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Department of the Treasury

Internal Revenue Service

DLN: 93491036002013

OMB No 1545-0052

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

2011

| For | cale | ndar year 2 | 2011, or tax y | year beginning 07- | 01-2011 , and | dend | ding 06-30- | 2012 | |
|--------------------|------------------|--------------------|---|--|--|--------|--------------------------|--|--|
| G CI | neck al | l that apply | Initial retu | _ | of a former public ch | - | Final re | urn | |
| | e of fou | | | etarri F //taress erra | inge r italiic | . cman | | entification numbe | r |
| ЦГ | NCOLIN II | NSTITUTE OF LAN | D РОЦСТ | | | | 86-6021106 | | |
| Num | ber and | street (or P O bo | ox number if mail is | not delivered to street addres | s) Room/suite | | B Telephone ու | mber (see page 10 o | f the instructions) |
| | | ATUM BLVD No D1 | | | | | (617) 661-3016 | j. | |
| Cıtv | or town | state, and ZIP co | nde. | | | | C If exemption | application is pending | ı check here ▶ □ |
| | enix, AZ | | oue | | | | • | ganizations, check he | · <u>·</u> |
| | | | | | | | - | - | • • |
| | - | - | | n 501(c)(3) exempt privi | | n | | rganizations meeting e and attach computa | |
| | | et value of all | | J Accounting method | | | | ındatıon status was te | |
| of | year <i>(f.</i> | rom Part II, col. | . (c), | Other (specify) | MODIFIED CASH | | | n 507(b)(1)(A), checl | |
| line | e 16) - : | \$ 424,896,76 | 55 | (Part I, column (d) mus | t be on cash basis.) | | | ation is in a 60-month n 507(b)(1)(B), chec | |
| Pa | rt I | total of amour | nts in columns (b), (ual the amounts in c | and Expenses (The c), and (d) may not column (a) (see page 11 of | (a) Revenue and expenses per books | (b) | Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
| | 1 | Contributions, gif | ts, grants, etc , rece | eived (attach schedule) | 5,000 | | | | |
| | 2 | Check 🟲 🦵 ıf th | ne foundation is not | required to attach Sch B | | | | | |
| | 3 | Interest on sa | vings and tempo | orary cash investments | | | | | |
| | 4 | Dividends and | d interest from se | ecurities | 6,125,366 | | 6,112,861 | 6,112,861 | |
| | 5a | Gross rents | | | 17,352 | | | 0 | |
| | b | | | 17,352 | | | | | |
| Φ_3 | 6a | | | assets not on line 10 | 6,087,584 | | | | |
| Revenue | b | | | e 6a <u>178,120,948</u> | | | 6 224 774 | | |
| ą. | 7 | | | Part IV, line 2) | | | 6,224,774 | 0 | |
| _ | 8 | Income modif | | | | | | Ŭ | |
| | 10a | | eturns and allowand | ec | | | | | |
| | I | | goods sold . | | | | | | |
| | | | _ | chedule) | | | | | |
| | 11 | | | e) | | | 0 | 85,375 | |
| | 12 | Total. Add line | es 1 through 11 | | 12,320,677 | | 12,337,635 | 6,198,236 | |
| | 13 | Compensation | n of officers, dire | ctors, trustees, etc | 1,156,007 | | 422,783 | 422,783 | 733,224 |
| .n | 14 | O ther employ | ee salaries and v | wages | 2,829,546 | | 1,264 | 1,264 | 2,828,282 |
| δ | 15 | Pension plans | , employee bene | fits | 1,259,889 | | 102,432 | 102,432 | 1,157,457 |
| Expenses | 16a | Legal fees (at | tach schedule). | | | | 15,699 | 15,699 | 36,831 |
| Ä | b | Accounting fe | es (attach sche | dule) | | | 18,276 | 18,276 | 31,521 |
| ₽ | C | O ther profess | ional fees (attac | h schedule) | 2,306,233 | | 2,297,205 | 2,297,205 | 9,028 |
| rat | 17 | Interest . | | | 290,712 | | 22,188 | 22,188 | 189,176 |
| Ę. | 18 | , | , , , , , | 4 of the instructions) | 339,903 | | 189,903 | 189,903 | 150,000 |
| Ē | 19 | • | • | e) and depletion | 366,624 | | 25,588 | 25,588 | 251 500 |
| Ą | 20 | | | | 456,431 | | 44,804 | 75,118 | 361,588 |
| and Administrative | 21 | | | ings | 579,405 517,351 | | 13,043 | 13,043 53,999 | 566,362 463,352 |
| | 22 | | | | 6,425,479 | | 159,762 | 160,824 | 6,318,646 |
| 딅 | 24 | | ng and administra | | 0,120,110 | | | | 0,010,010 |
| Operating | - | _ | _ | | 16,629,907 | | 3,312,947 | 3,398,322 | 12,845,467 |
| ō | 25 | | - | | 465,051 | | -, - ,- · · | _, | 465,051 |
| | 26 | | | ts. Add lines 24 and 25 | 17,094,958 | | 3,312,947 | 3,398,322 | 13,310,518 |
| | 27 | • | 26 from line 12 | | | | <u> </u> | · | · |
| | a | Excess of reve | enue over expen | ses and disbursements | -4,774,281 | | | | |
| | ь | Net investme | nt income (ıf neg | atıve, enter -0-) | | | 9,024,688 | | |
| | С | Adjusted net | income (if negati | ve, enter -0 -) | | | | 2,799,914 | |

| Рa | rt II | Balance Sheets Attached schedules and amounts in the description column | Beginning of year | | | d of year |
|------------------|-------|---|----------------------|------------------|-----------|-----------------------|
| | | Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions) | (a) Book Value | | k Value | (c) Fair Market Value |
| | | Cash—non-interest-bearing | 460,838 | | 372,7 | |
| | 2 | Savings and temporary cash investments | 10,082,759 | | 51,941,9 | 51,941,984 |
| | | Accounts receivable | | | | |
| | | Less allowance for doubtful accounts | | | | |
| | | Pledges receivable | | | | |
| | | Less allowance for doubtful accounts - | | | | |
| | 5 | Grants receivable | | | | |
| | | Receivables due from officers, directors, trustees, and other | | | | |
| | | disqualified persons (attach schedule) (see page 15 of the | | | | |
| | | instructions) | | | | |
| | 7 | Other notes and loans receivable (attach schedule) | | | | |
| ا ہ | | Less allowance for doubtful accounts ► | | | | |
| ğ | 8 | Inventories for sale or use | | | | |
| 455ets | 9 | Prepaid expenses and deferred charges | | | | |
|] | 10a | Investments—U S and state government obligations (attach schedule) | 15,455,601 | % 3 | 19,315,4 | 05 19,315,405 |
| | b | Investments—corporate stock (attach schedule) | 266,667,633 | % 2 | 228,765,0 | 23 228,765,023 |
| | c | Investments—corporate bonds (attach schedule) | 37,222,910 | % 3 | 31,685,1 | 57 31,685,157 |
| | 11 | Investments—land, buildings, and equipment basis 🕨 | | | | |
| | | Less accumulated depreciation (attach schedule) 🟲 | | | | |
| | 12 | Investments—mortgage loans | | | | |
| | 13 | Investments—other (attach schedule) | 101,418,146 | 19 3 | 79,837,0 | 79,837,044 |
| | 14 | Land, buildings, and equipment basis ▶ | | | | |
| | | Less accumulated depreciation (attach schedule) 🕨 4,439,739 | 13,222,739 | % 3 | 12,979,4 | 12,979,418 |
| | 15 | Other assets (describe 🟲) | | | | |
| | 16 | Total assets (to be completed by all filers—see the | | | | |
| | | ınstructions Also, see page 1, item I) | 444,530,626 | 4 | 124,896,7 | 65 424,896,765 |
| | 17 | Accounts payable and accrued expenses | | | | |
| | 18 | Grants payable | | | | |
| ر ا | 19 | Deferred revenue | | | | |
| i i | 20 | Loans from officers, directors, trustees, and other disqualified persons | | | | |
| | 21 | Mortgages and other notes payable (attach schedule) | 6,416,580 | | | |
| ו⊏ | 22 | Other liabilities (describe 🟲) | 4,034,998 | % 3 | 10,437,0 | 72 |
| | | | | | | |
| | 23 | Total liabilities (add lines 17 through 22) | 10,451,578 | | 10,437,0 | 72 |
| | | Foundations that follow SFAS 117, check here 🕨 🔽 | | | | |
| م | | and complete lines 24 through 26 and lines 30 and 31. | | | | |
| or Fund Balances | 24 | Unrestricted | 434,079,048 | 4 | 14,459,6 | 93 |
| 힐 | | Temporarily restricted | | | | |
| 찚 | 26 | Permanently restricted | | | | |
| 틸 | | Foundations that do not follow SFAS 117, check here | | | | |
| 뢰 | | and complete lines 27 through 31. | | | | |
| | | Capital stock, trust principal, or current funds | | | | |
| Assets | | Paid-in or capital surplus, or land, bldg, and equipment fund | | | | |
| اک | | Retained earnings, accumulated income, endowment, or other funds | | | | |
| ¥ M | 30 | Total net assets or fund balances (see page 17 of the | 424.070.040 | | 4.4.50.6 | |
| ž | | Instructions) | 434,079,048 | 4 | 114,459,6 | 93 |
| | 31 | Total liabilities and net assets/fund balances (see page 17 of | 444 520 626 | | 124 006 7 | 65 |
| | | the instructions) | 444,530,626 | 4 | 124,896,7 | 05 |
| Pa | rt II | Analysis of Changes in Net Assets or Fund Balances | | | | |
| 1 | | Total net assets or fund balances at beginning of year—Part II, column | (a), line 30 (must a | aree | П | |
| _ | | | | _ | 1 1 | 434,079,048 |
| 2 | | Enter amount from Part I, line 27a | | | 2 | -4,774,281 |
| 3 | | Other increases not included in line 2 (itemize) | | | 3 | 0 |
| 4 | | Add lines 1, 2, and 3 | | | 4 | 429,304,767 |
| 5 | | Decreases not included in line 2 (itemize) ► | | 95 | 5 | 14,845,074 |
| 6 | | Total net assets or fund balances at end of year (line 4 minus line 5)—I | | ine 30 . . | 6 | 414,459,693 |

| | | he kınd(s) of property sold (e g , re use, or common stock, 200 shs M | • | (b) How acquired P—Purchase D—Donation | (c) Da | ite acquired , day, yr) | (d) Date sold (mo , day, yr) |
|--|--|--|--|--|---|--------------------------------|---|
| 1a | See Additional Data T | able | | | | | |
| b | | | | | | | |
| С | | | | | | | |
| d | | | | | | | |
| e | | | | | | | |
| (e |) Gross sales price | (f) Depreciation allowed (or allowable) | | or other basis pense of sale | | | or (loss)) mınus (g) |
| а | See Additional Data T | able | | | | | |
| b | | | | | | | |
| С | | | | | | | |
| d | | | | | | | |
| e | | | | | | | |
| Со | mplete only for assets sh | nowing gain in column (h) and owne | d by the foundation | on 12/31/69 | a |) Gains (Col | (h) gain minus |
| (i) | FM V as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | | cess of col (ı) | | (k), but not | less than -0-) or om col (h)) |
| а | See Additional Data T | able | | | | | |
| ь | | | | | | | |
| С | | | | | | | |
| d | | | | | | | |
| e | | | | | | | |
| | | | If gaın, also enter | ın Part I. line 7 🗎 | 1 | | |
| 2 | Capital gain net incom | | If (loss), enter -0- | | 2 | | 6,224,77 |
| 3 | | l gaın or (loss) as defined in section | | | | | |
| | If gain, also enter in Pa If (loss), enter -0 - in F | art I , line 8 , column (c) (see pages Part I , line 8 | | nstructions) | IJ | | |
| | (// | aiti, iiie o | | |] 3 | | -1,890,29 |
| | V Qualification U | nder Section 4940(e) for R | educed Tax on | | ent Inc | | -1,890,29 |
| or opt section as the "Yes, | Qualification United to the condition of the condition of the condition of the condition does not the condition of the condition does not the condition of the condition does not the condition of the conditi | nder Section 4940(e) for R rivate foundations subject to the se eave this part blank section 4942 tax on the distribute caualify under section 4940(e) Do | educed Tax on ection 4940(a) tax able amount of any not complete this | on net investment year in the base p part | ent Income | ·) | -1,890,29 |
| or opt section as the "Yes, | Qualification Unional use by domestic property on 4940(d)(2) applies, less foundation liable for the ter the appropriate amount | nder Section 4940(e) for Relivate foundations subject to the section 4942 tax on the distribute | educed Tax on ection 4940(a) tax able amount of any not complete this | on net investment year in the base p part | ent Income | any entries | |
| or opt section as the "Yes, 1 En | Qualification Unional use by domestic property on 4940(d)(2) applies, less foundation liable for the the foundation does not ter the appropriate amount (a) | nder Section 4940(e) for R rivate foundations subject to the se eave this part blank section 4942 tax on the distribute caualify under section 4940(e) Do | educed Tax on ection 4940(a) tax able amount of any not complete this | on net investment year in the base p part istructions before | ent Income : income eriod? making | any entries (d) Distributior | 「Yes ▼ No |
| or opt section as the "Yes, 1 En | Qualification Unional use by domestic property on 4940(d)(2) applies, less foundation liable for the the foundation does not ter the appropriate amou | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distribute equalify under section 4940(e) Do nt in each column for each year, section 49usted qualifying distributions | educed Tax on action 4940(a) tax able amount of any not complete this ace page 18 of the in (c) | on net investment year in the base p part istructions before | ent Income : income eriod? making | any entries | Yes V No |
| or opt section as the "Yes, 1 En | Qualification Unional use by domestic property on 4940(d)(2) applies, less foundation liable for the term the appropriate amount (a) period years Calendar for tax year beginning in) | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distributation and the following section 4940(e) Do nt in each column for each year, section 4940(e) | educed Tax on action 4940(a) tax able amount of any not complete this ace page 18 of the in (c) | on net investment year in the base p part istructions before | ent Income : income eriod? making | any entries (d) Distributior | Yes V No n ratio by col (c)) 0 044228 |
| or opt section as the "Yes, 1 En | Qualification Unional use by domestic properties, less foundation liable for the term the foundation does not term the appropriate amount (a) period years Calendar or tax year beginning in) 2010 | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distribute qualify under section 4940(e) Do nt in each column for each year, section 4940(e) Adjusted qualifying distributions | educed Tax on action 4940(a) tax able amount of any not complete this ace page 18 of the in (c) | on net investment year in the base p part istructions before iitable-use assets 404,360,408 | ent Income : income eriod? making | any entries (d) Distributior | Yes V No n ratio by col (c)) 0 044228 0 038113 |
| or opt section as the "Yes, 1 En | Qualification Unit of the proof of the foundation does not the foundation does not the foundation does not the foundation does not the appropriate amount (a) period years Calendar or tax year beginning in) 2010 2009 | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distributes equalify under section 4940(e) Do nt in each column for each year, section 4940(e) Adjusted qualifying distributions 17,884,254 13,991,625 | educed Tax on action 4940(a) tax able amount of any not complete this ace page 18 of the in (c) | year in the base ppart structions before stable-use assets 404,360,408 367,112,591 | ent Income : income eriod? making | any entries (d) Distributior | Yes V No n ratio by col (c)) 0 044228 0 038113 0 047211 |
| or opt section as the "Yes, 1 En | Qualification Unional use by domestic property on 4940 (d)(2) applies, less foundation liable for the term the foundation does not ter the appropriate amout (a) period years Calendar or tax year beginning in) 2010 2009 2008 | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distribute equalify under section 4940(e). Do nt in each column for each year, section 4940(e). Adjusted qualifying distributions 17,884,254 13,991,625 16,846,013 | educed Tax on action 4940(a) tax able amount of any not complete this ace page 18 of the in (c) | year in the base part structions before stable-use assets 404,360,408 367,112,591 356,824,941 | ent Income : income eriod? making | any entries (d) Distributior | Yes V No n ratio by col (c)) 0 044228 0 038113 0 047211 0 036534 |
| or opt section as the "Yes, 1 En | Qualification Unional use by domestic property of the foundation liable for the foundation does not fo | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distributed equalify under section 4940(e). Do not in each column for each year, section 4940(e). Adjusted qualifying distributions 17,884,254 13,991,625 16,846,013 17,433,367 11,818,037 | educed Tax on action 4940(a) tax able amount of any not complete this are page 18 of the in (c) | year in the base part instructions before itable-use assets 404,360,408 367,112,591 356,824,941 477,184,993 | ent Income : income eriod? making | any entries (d) Distributior | Yes V No n ratio by col (c)) 0 044228 0 038113 0 047211 0 036534 0 025277 |
| or opt section as the "Yes, 1 En Base year (| Qualification Unional use by domestic property on 4940 (d)(2) applies, less foundation liable for the foundation does not ter the appropriate amouster the appropriate amouster that years Calendar protection of the foundation does not tax year beginning in) 2010 2009 2008 2007 2006 Total of line 1, column | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distributed qualify under section 4940(e). Do nt in each column for each year, section 4940(a). (b) Adjusted qualifying distributions 17,884,254 13,991,625 16,846,013 17,433,367 11,818,037 | educed Tax on action 4940(a) tax able amount of any not complete this are page 18 of the in (c) Net value of nonchar | year in the base propert structions before stable-use assets 404,360,408 367,112,591 356,824,941 477,184,993 467,545,580 | ent Income income eriod? making | any entries (d) Distributior | Yes V No n ratio by col (c)) 0 044228 0 038113 0 047211 0 036534 0 025277 |
| or opt section as the "Yes, 1 En Base year (o | Qualification Unional use by domestic properties on 4940(d)(2) applies, less foundation liable for the term the foundation does not term the appropriate amount (a) period years Calendar por tax year beginning in) 2010 2009 2008 2007 2006 Total of line 1, column A verage distribution researched | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distributed equalify under section 4940(e). Do not in each column for each year, section 4940(e). Adjusted qualifying distributions 17,884,254 13,991,625 16,846,013 17,433,367 11,818,037 | educed Tax on action 4940(a) tax able amount of any not complete this are page 18 of the in (c) Net value of nonchar actions the complete this are page 18 of the in (c) | year in the base p part istructions before itable-use assets 404,360,408 367,112,591 356,824,941 477,184,993 467,545,580 | ent Income income eriod? making | any entries (d) Distributior | Yes V No n ratio by col (c)) 0 044228 0 038113 0 047211 0 036534 0 025277 |
| or opt section as the "Yes, 1 En Base year (o | Qualification United States of the Property of the Foundation liable for the Property of the Foundation does not the Territory of the Property | nder Section 4940(e) for R rivate foundations subject to the section 4942 tax on the distribute equalify under section 4940(e). Do nt in each column for each year, section 4940(e). Do nt in each qualifying distributions 17,884,254 13,991,625 16,846,013 17,433,367 11,818,037 | educed Tax on action 4940(a) tax able amount of any not complete this are page 18 of the in action (c). Net value of nonchar action in the infless than 5 years. | year in the base part structions before 1table-use assets 404,360,408 367,112,591 356,824,941 477,184,993 467,545,580 | ent Income income eriod? making | any entries (d) Distributior | Yes V No Tratio by col (c)) 0 044228 0 038113 0 047211 0 036534 0 025277 0 19136 |
| or opt section as the "Yes, 1 En" Base year (o | Qualification United States of the Property of the Foundation liable for the Property of the Foundation does not the Territory of the Property | nder Section 4940(e) for Relivate foundations subject to the server this part blank section 4942 tax on the distributate qualify under section 4940(e). Do not in each column for each year, section 4940(a). 17,884,254 13,991,625 16,846,013 17,433,367 11,818,037 (d) | educed Tax on action 4940(a) tax able amount of any not complete this are page 18 of the in action (c). Net value of nonchar action in the infless than 5 years. | year in the base part structions before 1table-use assets 404,360,408 367,112,591 356,824,941 477,184,993 467,545,580 | ent Income income eriod? making | any entries (d) Distributior | Yes V No Tratio by col (c)) 0 044228 0 038113 0 047211 0 036534 0 025277 0 19136 0 03827 410,368,65 |
| or opt section as the "Yes, 1 En' Base year (d) 2 3 | Qualification Unional use by domestic proportion 4940 (d)(2) applies, less foundation liable for the foundation does not ter the appropriate amouter the appropriate amouter tax year beginning in) 2010 2009 2008 2007 2006 Total of line 1, column A verage distribution rathe number of years the Enter the net value of Multiply line 4 by line | nder Section 4940(e) for Relivate foundations subject to the server this part blank section 4942 tax on the distributate qualify under section 4940(e). Do not in each column for each year, section 4940(a). 17,884,254 13,991,625 16,846,013 17,433,367 11,818,037 (d) | educed Tax on action 4940(a) tax able amount of any not complete this are page 18 of the in (c) Net value of nonchar action of the total on line at fless than 5 years. from Part X, line 5 | year in the base part instructions before itable-use assets 404,360,408 367,112,591 356,824,941 477,184,993 467,545,580 | ent Income income eriod? making (4 | any entries (d) Distributior | Pratio by col (c)) 0 044228 0 038113 0 047211 0 036534 0 025277 0 19136 0 03827 410,368,65 |
| section as the "Yes, 1 En Base year (of the | Qualification Unional use by domestic proportion 4940 (d)(2) applies, less foundation liable for the foundation does not ter the appropriate amouter the appropriate amouter tax year beginning in) 2010 2009 2008 2007 2006 Total of line 1, column A verage distribution rathe number of years the Enter the net value of Multiply line 4 by line | nder Section 4940(e) for Relivate foundations subject to the serior 4942 tax on the distributed qualify under section 4940(e). Do not in each column for each year, serior to the serior | educed Tax on action 4940(a) tax able amount of any not complete this are page 18 of the in (c) Net value of nonchar action of the total on line at fless than 5 years. from Part X, line 5 | year in the base part instructions before itable-use assets 404,360,408 367,112,591 356,824,941 477,184,993 467,545,580 | ent Income income eriod? making (2 3 4 | any entries (d) Distributior | n ratio |

| Form | 990-PF (2011) | | | age 4 |
|------------|---|--------------|-----|--------------|
| Pai | Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see page 18 of the ins | tructio | ns) | |
| 1 a | Exempt operating foundations described in section 4940(d)(2), check here and enter "N/A" on line 1 | | | |
| | Date of ruling or determination letter (attach copy of letter if necessary-see instructions) | | | |
| Ь | Domestic foundations that meet the section 4940(e) requirements in Part V, check | | 18 | 0,494 |
| | here Fand enter 1% of Part I, line 27b | | | |
| c | All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col (b) | | | |
| 2 | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) | | | 0 |
| 3 | Add lines 1 and 2 | | 18 | 0,494 |
| 4 | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only Others enter -0-) | | | 0 |
| 5 | Tax based on investment income. Subtract line 4 from line 3 If zero or less, enter -0 | | 18 | 0,494 |
| 6 | C redits/P ayments | | | |
| а | 2011 estimated tax payments and 2010 overpayment credited to 2011 6a 424,587 | | | |
| b | Exempt foreign organizations—tax withheld at source 6b | | | |
| c | Tax paid with application for extension of time to file (Form 8868) | | | |
| d | Backup withholding erroneously withheld 6d | | | |
| 7 | Total credits and payments Add lines 6a through 6d | | 42 | 4,587 |
| 8 | Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attached. | | | |
| 9 | Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed 9 | | | |
| 10 | Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid • 10 | | 24 | 4,093 |
| 11 | Enter the amount of line 10 to be Credited to 2012 estimated tax > 244,093 Refunded > 11 | | | 0 |
| Pai | t VII-A Statements Regarding Activities | | | |
| 1a | During the tax year, did the foundation attempt to influence any national, state, or local legislation or did | | Yes | No |
| | ıt participate or intervene in any political campaign? | . 1a | | No |
| b | Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page 19 of | | | |
| | the instructions for definition)? | . 1b | | No |
| | If the answer is "Yes" to 1a or 1b , attach a detailed description of the activities and copies of any materials | | | |
| | published or distributed by the foundation in connection with the activities. | | | |
| С | Did the foundation file Form 1120-POL for this year? | 1c | | No |
| d | Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year | | | |
| | (1) On the foundation \$\bigs\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | | |
| е | Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed | | | |
| _ | on foundation managers 🕨 \$0 | ١ | | . |
| 2 | Has the foundation engaged in any activities that have not previously been reported to the IRS? | . 2 | | No |
| _ | If "Yes," attach a detailed description of the activities. | | | |
| 3 | Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles | _ | | N. |
| 4- | of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes | . 3 | V | No |
| 4a | Did the foundation have unrelated business gross income of \$1,000 or more during the year? | 4a | Yes | |
| ь - | If "Yes," has it filed a tax return on Form 990-T for this year? | 4b | Yes | |
| 5 | Was there a liquidation, termination, dissolution, or substantial contraction during the year? | . 5 | | No |
| • | If "Yes," attach the statement required by General Instruction T. | | | |
| 6 | Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either • By language in the governing instrument, or | | | |
| | By state legislation that effectively amends the governing instrument so that no mandatory directions | | | |
| | that conflict with the state law remain in the governing instrument? | . 6 | Yes | |
| 7 | Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV | 1 7 | Yes | |
| , 8a | Enter the states to which the foundation reports or with which it is registered (see page 19 of the | - | | |
| Ju | Instructions) ►AZ, MA | | | |
| ь | If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney | | | |
| - | General (or designate) of each state as required by General Instruction G? If "No," attach explanation. | 8b | Yes | |
| 9 | Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) | | | |
| | or 4942(j)(5) for calendar year 2011 or the taxable year beginning in 2011 (see instructions for Part XIV on | | | |
| | page 27)? If "Yes," complete Part XIV | . 9 | Yes | |
| 10 | Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses | 10 | | No |

| | 990-PF (2011) | | F | age 5 | | |
|------------|---|-----|-------|--------------|--|--|
| | rt VII-A Statements Regarding Activities (continued) | | | | | |
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the | | | ١ | | |
| | meaning of section 512(b)(13)? If "Yes," attach schedule (see page 20 of the instructions) | 11 | - | No | | |
| 12 | Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008? | 12 | | No | | |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application? | 13 | Yes | | | |
| | Website address ► <u>WWW LINCOLNINST EDU</u> | | | | | |
| 14 | The books are in care of ▶Lincoln Institute of Land Policy Telephone no ▶(617 | 661 | -3016 | | | |
| | Located at 113 Brattle Street Cambridge MA ZIP+4 0213834 | 00 | | | | |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 —Check here | | | ▶ □ | | |
| 13 | and enter the amount of tax-exempt interest received or accrued during the year | | | | | |
| 16 | At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over | | Yes | No | | |
| | a bank, securities, or other financial account in a foreign country? | 16 | | No | | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22 1 If "Yes", enter the name of the foreign country | | | | | |
| Pai | rt VII-B Statements Regarding Activities for Which Form 4720 May Be Required | | | | | |
| | File Form 4720 if any item is checked in the "Yes" column, unless an exception applies. | | Yes | No | | |
| 1 a | During the year did the foundation (either directly or indirectly) | | | | | |
| | (1) Engage in the sale or exchange, or leasing of property with a disqualified person? Yes V No | ĺ | | | | |
| | (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) | ĺ | | | | |
| | a disqualified person? | ĺ | | | | |
| | (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? Yes V No | ĺ | | | | |
| | (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? | ĺ | | | | |
| | (5) Transfer any income or assets to a disqualified person (or make any of either available | ĺ | | | | |
| | for the benefit or use of a disqualified person)? | ĺ | | | | |
| | (6) Agree to pay money or property to a government official? (Exception. Check "No" | ĺ | | | | |
| | ıf the foundatıon agreed to make a grant to or to employ the official for a period | | | | | |
| | after termination of government service, if terminating within 90 days) Yes 🔽 No | ĺ | | | | |
| b | If any answer is "Yes" to $1a(1)-(6)$, did any of the acts fail to qualify under the exceptions described in Regulations | ĺ | | | | |
| | section 53 4941(d)-3 or in a current notice regarding disaster assistance (see page 20 of the instructions)? | 1b | | No | | |
| | Organizations relying on a current notice regarding disaster assistance check here | | | | | |
| c | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, | ĺ | | | | |
| | that were not corrected before the first day of the tax year beginning in 2011? | 1c | | No | | |
| 2 | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private | | | | | |
| | operating foundation defined in section 4942(j)(3) or 4942(j)(5)) | | | | | |
| a | At the end of tax year 2011, did the foundation have any undistributed income (lines 6d | ĺ | | | | |
| | and 6e, Part XIII) for tax year(s) beginning before 2011? | ĺ | | | | |
| | If "Yes," list the years 🕨 20, 20, 20 | ĺ | | | | |
| b | Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) | ĺ | | | | |
| | (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) | ĺ | | | | |
| | to all years listed, answer "No" and attach statement—see page 20 of the instructions) | 2b | | | | |
| С | If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here | | | | | |
| | ► 20, 20, 20 | ĺ | | | | |
| За | Did the foundation hold more than a 2% direct or indirect interest in any business | ĺ | | | | |
| | enterprise at any time during the year? | 1 | | | | |
| b | If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation | 1 | | | | |
| | or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved | 1 | | | | |
| | by the Commissioner under section $4943(c)(7)$) to dispose of holdings acquired by gift or bequest, or (3) | 1 | | | | |
| | the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine | 1 | | | | |
| | ıf the foundation had excess business holdings in 2011.) | 3ь | | | | |
| 4a | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? | 4a | | No | | |
| b | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its | | | | | |
| | charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011? | 4b | | No | | |

| Form 990-PF (2011) Part VII-B Statements Regar | ding Activities for | Which Form 4720 | May Be Required <i>(cont</i> | tinued) | Page |
|---|--|---|---|--------------------|---------------------------|
| 5a During the year did the foundation (1) Carry on propaganda, or otherwide. (2) Influence the outcome of any son, directly or indirectly, any vide. (3) Provide a grant to an individual. (4) Provide a grant to an organization section 509(a)(1), (2), or (3). (5) Provide for any purpose other the educational purposes, or for the liftent answer is "Yes" to 5a(1)-(5). Regulations section 53 4945 or in Organizations relying on a current of the answer is "Yes" to question that secause it maintained expenditions. | wise attempt to influence of the pecific public election (noter registration drive?. I for travel, study, or other than a charital of the prevention of cruelty the prevention | e legislation (section 49 see section 4955), or to the section 4955), or to the similar purposes? ble, etc., organization decay (see page 22 of the interpretation of children or animals? It to the sections fail to qualify under ing disaster assistance er assistance check her on claim exemption from | scribed structions) Yes Yes Yes Yes Yes Yes Yes Yes | No No No nons)? 5b | No |
| If "Yes," attach the statement requir | | | | | |
| 6a Did the foundation, during the year premiums on a personal benefit co | , receive any funds, dire | ectly or indirectly, to pay | T Yes 「 | | |
| b Did the foundation, during the year If "Yes" to 6b, file Form 8870. 7a At any time during the tax year, was b If yes, did the foundation receive a Information About | as the foundation a party iny proceeds or have an | v to a prohibited tax she y net income attributabl | ter transaction? Yes 「 | ✓ No . 7b | ployees, |
| and Contractors | · | · · | | | |
| List all officers, directors, trustees, (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation ((If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expen | se account, llowances |
| See Additional Data Table | | | | | |
| | | | | | |
| 2 Compensation of five highest-paid of If none, enter "NONE." | employees (other than t | those included on line 1- | -see page 23 of the instruction | ons). | |
| (a) Name and address of each employed paid more than \$50,000 | ee (b) Title, and avera hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | | nse account, llowances |
| JOAN YOUNGMAN 113 BRATTLE STREET CAMBRIDGE, MA 02138 | SR FELLOW 37 50 | 223 | ,500 54,437 | ' | |
| JOYCE MAN | SR FELLOW | 201 | ,500 59,985 | 5 | |
| 113 BRATTLE STREET CAMBRIDGE, MA 02138 | 37 50 | | | | |
| MARTIM SMOLKA 113 BRATTLE STREET CAMBRIDGE, MA 02138 | SR FELLOW 37 50 | 179 | ,000 53,675 | ; | |
| ARMANDO CARBONELL 113 BRATTLE STREET | SR FELLOW 37 50 | 167 | ,500 52,363 | 3 | |
| CAMBRIDGE, MA 02138 ANTHONY FLINT 113 BRATTLE STREET CAMBRIDGE, MA 02138 | FELLO W 37 50 | 121 | ,000 55,516 | ; | |

Total number of other employees paid over \$50,000.

20

Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

| (a) Name and address of each person paid more than \$50,000 | (b) Type of service | (c) Compensation |
|--|--|------------------|
| DREMAN VALUE MANAGEMENT | INVESTMENT ADVICE | 393,814 |
| HARBORSIDE FINANCIAL PLAZA 10 JERSEY CITY,NJ 07311 | | |
| MERRILL LYNCH | INVESTMENT ADVICE | 354,161 |
| 2555 E CAMELBACK RD PHOENIX, AZ 85016 | | |
| EAGLE CAPITAL MANAGEMENT | INVESTMENT ADVICE | 275,983 |
| 499 PARK AVENUE NEW YORK, NY 10222 | | |
| SANDS CAPITAL | INVESTMENT ADVICE | 226,374 |
| 1101 WILSON BLVD ARLINGTON,VA 22209 | | |
| ALETHEIA RESEARCH & MGMT | INVESTMENT ADVICE | 207,057 |
| 100 WILSHIRE BLVD SANTA MONICA,CA 90401 | | |
| Total number of others receiving over \$50,000 for professional se | rvices | 16 |
| Part IX-A Summary of Direct Charitable Activities List the foundation's four largest direct charitable activities during the tax year In organizations and other beneficiaries served, conferences convened, research page | clude relevant statistical information such as the number of | Expenses |
| 1DEPARTMENT OF PLANNING AND URBAN FORM SEE STAT | EMENT 9 FOR DETAILED DESCRIPTION | 2,508,990 |
| 2 DEPARTMENT OF VALUATION AND TAXATION SEE STAT | EMENT 9 FOR DETAILED DESCRIPTION | 2,682,237 |
| 3PROGRAM ON LATIN AMERICA AND THE CARIBBEAN SEE | STATEMENT 9 FOR DETAILED DESCRIPTION | 2,316,975 |
| 4PROGRAM ON PEOPLE'S REPUBLIC OF CHINA SEE STATE | MENT 9 FOR DETAILED DESCRIPTION | 1,910,483 |
| Part IX-B Summary of Program-Related Investm | ents (see page 23 of the instructions) | |
| Describe the two largest program-related investments made by the foundation | n during the tax year on lines 1 and 2 | A mount |
| 1 | | |
| | | |
| 2 | | |
| | | |
| All other program-related investments See page 24 of the insti | ructions | |
| 3 | | |
| | | |
| Total. Add lines 1 through 3 | | 0 |

| Form | 990-PF (2011) | | Page 8 |
|------|---|---------|---------------------------|
| Pa | Minimum Investment Return (All domestic foundations must complete this part. For see page 24 of the instructions.) | reign | foundations, |
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , | | |
| | purposes | | |
| а | A verage monthly fair market value of securities | 1a | 414,063,673 |
| b | A verage of monthly cash balances | 1b | 832,772 |
| C | Fair market value of all other assets (see page 24 of the instructions) | 1c | 1,721,476 |
| d | Total (add lines 1a, b, and c) | 1d | 416,617,921 |
| e | Reduction claimed for blockage or other factors reported on lines 1a and | | |
| | 1c (attach detailed explanation) | | |
| 2 | Acquisition indebtedness applicable to line 1 assets | 2 | 0 |
| 3 | Subtract line 2 from line 1d | 3 | 416,617,921 |
| 4 | Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see page 25 | | |
| | of the instructions) | 4 | 6,249,269 |
| 5 | Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4 | 5 | 410,368,652 |
| 6 | Minimum investment return. Enter 5% of line 5 | 6 | 20,518,433 |
| Dai | Distributable Amount (see page 25 of the instructions) (Section 4942(j)(3) and (j)(| | |
| | foundations and certain foreign organizations check here 🚩 🚩 and do not complete t | his pa | art.) |
| 1 | Minimum investment return from Part X, line 6 | 1 | |
| 2a | Tax on investment income for 2011 from Part VI, line 5 2a | | |
| b | Income tax for 2011 (This does not include the tax from Part VI) 2b | | |
| c | Add lines 2a and 2b | 2c | |
| 3 | Distributable amount before adjustments Subtract line 2c from line 1 | 3 | |
| 4 | Recoveries of amounts treated as qualifying distributions | 4 | |
| 5 | Add lines 3 and 4 | 5 | |
| 6 | Deduction from distributable amount (see page 25 of the instructions) | 6 | |
| 7 | Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, | | |
| | line 1 | 7 | |
| Par | Qualifying Distributions (see page 25 of the instructions) | | |
| 1 | A mounts paid (including administrative expenses) to accomplish charitable, etc , purposes | | |
| а | Expenses, contributions, gifts, etc —total from Part I, column (d), line 26 | 1a | 13,310,518 |
| b | Program-related investments—total from Part IX-B | 1b | 0 |
| 2 | A mounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , | | |
| | purposes | 2 | 100,601 |
| 3 | Amounts set aside for specific charitable projects that satisfy the | | 200,002 |
| a | Suitability test (prior IRS approval required) | За | |
| b | Cash distribution test (attach the required schedule). | 3b | |
| 4 | Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4 | 4 | 12/11/10 |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment | - | 13,411,119 |
| | | _ | |
| • | Income Enter 1% of Part I, line 27b (see page 26 of the instructions) | 5 | 12.411.110 |
| 6 | Adjusted qualifying distributions. Subtract line 5 from line 4 | 6 | 13,411,119 |
| | the section 4940(e) reduction of tax in those years | ner the | e loundation qualines for |

| | ondistributed income (see page | (a) | (b) | (c) | (d) |
|-----|--|--------|---------------------|------|----------|
| | | Corpus | Years prior to 2010 | 2010 | 2011 |
| | Distributable amount for 2011 from Part XI, line 7 | | | | |
| | Undistributed income, if any, as of the end of 2011 | | | | |
| | Enter amount for 2010 only | | | | |
| b | Total for prior years 20 , 20 , 20 , | | | | |
| | Excess distributions carryover, if any, to 2011 | | | | |
| | From 2006 | | | | |
| | From 2007 | | | | |
| C | From 2008 | | | | |
| d | From 2009 | | | | |
| | From 2010 | | | | |
| f | Total of lines 3a through e | | | | |
| 4 | Qualifying distributions for 2011 from Part | | | | |
| | XII, line 4 🕨 \$ | | | | |
| а | Applied to 2010, but not more than line 2a | | | | |
| b | Applied to undistributed income of prior years | | | | |
| | (Election required—see page 26 of the instructions) | | | | |
| С | Treated as distributions out of corpus (Election | | | | |
| al. | required—see page 26 of the instructions) Applied to 2011 distributable amount | | | | |
| | Remaining amount distributed out of corpus | | | | |
| | · | | | | |
| 5 | Excess distributions carryover applied to 2011 | | | | |
| | (If an amount appears in column (d), the same amount must be shown in column (a).) | | | | |
| 6 | Enter the net total of each column as indicated below: | | | | |
| а | Corpus Add lines 3f, 4c, and 4e Subtract line 5 | | | | |
| | Prior years' undistributed income Subtract | | | | |
| | line 4b from line 2b | | | | |
| C | Enter the amount of prior years' undistributed | | | | |
| | income for which a notice of deficiency has | | | | |
| | been issued, or on which the section 4942(a) tax has been previously assessed | | | | |
| d | Subtract line 6c from line 6b Taxable | | | | |
| u | amount—see page 27 of the instructions | | | | |
| e | Undistributed income for 2010 Subtract line | | | | |
| | 4a from line 2a Taxable amount—see page 27 | | | | |
| | of the instructions | | | | |
| f | Undistributed income for 2011 Subtract | | | | |
| | lines 4d and 5 from line 1 This amount must be distributed in 2011 | | | | |
| 7 | Amounts treated as distributions out of | | | | <u> </u> |
| • | corpus to satisfy requirements imposed by | | | | |
| | section 170(b)(1)(F) or 4942(g)(3) (see page 27 | | | | |
| | of the instructions) | | | | |
| 8 | Excess distributions carryover from 2006 not | | | | |
| | applied on line 5 or line 7 (see page 27 of the | | | | |
| 0 | Instructions) | | | | |
| 3 | Subtract lines 7 and 8 from line 6a | | | | |
| 10 | Analysis of line 9 | | | | |
| | Excess from 2007 | | | | |
| Ь | Excess from 2008 | | | | |
| c | Excess from 2009 | | | | |
| d | Excess from 2010 | | | | |
| е | Excess from 2011 | | | | |

| | Part XIV Private Operating I | F oundations (see pa | age 27 of the ins | tructions and Par | t VII-A, question | 9) |
|----|---|-----------------------------|--|---|--|--------------------------|
| 1a | If the foundation has received a ruling foundation, and the ruling is effective | | | | | 2006-11-01 |
| ь | Check box to indicate whether the org | • | - | | n 🔽 4942(1)(3) o | r 「 4942(j)(5) |
| | Enter the lesser of the adjusted net | Tax year | | Prior 3 years | | |
| | income from Part I or the minimum | (a) 2011 | (b) 2010 | (c) 2009 | (d) 2008 | (e) Total |
| | investment return from Part X for eac year listed | 2,799,914 | 3,740,388 | 11,499,448 | 4,134,338 | 22,174,088 |
| b | 85% of line 2a | 2,379,927 | 3,179,330 | 9,774,531 | 3,514,187 | 18,847,975 |
| С | Qualifying distributions from Part XII line 4 for each year listed | | 18,035,156 | 14,030,445 | 16,887,356 | 62,364,076 |
| d | for active conduct of exempt activities | | 0 | 0 | 0 | 0 |
| | Qualifying distributions made directly for active conduct of exempt activitie Subtract line 2d from line 2c | S 13 /11 110 | 18,035,156 | 14,030,445 | 16,887,356 | 62,364,076 |
| | Complete 3a, b, or c for the alternative test relied upon "Assets" alternative test—enter | | | | | |
| а | (1) Value of all assets | | | | | 0 |
| | (2) Value of assets qualifying under section 4942(j)(3)(B)(i) | | | | | 0 |
| b | "Endowment" alternative test— enter of minimum investment return shown | in | 13,478,680 | 12 227 007 | 11 004 165 | 51,288,887 |
| c | • • | 13,678,955 | 13,478,680 | 12,237,087 | 11,894,165 | 31,200,007 |
| | (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section) | | | | | |
| | 512(a)(5)), or royalties) (2) Support from general public | | | | | 0 |
| | and 5 or more exempt organizations as provided in | | | | | 0 |
| | section 4942(j)(3)(B)(III) (3) Largest amount of support | • | | | | 0 |
| | from an exempt organization | | | | | 0 |
| | (4) Gross investment income | | .: | **** | b d &F 000 . | 0 |
| Ľ | art XV Supplementary Inform assets at any time dur | | | | on naa \$5,000 c | or more in |
| 1 | Information Regarding Foundation Ma | | <u> </u> | | | |
| а | List any managers of the foundation w before the close of any tax year (but o | | | | | dation |
| | List any managers of the foundation w | | • | | ly large portion of th | ne |
| | ownership of a partnership or other er | ntity) of which the founda | tion has a 10% or | greater interest | | |
| 2 | Information Regarding Contribution, | Grant, Gift, Loan, Schola | rship, etc., Progran | ns: | | |
| | Check here F if the foundation only unsolicited requests for funds. If the funder other conditions, complete item | foundation makes gifts, g | preselected charm grants, etc (see pa | table organizations ge 28 of the instruc | and does not accep tions) to individual | ot s or organizations |
| a | a The name, address, and telephone nu | umber of the person to wl | nom applications sl | hould be addressed | | |
| b | The form in which applications should | d be submitted and inforr | nation and materia | ls they should inclu | de | |
| | Any submission deadlines | | | | | |
| d | Any restrictions or limitations on awa factors | ards, such as by geograp | hical areas, charita | able fields, kinds of | ınstıtutıons, or othe | er |

| 3 Grants and Contributions Paid | | proved for F | uture Payment | |
|---|---|-------------------------|---------------------|---------|
| Recipient | If recipient is an individual, show any relationship to | Foundation status of | Purpose of grant or | A mount |
| Name and address (home or business) | any foundation manager or substantial contributor | recipient | contribution | |
| a Paid during the year See Additional Data TableSee Additional Data Table | or substantial contributor | | | |
| | | | | |
| Total | | | | 465,051 |
| b Approved for future payment | | | | |
| | | | | |

| Part XVI | -A Analysis of Income-Produc | ing Activitie | es | | | r age == |
|------------------|--|----------------------|-----------------------|-----------------------|--------------------|---|
| | s amounts unless otherwise indicated | | usiness income | Excluded by section | n 512, 513, or 514 | (e) |
| 1 Progran | n service revenue | (a) Business code | (b) A mount | (c) Exclusion code | (d) A mount | Related or exemp function income (See page 28 of the instructions) |
| a PUBLIC | CATIONS | | | | | 53,999 |
| b SONOR | RAN INSTITUTE | | | | | 24,874 |
| c EMPLO | YEE PARKING | | | | | 5,040 |
| d OTHER | 2 | | | | | 400 |
| e FEES | | | | | | 1,062 |
| | | | | | | |
| _ | and contracts from government agencies | | | | | |
| | ership dues and assessments | | | | | |
| | on savings and temporary cash investments | 900000 | 2,486 | 14 | 6,122,880 | |
| | nds and interest from securities | 900000 | 2,460 | 14 | 0,122,000 | |
| | ntal income or (loss) from real estate | 531120 | 17,352 | | | |
| | -financed property lebt-financed property | 331120 | 17,532 | | | |
| | ral income or (loss) from personal property | | | | | |
| | Investment income | | | | | |
| | (loss) from sales of assets other than inventory | 900000 | 10,019 | 18 | 6,077,565 | |
| | come or (loss) from special events | | , | | , , | |
| | profit or (loss) from sales of inventory | | | | | |
| | revenue a | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| e | | | | | | |
| 12 Subtota | al Add columns (b), (d), and (e). | | 29,857 | | 12,200,445 | 85,37! |
| 13 Total. | Add line 12, columns (b), (d), and (e) | | | : | 13 | 12,315,677 |
| | vorksheet in line 13 instructions on page 2 | | | | | |
| Part XVI | B Relationship of Activities to | | | | | |
| Line No. ▼ | Explain below how each activity for wh the accomplishment of the organizatio page 28 of the instructions) | | , | • | • | • |
| 1 A | SALES OF SCHOLARLY PUBLICATION | IS IN VARIOUS | PROGRAM AREA | \S | | |
| 1B | CHARGE FOR OCCUPANCY BY NON-P | ROFIT ENGAG | ED IN JOINT PRO | GRAM | | |
| 1C | PARKING PROVIDED FOR EMPLOYEE | CONVENIENC | E | | | |
| 1D | USE OF CLASSROOM SPACE BY CHAF | RITABLE ORGA | NIZATION ENGA | GED IN EDUCATI | I O N | |
| 1 E | MEETING PLANNING FEES AND OTHE | R FEES | | | | |
| | | | | | | |
| | | | | | | |
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| | | Noncharitable | | | | ctions and it | elationships With | | | |
|--------------|------------------------------|--|--|--|-------------------|-------------------------------------|---|----------------------|-----------------|------|
| 1 Did | the organ | | | e following with any other | organı | zation described in | section | | Yes | No |
| 501 | (c) of the | Code (other than section | 501(c)(3) organizatio | ons) or in section 527, relati | ing to | political organizatio | ns? | | | |
| a Tra | insfers f | om the reporting four | ndation to a nonch | narıtable exempt orgar | nizatio | on of | | | | |
| | | · - | | | | | | 1a(1) | | No |
| | | | | | | | | 1a(2) | | No |
| • • | ner trans | | | | | | | | | |
| (1) | Sales | of assets to a noncha | rıtable exempt or | ganızatıon | | | | . 1b(1) | | No |
| | | | | | | | | — | | No |
| | | | | | | | | | | No |
| | | | | | | | | | | No |
| | (5) Loans or loan guarantees | | | | | | | | No | |
| | | | | | | | | | | No |
| | | | | | | | | | | No |
| of t | he good | s, other assets, or se | rvices given by th angement, show i | ne reporting foundatior n column (d) the value | n Iftl e of th | he foundation re ne goods, other | ld always show the fair ceived less than fair ma assets, or services rece | irket value iived | e | |
| (a) Line | e No | (b) Amount involved | (c) Name of nonch | arıtable exempt organızatıo | n | (d) Description of | f transfers, transactions, and | sharing arra | ingemei | nts |
| | | | | | + | | | | | |
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| des | scribed i | n section 501(c) of th mplete the following s | ne Code (other the schedule | th, or related to, one o an section 501(c)(3)) | orın | section 527?. | | 厂 Y | _{es} F | √ No |
| | | (a) Name of organization | n] | (b) Type of orgar | nızatıor | n | (c) Description of re | lationship | | |
| | the be based | | nd belief, it is true | e, correct, and complet | | | panying schedules and sparer (other than taxpa | | | |
| | Sıç | nature of officer or tr | ustee | | | Date | Title | | | |
| Sign Here | | Duanasada Kassa | Curled | | | Date | Check if self- employed • | N P0070 | 5145 | |
| Sign | S Y | Signature | Sunkel | | | | | 2051 | | |
| ν, | Preparer's Use Only | Fırm's name ► | O wen J Flan | | | | Firm's EIN ▶ 13-206 | J & 5 l | | |
| | జ్ఞ | | 60 East 421 | iu street | | | | | | |
| | | Firm's address ▶ | New York, N | Y 10165 | | | Phone no (212)682 | 2783 | | |
| Mav th | e IRS di | i scuss this return with | the preparer sho | wn above? See instruc | ctions | s | <u>.</u> | - _{Yes} F | No | |

| Schedule B | Schedule of Contributors | OMB No 1545-0047 | | | |
|---|---|---|-----------------------|--|--|
| (Form 990, 990-EZ, or 990-PF) | ► Attach to Form 990, 990-EZ, or 990-PF. | | 2011 | | |
| Department of the Treasury Internal Revenue Service | | T | | | |
| Name of organization LINCOLN INSTITUTE OF LAND |) POLICY | 86-602110 | entification number | | |
| Organization type (ch | eck one) | | 10 | | |
| Filers of: | Section: | | | | |
| Form 990 or 990-EZ | √ 501(c)() (enter number) organization | | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foun | dation | | | |
| | □ 527 political organization | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | n | | | |
| | 501(c)(3) taxable private foundation | | | | |
| Special Rules | any one contributor Complete Parts I and II | | | | |
| under sections (| or (c)(3) organization filing Form 990 or 990-EZ, that met the 33 ¹ /3% support test 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the 5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990- | he year, a contribut | | | |
| during the year, | al(c)(7), (8), or (10) organization filing Form 990, or 990-EZ, that received from aggregate contributions of more than \$1,000 for use exclusively for religious, or educational purposes, or the prevention of cruelty to children or animals. | charitable, | | | |
| during the year, not aggregate to the year for an o applies to this or | ontributions for use exclusively for religious, charitable, etc., purposes, but the more than \$1,000 If this box is checked, enter here the total contributions that exclusively religious, charitable, etc., purpose Do not complete any of the parts ganization because it received nonexclusively religious, charitable, etc., contributions that exclusively religious, ch | nese contributions do were received dur sunless the Gener outions of \$5,000 or | lid ing al Rule | | |
| 990-EZ, or 990-PF), but | on that is not covered by the General Rule and/or the Special Rules does not file it must answer "No" on Part IV, line 2 of its Form 990, or check the box in the half of its Form 990-PF, to certify that it does not meet the filing requirements of So | heading of its | | | |

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93491036002013

Name of organization
LINCOLN INSTITUTE OF LAND POLICY

Employer identification number
86-6021106

| Part I | additional space is needed | l | |
|------------|--|--------------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| _1_ | P RULISON 3035 BIRCHTON ROAD BALLSTON SPA, NY 12020 | \$5,000 | Person Payroll Noncash (Complete Part II if there is a noncash contribution) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| | | \$ | Person |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| | | \$ | Person |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| | | \$ | Person |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| — | | \$ | Person |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| | | \$ | Person |

Name of organization
LINCOLN INSTITUTE OF LAND POLICY

Employer identification number

86-6021106 Noncash Property (see Instructions) Use duplicate copies of Part II if Part II additional space is needed (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received (see instructions) Part I (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received (see instructions) Part I (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions)

Name of organization
LINCOLN INSTITUTE OF LAND POLICY

Employer identification number

86-6021106

| No. | (b) | (c) | (d) |
|--------------------|--|---|---|
| rt I | Purpose of gift | Use of gift | Description of how gift is held |
| | Transferee's name, address, an | (e) Transfer of gift | nship of transferor to transferee |
| | Transfered & Hame, address, an | | The man of |
| No. om ort I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
| _ | | (0) | |
| - | Transferee's name, address, an | (e) Transfer of gift d ZIP 4 Relatio | nship of transferor to transferee |
| No. | (b) Purpose of gift | Transfer of gift | (d) |
| om | (b) | Transfer of gift d ZIP 4 Relatio | |
| om | (b) | Transfer of gift d ZIP 4 (c) Use of gift (e) Transfer of gift | (d) |
| om | (b) Purpose of gift | Transfer of gift d ZIP 4 (c) Use of gift (e) Transfer of gift | (d) Description of how gift is held |
| No. | (b) Purpose of gift Transferee's name, address, and | Transfer of gift d ZIP 4 (c) Use of gift d ZIP 4 (e) Transfer of gift Relatio | (d) Description of how gift is held onship of transferor to transferee (d) |

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations

TY 2011 Accounting Fees Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Category | Amount | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|-------------------------------|--------|--------------------------|------------------------|---|
| OWEN J FLANAGAN & CO, CPAS | 49,797 | 18,276 | 18,276 | 31,521 |

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2011 Depreciation Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Description of Property | Date Acquired | Cost or Other Basis | Prior Years' Depreciation | Computation Method | Rate / Life (# of years) | Current Year's Depreciation Expense | Net Investment Income | Adjusted Net Income | Cost of Goods Sold Not Included |
|---|--|------------------------|------------------------------|--------------------|-----------------------------|---|--------------------------|------------------------|---------------------------------------|
| LAND AND BUILDINGS | \[\text{\tin}\text{\tetx{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\ti}\\\ \ti}}\\ \text{\text{\text{\text{\text{\text{\text{\text{\tin}\tint{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\tint{\text{\text{\texit{\text{\ti}}\tint{\text{\text{\texi}\tint{\text{\text{\texit{\texit{\texi}\tint{\texit{\texi{\texi}\tin}\tint{\text{\texi{\text{\texi}\texit{\texi{\texi{\tet | 10,082,406 | 3,501,103 | VAR | 0 % | 275,135 | 0 | 0 | |
| FURNITURE | | 151,841 | 151,841 | VAR | 0 % | 0 | 0 | 0 | |
| EQUIPMENT | ' | 235,187 | 216,381 | VAR | 0 % | 10,596 | 0 | 0 | |
| OFFICE CONDO - PHOENIX | | 2,119,729 | 164,868 | VAR | 0 % | 55,526 | 0 | 0 | |
| CONDOMINIUM IMPROVEMENTS - PHOENIX | | 389,901 | 37,908 | VAR | 0 % | 12,997 | 0 | 0 | |
| CONDOMINIUM IMPROVEMENTS - PHOENIX | | 30,980 | 1,014 | VAR | 0 % | 1,106 | 0 | 0 | |
| CONDOMINIUM IMPROVEMENTS - PHOENIX | | 43,809 | | VAR | 0 % | 11,264 | 0 | 0 | |
| PHILLIPS PLACE, CAMBRIDGE - LAND | | 2,500,000 | | VAR | 0 % | 0 | 0 | 0 | |
| PHILLIPS PLACE, CAMBRIDGE - BUILDINGS | | 1,550,255 | | VAR | 0 % | 0 | 0 | 0 | |
| PHILLIPS PLACE, CAMBRIDGE - CAPITALIZED EXP | | 315,049 | | VAR | 0 % | 0 | 0 | 0 | |

TY 2011 Investments Corporate Bonds Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Name of Bond | End of Year Book Value | End of Year Fair Market Value |
|--|---------------------------|----------------------------------|
| \$395000 AIR PRODUCTS & CHEMICALS - 02.000% AUG 02 2016 | 407,194 | 407,194 |
| \$610000 AMERICAN EXPRESS CREDIT SER MTN GLB 01.750% JUN 12 2015 | 616,930 | 616,930 |
| \$550000 ANHEUSER-BUSCH INBEV WOR COMPANY GUARNT 01.500% JUL 14 2014 | 557,541 | 557,541 |
| \$475000 BANK OF NEW YORK MELLON SER MTN GLB 04.950% NOV 01 2012 | 482,149 | 482,149 |
| \$335000 BROADCOM CORP GLB 01.500% NOV 01 2013 | 339,114 | 339,114 |
| \$430000 CAPITAL ONE FINANCIAL CO GLB 02.125% JUL 15 2014 | 433,659 | 433,659 |
| \$250000 CASE NEWHOLLAND ABS 2009 B A4 05.170%OCT15 14 AMORTIZED FCR | 88,080 | 88,080 |
| \$225000 CATERPILLAR FINANCIAL SE - 01.650% APR 01 2014 | 228,625 | 228,625 |
| \$340000 CATERPILLAR INC SENIOR NOTES GLB 00.950% JUN 26 2015 | 341,258 | 341,258 |
| \$575000 CISCO SYSTEMS INC GLB 01.625% MAR 14 2014 | 585,919 | 585,919 |
| \$485000 CITIGROUP INC - 04.750% MAY 19 2015 | 509,075 | 509,075 |
| \$755000 CNH 2010-C A3 ABS 2010 C A3 01.170%MAR15 14 AMORTIZED FCR .70174 | 531,666 | 531,666 |
| \$360000 COMMONWEALTH EDISON 1ST MORTGAGE 01.625% JAN 15 2014 | 364,853 | 364,853 |
| \$655000 COVIDIEN INTL FINANCE SA COMPANY GUARNT GLB 01.350% MAY 29 2015 | 655,851 | 655,851 |
| \$920000 CREDIT SUISSE NEW YORK SER MTN 05.000% MAY 15 2013 | 948,722 | 948,722 |
| \$150000 FORD CR AUT ABS 2009 D A4 02.980%AUG15 14 AMORTIZED FCR | 152,169 | 152,169 |
| \$155000 FORD CR AUT ABS 2009 E A4 01.000%NOV15 14 AMORTIZED FCR | 157,369 | 157,369 |
| \$300000 FREEPORT-MCMORAN C & G GLB 01.400% FEB 13 2015 | 298,977 | 298,977 |
| \$495000 GATX CORP - 04.750% OCT 01 2012 | 499,118 | 499,118 |
| \$1000000 GENERAL ELEC CAP CORP GLB 02.100% JAN 07 2014 | 1,015,550 | 1,015,550 |
| \$720000 GEORGIA POWER COMPANY - 01.300% SEP 15 2013 | 725,854 | 725,854 |
| \$235000 GILEAD SCIENCES INC GLB 02.400% DEC 01 2014 | 242,198 | 242,198 |
| \$400000 GOLDMAN SACHS GROUP INC SENIOR NOTES GLB 03.300% MAY 03 2015 | 399,944 | 399,944 |
| \$250000 HONDA AUTO REC ABS 2010 1 A3 01.250%NOV21 12 AMORTIZED FCR | 56,414 | 56,414 |
| \$220000 HONDA AUTO RECE ABS 2011 2 A4 01.550%AUG18 17 AMORTIZED FCR 1.00 | 223,947 | 223,947 |
| \$375000 HSBC USA INC GLB 02.375% FEB 13 2015 | 379,275 | 379,275 |
| \$550000 IBM CORP GLB 00.550% FEB 06 2015 | 546,431 | 546,431 |
| \$305000 JOHN DEERE CAPITAL CORP GLB 00.875% APR 17 2015 | 305,342 | 305,342 |
| \$565000 JOHN DEERE CAPITAL CORP SER MTN 01.875% JUN 17 2013 | 572,503 | 572,503 |
| \$535000 JOHNSON CONTROLS INC GLB 01.750% MAR 01 2014 | 542,667 | 542,667 |

| Name of Bond | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| \$515000 JPMORGAN CHASE & CO GLB 03.450% MAR 01 2016 | 533,787 | 533,787 |
| \$680000 MORGAN STANLEY GLB 04.000% JUL 24 2015 | 676,049 | 676,049 |
| \$560000 NATIONAL RURAL UTIL COOP COLLATERAL TRUST 01.125% NOV 01 2013 | 563,377 | 563,377 |
| \$515000 NBC UNIVERSAL GLB 02.100% APR 01 2014 | 524,146 | 524,146 |
| \$435000 OHIO POWER COMPANY SER F GLB 05.500% FEB 15 2013 | 447,371 | 447,371 |
| \$500000 ONCOR ELECTRIC ABS 2003 1 A3 04.950%FEB15 15 AMORTIZED FCR | 119,423 | 119,423 |
| \$545000 PEPSICO INC - 02.500% MAY 10 2016 | 572,163 | 572,163 |
| \$385000 PHILLIPS 66 COMPANY GUARNT 144A 01.950% MAR 05 2015 | 387,757 | 387,757 |
| \$645000 PRINCIPAL LIFE INC FDG SER MTN FLT% NOV 08 2013 | 645,600 | 645,600 |
| \$575000 PROCTER & GAMBLE CO GLB 04.950% AUG 15 2014 | 627,187 | 627,187 |
| \$500000 PRUDENTIAL FINANCIAL INC SER MTN 02.750% JAN 14 2013 | 504,935 | 504,935 |
| \$400000 PSE&G TRANS BDS ABS 2001 1 A6 06.610%JUN15 15 AMORTIZED FCR | 191,061 | 191,061 |
| \$350000 PSNH FUND LLC ABS 2001 1 A3 06.480%MAY01 15 AMORTIZED FCR | 88,015 | 88,015 |
| \$815000 RABOBANK NEDERLAND COMPANY GUARNT GLB 02.125% OCT 13 2015 | 818,097 | 818,097 |
| \$320000 RAYTHEON COMPANY - 01.400% DEC 15 2014 | 324,669 | 324,669 |
| \$510000 ROYAL BANK OF CANADA SER MTN GLB 01.150% MAR 13 2015 | 511,158 | 511,158 |
| \$570000 ROYAL BK OF SCOTLAND PLC BANK GUARANTEED GLB 03.250% JAN 11 2014 | 572,257 | 572,257 |
| \$650000 STATE STREET CORP GLB 04.300% MAY 30 2014 | 692,029 | 692,029 |
| \$455000 TARGET CORP - 01.125% JUL 18 2014 | 459,218 | 459,218 |
| \$590000 TELEFONICA EMISIONES SAU COMPANY GUARNT GLB 02.582% APR 26 2013 | 581,179 | 581,179 |
| \$470000 TEVA PHARMA FIN IV LLC COMPANY GUARNT GLB 01.700% NOV 10 2014 | 479,527 | 479,527 |
| \$340000 TEXAS GAS TRANSMISSION GLB 04.600% JUN 01 2015 | 365,286 | 365,286 |
| \$565000 TEXAS INSTRUMENT INC GLB 01.375% MAY 15 2014 | 571,238 | 571,238 |
| \$490000 TIME WARNER CABLE INC COMPANY GUARNT GLB 06.200% JUL 01 2013 | 514,877 | 514,877 |
| \$370000 TOYOTA MOTOR CREDIT CORP SER MTN 01.000% FEB 17 2015 | 370,436 | 370,436 |
| \$400000 UNITED TECHNOLOGIES CORP GLB 01.200% JUN 01 2015 | 404,656 | 404,656 |
| \$515000 US BANCORP - 02.450% JUL 27 2015 | 534,544 | 534,544 |
| \$390000 US CENTRAL FEDERAL CRED US GOVT GUARANT 01.900% OCT 19 2012 | 391,966 | 391,966 |
| \$130000 USAA AUTO OWNER ABS 2009 2 A4 02.530%JUN17 13 AMORTIZED FCR | 131,546 | 131,546 |
| \$550000 USD ONTARIO PROVINCE 0.950% MAY 26 2015 | 552,447 | 552,447 |

| Name of Bond | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| \$125000 USD PETROBRAS INTL 2.875% FEB 06 2015 | 126,875 | 126,875 |
| \$650000 USD TRANS-CANADA PL .875% MAR 02 2015 | 648,823 | 648,823 |
| \$555000 USD WEATHERFORD INTL 5.150% MAR 15 2013 | 570,002 | 570,002 |
| \$500000 VERIZON COMMUNICATIONS GLB 01.250% NOV 03 2014 | 506,150 | 506,150 |
| \$425000 VOLKSWAGEN AUTO ABS 2012 A A3 00.870%JUL20 15 AMORTIZED FCR 1.00 | 425,252 | 425,252 |
| \$410000 WAL MART STORES INC - 07.250% JUN 01 2013 | 434,481 | 434,481 |
| \$500000 WELLS FARGO & COMPANY SER MTN GLB 01.250% FEB 13 2015 | 499,310 | 499,310 |
| \$525000 WESTPAC BANKING CORP GLB 02.100% AUG 02 2013 | 532,765 | 532,765 |
| \$575000 WORLD OMNI AUTO ABS 2011 A A3 01.110%MAY15 15 AMORTIZED FCR 1.00 | 577,104 | 577,104 |
| | | |

TY 2011 Investments Corporate Stock Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 13700 SHS 3M COMPANY | 1,227,520 | 1,227,520 |
| 2900 SHS A SCHULMAN INC | 57,565 | 57,565 |
| 24522 SHS ABB LTD SPON ADR | 400,199 | 400,199 |
| 8675 SHS ACTUANT CORP CL A | 235,613 | 235,613 |
| 1790 SHS AFFILIATED MANAGERS GRP | 195,916 | 195,916 |
| 4575 SHS AGRIUM INC | 404,750 | 404,750 |
| 18310 SHS AIRCASTLE LTD | 220,636 | 220,636 |
| 2430 SHS ALBEMARLE CORP COM | 144,925 | 144,925 |
| 20000 SHS ALEXION PHARMS INC | 1,986,000 | 1,986,000 |
| 5485 SHS ALIGN TECH INC DEL COM | 183,528 | 183,528 |
| 8130 SHS ALKERMES PLC NEW | 137,966 | 137,966 |
| 13500 SHS ALLERGAN INC | 1,249,695 | 1,249,695 |
| 705 SHS ALLIANCE DATA SYS CORP | 95,175 | 95,175 |
| 4950 SHS ALLIANT TECHSYSTEMS INC | 250,322 | 250,322 |
| 39875 SHS ALLIANZ SE SPD ADR | 398,351 | 398,351 |
| 3215 SHS ALLIED WORLD ASSURANCE CO HOLDINGS | 255,496 | 255,496 |
| 31700 SHS ALTERA CORP COM | 1,072,728 | 1,072,728 |
| 13700 SHS AMAZON COM INC COM | 3,128,394 | 3,128,394 |
| 26855 SHS AMERICAN AXLE&MFG HLDGS | 281,709 | 281,709 |
| 19300 SHS AMERICAN INTERNATIONAL GROUP INC | 619,337 | 619,337 |
| 39550 SHS AMKOR TECH INC | 193,004 | 193,004 |
| 31909 SHS ANGLOGOLD ASHANTI LTD | 1,095,755 | 1,095,755 |
| 6835 SHS ANN INC SHS | 174,224 | 174,224 |
| 53680 SHS AON PLC | 2,511,149 | 2,511,149 |
| 19845 SHS APACHE CORP | 1,744,177 | 1,744,177 |
| 6500 SHS APPLE INC | 3,796,000 | 3,796,000 |
| 1540 SHS ARMSTRONG WORLD INDS INC NEW | 75,706 | 75,706 |
| 22475 SHS ARRIS GROUP INC | 312,627 | 312,627 |
| 6670 SHS ASCENA RETAIL GROUP INC | 124,195 | 124,195 |
| 24500 SHS ASML HLDG N.V. NEW YORK REGISTRY SHAR | 1,259,790 | 1,259,790 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 10925 SHS ASPEN INSURANCE HLDS LTD | 315,733 | 315,733 |
| 24800 SHS ASSOCIATED BANC CRP .01 | 327,112 | 327,112 |
| 8950 SHS ASTRAZENECA PLC SPND ADR | 400,513 | 400,513 |
| 6300 SHS ATHENAHEALTH INC | 498,771 | 498,771 |
| 5710 SHS ATWOOD OCEANICS INC | 216,066 | 216,066 |
| 39000 SHS AURICO GOLD INC COM | 312,390 | 312,390 |
| 6950 SHS AXA -SPONS ADR | 92,505 | 92,505 |
| 23008 SHS BAE SYS PLC SPN ADR | 418,285 | 418,285 |
| 3195 SHS BALL CORP COM | 131,155 | 131,155 |
| 60998 SHS BANCO BILBAO VIZCAYA ARGENTARIA S A ADR | 431,256 | 431,256 |
| 61857 SHS BANCO SANTANDER SA ADR | 405,782 | 405,782 |
| 15125 SHS BANCORPSOUTH INC | 219,615 | 219,615 |
| 5625 SHS BANK HAWAII CORP | 258,469 | 258,469 |
| 30196 SHS BARCLAYS PLC ADR | 311,019 | 311,019 |
| 18055 SHS BARNES GROUP INC DE \$.01 | 438,556 | 438,556 |
| 32220 SHS BARRICK GOLD CORPORATION | 1,210,504 | 1,210,504 |
| 11258 SHS BASF SE SPONSORED ADR | 781,305 | 781,305 |
| 5814 SHS BAYER AG SP ADR | 415,468 | 415,468 |
| 15800 SHS BERKSHIRE HATHAWAYINC DEL CL B NEW | 1,316,614 | 1,316,614 |
| 23300 SHS BEST BUY CO INC | 488,368 | 488,368 |
| 17149 SHS BHP BILLITON LTD ADR | 1,119,830 | 1,119,830 |
| 9893 SHS BP PLC SPON ADR | 401,062 | 401,062 |
| 23000 SHS BRANDYWNE RLTY T SBI NEW REIT | 283,820 | 283,820 |
| 17050 SHS BRIGGS & STRATTON WIS1CT | 298,205 | 298,205 |
| 7595 SHS BRINKER INTL INC | 242,053 | 242,053 |
| 10045 SHS BRINKS CO | 232,843 | 232,843 |
| 5950 SHS BRITISH AMN TOBACO SPADR | 607,614 | 607,614 |
| 47525 SHS BROCADE COMMUNICATIONS SYS INC NEW | 234,298 | 234,298 |
| 7875 SHS BROOKFIELD ASSET MGMT INC CL A | 260,663 | 260,663 |
| 4430 SHS BRUNSWICK CORP | 98,435 | 98,435 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|--|---------------------------|----------------------------------|
| 68500 SHS CA INC | 1,855,665 | 1,855,665 |
| 5080 SHS CABOT CORP | 206,756 | 206,756 |
| 2540 SHS CABOT OIL AND GAS CORP. | 100,076 | 100,076 |
| 4255 SHS CACI INTL INC CL A | 234,110 | 234,110 |
| 19160 SHS CADENCE DESIGN SYS INC | 210,568 | 210,568 |
| 8100 SHS CANADIAN NATL RAILWAY CO | 683,478 | 683,478 |
| 41050 SHS CANADIAN NATURAL RES LTD | 1,102,192 | 1,102,192 |
| 11425 SHS CANADIAN PACIFIC RAILWAY LTD | 836,996 | 836,996 |
| 6200 SHS CAPITAL ONE FINL | 338,892 | 338,892 |
| 5665 SHS CARLISLE COS INC | 300,358 | 300,358 |
| 11396 SHS CARNIVAL PLC ADR | 391,225 | 391,225 |
| 1610 SHS CATALYST HEALTH SOLUTION | 150,438 | 150,438 |
| 15350 SHS CBL & ASSOC PPTYS INC REIT | 299,939 | 299,939 |
| 1105 SHS CEPHEID INC CALIF COM | 49,338 | 49,338 |
| 8500 SHS CERNER CORP COM | 702,610 | 702,610 |
| 8025 SHS CHARLES RIVER LABS INTL | 262,899 | 262,899 |
| 3200 SHS CHEMICAL FINL CORP | 68,800 | 68,800 |
| 3375 SHS CHILDRENS PL RETL STRS | 168,176 | 168,176 |
| 7314 SHS CHINA MOBILE LTD SPN ADR | 399,856 | 399,856 |
| 2585 SHS CHURCH AND DWIGHT CO. INC. | 143,390 | 143,390 |
| 8845 SHS CIENA CORP | 144,793 | 144,793 |
| 56200 SHS CISCO SYSTEMS INC COM | 964,954 | 964,954 |
| 29250 SHS CITIGROUP INC COM NEW | 801,743 | 801,743 |
| 2100 SHS CITY NATIONAL CORP | 102,018 | 102,018 |
| 3575 SHS CLEAN HARBORS INC | 201,702 | 201,702 |
| 13500 SHS COACH INC | 789,480 | 789,480 |
| 23000 SHS COCA COLA COM | 1,798,370 | 1,798,370 |
| 11275 SHS COEUR D'ALENE MINES CORP | 197,989 | 197,989 |
| 5415 SHS COLFAX CORP | 149,292 | 149,292 |
| 52300 SHS COMCAST CRP NEW CL A SPL | 1,642,220 | 1,642,220 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|-----------------------------------|---------------------------|----------------------------------|
| 12540 SHS COMMONWEALTH REIT | 239,765 | 239,765 |
| 2830 SHS CONCUR TECHNOLOGIES INC | 192,723 | 192,723 |
| 9750 SHS COOPER INDUSTRIES PLC | 664,755 | 664,755 |
| 17960 SHS COOPER TIRE RUBBER | 315,018 | 315,018 |
| 4250 SHS CORE LAB N.V. COM | 492,575 | 492,575 |
| 3180 SHS COVANCE INC | 152,163 | 152,163 |
| 3055 SHS COVENTRY HEALTH CARE INC | 97,118 | 97,118 |
| 17149 SHS CREDIT SUISSE GP SP ADR | 314,341 | 314,341 |
| 4195 SHS CROWN HLDGS INC | 144,686 | 144,686 |
| 1885 SHS CUBIST PHARMACEUTICALS | 71,460 | 71,460 |
| 7925 SHS CURTISS WRIGHT | 246,071 | 246,071 |
| 19200 SHS CVS CAREMARK CORP | 897,216 | 897,216 |
| 7655 SHS CYPRESS SEMICNDTR PV1CTS | 101,199 | 101,199 |
| 2590 SHS CYTEC INDUSTRIES INC | 151,878 | 151,878 |
| 9455 SHS DANA HLDG CORP | 121,119 | 121,119 |
| 3545 SHS DEALERTRACK HLDGS INC | 106,740 | 106,740 |
| 8846 SHS DELHAIZE GROUP SPONS ADR | 324,737 | 324,737 |
| 10775 SHS DEUTSCHE BK AG REG SHS | 389,732 | 389,732 |
| 6125 SHS DIAGEO PLC SPSD ADR NEW | 631,304 | 631,304 |
| 24200 SHS DIANA SHIPPING INC | 188,276 | 188,276 |
| 5170 SHS DST SYSTEMS INC DEL | 280,783 | 280,783 |
| 13750 SHS DUKE REALTY CORP REIT | 201,300 | 201,300 |
| 5350 SHS DUNKIN BRANDS GROUP INC | 183,719 | 183,719 |
| 11480 SHS EAST WEST BANCORP INC | 269,321 | 269,321 |
| 25600 SHS ECOLAB INC | 1,754,368 | 1,754,368 |
| 4630 SHS EMCOR GROUP INC | 128,807 | 128,807 |
| 7925 SHS ENDURANCE SPECIALTY HLDG | 303,685 | 303,685 |
| 5125 SHS ENERGEN CRP COM PV 1CENT | 231,291 | 231,291 |
| 7900 SHS ENERSYS | 277,053 | 277,053 |
| 9854 SHS ENI S P A SPONSORED ADR | 418,992 | 418,992 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 1820 SHS EQTY LIFESTYLS PPTYS INC | 125,525 | 125,525 |
| 4555 SHS ESTERLINE TECHNLOGIES CP | 284,004 | 284,004 |
| 3535 SHS EXPEDIA INC | 169,927 | 169,927 |
| 9300 SHS F5 NETWORKS INC COM | 925,908 | 925,908 |
| 20896 SHS FACEBOOK INC CLASS A COMMON STOCK | 649,761 | 649,761 |
| 9745 SHS FEDERATED INVESTRS B | 212,928 | 212,928 |
| 14700 SHS FIDELITY NATL INFO SVCS INC | 500,976 | 500,976 |
| 6015 SHS FINISAR CORPORATION | 89,984 | 89,984 |
| 1450 SHS FINNING INTL INC NEW | 33,681 | 33,681 |
| 7025 SHS FIRST MIDWST BANCORP DEL | 77,135 | 77,135 |
| 12805 SHS FIRST NIAGARA FINL GROUP INC NEW | 97,958 | 97,958 |
| 16162 SHS FIRSTMERIT CORP | 266,835 | 266,835 |
| 23000 SHS FMC TECHS INC COM | 902,290 | 902,290 |
| 7190 SHS FORTINET INC | 166,952 | 166,952 |
| 20321 SHS FOSTER WHEELER AG | 350,842 | 350,842 |
| 29475 SHS FULTON FINL CORP PA | 294,455 | 294,455 |
| 4500 SHS GARTNER INC | 193,725 | 193,725 |
| 8225 SHS GENERAL CABLE CORP | 213,357 | 213,357 |
| 35900 SHS GENERAL MOTORS CO COMMON SHARES | 707,948 | 707,948 |
| 3580 SHS GENESEE & WYOM CL A | 189,167 | 189,167 |
| 12350 SHS GEO GROUP INC | 280,592 | 280,592 |
| 3875 SHS GLACIER BANCORP INC NEW | 59,908 | 59,908 |
| 3680 SHS GLOBE SPECIALTY METALS INC | 49,422 | 49,422 |
| 4475 SHS GNC HOLDINGS INC SHS CL A | 175,420 | 175,420 |
| 17725 SHS GOLDMAN SACHS GROUP INC | 1,699,118 | 1,699,118 |
| 6340 SHS GOOGLE INC CL A | 3,677,643 | 3,677,643 |
| 4135 SHS HAIN CELESTIAL GROUP INC | 227,590 | 227,590 |
| 15700 SHS HALLIBURTON COMPANY | 445,723 | 445,723 |
| 8100 SHS HANCOCK HOLDING CO | 246,564 | 246,564 |
| 9140 SHS HANESBRANDS INC | 253,452 | 253,452 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 6565 SHS HANOVER INS GROUP INC | 256,888 | 256,888 |
| 52900 SHS HARTFORD FINL SVCS GROUP | 932,627 | 932,627 |
| 5230 SHS HEALTH NET INC | 126,932 | 126,932 |
| 3920 SHS HEALTHSOUTH CORP | 91,179 | 91,179 |
| 7610 SHS HELEN OF TRY LTD | 257,903 | 257,903 |
| 36900 SHS HEWLETT PACKARD CO DEL | 742,059 | 742,059 |
| 4420 SHS HILLENBRAND INC | 81,240 | 81,240 |
| 4250 SHS HMS HLDGS CORP | 141,568 | 141,568 |
| 2840 SHS HOLLYFRONTIER CORP | 100,621 | 100,621 |
| 10815 SHS HOSPITALITY PPTYS TRUST REIT | 267,888 | 267,888 |
| 10094 SHS HSBC HLDG PLC SP ADR | 445,448 | 445,448 |
| 12200 SHS HUNTSMAN CORP | 157,868 | 157,868 |
| 2320 SHS IAC INTERACTIVECORP | 105,792 | 105,792 |
| 5720 SHS IDACORP INC COM | 240,698 | 240,698 |
| 1540 SHS IHS INC | 165,904 | 165,904 |
| 5530 SHS INCYTE CORPORATION | 125,531 | 125,531 |
| 1800 SHS INDEPENDENT BK CORP MASS | 52,578 | 52,578 |
| 2800 SHS INFORMATICA CORP CA | 118,608 | 118,608 |
| 55480 SHS ING GP NV SPSD ADR | 370,606 | 370,606 |
| 25050 SHS INGERSOLL-RAND PLC | 1,056,609 | 1,056,609 |
| 13780 SHS INGRAM MICRO INC CL A | 240,737 | 240,737 |
| 5200 SHS INGREDION INC SHS | 257,504 | 257,504 |
| 7630 SHS INTERACTIVE BROKERS GROU INC | 112,314 | 112,314 |
| 7900 SHS INTERCONTINENTALEXCHANGE INC | 1,074,242 | 1,074,242 |
| 3275 SHS INTL BANCSHARES CORP COM | 63,928 | 63,928 |
| 9590 SHS INTL SPEEDWAY CORP CL A | 251,066 | 251,066 |
| 1800 SHS INTUITIVE SURGICAL INC NEW | 996,822 | 996,822 |
| 2430 SHS IPG PHOTONICS CORP DEL | 105,924 | 105,924 |
| 6616 SHS ISHARES TR RUSSELL 2000 INDEX FD | 526,369 | 526,369 |
| 26849 SHS ITAU UNIBANCO BANCO HOLD SA SPONSORED ADR | 373,738 | 373,738 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|--|---------------------------|----------------------------------|
| 2675 SHS ITC HLDGS CORP | 184,334 | 184,334 |
| 12300 SHS ITT CORP SHS | 216,480 | 216,480 |
| 8770 SHS JARDEN CORP | 368,515 | 368,515 |
| 7925 SHS JDA SOFTWARE GROUP INC | 235,293 | 235,293 |
| 6790 SHS JDS UNIPHASE CORP | 74,690 | 74,690 |
| 21895 SHS JONES (THE) GROUP INC | 209,316 | 209,316 |
| 2365 SHS JONES LANG LASALLE INC | 166,425 | 166,425 |
| 14700 SHS JPMORGAN CHASE & CO | 525,231 | 525,231 |
| 12420 SHS KB FINL GROUP INC SPN AD | 406,010 | 406,010 |
| 41826 SHS KINROSS GOLD CORP | 340,882 | 340,882 |
| 16456 SHS KOMATSU NEW NEW SPNSDADR | 390,172 | 390,172 |
| 1770 SHS KOPPERS HLDGS INC | 60,180 | 60,180 |
| 34700 SHS KRAFT FOODS INC VA CL A | 1,340,115 | 1,340,115 |
| 1950 SHS LAKELAND FINCL CORP IND | 52,319 | 52,319 |
| 5461 SHS LAM RESEARCH CORP COM | 206,098 | 206,098 |
| 4820 SHS LAMAR ADVERTISING CL A | 137,852 | 137,852 |
| 25300 SHS LAS VEGAS SANDS CORP | 1,100,297 | 1,100,297 |
| 1975 SHS LASALLE HOTEL PPTYS BN I REIT | 57,551 | 57,551 |
| 7025 SHS LEXMARK INTL INC CL A | 186,725 | 186,725 |
| 45387 SHS LIBERTY GLOBAL INC-C | 2,167,230 | 2,167,230 |
| 3125 SHS LIFE TIME FITNESS INC | 145,344 | 145,344 |
| 6405 SHS LIFEPOINT HOSPS INC COM | 262,477 | 262,477 |
| 1003244 SHS LINCOLN ELEC HLDGS INC | 43,932,054 | 43,932,054 |
| 12900 SHS LINCOLN NTL CORP IND NPV | 282,123 | 282,123 |
| 8115 SHS LIONS GATE ENTMT CRP NEW | 119,615 | 119,615 |
| 6275 SHS LKQ CORP | 209,365 | 209,365 |
| 39550 SHS LOEWS CORP | 1,617,991 | 1,617,991 |
| 7801 SHS LUKOIL SPONSORED ADR | 437,480 | 437,480 |
| 4005 SHS MAKO SURGICAL CORP | 102,568 | 102,568 |
| 9975 SHS MANULIFE FINANCIAL CORP | 108,628 | 108,628 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 4345 SHS MARRIOTT VACATIONS WORLDWIDE CORP SHS WH | 134,608 | 134,608 |
| 32739 SHS MARVELL TECHNOLOGY GROUP | 369,296 | 369,296 |
| 2125 SHS MATTHEWS INTL INC CL A | 69,041 | 69,041 |
| 5300 SHS MCDONALDS CORP COM | 469,209 | 469,209 |
| 1400 SHS MCGRATH RENTCORP | 37,100 | 37,100 |
| 4400 SHS MEDICIS PHARMS CL A COM | 150,260 | 150,260 |
| 850 SHS MEDIVATION INC | 77,690 | 77,690 |
| 2820 SHS MELLANOX TECHNOLOGIES LTD | 199,715 | 199,715 |
| 14100 SHS MERCK AND CO INC SHS | 588,675 | 588,675 |
| 8425 SHS MEREDITH CORP | 269,095 | 269,095 |
| 25100 SHS METLIFE INC COM | 774,335 | 774,335 |
| 4035 SHS MICROS SYSTEMS INC | 206,592 | 206,592 |
| 13800 SHS MICROSEMI CORP | 255,162 | 255,162 |
| 86600 SHS MICROSOFT CORP | 2,649,093 | 2,649,093 |
| 13340 SHS MONTPELIER RE HLDGS LTD | 284,009 | 284,009 |
| 37775 SHS NABORS INDUSTRIES LTD | 543,960 | 543,960 |
| 16000 SHS NATIONAL-OILWELL VARCO INC | 1,031,040 | 1,031,040 |
| 2750 SHS NBT BANCORP INC | 59,373 | 59,373 |
| 13450 SHS NCR CORP NEW | 305,719 | 305,719 |
| 21950 SHS NESTLE S A REP RG SH ADR | 1,311,293 | 1,311,293 |
| 8000 SHS NETFLIX COM INC | 547,880 | 547,880 |
| 68500 SHS NEWS CORP CL A | 1,526,865 | 1,526,865 |
| 24491 SHS NEXEN INC CANADA COM | 413,653 | 413,653 |
| 4530 SHS NICE SYSTS LTD SPSD ADR | 165,798 | 165,798 |
| 13000 SHS NIKE INC CL B | 1,141,140 | 1,141,140 |
| 17594 SHS NIPPON TELG&TEL SPDN ADR | 407,125 | 407,125 |
| 26025 SHS NOBLE CORP NAMEN-AKT | 846,593 | 846,593 |
| 26150 SHS NOBLE ENERGY INC | 2,218,043 | 2,218,043 |
| 104625 SHS NOMURA HLDGS INC ADR | 386,066 | 386,066 |
| 10360 SHS NORTHWEST BANCSHARES INC MD COM | 121,316 | 121,316 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 6125 SHS NOVARTIS ADR | 342,388 | 342,388 |
| 20750 SHS NRG ENERGY INC | 360,220 | 360,220 |
| 15225 SHS NV ENERGY INC | 267,656 | 267,656 |
| 43355 SHS OAO GAZPROM SPON ADR | 411,873 | 411,873 |
| 3650 SHS OASIS PETE INC NEW | 88,257 | 88,257 |
| 4980 SHS OCCIDENTAL PETE CORP CAL | 427,135 | 427,135 |
| 10345 SHS OCH-ZIFF CAPTL MANGMT GR CLASS A COMMON STOCK | 78,415 | 78,415 |
| 2495 SHS OIL STS INTL INC DEL COM | 165,169 | 165,169 |
| 11775 SHS OLIN CORP \$1 NEW | 245,980 | 245,980 |
| 12550 SHS OMEGA HEALTHCARE INVS REIT | 282,375 | 282,375 |
| 20125 SHS ON SEMICONDUCTOR CRP COM | 142,888 | 142,888 |
| 705 SHS ONYX PHARMACEUTICALS | 46,847 | 46,847 |
| 3400 SHS OPENTABLE INC | 153,034 | 153,034 |
| 7115 SHS OPTIMER PHARMACEUTICALS INC | 109,998 | 109,998 |
| 39000 SHS ORACLE CORP \$0.01 DEL | 1,158,300 | 1,158,300 |
| 8175 SHS OWENS &MINOR INC NEW COM | 250,400 | 250,400 |
| 14700 SHS PACCAR INC | 576,093 | 576,093 |
| 3315 SHS PALL CORP PV \$0.10 | 181,695 | 181,695 |
| 4229 SHS PAN AMERN SILVER CORP | 71,386 | 71,386 |
| 2275 SHS PARTNERRE LTD | 172,149 | 172,149 |
| 22250 SHS PENN RL EST INV TR REIT | 333,305 | 333,305 |
| 19900 SHS PEPSICO INC | 1,406,134 | 1,406,134 |
| 9165 SHS PERKINELMER INC COM | 236,457 | 236,457 |
| 19389 SHS PETRLEO BRAS VTG SPD ADR | 363,932 | 363,932 |
| 2550 SHS PETSMART INC | 173,859 | 173,859 |
| 65200 SHS PFIZER INC | 1,499,600 | 1,499,600 |
| 720 SHS PHARMACYCLICS INC | 39,319 | 39,319 |
| 6000 SHS PHILIP MORRIS INTL INC | 523,560 | 523,560 |
| 20100 SHS PITNEY BOWES INC | 300,897 | 300,897 |
| 6675 SHS PLANTRONICS INC NEW COM | 222,945 | 222,945 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|--|---------------------------|----------------------------------|
| 5360 SHS PLATINUM UNDRWRITRS HLDG | 204,216 | 204,216 |
| 42300 SHS PMC SIERRA INC | 259,722 | 259,722 |
| 11005 SHS PORTLAND GEN ELEC CO | 293,393 | 293,393 |
| 19550 SHS POTASH CORP SASKATCHEWAN | 854,140 | 854,140 |
| 27200 SHS PRAXAIR INC | 2,957,455 | 2,957,455 |
| 2300 SHS PRICELINE COM INC | 1,528,396 | 1,528,396 |
| 48339 SHS PROGRESSIVE CRP OHIO | 1,006,901 | 1,006,901 |
| 4025 SHS PROSPERITY BANCSHARES | 169,171 | 169,171 |
| 9775 SHS PROTECTIVE LIFE CORP COM | 287,483 | 287,483 |
| 2165 SHS PVH CORP | 168,415 | 168,415 |
| 6595 SHS QLIK TECHNOLOGIES INC | 145,881 | 145,881 |
| 16325 SHS QLOGIC CORP | 223,489 | 223,489 |
| 33500 SHS QUALCOMM INC | 1,865,280 | 1,865,280 |
| 880 SHS QUESTCOR PHARMACEUTICALS | 46,851 | 46,851 |
| 1680 SHS RALCORP HLDGS INC NEW | 112,123 | 112,123 |
| 9550 SHS RAYTHEON CO DELAWARE NEW | 540,435 | 540,435 |
| 12500 SHS REGENERON PHARMACTCLS | 1,427,750 | 1,427,750 |
| 15700 SHS RIO TINTO PLC SPNSRD ADR | 750,617 | 750,617 |
| 4285 SHS RIVERBED TECHNOLOGY INC. COM | 69,203 | 69,203 |
| 5865 SHS ROBERTHALF INTL INC COM | 167,563 | 167,563 |
| 3380 SHS ROCKWOOD HLDGS INC | 149,903 | 149,903 |
| 3385 SHS ROWAN COMPANIES PLC CL A | 109,437 | 109,437 |
| 6129 SHS ROYAL DUTCH SHELL PLC SPONS ADR A | 413,278 | 413,278 |
| 5775 SHS RYDER SYSTEM INC | 207,958 | 207,958 |
| 1150 SHS S & T BANCORP INC | 21,241 | 21,241 |
| 18500 SHS SALESFORCE COM INC | 2,557,810 | 2,557,810 |
| 46571 SHS SANOFI ADR | 1,759,451 | 1,759,451 |
| 4120 SHS SBA COMMUNICATIONS CRP A | 235,046 | 235,046 |
| 31000 SHS SCHLUMBERGER LTD | 2,012,210 | 2,012,210 |
| 2910 SHS SEATTLE GENETICS INC COM | 73,885 | 73,885 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 4698 SHS SIEMENS AG ADR | 394,961 | 394,961 |
| 1540 SHS SIGNATURE BANK | 93,894 | 93,894 |
| 1920 SHS SIRONA DENTAL SYSTEMS INC | 86,419 | 86,419 |
| 3160 SHS SIX FLAGS ENTMT CORP NEW | 171,210 | 171,210 |
| 33683 SHS SK TELECOM ADR | 407,564 | 407,564 |
| 7260 SHS SKYWORKS SOLUTIONS INC | 198,343 | 198,343 |
| 3190 SHS SM ENERGY CO SHS | 156,661 | 156,661 |
| 2235 SHS SMITH A O CORP DEL COM | 109,269 | 109,269 |
| 8082 SHS SMITH-NPHW PLC SPADR NEW | 404,019 | 404,019 |
| 65185 SHS SOCIETE GENERAL SPN ADR | 302,458 | 302,458 |
| 2965 SHS SOLERA HOLDINGS INC | 123,907 | 123,907 |
| 2685 SHS SOTHEBY'S (DELAWARE) | 89,572 | 89,572 |
| 22000 SHS SOUTHWESTERN ENERGY CO | 702,460 | 702,460 |
| 2425 SHS SOVRAN SELF STORAGE INC REIT | 121,468 | 121,468 |
| 9040 SHS SPIRIT AEROSYSTEMS HLDGS INC | 215,423 | 215,423 |
| 6400 SHS SPX CORP COM | 418,048 | 418,048 |
| 25000 SHS STARBUCKS CORP | 1,333,000 | 1,333,000 |
| 16186 SHS STATOIL ASA SHS | 386,198 | 386,198 |
| 16260 SHS STEEL DYNAMICS INC COM | 190,567 | 190,567 |
| 61150 SHS SUMITOMO MITSUI-UNSPONS ADR | 406,036 | 406,036 |
| 23225 SHS SUNCOR ENERGY INC NEW | 672,364 | 672,364 |
| 14020 SHS SUPERIOR ENERGY SVCS INC | 283,625 | 283,625 |
| 2005 SHS SVB FINL GROUP | 117,733 | 117,733 |
| 1695 SHS SXC HEALTH SOLUTIONS CORP | 168,161 | 168,161 |
| 8050 SHS SYMETRA FINANCIAL CORP | 101,591 | 101,591 |
| 5300 SHS SYNAPTICS INC | 151,739 | 151,739 |
| 110350 SHS TALISMAN ENERGY INC COM | 1,264,611 | 1,264,611 |
| 2240 SHS TANGER FACTORY OUTLT CEN REIT | 71,792 | 71,792 |
| 17776 SHS TATA MOTORS LTD ADR | 390,361 | 390,361 |
| 1760 SHS TAUBMAN CENTERS INC COM REITS-REGIONAL MALLS | 135,802 | 135,802 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|---|---------------------------|----------------------------------|
| 9075 SHS TCF FINANCIAL CORP COM | 104,181 | 104,181 |
| 12875 SHS TECO ENERGY INC | 232,523 | 232,523 |
| 4050 SHS TELEFLEX INC | 246,686 | 246,686 |
| 28386 SHS TELEFONICA SA SPAIN ADR | 371,857 | 371,857 |
| 16450 SHS TENARIS S A ADR | 575,257 | 575,257 |
| 3530 SHS TENNECO INC DEL | 94,675 | 94,675 |
| 26103 SHS TESCO PLC SPNRD ADR | 381,104 | 381,104 |
| 10800 SHS TESORO CORP | 269,568 | 269,568 |
| 8070 SHS TETRA TECH INC NEW | 210,466 | 210,466 |
| 26850 SHS TEVA PHARMACTCL INDS ADR | 1,058,964 | 1,058,964 |
| 9950 SHS THE MOSAIC COMPANY COMMON SHARES | 544,862 | 544,862 |
| 3785 SHS THERAVANCE INC | 84,103 | 84,103 |
| 16900 SHS THERMO FISHER SCIENTIFIC INC | 877,279 | 877,279 |
| 33850 SHS THOMPSON CREEK METALS CO INC | 107,982 | 107,982 |
| 2745 SHS THORATEC CORP COM NEW | 92,177 | 92,177 |
| 21700 SHS TIME WARNER INC SHS | 835,450 | 835,450 |
| 8407 SHS TOTAL S.A. SP ADR | 377,895 | 377,895 |
| 3040 SHS TOWERS WATSON & CO CL A | 182,096 | 182,096 |
| 1755 SHS TRACTOR SUPPLY CO | 145,770 | 145,770 |
| 12850 SHS TRANSOCEAN LTD | 574,781 | 574,781 |
| 3555 SHS TRIMBLE NAV LTD | 163,566 | 163,566 |
| 3310 SHS TRIUMPH GROUP INC NEW | 186,254 | 186,254 |
| 3000 SHS TUPPERWARE BRANDS CORP | 164,280 | 164,280 |
| 17500 SHS TUTOR PERINI CORP | 221,725 | 221,725 |
| 13495 SHS TWO HARBORS INVT CORP SHS | 139,808 | 139,808 |
| 21175 SHS UBS AG REG | 247,959 | 247,959 |
| 2975 SHS UMPQUA HLDGS CORP ORE | 39,151 | 39,151 |
| 12025 SHS UNILEVER NV NY REG SHS | 401,034 | 401,034 |
| 12559 SHS UNILEVER PLC NEW ADR | 423,615 | 423,615 |
| 4400 SHS UNION PACIFIC CORP | 524,964 | 524,964 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|--------------------------------------|---------------------------|----------------------------------|
| 4420 SHS UNITED NAT FOODS INC | 242,481 | 242,481 |
| 5690 SHS UNITED RENTALS INC COM | 193,688 | 193,688 |
| 1655 SHS UNITED THERAPEUTICS CORP | 81,724 | 81,724 |
| 27900 SHS UNITEDHEALTH GROUP INC | 1,632,149 | 1,632,149 |
| 3550 SHS UNIVERSAL HEALTH SVCS B | 153,218 | 153,218 |
| 44200 SHS UNUM GROUP | 845,546 | 845,546 |
| 42751 SHS VALE SA | 848,607 | 848,607 |
| 4070 SHS VECTREN CORP INDIANA COM | 120,146 | 120,146 |
| 3320 SHS VERIFONE SYSTEMS INC | 109,859 | 109,859 |
| 25000 SHS VIACOM INC NEW CL B | 1,175,500 | 1,175,500 |
| 4010 SHS VIROPHARMA INC COM | 95,037 | 95,037 |
| 27500 SHS VISA INC CL A SHRS | 3,399,824 | 3,399,824 |
| 4090 SHS VISTAPRINT NV | 132,107 | 132,107 |
| 15377 SHS VODAFONE GROP PLC SP ADR | 433,324 | 433,324 |
| 4805 SHS VOLCANO CORP | 137,663 | 137,663 |
| 7690 SHS W & T OFFSHORE INC | 117,657 | 117,657 |
| 38200 SHS W R BERKLEY CORP | 1,486,743 | 1,486,743 |
| 6000 SHS W W GRAINGER INCORP | 1,147,440 | 1,147,440 |
| 1615 SHS WABCO HOLDINGS INC | 85,482 | 85,482 |
| 9405 SHS WADDELL & REED FINL A | 284,783 | 284,783 |
| 25700 SHS WAL-MART STORES INC | 1,791,804 | 1,791,804 |
| 19050 SHS WASHINGTON FEDL INC | 321,755 | 321,755 |
| 6302 SHS WASTE CONNECTIONS INC | 188,556 | 188,556 |
| 51475 SHS WEATHERFORD INTL LTD. REG. | 650,129 | 650,129 |
| 6515 SHS WEBSENSE INC COM | 122,026 | 122,026 |
| 6025 SHS WEBSTER FINL CP PV \$0.01 | 130,502 | 130,502 |
| 2075 SHS WEIGHT WATCHERS INTL NEW | 106,987 | 106,987 |
| 2315 SHS WELLCARE HLTH PLANS INC | 122,695 | 122,695 |
| 32100 SHS WELLS FARGO & CO NEW DEL | 1,073,423 | 1,073,423 |
| 3050 SHS WESBANCO INC | 64,843 | 64,843 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|--|---------------------------|----------------------------------|
| 2925 SHS WILEY JOHN & SONS CL A | 143,296 | 143,296 |
| 10400 SHS WILLIS GROUP HOLDINGS PUBLIC LIMITED COMPANY | 379,496 | 379,496 |
| 6185 SHS WINTRUST FINL CP ILL COM | 219,568 | 219,568 |
| 5725 SHS WOLVERINE WORLD WIDE | 222,016 | 222,016 |
| 5045 SHS WOODWARD INC | 198,975 | 198,975 |
| 11690 SHS WORTHINGTON INDSTRS OHIO | 239,294 | 239,294 |
| 3785 SHS WRIGHT EXPRESS CORP | 233,610 | 233,610 |
| 3045 SHS WYNDHAM WORLDWIDE CORP. | 160,593 | 160,593 |
| 28120 SHS YAMANA GOLD INC | 433,048 | 433,048 |
| 800 SHS YARA INTL ASA SP ADR | 34,808 | 34,808 |
| | | |

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TY 2011 Investments Government Obligations Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

0

EIN: 86-6021106

US Government Securities - End of

Year Book Value: 19,315,405

US Government Securities - End of

Year Fair Market Value: 19,315,405

State & Local Government Securities - End of Year Book

0

Value:

State & Local Government Securities - End of Year Fair

Market Value:

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TY 2011 Investments - Other Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Category/ Item | Listed at Cost or FMV | Book Value | End of Year Fair Market Value |
|---|-----------------------|------------|----------------------------------|
| RESIDUAL INVESTMENTS ARDEN SAGE ACCOUNT | FMV | 230,145 | 230,145 |
| ARDEN SAGE REDEMPTION HOLDBACKS | FMV | 1,178,182 | 1,178,182 |
| ROSE VALUE-ADD OFFICE RETROFIT FUND | FMV | 837,510 | 837,510 |
| CARLYLE PARTNERS | FMV | 3,400,790 | 3,400,790 |
| BLACKSTONE MARKET OPPORTUNITIES OFFSHORE FUND | FMV | 33,122,747 | 33,122,747 |
| ARDEN-SAGE CAPITAL INTERNATIONAL, LTD | FMV | 38,246,220 | 38,246,220 |
| MORGAN CREEK PARTNERS | FMV | 2,132,402 | 2,132,402 |
| VANGUARD INTERNATIONAL EQUITY FUND | FMV | 95,866 | 95,866 |
| ECO SYSTEM PARTNERS | FMV | 148,840 | 148,840 |
| 1454475 SHS SPHINX ACCESS LTD CL DH | FMV | 444,342 | 444,342 |

TY 2011 Land, Etc. Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Category / Item | Cost / Other Basis | Accumulated Depreciation | Book Value | End of Year Fair Market Value |
|--|-----------------------|-----------------------------|------------|----------------------------------|
| LAND AND BUILDINGS | 10,082,406 | 3,776,238 | 6,306,168 | |
| FURNITURE | 151,841 | 151,841 | 0 | |
| EQUIPMENT | 235,187 | 226,977 | 8,210 | |
| OFFICE CONDO - PHOENIX | 2,119,729 | 220,394 | 1,899,335 | |
| CONDOMINIUM IMPROVEMENTS - PHOENIX | 389,901 | 50,905 | 338,996 | |
| CONDOMINIUM IMPROVEMENTS - PHOENIX | 30,980 | 2,120 | 28,860 | |
| CONDOMINIUM IMPROVEMENTS - PHOENIX | 43,809 | 11,264 | 32,545 | |
| PHILLIPS PLACE, CAMBRIDGE - LAND | 2,500,000 | 0 | 2,500,000 | |
| PHILLIPS PLACE, CAMBRIDGE - BUILDINGS | 1,550,255 | 0 | 1,550,255 | |
| PHILLIPS PLACE, CAMBRIDGE - CAPITALIZED EXP | 315,049 | 0 | 315,049 | |

DLN: 93491036002013

TY 2011 Legal Fees Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Category | Amount | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|--------------------------------|--------|--------------------------|------------------------|---|
| SNELL & WILMER | 23,971 | 13,287 | 13,287 | 10,684 |
| SUTHERLAND ASBILL & BRENNAN | 2,412 | 2,412 | 2,412 | 0 |
| ROPES AND GRAY | 22,224 | 0 | 0 | 22,224 |
| CHIN AND CURTIS LLP | 390 | 0 | 0 | 390 |
| FOX ROTHCHILD LLP | 863 | 0 | 0 | 863 |
| JONES DAY | 2,282 | 0 | 0 | 2,282 |
| OTHER LEGAL | 388 | 0 | 0 | 388 |

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TY 2011 Other Decreases Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Description | Amount |
|--|------------|
| CHANGE IN UNREALIZED APPRECIATION FOR YEAR | 14,845,074 |

TY 2011 Other Expenses Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Description | Revenue and Expenses per Books | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|-------------------------------------|-----------------------------------|--------------------------|---------------------|--|
| CURRICULUM DEVELOPMENT AND RESEARCH | 834,624 | 0 | 0 | 834,624 |
| EVALUATION | 191,889 | 0 | 0 | 191,889 |
| GENERAL OFFICE | 102,119 | 6,141 | 7,203 | 94,916 |
| BOARD TRAVEL AND MEETING COSTS | 254,088 | 102,542 | 102,542 | 151,546 |
| INSURANCE | 51,411 | 0 | 0 | 51,411 |
| JOINT/DEMONSTRATION PROJECTS | 2,252,311 | 0 | 0 | 2,252,311 |
| TEMPORARY SUPPORT STAFF | 46,321 | 0 | 0 | 46,321 |
| PUBLIC AFFAIRS | 171,819 | 0 | 0 | 171,819 |
| INFORMATION TECHNOLOGY | 384,128 | 51,079 | 51,079 | 333,049 |
| MULTI-MEDIA | 45,500 | 0 | 0 | 45,500 |
| DISTANCE EDUCATION | 224,257 | 0 | 0 | 224,257 |
| COURSES, CONFERENCES AND MEETINGS | 1,633,055 | 0 | 0 | 1,633,055 |
| PROGRAM AWARDS UNDER \$10,000 | 287,948 | 0 | 0 | 287,948 |
| CAPITALIZED INTEREST AND LEGAL FEES | -53,991 | 0 | 0 | 0 |

DLN: 93491036002013

TY 2011 Other Income Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Description | Revenue And Expenses Per Books | Net Investment Income | Adjusted Net Income |
|-------------------|-----------------------------------|--------------------------|---------------------|
| PUBLICATIONS | 53,999 | | 53,999 |
| SONORAN INSTITUTE | 24,874 | | 24,874 |
| EMPLOYEE PARKING | 5,040 | | 5,040 |
| OTHER | 400 | | 400 |
| FEES | 1,062 | | 1,062 |

TY 2011 Other Liabilities Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Description | Beginning of Year - Book Value | End of Year - Book Value |
|-------------------------|-----------------------------------|-----------------------------|
| PAYROLL RELATED | 24,711 | 24,667 |
| TENANT DEPOSIT | 3,014 | 3,014 |
| LOAN MANAGEMENT ACCOUNT | 4,007,273 | 0 |
| REVOLVING LOAN ACCOUNT | 0 | 10,409,391 |

TY 2011 Other Professional Fees Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Category | Amount | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|---|---------|--------------------------|------------------------|---|
| DREMAN VALUE MGMT- INV ADVICE | 393,814 | 393,814 | 393,814 | 0 |
| SANDS - INV ADVICE | 226,374 | 226,374 | 226,374 | 0 |
| FRED ALGER - INV ADVICE | 145,107 | 145,107 | 145,107 | 0 |
| NWQ - INV ADVICE | 149,751 | 149,751 | 149,751 | 0 |
| MERRILL LYNCH - INV ADVICE | 354,161 | 354,161 | 354,161 | 0 |
| ACADIAN ASSET MANAGEMENT-INVESTMENT ADV | 2,969 | 2,969 | 2,969 | 0 |
| EAGLE CAPITAL MANAGEMENT - INV ADVICE | 275,983 | 275,983 | 275,983 | 0 |
| ALETHEIA RESEARCH & MGMT-INV ADVICE | 207,057 | 207,057 | 207,057 | 0 |
| CARLYLE GROUP - INV ADVICE | 43,457 | 43,457 | 43,457 | 0 |
| MISC ADMIN CONSULTING FEES | 9,028 | 0 | 0 | 9,028 |
| BARROWHANLEY - INV ADVICE | 120,624 | 120,624 | 120,624 | 0 |
| WENTWORTH HAUSER - INV ADVICE | 119,740 | 119,740 | 119,740 | 0 |
| ROBECO SAGE - INV ADVICE | 114,975 | 114,975 | 114,975 | 0 |
| MORGAN CREEK - INV ADVICE | 58,934 | 58,934 | 58,934 | 0 |
| ECOSYSTEMS - INV ADVICE | 57,259 | 57,259 | 57,259 | 0 |
| JONATHAN ROSE COMPANY | 27,000 | 27,000 | 27,000 | 0 |

TY 2011 Taxes Schedule

Name: LINCOLN INSTITUTE OF LAND POLICY

| Category | Amount | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|----------------|---------|--------------------------|------------------------|---|
| FOREIGN TAXES | 189,903 | 189,903 | 189,903 | 0 |
| FEDERAL EXCISE | 150,000 | 0 | 0 | 150,000 |

Additional Data

Software ID: Software Version:

EIN: 86-6021106

Name: LINCOLN INSTITUTE OF LAND POLICY

Form 990PF - Special Condition Description:

Special Condition Description

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns a - d

| (a) List and describe the kind(s) of property sold (e g , real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co) | (b) How acquired P—Purchase D—Donation | (c) Date acquired (mo , day, yr) | (d) Date sold (mo , day, yr) |
|---|--|--------------------------------------|----------------------------------|
| PUBLICLY TRADED SECURITIES | Р | | |
| ADJUST FOR PRE-MERGER | Р | | |
| PUBLICLY TRADED SECURITIES | Р | | |
| MORGAN CREEK III | Р | | |
| MORGAN CREEK IV | Р | | |
| CARLYLE PARTNERS | Р | | |
| ANCHORAGE CAPITAL PARTNERS | Р | | |
| ARTHA EMERGING MARKETS | Р | | |
| AURELIUS CAPITAL INTERNATIONAL | Р | | |
| BREVEN HOWARD EMERGING MARKETS | Р | | |
| BROAD PEAK FUND | Р | | |
| FINISTERRE GLOBAL OPPORTUNITY FUND | Р | | |
| GLG GLOBAL OPPORTUNITY FUND | Р | | |
| HARBINGER CREDIT DISTRESSED | Р | | |
| HENDERSON ASIA PACIFIC | Р | | |
| KNIGHTHEAD OFFSHORE | Р | | |
| PRINCE STREET FUND | Р | | |
| QFR VICTORIA FUND | Р | | |
| REDWOOD OFFSHORE | Р | | |
| YORK CREDIT OPPORTUNITIES FUND | Р | | |
| MORGAN CREEK | Р | | |
| OTHER | Р | | |

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns e - h

| (e) Gross sales price | (f) Depreciation allowed (or allowable) | (g) Cost or other basis plus expense of sale | (h) Gain or (loss) (e) plus (f) minus (g) |
|-----------------------|--|---|--|
| 86,650,207 | | 80,596,711 | 6,053,496 |
| 137,190 | | | 137,190 |
| 70,616,838 | | 72,429,814 | -1,812,976 |
| 28,283 | | | 28,283 |
| 101,156 | | | 101,156 |
| 157,862 | | | 157,862 |
| 2,126,541 | | 2,000,000 | 126,541 |
| 1,643,867 | | 1,600,000 | 43,867 |
| 2,376,297 | | 2,000,000 | 376,297 |
| 1,431,194 | | 1,500,000 | -68,806 |
| 803,247 | | 978,408 | -175,161 |
| 1,373,641 | | 1,350,000 | 23,641 |
| 369,222 | | 450,000 | -80,778 |
| 1,088,995 | | 876,246 | 212,749 |
| 1,149,790 | | 1,240,911 | -91,121 |
| 1,801,314 | | 1,500,000 | 301,314 |
| 994,844 | | 1,100,000 | -105,156 |
| 1,695,190 | | 1,400,000 | 295,190 |
| 1,573,511 | | 1,250,000 | 323,511 |
| 2,135,491 | | 1,750,000 | 385,491 |
| 3,458 | | | 3,458 |
| | | 11,274 | -11,274 |

Form 990PF Part IV - Capital Gains and Losses for Tax on Investment Income - Columns i - I

| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 | | (I) Gains (Col (h) gain minus col (k), but not less than -0-) or | |
|---|--------------------------------------|--|-----------------------|
| (i) F M V as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | (k) Excess of col (1) over col (j), If any | Losses (from col (h)) |
| | | | 6,053,496 |
| | | | 137,190 |
| | | | -1,812,976 |
| | | | 28,283 |
| | | | 101,156 |
| | | | 157,862 |
| | | | 126,541 |
| | | | 43,867 |
| | | | 376,297 |
| | | | -68,806 |
| | | | -175,161 |
| | | | 23,641 |
| | | | -80,778 |
| | | | 212,749 |
| | | | -91,121 |
| | | | 301,314 |
| | | | -105,156 |
| | | | 295,190 |
| | | | 323,511 |
| | | | 385,491 |
| | | | 3,458 |
| | | | -11,274 |

Form 990PF Part VIII Line 1 - List all officers, directors, trustees, foundation managers and their compensation

| compensation | • | , | | |
|--|---|---|---|--|
| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
| KATHRYN J LINCOLN | CHAIRMAN AND CIO/ | 280,000 | 64,382 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 37 50 | | | |
| GREGORY K INGRAM 113 BRATTLE STREET | CEO AND PRESIDENT /DIRECTO | 384,759 | 15,589 | 0 |
| CAMBRIDGE, MA 02138 | 37 50 | | | |
| DENNIS W ROBINSON 113 BRATTLE STREET | TREAS & VP-FIN & OPERATI | 179,500 | 63,697 | 0 |
| CAMBRIDGE,MA 02138 | 37 50 | | | |
| LEVERING F T WHITE 113 BRATTLE STREET | ASSIST SEC & VP ADMIN & 37 50 | 126,500 | 56,683 | 0 |
| CAMBRIDGE, MA 02138 DIONE A ETTER | | 20.000 | 22.627 | |
| 11010 N TATUM BLVD | SECRETARY 37 50 | 88,000 | 38,607 | 0 |
| PHOENIX, AZ 85028 DAVID C LINCOLN | ASSIST | 9,000 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | TREASURER/DIRECTOR | 9,000 | 0 | Ů |
| CAROLINA BARCO | DIRECTOR | 2,000 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 1 00 | _,,,,, | | |
| ROY W BAHL | DIRECTOR | 12,555 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 3 00 | | | |
| HENRY COLEMAN | DIRECTOR | 4,750 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 1 00 | | | |
| ALBERTO HARTH | DIRECTOR | 4,250 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 1 00 | | | |
| JOHN G LINCOLN III | DIRECTOR 1 00 | 6,250 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | | | | |
| DOUG WHEELER | DIRECTOR 1 00 | 4,250 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 1 00 | | | |
| CAROL WHITESIDE | DIRECTOR 1 00 | 4,000 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 1 00 | | | |
| ANDREA TAYLOR | DIRECTOR 1 00 | 4,250 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 1 00 | | | |
| KENNETH PANG | DIRECTOR 1 00 | 4,250 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 100 | | | |
| THOMAS BECKER | DIRECTOR 2 00 | 9,000 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | 2.00 | | | |
| BRUCE LINCOLN | DIRECTOR 1 00 | 4,500 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | | | | |
| BRUCE BABBITT | DIRECTOR 1 00 | 5,250 | 0 | 0 |
| 11010 N TATUM BLVD PHOENIX,AZ 85028 | | | | |
| THOMAS NECHYBA | DIRECTOR 2 00 | 8,000 | 0 | 0 |
| PHOENIX,AZ 85028 | DIDECTOR | | _ | _ |
| JOHANNES LINN 11010 N TATUM BLVD | DIRECTOR 3 00 | 12,943 | 0 | 0 |
| PHOENIX,AZ 85028 | DIRECTOS | | _ | |
| JILL SCHURTZ 11010 N TATUM BLVD | DIRECTOR 1 00 | 2,000 | 0 | 0 |
| PHOENIX,AZ 85028 | | | | |

| Form 990PF Part XV Line 3 - 6 Recipient | Grants and Contribution If recipient is an | ns Paid Duri Foundation | ng the Year or Approved for Purpose of grant or | Future Payment Amount |
|--|---|----------------------------|---|------------------------|
| Name and address (home or business) | individual, show any relationship to any foundation manager | status of recipient | contribution | |
| a Paid during the year | or substantial contributor | | | |
| Universidad de los AndesCarrera 1 este 19A-40 Bogota CO | none | Public Charity | Metrocable-Medellin Innovative Transit Sys Impact/Low Incm Usrs | 31,500 |
| Regents of University of Michigan 2044 Wolverine Tower Ann Arbor, MI 481091382 | none | Public Charity | Metropolitan Land Values and Housing Productivity | 30,000 |
| Trust for Public Land660 Pennsylvania Ave SE Washington, DC 20003 | none | Public Charity | Large Landscape Preservation GIS Project | 27,000 |
| New York University726 W Broadway 2nd floor New York,NY 100039580 | none | Public Charity | The Resolution of Land-Use Conflicts in Sao Paulo | 20,300 |
| University of Utah201 S Presidents Circle Rm 406 Salt Lake City,UT 841129022 | none | Public Charity | Urban Land Expansion and Spatial Restructuring Yangtze River | 20,000 |
| Luis Inostroza PinoLesni 1011 Milovice EZ | none | Research support rec | Urban Expansion/Fragmentation in Latin Amer vs Euorpean Cities | 19,940 |
| Richard R Almy6230 South Peck Ave LaGrange HIghlands,IL 60525 | none | Research support rec | Global Compendium and Meta- analysis of Property Tax Systems | 19,000 |
| Alfredo Maximo GarayUgarteche 2879 Buenos Aires CABA AR | none | Research support rec | Influence of Large Projects on Urban Develop Puerto Madero, Arg | 17,600 |
| Jacob Liebman Koch2012 N Mohawk Chicago,IL 60614 | none | Research support rec | Transportation Patterns in Rio de Janerio's Favelas | 17,000 |
| Pontifical Universidad Catolica de ChileEl Comendador No 1916 Casilla Providencia Satiago 16002 CI | none | Public Charity | Inclusive Private Sector Housing in Chile | 16,000 |
| Institute for International Urban Development2235 Massachusetts Avenue Cambridge, MA 02140 | none | Public Charity | Assessing the Impacts of Climate Change on Land Use La Paz, Bol | 15,095 |
| Fundacion Universidad Torcuato Di TellaCalle Minones 2177 Buenos Aires AR | none | Public Charity | Urban Land Use Regulation vs Residential Tenure of Households | 13,500 |
| Fundacion de la Universidad de Costa RicaApartado Postal 129- 2100 Guadalupe San Jose CS | none | Public Charity | Spatial Evaluation of the Urbanization Process Costa Rica 85-09 | 13,000 |
| Ernesto SchargrodskySaenz Valiente 1010 Buenos Aires C AR | none | Research support rec | Regularization&De- Regularization Urban Lnd Mkt Develop &Titling | 13,000 |
| Jorge Andres Perdomo CalvoCalle 18A 71B-41 Apto 102 Bogata Cundinamuica CO | none | Research support rec | Property Values Changes Proximity to TransMilenio, Bogota, Col | 12,000 |
| Gislene de Fatima PereiraRua Livio Moreira 550 Curtiba Parana BR | none | Research support rec | Value Capture thru Betterment Levies in Parana,Brazil, 2000- 2010 | 12,000 |
| Gregory Scruggs6156 Llanfiar Drive Columbia, MD 21044 | none | Research support rec | Recent Favela Real Estate Trends vs Rio de Janeiro Resdnt Assoc | 12,000 |
| University of Georgia475 North Lumpkin Street Athens, GA 30602 | none | Public Charity | Instutional Loc Prop Tax- China Rev/Serv-Lnk/Higher Eff/Pub Choic | 12,000 |
| University of Akron302 Buchtel Common Akron, OH 443256205 | none | Public Charity | Do Location-based Tx Incentives Improve Qual of Life& Buis Envirn | 11,511 |
| Durfarı Janıve Velandıa Naranjo279 Broadway Apt 1R Cambrıdge, MA 02139 | none | Research support rec | Impact of Rapid Bus Transport System on Land Use and Land Prices | 11,200 |
| Stockholm Environment Institute11 Curtis Avenue Somerville, MA 02144 | none | Public Charity | Assessing the Impacts of Climate Change | 10,905 |
| Matthew Turner 207 Howland Avenue Toronto, ON CA | none | Research support rec | China Changes in Urban Transporation, Urban Growth, Urban Form | 10,500 |
| Hong Kong Baptist University34 Renfrew Road Kowloon Tong, Hong Kong SAR CH | none | Public Charity | Housing Access and Residential Mobility of Migrants Urban China | 10,000 |
| Timothy Hodge Michigan State Univer710 W South St Mason, MI 48854 | none | Research support rec | Not All Property Taxes Are Equal | 10,000 |
| Kirsten Lee Kinzer University of Pe 10 N 3rd St 3 Philadelphia,PA 19106 | none | Research support rec | Public's Role Implementing Local Government Sustainability Plans | 10,000 |
| Nicholas Marantz Massachusetts Inst17 Vinal Avenue 1 Somerville, MA 02143 | none | Research support rec | Statute Develop Agrements Causes/Consequens of Regitry Inovtn | 10,000 |
| David Munroe Columbia University 62 Wayner Street 2 Jersey City,NJ 07302 | none | Research support rec | Essays on Tax Policy in Real Estate Markets | 10,000 |
| Michael P Paparesta Florida Interna 9261 SW 190th Street Cutler Bay,FL 33157 | none | Research support rec | Understanding the Imact of the Property Tax Appeal Process | 10,000 |
| Timothy Schwuchow Duke University605 W Main St Apt 114 Durham, NC 27701 | none | Research support rec | Essays Microfoundations of Housing Market Prices | 10,000 |
| Danielle L Spurlock University of N 110 Daffodil Lane Carrboro, NC 27510 | none | Research support rec | Planning for Water Quality | 10,000 |

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

| | | _ | • • | • |
|--|--|--------------------------------------|---|---------|
| Recipient Name and address (home or business) | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | A mount |
| a Paid during the year | | | | |
| Governing Council of the University of Toronto150 St George St Room 326 Toronto, ON CA | none | Public Charity | Vestiges of Transit Path Dependence and the Modern City | 10,000 |
| James Z Wang University of Michigan 1033 Packard 3 Ann Arbor, MI 48104 | none | Research support rec | Country Amenities and Tax Rates Determinants/Industr Loc Choice | 10,000 |
| Total | | | ▶ 3a | 465,051 |