . . . 53,448,332 54,962,931 21 Total liabilities (Part X, line 26) . . . . . . 12,344,946 14,893,883 Net assets or fund balances Subtract line 21 from line 20 . . . . . 22 41,103,386 40,069,048 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any 2013-03-25 Signature of officer Date Sign Here HELEN C KIEBA-TOLKSDORF VP CFO & TREASURER Type or print name and title Date Check If Preparer's taxpayer identification number Preparer's LYNNE HUISMANN (see instructions) sıgnature Paid employed 🕨 P00053811 Preparer's Firm's name (or yours PLANTE & MORAN PLLC EIN > 38-1357951 ıf self-employed), **Use Only** address, and ZIP + 42601 CAMBRIDGE CT SUITE 500 Phone no 🕨 (248) 375-7100 AUBURN HILLS, MI 48326 May the IRS discuss this return with the preparer shown above? (see instructions) . ▼ Yes 「

Department of the Treasury

| Par | t III        |                                      | f Program Sei<br>ule O contains a re      |   | lishments<br>uestion in this Part II | ı   |                             |
|-----|--------------|--------------------------------------|---|---|--------------------------------------|---|-----------------------------|
| 1   | Briefl       | y describe the oi                    | ganızatıon's mıssı                        | on                                      |                                      |   |                             |
|     |              | LLEGE DELIVER<br>ESSFUL CAREEF       |   | DUCATION THA                            | T INTEGRATES APP                     | LICATION AND THEORY T   | O PREPARE GRADUATES         |
|     |              |                                      |   |   |                                      |   |                             |
| 2   |              |                                      | ndertake any signi<br>990-EZ?             |   | ervices during the yea               | r which were not listed on  | ┌ Yes ┌ No                  |
|     | If "Ye       | s," describe thes                    | e new services on                         | Schedule O                              |                                      |   |                             |
| 3   | servi        | ces?                                 |   |   | nt changes in how it co              | onducts, any program  | ⊤Yes ▼ No                   |
|     | If "Ye       | s," describe thes                    | e changes on Sch                          | edule O                                 |                                      |   |                             |
| 4   | exper        | ises Section 50                      | 1(c)(3) and 501(c                         | )(4 ) organization:                     | s and section 4947(a                 | nree largest program service<br>)(1) trusts are required to re<br>ch program service reported | port the amount of          |
| 4a  | (Code        |                                      | ) (Expenses \$                            | 11,705,161                              | ıncludıng grants of \$               | ) (Revenue \$   | 26,951,048 )                |
|     | EDUC<br>AS W | ATION THAT INTEGRELL AS BEING DEDICA | ATES APPLICATION AN ATED TEACHERS, WHI    | D THEORY TO PREPA<br>LE THE ADMINISTRAT | ARE GRADUATES FOR SUCC               |   |                             |
| 4b  | (Code        |                                      | ) (Expenses \$                            | 3,181,684                               | ıncludıng grants of \$               | ) (Revenue \$   | 0)                          |
| 70  | •            | ENT SERVICES                         | , (Expenses ¢                             |   | molading grants of ¢                 | , (Nevende ¢  |                             |
| 4c  | (Code        | <u> </u>                             | ) (Expenses \$                            | 598,359                                 | ıncludıng grants of \$               | 598,359 ) (Revenue \$   | )                           |
|     |              |                                      |   |   |                                      | LARSHIP TO ASSIST THEM IN FINA<br>ARDS, ACADEMIC AWARDS, AND M                                |                             |
|     | (Code        | 2                                    | ) (Expenses \$                            | 684,592                                 | ıncludıng grants of \$               | 0 ) (Revenue \$   | 4,812 )                     |
|     |              |                                      | ARY COLLECTION CON<br>THERE ARE OVER 2,00 |   |                                      | OTALLY FOCUSED TO SUPPORT TH  | E BUSINESS PROGRAMS OFFERED |
| 4d  | Othe         | er program servic                    | es (Describe in S                         | chedule O )                             |                                      |   | _                           |
|     | (Exp         | enses \$                             | 684,592 i                                 | ncluding grants o                       | of\$                                 | ) (Revenue \$   | 4,812 )                     |
| 4e  | Tota         | l program service                    | e expenses►\$                             | 16,169,79                               | 16                                   |   |                             |
|     |              |                                      |   |   |                                      |   | Farm 000 (2011)             |

| Form 990 ( | 2011)        |          |           |
|------------|--------------|----------|-----------|
| Part IV    | Checklist of | Required | Schedules |

|     |   |     | V                 | NI- |
|-----|---|-----|-------------------|-----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"   | _   | <b>Yes</b><br>Yes | No  |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?   | 2   | Yes               |     |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   | 103               | No  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.   | 4   | Yes               |     |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III   | 5   |                   | No  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1  | 6   |                   | No  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II   | 7   |                   | No  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2   | 8   |                   | No  |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV   | 9   |                   | No  |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," complete Schedule D, Part V   | 10  | Yes               |     |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |                   |     |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.   | 11a | Yes               |     |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  | 11b | Yes               |     |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  | 11c |                   | No  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   | 11d |                   | No  |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  | 11e | Yes               |     |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.   | 11f | Yes               |     |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | 12a |                   | No  |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional  | 12b | Yes               |     |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13  | Yes               |     |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |                   | Νo  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I | 14b |                   | No  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.   | 15  |                   | No  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV  | 16  |                   | No  |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  |                   | No  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II   | 18  |                   | No  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |                   | No  |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20a |                   | No  |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements   | 20b |                   |     |

| Form | 990 (2011)  |     |     | Page <b>4</b> |
|------|---|-----|-----|---------------|
| Par  | t IV Checklist of Required Schedules (continued)  |     |     |               |
| 21   | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21  |     | No            |
| 22   | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  | Yes |               |
| 23   | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                | 23  | Yes |               |
| 24a  | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | Yes |               |
| b    | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |     | No            |
| C    | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |     | No            |
| d    | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |     | Νo            |
| 25a  | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$   | 25a |     | No            |
| b    | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I       | 25b |     | No            |
| 26   | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                    | 26  |     | No            |
| 27   | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III            | 27  |     | No            |
| 28   | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |     |               |
| a    | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a |     | No            |
| b    | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |     | No            |
| c    | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV   | 28c | Yes |               |
| 29   | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |     | No            |
| 30   | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  |     | No            |
| 31   | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |     | No            |
| 32   | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |     | No            |
| 33   | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  |     | No            |
| 34   | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes |               |
| 35a  | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?  | 35a | Yes |               |
| b    | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2  | 35b | Yes |               |
| 36   | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |     | No            |
| 37   | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |     | No            |
| 38   | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O  | 38  | Yes |               |

| Part V | Statements Regarding Other IRS Filings and Tax Compliance |
|--------|---|

|          | Check if Schedule O contains a response to any question in this Part V  |      | . [ |     |
|----------|---|------|-----|-----|
|          |   |      | Yes | No  |
| .a       | Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable  |      |     |     |
|          |   |      |     |     |
|          | <b>1a</b> 29  |      |     |     |
| ь        | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  |      |     |     |
|          | 1 <b>b</b> 0  |      |     |     |
| C        | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable   |      |     |     |
|          | gaming (gambling) winnings to prize winners?  | 1c   | Yes |     |
| 2a       | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax   |      |     |     |
|          | Statements filed for the calendar year ending with or within the year covered by this return  |      |     |     |
| <b>L</b> |   |      |     |     |
| D        | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  | 2b   | Yes |     |
|          | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)   |      |     |     |
| а        | Did the organization have unrelated business gross income of \$1,000 or more during the   |      |     |     |
| a        | year?   | За   |     | Νo  |
| b        | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O  | 3b   |     |     |
| а        | At any time during the calendar year, did the organization have an interest in, or a signature or other authority   |      |     |     |
| _        | over, a financial account in a foreign country (such as a bank account or securities  |      |     |     |
|          | account)?   | 4a   |     | Νo  |
| b        | If "Yes," enter the name of the foreign country   |      |     |     |
|          | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts   |      |     |     |
|          |   |      |     |     |
| а        | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a   |     | Νo  |
| b        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | 5b   |     | Νo  |
|          |   | טכ   |     |     |
| С        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   | 5c   |     |     |
| а        | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the  | 6a   |     | No  |
|          | organization solicit any contributions that were not tax deductible?  | Ja   |     | 140 |
| ь        | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts  |      |     |     |
|          | were not tax deductible?  | 6b   |     |     |
|          | Organizations that may receive deductible contributions under section 170(c).   |      |     |     |
| а        | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and   | 7a   |     | Νo  |
|          | services provided to the payor?   |      |     |     |
| b        | If "Yes," did the organization notify the donor of the value of the goods or services provided?   | 7b   |     |     |
| c        | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to  |      |     |     |
|          | file Form 8282?   | 7c   |     | Νo  |
| d        | If "Yes," indicate the number of Forms 8282 filed during the year   |      |     |     |
|          |   |      |     |     |
| е        | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?   | 7e   |     | No  |
| e        | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  | 7£   |     | No  |
|          |   |      |     | INO |
| g        | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                                    | 7g   |     |     |
| h        | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a   |      |     |     |
|          | Form 1098-C?  | 7h   |     |     |
|          | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did  |      |     |     |
|          | the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess   |      |     |     |
|          | business holdings at any time during the year?  | 8    |     |     |
|          | Sponsoring organizations maintaining donor advised funds.   |      |     |     |
| а        | Did the organization make any taxable distributions under section 4966?   | 9a   |     |     |
|          | Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b   |     |     |
| 0        | Section 501(c)(7) organizations. Enter  |      |     |     |
|          |   |      |     |     |
|          | Initiation fees and capital contributions included on Part VIII, line 12 10a  |      |     |     |
| b        | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   |      |     |     |
|          |   |      |     |     |
|          | Section 501(c)(12) organizations. Enter   |      |     |     |
|          | Gross income from members or shareholders   |      |     |     |
| b        | Gross income from other sources (Do not net amounts due or paid to other  |      |     |     |
|          | sources against amounts due or received from them )   |      |     |     |
| 2a       | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  | 12a  |     |     |
| b        | If "Yes," enter the amount of tax-exempt interest received or accrued during the  |      |     |     |
| -        | year 12b  |      |     |     |
| 3        | Section 501(c)(29) qualified nonprofit health insurance issuers.  |      |     |     |
| а        | Is the organization licensed to issue qualified health plans in more than one state?  |      |     |     |
|          | Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue   |      |     |     |
|          | qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state                          | 13a  |     |     |
| <b>L</b> | 1   |      |     |     |
| D        | Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans |      |     |     |
| c        | Enter the aggregate amount of reserves on hand  |      |     |     |
| -        | 13c   |      |     |     |
| 4a       | Did the organization receive any payments for indoor tanning services during the tax year?  | 14a  |     | Νo  |
| L        | If "Vec " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schodule O   | 4.41 |     |     |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI  $\,$  .  $\,$  .  $\,$  .

| <u>Se</u> | ction A. Governing Body and Management   |     |     |      |
|-----------|--|-----|-----|------|
|           |  |     | Yes | No   |
|           |  |     |     |      |
| 1-        | Enter the number of veting members of the governing heady at the and of the tay  |     |     |      |
| 1a        | Enter the number of voting members of the governing body at the end of the tax year  |     |     |      |
| b         | Enter the number of voting members included in line 1a, above, who are independent   |     |     |      |
| 2         | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2   | Yes |      |
| 3         | Did the organization delegate control over management duties customarily performed by or under the direct  | 3   | 103 | NI - |
| 4         | supervision of officers, directors or trustees, or key employees to a management company or other person? .  Did the organization make any significant changes to its governing documents since the prior Form 990 was       |     |     | No   |
| 4         | filed?   | 4   |     | Νo   |
| 5         | Did the organization become aware during the year of a significant diversion of the organization's assets? .   | 5   |     | No   |
| 6         | Did the organization have members or stockholders?   | 6   |     | Νo   |
| 7a        | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?   | 7a  |     | No   |
| b         | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | 7b  |     | No   |
| 8         | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |     |     |      |
| а         | The governing body?  | 8a  | Yes |      |
| ь         | Each committee with authority to act on behalf of the governing body?  | 8b  | Yes |      |
| 9         | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the   |     |     |      |
|           | organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9   |     | Νo   |
|           | ection B. Policies (This Section B requests information about policies not required by the Internal venue Code.)   |     |     |      |
|           | venue coue.)   |     | Yes | No   |
| 10a       | Did the organization have local chapters, branches, or affiliates?   | 10a | Yes |      |
|           | If "Yes," did the organization have written policies and procedures governing the activities of such chapters,   |     |     |      |
|           | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  | 10b | Yes |      |
| 11a       | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a | Yes |      |
| b         | Describe in Schedule O the process, if any, used by the organization to review the Form 990  |     |     |      |
| 12a       | Did the organization have a written conflict of interest policy? If "No," go to line 13  | 12a | Yes |      |
| b         | Were officers, directors or trustees, and key employees required to disclose annually interests that could give  |     |     |      |
| _         | rise to conflicts?   | 12b | Yes |      |
|           | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   | 12c | Yes |      |
| 13        | Did the organization have a written whistleblower policy?  | 13  | Yes |      |
| 14        | Did the organization have a written document retention and destruction policy?   | 14  | Yes |      |
| 15        | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?         |     |     |      |
| а         | The organization's CEO, Executive Director, or top management official   | 15a | Yes |      |
| b         | Other officers or key employees of the organization  | 15b | Yes |      |
|           | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)  |     |     |      |
| 16a       | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a |     | No   |
| b         | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the |     |     |      |
|           | organization's exempt status with respect to such arrangements?  | 16b |     |      |
| Se        | ction C. Disclosure  |     |     |      |
| 17        | List the States with which a copy of this Form 990 is required to be filed►MI  |     |     |      |
| 18        | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)  |     |     |      |

- (3)s only) available for public inspection. Indicate how you made these available. Check all that apply
  - ☐ O wn website ☐ A nother's website ☑ U pon request
- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 20 HELEN KIEBA-TOLKSDORF 3838 LIVERNOIS ROAD PO BOX 7006

TROY, MI 480077006

(248) 689-8282

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (a) Name and Title  A verage hours par week (describe hours for related organizations in Schedule O)  See Additional Data Table  (b) Position (do not check more than one box, unless person is both an officer and a director/trustee)  (c) Position (do not check more than one box, unless person is both an officer and a director/trustee)  (describe hours for related organizations is not should be a director/trustee)  (describe hours for related organizations is not should be a director/trustee)  (describe hours for related organizations is not should be a director/trustee)  (describe hours for related organizations)  (describe hours for related organizations)  (describe hours for the director/trustee)  (describe hours for related organizations)  (describe hours for the director/trustee)  (describe hours for related organizations)  (describe hours for the director/trustee)  (de | Check this box if neither the organiz | •                                      | lated o                           | rganı  | ızatı   | ons          | compe                        | ensat   | ed any current or fo  | ormer officer, direct                               | tor, or trustee |
|--|---------------------------------------|--|-----------------------------------|--|---------|--------------|------------------------------|---|---|---|-----------------|
| for related organizations in Schedule Officer Schedule O) organizations  | (A)                                   | (B)<br>Average<br>hours<br>per<br>week | Positi<br>more<br>unles<br>an     | (C) Position (do not check more than one box, unless person is both an officer and a |         |              |                              | (D) Reportable compensation from the organization (W- | Reportable<br>compensation<br>from related<br>organizations | (F) Estimated amount of other compensation from the |                 |
| See Additional Data Table  |                                       | for                                    | Individual trustee<br>or director | Institutional Trustee  | Officei | Ke) emplojee | Highest compensated employee | Former  |   | MISC)   | I               |
|  | See Additional Data Table             |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |
|  |                                       |  |                                   |  |         |              |                              |   |   |   |                 |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

|                | <b>(A)</b><br>Name and Tıtle  | (B)<br>Average<br>hours<br>per<br>week<br>(describe     | Average Position (do not check Reportable compensation per unless person is both week an officer and a director/trustee)  Average Position (do not check Reportable compensation more than one box, from the organization (W-2/1099-MISC) |                       |            |              |                              |           |          |             |                     | (E) Reportable compensation from related organizations (W- 2/1099- |                  | ated<br>of other<br>sation<br>the<br>ion and |
|----------------|---|---|---|-----------------------|------------|--------------|------------------------------|-----------|----------|-------------|---------------------|--|------------------|--|
|                |   | for<br>related<br>organizations<br>in<br>Schedule<br>O) | Individual trustee<br>or director   | Institutional Trustee | Officei    | Key employee | Highest compensated employee | Former    |          |             | MISC)               |  | relat<br>organız |  |
| See A          | dditional Data Table  |   |   |                       |            |              | + -                          |           |          |             |                     | +  |                  |  |
|                |   |   |   |                       |            |              |                              | -         |          |             |                     | +  |                  |  |
|                |   |   |   |                       |            |              | -                            | _         |          |             |                     | _  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     | _  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     | +  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     | +  |                  |  |
|                |   |   |   |                       |            |              | 1                            | -         |          |             |                     | +  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                |   |   |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
| 1b             | Sub-Total   |   |   |                       |            |              |                              | ►         | •        |             |                     |  |                  |  |
| c              | Total from continuation sheets  | to Part VII, Sec  | tion A  |                       | •          | •            |                              | <b>*</b>  |          |             |                     |  |                  |  |
|                | Total (add lines 1b and 1c) .  Total number of individuals (incli   |   |   |                       |            | •            |                              | \da .     |          | 2,181,564   |                     | 0  |                  | 404,796                                      |
|                | \$100,000 of reportable compens   | _   |   |                       |            |              | above                        | ) WIII    | receive  |             |                     |  | T                |  |
| 3              | Did the organization list any <b>forr</b> on line 1a? <i>If</i> "Yes," complete Sch   |   |   |                       |            |              |                              |           |          |             | sated employee      | 3  | Yes              | No   |
| 4              | For any individual listed on line 1 organization and related organization and related organization.                                   |   |   |                       |            |              |                              |           |          |             |                     | _  |                  |  |
| 5              | Did any person listed on line 1a  | receive or accri  | ie comi   | •<br>nensa            | •<br>ition | fron         | manv                         | •<br>unre | lated or | anization   | or individual for   | 4  | Yes              | _  |
| •              | services rendered to the organiz  |   |   |                       |            |              |                              |           |          |             | •                   | 5  |                  | No   |
| _              |   |   |   |                       |            |              |                              |           |          |             |                     |  | •                |  |
| 1              | ction B. Independent Con<br>Complete this table for your five<br>\$100,000 of compensation from<br>or within the organization's tax y | highest comper<br>the organizatio                       |   |                       |            |              |                              |           |          |             |                     |  |                  |  |
|                | · ·   | (A)   | J   |                       |            |              |                              |           |          | _           | (B)                 |  | (0               |  |
| CARE           | Nam<br>FECH SOLUTIONS   | ne and business add                                     | iress   |                       |            |              |                              |           |          | Desc        | ription of services |  | Compe            |  |
|                | /ILSHIRE<br>MI 48084  |   |   |                       |            |              |                              |           |          | IT SYSTEMS  | SUPPORT             |  | 1                | L,887,939                                    |
| 24116          | ISON MEDIA AGENCY<br>CROCKER<br>ON TOWNSHIP, MI 48036   |   |   |                       |            |              |                              |           |          | MARKETING   |                     |  | 1                | 1,596,560                                    |
| ANN A          | FIRST ST<br>IRBOR, MI 48104   |   |   |                       |            |              |                              |           |          | MARKETING   | /ADVERTISING        |  |                  | 321,208                                      |
| 175 S<br>SALT  | MARK INC OUTH WEST TEMPLE STE 700 LAKE CITY, UT 84121   |   |   |                       |            |              |                              |           |          | IT TECHNOL  | .OGY                |  |                  | 188,137                                      |
| 302 F<br>TALLA | IPASS COM<br>ERN HOLLOW<br>HASSEE, FL 32312   |   |   |                       |            |              |                              | 1         | 1 - 1    | ІТ ТЕСНИОЬ  |                     |  |                  | 141,500                                      |
|                | Total number of independent conti   | actors (includir  | ng but n<br><b>►</b> 6  | iot lin               | iited      | 1 [0         | rnose                        | iiste     | u apove  | , wno recei | vea more than       |  | ĺ                |  |

| Form 99  |              | ,   |   |                    |                      |  |   | Page <b>9</b>   |
|--|--------------|---|---|--------------------|----------------------|--|---|---|
| Part V   | <b>/111</b>  | Statement o   | f Revenue                                   |                    | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512,513,or 514 |
| \$ \$  | 1a           | Federated camp  | paigns 1a                                   |                    |                      |  |   |   |
| Contributions, gifts, grants and other similar amounts | ь            | Membership du   | es <b>1b</b>                                |                    |                      |  |   |   |
| °, E   | c            | Fundraising eve   | ents <b>1c</b>                              |                    |                      |  |   |   |
| 無法   | d            | Related organiz   | ations 1d                                   | 392,042            |                      |  |   |   |
| S.E  | e            | Government grants   | s (contributions) <b>1e</b>                 | 41,679             |                      |  |   |   |
| ion<br>F   | f            | All other contribution  | ons, gifts, grants, and <b>1f</b>           | 309,964            | į                    | İ  |   |   |
| ē<br>₽   | g            |   | butions included in                         |                    |                      |  |   |   |
| 늍  |              | lines 1a-1f \$  |   |                    |                      |  |   |   |
| ပိုန်  | h            | Total. Add lines  | s 1a-1f                                     | · · · •            | 743,685              |  |   |   |
| <u> </u>   |              |   |   | Business Code      |                      |  |   |   |
| Program Service Revenue                                | 2a           | TUITION AND FEES  | 5   | 611600             | 26,625,240           | 26,625,240   |   |   |
|  | ь            | WALSH INSTITUTE   |   | 611600             | 167,415              | 167,415  |   |   |
| 16.6   | C            | BOOKSTORE COMM  | 1ISSIONS                                    | 611600             | 158,393              | 158,393  |   |   |
|  | d            | LIBRARY REVENUE   |   | 611600             | 4,812                | 4,812  |   |   |
| Ē  | e            |   |   |                    |                      |  |   |   |
| <u> </u>   | f            | All other progra  | im service revenue                          |                    |                      |  |   |   |
| Š  | g            | Total. Add lines  | s 2a – 2f                                   |                    | 26,955,860           |  |   |   |
|  | 3            | Investment inc  | ome (ıncludıng dıvıden                      | ds, interest       |                      |  |   |   |
|  |              |   | ar amounts)                                 | -                  | 296,176              |  |   | 296,176   |
|  | 4            |   | tment of tax-exempt bond                    | ` ` ` . <b>-</b>   |                      |  |   |   |
|  | 5            | Royalties   | (1) Popl                                    | (II) Personal      |                      |  |   |   |
|  | 6a           | Gross rents   | (ı) Real<br>115,458                         | (II) Personal      |                      |  |   |   |
|  | ь            | Less rental   | 0   |                    |                      |  |   |   |
|  | <sub>c</sub> | expenses<br>Rental income                                       | 115,458                                     |                    |                      |  |   |   |
|  | d            | or (loss)   | me or (loss)                                | <u> </u>           | 115,458              |  |   | 115,458   |
|  | "            | ivec rentar incor   | (ı) Securities                              | (II) Other         |                      |  |   |   |
|  | 7a           | Gross amount<br>from sales of<br>assets other<br>than inventory | 6,517,818                                   | ()                 |                      |  |   |   |
|  | ь            | Less cost or other basis and                                    | 5,979,510                                   | 33,829             |                      |  |   |   |
|  |              | sales expenses  | 520,200                                     | 22.020             |                      |  |   |   |
|  | c<br>d       | Gain or (loss)  Net gain or (los                                | 538,308<br>s)                               | -33,829<br><b></b> | 504,479              |  |   | 504,479   |
|  | 8a           | Gross income f  | rom fundraısıng                             |                    | 301,173              |  |   | 301,173   |
| Other Revenue  |              | sof contributions   | reported on line 1c)                        |                    |                      |  |   |   |
| r<br>C   |              | ,   | а   |                    |                      |  |   |   |
| ŧ  | ь            |   | penses <b>b</b>                             |                    |                      |  |   |   |
| ٥  | C            |   | loss) from fundraising (                    | events 🟲           |                      |  |   |   |
|  | 9a           | Gross income fi<br>See Part IV, lin                             | rom gaming activities<br>e 19<br><b>a</b>   |                    |                      |  |   |   |
|  | b<br>c       |   | penses <b>b</b><br>(loss) from gaming activ | vities             |                      |  |   |   |
|  | 10a          | Gross sales of returns and allo                                 |   |                    |                      |  |   |   |
|  | b            | Less cost of a  | oods sold <b>b</b>                          |                    |                      |  |   |   |
|  | С            | =   | (loss) from sales of inve                   | entory 📂           | İ                    |  |   |   |
|  |              | Miscellaneous   |   | Business Code      |                      |  |   |   |
|  | 11a          |   |   |                    | <u> </u>             |  |   |   |
|  | ь            |   |   |                    |                      |  |   |   |
|  | c            |   |   |                    |                      |  |   |   |
|  | d            | All other revenu  | ue  |                    |                      |  |   |   |
|  | e            | Total. Add lines  | s 11a-11d                                   |                    |                      |  |   |   |
|  | 12           | Total revenue.  | See Instructions .                          | ▶                  | 28,615,658           | 26,955,860   | 0                                       | 916,113   |

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX

| Do no | ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.  | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses | <b>(D)</b><br>Fundraising<br>expenses |
|-------|--|-----------------------|------------------------------|-------------------------------------|---------------------------------------|
| 1     | Grants and other assistance to governments and organizations in the United States See Part IV, line 21   |                       |                              |                                     |                                       |
| 2     | Grants and other assistance to individuals in the United States See Part IV, line 22   | 598,359               | 598,359                      |                                     |                                       |
| 3     | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16  |                       |                              |                                     |                                       |
| 4     | Benefits paid to or for members  |                       |                              |                                     |                                       |
| 5     | Compensation of current officers, directors, trustees, and key employees   | 1,376,090             | 353,385                      | 814,939                             | 207,766                               |
| 6     | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$   |                       |                              |                                     |                                       |
| 7     | Other salaries and wages   | 10,744,792            | 8,918,112                    | 1,458,223                           | 368,457                               |
| 8     | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)  | 60,007                | 53,935                       | 12,072                              | -6,000                                |
| 9     | Other employee benefits  | 2,193,867             | 1,683,355                    | 414,195                             | 96,317                                |
| 10    | Payroll taxes  | 864,894               | 666,484                      | 160,383                             | 38,027                                |
| 11    | Fees for services (non-employees)  |                       |                              |                                     |                                       |
| а     | Management   |                       |                              |                                     |                                       |
| b     | Legal  | 64,075                |                              | 64,075                              |                                       |
| С     | Accounting   | 156,128               |                              | 156,128                             |                                       |
| d     | Lobbying   | 72,000                |                              | 72,000                              |                                       |
| e     | Professional fundraising See Part IV, line 17  |                       |                              |                                     |                                       |
| f     | Investment management fees   | 60,066                |                              | 60,066                              |                                       |
| g     | Other  | 958,482               | 105,057                      | 851,877                             | 1,548                                 |
| 12    | Advertising and promotion  | 1,953,359             | 28,380                       | 1,914,611                           | 10,368                                |
| 13    | Office expenses  | 861,961               | 252,422                      | 552,111                             | 57,428                                |
| 14    | Information technology   | 1,801,898             | 900,949                      | 900,949                             |                                       |
| 15    | Royalties  |                       |                              |                                     |                                       |
| 16    | Occupancy  | 1,981,732             | 512,404                      | 1,465,013                           | 4,315                                 |
| 17    | Travel   | 315,237               | 179,910                      | 115,794                             | 19,533                                |
| 18    | Payments of travel or entertainment expenses for any federal, state, or local public officials   |                       |                              |                                     |                                       |
| 19    | Conferences, conventions, and meetings   | 80,216                | 54,185                       | 23,558                              | 2,473                                 |
| 20    | Interest   | -25,974               |                              | -25,974                             |                                       |
| 21    | Payments to affiliates   |                       |                              |                                     |                                       |
| 22    | Depreciation, depletion, and amortization  | 1,424,243             | 1,306,600                    | 98,298                              | 19,345                                |
| 23    | Insurance  | 85,157                |                              | 85,157                              |                                       |
| 24    | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )                  |                       |                              |                                     |                                       |
| а     | LIBRARY SERVICES   | 366,087               | 366,087                      |                                     |                                       |
| b     | BAD DEBT EXPENSE   | 283,020               |                              | 283,020                             |                                       |
| С     | RECRUITING   | 94,720                | 66,316                       | 28,404                              |                                       |
| d     | GOVT PROGRAMS  | 67,410                | 67,410                       |                                     |                                       |
| e     |  |                       |                              |                                     |                                       |
| f     | All other expenses   | 108,147               | 56,446                       | -33,829                             | 85,530                                |
| 25    | Total functional expenses. Add lines 1 through 24f   | 26,545,973            | 16,169,796                   | 9,471,070                           | 905,107                               |
| 26    | Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                              |                                     | rm <b>990</b> (2011)                  |

Part X **Balance Sheet** (A) (B) Beginning of year End of year 2,671,373 3,307,708 1 1 251.635 2 251.366 2 Savings and temporary cash investments . . . . . . . 3 132,244 22,147 3 416.877 4 355.501 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . . . . . 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 7 8 9 521,590 9 643,114 Prepaid expenses and deferred charges . . . . . . 10a 36,779,955 Land, buildings, and equipment cost or other basis *Complete* Part VI of Schedule D 10a 10b 13,807,839 b Less accumulated depreciation . . . . 23,602,007 10c 22,972,116 24,746,139 21,477,747 11 11 4,818,555 12 4,575 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . 14 14 Intangible assets . . . . . . . . . 1,102,161 15 15 1,114,408 53,448,332 54,962,931 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 16 607,922 992,556 17 17 Accounts payable and accrued expenses . 18 18 19 906,497 19 839,795 20 6.477.227 20 5.679.828 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 21 Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L $\ldots$ . $\ldots$ . $\ldots$ 22 23 Secured mortgages and notes payable to unrelated third parties . . . 23 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 4,353,300 25 7,381,704 D . . . . . 26 12,344,946 26 14,893,883 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 39,213,634 38,323,063 Unrestricted net assets . . . . 870,251 28 726,485 28 Temporarily restricted net assets . . . . . Fund 29 1,019,501 29 1,019,500 Permanently restricted net assets . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 41.103.386 33 40.069.048 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 53.448.332 34 54.962.931

| Ра  | Check if Schedule O contains a response to any question in this Part XI   |          |    | .√   |         |
|-----|---|----------|----|------|---------|
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1        |    | 28.6 | 515,658 |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2        |    |      | 545,973 |
| 3   | Revenue less expenses Subtract line 2 from line 1   | 3        |    | 2,0  | 069,685 |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4        |    | 41,1 | 103,386 |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5        |    | -3,1 | .04,023 |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))   | 6        |    | 40,0 | 069,048 |
| Par | t XII Financial Statements and Reporting  |          |    |      |         |
|     | Check if Schedule O contains a response to any question in this Part XII  |          | •  | দ    |         |
|     |   | -        |    | Yes  | No      |
| 1   | Accounting method used to prepare the Form 990 Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O   |          |    |      |         |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?   |          | 2a |      | No      |
| b   | Were the organization's financial statements audited by an independent accountant?  | [        | 2b | Yes  |         |
| c   | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of t audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O |          | 2c | Yes  |         |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both  Separate basis  Consolidated basis  Both consolidated and separated basis  | ssued    |    |      |         |
| 3a  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | <b>:</b> | 3a | Yes  |         |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits   | equired  | 3b | Yes  |         |

# OMB No 1545-0047

**Public Charity Status and Public Support** 

Department of the Treasury Internal Revenue Service

**SCHEDULE A** 

(Form 990 or 990EZ)

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Inspection

|                                 |          | e organi               | zation<br>COUNTANCY 8       | BUSINESS  |                        |                                 |  |                              | Employer              | identificatio                  | n number    |         |  |  |
|---------------------------------|----------|------------------------|-----------------------------|---|------------------------|---------------------------------|--|------------------------------|-----------------------|--------------------------------|-------------|---------|--|--|
|                                 | ISTRAT   |                        | COONTAINCE                  | X DOSINESS  |                        |                                 |  |                              | 38-1308               | 480                            |             |         |  |  |
| Pa                              | rt I     | Reas                   | on for Pu                   | blic Charity Sta  | tus (All or            | ganizations                     | must com   | plete this p                 |                       |                                |             |         |  |  |
| The c                           | rganı    | zatıon ıs              | not a priva                 | te foundation becaus  | eitis (For             | lınes 1 throu                   | ıgh 11, chec   | k only one b                 | ox)                   |                                |             |         |  |  |
| 1                               | $\vdash$ | A chur                 | ch, convent                 | on of churches, or a  | ssociation o           | fchurches s                     | section 170(l  | o)(1)(A)(i).                 |                       |                                |             |         |  |  |
| 2                               | 굣        | A scho                 | ol described                | in <b>section 170(b)(1</b>  | L <b>)(A)(ii).</b> (At | ttach Sched                     | ule E)   |                              |                       |                                |             |         |  |  |
| 3                               | Γ        | A hosp                 | ital or a cod               | perative hospital se  | rvice organi:          | zatıon descr                    | ıbed ın <b>sectio</b>                                    | on 170(b)(1)                 | (A)(iii).             |                                |             |         |  |  |
| 4                               | Γ        |                        |                             | h organization operat<br>ity, and state   | ted in conjur          | nction with a                   | hospital des   | cribed in <b>se</b> c        | ction 170(b)          | (1)(A)(iii). E                 | nter the    |         |  |  |
| 5                               | Γ        | =                      | •                           | erated for the benefi<br>(A)(iv). (Complete P   | _                      | e or universi                   | ty owned or o  | perated by                   | a governmer           | ntal unit desc                 | rıbed ın    |         |  |  |
| 6                               | $\Gamma$ | A feder                | al, state, or               | local government or   | r governmen            | tal unit desc                   | rıbed ın <b>sect</b>                                     | ion 170(b)(1                 | L)(A)(v).             |                                |             |         |  |  |
| 7                               | Γ        | describ                | oed in                      | at normally receives (A)(vi) (Complete P  |                        | al part of its                  | support from   | a governme                   | ental unit or         | from the gene                  | eral public | 2       |  |  |
| 8                               | Г        | A com                  | munity trust                | described in <b>section</b>   | 170(b)(1)(             | <b>A)(vi)</b> (Cor              | nplete Part I  | I )                          |                       |                                |             |         |  |  |
| 9                               | Г        | An org                 | anızatıon th                | at normally receives  | (1) more th            | nan 331/3%                      | of its support   | t from contri                | butions, me           | mbership fees                  | , and gro   | SS      |  |  |
|                                 |          | receipt                | s from activ                | ities related to its e  | xempt functı           | ons—subjec                      | t to certaın e   | xceptions, a                 | and (2) no m          | ore than 331,                  | ′3% of      |         |  |  |
|                                 |          | •                      |                             | oss investment inco   |                        |                                 |  | •                            |                       | . tax) from bu                 | sınesses    |         |  |  |
|                                 | _        |                        |                             | ganızatıon after June   |                        |                                 |  |                              | Part III)             |                                |             |         |  |  |
| 10                              | <u> </u> |                        |                             | ganized and operated  |                        |                                 |  |                              |                       |                                |             |         |  |  |
| 11                              | ı        | one or<br>the box      | more public                 | ganized and operated<br>ly supported organiz<br>bes the type of supp<br><b>b</b> Type I | ations desci           | ribed in sect<br>nization and ( | ion 509(a)(1   | ) or section<br>es 11e throu | 509(a)(2) s<br>gh 11h | See <b>section 5</b>           |             | . Check |  |  |
| e                               | Γ        | other t                | _                           | ox, I certify that the<br>on managers and ot  | _                      |                                 |  | •                            |                       | •                              | •           |         |  |  |
| f                               |          | If the o               | rganization<br>this box     | received a written do   |                        |                                 |  |                              |                       | III supportir                  | ng organiz  | zation, |  |  |
| g                               |          |                        | august 17, .<br>na persons? | 2006, has the organi  | ization acce           | pteα any giπ                    | or contribut   | ion from any                 | ortne                 |                                |             |         |  |  |
|                                 |          |                        | <b>J</b> 1                  | rectly or indirectly c  | ontrols, eith          | er alone or t                   | ogether with   | persons des                  | cribed in (ii         | )                              | Yes         | No      |  |  |
|                                 |          | and (111               | ) below, the                | governing body of th  | ne the suppo           | rted organiza                   | ation?   |                              |                       | 11g                            | (i)         |         |  |  |
|                                 |          | (ii) a fa              | mily memb                   | er of a person descrı   | bed in (i) ab          | ove?                            |  |                              |                       | 11g(                           | (ii)        |         |  |  |
|                                 |          |                        |                             | trolled entity of a person described in (i) or (ii) above?                              |                        |                                 |  |                              |                       |                                |             |         |  |  |
| h<br>                           |          | Provide                | the follow                  | ng information about  | the support            | ed organızat                    | ion(s)   |                              | _                     |                                |             |         |  |  |
| (i)<br>Name<br>suppo<br>organiz |          | e of (ii)<br>orted EIN |                             | EIN lines 1- 9 above your governing col (i) of your governing support?                  |                        | tify the<br>ion in<br>your      | (vi) Is the organization in col (i) organized in the US? |                              | A mo                  | <b>/ii)</b><br>unt of<br>port? |             |         |  |  |
|                                 |          |                        |                             | (see<br>instructions))  | Yes                    | No                              | Yes  | No                           | Yes                   | No                             | 7           |         |  |  |
|                                 |          |                        |                             |   |                        |                                 |  |                              |                       |                                |             |         |  |  |
|                                 |          |                        |                             |   |                        |                                 |  |                              |                       |                                |             |         |  |  |
|                                 |          |                        |                             |   |                        |                                 |  |                              |                       |                                |             |         |  |  |
|                                 |          |                        |                             |   |                        |                                 |  |                              |                       |                                |             |         |  |  |

Total

instructions

| Sch    | edule A (Form 990 or 99                             | 90-EZ)2011       |                         |                     |                        |   |                     | Page <b>2</b>      |
|--------|---|------------------|-------------------------|---------------------|------------------------|---|---------------------|--------------------|
|        | (Complet  | e only if you    | checked the             | box on line 5,      | 7, or 8 of Part        | <b>(b)(1)(A)(iv)</b><br>I or if the orgar | nızatıon faıle      | d to qualify       |
|        |   |                  | <u>organızatıon f</u>   | fails to qualify ι  | <u>under the tests</u> | listed below, pl                          | <u>lease comple</u> | ete Part III.)     |
|        | ection A. Public Su                                 |                  |                         |                     |                        | Т   | 1                   |                    |
| Cal    | endar year (or fiscal ye<br>in)                     | ar beginning     | <b>(a)</b> 2007         | <b>(b)</b> 2008     | <b>(c)</b> 2009        | (d) 2010                                  | (e) 2011            | ( <b>f</b> ) Total |
| 1      | Gifts, grants, contribut                            | ions, and        |                         |                     |                        |   |                     |                    |
|        | membership fees recei                               |                  |                         |                     |                        |   |                     |                    |
|        | ınclude any "unusual                                |                  |                         |                     |                        |   |                     |                    |
| _      | grants ")<br>Tax revenues levied fo                 | rtho             |                         |                     |                        |   |                     |                    |
| 2      | organization's benefit a                            |                  |                         |                     |                        |   |                     |                    |
|        | paid to or expended on                              |                  |                         |                     |                        |   |                     |                    |
|        | behalf  |                  |                         |                     |                        |   |                     |                    |
| 3      | The value of services of                            |                  |                         |                     |                        |   |                     |                    |
|        | furnished by a governme<br>the organization withou  |                  |                         |                     |                        |   |                     |                    |
| 4      | Total. Add lines 1 thro                             | _                |                         |                     |                        |   |                     |                    |
| 5      | The portion of total cor                            | -                |                         |                     |                        |   |                     |                    |
| -      | by each person (other                               | than a           |                         |                     |                        |   |                     |                    |
|        | governmental unit or p                              | •                |                         |                     |                        |   |                     |                    |
|        | supported organization line 1 that exceeds 2%       |                  |                         |                     |                        |   |                     |                    |
|        | amount shown on line 1                              |                  |                         |                     |                        |   |                     |                    |
|        | (f)   | 21,0014          |                         |                     |                        |   |                     |                    |
| 6      | Public Support. Subtractine 4                       | ct line 5 from   |                         |                     |                        |   |                     |                    |
| S      | ection B. Total Sup                                 | port             |                         |                     |                        |   |                     |                    |
| Cal    | <b>endar year</b> (or fiscal yea                    | r beginning      | <b>(a)</b> 2007         | <b>(b)</b> 2008     | <b>(c)</b> 2009        | (d) 2010                                  | <b>(e)</b> 2011     | (f) Total          |
| _      | ın)   | _                | (4) 2007                | (2) 2000            | (4) 2005               | (4) 2020                                  | (0) 2022            | (1) 1 3 4 4        |
| 7<br>8 | A mounts from line 4 Gross income from inte         | rost –           |                         |                     |                        |   |                     |                    |
| 0      | dividends, payments re                              |                  |                         |                     |                        |   |                     |                    |
|        | securities loans, rents                             |                  |                         |                     |                        |   |                     |                    |
|        | and income from simila                              | ır               |                         |                     |                        |   |                     |                    |
| _      | sources   |                  |                         |                     |                        |   |                     |                    |
| 9      | Net income from unrela<br>business activities, wh   |                  |                         |                     |                        |   |                     |                    |
|        | not the business is reg                             |                  |                         |                     |                        |   |                     |                    |
|        | carried on  |                  |                         |                     |                        |   |                     |                    |
| 10     | Other income (Explain                               |                  |                         |                     |                        |   |                     |                    |
|        | IV ) Do not include gai<br>from the sale of capital |                  |                         |                     |                        |   |                     |                    |
| 11     | Total support (Add line                             |                  |                         |                     |                        |   |                     |                    |
|        | through 10)   |                  |                         |                     |                        |   |                     |                    |
| 12     | Gross receipts from re                              | lated activities | s, etc (See inst        | ructions )          |                        |   | 12                  |                    |
| 13     | First Five Years If the                             |                  | r the organizati        | on's first, second  | l, thırd, fourth, or   | fıfth tax year as a                       | 501(c)(3) or        |                    |
|        | check this box and <b>sto</b>                       | p here           |                         |                     |                        |   |                     | <b>▶</b> □         |
| S      | ection C. Computat                                  | ion of Publ      | ic Support F            | Percentage          |                        |   |                     |                    |
| 14     | Public Support Percen                               | tage for 2011    | (line 6 column          | (f) dıvıded by lıne | 11 column (f))         |   | 14                  |                    |
| 15     | Public Support Percen                               | tage for 2010    | Schedule A , Pa         | rt II, line 14      |                        |   | 15                  |                    |
| 16a    | 33 1/3% support test-                               |                  |                         |                     |                        | line 14 is 33 1/3%                        | % or more, che      |                    |
| h      | and <b>stop here.</b> The org  33 1/3% support test |                  |                         |                     |                        | 6a and line 15 is                         | 33 1/20% or m       | ore check this     |
| D      | box and <b>stop here.</b> The                       |                  |                         |                     |                        | oa, and inte 15 IS                        | 1/3%0 UI M          | ore, check this    |
| 17a    | 10%-facts-and-circum                                | -                | •                       |                     | -                      | ne 13, 16a, or 16                         | b and line 14       | ٠,                 |
|        | ıs 10% or more, and ıf                              |                  |                         |                     |                        |   |                     |                    |
|        | in Part IV how the orga                             | anızatıon meet   | s the "facts and        | d circumstances"    | test The organiz       | zatıon qualıfıes as                       | a publicly su       |                    |
| b      | organization 10%-facts-and-circum                   | stances test—    | <b>2010.</b> If the ora | anization did not   | check a hov on li      | ne 13, 16a 16b                            | or 17a and lin      | <b>▶</b> □         |
| ,      | 15 is 10% or more, an                               |                  |                         |                     |                        |   |                     | -                  |
|        | Explain in Part IV how                              | the organizati   |                         |                     |                        |   |                     |                    |
| 10     | supported organization  Private Foundation If t     |                  | n did not chools        | a hov on line 12    | 16a 16h 17a a          | or 17h chack this                         | hov and coc         | <b>►</b> □         |

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

| Part IV | <b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions). |
|---------|--|
|         |  |
|         | Facts And Circumstances Test   |
|         |  |
|         | Explanation  |
|         |  |
|         |  |
|         |  |
|         |  |

Schedule A (Form 990 or 990-EZ) 2011

Political Campaign and Lobbying Activities

DLN: 93493092003153

OMB No 1545-0047

# **SCHEDULE C** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

| f the<br>Sec<br>Sec<br>f the | e organizations Complete Part FA only e organizations answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 4 or form 990-EZ, Part VI, line 4 or form 990-EZ, Part VI, line 4 or form 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line to 501(c)(4), (5), or (6) organizations Complete Part III | II-A Don<br>e Part II-B<br>ne 35c (P | ot co<br>Do i | omplete<br>not cor<br>/ Tax) | e Part II-B<br>mplete Part | II-A |   |
|------------------------------|---|--------------------------------------|---------------|------------------------------|----------------------------|------|---|
|                              | SH COLLEGE OF ACCOUNTANCY & BUSINESS  | . ,                                  |               |                              |                            |      |   |
|                              | t I-A Complete if the organization is exempt under section 501(c) or is a   | 38-1308                              |               |                              | :_                         |      | _ |
| 1                            | Provide a description of the organization's direct and indirect political campaign activities on be in opposition to candidates for public office in Part IV  Political expenditures  |                                      |               | \$                           |                            |      |   |
| 3                            | Volunteer hours   |                                      |               |                              |                            |      | _ |
| Par                          | t I-B Complete if the organization is exempt under section 501(c)(3).   |                                      |               |                              |                            |      | _ |
| 1                            | Enter the amount of any excise tax incurred by the organization under section 4955  |                                      |               | \$                           |                            |      | _ |
| 2                            | Enter the amount of any excise tax incurred by organization managers under section 4955   |                                      | •             | \$                           |                            |      | ( |
| 3                            | If the organization incurred a section 4955 tax, did it file Form 4720 for this year?   |                                      |               |                              | ┌ Yes                      | ┌ No |   |
| 4a                           | Was a correction made?  |                                      |               |                              | ☐ Yes                      | ┌ No |   |
| b                            | If "Yes," describe in Part IV   |                                      |               |                              |                            |      |   |
| Par                          | t I-C Complete if the organization is exempt under section 501(c) except  | section                              | 50            | 1(c)(                        | 3).                        |      | _ |
| 1                            | Enter the amount directly expended by the filing organization for section 527 exempt function ac  | tivities                             | Þ             | \$                           |                            |      | _ |
| 2                            | Enter the amount of the filing organization's funds contributed to other organizations for section exempt funtion activities  | 527                                  | ۰             | \$                           |                            |      | _ |
| 3                            | Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line  | 17b                                  | Þ             | \$                           |                            |      |   |
| 4                            | Did the filing organization file Form 1120-POL for this year?   |                                      |               | T                            | ┌ Yes                      | ┌ No | - |

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

| (a) Name | (b) Address | <b>(c)</b> EIN | (d) A mount paid from<br>filing organization's<br>funds If none, enter -0- | (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0- |
|----------|-------------|----------------|--|--|
|          |             |                |  |  |
|          |             |                |  |  |
|          |             |                |  |  |
|          |             |                |  |  |
|          |             |                |  |  |
|          |             |                |  |  |

**f** Grassroots lobbying expenditures

| (The term "expenditures" means amounts paid or incurred.)  Lia Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 over \$1,000,000 but not over \$1,000,000 \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)   | ווטפ | edule C (F   | 01111 9 9 0 01 9 9 0 - EZ ) 2 0 1 1      |                           |                       |                  |                          | Page <b>∠</b>    |
|--|------|--------------|--|---------------------------|-----------------------|------------------|--------------------------|------------------|
| A Check   If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member expenses, and share of excess lobbying expenditures)    Check   If the filing organization checked box A and "limited control" provisions apply    Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures to influence a legislative body (direct lobbying)   | Pa   | rt II-A      |  | n is exempt under         | section 501(          | c)(3) and fi     | iled Form 5768           | (election        |
| expenses, and share of excess lobbying expenditures)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures to influence public opinion (grass roots lobbying)  Lobbying expenditures to influence a legislative body (direct lobbying)  Total lobbying expenditures (add lines 1a and 1b)  Other exempt purpose expenditures  Total obtaining purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,0  | ١    | Check        |  | an affiliated group (and  | lıst ın Part IV ea    | ch affiliated gr | oup member's nam         | e, address, EIN, |
| Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Total lobbying expenditures to influence public opinion (grass roots lobbying)  Total lobbying expenditures (add lines 1 aand 1b)  Other exempt purpose expenditures (add lines 1 aand 1b)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  If the excess over \$1,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  If the excess over \$1,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  If the excess over \$1  |      |              | expenses, and share of excess lob        | bying expenditures)       |                       | _                | •                        |                  |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$  | 3    | Check        | ıf the filing organization checked bo    | ox A and "limited contro  | ol" provisions app    | ly               | 1                        | 1                |
| (The term "expenditures" means amounts paid or incurred.)  Ital Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but  |      |              | Limits on Lobbying                       | Expenditures              |                       |                  | (a) Filing               | (b) Affiliated   |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S100,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000  Over \$1,000,000  The lobbying nontaxable amount is:  Not over \$500,000  Over \$1,000,000  Over \$1,000,00  |      |              |  |                           | l.)                   |                  | Organization's<br>Totals | Group<br>Totals  |
| b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,7000,000  Over \$1,000,000 but not over \$1,7000,000  S225,000 plus 15% of the excess over \$1,000,000  Over \$1,7000,000  Over \$1,7000,000  F17,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$1,7000,000  F17,000,000  F17,000   |      | <b>-</b>     |  |                           | 1 \                   |                  | 100013                   | 1 ocars          |
| c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  In the excess over \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1g from line 1a If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  |      |              |  | · -                       |                       |                  |                          |                  |
| d O ther exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000  |      |              |  |                           | ying)                 |                  |                          |                  |
| Total exempt purpose expenditures (add lines 1c and 1d)    Lobbying nontaxable amount Enter the amount from the following table in both columns   If the amount on line 1e, column (a) or (b) is:  |      |              | ,  | b)                        |                       |                  |                          |                  |
| f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$17,000,000 but not over \$1,7000,000  Over \$17,000,000 but not over \$17,000,000  S225,000 plus 10% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  Over \$17,000,000  S225,000 plus 5% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  S1,000,000  S1,000,0   | d    | Otherexe     | empt purpose expenditures                |                           |                       |                  |                          |                  |
| Columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000  Over \$1,000,000  Over   | e    | Total exe    | mpt purpose expenditures (add lines 1    | .c and 1d)                |                       |                  |                          |                  |
| Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,000,000  Over \$1,500,000 but not over \$1,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  S1,000,000  Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  Subtract line 1f from line 1c If zero or less, enter -0-  If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying celling amount   | f    |              | nontaxable amount Enter the amount       | from the following table  | in both               |                  |                          |                  |
| Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,000,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,00         |      | If the an    | ount on line 1e, column (a) or (b) is:   | The lobbying nontax       | able amount is:       |                  |                          |                  |
| Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Section \$225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1ffrom line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  2a Lobbying ceiling amount  |      | Not over \$5 | 500,000                                  | 20% of the amount on li   | ne 1e                 |                  |                          |                  |
| Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,00 |      | Over \$500,  | 000 but not over \$1,000,000             | \$100,000 plus 15% of the | e excess over \$500,0 | 000              |                          |                  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying celling amount   |      | Over \$1,00  | 0,000 but not over \$1,500,000           | \$175,000 plus 10% of the | e excess over \$1,000 | ,000             |                          |                  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      | Over \$1,50  | 0,000 but not over \$17,000,000          | \$225,000 plus 5% of the  | excess over \$1,500,  | 000              |                          |                  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      | Over \$17,0  | 00,000                                   | \$1,000,000               |                       |                  |                          |                  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      |              |  |                           |                       |                  |                          |                  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  |      | Grassroo     | ts nontaxable amount (enter 25% of li    | ne 1f)                    |                       |                  |                          |                  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  | h    | Subtract     | line 1a from line 1a If zero or less. en | ter -0 -                  |                       |                  |                          |                  |
| Jection 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying ceiling amount  |      |              |  |                           |                       |                  |                          |                  |
| 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount   |      |              |  |                           | organization file     | Form 4720 re     | portina                  |                  |
| (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      |              |  |                           |                       |                  | F - 1 - 1 - 1 - 1        | ┌ Yes ┌ No       |
| Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 2009  Lobbying non-taxable amount  |      | (Sor         | ne organizations that made a             | section 501(h) el         | ection do not         | have to co       |                          | ne five          |
| beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  b Lobbying ceiling amount  |      |              | Lobbying Exp                             | enditures During          | 4-Year Avera          | ging Period      | d                        |                  |
| <b>b</b> Lobbying ceiling amount   |      |              |  | (a) 2008                  | <b>(b)</b> 2009       | (c) 2010         | (d) 2011                 | <b>(e)</b> Total |
|  | 2a   | Lobbyin      | g non-taxable amount                     |                           |                       |                  |                          |                  |
|  | b    |              |  |                           |                       |                  |                          |                  |
| c Total lobbying expenditures  | c    | Total loi    | obying expenditures                      |                           |                       |                  |                          |                  |
|  |      |              |  |                           |                       |                  |                          |                  |
| d Grassroots non-taxable amount  | d    | Grassro      | ots non-taxable amount                   |                           |                       |                  |                          |                  |
| e Grassroots ceiling amount (150% of line 2d, column (e))  | e    |              |  |                           |                       |                  |                          |                  |

|           | ruge   |
|-----------|--|
| Part II-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 |
|           | (election under section 501(h)).   |

|    |  | (a) |    | (b)    |  |
|----|--|-----|----|--------|--|
|    |  | Yes | No | Amount |  |
| 1  | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |        |  |
| а  | Volunteers?  |     | No |        |  |
| b  | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?   |     | Νo |        |  |
| c  | Media advertisements?  |     | Νo |        |  |
| d  | Mailings to members, legislators, or the public?   |     | Νo |        |  |
| e  | Publications, or published or broadcast statements?  |     | Νo |        |  |
| f  | Grants to other organizations for lobbying purposes?   |     | No |        |  |
| g  | Direct contact with legislators, their staffs, government officials, or a legislative body?  | Yes |    | 72,000 |  |
| h  | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |     | No |        |  |
| i  | Other activities? If "Yes," describe in Part IV  |     | No |        |  |
| j  | Total lines 1c through 1i  |     |    | 72,000 |  |
| 2a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  |     | No |        |  |
| b  | If "Yes," enter the amount of any tax incurred under section 4912  |     |    |        |  |
| c  | If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |     | Ì  |        |  |
| d  | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |     |    |        |  |

#### Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

|   |  |   | Yes | No |
|---|--|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members?                     | 1 |     |    |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | 2 |     |    |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3 |     |    |

#### Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

| 1 | Dues, assessments and similar amounts from members   | 1  |  |
|---|--|----|--|
| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  |    |  |
| а | Current year   | 2a |  |
| b | Carryover from last year   | 2b |  |
| C | Total  | 2c |  |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  | 3  |  |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4  |  |
| 5 | Taxable amount of lobbying and political expenditures (see instructions)   | 5  |  |

#### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

| Identifier                         | Return Reference                        | Explanation   |
|------------------------------------|---|---|
| EXPLANATION OF LOBBYING ACTIVITIES | - · · · · · · · - · - · · · · · · · · · | LOBBYING ACTIVITY REPRESENTS FEES PAID TO AN OUTSIDE CONSULTING FIRM THAT SPECIALIZED IN GOVERNMENT RELATIONS, WITH THE INTENT TO ESTABLISH DIRECT CONTACT WITH LEGISLATORS IN REGARD TO DISTRIBUTION OF APPROPRIATIONS |

1

DLN: 93493092003153

OMB No 1545-0047

Open to Public Inspection

## **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

**Supplemental Financial Statements** 

|     | ne of the organization<br>SH COLLEGE OF ACCOUNTANCY & BUSINESS   | Employer identification number 38-1308480   |                                       |  |  |
|-----|--|---|---------------------------------------|--|--|
|     | INISTRATION  |   |                                       |  |  |
| Pai | rt I Organizations Maintaining Donor A<br>organization answered "Yes" to Form 99   |   | inds or Accounts. Complete if the     |  |  |
|     |  | (a) Donor advised funds   | (b) Funds and other accounts          |  |  |
| 1   | Total number at end of year  |   |                                       |  |  |
| 2   | Aggregate contributions to (during year)   |   |                                       |  |  |
| 3   | Aggregate grants from (during year)  |   |                                       |  |  |
| 4   | Aggregate value at end of year   |   |                                       |  |  |
| 5   | Did the organization inform all donors and donor adv funds are the organization's property, subject to the   |   | or advised Yes No                     |  |  |
| 6   | Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ber conferring impermissible private benefit   | efit of the donor or donor advisor, or for an   | y other purpose Yes No                |  |  |
| Par | <b>Conservation Easements.</b> Complete  | <u>if the organization answered "Yes" to</u>  | Form 990, Part IV, line 7.            |  |  |
| 2   | Purpose(s) of conservation easements held by the o Preservation of land for public use (e.g., recreat Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qual easement on the last day of the tax year | on or pleasure)  Preservation of an Preservation of a c                                 | ertified historic structure           |  |  |
|     | cusement on the last day of the tax year   | Γ   | Held at the End of the Year           |  |  |
| а   | Total number of conservation easements   | -   | 2a                                    |  |  |
| ь   | Total acreage restricted by conservation easements   |   | 2b                                    |  |  |
| С   | Number of conservation easements on a certified his  | <del> </del>  | 2c                                    |  |  |
| d   | Number of conservation easements included in (c) a   | cquired after 8/17/06   | 2d                                    |  |  |
| 3   | Number of conservation easements modified, transfer the taxable year ▶   | erred, released, extinguished, or terminated  | d by the organization during          |  |  |
| 4   | Number of states where property subject to conserv   | ation easement is located 🗠   | <u> </u>                              |  |  |
| 5   | Does the organization have a written policy regarding enforcement of the conservation easements it holds   |   | ling of violations, and <b>Yes No</b> |  |  |
| 6   | Staff and volunteer hours devoted to monitoring, insp  | pecting and enforcing conservation easem  | ents during the year 🗕                |  |  |
| 7   | A mount of expenses incurred in monitoring, inspectives:   | ng, and enforcing conservation easements  | during the year                       |  |  |
| 8   | Does each conservation easement reported on line 2<br>170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?  | 2(d) above satisfy the requirements of sect   | tion Yes No                           |  |  |
| 9   | In Part XIV, describe how the organization reports c<br>balance sheet, and include, if applicable, the text of<br>the organization's accounting for conservation easer   | the footnote to the organization's financial  |                                       |  |  |
| art | Complete if the organization answered  |   | or Other Similar Assets.              |  |  |
| 1a  | If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fir   | 116, not to report in its revenue statement for public exhibition, education or researc | h in furtherance of public service,   |  |  |
| b   | If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items  | public exhibition, education, or research in  |                                       |  |  |
|     | (i) Revenues included in Form 990, Part VIII, line 1   |   | <b>▶</b> \$                           |  |  |
|     | (ii) Assets included in Form 990, Part X   |   | <b>►</b> \$                           |  |  |
| 2   | If the organization received or held works of art, hist following amounts required to be reported under SFA  |   | r financial gain, provide the         |  |  |

Revenues included in Form 990, Part VIII, line 1

**b** Assets included in Form 990, Part X

| Par    | Organizations Maintaining Colle  | ctions of Art, H      | ISTO             | ric      | <u>ai ireasi</u>              | ures, or O                | tne        | r Similar Ass                | ets (co           | <u>ntinued)</u>                                |
|--------|--|-----------------------|------------------|----------|-------------------------------|---------------------------|------------|------------------------------|-------------------|--|
| 3      | Using the organization's accession and other reitems (check all that apply)  | cords, check any of   | the f            | ollo     | wing that a                   | re a significa            | nt u       | se of its collection         | on                |  |
| а      | Public exhibition  | d                     | Г                | -        | Loan or exc                   | hange progra              | ams        |                              |                   |  |
| b      | Scholarly research   | e                     | . 「              | -        | Other                         |                           |            |                              |                   |  |
| С      | Preservation for future generations  |                       |                  |          |                               |                           |            |                              |                   |  |
| 4      | Provide a description of the organization's colle<br>Part XIV  | ctions and explain h  | iow th           | ney      | further the                   | organızatıon'             | 's ex      | empt purpose ın              |                   |  |
| 5      | During the year, did the organization solicit or r   |                       |                  |          |                               |                           |            |                              | Yes               | □ No   |
| Par    | t IV Escrow and Custodial Arrangen Part IV, line 9, or reported an amou  | nents. Complete       | ıf th            | е о      | rganızatıo                    |                           |            | <u>'</u>                     |                   | 1 140  |
| 1a     | Is the organization an agent, trustee, custodian included on Form 990, Part X?   | •                     |                  |          |                               | or other ass              | ets ı      |                              | Yes               | ┌ No   |
| b      | If "Yes," explain the arrangement in Part XIV a  | nd complete the follo | owing            | j tal    | ble                           | Г                         |            | Λ                            |                   |  |
| _      | De como o halana   |                       |                  |          |                               | -                         | 1-         | Amo                          | ount              |  |
| c<br>d | Beginning balance  |                       |                  |          |                               | -                         | 1c<br>1d   |                              |                   |  |
| e      | Additions during the year  |                       |                  |          |                               | H                         | 1a<br>1e   |                              |                   |  |
| f      | Distributions during the year  |                       |                  |          |                               | <b>—</b>                  | ıe<br>1f   |                              |                   |  |
| 2-     | Ending balance   | . 0.00 Dawl V June 3: |                  |          |                               | L                         | 11         |                              | Yes               | □ No   |
| 2a     | Did the organization include an amount on Form   | 990, Part X, line 21  | L                |          |                               |                           |            | ı                            | res               | │ No   |
|        | If "Yes," explain the arrangement in Part XIV  rt V Endowment Funds. Complete if the state of th | he organization ai    | newe             | ro       | d "Vec" to                    | Form 990                  | Dar        | t IV line 10                 |                   |  |
| ΓŒ     |  |                       | ( <b>b)</b> Prio |          |                               | wo Years Back             |            |                              | <b>(e)</b> Four Y | ears Back                                      |
| 1a     | Beginning of year balance  | 1,889,752             |                  | 2,1      | 01,621                        | 2,313,322                 | 2          | 2,573,327                    |                   |  |
| b      | Contributions  | 702,007               |                  | 7        | 65,700                        | 523,793                   | 3          | 563,408                      |                   |  |
| C      | Investment earnings or losses  | 69,550                |                  |          | 69,385                        | 42,517                    | ,517 64,93 |                              |                   |  |
| d      | Grants or scholarships   | 915,324               |                  | 1,0      | 46,954                        | 778,011                   | _          | 888,350                      |                   |  |
| e      | Other expenditures for facilities and programs   |                       |                  |          |                               |                           |            |                              |                   |  |
| f      | Administrative expenses  |                       |                  |          |                               |                           |            |                              |                   |  |
| g      | End of year balance  | 1,745,985             |                  | 1,8      | 89,752                        | 2,101,621                 | -          | 2,313,322                    |                   |  |
| 2      | Provide the estimated percentage of the year en  | nd balance held as    |                  |          |                               |                           |            |                              |                   |  |
| а      | Board designated or quasi-endowment 🕨  | 0 %                   |                  |          |                               |                           |            |                              |                   |  |
| b      | Permanent endowment ► 58 000 %   |                       |                  |          |                               |                           |            |                              |                   |  |
| c      | Term endowment ► 42 000 %  |                       |                  |          |                               |                           |            |                              |                   |  |
| 3a     | Are there endowment funds not in the possession  | on of the organizatio | n tha            | t ar     | e held and                    | admınıstered              | for        | the                          |                   |  |
|        | organization by (i) unrelated organizations  |                       |                  |          |                               |                           |            | 3a(i)                        | Yes               | No<br>No                                       |
|        | (ii) related organizations   | ,                     | •                | •        |                               |                           | •          | 3a(ii                        |                   | 110  |
| b      | If "Yes" to 3a(II), are the related organizations  |                       | ı Sch            | •<br>edu | ıle R?                        |                           | ٠.         | 3b                           | Yes               | <u>                                       </u> |
| 4      | Describe in Part XIV the intended uses of the o  |                       |                  |          |                               |                           |            |                              | -                 | <u> </u>                                       |
| Par    | t VI Land, Buildings, and Equipment  | See Form 990, I       | Part             | Х,       | lıne 10.                      |                           |            |                              |                   |  |
|        | Description of property  |                       |                  |          | Cost or other<br>(Investment) | ( <b>b)</b> Cost or other |            | (c) Accumulated depreciation | ( <b>d)</b> Bo    | ok value                                       |
| 1a     | Land   |                       | $\top$           |          |                               | 2,692,                    | 659        |                              |                   | 2,692,659                                      |
| b      | Buildings  |                       |                  |          |                               | 22,507,                   | 117        | 6,680,742                    | 1                 | 5,826,375                                      |
| c      | Leasehold improvements   |                       |                  |          |                               |                           |            |                              |                   |  |
| d      | Equipment  |                       |                  |          |                               | 8,288,                    | 519        | 5,878,939                    |                   | 2,409,580                                      |
| e      | Other  | <u> </u>              |                  |          |                               | 3,291,                    | 660        | 1,248,158                    |                   | 2,043,502                                      |
|        | I. Add lines 1a-1e (Column (d) should equal Form   | 990, Part X, column ( | (B), III         | ne 1     | 10(c).) .                     |                           |            | ▶                            | 2                 | 2,972,116                                      |

| Part VIII Investments—Other Securities. See   | FOITH 990, Part X, IIIle 1. |                                  |
|---|-----------------------------|----------------------------------|
| (a) Description of security or category   | (b)Book value               | (c) Method of valuation          |
| (including name of security)  | (-,                         | Cost or end-of-year market value |
| (1)Financial derivatives  |                             |                                  |
| (2)Closely-held equity interests  |                             |                                  |
| (3)Other  |                             |                                  |
| (A) ALTERNATIVE INVESTMENTS   | 4,818,555                   | F                                |
|   |                             |                                  |
|   |                             |                                  |
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|   |                             |                                  |
|   |                             |                                  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12)  | 4,818,555                   |                                  |
| Part VIII Investments—Program Related. See  | Form 990, Part X, line      | 13.                              |
| (a) Description of investment type  | (b) Book value              | (c) Method of valuation          |
|   | (b) Book value              | Cost or end-of-year market value |
|   |                             |                                  |
|   |                             |                                  |
|   |                             |                                  |
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|   |                             |                                  |
|   |                             |                                  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )   |                             |                                  |
| Part IX Other Assets. See Form 990, Part X, Irr   | •                           |                                  |
| (a) Descrip   |                             | (b) Book value                   |
|   |                             | (2,200,000                       |
|   |                             |                                  |
|   |                             |                                  |
|   |                             |                                  |
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|   |                             |                                  |
|   |                             |                                  |
| Total (Column (h) should equal Form 990 Part V and (P) line of  | 5 )                         |                                  |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  |                             |                                  |
| Part X Other Liabilities. See Form 990, Part X  | (, line 25.                 |                                  |
|   |                             |                                  |
| Part X Other Liabilities. See Form 990, Part X  | (, line 25.                 |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes                  | (, line 25.<br>(b) A mount  | <b>.</b>                         |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes                  | (, line 25.<br>(b) A mount  |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |
| Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes  ACCRUED PENSION | 7,066,211                   |                                  |

| Pai | rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer   | nts |            |
|-----|--|-----|------------|
| 1   | Total revenue (Form 990, Part VIII, column (A), line 12)   | 1   | 28,615,658 |
| 2   | Total expenses (Form 990, Part IX, column (A), line 25)  | 2   | 26,545,973 |
| 3   | Excess or (deficit) for the year Subtract line 2 from line 1   | 3   | 2,069,685  |
| 4   | Net unrealized gains (losses) on investments   | 4   | 231,823    |
| 5   | Donated services and use of facilities   | 5   |            |
| 6   | Investment expenses  | 6   |            |
| 7   | Prior period adjustments   | 7   |            |
| 8   | Other (Describe in Part XIV)   | 8   | -3,335,846 |
| 9   |  | 9   | -3,104,023 |
| 10  | Total adjustments (net) Add lines 4 - 8  | 10  | -1,034,338 |
|     | Excess or (deficit) for the year per financial statements Combine lines 3 and 9  t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p |     |            |
| 1   | Total revenue, gains, and other support per audited financial statements   | 1   | 28,981,829 |
| 2   | Amounts included on line 1 but not on Form 990, Part VIII, line 12   | -   | 20,501,025 |
| a   | Net unrealized gains on investments  |     |            |
| b   | Donated services and use of facilities   |     |            |
| c   | Recoveries of prior year grants  |     |            |
| d   | Other (Describe in Part XIV)   |     |            |
| e   | Add lines <b>2a</b> through <b>2d</b>  | 2e  | 1,322,743  |
| 3   | Subtract line 2e from line 1   | 3   | 27,659,086 |
| 4   | Amounts included on Form 990, Part VIII, line 12, but not on line 1  |     | 27,033,000 |
| a   | Investment expenses not included on Form 990, Part VIII, line 7b . 4a  |     |            |
| b   | Other (Describe in Part XIV)   |     |            |
| c   | Add lines <b>4a</b> and <b>4b</b>  | 4c  | 956,572    |
| 5   | Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)  | 5   | 28,615,658 |
|     | Reconciliation of Expenses per Audited Financial Statements With Expenses  | _   |            |
| 1   | Total expenses and losses per audited financial  |     | 29,377,380 |
|     | statements   | 1   |            |
| 2   | Amounts included on line 1 but not on Form 990, Part IX, line 25   |     |            |
| а   | Donated services and use of facilities   |     |            |
| b   | Prior year adjustments   |     |            |
| C   | Other losses   |     |            |
| d   | Other (Describe in Part XIV)   |     |            |
| e   | Add lines <b>2a</b> through <b>2d</b>  | 2e  | 3,395,937  |
| 3   | Subtract line <b>2e</b> from line <b>1</b>   | 3   | 25,981,443 |
| 4   | Amounts included on Form 990, Part IX, line 25, but not on line 1:   |     |            |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b 4a  |     |            |
| b   | Other (Describe in Part XIV)   |     |            |
| c   | Add lines <b>4a</b> and <b>4b</b>  | 4c  | 564,530    |
| 5   | Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)   | 5   | 26,545,973 |
| Pa  | rt XIV Supplemental Information  |     |            |
| _   |  |     |            |

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

| Identifier  | Return Reference | Explanation   |
|---|------------------|---|
| DESCRIPTION OF INTENDED USE<br>OF ENDOWMENT FUNDS   | PART V, LINE 4   | THE COLLEGE HAS A TOTAL OF 53 ENDOWMENTS 50 OF THESE ENDOWMENTS ARE FOR UNDERGRADUATE AND GRADUATE SCHOLARSHIPS, 2 ENDOWMENTS PROVIDE TUTORING SUPPORT AND 1 ENDOWMENT PROVIDES AN AWARD FOR ACADEMIC EXCELLENCE IN ACCOUNTING  |
| DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48 | PART X           | ACCOUNTING PRINCIPLES GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA REQUIRE MANAGEMENT TO EVALUATE CERTAIN TAX POSITIONS TAKEN BY THE FOUNDATION AND RECOGNIZE A TAX LIABILITY IF THE FOUNDATION HAS TAKEN AN UNCERTAIN TAX POSITION THAT MORE LIKELY THAN NOT WOULD NOT BE SUSTAINED UPON EXAMINATION BY THE IRS OR OTHER APPLICABLE TAXING AUTHORITIES MANAGEMENT HAS ANALYZED THE TAX POSITIONS TAKEN BY THE FOUNDATION AND HAS CONCLUDED THAT AS OF AUGUST 31, 2012 AND 2011, THERE ARE NO UNCERTAIN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN THAT WOULD REQUIRE RECOGNITION OF A LIABILITY OR DISCLOSURE IN THE FINANCIAL STATEMENTS THE FOUNDATION IS SUBJECT TO ROUTINE AUDITS BY TAXING JURISDICTIONS, HOWEVER, THERE ARE CURRENTLY NO AUDITS FOR ANY TAX PERIODS IN PROGRESS MANAGEMENT BELIEVES IT IS NO LONGER SUBJECT TO INCOME TAX EXAMINATIONS FOR YEARS PRIOR TO AUGUST 31, 2009 |
| PART XI, LINE 8 - OTHER<br>ADJUSTMENTS              |                  | PENSION ADJUSTMENT -3,335,846   |
|   |                  | PART XI, LINE 8 - PENSION ACCRUAL \$3,335,846 PART XII, LINE 2D - REVENUE OF WALSH COLLEGE FOUNDATION (SEPARATE 990 FILED) \$1,383,126 UNREALIZED GAINS ON INVESTMENTS FOR WALSH COLLEGE FOUNDATION (SEPARATE 990 FILED) \$(292,206) PENSION ADJUSTMENT \$3,335,846 PART XII, LINE 4D - SCHOLARSHIPS \$598,359 SALE OF ASSETS (\$33,829) TRANSFER OF ENDOWMENTS \$392,042 PART XIII, LINE 2D - EXPENSES OF WALSH COLLEGE FOUNDATION \$60,091 (SEPARATE 990) PART XIII, LINE 4B - SCHOLARSHIPS \$598,359 SALE OF ASSETS (\$33,829)   |

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As Filed Data -

DLN: 93493092003153

# OMB No 1545-0047

2011

Open to Public

#### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service ► Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

**Schools** 

Name of the organization WALSH COLLEGE OF ACCOUNTANCY & BUSINESS ADMINISTRATION

Employer identification number

38-1308480 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 2 Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II 3 Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 4c Yes 4d Yes d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain If you need more space, use Part II Does the organization discriminate by race in any way with respect to a Students' rights or privileges? Νo 5a **b** Admissions policies? 5b Νo c Employment of faculty or administrative staff? 5c Νo d Scholarships or other financial assistance? 5d Νo e Educational policies? 5e Νo f Use of facilities? 5f Νo g Athletic programs? No\_ 5g 5h Νo h Other extracurricular activities? If you answered "Yes" to any of the above, please explain If you need more space, use Part II 6a 6a Does the organization receive any financial aid or assistance from a governmental agency? Yes b Has the organization's right to such aid ever been revoked or suspended? Νo If you answered "Yes" to either line 6a or line 6b, explain on Part II 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05

of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II

Yes

### Part II Supplemental Information

Complete this part to provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions)

| ldentifier  | Return<br>Reference           | Explanation   |  |  |  |  |  |  |
|---|-------------------------------|---|--|--|--|--|--|--|
| EXPLANATION OF<br>NONDISCRIMINATORY POLICY<br>PUBLICATION | SCHEDULE E,<br>PART I, LINE 3 | THE COLLEGE'S NONDISCRIMINATORY POLICY IS ON ALL STUDENT APPLICATIONS, COLLEGE PUBLICATIONS, AND IS POSTED ON THE WEBSITE   |  |  |  |  |  |  |
| EXPLANATION OF GOVERNMENT<br>FINANCIAL ASSISTANCE         | SCHEDULE E,<br>PART I, LINE 6 | THE INSTITUTION RECEIVED PROJECT GRANTS FROM THE FEDERAL DEPARTMENT OF EDUCATION AND FROM THE STATE OF MICHIGAN THESE PROJECT GRANTS ARE USED IN FURTHERANCE OF THE INSTITUTION'S EXEMPT PROGRAMS |  |  |  |  |  |  |

Schedule E (Form 990 or 990-EZ) 2011

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Schedule I

(Form 990)

Department of the Treasury

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

OMB No 1545-0047

DLN: 93493092003153

Inspection

Internal Revenue Service Name of the organization Employer identification number WALSH COLLEGE OF ACCOUNTANCY & BUSINESS 38-1308480 ADMINISTRATION Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code (d) Amount of cash (f) Method of (a) Description of (h) Purpose of grant (e) A mount of nonorganization section grant valuation non-cash assistance or assistance cash ıf applicable (book, FMV, or government assistance appraisal, other) Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . . . . . . . . . 

| Part III | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Pa | art IV, line 22. |
|----------|--|------------------|
|          | Use Schedule I-1 (Form 990) if additional space is needed.   |                  |

| (a)Type of grant or assistance | <b>(b)</b> Number of recipients | (c)A mount of<br>cash grant | (d)A mount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|---------------------------------|-----------------------------|-----------------------------------|--|---------------------------------------|
| (1) SCHOLARSHIPS               | 239                             | 598,359                     | 0                                 | CASH   | N/A                                   |
|                                |                                 |                             |                                   |  |                                       |
|                                |                                 |                             |                                   |  |                                       |
|                                |                                 |                             |                                   |  |                                       |
|                                |                                 |                             |                                   |  |                                       |
|                                |                                 |                             |                                   |  |                                       |
|                                |                                 |                             |                                   |  |                                       |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier                                       | Return Reference | Explanation  |
|--|------------------|--|
| PROCEDURE FOR<br>MONITORING GRANTS<br>IN THE U S | PART I, LINE 2   | SCHEDULE I, PART I, LINE 2 SCHOLARSHIPS ARE APPLIED DIRECTLY TO INSTITUTIONAL CHARGES DIRECT COSTS INCURRED TO SUPPORT THE PRIMARY FUNCTIONS OF WALSH COLLEGE ARE SPECIFICALLY IDENTIFIED TO THE BENEFITING ACTIVITY RESTRICTED FUNDS, INCLUDING FEDERAL AWARDS, ARE RECORDED IN SEPARATE FUNDS AND DIRECT EXPENDITURES OF THESE PROGRAMS ARE RESTRICTED TO THE EXCLUSIVE PURPOSE OF THE AWARD ALL SPONSORED PROJECTS ARE INCLUDED IN THE DIRECT COST BASE INDIRECT COSTS ARE ALLOCATED PROPORTIONALLY AS PRESCRIBED IN OMB CIRCULAR A-21 ANY UNDER RECOVERY OF INDIRECT COSTS FROM ANY SPONSORED ACTIVITY IS NOT CHARGED TO ANY OTHER SPONSORED PROJECT EITHER DIRECTLY OR INDIRECTLY |

DLN: 93493092003153

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990,

Part IV, question 23. ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the organization WALSH COLLEGE OF ACCOUNTANCY & BUSINESS ADMINISTRATION

**Employer identification number** 

38-1308480

| Pai | t I Questions Regarding Compensation   | on   |   |            |     |      |
|-----|--|--|---|------------|-----|------|
|     |  |  |   |            | Yes | Νo   |
| 1a  | Check the appropriate box(es) if the organization pr<br>990, Part VII, Section A, line 1a Complete Part II |  |   |            |     |      |
|     | First-class or charter travel  | $\vdash$                                       | Housing allowance or residence for personal use   |            |     |      |
|     | Travel for companions  | Γ  | Payments for business use of personal residence   |            |     |      |
|     | Tax idemnification and gross-up payments   | <u>  -                                   </u>  | Health or social club dues or initiation fees   |            |     |      |
|     | Discretionary spending account   | Γ  | Personal services (e g , maid, chauffeur, chef)   |            |     |      |
| b   | If any of the boxes in line 1a are checked, did the creimbursement orprovision of all the expenses des     |  |   | 1b         | Yes |      |
| 2   | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all      |  | · · · · · · · · · · · · · · · · · · ·   |            |     |      |
|     | officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?     |  |   |            | Yes |      |
| 3   | Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all  |  |   |            |     |      |
|     | Compensation committee   | <u>  -                                   </u>  | Written employment contract   |            |     |      |
|     | ✓ Independent compensation consultant  | <u>  -   -   -   -   -   -   -   -   -   -</u> | Compensation survey or study  |            |     |      |
|     | Form 990 of other organizations  | 굣  | Approval by the board or compensation committee   |            |     |      |
| 4   | During the year, did any person listed in Form 990 or a related organization                               | , Part VII                                     | , Section A , line 1a with respect to the filing organization $% \left( 1\right) =\left( 1\right) \left( 1\right$ |            |     |      |
| а   | Receive a severance payment or change-of-contro  | l paymen                                       | t?  | 4a         |     | No   |
| b   | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                      |  | 4b  |            | Νo  |      |
| C   | Participate in, or receive payment from, an equity-  | based co                                       | mpensation arrangement?   | <b>4</b> c |     | Νo   |
|     | If "Yes" to any of lines $4a-c$ , list the persons and $p$   | rovide th                                      | e applicable amounts for each item in Part III  |            |     |      |
|     | Only 501(c)(3) and 501(c)(4) organizations only m  | nust comp                                      | olete lines 5-9.  |            |     |      |
| 5   | For persons listed in form 990, Part VII, Section A compensation contingent on the revenues of             | , line 1a,                                     | did the organization pay or accrue any  |            |     |      |
| а   | The organization?  |  |   | 5a         |     | Νo   |
| b   | Any related organization?  |  |   | 5b         |     | Νo   |
|     | If "Yes," to line 5a or 5b, describe in Part III   |  |   |            |     |      |
| 6   | For persons listed in form 990, Part VII, Section A compensation contingent on the net earnings of         | , line 1a,                                     | did the organization pay or accrue any  |            |     |      |
| а   | The organization?  |  |   | 6a         |     | Νo   |
| b   | Any related organization?  |  |   | 6b         |     | Νo   |
|     | If "Yes," to line 6a or 6b, describe in Part III   |  |   |            |     |      |
| 7   | For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes,"     |  |   | 7          |     | No   |
| 8   | Were any amounts reported in Form 990, Part VII,   |  |   |            |     |      |
|     | subject to the initial contract exception described in Part III  | ın Kegs s                                      | section 53 4958-4(a)(3)/ If "Yes," describe   |            |     | NI - |
| _   |  |  |   | 8          |     | No   |
| 9   | If "Yes" to line 8, did the organization also follow the section 53 4958-6(c)?                             | ne rebutta                                     | able presumption procedure described in Regulations   | 9          |     |      |

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name                      |             | <b>(B)</b> Breakdown of  | W-2 and/or 1099-MI                        | SC compensation                           | (C) Retirement and             | ( <b>D)</b> Nontaxable | (E) Total of columns | <b>(F)</b> Compensation                         |
|-------------------------------|-------------|--------------------------|---|---|--------------------------------|------------------------|----------------------|---|
|                               |             | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits               | (B)(ı)-(D)           | reported in prior<br>Form 990 or<br>Form 990-EZ |
| (1) STEPHANIE W<br>BERGERON   | (I)<br>(II) | 279,365<br>0             | 15,000<br>0                               | 0   | 23,147<br>0                    | 18,400<br>0            | 335,912<br>0         | (   |
| (2) ELIZABETH<br>BARNES       | (I)<br>(II) | 151,777<br>0             | 4,500<br>0                                |   | 21,653<br>0                    | 8,200<br>0             | 186,130<br>0         | (   |
| (3) HELEN KIEBA-<br>TOLKSDORF | (I)<br>(II) | 159,231<br>0             | 5,000<br>0                                |   | 23,216<br>0                    | 22,757<br>0            | 210,204<br>0         | (   |
| (4) AUDREY<br>OLMSTEAD        | (I)<br>(II) | 169,247<br>0             | 4,200<br>0                                | 0   | 13,564<br>0                    | 14,747<br>0            | 201,758<br>0         | (   |
| (5) MICHAEL LEVENS            | (I)<br>(II) | 134,786<br>0             | 5,250<br>0                                | 60,373<br>0                               | 15,986<br>0                    | 17,280<br>0            | 233,675<br>0         | (   |
| (6) JOHN<br>LICHTENBERG       | (I)<br>(II) | 151,626<br>0             | 5,000<br>0                                | 0   | 12,481<br>0                    | 22,720<br>0            | 191,827<br>0         | (   |
| (7) MARK SOLOMON              | (I)<br>(II) | 106,894<br>0             | 1,949<br>0                                | 86,596<br>0                               | 27,825<br>0                    | 12,620<br>0            | 235,884<br>0         | (   |
| (8) THERESA<br>HILLIARD       | (I)<br>(II) | 100,975<br>0             | 1,652<br>0                                | 88,708<br>0                               | 15,383<br>0                    | 22,346<br>0            | 229,064<br>0         | (   |
| (9) SHEILA RONIS              | (I)<br>(II) | 107,304<br>0             | 1,858<br>0                                | 68,823<br>0                               | 13,806<br>0                    | 7,982<br>0             | 199,773<br>0         | (   |
| (10)RICHARD<br>BERSCHBACK     | (I)<br>(II) | 110,143<br>0             | 0   | 62,235<br>0                               | 24,106<br>0                    | 19,529<br>0            | 216,013<br>0         | (   |
| (11)TERRI<br>WASHBURN         | (I)<br>(II) | 114,641<br>0             | 2,545<br>0                                | 50,208<br>0                               | 13,428<br>0                    | 22,434<br>0            | 203,256<br>0         | (   |
| (12) ROBERT MINTER            | (I)<br>(II) | 128,228<br>0             | 0   | 3,450<br>0                                | 10,469<br>0                    | 717<br>0               | 142,864<br>0         | (   |
|                               |             |                          |   |   |                                |                        |                      |   |
|                               |             |                          |   |   |                                |                        |                      |   |
|                               |             |                          |   |   |                                |                        |                      |   |

Schedule J (Form 990) 2011

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Identifier | Return<br>Reference | Explanation  |
|------------|---------------------|--|
|            | PART I, LINE<br>1A  | HEALTH CLUB DUES ARE PAID FOR DIRECTLY BY THE COLLEGE TO THE HEALTH CLUB FOR THE OFFICERS AND IS INCLUDED IN THEIR W-2'S |

Schedule J (Form 990) 2011

**Supplemental Information on Tax Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a, Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493092003153

Open to Public **Inspection** 

Internal Revenue Service Name of the organization

Department of the Treasury

Schedule K

(Form 990)

Employer identification number

| WAL | LISH COLLEGE OF ACCOUNTANCY & BUSINESS   |   |             |                 |                     |              |                            |                  |              |    | 38-1308480                            |    |     |      |  |  |
|-----|--|---|-------------|-----------------|---------------------|--------------|----------------------------|------------------|--------------|----|---------------------------------------|----|-----|------|--|--|
|     | rt I Bond Issues   |   |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
|     | (a) Issuer Name  | (b) Issuer EIN                            | (c) CUSIP # | (d) Date Issued | <b>(e)</b> Issue Pr | ce <b>(f</b> | (f) Description of Purpose |                  | (g) Defeased |    | <b>(h)</b> On<br>Behalf of<br>Issuer  |    |     | Pool |  |  |
|     |  |   |             |                 |                     |              |                            |                  | Yes          | No | Yes                                   | No | Yes | No   |  |  |
| A   | MICHIGAN HIGHER<br>EDUCATION FACILITIES<br>AUTHORITY   |   |             | 04-01-2010      | 7,510,              | 000 TO R     | EFUND ON 6<br>ES 2005 BOI  | /1/10 THE<br>NDS |              | x  |                                       | X  |     | ×    |  |  |
| Pa  | TEIII Proceeds   |   |             |                 |                     |              | 1                          |                  | 1            |    |                                       |    |     |      |  |  |
|     | ^  |   |             |                 | A                   |              | +                          | В                |              | С  |                                       |    | D   |      |  |  |
| 1   | Amount of bonds retired  |   |             |                 |                     | 1,765,94     | 0                          |                  |              |    |                                       |    |     |      |  |  |
| 2   | A mount of bonds defeased  |   |             |                 | _                   |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 3   | Total proceeds of issue  | u -                                       |             |                 |                     | 7,510,00     | 0                          |                  |              |    |                                       | -  |     |      |  |  |
| 4   | Gross proceeds in reserve fun  |   |             |                 |                     |              |                            |                  |              |    |                                       | -  |     |      |  |  |
| 5   | Capitalized interest from proc   |   |             |                 |                     |              |                            |                  |              |    |                                       | -  |     |      |  |  |
| 6   | Proceeds in refunding escrow   |   |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 7   | Issuance costs from proceeds   |   |             |                 | _                   | 105,000      |                            |                  |              |    |                                       |    |     |      |  |  |
| 8   | Credit enhancement from proc   |   |             |                 | _                   |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 9   | Working capital expenditures   | •   |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 10  | Capital expenditures from pro-   | ceeds                                     |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 11  | O ther spent proceeds  |   |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 12  | O ther unspent proceeds  |   |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 13  | Year of substantial completion   | n<br>———————————————————————————————————— |             |                 | 200                 | 7            |                            |                  |              |    |                                       |    |     |      |  |  |
|     |  |   |             |                 | Yes                 | No           | Yes                        | No               | Yes          |    | No                                    | Ye | 5   | No   |  |  |
| 14  | Were the bonds issued as part  |   |             |                 | X                   |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 15  | Were the bonds issued as part of an advance refunding issue?   |   |             |                 |                     | X            |                            |                  |              |    |                                       |    |     |      |  |  |
| 16  | Has the final allocation of proceeds been made?  |   |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
| 17  | 7 Does the organization maintain adequate books and records to support the final allocation of proceeds? |   |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
| Par | t IIII Private Business U  | Jse                                       |             |                 |                     |              |                            |                  |              |    |                                       |    |     |      |  |  |
|     |  |   |             | Yes             |                     | -            | B<br>I Na                  | V                | C            | N- | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | D  | N-  |      |  |  |
| 1   | Was the organization a partner in a partnership, or a member of an LLC, which owned                      |   |             |                 | res                 | No<br>X      | Yes                        | No               | Yes          |    | No                                    | Ye | S   | No   |  |  |

Are there any lease arrangements that may result in private business use of bond-

property financed by tax-exempt bonds?

financed property?

Page **2** Part IIII Private Business Use (Continued) В C D Α Yes No Yes No Yes No Yes No Are there any management or service contracts that may result in private business За Х use? If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed Are there any research agreements that may result in private business use of bondfinanced property? Χ If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? Enter the percentage of financed property used in a private business use by entities 4

Χ

2 000 %

Enter the percentage of financed property used in a private business use as a result of 5 unrelated trade or business activity carried on by your organization, another section 0 % 501(c)(3) organization, or a state or local government Total of lines 4 and 5 2 000 %

Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?

other than a section 501(c)(3) organization or a state or local government

Part IV Arbitrage

7

|    |  | A        |                  | В   |    | C   |    | D   |    |
|----|--|----------|------------------|-----|----|-----|----|-----|----|
|    |  | Yes      | No               | Yes | No | Yes | No | Yes | No |
| 1  | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue? |          | х                |     |    |     |    |     |    |
| 2  | Is the bond issue a variable rate issue?   | ×        |                  |     |    |     |    |     |    |
| 3a | Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?                                     | X        |                  |     |    |     |    |     |    |
|    | Name of provider   | COMERICA | <u>l</u><br>Bank |     |    |     |    |     |    |
| С  | Term of hedge  | 3 0000   | 0000000          |     |    |     |    |     |    |
| d  | Was the hedge superintegrated?   |          | х                |     |    |     |    |     |    |
| e  | Was a hedge terminated?  |          | х                |     |    |     |    |     |    |
| 4a | Were gross proceeds invested in a GIC?   |          | Х                |     |    |     |    |     |    |
| b  | Name of provider   |          | •                |     |    |     |    |     |    |
| С  | Term of GIC  |          |                  |     |    |     |    |     |    |
| d  | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?  |          |                  |     |    |     |    |     |    |
| 5  | Were any gross proceeds invested beyond an available temporary period?   |          | х                |     |    |     |    |     |    |
| 6  | Did the bond issue qualify for an exception to rebate?   | X        |                  |     |    |     |    |     |    |

#### Part V **Procedures To Undertake Corrective Action**

Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations

#### Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

**Identifier Return Reference Explanation**  efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493092003153

### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

### **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public **Inspection** 

Name of the organization Employer identification number WALSH COLLEGE OF ACCOUNTANCY & BUSINESS ADMINISTRATION Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (c) (a) Name of disqualified person 1 (b) Description of transaction Corrected? Yes No 2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . . . . Part II Loans to and/or From Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a (f) (b) Loan to (g)Written (e) In Approved or from the (a) Name of interested person and (c)Original default? by board or (d)Balance due agreement? organization? principal amount purpose committee? Τо From Yes No Yes No Yes No Part III Grants or Assistance Benefitting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27. (b) Relationship between interested person (a) Name of interested person (c)A mount of grant or type of assistance and the organization

| Part IV | Business | Transactions | Involvina | Interested | Persons |
|---------|----------|--------------|-----------|------------|---------|
|         |          |              |           |            |         |

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| Complete if the organization  | ii alisweled Tes Oli   | TOTTI 330, Part IV, III | ie zoa, zob, oi zoc.  |         |                               |
|-------------------------------|--|-------------------------|---|---------|-------------------------------|
| (a) Name of interested person | (b) Relationship between interested person and the  (c) A mount of transaction |                         | (d) Description of transaction  | organiz | aring of<br>zation's<br>nues? |
|                               | organization   |                         |   | Yes     | No                            |
|                               | COMPANY OWNED<br>BY ALAN J<br>KAUFMAN, TRUSTEE                                 | ŕ                       | BURNS AND WILCOX<br>CONTRACTED WITH WALSH<br>COLLEGE FOR ONLINE<br>SOFTWARE DEVELOPMENT |         | No                            |
| (2) EDWARD D CALLAGHAN        | TRUSTEE OF WALSH<br>COLLEGE  |                         | ADJUNCT PROFESSOR FOR<br>WALSH COLLEGE  |         | No                            |
|                               |  |                         |   |         |                               |
|                               |  |                         |   |         |                               |
|                               |  |                         |   |         |                               |
|                               |  |                         |   |         |                               |

#### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

Schedule L (Form 990 or 990-EZ) 2011

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493092003153

OMB No 1545-0047

**SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Open to Public Inspection

Name of the organization WALSH COLLEGE OF ACCOUNTANCY & BUSINESS **ADMINISTRATION** 

**Employer identification number** 

38-1308480

| ldentifier                                   | Return<br>Reference                          | Explanation  |
|--|--|--|
|  | FORM 990, PART<br>VI, SECTION A,<br>LINE 2   | STEPHANIE BERGERON AND ROBERT NAFTALY HAVE A BUSINESS RELATIONSHIP   |
|  | FORM 990, PART<br>VI, SECTION B,<br>LINE 11  | THE FORM 990 IS REVIEWED BY ALL OFFICERS OF THE COLLEGE AND THEN BY THE AUDIT COMMITTEE AND SENT TO THE BOARD OF TRUSTEES THE FINAL 990 IS THEN POSTED TO AN INTERNAL SITE   |
|  | FORM 990, PART<br>VI, SECTION B,<br>LINE 12C | TRUSTEES, OFFICERS, EXECUTIVE AND SELECTIVE KEY ADMINISTRATORS ARE REQUIRED TO FILE A CONFLICT OF INTEREST STATEMENT ANNUALLY AND EVERY TIME THERE IS A DECISION UNDER CONSIDERATION IN WHICH SUCH A PERSON MAY HAVE AN INTEREST   |
|  | FORM 990, PART<br>VI, SECTION B,<br>LINE 15  | THE COMPENSATION OF THE OFFICERS AND KEY EMPLOYEES IS APPROVED BY THE ORGANIZATION & COMPENSATION COMMITTEE OF THE BOARD OF TRUSTEES THE COMPENSATION IS EITHER SET BY WRITTEN CONTRACT OR ANNUALLY BASED ON COMPENSATION SURVEYS AND/OR INDEPENDENT COMPENSATION CONSULTANT |
|  | FORM 990, PART<br>VI, SECTION C,<br>LINE 19  | THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC THROUGH THE WEBSITE OR THROUGH WRITTEN OR VERBAL REQUESTS  |
| HOURS WORKED FOR<br>RELATED<br>ORGANIZATION  | FORM 990, PART<br>VII                        | THE OFFICERS LISTED ON PART VII OF FORM 990 EACH SPEND 1 HOUR PER WEEK WORKING<br>FOR THE WALSH COLLEGE FOUNDATION, A RELATED ORGANIZATION   |
| CHANGES IN NET<br>ASSETS OR FUND<br>BALANCES | FORM 990, PART<br>XI, LINE 5                 | NET UNREALIZED GAINS ON INVESTMENTS 231,823 PENSION ADJUSTMENT -3,335,846 TOTAL TO FORM 990, PART XI, LINE 5 -3,104,023  |
| OVERSIGHT OF AUDIT                           | FORM 990, PART<br>XII, LINE 2C               | THE ORGANIZATION HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT THIS PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR   |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data SCHEDULE R | Related Or

DLN: 93493092003153

2011

OMB No 1545-0047

Open to Public Inspection

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

ADMINISTRATION

Name of the organization

WALSH COLLEGE OF ACCOUNTANCY & BUSINESS

(Form 990)

► Attach to Form 990. ► See separate instructions.

Open
Insp

Employer identification number

38-1308480

| Part I Identification of Disregarded Entities (Co                                       | mplete   | ıf the organızatıor            | n answered "Yes"                                    | on Form 990, Pa            | rt IV, line 33.)                              |  |                   |                                     |
|---|----------|--------------------------------|---|----------------------------|---|--|-------------------|-------------------------------------|
| (a) Name, address, and EIN of disregarded entity  |          | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Total income E      | <b>(e)</b><br>End-of-year assets              | <b>(f)</b><br>Direct controlling<br>entity |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
|   |          |                                | 1   | +                          |   |  |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
| Part II Identification of Related Tax-Exempt Orgon related tax-exempt organizations dur |          |                                | the organization                                    | answered "Yes"             | on Form 990, Pa                               | art IV, line 34 becaus                     | se it had         | one                                 |
| (a) Name, address, and EIN of related organization                                      |          | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code section | (e) Public charity statu (if section 501(c)(3 |  | Section 5<br>cont | g)<br>12(b)(13<br>rolled<br>ızatıon |
| (1) THE WALSH COLLEGE FOUNDATION  |          |                                |   |                            |   |  | Yes               | No                                  |
| 3838 LIVERNOIS  | SCHO     | E FUNDS FOR<br>DLARSHIPS AND   | MI  | 501(C)(3)                  |   | 7 WALSH COLLEGE                            | Yes               |                                     |
| TROY, MI 480077006<br>20-0664128  |          | ERAL SUPPORT OF<br>SH COLLEGE  | M   | 301(0)(3)                  |   | <u></u>                                    | les               |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
|   |          |                                |   |                            |   |  |                   |                                     |
| For Privacy Act and Paperwork Reduction Act Notice, see the Inst                        | uct ions | for Form 990.                  | Cat No 50   | 135Y                       | ı   | Schedule R (I                              | orm 990)          | 2011                                |

| Part III | Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, lin | ie 34 |
|----------|---|-------|
|          | because it had one or more related organizations treated as a partnership during the tax year.)   |       |

| (a)<br>Name, address, and EIN<br>of<br>related organization | (b)<br>Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | <b>(f)</b><br>Share of total<br>income | (g)<br>Share of end-of-<br>year<br>assets | (h)<br>Disproprtionate<br>allocations? |    | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j<br>Gene<br>mana<br>parti | ral or<br>aging | <b>(k)</b><br>Percentage<br>ownership |
|---|-------------------------|--|--------|--|--|---|--|----|---|-----------------------------|-----------------|---------------------------------------|
|   |                         |  |        |  |  |   | Yes                                    | No |   | Yes                         | No              |                                       |
|   |                         |  |        |  |  |   |  |    |   |                             |                 |                                       |
|   |                         |  |        |  |  |   |  |    |   |                             |                 |                                       |
|   |                         |  |        |  |  |   |  |    |   |                             |                 |                                       |
|   |                         |  |        |  |  |   |  |    |   |                             |                 |                                       |
|   |                         |  |        |  |  |   |  |    |   |                             |                 |                                       |
|   |                         |  |        |  |  |   |  |    |   |                             |                 |                                       |
|   |                         |  |        |  |  |   |  |    |   |                             |                 |                                       |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity | <b>(c)</b> Legal domicile (state or foreign country) | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | (f)<br>Share of total<br>Income | (g)<br>Share of<br>end-of-year<br>assets | <b>(h)</b><br>Percentage<br>ownership |
|---|--------------------------------|--|-------------------------------------|--|---------------------------------|--|---------------------------------------|
|   |                                |  |                                     |  |                                 |  |                                       |
|   |                                |  |                                     |  |                                 |  |                                       |
|   |                                |  |                                     |  |                                 |  |                                       |
|   |                                |  |                                     |  |                                 |  |                                       |
|   |                                |  |                                     |  |                                 |  |                                       |
|   |                                |  |                                     |  |                                 |  |                                       |
|   |                                |  |                                     |  |                                 |  |                                       |

| chedule R (Form 990) 2011  |            | P a | ge 3 |
|--|------------|-----|------|
| Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)            |            |     |      |
| Note. Complete line 1 if any entity is listed in Parts II, III or IV   |            | Yes | No   |
| 1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? |            |     |      |
| a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity  | 1a         |     | No   |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)   | 1b         |     | No   |
| c Gift, grant, or capital contribution from related organization(s)  | <b>1</b> c | Yes |      |
| d Loans or loan guarantees to or for related organization(s)   | 1d         |     | No   |
| e Loans or loan guarantees by related organization(s)  | 1e         |     | No   |
| f Sale of assets to related organization(s)  | 1f         |     | No   |
| g Purchase of assets from related organization(s)  | 1g         |     | No   |
| h Exchange of assets with related organization(s)  | 1h         |     | No   |
| i Lease of facilities, equipment, or other assets to related organization(s)   | 1i         |     | No   |
| j Lease of facilities, equipment, or other assets from related organization(s)   | 1j         |     | No   |
|  | 1k         |     | No   |
| Performance of services or membership or fundraising solicitations by related organization(s)  | 11         | Yes |      |
| m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)  | 1m         | Yes |      |
| n Sharing of paid employees with related organization(s)   | 1n         | Yes |      |
| • Reimbursement paid to related organization(s) for expenses   | 1o         | Yes |      |
| p Reimbursement paid by related organization(s) for expenses   | 1p         | Yes |      |
| P Remibulisement paid by related digamization(s) for expenses  |            |     |      |
| <b>q</b> Other transfer of cash or property to related organization(s)   | 1q         |     | No   |
| r Other transfer of cash or property from related organization(s)  | 1r         |     | No   |
|  |            |     |      |

| 2 | If the answer to any of the above is | :"Yes, | ' see the instructions for information on who must comp | lete this line, includ | ling covered relationshi | ps and transaction thresholds |
|---|--------------------------------------|--------|---|------------------------|--------------------------|-------------------------------|

| <b>(b)</b><br>Transaction<br>type(a-r) | (c)<br>Amount involved   | <b>(d)</b><br>Method of determining amount<br>involved |
|--|--------------------------|--|
| С                                      | 392,042                  | CASH TRANSACTION                                       |
|  |                          |  |
|  |                          |  |
|  |                          |  |
|  |                          |  |
|  |                          |  |
|  | Transaction<br>type(a-r) | type(a-r) Amount involved                              |

#### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| <b>(a)</b><br>Name, address, and EIN of<br>entity | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | org | (e) Are all partners section 501(c)(3) janizations? | <b>(f)</b><br>Share of<br>total income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | (h)<br>Disproprtionate alloc |    | (i)<br>Code V—UBI<br>amount in box<br>20 of Schedule K-1<br>(Form 1065) | Gene<br>man<br>part | <b>j)</b><br>eral or<br>aging<br>ener? | <b>(k)</b><br>Percentage<br>ownership |
|---|--------------------------------|---|---|-----|---|--|---|------------------------------|----|---|---------------------|--|---------------------------------------|
|   |                                |   | ,   | Yes | No  |  |   | Yes                          | No |   | Yes                 | No                                     |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |

Schedule R (Form 990) 2011

# Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011

#### **Additional Data**

Software ID:

**Software Version:** 

**EIN:** 38-1308480

Name: WALSH COLLEGE OF ACCOUNTANCY & BUSINESS

4,812)

**ADMINISTRATION** 

#### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

#### 4d. Other program services

(Code ) (Expenses \$ 684,592 including grants of \$ 0 ) (Revenue \$

THE WALSH COLLEGE LIBRARY COLLECTION CONSISTS OF APPROXIMATELY 32,000 VOLUMES TOTALLY FOCUSED TO SUPPORT THE BUSINESS PROGRAMS OFFERED AT WALSH IN ADDITION, THERE ARE OVER 2,000 E-BOOKS AND 61 ONLINE DATABASES

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| Compensated Employees, and Independent Contractors |                                |                                     |                       |         |              |                     |        |  |   |  |  |  |
|--|--------------------------------|-------------------------------------|-----------------------|---------|--------------|---------------------|--------|--|---|--|--|--|
| <b>(A)</b><br>Name and Title                       | (B)<br>Average<br>hours<br>per | (C) Position (check all that apply) |                       |         |              |                     |        | ( <b>D)</b> Reportable compensation from the | <b>(E)</b> Reportable compensation from related | <b>(F)</b> Estimated amount of other compensation        |  |  |
|  | week                           | Individual trustae<br>or director   | Institutional Trustee | Officei | Key employee | Highest compensated | Former | organization (W-<br>2/1099-MISC)             | organizations<br>(W- 2/1099-<br>MISC)           | from the<br>organization and<br>related<br>organizations |  |  |
| RICHARD D AGINIAN<br>TRUSTEE                       | 30                             | ×                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| BETH L CAFARO<br>TRUSTEE                           | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| EDWARD D CALLAGHAN PHD<br>TRUSTEE                  | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| DONALD H CLAYTON<br>TRUSTEE                        | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| VAN E CONWAY<br>TRUSTEE                            | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| DENNIS G COWAN<br>TRUSTEE                          | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| BARBARA J DOBB<br>TRUSTEE                          | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| SHIRLEY E GOFRANK<br>TRUSTEE                       | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| EDWARD T GWILT<br>TRUSTEE                          | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| WILLIAM F JONES<br>TRUSTEE                         | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| ALAN J KAUFMAN<br>TRUSTEE                          | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| KATHLEEN M KOSMATKA<br>TRUSTEE                     | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| N PATRICIA KURTZ<br>TRUSTEE                        | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| AUBREY W LEE SR<br>TRUSTEE                         | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| BARBARA J MAHONE<br>TRUSTEE                        | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| MARK R MCCAMMON<br>TRUSTEE                         | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| THOMAS F MCNULTY<br>TRUSTEE                        | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| RONALD D MOORE<br>TRUSTEE                          | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| ROBERT H NAFTALY<br>TRUSTEE                        | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| DAVID J PETOSKEY<br>TRUSTEE                        | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| MARY PETROVICH<br>TRUSTEE                          | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| MICHAEL J PLOTZKE<br>TRUSTEE                       | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| MADHAVA REDDY<br>TRUSTEE                           | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| WILLIAM C RONEY III<br>TRUSTEE                     | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |
| MICHAEL A SEMANCO<br>TRUSTEE                       | 30                             | Х                                   |                       |         |              |                     |        | 0  | 0   | 0  |  |  |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| Compensated Employees, and Independent Contractors |                          |                                     |                       |         |              |                              |        |  |   |  |  |
|--|--------------------------|-------------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|---|--|--|
| <b>(A)</b><br>Name and Title                       | (B)<br>A verage<br>hours | (C) Position (check all that apply) |                       |         |              |                              |        | ( <b>D)</b> Reportable compensation from the | <b>(E)</b> Reportable compensation from related | (F) Estimated amount of other  |  |
|  | per<br>week              | Individual trustae<br>or director   | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | organization (W-<br>2/1099-MISC)             | organizations<br>(W- 2/1099-<br>MISC)           | compensation<br>from the<br>organization and<br>related<br>organizations |  |
| NEAL F ZALENKO<br>TRUSTEE                          | 30                       | Х                                   |                       |         |              |                              |        | 0  | 0   | 0  |  |
| A MARK ZEFFIRO<br>TRUSTEE                          | 30                       | Х                                   |                       |         |              |                              |        | 0  | 0   | 0  |  |
| STEPHANIE W BERGERON<br>PRESIDENT AND CEO          | 39 00                    | Х                                   |                       | Х       |              |                              |        | 294,365                                      | 0   | 41,547   |  |
| ELIZABETH BARNES<br>VP, CHIEF HR OFFICER           | 40 00                    |                                     |                       | Х       |              |                              |        | 156,277                                      | 0   | 29,853   |  |
| HELEN KIEBA-TOLKSDORF<br>VP, CFO AND TREASURER     | 39 00                    |                                     |                       | Х       |              |                              |        | 164,231                                      | 0   | 45,973   |  |
| AUDREY OLMSTEAD<br>VP CHIEF DEVELOPMENT OFFICER    | 39 00                    |                                     |                       | Х       |              |                              |        | 173,447                                      | 0   | 28,311   |  |
| MICHAEL LEVENS<br>INTERIM CAO THROUGH 12/31/11     | 40 00                    |                                     |                       | Х       |              |                              |        | 200,409                                      | 0   | 33,266   |  |
| JOHN LICHTENBERG<br>VP MARKETING THROUGH 4/27/12   | 40 00                    |                                     |                       | Х       |              |                              |        | 156,626                                      | 0   | 35,201   |  |
| MARK SOLOMON<br>FACULTY                            | 40 00                    |                                     |                       |         |              | Х                            |        | 195,439                                      | 0   | 40,445   |  |
| THERESA HILLIARD<br>FACULTY                        | 40 00                    |                                     |                       |         |              | Х                            |        | 191,335                                      | 0   | 37,729   |  |
| SHEILA RONIS<br>FACULTY                            | 40 00                    |                                     |                       |         |              | Х                            |        | 177,985                                      | 0   | 21,788   |  |
| RICHARD BERSCHBACK<br>FACULTY                      | 40 00                    |                                     |                       |         |              | Х                            |        | 172,378                                      | 0   | 43,635   |  |
| TERRI WASHBURN<br>FACULTY                          | 40 00                    |                                     |                       |         |              | Х                            |        | 167,394                                      | 0   | 35,862   |  |
| ROBERT MINTER<br>EXEC VP AND CAO - FORMER          | 40 00                    |                                     |                       |         |              |                              | Х      | 131,678                                      | 0   | 11,186   |  |