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Return of Organization Exempt From Income Tax

OMB No 1545-0047 2011

Department of the Treasury

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

| Inter | irtment of the nal Revenue | e Treasury Service | ► The organization may have to use a copy of this return to satisfy state reporting | requirements | Inspection |
|--------------------------------|-------------------------------|-----------------------|---|--|------------------------------------|
| Α | For the 20 | 011 calend | dar year, or tax year beginning Jul 1 , 2011, and ending | Jun 30 | , 2012 |
| В | Check if app | licable | C Name of organization Pocahontas County Tourism Commiss | ion D Employer | Identification Number |
| | Address | s change | Doing Business As Pocahontas County Convention & Visitors C | enter 55-06 | 578800 |
| | Name o | hange | Number and street (or P O box if mail is not delivered to street addr) Room/suit | | number |
| | Initial re | eturn | P.O. Box 275 | (304) | 799-4636 |
| | Termina | ated | City, town or country State ZIP code + 4 | | |
| | Amende | ed return | Marlinton WV 24954 | G Gross rece | eipts \$ 622,958. |
| | Applica | tion pending | F Name and address of principal officer | a) is this a group return f | or affiliates? Yes X No |
| | | | Mary Snyder HC 61, Box 152 Cass WV 24927 | b) Are all affiliates includ | ed? Yes No |
| 1 | Tax-exem | | 501(c)(3) X 501(c) (6) 		 (insert no) 		 4947(a)(1) or 		 527 | If 'No,' attach a list (s | ee instructions) |
| <u></u> | Website | : ► WW | | c) Group exemption num | ber ► |
| ĸ | Form of o | rganization | X Corporation Trust Association Other ► L Year of Formation | ``` | te of legal domicile WV |
| Pa | | Summar | | | |
| | | | be the organization's mission or most significant activities: Promote to | ourism, conf | erences, |
| ø | | | ons, and special events in Pocahontas County | | |
| anc | | | | | |
| Activities & Governance | | | | | |
|)OK | | ck this bo | | than 25% of its net | • |
| ಶ | | | ting members of the governing body (Part VI, line 1a) | 1 | 3 11 |
| ies | • | | dependent voting members of the governing body (Part VI, line 1b) | ļ | 4 11 |
| ivit | | | of individuals employed in calendar year 2011 (Part V, line 2a) of volunteers (estimate if necessary) | - | 5 9 6 12 |
| Act | | | d business revenue from Part VIII, column (C), line 12 | | 7a 0. |
| | , | | business taxable income from Form 990-T, line 34 | <u> </u> | 7b |
| _ | | | | Prior Year | Current Year |
| ine | 8 Cor | ntributions | and grants (Part VIII, line 1h) | | |
| | 9 Pro | gram serv | ice revenue (Part VIII, line 2g) | 624,15 | 3. 622,802. |
| Revenue | | | come (Part VIII, column (A), lines 3, 4, and (A) | 64 | 3. 156. |
| ď | | | e (Part VIII, column (A), lines 5, 6d, 8c. 9c, 10c, and 11e) | | |
| | 12 Tot | al revenue | - add lines 8 through 11 (must equal Part VIII, column (A), tine, 2) | 624,79 | 6. 622,958. |
| | 13 Gra | ints and si | milar amounts paid (Part IX, column (AV) Aires 1-3 2013 | 53,55 | 5. 69,936. |
| | 14 Ber | nerius paid | to or for members (Part IX, column (A), line 4) | ······································ | |
| | | | er compensation, employee benefits (Part IX, column (A), Lines 15 10) | 202,92 | 5. 240,438. |
| Expenses | 16a Pro | fessional | fundraising fees (Part IX, column (A), me 14 EN, UT | | |
| per | b Tot | al fundrais | sing expenses (Part IX, column (D), line 25) | | |
| Ж | | | es (Part IX, column (A), lines 11a-11d, 11f-24e) | 405,05 | 7. 308,061. |
| | 1 | · = | es Add lines 13-17 (must equal Part IX, column (A), line 25) | 661,53 | · |
| | • | - | expenses Subtract line 18 from line 12 | -36,74 | |
| 58 | | | | Beginning of Current | |
| Net Assets or Fund Balances | 20 Tot | al assets | (Part X, line 16) | 331,03 | |
| A Be | 21 Tot | al liabilitie | s (Part X, line 26) | 7,02 | 2,341. |
| F Set | 22 Net | assets or | fund balances Subtract line 21 from line 20 | 324,01 | 0. 328,533. |
| P | | | re Block | | |
| | | | eclare that I have examined this return, including accompanying schedules and statements, and to the irer (other than officer) is based on all information of which preparer has any knowledge | best of my knowledge ar | nd belief it is true, correct, and |
| com | plete Declar | ation of prepa | arer (other than officer) is based on all information of which preparer has any knowledge | | |
| €€ | | <u>اب ل</u> | raffer | 1/le 8 2 | 2013 |
| Sig | gn | Signatu | re of officer | Date | |
| He | re | D Ca | ara H Rose Executive Director | | |
| | | Type or | print name and title | | Taxiii |
| , | • | Print/Type | preparer's name Peparer's signature Date, 5/6/15 | Check X | if PTIN |
| Pa | id | Johnat | chan P. Rice Joket 8 Vice 316113 | self-employed | P00365140 |
| Pre | eparer | Firm's nam | ∍ JOHNATHAN P. RICH, CPA | | |
| ŲŚ | e Only | Firm's addr | ess PO BOX 269 | Firm's EIN ► | 55-0769134 |
| <u>````</u> | | <u> </u> | UNION WV 24983 | Phone no | |
| Ma | y the IRS | discuss th | is return with the preparer shown above? (see instructions) | | X Yes No |

BAA For Paperwork Reduction Act Notice, see the separate instructions.

TEEA0101 07/05/11

Form 990 (2011)

| | 990 (2011) Pocahontas County Tourism Commission 55-06 | 788 | 00 | | Page 2 |
|------------|--|--------------|---------|--------|---------------|
| <u>Par</u> | t III Statement of Program Service Accomplishments | | | | |
| | Check if Schedule O contains a response to any question in this Part III | | | | |
| 1 | Briefly describe the organization's mission: | | | | |
| | Promote tourism, conferences, festivals, | | | | |
| | conventions, and special events in Pocahontas County | | | | |
| | | | | | <u> </u> |
| | Did the erganization undertake any configurat program convers during the year which were not listed on the prior | | | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | | V | ₩. | N. |
| | If 'Yes,' describe these new services on Schedule O | Ш | Yes | X | No |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? | П | Yes | x | No |
| 3 | If 'Yes,' describe these changes on Schedule O | لسا | 162 | Œ | NO |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as mea | sured | hv ex | nense | |
| • | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of graothers, the total expenses, and revenue, if any, for each program service reported | nts ar | nd allo | ations | to |
| 4 a | (Code) (Expenses \$372,817. including grants of \$0.) (Revenue | \$ | | |) |
| | Direct advertising program promotes Pocahontas County in general and | | | | |
| | and promotes special events held in the County through drect placement | | | | |
| | of advertising in national magazines, internet advertsiing, and other | | | | |
| | marketing partnerships | | | | |
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| | | | | | |
| | | | | | |
| 4t | (Code) (Expenses \$ 138,378. including grants of \$ 69,936.) (Revenue | | | | |
| | Grant program provides marketing funding to other organizations | | | | |
| | to promote festivals and special events held in the County | | | | |
| | | | | | |
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| | | | | | |
| | | <u> </u> | | | ١. |
| 40 | C(Code) (Expenses \$25,090. including grants of \$0.) (Revenue | \$ | | |) |
| 40 | Education program provides tourism related educational programs | \$ | | |) - |
| 40 | | \$ | | |) |
| 40 | Education program provides tourism related educational programs | \$ | | |) - |
| 40 | Education program provides tourism related educational programs | \$ | | |) |
| 40 | Education program provides tourism related educational programs | \$ | | |) |
| 40 | Education program provides tourism related educational programs | \$ | | |) |
| 41 | Education program provides tourism related educational programs | \$ | | |) |
| 41 | Education program provides tourism related educational programs | \$ | | |) |
| 41 | Education program provides tourism related educational programs | \$ | | |) |
| 41 | Education program provides tourism related educational programs | \$ | | |) |
| 41 | Education program provides tourism related educational programs | \$ | | | |
| | Education program provides tourism related educational programs and opportunities in the County | \$ | | | |
| | Education program provides tourism related educational programs | \$ | | | |

| | | | Yes | No |
|------|---|------|-----|--------------|
| 1 | Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If 'Yes,' complete Schedule A | 1_ | | X |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | | Х |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C. Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II | 4_ | | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III | 5 | | х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV | 9 | - | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VIII, IX, or X as applicable | ~ | - | , , |
| а | Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI | 11 a | Х | |
| b | Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII | 11 b | | _X_ |
| C | Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII | 11 c | | X |
| | I Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX | 11 d | | X |
| е | e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X | 11 e | | X |
| | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X | 11 f | | X |
| | a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII | 12a | | <u>X</u> |
| b | Describe the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12 b | | Х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E | 13 | | _ <u>X</u> _ |
| 14 a | a Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | <u>X</u> |
| t | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV | 15 | | <u>X</u> |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV | 16 | | _X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions) | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III | 19 | | <u>X</u> |
| 20 | a Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H | 20 | | <u>x</u> |
| _ t | b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20 b | | <u> </u> |

| | | | Yes | No |
|------|---|------|-----|--------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II | 21 | Х_ | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J | 23 | | X |
| 24 a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25 | 24a | , | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| c | : Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I | 25a | | |
| t | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I | 25b | | |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II | 26 | | _X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III | 27 | | x |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | , | |
| a | A current or former officer, director, trustee, or key employee? If 'Yes' complete Schedule L, Part IV | 28a | | _X |
| t | A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV | 28b | | X |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV | 28c | | _X |
| | Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M | 29 | | _X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I | 31 | | _X_ |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II | 32 | | _X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If 'Yes,' complete Schedule R, Part I | 33 | | Х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | ! | Х |
| 35 a | a Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| t | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 | 35b | | Х |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2 | 36 | | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O | 38 | X | |
| BAA | | Forn | 990 | (2011) |

Form 990 (2011) Pocahontas County Tourism Commission 55-0678800 Page 5 Part V | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V Yes No 1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1ь 0 b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1 c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b X Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3 a Х b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O 3ь 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a X **b** If 'Yes,' enter the name of the foreign country See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Х 5a b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5ь Х c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? 5с 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6a X b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7 a Х b If 'Yes,' did the organization notify the donor of the value of the goods or services provided? 7b c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 82827 7с X d If 'Yes,' indicate the number of Forms 8282 filed during the year e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7 e f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7 f X g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 7 g as required? h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a 7h Form 1098-C7 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9 a b Did the organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter 10 a a Initiation fees and capital contributions included on Part VIII, line 12 10b b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter 11 a a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 11 b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12 a 12b b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13 a Note. See the instructions for additional information the organization must report on Schedule O **b** Enter the amount of reserves the organization is required to maintain by the states in 13b which the organization is licensed to issue qualified health plans 13 c c Enter the amount of reserves on hand

14a

14b

Х

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If 'Yes,' has it filed a Form 720 to report these payments? If 'No ' provide an explanation in Schedule O

Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI \mathbf{x} Section A. Governing Body and Management Yes No 1 a Enter the number of voting members of the governing body at the end of the tax year 1a 11 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O b Enter the number of voting members included in line 1a, above, who are independent 11 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee? 2 X Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? 3 Х Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Х 5 Х Did the organization become aware during the year of a significant diversion of the organization's assets? Х Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7 a Х **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, 7 b stockholders, or other persons other than the governing body? Х Did the organization contemporaneously document the meetings held or written actions undertaken during the year by a The governing body? 8a b Each committee with authority to act on behalf of the governing body? 8b Х Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O 9 Х Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10 a Did the organization have local chapters, branches, or affiliates? 10 a X b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes 10 b 11 a Χ 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? b Describe in Schedule O the process, if any, used by the organization to review this Form 990 Х 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13 12 a b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise 12b Х c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done 12¢ Х 13 Х 13 Did the organization have a written whistleblower policy? 14 Х 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15 a X a The organization's CEO, Executive Director, or top management official 15 b Х b Other officers of key employees of the organization If 'Yes' to line 15a or 15b, describe the process in Schedule O (See instructions.) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a Х 16 a taxable entity during the year? **b** If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the 16_b organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply X Upon request Another's website Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public during the tax year State the name, physical address, and telephone number of the person who possesses the books and records of the organization Linda Adams, Office Manager 301 Eighth Street Marlinton WV 24954 (304) 799-4636 Form 990 (2011) TEEA0106 01/23/12 RAA

Part VII | Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of 'key employee'
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee | | | | | | | | | | | |
|---|--|-------------|--|---------|--------------|---------------------------------|-------------|-------------------------------------|--|--|--|
| | (C) | | | | | | | | | | |
| (A) Name and title | (B) Average hours | | Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | box, cer | (D) Reportable compensation from | (E) Reportable compensation from | (F) Estimated amount of other compensation | |
| | per week (describe hours for related organiza- tions in Schedule | or director | anstitutional trustee | Officer | Key employee | Hig) est confractsaled employee | ru, ner | the organization (W-2/1099-MISC) | related organizations (W-2/1099-MISC) | from the organization and related organizations | |
| (1) Mary Snyder | | | | | | - | | | | | |
| President | 5.00 | | | X | | | | 0. | 0. | 0 <u>.</u> | |
| (2) Connie Carr | | | | | | | | | | | |
| Secretary | 5.00 | | | Х | | | | 0. | 0. | 0. | |
| (3) Coby Brown | | | | | | | | | | | |
| Tresurer | 5.00 | | | Х | | | ļ | 0. | 0. | 0. | |
| (4) Trudy Lewis | | | | | | | | | | | |
| Director | 2.00 | х | | | | <u> </u> | | 0. | 0. | 0. | |
| (5) Billy Jordan | | | | | | | Π | | | | |
| Director | 2.00 | X | | | | | | 0. | 0. | 0. | |
| (6) Blair Campbell | | | | | | | - | | | | |
| Director | 2.00 | Х | | | | ĺ | i | 0. | 0. | 0. | |
| (7) Gil Willis | | | | | | | | | | | |
| Director | 2.00 | Χ_ | | | | | ļ | 0, | 0. | 0. | |
| (8) Erica Engquist | | | | | | | | | | | |
| Director | 2.00 | Х | | l | | Ì | | 0. | 0. | 0. | |
| (9) Debbie Goodwin | | | | | | | | | | | |
| Director | 2.00 | Х | | | | <u> </u> | | 0. | 0. | 0. | |
| (10) Charles Garretson | _ | | | | | | | | | | |
| Director | 2.00 | Х | L. | | į | | | 0. | 0. | 0. | |
| (11) Rondi Fischer | | | | | | | | | | | |
| Director | 2.00 | Х | L. | | | | | 0. | 0. | 0 <u>.</u> | |
| (12) Cara Rose | | | | | | | | | | | |
| Exec. Director | 45.00 | | | | Х | | <u></u> | 50,000. | 0. | 0. | |
| (13) | _ | | | | | | | | | | |
| (14) | | | | | | | | | | | |

| Part VII Section A. Officers, Directors, Trust | ees, i | ∖ey | Em | | | es, | and | Highest Com | pensated Emp | loyees (con | t) |
|---|--|-----------------------------------|-----------------------|----------------------|--------------|--|----------------------|--|--|---|----------|
| (A) Name and title | (B) Average hours per | offic | , unle cer an | Pos heck ss pe | rson | than is both or/trus | h an | (D) Reportable compensation from the organization | (E) Reportable compensation from | (F) Estimated amount of oth compensation | |
| | week (describ e hours for related organi- zations in Sch O) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099 MISC) | related organizations (W-2/1099 MISC) | from the organization and related organizations | 1 |
| (15) | | | | | | _ | | | | | |
| (16) | | | | | | | | | | | |
| (17) | | | | - | | | | | | | |
| (18) | | | | | | | | | | | |
| (19) | | | | | | | | | | | |
| (20) | | | | | | | | | | | |
| (21) | | | | | | | | | | | |
| (22) | | | | | | | | | | | |
| (23) | | | | | | | | | | | |
| (24) | | | | | | | | | | | |
| (25) | | | | | | | | | | | |
| 1 b Sub-total c Total from continuation sheets to Part VII, Section A | 4 | <u> </u> | | | | <u>. </u> | > | 50,000. | 0. | | 0. |
| d Total (add lines 1b and 1c) 2 Total number of individuals (including but not limited from the organization ► | to thos | se lis | sted | abo | ve) v | who | rece | 50,000. Eved more than \$ | 0 . 100,000 of reportab | le compensatio | 0. n |
| 3 Did the organization list any former officer, director on line 1a? If 'Yes,' complete Schedule J for such in | or trust dividua | ee, k I | кеу б | empl | loye | e, or | hig | hest compensated | l employee | Yes 3 | No X |
| 4 For any individual listed on line 1a, is the sum of rep the organization and related organizations greater th such individual | ortable an \$15 | con 0,00 | nper 0? / | isatı f 'Ye | on a | and o | othei <i>lete</i> | r compensation fro Schedule J for | om | 4 | X |
| 5 Did any person listed on line 1a receive or accrue co for services rendered to the organization? If 'Yes,' co | mpens omplete | atior Scl | n fro hedu | m a ile J | ny u for | inrel suct | ated 1 <i>per</i> | organization or in | ndıvıdual | 5 | X |
| Section B. Independent Contractors 1 Complete this table for your five highest compensate | d inder | nend | ent i | cont | ract | ors t | hat | received more tha | n \$100 000 of | | |
| compensation from the organization Report comper | sation | for t | he c | alen | dar | year | enc | ding with or within | the organization's | ax year (C) | |
| Name and business addres | <u> </u> | | | | | | | Description | of services | Compensation | <u> </u> |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 2 Total number of independent contractors (including l \$100,000 in compensation from the organization ► | out not | lımıt | ed to | o tho | se I | liste | d ab | ove) who received | more than | • | |

| [• | T VIII Otalement of Neverlac | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sector 512 |
|---|--|----------------------|--|---|--|
| · · | 1a Federated campaigns 1a | | revenue | | 512, 513, or 514 |
| CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS | b Membership dues 1 b | | | | |
| A D | c Fundraising events 1c | | | | |
| RA | d Related organizations 1d | | | | |
| 5₹ | e Government grants (contributions) | İ | İ | | |
| SIS | | | | | |
| EE | f All other contributions, gifts, grants, and similar amounts not included above | | | | , |
| E 0 | g Noncash contributions included in Ins 1a-1f \$ | | | | |
| SA | h Total. Add lines 1a-1f | | | | |
| | Business Code | | | | |
| EN | 2a Hotel/motel taxes 900099 | 622,802. | 622,802. | 0. | 0. |
| REV | b | 022/002. | | | <u>~</u> |
| ICE. | c | | | | |
| ER | d | | | | |
| S S | e | | | | |
| 8 | f All other program service revenue | | | | |
| PROGRAM SERVICE REVENUE | g Total. Add lines 2a-2f | 622,802. | | | |
| \Box | Investment income (including dividends, interest and | | | | <u></u> |
| | other similar amounts) | 156. | 0. | 0. | 156. |
| | 4 Income from investment of tax-exempt bond proceeds | | | | |
| | 5 Royalties | | | | |
| 1 | (i) Real (ii) Personal | | | | |
| ļ | 6a Gross rents | | | | |
| | b Less rental expenses | | | | 1 |
| | c Rental income or (loss) | | | | • |
| | d Net rental income or (loss) ▶ | | | | |
| ı | 7 a Gross amount from sales of (i) Securities (ii) Other | } | | | |
| | assets other than inventory | | | | |
| | b Less cost or other basis | | ļ | | |
| | and sales expenses | | | | |
| } | c Gain or (loss) | | | | |
| | d Net gain or (loss) | | | | |
| Ž E | 8a Gross income from fundraising events (not including \$ | | | | |
| Ē | of contributions reported on line 1c) | | | | ı |
| œ | See Part IV, line 18 | | | | |
| OTHER REVEN | b Less direct expenses b | * | | | |
| ۱ | c Net income or (loss) from fundraising events | | | | |
| | 9a Gross income from gaming activities. See Part IV, line 19 | | | | į |
| | b Less direct expenses b | | | en 4 | |
| 1 | c Net income or (loss) from gaming activities | | | | |
| | 10 a Gross sales of inventory, less returns and allowances | | | | |
| | b Less cost of goods sold b | | | | |
| | c Net income or (loss) from sales of inventory | | | - | |
| | Miscellaneous Revenue Business Code | | | | |
| l | 11a | | | | |
| | b | | | | |
| ł | c | | | | |
| | d All other revenue | | | | |
| | e Total. Add lines 11a-11d | | | | |
| | 12 Total revenue. See instructions | 622,958. | 622,802. | 0. | 156. |

Part IX | Statement of Functional Expenses

Section 501(c)(3) and $501(\dot{c})(4)$ organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

| | Check if Schedule O contains a re | sponse to any question ii | n this Part IX | | |
|----|--|---------------------------|------------------------------|-------------------------------------|--------------------------------|
| | not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| | Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 Grants and other assistance to individuals in | 69,936. | 69,936. | | |
| _ | the United States See Part IV, line 22 Grants and other assistance to governments, organizations, and individuals outside the | | | | |
| 4 | United States See Part IV, lines 15 and 16 Benefits paid to or for members | | | | |
| | Compensation of current officers, directors, trustees, and key employees | 50,000. | 33,350. | 16,650. | |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 146,513. | 115,060. | 31,453. | |
| 8 | Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions) | 1,015. | 425. | 590. | |
| 9 | Other employee benefits | 23,350. | 17,634. | 5,716. | |
| 10 | ' ' F | 19,560. | 14,772. | 4,788. | |
| | Fees for services (non-employees) | 23,3001 | | 17.00. | |
| | Management | | | | |
| | D Legal | | | | |
| | : Accounting | | | | |
| | Lobbying | · | | | |
| | Professional fundraising services See Part IV, line 17 | | | | |
| | Investment management fees | | | | |
| | Other | | | | |
| • | Advertising and promotion | 188,448. | 188,448. | | |
| | · · · · · · · · · · · · · · · · · · · | 19,940. | 13,958. | 5,982. | |
| | Office expenses Information technology | 19,940. | 13,930. | 3,962. | |
| 14 | 57 | | | | |
| 15 | Royalties | 33,392. | 25,044. | 8,348. | |
| 16 | Occupancy | | | | |
| 17 | | 19,456. | 15,565. | 3,891. | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 3,986. | 3,388. | 598. | |
| 20 | Interest | 585. | | 585. | |
| 21 | Payments to affiliates | | | A-8,,,,, | |
| 22 | Depreciation, depletion, and amortization | 2,940. | 2,940. | | |
| 23 | Insurance | | | | |
| 24 | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O) | | | ه پ | |
| | Dues & subscriptions | 6,710. | 6,400. | 310. | |
| ı | b Education program | 12,622. | 12,622. | | |
| | Insurance | 2,607. | 1,105. | 1,502. | |
| | d Postage | 17,375. | 15,638. | 1,737. | |
| | e All other expenses | | | | |
| | Total functional expenses. Add lines 1 through 24e | 618,435. | 536,285. | 82,150. | |
| 26 | the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |
| | Check here ► if following SOP 98-2 (ASC 958-720) | | | | |
| | 301 30-2 (N3C 330-720) | | <u> </u> | | |

| Pa | rt X | Balance Sheet | | | | | | |
|-----------------------|------|--|--|--|-------------|--------------------------------------|--|--|
| | | | | (A) Beginning of year | | (B) End of year | | |
| | 1 | Cash - non-interest-bearing | | 39,086. | 1 | 25,317. | | |
| | 2 | Savings and temporary cash investments | | 225,129. | 2 | 103,122. | | |
| | 3 | Pledges and grants receivable, net | s and grants receivable, net | | | | | |
| | 4 | Accounts receivable, net | - | 50,302. | 4 | 60,593. | | |
| | 5 | Receivables from current and former officers, directors and highest compensated employees. Complete Part I | | 5 | | | | |
| | 6 | Receivables from other disqualified persons (as define persons described in section 4958(c)(3)(B), and contrisponsoring organizations of section 501(c)(9) voluntar organizations (see instructions) | | 6 | | | | |
| A S E T S | 7 | Notes and loans receivable, net | | | 7 | | | |
| S E | 8 | Inventories for sale or use | | | 8 | | | |
| T S | 9 | Prepaid expenses and deferred charges | | | 9 | | | |
| | 10 a | Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D | 10a 146,193. | | | | | |
| | b | Less accumulated depreciation | 10b 4,351. | 16,516. | 10 c | 141,842. | | |
| | 11 | Investments – publicly traded securities | | | 11 | | | |
| | 12 | Investments – other securities, See Part IV, line 11 | | | 12 | | | |
| | 13 | Investments – program-related See Part IV, line 11 | | 13 | | | | |
| | 14 | Intangible assets | | 14 | | | | |
| | 15 | Other assets See Part IV, line 11 | | | 15 | | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 3 | 34) | 331,033. | 16 | 330,874. | | |
| | 17 | Accounts payable and accrued expenses | | 7,023. | 17 | 2,341. | | |
| | 18 | Grants payable | | | 18 | | | |
| | 19 | Deferred revenue | | 19 | | | | |
| Ł | 20 | Tax-exempt bond liabilities | | 20 | | | | |
| I A | 21 | Escrow or custodial account liability Complete Part I | V of Schedule D | | 21 | | | |
| AB I L I | 22 | Payables to current and former officers, directors, trus highest compensated employees, and disqualified per of Schedule L | stees, key employees, sons Complete Part II | mile about the second terms of the second terms of | 22 | m about Sameon, the a count analysis | | |
| Ī | 23 | Secured mortgages and notes payable to unrelated th | ard parties | | 23 | | | |
| E S | 24 | Unsecured notes and loans payable to unrelated third | | | 24 | | | |
| | 25 | Other liabilities (including federal income tax, payable | s to related third parties, | | | | | |
| | 00 | and other liabilities not included on lines 17-24) Com | plete Part X of Schedule D | 7 022 | 25 26 | 2 241 | | |
| _ | 26 | Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here ► | X and complete lines | 7,023. | 20 | 2,341. | | |
| N E T | Ì | 27 through 29 and lines 33 and 34. | A and complete mics | | ľ | , | | |
| | 27 | Unrestricted net assets | | 104,010. | 27 | 225,972. | | |
| Ş | 27 | | | 220,000. | 28 | 102,561. | | |
| ASSETS | 28 | Temporarily restricted net assets | | 220,000. | 29 | 102,301. | | |
| O R | 29 | Permanently restricted net assets Organizations that do not follow SFAS 117, check he | re > and complete | | 125 | , , | | |
| | | _ | ie and complete | Ì | | | | |
| DZC | 20 | lines 30 through 34. | | and the same of th | 30 | | | |
| | 30 | Capital stock or trust principal, or current funds | east fund | | 31 | | | |
| Ä | 31 | Paid-in or capital surplus, or land, building, or equipm | | | 32 | | | |
| Ā | 32 | Retained earnings, endowment, accumulated income, | or other fullos | 324 010 | 33 | 320 522 | | |
| B々しくとこに の | 33 | Total net assets or fund balances | | 324,010. 331,033. | | 328,533. | | |
| | 34 | Total liabilities and net assets/fund balances | | 331,033. | 34 | 330,874. | | |

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| Form | 990 (2011) Pocahontas County Tourism Commission | <u>55-0678800</u> | | Pag | je 12 |
|---------------|--|-------------------|-------------|---------------|---------------|
| Par | t XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response to any question in this Part XI | | | | |
| | | 1 1 | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 2,95 | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | 3,43 | |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | 4,52 | <u>23.</u> |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 32 | 4,01 | 10. |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | | | |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 32 | 8 , 53 | 33 <u>.</u> |
| Pai | t XII. Financial Statements and Reporting | | | | _ |
| | Check if Schedule O contains a response to any question in this Part XII | | | | Ш |
| 1 | Accounting method used to prepare the Form 990 | | | 'es | No |
| ın Schedule O | | | | | |
| | a Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a 2b | \dashv | <u>X</u> |
| | b Were the organization's financial statements audited by an independent accountant? | | 20 | | |
| (| c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight review, or compilation of its financial statements and selection of an independent accountant? | of the audit, | 2c | | , |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | | | | |
| (| d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is separate basis, consolidated basis, or both | ssued on a | | *, \$ | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | 195 | الــــــــــا |
| 3 | a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in t Audit Act and OMB Circular A-133? | he Single | 3a | | <u>X</u> |
| | b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the ror audits, explain why in Schedule O and describe any steps taken to undergo such audits. | equired audit | 3 b | | |
| RΔ | | | Form 9 | 990 (2 | 2011) |

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SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization Employer identification number Pocahontas County Tourism Commission 55-0678800 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II | Conservation Easements. Complete if the organization answered 'Yes' to Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year 2a a Total number of conservation easements 2b b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2с d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year > Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. **b** If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenues included in Form 990, Part VIII, line 1 b Assets included in Form 990. Part X

| Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) | Schedule D (Form 990) 2011 Pocal | | | | 55-067 | | | | |
|---|--|--|---------------------------|--------------------------|----------------------------|--|--|--|--|
| terms (check all that apply)* a Public exhibition d Loan or exchange programs b Scholarly research c Other c Preservation for future generations 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV 5 During the year, did the organization's collections and explain how they further the organization's exempt purpose in Part XIV 5 During the year, did the organization's collections and explain how they further the organization's exempt purpose in Part XIV 5 During the year, did the organization's collections as part of the organization answered. Yes' to Form 990, Part IV, Iris 9, or reported an amount on Form 990, Part X, Iris 21, Part X, Iris | Part III Organization's Mainta | ining Collecti | ons of Art, Histo | rical Treasures, of | r Other Similar Ass | ets (continued) | | | |
| b Scholarly research c Other | items (check all that apply). | on, accession, ar | | | that are a significant use | of its collection | | | |
| c Preservation for future generations | | | = | or exchange programs | | | | | |
| 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV 5 During the year, did the organization solicit or receive donations of art, instancial treasures, or other similar assets to be solid to raise funds rather than to be maintained as part of the organization collection? Yes No Part IV Escrow and Custodial Arrangements. Complete if the organization answered 'Yes' to Form 990, Part IV, Inne 9, or reported an amount on Form 990, Part X, Ine 21. 1a is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X, Inne 21. 1a is the organization and agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X, Inne 21. 1a is the organization and agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X, Inne 21. 1a is the organization and agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X, Inne 21. 1b if 'Yes, Explain the arrangement in Part XIV and complete the following table. 2 a Did the organization include an amount on Form 990, Part X, Inne 21? 2 b if Yes, explain the arrangement in Part XIV. 2 b if Yes, explain the arrangement in Part XIV. 2 a Did the organization for Inner 990, Part X, Inne 21. 1 a Beginning of year balance 4 Contributions 2 No b if Yes, explain the arrangement in Part XIV. 1 a Beginning of year balance 5 Porthophotomic (a) Current year end balance (line 1g, column (a)) held as a Board designate or quasi-endowment * | === | | e [] Other | | | | | | |
| Part XIV 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assests to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21. 1a is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on form 990, Part X? In 1b is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on form 990, Part X? In 2 is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not include on form 990, Part X? In 2 is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not include an amount on Form 990, Part X, line 21? In 3 is the organization and agent, trustee, custodian, or other intermediary for contributions or other assets not include an amount on Form 990, Part X, line 21? In 4 is 4 in 4 in 4 in 4 in 4 in 4 in 4 i | _ | | | | 1 - 1 | | | | |
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| Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV. Inne 9, or reported an amount on Form 990, Part X, Inne 21. 1a is the organization an agent, fustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X' No bit "Yes," explain the arrangement in Part XIV and complete the following table C Beginning balance 1c | assets to be sold to raise funds ra | ather than to be i | naintained as part of | the organization's colle | ection? | Yes No | | | |
| b If "Yes," explain the arrangement in Part XIV and complete the following table c Beginning balance d Additions during the year 1 te | Part IV Escrow and Custodia | I Arrangemer | nts. Complete if t | he organization an | | m 990, Part IV, | | | |
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| Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. Call Current year (b) Prior year (c) Two years back (d) Three years back (e) Four ye | - | | 190, Part X, line 217 | | | TesNo | | | |
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Schedule **D** (Form 990) 2011

| Sche | edule D (Form 990) 2011 Pocahontas County Tourism Commission | 55-0678800 | Page 4 |
|-----------|---|--|---------------|
| Pai | t XI. Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements | | |
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | | |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | | _ |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | | |
| 4 | Net unrealized gains (losses) on investments | | |
| 5 | Donated services and use of facilities | | |
| 6 | Investment expenses | | |
| 7 | Prior period adjustments | | |
| Ω | Other (Describe in Part XIV) | | |
| a | Total adjustments (net) Add lines 4 through 8 | - | |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | | |
| 10 Dai | rt XII Reconciliation of Revenue per Audited Financial Statements With Revenue per | er Return | |
| | Total revenue, gains, and other support per audited financial statements | 1 | |
| 1 | Amounts included on line 1 but not on Form 990, Part VIII, line 12. | - ', | |
| | | , , | |
| | | | |
| | | | |
| | c Recoveries of prior year grants | | |
| | d Other (Describe in Part XIV) | <u>-</u> - | |
| (| e Add lines 2a through 2d | 2 e | |
| 3 | Subtract line 2e from line 1 | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | * | |
| | a Investment expenses not included on Form 990, Part VIII, line 7b | | |
| 1 | b Other (Describe in Part XIV) | | |
| | c Add lines 4a and 4b | 4c | |
| | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) | 5 | |
| Pa | rt XIII: Reconciliation of Expenses per Audited Financial Statements With Expenses | per Return | |
| 1 | Total expenses and losses per audited financial statements | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | ' | |
| | a Donated services and use of facilities 2a | | |
| | b Prior year adjustments | | |
| | c Other losses 2c | | |
| | d Other (Describe in Part XIV) | | |
| | e Add lines 2a through 2d | 2 e | |
| 3 | Subtract line 2e from line 1 | 3 | |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | , ,,,, | |
| • | a Investment expenses not included on Form 990, Part VIII, line 7b | h' | |
| | b Other (Describe in Part XIV) | , , | |
| | c Add lines 4a and 4b | 4c | |
| 5 | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | 5 | |
| Pa | rt XIV.* Supplemental Information | | |
| Par | nplete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part tV, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also compadditional information | t IV, lines 1b and 2b, plete this part to provide | : |
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| Part XIV | Supplemental Information (continued) | | |
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SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Sovernments, and Individuals in the United States

2011

Open to Public

Employer identification number

55-0678800

2

X Yes

Complete if the organization answered 'Yes' to Form 990, Part IV, lines 21 or 22.
▼ Attatch to Form 990.

Pocahontas County Tourism Commission
Paki縣 General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

Partill Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Day II on the displacet if additional snace is needed

| Part II can be duplicated if additional space is needed | additional space | is needed | | | | | |
|--|------------------|----------------------------------|--------------------------|--------------------------------------|---|--|------------------------------------|
| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| (1) Snowshoe Resort-Mountain P.O. Box 10 Snowshoe WV 26209 | 55-0745486 | | 15,100. | 0 | 0 | 0 | Marketing even |
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Schedule I (Form 990) (2011)

TEEA3901 06/01/11

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

3 Enter total number of other organizations listed in the line 1 table

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Page 2 Schedule I (Form 990) (2011) (Form 990) (2011) Pocahontas County Tourism Commission | 55-0678800 | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. (f) Description of non-cash assistance Part IV | Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. (e) Method of valuation (book, FMV, appraisal, other) Grants are monitored by a committee of the Board of Directors. (d) Amount of non-cash assistance (c) Amount of cash grant (b) Number of recipients (a) Type of grant or assistance Schedule I (Form 990) (2011) Pt_I Line_2 Part III

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SCHEDULE O (Form 990 or 990-EZ)

Name of the organization

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

> Attach to Form 990 or 990-EZ.

| Pocahontas County Tourism Commission | 55-0678800 |
|---|--------------------------|
| Pt_VI, Line 11a Form 990 is reviewed by Exec. Director and Office | Manager prior to filing. |
| Pt VI, Line 12c BOD signs conflict of interst policy through the | e accredidation process. |
| Pt VI, Line 15 Executive committee oversees Exec. Director cor | npensation. |
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Form **4562**

Depreciation and Amortization (Including Information on Listed Property)

See separate instructions.

► Attach to your tax return.

OMB No 1545-0172

2011

Attachment 179 Sequence No

Department of the Treasury Internal Revenue Service

Pocahontas County Tourism Commission

Identifying number 55-0678800

Business or activity to which this form relates Form 990 / Form 990EZ Part I Election To Expense Certain Property Under Section 179 Note: If you have any listed property, complete Part V before you complete Part I Maximum amount (see instructions) 2 2 Total cost of section 179 property placed in service (see instructions) Threshold cost of section 179 property before reduction in limitation (see instructions) 3 4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-4 Dollar limitation for tax year Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions 6 (b) Cost (business use only) (C) Elected cost (a) Description of property 7 Listed property Enter the amount from line 29 Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 8 9 Tentative deduction Enter the smaller of line 5 or line 8 9 10 Carryover of disallowed deduction from line 13 of your 2010 Form 4562 10 11 Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instrs) 11 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 12 ▶ 13 Carryover of disallowed deduction to 2012 Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Do not include listed property) (See instructions) Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) 14 Property subject to section 168(f)(1) election 15 Other depreciation (including ACRS) 16 MACRS Depreciation (Do not include listed property) (See instructions) MACRS deductions for assets placed in service in tax years beginning before 2011 17 2,822 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here Section B - Assets Placed in Service During 2011 Tax Year Using the General Depreciation System (c) Basis for depreciation (d) **(f)** (a) (b) Month and (e) (g) Depreciation (business/investment use Classification of property year placed Recovery period Convention in service only - see instructions) 19a 3-year property **b** 5-year property c 7-year property d 10-year property e 15-year property f 20-year property S/L 25 yrs g 25-year property 27.5 yrs MM S/L h Residential rental property MM 27.5 yrs S/L 69,758 S/L 06/12 39 yrs MM 75. i Nonresidential real property 40,230. 06/12 39.0yrs MM S/L 43. Section C - Assets Placed in Service During 2011 Tax Year Using the Alternative Depreciation System 20 a Class life S/L 12 yrs S/L b 12-year 40 yrs MM S/L c 40-year Part IV | Summary (See instructions) 21 Listed property Enter amount from line 28 21 Total Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return Partnerships and S corporations — see instructions 22 2,940. For assets shown above and placed in service during the current year, enter 23 the portion of the basis attributable to section 263A costs

55-0678800

Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement) Part V

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b,

| | | <u> </u> | of Section A, | | | | | | | | | | | | |
|--------------|--|--------------------------------------|---|---------------------------|--|---------------------------|---|--------------------|--------------------------------------|----------------------------------|------------------------------|----------------------|-------------------------------------|--------------------|-------------------------------|
| | | n A — Deprecia | | | | ıtion: Se | _ | | | | | | mobiles | | <u> </u> |
| 24 a | Do you have eviden | | | | | | Yes |] No | • | 'Yes,' is the | | | | Yes | No |
| Тур | (a) be of property (list vehicles first) | (b) Date placed in service | (C) Business/ investment use percentage | (d) Cost o other ba | or | (busines | (e) r deprecia ss/investm se only) | | (f) Recovery period | Me | g) thod/ ention | Depre | (h) eciation uction | Ele secti | (i) ected on 179 ost |
| 25 | Special depreca | ation allowance | for qualified li fied business i | sted propuse (see i | erty plac | ced in se | ervice d | uring t | he tax ye | ear and | 25 | | | | |
| 26 | Property used r | more than 50% | in a qualified b | ousiness i | use | | | | ···· | | | 1 | | | |
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| | Dunnanti waad 5 | 00% 1 | avaleted by | | | | | | - | | | <u> </u> | | | |
| 21 | Property used 5 | 0 % or less in a | qualified busin | less use | | | | | - | 1 | | | | 1 | |
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| 28 | Add amounts in | column (h), lin | es 25 through | 27 Enter | here an | d on lin | e 21, pa | ige 1 | | | 28 | | | | |
| 29 | Add amounts in | column (i), line | e 26 Enter her | e and on | | | | | | | | | 29 | <u> </u> | |
| Com to yo | plete this section our employees, f | irst answer the | questions in Se | ection C to | , partner, o see if y a) icle 1 | or other you mee (b | an ex | ception | 6% owne to comp (c) hicle 3 | r,' or rela pleting the (c | s section | on for the | ou provi ose vehi e) cle 5 | ded vehicles (1 |) |
| | commuting mil | | | | | | | | | | | | | | |
| 31 | Total commuting n | niles driven during t | • | | | | | | | | | | | | |
| 32 | miles driven | • | | | | | | | | _ | - | <u> </u> | | | |
| 33 | Total miles driv lines 30 throug | | ear Add | | T | | | | | | | | l | | |
| | | | | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| 34 | Was the vehicl during off-duty | | ersonal use | | | | | | | | | | | | |
| 35 | Was the vehicl than 5% owner | e used primarily or related pers | by a more on? | | | | | | | | | | | | |
| 36 | Is another vehi personal use? | cle available for | r | | | | | | | | | | | | |
| | | | C — Question | - | - | | | | | | | | | | |
| Ansv 5% | wer these questi owners or relate | ons to determin d persons (see | e if you meet a instructions) | an except | ion to co | mpleting | g Sectio | n B fo | r vehicle: | s used by | emplo | yees who | o are no | t more t | han |
| 37 | Do you mainta by your employ | in a written polic rees? | cy statement th | nat prohib | oits all pe | ersonal u | use of v | ehicles | , ıncludı | ng comm | uting, | | | Yes | No |
| 38 | Do you mainta employees? Se | in a written policee the instruction | cy statement th | nat prohib used by | ots perso | nal use e officer | of vehi | cles, e tors, o | xcept cor | mmuting, more own | by you ers | r | | | |
| 39 | - 1 | I use of vehicles | | - | - | | | | | | | | | | |
| 40 | Do you provide | e more than five etain the inform | vehicles to yo | ur employ | yees, obt | ain info | rmation | from y | our emp | loyees at | out the | use of t | the | | |
| 41 | Do you meet th | | concerning qu | alified au | itomobile | demon | stration | use? | (See inst | tructions) | les | | | | |
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| 1 4 | | (a) | | 1 | (b) mortization | | (c) Amortizat | nla. | | (d) Code | Amı | (e) | | (f) Amortizatio | / |
| | De | scription of costs | | | egins | | amount | | | ection | . pe | eriod or rcentage | | for this yea | |
| 42 | Amortization of | f costs that beg | ıns durıng you | r 2011 tax | x year (s | ee instri | uctions) | | T | | 1 | | | | |
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Total. Add amounts in column (f). See the instructions for where to report

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| | P.O. Box 275 City, town or post office, state, and ZIP code. For Marlinton, WV 24954-0275 Sturn code for the return that this application in for Form 990-EZ SIL (individual) PF ((sec. 401(a) or 408(a) trust) ((trust other than above) | P.O. Box 275 City, town or post office, state, and ZIP code. For a foreign at Marlinton, WV 24954-0275 Sturn code for the return that this application is for (file a Return Code or Form 990-EZ 01 01 02 (individual) 03 05 If (sec. 401(a) or 408(a) trust) 05 If (trust other than above) 06 | P.O. Box 275 City, town or post office, state, and ZIP code. For a foreign address, see instruction Marlinton, WV 24954-0275 Sturn code for the return that this application is for (file a separate application is For Code Is For Or Form 990-EZ 3L 02 Form 1041-A (individual) 03 Form 4720 2F 04 Form 5227 f (sec. 401(a) or 408(a) trust) 05 Form 6069 | P.O. Box 275 City, town or post office, state, and ZIP code. For a foreign address, see instructions. Marlinton, WV 24954-0275 Sturn code for the return that this application is for (file a separate application for each return) Return Code Is For or Form 990-EZ O1 O2 Form 1041-A (individual) O3 Form 4720 OF O4 Form 5227 f (sec. 401(a) or 408(a) trust) O5 Form 6069 |