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DLN: 93493120007173

Form 990

Department of the Treasury

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

Open to Public

The organization may have to use a copy of this return to satisfy state reporting requirements

Internal	Revenue	Service	► The organization ma	y nave to use a copy	of this return to	satisty sta	ate reporting	requiren	nents	Inspection
A Fo	or the 2		endar year, or tax year	beginning 07-01-2011	and ending 06	-30-2012		D F1-		J 161 - 11
		pplicable	C Name of organization PENINSULA REGIONAL MED	DICAL CENTER				DEMPIO	yer i	dentification number
Add	dress ch	nange	Doing Business As				_  -	52-0! E Teleph		
Na	me chai	nge	boing business / 5					•		
Ind	tıal retui	rn	Number and street (or P O		d to street address)	Room/suite	_ e			-6400 ts \$ 470,888,938
Те	rmınated	d	100 EAST CARROLL STREE	Г			-	G Gloss	гесетр	.5 \$ 470,000,930
┌ Am	nended i	return	City or town, state or coun	try, and ZIP + 4		l	_			
☐ Ap	plication	pending	SALISBURY, MD 21801							
		•	<b>F</b> Name and addres	s of principal officer			<b>H(a)</b> Is this	s a group	retu	rn for
			MARGARET NALEPP				affiliat		, , , ,	┌ Yes
			100 EAST CARROLL SALISBURY, MD 21				H(b) Are all	affiliatos	inclu	uded? Fyes FNo
							• •			it (see instructions)
<b>I</b> Ta	ıx-exem	npt status	<b>▽</b> 501(c)(3) <b>┌</b> 501(c)	( ) ◀ (insert no )	1947(a)(1) or 📙 5	527		-		number 🗠
J W	ebsite	e: <b>►</b> WWV	V PENINSULA ORG							
<b>K</b> For	m of ord	nanization	Corporation Trust 7	Association C Other -		ı	L Year of for	mation 19	207	<b>M</b> State of legal domicile
K 1 011	ili oi oig	ganization	r corporation indict /	ASSOCIATION   Other F			L real or lon	madon 10	-	MD
Pa	rt I	Sumn	nary							
		,	scribe the organization's			5				
a)	<u>I</u>	I M P R O V E	THE HEALTH OF THE	COMMUNITIES WE	SERVE					
≧	-									
≅	-									
흋	2 0	Check thi	s box 🔭 if the organiz	ation discontinued its	operations or di	sposed of	more than 2!	5% of its	net	assets
ŝ			f voting members of the					ı	3	16
න් ර			f independent voting me						4	15
ĕ			ber of individuals emplo	_					5	3,242
Activíties & Governance			ber of volunteers (estin			,			6	203
ă			elated business revenue						7a	1,172,743
	1		ated business taxable ir	·					7b	0
							Prior	Year		Current Year
	8	Contrib	utions and grants (Part	VIII, line 1h)				173,	096	212,650
ĕ	9		Program service revenue (Part VIII, line 2g)					382,714,		380,732,888
Revenue	10	Investn	nent income (Part VIII,		13,455,		158	7,636,984		
<del>ii</del>	11	O ther re	evenue (Part VIII, colu	mn (A ), lines 5, 6d, 8¢	c, 9c, 10c, and 1	1e)		945,	351	873,844
	12		evenue—add lines 8 thro				_			
	1		<u> </u>				3	97,288,		389,456,366
	13		and similar amounts pa						0	0
	14		s paid to or for members						0	0
82	15	5-10)	s, other compensation, e	employee benefits (Pa	irt IX, column (A	), lines	1	74,993,	931	182,271,785
Expenses	16a		ional fundraising fees (F	Part IX, column (A), li	ne 11e)				0	0
춫	Ь	Total fund	draising expenses (Part IX, co	olumn (D), line 25) <b>▶</b> 476,	663					
ш	17		xpenses (Part IX, colur			<del></del> .	1	92,962,	626	193,157,852
	18		xpenses Add lines 13-					67,956,		375,429,637
	19		e less expenses Subtra					29,331,		14,026,729
<u>%</u>			·				Beginning		-	
9 68 8 68								ear		End of Year
Net Assets or Fund Balances	20	Total as	ssets (Part X, line 16)					92,408,		507,967,270
3 2	21		abilities (Part X, line 26					83,373,		196,739,340
	22		ets or fund balances S	ubtract line 21 from li	ne 20		3	09,034,	794	311,227,930
	rt II	_	iture Block							
know			rjury, I declare that I have it is true, correct, and co				is based on a			to the best of my of which preparer has any
Sigr	1	Signati	ure of officer				Da			
Her			Ritchie Chief Financial Officei	r						
			or print name and title							
		Preparer's	· <b>k</b>		Date		neck if			payer identification number
Paid		signature				se en	lf- nployed 🕨 🦵	(see inst	tructioi	ns)
	arer's	Firm's nar	ne (or yours 🕨 ERNST & YO	DUNG US LLP	<u>I</u>		. ,== '	-		
Use		ıf self-em	ployed),					EIN ▶		
	•	I address, a	and ZIP + 4 75 BEATTIE	PLACE SUITE 800				$\overline{}$		

GREENVILLE, SC 29601

May the IRS discuss this return with the preparer shown above? (see instructions)  $\,$  .  $\,$  .

┌Yes ┌No

Phone no 🕨 (864) 242-5740

Par	t III	Statement of Program Service Accomplishments  Check if Schedule O contains a response to any question in this Part III
1	Brief	y describe the organization's mission
IMPI	ROVE	THE HEALTH OF THE COMMUNITIES WE SERVE
	Did H	ne organization undertake any significant program services during the year which were not listed on
2		rior Form 990 or 990-EZ?
		s," describe these new services on Schedule O
3	servi	ne organization cease conducting, or make significant changes in how it conducts, any program ces?
_		s," describe these changes on Schedule O
4	exper	ribe the organization's program service accomplishments for each of its three largest program services, as measured by uses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of and allocations to others, the total expenses, and revenue, if any, for each program service reported
4a	(Cod	e ) (Expenses \$ 339,657,325 including grants of \$ ) (Revenue \$ 380,732,888 )
	the h pay of Emer more servivi esser allow uncol comr bona the c to sp wom 2012 PROC outre Comr Cour Supp Scree Sitter	sula in a competent, compassionate, and cost-effective manner designed to elicit a high degree of customer satisfaction. The Hospital's mission is to improve ealth of the communities we serve by providing quality medical care regardless of race, creed, sex, national origin, handicap, or age. If a patient is unable to lue to financial resources, efforts will be taken to assure care at an affordable cost, or obtained assistance through appropriate agencies on the patient's behalf gency services care will be provided to everyone regardless of ability to pay. Peninsula Regional Medical Center served over 21,000 inpatients and provided than 500,000 outpatient services during fiscal 2012. Food service provided more than 475,000 meals to patients and employees. Although reimbursement for item for the provided in the operation and stability of Peninsula Regional Medical Center, it is recognized that not all individuals possess the ability to pay for that medical services. The Hospital, in keeping with the commitment to serve all members of the community, during fiscal 2012 provided. Charity and other ances totaling \$54,387,811 Discounts to third party payors including government programs such as Medicare and Medical \$44,354,270 Write-off of lectible accounts \$16,616,061 The total unreimbursed value of providing care to these patients is \$115,338,142 Also provided are many wellness programs, nunity education and free programs offered throughout the year based upon activities and services that Peninsula Regional Medical Center believes will serve a fide community regarding programs and services Participation in health fairs during FY 2012 in order to foster health education in the community. Being called upon peak before community organizations on a variety of healthcare topics. We provide childbirth preparation classes, exercise classes for prenatal and postpartum en and CPR classes. We provide assistance to educators through our work with student nurses, radiology, respiratory and laboratory technicians. During FY enin
4b	(Cod	e ) (Expenses \$ including grants of \$ ) (Revenue \$ )
		, , , , , , , , , , , , , , , , , , ,
4c	(Cod	e ) (Expenses \$ including grants of \$ ) (Revenue \$ )
	<u> </u>	
	O+h-	er program services (Describe in Schedule O )
rui		enses \$ including grants of \$ ) (Revenue \$ )
 4е	Tota	Il program service expenses \$\\$ 339,657,325

Dart TV	Chack	liet of	Required	Schadul	عما
2 11 4 1	Check	แบบเ	Reduired	Scheau	es.

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{*}$	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $V^{\bullet}$	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170 (b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line $1^2$ If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Νo
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
		28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νo
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section $512(b)(13)$ ?	35a	Yes	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37	_	No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

	· · ·
Part V	Statements Regarding Other IRS Filings and Tax Compliance

	Estantia numban mantal m Ban 2 of Estant 1996 Estant 9 of estantial banks		Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
	1a 226			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this			
b	return			
	<b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the	3a	Yes	
Ь	year?	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account or securities account)?	4a		Νo
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	_		
5a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	5c 6a		No
	organization solicit any contributions that were not tax deductible?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Νo
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
_	contract?	7e		No
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	7f		No
_	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
3	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
)	Sponsoring organizations maintaining donor advised funds.	8		
	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
D	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
l <b>1</b>	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
L2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
L3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state?  Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by			
c	Enter the aggregate amount of reserves on hand			
14-	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14a 14b		14.0

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

1a Enter the number of voting members of the governing body at the end of the tax year .   1b Enter the number of voting members included in line 1a, above, who are independent .   2 Did any efficer, director, trustee, or key employee have a family relationship or a business relationship with any of the original state of the or	Se	ction A. Governing Body and Management			
b Enter the number of voting members included in line 1a, above, who are independent in the properties of the number of voting members included in line 1a, above, who are independent in the properties of the number of voting members included in line 1a, above, who are independent in the properties of the properties o				Yes	No
b Enter the number of voting members included in line 1a, above, who are independent in the properties of the number of voting members included in line 1a, above, who are independent in the properties of the number of voting members included in line 1a, above, who are independent in the properties of the properties o					
b Enter the number of voting members included in line 1a, above, who are independent in the properties of the number of voting members included in line 1a, above, who are independent in the properties of the number of voting members included in line 1a, above, who are independent in the properties of the properties o	4				
Description number of voting members included in line 13, above, who are independent 1.   10	ıa				
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  3 Did the organization delegate control over management duties customanly performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other persons.  4 Did the organization make any significant changes to its governing documents since the prior Form 990 was field?  5 Did the organization become aware during the year of a significant diversion of the organization's assets?  6 Did the organization have members or stockholders?  7 Did the organization have members or stockholders?  8 Did the organization have members or stockholders?  8 Did the organization have members or stockholders?  9 Did the organization have members or stockholders?  9 Did the organization have members or stockholders?  10 Did the organization ontiemporaneously document the meetings held or written actions undertaken during the year by the following  11 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  12 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  13 Did the organization have invested to suppose the standard trustee of such chapters, the provident harmes and addresses in Schedule O.  13 Did the organization have local chapters, branches, or affiliates?  14 Did the organization have local chapters, branches, or affiliates?  15 Did the organization have invested the propertions are consistent with the organization's exempt purposes?  16 Diff "es," did the organization have written policies and procedures governing the activates of such chapters, the following have been such as the proper	b	Enter the number of voting members included in line 1a, above, who are			
3   No programation delegate control over management duties customanily performed by or under the direct sor brustees, or key employees to a management company or other person of the congenization make any significant changes to its governing documents since the prior Form 990 was histed?	2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any	2	Yes	
Dut the organization make any significant changes to its governing documents since the prior Form 990 was field?  Dut the organization become aware during the year of a significant diversion of the organization's assets?  Dut the organization have members or stockholders?  Dut the organization have members or stockholders?  Dut the organization have members or stockholders?  Dut the organization aware members or stockholders or other persons who had the power to elect or appoint one or more members of the governing body?  Dut the organization and the governing body?  Dut the organization contemporaneously document the meetings held or written actions undertaken during the year by the following The governing body?  The governing body?  But the reganization contemporaneously document the meetings held or written actions undertaken during the year by the following The governing body?  But the reganization contemporaneously document the meetings held or written actions undertaken during the year by the following The governing body?  But the organization contemporaneously document the meetings held or written actions undertaken during the following The governing body?  But the following The governing body?  But the reganization that suthority to act on behalf of the governing body?  But the reganization is maining address?  The governing body?  But the reganization for the governing body?  The policies (This Section B requests information about policies not required by the Internal Revenue Code.)  The policies (This Section B requests information about policies not required by the Internal Revenue Code.)  The policies (This Section B requests information about policies not required by the Internal Revenue Code.)  The policies (This Section B requests information about policies not required by the Internal Revenue Code.)  The policies (This Section B requests information about policies not required by the Internal Revenue Code.)  The policies (This Section B requests information addresses in Schedule O the policies a	3	Did the organization delegate control over management duties customarily performed by or under the direct	3		Νo
Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members or stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, 7b Yes or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  The governing body?  Be a The governing body?  The governing body?  Be the committee with authority to act on behalf of the governing body?  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  The governing body?  The governing body?  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  The governing body?  The governing body the Internal Revenue Code.)  The governing body the governing body before filling the form?  The governing body the governing body before filling the form?  The governing body before filling the form.  The governing body before filling the for	4	Did the organization make any significant changes to its governing documents since the prior Form 990 was	4		
Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, by the following as The governing body?  By Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following as The governing body?  By Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following as The governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body?  By Each committee with authority to act on behalf of the governing body before follows.  By Each Code.)  By If Yes, "Idd the organization have local chapters, branches, or affiliates?  Did the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  By Each By Each Code, "In the form?  Code of the form?  Code of the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Code of the organization have a written with the organization to review the Form 990  Code of the organization have a written provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Code of the organization have a written wi	5		H-i-H		
more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following between the following participation in the governing body?  The governing body?  The governing body?  Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the governing body?  Sections B, Policies (This Section B requests information about policies not required by the Internal Privacy, and the organization's mailing address? If "Yes," provide the names and addresses in Schedule O  10a I did the organization have local chapters, branches, or affiliates?  10b I did the organization have local chapters, branches, or affiliates?  10b I did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  11a Has the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  11b Vere officers, directors or trustees, and key employees required to disclose annually interests that could give in Schedule O the process, if any, used by the organization to review the Form 990  12b I did the organization have a written conflict of interest policy? If "No," go to line 13  12c Ves  12d I did the organization have a written deciment retention and destruction policy?  12d I did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  12c Ves  13 I did the organization have a written deciment retention and destruction policy?  15d I did the organization have a written deciment retention and	6	Did the organization have members or stockholders?	6	Yes	
or persons other than the governing body?  1 If the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  1 The governing body?  2 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O  3 Posection B, Policies (This Section B requests information about policies not required by the Internal Revenue Code.)  1 If "Yes," did the organization have local chapters, branches, or affiliates?  1 If Has the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  1 If Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?  2 If Wes, "Got the organization have a written conflict of interest policy? If "No," go to line 13  3 Did the organization have a written conflict of interest policy? If "No," go to line 13  4 Did the organization have a written whistleblower policy?  5 Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," described to brow this was done  1 Did the organization have a written whistleblower policy?  1 Did the organization have a written whistleblower policy?  2 Did the organization have a written whistleblower policy?  3 Did the organization have a written whistleblower policy?  4 Did the organization have a written whistleblower policy?  5 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  3 The organization's Except Co, Executive Dimanagement official  5 Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement wi	7a		7a	Yes	
Big	b		7b	Yes	
b Each committee with authority to act on behalf of the governing body?  5 Each committee with authority to act on behalf of the governing body?  5 Is there any officer, director, trustee, or key employee listed in Part VIII, Section A, who cannot be reached at the organization's maining address? If "Yes," provide the names and addresses in Schedule O.  5 Section B. Policies (This Section B requests information about policies not required by the Internal Revertible Code.)  5 In the organization have local chapters, branches, or affiliates?  5 In the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  10 In the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  11 Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  12 In the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  13 In the organization have a written conflict of interest policy? If "No," go to line 13  14 Vere officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  15 In the organization have a written whistleblower policy?  16 In the organization have a written whistleblower policy?  17 In the organization have a written whistleblower policy?  18 In the organization have a written whistleblower policy?  19 In the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  18 The organization's cemptify data, and contemporaneous substantiation of the deliberation and decision?  19 In the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	8	Did the organization contemporaneously document the meetings held or written actions undertaken during the			
Section Relation of the continue of the cont	а		8a	Yes	
regarization's mailing address? If "yes," provide the names and addresses in Schedule O.  Section B. Policies (This Section B requests information about policies not required by the Internative Revenue Code.)  10a   Did the organization have local chapters, branches, or affiliates?   10a   10a	b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)    Yes   No	9				No
10a I fr Yes," did the organization have local chapters, branches, or affiliates?  11b If Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?  11b Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?  11a Society of the form?  11b Judy of the organization have a written conflict of interest policy? If "No," go to line 13  11c Judy of the organization have a written conflict of interest policy? If "No," go to line 13  11c Judy of the organization have a written whistleblower policy? If "No," go to line 13  12b Yes Judy of the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  11c Yes Judy of the organization have a written whistleblower policy?  11d He organization have a written whistleblower policy?  11d How organization have a written whistleblower policy?  11d How organization have a written whistleblower policy?  11d How organization have a written document retention and destruction policy?  11d How organization have a written whistleblower policy?  11d How organization have a writte	Se				
10a Indicate organization have local chapters, branches, or affiliates?	Re	venue Code.)			
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  12a Passible organization have a written conflict of interest policy? If "No," go to line 13.  12a Yes Passible organization have a written conflict of interest policy? If "No," go to line 13.  12b Yes Passible organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  12b Yes Passible O how this was done  12c Yes Passible O how this was done  12d Yes Passible O how the organization have a written whistleblower policy?  12d Yes Passible O how this was done  12d Yes Pass				Yes	No
affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10a	Did the organization have local chapters, branches, or affiliates?	10a		Νo
Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?  11a   No	b	affiliates, and branches to ensure their operations are consistent with the organization's exempt	10b		
Did the organization have a written conflict of interest policy? If "No," go to line 13	11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing			No
b Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
rise to conflicts?  c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  13 Did the organization have a written whistleblower policy?  14 Did the organization have a written document retention and destruction policy?  15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  15 The organization's CEO, Executive Director, or top management official  15 Yes  16 Other officers or key employees of the organization  17 The organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  16 Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  18 Did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?  19 Yes  10 Section C. Disclosure	12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
In Schedule O how this was done	b		12b	Yes	
Did the organization have a written whistleblower policy?	c			Yes	
Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  The organization's CEO, Executive Director, or top management official	13	Did the organization have a written whistleblower policy?	13	Yes	
Independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  a The organization's CEO, Executive Director, or top management official	14	Did the organization have a written document retention and destruction policy?	14	Yes	
b Other officers or key employees of the organization	15				
If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)  16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	а	The organization's CEO, Executive Director, or top management official	15a	Yes	
Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	b	Other officers or key employees of the organization	15b	Yes	
taxable entity during the year?		If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16a		16a	Yes	
participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	b				
		participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	16b	Yes	
	Se	ection C. Disclosure			

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available.
  - Own website Another's website V Upon request
- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization F

  JIM GREGORY

  100 EAST CARROLL ST

SALISBURY, MD 21801

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	Positi more unles an	on (de e thar	C) o no n one son er ar /trus	t che e bo: is bo nd a itee)	ck x, th employ	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
W. 67		ā,	6			# ed				
(1) Jeffrey F Turner Board Member ( 7/11-10/11 )	1 0	Х						0	0	0
(2) Farouk A Sultanı MD Board Member	1 0	х						0	0	0
(3) Margaret Naleppa President/CEO	40 0	х		Х				741,950	0	48,904
(4) Martin Neat Chairman	10 0	х		Х				22,911	0	0
(5) Herbert J Geary III Board Member	1 0	х						0	0	0
(6) Michael E Crouch MD Board Member	1 0	Х						0	0	0
(7) Murray K Hoy Board Member	1 0	х						7,968	0	0
(8) Christjon J Huddleston MD Board Member	1 0	х						0	0	0
(9) Hugh McLaughlin Board Member	1 0	х						0	0	0
(10) Rene Desmarais MD Board Member (7/11-12/11)	1 0	х						0	0	0
(11) Cynthia Holloway Board Member ( 4/12-6/12 )	1 0	х						0	0	0
(12) Marion Keenan Board Member	1 0	Х						0	0	0
(13) DebORAH Abbott Board Member ( 10/11-6/12 )	1 0	х						0	0	0
(14) Thomas Coates Board Member ( 10/11-6/12 )	1 0	х						0	0	0
(15) Edward W Urban Secretary	1 0	Х		Х				0	0	0
(16) William R McCain Vice-Chairman	1 0	х		Х				0	0	0
(17) Monty Sayler Treasurer	1 0	Х		Х				0	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

<b>(A)</b> Name and Title	(B) A verage hours per week (describe	unles an	on (d e thai	n one son er ai	e bo ıs bo nd a	x, oth		(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
	hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		MISC)	related organizations
(18) Thomas Riccio MD Board Member (1/12-6/12)	1 0	х						0	0	0
(19) Lura Lunsford VP of Operations	40 0			Х				353,197	0	45,560
(20) Bruce I Ritchie CFO	40 0			Х				407,391	0	69,045
(21) Justinian Ngaiza MD Physician	40 0					х		557,898	0	28,384
(22) Paul Zorsky MD Physician	40 0					х		577,043	0	22,962
(23) Gayatrı Sontı Physician	40 0					х		600,918	0	17,439
(24) Andy Pierre MD Physician	40 0					х		694,672	0	33,332
(25) Jacek Malik MD Physician	40 0					х		698,369	0	31,150
(26) R Alan Newberry Former President/CEO	0 0						Х	688,729	0	0
1b Sub-Total				•	_	l	<b>F</b>			
c Total from continuation sheets	to Part VII, Sect	ion A			•		•			
d Total (add lines 1b and 1c) .							•	5,351,046	0	296,776

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee			
	on line 1a? If "Yes," complete Schedule I for such individual	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule I for such person $\cdot \cdot \cdot \cdot \cdot \cdot \cdot \cdot$ .	5		No

#### Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
HORIZON CSA 265 PIT ROAD MOORESVILLE, NC 28115	BIOMEDICAL SERVICES	4,993,909
SHERIDAN ANESTHESIA OF MD PO BOX 452197 SUNRISE, FL 333232197	ANESTHESIA SERVICES	2,146,332
MAYO MEDICAL LABORATORIES PO BOX 9146 MINNEAPOLIS, MN 554809146	MEDICAL SERVICES	1,449,422
SLEEP WAVES INC 873 E BALTIMORE PIKE STE 345 KENNETT SQUARE, PA 19348	MEDICAL SERVICES	1,300,000
SPECIALITY CARE CARDIOVASCULAR RESO DEPT 1614 PO BOX 1614 BIRMINGHAM, AL 352461614	MEDICAL SERVICES	1,094,750
2 Total number of independent contractors (including but not limited to those listed above	) who received more than	

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►59

Form 99								Page <b>9</b>
Part	<b>/</b>	Statement o	or Revenue		<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
nts nts	1a	Federated cam	paigns 1a					
e Ta	b	Membership du	es <b>1b</b>					
કે. a∰	С	Fundraising eve	ents <b>1c</b>					
<u>#</u> =	d	Related organiz	zations 1d	149,246				
Ξğ	e	Government grant	s (contributions) <b>1e</b>	42,857				
tior sr s	f	All other contribution	ons, gifts, grants, and <b>1f</b>	20,547	İ	İ		į
Contributions, gifts, grants and other similar amounts	g		butions included in					
္မ	h	Total. Add lines	s 1a-1f	🖊	212,650			
				Business Code				
JE.	2a	NET PATIENT SERV	/ICES	900099	379,600,682	378,643,996	956,686	
.¥6 ₹4	ь	PURCHASING PART	TNERSHIP INC FROM	900099	1,157,532	1,157,532		
93	c		PARTNERSHIP INCOME	900099	-25,326	-25,326		
er F	d					,		
Ø ⊆	e							
<u> </u>	f	All other progra	am service revenue					
Program Service Revenue	-							
	g		s 2a-2f		380,732,888			
	3		ome (including dividen	· · · · · · · · · · · · · · · · · · ·	5,501,205			5,501,205
			ar amounts) stment of tax-exempt bond	<b>⊢</b>	3,301,203			3,301,203
	5		· · · · · · · · ·	proceeds -	0			
		Royalties : .	(ı) Real	(II) Personal				
	6a	Gross rents	122,518	(II) I CISOIIdi				
	ь	Less rental	179,333					
	c	expenses Rental income	-56,815					
		or (loss)	·	<u> </u>	-56,815			-56,815
	d	Net rental inco	me or (loss)  (i) Securities	(II) Other	30,013			30,013
	7a	Gross amount from sales of assets other	83,376,324	12,694				
	ь	than inventory Less cost or other basis and sales expenses	81,197,898	55,341				
	c	Gain or (loss)	2,178,426	-42,647				
	d	Net gain or (los	ss)		2,135,779			2,135,779
Other Revenue	8a	events (not inc \$ of contributions	s reported on line 1c)					
æ		See Part IV, lir	ne 18 <b>a</b> l					
jer	ь	Less direct ev	penses b					
₹	c		(loss) from fundraising	events 🟲	О			
	9a		rom gaming activities ne 19					
	ь	Less direct ex	penses b					
	С		(loss) from gaming acti	vities	0			
	10a	Gross sales of returns and allo						
	b c		oods sold <b>b</b> (loss) from sales of inve	entory ►	o			
		Miscellaneous	s Revenue	Business Code				
	11a	CAFETERIA		722210	705,123			705,123
	b	PARTNERSHIP	PINCOME	900099	16,057		16,057	
	С	MANAGEMENT	Γ FEES	561000	200,000		200,000	
	d		ue		9,479			9,479
	e	Total. Add lines			930,659			
	12	Total revenue.	See Instructions .	▶	389,456,366	379,776,202	1,172,743	8,294,771
								orm <b>990</b> (2011)

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

<u>C</u>	heck if Schedule O contains a response to any question in this Part IX	<u> </u>			
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	( <b>A)</b> Total expenses	( <b>B</b> ) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	0			
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	1,782,643	1,614,106	164,667	3,870
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	292,558	264,899	27,024	635
7	Other salaries and wages	144,174,017	130,543,351	13,317,684	312,982
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	5,460,128	4,943,910	504,365	11,853
9	Other employee benefits	20,572,478	18,625,517	1,902,256	44,705
10	Payroll taxes	9,989,961	9,156,042	814,356	19,563
11	Fees for services (non-employees)			·	
 a	Management	0			
ь	Legal	549,485	981	548,504	
С	Accounting	182,776		182,776	
d	Lobbying	28,836	28,836	·	
e	Professional fundraising See Part IV, line 17	0			
f	Investment management fees	1,111,235		1,111,235	
g	Other	0		1,111,233	
12	Advertising and promotion	0			
13	Office expenses	102,395,853	100,090,204	2,248,983	56,666
14	Information technology	778,303	769,605	· · · · · · · · · · · · · · · · · · ·	
15	Royalties	0	, 63,665	3,030	
16	•	4,820,033	4,820,033		_
17	Occupancy	560,640	377,322	175,654	7,664
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	377,322	173,034	7,004
19	Conferences, conventions, and meetings	80,300	80,300		
20	Interest	6,212,928	6,212,928		
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	21,715,233	21,669,139	46,094	
23	Insurance	4,079,547	750,087	3,329,460	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	PROFESSIONAL FEES	33,484,700	22,920,946	10,545,551	18,203
b	BAD DEBTS	16,616,061	16,616,061		
С	DUES	541,922	173,058	368,342	522
d					
е					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	375,429,637	339,657,325	35,295,649	476,663
26	Joint costs. Check here ► if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
				Fo	rm <b>990</b> (2011)

Part X **Balance Sheet** (A) (B) Beginning of year End of year 150,629 272,321 1 1 25.487.082 24.436,989 2 2 3 0 3 0 35.831.829 39.259.952 4 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . . . 0 0 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of ol 0 6 0 0 7 7.612.015 8 7.526.666 9 4.722.221 5,696,943 Prepaid expenses and deferred charges . . . . . . 10a 445,417,663 Land, buildings, and equipment cost or other basis *Complete* Part VI of Schedule D 10a 10b 245,183,046 b Less accumulated depreciation . . . . 206,153,752 10c 200,234,617 141,953,184 11 160,583,035 11 12 12 Investments—other securities See Part IV, line 11 . . . . . . 0 13 13 0 Investments—program-related See Part IV, line 11 . . 0 14 Intangible assets . . . . . . . . . 14 70,497,354 15 69,956,747 15 492,408,066 507,967,270 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 16 13,928,109 17 19,292,791 17 Accounts payable and accrued expenses . 18 18 0 19 19 0 20 134.315.588 20 131.216.694 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 21 0 Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 0 0 22 0 0 23 Secured mortgages and notes payable to unrelated third parties . . . 23 24 Unsecured notes and loans payable to unrelated third parties . . . . 60,000 24 45,000 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 35,069,575 25 46,184,855 D . . . . . 26 183,373,272 26 196,739,340 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 286,634,592 27 287,902,813 Unrestricted net assets . . . . 14,335,033 28 15,254,167 28 Temporarily restricted net assets . . . . . Fund 29 8,065,169 29 8,070,950 Permanently restricted net assets . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 30 Capital stock or trust principal, or current funds . . . . . Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 309.034.794 33 311,227,930 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 492,408,066 507.967.270

Pal	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		389.4	156,36
2	Total expenses (must equal Part IX, column (A), line 25)	2			129,63
3	Revenue less expenses Subtract line 2 from line 1	3		14,0	026,72
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		309,0	34,79
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-11,8	333,59
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		311,2	227,930
Par	The triangle of the contains a response to any question in this Part XII			୮	
1	Accounting method used to prepare the Form 990			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?	[	2b	Yes	
c					
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both  Separate basis  Consolidated basis  Both consolidated and separated basis	sued			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	:	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b		

#### OMB No 1545-0047

Inspection

#### **SCHEDULE A**

(Form 990 or 990EZ)

Name of the organization PENINSULA REGIONAL MEDICAL CENTER

Department of the Treasury Internal Revenue Service

2

3

h

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

**Employer identification number** 

Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II)

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II )

A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).

A community trust described in section 170(b)(1)(A)(vi) (Complete Part II)

An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III)

10 An organization organized and operated exclusively to test for public safety Seesection 509(a)(4).

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h

Type III - Other c Type III - Functionally integrated Type I **b** Type II

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (III) below, the governing body of the the supported organization?

(ii) a family member of a person described in (i) above?

(iii) a 35% controlled entity of a person described in (i) or (ii) above?

Provide the following information about the supported organization(s)

Yes No 11g(i) 11g(ii) 11g(iii)

(i) Name of supported organization	(ii) EIN			(iv)  Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		e on in anized S ?	(vii) A mount of support?	
		ınstructions))	Yes	No	Yes	No	Yes	No		
Total										

instructions

Sch	edule A (Form 990 or 99	90-EZ)2011						Page <b>2</b>
	(Complet	e only if you	checked the	box on line 5,	7, or 8 of Part	<b>(b)(1)(A)(iv)</b> I or if the orgar	nızatıon faıle	d to qualify
			<u>organızatıon f</u>	fails to qualify ι	<u>under the tests</u>	listed below, pl	<u>lease comple</u>	ete Part III.)
	ection A. Public Su					Т	1	
Cal	endar year (or fiscal ye in)	ar beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	(e) 2011	( <b>f</b> ) Total
1	Gifts, grants, contribut	ions, and						
	membership fees recei							
	ınclude any "unusual							
_	grants ") Tax revenues levied fo	rtho						
2	organization's benefit a							
	paid to or expended on							
	behalf							
3	The value of services of							
	furnished by a governme the organization withou							
4	Total. Add lines 1 thro	_						
5	The portion of total cor	-						
-	by each person (other	than a						
	governmental unit or p	•						
	supported organization line 1 that exceeds 2%							
	amount shown on line 1							
	(f)	21,0014						
6	Public Support. Subtractine 4	ct line 5 from						
S	ection B. Total Sup	port						
Cal	<b>endar year</b> (or fiscal yea	r beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	<b>(e)</b> 2011	(f) Total
_	ın)	_	(4) 2007	(2) 2000	(4) 2005	(4) 2020	(0) 2022	(1) 1 3 4 4
7 8	A mounts from line 4 Gross income from inte	rost –						
0	dividends, payments re							
	securities loans, rents							
	and income from simila	ır						
_	sources							
9	Net income from unrela business activities, wh							
	not the business is reg							
	carried on							
10	Other income (Explain							
	IV ) Do not include gai from the sale of capital							
11	Total support (Add line							
	through 10)							
12	Gross receipts from re	lated activities	s, etc (See inst	ructions )			12	
13	First Five Years If the		r the organizati	on's first, second	l, thırd, fourth, or	fıfth tax year as a	501(c)(3) or	
	check this box and <b>sto</b>	p here						<b>▶</b> □
S	ection C. Computat	ion of Publ	ic Support F	Percentage				
14	Public Support Percen	tage for 2011	(line 6 column	(f) dıvıded by lıne	11 column (f))		14	
15	Public Support Percen	tage for 2010	Schedule A , Pa	rt II, line 14			15	
16a	33 1/3% support test-					line 14 is 33 1/3%	% or more, che	
h	and <b>stop here.</b> The org  33 1/3% support test					6a and line 15 is	33 1/20% or m	ore check this
D	box and <b>stop here.</b> The					oa, and inte 15 IS	1/3%0 UI M	ore, check this
17a	10%-facts-and-circum	-	•		-	ne 13, 16a, or 16	b and line 14	٠,
	ıs 10% or more, and ıf							
	in Part IV how the orga	anızatıon meet	s the "facts and	d circumstances"	test The organiz	zatıon qualıfıes as	a publicly su	
b	organization 10%-facts-and-circum	stances test—	<b>2010.</b> If the ora	anization did not	check a hov on li	ne 13, 16a 16b	or 17a and lin	<b>▶</b> □
,	15 is 10% or more, an							-
	Explain in Part IV how	the organizati						
10	supported organization  Private Foundation If t		n did not chools	a hov on line 12	16a 16h 17a a	or 17h chack this	hov and coc	<b>►</b> □

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).						
	Facts And Circumstances Test						
Explanation							

Schedule A (Form 990 or 990-EZ) 2011

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493120007173

OMB No 1545-0047

#### **SCHEDULE C** (Form 990 or 990-EZ)

Department of the Treasury

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

Political Campaign and Lobbying Activities

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Internal Revenue Service

f the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),
then
▶ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
▶ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
Section 527 organizations Complete Part I-A only
f the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then
▶ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B

If the	, ,, , <u> </u>	t have NOT filed Form 5768 (election ui s," to Form 990, Part IV, Line 5 (Pro zations, Complete Part III	· ·	• •	•
Nar	me of the organization	Zadono Gonipiato Fare III		Employer iden	tification number
PEN	INSULA REGIONAL MEDICAL CENTER			52-0591628	
Pari	I-A Complete if the or	ganization is exempt under s	section 501(c		organization.
1 2		ganızatıon's dırect and ındırect politic	•	•	\$
3	Volunteer hours				
Par	Complete if the or	ganization is exempt under s	section 501(c	1(3)	
1		e tax incurred by the organization und		<u>/(5/.</u> ▶	<u> </u>
2		e tax incurred by organization manage		4955 <b>b</b>	*
3		section 4955 tax, did it file Form 472			⊤ Yes
4a	Was a correction made?	, , , , , , , , , , , , , , , , , , , ,	o .o. co , cu.		Γ Yes Γ No
b	If "Yes," describe in Part IV				, 165 , 146
		ganization is exempt under s	section 501(c	) except section 501	.(c)(3).
1	<u> </u>	ended by the filing organization for sec			\$
2		organization's funds contributed to oth			\$
3	Total exempt function expendi	tures Add lines 1 and 2 Enter here a	ınd on Form 1120	)-POL, line 17b ►	\$
4	Did the filing organization file <b>F</b>	Form 1120-POL for this year?			⊤ Yes
5	organization made payments famount of political contribution	nd employer identification number (EI For each organization listed, enter the ns received that were promptly and di political action committee (PAC) If a	e amount paid fror rectly delivered t	n the filing organization's f o a separate political orga	unds Also enter the nızatıon, such as a
	(a) Name	(b) Address	<b>(c)</b> EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0-

**f** Grassroots lobbying expenditures

(The term "expenditures" means amounts paid or incurred.)  Lia Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 over \$1,000,000 but not over \$1,000,000 \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)	ווטפ	edule C (F	01111 9 9 0 01 9 9 0 - EZ ) 2 0 1 1					Page <b>∠</b>
A Check   If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member expenses, and share of excess lobbying expenditures)    Check   If the filing organization checked box A and "limited control" provisions apply    Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures to influence a legislative body (direct lobbying)	Pa	rt II-A		n is exempt under	section 501(	c)(3) and fi	iled Form 5768	(election
expenses, and share of excess lobbying expenditures)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures to influence public opinion (grass roots lobbying)  Lobbying expenditures to influence a legislative body (direct lobbying)  Total lobbying expenditures (add lines 1a and 1b)  Other exempt purpose expenditures  Total obtaining purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,0	١	Check		an affiliated group (and	lıst ın Part IV ea	ch affiliated gr	oup member's nam	e, address, EIN,
Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Total lobbying expenditures to influence public opinion (grass roots lobbying)  Total lobbying expenditures (add lines 1 aand 1b)  Other exempt purpose expenditures (add lines 1 aand 1b)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  If the excess over \$1,000,000			expenses, and share of excess lob	bying expenditures)		_	•	
Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$	3	Check	ıf the filing organization checked bo	ox A and "limited contro	ol" provisions app	ly	1	1
(The term "expenditures" means amounts paid or incurred.)  Ital Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but			Limits on Lobbying	Expenditures			(a) Filing	(b) Affiliated
Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S100,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000  Over \$1,000,000  The lobbying nontaxable amount is:  Not over \$500,000  Over \$1,000,000  Over \$1,000,00					l.)		Organization's Totals	Group Totals
b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,7000,000  Over \$1,000,000 but not over \$1,7000,000  S225,000 plus 15% of the excess over \$1,000,000  Over \$1,7000,000  Over \$1,7000,000  F17,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$1,7000,000  F17,000,000  F17,000		<b>-</b>			1 \		100013	1 ocars
c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  In the excess over \$1,000,000  F1,000,000  F1,000,0				· -				
d O ther exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000					ying)			
Total exempt purpose expenditures (add lines 1c and 1d)    Lobbying nontaxable amount Enter the amount from the following table in both columns   If the amount on line 1e, column (a) or (b) is:			,	b)				
f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$17,000,000 but not over \$1,7000,000  Over \$17,000,000 but not over \$17,000,000  S225,000 plus 10% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  Over \$17,000,000  S225,000 plus 5% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  S1,000,000  S1,000,0	d	Otherexe	empt purpose expenditures					
Columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000  Over \$1,500,000  S1,000,000	e	Total exe	mpt purpose expenditures (add lines 1	.c and 1d)				
Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,000,000  Over \$1,500,000 but not over \$1,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  S1,000,000  Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  Subtract line 1f from line 1c If zero or less, enter -0-  If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying celling amount	f		nontaxable amount Enter the amount	from the following table	in both			
Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,000,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,00		If the an	ount on line 1e, column (a) or (b) is:	The lobbying nontax	able amount is:			
Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Section \$225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1ffrom line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  2a Lobbying ceiling amount		Not over \$5	500,000	20% of the amount on lii	ne 1e			
Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,00		Over \$500,	000 but not over \$1,000,000	\$100,000 plus 15% of the	e excess over \$500,0	000		
g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying celling amount		Over \$1,00	0,000 but not over \$1,500,000	\$175,000 plus 10% of the	e excess over \$1,000	,000		
g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount		Over \$1,50	0,000 but not over \$17,000,000	\$225,000 plus 5% of the	excess over \$1,500,	000		
h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount		Over \$17,0	00,000	\$1,000,000				
h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount								
i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount		Grassroo	ts nontaxable amount (enter 25% of li	ne 1f)				
i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount	h	Subtract	line 1a from line 1a If zero or less. en	ter -0 -				
Jection 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying ceiling amount								
4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount					organization file	Form 4720 re	portina	
(Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount							F - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	┌ Yes ┌ No
Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 2009  Lobbying non-taxable amount		(Sor	ne organizations that made a	section 501(h) el	ection do not	have to co		ne five
beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  b Lobbying ceiling amount			Lobbying Exp	enditures During	4-Year Avera	ging Period	d	
<b>b</b> Lobbying ceiling amount				(a) 2008	<b>(b)</b> 2009	(c) 2010	(d) 2011	<b>(e)</b> Total
	2a	Lobbyin	g non-taxable amount					
	b							
c Total lobbying expenditures	c	Total loi	obying expenditures					
d Grassroots non-taxable amount	d	Grassro	ots non-taxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))	e							

	,	<u> </u>	~ 9 '
Part II-B	Complete if the organiz	ation is exempt under section 501(c)(3) and has NOT filed Form 576	8
	(election under section	501(h)).	

		(i	a)	(b)	
		Yes	No	Amount	
L	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
а	Volunteers?		No		
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		No		
C	Media advertisements?		No		
d	Mailings to members, legislators, or the public?		No		
e	Publications, or published or broadcast statements?		No		
f	Grants to other organizations for lobbying purposes?		No		
g	Direct contact with legislators, their staffs, government officials, or a legislative body?		No		
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No		
i	Other activities? If "Yes," describe in Part IV	Yes		28,836	
j	Total lines 1c through 1i			28,836	
2a	Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$ ?		No		
b	If "Yes," enter the amount of any tax incurred under section 4912				
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912		ľ		
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
221	+ HI-A. Complete if the organization is exempt under section $E01(c)(A)$ section	E01/6	\ <u></u>	r sostion	

## Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

# Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
а	Current year	2a	
b	Carryover from last year	2b	
С	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

#### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier	Return Reference	Explanation
OTHER ACTIVITIES		PENINSULA REGIONAL MEDICAL CENTER PAYS DUES TO ORGANIZATIONS THAT LOBBY FEDERAL AND STATE LEGISLATORS ON BEHALF OF HOSPITALS AND HEALTH SYSTEMS THE PORTION OF DUES PAID TO THE AMERICAN HOSPITAL ASSOCIATION AND THE MARYLAND HOSPITAL ASSOCIATION ATTRIBUTABLE TO LOBBYING DURING FY 2012 TOTALED \$28,836

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493120007173

OMB No 1545-0047

Department of the Treasury

**SCHEDULE D** (Form 990)

> ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

**Supplemental Financial Statements** 

Open to Public

tema	Revenue Service	orm 990. ► See separate instructions.	Inspection
	me of the organization IINSULA REGIONAL MEDICAL CENTER		Employer identification number
PLI	INSULA REGIONAL MEDICAL CENTER		52-0591628
Pa	rt I Organizations Maintaining Donor A		unds or Accounts. Complete if the
	organization answered "Yes" to Form 99	90, Part IV, line 6. (a) Donor advised funds	(h) Funds and other assounts
ì	Total number at end of year	(a) Donor advised funds	(b) Funds and other accounts
•	Aggregate contributions to (during year)		
- 3	Aggregate grants from (during year)		
1	Aggregate value at end of year		
5	Did the organization inform all donors and donor adv		or advised
_	funds are the organization's property, subject to the		Γ Yes Γ No
5	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ber conferring impermissible private benefit		•
Pa	rt III Conservation Easements. Complete	ıf the organization answered "Yes" to	o Form 990, Part IV, line 7.
L 2	Purpose(s) of conservation easements held by the o  Preservation of land for public use (e g , recreat  Protection of natural habitat  Preservation of open space  Complete lines 2a-2d if the organization held a qual easement on the last day of the tax year	nion or pleasure) Preservation of an Preservation of a c	historically importantly land area certified historic structure
	easement on the last day of the tax year	[	Held at the End of the Year
а	Total number of conservation easements		2a
ь	Total acreage restricted by conservation easements	s	2b
c	Number of conservation easements on a certified his	storic structure included in (a)	2c
d	Number of conservation easements included in (c) a	cquired after 8/17/06	2d
3	Number of conservation easements modified, transfe	ء erred, released, extinguished, or terminate	d by the organization during
	the taxable year 🗕		
1	Number of states where property subject to conserv	ation easement is located .	
5	Does the organization have a written policy regardin enforcement of the conservation easements it holds	g the periodic monitoring, inspection, hand	Hing of violations, and Yes No
5	Staff and volunteer hours devoted to monitoring, ins	pecting and enforcing conservation easem	ents during the year ►
,	Amount of expenses incurred in monitoring, inspecti	ing, and enforcing conservation easements	s during the year
	<b>▶</b> \$		
3	Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	2(d) above satisfy the requirements of sec	tion Yes No
•	In Part XIV, describe how the organization reports c balance sheet, and include, if applicable, the text of the organization's accounting for conservation easer	the footnote to the organization's financial	
ar	t III Organizations Maintaining Collection Complete if the organization answered	ons of Art, Historical Treasures,	or Other Similar Assets.
La	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fire	5 116, not to report in its revenue stateme I for public exhibition, education or researc	ch in furtherance of public service,
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research in	
	(i) Revenues included in Form 990, Part VIII, line 1	<u> </u>	<b>►</b> \$
	(ii) Assets included in Form 990, Part X		<b>►</b> \$
2	If the organization received or held works of art, hist following amounts required to be reported under SFA		· <u></u>
а	Revenues included in Form 990, Part VIII, line 1		<b>▶-</b> \$

**b** Assets included in Form 990, Part X

Par	Organizations Maintaining Colle	ections of Art, H	ISTO	ricai	ireas	ures, or O	tne	r Similar Ass	ets (co	<u>ntınued)</u>
3	Using the organization's accession and other relations (check all that apply)	ecords, check any of	the f	ollowir	ng that a	are a significa	nt u	se of its collection	n	
а	Public exhibition	d	Г	Loa	an or ex	change progra	ams			
b	Scholarly research	e	· 「	- Ot	ner					
С	Preservation for future generations									
4	Provide a description of the organization's colle Part XIV	ections and explain h	ow th	ney fur	ther the	e organization'	's ex	empt purpose in		
5	During the year, did the organization solicit or assets to be sold to raise funds rather than to								Yes	┌ No
Par	Part IV, line 9, or reported an amo					on answered	Y" t	es" to Form 99	0,	
1a	Is the organization an agent, trustee, custodia included on Form 990, Part X?	n or other intermedia	ry for	contr	ıbutıons	s or other ass	ets i	not $\Gamma$	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV a	ind complete the follo	owing	table		Г		Amo	unt	
С	Beginning balance						1c	7110	- Lanc	
d	Additions during the year					-	1d			
e	Distributions during the year					H	1e			
f	Ending balance					<b>—</b>	1f			
2a	Did the organization include an amount on Forn	n 990. Part X. line 2:	1?			_			Yes	┌ No
	If "Yes," explain the arrangement in Part XIV	,	_					,		,
	rt V Endowment Funds. Complete if t	the organization a	nswe	red "	Yes" to	Form 990,	Par	t IV, line 10.		
		(a)Current Year	<b>(b)</b> Prio	or Year	(c)	Two Years Back	(d	Three Years Back	<b>(e)</b> Four Y	ears Back
1a	Beginning of year balance	34,191,392		28,295,	_	25,231,843		29,317,177		
b	Contributions	12,685		105,		206,86	+	110,900		
С	Investment earnings or losses	801,060		6,047,	698	3,074,487	4_	-4,000,545		
d	Grants or scholarships									
е	Other expenditures for facilities and programs						-			
f	Administrative expenses	271,030		257,	_	217,196	_	195,689		
g	End of year balance	34,734,107		34,191,	392	28,295,999	7	25,231,843		
2	Provide the estimated percentage of the year e									
а	Board designated or quasi-endowment 🕨 5	0 825 %								
b	Permanent endowment ► 0 153 %									
c	Term endowment ► 49 022 %									
3a	Are there endowment funds not in the possessionganization by	on of the organizatio	n tha	t are h	eld and	l admınıstered	for	the	Yes	No
	(i) unrelated organizations							3a(i)		No No
	(ii) related organizations							3a(ii)		No
b	If "Yes" to 3a(II), are the related organizations	listed as required or	n Sch	edule I	۲۶.			Зь		
4	Describe in Part XIV the intended uses of the o									
Par	t VI Land, Buildings, and Equipmen	<b>t.</b> See Form 990,	<u>Part</u>	X, lın	e 10.					
	Description of property				or other estment)	( <b>b)</b> Cost or oth basis (other)		(c) Accumulated depreciation	( <b>d</b> ) Bo	ok value
1a	Land					10,636,	389		1	0,636,389
b	Buildings					199,046,	366	58,823,259	14	0,223,107
c	Leasehold improvements									
d	Equipment					221,877,	626	180,781,833	4	1,095,793
						13,857,	282	5,577,954		8,279,328
Tota	I. Add lines 1a-1e (Column (d) should equal Form	n 990, Part X, column (	(B), III	ne 10(d	:).) .			🕨	20	0,234,617

Part VII Investments—Other Securities. S  (a) Description of security or category			d of valuation
(including name of security)	(b)Book value		-year market value
(1)Financial derivatives			
(2)Closely-held equity interests			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		12	
Part VIII Investments—Program Related.			d of valuation
(a) Description of investment type	(b) Book value		-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)	<b>P</b>		
Part IX Other Assets. See Form 990, Part X			
·	cription		(b) Book value
(1) INVESTMENT IN PARTNERSHIP			950,793
(2) UNAMORTIZED FINANCING COSTS			2,352,419
(3) OTHER ASSETS			3,104,051
(4) DEBT SERVICE RESERVE FUND			9,311,461
(5) DONOR RESTRICTED FUND			24,488,500
(6) SELF-INSURANCE FUND			13,003,852
(7) BO ARD DESIGNATED INVESTMENTS			16,745,671
Total. (Column (b) should equal Form 990, Part X, col.(B) In	ne 15 )		69,956,747
Part X Other Liabilities. See Form 990, Pa			03/300/11/
1 (a) Description of Liability	(b) A mount		
Federal Income Taxes	0		
ADVANCES FROM THIRD PARTY PAYORS	9,957,866		
ACCRUED SELF INSURANCE LIABILITIES	11,069,951		
OTHER LIABILITIES	2,539,346		
EMP COMP RELATED PAYROLL TAX	13,505,228		
PENSION FUNDING LIABILITY	9,112,464		
Tabel (California (h.) 1. 11. 15. 200 C. 11. 15. 15.			
<b>Total.</b> (Column (b) should equal Form 990, Part X, col (B) line 25)	46,184,855		

Par	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	389,456,366
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	375,429,637
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	14,026,729
4	Net unrealized gains (losses) on investments	4	-868,468
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-10,965,125
9	Total adjustments (net) Add lines 4 - 8	9	-11,833,593
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	2,193,136
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Re	
1	Total revenue, gains, and other support per audited financial statements	1	389,954,664
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	1,746,090
3	Subtract line <b>2e</b> from line <b>1</b>	3	388,208,574
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 1,111,235		
b	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	4c	1,247,792
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	389,456,366
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per	
1	Total expenses and losses per audited financial statements	1	374,161,168
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	179,333
3	Subtract line <b>2e</b> from line <b>1</b>	3	373,981,835
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a 1,111,235		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	1,447,802
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	375,429,637

#### Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	THE ORGANIZATION'S ENDOWMENT FUNDS ARE USED FOR CAPITAL, PATIENT SERVICES OR EDUCATIONAL PURPOSES
FIN 48 FOOTNOTE	PART X, LINE 2	The organization did not have any uncertain tax positions that were material to the financial statements. Accordingly, the organization did not include a FIN 48 footnote in its audited financial statements.
RECONCILIATION	PARTS XI - XIII	PART XI, LINE 8 - PENSION ADJUSTMENT - FAS 158 \$(14,092,708) INVESTMENT INCOME SWAP 2,131,445 CHANGE IN EQUITY INTEREST OF FOUNDATION 931,783 CAPITAL CAMPAIGN TRANSFERS FROM FOUNDATION 332 U/R NET ASSETS RELEASED FROM RESTRICTION 40,325 ENDOWMENT DONATIONS (12,685) NET ASSETS RELEASED FROM RESTRICTION (267,401) PARTNERSHIP K- 1 INCOME ON RETURN NOT ON BOOKS 303,790 ROUNDING (6)

### OMB No 1545-0047

Open to Public **Inspection** 

#### **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

### Hospitals ► Complete if the organization answered "Yes" to Form 990, Part IV, question 20.

► Attach to Form 990. ► See separate instructions.

Name of the organization PENINSULA REGIONAL MEDICAL CENTER **Employer identification number** 

					52-	0591628			
P	art I Charity Care and	Certain O	ther Comr	nunity Benefits at	t Cost				
						_		Yes	No
1a	Did the organization have a c	harity care po	olicy? If "No,	" skip to question 6a			1a	Yes	
b	If "Yes," is it a written policy	·				[	1b	Yes	
2	If the organization had multip care policy to the various hos		ındıcate whic	h of the following best	describes application (	of the charity			
	Applied uniformly to all ho	spitals		Applied uniformly	to most hospitals				
	Generally tailored to indiv	•	ls	,					
3	Answer the following based or organization's patients during			y criteria that applies	to the largest number o	of the			
а	Did the organization use Fede If "Yes," indicate which of the					care?	3a	Yes	
	Г <sub>100%</sub> Г <sub>150%</sub>			Other	, %		<u>Ja</u>	165	
ь			eliaihility for		are? If				
	"Yes," indicate which of the fo						3b	Yes	
		_			_		3D	res	
	200% 250%	<b>▼</b> 30	о% Г	350% <b></b> 40	0%	<u>%</u>			
С	If the organization did not use determining eligibility for free test or other threshold, regard	or discounte	d care Inclu	de in the description w	hether the organization				
4	Did the organization's policy	provide free c	r discounted	care to the "medically	ındıgent"?		4	Yes	
5a	Did the organization budget a the tax year?			ted care provided unde	er its financial assistar	nce policy during	5a	Yes	
b	If "Yes," dıd the organızatıon'	s charity car	e expenses e	xceed the budgeted ar	mount?		5b	Yes	
c	If "Yes" to line 5b, as a resul- care to a patient who was elig						5c		No
6a	Did the organization prepare a	a community	benefit repor	tduring the tax year?			6a	Yes	
6b	If "Yes," did the organization	make ıt avaıl	able to the p	ublic?		[	6b	Yes	
	Complete the following table worksheets with the Schedule		ksheets prov	ıded ın the Schedule H	instructions Do not s	ubmıt these			
7	Charity Care and Certain O	ther Commu	nity Benefits	at Cost					
	Charity Care and Means-Tested Government Programs	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community b expense	enefit	(f) Pero total ex	
а	Charity care at cost (from Worksheet 1)			15,312,109	0	15,31	2,109	4	270 %
b	Medicaid (from Worksheet 3, column a)							·	
С	Costs of other means-tested government programs (from Worksheet 3, column b)								
d	<b>Total</b> Charity Care and Means-Tested Government Programs			15,312,109	0	15,31	2,109	4	270 %
e	Other Benefits Community health improvement services and community benefit operations (from								
f	(Worksheet 4)		52,872	1,692,659	316,904		5,755		380 %
g	(from Worksheet 5) Subsidized health services		1,466	804,863	43,028		7 911		720 %
h	(from Worksheet 6) Research (from Worksheet 7)		27,258 0	9,414,847 3,973	3,237,036	<u> </u>	7,811 3,973	1	720 %
i	Cash and in-kind contributions for community benefit (from Worksheet 8)		5,258	145,303	420		4,883	0	040 %
j	<b>Total</b> Other Benefits		86,854	12,061,645	3,597,388		, 4,257		350 %
k	Total. Add lines 7d and 7j		86,854	27,373,754	3,597,388	23,77	6,366	6	620 %

Pa	Community Building	ng Activitie	<b>s</b> Complete t	this table if the oi	ganızat	ion co	nducte	d any commur	nity b		9
		(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community building expense		rect offs revenue	-	(e) Net communit building expense		(f) Perc total ex	
1	Physical improvements and housing										
2	Economic development			91	0		0		910		0 %
3	Community support			11,77	6		0	11,	,776		0 %
4	Environmental improvements			143,80			0	143	,802	n	040 %
5	Leadership development and training for community members			113/00			v	113)	,002		010 //
	Coalition building			17,50	6		0	17,	,506		0 %
7	Community health improvement advocacy										
8	Workforce development			2,02	8		0	2,	,028		0 %
9	Other										
.0	Total  t IIII Bad Debt, Medicar	- 0 C-II	tion Duo stic	176,02	2		0	176,	,022	0	040 %
1 2 3 4 Sectt 5 6 7 8 Sectt 9a b	ion A. Bad Debt Expense  Did the organization report bad Statement No 15?  Enter the amount of the organization report bad Statement No 15?  Enter the estimated amount of patients eligible under the organizations eligible under the organizationale for including a portion of the enter of the cost is rationale for including a portion of the enter of the	zation's bad de the organization's chain anization's chain anization's chain anization's chain anization's chain anization's of bad debt are method care sof care relatives in the surplusion of the method us with anization anization procession practice of the collection procession anization's collection practice of the collection practice of th	ebt expense ion's bad debt arity care policithe organization of the  expense attributably  on's financial stater rmining the amount nmunity benefit  and IME)  s on line 5  ed in line 7 should le used to determine  tio  uring the tax year? d to the largest nund for patients who a	e to nents that is reported the amo Other her of its re known	. 2 3 at described on line 5 6 7 d as count representation of the country of the	ribes banes 2 ar	16,616,061  0 ad debt expense ad 3, and  229,798,559  211,176,281  18,622,278  by benefit an line 6		Yes Yes Yes	No	
Pa	rt IV Management Com								_		
	(a) Name of entity	(E	O) Description of pi activity of entit		(c) Organı profit % c ownersh	r stock	er	) Officers, directors, trustees, or key nployees' profit % stock ownership%	pro	e) Physic ofit % or ownershi	stock
L									$\downarrow$		
2											_
3											
4											
5											
6											
7											
3											
9											
10									1		
11									+		
12									+		
13									+		

Part	V Facility Information									
Secti	on A. Hospital Facilities	Licensed	Gener	Childr	Teach	Critica	Resea	ER-24	ER-other	
(list in	order of size from largest to smallest)	sed hos	General medical &	Children's hospital	Teaching hospital	al acces	Research facility	ER-24 hours	her	
How many hospital facilities did the organization operate du the tax year? <b>1</b>		l hospital	cal & surgical	sptal	pta	Ortical access hospital	lity			
Namo	and address									
Mairie	and address									Other (Describe)
1	PENINSULA REGIONAL MEDICAL CENTER 100 E CARROLL STREET SALISBURY, MD 218015493	×	х					х		
		-								
		<u> </u>								
		1				<u> </u>				
		<u> </u>								
		<u> </u>				<u> </u>				
		<u> </u>				<u> </u>		-		
		1				-		1		
		1								
		1								

# Part V Facility Information (continued) Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V , Section A )

#### PENINSULA REGIONAL MEDICAL CENTER

Name of Hospital Facility:	
Line Number of Hospital Facility (from Schedule H, Part V, Section A):	1

		Yes	No
Community Health Needs Assessment (Lines 1 through 7 are optional for 2011)			
1 During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment ("Needs Assessment")? If "No," skip to question 8	1	Yes	
If "Yes," indicate what the Needs Assessment describes (check all that apply)			
a 🔽 A definition of the community served by the hospital facility			
<b>b</b> Pemographics of the community			
c Existing health care facilities and resources within the community that are available to respond to the health needs of the community			
d 🔽 How data was obtained			
e 🔽 The health needs of the community			
f Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
g $lacksquare$ The process for identifying and prioritizing community health needs and services to meet those needs			
<b>h</b> $lackbrack lack$ The process for consulting with persons representing the community's interests			
i 🔽 Information gaps that limit the hospital facility's ability to assess the community's health needs			
j 🔽 O ther (describe in Part VI)			
2 Indicate the tax year the hospital facility last conducted a Needs Assessment 20 <u>08</u>			
3 In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted	3	Yes	
4 Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the	_		
other hospital facilities in Part VI	4	Yes	
5 Did the hospital facility make its Needs Assessment widely available to the public?	5	res	
If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)  a 🔽 Hospital facility's website			
b   Available upon request from the hospital facility			
c  Other (describe in Part VI)  6 If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)			
a 🔽 Adoption of an implementation strategy to address the health needs of the hospital facility's community			
<b>b</b> Execution of the implementation strategy			
c			
d $\overline{\lor}$ Participation in community-wide community benefit plan			
e 🔽 Inclusion of a community benefit section in operational plans			
f Adoption of a budget for provision of services that address the needs identified in the CHNA			
g V Prioritization of health needs in the community			
h $\overline{\lor}$ Prioritization of health needs in the community			
i V Other (describe in Part VI)			
7 Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No,"			
explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs	7	Yes	
Financial Assistance Policy			
Did the hospital facility have in place during the tax year a written financial assistance policy that			
8 Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	8	Yes	
9 Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	9	Yes	
If "Yes," indicate the FPG family income limit for eligibility for free care 200 %  If "No," explain in Part VI the criteria the hospital facility used			

P	art V Facility Information (continued)			
			Yes	No
10	Used FPG to determine eligibility for providing discounted care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for discounted care 300 % If "No," explain in Part VI the criteria the hospital facility used			
11	Explained the basis for calculating amounts charged to patients?	11	Yes	ı
	If "Yes," indicate the factors used in determining such amounts (check all that apply)		163	
	a  Income level			
	b Asset level			
	c  Medical indigency			
	d Insurance status			
	e Uninsured discount			
	f  Medicaid/Medicare			
	· ·			
12		4.0	V	ı
	Explained the method for applying for financial assistance?	12	Yes	
13	Included measures to publicize the policy within the community served by the hospital facility?	13	Yes	
	The policy was posted at all times on the hospital facility's web site			
	, , ,			
	The policy was posted in the hospital facility's emergency rooms or waiting rooms			
	d The policy was posted in the hospital facility's admissions offices			
	The policy was provided, in writing, to patients upon admission to the hospital facility			
	f  The policy was available upon request			
	g V Other (describe in Part VI)			
	ling and Collections		1 1	
14	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?	14	Yes	ı
15	Check all of the following collection actions against an individual that were permitted under the hospital facility's			
	policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's			
	FAP			
	a Reporting to credit agency			
	b Lawsuits			
	c Liens on residences			
	d Body attachments or arrests			
	e Cother similar actions (describe in Part VI)	ı		ı
16	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP?	16		Νo
	If "Yes," check all actions in which the hospital facility or a third party engaged	10		140
	a Reporting to credit agency			
	b Lawsuits			
	c Liens on residences			
	d Body attachments			
17				
1/	Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)			
	a 🔽 Notified patients of the financial assistance policy upon admission			
	<b>b</b> Notified patients of the financial assistance policy prior to discharge			
	c 🔽 Notified patients of the financial assistance policy in communications with the patients regarding the patients'			
	<u>bill</u> s			
	d 🔽 Documented its determination of whether patients were eligible for financial assistance under the hospital			
	facility's financial assistance policy			
	e C Other (describe in Part VI)		1 1	

#### Part V Facility Information (continued)

Dalia, Dal				
Policy Rel	ating to Er	mergency	medical C	are

			Yes	No
18	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	18	Yes	
	If "No," indicate why			
	a The hospital facility did not provide care for any emergency medical conditions			
	<b>b</b> The hospital facility's policy was not in writing			
	The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)			
	d Other (describe in Part VI)			
Ind	lividuals Eligible for Financial Assistance			
19	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care			
	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
	<b>b</b> The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
	c 🔽 The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			
	d 🔽 Other (describe in Part VI)			
20	Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care?	20		No
	If "Yes," explain in Part VI			
21	Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services provided to that patient?			
		21	Yes	
	If "Yes," explain in Part VI			

chedule H	(Form	990)	2011
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Page **7** 

Part V	Facility	Information	(continued	)
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Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size from largest to smallest)

w many non-hospital facilities did the organization operate during the tax year?						
Name and address	Type of Facility (Describe)					
1						
2						
3						
4						
5						
5						
7						
В						
9						

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011 Page **8** 

#### Part VI Supplemental Information

Complete this part to provide the following information

Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part III, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 9, 10, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21

- 2 **Community health needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any community health needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

Identifier	ReturnReference	Explanation
SUPPLEMENTALINFORMATION		PART I, LINE 3C N/A PART I, LINE 6A PENINSULA REGIONAL MEDICAL CENTER FILES ANNUALLY A COM
		MUNITY BENEFIT REPORT WITH THE STATE OF MARYLAND THE REPORT IS FILED WITH THE HSCRC (HEAL
		TH SERVICES COST REVIEW COMMISSION) PART I, LINE 7 LINE 7, COLUMN (F) - THE AMOUNT OF BA D DEBT
		EXPENSE EXCLUDED FROM THE DENOMINATOR IN THE COLUMN (F) PERCENTAGES IS \$16,616,061 LINE 7B
		COLUMN (C) & (F)- MARYLAND'S REGULATORY SYSTEM CREATES A UNIQUE PROCESS FOR HOSPI TAL PAYMENT
		THAT DIFFERS FROM THE REST OF THE NATION THE
		HEALTH SERVICES COST REVIEW COMM ISSION, (HSCRC) DETERMINES PAYMENT THROUGH A RATE-SETTING
		PROCESS AND ALL PAYORS, INCLUDIN G GOVERNMENTAL PAYORS, PAY THE SAME AMOUNT FOR THE SAME
		SERVICES DELIVERED AT THE SAME HOS PITAL MARYLAND'S UNIQUE ALL-PAYOR SYSTEM INCLUDES A
		METHOD FOR REFERENCING UNCOMPENSATED CARE IN EACH PAYORS' RATES, WHICH DOES NOT ENABLE
		MARYLAND HOSPITALS TO BREAKOUT ANY DIREC TED OFFSETTING REVENUE RELATED TO UNCOMPENSATED
		CARE COMMUNITY BENEFIT EXPENSES ARE EQUAL TO MEDICAID REVENUES IN MARYLAND, AS SUCH, THE NET
		EFFECT IS ZERO THE EXCEPTION TO THIS IS THE IMPACT ON THE HOSPITAL OF ITS SHARE OF THE
		MEDICAID ASSESSMENT IN RECENT YEARS, THE STATE OF MARYLAND HAS CLOSED FISCAL GAPS IN THE STATE
		MEDICAID BUDGET BY ASSESSING HOSPI TALS THROUGH THE RATE-SETTING SYSTEM THE COST METHODOLOGY
		FOR CHARITY CARE AND CERTAIN OT HER COMMUNITY BENEFITS IS THE COST-TO-CHARGE RATIO USED FOR
		THE CHARITY CARE PROGRAMS AND DIRECT COST METHOD FOR THE OTHER BENEFITS/PROGRAMS PART III,
		LINE 4 THE HOSPITAL PROVIDES SERVICES TO PATIENTS IN THE EASTERN SHORE AREA OF MARYLAND, DELAWARE
		AND VIRGINIA, THE MA JORITY OF WHOM ARE COVERED BY THIRD-PARTY HEALTH INSURANCE THE HOSPITAL
		BILLS THE INSURER DIRECTLY FOR SERVICES PROVIDED INSURANCE COVERAGE AND FINANCIAL INFORMATION
		IS OBTAINED FROM PATIENTS UPON ADMISSION WHEN
		AVAILABLE THE HOSPITAL'S POLICY IS TO PERFORM IN- HOUSE COLLECTION PROCEDURES FOR APPROXIMATELY
		85 DAYS A DETERMINATION IS MADE AT THAT TIME AS TO WHAT ADDITIONAL COLLECTION EFFORTS TO PURSUE
		A PROVISION FOR UNCOLLECTIBLE ACCOUNTS IS RECORDED FOR AMOUNTS NOT YET WRITTEN OFF, WHICH
		ARE EXPECTED TO BECOME UNCOLLECTIBLE DISC OUNTS RANGING FROM 2% TO 6% OF CHARGES ARE
		GIVEN TO MEDICARE, MEDICAID AND CERTAIN APPROVE D COMMERCIAL HEALTH INSURANCE AND HEALTH
		MAINTENANCE ORGANIZATION PROGRAMS FOR REGULATED S ERVICES DISCOUNTS IN VARYING
		PERCENTAGES ARE GIVEN FOR CERTAIN UNREGULATED SERVICES THES E MAJOR PAYORS ROUTINELY REVIEW
		PATIENT BILLINGS AND DENY PAYMENT FOR CERTAIN CHARGES AS M EDICALLY UNNECESSARY OR AS
		PERFORMED WITHOUT APPROPRIATE PREAUTHORIZATION DISCOUNTS AND D ENIALS ARE
		RECORDED AS REDUCTIONS OF NET PATIENT SERVICE REVENUE ACCOUNTS RECEIVABLE FROM THESE THIRD-
		PARTY PAYORS HAVE BEEN ADJUSTED TO REFLECT THE DIFFERENCE BETWEEN CHARGES AND THE ESTIMATED
		REIMBURSABLE AMOUNTS APPROXIMATELY 37% AND 33%, RESPECTIVELY, OF ACCOUNTS RECEIVABLE WERE
		DUE FROM THE MEDICARE PROGRAM AS OF JUNE 30, 2012 AND 2011, RESPECTIVELY LAWS AND REGULATIONS
		GOVERNING MEDICARE AND MEDICAID PROGRAMS ARE COMPLEX AND SUBJECT TO I NTERPRETATION THE
		HOSPITAL BELIEVES THAT IT IS IN COMPLIANCE WITH ALL APPLICABLE LAWS AND REGULATIONS AND IS NOT
		AWARE OF ANY PENDING OR THREATENED INVESTIGATIONS INVOLVING ALLEGA TIONS OF
		POTENTIAL WRONGDOING THAT WOULD HAVE A MATERIAL EFFECT ON THE FINANCIAL STATEMENT S
		COMPLIANCE WITH SUCH LAWS AND REGULATIONS CAN BE SUBJECT TO FUTURE GOVERNMENT REVIEW AN D
		INTERPRETATION AS WELL AS SIGNIFICANT REGULATORY ACTION INCLUDING FINES, PENALTIES AND
		E XCLUSION FROM MEDICARE AND MEDICAID PROGRAMS BAD DEBT METHODOLOGY - PENINSULA REGIONAL ME
		DICAL CENTER IS A TAX-EXEMPT NOT-FOR-PROFIT HOSPITAL THAT PROVIDES QUALITY MEDICAL SERVICE S
		TO PATIENTS REGARDLESS OF THEIR ABILITY TO PAY BY PROVIDING MEDICAL SERVICES TO ALL COM MUNITY
		MEMBERS REGARDLESS OF THEIR ABILITY TO PAY, THE HOSPITAL'S BAD DEBT EXPENSE QUALIFI ES AS A
		COMMUNITY BENEFIT THE BAD DEBT EXPENSE CALCULATED ON LINE 2 WAS CALCULATED USING THE
		PATIENT CARE COST TO CHARGES METHODOLOGY PART III, LINE 8 MEDICARE ALLOWABLE COSTS WER E
		CALCULATED USING A COST TO CHARGE RATIO PENINSULA REGIONAL MEDICAL CENTER PROVIDES
		QUALITY MEDICAL SERVICES TO ALL PATIENTS REGARDLESS OF WHAT INSURANCE THEY HAVE
		APPROXIMATELY , 48 2% OF THE MEDICAL CENTER'S REVENUE IS ATTRIBUTABLE TO MEDICARE PATIENTS
		during the ye ar ended June 30, 2012 PART III, LINE 9B COLLECTION POLICIES ARE THE SAME FOR ALL PATIENT
		S IF A PATIENT NOTIFIES THE MEDICAL CENTER ABOUT THEIR INABILITY TO PAY, THE MEDICAL CENT ER WILL
		SEND THEM THE CHARITY CARE AND FINANCIAL ASSISTANCE FORMS TO FILL OUT ONCE THE FORMS ARE
		COMPLETE AND RETURNED TO THE MEDICAL CENTER AND THE PATIENT QUALIFIES FOR FINANCIA L
		ASSISTANCE, THEN THE PATIENT'S ACCOUNT WILL BE
		REMOVED FROM COLLECTIONS AND THE ACCOUNT WILL BE WRITTEN OFF PART V, LINE 13G PENINSULA REGIONAL MEDICAL CENTER PUBLISHES ANNUALLY AN
		REGIONAL MEDICAL CENTER PUBLISHES ANNUALLY AN ADVERTISEMENT IN THE LOCAL NEWSPAPER
		ANNOUNCING THE AVAILABILITY OF FREE OR REDUCED CO ST CARE PART V, LINE 19D PENINSULA REGIONAL
<u> </u>	l	MEDIC Schedule H (Form 990) 2011

Identifier	ReturnReference	Explanation
SUPPLEMENTAL INFORMATION		AL CENTER IS A MARYLAND HOSPITAL AS SUCH PATIENTS AND ALL INSURANCE COMPANIES, INCLUDING
		MEDICARE & MEDICAID, PAY THE SAME RATE THIS RATE
		IS DETERMINED BY THE STATE AGENCY, THE M ARYLAND HEALTH SERVICES COST REVIEW COMMISSION PART V,
		LINE 21 PENINSULA REGIONAL MEDICAL CENTER IS A
		MARYLAND HOSPITAL AS SUCH, PATIENTS AND ALL INSURANCE COMPANIES INCLUDING ME DICARE &
		MEDICAID PAY THE GROSS CHARGE PART VI, LINE 2
		PENINSULA REGIONAL MEDICAL CENTER IN COOPERATION WITH THE WICOMICO, WORCESTER AND
		SOMERSET COUNTIES, HEALTH DEPARTMENTS, THE
		ATLANTIC GENERAL HOSPITAL AND THE EDWARD W MCCREADY MEMORIAL HOSPITAL, HAS BEEN CONDUCTI
		NG COMMUNITY HEALTH SURVEYS OF THE TRI-COUNTY
		AREA SINCE 1995 THESE SURVEYS, ADMINISTERED BY PROFESSIONAL RESEARCH CONSULTANTS (PRC) OF
		OMAHA, NEBRASKA WERE ADMINISTERED IN 1995, 2000,
		2004 AND 2009 IN ADDITION TO THESE ADULT SURVEYS, A SEPARATE ADOLESCENT SURVEY WAS
		CONDUCTED IN 2000, 2005, AND 2010 RESULTS OF THESE SURVEYS ARE USED BY THE PARTICIPANTS TO
		ASSESS COMMUNITY HEALTH NEEDS AND PLAN FUTURE
		SERVICES OF PARTICULAR NOTE WAS THE DEVEL OPMENT OF THE TRI-COUNTY DIABETES ALLIANCE,
		WHICH IS A COOPERATIVE VENTURE BETWEEN ALL THE
		PARTNERS AND COMMUNITY AGENCIES TO REDUCE THE INCIDENCES OF DIABETES IN THE TRI-COUNTY AR EA
		OTHER OUTCOMES RESULTING FROM THE SURVEY
		FINDINGS INCLUDE SMOKING CESSATION PROGRAMS, OTHER EARLY DETECTION AND SCREENING PROGRAMS
		FOR HEART AND CANCER, AS WELL AS HEALTH PROMO
		TION AND EDUCATION WITH A FOCUS ON PREVENTION THE PRC COMMUNITY HEALTH ASSESSMENT IS A SY
		STEMATIC, DATA-DRIVEN APPROACH TO DETERMINING
		THE HEALTH STATUS, BEHAVIORS AND NEEDS OF OUR COMMUNITY RESIDENTS SURVEY RESULTS ARE SHARED
		WITH THE COMMUNITY AND ARE POSTED TO THE
		PARTICIPANTS WEBSITES THIS COMMUNITY HEALTH ASSESSMENT SERVES AS A TOOL TOWARDS REACHING
		THE FOLLOWING THREE GOALS 1 TO IMPROVE
		RESIDENTS' HEALTH STATUS, INCREASE THEIR LIFE SPA NS, AND ELEVATE THEIR OVERALL QUALITY OF LIFE 2
		REDUCE THE HEALTH DISPARITIES AMONG RESI DENTS BY GATHERING DEMOGRAPHIC INFORMATION ALONG
		WITH HEALTH STATUS AND BEHAVIOR DATA 3 TO
		INCREASE ACCESSIBILITY TO PREVENTIVE SERVICES FOR ALL COMMUNITY RESIDENTS PART VI, LIN E 3
		PENINSULA REGIONAL MEDICAL CENTER MAKES
		AVAILABLE TO ALL PATIENTS THE HIGHEST QUALITY OF MEDICAL CARE POSSIBLE WITHIN THE RESOURCES
		AVAILABLE IF A PATIENT IS UNABLE TO PAY DUE TO
		FINANCIAL RESOURCES, ALL EFFORTS WILL BE MADE TO HELP THE PATIENT OBTAIN ASSISTANCE TH ROUGH
		APPROPRIATE AGENCIES, OR, IF HELP IS NOT AVAILABLE, TO PROVIDE CARE AT REDUCED OR ZE RO
		COST ONE OF PENINSULA REGIONAL'S OVERALL
		GUIDING PRINCIPLES IS THAT CONCERN OVER A HOS PITAL BILL SHOULD NEVER PREVENT ANY INDIVIDUAL
		FROM RECEIVING EMERGENCY HEALTH SERVICES THE
		MEDICAL CENTER WILL COMMUNICATE THIS MESSAGE CLEARLY TO PROSPECTIVE PATIENTS AND TO LOCA L
		COMMUNITY SERVICE AGENCIES AND MAKE IT CLEAR
		THAT EMERGENCY SERVICES WILL BE PROVIDED WI THOUT REGARD TO ABILITY TO PAY THE MEDICAL
		CENTER WILL ENSURE THAT AN EMERGENCY ADMISSION
		OR TREATMENT IS NOT DELAYED OR DENIED PENDING DETERMINATION OF COVERAGE OR REQUIREMENT FO R
		PREPAYMENT OR DEPOSIT THE MEDICAL CENTER WILL
		POST ADEQUATE NOTICE OF THE AVAILABILITY OF MEDICAL SERVICES, AND THE GENERAL OBLIGATION OF
		THE HOSPITAL TO PROVIDE CHARITY CARE PENINSULA REGIONAL'S "FINANCIAL ASSISTANCE POLICY"
		INCLUDES THE REQUIRED LANGUAGE OF DETERM
		INATION OF PROBABLE ELIGIBILITY WITHIN TWO BUSINESS DAYS ON PAGE 2, THE "FINANCIAL ASSIST
		ANCE POLICY" STATES THAT UPON RECEIPT OF THE
		FINANCIAL ASSISTANCE REQUEST, THE REPRESENTAT IVE WILL REVIEW INCOME AND ALL DOCUMENTATION
		THE PATIENT MUST BE NOTIFIED WITHIN TWO BUSI NESS
		DAYS OF THEIR PROBABLE ELIGIBILITY IN ACCORDANCE WITH SECTION 1, 2 AND 3, PENINSULA REGIONAL
		PROVIDES PUBLIC NOTICE AND INFORMATION
		REGARDING ITS CHARITY CARE POLICY IN DELMA RVA'S LARGEST PAPER "THE DAILY TIMES", POSTED SIGNS IN
		THE ADMISSION, BUSINESS OFFICE EMER GENCY ROOM
		AND OTHER MAJOR SERVICE AREAS OF THE MEDICAL CENTER, ADDITIONALLY INDIVIDUAL NO TICE IS
		PROVIDED TO EACH PERSON WHO SEEK
		Schedule H (Form 990) 2011

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DLN: 93493120007173

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

**Compensation Information** For certain Officers, Directors, Trustees, Key Employees, and Highest

**Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name	of	the	orgai	nization	
PENINS	ULA	REG	IONAL	MEDICAL	<b>CENTER</b>

**Employer identification number** 

52-0591628

Pa	rt I Questions Regarding Compensation	1	·			
					Yes	Νo
1a	Check the appropriate box(es) if the organization pro- 990, Part VII, Section A, line 1a Complete Part III					
	First-class or charter travel	$\vdash$	Housing allowance or residence for personal use			
	▼ Travel for companions	Г	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	<u> </u>	Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the or- reimbursement orprovision of all the expenses descr			1b	Yes	
2	Did the organization require substantiation prior to reofficers, directors, trustees, and the CEO/Executive			2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the	at apply	y			
	Compensation committee	<u> </u>	Written employment contract			
	Independent compensation consultant	고	Compensation survey or study			
	Form 990 of other organizations	<u>  -                                   </u>	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, For a related organization	art VII	, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control	paymen	t?	4a		Νo
b	Participate in, or receive payment from, a supplemen	ntal non	qualified retirement plan?	4b	Yes	
С	Participate in, or receive payment from, an equity-ba	sed co	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pro	ovide th	e applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only mu	st comp	olete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of					
а	The organization?			5a		Νo
b	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	lıne 1a,	did the organization pay or accrue any			
а	The organization?			6a	Yes	
b	Any related organization?			6b	Yes	
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," d			7	Yes	
8	Were any amounts reported in Form 990, Part VII, p subject to the initial contract exception described in in Part III			8		No
9	If "Yes" to line 8, did the organization also follow the	rahutta	able presumption procedure described in Pagulations	F.		INU
,	section 53 4958-6(c)?	. reputt	and presumption procedure described in Negarations	9		

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		<b>(B)</b> Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	<b>(F)</b> Compensation	
		(i) Base (ii) Bonus & incentive compensation		(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
(1) Margaret Naleppa	(I) (II)	566,819 0	160,411 0	14,720 0	35,172 0	13,732 0	790,854 0		
(2) Lura Lunsford	(I) (II)	290,065 0	59,234 0	3,898 0	33,215 0	12,345 0	398,757 0		
(3) Bruce I Ritchie	(I)	334,335 0	69,158 0	3,898 0	48,254 0	20,791 0	476,436 0		
(4) R Alan Newberry	(I)	688,729 0	0 0	0 0	0	0	688,729 0		
(5) Justinian Ngaiza MD	(I) (II)	556,680 0	0 0	1,218 0	13,504 0	14,880 0	586,282 0		
(6) Paul Zorsky MD	(I) (II)	575,825 0	0 0	1,218 0	9,601 0	13,361 0	600,005 0		
(7) Gayatrı Sontı	(I) (II)	599,700 0	0 0	1,218 0	10,018 0	7,421 0	618,357 0		
(8) Andy Pierre MD	(I)	643,454 0	50,000 0	1,218 0	15,733 0	17,599 0	728,004 0		
(9) Jacek Malık MD	(I) (II)	647,151 0	50,000 0	1,218 0	18,183 0	12,967 0	729,519 0		

Schedule J (Form 990) 2011 Page **3** 

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
Supplemental		PART I, LINE 4B Margaret Naleppa is a participant in the 457F non qualified plan Part I, Lines 6A and 6B Officers and key employees of Peninsula Regional
Compensation		Medical Center are paid compensation determined by the net earnings activity of the Medical Center and Peninsula Regional Health System During calendar
Information		year 2011 the following bonuses were paid based on earnings Margaret Naleppa \$160,411, Lura Lunsford \$59,234 and Bruce Ritchie \$69,158 Part I, Line 7
		During calendar year 2011, Andy Pierre, M D and Jacek Malik, M D each received a \$50,000 sign-on bonus

Schedule J (Form 990) 2011

Schedule K (Form 990)

**Supplemental Information on Tax Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493120007173

Open to Public Inspection

Internal Revenue Service

Department of the Treasury

ļ ·									Employer identification number						
PEN	IINSULA REGIONAL MEDICAL (	CENTER								5	2-059	1628			ľ
Pa	art I Bond Issues	<u> </u>	·	•											
	1		1									n) On half of			
	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue P	rice	(f)	Description	of Purpose	(g) De	ieaseu		uer	financing	
										Yes	No	Yes	No	Yes	No
	MARYLAND HEALTH & HIGHER EDUCATION		1												
A	FACILITY	52-0936091	574217WT8	02-09-2006	146,668	,251 S	SEE P	PART VI			Х		X		Х
Da	rt III Proceeds		<u> </u>												لـــــا
	Proceeus				A			E	B		С		1	D	
1	A mount of bonds retired					4,822,	905	_							
2	Amount of bonds defeased	•				-	0								
3	Total proceeds of issue				15	4,822,	905								
4	4 Gross proceeds in reserve funds					1,127,	7,422								
5	5 Capitalized interest from proceeds						0								
6	6 Proceeds in refunding escrow					0									
7	Issuance costs from proceeds				1,167,	501									
8	Credit enhancement from proc	ceeds					0								
9	Working capital expenditures t	from proceeds			0						<u> </u>				
10	Capital expenditures from pro	ceeds			100,184,165										
11	O ther spent proceeds					0							<u> </u>		
12	Other unspent proceeds						0								
13	Year of substantial completion	n			200	9		-							
					Yes	No		Yes	No	Yes		No	Yes	$\bot$	No
14	Were the bonds issued as part	t of a current refund	ling issue?		Х										
15	Were the bonds issued as part of an advance refunding issue?				Х										
16	Has the final allocation of proceeds been made?			Х											
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?			х											
Pai	rt IIII Private Business U	Jse			<u> </u>			-			•				
					A			В			C			D	
					Yes	No		Yes	No	Yes		No	Yes	+	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?					Χ									

Are there any lease arrangements that may result in private business use of bond-

financed property?

	edule K (Form 990) 2011									Page <b>2</b>
Pali	Private Business Use (Continued)			<b>A</b> [		 В		С		D
			Yes	No	Yes	No	Yes	No	Yes	No
За	Are there any management or service contracts that may result in private use?	business	X							
b	If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?			х						
С	Are there any research agreements that may result in private business us financed property?	х								
d	d If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?									
4	Enter the percentage of financed property used in a private business use to other than a section 501(c)(3) organization or a state or local government.			0 870 %				<b>'</b>		-
5	Enter the percentage of financed property used in a private business use a unrelated trade or business activity carried on by your organization, anoth 501(c)(3) organization, or a state or local government			0 120 %						
6	Total of lines 4 and 5			0 990 %						
7	Has the organization adopted management practices and procedures to en post-issuance compliance of its tax-exempt bond liabilities?	nsure the	×							
Pai	rt IV Arbitrage		l	<u> </u>		<u> </u>	1		•	
		Α	1		В		С		D	
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?	Yes	No X	Yes	No	Y	es	No	Yes	No
2	Is the bond issue a variable rate issue?		X							
- 3a	Has the organization or the governmental issuer entered		, , , , , , , , , , , , , , , , , , ,							
Ja	into a hedge with respect to the bond issue?	X								
b	Name of provider	MORGAN ST	ANLEY				<b>1</b>			•
С	Term of hedge		20 4							
d	Was the hedge superintegrated?		x							
e	Was a hedge terminated?		х							
4a	Were gross proceeds invested in a GIC?		Х							
ь	Name of provider	0			I					•
С	Term of GIC									
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?									
5	Were any gross proceeds invested beyond an available temporary period?		x							
	Did the hand issue qualify for an exception to rehate?	+	+	+	+					1

### **Procedures To Undertake Corrective Action**

## Part VI Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier	Return	Explanation
	Reference	
SCHEDULE K,	0	THE PROCEEDS OF THE ISSUE, AFTER PAYMENT OF FINANCING COSTS, WERE USED PRIMARILY (I) TO FINANCE AND REFINANCE A PORTION OF
PART I,		THE COSTS OF CONSTRUCTION, RENOVATION, ACQUISITION AND EQUIPPING OF HEALTHCARE FACILITIES, (II) TO REFUND OUTSTANDING 1993
COLUMNF		BONDS (ISSUED 10/28/93), (III) TO PAY A PORTION OF THE INTEREST ACCRUING ON THE SERIES 2006 BONDS FOR A PERIOD TO EXTEND TO
		JANUARY 1, 2009, AND (IV) TO PAY THE COUNTERPARTY A TERMINATION PAYMENT OF \$1,575 IN CONNECTION WITH A FORWARD STARTING
		INTEREST RATE EXCHANGE AGREEMENT ENTERED INTO ON AUGUST 9, 2005 AND UNWOUND ON JANUARY 24, 2006
SCHEDULE K,	0	OF THE AMOUNT REPORTED ON PART II, LINE 10, \$12,281,895 IS CAPITALIZED INTEREST
PART II, LINE		
4.0		

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DLN: 93493120007173

OMB No 1545-0047

#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public **Inspection** 

Employer identification number Name of the organization PENINSULA REGIONAL MEDICAL CENTER Part I **Excess Benefit Transactions** (section 501(c)(3) and section 501 (c)(4) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (c) (a) Name of disqualified person 1 (b) Description of transaction Corrected? Yes No 2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . . . . Part II Loans to and/or From Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a (f) (b) Loan to (g)Written (e) In Approved or from the (a) Name of interested person and (c)Original default? by board or (d)Balance due agreement? organization? principal amount purpose committee? Τо From Yes No Yes No Yes No Part III Grants or Assistance Benefitting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27. (b) Relationship between interested person (a) Name of interested person (c)A mount of grant or type of assistance and the organization

Part IV Business Transactions Involving Interested Persons
--

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	<b>(b)</b> Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	organi	arıng of zatıon's nues?
	organization			Yes	No
(1) PENINSULA CARDIOLOGY ASSOCIATES	SEE PART V	159,994	RENTAL FEES		No
			_		

# Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
SCHEDULE L, PART IV		RENE DESMARIAS, M D , A TRUSTEE OF THE MEDICAL CENTER, IS A MORE THAN 5% OWNER OF PENINSULA CARDIOLOGY ASSOCIATES

Schedule L (Form 990 or 990-EZ) 2011

OMB No 1545-0047

# **SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Open to Public Inspection

Name of the organization PENINSULA REGIONAL MEDICAL CENTER

**Employer identification number** 

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2	BUSINESS RELATIONSHIPS	MARGARET NALEPPA, MARTIN NEAT, AND HUGH MCLAUGHLIN are members of the board of directors of Peninsula Health Ventures, a wholly-owned taxable subsidiary of Peninsula Regional Health System
FORM 990, PART VI, SECTION A, LINE 6	MEMBERS OF THE ORGANIZATION	PENINSULA REGIONAL HEALTH SYSTEM IS THE SOLE CORPORATE MEMBER OF THE MEDICAL CENTER FORM 990, PART VI, SECTION A, LINE 7A MEMBER'S ABILITY TO ELECT MEMBERS OF THE GOVERNING BODY IN ITS CAPACITY AS THE SOLE CORPORATE MEMBER OF THE MEDICAL CENTER, PENINSULA REGIONAL HEALTH SYSTEM HAS THE ABILITY TO ELECT MEMBERS OF THE MEDICAL CENTER'S GOVERNING BODY FORM 990, PART VI, SECTION A, LINE 7B DECISIONS SUBJECT TO APPROVAL BY MEMBERS AS THE SOLE CORPORATE MEMBER, PENINSULA REGIONAL HEALTH SYSTEM HAS THE ABILITY TO APPROVE MAJOR EXPENDITURES AND LONG TERM BORROWINGS OF THE MEDICAL CENTER
FORM 990, PART VI, SECTION B, LINE 11B	REVIEW PROCESS OF FORM 990	OVERSIGHT OF THE COMPLETION OF THE ORGANIZATION'S FORM 990 HAS BEEN DELEGATED TO THE CHIEF FINANCIAL OFFICER OF PENINSULA REGIONAL MEDICAL CENTER BY THE PRESIDENT OF THE ORGANIZATION ONCE THE FORM 990 AND ALL SCHEDULES HAVE BEEN PREPARED BY THE ORGANIZATION'S INDEPENDENT TAX SERVICES PROVIDER, THEY ARE REVIEWED BY THE PRESIDENT PRIOR TO FILING
FORM 990, PART VI, SECTION B, LINE 12C	MONITORING AND ENFORCEMENT OF CONFLICT OF INTEREST POLICY	THE BOARD OF TRUSTEES ARE REQUIRED TO DISCLOSE ANNUALLY, IN WRITING, ANY AND ALL INTERESTS WHICH THEY OR ANY IMMEDIATE MEMBER OF THEIR FAMILY MAY HAVE IN ANY BUSINESS ENTITY WHICH HAS OR SEEKS A CONTRACTUAL OR COMPETITIVE RELATIONSHIP WITH THE ORGANIZATION THE BOARD HAS THE AUTHORITY TO DETERMINE IF A VIOLATION HAS OCCURRED AND WHETHER ANY INTEREST WHICH SHOULD BE DISCLOSED SHOULD DISQUALIFY A DIRECTOR FROM PARTICIPATING IN ANY SPECIFIC BOARD DISCUSSION OR BOARD MEMBERSHIP
FORM 990, PART VI SECTION B, LINES 15A & 15B	PROCESS USED TO DETERMINE COMPENSATION	THE ORGANIZATION USES A COMPENSATION COMMITTEE TO DETERMINE THE COMPENSATION OF THE CEO/EXECUTIVE DIRECTOR AND OTHER KEY EMPLOYEES THE CEO OF THE ORGANIZATION HAS A WRITTEN EMPLOYMENT CONTRACT THE COMPENSATION COMMITTEE USES AN INDEPENDENT CONSULTANT, COMPENSATION SURVEYS AND OTHER ORGANIZATION'S FORM 990 IN THE DETERMINATION PROCESS
FORM 990, PART VI, SECTION C, LINE 19	AVAILABILITY OF DOCUMENTS, POLICIES & FINANCIAL STATEMENTS TO THE PUBLIC	THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC UPON REQUEST TO THE PUBLIC INFORMATION OFFICE OF PENINSULA REGIONAL MEDICAL CENTER AT 100 EAST CARROLL STREET, SALISBURY, MD 21801
FORM 990, PART VII, SECTION A, COLUMN (B)	AVERAGE HOURS PER WEEK DEVOTED TO RELATED ORGANIZATIONS	MURRAY K HOY PENINSULA REGIONAL MEDICAL CENTER FOUNDATION - 1 HRWK PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK MARTIN NEAT PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK PENINSULA HEALTH VENTURES - 1 HRWK EDWARD URBAN PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK WILLIAM MCCAIN PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK MICHAEL CROUCH, M D PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK DEBORAH ABBOTT PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK PENINSULA REGIONAL MEDICAL CENTER FOUNDATION - 1 HRWK HERBERT J GEARY III PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK CHRISTJON J HUDDLESTON, M D PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK MARION KEENAN PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK PENINSULA HEALTH SYSTEM - 1 HRWK MONTY SAYLOR PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK MONTY SAYLOR PENINSULA REGIONAL HEALTH SYSTEM - 1 HRWK MARGARET NALEPPA PENINSULA REGIONAL HEALTH SYSTEM - 10 HRSWK PENINSULA HEALTH VENTURES - 1 HRWK
FORM 990, PART XI, LINE 5	OTHER CHANGES IN NET ASSETS OR FUND BALANCE	Pension Adjustment - FAS 158 \$(14,092,708) Unrealized loss on investments (868,468) Investment income Sw ap 2,131,445 Change in equity interest of Foundation 931,783 Capital campaign transfers from Foundation 332 U/R Net assets released from restriction 40,325 Endow ment Donations (12,685) Net assets released from restriction (267,401) Partnership K-1 Income oN return NOT ON BOOKS 303,790 ROUNDING (6)

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493120007173

OMB No 1545-0047

2011

Open to Public Inspection

Schedule R (Form 990) 2011

**Employer identification number** 

# SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Department of the Treasury Internal Revenue Service

Name of the organization

PENINSULA REGIONAL MEDICAL CENTER

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ► Attach to Form 990.
 ► See separate instructions.

					52-0591	628			
Part I Identification of Disregarded Entities (Cor	nplete	ıf the organizatior	answered "Yes"	on Form 990, Pa	art IV, line 33.)	)			
(a) Name, address, and EIN of disregarded entity		<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Total income	<b>(e)</b> End-of-year assets		<b>(f)</b> Direct controlling entity		
						+			
Part II Identification of Related Tax-Exempt Organizations during	<b>niza</b> t g the	t <b>ions</b> (Complete ıf tax year.)	the organization	answered "Yes"	on Form 990,	Part	IV, line 34 becaus	e ıt had	one
(a) Name, address, and EIN of related organization		<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))		<b>(f)</b> Direct controlling entity	Section 5 conti	<b>g)</b> 512(b)(1 rolled nization
(1) PENINSULA REGIONAL MED CTR FOUNDATION								Yes	No
100 EAST CARROLL ST	FUNE	DRAISING	MD	501(C)(3)	11 TYPE I		PRHS		No
SALISBURY, MD 21801 52-1851935									
(2) PENINSULA REGIONAL HEALTH SYSTEM (PRHS)									
100 EAST CARROLL ST SALISBURY, MD 21801	PARE	NT	MD	501(C)(3)	11 TY	PE II	NA		No
52-2132761 (3) PENINSULA GENERAL HOSPITAL INS TRUST									+
100 EAST CARROLL ST	INSU	RANCE	MD	501(C)(3)	11 TYF	PE III	PRHS	Yes	
SALISBURY, MD 21801 52-6321234									

Cat No 50135Y

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34
	because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	Disproprtionate allocations?		Disproprtionate allocations?		Disproprtionate allocations?		Disproprtionate allocations?		Disproprtionate allocations?		allocations?		Disproprtionate allocations?		Disproprtionate allocations?		Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	<b>(j</b> Gener mana partr	ral or iging	<b>(k)</b> Percentage ownership
							Yes	No		Yes	No																	
(1) DELMARVA SURG CTR 641 S SALISBURY SALISBURY, MD 21801 52-2251436	HEALTHCARE	MD	PHV																									
											·																	
										·	Ü																	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total Income	<b>(g)</b> Share of end-of-year assets	<b>(h)</b> Percentage ownership
(1) PENINSULA HEALTH VENTURES (PHV) 100 EAST CARROLL ST SALISBURY SALISBURY, MD 21801 52-2250012	P'SHIP INV	MD	PRHS	C CORP			
(2) PRLTC INC 100 EAST CARROLL ST SALISBURY, MD 21801 52-2190588	LONG TERM CARE	MD	PHV	C CORP			

mplete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)			
		Yes	No
ng transactions with one or more related organizations listed in Parts II-IV?			
controlled entity	1a		No
	1b		No
	1c		No
	1d		No
	1e		No
	4.5		<u> </u>
	$\vdash$		No
	$\vdash$		No
			No
ion(s)	11		No
zation(s)	1j		No
	1k	Yes	
s by related organization(s)	11	Yes	
related organization(s)	1m	Yes	
	1n	Yes	
	10		No
	<b>1</b> p	Yes	
	1a		No
	-	Yes	
	controlled entity  controlled entity  controlled entity  zation(s)  zation(s)  ss for related organization(s)  is by related organization(s)  i related organization(s)	ing transactions with one or more related organizations listed in Parts II-IV?  La Lb Lc Lc Ld Le Lf Lg Lin Lin Lin Lin Lin Lin Lin Lin Lin Lin	Yes ing transactions with one or more related organizations listed in Parts II-IV?  controlled entity  1a 1b 1c 1d 1d 1e 1g 1h 1g 1h 1c 1s 1s 1s 1s 1s 1s 1s 1s 1s 1s 1s 1s 1s

		<u> </u>	
(a) Name of other organization	<b>(b)</b> Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) PENINSULA REGIONAL MEDICAL CENTER FOUNDATION	L, R	189,567	FMV
(2) PENINSULA REGIONAL MEDICAL CENTER FOUNDATION	M, N,	418,908	FMV
(3) PENINSULA HEALTH VENTURES	К	200,000	FMV
(4)			
(5)			
(6)			

## Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	org	(e) Are all partners section 501(c)(3) janizations?	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets			(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	<b>j)</b> eral or aging ener?	<b>(k)</b> Percentage ownership
			,	Yes	No			Yes	No		Yes	No	

Schedule R (Form 990) 2011

# Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

Peninsula Regional Medical Center Years Ended June 30, 2012 and 2011 With Reports of Independent Auditors

FINANCIAL STATEMENTS

Peninsula Regional Medical Center Years Ended June 30, 2012 and 2011 With Report of Independent Auditors

# Financial Statements and Supplementary Information

Years Ended June 30, 2012 and 2011

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# **Financial Statements**

Years Ended June 30, 2012 and 2011

# **Contents**

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# Report of Independent Auditors

Board of Trustees Peninsula Regional Medical Center

We have audited the accompanying balance sheets of Peninsula Regional Medical Center (the Hospital) as of June 30, 2012 and 2011, and the related statements of operations and changes in net assets, and cash flows for the years then ended These financial statements are the responsibility of the Hospital's management Our responsibility is to express an opinion on these financial statements based on our audits

We conducted our audits in accordance with auditing standards generally accepted in the United States Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Hospital's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Hospital's internal control over financial reporting Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Peninsula Regional Medical Center at June 30, 2012 and 2011, and the results of its operations and changes in its net assets and its cash flows for the years then ended in conformity with U S generally accepted accounting principles

September 21, 2012

# Balance Sheets (In Thousands)

	June 30				
		2012		2011	
Assets					
Current assets					
Cash and cash equivalents	\$	24,709	\$	25,638	
Short-term investments		8,503		5,836	
Accounts receivable, less allowance for uncollectible					
accounts (2012 – \$7,292, 2011 – \$7,072)		39,081		35,572	
Inventories and other		13,928		13,119	
Total current assets		86,221		80,165	
Long-term investments		152,080		136,117	
Board-designated investments		16,745		16,420	
Assets limited as to use					
Debt service reserve fund		9,311		9,349	
Donor-restricted fund		24,489		23,607	
Self-insurance fund		12,479		14,459	
		46,279		47,415	
Property and equipment, net		200,235		206,154	
Unamortized financing costs, net of accumulated					
amortization (2012 – \$569, 2011 – \$471)		2,352		2,450	
Other assets		4,055		3,687	
Total assets	\$	507,967	\$	492,408	

2012 2011	
Liabilities and net assets	
Current liabilities	
Current portion of long-term debt \$ 2,930 \$ 2,	310
Current portion of accrued self-insured liabilities 1,895 1,	395
Accounts payable and accrued liabilities 32,798 26,	507
Advances from third-party payors	<del>1</del> 61_
Total current liabilities 47,581 39,	573
Long-term debt, net <b>128,332</b> 131,	566
	134
Total liabilities 196,739 183,	
Net assets	
Unrestricted <b>287,903</b> 286,	535
	335
	065
Total net assets 311,228 309,	)35

Total liabilities and net assets

See accompanying notes.

1203-1337670

507,967 \$

492,408

# Statements of Operations and Changes in Net Assets (In Thousands)

	Year Ended June 30			
		2012		2011
Unrestricted revenue and other support				
Net patient service revenue	\$	378,035	\$	380,052
Other operating revenue		2,360		2,357
Total unrestricted revenue and other support		380,395		382,409
Operating expenses				
Salaries and wages		146,085		138,742
Supplies and other expenses		147,182		146,120
Employee benefits		36,207		36,169
Depreciation		21,812		21,829
Bad debts		16,616		17,411
Interest		6,259		6,591
Total operating expenses		374,161		366,862
Income from operations		6,234		15,547
Nonoperating income				
Investment income		6,974		12,164
Basis swap income		2,629		3,128
		9,603		15,292
Excess of unrestricted revenue and other support over expenses		15,837		30,839

(continued)

# Statements of Operations and Changes in Net Assets (continued) (In Thousands)

	Year Ended June 30			
	2012	2011		
Unrestricted net assets				
Excess of unrestricted revenue and other				
support over expenses	\$ 15,837	\$ 30,839		
Net assets released from restrictions	40	1,200		
Unrealized (loss) gains on investments	(516)	13,006		
Pension adjustment	 (14,093)	10,216		
Increase in unrestricted net assets	1,268	55,261		
Temporarily restricted net assets				
Change in equity interest in the Foundation	931	1,141		
Donations	43	_		
Net realized gains on investments	563	1,222		
Unrealized (loss) gains on investments	(351)	1,613		
Net assets released from restrictions	 (267)	(1,521)		
Increase in temporarily restricted net assets	919	2,455		
Permanently restricted net assets				
Donations	_	5		
Net realized gains on investments	7	4		
Unrealized (loss) gain on investments	 (1)	5		
Increase in permanently restricted net assets	 6	14		
Increase in net assets	2,193	57,730		
Net assets at beginning of year	 309,035	251,305		
Net assets at end of year	\$ 311,228	\$ 309,035		

See accompanying notes.

# Statements of Cash Flows (In Thousands)

	Year Ended June 30		
	 2012	2011	
Operating activities		_	
Change in net assets	\$ 2,193 \$	57,730	
Adjustments to reconcile change in net assets to net cash			
provided by operating activities			
Depreciation of property and equipment	21,812	21.829	
Amortization of original issue premium	(304)	(299)	
Amortization of intangible assets	98	98	
Loss (gain) on sale of property and equipment	43	(32)	
Net unrealized loss (gains) on investments	631	(13,021)	
Net realized gains on investments	(4,529)	(7.478)	
Non-cash change in donor-restricted fund	(665)	(2.038)	
Proceeds from restricted contributions and realized			
losses on restricted investments	570	1,226	
Changes in operating assets and liabilities			
Accounts receivable	(3,509)	(90)	
Inventories and other assets	(1,177)	(2.718)	
Accounts payable and accrued liabilities	6,292	532	
Accrued self-insured and other liabilities	8,692	(14,247)	
Advances from third-party payors	 1,497	303	
Net cash provided by operating activities	31,644	41,795	
Investing activities			
Purchase of investments	(96,050)	(99,550)	
Proceeds from sales of investments	80,991	79,990	
Purchases of property and equipment	(15,935)	(15,286)	
Change in assets limited as to use	 1,801	(2,660)	
Net cash used in investing activities	(29,193)	(37,506)	
Financing activities			
Proceeds from restricted contributions and realized			
losses on restricted investments	(570)	(1,226)	
Repayments of long-term debt	 (2,810)	(2,720)	
Net cash used in financing activities	(3,380)	(3,946)	
Net (decrease) increase in cash and cash equivalents	 (929)	343	
Cash and cash equivalents at beginning of year	 25,638	25,295	
Cash and cash equivalents at end of year	\$ 24,709 \$	25,638	

See accompanying notes

Notes to Financial Statements (In Thousands)

June 30, 2012

### 1. Organization and Mission

Peninsula Regional Medical Center (the Hospital) is a not-for-profit, nonstock corporation founded in 1897 to serve the health care needs of its region Primary service areas include the Maryland counties of Wicomico, Somerset and Worcester, south Delaware and the northern Eastern Shore of Virginia The Hospital's mission is to improve the health care of the community by providing exceptional quality primary, secondary and selected tertiary health care services to patients in a competent and compassionate manner, designed to elicit a high degree of customer satisfaction. The Hospital provides services regardless of race, creed, sex, national origin, handicap or age

The Hospital is a wholly owned subsidiary of Peninsula Regional Health System, Inc (the Health System) which serves as the parent company to the Hospital, Peninsula Regional Medical Center Foundation, Inc (the Foundation) and Peninsula Health Ventures, Inc (Health Ventures) The Health System is a not-for-profit Maryland membership corporation established to manage the integrated delivery of health care services to the community. The Health System is the sole corporate member of the Hospital, the Foundation and Health Ventures. In its capacity as sole member of these entities, the Health System will appoint trustees, approve major expenditures and approve long-term borrowings.

#### 2. Significant Accounting Policies

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period Actual amounts could differ from those estimates

### Reclassifications

Certain amounts from the prior year financial statements have been reclassified in order to conform to the current year presentation

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

#### Fair Value of Financial Instruments

The carrying amounts of financial instruments, including cash and cash equivalents, accounts receivable, accounts payable, and advances from third-party payors, approximate fair value given the short-term nature of these financial instruments

### Cash and Cash Equivalents

Cash and cash equivalents include surplus operating funds invested in money market funds and highly liquid corporate, U S government and agency obligations, all with maturities of less than three months when purchased

#### **Investments and Investment Income**

Investments are carried at fair value All such investments are considered available for sale and are classified as current or noncurrent assets based on management's intention as to use Short-term investments represent investments with contractual maturities within one year and current investments in money market funds which have been designated for long-term investment purposes Assets limited as to use by donor restriction are recorded at fair value at the date of donation and changes in fair value are recognized in the period in which the change occurs Investment income from all unrestricted investments is reported as nonoperating income Investment income on investments of restricted assets is added to or deducted from the appropriate restricted net assets when restricted as to use by the donor

The value of securities sold is based on the specific identification method

The Hospital periodically evaluates whether any declines in the fair value of investments are other-than-temporary. This evaluation consists of a review of several factors, including but not limited to length of time and extent that a security has been in an unrealized loss position, the existence of an event that would impair the issuer's future earnings potential, the near-term prospects for recovery of the market value of a security, and the intent and ability of the Hospital to hold the security until the market value recovers. Realized gains or losses are included in nonoperating (expense) income in the accompanying statements of operations. Declines in fair value below cost that are deemed to be other-than-temporary would be recorded as realized losses within nonoperating (expense) income. Based on its evaluation, the Hospital has recorded no other-than-temporary impairments for the years ended June 30, 2012 and 2011.

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

#### **Derivative Instruments**

The Hospital entered into a forward-starting interest rate exchange agreement on August 9, 2005 with Morgan Stanley Capital Services Inc (the Counterparty) to reduce the risk of changing interest rates with a notional amount of \$137,845 Under the agreement, the Hospital paid a fixed rate of approximately 3 5% and received a variable rate of 68% of three-month London Interbank Offered Rate (LIBOR) The Hospital unwound the agreement on January 24, 2006 and paid the Counterparty a termination payment of \$1,575 on February 9, 2006 from proceeds of the 2006 Bond issue The termination payment of \$1,575 has been recognized as unamortized financing costs and is being amortized over the life of the 2006 Bond issue using the straight-line method, which approximates the effective interest method

On January 26, 2006, the Hospital amended the August 9, 2005 agreement with the Counterparty and entered into an interest rate swap (the Basis Swap) on a notional amount of \$142,910 under which the Hospital will pay the Counterparty floating rate payments based upon the Securities Industry and Financial Markets Association (SIFMA) Municipal Swap Index and will receive floating rate payments based upon 68% of three-month LIBOR, plus a fixed spread of 0 523% Under Accounting Standards Codification (ASC) No 815, *Derivatives and Hedging*, the Hospital has recognized its derivative instruments in the balance sheets at fair value As these derivative instruments are not designated as hedges, the changes in fair value have been recognized in the accompanying statements of operations and changes in net assets as mark-to-market adjustments, included within basis swap income

The fair market value of the swap agreement is included in other liabilities or other assets in the accompanying balance sheets. The fair market value calculation includes a credit valuation adjustment (CVA) as required by ASC 820, Fair Value Measurements and Disclosures. At June 30, 2012, the valuation of the interest rate swap asset was decreased by \$13 when applying the CVA. At June 30, 2011, the valuation of the interest rate swap agreement liability position was reduced by \$447 when applying the CVA. The change in the fair market value of the swap agreement is recorded in the performance indicator, as the swaps are not designated as an effective hedge.

Credit exposure associated with non-performance by the counterparty to the derivative instrument is generally limited to the uncollateralized fair value of the asset related to instruments recognized in the balance sheets

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

The Hospital's derivative agreement does not contain any credit support provisions that require it to post collateral if there are declines in the derivative value or its credit rating

At June 30, 2012, the value of this instrument was a \$2,068 asset position, recorded in other assets At June 30, 2011, the value of this instrument was a \$357 asset position, recorded in other assets

#### **Accounts Receivable and Contractual Allowances**

The Hospital provides services to patients in the Eastern Shore area of Maryland, Delaware and Virginia, the majority of whom are covered by third-party health insurance The Hospital bills the insurer directly for services provided

Insurance coverage and financial information is obtained from patients upon admission when available The Hospital's policy is to perform in-house collection procedures for approximately 85 days A determination is made at that time as to what additional collection efforts to pursue A provision for uncollectible accounts is recorded for amounts not yet written off, which are expected to become uncollectible

Discounts ranging from 2% to 6% of charges are given to Medicare, Medicaid and certain approved commercial health insurance and health maintenance organization programs for regulated services Discounts in varying percentages are given for certain unregulated services. These major payors routinely review patient billings and deny payment for certain charges as medically unnecessary or as performed without appropriate preauthorization. Discounts and denials are recorded as reductions of net patient service revenue. Accounts receivable from these third-party payors have been adjusted to reflect the difference between charges and the estimated reimbursable amounts.

Approximately 37% and 33%, respectively, of accounts receivable were due from the Medicare program as of June 30, 2012 and 2011, respectively

The Medicare and Medicaid reimbursement programs represent a substantial portion of the Hospital's revenues. The Hospital's operations are subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government health care program participation requirements, reimbursement for patient services and Medicare and Medicaid fraud and abuse

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

Over the past several years, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs, together with the imposition of fines and penalties, as well as repayments for patient services previously billed. Compliance with fraud and abuse standards and other government regulations can be subject to future government review and interpretation. Also, future changes in federal and state reimbursement funding mechanisms and related government budgeting constraints could have an adverse effect on the Hospital

#### **Inventories and Other**

Inventories and other primarily includes inventories of supplies and prepaid expenses Inventories of supplies are carried at lower of cost or market, using the first-in, first-out method

#### **Other Assets**

Other assets primarily include an investment in a limited partnership. This investment is accounted for under the equity method of accounting

#### Assets Limited as to Use

Assets limited as to use primarily includes assets held by trustees under indenture agreements, assets held by trustees under irrevocable self-insurance trust agreements and assets whose use has been limited by the donor of the underlying funds. Assets limited as to use also includes the Hospital's beneficial interest in the Foundation's temporarily restricted net assets. Amounts required to meet current liabilities of the Hospital have been classified in the balance sheets as current assets.

#### **Board-Designated Investments**

Board-designated investments include assets set aside by the Board of Trustees for future capital improvements and expansion The Board of Trustees retains control of these assets and may, at its discretion, subsequently use them for other purposes

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

### **Property and Equipment**

Property and equipment acquisitions are recorded at cost Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed using the straight-line method Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets

Gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted donations. Absent explicit donor stipulations about how long those assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

### **Unamortized Financing Costs**

Financing costs incurred in issuing the Maryland Health and Higher Educational Facilities Authority Project and Refunding Revenue Bonds have been capitalized and are being amortized using the straight-line method over the life of the bonds, which approximates the effective interest method The amount amortized is recorded as an operating expense

#### **Estimated Self-Insurance Liabilities and Workers' Compensation**

The provision for estimated professional liability claims, general liability claims and workers' compensation claims includes estimates of the ultimate costs for both reported claims and claims incurred but not reported

#### **Pension Benefits**

Pension benefits are recorded in accordance with ASC No 715, *Compensation – Retirement Benefits*, which requires the recognition of the funded status of pension plans within the accompanying balance sheets As of June 30, 2012 and 2011, the funded status of the pension plan has been recorded within other long-term liabilities and other long-term assets, respectively

#### **Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are those whose use by the Hospital has been limited by donors to a specific time period or purpose Temporarily restricted net assets are to be used for capital purposes and other health care services

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

Permanently restricted net assets have been restricted by donors to be maintained by the Hospital in perpetuity

#### **Net Patient Service Revenue**

Net patient service revenue is reported at the estimated realizable amounts from patients, third-party payors and others for services rendered During 2012 and 2011, approximately 48% and 49% of net patient service revenue was received under the Medicare program, 14% and 13% from CareFirst Blue Cross Blue Shield, 30% and 30% from contracts with other third parties, and 8% and 8% from other sources, respectively

The following table sets forth the detail of net patient service revenue

	Year Ended June 30				
	 2012		2011		
Gross patient service revenue	\$ 476,777	\$	457,035		
Revenue deductions					
Charity care	18,575		15,662		
Contractual and other allowances	 80,167		61,321		
Net patient service revenue	\$ 378,035	\$	380,052		

The Hospital employs physicians in several hospital-based specialties. The Hospital bills for the services provided by these physicians. Net physician revenue is recognized when the services are provided and recorded at the estimated net realizable amount based on the contractual arrangements with third-party payors and the expected payments from the third-party payors and the patients. The difference between the billed charges and the estimated net realizable amounts are recorded as a reduction in physician revenue when the services are provided. At June 30, 2012 and 2011, approximately \$1,834 and \$1,372, respectively, of net physician accounts receivable are included in accounts receivable in the accompanying balance sheets

Notes to Financial Statements (continued)
(In Thousands)

### 2. Significant Accounting Policies (continued)

### **Charity Care**

The Hospital provided care to patients who met certain criteria under its charity care policy, without charge or at amounts less than its approved rates Because the Hospital did not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue The amounts written off as charity care for 2012 and 2011 were \$14,577 and \$12,572, respectively These amounts represent direct and indirect charity care costs, which are calculated using the Hospital's cost to charge ratio The state of Maryland rate system includes components within the rates to partially compensate hospitals for uncompensated care

#### **Donor-Restricted Gifts**

Unconditional promises to give cash and other assets to the Hospital are reported at fair value at the date the promise is received Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as either temporarily or permanently restricted donations if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statements of operations and changes in net assets as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions in the accompanying financial statements

#### **Investment Income**

Investment income primarily includes income from short-term and long-term investments, board-designated investments and investments within assets limited as to use In addition, investment income is also recorded for certain equity method investments that are included within other assets

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

The components of investment income are as follows

	7	Year Ended June 30					
		2012		2011			
Interest and dividend income	\$	3,694	\$	3,356			
Realized gains, net		1,803		7,478			
Income earned on equity method investments		1,456		1,316			
Other		21		14			
Total	\$	6,974	\$	12,164			

#### **Income Taxes**

The Hospital is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code

#### **Performance Indicator**

The performance indicator for the Hospital is excess of unrestricted revenue and other support over expenses, which includes all changes in unrestricted net assets except for changes in unrealized gains and losses on investments, pension adjustments in accordance with ASC No 958-715 – Not for Profit Entities – Compensation – Retirement Benefits and net assets released from restrictions for property acquisitions

## **Recent Accounting Pronouncements**

In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update, (ASU), No 2010-24, (ASU 2010-24) ASU 2010-24 clarifies that a health care entity should not net insurance recoveries against a related claim liability Additionally, the amount of the claim liability should be determined without consideration of insurance recoveries. The adoption of this guidance did not have an impact on the Hospital's financial statements

# Notes to Financial Statements (continued) (In Thousands)

### 2. Significant Accounting Policies (continued)

In August 2010, the FASB issued ASU 2010-23 which provided guidance on measuring charity care for disclosure purposes. This guidance requires that cost be used as the measurement basis for charity care disclosure purposes and that cost be identified as the direct and indirect costs of providing charity care. Disclosure requirements include the method used to identify or determine such costs. The adoption of this guidance did not have an effect on the amounts recorded in the financial statements, however it did change the charity care disclosure.

In July 2011, the FASB issued ASU 2011-07 which provided guidance on the presentation and disclosure of patient service revenue, provisions for bad debts, and the allowance for doubtful accounts for certain health care entities. This guidance changes the presentation of the statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). Additionally, the guidance requires enhanced disclosures about the policies for recognizing revenue and assessing bad debts, as well as qualitative and quantitative information about changes in the allowance for doubtful accounts. This guidance is effective for the Hospital for the fiscal year ending June 30, 2013. The Hospital is currently evaluating the impact of this guidance.

#### 3. Property and Equipment

A summary of property and equipment follows

	Estimated		June 30		
	<b>Useful Lives</b>		2012 201		2011
Land	_	\$	10,636	\$	10,492
Land improvements	20		13,856		13,695
Buildings and improvements	15 - 40		188,061		184,304
Fixed equipment	20		32,235		32,235
Movable equipment	7 - 10		189,644		191,851
			434,432		432,577
Less accumulated depreciation			(245,183)		(233,750)
			189,249		198,827
Construction in progress			10,986		7,327
Property and equipment, net		\$	200,235	\$	206,154

# Notes to Financial Statements (continued) (In Thousands)

# 3. Property and Equipment (continued)

As of June 30, 2012, the Hospital was committed to building and equipment purchases totaling approximately \$2,983

## 4. Other Liabilities

The components of other liabilities are as follows

	June 30			
	 2012		2011	
Long-term benefit obligation Self insurance obligations Other	\$ 9,112 11,156 558	\$	- 11,695 439	
Total	\$ 20,826	\$	12,134	

# Notes to Financial Statements (continued) (In Thousands)

### 5. Long-Term Debt

Long-term debt consists of the following

	June 30					
	2012			2011		
Maryland Health and Higher Educational Facilities						
Authority Revenue Bonds Series 2006						
Serial bonds with interest rates ranging from 3 50% to						
5 00% and effective rates ranging from 3 49% to						
4 67% due in various annual amounts on July 1 of						
each year from 2007 through 2021 and 2027	\$	33,765	\$	36,560		
5 00% term bonds with effective rate of 4 44% due						
July 1, 2026		24,635		24,635		
5 00% term bonds with effective rate of 4 63% due						
July 1, 2036		69,505		69,505		
Property acquisition note		. –				
5 50% due March 1 of each year from 2007 to 2015		45		60		
		127,950		130,760		
Less						
Current portion of Maryland Health and Higher						
Educational Facilities Authority Series 2006 serial						
bonds		2,915		2,795		
Property acquisition note		15		15		
		125,020		127,950		
Original issue premium		3,312		3,616		
Long-term debt, less current portion	\$	128,332	\$	131,566		

On February 9, 2006, the Maryland Health and Higher Educational Facilities Authority (MHHEFA) authorized the issuance of \$142,910 aggregate principal amount of Revenue Bonds (Series 2006 Bonds) at a premium of \$5,333. The proceeds of the issue, after payment of financing costs, were used primarily (i) to finance and refinance a portion of the costs of construction, renovation, acquisition and equipping of the 2006 Project, (ii) to refund outstanding 1993 bonds, (iii) to pay a portion of the interest accruing on the Series 2006 Bonds for a period to extend to January 1, 2009, and (iv) to pay the Counterparty a termination payment of \$1,575 in connection with a forward starting interest rate exchange agreement entered into on August 9, 2005 and unwound on January 24, 2006

# Notes to Financial Statements (continued) (In Thousands)

### 5. Long-Term Debt (continued)

Under the terms of the 2006 project and refunding revenue bonds, the Hospital is required to maintain certain deposits with a trustee Such deposits are included within assets limited as to use The revenue note indenture also places limits on the incurrence of additional borrowings and requires that the Hospital satisfy certain measures of financial performance as long as the notes are outstanding

The Hospital is required to make semiannual payments to the trustee sufficient to meet the annual debt service requirements of the refunding bond issue for the succeeding year Annual sinking fund installments for the term bonds range from \$3,690 on July 1, 2027 to \$8,820 at maturity The premium on the Series 2006 Bonds is being amortized over the life of the bonds using the effective interest method

As security for the debt service requirements of the Series 2006 Bonds, MHHEFA has a first lien and claim on all receipts of the Hospital The terms of the indenture agreement restrict the Hospital's ability to create additional indebtedness and its use of the facilities, and require the Hospital to maintain stipulated insurance coverage and a rate structure in each year sufficient to meet certain rate covenant requirements

On March 1, 2006, the Hospital entered into a promissory note for the acquisition of property in the amount of \$135 (\$45 outstanding at June 30, 2012) The interest rate is 5 50% with principal and interest due annually through 2015

On October 30, 2001, Delmarva Surgery Center, LLC (the Company), a 55%-owned subsidiary of Health Ventures, entered into variable rate loan agreements with M&T Bank in the amount of \$4,500 (\$0 outstanding at June 30, 2012) with monthly payments in various amounts through May 2012 to build and equip an ambulatory surgery center Health Ventures guaranteed the M&T Bank Loan limited to its pro rata interest In addition, the Hospital entered into an agreement M&T Bank to guarantee with Health Ventures' commitment for this loan However, it has not guaranteed any portion of the BB&T Bank loan

# Notes to Financial Statements (continued) (In Thousands)

## 5. Long-Term Debt (continued)

Scheduled principal repayments on long-term debt for the years ending June 30 are as follows

2013	\$ 2,930
2014	3,055
2015	3,185
2016	3,330
2017	3,495
2018 and thereafter	111,955
	\$ 127,950

Fair values of long-term debt are estimated using discounted cash flow analyses, based on current incremental borrowing rates for similar types of borrowing arrangements

The fair market value of the Hospital's long-term debt outstanding as of June 30, 2012 and 2011 was \$136,177 and \$130,631, respectively

Total interest paid for fiscal years 2012 and 2011 was \$6,213 and \$6,544, respectively

## 6. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes

	June 30			
	2012		2011	
Health care services				
Capital purposes	\$	10,384	\$	10,310
Patient services		3,973		3,295
Educational purposes		897		730
	\$	15,254	\$	14,335

# Notes to Financial Statements (continued) (In Thousands)

## 6. Temporarily and Permanently Restricted Net Assets (continued)

Permanently restricted net assets are restricted to

		June 30			
	2012			2011	
Investments to be held in perpetuity, the income from which is expendable to support health care services	\$	8,071	\$	8,065	

The Foundation initiated a major fundraising campaign for capital funds during fiscal year 2005 to support the Hospital's capital plans that include expansion and modernization of facilities. The Foundation has raised approximately \$14,643 as of June 30, 2012, which includes net pledges receivable present valued at approximately \$1,742. There were two large donations that represent approximately 46% and 34%, respectively, of the net pledges receivable at year-end. The Foundation expects to receive payment on the majority of the pledges by 2014 and all payments by 2025. Additionally, during 2011, the Foundation launched a fundraising campaign to support the Operating Room expansion. This campaign has raised \$1,451 as of June 30, 2012 which includes net pledges receivable present valued at \$579. Pledges receivable are included in assets limited to in use in the accompanying balance sheets.

Scheduled payments on pledges receivable for the years ending June 30 are as follows

2013	\$ 819
2014 - 2017	755
2018 and thereafter	 655
	2,229
Less	
Impact of discounting of pledges receivable to net present value	(220)
Allowance for uncollectible pledges	 (267)
Net pledges receivable, capital campaign	1,742
Other pledges receivable (includes OR net receivable of \$579)	584
Total pledges receivable	\$ 2,326

## Notes to Financial Statements (continued) (In Thousands)

#### 7. Functional Expenses

The Hospital considers health care services and management and general to be its primary functional categories for purposes of expense classification Depreciation and interest costs are included in health care services The Hospital's operating expenses by functional classification are as follows

	Year End	ed J	June 30
	 2012		2011
Health care services Management and general	\$ 339,231 34,930	\$	335,768 31,094
	\$ 374,161	\$	366,862

#### 8. Estimated Self-Insured Liability Claims and Workers' Compensation

The Hospital is self-insured for professional liability claims up to an annual limit of \$2,000 per claim and \$8,000 in aggregate. The Hospital carries an excess liability insurance policy for claims above these limits. There are known claims and incidents that may result in the assertion of additional claims, as well as claims from unknown incidents that may be asserted arising from services provided to patients. The Hospital has employed independent actuaries to estimate the ultimate costs, if any, of the settlement of such claims. The accrued self-insured professional liability losses have been discounted at 2% and 4% respectively, and in management's opinion provide an adequate reserve for loss contingencies. As of June 30, 2012 and 2011, respectively, \$10,220 and \$10,953 have been reserved for professional liability loss contingencies.

The Hospital established a trust for the purpose of setting aside assets based on actuarial funding recommendations. Under the trust agreement, the trust assets can only be used for payment of malpractice losses, related expenses and the cost of administering the trust. The assets of the trust are reported in assets limited as to use, income from trust assets, administrative costs and the Hospital's annual estimate of malpractice losses are reported in the statements of operations and changes in net assets.

The Hospital is self-insured for general liability claims beginning March 1, 2004 up to an annual limit of \$1,000 per claim and \$3,000 in aggregate The Hospital carries an excess liability insurance policy for claims above these limits

## Notes to Financial Statements (continued) (In Thousands)

#### 8. Estimated Self-Insured Liability Claims and Workers' Compensation (continued)

The Hospital is also self-insured for workers' compensation up to an annual limit of \$400 per occurrence. The Hospital carries an excess liability insurance policy for workers' compensation claims above this limit. As of June 30, 2012 and 2011, respectively, \$2,786 and \$2,592 have been reserved for workers' compensation loss contingencies.

#### 9. Investments

The following methods and assumptions were used by the Hospital in estimating the fair value of its financial instruments

Fair values of all investments, including short-term investments, long-term investments, board-designated investments, and assets limited to use are based on quoted market prices and/or prices obtained from a third party using other market data for the same or comparable instruments and transactions in establishing the prices Assets limited as to use also include the beneficial interest in the Foundation's temporarily restricted net assets which primarily consist of pledges receivable Certain long-term pledges receivable have been discounted

Fair value of investments and certain assets limited as to use held by the Hospital is summarized as follows

	Jun	e 30	)
	2012		2011
Investments			
Cash and cash equivalents	\$ 15,068	\$	14,368
U S treasury securities	22,360		20,118
Corporate bonds	45,607		37,067
Equity securities	114,965		111,410
Government sponsored mortgage-backed securities	22,479		19,013
Other (including pledges receivable held at the			
Foundation)	5,721		4,169
Total	\$ 226,200	\$	206,145

Notes to Financial Statements (continued) (In Thousands)

#### 9. Investments (continued)

ASC No 320, *Investments – Debt and Equity Securities*, provides guidance on the recognition and presentation of other-than-temporary impairments. In addition, additional disclosures are required related to other-than-temporary impairments. Under this revised guidance, if a debt security is in an unrealized loss position and the Hospital has the intent to sell the debt security, or it is more likely than not that the Hospital will have to sell the debt security before recovery of its amortized cost basis, the decline in value is deemed to be other-than-temporary and is recorded to other-than-temporary impairment losses recognized in the performance indicator in the statements of operations. For impaired debt securities that the Hospital does not intend to sell or it is more likely than not that the Hospital will not have to sell such securities, but the Hospital expects that it will not fully recover the amortized cost basis, the credit component of the other-than-temporary impairment is recognized in other-than-temporary impairment losses recognized in the performance indicator in the statements of operations and the non-credit component of the other-than-temporary impairment is recognized as a change in unrestricted net assets

The credit component of an other-than-temporary impairment is determined by comparing the net present value of projected future cash flows with the amortized cost basis of the debt security. The net present value is calculated by discounting the best estimate of projected future cash flows at the effective interest rate implicit in the debt security at the date of acquisition. Cash flow estimates are driven by assumptions regarding probability of default, including changes in credit ratings, and estimates regarding timing and amount of recoveries associated with a default. Furthermore, unrealized losses entirely caused by non-credit-related factors related to debt securities for which the Hospital expects to fully recover the amortized cost basis continue to be recognized as an unrealized loss on investments within the changes in unrestricted net assets

## Notes to Financial Statements (continued) (In Thousands)

#### 9. Investments (continued)

The following table shows the gross unrealized losses and fair value of the Hospital's investments with unrealized losses that are not deemed to be other than temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2012 and 2011

	iir Value < 1 year	ι	Jnrealized Losses < 1 year	Fair Value > 1 year	Į	Jnrealized Losses > 1 year	ι	Total Inrealized Losses
June 30, 2012								
U S Treasury	\$ 10,471	\$	100	\$ _	\$	_	\$	100
Government sponsored mortgage-backed securities	5,838		55	_		_		55
Corporate debt	3,030		55					33
securities	2,807		40	_		_		40
Equity securities	20,775		1,518	31		2		1,520
Total investments	\$ 39,891	\$	1,713	\$ 31	\$	2	\$	1,715
June 30, 2011 Government sponsored mortgage-backed								
securities	\$ 10,647	\$	111	\$ _	\$	_	\$	111
Corporate debt securities	6,429		86	_		_		86
Equity securities	14,395		922	1.260		146		1.068
Total investments	\$ 31,471	\$	1,119	\$ 1,260	\$	146	\$	1,265

## Notes to Financial Statements (continued) (In Thousands)

#### 10. Fair Value Measurements

ASC No 820, Fair Value Measurements and Disclosures, establishes a framework for measuring fair value That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC No 820 are described below

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Hospital has the ability to access
- Level 2 Inputs to the valuation methodology include
  - Quoted prices for similar assets or liabilities in active markets,
  - Quoted prices for identical or similar assets or liabilities in inactive markets,
  - Inputs other than quoted prices that are observable for the asset or liability, and
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs

## Notes to Financial Statements (continued) (In Thousands)

#### 10. Fair Value Measurements (continued)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Hospital believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date

The following table presents the Hospital's assets and liabilities measured at fair value, aggregated by level in the fair value hierarchy within which those measurements fall

	 Asse	ets a	ıt Fair Valu	e as	of June 30,	2012	2
	Level 1		Level 2		Level 3		Total
Assets							
Cash and cash equivalents	\$ 15,068	\$	_	\$	_	\$	15,068
U S treasury securities	22,360		_		_		22,360
Corporate debt securities	_		45,607		_		45,607
Mortgage-backed securities	_		22,479		_		22,479
Publically traded equity							
securities	114,965		_		_		114,965
Other	928		2,467		2,326		5,721
Total assets	\$ 153,321	\$	70,553	\$	2,326	\$	226,200

	Asse	ets a	at Fair Valu	e as	of June 30,	<b>201</b> 1	<u> </u>
	Level 1		Level 2		Level 3		Total
Assets							
Cash and cash equivalents	\$ 14,368	\$	_	\$	_	\$	14,368
U S treasury securities	20,118		_		_		20,118
Corporate debt securities	_		37,067		_		37,067
Mortgage-backed securities	_		19,013		_		19,013
Publically traded equity							
securities	111,010		400		_		111,410
Other	873		357		2,939		4,169
Total assets	\$ 146,369	\$	56,837	\$	2,939	\$	206,145

### Notes to Financial Statements (continued) (In Thousands)

#### 10. Fair Value Measurements (continued)

The fair values of securities are determined by third-party service providers utilizing various methods dependent upon the specific type of investment. Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Where significant inputs, including benchmark yields, broker-dealer quotes, issuer spreads, bids, offers, the LIBOR curve and measures of volatility, are used by these third-party dealers or independent pricing services to determine fair values, the securities are classified within Level 2

Long-term pledges receivable, which are measured at fair value on a non-recurring basis, are discounted to net present value upon receipt using an appropriate risk-free discount rate based on the term of the receivable Pledges receivable are recorded net of an allowance for uncollectible pledges. The following table provides a reconciliation of the beginning and ending balances of pledges receivable at fair value that used significant unobservable inputs (Level 3)

	Year Ended J	lune 30
	 2012	2011
Pledges receivable		
Balance at July 1	\$ 2,939 \$	3,187
New pledges	275	482
Collections on pledges	(815)	(667)
Write-off of pledges	(197)	(133)
Changes in reserves	 124	70
Balance at June 30	\$ 2,326 \$	2,939

#### 11. Pension Plan

The Hospital has a cash balance-type defined benefit pension plan covering substantially all of its employees. The Plan benefits are based on years of service and the employees' compensation during the last five years of covered employment. The Hospital's funding policy is to make sufficient contributions to the Plan to comply with the minimum funding provisions of the Employee Retirement Income Security Act. Contributions are intended to provide not only for benefits attributed to service to date but also for those expected to be earned in the future.

The Peninsula Regional Medical Center PensionPlus Plan (the Plan) provides annual allocations to a participant's hypothetical account When a participant retires, the participant has the choice to receive a lump-sum distribution equal to the value of the hypothetical account or to receive an annuity based on the value of the hypothetical account

## Notes to Financial Statements (continued) (In Thousands)

#### 11. Pension Plan (continued)

Prior to January 1, 2009, the Plan provided three different allocations (i) a service-related allocation, (ii) an age-related allocation and (iii) a matching allocation Both the service-related allocation and the age-related allocation were determined by multiplying a participant's annual compensation by a certain percentage. The matching allocation operated to provide an annual allocation in the Plan based on the participant's contribution to the Hospital's 403(b) Plan

The IRS issued new regulations that were effective as of January 1, 2009 The new regulations prohibited a pension plan from providing a matching allocation based on a participant's contributions to a different plan The Plan provided a matching allocation based on a participant's contribution to a 403(b) Plan In order to comply with the new tax law requirements, the Plan was amended effective as of December 31, 2008, to eliminate future matching allocations in the Plan At the same time, the Hospital adopted a 403(b) plan effective as of January 1, 2009 and provided a replacement matching contribution in the 403(b) plan

The assets of the Plan are available to pay the benefits of eligible employees of all participating entities. The Plan had an unfunded liability of \$9,112 and a prepaid asset of \$2,016 as of June 30, 2012 and 2011, respectively

## Notes to Financial Statements (continued) (In Thousands)

#### 11. Pension Plan (continued)

The following provides a reconciliation of the changes in fair value of the Plan's assets and projected benefit obligations, and the Plan's funded status

		2012		2011
Accumulated benefit obligation	\$	94,241	\$	79,466
Projected benefit obligation, beginning of year	\$	85,231	\$	80,834
Service cost	_	3,926	-	3,825
Interest cost		5,024		4,444
Actuarial loss (gain)		11,094		(1,133)
Benefits paid		(3,634)		(2.739)
Projected benefit obligation, end of year		101,641		85,231
Fair value of plan assets, beginning of year		87,247		66,224
Actual gain on plan assets		1,816		12,762
Employer contributions		7,100		11,000
Benefits paid		(3,634)		(2,739)
Fair value of plan assets, end of year		92,529		87,247
Fair value of plan assets (less than)/ greater than projected benefit obligation		(9,112)		2,016
(Accrued)/prepaid pension cost recorded in the balance sheets	\$	(9,112)	\$	2,016

### Components of net periodic benefit cost are as follows

	Year End	led Ju	ne 30
	 2012		2011
Service cost	\$ 3,926	\$	3,825
Interest cost	5,025		4,444
Expected return on plan assets	(6,796)		(6.214)
Amortization of prior service credit	(126)		(126)
Recognized net actuarial loss	 2,106		2,661
Net periodic benefit cost	\$ 4,135	\$	4,590

## Notes to Financial Statements (continued) (In Thousands)

#### 11. Pension Plan (continued)

Net amount recognized in unrestricted net assets that have not been recognized in net periodic benefit cost are as follows

	 2012	2011
Net actuarial loss	\$ 44,308	\$ 30,341
Prior service credit	 (566)	(692)
Total recognized in unrestricted net assets	 43,742	\$ 29,649

The estimated net actuarial loss and prior service credit for the Plan that will be amortized from unrestricted net assets into net periodic benefit cost over the next fiscal year are \$3,343 and (\$126), respectively

Weighted average assumptions used to determine projected benefit obligations and net periodic benefit costs at June 30 were as follows

	2012	2011
Projected benefit obligation		
Discount rate	4.00%	6 00%
Rates of increase in compensation levels	3.70	3 70
	2012	2011
Net periodic benefit cost		_
Discount rate	6.00%	5 60%
Rates of increase in compensation levels	3.70	5 00
Expected long-term rate of return on assets	7.50	7 75

## Notes to Financial Statements (continued) (In Thousands)

#### 11. Pension Plan (continued)

The defined benefit pension plan asset allocation as of the measurement date (June 30) and the target asset allocation, presented as a percentage of total plan assets, were as follows

			Target
	2012	2011	Allocation
Debt securities	33%	30%	25% –40%
Equity securities	64	65	45% -75%
Cash and cash equivalents	3	5	1% −10%
Total	100%	100%	

The Hospital's defined benefit plan invests in a diversified mix of traditional asset classes Investments in U S equity securities and fixed income securities are made to maximize long-term results while recognizing the need for adequate liquidity to meet ongoing benefit and administrative obligations. Risk tolerance of unexpected investment and actuarial outcomes is continually evaluated by understanding the pension plan's liability characteristics. This is performed through forecasting and assessing ranges of investment outcomes over short- and long-term horizons, and by assessing the Hospital's financial condition and its future potential obligations from both the pension and general operational requirements. Complementary investment styles, such as growth and value equity investing techniques, are utilized by the Hospital's investment advisors to further improve portfolio and operational risk characteristics. Equity investments, both active and passively managed, are used primarily to increase overall plan returns. Fixed income investments provide diversification benefits and liability hedging attributes that are desirable, especially in falling interest rate environments.

Asset allocations and investment performance are formally reviewed at regularly scheduled meetings of the Hospital's Financial Resources Committee

The overall rate of expected return on assets assumption was based on historical returns, with adjustments made to reflect expectations of future returns. The extent to which the future expectations were recognized included the target rates of return for the future, which have not historically changed

## Notes to Financial Statements (continued) (In Thousands)

#### 11. Pension Plan (continued)

The fair value of the Hospital's pension plan assets as of June 30, 2012 and June 30, 2011, by asset category (see Note 10, *Fair Value Measurements*, for a description of the asset categories) are as follows

June 30, 2012	 Level 1		Level 2		Level 3		Total
Assets							
Investments at fair value							
Cash and cash equivalents	\$ 3,114	\$	_	\$	_	\$	3,114
U S Treasuries	7,499		_		_		7,499
Government sponsored mortgage-							
backed securities	_		5,102		_		5,102
Corporate debt securities	_		24,251		_		24,251
Publically traded equity securities	52,155		_		_		52,155
Other	408		_	_	_		408
Total investments	\$ 63,176	\$	29,353	\$	_	\$	92,529
<b>June 30, 2011</b>	Level 1		Level 2		Level 3		Total
Assets	Level 1		Level 2		Level 3	_	Total
· ·	Level 1	•	Level 2	_	Level 3	•	Total
Assets	\$ <b>Level 1</b> 864	\$	Level 2	\$	Level 3	\$	<b>Total</b> 864
Assets Investments at fair value	\$	\$	Level 2	\$	Level 3	\$	
Assets Investments at fair value Cash and cash equivalents U S Treasuries Government sponsored mortgage-	\$ 864	\$	Level 2	\$	Level 3	\$	864
Assets Investments at fair value Cash and cash equivalents U S Treasuries	\$ 864	\$	- - 4,792	\$	Level 3	\$	864
Assets Investments at fair value Cash and cash equivalents U S Treasuries Government sponsored mortgage-	\$ 864	\$	- -	\$	Level 3	\$	864 5,396
Assets Investments at fair value Cash and cash equivalents U S Treasuries Government sponsored mortgage- backed securities	\$ 864	\$	4,792	\$	Level 3	\$	864 5,396 4,792
Assets Investments at fair value Cash and cash equivalents U S Treasuries Government sponsored mortgage- backed securities Corporate debt securities	\$ 864 5,396 –	\$	4,792	\$	Level 3	\$	864 5,396 4,792 15,461
Assets Investments at fair value Cash and cash equivalents U S Treasuries Government sponsored mortgage- backed securities Corporate debt securities Money market funds	\$ 864 5,396 - - 4,269	\$	- 4,792 15,461 -	\$	Level 3	\$	864 5,396 4,792 15,461 4,269

The following methods and assumptions were used to estimate fair value of each class of financial instrument

U.S. Treasuries the fair value is determined by an active price for an identical security in an observable market

### Notes to Financial Statements (continued) (In Thousands)

#### 11. Pension Plan (continued)

Corporate debt securities and government sponsored mortgage-backed securities the fair value is estimated using quoted prices for similar assets in active markets or quoted prices for identical or similar assets in non-active markets (few transactions, limited information, non-current prices, and high variability over time)

Money market funds the carrying value of these money market funds approximates fair value as the maturities are less than three months

Publically traded equity securities the fair value is determined by market quotes for an identical security in an observable market

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Hospital believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date

#### **Cash Flows**

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows for the years ending June 30

2013	\$ 8,4	405
2014	8,	565
2015	8,0	610
2016	8,4	411
2017	8,0	050
2018 - 2022	40,0	064

The Hospital intends to make voluntary contributions to the defined benefit pension plan of \$6 million through June 30, 2013 This funding level exceeds any regulatory requirements for 2012

Notes to Financial Statements (continued)
(In Thousands)

#### 12. Commitments and Contingencies

#### Agreement with the Office of Inspector General

The Hospital received several subpoenas from the Office of Inspector General of the US Department of Health and Human Services ("OIG"), requiring the production of certain documents related to claims for physician health care services provided by a former Medical Staff Member These subpoenas were issued in connection with a civil investigation being conducted by the U.S. Attorney's Office for the District of Maryland. In January 2011, the Hospital reached a tentative "Agreement in Principle", which was ultimately approved by the U S Department of Justice, the OIG, the Office of Personnel Management (OPM), and the state of Maryland in August 2011, to resolve all remaining potential civil claims arising out of the Hospital's medical services to patients of the physician The Hospital reached this agreement without admitting liability in order to avoid the expense and uncertainty of litigation and to allow the Hospital to move forward In this regard and consistent with the settlement, an amount of \$1.8 million was paid in June 2011 and recorded as an other expense in the accompanying 2011 statement of operations and changes in net assets. The settlement also includes a five year Corporate Integrity Agreement that will require the Hospital to establish and/or enhance various compliance processes and also have several independent peer review reports completed on an annual basis

#### Other

The Hospital has been named as a defendant in various lawsuits arising from the performance of its normal activities. In the opinion of the Hospital's management, after discussion with legal counsel, the amount, if any, of the Hospital's ultimate liability under these lawsuits will not have a material adverse effect on the financial position of the Hospital

A portion of the Hospital's revenues is received from health maintenance organizations and other managed care payors Managed care payors generally use case management activities to control utilization. These payors also have the ability to select providers offering the most cost-effective care. Management does not believe that the organization has undue exposure to any one managed care payor.

The Hospital's revenues may be subject to adjustment as a result of examination by government agencies or contractors based upon differing interpretation of government regulations, medical diagnosis, charge coding, medical necessity, or other contract terms. The resolution of these matters, if any, often is not finalized until subsequent to the period during which the services

## Notes to Financial Statements (continued) (In Thousands)

#### 12. Commitments and Contingencies (continued)

were rendered Section 302 of the Tax Relief and Health Care Act of 2006 authorized a permanent program involving the use of third-party recovery audit contractors (RACs) to identify Medicare overpayments and underpayments made to providers. We have established protocols to respond to RAC requests and payment denials. Payment recoveries resulting from RAC reviews are appealable through administrative and judicial processes, and we intend to pursue the reversal of adverse determinations where appropriate. In addition to overpayments that are not reversed on appeal, we will incur additional costs to respond to requests for records and pursue the reversal of payment denials. As of June 30, 2012, the Hospital has recorded an estimated reserve regarding the Medicare overpayments. In the opinion of the Hospital's management, the ultimate settlement of this matter will not have a material adverse effect on the financial position of the Hospital

As part of a national investigation, the Hospital is working on a data request by the Department of Justice (DOJ) regarding the Medicare programs coverage guidelines for the implantation of implantable cardioverter defibrillators (ICD's) As of June 30, 2012, no case or demand for payment has been initiated by DOJ or Centers for Medicare and Medicaid Services (CMS)

On June 22, 2012, the Hospital filed a self disclosure to CMS, reporting technical violations of the self referral regulations (referred to as Stark) As of June 30, 2012, the Hospital does not believe the settlement of this issue will have a material adverse effect on the entity's financial statements

#### 13. Maryland Health Services Cost Review Commission

Certain Hospital charges are subject to review and approval by the Maryland Health Services Cost Review Commission (the Commission) Hospital management has filed the required forms with the Commission and believes the Hospital to be in compliance with Commission requirements

The current rate of reimbursement for principally all inpatient services and certain other services to patients under the Medicare and Medicaid programs is based on an agreement between the Centers for Medicare and Medicaid Services and the Commission This agreement is based upon a waiver from Medicare prospective payment system reimbursement principles granted to the State of Maryland under Section 1814(b) of the Social Security Act and will continue as long as the rate of increase for costs per hospital inpatient admission in Maryland is below the national average Management expects this agreement will remain in effect at least through June 30, 2013

Notes to Financial Statements (continued)
(In Thousands)

#### 13. Maryland Health Services Cost Review Commission (continued)

The Commission and the Hospital entered into an agreement that is based on a rate methodology for those hospital service centers that provide inpatient services. Under this methodology, a target average charge per case is established for the Hospital based on past actual charges and case mix indices. The actual average charge per episode is compared with the target average charge per episode, and to the extent that the actual average exceeds or is less than the target, the difference adjusted for applicable penalties will reduce or increase the approved target for future rate years. For the year ended June 30, 2012, the Hospital was in compliance with its average charge per case target.

The Commission's rate-setting methodology for hospital service centers that provide both inpatient and outpatient services or only outpatient services consists of establishing an acceptable unit rate for defined inpatient and outpatient service centers within the hospital. The actual average unit charge for each service center is compared to the approved rate monthly and annually Overcharges and undercharges due to either patient volume or price variances, adjusted for penalties where applicable, are applied to decrease (in the case of overcharges) or increase (in the case of undercharges) future approved rates on an annual basis

The timing of the Commission's rate adjustments for the Hospital could result in an increase or reduction in rates due to the variances and penalties described above in a year subsequent to the year in which such items occur, and there is at least a possibility that the amounts may be material The Hospital's policy is to record revenue based on actual charges for services to patients in the year in which the services are performed The Hospital recognizes unbilled revenue for in-house patients

#### 14. Subsequent Events

The Hospital has evaluated subsequent events through September 21, 2012, the date the financial statements were issued

Supplementary Information

## Report of Independent Auditors on Supplementary Information

Board of Trustees Peninsula Regional Medical Center

Our audit was conducted for the purpose of forming an opinion on the June 30, 2012 financial statements taken as a whole. The June 30, 2012 supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole

September 21, 2012

# Summary of Operations (In Thousands)

Year Ended June 30

	 Year Ended June 30								
	2012		2011		2010		2009		2008
Gross patient revenue	\$ 476,777	\$	457,035	\$	426,582	\$	418,478	\$	399,948
Deductions from revenue	 98,742		76,983		58,173		50,440		45,406
Net patient service revenue	378,035		380,052		368,409		368,038		354,542
Other operating revenue	 2,360		2,357		2,059		1,976		1,080
	380,395		382,409		370,468		370,014		355,622
Operating expenses	374,161		366,862		363,438		357,978		327,422
Income from operations	6,234		15,547		7,030		12,036		28,200
Nonoperating income (expense)									
Nonoperating income (expense)	6,974		12,164		10,304		(14,533)		12,033
Basis swap income (loss)	 2,629		3,128		1,753		(3,344)		(1,927)
	 9,603		15,292		12,057		(17,877)		10,106
Excess (deficit) of unrestricted revenue and other									
support over expenses	 15,837	\$	30,839	\$	19,087	\$	(5,841)	\$	38,306

### Gross Patient Revenue

(In Thousands)

		Year Ended June 30			
	2012		2011		
Total gross patient revenue					
Routine care					
Daily hospital care	\$ 102,		115,624		
Daily hospital care – nursery	·	129	6,550		
Emergency services		241	21,364		
Admissions charge		962	3,393		
	134,	231	146,931		
Professional services					
Pathology and clinical laboratory	33,	858	32,298		
Operating room	33,	258	30,546		
Pharmacy	55,	219	50,150		
Radiology					
Diagnostic	5,	454	4,738		
Nuclear medicine	2,	536	2,293		
Special procedures	3,	966	3,013		
Ultrasound lab	3,	497	3,077		
C/T scanning and magnetic resonance imaging	7,	999	7,596		
Vascular lab	4,	354	3,492		
Radiation oncology	14,	595	14,085		
Medical oncology	6,	463	6,232		
Respiratory care and pulmonary function	9,	545	9,811		
Blood bank	1,	860	1,959		
Medical and surgical supplies	58,	702	57,004		
Delivery service	7,	091	6,536		
Anesthesiology		862	3,257		
Electrocardiogram		516	429		
Cardiac laboratory	14,	500	12,652		
Intravenous solutions		600	688		
Lithotripsy		57	44		
Physical, speech and occupational therapy	4,	929	4,724		
Neurological diagnostics		927	1,974		
Cardiac rehabilitation		290	1,391		
Family practice, clinic and diagnostic centers	18,	396	17,650		
Specialty practices	29,	793	19,627		
Transitional care	8,	009	7,621		
Recovery care	·	174	6,756		
Observation service		096	461		
	342,		310,104		
Gross patient revenue	\$ 476,		457,035		

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# Operating Expenses (In Thousands)

	Year Ended June 30			Increase			
		2012		2011	(Decrease)		
Nursing services	\$	97,092	\$	94,459	\$	2,633	
Buildings and grounds		14,071		14,545		(474)	
Laboratory		13,766		13,844		(78)	
Materials management		6,330		7,184		(854)	
Administration		26,227		26,020		207	
Food services		3,996		4,066		(70)	
Financial affairs and information systems		18,118		17,571		547	
Respiratory services		5,137		5,325		(188)	
Pharmacy		35,343		32,924		2,419	
Radiology		14,318		14,369		(51)	
Radiation oncology		5,002		4,706		296	
Medical oncology		6,952		6,338		614	
Physician services		6,552		7,518		(966)	
Electrocardiology, neurological diagnostic, cardiac							
catheterization laboratory, family practice,							
lithotripsy, diagnostic and breast care centers		40,302		35,971		4,331	
Physical, speech and occupational therapy		3,111		3,101		10	
Admitting and registration		2,485		2,318		167	
Education and training		1,396		1,258		138	
Transitional care		2,276		2,241		35	
Employee benefits, child care (exclusive of FICA)		27,000		27,274		(274)	
Bad debts		16,616		17,411		(795)	
Depreciation		21,812		21,829		(17)	
Interest		6,213		6,544		(331)	
Amortization of financing costs and deferred							
charge for retirement of debt		46		46			
		374,161	\$	366,862	\$	7,299	

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