

See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



Form 990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

Department of the Treasury

The expansion may have to use a convention return to paticly state reporting requirements

Open to Public

	1107011	40 00,1100	- The Organizat	don may have to us		an to satisfy state fer		equilette	11.3	Поросион			
A F	or the	2011 calend	dar year, or tax year beg	jinning		07-01, 2011, and e	nding		0(6-30, 20 12			
B C	heck if a	applicable	C Name of organization PF	ROF. SKI INST	UCTORS OF AME	R-RM			D	Employer identification no.			
Ac	ddress	nange	Doing Business As						\Box	84-0579452			
☐ Na	ame cha	ange	Number and street (or PO b	oox if mail is not delivered	d to street address)		Room/s	suite	E	Telephone number			
<u> </u>	ıtıal retu	ım	PO BOX 775143				1			(970) 879-8335			
\equiv	minate		City or town, state or country	v and 7IP + 4			1		┰	380,219			
=			STEAMBOAT SPRI	• •	די				٦	ŕ			
=	mended									Gross receipts \$			
[] A	oplicatio	n pending	F Name and address of prin	•			H(a)	Is this a gro affiliates?	oup retur	n for			
			1785 TIMOTHY I		OAT SPRINGS,	CO 80487	→ ``	affiliates?		Yes X No			
I Ta	x-exem	pt status	501(c)(3) X 501(c) (6) (insert no)	4947(a)(1) or	527	Н(ь)			uded? Yes No (see instructions)			
J W	lebsite.	► WWW	.PSIA-RM.ORG				H(c)	Group exer					
K F	orm of o	rganization 💢	Corporation Trust A	ssociation Other	>	L Year of formation 1	.950	M State	of legal (domicile CO			
Par	tI	Summar	V										
	1		ribe the organization's mi	ssion or most signi	ificant activities PI	ROVIDE EDUCATION	ON AN	D MEMBE	RSHI	P SERVICES			
		-	-	-									
A C G		FOR APPROXIMATELY 6,500 SKI INSTRUCTORS.											
t o													
l y	۱ ۵	01					, , ,						
įř	2		ox ▶ ☐ if the organization						- 1				
t n	3		oting members of the go	• • •	• • • • •				3	12			
e n	4	Number of I	ndependent voting memb	pers of the governing	ng body (Part VI, line	: 1b)			4	11			
S C	5	Total number	r of individuals employed	i ın calendar year 2	2011 (Part V, line 2a)				5	6			
& "	6	Total numbe	r of volunteers (estimate	if necessary)					6				
	7a		ed business revenue from					, , , , , , , , , , , , , , , , , , ,	7a	0			
			d business taxable incon						7b	0			
					.,			Pnor Year		Current Year			
R	8	Contribution	s and grants (Part VIII, lu	no 1h)		 -	<u>.</u>	100		0.001.00			
6 4						<u> -</u>		404	7.60	270 015			
€ ≥	9	_	vice revenue (Part VIII, I	•		· · · · · · · ·		404	,769	379,815			
20	10		ncome (Part VIII, column			H			656	404			
	11		ue (Part VIII, column (A),							0			
	12	Total revenu	e - add lines 8 through 1	1 (must equal Part.	VIII, column-(A), line	-12)		405	, 425	380,219			
()	13	Grants and	similar amounts paid (Pa	rt IX, column (A), li	nestes)ドIVドリ					42,730			
CHC CHC	14	Benefits paid	d to or for members (Part	t IX, column (A)[Tiñ	ie 4)	ㄱ일![0			
Ç	15		er compensation, emplo					162	, 989	175,795			
Po	16a		fundraising fees (Part IX			- \v.\ _							
n	í		sing expenses (Part IX, o	1 1	•	<u>`</u>							
:Z	17							105	, 922	188,764			
s	r i		ses (Part IX, column (A),										
5	18	-	ses Add lines 13-17 (mu			<u></u>			, 911	407,289			
_7	19	Revenue les	s expenses Subtract lin	ie 18 from line 12.	<u></u>			46	,514	(27,070)			
Net						<u> </u>	Beginning	of Current Y	ear	End of Year			
Assets or	20	Total assets	(Part X, line 16)					488	,157	472,946			
Fund Bal-	21	Total liabilitie	es (Part X, line 26)					207	,040	218,899			
ances	22	Net assets of	r fund balances Subtra	ct line 21 from line	20			281	,117	254,047			
Par	t II		re Block										
Under	enaltre	s of perjury, I decl	are that I have examined this retu	urn, including accompany	ring schedules and stateme	ents, and to the best of my kr	nowledge	and belief, it	ıs				
true, co	песt, ar	nd complete Decl	aration of preparer (other than of	fficer) is based on all info	rmation of which preparer I	has any knowledge							
	Ì			_						- 1.1-			
Sign	,	Signatur	e of officer						Date !	12/11/2			
_	- 1	Olgitatu	Farbes S croner , executi						Date	•			
Here	•			IVE OFFICER					=				
		Type or	print name and title		-								
		Print/Type pre	parer's name	Preparer's signature	, ,	Date		Check X	rf P1	TIN			
Paid		Kari Ne	lson	$ $ $\langle \sim $		1 1-28-2012		self-employe		P01031089			
Prep		Firm's name	▶ Kari Ne	lson			Firm's E						
Use				Street/PO Bo	ож 771273		Phone r	<u>-</u>					
J36	~ · · · ·)	3300.63		at Springs Co			I NOTIBE		07	0-879-7869			
N.4	ho 151	2 diacos - 45 -					l						
			return with the preparer			• • • • • • • • •	<u> </u>						
For P	aperv	vork Reducti	on Act Notice, see the s	separate instructi	ons.			E	EEA	Form 990 (2011)			

Pa		ogram Service Accomplishments	
		contains a response to any question in this Part III	<u></u>
1	Briefly describe the organization		
		D MEMBERSHIP SERVICES	
	FOR APPROXIMATELY 6,5	500 SKI INSTRUCTORS.	
2	Did the organization undertake	any significant program services during the year which were not listed on the	
	prior Form 990 or 990-EZ?		☐ Yes 🗵 No
	If "Yes," describe these new se		
3	Did the organization cease con-	ducting, or make significant changes in how it conducts, any program	
	services?		Yes 🗓 No
	If "Yes," describe these change	es on Schedule O	
4		gram service accomplishments for each of its three largest program services, as m	-
		nd 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the ar	mount of
	grants and allocations to others	s, the total expenses, and revenue, if any, for each program service reported	
4-	/O-d \ /F	0.40.776	200 015
4a		nses \$ 248,776 including grants of \$) (Revenue EDUCATION AND NEWSLETTERS FOR	ue \$379,815)
	SKI INSTRUCTORS.	EDUCATION AND NEWSLETTERS FOR	
	SERVICING APPROX 6,50	00 MEMBERS.	
4b	(Code) (Expen	nses \$ including grants of \$) (Revenue)	це \$)
	-		
	- · · · · · · · · · · · · · · · · · · ·		
4c	(Code) (Expen	nses \$ including grants of \$) (Revenue	ue \$)
			•
			· · · · · · · · · · · · · · · · · · ·
4d	Other program services (Descr	ribe in Schedule O)	
)
4e	(Expenses \$ Total program service expens	ses ▶ 248,776	

Form 990 (2011) PROF. SKI INSTUCTORS OF AMER-RM

84-0579452

Page 2

Checklist of Required Schedules Part IV Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," 1 2 Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)? X 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to X Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) 4 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C. X Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 6 X Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II X_ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," 8 X Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," Х 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D. Part V X 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," X 11a b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more 11b X c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more X d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets 11d X e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X X 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 12a X b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional X 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E X X Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investmetnt, and program service activities outisde the United States, or aggregate 14b Х 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV 15 X Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance 16 X Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 17 X 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on X Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? X 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H X

Part IV Checklist of Required Schedules (continued) Yes No 21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization 21 X 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States 22 Х 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated 23 X 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b 24a X Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? 25b Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II Х 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled 27 X 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L. Part IV instructions for applicable filing thresholds, conditions, and exceptions) X A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete X c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV X 29 Х 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified 30 X 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, X 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," Х 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations Х 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, X 34 Did the organization have a controlled entity within the meaning of section 512(b)(13)? X Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b X 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable 36 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and

X

Form 990 (2011) PROF. SKI INSTUCTORS OF AMER-RM 84-0579452 Page 5 Part V Statements Regarding Other IRS Filings and Tax Compliance Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax 2a Statements, filed for the calendar year ending with or within the year covered by this return.... If at least one is reported on line 2a, did the organization file all required federal employment tax returns?...... 2b X Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? X If "Yes," enter the name of the foreign country See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?......... 5a 5a Х Does the organization have annual gross receipts that are normally greater than \$100,000, and did the 6a organization solicit any contributions that were not tax deductible? X If "Yes," did the organization include with every solicitation an express statement that such contributions or Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a Х Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was X d Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? X 7f X If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? a 7g X h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h X Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring Sponsoring organizations maintaining donor advised funds. 10 Section 501(c)(7) organizations. Enter. Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter а Gross income from other sources (Do not net amounts due or paid to other sources 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?... 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers.

If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Note. See the instructions for additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in which

Did the organization receive any payments for indoor tanning services during the tax year?

14b

X

Form 990 (2011) PROF. SKI INSTUCTORS OF AMER-RM Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions Section A. Governing Body and Management Yes 1a Enter the number of voting members of the governing body at the end of the tax year 12 If there are material differences in voting rights among members of the governing body, or \$ X X If the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent 11 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with X Did the organization delegate control over management duties customarily performed by or under the direct 3 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? X 6 Did the organization have members or stockholders? X Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? X Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7b X Did the organization contemporaneously document the meetings held or written actions undertaken during 44. the year by the following: X Each committee with authority to act on behalf of the governing body? Х Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . b Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b X Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 Did the organization have a written whistleblower policy? X 14 Did the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a X X If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement X b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply Another's website X Upon request

Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy,

State the name, physical address, and telephone number of the person who possesses the books and records of the

and financial statements available to the public during the tax year

organization ▶ (970)879-8335

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PROF. SKI INSTUCTORS OF AMER-RM

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Page 7

			5-
Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest	Compensated Employees	, and
	Independent Contractors		
	Check if Schedule O contains a response to any question in this Part VII		🗆

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A)	(B)			(6	C)			(D)	(E)	(F)
Name and Title	Average			Pos	ition			Reportable	Reportable	Estimated
	hours per week	(do n	ot che	ck m	ore th	an one		compensation from	compensation from related	amount of other
	(describe	box, t	ınless	pers	on is	both an		the	organizations	compensation
	hours for	office	r and	a dire	ector/t	rustee)		organization	(W-2/1099-MISC)	from the
	related organizations in Schedule O)	I t d nrir t se v t c i e t d e o u r a o I r	n r s u t s i t	C e	K e y e m p l o y e e	H · ghest at ed	F o r m e r	(W-2/1099-MISC)		organization and related organizations
(1) DONNIE MECHALKE				ļ	-					
BOD		X							*	
(2) FRED RUMFORD				 	 					
BOD		Х								
(3) JANE TARLOW	-		<u> </u>							
BOD		х								
(4) JASON HARTMANN										
BOD		x								
(5) JOE WEBSTER										
BOD		X								
(6) JOEL W MUNN										
PRESIDENT		Х		l x						
(7) JON HINCKLEY										
VICE PRESIDENT	i	Х		l x			į			
(8) RICK RODD										
SECRETARY		Х		x						
(9) ROBERT LEMLEY		-								•
BOD		Х								
(10)ROBIN MAY										
BOD		Х								
(11)TIFFANY NEAL										
BOD		Х								
(12)DANA SCRONEK										
EXECUTIVE OFFICER	40.00			Х	Х			83,474		15,981
(13)										
(14)										. —

								-i	sated Employees	· `		
•	(A)	(B)				C) ition			(D)	(E)		(F)
	Name and Title	Average hours per	(do n	ot che			han one		Reportable compensation	Reportable compensation fro	m	Estimated amount of
		week					both anustee)		from	related		other
		(describe hours for						_	the organization	organizations (W-2/1099-MISC	1	compensation from the
		related	l t d	n r	l f	l e	Hce	F	(W-2/1099-MISC)	(** 2 1000 111100	"	organization
		organizations in Schedule	dur ıse	lt s	1	y e	g mp	m r				and related organizations
		O)	v t c i e t d e o	lt e	l e	m	e e o	L e				Organizations
		}	u r ao	t	۱ ا		t s e a e t					
			Ĭĭ	o n		y e	e					
				a I		e						
(15)												
(16)											$\neg \vdash$	
(17)					<u> </u>							
(18)		-	ļ <u> </u>	İ								
(19)					•							
(20)												
(21)		<u> </u>								-		
(22)												
(23)												
(24)												
(25)												
1b Sub-tot	al	• • • • • •		• • •	• •			•				
	om continuation sheets to Part VII, Sectio							 				
d Total (a	dd lines 1b and 1c)	<u> </u>			• • •			▶	83,474		0	15,981
	mber of individuals (including but not limited	to those liste	d abov	e) w	/ho r	ece	ived m	ore	than \$100,000 in			
reportab	le compensation from the organization										0	,
2 Dielaha											F	Yes No
	organization list any former officer, director of se on line 1a? If "Yes," complete Schedule J											
	individual listed on line 1a, is the sum of rep									• • • • • •	. 3	3 18 24
	ition and related organizations greater than \$	•					•					
	al								• • • • • • • •		. 4	X
	person listed on line 1a receive or accrue co						organi	zatio	on or individual			
	ces rendered to the organization? If "Yes," co	mplete Sche	dule J	for :	such	pe	rson		<u></u>	· • • • • • • • • • • • • • • • • • • •	. 5	X
	Independent Contractors					_						
	e this table for your five highest compensate	-							-			
year.	sation from the organization Report compen	sation for the	calen	oary	year	enc	ing wi	tn or	within the organiz	ation's tax		
	(A)								(B)			(C)
	Name and business address								Description of se	ervices	Cor	npensation
	mber of independent contractors (including b more than \$100,000 of compensation from				sted	abo	ove) wł	10			,	

Form 99	90 (20	11) PROF. SK	I INSTUCTORS	OF AMER-RM			84-05794	52 Page 9
Part \	VIII	Statement of Revenu	16					
	•		,		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contri-	1a b c	Federated campaigns Membership dues Fundraising events	1b					
Gifts, Grants and Other Smilar Amounts	d e f	Related organizations Government grants (contribut All other contributions, gifts, gand similar amounts not include Noncash contributions include.	grants, ded above 1f					
	h	Total. Add lines 1a-1f	• • • • • • • •					
	l	MEMBERSHIP DUES		Business Code 900099	359,730	359,730		
Program		PINS/MANUALS	· · · · · · · · · · · · · · · · · · ·	900099	13,286	13,286		
Service		MEMBER FEES		900099	6,149	6,149	·	
Revenue	е	WORKMANS COMP DIVIDE		900099	650	650		
	1	All other program service reve						
	g	Total. Add lines 2a-2f			379,815			
		Investment income (including and other similar amounts) .		🕨 [404	404		
	4	Income from investment of tax	•					
	5	Royalties						
	6a	Gross rents	(ı) Real	(ii) Personal				1
	b	Less rental expenses			1			İ
	•	Rental income or (loss)						
	d	Net rental income or (loss)		▶				
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
0		Less cost or other basis and sales expenses				,		,
'n	ı	Net gain or (loss)		<u> </u>				
e r	I _	Gross income from fundraising events (not including \$						
R e v		of contributions reported on lin					:	
e n	b	Less direct expenses	b					
u	С	Net income or (loss) from fund	raising events .	<u> ▶</u>				
е	9a	Gross income from gaming ac See Part IV, line 19						
	b	Less direct expenses						i
	С	Net income or (loss) from gam	ing activities					
	10a	Gross sales of inventory, less returns and allowances	a					
•	b	Less cost of goods sold						
		Net income or (loss) from sale						
		Miscellaneous Revenue		Business Code				
	11a							
	b		 			+		
	C							
	_	All other revenue						
		Total. Add lines 11a-11d						
		Total revenue. See instruction	· · · · · · · · · · ·		380,219	380,219	d	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX

	Check if Schedule O contains a response to any que		(B)		
	not include amounts reported on lines 6b, 7b,	(A) Total expenses	Program service	(C) Management and	(D) Fundraising
	9b, and 10b of Part VIII.		expenses	general expenses	expenses
1	Grants and other assistance to governments and				į.
	organizations in the United States. See Part IV, line 21.	42,730	42,730		
2	Grants and other assistance to individuals in				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	the United States See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				ļ
	United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	61,847	12,369	49,478	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	68,023	57,162	10,861	
8	Pension plan accruals and contributions (include				
_	section 401(k) and 403(b) employer contributions)	3,484	1,629	1,855	
9	Other employee benefits	31,306	18,869	12,437	
10	Payroll taxes	11,135	5,967	5,168	
11	Fees for services (non-employees):				
a	Management				····
b	Legal	6,918	3,141	3,777	
C	Accounting	10,088		10,088	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17.		4h		
f	Investment management fees				
g	Other	1 520	1 500		
12	Advertising and promotion	1,532	1,532	1.046	
13	Office expenses	3,246	2,000	1,246	
14	Information technology	15,502	15,502		
15 10	Royalties	27 224		27,324	
16 17	Occupancy	27,324 8,837	1 127	7,700	
17 40	Travel	0,03/	1,137	7,700	
18	Payments of travel or entertainment expenses				
19	for any federal, state, or local public officials Conferences, conventions, and meetings	577		577	
20		377		3//	
20 21	Interest				
21 22	Depreciation, depletion, and amortization	5,190		5,190	
22 23	Insurance	9,484		9,484	
24	Other expenses Itemize expenses not covered	3,101			 ,
	above (List miscellaneous expenses in line 24e If				
	line 24e amount exceeds 10% of line 25, column				1
	(A) amount, list line 24e expenses on Schedule O)				i
а	y y amin's and mis a re-superior of the original of				
b					
c					
d					
e	All other expenses	100,066	86,738	13,328	
25	Total functional expenses. Add lines 1 through 24e	407,289	248,776	158,513	0
26	Joint costs. Complete this line only if the	,		,	
	organization reported in column (B) joint costs	ŀ			
	from a combined educational campaign and fundraising solicitation. Check here. ▶ ☐ if				
	following SOP 98-2 (ASC 958-720)				

Page 11

Balance Sheet Part X (B) (A) Beginning of year End of year Cash - non-interest-bearing 191,329 1 401,197 2 226,875 2 3 3 1,222 4 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L...... 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing A employers and sponsoring organizations of section 501(c)(9) voluntary s 6 е Notes and loans receivable, net 7 7 t 8 Prepaid expenses and deferred charges 21,389 9 24,784 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D | 10a | 165,680 b Less accumulated depreciation. 10b 136,176 34,694 10c 29,504 11 11 12 12 13 13 14 14 15 12,648 15 17,461 488,157 472,946 16 16 6,995 3,300 17 17 18 18 200,045 215,599 19 19 20 20 Escrow or custodial account liability Complete Part IV of Schedule D 21 21 22 Payables to current and former officers, directors, trustees, key ź. employees, highest compensated employees, and disqualified persons. 22 23 Secured mortgages and notes payable to unrelated third parties 23 е 24 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 25 207,040 26 26 218,899 Organizations that follow SFAS 117, check here ▶ 💢 and complete NF lines 27 through 29, and lines 33 and 34. u 281,117 254,047 27 27 t 28 28 29 29 s В Organizations that do not follow SFAS 117, check here ▶ ☐ and s а 1 е complete lines 30 through 34. а 30 30 31 31 Paid-in or capital surplus, or land, building, or equipment fund 0 е Retained earnings, endowment, accumulated income, or other funds 32 32 33 281,117 254,047 33 488,157 472,946

	$\Delta \Delta \Delta$	(2011)	
-nrm	9411	1/11/11	

PROF. SKI INSTUCTORS OF AMER-RM

84-0579452

Page 12

Pai	rt XI Reconciliation of Net Assets						
	Check if Schedule O contains a response to any question in this Part XI			. 🗆			
1	Total revenue (must equal Part VIII, column (A), line 12)		380,2				
2	Total expenses (must equal Part IX, column (A), line 25)		289 070)				
3	3 Revenue less expenses. Subtract line 2 from line 1						
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	2	281,	117			
5	Other changes in net assets or fund balances (explain in Schedule O)			0			
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33,						
	column (B))	2	254,0	047			
Pai	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response to any question in this Part XII			. 🗆			
			Yes	No			
1	Accounting method used to prepare the Form 990. Cash Cash Other	7	1,35				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in	×		,			
	Schedule O	ÿ.,	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		X			
b	Were the organization's financial statements audited by an independent accountant?	2b		X			
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight						
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c					
	If the organization changed either its oversight process or selection process during the tax year, explain in	•	^,				
	Schedule O		1. 3. /,				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were		w .				
	issued on a separate basis, consolidated basis, or both		J. in				
	Separate basis Consolidated basis Both consolidated and separate basis		» ^{<}				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in			لسستعد			
	the Single Audit Act and OMB Circular A-133?	3a		х			
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the						
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b					
	EEA		990 (2011)			

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name	of the organization	Employer identification number
PRO	OF. SKI INSTUCTORS OF AMER-RM	84-0579452
Pa		
	the organization answered "Yes" to Form 990, Part IV, line 6.	
	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor adv	sed
	funds are the organization's property, subject to the organization's exclusive legal control?	🗌 Yes 🔲 No
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can b	e
	used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other	er
	purpose conferring impermissible private benefit?	Yes No
Pa	rt II Conservation Easements. Complete if the organization answered "Yes" to Form 99	
1	Purpose(s) of conservation easements held by the organization (check all that apply)	
	Preservation of land for public use (e.g., recreation or education)	storically important land area
	Protection of natural habitat Preservation of a cert	tified historic structure
	Preservation of open space	
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form	n of a conservation
	easement on the last day of the tax year	
а	Total number of conservation easements	2a
b	Total acreage restricted by conservation easements	2b
С	Number of conservation easements on a certified historic structure included in (a)	2c
đ	Number of conservation easements included in (c) acquired after 8/17/06 and not on a historic	
	structure listed in the National Register	2d
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the	he organization during
	the tax year	
4	Number of states where property subject to conservation easement is located	
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of	f
	violations, and enforcement of the conservation easements it holds?	
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements of	during the year
	<u> </u>	
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements durin	g the year
	▶ \$	
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section	
	170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?	
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expens	·
	balance sheet, and include, if applicable, the text of the footnote to the organization's financial staten	nents that describes
	the organization's accounting for conservation easements	
Pa	rt III Organizations Maintaining Collections of Art, Historical Treasures, o	r Other Similar Assets.
	Complete if the organization answered "Yes" to Form 990, Part IV, line 8	
та	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue state	
	art, historical treasures, or other similar assets held for public exhibition, education, or research in full	rtnerance of public service,
_	provide, in Part XIV, the text of the footnote to its financial statements that describes these items	at and belongs shoot waden of an
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue stateme	
	historical treasures, or other similar assets held for public exhibition, education, or research in further	rance or public service,
	provide the following amounts relating to these items	> c
	(i) Revenues included in Form 990, Part VIII, line 1	
_	(ii) Assets included in Form 990, Part X	
2	If the organization received or held works of art, historical treasures, or other similar assets for financial treasures.	cial gain, provide the
_	following amounts required to be reported under SFAS 116 (ASC 958) relating to these items.	▶ c
a	Revenues included in Form 990, Part VIII, line 1	
D	Assets included in Form 990. Part X	▶ \$

Pa	rt III Organizations Maintaining	Collecti	ons of	Art, His	torical ⁻	Treasures,	or Ot	ner Similar As	sets (continued)
3	Using the organization's acquisition, accession	n, and other	records	, check an	y of the fo	llowing that a	re a sigi	inficant use of its	
	collection items (check all that apply):					_			
а	Public exhibition	d	□ Lo	an or excha	anae proa	rams			
b	Scholarly research	e							
C	Preservation for future generations	•							<u> </u>
4	Provide a description of the organization's colle	actions and	ovolain	how thoy f	urthor the	organization'		t numaca in	
•	Part XIV	ections and	ехрівііі	now they t	uittiei tiie	Organization	s exemp	t purpose iii	
_			_4	e					
5	During the year, did the organization solicit or i								
<u> </u>	assets to be sold to raise funds rather than to								. Yes No
Ра		_				n answered "	Yes" to I	om 990,	
	Part IV, line 9, or reported an amou								
1a	Is the organization an agent, trustee, custodiar			•					
	included on Form 990, Part X?			• • • • •		• • • • • •			. 🗌 Yes 🗌 No
b	If "Yes," explain the arrangement in Part XIV a	nd complet	e the fol	lowing table	e:				
								Am	ount
С	Beginning balance						. 10		
d	Additions during the year						. 10	1	
е	Distributions during the year						. 16		
f	Ending balance								· · · ·
2a	Did the organization include an amount on For								. Yes No
b	If "Yes," explain the arrangement in Part XIV								
	Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10								
		(a) Curre			or year	(c) Two years		(d) Three years back	(e) Four years back
1a	Beginning of year balance	(2) 50,10	,	(0)		(c) Two years	- Dack	(b) Three years back	(e) Foul years back
b	Contributions			+					
c	Net investment earnings, gains, and losses			+		 		 	^ 1,
_	• • • • • • • • • • • • • • • • • • • •			+		 			<u> </u>
d	Grants or scholarships			 					14 to 10 to
е	Other expenditures for facilities								
	and programs			 					<u> </u>
f	Administrative expenses			_					1.4.5
g	End of year balance					1			*
2	Provide the estimated percentage of the currer	nt year end	balance	(line 1g, c	olumn (a))	held as			
а	Board designated or quasi-endowment		_ %						
b	Permanent endowment \(\bigsep \) %								
С	Temporarily restricted endowment	%							
	The percentages in lines 2a, 2b, and 2c should								
3a	Are there endowment funds not in the possess	ion of the o	rganizat	tion that are	held and	l administered	for the		
	organization by								Yes No
	(i) unrelated organizations								3a(i)
	(ii) related organizations								3a(ii)
b	If "Yes" to 3a(ii), are the related organizations li	isted as rec	uired or	Schedule	R?				3b
4	Describe in Part XIV the intended uses of the co	organization	's endov	wment fund	s				<u> </u>
Pai	t VI Land, Buildings, and Equip)			
	Description of property		Cost or oth		T	st or other	(c)	Accumulated	(d) Book value
			(investm	nent)	basis	s (other)	d	epreciation	• • • • • • • • • • • • • • • • • • • •
1a	Land								
b	Buildings								
c	Leasehold improvements	· · ·				15,848		812	15,036
d	Equipment	· · ·			<u></u>	149,832		135,364	14,468
e	• •	` ∵				140,032		133,304	14,408
	Other	 	00 0	V anti	(D) to 1	10(-))			
ota	. Add lines 1a through 1e (Column (d) must eq	juai Form 9	eu, Part	A, column	(b), line 1	U(C))			29,504

Page 3

Part VII	Investments - Other Securities.	See Form 990, Part X, line 12		
•	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market v	
(1) Financial	derivatives			
(2) Closely-h	eld equity interests			
(3) Other				
(A)				
(B)				
_(C)				
(D)				
(E)				
(F)				
(G)				
(H)		<u> </u>		
<u>(l)</u>	(b) must equal Form 990 Part X col (R) line 12.)	 		
Part VIII	(b) must equal t entress, t alt x, cer (b) mile (2)	Coo Form 000 Port V June 12		
Fait VIII		See Form 990, Part X, line 13		-
	(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market v	
(1)				
(2)				
(3)	<u> </u>	ļ		
(4)				
(5) (6)				
(7)				
(8)				
(9)				
(10)				····
	(b) must equal Form 990, Part X, col (B) line 13)			
Part IX	Other Assets. See Form 990, Part X, line	: 15		
		Description		(b) Book value
(1) DUE E	ROM RMSIA-ED FOUNDATION			17,461
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				· · · · · · · · · · · · · · · · · · ·
(9)				
(10)	nn (b) must equal Form 990, Part X, col. (B) line 1	(E.)		17,461
Part X	Other Liabilities. See Form 990, Part X, I		• • • • • • • • • • • • • • • • • • • •	17,461
1.	(a) Description of liability	(b) Book value		
	income taxes			
(2)				
(3)				ŀ
(4)				i
(5)				
(6)				! !
(7)				į
(8)				;
(9)				,
(10)				,
(11)				ŧ
Total. (Column	(b) must equal Form 990, Part X, col (B) line 25)	1	[

Pa	rt XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Stat	ements
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1
2	Total expenses (Form 990, Part IX, column (A), line 25)	2
3	Excess or (deficit) for the year Subtract line 2 from line 1	3
4	Net unrealized gains (losses) on investments	4
5	Donated services and use of facilities	5
6	Investment expenses	6
7	Prior period adjustments	7
8	Other (Describe in Part XIV)	8
9	Total adjustments (net) Add lines 4 through 8	9
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10
Pa	rt XII Reconciliation of Revenue per Audited Financial Statements With Revenue per	Return
1	Total revenue, gains, and other support per audited financial statements	1
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	
а	Net unrealized gains on investments	
b	Donated services and use of facilities	- \bar{\partial} \cdot \tau = - \bar
С	Recoveries of prior year grants	7
đ	Other (Describe in Part XIV)	╡ . ↓
е	Add lines 2a through 2d	
3	Subtract line 2e from line 1	3
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a	Ä.
b	Other (Describe in Part XIV)	1 -3
С	Add lines 4a and 4b	4c
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5
Pai	rt XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	per Return
1	Total expenses and losses per audited financial statements	1
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	``
а	Donated services and use of facilities	1 1
b	Prior year adjustments	7 , .
C	Other losses	7
d	Other (Describe in Part XIV)	7
е	Add lines 2a through 2d	2e
3	Subtract line 2e from line 1	3
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a	
b	Other (Describe in Part XIV)	
С	Add lines 4a and 4b	4c
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5
	rt XIV Supplemental Information	
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b	
	2b, Part V, line 4; Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete	
this p	part to provide any additional information	
		

SCHEDULEI		25	Grants and Other Assistance to Organizations,	Assistance to	Organization	ທ໌		OMB No 1545-0047
(Form 990)		Gove	Governments, and I	nts, and Individuals in the United States	the United Sta	tes		2011
		Complete	Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.	nswered "Yes" to For	m 990, Part IV, line 2	1 or 22.		Can to Dublic
Department of the Treasury Internal Revenue Service			•	► Attach to Form 990.				Inspection
Name of the organization							Employer identification number	umber
SK	SKI INSTUCTORS OF AMER-RM	ı		į			84-0579452	•
Part General in	General Information on Grants and Assistance	ts and Assistance						
1 Does the organization maintain records to substantiate the amount of th	tion maintain records t	o substantiate the am	ount of the grants or as	e grants or assistance, the grantees' eligibility for the grants or assistance, and	eligibility for the gran	s or assistance, and		i
	the selection criteria used to award the grants or assistance?	rants or assistance?						. X Yes
딣	/ tne organization's pro	ocedures for monitoring	Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	in the United States.				
to Form 99 Part II Can	Grants and Other Assistance to Governments and to Form 990, Part IV, line 21, for any recipient that rece Part II can be duplicated if additional space is needed	to Governments are any recipient that trional space is need	ind Organizations i received more than ded	n the United States \$5,000. Check this	s. Complete if the or box if no one recipi	Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed	.000	
old (a)	of organization	Para de la company				(A) Mothad of incitation	o o o o o o o o o	
(a) Name and address of organization or government	or organization ment	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1)ROCKY MTN SKI INSTRUCT ED FOUN	INSTRUCT ED FO	NO						
PO BOX 775143	80477	84-1070853	501 C (3)	42,730				EDUCATION
(2)								
(3)								
(4)								
(5)								
(9)								
(2)								
(8)								
(6)								
(10)								
(11)								
(12)								
1	of section 501(c)(3) a	nd government organi	Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	1 table			__\. : :	
3 Enter total number of other organizations listed in the line 1 table For Paperwork Reduction Act Notice, see the Instructions for Form 990.	Enter total number of other organizations listed in the line 1 table aperwork Reduction Act Notice, see the Instructions for Form	is listed in the line 1 tab e Instructions for For	le		EEA			Schedule I (Form 990) (2011)

Page 2 Schedule I (Form 990) (2011) (f) Description of non-cash assistance 990) (2011) PROF. SKI INSTUCTORS OF AMER-RM
Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information (e) Method of valuation (book, FMV, appraisal, other) non-cash assistance (d) Amount of EEA (c) Amount of cash grant Part III can be duplicated if additional space is needed. (b) Number of recipients (a) Type of grant or assistance Part IV Part ~ S က 4 9

Schedule I (Form 990) (2011)

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public Inspection

Maile of the organization	Employer identification number
PROF. SKI INSTUCTORS OF AMER-RM	84-0579452
01. Members or stockholder classes and rights (Part VI, line 6)	
ORGANIZATION IS A NON-STOCK NOT-FOR-PROFIT CORPORATION WITH ONE CLASS OF ME	MBERS.
02. Member election for additional members (Part VI, line 7a)	
EACH YEAR AN ELECTION IS HELD BY THE MEMBERSHIP TO ELECT VACANT POSITIONS O	N THE BOARD OF
DIRECTORS.	
03. Form 990 governing body review (Part VI, line 11)	
THE FORM 990 IS REVIEWED AND DISCUSSED BETWEEN THE ORGANIZATIONS CPA AND TH	E
EXECUTIVE OFFICER BEFORE SIGNING AND FILING. NO REVIEW BY THE GOVERNING BOD	Y WAS OR WILL
BE CONDUCTED.	
04. Conflict of interest policy compliance (Part VI, line 12c)	
A COPY OF THE CONFLICE-OF-INTEREST POLICY IS FURNISHED TO EACH DIRECTOR, OF	FICER,
COMMITTEE CHAIR AND MANAGEMENT EMPLOYEE WHO IS PRESENTLY SERVING THE ORGANI	ZATION.
WHEN A CONFLICT ARISES FROM A DIRECTOR THEY NOTIFY THE BOARD CHAIR IN WRITI	NG. IF IT IS
DEEMED A CONFLICT THEY ARE NOT ALLOWED TO VOTE OR PARTICIPATE IN DECISIONS	ON THE ISSUE.
WHEN A STAFF MEMBER HAS A CONFLICT THE EXECUTIVE DIRECTOR IS NOTIFIED AND A	NY ACTION THAT
IS NECESSARY IS TAKEN. THE POLICY AND ITS APPLICATION IS REVIEWED ANNUALLY	BY THE
DIRECTORS.	
05. Form 990 unavailable to public (Part VI, line 18)	
FROM 990 IS MADE AVAILABLE TO THE PUBLIC UPON REQUEST.	

Scredule O (Form 990 of 990-E2) (2011)	rage Z
Name of the organization	Employer identification number
PROF. SKI INSTUCTORS OF AMER-RM	84-0579452
06. Governing documents, etc, available to public (Part VI, line :	L9)
THE ORGANIZATIONS BY-LAWS ARE AVAILABLE TO THE GENERAL PUBLIC ON :	TTS WEB-SITE. FINANCIAL
STATEMENTS ARE AVAILABLE UPON REQUEST.	
	· · · · · · · · · · · · · · · · · · ·

SCHEDULE R (Form 990) Department of the Treasury Internal Revenue Service Name of the organization

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

OMB No 1545-0047

2011

Open to Public.

Inspection

Employer identification number

▶ Attach to Form 990. ▶ See separate instructions.

(g) Section 512(b)(13) controlled Yes No Schedule R (Form 990) 2011 Direct controlling Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had entity Direct controlling 84-0579452 N/A End-of-year assets **e** GCHE A -PART 1 - LINE 9 Public charity status (if section 501(c)(3)) <u>e</u> Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) Total income ਉ Exempt Code section Ð 501 C 3 Legal domicile (state or foreign country) EE Legal domicile (state or foreign country) <u>ပ</u> ပ္ပ Primary activity EDUCATION FOR SKI one or more related tax-exempt organizations during the tax year.) INSTRUCTORS Primary activity For Paperwork Reduction Act Notice, see the Instructions for Form 990. (1) ROCKY MIN SKI INSTRUCT ED FOUN, 84-1070853 Name, address, and EIN of disregarded entity Name, address, and EIN of related organization SKI INSTUCTORS OF AMER-RM PO BOX 775143, 80477 PROF. Part II Part E 2 <u>ල</u> € (2) 9 2 9 8 <u>(c)</u> **E** (5)

PROF. SKI INSTUCTORS OF AMER-RM

Schedule R (Form 990) 2011

Page 2

84-0579452

Percentage ownership Percentage ownership Schedule R (Form 990) 2011 ₹ • (H) Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 Yes No General or managing partner? end-of-year assets Share of Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) Share of total income 8 N Disproportionate allocations? Ξ Yes line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Share of end-of-year Type of entity (C corp, S corp, **6** because it had one or more related organizations treated as a partnership during the tax year) ËĀ Direct controlling entity Share of total income € Legal domicite foreign country) (state or Predominant income (related, unrelated, excluded from tax under sections 512-514) Primary activity Direct controlling entity ਉ (c)
Legal
domicile
(state or
foreign Primary activity Name, address, and EIN of related organization 9 Name, address, and EIN of related organization Part IV Part III E 3 (E) 13 3 9 (2) Ξ 2 **⊕** 3 3 1 (9)

84-0579452

Part V Transactions with Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34,	35,	35a, or 36.)		
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule			Yes	oN.
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	in Parts II-IV?		· com	* * *
a Receipt of (i) interest (ii) annuttes (iii) royaltes or (iv) rent from a controlled entity		•	1a	×
b Gift, grant, or capital contribution to related organization(s)		•	db X	
c Gift, grant, or capital contribution from related organization(s)		•	2	×
d Loans or loan guarantees to or for related organization(s)		:	1d	×
e Loans or loan guarantees by related organization(s)		:	1e	×
			1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	\
f Sale of assets to related organization(s)		:	*	×
g Purchase of assets from related organization(s)			18	×
h Exchange of assets with related organization(s)			두	×
i Lease of facilities, equipment, or other assets to related organization(s)			1i	×
				, , , , , , , , , , , , , , , , , , ,
		:	-	
k Performance of services or membership or fundraising solicitations for related organization(s)			*	
l Performance of services or membership or fundraising solicitations by related organization(s)		:	+ ×	
m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)			t X	
n Sharing of paid employees with related organization(s)		:	t ×	
o Reimbursement paid to related organization(s) for expenses		•	10 ×	
p Reimbursement paid by related organization(s) for expenses		•	1p X	
			-90	*
q Other transfer of cash or property to related organization(s)			4	×
r Other transfer of cash or property from related organization(s)		:	1.	×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	elationships and transaction threshold	SI		
(a)	(p) (q)		(p)	
Name of other organization	Transaction Amount involved		Method of determining	guiul
			amount involved	, p ₀
(4)				
(2)				
(3)				
(4)				
(5)				ŧ
(9)				

Schedule R (Form 990) 2011

EEA

84-0579452

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a)	(q)	(3)	Ð	(a)	€	(D)	(H)		9	9	(K)
Name, address, and EIN of entity	Primary activity	Legal domicile	Predominant	Are all partners	Share of	Share of	Disproportionate		Code V-UBI	General or	Percentage
		country)	unrelated, excluded from tax under section 512-514)	(O. 18)		assets			of Schedule K-1 (Form 1065)	managing partner?	dwiersnip
				Yes No			Yes	٥		Yes No	ī
(1)											
(2)											
(3)											
(4)											
(5)											
									11 12 13 14		
								<u> </u>			
					EEA					Schedule R (Form 990) 2011	nm 990) 2011

Form **8868**.

(Rev January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No 1545-1709

internal revenue	ocivice I lie a	separate at	plication for each return.				
	filing for an Automatic 3-Month Extension, co					• • • •	▶⊠
	filing for an Additional (Not Automatic) 3-Mon		•	· -	-		
Do not comp	olete Part II unless you have already been gra	nted an autor	matic 3-month extension on	a previously filed Fo	8 mic	868	
a corporation 8868 to reque Return for Tra	ling (e-file). You can electronically file Form 88 required to file Form 990-T), or an additional (rest an extension of time to file any of the forms ansfers Associated With Certain Personal Bene For more details on the electronic filing of this	not automation listed in Part fit Contracts	c) 3-month extension of time t I or Part II with the exceptio , which must be sent to the I	You can electronic n of Form 8870, Inf RS in paper format	ally fi orma (see	le Form tion	
Part I	Automatic 3-Month Extension of Ti	i me . Only	submit original (no cor	ues needed).			
	required to file Form 990-T and requesting an						
	•••••						▶ □
All other corp	orations (including 1120-C filers), partnerships,	REMICs, an	d trusts must use Form 7004	to request an exte	ensior	of time	_
to file income	tax returns						
			Ente	r filer's identifying	nun	ber, see	instructions
Type or	Name of exempt organization or other filer, s	ee instruction	ins.	Employer ider	ntıfica	tion num	iber (EIN) or
print	PROF. SKI INSTUCTORS OF AMER-	RM		X 84-0579	452		
File by the Number, street, and room or suite no. If a PO box, see instructions PO BOX 775143 Social security number (SSN)							
due date for filing your PO BOX 775143							
return See instructions	City, town or post office, state, and ZIP code	For a foreig	gn address, see instructions.	, ^-	1		
II ISU BCUOI IS	STEAMBOAT SPRINGS, CO 80477			<u>\</u>	_))_		
Entar the Bet	urn code for the return that this application is fo	- /6la a aaaa		\			
Circi rie ver	um code for the return that this application is to	ii (iiie a sepa	rate application for each retu	^{irn)} • • • • • •	• •	• • • •	· · · <u>u</u>
Application	n	Return	Application				Return
ls For	•	Code	Is For				Code
Form 990		01	Form 990-T (corporation)				07
Form 990-E	3L	02	Form 1041-A				08
Form 990-E	Z	01	Form 4720			-	09
Form 990-F	PF	04	Form 5227				10
Form 990-T	(sec 401(a) or 408(a) trust)	05	Form 6069				11
Form 990-T	(trust other than above)	06	Form 8870				12
The books	are in the care of KARI NELSON CPA	PO BOX 7	71273, CO 80477				
		_					
Telephone			AX No ▶				.
	nization does not have an office or place of bus				• •	• • • •	- 📙
	r a Group Return, enter the organization's four $\mathfrak c$ group, check this box \ldots $\mathfrak b$. If			If the			
	names and EINs of all members the extension		of the group, check this box	and a	llach		
	st an automatic 3-month (6 months for a corpor		d to file Form 990-T) extensi	on of time			
until	02-15 , 20 13, to file the exempt of	•	· ·		densi	on is	
-	organization's return for		otam for the organization no			011 10	
	calendar year 20 or						
_							
▶ 🔯 t	tax year beginning 07-0	1 ,20 11	, and ending	06-30 ,	20 1	L2	
2 If the ta	x year entered in line 1 is for less than 12 mont			Final return	_		
☐ Char	nge in accounting period						
3a If this a	pplication is for Form 990-BL, 990-PF, 990-T, 4	720, or 6069	, enter the tentative tax, less	any			
	ndable credits. See instructions				3a	\$	
	pplication is for Form 990-PF, 990-T, 4720, or 6		•				
	ed tax payments made Include any prior year				3b	\$	
	e due. Subtract line 3b from line 3a Include yo			using			
	(Electronic Federal Tax Payment System) See				3c	\$	 -
Caucion. If you a	re going to make an electronic fund withdrawal with this Form 8	3868, see Form 8	3453-EO and Form 8879-EO for paym	ent instructions			

990	Overflow Statement	2011 Page 1
Name(s) as shown on return		FEIN
PROF. SKI I	NSTUCTORS OF AMER-RM	84-0579452

Description		Amount
WORKMANS COMPENSATION		\$ 1,027
BANK AND CARD FEES		12,975
POSTAGE		 16,310
NEWSLETTER		13,268
TELEPHONE		 2,861
MANUALS		 10,307
PINS		2,876
PRINTING		1,955
MEMBER EXPENSE		4,558
WEBSITE		12,500
DUES		 1,177
EDUCATION		 3,610
REPAIRS		3,314
	Total:	\$ 86,738

Description		Amount
WORKMANS COMPENSATION		\$ 3,552
BOARD TRAINING		 3,448
CUSTODIAL		870
TELEPHONE		630
MISCELLANEOUS		 1,697
EQUIPMENT RENTAL		 3,131
	Total:	\$ 13,328

NEXT FISCAL YEAR END OF 06/30/2012 FOR ASSETS PLACED IN SERVICE - ALL YEARS

Company - Professional Ski Instructors of America

ID # - 84-0579452

Address - PO Box 775143

Contact Name -Telephone -

Steamboat Springs CO 80477

Company Code - PSI (Book, Ending: 06/30/2012)

#	DESCRIPTION OF ASSET		ACQRD	LIFE TYPE	COST	BASIS	PRIOR DEPR	CURR.YEAR	CUM.DEPR	REMAIN
 1	Old Assets	19	1/1994	5 MCRS	44,431.00	44,431.00	44,431.00	0.00	44,431.00	
2	FY 95 Assets	18	1/1995	5 MCRS	11,190.00	11,190.00	11,190.00	0.00	11,190.00	0.00
5	FY 06-96 Assets	17	1/1996	5 MCRS	13,018.00	13,018.00	13,018.00	0.00	13,018.00	0.00
5	Program-MS office	16	1/1997	5 MCRS	210.00	210.00	210.00	0.00	210.00	0.00
4	Shredder	16	1/1997	5 MCRS	701.00	701.00	701.00	0.00	701.00	0.00
6	Printer Cable	15	7/1997	5 MCRS	529.00	529.00	529.00	0.00	529.00	0.00
7	Laminator	15	9/1997	5 MCRS	290.00	290.00	290.00	0.00	290.00	0.00
8	Computer/Conversion	15	6/1998	5 GENL	17,303.00	17,303.00	17,303.00	0.00	17,303.00	0.00
9	Conversion Balance	15	6/1998	5 GENL	6,412.00	6,412.00	6,412.00	0.00	6,412.00	0.00
10	shredder	14	11/1998	5 GENL	1,087.00	1,087.00	1,087.00	0.00	1,087.00	0.00
11	Video Camera	14	12/1998	5 GENL	1,575.00	1,575.00	1,575.00	0.00	1,575.00	0.00
12	Software IMS Station	13	12/1999	5 GENL	3,010.00	3,010.00	3,010.00	0.00	3,010.00	0.00
13	2 Lazer Printers	13	12/1999	5 GENL	2,862.00	2,862.00	2,862.00	0.00	2,862.00	0.00
14	Carolyns Computer	12	9/2000	5 GENL	1,855.00	1,855.00	1,855.00	0.00	1,855.00	0.00
15	Misc Equip	12	5/2001	5 GENL	2,970.00	2,970.00	2,970.00	0.00	2,970.00	0.00
19	Somputers/Julie/Cindy/	11	1/2002	5 GENL	2,490.00	2,490.00	2,490.00	0.00	2,490.00	0.00
20	Credit Card Software	11	1/2002	5 GENL	922.00	922.00	922.00	0.00	922.00	0.00
17	Website Developement	11	1/2002	5 GENL	2,236.00	2,236.00	2,236.00	0.00	2,236.00	0.00
18	Phone System	11	1/2002	5 GENL	2,352.00	2,352.00	2,352.00	0.00	2,352.00	0.00
16	Misc Equip	11	1/2002	5 GENL	240.00	240.00	240.00	0.00	240.00	0.00
23	Desk (Julie)	10	12/2002	7 MCRS	500.00	500.00	500.00	0.00	500.00	0.00
21	Computer Switch 1/2	10	12/2002	5 MCRS	197.00	197.00	197.00	0.00	197.00	0.00
22	1/2 File Server	10	12/2002	5 MCRS	2,302.00	2,302.00	2,302.00	0.00	2,302.00	0.00
31	Dell Computer	3	4/2010	5 GENL	2,410.00	2,410.00	603.00	482.00	1,085.00	1,325.00
24	Computers/Carolyn/Juli	9	6/2004	5 GENL	2,825.00	2,825.00	2,825.00	0.00	2,825.00	0.00
26	Computers/Monitors	5	8/2007	5 GENL	3,024.00	3,024.00	2,369.00	605.00	2,974.00	50.00
27	Computers	5	10/2007	5 GENL	1,875.00	1,875.00	1,406.00	375.00	1,781.00	94.00
28	Monitors	5	10/2007	5 GENL	370.00	370.00	278.00	74.00	352.00	18.00
29	Monitor	5	11/2007	5 GENL	159.00	159.00	117.00	32.00	149.00	10.00
30	Laptop	5	12/2007	5 GENL	1,020.00	1,020.00	731.00	204.00	935.00	85.00
37	Keyboard Trays	2	1/2011	5 GENL	299.00	299.00	60.00	60.00	120.00	179.00
33	Savin Copier	2	1/2011	5 GENL	4,342.00	4,342.00	868.00	868.00	1,736.00	2,606.00
SUB-TOTALS FOR ACCOUNT COMPUTE>					135,006.00	135,006.00	127,939.00	2,700.00	130,639.00	4,367.00
25	Chairs	9	1/2004	7 GENL	557.00	557.00	557.00	0.00	557.00	0.00
35	Conferance Table/Couch		1/2011	7 GENL	4,204.00	4,204.00	601.00	601.00	1,202.00	3,002.00
36	Filing Cabinets	2	1/2011	7 GENL	3,565.00	3,565.00	509.00	509.00	1,018.00	2,547.00
34	Signs	2	1/2011	7 GENL	4,565.00	4,565.00	652.00	652.00	1,304.00	3,261.00
32	Rec Desk	2	1/2011	7 GENL	1,138.00	1,138.00	163.00	163.00	326.00	812.00
SUB-TOTALS FOR ACCOUNT FURN>				14,029.00	14,029.00	2,482.00	1,925.00	4,407.00	9,622.00	
39	Leasehold Improvements	2	1/2011	39 GENL	15,848.00	15,848.00	406.00	406.00	812.00	15,036.00
SUB-TOTALS FOR ACCOUNT LEASEHOLD>					15,848.00	15,848.00	406.00	406.00	812.00	15,036.00

05/22/2012 FIXED ASSET REPORT Page 2

NEXT FISCAL YEAR END OF 06/30/2012

FOR ASSETS PLACED IN SERVICE - ALL YEARS

#	DESCRIPTION OF ASSET		ACQRD	LIFE TYPE	COST	BASIS	PRIOR DEPR	CURR.YEAR	CUM.DEPR	REMAIN	
38	LCD TV's	2	1/2011	5 GENL	796.00	796.00	159.00	159.00	318.00	478.00	
SUB-T	OTALS FOR ACCOUNT OFFICE			796.00	796.00	159.00	159.00	318.00	478.00		
	REPORT TOTALS>				165,679.00	165,679.00	130,986.00	5,190.00	136,176.00	29,503.00	
- SOLD/REMOVED (*)>				0.00	0.00	0.00	0.00	0.00	0.00		
T	O BALANCE SHEET>				165,679.00	165,679.00	130,986.00	5,190.00	136,176.00	29,503.00	
TO	TAL 179 EXPENSE>					0.00	0.00	0.00	0.00		