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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

ΑI	For the	2011 calendar year, or tax year beginning JUL I, 2011 and e	nding ل	UN 30, 2012				
В	Check if applicable	C Name of organization		D Employer identific	cation number			
	Addres	PALO ALTO PARTNERS IN EDUCATION						
	Name change	Doing Business As		77-0	186364			
	initial return Termin ated	, , , , , , , , , , , , , , , , , , , ,	Room/suite	E Telephone number 650-	, 329-3990			
	Ameno return	City or town, state or country, and ZIP + 4		G Gross receipts \$ 4,924,482.				
	Applic tion			H(a) Is this a group return				
	pendir	F Name and address of principal officer: CATHI SCHROEDER		for affiliates?	Yes X No			
_		SAME AS C ABOVE	1 1	H(b) Are all affiliates inc				
<u> </u>	Tax-exe	empt status: X 501(c)(3) 501(c) ()	r 527	4	list (see instructions)			
		e: WWW.PAPIE.ORG organization: X Corporation Trust Association Other	l Vonr	H(c) Group exemption	n number ► 1 State of legal domicile: CA			
	art I	Summary	L TEAT	or joinnation, 2005[19	Glate of legal dufficile, C11			
_		Briefly describe the organization's mission or most significant activities: RAISE	S FUN	DS FOR ALL	STUDENTS IN			
Governance	1 '	THE PALO ALTO UNIFIED SCHOOL DISTRICT.						
ī.		Check this box if the organization discontinued its operations or dispos	ed of more	than 25% of its net as	ssets.			
Ş.		Number of voting members of the governing body (Part VI, line 1a)		3	23			
		Number of independent voting members of the governing body (Part VI, line 1b)		4	23			
es &	5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)		5	3			
νiti	6	Total number of volunteers (estimate if necessary)		6	200			
Activities &	7 a	Total unrelated business revenue from Part VIII, column (C), line 12		7a	0.			
_	b	Net unrelated business taxable income from Form 990-T, line 34		7b	0.			
			<u> </u>	Prior Year	Current Year 4,919,689.			
ne	8	Contributions and grants (Part VIII, line 1h)		3,839,389.	4,919,009.			
Revenue	9	Program service revenue (Part VIII, line 2g)	-	2,438.	4,793.			
æ	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	\vdash	2,430.	0.			
		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		3,841,827.	4,924,482.			
_		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		3,527,423.	4,549,089.			
		Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.			
Ś	١	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		144,382.	177,493.			
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.			
X De	ь	Total fundraising expenses (Part IX, column (D), line 25/ 5 7	56.					
Ũ	1 17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		130,978.	142,271.			
	18	Total expenses. Add lines 13-17 (must equal Part IX; column (A) (fibe 25)		3,802,783.	4,868,853.			
	19			39,044.	55,629.			
Net Assets or	2	Manda	В	eginning of Current Year 622,123.	End of Year 606,874.			
SSE	20	Total assets (Part X, line 16)		70,878.	0.00,874.			
let A	21	Total liabilities (Part X, line 26)	-	551,245.	606,874.			
	art II	Net assets or fund balances Subtract line 21 from line 20 Signature Block		331,2131	000,0.20			
		lities of perjury, I declare that I have examined this return, including accompanying schedules	s and statem	nents, and to the best of m	ny knowledge and belief, it is			
		ct, and complete Declaration of praparer (other than, officer) is based on all information of wh			,			
_		X Kithy Helmody		x 9/25	112			
Sig	gn	Signature of officer		Date				
He	ere	KATHY SCHROEDER, EXECUTIVE DIRECTOR Type or print name and title						
_		Print/Type preparer's name Preparer's signature 7	·	Date Check	PTIN			
Pa	id	NASI RAISSIAN	<u> </u>	9/7)12 If self-emplo	P01023106			
	eparer	Firm's name ROBERT LEE & ASSOCIATES, LLP		Firm's EIN	27-1155496			
Us	e Only	Firm's address 226 AIRPORT PARKWAY, SUITE 350						
_		SAN JOSE, CA 95110		Phone no. 4	08.855.6770			
M	av the I	RS discuss this return with the preparer shown above? (see instructions)			X Yes No			

Form **990** (2011)

		n-, .		
			-	
4d	Other program services (Describe	in Schedule O.)		
	(Expenses \$	including grants of \$) (Revenue \$)
<u>4e</u>	Total program service expenses	4,601,599.		
				Form 990 (2011)

Form 990 (2011) PALO ALTO PARTNERS IN EDUCATION
Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?		163	140
٠	If "Yes," complete Schedule A	1	x i	
2	Is the organization required to complete Schedule B, Schedule of Contributors	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
•	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			٠,,
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	 	X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,	445	x	
	Part VI Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	11a		
D	assets reported in Part X, line 167 If "Yes," complete Schedule D, Part VII	11b		х
_	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total	110		 -
Ü	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
_	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	<u> </u>	X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	-	X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	446		x
45	or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	14b	<u> </u>	
15	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		x
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	<u> </u>	 	
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		x
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines		Ī	
	1c and 8a? If "Yes, " complete Schedule G, Part II	18	L	X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
ь	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		<u> </u>
		E	. aan	(2011)

Form 990 (2011) PALO ALTO PARTNERS
Part IV Checklist of Required Schedules (continued)

	One of the dured of the dured (contained)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the	21	X	
00	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,	21	- 11	
22	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		x
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
23	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete	1		
	Schedule J	23		х
242	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
270	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	_	
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
Ū	any tax-exempt bonds?	24c		
а	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
_	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV		1	ļ
	instructions for applicable filing thresholds, conditions, and exceptions).			l
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			1
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?	١		٠.
	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			x
	Schedule N, Part II	32		├ ^
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	22		X
•	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		x
25.0	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	 	X
	Did the organization have a controlled entity within the meaning of section 312(b)(13)? Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of	002	1	+
b	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		x
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?		<u> </u>	†
30	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			Ť
٥.	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	<u> </u>		
	Note. All Form 990 filers are required to complete Schedule O	38	X	
_			990	(2011

77-0186364 PALO ALTO PARTNERS IN EDUCATION Page 5 Form 990 (2011) Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response to any question in this Part V Yes No 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 0 b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming X (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 2a filed for the calendar year ending with or within the year covered by this return X 2b b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? За b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a X financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts X 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a $\overline{\mathbf{x}}$ b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit X 6a any contributions that were not tax deductible? b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). X a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a 7b b If "Yes," did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required X to file Form 8282? 7c d If "Yes," indicate the number of Forms 8282 filed during the year X e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7е $\overline{\mathbf{x}}$ 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7a 7h h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9a 9b b Did the organization make a distribution to a donor, donor advisor, or related person? Section 501(c)(7) organizations. Enter. 10 10a a Initiation fees and capital contributions included on Part VIII, line 12 10b b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders 11a b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12b b If "Yes." enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. 13a a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. **b** Enter the amount of reserves the organization is required to maintain by the states in which the

14a

14b

X

13b 13c

organization is licensed to issue qualified health plans

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

c Enter the amount of reserves on hand

X

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management No Yes 23 1a Enter the number of voting members of the governing body at the end of the tax year 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 23 b Enter the number of voting members included in line 1a, above, who are independent 1b 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 X of officers, directors, or trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? X 5 Did the organization become aware during the year of a significant diversion of the organization's assets? X Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or X more members of the governing body? 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or X 7b persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: X 8a a The governing body? X **b** Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the X organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) Yes No X 10a 10a Did the organization have local chapters, branches, or affiliates? b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, 10b and branches to ensure their operations are consistent with the organization's exempt purposes? $\overline{\mathbf{x}}$ 11a 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe X in Schedule O how this was done 12c X Did the organization have a written whistleblower policy? 13 X 14 Did the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X 15a The organization's CEO, Executive Director, or top management official X 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X 16a taxable entity during the year? b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶CA Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Another's website X Upon request Own website 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, physical address, and telephone number of the person who possesses the books and records of the organization: KATHRINE SCHROEDER, PALO ALTO PARTNERS IN EDUCATION - 650-329-3990 94306 25 CHURCHILL AVENUE, PALO ALTO, CA

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average hours per	Ďοx,	not ci unle:	ss pe	ition more rson l	than o	h an	(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	week (describe hours for related organizations in Schedule O)	stee or director	Institutional trustee	Officer		Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) ELAINE HAHN										
CO-PRESIDENT	15.00	Х		Х				0.	0.	0.
(2) KAREN FRENCH NEUMAN	1									•
VP OF FINANCE & ADMINISTRATION	10.00	Х		X		<u> </u>		0.	0.	0.
(3) LINDA VERHULP		ا ˈ					Ì			
VP OF STRATEGIC PLANNING	5.00	X		Х	_	oxdot	L_	0.	0.	0.
(4) DIANE DOWNEND	1.0.00	i		l				1		•
TREASURER	10.00	Х		X		<u> </u>		0.	0.	0.
(5) LINDA FURRIER										
DIRECTOR OF DEVELOPMENT	5.00	X	<u> </u>					0.	0.	0.
(6) ELIZABETH OLSON										
DIRECTOR OF DEVELOPMENT	5.00	Х	L		<u> </u>		<u> </u>	0.	0.	0.
(7) ROBIN REYNOLDS	1				1					
CO-VP OF SCHOOLS DEVELOPMENT	15.00	X		X	╙	_		0.	0.	0.
(8) SARAH SANDS	1	l								
VP MARKETING & CO-VP SCHOOLS DEV	15.00	X		X				0.	0.	0.
(9) RUTH-ANNE SIEGEL					Ì					
DIRECTOR - DEVELOPMENT	5.00	X				<u> </u>	<u> </u>	0.	0.	0.
(10) JANE L. SMITH										
DIRECTOR - MARKETING & COM	5.00	X	_		<u> </u>		L	0.	0.	0.
(11) MEREDITH ACKLEY		۱ <u>. </u>					l			
DIRECTOR - DEVELOPMENT	5.00	X	L	_	╙	<u> </u>		0.	0.	0.
(12) MELISSA ANDERSON		l		İ						
DIRECTOR - DEVELOPMENT	5.00	X				<u> </u>	╙	0.	0.	0.
(13) ALLI DEETER		l					ł			
DIRECTOR - DEVELOPMENT	5.00	X	_			_		0.	0.	0.
(14) BECKY EPSTEIN	1	l								
VP COMM DEV & GOV	12.00	X	<u> </u>	X		_		0.	0.	0.
(15) ANDREA COOK FLEMING										
DIRECTOR - MARKETING & COM	5.00	X	<u> </u>	<u> </u>	↓_	_	_	0.	0.	0.
(16) DAVID STEWART					1					
SECRETARY	5.00	X	<u> </u>	X	┺	<u> </u>	┖	0.	0.	0.
(17) JEANNE MARZANO							1			1
ASSISTANT TREASURER	5.00	X	<u>1_</u>	X				0.	0.	0 .

Part VII Section A. Officers, Directors, Tru		nplo	yee			High	est			_			
(A)	(B)			•	C) Huon			(D)	(E)			(F)	_
Name and title	Average hours per	Position (do not check more than one box, unless person is both an						Reportable	Reportable			imate	
	week					is bot x/trus		compensation from	compensation from related	-		ount c other	JT
	(describe	Ē						the	organizations	ons compens			ion
	hours for	gile				-		organization	(W-2/1099-MISC	o	•		
	related	o ea	trustee			nsate		(W-2/1099-MISC)	,		orga	nizatio	on
	organizations	trus	a tr		a ye	ed					and	relate	b:
	in Schedule O)	Individual trustee or director	Institutional t	Officer	Key employee	Highest compensated employee	Former				orgai	nızatıc	ins
(18) MELISSA RELLER	O,	Ĕ	Ĕ	통	Ş	<u> </u>	윤						
DIRECTOR - DEVELOPMENT	5.00	x						0.		0.			0.
(19) JANE RYTINA					<u> </u>								
DIRECTOR - DEVELOPMENT	5.00	X						0.		0.		_	0.
(20) TANIA NANEVICZ													_
DIRECTOR - DEVELOPMENT	5.00	X	<u>L</u> .	<u> </u>	<u> </u>	<u> </u>		0.		0.			0.
(21) CHRISTINE MURAD													_
DIRECTOR - MARKETING & COM.	5.00	X					_	0.		0.			0.
(22) CLINT SMITH	E 00	x						0.		٥.			0.
DIRECTOR - GOVERNANCE (23) TERRY GODFREY	5.00	^				-	├-	0.		٠.			<u> </u>
CO-PRESIDENT AND CEO	15.00	X		x				0.		٥.			0.
(24) BELLE GRIFFITHS	13.00		┢┈				H			**			<u> </u>
FORMER DIRECTOR - DEVELOPMENT	5.00	\mathbf{x}						0.		0.			0.
(25) DIANA WALSH							ı						
FORMER VP - DEVELOPMENT	10.00	X		Х				0.		0.			0.
(26) ERIC VERWILLOW													
FORMER DIRECTOR - MARKETING AND COMM	0.00	X				<u>L_</u>	<u>L</u>	0.	1	0.			0.
1b Sub-total								0.	1	0.			0.
c Total from continuation sheets to Part VI	I, Section A					▶		110,000.				0.	
d Total (add lines 1b and 1c)						_		110,000.			_		<u> </u>
2 Total number of individuals (including but n	ot limited to tr	nose	: IIST	eo a	vod	e) w	no r	eceived more than \$100	э,000 от геропавіє	;			1
compensation from the organization											Т	Yes	No
3 Did the organization list any former officer,	director, or tr	ıste	e. ke	ev er	npla	ovee	. or	highest compensated e	emplovee on	1			
line 1a? If "Yes," complete Schedule J for s			-,	.,		-,	,				3	- 1	X
4 For any individual listed on line 1a, is the su			omp	ensa	atio	n an	d ot	her compensation from	the organization				
and related organizations greater than \$15									_		4		X
5 Did any person listed on line 1a receive or a	accrue compe	nsat	ion	from	an	y un	relat	ted organization or indiv	idual for services				
rendered to the organization? If "Yes," com	plete Schedu	le J	for s	uch	per	son					5		X
Section B. Independent Contractors									\$100,000 of a series		-41 4		
Complete this table for your five highest countries the organization. Report compensation for	•	-								pens	ation ti	rom	
(A)	ine calendar y	ear	enu	iiig v	WILLI	OI V	VILLI	(B)	year.		(C	3	
Name and business	address	N	ON	E				Description of	services	C	omper	, isatio	n
										•			
									+				
2 Total number of independent contractors (including but i	not I	ımıte	ed to	the	se l	ste	d above) who received r	more than				

.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (D) (E) (F) (C) (A) (B) Position Reportable Reportable Estimated Name and title Average (check all that apply) compensation compensation amount of hours from from related other per organizations compensation week the Highest compensated employee organization (W-2/1099-MISC) from the Individual trustee or director (W-2/1099-MISC) organization Institutional trustee and related organizations Officer (27) ERWIN HOSONO 0. 10.00 X 0. 0. X FORMER DIRECTOR - TRES, FINANCE & AD (28) JUDY LOGAN X 0. 10.00 X 0. 0. FORMER VP - MARKETING AND COMMUNITY (29) MANDY LOWELL X 0. 10.00 X 0. 0. FORMER VP - DEVELOPMENT (30) MEGAN O'REILLY LEWIS X 0. 0. 0. 5.00 FORMER DIRECTOR - MARKETING & COMM (31) SRIRAM SANKAR 0. 5.00 X X 0. 0. FORMER SECRETARY (32) MICAELA PRESTI 5.00 X 0. 0. 0. FORMER DIRECTOR - FINANCE & ADMIN (33) KATHRINE K SCHROEDER X 40.00 110,000. 0. 0. EXECUTIVE DIRECTOR 110,000. Total to Part VII, Section A, line 1c

Form **990** (2011)

Forr	n 990 (ALTO PAR	RTNERS IN	EDUCATION		77-0186	364 Page 9
Pa	rt VII	Statement of Rever	nue					
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a	Federated campaigns	1a					
Gra	b	Membership dues	1b					
ts,	C	Fundraising events	1c					
iai	d	Related organizations	1d	-				
Sim,	е	Government grants (contribut						
utio	f	All other contributions, gifts, gran	its, and	010 600				
Q T		similar amounts not included abo		919,689.				
no.	g	Noncash contributions included in lines	s 1a-1f \$		4,919,689.			
<u> </u>	<u></u>	Total. Add lines 1a-1f		Business Code	4 ,919,009.			
9	2 a			Business Code				
vic	Z a			-				
Ser	c				-			
am eve	d			-				-
Program Service Revenue	е							
Ā	f	All other program service reve	enue					
	g	Total. Add lines 2a-2f						
	3	Investment income (including	dividends, ınter	est, and				
		other similar amounts)		>	4,793.			4,793.
	4	Income from investment of ta	x-exempt bond	proceeds				
	5	Royalties						
			(i) Real	(ii) Personal	,			
	6 a							
	b	•		 				
	C	, ,	<u> </u>		'			
		Net rental income or (loss) Gross amount from sales of	(i) Securities	(II) Other			-	
	/ a	assets other than inventory	(i) Securities	(ii) Other				
	h	Less: cost or other basis	<u> </u>	+				
		and sales expenses						
	С	Gain or (loss)	<u> </u>	 	1			
		Net gain or (loss)	-	•	1			1
٥	8 a	Gross income from fundraisin	ng events (not					
eun		including \$	of		1			
Other Revenue		contributions reported on line	e 1c). See		ļ			
ē		Part IV, line 18	ŧ	3		ļ		
5	l .	Less: direct expenses	ŀ	·	Į			
		Net income or (loss) from fun	_	<u> </u>				<u> </u>
	9 a	Gross income from gaming a				1		
		Part IV, line 19		<u>'</u>	ļ			
		Less: direct expenses Net income or (loss) from gan	l ning optivities	` <u> </u>	}			
		Gross sales of inventory, less	_			 		
	10 4	and allowances		a				
	ь	Less. cost of goods sold	ì		1	1		
		Net income or (loss) from sale		•	1	1		
		Miscellaneous Revenu		Business Code				
	11 a							
	b							
	С							
	d				ļ			
	_	Total. Add lines 11a-11d		•	4 024 402			1 703
	12	Total revenue. See instructions.			4,924,482.	0.	0	4,793.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respons	se to any question in this	Part IX		
Do n	ot include amounts reported on lines 6b,	(A) Total expenses	(B) Program service	(C) Management and	(D) Fundraising
	b, 9b, and 10b of Part VIII.	Total expenses	expenses	general expenses	expenses
1	Grants and other assistance to governments and				_
	organizations in the United States. See Part IV, line 21	4,549,089.	4,549,089.		
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	115,000.	28,750.	28,750.	57,500.
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
	Other salaries and wages	48,542.	12,136.	12,136.	24,270.
	Pension plan accruals and contributions (include				
	section 401(k) and section 403(b) employer contributions)				
	Other employee benefits				
	Payroll taxes	13,951.	3,488.	3,488.	6,975.
	Fees for services (non-employees):				
	Management				
	Legal		·		- -
	Accounting	14,000.		14,000.	
	Lobbying				-
	Professional fundraising services. See Part IV, line 17				
	Investment management fees	*			
	Other	15,886.			15,886.
_	Advertising and promotion	15,475.			15,475.
13	Office expenses	54,538.	458.	8,144.	45,936.
14	Information technology	18,527.		· -	18,527.
	Royalties				<u> </u>
16	Occupancy				
17	Travel				<u> </u>
	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials		•		
	Conferences, conventions, and meetings				
20	Interest			·	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,345.	336.	336.	673.
23	Insurance	7,342.	7,342.		
24	Other expenses. Itemize expenses not covered	7	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
2-7	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
	TRAINING & DEVELOPMENT	10,002.		4,688.	5,314.
b	STRATEGIC PLANNING	5,156.		5,156.	
_		3,2300		0,200	<u> </u>
d		-			
	All other expenses				
e 25	Total functional expenses. Add lines 1 through 24e	4,868,853.	4,601,599.	76,698.	190,556.
26	Joint costs. Complete this line only if the organization	2,000,000	2,002,000		
20	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	. 🗂				
	Check here If following SOP 98-2 (ASC 958-720)			<u>. </u>	Form 990 (2011)

Form 990 (2011)
Part X | Balance Sheet

Pa	rt X	Balance Sheet					
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			609,570.	1	582,934.
	2	Savings and temporary cash investments			-	2	
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net		·		4	
	5	Receivables from current and former officers, di	rectors	, trustees, key	-		
		employees, and highest compensated employee	es. Coi	nplete Part II			
		of Schedule L		•		5	
	6	Receivables from other disqualified persons (as	define	d under section			
		4958(f)(1)), persons described in section 4958(c					
		employers and sponsoring organizations of sect		-			
		employees' beneficiary organizations (see instru				6	
इंड	7	Notes and loans receivable, net	01.01.0	·		7	
Assets	8	Inventories for sale or use				8	
⋖	9	Prepaid expenses and deferred charges			11,395.	9	21,187.
	!	Land, buildings, and equipment: cost or other	1				21/10/1
	l loa	basis Complete Part VI of Schedule D	10a	25,253.			
	۱		10a	22,500.	1,158.	10-	2,753.
	l	Less: accumulated depreciation	100	22,300.	1,150.	10c	2,755.
	11	Investments - publicly traded securities				11	
	12	Investments - other securities See Part IV, line				12	
	13	Investments - program-related. See Part IV, line			13		
	14	Intangible assets		14			
	15	Other assets See Part IV, line 11		622,123.	15 16	606,874.	
	16	Total assets. Add lines 1 through 15 (must equ	ai iine i	34)	6,344.		000,074.
	17	Accounts payable and accrued expenses	-	64,534.	17		
	18	Grants payable	04,334.	18			
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
Liabilities	21	Escrow or custodial account liability. Complete I		- t		21	
Ē	22	Payables to current and former officers, director					
<u> </u>		highest compensated employees, and disqualifi	ed per	sons. Complete Part II			
_		of Schedule L				22	
	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelate		·		24	
	25	Other liabilities (including federal income tax, pa	•				
		parties, and other liabilities not included on lines	17-24). Complete Part X of			
		Schedule D			70 070	25	
	26	Total liabilities. Add lines 17 through 25		7	70,878.	26	0.
		Organizations that follow SFAS 117, check he	ere 🕨	X and complete			
ces		lines 27 through 29, and lines 33 and 34.			EE1 0/E		606 074
<u>a</u>	27	Unrestricted net assets			551,245.	27	606,874.
Ba	28	Temporarily restricted net assets				28	
밑	29	Permanently restricted net assets		. —		29	1
Ţ		Organizations that do not follow SFAS 117, c	heck h	ere 🕨 📖 and			
Ö		complete lines 30 through 34.					
set	30	Capital stock or trust principal, or current funds				30	
As	31	Paid-ın or capıtal surplus, or land, building, or ed				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in	come,	or other funds		32	605.051
~	33	Total net assets or fund balances			551,245.	33	606,874.
	34	Total liabilities and net assets/fund balances			622,123.	34	606,874. Form 990 (2011)

Form	990 (2011) PALO ALTO PARTNERS IN EDUCATION	77-	0186364	Pa	ge 12
Pa	rt XI Reconciliation of Net Assets		`		
	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	4,92		
2	Total expenses (must equal Part IX, column (A), line 25)	2	4,86		
3	Revenue less expenses. Subtract line 2 from line 1	3			29.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	55	1, 2	245.
5	Other changes in net assets or fund balances (explain in Schedule O)	5			0.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	60	6,8	74.
Pa	rt XIII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	О.			l
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a	<u> </u>	X
b	Were the organization's financial statements audited by an independent accountant?		2b	X	<u> </u>
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audıt,		l	
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	Ь—
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a		ŀ	
	separate basis, consolidated basis, or both.				
	Separate basis Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Au	dit		l
	Act and OMB Circular A-133?		3a	_	X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired aud			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		3b		<u> </u>
			Forn	1990	(2011)

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

PALO ALTO PARTNERS IN EDUCATION

Employer identification number 77-0186364

Part I	Reason 1	or Public Chari	ty Status (All organiza	ations mus	st complet	e this part	.) See ınst	ructions					
he organ	zation is not a	private foundation I	pecause it is. (For lines 1	through 1	1, check o	only one b	ox.)						
1 🗀	A church, cor	vention of churches	s, or association of churc	hes descr	ibed in se	ction 170(b)(1)(A)(i).						
2	A school desc	cribed in section 17	0(b)(1)(A)(ii). (Attach Sch	nedule E.)									
з 🗀	A hospital or	a cooperative hospit	al service organization d	lescribed i	n section	170(b)(1)(A)(iii).						
4			perated in conjunction v					(b)(1)(A)(iii	i). Enter tl	ne hospital	's nam	e,	
	city, and state	e:											
5 🔲	An organization	on operated for the	benefit of a college or un	iversity ow	vned or op	erated by	a governr	nental uni	describe	ed in			
	section 170((b)(1)(A)(iv). (Comple	ete Part II.)	-									
6 🗀	A federal, stat	te, or local governme	ent or governmental unit	described	l in section	n 170(b)(1)(A)(v).						
7 X	An organization	on that normally rec	eives a substantial part o	of its suppo	ort from a	governme	ntal unit o	r from the	general p	ublic desc	ribed i	n	
	section 170(b)(1)(A)(vi). (Complete Part II.)												
в 🗀			ection 170(b)(1)(A)(vi). (Complete	Part II.)								
9 🔲	An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from												
			nctions - subject to certa										
			axable income (less sect										
		509(a)(2). (Complete	•		•			-					
10 🔲			perated exclusively to test	st for publi	c safety. S	ee sectio	n 509(a)(4	l).					
11 🔲	An organization	on organized and or	perated exclusively for th	e benefit c	of, to perfo	rm the fur	ctions of,	or to carry	y out the	purposes o	of one	or	
	more publicly	supported organiza	ations described in section	on 509(a)(1) or section	n 509(a)(2). See se c	tion 509(a	a)(3). Che	ck the box	that		
	describes the	type of supporting	organization and comple	ete lines 11	le through	11h.							
	a Type I	b 🗀	☐ Type II c	: 🔲 Туре	e III - Func	tionally int	egrated		d 🗀	Type III - 0	Other		
е 🗀	By checking t	this box, I certify tha	t the organization is not	controlled	directly of	r indirectly	by one or	r more dise	qualified p	persons oth	ner tha	n	
	foundation m	anagers and other t	han one or more publicly	/ supporte	d organiza	tions desc	ribed in s	ection 509	9(a)(1) or s	section 509	(a)(2).		
f	If the organization	ation received a writ	ten determination from t	he IRS tha	t it is a Ty	pe I, Type	II, or Type	e III					
	supporting or	rganization, check th	nis box										
g	Since August	17, 2006, has the c	organization accepted an	y gift or co	ontribution	from any	of the follo	owing per:	sons?				
	(i) A persor	n who directly or ind	irectly controls, either al	one or tog	ether with	persons d	escribed i	in (ii) and (ııi) below,		Yes	No	
	the gove	erning body of the si	upported organization?							11g(ı)			
	(ii) A family	member of a persor	n described in (i) above?							11g(ii)			
	(iii) A 35% d	controlled entity of a	person described in (i) o	or (ii) above	∍?					11g(iii)		<u> </u>	
h	Provide the fo	ollowing information	about the supported org	ganizatıon((s).								
(I) Name	of supported	(ii) EIN	(iii) Type of	(iv) Is the o				(vi) is organization	the i	(vii) An	nount o	f	
	anization		organization (described on lines 1-9	in col. (i) lis governing ((i) organız	ed in the	sup	port		
			above or IRC section					U.S					
			(see instructions))	Yes	No	Yes	No	Yes	No				
									 				
							ļ		 				
		l	1										
					ļ	ļ		 	\vdash				
					}]						
				 	ļ	ļ	<u> </u>	ļ	-				
		1	1]	}						

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

Schedule A (Form 990 or 990-EZ) 2011 PALO ALTO PARTNERS IN EDUCATION 77-0186364 Page 2
Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III)

Se	ction A. Public Support									
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total			
1	Gifts, grants, contributions, and			·	-					
	membership fees received. (Do not									
	ınclude any "unusual grants.")	2461226.	2804199.	3256111.	3839389.	4919689.	17280614.			
2	Tax revenues levied for the organ-				-					
	ization's benefit and either paid to									
	or expended on its behalf									
3	The value of services or facilities									
	furnished by a governmental unit to									
	the organization without charge	0464006	0004400	2056444	200000	1010600	4800644			
	Total. Add lines 1 through 3	2461226.	2804199.	3256111.	3839389.	4919689.	17280614.			
5	The portion of total contributions									
	by each person (other than a									
	governmental unit or publicly									
	supported organization) included									
	on line 1 that exceeds 2% of the									
	amount shown on line 11,						102 772			
_	column (f)						103,773.			
	Public support. Subtract line 5 from line 4				_		17176841.			
	ction B. Total Support		# \ 0.000				1			
	ndar year (or fiscal year beginning in)	(a) 2007 2461226.	(b) 2008 2804199.	(c) 2009 3256111.	(d) 2010 3839389.	(e) 2011	(f) Total 17280614.			
		2401220.	2004199.	3230111.	3033303.	4919009.	1/200014.			
8	Gross income from interest,									
	dividends, payments received on									
	securities loans, rents, royalties	60,111.	31,028.	13,607.	2,438.	4,793.	111,977.			
_	and income from similar sources Net income from unrelated business	00,111.	31,020.	13,007.	2,430.	4,193.	111,311.			
9										
	activities, whether or not the									
40	business is regularly carried on						 			
IU	Other income Do not include gain									
	or loss from the sale of capital assets (Explain in Part IV.)	10.					10.			
44	Total support. Add lines 7 through 10				-		17392601.			
12		etc (see instruction	ne)			12	17332001.			
13		•	•	d fourth or fifth to	av vear as a sectio					
	organization, check this box and stor	-	inst, second, trii	a, roartii, or ilitii te	ax year as a section	11 301(0)(3)	ightharpoonup			
Se	ction C. Computation of Publ	ic Support Pe	rcentage		-					
	Public support percentage for 2011 (column (f))		14	98.76 %			
	Public support percentage from 2010	• • • • • • • • • • • • • • • • • • • •	•	, o. a		15	98.93 %			
	33 1/3% support test - 2011. If the	-		n line 13. and line	14 is 33 1/3% or n					
	stop here. The organization qualifies						►X			
Ŀ	33 1/3% support test - 2010. If the		_		l line 15 is 33 1/3%	or more, check t				
	and stop here. The organization qual	-					▶□			
17a	7a 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,									
	and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization									
	meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization									
t	b 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or									
	more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the									
	organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization									
18	Private foundation. If the organization	on did not check a	box on line 13, 16	a, 16b, 17a, or 17l	o, check this box a	and see instruction	ns 🕨 🗀			
							0 or 990-EZ) 2011			

Schedule A (Form 990 or 990-EZ) 2011 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support										
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total			
1	Gifts, grants, contributions, and									
	membership fees received. (Do not									
	include any "unusual grants.")									
2	Gross receipts from admissions,									
	merchandise sold or services per-					ļ				
	formed, or facilities furnished in									
	any activity that is related to the organization's tax-exempt purpose									
3	Gross receipts from activities that									
_	are not an unrelated trade or bus-									
	iness under section 513									
4	Tax revenues levied for the organ-									
~	<u>-</u>									
	ization's benefit and either paid to									
_	or expended on its behalf		 -							
5	The value of services or facilities									
	furnished by a governmental unit to									
	the organization without charge									
6	Total. Add lines 1 through 5									
7a	Amounts included on lines 1, 2, and									
	3 received from disqualified persons		77							
b	Amounts included on lines 2 and 3 received									
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the			Ì						
	amount on line 13 for the year									
c	Add lines 7a and 7b									
8	Public support (Subtract line 7c from line 6.)		-							
Section B. Total Support										
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total			
	Amounts from line 6	3-7	(-,		, , , , , , , , , , , , , , , , , , , ,	, ,				
	Gross income from interest,				 -					
	a Gross income from interest, dividends, payments received on									
	securities loans, rents, royalties									
	and income from similar sources				 		 			
C	Unrelated business taxable income					ĺ				
	(less section 511 taxes) from businesses						1			
	acquired after June 30, 1975	-	-							
	Add lines 10a and 10b					1				
11	Net income from unrelated business activities not included in line 10b.	i								
	whether or not the business is		ł							
	regularly carried on				1	<u> </u>	<u> </u>			
12	Other income. Do not include gain or loss from the sale of capital			1						
	assets (Explain in Part IV.)				<u> </u>					
13	Total support (Add lines 9, 10c, 11, and 12)			<u> </u>		1				
14	First five years. If the Form 990 is fo	r the organization'	s first, second, thi	rd, fourth, or fifth	tax year as a secti	on 501(c)(3) organ	ization,			
	check this box and stop here									
Se	ction C. Computation of Publ	ic Support Pe	rcentage							
15	Public support percentage for 2011 (line 8, column (f) d	livided by line 13,	column (f))		15	%			
16	Public support percentage from 2010	Schedule A, Part	: III, line 15			16	%			
	ction D. Computation of Inve			<u> </u>						
17	Investment income percentage for 20	011 (line 10c, colu	mn (f) divided by l	ne 13, column (f))		17	%			
	Investment income percentage from	•		,,,	•	18	%			
	a 33 1/3% support tests - 2011. If the			on line 14, and lin	ne 15 is more than	33 1/3%, and line	17 is not			
	more than 33 1/3%, check this box a									
	o 33 1/3% support tests - 2010. If the									
•	line 18 is not more than 33 1/3%, ch									
00			_							
20	Private foundation. If the organization	m did not check a	DUX UN INC 14, IS	a, or 190, check	uns DOX and see if	istructions -				

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
➤ Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

PALO ALTO PARTNERS IN EDUCATION

Employer identification number 77-0186364

Par	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Fund	s or Accounts. Complete if the								
	organization answered "Yes" to Form 990, Part IV, lin	e 6.									
		(a) Donor advised funds	(b) Funds and other accounts								
1	Total number at end of year										
2	Aggregate contributions to (during year)										
3	Aggregate grants from (during year)	•									
4	Aggregate value at end of year										
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advi	sed funds								
	are the organization's property, subject to the organization's		Yes No								
6	Did the organization inform all grantees, donors, and donor a	_	e used only								
	for charitable purposes and not for the benefit of the donor										
	impermissible private benefit?	, , , ,	Yes No								
Par		ganization answered "Yes" to Form 990,	Part IV, line 7.								
1	Purpose(s) of conservation easements held by the organizat										
	Preservation of land for public use (e.g., recreation or		storically important land area								
	Protection of natural habitat		tified historic structure								
	Preservation of open space										
2	Complete lines 2a through 2d if the organization held a quality	fied conservation contribution in the form	of a conservation easement on the last								
	day of the tax year.										
	, ,		Held at the End of the Tax Year								
а	Total number of conservation easements		2a								
b	Total acreage restricted by conservation easements	2b									
	Number of conservation easements on a certified historic st	2c									
	Number of conservation easements included in (c) acquired	ture									
_	listed in the National Register	2d									
3											
_	year >	,									
4	Number of states where property subject to conservation ea	sement is located									
5	Does the organization have a written policy regarding the pe		:								
	violations, and enforcement of the conservation easements	= :	Yes No								
6	Staff and volunteer hours devoted to monitoring, inspecting	, and enforcing conservation easements	during the year ▶								
7	Amount of expenses incurred in monitoring, inspecting, and										
8	Does each conservation easement reported on line 2(d) abo										
	and section 170(h)(4)(B)(II)?	•	Yes No								
9	In Part XIV, describe how the organization reports conservat	tion easements in its revenue and expens	se statement, and balance sheet, and								
	include, if applicable, the text of the footnote to the organiza										
	conservation easements.		-								
Pai	t III Organizations Maintaining Collections o	of Art, Historical Treasures, or	Other Similar Assets.								
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8.									
1a	If the organization elected, as permitted under SFAS 116 (A	SC 958), not to report in its revenue state	ement and balance sheet works of art,								
	historical treasures, or other similar assets held for public ex	hibition, education, or research in further	ance of public service, provide, in Part XIV,								
	the text of the footnote to its financial statements that described										
b	If the organization elected, as permitted under SFAS 116 (A		nt and balance sheet works of art, historical								
	treasures, or other similar assets held for public exhibition, e										
	relating to these items:	•	.,								
	(i) Revenues included in Form 990, Part VIII, line 1		▶ \$								
	(ii) Assets included in Form 990, Part X		► \$ ► \$								
2	If the organization received or held works of art, historical tre	easures, or other similar assets for finance									
_	the following amounts required to be reported under SFAS										
а	Revenues included in Form 990, Part VIII, line 1	,,	▶ \$								
	Assets included in Form 990, Part X	· ·	. \$ S								
_			· · · · · · · · · · · · · · · · · · ·								

	<u> </u>	O PARTNER							86364		
Par	1 3 3 3		_								
3	Using the organization's acquisition, accession	on, and other record	ls, chec	k any of the	following that	t are a siç	gnificant	use of its	collection i	items	
	(check all that apply).										
а	Public exhibition	d			hange progra	ıms					
b	Scholarly research	е	. [Other							
C	Preservation for future generations										
4	4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.										
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets											
										<u> </u>	
Par	 		ete if the	e organizatio	n answered '	'Yes" to f	Form 990	, Part IV,	line 9, or		
	reported an amount on Form 990, Par										
1a	1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included										
	on Form 990, Part X?										
b	b If "Yes," explain the arrangement in Part XIV and complete the following table.										
	Amount										
	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e 1f				
f	5										
	Did the organization include an amount on Fo	·	217						∐ Yes	L_J No	
	If "Yes," explain the arrangement in Part XIV.			#3.4 H . =		15.4.19 4.4					
Par	t V Endowment Funds. Complete if		r		1						
		(a) Current year	(b) F	Prior year	(c) Two year		a) inree y	ears back	(e) Four y	ears back	
1a	Beginning of year balance				4.	L,750.					
_	Contributions	<u>.</u>									
	0.4 550										
	d Grants or scholarships 21,750.										
е	Other expenditures for facilities										
	and programs		ļ 								
	Administrative expenses				 						
g	End of year balance		- () 1		-\\ - 1				l		
2	Provide the estimated percentage of the curr	ent year end baland		ig, column (a	a)) neid as:						
a	Board designated or quasi-endowment	0/	_%								
	Permanent endowment	%									
С	The percentages in lines 20. 2h and 20 show	%									
20	The percentages in lines 2a, 2b, and 2c should have there endowment funds not in the posse		ation th	at are held a	and administs	red for th	o organi	zation			
Ja	•	ssion of the organiz	auon un	at are riciu a	and administe	ired for ti	ie organii	Lation	Г	res No	
	·										
	(i) unrelated organizations (ii) related organizations 3a(ii)										
h	If "Yes" to 3a(ii), are the related organizations	s listed as required o	on Sche	dule R2					3b	\neg	
4	Describe in Part XIV the intended uses of the	•							[]		
_	t VI Land, Buildings, and Equipm					*					
	Description of property	(a) Cost or o	-	<u> </u>	t or other	(c) Ac	cumulate	ed	(d) Book	value	
		basis (invest	ment)	basis	(other)	dep	reciation				
1a	Land										
b	Buildings										
С	Leasehold improvements										
d	Equipment										
ее	Other			2	25,253.		22,5	00.		,753.	
Total	. Add lines 1a through 1e. (Column (d) must e	gual Form 990. Part	t X. colu	mn (B), line	10(c))				2	753.	

Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)

Fin 48 (ASC 740) Footnote in Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's flability for uncertain tax positions under 2. FIN 48 (ASC 740)

(8) (9) (10) (11)

SUSTAINED FOR AN INDIVIDUAL UNCERTAIN TAX POSITION OR FOR ALL UNCERTAIN

TAX POSITIONS IN THE AGGREGATE COULD DIFFER FROM THE AMOUNT RECOGNIZED.

Sche	dule D	Form 99	0) 2011	al Inform	PALO ALTO PA ation (continued)	ARTNI	ERS .	IN EDUCAT	ION	77-	<u>-0186364</u>	Page 5
<u>AS</u>	OF	JUNE	30,	2012,	MANAGEMENT	DID	NOT	IDENTIFY	ANY	UNCERTAIN	TAX	
POS	: ተጥገ	ONS.										
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132055 01-23-12 Schedule D (Form 990) 2011

SCHEDULE (Form 990) Department of the Treasury

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Open to Public

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OMB No 1545-0047

Schedule I (Form 990) (2011) **≗** ∏ **Employer identification number** 77-0186364 Inspection (h) Purpose of grant EDUCATIONAL SUPPORT or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. 。 (e) Amount of non-cash assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. ► Attach to Form 990. (d) Amount of 4,549,089 cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table EDUCATION (c) IRC section if applicable LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 170(C)1 N Enter total number of other organizations listed in the line 1 table PALO ALTO PARTNERS 94-2168440 General Information on Grants and Assistance (P) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization PALO ALTO UNIFIED SCHOOL DISTRICT or government Name of the organization PALO ALTO, CA 94306 25 CHURCHILL AVE. Internal Revenue Service Part I Part

٠,

PALO ALTO PARTNERS IN EDUCATION

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. Schedule | (Form 990) (2011)

Part III Grants and Other

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
Part IV Supplemental Information. Complete this part to provide the	ide the information	n required in Part I,	line 2, and any other	information required in Part I, line 2, and any other additional information.	
SCHEDULE I, PART I, LINE 2: THE OR	ORGANIZATION	ON REVIEWS	DOCUMENTATION	TION PROVIDED	
BY THE DISTRICT, WHICH HAS SET ASIDE	- 1	ARATE AND	A SEPARATE AND IDENTIFIABLE ACCOUNT	LE ACCOUNT	
NUMBER FOR ALL EXPENDITURES OF PIE	FUNDS,	AND HAS AN	AN ANNUAL MEETING	ETING WITH	
EACH PRINCIPAL IN THE DISTRICT TO FURTHER		SUBSTANTIA	SUBSTANTIATE THAT GRANT	ANT FUNDS ARE	
USED FOR EDUCATIONAL PURPOSES AND	SPENT IN	ACCORDANCE WITH	E WITH ANN	ANNUALLY-SET	
FUNDING TARGETS FOR PAUSD'S ELEMENTARY, MIDDLE,	NTARY, MI		AND HIGH SCHOOLS.	LS. IN THE	
CASE OF GRANT FUNDS DISTRIBUTED TO	D PAUSD TO	FUND	THE ORGANIZATION'S	ION'S TEACHER	
GRANTS PROGRAM, PURCHASE ORDERS AN	AND/OR OTH	ER EXPENSE	OTHER EXPENSE REIMBURSEMENT	HENT	
TATION ARE REQUIRED TO	SUBSTANTIATE	THAT FUNDS	S ARE USED	FOR	
ł.					Schedule I (Form 990) (2011)

Schedule I (F	orm 990)	2011	PZ	ALO Z	ALTO	PARTN	ERS :	IN EDU	JCAT.	ION		77	7-018	36364 Page 2
Parciv	Supplei	nentai in	iorm	ation						<u>-</u>				· <u>-</u>
EDUCAT	IONAL	PURPO	SES	AND	IN	COMPLI	ANCE	WITH	THE	GUIDEL	NES	OF	THE	TEACHER
GRANTS	PROGI	RAM.												
						· · - · · - · · · · · · · · · · · · · ·								
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SCHEDULE O (Form 990 or 990-EZ)

* * * * * *

132211 01-23-12 Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

PALO ALTO PARTNERS IN EDUCATION

Employer identification number 77-0186364

Schedule O (Form 990 or 990-EZ) (2011)

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
STUDENTS K-12 EXPERIENCE BY SUPPORTING STAFF AND INNOVATIVE PROJECTS.
FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
ALIVE FOR STUDENTS THROUGH HANDS-ON UNITS.
- ARTS INSTRUCTION: TRAINED STAFF WHO TEACH SPECTRA-ART AND COMPARABLE
CREATIVE ARTS.
IN MIDDLE SCHOOLS, PIE FUNDS:
- ACADEMIC ENRICHMENT: ADDITIONAL COURSES AND CLASSROOM SUPPORT IN
VIDEO PRODUCTION, CREATIVE WRITING, MUSIC AND BIOTECHNOLOGY.
- STUDENT SUPPORT: PROGRAMS WHICH ADDRESS GRADE TRANSITION; ACADEMIC
GUIDANCE AND SUPPORT; AND CHARACTER DEVELOPMENT.
- INSTRUCTIONAL TECHNOLOGY: MENTORS WHO ASSIST TEACHERS IN APPLYING
TECHNOLOGY TO CURRICULUM THAT ENHANCES STUDENT LEARNING.
IN HIGH SCHOOLS, PIE FUNDS:
- COLLEGE AND CAREER COUNSELING: STAFFING TO SUPPORT ADVISING AND
RESOURCE PROGRAMS WHICH HELP ALL STUDENTS PLAN WISELY FOR THE FUTURE.
- CAREER/TECHNOLOGY EDUCATION: ADDITIONAL COURSES IN ENGINEERING, MEDIA
TECHNOLOGY AND PERFORMING ARTS.
- INSTRUCTIONAL TECHNOLOGY: MENTORS WHO ASSIST TEACHERS IN APPLYING
TECHNOLOGY TO CURRICULUM THAT ENHANCES STUDENT LEARNING.

FORM 990, PART VI, SECTION A, LINE 4: THE ORGANIZATION UPDATED ITS

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

BY-LAWS TO SET FORTH THE REQUIREMENTS AND FUNCTIONS OF THE AUDIT COMMITTEE

* A . * * 🔖

AND ALSO CHANGED THE TREASURER JOB DESCRIPTION TO REFLECT THAT THE AUDIT

COMMITTEE RATHER THAN THE TREASURER ARRANGES FOR THE ANNUAL AUDIT.

ADDITIONALLY, THE ORGANIZATION UPDATED THE BY-LAWS TO INCREASE THE MAXIMUM

BOARD SIZE FROM 25 TO 27.

FORM 990, PART VI, SECTION B, LINE 11: THE DRAFT OF THE FORM 990 IS

SUBMITTED TO THE AUDIT COMMITTEE (A SUBCOMMITTEE OF THE BOARD OF

DIRECTORS). THE AUDIT COMMITTEE IS AUTHORIZED TO APPROVE THE FORM 990 FOR

PUBLICATION. THIS PROCEDURE HAS BEEN APPROVED BY THE BOARD OF DIRECTORS.

A FINAL COPY OF THE FORM 990 IS PROVIDED TO EACH BOARD MEMBER VIA

ELECTRONIC TRANSMISSION FROM THE AUDIT COMMITTEE.

FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION REGULARLY AND CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY. THE BOARD OF DIRECTORS, OFFICERS AND EMPLOYEES ARE EXPECTED TO USE GOOD JUDGMENT, TO ADHERE TO HIGH ETHICAL STANDARDS, AND TO CONDUCT THEIR AFFAIRS IN SUCH A MANNER AS TO AVOID ANY ACTUAL OR POTENTIAL CONFLICT BETWEEN THE PERSONAL INTEREST OF A DIRECTOR OR EMPLOYEE AND THOSE OF THE ORGANIZATION. BOTH THE FACT AND THE APPEARANCE OF A CONFLICT OF INTEREST ARE AVOIDED.

FORM 990, PART VI, SECTION B, LINE 15: THE BOARD OF DIRECTORS REVIEWS THE COMPENSATION OF THE EXECUTIVE DIRECTOR (THE ORGANIZATION'S ONLY KEY EMPLOYEE) BASED UPON THE FOLLOWING: COMPENSATION IS REASONABLE AND APPROPRIATE IN TERMS OF THE ORGANIZATION'S REVENUES AND EXPENSES, COMPARABILITY WITH OTHER NONPROFITS, THE CALIBER OF SERVICES PROVIDED TO THE ORGANIZATION AND FOR FINANCIAL PLANNING.

Schedule O (Form 990 or 990-EZ) (2011)	Page 2
Name of the organization PALO ALTO PARTNERS IN EDUCATION	Employer identification number 77-0186364
THE ORGANIZATION DOES NOT COMPENSATE BOARD MEMBERS OR OFF	ICERS OF THE
ORGANIZATION (OTHER THAN THE EXECUTIVE DIRECTOR).	
FORM 990, PART VI, SECTION C, LINE 18: THE ORGANIZATION M	
1023 AND 990 AVAILABLE FOR PUBLIC INSPECTION UPON REQUEST	•
FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION M	AKES ITS
GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINA	NCIAL STATEMENTS
AVAILABLE TO THE PUBLIC UPON REQUEST.	
FORM 990, PART XII, LINE 2C	
THE AUDIT COMMITTEE SELECTS THE INDEPENDENT AUDITOR AND O	VERSEES THE
AUDIT PROCESS. THE AUDIT COMMITTEE DID NOT CHANGE ITS OV	ERSIGHT OR
SELECTION PROCESS DURING THE YEAR.	
	