

# See a Social Security Number? Say Something! Report Privacy Problems to https://public.resource.org/privacy Or call the IRS Identity Theft Hotline at 1-800-908-4490



# Form 990

Department of the Treasury

Internal Revenue Service

# **Change in Accounting Period**

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

benefit trust or private foundation)

▶The organization may have to use a copy of this return to satisfy state reporting requirements

20**12** 

Open to Public Inspection

| Ā | F                       | or the   | 2012 cal         | endar year, or tax year  | beginning             | 1/1/2                | 012          | , an         | d enc       | ding                 | 6/30/2         | 2012              |             |
|---|-------------------------|--|------------------|--|-----------------------|----------------------|--------------|--------------|-------------|----------------------|----------------|-------------------|-------------|
| В | Ch                      | eck if a   | applicable       | C Name of organization   | First Hand F          | oundation            |              |              |             | D Empl               | oyer ide       | entification nun  | nber        |
|   | Ad                      | dress o  | change           | Doing Business As  |                       |                      |              |              |             | 43-1725              | 294            |                   |             |
| F | Na                      | me cha   | ange             | Number and street (or F  | O box if mail is no   | t delivered to stree | et address)  | Room/suite   | 9           | E Telep              | hone nu        | ımber             |             |
| F | j Ini                   | nal retu   | ırn              | 2800 Rockcreek Parl  | kwav                  |                      |              |              |             | (816) 22             | 21-102         | 24                |             |
| F | ร์                      | minate   |                  | City, town or post office  |                       | •                    |              | l            |             | (0.10/22             | 1-102          |                   |             |
| 늗 | ί.                      |  | i return         | Kansas City  |                       |                      | МО           | 6411         | 7           | G Gross              | s receipt      | ts \$             | 12,228,074  |
| 늗 | ξ.                      |  |                  | F Name and address of p  | rineinal officer      |                      |              | 0411         | 7           | <del></del>          | <del></del>    |                   | Yes X No    |
|   | ] Ap                    | plicatio   | on pending       |  |                       | !!                   |              |              |             | (a) Is this a group  |                | i                 | = =         |
| _ |                         |  |                  | Marc G Naughton "s   |                       |                      |              |              |             | (b) Are all affiliat |                |                   | Yes No      |
| ı | Tax                     | -exem  | pt status        | X 501(c)(3) 501  | (c) ( ) <             | l (insert no )       | 4947(a)(1)   | or 52        | 27          | If "No," attac       | n a list (     | see instructions) | 1           |
| J | W                       | bsite  | : <b>&gt;</b> ww | w firsthandfoundation  | org                   |                      |              |              | H           | (c) Group exemp      | tion nun       | nber ▶            |             |
| ĸ | For                     | m of o   | rganization      | X Corporation  | Trust Associa         | ation Other          | <b>•</b>     | ار           | Year        | of formation 10      | 95             | M State of legal  | domicile MO |
| i |                         | rt l   |                  | mmary  |                       |                      | -            |              |             | 10                   | ,00            |                   |             |
|   | ي يا                    |  |                  | describe the organizat   | ion'e mission of      | most significa       | ent activiti | e Fi         | ret H       | and strives to       | chan           | ne children's     |             |
|   |                         | 1  |                  |  |                       |                      |              |              |             |                      |                |                   |             |
|   | .                       |  | lives are        | ound the world, one cl   | nio at a time . C     | on mission i         | o directly   | impaciti     | e ne        | ailii siaius oi      | a you          | ng lile           |             |
|   | ᆲ                       |  |                  |  |                       |                      |              |              |             |                      |                |                   |             |
|   | Activities & Governance |  |                  |  |                       |                      |              |              |             |                      |                |                   |             |
|   | ğ                       | 2  |                  | this box ▶ if the o  | -                     |                      |              | or dispo     | sed         | of more than         | - 1            | 1                 | its .       |
|   | š                       | 3  |                  | r of voting members o  |                       |                      |              |              |             |                      |                | 3                 | 4           |
| , | es                      | 4  |                  | r of independent voting  |                       |                      |              |              | 1b)         |                      | _ <del> </del> | 4                 | 0           |
|   |                         | 5  |                  | ımber of ındıvıduals ei  |                       |                      | 2 (Part V,   | line 2a)     |             |                      | L!             | 5                 | 0           |
|   | ₹                       | 6  |                  | umber of volunteers (e   |                       |                      |              |              |             |                      |                | 6                 | 200         |
|   | - 1                     | 7a   | Total ur         | related business reve  | enue from Part        | VIII, column (C      | ), line 12   |              |             |                      | 7              | 'a ˈ              | 0           |
|   |                         | b Net unrelated business taxable income from Form 990-T, line 34 |                  |  |                       |                      |              |              |             |                      |                |                   | 0           |
|   |                         |  |                  |  |                       |                      |              |              | L           | Prior Yea            | ar             | Cur               | rent Year   |
|   | ا ۵                     | 8  | Contrib          | utions and grants (Pai   | rt VIII, line 1h)     |                      |              |              | L           | 4                    | 037,5          | 97                | 2,132,149   |
|   | Revenue                 | 9  |                  | n service revenue (Pa  |                       |                      |              |              | L           |                      |                | 0                 | 0           |
| 3 | 8                       | 10   | Investm          | ent income (Part VIII,   | column (A), lin       | es 3, 4, and 7       | d)           |              |             |                      | 363,3          | 25                | 569,003     |
|   | <u>۳</u>                | 11   | Other re         | evenue (Part VIII, colu  | ımn (A), lines 5      | 6d, 8c, 9c, 10       | c, and 11    | e)           |             |                      | -72,3          | 31                | -161,152    |
|   |                         | 12   | Total rev        | venue—add lines 8 throu  | ugh 11 (must equ      | al Part VIII, col    | umn (A), lir | ie 12)       | . [         | 4                    | ,328,5         | 91                | 2,540,000   |
| _ | 一                       | 13   |                  | and similar amounts p  |                       |                      |              |              |             | 3                    | 365,4          | 51                | 1,193,418   |
|   | ı                       | 14   |                  | s paid to or for member  |                       |                      |              |              |             |                      |                | 0                 | 0           |
| 1 | _                       | 15   |                  | , other compensation, e  |                       |                      |              | 5–10)        |             |                      | 882,7          | 69                | 426,630     |
|   | Expenses                | 16a  |                  | ional fundraising fees   |                       |                      |              | •            |             |                      |                | 0                 | 0           |
| ζ | <u> </u>                | b  |                  | indraising expenses (F   | •                     |                      | -            | 115.1        | 58          |                      |                |                   |             |
| 2 | ŭ                       | 17   |                  |  |                       |                      |              |              |             |                      | 478,3          |                   | 153,456     |
| 0 | ı                       | 18   | Total ex         | xpenses (Part IX, colu<br>xpenses Add lines 13<br>ue less expenses Sub | –17 (must equa        | ıl Part-IX. colû     | mn (A). lir  | ie.25)       | ⋰           | 4                    | 726,5          |                   | 1,773,504   |
|   | ŀ                       | 19   | Reveni           | ie less expenses. Sub  | tract line 18 fro     | mline 12             |              |              | ე\ _        |                      | 397,9          |                   | 766,496     |
|   | 5 8                     |  | 11010110         |  |                       | 191                  |              | 1            |             | Beginning of Cu      |                |                   | d of Year   |
| - | Balances                | 20   | Total as         | ssets (Part X, line 16)  |                       | MAY                  | 232          | 013          | S           |                      | 670,4          |                   | 18,344,911  |
|   | 2 B                     | 21   | Total lis        | abilities (Part X line 26  | 6)                    | <u></u>              |              |              |             |                      |                | 0                 | 0           |
| 1 | 55                      | 22   | Net ass          | sets or fund balances  | Subtract line 2       | 1 from line 20       | DEN.         | UT           |             | 10                   | 670,4          | 70                | 18,344,911  |
|   | -<br>⊃ar                | t II   | Sic              | nature Block   |                       | 0                    | · · · · ·    | -            | <del></del> |                      |                | :-:-t             |             |
|   |                         |  |                  | ry, I declare that I have exam   | mined this return, in | cluding accompan     | ying schedul | es and state | ments       | s, and to the best   | of my kr       | nowledge          |             |
|   |                         |  |                  | rect, and complete Declarat  |                       |                      |              |              |             |                      |                |                   |             |
| c | igi                     |  |                  | Man C  | /heall                |                      |              |              |             |                      | 5//            | 3/3               |             |
|   | _                       |  |                  | Signature of officer   |                       |                      | η.           |              | _           | Da                   | ite            |                   |             |
| Г | ler                     | e  |                  | Marc G   | Naug hto              | n - YK               | c Presid     | dent         | 37          | Treasure (           |                |                   |             |
|   |                         |  |                  | Type or print name and title   | e J                   |                      |              |              |             |                      |                |                   |             |
| _ |                         |  | Pnr              | nt/Type preparer's name  |                       | Preparer's signat    | ure          |              |             | Date                 |                | PTI               | N           |
| F | aio                     | 1  | =                | Frin S. Mora   | 010                   | 9.: 1                | m            |              |             | 5/6/13               | Chec           |                   |             |
| F | re                      | pare   | r ├└             | -1 171 - 1VLOVO  |                       | m-1                  | ) · / / ///  | zar_         |             | <del>-1-1</del>      | <del></del>    | employed          |             |
|   |                         | Onl  | -                | m's name ► JM W  | <u>a Associate</u>    | <del>-,</del>        |              | -            |             | Firm's EIN           |                | 57-12245          |             |
| _ |                         |  |                  | m's address ► 6400   | Glenwood S            | ste 100 O1           | serland      | Park, K.     | 66          | 202 Phone no         | 913            | <u> </u>          |             |
| ٨ | 1av                     | the II   | RS discu         | ss this return with the  | preparer show         | above? (see          | instructio   | ns)          |             |                      |                | $\boxtimes$       | Yes No      |

For Paperwork Reduction Act Notice, see the separate instructions.

917

Form 990 (2012)

|    | 90 (2012)  | First Hand Foundation   | 43-1725294           | Page 2 |
|----|------------|---|----------------------|--------|
| Pa | rt III     | Statement of Program Service Accomplishments  |                      |        |
|    |            | Check if Schedule O contains a response to any question in this Part III                          |                      | X      |
| 1  |            | escribe the organization's mission  |                      |        |
|    | First Har  | nd strives to change children's lives around the world, one child at a time Our                   |                      |        |
|    | mission    | To directly impact the health status of a young life  |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
| 2  |            | organization undertake any significant program services during the year which were not listed on  |                      |        |
|    | •          | Form 990 or 990-EZ? .   | Yes                  | X No   |
|    | If "Yes,"  | describe these new services on Schedule O   |                      |        |
| 3  |            | organization cease conducting, or make significant changes in how it conducts, any program        |                      |        |
|    | services   | ?   | Yes                  | X No   |
|    |            | describe these changes on Schedule O  |                      |        |
| 4  |            | the organization's program service accomplishments for each of its three largest program service  |                      |        |
|    |            | s Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and a | illocations to other | ers,   |
|    | the total  | expenses, and revenue, if any, for each program service reported                                  |                      |        |
|    |            | <u>,                                      </u>  |                      |        |
| 4a | (Code      | ) (Expenses \$ 1,129,216 including grants of \$ 1,044,888 ) (Revenue                              | \$                   | 0.)    |
|    | Case Ex    | penses Program - First Hand helps children with health related needs when insurance and           |                      |        |
|    | other fina | ancial resources have been exhausted During the period of January 1, 2012 through June            |                      |        |
|    | 30, 2012   | , First Hand changed the lives of 521 children around the world by provided funding for           |                      |        |
|    | travel an  | d lodging related to medical care, bilateral hearing aids, cochlear implants, cranial             |                      |        |
|    | helmets,   | transplants_surgeries, medications_therapies (speech, occupational, hippo, vision,                |                      |        |
|    | aquatic    | and physical), formula, wheelchairs, adaptive equipment, van lifts, dental care and               |                      |        |
|    | glasses    | The average grant is \$2,048  |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            | •••••••••••••••••••••••••••••••••••••••   |                      |        |
|    |            |   |                      | •      |
| 4b | (Code      | ) (Expenses \$ 171,983 including grants of \$ 148,530 ) (Revenue                                  | ¢ 115                | 000 )  |
| 76 | First Har  | nd Family - A donor advised fund (DAF) program allowing contributors to advise grants to          | Ψ                    | 1099.) |
|    | non-prof   | it organizations The program encourages philanthropy and individual giving                        | •••••                |        |
|    |            | . o gamana a marangan pananan a pananan a marangan gama   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            | •••••••••••••••••••••••••••••••••••••••   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
| 4c | (Code      | ) (Expenses \$ 38,361 including grants of \$ 0 ) (Revenue   | \$                   | 0.)    |
|    |            | rogram - First Hand partners with medical mission organizations to send qualified                 |                      |        |
|    | voluntee   | rs to provide medical care in underdeveloped countries  |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    |            |   |                      |        |
|    | OH:        | /December / Octobrillo  |                      |        |
| 4d |            | ogram services (Describe in Schedule O )  |                      |        |
| 4- | (Expens    | es \$ 58,773 including grants of \$ 0 ) (Revenue \$   | 0)                   |        |

| orm 9 | 990 (2012) First Hand Foundation  | 43-1725294  | P    | age |
|-------|---|-------------|------|-----|
| Part  | IV Checklist of Required Schedules  |             |      |     |
|       |   |             | Yes  | N   |
| 1     | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1           | х    |     |
| 2     | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?   | 2           | X    |     |
| 3     | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If</i> "Yes," <i>complete Schedule C, Part I</i>  | 3           |      | ×   |
| 4     | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(b) election in effect during the tax year? If "Yes," complete Schedule C, Part II.   | h) <b>4</b> |      | ×   |
| 5     | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If</i> "Yes," complete Schedule C, Part III  | 5           |      | X   |
| 6     | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.                                     | 6           | х    |     |
| 7     | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>   | 7           |      | Х   |
| 8     | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes complete Schedule D, Part III   | s,"<br>     |      | X   |
| 9     | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or denegotiation services? If "Yes," complete Schedule D, Part IV | ebt 9       |      | X   |
| 10    | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V  | 10          |      | Х   |
| 11    | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, IX, or X as applicable  |             |      |     |
| а     | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," comple Schedule D, Part VI   | te<br>11a   |      | Х   |
| b     | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII   | 11b         |      | ×   |
| С     | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII .   | 11c         |      | Х   |
| d     | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d         |      | X   |
| е     | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, F  |             |      | Х   |
| f     | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses   |             |      |     |
|       | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X  | 11f         |      | Х   |
| 120   | Did the erganization obtain separate undependent audited financial statements for the tay year? If "Vos." co  | moloto      | l "Ì |     |

- **12a** Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete* Schedule D. Parts XI and XII
- b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
- 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
- 14a Did the organization maintain an office, employees, or agents outside of the United States?
  - b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking. fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV
- 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV
- Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV
- Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)
- Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II
- 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III
- 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
- b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Х

12a

12b

13

14a

14b

15

16

17

18

19

20a

| Par | t IV Checklist of Required Schedules (continued)   |            |  |                |
|-----|--|------------|--|----------------|
|     |  |            | Yes  | No             |
| 21  | Did the organization report more than \$5,000 of grants and other assistance to any government or organization   |            |  |                |
|     | in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21         | X  |                |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the   |            | 1  | ł              |
|     | United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22         | X  | <u> </u>       |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the  |            |  |                |
|     | organization's current and former officers, directors, trustees, key employees, and highest compensated  |            | 1  |                |
|     | employees? If "Yes," complete Schedule J   | 23         | -  | X              |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than  |            |  |                |
|     | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines  |            |  |                |
|     | 24b through 24d and complete Schedule K If "No," go to line 25   | 24a        | <del> </del>                                     | X              |
|     | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  Did the organization maintain an escrow account other than a refunding escrow at any time during the year               | 24b        | ├  | X              |
| C   | to defease any tax-exempt bonds?   | 240        |  | ,              |
| ч   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24c<br>24d | <del> </del>                                     | X              |
|     | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction  | 24u        | <del>                                     </del> | ├^             |
| LVu | with a disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a        |  | x              |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a   | 200        | <del>                                     </del> | ┢              |
| _   | prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or   |            |  |                |
|     | 990-EZ? If "Yes," complete Schedule L, Part I  | 25b        |  | X              |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or   | 1          |  |                |
|     | disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   | 26         |  | x              |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,   |            |  |                |
|     | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled  | 1          |  |                |
|     | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III   | 27         | <u> </u>   | X              |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L,  |            |  | in the         |
|     | Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |            |  |                |
|     | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28a        |  | X              |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete   | 1          |  |                |
| _   | Schedule L, Part IV  | 28b        |  | X              |
| C   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV     |            | ļ  |                |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | 28c        | $\frac{1}{x}$                                    | X              |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified   | 25         | <del>  ^-</del>                                  |                |
| -   | conservation contributions? If "Yes," complete Schedule M  | 30         |  | х              |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,  | 100        |  | <del>  ^</del> |
|     | Part I   | 31         |  | х              |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?  |            |  |                |
|     | If "Yes," complete Schedule N, Part II   | 32         |  | Х              |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |            |  |                |
|     | sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33         |  | Х              |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II,  |            |  |                |
|     | III, or IV, and Part V, line 1   | 34         | Χ  |                |
|     | Did the organization have a controlled entity within the meaning of section 512(b)(13)?  | 35a        |  | X              |
| b   | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled   | 1          |  |                |
| 20  | entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b        |  | X              |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related   |            |  | ,,             |
| 27  | organization? If "Yes," complete Schedule R, Part V, line 2  | 36         |  | <u> </u>       |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part |            |  |                |
|     | VI   | 37         |  | X              |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and   | "          |  |                |
| 55  | 19? <b>Note</b> . All Form 990 filers are required to complete Schedule O  | 38         | х  |                |
|     |  |            | 990  | /2042\         |

| Par      | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V   |              |                     |
|----------|--|--------------|---------------------|
| _        | The state of the s | Yes          | No                  |
| 1a       | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable . 1a 0   | 120          | 1.34                |
| b        | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0   |              | 326                 |
| C        | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?  1c   |              | <u> </u>            |
| 2a       | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements, filed for the calendar year ending with or within the year covered by this return.  | 100 E        |                     |
| b        | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   |              |                     |
|          | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  | (b) 7.5      | 1,5                 |
| 3a       | Did the organization have unrelated business gross income of \$1,000 or more during the year?  |              | Х                   |
| b        | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   | <u>L</u> _   |                     |
| 4a       | At any time during the calendar year, did the organization have an interest in, or a signature or other authority  |              |                     |
|          | over, a financial account in a foreign country (such as a bank account, securities account, or other financial   |              |                     |
|          | account)?  |              | X                   |
| b        | If "Yes," enter the name of the foreign country ►  |              | -125                |
|          | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts  | 11. 21       | 465                 |
| 5a       | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5a  | ļ            | X                   |
| b        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  5b   | <u> </u>     | X                   |
| C        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  | <u> </u>     | X                   |
| 6a       | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   | ĺ            | l                   |
|          | organization solicit any contributions that were not tax deductible as charitable contributions?  6a   | ļ            | X                   |
| b        | If "Yes," did the organization include with every solicitation an express statement that such contributions or   | •            |                     |
| _        | gifts were not tax deductible? . 6b Organizations that may receive deductible contributions under section 170(c).  | 1 05/33      | 2.8.7               |
| 7        | 1.72%  | 1111         | 11.2                |
| а        | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods  | ·            |                     |
|          | and services provided to the payor?  7a  | X            |                     |
| b        | If "Yes," did the organization notify the donor of the value of the goods or services provided?  Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was  | Х            |                     |
| С        | required to file Form 8282?  | }            | ×                   |
| d        | If "Yes," indicate the number of Forms 8282 filed during the year 7d   | 1            | 3/2                 |
| e        | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  |              | X                   |
| f        | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   |              | $\frac{\hat{x}}{x}$ |
| g        | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   |              | X                   |
| h        | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h  |              | X                   |
| 8        | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting  | si con       | 37.37               |
|          | organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring   | 泛            | (1)<br>(1)          |
|          | organization, have excess business holdings at any time during the year?   |              | X                   |
| 9        | Sponsoring organizations maintaining donor advised funds.  |              | نور<br>م            |
| а        | Did the organization make any taxable distributions under section 4966?  |              | Х                   |
| b        | Did the organization make a distribution to a donor, donor advisor, or related person?  9b   |              | Χ                   |
| 10       | Section 501(c)(7) organizations. Enter   | 12.5         | ¥., 3               |
| а        | Initiation fees and capital contributions included on Part VIII, line 12   | 25 CA C      |                     |
| b        | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 144          | 710.07              |
| 11       | Section 501(c)(12) organizations. Enter  |              | 36.7                |
| а        | Gross income from members or shareholders  | 440          | 3,5                 |
| b        | Gross income from other sources (Do not net amounts due or paid to other sources   | 3 44         |                     |
|          | against amounts due or received from them )  | 4.10         |                     |
| 12a      | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 31,11        |                     |
| b        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 0 1          | 1 2                 |
| 13       | Section 501(c)(29) qualified nonprofit health insurance issuers.   | 111 -111 -12 | 1 1 1,31            |
| а        | Is the organization licensed to issue qualified health plans in more than one state?   | 3,3 7        | , , ,               |
| <b>L</b> | Note. See the instructions for additional information the organization must report on Schedule O   | 1.           | 1                   |
| b        | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  |              | 4.46                |
| _        | Enter the amount of reserves on hand   |              | 100                 |
| с<br>14а | Did the organization receive any payments for indoor tanning services during the tax year?   | 1 ( 2 2 2 1  | X                   |
|          | If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule</i> O   |              | <u>^</u>            |
|          | THE STATE OF THE S |              |                     |

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" Part VI response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI. Section A. Governing Body and Management No Yes 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O **b** Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7a Х b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following The governing body? 8a Х Each committee with authority to act on behalf of the governing body? 8b Х Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O 9 Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code No 10a Did the organization have local chapters, branches, or affiliates? 10a Х b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Х b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe in Schedule O how this was done 12c 13 Did the organization have a written whistleblower policy? 13 Х 14 Did the organization have a written document retention and destruction policy?. 14 Х 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official 15a **b** Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed MO Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website X Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest 19 policy, and financial statements available to the public during the tax year State the name, physical address, and telephone number of the person who possesses the books and records of the 20 organization 

Marc G Naughton 2800 Rockcreek Parkway, Kansas City, MO 64117

| Form 990 (2012)                  | First Hand Foundation   |                               |                                |               |         |               |  |          |                      | 43-17252                                | 204                | Page <b>7</b> |
|----------------------------------|---|-------------------------------|--------------------------------|---------------|---------|---------------|--|----------|----------------------|---|--------------------|---------------|
| Part VII                         | Compensation of Officers, Dire  | ctors. Truste                 | es. K                          | ev            | En      | olar          | ovee   | s. I     | lighest Comp         |   | -34                | raye i        |
|                                  | Employees, and Independent C  |                               | , -                            | ,             |         |               | .,   | -, .     |                      |   |                    |               |
|                                  | Check if Schedule O contains a re   |                               | y que                          | estic         | on i    | in th         | nis P  | art      | VII                  |   |                    |               |
| Section A.                       | Officers, Directors, Trustees, Key  | Employees, an                 | d Hig                          | hes           | st C    | om            | pens   | ate      | d Employees          |   | -                  | =             |
|                                  | his table for all persons required to be  |                               |                                |               |         |               |  |          |                      | na with or within                       | the                |               |
| organization's                   |   |                               | •                              |               |         |               |  |          | •                    | •                                       |                    |               |
| <ul> <li>List all of</li> </ul>  | of the organization's current officers,   | directors, truste             | es (w                          | heti          | ner     | ındı          | vidua  | ls o     | r organizations)     | , regardless of a                       | mount              |               |
|                                  | on Enter -0- in columns (D), (E), and   |                               |                                |               |         |               |  |          |                      |   |                    |               |
| • List all o                     | of the organization's current key emp   | loyees, if any S              | ee in                          | stru          | ctio    | ns f          | for de   | finit    | ion of "key emp      | loyee "                                 |                    |               |
|                                  | organization's five <b>current</b> highest coreportable compensation (Box 5 of Fo |                               |                                |               |         |               |  |          |                      |   |                    |               |
|                                  | and any related organizations   |                               | DOX .                          | 0.            |         |               | 000-1  | VIIIO    | o) of more than      | \$100,000 HOIII (                       | u i c              |               |
| •                                | of the organization's <b>former</b> officers, k                                   | key employees,                | and h                          | iighe         | est     | com           | npens  | ate      | d employees wh       | no received more                        | e than             |               |
|                                  | eportable compensation from the orga  |                               |                                |               |         |               |  |          |                      |   |                    |               |
|                                  | of the organization's former directors  |                               |                                |               |         |               |  |          |                      |   | of the             |               |
|                                  | more than \$10,000 of reportable comp   |                               |                                |               |         |               |  |          |                      |   |                    |               |
|                                  | the following order individual trustee  |                               | nstitu                         | tion          | al tr   | uste          | es, c  | offic    | ers, key employ      | ees, highest                            |                    |               |
|                                  | employees, and former such persons  |                               |                                |               |         |               |  |          |                      |   |                    |               |
| Check thi                        | s box if neither the organization nor ar  | ny related organ              | izatio                         | n c           | omp     | ens           | sated  | any      | current officer,     | director, or trust                      | tee                |               |
|                                  |   |                               |                                |               | -       | C)            |  |          |                      |   |                    |               |
|                                  | (A)   | (B)                           | (do r                          | not ch        |         | ition<br>more | e than   | one      | (D)                  | (E)                                     | (F)                | ı             |
|                                  | Name and Title  | Average<br>hours per          | box,                           | unles         | ss pe   | erson         | is bot<br>tor/trus                               | h an     | Reportable           | Reportable                              | Estima             | ited          |
|                                  |   | week (list any                | 9 5                            | 5 5           |         | eg            |  |          | compensation<br>from | compensation<br>from related            | amour<br>othe      |               |
|                                  |   | hours for related             | dive                           | Institutional | Officer | ey er         | ng greg  | Former   | the<br>organization  | organizations<br>(W-2/1099-MISC)        | compen:<br>from    |               |
|                                  |   | organizations<br>below dotted | ctor ta                        | อกล           |         | employee      | e g  |          | (W-2/1099-MISC)      | (************************************** | organiz<br>and rel | ation         |
|                                  |   | line)                         | Individual trustee or director | 5             |         | yee           | l g  |          | i                    |   | organiza           |               |
|                                  |   |                               | ď                              | trustee       |         |               | Highest compensated employee                     |          |                      |   |                    |               |
| (1) Neal Li                      | Patterson   | 1 00                          |                                | _             |         | H             | ä  | _        |                      |   |                    |               |
| President/Dire                   |   |                               | х                              |               | х       |               | ŀ  | 1        | 0                    | 0                                       |                    | 0             |
| (2) Marc G                       |   | 1 00                          |                                |               |         |               | <del>                                     </del> | <u> </u> |                      |   |                    |               |
| VP/Treasurer/                    |   |                               | х                              |               | х       |               | ľ  |          | 0                    | o                                       |                    | 0             |
| (3) Clifford                     | W Illig   | 1 00                          |                                |               |         |               |  |          |                      |   |                    |               |
| Director                         |   |                               | X                              | $oxed{oxed}$  |         |               |  |          | 0                    | 0                                       |                    | 0             |
| (4) Jeanne                       |   | 10 00                         | 1                              |               |         |               | İ  |          |                      |   |                    |               |
| Chairman of the                  |   | 4.00                          | X                              | Н             |         |               | <b>-</b>   |          | 0                    | 0                                       |                    | 0             |
| ( <b>5)</b> Randy I<br>Secretary | Jams  | 1 00                          |                                |               | х       |               |  |          |                      |   |                    | •             |
| (6) Melissa                      | Frerking  | 48 00                         |                                | -             | ^       | H             | <del>                                     </del> |          | 0                    | 0                                       | •                  | 0             |
| Executive Dire                   |   |                               |                                |               | х       | $ _{X} $      | х  |          | 0                    | o                                       |                    | 0             |
| (7)                              |   |                               |                                | -             |         |               |  |          |                      |   |                    |               |
|                                  |   |                               |                                |               |         |               |  |          |                      |   |                    |               |
| (8)                              |   | }                             |                                |               |         |               |  |          |                      |   |                    |               |
| (9)                              |   |                               |                                |               |         |               |  |          |                      |   |                    |               |
|                                  |   |                               |                                |               |         |               |  |          |                      |   |                    |               |
| (10)                             |   | ļ                             |                                |               |         |               |  |          |                      |   |                    |               |

(11)

(12)

(13)

| F                     | Section A. Officers, Directors, 11   | usiees, Ney El   | ubio                           | yee                   | 5, a                 | illu         | nıyı                         | <b>62</b> 1  | Compensated                                    | Employees (c                                     | onunuea)  |
|-----------------------|--|--|--------------------------------|-----------------------|----------------------|--------------|------------------------------|--------------|--|--|---|
| (A)<br>Name and title |  | (B)<br>Average<br>hours per  | bοx,                           | unles                 | Pos<br>neck<br>ss pe | erson        | e than<br>is bot<br>or/trus  | h an<br>tee) | Reportable                                     | (E)<br>Reportable<br>compensation                | (F)<br>Estimated<br>amount of   |
|                       |  | week (list any<br>hours for<br>related<br>organizations<br>below dotted<br>line) | Individual trustee or director | Institutional trustee | Officer              | Key employee | Highest compensated employee | Former       | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| (15)                  |  |  |                                |                       |                      |              |                              |              |  |  |   |
| (16)                  |  |  |                                |                       |                      |              |                              |              |  |  |   |
| (17)                  |  |  |                                |                       |                      |              |                              |              |  |  |   |
| (18)                  |  |  |                                |                       |                      |              |                              | -            |  |  |   |
| (19)                  |  |  |                                |                       |                      | _            |                              |              |  |  |   |
| (20)                  |  |  |                                |                       |                      |              |                              | -            |  |  |   |
| (21)                  |  |  |                                |                       |                      |              |                              |              |  |  |   |
| (22)                  |  |  |                                |                       |                      |              |                              |              |  | <u> </u>   |   |
| (23)                  |  |  |                                |                       | -                    |              |                              |              |  |  |   |
| (24)                  |  |  |                                |                       |                      |              |                              |              |  |  |   |
| (25)                  |  |  |                                |                       |                      |              |                              |              |  |  |   |
| 1b<br>c               | Sub-total  Total from continuation sheets to Part VII,   | Section A  |                                |                       |                      |              |                              | <b>▶</b>     | 0  | 0  | <del></del>   |
| d                     | Total (add lines 1b and 1c)  |  |                                |                       |                      |              |                              | •            | 0  | 0  | <del></del>   |
| 2                     | Total number of individuals (including but not l reportable compensation from the organization               |  | isted                          |                       | ove)<br>0            | wh           | o rec                        | eive         | ed more than \$1                               |  |   |
| 3                     | Did the organization list any <b>former</b> officer, die employee on line 1a? <i>If "Yes," complete Sche</i> |  |                                |                       |                      | yee          | , or h                       | ıghe         | est compensated                                | d  | Yes No  |
| 4                     | For any individual listed on line 1a, is the sum the organization and related organizations gre individual . | •  |                                |                       |                      |              |                              |              | •  |  | 4 X   |
| 5                     | Did any person listed on line 1a receive or acc for services rendered to the organization? If "              |  |                                |                       |                      |              |                              |              |  | dividual   | 5 X   |
| Sec                   | tion B. Independent Contractors  |  |                                |                       |                      |              |                              |              |  |  |   |
| 1                     | Complete this table for your five highest comp compensation from the organization. Report c year             |  |                                |                       |                      |              |                              |              |  |  | n's tax   |
|                       | (A)<br>Name and business add   | iress  |                                |                       |                      |              |                              |              | (B)<br>Description of serv                     | rices (  | (C)<br>Compensation   |
|                       |  |  |                                |                       |                      |              |                              |              |  |  | 0   |
|                       |  |  |                                |                       |                      |              |                              |              |  |  | 0   |
|                       |  | ·  |                                |                       |                      |              | $\dashv$                     |              | <u> </u>                                       |  | 0   |
|                       |  |  |                                |                       |                      |              |                              |              |  |  | 0   |
| 2                     | Total number of independent contractors (inclumore than \$100,000 of compensation from the                   | _  | ıted t                         | o th                  | ose                  | list         | ed at                        | 000          | e) who received                                | 2.382,   | To Jacom Con  |

| Form §  | 90 (201    | 2) First Hand Foundation   |                 |            |                 |  |  | 43-17252  | 94 Page \$   |
|---|------------|--|-----------------|------------|-----------------|--|--|---|--|
| Par   | t VIII     | Statement of Revenue   |                 |            |                 |  |  |   |  |
|   |            | Check if Schedule O contains                                     | s a response    | to         | any question in | this Part VIII   |  |   | 🔲  |
| が変え   |            |  |                 |            |                 | (A)<br>Total revenue   | (B) Related or exempt function revenue           | (C)<br>Unrelated<br>business<br>revenue                             | (D)  Revenue excluded from tax under sections 512, 513, or 514   |
| σ σ   | 1a         | Federated campaigns  |                 | 1a         | 0               |  | "是是我们  | Control of the Control  | 17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |
| Grants  | b          | Membership dues  |                 | 1b         | 0               |  | 10000000000000000000000000000000000000           |   | <b>一种是一种的</b>  |
| 9, G  | С          | Fundraising events   | Ŀ               | <u>1c</u>  | 378,637         |  |  |   | 機力を  |
| Giffts,<br>Ilar An  | d          | Related organizations  | <u></u>         | 1d         | 554,799         |  |  | Diede was by  | <b>建设的</b>   |
| ig, (   | e          | Government grants (contribution                                  |                 | <u>1e</u>  | 0               | <b>建筑</b>  |  |   | middle and   |
| Contributions, Gifts, Grants<br>and Other Sımılar Amounts | f          | All other contributions, gifts, grain                            |                 |            |                 |  |  |   |  |
| 풀 울   |            | similar amounts not included abo                                 | _               | 1f         | 1,198,713       | The Control of Control of the Control of the Control of |  | 1. 12 (2) (2) (2) (2)   |  |
| a Co  | g          | Noncash contributions included in li                             | ines 1a-1f      | \$         | 90,951          |  |  | 1. 944 . 7 4.A.)<br>1. 2. 2. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. 3. | 24.00  |
|   | h          | Total. Add lines 1a-1f .   |                 | •          | Business Code   | 2,132,149  | The transfer of the state of                     | The Absorbed Court  | Wante California   |
| ã.  | ] _        |  |                 |            | Business Code   |  | THE PARTY OF                                     |   |  |
| e e   | 2a         |  |                 |            |                 | 0  |  |   |  |
| 8   | þ          |  |                 |            |                 | ļ  | · · · · · · · · · · · · · · · · · · ·            |   |  |
| ξ   | C          |  |                 |            |                 |  | <del>                                     </del> |   |  |
| Program Service Revenue                                   | a          |  |                 |            |                 |  | <del> </del>                                     |   |  |
| Ta T  | e          | All other program convey rovers                                  |                 |            |                 |  |  |   |  |
| õ   | '          | All other program service revenue <b>Total.</b> Add lines 2a–2f. | Je .            |            | <b></b>         | <del> </del>   | and 100 100 100 100 100 100 100 100 100 10       | i samatan catan nasi  | A SECTION OF THE SECT |
|   | 3          | Investment income (including di                                  | vidends inter   | est        |                 |  | This 2,00 (60 5 1 5 1 7 7 7 7                    | 94.18 31. dage 34.  | 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1   |
|   | ້          | other similar amounts)   | viderids, inter | 001        | ., una          | 76,491   |  |   | 76,491   |
|   | 4          | Income from investment of tax-e                                  | exempt bond     | pro        | ceeds >         | 7 9, 10 1  |  |   | 7.01.10  |
|   | 5          | Royalties  |                 |            | <b>•</b>        | 0  |  |   |  |
|   | •          | , 10, 4.1  | (ı) Real        |            | (II) Personal   | 404年16月10年   | 型。於公司獲得當於  | Profession in   | 流生活的   |
|   | 6a         | Gross rents .  |                 | •          |                 |  |  |   |  |
|   | ь          | Less rental expenses   |                 |            |                 |  |  | The second second second  | A THE STATE OF THE |
|   | c          | Rental income or (loss)  |                 | 0          | 0               |  |  |   |  |
|   | d          | Net rental income or (loss)                                      |                 |            | . •             | O  |  | Al <del>iania   Aliania  </del>                                     |  |
|   | 7a         | Gross amount from sales of                                       | (i) Securities  | 3          | (II) Other      | () 经经验   | 平均均衡波地以  | は大学の変化が、他の  | ·信义的第四人  |
|   |            | assets other than inventory                                      | 9,934,2         | 230        | 0               | [李] [ [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [  |  |   |  |
|   | b          | Less cost or other basis   |                 |            |                 |  |  |   |  |
|   |            | and sales expenses   | 9,441,7         | <u>′18</u> | 0               |  |  |   |  |
|   | С          | Gain or (loss)   | 492,5           | 12         | 0               | 生化的生物  | THE PERSON                                       | The line is the last  |  |
|   | d          | Net gain or (loss)   |                 |            | <u> </u>        | 492,512  |  |   | 492,512  |
| _   |            |  |                 |            |                 |  |  |   |  |
| Other Revenue   | 8a         | Gross income from fundraising                                    |                 |            |                 | A CANCELLED A  |  | Marie Carlo   |  |
| Ver   |            | events (not including \$   | 378,637         |            |                 |  |  |   |  |
| æ   |            | of contributions reported on line                                | 1c)             |            | 70.404          |  |  |   |  |
| ē   | ١.         | See Part IV, line 18   |                 | a          | 78,104          |  |  |   |  |
| \$  | b          | Less direct expenses   |                 | b          | 246,356         |  |  |   | 100.000  |
| _   | C          | Net income or (loss) from fundra                                 | _               |            |                 | -168,252   | Tooking Shirts                                   | Charlet 1   | -168,252   |
|   | 9a         | Gross income from gaming active See Part IV, line 19             | nues            | _          | 7,100           |  | [1] "是   | 医磁气管管   |  |
|   | ١,         | Less direct expenses   |                 | a<br>b     | 7,100           | 1  |  |   |  |
|   | b          | Net income or (loss) from gamin                                  | a activities    | U          |                 | 7,100  | February Marie State                             | استان استان استان استان استان                                       | ر المسلمان br>7,100 ملمان المسلمان  |
|   | 1          | Gross sales of inventory, less                                   | ig activities   |            |                 | 1,100  | J. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.        | 21. KEY A 70188   | 7,100  |
|   | 'Va        | returns and allowances   |                 | а          | _               |  | - 1  | 是1000年度,入   | The second second  |
|   | ь          | Less cost of goods sold  |                 | b          | 0               |  | 中华最级   |   | En Willer Co   |
|   | C          | Net income or (loss) from sales                                  | of inventory    |            |                 | n n  | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1            | 3 <del></del>   | A STATE OF THE STA |
|   | _ <u>_</u> | Miscellaneous Revenue  |                 |            | Business Code   | STREET, THE STREET   | S. L. Salar                                      | 1,111,111,111,111   | which the state of   |
|   | 11a        |  |                 |            |                 | 0  | and seamonth particular value                    | المساحدة والقامي والمساورة والمحادث والمحادث                        | ىگە ئاسىم قىسىم يىنىدالىلىدالىلىغىچى تىك <del>انسى</del> يە  |
|   | b          |  |                 |            |                 | 0  |  |   |  |
|   | C          |  |                 |            |                 | 0  |  |   |  |
|   | d          | All other revenue .  |                 |            |                 | 0  | ]  |   | · · · · · · · · · · · · · · · · · · ·  |

2,540,000

e Total. Add lines 11a-11d

Total revenue. See instructions

407,851

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

|    | Check if Schedule O contains a response to any question in this Part IX .  |                       |                              |  |                                       |  |  |  |  |
|----|--|-----------------------|------------------------------|--|---------------------------------------|--|--|--|--|
|    | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII. | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses  | (D)<br>Fundraising<br>expenses        |  |  |  |  |
| 1  | Grants and other assistance to governments and                             |                       |                              | A  |                                       |  |  |  |  |
|    | organizations in the United States. See Part IV, line 21                   | 148,530               | 148,530                      | The state of the s | N A A                                 |  |  |  |  |
| 2  | Grants and other assistance to individuals in the                          |                       |                              | A VAR IN   | 100                                   |  |  |  |  |
|    | United States See Part IV, line 22   | 895,467               | 895,467                      |  |                                       |  |  |  |  |
| 3  | Grants and other assistance to governments,                                |                       |                              | Service Service  |                                       |  |  |  |  |
|    | organizations, and individuals outside the                                 |                       |                              |  | · · · · · · · · · · · · · · · · · · · |  |  |  |  |
|    | United States See Part IV, lines 15 and 16                                 | 149,421               | 149,421                      |  |                                       |  |  |  |  |
| 4  | Benefits paid to or for members  | 0                     | 0                            | ""。南美隆森克尔。   | 37                                    |  |  |  |  |
| 5  | Compensation of current officers, directors,                               |                       |                              |  |                                       |  |  |  |  |
|    | trustees, and key employees  | 68,234                | 6,823                        | 54,588   | 6,823                                 |  |  |  |  |
| 6  | Compensation not included above, to disqualified                           |                       |                              |  |                                       |  |  |  |  |
|    | persons (as defined under section 4958(f)(1)) and                          |                       |                              |  |                                       |  |  |  |  |
|    | persons described in section 4958(c)(3)(B)                                 | o                     | 0                            | l o  | l o                                   |  |  |  |  |
| 7  | Other salaries and wages   | 298,906               | 126,980                      | 86,956   | 84,970                                |  |  |  |  |
| 8  | Pension plan accruals and contributions (include                           |                       |                              |  |                                       |  |  |  |  |
|    | section 401(k) and 403(b) employer contributions)                          | l o                   | 0                            | 0  | o                                     |  |  |  |  |
| 9  | Other employee benefits  | 59,490                | 21,960                       | 23,307   | 14,223                                |  |  |  |  |
| 10 | Payroll taxes  | 0                     | 0                            |  | C                                     |  |  |  |  |
| 11 | Fees for services (non-employees)  |                       |                              |  |                                       |  |  |  |  |
| а  | Management   | 748                   | 0                            | 748  | o                                     |  |  |  |  |
| b  | Legal .  | 0                     | 0                            | 0  | C                                     |  |  |  |  |
| С  | Accounting   | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| d  | Lobbying .   | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| е  | Professional fundraising services See Part IV, line 17                     | 0                     |                              | THE STREET   | O                                     |  |  |  |  |
| f  | Investment management fees   | 19,939                | 0                            | 19,939   | 0                                     |  |  |  |  |
| g  | Other (If line 11g amount exceeds 10% of line 25, column                   |                       |                              |  |                                       |  |  |  |  |
| -  | (A) amount, list line 11g expenses on Schedule O)                          | l ol                  | 0                            | 0  | o                                     |  |  |  |  |
| 12 | Advertising and promotion  | 12,819                | 0                            | 12,819   | 0                                     |  |  |  |  |
| 13 | Office expenses  | 2,955                 | 0                            | 2,955  | 0                                     |  |  |  |  |
| 14 | Information technology   | 22,930                | 0                            | 22,930   | 0                                     |  |  |  |  |
| 15 | Royalties .  | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| 16 | Occupancy  | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| 17 | Travel .   | 36,764                | 25,899                       | 4,603  | 6,262                                 |  |  |  |  |
| 18 | Payments of travel or entertainment expenses                               |                       |                              |  |                                       |  |  |  |  |
|    | for any federal, state, or local public officials                          | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| 19 | Conferences, conventions, and meetings                                     | 2,270                 | 0                            | 2,270  | 0                                     |  |  |  |  |
| 20 | Interest   | Ō                     | 0                            | 0  | 0                                     |  |  |  |  |
| 21 | Payments to affiliates   | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| 22 | Depreciation, depletion, and amortization                                  | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| 23 | Insurance .  | 0                     | 0                            | 0  | 0                                     |  |  |  |  |
| 24 | Other expenses Itemize expenses not covered                                |                       |                              |  |                                       |  |  |  |  |
|    | above (List miscellaneous expenses in line 24e If                          |                       |                              |  |                                       |  |  |  |  |
|    | line 24e amount exceeds 10% of line 25, column                             |                       |                              |  |                                       |  |  |  |  |
|    | (A) amount, list line 24e expenses on Schedule O)                          | <b>大块就是这一个人</b>       |                              |  |                                       |  |  |  |  |
| а  | Supplies   | 21,145                | 20,021                       | 0  | 1,124                                 |  |  |  |  |
| b  | Food & Beverage  | 13,738                | 2,932                        | 10,284   | 522                                   |  |  |  |  |
| C  | Prizes, Gifts & Incentives   | 8,184                 | 300                          | 6,650  | 1,234                                 |  |  |  |  |
| d  | Bank Charges   | 8,122                 | 0                            | 8,122  | 0                                     |  |  |  |  |
| е  | All other expenses   | 3,842                 | 0                            | 3,842  |                                       |  |  |  |  |
| 25 | Total functional expenses. Add lines 1 through 24e                         | 1,773,504             | 1,398,333                    | 260,013  | 115,158                               |  |  |  |  |
| 26 | Joint costs. Complete this line only if the                                |                       |                              |  |                                       |  |  |  |  |
|    | organization reported in column (B) joint costs                            | ]                     |                              |  |                                       |  |  |  |  |
|    | from a combined educational campaign and                                   | ]                     |                              | ļ  |                                       |  |  |  |  |
|    | fundraising solicitation Check here ► if                                   |                       |                              |  |                                       |  |  |  |  |
|    | following SOP 98-2 (ASC 958-720)   | 1                     |                              |  |                                       |  |  |  |  |

|                             | 990 (2   | Palance Sheet   |  | · · · · · · · · · · · · · · · · · · ·  |           | 43-1725294               | Page <b>11</b>                        |
|-----------------------------|----------|---|--|--|-----------|--------------------------|---------------------------------------|
| Г                           | III A    | Check if Schedule O contains a response to  | o any guartian in this Bart Y            |  |           |                          |                                       |
|                             | . —      | Check if Schedule O contains a response to  | o any question in this Part X            |  | Ι         | 1                        |                                       |
|                             |          |   |  | (A) Beginning of year  |           | (B)<br>End of y          | (ear                                  |
|                             | 4        | Cash—non-interest-bearing   |  | 228,373  | 1         | Life Or y                | 11,235                                |
|                             | 1 2      | Savings and temporary cash investments  | • •                                      | 907,675  |           | <del> </del> -           | 174,782                               |
|                             | 3        | Pledges and grants receivable, net  | •  | 907,073  |           |                          | 174,702                               |
|                             | 4        | Accounts receivable, net  |  | 0  | 4         |                          |                                       |
|                             | 5        | Loans and other receivables from current and  | former officers, directors               |  | 4         | 1.5.A.S. 1.5.2.S.A.      |                                       |
|                             | 3        | trustees, key employees, and highest compens  |  |  | 15° 15' 1 |                          |                                       |
|                             |          | Complete Part II of Schedule L  | saled employees                          | National Control of the Control of t | 5         | THE RESERVE AND A SECOND | U                                     |
|                             | 6        | Loans and other receivables from other disqualified pers  | one (se defined under section            |  |           |                          |                                       |
|                             | ١        | 4958(f)(1)), persons described in section 4958(c)(3)(B), a  | •  |  |           |                          |                                       |
|                             |          | sponsoring organizations of section 501(c)(9) voluntary e   |  |  | , j.      |                          | and the                               |
| र                           |          | organizations (see instructions). Complete Part II of Sche  |  | 0  | 6         | M                        | 0                                     |
| Assets                      | 7        | Notes and loans receivable, net   | ,  | 0  |           |                          | 0                                     |
| Ą                           | 8        | Inventories for sale or use   |  | 0  |           |                          | 0                                     |
|                             | 9        | Prepaid expenses and deferred charges   | ,  | 0  | <u> </u>  |                          | 0                                     |
|                             | 10a      | Land, buildings, and equipment cost or  |  | ROWER MONEY  | 5,700     |                          |                                       |
|                             |          | other basis Complete Part VI of Schedule D  | 10a 0                                    |  | , ,       |                          | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
|                             | ь        | Less accumulated depreciation   | <b>10b</b> 0                             | 0  | 10c       |                          | 0                                     |
|                             | 11       | Investments—publicly traded securities  |  | 9,534,422  | 11        | 18                       | 3,158,864                             |
|                             | 12       | Investments—other securities See Part IV, line  |  | 0  |           |                          | 0                                     |
|                             | 13       | Investments—program-related See Part IV, lir  | ne 11 .                                  | 0  |           |                          | . 0                                   |
|                             | 14       | Intangible assets   | • •                                      | 0  |           |                          | 0                                     |
|                             | 15       | Other assets See Part IV, line 11   | 0  |  |           | 30                       |                                       |
|                             | 16       | Total assets. Add lines 1 through 15 (must eq   | uai line 34) .                           | 10,670,470   |           | 18                       | 3,344,911                             |
|                             | 17<br>18 | Accounts payable and accrued expenses Grants payable  | 0  |  |           |                          |                                       |
|                             | 19       | Deferred revenue  | 0  |  |           |                          |                                       |
|                             | 20       | Tax-exempt bond liabilities   | •  | 0  |           |                          | -                                     |
|                             | 21       | Escrow or custodial account liability Complete  | Part IV of Schedule D                    | 0  |           |                          |                                       |
| S                           | 22       | Loans and other payables to current and former  |  |  |           |                          |                                       |
| ij                          |          | trustees, key employees, highest compensated  |  |  | (2.2)     |                          |                                       |
| Liabilities                 |          | disqualified persons Complete Part II of Sched  | dule L                                   | 0  | 22        |                          |                                       |
| ت                           | 23       | Secured mortgages and notes payable to unre   | lated third parties                      | 0  | 23        |                          | 0                                     |
|                             | 24       | Unsecured notes and loans payable to unrelate   | -  | 0  | 24        |                          | . 0                                   |
|                             | 25       | Other liabilities (including federal income tax, p  | · ·                                      |  |           |                          |                                       |
|                             |          | parties, and other liabilities not included on line   | es 17-24) Complete                       | _  |           |                          | _                                     |
|                             |          | Part X of Schedule D .  | • •                                      | 0  | 25        |                          | 0                                     |
|                             | 26       | Total liabilities. Add lines 17 through 25  |  | 0  | 26        |                          | 0                                     |
| s,                          |          | Organizations that follow SFAS 117 (ASC 9   |  |  |           | Wat Market               |                                       |
| ဦ                           |          | complete lines 27 through 29, and lines 33  | and 34.                                  |  |           |                          |                                       |
| <u>a</u>                    | 27       | Unrestricted net assets   | •  | 0  | 27        |                          |                                       |
| 8                           | 28<br>29 | Temporarily restricted net assets Permanently restricted net assets                                 |  | 0  | 28<br>29  |                          |                                       |
| Š                           | 25       | ·   |  | No. 500 Secretaria   | 25        |                          | rier de la company                    |
| F                           | 1        | Organizations that do not follow SFAS 117 (ASC958)  | , check here $\blacktriangleright$ X and |  | Cole of   | <b>"李",李等</b>            |                                       |
| Net Assets or Fund Balances |          | complete lines 30 through 34.   |  |  |           | A PART TO THE STATE OF   |                                       |
| se                          | 30       | Capital stock or trust principal, or current funds  |  | 0  | 30<br>31  |                          |                                       |
| Ą                           | 31       | Paid-in or capital surplus, or land, building, or e<br>Retained earnings, endowment, accumulated in |  | 10,670,470   |           | 10                       | ,344,911                              |
| Net                         | 33       | Total net assets or fund balances   | moonie, or outer fullus                  | 10,670,470   |           |                          | ,344,911<br>,344,911                  |
|                             | 34       | Total liabilities and net assets/fund balances  |  | 10,670,470   |           |                          | ,3 <u>44,91</u> 1                     |
|                             |          |   |  | <del> </del>   |           |                          |                                       |

| Form 9  | 990 (2012) First Hand Foundation  | 4    | 3-1725294 | Pag   | ge <b>12</b>  |
|---------|---|------|-----------|---|---------------|
| Par     | t XI Reconciliation of Net Assets   | ,    |           |   |               |
|         | Check if Schedule O contains a response to any question in this Part XI.  |      |           | . [   | X             |
| 1       | Total revenue (must equal Part VIII, column (A), line 12)   | 1    | - 2       | ,540  | 0,000         |
| 2       | Total expenses (must equal Part IX, column (A), line 25)  | 2    | 1         | ,773  | 3,504         |
| 3       | Revenue less expenses. Subtract line 2 from line 1  | 3    |           | 766   | 496           |
| 4       | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4    | 10        | 670   | ,470          |
| 5       | Net unrealized gains (losses) on investments  | 5    | 2         | ,070  | ,331          |
| 6       | Donated services and use of facilities  | 6    |           |   | 0             |
| 7       | Investment expenses   | 7    |           |   | 0             |
| 8       | Prior period adjustments  | 8    |           |   | 0             |
| 9       | Other changes in net assets or fund balances (explain in Schedule O).   | 9    |           | ,837  | 7,614         |
| 10      | Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33,   |      |           |   |               |
|         | column (B))   | 10   | 18        | 344   | 1 <u>,911</u> |
| Part    | Financial Statements and Reporting  |      |           |   | _             |
|         | Check if Schedule O contains a response to any question in this Part XII  |      |           | <u>.                                     </u> |               |
| 1<br>2a | Accounting method used to prepare the Form 990. X Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O  Were the organization's financial statements compiled or reviewed by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both |      | 2a        | Yes   | No X          |
| b       | Separate basis Consolidated basis Both consolidated and separate basis  Were the organization's financial statements audited by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were audited on a   |      | 2b        |   | ×             |
| С       | separate basis, consolidated basis, or both.  Separate basis Consolidated basis Both consolidated and separate basis If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh the audit, review, or compilation of its financial statements and selection of an independent accountant?   | t of |           |   |               |
|         | If the organization changed either its oversight process or selection process during the tax year, explain is Schedule O  | n    | 2c        |   |               |
| 3a      | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  |      | 3a        |   | Х             |
| b       | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the  |      |           | Į   | l             |
|         | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits   |      | 3b        |   |               |
|         |   |      | Form      | 990 (   | (2012)        |

### SCHEDULE A (Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

►See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization First Hand Foundation

Employer identification number

43-1725294

Reason for Public Charity Status (All organizations must complete this part ) See instructions Part I The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 2 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety See section 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the 11 purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h c Type III-Functionally integrated d Type III-Non-functionally integrated **b** | Type II By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disgualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the q following persons? A person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the supported organization? 11g(i) A family member of a person described in (i) above?. 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) Provide the following information about the supported organization(s) h (iv) Is the organization (i) Name of supported (ii) EIN (III) Type of organization (v) Did you notify (vi) Is the (vii) Amount of monetary in col (i) listed in your organization (described on lines 1-9 the organization in organization in col support above or IRC section governing document? col (i) of your (i) organized in the (see instructions)) support? US2 Yes Nο Yes Nο Yes No (A) (B) (C) (D)

(E)

instructions

| Par  |  |  |                   |                     |                  |                  |              |  |  |  |  |
|------|--|--|-------------------|---------------------|------------------|------------------|--------------|--|--|--|--|
|      | (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under  |  |                   |                     |                  |                  |              |  |  |  |  |
|      | Part III If the organization fails to qualify under the tests listed below, please complete Part III)  |  |                   |                     |                  |                  |              |  |  |  |  |
|      | Section A. Public Support  |  |                   |                     |                  |                  |              |  |  |  |  |
| Cale | ndar year (or fiscal year beginning in)  | (a) 2008                                     | (b) 2009          | (c) 2010            | (d) 2011         | (e) 2012         | (f) Total    |  |  |  |  |
| 1    | Gifts, grants, contributions, and  |  |                   |                     |                  | -                | :            |  |  |  |  |
|      | membership fees received (Do not   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | include any "unusual grants ")   | 3,534,888                                    | 3,628,645         | 4,076,467           | 4,265,680        | 2,217,353        | 17,723,033   |  |  |  |  |
| 2    | Tax revenues levied for the organization's   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | benefit and either paid to or expended on  |  |                   |                     |                  |                  |              |  |  |  |  |
|      | its behalf   | l ol   | 0                 | 0                   | 0                | o                | 0            |  |  |  |  |
| 3    | The value of services or facilities  |  |                   |                     |                  |                  |              |  |  |  |  |
|      | furnished by a governmental unit to the  |  |                   |                     |                  |                  |              |  |  |  |  |
|      | organization without charge  | Ĺ ol   | 0                 | 0                   | o                | ol               | 0            |  |  |  |  |
| 4    | Total. Add lines 1 through 3   | 3,534,888                                    | 3,628,645         | 4,076,467           | 4,265,680        | 2,217,353        | 17,723,033   |  |  |  |  |
| 5    | The portion of total contributions by each   |  |                   |                     | dik a            | 2 1 76 Eq. (1)   |              |  |  |  |  |
|      | person (other than a governmental unit   | 18 To 18 18 18 18 18 18 18 18 18 18 18 18 18 |                   |                     | 1 CE (C) A       |                  |              |  |  |  |  |
|      | or publicly supported organization)  |  | F. Frank          |                     |                  |                  |              |  |  |  |  |
|      | included on line 1 that exceeds 2%   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | of the amount shown on line 11,  | 1001010                                      |                   |                     | 1300 知识          | 4 7 6 4          |              |  |  |  |  |
|      | column (f)   |  |                   |                     |                  |                  | 4,139,674    |  |  |  |  |
| 6    | Public support. Subtract line 5 from line 4  |  |                   | 2000年1月1日           | <b>有用的一部59</b> 条 | Million Million  | 13,583,359   |  |  |  |  |
|      | ion B. Total Support   |  |                   |                     |                  |                  |              |  |  |  |  |
| Cale | ndar year (or fiscal year beginning in)  | (a) 2008                                     | <b>(b)</b> 2009   | (c) 2010            | (d) 2011         | (e) 2012         | (f) Total    |  |  |  |  |
| 7    | Amounts from line 4  | 3,534,888                                    | 3,628,645         | 4,076,467           | 4,265,680        | 2,217,353        | 17,723,033   |  |  |  |  |
| 8    | Gross income from interest, dividends,   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | payments received on securities loans,   |  |                   | İ                   |                  |                  |              |  |  |  |  |
|      | rents, royalties and income from similar   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | sources  | 280,438                                      | 203,370           | 236,905             | 212,602          | 76,491           | 1,009,806    |  |  |  |  |
| 9    | Net income from unrelated business   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | activities, whether or not the business is   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | regularly carried on   | . 0  | 0                 | ol                  | o                | o                | 0            |  |  |  |  |
| 10   | Other income Do not include gain or  |  |                   |                     |                  |                  |              |  |  |  |  |
|      | loss from the sale of capital assets   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | (Explain in Part IV )  | 0  | 0                 | . 0                 | o                | o                | 0            |  |  |  |  |
| 11   | Total support. Add lines 7 through 10  |  |                   | <b>"大大"的</b>        | <b>建筑建筑</b>      |                  | 18,732,839   |  |  |  |  |
| 12   | Gross receipts from related activities, etc. (s.   |  |                   |                     |                  | 12               | 12,228,074   |  |  |  |  |
| 13   | First five years. If the Form 990 is for the oil   | rganızatıon's firs                           | st, second, thir  | d, fourth, or fifth | n tax year as a  | section 501(c)   | (3)          |  |  |  |  |
|      | organization, check this box and stop here   |  |                   |                     |                  |                  | ▶ 🔲          |  |  |  |  |
| Sect | ion C. Computation of Public Support   | Percentage                                   |                   |                     |                  |                  |              |  |  |  |  |
| 14   | Public support percentage for 2012 (line 6, c  | column (f) divide                            | ed by line 11, c  | olumn (f))          |                  | 14               | 72 51%       |  |  |  |  |
| 15   | Public support percentage from 2011 Sched  |  |                   |                     |                  | 15               | 71 81%       |  |  |  |  |
| 16a  | 33 1/3% support test—2012. If the organization   |  |                   |                     | ie 14 is 33 1/39 | 6 or more, che   | ck this box  |  |  |  |  |
|      | and stop here. The organization qualifies as   |  |                   |                     |                  |                  | <b>▶</b> X   |  |  |  |  |
| b    | 33 1/3% support test—2011. If the organization   |  |                   |                     | nd line 15 is 33 | 3 1/3% or more   | , check this |  |  |  |  |
|      | box and stop here. The organization qualifie   | es as a publicly                             | supported orga    | anızatıon           |                  |                  | ▶□           |  |  |  |  |
| 17a  | 10%-facts-and-circumstances test—2012  | . If the organiza                            | ition did not ch  | eck a box on lir    | ne 13, 16a, or 1 | 6b. and line 14  | <u> </u>     |  |  |  |  |
|      | a 10%-facts-and-circumstances test—2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in |  |                   |                     |                  |                  |              |  |  |  |  |
|      | Part IV how the organization meets the "fact   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | organization   |  |                   | <b>.</b>            | ,                | -,               | ▶□           |  |  |  |  |
| b    | 10%-facts-and-circumstances test—2011.   | . If the organiza                            | ition did not chi | eck a box on lir    | ne 13, 16a, 16b  | , or 17a, and li | ne           |  |  |  |  |
|      | 15 is 10% or more, and if the organization m   | eets the "facts-                             | and-circumstai    | nces" test, ched    | k this box and   | stop here. E     | xplain in    |  |  |  |  |
|      | Part IV how the organization meets the "fact   |  |                   |                     |                  |                  |              |  |  |  |  |
|      | supported organization   |  |                   |                     | •                | -                |              |  |  |  |  |
| 18   | Private foundation. If the organization did r  | not check a box                              | on line 13, 16a   | a, 16b, 17a, or     | 17b, check this  | box and see      |              |  |  |  |  |

#### Support Schedule for Organizations Described in Section 509(a)(2) Part III

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sect            | ion A. Public Support  |                      |                      |                     |                   |             |                |
|-----------------|--|----------------------|----------------------|---------------------|-------------------|-------------|----------------|
| Cale            | ndar year (or fiscal year beginning in)  | (a) 2008             | <b>(b)</b> 2009      | (c) 2010            | (d) 2011          | (e) 2012    | (f) Total      |
| 1               | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")   |                      |                      |                     |                   |             | 0              |
| 2               | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |                      |                      |                     |                   |             | 0              |
| 3               | Gross receipts from activities that are not an unrelated trade or business under section 513   |                      |                      |                     |                   |             | 0              |
| 4               | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |                      |                      |                     |                   |             | 0              |
| 5               | The value of services or facilities furnished by a governmental unit to the organization without charge  |                      |                      |                     |                   |             | 0              |
| 6<br>7a         | Total. Add lines 1 through 5  Amounts included on lines 1, 2, and 3 received from disqualified persons   | 0                    | 0                    | 0                   | 0                 | 0           | 0              |
| b               | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |                      |                      |                     |                   |             | 0              |
| С               | Add lines 7a and 7b  | 0                    | 0                    | 0                   | 0                 | 0           |                |
| 8               | Public support (Subtract line 7c from line 6).   | がいる。                 |                      | 學系統                 | <b>通过的</b>        | はない。        | 0              |
|                 | tion B. Total Support  |                      |                      |                     |                   |             |                |
| Cale            | ndar year (or fiscal year beginning in)  | (a) 2008             | ( <b>b</b> ) 2009    | (c) 2010            | (d) 2011          | (e) 2012    | (f) Total      |
| 9               | Amounts from line 6 .  | 0                    | 0                    | 0                   | 0                 | 0           | 0              |
| 10a             | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources   |                      |                      |                     |                   |             | 0              |
| b               | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  |                      |                      |                     |                   |             | 0              |
| 11              | Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on                       | 0                    | 0                    | 0                   | 0                 | 0           | 0              |
| 12              | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  |                      |                      |                     |                   |             | 0              |
| 13              | Total support. (Add lines 9, 10c, 11, and 12)  | 0                    | 0                    | o                   | 0                 | 0           | 0              |
| 14              | First five years. If the Form 990 is for the organization, check this box and stop here  | ation's first, seco  | nd, third, fourth, ( | or fifth tax year a | s a section 501(c | 5)(3)       | ▶□             |
| Sec             | tion C. Computation of Public Support  | Percentage           |                      | <del></del>         |                   | <del></del> |                |
| 15              | Public support percentage for 2012 (line 8, column   |                      | e 13, column (f))    |                     |                   | 15          | 0 00%          |
| 16_             | Public support percentage from 2011 Schedule A,  |                      |                      |                     |                   | 16          | 0 00%          |
|                 | tion D. Computation of Investment Inco   |                      | _                    | (0)                 |                   | 72          | 0.000/         |
| 17<br>18<br>19a | Investment income percentage for 2012 (line 10c, Investment income percentage from 2011 Schedul 23 1/3%, support tests—2012, if the graphy attention                     | le A, Part III, line | 17                   |                     | re than 33 1/3%   | 17<br>18    | 0 00%<br>0 00% |
| b               | not more than 33 1/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization  |                      |                      |                     |                   |             |                |
| 20              | Private foundation. If the organization did not che  | •                    | · ·                  | •                   | •                 | •           | <b>▶</b> □     |

| Schedule A (Form | n 990 or 990-EZ) 2012 First Hand Foundation  | 43-1725294          | Page 4 |
|------------------|--|---------------------|--------|
| Part IV          | Supplemental Information. Complete this part to provide the explanations required                          | by Part II, line 10 | );     |
|                  | Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional instructions). | l information. (See | e      |
|                  |  |                     |        |
|                  |  |                     |        |
| •••••            |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  | •••••••             |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  | •••••••             |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
| ••••••           |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |
|                  |  |                     |        |

### SCHEDULE D (Form 990)

# **Supplemental Financial Statements**

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Department of the Treasury
Internal Revenue Service
Name of the organization Employer Identification number 43-1725294 First Hand Foundation Part Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if

|      | the organization answered "Yes" to   | o Form 990, Part IV, line 6.                  |  |
|------|--|---|--|
|      |  | (a) Donor advised funds                       | (b) Funds and other accounts             |
| 1    | Total number at end of year  | 122   |  |
| 2    | Aggregate contributions to (during year)   | 115,099                                       |  |
| 3    | Aggregate grants from (during year)  | 148,530                                       |  |
| 4    | Aggregate value at end of year   | 2,088,211                                     |  |
| 5    | Did the organization inform all donors and de  |   | ——————————————————————————————————————   |
|      | funds are the organization's property, subject   |   |  |
| 6    | Did the organization inform all grantees, don  |   |  |
|      | used only for charitable purposes and not fo   |   |  |
|      | purpose conferring impermissible private be  |   | X Yes No                                 |
| Par  | Conservation Easements. Comp   | lete if the organization answered "Yes        | s" to Form 990, Part IV, line 7.         |
| 1    | Purpose(s) of conservation easements held  | by the organization (check all that apply)    |  |
|      | Preservation of land for public use (e.g., recre   | eation or education) Preservation             | n of an historically important land area |
|      | Protection of natural habitat  | Preservation                                  | n of a certified historic structure      |
|      | Preservation of open space   | <del></del>                                   |  |
| 2    | Complete lines 2a through 2d if the organiza   | tion held a qualified conservation contribu   | tion in the form of a conservation       |
|      | easement on the last day of the tax year   | ·   |  |
|      |  |   | Held at the End of the Tax Year          |
| а    | Total number of conservation easements .   |   |  |
| b    | Total acreage restricted by conservation eas   |   | 2b                                       |
| C    | Number of conservation easements on a cer  |   | 2c                                       |
| d    | Number of conservation easements included  |   | , ,                                      |
| •    | historic structure listed in the National Regis  |   | 2d                                       |
| 3    | Number of conservation easements modified  | a, transferred, released, extinguished, or te | erminated by the organization            |
| 4    | during the tax year  Number of states where property subject to                                | conservation easement is located              |  |
| 5    | Does the organization have a written policy i  |   | on handling of                           |
| •    | violations, and enforcement of the conserval   |   | Yes No                                   |
| 6    | Staff and volunteer hours devoted to monitor   |   |  |
|      | <b>•</b>   |   | <b>.</b>                                 |
| 7    | Amount of expenses incurred in monitoring,   | inspecting, and enforcing conservation ea     | sements during the year                  |
|      | ▶ \$   |   |  |
| 8    | Does each conservation easement reported   | on line 2(d) above satisfy the requirement    | ——————————————————————————————————————   |
|      | 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?  |   | ∐ Yes ∐ No                               |
| 9    | In Part XIII, describe how the organization re   | ·   | •  |
|      | balance sheet, and include, if applicable, the   |   | inancial statements that describes       |
| Par  | the organization's accounting for conservations. Maintaining Collections                       | ons of Art, Historical Treasures, or Othe     | er Similar Assots                        |
| r as | Complete if the organization answered  |   | i Sililiai Assets.                       |
| 4-   | <del></del>  |   | a revenue etatement and belongs about    |
| та   | If the organization elected, as permitted und works of art, historical treasures, or other sir |   |  |
|      | of public service, provide, in Part XIII, the tex  | •   | · ·                                      |
| b    | If the organization elected, as permitted und  |   |  |
| ~    | works of art, historical treasures, or other sin   |   |  |
|      | of public service, provide the following amou  |   | ,  |
|      | (i) Revenues included in Form 990, Part VII  | <del>-</del>                                  | <b>&gt;</b> \$                           |
|      | (ii) Assets included in Form 990, Part X   |   | ► \$                                     |
| 2    | If the organization received or held works of  |   |  |
|      | following amounts required to be reported un   | , , , , <del>,</del>                          | e items                                  |
| а    | Revenues included in Form 990, Part VIII, lii  | ne 1  | <b>&gt;</b> \$                           |
| h    | Accets included in Form 990 Part X   |   | <b>▶ @</b>                               |

| Part     | III Organizations Maintaining C   | ollections of A      | rt, Histor  | ical Tre   | asures, or C               | Other    | Similar Assets                         | (contin  | ued)     |      |
|----------|---|----------------------|-------------|------------|----------------------------|----------|--|--|----------|------|
| 3        | Using the organization's acquisition, ac  | · ·                  | r records,  | check ar   | ny of the follo            | wing t   | hat are a significa                    | nt   |          |      |
|          | use of its collection items (check all tha  | t apply)             | . —         |            |                            |          |  |  |          |      |
| а        | Public exhibition   |                      | ゚゚□         | Loan       | or exchange                | progra   | ams                                    |  |          |      |
| b        | Scholarly research  |                      | e           | Other      |                            |          |  |  |          |      |
| С        | Preservation for future generation  | ns                   |             |            |                            |          |  |  |          |      |
| 4        | Provide a description of the organization Part XIII   | n's collections and  | d explain   | how they   | further the or             | rganiz   | ation's exempt pu                      | rpose in   |          |      |
| 5        | During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes No |                      |             |            |                            |          |  |  |          |      |
| Part     | IV Escrow and Custodial Arran IV, line 9, or reported an amo  |                      |             |            | ization ansv               | vered    | "Yes" to Form 9                        | 90, Pa   | rt       |      |
| 1a       | Is the organization an agent, trustee, or   |                      |             |            | ntributions or             | other    | assets not                             |  |          |      |
|          | included on Form 990, Part X?   |                      |             |            |                            |          |  | Ye   | s 🔝      | No   |
| b        | If "Yes," explain the arrangement in Pa   | rt XIII and comple   | te the foll | owing tab  | le                         | _        |  | <del></del>                                      |          |      |
|          |   |                      |             |            |                            | $\perp$  | <del></del>                            | mount  |          |      |
| C        | Beginning balance   |                      |             |            | •                          |          | c                                      |  |          |      |
| d        | Additions during the year   |                      |             |            |                            | _        | d<br>e                                 |  |          |      |
| e<br>f   | Distributions during the year Ending balance  |                      |             |            |                            |          | ıf                                     |  |          | 0    |
| -        | -   | <br>Lan Earm 000 Da  | et V line i | 242        | •                          | <u> </u> | ······································ |  | s X      | No   |
| 2a       | Did the organization include an amount  |                      |             |            | h                          |          | Deat VIII                              | Ш"   | "<br>    | 140  |
| b        | If "Yes," explain the arrangement in Pa   |                      |             |            |                            |          |  | • • -  | <u> </u> |      |
| Part     | V Endowment Funds. Comple   |                      |             |            |                            |          |  | <del></del>                                      | _        |      |
|          |   | (a) Current year     | (b) Pri     | or year    | (c) Two years              | back     | (d) Three years back                   | (e) Fo   | ur years | back |
| 1a       | Beginning of year balance   |                      |             |            |                            |          |  | <del>                                     </del> |          |      |
| b        | Contributions   |                      |             |            |                            |          |  | +  |          |      |
| С        | Net investment earnings, gains, and losses  |                      |             |            |                            |          |  |  |          |      |
| d        | Grants or scholarships  |                      |             |            |                            |          |  | <del> </del>                                     |          |      |
| e        | Other expenditures for facilities   |                      |             |            |                            |          |  | <u> </u>   |          |      |
| •        | and programs  |                      |             |            |                            |          |  |  |          |      |
| f        | Administrative expenses   |                      |             |            |                            |          |  |  |          |      |
| g        | End of year balance   | 0                    |             | 0          |                            | 0        |  |  |          | 0    |
| 2        | Provide the estimated percentage of the   | e current year en    | d balance   | (line 1g,  | column (a)) h              | eld as   | }                                      |  |          |      |
| а        | Board designated or quasi-endowment   |                      | %           |            |                            |          |  |  |          |      |
| b        | Permanent endowment   | %.                   |             |            |                            |          |  |  |          |      |
| С        | Temporarily restricted endowment  | <u>%</u>             |             |            |                            |          |  |  |          |      |
| _        | The percentages in lines 2a, 2b, and 2  |                      |             | 414 -      |                            | 4        |  |  |          |      |
| 3a       | Are there endowment funds not in the  | possession of the    | organizat   | ion that a | re neid and a              | aminis   | sterea for the                         | ſ  | Yes      | No   |
|          | organization by (i) unrelated organizations   |                      |             |            |                            |          |  | 3a(i)  | 162      | NO   |
|          | <ul><li>(i) unrelated organizations</li><li>(ii) related organizations</li></ul>  |                      |             |            |                            |          |  | 3a(ii)   |          |      |
| b        | If "Yes" to 3a(ii), are the related organic   | zations listed as re | eauired or  | Schedul    | e R?                       |          |  | 3b   |          |      |
| 4        | Describe in Part XIII the intended uses   |                      |             |            |                            |          |  |  |          |      |
| Part     |   |                      |             |            |                            |          |  |  |          |      |
|          | Description of property   | (a) Cost or of       | ther basis  | (b) Co     | ost or other<br>is (other) | •        | ) Accumulated depreciation             | ( <b>d</b> ) Bo                                  | ook valu | e    |
| 1a       | Land  |                      | 0           |            | 0                          | \$2.00m  | · · · · · · · · · · · · · · · · · · ·  |  |          | 0    |
| b        | Buildings   |                      | 0           |            | 0                          |          | 0                                      |  |          | 0    |
| C        | Leasehold improvements  | 0 0 0                |             |            |                            |          | 0                                      |  |          |      |
| d        | Equipment   |                      | 0           |            | 0                          |          | 0                                      |  |          | 0    |
| <u>e</u> | Other 0 0 0 0   |                      |             |            |                            |          |  |  |          |      |
| Tota     | tal. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) )  |                      |             |            |                            |          |  |  |          |      |

| Part VII          | Investments—Other Securit  | ies. See Form 990, Part 🗡                        | (, line 12.  |
|-------------------|--|--|--|
| (a)               | Description of security or category (including name of security) | (b) Book value                                   | (c) Method of valuation  |
| (4) Emphisial     | <del></del>  |  | Cost or end-of-year market value   |
|                   | derivatives eld equity interests                                 |  | 0  |
|                   |  |  | <u> </u>   |
|                   |  | -  |  |
|                   |  | - <del> </del>                                   |  |
|                   |  |  |  |
| (D)               |  |  | <b>-</b>   |
| (E)               |  |  |  |
| (F)               |  |  |  |
| (G)               |  |  |  |
| (H)               |  |  |  |
| (I)               |  |  |  |
|                   | must equal Form 990, Part X, col (B) line 12 )                   | <del></del>                                      | 0. 一种一种一种一种一种一种一种  |
| Part VIII         | Investments—Program Rela   |  |  |
| (                 | a) Description of investment type                                | (b) Book value                                   | (c) Method of valuation  Cost or end-of-year market value  |
| (1)               |  | <del>                                     </del> | Cost of end-of-year market value   |
| (2)               |  | <u> </u>   |  |
| (3)               |  |  |  |
| (4)               |  |  |  |
| (5)               |  |  |  |
| (6)               |  |  |  |
| (7)               |  |  |  |
| (8)               |  |  |  |
| (9)               |  |  |  |
| (10)              |  | <u> </u>   |  |
|                   | must equal Form 990, Part X, col (B) line 13)                    |  | D 本意という。これでは、Manager Land Land Company では、これでは、  |
| Part IX           | Other Assets. See Form 990,                                      |  |  |
|                   |  | (a) Description                                  | (b) Book value   |
| (2)               |  |  |  |
| (3)               |  |  |  |
| (4)               |  |  |  |
| (5)               |  |  |  |
| (6)               |  |  |  |
| (7)               |  |  |  |
| (8)               |  |  |  |
| (9)               |  |  |  |
| (10)              |  |  |  |
|                   | nn (b) must equal Form 990, Part X,                              |  | <u> </u>   |
| Part X            | Other Liabilities. See Form 9                                    |  | Torris a second  |
| 1.                | (a) Description of liability                                     | (b) Book value                                   |  |
|                   | income taxes   | <del>                                     </del> |  |
| (2)               | · · · · · · · · · · · · · · · · · · ·                            | <del>-</del>                                     | ·····································  |
| (3)               |  |  | The state of the s |
| (4)<br>(5)        |  |  |  |
| (6)               |  |  |  |
| (7)               |  |  |  |
| (8)               |  | <u> </u>   |  |
| (9)               |  |  | The state of the s |
| (10)              |  |  |  |
| (11)              |  |  | The state of the s |
|                   | must equal Form 990, Part X, col (B) line 25)                    |  |  |
| 2. FIN 48 (ASC    | 740) Footnote In Part XIII, provide the text of                  | of the footnote to the organization's            | financial statements that reports the organization's liability   |
| for uncertain tax | x positions under FIN 48 (ASC 740) Check h                       | ere if the text of the footnote has be           | een provided in Part XIII  |

| Sched | ule D (Form 990) 2012 First Hand Foundation  |          |                     | 43-172     | .5294 Pag    | e 4      |
|-------|--|----------|---------------------|------------|--------------|----------|
| Par   | t XI Reconciliation of Revenue per Audited Financial Stateme                           | nts W    | ith Revenue per     | Returi     | n            |          |
| 1     | Total revenue, gains, and other support per audited financial statements               |          |                     | 1          |              |          |
| 2     | Amounts included on line 1 but not on Form 990, Part VIII, line 12:                    |          |                     |            |              |          |
| а     | Net unrealized gains on investments  | 2a       |                     |            |              |          |
| b     | Donated services and use of facilities .   | 2b       |                     |            |              |          |
| С     | Recoveries of prior year grants .  | 2c       |                     |            |              |          |
| d     | Other (Describe in Part XIII )   | 2d       |                     | 01.4       |              |          |
| е     | Add lines 2a through 2d  |          |                     | 2e         |              | 0        |
| 3     | Subtract line 2e from line 1   |          |                     | 3          |              | 0        |
| 4     | Amounts included on Form 990, Part VIII, line 12, but not on line 1                    |          |                     | 25.4       |              |          |
| а     | Investment expenses not included on Form 990, Part VIII, line 7b                       | 4a       | ļ                   |            |              |          |
| b     | Other (Describe in Part XIII )   | 4b       |                     | 136        |              |          |
| С     | Add lines 4a and 4b  |          |                     | 4c         |              | 0        |
| 5     | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12,          | )        |                     | 5          |              | 0        |
| Par   | t XII Reconciliation of Expenses per Audited Financial Stateme                         | ents V   | Vith Expenses p     | er Retu    | ırn          |          |
| 1     | Total expenses and losses per audited financial statements                             |          |                     | 1          |              |          |
| 2     | Amounts included on line 1 but not on Form 990, Part IX, line 25                       |          |                     | 3.27       |              |          |
| а     | Donated services and use of facilities   | 2a       |                     | 3          |              |          |
| b     | Prior year adjustments   | 2b       |                     |            |              |          |
| С     | Other losses .   | 2c       |                     |            |              |          |
| d     | Other (Describe in Part XIII )   | 2d       |                     | 1 2 3 3    |              |          |
| е     | Add lines 2a through 2d  |          |                     | 2e         |              | 0        |
| 3     | Subtract line 2e from line 1   |          |                     | 3          |              | 0        |
| 4     | Amounts included on Form 990, Part IX, line 25, but not on line 1:                     |          |                     | Mr. Barrer |              |          |
| а     | Investment expenses not included on Form 990, Part VIII, line 7b                       | 4a       |                     | 1          |              |          |
| b     | Other (Describe in Part XIII )   | 4b       |                     |            |              |          |
| C     | Add lines 4a and 4b  |          | •                   | 4c         |              | 0        |
| 5     | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18          | 3)       |                     | 5          |              | 0        |
| Par   | t XIII Supplemental Information  |          |                     |            |              |          |
|       | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, P | art III. | lines 1a and 4. Par | t IV. line | s 1b and 2b. |          |
|       | V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. A  |          | •                   | -          |              |          |
|       | ional information  |          |                     |            | ,            |          |
|       |  |          |                     |            |              |          |
|       |  |          |                     |            |              | <b>.</b> |
|       |  |          |                     |            |              |          |
|       |  |          |                     |            |              |          |
|       |  |          |                     |            |              |          |
|       | •••••••••••••••••••••••••••••••••••••••  | •        |                     |            |              |          |
|       |  |          |                     |            |              |          |
|       | •••••••••••••••••••••••••••••••••••••••  |          |                     |            |              |          |
|       |  |          |                     |            |              |          |
|       |  |          |                     |            |              |          |
|       |  |          |                     |            |              |          |
|       |  |          |                     |            |              |          |
|       | ••••••   |          |                     |            |              |          |
|       |  |          |                     |            |              |          |

| Schedule D (Forn                        | n 990) 2012 | First Hai | nd Foundati                             | on          |    |   |      | 4: | 3-172529 <u>4</u> | <br>Page 5      |
|---|-------------|-----------|---|-------------|----|---|------|----|-------------------|-----------------|
| Part XIII                               | Supple      | emental l | nformatio                               | n (continue | d) |   | <br> |    | ·                 | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           | <b></b> -                               |             |    | <b></b>                                 | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    | • | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
| · • • • • • • • • • • • • • • • • • • • |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           | ·                                       |             |    |   | <br> |    |                   | <br>            |
| . <b></b>                               |             |           |   |             |    |   | <br> |    | <b></b>           | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
| · • • • • • • • • • • • • • • • • • • • |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           | • | *           |    |   | <br> |    |                   | <br>•••••       |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   | •••••       |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    | · • • • • • • • • • • • • • • • • • • • | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           | • |             |    |   | <br> |    |                   | <br>            |
|   | ·           |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>• • • • • • |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |
|   |             |           |   |             |    |   | <br> |    |                   | <br>            |
|   |             |           |   |             |    |   |      |    |                   |                 |

# Schedule F (Form 990)

## **Statement of Activities Outside the United States**

20**12** 

Department of the Treasury Internal Revenue Service  Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
 ► Attach to Form 990.
 ► See separate instructions.

Open to Public Inspection

Name of the organization

Employer identification number

First Hand Foundation 43-1725294

Part I General Information on Activities Outside the United States. Complete if the organization answered

|             | "Yes" to Form                                     | 990, Part IV, line                  | e 14b  |  |   |   |
|-------------|---|-------------------------------------|--|--|---|---|
| 1           |   | es' eligibility for t               |  | cords to substantiate the amount of sistance, and the selection of the sel |   | X Yes No  |
| 2           | For grantmakers. Desc<br>assistance outside the U |                                     | e organization's   | s procedures for monitoring t  | the use of its grants and othe  | r   |
| 3           | Activities per Region (1                          | The following Pai                   | rt I, line 3 table   | can be duplicated if addition  | al space is needed )  |   |
|             | (a) Region  | (b) Number of offices in the region | (c) Number of employees, agents, and independent contractors in region | (d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)  | (e) If activity listed in (d) is<br>a program service,<br>describe specific type of<br>service(s) in region   | (f) Total<br>expenditures for<br>and investments<br>in region |
|             | East Asia and the                                 |                                     |  |  |   |   |
| (1)         | Pacific   | 0                                   | 0  | Grants to Recipients   |   | 33,088  |
| (2)         |   | 0                                   | 0  | Grants to Recipients   |   | 18,420  |
| /2\         | South Asia  | 0                                   | 0  | Grants to Recipients   |   | 97,913  |
| (3)         |   |                                     | <u> </u>   | Oranis to Necipients   |   | 91,915  |
| (4)         |   |                                     |  |  |   |   |
| (5)         |   |                                     |  |  |   |   |
| (6)         |   |                                     |  |  |   |   |
| (7)         |   |                                     |  |  |   |   |
| (8)         |   |                                     |  |  |   |   |
| (9)         |   |                                     |  |  |   |   |
| (10)        |   |                                     |  |  |   |   |
| (11)        |   |                                     |  |  |   |   |
| (12)        |   |                                     |  |  |   |   |
| (13)        |   |                                     |  |  |   |   |
| (14)        |   | :                                   |  |  |   |   |
| (15)        |   |                                     |  |  |   |   |
| (16)        | )   |                                     |  |  |   |   |
| <u>(17)</u> |   |                                     | ····   |  |   |   |
|             | Sub-total  Total from continuation                | 0                                   | 0  | BURNETH STORY  | AS SAME SAME OF SAME  | 149,421   |
|             | sheets to Part I                                  | 0                                   | 0  | Note that the second second  | · · · · · · · · · · · · · · · · · · ·   | 0   |
| _           | Totale (add lance 3a and 3h)                      | 1 0                                 | . ∩  | LANGE TERMINAL PROPERTY OF THE   | <ul> <li>And the property of the property</li></ul> | 1/0 /21   |

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed. Part II

| (i) Method of valuation (book, FMV, appraisal, other) |                                       |  |  |  |   |   |   |  |    |                                       |         |      |      |                   |       |      |
|---|---------------------------------------|--|--|--|---|---|---|--|----|---------------------------------------|---------|------|------|-------------------|-------|------|
| (h) Description<br>of non-cash assistance             |                                       |  |  |  |   |   |   |  |    |                                       |         |      |      |                   |       |      |
| (g) Amount of<br>non-cash<br>assistance               |                                       |  |  |  |   |   |   |  |    |                                       |         |      |      |                   |       |      |
| (f) Manner of<br>cash<br>disbursement                 |                                       |  |  |  |   |   |   |  |    |                                       |         |      |      |                   |       |      |
| (e) Amount of cash grant                              |                                       |  |  |  |   |   |   |  |    |                                       |         |      |      |                   |       |      |
| (d) Purpose of<br>grant                               |                                       |  |  |  |   |   |   |  |    |                                       |         |      |      |                   |       |      |
| (c) Region  |                                       |  |  |  |   |   |   |  |    |                                       |         |      |      |                   |       |      |
| (b) IRS code section and EIN (ff applicable)          | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 東京 からない  |  | 500 0000000000000000000000000000000000 |   | Soft and to gray and the soft of the soft | J, ', ', ', ', ', ', ', ', ', ', ', ', ', |  |    | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |         | 2.3  |      |                   |       |      |
| (a) Name of organization                              |                                       | (2) The state of t | The state of the s | (4) Comments                           | 19 (9) (4) (4) (4) (5) (4) (5) (6) (6) (6) (6) (6) (6) (6) (6) (6) (6 |   |   | (8) The second s | 6) | (10)                                  | * (11)* | (12) | (13) | Design the second | 12.65 | (16) |

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ~

3 Enter total number of other organizations or entities.

Schedule F (Form 990) 2012

Page 3

43-1725294

Schedule F (Form 990) 2012 First Hand Foundation

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. Part III

Schedule F (Form 990) 2012 (h) Method of valuation (book, FMV, appraisal, other) (g) Description of non-cash assistance 0 (f) Amount of non-cash assistance (e) Manner of cash disbursement 33,088 Wire 18,420 Wire 97,913 Wire (d) Amount of cash grant 9 (c) Number of recipients East Asia and the Pacific (b) Region South Asia Europe (1) Medical Care for Children (2) Medical Care for Children (3) Medical Care for Children (a) Type of grant or assistance 4 (11) (14) (17) 9 9 9 8 9 (12) (13) (15) (16) (18) 6)

| ule F (Form 990) 2012 | First Hand Foundation | 43-1725294 | Pac |
|-----------------------|-----------------------|------------|-----|
|                       |                       | <br>       |     |

| art | IV               | Foreign Forms   |     |      |
|-----|------------------|---|-----|------|
| 1   | the or           | the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," rganization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign oration (see Instructions for Form 926)   | Yes | X No |
| 2   | may l<br>Rece    | ne organization have an interest in a foreign trust during the tax year? If "Yes," the organization be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and ipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With Cowner (see Instructions for Forms 3520 and 3520-A) | Yes | X No |
| 3   | the or           | ne organization have an ownership interest in a foreign corporation during the tax year? If "Yes," reganization may be required to file Form 5471, Information Return of U.S. Persons With Respect To him Foreign Corporations (see Instructions for Form 5471)   | Yes | X No |
| 4   | qualif<br>Inform | the organization a direct or indirect shareholder of a passive foreign investment company or a fied electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, mation Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing (see Instructions for Form 8621)                    | Yes | X No |
| 5   | the o            | ne organization have an ownership interest in a foreign partnership during the tax year? If "Yes," rganization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain gn Partnerships (see Instructions for Form 8865)   | Yes | X No |
| 6   | "Yes,            | ne organization have any operations in or related to any boycotting countries during the tax year? If "the organization may be required to file Form 5713, International Boycott Report (see Instructions orm 5713)   | Yes | X No |

| chedule F (Form 990) 2012 | First Hand Foundation |
|---------------------------|-----------------------|
| chequie r (roim 990) 2012 | riist nano roungation |

43-1725294

Page 5

| Part | w |  |
|------|---|--|
|      |   |  |

### **Supplemental Information**

Complete this part to provide the information required by Part I, line 2 (monitoring of funds), Part I, line 3, column (f) (accounting method, amounts of investments vs. expenditures per region), Part II, line 1 (accounting method); Part III (accounting method), and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions)

### SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Employer Identification number

43-1725294 First Hand Foundation Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17 Part I Form 990-EZ filers are not required to complete this part Indicate whether the organization raised funds through any of the following activities Check all that apply Mail solicitations Solicitation of non-government grants а Internet and email solicitations Solicitation of government grants b Special fundraising events Phone solicitations C In-person solicitations d Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization (v) Amount paid to (iii) Did fundraiser have (vi) Amount paid to (i) Name and address of individual (or retained by) (iv) Gross receipts (ii) Activity custody or control of (or retained by) or entity (fundraiser) from activity fundraiser listed in contributions? organization col (I) Yes No 1 0 0 0 0 0 0 0 0 0 5 n 0 0 6 0 0 0 7 0 8 0 0 0 9 C 0 0 10 0 Total 0 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b List events with gross receipts greater than \$5,000. (a) Event #1 (c) Other events (b) Event #2 (d) Total events Masquerade Ball **Golf Tournament** NONE (add col (a) through col (c)) (event type) (event type) (total number) Revenue Gross receipts 28,500 428,241 0 456,741 23,100 Less Contributions 355,537 0 378,637 Gross income (line 1 minus line 2) 5,400 72,704 0 78,104 Cash prizes 0 0 0 Noncash prizes 2,737 0 77,943 75,206 Direct Expenses Rent/facility costs 6,632 0 6,632 62.068 Food and beverages 64,350 0 126,418 1,350 Entertainment 3,400 4,750 24,493 Other direct expenses 6,120 30,613 Direct expense summary Add lines 4 through 9 in column (d) 246,356) Net income summary Combine line 3, column (d), and line 10 -168,252 Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more Part III than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col (a) through col (c)) Gross revenue 0 Direct Expenses Cash prizes 0 Noncash prizes 0 Rent/facility costs Other direct expenses Yes % Yes Yes % Volunteer labor No Direct expense summary Add lines 2 through 5 in column (d) Net gaming income summary Combine line 1, column d, and line 7 0 Enter the state(s) in which the organization operates gaming activities Is the organization licensed to operate gaming activities in each of these states? Yes 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? b If "Yes," explain

| Sched     | ule G (Form 990 or 990-EZ) 2012 First Hand Foundation  | 43            | -172529 | 4 Page <b>3</b>                       |
|-----------|--|---------------|---------|---------------------------------------|
| 11        | Does the organization operate gaming activities with nonmembers?   |               | Yes     | ☐ No                                  |
| 12        | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?                                    |               | Yes     | ☐ No                                  |
| 13        | Indicate the percentage of gaming activity operated in   |               |         |                                       |
| а         | The organization's facility  | 13a           |         | %                                     |
|           | An outside facility  | 13b           |         | %                                     |
| 14        | Enter the name and address of the person who prepares the organization's gaming/special events books and records   | ,             |         |                                       |
|           | and records  |               |         |                                       |
|           | Name ▶   |               | ·       |                                       |
|           | Address ►  |               |         |                                       |
| 15a       | Does the organization have a contract with a third party from whom the organization receives gaming revenue?   |               | Yes     | ∏ No                                  |
| b         | If "Yes," enter the amount of gaming revenue received by the organization ▶\$0 and the   | ,             |         |                                       |
|           | amount of gaming revenue retained by the third party ▶ \$0   |               |         |                                       |
| С         | If "Yes," enter name and address of the third party  |               |         |                                       |
|           | Name ▶   |               |         |                                       |
|           | (  |               |         |                                       |
|           | Address •  |               |         |                                       |
| 16        | Gaming manager information   |               |         |                                       |
|           | Name ▶   |               |         |                                       |
|           | Gaming manager compensation ► \$0  |               |         |                                       |
|           | Description of services provided   |               |         |                                       |
|           | ☐ Director/officer ☐ Employee ☐ Independent contractor   |               |         |                                       |
| 17        | Mandatory distributions  |               |         |                                       |
| а         | Is the organization required under state law to make charitable distributions from the gaming proceeds to  |               |         |                                       |
|           | retain the state gaming license?   |               | Yes     | No                                    |
| b         | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$ |               |         | 0                                     |
| Par       |  |               |         | columns                               |
|           |  |               |         |                                       |
|           |  |               |         |                                       |
|           |  |               |         |                                       |
| <b></b> - |  | · · · · · · · |         |                                       |
|           |  |               |         |                                       |
|           |  |               |         |                                       |
|           |  |               |         |                                       |
|           |  |               |         |                                       |
|           |  | ·             |         | · · · · · · · · · · · · · · · · · · · |
|           |  |               |         |                                       |

SCHEDULEI (Form 990) Department of the Treasury Internal Revenue Service

First Hand Foundation

Part I

Name of the organization

General Information on Grants and Assistance

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

| OMB No 1545-0047 | 2012 | Open to Public | Inspection |
|------------------|------|----------------|------------|
|                  |      |                |            |

Employer identification number

43-1725294

| X Yes No  |   | 1 "Yes" to Form 990,  |   |
|---|---|---|---|
| Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? | Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. | Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, | Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. |

| railly, ille 21, 101 any tecipient that received in   | any recipient in                  | ial received inore                           | TOTE THAT \$2,000. FAIL II CALL DE DUPLICATEUR II AUGUSTIAI SPACE IS HEEDEN. | call be auplicated in                 | additional space is   | liceded.                                  |                                    |
|---|-----------------------------------|--|--|---------------------------------------|---|---|------------------------------------|
| 1 (a) Name and address of organization or government  | (b) EIN                           | (c) IRC section<br>if applicable             | (d) Amount of cash<br>grant  | (e) Amount of non-<br>cash assistance | (f) Method of valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of<br>non-cash assistance | (h) Purpose of grant or assistance |
| (1) Liberty United Methodist Churc<br>1001 Sunset Ave. Liberty, MO 64068  | 44-0647242                        | 501(c)(3)                                    | 22,780   | 0                                     |   |   | DAF - General Suppo                |
| (2) The Ellis Foundation<br>PO Box 54, Fort Scott, KS 66701   | 48-1093604                        | 501(c)(3)                                    | 20,000   | 0                                     |   |   | DAF - General Suppo                |
| (3) Davenport Foundation, Inc.<br>407 Corrall Hall, Columbia, MO 65211  | 43-1936402                        | 501(c)(3)                                    | 009'2  | 0                                     |   |   | DAF - General Suppo                |
| (4) Truman Heartland Community<br>4200 Little Blue Pkwy, Ste 340, Indep   | 43-1482136                        | 501(c)(3)                                    | 9,200  | 0                                     |   |   | DAF - General Suppo                |
| (5) Grace Pointe Baptist Church<br>10415 Chestnut Dr. KC, MO 64137  | 44-0579853                        | 501(c)(3)                                    | 10,000   | 0                                     |   |   | DAF - General Suppo                |
| (6) United Presbyterian Church<br>6641 Mission Rd, Praine Village, KS   | 48-0559097                        | 501(c)(3)                                    | 10,000   | 0                                     |   |   | DAF - General Suppo                |
| (4)   |                                   |  |  |                                       |   |   |                                    |
| (8)   |                                   |  |  |                                       |   |   |                                    |
| (6)   |                                   |  |  |                                       |   |   |                                    |
| (10)  |                                   |  |  |                                       |   |   |                                    |
| (11)  |                                   |  |  | :                                     |   |   |                                    |
| (12)  |                                   |  |  |                                       |   |   |                                    |
| <ul> <li>2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table.</li> <li>3 Enter total number of other organizations listed in the line 1 table.</li> </ul> | n 501(c)(3) and organizations lis | government organizatited in the line 1 table | zations listed in the line<br>le .   | 1 table.                              |   | <b>A A</b>                                | 9                                  |
|   |                                   |  |  |                                       |   |   |                                    |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2012)

(f) Description of non-cash assistance Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22 Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional (e) Method of valuation (book, FMV, appraisal, other) Part I Line 2 - See Schedule F, Part V for detailed description of our processes for monitoring grants both within and outside the US 0 0 0 0 0 (d) Amount of non-cash assistance 16,128 52,460 289,878 191,864 345,137 (c) Amount of cash grant Part III can be duplicated if additional space is needed 187 239 (b) Number of recipients 5 Funeral Expenses and Medical Grants for Children 3 Displacement Expenses related to Medical Care 1 Medication, Medical Equipment and Supplies (a) Type of grant or assistance 2 Medial Treatment for Children 4 Dental Care for Children Information Part III 9

### SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990,
 Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2012

Open to Public Inspection

Employer identification number

First Hand Foundation 43-1725294 **Questions Regarding Compensation** Part I Νo Yes Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 1a 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No." complete Part III to explain 1b 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any 5 compensation contingent on the revenues of The organization? 5a Any related organization? 5b If "Yes" to line 5a or 5b, describe in Part III 6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a Any related organization? 6b If "Yes" to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe Х 8 9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in

Regulations section 53 4958-6(c)?

First Hand Foundation Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII Section A, line 1a, applicable column (D) and (E) amounts for that individual. Note. The sum of columns (B)(i)—(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| Note. The sum of columns (B)(i)—(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual. | listed | individual must equal | the total amount of Fo | orm 990, Part VII, Sec                  | tion A, line 1a, applic | able column (D) and   | (E) amounts for that                    | ndıvıdual.  |
|--|--------|-----------------------|------------------------|---|-------------------------|---|---|---|
|  |        | (B) Breakdown of      | W-2 and/or 1099-MI     | SC compensation                         | (C) Retirement and      | (D) Nontaxable  | (F) Total of columns                    | (F) Compensation  |
| (A) Name and Title   |        | (i) Base              | (ii) Bonus & incentive | (iii) Other                             | other deferred          | benefits  | (B)(ı)+(D)                              | reported as deferred in   |
|  |        | compensation          | compensation           | compensation                            |                         |   |   |   |
|  | ε      |                       |                        |   |                         |   |   |   |
| 1  | (II)   |                       |                        |   |                         |   |   |   |
|  | Θ      | 1                     |                        |   |                         |   |   |   |
| 2  | (ii)   |                       |                        |   |                         |   |   |   |
|  | Θ      |                       |                        |   |                         |   |   |   |
| 3  | (ii)   |                       |                        |   |                         |   |   |   |
|  | ε      |                       |                        |   |                         |   |   |   |
| 4  | €      |                       |                        |   |                         |   |   |   |
|  | ε      |                       |                        |   |                         |   |   |   |
| 5  | €      |                       |                        |   |                         |   |   |   |
|  | ε      | 1                     |                        |   |                         | 1   | 1                                       |   |
| 9  | €      |                       |                        |   |                         |   |   |   |
|  | Ξ      |                       |                        |   |                         |   |   |   |
| 7  | €      |                       |                        |   |                         |   |   |   |
|  | Ξ      | 1                     |                        |   |                         |   |   |   |
| 80   | Ξ      |                       |                        |   |                         |   |   |   |
|  | €      |                       |                        |   |                         | l   |   |   |
| 6  | (ii)   |                       |                        |   | 1                       | 1   | 1 |   |
|  | ε      |                       |                        |   |                         |   |   |   |
| 10   | €      |                       |                        |   |                         | 1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1<br>1 | 1                                       |   |
|  | Ξ      |                       |                        |   |                         |   |   |   |
| 11   | €      |                       |                        |   |                         |   |   |   |
|  | Ξ      |                       |                        |   |                         |   |   |   |
| 12   | €      |                       |                        |   |                         |   |   |   |
|  | ε      |                       |                        |   |                         |   |   |   |
| 13   | €      |                       |                        |   |                         |   |   |   |
|  | Ξ      |                       |                        |   |                         |   |   |   |
| 14   | Ξ      |                       |                        |   |                         |   |   | ;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>;<br>; |
|  | Ξ:     | 1                     |                        |   |                         |   |   |   |
| 15   | Ξ      |                       |                        |   |                         |   |   |   |
| 16   | 3      |                       |                        | 1 | 1                       |   |   |   |
|  |        |                       |                        | 1                                       | I                       |   |   |   |

Schedule J (Form 990) 2012

### SCHEDULE M (Form 990)

## **Noncash Contributions**

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶Attach to Form 990.

OMB No 1545-0047 Open To Public

Department of the Treasury Internal Revenue Service Name of the organization

Inspection Employer identification number

| First I  | Hand Foundation   |                               |   | 43-17252  | 294  |
|----------|---|-------------------------------|---|---|--|
| Par      |   |                               |   |   |  |
|          |   | (a)<br>Check if<br>applicable | (b)<br>Number of contributions or<br>items contributed            | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d)<br>Method of determining<br>noncash contribution amounts   |
| 1        | Art—Works of art .  | ļ                             |   |   |  |
| 2        | Art—Historical treasures  |                               |   |   |  |
| 3        | Art—Fractional interests  | ļ                             | and the trib with Miller St. Willer in San Car Jakes Commencer of |   |  |
| 4        | Books and publications  | <u> </u>                      |   | <del></del>   |  |
| 5        | Clothing and household goods                                      |                               |   |   |  |
| 6        | Cars and other vehicles   |                               |   |   |  |
| 7        | Boats and planes  |                               |   |   |  |
| 8        | Intellectual property   |                               |   |   |  |
| 9        | Securities—Publicly traded  | X                             | 18  | 90,951  | FMV  |
| 10       | Securities—Closely held stock                                     |                               |   |   |  |
| 11       | Securities—Partnership, LLC, or trust interests                   |                               |   |   |  |
| 12       | Securities—Miscellaneous  |                               |   |   |  |
| 13       | Qualified conservation  | ļ                             |   |   |  |
|          | contribution—Historic structures                                  |                               |   | ;   |  |
| 14       | Qualified conservation  |                               |   |   |  |
|          | contribution—Other  |                               |   |   |  |
| 15       | Real estate—Residential   |                               |   |   |  |
| 16       | Real estate—Commercial  |                               |   |   |  |
| 17       | Real estate—Other   |                               |   |   |  |
| 18       | Collectibles  |                               |   |   |  |
| 19       | Food inventory  |                               |   |   |  |
| 20       | Drugs and medical supplies  |                               |   |   |  |
| 21       | Taxidermy   |                               |   |   |  |
| 22       | Historical artifacts  |                               |   |   |  |
| 23       | Scientific specimens  |                               |   |   |  |
| 24       | Archeological artifacts   |                               |   |   |  |
| 25       | Other ► ()  |                               |   |   |  |
| 26       | Other ► ()  |                               |   |   |  |
| 27       | Other ► ()  |                               |   |   |  |
| 28       | Other ► (   |                               |   |   |  |
| 29       | Number of Forms 8283 received                                     |                               |   |   |  |
|          | which the organization complete                                   | a Form 828                    | 3, Paπ IV, Donee Acknowle   | dgment  | 29   |
| 00-      | Down the control did the agreement                                |                               | . h   |   | Yes No   |
| 30a      | During the year, did the organiza                                 |                               |   |   |  |
|          | that it must hold for at least three                              |                               |   | bution, and which is not  |  |
| <b>L</b> | required to be used for exempt p If "Yes," describe the arrangeme |                               | <del>-</del> ,  |   | 30a X  |
|          |   |                               |   |   |  |
| 31       | Does the organization have a gift contributions?                  | i acceptant                   | e policy that requires the re                                     | view of any non-standard  | فتحمله المتحللة المتحدة 
| 322      | Does the organization hire or use                                 | a third narti                 | es or related organizations +                                     | o policit process or soll   | 31 X   |
| JZd      | noncash contributions?  | o ama parti                   | oo or related organizations (                                     | o sonon, process, or sen  | 32a X  |
| h        | If "Yes," describe in Part II                                     | •                             |   |   |  |
| 33       | If the organization did not report                                | an amount                     | in column (c) for a type of n                                     | roperty for which column (a)  |  |
|          | checked, describe in Part II                                      |                               | 15.a (5) 151 a 1) po 01 p   |   |  |

| Sonedule M (F | (Form 990) (2012) First Hand Foundation 43  | -1725294   | Page Z   |
|---------------|---|------------|----------|
| Part II       | Supplemental Information. Complete this part to provide the information required by Part I, life  | nes 30b,   |          |
|               | 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contact in the contact is reported in Part I, column (b), the number of contact is reported in Part I, column (c), the number of contact is reported in Part I, column (c), the number of contact is reported in Part I, column (c), the number of contact is reported in Part I, column (c), the number of contact is reported in Part I, column (c), the number of contact is reported in Part I, column (c), the number of contact is reported in Part I, column (c), the number of contact is reported in Part II, column (c), the number of contact is reported in Part II, column (c), the number of contact is reported in Part II, column (c), the number of contact is reported in Part II, column (c), the number | ributions, | the      |
|               | number of items received, or a combination of both. Also complete this part for any additional in   | nformation | <u> </u> |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   | ·          |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   | ••••••     |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |
|               |   |            |          |

### **SCHEDULE O** (Form 990 or 990-EZ)

### Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

Department of the Treasury Internal Revenue Service
Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Open to Public Inspection

Employer Identification number

| First Hand Foundation  | 43-1725294  |
|--|---|
| FORM 990, Part III, Line 4d  |   |
| 4) Love Bag Program - Volunteers create bags filled with personal ite    | ms such as blankets and books which are then              |
| distributed to children entering the foster care program by local social | al service agencies                                       |
|  |   |
| 5) Impact Volunteer Program - First Hand provides a site where indiv     | iduals are able to identify volunteer opportunities       |
| with local non-profit organizations that work to improve the lives of ch | ıldren  |
|  | ••••  |
| 6) Mission Based & Disaster Relief Grants - First Hand occasionally r    | nakes grants to other non-profit organizations            |
| whose work is related to our mission of improving the health of children | en or when a natural disaster has occurred                |
|  | •••••   |
| Form 990, Part VI, Line 2  |   |
| Neal and Jeanne Patterson are married                                    |   |
| Neal Patterson, Cliff Illig, Marc Naughton, Randy Sims and Melissa F     | rerking have business relationships                       |
|  | ••••••  |
| Form 990, Part VI, Line 11a - Review Process                             | •••••   |
| Before filing, the 2012 form 990 was reviewed by outside accountants     | and the board of directors                                |
|  |   |
| Form 990, Part VI, Line 12c  | •••••••••••••••••••••••••••••••••••••••                   |
| First Hand has a conflict of interest policy. The board members comp     | lete a conflict of interest disclosure statement annually |
| •••••••••••••••••••••••••••••••••••••••                                  |   |
| Form 990, Part VI, Line 15   | ·   |
| Cerner Corporation's human resources department reviews comparat         | ole data to determine the appropriate compensation for    |
| First Hand's employees   |   |
|  |   |
| Form 990, Part VI, Line 19   |   |

| Name of the organization Employer Identification number First Hand Foundation 43-1725294  Form 990, Part XI, Lines 5 and 9.  The belance sheet has been adjusted to show investments at their fair market value. Previously, they were shown at cost. Line 5 shows the change in the unrealized gain on investments for the reporting period. Line 9 reflects the cumulative unrealized gain as of the beginning of the year. | Schedule O (Form 990 or 990-EZ) (2012)  | Page 2                         |
|---|---|--------------------------------|
| Form 990, Part XI, Lines 5 and 9  The balance sheet has been adjusted to show investments at their fair market value Previously, they were shown at cost. Line 5 shows the change in the unrealized gain on investments for the reporting period. Line 9 reflects the   | Name of the organization  | Employer identification number |
| The balance sheet has been adjusted to show investments at their fair market value. Previously, they were shown at cost. Line 5 shows the change in the unrealized gain on investments for the reporting period. Line 9 reflects the  | First Hand Foundation   | 43-1725294                     |
| at cost Line 5 shows the change in the unrealized gain on investments for the reporting period. Line 9 reflects the   | Form 990, Part XI, Lines 5 and 9  |                                |
|   | The balance sheet has been adjusted to show investments at their fair market value Previously   | ly_they were shown             |
| cumulative unrealized gain as of the beginning of the year  | at cost. Line 5 shows the change in the unrealized gain on investments for the reporting period | Line 9 reflects the            |
|   | cumulative unrealized gain as of the beginning of the year                                      |                                |
|   |   |                                |
|   |   |                                |
|   |   | •                              |
|   |   |                                |
|   |   |                                |
|   |   |                                |
|   |   |                                |
|   | •   |                                |
|   |   | •••••                          |
|   |   |                                |
|   |   |                                |
|   |   | ••••••••••                     |
|   |   | •••••                          |
|   |   |                                |
|   |   | •                              |
|   |   |                                |
|   |   |                                |
|   |   |                                |
|   |   |                                |
|   |   |                                |
|   |   |                                |
|   |   | •••••                          |

SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

First Hand Foundation

Part I

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ▶ Attach to Form 990. Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

▶ See separate instructions.

Open to Public 2012

OMB No 1545-0047

Employer identification number

43-1725294

(g) Section 512(b)(13) controlled (f) Direct controlling Identification of Related Tax-Exempt Organizations (Complete of the organization answered "Yes" to Form 990, Part IV, line 34 because it had (f) Direct controlling (e) End-of-year assets (d) Total income (d) Exempt Code section (c)
Legal domicile (state
or foreign country) Legal domicile (state or foreign country) Primary activity one or more related tax-exempt organizations during the tax year.) Primary activity (a)Name, address, and EIN (if applicable) of disregarded entity (a)
Name, address, and EIN of related organization (9) Part II 4 (1) € | (5) 2

For Paperwork Reduction Act Notice, see the Instructions for Form 990.  $_{\rm HTA}$ 

Schedule R (Form 990) 2012

N<sub>o</sub>

Yes

entity

Public charity status (if section 501(c)(3))

×

Ϋ́

PF

501(c)(3)

8

Grantmaking

(1) The Patterson Foundation 20-7550081

11410 Dickey Lane Captivea, FL 33924 (2) Healthe Kids Institute 27-5105360

2800 Rockcreek Parkway Kansas City, MO 64117

(3)

€,

<u>6</u>

9

501(c)(3)

<u>Q</u>

Healthcare Assistance

×

٧

Schedule R (Form 990) 2012

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Part III

| (a)  |  | (၁)                              | (q)                         | (e)  | (a)                               | (6)          | (h)           | į    | (E) X  | 5                    | ├      | (k)       |
|--|--|----------------------------------|-----------------------------|--|-----------------------------------|--------------|---------------|------|--|----------------------|--------|-----------|
| name, address, and Ein of<br>related organization                                | rimary activity  | domicile<br>(state or<br>foreign | Direct contolling<br>entity | rredominant<br>income (related,<br>unrelated,<br>excluded from   | income                            | year assets  | allocations?  | US)  | amount in box 20 of Schedule K-1 (Form 1065) | managing<br>partner? |        | ownership |
|  |  | (1)                              |                             | 640 6441   |                                   |              | Yes           | 2    |  | Yes No               | ٦,     |           |
| (1) Pandi Sports, LLC 20-5572<br>16750 Country Club Lane Villlad Soccer Team     | Soccer Team  | KS                               | A/N                         | A/A  | V/A                               | A/A          |               | ×    | N/A  | ×                    | ₹<br>Z |           |
| (2) Ongoal, LLC 20-4964440<br>210 W 19th Terr, Suite 200 KanyProfessional Sports | Professional Sports  | S<br>S                           | N/A                         | N/A  | N/A                               | N/A          |               | ×    | N/A  | ×                    | A N    |           |
| (3) Pandi Trails, LLC 27-1578d<br>16750 Country Club Lane Villag Real Estate     | Real Estate  | OW<br>OW                         | N/A                         | N/A  | N/A                               | N/A          |               | ×    | N/A  | ×                    | ¥<br>Z |           |
| (4) Pandi Development, LLC 0<br>16750 Country Club Lane VilllagLand Development  | Land Development   | OM                               | N/A                         | N/A  | N/A                               | N/A          |               | ×    | N/A  | ×                    | ¥<br>Z | _         |
| (5) Three Trails Redev, LLC 2<br>210 W 19th Terr, Suite 200 Kan Real Estate      | Real Estate  | O<br>W                           | N/A                         | N/A  | N/A                               | N/A          |               | ×    | N/A  | ×                    | ¥<br>Z |           |
| (6) Bannister Partners, LLC 20<br>210 W 19th Terr, Suite 200 Kan Real Estate     | Real Estate  | MO                               | N/A                         | N/A  | W/A                               | A/A          |               | ×    | N/A  | ×                    | Ž      |           |
| (7) Bannister Partners II, LLC 210 W 19th Terr, Suite 200 Kan Real Estate        |  | ΜO                               | N/A                         | N/A  | A/N                               | A/N          |               | ×    | <b>∀</b>                                     | ×                    | ×      |           |
| Part IV Ine 34 because   | Identification of Related Organizations Taxab<br>IV, line 34 because it had one or more related or |                                  | as a Corpora                | ole as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part ganizations treated as a corporation or trust during the tax year.) | omplete if the<br>ion or trust du | organization | answ<br>ear.) | ered | "Yes" to Form                                | 990, P               | art    |           |

| is, mic of because it had one of more related organizations it eated as a corporation of those duffing the lax year. | ore related organizati    | חום ווכמוכת מז מ                              | corporation o                       | and filling tents                          | : lax yeal.)                    |                                       |                                |   |          |
|--|---------------------------|---|-------------------------------------|--|---------------------------------|---------------------------------------|--------------------------------|---|----------|
| (a) Name, address, and EIN of related organization   | (b)<br>Primary activity   | (c) Legal domicile (state or foreign country) | (d)<br>Direct controlling<br>entity | (e) Type of entity (C ∞π, S σση, or frust) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year assets | (h)<br>Percentage<br>ownership | (i)<br>Section 512(b)(13)<br>controlled | 2(b)(13) |
|  |                           |   |                                     |  | }                               |                                       |                                | entity                                  | J        |
|  |                           |   |                                     |  |                                 |                                       |                                | Yes                                     | ž        |
| (1) Kansas Stadium Partners, Inc 27-1482660<br>210 W 19th Terr, Suite 200 Kansas City, MO 64109Real Estate           | Real Estate               | KS  | N/A                                 | S Corp                                     | ۷/X                             | A/N                                   | ₹<br>V                         |   | ×        |
| (2) Trails Properties II, Inc 26-2866168<br>210 W 19th Terr, Suite 200 Kansas City, MO 64109 Real Estate             |                           | MO  | N/A                                 | S Coro                                     |                                 |                                       | A/N                            |   | ×        |
| (3) Cerner Corporation 43-1196944<br>2800 Rockcreek Pkwy Kansas City, MO 64117                                       | Healthcare Technology DE  |   | N/A                                 | C Corp                                     |                                 |                                       | Ø.Z                            |   | ×        |
| (4) Cerner Properties, Inc. 43-1675145<br>2800 Rockcreek Pkwy Kansas City, MO 64117                                  | Lessor of NonresidentinDE |   | N/A                                 | C Corp                                     | δŽ                              | A/N                                   | Ø.Z                            |   | ×        |
| (5) Cerner Singapore, Inc. 43-1747608<br>2800 Rockcreek Pkwy Kansas City, MO 64117                                   | Computer System Dev(DE    |   | A/X                                 | C Cora                                     | Ø.Z                             |                                       | Ø/Z                            |   | ×        |
| (6) Cerner Multum, Inc. 84-1193982<br>2800 Rockcreek Pkwy Kansas City, MO 64117                                      | Computer System DeviDE    |   | N/A                                 | C Corp                                     | N/A                             |                                       | A/A                            |   | ×        |
| (7) Cerner Healthcare Solutions, Inc. 43-1732371<br>2800 Rockcreek Pkwy Kansas City, MO 64117                        | Software Sales and SuIDE  |   | N/A                                 | C Corp                                     | N/A                             | N/A                                   | A/A                            |   | ×        |

Schedule R (Form 990) 2012

## Transactions With Related Organizations (Complete of the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.) Part V

| Record of (n) interest (ii) annuites (iii) rotatines of (to) tent from a controlled entry)  (ii) grant or captal contribution to related organization(s).  Centry and to captal contribution to related organization(s).  Centry or (or captal contribution from related organization(s).  Sale of session to related organization(s).  Sale of session to related organization(s).  Sale of session to related organization(s).  Sale of session to related organization(s).  Sale of session to related organization(s).  Sale of session to related organization(s).  Lease of facilities, equipment, or other assess from related organization(s).  Lease of facilities, equipment, or other assess from related organization(s).  Sale of session to remembership or fundationing solicitations for related organization(s).  Sale of session to remembership or fundationing solicitations for related organization(s).  Sale of session to remembership or fundationing solicitations for related organization(s).  Sale of session to remembership or fundationing solicitations for related organization(s).  Sale of services or membership or fundationing solicitations for related organization(s).  Sale of session to remembership or fundationing solicitations for related organization(s).  Sale of services or membership or fundation solicitations for related organization(s) for expenses.  Rembursament paid by related organization(s) for expenses.  Rembursament paid by related organization(s) for expenses.  If the answer to cany of the above is "Tess" see the instructions for information on who must complete this including covered relationships and transaction threated organization or the organization of the above is "Tess" see the instructions for information on who must complete this including covered relationships and transaction threated organizations for information on who must complete the instructions for information on who must complete the instructions for information on who must complete the instructions for information on who must complete the instr | - T   | : 1· ) : 2:: · ) ): · · · : : : ) ] [ | ,                      |                        | Ţ                |  | Ţ                  |
|--|---|---------------------------------------|------------------------|------------------------|------------------|--|--------------------|
| 16   X   16   X   16   X   16   X   16   X   16   X   16   X   17   17   17   18   X   X   X   X   X   X   X   X   X   | or capital contribution to related organization(s).  or capital contribution from related organization(s) | oftity .                              |                        | •                      | 7                |  | ×                  |
| 10   14   15   16   17   17   18   18   19   19   19   19   19   19  | or capital contribution from related organization(s)  |                                       |                        | •                      | <del>1</del>     | ×  |                    |
| 14   16   17   17   17   17   17   17   17   | or a contract of for relation of a contract of a  |                                       |                        |                        | 10               | ×  |                    |
| regardent(s)  regardent(s)  regardent(s)  regardent (s)  regardent | all guarantees to or for related organization(s).   |                                       |                        | •                      | 19               | _  | ×                  |
| anization(s)  rigamization(s)  rigamization on who must complete this line, including covered relationships and transaction threshold (setem type (s-s))  rigamization on who must complete this line, including covered relationships and transaction threshold (setem type (s-s))  rigamization(s)  r | Loans or loan guarantees by related organization(s).  |                                       |                        |                        | 1e               |  | ×                  |
| 11   11   11   11   11   11   11   1   |   |                                       |                        |                        |                  | 100<br>200<br>200<br>200<br>200<br>200<br>200<br>200<br>200<br>200 | F. Co.             |
| riganization(s)  riganization(s).  riganization(s).  riganization(s).  riganization(s).  riganization(s).  riganization(s).  riganization(s).  right   | Dividends from related organization(s)  |                                       | •                      | •                      | 7                |  | ×                  |
| anization(s)  riganization(s).  figure attons for related organization(s).  figure attons for related organization(s).  figure attons by related organization(s).  figure attons by related organization(s).  figure attons by related organization(s).  figure attons by related organization(s).  figure attons by related organization(s).  figure attons att | ts to related organization(s)   |                                       |                        |                        | ,                |  | ×                  |
| anization(s)  Ti  Ti  Ti  Ti  Ti  Ti  Ti  Ti  Ti  T  | assets from related organization(s)   |                                       | •                      |                        | -                |  | <br>               |
| riganization(s)  riganization(s)  riganization(s)  riganization(s)  riganization(s)  riganization(s)  riganization(s)  riganization(s)  riganization(s)  riganization(s)  riganization(s)  right (see see the  | secote with related organization(s)   |                                       |                        |                        | ŧ                | $\dagger$  | <b>{</b>  >        |
| riganization(s)  riganization(s).  riganization( | assets with related organization(s).  |                                       |                        |                        | <br> -<br> -     | $\dagger$  | <b> </b>           |
| tations for related organization(s).  tations by related organization(s).  tations by related organization(s).  that is a second control of the second con | littles, equipment, or other assets to related organization(s)  |                                       |                        |                        | 1                | 4  | ×                  |
| tations for related organization(s)  tations by related organization(s)  tations by related organization(s)  tations by related organization(s)  tations by related organization(s)  tations by related organization(s)  tation  tations by related organization(s)  tation  t | lities equipment or other assets from related organization(s)   |                                       |                        |                        | +                | ¥ .  | ٠<br>ا             |
| with related organization(s)  with related organization(s)  with related organization(s)  with related organization(s)  s  for information on who must complete this line, including covered relationships and transaction threshold from amount involved amou | of services or membership or findraising solicitations for related o                                      | · · · · · · · · · · · · · · · · · · · |                        |                        | = =              | -  | <  <sub>&gt;</sub> |
| with related organization(s)  with related organization(s)  with related organization(s)  with related organization(s)  s  s  s  s  s  s  s  s  s  s  s  s   | o botales or mambarely of fundamental contestions of sections to  |                                       |                        |                        | = {              | <b> </b>   | <                  |
| S  | col services of mermoetsing of fundralsing solicitations by related of                                    | organization(s)                       |                        |                        | Ę,               | <del> </del>   |                    |
| s for information on who must complete this line, including covered relationships and transaction threshold (b)  Transaction transaction threshold (d)  Transaction threshold (d)  Transaction threshold (deferming type (a-s))  Transaction threshold (deferming type (a-s))  | clilues, equipment, mailing lists, or otner assets with related organiz                                   | ization(s)                            |                        |                        | ב                | ×  | ĺ                  |
| SS   | id employees with related organization(s)   |                                       |                        |                        | 10               |  | ×                  |
| 10   X   |   |                                       |                        |                        | - To             |  | *3.<br>*3.5        |
| s)  s)  transaction  type (a-s)  | Reimbursement paid to related organization(s) for expenses  |                                       |                        |                        | 1p               | ×  |                    |
| s)  Is for information on who must complete this line, including covered relationships and transaction threshold (b)  Transaction  (b)  Transaction  (c)  (d)  Transaction  type (a-s)  Amount involved  amount involved  amount involved  | int paid by related organization(s) for expenses  |                                       |                        |                        | 10               |  | <br> ×             |
| SS)  15   18   18   18   18   18   18   18   |   |                                       |                        | •                      |                  | 7 . 4  |                    |
| ns for information on who must complete this line, including covered relationships and transaction  Transaction  Transaction  Amount involved  type (a-s)  | r of cash or property to related organization(s)  |                                       |                        |                        | 1                | e u cen  | ×                  |
| ns for information on who must complete this line, including covered relationships and transaction  (b)  Transaction  Amount involved  type (a-s)  | r of cash or property from related organization(s)  |                                       |                        | •                      | . 4              |  | ×                  |
| (b) (c) Transaction Amount involved type (a-s)   | to any of the above is "Yes." see the instructions for information or                                     | n who must complete this              |                        | relationshins and trai | saction the      | sholds   |                    |
| Transaction Amount involved type (a-s)   | , (a)   |                                       |                        | (c)                    |                  | (F)  |                    |
|  | Name of other organization  |                                       | Transaction type (a–s) | Amount involved        | Method of amount | determin   | <u>g</u> u         |
|  |   |                                       |                        |                        |                  |  | !                  |
|  |   |                                       |                        |                        |                  |  | 1                  |
|  |   |                                       |                        |                        |                  |  | }                  |
|  |   |                                       |                        |                        |                  |  |                    |
|  |   |                                       |                        |                        |                  |  |                    |
|  |   |                                       |                        |                        |                  |  |                    |

43-1725294

### Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships | ed organization  | See Instructions                                | regarding exclu  | ISION TOF CE | rain investment p | partnerships                      |                               |             |                              |             |
|---|------------------|---|--|--------------|-------------------|-----------------------------------|-------------------------------|-------------|------------------------------|-------------|
| (a)   | (q)              | (2)   | (p)  | (e)          |                   | (6)                               | (h)                           |             | (C)                          | (k)         |
| Name, address, and EIN of entity  | Primary activity | Legal domicile<br>(state or foreign<br>country) | Predominant<br>income (related,<br>unrelated, excluded |              | total income      | Share of<br>end-of-year<br>assets | Disproportionate allocations? | e 0         | Deneral or managing partner? | ownership   |
|   |                  |   | section 512-514)                                       | Ves No       | £ T =             |                                   | N O N                         | (Form 1065) | Yes                          |             |
| (1)   |                  |   |  |              |                   |                                   |                               |             | <b>-</b>                     |             |
| (2)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (3)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (4)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (9)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (9)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (I)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (8)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (6)   |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (10)  |                  |   |  |              |                   | :                                 |                               |             |                              |             |
| (11)  |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (12)  |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (13)  |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (14)  |                  |   |  |              |                   |                                   |                               |             |                              |             |
| (15)  |                  |   |  | -            |                   |                                   |                               |             |                              |             |
| (16)  |                  |   |  |              |                   |                                   |                               |             |                              |             |
|   |                  |   |  |              |                   |                                   |                               | Sche        | Schedule R (Form 990) 2012   | n 990) 2012 |

| Scheane K (Fa | im 990) 2012 Flist Hand Foundation  | 43-1720294    | Page 3                                |
|---------------|---|---------------|---------------------------------------|
| Part VII      | Supplemental Information  Complete this part to provide additional information for responses to questions on Schinstructions) | nedule R (see |                                       |
| FORM 990,     | Schedule R, Question 1m - Performance of Services   |               |                                       |
| Cerner Corp   | poration provides payroll, legal, tax and accounting services to First Hand Foundation free of charge                         |               |                                       |
| FORM 990, S   | Schedule R, Question 1n - Sharing of Facilities   |               |                                       |
| Cerner Corp   | oration provides office space and equipment for First Hand Founation free of charge   |               | · · · · · · · · · · · · · · · · · · · |
| FORM 990, S   | Schedule R, Question 1p - Reimbursement of Expenses   |               |                                       |
| The employe   | ees of First Hand Foundation are paid by Cerner Corporation First Hand Foundation reimburses Cerner for                       | the cost      |                                       |
| of the salar  | es and benefits provided  |               |                                       |
|               |   |               |                                       |
|               |   | ·····         |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   | •••••         |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |
|               |   |               |                                       |

43-1725294 Page 1 of 1

First Hand Foundation

Continuation of Identification of Related Organizations Taxable as a Partnership

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f)<br>Share of total<br>income | (g) Share of end-of- year assets | (h) Disproportionate allocations? | uonate<br>ons? | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | le ger g       |     | (k) Percentage ownership |
|--|----------------------|---|-------------------------------|---|---------------------------------|----------------------------------|-----------------------------------|----------------|---|----------------|-----|--------------------------|
| (8) Soccer Village F                               |                      | C   | <b>4/</b> N                   | , d   | <b>4/2</b>                      | 4/N                              | Yes                               | န<br>န         | δ.  | Yes            | s × | 4                        |
| (9) KS Unified Deve                                | Stadium Ownershi     | SX<br>KS                                      |                               | W A   | W/A                             | V.Z                              |                                   | 1              | V/N   | <del> </del>   |     | W X                      |
| (10) Pandi Capital, L. 16750 Country Club La       | Lendina              | MO  |                               | € Z   | A/N                             | € Z                              |                                   |                | A/N   |                |     | «                        |
|  |                      | MO  |                               | A/N   |                                 | A/N                              |                                   |                | N/A   |                | -   | A                        |
| (12)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
| (13)   |                      |   |                               |   |                                 |                                  |                                   | <del> </del>   |   |                |     |                          |
| (14)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
| (15)   |                      |   |                               |   |                                 |                                  |                                   |                |   | <del>-  </del> |     |                          |
| (16)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
| (17)   |                      |   |                               |   |                                 |                                  |                                   | <del> </del>   |   |                |     |                          |
| (18)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
| (19)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
| (20)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
| .(21)  |                      |   |                               |   |                                 |                                  |                                   | <b> </b>       |   |                |     | !                        |
| (22)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
| (23)   |                      |   |                               |   |                                 |                                  |                                   |                |   |                | _   |                          |
| .(24)  |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |
|  |                      |   |                               |   |                                 |                                  |                                   |                |   |                |     |                          |

### Part IV

# Continuation of Identification of Related Organizations Taxable as a Corporation or Trust

| 12(b)(13)<br>11ed<br>y?                            | ş   | ×   | ×  | ×  | ×   | ×                   | ×   | ×   | ×   | ×   | ×   | ×  | ×   | ×   | ×  | ×  | ×   | ×  | ×  |
|--|-----|---|--|--|-----|---------------------|---|-----|---|---|---|--|---|---|--|--|---|--|--|
| (i)<br>Section 512(b)(13)<br>controlled<br>entity? | Yes |   |  |  |     |                     |   |     |   |   |   |  |   |   |  |  |   |  |  |
| (h)<br>Percentage<br>ownership                     |     | N/A   | A/A  | N/A  | N/A | N/A                 | N/A   | N/A | ΑN  | N/A   | N/A   | N/A  | ₹<br>Z  | A N   | Ą<br>Z   | Ą<br>Z   | Ą Z   | N/A  | N/A  |
| (g) Share of end-of-year assets                    |     | A/A   | N/A  | N/A  | N/A | N/A                 | N/A   | N/A | Α'N   | N/A   | N/A   | N/A  | Ϋ́Z   | ΑN  | ₹<br>Ž   | ΨX   | Ą<br>Ž  | ΑX   | N/A  |
| (f)<br>Share of total<br>Income                    |     | N/A   | N/A  | N/A  | N/A | N/A                 | N/A   | N/A | N/A   | N/A   | N/A   | N/A  | N/A   | N/A   | N/A  | N/A  | A/A   | N/A  | N/A  |
| (e) Type of entity (C corp., S corp. or trust)     |     | C Corp  | С Согр   | C Corp   |     |                     | С Согр  |     |   |   | С Согр  |  | C Corb  |   |  |  |   |  |  |
| (d) Direct controlling entity                      |     | N/A   | N/A  | N/A  | N/A |                     | N/A   | A/N |   | N/A   | N/A   | N/A  | N/A   | N/A   | A/A  |  |   |  | N/A  |
| (c) Legal domicile (state or foreign country)      |     | DE  | DE   | DE   | QQ  | DE                  | MO  |     |   | DE  | 30  | DE   | DE  | Malaysıa  | Australia  | United Arab EmN/A  | United Arab EmN/A   | Chile  | 4Egypt   |
| (b) Primary activity                               |     | Professional Servi  | Computer System  | Software Sales an  |     | Intellectual Proper | ı   |     | Transportation  | Consulting  | Financial Services  | Intellectual Proper  | Data Center   |   |  | Software Sales   | Software Sales  |  |  |
| (a) Name, address, and EIN of related organization |     | (8) Cerner Health Connections, Inc. 43-1732-2800 Rockcreek Pkwy Kansas City, MO 64117 | (9) Cerner International 43-1586904<br>2800 Rockcreek Pkwy Kansas City, MO 64117 | (10) Cerner Canada Limited 43-1802796<br>2800 Rockcreek Pkwy Kansas City, MO 64117 |     |                     | (13) The Health Exchange, Inc 20-3562626<br>2800 Rockcreek Pkwy Kansas City, MO 64117 |     | (15) Rockcreek Aviation, Inc. 20-5775430 2800 Rockcreek Pkwy Kansas City, MO 64117 Transportation | (16) Cerner Lingologix, Inc. 43-1969294<br>2800 Rockcreek Pkwy Kansas City, MO 64117   Consulting | (17) Cerner Capital, Inc. 45-3187908<br>2800 Rockcreek Pkwy Kansas City, MO 64117 Financial Services DE | (18) Cerner Math, Inc. 45-3187267<br>2800 Rockcreek Pkwy Kansas City, MO 64117 Intellectual Proper | (19) Cerner Chouteau Data Center, Inc. 45-36<br>2800 Rockcreek Pkwy Kansas City, MO 64117 | (20) Cerner Malaysia<br>Level 36, Menara Citibank, 165 Jalan Ampang HSoftware Sales | (21) Cerner Corporation Pty Ltd Level 14, 1 Pacific Highway North Sydney 2060 Software Sales | (22) Cerner Middle East, Ltd MBC Makeem Tower, Corner of 9th and 10ths §Software Sales | (23) Cerner Middle East Free Zone, LLC The Office Park, Bldg P 116, 3rd fl, Tecom Zond Software Sales | (24) Cerner Chile Limitada 90-0419152 Pte Riesco No 5111, Dept 174, Comuna de las Software Sales | (25) Cerner Egypt 98-1048640<br>Bldg B 2401, Smart Villages, KM 28 Cairo-AlexHealthcare Inform |

Part IV

Continuation of Identification of Related Organizations Taxable as a Corporation or Trust

|  | , [                  |   |                               |  |                                 |  |                                | ļ                                       |          |
|--|----------------------|---|-------------------------------|--|---------------------------------|--|--------------------------------|---|----------|
| (a) Name, address, and EIN of related organization   | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entry (C corp, S corp, or trust) | (f)<br>Share of total<br>income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership | (I)<br>Section 512(b)(13)<br>controlled | 2(b)(13) |
|  |                      |   |                               |  |                                 |  |                                | Yes                                     | ž        |
| (26) Cerner Healthcare Solutions Private Limit<br>Prestige Obelisk, 3 Kasturba Rd Bangalore 560 Software Develop | Software Develop     | nIndia  | ΑX                            | С Согр                                       | N/A                             | N/A                                      | N/A                            |   | ×        |
| (27) Cerner India Sales Private Ltd #2 Frontline Grandeur, 14 Walton Rd Bangalore Software Sales                 | 1                    | India   |                               | С Соп  | Ψž                              | N/A                                      | A/N                            |   | ×        |
| (28) Cerner Integrated Solutions - MA Level 36. Menara Citibank. 165 Jalan Ampang HSoftware Sales                |                      | Malaysia                                      | Ϋ́Α                           | C Corp                                       | Y.A                             | A/N                                      | Ą<br>Z                         |   | ×        |
| (29) Cerner Ireland Limited 98-0561799 4th FI Newenham House, Malahide Rd Dublin 1 Software Sales                | Software Sales       | Ireland                                       |                               | С Согр                                       | N/A                             | N/A                                      | N/A                            |   | ×        |
| (30)   |                      |   |                               |  |                                 |  |                                |   |          |
| (31)   |                      |   |                               |  |                                 |  |                                |   |          |
| (32)   |                      |   |                               |  |                                 | :  |                                |   |          |
| (33)   |                      |   |                               |  |                                 |  |                                |   |          |
| (34)   |                      |   |                               |  |                                 |  |                                |   |          |
| (35)   |                      |   |                               |  |                                 |  |                                |   |          |
| (3€)   |                      |   |                               |  |                                 |  |                                |   |          |
| (37)   |                      |   |                               |  |                                 |  |                                |   |          |
| (38)   |                      |   |                               |  |                                 |  |                                |   |          |
| (39)   |                      |   |                               |  |                                 |  |                                |   |          |
| (40)   |                      |   |                               |  |                                 |  |                                |   |          |
| (41)   |                      |   |                               |  |                                 |  |                                |   |          |
| (42)   |                      |   |                               |  |                                 |  |                                |   |          |
| (43)   |                      |   |                               |  |                                 |  |                                |   |          |
|  |                      |   |                               |  |                                 |  |                                |   |          |

| Captivea |
|----------|
| ,        |

Part III (Sch R (990) FH) - Identification of Related Organizations Taxable as a Partnership

| Gereral e                     | ž                      |                         | Г                          | Ī                       | Γ                        | -                         | Γ                          | Γ.                         | _                                |                              | _                       | Γ                          |
|-------------------------------|------------------------|-------------------------|----------------------------|-------------------------|--------------------------|---------------------------|----------------------------|----------------------------|----------------------------------|------------------------------|-------------------------|----------------------------|
| 8 8 5                         | Ā                      |                         |                            | <u> </u>                |                          | ŀ                         |                            | _                          |                                  |                              |                         | _                          |
| 8                             |                        | ş                       | ¥%                         | ¥⁄N                     | ×                        | Y/A                       | W.A                        | Y.Y                        | NA.                              | ¥/¥                          | ¥2                      | NA.                        |
| ğ # 4                         | 5                      | L                       |                            |                         |                          | L                         |                            | L                          |                                  |                              |                         |                            |
| Brers of Endot-               | Year Asserts           | N/A                     | ¥.                         | W.                      | N/A                      | N/A                       | N/A                        | NA<br>NA                   | N/A                              | NA.                          | ×                       | Y.V.                       |
| ) seg                         | Total Prome            | N/A                     | Y.N                        | N/A                     | N/A                      | N/A                       | N/A                        | N/A                        | N/A                              | WA                           | N/A                     | NA.                        |
| Predofement                   |                        | N/A                     | N/A                        | N/A                     | Y.V                      | N/A                       | ¥ <sub>N</sub>             | N/A                        | ¥,V                              | NA.                          | KA.                     | W.                         |
| Check file<br>Deed Coresiding | Erde                   | ×                       | ×                          | ×                       | ×                        | ×                         | ×                          | ×                          | ×                                | ×                            | ×                       | ×                          |
|                               | Drest Cereoling Entity | N/A                     | N/A                        | N/A                     | NA.                      | N/A                       | N/A                        | NA                         | NA                               | MA                           | MA                      | W.A.                       |
| Ownership                     | Pertornage             | /A                      | W                          | ,<br>,                  | *                        | ×                         | \<br>                      | *                          | <                                | <b>*</b>                     | *                       | ×                          |
| Legal<br>Domocke Foreign      | Corner                 | N                       | 2                          | 2                       | 2                        | 2                         | z                          | Z                          | Z                                |                              | z                       |                            |
| Legal                         | Ä                      |                         | 92                         | Q                       | Q                        | Q                         | ٥                          | Q                          | Q                                | 83                           | 9                       | 9                          |
| Ì                             | Activity               | occer Team X            | X Sports X                 | U Estate                | Development A            | Estate                    | Estate                     | in Estate                  | el Estate                        | Stadum Ownership /           | _                       | Estate                     |
|                               | ž                      | 20 6572947 300          | 0.496440 Pref              | 7-1578037 Rea           | 4.3601993 Lank           | 6-3470197 Res             | 0-6656043 Reg              | æ                          | 10-5815151 Rec                   | ,                            | 77-17-18-70 Len         | 7-0241634 Res              |
|                               | Foreign Country        |                         |                            |                         |                          |                           |                            |                            | _                                |                              | _                       |                            |
|                               | ZpCoo                  | 21079                   | 4106                       | 4012                    | 7017                     | 8                         | 8                          | 8                          | 4108                             | 4106                         | 4012                    | 64012                      |
|                               | E S                    | OW                      | Q<br>Q                     | <b>₽</b>                | 9                        | 9                         | 9                          | 9                          | 9                                | 9                            | 9                       | 9                          |
|                               | Š                      | Willage of Loch Lloyd   | Kansas City                | Village of Loch Lloyd   | Village of Loch Lloyd    | Kansas City               | Kansas Céy                 | Kansas City                | Kentas City                      | Kanters City                 | Without of Loch Lloyd   | Village of Loch Lloyd      |
|                               | Street Address         | 16750 Country Club Lane | 210 W 19th Terr, Sulta 200 | 16750 Country Club Lane | 16750 Country Clab Lane  | 210 W 19th Terr Suite 200 | 210 W 19th Terr, Surta 200 | 210 W 19th Terr Surte 200  | 210 W 19th Terr Surte 200        | 210 W 19th Terr Surta 200    | 16750 Country Club Lane | 16750 Country Club Lane    |
|                               | New N                  | 1 Pand Sports LLC       | 2 Ongoel, LLC              | 3 Pendi Tries, LLC      | 4 Pandi Development, LLC | 5 Three Trads Redev, LLC  | 6 Barrester Partmens, LLC  | 7 Barrader Partners II LLC | 8 Soccer Village Properties, LLC | 9 KS Unified Development LLC | 10 Pendi Capeal LLC     | 11 Grand Lake Holdings LLC |

| ı        |
|----------|
| Trust    |
| 8        |
| ğ        |
| 핅        |
| 5        |
| 릵        |
| ŏ        |
| 8        |
| 7        |
| 9        |
| ×        |
| 5        |
| 5        |
| 릚        |
| 뮡        |
| 릵        |
| <u>ō</u> |
| 흵        |
| 흥        |
| ~        |
| 2        |
| 횶        |
| 5        |
| 틹        |
| 鴚        |
| 퓌        |
| Ŧ        |
| 끸        |
| 8        |
| ä        |
| ᇹ        |
| Š        |
| 2        |
| Ħ        |
| ۵        |
|          |

|          |  |   |              | Ĺ      |          |                      |            |                             | 3                   | Legal Domode          |                          | Check # No Deed   |                | Share of     | Share of End-  | Petreritage | Section 512(b)(13) |
|----------|--|---|--------------|--------|----------|----------------------|------------|-----------------------------|---------------------|-----------------------|--------------------------|-------------------|----------------|--------------|----------------|-------------|--------------------|
|          |  | Street Address  | Z-FZ         | State  | Zip Code | Fortigo Country      | 534        | Primary Activity Do         | Dorniche State   F  | Service Country       | Dreet Controlling Entity | Controlling Enthy | Type of Entity | Total Income | of-Your Assets | Ownerskip   | Controlled Enth    |
| <u>*</u> | Kanses Stadium Partners Inc            |   | Kansas City  | Q      | 64108    |                      | 27-1482660 | Real Exterte KS             | -                   | Ž                     |                          |                   | Scen           |              | N/A            | 1           |                    |
| ~        | Г                                      |   | Kansas City  | OW     | 80126    |                      | 26-2866168 | Real Estate MO              | <u> </u><br> <br> - | Ž                     |                          |                   | SCon           | ×            | NA<br>NA       | ×           |                    |
| -        | Cemer Corporation                      |   | Kansas City  | 9      | 64117    |                      | 43-1196944 | Terret Technology DE        |                     | Ž                     |                          |                   | C Co           | ¥            | ¥N.            | WA          | 4                  |
| <b>+</b> | Cemer Properties Inc.                  | 2800 Rockstreek Piney   | Kensus Cay   | Q.     | 64117    |                      | 43-1675145 | DE Management DE            |                     | Ž                     |                          |                   | 50             | ×2           | ×              | <u> </u>    |                    |
| <u>د</u> |  | 2800 Rockstreek Phwy  | Kanesa City  | OM     | 94117    |                      | C3-1747608 | Company Byshen David DE     |                     | Ž                     |                          |                   | 800            | XX           | ¥              | ¥¥          |                    |
| •        |  | 2800 Rockcreek Phwy   | Kameas City  | OW     | 64117    |                      | 64-1193962 | Company System Des 10E      | -                   | ×                     |                          |                   | 200            | ¥×           | ¥¥.            | 1           |                    |
| ~        |  | 2800 Rockcreek Phwy   | Kameras City | Q¥     | 1117     |                      | 1702071-02 | Seferate States and Samp DE |                     | Ž                     |                          |                   | 200            | N/A          | NA.            | 1           |                    |
| <u>ب</u> | Cerner Health Commections, Inc.        | 2800 Rockcreek Phwy   | Kanesa City  | 9      | 64117    |                      | 43-1732404 | Professional Services (DE   |                     | ž                     | _                        |                   | . e            | Y.Y          | ž              | ¥,×         | •                  |
| •        | Cernar International                   | 2800 Rockcreek Pkwy   | Kansas City  | 9      | 7117     |                      | 43-1586304 | Company System Down DE      |                     | ×                     |                          | -                 | 200            | NA.          | ¥×             | N/A         | 1                  |
| 2        | 10 Cerner Canada Limited               | 2800 Rockcreek Plony  | Kansas City  | 9      | 64117    |                      | 43-1802798 | Software States and Som DE  |                     | **                    |                          |                   | e S            | ¥.×          | ¥.             | W/A         | •                  |
| =        | Cerner Carripus Redevalopment Corp     | 2800 Rockcreek Pltwy  | Kamasa City  | 9      | 54117    |                      | 43-1856706 | Other Real Estate MO        |                     | ×                     |                          |                   | 30             | NA.          | NA.            | N/A         |                    |
| 7        | Cerner brownton Inc.                   | 2800 Rockcreek Phwy   | Kamesa Cay   | Q<br>M | 54117    |                      | 20-0753925 | Indefectual Property DE     |                     | Ž                     |                          | _                 | S              | Ž            | Š              | ¥           |                    |
| 2        | The Health Exchange Inc                |   | Kansas Cay   | 9      | 64117    |                      | 20-3562626 | Other Insurance MO          | <u> </u>            | 2                     | 1                        |                   | San            | ¥2           | <b>*</b>       | ş           | !                  |
| 7        | Cemer Galt Inc                         | 2800 Rockcreek Phwy   | Kansas City  | 9      | 21112    |                      | 54-1948527 | Consulting                  |                     | <u> </u>              |                          |                   | 200            | A.V.         | NA.            | N/A         |                    |
| 15<br>F  | Rockmeek Avadon Inc                    | 2800 Rockcreek Plony  | Kansas City  | OM     | 64117    |                      | 20,5775,00 | Transportation DE           |                     | 2                     |                          |                   | 200            | N.A          | NA             | Y.Y         |                    |
| =        | Cerner Lingologia, Inc.                |   | Kamers Caty  | Q      | 54117    |                      | 43-1969294 | Consulting DE               |                     | 2                     |                          |                   | 200            | 4×           | ××             | N/A         |                    |
| 17 C     | Cemer Capital Inc                      | 2800 Rocksteek Plony  | Kansas Cay   | 2      | 64117    |                      | 45.3187908 | Financial Services DE       |                     | Y.N                   |                          |                   | 2              | ¥            | ¥              | AN.         |                    |
| <b>1</b> |  |   | Kansas City  | OW     | 54117    |                      | 45.3187267 | Intellectual Property DE    |                     | 12                    |                          |                   | e S            | ×            | ××             | <b>₹</b> 2  |                    |
| <b>5</b> | Cemer Chouteau Data Center Inc.        | ta Center the 2800 Rockareek Plowy  | Kansas City  | 9      | 64117    |                      | 45-3626273 | Deta Center DE              |                     | ž                     | _                        |                   | S              | ××           | N.             | N/A         | _                  |
| 2        | 20 Cemer Malaysta                      | Lovel 36 Moners Cobank, 165 Jules Amparig   | Kush Lumpur  |        | 50450    | Malaysta             |            | Software Sales              | 1                   | Alaysus NA            |                          |                   | 250            | ¥            | ×              | 472         |                    |
| 21 C     | 21 Cerner Corporation Pty Ltd          | Level 14 1 Pacific Highway  | North Sydney | _      | 2080     |                      |            | Software Sales              | ₹                   | N/A                   |                          | _                 | S              | ×            | 4/2            | W/W         |                    |
| Z<br>Z   |  | MBC Methods Tomas Comes of the and 10ths StryAbu Dhabi                              | Abu Dhabi    |        |          | United Arab Emirates |            | Software Sales              | <u> </u>            | NA CALLETTE NA        |                          |                   | 200            | ×            | \<br> <br>     | N/A         | 1                  |
| 23       | * Zone LLC                             | Corner Middle East Free Zone LLC The Office Part, Bay P. 118, 3rd Tessen Zone Dubai | Dubai        |        | j        | United Arab Emirates |            | Software Sales              | . 5                 | the Area Emerates NVA | _                        |                   | 8              | ×            | ××             | ¥.          |                    |
| ×        | 24 Cerner Chile Limitada               | Pin Riseco No 5111 Dept 174 Comuns de les C Santtago                                | Santiago     |        | 7550011  | CHIE                 | 90-0419152 | Software Sales              | 3                   | × × ×                 |                          |                   | 3              | N/A          | Y.             | N/A         |                    |
| 2        |  | Bing S 2401, Smart Villages 104 25 Cars-Abrean Califo                               | Cairo        |        | 12577    | Eart                 | 96-1048640 | Healthcare Information      | 3                   | NA NA                 |                          |                   | 3              | ¥            | N.             | N/A         |                    |
|          | Corner Headblane Salaban Prysas Lindae | Prestige Obellek, 3 Kenturbe Rd   | Bangalora    |        | 560 001  | 404                  |            | Software Condeptune         | É                   | 42                    |                          |                   | 200            | ¥            | N/A            | NA.         |                    |
| z        | _                                      | #2 Frontline Grandeur 14 Walton Rd  | Bangalore    |        | 100 005  | thrdie               |            | Software Sales              | <u>£</u>            | N/N                   |                          | _                 | 8              | WA           | Y.Y            | N/A         |                    |
| *        | 28 Cerner Integrated Solutions - MA    | Lone 36 Manus Copper 165 John Angers   Kush Lump                                    | Kush tumpur  |        | 50450    | Melaysta             |            | Software Sales              | <u> </u>            | NA NA                 |                          | _                 | 800            | N/A          | <b>X</b>       | N.          |                    |
| 2        |  | 4th Fl Newsnham House Malahade Rd   | Outdon       | <br> - | 1        | tratand              | 98.0561790 | Software Sales              | -                   | AM.                   |                          |                   | 1              | 4/74         | 1              |             |                    |

(Rev January 2012)

Mange in Accounting Rekurd
Application for Extension of Time To File an **Exempt Organization Return** 

Department of the Treasury

File a separate application for each return

OMB No 1545-1709

| Internal Revenue                               | Service  |                           |                            |                        | ł          |                     |             |  |  |
|--|--|---------------------------|----------------------------|------------------------|------------|---------------------|-------------|--|--|
| <ul> <li>If you are f</li> </ul>               | lling for an Automatic 3-Month Extension, o  | complete o                | only Part I and check th   | ls box                 |            |                     | . ▶ □       |  |  |
|  | iling for an Additional (Not Automatic) 3-Mo   |                           |                            |                        |            |                     | _           |  |  |
|  | plete Part II unless you have already been g   |                           |                            |                        |            |                     | 8868.       |  |  |
|  |  |                           |                            | •                      | •          |                     |             |  |  |
| a corporation                                  | iling (e-file). You can electronically file Form<br>n required to file Form 990-T), or an addition   | oooo ii yo<br>al (not aut | u need a 3-month autor     | natic extension o      | or time    | 9 (O III (B         | months for  |  |  |
| 8868 to real                                   | uest an extension of time to file any of the f   | orms lister               | hin Part I or Part II with | on or unite, tou (     | of For     | ectronica<br>m 8870 | Information |  |  |
| Return for T                                   | ransfers Associated With Certain Personal  | Benefit C                 | Contracts, which must      | he sent to the i       | IRS I      | n paper i           | ormat (see  |  |  |
| instructions).                                 | For more details on the electronic filing of the   | is form, vis              | sit www.irs.gov/efile and  | click on e-file for    | r Chai     | rities & No         | onprofits.  |  |  |
|  | Automatic 3-Month Extension of Time  |                           |                            |                        |            |                     |             |  |  |
| A corporation                                  | on required to file Form 990-T and reques  | ting on a                 | utomatic & month out       | nalen eheek th         | ia ba      |                     |             |  |  |
|  | on required to the Form 990-1 and reques   |                           |                            |                        |            |                     | ·           |  |  |
|  |  |                           |                            |                        |            |                     |             |  |  |
|  | porations (including 1120-C filers), partnersh   | ips, н⊵ivii¢              | s, and trusts must use     | Form 7004 to red       | quest      | an extens           | ion of time |  |  |
| to file incom                                  | e tax returns.   |                           | _                          |                        |            |                     |             |  |  |
|  |  |                           | En En                      | ter filer's identifylr |            |                     |             |  |  |
| Type or  | Name of exempt organization or other filer, see in   | structions.               |                            | Employer identi        | ificatio   | n number            | (EIN) or    |  |  |
| print  | First Hand Foundation 43-1725294   |                           |                            |                        |            |                     |             |  |  |
| File by the                                    | Number, street, and room or suite no. If a P.O. box, see instructions.  Social security number (SSN) |                           |                            |                        |            |                     |             |  |  |
| due date for                                   | date for 2800 Rockcreek Parkway  |                           |                            |                        |            |                     |             |  |  |
| filing your                                    | City, town or post office, state, and ZIP code. For a foreign address, see instructions              |                           |                            |                        |            |                     |             |  |  |
| eturn. See Instructions. Kansas City, MO 64117 |  |                           |                            |                        |            |                     |             |  |  |
| <b>5</b>                                       |  | * ***                     |                            |                        |            |                     |             |  |  |
| Enter the He                                   | turn code for the return that this application i   | s for (file a             | separate application for   | each return) .         |            |                     | 0 1         |  |  |
| Application Return Application Return          |  |                           |                            |                        |            |                     |             |  |  |
| Is For Code Is For Code                        |  |                           |                            |                        |            |                     |             |  |  |
| Form 990 01 Form 990-T (corporation) 07        |  |                           |                            |                        |            |                     |             |  |  |
| Form 990-BL 02 Form 1041-A 08                  |  |                           |                            |                        |            |                     |             |  |  |
| Form 990-E                                     |  | 01                        | Form 4720                  |                        |            |                     | 09          |  |  |
| Form 990-P                                     |  | 04                        | Form 5227                  |                        |            |                     | 10          |  |  |
|  | (sec. 401(a) or 408(a) trust)  | 05                        | Form 6069                  |                        |            |                     | 11          |  |  |
|  | (trust other than above)   | 06                        | Form 8870                  |                        |            |                     | 12          |  |  |
| 1 01111 000 1                                  | Throat other than above,   | 00                        | 1 0111 0070                |                        |            |                     | 12          |  |  |
| • The books                                    | are in the care of  Leslie Mitchell  |                           |                            |                        |            |                     |             |  |  |
| · IIIG DOOKS                                   | are in the care of P Leane interior  |                           |                            |                        |            |                     |             |  |  |
| Telephone                                      | No. ► (816) 221-1024   | F.                        | AX No. ▶ (81               | 0) 574 4047            |            |                     |             |  |  |
|  | ization does not have an office or place of bu   |                           | to Holled Chatan ab act    | 6) 571-1647            |            |                     |             |  |  |
| e if this is for                               | o Croup Deturn contents arranizations for  | !! -!! O !                | ne United States, check    | this box               |            |                     | . ▶□        |  |  |
| • 11 triis is 101                              | a Group Return, enter the organization's fou   | r algit Grou              | ip Exemption Number (C     | iEN)                   |            | If this             |             |  |  |
|  | group, check this box  |                           | of the group, check this   | s box                  | <b>▶</b> [ | ] and atta          | ach         |  |  |
|  | names and EINs of all members the extensi  |                           |                            |                        |            |                     |             |  |  |
|  | est an automatic 3-month (6 months for a co  |                           |                            |                        |            |                     |             |  |  |
| until  | February 15 , 20 13 , to file the exen   | npt organiz               | ation return for the orga  | nization named a       | bove.      | The exte            | nslon is    |  |  |
|  | e organization's return for:   |                           |                            |                        |            |                     |             |  |  |
| ►□   | calendar year 20 or  |                           |                            |                        |            |                     |             |  |  |
|  |  |                           |                            |                        |            |                     |             |  |  |
|  | tax year beginning January 1   | , 20                      | 12 , and ending            | June 30                |            | , 20                | 12 ,        |  |  |
| 2 If the                                       | tax year entered in line 1 is for less than 12 m   | onths, che                | ck reason: Initial retu    | urn 🔲 Final ret        |            |                     |             |  |  |
|  | ange in accounting period  |                           |                            |                        |            |                     |             |  |  |
| 3a If this                                     | application is for Form 990-BL, 990-PF, 990  | -T, 4720, c               | or 6069, enter the tentati | ve tax, less any       |            |                     |             |  |  |
| nonre  | fundable credits. See instructions.  |                           |                            |                        | 3a         | \$                  | 0           |  |  |
|  | application is for Form 990-PF, 990-T, 4   |                           |                            |                        |            |                     |             |  |  |
|  | ated tax payments made. Include any prior ye   |                           |                            |                        | 3b         | \$                  | 0           |  |  |
|  | ce due. Subtract line 3b from line 3a. Include   |                           |                            |                        |            | <del></del>         | <del></del> |  |  |
|  | S (Electronic Federal Tax Payment System). S   |                           |                            | ., ,                   | 3c         | \$                  | 0           |  |  |
|  | are going to make an electronic fund withdrawai  |                           |                            | and Form 8879-F0       | O for n    | avment ins          |             |  |  |
|  |  |                           | ,                          |                        | <u> p</u>  |                     |             |  |  |

| Note.                      | Only cor  | ng for an Additional (Not Automatic) (<br>Inplete Part II if you have already been  | granted an aut   | tomatic 3-month ext   | ension on a previous                     | this b      | ox<br>d Form   | ► 🗸<br>18868.    |  |
|----------------------------|---|---|--|---|--|-------------|----------------|------------------|--|
|                            |   | ig for an Automatic 3-Month Extensi   |  |   |  |             |                |                  |  |
| Part                       | III A   | dditional (Not Automatic) 3-Mont  | h Extension  | of Time. Only file  |  |             |                |                  |  |
|                            |   | ame of exempt organization or other filer, s  | na lastructions  |   | Enter filer's identify                   |             |                |                  |  |
| Туре                       | or  | · -   | see manuchons.   |   | Employer Identification                  | • •         |                |                  |  |
| print                      |   | rst Hand Foundation<br>lumber, street, and room or suite no. If a P   | O hov enginetr   | votlone   | Social security number                   | ·1725       | <u> 294</u>    |                  |  |
| File by I                  | ine   |   | O. 00A, 366 msu  | actions.  | Social security number                   | er (551     | 4)             |                  |  |
| due dat<br>filing yo       |   | 100 Rockcreek Parkway<br>illy, town or post office, state, and ZIP code   | For a foreign a  | ddress see instruction  | <u></u>                                  |             |                | <del></del>      |  |
| return. (<br>Instruct      | 500   | ansas City, MO 64117  |  |   | · · · · · · · · · · · · · · · · · · ·    |             |                |                  |  |
|                            |   | n code for the return that this applicat  | lon is for (file a   | separate application  | n for each return)                       |             |                | . 0 1            |  |
|                            | ication   |   | Return   | Application   |  |             |                | Return           |  |
| ls Fo                      |   |   | Code   | is For  |  |             |                | Code             |  |
|                            |   | orm 990-EZ  | 01   |   |  |             |                |                  |  |
|                            | 990-BL  |   | 02   | Form 1041-A   |  |             |                | 08               |  |
|                            | 4720 (In  | dividual)   | 03   | Form 4720   |  |             |                | 09               |  |
|                            | 990-PF  |   | 04   | Form 5227   |  |             |                | 10               |  |
| -                          |   | ec. 401(a) or 408(a) trust)   | 05   | Form 6069   |  |             |                | 11               |  |
| Form                       | 990-1 (   | rust other than above)  | 06   | Form 8870   |  |             |                | 12               |  |
| Tele If the If thi for the | phone Note organized a whole go that the name of the taxes of the taxes of the taxes of the taxes of the taxes of the taxes of the taxes of the taxes of the taxes of the taxes of the taxes of | e in the care of Leslie Mitchell  (816) 221-1024  ation does not have an office or place of the composition | of business in a four digit Groundigit Groundigit Groundigit Is for particular and the second | the United States, chup Exemption Numb t of the group, check  May 15  muary 1 , 20 12 ack reason:  Init | er (GEN) this box                        | ▶ [<br>June | . If and and a | , 20 <u>12</u> . |  |
| 8a                         |   | this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any onrefundable credits. See instructions.  |  |   |  |             |                |                  |  |
| b                          | estimate  | application is for Form 990-PF, 990-<br>ed tax payments made. Include any<br>paid previously with Form 8868.  | T, 4720, or 6<br>prior year ove  | 069, enter any refu<br>rpayment allowed a   | ndable credits and<br>s a credit and any |             | \$             |                  |  |
| C                          | Balance<br>(Electron  | due. Subtract line 8b from line 8a. Includ<br>lic Federal Tax Payment System). See insi   | le your payment<br>tructions.  | with this form, if requ   | lred, by using EFTPS                     | 8c          | \$             | 0                |  |
|                            |   | Signature and Verif   | ication must   | be completed fo   | r Part II only.                          |             |                |                  |  |
| Under<br>knowle            | penallies<br>dge and b  | of perjury, I declare that I have examined ellef, it is true, correct, and complete, and the  | d this form, inclinate and authoriz  | uding accompanying s<br>led to prepare this form  | schedules and stateme<br>i.              | nts, au     | nd to th       | he best of my    |  |
| Signatu                    | ra <b>&gt;</b>  | Ma c/l b  | THIS   | Vice President/Treasu   |  | .1          | 2/             | 15/12            |  |
| Jigilatu                   |   | 11 Jane of paylo  | Title P  | VICE President freasu   | irer De                                  | ile 🕨       | 7              | 0/15             |  |
|                            |   | ′ /   |  |   |  | Fo          | лт <b>886</b>  | XX (Rev. 1-2013) |  |

Page 2

Form 8868 (Rev. 1-2013)