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DLN: 93493123005413

Department of the Treasury

### Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection A For the 2011 calendar year, or tax year beginning 07-01-2011 and ending 06-30-2012 D Employer identification number B Check if applicable St Joseph's Medical Center Address change 41-0695602 Doing Business As E Telephone number Name change ESSENTIA HEALTH ST JOSEPH'S MEDICAL (218)829-2861 Initial return umber and street (or P O box if mail is not delivered to street address) **G** Gross receipts \$ 164,630,054 Terminated Amended return City or town, state or country, and ZIP + 4 Brainerd, MN 56401 Application pending Name and address of principal officer H(a) Is this a group return for Janı Wıebolt affiliates? 523 N 3rd Street Brainerd, MN 56401 H(b) Are all affiliates included? If "No," attach a list (see instructions) Tax-exempt status **▽** 501(c)(3) **┌** 501(c) ( ) ◀ (insert no ) ☐ 4947(a)(1) or ☐ 527 Group exemption number 🕨 H(c)Website: ► www essentiahealth org K Form of organization ✓ Corporation ☐ Trust ☐ Association ☐ Other ► M State of legal domicile L Year of formation 1901 Part I Summary 1 Briefly describe the organization's mission or most significant activities See Schedule O Activities & Governance 2 Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . . Number of independent voting members of the governing body (Part VI, line 1b) . 4 6 Total number of individuals employed in calendar year 2011 (Part V, line 2a) . 5 1,322 Total number of volunteers (estimate if necessary) . . . . 6 243 7a 555,832 7a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 34 7b **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) . 293,396 702,933 8 Rayenue 154,644,763 158,811,868 9 Program service revenue (Part VIII, line 2g) . . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 4,269,411 1,435,688 11 701,713 1,161,939 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 159,909,283 162,112,428 148,883 28,896 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 Expenses 69.184.610 67.811.900 Professional fundraising fees (Part IX, column (A), line 11e) . . . 0 16a b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright 0$ Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . 90,746,060 95,862,245 17 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 160,079,553 163,703,041 Revenue less expenses Subtract line 18 from line 12 . -170,270 -1,590,613 (Assets or id Balances **Beginning of Current End of Year** Year 176,697,873 185,423,581 20 Total assets (Part X, line 16) . End / 21 43,680,666 57,124,696 Total liabilities (Part X, line 26) . . . . . 22 Net assets or fund balances Subtract line 21 from line 20 133,017,207 128,298,885 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2013-05-01 Signature of officer Date Sian Here Adam Rees President Type or print name and title Check if Preparer's taxpayer identification number (see instructions) sıqnature Paid employed 🕨 🔽

Firm's name (or yours if self-employed), address, and ZIP + 4

ERNST & YOUNG US LLP

COLUMBUS, OH 43215 May the IRS discuss this return with the preparer shown above? (see instructions) .

41 S HIGH ST 1100 HUNTINGTON CTR

Preparer's

**Use Only** 

Phone no (614) 232-7414

| . •        | (= )                 |  |                   |                          |  | r age <b>z</b> |
|------------|----------------------|--|-------------------|--------------------------|--|----------------|
| Par        |                      | <b>It of Program Serv</b><br>nedule O contains a res |                   |                          |  | ৮              |
| 1          | Briefly describe th  | e organization's missio                              | n                 |                          |  |                |
| SEE        | SCHEDULE O           |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
| 2          |                      |  |                   | rvices during the year v | which were not listed on   | ┌ Yes ┌ No     |
|            | If "Yes," describe t | hese new services on S                               | Schedule O        |                          |  |                |
| 3          | _                    | n cease conducting, or                               | _                 | t changes in how it con  | ducts, any program   | ┌ Yes ┌ No     |
|            | If "Yes," describe t | hese changes on Sche                                 | dule O            |                          |  |                |
| 4          | expenses Section     | 501(c)(3) and 501(c)(                                | (4) organızatıons | and section 4947(a)(1    | ee largest program service<br>1) trusts are required to re<br>1 program service reported |                |
| 4a         | (Code                | ) (Expenses \$                                       | 144,029,974       | ıncludıng grants of \$   | 28,896 ) (Revenue \$   | 158,811,868 )  |
|            | see schedule o       |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
| 4b         | (Code                | ) (Expenses \$                                       |                   | ıncludıng grants of \$   | ) (Revenue \$  | )              |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
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|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
|            | (Codo                | ) (Funance d   |                   | unalludung grants of d   | ) (Devenue d   | ``             |
| <b>4</b> c | (Code                | ) (Expenses \$                                       |                   | including grants of \$   | ) (Revenue \$  | )              |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
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|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
|            |                      |  |                   |                          |  |                |
| 4d         |                      | rvices (Describe in Sc                               |                   |                          |  |                |
|            | (Expenses \$         | Inc  | cluding grants of | \$                       | ) (Revenue \$  | )              |
| 4e         | Total program ser    | vice expenses <b>⊧</b> \$                            | 144,029,974       | 1                        |  |                |

| Part IV | Checklist | of Red | uired | Schedules |
|---------|-----------|--------|-------|-----------|
|         |           |        |       |           |

|     | •   |     | Yes | No |
|-----|---|-----|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1   | Yes |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 📆   | 2   | Yes |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |     | No |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   | Yes |    |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III   | 5   |     | No |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6   |     | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II   | 7   |     | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |     | No |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV   | 9   |     | No |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V  | 10  |     | No |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |     |    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.   | 11a | Yes |    |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  | 11b | Yes |    |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  | 11c |     | No |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   | 11d |     | No |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  | 11e | Yes |    |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.   | 11f | Yes |    |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | 12a |     | No |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional  | 12b | Yes |    |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13  |     | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |     | No |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I | 14b |     | No |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV  | 15  |     | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV   | 16  |     | No |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  |     | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |     | No |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |     | No |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20a | Yes |    |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements   | 20b | Yes |    |

| Par | t IV Checklist of Required Schedules (continued)  |     |                |        |
|-----|---|-----|----------------|--------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II $\textcircled{\textbf{5}}$                               | 21  | Yes            |        |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |                | No     |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                | 23  | Yes            |        |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | Yes            |        |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                | No     |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                | No     |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                | No     |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$   | 25a |                | No     |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I       | 25b |                | No     |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                    | 26  |                | No     |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III            | 27  |                | No     |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |                |        |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a |                | No     |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                | No     |
| С   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part $IV$ .   | 28c |                | No     |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |                | No     |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  |                | No     |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |                | No     |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |                | No     |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  |                | No     |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes            |        |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?  | 35a | Yes            |        |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b | Yes            |        |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |                | No     |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                | No     |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O  | 38  | Yes            |        |
|     |   | F   | orm <b>990</b> | (2011) |

|        | •                    |                                      |
|--------|----------------------|--------------------------------------|
| Part V | Statements Regarding | Other IRS Filings and Tax Compliance |

|    | Check if Schedule O contains a response to any question in this Part V   |     | . 🔽 |     |
|----|--|-----|-----|-----|
|    |  |     | Yes | No  |
| a  | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable  |     |     |     |
|    |  |     |     |     |
|    |  |     |     |     |
| b  | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable   |     |     |     |
|    | <b>1b</b> 0  |     |     |     |
| С  | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   | 1c  | Yes |     |
| а  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  |     | 100 |     |
| u  | Statements filed for the calendar year ending with or within the year covered by this  |     |     |     |
|    | return   |     |     | 1   |
| b  | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   | 2b  | Yes |     |
|    | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  | 20  | 165 |     |
| _  |  |     |     |     |
| a  | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | За  | Yes |     |
| Ь  | If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Schedule O</i>  | 3b  | Yes |     |
|    | At any time during the calendar year, did the organization have an interest in, or a signature or other authority  |     |     |     |
|    | over, a financial account in a foreign country (such as a bank account or securities   | 4-  |     |     |
|    | account)?  | 4a  |     | Νo  |
| b  | If "Yes," enter the name of the foreign country 🕨  |     |     |     |
|    | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts  |     |     |     |
| _  | Weekle annual to the second to |     |     | R.  |
|    | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a  |     | No  |
| b  | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b  |     | Νo  |
| c  | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  |     |     |     |
|    |  | 5c  |     |     |
| a  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?  | 6a  |     | No  |
| b  | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts   |     |     |     |
| _  | were not tax deductible?   | 6b  |     |     |
|    | Organizations that may receive deductible contributions under section 170(c).  |     |     |     |
| а  | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and  | 7a  |     | No  |
|    | services provided to the payor?  |     |     |     |
|    | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 7b  |     |     |
| С  | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?   | 7c  |     | No  |
| ч  | If "Yes," indicate the number of Forms 8282 filed during the year  |     |     | 140 |
| u  | Thes, indicate the number of Forms 8282 filed during the year  |     |     |     |
| e  | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit  |     |     |     |
|    | contract?  | 7e  |     | Νo  |
| f  | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | 7f  |     | Νo  |
| g  | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as   | 70  |     |     |
| L  | required?  | 7g  |     |     |
| п  | Form 1098-C?   | 7h  |     |     |
|    | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did   |     |     |     |
|    | the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess  | ,   |     |     |
|    | business holdings at any time during the year?   | 8   |     |     |
|    | Sponsoring organizations maintaining donor advised funds.  |     |     |     |
| а  | Did the organization make any taxable distributions under section 4966?  | 9a  |     |     |
| b  | Did the organization make a distribution to a donor, donor advisor, or related person?   | 9b  |     |     |
| 0  | Section 501(c)(7) organizations. Enter   |     |     |     |
| а  | Initiation fees and capital contributions included on Part VIII, line 12 10a   |     |     |     |
| b  | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club   |     |     |     |
|    | facilities   |     |     |     |
| 1  | Section 501(c)(12) organizations. Enter  |     |     |     |
| а  | Gross income from members or shareholders  |     |     |     |
| b  | Gross income from other sources (Do not net amounts due or paid to other   |     |     |     |
|    | sources against amounts due or received from them)   |     |     |     |
| 2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a |     |     |
| b  | If "Yes," enter the amount of tax-exempt interest received or accrued during the   |     |     |     |
|    | year 12b   |     |     |     |
|    | Section 501(c)(29) qualified nonprofit health insurance issuers.   | , [ |     |     |
| а  | Is the organization licensed to issue qualified health plans in more than one state?   |     |     |     |
|    | <b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization  |     |     |     |
|    | allocated to each state  | 13a |     |     |
| b  | Enter the aggregate amount of reserves the organization is required to maintain by   |     |     |     |
|    | the states in which the organization is licensed to issue qualified health plans   |     |     |     |
| C  | Enter the aggregate amount of reserves on hand 13c   |     |     |     |
| 4a | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a |     | No  |
|    | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  | 14b |     | 110 |
| _  | z  |     |     |     |

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Se  | ection A. Governing Body and Management   |            |     |          |
|-----|---|------------|-----|----------|
|     |   |            | Yes | No       |
|     |   |            |     |          |
|     |   |            |     |          |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year   |            |     |          |
| b   | Enter the number of voting members included in line 1a, above, who are independent  |            |     |          |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?   | 2          |     | No       |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?             | 3          |     | No       |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was   |            |     |          |
| 5   | filed?  Did the organization become aware during the year of a significant diversion of the organization's assets? .  | <b>4</b> 5 |     | No<br>No |
| 6   | Did the organization have members or stockholders?  | 6          | Yes |          |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  | 7a         | Yes |          |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?   | 7b         | Yes |          |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  |            |     |          |
| а   | The governing body?   | 8a         | Yes |          |
| b   | Each committee with authority to act on behalf of the governing body?   | 8b         | Yes |          |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O                    | 9          |     | No       |
| Se  | ection B. Policies (This Section B requests information about policies not required by the Internal   |            |     |          |
|     | evenue Code.)   |            |     |          |
|     |   |            | Yes | No       |
| 10a | Did the organization have local chapters, branches, or affiliates?  | 10a        |     | Νo       |
| b   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?      | 10b        |     |          |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?   | 11a        | Yes |          |
| b   | Describe in Schedule O the process, if any, used by the organization to review the Form 990   |            |     |          |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13   | 12a        | Yes |          |
| b   | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b        | Yes |          |
| c   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  | 12c        | Yes |          |
| 13  | Did the organization have a written whistleblower policy?   | 13         | Yes |          |
| 14  | Did the organization have a written document retention and destruction policy?  | 14         | Yes |          |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?            |            |     |          |
| а   | The organization's CEO, Executive Director, or top management official  | 15a        | Yes |          |
|     | Other officers or key employees of the organization   | 15b        | Yes |          |
|     | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)   |            |     |          |
|     | · · · · · · · · · · · · · · · · · · ·   |            |     |          |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?   | 16a        | Yes |          |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its<br>participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the |            |     |          |
|     | organization's exempt status with respect to such arrangements?   | 16b        | Yes |          |
| Se  | ection C. Disclosure  |            |     |          |
| 17  |   |            |     |          |
| 18  | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)   |            |     |          |

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Own website Another's website Vpon request

(218)828-7648

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► CHERYL HOSKINS
  523 N 3RD STREET
  Brainerd, MN 56401

#### Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- ◆ List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| <b>(A)</b><br>Name and Title                         | (B) Average hours per week (describe hours | director/trustee)                 |                       |         |              |                              |        | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization and related |
|--|--|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|--|--|
|  | for related organizations in Schedule O)   | Individual trustee<br>or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former |  | MISC)  | organizations  |
| (1) CHARLES Albrecht<br>Board Chair thru 8/11        | 4 0  | х                                 |                       | Х       |              |                              |        | 0  | 2,700  | 0  |
| (2) Troy Couture MD<br>Board Director                | 40 0                                       | Х                                 |                       |         |              |                              |        | 0  | 283,292  | 25,403   |
| (3) Kevin Dens<br>Board Director                     | 1 0  | х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| (4) Sister Beverly Horn<br>Board Secretary/Treasurer | 2 0  | х                                 |                       | х       |              |                              |        | 0  | 0  | 0  |
| (5) James Kraft<br>Board vice chair                  | 2 0  | Х                                 |                       | х       |              |                              |        | 0  | 1,300  | 0  |
| (6) Robert McLean<br>Board Chair                     | 2 0  | Х                                 |                       | Х       |              |                              |        | 0  | 2,350  | 0  |
| (7) Vanessa Menghini MD<br>Board Director thru 1/12  | 40 0                                       | х                                 |                       |         |              |                              |        | 0  | 166,449  | 30,278   |
| (8) Sister Judith Ann Oland<br>Board Director        | 60 0                                       | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| (9) Thomas Prusak<br>Board Director                  | 60 0                                       | Х                                 |                       |         |              |                              |        | 0  | 457,351  | 116,645  |
| (10) TOM HAGLIN<br>BOARD DIRECTOR                    | 1 0  | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| (11) Janı Wiebolt<br>President                       | 60 0                                       |                                   |                       | х       |              |                              |        | 261,821  | 0  | 30,174   |
| (12) Patricia DeLong<br>VICE PRESIDENT/CNO           | 60 0                                       |                                   |                       | Х       |              |                              |        | 196,197  | 0  | 19,573   |
| (13) Barb Anderson<br>Vice President/CQO             | 60 0                                       |                                   |                       | х       |              |                              |        | 150,832  | 0  | 24,839   |
| (14) David Boran MD<br>Chief Medical Officer         | 60 0                                       |                                   |                       |         | х            |                              |        | 0  | 284,394  | 27,265   |
| (15) MARK HAECKER MD<br>PHYSICIAN                    | 40 0                                       |                                   |                       |         |              | х                            |        | 467,980  | 0  | 28,928   |
| (16) ERIC CRABTREE MD<br>PHYSICIAN                   | 40 0                                       |                                   |                       |         |              | х                            |        | 367,572  | 0  | 29,617   |
| (17) COREY ANDERSON MD<br>PHYSICIAN                  | 40 0                                       |                                   |                       |         |              | х                            |        | 341,728  | 0  | 26,153   |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

|                         | (A)<br>Name and Title  | (B) Average hours per week (describe           | unles<br>an                       | on (d<br>e thai       | n on<br>son<br>er a | e bo<br>ıs b<br>nd a | x,<br>oth                    |          | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- |          | (F) Estimated amount of oth compensatio from the organization a |         |  |
|-------------------------|--|--|-----------------------------------|-----------------------|---------------------|----------------------|------------------------------|----------|--|--|----------|---|---------|--|
|                         |  | hours for related organizations in Schedule O) | Individual trustaa<br>or director | Institutional Trustee | Officei             | Key employee         | Highest compensated employee | Former   |  | MISC)  |          | relati<br>organiza  |         |  |
| (18) SUBBA<br>PHYSICIAN |  | 40 0   |                                   |                       |                     |                      | х                            |          | 306,122  |  | 0        |   | 29,928  |  |
| (19) DOUG               | GLAS VAN STEENWYK MD   | 40 0   |                                   |                       |                     |                      | х                            |          | 305,073  |  | 0        |   | 30,617  |  |
| (20) NICHO              | OLAS BERNIER MD  | 40 0   |                                   |                       |                     |                      |                              | х        | 198,692  |  | 0        |   | 22,589  |  |
| (21) BONΠ               | TA GRONEBERG COMPLIANCE DIRECTOR   | 40 0   |                                   |                       |                     |                      |                              | х        | 105,337  |  | 0        |   | 10,635  |  |
| ME STOTILE              |  |  |                                   |                       |                     |                      |                              |          |  |  |          |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  |          |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  | +        |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  | +        |   |         |  |
|                         |  |  |                                   |                       |                     | -                    |                              |          |  |  | +        |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  | $\perp$  |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  |          |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  |          |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  |          |   |         |  |
|                         |  |  |                                   |                       |                     |                      |                              |          |  |  | $\top$   |   |         |  |
| 1b Su                   |  |  |                                   |                       | <u> </u>            | ٠.                   |                              | <u> </u> | <u> </u>   |  | $\dashv$ |   |         |  |
| c To                    | tal from continuation sheets t   |  |                                   |                       |                     |                      |                              | ►        |  |  |          |   |         |  |
| d To                    | tal (add lines 1b and 1c)  |  |                                   |                       |                     |                      |                              | ►        | 2,701,354  | 1,197,8  | 36       |   | 452,644 |  |
|                         | tal number of individuals (inclu<br>00,000 of reportable compens   |  |                                   |                       |                     |                      | above                        | ) who    | received more tha  | n  |          |   |         |  |
| -                       |  |  |                                   |                       |                     |                      |                              |          |  |  |          | Yes   | No      |  |
|                         | the organization list any <b>form</b>  |  |                                   |                       | e, k                | ey e                 | mploy                        | ee, c    | or highest compens   | ated employee  |          |   |         |  |
|                         | line 1a? If "Yes," complete Sch  |  |                                   |                       | •                   | •                    | •                            | •        |  |  | 3        | Yes   |         |  |
| org                     | rany individual listed on line 1<br>janization and related organiza<br><i>lividual</i>                                       |  |                                   |                       |                     |                      |                              |          |  |  | 4        | Yes   |         |  |
| <b>5</b> Did            | d any person listed on line 1a r   | eceive or accru                                | e comp                            | ensa                  | tıon                | fron                 | nanyı                        | unre     | lated organization o   | or individual for  | -        | 1   |         |  |
| ser                     | rvices rendered to the organiza  | ation? <i>If</i> " <i>Yes," c</i>              | complete                          | e Sch                 | edul                | e J fo               | or such                      | n per:   | son  | •  | 5        |   | No      |  |
| Socti                   | on B. Indonondont Cont   | un otomo                                       |                                   |                       |                     |                      |                              |          |  |  |          |   |         |  |
| 1 Co                    | on B. Independent Cont<br>mplete this table for your five<br>00,000 of compensation from<br>within the organization's tax ye | highest compen<br>the organization             |                                   |                       |                     |                      |                              |          |  |  |          |   |         |  |
|                         |  | (A)<br>e and business add                      | Iracc                             |                       |                     |                      |                              |          | Descri   | (B)  |          | (C  |         |  |
| 1200 6th A              | Name<br>HEALTH SYSTEM<br>Evenue North<br>MN 56303  | с ана разніёзь аас                             | 11633                             |                       |                     |                      |                              |          | PHYSICIAN S  | •  |          | Comper  | 462,588 |  |
| Dumatao L<br>13986 Che  |  |  |                                   |                       |                     |                      |                              |          | Physician Se   | rvices   |          |   | 110,272 |  |

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization  $\blacktriangleright$ 2

162,112,428

158,811,868

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

|    | heck if Schedule O contains a response to any question in this Part IX   |                       |   |   |  |
|----|--|-----------------------|---|---|--|
|    | ot include amounts reported on lines 6b,<br>o, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | <b>(B)</b><br>Program service<br>expenses | (C)<br>Management and<br>general expenses | ( <b>D)</b><br>Fundraising<br>expenses |
| 1  | Grants and other assistance to governments and organizations in the United States See Part IV, line 21   | 28,896                | 28,896                                    |   |  |
| 2  | Grants and other assistance to individuals in the United States See Part IV, line 22   | 0                     |   |   |  |
| 3  | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16  | 0                     |   |   |  |
| 4  | Benefits paid to or for members  | 0                     |   |   |  |
| 5  | Compensation of current officers, directors, trustees, and key employees   | 696,843               |   | 696,843                                   |  |
| 6  | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$   | 0                     |   |   |  |
| 7  | Other salaries and wages   | 54,181,535            | 49,153,720                                | 5,027,815                                 |  |
| 8  | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)  | 1,015,129             | 911,658                                   | 103,471                                   |  |
| 9  | Other employee benefits  | 8,122,959             | 7,305,515                                 | 817,444                                   |  |
| 10 | Payroll taxes  | 3,795,434             | 3,426,752                                 | 368,682                                   | _                                      |
| 11 | Fees for services (non-employees)  |                       |   |   |  |
| а  | Management   | 0                     |   |   | -                                      |
| b  | Legal  | 13,522                |   | 13,522                                    | -                                      |
| c  | Accounting   | -19,259               |   | -19,259                                   | -                                      |
| d  | Lobbying   | 1,079                 |   | 1,079                                     |  |
| e  | Professional fundraising See Part IV, line 17  | 0                     |   | _,  |  |
| f  | Investment management fees   | 521,943               |   | 521,943                                   |  |
| g  | Other  | 35,248,694            | 34,213,073                                | 1,035,621                                 |  |
| 12 | Advertising and promotion  | 580,582               | 917                                       | 579,665                                   |  |
| 13 | Office expenses  | 7,271,597             | 6,239,020                                 | 1,032,577                                 |  |
| 14 | Information technology   | 2,375,663             | 2,105,058                                 | 270,605                                   |  |
| 15 | Royalties  | 0                     | 2,103,030                                 | 2,0,003                                   |  |
| 16 | Occupancy  | 2,086,962             | 1,953,110                                 | 133,852                                   |  |
| 17 | Travel   | 233,073               | 172,180                                   | 60,893                                    |  |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials   | 0                     | 1,2,100                                   | 00,035                                    |  |
| 19 | Conferences, conventions, and meetings   | 160,093               | 127,823                                   | 32,270                                    |  |
| 20 | Interest   | 618,622               | 552,063                                   | 66,559                                    |  |
| 21 | Payments to affiliates   | 0                     | 532,003                                   | 30,333                                    |  |
| 22 | Depreciation, depletion, and amortization  | 8,724,696             | 7,976,540                                 | 748,156                                   |  |
| 23 | Insurance  | 383,826               | 26,328                                    | 357,498                                   |  |
| 24 | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)                   | , ==                  | , ==                                      | ,   |  |
| a  | MEDICAL SUPPLIES   | 18,733,293            | 18,691,031                                | 42,262                                    |  |
| b  | BAD DEBT EXPENSE   | 8,269,434             | 8,269,434                                 |   |  |
| c  | AFFILIATE SUPPORT FEES   | 7,377,080             |   | 7,377,080                                 |  |
| d  | MN CARE TAX  | 1,756,680             | 1,756,680                                 |   |  |
| e  |  |                       |   |   |  |
| f  | All other expenses   | 1,524,665             | 1,120,176                                 | 404,489                                   |  |
| 25 | Total functional expenses. Add lines 1 through 24f   | 163,703,041           | 144,029,974                               | 19,673,067                                | 0                                      |
| 26 | Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |   |   | rm <b>990</b> (2011)                   |

Part X **Balance Sheet** (A) (B) Beginning of year End of year 331,784 28,688 1 632,649 27.068.595 2 2 Savings and temporary cash investments . . . . . . . 3 0 3 0 28.874.424 25.885.243 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 0 5 0 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 0 0 6 927,370 188,279 7 2.981.507 8 3.927.398 9 677,368 463,486 Prepaid expenses and deferred charges . . . . . . 10a 170,599,572 Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 10b 110,626,989 b Less accumulated depreciation . . . . . 54,441,318 **10c** 59,972,583 10,478,590 11 1,003,288 11 66,706,197 64,786,984 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 9,623,520 13 1,143,244 Investments—program-related See Part IV, line 11 . . 665,000 601,667 14 14 358, 146 15 354,126 15 176,697,873 185,423,581 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 16 14,807,855 17 12,488,901 17 Accounts payable and accrued expenses . 18 18 0 19 19 0 20 26.224.214 20 24.748.321 21 21 0 Escrow or custodial account liability Complete Part IV of Schedule D . . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 0 0 22 916.288 23 Secured mortgages and notes payable to unrelated third parties . . . 23 790,703 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 0 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 1,732,309 25 19,096,771 D . . . . 26 43,680,666 26 57, 124, 696 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 27 133,017,207 128,298,885 Unrestricted net assets . . . . 0 28 0 28 Temporarily restricted net assets . . . . . Fund 29 0 29 0 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ 

and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 Total net assets or fund balances . . . . . 133.017.207 33 128.298.885 34 Total liabilities and net assets/fund balances . . . . . 176.697.873 34 185.423.581

| Pal | Check if Schedule O contains a response to any question in this Part XI   |         |    | . [~  |        |
|-----|---|---------|----|-------|--------|
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1       |    | 162,1 | 112,42 |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2       |    |       | 703,04 |
| 3   | Revenue less expenses Subtract line 2 from line 1   | 3       |    | -1,5  | 590,61 |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4       |    | 133,0 | 017,20 |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5       |    | -3,1  | 127,70 |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))   | 6       |    | 128,2 | 298,88 |
| Pai | Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII  |         |    | ৮     | 1      |
| 1   | Accounting method used to prepare the Form 990  |         |    | Yes   | No     |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?   |         | 2a |       | No     |
| b   | Were the organization's financial statements audited by an independent accountant?  |         | 2b | Yes   |        |
| c   | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of taudit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its Schedule O |         | 2c | Yes   |        |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both   | ssued   |    |       |        |
|     | Separate basis Consolidated basis Both consolidated and separated basis   |         |    |       |        |
| За  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | e       | 3a | Yes   |        |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits  | equired | 3b | Yes   |        |

### OMB No 1545-0047

Inspection

### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

|        |          | ne organization   | Employer ide                         | Employer identification number |        |          |  |  |
|--------|----------|---|--------------------------------------|--------------------------------|--------|----------|--|--|
| St 10: | sepn s r | Medical Center  | 41-0695602                           |                                |        |          |  |  |
| Pa     | rt I     | Reason for Public Charity Status (All organizations must complete   |                                      |                                |        |          |  |  |
|        |          | ization is not a private foundation because it is (For lines 1 through 11, check only   |                                      |                                |        |          |  |  |
| 1      | Г        | A church, convention of churches, or association of churches section 170(b)(1)  |                                      |                                |        |          |  |  |
| 2      | $\Gamma$ | A school described in section 170(b)(1)(A)(ii). (Attach Schedule E)   |                                      |                                |        |          |  |  |
| 3      | 굣        | A hospital or a cooperative hospital service organization described in section 17   | 0(b)(1)(A)(iii).                     |                                |        |          |  |  |
| 4      | Γ        | A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii).</b> Enter the hospital's name, city, and state   |                                      |                                |        |          |  |  |
| 5      | Γ        | An organization operated for the benefit of a college or university owned or opera section 170(b)(1)(A)(iv). (Complete Part II)   | ted by a governmental                | unit described                 | l ın   |          |  |  |
| 6      | Г        | A federal, state, or local government or governmental unit described in <b>section 1</b>  | 70(b)(1)(A)(v).                      |                                |        |          |  |  |
| 7      | F        | An organization that normally receives a substantial part of its support from a go described in section 170(b)(1)(A)(vi) (Complete Part II)   |                                      | the general p                  | ublic  |          |  |  |
| 8      | Γ        | A community trust described in <b>section 170(b)(1)(A)(vi)</b> (Complete Part II )  |                                      |                                |        |          |  |  |
| 9      | $\Gamma$ | An organization that normally receives (1) more than 331/3% of its support from   | n contributions, membei              | rship fees, and                | d gros | ss       |  |  |
|        |          | receipts from activities related to its exempt functions—subject to certain excep   | tions, and (2) no more t             | than 331/3% o                  | of     |          |  |  |
|        |          | its support from gross investment income and unrelated business taxable incom-  | e (less section 511 tax              | ) from busines                 | sses   |          |  |  |
|        |          | acquired by the organization after June 30, 1975 See section 509(a)(2). (Comp   | ete Part III )                       |                                |        |          |  |  |
| 10     | $\sqcap$ | An organization organized and operated exclusively to test for public safety See  | section 509(a)(4).                   |                                |        |          |  |  |
| 11     | Γ        | An organization organized and operated exclusively for the benefit of, to perform one or more publicly supported organizations described in section 509(a)(1) or sthe box that describes the type of supporting organization and complete lines 11  a Type I b Type II c Type III - Functionally in | ection 509(a)(2) See see through 11h |                                | )(3).  | Checl    |  |  |
| е      | Γ        | By checking this box, I certify that the organization is not controlled directly or in other than foundation managers and other than one or more publicly supported or section $509(a)(2)$  | ganizations described i              | in section 509                 | (a)(:  | 1 ) or   |  |  |
| f<br>g |          | If the organization received a written determination from the IRS that it is a Type check this box Since August 17, 2006, has the organization accepted any gift or contribution from   |                                      | supporting or                  | ganız  | ation,   |  |  |
| _      |          | following persons?  | ·                                    | _                              |        |          |  |  |
|        |          | (i) a person who directly or indirectly controls, either alone or together with person  | ons described in (ii)                |                                | Yes    | No       |  |  |
|        |          | and (III) below, the governing body of the the supported organization?  |                                      | 11g(i)                         |        |          |  |  |
|        |          | (ii) a family member of a person described in (i) above?  |                                      | 11g(ii)                        |        | <u> </u> |  |  |
|        |          | (iii) a 35% controlled entity of a person described in (i) or (ii) above?   |                                      | 11g(iii)                       |        |          |  |  |
| h      |          | Provide the following information about the supported organization(s)   |                                      |                                |        |          |  |  |

| (i)<br>Name of<br>supported<br>organization | (ii)<br>EIN | (iii) Type of organization (described on lines 1 - 9 above or IRC section (see | (iv) Is the organization in col (i) listed in your governing document? |    | (v) Did you notify the organization in col (i) of your support? |    | (vi) Is the organizati col (i) orga in the U | on in<br>anized | (vii)<br>A mount of<br>support? |
|---|-------------|--|--|----|---|----|--|-----------------|---------------------------------|
|   |             | instructions))   | Yes  | No | Yes   | No | Yes  | No              |                                 |
|   |             |  |  |    |   |    |  |                 |                                 |
|   |             |  |  |    |   |    |  |                 |                                 |
| -   |             |  |  |    |   |    |  |                 |                                 |
| -   |             |  |  |    |   |    |  |                 |                                 |
|   |             |  |  |    |   |    |  |                 |                                 |
| Total                                       |             |  |  |    |   |    |  |                 |                                 |

instructions

| Sch    | edule A (Form 990 or 99                             | 90-EZ)2011       |                         |                     |                        |   |                     | Page <b>2</b>      |
|--------|---|------------------|-------------------------|---------------------|------------------------|---|---------------------|--------------------|
|        | (Complet  | e only if you    | checked the             | box on line 5,      | 7, or 8 of Part        | <b>(b)(1)(A)(iv)</b><br>I or if the orgar | nızatıon faıle      | d to qualify       |
|        |   |                  | <u>organızatıon f</u>   | fails to qualify ι  | <u>under the tests</u> | listed below, pl                          | <u>lease comple</u> | ete Part III.)     |
|        | ection A. Public Su                                 |                  |                         |                     |                        | Т   | 1                   |                    |
| Cal    | endar year (or fiscal ye<br>in)                     | ar beginning     | <b>(a)</b> 2007         | <b>(b)</b> 2008     | <b>(c)</b> 2009        | (d) 2010                                  | (e) 2011            | ( <b>f</b> ) Total |
| 1      | Gifts, grants, contribut                            | ions, and        |                         |                     |                        |   |                     |                    |
|        | membership fees recei                               |                  |                         |                     |                        |   |                     |                    |
|        | ınclude any "unusual                                |                  |                         |                     |                        |   |                     |                    |
| _      | grants ")<br>Tax revenues levied fo                 | rtho             |                         |                     |                        |   |                     |                    |
| 2      | organization's benefit a                            |                  |                         |                     |                        |   |                     |                    |
|        | paid to or expended on                              |                  |                         |                     |                        |   |                     |                    |
|        | behalf  |                  |                         |                     |                        |   |                     |                    |
| 3      | The value of services of                            |                  |                         |                     |                        |   |                     |                    |
|        | furnished by a governme<br>the organization withou  |                  |                         |                     |                        |   |                     |                    |
| 4      | Total. Add lines 1 thro                             | _                |                         |                     |                        |   |                     |                    |
| 5      | The portion of total cor                            | -                |                         |                     |                        |   |                     |                    |
| -      | by each person (other                               | than a           |                         |                     |                        |   |                     |                    |
|        | governmental unit or p                              | •                |                         |                     |                        |   |                     |                    |
|        | supported organization line 1 that exceeds 2%       |                  |                         |                     |                        |   |                     |                    |
|        | amount shown on line 1                              |                  |                         |                     |                        |   |                     |                    |
|        | (f)   | 21,0014          |                         |                     |                        |   |                     |                    |
| 6      | Public Support. Subtractine 4                       | ct line 5 from   |                         |                     |                        |   |                     |                    |
| S      | ection B. Total Sup                                 | port             |                         |                     |                        |   |                     |                    |
| Cal    | <b>endar year</b> (or fiscal yea                    | r beginning      | <b>(a)</b> 2007         | <b>(b)</b> 2008     | <b>(c)</b> 2009        | (d) 2010                                  | <b>(e)</b> 2011     | (f) Total          |
| _      | ın)   | _                | (4) 2007                | (2) 2000            | (4) 2005               | (4) 2020                                  | (0) 2022            | (1) 1 3 4 4        |
| 7<br>8 | A mounts from line 4 Gross income from inte         | rost –           |                         |                     |                        |   |                     |                    |
| 0      | dividends, payments re                              |                  |                         |                     |                        |   |                     |                    |
|        | securities loans, rents                             |                  |                         |                     |                        |   |                     |                    |
|        | and income from simila                              | ır               |                         |                     |                        |   |                     |                    |
| _      | sources   |                  |                         |                     |                        |   |                     |                    |
| 9      | Net income from unrela<br>business activities, wh   |                  |                         |                     |                        |   |                     |                    |
|        | not the business is reg                             |                  |                         |                     |                        |   |                     |                    |
|        | carried on  |                  |                         |                     |                        |   |                     |                    |
| 10     | Other income (Explain                               |                  |                         |                     |                        |   |                     |                    |
|        | IV ) Do not include gai<br>from the sale of capital |                  |                         |                     |                        |   |                     |                    |
| 11     | Total support (Add line                             |                  |                         |                     |                        |   |                     |                    |
|        | through 10)   |                  |                         |                     |                        |   |                     |                    |
| 12     | Gross receipts from re                              | lated activities | s, etc (See inst        | ructions )          |                        |   | 12                  |                    |
| 13     | First Five Years If the                             |                  | r the organizati        | on's first, second  | l, thırd, fourth, or   | fıfth tax year as a                       | 501(c)(3) or        |                    |
|        | check this box and <b>sto</b>                       | p here           |                         |                     |                        |   |                     | <b>▶</b> □         |
| S      | ection C. Computat                                  | ion of Publ      | ic Support F            | Percentage          |                        |   |                     |                    |
| 14     | Public Support Percen                               | tage for 2011    | (line 6 column          | (f) dıvıded by lıne | 11 column (f))         |   | 14                  |                    |
| 15     | Public Support Percen                               | tage for 2010    | Schedule A , Pa         | rt II, line 14      |                        |   | 15                  |                    |
| 16a    | 33 1/3% support test-                               |                  |                         |                     |                        | line 14 is 33 1/3%                        | % or more, che      |                    |
| h      | and <b>stop here.</b> The org  33 1/3% support test |                  |                         |                     |                        | 6a and line 15 is                         | 33 1/20% or m       | ore check this     |
| D      | box and <b>stop here.</b> The                       |                  |                         |                     |                        | oa, and inte 15 IS                        | 1/3%0 UI M          | ore, check this    |
| 17a    | 10%-facts-and-circum                                | -                | •                       |                     | -                      | ne 13, 16a, or 16                         | b and line 14       | ٠,                 |
|        | ıs 10% or more, and ıf                              |                  |                         |                     |                        |   |                     |                    |
|        | in Part IV how the orga                             | anızatıon meet   | s the "facts and        | d circumstances"    | test The organiz       | zatıon qualıfıes as                       | a publicly su       |                    |
| b      | organization 10%-facts-and-circum                   | stances test—    | <b>2010.</b> If the ora | anization did not   | check a hov on li      | ne 13, 16a 16b                            | or 17a and lin      | <b>▶</b> □         |
| ,      | 15 is 10% or more, an                               |                  |                         |                     |                        |   |                     | -                  |
|        | Explain in Part IV how                              | the organizati   |                         |                     |                        |   |                     |                    |
| 10     | supported organization  Private Foundation If t     |                  | n did not chools        | a hov on line 12    | 16a 16h 17a a          | or 17h chack this                         | hov and coc         | <b>►</b> □         |

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

| Part IV | <b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions). |
|---------|--|
|         |  |
|         | Facts And Circumstances Test   |
|         |  |
|         | Explanation  |
|         |  |
|         |  |
|         |  |
|         |  |

Schedule A (Form 990 or 990-EZ) 2011

DLN: 93493123005413

OMB No 1545-0047

### **SCHEDULE C** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

**Political Campaign and Lobbying Activities** 

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

| f the<br>Sec<br>Sec<br>f the<br>Sec<br>Na |  | A Dono<br>Part⊪B<br>35c (Pr | ot compl<br>Do not o | lete Part II-B<br>complete Part | t II-A |
|---|--|-----------------------------|----------------------|---------------------------------|--------|
| St J                                      | oseph's Medical Center   |                             |                      |                                 |        |
| )ar                                       | t I-A Complete if the organization is exempt under section 501(c) or is a se   | 1-06956                     |                      | raanizatio                      | .n     |
| 1<br>2<br>3                               | Provide a description of the organization's direct and indirect political campaign activities on beha in opposition to candidates for public office in Part IV  Political expenditures  Volunteer hours  |                             | \$ .                 | igamzatio                       |        |
| ar  | t I-B Complete if the organization is exempt under section 501(c)(3).  |                             |                      |                                 |        |
| 1   | Enter the amount of any excise tax incurred by the organization under section 4955   |                             | <b>&gt;</b> \$       |                                 |        |
| 2   | Enter the amount of any excise tax incurred by organization managers under section 4955  |                             | <b>&gt;</b> \$       |                                 |        |
| 3   | If the organization incurred a section 4955 tax, did it file Form 4720 for this year?  |                             |                      | ┌ Yes                           | ┌ No   |
| 4a  | Was a correction made?   |                             |                      | ☐ Yes                           | ┌ No   |
| b   | If "Yes," describe in Part IV  |                             |                      |                                 |        |
| ar  | t I-C Complete if the organization is exempt under section 501(c) except se  | ction                       | 501(c                | :)(3).                          |        |
| 1   | Enter the amount directly expended by the filing organization for section 527 exempt function activ  | vities <b>i</b>             | <b>-</b> \$          |                                 |        |
| 2   | Enter the amount of the filing organization's funds contributed to other organizations for section 52 exempt funtion activities  | :7<br>                      | <b>-</b> \$          |                                 |        |
| 3   | Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17  | 'b <b>I</b>                 | <b>•</b> •           |                                 |        |
| 4   | Did the filing organization file Form 1120-POL for this year?  |                             | Ψ.                   | ┌ Yes                           | ┌ No   |
| 5   | Enter the names, addresses and employer identification number (EIN) of all section 527 political organization made payments. For each organization listed, enter the amount paid from the filing organization for political contributions received that were promptly and directly delivered to a separate separate segregated fund or a political action committee (PAC). If additional space is needed, pro- | janizatio<br>political      | on's fund<br>organiz | ds Also ente<br>ation, such a   | er the |

| (a) Name | ( <b>b)</b> Address | <b>(c)</b> EIN | (d) A mount paid from<br>filing organization's<br>funds If none, enter -0- | (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0- |
|----------|---------------------|----------------|--|--|
|          |                     |                |  |  |
|          |                     |                |  |  |
|          |                     |                |  |  |
|          |                     |                |  |  |
|          |                     |                |  |  |
|          |                     |                |  |  |

**f** Grassroots lobbying expenditures

| (The term "expenditures" means amounts paid or incurred.)  Lia Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 over \$1,000,000 but not over \$1,000,000 \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)   | ווטפ | edule C (F   | 01111 9 9 0 01 9 9 0 - EZ ) 2 0 1 1      |                           |                       |                  |   | Page <b>∠</b>    |
|--|------|--------------|--|---------------------------|-----------------------|------------------|---|------------------|
| A Check   If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member expenses, and share of excess lobbying expenditures)    Check   If the filing organization checked box A and "limited control" provisions apply    Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures to influence a legislative body (direct lobbying)   | Pa   | rt II-A      |  | n is exempt under         | section 501(          | c)(3) and fi     | iled Form 5768                          | (election        |
| expenses, and share of excess lobbying expenditures)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures to influence public opinion (grass roots lobbying)  Lobbying expenditures to influence a legislative body (direct lobbying)  Total lobbying expenditures (add lines 1a and 1b)  Other exempt purpose expenditures  Total obtaining purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,  | ١    | Check        |  | an affiliated group (and  | lıst ın Part IV ea    | ch affiliated gr | oup member's nam                        | e, address, EIN, |
| Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Total lobbying expenditures to influence public opinion (grass roots lobbying)  Total lobbying expenditures (add lines 1 aand 1b)  Other exempt purpose expenditures (add lines 1 aand 1b)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Fig. So of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Fig. So of the excess over \$1,000,000  Fig. So of the excess over \$1,000   |      |              | expenses, and share of excess lob        | bying expenditures)       |                       | _                | •                                       |                  |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Diver \$500,000  Diver \$500,000  Diver \$500,000 but not over \$1,000,000  Diver \$1,000,000 but not over \$1,000,0  | 3    | Check        | ıf the filing organization checked bo    | ox A and "limited contro  | ol" provisions app    | ly               | 1                                       | 1                |
| (The term "expenditures" means amounts paid or incurred.)  Ital Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  S11,000,000  F11,000,000   |      |              | Limits on Lobbying                       | Expenditures              |                       |                  | (a) Filing                              | (b) Affiliated   |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S100,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000  Over \$1,000,000  The lobbying nontaxable amount is:  Not over \$500,000  Over \$1,000,000  Over \$1,000,00  |      |              |  |                           | l.)                   |                  | Organization's<br>Totals                | Group<br>Totals  |
| b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,7000,000  Over \$1,000,000 but not over \$1,7000,000  S225,000 plus 15% of the excess over \$1,000,000  Over \$1,7000,000  Over \$1,7000,000  F17,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$1,7000,000  F17,000,000  F17,000   |      | <b>-</b>     |  |                           | 1 \                   |                  | 100013                                  | 1 ocars          |
| c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  In the excess over \$1,000,000  F1,000,000  F1,000,0   |      |              |  | · -                       |                       |                  |   |                  |
| d O ther exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000  |      |              |  |                           | ying)                 |                  |   |                  |
| Total exempt purpose expenditures (add lines 1c and 1d)    Lobbying nontaxable amount Enter the amount from the following table in both columns   If the amount on line 1e, column (a) or (b) is:  |      |              | ,  | b)                        |                       |                  |   |                  |
| f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$17,000,000 but not over \$1,7000,000  Over \$17,000,000 but not over \$17,000,000  S225,000 plus 10% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  Over \$17,000,000  S225,000 plus 5% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  S1,000,000  S1,000,0   | d    | Otherexe     | empt purpose expenditures                |                           |                       |                  |   |                  |
| Columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000  Over \$1,500,000  S1,000,000  | e    | Total exe    | mpt purpose expenditures (add lines 1    | .c and 1d)                |                       |                  |   |                  |
| Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,000,000  Over \$1,500,000 but not over \$1,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  S1,000,000  Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  Subtract line 1f from line 1c If zero or less, enter -0-  If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying celling amount   | f    |              | nontaxable amount Enter the amount       | from the following table  | in both               |                  |   |                  |
| Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,000,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,00         |      | If the an    | ount on line 1e, column (a) or (b) is:   | The lobbying nontax       | able amount is:       |                  |   |                  |
| Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Section \$225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1ffrom line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  2a Lobbying ceiling amount  |      | Not over \$5 | 500,000                                  | 20% of the amount on lii  | ne 1e                 |                  |   |                  |
| Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,00 |      | Over \$500,  | 000 but not over \$1,000,000             | \$100,000 plus 15% of the | e excess over \$500,0 | 000              |   |                  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying celling amount   |      | Over \$1,00  | 0,000 but not over \$1,500,000           | \$175,000 plus 10% of the | e excess over \$1,000 | ,000             |   |                  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      | Over \$1,50  | 0,000 but not over \$17,000,000          | \$225,000 plus 5% of the  | excess over \$1,500,  | 000              |   |                  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      | Over \$17,0  | 00,000                                   | \$1,000,000               |                       |                  |   |                  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      |              |  |                           |                       |                  |   |                  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  |      | Grassroo     | ts nontaxable amount (enter 25% of li    | ne 1f)                    |                       |                  |   |                  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  | h    | Subtract     | line 1a from line 1a If zero or less. en | ter -0 -                  |                       |                  |   |                  |
| Jection 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying ceiling amount  |      |              |  |                           |                       |                  |   |                  |
| 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount   |      |              |  |                           | organization file     | Form 4720 re     | portina                                 |                  |
| (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      |              |  |                           |                       |                  | F - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | ┌ Yes ┌ No       |
| Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 2009  Lobbying non-taxable amount  |      | (Sor         | ne organizations that made a             | section 501(h) el         | ection do not         | have to co       |   | ne five          |
| beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  b Lobbying ceiling amount  |      |              | Lobbying Exp                             | enditures During          | 4-Year Avera          | ging Period      | d                                       |                  |
| <b>b</b> Lobbying ceiling amount   |      |              |  | (a) 2008                  | <b>(b)</b> 2009       | (c) 2010         | (d) 2011                                | <b>(e)</b> Total |
|  | 2a   | Lobbyin      | g non-taxable amount                     |                           |                       |                  |   |                  |
|  | b    |              |  |                           |                       |                  |   |                  |
| c Total lobbying expenditures  | c    | Total loi    | obying expenditures                      |                           |                       |                  |   |                  |
|  |      |              |  |                           |                       |                  |   |                  |
| d Grassroots non-taxable amount  | d    | Grassro      | ots non-taxable amount                   |                           |                       |                  |   |                  |
| e Grassroots ceiling amount (150% of line 2d, column (e))  | e    |              |  |                           |                       |                  |   |                  |

| · · · · · · · · · · · · · · · · · · · | ,                         |  | 2 |
|---------------------------------------|---------------------------|--|---|
| Part II-B                             | Complete if the organiza  | tion is exempt under section 501(c)(3) and has NOT filed Form 5768 |   |
|                                       | (election under section ! | 01(h)).  |   |

|    |  | (6  | a) | (b)    |
|----|--|-----|----|--------|
|    |  | Yes | No | Amount |
| 1  | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |        |
| а  | Volunteers?  |     | No |        |
| b  | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?   |     | Νo |        |
| C  | Media advertisements?  |     | Νo |        |
| d  | Mailings to members, legislators, or the public?   |     | Νo |        |
| е  | Publications, or published or broadcast statements?  |     | Νo |        |
| f  | Grants to other organizations for lobbying purposes?   |     | Νo |        |
| g  | Direct contact with legislators, their staffs, government officials, or a legislative body?  |     | Νo |        |
| h  | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |     | Νo |        |
| i  | O ther activities? If "Yes," describe in Part IV   | Yes |    | 1,079  |
| j  | Total lines 1c through 1i  |     |    | 1,079  |
| 2a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  |     | No |        |
| b  | If "Yes," enter the amount of any tax incurred under section 4912  |     |    |        |
| C  | If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |     | Ì  |        |
| d  | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |     | No |        |

## Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

|   |  |   | Yes | No |
|---|--|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members?                     | 1 |     |    |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | 2 |     |    |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3 |     |    |

# Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

- Dues, assessments and similar amounts from members
  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).

  Current year
  Carryover from last year

  Dues, assessments and similar amounts from members

  1

  2a

  2b
- Total
   Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues
- 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?
- 5 Taxable amount of lobbying and political expenditures (see instructions)

### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

| Identifier            | Return Reference | Explanation   |
|-----------------------|------------------|---|
| Schedule C, Part-II B |                  | Lobbying Activity Explanation Essentia Health St Joseph's Medical Center PAYS DUES TO CERTAIN ORGANIZATIONS RELATED TO THE INDUSTRY WHICH HAVE LOBBYING EXPENSES THE AMOUNT LISTED IS THE PERCENTAGE OF THE DUES PAID THAT WERE USED FOR LOBBYING |

2c

3

4

5

DLN: 93493123005413

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

**Inspection** 

Internal Revenue Service ► Attach to Form 990. ► See separate instructions. Name of the organization Employer identification number St Joseph's Medical Center 41-0695602 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶\_ Number of states where property subject to conservation easement is located -Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year -Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art. historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 relating to these items

(ii) Assets included in Form 990, Part X

Assets included in Form 990, Part X

Revenues included in Form 990, Part VIII, line 1

| Part       | IIII Organizations Maintaining Co   | llections of Art,     | , His         | tori     | cal Tr  | easu   | ures, or C    | the          | <u>r Similar Ass</u>   | ets (co            | ntınued)                                |
|------------|---|-----------------------|---------------|----------|---------|--------|---------------|--------------|------------------------|--------------------|---|
| 3          | Using the organization's accession and other items (check all that apply)                     | r records, check any  | of th         | ie foll  | _       |        | _             |              |                        | on                 |   |
| а          | Public exhibition   |                       | d             | Γ        | Loan    | orexc  | hange prog    | rams         |                        |                    |   |
| b          | Scholarly research  |                       | e             | Γ        | Other   | -      |               |              |                        |                    |   |
| С          | Preservation for future generations   |                       |               |          |         |        |               |              |                        |                    |   |
| 4          | Provide a description of the organization's co  | ollections and explai | ın hov        | v they   | furthe  | er the | organızatıor  | ı's ex       | empt purpose in        |                    |   |
| 5          | During the year, did the organization solicit cassets to be sold to raise funds rather than t |                       |               |          |         |        |               |              |                        | Yes                | ┌ No                                    |
| Par        | Escrow and Custodial Arrang<br>Part IV, line 9, or reported an an                             | <b>ements.</b> Comple | te ıf         | the o    | organı  | ızatıo |               |              | es" to Form 99         | 90,                | ·                                       |
| 1a         | Is the organization an agent, trustee, custod included on Form 990, Part X?                   | ıan or other ınterme  | dıary         | for c    | ontrıbu | itions | or other ass  | etsı         |                        | Yes                | ┌ No                                    |
| b          | If "Yes," explain the arrangement in Part XIV   | / and complete the t  | follow        | ıng ta   | ble     |        | Г             |              | •                      |                    |   |
| _          | _   |                       |               |          |         |        | -             | _            | Amo                    | ount               |   |
| C          | Beginning balance   |                       |               |          |         |        |               | 1c           |                        |                    |   |
| d          | Additions during the year   |                       |               |          |         |        |               | 1d           |                        |                    |   |
| e          | Distributions during the year   |                       |               |          |         |        | -             | 1e           |                        |                    |   |
| f          | Ending balance  |                       |               |          |         |        | L             | 1f           |                        |                    |   |
| 2a         | Did the organization include an amount on Fo  | orm 990, Part X, line | 21?           |          |         |        |               |              | Г                      | Yes                | ┌ No                                    |
| b          | If "Yes," explain the arrangement in Part XIV   |                       |               |          |         |        |               |              |                        |                    |   |
| Pai        | t V Endowment Funds. Complete   |                       |               |          |         |        |               |              |                        |                    |   |
| _          | _   | (a)Current Year       | (b)           | Prior \  | 'ear    | (c)Tv  | wo Years Back | (d)          | Three Years Back (     | <b>(e)</b> Four Ye | ears Back                               |
| 1a         | Beginning of year balance   |                       |               |          |         |        |               | +            |                        |                    |   |
| b          | Contributions   |                       |               |          |         |        |               | +-           |                        |                    |   |
| С          | Investment earnings or losses   |                       |               |          |         |        |               | <del> </del> |                        |                    |   |
| d          | Grants or scholarships  |                       |               |          |         |        |               | <del> </del> |                        |                    |   |
| e          | Other expenditures for facilities   |                       |               |          |         |        |               |              |                        |                    |   |
| e          | and programs  |                       |               |          |         |        |               | +            |                        |                    |   |
| f          |   |                       |               |          |         |        |               | +            | +                      |                    |   |
| g          | End of year balance   |                       |               |          |         |        |               | <u> </u>     |                        |                    |   |
| 2          | Provide the estimated percentage of the yea   | r end balance held a  | ıs            |          |         |        |               |              |                        |                    |   |
| а          | Board designated or quasi-endowment 🕨   |                       |               |          |         |        |               |              |                        |                    |   |
| b          | Permanent endowment 🕨   |                       |               |          |         |        |               |              |                        |                    |   |
| С          | Term endowment ►  |                       |               |          |         |        |               |              |                        |                    |   |
| 3 <b>a</b> | Are there endowment funds not in the posses   | ssion of the organiza | ation t       | that a   | re held | danda  | admınıstere   | d for        | the                    |                    |   |
|            | organization by   |                       |               |          |         |        |               |              | 2-4:                   | Yes                | No                                      |
|            | (i) unrelated organizations   |                       |               | •        |         | •      |               | •            | 3a(i)                  |                    |   |
| h          | (ii) related organizations  |                       |               | chod     | ulo D2  |        |               | •            | 3a(ii<br>3b            | <b>'</b>           |   |
| 4          | Describe in Part XIV the intended uses of th  |                       |               |          |         | •      |               | •            | 30                     |                    |   |
|            | t VI Land, Buildings, and Equipme   |                       |               |          |         | 10     |               |              |                        |                    |   |
|            |   |                       | <u>0, 1 u</u> |          | Cost or |        | (b)Cost or o  | thor         | (c) Accumulated        |                    |   |
|            | Description of property   |                       |               |          | (invest |        | basis (othe   |              | depreciation           | ( <b>d)</b> Boo    | ok value                                |
| 1a         | and   |                       |               |          |         |        | 1,174         | ,372         |                        |                    | 1,174,372                               |
|            | Buildings   |                       | _             |          |         |        | 95,027        |              | 60,035,067             |                    | 1,992,023                               |
|            | easehold improvements   |                       | •             |          |         |        | 73,021        | ,000         | 00,033,007             | ļ                  | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
|            | Equipment   |                       | •             | $\vdash$ |         |        | 70,800        | 367          | 50,588,925             | 2/                 | 7 211 442                               |
|            | • •   |                       | •             |          |         |        | 3,597         |              | , ,                    |                    | 2,211,442                               |
|            | Other   |                       |               | line     | 10(c) ) | ) .    | 3,597         | -            | 2,997<br><b>&gt;</b> - | <b>_</b>           | 3,594,746<br>9,972,583                  |
| Jean       |   | 550, raic A, coluli   | (D)           | ,        | (-/-/   | • •    | · · · ·       | •            | Schedule D             | <u> </u>           |   |
|            |   |                       |               |          |         |        |               |              | <i>s</i> chedule D     | TOTTO Y            | ラひょ エひエゴ                                |

| Part VIII Investments—Other Securities. See  | Form 990, Part X, line 12 |                 |                    |
|--|---------------------------|-----------------|--------------------|
| <ul><li>(a) Description of security or category<br/>(including name of security)</li></ul> | (b)Book value             |                 | d of valuation     |
| (1) Financial derivatives  |                           | Cost of ella-of | -year market value |
|  |                           |                 |                    |
| (2)Closely-held equity interests (3)Other  |                           |                 |                    |
| (A) POOLED INVESTMENT FUND   | 64,786,984                |                 | F                  |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
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|  |                           |                 |                    |
|  |                           |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12)                         |                           |                 |                    |
| Part VIII Investments—Program Related. See   | Form 990, Part X, line    |                 |                    |
| (a) Description of investment type   | (b) Book value            |                 | d of valuation     |
|  | , ,                       | Cost or end-or  | -year market value |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
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|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )                        |                           |                 |                    |
| Part IX Other Assets. See Form 990, Part X, Irr  |                           |                 |                    |
| (a) Descrip  |                           |                 | (b) Book value     |
|  |                           |                 | (-)                |
|  |                           |                 |                    |
|  |                           |                 |                    |
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|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1                           | 5.)                       |                 |                    |
| Part X Other Liabilities. See Form 990, Part X   | , line 25.                |                 |                    |
| 1 (a) Description of Liability   | ( <b>b)</b> A mount       |                 |                    |
| Federal Income Taxes   | 0                         |                 |                    |
| NON CURRENT SWAP LIABLITY  | 821,661                   |                 |                    |
| ASSET RETIREMENT OBLIGATION  | 36,324                    |                 |                    |
| PAYABLES TO RELATED TAX-EXEMPT ORGS  | 18,227,652                |                 |                    |
| UNCLAIMED PROPERTY   | 11,134                    |                 |                    |
| SHOLATILD I NOT ENTI   | 11,134                    |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| ı  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25 ) ▶                      | 19,096,771                |                 |                    |

| Pai    | t XI Reconciliation of Change in Net Assets from Form 990 to Financial Stateme                | nts     |       |
|--------|---|---------|-------|
| 1      | Total revenue (Form 990, Part VIII, column (A), line 12)                                      | 1       |       |
| 2      | Total expenses (Form 990, Part IX, column (A), line 25)                                       | 2       |       |
| 3      | Excess or (deficit) for the year Subtract line 2 from line 1                                  | 3       |       |
| 4      | Net unrealized gains (losses) on investments  | 4       |       |
| 5      | Donated services and use of facilities  | 5       |       |
| 6      | Investment expenses   | 6       |       |
| 7      | Prior period adjustments  | 7       |       |
| 8      | Other (Describe in Part XIV)  | 8       |       |
| 9      | Total adjustments (net) Add lines 4 - 8   | 9       |       |
| 10     | Excess or (deficit) for the year per financial statements Combine lines 3 and 9               | 10      |       |
| Par    | Reconciliation of Revenue per Audited Financial Statements With Revenue                       | per Ret | urn   |
| 1      | Total revenue, gains, and other support per audited financial statements                      | 1       |       |
| 2      | Amounts included on line 1 but not on Form 990, Part VIII, line 12                            |         |       |
| а      | Net unrealized gains on investments   |         |       |
| b      | Donated services and use of facilities  |         |       |
| c      | Recoveries of prior year grants   |         |       |
| d      | Other (Describe in Part XIV) 2d   |         |       |
| e      | Add lines <b>2a</b> through <b>2d</b>   | 2e      |       |
| 3      | Subtract line <b>2e</b> from line <b>1</b>  | 3       |       |
| 4      | A mounts included on Form 990, Part VIII, line 12, but not on line 1                          |         |       |
| а      | Investment expenses not included on Form 990, Part VIII, line 7b . 4a                         | ]       |       |
| b      | Other (Describe in Part XIV)  | ]       |       |
| С      | Add lines <b>4a</b> and <b>4b</b>   | 4c      |       |
| 5      | Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12) | 5       |       |
|        | Reconciliation of Expenses per Audited Financial Statements With Expenses                     | s per R | eturn |
| 1      | Total expenses and losses per audited financial statements                                    | 1       |       |
| 2      | Amounts included on line 1 but not on Form 990, Part IX, line 25                              | -       |       |
| -<br>а | Donated services and use of facilities  |         |       |
| b      | Prior year adjustments  | 1       |       |
| c      | Other losses  | 1       |       |
| d      | Other (Describe in Part XIV) 2d   | 7       |       |
| e      | Add lines <b>2a</b> through <b>2d</b>   |         |       |
| 3      | Subtract line <b>2e</b> from line <b>1</b>  | 3       |       |
| 4      | Amounts included on Form 990, Part IX, line 25, but not on line 1:                            |         |       |
| а      | Investment expenses not included on Form 990, Part VIII, line 7b   4a                         |         |       |
|        | Other (Describe in Part XIV) 4b   | 7       |       |
| b      |   |         |       |
| b<br>c | Add lines <b>4a</b> and <b>4b</b>   | 4c      |       |
|        |   | 4c 5    |       |

additional information

| Identifier        | Return Reference | Explanation   |
|-------------------|------------------|---|
| Schedule D part X |                  | ASC 740 footnote Essentia Health has adopted Accounting Standards Codification 740, Income Taxes (formerly known as FASB Interpretation No 48 (FIN 48), Accounting for Uncertainty in Income Tax - an interpretation of FASB Statement No 109, Accounting for Income Taxes) The adoption of this interpretation had no material impact on the consolidated financial statements and therefore, Essentia Health's consolidated financial statements for fiscal year ended June 30, 2012 no longer includes an ASC 740 footnote |

### OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

**Hospitals** 

Name of the organization St Joseph's Medical Center

**Employer identification number** 

|        |  |   |                                     |  | 41-                              | 0695602                        |                 |                      |                |
|--------|--|---|-------------------------------------|--|----------------------------------|--------------------------------|-----------------|----------------------|----------------|
| P      | art I Charity Care and   | Certain O                                       | ther Comr                           | nunity Benefits at                     | Cost                             |                                |                 |                      |                |
|        |  |   |                                     |  |                                  |                                |                 | Yes                  | No             |
| 1a     | Did the organization have a c  | harity care po                                  | olicy? If "No,                      | " skip to question 6a                  |                                  |                                | 1a              | Yes                  |                |
| b      | If "Yes," is it a written policy   | ?   |                                     |  |                                  |                                | 1b              | Yes                  |                |
| 2      | If the organization had multip<br>care policy to the various hos                                       |   | ndicate whic                        | h of the following best                | describes application o          | of the charity                 |                 |                      |                |
|        | Applied uniformly to all ho  | spitals   |                                     | Applied uniformly                      | to most hospitals                |                                |                 |                      |                |
|        | Generally tailored to indiv  | ıdual hospıtal                                  | ls                                  |  | ·                                |                                |                 |                      |                |
| 3      | Answer the following based or organization's patients during   | •   | _                                   | y criteria that applies t              | to the largest number o          | f the                          |                 |                      |                |
| а      | Did the organization use Fede  | eral Poverty G                                  | iuıdelınes (Ff                      |  |                                  | are?                           | _               |                      |                |
|        | □ 100%    □ 150%   | _   | 10% <b>-</b>                        |  | 166. %                           |                                | 3a              | Yes                  |                |
| L      |  |   |                                     |  |                                  |                                |                 |                      |                |
| Ь      | Did the organization use FPG<br>"Yes," indicate which of the fo  |   |                                     |  |                                  |                                |                 |                      |                |
|        | — — —  |   | : lallilly lilcol                   | — —                                    |                                  |                                | 3b              | Yes                  |                |
|        | T 200%   | Г 30  | о% Г                                | 350% <b>Г</b> 40                       | 0%                               | 330. %                         |                 |                      |                |
| С      | If the organization did not use<br>determining eligibility for free<br>test or other threshold, regard | or discounte                                    | d care Inclu                        | de in the description w                | hether the organizatior          |                                |                 |                      |                |
| 4      | Did the organization's policy  | provide free o                                  | r discounted                        | care to the "medically                 | ındıgent"?                       |                                | 4               | Yes                  |                |
| 5a     | Did the organization budget a the tax year?  |   |                                     | ted care provided unde                 | er its financial assistar        | ce policy during               | 5a              | Yes                  |                |
| b      | If "Yes," did the organization   |   |                                     | xceed the budgeted ar                  | mount?                           |                                | <u>5a</u><br>5b | 163                  | No             |
| c      | If "Yes" to line 5b, as a resul  | t of budget co                                  | nsiderations                        | , was the organization                 |                                  |                                |                 |                      | 110            |
|        | care to a patient who was elig   |   |                                     |  |                                  |                                | 5c              |                      |                |
| 6a     | 3 ' '  | •   | •                                   | •                                      |                                  |                                | 6a              | Yes                  |                |
| 6b     | If "Yes," did the organization   |   |                                     |  |                                  |                                | 6b              | Yes                  |                |
|        | Complete the following table worksheets with the Schedule  |   | ksheets prov                        | ided in the Schedule H                 | instructions Do not s            | ubmit these                    |                 |                      |                |
| 7      | Charity Care and Certain O   | ther Commur                                     | nity Benefits                       | at Cost                                |                                  |                                |                 |                      |                |
|        | Charity Care and<br>Means-Tested<br>Government Programs  | (a) Number of activities or programs (optional) | (b) Persons<br>served<br>(optional) | (c) Total community<br>benefit expense | (d) Direct offsetting<br>revenue | (e) Net community b<br>expense | enefit          | (f) Pero<br>total ex |                |
| а      | Charity care at cost (from Worksheet 1)  | (optional)                                      | 3,435                               | 1,112,906                              | 0                                | 1.11                           | 2,906           | 0                    | 720 %          |
| b      | Medicaid (from Worksheet 3, column a)  |   | _,                                  | 24,893,052                             | 18,881,340                       |                                | 1,710           |                      | 870 %          |
| c      | Costs of other means-tested<br>government programs (from<br>Worksheet 3, column b)                     |   |                                     | 0                                      | 0                                |                                | 0               |                      | 0 %            |
| d      | <b>Total</b> Charity Care and<br>Means-Tested Government   |   | 2 425                               | 26 005 059                             |                                  | 7 12                           |                 | 4                    |                |
|        | Programs Other Benefits  |   | 3,435                               | 26,005,958                             | 18,881,340                       | 7,12                           | 4,616           | 4                    | 590 %          |
| e      | Community health improvement services and community benefit operations (from                           |   |                                     |  |                                  |                                |                 |                      |                |
| f      | (Worksheet 4)  | 19  | 5,560                               | 77,156                                 | 0                                |                                | 7,156           |                      | 050 %          |
| g      | (from Worksheet 5) Subsidized health services  | 9   | 337                                 | 243,963                                | 0                                | 24                             | 3,963           | 0                    | 160 %          |
|        | (from Worksheet 6)   |   |                                     | 0                                      | 0                                |                                | 0               |                      | 0 %            |
| h<br>i | Research (from Worksheet 7) Cash and in-kind contributions for community benefit (from                 |   | 6.407                               | -                                      | -                                |                                |                 | -                    | 0 %            |
| i      | Worksheet 8)  Total Other Benefits   | 24<br>52  | 6,487<br>12,384                     | 126,354<br>447,473                     | 0                                |                                | 6,354<br>7,473  |                      | 080 %<br>290 % |
| -      | Total Add lines 7d and 7j  | 52  | 15,819                              | 26,453,431                             | 18,881,340                       |                                | 2,089           |                      | 880 %          |

|             | rt II Community Buildi   | na Activitie                      | <b>s</b> Complete t  | hıs table ıf the or                     | ganızatıor   | n conducte           | ed anv commur  | nity l |  | 'age ∡<br>ɑ |
|-------------|--|-----------------------------------|--|---|--|----------------------|--|--------|--|-------------|
|             | activities.  | (a) Number of                     |  |   |  |                      |  |        |  |             |
|             |  | activities or programs (optional) | (b) Persons<br>served (optional)                             | (c) Total community<br>building expense | 1 ' '  | t offsetting<br>enue | (e) Net communit<br>building expense   |        | (f) Perco                                  |             |
| 1           | Physical improvements and housing  |                                   | 0  | ı                                       | o  | 0                    |  | 0      |  | 0 %         |
| 2           | Economic development   | 2                                 | 1,800  | 2,93                                    | 8  | 0                    | 2,   | ,938   |  | 0 %         |
| 3           | Community support  |                                   | 0  | ı                                       | 0  | 0                    |  | 0      |  | 0 %         |
| 4           | Environmental improvements   |                                   | 0  | 1                                       | o  | 0                    |  | 0      |  | 0 %         |
| 5           | Leadership development and training  | 1                                 | 35   | 45                                      | 6  | 0                    |  | 456    |  | 0 %         |
| 6           | for community members  Coalition building  | 3                                 |  | 1,90                                    |  | 0                    |  | ,903   |  | 0 %         |
| 7           | Community health improvement advocacy  |                                   | 0  |   | 0  | 0                    |  | 0      |  | 0 %         |
| 8           | Workforce development  | 2                                 | 192  | 4,20                                    | 1  | 0                    | 4,   | ,202   |  | 0 %         |
| 9           | Other  |                                   | 0  |   | 0  | 0                    |  | 0      |  | 0 %         |
| 10<br>Dat   | Total  t IIII Bad Debt, Medicar  | 8 Collec                          | 2,021  | 9,49                                    | 9  | 0                    | 9,   | ,499   |  | 0 %         |
|             | •  | e, & conec                        | tion Fractic   | <u> </u>                                |  |                      |  |        |  |             |
|             | ion A. Bad Debt Expense  | d dabt avnana                     |  | with Heathern Fin                       | anaial Man   |                      |  |        | Yes  | No          |
| 1           | Did the organization report ba<br>Statement No 15?   |                                   |  | with Heathcare Fin                      | anciai man   | agement A            | · · · ·  | 1      | Yes  |             |
| 2           | Enter the amount of the organ  |                                   | •  |   | <u> </u>   | 2                    | 8,269,434  |        |  |             |
| 3           | Enter the estimated amount o patients eligible under the org                                       |                                   |  |   | e to   | 3                    | 59,792   |        |  |             |
| 4           | Provide in Part VI the text of   | the footnote to                   | the organization   | n's financial staten                    |  |                      |  |        |  |             |
|             | In addition, describe the cost rationale for including a portio                                    |                                   |  |   | reported o   | n lines 2 a          | nd 3, and  |        |  |             |
| Sect        | ion B. Medicare  |                                   |  | ,                                       |  |                      |  |        |  |             |
| 5           | Enter total revenue received f   | rom Medicare                      | (ıncludıng DSH   | and IME)                                |  | 5                    | 41,613,598   |        |  |             |
| 6           | Enter Medicare allowable cost  | s of care relat                   | ing to payments  | s on line 5                             | <u> </u>   | 6                    | 48,033,719   |        |  |             |
| 7           | Subtract line 6 from line 5 Th   | =                                 |  |   |  | 7                    | -6,420,121   |        |  |             |
| 8           | Describe in Part VI the exten<br>Also describe in Part VI the c<br>Check the box that describes    | osting method                     | ology or source  | used to determine                       | the amoun  |                      |  |        |  |             |
|             | Cost accounting system   | Гс。                               | st to charge ra  | tıo                                     | Other  |                      |  |        |  |             |
| Sect        | ion C. Collection Practices  |                                   |  |   |  |                      |  |        |  |             |
| 9a          | Did the organization have a wi   |                                   |  | ,                                       |  |                      |  | 9a     | Yes  |             |
| b           | If "Yes," did the organization's<br>contain provisions on the coll<br>assistance? Describe in Part | ection practice                   | s to be followed   | d for patients who a                    | e known to   | qualify for          | financial  | 9b     | Yes  |             |
| Pai         | rt IV Management Com   | panies and                        | Joint Ventu  | res (see instruct                       |  |                      |  | _      |  |             |
|             | (a) Name of entity   | (E                                | <ul> <li>Description of pi<br/>activity of entity</li> </ul> |   | (c) Organizati<br>profit % or st<br>ownership <sup>o</sup> | ock<br>% e           | l) Officers, directors,<br>trustees, or key<br>employees' profit %<br>r stock ownership% | pro    | <b>e)</b> Physic<br>ofit % or<br>ownership | stock       |
| <b>1</b> BR | AINERD LK SURGERY  | OUTPATIENT SU                     | RGERY  |   | 50 (   | 000 %                | 0 %  |        | 50 0                                       | 000 %       |
| 2           |  |                                   |  |   |  |                      |  |        |  |             |
| 3           |  |                                   |  |   |  |                      |  |        |  |             |
| 4           |  |                                   |  |   |  |                      |  |        |  |             |
| 5           |  |                                   |  |   |  |                      |  |        |  |             |
| 6           |  |                                   |  |   |  |                      |  |        |  |             |
| 7           |  |                                   |  |   |  |                      |  |        |  |             |
| 8           |  |                                   |  |   |  |                      |  |        |  |             |
| 9           |  |                                   |  |   |  |                      |  |        |  |             |
| 10          |  |                                   |  |   |  |                      |  |        |  |             |
| 11          |  |                                   |  |   |  |                      |  |        |  |             |
| 12          |  |                                   |  |   |  |                      |  |        |  |             |
| 13          |  |                                   |  |   |  |                      |  |        |  |             |

| Part   | V Facility Information  |                   |                   |                     |                   |  |                   |             |          |                  |
|--|---|-------------------|-------------------|---------------------|-------------------|--|-------------------|-------------|----------|------------------|
|  | on A. Hospital Facilities   | Licens            | Gener             | Childre             | Teach             | Crtica   | Resea             | ER-24       | ER-other |                  |
| (list in   | order of size from largest to smallest)   | Licensed hospital | General medical & | Children's hospital | Teaching hospital | acces  | Research facility | ER-24 hours | her      |                  |
| How many hospital facilities did the organization operate durin the tax year?1 |   |                   | cal & surgical    | epital              | pital             | Ortical access hospital                          | lity              |             |          |                  |
| Name   | and address   |                   |                   |                     |                   |  |                   |             |          |                  |
| Name   | anu auuress   |                   |                   |                     |                   |  |                   |             |          | Other (Describe) |
| 1  | Essentia Healh St Joseph's Med Center<br>523 N 3rd Street<br>Brainerd, MN 56401 | ×                 | х                 |                     |                   |  |                   | х           |          |                  |
|  |   |                   |                   |                     |                   |  |                   |             |          |                  |
|  |   | -                 |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   | +                 |                   |                     |                   | <del> </del>                                     |                   |             |          |                  |
|  |   |                   |                   |                     |                   |  |                   |             |          |                  |
|  |   |                   |                   |                     |                   |  |                   |             |          |                  |
|  |   |                   |                   |                     |                   |  |                   |             |          |                  |
|  |   |                   |                   |                     |                   |  |                   |             |          |                  |
|  |   | _                 |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   | -                 |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   | +                 |                   |                     | <u> </u>          | <del>                                     </del> |                   | -           |          |                  |
|  |   | +                 |                   |                     |                   | <del>                                     </del> |                   |             |          |                  |
|  |   |                   |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   | 1                 |                   |                     |                   |  |                   |             |          |                  |

# Part V Facility Information (continued) Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V , Section A )

Essentia Healh St Joseph's Med Center

| Name of Hospital Facility:  |   |
|---|---|
| Line Number of Hospital Facility (from Schedule H, Part V, Section A):_ | 1 |

|     |   |   | Yes | No |
|-----|---|---|-----|----|
| Col | mmunity Health Needs Assessment (Lines 1 through 7 are optional for 2011)   |   |     |    |
| 1   | During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment  | 1 |     |    |
|     | ("Needs Assessment")? If "No," skip to question 8   | 1 |     |    |
|     | If "Yes," indicate what the Needs Assessment describes (check all that apply)   |   |     |    |
|     | a A definition of the community served by the hospital facility   |   |     |    |
|     | <b>b</b> Demographics of the community  |   |     |    |
|     | Existing health care facilities and resources within the community that are available to respond to the health  |   |     |    |
|     | needs of the community  |   |     |    |
|     | d    How data was obtained  |   |     |    |
|     | e The health needs of the community   |   |     |    |
|     | Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and   |   |     |    |
|     | minority groups   |   |     |    |
|     | The process for identifying and prioritizing community health needs and services to meet those needs  |   |     |    |
|     | h The process for consulting with persons representing the community's interests  |   |     |    |
|     | Information gaps that limit the hospital facility's ability to assess the community's health needs  |   |     |    |
|     | j Cother (describe in Part VI)  |   |     |    |
|     | Indicate the tax year the hospital facility last conducted a Needs Assessment 20  |   |     |    |
| 3   | In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who  |   |     |    |
|     | represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted | 3 |     |    |
| 4   | Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the   |   |     |    |
|     | other hospital facilities in Part VI  | 4 |     |    |
| 5   | Did the hospital facility make its Needs Assessment widely available to the public?   | 5 |     |    |
|     | If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)  |   |     |    |
|     | a Hospital facility's website   |   |     |    |
|     | <b>b</b> Available upon request from the hospital facility  |   |     |    |
|     | c   |   |     |    |
| 6   | If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)  |   |     |    |
|     | a 「 Adoption of an implementation strategy to address the health needs of the hospital facility's community   |   |     |    |
|     | <b>b</b> Execution of the implementation strategy   |   |     |    |
|     | c Development of a community-wide community benefit plan for the facility   |   |     |    |
|     | d Participation in community-wide community benefit plan  |   |     |    |
|     | e 「 Inclusion of a community benefit section in operational plans   |   |     |    |
|     | f Adoption of a budget for provision of services that address the needs identified in the CHNA  |   |     |    |
|     | g Prioritization of health needs in the community   |   |     |    |
|     | h Prioritization of services that the hospital facility will undertake to meet health needs in its community  |   |     |    |
|     | i Cother (describe in Part VI)  |   |     |    |
| 7   | Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No,"   |   |     |    |
|     | explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs   | 7 |     |    |
| Fin | ancial Assistance Policy  |   |     |    |
|     | Did the hospital facility have in place during the tax year a written financial assistance policy that  |   |     |    |
| 8   | Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?   | 8 | Yes |    |
| 9   | Used federal poverty guidelines (FPG) to determine eligibility for providing free care?   | 9 | Yes |    |
|     | If "Yes," indicate the FPG family income limit for eligibility for free care 166 %  |   |     |    |
|     | If "No," explain in Part VI the criteria the hospital facility used   |   |     |    |

| P   | art V Facility Information (continued)   |    |          |    |
|-----|--|----|----------|----|
|     |  |    | Yes      | No |
| 10  | Used FPG to determine eligibility for providing discounted care?   | 10 | Yes      |    |
|     | If "Yes," indicate the FPG family income limit for eligibility for discounted care 330 % If "No," explain in Part VI the criteria the hospital facility used |    |          |    |
| 11  | Explained the basis for calculating amounts charged to patients?   | 11 | Yes      |    |
|     | If "Yes," indicate the factors used in determining such amounts (check all that apply)   |    |          |    |
|     | a 🔽 Income level   |    |          |    |
|     | <b>b</b> 🔽 Asset level   |    |          |    |
|     | c 🔽 Medical indigency  |    |          |    |
|     | d 🔽 Insurance status   |    |          |    |
|     | e Vninsured discount   |    |          |    |
|     | f Medicaid/Medicare  |    |          |    |
|     | g 🔽 State regulation   |    |          |    |
|     | h Cother (describe in Part VI)   |    |          |    |
| 12  | Explained the method for applying for financial assistance?  | 12 | Yes      |    |
|     | Included measures to publicize the policy within the community served by the hospital facility?  | 13 | Yes      |    |
|     | If "Yes," indicate how the hospital facility publicized the policy (check all that apply)  |    |          |    |
|     | a 🔽 The policy was posted at all times on the hospital facility's web site   |    |          |    |
|     | b 🔽 The policy was attached to all billing invoices  |    |          |    |
|     | c The policy was posted in the hospital facility's emergency rooms or waiting rooms  |    |          |    |
|     | d 🔽 The policy was posted in the hospital facility's admissions offices  |    |          |    |
|     | e 🔽 The policy was provided, in writing, to patients upon admission to the hospital facility   |    |          |    |
|     | f  The policy was available upon request   |    |          |    |
|     | g Other (describe in Part VI)  |    |          |    |
| Bil | ling and Collections   |    |          |    |
|     | Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial                                |    |          |    |
|     | assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?  | 14 | Yes      |    |
| 15  | Check all of the following collection actions against an individual that were permitted under the hospital facility's  |    |          |    |
|     | policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP                                |    |          |    |
|     | a Reporting to credit agency   |    |          |    |
|     | b  Lawsuits  |    |          |    |
|     | c Liens on residences  |    |          |    |
|     | d Body attachments or arrests  |    |          |    |
|     | e Other similar actions (describe in Part VI)  |    |          |    |
| 16  | Did the hospital facility or an authorized third party perform any of the following actions during the tax year before                                       |    |          |    |
|     | making reasonable efforts to determine the patient's eligibility under the facility's FAP?   | 16 | $\sqcup$ | Νo |
|     | If "Yes," check all actions in which the hospital facility or a third party engaged  |    |          |    |
|     | a Reporting to credit agency   |    |          |    |
|     | <b>b</b> Lawsuits  |    |          |    |
|     | c Liens on residences  |    |          |    |
|     | d  Body attachments  |    |          |    |
|     | e C Other similar actions (describe in Part VI)  |    |          |    |
| 17  | Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)                         |    |          |    |
|     | a Notified patients of the financial assistance policy upon admission  |    |          |    |
|     | <b>b</b> Notified patients of the financial assistance policy prior to discharge   |    |          |    |
|     | c Notified patients of the financial assistance policy in communications with the patients regarding the patients' bills                                     |    |          |    |
|     | d Documented its determination of whether patients were eligible for financial assistance under the hospital   |    |          |    |
|     | facility's financial assistance policy   |    |          |    |
|     | e C Other (describe in Part VI)  |    | 1 1      |    |

If "Yes," explain in Part VI

### Part V Facility Information (continued) Policy Relating to Emergency Medical Care Yes 18 Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals **18** | Yes If "No," indicate why a The hospital facility did not provide care for any emergency medical conditions **b** The hospital facility's policy was not in writing The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part Other (describe in Part VI)

| Inc | Individuals Eligible for Financial Assistance  |    |  |    |  |  |  |
|-----|--|----|--|----|--|--|--|
| 19  | Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care  |    |  |    |  |  |  |
|     | The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged  |    |  |    |  |  |  |
|     | <b>b</b> The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged  |    |  |    |  |  |  |
|     | c The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged d Other (describe in Part VI)   |    |  |    |  |  |  |
| 20  | Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care? | 20 |  | No |  |  |  |
| 21  | If "Yes," explain in Part VI  Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services provided to that patient?   |    |  |    |  |  |  |

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Page **7** 

| Part V Facility Information (continue |
|---------------------------------------|
|---------------------------------------|

Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size from largest to smallest)

| How many non-hospital facilities did the organization operate during the tax year? |                             |  |  |  |
|--|-----------------------------|--|--|--|
| Name and address   | Type of Facility (Describe) |  |  |  |
| 1 See Add  | litional Data Table         |  |  |  |
| 2  |                             |  |  |  |
| 3  |                             |  |  |  |
| 4  |                             |  |  |  |
| 5  |                             |  |  |  |
| 6  |                             |  |  |  |
| 7  |                             |  |  |  |
| 8  |                             |  |  |  |
| 9  |                             |  |  |  |
| 10   |                             |  |  |  |

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011 Page **8** 

### Part VI Supplemental Information

Complete this part to provide the following information

Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part III, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 9, 10, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21

- 2 **Community health needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any community health needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

| obumn (10, 7, Part II), Part III, Insex 6, 8, 99, Part V, Jines 1, 11, 4, 5, 5, 6, 7, 11, 11, 12, 15, 16, 16, 16, 16, 10, 16, 10, 16, 10, 10, 10, 11, 10, 10, 10, 10, 10, 10   | Identifier                  | ReturnReference | Explanation   |
|--|-----------------------------|-----------------|---|
| 4, S., 6, 17, 111, 129, 154, 164, 186, 186, 186, 126, 27, 27, 27, 111, 128 at 2, 128 dates and assist the secondary guidelines, an assist the secondary guidelines, and an additional real sector of secondary guidelines, and an additional real sector of secondary guidelines and additional real sector of secondary guidelines and additional real sector of secondary guidelines and additional real sector of sector the program of sector of the sector of sector of sector of the sector of          | Schedule H, Part VI, Line 1 |                 |   |
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| accounts, ISAs, second vehicles, recreations vehicles, and an abditional real setals of later application of discount from that years the patient's remaining balance and it is exceeds the SONs will be agained to the patient's remaining balance of If the remaining balance after the charty care discount is between 5 and 100% of the patient's annual household income, an additional discount and Son will be applied to the patient's memory and balance If the remaining balance after the charty care discounts in between 5 and 100% of the patient's and the patient's second that the son applied to the patient's memory as been equally for the NN Jamsured Discount for hospital bills. Part 1, line 6 a Essential Health's Command that the sealth's 1 sonably filed for the NN Jamsured Discount for hospital bills. Part 1, line 6 a Essential Health's command that the sealth's 1 sonably filed for the NN Jamsured Discount for hospital bills. Part 1, line 6 a Essential Health, headquatered in Duluth, Minn , an integrated health's year and patient of the patient's medium sealth below that the website at www.essentahealth org. Essential Health, headquatered in Duluth, Minn , an integrated health system belowing patient's in Minneroda, Miscons is, North Dakota and parent corp ontion Part 1, line 7 give Alphachel Part 1, line 1 column (f) Bad debt expense that was subtracted from total expense in obtain the 3b of community benefits of the column (f) Bad debt expense that was subtracted from total expense amounted to 3 gives 12 and 1 membrane and part 1 membrane and the subtracted from total expense amounted to 3 gives 12 and 1 membrane and the column (f) Bad debt expense that was subtracted from total expense amounted to 3 gives 12 and 1 membrane and the column (f) Bad debt expense that was subtracted from total expense amounted to 3 gives 1 and 1 membrane and         |                             |                 | of \$100,000, must be below \$1 0,000 for a household of up to 2  |
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| additional dis count of 25% will be applied to the patient's remaining belance. Minnesote residents whose browshold income is less than \$125,000 may also be eligible for the MIN Uninsured Discount for hospital bills. Part I, in 65 Essential high part I, and the second of the country of the         |                             |                 | · · · · · · · · · · · · · · · · · · ·   |
| ncome is less than \$125,000 may also be eligible for the MN Uninsured Discount for hospital bills Part, like & Essentia Health \$1,000 miles with the provided of the third provided in the first schart health community annual report. The annual report is made available to the publi via the website at own wessentiahealth org Essentia Health, headquarters di no Duluth, Minn, is an integrated health system serving patients in Minnessta, Wiscosia is integrated health system serving patients in Minnessta, Wiscosia is integrated health system serving patients in Minnessta, Wiscosia is integrated health system diship and is Essentia Health \$1,000 miles in Minnessta is desired.  Solid miles of the service of the      |                             |                 | additional dis count of 25% will be applied to the patient's  |
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| believes that volunteers are a critical resource for improving<br>lives and communities Lakes Vybe St Jo seph' Medical Cente   |                             |                 | MAVA provides news, information, profe ssional development  |
| lives and communities Lakes Vybe St Jo seph' Medical Cente   |                             |                 | , ,,  |
| sponsored a "Lakes Vybe" lunc  |                             |                 | lives and communities Lakes Vybe St Jo seph' Medical Center   |
|  | <u> </u>                    |                 | sponsored a "Lakes Vybe" lunc  Schedule H (Form 990) 2011   |

| Identifier                             | ReturnReference | Explanation  |
|--|-----------------|--|
| Identifier Schedule H, Part VI, Line 1 | ReturnReference | heon This luncheon was coordinated by the Lakes Vybe committee for ages 21 to 40, offerin g educational programs and networking opportunities in order to enhance professional skill s and create a sense of belonging within the business community Member businesses are enc ouraged to sponsor a luncheon to share their message with the group Health Careers Class St Joseph's Medical Center collaborated with a local college and high school to provide a Health Careers Exploration course for high school juniors and seniors. The course included 34 sessions beginning January 2012 and concluded in May 2012 Students participated in classroom work, heard presentations by SJMC employees about their healthcare job cluster, and shadowed staff in various departments. Students were certified in Healthcare Provider Basic Life Support, taught by St Joseph's Medical Center. Students were eligible to receive college credit for the course. This class will continue to be available to students at Brainerd High School in subsequent years, based on evaluations of this year's program. Through presentations, SJMC was able to share not only the science behind various healthcare careers, but also the compassion that is needed to be a successful healthcare professional Discussions included the unique privilege healthcare professional Discussions included the unique privilege healthcare field Students benefited from seeing in action the interdependency of various disciplines needed to deliver quality care. The ethics presentation gave students to a broad scope of opportunities in the healthcare field Students benefited from seeing in action the interdependency of various disciplines needed to deliver quality care. The ethics presentation gave students the opportunity to explore the role of justice in decision-making. Over twenty-five St. Jos eph's employees demonstrated stewardship by giving of their time and sharing their experiences and knowledge with the students Hospitality was demonstrated by introducing students to staff throughout the fa |
|  |                 | and sharing their experie nces and knowledge with the students Hospitality was demonstrated by introducing students to staff throughout the facility during their initial tour, providing a meeting place for classes, and at times providing refreshments Many organizations collaborated to design, support and deliver a successful Health Care Careers class Students were exposed to a variety of technology in the healthcare setting, including digitalized radiology images, electronic medical records, ventilator, echocardiography, telemetry, and other patient care equipment. This project was a creative way to recognize and affirm the youth of our community and open their minds to possibilities they did not know existed in the realm of   |
|  |                 | community This certification prepared students for entry level j obs in area nursing homes, group homes, life-guarding and childcare where BLS is often req uired. Students discovered that goals they thought were prohibitive due to cost or length of time, were, in fact, attainable. This understanding was attributed to staff who openly shared their own stories and challenges in achieving their career goals. Part III, line 4 Discounts, charity care, and bad debt expense are accounted for as reductions to revenue. Bad debt expense on patient accounts would be identified as any balance on the account, less any previous payments and discounts, that has aged and is absent of any payments. If, during the collection process, it becomes known   |
|  |                 | that the patient qualifies for charity care, the amounts included within bad debt expense would be reclassified to charity care Part III, Line 4 Essentia Health St Joseph's Medical Center is in the process of hiring a 3rd party to track bad debt accounts in order to presumptively quantify accounts within bad debt expense that would have qualified for financial assistance under the Essentia Health St Joseph's Medical Center's financial assistance policy had the proper documentation been completed and filed. As that tracking w   |

Schedule H (Form 990) 2011 Page **8** 

| Identifier           | ReturnReference | Explanation   |
|----------------------|-----------------|---|
| Part VI, line 1 cont |                 | Part V, line 11h not applicable Part V, line 13g not applicable Part V, line 15e not applicable Part V, line 16e not applicable Part V, line 16e not applicable Part V, line 18c not applicable Part V, line 18c not applicable Part V, line 19d For patients known to qualify for the financial assistance program, discounts will be applied to billed amounts if the patient qualifies for discounted care and the billed amount will be fully discounted if the patient qualifies for free care Part V, line 20 not applicable Part V, line 21 not applicable |

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011 Page **8** 

| Identifier      | ReturnReference | Explanation  |
|-----------------|-----------------|--|
| Part VI, line 2 |                 | Needs assessment Describe how the organization assesses the health care needs of the communities it serves, in addition to any needs assessments reported in Part V, Section B Essentia Health St Joseph's Medical Center performs a periodic community survey of its primary, secondary, and tertiary service areas This survey includes demographic composition and trends and healthcare service utilization in major diagnostic categories This information is used for planning and improving new and existing services. In addition, Essentia Health St Joseph's leadership participates in a variety of community activities which provide an opportunity to understand healthcare needs. Finally, a telephone survey of residents in the primary service area has been deployed at intervals to help the organization understand the community's perceptions around such issues as access to care. |

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011 Page **8** 

| Identifier      | ReturnReference | Explanation   |
|-----------------|-----------------|---|
| Part VI, line 3 |                 | Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's Financial Assistance policy Essentia Health St Joseph's Medical Center has brochures which include Financial Assistance information, Financial Assistance application and contact information on other federal and state government programs The availability of financial assistance is advertised prominently throughout the hospital including waiting room areas, the emergency room and at information desks As a part of the intake process, patients are provided the brochures explaining their financial assistance options. Patients also receive this information upon discharge. If during the patient's stay it is determined that they would be in need of financial assistance, a financial counselor will meet with the patient or their family to go over their financial assistance options including federal or state governmental programs or charity care. Financial counselors will assist patients with the application process, mailing and follow-up. Staff have been |
|                 |                 | trained to refer patients to the financial counselor whenever a<br>financial need is determined to exist Financial assistance<br>information is provided to patients with billing letters as well   |

Schedule H (Form 990) 2011

| Identifier      | ReturnReference | Explanation   |
|-----------------|-----------------|---|
| Part VI, line 4 |                 | Explanation  Community information Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves. Essentia Health St Joseph's Medical Center is located in Brainerd, MN. Essentia Health St Joseph's Medical Center is a part of the larger Essentia Health St Joseph's Medical Center operates 1 hospital and 12 clinics that serve the communities of Brainerd, Baxter, Pierz, Pequot Lakes, Pine River, Pillager, Cross Lake, and Hackensack. The overall community is classified as a combination of suburban and rural. Essentia Health St. Joseph's Medical Center and its related clinics cover a service region of approximately 112,000 people. The service region age distribution is 22.6% under the age of 18,57.6% between the ages of 18, and 65, and 19.8% over the age of 65. The racial makeup of the service region is 95.3% Caucasian, 0.5% Black or African American, 2.3% American Indian or Alaskan Native, 0.3% Asian, 0.1% Pacific Islander or Hawaiian, 1.3% two or more races, and 0.2% other. The gender split ratio is 50.3% women and 49.7% men. The average income for the service area is approximately \$53,000. Approximately 8.8% of the population falls below the federal poverty guidelines. Essentia Health St. Joseph's Medical Center, along with Essentia Health is committed to serve patients regardless of their ability to pay 4.4% net revenue dollars were from self pay patients. In addition, approximately 26.2% of their net revenue dollars were Medicaid recipients. Essentia Health St. Joseph's Medical Center is part of a larger system, Essentia Health Essentia Health St. Joseph's Medical Center is part of a larger system, Essentia Health Essentia Health St. H |
|                 |                 | care There are 3 other hospitals outside of the Essentia Health<br>umbrella that service the community  |

| Identifier      | ReturnReference | Explanation  |
|-----------------|-----------------|--|
| Part VI, line 5 |                 | Provide any other information important to describing how the organization's hospitals or other health care facilities further its exempt purpose by promoting the health of the community Essentia Health St Joseph's Medical Center's board of directors consists of 5 members of the community it serves, 6 employed physicians who live in the community and 2 members employed by an affiliated organization Essentia Health St Joseph's Medical Center has an open Medical Staff, so any qualified physician of the community is allowed to apply All applicants that apply must meet the credentialing standards and be approved by our governing board in order to come and provide services in our system. Any surplus funds are reinvested into the hospital by adding new capital equipment or buildings or replacing existing capital through the annual budgeting process. Essentia Health St Joseph's Medical Center is a part of a larger system Essentia Health. As a non-profit organization, Essentia Health is focused on reinvesting surplus revenues into medical training, programs and technology that improve patient care. We are also committed to eliminating geographic barriers to care. Two of the most significant investments in 2012 were in the areas of telehealth and electronic medical records, technologies that link rural patients and physicians with medical specialists at Essentia's medical centers in Fargo, ND, and Duluth, MN. We also continue to replace and upgrade facilities and technology, like MRIs, CT scanners and ambulatory infusion centers to ensure patients in rural communities have access to these services in their home communities. We are also investing in the development of medical homes, which are designed to improve health outcomes for patients, particularly those with chronic diseases. Much of this work is not fully reimbursed by state or federal programs, so Essentia Health assumes responsibility for medical home costs. We also support the health of our communities through active research and clinical trials through the Es |
|                 |                 | on the needs of rural Americans  |

| Identifier                 | ReturnReference | Explanation   |
|----------------------------|-----------------|---|
| Identifier Part VI, line 6 |                 | Explanation  If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served Essentia Health St Joseph's Medical Center is part of Essentia Health, an integrated health system of 16 hospitals, 65 clinics and several long-term care facilities in four states. Minnesota, Wisconsin, North Dakota and Idaho. The health system serves a predominantly rural population whose median incomes generally fall below averages of the states where they live. The presence of our clinics and hospitals ensures that people with few economic resources don't have to drive an hour or more to receive basic (and in some cases life-saving) medical care. In addition to staffing hospitals and clinics in federally-recognized underserved areas, we support the health of our communities through an active outreach program that brings specialists like oncologists, cardiologists, neurologists and others into our smaller communities. This eliminates barriers to care for many patients, particularly those who are elderly, living on low incomes, or are faced with other challenges that make it difficult to travel long distances for care. Our size and integrated structure allow us to offer patients services often found only in larger urban settings. Services ranging from chemotherapy to congestive heart failure management and hospice are available to patients in many of the rural communities we serve. Essentia Health also supports the health of our rural communities through active research and clinical trials, through the Essentia Institute of Rural Health. The Institute conducts clinical, translational and health services research with a primary focus on the needs of rural Americans. Essentia Health is also serving patients through the use of the Epic electronic health record (EHR). The vast majority of Essentia's hospitals and clinics were using a fully-integrated EHR for patient care. Technology like the electronic health record and |
|                            |                 | of health care delivery, particularly in rural areas, in the years to come  |

Schedule H (Form 990) 2011 Page **8** 

| Identifier      | ReturnReference | Explanation  |
|-----------------|-----------------|--|
| Part VI, Line 7 |                 | Essentia Health St Joseph's Medical Center files a community benefit report in Minnesota |

Schedule H (Form 990) 2011

# Software ID: Software Version:

**EIN:** 41-0695602

Name: St Joseph's Medical Center

# Form 990 Schedule H, Part V Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

| Recognized as a Hospital Facility  |                                |
|--|--------------------------------|
| Section C. Other Facilities That Are Not Licensed,<br>Registered, or Similarly Recognized as a Hospital Facility<br>(list in order of size from largest to smallest) |                                |
| How many non-hospital facilities did the organization operate during the tax year?12   |                                |
| Name and address   | Type of Facility<br>(Describe) |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |
| Essentia Health St Joseph's-Brainerd Cl<br>2024 South 6th Street<br>Brainerd, MN 56401   | Multi-Specialty Clinic         |

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Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization St Joseph's Medical Center DLN: 93493123005413 OMB No 1545-0047

Employer identification number

41-0695602

## **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Inspection

| Part I General Inform   | nation on Grants       | and Assistance   |                              |   |   | <b>I</b>                               |                                       |
|---|------------------------|--|------------------------------|---|---|--|---------------------------------------|
| 1 Does the organization mai<br>the selection criteria used              |                        |  |                              |   |   |  | ▽ Yes                                 |
| 2 Describe in Part IV the org   | ganızatıon's procedur  | es for monitoring the use  | e of grant funds in the l    | Inited States                             |   |  |                                       |
| Form 990, Part IV   | V, line 21 for any r   | Governments and ecipient that received of the state of th | I more than \$5,000.         | Check this box if n                       | o one recipient rece                                  | ived more than \$5,0                   | 00. Use                               |
| (a) Name and address of organization or government                      | <b>(b)</b> EIN         | (c) IRC Code section if applicable   | (d) A mount of cash<br>grant | (e) A mount of non-<br>cash<br>assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
| (1) PINES AREA MEDICAL<br>ASSOCIATIONPO BOX 460<br>HACKENSACK, MN 56452 | 20-8943901             | 501(c)(3)  | 6,000                        |   |   |  | GENERAL SUPPORT                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
|   |                        |  |                              |   |   |  |                                       |
| 2 Enter total number of sect  |                        | =  |                              |   |   |  | 1                                     |
| 3 Enter total number of othe  | r organizations listed | in the line 1 table  |                              |   |   | <u> </u>                               | 0                                     |

| (a)Type of grant or assistance | (b)Number of recipients | (c)A mount of<br>cash grant | (d)A mount of non-cash assistance | (e)Method of valuation<br>(book,<br>FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|-------------------------|-----------------------------|-----------------------------------|--|---------------------------------------|
|                                |                         |                             |                                   |  |                                       |
|                                |                         |                             |                                   |  |                                       |
|                                |                         |                             |                                   |  |                                       |
|                                |                         |                             |                                   |  |                                       |
|                                |                         |                             |                                   |  |                                       |
|                                |                         |                             |                                   |  |                                       |

| Part IV Suppleme           | ental Information. Complete t | this part to provide the information required in Part I, line 2, and any other additional information.  |
|----------------------------|-------------------------------|---|
| Identifier                 | Return Reference              | Explanation   |
| Schedule I, Part I, Line 2 |                               | Procedures for monitoring use of grant funds Essentia Health St Joseph's Medical Center's management reviews the grant activity by reviewing and documenting each expenditure request and approving the expense |

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DLN: 93493123005413

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

**Compensation Information** For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

| Name    | of   | the | orga   | niza | tion |
|---------|------|-----|--------|------|------|
| St Jose | ph's | Med | ical C | ente | r    |

**Employer identification number** 

41-0695602

| Pa | rt I Questions Regarding Compensation   | n         |  |            |     |    |
|----|---|-----------|--|------------|-----|----|
|    |   |           |  |            | Yes | Νo |
| 1a | Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part III   |           |  |            |     |    |
|    | First-class or charter travel   | Г         | Housing allowance or residence for personal use              |            |     |    |
|    | Travel for companions   | Г         | Payments for business use of personal residence              |            |     |    |
|    | Tax idemnification and gross-up payments  | Γ         | Health or social club dues or initiation fees                |            |     |    |
|    | Discretionary spending account  | Γ         | Personal services (e g , maid, chauffeur, chef)              |            |     |    |
| b  | If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc   |           |  | 1b         |     |    |
| 2  | Did the organization require substantiation prior to a officers, directors, trustees, and the CEO/Executive |           |  | 2          |     |    |
| 3  | Indicate which, if any, of the following the organizationganization's CEO/Executive Director Check all the  | nat apply | y  |            |     |    |
|    | Compensation committee  |           | ' '  |            |     |    |
|    | ✓ Independent compensation consultant   | <u> </u>  | Compensation survey or study                                 |            |     |    |
|    | Form 990 of other organizations   | <u>~</u>  | Approval by the board or compensation committee              |            |     |    |
| 4  | During the year, did any person listed in Form 990, or a related organization                               | Part VII  | , Section A, line 1a with respect to the filing organization |            |     |    |
| а  | Receive a severance payment or change-of-control  | paymen    | t?   | 4a         |     | Νo |
| b  | Participate in, or receive payment from, a suppleme   | ntal non  | qualified retirement plan?                                   | 4b         | Yes |    |
| С  | Participate in, or receive payment from, an equity-b  | ased co   | mpensation arrangement?                                      | <b>4</b> c |     | Νo |
|    | If "Yes" to any of lines 4a-c, list the persons and pr  | ovide th  | e applicable amounts for each item in Part III               |            |     |    |
|    | Only 501(c)(3) and 501(c)(4) organizations only mu  | ıst comp  | olete lines 5-9.   |            |     |    |
| 5  | For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of             | lıne 1a,  | did the organization pay or accrue any                       |            |     |    |
| а  | The organization?   |           |  | 5a         |     | Νo |
| b  | Any related organization?   |           |  | 5b         |     | No |
|    | If "Yes," to line 5a or 5b, describe in Part III  |           |  |            |     |    |
| 6  | For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of         | lıne 1a,  | did the organization pay or accrue any                       |            |     |    |
| а  | The organization?   |           |  | 6a         |     | No |
| b  | Any related organization?   |           |  | 6b         |     | No |
|    | If "Yes," to line 6a or 6b, describe in Part III  |           |  |            |     |    |
| 7  | For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," of   |           |  | 7          |     | No |
| 8  | Were any amounts reported in Form 990, Part VII,  |           |  |            |     |    |
|    | subject to the initial contract exception described in Part III   | n Regs s  | section 53 4958-4(a)(3)? If "Yes," describe                  |            |     |    |
|    |   |           |  | 8          |     | No |
| 9  | If "Yes" to line 8, did the organization also follow the section 53 4958-6(c)?                              | e rebutta | able presumption procedure described in Regulations          | 9          |     |    |

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name                        |             | (B) Breakdown of                             | W-2 and/or 1099-MI | SC compensation                           | (C) Retirement and             | ( <b>D)</b> Nontaxable | (E) Total of columns | (F) Compensation                                |
|---------------------------------|-------------|--|--------------------|---|--------------------------------|------------------------|----------------------|---|
|                                 |             | (i) Base (ii) Bonus & incentive compensation |                    | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits               | (B)(ı)-(D)           | reported in prior<br>Form 990 or<br>Form 990-EZ |
| (1) Troy Couture MD             | (I)<br>(II) | 0<br>279,542                                 | 0                  | 0<br>3,750                                | 0<br>12,250                    | 0<br>13,153            | 0<br>308,695         | C   |
| (2) Vanessa Menghini<br>MD      | (I)<br>(II) | 0<br>163,886                                 | 0                  | 0<br>2,563                                | 0<br>8,962                     | 0<br>21,316            | 0<br>196,727         | (   |
| (3) Thomas Prusak               | (I)<br>(II) | 0<br>341,993                                 | 0<br>106,548       | 0<br>8,810                                | 0<br>91,747                    | 0<br>24,898            | 0<br>573,996         | (   |
| (4) Janı Wıebolt                | (I)<br>(II) | 261,684<br>0                                 | 0 0                | 137<br>0                                  | 12,250<br>0                    | 17,924<br>0            | 291,995<br>0         | (   |
| (5) Patrıcıa DeLong             | (I)<br>(II) | 195,942<br>0                                 | 0                  | 255<br>0                                  | 10,003                         | 9,570<br>0             | 215,770<br>0         | (   |
| (6) Barb Anderson               | (I)<br>(II) | 150,577<br>0                                 | 0                  | 255<br>0                                  | 7,910<br>0                     | 16,929<br>0            | 175,671<br>0         | (   |
| (7) David Boran MD              | (I)<br>(II) | 0<br>278,305                                 | 0                  | 0<br>6,089                                | 0<br>12,250                    | 0<br>15,015            | 0<br>311,659         | (   |
| (8) MARK HAECKER<br>MD          | (I)<br>(II) | 467,713<br>0                                 | 0                  | 267<br>0                                  | 12,250<br>0                    | 16,678<br>0            | 496,908<br>0         | (   |
| (9) ERIC CRABTREE<br>MD         | (ı)<br>(ıı) | 367,412<br>0                                 | 0                  | 160<br>0                                  | 12,250                         | 17,367<br>0            | 397,189<br>0         | (   |
| (10) COREY<br>ANDERSON MD       | (I)<br>(II) | 316,586<br>0                                 | 25,000<br>0        | 142<br>0                                  | 6,346<br>0                     | 19,807<br>0            | 367,881<br>0         | (   |
| (11) SUBBA RAJU MD              | (I)<br>(II) | 304,947<br>0                                 | 0                  | 1,175<br>0                                | 12,250<br>0                    | 17,678<br>0            | 336,050<br>0         | (   |
| (12) DOUGLAS VAN<br>STEENWYK MD | (I)<br>(II) | 304,307<br>0                                 | 0                  | 766<br>0                                  | 12,250                         | 18,367<br>0            | 335,690<br>0         | (   |
| (13) NICHOLAS<br>BERNIER MD     | (I)<br>(II) | 196,431<br>0                                 | 0                  | 2,261                                     | 9,744<br>0                     | 12,845                 | 221,281              | (   |
| (14) BONITA<br>GRONEBERG        | (I)<br>(II) | 104,945<br>0                                 | 0                  | 392<br>0                                  | 4,349<br>0                     | 6,286<br>0             | 115,972              | (   |
|                                 |             |  |                    |   |                                |                        |                      |   |
|                                 |             |  |                    |   |                                |                        |                      |   |

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Identifier                     | Return<br>Reference | Explanation  |
|--------------------------------|---------------------|--|
| Schedule J,<br>Part I, Line 3  |                     | Establishing CEO's compensation Essentia Health St Joseph's Medical Center relied on Essentia Health Central's, supporting organization of Essentia Health St Joseph's Medical Center's President's compensation a compensation committee, independent compensation consultant, written employment contract, compensation survey or study, and approval by the board or compensation committee   |
| Schedule J,<br>Part I, Line 4b |                     | Supplemental nonqualified retirement plan Amounts related to participating in a supplemental nonqualified retirement plan are reported in Schedule J, Part II, Column C, and amounts related to receiving payment from a supplemental nonqualified retirement plan are reported in Schedule J, Part II, Column B (iii) The following individual listed in Form 990, Part VII, Section A, Line 1a participated in a supplemental nonqualified retirement plan during the year The individual did not received payment during the year Thomas Prusak (Critical Access Group) \$0 Critical Access Group's nonqualified retirement plan is offered to Critical Access Group executives There is a minimum two year vesting date, benefits are subject to income taxes upon vesting, and benefits are payable from Critical Access Group's general assets |

Schedule J (Form 990) 2011

Schedule K (Form 990)

**Supplemental Information on Tax Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493123005413

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

St Joseph's Medical Center

Employer identification number

44 0505500

| Σί.   | 41-0695602  |                     |             |                 |           |                   |              |                                 |            |              |    |   |   |                       |    |
|---|---|---------------------|-------------|-----------------|-----------|-------------------|--------------|---------------------------------|------------|--------------|----|---|---|-----------------------|----|
| P   | art I Bond Issues   |                     |             |                 |           |                   |              |                                 |            | •            |    |   |   |                       |    |
|   | (a) Issuer Name   | (b) Issuer EIN      | (c) CUSIP # | (d) Date Issued | (e) Issue | Price             | (f)          | <b>)</b> Description            | of Purpose | (g) Defeased |    | (h) On<br>Behalf of<br>Issuer                 |   | (i) Pool<br>financing |    |
|   |   |                     |             |                 |           |                   |              |                                 |            | Yes          | No | Yes   | No '  | /es                   | No |
| A   | DULUTH ECONOMIC<br>DEVELOPMENT AUTHORITY                        | 41-6005105          | 26444CGH9   | 03-19-2004      | 143,05    | 54,517            | SERI<br>SCHI | IES 2004 (S<br>EDULE 0)         | EE         |              | X  |   | х   |                       | X  |
| В   | MN AGRICULTURAL AND<br>ECONOMIC DEVELOPMENT<br>BOARD            | 41-6007162          | 6049202M9   | 06-25-2010      | 109,53    | 35,000            |              | IES 2010 (S<br>EDULE 0)         | EE         |              | Х  |   | ×   |                       | Х  |
| С   | MN AGRICULTURAL AND<br>ECONOMIC DEVELOPMENT<br>BOARD            | 41-6007162          | 6049202P2   | 03-29-2011      | 25,49     | 01,071            |              | SERIES 2011 (SEE<br>SCHEDULE 0) |            |              | Х  |   | ×   |                       | Х  |
| P   | art II Proceeds   | •                   |             |                 |           |                   |              | _                               |            |              |    |   |   |                       |    |
|   |   |                     |             |                 | -         | A                 |              | E                               |            |              | С  |   | D   |                       |    |
| 1   | A mount of bonds retired  |                     |             |                 |           | 8,365,000 559,327 |              |                                 | 559,327    | 7 C          |    |   | 0   |                       |    |
|   | 2 Amount of bonds defeased 3 Total proceeds of issue            |                     |             |                 |           | 0                 | 0 0          |                                 | 0          |              |    | <u> </u>                                      |   |                       |    |
| 3   | Gross proceeds in reserve fun-                                  | ds                  |             |                 |           | 9,621             |              |                                 | 13,388,245 |              |    |   |   |                       |    |
| 4   | Capitalized interest from proce                                 |                     |             |                 |           |                   | 7,647 0      |                                 |            |              | C  | 1   |   |                       |    |
| 5   | Proceeds in refunding escrow                                    | eus                 |             |                 |           | 16                | 5,838 0      |                                 |            |              |    | - 0   | <u>                                     </u>  |                       |    |
| 6   | Issuance costs from proceeds                                    |                     |             |                 |           | 100               | 0            |                                 | 11 520     | 197 306      |    |   | <u>                                     </u>  |                       |    |
| 7<br>8  | Credit enhancement from proc                                    |                     |             |                 |           | 106               | ,460         |                                 | 41,520     | 187,296      |    | <u>'                                     </u> |   |                       |    |
| <del>  8</del><br>  9   | Working capital expenditures f                                  |                     |             |                 |           |                   | 0            |                                 | 0          |              |    |   | <u>'                                     </u> |                       |    |
| 10  | Capital expenditures from prod                                  |                     |             |                 |           |                   | 0            | 0 4,955,000                     |            | 13,200,949   |    | <u></u>                                       |   |                       |    |
| 11  | O ther spent proceeds   |                     |             |                 |           | 8,610             |              |                                 |            | +            |    | 0   |   |                       |    |
| 12  |   |                     |             |                 |           | 8,010             | 0,307        | 07 5,789,718                    |            |              |    | 1   |   |                       |    |
| 13  | Year of substantial completion                                  |                     |             |                 | 20        | 2004 2011         |              |                                 | 11         |              |    |   | <u>' I                                   </u> |                       |    |
| _   | ·   |                     |             |                 | Yes       | No.               | ,            |                                 |            | Yes          | 1  | No  | Yes   |                       | No |
| 14  | Were the bonds issued as part                                   | of a current refund | ng issue?   |                 | Х         |                   |              | Х                               |            |              |    | Х   |   |                       |    |
| 15  | 15 Were the bonds issued as part of an advance refunding issue? |                     |             |                 | х         |                   |              | Х                               |            |              | X  |   |   |                       |    |
|   | 16 Has the final allocation of proceeds been made?              |                     |             | X               |           |                   |              | Х                               |            |              | Х  |   |   |                       |    |
| 17 Does the organization maintain adequate books and records to support the final |   |                     |             | X               |           |                   | X            |                                 | ×          |              |    |   |   |                       |    |
|   | allocation of proceeds?   |                     |             |                 |           |                   |              | _ ^                             |            | ^            |    |   |   |                       |    |
| Ľ   | rt IIII Private Business U                                      | se                  |             |                 |           | A                 |              | l 6                             | 3          |              | С  |   |   | D                     |    |
|   |   |                     |             |                 | Yes       | No.               | •            | Yes                             | No         | Yes          | Ť  | No  | Yes   | Ť                     | No |
| Ī   |   |                     |             |                 | _         | 1                 |              |                                 |            |              |    |   | 1   | -                     |    |

property financed by tax-exempt bonds?

financed property?

Was the organization a partner in a partnership, or a member of an LLC, which owned

Are there any lease arrangements that may result in private business use of bond-

Χ

Χ

Χ

Χ

| Sche   | dule K (Form 990) 2011  |              |     |     |     |     |      |     |     | Page <b>2</b> |
|--------|---|--------------|-----|-----|-----|-----|------|-----|-----|---------------|
| Par    | Private Business Use (Continued)  |              |     |     |     |     |      |     | •   |               |
|        |   |              |     | Α   |     | В   |      | C   |     | D             |
| _      | Are there any management or compare contracts that may recult in private  | . huainaaa   | Yes | No  | Yes | No  | Yes  | No  | Yes | No            |
| 3a     | Are there any management or service contracts that may result in private use?   | e business   |     |     |     | X   |      | X   |     |               |
| b      | If 'Yes' to line 3a, does the organization routinely engage bond counsel or counsel to review any management or service contracts relating to the fir property?   |              |     |     |     |     |      |     |     |               |
| c      | Are there any research agreements that may result in private business us financed property?   | se of bond-  |     |     |     | х   |      | х   |     |               |
| d      | If 'Yes' to line 3c, does the organization routinely engage bond counsel or counsel to review any research agreements relating to the financed prope  |              |     |     |     |     |      |     |     |               |
| 4      | Enter the percentage of financed property used in a private business use other than a section 501(c)(3) organization or a state or local governmen  |              |     | 0 % |     | 0 % |      | 0 ' | %   | •             |
| 5      | Enter the percentage of financed property used in a private business use unrelated trade or business activity carried on by your organization, anoth 501(c)(3) organization, or a state or local government |              |     |     |     | 0 % |      | 0 ' | %   |               |
| 6      | Total of lines 4 and 5  |              |     |     |     | 0 % |      | 0 % | )   |               |
| 7      | Has the organization adopted management practices and procedures to e post-issuance compliance of its tax-exempt bond liabilities?  | nsure the    |     |     | Х   |     | Х    |     |     |               |
| Par    | t IV Arbitrage  |              |     |     |     |     |      |     |     |               |
|        |   | Α            | _   |     | В   |     | c    |     | D   |               |
| _      | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and  | Yes          | No  | Yes | No  | Ye  | es . | No  | Yes | No            |
| 1      | Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?   |              | х   |     | ×   |     |      | x   |     |               |
| 2      | Is the bond issue a variable rate issue?  |              | Х   | Х   |     |     |      | Х   |     |               |
| 3a     | Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?  |              | х   |     | х   |     |      | Х   |     |               |
| b      | Name of provider  | 0            |     | 0   |     | 0   |      |     |     |               |
| С      | Term of hedge   |              |     |     |     |     |      |     |     |               |
| d      | Was the hedge superintegrated?  |              |     |     |     |     |      |     |     |               |
| e      | Was a hedge terminated?   |              |     |     |     |     |      |     |     |               |
| <br>4a | Were gross proceeds invested in a GIC?  | <del> </del> |     |     | X   |     |      | X   |     |               |

#### Part V Procedures To Undertake Corrective Action

Did the bond issue qualify for an exception to rebate?

Was the regulatory safe harbor for establishing the fair market

Were any gross proceeds invested beyond an available temporary

Χ

Χ

Χ

Χ

289

#### Part VI Supplemental Information

Name of provider

value of the GIC satisfied?

Term of GIC

period?

C

5

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

| Identifier   | Return<br>Reference | Explanation |
|--------------|---------------------|-------------|
| See Schedule | 0                   |             |
| <b>o</b>     |                     |             |

CITIGROUP & PIPER

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Χ

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493123005413

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

| Name of the organization<br>St Joseph's Medical Center | Employer identification number |
|--|--------------------------------|
| St Joseph 3 Fledical Cellici                           | 41-0695602                     |

| ldentifier       | Return Reference | Explanation  |
|------------------|------------------|--|
| FORM 990, PART C |                  | DOING BUSINESS AS Essentia Health St Joseph's Medical Center |

| ldentifier                     | Return<br>Reference | Explanation  |
|--------------------------------|---------------------|--|
| Form 990,<br>Part I, Line<br>1 |                     | Organization's mission St Joseph's Medical Center is committed to providing high quality, compassionate and ethical care in an environment where a spirit of community prevails, where human and spiritual needs are met, and where respect, dignity, and justice are valued and promoted "Care of the sick must rank above and before all else so that they may be served as Christ" Rule of Benedict, Chapter 6 FORM 990, PART III, LINE 1 Organization's mission St Joseph's Medical Center is committed to providing high quality, compassionate and ethical care in an environment where a spirit of community prevails, where human and spiritual needs are met, and where respect, dignity, and justice are valued and promoted "Care of the sick must rank above and before all else so that they may be served as Christ" Rule of Benedict, Chapter 6 |

| ldentifier                       | Return<br>Reference | Explanation   |
|----------------------------------|---------------------|---|
| Form 990,<br>Part III,<br>Line 4 |                     | Program service accomplishments St Joseph's Medical Center dba Essentia Health St Joseph's Medical Center is organized and operated exclusively for charitable, religious, educational and scientific purposes. Essentia Health St Joseph's Medical Center is organized and operated to own, maintain, operate and conduct, directly or indirectly, and to assist and coordinate activities of facilities for health care, education, care for the aged and social services in accordance with the charitable works tradition of the Roman Catholic Church. In keeping with this specific purpose, all works shall be carried out in accordance with the charism of the Benedictine sisters. Benevolent Association, a Minnesota nonprofit corporation. Essentia Health St Joseph's Medical Center provides healthcare services to the Brainerd Lakes area through inpatient and outpatient health care services in a five county area. In addition to traditional hospital services, the facility has a 24-hour emergency department, intensive care, mental health services, chemical dependency services and hospital based clinic services. St Joseph's provides these services without regard to an individual's race, creed, sec, national origin, handicap, age or ability to pay. Essentia Health St Joseph's Medical Center employs approximately 900 full time equivalents. The hospital had a total of 162 licensed beds which provided for over 22,000 hospital patient days, over 168,000 outpatient visits, and over 37,000 hospital based clinic visits during the fiscal year ended June 30, 2012. Essentia Health St. Joseph's Medical Center provided over \$1,112,000 in charity care as well as an additional \$6,011,000 of costs incurred in excess of Medical payments received during the fiscal year ended June 30, 2012. Further community benefits provided during the fiscal year ended June 30, 2012. Further community benefits provided during the fiscal year include community services of over \$77,000 continuing education programs for health care professionals of over \$243,000, and cash |

| ldentifier                   | Return<br>Reference | Explanation   |
|------------------------------|---------------------|---|
| Form 990, Part V,<br>Line 1a |                     | 1099 Reporting Beginning in 2011, vendor payments and Form 1099's were processed through Essentia Health on behalf of certain supported organizations |

| Identifier                   | Return<br>Reference | Explanation   |
|------------------------------|---------------------|---|
| Form 990,<br>Part VI, Line 6 |                     | Members of Organization Essentia Health Central may elect one or more members of the governing body as described in Schedule O Part VI Line 7a Essentia Health, Benedictine Sisters Benevolent Association and Essentia Health Central have reserved powers with respect to Essentia Health St Joseph's Medical Center as described in Schedule O Part VI Line 7b |

| ldentifier                    | Return<br>Reference | Explanation  |
|-------------------------------|---------------------|--|
| Form 990, Part VI,<br>Line 7a |                     | Member with right to elect governing body. According to its Bylaws, Essentia Health Central shall appoint and remove Essentia Health St. Joseph's Medical Center's governing body. |

| Identifier                       | Return<br>Reference | Explanation  |
|----------------------------------|---------------------|--|
| Form 990,<br>Part VI,<br>Line 7b |                     | Members with right to approve governing body decision. Essentia Health St. Joseph's Medica I Center is a subsidiary of Essentia Health, whose Board of Directors has reserved powers with respect to this corporation and its subsidiaries, and all of the other direct and indirect subsidiaries of Essentia Health (collectively, the "Systemt") Essentia Health's reserved powers are as follows: Strategic and Business Plans. Authority to create, and to appro ve, the System's strategic and business plans. Mission Authority to create, and to appro ve, the mission, purpose and vision statements for all entities in the System by the affir mative vote of at least 67% of the Essentia Health board of directors. Debt. Approval of the incurrence of debt by, and the creation of all mortgages, liens, security interests, or other encurrenances on the assets of, all entities in the System in excess of the single or annual aggregate dollar limbs prescribed in writing by the Essentia Health board of directors, and the authority to cause all entities in the System to participate in Systembor rowing. Governing instruments. Authority to cause, and to approve, all mergers, consolidations, and dissolutions of all entities in the System Mortly to cause, and to approve, all mergers, consolidations, and dissolutions, only externs and the authority to cause, and to approve, all mergers, consolidations, and dissolutions, of all entities in the System Mortly to cause, and to approve, all finite and solutions, point ventices and the authority to cause, and to approve, all affiliations, and ventices and the all shallons and solutions of all entities in the System Tensfer of Assets Within the System Authority to transfer assets, including cash, between and among entities within the System provided, however, that Essentia Health be all the allocated and the secular entities of the Catholic entities of all entities or obligations under any bond or other financing documents, (b) from the Catholic entities within the System System System System System S |

| ldentifier                       | Return<br>Reference | Explanation  |
|----------------------------------|---------------------|--|
| Form 990,<br>Part VI,<br>Line 7b |                     | f religious symbols, distinguishing elements and prayers. Official Catholic Directory. Aut hority to request the listing of qualified entities and facilities within the System in Thie Official Catholic Directory, subject to the approval of applicable Catholic authorities. Catholic Health Association. Authority to require Catholic facilities and entities within the System to join the membership of the Catholic Health Association of the United States. Alienation of Stable Patrimony or Ecclesiastical Goods. Authority to approve alienation of either stable patrimony or other ecclesiastical goods in the System if such goods involved in a specific transaction approved by Essentia Health pursuant to Section 2.8(g) or 2.8(h) of the Affiliation Agreement have a dollar value equal to or greater than 70% of the amount established from time to time that requires approval from the Holy See. Amendments. Authority to approve any amendments to the Articles of Incorporation or Bylaws of this corporation that would alter the number of Benedictine Sisters of St. Scholastica Monastery of Duluth or Benedictine Sisters Benevolent Association board of director members serving as members of this corporation's board of directors, authority to approve any amendments to the Articles of Incorporation or Bylaws of the Supported Organizations, as well as the Catholic Subsidiaries (as defined in the Affiliation Agreement), which could materially aff ect such entity's identity as a Catholic institution, including without limitation any amendment that would alter the number of Benedictine Sisters of St. Scholastica Monastery of Duluth or Benedictine Sisters Benevolent Association board of director members serving as members of such entity's board of directors, and authority to cause Essentia Health to make amendments to the Articles of Incorporation or Bylaws of the Supported Organizations, as well as the Catholic Subsidiaries, which amendments Benedictine Sisters Benevolent Association in good faith are necessary to preserve such entity's ide |

| Identifier                               | Return<br>Reference | Explanation  |
|--|---------------------|--|
| Form 990,<br>Part VI,<br>Line 7b<br>cont | The Tell ellice     | Essentia Health Central shall have the following reserved powers over the Central Region entities. Quality, Safety, and Service. Authority to recommend quality and safety plans for the Central Region. Mission, Vision and Values. Authority to create a mission and a vision that support the mission and sixion of Essentia Health, responsibility to oversee the mission performance, including charity care, of all facilities within the Central Region, responsibility to odopt the value of Essentia Health. Operating and Financial Performance. Responsibility to oversee the operating and financial performance of the Central Region and Financial Performance. Strategic Plans and Strategy Map. Authority to develop and recommend, based on Essentia Health context, regional and local strategic plans for the Central Region, authority to develop Central Region operating budgets and Strategic Plans for the Central Region, authority to develop Central Region of Approved Budgets and Strategic Plans. Responsibility to execute the approved capital and operating budgets and Strategic Plans Responsibility to execute the approved capital and operating budgets and strategic and business plans for the Central Region. Non-budgeted Expenditures. Authority to approve non-budgeted capital purchases and leases for Central Region Tacilities within dollar limits defined by Essentia Health. Accreditation and Licensure. Responsibility to oversee accreditation and licensure compliance for the facilities of the Central Region Affiliations, Acquisitions and Joint Ventures. Authority to approve darquisitions, and operation of all approved affiliations, joint ventures and other alliances with third parties within the Central Region of Directors. Authority to appoint directors of Brainerd Medical Center, Inc., and SJMC, with or without cause. Satisfaction Responsibility to execute, evaluate and oversee patient, family and customer satisfaction with responsibility to oversee implementation of Essentia Health human resource policies and procedures throughou |

| Identifier                        | Return<br>Reference | Explanation   |  |  |  |  |  |  |  |
|-----------------------------------|---------------------|---|--|--|--|--|--|--|--|
| Form 990,<br>Part VI, Line<br>11a |                     | Form 990 review process The 2011 Form 990 including all schedules was reviewed by Essentia Health Central's management and governing body on April 2ND, 2013 prior to filing with the Internal Revenue Service Essentia Health Central's Interim Chief Financial Officer led the review of the form and schedules and any questions were discussed Each current director of the governing body received a final copy of the 2011 Form 990 |  |  |  |  |  |  |  |

| Identifier                        | Return<br>Reference | Explanation  |
|-----------------------------------|---------------------|--|
| Form 990,<br>Part VI,<br>Line 12c |                     | Monitoring and enforcing Conflict of Interest policy Interested persons annually disclose relationships which might lead to a conflict of interest by completing a conflict of interest disclosure form Interested persons include any person in a position to exercise substantial influence over the organization. It includes but is not limited to any director, officer, management, employee, or committee member of Essentia Health or any of its affiliates. Essentia is responsible for the annual distribution of conflict of interest forms and review of disclosures for the governing bodies of Essentia and Essentia Operating Members and for senior management employees of Essentia. Transactions with parties with whom a conflict of interest exists may be undertaken only if all of the following are observed the conflict of interest is fully disclosed, the interested person with the conflict of interest doesn't participate in the approval of such transactions, if practical or appropriate, a competitive bid or comparable valuation is obtained, and the board or committee of the board has determined that the transaction is in the best interest of the organization. Disclosure by any interested person other than a board or committee member should be made to the Chief Executive Officer (or if she/he is the one with the conflict, then to the board chair), who will bring the matter to the attention of the board or an appropriate committee of the board. Disclosure involving board or committee members should be made to the board chair (or if she/he is the one with the conflict, then to the board or committee members should be made to the board or an appropriate committee of the board. The board or committee of the board will determine whether a conflict exists and if so, whether the contemplated transaction may be authorized as just, fair, and reasonable to Essentia or its affiliate(s). The decision of the board or a duly constituted committee of the board on these matters will be at its sole discretion, and its concern must be the welf |

| ldentifier                              | Return<br>Reference | Explanation  |
|---|---------------------|--|
| Form 990,<br>Part VI,<br>Line 15<br>A&B |                     | Process for determining compensation. The compensation committee of Essentia Health Central's Board of Directors is authorized to fulfill the Board's responsibilities regarding executive compensation consistent with Essentia Health Central's mission, values and tax-exempt status, and the compensation committee's charter. The compensation committee meets at least annually to carry out its responsibilities, which include but are not limited to, establishing, reviewing, and modifying, as appropriate, reasonable compensation and benefits for Essentia Health Central's executive officers and medical staff. The compensation committee engages qualified independent compensation advisors and provide objective and impartial comparative data and to express opinions on the total compensation reasonableness. The compensation committee may request its independent advisors to monitor comparability data and marketplace trends, make appropriate recommendations regarding salary ranges, and periodically review the market competitiveness of executives' compensation, the compensation committee will obtain and rely upon appropriate data as to comparability of the proposed compensation or adjustments. The compensation committee will adequately document the basis for its determination concurrently with making those determinations. The compensation committee minutes will include. The terms of the approved compensation and the date approved, the compensation committee members present during the review, discussion, and approval of the proposed compensation, identification of the comparability data obtained and relied upon by the compensation and how the data was obtained, any actions by a member of the compensation committee having a conflict of interest, and documentation of the basis for the determination. The year this process was last undertaken for Essentia Health Central's Chief Nursing Officer and Chief Medical Officer and Essentia Health St. Joseph's Medical Center's President and Center's Chief Quality Officer was 2007. |

| ldentifier                       | Return<br>Reference | Explanation  |  |  |  |  |  |  |
|----------------------------------|---------------------|--|--|--|--|--|--|--|
| Form 990,<br>Part VI, Line<br>19 |                     | Availability of governing documents, conflict of interest policy, & financial statements to the public Essentia Health Central makes its governing documents, conflict of interest policy, and financial statements available to the public upon request Essentia Health Central is part of Essentia Health's consolidated financial statements which are included in Essentia Health's annual report posted on Essentia Health's web site |  |  |  |  |  |  |

| ldentifier   | Return<br>Reference | Explanation   |
|--|---------------------|---|
| Form 990,<br>Part VII,<br>Section A,<br>Line 1a,<br>Column B |                     | Hours devoted to related organizations. The following individuals listed in Form 990, Part VII, Section A, Line 1a also devoted time each wieek to related organizations. Chuck Albrecht approximately 1 hour Sister Beverly Horn approximately 2 hours Robert McLean approximately 6 hours James Kraft approximately 1 hour Troy Couture, MD is employed by Essentia Health Brainerd Specialty Clinic 100% of his time is spent furthering the purpose of Essentia Health Central and related organizations. Vanessa Menghini, MD is employed by Essentia Health Brainerd Specialty Clinic 100% of her time is spent furthering the purpose of Essentia Health Central and related organizations. Thomas Prusak is employed by Critical Access Group as Essentia Health Central's President 100% of his time is spent furthering the purpose of Essentia Health and related organizations. Jani Wiebolt is employed as Essentia Health St. Joseph's Medical Center's President 100% of her time is spent furthering the purpose of Essentia Health Central and related organizations. Patricia DeLong is employed by Essentia Health St. Joseph's Medical Center as Chief Nursing Officer 100% of her time is spent furthering the purpose of Essentia Health Central and related organizations. David Boran, MD is employed by Essentia Health Brainerd Specialty Clinic 100% of his time is spent furthering the purpose of Essentia Health Central and related organizations. |

| ldentifier                   | Return<br>Reference | Explanation  |
|------------------------------|---------------------|--|
| Form 990, Part XI,<br>Line 5 |                     | Other Changes in Net Assets The total amount of other changes in net assets includes Unrealized loss on trading securities and swaps (\$3,127,709) |

| ldentifier                    | Return<br>Reference | Explanation   |  |  |  |  |  |
|-------------------------------|---------------------|---|--|--|--|--|--|
| Form 990, Part<br>XII, Line 3 |                     | Consolidated A-133 Essentia Health St Joseph's Medical Center, as part of Essentia Health's consolidated financial statements, was required and underwent a consolidated audit set forth in the Single Audit Act and OMB Circular A-133 The consolidated audit is reviewed by the Essentia Health Audit Committee |  |  |  |  |  |

| Identifier | Return<br>Reference | Explanation  |
|------------|---------------------|--|
| Schedule K |                     | Additional information/comments relating to the reporting of liabilities by related organizations. Essentia Health has an Obligated Group created under the Master Indenture which is composed of the following Members. Essentia Health St. Mary's Nedical Center, Essentia Health St. Mary's Nedical Center, Essentia Health St. Mary's Medical Center, Essentia Health St. Mary's Medical Center, Essentia Health St. Mary's Medical Center, Essentia Health Polinsky Medical Rehabilitation Center, Essentia Health St. Mary's Medical Center, Essentia Health West (the "Obligated Group Members" or the "Members of the Obligated Group"). The Members of the Obligated Group are jointly and severally obligated on all indebtedness evidenced or secured by Notes issued under the Master Indenture. The Series 2010 bonds are secured by Notes issued under the Master Indenture. The Obligated Group Members The Dultuth Clinic, Ltd., Essentia Health, Essentia Health St. Joseph's Medical Center, Essentia Health Essentia Health St. Mary's Detroit Lakes are the conduit borrow ers of the Series 2010 bonds. The conduit borrow ers, The Dultuth Clinic, Ltd., Essentia Health St. Joseph's Medical Center, and Essentia Health St. Mary's-Detroit Lakes are the conduit borrow ers of the Series 2010 bonds. The conduit borrow ers, The Dultuth Clinic, Ltd., Essentia Health St. Joseph's Medical Center, and Essentia Health St. Mary's-Detroit Lakes, have recorded a portion of the bond liability on their balance sheets which are consolidated with Essentia Health. The Obligated Group Member, Essentia Health Central and Essentia Health St. Mary's-Detroit Lakes are the conduit borrow ers of the Series 2011 bonds. The conduit borrow erse based which is consolidated with Essentia Health. Persentia Health Central and Essentia Health St. Mary's-Detroit Lakes has recorded a portion of the bond liability on its balance sheet which is consolidated with Essentia Health Schedule K, Part I, Line A, Column (c) Additional Cusip number 26444CGB2 Schedule K, Part I, Column (F) Descr |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data SCHEDULE R Related Or

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493123005413

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

| Name of the organization St Joseph's Medical Center  Employer identification number                |                                |   |                             |   |  |  |        |
|--|--------------------------------|---|-----------------------------|---|--|--|--------|
|  |                                |   |                             | 41-06956                                      | 02   |  |        |
| Part I Identification of Disregarded Entities (Comp  | lete if the organization       | on answered "Yes'                                   | ' on Form 990, P            | art IV, line 33.)                             |  |  |        |
| (a) Name, address, and EIN of disregarded entity   | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile (state<br>or foreign country) | ( <b>d)</b><br>Total income | <b>(e)</b><br>End-of-year assets              | <b>(f)</b><br>Direct controlling<br>entity |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
| Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during |                                | ıf the organizatior                                 | n answered "Yes'            | ' on Form 990, P                              | art IV, line 34 becau                      | se it had  | l one  |
| (a) Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code section  | (e) Public charity statu (if section 501(c)(3 | s Direct controlling entity                | (g)<br>Section 512(b)(13<br>controlled<br>organization |        |
|  |                                |   |                             |   |  | Yes  | No     |
| See Additional Data Table  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  |  |        |
|  |                                |   |                             |   |  | 1  |        |
| For Privacy Act and Paperwork Reduction Act Notice, see the Instruct                               | ions for Form 990.             | Cat No 50   | 1<br>0135Y                  | 1   | Schedule R (                               | Form 990   | ) 2011 |

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| (a)<br>Name, address, and EIN<br>of<br>related organization                            | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512- | <b>(f)</b><br>Share of total<br>Income | (g)<br>Share of end-of-<br>year<br>assets | (h)<br>Disproprtionate<br>allocations? |    | (i)<br>Code V—UBI<br>amount in box 20 of<br>Schedule K-1<br>(Forn 1065) | <b>(j</b><br>Gener<br>mana<br>partr | ral or<br>aging | <b>(k)</b><br>Percentage<br>ownership |
|--|--------------------------------|---|--------|---|--|---|--|----|---|-------------------------------------|-----------------|---------------------------------------|
|  |                                | Country                                       | J      | 514)  |  |   | L                                      |    |   |                                     |                 |                                       |
| <u> </u>   |                                |   |        |   |  |   | Yes                                    | No |   | Yes                                 | No              |                                       |
| (1) PMC-Gateway<br>Imaging LLC<br>109 Court Ave S<br>Sandstone, MN 55072<br>26-1634764 | Imaging ServiCES               | MN  | NA     | NONE  | 0                                      | 0   |  |    | 0   |                                     |                 | 0 %                                   |
|  |                                |   |        |   |  |   |  |    |   |                                     | 1 1             |                                       |
|  |                                |   |        |   |  |   |  |    |   |                                     |                 |                                       |
|  |                                |   |        |   |  |   |  |    |   |                                     |                 |                                       |
|  |                                |   |        |   |  |   |  |    |   |                                     |                 |                                       |
|  |                                |   |        |   |  |   |  |    |   |                                     |                 |                                       |
|  |                                |   |        |   |  |   |  |    |   |                                     |                 |                                       |
|  |                                |   |        | _   |  |   |  |    |   |                                     |                 |                                       |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a) Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e) Type of entity (C corp, S corp, or trust) | <b>(f)</b><br>Share of total<br>Income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | <b>(h)</b><br>Percentage<br>ownership |
|--|--------------------------------|---|-------------------------------------|---|--|---|---------------------------------------|
| (1) East Range Clinics Ltd<br>910 6th Ave N<br>Virginia, MN 55792<br>41-0909915  | Clinics                        | MN  | NA                                  | C corp  | 0                                      | 0   | 0 %                                   |
| (2) Essentia Health Insurance Services SPC Buckingham Sq 720 W Bay Rd PO 69 Grand Cayman, Cayman Islands KY1-1102 CJ 000000000 | Insurance                      | CJ  | NA                                  | Foreign Corp                                  | 0                                      | 0   | 0 %                                   |
|  |                                |   |                                     |   |  |   |                                       |
|  |                                |   |                                     |   |  |   |                                       |
|  |                                |   |                                     |   |  |   |                                       |
|  |                                |   |                                     |   |  |   |                                       |
|  |                                |   |                                     |   |  |   | Farms 000\ 2011                       |

(6)

| Pa         | rt V   | Transactions With Related Organizations (Complete if the organization answered "Yes                          | " on Form 990, Par        | t IV, line 34, 35, 3 | 5A, or 36.)             |          |        |  |
|------------|--|--|---------------------------|----------------------|-------------------------|----------|--------|--|
|            | Note.  | Complete line 1 if any entity is listed in Parts II, III or IV   |                           |                      |                         | Yes      | No     |  |
| <b>1</b> D | urıng th   | e tax year, did the orgranization engage in any of the following transactions with one or more related organ | ızatıons lısted ın Parts  | s II-IV?             |                         |          |        |  |
| а          | Recei  | ot of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity                         |                           |                      | 18                      | Yes      |        |  |
| b          | Gıft, g  | rant, or capital contribution to related organization(s)   |                           |                      | 11                      | •        | No     |  |
| c          | Gıft, g  | ant, or capital contribution from related organization(s)  |                           |                      | 10                      | Yes      |        |  |
| d          | Loans  | or loan guarantees to or for related organization(s)   |                           |                      | 10                      |          | No     |  |
| е          | Loans  | or loan guarantees by related organization(s)  |                           |                      | 16                      | •        | No     |  |
|            |  |  |                           |                      |                         |          |        |  |
| f          | Sale   | fassets to related organization(s)   |                           |                      | 11                      | :        | No     |  |
| g          | Purch  | ase of assets from related organization(s)   |                           |                      | 19                      | 1        | No     |  |
| h          | Excha  | nge of assets with related organization(s)   |                           |                      | 11                      | ١        | No     |  |
| i          | Lease  | of facilities, equipment, or other assets to related organization(s)   |                           |                      | 1                       | i        | No     |  |
|            |  |  |                           |                      |                         |          |        |  |
| j          | j Lease of facilities, equipment, or other assets from related organization(s)                   |  |                           |                      |                         |          |        |  |
| k          | k Performance of services or membership or fundraising solicitations for related organization(s) |  |                           |                      |                         |          |        |  |
| I          | I Performance of services or membership or fundraising solicitations by related organization(s)  |  |                           |                      |                         |          |        |  |
| m          | m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)  |  |                           |                      |                         |          |        |  |
| n          | n Sharing of paid employees with related organization(s)   |  |                           |                      |                         |          |        |  |
|            |  |  |                           |                      |                         |          |        |  |
| 0          | Reimb  | ursement paid to related organization(s) for expenses  |                           |                      | 10                      | Yes      |        |  |
| р          | Reimb  | ursement paid by related organization(s) for expenses  |                           |                      | 11                      | Yes      |        |  |
|            |  |  |                           |                      |                         |          |        |  |
| q          | Other  | transfer of cash or property to related organization(s)  |                           |                      | 10                      | Yes      |        |  |
| r          | Other  | transfer of cash or property from related organization(s)  |                           |                      | 11                      | Yes      |        |  |
|            |  |  |                           |                      |                         |          |        |  |
| 2          | Ifthe  | inswer to any of the above is "Yes," see the instructions for information on who must complete this line, in | cluding covered relati    | onships and transact | ion thresholds          |          |        |  |
|            |  | (a)  | <b>(b)</b><br>Transaction | (c)                  | (d)<br>Method of determ | ınına ər | nount  |  |
|            |  | Name of other organization   | type(a-r)                 | Amount involved      | involve                 |          | Tourit |  |
| (1) Se     | ee Additio   | nal Data Table   |                           |                      |                         |          |        |  |
| (2)        |  |  |                           |                      |                         |          |        |  |
| (3)        |  |  |                           |                      |                         |          |        |  |
|            |  |  |                           |                      |                         |          |        |  |
| (4)        |  |  |                           |                      |                         |          |        |  |
|            |  |  |                           |                      |                         |          |        |  |
| (5)        |  |  |                           |                      |                         |          |        |  |
|            |  |  |                           |                      |                         |          |        |  |

#### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| <b>(a)</b><br>Name, address, and EIN of<br>entity | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | org | (e) Are all partners section 501(c)(3) janizations? | <b>(f)</b><br>Share of<br>total income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | (h)<br>Disproprtionate alloc |    | (i)<br>Code V—UBI<br>amount in box<br>20 of Schedule K-1<br>(Form 1065) | Gene<br>man<br>part | <b>j)</b><br>eral or<br>aging<br>ener? | <b>(k)</b><br>Percentage<br>ownership |
|---|--------------------------------|---|---|-----|---|--|---|------------------------------|----|---|---------------------|--|---------------------------------------|
|   |                                |   | ,   | Yes | No  |  |   | Yes                          | No |   | Yes                 | No                                     |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   | ·   |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |

Schedule R (Form 990) 2011

### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

| Identifier  | Return<br>Reference | Explanation  |
|-------------|---------------------|--|
|             | Kererence           |  |
| SCHEDULE R, |                     | Name In 2011, many Essentia entities adopted a doing business as name as part of a system-wide rebranding strategy using the Essentia brand Legal Name,        |
| PART II,    |                     | Doing Business As Name Brainerd Lakes Integrated Health System, Essentia Health Central Brainerd Medical Center, Inc., Essentia Health Brainerd Specialty      |
| COLUMN (A)  |                     | Clinic Bridges Medical Center, Essentia Health Ada First Care Medical Services, Essentia Health Fosston Graceville Health Center, Essentia Health Holy Trinity |
|             |                     | Hospital Innovis Health, LLC, Essentia Health West Midwest Medical Equipment & Supply Inc., Essentia Health Medical Equipment and Supplies Northern Pines      |
|             |                     | Medical Center, Essentia Health Northern Pines Pine Medical Center, Essentia Health Sandstone Polinsky Medical Rehabilitation Center, Essentia Health          |
|             |                     | Polinsky Medical Rehabilitation Center SMDC Medical Cente, Essentia Health Duluth St Mary's Duluth Clinic Health System, Essentia Health East St Mary's        |
|             |                     | Hospital of Superior, Essentia Health St Mary's Hospital-Superior St Mary's Medical Center, Essentia Health St Mary's Medical Center St Mary's Regional        |
|             |                     | Health Center, Essentia Health St Mary's-Detroit Lakes   |

Schedule R (Form 990) 2011

Software ID: Software Version:

**EIN:** 41-0695602

Name: St Joseph's Medical Center

| Form 990, Schedule R, Part II - I   | dentification of Rel           | ated Tax-Ex  | xempt Orga                           | nizations                                 |                                      |   |    |  |
|---|--------------------------------|--|--------------------------------------|---|--------------------------------------|---|----|--|
| (a)<br>Name, address, and EIN of<br>related organization                                      | <b>(b)</b><br>Primary Activity | (c)<br>Legal<br>Domicile<br>(State<br>or Foreign<br>Country) | <b>(d)</b><br>Exempt<br>Code section | (e) Public charity status (if 501(c) (3)) | <b>(f)</b> Direct Controlling Entity | g<br>Section 512<br>(b)(13)<br>controlled<br>organization |    |  |
| Brainerd Lakes Integrated Health  |                                |  |                                      |   |                                      |   | Γ  |  |
| System  2024 S 6th St  Brainerd, MN 56401 37-1532145  | SUPPORT ORG                    | MN   | 501(c)<br>(3)                        | 11 II                                     | Essentia                             | Yes   |    |  |
| Brainerd Medical Center  2024 S 6th St Brainerd, MN 56401 37-1532148                          | Clinic                         | MN   | 501(c)<br>(3)                        | 3   | BLIHS                                | Yes   |    |  |
| Bridges Medical Center  | Clinic/Hosp                    | MN   | 501(c)<br>(3)                        | 3   | Innovis                              | Yes   |    |  |
| Clearwater Valley Hospital & Clinics InC<br>301 Cedar<br>Orofino, ID 83544                    | Clinic/Hosp                    | ID   | 501(c)<br>(3)                        | 3   | CAG                                  | Yes   |    |  |
| Jerome, ID 83338  | Emerg Svcs                     | ID   | 501(c)<br>(3)                        | 3   | SBFMC                                | Yes   |    |  |
| 20-2773717 DL Surgery Center  1027 Washington Ave Detroit Lakes, MN 56501 26-3837203          | ASC                            | MN   | 501(c)<br>(3)                        | 3   | CAG                                  | Yes   |    |  |
| Critical Access Group   | SUPPORT ORG                    | MN   | 501(c)<br>(3)                        | 11 II                                     | Essentia                             | Yes   |    |  |
| First Care Medical Services  900 Hilligross Blvd SE Fosston, MN 56542 41-0706143              | Clinic/Hosp                    | MN   | 501(c)<br>(3)                        | 3   | Innovis                              | Yes   |    |  |
| Minnesota Valley Health Center  | Hospital/NURS                  | MN   | 501(c)<br>(3)                        | 3   | CAG                                  | Yes   |    |  |
| Jerome, ID 83338<br>82-0227163  | Clinic/Hosp                    | ID   | 501(c)<br>(3)                        | 3   | CAG                                  | Yes   |    |  |
| Detroit Lakes, MN 56501<br>41-1805811   | Emerg Svcs                     | MN   | 501(c)<br>(3)                        | 9   | SMRHC                                | Yes   |    |  |
| Cottonwood, ID 83522<br>82-0226453  | Clinic/Hosp                    | ID   | 501(c)<br>(3)                        | 3   | CAG                                  | Yes   |    |  |
| St Mary's Innovis Health<br>1027 Washington Ave<br>Detroit Lakes, MN 56501<br>26-2861321      | Clinic                         | MN   | 501(c)<br>(3)                        | 3   | Innovis                              | Yes   |    |  |
| Detroit Lakes, MN 56501<br>41-1620386   | Clinic/Hosp                    | MN   | 501(c)<br>(3)                        | 3   | Innovis                              | Yes   |    |  |
| Duluth, MN 55805<br>20-0360007  | SUPPORT ORG                    | MN   | 501(c)<br>(3)                        | 11 III-FI                                 | NA                                   |   | No |  |
| Essentia Institute of Rural Health  502 E 2nd St Duluth, MN 55805 27-1291124                  | Research                       | MN   | 501(c)<br>(3)                        | 4   | Essentia                             | Yes   |    |  |
| Fargo, ND 58103<br>26-1175213   | Clinic/Hosp                    | DE   | 501(c)<br>(3)                        | 3   | Essentia                             | Yes   |    |  |
| Essentia Health Foundation  502 E 2nd St Duluth, MN 55805 27-1984704                          | Foundation                     | MN   | 501(c)<br>(3)                        | 7   | ESSENTIA                             | Yes   |    |  |
| Midwest Medical Equipment & Supply<br>Inc<br>4418 Haines Rd<br>Duluth, MN 55811<br>41-1674021 | MedICAL Equip                  | MN   | 501(c)<br>(3)                        | 9   | SMMC                                 | Yes   |    |  |
| Pine Medical Center   | HOSPITAL/NURS                  | MN   | 501(c)<br>(3)                        | 3   | SMDCHS                               | Yes   |    |  |

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

| Torin 990, Schedule K, Part II - 10  | icinalited tion of it          | ciatea iax i                                  | exempt orge                   |   |  |  |
|--|--------------------------------|---|-------------------------------|---|--|--|
| (a) Name, address, and EIN of related organization                                     | <b>(b)</b><br>Primary Activity | (c) Legal Domicile (State or Foreign Country) | (d)<br>Exempt Code<br>section | (e) Public charity status (if 501(c) (3)) | (f)<br>Direct<br>Controlling<br>Entity | <b>g</b> Section 512 (b)(13) controlled organization |
| Polinsky Medical Rehabilitation Center  530 E 2nd St Duluth, MN 55805                  | Clinic                         | MN  | 501(c)<br>(3)                 | 3   | SMMC                                   | Yes  |
| 41-0691275<br>SMDC Medical Center<br>502 E 2nd St<br>Duluth, MN 55805                  | Clinic/Hosp                    | MN  | 501(c)<br>(3)                 | 3   | SMDCHS                                 | Yes  |
| 41-1878730 St Mary's Duluth Clinic Health System  407 E 3rd St Duluth, MN 55805        | SUPPORT ORG                    | MN  | 501(c)<br>(3)                 | 11 II                                     | Essentia                               | Yes  |
| 41-1836633 St Mary's Hospital of Superior 3500 Tower Ave Superior, WI 54880 41-1811073 | Clinic/Hosp                    | WI  | 501(c)<br>(3)                 | 3   | SMMC                                   | Yes  |
| St Mary's Medical Center  407 E 3rd St Duluth, MN 55805 41-0695604                     | Hospital                       | MN  | 501(c)<br>(3)                 | 3   | SMDCHS                                 | Yes  |
| The Duluth Clinic Ltd  400 E 3rd St Duluth, MN 55805 41-0883623                        | Clinic                         | MN  | 501(c)<br>(3)                 | 3   | SMDCHS                                 | Yes  |
| Northern Pines Medical Center  5211 Hwy 110 Aurora, MN 55705 41-0841441                | Hospital/Nurs                  | MN  | 501(c)<br>(3)                 | 3   | SMDCHS                                 | Yes  |
| Graceville Health Center  115 West Second St Graceville, MN 56240 41-0726173           | Clinic/Hosp                    | MN  | 501(c)<br>(3)                 | 3   | Innovis                                | Yes  |

Form 990, Schedule R, Part V - Transactions With Related Organizations

|      | (a)<br>Name of other organization      | <b>(b)</b><br>Transaction<br>type(a-r) | (c)<br>A mount<br>Involved<br>(\$) | (d)<br>Method of determining<br>amount involved |
|------|--|--|------------------------------------|---|
| (1)  | CRITICAL ACCESS GROUP                  | 0                                      | 9,285,281                          | actual costs                                    |
| (2)  | ESSENTIA HEALTH                        | 0                                      | 1,418,466                          | actual costs                                    |
| (3)  | ESSENTIA HEALTH                        | Р                                      | 102,616                            | actual costs                                    |
| (4)  | ESSENTIA HEALTH                        | L                                      | 6,779,544                          | actual costs                                    |
| (5)  | ESSENTIA HEALTH                        | R                                      | 238,892                            | actual costs                                    |
| (6)  | ESSENTIA HEALTH                        | N                                      | 853,199                            | actual costs                                    |
| (7)  | ESSENTIA INSTITUTE OF RURAL HEALTH     | Q                                      | 597,536                            | actual costs                                    |
| (8)  | SMDC MEDICAL CENTER                    | 0                                      | 2,105,491                          | actual costs                                    |
| (9)  | SMDC MEDICAL CENTER                    | Р                                      | 74,335                             | actual costs                                    |
| (10) | SMDC MEDICAL CENTER                    | N                                      | 1,498,106                          | actual costs                                    |
| (11) | INNOVIS HEALTH LLC                     | 0                                      | 130,508                            | actual costs                                    |
| (12) | ESSENTIA HEALTH FOUNDATION             | С                                      | 515,542                            | actual costs                                    |
| (13) | POLINSKY MEDICAL REHABILITATION CENTER | R                                      | 93,698                             | actual costs                                    |
| (14) | BRAINERD MEDICAL CENTER Inc            | Р                                      | 385,479                            | actual costs                                    |
| (15) | BRAINERD MEDICAL CENTER Inc            | 0                                      | 26,139,993                         | actual costs                                    |
| (16) | POLINSKY MEDICAL REHABILITATION CENTER | А                                      | 3,280                              | actual costs                                    |
| (17) | St Mary's Regional Medical Center      | Р                                      | 111,445                            | actual costs                                    |

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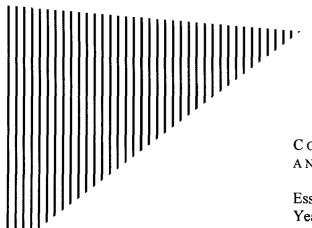
OMB No 1545-0172

**Depreciation and Amortization** (Including Information on Listed Property)

Department of the Treasury See separate instructions. Attach to your tax return. Sequence No 179 Internal Revenue Service (99) Name(s) shown on return Business or activity to which this form relates **Identifying number** St Joseph's Medical Center 41-0695602 GENERAL DEPRECIATION **Election To Expense Certain Property Under Section 179** Note: If you have any listed property, complete Part V before you complete Part I. 1 Maximum amount (see instructions) \$ 500,000 1 2 Total cost of section 179 property placed in service (see instructions) . . . 2 **3** Threshold cost of section 179 property before reduction in limitation (see instructions) 3 \$ 2,000,000 4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-4 5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions (b) Cost (business use 6 (a) Description of property (c) Elected cost only) 7 Listed property Enter the amount from line 29 8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 9 9 Tentative deduction Enter the smaller of line 5 or line 8 **10** Carryover of disallowed deduction from line 13 of your 2010 Form 4562 10 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) 11 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 13 Carryover of disallowed deduction to 2012 Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Do not include listed property ) (See instructions ) 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) 14 **15 16** Other depreciation (including ACRS) 3.886 MACRS Depreciation (Do not include listed property.) (See instructions.) 17 MACRS deductions for assets placed in service in tax years beginning before 2011 18 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here Section B-Assets Placed in Service During 2011 Tax Year Using the General Depreciation System (c) Basis for (b) Month and depreciation (a) Classification of (g)Depreciation (d) Recovery year placed in (business/investment (e) Convention (f) Method property period deduction service use only—see instructions) 19a 3-year property **b** 5-year property c 7-year property d 10-year property **e** 15-year property **f** 20-year property g 25-year property h Residential rental 27 5 yrs ММ S/L property 27 5 yrs MMS/L 39 yrs MM i Nonresidential real property ММ Section C—Assets Placed in Service During 2011 Tax Year Using the Alternative Depreciation System **20a** Class life S/L **b** 12-year 12 yrs S/L **c** 40-year 40 yrs MMS/L Part IV **Summary** (see instructions) 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here 3,886 and on the appropriate lines of your return Partnerships and S corporations—see instructions 23 For assets shown above and placed in service during the current year, enter the 23 portion of the basis attributable to section 263A costs

Form 4562 (2011) Page 2 Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.) **Note:** For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable. Section A—Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.) 24a Do you have evidence to support the business/investment use claimed? Yes No **24b** If "Yes," is the evidence written? (c) (i) (e) (b) Business/ (d) (f) (g) (h) Basis for depreciation Elected Type of property (list Date placed in investment Cost or other Recover Method/ Depreciation/ (business/investment section 179 vehicles first) deduction service basis period Convention use use only) cost percentage 25Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use (see instructions) 25 26 Property used more than 50% in a qualified business use % % 27 Property used 50% or less in a qualified business use S/L -S/L -IS/L -28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1 29 Add amounts in column (i), line 26 Enter here and on line 7, page 1 29 Section B—Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles (b) (c) (f) (a) (d) (e) 30 Total business/investment miles driven during the Vehicle 1 Vehicle 2 Vehicle 3 Vehicle 4 Vehicle 5 Vehicle 6 year (**do not** include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal (noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32 34 Was the vehicle available for personal use Yes No Yes No Yes No Yes No Yes No Yes No during off-duty hours? . . . 35 Was the vehicle used primarily by a more than 5% owner or related person? . . . . 36 Is another vehicle available for personal use? Section C—Ouestions for Employers Who Provide Vehicles for Use by Their Employees Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions) 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your Yes No employees? 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners 39 Do you treat all use of vehicles by employees as personal use? 40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received? . . . . . . . . 41 Do you meet the requirements concerning qualified automobile demonstration use? (See instructions ) Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles

| Part VI Amortizatio                     | n                            |                                      |                        |   | •  |
|---|------------------------------|--------------------------------------|------------------------|---|--|
| (a)<br>Description of costs             | (b) Date amortization begins | <b>(c)</b><br>A mortizable<br>amount | (d)<br>Code<br>section | (e)<br>A mortization<br>period or<br>percentage | <b>(f)</b><br>A mortization for<br>this year |
| 42 A mortization of costs that b        | egins during your 20         | 11 tax year (see ınstruct            | ions)                  |   |  |
|   |                              |                                      |                        |   |  |
|   |                              |                                      |                        |   |  |
| <b>43</b> A mortization of costs that b | egan before your 20          | 11 tax year                          |                        | 43  |  |
| 44 Total. Add amounts in colur          | nn (f) See the instru        | ctions for where to report           |                        | 44  |  |



CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

Essentia Health Years Ended June 30, 2012 and 2011 With Report of Independent Auditors

Ernst & Young LLP



# Consolidated Financial Statements and Supplementary Information

Years Ended June 30, 2012 and 2011

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# Report of Independent Auditors

The Board of Directors Essentia Health

We have audited the accompanying consolidated balance sheets of Essentia Health as of June 30, 2012 and 2011, and the related consolidated statements of operations and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the management of Essentia Health. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of Essentia Health's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Essentia Health's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Essentia Health at June 30, 2012 and 2011, and the consolidated results of its operations and changes in net assets and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

September 25, 2012

1206-1364731

Ernst + Young LLP

# Consolidated Balance Sheets

(Dollars in Thousands)

|   | June 30 |           |    | )         |
|---|---------|-----------|----|-----------|
|   |         | 2012      |    | 2011      |
| Assets  |         |           |    |           |
| Current assets:   |         |           |    |           |
| Cash and cash equivalents   | \$      | 75,696    | \$ | 74,478    |
| Short-term investments  |         | 11,231    |    | 7,302     |
| Current portion of assets whose use is limited  |         | 26,142    |    | 33,265    |
| Patient accounts receivable, less allowances for uncollectible accounts of \$50,702 and \$56,720 at June 30, 2012 |         |           |    |           |
| and 2011, respectively (Note 4)   |         | 225,979   |    | 239,578   |
| Prepaid expenses and other receivables  |         | 30,149    |    | 29,129    |
| Inventories   |         | 28,354    |    | 24,641    |
| Total current assets  |         | 397,551   | -  | 408,393   |
| Assets whose use is limited, less current portion (Note 5):   |         |           |    |           |
| Funds designated by Board   |         | 422,695   |    | 421,956   |
| Funds held by trustee   |         | 3,566     |    | 3,754     |
| Funds held under self-insurance program   |         | 36,508    |    | 36,558    |
| Other   |         | 51,523    |    | 50,319    |
|   |         | 514,292   |    | 512,587   |
| Property and equipment, net (Note 7)  |         | 591,094   |    | 584,453   |
| Investments and other non-current assets, net (Note 8)  |         | 120,664   |    | 119,633   |
| Total assets  | \$      | 1,623,601 | \$ | 1,625,066 |

|  | June 30      |           |      | )         |
|--|--------------|-----------|------|-----------|
|  | 2012         |           | 2011 |           |
| Liabilities and net assets                               |              |           |      |           |
| Current liabilities:                                     |              |           |      |           |
| Accounts payable   | \$           | 39,559    | \$   | 36,332    |
| Payable to third-party payors                            |              | 12,822    |      | 15,719    |
| Accrued liabilities:                                     |              |           |      |           |
| Salaries, wages, and benefits                            |              | 113,248   |      | 127,567   |
| Interest   |              | 7,265     |      | 7,217     |
| Current portion of long-term debt (Note 9)               |              | 17,052    |      | 14,260    |
| Other  |              | 22,513    |      | 22,387    |
| Total current liabilities                                |              | 212,459   |      | 223,482   |
| Long-term debt (Note 9)                                  |              | 502,072   |      | 517,160   |
| Professional, pension, and other non-current liabilities |              |           |      |           |
| (Notes 11 and 12)  |              | 210,871   |      | 150,160   |
| Total liabilities  |              | 925,402   |      | 890,802   |
| Net assets:  |              |           |      |           |
| Unrestricted   |              | 681,818   |      | 717,719   |
| Temporarily restricted                                   |              | 15,505    |      | 15,836    |
| Permanently restricted                                   | _            | 876       |      | 709       |
| Total net assets   |              | 698,199   |      | 734,264   |
| Total liabilities and net assets                         | <b>-\$</b> 1 | 1,623,601 | \$   | 1,625,066 |

See accompanying notes.

# Consolidated Statements of Operations and Changes in Net Assets (Dollars in Thousands)

|   | Year Ended June 30<br>2012 2011 |              |
|---|---------------------------------|--------------|
| Unrestricted revenue:   |                                 |              |
| Patient service revenue (Note 4)                                | \$ 1,543,349                    | \$ 1,550,648 |
| Provision for bad debts (Note 4)                                | (72,192)                        | (68,006)     |
| Net patient service revenue                                     | 1,471,157                       | 1,482,642    |
| Other operating revenue   | 73,929                          | 42,806       |
| Total unrestricted revenue                                      | 1,545,086                       | 1,525,448    |
| Expenses (Note 14):   |                                 |              |
| Salaries, wages, and related benefits                           | 952,962                         | 935,994      |
| Professional fees   | 25,504                          | 26,658       |
| Supplies  | 235,273                         | 228,201      |
| Purchased services  | 64,927                          | 56,872       |
| Professional liability and general insurance                    | 8,545                           | 4,898        |
| Utilities   | 17,518                          | 17,398       |
| Repairs and maintenance   | 30,057                          | 32,123       |
| Depreciation and amortization                                   | 67,571                          | 65,535       |
| Interest  | 21,341                          | 20,726       |
| Other   | 89,662                          | 86,156       |
| Total expenses  | 1,513,360                       | 1,474,561    |
| Income from operations  | 31,726                          | 50,887       |
| Non-operating gains (losses), net:                              |                                 |              |
| Investment income on funds designated by Board                  | 5,931                           | 6,867        |
| Net realized gains  | 8                               | 23,466       |
| Net change in unrealized gains and losses on trading securities | (18,534)                        | 38,069       |
| Loss on disposal of property, net                               | (520)                           | (742)        |
| (Loss) gain on swap agreements                                  | (11,770)                        | 3,106        |
| Other, net  | 7,425                           | 1,861        |
| Total non-operating (losses) gains, net                         | (17,460)                        | 72,627       |
| Excess of revenue and gains over expenses and losses            | 14,266                          | 123,514      |

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|  | Year Ended June 3<br>2012 2011 |          | une 30<br>2011 |         |
|--|--------------------------------|----------|----------------|---------|
| Unrestricted net assets:   |                                |          |                |         |
| Excess of revenue and gains over expenses and losses  Net change in unrealized gains and losses on other-than- | \$                             | 14,266   | \$             | 123,514 |
| trading securities   |                                | (46)     |                | 220     |
| Contribution of long-lived assets, net   |                                | -        |                | 3,672   |
| Pension and other postretirement liability adjustments   |                                | (46,350) |                | 20,643  |
| Other, net   |                                | 2,068    |                | 3,642   |
|  |                                | (30,062) |                | 151,691 |
| Discontinued operations:   |                                |          |                |         |
| Decrease in net assets of discontinued operations  |                                | (1,400)  |                |         |
| Loss on disposal of discontinued operations  |                                | (4,439)  |                |         |
|  |                                | (5,839)  |                |         |
| (Decrease) increase in unrestricted net assets   |                                | (35,901) |                | 151,691 |
| Temporarily restricted net assets:   |                                |          |                |         |
| Contributions  |                                | 2,515    |                | 1,355   |
| Net assets released from restrictions and other changes, net   |                                | (2,846)  |                | 548     |
| (Decrease) increase in temporarily restricted net assets   |                                | (331)    |                | 1,903   |
| Permanently restricted net assets:   |                                |          |                |         |
| Contributions and other changes, net   |                                | 167      |                | 58      |
| Total (decrease) increase in net assets  |                                | (36,065) |                | 153,652 |
| Net assets at beginning of year  |                                | 734,264  |                | 580,612 |
| Net assets at end of year  | \$                             | 698,199  | \$             | 734,264 |

See accompanying notes.

# Consolidated Statements of Cash Flows

(Dollars in Thousands)

|  | Year Ended June 30 |            | ine 30 |            |
|--|--------------------|------------|--------|------------|
|  |                    | 2012       |        | 2011       |
| Operating activities   |                    |            |        |            |
| (Decrease) increase in net assets  | \$                 | (36,065)   | \$     | 153,652    |
| Adjustments to reconcile (decrease) increase in net assets to net cash   |                    |            |        |            |
| provided by operating activities:  |                    |            |        |            |
| Depreciation and amortization  |                    | 67,571     |        | 65,535     |
| Provision for uncollectible accounts   |                    | 72,192     |        | 68,489     |
| Loss (gain) on swap agreements   |                    | 11,770     |        | (3,106)    |
| Share of joint ventures and related organizations' net income, net   |                    | (6,177)    |        | (3,375)    |
| Net change in unrealized gains and losses on other-than-trading securities   |                    | 46         |        | (1,562)    |
| Net change in unrealized gains and losses on trading securities  |                    | 18,534     |        | (38,069)   |
| Pension and other postretirement liability adjustments   |                    | 46,350     |        | (20,643)   |
| Restricted contributions and investment income   |                    | (2,515)    |        | (2,032)    |
| Contribution of long-lived assets, net   |                    |            |        | (3,107)    |
| Loss on disposal of discontinued operations  |                    | 4,478      |        | _          |
| Changes in assets and liabilities:   |                    |            |        |            |
| Patient accounts receivable  |                    | (61,056)   |        | (111,360)  |
| Accounts payable and accrued liabilities   |                    | (12,336)   |        | 17,450     |
| Professional, pension, and other non-current liabilities   |                    | 5,882      |        | 6,642      |
| Other  |                    | (7,715)    |        | (10,404)   |
| Net cash provided by operating activities  |                    | 100,959    |        | 118,110    |
| Investing activities   |                    |            |        |            |
| Purchase of property and equipment, net  |                    | (77,291)   |        | (97,105)   |
| Change in investments in joint ventures and related organizations, net   |                    | 4,417      |        | 2,214      |
| Purchase of trading securities, net  |                    | (12,159)   |        | (45,195)   |
| Purchase of securities and assets whose use is limited classified as   |                    | (12,10)    |        | (15,175)   |
| other-than-trading, net  |                    | (5,242)    |        | (4,891)    |
| Net cash used in investing activities  |                    | (90,275)   |        | (144,977)  |
| 1 ( To the state of the state o |                    | (>0,= , 0) |        | (***,>***) |
| Financing activities   |                    |            |        |            |
| Proceeds from issuance and borrowings of long-term debt  |                    | 10,010     |        | 46,136     |
| Principal payments on long-term debt   |                    | (22,179)   |        | (44,020)   |
| Increase in funds held by trustee  |                    | 188        |        | 157        |
| Restricted contributions and investment income   |                    | 2,515      |        | 2,032      |
| Net cash (used in) provided by financing activities  |                    | (9,466)    |        | 4,305      |
| Net increase (decrease) in cash and cash equivalents   |                    | 1,218      |        | (22,562)   |
| Cash and cash equivalents at beginning of year   |                    | 74,478     |        | 97,040     |
| Cash and cash equivalents at end of year   | \$                 | 75,696     | \$     | 74,478     |
|  |                    |            |        |            |
| Supplemental disclosure of cash flow information   | •                  | 22 522     | d)     | 20.705     |
| Interest paid, net of capitalized interest   | <u>\$</u>          | 22,523     | \$     | 20,795     |

See accompanying notes

# Notes to Consolidated Financial Statements (Dollars in Thousands)

June 30, 2012

## 1. Organization

Essentia Health (Essentia), a Minnesota nonprofit corporation headquartered in Duluth, Minnesota, is an integrated health system serving patients in Minnesota, Wisconsin, North Dakota, and Idaho.

Essentia is the parent company of the following tax-exempt entities:

- St. Mary's Duluth Clinic Health System (operating as Essentia Health East (EH East)) in Duluth, Minnesota
- Brainerd Lakes Integrated Health System (operating as Essentia Health Central (EH Central)) in Brainerd, Minnesota
- Innovis Health LLC (operating as Essentia Health West (EH West)) in Fargo, North Dakota
- Critical Access Group (CAG), formerly known as Essentia Community Hospitals & Clinics (ECHC)
- Essentia Institute of Rural Health (EIRH)
- Essentia Health Insurance Services (EHIS), a Cayman-based captive insurance company
- Essentia Health Foundation (EHF), a merger of Innovis Health Foundation, SMDC Foundation, and ECHC Foundation, effective July 1, 2011

In 2011, many Essentia entities adopted an operating name as part of a system-wide rebranding strategy using the Essentia brand.

Essentia is a regional leader in the development and advancement of business, clinical, and financial models for the delivery of high-quality and cost-effective healthcare. Essentia provides integrated healthcare delivery through its physician group practices, ambulatory and out-patient centers, acute care hospitals (including tertiary referral centers), and community, rural, and critical access hospitals.

Essentia has been determined to qualify as a tax-exempt charitable, educational, and scientific organization under Section 501(c)(3) of the Internal Revenue Code (the Code) and also has been determined to be exempt from state income tax under Minnesota Statute 290.05, Subdivision 2.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

# 1. Organization (continued)

EH East directly or indirectly controls the following tax-exempt entities:

| Legal Entity  | Operating Name, If Applicable                           | Location             |
|---|---|----------------------|
| St. Mary's Medical Center                               | Essentia Health St. Mary's<br>Medical Center            | Duluth, Minnesota    |
| The Duluth Clinic, Ltd.                                 | N/A   | Duluth, Minnesota    |
| SMDC Medical Center                                     | Essentia Health Duluth                                  | Duluth, Minnesota    |
| Nat G. Polinsky Memorial<br>Rehabilitation Center, Inc. | Essentia Health Polinsky  Medical Rehabilitation Center | Duluth, Minnesota    |
| Midwest Medical Equipment and Supplies, Inc.            | Essentia Health Medical Equipment & Supplies            | Duluth, Minnesota    |
| Northern Pines Medical Center (since July 2010)         | Essentia Health Northern Pines                          | Aurora, Minnesota    |
| Pine Medical Center                                     | Essentia Health Sandstone                               | Sandstone, Minnesota |
| St. Mary's Hospital of Superior                         | Essentia Health St. Mary's<br>Hospital – Superior       | Superior, Wisconsin  |

EH Central is the sole corporate member of the following tax-exempt entities:

| Legal Entity                  | Operating Name                               | Location            |
|-------------------------------|--|---------------------|
| St. Joseph's Medical Center   | Essentia Health St. Joseph's Medical Center  | Brainerd, Minnesota |
| Brainerd Medical Center, Inc. | Essentia Health Brainerd<br>Specialty Clinic | Brainerd, Minnesota |

EH West is the sole member of the following tax-exempt entities:

| Legal Entity                      | Operating Name, If Applicable                 | Location                 |
|-----------------------------------|---|--------------------------|
| St. Mary's Regional Health Center | Essentia Health St. Mary's –<br>Detroit Lakes | Detroit Lakes, Minnesota |
| St. Mary's Innovis Health         | N/A   | Detroit Lakes, Minnesota |
| Bridges Medical Center            | Essentia Health Ada                           | Ada, Minnesota           |
| First Care Medical Services       | Essentia Health Fosston                       | Fosston, Minnesota       |
| Graceville Health Center (since   | Essentia Health Holy Trinity                  | Graceville, Minnesota    |
| October 2010)                     | Hospital                                      |                          |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 1. Organization (continued)

CAG is the sole corporate member of the following tax-exempt entities:

| Operating Name                         | Location                 |
|--|--------------------------|
| Detroit Lakes Surgery Center           | Detroit Lakes, Minnesota |
| Minnesota Valley Health Center         | Le Sueur, Minnesota      |
| Clearwater Valley Hospital and Clinics | Orofino, Idaho           |
| St. Mary's Hospital                    | Cottonwood, Idaho        |
| St. Benedict's Family Medical Center   | Jerome, Idaho            |
| (through October 1, 2011)              | ·                        |

Effective October 1, 2011, Essentia Health agreed to transfer ownership of St. Benedict's Family Medical Center (SBFMC) to St. Luke's Health System, an unrelated entity. For the year ended June 30, 2012, the loss on disposal of SBFMC of \$4,439 and SBFMC's loss prior to its transfer of \$1,400 are included in discontinued operations. Prior year amounts have not been reclassified due to immateriality.

In addition to their membership rights, Essentia and Benedictine Sisters Benevolent Association (BSBA), a sponsor of Essentia's Catholic hospitals, have retained various reserved powers over Essentia's hospitals.

Essentia's investments in joint ventures and related organizations are accounted for under the equity method and recorded in investments and other non-current assets in the consolidated balance sheets and in other non-operating gains (losses) in the consolidated statements of operations and changes in net assets, as follows:

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 1. Organization (continued)

|                                     | Investment Recorded<br>in Consolidated<br>Balance Sheet<br>June 30 |           |      | Sha<br>t Incor<br>r End | me ( | _     |
|-------------------------------------|--|-----------|------|-------------------------|------|-------|
|                                     | 2012   | 2011      | 20   | )12                     |      | 2011  |
| Benedictine Health System           | \$ 58,533  | \$ 58,533 | \$   | _                       | \$   | _     |
| St. Francis Regional Medical Center | 30,203   | 28,556    | 4    | ,348                    |      | 2,861 |
| Rainy Lake Medical Center           | 1,166  | 906       |      | 300                     |      | (710) |
| Brainerd Lakes Surgery Center       | 1,143  | 1,180     |      | 881                     |      | 911   |
| Other joint ventures                | 2,075  | 2,185     |      | 648                     |      | 313   |
|                                     | \$ 93,120  | \$ 91,360 | \$ 6 | ,177                    | \$   | 3,375 |

In accordance with a reorganization agreement between Benedictine Health System (BHS) and Essentia effective December 31, 2007, upon any subsequent dissolution or sale of BHS or any of BHS' subsidiaries, Essentia would be entitled to receive the net proceeds of the dissolved or sold entity up to BHS' net asset value as of December 31, 2007. As a result, Essentia has recorded a \$58,533 investment in BHS at June 30, 2012 and 2011.

The following is a summary of the combined operating results and balance sheet information of the joint ventures and related organizations as of and for the years ended June 30:

|   | 2012 |         |    | 2011    |
|---|------|---------|----|---------|
| Total managemen                           | •    | 440.900 | ¢  | 424 170 |
| Total revenue                             | \$   | 449,899 | \$ | 424,179 |
| Excess of revenue and gains over expenses |      | 28,000  |    | 46,509  |
| Total assets                              |      | 574,637 |    | 559,473 |
| Net assets                                |      | 246,543 |    | 233,602 |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The consolidated financial statements represent the consolidated financial position, results of operations, and cash flows of Essentia. All significant interaffiliate accounts and transactions have been eliminated in consolidation.

## **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in these consolidated financial statements and accompanying notes. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Although estimates are considered to be fairly stated at the time that the estimates were made, actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents include currency on hand, demand deposits with banks or other financial institutions, and short-term investments with maturities of 90 days or less from the date of purchase. Cash deposits are federally insured in limited amounts.

#### **Short-Term Investments**

Short-term investments are stated at fair value and include corporate bonds and notes with maturities of one year or less from the date of purchase, certificates of deposit, and mutual funds. Short-term investments are available to meet Essentia's operating cash requirements.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

# 2. Summary of Significant Accounting Policies (continued)

#### **Accounts Receivable**

Accounts receivable are stated at net realizable value. The allowance for uncollectible accounts is based upon management's ongoing assessment of historical and expected net collections for each major payor source considering historical business and economic conditions, trends in healthcare coverage, and other collection indicators. For receivables associated with services provided to patients who have third-party insurance coverage (including copayment and deductible amounts from patients), Essentia analyzes contractually due amounts and provides an allowance for contractual adjustments and a provision for uncollectible accounts. For receivables associated with private-pay patients, Essentia records a significant provision for uncollectible accounts in the period of service on the basis of its historical experience, which indicates that many patients are unable or unwilling to pay the portion of their bill for which they are financially responsible.

Essentia follows established guidelines for placing certain past-due patient balances with collection agencies, subject to certain restrictions on collection efforts as determined by Essentia. Accounts are written off when all reasonable internal and external collection efforts have been performed. These adjustments are accrued on an estimated basis and are revised as needed in future periods. Overall, the allowance for uncollectible accounts as a percentage of accounts receivable has not changed significantly for the year ended June 30, 2012.

#### **Inventories**

Inventories, including drugs and supplies, are stated at the lower of cost (principally on the first-in, first-out basis) or market.

#### **Assets Whose Use Is Limited**

Assets whose use is limited are composed primarily of investments held for trading, which are stated at fair value, and include assets designated by the Board of Directors (over which the Board retains control and may, at its discretion, subsequently use for other purposes) for future capital improvements and retirement of debt; investments of EHIS, which was formed as a professional liability funding arrangement; assets held by trustees under indenture agreements for construction and debt service payments; and other assets, which consist of donor-restricted assets provided on behalf of certain members of Essentia.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 2. Summary of Significant Accounting Policies (continued)

Investment income earned on funds held by the bond trustee is reported as other operating revenue since the interest expense on the related bonds is reported as an operating expense. All other investment income (including realized gains and losses on investments, interest, dividends, declines in value determined to be other than temporary, and net change in unrealized gains and losses on trading securities) is reported as non-operating income, other than changes in unrealized gains and losses on other-than-trading securities that are determined to be temporary, which are reported as other changes in unrestricted net assets. Realized gains and losses are determined using the specific identification method.

Essentia reviews its other-than-trading securities for impairment conditions, which could indicate that an other-than-temporary decline in market value has occurred. In conducting this review, numerous factors are considered, which include specific information pertaining to an individual company or a particular industry, general market conditions that reflect prospects for the economy as a whole, and the ability and intent to hold the securities until recovery. The carrying value of investments is reduced to its estimated realizable value if a decline in fair value is considered to be other than temporary. The gross unrealized gains and losses from other-than-trading securities at June 30, 2012, were \$4 and \$71, respectively, and at June 30, 2011, were \$247 and \$11, respectively. Based on management's analysis, no other-than-temporary loss was recognized during the years ended June 30, 2012 and 2011.

Net unrealized gains on trading securities held at June 30, 2012 and 2011, were \$17,715 and \$36,256, respectively.

### **Derivative Financial Instruments**

Essentia uses interest rate, constant maturity, fixed payer, and basis swap instruments (see Note 9) as part of a risk management strategy to manage exposure to fluctuations in interest rates and to manage the overall cost of its debt. Derivatives are used to hedge identified and approved exposures and are not used for speculative purposes.

All derivatives are recognized as either assets or liabilities and are measured at fair value. Essentia uses pricing models for various types of derivative instruments that take into account the present value of estimated future cash flows. None of the swaps has been designated as a hedge. Accordingly, all changes in the fair values of the swaps and the net difference between interest received and paid are reported as non-operating gains or losses in the consolidated statements of operations and changes in net assets.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 2. Summary of Significant Accounting Policies (continued)

### **Property and Equipment**

Property and equipment are stated at cost, if purchased or at fair market value on the date received, if donated, less accumulated depreciation and amortization. Depreciation is provided on a straight-line basis over estimated useful lives but not for a term in excess of the associated ground leases, if any.

Maintenance and repairs are charged to expense as incurred. Major improvements that extend the useful life of the related item are capitalized and depreciated. The cost and accumulated depreciation of property and equipment retired or disposed of are removed from the related accounts, and any residual value after considering proceeds is charged or credited to income.

# **Intangible Assets**

Identifiable intangible assets are amortized on a straight-line basis over a range of 15 to 40 years based on the expected useful lives. Deferred financing costs, consisting primarily of underwriting fees and discounts, credit enhancement fees, and legal fees, are amortized using the interest method over the period that the obligation is outstanding.

### **Asset Impairment**

Essentia periodically evaluates whether events and circumstances have occurred that may affect the estimated useful life or recoverability of the net book value of property and equipment and the unamortized excess cost over net assets acquired. If such events or circumstances indicate that the carrying amounts may not be recoverable, an impairment loss is recorded based on an undiscounted cash flow analysis.

#### Insurance

The provision for estimated self-insured general and professional liability claims includes estimates of the undiscounted ultimate costs for both reported claims and claims incurred but not reported (IBNR). Most of Essentia's members are self-insured for workers' compensation claims, and the estimated liability is discounted.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 2. Summary of Significant Accounting Policies (continued)

## **Costs of Borrowing**

Interest incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets. For the years ended June 30, 2012 and 2011, capitalized interest totaled \$1,060 and \$781, respectively.

### **Charity and Uncompensated Care**

Essentia provides healthcare services to patients who meet certain criteria under its charity care policies without charge or at amounts less than established rates. Since Essentia does not pursue collection of these amounts, they are not reported as revenue.

#### **EHR Incentive Payments**

The American Recovery and Reinvestment Act of 2009 provides for Medicare and Medicaid incentive payments beginning in calendar year 2011 for eligible hospitals and professionals that implement and achieve meaningful use of certified electronic health record (EHR) technology. For Medicare and Medicaid EHR incentive payments, Essentia adopted the gain contingency model to recognize these payments as revenue. Under this accounting policy, EHR incentive payments are recognized as other operating revenue when attestation that the EHR meaningful use criteria for the required period of time has been fully demonstrated and payments are recognized as other operating revenue after the period of attestation is completed. Accordingly, Essentia recognized \$19,917 of EHR revenues during the year ended June 30, 2012, of which \$7,591 is receivable as of year-end. EHR revenue consists of Medicare revenue of \$15,466 and Medicaid revenue of \$4,451.

Essentia's attestation of compliance with the meaningful use criteria is subject to audit by the federal government or its designee. Additionally, Medicare EHR incentive payments received are subject to retrospective adjustment upon final settlement of the applicable cost report from which payment amounts were determined.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

# 2. Summary of Significant Accounting Policies (continued)

# Excess of Revenue and Gains Over Expenses and Losses

The consolidated statements of operations and changes in net assets include excess of revenue and gains over expenses and losses. Changes in unrestricted net assets, which are excluded from excess of revenue and gains over expenses and losses, include unrealized gains and losses on other-than-trading securities that are determined to be temporary, contributions of long-lived assets, and pension and other postretirement liability adjustments.

### **Donor-Restricted Gifts**

Unconditional promises to give cash and other assets to Essentia are reported at fair value at the date the promise is received. Conditional promises and indications of intentions to give are reported at fair value at the date the conditions are met. Gifts are reported as temporarily restricted net assets if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations and changes in net assets as other operating income. Donor-restricted contributions whose restrictions are met within the same year as received are included in operating income in the accompanying consolidated financial statements. Temporarily restricted net assets are restricted for the purchase of property and equipment and for research and education. Permanently restricted net assets are held in perpetuity.

#### **Deferred Taxes**

Essentia records a valuation allowance for deferred tax assets when it is more likely than not that some portion of the deferred tax assets will not be realized. The ultimate realization of these deferred tax assets depends on the ability of the taxable affiliates to generate sufficient taxable income in the future.

#### Reclassifications

Certain prior year amounts in the consolidated financial statements have been reclassified to conform to the 2012 presentation. These reclassifications had no effect on the change in net assets or net assets as previously reported.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 2. Summary of Significant Accounting Policies (continued)

# Adoption of New Accounting Standards

In July 1, 2011, Essentia adopted new accounting guidance with respect to the disclosure of charity care. The guidance requires that cost be used as the measurement basis for charity care disclosure and that the disclosure include the direct and indirect cost of providing charity care. The guidance also requires disclosure of the method used to identify or determine such costs.

In July 2011, Essentia adopted new accounting guidance requiring the reclassification of the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue in the statement of operations. In addition, the guidance requires enhanced disclosure about policies for recognizing revenue, assessing uncollectible accounts, and qualitative and quantitative information about changes in the allowance for uncollectible accounts. Essentia opted to early adopt this guidance. The change in presentation and additional disclosures are reflected in Essentia's consolidated statements of operations and changes in net assets and in Note 4.

On July 1, 2011, Essentia adopted new accounting guidance requiring additional and enhanced disclosures for multiemployer pension plans and multiemployer other postretirement benefit plans in which Essentia participates. Adoption of this guidance did not have a material impact on the consolidated financial statements.

Effective July 1, 2011, Essentia adopted new guidance on accounting by healthcare entities for medical malpractice and similar liabilities and their related anticipated insurance recoveries. The guidance clarifies that a healthcare entity should not net insurance recoveries against a related claim liability. In addition, the amount of the claim liability should be determined without consideration of insurance recoveries. The new guidance did not have a material effect on Essentia's consolidated financial statements.

Effective July 1, 2010, Essentia adopted new accounting guidance that changed the accounting for mergers and acquisitions entered into by not-for-profit organizations. Under the guidance, more combinations are being accounted for under the acquisition method. The acquired organization's assets and liabilities are revalued to their fair values when recorded in the acquirer's financial statements. In addition, goodwill and indefinite-lived assets are no longer amortized but are evaluated for potential impairment, as is the case with for-profit entities. The new guidance did not have a material effect on Essentia's consolidated financial statements.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 2. Summary of Significant Accounting Policies (continued)

Effective March 31, 2010, Essentia adopted new accounting guidance that amended the disclosures regarding fair value measurements (see Note 6). The guidance requires disclosure of the amount of any significant transfers between Level 1 and Level 2 in the fair value hierarchy and the reasons for these transfers and the reason for any transfers in or out of Level 3. Effective July 1, 2011, Essentia provided information within the reconciliation of recurring Level 3 measurements about purchases, sales, issuances, and settlements on a gross basis as well as clarification on previously required reporting requirements.

### 3. Service to the Community

In the furtherance of its charitable purpose, Essentia provides a wide variety of benefits to the communities it serves, including offering various community-based social service programs, such as free clinics, health screenings, in-home caregiver services, social service and support counseling for patients and families, pastoral care, crisis intervention, transportation to and from the healthcare campuses, and the donation of space for use by community groups.

In addition, a large number of health-related educational programs are provided for the benefit of the community, including health enhancements and wellness, classes on specific medical conditions, unreimbursed costs of medical education, telephone information services, and costs related to programs designed to improve the general health status of the community.

Essentia also provides medical care without charge or at a reduced cost primarily through (a) services provided at no charge to the uninsured and (b) services provided to patients expressing a willingness to pay but who are determined to be unable to pay because of socioeconomic factors. The cost of providing charity care is measured by applying an overall cost to charge ratio to the charges incurred. Total cost includes salaries, wages and related benefits, professional fees, supplies, purchased services, repairs and maintenance, and general and administrative expenses. The amount of charity care provided was approximately \$10,600 and \$12,900 for the years ended June 30, 2012 and 2011, respectively.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 4. Net Patient Revenue

Patient service revenue, net of contractual allowances and discounts (but before bad debt), is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered and includes estimated retroactive revenue adjustments due to future audits, reviews, and investigations. Differences between amounts originally recorded and finally settled are included in operations in the year in which the differences become known. Certain reimbursement arrangements are subject to retroactive audits and adjustments.

Essentia derives patient revenue primarily from patients covered under the Medicare and Medicaid programs and agreements with commercial insurers and managed care organizations as well as from private-pay patients. The basis for payment under agreements with commercial insurers and managed care organizations includes prospectively determined rates, discounts from established charges, and allowable cost.

Essentia provides care to patients under the Medicare and Medicaid programs and contractual arrangements with other third-party payors. The Medicare and Medicaid programs pay for inpatient and most outpatient services at predetermined rates under a prospective payment system.

Essentia has contracted with Blue Cross and Blue Shield of Minnesota, Wisconsin, and North Dakota (collectively, BCBS) to provide patient care to its members and is reimbursed based on negotiated rates.

Essentia utilizes a process to identify and appeal settlements by Medicare and other payors. Additional reimbursement is recorded in the year the appeal is successful. During the years ended June 30, 2012 and 2011, additional revenue due to successful appeals and cost report settlements amounted to approximately \$8,300 and \$7,600, respectively.

Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. While management believes that Essentia is in material compliance with fraud and abuse laws and regulations, as well as other applicable government laws and regulations, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. Changes in reimbursement from the Medicare program, including reduction of funding levels, could have an adverse effect on Essentia.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 4. Net Patient Revenue (continued)

The mix of patient revenue from patients and third-party payors, net of contractual expense (but before bad debt), for the years ended June 30 is summarized below:

|                                       | 2012         | %    | 2011         | <u>%</u> |
|---------------------------------------|--------------|------|--------------|----------|
| Medicare                              | \$ 493,562   | 32%  | \$ 534,222   | 34%      |
| Medicaid                              | 162,371      | . 11 | 209,579      | 14       |
| BCBS                                  | 403,341      | 26   | 335,134      | 22       |
| Private-pay, managed care, commercial |              |      |              |          |
| insurance, and other payors           | 484,075      | 31   | 471,713      | 30       |
|                                       | \$ 1,543,349 | 100% | \$ 1,550,648 | 100%     |

Net patient revenue is presented net of Medicare, Medicaid, managed care, and other third-party contractual adjustments of \$1,457,687 and \$1,350,838 for the years ended June 30, 2012 and 2011, respectively.

Essentia grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor agreements. The mix of receivables from patients and third-party payors at June 30 consists of the following:

|  |    | 2012    | 2011 |         |  |
|--|----|---------|------|---------|--|
| Medicare   | \$ | 63,347  | \$   | 69,907  |  |
| Medicaid   |    | 24,168  |      | 32,648  |  |
| BCBS   |    | 49,171  |      | 45,674  |  |
| Private-pay, managed care, commercial insurance, |    |         |      |         |  |
| and other payors                                 |    | 89,293  |      | 91,349  |  |
|  | \$ | 225,979 | \$   | 239,578 |  |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 5. Investments and Assets Whose Use Is Limited

At June 30, assets whose use is limited consisted of and were limited for the following purposes:

|   | 2012 |         |    | 2011    |
|---|------|---------|----|---------|
| Cash and cash equivalents                     | \$   | 65,062  | \$ | 50,309  |
| Domestic equity securities                    |      | 105,421 |    | 132,563 |
| International equity securities               |      | 41,676  |    | 46,268  |
| Equity mutual funds                           |      | 36,437  |    | 50,707  |
| Debt security mutual funds                    |      | 79,680  |    | 61,079  |
| Corporate debt securities                     |      | 19,726  |    | 24,131  |
| Hedged funds                                  |      | 178,981 |    | 171,741 |
| Other   |      | 13,451  |    | 9,054   |
|   | \$   | 540,434 | \$ | 545,852 |
| Funds designated by Board                     | \$   | 423,141 | \$ | 422,718 |
| Funds held by trustee                         |      | 9,630   |    | 22,209  |
| Funds held under self-insurance program       |      | 42,207  |    | 42,836  |
| Other   |      | 65,456  |    | 58,089  |
|   |      | 540,434 |    | 545,852 |
| Less current portion                          |      | 26,142  |    | 33,265  |
| Total non-current assets whose use is limited | \$   | 514,292 | \$ | 512,587 |

Essentia invests in certain alternative investments, principally hedge funds and funds of hedge funds. These investments are accounted for using the equity method. At June 30, 2012, Essentia's ownership percentage of alternative investments ranged from 0.03% to 10.62%. Through these investments, Essentia may be indirectly involved in investment activities such as securities lending, short sales of securities, options, warrants, trading in futures and forward contracts, swap contracts, and other derivative products. Derivatives are used to maintain asset mix or adjust portfolio risk exposure. While these financial instruments may contain varying degrees of risk and have varying degrees of liquidity, mostly ranging from 60 days to 365 days, Essentia's risk is limited to its capital balance in each investment.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 5. Investments and Assets Whose Use Is Limited (continued)

Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of certain investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements subsequent to year-end.

Investment return for the years ended June 30 consists of and was reported in the consolidated statements of operations and changes in net assets as follows:

|  |    | 2012            | <br>2011            |
|--|----|-----------------|---------------------|
| Dividends and interest   | \$ | 9,778           | \$<br>9,990         |
| Net realized gains   |    | 8               | 23,754              |
| Net change in unrealized gains and losses on trading investments  Net change in unrealized gains and losses on other-than- |    | (18,534)        | 38,069              |
| trading investments  |    | (46)            | 1,562               |
| nauma myosimomo  |    | (8,794)         | 73,375              |
| Less investment expenses related to investment return  |    | 3,677           | 2,278               |
| •  | \$ | (12,471)        | \$<br>71,097        |
| Other operating revenue Non-operating (losses) gains   | \$ | 170<br>(12,595) | \$<br>168<br>68,402 |
| Other changes in unrestricted net assets   |    | (46)            | 220                 |
| Other changes in temporarily restricted net assets   | _  | - (40 (54)      | <br>2,307           |
|  |    | (12,471)        | \$<br>71,097        |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 6. Fair Value of Financial Instruments

Financial instruments carried at fair value as of June 30, 2012, for each caption on the consolidated balance sheet, are analyzed by the fair value hierarchy as follows:

|  |    |         |    |         |    |             | 7         | <b>Total</b> |
|--|----|---------|----|---------|----|-------------|-----------|--------------|
|  |    | Level 1 |    | Level 2 |    | Level 3     | _Fai      | r Value      |
| Assets                                   |    |         |    |         |    |             |           |              |
| Cash and cash equivalents                | \$ | 75,696  | \$ | _       | \$ | _           | \$        | 75,696       |
| Short-term investments:                  |    |         |    |         |    |             |           |              |
| Cash and cash equivalents                |    | 10,501  |    | _       |    | _           |           | 10,501       |
| Other                                    |    | 520     |    | 210     |    | _           |           | 730          |
| Current assets whose use is limited,     |    |         |    |         |    |             |           |              |
| excluding alternative investments, which |    |         |    |         |    |             |           |              |
| are accounted for on the equity method:  |    |         |    |         |    |             |           |              |
| Cash and cash equivalents                |    | 21,194  |    | _       |    | _           |           | 21,194       |
| Other                                    |    | 1,300   |    | 422     |    | _           |           | 1,722        |
| Assets whose use is limited, excluding   |    |         |    |         |    |             |           |              |
| alternative investments, which are       |    |         |    |         |    |             |           |              |
| accounted for on the equity method:      |    |         |    |         |    |             |           |              |
| Cash and cash equivalents                |    | 43,868  |    | _       |    | _           |           | 43,868       |
| Domestic equity securities               |    | 104,652 |    | _       |    | <del></del> |           | 104,652      |
| International equity securities          |    | 41,256  |    | _       |    | _           |           | 41,256       |
| Equity mutual funds                      |    | 36,437  |    | _       |    | -           |           | 36,437       |
| Debt security mutual funds               |    | 79,569  |    | _       |    | _           |           | 79,569       |
| Corporate debt securities                |    | _       |    | 19,562  |    | _           |           | 19,562       |
| Other                                    |    | 5,638   |    | 7,555   |    |             |           | 13,193       |
| Swap assets                              |    |         |    |         |    | 3,278       |           | 3,278        |
| Total assets valued at fair value        |    | 420,631 | \$ | 27,749  | \$ | 3,278       | <u>\$</u> | 451,658      |
|  |    |         |    |         |    |             |           |              |
| Liabilities                              | •  |         | Φ  |         | •  | 27.154      | •         | 27.154       |
| Swap liabilities                         |    |         | \$ |         | \$ | 27,154      | 2         | 27,154       |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

# 6. Fair Value of Financial Instruments (continued)

Financial instruments carried at fair value as of June 30, 2011, for each caption on the consolidated balance sheet, are analyzed by the fair value hierarchy (as defined on page 25) as follows:

|   | Level 1       | Level 2      | Level 3         | Total<br>Fair Value |
|---|---------------|--------------|-----------------|---------------------|
| Assets  |               |              |                 |                     |
| Cash and cash equivalents   | \$<br>74,478  | \$<br>_      | \$<br>- \$      | 74,478              |
| Short-term investments:   |               |              |                 |                     |
| Cash and cash equivalents   | 6,815         | _            | _               | 6,815               |
| Other   | 258           | 229          | _               | 487                 |
| Current assets whose use is limited, excluding alternative investments, which are accounted for on the equity method: |               |              |                 |                     |
| Cash and cash equivalents   | 28,832        | _            | -               | 28,832              |
| Other   | 1,673         | 453          | _               | 2,126               |
| Assets whose use is limited, excluding alternative investments, which are accounted for on the equity method:         |               |              |                 |                     |
| Cash and cash equivalents   | 21,477        | _            | _               | 21,477              |
| Domestic equity securities  | 131,481       | _            | _               | 131,481             |
| International equity securities   | 45,801        | _            | _               | 45,801              |
| Equity mutual funds   | 50,707        | _            | _               | 50,707              |
| Debt security mutual funds  | 60,955        |              | _               | 60,955              |
| Corporate debt securities   | _             | 24,131       | _               | 24,131              |
| Other   | _             | 8,601        | _               | 8,601               |
| Swap assets   | _             | _            | 5,079           | 5,079               |
| Total assets valued at fair value   | \$<br>422,477 | \$<br>33,414 | \$<br>5,079 \$  | 460,970             |
| Liabilities   |               |              |                 |                     |
| Swap liabilities  | <br>          | \$<br>       | \$<br>18,162 \$ | 18,162              |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 6. Fair Value of Financial Instruments (continued)

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The disclosure framework consists of a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Essentia's valuation methodologies for assets and liabilities measured at fair value is as follows:

- Fair value for Level 1 is based upon quoted market prices.
- Fair value for Level 2 is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets. Inputs are obtained from various sources, including market participants, dealers, and brokers.
- Fair value for Level 3 is based on unobservable market data, primarily credit valuation adjustments (CVAs) for derivative financial instruments. The fair value is determined by an independent third party utilizing a discounted cash flow methodology for valuing derivative financial instruments. The valuations reflect a credit spread adjustment to the London Interbank Offered Rate (LIBOR) swap curve in order to reflect CVAs for non-performance risk. The credit spread adjustment is derived from other comparably rated entities' bonds priced in the market. As of June 30, 2012 and 2011, Essentia's fair value of swaps included a CVA of \$3,338 and \$2,700, respectively.

The methods described above may produce a fair value calculation that is not indicative of net realizable value or reflective of future fair values. Furthermore, while Essentia believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 6. Fair Value of Financial Instruments (continued)

The following table is a rollforward of the consolidated balance sheet amounts for financial instruments classified by Essentia in Level 3 of the valuation hierarchy:

|   | Swap Assets and Liabilities, Net |  |  |  |  |
|---|----------------------------------|--|--|--|--|
| Fair value at June 30, 2010                                     | \$ (21,206)                      |  |  |  |  |
| Realized and unrealized gains, net on swap agreements included  |                                  |  |  |  |  |
| in excess of revenue and gains over expenses and losses         | 3,106                            |  |  |  |  |
| Settlements   | 5,017                            |  |  |  |  |
| Fair value at June 30, 2011                                     | (13,083)                         |  |  |  |  |
| Realized and unrealized losses, net on swap agreements included |                                  |  |  |  |  |
| in excess of revenue and gains over expenses and losses         | (11,770)                         |  |  |  |  |
| Settlements   | 977                              |  |  |  |  |
| Fair value at June 30, 2012                                     | \$ (23,876)                      |  |  |  |  |

Carrying amounts of cash and cash equivalents, patient accounts receivable, accounts payable, and payable to third-party payors approximate fair value due to the short-term nature of these instruments.

Fair value of fixed rate long-term debt is based on quoted market prices for these issues or, where such prices are not available, the estimated present value of future cash flows, discounted at interest rates available at the reporting date to Essentia for new debt of similar type and remaining maturity. For all other debt obligations that bear interest at floating rates, cost is assumed to equal fair value because of the nature of these obligations. At June 30, 2012 and 2011, the fair value of Essentia's long-term debt (excluding the effect of third-party credit enhancements) is estimated to be approximately \$551,300 and \$535,600, respectively.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 7. Property and Equipment

Property and equipment at June 30 are summarized as follows:

| <br>2012      |  | 2011  |
|---------------|--|---|
| \$<br>35,388  | \$   | 33,147  |
| 694,309       |  | 653,987   |
| <br>546,392   |  | 531,973   |
| <br>1,276,089 |  | 1,219,107   |
| <br>(704,640) |  | (692,220)   |
| <br>571,449   |  | 526,887   |
| <br>19,645    |  | 57,566_   |
| \$<br>591,094 | \$   | 584,453   |
| \$<br>        | \$ 35,388<br>694,309<br>546,392<br>1,276,089<br>(704,640)<br>571,449<br>19,645 | \$ 35,388 \$ 694,309 546,392 1,276,089 (704,640) 571,449 19,645 |

In January 2009, Essentia incurred a financing obligation relating to a building completed and placed into service, resulting from agreements to lease a portion of a medical office building. Since the transaction did not qualify for sale-leaseback treatment, the building is treated as a financing transaction. The completed building cost of \$10,272 at June 30, 2012 and 2011, and the related other long-term liability of \$8,849 and \$9,262 at June 30, 2012 and 2011, respectively, are included in the accompanying consolidated balance sheets.

### 8. Investments and Other Non-Current Assets

Investments and other non-current assets at June 30 are summarized as follows:

|   | <br>2012      |     | 2011    |
|---|---------------|-----|---------|
| Notes receivable  | \$<br>8,672   | \$  | 6,133   |
| Investment in joint ventures and related organizations  | 93,120        |     | 91,360  |
| Deferred financing costs, less accumulated amortization |               |     |         |
| of \$4,362 in 2012 and \$3,655 in 2011                  | 10,787        |     | 11,179  |
| Intangible assets, less accumulated amortization of     |               |     |         |
| \$550 in 2012 and \$445 in 2011                         | 1,710         |     | 1,815   |
| Fair value of swap asset (Note 9)                       | 3,278         |     | 5,079   |
| Other   | 3,097         |     | 4,067   |
|   | \$<br>120,664 | \$_ | 119,633 |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

# 9. Long-Term Debt

Long-term debt at June 30 consists of the following:

|   | Annual         |    | 2012    | 2011          |
|---|----------------|----|---------|---------------|
| E COLL LIG B  | Interest Rate  | _  | 2012    | 2011          |
| Essentia Obligated Group Revenue  |                |    |         |               |
| Bonds:  |                |    |         |               |
| Series 2011, due through 2015   | 4.75%          | \$ | 25,383  | \$<br>25,469  |
| Series 2010, due through 2035   | Variable rate  |    | 103,855 | 106,370       |
| Series 2008, due through 2037   | 3.00% to 5.50% |    | 231,457 | 236,309       |
| Series 2008, due through 2040   | 4.90% to 5.10% |    | 105,559 | 105,513       |
| Other revenue bonds   | 2.00% to 5.25% |    | 19,632  | 24,609        |
| Line of credit  | Variable rate  |    | _       | 5,235         |
| Other, primarily mortgages payable with annual principal payments through |                |    |         |               |
| 2051  | Various        |    | 33,238  | 27,915        |
| Total debt  |                |    | 519,124 | 531,420       |
| Less current portion  |                |    | 17,052  | 14,260        |
| r   |                | \$ |         | \$<br>517,160 |

At June 30, 2012, Essentia's Obligated Group consisted of Essentia, CAG, EH East, Essentia Health St. Mary's Medical Center, Essentia Health Duluth, The Duluth Clinic, Ltd., Essentia Health Polinsky Medical Rehabilitation Center, Essentia Health St. Mary's Hospital – Superior, EH Central, Essentia Health St. Joseph's Medical Center, Essentia Health Brainerd Specialty Clinic, Essentia Health St. Mary's – Detroit Lakes, St. Mary's Innovis Health, and EH West.

Certain indebtedness of members of the Obligated Group and related entities is secured by notes issued under the Amended and Restated Master Trust Indenture, dated as of April 1, 1999 (the Master Trust Indenture (MTI)), and related documents, which require Obligated Group members to be jointly and severally obligated for the debt service on all obligations issued thereunder.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 9. Long-Term Debt (continued)

All Obligated Group members have pledged certain unrestricted receivables and certain passthrough obligations for payment of long-term indebtedness issued under the MTI. No passthrough obligations were subject to the pledge as of June 30, 2012.

Most of the non-Obligated Group's debt is secured by certain assets of the entity that have borrowed the proceeds from the debt issue.

In March 2011, Essentia issued Revenue Bonds, Series 2011, in the amount of \$25,155. The bonds are subject to semi-annual interest-only payments until February 2015, at which time the outstanding principal balance becomes due.

In June 2010, Essentia issued Variable Rate Revenue Bonds, Series 2010, in the amount of \$109,535. The outstanding balances on the Series 1993 Bonds in the amount of \$32,270 and on the Series 2008C-3 and Series 2008C-4 Bonds in the total amount of \$55,900 were refinanced. The bonds are subject to a mandatory tender following an initial period, which ends in June 2015, at which time outstanding principal plus accrued interest becomes due.

In February 2010, Essentia restructured a portion of the outstanding Variable Rate Demand Revenue Bonds, Series 2008, which included converting \$234,195 of Series 2008A, Series 2008B, and Series 2008C-1 Variable Rate Demand Bonds to fixed rate bonds with annual interest rates ranging from 3.00% to 5.50%. Prior to the restructuring, the variable rate demand bonds were subject to tender at the option of the bondholders. Prior to February 2010, liquidity facilities were in place in the form of standby bond purchase agreements, which were terminated as a result of the restructuring to fixed rate debt.

A portion of the proceeds of various bond issuances and funds available under prior bond indentures that are deemed to be legally defeased have been deposited into escrow accounts and invested in certain U.S. government obligations, the maturing principal of and interest paid on which will be sufficient to pay when due the principal of and interest on the refunded bonds.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

## 9. Long-Term Debt (continued)

In June 2011, Essentia entered into a long-term master revolving line of credit with a bank under which it may borrow up to an aggregate of \$60,000. The annual interest rate is based on the London Interbank Offered Rate (LIBOR) plus an applicable margin (1.15% at June 30, 2012). The line of credit terminates in June 2014, at the option of the bank. The line of credit is secured by a note issued under the MTI and is an obligation of the Essentia Obligated Group. As of June 30, 2012, there were no amounts outstanding under the line of credit. There was \$5,235 outstanding as of June 30, 2011.

Essentia has a revolving line of credit with a bank under which it may borrow up to an aggregate of \$30,000. There were no outstanding borrowings at June 30, 2012 and 2011.

The aggregate annual maturities of long-term debt, excluding the commercial paper notes and line of credit, for each of the five years subsequent to June 30, 2012, are as follows:

| 201 | 13 | \$<br>17,052 |
|-----|----|--------------|
| 201 | 14 | 14,294       |
| 201 | 15 | 39,926       |
| 201 | 16 | 8,062        |
| 201 | 17 | 18,945       |
|     |    |              |

The MTI contains various covenants, including the requirement for the Essentia Obligated Group to maintain certain financial ratios, limit the incurrence of significant additional indebtedness, and limit transfers to non-Obligated Group members.

The proceeds of bonds, which were placed in various trust funds to be used in accordance with the applicable indenture provisions, are as follows at June 30:

|       |                         | 2011                    |  |
|-------|-------------------------|-------------------------|--|
| 6,426 | \$                      | 18,425                  |  |
| 3,204 |                         | 3,784_                  |  |
| 9,630 |                         | 22,209                  |  |
| 6,064 |                         | 18,455                  |  |
| 3,566 | \$                      | 3,754                   |  |
|       | 3,204<br>9,630<br>6,064 | 3,204<br>9,630<br>6,064 |  |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 9. Long-Term Debt (continued)

Essentia enters into interest rate, constant maturity, fixed payer, and basis swaps to manage its exposure to changes in interest rates. From time to time, Essentia may enter into collar options as part of its investment strategy to minimize exposure to risk within the equity markets. These collar options may have a margin requirement, which places restrictions on cash or investments.

The following is a summary of the outstanding positions under these interest rate, constant maturity, fixed payer, and basis swaps at June 30, 2012:

| Instrument Type        | Notional<br>Amount | Maturity<br>Date | Rate Paid        | Rate Received   |
|------------------------|--------------------|------------------|------------------|---|
| Interest rate swaps    | \$ 23,090          | 2020             | 3.69% to 3.82%   | 70% 1-month LIBOR   |
| Constant maturity swap | \$ 50,000          |                  | 3-month LIBOR    | 87.94% 10-year ISDA<br>swap rate                            |
| Fixed payer swaps      | \$ 80,383          | 2017 to 2037     | 1.775% to 3.432% | 68% of 1-month or 3-month LIBOR                             |
| Basis swaps            | \$ 217,495         | 2030 to 2040     | SIFMA            | 68% of 1-month or 3-month<br>LIBOR plus 0.105% to<br>0.605% |

Interest paid and received is based on swap rates, which are derived from LIBOR, the Securities Industry and Financial Markets Association (SIFMA), and the International Swaps and Derivatives Association (ISDA).

Swap assets are reported in investments and other non-current assets and swap liabilities in professional, pension, and other non-current liabilities in the consolidated financial statements, as follows:

|                        | N  | otional | As          | set | s     | Liab         | ilit | ies    |    | (Loss) G<br>Recorde<br>Non-Oper | d as    |
|------------------------|----|---------|-------------|-----|-------|--------------|------|--------|----|---------------------------------|---------|
|                        | _A | mount   | 2012        |     | 2011  | 2012         |      | 2011   | _  | 2012                            | 2011    |
| Interest rate swaps    | \$ | 23,090  | \$<br>-     | \$  | _     | \$<br>3,283  | \$   | 2,878  | \$ | (1,317) \$                      | (574)   |
| Constant maturity swap |    | 50,000  | 3,278       |     | 5,079 | _            |      | _      |    | (811)                           | 2,528   |
| Fixed payer swaps      |    | 80,383  | _           |     | _     | 16,910       |      | 7,541  |    | (11,113)                        | (3,706) |
| Basis swaps            |    | 217,495 | _           |     | _     | 6,961        |      | 7,743  |    | 1,471                           | 4,490   |
| Fixed receiver swap    |    | _       | _           |     | _     | _            |      | _      |    |                                 | 368     |
| Total swaps            | \$ | 370,968 | \$<br>3,278 | \$  | 5,079 | \$<br>27,154 | \$   | 18,162 | \$ | (11,770) \$                     | 3,106   |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 9. Long-Term Debt (continued)

In order to reduce the effective interest rate on its fixed rate debt, Essentia has entered into fixed-payer, fixed-receiver, total-return and basis-swap agreements. Essentia has entered into a constant-maturity swap agreement to protect its short-term investments from a decline in short-term rates and to enhance non-operating gains. None of the swaps has been designated as a hedging instrument.

Certain of Essentia's derivative instruments contain provisions that require Essentia to post collateral when the net liability of the derivative instruments is greater than the predetermined threshold of \$10,000. No collateral was required at June 30, 2012 or 2011.

Derivative transactions contain credit risk in the event the parties are unable to meet the terms of the contract, which is generally limited to the fair value due from counterparties on outstanding contracts. At June 30, 2012 and 2011, the counterparty with fair values due to Essentia had a Standard & Poor's credit quality rating of A-.

#### 10. Income Taxes

Deferred tax assets at June 30, 2012 and 2011, relate primarily to depreciation along with federal and state net operating loss (NOL) carryovers. As of June 30, 2012, Essentia had federal NOLs of \$4,240 and state NOLs of \$4,203, expiring in varying amounts through 2032. Due to the operating performance of Essentia's taxable subsidiaries, a full valuation allowance of \$1,853 and \$1,866 has been established at June 30, 2012 and 2011, respectively, since it is more likely than not that none of the deferred tax asset will not be realized.

The statute of limitations for tax years ending June 30, 2007 through June 30, 2012, remains open to examination by the major U.S. taxing jurisdictions to which Essentia is subject. In addition, for all tax years prior to June 30, 2007, generating an NOL, tax authorities have the right to adjust the amount of the NOL.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 11. Employee Benefit Plans

Essentia sponsors two defined benefit retirement plans (Defined Benefit Plans), which cover certain groups of Essentia's employees. Although the Defined Benefit Plans are closed to new participants, certain plan participants continue to accrue benefits. Essentia also provides other postemployment benefits to certain eligible participants, including a partial subsidy for health insurance coverage.

A summary of the change in the benefit obligation, the change in plan assets and the resulting funded status, the amounts recognized in the consolidated balance sheets, and the components of net periodic benefit of the Defined Benefit Plans as of June 30 (measurement date) are as follows:

|  | Year Ended June 30 |              |          |  |  |
|--|--------------------|--------------|----------|--|--|
|  |                    | 2012         | 2011     |  |  |
| Change in benefit obligation                   |                    |              |          |  |  |
| Benefit obligation at beginning of year        | \$                 | 186,234 \$   | 180,471  |  |  |
| Service cost                                   |                    | 2,358        | 2,364    |  |  |
| Interest cost                                  |                    | 10,529       | 10,030   |  |  |
| Actuarial loss (gain)                          |                    | 30,587       | (1,533)  |  |  |
| Benefits paid                                  |                    | (5,889)      | (5,098)  |  |  |
| Benefit obligation at end of year              |                    | 223,819      | 186,234  |  |  |
| Change in plan assets                          |                    |              |          |  |  |
| Fair value of plan assets at beginning of year |                    | 129,391      | 105,606  |  |  |
| Actual return on plan assets                   |                    | (8,614)      | 22,136   |  |  |
| Contributions                                  |                    | 8,478        | 7,247    |  |  |
| Benefits paid                                  |                    | (5,889)      | (5,098)  |  |  |
| Expenses paid                                  |                    | (300)        | (500)    |  |  |
| Fair value of plan assets at end of year       |                    | 123,066      | 129,391  |  |  |
| Net liability recognized (underfunded plan)    | \$                 | (100,753) \$ | (56,843) |  |  |

Accumulated benefit obligation was \$195,326 and \$160,469 at June 30, 2012 and 2011, respectively.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 11. Employee Benefit Plans (continued)

Changes in plan assets and benefit obligations recognized in unrestricted net assets during the year ended June 30 consist of:

|   | <br>2012                | 2011                      |
|---|-------------------------|---------------------------|
| Current year actuarial loss (gain) Amortization of actuarial loss | \$<br>49,237<br>(2,887) | \$<br>(15,468)<br>(5,175) |
| Total   | \$<br>46,350            | \$<br>(20,643)            |

Actuarial losses included in unrestricted net assets that have not been recognized in net periodic pension cost at June 30, 2012 and 2011, were \$93,428 and \$47,078, respectively. Actuarial losses expected to be recognized in net periodic pension cost during the year ending June 30, 2013, are \$3,738. Unrecognized actuarial losses are amortized on a straight-line basis.

Components of net periodic pension cost for the year ended June 30 are as follows:

|   |      | 2012       |      | 2011        |
|---|------|------------|------|-------------|
| Service cost                                    | \$   | 2,358      | \$   | 2,364       |
| Interest cost                                   |      | 10,529     |      | 10,030      |
| Expected return on plan assets                  |      | (10,036)   |      | (8,201)     |
| Amortization of unrecognized net actuarial loss |      | 2,887      |      | 5,175       |
| Expenses paid                                   |      | 300        |      | 500         |
| Benefit cost                                    | \$   | 6,038      | \$   | 9,868       |
| Weighted average assumptions                    |      |            |      |             |
| Discount rate at end of year (used to determine |      |            |      |             |
| benefit obligation)                             | 4.20 | % to 4.64% | 5.29 | 9% to 5.80% |
| Discount rate at beginning of year (used to     |      |            |      |             |
| determine net periodic benefit cost)            | 5.29 | % to 5.80% | 5.5  | 1% to 5.60% |
| Expected annual return on plan assets           |      | 7.75%      |      | 7.75%       |
| Rate of annual compensation increase            | 2.00 | % to 2.60% | 3.20 | 0% to 4.00% |
| Healthcare cost annual trend rate               |      | 8.50%      |      | 9.25%       |

The overall weighted average return on plan assets is determined by applying management's judgment to the results of computer modeling, historical trends, and benchmarking data.

### Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 11. Employee Benefit Plans (continued)

The Investment Committee of the Defined Benefit Plans, which consists of at least two members of the Board of Directors and a minimum of four staff members, reviews annually and approves the investment policy and asset allocation targets. The Investment Committee activities are supported by an independent investment consulting firm. The investment policy covers responsibilities of the investment managers, investment objectives, asset allocation targets and ranges, asset guidelines, and manager review criteria. The Investment Committee reviews asset allocation quarterly to determine if the current structure is appropriate and whether any changes are necessary. All assets are invested with outside managers.

The current target allocation and the actual asset allocation as of June 30 are as follows:

|   | <b>Asset Allocation</b> |      |      |
|---|-------------------------|------|------|
|   | <u>Target</u>           | 2012 | 2011 |
| Equity securities                         | 30%–90%                 | 38%  | 52%  |
| Debt securities                           | 15%-50%                 | 18   | 12   |
| Cash and cash equivalents                 | 0%-55%                  | 7    | 6    |
| Other (primarily alternative investments) | 0%-40%                  | 37   | 30   |
| Total                                     | -<br>-                  | 100% | 100% |

The fair value of the Defined Benefit Plans' pension plan assets was determined using the fair value hierarchy, as defined in Note 6, at June 30, 2012:

|   | Level 1 |        | Level 2 |   | I  | Level 3 | Total |         |
|---|---------|--------|---------|---|----|---------|-------|---------|
| Assets                                      |         |        |         |   |    |         |       |         |
| Cash and cash equivalents                   | \$      | 8,728  | \$      | _ | \$ | _       | \$    | 8,728   |
| Domestic equity securities                  |         | 28,473 |         | _ |    | _       |       | 28,473  |
| International equity securities             |         | 9,280  |         | _ |    | _       |       | 9,280   |
| Equity mutual funds                         |         | 8,586  |         | _ |    | _       |       | 8,586   |
| Debt security mutual funds                  |         | 13,472 |         | _ |    | _       |       | 13,472  |
| Alternative investments                     |         | _      |         | _ |    | 45,812  |       | 45,812  |
| Immediate Participation Guarantee Contracts |         | _      |         |   |    | 8,715   |       | 8,715   |
|   | \$      | 68,539 | <br>    | _ | \$ | 54,527  | \$    | 123,066 |

## Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 11. Employee Benefit Plans (continued)

The fair value of the Defined Benefit Plans' pension plan assets was determined using the fair value hierarchy, as defined in Note 6, at June 30, 2011:

|                                   | Level 1 |        | Level 2 |       | Level 3 |        | Total |         |
|-----------------------------------|---------|--------|---------|-------|---------|--------|-------|---------|
| Assets                            |         |        |         |       |         |        |       |         |
| Cash and cash equivalents         | \$      | 7,998  | \$      | _     | \$      | _      | \$    | 7,998   |
| Domestic equity securities        |         | 26,812 |         | _     |         | _      |       | 26,812  |
| International equity securities   |         | 14,763 |         | _     |         | _      |       | 14,763  |
| Equity mutual funds               |         | 24,786 |         | _     |         | _      |       | 24,786  |
| Debt security mutual funds        |         | 3,415  |         | _     |         | _      |       | 3,415   |
| Alternative investments           |         | _      |         | _     |         | 39,439 |       | 39,439  |
| Immediate Participation Guarantee |         |        |         |       |         |        |       |         |
| Contracts                         |         | _      |         | _     |         | 8,856  |       | 8,856   |
| Other                             |         | _      |         | 3,322 |         | _      |       | 3,322   |
|                                   | \$      | 77,774 | \$      | 3,322 | \$      | 48,295 | \$    | 129,391 |

Fair value methodologies for Level 1 and Level 2 investments are consistent with the inputs described in Note 6. Fair value for Level 3 alternative investments is based on the fair value of the underlying assets as estimated in an unquoted market, which approximates the equity method of accounting. Fair values of alternative investments are determined by the investment managers or general partners. Fair values may be based on estimates that require varying degrees of judgment. The fair value reflects net contributions to the investee and an ownership share of realized and unrealized investment income and expenses. The financial statements of the investees are audited annually by independent auditors.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 11. Employee Benefit Plans (continued)

The following table is a rollforward of the pension plan assets classified within Level 3 of the valuation hierarchy defined above:

|  |     | ternative<br>vestments | Par<br>G | mediate<br>ticipation<br>uarantee<br>ontracts | Total        |
|--|-----|------------------------|----------|---|--------------|
| Fair value at June 30, 2010            | \$  | 41,826                 | \$       | 8,735   | \$<br>50,561 |
| Purchases, issuances, and settlements, |     |                        |          |   |              |
| net                                    |     | (6,592)                |          | (479)   | (7,071)      |
| Actual return on plan assets           |     | 4,205                  |          | 600   | <br>4,805    |
| Fair value at June 30, 2011            |     | 39,439                 |          | 8,856   | 48,295       |
| Purchases, issuances, and settlements, |     |                        |          |   |              |
| net                                    |     | 9,341                  |          | (449)   | 8,892        |
| Actual return on plan assets           |     | (2,968)                |          | 308   | (2,660)      |
| Fair value at June 30, 2012            | \$  | 45,812                 | \$       | 8,715   | \$<br>54,527 |
| Change in unrealized gains on          |     |                        |          |   |              |
| investments held at June 30, 2012      | _\$ | (950)                  | \$       | 3   | <br>(947)    |

During 2013, Essentia expects to make pension contributions of \$7,970 to the Defined Benefit Plans.

The following benefits, which reflect expected future service, are expected to be paid:

| 2013      | \$ 7,2 | 283 |
|-----------|--------|-----|
| 2014      | 8,.    | 524 |
| 2015      | 8,9    | 973 |
| 2016      | 9,4    | 445 |
| 2017      | 11,    | 046 |
| 2018–2022 | 65,    | 710 |

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 11. Employee Benefit Plans (continued)

#### Other Plans

Under a collective bargaining agreement, Essentia contributes to a union-sponsored multiemployer retirement plan. The risks of participation in these multiemployer plans are different from single-employer plans in the following aspects: a) assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers; b) if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers; and c) if Essentia chooses to stop participating in its multiemployer plan and if the plan is underfunded, Essentia may be required to pay those plans an amount based on the underfunded status of the plan, referred to as the withdrawal liability.

Essentia's participation in the multiemployer plan for the year ended June 30, 2012, is outlined in the table below. The "EIN/Pension Plan Number" column provides the Employee Identification Number (EIN) and the three-digit plan number, if applicable. Unless otherwise noted, the most recent Pension Protection Act zone status available in 2012 and 2011 is for the plan's year-end at December 31, 2011 and 2010, respectively. The zone status is based on information that Essentia received from the plan and is certified by the plan's actuary. Among other factors, plans in the red zone are generally less than 65% funded, plans in the yellow zone are less than 80% funded, and plans in the green zone are at least 80% funded. The "FIP/RP Status Pending/Implemented" column indicates plans for which a financial improvement plan (FIP) or a rehabilitation plan (RP) is either pending or has been implemented. The last column lists the range of expiration dates of various collective-bargaining agreements to which the plans are subject.

|              |                   | Pen     | sion    | FIP/        |          |           |           | Expiration Date  |
|--------------|-------------------|---------|---------|-------------|----------|-----------|-----------|------------------|
|              |                   | Protect | ion Act | RP Status   | Contrib  | utions of |           | of Collective-   |
| Pension      | EIN/Pension       | Zone    | Status  | Pending/    | Con      | npany     | Surcharge | Bargaining       |
| Fund         | Plan Number       | 2012    | 2011    | Implemented | 2012     | 2011      | Imposed   | Agreement        |
|              |                   |         |         |             |          |           |           |                  |
| Steelworkers |                   |         |         |             |          |           |           | June 30, 2012 to |
| Pension Tru  | st 23-6648508/499 | Green   | Green   | N/A         | \$ 3,638 | \$ 3,540  | No        | June 30, 2014    |

## Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 11. Employee Benefit Plans (continued)

The union-sponsored multiemployer plan was at least 80% funded at December 31, 2011 and 2010. Total amounts expensed under the union-sponsored multiemployer plan were \$3,652 and \$3,590 for 2012 and 2011, respectively. Essentia is required to make contributions ranging from 3% to 5% of covered employees' gross earnings for the year ending December 31, 2012.

At the date Essentia's consolidated financial statements were issued, Form 5500 was not available for the union-sponsored multiemployer plan's year ended December 31, 2011.

Substantially all of Essentia's entities have individual defined contribution plans covering most of their employees. Contributions are based on a percentage of eligible employees' salaries. Total pension expense relating to the union-sponsored multiemployer retirement plan and defined contribution pension plans was \$43,209 and \$44,280 for the years ended June 30, 2012 and 2011, respectively.

#### 12. Insurance

EHIS provides insurance coverage to most of Essentia's members (except the critical access hospitals) on a claims-made basis with limits of \$5,000 per claim and \$12,000 in the aggregate per policy year for professional liabilities and \$3,000 per claim and \$6,000 in the aggregate for each policy year for general liabilities. Premiums are based on claims experience.

Essentia's rural critical access hospitals are insured by a commercial insurance policy with a \$25 deductible and limits of \$2,000 per claim and \$6,000 in the aggregate per policy year on a claims-made basis for both professional liability and general liability risks.

Essentia has self-funded the estimated value of professional and general liability claims, which amounted to \$22,063 and \$20,447 at June 30, 2012 and 2011, respectively, based on historical data, and includes IBNR claims.

Essentia has purchased excess professional and general liability insurances from the commercial insurance market with limits totaling \$35,000 per claim and in the aggregate per policy year.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

#### 12. Insurance (continued)

Essentia is self-insured for workers' compensation claims, employee healthcare claims, and unemployment compensation risks, with stop-loss coverage above certain limits. Essentia is required to post security under its self-insured workers' compensation program, which was \$12,189 as of both June 30, 2012 and 2011. Essentia has entered into a surety bond agreement to comply with this requirement.

#### 13. Commitments and Contingencies

During 2012, Essentia entered into an agreement to construct a clinic. The total cost of the project is anticipated to be \$934, most of which will be debt financed. Construction-in-progress was approximately \$81 as of June 30, 2012.

Essentia has leases for equipment and satellite office facilities, which are classified as operating leases. Rental expense under these operating leases totaled \$20,192 and \$19,961 for the years ended June 30, 2012 and 2011, respectively.

Future minimum lease payments on operating leases in effect on June 30, 2012, for each of the five subsequent years and thereafter are as follows:

| 2013       | \$<br>12,456 |
|------------|--------------|
| 2014       | 10,553       |
| 2015       | 8,108        |
| 2016       | 7,215        |
| 2017       | 5,880        |
| Thereafter | <br>46,437   |
|            | \$<br>90,649 |

In connection with a corporate reorganization of BSBA, assets and liabilities of certain facilities were transferred to Essentia in 1985. BSBA retains title to the land occupied by these facilities and has leased the land to the facilities through June 30, 2040. Minimum annual lease payments are \$32,266 over the remaining lease period, adjusted for inflation. Lease payments were \$798 and \$786 for the years ended June 30, 2012 and 2011, respectively.

Essentia has guaranteed amounts totaling \$8,177 and \$8,505 as of June 30, 2012 and 2011, respectively. No liability is recorded related to these guarantees.

# Notes to Consolidated Financial Statements (continued) (Dollars in Thousands)

### 13. Commitments and Contingencies (continued)

Essentia is a defendant in legal proceedings arising in the ordinary course of business. Although the outcome of these proceedings cannot be determined, in the opinion of management, they will not have a material adverse effect on Essentia's financial position or its results of operations. However, there can be no assurance that this will be the case.

At June 30, 2012, approximately 37% of employees are represented by 33 collective bargaining agreements, of which 13 will expire within one year.

#### 14. Functional Expenses

Essentia does not report expense information by functional classification because its resources and activities are directed primarily to providing healthcare services to residents in communities that it serves.

#### 15. Subsequent Events

Essentia's management evaluated events and transactions occurring subsequent to June 30, 2012, through September 25, 2012, the date of issuance of the financial statements. During this period, there were no subsequent events requiring recognition or disclosure in the consolidated financial statements.

**Supplementary Information** 



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### Report of Independent Auditors on Supplementary Information

The Board of Directors Essentia Health

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The schedule of community service and charity care provided is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in our audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

September 25, 2012

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# Schedule of Community Service and Charity Care Provided (Dollars in Thousands)

Essentia maintains records to identify and monitor the level of community service and charity care provided. These records include management's estimate of the cost of services and supplies furnished for community service programs, the cost to provide charity care, and the cost in excess of reimbursement from public programs, which were estimated as follows for the years ended June 30, 2012 and 2011:

|   | Year End<br>2012 | ed J | une 30<br>2011 |
|---|------------------|------|----------------|
|   | <br>             |      |                |
| Cost of providing charity care  | \$<br>10,664     | \$   | 12,948         |
| Costs in excess of Medicaid payments                                      | 50,577           |      | 70,549         |
| Medicaid surcharge and MinnesotaCare tax                                  | 19,756           |      | 18,554         |
| Community services  | 1,747            |      | 2,065          |
| Subsidized health services  | 22               |      | 57             |
| Education and work force development                                      | 7,300            |      | 6,815          |
| Research  | 4,218            |      | 3,679          |
| Cash and in-kind donations  | <br>421          |      | 985            |
| Total cost of community benefits*   | 94,705           |      | 115,652        |
| Cost in excess of Medicare payments                                       | 121,921          |      | 139,157        |
| Other care provided without compensation (bad debt)                       | 72,192           |      | 68,006         |
| Discounts offered to uninsured patients                                   | 11,558           |      | 7,301          |
| Taxes and fees  | <br>3,116        |      | 3,409          |
| Total value of community contributions                                    | <br>303,492      | \$   | 333,525        |
| Cost of community benefits as a percent of total                          |                  |      |                |
| operating expenses  | 6.3%             |      | 7.8%           |
|   |                  |      |                |
| Value of community contributions as a percent of total operating expenses | <br>20.1%        |      | 22.6%          |

<sup>\*</sup>As defined in the Catholic Health Association/VHA Inc. guidelines.

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