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Form **990-PF** Department of the Treasury Internal Revenue Service

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0052

| For | calen | dar year 2011 or tax year beginning | JUL | 1, 2011 | , and ending | JUN 30, 2012 | | |
|----------------------------------|----------|---|------------|-----------------------------|-------------------------------|-----------------------------------|--|--|
| Name of foundation | | | | | | A Employer identification | number | |
| THE KARL KIRCHGESSNER FOUNDATION | | | | | | | | |
| C | /0 | KARL KRAMER | 68-0530356 | | | | | |
| | | nd street (or P O box number if mail is not delivered t | Room/suite | B Telephone number | | | | |
| 1 | 27 | 8 GLENNEYRE #311 | | | | 310-318-29 | 49 | |
| City | or to | own, state, and ZIP code | | · · | | C if exemption application is p | ending, check here | |
| L | AG | UNA BEACH, CA 92651 | | | | | | |
| G (| heck | all that apply: Initial return | | Initial return of a fe | ormer public charity | D 1. Foreign organizations | s, check here | |
| | | Final return | | Amended return | | _ | | |
| | | Address change | | Name change | | 2. check here and attach co | eting the 85% test, emputation | |
| нС | heck | type of organization: X Section 501(c |)(3) ex | cempt private foundation | | E If private foundation sta | tus was terminated | |
| |] Se | ction 4947(a)(1) nonexempt charitable trust | | Other taxable private found | | under section 507(b)(1) | (A), check here | |
| I Fa | ur ma | rket value of all assets at end of year J Ac | count | ng method: Cash | X Accrual | F If the foundation is in a | 60-month termination | |
| (fr | om F | Part II, col (c), line 16) | | ther (specify) | | under section 507(b)(1) | (B), check here | |
| | | 16,988,015.(Part i | , colu | mn (d) must be on cash | basis.) | | | |
| Pà | iřt l | Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may | , not | (a) Revenue and | (b) Net investment | (c) Adjusted net | (d) Disbursements for charitable purposes | |
| | | necessarily equal the amounts in column (a)) | , ,,,,, | expenses per books | income | income | (cash basis only) | |
| | 1 | Contributions, gifts, grants, etc., received | | | | The second second | | |
| | 2 | Check X if the foundation is not required to attach Sc | h B | The state of the state of | Frints & Frint | the time of | | |
| | 3 | Interest on savings and temporary cash investments | | | | | | |
| | 4 | Dividends and interest from securities | | 702,419. | 702,419. | | STATEMENT 1 | |
| | 5a | Gross rents | | | | | S. Car. 12 3 3 3 | |
| | Ь | Net rental income or (loss) | | | \$50 (SE) 1550 (SE) | : 274 | Professional | |
| ø | 6a | Net gain or (loss) from sale of assets not on line 10 | | 165,124. | 4 7 7 | 1965 EV 867 | | |
| Ę | Ь | Gross sales price for all assets on line 6a 6,996,31 | <u> </u> | DECENTED | \$5, 4£ Ø : . ¹ 5, | The second second | S. Albania Land | |
| Revenue | 7 | Capital gain net income (from Part IV, line 2) | Ι, | 11下ハギルボハ | 165,124. | interior in a distribution of the | and an entitioning in the great and the | |
| a . | 8 | Net short-term capital gain | 169 | | | | 1 | |
| | 9 | Income modifications Gross sales less returns | E2-6 | NOV #9 2012 | 티 오 (당 당 종) | | | |
| | 10a | and allowances | Ü | A CONTRACTOR | 18 | | | |
| | b | Less Cost of goods sold | ļ , | OCDENI II | | Later State of the | | |
| | C | Gross profit or (loss) | | OUDLIN, U | | 0 | | |
| | 11 | Other income | | 12,154. | 0. | | STATEMENT 2 | |
| | 12 | Total. Add lines 1 through 11 | | 879,697. | 867,543. | 0. | 20 152 | |
| | 13 | Compensation of officers, directors, trustees, etc | | 104,453. | 74,300. | 0. | 30,153. | |
| | 14 | Other employee salaries and wages | | | | | | |
| တ္တ | i | Pension plans, employee benefits | 2 | 26 000 | 22,971. | 0. | 2 020 | |
| enses | I | 2090 | 3 4 | 26,009. 30,000. | 19,500. | 0. | 3,038. | |
| ĝ. | | Accounting ices | - | 153,394. | 102,275. | 0. | 51,119. | |
| ũ | I | Other professional fees STMT | 5 | 155,554. | 102,273. | <u> </u> | 31,119. | |
| Ę | 1 | Interest | c | -9,778. | 0. | 0. | 0. | |
| stra | l | Taxes STMT | O | -3,110. | | 0. | L | |
| ij | 19 | Depreciation and depletion | | | | | a market mediaterista | |
| Operating and Administrative Exp | 1 | Occupancy | | | <u> </u> | | | |
| Q P | 21 | Travel, conferences, and meetings | | | | | | |
| an | | Printing and publications | 7 | 16 160 | 10,462. | 0. | 5 707 | |
| ing | 23 | Other expenses STMT | , | 16,169. | 10,402. | <u></u> | 5,707. | |
| arat | 24 | Total operating and administrative | | 320,247. | 229,508. | 0. | 100 517 | |
| ŏ | 05 | expenses. Add lines 13 through 23 | | 770,885. | 443,300. | U. | 100,517. 770,885. | |
| _ | 1 | Contributions, gifts, grants paid | | 170,883. | | | 110,005. | |
| | 26 | Total expenses and disbursements. | | 1,091,132. | 229,508. | 0. | 871,402. | |
| | 07 | Add lines 24 and 25 | | 7 7 7 7 | 229,500. | 7 (10 e1 222 | 2 47 45 39 49 W1 | |
| | | Subtract line 26 from line 12: | | -211,435. | | | 医原性 蒙古德 | |
| | l . | Excess of revenue over expenses and disbursements | • | | 638,035. | | 3 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | |
| | l . | Net investment income (if negative, enter -0-) | | | 2 6 4 3 4 | 0. | | |
| | <u>c</u> | Adjusted net income (if negative, enter -0-) | | | | 1 0. | 12 4 12 15 15 15 15 15 15 | |

123501 12-02-11 LHA For Paperwork Reduction Act Notice, see instructions.

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| Form | 990-PF (2011) | | | | |
|------|---------------|--|--|--|--|

C/O KARL KRAMER

68-0530356

Page 2

| Part II Balance Sheets Attached schedules | and amounts in the description | Beginning of year | | of year | | |
|--|--|-------------------|---------------------------------------|--|--|--|
| Part II Balance Sheets column should be | for end-of-year amounts only | (a) Book Value | (b) Book Value | (c) Fair Market Value | | |
| 1 Cash - non-interest-bearing | | 5,407. | 2,545 | 2,545. | | |
| 2 Savings and temporary cash investments | • | 188,556. | 195,280 | . 195,280. | | |
| 3 Accounts receivable ► | | | | | | |
| Less: allowance for doubtful accounts | | | | | | |
| 4 Pledges receivable ► | | | | | | |
| Less: allowance for doubtful accounts | | | | | | |
| 5 Grants receivable | | | | | | |
| 6 Receivables due from officers, directors, tr | uctoes and other | | | + | | |
| disqualified persons | ustoos, and other | | | | | |
| · _ · _ · _ · _ · _ · _ · _ · _ · | | | · · · · · · · · · · · · · · · · · · · | 3 | | |
| 7 Other notes and loans receivable Less; allowance for doubtful accounts | | <u> </u> | | | | |
| _ | | | | + | | |
| 6 Inventories for sale of use | | - | <u>.</u> . | | | |
| 9 Prepaid expenses and deferred charges | hligations | | | + | | |
| To investments - 0.5. and state government of | uliyations | | | | | |
| b Investments - corporate stock | | | | | | |
| c Investments - corporate bonds | | | | + | | |
| 11 Investments - land, buildings, and equipment basis | <u> </u> | in distance | | | | |
| Less accumulated depreciation | · | | | | | |
| 12 Investments - mortgage loans | STMT 8 | 18,231,903. | 16,790,190. | 16,790,190. | | |
| 13 Investments - other | SIMI O | 10,231,903. | | | | |
| 14 Land, buildings, and equipment basis | | | | 5 4 4 4 4 4 | | |
| Less accumulated depreciation | <u> </u> | | | | | |
| 15 Other assets (describe ► |) | - - | | | | |
| 42 - 44 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 | | 10 425 066 | 16 000 015 | 16 000 015 | | |
| 16 Total assets (to be completed by all filers) | | 25 906 | 27 479 | 16,988,015. | | |
| 17 Accounts payable and accrued expenses | | 33,000. | 37,470 | 各是學家學家 | | |
| 18 Grants payable | - | | | | | |
| Deferred revenue Loans from officers, directors, trustees, and other of the control of the cont | | | | 4.****** | | |
| 20 Loans from officers, directors, trustees, and other | disqualified persons | | | | | |
| 21 Mortgages and other notes payable | STATEMENT 9 | 41,834. | -5,996. | 1 3 2 3 3 5 5 1 | | |
| 22 Other liabilities (describe | STATEMENT 9 | 41,034. | -3,330. | 4 | | |
| 00 Total liabilities (add lines 17 through 00) | | 77,640. | 31,482. | | | |
| 23 Total liabilities (add lines 17 through 22) | here 🕨 X | 77,040. | JI,40Z | 4 | | |
| Foundations that follow SFAS 117, check | | | | | | |
| and complete lines 24 through 26 and lin | es 30 and 31. | 18,348,226. | 16,956,533. | | | |
| 24 Unrestricted | | 10,340,220. | 10,930,333 | | | |
| 25 Temporarily restricted | | | | | | |
| Permanently restricted Permanently restricted Foundations that do not follow SFAS 117 and complete lines 27 through 31. Capital stock, trust principal, or current fun Paid-in or capital surplus, or land, bldg., ar Retained earnings, accumulated income, e Total net assets or fund balances | abadi basa 🔊 🗔 | | | -li 3a y _ 34 | | |
| Foundations that do not follow SFAS 117, | , check here | | | | | |
| and complete lines 27 through 31. | .4. | | | | | |
| 27 Capital stock, trust principal, or current fun | | | | | | |
| 28 Paid-in or capital surplus, or land, bldg., ar | | | | | | |
| 29 Retained earnings, accumulated income, e | ndowment, or other junios | 18,348,226. | 16,956,533. | -{````\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | | |
| 30 Total net assets or fund balances | | 10,340,220. | 10,930,333 | | | |
| Od Tabel Cab Water and and accept found below | | 18,425,866. | 16,988,015. | | | |
| 31 Total liabilities and net assets/fund balar | | | 10,900,013 | <u> </u> | | |
| Part III Analysis of Changes in N | let Assets or Fund B | alances | | | | |
| Total net assets or fund balances at beginning of | (vear - Part II column (a) line | 30 | | T | | |
| (must agree with end-of-year figure reported on | 1 | 18,348,226. | | | | |
| 2 Enter amount from Part I, line 27a | prior year s return) | | 2 | 244 12- | | |
| 3 Other increases not included in line 2 (itemize) | • | | 3 | | | |
| A Add 4 0 40 | | | | | | |
| | ecreases not included in line 2 (itemize) UNREALIZED LOSS IN FAIR VALUE | | | | | |
| 6 Total net assets or fund balances at end of year | | | UE 5 | | | |
| Total fiel assess of faile ballances at one of year | Trimido into of Turris of | (5), iiio 00 | | Form 990-PF (2011) | | |

| Form 990-PF (2011) C/O | KARL KIRCHGESSN KARL KRAMER | | | | | 6 | 8-053 | 0356 | _ Page : |
|---|---|---------------------------------|--------------------------------------|--|--------------------------------|---------|-------------------------|--------------------------------------|--------------------|
| Part IV Capital Gains | and Losses for Tax on Ir | nvestmen | t Income | | | | | | |
| (a) List and desc 2-story brick wa | ribe the kind(s) of property sold (e.g rehouse; or common stock, 200 sh | i., real estate, s. MLC Co.) | | (b) How P - Pu D - Do | acquired urchase onation | | acquired day, yr.) | (d) Date (mo., da | e sold ly, yr.) |
| 1a MORGAN STANLEY | SMITH BARNEY | | | | P | VARI | OUS | VARIO | วับร |
| b MORGAN STANLEY | | | | | P | VARI | OUS | VARIO | วับร |
| C | | | | | | - | | | |
| d | | | | | | | | · | |
| | | | | | | | | | |
| <u>e</u> | (4) Depresention allowed | (a) Co. | nt or other basis | ' | <u>i</u> | (h) C | Sain or (loss | <u> </u> | |
| (e) Gross sales price | (f) Depreciation allowed (or allowable) | plus e | st or other basis expense of sale | | | | s (f) minus | (g) | |
| a 2,466,759. | | | 2,479,60 | | | | | -12 | ,844 |
| ь 4,529,557. | | 1 | 4,351,58 | 9. | | | | 177 | ,968 |
| C | | | | | | | | | |
| đ | | | | | | | | | |
| e | | 1 | | | | | | | |
| | ng gain in column (h) and owned by | the foundation | on 12/31/69 | -+ | | Gaine / | Col. (h) gain | minue | |
| Complete only for assets shown | | • | (cess of col. (I) | | | | not less tha | | |
| (i) F.M.V. as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | | col. (j), if any | - 1 | | | (from col. (| | |
| | 43 01 12/3 1/03 | 0401 | Col. (j), il ally | | | | | 10 | |
| a | | , | _ | | | | | | ,844 |
| b | | | | | | | | 177, | ,968 |
| С | | | | - 1 | | | | | |
| d | | | | | | | | | |
| e | | | | | | | | | |
| 2 Capital gain net income or (net ca | pital loss) { If gain, also enter -0 | | | } 2 | | | | 165, | ,124 |
| 3 Net short-term capital gain or (los If gain, also enter in Part I, line 8, If (loss), enter -0- in Part I, line 8 | column (c). | | | } 3 | | | N/A | . | |
| Part V Qualification U | nder Section 4940(e) for | Reduced | Tax on Net | Inves | tment Inc | ome | | | |
| (For optional use by domestic private if section 4940(d)(2) applies, leave the Was the foundation liable for the section are the foundation does not quality. | nis part blank. tion 4942 tax on the distributable an lify under section 4940(e). Do not co | nount of any yo | ear in the base per | ıod? | | | | Yes | X No |
| 1 Enter the appropriate amount in | each column for each year; see instr | uctions before | making any entrie | ls | | | | | |
| (a) Base period years Calendar year (or tax year beginni | (b) Adjusted qualifying dis | tributions | Net value of no | (c) ncharitab | le-use assets | | Distrit (col. (b) di | (d) bution ratio vided by col. | (c)) |
| 2010 | | 3,522. | | 17.8 | 32,921 | | | | 46180 |
| 2009 | | 1,019. | | | 61,497 | | | | 4651 |
| | | 1,039. | | | 28,427 | | | | 55228 |
| 2008 | | | | | 87,198 | | | | 12550 |
| 2007 | | 8,530. | | | | | | | |
| 2006 | 1,20 | 5,839. | | <u> 22,1</u> | 63,213 | • | | • 0 : | 5440 |
| 2 Total of line 1, column (d) | | | | | | 2 | | . 24 | 14878 |
| 3 Average distribution ratio for the the foundation has been in existe | | on line 2 by 5, | or by the number | of years | | 3 | | .04 | 1897 |
| 4 Enter the net value of noncharitat | ole-use assets for 2011 from Part X, | line 5 | | | | 4 | 1 | 7,165 | ,043 |
| 5 Multiply line 4 by line 3 | | | | | | 5 | | 840 | ,675 |
| 6 Enter 1% of net investment incom | ne (1% of Part I, line 27b) | | | | | 6 | | 6 | ,380 |
| 7 Add lines 5 and 6 | | | | | | 7 | | 847 | ,055 |
| 8 Enter qualifying distributions from | n Part XII. line 4 | | | | | 8 | | 871 | ,402 |

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If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

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X

X

7

8b

10

CA, NV

7 Did the foundation have at least \$5,000 in assets at any time during the year?

8a Enter the states to which the foundation reports or with which it is registered (see instructions)

of each state as required by General Instruction G? If "No," attach explanation

b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate)

10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses

vear 2011 or the taxable year beginning in 2011 (see instructions for Part XIV)? If "Yes," complete Part XIV

9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar

If "Yes," complete Part II, col. (c), and Part XV

| _ | art VII-A Statements Regarding Activities (continued) | | | |
|----|--|--|---------------|-----------|
| | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of | T | | |
| | section 512(b)(13)? If "Yes," attach schedule (see instructions) | 11 | | Х |
| 12 | Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? | | | |
| | If "Yes," attach statement (see instructions) | 12 | | x |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application? | 13 | х | |
| | Website address ► HTTP://WWW.KIRCHGESSNERFOUNDATION.ORG | | | |
| 14 | The books are in care of ► KARL KRAMER Telephone no. ►949-49 | 7-2 | 809 | |
| | Located at ▶ 1278 GLENNEYRE SUITE 311, LAGUNA BEACH, CA ZIP+4 ▶92 | | | |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here | | | \Box |
| | and enter the amount of tax-exempt interest received or accrued during the year | N | /A | |
| 16 | At any time during calendar year 2011, did the foundation have an interest in or a signature or other authority over a bank, | | Yes | No |
| | securities, or other financial account in a foreign country? | 16 | ŀ | Х |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign | *** | - | |
| | country > | `%``. | • • | |
| Pa | art VII-B Statements Regarding Activities for Which Form 4720 May Be Required | | | |
| | File Form 4720 if any item is checked in the "Yes" column, unless an exception applies. | 7; | Yes | No |
| 18 | a During the year did the foundation (either directly or indirectly): | المراجع والم | miles. | 31.7 |
| | (1) Engage in the sale or exchange, or leasing of property with a disqualified person? | 15 | €,,, | - |
| | (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) | 400 | , r | |
| | a disqualified person? | , 45° . | ~ . : | <u>-</u> |
| | (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? | 4 | | |
| | (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? X Yes No | | يد ير | · . |
| | (5) Transfer any income or assets to a disqualified person (or make any of either available | 13.5 | , (°) | 1 |
| | for the benefit or use of a disqualified person)? | , 35, a | | |
| | (6) Agree to pay money or property to a government official? (Exception. Check "No" | | 1,1 | |
| | If the foundation agreed to make a grant to or to employ the official for a period after | | 1 | [· · ·] |
| | termination of government service, if terminating within 90 days.) | | ار هوڙيو پ | £ |
| ١ | b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations | <u> </u> | 1.25 | |
| | section 53.4941(d)-3 or in a current notice regarding disaster assistance (see instructions)? | 1b | | Х |
| | Organizations relying on a current notice regarding disaster assistance check here | 34.7.5. | 3 | 3 |
| (| c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected | | | 1 |
| | before the first day of the tax year beginning in 2011? | 1c | | Х |
| 2 | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation | 14.4° | 1,1,4 | * |
| | defined in section 4942(j)(3) or 4942(j)(5)): | | , | \$ 60 L |
| ; | a At the end of tax year 2011, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning | 3 | 1,10 | |
| | before 2011? Yes X No | S. Aug | 1,52 | |
| | If "Yes," list the years , , , , , , , , , , , , , , , , , , , | , t | 3 | |
| | Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect | ************************************** | , , | E., - |
| | valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) N/A | <u> </u> | | 3, - |
| | | 2b | | : 1 |
| • | c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. | | 777.2 | |
| | a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time | | | |
| 3 | | 13.7.7 13.7.7.7 | | 87 |
| | | and the | *** | 1 b |
| , | b if "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose | 1800 B | * 1 | |
| | of holdings acquired by gift or bequest or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, | 35. | | F 4 |
| | Form 4720, to determine if the foundation had excess business holdings in 2011.) N/A | 3b | | أحسا |
| 4 | a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? | 4a | | X |
| | b Did the foundation invest during the year any amount in a mainter that would jeopardize its charitable purpose that | 74a | | 1 |
| | had not been removed from jeopardy before the first day of the tax year beginning in 2011? | 4b | | X |
| | | m 990 | | |

| α / α | VADT | KRAMER |
|-------------------|-------------|--------|
| | NARI. | |

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| Part VII-B Statements Regarding Activities for Which I | -orm 4720 May be i | nequired (contin | luea) | | | | |
|--|---|-----------------------------|--|----------|-------------------|-----------------|--|
| 5a During the year did the foundation pay or incur any amount to: | | | | | l | | |
| (1) Carry on propaganda, or otherwise attempt to influence legislation (section | 1 4945(e))? | . L Y | es 🗓 No | | | | |
| (2) Influence the outcome of any specific public election (see section 4955); o | r to carry on, directly or indir | | | | | [.] | |
| any voter registration drive? | | | | | | | |
| (3) Provide a grant to an individual for travel, study, or other similar purposes | | Y | es 🗶 No | . | | - | |
| (4) Provide a grant to an organization other than a charitable, etc., organizatio | n described in section | | | | | | |
| 509(a)(1), (2), or (3), or section 4940(d)(2)? | | Y | es 🗓 No 📗 | خي ساء ٠ | - "2" | ž. * ` | |
| (5) Provide for any purpose other than religious, charitable, scientific, literary, | or educational purposes, or t | | | | ٠. | , . | |
| the prevention of cruelty to children or animals? | | Y | es 🗶 No 📗 | | l | | |
| b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify und | ler the exceptions described | ın Regulations | l | - 💎 | ` `` | | |
| section 53.4945 or in a current notice regarding disaster assistance (see instru | ctions)? | | N/A | 5b | | | |
| Organizations relying on a current notice regarding disaster assistance check h | ere | | | ,, | 1.1 | | |
| c If the answer is "Yes" to question 5a(4), does the foundation claim exemption fi | om the tax because it mainta | ined | ŀ | * | , | 13 | |
| expenditure responsibility for the grant? | | _ , | es 🔲 No 📗 | | , , | 2 | |
| If "Yes," attach the statement required by Regulations section 53 494 | 5-5(d) | | | _ `` | 1 | 3. | |
| 6a Did the foundation, during the year, receive any funds, directly or indirectly, to | | | | | 3 | ÷ | |
| a personal benefit contract? | ••• | Ye | es X No | ,, | ** | | |
| b Did the foundation, during the year, pay premiums, directly or indirectly, on a p | ersonal benefit contract? | | l | 6b | | X | |
| If "Yes" to 6b, file Form 8870 | | | | | • | j | |
| 7a At any time during the tax year, was the foundation a party to a prohibited tax s | helter transaction? | ☐ Ye | es X No | ş. رق | | 5 | |
| b If "Yes," did the foundation receive any proceeds or have any net income attribu | | | N/A | 7b | | <u>' ' '</u> | |
| Information About Officers Directors Trust | | nagers. Highly | | | | | |
| Part VIII Paid Employees, and Contractors | , · · · · · · · · · · · · · · · · | | • | | | | |
| 1 List all officers, directors, trustees, foundation managers and their | compensation. | | | | | | |
| | (b) Title, and average hours per week devoted | (c) Compensation | (d) Contributions to | | (e) Exp | ense | |
| (a) Name and address | to position | (If not paid, enter -0-) | employee benefit plans and deferred compensation | ا مر | allowa | nces | |
| | | | · | 1 | | | |
| | | | | 1 | | | |
| SEE STATEMENT 10 | | 104,453. | 0. | . | | 0. | |
| | | | | † | | | |
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| | | | | | | | |
| 2 Compensation of five highest-paid employees (other than those inc | luded on line 1). If none, | enter "NONE." | | | | | |
| | | | (d) Contributions to employee benefit plans and deterred | T | е) Ехр | ense | |
| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | and deferred compensation | ac | count, allowai | , other nces | |
| NONE | | | compensation | + | | | |
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| | | | | | | | |
| T. A. Laumber of other employees and our CEO 000 | | <u> </u> | | Щ_ | | | |
| Total number of other employees paid over \$50,000 | | <u> </u> | Earm | 990 | _DE / | 2011) | |
| | | | FUIII | シンし | | 20 I I J | |

| CAN AND TO MAKE TO A STATE OF THE STATE OF T | 60 052 | 0256 |
|--|------------------------------|------------------|
| Form 990-PF (2011) C/O KARL KRAMER | 68-053 | 0356 Page 7 |
| Part VIII Information About Officers, Directors, Trustees, Founda Paid Employees, and Contractors (continued) | | |
| 3 Five highest-paid independent contractors for professional services. If none, enter | "NONE." | |
| (a) Name and address of each person paid more than \$50,000 | (b) Type of service | (c) Compensation |
| MORGAN STANLEY SMITH BARNEY, ANDREW PRICE | | |
| 10960 WILSHIRE BLVD., LOS ANGELES, CA 90024 | INVESTMENT COUNSEL | 94,227. |
| CHRISTINE TUTHILL, GRANTS COORDINATOR | INDEPENDENT | |
| 1912 HARRIMAN LANE, REDONDO BEACH, CA 90278 | CONSULTANT | 51,712. |
| | | |
| | 7 | |
| | | |
| | 7 | |
| | | |
| | 7 | |
| Total number of others receiving over \$50,000 for professional services | <u> </u> | - C |
| PartiX A Summary of Direct Charitable Activities | · | |
| List the foundation's four largest direct charitable activities during the tax year. Include relevant statist | ical information such as the | |
| number of organizations and other beneficiaries served, conferences convened, research papers prod | | Expenses |
| 1 N/A | | |
| | | |
| | | |
| 2 | | |
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| 3 | | |
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| | | |
| 4 | | <u></u> |
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| | | |
| Part:IX:B Summary of Program-Related Investments | | |
| Describe the two largest program-related investments made by the foundation during the tax year on I | lines 1 and 2. | Amount |
| 1 N/A | | |
| | | |
| | | |
| 2 | | |
| | | |
| | | |
| All other program-related investments. See instructions. | | |
| 2 | | |

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Total. Add lines 1 through 3

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(2011) C/O KARL KRAMER

| Ŗ | Minimum Investment Return (All domestic foundations | must c | omplete this | part. Foreign fou | ndations, | see instructions.) |
|-------|--|-------------|----------------------|---------------------|-------------|-----------------------|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitat | ble, etc., | , purposes: | | | |
| а | Average monthly fair market value of securities | | | | 1a | 17,419,257. 7,183. |
| b | Average of monthly cash balances | | | | 1b | 7,183. |
| C | Fair market value of all other assets | | - | | 1c | |
| d | Total (add lines 1a, b, and c) | | | | 1d | 17,426,440. |
| е | Reduction claimed for blockage or other factors reported on lines 1a and | | | | | |
| | 1c (attach detailed explanation) | 1e | | 0. | | |
| 2 | Acquisition indebtedness applicable to line 1 assets | | | | 2 | 0. |
| 3 | Subtract line 2 from line 1d | | | | 3 | 17,426,440. |
| 4 | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amoun | ıt, see ın | istructions) | | 4 | 261,397. |
| 5 | Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and c | on Part \ | V, line 4 | | 5 | 17,165,043. |
| 6 | Minimum investment return. Enter 5% of line 5 | | | | 6 | 858,252. |
| P | Distributable Amount (see instructions) (Section 4942(j)(3) a foreign organizations check here and do not complete this part | | b) private opera | ting foundations ar | nd certain | |
| 1 | Minimum investment return from Part X, line 6 | | | | I 1 I | 858,252. |
| 2a | Tax on investment income for 2011 from Part VI, line 5 | 2a | | 6,380. | | |
| | Income tax for 2011. (This does not include the tax from Part VI.) | 2b | | | | |
| | Add lines 2a and 2b | بتت | - | | 2c | 6,380. |
| 3 | Distributable amount before adjustments. Subtract line 2c from line 1 | | | | 3 | 851,872. |
| 4 | Recoveries of amounts treated as qualifying distributions | | | | 4 | 0. |
| 5 | Add lines 3 and 4 | | | | 5 | 851,872. |
| 6 | Deduction from distributable amount (see instructions) | | | | 6 | 0. |
| 7 | Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Par | t XIII, iır | ne 1 | | 7 | 851,872. |
| _ | arteXIIs Qualifying Distributions (see instructions) | • | | | | |
| 6- 15 | Andrew Andrews Complete Comple | | | | 223922 | <u> </u> |
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., pu | rposes: | | | | 071 400 |
| а | Expenses, contributions, gifts, etc total from Part I, column (d), line 26 | | | | 1a | 871,402. |
| | Program-related investments - total from Part IX-B | | | | 1b | U • |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charita | able, etc | ., purposes | | 2 | |
| 3 | Amounts set aside for specific charitable projects that satisfy the: | | | | | |
| | Suitability test (prior IRS approval required) | | | | 3a | |
| | Cash distribution test (attach the required schedule) | | NO 1 4 | | 3b | 871,402. |
| 4 | Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, a | | | | 4 | 0/1,404. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net inv | estmen | I | | ایا | 6 300 |
| | income. Enter 1% of Part I, line 27b | | • | | 6 | 6,380. 865,022. |
| 6 | Adjusted qualifying distributions. Subtract line 5 from line 4 | wba= == | الد طنية مراجمانيمان | or the foundation | | |
| | Note. The amount on line 6 will be used in Part V, column (b), in subsequent years | wnen ca | ilculating wheti | ier the foundation | quannes for | me section |
| | 4940(e) reduction of tax in those years. | | | | | |

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Part XIII Undistributed Income (see instructions)

| | (a) Corpus | (b) Years prior to 2010 | (c) 2010 | (d) 2011 |
|---|---------------------------------------|--|----------------|---|
| 1 Distributable amount for 2011 from Part XI, | , | 3 " | 4 | |
| line 7 | | | | 851,872. |
| 2 Undistributed income, if any, as of the end of 2011 | · · · · · · · · · · · · · · · · · · · | | | 11. |
| a Enter amount for 2010 only | | , | 853,821. | • |
| b Total for prior years: | | | | . , |
| • · · · · · · · · · · · · · · · · · · · | | 0. | | 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 1 3 |
| 3 Excess distributions carryover, if any, to 2011: | · · · · · · · · · · · · · · · · · · · | • • | | 7 |
| a From 2006 | , | • | * | |
| b From 2007 | , a - | | , | |
| c From 2008 | | | • | |
| dFrom 2009 | | Production of the contract of | en · | 3.7 |
| e From 2010 | , | • | | |
| f Total of lines 3a through e | 0. | | | |
| 4 Qualifying distributions for 2011 from | | , , , , , , , , , , , , , , , , , , , | | |
| Part XII, line 4: ▶\$ 871,402. | | 1. The state of th | | 3.5 |
| a Applied to 2010, but not more than line 2a | | | 853,821. | |
| b Applied to undistributed income of prior | | | | |
| years (Election required - see instructions) | | 0. | •, | _ |
| c Treated as distributions out of corpus | | n | | 1.5 |
| (Election required - see instructions) | 0. | | | |
| d Applied to 2011 distributable amount | | | 4. 7 | 17,581. |
| e Remaining amount distributed out of corpus | 0. | <u> </u> | * ** | - |
| 5 Excess distributions carryover applied to 2011 | 0. | A- 1 | | 0. |
| (If an amount appears in column (d), the same amount | 3.8 4.5 mg = 1 mg | | | Complete Cart |
| must be shown in column (a)) | | | | |
| 6 Enter the net total of each column as indicated below: | | * | * | |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5 | 0. | | | |
| b Prior years' undistributed income. Subtract | | | | 7.3 |
| line 4b from line 2b | | 0. | | |
| c Enter the amount of prior years' | र्ने स्थ् | | 5 , * | |
| undistributed income for which a notice of | . 69 | | , ÷ , | , |
| deficiency has been issued, or on which the section 4942(a) tax has been previously | | | | |
| assessed | | 0. | | |
| d Subtract line 6c from line 6b. Taxable | | | 7, 1 | |
| amount - see instructions | | 0. | | -1. |
| e Undistributed income for 2010. Subtract line | | (, , , , , , , , , , , , , , , , , , , | | |
| 4a from line 2a. Taxable amount - see instr. | | ALC TO THE | 0. | |
| f Undistributed income for 2011. Subtract | 3° (°) | 13.4 | 7 | |
| lines 4d and 5 from line 1. This amount must | | | | |
| be distributed in 2012 | | | | 834,291. |
| 7 Amounts treated as distributions out of | | | · | |
| corpus to satisfy requirements imposed by | | | | |
| section 170(b)(1)(F) or 4942(g)(3) | 0. | | · | |
| 8 Excess distributions carryover from 2006 | | - | ,` | ر , |
| not applied on line 5 or line 7 | 0. | | · * | · · · · · · · · · · · · · · · · · · · |
| 9 Excess distributions carryover to 2012. | | | | |
| Subtract lines 7 and 8 from line 6a | 0. | | | |
| O Analysis of line 9: | • | ,e+ | , | |
| a Excess from 2007 | | | <u></u> | |
| b Excess from 2008 | | | * * | |
| c Excess from 2009 | | 1 | | |
| d Excess from 2010 | | | | . 24 |
| e Excess from 2011 | - | i, as | | 1.5 |
| | · | | | 5 000 DE (0044) |

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|----------|--------|-------|-------|-----|----------|
| U . / | | N A K | 1 t D | KA | JVI P. P |

| | RL KRAMER | | | | 30356 Page 10 |
|--|---|--------------------------------|---------------------------------------|--|--|
| Part XIV Private Operating F | | | l-A, question 9) | N/A | |
| 1 a If the foundation has received a ruling of | or determination letter tha | t it is a private operating | | | |
| foundation, and the ruling is effective fo | or 2011, enter the date of | the ruling | ▶ | | |
| b Check box to indicate whether the foun | dation is a private operati | ng foundation described i | n section | 4942(j)(3) or 4 | 942(j)(5) |
| 2 a Enter the lesser of the adjusted net | Tax year | | Prior 3 years | - | |
| income from Part I or the minimum | (a) 2011 | (b) 2010 | (c) 2009 | (d) 2008 | (e) Total |
| investment return from Part X for | | | ······· | | |
| each year listed | | | | | |
| b 85% of line 2a | } | | · · · · · · · · · · · · · · · · · · · | | |
| | | | | | |
| c Qualifying distributions from Part XII, | | | | | |
| line 4 for each year listed | | | | | |
| d Amounts included in line 2c not | | | | | l |
| used directly for active conduct of | | | | | |
| exempt activities | | | | | l |
| e Qualifying distributions made directly | | | | | |
| for active conduct of exempt activities. | | | | | |
| Subtract line 2d from line 2c | | | | | |
| 3 Complete 3a, b, or c for the | | | | | |
| alternative test relied upon: | İ | | | | |
| a "Assets" alternative test - enter: | | | | | |
| (1) Value of all assets | | | | | |
| (2) Value of assets qualifying under section 4942(j)(3)(B)(i) | | | | | |
| b "Endowment" alternative test - enter | | | | | |
| 2/3 of minimum investment return | | | | | |
| shown in Part X, line 6 for each year | | | | | |
| listed | | | | | |
| c "Support" alternative test - enter: | | | | | |
| (1) Total support other than gross | | | | | |
| investment income (interest, | | | | | |
| dividends, rents, payments on securities loans (section | | | | | |
| 512(a)(5)), or royalties) | | | | | |
| (2) Support from general public | | | | | |
| and 5 or more exempt | | | | | |
| organizations as provided in | | | | | |
| section 4942(j)(3)(B)(iii) | | | | | |
| (3) Largest amount of support from | | | | | |
| an exempt organization | | | | | |
| (4) Gross investment income | | | | | |
| Part:XV Supplementary Info | rmation (Comple | te this part only i | if the foundation | had \$5,000 or mo | ore in assets |
| at any time during t | he year-see instr | uctions.) | | | |
| 1 Information Regarding Foundation | n Managers: | | | | |
| a List any managers of the foundation wh | - | than 2% of the total contr | hutions received by the | foundation before the clos | se of any tay |
| year (but only if they have contributed in | nore than \$5,000). (See s | ection 507(d)(2).) | ibusono received by the | Touridation before the clos | or uniy and |
| NONE | | , ,, ,, | | | |
| | 100/f-th | | | | - 4 1 |
| b List any managers of the foundation who other entity) of which the foundation ha | | | or an equally large portio | on of the ownership of a pa | artnership or |
| | s a 10 % of greater interes |) L. | | | |
| NONE | <u> </u> | | | | |
| 2 Information Regarding Contribut | ion, Grant, Gift, Loan, | Scholarship, etc., Pro | ograms: | | |
| Check here 🕨 🔙 If the foundation of | nly makes contributions t | o preselected charitable o | organizations and does n | ot accept unsolicited requ | ests for funds If |
| the foundation makes gifts, grants, etc. | (see instructions) to indiv | iduals or organizations ur | nder other conditions, co | mplete items 2a, b, c, and | l d. |
| a The name, address, and telephone num | ber of the person to whor | n applications should be a | addressed: | | ··· |
| SEE STATEMENT A | - · · · · · · · · · · · · · · · · · · · | | | | |
| | | | | | |
| b The form in which applications should b | se submitted and informat | on and materials they sh | only incline. | | |
| SEE STATEMENT A | | ion and materials triey sir | odia ilicidae. | | |
| c Any submission deadlines: | | | | | |
| SEE STATEMENT A | | | | | |
| d Any restrictions or limitations on award | s, such as by geographica | ıl areas, charitable fields. I | kınds of institutions, or o | ther factors: | 1,1,1 |
| SEE STATEMENT A | , , , , , , , , , , , , , , , , , , , | ., | | | |
| | | | | | |
| 123601 12-02-11 | | | | | Form 990-PF (2011) |
| | | 4 ^ | | | |

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|--|---|-------------------------|----------------------------------|-------------|
| Part:XV: Supplementary Informatio | | | | |
| 3 Grants and Contributions Paid During the Recipient | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of | Purpose of grant or contribution | Amount |
| Name and address (home or business) | any foundation manager or substantial contributor | status of recipient | contribution | Amount |
| a Paid during the year | | | | |
| | | | | |
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| SEE STATEMENT B | | • | | |
| | | | | 770,885. |
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| | | | | |
| Total | | | ► 3a | 770,885. |
| b Approved for future payment | | | | |
| | | | | |
| NONE | | | | |
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Form 990-PF (2011) Part XVI-A

C/O KARL KRAMER **Analysis of Income-Producing Activities**

| Enter gross amounts unless otherwise indicated. | Unrelated business income | | | ded by section 512, 513, or 514 | (e) |
|---|-------------------------------------|--|-----------------------|---------------------------------------|--|
| - | (a) Business | (b) Amount | (C) Exclu- sion | (d) Amount | Related or exempt function income |
| 1 Program service revenue: | code | Amount | code | Amount | Tunction income |
| a | | | ļ | | |
| b | | | | | |
| c | | | | · · · · · · · · · · · · · · · · · · · | |
| d | | | Ļ | | |
| e | | | ļ | | |
| f | | | <u> </u> | | |
| g Fees and contracts from government agencies | | | ļ | | |
| 2 Membership dues and assessments | | | | | |
| 3 Interest on savings and temporary cash | | | | | |
| investments | | | 1 4 | 700 410 | |
| 4 Dividends and interest from securities | | | 14 | | |
| 5 Net rental income or (loss) from real estate: | | 以養養器 全方。 | £25. | | The state of the s |
| a Debt-financed property | L | | <u> </u> | | |
| b Not debt-financed property | | | <u> </u> | | |
| 6 Net rental income or (loss) from personal | | | | | |
| property | | | 1 4 4 | 10 154 | |
| 7 Other investment income | | | 14 | 12,154. | |
| 8 Gain or (loss) from sales of assets other | | | | 4.55 4.04 | |
| than inventory | | | 18 | 165,124. | |
| 9 Net income or (loss) from special events | | | | | |
| 10 Gross profit or (loss) from sales of inventory | | | <u> </u> | | |
| 11 Other revenue: | 1 | | | | |
| a | | | ļ <u> </u> | | |
| b | | | <u> </u> | | |
| c | | | ļ | | |
| d | | | <u> </u> | | |
| e | | | | 050 605 | |
| 12 Subtotal. Add columns (b), (d), and (e) | 19 · 19 · 1 | 0. | , frit | 879,697. | 0. |
| 13 Total. Add line 12, columns (b), (d), and (e) | | | | 13_ | 879,697. |
| (See worksheet in line 13 instructions to verify calculations.) | | | | | |
| Part XVI-B Relationship of Activities t | o the Acc | omplishment of Ex | cemp | t Purposes | |
| Line No. Explain below how each activity for which inco | ma ia raparta d | is column (a) of Dart VVII A | oontrik | outed importantly to the secon | anlichment of |
| the form detects account account of the ather | ine is reported hv providina fil | in column (e) of Part AVI-A inds for such nurnoses) | COMM | nuted importantly to the accom | ilhiiziiiiieiif oi |
| the foundation's exempt purposes (other than | by providing to | | | | ······································ |
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| 123621 | | | | | Form 990-PF (2011) |

Form 990-PF (2011) Part XVII In Information Regarding Transfers To and Transactions and Relationships With Noncharitable **Exempt Organizations**

| 1 Did th | ie organization directly or indir | rectly engage in any c | of the following | ig with any other organization | on described in section | . 501(c) of | | Yes | No |
|-----------------|--|---------------------------------------|------------------|---|-------------------------|----------------------------------|-----------------------------------|---------|-------|
| the C | ode (other than section 501(c) |)(3) organizations) or | ın section 52 | 27, relating to political organ | nizations? | | `, [| | ١ , 1 |
| a Trans | fers from the reporting founda | ation to a noncharitat | ole exempt or | ganization of: | | | ` | | |
| | Cash | | • | • | | | 1a(1) | | X |
| | Other assets | | | | | ì | 1a(2) | | X |
| • • | transactions: | | | • | | ł | | ~. | 2 |
| | | hlaa.a.a.a.a.a.a.a.a.a.a.a.a.a.a.a.a. | | | | | 45/45 | | X |
| • • | Sales of assets to a noncharital | | | | | P | 1b(1) | | |
| ٠, | Purchases of assets from a nor | • | rganization | | | | 1b(2) | | X |
| (3) F | Rental of facilities, equipment, | or other assets | | | | } | 1b(3) | | X |
| (4) F | Reimbursement arrangements | | | | | | 1b(4) | | X |
| (5) L | oans or loan guarantees | | | | | | 1b(5) | | X |
| (6) F | Performance of services or me | mbership or fundrais | ing solicitatio | ns | | | 1b(6) | | X |
| c Sharı | ng of facilities, equipment, ma | iling lists, other asset | ts, or paid em | ployees | | | 1c | | X |
| d If the | answer to any of the above is | "Yes." complete the f | ollowing sche | dule. Column (b) should alv | wavs show the fair mar | ket value of the goods, oth | ner asse | ets. | |
| | vices given by the reporting fo | | | | | - · | | , | |
| | nn (d) the value of the goods, | | | | , | , g, | | | |
| a)Line no | (b) Amount involved | | | exempt organization | (d) Description of | transfers, transactions, and sha | arına arı: | angama | nte |
| La / Line no | (b) / tinodin involved | (o) nume or | N/A | o oxompt organization | (u) Description of | Transicio, transactions, and six | uniy ana | angemen | |
| | ., | | N/A | | | | | | |
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| 2a is the | foundation directly or indirect | lly affiliated with, or re | elated to, one | or more tax-exempt organiz | zations described | | | | |
| | tion 501(c) of the Code (other | • | | | | | Yes | X | l No |
| | s," complete the following sch | | (3)) 01 111 3001 | 1011 321 : | | | 1 103 | | 1110 |
| D II TE | (a) Name of org | | | (b) Type of organization | (c) | Description of relationship | | | |
| | <u> </u> | anization | | (b) Type of organization | (6) | Description of relationship | | | |
| | N/A | | | | | | | | |
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| Sign a | Inder penalties of perjury, I declare to nd belief it us true, correct, and con | | | g accompanying schedules and n taxpayer) is based on all inform | | s any knowledge May the | ne IRS di with the below (s | prepare | 31 |
| Here | Signature of officer or trustee | vec, p | 124. | | Title | iden/ | Yes | | No |
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| | IR' | VINE, CA | 92618 | | F | Phone no. 949-45 | 50 – E | 5200 | 0 |
| | | | | | | Form | 990- | PF (2 | 2011) |
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123622 12-02-11

STATEMENT B

THE KARL KIRCHESSNER FOUNDATION FOR THE TAX YEAR ENDED JUNE 30, 2012 68-0530356

| Recipient's Name | Recipient's Name Foundation Status of Purpose of Grant or Contribution Recipient | | | Amount |
|--|--|---|----|-----------|
| BLIND CHILDREN'S CENTER 4120 MARATHON STREET LOS ANGELES, CA 90029 | SCHOOL - §170(b)(1)(A)(11) | TO SUPPORT THE CENTER'S THERAPEUTIC SUPPORT SERVICES THAT HELP THE BLIND OR VISUALLY IMPAIRED CHILDREN | \$ | 25,000 00 |
| BLIND CHILDREN'S LEARNING CENTER 18542-B VANDERLIP AVENUE SANTA ANA, CA 92705 | SCHOOL - §170(b)(1)(A)(u) | TO HELP 110 BLIND AND VISUALLY IMPAIRED CHILDREN THROUGHOUT ORANGE COUNTY DEVELOP AND/OR IMPROVE BRAILLE LITERACY SKILLS DURING THE NEXT YEAR | \$ | 40,000 00 |
| BRAILLE INSTITUTE OF AMERICA 741 NORTH VERMONT AVENUE LOS ANGELES, CA 90029 | SCHOOL - §170(b)(1)(A)(11) | TO HELP FUND THE BRAILLE EDUCATION PROGRAM WHICH WILL PROVIDE BRAILLE INSTRUCTION IN THE ONSITE PRESCHOOL PROGRAM AND IN THE YOUTH OUTREACH PROGRAM | | 20,000 00 |
| THE CENTER FOR THE PARTIALLY BLINDED 12301 WILSHIRE BLVD , SUITE 600 LOS ANGELES, CA 90025 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO HELP SUPPORT OPTOMETRIC SERVICES TO INDIVIDUAL AGE 19 OR OLDER | | 25,000 00 |
| CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD LOS ANGELES, CA 90027 | HOSPITAL - §170(b)(1)(A)(iii) | TO PURCHASE AN ELLEZ EYE CUBED ULTRASOUND MACHINE, A PREMIER DIAGNOSTIC TOOL FROM ONE OF THE OPTHALMIC INDSUTRY'S MOST ADVANCED TECHNOLOGY PROVIDERS | | 30,000 00 |
| CHILDSIGHT LOS ANGELES 761 TERMINAL STREET, 2ND FLOOR LOS ANGELES, CA 90021 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO HELP CHILD SIGHT® LOS ANGELES PROVIDE FREE IN SCHOOL VISION SCREENINGS TO DISADVANTAGED YOUTH IN LOS ANGELES | | 25,000 00 |
| FAMILY HEALTH CENTER OF SAN DIEGO 823 GATEWAY CENTER WAY SAN DIEGO, CA 92102 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO PROVIDE ADDITIONAL EQUIPMENT TO THE CENTER VISION CARE CENTER FOR THE UNDERPRIVILEGED | | 15,000 00 |
| GOODWILL INDUSTRIES OF ORANGE COUNTY 401 NORTH FAIRVIEW SANTA ANA, CA 92703 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO SUPPORT THE EXPANSION OF ATEC'S LOW VISION/BLIND SERVICES | | 7,500 00 |
| GUIDE DOGS OF THE DESERT P O BOX 1692 PALM SPRINGS, CA 92263 | SCHOOL - §170(b)(1)(A)(11) | TO HELP OFFSET DIRECT PROGRAM COSTS FOR EXPANDED CLASSES TO TRAIN A STUDENT/DOG TEAM | | 30,000 00 |
| JUNIOR BLIND OF AMERICA 5300 ANGELES VISTA BLVD LOS ANGELES, CA 90043 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO CONTINUE PROVIDING VITAL SERVICES TO THOSE CHILDREN WHO ARE BLIND OR VISUALLY IMPAIRED TO BUILD INDEPENDENCE AND SELF-ESTEEM | | 30,000 00 |
| LAGUNA BEACH COMMUNITY CLINIC 362 3RD STREET LAGUNA BEACH , CA 92651 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO SUPPORT THE CLINIC OPTOMETRY DEPARTMENT | \$ | 15,100 00 |
| LEARNING ALLY, INC 20 ROSZEL ROAD PRINCETON, NJ 08540 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO SUPPORT GENERAL OPERATIONS TO UNDERWRITE LEARNING ALLY, INC 'S EFFORTS TO REACH AND SERVE STUDENTS SPECIFICALLY IN THE SOUTHERN CALIFORNIA AND LOS ANGELES AREAS | \$ | 20,000 00 |

STATEMENT B

| MEET EACH NEED WITH DIGNITY 10641 N SAN FERNANDO ROAD PACOIMA, CA 91331 | PUBLIC CHARITY - §170(b)(1)(A)(vi) | TO SUPPORT THE CLINIC'S OPTOMETRY PROGRAM | \$ | 18,000 00 |
|--|---------------------------------------|---|-----------|------------|
| THE SABAN FREE CLINIC 8405 BEVERLY BLVD LOS ANGELES, CA 90048 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO PROVIDE EYE CARE SERVICES FOR LOW- INCOME AND UNINSURED HOMELESS, UNEMPLOYED AND WORKING POOR PEOPLE OF THE GREATER LA COUNTY | \$ | 20,000 00 |
| SAN DIEGO CENTER FOR THE BLIND 5922 EL CAJON BLVD SAN DIEGO, CA 92115 | PUBLIC CHARITY - §170(b)(1)(A)(vi) | TO INCREASE THE ABILITIES OF ANY ADULT WITH BLINDNESS OR VISION IMPAIRMENT | \$ | 25,000 00 |
| SOUTHERN CALIFORNIA CONSERVATORY OF MUSIC 8230 FALLBROOK AVENUE WEST HILLS, CA 91304 | SCHOOL - §170(b)(1)(A)(11) | TO FUND AN ADMINISTRATIVE ASSISTANT A PART-TIME GRANT WRITER FOR CONSERVATORY'S BRAILLE MUSIC DIVISION | \$ | 20,000 00 |
| ST JOSEPH HOSPITAL FOUNDATION 1100 WEST STEWART DRIVE ORANGE, CA 92868 | HOSPITAL - §170(b)(1)(A)(111) | TO PROVIDE SUPPORT TO THE HOSPITAL'S OPTOMETRY PROGRAM | \$ | 15,000 00 |
| SURGICAL EYE EXPEDITIONS 6950 HOLLISTER AVENUE GOLETA, CA 93117 | PUBLIC CHARITY - §509(a)(2) | TO RESTORE SIGHT TO DISADVANTAGED BLIND INDIVIDUALS | \$ | 15,000 00 |
| UCLA FOUNDATION - UNCLE CLAUDE 100 STEIN PLAZA, SUITE 2-118 LOS ANGELES, CA 90095 | PUBLIC CHARITY - §509(a)(1) | TO PROVIDE A MOBILE VISION SCREENING TO SCHOOLS, SENIOR CENTERS AND FREE CLINICS | \$ | 157,590 00 |
| UNIVERSITY OF MIAMI MILLER SCHOOL OF MEDICINE 1320 S DIXIE HWY CORAL GABLES, FL 33146 | SCHOOL - §170(b)(1)(A)(11) | TO SUPPORT THE UNIVERSITY'S RESEARCH DEPARTMENT | \$ | 50,000 00 |
| UNIVERSITY OF PORTLAND 5000 N WILLAMETTE BLVD PORTLAND, OR 97203 | SCHOOL - §170(b)(1)(A)(II) | TO PURCHASE A REFRESHABLE BRAILLE DISPLAY AND THE APPROPRIATE ASSISTIVE TECHNOLOGY SOFTWARE | \$ | 15,990 00 |
| VALLEY COMMUNITY CLINIC 6801 COLDWATER CANYON AVENUE NORTH HOLLYWOOD, CA 91605 | PUBLIC CHARITY - §170(b)(1)(A)(v1) | TO SUPPORT THE CLINIC'S OPTOMETRY PROGRAM | \$ | 40,000 00 |
| VENICE FAMILY CLINIC 604 ROSE AVENUE VENICE, CA 90291 | PUBLIC CHARITY - §170(b)(1)(A)(vi) | TO PROVIDE 1,440 VISION CARE VISITS TO LOW- INCOME, UNINSURED AND HOMELESS MEN, WOMEN, AND CHILDREN RESIDING ON THE WEST SIDE OF LOS ANGELES COUNTY DURING JULY 1, 2011 - JUNE 30, 2012 | \$ | 30,000 00 |
| VISTA COMMUNITY CLINIC 1000 VALE TERRACE DRIVE VISTA, CA 92084 | PUBLIC CHARITY - §170(b)(1)(A)(vi) | IN SUPPORT OF THE PURCHASE OF THREE NEW WELCH ALLYN SURESIGHT OPHTHALMOSCOPES FOR THE SCREENING AND DIAGNOSIS OF VISION AND OTHER HEALTH PROBLEMS | \$ | 13,850 00 |
| YALE UNIVERSITY 157 CHURCH STREET NEW HAVEN, CT 06510 | SCHOOL - §170(b)(1)(A)(11) | TO SUPPORT THE UNIVERSITY'S RESEARCH DEPARTMENT | \$ | 50,000 00 |
| OTHER/MISCELLANEOUS GRANTS | CHARITABLE | OTHER CHARITABLE GIFTS | _\$_ | 67,855 00 |
| TOTAL GRANTS ACCRUED AND PAID DURIN | G THE YEAR ENDED 6 | /30/12 | <u>\$</u> | 820,885 00 |

STATEMENT C

RESOLUTION OF THE BOARD OF DIRECTORS OF

THE KARL KIRCHGESSNER FOUNDATION

The following resolution is hereby presented to the Board of Directors of The Karl Kirchgessner Foundation, a Nevada Nonprofit Public Benefit Corporation, who are in attendance at the Special Meeting of November 17, 2011:

WHEREAS, this corporation's Bylaws provide that the Bylaws may be amended by the approval of a majority of the Directors, and

WHEREAS, a majority of the Directors has determined that the requirement that the Board include one Director who is a Jesuit Priest or other person selected by the Provincial of the California Province of the Society of Jesus is no longer appropriate due to the limited number of qualified candidates available; and

WHEREAS, a majority of the Directors has determined that the Bylaws should be amended to eliminate the requirement that the Board include a Jesuit Director and to remove all references to the office of Jesuit Director.

NOW, THEREFORE, BE IT RESOLVED, that subparagraph (b) of Section 3 of Article VI of the Bylaws is hereby deleted and the following new subparagraph (b) of Section 3 of Article VI substituted in lieu thereof:

"(b) Family Director. The Board shall include one Family Director. Karl F. Kramer, Jr. is serving as the current Family Director. His successors shall be elected in the manner provided in Section 4(b)(ii) below."

NOW, THEREFORE, BE IT FURTHER RESOLVED, that subparagraph (iii) of Section 4(b) of Article VI of the Bylaws is hereby deleted in its entirety.

NOW, THEREFORE, BE IT FURTHER RESOLVED, that subparagraph (iii) of Section 5(a) of Article VI of the Bylaws is hereby deleted in its entirety.

NOW, THEREFORE, BE IT FURTHER RESOLVED, that the third full paragraph of Section 15 of Article VI of the Bylaws which addresses the issue of the Jesuit Director's involvement in the management of this corporation's investments is hereby deleted in its entirety.

| FORM 990-PF DIVIDENT | OS AND | INTER | EST FROM | SEC | JRITIES | STATEMENT | 1 |
|-------------------------------|-----------|---------------------|-----------------------------|---------------------------------------|-----------------------------------|------------------------------|----|
| SOURCE | | GROSS | AMOUNT | | PITAL GAINS DIVIDENDS | COLUMN (A) AMOUNT | |
| INVESTMENT INCOME | - | | 702,419. | | 0. | 702,41 | 9. |
| TOTAL TO FM 990-PF, PART I, I | IN 4 | | 702,419. | | 0. | 702,41 | 9. |
| FORM 990-PF | 0 | THER I | NCOME | | | STATEMENT | 2 |
| DESCRIPTION | | | (A) REVENUE PER BOOKS | S | (B) NET INVEST- MENT INCOME | (C) ADJUSTED NET INCOM | |
| OTHER INCOME | | | 12, | 154. | 0. | | 0. |
| TOTAL TO FORM 990-PF, PART I, | LINE | 11 _ | 12, | 154. | 0. | | 0. |
| FORM 990-PF | 7 177 1 1 | LEGAL | FEES | · · · · · · · · · · · · · · · · · · · | | STATEMENT | 3 |
| DESCRIPTION | EXPE | A) NSES BOOKS | (B) NET INVI MENT INC | | (C) ADJUSTED NET INCOME | (D) CHARITAB PURPOSE | |
| LEGAL FEES | 2 | 6,009. | 22 | ,971 | . 0 | 3,03 | 8. |
| TO FM 990-PF, PG 1, LN 16A | 2 | 6,009. | 22 | ,971 | . 0 | 3,03 | 8. |
| FORM 990-PF | AC | COUNTI | NG FEES | | | STATEMENT | 4 |
| DESCRIPTION | EXPE | A) NSES BOOKS | (B) NET INVI MENT INC | | (C) ADJUSTED NET INCOME | (D) CHARITAB PURPOSE | |
| CPA FEES | 3 | 0,000. | 19 | ,500 | . 0 | 10,50 | 0. |
| TO FORM 990-PF, PG 1, LN 16B | 3 | 0,000. | 19 | ,500 | . 0 | 10,50 | 0. |

| FORM 990-PF | OTHER PROFES | SIONAL F | EES | | SI | TATEMENT | 5 |
|------------------------------|------------------------------|-----------------------------|-------|---------------------------------------|----|----------------------------|-----|
| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVI MENT INC | | (C) ADJUSTEI NET INCOI | | (D) CHARITAI PURPOSI | |
| INVESTMENT COUNSULTING | | | | | | | |
| FEES | 94,227. | | ,227. | | 0. | | 0. |
| CONSULTANT FEES | 52,792. | | ,048. | | 0. | 44,7 | |
| PROFESSIONAL FEES | 6,375. | | 0. | | 0. | 6,3 | /5. |
| TO FORM 990-PF, PG 1, LN 16C | 153,394. | 102 | ,275. | | 0. | 51,1 | 19. |
| FORM 990-PF | TAX | ES | | · · · · · · · · · · · · · · · · · · · | SI | ATEMENT | 6 |
| | · | | | | | | |
| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVI MENT INC | | (C) ADJUSTED NET INCOME | | | |
| CURRENT YEAR TAX PROVISION | -9,778. | | 0. | | 0. | 0 | |
| TO FORM 990-PF, PG 1, LN 18 | -9,778. | | 0. | | 0. | | 0. |
| FORM 990-PF | OTHER E | XPENSES | | | ST | ATEMENT | 7 |
| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVI MENT INC | | (C) ADJUSTEI NET INCOM | | (D) CHARITAI PURPOSI | |
| OTHER G&A EXPENSES | 16,169. | 10, | ,462. | | 0. | 5,707. | |
| TO FORM 990-PF, PG 1, LN 23 | 16,169. | 10, | ,462. | | 0. | 5,70 |)7. |
| FORM 990-PF | OTHER INV | ESTMENTS | · | | ST | 'ATEMENT | 8 |
| DESCRIPTION | | LUATION ETHOD | ВОС | K VALUE | FA | IR MARKET | c |
| MARKETABLE SECURITIES | | FMV | 16 | 790,190. | | 16,790,19 | €0. |
| TOTAL TO FORM 990-PF, PART I | I, LINE 13 | | 16 | 790,190. | | 16,790,19 | €0. |

| FORM 990-PF O | THER LIABILITIES | | STAT | EMENT 9 |
|--|--------------------------|-----------------|---|----------|
| DESCRIPTION | BOY AMOUN | r EOY 2 | AMOUNT | |
| TAXES PAYABLE | 12,98 | 38. | -11,256. | |
| DEFERRED TAX LIABILITY | | 28,84 | 16. ———————————————————————————————————— | 5,260. |
| TOTAL TO FORM 990-PF, PART II, L | INE 22 | 41,83 | 34. | -5,996. |
| | ST OF OFFICERS, D | | STAT | EMENT 10 |
| NAME AND ADDRESS | TITLE AND AVRG HRS/WK | | EMPLOYEE BEN PLAN CONTRIB | |
| KARL F. KRAMER 1525 AVIATION BLVD. #168 REDONDO BEACH, CA 90278 | VICE PRESIDENT | /CFO/TREASUR | 0. | 0. |
| ROBERT HUBER 1525 AVIATION BLVD. #168 REDONDO BEACH, CA 90278 | PRESIDENT/DIRE 10.00 | CTOR 35,275. | 0. | 0. |
| DIANA KRAMER 1525 AVIATION BLVD. #168 REDONDO BEACH, CA 90278 | DIRECTOR 2.00 | 2,550. | 0. | 0. |
| KATHLEEN MCGRATH KRAMER 1525 AVIATION BLVD. #168 REDONDO BEACH, CA 90278 | DIRECTOR 3.00 | 5,853. | 0. | 0. |
| MICHAEL KRAMER 1525 AVIATION BLVD. #168 REDONDO BEACH, CA 90278 | DIRECTOR 2.00 | 3,400. | 0. | 0. |
| GEORGE LETTENEY 1525 AVIATION BLVD. #168 REDONDO BEACH, CA 90278 | DIRECTOR 2.00 | 1,700. | 0. | 0. |
| DAVID TODD 1525 AVIATION BLVD. #168 REDONDO BEACH, CA 90278 | DIRECTOR 2.00 | 1,700. | 0. | 0. |
| TOTALS INCLUDED ON 990-PF, PAGE | 6, PART VIII | 104,453. | 0. | 0. |

GRANT MAKING GUIDELINES OF

THE KARL KIRCHGESSNER FOUNDATION

(As Revised 02/17/11)

1. The Foundation's Purposes

The Karl Kirchgessner Foundation ("Foundation") is a private foundation organized in 1979. The Foundation's purposes are exclusively charitable and are accomplished primarily through support of institutions located in the Southern California area, which are actively engaged in the provision of services in the field of vision.

The Foundation's mission is to assist economically disadvantaged persons, especially those among the young, the elderly, and the disabled. While the Foundation supports a limited amount of eye research, its emphasis is to support activities in the area of eye care, and in helping those with sight problems to be self-sufficient.

2. Eligibility for Grants

2.1 Applicants. The Foundation makes grants only to organizations which are currently qualified as tax-exempt under Internal Revenue Code Section 501 (c)(3) and are not private foundations or supporting organizations. Typical applicants are organizations which seek to help the blind and other vision-impaired individuals to become self-sufficient. Particular consideration is given to applicants from the Southern California area.

2.2 Types of Grants.

The Foundation makes the following types of grants:

- 2.2.1 Grants to support a specific project or program, or the acquisition by purchase or otherwise of one or more specific items of equipment needed for a project or program.
- 2.2.2 Grants to provide operating or general support. Such grants are determined on a case-by-case basis.

STATEMENT A

2.2.3 Grants for seed money to assist in establishing a new project, program or organization, including salary and other operating expenses. Such grants are determined on a case-by-case basis.

Each type of grant described above, and any others actually made by the Foundation, are collectively referred to in these Guidelines as a "Grant".

- 2.3 <u>Length of Grant</u>. The Foundation considers each year's applicants carefully on the merits of the current applications; accordingly, the fact that the Foundation makes a Grant in one year does not in any way imply that similar Grants will be made in ensuing years. On occasion, the Foundation does make a Grant which can only be completely utilized over more than one fiscal year of the Foundation. Any such Grant will likely require the approval of interim reports before further installment(s) are paid on the Grant.
- 2.4 <u>Matching Grants.</u> The Foundation strongly encourages applications which incorporate funding through matching grants. The Foundation's Matching Grant Program is described in detail in Section 6 below.
- 2.5 <u>Non-Discrimination.</u> There are no restrictions on the granting of or use of Grants with respect to race, color, creed, sex, sexual orientation or religion.
- 2.6 <u>Overhead Restrictions</u>. Grants are restricted to organizations whose projected overhead (indirect expenses) expenses allocable to the Grant being funded is deemed reasonable by the Foundation. In that regard, complete information is required before an application will be approved.
- 2.7 <u>Excluded Grants</u>. The Foundation does not consider requests from: individuals; private foundations, private operating foundations, or supporting organizations; political or business lobbying organizations or campaigns; or fund-raising campaigns, dinners, banquets, etc. Moreover, the Foundation neither supports nor engages in political activity. It does not attempt to influence legislation or provide support for organizations engaged in such activities.

3. Submission of Grant Applications

3.1 Letter of Intent

- 3.1.1 An organization or institution desiring to apply for a Grant should first determine, after a careful study of these Guidelines, whether or not its proposal falls within the stated Guidelines and priorities of this Foundation. If so, a brief Letter of Intent containing all contact information, including email address but not accompanied by any supporting materials, should be addressed to the Grants Coordinator of the Foundation, 1525 Aviation Boulevard #168, Redondo Beach, California 90278. This Letter of Intent shall state:
 - (a) the description of the project or program of the Grant for which funding is desired;
 - (b) the amount of funding requested;
 - (c) the time or times when funds are to be provided by this Foundation; and
 - (d) if any matching or challenge grants will be available or sought by the applicant.

The Letter of Intent should also include a statement that the applicant does and will comply with the requirements set forth in these Guidelines. Applications for research grants are not solicited and, if received by the Foundation, will be evaluated by its Scientific Advisory Board.

- 3.1.2 The Foundation's fiscal year ends June 30th and Grants are normally funded in June. In order for grant applications to receive adequate consideration, Letters of Intent to apply for funding should be received by the Foundation by November 1st. After receipt of such a Letter, the Foundation will advise the applicant whether there is an interest in pursuing the matter and, if so, will request submission of a formal Application, as outlined below.
- 3.2 <u>Grant Application</u>. If the Foundation requests the submission of a formal and detailed Application, the following information will be required **on or before February 1st** of the applicable year:

STATEMENT A

- 3.2.1 The general history and description of the applicant;
- 3.2.2 The purpose(s) for which the grant is being requested and the manner in which specified goals and tasks will be accomplished (including the qualifications of the applicant's personnel to accomplish its intended objectives, with particular regard to the capabilities and experience of the persons responsible for implementation of the proposal);
- 3.2.3 The total amount requested from the Foundation; the <u>total</u> budget; an explanation of the specific uses to which Foundation funds would be put; and a statement of the estimated overhead expenses expressed as a percentage of the total direct expenses allocable to the Grant;
- 3.2.4 If practicable, a breakdown of the grant request into appropriate components, with dollars allocated to each component, and a prioritization of these components. This information will assist our Foundation in determining whether and to what extent a Grant of less than the full amount will be effective for and helpful to the applicant;
- 3.2.5 A list of other sources of funding for the request detailing amounts received or committed;
 - 3.2.6 The applicant's federal tax identification number;
- 3.2.7 A copy of the Internal Revenue Service Determination Letter stating that (a) the applicant has Section 501(c)(3) tax-exempt status, and (b) it is not a private foundation. Applicant is to certify that it has no knowledge or notice that these determinations are not still applicable; and
- 3.2.8 A current financial statement of the applicant, including a copy of the latest balance sheet showing assets and liabilities and the latest income statement showing income and expenses. A copy of the applicant's last federal information return (Form 990) is also required.

4. Grant Review Procedure

- 4.1 <u>Criteria</u>. This Foundation utilizes and weighs the following criteria, among others, in examining grant applications:
 - 4.1.1 The stability and integrity of the applicant;
- 4.1.2 The focus of the Grant, including its significance relative to the operations of the applicant;
- 4.1.3 The capabilities and experience of the persons responsible for the implementation of the proposed Grant;
- 4.1.4 Whether the proposed Grant will duplicate or work in conjunction with similar Grants, and whether the proposal will meet a demonstrated need;
 - 4.1.5 The extent of governmental, public or private support, if any;
 - 4.1.6 The anticipated short- and long-term results of the Grant request; and
- 4.1.7 Whether there is a need for future financial support, including consideration of continued support from the Foundation, the community or other funding sources.
- 4.2 <u>Notice to Applicants</u>. The proposal will first be analyzed by the Grants Committee which will then make its recommendations to the Board of Directors of the Foundation. The Foundation may propose that an on-site visit be scheduled. Applicants whose proposals are accepted will be notified, and receive their funding, in June. When an application has been acted upon by the Foundation, such action is final. If an application has been rejected, it will not be carried over for future consideration. The applicant may later make a new application which must not be merely a request to reinstate the prior application.

5. Post-Grant Reporting Requirements

- 5.1 <u>Generally</u>. After a Grant has been made, the Foundation may request interim evaluation/progress reports at intervals of not less than every six months during the period that Grant funds are being utilized, and a final report when the Grant funds have been completely expended or the purposes for which the Grant was made have been accomplished, whichever is later. The Foundation will supply forms for these reports. Reports should be addressed to the Grants Coordinator of the Foundation, 1525 Aviation Boulevard #168, Redondo Beach, California 90278.
- 5.2 <u>Notice of Changes</u>. It is a condition of each Grant that the Foundation be immediately notified in writing should circumstances change regarding the Grant or its purposes.
- 5.3 <u>Additional Information</u>. After any report has been received and reviewed, the Foundation reserves the right to request additional information of specific interest and concern. In some cases, an on-site visit may be requested.

6. Matching Grant Program

6.1 Generally. The Foundation has made a commitment to a Matching Grant Program which allows it to better utilize its limited resources to provide support to the greatest number of worthy organizations. In addition, the Foundation believes that its promise of a matching grant will empower its Grantee organizations to successfully secure grant commitments from other grant organizations. If an organization indicates a desire to be considered for a matching grant in its Letter of Intent, it will likely increase its chances of receiving a grant award from the Foundation. In some cases, the Foundation may award both a regular grant and a matching grant to an organization.

6.2 Forms of Matching Grants.

The Foundation offers two forms of matching grants:

6.2.1 The first form of matching grant is called a "Matching Grant" and is an offer to a grantee organization to pay a stated amount to the grantee organization on the

condition that the grantee organization is able to provide evidence that it has raised matching funds of the full amount requested from fresh sources within a specified period of time. If the grantee organization fails to raise the full amount requested, it will not receive any matching funds from the Foundation.

- 6.2.2 The second form of matching grant is called a "Challenge Grant" and is an offer made to a grantee organization to match funds raised from fresh sources within a specified period of time up to a specified amount. If the grantee organization fails to raise the full amount requested, it will still receive matching funds from the Foundation equal to the amount received from fresh sources.
- 6.3 <u>Indication of Interest in Matching Grant Program</u>. An organization desiring to apply for a matching grant should so indicate in its Letter of Intent. The Letter of Intent should include the amount of the matching grant request.
- 6.4 <u>Supplemental Information in Grant Application</u>. If an organization is invited to submit a Grant Application for a matching grant, then in addition to the information requested in Paragraph 3.2. above, the organization will also be asked to provide (i) a brief description of how the organization expects to secure the matching funds from fresh sources in an amount equal to the matching grant, and (ii) a statement that the organization expects that it will be able to provide evidence of the procurement of such matching funds prior to April 30 of the current grant year.
- 6.5 Review of Matching Grant Request. The Foundation will review matching grant requests as part of its general review of grant proposals. In addition to the criteria used to review regular grants, as set forth in Paragraph 4.1 above, the Foundation will also consider any evidence that the organization has provided which indicates a likelihood that the organization will be successful in procuring matching funds from fresh sources prior to April 30.
- 6.6 <u>Conditions of Matching Grant</u>. Except as otherwise indicated, an organization which receives a matching grant will be subject to all of the terms and conditions applicable to Grantees as set forth in these Guidelines.

7. Relationship with Grant Recipients

The Foundation desires to be a partner with its Grantees. Accordingly, Grant recipients are encouraged to send the Grants Coordinator of the Foundation, 1525 Aviation Boulevard #168, Redondo Beach, California 90278, newsletters and other mailings of interest on a regular basis so that the Foundation may better perform its functions while the Grantees carry on their valuable work.

* * * *

This document constitutes grant making policies and procedures which are subject to periodic review and modification by the Foundation.