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Form 990

Department of the Treasury  
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 07-01-2011 and ending 06-30-2012

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

BILLINGS CLINIC

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

Room/suite

2800 Tenth Avenue North

City or town, state or country, and ZIP + 4

Billings, MT 59101

F Name and address of principal officer

Nicholas Wolter MD

2800 Tenth Avenue North

Billings, MT 59101

D Employer identification number

81-0231784

E Telephone number

(406) 238-2500

G Gross receipts \$ 1,198,205,972

I Tax-exempt status

☒ 501(c)(3) ☐ 501(c) ( ) ☐ (Insert no ) ☐ 4947(a)(1) or ☐ 527

J Website: billingsclinic.com

L Year of formation 1907

M State of legal domicile MT

Part I Summary

|                             |     |                                                                                                                                                                                                   |                           |              |
|-----------------------------|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|--------------|
| Activities & Governance     | 1   | Briefly describe the organization's mission or most significant activities<br>Billings Clinic will be a national leader in providing the best clinical quality, patient safety, service and value |                           |              |
|                             | 2   | Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets                                                            |                           |              |
|                             | 3   | Number of voting members of the governing body (Part VI, line 1a)                                                                                                                                 | 3                         | 12           |
|                             | 4   | Number of independent voting members of the governing body (Part VI, line 1b)                                                                                                                     | 4                         | 9            |
|                             | 5   | Total number of individuals employed in calendar year 2011 (Part V, line 2a)                                                                                                                      | 5                         | 3,892        |
|                             | 6   | Total number of volunteers (estimate if necessary)                                                                                                                                                | 6                         | 255          |
|                             | 7a  | Total unrelated business revenue from Part VIII, column (C), line 12                                                                                                                              | 7a                        | 6,388,420    |
| Revenue                     | b   | Net unrelated business taxable income from Form 990-T, line 34                                                                                                                                    | 7b                        | 792,016      |
|                             | 8   | Contributions and grants (Part VIII, line 1h)                                                                                                                                                     | Prior Year                | Current Year |
|                             | 9   | Program service revenue (Part VIII, line 2g)                                                                                                                                                      | 3,799,079                 | 3,948,921    |
|                             | 10  | Investment income (Part VIII, column (A), lines 3, 4, and 7d)                                                                                                                                     | 501,834,997               | 534,476,077  |
|                             | 11  | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                                                                                                                          | 11,022,251                | 9,447,693    |
| Expenses                    | 12  | Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)                                                                                                                  | 16,685,027                | 11,282,122   |
|                             | 13  | Grants and similar amounts paid (Part IX, column (A), lines 1–3)                                                                                                                                  | 533,341,354               | 559,154,813  |
|                             | 14  | Benefits paid to or for members (Part IX, column (A), line 4)                                                                                                                                     | 0                         | 0            |
|                             | 15  | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)                                                                                                                 | 0                         | 0            |
|                             | 16a | Professional fundraising fees (Part IX, column (A), line 11e)                                                                                                                                     | 269,671,198               | 281,545,875  |
|                             | b   | Total fundraising expenses (Part IX, column (D), line 25) $\rightarrow$ 0                                                                                                                         | 0                         | 0            |
|                             | 17  | Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)                                                                                                                                      | 0                         | 0            |
| Net Assets or Fund Balances | 18  | Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)                                                                                                                          | 235,125,312               | 238,719,332  |
|                             | 19  | Revenue less expenses Subtract line 18 from line 12                                                                                                                                               | 504,796,510               | 520,265,207  |
|                             | 20  | Total assets (Part X, line 16)                                                                                                                                                                    | 28,544,844                | 38,889,606   |
|                             | 21  | Total liabilities (Part X, line 26)                                                                                                                                                               | Beginning of Current Year | End of Year  |
|                             | 22  | Net assets or fund balances Subtract line 21 from line 20                                                                                                                                         | 534,176,825               | 589,973,650  |
| Part II Signature Block     |     | 227,968,706                                                                                                                                                                                       | 264,809,291               |              |
|                             |     | 306,208,119                                                                                                                                                                                       | 325,164,359               |              |

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

2013-05-15

Connie F Prewitt CFO

Type or print name and title

Paid Preparer's Use Only

Preparer's signature

Date

Check if self-employed ☐

Preparer's taxpayer identification number (see instructions)

Firm's name (or yours if self-employed), address, and ZIP + 4

EIN

Phone no

May the IRS discuss this return with the preparer shown above? (see instructions)

☐ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2011)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization's mission

Billings Clinic is a not-for-profit, physician-led, multispecialty medical group practice integrated with a hospital and long term care facility, serving the communities of Montana, northern Wyoming and the western Dakotas Our mission is health care, education and research

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code ) (Expenses \$ 190,516,168 including grants of \$ 0 ) (Revenue \$ 305,336,596 )

Hospital patient care

4b

(Code ) (Expenses \$ 184,446,796 including grants of \$ 0 ) (Revenue \$ 201,825,835 )

Clinic patient care

4c

(Code ) (Expenses \$ 8,544,059 including grants of \$ 0 ) (Revenue \$ 7,866,452 )

Nursing home patient care

(Code ) (Expenses \$ 7,008,781 including grants of \$ 0 ) (Revenue \$ 22,823,041 )

See Schedule O, statement 1

4d

Other program services (Describe in Schedule O )

(Expenses \$ 7,008,781 including grants of \$ 0 ) (Revenue \$ 22,823,041 )

4e

Total program service expenses \$ 390,515,804

Part IV Checklist of Required Schedules

|                                                                                                                                                                                                                                                                                                                             | Yes     | No |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A                                                                                                        | 1 Yes   |    |
| 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?                                                                                                                                      | 2 Yes   |    |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I                                                                                                                                      | 3       | No |
| 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II                                             | 4 Yes   |    |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                                                                                               | 5       | No |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I                                                                    | 6       | No |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II                                                                                                             | 7       | No |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III                                                                                                                                                                         | 8       | No |
| 9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV                                                                       | 9       | No |
| 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V                                  | 10 Yes  |    |
| 11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable                                                                                                                                                                           |         |    |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.                                                                                                     | 11a Yes |    |
| b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.                                                                                                                    | 11b     | No |
| c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.                                                                                                                    | 11c     | No |
| d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.                                                  | 11d Yes |    |
| e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.                                                                                                               | 11e Yes |    |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.                                                                           | 11f     | No |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII                                                                              | 12a Yes |    |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional  | 12b Yes |    |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                                                                                                                                                                                                        | 13      | No |
| 14a Did the organization maintain an office, employees, or agents outside of the United States?                                                                                                                                                                                                                             | 14a     | No |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I                         | 14b     | No |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV                                                                                                              | 15      | No |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV                                                                                                                  | 16      | No |
| 17 Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I                                                                                                                              | 17      | No |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II                                                                                                                                           | 18      | No |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III                                                                                                                                                                     | 19      | No |
| 20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H                                                                                                                                                  | 20a Yes |    |
| b If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements                      | 20b Yes |    |

Part IV

Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                            |     |     |    |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .                                                          | 21  |     | No |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .                                                                           | 22  |     | No |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .                | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i> . . . . . | 24a | Yes |    |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .                                                                                                                                                                                  | 24b |     | No |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .                                                                                                                                       | 24c |     | No |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .                                                                                                                                                                            | 24d |     | No |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .                                                                      | 25a |     | No |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .       | 25b |     | No |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .                                    | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .            | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)                                                                                              |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                                   | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                | 28b |     | No |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                       | 28c |     | No |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                                                                                                  | 29  |     | No |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                                  | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .                                                                                                                                                        | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .                                                                                                                                      | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .                                                                                      | 33  | Yes |    |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .                                                                                                                                         | 34  | Yes |    |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?                                                                                                                                                                       | 35a | Yes |    |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                               | 35b | Yes |    |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                                           | 36  |     | No |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . . . .                                             | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .                                                                                               | 38  | Yes |    |

| Part V Statements Regarding Other IRS Filings and Tax Compliance                                |                                                                                                                                                                                                                                                                                                                                               |         |
|-------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
| Check if Schedule O contains a response to any question in this Part V <input type="checkbox"/> |                                                                                                                                                                                                                                                                                                                                               |         |
|                                                                                                 |                                                                                                                                                                                                                                                                                                                                               | YesNo   |
| 1a                                                                                              | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.<br>.                                                                                                                                                                                                                                                            | 202     |
| b                                                                                               | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.                                                                                                                                                                                                                                                              | 0       |
| c                                                                                               | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?                                                                                                                                                                                      | 1cYes   |
| 2a                                                                                              | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return.<br>.                                                                                                                                                            | 2a3,892 |
| b                                                                                               | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><br>Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).                                                                                                              | 2bYes   |
| 3a                                                                                              | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                                 | 3aYes   |
| b                                                                                               | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.                                                                                                                                                                                                                                             | 3bYes   |
| 4a                                                                                              | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?                                                                                                                              | 4aNo    |
| b                                                                                               | If "Yes," enter the name of the foreign country:<br>See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts                                                                                                                                                                             |         |
| 5a                                                                                              | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                                                                                                                         | 5aNo    |
| b                                                                                               | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                                                                                                                              | 5bNo    |
| c                                                                                               | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                                                                                                                             | 5c      |
| 6a                                                                                              | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?                                                                                                                                                                   | 6aNo    |
| b                                                                                               | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?                                                                                                                                                                                                 | 6b      |
| 7                                                                                               | Organizations that may receive deductible contributions under section 170(c).                                                                                                                                                                                                                                                                 |         |
| a                                                                                               | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                                                                                                                                                                               | 7aNo    |
| b                                                                                               | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                                                                                                                                                                                               | 7b      |
| c                                                                                               | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?                                                                                                                                                                                                          | 7cNo    |
| d                                                                                               | If "Yes," indicate the number of Forms 8282 filed during the year.                                                                                                                                                                                                                                                                            | 7d      |
| e                                                                                               | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                                                                                                                               | 7eNo    |
| f                                                                                               | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                                                                                                                                  | 7fNo    |
| g                                                                                               | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                                                                                                                                                                                                              | 7gYes   |
| h                                                                                               | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?                                                                                                                                                                                                            | 7hYes   |
| 8                                                                                               | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?                                                                         | 8       |
| 9                                                                                               | Sponsoring organizations maintaining donor advised funds.                                                                                                                                                                                                                                                                                     |         |
| a                                                                                               | Did the organization make any taxable distributions under section 4966?                                                                                                                                                                                                                                                                       | 9a      |
| b                                                                                               | Did the organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                                                                                                                                        | 9b      |
| 10                                                                                              | Section 501(c)(7) organizations. Enter                                                                                                                                                                                                                                                                                                        |         |
| a                                                                                               | Initiation fees and capital contributions included on Part VIII, line 12.                                                                                                                                                                                                                                                                     | 10a     |
| b                                                                                               | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.                                                                                                                                                                                                                                                  | 10b     |
| 11                                                                                              | Section 501(c)(12) organizations. Enter                                                                                                                                                                                                                                                                                                       |         |
| a                                                                                               | Gross income from members or shareholders.                                                                                                                                                                                                                                                                                                    | 11a     |
| b                                                                                               | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).                                                                                                                                                                                                                  | 11b     |
| 12a                                                                                             | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                                                                                                                                    | 12a     |
| b                                                                                               | If "Yes," enter the amount of tax-exempt interest received or accrued during the year.                                                                                                                                                                                                                                                        | 12b     |
| 13                                                                                              | Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                                                                                                                                                                                              |         |
| a                                                                                               | Is the organization licensed to issue qualified health plans in more than one state?<br>Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state. | 13a     |
| b                                                                                               | Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.                                                                                                                                                                          | 13b     |
| c                                                                                               | Enter the aggregate amount of reserves on hand.                                                                                                                                                                                                                                                                                               | 13c     |
| 14a                                                                                             | Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                                                                                                                                    | 14aNo   |
| b                                                                                               | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.                                                                                                                                                                                                                                    | 14b     |

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

|    |                                                                                                                                                                                                                     |     |     |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|    |                                                                                                                                                                                                                     | Yes | No  |
| 1a | Enter the number of voting members of the governing body at the end of the tax year                                                                                                                                 |     |     |
| 1a | 12                                                                                                                                                                                                                  |     |     |
| b  | Enter the number of voting members included in line 1a, above, who are independent                                                                                                                                  | 1b  | 9   |
| 2  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?                                               | 2   | No  |
| 3  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | 3   | No  |
| 4  | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?                                                                                                    | 4   | No  |
| 5  | Did the organization become aware during the year of a significant diversion of the organization's assets?                                                                                                          | 5   | No  |
| 6  | Did the organization have members or stockholders?                                                                                                                                                                  | 6   | No  |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?                                                                  | 7a  | No  |
| b  | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?                                                           | 7b  | No  |
| 8  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following                                                                                    |     |     |
| a  | The governing body?                                                                                                                                                                                                 | 8a  | Yes |
| b  | Each committee with authority to act on behalf of the governing body?                                                                                                                                               | 8b  | Yes |
| 9  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O        | 9   | No  |

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

|     |                                                                                                                                                                                                                                                                                              |     |     |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|     |                                                                                                                                                                                                                                                                                              | Yes | No  |
| 10a | Did the organization have local chapters, branches, or affiliates?                                                                                                                                                                                                                           | 10a | No  |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?                                                                   | 10b |     |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?                                                                                                                                                                  | 11a | Yes |
| b   | Describe in Schedule O the process, if any, used by the organization to review the Form 990                                                                                                                                                                                                  |     |     |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13                                                                                                                                                                                                      | 12a | Yes |
| b   | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?                                                                                                                                                           | 12b | Yes |
| c   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done                                                                                                                                           | 12c | Yes |
| 13  | Did the organization have a written whistleblower policy?                                                                                                                                                                                                                                    | 13  | Yes |
| 14  | Did the organization have a written document retention and destruction policy?                                                                                                                                                                                                               | 14  | Yes |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?                                                                         |     |     |
| a   | The organization's CEO, Executive Director, or top management official                                                                                                                                                                                                                       | 15a | Yes |
| b   | Other officers or key employees of the organization                                                                                                                                                                                                                                          | 15b | Yes |
|     | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)                                                                                                                                                                                                          |     |     |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?                                                                                                                                        | 16a | No  |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b |     |

Section C. Disclosure

|    |                                                                                                                                                                                                                                                                                                                                                         |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 17 | List the States with which a copy of this Form 990 is required to be filed                                                                                                                                                                                                                                                                              |  |
| 18 | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.<br><input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request |  |
| 19 | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.                                                                                                                                               |  |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization.                                                                                                                                                                                                                           |  |
|    | Connie F Prewitt<br>2800 Tenth Avenue North<br>Billings, MT 59101<br>(406) 238-2134                                                                                                                                                                                                                                                                     |  |

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization’s tax year

- List all of the organization’s **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization’s **current** key employees, if any See instructions for definition of “key employee ”
- List the organization’s five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization’s **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization’s **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

| (A)<br>Name and Title                         | (B)<br>Average<br>hours<br>per<br>week<br>(describe<br>hours<br>for<br>related<br>organizations<br>in<br>Schedule<br>O) | (C)<br>Position (do not check<br>more than one box,<br>unless person is both<br>an officer and a<br>director/trustee) |                       |         |              |                                 |        |           | (D)<br>Reportable<br>compensation<br>from the<br>organization (W-<br>2/1099-MISC) | (E)<br>Reportable<br>compensation<br>from related<br>organizations<br>(W- 2/1099-<br>MISC) | (F)<br>Estimated<br>amount of other<br>compensation<br>from the<br>organization and<br>related<br>organizations |
|-----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-----------------------|---------|--------------|---------------------------------|--------|-----------|-----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|                                               |                                                                                                                         | Individual trustee<br>or director                                                                                     | Institutional Trustee | Officer | Key employee | Highest compensated<br>employee | Former |           |                                                                                   |                                                                                            |                                                                                                                 |
| (1) D Brown<br>Board member                   | 6                                                                                                                       | X                                                                                                                     |                       |         |              |                                 |        | 0         | 0                                                                                 | 6,878                                                                                      |                                                                                                                 |
| (2) D Ehrlick<br>Board member                 | 4                                                                                                                       | X                                                                                                                     |                       |         |              |                                 |        | 0         | 0                                                                                 | 6,956                                                                                      |                                                                                                                 |
| (3) E Fulton<br>Board member                  | 8                                                                                                                       | X                                                                                                                     |                       |         |              |                                 |        | 0         | 0                                                                                 | 6,184                                                                                      |                                                                                                                 |
| (4) T Hathaway<br>Board member                | 2                                                                                                                       | X                                                                                                                     |                       |         |              |                                 |        | 0         | 0                                                                                 | 8,011                                                                                      |                                                                                                                 |
| (5) L Knight<br>Board member                  | 10                                                                                                                      | X                                                                                                                     |                       |         |              |                                 |        | 27,551    | 0                                                                                 | 13,914                                                                                     |                                                                                                                 |
| (6) P Nance<br>Board member                   | 15                                                                                                                      | X                                                                                                                     |                       |         |              |                                 |        | 6,000     | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| (7) J Ott<br>Board member                     | 4                                                                                                                       | X                                                                                                                     |                       |         |              |                                 |        | 0         | 0                                                                                 | 6,627                                                                                      |                                                                                                                 |
| (8) M Schaer<br>Board member                  | 6                                                                                                                       | X                                                                                                                     |                       |         |              |                                 |        | 6,000     | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| (9) A Sparboe<br>Board member                 | 10                                                                                                                      | X                                                                                                                     |                       |         |              |                                 |        | 0         | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| (10) Dr J Millikan<br>Board member/physician  | 70                                                                                                                      | X                                                                                                                     |                       |         |              |                                 |        | 554,264   | 0                                                                                 | 38,259                                                                                     |                                                                                                                 |
| (11) Dr C McCracken<br>Board member/physician | 75                                                                                                                      | X                                                                                                                     |                       |         |              |                                 |        | 285,490   | 0                                                                                 | 35,341                                                                                     |                                                                                                                 |
| (12) Dr N Wolter<br>CEO                       | 60                                                                                                                      |                                                                                                                       |                       | X       |              |                                 |        | 1,536,067 | 0                                                                                 | 38,611                                                                                     |                                                                                                                 |
| (13) C Prewitt<br>CFO                         | 70                                                                                                                      |                                                                                                                       |                       | X       |              |                                 |        | 360,898   | 0                                                                                 | 59,311                                                                                     |                                                                                                                 |
| (14) Dr Sample<br>Interventional cardiologist | 100                                                                                                                     |                                                                                                                       |                       |         |              | X                               |        | 855,105   | 0                                                                                 | 33,222                                                                                     |                                                                                                                 |
| (15) Dr Schallenkamp<br>Radiation oncologist  | 60                                                                                                                      |                                                                                                                       |                       |         |              | X                               |        | 796,647   | 0                                                                                 | 32,760                                                                                     |                                                                                                                 |
| (16) Dr Santala<br>Oncologist/hemotologist    | 72                                                                                                                      |                                                                                                                       |                       |         |              | X                               |        | 786,927   | 0                                                                                 | 32,683                                                                                     |                                                                                                                 |
| (17) Dr Gibb<br>Gynecologic oncologist        | 85                                                                                                                      |                                                                                                                       |                       |         |              | X                               |        | 774,841   | 0                                                                                 | 32,587                                                                                     |                                                                                                                 |



## Part VII

|           |                                                              |           |   |         |
|-----------|--------------------------------------------------------------|-----------|---|---------|
| <b>1b</b> | <b>Sub-Total</b>                                             |           |   |         |
| <b>c</b>  | <b>Total from continuation sheets to Part VII, Section A</b> |           |   |         |
| <b>d</b>  | <b>Total (add lines 1b and 1c)</b>                           | 6,774,863 | 0 | 383,916 |

**2** Total number of individuals (including but not limited to those listed in Item 1) who received more than \$100,000 of reportable compensation from the organization. 338

|   |                                                                                                                                                                                                                                               | Yes   | No |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .                                        | 3 Yes |    |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . . | 4 Yes |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .                       | 5     | No |

## **Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A)<br>Name and business address                                                | (B)<br>Description of services | (C)<br>Compensation |
|---------------------------------------------------------------------------------|--------------------------------|---------------------|
| Sodexo<br>C/O Billings Clinic<br>Billings, MT 59101                             | Patient food service           | 4,956,821           |
| Command Health<br>Box 844797<br>Dallas, TX 75284                                | Transcription services         | 1,982,508           |
| Healthcare Outsourcing Network<br>621 17th St<br>Suite 1800<br>Denver, CO 80293 | Early out vendor               | 1,635,879           |
| Weatherby Locums Inc<br>PO Box 972633<br>Dallas, TX 75397                       | Professional staffing          | 2,047,043           |
| Bauer Construction<br>148 Hallowell Lane<br>Billings, MT 59101                  | Building contractor            | 1,722,687           |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►51

Part VIII

Statement of Revenue

|                                                           |                                                                    |                                                                                                                                        |               | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D)<br>Revenue<br>excluded from<br>tax under<br>sections<br>512, 513, or<br>514 |
|-----------------------------------------------------------|--------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------|----------------------------------------------------|-----------------------------------------|---------------------------------------------------------------------------------|
| Contributions, gifts, grants<br>and other similar amounts | 1a                                                                 | Federated campaigns . . .                                                                                                              | 1a            | 0                    | 3,948,921                                          |                                         |                                                                                 |
|                                                           | b                                                                  | Membership dues . . . . .                                                                                                              | 1b            | 0                    |                                                    |                                         |                                                                                 |
|                                                           | c                                                                  | Fundraising events . . . . .                                                                                                           | 1c            | 0                    |                                                    |                                         |                                                                                 |
|                                                           | d                                                                  | Related organizations . . . .                                                                                                          | 1d            | 3,948,921            |                                                    |                                         |                                                                                 |
|                                                           | e                                                                  | Government grants (contributions)                                                                                                      | 1e            | 0                    |                                                    |                                         |                                                                                 |
|                                                           | f                                                                  | All other contributions, gifts, grants, and<br>similar amounts not included above                                                      | 1f            | 0                    |                                                    |                                         |                                                                                 |
|                                                           | g                                                                  | Noncash contributions included in<br>lines 1a-1f \$ 0                                                                                  |               |                      |                                                    |                                         |                                                                                 |
|                                                           | h                                                                  | Total. Add lines 1a-1f . . . . .                                                                                                       |               |                      |                                                    |                                         |                                                                                 |
| Program Service Revenue                                   |                                                                    |                                                                                                                                        | Business Code |                      |                                                    |                                         |                                                                                 |
|                                                           | 2a                                                                 | Patient service revenue                                                                                                                | 622000        | 528,087,657          | 528,087,657                                        | 0                                       | 0                                                                               |
|                                                           | b                                                                  | Reference lab                                                                                                                          | 621500        | 3,706,841            | 0                                                  | 3,706,841                               | 0                                                                               |
|                                                           | c                                                                  | IT services to other hospitals                                                                                                         | 541519        | 2,046,132            | 0                                                  | 2,046,132                               | 0                                                                               |
|                                                           | d                                                                  | Optical shop                                                                                                                           | 446130        | 626,373              | 0                                                  | 626,373                                 | 0                                                                               |
|                                                           | e                                                                  | Partnership related to programs servcies                                                                                               | 541900        | 9,074                | 0                                                  | 9,074                                   | 0                                                                               |
|                                                           | f                                                                  | All other program service revenue                                                                                                      |               | 0                    | 0                                                  | 0                                       | 0                                                                               |
|                                                           | g                                                                  | Total. Add lines 2a-2f . . . . .                                                                                                       |               |                      | 534,476,077                                        |                                         |                                                                                 |
| Other Revenue                                             | 3                                                                  | Investment income (including dividends, interest<br>and other similar amounts) . . . . .                                               |               | 4,134,766            | 0                                                  | 0                                       | 4,134,766                                                                       |
|                                                           | 4                                                                  | Income from investment of tax-exempt bond proceeds . . .                                                                               |               | 0                    | 0                                                  | 0                                       | 0                                                                               |
|                                                           | 5                                                                  | Royalties . . . . .                                                                                                                    |               | 0                    | 0                                                  | 0                                       | 0                                                                               |
|                                                           | 6a                                                                 | (i) Real                                                                                                                               |               |                      |                                                    |                                         |                                                                                 |
|                                                           |                                                                    | (ii) Personal                                                                                                                          |               |                      |                                                    |                                         |                                                                                 |
|                                                           |                                                                    | 54,725                                                                                                                                 |               |                      |                                                    |                                         |                                                                                 |
|                                                           |                                                                    | 0                                                                                                                                      |               |                      |                                                    |                                         |                                                                                 |
|                                                           | b                                                                  | Less rental expenses                                                                                                                   |               | 197,193              | 0                                                  |                                         |                                                                                 |
|                                                           | c                                                                  | Rental income or (loss)                                                                                                                |               | -142,468             | 0                                                  |                                         |                                                                                 |
|                                                           | d                                                                  | Net rental income or (loss) . . . . .                                                                                                  |               | -142,468             | 0                                                  | 0                                       | -142,468                                                                        |
|                                                           | 7a                                                                 | (i) Securities                                                                                                                         |               |                      |                                                    |                                         |                                                                                 |
|                                                           |                                                                    | (ii) Other                                                                                                                             |               |                      |                                                    |                                         |                                                                                 |
|                                                           |                                                                    | 643,808,838                                                                                                                            |               |                      |                                                    |                                         |                                                                                 |
|                                                           |                                                                    | 6,187                                                                                                                                  |               |                      |                                                    |                                         |                                                                                 |
|                                                           | b                                                                  | Less cost or other basis and sales expenses                                                                                            |               | 638,198,544          | 303,554                                            |                                         |                                                                                 |
|                                                           | c                                                                  | Gain or (loss)                                                                                                                         |               | 5,610,294            | -297,367                                           |                                         |                                                                                 |
|                                                           | d                                                                  | Net gain or (loss) . . . . .                                                                                                           |               | 5,312,927            | 0                                                  | 0                                       | 5,312,927                                                                       |
|                                                           | 8a                                                                 | Gross income from fundraising events (not including<br>\$ 0<br>of contributions reported on line 1c)<br>See Part IV, line 18 . . . . . |               |                      |                                                    |                                         |                                                                                 |
|                                                           | a                                                                  |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
|                                                           | b                                                                  | Less direct expenses . . . . .                                                                                                         |               |                      |                                                    |                                         |                                                                                 |
|                                                           | c                                                                  | Net income or (loss) from fundraising events . . .                                                                                     |               |                      |                                                    |                                         |                                                                                 |
|                                                           | 9a                                                                 | Gross income from gaming activities<br>See Part IV, line 19 . . . . .                                                                  |               |                      |                                                    |                                         |                                                                                 |
| a                                                         |                                                                    |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
| b                                                         | Less direct expenses . . . . .                                     |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
| c                                                         | Net income or (loss) from gaming activities . . .                  |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
| 10a                                                       | Gross sales of inventory, less<br>returns and allowances . . . . . |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
| a                                                         |                                                                    |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
| b                                                         | Less cost of goods sold . . . . .                                  |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
| b                                                         |                                                                    |                                                                                                                                        |               |                      |                                                    |                                         |                                                                                 |
| c                                                         | Net income or (loss) from sales of inventory . . .                 |                                                                                                                                        | 144,758       | 0                    | 0                                                  | 144,758                                 |                                                                                 |
| Miscellaneous Revenue                                     |                                                                    |                                                                                                                                        | Business Code |                      |                                                    |                                         |                                                                                 |
| 11a                                                       | Insurance premiums                                                 |                                                                                                                                        | 524298        | 4,720,195            | 4,720,195                                          | 0                                       | 0                                                                               |
| b                                                         | Share of Joint Ventures                                            |                                                                                                                                        | 621300        | -3,443,690           | -3,443,690                                         | 0                                       | 0                                                                               |
| c                                                         | Meaningful use                                                     |                                                                                                                                        | 921190        | 3,132,131            | 3,132,131                                          | 0                                       | 0                                                                               |
| d                                                         | All other revenue . . . . .                                        |                                                                                                                                        |               | 6,871,196            | 6,871,196                                          | 0                                       | 0                                                                               |
| e                                                         | Total. Add lines 11a-11d . . . . .                                 |                                                                                                                                        |               | 11,279,832           |                                                    |                                         |                                                                                 |
| 12                                                        | Total revenue. See Instructions . . . . .                          |                                                                                                                                        |               | 559,154,813          | 539,367,489                                        | 6,388,420                               | 9,449,983                                                                       |

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |                                                                                                                                                                                                                                       | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| 1                                                                              | Grants and other assistance to governments and organizations in the United States See Part IV, line 21                                                                                                                                |                       |                                 |                                        |                             |
| 2                                                                              | Grants and other assistance to individuals in the United States See Part IV, line 22                                                                                                                                                  |                       |                                 |                                        |                             |
| 3                                                                              | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16                                                                                                     |                       |                                 |                                        |                             |
| 4                                                                              | Benefits paid to or for members                                                                                                                                                                                                       |                       |                                 |                                        |                             |
| 5                                                                              | Compensation of current officers, directors, trustees, and key employees . . . . .                                                                                                                                                    |                       |                                 |                                        |                             |
| 6                                                                              | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .                                                                               |                       |                                 |                                        |                             |
| 7                                                                              | Other salaries and wages                                                                                                                                                                                                              | 234,733,503           | 187,640,169                     | 47,093,334                             | 0                           |
| 8                                                                              | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .                                                                                                                               | 10,974,273            | 8,895,221                       | 2,079,052                              | 0                           |
| 9                                                                              | Other employee benefits . . . . .                                                                                                                                                                                                     | 21,434,696            | 15,295,463                      | 6,139,233                              | 0                           |
| 10                                                                             | Payroll taxes . . . . .                                                                                                                                                                                                               | 14,403,403            | 11,209,927                      | 3,193,476                              | 0                           |
| 11                                                                             | Fees for services (non-employees)                                                                                                                                                                                                     |                       |                                 |                                        |                             |
| a                                                                              | Management . . . . .                                                                                                                                                                                                                  | 0                     | 0                               | 0                                      | 0                           |
| b                                                                              | Legal . . . . .                                                                                                                                                                                                                       | 1,485,413             | 4,842                           | 1,480,571                              | 0                           |
| c                                                                              | Accounting . . . . .                                                                                                                                                                                                                  | 154,615               | 0                               | 154,615                                | 0                           |
| d                                                                              | Lobbying . . . . .                                                                                                                                                                                                                    | 82,631                | 0                               | 82,631                                 | 0                           |
| e                                                                              | Professional fundraising See Part IV, line 17 . . . . .                                                                                                                                                                               | 0                     |                                 |                                        | 0                           |
| f                                                                              | Investment management fees . . . . .                                                                                                                                                                                                  | 886,119               | 0                               | 886,119                                | 0                           |
| g                                                                              | Other . . . . .                                                                                                                                                                                                                       | 32,726,589            | 9,563,295                       | 23,163,294                             | 0                           |
| 12                                                                             | Advertising and promotion . . . . .                                                                                                                                                                                                   | 1,306,840             | 130,475                         | 1,176,365                              | 0                           |
| 13                                                                             | Office expenses . . . . .                                                                                                                                                                                                             | 92,107,332            | 87,783,534                      | 4,323,798                              | 0                           |
| 14                                                                             | Information technology . . . . .                                                                                                                                                                                                      | 9,083,144             | 1,178,673                       | 7,904,471                              | 0                           |
| 15                                                                             | Royalties . . . . .                                                                                                                                                                                                                   | 0                     | 0                               | 0                                      | 0                           |
| 16                                                                             | Occupancy . . . . .                                                                                                                                                                                                                   | 6,041,067             | 2,551,909                       | 3,489,158                              | 0                           |
| 17                                                                             | Travel . . . . .                                                                                                                                                                                                                      | 2,805,242             | 1,793,210                       | 1,012,032                              | 0                           |
| 18                                                                             | Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .                                                                                                                              | 0                     | 0                               | 0                                      | 0                           |
| 19                                                                             | Conferences, conventions, and meetings . . . . .                                                                                                                                                                                      | 392,349               | 135,482                         | 256,867                                | 0                           |
| 20                                                                             | Interest . . . . .                                                                                                                                                                                                                    | 8,294,731             | 38,573                          | 8,256,158                              | 0                           |
| 21                                                                             | Payments to affiliates . . . . .                                                                                                                                                                                                      | 0                     | 0                               | 0                                      | 0                           |
| 22                                                                             | Depreciation, depletion, and amortization . . . . .                                                                                                                                                                                   | 18,545,544            | 14,296,727                      | 4,248,817                              | 0                           |
| 23                                                                             | Insurance . . . . .                                                                                                                                                                                                                   | 10,291,591            | 4,628,624                       | 5,662,967                              | 0                           |
| 24                                                                             | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )                                       |                       |                                 |                                        |                             |
| a                                                                              | Recruitment                                                                                                                                                                                                                           | 1,764,349             | 5,534                           | 1,758,815                              | 0                           |
| b                                                                              | Repairs                                                                                                                                                                                                                               | 5,912,157             | 4,758,802                       | 1,153,355                              | 0                           |
| c                                                                              | Bad debt                                                                                                                                                                                                                              | 39,890,252            | 39,463,252                      | 427,000                                | 0                           |
| d                                                                              | Bed tax                                                                                                                                                                                                                               | 3,338,027             | 281,477                         | 3,056,550                              | 0                           |
| e                                                                              |                                                                                                                                                                                                                                       |                       |                                 |                                        |                             |
| f                                                                              | All other expenses                                                                                                                                                                                                                    | 3,611,340             | 860,615                         | 2,750,725                              | 0                           |
| 25                                                                             | Total functional expenses. Add lines 1 through 24f                                                                                                                                                                                    | 520,265,207           | 390,515,804                     | 129,749,403                            | 0                           |
| 26                                                                             | Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                                 |                                        |                             |

Part X

Balance Sheet

|                                                                                                                  |                                                                     |                                                                                                                                                                                 |     |             | (A)               |             | (B)         |
|------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------|-------------------|-------------|-------------|
|                                                                                                                  |                                                                     |                                                                                                                                                                                 |     |             | Beginning of year |             | End of year |
| Assets                                                                                                           | 1                                                                   | Cash—non-interest-bearing . . . . .                                                                                                                                             |     |             | 10,559,381        | 1           | 7,002,784   |
|                                                                                                                  | 2                                                                   | Savings and temporary cash investments . . . . .                                                                                                                                |     |             | 21,303,735        | 2           | 73,859,885  |
|                                                                                                                  | 3                                                                   | Pledges and grants receivable, net . . . . .                                                                                                                                    |     |             | 0                 | 3           | 0           |
|                                                                                                                  | 4                                                                   | Accounts receivable, net . . . . .                                                                                                                                              |     |             | 67,931,288        | 4           | 74,742,299  |
|                                                                                                                  | 5                                                                   | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .                   |     |             | 0                 | 5           | 0           |
|                                                                                                                  | 6                                                                   | Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L . . . . .      |     |             | 0                 | 6           | 0           |
|                                                                                                                  | 7                                                                   | Notes and loans receivable, net . . . . .                                                                                                                                       |     |             | 8,704,883         | 7           | 8,517,044   |
|                                                                                                                  | 8                                                                   | Inventories for sale or use . . . . .                                                                                                                                           |     |             | 6,505,363         | 8           | 6,952,922   |
|                                                                                                                  | 9                                                                   | Prepaid expenses and deferred charges . . . . .                                                                                                                                 |     |             | 5,380,977         | 9           | 4,750,002   |
|                                                                                                                  | 10a                                                                 | Land, buildings, and equipment, cost or other basis. Complete Part VI of Schedule D . . . . .                                                                                   | 10a | 403,779,108 |                   |             |             |
|                                                                                                                  | b                                                                   | Less: accumulated depreciation . . . . .                                                                                                                                        | 10b | 214,069,358 | 195,262,297       | 10c         | 189,709,750 |
|                                                                                                                  | 11                                                                  | Investments—publicly traded securities . . . . .                                                                                                                                |     |             | 171,354,595       | 11          | 180,956,748 |
|                                                                                                                  | 12                                                                  | Investments—other securities. See Part IV, line 11 . . . . .                                                                                                                    |     |             | 0                 | 12          | 0           |
|                                                                                                                  | 13                                                                  | Investments—program-related. See Part IV, line 11 . . . . .                                                                                                                     |     |             | 11,657,517        | 13          | 7,943,998   |
|                                                                                                                  | 14                                                                  | Intangible assets . . . . .                                                                                                                                                     |     |             | 3,222,544         | 14          | 2,406,842   |
|                                                                                                                  | 15                                                                  | Other assets. See Part IV, line 11 . . . . .                                                                                                                                    |     |             | 32,294,245        | 15          | 33,131,376  |
| 16                                                                                                               | Total assets. Add lines 1 through 15 (must equal line 34) . . . . . |                                                                                                                                                                                 |     | 534,176,825 | 16                | 589,973,650 |             |
| Liabilities                                                                                                      | 17                                                                  | Accounts payable and accrued expenses . . . . .                                                                                                                                 |     |             | 48,962,844        | 17          | 44,511,964  |
|                                                                                                                  | 18                                                                  | Grants payable . . . . .                                                                                                                                                        |     |             | 0                 | 18          | 0           |
|                                                                                                                  | 19                                                                  | Deferred revenue . . . . .                                                                                                                                                      |     |             | 0                 | 19          | 0           |
|                                                                                                                  | 20                                                                  | Tax-exempt bond liabilities . . . . .                                                                                                                                           |     |             | 137,531,015       | 20          | 168,955,000 |
|                                                                                                                  | 21                                                                  | Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .                                                                                                 |     |             | 0                 | 21          | 0           |
|                                                                                                                  | 22                                                                  | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .  |     |             | 0                 | 22          | 0           |
|                                                                                                                  | 23                                                                  | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                        |     |             | 6,327,042         | 23          | 3,986,222   |
|                                                                                                                  | 24                                                                  | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                          |     |             | 0                 | 24          | 0           |
|                                                                                                                  | 25                                                                  | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . . |     |             | 35,147,805        | 25          | 47,356,105  |
|                                                                                                                  | 26                                                                  | Total liabilities. Add lines 17 through 25 . . . . .                                                                                                                            |     |             | 227,968,706       | 26          | 264,809,291 |
|                                                                                                                  | Net Assets or Fund Balances                                         | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.                                       |     |             |                   |             |             |
| 27                                                                                                               |                                                                     | Unrestricted net assets . . . . .                                                                                                                                               |     |             | 279,868,321       | 27          | 297,619,748 |
| 28                                                                                                               |                                                                     | Temporarily restricted net assets . . . . .                                                                                                                                     |     |             | 7,316,156         | 28          | 7,891,423   |
| 29                                                                                                               |                                                                     | Permanently restricted net assets . . . . .                                                                                                                                     |     |             | 19,023,642        | 29          | 19,653,188  |
| Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34. |                                                                     |                                                                                                                                                                                 |     |             |                   |             |             |
| 30                                                                                                               |                                                                     | Capital stock or trust principal, or current funds . . . . .                                                                                                                    |     |             |                   | 30          |             |
| 31                                                                                                               |                                                                     | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                       |     |             |                   | 31          |             |
| 32                                                                                                               |                                                                     | Retained earnings, endowment, accumulated income, or other funds . . . . .                                                                                                      |     |             |                   | 32          |             |
| 33                                                                                                               |                                                                     | Total net assets or fund balances . . . . .                                                                                                                                     |     |             | 306,208,119       | 33          | 325,164,359 |
| 34                                                                                                               | Total liabilities and net assets/fund balances . . . . .            |                                                                                                                                                                                 |     | 534,176,825 | 34                | 589,973,650 |             |

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

|   |                                                                                                               |   |             |
|---|---------------------------------------------------------------------------------------------------------------|---|-------------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12)                                                     | 1 | 559,154,813 |
| 2 | Total expenses (must equal Part IX, column (A), line 25)                                                      | 2 | 520,265,207 |
| 3 | Revenue less expenses Subtract line 2 from line 1                                                             | 3 | 38,889,606  |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | 4 | 306,208,119 |
| 5 | Other changes in net assets or fund balances (explain in Schedule O)                                          | 5 | -19,933,366 |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 325,164,359 |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

|    |                                                                                                                                                                                                                                                                                                                                                  | Yes | No |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1  | Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O                                                                      |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                                                                                                                                                                                                                                                  |     | No |
| b  | Were the organization's financial statements audited by an independent accountant?                                                                                                                                                                                                                                                               | Yes |    |
| c  | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | Yes |    |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both<br><input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input checked="" type="checkbox"/> Both consolidated and separated basis             |     |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                                                                                                                                         |     | No |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                                                                                                             |     |    |

SCHEDULE A  
(Form 990 or 990EZ)

Department of the Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public  
Inspection

|                                             |                                              |
|---------------------------------------------|----------------------------------------------|
| Name of the organization<br>BILLINGS CLINIC | Employer identification number<br>81-0231784 |
|---------------------------------------------|----------------------------------------------|

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**

2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E )

3

☒

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II )

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II )

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )

9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III )

10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**

11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h  

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

|          | Yes | No |
|----------|-----|----|
| 11g(i)   |     |    |
| 11g(ii)  |     |    |
| 11g(iii) |     |    |

| (i)<br>Name of supported organization | (ii)<br>EIN | (iii)<br>Type of organization (described on lines 1- 9 above or IRC section (see instructions)) | (iv)<br>Is the organization in col (i) listed in your governing document? |    | (v)<br>Did you notify the organization in col (i) of your support? |    | (vi)<br>Is the organization in col (i) organized in the U S ? |    | (vii)<br>Amount of support? |
|---------------------------------------|-------------|-------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|----|--------------------------------------------------------------------|----|---------------------------------------------------------------|----|-----------------------------|
|                                       |             |                                                                                                 | Yes                                                                       | No | Yes                                                                | No | Yes                                                           | No |                             |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                             |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                             |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                             |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                             |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                             |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                             |
| Total                                 |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                             |

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)  
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Section A. Public Support                                                                                                                                                                             |          |          |          |          |          |           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in)                                                                                                                                                           | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")                                                                                                   |          |          |          |          |          |           |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                                                     |          |          |          |          |          |           |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge                                                                                             |          |          |          |          |          |           |
| 4 Total. Add lines 1 through 3                                                                                                                                                                        |          |          |          |          |          |           |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |          |          |          |          |          |           |
| 6 Public Support. Subtract line 5 from line 4                                                                                                                                                         |          |          |          |          |          |           |

| Section B. Total Support                    |                                                                                                                                                                      |          |          |          |          |          |           |
|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) |                                                                                                                                                                      | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 7                                           | Amounts from line 4                                                                                                                                                  |          |          |          |          |          |           |
| 8                                           | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                       |          |          |          |          |          |           |
| 9                                           | Net income from unrelated business activities, whether or not the business is regularly carried on                                                                   |          |          |          |          |          |           |
| 10                                          | Other income (Explain in Part IV ) Do not include gain or loss from the sale of capital assets                                                                       |          |          |          |          |          |           |
| 11                                          | Total support (Add lines 7 through 10)                                                                                                                               |          |          |          |          |          |           |
| 12                                          | Gross receipts from related activities, etc (See instructions )                                                                                                      |          |          |          |          | 12       |           |
| 13                                          | First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here |          |          |          |          |          |           |

| Section C. Computation of Public Support Percentage |                                                                                                                                                                                                                                                                                                                                                                                                        |                          |
|-----------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|
| 14                                                  | Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))                                                                                                                                                                                                                                                                                                                   | 14                       |
| 15                                                  | Public Support Percentage for 2010 Schedule A, Part II, line 14                                                                                                                                                                                                                                                                                                                                        | 15                       |
| 16a                                                 | <b>33 1/3% support test—2011.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization                                                                                                                                                                           | <input type="checkbox"/> |
| b                                                   | <b>33 1/3% support test—2010.</b> If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization                                                                                                                                                                    | <input type="checkbox"/> |
| 17a                                                 | <b>10%-facts-and-circumstances test—2011.</b> If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization      | <input type="checkbox"/> |
| b                                                   | <b>10%-facts-and-circumstances test—2010.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization | <input type="checkbox"/> |
| 18                                                  | <b>Private Foundation</b> If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions                                                                                                                                                                                                                                                                | <input type="checkbox"/> |

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)  
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support                                                                                                                                                  |          |          |          |          |          |           |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in)                                                                                                                                | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")                                                                        |          |          |          |          |          |           |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |          |          |          |          |          |           |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513                                                                             |          |          |          |          |          |           |
| 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                          |          |          |          |          |          |           |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge                                                                  |          |          |          |          |          |           |
| 6 Total. Add lines 1 through 5                                                                                                                                             |          |          |          |          |          |           |
| 7a Amounts included on lines 1, 2, and 3 received from disqualified persons                                                                                                |          |          |          |          |          |           |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |          |          |          |          |          |           |
| c Add lines 7a and 7b                                                                                                                                                      |          |          |          |          |          |           |
| 8 Public Support (Subtract line 7c from line 6.)                                                                                                                           |          |          |          |          |          |           |

| Section B. Total Support                                                                                                                                                       |          |          |          |          |          |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in)                                                                                                                                    | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 9 Amounts from line 6                                                                                                                                                          |          |          |          |          |          |           |
| 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                             |          |          |          |          |          |           |
| b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975                                                                      |          |          |          |          |          |           |
| c Add lines 10a and 10b                                                                                                                                                        |          |          |          |          |          |           |
| 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on                                                 |          |          |          |          |          |           |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)                                                                             |          |          |          |          |          |           |
| 13 Total support (Add lines 9, 10c, 11 and 12.)                                                                                                                                |          |          |          |          |          |           |
| 14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b> |          |          |          |          |          |           |

| Section C. Computation of Public Support Percentage                                     |    |  |
|-----------------------------------------------------------------------------------------|----|--|
| 15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) | 15 |  |
| 16 Public support percentage from 2010 Schedule A, Part III, line 15                    | 16 |  |

| Section D. Computation of Investment Income Percentage                                                                                                                                                                                                                     |    |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|
| 17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))                                                                                                                                                                               | 17 |  |
| 18 Investment income percentage from 2010 Schedule A, Part III, line 17                                                                                                                                                                                                    | 18 |  |
| 19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization         |    |  |
| b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization |    |  |
| 20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions                                                                                                                                                  |    |  |



**Part IV** **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

|                              |
|------------------------------|
| Facts And Circumstances Test |
|                              |

|             |
|-------------|
| Explanation |
|             |
|             |
|             |
|             |

SCHEDULE C  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ Complete if the organization is described below.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

|                                             |                                                  |
|---------------------------------------------|--------------------------------------------------|
| Name of the organization<br>BILLINGS CLINIC | Employer identification number<br><br>81-0231784 |
|---------------------------------------------|--------------------------------------------------|

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

|   |                                                                                                                                                                        |      |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|
| 1 | Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV |      |
| 2 | Political expenditures                                                                                                                                                 | ▶ \$ |
| 3 | Volunteer hours                                                                                                                                                        |      |

Part I-B Complete if the organization is exempt under section 501(c)(3).

|    |                                                                                         |                                                          |
|----|-----------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1  | Enter the amount of any excise tax incurred by the organization under section 4955      | ▶ \$                                                     |
| 2  | Enter the amount of any excise tax incurred by organization managers under section 4955 | ▶ \$                                                     |
| 3  | If the organization incurred a section 4955 tax, did it file Form 4720 for this year?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 4a | Was a correction made?                                                                  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| b  | If "Yes," describe in Part IV                                                           |                                                          |

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                          |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1 | Enter the amount directly expended by the filing organization for section 527 exempt function activities                                                                                                                                                                                                                                                                                                                                                                                                                                | ▶ \$                                                     |
| 2 | Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities                                                                                                                                                                                                                                                                                                                                                                                                        | ▶ \$                                                     |
| 3 | Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b                                                                                                                                                                                                                                                                                                                                                                                                                                          | ▶ \$                                                     |
| 4 | Did the filing organization file <b>Form 1120-POL</b> for this year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5 | Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV |                                                          |

| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds If none, enter -0- | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0- |
|----------|-------------|---------|---------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check
- ☐
- if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check
- ☐
- if the filing organization checked box A and "limited control" provisions apply

| Limits on Lobbying Expenditures<br>(The term "expenditures" means amounts paid or incurred.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                   | (a) Filing Organization's Totals                         | (b) Affiliated Group Totals        |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|------------------------------------|--------------------|------------------------------|-----------------------------------------|-------------------------------------------------|-------------------------------------------|---------------------------------------------------|--------------------------------------------|--------------------------------------------------|-------------------|-------------|--|--|
| 1a                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Total lobbying expenditures to influence public opinion (grass roots lobbying)                                                                    | 0                                                        |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| b                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total lobbying expenditures to influence a legislative body (direct lobbying)                                                                     | 82,631                                                   |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| c                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total lobbying expenditures (add lines 1a and 1b)                                                                                                 | 82,631                                                   |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| d                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Other exempt purpose expenditures                                                                                                                 | 520,182,576                                              |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| e                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Total exempt purpose expenditures (add lines 1c and 1d)                                                                                           | 520,265,207                                              |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| f                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Lobbying nontaxable amount Enter the amount from the following table in both columns                                                              | 1,000,000                                                |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| <table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table> |                                                                                                                                                   | If the amount on line 1e, column (a) or (b) is:          | The lobbying nontaxable amount is: | Not over \$500,000 | 20% of the amount on line 1e | Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000 | Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000 | Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000 | Over \$17,000,000 | \$1,000,000 |  |  |
| If the amount on line 1e, column (a) or (b) is:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | The lobbying nontaxable amount is:                                                                                                                |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Not over \$500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 20% of the amount on line 1e                                                                                                                      |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$500,000 but not over \$1,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$100,000 plus 15% of the excess over \$500,000                                                                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,000,000 but not over \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$175,000 plus 10% of the excess over \$1,000,000                                                                                                 |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,500,000 but not over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$225,000 plus 5% of the excess over \$1,500,000                                                                                                  |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$1,000,000                                                                                                                                       |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| g                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Grassroots nontaxable amount (enter 25% of line 1f)                                                                                               | 250,000                                                  |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| h                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Subtract line 1g from line 1a If zero or less, enter -0-                                                                                          | 0                                                        |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| i                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Subtract line 1f from line 1c If zero or less, enter -0-                                                                                          | 0                                                        |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| j                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? | <input type="checkbox"/> Yes <input type="checkbox"/> No |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |

4-Year Averaging Period Under Section 501(h)  
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

| Lobbying Expenditures During 4-Year Averaging Period      |           |           |           |           |           |
|-----------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Calendar year (or fiscal year beginning in)               | (a) 2008  | (b) 2009  | (c) 2010  | (d) 2011  | (e) Total |
| 2a Lobbying non-taxable amount                            | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 | 4,000,000 |
| b Lobbying ceiling amount (150% of line 2a, column(e))    |           |           |           |           | 6,000,000 |
| c Total lobbying expenditures                             | 105,276   | 21,245    | 37,524    | 82,631    | 246,676   |
| d Grassroots non-taxable amount                           | 250,000   | 250,000   | 250,000   | 250,000   | 1,000,000 |
| e Grassroots ceiling amount (150% of line 2d, column (e)) |           |           |           |           | 1,500,000 |
| f Grassroots lobbying expenditures                        | 0         | 0         | 0         | 0         | 0         |

|           |                                                                                                                                                                                                                              | (a) |    | (b)    |
|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|--------|
|           |                                                                                                                                                                                                                              | Yes | No | Amount |
| <b>1</b>  | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |        |
| <b>a</b>  | Volunteers?                                                                                                                                                                                                                  |     |    |        |
| <b>b</b>  | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?                                                                                                                                 |     |    |        |
| <b>c</b>  | Media advertisements?                                                                                                                                                                                                        |     |    |        |
| <b>d</b>  | Mailings to members, legislators, or the public?                                                                                                                                                                             |     |    |        |
| <b>e</b>  | Publications, or published or broadcast statements?                                                                                                                                                                          |     |    |        |
| <b>f</b>  | Grants to other organizations for lobbying purposes?                                                                                                                                                                         |     |    |        |
| <b>g</b>  | Direct contact with legislators, their staffs, government officials, or a legislative body?                                                                                                                                  |     |    |        |
| <b>h</b>  | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?                                                                                                                                    |     |    |        |
| <b>i</b>  | Other activities? If "Yes," describe in Part IV                                                                                                                                                                              |     |    |        |
| <b>j</b>  | Total lines 1c through 1i                                                                                                                                                                                                    |     |    |        |
| <b>2a</b> | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?                                                                                                                                |     |    |        |
| <b>b</b>  | If "Yes," enter the amount of any tax incurred under section 4912                                                                                                                                                            |     |    |        |
| <b>c</b>  | If "Yes," enter the amount of any tax incurred by organization managers under section 4912                                                                                                                                   |     |    |        |
| <b>d</b>  | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?                                                                                                                                 |     |    |        |

|          |                                                                                                  | Yes      | No |
|----------|--------------------------------------------------------------------------------------------------|----------|----|
| <b>1</b> | Were substantially all (90% or more) dues received nondeductible by members?                     | <b>1</b> |    |
| <b>2</b> | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | <b>2</b> |    |
| <b>3</b> | Did the organization agree to carryover lobbying and political expenditures from the prior year? | <b>3</b> |    |

|          |                                                                                                                                                                                                                                            |           |  |
|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--|
| <b>1</b> | Dues, assessments and similar amounts from members                                                                                                                                                                                         | <b>1</b>  |  |
| <b>2</b> | Section 162(e) non-deductible lobbying and political expenditures <b>(do not include amounts of political expenses for which the section 527(f) tax was paid).</b>                                                                         |           |  |
| <b>a</b> | Current year                                                                                                                                                                                                                               | <b>2a</b> |  |
| <b>b</b> | Carryover from last year                                                                                                                                                                                                                   | <b>2b</b> |  |
| <b>c</b> | Total                                                                                                                                                                                                                                      | <b>2c</b> |  |
| <b>3</b> | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues                                                                                                                                            | <b>3</b>  |  |
| <b>4</b> | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | <b>4</b>  |  |
| <b>5</b> | Taxable amount of lobbying and political expenditures (see instructions)                                                                                                                                                                   | <b>5</b>  |  |

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i  
Also, complete this part for any additional information

**Schedule C (Form 990 or 990EZ) 2011**

SCHEDULE D  
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b  
Attach to Form 990. See separate instructions.

Name of the organization  
BILLINGS CLINIC

Employer identification number  
81-0231784

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

|   |                                                                                                                                                                                                                                                                    |                              |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
|   | (a) Donor advised funds                                                                                                                                                                                                                                            | (b) Funds and other accounts |
| 1 | Total number at end of year                                                                                                                                                                                                                                        |                              |
| 2 | Aggregate contributions to (during year)                                                                                                                                                                                                                           |                              |
| 3 | Aggregate grants from (during year)                                                                                                                                                                                                                                |                              |
| 4 | Aggregate value at end of year                                                                                                                                                                                                                                     |                              |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?                                                           |                              |
|   | <input type="checkbox"/> Yes <input type="checkbox"/> No                                                                                                                                                                                                           |                              |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit |                              |
|   | <input type="checkbox"/> Yes <input type="checkbox"/> No                                                                                                                                                                                                           |                              |

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)  
☐ Preservation of land for public use (e g , recreation or pleasure) ☐ Preservation of an historically importantly land area  
☐ Protection of natural habitat ☐ Preservation of a certified historic structure  
☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

|   |                                                                                    |
|---|------------------------------------------------------------------------------------|
|   | Held at the End of the Year                                                        |
| a | Total number of conservation easements                                             |
| b | Total acreage restricted by conservation easements                                 |
| c | Number of conservation easements on a certified historic structure included in (a) |
| d | Number of conservation easements included in (c) acquired after 8/17/06            |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ \_\_\_\_\_

4 Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ \_\_\_\_\_

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

(ii) Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ \_\_\_\_\_

b Assets included in Form 990, Part X ▶ \$ \_\_\_\_\_

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

d

☐ Loan or exchange programs

b

☐ Scholarly research

e

☐ Other

c

☐ Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

|    |        |
|----|--------|
|    | Amount |
| 1c |        |
| 1d |        |
| 1e |        |
| 1f |        |

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|    |                                                          |               |                   |                     |                    |
|----|----------------------------------------------------------|---------------|-------------------|---------------------|--------------------|
|    | (a)Current Year                                          | (b)Prior Year | (c)Two Years Back | (d)Three Years Back | (e)Four Years Back |
| 1a | Beginning of year balance . . . . .                      | 21,026,911    | 19,640,069        | 18,575,246          | 1,781,249          |
| b  | Contributions . . . . .                                  | 246,728       | 605,720           | 665,198             | 1,048,699          |
| c  | Investment earnings or losses . . . . .                  | 724,344       | 781,122           | 399,625             | -197,238           |
| d  | Grants or scholarships . . . . .                         | 44,349        | 0                 | 0                   | 0                  |
| e  | Other expenditures for facilities and programs . . . . . | 0             | 0                 | 0                   | 0                  |
| f  | Administrative expenses . . . . .                        | 0             | 0                 | 0                   | 0                  |
| g  | End of year balance . . . . .                            | 21,953,634    | 21,026,911        | 19,640,069          | 2,632,710          |

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ 1 5 %

b

Permanent endowment ▶ 89 5 %

c

Term endowment ▶ 9 %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations . . . . .

(ii)

related organizations . . . . .

3a(i)

Yes

No

3a(ii)

Yes

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

|                                                                                                        |                                      |                                 |                              |                |
|--------------------------------------------------------------------------------------------------------|--------------------------------------|---------------------------------|------------------------------|----------------|
| Description of property                                                                                | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
| 1a Land . . . . .                                                                                      | 0                                    | 17,998,001                      |                              | 17,998,001     |
| b Buildings . . . . .                                                                                  | 0                                    | 151,368,779                     | 63,029,955                   | 88,338,824     |
| c Leasehold improvements . . . . .                                                                     | 0                                    | 1,393,325                       | 1,178,800                    | 214,525        |
| d Equipment . . . . .                                                                                  | 0                                    | 198,098,045                     | 141,730,224                  | 56,367,821     |
| e Other . . . . .                                                                                      | 0                                    | 34,920,958                      | 8,130,379                    | 26,790,579     |
| Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . . . . . ▶ |                                      |                                 |                              | 189,709,750    |



Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

|    |                                                                                 |    |             |
|----|---------------------------------------------------------------------------------|----|-------------|
| 1  | Total revenue (Form 990, Part VIII, column (A), line 12)                        | 1  | 559,154,813 |
| 2  | Total expenses (Form 990, Part IX, column (A), line 25)                         | 2  | 520,265,207 |
| 3  | Excess or (deficit) for the year Subtract line 2 from line 1                    | 3  | 38,889,606  |
| 4  | Net unrealized gains (losses) on investments                                    | 4  | -19,955,748 |
| 5  | Donated services and use of facilities                                          | 5  | 0           |
| 6  | Investment expenses                                                             | 6  | 0           |
| 7  | Prior period adjustments                                                        | 7  | 0           |
| 8  | Other (Describe in Part XIV)                                                    | 8  | 22,382      |
| 9  | Total adjustments (net) Add lines 4 - 8                                         | 9  | -19,933,366 |
| 10 | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 | 18,956,240  |

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

|   |                                                                                            |    |             |
|---|--------------------------------------------------------------------------------------------|----|-------------|
| 1 | Total revenue, gains, and other support per audited financial statements . . . . .         | 1  | 530,750,948 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12                         |    |             |
| a | Net unrealized gains on investments . . . . .                                              | 2a | -19,955,748 |
| b | Donated services and use of facilities . . . . .                                           | 2b | 22,382      |
| c | Recoveries of prior year grants . . . . .                                                  | 2c | 0           |
| d | Other (Describe in Part XIV) . . . . .                                                     | 2d | 102         |
| e | Add lines 2a through 2d . . . . .                                                          | 2e | -19,933,264 |
| 3 | Subtract line 2e from line 1 . . . . .                                                     | 3  | 550,684,212 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1                        |    |             |
| a | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                 | 4a | 886,119     |
| b | Other (Describe in Part XIV) . . . . .                                                     | 4b | 7,584,482   |
| c | Add lines 4a and 4b . . . . .                                                              | 4c | 8,470,601   |
| 5 | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . . | 5  | 559,154,813 |

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

|   |                                                                                             |    |             |
|---|---------------------------------------------------------------------------------------------|----|-------------|
| 1 | Total expenses and losses per audited financial statements . . . . .                        | 1  | 512,704,140 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25                            |    |             |
| a | Donated services and use of facilities . . . . .                                            | 2a | 0           |
| b | Prior year adjustments . . . . .                                                            | 2b | 0           |
| c | Other losses . . . . .                                                                      | 2c | 0           |
| d | Other (Describe in Part XIV) . . . . .                                                      | 2d | 91          |
| e | Add lines 2a through 2d . . . . .                                                           | 2e | 91          |
| 3 | Subtract line 2e from line 1 . . . . .                                                      | 3  | 512,704,049 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1:                          |    |             |
| a | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .                  | 4a | 886,119     |
| b | Other (Describe in Part XIV) . . . . .                                                      | 4b | 6,675,039   |
| c | Add lines 4a and 4b . . . . .                                                               | 4c | 7,561,158   |
| 5 | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . . | 5  | 520,265,207 |

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

| Identifier        | Return Reference               | Explanation                                                                                                                    |
|-------------------|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| SchD_P05_S00_L04  | Schedule D, Part V, Line 4     | Endowment funds are to be invested and held in perpetuity to provide a source of income for Billings Clinic programs and needs |
| SchD_P11_S00_L08  | Schedule D, Part XI, Line 8    | Transfer of donated equipment from Billings Clinic Foundation                                                                  |
| SchD_P12_S00_L02d | Schedule D, Part XII, Line 2d  | Rounding                                                                                                                       |
| SchD_P12_S00_L04b | Schedule D, Part XII, Line 4b  | MHI, Auxiliary, Eliminations and Reclass                                                                                       |
| SchD_P13_S00_L02d | Schedule D, Part XIII, Line 2d | Rounding                                                                                                                       |
| SchD_P13_S00_L04b | Schedule D, Part XIII, Line 4b | MHI, Auxiliary, Eliminations, Reclasses                                                                                        |



SCHEDULE H  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Hospitals

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, question 20.**  
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2011

Open to Public Inspection

**Name of the organization**  
BILLINGS CLINIC

**Employer identification number**  
81-0231784

Part I

Charity Care and Certain Other Community Benefits at Cost

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |     |     |    |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Yes | No  |    |
| 1a | Did the organization have a charity care policy? If "No," skip to question 6a . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 1a  | Yes |    |
| b  | If "Yes," is it a written policy? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1b  | Yes |    |
| 2  | If the organization had multiple hospitals, indicate which of the following best describes application of the charity care policy to the various hospitals<br><div><input type="checkbox"/> Applied uniformly to all hospitals</div> <div><input type="checkbox"/> Applied uniformly to most hospitals</div> <div><input type="checkbox"/> Generally tailored to individual hospitals</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |     |     |    |
| 3  | Answer the following based on the charity care eligibility criteria that applies to the largest number of the organization's patients during the tax year<br><br>a Did the organization use Federal Poverty Guidelines (FPG) to determine eligibility for providing <i>free</i> care? If "Yes," indicate which of the following is the FPG family income limit for eligibility for free care<br><div><input type="checkbox"/> 100%</div> <div><input type="checkbox"/> 150%</div> <div><input type="checkbox"/> 200%</div> <div><input checked="" type="checkbox"/> Other <u>1.20 %</u></div><br>b Did the organization use FPG to determine eligibility for providing <i>discounted</i> care? If "Yes," indicate which of the following is the family income limit for eligibility for discounted care . . . . .<br><div><input type="checkbox"/> 200%</div> <div><input type="checkbox"/> 250%</div> <div><input checked="" type="checkbox"/> 300%</div> <div><input type="checkbox"/> 350%</div> <div><input type="checkbox"/> 400%</div> <div><input type="checkbox"/> Other _____%</div><br>c If the organization did not use FPG to determine eligibility, describe in Part VI the income based criteria for determining eligibility for free or discounted care Include in the description whether the organization uses an asset test or other threshold, regardless of income, to determine eligibility for free or discounted care<br><br>4 Did the organization's policy provide free or discounted care to the "medically indigent"? . . . . . | 3a  | Yes |    |
| 5a | Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 3b  | Yes |    |
| b  | If "Yes," did the organization's charity care expenses exceed the budgeted amount? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 4   | Yes |    |
| c  | If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted care to a patient who was eligible for free or discounted care? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 5a  | Yes |    |
| 6a | Did the organization prepare a community benefit report during the tax year? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 5b  |     | No |
| 6b | If "Yes," did the organization make it available to the public? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 5c  |     |    |
|    | Complete the following table using the worksheets provided in the Schedule H instructions Do not submit these worksheets with the Schedule H                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 6a  | Yes |    |
|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 6b  | Yes |    |

| 7 Charity Care and Certain Other Community Benefits at Cost                                           |                                                 |                               |                                     |                               |                                   |                              |
|-------------------------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------|-------------------------------------|-------------------------------|-----------------------------------|------------------------------|
| Charity Care and Means-Tested Government Programs                                                     | (a) Number of activities or programs (optional) | (b) Persons served (optional) | (c) Total community benefit expense | (d) Direct offsetting revenue | (e) Net community benefit expense | (f) Percent of total expense |
| a Charity care at cost (from Worksheet 1) . . . . .                                                   |                                                 | 36,679                        | 14,756,429                          | 0                             | 14,756,429                        | 2 84 %                       |
| b Medicaid (from Worksheet 3, column a) . . . . .                                                     |                                                 | 100,042                       | 2,994,437                           | 0                             | 2,994,437                         | 0 58 %                       |
| c Costs of other means-tested government programs (from Worksheet 3, column b) . . . . .              |                                                 | 0                             | 0                                   | 0                             | 0                                 | 0 %                          |
| d Total Charity Care and Means-Tested Government Programs . . . . .                                   | 0                                               | 136,721                       | 17,750,866                          | 0                             | 17,750,866                        | 3 42 %                       |
| Other Benefits                                                                                        |                                                 |                               |                                     |                               |                                   |                              |
| e Community health improvement services and community benefit operations (from Worksheet 4) . . . . . | 28                                              | 84,094                        | 3,185,285                           | 413,111                       | 2,772,174                         | 0 53 %                       |
| f Health professions education (from Worksheet 5) . . . . .                                           | 10                                              | 3,882                         | 2,819,786                           | 837,762                       | 1,982,024                         | 0 38 %                       |
| g Subsidized health services (from Worksheet 6) . . . . .                                             | 13                                              | 232,041                       | 44,002,005                          | 34,276,904                    | 9,725,101                         | 1 87 %                       |
| h Research (from Worksheet 7) . . . . .                                                               | 1                                               | 11,993                        | 3,388,074                           | 0                             | 3,388,074                         | 0 65 %                       |
| i Cash and in-kind contributions for community benefit (from Worksheet 8) . . . . .                   | 4                                               | 1,411                         | 515,137                             | 0                             | 515,137                           | 0 1 %                        |
| j Total Other Benefits . . . . .                                                                      | 56                                              | 333,421                       | 53,910,287                          | 35,527,777                    | 18,382,510                        | 3 53 %                       |
| k Total. Add lines 7d and 7j . . . . .                                                                | 56                                              | 470,142                       | 71,661,153                          | 35,527,777                    | 36,133,376                        | 6 95 %                       |

Part IICommunity Building Activities

Complete this table if the organization conducted any community building activities.

|                                                            | (a) Number of activities or programs (optional) | (b) Persons served (optional) | (c) Total community building expense | (d) Direct offsetting revenue | (e) Net community building expense | (f) Percent of total expense |
|------------------------------------------------------------|-------------------------------------------------|-------------------------------|--------------------------------------|-------------------------------|------------------------------------|------------------------------|
| 1Physical improvements and housing                         | 0                                               | 0                             | 0                                    | 0                             | 0                                  | 0 %                          |
| 2Economic development                                      | 0                                               | 0                             | 0                                    | 0                             | 0                                  | 0 %                          |
| 3Community support                                         | 2                                               | 1,022                         | 6,235                                | 0                             | 6,235                              | 0 %                          |
| 4Environmental improvements                                | 0                                               | 0                             | 0                                    | 0                             | 0                                  | 0 %                          |
| 5Leadership development and training for community members | 0                                               | 0                             | 0                                    | 0                             | 0                                  | 0 %                          |
| 6Coalition building                                        | 0                                               | 0                             | 0                                    | 0                             | 0                                  | 0 %                          |
| 7Community health improvement advocacy                     | 3                                               | 0                             | 167,050                              | 0                             | 167,050                            | 0 03 %                       |
| 8Workforce development                                     | 1                                               | 340                           | 58,119                               | 50,652                        | 7,467                              | 0 %                          |
| 9Other                                                     | 0                                               | 0                             | 0                                    | 0                             | 0                                  | 0 %                          |
| 10Total                                                    | 6                                               | 1,362                         | 231,404                              | 50,652                        | 180,752                            | 0 03 %                       |

Part IIIBad Debt, Medicare, & Collection Practices

Section A. Bad Debt Expense

|   |                                                                                                                                                                                                                                                                                                                  | Yes | No         |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------------|
| 1 | Did the organization report bad debt expense in accordance with Heathcare Financial Management Association Statement No. 15?                                                                                                                                                                                     | 1   | No         |
| 2 | Enter the amount of the organization's bad debt expense                                                                                                                                                                                                                                                          | 2   | 17,132,684 |
| 3 | Enter the estimated amount of the organization's bad debt expense attributable to patients eligible under the organization's charity care policy                                                                                                                                                                 | 3   | 11,497,442 |
| 4 | Provide in Part VI the text of the footnote to the organization's financial statements that describes bad debt expense. In addition, describe the costing methodology used in determining the amounts reported on lines 2 and 3, and rationale for including a portion of bad debt amounts as community benefit. |     |            |

Section B. Medicare

|   |                                                                                                                                                                                                                                                                                                                                                                                                                       |   |             |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------|
| 5 | Enter total revenue received from Medicare (including DSH and IME)                                                                                                                                                                                                                                                                                                                                                    | 5 | 155,945,925 |
| 6 | Enter Medicare allowable costs of care relating to payments on line 5                                                                                                                                                                                                                                                                                                                                                 | 6 | 174,837,411 |
| 7 | Subtract line 6 from line 5. This is the surplus or (shortfall)                                                                                                                                                                                                                                                                                                                                                       | 7 | -18,891,486 |
| 8 | Describe in Part VI the extent to which any shortfall reported in line 7 should be treated as community benefit. Also describe in Part VI the costing methodology or source used to determine the amount reported on line 6. Check the box that describes the method used:<br><input type="checkbox"/> Cost accounting system <input type="checkbox"/> Cost to charge ratio <input checked="" type="checkbox"/> Other |   |             |

Section C. Collection Practices

|    |                                                                                                                                                                                                                                                                              |    |     |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|
| 9a | Did the organization have a written debt collection policy during the tax year?                                                                                                                                                                                              | 9a | Yes |
| b  | If "Yes," did the organization's collection policy that applied to the largest number of its patients during the tax year contain provisions on the collection practices to be followed for patients who are known to qualify for financial assistance? Describe in Part VI. | 9b | Yes |

Part IVManagement Companies and Joint Ventures (see instructions)

| (a) Name of entity | (b) Description of primary activity of entity | (c) Organization's profit % or stock ownership % | (d) Officers, directors, trustees, or key employees' profit % or stock ownership% | (e) Physicians' profit % or stock ownership % |
|--------------------|-----------------------------------------------|--------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------|
| 1                  |                                               |                                                  |                                                                                   |                                               |
| 2                  |                                               |                                                  |                                                                                   |                                               |
| 3                  |                                               |                                                  |                                                                                   |                                               |
| 4                  |                                               |                                                  |                                                                                   |                                               |
| 5                  |                                               |                                                  |                                                                                   |                                               |
| 6                  |                                               |                                                  |                                                                                   |                                               |
| 7                  |                                               |                                                  |                                                                                   |                                               |
| 8                  |                                               |                                                  |                                                                                   |                                               |
| 9                  |                                               |                                                  |                                                                                   |                                               |
| 10                 |                                               |                                                  |                                                                                   |                                               |
| 11                 |                                               |                                                  |                                                                                   |                                               |
| 12                 |                                               |                                                  |                                                                                   |                                               |
| 13                 |                                               |                                                  |                                                                                   |                                               |

## Section A. Hospital Facilities

How many hospital facilities did the organization operate during the tax year? 1

## Name and address

**Schedule H (Form 990) 2011**

Part V

Facility Information (continued)

Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V, Section A)

Billings Clinic (Billings Clinic Hospital)

Name of Hospital Facility:

Line Number of Hospital Facility (from Schedule H, Part V, Section A):1

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Yes | No  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
| Community Health Needs Assessment (Lines 1 through 7 are optional for 2011)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |     |
| 1 During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment ("Needs Assessment")? If "No," skip to question 8 . . . . .<br>If "Yes," indicate what the Needs Assessment describes (check all that apply)<br>a <input type="checkbox"/> A definition of the community served by the hospital facility<br>b <input type="checkbox"/> Demographics of the community<br>c <input type="checkbox"/> Existing health care facilities and resources within the community that are available to respond to the health needs of the community<br>d <input type="checkbox"/> How data was obtained<br>e <input type="checkbox"/> The health needs of the community<br>f <input type="checkbox"/> Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups<br>g <input type="checkbox"/> The process for identifying and prioritizing community health needs and services to meet those needs<br>h <input type="checkbox"/> The process for consulting with persons representing the community's interests<br>i <input type="checkbox"/> Information gaps that limit the hospital facility's ability to assess the community's health needs<br>j <input type="checkbox"/> Other (describe in Part VI) | 1   |     |
| 2 Indicate the tax year the hospital facility last conducted a Needs Assessment 20 ____                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |     |     |
| 3 In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 3   |     |
| 4 Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Part VI . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 4   |     |
| 5 Did the hospital facility make its Needs Assessment widely available to the public? . . . . .<br>If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)<br>a <input type="checkbox"/> Hospital facility's website<br>b <input type="checkbox"/> Available upon request from the hospital facility<br>c <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 5   |     |
| 6 If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)<br>a <input type="checkbox"/> Adoption of an implementation strategy to address the health needs of the hospital facility's community<br>b <input type="checkbox"/> Execution of the implementation strategy<br>c <input type="checkbox"/> Development of a community-wide community benefit plan for the facility<br>d <input type="checkbox"/> Participation in community-wide community benefit plan<br>e <input type="checkbox"/> Inclusion of a community benefit section in operational plans<br>f <input type="checkbox"/> Adoption of a budget for provision of services that address the needs identified in the CHNA<br>g <input type="checkbox"/> Prioritization of health needs in the community<br>h <input type="checkbox"/> Prioritization of services that the hospital facility will undertake to meet health needs in its community<br>i <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                       |     |     |
| 7 Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No," explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 7   |     |
| Financial Assistance Policy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |     |
| Did the hospital facility have in place during the tax year a written financial assistance policy that                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |     |     |
| 8 Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 8   | Yes |
| 9 Used federal poverty guidelines (FPG) to determine eligibility for providing free care? . . . . .<br>If "Yes," indicate the FPG family income limit for eligibility for free care 120%<br>If "No," explain in Part VI the criteria the hospital facility used                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 9   | Yes |

Part V

Facility Information (continued)

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Yes | No  |  |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|--|
| 10 | Used FPG to determine eligibility for providing discounted care? . . . . .<br>If "Yes," indicate the FPG family income limit for eligibility for discounted care <u>300</u> %<br>If "No," explain in Part VI the criteria the hospital facility used                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 10  | Yes |  |
| 11 | Explained the basis for calculating amounts charged to patients? . . . . .<br>If "Yes," indicate the factors used in determining such amounts (check all that apply)<br>a <input checked="" type="checkbox"/> Income level<br>b <input checked="" type="checkbox"/> Asset level<br>c <input checked="" type="checkbox"/> Medical indigency<br>d <input checked="" type="checkbox"/> Insurance status<br>e <input checked="" type="checkbox"/> Uninsured discount<br>f <input checked="" type="checkbox"/> Medicaid/Medicare<br>g <input type="checkbox"/> State regulation<br>h <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                              | 11  | Yes |  |
| 12 | Explained the method for applying for financial assistance? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 12  | Yes |  |
| 13 | Included measures to publicize the policy within the community served by the hospital facility? . . . . .<br>If "Yes," indicate how the hospital facility publicized the policy (check all that apply)<br>a <input type="checkbox"/> The policy was posted at all times on the hospital facility's web site<br>b <input checked="" type="checkbox"/> The policy was attached to all billing invoices<br>c <input type="checkbox"/> The policy was posted in the hospital facility's emergency rooms or waiting rooms<br>d <input type="checkbox"/> The policy was posted in the hospital facility's admissions offices<br>e <input checked="" type="checkbox"/> The policy was provided, in writing, to patients upon admission to the hospital facility<br>f <input checked="" type="checkbox"/> The policy was available upon request<br>g <input type="checkbox"/> Other (describe in Part VI) | 13  | Yes |  |

Billing and Collections

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |    |     |  |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|--|
| 14 | Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy (FAP) that explained actions the hospital facility may take upon non-payment? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 14 | Yes |  |
| 15 | Check all of the following collection actions against an individual that were permitted under the hospital facility's policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP<br>a <input type="checkbox"/> Reporting to credit agency<br>b <input type="checkbox"/> Lawsuits<br>c <input type="checkbox"/> Liens on residences<br>d <input type="checkbox"/> Body attachments or arrests<br>e <input type="checkbox"/> Other similar actions (describe in Part VI)                                                                                                                                                                                                                                    |    |     |  |
| 16 | Did the hospital facility or an authorized third party perform any of the following actions during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP? . . . . .<br>If "Yes," check all actions in which the hospital facility or a third party engaged<br>a <input checked="" type="checkbox"/> Reporting to credit agency<br>b <input checked="" type="checkbox"/> Lawsuits<br>c <input checked="" type="checkbox"/> Liens on residences<br>d <input type="checkbox"/> Body attachments<br>e <input type="checkbox"/> Other similar actions (describe in Part VI)                                                                                                                                               | 16 | Yes |  |
| 17 | Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)<br>a <input checked="" type="checkbox"/> Notified patients of the financial assistance policy upon admission<br>b <input type="checkbox"/> Notified patients of the financial assistance policy prior to discharge<br>c <input checked="" type="checkbox"/> Notified patients of the financial assistance policy in communications with the patients regarding the patients' bills<br>d <input checked="" type="checkbox"/> Documented its determination of whether patients were eligible for financial assistance under the hospital facility's financial assistance policy<br>e <input type="checkbox"/> Other (describe in Part VI) |    |     |  |

Part V

Facility Information (continued)

Policy Relating to Emergency Medical Care

|    |                                                                                                                                                                                                                                                                                                                                                                            |     |    |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
|    |                                                                                                                                                                                                                                                                                                                                                                            | Yes | No |
| 18 | Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy? . . . . .<br>If "No," indicate why | Yes |    |
| a  | <input type="checkbox"/> The hospital facility did not provide care for any emergency medical conditions                                                                                                                                                                                                                                                                   |     |    |
| b  | <input type="checkbox"/> The hospital facility's policy was not in writing                                                                                                                                                                                                                                                                                                 |     |    |
| c  | <input type="checkbox"/> The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)                                                                                                                                                                                                                             |     |    |
| d  | <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                       |     |    |

Individuals Eligible for Financial Assistance

|    |                                                                                                                                                                                                                                                                                                                                                                                    |    |    |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|----|
| 19 | Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care                                                                                                                                                                                            |    |    |
| a  | <input type="checkbox"/> The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged                                                                                                                                                                                                                       |    |    |
| b  | <input checked="" type="checkbox"/> The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged                                                                                                                                                                                     |    |    |
| c  | <input type="checkbox"/> The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged                                                                                                                                                                                                                                                    |    |    |
| d  | <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                               |    |    |
| 20 | Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care? . . . . .<br>If "Yes," explain in Part VI | 20 | No |
| 21 | Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services provided to that patient?<br>. . . . .<br>If "Yes," explain in Part VI                                                                                                                                                                                          | 21 | No |

Part V

Facility Information (continued)

Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

(list in order of size from largest to smallest)

How many non-hospital facilities did the organization operate during the tax year? 4

| Name and address |                                                                                    | Type of Facility (Describe)                  |
|------------------|------------------------------------------------------------------------------------|----------------------------------------------|
| 1                | Billings Clinic (Billings Clinic)<br>2800 Tenth Avenue North<br>Billings, MT 59101 | Multispeciality physician outpatient clinics |
| 2                | Billings Clinic (Aspen Meadows)<br>3155 Avenue C<br>Billings, MT 59102             | Long term care facility                      |
| 3                | Livingston Imaging<br>504 S 13th St<br>Livingston, MT 59047                        | Medical imaging                              |
| 4                | Billings Clinic Sheridan Dialysis<br>1401 West 5th St<br>Sheridan, WY 82801        | Dialysis unit                                |
| 5                |                                                                                    |                                              |
| 6                |                                                                                    |                                              |
| 7                |                                                                                    |                                              |
| 8                |                                                                                    |                                              |
| 9                |                                                                                    |                                              |
| 10               |                                                                                    |                                              |

Part VI Supplemental Information

Complete this part to provide the following information

- 1
- Required descriptions.** Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part II, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6l, 7, 9, 10, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21
- 2
- Community health needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any community health needs assessments reported in Part V, Section B
- 3
- Patient education of eligibility for assistance.** Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4
- Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- 5
- Promotion of community health.** Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e g , open medical staff, community board, use of surplus funds, etc )
- 6
- Affiliated health care system.** If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7
- State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

| Identifier       | ReturnReference            | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|------------------|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P01_S00_L07 | Schedule H, Part I, Line 7 | * Billings Clinic calculated the approval rate of financial applications by taking the value of accounts successfully qualified for charity (including presumptive eligibility) divided by the total applications for financial assistance received That approval rate was then applied to the total value of accounts that did not complete financial assistance applications and assigned to bad debt Billings Clinic used the same cost to charge ratio as applied throughout the entire schedule to determine the cost of those accounts |



| Identifier         | ReturnReference                      | Explanation                                                                                                                                                                                 |
|--------------------|--------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P01_S00_L072f | Schedule H, Part I, Line 7, Column f | Bad debt expense included in Form 990, Part IX, line 25 , column (A ) but subtracted for purposes of calculating the percentage in Schedule H, Part I, Line 7, column (f) was \$ 39,890,252 |

| Identifier        | ReturnReference             | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-------------------|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P01_S00_L07g | Schedule H, Part I, Line 7g | * Billings Clinic included in subsidized services only physician clinics that offer primary care in medically underserved or health professional underserved areas that were located outside our primary service area. Billings Clinic also included the costs of any outreach services where physicians traveled to provide specialized care to underserved populations. The total of cost that was included in total subsidized health services for these types of services was \$3,226,637 in FY12. |

| Identifier       | ReturnReference     | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|------------------|---------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P02_S00_L00 | Schedule H, Part II | * Part II Billings Clinic's community building activities includes support for the Alliance, a partnership between city-county public health department, St Vincent Healthcare and Billings Clinic for community health improvement efforts, community influenza vaccinations and disaster response planning This includes advocacy for community health at the local and state government level Under Workforce Development, Billings Clinic coordinates and sponsors a regional Science Expo to encourage young scientists to become future nurses, physicians or health care professionals |

| Identifier       | ReturnReference                         | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------------------|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P03_S0A_L04 | Schedule H, Part III, Section A, Line 4 | For receivables associated with self-pay patients (which includes both patients without insurance and patients with deductible and copayment balances due for which third-party coverages exists for part of the bill), the Organization records a significant provision for bad debts in the period of service on the basis of its past experience, which indicates that many patients are unable or unwilling to pay the portion of their bill for which they are financially responsible. The difference between the standard rates (or the discounted rates if negotiated or provided by policy) and the amounts actually collected after all reasonable collection efforts have been exhausted is charged off against the allowance for doubtful accounts. |

| Identifier       | ReturnReference                         | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------------------|-----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P03_S0B_L08 | Schedule H, Part III, Section B, Line 8 | * Part III, line 8 - We believe that 46 percent of Billings Clinic's Medicare shortfalls should be counted as a community benefit. Our rationale is that 46 percent is the best estimate of the percentage of Montana's Medicare population (65 and older) who are at or below 300% of Federal Poverty Level, based on U.S. Census data. The upper limit of our financial assistance policy is 300%. For the calculation of the unreimbursed cost of Medicare a ratio of patient care cost to charges using worksheet 2 was utilized and applied to gross Medicare charges. We do not use the Cost Report for this number. The Cost Report only captures revenue related to the facility and does not capture revenue/losses related to clinical professional services, which are a substantial portion of Billings Clinic Medicare shortfalls. |

| Identifier        | ReturnReference                          | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|-------------------|------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P03_S0C_L09b | Schedule H, Part III, Section C, Line 9b | * Part III, line 9b - Yes, we did have a formal, written policy in tax year 2011, effective as of 10/5/11 (OHA-205 "Patient Financial Services") We did have a collection process, which was used to screen patients for financial assistance prior to making payment arrangements for care The policy applies equally to all patients - insured, under-insured or uninsured Once a determination has been made and adjustments applied to the account balance, any remaining balance would fall into the regular guidelines of collection, giving patients financing options that will work within their monthly budget Patients who cannot meet the requirements of a payment arrangement should be offered the loan program and/or financial assistance as options If the patient agrees to financial assistance, the application should be requested Agency will print and mail financial assistance applications This will be completed by the end of each business day After a patient completes the application, the patient will send it back to Billings Clinic for financial assistance determination |

| Identifier       | ReturnReference             | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|------------------|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P06_S00_L02 | Schedule H, Part VI, Line 2 | Needs Assessment The 2011 Community Health Needs Assessment (CHNA ) was a systematic, data driven approach to determining the health status, behaviors and needs of residents in Yellowstone County Billings Clinic partnered with the local health care Alliance, including another local hospital, St Vincent Healthcare, and city/county health department, RiverStone Health, to coordinate and pay for the CHNA It serves as a tool to improve the health status and improve the quality of life overall of Yellowstone County residents The 2010 Community Health Survey consisted of 400 randomized telephone contacts representing the diverse socioeconomic and geographic characteristics of Yellowstone County Existing vital statistics and other health-related data are incorporated into the assessment as secondary sources In addition, focus groups were conducted among physicians, legislators, social services, educators and employers Results of the 2010 Community Health Assessment were reviewed by the Alliance, a community forum sponsored by the Alliance's community health coalition (called Healthy By Design), and the Billings Clinic Community Health Improvement Committee (a Board committee) Findings were compared between 2011 and the 2006 assessment results An Implementation Plan has been completed, both for the Alliance (community-wide) and for Billings Clinic (organization-wide) Implementation of some of the objectives has begun, with measures and evaluation |

| Identifier       | ReturnReference             | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|------------------|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P06_S00_L03 | Schedule H, Part VI, Line 3 | Patient Education of Eligibility for Assistance * All patients may apply for financial assistance - informational brochures with a one-page summary, and application forms are available at registration desks in the clinic and hospital, the Emergency Department discharge desk, care management staff and on our website at billingsclinic.com * Information about financial assistance is printed on the back of patient bills * Patients hospitalized without identifying a third party payer source are screened for coverage/assistance - SSI (Social Security Supplemental income, if approved will qualify for Medicaid), SSDI (Social Security Disability Income), Veterans' Administration, Indian Health Services, Workers Compensation, Medicaid, Crime Victims, and health insurance coverage * A Financial Assistance brochure is mailed to new patients (Clinic and Hospital) in their pre-admission packets These packets are mailed to all patients, even if they cannot be reached by phone in advance * An application is mailed to patients whose payment pattern indicates that they may need assistance * Patient Financials Services staff is available to help any patient needing assistance to complete an application * According to our existing Financial Application policy, a patient is not eligible for financial assistance if the account has been sent to bad debt We do bring accounts back in-house for charity assistance on a case-by-case basis * An account is sent to bad debt at least 158 days after they are considered "self-pay," including at least three statements, letter and phone call attempts to contact the patient |



| Identifier       | ReturnReference             | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|------------------|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P06_S00_L04 | Schedule H, Part VI, Line 4 | Community Information Billings Clinic is based in Billings, Montana, the largest city in Montana, with more than 150,000 people in Yellowstone County In Billings there are two not-for-profit hospitals of similar size Billings Clinic is an integrated, not for profit, community-governed health care organization providing services to a forty-three county area in eastern Montana and northern Wyoming Billings Clinic defines its broad geographic service area as 43 counties in eastern Montana and northern Wyoming, encompassing nearly 128,000 square miles with a population of 595,000 people Today, Billings Clinic employs more than 3,600 employees, including 240 physicians, and 81 mid-level practitioners, and operates a multi-specialty physician clinic, 272-bed acute care hospital, level II trauma center, a 90-bed long-term care facility, a clinical research center, and a variety of ambulatory, diagnostic and treatment services Thirty-eight of those 43 counties are either wholly or partly designated as Health Professional Shortage Areas (HPSA ) by the US Department of Health and Human Services, Health Resources and Services Administration under the Primary Medical Care discipline The area includes five American Indian Reservations and an American Indian population of 38,882, or 6.9% of the service area's population The US Census Bureau 2008 estimates show that 27.3% of Montana families are below 200% of the Federal Poverty level, compared to 26.6% for the nation and Montana is ranked 13th lowest of 50 states in Median Family Income According to the 2010 US Census, Montana had 17.3% of the population without health insurance coverage in 2010, including all ages of the civilian, non-institutionalized population |

| Identifier       | ReturnReference             | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|------------------|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P06_S00_L05 | Schedule H, Part VI, Line 5 | Billings Clinic is an integrated health care organization, combining a not-for-profit multi-specialty medical group practice with a hospital and long term care facility. Our organization promoted community health in many ways in Fiscal Year 2012, including:<br>* Substantial financial assistance and charity care was provided to patients in need. Billings Clinic provides more charity care than another hospital or health care organization in Montana.<br>* Care was provided to Medicare and Medicaid patients, as well as SCHIP for children.<br>* Our Board's governance and nominating committee reviewed the entire 990, including Schedule H, which was then discussed with the entire Board of Directors. The Community Benefit Report, including Schedule H data, is also reviewed by the Board committee for Community Health Improvement.<br>* Billings Clinic is a teaching hospital and supports, along with Riverstone Health and St. Vincent Healthcare, the only post-graduate medical education in Montana - the Montana Family Medicine Residency Program. Nearly 90 percent of the graduates establish a practice in rural, medically underserved settings in Montana. In addition, we provide ongoing preceptorships for medical, nursing and pharmacy students so that they can obtain real-life experience during college and graduate school.<br>* Billings Clinic is a Medicaid disproportionate share hospital serving a significantly disproportionate number of low-income patients.<br>* Our full-time emergency department is maintained where no one is denied care, within our capacity to provide care.<br>* Our board of directors is composed of community members who reside in the primary service area. Only three out of 12 board members are employees - two are employed physicians and one is our CEO.<br>* Medical staff privileges are open to all qualified physicians in our community. Operating surpluses are directed solely toward meeting our charitable purposes, including education, research, capital expenses, debt amortization, patient care improvements and medical education.<br>* Billings Clinic has the only inpatient psychiatric services available in our region of central and eastern Montana and northern Wyoming, despite significant financial loss. We are committed to mental health care and continually work to find ways to reach those in need in the region, such as through telemedicine programs and education for primary care providers. |

| Identifier       | ReturnReference             | Explanation                                                                                                                                              |
|------------------|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchH_P06_S00_L07 | Schedule H, Part VI, Line 7 | Billings Clinic files a community benefit report to the state of Montana's Attorney General's office, with different values than requested by Schedule H |

Schedule J  
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization  
BILLINGS CLINIC

Employer identification number  
81-0231784

Part I

Questions Regarding Compensation

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |     |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Yes | No  |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |     |
|    | <div><div><input checked="" type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div></div> <div><div><input checked="" type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div></div> <div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div></div> <div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div> |     |     |
| b  | If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 1b  | Yes |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 2   | Yes |
| 3  | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |     |     |
|    | <div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input checked="" type="checkbox"/> Written employment contract</div></div> <div><div><input checked="" type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Compensation survey or study</div></div> <div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>                                                                                                                                                             |     |     |
| 4  | During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |     |
| a  | Receive a severance payment or change-of-control payment?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 4a  | No  |
| b  | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 4b  | Yes |
| c  | Participate in, or receive payment from, an equity-based compensation arrangement?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 4c  | No  |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |     |     |
|    | Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |     |     |
| 5  | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |     |     |
| a  | The organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 5a  | No  |
| b  | Any related organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 5b  | No  |
|    | If "Yes," to line 5a or 5b, describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     |     |
| 6  | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |     |     |
| a  | The organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 6a  | Yes |
| b  | Any related organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 6b  | No  |
|    | If "Yes," to line 6a or 6b, describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |     |     |
| 7  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 7   | No  |
| 8  | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 8   | No  |
| 9  | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 9   |     |

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name            |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                                     | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported in prior Form 990 or Form 990-EZ |
|---------------------|------|----------------------------------------------------|-------------------------------------|-------------------------------------|------------------------------------------------|-------------------------|---------------------------------|------------------------------------------------------------|
|                     |      | (i) Base compensation                              | (ii) Bonus & incentive compensation | (iii) Other reportable compensation |                                                |                         |                                 |                                                            |
| (1) Dr J Millikan   | (i)  | 554,265                                            | 0                                   | 0                                   | 7,418                                          | 30,841                  | 592,524                         | 0                                                          |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (2) Dr C McCracken  | (i)  | 285,490                                            | 0                                   | 0                                   | 6,627                                          | 28,714                  | 320,831                         | 0                                                          |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (3) Dr N Wolter     | (i)  | 600,024                                            | 0                                   | 936,044                             | 0                                              | 38,611                  | 1,574,679                       | 686,044                                                    |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (4) C Prewitt       | (i)  | 318,081                                            | 42,818                              | 0                                   | 30,000                                         | 29,311                  | 420,210                         | 0                                                          |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (5) Dr Sample       | (i)  | 855,105                                            | 0                                   | 0                                   | 0                                              | 33,222                  | 888,327                         | 0                                                          |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (6) Dr Schallenkamp | (i)  | 652,158                                            | 0                                   | 144,489                             | 0                                              | 32,760                  | 829,407                         | 144,489                                                    |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (7) Dr Santala      | (i)  | 605,841                                            | 0                                   | 181,086                             | 0                                              | 32,683                  | 819,610                         | 181,086                                                    |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (8) Dr Gibb         | (i)  | 774,841                                            | 0                                   | 0                                   | 0                                              | 32,587                  | 807,428                         | 0                                                          |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (9) Dr Lindenbaum   | (i)  | 772,878                                            | 0                                   | 0                                   | 0                                              | 32,572                  | 805,450                         | 0                                                          |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
| (10) Dr Knostman    | (i)  | 0                                                  | 0                                   | 11,842                              | 353                                            | 0                       | 12,195                          | 11,842                                                     |
|                     | (ii) | 0                                                  | 0                                   | 0                                   | 0                                              | 0                       | 0                               | 0                                                          |
|                     |      |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
|                     |      |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
|                     |      |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
|                     |      |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
|                     |      |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
|                     |      |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |

**Part III**   **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

| Identifier        | Return Reference            | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|-------------------|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| SchJ_P01_S00_L01a | Schedule J, Part I, Line 1a | Billings Clinic periodically arranges and pays for charter travel for management, State legislative hearings and association meetings. There were 16 of these flights in FY12. Billings Clinic also pays for the travel expense of spouses of Board members attending organizationally approved/arranged governance education. This reimbursement is reported as income consistent with the Board travel reimbursement policy.                                                                                                                                                                                |
| SchJ_P01_S00_L04  | Schedule J, Part I, Line 4  | Dr N Wolter - Included in other reportable compensation is \$686,044 which is due to termination of a retirement agreement which caused a taxable distribution during 2011. These dollars were earned as deferred compensation in multiple tax years prior to 2011 and were also reported on those years' IRS Form 990s. Dr Schallenkamp - Other reportable compensation of \$144,489 is due to a SERP withdrawal. Dr Santala - Other reportable compensation of \$181,086 is due to a withdrawal from a 457(f) plan.                                                                                         |
| SchJ_P01_S00_L06  | Schedule J, Part I, Line 6  | The Board of Directors annually determines the incentive plan amount for the CEO and the Senior Executive Team based on an external compensation study. The availability of the incentive is triggered by the organizational operating margin performance target. The incentive is awarded based on financial performance as well as organizational performance measurements in quality, service satisfaction, both patient and employee satisfaction and then individual goals set each year if the target is triggered. The incentive is paid only if triggered following the financial audit presentation. |

Schedule K  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization  
BILLINGS CLINIC

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Employer identification number

81-0231784

Part I

Bond Issues

| (a) Issuer Name                      | (b) Issuer EIN | (c) CUSIP # | (d) Date Issued | (e) Issue Price | (f) Description of Purpose                        | (g) Defeased |    | (h) On Behalf of Issuer |    | (i) Pool financing |    |
|--------------------------------------|----------------|-------------|-----------------|-----------------|---------------------------------------------------|--------------|----|-------------------------|----|--------------------|----|
|                                      |                |             |                 |                 |                                                   | Yes          | No | Yes                     | No | Yes                | No |
| A Montana Facility Finance Authority | 81-0302402     |             | 05-30-2008      | 60,000,000      | Property, plant and equipment                     | X            |    |                         | X  |                    | X  |
| B Montana Facility Finance Authority | 81-0302402     |             | 08-24-2010      | 140,000,000     | Property, plant and equipment, Refund prior issue |              | X  |                         | X  |                    | X  |

Part II

Proceeds

|                                                                                                           | A          | B           | C   |    | D   |    |
|-----------------------------------------------------------------------------------------------------------|------------|-------------|-----|----|-----|----|
|                                                                                                           |            |             |     |    |     |    |
| 1 Amount of bonds retired                                                                                 | 5,755,000  | 2,290,000   |     |    |     |    |
| 2 Amount of bonds defeased                                                                                | 23,000,000 | 0           |     |    |     |    |
| 3 Total proceeds of issue                                                                                 | 60,000,000 | 140,000,000 |     |    |     |    |
| 4 Gross proceeds in reserve funds                                                                         | 3,614,608  | 0           |     |    |     |    |
| 5 Capitalized interest from proceeds                                                                      | 3,288,173  | 0           |     |    |     |    |
| 6 Proceeds in refunding escrow                                                                            | 0          | 0           |     |    |     |    |
| 7 Issuance costs from proceeds                                                                            | 1,200,000  | 770,829     |     |    |     |    |
| 8 Credit enhancement from proceeds                                                                        | 0          | 0           |     |    |     |    |
| 9 Working capital expenditures from proceeds                                                              | 0          | 0           |     |    |     |    |
| 10 Capital expenditures from proceeds                                                                     | 49,976,092 | 7,736,788   |     |    |     |    |
| 11 Other spent proceeds                                                                                   | 0          | 0           |     |    |     |    |
| 12 Other unspent proceeds                                                                                 | 0          | 54,507,985  |     |    |     |    |
| 13 Year of substantial completion                                                                         | 2009       |             |     |    |     |    |
|                                                                                                           | Yes        | No          | Yes | No | Yes | No |
| 14 Were the bonds issued as part of a current refunding issue?                                            |            | X           |     | X  |     |    |
| 15 Were the bonds issued as part of an advance refunding issue?                                           |            | X           | X   |    |     |    |
| 16 Has the final allocation of proceeds been made?                                                        | X          |             | X   |    |     |    |
| 17 Does the organization maintain adequate books and records to support the final allocation of proceeds? | X          |             | X   |    |     |    |

Part III

Private Business Use

|                                                                                                                              | A   |    | B   |    | C   |    | D   |    |
|------------------------------------------------------------------------------------------------------------------------------|-----|----|-----|----|-----|----|-----|----|
|                                                                                                                              | Yes | No | Yes | No | Yes | No | Yes | No |
| 1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? |     | X  |     | X  |     |    |     |    |
| 2 Are there any lease arrangements that may result in private business use of bond-financed property?                        |     | X  |     | X  |     |    |     |    |

Part III

Private Business Use (Continued)

|    |                                                                                                                                                                                                                                      | A   |    | B   |    | C   |    | D   |    |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|-----|----|-----|----|-----|----|
|    |                                                                                                                                                                                                                                      | Yes | No | Yes | No | Yes | No | Yes | No |
| 3a | Are there any management or service contracts that may result in private business use?                                                                                                                                               |     | X  |     | X  |     |    |     |    |
| b  | If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?                                                   |     |    |     |    |     |    |     |    |
| c  | Are there any research agreements that may result in private business use of bond-financed property?                                                                                                                                 |     | X  |     | X  |     |    |     |    |
| d  | If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?                                                               |     |    |     |    |     |    |     |    |
| 4  | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government                                                                      | 0 % |    | 0 % |    |     |    |     |    |
| 5  | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government | 0 % |    | 0 % |    |     |    |     |    |
| 6  | Total of lines 4 and 5                                                                                                                                                                                                               | 0 % |    | 0 % |    |     |    |     |    |
| 7  | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?                                                                                          | X   |    | X   |    |     |    |     |    |

Part IV

Arbitrage

|    |                                                                                                                                          | A   |    | B   |    | C   |    | D   |    |
|----|------------------------------------------------------------------------------------------------------------------------------------------|-----|----|-----|----|-----|----|-----|----|
|    |                                                                                                                                          | Yes | No | Yes | No | Yes | No | Yes | No |
| 1  | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue? |     | X  |     | X  |     |    |     |    |
| 2  | Is the bond issue a variable rate issue?                                                                                                 |     | X  |     | X  |     |    |     |    |
| 3a | Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?                                     |     | X  |     | X  |     |    |     |    |
| b  | Name of provider                                                                                                                         |     |    |     |    |     |    |     |    |
| c  | Term of hedge                                                                                                                            |     |    |     |    |     |    |     |    |
| d  | Was the hedge superintegrated?                                                                                                           |     |    |     |    |     |    |     |    |
| e  | Was a hedge terminated?                                                                                                                  |     |    |     |    |     |    |     |    |
| 4a | Were gross proceeds invested in a GIC?                                                                                                   |     | X  |     | X  |     |    |     |    |
| b  | Name of provider                                                                                                                         |     |    |     |    |     |    |     |    |
| c  | Term of GIC                                                                                                                              |     |    |     |    |     |    |     |    |
| d  | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?                                              |     |    |     |    |     |    |     |    |
| 5  | Were any gross proceeds invested beyond an available temporary period?                                                                   |     | X  |     | X  |     |    |     |    |
| 6  | Did the bond issue qualify for an exception to rebate?                                                                                   |     | X  |     | X  |     |    |     |    |

Part V

Procedures To Undertake Corrective Action

Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations . . . . . ☐ Yes ☒ No

Part VI

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|



**SCHEDULE O**  
(Form 990 or 990-EZ)Department of the Treasury  
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ****Complete to provide information for responses to specific questions on  
Form 990 or to provide any additional information.**  
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

**2011****Open to Public  
Inspection**Name of the organization  
BILLINGS CLINIC**Employer identification number**

81-0231784

| Identifier        | Return Reference                       | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-------------------|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| F990_P06_S0B_L11b | Form 990, Part VI, Section B, Line 11b | The 990 review is completed before the return is filed. It is reviewed by the CFO, the executive group, the Governance and Nominating Committee of the board, and finally by the Board of Directors.                                                                                                                                                                                                                                                                                                                                                       |
| F990_P06_S0B_L12c | Form 990, Part VI, Section B, Line 12c | The Governance and Nominating Committee of the Board of Directors, according to their charter, reviews annually the disclosure statements of the Board of Directors and senior executives and takes action to resolve conflicts. A Conflict of Interest Review Panel, chaired by the Compliance Officer, as outlined in organizational policy, is responsible for reviewing disclosed conflicts and approving necessary conflict management plans of all other interested persons at Billing Clinic.                                                       |
| F990_P06_S0B_L15  | Form 990, Part VI, Section B, Line 15  | Billings Clinic has an executive compensation program administered by independent trustees following best practices and the highest regulatory standards expected of a not-for-profit organization. They follow a board approved charter and overall executive compensation philosophy which defines the market as a comparable set of not-for-profit health care delivery systems. They look at relevant market data of similar roles in similar organizations. Annual disclosure of the committee's actions and decisions to the full Board is required. |
| F990_P06_S0C_L19  | Form 990, Part VI, Section C, Line 19  | Billings Clinic makes its governing documents, conflict of interest policy and financial statements available to the public on an as needed basis.                                                                                                                                                                                                                                                                                                                                                                                                         |
| F990_P11_S00_L05  | Form 990, Part XI, Line 5              | Unrealized losses, transfer of donated equipment from Billings Clinic Foundation.                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

SCHEDULE R  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization  
BILLINGS CLINIC

Employer identification number  
81-0231784

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

| (a)<br>Name, address, and EIN of disregarded entity                                                 | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f)<br>Direct controlling entity |
|-----------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------|---------------------|---------------------------|----------------------------------|
| (1) Montana Healthcare Indemnity LLC<br>2800 Tenth Avenue North<br>Billings, MT 59101<br>81-0231784 | Insurance captive       | MT                                               | 4,720,195           | 11,267,679                | Billings Clinic                  |
|                                                                                                     |                         |                                                  |                     |                           |                                  |
|                                                                                                     |                         |                                                  |                     |                           |                                  |
|                                                                                                     |                         |                                                  |                     |                           |                                  |
|                                                                                                     |                         |                                                  |                     |                           |                                  |
|                                                                                                     |                         |                                                  |                     |                           |                                  |

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

| (a)<br>Name, address, and EIN of related organization                                                 | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e)<br>Public charity status (if section 501(c)(3)) | (f)<br>Direct controlling entity | (g)<br>Section 512(b)(13) controlled organization |    |
|-------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------|----------------------------|-----------------------------------------------------|----------------------------------|---------------------------------------------------|----|
|                                                                                                       |                         |                                                  |                            |                                                     |                                  | Yes                                               | No |
| (1) Billings Clinic Foundation<br><br>2917 Tenth Avenue North<br><br>Billings, MT 59101<br>81-0407289 | Fund raising            | MT                                               | 501(c)(3)                  | 7                                                   | Billings Clinic                  |                                                   | No |
|                                                                                                       |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                       |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                       |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                       |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                       |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                       |                         |                                                  |                            |                                                     |                                  |                                                   |    |

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| (a)<br>Name, address, and EIN<br>of<br>related organization | (b)<br>Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Predominant income<br>(related, unrelated,<br>excluded from tax<br>under sections 512-<br>514) | (f)<br>Share of total<br>income | (g)<br>Share of end-of-<br>year<br>assets | (h)<br>Disproportionate<br>allocations? |    | (i)<br>Code V—UBI<br>amount in box 20 of<br>Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? |    | (k)<br>Percentage<br>ownership |
|-------------------------------------------------------------|-------------------------|--------------------------------------------------------------|-------------------------------------|-------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------------------------|-----------------------------------------|----|-------------------------------------------------------------------------|-------------------------------------------|----|--------------------------------|
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           | Yes                                     | No |                                                                         | Yes                                       | No |                                |
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           |                                         |    |                                                                         |                                           |    |                                |
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           |                                         |    |                                                                         |                                           |    |                                |
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           |                                         |    |                                                                         |                                           |    |                                |
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           |                                         |    |                                                                         |                                           |    |                                |
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           |                                         |    |                                                                         |                                           |    |                                |
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           |                                         |    |                                                                         |                                           |    |                                |
|                                                             |                         |                                                              |                                     |                                                                                                       |                                 |                                           |                                         |    |                                                                         |                                           |    |                                |

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership |
|-------------------------------------------------------|-------------------------|-----------------------------------------------------------|-------------------------------------|--------------------------------------------------------|---------------------------------|------------------------------------------|--------------------------------|
|                                                       |                         |                                                           |                                     |                                                        |                                 |                                          |                                |
|                                                       |                         |                                                           |                                     |                                                        |                                 |                                          |                                |
|                                                       |                         |                                                           |                                     |                                                        |                                 |                                          |                                |
|                                                       |                         |                                                           |                                     |                                                        |                                 |                                          |                                |
|                                                       |                         |                                                           |                                     |                                                        |                                 |                                          |                                |
|                                                       |                         |                                                           |                                     |                                                        |                                 |                                          |                                |
|                                                       |                         |                                                           |                                     |                                                        |                                 |                                          |                                |

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Sale of assets to related organization(s)

g

Purchase of assets from related organization(s)

h

Exchange of assets with related organization(s)

i

Lease of facilities, equipment, or other assets to related organization(s)

j

Lease of facilities, equipment, or other assets from related organization(s)

k

Performance of services or membership or fundraising solicitations for related organization(s)

l

Performance of services or membership or fundraising solicitations by related organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

n

Sharing of paid employees with related organization(s)

o

Reimbursement paid to related organization(s) for expenses

p

Reimbursement paid by related organization(s) for expenses

q

Other transfer of cash or property to related organization(s)

r

Other transfer of cash or property from related organization(s)

Yes

No

1a

No

1b

No

1c

Yes

1d

No

1e

No

1f

No

1g

No

1h

No

1i

No

1j

No

1k

No

1l

Yes

1m

Yes

1n

Yes

1o

Yes

1p

Yes

1q

No

1r

Yes

2

If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

| (a)<br>Name of other organization | (b)<br>Transaction<br>type(a-r) | (c)<br>Amount involved | (d)<br>Method of determining amount<br>involved |
|-----------------------------------|---------------------------------|------------------------|-------------------------------------------------|
| (1) Billings Clinic Foundation    | c                               | 3,948,921              |                                                 |
| (2)                               |                                 |                        |                                                 |
| (3)                               |                                 |                        |                                                 |
| (4)                               |                                 |                        |                                                 |
| (5)                               |                                 |                        |                                                 |
| (6)                               |                                 |                        |                                                 |

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

**Part VII**

**Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

| Identifier | Return Reference | Explanation |  |
|------------|------------------|-------------|--|
|------------|------------------|-------------|--|

Additional Data

Software ID: 11000129  
Software Version: v1.00  
EIN: 81-0231784  
Name: BILLINGS CLINIC

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

|                              |                |           |                        |                 |              |
|------------------------------|----------------|-----------|------------------------|-----------------|--------------|
| 4d. Other program services   |                |           |                        |                 |              |
| (Code                        | ) (Expenses \$ | 7,008,781 | including grants of \$ | 0 ) (Revenue \$ | 22,823,041 ) |
| See Schedule O , statement 1 |                |           |                        |                 |              |

# **Billings Clinic**

## **Auditors' Report and Consolidated Financial Statements**

June 30, 2012 and 2011



**Billings Clinic**  
**June 30, 2012 and 2011**

**Contents**

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|--------------------------------------------------------------------------------------------------------------|----------|

**Consolidated Financial Statements**

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**Supplementary Information**

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## Independent Auditors' Report on Consolidated Financial Statements and Supplementary Information

Board of Directors  
Billings Clinic  
Billings, Montana

We have audited the accompanying consolidated balance sheet of Billings Clinic (the Clinic) as of June 30, 2012 and 2011, and the related consolidated statements of operations, changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Clinic's management. Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Montana Healthcare Indemnity, LLC (MHI), a wholly-owned subsidiary, which statements reflect total assets of \$11,267,679 and \$9,666,532 as of June 30, 2012 and 2011 and total revenues of \$4,720,195 and \$6,819,037 for the years then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for MHI, is based solely on the report of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the report of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the report of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Billings Clinic as of June 30, 2012 and 2011, and the results of its operations, the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 1, in 2012 the Clinic changed its method of presentation and disclosure of patient service revenue and provision for bad debts in accordance with Accounting Standards Update 2011-07.

Our audits were performed for the purpose of forming an opinion on the basic consolidated financial statements as a whole. The accompanying supplementary information, including the consolidating information and selected ratios, listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

/s/ **BKD, LLP**

September 25, 2012

**Billings Clinic**  
**Consolidated Balance Sheets**  
**June 30, 2012 and 2011**

**Assets**

|                                                                                                                                          | <b>2012</b>                  | <b>2011</b>                  |
|------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|
| <b>Current Assets</b>                                                                                                                    |                              |                              |
| Cash and cash equivalents                                                                                                                | \$ 13,545,374                | \$ 12,663,148                |
| Short-term investments                                                                                                                   | 235,343                      | 2,993,396                    |
| Assets limited as to use - current                                                                                                       | 3,302,120                    | 8,838,013                    |
| Patient accounts receivable, net of allowance<br>for doubtful accounts of approximately<br>\$51,624,000 at 2012 and \$55,880,000 at 2011 | 76,553,878                   | 71,570,327                   |
| Other receivables                                                                                                                        | 3,267,413                    | 2,975,359                    |
| Estimated amounts due from third-party payers                                                                                            | 4,070,371                    | 3,953,772                    |
| Supplies                                                                                                                                 | 7,067,729                    | 6,505,363                    |
| Prepaid expenses and other                                                                                                               | 4,803,852                    | 5,393,269                    |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
| Total current assets                                                                                                                     | 112,846,080                  | 114,892,647                  |
| <b>Assets Limited as to Use</b>                                                                                                          |                              |                              |
| Internally designated                                                                                                                    | 117,589,890                  | 115,768,825                  |
| Externally restricted by donors                                                                                                          | 27,757,626                   | 26,275,969                   |
| Held by trustee                                                                                                                          | 58,546,452                   | 20,715,103                   |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
|                                                                                                                                          | 203,893,968                  | 162,759,897                  |
| Less amount required to meet current obligations                                                                                         | 3,302,120                    | 8,838,013                    |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
|                                                                                                                                          | 200,591,848                  | 153,921,884                  |
| <b>Investments</b>                                                                                                                       |                              |                              |
| Investment in and advances to equity investees                                                                                           | 9,016,646                    | 14,063,579                   |
| Long-term investments                                                                                                                    | 84,354,352                   | 62,806,581                   |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
|                                                                                                                                          | 93,370,998                   | 76,870,160                   |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
| <b>Property and Equipment, Net</b>                                                                                                       | 201,886,190                  | 195,784,154                  |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
| <b>Other Assets</b>                                                                                                                      |                              |                              |
| Deferred financing costs                                                                                                                 | 2,406,842                    | 3,161,225                    |
| Other                                                                                                                                    | 1,046,132                    | 1,361,730                    |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
|                                                                                                                                          | 3,452,974                    | 4,522,955                    |
|                                                                                                                                          | <hr/>                        | <hr/>                        |
| Total assets                                                                                                                             | <u><u>\$ 612,148,090</u></u> | <u><u>\$ 545,991,800</u></u> |

## Liabilities and Net Assets

|                                             | 2012           | 2011           |
|---------------------------------------------|----------------|----------------|
| <b>Current Liabilities</b>                  |                |                |
| Current maturities of long-term debt        | \$ 4,520,262   | \$ 9,285,446   |
| Accounts payable                            | 19,912,908     | 21,064,101     |
| Accounts payable - construction             | 1,451,420      | 530,763        |
| Accrued compensation and related expenses   | 17,537,358     | 24,788,395     |
| Accrued expenses - other                    | 6,815,270      | 7,818,629      |
| Estimated amounts due to third-party payers | 4,999,927      | 3,875,292      |
| Other                                       | 1,821,390      | 2,407,672      |
| Total current liabilities                   | 57,058,535     | 69,770,298     |
| <b>Long-term Debt</b>                       | 178,351,269    | 134,511,291    |
| <b>Interest Rate Swap Agreements</b>        | 30,136,424     | 19,210,571     |
| <b>Other Long-term Liabilities</b>          | 17,835,436     | 16,291,527     |
| Total liabilities                           | 283,381,664    | 239,783,687    |
| <b>Net Assets</b>                           |                |                |
| Unrestricted                                | 301,196,825    | 279,868,314    |
| Temporarily restricted                      | 7,896,412      | 7,316,156      |
| Permanently restricted                      | 19,673,189     | 19,023,643     |
| Total net assets                            | 328,766,426    | 306,208,113    |
| Total liabilities and net assets            | \$ 612,148,090 | \$ 545,991,800 |

# Billings Clinic

## Consolidated Statements of Operations

### Years Ended June 30, 2012 and 2011

|                                                                                  | <b>2012</b>                 | <b>2011</b>                 |
|----------------------------------------------------------------------------------|-----------------------------|-----------------------------|
| <b>Operating Revenues</b>                                                        |                             |                             |
| Patient service revenue (net of contractual allowances and discounts)            | \$ 529,272,207              | \$ 492,160,737              |
| Provision for uncollectible accounts                                             | (40,088,725)                | (36,589,311)                |
| Net patient service revenue less provision for uncollectible accounts            | 489,183,482                 | 455,571,426                 |
| Other                                                                            | 15,444,784                  | 14,137,886                  |
| Net assets released from restrictions used for operations                        | 1,533,182                   | 4,193,408                   |
| Total operating revenues                                                         | <u>506,161,448</u>          | <u>473,902,720</u>          |
| <b>Operating Expenses</b>                                                        |                             |                             |
| Salaries and wages                                                               | 236,732,380                 | 225,857,671                 |
| Employee benefits                                                                | 47,012,138                  | 44,381,952                  |
| Purchased services and professional fees                                         | 33,994,099                  | 31,808,177                  |
| Supplies and other                                                               | 133,451,075                 | 130,247,471                 |
| Depreciation and amortization                                                    | 17,629,623                  | 17,103,074                  |
| Interest                                                                         | 8,365,626                   | 11,325,346                  |
| Total operating expenses                                                         | <u>477,184,941</u>          | <u>460,723,691</u>          |
| <b>Operating Income</b>                                                          | <u>28,976,507</u>           | <u>13,179,029</u>           |
| <b>Other Income (Expense)</b>                                                    |                             |                             |
| Investment return                                                                | 9,303,593                   | 10,819,560                  |
| Net unrealized gains (losses) on investments                                     | (9,618,156)                 | 11,961,559                  |
| Change in fair value of interest rate swap agreements                            | (10,925,853)                | 2,942,682                   |
| Loss on extinguishment of debt                                                   | (1,095,000)                 | -                           |
| Contribution received in affiliation with SCH                                    | 3,379,620                   | -                           |
| Other expense                                                                    | (190,152)                   | (28,746)                    |
| Total other income (expense)                                                     | <u>(9,145,948)</u>          | <u>25,695,055</u>           |
| <b>Excess of Revenues Over Expenses</b>                                          | 19,830,559                  | 38,874,084                  |
| Net assets released from restriction used for purchase of property and equipment | 1,510,484                   | 1,379,631                   |
| Other                                                                            | (12,532)                    | -                           |
| <b>Increase in Unrestricted Net Assets</b>                                       | <u><u>\$ 21,328,511</u></u> | <u><u>\$ 40,253,715</u></u> |

**Billings Clinic**  
**Consolidated Statements of Changes in Net Assets**  
**Years Ended June 30, 2012 and 2011**

|                                                  | <b>Unrestricted</b>   | <b>Temporarily<br/>Restricted</b> | <b>Permanently<br/>Restricted</b> | <b>Total</b>          |
|--------------------------------------------------|-----------------------|-----------------------------------|-----------------------------------|-----------------------|
| <b>Net Assets, July 1, 2010</b>                  | \$ 239,614,599        | \$ 8,708,522                      | \$ 17,880,434                     | \$ 266,203,555        |
| Excess of revenues over expenses                 | 38,874,084            | -                                 | -                                 | 38,874,084            |
| Contributions received                           | -                     | 3,734,187                         | 605,239                           | 4,339,426             |
| Investment Income                                | -                     | 446,528                           | 538,678                           | 985,206               |
| Net assets released from restrictions, operating | -                     | (4,193,408)                       | -                                 | (4,193,408)           |
| Net assets released from restrictions, capital   | 1,379,631             | (1,379,631)                       | -                                 | -                     |
| Other                                            | -                     | (42)                              | (708)                             | (750)                 |
|                                                  | <u>40,253,715</u>     | <u>(1,392,366)</u>                | <u>1,143,209</u>                  | <u>40,004,558</u>     |
| <b>Net Assets, June 30, 2011</b>                 | 279,868,314           | 7,316,156                         | 19,023,643                        | 306,208,113           |
| Excess of revenues over expenses                 | 19,830,559            | -                                 | -                                 | 19,830,559            |
| Contributions received                           | -                     | 3,295,535                         | 234,156                           | 3,529,691             |
| Investment Income                                | -                     | 323,398                           | 395,390                           | 718,788               |
| Net assets released from restrictions, operating | -                     | (1,533,182)                       | -                                 | (1,533,182)           |
| Net assets released from restrictions, capital   | 1,510,484             | (1,510,484)                       | -                                 | -                     |
| Contribution received in affiliation with SCH    | -                     | 4,989                             | 20,000                            | 24,989                |
| Other                                            | (12,532)              | -                                 | -                                 | (12,532)              |
|                                                  | <u>21,328,511</u>     | <u>580,256</u>                    | <u>649,546</u>                    | <u>22,558,313</u>     |
| <b>Net Assets, June 30, 2012</b>                 | <u>\$ 301,196,825</u> | <u>\$ 7,896,412</u>               | <u>\$ 19,673,189</u>              | <u>\$ 328,766,426</u> |

# Billings Clinic

## Consolidated Statements of Cash Flows

### Years Ended June 30, 2012 and 2011

|                                                               | 2012                | 2011                |
|---------------------------------------------------------------|---------------------|---------------------|
| <b>Operating Activities</b>                                   |                     |                     |
| Change in net assets                                          | \$ 22,558,313       | \$ 40,004,558       |
| Items not requiring (providing) operating cash flow           |                     |                     |
| Loss on sale of property and equipment                        | 297,367             | 64,482              |
| Loss from extinguishment of debt                              | 1,095,000           | -                   |
| Depreciation and amortization                                 | 17,629,623          | 17,103,074          |
| Loss (gain) on investment in equity investees                 | 3,434,616           | (729,739)           |
| Net realized and unrealized losses (gains) on investments     | 3,444,855           | (18,317,505)        |
| Change in fair value of interest rate swap agreements         | 10,925,853          | (2,942,682)         |
| Contributions of or for acquisition of property and equipment | (4,155,507)         | (3,698,757)         |
| Provision for uncollectible accounts                          | 40,088,725          | 36,589,311          |
| Net assets acquired in business combination                   | (3,404,609)         | -                   |
| Changes in                                                    |                     |                     |
| Patient accounts receivable, net                              | (44,284,667)        | (35,410,846)        |
| Other receivables                                             | (2,054)             | (374,549)           |
| Supplies                                                      | (437,779)           | 289,340             |
| Prepaid expenses and other                                    | 616,700             | 144,207             |
| Estimated amounts due from and to third-party payers          | 848,036             | 1,367,686           |
| Accounts payable and accrued expenses                         | (10,959,655)        | (1,263,736)         |
| Other current assets and liabilities                          | (586,282)           | (224,957)           |
| Other long term liabilities                                   | 1,543,909           | 1,845,467           |
| Net cash provided by operating activities                     | <u>38,652,444</u>   | <u>34,445,354</u>   |
| <b>Investing Activities</b>                                   |                     |                     |
| Cash acquired in affiliation with SCH                         | 672,265             | -                   |
| Purchase of investments                                       | (1,473,802,065)     | (804,200,004)       |
| Proceeds from disposition of investments                      | 1,410,958,042       | 786,214,672         |
| Distributions received from equity investees                  | 1,322,317           | 1,999,285           |
| Investment in equity investees                                | -                   | (704,707)           |
| Purchase of property and equipment                            | (19,060,845)        | (25,270,161)        |
| Proceeds from sale of property and equipment                  | -                   | 537,166             |
| Increase (decrease) in other long-term assets                 | 187,840             | (115,879)           |
| Net cash used in investing activities                         | <u>(79,722,446)</u> | <u>(41,539,628)</u> |

**Billings Clinic**  
**Consolidated Statements of Cash Flows (Continued)**  
**Years Ended June 30, 2012 and 2011**

|                                                                                       | <b>2012</b>          | <b>2011</b>          |
|---------------------------------------------------------------------------------------|----------------------|----------------------|
| <b>Financing Activities</b>                                                           |                      |                      |
| Proceeds from contributions and investment income restricted for long-term investment | 4,155,507            | 3,448,757            |
| Change in contributions receivable                                                    | 127,758              | 674,965              |
| Bond issuance costs                                                                   | (776,480)            |                      |
| Proceeds from issuance of long-term debt                                              | 149,468,991          | 5,214,816            |
| Principal payments on long-term debt                                                  | (110,181,268)        | (8,676,560)          |
| Proceeds from line of credit                                                          | 13,610,012           | 25,464,150           |
| Payment on line of credit                                                             | (14,452,292)         | (25,464,150)         |
|                                                                                       | <u>41,952,228</u>    | <u>661,978</u>       |
| <b>Net cash provided by financing activities</b>                                      |                      |                      |
|                                                                                       | 882,226              | (6,432,296)          |
| <b>Increase (Decrease) in Cash and Cash Equivalents</b>                               |                      |                      |
|                                                                                       | <u>12,663,148</u>    | <u>19,095,444</u>    |
| <b>Cash and Cash Equivalents, Beginning of Year</b>                                   |                      |                      |
|                                                                                       | <u>\$ 13,545,374</u> | <u>\$ 12,663,148</u> |
| <b>Cash and Cash Equivalents, End of Year</b>                                         |                      |                      |
|                                                                                       | <u>\$ 13,545,374</u> | <u>\$ 12,663,148</u> |
| <b>Supplemental Cash Flows Information</b>                                            |                      |                      |
| Interest paid (net of amount capitalized)                                             | <u>\$ 9,193,231</u>  | <u>\$ 11,693,130</u> |
| Acquisition of property and equipment accrued for but unpaid                          | <u>\$ 1,451,420</u>  | <u>\$ 530,763</u>    |
| Contribution of land                                                                  | <u>\$ -</u>          | <u>\$ 250,000</u>    |
| Affiliation with SCH                                                                  |                      |                      |
| Assets acquired                                                                       | <u>\$ 5,057,263</u>  | <u>\$ -</u>          |
| Liabilities acquired                                                                  | <u>\$ 1,652,654</u>  | <u>\$ -</u>          |



# **Billings Clinic**

## **Notes to Consolidated Financial Statements**

### **June 30, 2012 and 2011**

#### **Note 1: Nature of Operations and Summary of Significant Accounting Policies**

##### ***Nature of Operations***

Billings Clinic (the Clinic) is a Montana not-for-profit corporation, which is structured as a medical foundation. The Clinic operates a 300-licensed-bed acute care hospital located in Billings, Montana, a multi-specialty physician group consisting of 251 physicians and 87 physician assistants/nurse practitioners based in Billings with branch clinics in Columbus, Miles City, Bozeman, Montana and Cody, Wyoming, a long-term care facility located in Billings, Montana, and a research center located in Billings, Montana. The Clinic also manages several smaller hospitals in Montana and Wyoming (the affiliates).

The Clinic is the sole member of Billings Clinic Foundation (the Foundation). The principal activity of the Foundation is the solicitation of funds from the general public for the Clinic and the not-for-profit affiliates of the Clinic. The operations of the Foundation are financed principally from contributions and investment income.

The Clinic is the sole member of Montana Healthcare Indemnity, LLC (MHI). The principal activity of MHI is to act as a captive insurance company for general and professional liability coverage for Billings Clinic and other affiliated healthcare facilities located in Montana and Wyoming.

The Clinic became the sole member of Stillwater Hospital Association, Inc., which owns and operates Stillwater Community Hospital (SCH), effective August 12, 2011 (see Note 18). SCH is a not-for-profit acute care hospital located in Columbus, Montana. The hospital has 22 acute care beds and was granted Critical Access status for Medicare reporting purposes.

The consolidated financial statements include the operations of the Clinic, the Foundation, MHI and SCH (collectively, the Organization). All significant intercompany balances and transactions have been eliminated in consolidation.

##### ***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

##### ***Cash and Cash Equivalents***

The Organization considers all liquid investments with original maturities of three months or less to be cash equivalents. At June 30, 2012 and 2011, cash equivalents consisted primarily of money market accounts with brokers, certificates of deposit and sweep accounts.

Effective July 21, 2010, the FDIC's insurance limits were permanently increased to \$250,000. At June 30, 2012, the Organization's cash accounts exceeded federally insured limits by approximately \$9,700,000.

# **Billings Clinic**

## **Notes to Consolidated Financial Statements**

### **June 30, 2012 and 2011**

Pursuant to legislation enacted in 2010, the FDIC will fully insure all noninterest-bearing transaction accounts beginning December 31, 2010 through December 31, 2012, at all FDIC-insured institutions

#### ***Investments and Investment Return***

Investments in equity securities having a readily determinable fair value and in all debt securities are carried at fair value. The investments in equity investees are reported on the equity method of accounting. Other investments, including approximately 80 acres of land, are valued at the lower of cost (or fair value at time of donation, if acquired by contribution) or fair value. Investment return includes dividend, interest and other investment income, realized and unrealized gains and losses on investments carried at fair value, and realized gains and losses on other investments.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in unrestricted net assets. Other investment return is reflected in the statements of operations and changes in net assets as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

#### ***Assets Limited as to Use***

Assets limited as to use include (1) assets held by trustees under bond indenture agreements, including approximately \$3,615,000 and \$16,910,000 as of June 30, 2012 and 2011, respectively, which is required to be held in reserves pursuant to bond indenture agreements and approximately \$54,510,000 of bond proceeds to be used for capital expenditures as of June 30, 2012, (2) assets restricted by donors and (3) assets set aside by the Board of Directors for future capital improvements over which the Board retains control and may at its discretion subsequently use for other purposes. Amounts required to meet current liabilities of the Organization are included in current assets.

#### ***Patient Accounts Receivable***

Accounts receivable are reduced by an allowance for doubtful accounts. In evaluating the collectibility of accounts receivable, the Organization analyzes its past history and identifies trends for each of its major payer sources of revenue to estimate the appropriate allowance for doubtful accounts and provision for bad debts. Management regularly reviews data about these major payer sources of revenue in evaluating the sufficiency of the allowance for doubtful accounts.

For receivables associated with services provided to patients who have third-party coverage, the Organization analyzes contractually due amounts and provides an allowance for doubtful accounts and a provision for bad debts, if necessary (for example, for expected uncollectible deductibles and copayments on accounts for which the third-party payer has not yet paid, or for payers who are known to be having financial difficulties that make the realization of amounts due unlikely.)

# **Billings Clinic**

## **Notes to Consolidated Financial Statements**

### **June 30, 2012 and 2011**

For receivables associated with self-pay patients (which includes both patients without insurance and patients with deductible and copayment balances due for which third-party coverage exists for part of the bill), the Organization records a significant provision for bad debts in the period of service on the basis of its past experience, which indicates that many patients are unable or unwilling to pay the portion of their bill for which they are financially responsible. The difference between the standard rates (or the discounted rates if negotiated or provided by policy) and the amounts actually collected after all reasonable collection efforts have been exhausted is charged off against the allowance for doubtful accounts.

The Organization's allowance for doubtful accounts for self-pay patients decreased from 76% of self-pay accounts receivable at June 30, 2011, to 72% of self-pay accounts receivable at June 30, 2012. The Organization's write-offs for self-pay patients increased from approximately \$28,000,000 for the year ended June 30, 2011, to approximately \$44,000,000 for the year ended June 30, 2012. The increase in write-offs during the year resulted in less allowance deemed necessary for self-pay patients as of June 30, 2012.

#### ***Supplies***

The Organization states supply inventories at the lower of cost, determined using the first-in, first-out method, or market.

#### ***Property and Equipment***

Property and equipment acquisitions are recorded at cost and are depreciated using the straight-line method over the estimated useful life of each asset. Assets under capital lease obligations and leasehold improvements are depreciated over the shorter of the lease term or their respective estimated useful lives.

Donations of property and equipment are reported at fair value as an increase in unrestricted net assets unless use of the assets is restricted by the donor. Monetary gifts that must be used to acquire property and equipment are reported as restricted support. The expiration of such restrictions is reported as an increase in unrestricted net assets when the donated asset is placed in service.

The Organization capitalizes interest costs as a component of construction in progress, based on interest costs of borrowing specifically for the project, net of interest earned on investments acquired with the proceeds of the borrowing, if the borrowing is a tax-exempt borrowing. During 2012 and 2011, the Organization capitalized interest of approximately \$336,000 and \$160,000, respectively.

The estimated useful lives for each major depreciable classification of property and equipment is as follows:

|                            |                |
|----------------------------|----------------|
| Buildings and improvements | 25 to 80 years |
| Land improvements          | 5 to 25 years  |
| Equipment                  | 5 to 20 years  |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

***Long-Lived Asset Impairment***

The Organization evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimate future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value. No asset impairment was recognized during the years ended June 30, 2012 and 2011.

***Deferred Financing Costs***

Deferred financing costs represent costs incurred in connection with the issuance of long-term debt. Such costs are being amortized using the effective interest method over the term of the respective debt.

***Deferred Compensation – Board of Directors***

Voting members of the Billings Clinic Board of Directors receive a stipend of \$6,000 in deferred compensation annually during their term of Board service. The Board Chair receives \$12,000 annually. This stipend is received as deferred compensation and is deferred to age 65 and is then paid out annually in equal installments over five years. The total liability for future payment to all current and past Board members totals approximately \$870,000 and \$860,000 as of June 30, 2012 and 2011, respectively, and is included in the Clinic's other long-term liabilities category.

***Temporarily and Permanently Restricted Net Assets***

Temporarily restricted net assets are those whose use by the Organization has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Organization in perpetuity.

***Net Patient Service Revenue***

The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

# **Billings Clinic**

## **Notes to Consolidated Financial Statements**

### **June 30, 2012 and 2011**

#### ***Change in Accounting Principle***

In 2012, the Organization changed its method of presentation and disclosure of patient service revenue, provision for bad debts and the allowance for doubtful accounts in accordance with Accounting Standards Update (ASU) 2011-07, *Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts and the Allowance for Doubtful Accounts for Certain Health Care Entities*. The major changes associated with ASU 2011-07 are to reclassify the provision for uncollectible accounts related to patient service revenue to a deduction from patient service revenue and to provide enhanced disclosures around the Organization's policies related to uncollectible accounts. The change had no effect on operating income or on prior year change in net assets.

#### ***Charity Care***

In support of its mission, the Organization provides care without charge or at amounts less than its established rates to patients meeting certain criteria under its charity care policy. Because the Organization does not pursue collection of amounts determined to qualify as charity care, these amounts are not reported as net patient service revenue. The cost of charity care is estimated by applying the ratio of cost to gross charges to the gross uncompensated charges. The costs of charity care provided under the Organization's charity care policy for the years ended June 30, 2012 and 2011 were approximately \$16,000,000 and \$15,000,000, respectively.

#### ***Contributions***

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are initially reported at fair value determined using the discounted present value of estimated future cash flows technique. The resulting discount is amortized using the level-yield method and is reported as contribution revenue. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions. Conditional contributions are reported as liabilities until the condition is eliminated or the contributed assets are returned to the donor.

Gifts received with donor stipulations are reported as either temporarily or permanently restricted support. When a donor restriction expires, that is, when a time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified and reported as an increase in unrestricted net assets.

#### ***Income Taxes***

The Clinic, Foundation and SCH are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and a similar provision of state law. Accordingly, no provision for income taxes for these entities has been made in the accompanying consolidated financial statements. The activity of MHI, with the Clinic as its sole member, is reported on the Clinic tax return. The Organization is subject to federal income tax on any unrelated business taxable income. The Organization files tax returns in the U.S. federal jurisdiction. With a few exceptions, the Organization is no longer subject to U.S. federal examinations by tax authorities for years before 2009.

# **Billings Clinic**

## **Notes to Consolidated Financial Statements**

### **June 30, 2012 and 2011**

#### ***Excess of Revenues Over Expenses***

The statements of operations include excess of revenues over expenses. Changes in unrestricted net assets which are excluded from excess of revenues over expenses, consistent with industry practice, include unrealized gains and losses on investments other than trading securities, the change in fair value of an interest rate swap agreement, permanent transfers to and from affiliates for other than goods and services and contributions of long-lived assets (including assets acquired using contributions which by donor restriction were to be used for the purpose of acquiring such assets).

#### ***Electronic Health Records Incentive Program***

The Electronic Health Records Incentive Program, enacted as part of the *American Recovery and Reinvestment Act of 2009*, provides for one-time incentive payments under both the Medicare and Medicaid programs to eligible hospitals that demonstrate meaningful use of certified electronic health records technology (EHR). Payments under the Medicare program are generally made for up to four years based on a statutory formula. Payments under the Medicaid program are generally made for up to four years based upon a statutory formula, as determined by the state, which is approved by the Centers for Medicare and Medicaid Services. Payment under both programs are contingent on the hospital continuing to meet escalating meaningful use criteria and any other specific requirements that are applicable for the reporting period. The final amount for any payment year is determined based upon an audit by the fiscal intermediary. Events could occur that would cause the final amounts to differ materially from the initial payments under the program.

The Organization recognizes revenue ratably over the reporting period starting at the point when management is reasonably assured it will meet all of the meaningful use objectives and any other specific grant requirements applicable for the reporting period.

In 2012, the Organization completed the first-year requirements under both the Medicare and Medicaid programs and has recorded revenue of approximately \$3,100,000, which is included in other revenue within operating revenues in the statement of operations. All incentives received for this program were in relation to the hospital attestation.

#### ***Reclassifications***

Certain reclassifications have been made to the 2011 financial statements to conform to the 2012 financial statement presentation. These reclassifications had no effect on the change in net assets.

# Billings Clinic

## Notes to Consolidated Financial Statements

### June 30, 2012 and 2011

#### Note 2: Net Patient Service Revenue

The Organization recognizes patient service revenue associated with services provided to patients who have third-party payer coverage on the basis of contractual rates for the services rendered. For uninsured patients that do not qualify for charity care, the Organization recognizes revenue on the basis of its standard rates for services provided. On the basis of historical experience, a significant portion of the Organization's uninsured patients will be unable or unwilling to pay for the services provided. Thus, the Organization records a significant provision for uncollectible accounts related to uninsured patients in the period the services are provided. This provision for uncollectible accounts is presented on the statement of operations as a component of net patient service revenue.

The Organization has agreements with third-party payers that provide for payments to the Organization at amounts different from its established rates. These payment arrangements include

*Medicare* Inpatient acute care services and substantially all outpatient services rendered to Medicare program beneficiaries are paid at prospectively determined rates. These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. Inpatient skilled nursing services are paid at prospectively determined per diem rates that are based on the patients' acuity. Certain inpatient nonacute services and defined medical education costs are paid based on a cost reimbursement methodology. The Organization is reimbursed for certain services at tentative rates with final settlement determined after submission of annual cost reports by the Organization and audits thereof by the Medicare administrative contractor.

*Medicaid* Inpatient and outpatient services rendered to Medicaid program beneficiaries are reimbursed under a cost reimbursement methodology for certain services and at prospectively determined rates for all other services. The Organization is reimbursed for cost reimbursable services at tentative rates with final settlement determined after submission of annual cost reports by the Organization and audits thereof by the Medicaid administrative contractor.

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation and change. As a result, it is reasonably possible that recorded estimates will change materially in the near term.

The Organization has also entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The basis for payment to the Organization under these agreements includes prospectively determined rates per discharge, discounts from established charges and prospectively determined daily rates.

# Billings Clinic

## Notes to Consolidated Financial Statements

### June 30, 2012 and 2011

The following summary details gross patient service charges and deductions from these charges at June 30

|                                      | <b>2012</b>                  | <b>2011</b>                  |
|--------------------------------------|------------------------------|------------------------------|
| Gross charges at established rates   |                              |                              |
| Inpatient                            | \$ 329,799,009               | \$ 309,540,851               |
| Outpatient                           | 676,296,951                  | 578,183,327                  |
|                                      | <u>1,006,095,960</u>         | <u>887,724,178</u>           |
| Contractual adjustments              | 476,823,753                  | 395,563,441                  |
| Provision for uncollectible accounts | <u>40,088,725</u>            | <u>36,589,311</u>            |
| Net patient service revenue          | <u><u>\$ 489,183,482</u></u> | <u><u>\$ 455,571,426</u></u> |

Patient service revenue, net of contractual allowances and discounts (but before the provision for uncollectible accounts), recognized in the years ended June 30, 2012 and 2011, was

|                          | <b>2012</b>                  | <b>2011</b>                  |
|--------------------------|------------------------------|------------------------------|
| Medicare and Medicaid    | \$ 185,936,559               | \$ 175,516,241               |
| Commercial insurance     | 246,613,672                  | 227,711,853                  |
| Other third-party payers | 46,085,281                   | 42,246,387                   |
| Patients                 | <u>50,636,695</u>            | <u>46,686,256</u>            |
| Total                    | <u><u>\$ 529,272,207</u></u> | <u><u>\$ 492,160,737</u></u> |

#### **Montana State Bed Tax**

All Montana hospital facilities are subject to Montana State Bed Tax program by which a utilization fee is assessed based on inpatient bed days. Under this program, the State Department of Revenue is authorized to collect and deposit fees in a state special revenue account for funding increases in Medicaid payments to Montana hospitals. The state special revenue account receives an appropriation from a federal special revenue fund to match the state special revenue collected through the utilization fee, thereby providing increased Medicaid reimbursement for Montana hospitals.

In 2012 and 2011, the Organization's utilization fee expense was approximately \$3,338,000 and \$3,453,000, respectively, and is included in supplies and other expense in the accompanying consolidated statements of operations. Additional Medicaid revenue for the years ended June 30, 2012 and 2011 totaled approximately \$7,666,000 and \$9,910,000, respectively, which is included in net patient service revenue in the accompanying consolidated statements of operations. Revenue decreased for the year ended June 30, 2012 as a result of decreased federal match statewide under the Montana State Bed Tax program. Thus, the net Montana State Bed Tax impact in the accompanying consolidated financial statements of operations was approximately \$4,328,000 and \$6,457,000 for the years ended June 30, 2012 and 2011, respectively.



**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**Note 3: Concentration of Credit Risk**

The Organization grants credit without collateral to its patients, most of whom are area residents and are insured under third-party payor agreements. The mix of net receivables from patients and third-party payors at June 30, 2012 and 2011, is

|                          | <b>2012</b> | <b>2011</b> |
|--------------------------|-------------|-------------|
| Medicare and Medicaid    | 28%         | 26%         |
| Commercial insurance     | 36%         | 36%         |
| Other third-party payers | 7%          | 11%         |
| Patients                 | 29%         | 27%         |
|                          | <u>100%</u> | <u>100%</u> |

**Note 4: Unsponsored Community Benefit**

The Organization has policies that provide for serving those without the ability to pay. The policies also provide for less than total payment based on a sliding scale of income and the assets of the person responsible for the bill. In addition to direct charity, the Organization provides services that benefit the poor and others in the communities they serve. The community services and benefits provided include activities carried out for the express purpose of improving community health. Examples include immunizations, counseling services, senior wellness services, children's wellness and transportation. The costs of providing these community benefits often exceed the revenue sources available.

The Organization provides additional benefit to the community through advocacy of community service by employees. The Organization's employees serve numerous organizations through Board representation, in-kind donations, fund raising, youth sponsorship and other related activities.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**Note 5: Investments and Investment Return**

***Assets Limited as to Use***

Assets limited as to use, at June 30 include

|                                                | <b>2012</b>        | <b>2011</b>        |
|------------------------------------------------|--------------------|--------------------|
| Internally designated for capital improvements |                    |                    |
| Cash and cash equivalents                      | \$ 6,141,910       | \$ 3,586,736       |
| Equities                                       |                    |                    |
| International                                  | 13,297,570         | 9,335,666          |
| Consumer discretionary and staples             | 9,356,267          | 11,256,067         |
| Health care                                    | 5,236,560          | 7,087,508          |
| Industrials and materials                      | 6,432,161          | 10,242,075         |
| Information technology                         | 6,960,151          | 5,577,926          |
| Other industries                               | 10,351,058         | 11,538,100         |
| Mutual funds                                   |                    |                    |
| Bond funds                                     | 7,920,633          | 4,928,727          |
| U S Government securities                      | 22,903,861         | 26,040,039         |
| Corporate bonds                                | 28,407,531         | 25,670,855         |
| Interest receivable                            | 582,188            | 505,126            |
|                                                | <u>117,589,890</u> | <u>115,768,825</u> |
| Externally restricted by donors                |                    |                    |
| Cash and cash equivalents                      | 1,288,698          | 1,029,603          |
| Equity securities                              |                    |                    |
| International                                  | 643,902            | 563,260            |
| Consumer discretionary and staples             | 1,318,458          | 1,428,391          |
| Health care                                    | 822,882            | 730,236            |
| Industrials and materials                      | 973,210            | 895,950            |
| Information technology                         | 1,188,166          | 1,125,550          |
| Other industries                               | 1,388,450          | 1,396,158          |
| Mutual funds                                   |                    |                    |
| Domestic equity funds                          | 9,176,107          | 8,743,930          |
| International equity funds                     | 2,042,796          | 2,240,533          |
| Bond funds                                     | 2,715,747          | 1,584,646          |
| U S Government securities                      | 1,947,360          | 2,024,027          |
| Corporate bonds                                | 4,251,850          | 4,491,441          |
| Other                                          | -                  | 22,244             |
|                                                | <u>27,757,626</u>  | <u>26,275,969</u>  |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

|                                           | <b>2012</b>                 | <b>2011</b>                 |
|-------------------------------------------|-----------------------------|-----------------------------|
| Held by trustee under indenture agreement |                             |                             |
| Cash and cash equivalents                 | 54,925,455                  | 1,005,378                   |
| U S Treasury obligations                  | 3,612,680                   | 19,621,905                  |
| Interest receivable                       | 8,317                       | 87,820                      |
|                                           | <u>58,546,452</u>           | <u>20,715,103</u>           |
| Total assets limited as to use            | <u><u>\$203,893,968</u></u> | <u><u>\$162,759,897</u></u> |

***Other Investments***

Other investments, at June 30, include

|                                    | <b>2012</b>                 | <b>2011</b>                 |
|------------------------------------|-----------------------------|-----------------------------|
| Cash and cash equivalents          | \$ 3,561,766                | \$ 1,503,276                |
| Equities                           |                             |                             |
| International                      | 7,690,661                   | 4,030,900                   |
| Consumer discretionary and staples | 5,563,922                   | 5,011,856                   |
| Health care                        | 3,129,035                   | 3,121,503                   |
| Industrials/materials              | 3,836,824                   | 4,478,577                   |
| Information technology             | 4,175,610                   | 2,568,635                   |
| Other industries                   | 6,357,777                   | 5,342,430                   |
| Mutual funds                       |                             |                             |
| Domestic equity funds              | 1,843,848                   | 1,771,242                   |
| International equity funds         | 414,184                     | 453,861                     |
| Bond funds                         | 5,158,550                   | 2,388,861                   |
| U S Government securities          | 13,394,401                  | 11,335,164                  |
| Corporate bonds and notes          | 23,645,968                  | 17,996,101                  |
| Real estate                        | 5,817,149                   | 5,794,520                   |
| Other                              | <u>-</u>                    | <u>3,051</u>                |
|                                    | 84,589,695                  | 65,799,977                  |
| Less short-term investments        | <u>235,343</u>              | <u>2,993,396</u>            |
| Total long-term investments        | <u><u>\$ 84,354,352</u></u> | <u><u>\$ 62,806,581</u></u> |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

Total investment return for assets limited as to use and other investments is comprised of the following

|                              | <b>2012</b>       | <b>2011</b>          |
|------------------------------|-------------------|----------------------|
| Interest and dividend income | \$ 3,849,080      | \$ 5,448,820         |
| Unrealized gains (losses)    | (9,618,156)       | 11,961,559           |
| Realized gains               | 6,173,301         | 6,355,946            |
|                              | <u>\$ 404,225</u> | <u>\$ 23,766,325</u> |

Total investment return for assets limited as to use and other investments is reflected in the statements of operations and changes in net assets as follows

|                                                    | <b>2012</b>       | <b>2011</b>          |
|----------------------------------------------------|-------------------|----------------------|
| Unrestricted net assets                            |                   |                      |
| Investment return                                  | \$ 9,303,593      | \$ 10,819,560        |
| Change in unrealized gains (losses) on investments | (9,618,156)       | 11,961,559           |
| Temporarily restricted net assets                  | 323,398           | 446,528              |
| Permanently restricted net assets                  | 395,390           | 538,678              |
|                                                    | <u>\$ 404,225</u> | <u>\$ 23,766,325</u> |

**Note 6: Investment in and Advances to Equity Investees**

Investments in equity investees consists of privately held health care related organizations in which the Clinic's ownership interest ranges from 34% to 50% interest

At June 30, 2012 and 2011, investments and advances in joint ventures consisted of the following

|                              | <b>2012</b>         | <b>2011</b>          |
|------------------------------|---------------------|----------------------|
| New West Health Services (A) | \$ 6,889,797        | \$ 11,237,798        |
| Billings MRI Center, LLC (B) | -                   | 948,454              |
| Other investments            | 2,126,849           | 1,877,327            |
|                              | <u>\$ 9,016,646</u> | <u>\$ 14,063,579</u> |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

Gain or (loss) recognized on investments in equity investees for the year ended June 30 consists of

|                              | <b>2012</b>           | <b>2011</b>       |
|------------------------------|-----------------------|-------------------|
| New West Health Services (A) | \$ (4,320,007)        | \$ (705,209)      |
| Billings MRI Center, LLC (B) | -                     | 1,573,795         |
| Other investments            | 885,391               | (138,847)         |
|                              | <u>\$ (3,434,616)</u> | <u>\$ 729,739</u> |

These amounts are included in other operating revenue in the accompanying consolidated statements of operations

**(A) New West Health Services**

The Clinic is a member of New West Health Services (New West), a mutual benefit corporation, which provides health insurance plans to employer groups. Through December 31, 2011, New West also provided health insurance benefits for many of the Clinic's employees. As of January 1, 2012, New West no longer provides health insurance coverage to its sponsor owners. Subsequent to December 31, 2011, New West sold certain assets including its commercial business. New West is focusing its marketing efforts on its Medicare Advantage and Medicare Supplement products. At June 30, 2012 and 2011, the Clinic owned 46.5% of New West. The Clinic has advanced cash in the form of receivables used to cover New West's operating expenses, which are reflected as equity in New West's statutory financial statements. The Clinic's investment in and cash advances to New West are accounted for in a manner which reflects the Clinic's portion of New West's equity. The Clinic converts the audited statutory financial statements to generally accepted accounting principles and rolls forward the activity through June 30 to record their investment in New West. Premiums paid to New West during the six months ended December 31, 2011 and the year ended June 30, 2011, were approximately \$8,910,000 and \$17,184,000, respectively.

New West's audited statutory financial statements are summarized for the years ended December 31, 2011 and 2010 as follows:

|                                  | <b>2011</b>          | <b>2010</b>           |
|----------------------------------|----------------------|-----------------------|
| Total assets                     | \$ 38,606,906        | \$ 33,651,126         |
| Total liabilities                | 18,916,822           | 15,364,732            |
| Equity - including surplus notes | <u>\$ 19,690,084</u> | <u>\$ 18,286,394</u>  |
| Revenues                         | \$158,508,115        | \$119,417,197         |
| Expenses                         | 157,673,403          | 122,877,851           |
| Other income                     | 541,281              | 566,962               |
| Net income (loss)                | <u>\$ 1,375,993</u>  | <u>\$ (2,893,692)</u> |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**(B) Billings MRI Center, LLC**

The Billings Clinic MRI Center, LLC (BMRI) is jointly owned by the Clinic and a neighboring health care organization, each having a 50% interest. In January 2010, the members agreed to dissolve the company, and in April 2011 the company ceased operations. The Clinic's remaining interest in the company was distributed in 2012. The Clinic received distributions of \$948,454 and \$1,942,000 during the years ended June 30, 2012 and 2011, respectively.

**Note 7: Property and Equipment**

Property and equipment consists of the following at June 30

|                               | <b>2012</b>           | <b>2011</b>           |
|-------------------------------|-----------------------|-----------------------|
| Land                          | \$ 18,923,149         | \$ 18,515,326         |
| Land improvements             | 12,804,619            | 12,570,633            |
| Building and improvements     | 220,364,204           | 217,819,916           |
| Equipment                     | 135,557,925           | 139,043,901           |
| Property held for expansion   | 5,148,517             | 5,148,517             |
|                               | <hr/>                 | <hr/>                 |
|                               | 392,798,414           | 393,098,293           |
| Less accumulated depreciation | (218,001,246)         | (213,049,915)         |
|                               | <hr/>                 | <hr/>                 |
|                               | 174,797,168           | 180,048,378           |
| Construction in progress      | 27,089,022            | 15,735,776            |
|                               | <hr/>                 | <hr/>                 |
|                               | <u>\$ 201,886,190</u> | <u>\$ 195,784,154</u> |

# Billings Clinic

## Notes to Consolidated Financial Statements

### June 30, 2012 and 2011

#### **Note 8: General and Professional Liability**

The Organization is insured for general and professional liability through Montana Healthcare Indemnity, LLC (MHI), a captive insurance company of which Billings Clinic is the sole member. MHI provides insurance to the Organization on a claims-made basis with no deductible. Policy limits are \$2,000,000 per occurrence and \$8,500,000 in aggregate at June 30, 2012 and \$2,000,000 per occurrence and \$8,000,000 at June 30, 2011. Premiums paid to MHI are based on the claims experience of the Organization. The premiums paid to MHI for the years ended June 30, 2012 and 2011, were approximately \$4,023,000 and \$6,130,000, respectively. Claims reported and estimated expenses related to those claims are included under other long-term liabilities.

Claims that have been incurred but not reported are reserved for based upon actuarial valuation. This includes claims reported prior to the inception of MHI in June 2008 and claims incurred but not reported to MHI. The reserve for claims incurred but not reported is included under other long-term liabilities.

The Organization's total professional liability was estimated at approximately \$16,965,000 and \$15,431,000 at June 30, 2012 and 2011, respectively.

The Organization purchases excess umbrella liability coverage which provides additional coverage above the basic policy limits up to the amount specified in the umbrella policy.

In 2011, the Hospital adopted the provisions of Accounting Standards Update (ASU) 2010-24, *Health Care Entities (Topic 954) - Presentation of Insurance Claims and Related Insurance Recoveries*, which eliminates the practice of netting claim liabilities with expected insurance recoveries for balance sheet presentation. Claim liabilities are to be determined without consideration of insurance recoveries. Expected recoveries are presented separately. Prior to the adoption of ASU 2010-24, accounting principles generally accepted in the United States of America required a health care provider to accrue only an estimate of the malpractice claims costs for both reported claims and claims incurred but not reported where the risk of loss had not been transferred to a financially viable insurer. There was no material impact of the ASU adoption to the Organization's financial statements.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**Note 9: Long-term Debt**

|                                                                                                                                             | <b>2012</b>                  | <b>2011</b>                  |
|---------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|
| Montana Facility Finance Authority Health Facility Revenue Bonds, Series 2011A and B. (A)                                                   | \$ 137,710,000               | \$ -                         |
| Montana Facility Finance Authority Fixed Rate Bonds, Series 2008A and B. (B)                                                                | 31,245,000                   | 55,400,000                   |
| Montana Facility Finance Authority Fixed Rate Bonds, Select Auction Variable Rate Securities, and Residual Interest Bonds, Series 1994. (C) | -                            | 41,825,755                   |
| Montana Health Facility Authority Select Auction Variable, Rate Securities and Residual Interest Bonds, Series 1991A and B. (D)             | -                            | 15,200,000                   |
| Montana Health Facility Authority Select Auction Variable, Rate Securities, Series 1991C. (E)                                               | -                            | 14,200,000                   |
| Montana Facility Finance Authority Health Facility Revenue Bonds, Series 2009A and B. (F)                                                   | -                            | 10,905,260                   |
| Mortgage Note. (G)                                                                                                                          | 9,468,991                    | -                            |
| Note payable. (H)                                                                                                                           | 3,413,616                    | 4,065,265                    |
| Capital lease obligations. (I)                                                                                                              | -                            | 1,408,759                    |
| Other notes payable                                                                                                                         | 1,033,924                    | 791,698                      |
|                                                                                                                                             | <u>182,871,531</u>           | <u>143,796,737</u>           |
| Less current maturities                                                                                                                     | <u>4,520,262</u>             | <u>9,285,446</u>             |
|                                                                                                                                             | <u><u>\$ 178,351,269</u></u> | <u><u>\$ 134,511,291</u></u> |

**(A) Series 2011A and B**

In August 2011, the Montana Facility Finance Authority issued \$75,000,000 of Health Facilities Revenue Bonds, Series 2011A (Series 2011A) and \$65,000,000 of Health Facilities Revenue Bonds, Series 2011B (Series 2011B), collectively the "Series 2011 Bonds"

Proceeds from the Series 2011 Bonds, along with \$21,467,085 of cash provided by Billings Clinic, were used to defease the Series 1991A, Series 1991B, Series 1991C, Series 1994 Fixed, Series 1994 RIBS/SAVRS, Series 2009A, Series 2009B, and \$23,000,000 par value of the Series 2008B bonds

The Series 2011A bonds mature at varying principal amounts from \$1,075,000 to \$5,355,000 beginning June 2012 through June 2038, payable annually. Interest is paid monthly at a variable rate, 1.018% at June 30, 2012. The Series 2011B bonds mature at varying principal amounts from \$935,000 to \$4,645,000 beginning June 2012 through June 2038, payable annually. Interest is paid monthly at a variable rate, 1.167% at June 30, 2012



# **Billings Clinic**

## **Notes to Consolidated Financial Statements**

### **June 30, 2012 and 2011**

As of June 30, 2012, the Series 2011A and B interest is based on the LIBOR Index Rate plus an applicable spread as determined by the remarketing agent. The Series 2011A and B bonds may from time to time be converted at the request of the Organization to bear interest at the Daily Rate, Weekly Rate, Long-Term Interest Rate, SIFMA Index Rate or LIBOR Rate as defined in the master trust indenture.

\$73,775,000 and \$63,935,000 of 2011A and 2011B, respectively, are outstanding as of June 30, 2011.

The Clinic may redeem the Series 2011A and B bonds at any time at a redemption price equal to the principal amount of each bond and accrued interest to the redemption date. At the option of the Purchaser, the Series 2011A and 2011B bonds may be redeemed on August 22, 2014 and August 24, 2016, respectively, and annually on the anniversary date thereafter.

#### **(B) Series 2008A and B**

In May 2008, the Montana Facility Finance Authority issued \$20,000,000 of Health Facilities Revenue Bonds, Series 2008A (Series 2008A) and \$40,000,000 of Health Facilities Revenue Bonds, Series 2008B (Series 2008B), collectively the "Series 2008 Bonds".

The Series 2008A bonds are payable in annual installments through February 2023, bearing fixed interest rates of 5.31%. Annual installments range from \$1,105,000 to \$1,760,000. The Series 2008B bonds are payable through February 2028, bearing fixed interest rate of 5.36%. Annual installments range from \$1,095,000 to \$3,255,000. \$16,585,000 and \$17,740,000 of 2008A, respectively, are outstanding as of June 30, 2012 and 2011. \$14,660,000 and \$37,660,000 of 2008B, respectively, are outstanding as of June 30, 2012 and 2011. The Clinic may redeem the Series 2008 bonds any time on or after February 2018 at a redemption price equal to the principal amount of each bond and accrued interest to the redemption date. Early redemption price declines from 103% at the earliest redemption date to 100% at the last redemption date, plus accrued interest to the date of redemption.

As noted in (A) above, during the year ended June 30, 2012, the Organization redeemed \$23,000,000 Series B bonds. The Organization also received \$230,000 of discount on the redeemed bonds.

#### **(C) Series 1994**

In January 1994, the Montana Health Facility Authority issued \$19,170,000 of Fixed Rate Bonds, \$19,850,000 Select Auction Variable Rate Securities (SAVRS) and \$19,850,000 Residual Interest Bonds (RIBS), collectively "Series 1994 Bonds".

The Fixed Rate bonds had maturity dates at varying principal amounts from \$6,130,000 to \$6,590,000 beginning in February 2018 through February 2020. Interest was payable semi-annually at 5.25%. The SAVRS and RIBS bonds matured annually at varying principal amounts from \$3,600,000 to \$4,400,000 for each series beginning in February 2021 through February 2025. The SAVRS and RIBS had a linked interest of 5.34% which is payable every fifth Thursday.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

The Clinic had the right to redeem the Series 1994 bonds any time at a redemption price equal to the principal amount of each bond and accrued interest to the redemption date. The right to redeem each Series 1994 SAVRS was conditioned upon the Organization simultaneously redeeming an equal aggregate principal amount of the Series 1994 RIBS. The right to redeem each Series 1994 RIBS was conditioned upon the Organization simultaneously redeeming an equal aggregate principal amount of the Series 1994 SAVRS.

Approximately \$34,500,000 and \$7,500,000 of 1994 RIBS/SAVRS and 1994 Fixed Rate Bonds, respectively, were outstanding as of June 30, 2011. As noted in (A) above, the Series 1994 bonds were defeased during year ended June 30, 2012 with the issuance of Series 2011 bonds.

**(D) Series 1991A and B**

In March 1991, the Montana Health Facility Authority issued \$18,000,000 of Select Auction Variable Rate Securities (SAVRS) and \$18,000,000 of Residual Interest Bonds (RIBS), collectively "Series 1991".

The 1991 SAVRS and RIBS bonds had maturity dates annually at varying principal amounts from \$700,000 to \$1,700,000 for each series beginning February 2001 through March 2016. The SAVRS and RIBS had a linked interest rate of 6.51% which is payable every fifth Tuesday.

The Clinic had the right to redeem the Series 1991A SAVRS and the 1991 RIBS at any time at a redemption price equal to the principal amount of each bond and accrued interest to the redemption date. The right to redeem each Series 1991 SAVRS was conditioned upon the Organization simultaneously redeeming an equal aggregate principal amount of the Series 1991 RIBS. The right to redeem each Series 1991 RIBS was conditioned upon the Organization simultaneously redeeming an equal aggregate principal amount of the Series 1991 SAVRS.

As noted in (A) above, the Series 1991A and B bonds were defeased during the year ended June 30, 2012, with the issuance of the Series 2011 bonds.

**(E) Series 1991C**

In September 1991, the Montana Health Facility Authority issued \$32,650,000 of SAVRS. The bonds had maturity dates at varying principal amounts from \$800,000 to \$5,650,000 beginning February 1993 through February 2017, payable annually including interest at variable rate, 0.557% at June 30, 2011. Rates are reset based on auctions held every fifth Monday with a maximum rate of 13.50%.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

The Clinic had the right to redeem the Series 1991C RIBS at any time at a redemption price equal to the principal amount of each bond and accrued interest to the redemption date

As noted in (A) above, the Series 1991C bonds were defeased during the year ended June 30, 2012, with the issuance of the Series 2011 bonds

**(F) Series 2009A and B**

In June 2009, the Montana Facility Finance Authority issued \$10,000,000 of Health Facilities Revenue Bonds Series 2009A, and \$2,720,000 of Health Facilities Revenue Bonds Series 2009B, collectively "Series 2009". The Series 2009A bonds had maturity dates at varying principal amounts through July 2019, payable monthly plus a fixed interest rate of 5.55%. The Series 2009B bonds had maturity dates at varying principal amounts through August 2019, payable semi-annually, plus a fixed interest rate of 5.32%.

All of the Bonds still outstanding could be redeemed at the Clinic's option on or after July 1, 2011 for Series 2009A and August 1, 2011 for Series B at the option of the Issuer, upon written direction of the Clinic.

\$8,495,474 and \$2,409,786 of 2009A and 2009B, respectively, were outstanding as of June 30, 2011. As noted in (A) above, the Series 2009A and B bonds were defeased during year ended June 30, 2012, with the issuance of Series 2011 bonds.

**(G) Mortgage Note**

In August 2011, Stillwater Hospital Association, Inc. received approval for a \$14,300,000 mortgage note for construction of a new hospital. Stillwater Hospital Association, Inc. started the project during fiscal year 2012 and has drawn \$9,468,991 as of June 30, 2012. The terms of the loan include interest at a fixed rate of 5.95% with monthly interest only payments beginning September 1, 2011 through September 1, 2012. Beginning October 1, 2012 and continuing through September 1, 2037 principal and interest payments of \$91,814 are due monthly. The note is insured by United States Department of Housing and Urban Development (HUD).

**(H) Note Payable**

Due December 31, 2016, payable \$714,286 annually, including interest at 1.53%, secured by real estate and payable to a private Montana corporation.

**(I) Capital Lease Obligations**

At June 30, 2011, the Organization utilized equipment of \$1,537,786 net of accumulated depreciation of \$1,863,701 under capital leases. During the year ended June 30, 2012, the Organization purchased the equipment held under capital lease.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

Aggregate annual maturities and sinking fund requirements of long-term debt at June 30, 2012, are

|            | <b>Long-term<br/>Debt</b>    |
|------------|------------------------------|
| 2013       | \$ 4,520,262                 |
| 2014       | 5,230,294                    |
| 2015       | 5,484,157                    |
| 2016       | 5,686,133                    |
| 2017       | 5,850,376                    |
| Thereafter | <u>156,100,309</u>           |
|            | <u><u>\$ 182,871,531</u></u> |

The Series 2011A and B, bonds are secured by the trust estate created by the Clinic's master trust indenture (including a pledge of the clinic's gross revenues and a first lien mortgage upon certain property, plant, equipment and related tangible assets of the Clinic) by virtue of the assignment and pledge in trust by the Montana Health Facility Finance Authority of the Clinic's related obligations to Wells Fargo Bank, National Association, as bond trustee under the bond trust indentures noted above. The Clinic has also agreed to various restrictive covenants including limitations on incurring additional indebtedness, incurring liens on its property, disposing of its property and maintaining certain financial covenants.

***Line of Credit***

The clinic has available an unsecured line of credit aggregating at \$15,000,000 at an interest rate of Wall Street Journal Prime rate, with an interest rate floor of 5%, which matures on July 1, 2013. This line of credit is used for short-term cash needs. At June 30, 2012 and 2011 there was no amount outstanding.

# Billings Clinic

## Notes to Consolidated Financial Statements

### June 30, 2012 and 2011

#### Note 10: Derivative Financial Instruments

As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations, the Organization periodically enters into interest rate swaps

The table below presents certain information regarding the Organization's interest rate swap agreements designated as a cash flow hedge. The Organization did not have any derivative instruments at June 30, 2012 and 2011 that were not designated as hedging instruments.

| Notional Amount |               | Rate Paid<br>by Hospital | Rate Received<br>by Hospital  | Effective<br>Date | Termination<br>Date | Fair Value             |                        | Purpose |
|-----------------|---------------|--------------------------|-------------------------------|-------------------|---------------------|------------------------|------------------------|---------|
| June 30, 2012   | June 30, 2011 |                          |                               |                   |                     | June 30, 2012          | June 30, 2011          |         |
| \$ 30,000,000   | \$ 30,000,000 | Fixed - 3.40%            | 67% of USD-LIBOR-BBA          | 3/7/06            | 2/25/25             | \$ (5,852,936)         | \$ (3,207,346)         | (A)     |
| 18,615,000      | 19,020,000    | Fixed - 3.894%           | 67% of USD-LIBOR-BBA          | 1/1/08            | 7/1/37              | (4,576,885)            | (2,803,328)            | (B)     |
| 76,065,000      | 77,440,000    | Fixed - 3.7324%          | 67% of USD-LIBOR-BBA          | 5/1/09            | 1/1/38              | (18,017,823)           | (10,455,751)           | (C)     |
| 123,915,000     | 126,170,000   | USD - SIFMA              | 68% of USD-LIBOR-BBA + 0.366% | 12/1/07           | 12/1/37             | (1,688,780)            | (2,744,146)            | (D)     |
|                 |               |                          |                               |                   |                     | <u>\$ (30,136,424)</u> | <u>\$ (19,210,571)</u> |         |

- (A) The Organization entered into a fixed-pay interest rate swap agreement with Merrill Lynch Capital Services. Under the terms of the agreement, the Organization received a floating interest rate equal to 67% of one-month USD-LIBOR-BBA and paid a fixed interest rate of 3.40% on a notional amount of \$30,000,000. The interest rate swap was entered into in order to reduce the Clinic's exposure to variable interest rate fluctuations, to take advantage of lower fixed rates, and to maintain a debt structure that correlates its fixed and variable-rate debt to its fixed and variable-rate investments. Interest is settled every fifth Wednesday, and notional amounts reduce annually beginning March 2022 through 2025. The schedule to the International Swaps and Derivative Association Master Agreement related to this swap includes a covenant provision that requires that the Clinic maintain a days' cash on hand ratio of at least 45 days.
- (B) The Organization entered into a fixed-pay interest rate swap agreement with Lehman Brothers Special Financing, Inc. Under the terms of the agreement, the Organization received a floating interest rate equal to 67% of one-month USD-LIBOR-BBA and paid a fixed interest rate of 3.894% on an amortizing notional amount of \$20,000,000. The interest rate swap was entered into in order to reduce the Organization's exposure to future variable interest rate fluctuations. This transaction allowed the Organization to fix the interest rate for an anticipated new bond offering, which at the time of the swap transaction was expected to have an offering date in August 2008, and a total issuance of \$50 million, however no offering occurred. Interest is settled monthly, and notional amounts reduce annually through 2037. The swap was reassigned to 1271 Counterparty Company, LLC during the year ended June 30, 2012.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

- (C) The Organization entered into a fixed-pay interest rate swap agreement with Merrill Lynch Capital Services. Under the terms of the agreement, the Organization received a floating interest rate equal to 67% of one-month USD-LIBOR-BBA and paid a fixed interest rate of 3.7324% on an amortizing notional amount of \$80,000,000. The interest rate swap was entered into to reduce the Organization's exposure to future variable interest rate fluctuations. This transaction allowed the Organization to fix the interest rate for a new bond offering that was expected to have an offering date in October 2008, and a total issuance amount of \$70 million, however, no offering occurred. Interest is settled monthly, and notional amounts reduce annually through 2038.
- (D) The Organization entered into a basis rate swap agreement with Merrill Lynch Capital Services. Under the terms of the agreement, the Organization received a floating interest rate equal to the sum of 68% of one-month USD-LIBOR-BBA plus 0.366% and paid a floating interest rate equal to the USD-SIFMA Municipal Swap Index on an amortizing notional amount of \$130,365,000. This interest rate basis swap was entered into in order to reduce the Organization's effective cost of debt. This transaction allows the Organization to receive cash flow benefit from taking risks related to changes in interest rates. Interest is settled monthly, and notional amounts reduce annually through 2037.

The fair value of the swaps at June 30, 2012 and 2011 was recorded as a long-term liability. The changes in fair value are recognized as other income (expense) in the consolidated statements of operations. Payments made or received under the swap agreement are recognized as adjustments to interest expense. During the years ended June 30, 2012 and 2011, changes in the fair value of the swap agreements of (\$10,925,853) and \$2,942,682 was recognized as adjustments to other income (expense), respectively.

**Note 11: Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are available for the following purpose or periods

|                            | <b>2012</b>         | <b>2011</b>         |
|----------------------------|---------------------|---------------------|
| Education and scholarships | \$ 627,178          | \$ 615,543          |
| Equipment                  | 3,177,700           | 1,721,823           |
| Health care services       | 2,383,988           | 2,211,477           |
| Cancer center              | 1,134,228           | 2,247,934           |
| Research                   | 231,943             | 202,506             |
| Miscellaneous              | 341,375             | 316,873             |
|                            | <u>\$ 7,896,412</u> | <u>\$ 7,316,156</u> |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

Permanently restricted net assets are restricted to

|                            | <b>2012</b>          | <b>2011</b>          |
|----------------------------|----------------------|----------------------|
| Education and scholarships | \$ 1,467,778         | \$ 1,433,746         |
| Equipment                  | 794,867              | 780,400              |
| Health care services       | 15,432,240           | 14,890,970           |
| Research                   | 1,491,333            | 1,463,487            |
| Community needs            | 486,971              | 455,040              |
|                            | <u>\$ 19,673,189</u> | <u>\$ 19,023,643</u> |

***Net Assets Released from Restrictions***

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors

|                            | <b>2012</b>         | <b>2011</b>         |
|----------------------------|---------------------|---------------------|
| Education and scholarships | \$ 35,579           | \$ 41,924           |
| Equipment                  | 375,765             | 661,983             |
| Health care services       | 314,976             | 2,782,413           |
| Cancer center              | 744,140             | 700,000             |
| Research                   | 4,557               | -                   |
| Miscellaneous              | 58,165              | 7,088               |
|                            | <u>\$ 1,533,182</u> | <u>\$ 4,193,408</u> |

**Note 12: Endowment**

The Organization's endowment consists of approximately 70 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

# Billings Clinic

## Notes to Consolidated Financial Statements

### June 30, 2012 and 2011

The Organization's governing body has interpreted the State of Montana Prudent Management of Institutional Funds Act (SPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment funds is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds

- 1 Duration and preservation of the fund
- 2 Purposes of the Organization and the fund
- 3 General economic conditions
- 4 Possible effect of inflation and deflation
- 5 Expected total return from investment income and appreciation or depreciation of investments
- 6 Other resources of the Organization
- 7 Investment policies of the Organization

The composition of net assets by type of endowment fund at June 30, 2012 and 2011 was

| <b>2012</b>                      |                     |                               |                               |                     |
|----------------------------------|---------------------|-------------------------------|-------------------------------|---------------------|
|                                  | <b>Unrestricted</b> | <b>Temporarily Restricted</b> | <b>Permanently Restricted</b> | <b>Total</b>        |
| Donor-restricted endowment funds | \$ -                | \$ 1,964,547                  | \$ 19,673,189                 | \$21,637,736        |
| Board-designated endowment funds | 344,116             | -                             | -                             | 344,116             |
| Total endowment funds            | <u>\$ 344,116</u>   | <u>\$ 1,964,547</u>           | <u>\$ 19,673,189</u>          | <u>\$21,981,852</u> |
| <b>2011</b>                      |                     |                               |                               |                     |
|                                  | <b>Unrestricted</b> | <b>Temporarily Restricted</b> | <b>Permanently Restricted</b> | <b>Total</b>        |
| Donor-restricted endowment funds | \$ -                | \$ 1,673,521                  | \$ 19,023,643                 | \$20,697,164        |
| Board-designated endowment funds | 329,747             | -                             | -                             | 329,747             |
| Total endowment funds            | <u>\$ 329,747</u>   | <u>\$ 1,673,521</u>           | <u>\$ 19,023,643</u>          | <u>\$21,026,911</u> |



**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

Changes in endowment net assets for the years ended June 30 were

| <b>2012</b>                                          |                     |                                   |                                   |                     |
|------------------------------------------------------|---------------------|-----------------------------------|-----------------------------------|---------------------|
|                                                      | <b>Unrestricted</b> | <b>Temporarily<br/>Restricted</b> | <b>Permanently<br/>Restricted</b> | <b>Total</b>        |
| Endowment net assets, beginning of year              | \$ 329,747          | \$ 1,673,521                      | \$ 19,023,643                     | \$21,026,911        |
| Investment income                                    | 5,556               | 323,398                           | 395,390                           | 724,344             |
| Contributions                                        | -                   | 40                                | 234,156                           | 234,196             |
| Appropriation of endowment<br>assets for expenditure | -                   | (44,944)                          | -                                 | (44,944)            |
| Other changes - fund transfers                       | 595                 | 12,532                            | -                                 | 13,127              |
| Net assets acquired in SCH affiliation               | 8,218               | -                                 | 20,000                            | 28,218              |
| Endowment net assets, end of year                    | <u>\$ 344,116</u>   | <u>\$ 1,964,547</u>               | <u>\$ 19,673,189</u>              | <u>\$21,981,852</u> |

  

| <b>2011</b>                                          |                     |                                   |                                   |                     |
|------------------------------------------------------|---------------------|-----------------------------------|-----------------------------------|---------------------|
|                                                      | <b>Unrestricted</b> | <b>Temporarily<br/>Restricted</b> | <b>Permanently<br/>Restricted</b> | <b>Total</b>        |
| Endowment net assets, beginning of year              | \$ 321,802          | \$ 1,437,833                      | \$ 17,880,434                     | \$19,640,069        |
| Investment income                                    | 7,945               | 446,528                           | 538,678                           | 993,151             |
| Contributions                                        | -                   | 482                               | 605,239                           | 605,721             |
| Appropriation of endowment<br>assets for expenditure | -                   | (211,322)                         | -                                 | (211,322)           |
| Other changes - fund transfers                       | -                   | -                                 | (708)                             | (708)               |
| Endowment net assets, end of year                    | <u>\$ 329,747</u>   | <u>\$ 1,673,521</u>               | <u>\$ 19,023,643</u>              | <u>\$21,026,911</u> |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

Amounts of donor-restricted endowment funds classified as permanently and temporarily restricted net assets at June 30 consisted of

|                                                                                                                                                      | <u>2012</u>          | <u>2011</u>          |
|------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| Permanently restricted net assets - portion of perpetual endowment funds required to be retained permanently by explicit donor stipulation or SPMIFA | \$ 19,673,189        | \$ 19,023,643        |
| Temporarily restricted net assets                                                                                                                    | <u>1,964,547</u>     | <u>1,673,521</u>     |
|                                                                                                                                                      | <u>\$ 21,637,736</u> | <u>\$ 20,697,164</u> |

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and other items supported by its endowment while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the Organization must hold in perpetuity or for donor-specified periods, as well as those of board-designated endowment funds. Under the Organization's policies, endowment assets are invested in a manner that is intended to produce a real return, net of inflation and investment management costs, to provide growth over the long-term. The Organization targets a diversified asset allocation that balances risk with rate of return.

The Organization has a policy of appropriating for expenditure each year 50% of its endowment fund's earnings throughout the previous 12 months through the fiscal year-end preceding the fiscal year-end the distribution is planned. The remaining 50% of the earnings stays in the endowment fund to facilitate growth. In establishing this policy, the Organization considered the long-term expected return on its endowment. Accordingly, over the long-term, the Organization expects the current spending policy to allow its endowment to grow. This is consistent with the Organization's objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Organization is required to retain as a fund of perpetual duration pursuant to donor stipulations or SPMIFA. There were no such deficiencies as of June 30, 2012 or 2011.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**Note 13: Functional Expenses**

The Organization provides health care services primarily to residents within its geographic area. Expenses related to providing these services are as follows:

|                            | <u>2012</u>          | <u>2011</u>          |
|----------------------------|----------------------|----------------------|
| Health care services       | \$349,040,602        | \$336,638,391        |
| General and administrative | <u>128,144,339</u>   | <u>124,085,300</u>   |
|                            | <u>\$477,184,941</u> | <u>\$460,723,691</u> |

**Note 14: Operating Leases**

Noncancelable operating leases for equipment and buildings expire in various years through December 2017.

Future minimum lease payments at June 30, 2012, are:

|                               |                      |
|-------------------------------|----------------------|
| 2013                          | \$ 3,783,112         |
| 2014                          | 3,136,169            |
| 2015                          | 1,847,721            |
| 2016                          | 1,420,649            |
| 2017                          | 455,460              |
| Later years                   | <u>134,760</u>       |
| Future minimum lease payments | <u>\$ 10,777,871</u> |

Total rent expense for the Organization for the years ended June 30, 2012 and 2011 was approximately \$6,178,000 and \$6,470,000, respectively.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**Note 15: Contributions Receivable**

Contributions receivable consisted of the following

|                                                | <b>2012</b>                 | <b>2011</b>                 |
|------------------------------------------------|-----------------------------|-----------------------------|
|                                                | <u>                    </u> | <u>                    </u> |
| Due within one year                            | \$ 530,785                  | \$ 830,525                  |
| Due in one to five years                       | <u>563,534</u>              | <u>336,690</u>              |
|                                                | 1,094,319                   | 1,167,215                   |
| Less Allowance for uncollectible contributions | (182,655)                   | (152,010)                   |
| Less Unamortized discount                      | <u>(35,830)</u>             | <u>(11,613)</u>             |
|                                                | <u><u>\$ 875,834</u></u>    | <u><u>\$ 1,003,592</u></u>  |

Contributions receivable are included in other assets and other receivables. Discount rates ranged from 3.3% to 5.5% in 2011 and is 5.5% in 2012. Contributions receivable are included under other assets.

**Note 16: Retirement Plans**

The Organization has a defined contribution pension plan covering employees who meet the age and length of service requirement. The Organization makes contributions for each participant based on a fixed percentage of the participant's compensation, up to a stated maximum.

The Organization also has a defined contribution 403(b) plan covering substantially all employees. Participants make voluntary contributions to the plan, up to a fixed percentage of the participants' compensation. The Organization matches 50% of participant contributions up to 2.5% of participants' gross wages.

Contributions to the plans were approximately \$10,998,000 and \$10,620,000 for June 30, 2012 and 2011, respectively.

**Note 17: Related Party and Affiliates**

As noted in Note 1, the Clinic manages several smaller hospitals in Montana and Wyoming. Under the affiliate agreements, the Clinic generally provides key personnel such as the CEO and a variety of other support services. The Clinic in return receives reimbursement for salary expenses and a monthly management fee. As a result of these management affiliations, the Clinic may become exposed to a variety of financial and/or legal contingencies. In management's opinion, there are no known contingencies related to these affiliation agreements that have not been disclosed or recorded in the consolidated financial statements.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**Note 18: Affiliation with Stillwater Hospital Association, Inc.**

On August 12, 2011, the Clinic executed an affiliation agreement with Stillwater Hospital Association, Inc., a not-for-profit public benefit organization which owns and operates Stillwater Community Hospital (SCH), a not-for-profit hospital that provides health care services in Columbus, Montana and the surrounding area. The Organization expects the affiliation will allow it to provide more comprehensive health care services in its current service area and achieve cost savings through elimination of certain duplicative administrative and other functions. The affiliation was accomplished by the Clinic becoming the sole member of Stillwater Hospital Association, Inc. and having the ability to appoint the Board members of Stillwater Hospital Association, Inc. No consideration was transferred for the net assets of Stillwater Hospital Association, Inc., thus the fair value of unrestricted net assets received by the Organization is shown as contribution revenue in the consolidated statements of operations.

The following table summarizes the amounts of the assets acquired and liabilities assumed recognized at the affiliation date:

**Recognized Fair Value of Identifiable Assets**

**Acquired and Liabilities Assumed**

|                               |                            |
|-------------------------------|----------------------------|
| Current assets                | \$ 1,976,365               |
| Property, plant and equipment | 3,080,898                  |
| Current liabilities           | (242,850)                  |
| Long-term debt                | <u>(1,409,804)</u>         |
| Total contribution received   | <u><u>\$ 3,404,609</u></u> |

**Summary of Contribution Received**

**by Net Asset Classification**

|                                              |                            |
|----------------------------------------------|----------------------------|
| Unrestricted contribution received           | \$ 3,379,620               |
| Temporarily restricted contribution received | 4,989                      |
| Permanently restricted contribution received | <u>20,000</u>              |
| Total contribution received                  | <u><u>\$ 3,404,609</u></u> |

The affiliation resulted in an inherent contribution received of \$3,404,609, which represents the net recognized amount of identifiable assets acquired over the liabilities assumed. Acquisition of the unrestricted net assets has been included in contribution revenue in the consolidated statements of operations. The temporarily and permanently restricted net assets have been included as increases to those classes of net assets in the amounts of \$4,989 and \$20,000, respectively.

SCH contributed revenues of \$4,711,080 and changes in unrestricted net assets of \$197,453 to the Organization for the period from the affiliation date through June 30, 2012.

# Billings Clinic

## Notes to Consolidated Financial Statements

### June 30, 2012 and 2011

The County issued \$1,930,000 Healthcare and Boarding Home Facilities Revenue Bonds, Series 1999 (the Bonds), which were used to finance the renovation and expansion of assisted-living units. In lieu of operating the above-mentioned facilities itself, the County has leased the facilities to Stillwater Hospital Association, Inc. (primary obligor). The maturity date of the Bonds is July 2, 2029. The Clinic has guaranteed the payment of principal and interest on the Bonds, which is operative until no Bonds are outstanding, unless the County elects to terminate the lease. At June 30, 2012 and 2011, the outstanding principal balance is approximately \$1,485,000 and \$1,535,000, respectively.

#### **Note 19: Disclosures About Fair Value of Assets and Liabilities**

Accounting Standards Codification (ASC) Topic 820, *Fair Value Measurements*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also specifies a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full-term of the assets or liabilities
- Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy.

#### ***Investments***

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include money market funds, equities, and mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Level 2 securities include U.S. Government securities, corporate debt securities and real estate. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy. The Organization does not have any investments classified as Level 3.

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

***Interest Rate Swap Agreement***

The fair value is estimated using forward-looking interest rate curves, discounted cash flows, and credit risk credits that are observable or that have unobservable inputs that are supported by little or no market activity, therefore, are classified within Level 3 of the valuation hierarchy.

|                                       |                   | <b>June 30, 2012</b>                                                                                                                                                                                                                                                                                                                                                                                                      |            |  |              |
|---------------------------------------|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--|--------------|
|                                       |                   | <b>Fair Value Measurements Using</b>                                                                                                                                                                                                                                                                                                                                                                                      |            |  |              |
|                                       |                   | <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> <b>Quoted Prices<br/>in Active<br/>Markets for<br/>Identical<br/>Assets<br/>(Level 1)</b> </div> <div style="text-align: center;"> <b>Significant<br/>Other<br/>Observable<br/>Inputs<br/>(Level 2)</b> </div> <div style="text-align: center;"> <b>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</b> </div> </div> |            |  |              |
|                                       | <b>Fair Value</b> |                                                                                                                                                                                                                                                                                                                                                                                                                           |            |  |              |
| Equity securities                     |                   |                                                                                                                                                                                                                                                                                                                                                                                                                           |            |  |              |
| International                         | \$ 21,632,133     | \$ 21,632,133                                                                                                                                                                                                                                                                                                                                                                                                             | \$ -       |  | \$ -         |
| Consumer discretionary<br>and staples | 16,238,647        | 16,238,647                                                                                                                                                                                                                                                                                                                                                                                                                | -          |  | -            |
| Health care                           | 9,188,477         | 9,188,477                                                                                                                                                                                                                                                                                                                                                                                                                 | -          |  | -            |
| Industrials and materials             | 11,242,195        | 11,242,195                                                                                                                                                                                                                                                                                                                                                                                                                | -          |  | -            |
| Information technology                | 12,323,927        | 12,323,927                                                                                                                                                                                                                                                                                                                                                                                                                | -          |  | -            |
| Other industries                      | 18,097,285        | 18,097,285                                                                                                                                                                                                                                                                                                                                                                                                                | -          |  | -            |
| U S Government securities             | 41,858,302        | -                                                                                                                                                                                                                                                                                                                                                                                                                         | 41,858,302 |  | -            |
| Corporate debt securities             | 56,305,349        | -                                                                                                                                                                                                                                                                                                                                                                                                                         | 56,305,349 |  | -            |
| Mutual funds                          |                   |                                                                                                                                                                                                                                                                                                                                                                                                                           |            |  |              |
| Domestic equity funds                 | 11,019,955        | 11,019,955                                                                                                                                                                                                                                                                                                                                                                                                                | -          |  | -            |
| International equity funds            | 2,456,980         | 2,456,980                                                                                                                                                                                                                                                                                                                                                                                                                 | -          |  | -            |
| Bond funds                            | 15,794,930        | 15,794,930                                                                                                                                                                                                                                                                                                                                                                                                                | -          |  | -            |
| Other                                 | 590,505           | -                                                                                                                                                                                                                                                                                                                                                                                                                         | 590,505    |  | -            |
| Interest rate swaps                   | (30,136,424)      | -                                                                                                                                                                                                                                                                                                                                                                                                                         | -          |  | (30,136,424) |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

| June 30, 2011                         |               |                                                                               |                                                           |                                                    |
|---------------------------------------|---------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|
| Fair Value Measurements Using         |               |                                                                               |                                                           |                                                    |
|                                       |               | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|                                       | Fair Value    |                                                                               |                                                           |                                                    |
| Equity securities                     |               |                                                                               |                                                           |                                                    |
| International                         | \$ 13,929,826 | \$ 13,929,826                                                                 | \$ -                                                      | \$ -                                               |
| Consumer discretionary<br>and staples | 17,696,314    | 17,696,314                                                                    | -                                                         | -                                                  |
| Health care                           | 10,939,247    | 10,939,247                                                                    | -                                                         | -                                                  |
| Industrials and materials             | 15,616,602    | 15,616,602                                                                    | -                                                         | -                                                  |
| Information technology                | 9,272,111     | 9,272,111                                                                     | -                                                         | -                                                  |
| Other industries                      | 18,276,688    | 18,276,688                                                                    | -                                                         | -                                                  |
| U S Government securities             | 59,021,135    | -                                                                             | 59,021,135                                                | -                                                  |
| Corporate debt securities             | 48,158,397    | -                                                                             | 48,158,397                                                | -                                                  |
| Mutual funds                          |               |                                                                               |                                                           |                                                    |
| Domestic equity funds                 | 10,515,172    | 10,515,172                                                                    | -                                                         | -                                                  |
| International equity funds            | 2,694,394     | 2,694,394                                                                     | -                                                         | -                                                  |
| Bond funds                            | 8,902,234     | 8,902,234                                                                     | -                                                         | -                                                  |
| Other                                 | 618,241       | -                                                                             | 618,241                                                   | -                                                  |
| Interest rate swaps                   | (19,210,571)  | -                                                                             | -                                                         | (19,210,571)                                       |



**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying balance sheets using significant unobservable (Level 3) inputs

|                                                                                 | <u><b>Interest<br/>Rate Swaps</b></u> |
|---------------------------------------------------------------------------------|---------------------------------------|
| Balance, July 1, 2010                                                           | \$ (22,153,253)                       |
| Total realized and unrealized gains and losses included in change in net assets | <u>2,942,682</u>                      |
| Balance, June 30, 2010                                                          | (19,210,571)                          |
| Total realized and unrealized gains and losses included in change in net assets | <u>(10,925,853)</u>                   |
| Balance, June 30, 2011                                                          | <u><u>\$ (30,136,424)</u></u>         |

***Cash and Cash Equivalents***

The carrying amount approximates fair value

***Contributions Receivable***

Fair value is estimated at the present value of the future payments expected to be received

***Notes Payable and Long-term Debt***

Fair value is estimated based on the borrowing rates currently available to the Organization for debt with similar terms and maturities

The following table presents estimated fair values of the Clinic's financial instruments at June 30, 2012 and 2011

|                | <u><b>2012</b></u>                |                          | <u><b>2011</b></u>                |                          |
|----------------|-----------------------------------|--------------------------|-----------------------------------|--------------------------|
|                | <u><b>Carrying<br/>Amount</b></u> | <u><b>Fair Value</b></u> | <u><b>Carrying<br/>Amount</b></u> | <u><b>Fair Value</b></u> |
| Long-term debt | <u>\$ 182,871,531</u>             | <u>\$ 184,862,132</u>    | <u>\$ 143,796,737</u>             | <u>\$ 143,238,679</u>    |

**Billings Clinic**  
**Notes to Consolidated Financial Statements**  
**June 30, 2012 and 2011**

**Note 20: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

***Allowance for Net Patient Service Revenue Adjustments***

Estimates of allowances for adjustments included in net patient service revenue are described in Notes 1 and 2.

***Medical Malpractice Claims***

Estimates related to the accrual for medical malpractice claims are described in Notes 1 and 8.

***Litigation***

In the normal course of business, the Organization is, from time to time, subject to allegations that may or do result in litigation. Some of these allegations are in areas not covered by the Organization's self-insurance program (discussed elsewhere in these notes) or by commercial insurance, for example, allegations regarding employment practices or performance of contracts. The Organization evaluates such allegations by conducting investigations to determine the validity of each potential claim. Based upon the advice of counsel, management records an estimate of the amount of ultimate expected loss, if any, for each of these matters. Events could occur that would cause the estimate of ultimate loss to differ materially in the near term.

***Investments***

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying balance sheet.

***Recovery Audit Contractor Demonstration Project***

In 2005, the Centers for Medicare & Medicaid Services (CMS) announced a new demonstration project using recovery audit contractors (RACs) as a part of CMS' further efforts to assure accurate payments. The project uses RACs to search for potentially improper Medicare payments that may have been made to health care providers and that were not detected through existing CMS program integrity efforts. Once a RAC identifies a claim it believes to be improper, it makes an adjustment to the provider's Medicare reimbursement in an amount estimated to equal the overpayment or underpayment.

# **Billings Clinic**

## **Notes to Consolidated Financial Statements**

### **June 30, 2012 and 2011**

The Clinic will adjust revenue for amounts that are assessed under the RAC audits at the time a notice is received or when sufficient information is available to make a reasonable estimate of amounts due. RAC assessments against the Clinic have been received, and the financial statements have been adjusted. Additional assessments are anticipated, however, the outcomes of such assessments are unknown and cannot be reasonably estimated.

#### ***Valuation of Interest Rate Swaps***

The fair value of the liability related to the interest rate swaps is estimated using forward-looking interest curves, discounted cash flows and credit risk. The Clinic has retained an independent third party to assist in valuing this liability. However, the actual amount to potentially settle the liability could vary significantly from the estimated liability recorded.

#### ***Current Economic Conditions***

The current protracted economic decline continues to present health care organizations with difficult circumstances and challenges, which in some cases have resulted in large and unanticipated declines in the fair value of investments and other assets, large declines in contributions, constraints on liquidity and difficulty obtaining financing. The financial statements have been prepared using values and information currently available to the Organization.

Current economic conditions, including the rising unemployment rate, have made it difficult for certain of our patients to pay for services rendered. As employers make adjustments to health insurance plans or more patients become unemployed, services provided to self-pay and other payors may significantly impact net patient service revenue, which could have an adverse impact on the Organization's future operating results. Further, the effect of economic conditions on the state may have an adverse effect on cash flows related to the Medicaid program.

Given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in investment values and allowances for accounts and contributions receivable that could negatively impact the Organization's ability to meet debt covenants or maintain sufficient liquidity.

#### **Note 21: Subsequent Event**

Subsequent to year-end, the Clinic approved becoming the sole member of New West Health Services. As indicated in Note 6, the Clinic held a 46.5% equity interest in New West Health Services as of June 30, 2012 and 2011.

Subsequent events have been evaluated through the date of the Independent Auditors' Report, which is the date the financial statements were available to be issued.

## **Supplementary Information**

# Billings Clinic

## Balance Sheet - Consolidating Information

### June 30, 2012

#### Assets

|                                                      | Billings<br>Clinic | Billings<br>Clinic<br>Foundation | Montana<br>Healthcare<br>Indemnity,<br>LLC | Stillwater<br>Community<br>Hospital | Eliminations    | Total          |
|------------------------------------------------------|--------------------|----------------------------------|--------------------------------------------|-------------------------------------|-----------------|----------------|
| <b>Current Assets</b>                                |                    |                                  |                                            |                                     |                 |                |
| Cash and cash equivalents                            | \$ 10 697 306      | \$ 242 109                       | \$ 2 129 164                               | \$ 476 795                          | \$ -            | \$ 13 545 374  |
| Short-term investments                               | 235 343            | -                                | -                                          | -                                   | -               | 235 343        |
| Assets limited as to use - current                   | 3 302 120          | -                                | -                                          | -                                   | -               | 3 302 120      |
| Patient accounts receivable net of allowance         |                    |                                  |                                            |                                     |                 |                |
| \$51 561 000                                         | 75 698 020         | -                                | -                                          | 855 858                             | -               | 76 553 878     |
| Other receivables                                    | 3 240 888          | 227 347                          | 2 200 000                                  | -                                   | (2 400 822)     | 3 267 413      |
| Estimated amounts due from third-party payers        | 3 878 499          | -                                | -                                          | 191 872                             | -               | 4 070 371      |
| Due from affiliate                                   | 156 067            | -                                | -                                          | -                                   | (156 067)       | -              |
| Supplies                                             | 6 952 924          | -                                | -                                          | 114 805                             | -               | 7 067 729      |
| Prepaid expenses and other                           | 4 743 573          | 10 283                           | 6 428                                      | 43 568                              | -               | 4 803 852      |
|                                                      |                    |                                  |                                            |                                     |                 |                |
| Total current assets                                 | 108 904 740        | 479 739                          | 4 335 592                                  | 1 682 898                           | (2 556 889)     | 112 846 080    |
| <b>Assets Limited as to Use</b>                      |                    |                                  |                                            |                                     |                 |                |
| Internally designated                                | 117 581 077        | -                                | -                                          | 8 813                               | -               | 117 589 890    |
| Externally restricted by donors                      | -                  | 27 732 637                       | -                                          | 24 989                              | -               | 27 757 626     |
| Held by trustee                                      | 58 403 662         | -                                | -                                          | 142 790                             | -               | 58 546 452     |
|                                                      | 175 984 739        | 27 732 637                       | -                                          | 176 592                             | -               | 203 893 968    |
| Less amount required to meet current obligations     | 3 302 120          | -                                | -                                          | -                                   | -               | 3 302 120      |
|                                                      |                    |                                  |                                            |                                     |                 |                |
|                                                      | 172 682 619        | 27 732 637                       | -                                          | 176 592                             | -               | 200 591 848    |
| <b>Investments</b>                                   |                    |                                  |                                            |                                     |                 |                |
| Investment in and advances to equity investee        | 9 016 646          | -                                | -                                          | -                                   | -               | 9 016 646      |
| Long-term investments                                | 72 498 433         | 4 728 647                        | 6 932 087                                  | 445 185                             | (250 000)       | 84 354 352     |
|                                                      |                    |                                  |                                            |                                     |                 |                |
|                                                      | 81 515 079         | 4 728 647                        | 6 932 087                                  | 445 185                             | (250 000)       | 93 370 998     |
| <b>Property and Equipment, Net</b>                   | 189 709 747        | 512 644                          | -                                          | 11 663 799                          | -               | 201 886 190    |
| <b>Other Assets</b>                                  |                    |                                  |                                            |                                     |                 |                |
| Interest in net assets of Billings Clinic Foundation | 33 131 378         | -                                | -                                          | -                                   | (33 131 378)    | -              |
| Deferred financing costs                             | 2 406 842          | -                                | -                                          | -                                   | -               | 2 406 842      |
| Other                                                | 170 298            | 875 834                          | -                                          | -                                   | -               | 1 046 132      |
|                                                      |                    |                                  |                                            |                                     |                 |                |
|                                                      | 35 708 518         | 875 834                          | -                                          | -                                   | (33 131 378)    | 3 452 974      |
|                                                      |                    |                                  |                                            |                                     |                 |                |
| Total assets                                         | \$ 588 520 703     | \$ 34 329 501                    | \$ 11 267 679                              | \$ 13 968 474                       | \$ (35 938 267) | \$ 612 148 090 |

# Billings Clinic

## Balance Sheet - Consolidating Information

### June 30, 2012

#### Liabilities and Net Assets

|                                             | Billings<br>Clinic | Billings<br>Clinic<br>Foundation | Montana<br>Healthcare<br>Indemnity,<br>LLC | Stillwater<br>Community<br>Hospital | Eliminations    | Total          |
|---------------------------------------------|--------------------|----------------------------------|--------------------------------------------|-------------------------------------|-----------------|----------------|
| <b>Current Liabilities</b>                  |                    |                                  |                                            |                                     |                 |                |
| Current maturities of long-term debt        | \$ 3 982 749       | \$ -                             | \$ -                                       | \$ 537 513                          | \$ -            | \$ 4 520 262   |
| Accounts payable                            | 21 191 504         | 836 114                          | -                                          | 286 112                             | (2 400 822)     | 19 912 908     |
| Accounts payable - construction             | 1 451 420          | -                                | -                                          | -                                   | -               | 1 451 420      |
| Accrued compensation and related expenses   | 17 397 494         | -                                | -                                          | 139 864                             | -               | 17 537 358     |
| Accrued expenses - other                    | 6 805 142          | -                                | -                                          | 10 128                              | -               | 6 815 270      |
| Estimated amounts due to third-party payers | 4 999 927          | -                                | -                                          | -                                   | -               | 4 999 927      |
| Due to affiliate                            | -                  | 156 067                          | -                                          | -                                   | (156 067)       | -              |
| Other                                       | 1 615 448          | 205 942                          | -                                          | -                                   | -               | 1 821 390      |
| Total current liabilities                   | 57 443 684         | 1 198 123                        | -                                          | 973 617                             | (2 556 889)     | 57 058 535     |
| <b>Long-term Debt</b>                       | 168 958 474        | -                                | -                                          | 9 392 795                           | -               | 178 351 269    |
| <b>Interest Rate Swap Agreement</b>         | 30 136 424         | -                                | -                                          | -                                   | -               | 30 136 424     |
| <b>Other Long-term Liabilities</b>          | 7 783 674          | -                                | 10 051 762                                 | -                                   | -               | 17 835 436     |
| Total liabilities                           | 264 322 256        | 1 198 123                        | 10 051 762                                 | 10 366 412                          | (2 556 889)     | 283 381 664    |
| <b>Net Assets</b>                           |                    |                                  |                                            |                                     |                 |                |
| Unrestricted                                | 296 653 835        | 4 340 251                        | 1 215 917                                  | 3 577 073                           | (4 590 251)     | 301 196 825    |
| Temporarily restricted                      | 7 891 423          | 9 137 938                        | -                                          | 4 989                               | (9 137 938)     | 7 896 412      |
| Permanently restricted                      | 19 653 189         | 19 653 189                       | -                                          | 20 000                              | (19 653 189)    | 19 673 189     |
| Total net assets                            | 324 198 447        | 33 131 378                       | 1 215 917                                  | 3 602 062                           | (33 381 378)    | 328 766 426    |
| Total liabilities and net assets            | \$ 588 520 703     | \$ 34 329 501                    | \$ 11 267 679                              | \$ 13 968 474                       | \$ (35 938 267) | \$ 612 148 090 |

# Billings Clinic

## Statement of Operations – Consolidating Information

### Year Ended June 30, 2012

|                                                                                  | Billings<br>Clinic | Billings<br>Clinic<br>Foundation | Montana<br>Healthcare<br>Indemnity,<br>LLC | Stillwater<br>Community<br>Hospital | Eliminations | Total          |
|----------------------------------------------------------------------------------|--------------------|----------------------------------|--------------------------------------------|-------------------------------------|--------------|----------------|
| <b>Operating Revenues</b>                                                        |                    |                                  |                                            |                                     |              |                |
| Patient service revenue (net of contractual allowances and discounts)            | \$ 525 556 818     | \$ -                             | \$ -                                       | \$ 3 869 466                        | \$ (154 077) | \$ 529 272 207 |
| Provision for uncollectible accounts                                             | (39 823 252)       | -                                | -                                          | (265 473)                           |              | (40 088 725)   |
| Net patient service revenue less provision for uncollectible accounts            | 485 733 566        | -                                | -                                          | 3 603 993                           | (154 077)    | 489 183 482    |
| Other                                                                            | 14 262 303         | 756 893                          | 4 720 195                                  | 1 107 087                           | (5 401 694)  | 15 444 784     |
| Net assets released from restrictions used for operations                        | 1 378 442          | -                                | -                                          | -                                   | 154 740      | 1 533 182      |
| Total operating revenues                                                         | 501 374 311        | 756 893                          | 4 720 195                                  | 4 711 080                           | (5 401 031)  | 506 161 448    |
| <b>Operating Expenses</b>                                                        |                    |                                  |                                            |                                     |              |                |
| Salaries and wages                                                               | 234 736 339        | 377 383                          | -                                          | 1 618 658                           | -            | 236 732 380    |
| Employee benefits                                                                | 46 670 177         | -                                | -                                          | 341 961                             | -            | 47 012 138     |
| Purchased services and professional fees                                         | 32 731 892         | 345 604                          | -                                          | 1 275 084                           | (358 481)    | 33 994 099     |
| Supplies and other                                                               | 132 998 373        | 371 802                          | 4 236 010                                  | 1 059 649                           | (5 214 759)  | 133 451 075    |
| Depreciation and amortization                                                    | 17 449 374         | 9 218                            | -                                          | 171 031                             | -            | 17 629 623     |
| Interest                                                                         | 8 294 733          | -                                | -                                          | 70 893                              | -            | 8 365 626      |
| Total operating expenses                                                         | 472 880 888        | 1 104 007                        | 4 236 010                                  | 4 537 276                           | (5 573 240)  | 477 184 941    |
| <b>Operating Income (Loss)</b>                                                   | 28 493 423         | (347 114)                        | 484 185                                    | 173 804                             | 172 209      | 28 976 507     |
| <b>Other Income (Expense)</b>                                                    |                    |                                  |                                            |                                     |              |                |
| Investment return                                                                | 8 614 893          | 410 195                          | 267 086                                    | 11 419                              | -            | 9 303 593      |
| Net unrealized gains (losses) on investments                                     | (9 188 066)        | (572 971)                        | 158 172                                    | (15 291)                            | -            | (9 618 156)    |
| Change in fair value of interest rate swap agreements                            | (10 925 853)       | -                                | -                                          | -                                   | -            | (10 925 853)   |
| Loss on extinguishment of debt                                                   | (1 095 000)        | -                                | -                                          | -                                   | -            | (1 095 000)    |
| Contribution received in affiliation with SCH                                    | -                  | -                                | -                                          | 3 379 620                           | -            | 3 379 620      |
| Other income (expense)                                                           | (200 205)          | -                                | -                                          | 27 521                              | (17 468)     | (190 152)      |
| Total other income (expense)                                                     | (12 794 231)       | (162 776)                        | 425 258                                    | 3 403 269                           | (17 468)     | (9 145 948)    |
| <b>Excess of Revenues Over Expenses</b>                                          | 15 699 192         | (509 890)                        | 909 443                                    | 3 577 073                           | 154 741      | 19 830 559     |
| Change in interest in net assets of Billings Clinic Foundation                   | (367 681)          | -                                | -                                          | -                                   | 367 681      | -              |
| Net assets released from restriction used for purchase of property and equipment | 1 510 484          | -                                | -                                          | -                                   | -            | 1 510 484      |
| Other                                                                            | -                  | (12 532)                         | -                                          | -                                   | -            | (12 532)       |
| <b>Increase (Decrease) in Unrestricted Net Assets</b>                            | \$ 16 841 995      | \$ (522 422)                     | \$ 909 443                                 | \$ 3 577 073                        | \$ 522 422   | \$ 21 328 511  |

**Billings Clinic**  
**Selected Ratios**  
**Year Ended June 30, 2012**

|                                                                                                                                                      | <u>2012</u>               | <u>2011</u>           |
|------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|
| <b>Long-term debt service coverage ratio (Supplemental Master Trust Indenture to amend Supplemental Master Trust Indenture for Obligation No. 1)</b> |                           |                       |
| Unrestricted liquid funds                                                                                                                            |                           |                       |
| Cash and cash equivalents                                                                                                                            | \$ 10,697,306             | \$ 11,512,519         |
| Short-term investments                                                                                                                               | 235,343                   | 2,993,396             |
| Assets limited as to use by Board for capital improvements                                                                                           | 117,581,077               | 115,768,825           |
| Long-term investments                                                                                                                                | 72,498,433                | 51,409,267            |
| Less current portion of long-term debt                                                                                                               | <u>(3,982,749)</u>        | <u>(9,285,446)</u>    |
|                                                                                                                                                      | <u>\$ 197,029,410</u>     | <u>\$ 172,398,561</u> |
| <br>Average unrestricted liquid funds                                                                                                                | <br><u>\$ 184,713,986</u> |                       |
| <br>5% of average unrestricted liquid funds                                                                                                          | <br><u>\$ 9,235,699</u>   |                       |
| <br>Income available for debt service                                                                                                                |                           |                       |
| 5% of average unrestricted liquid funds                                                                                                              | \$ 9,235,699              |                       |
| Excess of revenues over expenses                                                                                                                     | 15,699,192                |                       |
| Investment income (loss)                                                                                                                             | (8,614,893)               |                       |
| Change in net unrealized losses on investments                                                                                                       | 9,188,066                 |                       |
| Interest rate swaps market adjustment                                                                                                                | 10,925,853                |                       |
| Depreciation and amortization                                                                                                                        | 17,449,374                |                       |
| Interest                                                                                                                                             | <u>8,294,733</u>          |                       |
|                                                                                                                                                      | <u>\$ 62,178,024</u>      |                       |
| <br>Long-term debt services requirements - maximum annual debt service                                                                               | <br><u>\$ 10,975,484</u>  |                       |
| <br><b>Long-term maximum debt service coverage ratio</b>                                                                                             | <br><u><u>5.67</u></u>    |                       |



**Billings Clinic**  
**Selected Ratios**  
**Year Ended June 30, 2012**

**Long-term debt service coverage ratio (Supplemental Master Trust Indenture for Obligation No. 7)**

|                                                      |                      |
|------------------------------------------------------|----------------------|
| Excess of revenues over expense                      | \$ 15,699,192        |
| Change in net unrealized losses on investments       | 9,188,066            |
| Interest rate swaps market adjustment                | 10,925,853           |
| Depreciation and amortization                        | 17,449,374           |
| Interest                                             | 8,294,733            |
|                                                      | <u>\$ 61,557,218</u> |
| Long-term debt services requirements                 | <u>\$ 10,204,665</u> |
| <b>Long-term maximum debt service coverage ratio</b> | <u>6 03</u>          |

**Long-term debt service coverage ratio (Supplemental Master Trust Indenture for Series 2011A and B)**

|                                                                    |                      |
|--------------------------------------------------------------------|----------------------|
| Revenues                                                           | \$ 549,812,456       |
| Operating expenses                                                 | (512,704,140)        |
| Depreciation and amortization                                      | 17,449,374           |
| Interest                                                           | 8,294,733            |
|                                                                    | <u>\$ 62,852,423</u> |
| Long-term debt services requirements - maximum annual debt service | <u>\$ 10,975,484</u> |
| <b>Long-term maximum debt service coverage ratio</b>               | <u>5 73</u>          |

**Liquidity ratio (Supplemental Master Trust Indenture for Obligation No. 7 and Series 2011A and B)**

|                                             |                       |
|---------------------------------------------|-----------------------|
| Cash and cash equivalents                   | \$ 10,697,306         |
| Short-term investments                      | 235,343               |
| Long-term investments                       | 66,681,284            |
| Assets limited as to use                    |                       |
| By Board, for capital improvements          | 117,581,077           |
| Under indenture agreement - held by trustee | 58,403,662            |
|                                             | <u>\$ 253,598,672</u> |
| Current liabilities                         | <u>\$ 57,443,684</u>  |
| <b>Maintenance of liquidity ratio</b>       | <u>4 41</u>           |

**Billings Clinic**  
**Selected Ratios**  
**Year Ended June 30, 2012**

**Debt to Capitalization ratio (Supplemental Master Trust Indenture for Obligation No. 7 and Series 2011A and B)**

|                                           |                       |
|-------------------------------------------|-----------------------|
| Debt to capitalization ratio              |                       |
| Long-term debt, including current portion | \$ 172,941,223        |
| Unrestricted net assets                   | <u>296,653,835</u>    |
|                                           | <u>\$ 469,595,058</u> |
| <b>Debt to capitalization ratio</b>       | <u><u>36.8%</u></u>   |

**Days Cash on Hand (Supplemental Master Trust Indenture for Obligation No. 7 and Series 2011A and B)**

|                                                            |                       |
|------------------------------------------------------------|-----------------------|
| Days cash on hand                                          |                       |
| Cash and cash equivalents                                  | \$ 10,697,306         |
| Short-term investments                                     | 235,343               |
| Long-term investments                                      | 66,681,284            |
| Assets limited as to use by Board for capital improvements | <u>117,581,077</u>    |
|                                                            | <u>\$ 195,195,010</u> |
| <br>Total operating expense                                | <br>\$ 512,704,140    |
| Depreciation and amortization expense                      | <u>17,449,374</u>     |
|                                                            | <u>\$ 495,254,766</u> |
|                                                            | 365                   |
|                                                            | \$ 1,356,862          |
| <b>Days cash on hand</b>                                   | 143.86                |