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Department of the Treasury Internal Revenue Service

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047 Open to Public Inspection

| A                       | For the                | 2011 calendar year, or tax year beginning JUL 1, 2011 and ending                                      | JUN 30, 2012  |  |  |  |  |  |  |  |  |
|-------------------------|------------------------|---|---|--|--|--|--|--|--|--|--|
| В                       | Check if<br>applicable | C Name of organization  | D Employer identification number                        |  |  |  |  |  |  |  |  |
|                         | Address<br>change      | L C INDUSTRIES, INC.  |   |  |  |  |  |  |  |  |  |
|                         | Name<br>change         | Doing Business As   | 56-0686307  |  |  |  |  |  |  |  |  |
|                         | Initial<br>return      | Number and street (or P.O. box if mail is not delivered to street address) Room/su                    |   |  |  |  |  |  |  |  |  |
|                         | Termin-                | 4500 EMPEROR BOULEVARD  | 919-596-8277  |  |  |  |  |  |  |  |  |
|                         | Amende                 |   | G Gross receipts \$ 248,600,716.                        |  |  |  |  |  |  |  |  |
|                         | Applica-               |   | H(a) Is this a group return                             |  |  |  |  |  |  |  |  |
| <u> </u>                | pending                | F Name and address of principal officer RICHARD STALLINGS   | for affiliates? Yes X No                                |  |  |  |  |  |  |  |  |
|                         |                        | SAME AS C ABOVE   | H(b) Are all affiliates included? Yes No                |  |  |  |  |  |  |  |  |
| ī                       | Tax-exer               | npt status: X 501(c)(3)   | 27 If "No," attach a list. (see instructions)           |  |  |  |  |  |  |  |  |
| J                       | Website                | :▶ WWW.BUYLCI.COM   | H(c) Group exemption number                             |  |  |  |  |  |  |  |  |
| K                       | orm of o               | rganization; X Corporation Trust Association Other ▶ L Ye   | ar of formation: 1958 M State of legal domicile; NC     |  |  |  |  |  |  |  |  |
| P                       |                        | Summary   |   |  |  |  |  |  |  |  |  |
| 8                       | i .                    | nefly describe the organization's mission or most significant activities: TO EMPLOY  [ANDICAPPED]     | AND TEACH THE VISUALLY                                  |  |  |  |  |  |  |  |  |
| Activities & Governance |                        | heck this box If the organization discontinued its operations or disposed of mo                       | ore than 25% of its not assets                          |  |  |  |  |  |  |  |  |
| ₹                       |                        | umber of voting members of the governing body (Part VI, line 1a)                                      |   |  |  |  |  |  |  |  |  |
| B                       | 1 -                    | umber of independent voting members of the governing body (Part VI, line 1b)                          | 4 7   |  |  |  |  |  |  |  |  |
| <b>ජ</b><br>ග           |                        | otal number of individuals employed in calendar year 2011 (Part V, line 2a)                           | 5 971   |  |  |  |  |  |  |  |  |
| ŧ                       | 1 -                    | otal number of volunteers (estimate if necessary)   | 6 0   |  |  |  |  |  |  |  |  |
| 姜                       | 1 -                    | otal unrelated business revenue from Part VIII, column (C), line 12                                   | 7a 0.   |  |  |  |  |  |  |  |  |
| Ř                       | 1                      | et unrelated business taxable income from Form 990-T, line 34   | 7ь 0.   |  |  |  |  |  |  |  |  |
|                         | 1                      |   | Prior Year Current Year                                 |  |  |  |  |  |  |  |  |
| ø.                      | 8 C                    | ontributions and grants (Part VIII, line 1h)  | 0. 0.   |  |  |  |  |  |  |  |  |
| Revenue                 | 9 P                    | Program service revenue (Part VIII, line 2g)  |   |  |  |  |  |  |  |  |  |
| 8                       | 10 In                  | vestment income (Part VIII, column (A), lines 3, 4, and 7d)   | 469,373. 531,115.                                       |  |  |  |  |  |  |  |  |
| Œ                       | 11 0                   | ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                               | 66,036,732. 66,951,460.                                 |  |  |  |  |  |  |  |  |
|                         | 12 To                  | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)                     | 66,506,105. 67,482,575.                                 |  |  |  |  |  |  |  |  |
|                         | 13 G                   | rants and similar amounts paid (Part IX, column (A), lines 1-3)                                       | 332,264. 6,164,700.                                     |  |  |  |  |  |  |  |  |
|                         | 14 B                   | enefits paid to or for members (Part IX, column (A), line 4)  | 0. 0.   |  |  |  |  |  |  |  |  |
| e<br>S                  | 15 S                   | alanes, other compensation, employee benefits (Part IX, column (A), lines 5-10)                       | 23,331,514. 25,484,588.                                 |  |  |  |  |  |  |  |  |
| Expenses                | 16a P                  | rofessional fundraising fees (Part IX, column (A), line 11e)  | 0. 0.   |  |  |  |  |  |  |  |  |
| Š                       |                        | otal fundraising expenses (Part IX, column (D), line 25)  |   |  |  |  |  |  |  |  |  |
| ш                       |                        | ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e)   | 20,684,618. 22,262,582.                                 |  |  |  |  |  |  |  |  |
| i                       |                        | otal expenses. Add lines 13-17 (must equal Partico (A), line 25)                                      | 44,348,396. 53,911,870.                                 |  |  |  |  |  |  |  |  |
| . 6                     |                        | evenue less expenses Subtrac line 18 from line 12   | 22,157,709. 13,570,705.                                 |  |  |  |  |  |  |  |  |
| ances                   |                        | N ABBROATO A  | Beginning of Current Year End of Year                   |  |  |  |  |  |  |  |  |
| t Asset<br>of Balan     | 20 To                  | parassets (Part X, Inte To) [22] V V. 2. 2 2 V I. V   | 200, 427, 218. 196, 517, 222.                           |  |  |  |  |  |  |  |  |
| Net A<br>Fund           | 21 To                  |   | 18,885,196. 19,408,418.<br>181,542,022. 177,108,804.    |  |  |  |  |  |  |  |  |
|                         |                        | et assets or fund balances. Subtract line 21 from line 29.  Signature Block AUSTIN, TEXAS             | 181,542,022, 177,108,804.                               |  |  |  |  |  |  |  |  |
|                         |                        | es of perjury, I declare that I have examined this return, including accompanying schedules and state | amante and to the hest of my knowledge and helief it is |  |  |  |  |  |  |  |  |
|                         | -                      | and complete. Declaration of preparer (other than officer) is based on all information of which prepa |   |  |  |  |  |  |  |  |  |
| uue,                    | COLLECT                | Right Stalling  | 3.2.2013  |  |  |  |  |  |  |  |  |
| Sigr                    | , II                   | Signature of Officer  | Date  |  |  |  |  |  |  |  |  |
| Here                    |                        | RICHARD STALLINGS, CFO  |   |  |  |  |  |  |  |  |  |
| ner                     | ٠   <u> </u>           | Type or print name and title  | <del></del>   |  |  |  |  |  |  |  |  |
|                         | F                      | rint/Type preparer's name Preparer's signature  | Date Check PTIN   |  |  |  |  |  |  |  |  |
| Paid                    |                        | EATHER HORTON (Claffy to the  | 03/02/13 seif-employed P00449619                        |  |  |  |  |  |  |  |  |
| Prep                    | _                      | um's name DIXON HUGHES GOODMAN LLP  | Firm's EIN 56-0747981                                   |  |  |  |  |  |  |  |  |
| Use                     | _                      | irm's address 2501 BLUE RIDGE ROAD, SUITE 500   |   |  |  |  |  |  |  |  |  |
|                         | . [                    | RALEIGH, NC 27607   | Phone no. (919) 876-4546                                |  |  |  |  |  |  |  |  |
| May                     | the IRS                | discuss this return with the preparer shown above? (see instructions)                                 | X Yes No  |  |  |  |  |  |  |  |  |
|                         | 1 01-23-               |   | Form <b>990</b> (2011)                                  |  |  |  |  |  |  |  |  |

|           |  | DUSTRIES, INC.   | 56-0686307 Pa             |  |  |  |  |  |  |  |
|-----------|--|--|---------------------------|--|--|--|--|--|--|--|
| Par       | t III Statement of Program S   | ervice Accomplishments                                 |                           |  |  |  |  |  |  |  |
|           |  | response to any question in this Part III              |                           |  |  |  |  |  |  |  |
| 1         | Briefly describe the organization's miss   |  |                           |  |  |  |  |  |  |  |
|           | TO PROVIDE JOB OPPORTUNITIES TO THE LEGALLY BLIND THROUGH  |  |                           |  |  |  |  |  |  |  |
|           | MANUFACTURING AND S  | ALES DISTRIBUTION OF A VAR                             | IETY OF PRODUCTS.         |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
| 2         | Did the omanization undertake any sig  | nificant program services during the year which were   | a not listed on           |  |  |  |  |  |  |  |
| _         | _  | · · · · · · · · · · · · · · · · · · ·                  |                           |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
| _         | If "Yes," describe these new services of   |  | - — — —                   |  |  |  |  |  |  |  |
|           | -  | , or make significant changes in how it conducts, any  | y program services? Yes X |  |  |  |  |  |  |  |
|           | If "Yes," describe these changes on So   |  |                           |  |  |  |  |  |  |  |
| 4         | =  | ervice accomplishments for each of its three largest p | •                         |  |  |  |  |  |  |  |
|           | Section 501 (c)(3) and 501 (c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to |  |                           |  |  |  |  |  |  |  |
|           |  | e, if any, for each program service reported.          |                           |  |  |  |  |  |  |  |
| <b>4a</b> | (Code:) (Expenses \$41   | , 465, 540 . including grants of \$ 6,16               | 4,700.) (Revenue \$       |  |  |  |  |  |  |  |
|           | EMPLOYMENT OF VISUA  | LLY HANDICAPPED TO MANUFACT                            | TURE MATTRESSES, MATTRES  |  |  |  |  |  |  |  |
|           | COVERS, FILE FOLDER  | S, WALLET ENVELOPES, MOPS,                             | WATER CANS, PAPER         |  |  |  |  |  |  |  |
|           |  | PLASTICS. ALSO OPERATE RE                              |                           |  |  |  |  |  |  |  |
|           | BLIND MADE PRODUCTS  |  |                           |  |  |  |  |  |  |  |
|           |  | <del></del>  |                           |  |  |  |  |  |  |  |
|           |  | <del></del>  |                           |  |  |  |  |  |  |  |
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|           |  |  |                           |  |  |  |  |  |  |  |
| \$b       | (Code ) (Expenses \$   | moluding grants of \$                                  | ) (Revenue \$             |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
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|           |  |  |                           |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
| lc i      | (Code) (Expenses \$  | including grants of \$                                 | ) (Revenue \$             |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
|           |  |  |                           |  |  |  |  |  |  |  |
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| -         |  | ,  |                           |  |  |  |  |  |  |  |
| -         |  |  |                           |  |  |  |  |  |  |  |
| -<br>-    | Other program services (Describe in Sc   | nedule O )   |                           |  |  |  |  |  |  |  |
|           | Other program services (Describe in Sc   |  |                           |  |  |  |  |  |  |  |
|           | Other program services (Describe in Sc<br>(Expenses \$<br>Fotal program service expenses ►   |  | venue \$ )                |  |  |  |  |  |  |  |

| ĺ | Part | IV | Checklis | t of Regu | ired | Sche | dules |
|---|------|----|----------|-----------|------|------|-------|

|     |  | _    | Yes    | No       |
|-----|--|------|--------|----------|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?                              |      |        |          |
|     | If "Yes," complete Schedule A  | 1    | X      | L        |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2    | L      | X        |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  |      |        |          |
|     | public office? If "Yes," complete Schedule C, Part I   | 3    |        | X        |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect |      |        | ĺ        |
|     | during the tax year? If "Yes," complete Schedule C, Part II  | 4    |        | X        |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or     |      |        |          |
|     | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                                   | 5    |        | X        |
| в   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to        |      |        |          |
|     | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I     | 6    |        | X        |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,                        | ļ    |        | ĺ        |
|     | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                             | 7    |        | X        |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete     |      |        |          |
|     | Schedule D, Part III   | 8_   |        | X        |
| 9   | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide      | ł    |        |          |
|     | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV          | 9    |        | X        |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent    |      |        |          |
|     | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V   | _10  |        | X        |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X      |      |        |          |
|     | as applicable.   |      |        |          |
| a   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,      |      |        |          |
|     | Part VI  | 11a  | X      | L        |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total      |      |        |          |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b  |        | X        |
| C   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total       |      |        |          |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c  | X      |          |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in     |      |        |          |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d  |        | X        |
| 0   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X            | 110  | X      | L        |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses          |      |        |          |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X           | 111  | X      | L        |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete              |      |        |          |
|     | Schedule D, Parts XI, XII, and XIII  | 12a  |        | X        |
| þ   | Was the organization included in consolidated, independent audited financial statements for the tax year?                        |      |        | 1        |
|     | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional     | 12b  | X      |          |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                | 13   |        | X        |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?                                      | 14a  |        | <u>X</u> |
| þ   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,          |      |        | l        |
|     | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000       |      |        |          |
|     | or more? If "Yes," complete Schedule F, Parts I and IV   | 14b  |        | X        |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization        |      |        | i        |
|     | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV                                      | 15   |        | <u> </u> |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals   | i    |        |          |
|     | located outside the United States? If "Yes," complete Schedule F, Parts III and IV   | 16   |        | <u> </u> |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,          |      |        |          |
|     | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17   |        | X        |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines     |      |        | ı        |
|     | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18   |        | X        |
| 19  | Did the organization report more than \$15,000 of gross income from garning activities on Part VIII, line 9a? If "Yes,"          |      |        | ı        |
|     | complete Schedule G, Part III  | 19   |        | X        |
|     | •  | 20a  |        | _X_      |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?                     | 20b  |        |          |
|     |  | Form | 990 (2 | 2011)    |

Form 990 (2011)

L C INDUSTRIES, INC.

Part IV Checklist of Required Schedules (continued)

| 21  | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the   |      | Yes          | No       |
|-----|---|------|--------------|----------|
|     | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21   | X            |          |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22   |              | х        |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current  | _    |              | -        |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete  | 23   | x            |          |
| 04- |   | _23_ |              |          |
| 24a |   | [ ,  |              |          |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25   | 24a  |              | X        |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b  | L            |          |
| C   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease  |      |              |          |
|     | any tax-exempt bonds?   | 24c  |              |          |
| đ   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d  |              |          |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a  |              | x        |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and  |      |              |          |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete   |      |              |          |
|     | Schedule L, Part I  | 25b  |              | X        |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified  |      |              |          |
|     | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   | 26   |              | X        |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial  |      |              |          |
|     | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member   |      |              |          |
|     | of any of these persons? If "Yes," complete Schedule L, Part III  | 27   |              | X        |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV   |      |              |          |
|     | instructions for applicable filing thresholds, conditions, and exceptions):   |      |              |          |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a  | X            |          |
| ь   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b  |              | X        |
| C   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,   |      |              |          |
|     | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c  |              | X        |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29   |              | X        |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation   |      |              |          |
|     | contributions? If "Yes," complete Schedule M  | 30   |              | X        |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?  | ]    |              |          |
|     | If "Yes," complete Schedule N, Part I   | 31   |              | _X_      |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete  |      |              |          |
|     | Schedule N, Part II   | 32   |              | X        |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |      |              |          |
|     | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33   |              | X        |
| 34  | Was the organization related to any tax-exempt or taxable entity?   |      |              |          |
|     | if "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34   | _X           |          |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a  |              | <u> </u> |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2     | 35b  |              | х        |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-chantable related organization?   |      |              |          |
|     | If "Yes," complete Schedule R, Part V, line 2   | 38   |              | X        |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  |      |              |          |
|     | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  | 37   |              | X        |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?   |      |              | . –      |
|     | Note. All Form 990 filers are required to complete Schedule O   | 38   | X            |          |
|     |   | Form | <b>990</b> ( | 2011)    |

| Pa        | Check if Schedule O contains a response to any question in this Part V   |                 |     |          |
|-----------|--|-----------------|-----|----------|
|           |  |                 | Yes | No       |
| 1a        | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   |                 |     |          |
| b         | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  | i l             |     | ĺ        |
| C         | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming   | .               |     | ĺ        |
|           | (gambling) winnings to prize winners?  | 1c              |     |          |
| 2a        | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |                 |     |          |
|           | filed for the calendar year ending with or within the year covered by this return 2a 971   |                 |     | l        |
| b         | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   | 2b              | X   |          |
|           | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  |                 |     | 1        |
| 3а        | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | 3a              |     | X        |
| b         | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   | 3b              |     |          |
| <b>4a</b> | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a  | ,               |     |          |
|           | financial account in a foreign country (such as a bank account, securities account, or other financial account)?   | 4a              |     | X        |
| b         | If "Yes, <sup>#</sup> enter the name of the foreign country: ▶   | . 1             |     |          |
|           | See instructions for filling requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  |                 |     | Í        |
| 5a        |  | 5a              |     | X        |
| b         | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b              |     | X        |
| C         |  | 5c              |     | <u> </u> |
| 6a        | ,  |                 |     | l        |
|           | any contributions that were not tax deductible?  | 6a              |     | _X_      |
| b         | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts   |                 |     |          |
|           | were not tax deductible?   | 6b              |     |          |
| 7         | Organizations that may receive deductible contributions under section 170(c).  |                 |     |          |
| a         | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                    | 7a              |     | X        |
| þ         | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 7b              |     |          |
| C         | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required  | _               |     |          |
|           | to file Form 8282?   | 7c              |     | X        |
| d         | If "Yes," indicate the number of Forms 8282 filed during the year  Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | _               | İ   | 72       |
| 8         | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | 7e              |     | X        |
| f         | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   | 71              |     | X        |
| 9<br>9    | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?   | <b>7g</b><br>7h |     | X        |
| 8         | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting  |                 |     |          |
| •         | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?  | 8               | İ   | X        |
| 9         | Sponsoring organizations maintaining donor advised funds.  |                 |     |          |
| а         | Did the organization make any taxable distributions under section 4966?  | 9a              | }   | X        |
| b         | Did the organization make a distribution to a donor, donor advisor, or related person?   | 9b              |     | X        |
| 10        | Section 501(c)(7) organizations. Enter:  |                 |     |          |
| а         | Initiation fees and capital contributions included on Part VIII, line 12   |                 | Í   | i        |
|           | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | i               |     |          |
| 11        | Section 501(c)(12) organizations. Enter:   | 1 1             | ì   |          |
| а         | Gross income from members or shareholders  | . I             |     | I        |
| b         | Gross income from other sources (Do not net amounts due or paid to other sources against   | . [             | ł   | ı        |
|           | amounts due or received from them.)  |                 | 1   |          |
| 12a       | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a             | ]   | L        |
| ь         | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  |                 |     |          |
| 13        | Section 501(c)(29) qualified nonprofit health insurance issuers.   |                 |     | l.       |
| а         | is the organization licensed to issue qualified health plans in more than one state?   | 13a             |     |          |
|           | Note, See the instructions for additional information the organization must report on Schedule O.  |                 | 1   |          |
| þ         | Enter the amount of reserves the organization is required to maintain by the states in which the   |                 |     | ł        |
|           | organization is licensed to issue qualified health plans   | ,               |     | ı        |
| C         | Enter the amount of reserves on hand   |                 | 1   |          |
| 14a       | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a             |     | X        |
| ь_        | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  | 14b             | l   |          |
|           |  |                 | 2   | 00441    |

Form 990 (2011) Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year .... If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. b Enter the number of voting members included in line 1a, above, who are independent . ........ Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? 2 X Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? .... Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? X 4 Did the organization become aware during the year of a significant diversion of the organization's assets? X 5 Did the organization have members or stockholders? X 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7b X Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? 8a ----Each committee with authority to act on behalf of the governing body? X 8Ь Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? ..... X 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12h c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 12c Did the organization have a written whistleblower policy? X 13 Did the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official 15a Other officers or key employees of the organization X 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a X b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed FGA, MS, CA Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. \_\_\_ Another's website W Upon request Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, physical address, and telephone number of the person who possesses the books and records of the organization.

Form 990 (2011)

27703

RICHARD STALLINGS - 919-596-8277 4500 EMPEROR BLVD, DURHAM, NC

O1-23-12

| Form 990 (20° |                       |             | DUSTRIES,         |               | 56-0686307                         | Page 7 |
|---------------|-----------------------|-------------|-------------------|---------------|------------------------------------|--------|
| Part VII C    | ompensation of        | Officer     | rs, Directors,    | Trustees,     | Key Employees, Highest Compensated |        |
| Έ             | mployees, and I       | ndepen      | dent Contrac      | tors          |                                    |        |
| CI            | heck if Schedule O co | ontains a i | response to any q | uestion in th | nis Part VII                       | . 🗀    |
|               |                       |             |                   |               |                                    |        |

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter 0 in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A)<br>Name and Title                            | (B) Average hours per week                               | box                            | not c                 | Pos<br>heck<br>ss pe | more<br>reon | i<br>than<br>ia boi<br>or/trus | th an    | (D) Reportable compensation from       | (E) Reportable compensation from related | (F) Estimated amount of other  |
|--|--|--------------------------------|-----------------------|----------------------|--------------|--------------------------------|----------|--|--|--|
|  | (describe hours for related organizations in Schedule O) | Individual trustee or director | institutional trustae | Officer              | Key employes | Highest compensated employee   | Former   | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC)         | compensation<br>from the<br>organization<br>and related<br>organizations |
| (1) WILLIAM HUDSON                               |  |                                |                       |                      |              |                                |          |  | _  |  |
| PRESIDENT & CEO                                  | 40.00  | X                              |                       | X                    | L            |                                | _        | 904,838.                               | 0.                                       | 7,283  |
| (2) RICHARD HUTSON                               |  |                                |                       |                      |              |                                |          | _                                      | _  |  |
| MEMBER OF THE BOARD OF DIR                       | 5.00   | X                              |                       |                      |              | _                              | -        | 0.                                     | 0.                                       | 0.   |
| (3) TED GRIFFIN                                  |  |                                |                       | i                    |              |                                |          | _                                      |  | _  |
| MEMBER OF THE BOARD OF DIR                       | 5.00   | X                              |                       |                      |              | <u> </u>                       |          | 0.                                     | 0.                                       | 0.   |
| (4) JOE LEE III                                  | F 00   | -                              |                       |                      |              | 1                              |          | 0                                      |  |  |
| MEMBER OF THE BOARD OF DIR                       | 5.00   | A                              |                       |                      | _            | -                              |          | 0.                                     | 0.                                       | 0  |
| (5) TOM WHITE                                    | 5.00   | x                              |                       |                      |              |                                |          | 0.                                     | 0.                                       | •  |
| MEMBER OF THE BOARD OF DIR                       | 3.00   | Λ                              |                       |                      |              |                                |          | U.                                     | <u> </u>                                 | 0  |
| (6) JOHN MALLARD                                 | 5.00   | x                              |                       |                      |              |                                |          | 0.                                     | 0.                                       | 0  |
| MEMBER OF THE BOARD OF DIR (7) ERNIE ROESSLER    | 3.00   |                                |                       |                      |              | -                              | $\vdash$ |  |  | 0  |
| (7) ERNIE ROESSLER<br>MEMBER OF THE BOARD OF DIR | 5.00   | Y                              |                       |                      |              | 1                              |          | 0.                                     | 0.                                       | 0.   |
| (8) STEVE HARRIS                                 | 3.00   |                                |                       | _                    |              | ┢                              |          |  |  |  |
| MEMBER OF THE BOARD OF DIR                       | 5.00   | x                              |                       |                      |              |                                |          | 0.                                     | 0.                                       | 0  |
| (9) JEPFREY SCHWARTZ                             |  |                                |                       |                      |              | <u> </u>                       |          |  |  |  |
| CHIEF OPERATING OFFICER                          | 40.00  |                                |                       | x                    |              |                                |          | 576,434.                               | 0.                                       | 9,638  |
| (10) RICHARD STALLINGS                           |  |                                |                       |                      |              | <u> </u>                       |          |  |  |  |
| CHIEF FINANCIAL OFFICER_                         | 40.00  |                                |                       | X                    |              |                                |          | 431,588.                               | 0.                                       | 4,816  |
| (11) EDDIE GAGNE                                 |  |                                |                       |                      |              |                                |          | -                                      |  |  |
| VICE PRESIDENT PRODUCT DEV                       | 40.00  |                                |                       |                      |              | X                              |          | 179,764.                               | 0.                                       | 0  |
| (12) JEFFERSON EASTERLING                        | Į l  |                                | Į                     |                      |              |                                |          |  |  |  |
| PLANT MANAGER                                    | 40.00  |                                | ]                     |                      |              | X                              |          | 172,086.                               | 0.                                       | 0  |
| (13) JEFFREY HAWTING                             | i  |                                |                       |                      |              | İ                              |          |  |  |  |
| VICE PRESIDENT-SALES                             | 40.00  |                                |                       |                      |              | X                              |          | 240,976.                               | 0.                                       | 0  |
| (14) WILLIAM BLACKTON                            | l  |                                |                       |                      |              |                                |          |  |  |  |
| DIRECTOR-RETAIL                                  | 40.00  |                                |                       | _                    |              | X                              |          | 177,892.                               | 0.                                       | 0  |
| (15) DELBERT WHITE                               |  |                                |                       |                      |              |                                |          |  | _  |  |
| VICE PRESIDENT-DEVEL                             | 40.00  |                                |                       |                      |              | X                              |          | 235,494.                               | 0.                                       | 0  |
|  |  |                                | $\dashv$              |                      |              |                                |          |  |  |  |
| <del></del>                                      |  |                                |                       |                      |              |                                |          |  |  | Form <b>990</b> (2011  |

|     | rt VII Section A. Officers, Directors, Tra  | ustees, Key E   |   |                       |          | nd l        | High                | est      | Compensated Employ                     | ees (continued)                          |               |                   |   | age c                      |
|-----|---|---|---|-----------------------|----------|-------------|---------------------|----------|--|--|---------------|-------------------|---|----------------------------|
|     | (A)<br>Name and title   | (B) Average hours per week  | Average (do not check more than one box, unless person is both an |                       |          |             |                     |          | (D) Reportable compensation from       | (E) Reportable compensation from related |               | an                | (F)<br>timate<br>count<br>other               | of                         |
|     |   | (describe<br>hours for<br>related<br>organizations<br>in Schedule<br>O) | Individual trustee or director                                    | Institutional trustee | Officer  | Кеу втрюуее | Highest compensated | Former   | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC          | )             | com<br>fr<br>orga | pensa<br>om th<br>anizat<br>i relat<br>inizat | ation<br>ie<br>tion<br>ted |
|     |   |   | _   | _                     |          |             | _                   | _        |  |  | $\frac{1}{1}$ |                   |   | <u>-</u>                   |
|     |   |   | _   |                       |          | _           | -                   | <u> </u> |  |  | -             |                   |   |                            |
|     |   |   |   |                       |          |             |                     | -        |  |  | +             |                   |   |                            |
|     |   |   |   |                       |          |             |                     |          |  |  |               |                   |   |                            |
|     |   |   |   |                       |          |             |                     |          |  |  | _             |                   |   |                            |
| _   |   |   |   |                       |          |             | _                   | -        |  |  | +             |                   |   |                            |
|     |   |   |   |                       |          |             | _                   | _        |  |  | +             | <del></del> -     |   |                            |
|     | Sub-total Total from continuation sheets to Part VI   |   |   |                       |          |             | <b>&gt;</b>         | <u> </u> | 2,919,072.                             |  | ).            | 2                 | 1,7   | 37.                        |
|     | Total (add lines 1b and 1c)   |   |   |                       |          | <u></u>     | e) wi               | no re    | 2,919,072.                             |  | 5.            | 2                 | 1,7   | 37.                        |
|     | compensation from the organization  |   |   |                       |          |             |                     |          |  |  |               | <del></del> -     |   | 21                         |
| 3   | Did the organization list any former officer, line 1a? If "Yes," complete Schedule J for s      |   |   |                       | у өп     | •           | yee,                | , or I   | •                                      | ' '                                      | Γ             | 3                 | Yes   | No<br>X                    |
| 4   | For any individual listed on line 1a, is the su<br>and related organizations greater than \$150 | m of reportabl  | e cc  | ompe                  | ensa     | ation       |                     |          | •                                      |  |               |                   | x   |                            |
| 5   | Did any person listed on line 1a receive or a   | ccrue comper  | nsati   | ion f                 | rom      | any         | unr                 |          |  | dual for services                        | F             | 4                 |   |                            |
| Sec | rendered to the organization? If "Yes," com<br>tion B. Independent Contractors                  | piete Scheduis  | <u>3 J f</u>  | or su                 | ich j    | pers        | on                  | •        |  | <del></del>                              |               | 5                 |   | X                          |
| 1   | Complete this table for your five highest continuous the organization. Report compensation for  | •   |   |                       |          |             |                     |          |  |  | ensa          | tion f            | rom   |                            |
|     | (A)   |   |   |                       | _        | VIU I       | OI W                | 1        | (B)                                    |  |               | (C                |   |                            |
| _   | Name and business   | 4001835   | NC  | ONE                   | <u> </u> |             |                     |          | Description of s                       | BETVICES                                 |               | mper              | nsatio  | •n                         |
|     |   |   |   |                       |          |             |                     |          |  |  | •             |                   |   |                            |
|     |   |   |   |                       |          |             |                     |          |  |  |               |                   |   |                            |
|     |   |   | _   |                       |          |             |                     | _        |  |  |               |                   |   |                            |
|     | Total number of independent contractors (in   | ockidine but o  | nt lie  | nder                  |          | tho         | - I oo              | 200      | labouel who recoved m                  | ora than                                 |               |                   |   |                            |
| 2   | \$100,000 of compensation from the organiz  |   | J. III  |                       |          |             | )                   | 3160     |  | iore utari                               |               |                   |   |                            |
|     |   |   |   |                       |          |             |                     |          |  |  | F             | orm               | <b>990</b> (                                  | 2011)                      |

01-23-12

8

|     |  | (A)<br>Total revenue | (B)<br>Related or<br>exempt function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512 513, or 514 |
|-----|--|----------------------|---|---|--|
| 1 a | Federated campaigns 1a   |                      |   |   |  |
| ь   | Membership dues . 1b   |                      | }   |   |  |
| c   | Fundraising events 1c  |                      |   |   |  |
|     | Related organizations 1d   | [                    | 1   |   |  |
| е   | Government grants (contributions) 1e                                 |                      | ]   |   |  |
| f   | All other contributions, gifts, grants, and                          |                      |   |   |  |
|     | similar amounts not included above                                   | İ                    | 1   |   |  |
| 0   | Noncash contributions included in lines 1a-1f \$                     |                      |   |   |  |
| _   | Total, Add lines 1a-1f   |                      |   |   |  |
| ·   | Business Code  |                      |   | ·~                                      |  |
| 2 a |  |                      |   |   |  |
| - b |  |                      |   | <del></del>                             |  |
| •   | 1  |                      |   |   | ··   |
| ں ۔ |  |                      |   |   |  |
| 0   |  |                      |   | <del></del>                             |  |
| 4   | All other program service revenue                                    |                      |   | <del></del>                             |  |
| T - |  |                      |   |   | ·····  |
|     | Investment income (including dividends, interest, and                |                      |   | <del></del>                             |  |
| 3   |  | 553,780.             |   |   | EE2 70   |
| _   | other similar amounts)   | 333,760.             |   |   | 553,78   |
| 4   | Income from investment of tax-exempt bond proceeds                   |                      | <del></del>                                     | <del></del>                             | <u> </u>   |
| 5   | Royalties  |                      | <del></del>                                     | <del></del>                             | <del></del>  |
| _   | (i) Real (ii) Personal   |                      |   |   |  |
| 6 a | Gross rents 38,610.  |                      |   |   |  |
| ь   |  |                      |   |   |  |
| C   | Rental income or (loss) 38,610.                                      | 22.21                |   |   |  |
| đ   | · · · · · · · · · · · · · · · · · · ·                                | 38,610.              |   | <del></del>                             | 38,610   |
| 7 a | Gross amount from sales of (i) Securities (ii) Other                 |                      |   |   |  |
|     | assets other than inventory 35,500.                                  |                      | İ   |   |  |
| b   | Less. cost or other basis  |                      |   |   |  |
|     | and sales expenses . 58,165.   |                      | l   |   |  |
| C   | Gain or (loss)22665.   |                      |   |   |  |
| d   | Net gain or (loss)   | -22,665.             |   |   | -22,66   |
| 8 a | Gross income from fundraising events (not                            |                      |   |   |  |
|     | including \$ of  |                      | 1   |   |  |
|     | contributions reported on line 1c). See                              |                      |   |   |  |
|     | Part IV, line 18 a   |                      |   |   |  |
| b   | Less direct expenses b   |                      |   |   |  |
| С   | Net income or (loss) from fundraising events                         | _                    |   |   |  |
|     | Gross income from garning activities. See                            |                      |   |   |  |
|     | Part IV, line 19   |                      | 1   |   |  |
| b   | Less: direct expenses b  | į                    | Į   |   |  |
| -   | Net income or (loss) from garning activities                         |                      | Ì   |   |  |
| _   | Gross sales of inventory, less returns                               |                      |   | <del></del>                             |  |
|     |  | l                    |   |   |  |
|     | and allowances a 247 733 877, Less: cost of goods sold b 181 059 976 | ļ                    |   |   | l  |
|     | Net income or (loss) from sales of inventory                         | 66 673 001           | 66 677 004                                      |   |  |
| СС  | Miscellaneous Revenue Business Code                                  | 66,673,901.          | 66 673 901.                                     | <del></del>                             | <del></del>  |
| 4.6 | MISCELLANEOUS INCOME 900099  | 238,949.             | 238,949.  |   |  |
|     |  | 430,343.             | 430,343.  |   | <del> </del> -   |
| ь   |  |                      |   | · · · · · · · · · · · · · · · · · · ·   | <del> </del> -   |
| C   |  |                      |   |   | <del> </del>   |
| d   | All other revenue  | 000 015              |   |   | <del></del>  |
| 9   | Total. Add lines 11a-11d   | 238,949.             |   | <del></del>                             | <u> </u>   |
| 12  | Total revenue. See instructions.                                     | 67 482 575           | 66 912 850                                      | 0.                                      | 569,72   |

Form 990 (2011) L C INDUSTRIES, INC.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do       | Check if Schedule O contains a responsor include amounts reported on lines 6b,  | (A)            | (B)<br>Program service      | (C)                             | (D)<br>Fundraising |
|----------|---|----------------|-----------------------------|---------------------------------|--------------------|
| 7b,      | 8b, 9b, and 10b of Part VIII.   | Total expenses | Program service<br>expenses | Management and general expenses | expenses           |
| 1        | Grants and other assistance to governments and  |                |                             |                                 |                    |
|          | organizations in the United States. See Part IV, line 21  | 6,164,700.     | 6,164,700.                  |                                 |                    |
| 2        | Grants and other assistance to individuals in   |                |                             |                                 |                    |
|          | the United States. See Part IV, line 22   |                |                             |                                 |                    |
| 3        | Grants and other assistance to governments,   |                |                             |                                 |                    |
|          | organizations, and individuals outside the  |                |                             |                                 |                    |
|          | United States. See Part IV, lines 15 and 16   |                |                             |                                 | <del> </del>       |
| 4        | Benefits paid to or for members   |                |                             |                                 |                    |
| 5        | Compensation of current officers, directors,  |                |                             |                                 |                    |
|          | trustees, and key employees   | 1,559,051.     | 1,119,093.                  | 439,958.                        | <del></del>        |
| 6        | Compensation not included above, to disqualified  |                |                             |                                 |                    |
|          | persons (as defined under section 4958(f)(1)) and   |                |                             |                                 |                    |
|          | persons described in section 4958(c)(3)(B)  |                |                             |                                 | ····               |
| 7        | Other salaries and wages  | 19,599,589.    | 13,476,298.                 | 6,123,291.                      | <del></del>        |
| 8        | Pension plan accruals and contributions (include  | 0 500 505      |                             |                                 |                    |
|          | section 401(k) and section 403(b) employer contributions)   | 2,560,685.     | 1,662,721.                  |                                 |                    |
| 9        | Other employee benefits   | 103,652.       |                             |                                 | <del></del>        |
| 0        | Payroll taxes   | 1,661,611.     | 1,280,244.                  | 381,367.                        | <del></del>        |
| 1        | Fees for services (non-employees).  |                |                             |                                 |                    |
| 8        | Management  |                |                             | <u> </u>                        |                    |
| Ь        | Legal   |                |                             | <u> </u>                        | ···                |
| C        | Accounting  |                |                             | <b></b>                         |                    |
| d        | Lobbying  |                |                             |                                 |                    |
| 0        | Professional fundraising services. See Part IV, line 17   |                |                             |                                 |                    |
| f        | investment management fees  | 2 525 222      | 1 100 000                   |                                 | <del></del>        |
| 9        | Other   | 2,707,898.     | 1,406,286.                  | 1,301,612.                      | ·                  |
| 2        | Advertising and promotion   | 252,822.       |                             |                                 | ·                  |
| 3        | Office expenses   | 2,056,436.     | 1,692,903.                  | 363,533.                        | ····- <u>-</u> -   |
| 4        | Information technology  | 26,274.        | 5,542.                      | 20,732.                         |                    |
| 5        | Royalties   | 200 684        | 200 654                     |                                 |                    |
| 6        | Occupancy   | 309,671.       | 309,671.                    |                                 |                    |
| 7        | Travel  | 727,340.       | 201,923.                    | 525,417.                        |                    |
| В        | Payments of travel or entertainment expenses  |                |                             |                                 |                    |
|          | for any federal, state, or local public officials   | 100 000        |                             | 100 000                         |                    |
| 9        | Conferences, conventions, and meetings  | 122,898.       |                             | 122,898.                        |                    |
| D        | Interest  | 29.            | 29.                         |                                 |                    |
| 1        | Payments to affiliates  | 2 412 665      | 1 000 000                   | 440 000                         |                    |
| 2        | Depreciation, depletion, and amortization   | 2,412,667.     | 1,969,830.                  | 442,837.                        |                    |
| 3        | Insurance   | 2,367,801.     | 1,920,690.                  | 447,111.                        |                    |
| 4        | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) | !              |                             |                                 |                    |
| _        | amount, list line 24e expenses on Schedule 0.) FREIGHT AND DELIVERY EX  | 4,188,020.     | 4,153,028.                  | 34,992.                         |                    |
| a        |   |                |                             | 207,330.                        | <del></del>        |
| D        | SALES COMMISSIONS AND E   |                | 2,313,924.                  |                                 |                    |
| C .      | MERCHANT FEES AND BANK  | 2,090,002.     | 1,797,290.                  | 292,712.                        | ·                  |
| ď        | REPAIRS AND MAINTENANCE   | 1,862,728.     | 1,558,076.                  | 304,652.                        |                    |
|          | All other expenses  | 616,742.       | 313,575.                    | 303,167.                        | <del></del>        |
| <u>-</u> | Total functional expenses. Add lines 1 through 24e  | 53,911,870.    | 41,465,540.                 | 12,446,330.                     |                    |
| В        | Joint costs. Complete this line only if the organization  |                |                             |                                 |                    |
|          | reported in column (B) joint costs from a combined  |                |                             |                                 |                    |
|          | educational campaign and fundraising solicitation.  |                |                             |                                 |                    |
|          | Check here If following SOP 98-2 (ASC 958-720)  |                |                             | L                               |                    |

|                             | 1990 (<br>rt X | Balance Sheet   |                    | <u> </u> | 000030/ Page 11 |
|-----------------------------|----------------|---|--------------------|----------|-----------------|
| . 0                         |                | andita Alba   | (A)                |          | (B)             |
|                             |                |   | Beginning of year  |          | End of year     |
|                             | 1              | Cash - non-interest-bearing   | 64,880,817.        | 1        | 57,929,886.     |
|                             | 2              | Savings and temporary cash investments  | 17,354,232.        | 2        | 18,132,296.     |
|                             | 3              | Pledges and grants receivable, net  |                    | 3        |                 |
|                             | 4              | Accounts receivable, net  | 18,395,633.        | 4        | 13,749,079.     |
|                             | 5              | Receivables from current and former officers, directors, trustees, key  |                    |          |                 |
|                             | [              | employees, and highest compensated employees. Complete Part II  |                    | į        |                 |
|                             | 1              | of Schedule L   |                    | 5        |                 |
|                             | 6              | Receivables from other disqualified persons (as defined under section   |                    |          |                 |
|                             | }              | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing   |                    |          |                 |
|                             | -              | employers and sponsoring organizations of section 501(c)(9) voluntary   |                    |          |                 |
|                             |                | employees' beneficiary organizations (see instructions)   |                    | 6        |                 |
| ets                         | 7              | Notes and loans receivable, net   |                    | 7        |                 |
| Assets                      | 8              | Inventories for sale or use   | 53,773,998.        | 8        | 48,953,429.     |
| •                           | 9              | Prepaid expenses and deferred charges   | 497,536.           | 9        | 1,660,560.      |
|                             | 10a            | Land, buildings, and equipment: cost or other   |                    |          |                 |
|                             |                | basis. Complete Part VI of Schedule D 10a 73,575,278.   |                    |          |                 |
|                             | ь              | Less: accumulated depreciation 10b 34,197,345.  | 35,252,473.        | 10c      | 39,377,933.     |
|                             | 11             | Investments · publicly traded securities  |                    | 11       |                 |
|                             | 12             | Investments - other securities. See Part IV, line 11  | 1,243,597.         | 12       | 4,893,683.      |
|                             | 13             | Investments - program-related. See Part IV, line 11   | 7,311,605.         | 13       | 10,103,732.     |
|                             | 14             | Intangible assets   |                    | 14_      |                 |
|                             | 15             | Other assets. See Part IV, line 11  | 1,717,327.         | 15       | 1,716,624.      |
|                             | 16             | Total assets, Add lines 1 through 15 (must equal line 34)   | 200,427,218.       | 16       | 196,517,222.    |
|                             | 17             | Accounts payable and accrued expenses   | <u>15,041,512.</u> | 17       | 15,705,316.     |
|                             | 18             | Grants payable  | 4 4 4 4 4 4 4 4 4  | _18_     | 4 4 5 - 2 2 - 2 |
|                             | 19             | Deferred revenue  | 1,120,995.         | 19       | 1,167,031.      |
| ĺ                           | 20             | Tax-exempt bond liabilities   |                    | 20       |                 |
| 8                           | 21             | Escrow or custodial account liability. Complete Part IV of Schedule D   |                    | 21       | <del></del>     |
| <b>≜</b>                    | 22             | Payables to current and former officers, directors, trustees, key employees,  |                    |          |                 |
| Liabilities                 |                | highest compensated employees, and disqualified persons. Complete Part II   |                    |          |                 |
| _                           |                | of Schedule L   |                    | 22       |                 |
| - 1                         | 23             | Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties |                    | 23       |                 |
|                             | 24             | Other liabilities (including federal income tax, payables to related third  |                    | _2+_     | ····            |
|                             | 25             | parties, and other liabilities not included on lines 17-24). Complete Part X of   |                    |          |                 |
|                             |                | Schodule D  | 2,722,689.         | 25       | 2,536,071.      |
|                             | 26             | Total liabilities. Add lines 17 through 25  | 18,885,196.        |          | 19,408,418.     |
|                             |                | Organizations that follow SFAS 117, check here X and complete   |                    |          |                 |
| g                           |                | lines 27 through 29, and lines 33 and 34.   | :                  |          |                 |
| ဦ                           | 27             | Unrestricted net assets   | 181,542,022.       | 27       | 177,108,804.    |
| 哥                           | 28             | Temporanly restricted net assets  |                    | 28       |                 |
| 80                          | 29             | Permanently restricted net assets   |                    | 29       |                 |
| Net Assets or Fund Balances |                | Organizations that do not follow SFAS 117, check here   |                    |          |                 |
| <u> </u>                    |                | complete lines 30 through 34.   |                    |          |                 |
| 翼                           | 30             | Capital stock or trust principal, or current funds  |                    | 30       |                 |
| 33                          | 31             | Paid-in or capital surplus, or land, building, or equipment fund  |                    | 31       |                 |
| ¥                           | 32             | Retained earnings, endowment, accumulated income, or other funds  |                    | 32       |                 |
| ž                           | 33             | Total net assets or fund balances   | 181,542,022.       | 33       | 177,108,804.    |
| ·- I                        | ~              |   | 200,427,218.       |          | 196,517,222.    |

|    | 1 C INDUSTRIES, INC.  | 56-06                                   | <u>86307</u> | Pa    | ige 12 |
|----|---|---|--------------|-------|--------|
| Pe | rt XI Reconciliation of Net Assets  |   |              |       |        |
|    | Check if Schedule O contains a response to any question in this Part XI   |   | <u> </u>     |       | X      |
|    |   |   |              |       |        |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1                                       | 67,48        | 2,5   | 75.    |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2                                       | 53,91        | 1,8   | 70.    |
| 3  | Revenue less expenses. Subtract line 2 from line 1  | 3                                       | 13,57        | 0,7   | 05.    |
| 4  | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                           |   | 81,54        |       |        |
| 5  | Other changes in net assets or fund balances (explain in Schedule O)  |   | 18,00        |       |        |
| 6  | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))      | 6 1                                     | 77,10        | B , 8 | 04.    |
| Pa | rt XIII Financial Statements and Reporting  |   |              |       |        |
|    | Check if Schedule O contains a response to any question in this Part XII  |   |              |       | X      |
|    |   |   |              | Yes   | No     |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other  |   |              |       |        |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule      | 0.                                      |              |       |        |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                     |   | 2a           |       | X      |
| b  | Were the organization's financial statements audited by an independent accountant?                                  | • |              | X     |        |
| С  | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the  |   |              |       |        |
|    | review, or compilation of its financial statements and selection of an independent accountant?                      | - •                                     | 2c           | х     |        |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in Sche  | dule O.                                 |              |       |        |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued  |   | i l          |       |        |
|    | separate basis, consolidated basis, or both:  |   | l l          |       |        |
|    | Separate basis X Consolidated basis Both consolidated and separate basis  |   |              |       |        |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir | ale Audit                               | 1 1          |       |        |
|    | Act and OMB Circular A-133?   | •                                       | За           |       | х      |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi  | red audit                               |              |       |        |
|    | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                            |   | зь           |       |        |
|    |   |   | Form         | 990 r | 2011)  |
|    |   |   |              | 1     | ,      |

# SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

| Name of the organization   |                                       |   |  |                          |                         | E                                       | mployer  | identificati   | on number   | r |
|--|---------------------------------------|---|--|--------------------------|-------------------------|---|--|----------------|-------------|---|
|  | USTRIES, INC                          |   |  |                          |                         |   | 5  | <u>6-0686</u>  | 307         | _ |
| Part I Reason for Public Char  | ity Status (All organi                | zations mu                              | ıst comple                             | te this pau              | t.) See ins             | tructions.                              |  |                |             | _ |
| The organization is not a private foundation                         | -                                     | _                                       |  | •                        | ,                       |   |  |                |             |   |
| 1 A church, convention of churche                                    | s, or association of chui             | rches desc                              | ribed in se                            | ection 170               | <b>ХРХ 1)(А)(i</b> )    | ).                                      |  |                |             |   |
| 2 A school described in section 17                                   |                                       |   |  |                          |                         |   |  |                |             |   |
| 3 A hospital or a cooperative hospi                                  |                                       |   |  |                          |                         |   |  |                |             |   |
| 4 A medical research organization                                    | operated in conjunction               | with a hos                              | spital desc                            | ribed ın se              | ection 170              | (b)(1)(A)(i                             | ii). Enter t                                     | the hospital   | 's name,    |   |
| city, and state:   | ······                                |   |  |                          |                         |   |  |                |             | _ |
| 5 An organization operated for the                                   | benefit of a college or u             | niversity o                             | wned or o                              | perated by               | / a governi             | mental uni                              | it describ                                       | ed in          |             |   |
| section 170(b)(1)(A)(iv). (Comple                                    | <u>-</u>                              |   |  |                          |                         |   |  |                |             |   |
| 6 A federal, state, or local governm                                 |                                       |   |  |                          |                         |   |  |                |             |   |
| 7 An organization that normally rec                                  |                                       | of its supp                             | ort from a                             | governme                 | ental unit c            | r from the                              | general  | public desc    | nbed in     |   |
| section 170(b)(1)(A)(vi). (Comple                                    |                                       |   |  |                          |                         |   |  |                |             |   |
| 8 A community trust described in s                                   |                                       |   | _                                      |                          |                         |   |  |                |             |   |
| 9 X An organization that normally rec                                |                                       |   |  |                          |                         |   |  |                |             |   |
| activities related to its exempt ful                                 |                                       | -                                       |  | •                        |                         |   |  | -              |             | [ |
| income and unrelated business to                                     | · · · · · · · · · · · · · · · · · · · | tion 511 ta                             | IX) from bu                            | ISIN <del>O</del> SSOS ( | acquired b              | y the orga                              | inization a                                      | after June 3   | 0, 1975.    |   |
| See section 509(a)(2). (Complete                                     |                                       | at fan mula                             | la aafab. (                            |                          | <b> </b>                | ••                                      |  |                |             |   |
| 10 An organization organized and or                                  |                                       |   |  |                          |                         | •                                       |  |                | <b>.</b>    |   |
| An organization organized and or<br>more publicly supported organiza | -                                     |   | •                                      |                          |                         |   | •  | • •            |             |   |
| describes the type of supporting                                     |                                       |   |  |                          | c). O <del>oo</del> sec | Juon Sos(                               | адол.  | SCK UIO DOX    | uiai        |   |
| a Type I b   | 7 <u>.</u> '                          | · · · · · ·                             | e III - Fund                           |                          | teorated                |   | 4  | ] Type III - ( | Yther       |   |
| e By checking this box, I certify tha                                | • •                                   |   |  | •                        | _                       | r more dis                              | qualified (                                      |                |             |   |
| foundation managers and other to                                     |                                       |   | •                                      | -                        | •                       |   | •  |                |             |   |
| f If the organization received a writ                                |                                       | • | _                                      |                          |                         |   | - (/(-/  |                | (-)(-)      |   |
| supporting organization, check th                                    |                                       |   |  |                          |                         |   |  |                |             |   |
| g Since August 17, 2006, has the o                                   | rganization accepted ai               | ny gift or c                            | ontribution                            | from any                 | of the follo            | owing pen                               | sons?  |                | •           |   |
| (i) A person who directly or ind                                     | rectly controls, either a             | lone or tog                             | ether with                             | persons                  | described               | ın (ii) and (                           | (iii) below,                                     |                | Yes No      | _ |
| the governing body of the su   | pported organization?                 |   |  |                          |                         |   |  | 11g(i)         |             |   |
| (ii) A family member of a person                                     | i described in (i) above?             | ·                                       |  |                          |                         |   |  | . 11g(ii)      |             | _ |
| (iii) A 35% controlled entity of a                                   | person described in (i)               | or (ii) abov                            | θ?                                     |                          |                         |   |  | . 11g(iii)     |             | _ |
| h Provide the following information                                  | about the supported or                | ganization                              | (s)                                    |                          |                         |   |  |                |             |   |
|  |                                       | · · · · · · · · · · · · · · · · · · ·   |  |                          |                         | • | ······································           |                |             | _ |
| (i) Name of supported (ii) EIN                                       | (iii) Type of<br>organization         |   | organization                           |                          |                         | (vi) Is                                 | s the  | (vli) Arr      | ount of     |   |
| organization   | (described on lines 1-9               |   | sted in your                           |                          | tion in col.            | col. (i) organization in col.           |  | sup            | port        |   |
|  | above or IRC section                  | Ī                                       | g document? (i) of your support? U.S.? |                          | <del></del>             |   |  |                |             |   |
|  | (see instructions))                   | Yes                                     | No                                     | Yes                      | No                      | Yes                                     | No   |                |             | _ |
|  |                                       | 1                                       |  | ŀ                        |                         | 1                                       |  |                |             |   |
|  |                                       | <del> </del>                            | <del> </del>                           |                          | <del> </del>            | <u> </u>                                | <del>├</del>                                     |                |             | _ |
|  |                                       | 1                                       |  |                          | İ                       |   |  |                |             |   |
|  |                                       | <del> </del>                            |  |                          |                         |   | <del>  </del>                                    |                |             | _ |
|  |                                       | Ì                                       |  |                          | l                       |   |  |                |             |   |
|  | <del></del>                           | <del> </del>                            | <del> </del>                           |                          |                         |   | ╁╴┈╌┼  | <del>.</del>   | <del></del> | - |
|  |                                       |   |  |                          | }                       |   |  |                |             |   |
|  | <del></del>                           |   | <del> </del>                           |                          | <del> </del>            | <del> </del>                            | <del>  </del>                                    | <del></del> -  |             | - |
|  |                                       |   |  |                          | [                       |   |  |                |             |   |
|  |                                       | <u> </u>                                | <del> </del>                           |                          | <del> </del>            | <del> </del> -                          | <del>                                     </del> |                |             | - |
| Total  |                                       |   |  |                          |                         |   | 1 1  |                |             |   |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

# Schedule A (Form 990 or 990-EZ) 2011 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Se  | ction A. Public Support                     |   |  |                          |  | <del></del>          |                 |
|-----|---|---|--|--------------------------|--|----------------------|-----------------|
|     | endar year (or fiscal year beginning in)    | (a) 2007                                | (b) 2008   | (c) 2009                 | (d) 2010   | (e) 2011             | (f) Total       |
|     | Gifts, grants, contributions, and           | (4) 200:                                | 10,2000  | (0) 2000                 | (0) 2010   | (0) 2011             | III TOTAL       |
| •   | membership fees received. (Do not           |   |  |                          |  | }                    |                 |
|     | include any "unusual grants.")              |   |  |                          |  |                      |                 |
| ٥   | Tax revenues levied for the organ-          |   | †  |                          | <del> </del>                                     |                      |                 |
| ~   | ization's benefit and either paid to        | i                                       |  |                          |  | ]                    | '               |
|     | or expended on its behalf                   | İ                                       |  |                          |  |                      |                 |
| 2   | The value of services or facilities         |   | <del> </del>                                     | -                        | <del>                                     </del> | 1                    |                 |
| 9   | furnished by a governmental unit to         |   |  |                          |  |                      |                 |
|     | the organization without charge             |   |  |                          | 1  |                      |                 |
|     | Total, Add lines 1 through 3                |   |  |                          | <del> </del>                                     | <del></del>          |                 |
| -   | The portion of total contributions          |   |  |                          | <del> </del>                                     | <del> </del>         | <del></del>     |
| 9   | by each person (other than a                |   |  |                          | i  |                      |                 |
|     | governmental unit or publicly               |   | Į.   |                          |  |                      |                 |
|     | supported organization) included            |   |  |                          |  |                      |                 |
|     | on line 1 that exceeds 2% of the            |   | }  |                          | <b>}</b>   |                      |                 |
|     | amount shown on line 11,                    |   |  |                          | 1  |                      |                 |
|     | column (f)                                  |   | ĺ .  |                          | İ  |                      |                 |
| a   | Public support. Subtract line 5 from line 4 |   | <del>                                     </del> | <del></del>              | <del></del>                                      | <del> </del>         |                 |
| _   | ction B. Total Support                      | <del></del>                             |  |                          |  |                      |                 |
|     | endar year (or fiscal year beginning in)    | (a) 2007                                | (b) 2008   | (c) 2009                 | (d) 2010   | (e) 2011             | (f) Total       |
|     | Amounts from line 4                         | , | (2) 2300   | (0) 2000                 | 14/25.6  | (6) 2011             | (I) Total       |
|     | Gross income from interest,                 |   |  |                          | · · · · · · · · · · · · · · · · · · ·            |                      |                 |
| Ŭ   | dividends, payments received on             |   |  |                          |  |                      |                 |
|     | securities loans, rents, royalties          | •                                       |  |                          | 1  | ]                    |                 |
|     | and income from similar sources             | i                                       |  |                          |  |                      |                 |
| 9   | Net income from unrelated business          |   |  |                          | <del></del>                                      | <u> </u>             |                 |
| Ū   | activities, whether or not the              | 1                                       |  |                          |  |                      |                 |
|     | business is regularly carned on             |   |  |                          | 1  | }                    |                 |
| 10  | Other income. Do not include gain           |   |  |                          |  |                      | <del></del>     |
|     | or loss from the sale of capital            |   |  |                          |  |                      |                 |
|     | assets (Explain in Part IV.)                |   |  |                          | ]  |                      |                 |
| 11  | Total support. Add lines 7 through 10       |   |  |                          |  |                      |                 |
|     | Gross receipts from related activities,     | etc. (see instruct                      | ions)  |                          |  | 12                   |                 |
| 13  | First five years. If the Form 990 is for    | the organization'                       | s first, second, thin                            | d, fourth, or fifth to   | ax year as a section                             | n 501(c)(3)          |                 |
|     | organization, check this box and stop       |   |  |                          |  |                      |                 |
| Sec | ction C. Computation of Publi               | c Support Pe                            | rcentage   |                          |  |                      |                 |
| 14  | Public support percentage for 2011 (li      | ne 6, column (f) d                      | livided by line 11, o                            | olumn (f))               |  | 14                   | %               |
| 15  | Public support percentage from 2010         | Schedule A, Part                        | t II, line 14                                    |                          |  | 15                   | %               |
| 16a | 33 1/3% support test - 2011. If the o       | rganization did no                      | ot check the box or                              | n line 13, and line      | 14 is 33 1/3% or r                               | nore, check this bo  | x and           |
|     | stop here. The organization qualifies a     | as a publicly supp                      | ported organization                              |                          |  |                      | ▶□              |
| þ   | 33 1/3% support test - 2010. If the o       | rganization did no                      | ot check a box on i                              | ine 13 or 16a, and       | l line 15 is 33 1/39                             | 6 or more, check th  | ns box          |
|     | and stop here. The organization quali       | fies as a publicly                      | supported organiza                               | ation .                  |  |                      | . ▶□            |
| 17a | 10% -facts-and-circumstances test           |   |  |                          |  |                      | •               |
|     | and if the organization meets the "fact     | :s-and-circumstar                       | nces" test, check th                             | is box and <b>stop h</b> | nere. Explain in Pa                              | rt IV how the organ  | ization         |
|     | meets the "facts-and-circumstances" t       | _                                       | ,  |                          | •  |                      | . ▶□            |
| b   | 10% -facts-and-circumstances test           | - <b>2010.</b> If the org               | ganization did not c                             | heck a box on line       | e 13, 16a, 16b, or                               | 17a, and line 15 is  | 10% or          |
|     | more, and if the organization meets th      | e "facts-and-circu                      | ımstances" test, ch                              | eck this box and         | stop here. Explai                                | n in Part IV how the |                 |
|     | organization meets the "facts-and-circ      | umstances" test                         | The organization of                              | ualifies as a publi      | cly supported org                                | anization            | ▶∐              |
| 18  | Private foundation. If the organization     | ı dıd not check a                       | box on line 13, 16a                              | a, 16b, 17a, or 17       | o, check this box a                              | and see instruction  | s D             |
|     |   |   |  |                          | Scho   | edule A (Form 990    | or 990-EZ) 2011 |

# Schedule A (Form 990 or 990-EZ) 2011 L C INDUSTRIES, INC. [Part III] Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

| 6-  | qualify under the tests listed t   | selow, please comp | plete Part II.)     | <del></del>           | <del></del>         | <del></del>                           | <del></del>    |
|-----|--|--------------------|---------------------|-----------------------|---------------------|---------------------------------------|----------------|
|     | ction A. Public Support  |                    |                     |                       |                     | · · · · · · · · · · · · · · · · · · · |                |
|     | endar year (or fiscal year beginning in) 📂   | (a) 2007           | <b>(b)</b> 2008     | (c) 2009              | (d) 2010            | (e) 2011                              | (f) Total      |
| 1   | Gifts, grants, contributions, and  | 1                  | t<br>               |                       |                     | ì                                     |                |
|     | membership fees received. (Do not  |                    |                     |                       |                     |                                       |                |
|     | include any "unusual grants.")   |                    | ļ                   |                       |                     |                                       |                |
|     | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 193,961,598.       | 222,051,807.        | 235,919,595,          | 266,579,880,        | 247,733,877.                          | 1166246757.    |
| 3   | Gross receipts from activities that  |                    | Į                   |                       |                     |                                       |                |
|     | are not an unrelated trade or bus-   | ļ                  |                     |                       |                     |                                       | i              |
|     | iness under section 513  |                    |                     |                       |                     |                                       |                |
| 4   | Tax revenues levied for the organ-<br>ization's benefit and either paid to<br>or expended on its behalf  |                    |                     |                       |                     |                                       |                |
| 5   | The value of services or facilities  |                    |                     |                       |                     |                                       |                |
|     | furnished by a governmental unit to  |                    |                     |                       |                     |                                       |                |
|     | the organization without charge  |                    |                     |                       |                     |                                       |                |
| 6   | Total. Add lines 1 through 5   | 193 961 598.       | 222 051 807         | 235,919,595.          | 266 579 880.        | 247,733,877.                          | 1166246757,    |
| 7 a | Amounts included on lines 1, 2, and  |                    |                     |                       |                     |                                       |                |
|     | 3 received from disqualified persons   |                    |                     |                       |                     |                                       | 0.             |
| b   | Amounts included on lines 2 and 3 received from other than disqualified persons that   |                    |                     |                       |                     | -                                     |                |
|     | exceed the greater of \$5,000 or 1% of the   |                    |                     |                       |                     |                                       | _              |
|     | amount on line 13 for the year   |                    |                     |                       |                     |                                       | 0.             |
|     | Add lines 7a and 7b  | ·                  |                     |                       |                     |                                       | 0.             |
|     | Public support (Subtract line 7c from line 6) ction B. Total Support   |                    | <u></u>             |                       |                     |                                       | 1166246757.    |
|     | ndar year (or fiscal year beginning in)  | (a) 2007           | <b>(b)</b> 2008     | (c) 2009              | (d) 2010            | (e) 2011                              | (f) Total      |
|     | Amounts from line 6  | 193,961,598,       | 222,051,807         | 235,919,595.          | 266 579 880.        | 247,733,877,                          | 1166246757     |
|     | Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties<br>and income from similar sources                                  | 1,522,241,         | 1,517,625.          | 1,061,367,            | 939,526.            |                                       | 5,633,149,     |
| b   | Unrelated business taxable income  |                    |                     |                       |                     |                                       |                |
|     | (less section 511 taxes) from businesses acquired after June 30, 1975  |                    |                     |                       |                     |                                       |                |
|     | Add lines 10a and 10b  | 1,522,241.         | 1,517,625.          | 1,061,367.            | 939,526.            | 592,390.                              | 5,633,149,     |
| 11  | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on   |                    |                     |                       |                     |                                       |                |
| 12  | Other income Do not include gain or loss from the sale of capital  | 92,108.            | 170,943.            | 100 027               | 174 212             | 220 040                               | 705 050        |
| 40  | assets (Explain in Part IV.)   |                    |                     | 108,937.              | 174,313.            | 238,949.                              | 785,250.       |
|     | Total support (Add tines 9, 10c, 11, and 12.)  | 195 575 947        | 223 740 375         | 237 089 899           | 267,693,719.        |                                       | 1172665156,    |
| 14  | First five years. If the Form 990 is for   | the organization s | inrst, second, thir | a, rourth, or thin ta | ox year as a sectio | n 501(c)(3) organiz                   | ation,         |
| 6   | check this box and stop here ::<br>ition C. Computation of Publi   | o Support Po       | roontogo            | ··                    | ···                 | · ·                                   |                |
|     |  |                    |                     | -1(0)                 |                     |                                       | 00 45          |
|     | Public support percentage for 2011 (li   |                    |                     | olumn (t))            |                     | 15                                    | 99.45 %        |
|     | Public support percentage from 2010<br>tion D. Computation of Inves  |                    |                     |                       |                     | 16                                    | <u>99.27 %</u> |
|     | Investment income percentage for 20  |                    |                     | e 13. column (ft)     |                     | 17                                    | .48 %          |
|     | Investment income percentage from 2  |                    |                     | - :-;::::::::(/)      | • •••               | 18                                    | .66 %          |
|     | 33 1/3% support tests - 2011. If the   |                    |                     | n line 14, and line   |                     | <del></del>                           |                |
|     | more than 33 1/3%, check this box an   | _                  |                     |                       |                     |                                       | <b>►</b> X     |
| ь   | 33 1/3% support tests - 2010. If the   | •                  | •                   |                       | • • •               | •                                     |                |
|     | line 18 is not more than 33 1/3%, check  |                    |                     |                       |                     |                                       |                |
|     | Private foundation if the organization   |                    |                     |                       | •                   | -                                     |                |

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990,

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions. 2011 Open to Public Inspection

Name of the organization

Employer identification number

| -  | L C INDUSTRIES, INC   |  | 56-0686307                                  |
|----|---|--|---|
| Pa | rt I Organizations Maintaining Donor Advise                                       | d Funds or Other Similar Funds               | or Accounts. Complete if the                |
|    | organization answered "Yes" to Form 990, Part IV, line                            |  |   |
|    |   | (a) Donor advised funds                      | (b) Funds and other accounts                |
| 1  | Total number at end of year   |  |   |
| 2  | Aggregate contributions to (during year)  |  |   |
| 3  | Aggregate grants from (during year)   |  |   |
| 4  | Aggregate value at end of year  |  |   |
| 5  | Did the organization inform all donors and donor advisors in v                    | virting that the assets held in donor advise | nd funds                                    |
| Ŭ  | are the organization's property, subject to the organization's                    | •  |   |
| 6  | Did the organization inform all grantees, donors, and donor at                    |  |   |
| O  | for charitable purposes and not for the benefit of the donor of                   | • •  |   |
|    |   |  | <u> </u>                                    |
| Do | impermissible private benefit?  rt II Conservation Easements. Complete if the org | espiration on world "Voo" to Form 200. De    | Yes No                                      |
|    |   |  | irt IV, line 7.                             |
| 1  | Purpose(s) of conservation easements held by the organization                     | ,      |   |
|    | Preservation of land for public use (e.g., recreation or e                        | · —  | oncally important land area                 |
|    | Protection of natural habitat   | Preservation of a certif                     | ied historic structure                      |
|    | Preservation of open space  |  |   |
| 2  | Complete lines 2a through 2d if the organization held a qualifi                   | ied conservation contribution in the form o  | f a conservation easement on the last       |
|    | day of the tax year   |  |   |
|    |   |  | Held at the End of the Tax Year             |
| a  | Total number of conservation easements  |  | . 2a  |
| b  | Total acreage restricted by conservation easements                                |  | 2b  |
| c  | Number of conservation easements on a certified historic stru                     | ecture included in (a)                       | 2c  |
| d  | Number of conservation easements included in (c) acquired a                       | ifter 8/17/06, and not on a histoni structui | re  |
|    | listed in the National Register   |  | 2d  |
| 3  | Number of conservation easements modified, transferred, rele                      |  | organization during the tax                 |
|    | year ▶  | ,  | -   |
| 4  | Number of states where property subject to conservation eas                       | sement is located                            |   |
| 5  | Does the organization have a written policy regarding the peri                    |  |   |
| •  | violations, and enforcement of the conservation easements it                      | •      | Yes No                                      |
| 6  | Staff and volunteer hours devoted to monitoring, inspecting,                      |  |   |
| 7  | Amount of expenses incurred in monitoring, inspecting, and e                      |  |   |
| 8  | Does each conservation easement reported on line 2(d) above                       | · · · · · · · · · · · · · · · · · · ·        | ·   |
| •  | and section 170(h)(4)(B)(ii)?   |  | Yes No                                      |
| 9  | In Part XIV, describe how the organization reports conservation                   |  |   |
| •  | include, if applicable, the text of the footnote to the organizati                | •  | •   |
|    | conservation easements.   | on a manage statements that gosonbes to      | no organization a accounting to             |
| Pa | t III Organizations Maintaining Collections of                                    | Art. Historical Treasures, or Ot             | her Similar Assets                          |
|    | Complete if the organization answered "Yes" to Form 9                             | •  | 1101 Ollimai 7,000 to.                      |
|    | If the organization elected, as permitted under SFAS 116 (AS                      | <del></del>                                  | and and belong about made of an             |
| ıa |   | •  | - · · · ·                                   |
|    | historical treasures, or other similar assets held for public exh                 |  | ce of public service, provide, in Part XIV, |
|    | the text of the footnote to its financial statements that describ                 |  |   |
| Ь  | If the organization elected, as permitted under SFAS 116 (AS)                     | •  | •   |
|    | treasures, or other similar assets held for public exhibition, ed                 | lucation, or research in furtherance of pub  | lic service, provide the following amounts  |
|    | relating to these items:  |  |   |
|    | (i) Revenues included in Form 990, Part VIII, line 1                              |  | . <b>&gt;</b> \$                            |
|    |   |  | . > \$                                      |
| 2  | If the organization received or held works of art, historical trea                |  | gain, provide                               |
|    | the following amounts required to be reported under SFAS 11                       | 6 (ASC 958) relating to these items:         |   |
| а  | Revenues included in Form 990, Part VIII, line 1                                  |  | <b>&gt; \$</b>                              |
| ь  | Assets included in Form 990, Part X   |  | . • \$                                      |
| _  |   |  |   |
|    |   |  |   |

|            |  | USTRIES.             |              | <del></del>    |                |             |                |             |               | Page 2      |
|------------|--|----------------------|--------------|----------------|----------------|-------------|----------------|-------------|---------------|-------------|
| Pa         | rt III   Organizations Maintaining (   | Collections of A     | Art, His     | torical T      | reasures,      | or Othe     | or Simila      | r Asse      | ts (contin    | nued)       |
| 3          | Using the organization's acquisition, access   | ion, and other reco  | rds, ched    | ck any of the  | following the  | at are a si | ignificant u   | se of its   | collection    | items       |
|            | (check all that apply):  |                      |              |                |                |             |                |             |               |             |
| а          | Public exhibition  |                      | لِيا ه       |                | change progr   |             |                |             |               |             |
| þ          | Scholarly research   |                      | • 🗀          | Other          |                |             |                |             |               |             |
| c          | Preservation for future generations  |                      |              |                |                |             |                |             |               |             |
| 4          | Provide a description of the organization's c  | ollections and expl  | ain how t    | they further t | the organizat  | ion's exe   | mpt purpo:     | se in Par   | t XIV.        |             |
| 5          | During the year, did the organization solicit of   | or receive donation  | s of art, h  | nstorical trea | asures, or oth | ner sımilaı | assets         |             |               |             |
|            | to be sold to raise funds rather than to be m  | aintained as part o  | f the orga   | anization's c  | ollection?     |             |                |             | Yes           | ☐ No        |
| Pa         | rt IV Escrow and Custodial Arran   | <b>igements.</b> Com |              |                |                |             |                | Part IV,    | line 9, or    |             |
|            | reported an amount on Form 990, Pa   |                      |              |                |                |             |                |             |               |             |
| 1a         | Is the organization an agent, trustee, custod  |                      | -            |                |                |             | included       | _           | ٦.,           | г           |
|            |  |                      |              |                | •              | •           |                | . L_        | _ Yes         | L No        |
| Þ          | if "Yes," explain the arrangement in Part XIV  | and complete the     | following    | table:         |                |             | <del>  -</del> |             |               |             |
|            |  |                      |              |                |                |             |                |             | Amount        |             |
| C          | Beginning balance  |                      |              |                |                |             | . 1c           |             |               | <del></del> |
| d          | Additions during the year  |                      |              |                |                |             | . 1d           |             | <u></u>       |             |
| 0          | Distributions during the year  |                      |              |                |                |             | 1e             |             |               |             |
| f          | Ending balance   |                      |              |                |                |             | 17             |             |               |             |
| 2a         | Did the organization include an amount on F  | orm 990, Part X, Iir | ne 21?       |                |                |             |                | ∟           | _ Yes         | ☐ No        |
| <u> </u>   | if "Yes," explain the arrangement in Part XIV  |                      |              |                |                |             |                |             |               |             |
| Pa         | t V Endowment Funds. Complete  | f the organization   | answerec     | "Yes" to Fo    | orm 990, Part  | IV, line 1  | 0.             |             |               |             |
|            |  | (a) Current year     | (b) I        | Prior year     | (c) Two year   | rs back     | (d) Three ye   | ars back    | (e) Four      | years back  |
| 1a         | Beginning of year balance  |                      |              | _              |                |             |                |             |               |             |
| ь          | Contributions  |                      |              |                |                |             |                |             |               |             |
| c          | Net investment earnings, gains, and losses   |                      |              |                |                |             |                |             |               |             |
| ď          | Grants or scholarships   |                      |              |                |                |             |                |             |               |             |
| e          | Other expenditures for facilities  |                      | ``           |                |                |             |                |             | † · · · · · · |             |
| •          | and programs   |                      |              |                |                | 1           |                |             | ŀ             |             |
|            | Administrative expenses  |                      | 1            |                |                |             |                |             |               |             |
| <u>'</u>   | End of year balance  |                      | <del> </del> |                | 1              |             |                |             | <del> </del>  |             |
| g<br>2     | Provide the estimated percentage of the curr   | rent year and halar  | rce (line 1  | a column (     | all hold as:   |             |                |             | <u> </u>      |             |
| ~          | Board designated or quasi-endowment  | ioni you ond bala    | %            | ig, coldinii ( | a,, riolu as.  |             |                |             |               |             |
| a          | · .  | %                    |              |                |                |             |                |             |               |             |
|            | Permanent endowment  |                      |              |                |                |             |                |             |               |             |
| С          | Temporarily restricted endowment   |                      |              |                |                |             |                |             |               |             |
| _          | The percentages in lines 2a, 2b, and 2c should be a set of the second se |                      |              |                |                | 6 44        | hi             | -4          |               |             |
| 3 <b>a</b> | Are there endowment funds not in the posse   | ssion of the organ   | izauon in    | at are neid a  | and administ   | erea for u  | ne organiza    | MON         | Г.            |             |
|            | by:  |                      |              |                |                |             |                |             |               | Yes No      |
|            | (i) unrelated organizations  |                      |              |                |                |             |                | ••          | 3a(i)         | <del></del> |
|            | (ii) related organizations   |                      |              |                | •              |             |                |             | 3a(ii)        | <del></del> |
| b          | If "Yes" to 3a(ii), are the related organizations  |                      |              |                |                |             |                |             | 3b            |             |
| 4          | Describe in Part XIV the intended uses of the  |                      |              |                |                |             | ···-           |             |               |             |
| Par        | t VI Land, Buildings, and Equipm   | <del></del>          |              | <del>7</del>   |                |             |                | <del></del> |               |             |
|            | Description of property  | (a) Cost or          |              | 1 ''           | t or other     |             | ccumulate      | d           | (d) Book      | value       |
|            |  | basis (inves         | tment)       | <del> </del>   | (other)        | gel         | preciation     |             |               |             |
| 1a         | Land .   |                      |              |                | L2,487.        |             |                |             |               | 2,487.      |
| b          | Buildings  |                      |              |                | <u>)8,987.</u> |             | <u>543,98</u>  |             | 7,465         | 5,006.      |
| С          | Leasehold improvements   |                      |              | 6,00           | 00,984.        | 2,          | 567,73         | 19.         | 3,433         | 3,245.      |
| đ          | Equipment  |                      |              |                | <u>58,198.</u> |             | 435,14         |             | 8,423         | 3,051.      |
| e          | Other  |                      |              | 11,79          | 94,622.        | 5,          | 550,47         | 18.         | 6,244         | ,144.       |
|            | , Add lines 1a through 1e. (Column (d) must e  | qual Form 990, Pa    | rt X, colu   | mn (B), line   | 10(c).)        |             |                | <b>▶</b> 3  | 9,377         | 7,933.      |

|            | rt XI Reconciliation of Change in Net Assets from Form 990 to                                  | Audit     | od Einan                              | cial State    |               | to                      |
|------------|--|-----------|---------------------------------------|---------------|---------------|-------------------------|
|            |  | Audit     | eu rman                               | <del></del>   | IIIGII        |                         |
| 1          | ·  |           |                                       | 1             |               | 67,482,575.             |
| 2          | Total expenses (Form 990, Part IX, column (A), line 25)  |           |                                       | 2             |               | 53,911,870.             |
| 3          | Excess or (deficit) for the year. Subtract line 2 from line 1                                  |           |                                       | 3             |               | 13,570,705.             |
| 4          | Net unrealized gains (losses) on investments   |           |                                       | 4             |               | 65,926.                 |
| 5          | Donated services and use of facilities   |           |                                       | 5             |               |                         |
| 6          | Investment expenses  |           |                                       | 6             | -             |                         |
| 7          | Pnor period adjustments  |           |                                       | 7             |               |                         |
| 8          | Other (Describe in Part XIV.)  |           | •••                                   | 8             |               | -18,069,849.            |
| 9          |  |           |                                       | 9             |               | -18,003,923.            |
| 10         | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and         |           |                                       | 10            |               | -4,433,218.             |
|            | t XII Reconciliation of Revenue per Audited Financial Statemen                                 |           |                                       |               | eturr         |                         |
|            |  |           |                                       | ido poi ri    |               | 67,478,652.             |
| 1          | Total revenue, gains, and other support per audited financial statements                       | • • • • • |                                       |               | 1             | 01,410,002.             |
| 2          | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                            | 1 _ 1     | _                                     | - 006         |               |                         |
| а          | Net unrealized gains on investments  | 2a        |                                       | 5,926.        |               |                         |
| b          | Donated services and use of facilities   | 2b        |                                       |               |               |                         |
| C          | Recoveries of prior year grants  | 2c        |                                       |               |               |                         |
| d          | Other (Describe in Part XIV.)  | 2d        |                                       | 9,849.        |               |                         |
| e          | Add lines 2a through 2d  |           |                                       |               | 20            | -3,923.                 |
| 3          | Subtract line 2e from line 1   |           |                                       |               | 3             | 67,482,575.             |
| 4          | Amounts included on Form 990, Part VIII, line 12, but not on line 1:                           |           |                                       |               |               |                         |
| а          | Investment expenses not included on Form 990, Part VIII, line 7b                               | 4a        |                                       |               |               |                         |
| b          | Other (Describe in Part XIV.)  | 4b        |                                       |               |               |                         |
| _          | Add fines 4a and 4b  |           |                                       |               | 4c            | n                       |
| _          | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)                | ••••      |                                       | • •           | 5             | 67,482,575.             |
| Pa         | t XIII Reconciliation of Expenses per Audited Financial Stateme                                | ents V    | Vith Expe                             | nses per      |               | m                       |
|            |  |           |                                       |               | 1             | 53,911,870.             |
| 1          |  | ·· ·· ·   |                                       | ••            |               | 33,311,010.             |
| 2          | Amounts included on line 1 but not on Form 990, Part IX, line 25:                              | 1 1       |                                       |               | ì '           |                         |
| a          | Donated services and use of facilities   | 2a        |                                       | ·             |               |                         |
| Ь          | Prior year adjustments   | 26        |                                       |               |               |                         |
| C          | Other losses   | 2c        |                                       |               |               |                         |
| d          | Other (Describe in Part XIV.)  | 2d        |                                       |               |               |                         |
| e          | Add lines 2a through 2d  |           |                                       |               | 28            | 0.                      |
| 3          | Subtract line 2e from line 1   |           |                                       |               | 3             | 53,911,870.             |
| 4          | Amounts included on Form 990, Part IX, line 25, but not on line 1:                             |           |                                       |               |               |                         |
| а          | Investment expenses not included on Form 990, Part VIII, line 7b                               | 4a        |                                       |               | ) '           |                         |
| ь          | Other (Describe in Part XIV.)  | 4b        |                                       |               |               |                         |
| c          | Add tines 4a and 4b  |           |                                       |               | 4c            | 0.                      |
| 5          | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)                |           | · · · · · · · · · · · · · · · · · · · |               | 5             | 53,911,870.             |
| Par        | t XIV Supplemental Information   |           | ··· ·· ··                             | <del></del>   | <del>-</del>  | 3313110101              |
|            | elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, | lines 1   | a and 4: Da                           | rt IV lines 1 | h and         | 2h: Part V line 4: Part |
|            | 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also compl      |           |                                       |               |               |                         |
|            |  |           |                                       |               |               |                         |
| PAF        | T X, LINE 2: THE COMPANY FOLLOWS THE AUTHO   | KIII      | HIIAP                                 | GOLDAN        | CB            | ON                      |
|            | CONTINUE DOD INICEDMATIMU IN THEOME MAYER M  | 17773 /   | ~~~                                   | OD OT 3       | <b>n</b> T 13 | TRC mun                 |
| ACC        | OUNTING FOR UNCERTAINTY IN INCOME TAXES. T   | 'MB (     | JULUAN                                | CE CLA        | KIL           | IES THE                 |
|            |  |           |                                       |               |               |                         |
| <u>ACC</u> | OUNTING FOR THE RECOGNITION AND MEASUREMEN   | m O       | F THE                                 | BENEFI        | TS_           | OF                      |
|            |  |           |                                       |               |               |                         |
| INI        | IVIDUAL TAX POSITIONS IN THE CONSOLIDATED  | FIN       | ANCIAL                                | STATE         | <u>MEN</u>    | TS. TAX                 |
|            |  |           |                                       |               |               |                         |
| POS        | ITIONS MUST MEET A RECOGNITION THRESHOLD C   | F M       | ORE-LI                                | KELY-T        | HAN           | -NOT IN                 |
|            |  |           |                                       |               |               |                         |
| ORT        | ER FOR THE BENEFIT OF THOSE TAX POSITIONS  | TO 1      | RE REC                                | OGNIZE        | D T           | א ייוד                  |
| <u> </u>   | <u> </u>   |           | \-                                    | <u> </u>      | <u></u>       |                         |
| COM        | PANY'S CONSOLIDATED FINANCIAL STATEMENTS.  | שנות      | COMDA                                 | איט שאכי      | שת            | <b>המאואמא</b> י        |
| CUM        | FAMI & COMBOUIDMIED FINANCIAL STATEMENTS.  | 1110      | COMPA                                 | 741 UW9       | <u> </u>      | TRUITINED               |
| mr+*       | m im node nom unite nnu unmentar minecocura  | י חסי     | מ ענו                                 | NTER TOTAL    | OP.           |                         |
| THA        | T IT DOES NOT HAVE ANY MATERIAL UNRECOGNIZ   | עום.      | TAY DE                                | MELITS        |               |                         |
| 132054     |  |           |                                       |               | Sched         | dule D (Form 990) 2011  |
| *.         |  |           |                                       |               |               |                         |

| Schedule D (Form 990) 2011 L C INDUSTRIES, INC.  Part XIV Supplemental Information (continued) | 56-0686307 Page 5          |
|--|----------------------------|
| OBLIGATIONS AS OF JUNE 30, 2012 AND 2011. INTEREST A   |                            |
| TO INCOME TAX ASSESSMENTS, IF ANY, ARE REFLECTED IN  | MISCELLANEOUS INCOME       |
| IN THE ACCOMPANYING CONSOLIDATED STATEMENTS OF ACTIV   | ITIES AND CHANGES IN       |
| NET ASSETS. FISCAL YEARS ENDING ON OR AFTER JUNE 30,   | 2010 AND JUNE 30,          |
| 2009 REMAIN SUBJECT TO EXAMINATION BY FEDERAL AND ST   | ATE TAX AUTHORITIES,       |
| RESPECTIVELY.  |                            |
|  |                            |
| PART XI, LINE 8 - OTHER ADJUSTMENTS:   |                            |
| LOSS FROM SUBSIDIARY   | -69,849.                   |
| DISTRIBUTION   | -18,000,000.               |
| TOTAL TO SCHEDULE D, PART XI, LINE 8   | -18,069,849.               |
|  |                            |
| PART XII, LINE 2D - OTHER ADJUSTMENTS:   |                            |
| LOSS FROM SUBSIDIARY   | -69,849.                   |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
|  |                            |
| 40005  | Schedule D (Form 990) 2011 |
| 132055   | ·                          |

\_ 20

132055 01-23-12

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, ► Attach to Form 990. Name of the organization Department of the Treasury Internal Revenue Service SCHEDULEI (Form 990)

| 2011<br>2011<br>Open to Public |
|--------------------------------|
|--------------------------------|

Employer identification number 56-0686307 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection L C INDUSTRIES, INC. Part I General Information on Grants and Assistance criteria used to award the grants or assistance?

| Criteria used to award the grants or assistance?  2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.  | stance?<br>ocedures for mon             | toring the use of grant              | funds in the Unite       | d States.                                |  | :   | × ×                                     | 2  |
|--|---|--------------------------------------|--------------------------|--|--|---|---|----|
| Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this how if no one received more than \$5,000. Check this how if no one received more than \$5,000. | Governments an<br>\$5,000, Check the    | d Organizations in the               | e United States. C       | Complete if the organics of the organics | anization answered "Y  | es* to Form 990, Part   | IV, line 21, for any                    |    |
| 1 (a) Name and address of organization or government   | (b) EIN                                 | (c) IRC section if applicable        | (d) Amount of cash grant | (e) Amount of non-cash assistance        | can be duplicated if a<br>(f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | dditional space is nee<br>(g) Description of<br>non-cash assistance | ded. (h) Purpose of grant or assistance |    |
| USO OF NORTH CAROLINA<br>P.O. BOX 91536<br>RALEIGH, NC. 27625  | 56-0532315                              | 501(C)(3)                            | 50,000.                  | 0  |  |   | DONATION TO USO OF NORTH                | HI |
| DUKE UNIVERSITY EYE CENTER<br>2351 ERWIN ROAD<br>DURHAM, NC. 27710   | 56-0532129                              | 501(0)(3)                            | 6.000,000,               | 0  |  |   | DONATION TO DUKE<br>UNIVERSITY EYE CARE |    |
| NAVY SEAL FOUNDATION<br>1619 D STREET BLDG 5326<br>VIRGINIA BEACH, VA 23459  | 31 1728910                              | 501(C)(3)                            | 110,000,                 | .0                                       |  |   | DONATION TO NAVY SEAL FOUNDATION        |    |
|  |   |                                      |                          |  |  |   |   |    |
|  |   |                                      |                          |  |  |   |   | 1  |
|  |   |                                      |                          |  |  |   |   | 1  |
| 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 3 Enter total number of other organizations listed in the line 1 table   | nd government or<br>slisted in the line | ganizations listed in the<br>I table | e line 1 table           |  |  |   |   | m  |
| LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.   | see the Instructi                       | ons for Form 990.                    |                          |  |  |   | Schedule   (Form 990) (2011)            | 15 |

Schedule I (Form 990) (2011)

(Form 990) (2011) L C INDUSTRIES, INC.

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. Schedule I (Form 990) (2011)
Part III Grants and Other

56-0686307

| (a) Type of grant or assistance   | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-<br>cash assistance | (e) Method of valuation (book, FMV, appraisal, other)                           | (f) Description of non-cash assistance |
|---|--------------------------|--------------------------|---------------------------------------|---|--|
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
| Part IV Supplemental Information. Complete this part to provide the       | de the information       | required in Part I, I    | ine 2, and any other                  | he information required in Part I, line 2, and any other additional information |  |
| 990, SCHEDULE I, PART II  |                          |                          |                                       |   |  |
| DURE UNIVERSITY EXE CENTER GRANT EX<br>THE DUKE UNIVERSITY EYE CENTER WAS |                          | ION<br>TO RECEIVE        | CHOSEN TO RECEIVE A \$6,000,000 GRANT | 000 GRANT   |  |
| BECAUSE OF IT'S NEED FOR AN IMPROVED                                      | _                        | TY, AND T                | FACILITY, AND THE NATURE OF THE       | )F THE  |  |
| ACTIVITY DIRECTLY TIES IN WITH THE NON PROFIT MISSION OF LC INDUSTRIES    | NON PROF                 | OISSIM LISSIO            | N OF LC IN                            | OUSTRIES.   |  |
| THE DUKE UNIVERSITY EYE CENTER, LOCA                                      | CATED IN                 | DURHAM, N                | TED IN DURHAM, NC, WILL SERVE THE     | VE THE  |  |
| FOLKS IN THE HOME OF LC INDUSTRIES'                                       | ' HEADQUARTERS,          |                          | WHERE IT'S MISSION                    | SSION   |  |
| WAS CONCEIVED AND POUNDED.  |                          |                          |                                       |   |  |

Schedule I (Form 990) (2011)

### SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest .
Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate Instructions.

OMB No. 1545-0047

2011

Open to Public Inspection

Schedule J (Form 990) 2011

Employer identification number Name of the organization L C INDUSTRIES, INC. 56-0686307 **Questions Regarding Compensation** Yes No ta Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use X Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain ....... X 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? Х Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director. Explain in Part III. Compensation committee Written employment contract X Independent compensation consultant Compensation survey or study Form 990 of other organizations X Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: Receive a severance payment or change-of-control payment? 4a b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: The organization? ..... Ба Any related organization? .... X If "Yes" to line 5a or 5b, describe in Part III. 6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: The organization? ва Any related organization? 6b If "Yes" to line 6a or 6b, describe in Part III. 7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 X\_ Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III 8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

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Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. 56-0686307

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii).

Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                        |          | (B) Breakdown of \       | W-2 and/or 1099-MISC compensation | SC compensation        | 9                              | 6          | (5)              | Ę                    |
|------------------------|----------|--------------------------|-----------------------------------|------------------------|--------------------------------|------------|------------------|----------------------|
|                        |          |                          |                                   |                        | Retirement and                 | Nontaxable | Total of columns | (r)                  |
| (A) Name               |          | (i) Hase<br>compensation | (ii) Bonus & incentive            | (iii) Other reportable | other deferred<br>compensation | benefits   | (a)-(b)(a)       | reported as deferred |
|                        |          |                          | 2000                              | Compensation           |                                |            |                  |                      |
|                        | (1)      | 567,695.                 | 331,196.                          | 5,947.                 | 0                              | 7.283.     | 912 121          |                      |
| 1 WILLIAM HUDSON       | (1)      |                          | 0.                                | 0                      | 0                              | 0.         |                  |                      |
|                        | 3        | 332,184.                 | 230,000.                          | 14,250.                | 0                              | 9.638.     | 586 072          |                      |
| 2 JEFFREY SCHWARTZ     | (ii)     |                          | 0                                 | 0                      | 0                              | ٦.         | 200              |                      |
|                        | Ξ        | 258,44                   | 169,000.                          | 4,142.                 | 0                              | 4.816.     | 436 404          |                      |
| 3 RICHARD STALLINGS    | (11)     |                          |                                   | 0                      | 0                              | 0          |                  |                      |
|                        | Ξ        | 144,727.                 | 34,00                             | 1,037.                 | 0                              | 0          | 179.764.         |                      |
| 4 EDDIE GAGNE          | 3        | 0                        |                                   | 0.                     | 0                              | 0          |                  |                      |
|                        | ε        | 162,086.                 | 10                                |                        | 0                              | 0          | 172.086.         | o                    |
| 6 JEFFERSON EASTERLING | 3        | $\perp$                  |                                   |                        | 0.                             | 0          | 0                | 0                    |
|                        | Ξ        | 178,7                    | 9                                 | 2,242.                 | 0.                             | 0          | 240,976.         | 0                    |
| 6 JEFFREY HAWTING      | ₿        |                          |                                   |                        | 0                              | 0          | 0                | 0                    |
|                        | ε        | 139,870.                 | 36                                | 2,022.                 | 0                              | 0          | 177.892.         | C                    |
| 7 WILLIAM BLACKTON     | <u> </u> | 0                        |                                   |                        | 0                              | 0          | 0                |                      |
|                        | ε        | 169,944.                 | .000,09                           | 5,550.                 | 0                              | 0          | 235.494.         | Ċ                    |
| 8 DELBERT WHITE        | ⊞        | 0                        | 0                                 | 0                      | 0                              | 0          |                  | 0                    |
|                        | ε        |                          |                                   |                        |                                |            |                  |                      |
| 6                      | 9        |                          |                                   |                        |                                |            |                  |                      |
|                        | 8        |                          |                                   |                        |                                |            |                  |                      |
| 10                     |          |                          |                                   |                        |                                |            |                  |                      |
|                        | ε        |                          |                                   |                        |                                |            |                  |                      |
| 11                     | 3        |                          |                                   |                        |                                |            |                  |                      |
|                        | Ξ        |                          |                                   |                        |                                |            |                  |                      |
| 12                     | 9        |                          |                                   |                        |                                |            |                  |                      |
|                        | Ξ        |                          |                                   |                        |                                |            |                  |                      |
| 13                     | 3        |                          |                                   |                        |                                |            |                  |                      |
|                        | Ξ        |                          |                                   |                        |                                |            |                  |                      |
| 14                     | 3        |                          |                                   |                        |                                |            |                  |                      |
|                        | ε        |                          |                                   |                        |                                |            |                  |                      |
| 15                     | 3        |                          |                                   |                        |                                |            |                  |                      |
|                        | ε        |                          |                                   |                        |                                |            |                  |                      |
| 16                     |          |                          |                                   |                        |                                |            |                  |                      |

Schedule J (Form 990) 2011

132112 01-23-12

25

132113 01-23-12

### **SCHEDULE L**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open To Public Inspection

| Name of the organization                     | A T1   | mn 7 ~ ~       | T170                            |   |                                       |                  | - 1                    | Employer      |                      |  | umbe   |
|--|--|----------------|---------------------------------|---|---------------------------------------|------------------|------------------------|---------------|----------------------|--|--------|
| Part   Excess Benefi                         | C INDUS  | TKTRS          |                                 | 3) and section                          | n 501(c)(4) organizatio               | ns only          |                        | 56-06         | <u>8630</u>          | /  |        |
| <del></del>                                  |  |                |                                 |   | line 25a or 25b, or Fo                |                  |                        | V, line 40    | Db.                  |  |        |
| 1  | lisqualified pers                                |                |                                 |   | (b) Description                       |                  |                        |               |                      | (c) Con  | rected |
| (a) Name of C                                | iisquaiiieu pera                                 |                |                                 |   | (B) Description                       | OI trainsa       | CUON                   |               |                      | Yes  | No     |
|  |  |                |                                 |   |                                       |                  | <del></del>            | <i></i>       |                      |  |        |
|  |  | <del></del>    |                                 |   |                                       |                  |                        |               |                      | <del> </del>                                     |        |
|  |  | <del></del>    |                                 |   |                                       |                  |                        | _             |                      | <del>                                     </del> |        |
|  |  |                |                                 |   |                                       |                  |                        |               |                      |  |        |
|  |  |                |                                 |   |                                       |                  |                        |               |                      |  |        |
| 2 Enter the amount of tax im                 |  |                |                                 |   | · -                                   | -                | der                    |               |                      |  |        |
| section 4958                                 |  |                |                                 |   |                                       |                  | • • • •                | . <b>▶</b> \$ |                      |  |        |
| 5 Enter the amount of tax, in                | any, on mio 2, c                                 | ibove, reiin   | <b>B</b> ui 3 <del>0</del> u D) | trie organiza                           | ition                                 | • •              |                        | •             |                      |  |        |
| Part II Loans to and/                        | or From Inte                                     | erested l      | Persons                         | 3.                                      |                                       |                  |                        |               |                      |  |        |
|  |  |                |                                 |   | line 26, or Form 990-E                | 7                |                        |               | pevore               | т  |        |
| (a) Name of interested<br>person and purpose |  |                |                                 | ) In<br>ault?                           | ) by bo                               | ard or<br>oftee? | (g) Written agreement? |               |                      |  |        |
|  | То   | From           | <u> </u>                        |   |                                       | Yes              | No                     | Yes           | No                   | Yes  | No     |
| <del></del>                                  |  |                |                                 |   |                                       | <u> </u>         |                        | ļ             | ļ <u>.</u>           | <u> </u>   |        |
|  |  |                | <u> </u>                        |   |                                       | <del> </del> -   |                        |               |                      | <u> </u>   |        |
|  |  |                | <u> </u>                        | • |                                       | <del> </del>     |                        | <del></del>   | -                    | ļ  |        |
|  |  |                |                                 |   |                                       |                  |                        |               | <u> </u>             | -  | -      |
|  |  |                |                                 |   |                                       |                  |                        |               |                      |  |        |
|  | <del> </del>                                     |                | ļ                               |   |                                       | <del> </del>     |                        | -             | ļ                    | ļ  |        |
|  | <del>                                     </del> |                | <del> </del>                    |   |                                       | <del> </del>     |                        | <del> </del>  | <del> </del>         |  |        |
|  |  |                | <del> </del>                    |   |                                       | <del> </del>     | -                      | <del></del> - |                      |  |        |
| otal   | ·  |                | <del></del>                     | ▶\$                                     |                                       |                  |                        |               |                      |  |        |
| Part III Grants or Assi                      |  | _              |                                 |   |                                       |                  |                        |               |                      |  |        |
| Complete if the org                          |  | ered "Yes"     |                                 |   |                                       |                  | <del></del>            |               |                      | ·  |        |
| (a) Name of interested                       | person   |                | (b) Helati                      |   | een interested person<br>ganization   | ana              |                        |               | iount an<br>assistar | d type o   | r      |
|  |  |                |                                 |   | <del></del>                           | <del></del>      |                        |               |                      |  |        |
|  |  |                |                                 |   |                                       |                  |                        |               |                      |  |        |
|  |  |                |                                 | <del></del>                             |                                       |                  |                        |               |                      |  |        |
|  |  |                |                                 |   | <del></del>                           |                  | +                      |               |                      |  |        |
| <del> </del>                                 |  | <del>-  </del> |                                 |   |                                       |                  |                        |               |                      |  |        |
|  |  |                |                                 |   | · · · · · · · · · · · · · · · · · · · |                  |                        |               |                      |  |        |
|  |  |                |                                 |   |                                       |                  |                        |               |                      |  |        |
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| Part IV   Business Transactions Inv     | olving Interested Persons                                       | <del></del>               | 56-0686                                | 307                         | Page 2      |
|---|---|---------------------------|--|-----------------------------|-------------|
| <del></del>                             | ored "Yes" on Form 990, Part IV, line 28a, 28                   | ib or 28c                 |  |                             |             |
| (a) Name of interested person           | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction         | (e) Sha<br>organiz<br>reven | ation's     |
| JOE LEE III                             | JOE LEE III IS A BO   | 585,205.                  | THE COMPANY                            | Yes                         | No<br>X     |
|   |   |                           |  |                             |             |
|   |   |                           |  |                             |             |
|   |   |                           |  |                             |             |
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| Part V Supplemental Information         |   |                           |  |                             |             |
| • | ional information for responses to questions                    | on Schedule L (see        | instructions).                         |                             |             |
| SCH L, PART IV, BUSINESS                | TRANSACTIONS INVOLUTION   | IG TNTEREST               | ED PERSONS:                            |                             |             |
|   |   | IO INTERNACI              | DD I DINDOND.                          |                             |             |
| (A) NAME OF PERSON: JOE                 | LEE III   |                           | <del></del>                            |                             |             |
| (B) RELATIONSHIP BETWEEN                | INTERESTED PERSON AND   | ORGANIZAT                 | ION:                                   |                             | <del></del> |
| JOE LEE III IS A BOARD M                | EMBER OF LC INDUSTRIES  | , inc.                    |  |                             |             |
| (D) DESCRIPTION OF TRANS                | ACTION: THE COMPANY PA  | TD A VENDO                | R, FOR WHIC                            | H                           |             |
|   |   |                           |  |                             |             |
| BOARD MEMBER JOE LEE III                | IS A STOCKHOLDER OF,  | FOR REPAIR                | S AND MAINT                            | ENAN                        | CE          |
| OF EQUIPMENT.                           |   |                           |  |                             |             |
|   |   |                           |  |                             |             |
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|   |   |                           |  |                             |             |
| 32 132                                  |   | <u> </u>                  | chedule L (Form 990                    | or 990-E                    | Z) 201      |

### SCHEDULE O

Supplemental Information to Form 990 or 990-EZ (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

OMB No 1545-0047 Open to Public Inspection

Name of the organization Employer identification number L C INDUSTRIES, INC. 56-0686307 FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 WILL BE REVIEWED BY MANAGEMENT PRIOR TO FILING WITH THE IRS. FORM 990, PART VI, SECTION B, LINE 15: A STUDY IS DONE PERIODICALLY. THE LAST STUDY WAS DONE IN 2010 BY AN OUTSIDE CONSULTING FIRM AND PRESENTED TO THE BOARD OF DIRECTORS. BOARD OF DIRECTORS SETS CEO AND OTHER VP COMPENSATION. ALL OTHER COMPENSATION IS REVIEWED BY THE HR DEPARTMENT AND CEO. FORM 990, PART VI, SECTION C, LINE 18: PROVIDES COPIES UPON REQUEST. FORM 990, PART VI, SECTION C, LINE 19: PROVIDES COPIES UPON REQUEST. FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS: NET UNREALIZED GAINS ON INVESTMENTS: 65,926. LOSS FROM SUBSIDIARY -69,849. DISTRIBUTION -18,000,000. TOTAL TO FORM 990, PART XI, LINE 5 -18,003,923.FORM 990, PART XI, LINE 2C THIS PROCESS HAS NOT CHANGED FROM THE PREVIOUS YEAR

Department of the Treasury Internal Revenue Service SCHEDULER (Form 990)

Related Organizations and Unrelated Partnerships
Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 38, or 37.

Attach to Form 990.

See separate instructions.

OMB No. 1545-0047
2011
Open to Public Inspection

Employer identification number 56-0686307

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) L C INDUSTRIES, INC. Name of the organization Part

| (a) Name, address, and EIN of disregarded entity  | (b)<br>Primary activity                                      | (c) Legal domicile (state or foreign country) | (d)<br>r Total income   | (e)<br>End-of-year assets                        |                               | (f)<br>Direct controlling<br>entity      | 1            |
|---|--|---|-------------------------|--|-------------------------------|--|--------------|
|   |  |   |                         |  |                               |  |              |
|   |  |   |                         |  |                               |  | 1            |
|   |  |   |                         |  |                               |  |              |
|   |  |   |                         |  |                               |  | 1            |
| Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) | ations (Complete if the organization a                       | answered "Yes" to Form 990                    | Part IV, line 34 bed    | ause it had one o                                | r more related tax-exer       | npt                                      |              |
| (a) Name, address, and EIN of related organization  | (b)<br>Primary activity                                      | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | Section 5/2(b)/20x13) controlled entity? | <u> </u>     |
| L. C. INDUSTRIES FOUNDATION - 45-5200306<br>4500 EMPEROR BOULEVARD<br>DURHAM, NC. 27703   | TO IMPROVE THE LIVES AND WELL BEING OF PERSONS WHO ARE BLIND | NORTH CAROLINA                                | 501(C)(3) 5             | 509(A)(2)  |                               | ļ  |              |
|   |  |   |                         |  |                               |  |              |
|   |  |   |                         |  |                               |  | [            |
|   |  |   |                         |  |                               |  |              |
| For Paperwork Reduction Act Notice, see the Instructions for Form 990.  | ns for Form 990.   |   |                         |  | Schedule R (                  | Schedule R (Form 990) 2011               | <del>E</del> |

132161 01-23-12 LHA

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56-0686307 Page 2

Schedule R (Form 990) 2011 L C INDUSTRIES, INC.

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year) Part

General or Percentage managing ownership partner? Percentage ownership 100,008 Schedule R (Form 990) 2011 Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) 3 Ξ Share of end-of-year assets Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)  $\epsilon$ Share of total income -69 849 te ellocations? Disproportion-Yes No Ξ Type of entity (C corp, S corp, or trust) Share of end-of-year assets e 9 CORP (d)
Direct controlling
entity C INDUSTRIES Share of total income  $\boldsymbol{\varepsilon}$ Predominant income (related, unrelated, excluded from tax under sections 512-514) Legal domicile (state or foreign country) NC • 30 Primary activity (d)
| Direct controlling entity ê INVESTMENT (C)
Legal
domicile
(state or
foreign Primary activity LCI INVESTMENTS INC. - 26-3966355 Name, address, and EIN of related organization Name, address, and EIN of related organization 3211 S. MIAMI BLVD. DURHAM NC 27703 132 182 01-23-12 Part IV

Page 3

# Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

| a Recent of (i) interest (ii) annuities (iii) rovaties or find rest from a controlled entity.  |                                  | 1  | Becaut of (i) interest (ii) annutias (iii) rovation or find rest from a controlled antitu |   | ];        |
|--|----------------------------------|--|---|---|-----------|
|  |                                  |  |   | :   | <u>e</u>  |
| b cim, grant, or capital contribution to related organization(s)   |                                  | :  | :   |   | <b>a</b>  |
| c · Gift, grant, or capital contribution from related organization(s)  | :                                |  |   | :   | 2         |
| d Loans or loan guarantees to or for related organization(s)   |                                  |  |   |   | 7         |
| e Loans or toan guarantees by related organization(s)  |                                  |  |   |   |           |
|  |                                  |  |   |   |           |
| f Sale of assets to related organization(s)  |                                  | :  | ٠   |   | *         |
| g Purchase of assets from related organization(s)  |                                  |  | :   | :   | 4         |
| h Exchange of assets with related organization(s)  |                                  |  |   |   | ŧ         |
| i Lease of facilities, equipment, or other assets to related organization(s)   |                                  | :  |   |   | <b>;=</b> |
| (a) the result of the state |                                  |  |   |   | ;         |
|  |                                  | ;  |   | :   | -         |
| R Periorniance of services of membership of rundraising souchanons for felated organization(s)   | janization(s)                    |  | :   | :   | ¥         |
| <ul> <li>Performance of services or membership or fundraising solicitations by related organization(s)</li> </ul>  | Janization(s)                    |  | : : : :   | :   | =         |
| m Shanng of facilities, equipment, mailing lists, or other assets with related organization(s)   | tion(s)                          |  | :   | :   | Ε         |
| n Shanng of paid employees with related organization(s)  |                                  | :  | :   |   | £         |
|  |                                  |  |   |   |           |
| o neimbursement pard to related organization(s) for expenses   |                                  |  | :   | :   | 2 5       |
|  | :                                |  | ·<br>·<br>·<br>·<br>·   | :   |           |
| q Other transfer of cash or property to related organization(s)  |                                  |  | •   |   | <b>5</b>  |
| r Other transfer of cash or property from felated organization(s).  2 If the answer to any of the above is "Yes," see the instructions for information on v  | who must complete ti             | information on who must complete this line, including covered relationships and transaction thresholds | relationships and tra   | nsaction thresholds.                      | <b>1</b>  |
|  |                                  |  |   |   |           |
| (a) Name of other organization   | (b)<br>Transaction<br>type (a-r) | (c) Amount involved  |   | (d) Method of determining amount involved |           |
| (1) N/A  |                                  | 0  |   |   |           |
| (2)  |                                  |  |   |   |           |
| (3)  |                                  |  |   |   |           |
| [4]  |                                  |  |   |   |           |
| (5)  |                                  |  |   |   |           |
| (6)  |                                  |  |   |   |           |
| 132163 01-23-12  | 21                               |  |   |   |           |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entry taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) (b) (c) (d)                     | (q)              | (0)   | (a)  | <b>(e)</b>                           | (£)   | (8)                         | Ξ                                | 9  | 9                                  | 3                          |
|-------------------------------------|------------------|---|--|--------------------------------------|-------|-----------------------------|----------------------------------|--|------------------------------------|----------------------------|
| Name, address, and EIN<br>of entrty | Primary activity | Legal domicile<br>(state or foreign<br>country) | Predominant income parties sec (related, unrelated, 501(c)(3) excluded from bx orgs? under section 512-514) Year No. | Are all partners sec 501(c)(3) orgs? | & + ₹ | Share of end-of-year assets | Uspropor<br>Unate<br>affocations | Octobropor Code V-UBI General or Percentage dinate. amount in box 20 managing allocations? of Schedule K-1 perner? ownership | General or<br>managing<br>partner? | Percentage<br>ownership    |
|                                     |                  |   |  |                                      |       |                             |                                  |  |                                    |                            |
|                                     |                  |   |  |                                      |       |                             |                                  |  |                                    |                            |
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|                                     |                  |   |  |                                      |       |                             |                                  |  |                                    |                            |
|                                     |                  |   |  |                                      |       |                             |                                  |  |                                    |                            |
|                                     |                  |   |  |                                      |       |                             |                                  | Schedule   | R (For                             | Schedule R (Form 990) 2011 |

132164 01-23-12

| art VII Supplemental Information  Complete this part to provide additional information for responses to questions on Schedule R | (see instructions).                    |
|---|--|
| Complete this part to provide additional information for responses to questions on Schedule A                                   | (see msu ucuons).                      |
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| 5<br>12   | Schedule R (Form 990)                  |

33

Form 8868 (Rev. January 2012)

### Application for Extension of Time To File an **Exempt Organization Return**

OMB No. 1545-1709

Form 8868 (Rev. 1-2012)

Department of the Tressury Internal Revenue Service

| Internal Revi   | or the Treasury<br>enue Service         | ► File a sepa  | rate appl        | lcation for each return.   |                |                       |             |  |  |
|---|---|--|------------------|--|----------------|-----------------------|-------------|--|--|
| • If you a  | are filing for an Aut                   | omatic 3-Month Extension, complete                   | te only Pa       | ert I and check this box   |                | <u> </u>              | X           |  |  |
| • If you s  | are filing for an Add                   | itional (Not Automatic) 3-Month Ex                   | tension, c       | complete only Part II (on page 2 of  | this form).    |                       |             |  |  |
| -   | _                                       | ess you have already been granted a                  |                  |  | -              | m 8868.               |             |  |  |
|   | -                                       | u can electronically file Form 8868 if y             |                  | •  | •              |                       | ration      |  |  |
|   | -                                       | or an additional (not automatic) 3-mor               |                  |  |                | •                     |             |  |  |
| -   | •                                       | as listed in Part I or Part II with the exc          |                  | •  |                | •                     |             |  |  |
|   | •                                       | which must be sent to the IRS in pap                 |                  |  |                |                       |             |  |  |
|   |   | ick on e-file for Charities & Nonprofits             |                  | (ood matrocaons). For more decases   | 36) 0 10 010CI | TOTAL HANG OF A HE IC | ниц         |  |  |
| Part I  |   | 3-Month Extension of Time                            |                  | hmit original (no copies ne  | eded)          |                       |             |  |  |
|   |   | Form 990-T and requesting an auton                   |                  |  |                | <del></del>           |             |  |  |
| Part I only   |   |  |                  |  | *              | _                     |             |  |  |
|   | • | iing 1120-C filers), partnerships, REM               |                  |  |                |                       | لسيا        |  |  |
|   | ome tax returns.                        | ing 1120-0 liang, padieranipa, nem                   | 10a, and u       | rusis must use Poim 7004 to reques   | at shi exteris | aun or arne           |             |  |  |
| Type or   | Name of everyo                          | t organization or other filer, see instru            | ctions           | <del></del>  | Employer       | Identification numb   | or (CIAN or |  |  |
|   | Traine OI exemp                         | torganization of other rate, see made                | oudi io.         |  | GIIDIOAGI      | remunication numb     | er (EIN) OF |  |  |
| print   | T. C TNDII                              | STRIES, INC.   |                  |  | (X)            | 56-068630             | 7           |  |  |
| File by the   |   |  |                  |  |                |                       |             |  |  |
| Ming your 4500 EMPEROR BOTTLEVARD   |   |  |                  |  |                |                       |             |  |  |
| return. See 4500 EMPEROR BOULEVARD Instructions. City, town or post office, state, and ZIP code. For a foreign address, see instructions. |   |  |                  |  |                |                       |             |  |  |
| INSUGERIAL.   | DURHAM,                                 |  | neign auu        | ress, see instructions.  |                |                       |             |  |  |
|   | DOKRAM,                                 | NC 21103   | <del>~~~</del> . |  | ····           |                       |             |  |  |
| Enter the   | Return code for the                     | e return that this application is for (file          | a separa         | te application for each return)  | •••••          |                       | 01          |  |  |
| Applicati   | on                                      |  | Return           | Application  |                |                       | Return      |  |  |
| is For  |   |  | Code             | is For   |                |                       | Code        |  |  |
| Form 990  | )                                       |  | 01               | Form 990-T (corporation)   |                | <del></del>           | 07          |  |  |
| Form 990  |   |  | 02               | Form 1041-A  |                | <del></del>           | 08          |  |  |
| Form 990  |   |  | 01               | Form 4720  |                |                       | 09          |  |  |
| Form 990  |   |  | 04               | Form 5227  |                |                       | 10          |  |  |
|   | T (sec. 401(a) or 4                     | 08(a) trust)   | 05               | Form 8089  |                |                       | 11          |  |  |
|   | T (trust other than                     |  | 06               | Form 8870  |                |                       | 12          |  |  |
| <u>r 0.11.1 0.00</u>  | 11 (1.001.02101.01.021                  | RICHARD STALLIN                                      |                  | 1.0  |                |                       | 112         |  |  |
| • The bo  | noke are in the care                    | of > 4500 EMPEROR BI                                 |                  | DURHAM, NC 27703   |                |                       |             |  |  |
|   | none No. ► 919                          |  |                  | FAX No. ▶  | <del></del>    |                       |             |  |  |
|   |   | ot have an office or place of business               | s in the Ur      |  |                |                       |             |  |  |
| • If this   | is for a Group Retu                     | m, enter the organization's four digit               | Group Exe        | emption Number (GEN)   | If this is for | the whole aroun o     | hack ship   |  |  |
| box ▶   |   | of the group, check this box                         |                  |  |                |                       |             |  |  |
|   |   | 3-month (6 months for a corporation                  |                  |  |                | ore the extension is  | 101.        |  |  |
| , ,   | •                                       | 15, 2013 , to file the exemp                         |                  | •  |                | The extension         |             |  |  |
| ie fr   | or the organization                     |  |                  | and the state of t | iou abovo.     | THO UNIDIGION         |             |  |  |
|   | calendar year                           | or   |                  |  |                |                       |             |  |  |
|   | X tax year begin                        |  | ອກ               | d ending JUN 30, 2012  | ,              |                       |             |  |  |
|   | ,                                       |  | · ' ·            | 3 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | 4              | <del>-</del> ·        |             |  |  |
| 2 If th   | ne tax year entered Change in accor     | in line 1 is for less than 12 months, cunting period | heck reas        | on: Initial return   | Final return   | n                     |             |  |  |
| 3a If th  | nie application is for                  | Form 990-BL, 990-PF, 990-T, 4720, (                  | or 6069 a        | nter the tentative tay less any  |                |                       |             |  |  |
|   | nrefundable credits                     |  | .,us, e          | THE WIT LOUIS LAW TO LOW THE PARTY   | امدا           |                       | Δ           |  |  |
|   |   | Form 990-PF, 990-T, 4720, or 6069,                   | ontor are:       | refundable and to and  | 3a             | <u> </u>              | 0.          |  |  |
|   | • •                                     |  | -                |  |                |                       | ^           |  |  |
|   |   | ts made, Include any prior year overp                |                  |  | 30             | 3                     | 0.          |  |  |
|   |   | t line 3b from line 3a. Include your pa              | •                | • • •  |                |                       | ^           |  |  |
|   |   | ronic Federal Tax Payment System).                   |                  |  | 3c             | 50.4                  | 0.          |  |  |
| Caution.  | it you are going to                     | <u>make an electronic fund withdrawal v</u>          | VILL LUIS FO     | onn ocos, see Form 8453-EO and f   | om 8879        | EU for payment inst   | iructions.  |  |  |

LHA For Privacy Act and Paperwork Reduction Act Notice, see Instructions.

| Form 8868 (Rev. 1-2012)   |             |   |               |                | Page 2                                |
|---|-------------|---|---------------|----------------|---------------------------------------|
| • If you are filing for an Additional (Not Automatic) 3-Month Ex  | tension, c  | complete only Part II and check this    | box           |                | ▶ 🗓                                   |
| Note. Only complete Part II if you have already been granted an a   | utomatic    | 3-month extension on a previously fi    | led Form 8    | 868.           |                                       |
| • If you are filing for an Automatic 3-Month Extension, complet   |             |   |               |                |                                       |
| Part II Additional (Not Automatic) 3-Month E  | xtensio     | n of Time. Only file the origin         | al (no c      | opies need     | led).                                 |
|   |             | Enter filer's                           | identifyin    | g number, se   | e instructions                        |
| Type or Name of exempt organization or other filer, see instruc   | ctions      |   |               |                | number (EIN) or                       |
| print   |             |   | • •           |                | • • • •                               |
| File by the L C INDUSTRIES, INC.  |             |   | $\mathbf{x}$  | 56-068         | 6307                                  |
| due date for Number, street, and room or suite no. If a P.O. box, se  | ee instruc  | tions.                                  | Social sec    | cunty number   |                                       |
| return, See 4500 EMPEROR BOULEVARD  |             | İ                                       |               | ,              | ,,                                    |
| instructions. City, town or post office, state, and ZIP code. For a fo  | reign add   | ress, see instructions.                 |               |                |                                       |
| DURHAM, NC 27703  | •           |   |               |                |                                       |
|   |             |   |               |                |                                       |
| Enter the Return code for the return that this application is for (file   | a separa    | te application for each return)         |               |                | 01                                    |
|   | •           |   |               |                | · · · · · · · · · · · · · · · · · · · |
| Application   | Return      | Application                             |               | ··             | Return                                |
| ls For  | Code        | is For                                  |               |                | Code                                  |
| Form 990  | 01_         |   |               |                |                                       |
| Form 990-BL   | 02          | Form 1041-A                             |               |                | 08                                    |
| Form 990-EZ   | 01          | Form 4720                               |               |                | 09                                    |
| Form 990-PF   | 04          | Form 5227                               |               |                | 10                                    |
| Form 990-T (sec. 401(a) or 408(a) trust)  | 05          | Form 6069                               |               |                | 11                                    |
| Form 990-T (trust other than above)   | 06          | Form 8870                               |               |                | 12                                    |
| STOPI Do not complete Part II if you were not already granted   | an autor    | natic 3-month extension on a prev       | iously file   | d Form 8885    |                                       |
| RICHARD STALLIN   |             |   |               |                |                                       |
| • The books are in the care of ▶ 4500 EMPEROR BI  |             | DURHAM, NC 27703                        |               |                |                                       |
| Telephone No. ➤ 919-596-8277  |             | FAX No. ▶                               |               |                |                                       |
| <ul> <li>If the organization does not have an office or place of business</li> </ul>  | a in the Ur | alted States, check this box            |               |                |                                       |
| If this is for a Group Return, enter the organization's four digit of the control of the co | Group Exe   | mption Number (GEN)                     | f this is fo  | the whole g    | roup, check this                      |
| box . if it is for part of the group, check this box  |             |   |               |                |                                       |
| 4 I request an additional 3-month extension of time until   | MAY         | 15, 2013 .                              |               |                |                                       |
| 5 For calendar year, or other tax year beginning  | JUL 1       | , 2011 , and endin                      | g JUN         | 30, 20         | 012 .                                 |
| 8 If the tax year entered in line 5 is for less than 12 months, c   | heck reas   | on: initial return                      | Final         | etum           |                                       |
| Change in accounting period   |             |   |               |                |                                       |
| 7 State in detail why you need the extension  |             |   |               |                |                                       |
| TAXPAYER IS WAITING ON ADDITION   | ONAL        | INFORMATION FORM A                      | THIR          | D PART         | Y                                     |
| NECESSARY TO FILE A COMPLETE A  | AND A       | CCURATE RETURN                          |               |                |                                       |
|   |             |   |               |                |                                       |
| 8a If this application is for Form 990-BL, 990-PF, 990-T, 4720,   | or 6069, s  | nter the tentative tax, less any        |               |                |                                       |
| nonrefundable credits. See instructions.  |             |   | 8a            | \$             | 0.                                    |
| b If this application is for Form 990-PF, 990-T, 4720, or 6069,   | enter any   | refundable credits and estimated        |               |                |                                       |
| tax payments made. Include any prior year overpayment all   | lowed as    | a credit and any amount paid            | L             | ]              |                                       |
| previously with Form 8868.  |             |   | 86            | <b>\$</b>      | 0.                                    |
| c Balance due. Subtract line 8b from line 8a. Include your pa   | yment wi    | th this form, if required, by using     |               |                |                                       |
| EFTPS (Electronic Federal Tax Payment System). See instru   | uctions.    |   | 8c            | \$             | 0.                                    |
| Signature and Verificat   | ion mu      | et be completed for Part II             | only.         |                |                                       |
| Under penalties of perjury, I declare that I have examined this form, includ  | ling accomp | panying schedules and statements, and i | to the best o | of my knowledd | e and belief.                         |
| it is true, correct, and complete, and that I am authorized to prepare this fo  | orm.        | -                                       |               | 1              |                                       |
| Signature MANUM HOW Title > 5   | CPA         |   | Date          | 2/1            | 4/13                                  |
|   |             |   |               | Form 8         | 888 (Rev. 1-2012)                     |