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132001 01-23-12

Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

Open to Public Inspection

	<u>A P</u>	or the		ending U	UN 30, 20	12
	B C	heck if	C Name of organization		D Employer ider	ntification number
	X	Addres change	ACHIEVEMENT FIRST, INC.			
]Name]change	Doing Business As		65	-1203744
		Initial return	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	E Telephone nur	nber
		Termin ated	335 ADAMS STREET			8-623-2660
	X	Amend return	City or town, state or country, and ZIP + 4		G Gross receipts \$	27,246,098.
		Application	DROOKDIN, NI 11201		H(a) Is this a grou	ip return
		pendin	F Name and address of principal officer:DACIA TOLL	-	for affiliates?	
			SAME AS C ABOVE		H(b) Are all affiliates	s included? Yes No
	ΙT	ах-ехе	mpt status: X 501(c)(3) 501(c)() (insert no.) 4947(a)(1) o	or 527	If "No," attac	ch a list. (see instructions)
			e:▶ WWW.ACHIEVEMENTFIRST.ORG		H(c) Group exem	•
	K F	orm of	organization: X Corporation Trust Association Other	L Year		3 M State of legal domicile: CT
	Pa	rt I	Summary			
-	ė.	1	Briefly describe the organization's mission or most significant activities: ACHTE	EVEMEN	T FIRST,	INC. IS A
	Activities & Governance		NON-PROFIT CHARTER SCHOOLS MANAGEMENT ORG	<u> SANIZA</u>	TION THAT	OPERATES A
	Ĕ	2 (Check this box 🕨 📖 if the organization discontinued its operations or dispos	ed of more	than 25% of its ne	et assets.
	ŏ	3	Number of voting members of the governing body (Part VI, line 1a)			3 8
	8	4	Number of independent voting members of the governing body (Part VI, line 1b)			4 8
	es	5	Fotal number of individuals employed in calendar year 2011 (Part V, line 2a)			5 222
	ix	6	Fotal number of volunteers (estimate if necessary)			6 30
	Act	7 a '	Fotal unrelated business revenue from Part VIII, column (C), line 12			7a 0.
	\perp	ь	Net unrelated business taxable income from Form 990-T, line 34			7b 0.
				<u>_</u>	Prior Year	Current Year
	Revenue	8 (Contributions and grants (Part VIII, line 1h)		17,623,16	
		9 1	Program service revenue (Part VIII, line 2g)		6,617,07	
		10	nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		79,34	
		11 (Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9co10c, and 11e)	ᄀ이匚	5,44	
		12	Fotal revenue - add lines 8 through 11 (must equal Parsylll, collumn (&),fine (12))		24,325,02	
		13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	No.	9,070,85	2. 8,302,921.
		14	Benefits paid to or for members (Part IX, column (A), line 4)			0.
	es	15	Salaries, other compensation, employee benefits (Part_IX, column (A); lines 5-10)	_	10,334,81	6. 12,537,920.
	Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)			0.
	ă	p.	Total fundraising expenses (Part IX, column (D), line 25) \blacktriangleright 1,102,03	39.		
	ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		4,323,87	
		18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		23,729,54	
		19	Revenue less expenses. Subtract line 18 from line 12		595,48	1. 341,033.
	Sor			Be	ginning of Current Ye	
	Net Assets or Fund Balances	20	Total assets (Part X, line 16)		14,577,25	
2	of A	21	Total liabilities (Part X, line 26)		8,325,20	
Z 📦	컐		Net assets or fund balances. Subtract line 21 from line 20		6,252,04	5. 6,593,078.
≈ Э			Signature Block		· · · · · · · · · · · · · · · · · · ·	······································
) >			ties of perjury, I declare that I have examined this return, including accompanying schedules		-	of my knowledge and belief, it is
	true,	correc	t, and complete. Declaration of preparer (other than officer) is based on all information of whi	ich preparer	has any knowledge.	
			X 10-4080		¥ 7 /	15/14
-	Sigr	1	Signature of officer		Date	•
-	Here	е	DOUG BORCHARD, BOARD TREASURER			
			Type or print name and title			
₩ **			Print/Type preparer's name Preparer's signature		Date Check	
2	Paid		Mare law 10			P00236664
ζ		arer	Firm's name MBAF CPAS, LLC		Firm's EIN	13-3842744
THE REAL OF	Use	Only	Firm's address 440 PARK AVE SOUTH			040 886 615
J			NEW YORK, NE 10016		Phone no.	
	May	the IF	S discuss this return with the preparer shown above? (see instructions)			X Yes No

LHA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2011)

Form 990 (2011)

Form 990 (2011) ACHIEVEMENT FIRST, INC.
Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2_	_X_	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		x
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
•	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	ĺ		
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	ĺ		
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete-Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		_ <u>X</u> _
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		_ <u>X</u> _
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		v	
120	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f	X	
12.4	Ochodyle D. Dollo W. W. and W.	12a	х	
ь	Was the organization included in consolidated, independent audited financial statements for the tax year?	ıza		
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			 -
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	,		
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		_X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		_X_
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	Ì		
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		<u>X</u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		<u>X</u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		<u>X</u>
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		<u>X</u>
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			ļ
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X_	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K If "No", go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
-	that the transaction has not been reported on any of the organization's prior Forms-990 or 990-EZ? If "Yes, " complete			
	Schedule L, Part I	25b		х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
2.0	instructions for applicable filing thresholds, conditions, and exceptions):			
-	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		х
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
·	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes, " complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
00	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
0.	If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
UZ.	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
~	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity?			
04	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
250	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			
ม	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
30		36		Х
37	If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization			-2
31	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?			
30	Note, All Form 990 filers are required to complete Schedule O	38	х	
	Mote, All Lotte ded meta die regalied to demplete demodale d	, 30		

	990 (2011) . ACHIEVEMENT FIRST, INC. 65-1203	744	P	age 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response to any question in this Part V		<u></u>	<u></u> _
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	ļ		1
þ	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 222			i
h	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	x	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		1	
0-		2-		Х
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Δ.
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	-	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b	If "Yes," enter the name of the foreign country.			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	_5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible?	6a		X
Ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
•	to file Form 8282?	7c		х
d	15 IV 15 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
9 h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting	711		
0	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
^		-		
9	Sponsoring organizations maintaining donor advised funds.	•		
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b_		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.) 11b_			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
-	organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand 13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	_	
	payment and a supplied the supplied to the sup			

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI	<u></u>	<u> </u>	X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 8			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule 0.			
b				
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	_5		X
6	Did the organization have members or stockholders?	. 6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	i		
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	X	
Ь	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)		\ <u>'</u>	
	The state of the s	40-	Yes	No X
	Did the organization have local chapters, branches, or affiliates?	10a		Α_
D	and the contract of the contra	10b		
	the state of the second state of the second state of the second property of the second property of the second state of the sec	11a	X	
11a	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	114		-
b 10-	The state of the s	12a	x	
12a	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
-b	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	12.5		
С	in Schedule O how this was done	12c	x	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		<u> </u>
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ►NY, CT			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	availab	le	
	for public inspection. Indicate how you made these available Check all that apply			
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, an	d finar	ncial	
	statements available to the public during the tax year.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organiza	tion 🕨		
	GAYLORD BOURNE, ACHIEVEMENT FIRST, INC 203-773-3223			
	335 ADAMS STREET, BROOKLYN, NY 11201			

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m 990 (2011) ·	ACHIEVEMENT FIRST, INC.	65-1203744	Page 7
111 000 (201)			

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter 0 in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees, and former such persons.

C C C C C C C C C C	ation ted ions	(F) Estimated amount of other compensation from the organization and related organizations
(1) WILLIAM R. BERKLEY HOURS PER Week (describe hours for related organizations in Schedule Po) (1) WILLIAM R. BERKLEY HOURS PER BOARD CHARRAM (2) DOUG BORCHARD TREASURER (3) MIKE CRITELLI HEMBER (4) CARLTON L. HIGHSMITH HEMBER (5) JAMES PEYSER HEMBER (6) ELISA VILLANUEVA-BEARD HEMBER (7) JON D. SACKLER HEMBER (8) JENNIFER SMITH-TURNER HEMBER (9) BARRY FINGERHUT HEMBER 1.00 X 0. (10) STEFAN PRYOR HEMBER 1.00 X 0. (2) DOUGLAS S. MCCURRY (4) O. (4) CARLTON D. STEFAN PRYOR HEMBER (5) JONES DESCRIBENCY (6) DEARLY FINGERHUT HEMBER (7) JON D. STEFAN PRYOR HEMBER (8) JENNIFER SMITH-TURNER HEMBER (1) DOUGLAS S. MCCURRY	ation ted ions MISC)	amount of other compensation from the organization and related organizations
Week (describe hours for related organizations in Schedule O) Page 1 Page 2 Page 2 Page 3	ted ions MISC)	other compensation from the organization and related organizations
Comparison Com	ons MISC)	compensation from the organization and related organizations
1.00 X	MISC)	from the organization and related organizations
100 MILLIAM R. BERKLEY 100 X	0.	organization and related organizations
100 MILLIAM R. BERKLEY 100 X		organizations
100 MILLIAM R. BERKLEY 100 X		
1.00 X		
BOARD CHAIRMAN		
Color Doug Borchard Color Colo		
TREASURER (3) MIKE CRITELLI MEMBER (4) CARLTON L. HIGHSMITH MEMBER (5) JAMES PEYSER MEMBER- (6) ELISA VILLANUEVA-BEARD MEMBER (7) JON D. SACKLER MEMBER (8) JENNIFER SMITH-TURNER MEMBER (9) BARRY FINGERHUT MEMBER (10) STEFAN PRYOR MEMBER (11) DOUGLAS S. MCCURRY (12) AND D. SACKLER D. O.	0	0.
MIKE CRITELLI	n i	_
MEMBER		0.
(4) CARLTON L. HIGHSMITH 1.00 X 0. MEMBER 1.00 X 0. (5) JAMES PEYSER 1.00 X 0. MEMBER- 1.00 X 0. (6) ELISA VILLANUEVA-BEARD 0. 0. MEMBER 1.00 X 0. (7) JON D. SACKLER 0. 0. MEMBER 1.00 X 0. (8) JENNIFER SMITH-TURNER 0. 0. MEMBER 1.00 X 0. (10) STEFAN PRYOR 1.00 X 0. MEMBER 1.00 X 0. (11) DOUGLAS S. MCCURRY 1.00 X 0.	_ 1	_
MEMBER 1.00 X 0.	0.	0.
(5) JAMES PEYSER MEMBER- (6) ELISA VILLANUEVA-BEARD MEMBER (7) JON D. SACKLER MEMBER (8) JENNIFER SMITH-TURNER MEMBER (9) BARRY FINGERHUT MEMBER (10) STEFAN PRYOR MEMBER (11) DOUGLAS S. MCCURRY 1.00 X 0. 224 200	_ 1	_
MEMBER	0.	0.
(6) ELISA VILLANUEVA-BEARD MEMBER (7) JON D. SACKLER MEMBER (8) JENNIFER SMITH-TURNER MEMBER (9) BARRY FINGERHUT MEMBER (10) STEFAN PRYOR MEMBER (11) DOUGLAS S. MCCURRY 1.00 X 0.	_	_
MEMBER	0.	0.
(7) JON D. SACKLER MEMBER (8) JENNIFER SMITH-TURNER MEMBER (9) BARRY FINGERHUT MEMBER (10) STEFAN PRYOR MEMBER (11) DOUGLAS S. MCCURRY 1.00 X 0.	_	_
MEMBER	0.	0.
(8) JENNIFER SMITH-TURNER MEMBER (9) BARRY FINGERHUT MEMBER (10) STEFAN PRYOR MEMBER 1.00 X 0. (11) DOUGLAS S. MCCURRY	_	
MEMBER	0.	0.
(9) BARRY FINGERHUT MEMBER (10) STEFAN PRYOR MEMBER (11) DOUGLAS S. MCCURRY ACCURATE ACC	_	_
MEMBER 1.00 X 0. (10) STEFAN PRYOR MEMBER 1.00 X 0. (11) DOUGLAS S. MCCURRY	0.	0.
(10) STEFAN PRYOR MEMBER (11) DOUGLAS S. MCCURRY 40, 00	_	_
MEMBER 1.00 X 0. (11) DOUGLAS S. MCCURRY 40.00 X 234.200	0.	0.
(11) DOUGLAS S. MCCURRY	_ 1	
40 00	0.	0
CO GEO AND CURER INTERNITY $\begin{vmatrix} 40.00 \\ 1 \end{vmatrix}$	_	
CO-CEO AND SUPERINTENDENT 40.00 X 224,200.	0.	14,000.
(12) DACIA TOLL	_	
CO-CEO AND PRESIDENT 40.00 X 224,200.	0.	7,900.
(13) MAIA HEYCK-MERLIN	_	
CHIEF OPERATING OFFICER 40.00 X 149,586.	0.	15,600.
(14) RALPH HARRIS FERRELL	_	
CHIEF INFORMATION OFFICER 40.00 X 183,460.	0.	3,500.
(15) MAX POLANER	_	
CFO AND CHIEF OF STAFF 40.00 X 178,938.	0.	17,000.
(16) CHI YOUNG TSCHANG		40.00-
ASSISTANT SUPERINTENDENT 40.00 X 143,208.	ות	13,000.
(17) ELANA Z. KAROPKIN	0.	
ASSISTANT SUPERINTENDENT 40.00 X 160,138.		8,500.
132007 01-23-12	0.	Form 990 (2011)

Part VII Section A. Officers, Directors, T	rustees, Key E	mple	oyec	s, a	nd I	High	<u>iest</u>	Compensated Employ	ees (continued)				
(A) Name and title	(B) Average hours per week	box	Position do not check more than ox, unless person is bot fficer and a director/trus			than is bot	th an	(D) Reportable compensation from	(E) Reportable compensate from relate	on	i	(F) stimate nount other	of
	(describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizatior (W-2/1099-MI		fi org an	pensa om the anizat d relat anizat	e ion ied
(18) JONATHAN SCHWARTZ	40.00					X		121 220		0.		3,0	00
VICE PRESIDENT OF SCHOOL (19) RESHMA SINGH	40.00	 		 	╁─	<u> </u>	\vdash	131,328.			<u> </u>	3,0	00.
VICE PRESIDENT OF EXTERNAL	40.00					X		122,400.		0.		5,7	50.
(20) TRACY EPP													
REGIONAL SUPERINTENDENT	40.00					X		151,500.		0.		<u>5,7</u>	00.
		ļ 											
		<u> </u>	<u>l</u>					1,668,958.		0.	_	3,9	EΛ
1b Sub-total				-		>		0.		0.		<u>3,9</u>	0.
								1,668,958.		0.	9	3,9	
Total number of individuals (including but compensation from the organization						e) wi	no re		,000 of reportat	le			21
3 Did-the organization list any former office	r director or to	ıcto	o ka	or	molo	oo	or.	highest componented o	mplovoo on			Yes	No
line 1a? If "Yes," complete Schedule J for	-			, y Cı	пріс	•		····	•		3		X
4 For any individual listed on line 1a, is the and related organizations greater than \$1	· · · · · · · · · · · · · · · · · · ·		-						the organization		4	х	
5 Did any person listed on line 1a receive o								*	dual for services	· }	7		
rendered to the organization? If "Yes," co	mplete Schedul	e J f	or s	uch	pers	son			· · · · · · · · · · · · · · · · · · ·		5		X
Section B. Independent Contractors 1 Complete this table for your five highest of	ompensated in	dene	ende	ent c	ontr		ors t	hat received more than	\$100,000 of cor	npens	ation f	rom	
the organization Report compensation for	•												
(A) ⁻ Name and busines	s address	N	INC	3				(B) Description of s	ervices	С	(Compe		n
Total number of independent contractors \$100,000 of compensation from the organ		ot lii	mrte	d to	tho:	se lis O	sted	above) who received m	ore than				

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
s, Grants Amounts	1 a	Federated campaigns 1a			-		
		Membership dues 1b]			
	c	Fundraising events 1c]			
# je		Related organizations 1d		1			
Contributions, Gifts, Grants and Other Similar Amounts			1,154,373.				
		All other contributions, gifts, grants, and		1			
		similar amounts not included above 1f	17011310.				
ËĠ	q	Noncash contributions included in lines 1a-1f \$	675,255.	1	}		
	h	Total. Add lines 1a-1f	•	18165683.			
			Business Code				
	2 a	MANAGEMENT FEES			7,735,121.]
هٍ ڬ	b		541610	1,219,999.	7,735,121. 1,219,999.		
Program Service Revenue	c	:				, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
am	d						
9	е	·					
<u>-</u>	f	All other program service revenue	. <u>L</u>				
	g	Total. Add lines 2a-2f		8,955,120.			
	3	Investment income (including dividends, in	erest, and				
		other similar amounts)		101,956.			101,956.
	4	Income from investment of tax-exempt bon	•				
	5	Royalties					
İ		(i) Real	(ii) Personal				
	6 a			-			
		Less rental expenses					
		Rental income or (loss)		-			
		Net rental income or (loss)					
	7 a	Gross amount from sales of (i) Securities	s (ii) Other	-			
		assets other than inventory		1			
	b	Less: cost or other basis					
		and sales expenses		-			
		Gain or (loss)					
		Net gain or (loss)	· ▶			·	
ne l	8 a	• ,			}		
Other Revenu		of contributions reported on line 1c). See			i		
R		•					
her	.	Part IV, line 18	b				
ō		Net income or (loss) from fundraising event					
		Gross income from gaming activities. See					
	- -	Part IV, line 19	a				
	b	Less direct expenses	ь				
l		Net income or (loss) from gaming activities	>				
		Gross sales of inventory, less returns	· · · · · · · · · · · · · · · · · · ·				
		and allowances	a				
	b	Less: cost of goods sold	b				
		Net income or (loss) from sales of inventory	>				
Ī		Miscellaneous Revenue	Business Code				
Ī	11 a	OTHER INCOME	900099	23,339.	23,339.		
	b						
	С						
}	d	All other revenue					
	е	Total. Add lines 11a-11d	. •	23,339.			
	12	Total revenue. See instructions.	> _		8,978,459.	0.	101,956.
13200 01-23	9 -12						Form 990 (2011)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respon		s Part IX	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21	8,302,921.	8,302,921.		
2	Grants and other assistance to individuals in				
	the United States See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				· · · · · · · · · · · · · · · · · · ·
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	4 550 050	1 150 500	446 005	00 440
	trustees, and key employees	1,668,959.	1,468,683.	116,827.	83,449
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)			570 077	
7	Other salaries and wages	9,115,317.	7,930,169.	650,97 5 .	534,173.
8	Pension plan accruals and contributions (include			45 070	
	section 401(k) and section 403(b) employer contributions)	213,191.	184,230.	16,050.	12,911.
9	Other employee benefits	671,313.	580,117.	50,541.	40,655.
10	Payroll taxes	869,140.	751,071.	65,434.	52,635.
11	Fees for services (non-employees):				
а	Management				
b	Legal	55,351.	44,610.	10,663.	78. 113.
С	Accounting	79,000.	63,669.	15,218.	113.
	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees			111 221	
g	Other	576,710.	464,795.	111,094.	821.
12	Advertising and promotion	371,543.	278,712.	10.000	92,831.
13	Office expenses	497,290.	398,063.	48,238.	50,989.
14	Information technology	413,871.	384,755.	16,136.	12,980.
15	Royalties				
16	Occupancy	639,536.	528,589.	61,487.	49,460.
17	Travel	472,368.	472,368.		
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				•
~19	Conferences, conventions, and meetings				
20	Interest	235,578.	194,710.	22,649.	18,219.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	533,940.	442,527.	50,661.	40,752.
23	Insurance	20,059.	16,579.	1,929.	1,551.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	SCHOOL PROGRAM SUPPORT	786,846.	786,846.		
b	PROFESSIONAL DEVELOPMEN	488,937.	429,686.	32,837.	26,414.
С	RECRUITMENT	313,461.	303,594.	5,468.	4,399.
d	MISCELLANEOUS	290,927.	243,977.	25,787.	21,163.
e	All other expenses	288,807.	139,403.	90,958.	58,446.
25	Total functional expenses. Add lines 1 through 24e	26,905,065.	24,410,074.	1,392,952.	1,102,039.
26	Joint costs. Complete this line only if the organization	•			
	reported in column (B) joint costs from a combined		ļ		
	educational campaign and fundraising solicitation.				
	Check here ff following SOP 98-2 (ASC 958-720)				
	0.01-23-12				Form 990 (2011

Par	tΧ	Balance Sheet			
			(A) Beginning of year		(B) End of year
-	1	Cash - non-interest-bearing	1,572,119.	1	3,313,565.
- 1	2	Savings and temporary cash investments	603,747.	2	51,053.
	3	Pledges and grants receivable, net	1,893,393.	3	5,220,340.
	4	Accounts receivable, net		4	
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees. Complete Part II			
		of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net	5,942,669.	7	5,942,669.
SSI	8	Inventories for sale or use		8	
`	9	Prepaid expenses and deferred charges	199,650.	9	395,130.
	10a	Land, buildings, and equipment: cost or other			
		basis Complete Part VI of Schedule D 10a 3,162,428.		.	
	ь	Less. accumulated depreciation 10b 2,573,525.	979,527.	10c	588,903.
	11	Investments - publicly traded securities		11	
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	3,386,145.	15	3,225,141.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	14,577,250.	16	18,736,801.
	17	Accounts payable and accrued expenses	514,067.	17	1,305,931.
	18	Grants payable		18	
	19	Deferred revenue	,	19	
	20	Tax-exempt bond liabilities		20	
S	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	·
Liabilities	22	Payables to current and former officers, directors, trustees, key employees,			
iabi		highest compensated employees, and disqualified persons. Complete Part II			
Ξ		of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties	3,666,667.	23	
	24	Unsecured notes and loans payable to unrelated third parties	1,250,000.	24	3,250,000.
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other-liabilities not included on lines 17-24). Complete Part X of			
		Schedule D	2,894,471.	25	7,587,792.
	26	Total liabilitiesAdd lines 17 through 25	8,325,205.	26	12,143,723.
		Organizations that follow SFAS 117, check here 🕨 🗓 and complete			
es		lines 27 through 29, and lines 33 and 34.			
anc anc	27	Unrestricted net assets	4,453,053.	27	1,596,500.
Bal	28	Temporarily restricted net assets	1,798,992.	28	4,996,578.
P	29	Permanently restricted net assets		29	
Ē		Organizations that do not follow SFAS 117, check here and			
P		complete lines 30 through 34.			
ets	30	Capital stock or trust principal, or current funds		30	
Ass	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds		32	
Z	33	Total net assets or fund balances	6,252,045.	33	6,593,078.
	34	Total liabilities and net assets/fund balances	14,577,250.	34	18,736,801. Form 990 (2011)

orm	990 (2011) · ACHIEVEMENT FIRST, INC.	. – כס	LZU3/44	Pag	ge 12
	t XI Reconciliation of Net Assets			_	
	Check if Schedule O contains a response to any question in this Part XI	· · · · · · · · · · · · · · · · · · ·			
1	Total revenue (must equal Part VIII, column (A), line 12)	1	27,24	<u>6,0</u>	<u>98.</u>
2	Total expenses (must equal Part IX, column (A), line 25)	2	26,90	5,0	<u>65.</u>
3	Revenue less expenses. Subtract line 2 from line 1	3	34:	<u>1,0</u>	<u>33.</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,25	2,0	<u>45.</u>
5	Other changes in net assets or fund balances (explain in Schedule O)	5			0.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	6,593	3,0	<u>78.</u>
Pa	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII	<u> </u>	<u> </u>		LX.
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	Were the organization's financial statements audited by an independent accountant?		. 2b	X	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		. 2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Scho	edule O.		.	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued	a no t			
	separate basis, consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis			ļ	
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	igle Audr	t	Ì	
	Act and OMB Circular A-133?		За	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi	red audit	: T		
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	X	
			Form 9	9 90 (2011)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

2011

ZU I I Open to Public

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Inspection
Employer identification number

Nam	me of the organization Employer identification number												
	ACHIEVEMENT FIRST, INC. 65-12037							744	_				
Par	t I Reason for Public Charity Status (All organizations must complete this part.) See instructions												
The c	organ	ization is not a	private foundation	because it is: (For lines	1 through	11, check	only one b	ox.)		_			
1				s, or association of chur).				
2		=		'0(b)(1)(A)(ii). (Attach Sc									
3				tal service organization			170(b)(1)	(A)(iii).					
4		-	•						(b)(1)(A)(i	iii). Enter t	he hospital	's nam	ie,
		A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:											
5		An organization operated for the benefit of a college or university owned or operated by a governmental unit described in											
		section 170(b)(1)(A)(iv). (Complete Part II.)											
6		A federal, sta	ite, or local governm	ent or governmental uni	t describe	d ın sectio	n 170(b)(I)(A)(v).					
7	X		_	erves a substantial part					or from the	e general p	oublic desc	nbed ı	n
			b)(1)(A)(vi). (Comple										
8		-		section 170(b)(1)(A)(vi).	(Complete	Part II.)							
9		An organizat	on that normally rec	erves: (1) more than 33	1/3% of its	support f	rom contri	butions, n	nembersh	iip fees, ar	nd gross red	ceipts	from
		activities rela	ted to its exempt ful	nctions - subject to certa	an excepti	ons, and (a	2) no more	than 33 1	1/3% of it	s support	from gross	ınvest	ment
		income and i	unrelated business t	axable income (less sec	tion 511 ta	x) from bu	sinesses a	acquired b	y the org	anization a	after June 3	0, 197	'5
		See section	509(a)(2). (Complete	e Part III.)									
10		An organizat	on organized and o	perated exclusively to te	st for publ	ic safety. S	See sect io	n 509(a)(4	4) .				
11		An organizat	on organized and op	perated exclusively for the	ne benefit	of, to perfo	orm the fu	nctions of,	or to can	ry out the	purposes o	f one	or
		more publicly	supported organiza	ations described in secti	on 509(a)(1) or section	on 509(a)(2	2) See see	ction 509	(a)(3). Che	eck the box	that	
		describes the	e type of supporting	organization and compl	ete lines 1	1e through	11h.				_		
		a Type	ı ь□	Type II 🔻	с 🔲 Тур	e III - Func	tionally inf	egrated		d	Type III - (Other	
e		By checking	this box, I certify that	at the organization is not	controlled	directly o	r ındirectly	by one o	r more dis	squalified p	persons oth	er tha	n
		foundation m	nanagers and other t	han one or more publicl	y supporte	ed organiza	ations des	cribed ın s	ection 50	9(a)(1) or s	section 509	(a)(2).	
f		If the organiz	ation received a writ	tten determination from	the IRS tha	at it is a Ty	pe I, Type	II, or Type	e III				
			rganization, check th										<u> </u>
g				organization accepted ar									
		(i) A perso	n who-directly or ind	lirectly controls, either a	lone or tog	ether with	persons o	lescribed	ın (ıi) and	(iii) below,		Yes	No
		_		upported organization?							11g(i)		
				n described ın (i) above?							11g(ii)		
		• •	-	person described in (i)							11g(iii)		
h		Provide the f	ollowing information	about the supported or	ganization	(s).							
				Citt Type of	T		1.72		T 6.33.1	- 41			
(i)	Name	of supported	(ii) EIN	(iii) Type of organization		organization sted in your			l organizati	s the ion in col.	nA (iiv)		f
	org	anızatıon		(described on-lines 1-9		document?			(i) organi	zed in the	sup	port	
				above or IRC section (see instructions))	Yes	No	Yes	No	Yes	No			
				(see instructions))	. 165	140	165	140	163	NO	 -		
					Ì								
					 					+ +			
~						-							

Schedule A (Form 990 or 990-EZ) 2011 ACHIEVEMENT FIRST, INC. 65-1203744 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	8659707.	10530258.	12399951.	<u>17623163.</u>	<u> 18165683.</u>	67378762.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities					-	
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	8659707.	10530258.	12399951.	17623163.	18165683.	67378762.
	The portion of total contributions	00337077					
3	by each person (other than a						
	governmental unit or publicly				1		
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						15340498.
_	column (f)						52038264.
	Public support. Subtract line 5 from line 4				l		32030204.
	ction B. Total Support		#1,000	4) 0000	(B 0010	(-) 0011	(D Total
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009 12399951.	(d) 2010	(e) 2011	(f) Total
	Amounts from line 4	8659/0/.	10530258.	12399951.	1/023103.	10102002.	0/3/0/04.
8	Gross income from interest,			•			
	dividends, payments received on						
	securities loans, rents, royalties	400 005	50 000	61 010	70 240	101 056	404 640
	and income from similar sources	123,227.	58,892.	61,219.	19,349.	101,956.	424,643.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include-gain						
	or loss from the sale of capital						
	assets (Explain in Part IV)	1,500.	30,194.	32,040.	5,440.	23,339.	
11	Total support. Add lines 7 through 10						67895918.
	Gross receipts from related activities,						<u>,252,179.</u>
13	First five years. If the Form 990 is for	r the organization's	s first, second, tha	d, fourth, or fifth to	ax year as a sectio	n 501(c)(3)	
	organization, check this box and stor	here	·	<u> </u>	<u></u>		<u> ▶</u>
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
14	Public support percentage for 2011 (line 6, column (f) d	rvided by line 11, o	column (f))		14	76.64 %
15	Public support percentage from 2010	Schedule A, Part	II, line 14			15	72.87 %
16a	33 1/3% support test - 2011. If the o	organization did no	ot check the box o	n line 13, and line	14 is 33 1/3% or r	nore, check this be	ox and
	stop here. The organization qualifies as a publicly supported organization						
ь	33 1/3% support test - 2010. If the o	organization did no	ot check a box on	line 13 or 16a, and	l line 15 is 33 1/3%	or more, check t	nis box
	and stop here. The organization qual	ifies as a publicly	supported organiz	ation			▶□
17a	10% -facts-and-circumstances tes	t - 2011. If the org	janization did not	check a box on line	e 13, 16a, or 16b,	and line 14 is 10%	or more,
	and if the organization meets the "fac						
	meets the "facts-and-circumstances"						▶□
h	10% -facts-and-circumstances tes	_	•		•	17a, and line 15 is	10% or
	more, and if the organization meets the						
	organization meets the "facts-and-circ						
18	Private foundation. If the organization						,
10	1 114ate roundation, it the organization	sid fiot officer d	227, 27, 370 10, 10			edule A (Form 990	

Schedule A (Form 990 or 990 EZ) 2011 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II)

Se	ction A. Public Support						
Cal	endar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-	ı					
	formed, or facilities furnished in	ı					
	any activity that is related to the organization's tax-exempt purpose	ı					
3	Gross receipts from activities that		· · · · · · · · · · · · · · · · · · ·				
Ü	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-					1	
*	Ţ,						
	ization's benefit and either paid to						
_	or expended on its behalf						
5							
	furnished by a governmental unit to						
	the organization without charge		ļ		-	ļ	
	Total. Add lines 1 through 5				 		
7	a Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
	5 Amounts included on lines 2 and 3 received from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
	c Add lines 7a and 7b						
	Public support (Subtract line 7c from line 6)					<u> </u>	
Se	ction B. Total Support						
Cal	endar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6						
10	a Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties						
	and income from similar sources						
ı	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b,					:	
	whether or not the business is regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital		_				
13	assets (Explain-in Part IV) Total support (Add lines 9, 10c, 11, and 12)						
	First five years. If the Form 990 is for	the organization's	s first, second, thin	d fourth or fifth ta	ax vear as a sectio	on 501(c)(3) organiz	ation
•	check this box and stop here	and organization t	5 tilot, 5555, ta, tili	a, rours, or mar s	20 your us a 555 ii.	00 . (0)(0) 0.94	▶ □
Se	ction C. Computation of Publ	c Support Pe	rcentage	 	<u> </u>	•.	·
	Public support percentage for 2011 (I			olumn (fi)		15	%
	Public support percentage from 2010	,	•		•	16	<u>/</u> %
	ction D. Computation of Inves					1,10	
	Investment income percentage for 20			e 13 column (fi)		17	%
	Investment income percentage from 2	-	**	io 10, column (I))		18	
	a 33 1/3% support tests - 2011. If the			on line 14 and line		· · ·	
13	• •	-					, 19 HOL
	more than 33 1/3%, check this box at	-	_		_		-
	33 1/3% support tests - 2010. If the	-					± [
~	line 18 is not more than 33 1/3%, che		=			-	· [=
20	Private foundation. If the organization	a ulu not check a	DUX OH 11/10 14, 19/	a. UL 190. CRECK T	iis dox and see in	SUUCTIONS	▶ ∣

Schedule A (Form 990 or 990-EZ) 2011 ACHIEVEMENT FIRST, INC.	65-1203744 Page 4
Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line	
and Part III, line 12. Also complete this part for any additional information. (See instructions).	
SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:	
OTHER REVENUE	
2007 AMOUNT: \$1,500	
2008 AMOUNT: \$30,194	
2009 AMOUNT: \$32,040	
2010 AMOUNT: \$5,440	
2011 AMOUNT: \$23,339	
	· · · · · · · · · · · · · · · · · · ·

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Open to Public Inspection

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

• ;	Section 501(c)(4), (5), or (6) organiza	tions: Complete Part III.			
Nan	ne of organization			Empl	oyer identification number
	ACHIEVE	MENT FIRST, INC.	·		65-1203744
Pa	rt I-A Complete if the org	ganization is exempt und	der section 501(c) or is a section 527 o	rganization.
3	Provide a description of the organize Political expenditures				
		ganization is exempt und			
	Enter the amount of any excise tax				
	Enter the amount of any excise tax If the organization incurred a section				
	Was a correction made? If "Yes," describe in Part IV.				Yes No
	art I-C Complete if the org	anization is exempt und	der section 501(c), except section 501(c)(3).
1	Enter the amount directly expended	d by the filing organization for se	ection 527 exempt fund	ction activities > \$	
2	Enter the amount of the filing organ		•		
2	exempt function activities Total exempt function expenditures				
3	· · · · · · · · · · · · · · · · · · ·			•	
4	Did the filing organization file Form				
	Enter the names, addresses and er				
3	made payments. For each organiza	· ·		-	
	contributions received that were pr	·			•
	political action committee (PAC). If	additional space is needed, pro	vide information in Par	t IV.	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter-0.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
	·				

Schedule C (Form 990 or 990-EZ) 2011 A				65-	1203744 Page 2
Part II-A Complete if the orga		empt under section	on 501(c)(3) and file	ed Form 5768	
(election under sect	ion 501(h)).				
A Check 🕨 🔛 if the filing organizati	on belongs to an a	ffiliated group (and list i	n Part IV each affiliated	group member's nai	ne, address, EIN,
expenses, and share	• '	•			
B Check Lifthe filing organization	on checked box A	and "limited control" pr	ovisions apply		
	s on Lobbying Exp tures" means amo	enditures ounts paid or incurred.		(a) Filing organization's totals	(b) Affiliated group totals
		<u> </u>	<u> </u>	totals	
1a Total lobbying expenditures to influe	ence public opinion	(grass roots lobbying)			
b Total lobbying expenditures to influence	ence a legislative b	ody (direct lobbying)			
c Total lobbying expenditures (add lin	es 1a and 1b)				
d Other exempt purpose expenditures	s				
e Total exempt purpose expenditures	(add lines 1c and	lď)			
f Lobbying nontaxable amount. Enter	the amount from t	he following table in bo	th columns.		
If the amount on line 1e, column (a) or	(b) is: The lo	bbying nontaxable am	nount is:		
Not over \$500,000	20% c	f the amount on line 1e			
Over \$500,000 but not over \$1,000,	000 \$100,0	000 plus 15% of the exc	cess over \$500,000.		
Over \$1,000,000 but not over \$1,50		000 plus 10% of the exc			
Over \$1,500,000 but not over \$17,0	00,000 \$225,0	000 plus 5% of the exce	ess over \$1,500,000.		
Over \$17,000,000	\$1,000	0,000.			
g Grassroots nontaxable amount (ent	er 25% of line 1f)				
h Subtract line 1g from line 1a. If zero					
i Subtract line 1f from line 1c. If zero			··· · · · · · · · · · · · · · · · · ·	-1.	
j If there is an amount other than zero	•		_		
reporting section 4911 tax for this y	_	_			Yes No
		veraging Period Under		<u></u>	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(Some organiza		• •	n do not have to compl	ete all of the five	
•		• •	es 2a through 2f on pag		
	Lobbying Exp	enditures During 4-Ye	ar Averaging Period		
		T			
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying nontaxable amount			-		
b Lobbying ceiling amount	•				
(150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroets_ceiling amount					<u> </u>
(150% of line 2d, column (e))					
		 	1		†
f Grassroots jobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2011

Schedule C (Form 990 or 990-EZ) 2011 ACHIEVEMENT FIRST, INC. 65-1203744 Page 3

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description	(a)		(b)
of the lobbying activity.	Yes	No	Amo	·
During the year, did the filing organization attempt to influence foreign, national, state or				
local legislation, including any attempt to influence public opinion on a legislative matter				
or referendum, through the use of:				
a Volunteers?	X			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	X			
c Media advertisements?		X		
d Mailings to members, legislators, or the public?	_	<u> </u>		
e Publications, or published or broadcast statements?		X		
f Grants to other organizations for lobbying purposes?		X		
g Direct contact with legislators, their staffs, government officials, or a legislative body?	X		241	<u>,917</u>
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		X		
i Other activities?		X		
j Total. Add lines 1c through 1i			241	<u>.,917</u>
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		X		
b If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	504()//		- ; -	
Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	on 501(c)(t	o), or se	ction	
* 5.34.6.			Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?		. 1		
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
3 Did the organization agree to carry over lobbying and political expenditures from the prior year?		. 3		
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."			III-A, lin	e 3, is
1 Dues, assessments and similar amounts from members		1		
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic	al			
expenses for which the section 527(f) tax was paid).				
a Current year		1 1		
to Carryover from last year		1 _ 1		
c Total				
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		. 3		
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible-lobbying and p			-	
11.	Ollicai			
expenditure-next year?		. 5		
5 Taxable amount of lobbying and political expenditures (see instructions) Part IV Supplemental Information		.] 5		
Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5; Path Is part for any additional information.	rt II-A, and P	art II-B, lin	e 1. Also, c	omplete
				·····
		<u> </u>		

SCHEDULE D

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Employer identification number

Name of the organization

ACHIEVEMENT FIRST, INC.

65-1203744 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 2 Aggregate contributions to (during year) Aggregate grants from (during year) Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for chantable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax 3 Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year > \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) Yes and section 170(h)(4)(B)(ii)? In Part XIV-describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that-describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X . . If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenues included in Form 990, Part VIII, line 1 Assets included in Form 990, Part X

		MENT FIRST								1 Page 2
Par	t III Organizations Maintaining C	collections of A	rt, Hist	orical Tr	easures,	or Othe	r Simila	ır Asse	ts (conti	nued)
3	Using the organization's acquisition, accessi	on, and other record	ls, check	any of the	following that	at are a si	gnificant u	use of its	collection	items
	(check all that apply):									
а	Public exhibition	d	ı 🔲 i	Loan or exc	hange progr	ams				
b	Scholarly research	е	. 🔲 (Other						
С	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explai	n how th	ey further t	he organizati	on's exer	npt purpo	se in Par	t XIV.	
5	During the year, did the organization solicit o	r receive donations	of art, his	stoncal trea	sures, or oth	er sımılar	assets			
	to be sold to raise funds rather than to be ma	aintained as part of t	he organ	nization's co	ollection? .			<u> </u>	Yes	No_
Par	t IV Escrow and Custodial Arran	gements. Comple	ete if the	organizatio	on answered	"Yes" to	Form 990,	Part IV,	ine 9, or	
	reported an amount on Form 990, Par	rt X, line 21.								
1a	Is the organization an agent, trustee, custod	an or other intermed	lary for	contribution	ns or other as	sets not	ıncluded			
	on Form 990, Part X?							. \square	Yes	☐ No
b	If "Yes," explain the arrangement in Part XIV									
	-								Amount	
С	Beginning balance						. 1c			
							1 1			
е	Distributions during the year						. 1e			
f	Ending balance									
2a	Did the organization include an amount on Fi								Yes	☐ No
	If "Yes," explain the arrangement in Part XIV									
Par	t V Endowment Funds. Complete	f the organization an	swered	"Yes" to Fo	rm 990, Part	IV, line 1	0.			
		(a) Current year	(b) P	nor year	(c) Two yea	rs back	(d) Three ye	ears back	(e) Four	years back
1a	Beginning of year balance			·						
þ	Contributions									
c	Net investment earnings, gains, and losses									
d	Grants or scholarships									
	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the curr	rent year end baland	e (line 1	g, column (a	a)) held as:					
а	Board designated or quasi-endowment		_%							
b	Permanent endowment	%								
С	Temporarily restricted endowment ▶	%								
	The percentages in lines 2a, 2b, and 2c should	uld equal 100%.								
За	Are there endowment funds not in the posse	ession of the organiz	ation tha	it are heid a	and administe	ered for th	ne organiza	ation	_	
	by:									Yes No
	(i) unrelated organizations								. 3a(i)	
	(ii) related organizations								3a(ii)	
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	n Sched	iule R?					3b	
4	Describe in Part XIV the intended uses of the									
Par	t VI ∣Land, Buildings, and Equipm	nent. See Form 990), Part X,	line 10.						
	Description of property	(a) Cost or o basis (investr			t or other (other)		cumulateoreciation	d	(d) Book	value
1a	Land									
b	Buildings									
С	Leasehold improvements			12	4,213.		29,91	L5.	94	1,298.
d	Equipment			29	1,365.	1	.95,25	53.	96	5,112.
<u>е</u>	Other			2,74	6,850.	2,3	48,35	57.	398	3,493.
Total	. Add lines 1a through 1e. (Column (d) must e	equal Form 990, Part	X, colun	nn (B), line	10(c).)				588	3,903.

Part VII Investments - Other Securities. Se	e Form 990, Part X, lin	e 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Me	thod of valuation: d-of-year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)		-	
(F) (G)			· · · · · · · · · · · · · · · · · · ·
(H)	 		<u> </u>
(t)	-		
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)			
Part VIII Investments - Program Related. s	See Form 990, Part X, lii	ne 13.	
(a) Description of investment type	(b) Book value		thod of valuation: d-of-year market value
(1)			
(2)	 		
(3)			· · · · · · · · · · · · · · · · · · ·
(6)	····		
(7)			
(8)			
(9)			
(10)			
Total (Col (b) must equal Form 990, Part X, col (B) line 13.)	<u> </u>		
Part IX Other Assets. See Form 990, Part X, line			
	Description		(b) Book value
(1) DUE FROM SCHOOLS			3,225,141.
(2)			
(3)			
(4)	· 	· · · · · · · · · · · · · · · · · · ·	
(5)			
(8)	····		
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, col (B) lin Part X Other Liabilities. See Form 990, Part X			3,225,141.
1. (a) Description of liability	, 1110 20	(b) Book value	
(1) Federal income taxes			
(2) DUE TO SCHOOLS		7,587,792.	
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
(11)	05)	7 507 700	
Total. (Column (b) must equal Form 990, Part X, col (B) lin	to the organization's financial s	7,587,792.	ability for uncertain tax positions under

Sche	dule D (Form 990) 2011 ACHIEVEMENT FIRST, INC.		65-	1203744	Page 4
	t XI Reconciliation of Change in Net Assets from Form 990 to Audited Finan	cial S	Statement	s	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1		27,246	098.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2		26,905	
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3			033.
_	Net unrealized gains (losses) on investments	4			
4	Donated services and use of facilities	5			
5		6			
6	Investment expenses	7			
7	Prior period adjustments	8			
8	Other (Describe in Part XIV.)		· · ·		
9	Total adjustments (net). Add lines 4 through 8	9		2.41	022
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	or Patur		033.
Pai		iue p	·		000
1	Total revenue, gains, and other support per audited financial statements		1	27,246	.098.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains on investments 2a				
b	Donated services and use of facilities				
С	Recovenes of prior year grants				
d	Other (Describe in Part XIV)				
е	Add lines 2a through 2d		2e		0.
3	Subtract line 2e from line 1	_	З	27,246,	098.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
·	Investment expenses not included on Form 990, Part VIII, line 7b				
	Other (Describe in Part XIV.)				
_	Add lines 4a and 4b	· · · · ·	4c		0.
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	• • •	5	27,246,	
	t XIII Reconciliation of Expenses per Audited Financial Statements With Expe	nses	 		. 0 . 0 .
				26,905,	065
1	Total expenses and losses per audited financial statements		···· • • • • • • • • • • • • • • • • •	20,703	. 003.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities				
b	Prior year adjustments				
С	Other losses				
đ	Other (Describe in Part XIV.)				_
е	Add lines 2a through 2d		2e		0.
3	Subtract line 2e from line 1		3	26,905,	065.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b				
b	Other (Describe in-Part XIV.) 4b				
c	Add lines 4a and 4b		4c		0.
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	26,905,	065.
Pa	t XIV Supplemental Information				
Com	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Pa	rt IV,-lı	nes 1b and 2	2b; Part V, line	4, Part
X, lin	e 2, Part XI, line 8; Part XII, lines 2d-and 4b; and Part XIII, lines 2d and 4b. Also complete this part to pro	vide ar	ny additional	unformation	
	RT X, LINE 2: THE ORGANIZATION FOLLOWS THE ACCOUNTIN				
UN	CERTAINTY IN INCOME TAXES. THE STANDARD PRESCRIBES A	MI	NIMUM I	RECOGNIT	NOI
TH	RESHOLD AND MEASUREMENT METHODOLOGY THAT A TAX POSIT	ION	TAKEN	OR	
EX.	PECTED TO BE TAKEN IN A TAX RETURN IS REQUIRED TO ME	ET :	BEFORE	BEING	
RE	COGNIZED IN THE FINANCIAL STATEMENTS. IT ALSO PROVID	ES (GUIDAN	CE FOR	
DE	RECOGNITION, CLASSIFICATION, INTEREST AND PENALTIES,	AC	COUNTI	NG IN	
<u>IN'</u>	TERIM PERIODS, DISCLOSURE, AND TRANSITION. THE CUMUL	ATI	VE EFF	ECT OF 1	HIS
СН	ANGE IN ACCOUNTING PRINCIPLE WAS IMMATERIAL.				

Schedule D (Form 990) 2011 ACHIEVEMENT FIRST, INC.	65-1203744 Page 5
Part XIV Supplemental Information (continued)	
SHOULD THERE BE INTEREST ON UNDERPAYMENTS OF INCOME TAX, T	THE ORGANIZATION
NOULD CLASSIFY IT AS "INTEREST EXPENSE." THE ORGANIZATION	WOULD CLASSIFY
PENALTIES IN CONNECTION WITH UNDERPAYMENTS OF TAX AS "OTHE	ER EXPENSE."
THE ORGANIZATION IS SUBJECT TO REGULAR AUDIT BY TAX AUTHOR	RITIES. THE
ORGANIZATION BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR	THE POSITIONS
TAKEN ON ITS TAX RETURNS. NONETHELESS, WERE SUCH AN AUDIT	TO OCCUR, THE
AMOUNTS ULTIMATELY PAID, IF ANY, UPON RESOLUTION OF ANY IS	SUES RAISED BY
THE TAXING AUTHORITIES COULD DIFFER MATERIALLY FROM THE AM	MOUNTS FILED.
MANAGEMENT BELIEVES THAT ITS NONPROFIT STATUS WOULD BE SUS	STAINED UPON
EXAMINATION.	
THE ORGANIZATION FILES INFORMATIONAL RETURNS IN THE UNITED	STATES FEDERAL
AND NEW YORK STATE JURISDICTIONS. WITH FEW EXCEPTIONS, THE	ORGANIZATION IS
NO LONGER SUBJECT TO U.S. FEDERAL, STATE, OR LOCAL INCOME	TAX EXAMINATIONS
BY TAX AUTHORITIES FOR FISCAL YEARS BEFORE 2009.	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

SCHEDULE 1 (Form 990) Department of the Treasury

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Open to Public Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047

10. PERATING EXPENSES OF THE OPERATING EXPENSES OF THE DPERATING EXPENSES OF THE 2 Employer identification number 65-1203744 TO SUPPORT OPERATING AND ACQUISITION/RENOVATION TO SUPPORT THE GENERAL DPERATING AND FACILITY ACQUISITION/RENOVATION EXPENSES OF THE SCHOOL TO SUPPORT THE GENERAL RENOVATION EXPENSES OF TO SUPPORT THE GENERAL FO SUPPORT THE GENERAL TO SUPPORT THE GENERAL DPERATING AND FACILITY EXPENSES OF THE SCHOOL Inspection (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any THE SCHOOL SCHOOL. CHOOL SCHOOL, recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part il can be duplicated if additional space is needed in a sistance of organization (box). In a sistance of organization (c) in a sistance or government is a sistance or a sist Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection : :: :: Ö Ö Ö Ö ٥. Ö Describe in Part IV the organization's proceduies for montoring the use of grant funds in the United States. ▼ Attach to Form 990. 39,006, 2,369,930, 3,027,595 820,724 595,976 106,407 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) 501(C)(3) INC. Enter total number of other organizations listed in the line 1 table 20-2574649 ACHIEVEMENT FIRST 20-4776460 26-2236909 20-5196171 20-2574544 06-1546695 General Information on Grants and Assistance criteria used to award the grants or assistance? ACHIEVEMENT FIRST ENDEAVOR CHARTER ACHIEVEMENT FIRST HARTFORD CHARTER CHARTER SCHOOL - 790 EAST NEW YORK ELM CITY COLLEGE PREPARATORY, INC. 1 (a) Name and address of organization SCHOOL, INC. - 510 WAVERLY AVENUE ACHIEVEMENT FIRST EAST NY CHARTER SCHOOL - 577 PENNSYLVANIA AVENUE ACHIEVEMENT FIRST CROWN HEIGHTS SCHOOL - 305 GREENFIELD STREET AMISTAD ACADEMY, INC. - BROOKLYN, NY 11238 130 EDGEWOOD AVENUE NEW HAVEN, CT 06511 NEW HAVEN, CT 06511 Name of the organization 794 DIXWELL AVENUE HARTFORD, CT 06112 BROOKLYN, NY 11207 Internal Revenue Service Part Part II

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2011)

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Schedule I (Form 990) ACHIEVEMENT FIRST, INC. Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)	NT FIRST,	INC. vernments and Organ	nizations in the Ur	nited States (Sche	dule I (Form 990), Par	<u>.</u>	65-1203744 Page 1
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ACHIEVEMENT FIRST BUSHWICK CHARTER SCHOOL - 125 COVERT STREET - BROOKLYN, NY 11207	20-5118947	501(C)(3)	71,341,	0			TO SUPPORT THE GENERAL OPERATING EXPENSES OF THE SCHOOL.
ACHIEVEMENT FIRST BRIDGEPORT ACADEMY, INC 529 NOBLE AVENUE - BRIDGEPORT, CT 06608	37-1543858	501(c)(3)	97, 168,	0			TO SUPPORT THE GENERAL DPERATING EXPENSES OF THE SCHOOL,
ACHIEVEMENT FIRST APOLLO CHARTER SCHOOL - 350 LINWOOD STREET - BROOKLYN, NY 11208	26-3478865	501(C)(3)	147,621,	0			TO SUPPORT THE GENERAL OPERATING EXPENSES OF THE SCHOOL,
ACHIEVEMENT FIRST BROWNSVILLE CHARTER SCHOOL - 2021 BERGEN STREET - BROOKLYN, NY 11233	26-2243093	501(C)(3)	27.153,	0			TO SUPPORT THE GENERAL OPERATING EXPENSES OF THE SCHOOL,
							Schedule I (Form 990)

Page 2

	recipients	cash grant	cash assistance	(book, FMV, appraisal, other)	(f) Description of non-cash assistance
	information re	equired in Part I, III	ne 2, and any other	additional information.	
SCHEDULE I, PART I, LINE 2: GRANTS GIVEN TO THE SCHOOLS ARE FOR OPERATING AND FACILITY ACCUITATION/RENOVATION EXPENSES. ACHIEVEMENT FIRST INC. PLAYS	VEN TO	THE SCHOOL	OLS ARE FOR	FOR OPERATING RST INC PLAYS	
AN OVERSIGHT ROLE FOR EACH SCHOOL IN MONITORING FINANCES.	MONITOR	ING FINAL	NCES.		

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

ACHIEVEMENT FIRST,

Employer identification number 65-1203744

Pd.	Questions negarding compensation			
			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
h	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
_	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation pnor to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director. Explain in Part III.			
	X Compensation committee X Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization.			
а	Receive a severance payment or change-of-control payment?	4a		X_
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	. 4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	. 4c		X
	If "Yes" to any of lines-4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
	Any related organization?	5b		Х
-	If "Yes" to line 5a or 5b, describe in Part III			
6	For persons listed in Form-990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
•	contingent on the net earnings of.			
a	The organization?	6a		X
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	. 8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
-	Described to the SQ 4059 CO2	اها		

ACHIEVEMENT FIRST, INC. Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of V	(B) Breakdown of W-2 and/or 1099-MISC compensation	C compensation	(C)	(D)	(E)	(F)
(A) Name		(i) Base cọmpensatiọn	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(I)-(D)	reported as deferred in prior Form 990
	8	224,200.	0.	0.	2,500.	11,500.	238,200.	0
1 DOUGLAS S. MCCURRY	(E) (S)	000 700	0	0	2 500	5 400	232,100.	0
2 DACTA TOLL		_	0	0	0	٧.	4	
	€	149,586.	0	0.	2,500.	13,100.	165,186.	
3 MAIA HEYCK-MERLIN	(ii)	0.	0.	0	0	0	0.	
	8	183,460.	0	0	2,500.	1,000.	186,960.	
4 RALPH HARRIS FERRELL	(ii)	0	0	0.	0	0	- 1	
	8	178,938.	0	0.	2,500.	14,500.	195,938.	0
5 MAX POLANER	<u> </u>	0	0	0.	0.	0.	0.	0
	(0)	143,208.	0.	0.	2,500.	10,500.	156,208.	0
6 CHI YOUNG TSCHANG	€		0.	0.	0.	0.	0.	0
	8	160,138.	0.	0.	2,500.	6,000.	168,638.	
7 ELANA Z. KAROPKIN	(ii)	0.	0.	0.	0.	0	0.	0.
	(I)	151,500.	0	0.	2,500.	3,200.	157,200.	0
8 TRACY EPP	<u> </u>	0.	0.	.0	0	0.	.0	0
	Ξ							
6	(1)							
10	(3)					1		
	(E)							
11	(ii)				3.5			
	Ξ							
12	(1)							
	 	-						
13	(ii)							
14	(ii)							
15	(II)							
	<u> </u>							
16	(ii)							
							Schedu	Schedule J (Form 990) 2011

	OMPENSATION THE BOARD.							Schedule J (Form 990) 2011
additional information	PART I, LINE 3: THE COMPENSATION IS DETERMINED BY THE COMPENSATION COMMITTEE, WRITTEN EMPLOYMENT CONTRACT, AND APPROVED BY THE BOARD.							

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

ACHIEVEMENT FIRST, INC.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Attach to Form 990.

Employer identification number 65-1203744

Schedule M (Form 990) (2011)

Pa	rt I Types of Property								
		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contrib amounts reporte Form 990, Part VIII,	d on	l	(d) d of determa ontribution a	_	ts
1	Art - Works of art			, om ood, are vin		· ——			
2	Art - Historical treasures								
3	Art - Fractional interests								
4	Books and publications								
5	Clothing and household goods								
6	Cars and other vehicles								
7	Boats and planes							_	
8	Intellectual property		1						
9		X	2	675.2	55.	AVERAGE	FM7/		
10	Convention Classic hold stock	25		015,2	55.	MADINAGE	I MV		
	Securities - Closely field stock Securities - Partnership, LLC, or								
11			-						
40	trust interests								
12	Securities - Miscellaneous					<u> </u>			
13	Qualified conservation contribution -				İ				
	Historic structures						n		
14	Qualified conservation contribution - Other				-				
15	Real estate - Residential						· · · · · · · · · · · · · · · · · · ·		
16	Real estate - Commercial								
17	Real estate - Other								
18	Collectibles								
19	Food inventory								
20	Drugs and medical supplies								
21	Taxidermy								
22	Historical artifacts								
23	Scientific specimens								
24	Archeological artifacts			•					
25	Other ()								
26	Other ()								
27	Other ()								
28	Other ()								
29	Number of Forms 8283 received by the organic		-						
	for which the organization completed Form 82	83, Part IV, I	Donee Acknowled	gement	29			·	
								Yes	No
30a	During the year, did the organization receive by						1		1
	at least three years from the date of the initial	contribution	, and which is not	required to be used	for exem	pt purposes fo	r		
	the entire holding period?						. <u>-30a</u>		X
þ	If "Yes," describe the arrangement in Part II.								1
31	Does the organization have a gift acceptance	policy that re	equires the review	of any non-standard	contribu	utions?	31		X-
32a	Does the organization hire or use third parties	or related or	ganızations to solı	cit, process, or sell n	oncash				1
	contributions?						. 32a		X
b	If "Yes," describe in Part II.]	
33	If the organization did not report an amount in	column (c) f	or a type of proper	ty for which column	(a) is ch	ecked,			
	describe in Part II.								
LHA	For Paperwork Reduction Act Notice, see	the Instruc	tions for Form 99	0.		Sched	ule M (Form	990) ((2011)

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

ACHIEVEMENT FIRST, INC.

Employer identification number 65-1203744

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
NETWORK OF K-12 PUBLIC CHARTER SCHOOLS IN CONNECTICUT AND NEW YORK. THE
NETWORK OF SCHOOLS FOCUSES ON PROVIDING STUDENTS WITH THE ACADEMIC AND
CHARACTER SKILLS THEY NEED TO GRADUATE FROM TOP COLLEGES, TO SUCCEED IN
A COMPETITIVE WORLD, AND TO SERVE AS THE NEXT GENERATION OF LEADERS OF
THEIR COMMUNITIES.
FORM 990, -PAGE 1, ITEM B - AMENDED RETURN
THE FOLLOWING HAVE BEEN AMENDED IN ACCORDANCE WITH THE FINANCIAL
STATEMENTS FOR THE YEAR ENDED JUNE 30, 2012:
FORM 990, PAGE 1, ITEM B, C, E, G, AND PART I
FORM 990, PAGE 2, PART III - LINES 4A, 4B, 4C, 4D, AND 4E
FORM 990, PAGE 4, PART IV - LINE 29
FORM 990, PAGE 5, PART V - LINES 7G AND 7H
FORM 990, PAGE 6, PART VI, SECTION A - LINES 1A AND 1B
FORM 990, PAGE 6, PART VI, SECTION C - LINE 20
FORM 990, PAGES 7 AND 8, PART VII - COLUMNS (A), (B), AND (C)
FORM 990, PAGE 9, PART VIII
FORM 990, PAGE 10, PART IX
FORM 990, PAGE 11, PART X
FORM 990, PAGE 12, PART XI
SCHEDULE A, PAGE 2, PART II AND PAGE 4, PART IV
SCHEDULE B, PAGE 2, PART I
SCHEDULE B, PAGE 3, PART II
SCHEDULE D, PAGE 4, PARTS XI, XII, AND XIII

Schedule O (Form 990 or 990-EZ) (2011)	Page 2
Name of the organization ACHIEVEMENT FIRST, INC.	Employer identification number 65-1203744
SCHEDULE I, PAGE 1, PART II	
SCHEDULE M, PAGE 1	
SCHEDULE O	
FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION M	ISSION:
FROM TOP COLLEGES, TO SUCCEED IN A COMPETITIVE WORLD, AND	TO SERVE AS
THE NEXT GENERATION OF LEADERS OF THEIR COMMUNITIES.	
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:	
ACHIEVEMENT FIRST, INC.'S TEACHER CAREER PATHWAY PROGRAM	IS A
SYSTEMATIC, COORDINATED APPROACH TO RECOGNIZE AND DEVELOP	TEACHERS AS
THEY PROGRESS THROUGH FIVE CAREER STAGES. THESE STAGES WE	RE DEVELOPED
TO CELEBRATE EXCELLENT TEACHERS AND ARE ACCOMPANIED BY IN	CREASED
COMPENSATION, RECOGNITION AND PROFESSIONAL GROWTH OPPORTU	NITIES.
CONTRIBUTIONS, GIFTS, AND GRANTS WERE RECEIVED BY THE ORG	ANIZATION
WHICH WERE USED TO COVER THE EXPENSES OF THESE PROGRAMS.	
OTHER INITIATIVES - AF TO COLLEGE, ANCILLARY SCHOOL SERVI	CES, NEW HAVEN
LEADERSHIP, AND RHODE ISLAND EXPANSION.	
EXPENSES \$ 3,196,431. INCLUDING GRANTS OF \$ 0. REVENU	E \$ 1,175,704.
FORM 990, PART VI, SECTION B, LINE 11: FORM 990 IS GIVEN	TO THE BOARD
TREASURER WHO REVIEWS IT ON BEHALF OF THE BOARD PRIOR TO	SUBMISSION TO THE
IRS.	
FORM 990, PART VI, SECTION B, LINE 12C: BOARD MEMBERS ARE	REQUIRED
ANNUALLY, TO DISCLOSE CONFLICTS OF INTEREST. VENDORS AND	OTHER MAJOR
CONTRACTORS ARE REQUIRED TO ENSURE THERE ARE NO CONFLICTS 132212 01-23-12 Sched	OF INTEREST. ule O (Form 990 or 990-EZ) (2011)

Schedule O (Form 990 or 990-EZ) (2011)	Page 2
Name of the organization ACHIEVEMENT FIRST, INC.	Employer identification number 65-1203744
FORM 990, PART VI, SECTION B, LINE 15: THE CONCERNED PART	'Y'S SALARTES ARE
DETERMINED THROUGH COMPARISON TO SIMILAR ORGANIZATIONS AN	D REVIEWED AND
APPROVED BY THE BOARD OF DIRECTORS.	
FORM 990, PART VI, SECTION C, LINE 19: ALL THESE DOCUMENT	'S ARE AVAILABLE
UPON REQUEST AT NO COST TO THE PUBLIC. THE ORGANIZATION'S	FORM 990 IS
AVAILABLE BOTH UPON REQUEST AND ON THE WEBSITE WWW.GUIDES	TAR.ORG.
FORM 990, PART XII, LINE 2C	
THIS PROCESS HAS NOT CHANGED FROM PRIOR YEAR.	

Form **8868** (Rev. January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

OMB No 1545-1709

•	ou are filing for an Automatic 3-Month Extension, complet	_			· · · · · · · · · · · · · · · · · · ·	$\triangleright \boxed{X}$
	ou are filing for an Additional (Not Automatic) 3-Month Ext					
	t complete Part II unless you have already been granted a					
	onic filing (e-file). You can electronically file Form 8868 if y					
requir	ed to file Form 990-T), or an additional (not automatic) 3-mor	nth extens	sion of time. You can electronically fi	le Form	8868 to request a	ın extension
of time	e to file any of the forms listed in Part I or Part II with the exc	eption of	Form 8870, Information Return for T	ransfers	Associated With	Certain
	nal Benefit Contracts, which must be sent to the IRS in pap					
	ww.irs.gov/efile and click on e-file for Chanties & Nonprofits.					
Par	t I Automatic 3-Month Extension of Time	. Only s				
А соп	poration required to file Form 990-T and requesting an auton	natic 6-mo	onth extension - check this box and o	complete	9	. —
Part I						
	er corporations (including 1120-C filers), partnerships, REM income tax retums.	ICs, and to	rusts must use Form 7004 to reques	t an exte	ension of time	
Туре	or Name of exempt organization or other filer, see instruc	ctions		Employ	er identification n	umber (EIN) or
print	ACHIEVEMENT FIRST, INC.			X	65-1203	744
File by t	he Number street and room or quire no If a P.O. boy se	ee instruc	tions.	Social s	security number (SSN)
due dat filing yo	" 335 ADAMS STREET				, ,	,
return \$ instruct	See	reign add	ress, see instructions.			
	BROOKLYN, NY 11201	J				
Enter	the Return code for the return that this application is for (file	a separa	te application for each return)			0 1
Appli	cation	Return	Application			Return
Is For		Code	Is For			Code
Form	990	01	Form 990-T (corporation)			07
Form	990-BL	02	Form 1041-A			80
Form	990-EZ	01	Form 4720			09
Form	990-PF	04	Form 5227			10
Form	990-T (sec. 401(a) or 408(a) trust)	05	Form 6069			11
Form	990-T (trust other than above)	06	Form 8870			12
	GAYLORD BOURNE	, ACH	IEVEMENT FIRST, IN	Ċ.		
• Th	e books are in the care of > 335 ADAMS STREE	<u> 3T - 1</u>	BROOKLYN, NY 11201			
Te	lephone No ▶ <u>2-03-773-3223</u>		FAX No. ▶	_		
• If t	he organization does not have an office or place of business	s in the Ur	nted States, check this box	-		.▶ 📖
• If t	his is for a Group Return, enter the organization's four digit (Group Exe	emption Number (GEN) i	f this is f	for the whole grou	p, check this
box]	If it is for part of the group, check this box	and atta	ch a list with the names and-EINs of	all men	bers the extension	on is for.
1	I request an automatic 3-month (6 months for a corporation	required-	to file Form 990-T) extension of time	untıl		
	FEBRUARY 15, 2013 , to file the exemp	t organiza	tion return for the organization name	ed above	e. The extension	
	is for the organization's return for					
	calendar year or					
	► X tax year beginning JUL 1, 2011	, an	d ending <u>JUN-30, 2012</u>		·	
2	If the tax year entered in line 1 is for less than 12 months, c Change in accounting period	heck reas	on: Initial return [Final ret	um	
3a	If this application is for Form 990-BL, 990-PF, 990-T, 4720, 0	or 6069, e	nter the tentative tax, less any			
	nonrefundable credits. See instructions.			3a	ı \$	0.
b	If this application is for Form 990-PF, 990-T, 4720, or 6069,					^
	estimated tax payments made. Include any prior year overp			3b) 	0.
С	Balance due. Subtract line 3b from line 3a Include your pa by using EFTPS (Electronic Federal Tax Payment System).			30	: s	0.
Cauti	on, If you are going to make an electronic fund withdrawal v					

Form 8868 (F			· · · · · · · · · · · · · · · · · · ·			Page 2
If you are f	īling for an Additional (Not Automatic) 3-Month Ex	tension, d	complete only Part II and check this	box		▶ 🗶
Note. Only co	omplete Part II if you have already been granted an a	automatic	3-month extension on a previously fi	led Form	8868.	
If you are f	iling for an Automatic 3-Month Extension, comple					
Part II	Additional (Not Automatic) 3-Month E	xtensio	n of Time. Only file the origin	al (no c	copies need	ded).
			Enter filer's	identifyir	ng number, s	ee instructions
Type or N	Name of exempt organization or other filer, see instru	ctions				number (EIN) or
print	,			' '		, , ,
-	CHIEVEMENT FIRST, INC.		:	X	65-120	3744
	Number, street, and room or suite no. If a P.O. box, s	ee instruc	tions		cunty numbe	
filing your	35 ADAMS STREET				odiny nambo	. (66.1)
	City, town or post office, state, and ZIP code. For a fo	oreign add	ress see instructions			
	ROOKLYN, NY 11201_	oreign add	ness, see mandenons.			
	ROOKLIN, NI 11201					
Enter the Ret	turn code for the return that this application is for (file	e a separa	te application for each return)			0 1
Application		Return	Application			Return
Is For		Code	Is For			Code
Form 990		01	13101			Code
		02	Form 1041-A			08
Form 990-BL		01	Form 4720			09
Form 990-EZ		04	Form 5227			10
Form 990-PF		05	Form 6069			11
	sec. 401(a) or 408(a) trust)	06	Form 8870			
	trust other than above)		* · · · · · · · · · · · · · · · · · · ·	. 1 51	. F	12
STOP! Do no	ot complete Part II if you were not already granted				ea Form 8868	·
			IEVEMENT FIRST, INC	- •		
	s are in the care of > 335 ADAMS STRE	ET				
-	No ► 203-773-3223		FAX No.			. —
_	unization does not have an office or place of business				· · · · · · · · · · · · · · · · · · ·	. ▶ ∟
• If this is fo	or a Group Return, enter the organization's four digit	-	· · · · · · · · · · · · · · · · · · ·		_	•
box 🕨 📖	If it is for part of the group, check this box			all memb	ers the exten	sion is for.
	st an additional 3-month extension of time until		<u>15, 2013</u> .			
	endar year, or other tax year beginning) 12
	ax year entered in line 5 is for less than 12 months, o	heck reas	en: Initial return _	Fınal r	etum	
	Change in accounting period					
	n detail why you need the extension					
INF	ORMATION REQUIRED TO PROPE	RLY C	OMPLETE RETURN IS I	Y TON	ET AVAI	LABLE.
			· · · · · · · · · · · · · · · · · · ·			
8a If this a	application is for Form 990-BL, 990-PF, 990-T, 4720,	or 6069, e	nter the tentative tax, less any			
nonrefu	undable credits. See instructions.			8a_	\$	0.
b If this a	application is for-Form 990-PF, 990-T, 4720, or 6069,	enter any	refundable credits and estimated			
tax pay	ments made Include any pnor year overpayment all	lowed as a	credit and any amount paid			
previo	usly with Form 8868			8b	\$	0.
c Baland	e due. Subtract line 8b from line 8a. Include your pa	yment wit	h this form, if required, by using			
EFTPS	(Electronic Federal Tax Payment System). See instru			8c	\$	0.
	Signature and Verificat	ion mus	st be completed for Part II o	nly.		
Under penaltie	s of perjury, I declare that I have examined this form, includ	ing accomp	anying schedules and statements, and to	the best o	f my knowledge	e and belief,
it is true, corre	ct, and complete, and that I am authorized to prepare this fo	orm.				
Signature >		CPA		Date	>	