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Form **990**

Return of Organization Exempt From Income Tax

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

June 30 For the 2011 calendar year, or tax year beginning July 1 2011, and ending 20 C Name of organization National Automotive Technicians Education Foundation, Inc. D Employer identification number Address change 36-2957357 Doing Business As NATEF Number and street (or P O box if mail is not delivered to street address) Name change Room/suite E Telephone number 101 Blue Seal Drive, S E 703-669-6650 101 Initial return City or town, state or country, and ZIP + 4 Terminated Leesburg, VA 20175 688.277 G Gross receipts \$ Amended return Patricia Serratore Application pending F Name and address of principal officer H(a) Is this a group return for affiliates? Yes No SAME AS ABOVE H(b) Are all affiliates included? Yes No If "No," attach a list (see instructions) 501(c)(3)) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527 Tax-exempt status ا (501(c) لـ Website: ▶ www natef org H(c) Group exemption number ▶ Form of organization \(\sqrt{\formalfon} \) Corporation \(\sqrt{\formalfon} \) Trust Association L Year of formation: 1975 M State of legal domicile: Part I Summary Briefly describe the organization's mission or most significant activities: NATEF's mission is to evaluate technician training programs against standards developed by the automotive industry and recommend Activities & Governance qualifying programs for certification (accreditation) by ASE, the National Institute for Automotive Service Excellence Check this box ▶ ☐ If the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 3 11 Number of independent voting members of the governing body (Part VI, line 1b) 4 10 5 Total number of individuals employed in calendar year 2011 (Part V, line 2a) 5 4 Total number of volunteers (estimate if necessary) 0 6 0 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a Net unrelated business taxable income from Form 990-T, line 34 0 **Current Year** Contributions and grants (Part VIII, line 1h) . . . 607,312 389.592 291,196 9 Program service revenue (Part VIII, line 2g) 279,621 10 Investment income (Part VIII, solumn (A), lines 3, 4, and 7d) . . . 15.697 13,008 Other revenue (Part Mt, column A), lines 5, 6d, 8c, 9c, 10c, and 11e) . . 11 6,056 Total revenue - add (Mes 8 through 11 (must equal Part VIII, column (A), line 12) 12 914,205 688,277 13 Grants and symmetramounts paid (Park IX, column (A), lines 1-3) 211,241 33,994 Benefits paid or for methoers (Part IX) column (A), line 4) 14 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 398,980 15 422.011 Professional fund(a)sing fees (Part IX, column (A), line 11e) . . . 16a Total fundraising expenses Part IX, column (D), line 25) Other expenses (Part X) solumn (A), lines 11a-11d, 11f-24e) 17 309,223 332,961 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 919,444 18 788,966 19 Revenue less expenses. Subtract line 18 from line 12 . (5.239)(100,689)Beginning of Current Year End of Year 1,241,477 Total assets (Part X, line 16) 1,146,277 Total liabilities (Part X, line 26) 19,213 25,280 Net assets or fund balances. Subtract line 21 from line 20 1,222,264 1,120,997 Signature Block Under penalties of perjury, I deciare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is tion of preparer (other than officer) is based on all information of which preparer has any knowledge Sign Here Patricia Serratore, President Type or print name and title Print/Type preparer's name Date ₽aid Check I If self-employed P00118452 Preparer THOMPSON, GREENSPON & CO, P C 54-1029635 ▶ Firm's EIN ▶ **Use Only** 4035 RIDGE TOP RD, #700, FAIRFAX, VA 22030 703-385-8888 Firm's address ▶ Phone no May the IRS discuss this return with the preparer shown above? (see instructions) ✓ Yes
☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2011)

	90 (2011) NATEF EIN #36-295/35/ Page 2
Part	
1	Check If Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission: NATEF's mission is to evaluate technician training programs against standards developed by the automotive industry and recommend
	qualifying programs for certification (accreditation) by ASE, the National Institute for Automotive Service Excellence
	7
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
_	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program
	services?
4	If "Yes," describe these changes on Schedule O.
~	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of
	grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
	g and the same and
4a	(Code:) (Expenses \$ 724,434 including grants of \$) (Revenue \$ 279,621)
	NATEF is a nonprofit corporation organized to promote educational projects related to the automotive service industry. It evaluates and
	examines automotive training programs, identifies strengths and weaknesses, and improves such programs through a standardized
	evaluation and certification process
	······································
4b	(Code:) (Expenses \$ 2,543 including grants of \$ 33,994) (Revenue \$)
	Amprobe DM7C digital multimeters were donated to 644 NATEF accredited programs
	·
	/O. d
4c	(Code:) (Expenses \$including grants of \$) (Revenue \$)
	······
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 726.977

Form 99	• 0 (2011) NATEF EIN #36-2957357		ı	age 3
Part	V Checklist of Required Schedules			
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	No
2 3	Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If</i> "Yes," <i>complete Schedule C, Part I</i>	2	√	✓
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		✓
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		N/A
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		✓
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	•	1
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		1
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		✓
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		1
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.	3 mg 4.		à
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	-	1
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	1	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		1
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		1
	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	11e		1
12 a	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	11f	✓	
	Schedule D, Parts XI, XII, and XIII	12a	✓	<u> </u>
13	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		1
	Did the organization maintain an office, employees, or agents outside of the United States?	14a	\vdash	
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV.	14b		√
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			1

16

17

18

19

	complete Schedule D, Part VI	11a		1
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	✓	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		1
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		1
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		V
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X .	11f	✓	
2 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	✓	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		1
3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		√
4 a		14a		1
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		1
5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		1
6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		1
7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		1
В	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		1
9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		1
0 a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		7
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? .	20b		7

Part	Checklist of Required Schedules (continued)			_ <u>_</u>
ı aı ı	Onecklist of Required Schedules (continued)		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	✓	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		1
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	✓	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		1
c b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24b 24c		N/A N/A
d 25a	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	24d 25a		N/A ✓
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		1
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		1
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		1
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):	遊	3.1	4,
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		1
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		1
29 30	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	29 30		✓ ✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		1
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		1
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	✓	
35a b	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a 35b		1
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	1	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		1
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	1	
			000	1000

en u				
	Check if Schedule O contains a response to any question in this Part V	 -	· .	
4			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			,
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
_	reportable gaming (gambling) winnings to prize winners?	1c		N/A
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			۱ ۱
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 4		-	. '
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	<u>√</u>	<u> </u>
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		-	-,
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		✓
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		N/A
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			1
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			/
	account)?	4a		 •
b	If "Yes," enter the name of the foreign country: ►			
_	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		-	-,
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		1
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		<u> </u>
c 6a	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		N/A
Ua		6a		1
b	organization solicit any contributions that were not tax deductible?	Ua	-	 •
D	gifts were not tax deductible?	6b		1
7	Organizations that may receive deductible contributions under section 170(c).	0.5		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
_	and services provided to the payor?	7a		1
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		1
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	1.5		
	required to file Form 8282?	7c		1
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	-	1
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		1
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		N/A
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		N/A
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			1
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			}
	organization, have excess business holdings at any time during the year?	8		N/A
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		N/A
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		N/A
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12	4		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b]		1
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders] ,		
b	Gross income from other sources (Do not net amounts due or paid to other sources		1 .	'
	against amounts due or received from them.)	<u>] .:</u>		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		N/A
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b	1		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		<u> </u>	_
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		N/A
	Note. See the instructions for additional information the organization must report on Schedule O.	1 .		1
b	Enter the amount of reserves the organization is required to maintain by the states in which		:	
	the organization is licensed to issue qualified health plans	1		8
С	Enter the amount of reserves on hand		<u> </u>	٠,
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	 	√
h	If "Ves " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h	1	N/A

Part '	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. S.			
	Check if Schedule O contains a response to any question in this Part VI			
Section	on A. Governing Body and Management			
4.	Futuration with a set water manufacture of the constraint to the decade of the constraint to the set of the set of the constraint to the co		Yes	No
1a	, , , , , , , , , , , , , , , , , , , ,		,	,
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar		٠.	
	committee, explain in Schedule O.		,	
b	Enter the number of voting members included in line 1a, above, who are independent . 1b 10	; 1		1
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	-	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? .	3		✓
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		✓
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		✓
6	Did the organization have members or stockholders?	6		✓
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint			
	one or more members of the governing body?	7a		✓
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		✓
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		,	1
а	The governing body?	8a	1	
b	Each committee with authority to act on behalf of the governing body?	8b	√	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		✓
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Reven	ue C	_	T-1
40-	Did the average they have been been been been as officiated.	100	Yes	No V
10a b	Did the organization have local chapters, branches, or affiliates?	10a		V
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		N/A
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		1
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	✓	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	✓	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	✓	
13	Did the organization have a written whistleblower policy?	13	✓	<u> </u>
14	Did the organization have a written document retention and destruction policy?	14	/	ļ
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	/	<u> </u>
b	Other officers or key employees of the organization	15b	/	
16a	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	,	٠, ١	100
iva	with a taxable entity during the year?	16a		1
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its	100	: NE -	Hydra.
-	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the	2.1	3	
	organization's exempt status with respect to such arrangements?	16b		N/A
Secti	on C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► N/A		, , , ,	
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section available for public inspection. Indicate how you made these available. Check all that apply.	า 501	(c)(3)s	s only)
	☐ Own website ☐ Another's website ☑ Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of and financial statements available to the public during the tax year.	of inte	rest _l	oolicy,
20	State the name, physical address, and telephone number of the person who possesses the books and records	of the	е	

Form 990 (2011)	NATEF	EIN #36-2957357	
VIIII 990 IZU I II	11/2/11/21	LIIN #30-2301331	

Page 7

Part VII	Compensation	of Officers,	Directors,	Trustees,	Key Employees,	Highest Co	ompensated	Employees,	and
	Independent Co	ontractors							

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization no	r any relate	d orga	anız	atio	n c	ompe	nsa	ted any curren	t officer, director	, or trustee.
(A) Name and Title	(B) Average hours per week	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from	(E) Reportable compensation from related	(F) Estimated amount of other
	(describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) Bill Bergen, Chair	1 Hr	1		1				0	0	0
(2) Katharine Oliver, Vice-Chair	1 Hr	1		1				0	0	0
(3) Colin Williamson, Treasurer	1 Hr	1		1				0	0	0
(4) Timothy A Zilke, CEO	1 Hr	1		1				0	0	0
(5) Jim Anderson, Trustee	1 Hr	1						0	0	0
(6) Steve Hoellein, Trustee	1 Hr	1						0	0	0
(7) Michael Brewster, Trustee	1 Hr	1						0	0	0
(8) Steve Roberts, Trustee	1 Hr	1						0	0	0
(9) Craig Fedder, Trustee	1 Hr	1						0	0	0
(10) Joe Torchiana, Trustee	1 Hr	1						0	0	0
(11) Patricia Serratore, President	40 Hr	1		1				0	215,939	55,396
(12) William A Kersten, Fomer President							1	110,000	79,615	47,013
(13)										
(14)	_									

Part	Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)													
					-	C)								
	(A)	(B)	(do n	ot ch	Pos		than c	ne	(D)	(E)		(F)	
	Name and title	Average	٠,				is both		Reportable	Reportable			nated	
		hours per week	office	er and			or/trust	·	compensation from	compensation related	trom		unt of her	
		(describe	or di	Inst	Officer	ξey	High	Former	the	organization		compe	ensatio	ın
		hours for related	l lired.	tut	cer	em	nest	Ter	organization (W-2/1099-MISC)	(W-2/1099-MI	SC)		n the lization	
		organizations	학교	ona		employee	8 5		(VV-2/1099-WISC)			-	elated	
		ın Schedule	Individual trustee or director	Institutional trustee		/ee	Highest compensated employee					organi	zation	s
		O)	&	stee			nsat							
							8.							
(15)														
(16)						ļ								
					L.									
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(18)]			İ				1					
				<u> </u>				L						
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(21)														
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(23)						<u> </u>								
3		1				l								
(24)			1			l		T						
35.22		1								1				
(25)	· · · · · · · · · · · · · · · · · · ·		<u> </u>	 		<u> </u>		_		· · · · · · · · · · · · · · · · · · ·				
3==2		1					1							
1b	Sub-total			<u> </u>	·	<u>. </u>		▶		-				
c	Total from continuation sheets to Part		n A	•	•	•	•	•	110,000	295	,554	•	10	02,409
d				•	•	•	• •		110,000		554			2,409
	Total number of individuals (including but							٠, ١٠	1					
_	reportable compensation from the organ			1056	: 115	leu	abovi	e) w	no received in	Ore man pro	0,000	'		
-	reportable compensation from the organ	Zadon F										_	Yes	No
3	Did the organization list any former of	ficer direc	tor (ar ti	ruet		kov i	omr	olovee or high	nest comper	neated		103	110
J	employee on line 1a? If "Yes," complete							CITIF	bloyee, or riigi	lest compe	isaica	3	- ,	
											· ·	<u> </u>	_	╁──
4	For any individual listed on line 1a, is the organization and related organizations													
	individual	greater tri	an p	150	,000	ו ינ	1 16	:S,	complete Sci	ledule 3 loi	Sucri		7	
_					tion		 		· · · · ·		 ividual	4	-	┼
5	Did any person listed on line 1a receive of for services rendered to the organization										ividuai			
	 	: 11 163, (Jone	iere	307	16a	uie u	101 .	such person	· · · · ·	 .	5	<u> </u>	<u> </u>
	on B. Independent Contractors													
1	Complete this table for your five highest													
	compensation from the organization. Rep	oort compe	ensati	on t	or t	ne c	caienc	ar '	year ending wi	tn or within t	ne orga	nizatio	วท ร เ	iax
	year.													
	(A)								(B)		0.	(C)		
	Name and business add	iress						<u> </u>	Description of:	services		ompens	ation	
N/A			_											
								\perp						
								\prod_{-}						
								T						
		-						Τ						
2	Total number of independent contractor	ors (includi	ng b	ut r	ot	limi	ted t	o ti	hose listed ab	ove) who	,			
	received more than \$100,000 of compen								0				-	

Par	t VIII	Statement of Revenue				rage 3
	· <u>-</u>		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
ts	1a	Federated campaigns 1a				1
Contributions, Gifts, Grants and Other Similar Amounts	Ь	Membership dues 1b				ļ
Q E	C	Fundraising events 1c				1
ifs r A	d	Related organizations 1d 210,866				
5 5	e	Government grants (contributions) 1e	}			,
Sir	f	All other contributions, gifts, grants,				1
真真	'					
윤동		11 1100	}			}
e E	9	Noncash contributions included in lines 1a-1f: \$ 2,543				
	h	Total. Add lines 1a–1f ▶	389,592			
Program Service Revenue		Business Code				
Ş.	2a	Automotive, Autobody, Truck & CAS 611430	279,621	279,621		
æ	b					
<u>.</u> 2	С				•	
ĕ	d					
Ë	e					
g	l f	All other program service revenue .			-	
윤	g	Total. Add lines 2a–2f ▶	279,621			<u> </u>
	3	Investment income (including dividends, interest,	2,0,02.1			
	•	and other similar amounts)	13,008			13,008
	4	Income from investment of tax-exempt bond proceeds	13,000			13,000
	1					
	5	Royalties				
	_			İ		1
	6a	Gross rents				,
	b	Less: rental expenses	<u> </u>			
	С	Rental income or (loss)				
	d	Net rental income or (loss)				
	7a	Gross amount from sales of assets other than inventory				1
	b	Less: cost or other basis and sales expenses .		:		
	С	Gain or (loss)				!
	d	Net gain or (loss)				
	"	iver gain or (loss)				
levenue	8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c).				
<u>.</u>		Con Doubly line 10				
Other R						İ
ō	b	Less: direct expenses b				
		Net income or (loss) from fundraising events				
	9a	Gross income from gaming activities.				
		See Part IV, line 19 a				',
	b	Less: direct expenses b				
	С	Net income or (loss) from gaming activities ▶				
	10a	Gross sales of inventory, less				
	1	returns and allowances a			•	,
	Ь	Less: cost of goods sold b	1			1
	С	Net income or (loss) from sales of inventory . ▶				
		Miscellaneous Revenue Business Code				
	11a		6,056			6,056
	l .		6,036			0,036
	Ь					
	C		<u> </u>			
	d	All other revenue	<u> </u>			
	е	Total. Add lines 11a–11d ▶	6,056			
	12	Total revenue. See instructions ▶	688,277	279,621		19,064
		 				Form 990 (201)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

_	Check if Schedule O contains a respons	se to any question i	in this Part IX	<u> </u>	<u></u> 🔲
	t include amounts reported on lines 6b, 7b, , and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	33,994	33,994		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16				
4 5	Benefits paid to or for members	145,915	131,324	14,591	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	211,528	190,375	21,153	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	21,821	19,639	2,182	
9	Other employee benefits	26,565	23,909	2,656	
10	Payroll taxes	16,182	14,564	1,618	
11	Fees for services (non-employees):				
а	Management		ľ		
b	Legal				
C	Accounting	12,270	6,135	6,135	
d	Lobbying				
е	Professional fundraising services See Part IV, line 17				·
f	Investment management fees	3,996	1,359	2,637	
g	Other	134,338	134,338		
12	Advertising and promotion	2,802	2,802		
13	Office expenses	46,155	44,978	1,177	
14	Information technology	8,376	8,376		
15	Royalties				
16	Occupancy	40,920	38,874	2,046	
17	Travel	45,410	44,044	1,366	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings .	23,902	22,707	1,195	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization .				
23	Insurance	3,163	1,075	2,088	
24	Other expenses. Itemize expenses not covered				,
	above (List miscellaneous expenses in line 24e If				· ·
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O)				
a	Automotive, Autobody & Truck	6,864	6,864		
b	Miscellaneous	4,765	1,620	3,145	
C					
d	All other eveness				
е 25	All other expenses Total functional expenses. Add lines 1 through 24e	788,966	726,977	61,989	
25 26	Joint costs. Complete this line only if the	700,300	720,977	1,4091	
20	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)		i		

_	art X	Balance Sheet	 		Page 11
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing		1	
	2	Savings and temporary cash investments	219,584	2	261,862
	3	Pledges and grants receivable, net	27,500	3	16,250
	4	Accounts receivable, net	17,831	4	14,514
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
ts	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net		7	
As	8	Inventories for sale or use	1,097	8	8,197
i	9	Prepaid expenses and deferred charges	5,290	9	2,526
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·
	b	Less: accumulated depreciation 10b		10c	
	11	Investments – publicly traded securities	30,158		30,017
	12	Investments—other securities. See Part IV, line 11	898,157		800,502
	13	Investments - program-related. See Part IV, line 11	·····	13	 · · · · · · · · · · · · · · · · ·
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	41,860	15	12,409
	16	Total assets. Add lines 1 through 15 (must equal line 34)	1,241,477	16	1,146,277
	17	Accounts payable and accrued expenses	19,213	17	25,280
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D.		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
Ë	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X			
		of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	19,213	26	25,280
ces		Organizations that follow SFAS 117, check here ► and complete lines 27 through 29, and lines 33 and 34.			_ *
lan	27	Unrestricted net assets	1,222,264	27	1,120,997
Ва	28	Temporarily restricted net assets		28	
nd	29	Permanently restricted net assets		29	
Net Assets or Fund Balances		Organizations that do not follow SFAS 117, check here ► □ and complete lines 30 through 34.			
ts	30	Capital stock or trust principal, or current funds		30	
SSE	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Ę	32	Retained earnings, endowment, accumulated income, or other funds .		32	
Ne	33	Total net assets or fund balances	1,222,264	33	1,120,997
	34	Total liabilities and net assets/fund balances	1,241,477	34	1,146,277

Form 9	90 (2011) NATEF EIN #36-2957357			Pa	ge 12
Par	XI Reconciliation of Net Assets	· · - · ·			
	Check if Schedule O contains a response to any question in this Part XI	· · · ·	· · · ·	<u>· · · </u>	V
1	Total revenue (must equal Part VIII, column (A), line 12)	1		68	8,277
2	Total expenses (must equal Part IX, column (A), line 25)	2		78	8,966
3	Revenue less expenses. Subtract line 2 from line 1	3		(100	,689)
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		1,22	2,264
5	Other changes in net assets or fund balances (explain in Schedule O)	5			(578)
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33,				
	column (B))	6		1,12	0,997
Part	XII Financial Statements and Reporting				_
	Check if Schedule O contains a response to any question in this Part XII	<u> </u>	<u></u>		Ш.
1	Accounting method used to present the Forms 200s. Cook Cl. Account Cl. Cl. Cl. Cl. Cl. Cl. Cl. Cl. Cl. Cl.			Yes	No
'	Accounting method used to prepare the Form 990: Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," ex Schedule O.	olain in			
2a b c	2a Were the organization's financial statements compiled or reviewed by an independent accountant? 2a b Were the organization's financial statements audited by an independent accountant?				✓
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for over of the audit, review, or compilation of its financial statements and selection of an independent account		2c	/	
	If the organization changed either its oversight process or selection process during the tax year, ex Schedule O.			-	1
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the ye issued on a separate basis, consolidated basis, or both:	ar were			,
	☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				i
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set the Single Audit Act and OMB Circular A-133?	forth in	3a	_	1
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not underequired audit or audits, explain why in Schedule O and describe any steps taken to undergo such a		3b		•
				m 990	(2011)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Inspection

Open to Public

	of the organization	alalana Education	Foundation Inc					mployer ia			
	Reason fo			nizationa			this nor	4 \ Caa is	36-295		
			rity Status (All orga					_ 	istructio	ns.	
111E (<u></u>		ation because it is: (Fo		-		•				
2	=										
3											
4			on operated in conjun						/b)(1)(<u>A</u>)(iii) Enter the	
_	hospital's nam	e, city, and stat	e								
5		n operated for (1)(A)(iv). (Com	the benefit of a collegible plete Part II.)	ge or uni	versity ov	vned or (operated	by a gov	/ernmenta	al unit described in	
6			nment or government								
7	7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)										
8	A community to	rust described i	n section 170(b)(1)(A	(vi). (Con	nplete Pa	rt II.)					
9	☐ An organizatio	n that normally	receives: (1) more that	an 331/3%	of its su	ipport fro	m contri	butions, i	members	hip fees, and gross	
			d to its exempt funct								
			ent income and unre						n 511 tax	() from businesses	
	•	=	ifter June 30, 1975. Se					•			
10		-	doperated exclusively		•	-			-		
11			nd operated exclusive								
			olicly supported organ								
			describes the type of					te lines 1			
	a ☐ Type I		• •	☐ Type		•	•	_		Type III-Other	
е			that the organization								
	or section 509		ers and other than on	e or more	publicly	support	ed organi	izations d	escribed	in section 509(a)(1)	
f	`	, , ,		6 4	IDC 4		- T	1 Toma 1	T	- 111	
'		heck this box	a written determination	i mon n		mai ii is	a Type	і, туре і	i, or typ		
	•					 antributio	n from a	ny of the		🗆	
g	following perso	ons?		·	_			•			
			indirectly controls, eit			her with	persons	described	d in (ii) ar	d Yes No	
			ody of the supported	-						11g(i)	
	-		on described in (i) abo							11g(ii)	
			a person described in					•		11g(ni)	
<u>h</u>	Provide the foll	lowing informat	ion about the support	ed organı	zation(s).	,					
(1)	Name of supported	(ii) EIN	(iii) Type of organization (described on lines 1-9		rganization sted in your		ou notify nization in			(vii) Amount of	
	organization		above or IRC section		document?	col (i)	of your	(i) organi	zed in the	support	
			(see instructions))				oort?		S?		
				Yes	No	Yes	No	Yes	No		
(A) Na	itional Institute for	50 005 1507		ļ						040.400	
Au	tomotiveServiceExcellence	52-0954597	9	ļ	/	<u> </u>	1	/		213,409	
(B)											
(C)		·									
(D)				-				-			
(E)				-				-			
		 									
Tota	ı]		1				213,409	

Part							
	(Complete only if you checked the						alify under
Secti	Part III. If the organization fails to on A. Public Support	quality und	er the tests is	sted below, p	lease comple	ete Part III.)	
	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and	(a) 2007	(b) 2000	(6) 2009	(u) 2010	(e) 2011	(i) Total
·	membership fees received. (Do not include any "unusual grants.")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)					,	
6	Public support. Subtract line 5 from line 4.						
	on B. Total Support		· · · · · · · · · · · · · · · · · · ·	•	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	
	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7	Amounts from line 4				ļ		
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources					}	
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 12	Total support. Add lines 7 through 10 Gross receipts from related activities, etc	. (see instruct	ions)	<u> </u>	L	12	
13	First five years. If the Form 990 is for the organization, check this box and stop he						
Secti	on C. Computation of Public Suppor	t Percentag	je		-		
14	Public support percentage for 2011 (line					14	%
15	Public support percentage from 2010 Sch					15	%
16a	331/3% support test—2011. If the organi						
	box and stop here. The organization qua	•		_			_
b	331/3% support test—2010. If the organ check this box and stop here. The organ					e 15 is 33'/3% 	or more,
17a	10%-facts-and-circumstances test—20 10% or more, and if the organization me Part IV how the organization meets the "forganization	ets the "facts	-and-circumsta umstances" te	ances" test, ch	eck this box a zation qualifies	nd stop here.	Explain in
b	10%-facts-and-circumstances test—20 15 is 10% or more, and if the organization of Explain in Part IV how the organization of the organization of the organization of the organization of the organization of the organization.	tion meets th	e "facts-and-c ts-and-circums	rcumstances" stances" test.	' test, check t The organization	his box and s	top here.
18	supported organization	d not check a	box on line 13	3, 16a, 16b, 17	a, or 17b, che		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Secti	on A. Public Support		0.0	on, piedeo ee	mpioto i di ci	,	
	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and membership fees	(,, =====	3.7.2.2.2	(,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(4) = 1	(0, 20)	(1) / 010
	received (Do not include any "unusual grants.")		1				
2	Gross receipts from admissions, merchandise				-		
	sold or services performed, or facilities						
	furnished in any activity that is related to the organization's tax-exempt purpose	ļ					
3	Gross receipts from activities that are not an			<u> </u>			
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
•	organization's benefit and either paid						
	to or expended on its behalf	-					
5	The value of services or facilities						
•	furnished by a governmental unit to the						
	organization without charge					1	
6	Total. Add lines 1 through 5			<u> </u>			
7a	Amounts included on lines 1, 2, and 3	-					
	received from disqualified persons .						
L	·	-					
b	Amounts included on lines 2 and 3 received from other than disqualified						
	persons that exceed the greater of \$5,000					1	
	or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c from		Mark to a		13. T 7.4		
_	line 6.)		en make	13,00	1		
Secti	on B. Total Support	1	<u> </u>	<u></u>		72	
	dar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6				(-)	(-,	
10a	Gross income from interest, dividends,						
	payments received on securities loans, rents,					l	
	royalties and income from similar sources .						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses		ļ			1	
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether						
	or not the business is regularly carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets						
	(Explain in Part IV)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)	L	L				
14	First five years. If the Form 990 is for the	_			-		
	organization, check this box and stop he						<u> </u>
	on C. Computation of Public Suppo						
15	Public support percentage for 2011 (line			3, column (f))			%
16 Socti	Public support percentage from 2010 Sc			<u> </u>	· · · · ·	16	<u>%</u>
	on D. Computation of Investment In				(0)	14=1	
17	Investment income percentage for 2011			•			<u>%</u>
18	Investment income percentage from 201					18	<u>%</u>
19a	331/3% support tests—2011. If the organ						_
1-	17 is not more than 331/3%, check this box		_			-	_
b	331/3% support tests—2010. If the organization 18 is not more than 331/3%, check this						
20	Private foundation. If the organization d						
20	i invate iounidation, il the organization d	id not check a	DUX UITHINE 14	, 13a, 01 130, 1	PHECK THIS DOX	and see mstru	ctions 🕨 🔲

chedule A (Form 990 or 990-EZ) 2011 NATEF EIN #36-2957357 Page 4					
Part IV	Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).				
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SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB № 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. ► See separate instructions.

Name of the organization Employer identification number National Automotive Technicians Education Foundation, Inc 36-2957357 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate contributions to (during year) Aggregate grants from (during year) . . 3 Aggregate value at end of year 4 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used 6 only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements . . 2a Total acreage restricted by conservation easements 2b c Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 5 violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) 8 9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art. Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 . . . If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

Assets included in Form 990, Part X

Schedule D (Form 990) 2011	NATEF	EIN #36-2957357
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Pag	_	2

Part		Collections of	Art, Hist	orical T	reasures,	or Ot	her Similar As:	sets (continued)
3	Using the organization's acquisition, collection items (check all that apply):	accession, and o	ther recor	ds, chec	k any of the	follov	ving that are a si	gnificant use of its
а	☐ Public exhibition		d [Loan	or exchange	prog	rams	
b	☐ Scholarly research		е [☐ Other				
С	☐ Preservation for future generations							
4	Provide a description of the organiza	tion's collections	and expla	in how th	ney further t	he org	janization's exem	pt purpose in Part
_	XIV.							
5	During the year, did the organization							
Doub	assets to be sold to raise funds rather							Yes No
Part					anization a	nswe	rea "Yes" to Fo	rm 990, Part IV,
	line 9, or reported an amour				r contributio	ane or	other assets no	+
14	included on Form 990, Part X?							Yes 🗀 No
b	If "Yes," explain the arrangement in P					•		□ 163 □ 140
_	ii roo, oxpiaii iio airangomeni ii	are service and compr		nowing to	abic.		Ar	nount
С	Beginning balance					10	:	
d	Additions during the year					10		
е	Distributions during the year					1e		
f	Ending balance					1f		
2a	Did the organization include an amou		art X, line	21?				☐ Yes ☐ No
	If "Yes," explain the arrangement in P							
Par	Endowment Funds. Compl						_ 	
4	Demoning of warm balance	(a) Current year	(b) Prio	or year	(c) Two years	back	(d) Three years back	(e) Four years back
1a b	Beginning of year balance		 					- 1
C	Contributions						 	1
•	losses							1/2 - 1
d	Grants or scholarships							
e	Other expenditures for facilities and		-	-				
	programs					i		
f	Administrative expenses							i
g	End of year balance						,	
2	Provide the estimated percentage of t	-	nd balance	e (line 1g	, column (a)) held	as:	
a	Board designated or quasi-endowme		%					
b	Permanent endowment	%						
С	Temporarily restricted endowment ►	~~~~~~~~~~~~~~	000/					
За	The percentages in lines 2a, 2b, and 2 Are there endowment funds not in the			ration the	at are hold a	nd od	ministered for th	•
Va	organization by:	e possession or t	ne organiz	zation the	at are nelu a	illu au	iriiinstered for tri	Yes No
	(i) unrelated organizations							3a(i)
	(ii) related organizations			· · ·		•		3a(ii)
b	If "Yes" to 3a(ii), are the related organ			n Schedi	ule R?			3b
4	Describe in Part XIV the intended use	s of the organizati	on's endo	wment fi	unds.			<u> </u>
Part	VI Land, Buildings, and Equip	ment. See Forr	n 990, Pa	art X, line	e 10.	•		
	Description of property	(a) Cost or o			r other basis ther)		Accumulated epreciation	(d) Book value
1a	Land							
b	Buildings							
С	Leasehold improvements							
d	Equipment							
<u>e</u>	Other	·		<u>. </u>				
Total.	Add lines 1a through 1e. (Column (d) r	nust equal Form 9	990, Part X	(, column	(B), line 10	(c).)	▶ .	

Part VII	Investments-Other Securities	See Form 990, Part X,	line 12.	
(2	a) Description of security or category (including name of security)	(b) Book value	(c) Method of val Cost or end-of-year m	
(1) Financia	I derivatives			
(2) Closely-I	held equity interests			
(3) Other				
(A) Mains	treet Bank-Certificates of Deposit	500,000	end of year market value	
(B) Middle	eburg Bank-Certificates of Deposit	100,471	end of year market value	
	nal Bank-Certificates of Deposit	200,031	end of year market value	
(D)				
(E)				
(F)				
(G)				
(H)				
<u>(l)</u>				
	(b) must equal Form 990, Part X, col. (B) line 12)	800,502		
Part VIII	Investments – Program Related	J. See Form 990, Part X,	line 13.	
	(a) Description of investment type	(b) Book value	(c) Method of val Cost or end-of-year m	
(1)				
(2)				
(3)				
(4)				
(5)				·
(6)				<u>-</u>
(7)				
(8)				
(9)				
(10)	(b) must equal Form 990, Part X, col (B) line 13)			
Part IX	Other Assets. See Form 990, Pa	pt V line 15		
Fait IA		a) Description		(b) Book value
(1)		-,	-	(2) 20011 14:40
(1)				
(3)				
(4)				
(5)				
(6)				
(7)		·		
(8)				
(9)				
(10)	- 10 · 10 · 10 · 10 · 10 · 10 · 10 · 10			
Total. (Colu	ımn (b) must equal Form 990, Part X, c	ol. (B) line 15.)		
Part X	Other Liabilities. See Form 990,	Part X, line 25.	· · · · · · · · · · · · · · · · · · ·	
1.	(a) Description of liability	(b) Book value		
	income taxes			
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)			_	
(9)				
(10)				
(11)				
	(b) must equal Form 990, Part X, col. (B) line 25) ▶		<u> </u>	
2 FIN 48 (A	SC 740) Footnote In Part XIV, provide	the text of the footnote to	the organization's financial state	ments that reports the

2. FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Par	le D (Form 990) 2011 NATEF EIN #36-2957357	onto	Page 4
			600 277
1 2	Total revenue (Form 990, Part VIII, column (A), line 12)	1	688,277
		3	788,966
3 4	Excess or (deficit) for the year. Subtract line 2 from line 1	4	(100,689) (578)
5	Net unrealized gains (losses) on investments	5	(376)
6	Donated services and use of facilities	6	····
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net) Add lines 4 through 8	9	(578)
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	(101,267)
Part			(101,207)
1	Total revenue, gains, and other support per audited financial statements	1	687,699
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	-	001,000
a	Net unrealized gains on investments	3)	
b	Donated services and use of facilities	" 	
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV.)	⊣'	
e	Add lines 2a through 2d	2e	(578)
3	Subtract line 2e from line 1	3	688,277
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a	43	
b	Other (Describe in Part XIV.)	_	
C	Add lines 4a and 4b	4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	688,277
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	er Return	-
1	Total expenses and losses per audited financial statements	1	788,966
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses	\neg	
d	Other (Describe in Part XIV.)		
е	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	788,966
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV.)]]	
С	Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	788,966
Part	XIV Supplemental Information		
Part Comp Part V	elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; 7, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also co		
Part Comp Part V any ac	elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; I, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also conditional information.	mplete this p	part to provide
Part Comp Part V any ac	elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; 7, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also co	mplete this p	part to provide
Part Comp Part V any ad Part X	elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; I, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also conditional information.	mplete this p	part to provide
Part V any ac Part X	elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; /, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also conditional information. Line 2 THE FOUNDATION HAS NO UNCERTAIN TAX POSITIONS THAT QUALIFY FOR EITHER RECOGNIT	mplete this p	part to provide
Part V any ac Part X	elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Inne 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also conditional information. Line 2 THE FOUNDATION HAS NO UNCERTAIN TAX POSITIONS THAT QUALIFY FOR EITHER RECOGNITE FINANCIAL STATEMENTS AND NO INTEREST AND PENALTIES HAVE BEEN RECORDED IN THE ACCOM	mplete this p	part to provide
Part V Any ac Part X	elete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Inne 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also conditional information. Line 2 THE FOUNDATION HAS NO UNCERTAIN TAX POSITIONS THAT QUALIFY FOR EITHER RECOGNITE FINANCIAL STATEMENTS AND NO INTEREST AND PENALTIES HAVE BEEN RECORDED IN THE ACCOM	mplete this p	part to provide

Schedule D (Fo	rm 990) 2011 NATEF EIN #30-2957357	Page 5
Part XIV	Supplemental Information (continu	ed)
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••••••		
· · · · · · · · · · · · · · · · · · ·	•••••••••••••••••	

SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

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2011 Open to Public Inspection

Employer identification number

Schedule I (Form 990) (2011) % | (h) Purpose of grant or assistance to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. ✓ Yes 36-2957357 Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (g) Description of non-cash assistance (e) Amount of non- (f) Method of valuation cash assistance (book, FMV, appraisal, other) • Cat. No. 50055P Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (d) Amount of cash grant Part II can be duplicated if additional space is needed Enter total number of other organizations listed in the line 1 table (c) IRC section if applicable the selection criteria used to award the grants or assistance? For Paperwork Reduction Act Notice, see the Instructions for Form 990. General Information on Grants and Assistance National Automotive Technicians Education Foundation, Inc. (b) EIN 1 (a) Name and address of organization or government PartII Part I (I) 6 € <u>6</u> ල © 2 <u>N</u> 9 8 Ε

2 3 4 5 6 7 7 Part W. Supplemental Information, Complete this part to provide the information required in Part I, line 2, and any other additional information. Angreebe DAZC agual multimeters were decreated to 644 NATEs accredited programs.	Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. (a) Type of grant or assistance (b) Number of recipients cash grant non-cash assistance recipients	dividuals in the Ulas space is needed. (b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
e the information required in Part I, line 2, and any other additional information required in Part II.						
e the information required in Part I, line 2, and any other additional information required in Part I.			-			
e the information required in Part I, line 2, and any other additional information required in Part I, line 2, and any other additional information required in Part I, line 2, and any other additional information required in Part I, line 2, and any other additional information required in Part I, line 2, and any other additional information required in Part I, line 2, and any other additional information required in Part I, line 2, and any other additional information required in Part II, line 2, and any other additional information required in Part II, line 2, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, line 3, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and any other additional information required in Part II, and an						
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	DM7C digital multimeters were donated to 644 NA	TEF accredited progra	ams			
				P		
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047 2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

National Automotive Technicians Education Foundation, Inc.

Employer identification number

36-2957357

Part	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items.			
	☐ First-class or charter travel ☐ Housing allowance or residence for personal use			1
	☐ Travel for companions ☐ Payments for business use of personal residence			1
	☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees			
	☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)			i
			İ	
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
	explain	1b	ļ	N/A
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	1	
_				
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a			1
	related organization to establish compensation of the CEO/Executive Director. Explain in Part III.		ŀ	
	☐ Compensation committee		1	
	✓ Independent compensation consultant ✓ Compensation survey or study		1	
	☐ Form 990 of other organizations ☐ Approval by the board or compensation committee	1	ļ	
	Approvar by the board of compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		1
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		1
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		✓
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
				Ì
_	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.			}
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any	1		
	compensation contingent on the revenues of:	<u>-</u>		- <u>-</u> -
a	The organization?	5a	 	1
b	Any related organization?	5b		├
6	If "Yes" to line 5a or 5b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
6	compensation contingent on the net earnings of.			
а	The organization?	6a		1
b	Any related organization?	6b	-	
•	If "Yes" to line 6a or 6b, describe in Part III.	00		· •
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed			
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		1
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		✓
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		✓

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)—(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

Note. The sum of columns (B)(I)—(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.	or eac	h listed individual mu	st equal the total am	ount of Form 990, Pa	t VII, Section A, line 1	a, applicable columi	(D) and (E) amount	s for that individual.
		(B) Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	į
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(I)-(D)	(r) Compensation reported as deferred in prior Form 990
William Kersten	3	110,000	0	0	13,792	13,708	137,500	0
-	E	74,647	0	4,968	14,706	4,807	99,128	0
Patricia Serratore	8	0	0		0	0	0	0
2	Ξ	214,776	0	1,163	32,357	23,039	271,335	0
	8							
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14	E							
	(2)							
15	(3)							
	(1)							
16	(ii)							
							Sch	Schedule J (Form 990) 2011

Schedule J (Form 990) 2011 NATEF EIN #36-2957357	Page 3
Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.	art II.
	; ; ; ;
	; ; ; ;
Schedule J (Form 990) 2011	90) 2011

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

2011

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Open to Public Inspection

Employer identification number

National Automotive Technicians Education Foundation, Inc. 36-2957357 Part VI - Section B - Line 11b Review with Executive committee Part VI - Section B - Line 12c Conflict of Interest Policy covers all members of the Board and is monitored by an annual questionnaire from legal counsel which are reviewed and maintained by legal counsel/Steve Benson The Legal counsel reviews each transaction to come before the Board for potential or actual conflicts of interest. If potential or actual conflicts (past, present or future) are identified, Legal counsel recommends what to do, with any actions documented in minutes. The identified conflicts of interest and appropriate recusals are documented in the minutes of each Board meeting Part VI - Section B - Line 15a The process for determining compensation of Patricia Serratore, President and William Kersten, Former President each year includes a review and approval by ASE leadership based upon. Comparability data used in the review process is obtained from February 2011 HAY Group analysis. The salary review was performed in 2011. Policies available upon request, annual audit available upon request Part VI - Section C - Line 19 Part XI - Line 5 Unrealized losses from the fair market value of investments

Schedule O (Form 990 or 990-EZ) (2011) NATEF EIN #36-2957357	Page 2
Name of the organization	Employer identification number
	•
	•

SCHEDULE R (Form 990)

National Automotive Technicians Education Foundation, Inc

Department of the Treasury Internal Revenue Service

Name of the organization

Partnerships
Unrelated
and
Organizations
Related

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ■ Attach to For

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				Employ

36-2957357

(g) Section 512(b)(13) controlled entity? Schedule R (Form 990) 2011 (f)
Direct controlling
entity ŝ Identification of Related Tax-Exempt Organizations (Complete of the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) Yes (f)
Direct controlling
entity (e) End-of-year assets (e)
Public charity status
(if section 501(c)(3)) (d) Total income Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) (d) Exempt Code section 501 (C) (6) (c) Legal domicile (state or foreign country) Cat No 50135Y (c) Legal domicile (state or foreign country) (b) Primary activity ည Testing & Certification (b) Pnmary activity For Paperwork Reduction Act Notice, see the Instructions for Form 990. (1) National Institute for Automotive Service Excellence, EIN#52-0954597 101 Blue Seal Dr., S.E., STE 101, Leesburg, VA 20175 (a)
Name, address, and EIN of disregarded entity (a) Name, address, and EIN of related organization Partl Part II 9 € 9 2 <u>(2</u> 9 2 ල ල **£** Ε Ξ

Schedule R (Form 990) 2011 NATEF EIN #36-2957357

(k) Percentage ownership (h) Percentage Schedule R (Form 990) 2011 ownership Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) (9)
Share of Fend-of-year assets (J) General or managing partner? Yes No (i)
Code V—UBI
amount in box 20 of
Schedule K-1
(Form 1065) (f) Share of total income (h)
Disproportionate
allocations? (e)
Type of entity
(C corp, S corp,
or trust) Yes No (g)
Share of end-of-(d)
Direct controlling
entity (f) Share of total income (c)
Legal domicile
(state or
foreign country) (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections 512-514) Primary activity (d)

Unect controlling entity (c) Legal domicile (state or foreign country) (a) Name, address, and EIN of related organization (b) Primary activity (a) Name, address, and EIN related organization Part III Part IV Ξ 2 ල € 9 Ε € 9 € 8 (2) 9 Ε 2

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

Schedule R (Form 990) 2011 Method of determining If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. amount involved Yes **1**b 9 10 무 <u>1</u> 372,719 FMV 40,920 FMV 49,292 FMV Amount involved During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? (b)
Transaction type (a-r) Performance of services or membership or fundraising solicitations for related organization(s) Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . . Performance of services or membership or fundraising solicitations by related organization(s) Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity Lease of facilities, equipment, or other assets to related organization(s) . . . Lease of facilities, equipment, or other assets from related organization(s) Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. Sharing of paid employees with related organization(s) Other transfer of cash or property from related organization(s) Gift, grant, or capital contribution from related organization(s) Reimbursement paid by related organization(s) for expenses Name of other organization Reimbursement paid to related organization(s) for expenses Other transfer of cash or property to related organization(s) Gift, grant, or capital contribution to related organization(s) Loans or loan guarantees by related organization(s) . . Loans or loan guarantees to or for related organization(s) Sale of assets to related organization(s) . . . Purchase of assets from related organization(s) Exchange of assets with related organization(s) National Institute for Automotive Service Excellence National Institute for Automotive Service Excellence National Institute for Automotive Service Excellence 0 9 **a** ପ୍ର 9

1 1 u

Unrelated Organizations Taxable as a Partnership (Complete of the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

of gloss revenue, that was not a related organization. See instructions regarding exclusion or all investment participations of gloss revenue, that is the contract of the con	gariizatiori. Ser	in structions is	galuling evolusi	(e)	6	(9)	ε	6	8	3
Name, address, and EIN of entity	Primary activity	Legal domicile	Predominant	Are all partners		Share of	Disproportionate	ate Code V-UBI	General or	Percentage
		(state or foreign country)	income (related, unrelated, excluded	section 501(c)(3)	total income	end-of-year assets	allocations	of Schedule K-1	managing partner?	ownership
			from tax under	organizations?				(Form 1065)		
			Section 312-314)	Yes No			Yes No	0	Yes No	
(1)				_			· .			
(2)										
(6)										
(4)										
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(9)										
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