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Form **990-EZ**

Department of the Treasury Internal Revenue Service

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities,
and certain controlling organizations as defined in section 512(b)(13) must file
Form 990 (see instructions) All other organizations with gross receipts less than \$200,000
and total assets less than \$500,000 at the end of the year may use this form

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-1150

Open to Public Inspection

| B check spinsage have change h | Α | For t | he 2011 ca | lendar year, or tax year beginning $8/01$, 2011, and ending $7/31$ | _ | | <u>, 2012</u> |
|--|-----------------|-----------|--------------------|--|-------------|-----------------|------------------------------|
| Reserve charge infest return Special Content of the property Special Content S | B | Check | ıf applicable | C | DE | mployer i | dentification number |
| September number September number num | | Addres | s change | PENSACOLA BEACH SONG FEST INC | : | 27-30 | 08580 |
| Accounting Method | | Name | change | | Ет | elephone | number |
| Accounting Method | | Initial r | eturn | PENSACOLA, FL 32507 | ۱ ، | 615-4 | 23-9038 |
| Accounting Method | | Termin | ated | AD Eurosnow, HI. 36801 | | 010 4 | 23 9030 |
| Accounting Method Cash Accrual Other (specify) H Check If the organization is not reveal to this status (cloving one) M Store | | Amend | ed return | | | | xemption |
| Website: Pensacolabeachsongfest.com Value | ĪX | Applica | ition pending | | <u> </u> | | ··· |
| Tax-exempt status (ck only one) | G | | | | | if the | e organization is not |
| Check | ı | Webs | site: 🟲 <u>p</u> | ensacolabeachsongfest.com requirements and requirements are consistent and requirements are co | red to | attach | Schedule B (Form |
| normally not more than \$50,000 A Form 990-E2 or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return. Add lines \$b, £c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assests (Column (5) below) are \$500,000 or more, file form 990 instead of Form 990 or \$200 shows assessed of Form 990 or Set of the more years assessed of Form 990 or Form | J | Tax-e | xempt status | (ck only one) $ \times$ 501(c)(3) \times 501(c) () \prec (insert no) \times 4947(a)(1) or \times 527 | 330. | .Z, QI 93 | ····· |
| Add lines 5, 6c, and 7b, to line 9 to determine gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (8) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ | K | Chec | k ► l lf | the organization is not a section 509(a)(3) supporting organization or a section 527 organ | ızatıo | n and if | ts gross receipts are |
| Let Add lines 5b. 6c, and 7b, to line 9 to determine gross receipts are \$200,000 or more, or if total \$\$ \$58,976. Sassels (Part II, Inc 2b, column (2b) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ | | norm | ally not mo | ore than \$50,000 A Form 990-EZ or Form 990 return is not required though Form 990-N (| e-pos | tcard) r | nay be required (see |
| Part II, Inne 25, column (8) below) are \$50,000 or more, file Form 990 instead of Form 990.EZ \$ \$8, 916. Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I.) Check if the organization used Schedule O to respond to any question in this Part I | | ınstru | ictions) Bi | ut if the organization chooses to file a return, be sure to file a complete return | | | |
| Check if the organization used Schedule O to respond to any question in this Part I 1 Contributions, gifts, grants, and similar amounts received 2 Program service revenue including government fees and contracts 3 Membership dues and assessments 4 Investment income 5a Cross amount from sale of assets other than inventory b Less cost or other basis and sales express c Gam or (loss) from sale of assets other than inventory b Less cost or other basis and sales express a Gross income from gaming (atter Schedule State Sta | L | Add l | s (Part II, | line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ | | ► \$ | |
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| Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return) Nother changes in net assets or fund balances (explain in Schedule O) Net assets or fund balances at end of year Combine lines 18 through 20 20 21 2,094. | | 1- | | | | 18 | |
| figure reported on prior year's return) 7 | | | | | _ | | |
| s 21 Net assets or fund balances at end of year Combine lines 18 through 20 21 2,094. | ЙŽ | 19 | Net asset | is or fund balances at beginning of year (from line 2/, column (A)) (must agree with end-o | ır-yea | 10 | n |
| s 21 Net assets or fund balances at end of year Combine lines 18 through 20 21 2,094. | TE | 20 | | | | - | |
| | \$ | | | | | | 2 004 |
| | E A | | | | | 121 | |

Form **990-EZ** (2011)



| Par | 性順 Balance Sheets. (see the ins Check if the organization used Sche | | estion in this Part II | | | П |
|------|---|--|---|--|--------------------|--|
| | One of the organization about onto | date o to respond to diff que | |) Beginning of ye | ar | (B) End of year |
| 22 | 3, | | | | 22 | 2,094. |
| 23 | Land and buildings. | 23 | | | | |
| 24 | Other assets (describe in Schedule O) Total assets | | | | | 2 004 |
| | Total liabilities (describe in Schedule O) | | | 0 | - | 2,094. |
| | Net assets or fund balances (line 27 of | | line 21) | 0 | . 27 | 2,094. |
| | till Statement of Program Serv | | | | · - / | Expenses |
| | Check if the organization used Sci | hedule O to respond to any q | uestion in this Part III | · X | (Reg | uired for section |
| What | is the organization's primary exempt purpose? Sec | Schedule O | | | organ | c)(3) and 501(c)(4) nizations and section |
| mea | is the organization's primary exempt purpose? See cribe the organization's program service a sured by expenses. In a clear and concise fited, and other relevant information for e | ccomplishments for each of i e manner, describe the service each program title | ts three largest program ces provided, the numb | n services, as er of persons | 4947 | (a)(1) trusts, optional thers) |
| 28 | | | | | | |
| | | | | | | |
| | (Grants \$) If th | is amount includes foreign gr | rants check here | | 28 a | |
| 29 | (Circles 4) | is amount includes foreign gr | arts, check here | · · · · | | |
| | | | | | | |
| | | | | | | |
| | (Grants \$) If th | is amount includes foreign gr | rants, check here | | 29 a | |
| 30 | | | | | | |
| | | | - | | | |
| | | | ,,, | | | |
| 21 | | is amount includes foreign gr | rants, check here | | 30 a | |
| 31 | Other program services (describe in Sch (Grants \$) If th | iedule O) is amount includes foreign gr | rants chock horo | ▶ □ | 31 a | |
| 32 | Total program service expenses (add lin | | ants, check here | | 32 | |
| | t IV List of Officers, Directors, | | loyees. List each one ev | en if not compensated | | e instructions for Part IV) |
| | Check if the organization used Sc | | | | ` | |
| | (a) Name and address | (b) Title and average hours per week devoted to position | (c) Reportable compensation (Form W-2/1099-MISC) (If not paid, enter -0-) | (d) Health benefit contributions to emp benefit plans, an deferred compensa | lóyee d | (e) Estimated amount of other compensation |
| JAN | MES PASQUALE | Treasurer | | 40.01.04.0011.00 | | |
| | ROSS ROAD | 0 | 0. | | 0. | 0. |
| | ERGREEN, AL 36401 | | | | | |
| | IEDA_CROSS | President | | | • | • |
| | ROSS ROAD | 0 | 0. | | 0. | 0. |
| | ERGREEN, AL 36407 SS ORENSTEIN | Director | | | | |
| 340 | 00 WIMBLEDON DRIVE, STE 12 | Director | 0. | | 0. | 0. |
| PEN | ISACOLA, FL 32504 | 3 | · · | | ٠. | |
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27-3008580

Page 2

Form 990-EZ (2011) PENSACOLA BEACH SONG FEST INC

| orm 990-E | Z (2011) PENSACOLA BEACH SON | NG FEST INC | | <u>27-</u> 30 | 08580 | Р | age 4 |
|------------------|---|--|--|--|---------------------------|-----------|-------------|
| _ | | | | | [atanta lea | | No |
| 46 Did th candi | e organization engage, directly or indire dates for public office? If 'Yes,' complete | ctly, in political campai e Schedule C. Part I | gn activities on behalf o | of or in opposition to | 46 | A 145 ANS | X |
| Part VI | Section 501(c)(3) organizations | and section 4947 | (a)(1) nonexempt c | haritable trusts or | ıly. All sed | tion | |
| | 501(c)(3) organizations and sec | :tion 4947(a)(1) no | nexempt charitable | trusts must answe | er questioi | าร | |
| | 47-49b and 52, and complete the | | | | | | |
| | Check if the organization used Schedu | e O to respond to any | question in this Part VI | | | | |
| 47 Did th | e organization engage in lobbying activi | ties or have a section 5 | 501(h) election in effect | during the tax year? If | 'Yes.' | Yes | No |
| comp | lete Schedule C, Part II | | | | 47 | | <u>X</u> |
| | organization a school as described in se | ,,,,,,, | | dule E | 48 | | <u>X</u> |
| | e organization make any transfers to an s,' was the related organization a section | • | e related organization? | | 49a 49b | | <u>X</u> |
| | lete this table for the organization's five | | employees (other than o | officers directors trust | | | |
| emplo | byees) who each received more than \$10 | 0,000 of compensation | from the organization | If there is none, enter | 'None ' | | |
| (| a) Name and address of each employee paid more than \$100,000 | (b) Title and average hours per week devoted to position | (c) Reportable compensation (Forms W-2/1099-MISC) | (d) Health benefits, contributions to employee benefit plans, and deferred compensation | (e) Estimate other com | | |
| None | | | | | | | |
| | | | | | | | |
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| - T.1.1 | | 100,000 | | | <u> </u> | | |
| | number of other employees paid over \$1 lete this table for the organization's five | · | ndenendent contractors | | ara than ¢10 | 0 000 | o. f |
| comp | ensation from the organization of there is | s none, enter 'None ' | | who each received inc | ne man pro | 0,000 | <u> </u> |
| (a) N | ame and address of each independent contractor paid | more than \$100,000 | (b) Type (| of service | (c) Comp | ensatio | า |
| None | | | | | | | |
| <u> </u> | | | | | | | |
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| | | - | | <u>.</u> | | | |
| | | | | | | | |
| | | | | | | | |
| - | | | 100.000 | | <u> </u> | | |
| | number of other independent contractors | • | • | A77/-\/1\ | | | |
| charit | e organization complete Schedule A? N able trusts must attach a completed Sch | edule A | organizations and 49 | 47(a)(T) nonexempt | ► X Yes | | No |
| Inder penalties | of perjury, I declare that I have examined this return, and complete Declaration of preparer (other than office | including accompanying scheor) is based on all information of | dules and statements, and to the | e best of my knowledge and be | elief, it is | _ | |
| , | | | 4 | / | | | |
| Sign | Signature of officer | | | - / • / | 013 | | |
| lere | JAMES PASQUALE | and long | mi | Executive Dire | ctor | | |
| | Type or print name and title Print/Type preparer's name | Preparer's signature | Date | | PTIN | | |
| امنط | Terry L. Page, CPA | (1) | 1/08/1 | Clieck | 20025275 | 7 | |
| Paid Preparer | Firm's name Page and Associ | ates | | . 3 self-employed 1 | . 0023213 | | |
| Jse Only | Firm's address > 8118 Sawyer Bro | | | Firm's EIN ► | 6217626 | 23 | |
| | Nashville, TN 3 | | | | 5) 673- | 1120 | |
| lay the IRS | S discuss this return with the preparer sl | | uctions | | ► X Yes | | No |
| | | | | :- | Form 99 0 |)-EZ (| 2011) |

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Employer identification number

Schedule A (Form 990 or 990-EZ) 2011

| PEN | SAC | OLA | BEACH | SON | G FES | T INC | | | | | | | | <u>27-30</u> | <u>08580</u> |) | | |
|--------|------|-----------------|------------------------------------|--------------------|-------------------------|-----------------------------------|---------------|---|---------------------|-------------------------|--|----------------------|--|---|---------------------------------|-----------------------------|-------------------|---------------|
| Part | : [| Reas | on for | Publi | c Cha | rity Sta | tus | (All organizat | ions | must c | omple | te this | part.) | See ir | ist <u>ruc</u> ti | ons. | | |
| The o | rgar | nızatıor | n is not a | a privat | e found | atıon bec | ause | it is (For lines | 1 throu | ugh 11, d | check or | nly one | box) | | | | | |
| 1 | | A chur | ch, conv | ention | of churc | ches or as | ssoci | ation of churche | s desc | ribed in | section | 170(b) | (1)(A)(i). | | | | | |
| 2 | | A scho | ol descr | ibed in | section | 170(b)(1 | χΑχ | ii). (Attach Sche | edule E | Ξ) | | | | | | | | |
| 3 | | A hosp | oital or a | coope | rative h | ospital se | rvice | organization de | scribe | d in sec | tion 170 | (b)(1)(A | λ(iii). | | | | | |
| 4 | _ | | | | rganızat | ion opera | ated i | in conjunction w | ith a h | ospital d | escribe | d in sec | tion 170 |)(b)(1)(A | (Xiii) En | iter the hos | spital's | 6 |
| _ | _ | name, | city, an | d state | | The bone | . | a college or uni | | | | tod by | | | | cribed in | ection | |
| 5 | | 170(b) | (1)(A)(iv |). (Con | nplete F | Part II) | | | | | | | | illentai | unit des | scribed iii s | »ectioi | 11 |
| 6 7 | | An ord | ianizatio | n that r | normally | ernment c receives Complete | a sı | vernmental unit ubstantial part of i II) | descrit f its su | ped in s e | om a go | vernme | (A)(v). ntal unit | or from | the ger | neral public | : desci | rıbed |
| 8 | | | | | | | | 0(b)(1)(A)(vi). (C | omplet | te Part II |) | | | | | | | |
| 9 | _ | from a | ctivities ment inc | related ome ar | l to its e nd unrel | xempt fu ated busi | nctio ness | more than 33-1 ns – subject to taxable income nplete Part III) | certair | ı excepti | ons. an | d (2) no | more t | han 33-1 | 1/3% of | its support | from | aross |
| 10 | | An org | janizatio | n organ | nized ar | nd operate | ed ex | clusively to test | for pu | ıblıc safe | ty See | section | 1 509(a)(| (4). | | | | |
| 11 | | more i | oublicty: | support | ted orga | nizations | desc | clusively for the cribed in section on and complete | 509(a) |)(1) or s | ection 5 | 09(a)(2 | ctions o) See s | f, or car ection 5 | ry out th 6 09(a)(3) | ne purpose . Check th | s of or ie box | ne or that |
| | | a 🔲 - | | | | Туре | | | | l – Func | | | ted | | d 🗌 | Type III - | - Othe | er |
| е | | other t | ecking th than foui n 509(a) | ndation | l certify manag | that the ers and o | orga other | nization is not c than one or mor | ontroll e publ | led direc licly supp | tly or in- ported o | directly irganiza | by one tions de | or more scribed | dısqualı ın sectio | ified persoi on 509(a)(1 | ns I) or | |
| f | | If the check | organiza this box | ition red | | | | mination from th | | | | | | | | | n, | |
| g | | Since | August | 17, 200 | 6, has t | he organ | ızatıc | on accepted any | gift o | r contrib | ution fro | m any | of the fo | llowing | persons | ,7 | | |
| | | | | | | | | | | | | | | | | | Yes | No |
| | | (i) / | A persor below, th | n who d ne gove | lirectly a erning ba | or indirect ody of the | ly co sup | ntrols, either ald ported organizat | ne or tion? | together | with pe | rsons d | escribed | dın (II) a | and (III) | 11 g (i) | | |
| | | (ii) / | A family | membe | er of a p | erson de | scrib | ed in (i) above? | | | | | | | | 11 g (ii) | | |
| | | (iii) | 4 35% c | ontrolle | ed entity | of a pers | son d | lescribed in (i) o | r (II) a | bove? | | | | | | 11 g (iii) | \ | |
| h | | Provid | le the fo | llowing | ınforma | ition abou | ut the | supported orga | nızatıc | on(s) | | | | | | | | |
| | | (i) Name org | e of suppor ganization | ted | | (II) EIN | | (III) Type of organic (described on line above or IRC sec (see instruction | s 1-9 ction | organiz column (i | s the ation in) listed in verning nent? | the organ | rou notify nization in n (i) of upport? | (vi) I organiz colun organize U S | ation in nn (i) ed in the | (vii) Amou | nt of sup | oport |
| | | | | | | | | | | Yes | No | Yes | No | Yes | No | | | |
| (A) _ | | | | | | | | | | | | | | | | | | |
| (D) | | | | | | | | | | | | | | | | | | |
| (B) | | | | | | · - | \dashv | | | | | | | | | | | |
| (C) | | . — | | | | | _ | | | | | | | | | | | |
| (D) | | | | | | | _ | | | | | | | | | - | | |
| (E) | | | | | | | | | | | | | | | | | | |
| Total |) | | | | | | | | | | | | | | | | | |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

| Sec | tion A. Public Support | | | | | *** | |
|-----|---|--|--|---|---|---|-------------------|
| | endar year (or fiscal year inning in) ► | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any 'unusual grants') | | | | | | |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | |
| Sec | tion B. Total Support | | | | | | |
| | endar year (or fiscal year inning in) ► | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 7 | Amounts from line 4 | | | | | | |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV). | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| 12 | Gross receipts from related active | rities, etc (see ins | structions) | | | 12 | |
| | First five years. If the Form 990 organization, check this box and | stop here | | nd, third, fourth, o | r fifth tax year as | a section 501(c)(3 |) ► □ |
| | ction C. Computation of Pu | | | | | T T | |
| | Public support percentage for 20 | • | • | ne 11, column (f)) | | 14 | <u>%</u> |
| | Public support percentage from | | | | | 15 | % |
| 16: | a 33-1/3% support test — 2011. If it and stop here. The organization | | | | nd the line 14 is 33 | 3-1/3% or more, ch | neck this box |
| ١ | b 33-1/3% support test — 2010. If the and stop here. The organization | the organization of qualifies as a pu | did not check a bo blicly supported o | ox on line 13 or 16 rganization | Sa, and line 15 is | 33-1/3% or more, (| check this box |
| 17: | a 10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts | meets the 'facts- | and-circumstance | s' test, check this | box and stop her | re. Explain in Part | IV how |
| | b 10%-facts-and-circumstances te or more, and if the organization organization meets the 'facts-an | meets the 'facts- d-circumstances' | and-circumstance test. The organiza | s' test, check this ation qualifies as | box and stop her a publicly support | e. Explain in Part ed organization | IV how the ► |
| | Private foundation. If the organi | zation did not ch | eck a box on line | 13, 16a, 16b, 17a | | | |
| BAA | \ | | | | Sc | hedule A (Form 99 | 0 or 990-EZ) 2011 |

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Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II)

| Sec | tion A. Public Support | | | | | | |
|---|--|--|--|---|---|--|---|
| Calen | dar year (or fiscal yr beginning in)► | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 1 | Gifts, grants, contributions and membership fees received (Do not include any 'unusual grants') | | | | | | 0. |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | 0. |
| | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | 0. |
| | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | 0. |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | 0. |
| 6 | Total. Add lines 1 through 5 | 0. | 0. | 0. | 0. | 0. | 0. |
| 7 a | Amounts included on lines 1, 2, and 3 received from disqualified persons | 0. | 0. | 0. | 0. | 0. | 0. |
| t | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | 0. | 0. | 0. | 0. | 0. | 0. |
| | : Add lines 7a and 7b | 0. | 0. | 0. | 0. | 0. | 0. |
| | Public support (Subtract line 7c from line 6) | | | | | | 0. |
| Sec | tion B. Total Support | | | | | | |
| Calen | dar year (or fiscal yr beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| | dai year (or nocar yr beginning my | | (b) 2006 | | | | |
| 9 | Amounts from line 6 | 0. | 0. | 0. | 0. | 0. | 0. |
| 9 10 a | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses | | | | | | 0. |
| 9 10 a | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 | | | | | | 0. |
| 9 10 a | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | 0. | 0. | 0. | 0. | 0. | 0. |
| 9 10 a 1 | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is | 0. | 0. | 0. | 0. | 0. | 0. 0. 0. 0. |
| 9 10a 11 | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in | 0. | 0. | 0. | 0. | 0. | 0. 0. 0. 0. |
| 9 10a 11 12 | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Ounrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV). Total support. (Add lins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and | 0. 0. s for the organiza stop here | 0. o. ation's first, secon | 0. | 0. | 0. | 0. 0. 0. 0. |
| 9 10 a 11 12 13 14 Sec | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add Ins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and the security of the sale of Computation of Pulitical Computation of Pulitical Computation of Pulitical Computation in the security of the security | 0. 0. s for the organiza stop here | 0. 0. ation's first, secon | 0. d, third, fourth, o | 0. 0. r fifth tax year as | 0. 0. a section 501(c)(3 | 0. 0. 0. 0. 0. 0. 0. X |
| 9 10 a 11 12 13 14 Sec 15 | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Ounrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and extion C. Computation of Put Public support percentage for 20 | 0. Is for the organiza stop here blic Support P | 0. ation's first, secor ercentage n (f) divided by lin | 0. d, third, fourth, o | 0. 0. r fifth tax year as | 0. 0. a section 501(c)(3 | 0. 0. 0. 0. 0. 0. 1. 1. 1. 2. 3. 1. 1. 2. 3. 1. 2. 3. 4. 5. 5. 5. 6. 7. 8. 8. 8. 8. 8. 8. 8. 8. 8. 8 |
| 9 10 a 11 12 13 14 Sec 15 16 | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV). Total support. (Add lins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and extion C. Computation of Pulpublic support percentage from | 0. Is for the organiza stop here blic Support P 11 (line 8, column 2010 Schedule A, | 0. ation's first, secon ercentage n (f) divided by lin Part III, line 15 | 0. d, third, fourth, o | 0. 0. r fifth tax year as | 0. 0. a section 501(c)(3 | 0. 0. 0. 0. 0. 0. 0. X |
| 9 10 a 11 12 13 14 Sec 15 16 Sec | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Ounrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add lins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and tion C. Computation of Pulpublic support percentage from tion D. Computation of Investiging Incomputation Incompu | 0. Is for the organiza stop here blic Support P 11 (line 8, column 2010 Schedule A, estment Incon | 0. ation's first, secon ercentage n (f) divided by lin Part III, line 15 ne Percentage | 0. d, third, fourth, o | 0. or fifth tax year as | 0. 0. a section 501(c)(3 | 0. 0. 0. 0. 0. 0. 0. 3) ► X |
| 9 10 a 11 12 13 14 Sec 15 16 Sec | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Ounrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add Ins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and action C. Computation of Pull Public support percentage from cition D. Computation of Inv | 0. Is for the organizatop here blic Support Poli (line 8, column 2010 Schedule A, restment Incon or 2011 (line 10c, | 0. ation's first, seconercentage n (f) divided by lin Part III, line 15 ne Percentage column (f) divide | 0. d, third, fourth, o e 13, column (f)) | 0. or fifth tax year as | 0. 0. a section 501(c)(3 | 0. 0. 0. 0. 0. 0. 3) ► [X] |
| 9 10 a 11 12 13 14 Sec 15 16 Sec 17 18 | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Ounrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add Ins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and tion C. Computation of Pulpublic support percentage from investment income percentage from 1. Investment income percentage from 1. Investment income percentage from 233-1/3% support tests — 2011. | 0. Is for the organization of the organization of the column 2010 Schedule A, restment Incomor 2011 (line 10c, rom 2010 Schedule of the organization of the organizat | 0. ation's first, seconercentage n (f) divided by line Part III, line 15 ne Percentage column (f) divide le A, Part III, line did not check the | 0. d, third, fourth, o e 13, column (f)) d by line 13, colu 17 box on line 14, a | 0. or fifth tax year as mn (f)) | 0. 0. 15 16 17 18 2 than 33-1/3%, ar | 0. 0. 0. 0. 0. 0. 0. 8) ► X |
| 9 10 a 11 12 13 14 Sec 17 18 19 a | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Ounrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975. Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support. (Add Ins 9, 10c, 11, and 12) First five years. If the Form 990 organization, check this box and action C. Computation of Pulpublic support percentage from interestion D. Computation of Investment income percentage finvestment income percentage for 10 to | 0. Is for the organization of the organizatio | 0. ation's first, seconercentage of (f) divided by line Part III, line 15 ne Percentage column (f) divided le A, Part III, line did not check the phere. The organed did not check a band stop here. The | 0. d, third, fourth, o e 13, column (f)) d by line 13, colu 17 box on line 14, a ization qualifies a ox on line 14 or lie organization qu | 0. or fifth tax year as mn (f)) and line 15 is more as a publicly supp ine 19a, and line alifies as a public | 0. 0. 15 16 17 18 18 e than 33-1/3%, ar orted organization 16 is more than 33 ly supported organ | 0. 0. 0. 0. 0. 0. 0. 3) ► X |

| Part IV | Supplemental In Part II, line 17a (See instruction | nformation. Col or 17b; and Pa s) | mplete this par rt III, line 12. A | t to provide the liso complete th | explanations requis part for any ac | uired by Part II, Iditional informa | line 10; tion. |
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| | (OCC ITST ACTION | <u>. </u> | | | | | |
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

| Name of the organization | Employer identification number |
|---|--------------------------------|
| PENSACOLA BEACH SONG FEST INC | 27-3008580 |
| <u>Form 990-EZ, Part III - Organization's Primary Exempt Purpose</u> | |
| SEE MISSION STATEMENT ATTACHED. | |
| Form 990-EZ, Part V - Regarding Transfers Associated with Personal Benefit Co | ntracts |
| (a) Did the organization, during the year, receive any funds, | directly or |
| indirectly, to pay premiums on a personal benefit contract? | No |
| (b) Did the organization, during the year, pay premiums, direc | tly or |
| indirectly, on a personal benefit contract? | No |
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| 2011 Sc | hedule O - Supplemental Informati | on | Page 2 |
|---|-----------------------------------|-------|--|
| Client PEN010 | PENSACOLA BEACH SONG FEST INC | | 27-3008580 |
| Form 990-EZ, Part I, Line 16 Other Expenses | | | 11 17AN |
| ACCOUNT CORRECTION Advertising and Promoti BANK FEES DUES & SUBS Information Technology Insurance MISC ADMIN Office Expenses OTHER PROGRAM SUPPLIES OUTSIDE SERVICES AUDIO REPAIRS AND MAINT STORAGE TELEPHONE Travel | on | Total | \$ 100. 8,505. 158. 150. 5,305. 1,360. 1,947. 2,109. 2,390. 2,987. 257. 1,171. 1,557. 17,160. 45,156. |

| age 1 |
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Client PEN010

PENSACOLA BEACH SONG FEST INC

27-3008580

1/08/13 *

11-17AM

Federal Overrides

Screen 3.1

☐ An override entry of 1500 has been made in Federal "Preparation fee (-1=suppress) [0]" (Screen 3.1, Code 501).

Screen 6

☐ An override entry of 2 has been made in Federal "Liquidation, Dissolution, Termination, or Substantial Contraction During Year : 1=yes, 2=no (79) [36] [0]" (Screen 6, Code 6).

| 2 | n | 1 | |
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General Information

Page 1

Client PEN010

PENSACOLA BEACH SONG FEST INC

27-3008580

1/08/13°

11 17AM

Forms needed for this return

Federal: 990-EZ, Sch A, Sch B, Sch O, 8868

Carryovers to 2012

None

| 2011 | Federal Worksheets | Page 1 |
|---|-------------------------------|--|
| Client PEN010 | PENSACOLA BEACH SONG FEST INC | 27-3008580 |
| 1/08/13 * | | 11 17AN |
| Computation of Cost of G | oods Sold (Form 990-EZ) | |
| 1. Inventory at star 2. Purchases 3. Cost of labor 4. Additional 263A c 5. Other costs 6. Total (Add lines 7. Inventory at end 8. Cost of goods sol | osts | 0. 7,591. 0. 0. 7,591. 0. 7,591. |

| 2011 | Federal Exempt Organization Tax Summary (EZ) | Page 1 |
|---|--|------------------------------|
| Client PEN010 | PENSACOLA BEACH SONG FEST INC | 27-3008580 |
| 1/08/13 * | | 11 17 AM |
| FORM 990-EZ REVENUE Contributions, gifts, and grants Program service revenue Gross profit (loss) - inventory sales | | 48,500 4,400 -1,515 |
| Total revenue | | 51,385 |
| EXPENSES Salaries and employee benefits Professional fees/pymt to contractors Printing, publications, and postage Other expenses | | 3,610 461 64 45,156 |
| Total expens | ses | 49,291 |
| NET ASSETS OR FUND BALANCES Excess or (deficit) for the year Net assets/fund bal. at beg. of year Net assets/fund bal. at end of year | | 2,094 0 2,094 |

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Form **8868** (Rev January 2012)

Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

Department of the Treasury Internal Revenue Service File a separate application for each return. If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box **►** [X] If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form) Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868 Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www irs gov/efile and click on e-file for Charities & Nonprofits Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed). A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete Part I only All other corporations (including 1120-C filers), partnerships, REMICS, and trusts must use Form 7004 to request an extension of time to file income tax returns Enter filer's identifying number, see instructions Employer identification number (EIN) or Name of exempt organization or other filer, see instructions Type or print PENSACOLA BEACH SONG FEST INC 27-3008580 File by the due date for Number, street, and room or suite number. If a P.O. box, see instructions Social security number (SSN) filing your return See 5060 SHOSHONE DR instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions PENSACOLA, FL 32507 01 Enter the Return code for the return that this application is for (file a separate application for each return) Application ls For Application Is For Return Return Code Code Form 990-T (corporation) Form 990 01 07 02 Form 1041-A 80 Form 990-BL Form 990-EZ 01 Form 4720 09 04 Form 5227 10 Form 990-PF 05 Form 6069 11 Form 990-T (section 401(a) or 408(a) trust) Form 8870 12 Form 990-T (trust other than above) • The books are in the care of ► RENEDA CROSS FAX No ► Telephone No. -615-423-9038

| if the organization does not have an office of place of business in the United States, check this box | | | |
|---|----------|-------------------|--------|
| • If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) | | | |
| check this box ► If it is for part of the group, check this box ► and attach a list with the nan | nes ar | id EINs of all me | embers |
| the extension is for | | | |
| 1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time | | | |
| until $3/15$, 20 13 , to file the exempt organization return for the organization named above | | | |
| The extension is for the organization's return for | | | |
| calendar year 20 or | | | |
| Calendar year 20 or X tax year beginning 8/01 , 20 11 , and ending 7/31 , 20 12 | | | |
| 2 If the tax year entered in line 1 is for less than 12 months, check reason Initial return Change in accounting period | ıl retur | 'n | |
| 3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions | 3a | \$ | 0 |
| b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit | 3b | \$ | 0 |
| c Balance due. Subtract line 3b from line 3a Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions | 3с | \$ | 0 |
| Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form | n 8879 | 9-EO for | |

payment instructions