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Form <b>990</b>  Department of the Treasury Internal Revenue Service	<b>Return of Organization Exempt From Income Tax</b>  <b>Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)</b>	OMB No 1545-0047
	<b>The organization may have to use a copy of this return to satisfy state reporting requirements</b>	<div> <div>2011</div> <div>Open to Public Inspection</div> </div>

<b>A For the 2011 calendar year, or tax year beginning 07-01-2011 and ending 06-30-2012</b>		<b>D Employer identification number</b> 38-1374230	
<b>B</b> Check if applicable <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<b>C Name of organization</b> HILLSDALE COLLEGE  Doing Business As  Number and street (or P O box if mail is not delivered to street address) Room/suite 33 E College Street  City or town, state or country, and ZIP + 4 Hillsdale, MI 49242		<b>E Telephone number</b> (517) 437-7341
		<b>G Gross receipts \$</b> 104,759,350	
<b>F Name and address of principal officer</b> Larry P Arnn Hillsdale College 33 East College Street Hillsdale, MI 49242		<b>H(a)</b> Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  <b>H(b)</b> Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list (see instructions)  <b>H(c)</b> Group exemption number ▶	
<b>I Tax-exempt status</b> <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) ◀ (insert no ) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527			
<b>J Website:</b> ▶ www.hillsdale.edu			
<b>K Form of organization</b> <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		<b>L Year of formation</b> 1844	<b>M State of legal domicile</b> MI

Part I		Summary		
Activities & Governance	1 Briefly describe the organization's mission or most significant activities See Schedule O			
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets			
	3 Number of voting members of the governing body (Part VI, line 1a)	3	34	
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	30	
	5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	1,738	
	6 Total number of volunteers (estimate if necessary)	6	750	
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	1,424,545	
7b Net unrelated business taxable income from Form 990-T, line 34	7b	0		
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year	
	9 Program service revenue (Part VIII, line 2g)	44,725,986	46,877,592	
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	38,544,158	41,160,935	
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	13,301,113	13,464,226	
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,597,459	2,483,196	
		98,168,716	103,985,949	
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	15,792,099	16,503,286	
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0	
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	33,451,609	39,877,264	
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0	
	b Total fundraising expenses (Part IX, column (D), line 25) <u>12,738,531</u>			
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	41,632,441	45,403,190	
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	90,876,149	101,783,740	
	19 Revenue less expenses Subtract line 18 from line 12	7,292,567	2,202,209	
Net Assets or Fund Balances		Beginning of Current Year	End of Year	
	20 Total assets (Part X, line 16)	682,351,189	657,330,082	
	21 Total liabilities (Part X, line 26)	118,730,602	113,748,165	
	22 Net assets or fund balances Subtract line 21 from line 20	563,620,587	543,581,917	

Part II Signature Block	
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	
Sign Here	<div> <div></div> <div>Signature of officer</div> </div> <div> <div></div> <div>2013-02-13</div> </div> <div> <div></div> <div>Date</div> </div>
	<div> <div></div> <div>Patrick Flannery Treasurer</div> </div> <div> <div></div> <div>Type or print name and title</div> </div>
Paid Preparer's Use Only	<div> <div>Preparer's signature</div> <div></div> </div> <div> <div>Date</div> </div> <div> <div>Check if self-employed</div> <div><input checked="" type="checkbox"/></div> </div> <div> <div>Preparer's taxpayer identification number (see instructions)</div> </div>
	<div> <div>Firm's name (or yours if self-employed), address, and ZIP + 4</div> <div></div> </div> <div> <div>EIN</div> <div></div> </div>
	<div> <div>Phone no</div> <div></div> </div>
May the IRS discuss this return with the preparer shown above? (see instructions) . . . . . <input type="checkbox"/> Yes <input type="checkbox"/> No	

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization’s mission

See Schedule O

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

If “Yes,” describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?














If “Yes,” describe these changes on Schedule O

4

Describe the organization’s program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a	(Code ) (Expenses \$ 37,358,221 including grants of \$ 0 ) (Revenue \$ 19,598,982 )	STUDENT INSTRUCTION - Hillsdale College boasts a curriculum as extraordinary as its history. At the center of this curriculum is the core - the set of courses that each student takes, and that all students share. The idea behind a core curriculum is that all men and women, in order to be well-rounded individuals and good citizens, should share a certain core knowledge and understanding. Hillsdale's core curriculum contains the essence of the classical liberal arts education. Through it, our students are introduced to the history, the philosophical and theological ideas, the works of literature and the scientific discoveries that set Western Civilization apart. Students of the liberal arts learn to think well, communicate effectively and observe intelligently the workings of the physical world. Behind the idea of the liberal arts is the idea that truth is the basis of knowledge. Knowledge based on truth leads to caring about virtue and caring about virtue allows us to be truly free. The opposite idea - the idea that freedom simply means the ability to follow our appetites and passions - is what the Founders of America condemned as "license." A liberal arts education teaches us to distinguish liberty from license. America's Founders, following the greatest thinkers of our Western heritage, teach us that a people who confuse liberty and license will not be capable of maintaining free government. Thus, liberal arts education is not only essential for us to fulfill our individual potential, but it is also necessary for the preservation of free society. Hillsdale's faculty is the key to its academic excellence. We seek and attract faculty who are devoted, above all, to their students. They are serious about learning. They are dedicated to the search for truth. They are, in the fullest sense of the term, a "teaching" faculty. Hillsdale College offers 26 traditional majors, seven interdisciplinary majors, nine pre-professional programs and a certificate program in journalism. Students at Hillsdale are prepared to become leaders worthy of their heritage. They come to understand what it means to deserve freedom and what it takes to preserve it. They come to appreciate their debt to their forbears for the blessings of liberty that they enjoy, and to recognize their duty to their children to pass those blessings on.
4b	(Code ) (Expenses \$ 16,478,286 including grants of \$ 16,478,286 ) (Revenue \$ 8,569,272 )	STUDENT SCHOLARSHIPS AND GRANTS - Hillsdale College follows its historic mission to provide "all persons who wish, irrespective of nation, color, or sex, a literary and scientific education," as it has since it was founded in 1844, independently, without the strings and entanglements that come with government subsidies. It is famous for its refusal to accept federal taxpayer funding, even in the form of federal student aid. In 1984, the Supreme Court handed down a decision in the case of "Grove City v. Bell" that threatened Hillsdale College's independence. The Court ruled that any educational institution with even one student who received federal aid would be considered an "indirect recipient institution" and thereby subject to federal regulations. Hillsdale's Board of Trustees acted swiftly and decisively to uphold the school's longstanding mission. They notified the Department of Education that Hillsdale College would not accept federal tuition assistance for its students, but would replace it with privately funded scholarships and grants. Hillsdale College is unique in this respect among American institutions of higher learning. In the fall of 1985, Hillsdale College's Student Independence Grant and Loan Fund was established. It continues to this day, assisting hundreds of deserving students each year who desire a rigorous classical liberal arts education. The net cost of replacing federal financial aid since 1985 now exceeds \$67 million. Nearly \$17 million will be awarded in privately funded scholarships and grants during the 2012/2013 academic year, over \$6 million of this total is direct replacement of the federal and state grants, scholarships that Hillsdale students would receive at nearly every other college or university in the nation. Approximately 90 percent of Hillsdale students qualify for and receive financial assistance.
4c	(Code ) (Expenses \$ 8,426,611 including grants of \$ 0 ) (Revenue \$ 427,311 )	STUDENT SERVICES - An integral part of the Hillsdale College experience is our student service area. The first encounter is with our Admissions Office which had a 19% increase in applicants from the previous year and each year the competition for admission to Hillsdale is increasing. As the result Hillsdale is able to be more selective in their acceptance of students. Our fall 2011 freshman class of approximately 365 students joined a current study body (total enrollment 1451) representing 47 states and 8 foreign countries. Further, an average ACT composite score of 29 and 1980 on the SAT is indicative of the high quality of student. Hillsdale is recruiting. Hillsdale is not just about life in the classroom. Because preparation for leadership is one of Hillsdale's primary goals, some of the most important lessons can be learned outside the classroom. Whether it is athletics, student government, volunteer opportunities, Greek life or the fine and performing arts, students are involved in a variety of co-curricular activities. The GOAL (Great Opportunities for Assistance and Leadership) program is Hillsdale's primary volunteer program. Through it, our students dedicated over 20,000 hours of service in the local community and surrounding region during the past year. Activities include tutoring, mentoring, basic living assistance and simple companionship. Nearly one-third of Hillsdale's student body is involved in one of our seven national fraternities and sororities. These Greek chapters encourage philanthropic activities, develop leadership skills and provide a special opportunity to form lifelong friendships. Hillsdale's placement record for graduating seniors has averaged 96.3 percent over the past three years with the most recent class (spring 2012) having a 98% placement rate within six months of graduation including 23% attending graduate or professional school.
	(Code ) (Expenses \$ 15,578,121 including grants of \$ 0 ) (Revenue \$ 12,565,370 )	These additional program service expenses include, but are not limited to auxiliary services (bookstore, residential, dining), and plant and maintenance of campus grounds and buildings.
4d	Other program services (Describe in Schedule O ) (Expenses \$ 15,578,121 including grants of \$ 0 ) (Revenue \$ 12,565,370 )	
4e	Total program service expenses	\$ 77,841,239

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1	Yes
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 	2	Yes
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	Yes
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	Yes
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	Yes
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a	Yes
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 	11b	Yes
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c	No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 	11e	Yes
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 	12a	Yes
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 	12b	No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 	13	Yes
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I 	14b	Yes
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV	15	No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 	19	Yes
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i> . . . . .	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .	24d		No
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	35b		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	1a2,158		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b8		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return. .	2a1,738		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country: BD, CJ, EI, VQ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	Yes	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b		
11	Section 501(c)(12) organizations. Enter			
a	Gross income from members or shareholders.	11a		
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b		
c	Enter the aggregate amount of reserves on hand.	13c		
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b		

Part VI

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year . . . . .		
1a	34		
b	Enter the number of voting members included in line 1a, above, who are independent . . . . .	1b	30
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .	2	Yes
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . .	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .	5	No
6	Did the organization have members or stockholders? . . . . .	6	No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .	7a	No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following . . . . .		
a	The governing body? . . . . .	8a	Yes
b	Each committee with authority to act on behalf of the governing body? . . . . .	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates? . . . . .	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? . . . . .	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? . . . . .	11a	No
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990 . . . . .		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .	12c	Yes
13	Did the organization have a written whistleblower policy? . . . . .	13	No
14	Did the organization have a written document retention and destruction policy? . . . . .	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? . . . . .		
a	The organization's CEO, Executive Director, or top management official . . . . .	15a	Yes
b	Other officers or key employees of the organization . . . . .	15b	Yes
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions) . . . . .		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed ▶ _____
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶ Patrick H Flannery 33 E College Street Hillsdale, MI 49242 (517) 437-7341

Check if Schedule O contains a response to any question in this Part VII . . . . . ☐

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

[illegible]



## Part VII

<b>1b</b>	<b>Sub-Total</b>			
<b>c</b>	<b>Total from continuation sheets to Part VII, Section A</b>			
<b>d</b>	<b>Total (add lines 1b and 1c)</b>	2,245,832	0	0

43

		Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . .	4	Yes
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .	5	No

## **Section B. Independent Contractors**

\$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
MorganStanley SmithBarney 4449 Easton Way Suite 300 Columbus, OH 43219	Investment Services	196,203
CNL Resort Lodging Tennant dba Arizona Biltmore 2400 East Missouri Phoenix, AZ 85016	Hotel/seminar	313,051
Avtek LLC 3311 W Shore Drive Battle Creek, MI 49017	AV equipment and repair	185,622
HCD Operating Company dba Omni Mandalay Hotel 221 East Las Colinas Blvd Irving, TX 75039	Hotel/seminar	105,797

\$100,000 of compensation from the organization ▶4

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514			
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a	0						
	b	Membership dues . . . . .	1b	0						
	c	Fundraising events . . . . .	1c	0						
	d	Related organizations . . . .	1d	0						
	e	Government grants (contributions)	1e	0						
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	46,877,592						
	g	Noncash contributions included in lines 1a-1f \$ 2,194,519								
	h	Total. Add lines 1a-1f . . . . .						46,877,592		
Program Service Revenue			Business Code							
	2a	Tuition and Fees	900099	31,061,650	31,061,650	0	0			
	b	Auxiliary Revenue	900099	8,714,077	8,714,077	0	0			
	c	Other Auxiliary Revenue	721110	1,385,208	0	1,385,208	0			
	d									
	e									
	f	All other program service revenue		0	0	0	0			
	g	Total. Add lines 2a-2f . . . . .			41,160,935					
Other Revenue	3	Investment income (including dividends, interest and other similar amounts) . . . . .								
				5,318,619	5,318,619	0	0			
	4	Income from investment of tax-exempt bond proceeds . . .		0	0	0	0			
	5	Royalties . . . . .		0	0	0	0			
	6a	(i) Real		(ii) Personal						
		11,200		0						
		21,520		0						
		-10,320		0						
	d	Net rental income or (loss) . . . . .		-10,320	0	-10,320	0			
	7a	(i) Securities		(ii) Other						
		8,145,607		0						
		0		0						
		8,145,607		0						
	d	Net gain or (loss) . . . . .		8,145,607	0	0	8,145,607			
	8a	Gross income from fundraising events (not including \$ 0 of contributions reported on line 1c) See Part IV, line 18 . . . . .		a	0					
	b	Less direct expenses . . . . .							b	0
	c	Net income or (loss) from fundraising events . . .							0	0
	9a	Gross income from gaming activities See Part IV, line 19 . . . . .		a	137,650					
	b	Less direct expenses . . . . .							b	49,632
	c	Net income or (loss) from gaming activities . . .							88,018	88,018
	10a	Gross sales of inventory, less returns and allowances . . . . .		a	1,647,160					
	b	Less cost of goods sold . . . . .							b	702,249
c	Net income or (loss) from sales of inventory . . .		944,911						0	0
Miscellaneous Revenue			Business Code							
11a	HESC rental/guest/memberships		713940	49,657	0	49,657	0			
b										
c										
d	All other revenue . . . . .			1,410,930	0	0	1,410,930			
e	Total. Add lines 11a-11d . . . . .			1,460,587						
12	Total revenue. See Instructions . . . . .			103,985,949	45,182,364	1,424,545	10,501,448			

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns  
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)  
Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	25,000	25,000		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	16,478,286	16,478,286		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0	0		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	1,551,456	304,857	745,218	501,381
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	28,326,308	21,741,920	3,539,241	3,045,147
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	2,215,065	1,602,384	367,843	244,838
9	Other employee benefits	5,851,224	4,572,589	754,658	523,977
10	Payroll taxes	1,933,211	1,395,344	329,128	208,739
11	Fees for services (non-employees)				
a	Management				
b	Legal	238,391	2,277	175,499	60,615
c	Accounting	389,603	75	389,378	150
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	9,980,815	6,906,349	558,013	2,516,453
12	Advertising and promotion	282,479	264,705	8,970	8,804
13	Office expenses	11,979,510	8,293,343	1,078,527	2,607,640
14	Information technology	1,873,258	1,097,187	634,333	141,738
15	Royalties				
16	Occupancy	3,215,742	2,713,854	409,128	92,760
17	Travel	3,326,935	1,730,227	505,033	1,091,675
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	6,620	6,620	0	0
19	Conferences, conventions, and meetings	3,041,504	1,817,821	36,848	1,186,835
20	Interest	505,224		505,224	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	4,643,929	4,077,142	424,773	142,014
23	Insurance				
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )				
a	Memberships	107,294	54,302	14,494	38,498
b	Miscellaneous	2,232,466	1,794,580	119,061	318,825
c	Gain or Loss	608,601	0	608,601	0
d	Cost of Goods Sold	2,970,819	2,962,377	0	8,442
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	101,783,740	77,841,239	11,203,970	12,738,531
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing . . . . .			558,626	1	217,829
	2	Savings and temporary cash investments . . . . .			23,243,060	2	30,688,759
	3	Pledges and grants receivable, net . . . . .			33,916,341	3	29,302,339
	4	Accounts receivable, net . . . . .			347,115	4	431,892
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .			0	5	0
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L . . . . .			0	6	0
	7	Notes and loans receivable, net . . . . .			32,751,131	7	33,162,196
	8	Inventories for sale or use . . . . .			488,244	8	535,745
	9	Prepaid expenses and deferred charges . . . . .			1,355,728	9	1,161,733
	10a	Land, buildings, and equipment, cost or other basis. Complete Part VI of Schedule D . . . . .	10a	174,581,801			
	b	Less: accumulated depreciation . . . . .	10b	60,214,424	117,471,728	10c	114,367,377
	11	Investments—publicly traded securities . . . . .			144,237,984	11	142,767,441
	12	Investments—other securities. See Part IV, line 11 . . . . .			326,523,643	12	303,558,740
	13	Investments—program-related. See Part IV, line 11 . . . . .			0	13	0
	14	Intangible assets . . . . .			0	14	0
	15	Other assets. See Part IV, line 11 . . . . .			1,457,589	15	1,136,031
	16	Total assets. Add lines 1 through 15 (must equal line 34) . . . . .			682,351,189	16	657,330,082
Liabilities	17	Accounts payable and accrued expenses . . . . .			21,797,692	17	25,169,717
	18	Grants payable . . . . .			0	18	0
	19	Deferred revenue . . . . .			1,741,297	19	1,927,468
	20	Tax-exempt bond liabilities . . . . .			11,740,000	20	11,460,000
	21	Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .			0	21	0
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .			0	22	0
	23	Secured mortgages and notes payable to unrelated third parties . . . . .			7,530,010	23	7,883,648
	24	Unsecured notes and loans payable to unrelated third parties . . . . .			0	24	0
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . .			75,921,603	25	67,307,332
	26	Total liabilities. Add lines 17 through 25 . . . . .			118,730,602	26	113,748,165
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets . . . . .			106,122,043	27	99,407,002
	28	Temporarily restricted net assets . . . . .			136,814,364	28	131,347,253
	29	Permanently restricted net assets . . . . .			320,684,180	29	312,827,662
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds . . . . .				30	
	31	Paid-in or capital surplus, or land, building or equipment fund . . . . .				31	
	32	Retained earnings, endowment, accumulated income, or other funds . . . . .				32	
	33	Total net assets or fund balances . . . . .			563,620,587	33	543,581,917
	34	Total liabilities and net assets/fund balances . . . . .			682,351,189	34	657,330,082

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	103,985,949
2	Total expenses (must equal Part IX, column (A), line 25)	2	101,783,740
3	Revenue less expenses Subtract line 2 from line 1	3	2,202,209
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	563,620,587
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-22,240,879
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	543,581,917

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input checked="" type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A  
(Form 990 or 990EZ)

Department of the Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public  
Inspection

Name of the organization HILLSDALE COLLEGE	Employer identification number 38-1374230
---	--

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

- 1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**
- 2

☒

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E )
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II )
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III )
- 10

☐

An organization organized and operated exclusively to test for public safety Se**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h  

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)  
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public Support. Subtract line 5 from line 4						

Section B. Total Support							
Calendar year (or fiscal year beginning in)		(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4						
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income (Explain in Part IV ) Do not include gain or loss from the sale of capital assets						
11	Total support (Add lines 7 through 10)						
12	Gross receipts from related activities, etc (See instructions )					12	
13	First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage		
14	Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14
15	Public Support Percentage for 2010 Schedule A, Part II, line 14	15
16a	<b>33 1/3% support test—2011.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization	
b	<b>33 1/3% support test—2010.</b> If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization	
17a	<b>10%-facts-and-circumstances test—2011.</b> If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization	
b	<b>10%-facts-and-circumstances test—2010.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization	
18	<b>Private Foundation</b> If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions	

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)  
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6 )						

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b>						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		



**Part IV** **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE D  
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b  
Attach to Form 990. See separate instructions.

Name of the organization  
HILLSDALE COLLEGE

Employer identification number  
38-1374230

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year	2	0
2 Aggregate contributions to (during year)	0	0
3 Aggregate grants from (during year)	143,440	0
4 Aggregate value at end of year	2,390,672	0
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)  
☐ Preservation of land for public use (e g , recreation or pleasure) ☐ Preservation of an historically importantly land area  
☐ Protection of natural habitat ☐ Preservation of a certified historic structure  
☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ \_\_\_\_\_

4 Number of states where property subject to conservation easement is located ▶ \_\_\_\_\_

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ \_\_\_\_\_

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ \_\_\_\_\_

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ 5,500

(ii) Assets included in Form 990, Part X ▶ \$ 4,758,345

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ 0

b Assets included in Form 990, Part X ▶ \$ 0

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- ☒ Public exhibition

☐ Loan or exchange programs
- ☒ Scholarly research

☐ Other
- ☒ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance . . . . .	264,896,372	265,474,873	267,831,601	250,374,018	
b Contributions . . . . .	6,924,064	7,166,782	10,592,817	57,632,417	
c Investment earnings or losses . . . . .	43,423,532	8,216,153	7,460,848	-12,188,622	
d Grants or scholarships . . . . .	8,292,412	7,620,862	7,029,989	6,777,362	
e Other expenditures for facilities and programs . . . . .	13,187,534	8,059,526	13,031,694	20,747,167	
f Administrative expenses . . . . .	327,770	281,048	348,710	461,683	
g End of year balance . . . . .	293,436,252	264,896,372	265,474,873	267,831,601	

2 Provide the estimated percentage of the year end balance held as

- Board designated or quasi-endowment ▶

5 %
- Permanent endowment ▶

95 %
- Term endowment ▶

0 %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations . . . . .	3a(i)	No
(ii) related organizations . . . . .	3a(ii)	No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . .	3b	

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land . . . . .	7,935,894	0		7,935,894
b Buildings . . . . .	134,072,879	0	41,893,091	92,179,788
c Leasehold improvements . . . . .	0	0	0	0
d Equipment . . . . .	10,577,588	0	8,022,125	2,555,463
e Other . . . . .	21,995,440	0	10,299,208	11,696,232
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . . . . .				114,367,377



Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	103,985,949
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	101,783,740
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	2,202,209
4	Net unrealized gains (losses) on investments	4	-20,806,467
5	Donated services and use of facilities	5	0
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV)	8	-1,434,412
9	Total adjustments (net) Add lines 4 - 8	9	-22,240,879
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-20,038,670

Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return			
1	Total revenue, gains, and other support per audited financial statements . . . . .	1	65,738,824
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments . . . . .	2a	-20,806,467
b	Donated services and use of facilities . . . . .	2b	0
c	Recoveries of prior year grants . . . . .	2c	0
d	Other (Describe in Part XIV) . . . . .	2d	-1,434,412
e	Add lines 2a through 2d . . . . .	2e	-22,240,879
3	Subtract line 2e from line 1 . . . . .	3	87,979,703
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	4a	301,361
b	Other (Describe in Part XIV) . . . . .	4b	15,704,885
c	Add lines 4a and 4b . . . . .	4c	16,006,246
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . .	5	103,985,949

Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return			
1	Total expenses and losses per audited financial statements . . . . .	1	85,777,494
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities . . . . .	2a	0
b	Prior year adjustments . . . . .	2b	0
c	Other losses . . . . .	2c	0
d	Other (Describe in Part XIV) . . . . .	2d	773,401
e	Add lines 2a through 2d . . . . .	2e	773,401
3	Subtract line 2e from line 1 . . . . .	3	85,004,093
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	4a	301,361
b	Other (Describe in Part XIV) . . . . .	4b	16,478,286
c	Add lines 4a and 4b . . . . .	4c	16,779,647
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . .	5	101,783,740

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
SchD_P03_S00_L04	Schedule D, Part III, Line 4	Alwin C. Carus Coin Collection - the Carus Coin Collection consists of a vast array of foreign and domestic currency divided into three smaller displays: an ancient coin collection, an American coinage collection, and a history of money collection that includes early non-metal forms of currency, precious metals, and modern fiat currency. The collection was left to Hillsdale College to be used for educational purposes; it is a tool for teaching economics, history, finance, and classics. Portions of the collection are exhibited publicly at Hillsdale College events across the country, extending the educational benefit of the coins to a much wider audience that includes business owners, educators, community leaders, and other interested citizens. Special Library Collections - A quality library is an essential element of every institution of learning. It exists for the benefit of both students and faculty, as well as for the community in which it resides. In addition to the main study and research collections, the Hillsdale College Mossey Library contains a number of rare and special holdings, including the Ludwig von Mises Library and the Richardson Heritage Room: early and rare editions of Ludwig von Mises, the early twentieth-century Austrian economist and author of such seminal works as "The Theory of Money and Credit" and "Human Action," chose Hillsdale College to be the recipient of his personal library, because of the school's commitment to teach the principles of freedom. This important collection of books, pamphlets, and papers related to free-market economics is housed in the Ludwig von Mises Room in the Mossey Library and is available to Hillsdale faculty and students for research. The Richardson Heritage Room contains a collection of rare- and first-edition books that relate to our country's founding and early American history. A bibliography of the collection is available at <a href="http://www.hillsdale.edu">www.hillsdale.edu</a> . LIBERTY WALK - the mission of Hillsdale College, which has guided the school since its 1844 founding, is to preserve the blessings of civil and religious liberty through "the diffusion of learning." The Liberty Walk project is a marvelous example of teaching and learning through objects of art. This collection of over-life-size statues provides visible testimony to the lives of historic defenders of freedom. It calls the citizen observer to vigilance in defending and upholding the principles of freedom. It stands as a constant reminder of the precious nature of freedom and the strength and sacrifice required to preserve it. To date, the collection includes seven statues: the Alpha Kappa Phi Civil War Soldiers' Monument, 1895; George Washington, 2003; Winston Churchill, 2004; Margaret Thatcher, 2008; Thomas Jefferson, 2009; Abraham Lincoln, 2009; and Ronald Reagan, 2011. Future additions to the collection, as funding becomes available, will include Frederick Douglass, James Madison, and Ransom Dunn, who figured prominently in the early days of Hillsdale College history. All statues have been funded through private donations. PRE-COLUMBIAN ART COLLECTION - A recently donated collection of statues, pottery, jewelry, and carved or woven vessels; these artifacts date from as early as 500 B.C. to as late as 1532 A.D., and originate from various regions of Central and South America. Representing cultures such as the Mayans and Incas, they represent art in the Americas before the introduction of European cultural influence. The artifacts will teach students, especially those studying Prehistoric and non-Western art, the deep appreciation and understanding that can only be obtained through viewing such artifacts directly.
SchD_P05_S00_L04	Schedule D, Part V, Line 4	As stated previously, Hillsdale College is an independent 4-year liberal arts institution. We do not accept any federal or state monies for the operation of the College. Our endowment funds are invested in such a manner as to preserve and protect our independence from government funds. Earnings from our endowment are used to provide scholarships to our students as well as funds for the operations of the College.
SchD_P11_S00_L08	Schedule D, Part XI, Line 8	Change in value of split-interest agreements
SchD_P12_S00_L02d	Schedule D, Part XII, Line 2d	Change in value of split-interest agreements
SchD_P12_S00_L04b	Schedule D, Part XII, Line 4b	Scholarships and Grants - \$16,478,286, CGS <702,249>, Gaming <49,632>, Rental exp <21,520>
SchD_P13_S00_L02d	Schedule D, Part XIII, Line 2d	CGS \$702,249, Rental Expense \$21,520, Gaming Expense \$49,632
SchD_P13_S00_L04b	Schedule D, Part XIII, Line 4b	Scholarships and grants

SCHEDULE E  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Schools

►Complete if the organization answered "Yes" to Form 990, Part IV, line 13,  
or Form 990-EZ, Part VI, line 48.  
► Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization  
HILLSDALE COLLEGE

Employer identification number  
38-1374230

Part I		YES	NO
<div>1</div> <div>Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?</div>	1	Yes	
	2	Yes	
	3	Yes	
	4a		No
<div>2</div> <div>Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?</div>	4b	Yes	
	4c	Yes	
	4d	Yes	
	5a		No
<div>3</div> <div>Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II</div>	5b		No
	5c		No
	5d		No
	5e		No
<div>4</div> <div>Does the organization maintain the following?</div> <div>a Records indicating the racial composition of the student body, faculty, and administrative staff?</div> <div>b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?</div> <div>c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?</div> <div>d Copies of all material used by the organization or on its behalf to solicit contributions?</div> <div>If you answered "No" to any of the above, please explain If you need more space, use Part II</div>	5f		No
	5g		No
	5h		No
	6a		No
<div>5</div> <div>Does the organization discriminate by race in any way with respect to</div> <div>a Students' rights or privileges?</div> <div>b Admissions policies?</div> <div>c Employment of faculty or administrative staff?</div> <div>d Scholarships or other financial assistance?</div> <div>e Educational policies?</div> <div>f Use of facilities?</div> <div>g Athletic programs?</div> <div>h Other extracurricular activities?</div> <div>If you answered "Yes" to any of the above, please explain If you need more space, use Part II</div>	6b		No
	7	Yes	

**Part II Supplemental Information**

Complete this part to provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions)

Identifier	Return Reference	Explanation
SchE_P01_S00_L03	Schedule E, Part I, Line 3	Hillsdale College's policy of non-discrimination is written into its original Articles of Association, which were adopted in 1853. They state, "The object of this institution is and shall be to furnish to all persons who wish, irrespective of nationality, color, or sex, a literary, scientific or theological education as comprehensive and thorough as is usually pursued in other colleges or theological schools in this country, and to combine with this, such moral, social and artistic instruction and culture as will best develop the minds and improve the hearts of the students." Hillsdale College continues to be governed by these words, and they are incorporated into the school's more recent mission statement. These words are included in the College catalog and they are featured prominently in the Hillsdale College Honor Code.
SchE_P01_S00_L04	Schedule E, Part I, Line 4	In 1844 Hillsdale opened its doors to everyone and obtained the nation's 1st collegiate charter (1850) that prohibited discrimination based on race, religion, or sex. The 1st Michigan college (the nation's 2nd) to admit women on a par with men, it was the nation's 2nd to confer the B.A. to women. A pre-Civil War leader in nondiscrimination, it refused to specify race on records or to base decisions or policies on the race of its students, faculty or staff. Today it bases admissions/hiring practices on qualification, competence and merit without regard to race, color, religion, national origin, sex, age, disability or any other legally protected status. The Catalog states, "The College values the merit of each unique individual, rather than succumbing to the dehumanizing, discriminatory trend of so-called 'social justice' and 'multicultural diversity,' which judges individuals not as individuals, but as members of a group and which pits one group against other competing groups."





**1**

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . ► \_\_\_\_\_

3 Enter total number of other organizations or entities . . . . . ► \_\_\_\_\_

**Part III** **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

[illegible]

**Part IV Foreign Forms**

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If " Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*

☐

Yes

☒

No

Additional Data

Software ID: 11000129  
Software Version: v1.00  
EIN: 38-1374230  
Name: HILLSDALE COLLEGE

**Part V** **Supplemental Information**  
Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

SCHEDULE G  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Supplemental Information Regarding  
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,  
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public  
Inspection

Name of the organization  
HILLSDALE COLLEGE

Employer identification number  
38-1374230

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐ Mail solicitations

b

☐ Internet and e-mail solicitations

c

☐ Phone solicitations

d

☐ In-person solicitations

e

☐ Solicitation of non-government grants

f

☐ Solicitation of government grants

g

☐ Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes ☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total . . . . . ▶						

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50083H Schedule G (Form 990 or 990-EZ) 2011

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

Revenue		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events (Add col (a) through col (c))
		(event type)	(event type)	(total number)	
1	Gross receipts . . . .				
2	Less Charitable contributions . . . .				
3	Gross income (line 1 minus line 2) . . . .				
Direct Expenses	4	Cash prizes . . . .			
	5	Non-cash prizes . . . .			
	6	Rent/facility costs . . . .			
	7	Food and beverages . . . .			
	8	Entertainment . . . .			
	9	Other direct expenses . . . .			
	10	Direct expense summary Add lines 4 through 9 in column (d) . . . . . ▶			( )
	11	Net income summary Combine lines 3 and 10 in column (d). . . . . ▶			

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))
1	Gross revenue . . . . .			137,650	137,650
Direct Expenses	2	Cash prizes . . . . .		10,175	10,175
	3	Non-cash prizes . . . . .		14,628	14,628
	4	Rent/facility costs . . . . .			0
	5	Other direct expenses . . . . .		24,829	24,829
	6	Volunteer labor . . . . .			
	7	Direct expense summary Add lines 2 through 5 in column (d) . . . . . ▶			( 49,632 )
	8	Net gaming income summary Combine lines 1 and 7 in column (d) . . . . . ▶			88,018

9 Enter the state(s) in which the organization operates gaming activities MI

a Is the organization licensed to operate gaming activities in each of these states? . . . . . ☒ Yes ☐ No

b If "No," Explain

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . . ☐ Yes ☒ No

b If "Yes," Explain

11

Does the organization operate gaming activities with nonmembers?

☐ Yes ☒ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☒ No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a	1 00 %
b	An outside facility	13b	0 %

14 Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name Patrick H Flannery

Address Hillsdale College  
33 East College Street  
Hillsdale, MI 49242

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☒ No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16 Gaming manager information

Name Patrick H Flannery

Gaming manager compensation \$ 0

Description of services provided See Schedule G, Part IV, Statement 1

☒ Director/officer ☒ Employee ☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☒ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$ 0

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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**Grants and Other Assistance to Organizations,  
Governments and Individuals in the United States**  
Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.  
▶ Attach to Form 990

# 2011

**Open to Public Inspection**

Name of the organization  
HILLSDALE COLLEGE

38-1374230

## Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . . ☒ Yes ☐ No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

**Part II** **Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

<b>2</b>	Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . .	<b>1</b>
<b>3</b>	Enter total number of other organizations listed in the line 1 table . . . . .	<b>0</b>



Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.  
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) Scholarships and grants awarded to undergraduate students at Hillsdale College	1318	16,478,286	0	non-applicable	

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
SchI_P01_S00_L02	Schedule I, Part I, Line 2	Hillsdale College awards both scholarships and grants to its students. Students can receive a scholarship at matriculation in the form of merit or performance scholarship. Merit scholarship is awarded by committee based upon an incoming student's high school gpa, standardized test scores, and other, more subjective criteria such as community involvement, interviews, essays, letters of recommendation, and admissions rank. Performance scholarships are awarded by budget managers (typically coaches and fine arts chairs) based upon their own evaluations. Criteria for renewal of merit scholarships generally require students to maintain a 3.0 accumulative gpa. The Financial Aid Office polices this 3.0 requirement-and any other scholarship criteria which may be attached to private-funded, named scholarships. Correspondence is sent to students at the end of each semester pertaining to their progress toward scholarship requirements. Students may become eligible for additional scholarship after this freshman year based upon classroom performance and campus involvement. These scholarship decisions are also made by committee after a review of scholarship budgets and criteria. With respect to grants, Hillsdale College students may become eligible for grant monies only by demonstrating significant need on Hillsdale College's Confidential Family Financial Statement (CFFS) or the College Board's CSS Profile. All new applicants are required to submit a copy of the most recent signed tax information of parent(s) and student and any other necessary documents for complete verification of eligibility. These needs tests must be resubmitted each year for renewal consideration and adjustments to amounts may be made based upon changes in demonstrated need. In addition to demonstrated financial need, grant recipients are required to meet academic standards of progress, exhibit good citizenship and moral character, and be enrolled at least half time. The Financial Aid Office monitors these additional components each semester using information provided by the Dean's Office and Registrar's Office.

Schedule J  
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization HILLSDALE COLLEGE	Employer identification number  38-1374230
---	--

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
	<input checked="" type="checkbox"/> First-class or charter travel		
	<input checked="" type="checkbox"/> Travel for companions		
	<input type="checkbox"/> Tax idemnification and gross-up payments		
	<input checked="" type="checkbox"/> Discretionary spending account		
	<input checked="" type="checkbox"/> Housing allowance or residence for personal use		
	<input type="checkbox"/> Payments for business use of personal residence		
	<input checked="" type="checkbox"/> Health or social club dues or initiation fees		
	<input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	Yes
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
	<input type="checkbox"/> Compensation committee		
	<input type="checkbox"/> Independent compensation consultant		
	<input type="checkbox"/> Form 990 of other organizations		
	<input checked="" type="checkbox"/> Written employment contract		
	<input checked="" type="checkbox"/> Compensation survey or study		
	<input checked="" type="checkbox"/> Approval by the board or compensation committee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a	Receive a severance payment or change-of-control payment?	4a	No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	No
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a	The organization?	5a	Yes
b	Any related organization?	5b	No
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a	The organization?	6a	No
b	Any related organization?	6b	No
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	No
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) Larry P Arnn	(i) (ii)	372,282 0	376,000 0	8,400 0	0 0	83,194 0	839,876 0	1,993,981 0
(2) H Kenneth Cole	(i) (ii)	111,930 0	1,000 0	594 0	0 0	6,529 0	120,053 0	178,471 0
(3) Richard P Pewe	(i) (ii)	130,865 0	1,000 0	594 0	0 0	26,292 0	158,751 0	150,457 0
(4) Patrick H Flannery	(i) (ii)	110,150 0	1,000 0	540 0	0 0	24,076 0	135,766 0	120,720 0
(5) John Cervini	(i) (ii)	194,475 0	66,600 0	1,208 0	0 0	35,346 0	297,629 0	278,703 0
(6) David M Whalen	(i) (ii)	140,150 0	4,450 0	7,194 0	0 0	27,785 0	179,579 0	153,567 0
(7) Kenneth R Calvert	(i) (ii)	105,631 0	22,250 0	6,600 0	0 0	23,707 0	158,188 0	162,051
(8) Grigor D Hasted	(i) (ii)	126,368 0	9,000 0	3,528 0	0 0	25,238 0	164,134 0	158,626 0
(9) Paul Moreno	(i) (ii)	127,059 0	8,000 0	424 0	0 0	26,161 0	161,644 0	158,148 0
(10) Robert Blackstock	(i) (ii)	167,416 0	1,000 0	6,600 0	0 0	30,624 0	205,640 0	226,070 0
(11) John Coonradt	(i) (ii)	116,894 0	7,000 0	9,630 0	0 0	21,484 0	155,008 0	0 0

Part III

Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
SchJ_P01_S00_L01a	Schedule J, Part I, Line 1a	By the nature of the position, the CEO is required to fulfill several obligations/commitments which may result in travelling first-class and/or charter to accommodate required appointments. Further, his spouse may accompany him as well as dictated by her required presence for an event. The CEO has available to him a discretionary fund (budgeted each year) for assisting individuals and/or projects in need of support. Further, the CEO is required to reside in college-owned housing for the purpose of being a presence on campus and for entertainment purposes. As the result of living in a college-owned residence, the College provides, as with all campus buildings, light housekeeping. The position of CEO also requires membership in certain social/academic organizations and therefore, the college provides the dues/fees associated with that membership.
SchJ_P01_S00_L03	Schedule J, Part I, Line 3	The Prudential Committee (executive committee) of the Board of Trustees approves the CEO's annual salary. The Treasurer's Office secures salary information supplied by the Chronicle of Higher Education, compensation consultants and written contract. This information is then provided to the Prudential Committee for their review and evaluation.
SchJ_P01_S00_L05	Schedule J, Part I, Line 5	Depending on the levels of gift revenue, bonuses were paid.

Schedule K  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization  
HILLSDALE COLLEGE

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Employer identification number  
38-1374230

Part I

Bond Issues

(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue Price	(f) Description of Purpose	(g) Defeased		(h) On Behalf of Issuer		(i) Pool financing	
						Yes	No	Yes	No	Yes	No
A Michigan Higher Education Facilities Authority	52-1258515	594519F39	03-16-2005	13,066,607	cover cost of dormitory/office/classroom		X		X		X

Part II

Proceeds

		A		B		C		D	
1	Amount of bonds retired	0							
2	Amount of bonds defeased	0							
3	Total proceeds of issue	13,066,607							
4	Gross proceeds in reserve funds	0							
5	Capitalized interest from proceeds	0							
6	Proceeds in refunding escrow	0							
7	Issuance costs from proceeds	261,322							
8	Credit enhancement from proceeds	0							
9	Working capital expenditures from proceeds	1,029,132							
10	Capital expenditures from proceeds	11,776,143							
11	Other spent proceeds	0							
12	Other unspent proceeds	0							
13	Year of substantial completion	2008							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?		X						
15	Were the bonds issued as part of an advance refunding issue?		X						
16	Has the final allocation of proceeds been made?	X							
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X							

Part III

Private Business Use

				A		B		C		D	
				Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?				X						
2	Are there any lease arrangements that may result in private business use of bond-financed property?				X						

Part III

Private Business Use (Continued)

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use?		X						
b	If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c	Are there any research agreements that may result in private business use of bond-financed property?		X						
d	If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government <div></div>	0 %							
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government <div></div>	0 %							
6	Total of lines 4 and 5	0 %							
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	X							

Part IV

Arbitrage

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?	X							
2	Is the bond issue a variable rate issue?		X						
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?		X						
b	Name of provider								
c	Term of hedge								
d	Was the hedge superintegrated?								
e	Was a hedge terminated?								
4a	Were gross proceeds invested in a GIC?		X						
b	Name of provider								
c	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		X						
6	Did the bond issue qualify for an exception to rebate?		X						

Part V

Procedures To Undertake Corrective Action

Check the box if the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation is not available under applicable regulations . . . . . ☐ Yes ☒ No

Part VI

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier	Return Reference	Explanation
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Schedule L  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Transactions with Interested Persons  
▶ Complete if the organization answered  
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,  
or Form 990-EZ, Part V lines 38a or 40b.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047  
**2011**  
Open to Public Inspection

Name of the organization  
HILLSDALE COLLEGE

Employer identification number  
38-1374230

Part I

Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).  
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 . . . . . ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ \$

Part II

Loans to and/or From Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
Total . . . . . ▶ \$										

Part III

Grants or Assistance Benefitting Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of grant or type of assistance

**Part IV**

**Business Transactions Involving Interested Persons.**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
See Additional Data Table					

**Part V**

**Supplemental Information**  
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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Additional Data

Software ID: 11000129  
Software Version: v1.00  
EIN: 38-1374230  
Name: HILLSDALE COLLEGE

Form 990, Schedule L, Part IV - Business Transactions Involving Interested Persons

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction \$	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
John Cervini	Key emplee/son-in-law-trustee	273,203	employment		No
Thomas Duke	Trustee	0	Stockholder of Bank of Ann Arbor where College has investments and line of credit		No
Cleves Delp	Trustee	14,479	rental of property		No
H Kenneth Cole	Officer	115,858	Director of local bank where College has investments and line of credit		No
Cleves Delp	Trustee	5,442	independent contractor arrangement		No
Cleves Delp	Trustee	72,779	independent contractor arrangement		No
Cleves Delp	Trustee	2,217	independent contractor arrangement		No

SCHEDULE M  
(Form 990)

Department of the Treasury  
Internal Revenue Service

NonCash Contributions

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.  
► Attach to Form 990.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization  
HILLSDALE COLLEGE

Employer identification number  
38-1374230

Part I Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining contribution amounts
1 Art—Works of art . . . . .	X	1	5,500	appraisal
2 Art—Historical treasures . . . . .				
3 Art—Fractional interests . . . . .				
4 Books and publications . . . . .				
5 Clothing and household goods . . . . .				
6 Cars and other vehicles . . . . .	X	1	4,900	FMV
7 Boats and planes . . . . .				
8 Intellectual property . . . . .				
9 Securities—Publicly traded . . . . .	X	148	6,851,678	High/Low Avg
10 Securities—Closely held stock . . . . .				
11 Securities—Partnership, LLC, or trust interests . . . . .				
12 Securities—Miscellaneous . . . . .				
13 Qualified conservation contribution—Historic structures . . . . .				
14 Qualified conservation contribution—Other . . . . .				
15 Real estate—Residential . . . . .	X	1	300,000	appraisal
16 Real estate—Commercial . . . . .				
17 Real estate—Other . . . . .				
18 Collectibles . . . . .	X	3	1,011	FMV
19 Food inventory . . . . .				
20 Drugs and medical supplies . . . . .				
21 Taxidermy . . . . .				
22 Historical artifacts . . . . .				
23 Scientific specimens . . . . .				
24 Archeological artifacts . . . . .				
Insurance				
25 Other ► ( Policy )	X	1	19,456	FMV
26 Other ► ( )				
27 Other ► ( )				
28 Other ► ( )				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . .

290

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . . . . .		No
b If "Yes," describe the arrangement in Part II		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	Yes	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions? . . . . .		No
b If "Yes," describe in Part II		
33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II		

Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization

HILLSDALE COLLEGE

Employer identification number

38-1374230

Identifier	Return Reference	Explanation
F990_P01_S00_L01	Form 990, Part I, Line 1	Hillsdale College upholds its founding mission of liberal arts education, and operates without federal or state funding Hillsdale offers a classical liberal arts curriculum, requiring each student to enroll in core courses covering literature, history, sciences, and the US Constitution The Founders Campaign capital and endowment goals improve the physical plant and endow student scholarships, faculty chairs, annual operations, and Imprimis, a monthly publication that reaches 2.5 million readers For students, faculty and guests, Hillsdale conducts Center for Constructive Alternatives seminars on campus, National Leadership Seminars are held at national sites for adult constituents Hillsdale recently established the Allan P. Kirby, Jr. Center for Constitutional Studies and Citizenship to enhance the education of its students who intern in Washington, D.C. Hillsdale is also expanding its website to offer podcasts and video streams of guest lecturers and faculty participating in its seminars Hillsdale has established a Graduate School in Statesmanship that has been accredited and will open in the fall of 2012 The school will offer master's and Ph.D. degrees in politics
F990_P03_S00_L01	Form 990, Part III, Line 1	Hillsdale is an independent, nonsectarian institution of higher learning founded in 1844 by men and women "grateful to God for the inestimable blessings resulting from civil and religious liberty" and "believing that the diffusion of learning is essential to the perpetuity of these blessings " It pursues the founders' stated object "to furnish all persons who wish, irrespective of nation, color or sex, a literary and scientific education and to combine with this such moral and social instruction as will best develop the minds and improve the hearts of its pupils " By training the young in the liberal arts, Hillsdale prepares students to become leaders worthy of that legacy By encouraging the scholarship of its faculty, it contributes to the preservation of that legacy for future generations By publicly defending that legacy, it enlists the aid of other friends of free civilization and thus secures the conditions of its own survival and independence
F990_P06_S0A_L02	Form 990, Part VI, Section A, Line 2	One of our trustees is the father-in-law of one of our vice presidents Both gentlemen were affiliated with the College several years before the family connection was established
F990_P06_S0B_L11b	Form 990, Part VI, Section B, Line 11b	The Board of Trustees of the College voted not to review the 990 The Vice President for Financial Affairs/Treasurer as well as the Controller review the 990 for the College prior to submission
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	All voting members of the Board complete a conflict of interest policy form Each year they update the form if there are changes Those forms are kept by the Secretary of the Board If a conflict is determined, it will be brought to the attention of the Prudential Committee of the Board of Trustees
F990_P06_S0B_L15	Form 990, Part VI, Section B, Line 15	The compensation of the College's President is determined by the Prudential Committee of the Board of Trustees along with recommendation by external consultants and 990 results listed in The Chronicle of Higher Education The compensation of the other officers of the College as well as key employees are recommended by third party consultants This process was last completed in calendar year 2006
F990_P06_S0C_L19	Form 990, Part VI, Section C, Line 19	Upon request
F990_P11_S00_L05	Form 990, Part XI, Line 5	Split Interest <1,434,412>, Unrealized Gain/Loss <20,806,467>

Additional Data

Software ID: 11000129  
Software Version: v1.00  
EIN: 38-1374230  
Name: HILLSDALE COLLEGE

Form 990, Special Condition Description:

Special Condition Description
-------------------------------

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services
(Code ) (Expenses \$ 15,578,121 including grants of \$ 0 ) (Revenue \$ 12,565,370 ) These additional program service expenses include, but are not limited to auxilliary services (bookstore, residential, dining), and plant and maintenance of campus grounds and buildings

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Charles S McIntyre III Trustee	0	X						0	0	0
David L Belew Trustee	0	X						0	0	0
Frank Shakespeare Trustee	0	X						0	0	0
Gregory C Schuler Trustee	0	X						0	0	0
Harvey C Fruehauf Jr Trustee	0	X						0	0	0
Hazel Hare Trustee	0	X						0	0	0
J Eric Plym Trustee	0	X						0	0	0
Jeffrey H Coors Trustee	0	X						0	0	0
Joseph H Moss Trustee	0	X						0	0	0
Lawrence O Selhorst Trustee	0	X						0	0	0
Mark L Johnson Trustee	0	X						0	0	0
Michael Bozic Trustee	0	X						0	0	0
Patrick L Sajak Trustee	0	X						0	0	0
Philip M Crane Trustee	0	X						0	0	0
Robert F Kizer Trustee	0	X						0	0	0
Stephen A Van Andel Trustee	0	X						0	0	0
Thomas N Jordan Jr Trustee	0	X						0	0	0
Thomas T Rogers Trustee	0	X						0	0	0
William E LaMothe Trustee	0	X						0	0	0
William J Brodbeck Chairman of the Board	0	X						0	0	0
William S Atherton Trustee	0	X						0	0	0
Charles J Luellen Trustee	0	X						0	0	0
Jack E Stalsby Trustee	0	X						0	0	0
Stephen S Higley Trustee	0	X						0	0	0
S Gunnar Klarr Trustee	0	X						0	0	0

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Kay A Orr Trustee	0	X						0	0	0
Thomas A Duke Jr Trustee	0	X						0	0	0
Cleves R Delp Trustee	0	X						0	0	0
Daniel S Peters Trustee	0	X						0	0	0
Bruce C Sanborn Trustee	0	X						0	0	0
Fred M Butler Trustee	0	X						0	0	0
J Christopher Chocola Trustee	0	X						0	0	0
Duane Stranahan Jr Trustee	0	X						0	0	0
Larry P Arnn President	40			X				756,682	0	0
H Kenneth Cole Chief Adminstrative Officer	40			X				113,524	0	0
Richard P Pewe Secretary	40			X				132,459	0	0
Patrick H Flannery Treasurer	40			X				111,690	0	0
John Cervini Vice President for Institutional Advancement	40				X			262,283	0	0
David M Whalen Provost	40				X			151,794	0	0
Robert Blackstock Staff	40					X		175,016	0	0
Kenneth R Calvert Staff	40					X		134,481	0	0
Grigor D Hasted Staff	40					X		138,896	0	0
Paul Moreno Staff	40					X		135,483	0	0
John Coonradt Staff	40					X		133,524	0	0