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DLN: 93493045011573

Form **990** 

Department of the Treasury

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

nen to Public

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

	i the z	011 calendar year, or tax year beginning 07-01-2011 and ending 06-30-2012				
	eck if ap	plicable C Name of organization GUILFORD COLLEGE	D Emplo	yer identification number		
Add	Iress cha	ange		29982 one number		
Na	ne chan	Doing Business As ige				
- Init	ıal retur	Number and street (or P O box if mail is not delivered to street address) Room/suite		316-2000		
– Ter	mınated	5800 W FRIENDLY AVENUE	<b>G</b> Gross re	eceıpts \$ 67,012,774		
– Am	ended r		-			
– Apı	lication	GREENSBORO, NC 27410 pending				
		F Name and address of principal officer	<b>H(a)</b> Is this a group	return for		
		GREGORY F BURSAVICH 5800 WEST FRIENDLY AVENUE	affiliates?	⊤Yes ▼ No		
		CREENSBORO NC 37410	H(b) Are all affiliates	included?		
				a list (see instructions)		
Та	x-exem <sub>l</sub>	pt status	H(c) Group exempt			
w	ebsite	:► WWW GUILFORD EDU				
<b>€</b> For	n of ora	anization	L Year of formation 18.	34 <b>M</b> State of legal domicile No		
	rt I	Summary				
		riefly describe the organization's mission or most significant activities				
		DUCATIONAL PROGRAM LEADING TO A DEGREE				
<u> </u>	-					
aovemance						
) 	2 0	heck this box দ if the organization discontinued its operations or disposed of i	more than 25% of its	net assets		
7	3 ∧	lumber of voting members of the governing body (Part VI, line 1a)		3 28		
9 () ()	4 1	lumber of independent voting members of the governing body (Part VI, line 1b)		4 2		
AVIIVIII 65 Q	5 ⊺	otal number of individuals employed in calendar year 2011 (Part V, line 2a) .		5 1,415		
3	6 ⊺	otal number of volunteers (estimate if necessary)	-	6 192		
•		otal unrelated business revenue from Part VIII, column (C), line 12	_	<b>7a</b> (		
	b∧	let unrelated business taxable income from Form 990-T, line 34	_	<b>7b</b> (		
ā	_		Prior Year	Current Year		
	8	Contributions and grants (Part VIII, line 1h)	13,754,9			
Revenue	9	Program service revenue (Part VIII, line 2g)	43,933,1			
뚌	10 11	Investment income (Part VIII, column (A), lines 3, 4, and 7d) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	1,442,3 958,8			
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line	956,6	300 007,347		
		12)	60,089,2	229 64,092,700		
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	11,305,0	10,312,791		
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0 0		
sė.	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	26,139,2	218 27,369,611		
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)	, ,	0 , ,		
<del>0</del>	ь	Total fundraising expenses (Part IX, column (D), line 25) ▶2,373,760				
Ω	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	20,181,2	237 20,561,683		
	18	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	57,625,543 58,244,0			
	19	Revenue less expenses Subtract line 18 from line 12	2,463,6	586 5,848,615		
<u>ኞ</u>			Beginning of Curre	nt End of Year		
9.4 9.4			Year			
38	20	Total assets (Part X, line 16)	148,115,7			
~~	21	Total liabilities (Part X, line 26)	40,389,8			
P. F.	22	Net assets or fund balances Subtract line 21 from line 20	107,725,8	352 111,048,810		
Feind	22					
Par Under Know Know	r penalt ledge a ledge.	Signature Block  ies of perjury, I declare that I have examined this return, including accompanying school belief, it is true, correct, and complete. Declaration of preparer (other than officer)  ******  Signature of officer				
Par Under Know Know	t III penalt ledge a ledge.	ties of perjury, I declare that I have examined this return, including accompanying school belief, it is true, correct, and complete. Declaration of preparer (other than officer)  ******    ******   Signature of officer	2013-02-12			
Par Under Know Know	t III penalt ledge a ledge.	cies of perjury, I declare that I have examined this return, including accompanying school of perjury, I declare that I have examined this return, including accompanying school of belief, it is true, correct, and complete. Declaration of preparer (other than officer)	2013-02-12			
Par Under Know Know	t III penalt ledge a ledge.	******  Signature of officer  GREGORY F BURSAVICH VP OF FINANCE Type or print name and title	2013-02-12 Date			
Jnder know know Sign Here	t III penalt ledge a ledge.	******  Signature of officer  GREGORY F BURSAVICH VP OF FINANCE Type or print name and title  Preparer's signature  ARTHUR M WINSTEAD JR CPA  ARTHUR M WINSTEAD JR CPA	2013-02-12 Date  Preparer's (see instr	s taxpayer identification number		
Jnder know know Sign Here	penaltiedge a ledge.	******  Signature of perjury, I declare that I have examined this return, including accompanying school belief, it is true, correct, and complete. Declaration of preparer (other than officer)  ******  Signature of officer  GREGORY F BURSAVICH VP OF FINANCE Type or print name and title  Preparer's signature  ARTHUR M WINSTEAD JR CPA  Date  Che self em	2013-02-12 Date  Preparer's	s taxpayer identification number		
Jnder know know Sign Here	t III penaltiedge a ledge.	******  Signature of officer  GREGORY F BURSAVICH VP OF FINANCE Type or print name and title  Preparer's signature  ARTHUR M WINSTEAD JR CPA  Firm's name (or yours if self-employed),  DAVENPORT MARVIN JOYCE & CO LLP  GREGORY, I declare that I have examined this return, including accompanying schemed in the return of the re	2013-02-12 Date  Preparer's (see instr P0000287)	s taxpayer identification number		
Paid Paid Prepa	t III penaltiedge a ledge.	#####  Signature of officer  GREGORY F BURSAVICH VP OF FINANCE Type or print name and title  Preparer's signature  ARTHUR M WINSTEAD JR CPA  Date  Che self em  Date  Che self em  Date  Che self em	2013-02-12 Date  Preparer's (see instr P0000287	s taxpayer identification number uctions)		

Par		nent of Program Serv f Schedule O contains a resp	ice Accomplishments conse to any question in this	Part III	
1	Briefly describ	e the organization's missior			
THIN Inte	NKERS IN AN IN EGRITY, PEACE	ICLUSIVE, DIVERSE ENVI , AND SIMPLICITY AND EI	RONMENT, GUIDED BY QU	AKER TESTIMONIES OF C VE PROBLEM SOLVING SK	KILLS, EXPERIENCE, ENTHUSIASM
2	the prior Form	990 or 990-EZ?	ant program services during		ted on Yes V No
3	Did the organiz		make significant changes in h		am <b>「Yes √ No</b>
4	expenses Sec	tion 501(c)(3) and 501(c)(4	e accomplishments for each ) organizations and section expenses, and revenue, if any	4947(a)(1) trusts are requi	ured to report the amount of
4a	(Code PROVIDED EDUC	) (Expenses \$ ATIONAL OPPORTUNITIES FOR 27:	44,587,861 including grant 39 STUDENTS AT THE UNDERGRADI		Revenue \$ 43,921,313 )
4b	(Code	) (Expenses \$	ıncludıng grants	of \$ ) (Re	evenue \$ )
4c	(Code	) (Expenses \$	ıncludıng grants	of \$ ) (Re	evenue \$
	Other prograr (Expenses \$	n services (Describe in Sch	edule O ) uding grants of \$	) (Revenue \$	)
4e	Total program	n service expenses►\$	44,587,861		

Part IV	Checklist of	Required	Schedules

		$\longrightarrow$	Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 😼	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? <i>If "Yes," complete Schedule D, Part VI.</i>	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Yes	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Yes	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16	Yes	
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Νo
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		N o
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section $512(b)(13)$ ?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>990</b>	(2011)

Form 990 (2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $$	•		
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable			
	<b>1a</b> 284			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
	<b>1b</b> 0			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable		.,	
_	gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this			
	return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
	Note 75ths compacting to and 20 to greatenthan 250 year may be required to a file (one materialism)	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the	3a		No
L	year?	3b		
		30		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities			
	account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country •IT			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? $\cdot$ .	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		Νo
<b>.</b>	organization solicit any contributions that were not tax deductible?			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		Νo
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	<u> </u>		110
u	The state of the manufaction of the state of			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		No
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
		8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other			
	sources against amounts due or received from them )			
4.0	Continue 4047(a)(1) man ayammt aboritable tourita Tatha annumber 5 to 10 10 10 10 10 10 10 10 10 10 10 10 10	40.		
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
D	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?			
	Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue			
	qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by			
-	the states in which the organization is licensed to issue qualified health plans			
С	Enter the aggregate amount of reserves on hand			
1.4-		14-		NI o
	Did the organization receive any payments for indoor tanning services during the tax year?	14a 14b		No

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax			
14	year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?.	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		Νo
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			
Re	evenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		Νo
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
		TOD		
_Se	ection C. Disclosure	100		
5e	List the States with which a copy of this Form 990 is required to be filed.	100		

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available.

Own website Another's website Vpon request

(336)316-2140

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► GUILFORD COLLEGE 5800 W FRIENDLY AVENUE GREENSBORO, NC 27410

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the or	ganization nor any re	lated o	rgan	ızatı	ons	compe	ensat	ted any current or fo	rmer officer, direc	tor, or trustee
<b>(A)</b> Name and Title	(B) A verage hours per week (describe	mor unles an	(C)  Position (do not check  more than one box,  unless person is both  an officer and a  director/trustee)					(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
	hours for related organizations in Schedule O)	Individual trustae or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former		MISC)	related organizations
See Additional Data Table										
				$\vdash$			_			

Form 990 (2011)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B)	Positi		(C)	+ ab	راه م			<b>D)</b>	(E)		(F) Estimated			
	Name and Title	Average hours per week (describe	mor unles ar	e tha	n on rson er a	e bo ıs b nd a	oth		compe from organiz	ensation n the ation (W- 9-MISC)	Reportable compensation from related organizations (W- 2/1099-		amount o compens from rganızat	of other sation the ion and		
		hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			MISC)		relat organıza			
See A	Additional Data Table															
				$\vdash$		<del> </del>						+				
												-				
						-	-	_				_				
						<u> </u>						_				
				_	_	-		_				_				
1b	Sub-Total				٠.	٠.		F				Ť				
С	Total from continuation sheets	to Part VII, Sec	tion A					<b>&gt;</b>								
d	Total (add lines 1b and 1c) .				•		•	<b>&gt;</b>		1,257,079		0		226,506		
2	Total number of individuals (incl \$100,000 of reportable compen					sted	above	e) who	o receive	d more tha	in					
													Yes	No		
3	Did the organization list any <b>for</b>				ee, k	еу е	employ	/ee, d	or highest	t compens	ated employee					
	on line 1a? If "Yes," complete Sci				•	•	•	•				3		No		
4	For any individual listed on line in organization and related organization and related organization.															
	ındıvıdual			•		•		•				4	Yes			
5	Did any person listed on line 1a						-		_	anızatıon	or individual for					
	services rendered to the organiz	ation? <i>If</i> "Yes,"	complet	te Sch	nedu.	le J f	or suc	h per	son .		•	5		No		
S	ection B. Independent Con	tractors														
1	Complete this table for your five \$100,000 of compensation from or within the organization's tax y	n the organizatio														
	Nar	(A) ne and business ad	dress							Desc	(B) ription of services	T	(C Comper			
	IK L BLUM CONSTRUCTION CO INC										TON CONTRACTOR		,	942,867		
WINS	STONSALEM, NC 27115									CONSTRUC	TON CONTRACTOR			742,00/		
	MARK BUILDERS OF THE TRIAD TRIAD COURT									CONSTRUCT	TON CONTRACTOR			614.799		

Name and business address	Description of services	Compensation
FRANK L BLUM CONSTRUCTION CO INC PO BOX 4153 WINSTONSALEM, NC 27115	CONSTRUCTION CONTRACTOR	942,867
LANDMARK BUILDERS OF THE TRIAD 3520 TRIAD COURT WINSTONSALEM, NC 27101	CONSTRUCTION CONTRACTOR	614,799
HOFFMAN & HOFFMAN INC PO BOX 77289 GREENSBORO, NC 27417	CONSTRUCTION CONTRACTOR	262,585
CARRAWAY CONSTRUCTION COMPANY INC 8380 PRINCE EDWARD ROAD STOKEDALE, NC 27357	CONSTRUCTION CONTRACTOR	170,602
Total number of independent contractors (including but not limited to those listed above)	) who received more than	

Part v	<u> </u>	Statement of Revenue					
				(A) Total revenue	(B) Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
発	1a	Federated campaigns	1a				
亞黃	ь	Membership dues	1b				
2,€	c	Fundraising events	1c				
£ ≒	d	Related organizations					
<u>~</u>	l e	Government grants (contributions)	<b>1e</b> 10,398,410				
<u>۾</u> .۾	f	All other contributions, gifts, grants, and					
重量	•	sımılar amounts not ıncluded above	<u> </u>				
皇を	g	Noncash contributions included	ın				
Contributions, gifts, grants and other similar amounts	١.	lines 1a-1f \$ 1,541,057	-	18,602,031			
Q a	h	Total. Add lines 1a-1f		10,002,031			
<u>a</u>			Business Code				
ē Ē	2a	TUITION & FEES	900099	32,484,955	32,484,955		
æ	Ь	ROOM & BOARD	900099	9,059,262	9,059,262		
9	c	OTHER EDUCATIONAL FEES	900099	2,071,942	2,071,942		
∑ 35	d						
œ,	e		_				
Program Serwce Revenue	f	All other program service reven	ue l				
ဦ ဦ	-	· -					
	g	<b>Total.</b> Add lines 2a-2f		43,616,159			
	3	Investment income (including d					
		and other similar amounts) .		901,809			901,809
	4	Income from investment of tax-exemp					
	5	Royalties					
		(ı) Real	(II) Personal				
	6a	Gross rents 419,8					
	Ь	Less rental 196,7 expenses	792				
	c	Rental income 223,0 or (loss)	094				
	d	Net rental income or (loss) .		223,094			223,094
		(ı) Securities	(II) Other				
	7a	Gross amount 3,028,4	136				
		from sales of assets other					
	ь	than inventory Less cost or 2,723,2	282				
	ן "	other basis and					
	<sub>c</sub>	sales expenses Gain or (loss) 305,1	154				
	d	Net gain or (loss)		305,154	305,154		
	8a	Gross income from fundraising	i				
<u>o</u>		events (not including					
둢		\$	4-3				
Š		of contributions reported on line See Part IV, line 18	ic)				
ά		·	a				
Other Revenue	ь	Less direct expenses	. ь				
ŏ	c	Net income or (loss) from fundra					
	9a	Gross income from gaming activ	rities				
		See Part IV, line 19					
	<u>.</u>	Land do t	a				
	b	Less direct expenses					
	С 10а	Net income or (loss) from gamin	y activities				
	104	Gross sales of inventory, less returns and allowances .	<b>a</b> 133,775				
	ь	Less cost of goods sold	<b>b</b> 0				
	c	Net income or (loss) from sales	of inventory 🕨	133,775			133,775
		Miscellaneous Revenue	Business Code				
	11a	STUDENT AUXILARY SERVI	900099	310,678			310,678
	ь						
	c		_				
	d	All other revenue					
	e	Total. Add lines 11a-11d .					
			►	310,678			
	12	Total revenue. See Instructions		64,092,700	43,921,313	0	1,569,356

organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Form 990 (2011) Page **10** Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX (B) (C) (D) Do not include amounts reported on lines 6b, (A) Program service Management and Fundraising Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 Grants and other assistance to individuals in the United States See Part IV, line 22 10,312,791 10,312,791 3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and 1,511,278 1,511,278 key employees . . . Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . 7 Other salaries and wages 19,020,969 17,867,546 1,153,423 Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . 2,333,151 2,333,151 2,859,144 2,531,769 Other employee benefits . . . . . . 327,375 1,645,069 1,464,111 98,704 82,254 10 Fees for services (non-employees) 11 Management . . . . . 120,181 120,181 Legal . . . . . . . . . Accounting . . . . . . . 89,556 89,556 Lobbying . . . . . . . . . . . . Professional fundraising See Part IV, line 17 . . Investment management fees . . . . . . 200,342 200,342 g Advertising and promotion . . . 351,383 241,444 97,329 12,610 12 Office expenses . . . . 719,510 352,313 328,453 38,744 13 14 Information technology . . . . . 15 Royalties . . 16 1,195,733 78,032 1,109,132 8,569 749,761 578,489 92,428 78,844 Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .

Part X **Balance Sheet** (A) (B) Beginning of year End of year 500,250 650,892 1 1,320,686 3,498,741 2 Savings and temporary cash investments . . . . . . . 3 5,087,719 5,338,029 909.885 792.704 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 11,063,645 7 11,948,085 8 34.086 51,395 9 125,960 9 Prepaid expenses and deferred charges . . . . . . 122,346,486 Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 10a 10b 59,782,693 b Less accumulated depreciation . . . . . 62,250,216 **10c** 62,563,793 11 11 63,278,228 12 60,350,341 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . 14 14 3,579,128 15 4,509,532 15 148, 115, 717 149,737,598 16 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 2,519,562 17 2,581,029 17 Accounts payable and accrued expenses . 18 18 19 371,129 19 1,203,848 20 28.900.000 20 27.635.000 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . . . 1,957,620 23 1,254,755 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 6,641,554 25 6,014,156 D . . . . 26 40,389,865 26 38,688,788 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 36,836,640 27 37, 125, 769 Unrestricted net assets . . . . 11,566,361 28 12,463,717 28 Temporarily restricted net assets . . . . . Fund 29 59,322,851 29 61,459,324 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 30 Capital stock or trust principal, or current funds . . . . . . . . . Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 107.725.852 33 111,048,810 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 148, 115, 717 34 149.737.598

-(-	Check if Schedule O contains a response to any question in this Part XI			. [고	
1	Total revenue (must equal Part VIII, column (A), line 12)			C 4 (	202 700
2	Total expenses (must equal Part IX, column (A), line 25)	2		·	092,700 244,085
3	Revenue less expenses Subtract line 2 from line 1	3			348,615
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		107,7	725,852
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-2,5	525,657
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		111,0	048,810
Par	The contains a response to any question in this Part XII		•	৮	
1	Accounting method used to prepare the Form 990			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
C	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of taudit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both	ssued			
2-	Separate basis Consolidated basis Both consolidated and separated basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b	Yes	

### OMB No 1545-0047

# **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

h

Name of the organization

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection

**Employer identification number** 

**GUILFORD COLLEGE** Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches section 170(b)(1)(A)(i).  $\overline{\mathbf{v}}$ 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II ) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 10 An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h c Type III - Functionally integrated Type III - Other ┌ Type I **b** Type II By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is the organizat col (i) lisi your gove docume	ion in ted in rning	(v) Did you not organizati col (i) of suppor	on in your	(vi) Is the organizati col (i) orga in the U	on in anized	(vii) A mount of support?
		ınstructions))	Yes	No	Yes	No	Yes	No	
Total									

(iii) a 35% controlled entity of a person described in (i) or (ii) above?

Provide the following information about the supported organization(s)

11g(iii)

instructions

Sch	edule A (Form 990 or 99	90-EZ)2011						Page <b>2</b>
	(Complet	e only if you	checked the	box on line 5,	7, or 8 of Part	<b>(b)(1)(A)(iv)</b> I or if the orgar	nızatıon faıle	d to qualify
			<u>organızatıon f</u>	fails to qualify ι	<u>under the tests</u>	listed below, pl	<u>lease comple</u>	ete Part III.)
	ection A. Public Su					Т	1	
Cal	endar year (or fiscal ye in)	ar beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	(e) 2011	( <b>f</b> ) Total
1	Gifts, grants, contribut	ions, and						
	membership fees recei							
	ınclude any "unusual							
_	grants ") Tax revenues levied fo	rtho						
2	organization's benefit a							
	paid to or expended on							
	behalf							
3	The value of services of							
	furnished by a governme the organization withou							
4	Total. Add lines 1 thro	_						
5	The portion of total cor	-						
-	by each person (other	than a						
	governmental unit or p	•						
	supported organization line 1 that exceeds 2%							
	amount shown on line 1							
	(f)	21,0014						
6	<b>Public Support.</b> Subtractine 4	ct line 5 from						
S	ection B. Total Sup	port						
Cal	Calendar year (or fiscal year beginning				<b>(c)</b> 2009	(d) 2010	<b>(e)</b> 2011	(f) Total
_	ın)	_	(4) 2007	(2) 2000	(4) 2005	(4) 2020	(0) 2022	(1) 1 3 4 4
7 8	A mounts from line 4 Gross income from inte	rost –						
0	dividends, payments re							
	securities loans, rents							
	and income from simila	ır						
_	sources							
9	Net income from unrela business activities, wh							
	not the business is reg							
	carried on							
10	Other income (Explain							
	IV ) Do not include gai from the sale of capital							
11	Total support (Add line							
	through 10)							
12	Gross receipts from re	lated activities	s, etc (See inst	ructions )			12	
13	First Five Years If the		r the organizati	on's first, second	l, thırd, fourth, or	fıfth tax year as a	501(c)(3) or	
	check this box and <b>sto</b>	p here						<b>▶</b> □
S	ection C. Computat	ion of Publ	ic Support F	Percentage				
14	Public Support Percen	tage for 2011	(line 6 column	(f) dıvıded by lıne	11 column (f))		14	
15	Public Support Percen	tage for 2010	Schedule A , Pa	rt II, line 14			15	
16a	33 1/3% support test-					line 14 is 33 1/3%	% or more, che	
h	and <b>stop here.</b> The org  33 1/3% support test					6a and line 15 is	33 1/20% or m	ore check this
D	box and <b>stop here.</b> The					oa, and inte 15 IS	1/3%0 UI M	ore, check this
17a	10%-facts-and-circum	-	•		-	ne 13, 16a, or 16	b and line 14	٠,
	ıs 10% or more, and ıf							
	in Part IV how the orga	anızatıon meet	s the "facts and	d circumstances"	test The organiz	zatıon qualıfıes as	a publicly su	
b	organization 10%-facts-and-circum	stances test—	<b>2010.</b> If the ora	anization did not	check a hov on li	ne 13, 16a 16b	or 17a and lin	<b>▶</b>
,	15 is 10% or more, an							-
	Explain in Part IV how	the organizati						
10	supported organization  Private Foundation If t		n did not chools	a hov on line 12	16a 16h 17a a	or 17h chack this	hov and coc	<b>►</b> □

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).
	Facts And Circumstances Test
	Explanation

Schedule A (Form 990 or 990-EZ) 2011

DLN: 93493045011573

OMB No 1545-0047

Open to Public

Inspection

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

**Supplemental Financial Statements** 

	ne of the organization FORD COLLEGE		Emple	oyer identifica	tion number	er	
GU.	J OND COLLEGE		56-0	529982			
Pa	t I Organizations Maintaining Donor A				. Comple	te ıf	the
	organization answered "Yes" to Form 9	90, Part IV, line 6. (a) Donor advised funds		<b>b)</b> Funds and o	. + h = u = = = =		
4	Total number at end of year	(a) Donor advised lunds	(1	) Funds and d	ther accou	nts	
1	·						
2	Aggregate contributions to (during year)						
3	Aggregate grants from (during year)						
4 _	Aggregate value at end of year						
5	Did the organization inform all donors and donor adv funds are the organization's property, subject to the	<del>_</del>	or advis	sed	☐ Yes	Γ	No
6	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the be				┌ Yes	Г	No
Da	conferring impermissible private benefit  TII Conservation Easements. Complete	o if the organization answered "Ves" to	Form	QQN Dart IV	•		
1	Purpose(s) of conservation easements held by the		7 1 01111	990, Pait IV	7, IIIE 7.		
-	Preservation of land for public use (e.g., recreated		historia	cally important	tly land are	а	
	Protection of natural habitat	Preservation of a co			=	_	
	Preservation of open space						
2	Complete lines 2a-2d if the organization held a qua	lified conservation contribution in the form	of a cou	nservation			
_	easement on the last day of the tax year	miled conscivation contribution in the form	01 4 601	11361 4 4 6 10 11			
				Held at the	End of the	Yea	ır
а	Total number of conservation easements		2a				
b	Total acreage restricted by conservation easement	s	2b				
C	Number of conservation easements on a certified hi	storic structure included in (a)	2c				
d	Number of conservation easements included in (c) a	acquired after 8/17/06	2d				
3	Number of conservation easements modified, transf	ferred, released, extinguished, or terminated	d by the	e organization	during		
	the taxable year ►						
4	Number of states where property subject to conserv	vation easement is located ▶					
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds		ling of v	violations, and	│ ├─ Yes	Γ	No
6	Staff and volunteer hours devoted to monitoring, ins				<u> </u>		
7	A mount of expenses incurred in monitoring, inspect	ing, and enforcing conservation easements	during	the year			
	<b>F</b> \$						
8	Does each conservation easement reported on line $170(h)(4)(B)(I)$ and $170(h)(4)(B)(II)$ ?	2(d) above satisfy the requirements of sect	tion		┌ Yes	Γ	No
9	In Part XIV, describe how the organization reports of balance sheet, and include, if applicable, the text of the organization's accounting for conservation ease	the footnote to the organization's financial :					
Par	Organizations Maintaining Collection Complete if the organization answered	ons of Art, Historical Treasures, o	or Oth	er Similar	Assets.		
1a	If the organization elected, as permitted under SFA: art, historical treasures, or other similar assets help provide, in Part XIV, the text of the footnote to its fi	S 116, not to report in its revenue statemer d for public exhibition, education or researc	h ın fur			≘,	
b	If the organization elected, as permitted under SFA historical treasures, or other similar assets held for provide the following amounts relating to these item	S 116, to report in its revenue statement ar public exhibition, education, or research in	nd bala				
	(i) Revenues included in Form 990, Part VIII, line	1		<b>►</b> \$			0
	(ii) Assets included in Form 990, Part X			<b>►</b> \$			
2	If the organization received or held works of art, his following amounts required to be reported under SFA		r financ	ial gain, provi	de the		
а	Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$			

**b** Assets included in Form 990, Part X

Part	•••• Organizations Maintaining Co	llections of Art,	<u>, His</u>	tori	<u>cal Tre</u>	asures, or	<u>Othe</u>	<u>r Simila</u>	r Asse	ts (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check any	ofth	ne foll	owing th	at are a sıgnı	ficant u	use of its co	ollection	1	
а	Public exhibition		d	$\sqcap$	Loan or	exchange pr	ograms	5			
b	Scholarly research		e	$\Gamma$	Other						
С	✓ Preservation for future generations										
4	Provide a description of the organization's co Part XIV	ollections and explai	ın hov	w the	y further	the organızat	ion's ex	xempt purp	ose in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t							nılar	Г	Yes	√ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an	ements. Comple	te ıf	the	organiza	ation answe		es" to Fo	rm 990	),	
1a	Is the organization an agent, trustee, custoc included on Form 990, Part X?						ssets	not	Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the f	follow	/ıng ta	able			1	Amou	ınt	
c	Beginning balance						1c		Alliot		
d	Additions during the year						1d				
e	Distributions during the year						1e				
f	Ending balance						1f				
2a	Did the organization include an amount on Fo	orm QQA Dart V line	212							Yes	┌ No
	If "Yes," explain the arrangement in Part XIV		: 21,						'	165	, 140
	rt V Endowment Funds. Complete		200	wor	nd "Voc'	to Form 90	)O Dai	rt IV Juno	10		
Гa	Endowment Funds. Complete	(a)Current Year		Prior '		(c)Two Years B		I)Three Years		e)Four Y	ears Back
1a	Beginning of year balance	66,304,675			,099,094	52,526		_	24,831	,	
b	Contributions	5,026,598			988,302	2,20	7,769	6,14	15,316		
С	Investment earnings or losses	-1,199,499		13	,471,841	7,507	7,540	-16,46	50,212		
d	Grants or scholarships	1,137,944		1	,086,249	1,29	5,650	1,28	37,747		
e	Other expenditures for facilities and programs	5,763,469		3	,951,729	3,693	3,257	5,46	55,710		
f	Administrative expenses	200,342			216,584	153	3,465	13	30,321		
g	End of year balance	63,030,019		66	,304,675	57,099	,094	52,52	26,157		
2	Provide the estimated percentage of the yea	r end balance held a	s								
а	Board designated or quasi-endowment 🕨	7 000 %									
b	Permanent endowment ► 64 000 %										
c	Term endowment ► 29 000 %										
За	Are there endowment funds not in the posse	ssion of the organiza	tion	that a	are held a	and administe	red for	the			
	organization by									Yes	No
	(i) unrelated organizations			•					3a(i)	Yes	<u> </u>
	(ii) related organizations								3a(ii)		No
ь 4	If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the second secon	•							3b		
						<u> </u>					
Par	t VI Land, Buildings, and Equipme	ent. See Form 990	U, Pa					T	Т		
	Description of property				Cost or ot s (investm			(c) Accumu deprecia		( <b>d</b> ) Bo	ok value
1a	Land				4,	999 3,	022,219				3,027,218
b	Buildings					96,	443,428	59,7	82,693	3	6,660,735
c	Leasehold improvements										
d I	Equipment					21,	225,180			2	1,225,180
	Other	<u> </u>					650,660				1,650,660
Tota	<b>l.</b> Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colum	nn (B)	, line	10(c).)			▶		6	2,563,793
								Sched	ule D (F	orm 9	90) 2011

Part VII Investments—Other Securities. See	Form 990, Part X, line 12		
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value		od of valuation f-year market value
(1)Financial derivatives		Cost of end-o	year market value
(2)Closely-held equity interests			
(3)Other			
(A) EQUITY SECURITIES	48,617,082		F
(B) BOND FUNDS	11 722 250		r
(B) BOND FUNDS	11,733,259		<u> </u>
Total. (Column (b) should equal Form 990. Part X. col (B) line 12 )	60.050.044		
		1.2	
Part VIII Investments—Program Related. See			od of valuation
(a) Description of investment type	(b) Book value		f-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )			
Part IX Other Assets. See Form 990, Part X, lin	e 15.		
(a) Descrip	tion		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1.	<u> </u>		
Part X Other Liabilities. See Form 990, Part X			
1 (a) Description of Liability	( <b>b)</b> A mount		
	(b) Amount		
Federal Income Taxes	020.222		
ANNUITIES PAYABLE	930,338		
PAYROLL & OTHER WITHHOLDINGS	233,454		
DEPOSITS HELD IN CUSTODY FOR OTHERS	550,857		
LOAN FUNDS REFUNDABLE	1,813,932		
OTHER CURRENT LIABILITIES	926,577		
BOND INTEREST RATE SWAP COSTS	1,558,998		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	6,014,156		
, , , , , , , , , , , , , , , , , , , ,	0,017,130		

Total expenses (Form 990, Part IX, column (A), line 25   58,	92,700 44,085 48,615 25,315 00,342 25,657 22,958 81,314
Secess or (deficit) for the year Subtract line 2 from line 1	48,615 25,315 00,342 25,657 22,958
A	25,315 00,342 25,657 22,958
5	00,342 25,657 22,958
Figure   Company   Compa	25,657 22,958
7	25,657 22,958
8	22,958
Total adjustments (net) Add lines 4 - 8  10 Excess or (deficit) for the year per financial statements Combine lines 3 and 9  Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return  1 Total revenue, gains, and other support per audited financial statements	22,958
Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return  1 Total revenue, gains, and other support per audited financial Statements	22,958
Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return  1 Total revenue, gains, and other support per audited financial statements	
Total revenue, gains, and other support per audited financial statements	81,314
A mounts included on line 1 but not on Form 990, Part VIII, line 12  a Net unrealized gains on investments	81,314
Net unrealized gains on investments	
b Donated services and use of facilities	
c Recoveries of prior year grants	
d Other (Describe in Part XIV)	
e Add lines 2a through 2d	
3 Subtract line 2e from line 1	
A mounts included on Form 990, Part VIII, line 12, but not on line 1  a Investment expenses not included on Form 990, Part VIII, line 7b . 4a 200,342  b Other (Describe in Part XIV)	02,221
a Investment expenses not included on Form 990, Part VIII, line 7b . 4a 200,342 b Other (Describe in Part XIV)	83,535
b Other (Describe in Part XIV)	
c Add lines 4a and 4b	
Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	
Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return  1 Total expenses and losses per audited financial statements	09,165
1     Total expenses and losses per audited financial statements	92,700
statements	
<del> </del>	58,356
a Donated services and use of facilities 2a	
b Prior year adjustments	
c Other losses	
d Other (Describe in Part XIV)	
e Add lines 2a through 2d	23,094
3 Subtract line <b>2e</b> from line <b>1</b>	35,262
4 A mounts included on Form 990, Part IX, line 25, but not on line 1:	
a Investment expenses not included on Form 990, Part VIII, line 7b 4a	
<b>b</b> Other (Describe in Part XIV)	
5 Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	08,823

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any

Identifier	Return Reference	Explanation
	PART III, LINE 4	COLLECTIONS ARE USED FOR EDUCATIONAL PURPOSES
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	SCHOLARSHIPS, PROGRAM SERVICES AND CAPITAL IMPROVEMENTS
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	THE COLLEGE ACCOUNTS FOR UNCERTAIN INCOME TAX POSITIONS BY PRESCRIBING A MINIMUM PROBABILITY THRESHOLD A TAX POSITION MUST MEET BEFORE A FINANCIAL STATEMENT INCOME TAX BENEFIT IS RECOGNIZED THE MINIMUM THRESHOLD IS DEFINED AS A TAX POSITION, WHICH, BASED SOLELY ON ITS TECHNICAL MERITS, WOULD MORE LIKELY THAN NOT BE SUSTAINED UPON EXAMINATION BY THE RELEVANT TAX AUTHORITY WITH KNOWLEDGE OF THE SAME FACTS THE TAX BENEFIT TO BE RECOGNIZED IS THE LARGEST AMOUNT THAT HAS A GREATER THAN 50% PROBABILITY OF BEING REALIZED UPON ULTIMATE RESOLUTION BASED ON ALL KNOWN FACTS AND CIRCUMSTANCES AND CURRENT TAX LAW, THE COLLEGE BELIEVES THE TOTAL AMOUNT OF UNCERTAIN INCOME TAX POSITION LIABILITIES AND RELATED ACCRUED INTEREST ARE NOT MATERIAL TO ITS FINANCIAL POSITION AS OF JUNE 30, 2012, AND INCLUDING THE PREVIOUS THREE YEARS CONSIDERING EXTENSIONS, THE COLLEGE'S INCOME TAX RETURNS ARE OPEN AND SUBJECT TO EXAMINATION BY TAX AUTHORITIES WITH RELEVANT JURISDICTION SHOULD SUCH AN EXAMINATION TAKE PLACE, MANAGEMENT DOES NOT ANTICIPATE ANY SIGNIFICANT ISSUES RELATED TO THE OPEN YEARS
PART XII, LINE 2D - OTHER ADJUSTMENTS		RENTAL INCOME NET OF EXPENSES
PART XII, LINE 4B - OTHER ADJUSTMENTS		FUNDRAISING EXPENSES
PART XIII, LINE 2D - OTHER ADJUSTMENTS		RENTAL EXPENSES NET OF INCOME
PART XIII, LINE 4B - OTHER ADJUSTMENTS		FUNDRAISING EXPENSES

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As Filed Data -

DLN: 93493045011573

OMB No 1545-0047

#### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48. ▶ Attach to Form 990 or Form 990-EZ.

**Schools** 

Name of the organization **Employer identification number GUILFORD COLLEGE** 56-0529982 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 2 Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II 3 Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 4c Yes 4d Yes d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain If you need more space, use Part II Does the organization discriminate by race in any way with respect to a Students' rights or privileges? Νo 5a **b** Admissions policies? 5b Νo c Employment of faculty or administrative staff? Νo d Scholarships or other financial assistance? 5d Νo e Educational policies? Νo 5e f Use of facilities? 5f Νo g Athletic programs? No\_ 5g 5h Νo h Other extracurricular activities? If you answered "Yes" to any of the above, please explain If you need more space, use Part II 6a 6a Does the organization receive any financial aid or assistance from a governmental agency? Yes b Has the organization's right to such aid ever been revoked or suspended? Νo If you answered "Yes" to either line 6a or line 6b, explain on Part II 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05

of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II

Yes

### Part II Supplemental Information

Complete this part to provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions)

ldentifier	Return Reference	Explanation				
EXPLANATION OF NONDISCRIMINATORY POLICY PUBLICATION	SCHEDULE E, PART I, LINE 3	GUILFORD COLLEGE HAS A POLICY OF CIVIL RIGHTS WHICH IS POSTED AROUND CAMPUS AND PUBLISHED IN THE STUDENT HANDBOOK THE ADMINISTRATION STRICTLY FOLLOWS THIS POLICY				
EXPLANATION OF GOVERNMENT FINANCIAL ASSISTANCE	SCHEDULE E, PART I, LINE 6	THE COLLEGE RECEIVES FEDERAL FINANCIAL AID FROM THE US DEPARTMENT OF EDUCATION				

Schedule E (Form 990 or 990-EZ) 2011

DLN: 93493045011573

OMB No 1545-0047

Open to Public

**Inspection** 

**SCHEDULE F** (Form 990)

**Statement of Activities Outside the United States** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

	ie of the organization					Employer Identi	rication number
3 U I	LFORD COLLEGE					56-0529982	
Pa	General Informatio "Yes" to Form 990, Pa			he United States. (	Complete		ation answered
1	For grantmakers. Does the assistance, the grantees' eligible the grants or assistance?	organization n	naıntaın record grants or assı	stance, and the selec	tion crite	rıa used to awa	
2	<b>For grantmakers.</b> Describe in Pa United States	rt V the organiz	zatıon's procedu	res for monitoring the us	e of grant	t funds outside th	e
3	Activites per Region (Use Part	V ıf addıtıonal s	pace is needed	)			
	(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees or agents in region of independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	program spe	vity listed in (d) is a service, describe ecific type of ce(s) in region	(f) Total expenditures for region/investments in region
	EUROPE	0	54	PROGRAM SERVICES		M LEADING	469,39
	SUB-SAHARAN AFRICA	0	7	PROGRAM SERVICES	EDUCAT	TONAL M LEADING	63,23
	NORTH AMERICA	0	9	PROGRAM SERVICES	EDUCAT	IONAL M LEADING	63,48
	EAST ASIA AND THE PACIFIC	0	21	PROGRAM SERVICES	EDUCAT	TONAL M LEADING	160,32
	Sub-total	0	91				756,43
Ŀ	Total from continuation sheets	1	1	1	I		

91

to Part I

c Totals (add lines 3a and 3b)

756,433

Pa	Part IV, I	ine 15, for any	sistance to Orgar recipient who recesspace is needed.	<b>nizations or Entiti</b> erved more than \$5,	<b>es Outside the Un</b> 000. Check this box	nited States. Composite of the composite	olete if the organiza received more that	tion answered "Yes' n \$5,000	' to Form 990, ► 厂
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	<b>(f)</b> Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
2	Enter total nur tax-exempt by	mber of recipie the IRS, or fo	ent organizations lis or which the granted	ted above that are e or counsel has pro	recognized as chari ovided a section 50:	ties by the foreign o 1(c)(3) equivalency	country, recognized letter	as . 🕨	
3	Enter total nur	mber of other	organizations or en	tities					: (Form 990) 2011

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

Use Part V II	<u>additional space is ne</u>	eaea.		,	-		
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
FINANCIAL AID	MIDDLE EAST/NORTH AFRICA	3		APPLIED TO STUDENT'S ACCOUNT			
FINANCIAL AID	SUB-SAHARAN AFRICA	4		APPLIED TO STUDENT'S ACCOUNT			
FINANCIAL AID	EAST ASIA AND THE PACIFIC	8	152,088	APPLIED TO STUDENT'S ACCOUNT			
	•	-		·		0-1	COO) 2011

# Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	Γ	Yes	굣	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Г	Yes	[ত	No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	া	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	া	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	ন	Νo

Schedule F (Form 990) 2011

Part V Supplemental Information
Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

ldentifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS OUTSIDE THE US		SCHEDULE F, PART I, LINE 2 STUDENTS STUDYING ABROAD MUST MEET THE SAME CRITERIA AS STUDENTS STUDYING IN THE US

Schedule F (Form 990) 2010

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Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

DLN: 93493045011573 OMB No 1545-0047

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

**Inspection** 

Name of the organization Employer identification number **GUILFORD COLLEGE** 56-0529982 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code (d) Amount of cash (f) Method of (a) Description of (h) Purpose of grant (e) A mount of nonorganization section grant valuation non-cash assistance or assistance cash ıf applicable (book, FMV, or government assistance appraisal, other) 

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990,	Part IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	(b)Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) FEDERAL AID-EDUCATION	1738	5,884,665			
(2) STATE AID- EDUCATION	2010	4,428,126			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 THE COLLEGE FOLLOWS THE GUIDELINES FROM THE DEPARTMENT OF EDUCATION

Schedule I (Form 990) 2011

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DLN: 93493045011573

OMB No 1545-0047

#### Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection **Employer identification number** 

GUILFORD COLLEGE 56-0529982 **Questions Regarding Compensation** Yes Νo Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e g, maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No." complete Part III to explain Yes Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Yes Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply Compensation committee ✓ Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Νo 4b Participate in, or receive payment from, a supplemental nonqualified retirement plan? Yes Participate in, or receive payment from, an equity-based compensation arrangement? 4c Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? **5**a Νo 5b Any related organization? Νo If "Yes," to line 5a or 5b, describe in Part III For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? Νo 6b Any related organization? Νo If "Yes," to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Νo If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53 4958-6(c)?

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & (iii) Other reportable compensation compensation		other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) MICHAEL POSTON	(I) (II)	215,244 0	0 0	0	23,013 0	1,146 0	239,403 0	0
(2) A DRIENNE L ISRAEL	(I) (II)	149,820 0	0 0	0	17,050 0	6,045 0	172,915 0	0
(3) KENT J CHABOTAR	(I) (II)	269,850 0	0 0	0	72,850 0	22,792 0	365,492 0	0 0
(4) GREGORY F BURSAVICH	(I) (II)	165,960 0	0 0	_	9,840 0	899 0	176,699 0	0 0

Schedule J (Form 990) 2011 Page **3** 

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
	PART I, LINE 4B	KENT CHABOTAR - 457F PLAN - \$25,000

Schedule J (Form 990) 2011

Schedule K

**Supplemental Information on Tax Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493045011573

Open to Public **Inspection** 

Internal Revenue Service Name of the organization GUILFORD COLLEGE

Department of the Treasury

(Form 990)

Employer identification number

56-0529982

									5	6-052	9982			
Р	art I Bond Issues													
	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue Price	<u> </u>	<b>(f)</b> Description	of Purpose	( <b>g)</b> De	feased	Beh	On alf of suer		Pool
						$\bot$			Yes	No	Yes	No	fina	No
A	NORTH CAROLINA CAPITAL FACILITIES FINANCE AGENCY		65818SAD5	07-14-2005	8,075,00	)0 RE	FINANCE EXIS	TING DEBT		X		X		x
В	NORTH CAROLINA CAPITAL FACILITIES FINANCE AGENCY		65818SAE3	06-01-2011	9,800,00	111	EISSUE OF EXIS	TING		Х		Х		х
С	NORTH CAROLINA CAPITAL FACILITIES FINANCE AGENCY		65818PGQ6	09-11-2008	16,400,00	)0 RE	FINANCE EXIS	TING DEBT		Х		Х		х
Pa	rt III Proceeds	•	•	•					•					1
					A		В	1	С			D		
1	A mount of bonds retired													
2	A mount of bonds defeased											<del> </del>		
3	<u> </u>	Total proceeds of issue												
4	·	Gross proceeds in reserve funds												
5		Capitalized interest from proceeds												
6	Proceeds in refunding escrow													
7	Issuance costs from proceeds													
8	Credit enhancement from prod													
9	Working capital expenditures													
10	Capital expenditures from pro	ceeds												
11	Other spent proceeds													
12	Other unspent proceeds													
13	Year of substantial completion	n												
					Yes	No	Yes	No	Yes		No	Yes	5	No
14	Were the bonds issued as par	t of a current refun	iding issue?											
15	Were the bonds issued as par	t of an advance ref	funding issue?											
16	Has the final allocation of pro	ceeds been made?	,											
17	Does the organization maintal allocation of proceeds?	ın adequate books	and records to sup	port the final										
Pa	rt IIII Private Business U	Jse			· '		· '							
					A		В	+		С			D	
					Yes	No	Yes	No	Yes		No	Yes	•	No
1	1 Was the organization a partner in a partnership, or a member of an LLC, which owned					Χ		Х			X			

Are there any lease arrangements that may result in private business use of bond-

property financed by tax-exempt bonds?

financed property?

Χ

Χ

ГŒ	Private business use (Continued)								
			4		В		С		D
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use?		Х		х		х		
b	If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
С	Are there any research agreements that may result in private business use of bond-financed property?		Х		х		х		
d	If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government								
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government								
6	Total of lines 4 and 5								
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	Х		х		х			

Arbitrage

		Α		В		С		D		
		Yes	No	Yes	No	Yes	No	Yes	No	
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		x		x		x			
2	Is the bond issue a variable rate issue?	X		X		X				
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?	×		х		х				
b	Name of provider	ВВ&Т		ВВ&Т		ВВ&Т				
С	Term of hedge	10 00000	0000000	10 00000	0000000	10 00000	0000000			
d	Was the hedge superintegrated?		х		х		х			
e	Was a hedge terminated?		х		Х		Х			
4a	Were gross proceeds invested in a GIC?		Х		Х		Х			
b	Name of provider									
С	Term of GIC									
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?									
5	Were any gross proceeds invested beyond an available temporary period?		х		х		Х			
6	Did the bond issue qualify for an exception to rebate?	×		×		×				

### **Procedures To Undertake Corrective Action**

Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations

#### Part VI **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

**Identifier Return Reference Explanation**  efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493045011573

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

**Transactions with Interested Persons** 

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization GUILFORD COLLEGE			Employer identification number								
								6-05299			
Part I Excess Benefit Trai										40h	
Complete if the organizat	ion ans	werea	res on For	m 990, F	art IV, line 25a (	)r 250, (	or Form	990-62,	Part V, II		(c)
1 (a) Name of disq	ualıfıed	person			<b>(b)</b> Desc	ription	of trans	action		Correcte	
										Yes	No
2 Enter the amount of tax impos section 4958		_			disqualified pers		-	ear unde	r ·		
3 Enter the amount of tax, if any								•	· s		
									·		
Part II Loans to and/or I Complete if the organiz					Dort IV June 26	or For	~ 000 5	= 7 Dar+ \/	lina 20	_	
Complete if the organiz			1 165 0111	OIIII 990	, Farciv, line 20	, 01 1 011	11 9 9 0 - 1	(f)	, iiie 30		
(a) Name of interested person and		oan to om the	(c)0 rig	unal		<b>(e)</b> In		Approved		(g)Written	
purpose	1	zatıon?	principal a		(d)Balance due	defau	ilt?	by boar commit		agreeme	nt?
	То	From				Yes	No	Yes	No	Yes	No
		1									
		1					-				
							1				
Total	<del>'</del>	<del>'</del>		<b>▶</b> \$	1						1
Part IIII Grants or Assistar											
Complete if the orga	nızatı						27.				
(a) Name of interested pers	on	(1			en interested per ganization	son	<b>(c)</b> A m	nount of g	rant or ty	pe of assis	stance
			u ii	id the or	gamzacion						
	•		<u> </u>						-		
		1				- 1					

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete ii the organizatio	ni aliswered Tes Oli	TOTTI 330, Part IV, III	16 Z0a, Z0b, 01 Z0c.			
(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	(e) Sharing o organization's revenues?		
	organization			Yes	No	
(1) CAROLE BRUCE	TRUSTEE	· · · · · · · · · · · · · · · · · · ·	LEGAL SERVICES PROVIDED BY SMITH MOORE LEATHERWOOD		No	
(2) CURT HEGE	EMERITUS	,	DRYWALL, CEILINGS AND FLOORING PROVIDED BY SHIELDS INCORPORATED		No	

### **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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Schedule L (Form 990 or 990-EZ) 2011

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DLN: 93493045011573

OMB No 1545-0047

**Inspection** 

### **SCHEDULE M** (Form 990)

Department of the Treasury

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**NonCash Contributions** 

Internal Revenue Service Name of the organization **Employer identification number GUILFORD COLLEGE** 

56-0529982 Part I Types of Property (a) (b) (c) (d) Check Number of Contributions Contribution amounts Method of determining ıf or items contributed reported on contribution amounts applicable Form 990, Part VIII, line 1 Art-Works of art . . . 2 Art—Historical treasures **3** Art—Fractional interests Books and publications Clothing and household goods . . . . Cars and other vehicles 7 Boats and planes . . . 8 Intellectual property . . Securities—Publicly traded . 383,193 AVERAGE OF HIGH AND LOW 10 Securities—Closely held stock 11 Securities—Partnership, LLC, or trust interests . . . . 12 Securities—Miscellaneous . . 13 Qualified conservation contribution—Historic structures . . . . **14** Qualified conservation contribution—Other . . 1,135,800 APPRAISAL 15 Real estate—Residential . 16 Real estate—Commercial . 17 Real estate—Other . . . 18 Collectibles . . . . **19** Food inventory . . . 20 Drugs and medical supplies . **21** Taxidermy . . . . . Historical artifacts . . . 23 Scientific specimens . . 24 Archeological artifacts . . OTHER PERSONAL \$5,000 OR GREATER REQUIRE 22,064 APPRAISAL Other►(PROPERTY) Other ►(\_ 27 Other ▶(\_ 28 Other ► ( Number of Forms 8283 received by the organization during the tax year for contributions 29 for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . . . . . . . . . 30a No **b** If "Yes," describe the arrangement in Part II 31 Yes Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions? . . . . . . . . 32a Yes b If "Yes," describe in Part II

33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked,

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
THIRD PARTY USE		THIRD PARTIES ARE USED TO PROCESS OUTGOING MAIL SOLICITATIONS ONLY

Schedule M (Form 990) 2011

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DLN: 93493045011573

OMB No 1545-0047

2011

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## SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization GUILFORD COLLEGE

**Employer identification number** 

56-0529982

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 2	MANY BOARD MEMBERS KNOW EACH OTHER AND HAVE AT ONE TIME OR ANOTHER ENGAGED IN A BUSINESS OR PERSONAL RELATIONSHIP IN THE COMMUNITY WITH EACH OTHER OUTSIDE OF THEIR RESPONSIBILITIES AS MEMBERS OF THE BOARD OF DIRECTORS OF GUILFORD COLLEGE
	FORM 990, PART VI, SECTION B, LINE 11	UPON REVIEW AND APPROVAL BY THE AUDIT COMMITTEE, THE BOARD APPROVES THE SUBMISSION OF THE FORM 990 COPIES OF THE 990 ARE ALSO GIVEN TO THE TRUSTEES
	FORM 990, PART VI, SECTION B, LINE 12C	ANNUAL DISCLOSURE BY TRUSTEES, OFFICERS, AND KEY EMPLOYEES
	FORM 990, PART VI, SECTION B, LINE 15	FOR THE PRESIDENT OF THE COLLEGE, THERE IS A SUBCOMMITTEE OF TRUSTEES THAT DETERMINES HIS COMPENSATION THROUGH PERFORMANCE APPRAISALS AND COMPARATIVE DATA PROVIDED BY COLLEGE AND UNIVERSITY PROFESSIONAL ASSOCIATION FOR HUMAN RESOURCES, A NATIONAL ORGANIZATION FOR OTHER OFFICERS AND KEY EMPLOYEES, PERFORMANCE EVALUATIONS AS WELL AS COMPARATIVE DATA FROM CUPA-HR IS USED TO DETERMINE COMPENSATION
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -2,325,315 INVESTMENT EXPENSES -200,342 TOTAL TO FORM 990, PART XI, LINE 5 -2,525,657
	FORM 990, PART XII, LINE 2C	THIS PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

# Software ID: Software Version:

**EIN:** 56-0529982

Name: GUILFORD COLLEGE

### Form 990, Special Condition Description:

### **Special Condition Description**

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per	Pos		<b>C)</b> (che	ck a	all	ı	(D) Reportable compensation	(E) Reportable compensation	<b>(F)</b> Estimated amount of other
	week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
EDWARD J BAUMAN TRUSTEE EMERITUS	50	Х						0	0	0
WALTER P BLASS TRUSTEE	2 00	Х						0	0	0
CAROLE W BRUCE TRUSTEE	2 00	Х						0	0	0
JOSEPH M BRYAN JR CHAIR	4 00	Х		х				0	0	0
TERESA L GRAEDON TRUSTEE	2 00	Х						0	0	0
LAWRENCE C ROSS TRUSTEE	2 00	Х						0	0	0
LIONEL C JOHNSON TRUSTEE	2 00	Х						0	0	0
W S CROSS III SECRETARY	4 00	Х		х				0	0	0
KELLY DEMPSTER TRUSTEE	2 00	Х						0	0	0
MARTIN D EAKES TRUSTEE	2 00	Х						0	0	0
GILBERT D BAILEY TRUSTEE	2 00	Х						0	0	0
W GROOME FULTON JR TRUSTEE EMERITUS	50	Х						0	0	0
D BRENT MCKINNEY TRUSTEE	2 00	Х						0	0	0
LAWRENCE W NEWLIN TREASURER	4 00	Х		х				0	0	0
COOLIDGE A PORTERFIELD TRUSTEE	2 00	Х						0	0	0
ANN T RAPER VICE-CHAIR	4 00	Х		Х				0	0	0
LINDA S R THORUP TRUSTEE	2 00	Х						0	0	0
EDWARD C WINSLOW III VICE-CHAIR	4 00	Х		х				0	0	0
GARY T YORK TRUSTEE	2 00	Х						0	0	0
MARIETTA M FORLAW TRUSTEE EMERITUS	50	Х						0	0	0
JAMES T FORSYTHE TRUSTEE EMERITUS	50	Х						0	0	0
HOWARD H HAWORTH TRUSTEE EMERITUS	50	Х						0	0	0
H CURT HEGE SR TRUSTEE EMERITUS	50	Х						0	0	0
HOWARD T HINSHAW TRUSTEE EMERITUS	50	Х						0	0	0
SETH C MACON TRUSTEE EMERITUS	50	х						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per		that a		y)			(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
	week	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			
DAVID R PARKER JR TRUSTEE EMERITUS	50	Х						0	0	0
ELIZABETH GILLIAM PARKER TRUSTEE EMERITUS	50	Х						0	0	0
BRUCE B STEWART TRUSTEE EMERITUS	50	Х						0	0	0
ELDORA H TERRELL TRUSTEE EMERITUS	50	Х						0	0	0
LOUISE BROWN WILSON TRUSTEE EMERITUS	50	Х						0	0	0
DARYLE L BOST TRUSTEE	2 00	Х						0	0	0
DAVID C HOOD TRUSTEE	2 00	Х						0	0	0
ROBERT B JONES TRUSTEE	2 00	Х						0	0	0
D HECTOR MCEACHERN JR TRUSTEE	2 00	Х						0	0	0
DAVID A EDGERTON TRUSTEE EMERITUS	50	Х						0	0	0
LINDA J EDGERTON TRUSTEE	2 00	Х						0	0	0
ESTHER S HALL TRUSTEE	2 00	Х						0	0	0
NANCY K QUAINTANCE TRUSTEE	2 00	Х						0	0	0
ANDREW D STEGINSKY TRUSTEE	2 00	Х						0	0	0
MARTHA W SUMMERVILLE TRUSTEE	2 00	Х						0	0	0
PATRICIA TIMMONS-GOODSON TRUSTEE	2 00	Х						0	0	0
JUDY L WHISNANT TRUSTEE	2 00	Х						0	0	0
KATHLEEN M COE TRUSTEE EMERITUS	50	Х						0	0	0
MICHAEL POSTON VP INSTITUTIONAL ADV	37 50			Х				215,244	0	24,159
BRUCE DOSS VP ENROLLMENT & CAMPUS LIF	37 50			Х				127,769	0	20,364
ADRIENNE L ISRAEL VP & ACADEMIC DEAN	37 50			Х				149,820	0	23,095
KENT J CHABOTAR PRESIDENT	37 50			Х				269,850	0	95,642
JONATHAN VARNELL VP FOR ADMINISTRATION	37 50			Х				116,570	0	19,636
GREGORY F BURSAVICH VP OF FINANCE	37 50			Х				165,960	0	10,739
RITA SEROTKIN DEAN FOR CONTINUING EDUCAT	37 50			Х				94,859	0	16,128

# Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

	р с									
(A) Name and Title	(B) Average hours per	(C) Position (check all that apply)						( <b>D)</b> Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	week	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
AARON FETROW VP FOR STUDENT AFFAIRS	37 50			х				117,007	0	16,743