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Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

OMB No 1545-0047

Inspection

Internal Revenue Service

benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements. Open to Public

| A F                          | or the   | 2011 calendar year, or tax year beginning JUL 1, 2011 and   | ending <u>J</u>        | UN 30, 2012                 |                               |  |  |  |  |  |  |
|------------------------------|--|---|------------------------|-----------------------------|-------------------------------|--|--|--|--|--|--|
|                              | heck if<br>pplicable                                     | C Name of organization  |                        | D Employer identific        | cation number                 |  |  |  |  |  |  |
|                              | Addres<br>change   | A BETTER WAY SERVICES, INC.   |                        |                             |                               |  |  |  |  |  |  |
|                              | Name change  | Doing Business As   |                        | 35-0868081                  |                               |  |  |  |  |  |  |
|                              | Initial<br>return<br>Termin-<br>ated                     | Number and street (or P 0 box if mail/is not delivered to street address) 806 W JACKSON ST  | E Telephone numbe 765- | r<br>284-7789               |                               |  |  |  |  |  |  |
|                              | Amend<br>return  | · · · · · · · · · · · · · · · · · · ·   |                        | G Gross receipts \$         | 2,157,267.                    |  |  |  |  |  |  |
|                              | Application  | MUNCIE, IN 47305-1551   |                        | H(a) Is this a group re     |                               |  |  |  |  |  |  |
|                              | pendin   | F Name and address of principal officer:TERESA CLEMMONS   |                        | for affiliates?             | Yes X No                      |  |  |  |  |  |  |
|                              | SAME AS C ABOVE H(b) Are all affiliates included? Yes No |   |                        |                             |                               |  |  |  |  |  |  |
|                              |  | mpt status: X 501(c)(3) 501(c)( )   | or 527                 | 1                           | list (see instructions)       |  |  |  |  |  |  |
|                              |  | e: ► WWW.ABETTERWAYMUNCIE.ORG   |                        | H(c) Group exemptio         |                               |  |  |  |  |  |  |
|                              |  | organization X Corporation Trust Association Other ►  | L Year                 | of formation 1898 N         | A State of legal domicile IN  |  |  |  |  |  |  |
|                              | rt I   | Summary  Briefly describe the organization's mission or most significant activities: TO Bl  | RING D                 | FACE TO HOM                 | FS                            |  |  |  |  |  |  |
| 9                            | 1 1  | STRENGTH TO INDIVIDUALS AND FAMILIES, AND   | D POST                 | TIVE IMPACT                 | TO                            |  |  |  |  |  |  |
| Activities & Governance      | -  | Check this box If the organization discontinued its operations or dispose   |                        |                             | <u> </u>                      |  |  |  |  |  |  |
| ver                          | 1  | Number of voting members of the governing body (Part VI, line 1a)   | 300 01 111010          | 3                           | 20                            |  |  |  |  |  |  |
| Ĝ                            |  | Number of independent voting members of the governing body (Part VI, line 1b)   |                        | 4                           | 20                            |  |  |  |  |  |  |
| S.                           |  | Fotal number of individuals employed in calendar year 2011 (Part V, line 2a)  |                        | 5                           | 64                            |  |  |  |  |  |  |
| įį                           | t .  | Total number of volunteers (estimate if necessary)  |                        | 6                           | 324                           |  |  |  |  |  |  |
| Ċţ                           | 7a   | Total unrelated business revenue from Part VIII, column (C), line 12  |                        | 7a                          | 8,700.                        |  |  |  |  |  |  |
| ۹                            | b i  | Net unrelated business taxable income from Form 990 T, fine 341   |                        | 7b                          | 0.                            |  |  |  |  |  |  |
|                              |  |   |                        | Prior Year                  | Current Year                  |  |  |  |  |  |  |
| <u>o</u>                     | 8 (  | Contributions and grants (Part VIII, line 1h)   |                        | 1,276,285.                  | 1,221,141.                    |  |  |  |  |  |  |
| enr                          |  | Program service revenue (Part VIII, line 2g)  |                        | 813,103.                    | 916,043.                      |  |  |  |  |  |  |
| Revenue                      | I  | nvestment income (Part VIII, column (A), lines 3, 4, and 7d)  |                        | 1,598.                      | 1,861.                        |  |  |  |  |  |  |
|                              | L  | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  |                        | 22,359.                     | 18,222.                       |  |  |  |  |  |  |
|                              |  | Total revenue - add lines 8 through 11 (must equal Part VIII; column (A), line-12)  |                        | 2,113,345.                  | 2,157,267.                    |  |  |  |  |  |  |
|                              |  | Grants and similar amounts paid (Part IX, column (A), lines 1-3)  | 0.                     | 0.                          |                               |  |  |  |  |  |  |
|                              |  | Benefits paid to or for members (Part IX, column (A), line 4)   |                        |                             |                               |  |  |  |  |  |  |
| Expenses                     |  | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)   | -                      | 1,294,482.                  | 1,330,709.                    |  |  |  |  |  |  |
| ĕ                            | 1  | Professional fundraising fees (Part IX, column (A), line 11e)  Total fundraising expenses (Part IX, column (D), line 25)              | 25                     | U •                         | · ·                           |  |  |  |  |  |  |
| EX                           | 1  |   | <del>55.</del>  -      | 964,983.                    | 937,705.                      |  |  |  |  |  |  |
|                              | [  | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) |                        | 2,259,465.                  | 2,268,414.                    |  |  |  |  |  |  |
|                              | i  | Revenue less expenses. Subtract line 18 from line 12  | <del> </del>           | -146,120.                   | -111,147.                     |  |  |  |  |  |  |
| (2) (S)                      | 13   | nevenue less expenses. Outstract line 10 non line 12  | Be                     | ginning of Current Year     | End of Year                   |  |  |  |  |  |  |
| S E                          | 20   | Total assets (Part X, line 16)  |                        | 1,808,566.                  | 1,624,865.                    |  |  |  |  |  |  |
| SS<br>Ba                     | 21   | Total liabilities (Part X, line 26)   |                        | 1,175,126.                  | 1,106,567.                    |  |  |  |  |  |  |
| INetrAssets of Fund Balances | 22   | Net assets or fund balances. Subtract line 21 from line 20  |                        | 633,440.                    | 518,298.                      |  |  |  |  |  |  |
| P                            | art II   | Signature Block   |                        |                             |                               |  |  |  |  |  |  |
| ₹⊎nd                         | er pena  | lties of perjury, I declare that I have examined this return, including accompanying schedule   | s and statem           | nents, and to the best of m | y knowledge and belief, it is |  |  |  |  |  |  |
| true                         | , correc   | t, and complete. Declaration of preparer (other than officer) is based on all information of wi                                       | hich prepare           |                             |                               |  |  |  |  |  |  |
| >                            |  | Veresa Clemmons   |                        |                             | 12/13                         |  |  |  |  |  |  |
| <b>-S</b> ig                 | n  | Signature of officer  |                        | Date                        |                               |  |  |  |  |  |  |
| Her                          | 'e   | TERESA CLEMMONS, EXECUTIVE DIRECTOR   |                        | ···                         |                               |  |  |  |  |  |  |
| ⊋<br>3—                      |  | Type or print name and title  | 1                      | Doto C                      | OTIN                          |  |  |  |  |  |  |
| _                            |  | Print/Type preparer's name  Preparer's signature  |                        | Date Check [if self-emotion | PTIN                          |  |  |  |  |  |  |
| Paid                         |  | MICHAEL G. WHISLER, CPA CARROLL WHISLER LLC   | ~>                     | , com emple,                |                               |  |  |  |  |  |  |
|                              | narer  | Firm's name SUMMERS, CARROLL, WHISLER LLC   |                        | Firm's EIN                  | 35–1831899                    |  |  |  |  |  |  |
| use                          | Only   | Firm's address 330 EAST MAIN STREET MINCLE IN 47305 1800  |                        | D                           | 765) 289-7951                 |  |  |  |  |  |  |
| _                            |  | MUNCIE, IN 47305-1800   |                        | Phone no (                  |                               |  |  |  |  |  |  |
| Ma                           | y the IF   | RS discuss this return with the preparer shown above? (see instructions)  |                        |                             | X Yes No                      |  |  |  |  |  |  |

| Form      | A BETTER WAY SERVICES, INC.  | 35-0868081 Page 2        |
|-----------|--|--------------------------|
| Pa        | rt III Statement of Program Service Accomplishments  | <del></del>              |
|           | Check if Schedule O contains a response to any question in this Part III   |                          |
| 1         | Briefly describe the organization's mission:   |                          |
| •         | TO BRING PEACE TO FAMILIES, STRENGTH TO INDIVIDUALS AND  | FAMILIES AND             |
|           | POSITIVE IMPACT TO COMMUNITY, THROUGH CRISIS INTERVENTION  |                          |
|           | SUPPORT, EDUCATION AND CARING.   | M, BERVICE,              |
|           | SUPPORT, EDUCATION AND CARING.   |                          |
|           |  |                          |
| 2         | Did the organization undertake any significant program services during the year which were not listed on   |                          |
|           | the prior Form 990 or 990-EZ?  | . Yes X No               |
|           | If "Yes," describe these new services on Schedule O.   |                          |
| 3         | Did the organization cease conducting, or make significant changes in how it conducts, any program services?   | Yes X No                 |
|           | If "Yes," describe these changes on Schedule O.  |                          |
| 4         |  | managered by avacages    |
| 7         | Describe the organization's program service accomplishments for each of its three largest program services, as   |                          |
|           | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(1) trusts are required to report the amount of control of the section 4947(a)(a)(a)(a)(a)(a)(a)(a)(a)(a)(a)(a)(a)( | rants and allocations to |
|           | others, the total expenses, and revenue, if any, for each program service reported   |                          |
| 4a        | (Code) (Expenses \$ 1,264,549. including grants of \$) (Revenue)   |                          |
|           |  | CASEWORK,                |
|           | CRISIS COUNSELING, SUPPORT GROUPS, ADVOCACY, OUTREACH, A   | AND CHILDREN'S           |
|           | SERVICES FOR VICTIMS OF DOMESTIC VIOLENCE. SERVED 827 (  | CLIENTS.                 |
|           |  |                          |
|           |  |                          |
|           |  |                          |
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|           |  |                          |
|           |  |                          |
| 4b        | (Code) (Expenses \$ 812,160. including grants of \$) (Revenue  | 840,933.)                |
|           | A COMMITMENT TO KEEP KIDS ALCOHOL, TOBACCO AND OTHER DRU   |                          |
|           | THE AGE OF 21. SERVICING 935 CLIENTS.  | 7G TREE CREEK            |
|           | THE AGE OF ZI. BERVICING 333 CHIERIE.  |                          |
|           |  |                          |
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|           |  |                          |
|           |  |                          |
| 4c        | (Code) (Expenses \$) (Revenue  | e\$)                     |
|           |  |                          |
|           |  |                          |
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|           |  |                          |
|           |  |                          |
| 4d        | Other program services (Describe in Schedule O.)   |                          |
|           | (Expenses \$ including grants of \$ ) (Revenue \$  | )                        |
| <u>4e</u> | Total program service expenses ► 2,076,709.  |                          |
|           |  | Form <b>990</b> (2011)   |
| 13200     | 2  | ,                        |

Part IV Checklist of Required Schedules

|     |  |           | res      | NO            |  |  |  |  |
|-----|--|-----------|----------|---------------|--|--|--|--|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |           |          |               |  |  |  |  |
|     | If "Yes," complete Schedule A  | 1_        | <u>X</u> |               |  |  |  |  |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2         | X        | <b> </b>      |  |  |  |  |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for  | _         |          | ١,,           |  |  |  |  |
|     | public office? If "Yes," complete Schedule C, Part I   | 3         |          | Х             |  |  |  |  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect   | _         |          | <sub>•</sub>  |  |  |  |  |
| _   | during the tax year? If "Yes," complete Schedule C, Part II  | 4         |          | X             |  |  |  |  |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or   | _         |          |               |  |  |  |  |
| _   | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III   | 5         |          | X             |  |  |  |  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to  |           |          | х             |  |  |  |  |
| 7   | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6         |          |               |  |  |  |  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,  | _         |          | X             |  |  |  |  |
| ۰   | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7         |          | ^             |  |  |  |  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete   | 8         |          | х             |  |  |  |  |
| 9   | Schedule D, Part III  Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide  | l •       |          |               |  |  |  |  |
| 5   | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  | 9         |          | х             |  |  |  |  |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent  |           |          | <u> </u>      |  |  |  |  |
|     | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V   | 10        |          | X             |  |  |  |  |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X  |           |          |               |  |  |  |  |
| •   | as applicable.   |           |          |               |  |  |  |  |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10° If "Yes," complete Schedule D,  |           | •        | 1             |  |  |  |  |
|     | Part VI  | 11a       | Х        |               |  |  |  |  |
| b   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total  |           |          |               |  |  |  |  |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b       |          | X             |  |  |  |  |
| С   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total   |           |          |               |  |  |  |  |
|     | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c       |          | Х             |  |  |  |  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in   |           |          |               |  |  |  |  |
|     | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d       | X        |               |  |  |  |  |
| е   | Did the organization report an amount for other liabilities in Part X, line 25° If "Yes," complete Schedule D, Part X  | 11e       | X        |               |  |  |  |  |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses  |           |          |               |  |  |  |  |
|     | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X   | 11f       |          | X             |  |  |  |  |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete  |           |          |               |  |  |  |  |
|     | Schedule D, Parts XI, XII, and XIII  | 12a       | <u>X</u> |               |  |  |  |  |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?  |           |          |               |  |  |  |  |
|     | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional   | 12b       |          | X             |  |  |  |  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  | 13        |          | X             |  |  |  |  |
|     | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a       |          | Х             |  |  |  |  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,  |           |          |               |  |  |  |  |
|     | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000   |           |          | Х             |  |  |  |  |
| 45  | or more? If "Yes," complete Schedule F, Parts I and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization  | 14b       |          |               |  |  |  |  |
| 15  | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV  | 15        |          | х             |  |  |  |  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals   |           |          |               |  |  |  |  |
| 10  | located outside the United States? If "Yes," complete Schedule F, Parts III and IV   | 16        |          | х             |  |  |  |  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,  | 10        |          | - 11          |  |  |  |  |
| .,  | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17        |          | х             |  |  |  |  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines   | ''        |          |               |  |  |  |  |
|     | 1c and 8a? If "Yes," complete Schedule G, Part II  |           |          |               |  |  |  |  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"   | 18        |          | Х             |  |  |  |  |
| 13  | complete Schedule G, Part III  |           |          |               |  |  |  |  |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | 19<br>20a |          | X             |  |  |  |  |
|     | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20b       |          | <del></del> - |  |  |  |  |
|     | The state of the second | Form      | 990 (    | 2011\         |  |  |  |  |
|     |  |           |          |               |  |  |  |  |

| Form | 990 (2011) A BETTER WAY SERVICES, INC. 35-0868  | 3081 | Р   | age 4 |
|------|---|------|-----|-------|
| Pa   | rt IV Checklist of Required Schedules (continued)   |      |     |       |
|      |   |      | Yes | No    |
| 21   | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the           |      |     |       |
|      | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                                     | 21   |     | Х     |
| 22   | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,    |      |     |       |
|      | column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22   |     | Х     |
| 23   | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current      |      |     |       |
|      | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete                  |      |     | •     |
|      | Schedule J  | 23   |     | Х     |
| 24a  | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the         |      |     |       |
|      | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete              |      |     |       |
|      | Schedule K If "No", go to line 25   | 24a  |     | Х     |
| ь    |   | 24b  |     |       |
|      | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease            |      |     |       |
|      | any tax-exempt bonds?   | 24c  |     |       |
| d    | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                         | 24d  |     |       |
|      | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a              |      |     |       |
|      | disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a  |     | Х     |
| b    |   |      |     |       |
|      | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete           |      |     |       |
|      | Schedule L, Part I  | 25b  |     | Х     |
| 26   | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified  |      |     |       |
|      | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                         | 26   |     | Х     |
| 27   | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial            |      |     |       |
|      | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member             |      |     |       |
|      | of any of these persons? If "Yes," complete Schedule L, Part III  | 27   |     | Х     |
| 28   | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV               |      |     |       |
|      | instructions for applicable filing thresholds, conditions, and exceptions)  |      |     |       |
| а    |   | 28a  |     | Х     |
| b    |   | 28b  |     | Х     |
|      | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, |      |     |       |
|      | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c  |     | Х     |
| 29   | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                        | 29   |     | Х     |
| 30   | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation     |      |     |       |
|      | contributions? If "Yes," complete Schedule M  | 30   |     | Х     |
| 31   | Did the organization liquidate, terminate, or dissolve and cease operations?  |      |     |       |
|      | If "Yes," complete Schedule N, Part I   | 31   |     | Х     |
| 32   | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete                |      |     |       |
|      | Schedule N, Part II   | 32   |     | Х     |
| 33   | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                      |      |     |       |
|      | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33   |     | Х     |
| 34   | Was the organization related to any tax-exempt or taxable entity?   |      |     |       |
|      | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34   | Х   |       |
| 35a  | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a  |     | Х     |
| ь    |   |      |     |       |
|      | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35ь  |     | Х     |
| 36   | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?      |      |     |       |
|      | If "Yes," complete Schedule R, Part V, line 2   | 36   | Х   |       |
| 37   | Did the organization conduct more than 5% of its activities through an entity that is not a related organization                |      |     |       |

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI
Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?

Note. All Form 990 filers are required to complete Schedule O

|     | 990 (2011) A BETTER WAT SERVICES, INC. 33-0000  | <u> </u>    | <u> </u> | age 5    |  |  |  |  |  |  |
|-----|---|-------------|----------|----------|--|--|--|--|--|--|
| Par | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V                |             |          |          |  |  |  |  |  |  |
|     |   | $\neg \neg$ | Yes      | No       |  |  |  |  |  |  |
| 1a  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable  |             |          |          |  |  |  |  |  |  |
| ь   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable   |             |          |          |  |  |  |  |  |  |
| С   |   |             |          |          |  |  |  |  |  |  |
|     | (gambling) winnings to prize winners?   | 1c          |          |          |  |  |  |  |  |  |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,   |             |          |          |  |  |  |  |  |  |
|     | filed for the calendar year ending with or within the year covered by this return 2a 64   |             |          |          |  |  |  |  |  |  |
| b   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?                                  | 2b          | X        |          |  |  |  |  |  |  |
|     | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)                                       |             |          |          |  |  |  |  |  |  |
| 3a  | Did the organization have unrelated business gross income of \$1,000 or more during the year?   | 3а          | <u>X</u> |          |  |  |  |  |  |  |
| b   | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O  | 3ь          | Х        |          |  |  |  |  |  |  |
| 4a  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a                       |             |          |          |  |  |  |  |  |  |
|     | financial account in a foreign country (such as a bank account, securities account, or other financial account)?                                | 4a          | ····     | X        |  |  |  |  |  |  |
| þ   | If "Yes," enter the name of the foreign country   |             |          |          |  |  |  |  |  |  |
|     | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts                                   |             |          |          |  |  |  |  |  |  |
| 5a  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a          |          | X        |  |  |  |  |  |  |
| b   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                | 5b          |          | X        |  |  |  |  |  |  |
|     | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?  | 5c          |          |          |  |  |  |  |  |  |
| 6a  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit                     | .           |          | х        |  |  |  |  |  |  |
| L   | any contributions that were not tax deductible?   | 6a          |          |          |  |  |  |  |  |  |
| D   | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | 6ь          |          |          |  |  |  |  |  |  |
| 7   | Organizations that may receive deductible contributions under section 170(c).   | 00          |          |          |  |  |  |  |  |  |
| a   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a          | :        | X        |  |  |  |  |  |  |
| ь   |   |             |          |          |  |  |  |  |  |  |
| c   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required                               | 7b          |          |          |  |  |  |  |  |  |
| _   | to file Form 8282?  | 7c          |          | X        |  |  |  |  |  |  |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year   |             |          |          |  |  |  |  |  |  |
| е   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                 | 7e          |          |          |  |  |  |  |  |  |
| f   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                    | 7 <b>f</b>  |          |          |  |  |  |  |  |  |
| g   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                | 7g          |          |          |  |  |  |  |  |  |
| h   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?              | 7h          |          |          |  |  |  |  |  |  |
| 8   | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting                     |             |          |          |  |  |  |  |  |  |
|     | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?       | 8           |          | ļ        |  |  |  |  |  |  |
| 9   | Sponsoring organizations maintaining donor advised funds.   |             |          |          |  |  |  |  |  |  |
| а   | Did the organization make any taxable distributions under section 4966?   | 9a          |          |          |  |  |  |  |  |  |
| b   | Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b          |          | ļ        |  |  |  |  |  |  |
| 10  | Section 501(c)(7) organizations. Enter:   |             |          |          |  |  |  |  |  |  |
| a   | Initiation fees and capital contributions included on Part VIII, line 12  |             |          |          |  |  |  |  |  |  |
| _ b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  [10b]  |             |          |          |  |  |  |  |  |  |
| 11  | Section 501(c)(12) organizations. Enter:  Gross income from members or shareholders   |             |          |          |  |  |  |  |  |  |
| a   | Gross income from other sources (Do not net amounts due or paid to other sources against  |             |          |          |  |  |  |  |  |  |
| b   | amounts due or received from them.)   |             |          |          |  |  |  |  |  |  |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                      | 12a         |          | 1        |  |  |  |  |  |  |
|     | If "Yes," enter the amount of tax-exempt interest received or accrued during the year   |             |          |          |  |  |  |  |  |  |
| 13  | Section 501(c)(29) qualified nonprofit health insurance issuers.  |             |          |          |  |  |  |  |  |  |
| а   | · · · · · · · · · · · · · · · · · · ·   | 13a         | •        | <u> </u> |  |  |  |  |  |  |
| _   | Note. See the instructions for additional information the organization must report on Schedule O.   |             |          |          |  |  |  |  |  |  |
| b   | Enter the amount of reserves the organization is required to maintain by the states in which the  |             |          |          |  |  |  |  |  |  |
| -   | organization is licensed to issue qualified health plans  |             |          |          |  |  |  |  |  |  |
| С   | Enter the amount of reserves on hand  |             |          |          |  |  |  |  |  |  |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year?  | 14a         |          | X        |  |  |  |  |  |  |
| b   | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O                                       | 14b         |          |          |  |  |  |  |  |  |

Form 990 (2011) A BETTER WAY SERVICES, INC. 35-0868081 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

| <u></u>    | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule C   | See I      | nstruct                 | ions   |                    |        | ,        |              |
|------------|---|------------|-------------------------|--|--------------------|--------|----------|--------------|
|            | Check if Schedule O contains a response to any question in this Part VI   |            |                         |  |                    |        |          | X            |
| Sec        | tion A. Governing Body and Management   |            |                         |  |                    |        |          |              |
|            |   |            |                         |  |                    |        | Yes      | No           |
| 1a         | Enter the number of voting members of the governing body at the end of the tax year   | 1a         |                         |  | 20                 |        |          |              |
|            | If there are material differences in voting rights among members of the governing body, or if the governing   |            |                         |  |                    |        |          | İ            |
|            | body delegated broad authority to an executive committee or similar committee, explain in Schedule O  |            |                         |  |                    |        |          | ĺ            |
| b          | Enter the number of voting members included in line 1a, above, who are independent  | 1b         | <u> </u>                |  | 20                 |        |          |              |
| 2          | Did any officer, director, trustee, or key employee have a family relationship or a business relationship   | p with     | any oth                 | ner  |                    |        |          | ĺ            |
|            | officer, director, trustee, or key employee?  |            |                         |  |                    | 2      |          | X            |
| 3          | Did the organization delegate control over management duties customarily performed by or under the  | e dire     | ct supe                 | rvision                                      |                    |        |          |              |
|            | of officers, directors, or trustees, or key employees to a management company or other person?  |            |                         |  | _                  | 3      |          | X            |
| 4          | $ \hbox{ Did the organization make any significant changes to its governing documents since the prior } Form \\$  | 990 wa     | s filed?                | <b>'</b>                                     | -  _               | 4      |          | X            |
| 5          | Did the organization become aware during the year of a significant diversion of the organization's as   | sets?      |                         |  |                    | 5      |          | X            |
| 6          | Did the organization have members or stockholders?  |            |                         | -  | _                  | 6      |          | Х            |
| 7a         | Did the organization have members, stockholders, or other persons who had the power to elect or a   | ppoint     | one or                  |  | İ                  |        |          | ĺ            |
|            | more members of the governing body?   |            |                         |  | <u> </u>           | 7a     |          | Х            |
| b          | Are any governance decisions of the organization reserved to (or subject to approval by) members,   | stockh     | olders,                 | or   | 1                  |        |          | Ì            |
|            | persons other than the governing body?  |            |                         |  | .  _               | 7b     | ļ        | Х            |
| 8          | Did the organization contemporaneously document the meetings held or written actions undertaken during the year   | ar by th   | e follow                | ıng  |                    |        |          | Ì            |
| а          | The governing body?   |            |                         |  | L                  | 8a     | X        |              |
| b          | Each committee with authority to act on behalf of the governing body?   |            |                         |  | L                  | 8b     | Х        | <u> </u>     |
| 9          | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real  | ached      | at the                  |  |                    |        |          |              |
|            | organization's mailing address? If "Yes," provide the names and addresses in Schedule O   |            |                         |  |                    | 9      |          | Х            |
| Sec        | tion B. Policies (This Section B requests information about policies not required by the Internal F   | Revenu     | e Code                  | <u>)                                    </u> |                    |        |          |              |
|            |   |            |                         |  | _                  |        | Yes      | No           |
|            | Did the organization have local chapters, branches, or affiliates?  |            |                         |  | L <sup>1</sup>     | 10a    | <u> </u> | Х            |
| ь          | If "Yes," did the organization have written policies and procedures governing the activities of such c  | hapter     | s, affilia              | ites,  |                    |        |          | ĺ            |
|            | and branches to ensure their operations are consistent with the organization's exempt purposes?   |            |                         |  |                    | 0Ь     | v        | <u> </u>     |
|            | Has the organization provided a complete copy of this Form 990 to all members of its governing boo  | ly beto    | re tiling               | , the for                                    | m <sup>7</sup>   1 | 11a    | X        |              |
|            | Describe in Schedule O the process, if any, used by the organization to review this Form 990  |            |                         |  |                    |        | v        | ł            |
|            | Did the organization have a written conflict of interest policy? If "No," go to line 13   |            | g t . 0                 |  |                    | 12a    | X        |              |
|            | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ris  |            |                         |  | F                  | 2b     |          |              |
| С          | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y   | res, a     | escnbe                  | ,  |                    |        | Х        |              |
| 40         | In Schedule O how this was done   |            |                         |  | <b>—</b>           | 12c    | X        | <del> </del> |
| 13         | Did the organization have a written whistleblower policy?   |            |                         | • -  |                    | 13     | X        | <del></del>  |
| 14         | Did the organization have a written document retention and destruction policy?  | در دخا اند |                         |  | -                  | 14     |          | <del></del>  |
| 15         | Did the process for determining compensation of the following persons include a review and approv   | -          | ıdepen                  | aent   |                    |        |          |              |
| _          | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |            |                         |  | ١.                 |        | Х        | l            |
|            | The organization's CEO, Executive Director, or top management official  Other officers or key employees of the organization   |            |                         |  |                    | l5a    | Λ        | Х            |
| D          |   |            |                         |  |                    | 5b     |          |              |
| 16-        | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   |            |                         |  |                    |        |          |              |
| 108        | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange  | ment v     | vitn a                  |  | 1.                 | 16-    | :        | Х            |
|            | taxable entity during the year?   |            |                         | -4   | -                  | 16a    |          | <u> </u>     |
| D          | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate the control of the | -          |                         | ation  | İ                  |        |          |              |
|            | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization with respect to such arrangements?   | mizatio    | n s                     |  | ١.                 | C.     | •        | ĺ            |
| <u>Soc</u> | exempt status with respect to such arrangements?  |            |                         |  | 1                  | 6b     | l        | <u> </u>     |
|            | tion C. Disclosure  |            |                         |  |                    |        |          |              |
| 17         | List the states with which a copy of this Form 990 is required to be filed IN   | T /9aa     | ion FO                  | 1/01/21-                                     | onk/               | oule h | ulo.     |              |
| 18         | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-   | i (Seci    | טכ וזטוו                | 1(0)(3)\$ (                                  | omy) av            | aliaD  | ile      |              |
|            | for public inspection. Indicate how you made these available. Check all that apply.   |            |                         |  |                    |        |          |              |
| 40         | Own website Another's website X Upon request  |            | - <b>6</b> 1 <b>4</b> - |  | !                  | G      | امدد     |              |
| 19         | Describe in Schedule O whether (and if so, how), the organization made its governing documents, c   | onflict    | of Inter                | est polic                                    | by, and            | ıınar  | icial    |              |
|            | statements available to the public during the tax year.   |            |                         | L -  |                    |        |          |              |
| 20         | State the name, physical address, and telephone number of the person who possesses the books a  | ind rec    | ords of                 | tne org                                      | janizatio          | u. 🕨   |          |              |
|            | TERESA CLEMMONS - 765-747-9107<br>806 W JACKSON ST., MUNCIE, IN 47305   |            |                         |  |                    |        |          |              |
|            | OOO H OROHOOM DIO, HOHOID, IN IIOO  |            |                         |  |                    |        |          |              |

132006 01-23-12

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter 0 in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization. more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

| <b>(A)</b><br>Name and Title | (B) Average hours per week                               | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |          |              |                              | h an   | (D)  Reportable compensation from      | (E) Reportable compensation from related | (F) Estimated amount of other  |
|------------------------------|--|--|-----------------------|----------|--------------|------------------------------|--------|--|--|--|
|                              | (describe hours for related organizations in Schedule O) | Individual trustee or director   | Institutional frustee | Officer  | Key employee | Highest compensated employee | Former | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC)         | compensation<br>from the<br>organization<br>and related<br>organizations |
| (1) TERESA CLEMMONS          | 50.00  |  |                       |          |              |                              |        |  | 60 140                                   |  |
| EXECUTIVE DIRECTOR           | 50.00  | Х  |                       | Х        |              |                              | _      | 0.                                     | 62,142.                                  | 36,176.  |
| (2) CYNTHIA AMMERMAN         | 1 00   | .,   | İ                     |          |              |                              |        |  |  |  |
| DIRECTOR                     | 1.00   | X  | <u> </u>              | _        |              | -                            | ļ      | 0.                                     | 0.                                       | 0.   |
| (3) ED ARMANTROUT            | 1 00   | .,   | ļ                     |          |              |                              | ļ      |  |  | •  |
| PRESIDENT                    | 1.00   | Х  | <u> </u>              | ļ        |              | <u> </u>                     |        | 0.                                     | 0.                                       | 0.   |
| (4) DAVE BAHLMANN            | 1 00   | v  |                       |          |              |                              | 1      |  |  | 0  |
| DIRECTOR                     | 1.00   | Х  | <del> </del>          | _        |              |                              | ├      | 0.                                     | 0.                                       | 0.   |
| (5) LYNNE BUNCH              | 1 00   | v  |                       |          |              |                              |        | 0.                                     | o.                                       | 0  |
| DIRECTOR                     | 1.00   | X  | <u> </u>              | _        |              | <u> </u>                     | ⊢      | 0.                                     | 0.                                       | 0.   |
| (6) SUE ERRINGTON            | 1.00   | X  |                       |          |              | 1                            |        | 0.                                     | o.                                       | 0  |
| DIRECTOR                     | 1.00   | ^  | $\vdash$              |          |              |                              |        | 0.                                     | 0.                                       | 0.   |
| (7) ANJI FLINT               | 1.00   | X  |                       |          |              |                              |        | 0.                                     | ο.                                       | 0.   |
| DIRECTOR (8) STEVE GILL      | 1.00   | Α.   |                       |          |              | -                            |        | 0.                                     | 0.                                       | 0.   |
| VICE PRESIDENT               | 1.00   | x  |                       |          |              |                              |        | 0.                                     | o.                                       | 0.   |
| (9) EVELYN GOODE             | 1.00   | 11   |                       |          |              |                              |        |  |  |  |
| DIRECTOR                     | 1.00   | x  |                       |          |              |                              |        | 0.                                     | 0.                                       | 0.   |
| (10) DAWN HINES              | 1000   | <del>                                     </del>   | $\vdash$              |          |              |                              | -      |  |  |  |
| DIRECTOR                     | 1.00   | X  |                       |          |              | 1                            |        | 0.                                     | 0.                                       | 0.   |
| (11) SCOTT INKS              |  |  |                       |          |              |                              |        |  |  |  |
| DIRECTOR                     | 1.00   | X  |                       |          |              |                              | Ì      | 0.                                     | 0.                                       | 0.   |
| (12) JAGDISH KHUBCHANDANI    |  |  |                       |          |              |                              |        |  |  | <del></del>  |
| DIRECTOR                     | 1.00   | X  |                       |          |              |                              |        | 0.                                     | 0.                                       | 0.   |
| (13) JON KORNILOW            |  |  |                       | <u> </u> |              |                              |        |  | _  |  |
| DIRECTOR                     | 1.00   | X  | ĺ                     |          |              |                              |        | 0.                                     | 0.                                       | 0.   |
| (14) ROBERT MITCHELL         |  |  |                       |          |              |                              |        |  |  |  |
| DIRECTOR                     | 1.00   | X  |                       |          | }            |                              | l      | 0.                                     | 0.                                       | 0.   |
| (15) KATE MURRAY             |  |  |                       |          |              |                              |        |  |  |  |
| DIRECTOR                     | 1.00   | X  |                       |          | L            |                              |        | 0.                                     | 0.                                       | 0.   |
| (16) DILYNN PHELPS           |  |  | _                     |          |              |                              |        |  |  |  |
| DIRECTOR                     | 1.00   | X  |                       |          |              |                              |        | 0.                                     | 0.                                       | 0.   |
| (17) GABE REISING            |  |  |                       |          |              |                              |        |  |  |  |
| DIRECTOR                     | 1.00   | X  |                       |          |              |                              |        | 0.                                     | 0.                                       | 0.   |
| 132007 01-23-12              |  |  |                       |          |              |                              |        |  |  | Form <b>990</b> (2011)   |

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

| Pa   | rt V     | Ш  | Statement of Rever                      | nue              |                      |                      |  |   |   |
|--|----------|----|---|------------------|----------------------|----------------------|--|---|---|
| 70   |          |    |   |                  |                      | (A)<br>Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| nts  | 1 :      |    | Federated campaigns                     | 1a               | 56,114.              |                      |  |   |   |
| Contributions, Gifts, Grants and Other Similar Amounts | ı        | b  | Membership dues                         | 1b               |                      | ]                    |  |   |   |
| A,   | •        | С  | Fundraising events                      | 1c               |                      |                      |  |   |   |
| 혈  | •        | d  | Related organizations                   | 1d               |                      |                      |  |   |   |
| S.E  | •        | е  | Government grants (contribut            | ions) 1e         | 907,040.             |                      |  |   |   |
| ig i   | 1        | f  | All other contributions, gifts, gran    | ts, and          |                      |                      |  |   |   |
| 혈  |          |    | similar amounts not included above      | ve 1f            | 257,987.             |                      |  |   |   |
| 벌  | 9        | 9  | Noncash contributions included in lines | 1a-1f \$         |                      |                      |  |   |   |
| <u>0</u> 2   |          | h_ | Total. Add lines 1a-1f                  |                  | <b>&gt;</b>          | 1,221,141.           |  |   |   |
|  |          |    |   |                  | Business Code        |                      |  |   |   |
| 8  | 2 8      |    | A BETTER WAY SH                         |                  | 900099               | 784,263.             | 784,263.                               |   |   |
| و چ  | ı        | b  | AFTERNOONS R.O.                         | C.K.             | 900099               | 75,110.              | 75,110.                                |   |   |
| Program Service<br>Revenue                             |          | С  |   |                  |                      |                      |  |   |   |
| e a  | (        | d  |   |                  |                      |                      |  | ·                                       |   |
| 9  | (        | е  |   |                  |                      |                      |  |   |   |
| ا ته   | 1        | f  | All other program service reve          | nue              | 900099               | 56,670.              | 56,670.                                |   |   |
|  | 9        | 9  | Total. Add lines 2a-2f                  |                  | <b>•</b>             | 916,043.             |  |   |   |
|  | 3        |    | Investment income (including            | dividends, inter | est, and             |                      |  |   |   |
|  |          |    | other sımılar amounts)                  |                  | <b>&gt;</b>          | 1,861.               | 1,861.                                 |   |   |
|  | 4        |    | Income from investment of tax           | x-exempt bond p  | oroceeds <b>&gt;</b> |                      |  |   |   |
|  | 5        |    | Royalties                               |                  | <b>&gt;</b>          |                      |  |   |   |
|  |          |    |   | (ı) Real         | (II) Personal        |                      |  | -                                       |   |
|  | 6 8      | а  | Gross rents                             | 1,597.           | ,                    |                      |  |   |   |
|  | 1        | b  | Less: rental expenses                   | 0.               | 1                    |                      |  |   |   |
|  |          | С  | Rental income or (loss)                 | 1,597.           | ,                    |                      |  |   |   |
|  | •        | d  | Net rental income or (loss)             |                  | <b>&gt;</b>          | 1,597.               |  |   | 1,597.  |
|  | 7 8      | а  | Gross amount from sales of              | (ı) Securities   | (II) Other           |                      |  |   |   |
|  |          |    | assets other than inventory             |                  |                      |                      |  |   |   |
|  | ı        | þ  | Less cost or other basis                | :                |                      |                      |  |   |   |
|  |          |    | and sales expenses                      |                  |                      |                      | -                                      |   |   |
|  |          | С  | Gain or (loss)                          |                  |                      | ]                    | _                                      |   |   |
|  |          | d  | Net gain or (loss)                      |                  |                      |                      |  |   |   |
| <u>o</u>   | 8 8      | а  | Gross income from fundraising           | g events (not    |                      |                      |  |   |   |
| Ę.   |          |    | including \$                            | of               |                      |                      |  |   |   |
| Other Revenue  |          |    | contributions reported on line          | 1c). See         |                      |                      | i.                                     |   |   |
| <u> </u>   |          |    | Part IV, line 18                        | а                |                      |                      |  |   |   |
| 棄  | ı        | b  | Less: direct expenses                   | b                |                      |                      |  |   |   |
| ١  | (        | С  | Net income or (loss) from fund          | Iraising events  |                      |                      |  |   |   |
|  | 9 (      | а  | Gross income from gaming ac             | tivities. See    |                      |                      |  |   |   |
|  |          |    | Part IV, line 19                        | а                |                      |                      | -                                      |   |   |
|  | 1        | b  | Less: direct expenses                   | b                |                      |                      |  |   |   |
|  | •        | С  | Net income or (loss) from gam           | ing activities   | <b></b>              |                      |  |   |   |
|  | 10 a     | а  | Gross sales of inventory, less          | returns          |                      |                      |  |   |   |
|  |          |    | and allowances                          | а                |                      |                      |  |   |   |
|  | I        | b  | Less cost of goods sold                 | b                |                      |                      | ł                                      |   |   |
|  |          | C  | Net income or (loss) from sale          | s of inventory   | <b></b>              |                      |  |   |   |
|  |          |    | Miscellaneous Revenu                    |                  | Business Code        |                      |  |   |   |
|  | 11 8     | а  | ACCOUNTING FEES                         |                  | 541200               | 8,700.               |  | 8,700.                                  |   |
|  | ı        | b  | MISCELLANEOUS                           |                  | 900099               | 7,925.               | 7,925.                                 |   |   |
| 1  |          | С  |   |                  |                      |                      |  |   |   |
| ļ  | (        | d  | All other revenue                       |                  |                      |                      |  |   |   |
|  |          |    | Total. Add lines 11a-11d                |                  | <b>&gt;</b>          | 16,625.              |  |   |   |
|  | 12       |    | Total revenue. See instructions         |                  | <b>_</b>             | 2,157,267.           | 925,829.                               | 8,700.                                  | 1,597.  |
| 13200<br>01-23   | 9<br>-12 |    |   |                  |                      |                      |  |   | Form <b>990</b> (2011)  |

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

| comple      | ete columns (B), (C), and (D)  |                    |                              |                                     |   |
|-------------|--|--------------------|------------------------------|-------------------------------------|---|
|             | Check if Schedule O contains a respons   |                    |                              | (C)                                 | <u></u>                                       |
|             | ot include amounts reported on lines 6b,<br>b, 9b, and 10b of Part VIII.   | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D)<br>Fundralsing<br>expenses                |
| 1 (         | Grants and other assistance to governments and   |                    |                              |                                     |   |
| (           | organizations in the United States See Part IV, line 21  |                    |                              |                                     | <del> , , , , , , , , , , , , , , , , ,</del> |
| 2 (         | Grants and other assistance to individuals in  |                    |                              |                                     |   |
| 1           | the United States. See Part IV, line 22  |                    |                              |                                     |   |
| 3 (         | Grants and other assistance to governments,  |                    |                              |                                     |   |
| (           | organizations, and individuals outside the   |                    |                              |                                     |   |
| ı           | United States. See Part IV, lines 15 and 16  |                    |                              |                                     | ·····   |
| 4           | Benefits paid to or for members  |                    |                              |                                     |   |
| 5 (         | Compensation of current officers, directors,   | 00.010             |                              |                                     |   |
| 1           | trustees, and key employees  | 98,318.            | 39,327.                      | 58,991.                             |   |
| 6           | Compensation not included above, to disqualified   |                    |                              |                                     |   |
|             | persons (as defined under section 4958(f)(1)) and  |                    |                              |                                     |   |
| 1           | persons described in section 4958(c)(3)(B)   |                    |                              |                                     |   |
|             | Other salaries and wages   | 759,824.           | 677,645.                     | 65,444.                             | 16,735  |
| 8           | Pension plan accruals and contributions (include   |                    |                              |                                     |   |
|             | section 401(k) and section 403(b) employer contributions)  | 251 115            | 266 - 26                     |                                     |   |
| 9 (         | Other employee benefits  | 371,147.           | 366,786.                     | 4,361.                              |   |
|             | Payroll taxes  | 101,420.           | 94,954.                      | 6,466.                              |   |
| 11          | Fees for services (non-employees):   |                    |                              |                                     |   |
| a I         | Management   |                    |                              |                                     |   |
| b l         | Legal  |                    |                              |                                     | ············                                  |
| C           | Accounting   |                    |                              |                                     |   |
| d l         | Lobbying   |                    |                              |                                     |   |
| e l         | Professional fundraising services See Part IV, line 17   |                    |                              |                                     |   |
| f I         | nvestment management fees  | 106 100            |                              |                                     | _   |
| g           | Other  | 106,489.           | 99,647.                      | 6,842.                              |   |
| 12          | Advertising and promotion  |                    |                              |                                     | <del></del>                                   |
| 13 (        | Office expenses  | 28,231.            | 26,976.                      | 1,255.                              |   |
| 14          | nformation technology  |                    |                              |                                     |   |
| 15          | Royalties  |                    |                              |                                     | 7   |
| 16 (        | Occupancy  | 68,925.            | 65,442.                      | 3,483.                              |   |
| 17          | Travel   |                    |                              |                                     | <del></del>                                   |
| 18          | Payments of travel or entertainment expenses   |                    |                              |                                     |   |
| 1           | or any federal, state, or local public officials   |                    |                              |                                     | <del>.</del>                                  |
| 19 (        | Conferences, conventions, and meetings   | 4,010.             | 3,925.                       | 85.                                 |   |
|             | nterest  |                    |                              |                                     |   |
|             | Payments to affiliates   | 40.000             |                              | 4.5.5                               |   |
| 22 I        | Depreciation, depletion, and amortization  | 49,902.            | 31,937.                      | 17,965.                             | <del></del>                                   |
|             | nsurance   | 29,503.            | 24,525.                      | 4,978.                              | ······································        |
| 2           | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0) |                    | ,                            |                                     |   |
|             | PROGRAM GRANT EXPENSES   | 528,750.           | 528,750.                     |                                     |   |
| b i         | PROGRAM MATERIALS  | 40,077.            | 39,077.                      | 1,000.                              |   |
| -           | PROGRAM TRANSPORTATION   | 38,720.            | 38,720.                      |                                     |   |
| d 5         | relephone  | 15,019.            | 13,079.                      | 1,940.                              |   |
| е /         | All other expenses   | 28,079.            | 25,919.                      | 2,160.                              |   |
| <b>25</b> ] | Total functional expenses. Add lines 1 through 24e   | 2,268,414.         | 2,076,709.                   | 174,970.                            | 16,735  |
| 26 .        | loint costs. Complete this line only if the organization   |                    |                              |                                     |   |
| ı           | reported in column (B) joint costs from a combined   |                    |                              |                                     |   |
| 6           | educational campaign and fundraising solicitation.   | j                  |                              |                                     |   |
|             | Check here If following SOP 98-2 (ASC 958-720)   |                    |                              |                                     |   |

| bart Y                           | (2011) A BETTER WAY SERVICES, INC.  Balance Sheet                               | _                                     | 35- | 0868081 Page 1                        |
|----------------------------------|---|---------------------------------------|-----|---------------------------------------|
| arth                             | Datatice Sileet   | (A)<br>Beginning of year              |     | <b>(B)</b><br>End of year             |
| 1                                | Cash · non-interest-bearing   | 275.                                  | 1   | 275                                   |
| 2                                | Savings and temporary cash investments  | 24,920.                               | 2   | 82,416                                |
| 3                                | Pledges and grants receivable, net  | 132,500.                              | 3   |                                       |
| 4                                | Accounts receivable, net  | 222,652.                              | 4   | 227,071                               |
| 5                                | Receivables from current and former officers, directors, trustees, key          |                                       | ·   |                                       |
|                                  | employees, and highest compensated employees. Complete Part II                  |                                       |     |                                       |
| ŀ                                | of Schedule L   |                                       | 5   |                                       |
| 6                                | Receivables from other disqualified persons (as defined under section           | THE TOTAL PROPERTY.                   | ·   |                                       |
| "                                | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing       |                                       |     |                                       |
|                                  | employers and sponsoring organizations of section 501(c)(9) voluntary           |                                       |     |                                       |
|                                  | employees' beneficiary organizations (see instructions)                         |                                       | 6   |                                       |
| 7                                | Notes and loans receivable, net   | 95,246.                               | 7   | 92,012                                |
| 7 8                              | Inventories for sale or use   |                                       | 8   | /                                     |
| 9                                | Prepaid expenses and deferred charges   | 7,432.                                | 9   | 7,432                                 |
| 10                               |   | .,                                    |     | . ,                                   |
|                                  |   |                                       |     |                                       |
|                                  | 124 726   | 1,163,114.                            | 10c | 1,113,212                             |
| 11                               | Investments - publicly traded securities  |                                       | 11  |                                       |
| 12                               | Investments - other securities. See Part IV, line 11                            |                                       | 12  | ,                                     |
| 13                               | Investments - program-related. See Part IV, line 11                             |                                       | 13  | *-                                    |
| 14                               | Intangible assets   |                                       | 14  |                                       |
| 15                               | Other assets. See Part IV, line 11  | 162,427.                              | 15  | 102,447                               |
| 16                               | Total assets. Add lines 1 through 15 (must equal line 34)                       | 1,808,566.                            | 16  | 1,624,865                             |
| 17                               | Accounts payable and accrued expenses   | 75,733.                               | 17  | 45,284                                |
| 18                               | Grants payable  | 147,415.                              | 18  | 108,745                               |
| 19                               | Deferred revenue  | · · · · · · · · · · · · · · · · · · · | 19  | · · · · · · · · · · · · · · · · · · · |
| 20                               | Tax-exempt bond liabilities   | · · · · · · · · · · · · · · · · · · · | 20  | -                                     |
| ۱                                | Escrow or custodial account liability. Complete Part IV of Schedule D           |                                       | 21  | . <del></del>                         |
| 21 22                            | Payables to current and former officers, directors, trustees, key employees,    |                                       |     |                                       |
|                                  | highest compensated employees, and disqualified persons. Complete Part II       |                                       |     |                                       |
| i                                | of Schedule L   |                                       | 22  |                                       |
| 23                               | Secured mortgages and notes payable to unrelated third parties                  |                                       | 23  |                                       |
| 24                               | Unsecured notes and loans payable to unrelated third parties                    | ,                                     | 24  | · · · · · · · · ·                     |
| 25                               | Other liabilities (including federal income tax, payables to related third      | · · · · · · · · · · · · · · · · · · · |     |                                       |
|                                  | parties, and other liabilities not included on lines 17-24). Complete Part X of |                                       |     |                                       |
|                                  | Schedule D  | 951,978.                              | 25  | 952,538                               |
| 26                               | Total liabilities. Add lines 17 through 25                                      | 1,175,126.                            | 26  | 1,106,567                             |
|                                  | Organizations that follow SFAS 117, check here ▶ X and complete                 | • " •                                 |     |                                       |
| 2                                | lines 27 through 29, and lines 33 and 34.                                       |                                       |     |                                       |
| 27                               | Unrestricted net assets   | 390,279.                              | 27  | 407,053                               |
| 28                               | Temporarily restricted net assets   | 158,256.                              | 28  | 26,340                                |
| 29                               | Permanently restricted net assets   | 84,905.                               | 29  | 84,905                                |
| 5                                | Organizations that do not follow SFAS 117, check here                           | ·                                     |     | ×                                     |
| 5                                | complete lines 30 through 34.   |                                       |     |                                       |
| 3 30                             | Capital stock or trust principal, or current funds                              |                                       | 30  |                                       |
| 31                               | Paid-in or capital surplus, or land, building, or equipment fund                |                                       | 31  |                                       |
| 27<br>28<br>29<br>30<br>31<br>32 | Retained earnings, endowment, accumulated income, or other funds                |                                       | 32  |                                       |
| 33                               | Total net assets or fund balances   | 633,440.                              | 33  | 518,298                               |
| 100                              | Total liabilities and net assets/fund balances                                  | 1,808,566.                            | 34  | 1,624,865                             |

| orm | 990 (2011) A BETTER WAY SERVICES, INC.  | 35-      | -0868   | 081 | Pag | ge <b>12</b> |
|-----|---|----------|---------|-----|-----|--------------|
| Pai | t XI Reconciliation of Net Assets   |          |         |     |     |              |
|     | Check if Schedule O contains a response to any question in this Part XI   |          |         |     |     | X            |
|     |   |          |         |     |     |              |
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   |          | 2,157,  |     |     |              |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2        | 2,268,4 |     |     |              |
| 3   | Revenue less expenses. Subtract line 2 from line 1  | 3        |         | -11 |     |              |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                           | 4        |         |     |     | 40.          |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5        |         |     |     | <u>95.</u>   |
| 6   | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))      | 6        |         | 518 | 3,2 | 98.          |
| Pa  | t XII Financial Statements and Reporting  |          |         |     |     |              |
|     | Check if Schedule O contains a response to any question in this Part XII  |          |         |     |     | X            |
|     |   |          |         | ,   | Yes | No           |
| 1   | Accounting method used to prepare the Form 990: Cash X Accrual Other  |          |         |     |     |              |
|     | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule      | Ο.       |         |     |     | ł            |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?                     |          |         | 2a  |     | X            |
| b   | Were the organization's financial statements audited by an independent accountant?                                  |          |         | 2b  | Х   |              |
| c   | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th   | e audit, | ,       |     |     | ļ            |
|     | review, or compilation of its financial statements and selection of an independent accountant?                      |          |         | 2c  | Х   |              |
|     | If the organization changed either its oversight process or selection process during the tax year, explain in Scho  | edule C  | ).      |     |     | İ            |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue   | d on a   |         |     |     | İ            |
|     | separate basis, consolidated basis, or both   |          |         |     |     |              |
|     | X Separate basis Consolidated basis Both consolidated and separate basis  |          |         |     |     |              |
| За  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir | ngle Au  | dıt     |     |     |              |
|     | Act and OMB Circular A·133?   |          |         | 3a  | Х   |              |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi  | ired au  | dit     |     |     |              |
|     | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                            |          |         | 3b  | X   |              |

# **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2011

Open to Public Inspection

Name of the organization

A BETTER WAY SERVICES, INC.

Employer identification number

| _   |               |                  |   | R WAY SERVIC                            |                | NC .              |                   |                    |                        | 3:          | 5-0808081              |
|-----|---------------|------------------|---|---|----------------|-------------------|-------------------|--------------------|------------------------|-------------|------------------------|
|     | rt I          |                  |   | ity Status (All organiz                 |                |                   |                   | -                  | ructions.              |             |                        |
| he  | organı        | zation is not a  | private foundation                      | because it is: (For lines 1             | through 1      | 1, check          | only one b        | ox.)               |                        |             |                        |
| 1   | $\sqsubseteq$ | A church, cor    | vention of churche                      | s, or association of churc              | ches descr     | nbed in <b>se</b> | ction 170         | (b)(1)(A)(i)       | •                      |             |                        |
| 2   | $\sqcup$      | A school desc    | cribed in section 17                    | '0(b)(1)(A)(ii). (Attach Sc             | hedule E)      |                   |                   |                    |                        |             |                        |
| 3   | Ш             | A hospital or    | a cooperative hospi                     | tal service organization o              | described i    | n section         | 170(b)(1)(        | A)(iii).           |                        |             |                        |
| 4   |               | A medical res    | earch organization                      | operated in conjunction                 | with a hos     | pıtal descr       | ibed in <b>se</b> | ction 170          | (b)(1)(A)(ii           | i). Enter t | he hospital's name,    |
|     |               | city, and state  |   |   |                |                   |                   |                    |                        |             |                        |
| 5   |               | An organization  | on operated for the                     | benefit of a college or ur              | niversity ov   | vned or op        | erated by         | a governr          | nental unr             | t describe  | ed in                  |
|     |               | section 170      | (b)(1)(A)(iv). (Comple                  | ete Part II)                            |                |                   |                   |                    |                        |             |                        |
| 6   |               | A federal, sta   | te, or local governm                    | ent or governmental unit                | described      | ın sectio         | n 170(b)(1        | )(A)(v).           |                        |             |                        |
| 7   | X             | An organization  | on that normally rec                    | eives a substantial part                | of its supp    | ort from a        | governme          | ntal unit o        | r from the             | general p   | oublic described in    |
|     |               | section 170(i    | b)(1)(A)(vi). (Comple                   | te Part II.)                            |                |                   |                   |                    |                        |             |                        |
| 8   |               | A community      | trust described in s                    | section 170(b)(1)(A)(vi).               | (Complete      | Part II.)         |                   |                    |                        |             |                        |
| 9   |               | An organizati    | on that normally rec                    | eives: (1) more than 33 1               | 1/3% of its    | support fi        | rom contri        | butions, m         | nembershi              | p fees, ar  | nd gross receipts from |
|     |               | activities relat | ted to its exempt fu                    | nctions - subject to certa              | ın exceptio    | ons, and (2       | 2) no more        | than 33 1          | /3% of its             | support     | from gross investment  |
|     |               | income and u     | nrelated business t                     | axable income (less sect                | ion 511 ta     | x) from bu        | sinesses a        | acquired b         | y the orga             | nization a  | after June 30, 1975.   |
|     |               | See section !    | <b>509(a)(2).</b> (Complete             | e Part III.)                            |                |                   |                   |                    |                        |             |                        |
| 10  |               | An organizati    | on organized and o                      | perated exclusively to te               | st for publi   | c safety. S       | See <b>sectio</b> | n 509(a)(4         | I).                    |             |                        |
| 11  |               | An organizati    | on organized and op                     | perated exclusively for th              | ne benefit d   | of, to perfo      | rm the fur        | nctions of,        | or to carr             | y out the   | purposes of one or     |
|     |               | more publicly    | supported organiza                      | ations described in section             | on 509(a)(1    | l) or sectio      | on 509(a)(2       | ?). See <b>sec</b> | ction 509(             | a)(3). Che  | eck the box that       |
|     |               | describes the    | type of supporting                      | organization and comple                 | ete lines 1    | 1e through        | 11h.              |                    |                        |             | ā                      |
|     |               | a Type I         | b                                       | _l Type II c                            | : 🔲 Тур        | e III - Func      | tionally int      | egrated            |                        | d 🖳         | Type III - Other       |
| е   |               | By checking t    | this box, I certify tha                 | at the organization is not              | controlled     | directly o        | r ındırectly      | by one or          | r more dise            | qualified   | persons other than     |
|     |               | foundation m     | anagers and other t                     | han one or more publicly                | supporte       | d organiza        | ations desc       | cribed in s        | ection 509             | 9(a)(1) or  | section 509(a)(2)      |
| f   |               | If the organiz   | ation received a wri                    | tten determination from t               | the IRS tha    | at it is a Ty     | pe I, Type        | II, or Type        | e III                  |             |                        |
|     |               | supporting or    | ganization, check tl                    | his box                                 |                |                   |                   |                    |                        |             | <u>i</u> j             |
| 9   |               | Since August     | 17, 2006, has the                       | organization accepted ar                | ny gift or co  | ontribution       | from any          | of the follo       | owing pers             | sons?       |                        |
|     |               | (i) A person     | n who directly or inc                   | lirectly controls, either al            | one or tog     | ether with        | persons c         | lescribed i        | ın (II) and (          | III) below, | Yes No                 |
|     |               | the gove         | erning body of the s                    | upported organization?                  |                |                   |                   |                    |                        |             | 11g(i)                 |
|     |               | (ii) A family    | member of a perso                       | n described in (i) above?               |                |                   |                   |                    |                        |             | 11g(ii)                |
|     |               | (iii) A 35% d    | controlled entity of a                  | person described in (i) o               | or (II) above  | 9?                |                   |                    |                        |             | 11g(iii)               |
| h   | I             | Provide the fo   | ollowing information                    | about the supported or                  | ganızatıon(    | (s).              |                   |                    |                        |             |                        |
|     |               |                  |   |   |                |                   |                   |                    |                        |             |                        |
| (i) | Name          | of supported     | (ii) EIN                                | (III) Type of                           |                |                   | (v) Did you       |                    | (vi) Is<br>organizatio |             | (vii) Amount of        |
|     | orga          | nızatıon         |   | organization<br>(described on lines 1-9 | in col (i) lis | •                 | l • .             |                    | (i) organiz            | ed in the   | support                |
|     |               |                  |   | above or IRC section                    |                | document?         | 1.7               |                    | US                     | ,           |                        |
|     |               |                  |   | (see instructions))                     | Yes            | No                | Yes               | No                 | Yes                    | No          |                        |
|     |               |                  |   |   |                | :                 |                   |                    |                        |             |                        |
|     |               |                  |   |   |                |                   | -                 | <b>_</b>           |                        |             |                        |
|     |               |                  |   |   |                |                   |                   |                    |                        |             |                        |
|     |               |                  |   |   | <del> </del>   | <u> </u>          |                   |                    | ļ <u>.</u>             |             | _                      |
|     |               |                  |   |   |                |                   |                   |                    |                        |             |                        |
|     |               |                  |   |   |                |                   |                   |                    |                        |             |                        |
|     |               |                  |   |   |                |                   |                   |                    |                        |             |                        |
|     |               |                  |   |   |                |                   |                   |                    | ļ                      |             |                        |
|     |               |                  |   | 1                                       |                |                   |                   |                    | 1                      |             |                        |
|     |               |                  | *************************************** |   | ļ              | ļ                 | ļ                 | ļ                  | -                      |             |                        |
|     |               |                  |   |   |                | •                 |                   |                    |                        |             |                        |

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Schedule A (Form 990 or 990-EZ) 2011

132021 01-24-12 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec       | tion A. Public Support  |                    |                    |                          |   |                     |                     |
|-----------|---|--------------------|--------------------|--------------------------|---|---------------------|---------------------|
| Cale      | ndar year (or fiscal year beginning in) 🕨                                 | (a) 2007           | <b>(b)</b> 2008    | (c) 2009                 | (d) 2010                                | (e) 2011            | (f) Total           |
| 1         | Gifts, grants, contributions, and   |                    |                    |                          |   |                     |                     |
|           | membership fees received. (Do not   |                    |                    |                          |   |                     | !                   |
|           | include any "unusual grants ")  | 1327083.           | 1381568.           | 940,523.                 | 1276285.                                | 1221141.            | 6146600.            |
| 2         | Tax revenues levied for the organ-  |                    |                    |                          |   |                     |                     |
|           | ızatıon's benefit and either paid to                                      |                    |                    |                          |   |                     |                     |
|           | or expended on its behalf   |                    |                    |                          |   |                     |                     |
| 3         | The value of services or facilities                                       |                    |                    |                          |   |                     |                     |
|           | furnished by a governmental unit to                                       |                    |                    |                          |   |                     |                     |
|           | the organization without charge   |                    |                    |                          |   |                     |                     |
| 4         | Total. Add lines 1 through 3  | 1327083.           | 1381568.           | 940,523.                 | 1276285.                                | 1221141.            | 6146600.            |
| 5         | The portion of total contributions  |                    |                    |                          |   |                     |                     |
|           | by each person (other than a  |                    |                    |                          |   |                     |                     |
|           | governmental unit or publicly   |                    |                    |                          |   |                     |                     |
|           | supported organization) included  |                    |                    |                          |   |                     |                     |
|           | on line 1 that exceeds 2% of the  |                    |                    |                          |   |                     |                     |
|           | amount shown on line 11,  |                    |                    |                          |   |                     |                     |
|           | column (f)  |                    |                    |                          |   |                     | 19,170.             |
| 6         | Public support. Subtract line 5 from line 4                               |                    | , ,                | <del></del>              | ***** · · · · · · · · · · · · · · · · · |                     | 6127430.            |
|           | ction B. Total Support  |                    |                    |                          |   |                     |                     |
|           | ndar year (or fiscal year beginning in)                                   | (a) 2007           | <b>(b)</b> 2008    | (c) 2009                 | (d) 2010                                | (e) 2011            | (f) Total           |
|           | Amounts from line 4   | 1327083.           | 1381568.           | 940,523.                 | 1276285.                                | 1221141.            | 6146600.            |
|           | Gross income from interest,   |                    |                    | -                        |   | _                   |                     |
| _         | dividends, payments received on   |                    |                    |                          |   |                     |                     |
|           | securities loans, rents, royalties  |                    |                    |                          | 1                                       |                     |                     |
|           | and income from similar sources   | 11,917.            | 654.               | 154.                     | 10,339.                                 | 3,458.              | 26,522.             |
| 9         | Net income from unrelated business  |                    |                    |                          |   |                     |                     |
| 3         | activities, whether or not the  |                    |                    |                          |   |                     |                     |
|           | business is regularly carried on  |                    |                    |                          | 718.                                    | 692.                | 1,410.              |
| 10        | Other income. Do not include gain   |                    |                    | -                        | ,                                       |                     |                     |
| 10        | or loss from the sale of capital  |                    |                    |                          |   |                     |                     |
|           | assets (Explain in Part IV.)  | 22,345.            | 16,997.            | 15,360.                  | 4,318.                                  | 7.925.              | 66.945.             |
|           | Total support. Add lines 7 through 10                                     | 22/313.            | 10/33/1            | 1373001                  | 1/3130                                  | ,,,,,,,,,           | 66,945.<br>6241477. |
| 12        | Gross receipts from related activities,                                   | etc (see instructi | one)               | Ł                        | 1                                       | 12 4                | ,591,129.           |
| 13        |   |                    |                    | d fourth or fifth to     | av vear as a sectio                     |                     | 700171201           |
| 13        |   |                    | s mat, second, tim | a, loartii, or ilitii te | ax year as a sectio                     | 11 30 1(0)(0)       | ▶□                  |
| Se        | organization, check this box and stor<br>ction C. Computation of Publ     | ic Support Pe      | rcentage           |                          |   |                     |                     |
|           | Public support percentage for 2011 (                                      |                    |                    | column (fl)              |   | 14                  | 98.17 %             |
|           | Public support percentage from 2010                                       |                    |                    | 20id11ii1 (1))           |   | 15                  | 95.14 %             |
|           | 33 1/3% support test - 2011. If the                                       |                    |                    | n line 13 and line       | 11 is 33 1/3% or n                      | L                   |                     |
| 102       |   |                    |                    |                          | 14 15 55 17570 01 11                    | nore, check this be | > X and<br>► X      |
|           | stop here. The organization qualifies 33 1/3% support test - 2010. If the |                    |                    |                          | Ulano 15 io 33 1/30/                    | Garmara chack ti    |                     |
|           |   |                    |                    |                          | 1 11116 13 13 33 173 7                  | of filore, check to | NIS DOX             |
| 47.       | and stop here. The organization qual                                      |                    |                    |                          | - 12 16- or 16b                         | and line 14 in 1006 | or more             |
| 1/2       | 10% -facts-and-circumstances tes  |                    |                    |                          |   |                     |                     |
|           | and if the organization meets the "fac                                    |                    |                    |                          |   | rt iv now the organ | nization            |
|           | meets the "facts-and-circumstances"                                       | •                  | •                  |                          | _                                       | (7a and bes 40 ·    | 100/ 07             |
| ŀ         | 10% -facts-and-circumstances tes  | _                  |                    |                          |   |                     |                     |
|           | more, and if the organization meets to                                    |                    |                    |                          |   |                     | •                   |
|           | organization meets the "facts-and-circ                                    |                    |                    |                          |   |                     |                     |
| <u>18</u> | Private foundation. If the organization                                   | on did not check a | box on line 13, 16 | a, 16b, 17a, or 17       |   |                     |                     |
|           |   |                    |                    |                          | Sche                                    | eaule A (Form 990   | or 990-EZ) 2011     |

# Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support  | ow, please com     | piete Part II )             |                        |                      |  | <del></del>  |
|--|--------------------|-----------------------------|------------------------|----------------------|--|--------------|
| alendar year (or fiscal year beginning in)   | (a) 2007           | <b>(b)</b> 2008             | (c) 2009               | (d) 2010             | (e) 2011   | (f) Total    |
| 1 Gifts, grants, contributions, and  | (8) 2007           | (6) 2008                    | (6) 2009               | (u) 2010             | (e) 2011   | (i) Iotai    |
| membership fees received. (Do not  |                    |                             |                        |                      |  |              |
| include any "unusual grants.")   |                    |                             |                        |                      |  |              |
| 2 Gross receipts from admissions,  |                    |                             |                        |                      |  |              |
| merchandise sold or services per-  |                    |                             |                        |                      |  |              |
| formed, or facilities furnished in any activity that is related to the                 |                    |                             |                        |                      | ŀ  |              |
| organization's tax-exempt purpose  |                    |                             |                        |                      |  |              |
| 3 Gross receipts from activities that  |                    |                             |                        |                      |  |              |
| are not an unrelated trade or bus-   |                    |                             |                        |                      |  |              |
| iness under section 513  |                    |                             | :                      | 1                    |  |              |
| 4 Tax revenues levied for the organ-   |                    |                             |                        |                      |  |              |
| ization's benefit and either paid to   |                    |                             |                        |                      |  |              |
| or expended on its behalf  |                    |                             |                        |                      |  |              |
| ' h  | <del></del>        | -                           |                        |                      |  | <del> </del> |
| 5 The value of services or facilities  |                    |                             |                        |                      |  |              |
| furnished by a governmental unit to  |                    |                             |                        |                      |  |              |
| the organization without charge  |                    |                             |                        |                      |  | <del></del>  |
| 6 Total. Add lines 1 through 5   |                    |                             |                        | <del> </del>         |  |              |
| 7a Amounts included on lines 1, 2, and   |                    |                             |                        |                      |  | ĺ            |
| 3 received from disqualified persons   |                    | -                           | <del> </del>           | <del> </del>         |  | <del> </del> |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that |                    |                             |                        |                      |  |              |
| exceed the greater of \$5,000 or 1% of the   |                    |                             |                        |                      |  |              |
| amount on line 13 for the year   |                    |                             |                        |                      | -  |              |
| c Add lines 7a and 7b  |                    | }                           |                        | <del></del>          |  | ļ            |
| 8 Public support (Subtract line 7c from line 6)  |                    |                             | <u> </u>               | <u> </u>             |  | <u> </u>     |
| ection B. Total Support  |                    |                             |                        | <u></u>              |  | ·            |
| alendar year (or fiscal year beginning in) 🟲 📙   | (a) 2007           | (ь) 2008                    | (c) 2009               | (d) 2010             | (e) 2011   | (f) Total    |
| 9 Amounts from line 6  | ·                  |                             | _                      |                      |  |              |
| Oa Gross income from interest,   |                    |                             | ĺ                      |                      |  |              |
| dividends, payments received on securities loans, rents, royalties                     |                    |                             |                        |                      |  |              |
| and income from similar sources  |                    |                             |                        |                      |  | }            |
| <b>b</b> Unrelated business taxable income   |                    |                             |                        |                      |  |              |
| (less section 511 taxes) from businesses   |                    |                             |                        |                      |  |              |
| acquired after June 30, 1975   |                    |                             |                        |                      |  |              |
| c Add lines 10a and 10b  |                    |                             |                        |                      |  |              |
| Net income from unrelated business   |                    |                             |                        |                      | <del> </del>                                     | <del></del>  |
| activities not included in line 10b,   |                    |                             | 1                      |                      |  |              |
| whether or not the business is regularly carried on                                    |                    | •                           |                        |                      |  | ļ            |
| 2 Other income. Do not include gain  |                    |                             |                        |                      | <del>                                     </del> | <u> </u>     |
| or loss from the sale of capital   |                    | ·                           |                        |                      |  | 1            |
| assets (Explain in Part IV.)   |                    |                             |                        |                      |  | <del></del>  |
| 3 Total support (Add lines 9, 10c, 11, and 12)   |                    |                             |                        |                      | 504/-)/0)  |              |
| 4 First five years. If the Form 990 is for t   | ne organization    | s iirst, secona, tnii       | ra, iourth, or lifth t | ax year as a section | on 50 I(c)(3) organiz                            | ration,      |
| check this box and stop here   | - Cumpart Da       |                             |                        |                      |  |              |
| ection C. Computation of Public  |                    |                             |                        |                      | lan I  |              |
| 5 Public support percentage for 2011 (lin  |                    | -                           | column (t))            |                      | 15   |              |
| 6 Public support percentage from 2010 S  |                    |                             |                        |                      | 16   |              |
| ection D. Computation of Invest  |                    |                             | · ·                    | <del></del>          | T.= T  |              |
| 7 Investment income percentage for 201   | •                  | •                           | ne 13, column (f))     |                      | 17   | -            |
| 8 Investment income percentage from 20   |                    |                             |                        |                      | 18   |              |
| <b>9a 33 1/3% support tests - 2011.</b> If the c                                       | -                  |                             |                        |                      |  | 17 is not    |
| more than 33 1/3%, check this box and  |                    | -                           |                        | • •                  |  | . ▶∟         |
| b 33 1/3% support tests - 2010. If the c   | organization did r | not check a box or          | n line 14 or line 19   | a, and line 16 is m  | ore than 33 1/3%,                                | and _        |
| line 18 is not more than 33 1/3%, chec   | k this box and s   | t <b>op here</b> . The orga | anızatıon qualıfies    | as a publicly supp   | oorted organization                              | ▶⊑           |
| On Drivate foundation If the executation   | مبامموام فمساسرام  | boy on line 14, 10          | a ar 10h ahaali t      |                      | atmintions.                                      | <b>▶</b> □   |

# **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

# Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990,

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

2011
Open to Public Inspection

Name of the organization

A BETTER WAY SERVICES, INC.

Employer identification number 35-0868081

| Par | t I Organizations Maintaining Donor Advise                           | d Funds or Other Similar Funds                | or Accounts. Complete if the                 |
|-----|--|---|--|
|     | organization answered "Yes" to Form 990, Part IV, line               | e 6.  |  |
|     |  | (a) Donor advised funds                       | (b) Funds and other accounts                 |
| 1   | Total number at end of year  |   |  |
| 2   | Aggregate contributions to (during year)                             |   |  |
| 3   | Aggregate grants from (during year)                                  |   |  |
| 4   | Aggregate value at end of year                                       |   |  |
| 5   | Did the organization inform all donors and donor advisors in v       | writing that the assets held in donor advise  | ed funds                                     |
|     | are the organization's property, subject to the organization's       |   | Yes No                                       |
| 6   | Did the organization inform all grantees, donors, and donor a        |   | used only                                    |
|     | for charitable purposes and not for the benefit of the donor o       |   |  |
|     | impermissible private benefit?                                       | , , ,   | Yes No                                       |
| Par |  | janization answered "Yes" to Form 990, P      | art IV, line 7.                              |
| 1   | Purpose(s) of conservation easements held by the organization        | on (check all that apply).                    |  |
|     | Preservation of land for public use (e.g., recreation or e           | ——————————————————————————————————————        | orically important land area                 |
|     | Protection of natural habitat  | Preservation of a certi                       | fied historic structure                      |
|     | Preservation of open space   |   |  |
| 2   | Complete lines 2a through 2d if the organization held a qualif       | ied conservation contribution in the form of  | of a conservation easement on the last       |
|     | day of the tax year.   |   |  |
|     |  |   | Held at the End of the Tax Year              |
| а   | Total number of conservation easements                               |   | 2a   |
| b   | Total acreage restricted by conservation easements                   |   | 2b   |
| ¢   | Number of conservation easements on a certified historic stri        | ucture included in (a)                        | 2c   |
| d   | Number of conservation easements included in (c) acquired a          | after 8/17/06, and not on a historic structu  | re   |
|     | listed in the National Register                                      |   | 2d   |
| 3   | Number of conservation easements modified, transferred, rel          | eased, extinguished, or terminated by the     | organization during the tax                  |
|     | year ▶   |   |  |
| 4   | Number of states where property subject to conservation eas          | sement is located >                           |  |
| 5   | Does the organization have a written policy regarding the per        | rodic monitoring, inspection, handling of     |  |
|     | violations, and enforcement of the conservation easements if         | t holds?                                      | Yes No                                       |
| 6   | Staff and volunteer hours devoted to monitoring, inspecting,         | and enforcing conservation easements du       | uring the year ▶                             |
| 7   | Amount of expenses incurred in monitoring, inspecting, and           | enforcing conservation easements during       | the year ▶ \$                                |
| 8   | Does each conservation easement reported on line 2(d) above          | e satisfy the requirements of section 170(    | h)(4)(B)(I)                                  |
|     | and section 170(h)(4)(B)(ii)?  |   | └ Yes  |
| 9   | In Part XIV, describe how the organization reports conservation      | on easements in its revenue and expense       | statement, and balance sheet, and            |
|     | include, if applicable, the text of the footnote to the organization | tion's financial statements that describes t  | the organization's accounting for            |
|     | conservation easements.  |   |  |
| Pai | t III Organizations Maintaining Collections o                        |   | ther Similar Assets.                         |
|     | Complete if the organization answered "Yes" to Form                  |   |  |
| 1a  | If the organization elected, as permitted under SFAS 116 (AS         |   |  |
|     | historical treasures, or other similar assets held for public ext    | nibition, education, or research in furtherar | nce of public service, provide, in Part XIV, |
|     | the text of the footnote to its financial statements that descri     | bes these items.                              |  |
| b   | If the organization elected, as permitted under SFAS 116 (AS         |   |  |
|     | treasures, or other similar assets held for public exhibition, ed    | ducation, or research in furtherance of pub   | olic service, provide the following amounts  |
|     | relating to these items:   |   |  |
|     | (i) Revenues included in Form 990, Part VIII, line 1                 |   | <b>\$</b>                                    |
|     | (ii) Assets included in Form 990, Part X                             |   | <b>▶</b> \$                                  |
| 2   | If the organization received or held works of art, historical tre    | asures, or other similar assets for financial | gain, provide                                |
|     | the following amounts required to be reported under SFAS 1           | 16 (ASC 958) relating to these items:         |  |
| а   | Revenues included in Form 990, Part VIII, line 1                     |   | <b>&gt;</b> \$                               |
| b   | Assets included in Form 990, Part X                                  |   | <b>&gt;</b> \$                               |
|     |  |   |  |

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Schedule D (Form 990) 2011

|          |  | R WAY SERV             |              |               |  |              | 3              | <u>5-08</u> | <u>68081</u> | Page 2                                  |
|----------|--|------------------------|--------------|---------------|--|--------------|----------------|-------------|--------------|---|
| Pa       | t III Organizations Maintaining C                              | collections of A       | rt, Hist     | orical Tr     | reasures,  | or Other     | r Similai      | r Asse      | S (contii    | nued)                                   |
| 3        | Using the organization's acquisition, accessi                  |                        |              |               |  |              |                |             |              |   |
|          | (check all that apply):  |                        | •            | •             | J  |              |                |             |              |   |
| а        | Public exhibition  | •                      | d 🗀 i        | oan or exc    | hange progr                                      | ams          |                |             |              |   |
| b        | Scholarly research   |                        |              | Other         | mange progr                                      | ums          |                |             |              |   |
| c        | Preservation for future generations                            | `                      | ٠ ــــــ ،   |               |  |              |                |             |              |   |
|          |  | allantiana and avala   |              | 6             |  |              |                |             |              |   |
| 4        | Provide a description of the organization's co                 |                        |              |               |  |              |                | e in Part   | XIV.         |   |
| 5        | During the year, did the organization solicit o                |                        |              |               |  | er sımılar a | assets         |             | า            |   |
| <b>.</b> | to be sold to raise funds rather than to be ma                 |                        |              |               |  |              |                |             | Yes          | No                                      |
| Pai      | Escrow and Custodial Arran reported an amount on Form 990, Par |                        | lete if the  | organization  | on answered                                      | "Yes" to F   | orm 990, I     | Part IV, li | ne 9, or     |   |
| 10       |  |                        | -l <b>f</b>  |               |  | <del></del>  |                | <del></del> |              |   |
| ıa       | Is the organization an agent, trustee, custodi                 | an or other interme    | diary for    | contribution  | ns or other as                                   | sets not II  | ncluded        |             | 1            |   |
| _        | on Form 990, Part X?   |                        |              |               |  |              |                | L           | Yes          | L No                                    |
| Ь        | If "Yes," explain the arrangement in Part XIV                  | and complete the fo    | ollowing t   | able:         |  |              |                |             |              |   |
|          |  |                        |              |               |  |              |                |             | Amount       |   |
| C        | Beginning balance  |                        |              |               |  |              | 1c             |             |              |   |
| d        | Additions during the year                                      |                        |              |               |  |              | 1d             |             |              |   |
| е        | Distributions during the year                                  | -                      |              |               |  |              | 1e             |             |              |   |
| f        | Ending balance   | -                      |              |               |  |              | 1f             |             |              |   |
| 2a       | Did the organization include an amount on Fe                   | orm 990, Part X, line  | 9 21?        |               |  |              |                |             | Yes          | □ No                                    |
| _ b      | If "Yes," explain the arrangement in Part XIV.                 |                        |              |               |  |              |                | _           |              |   |
| Pai      |  |                        | nswered      | "Yes" to Fo   | rm 990, Part                                     | IV, line 10  |                |             |              |   |
|          |  | (a) Current year       | T            | rior year     | (c) Two yea                                      |              | t) Three year  | ars back    | (e) Four     | vears back                              |
| 1a       | Beginning of year balance                                      | (-)                    | 1=7          | <b>)</b> .    | (0)  | 10 000       | <u>., jo</u> . | JIO BOOK    | 10/1001      | yours back                              |
| ь        | Contributions  |                        | 1            |               | ·  | -            | -              |             |              |   |
| •        | Net investment earnings, gains, and losses                     |                        |              |               | <del> </del>                                     |              |                |             |              | *************************************** |
| ں ۔      | - <del>-</del> ·   | <del>-</del>           | 1            |               | <del>                                     </del> |              |                |             |              |   |
| a        | Grants or scholarships   |                        | <del> </del> |               |  |              |                |             |              |   |
| е        | Other expenditures for facilities                              |                        |              |               |  | i            |                |             |              |   |
|          | and programs   |                        |              |               |  |              |                |             |              |   |
| f        | Administrative expenses  |                        | <u> </u>     |               |  |              |                |             |              |   |
| 9        | End of year balance  |                        | <u> </u>     |               |  |              |                |             |              |   |
| 2        | Provide the estimated percentage of the curr                   | ent year end baland    | ce (line 1ç  | g, column (a  | a)) held as:                                     |              |                |             |              |   |
| а        | Board designated or quasi-endowment                            |                        | %            |               |  |              |                |             |              |   |
| b        | Permanent endowment >  | %                      |              |               |  |              |                |             |              |   |
| c        | Temporarily restricted endowment ▶                             | %                      |              |               |  |              |                |             |              |   |
|          | The percentages in lines 2a, 2b, and 2c should                 | ld equal 100%          |              |               |  |              |                |             |              |   |
| 3a       | Are there endowment funds not in the posse                     | ssion of the organiz   | ation tha    | t are held a  | and administe                                    | red for the  | e organizat    | tion        |              |   |
|          | by   | -                      |              |               |  |              | J              |             | Ţ,           | Yes No                                  |
|          | (i) unrelated organizations                                    |                        |              |               |  |              |                |             | 3a(i)        |   |
|          | (ii) related organizations                                     |                        |              |               |  |              |                |             | 3a(ii)       | $\overline{}$                           |
| h        | If "Yes" to 3a(ii), are the related organizations              | e listed as required a | an Schad     | ula B2        |  |              |                |             |              |   |
| A .      | Describe in Part XIV the intended uses of the                  | •                      |              |               |  |              |                |             | 3b           |   |
| Par      | t VI Land, Buildings, and Equipm                               |                        |              |               |  | <u> </u>     | , <u></u>      |             |              |   |
| I GI     | ······································                         |                        | ľ            | _             |  |              |                | <del></del> |              |   |
|          | Description of property  | (a) Cost or o          |              |               | or other   |              | umulated       |             | (d) Book     | value                                   |
|          |  | basis (investi         | ment)        | Dasis         | (other)  | aepr         | eciation       |             |              |   |
| 1a       | Land   |                        |              | 1 0-          | - 2  |              | 00 55          |             | <u> </u>     |   |
| b        | Buildings  |                        |              | 1,35          | 5,051.   | 2:           | 92,63          | 4.          | L,062        | ,417.                                   |
| С        | Leasehold improvements   |                        |              |               |  |              | -              |             |              |   |
| d        | Equipment  |                        |              | 18            | 2,897.   | 1            | 32,102         | 2.          | 50           | ,795.                                   |
| е        | Other  |                        |              |               |  |              |                |             |              |   |
| Total    | Add lines 1a through 1e (Column (d) must e                     | qual Form 000 Part     | Y colum      | n (P) //no. 1 | 10(a) )  |              |                | 1           | 113          | 212                                     |

Schedule D (Form 990) 2011

132053

|                | dule D (Form 990) 2011 A BETTER WAY SERVICES, INC.   |            | - J P?      | : - L O:      |  |               | 7808081 Page 4          |
|----------------|--|------------|-------------|---------------|--|---------------|-------------------------|
|                | t XI Reconciliation of Change in Net Assets from Form 990 to   | Audite     | ed Fina     |               | ateme                                      | ent           |                         |
| 1              | Total revenue (Form 990, Part VIII, column (A), line 12)   |            |             | 1             |  |               | 2,157,267.              |
| 2              | Total expenses (Form 990, Part IX, column (A), line 25)  |            |             | 2             |  |               | 2,268,414.              |
| 3              | Excess or (deficit) for the year. Subtract line 2 from line 1  |            |             | 3             |  |               | -111,147. $-5,092.$     |
| 4              | Net unrealized gains (losses) on investments   |            |             | 4             |  |               | -3,032.                 |
| 5              | Donated services and use of facilities   |            |             | 5             |  |               |                         |
| 6              | Investment expenses  |            |             | 6             | _  |               |                         |
| 7              | Prior period adjustments   |            |             | 7             |  |               | 1,097.                  |
| 8              | Other (Describe in Part XIV)   |            |             | 8             |  |               | -3,995.                 |
| 9              | Total adjustments (net). Add lines 4 through 8   |            |             | 9             |  |               | -115,142.               |
| 10             | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and tall. Reconciliation of Revenue per Audited Financial Statements. |            | ith Roya    | 10            | r Roti                                     | ırn           | -113,142.               |
|                | Total revenue, gains, and other support per audited financial statements   | IILS WI    | idii iteve  | silue pe      | 1  | $\neg r$      | 2,153,273.              |
| 1<br>2         | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  |            |             |               | ·  | +             | 2,133,2731              |
| a              | Net unrealized gains on investments  | 2a         |             | <b>-5,09</b>  | 2.   |               |                         |
| b              | Donated services and use of facilities   | 2b         | <del></del> | 5,55          |  |               |                         |
|                | Recoveries of prior year grants  | 2c         |             |               | _  |               |                         |
| c<br>d         | Other (Describe in Part XIV.)  | 2d         |             | 1,09          | 8.   |               |                         |
|                | Add lines 2a through 2d  | _ Zu       |             |               | 26   |               | -3,994.                 |
| е<br>3         | Subtract line 2e from line 1   |            |             |               | 3  | -             | 2,157,267.              |
| 4              | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   |            |             |               | <u>                                   </u> | +             |                         |
| a              | Investment expenses not included on Form 990, Part VIII, line 7b   | 4a         |             |               | 1  |               |                         |
| h              | Other (Describe in Part XIV.)  | 4b         |             |               | _  |               |                         |
| 6              | Add lines 4a and 4b  | 45         |             |               | 40   | _             | 0.                      |
| 5              | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)  |            |             |               | 5  | -             | 2,157,267.              |
| Pa             | t XIII Reconciliation of Expenses per Audited Financial Stateme  | ents W     | Vith Exp    | enses i       |  |               |                         |
| 1              | Total expenses and losses per audited financial statements   |            |             |               | 1  |               | 2,268,414.              |
| 2              | Amounts included on line 1 but not on Form 990, Part IX, line 25   |            |             |               |  |               |                         |
| -<br>a         | Donated services and use of facilities   | 2a         |             |               |  |               |                         |
| ь<br>ь         | Prior year adjustments   | 2b         |             |               |  |               |                         |
|                | Other losses   | 2c         |             |               |  |               |                         |
| d              |  | 2d         |             |               |  |               |                         |
| e              |  |            |             |               | 26   | <b>.</b>      | 0.                      |
| 3              | Subtract line 2e from line 1   |            |             |               | 3  | $\overline{}$ | 2,268,414.              |
| 4              | Amounts included on Form 990, Part IX, line 25, but not on line 1.   |            |             |               |  |               |                         |
| a              | Investment expenses not included on Form 990, Part VIII, line 7b   | 4a         |             |               |  |               |                         |
|                | Other (Describe in Part XIV)   | 4b         |             |               |  |               |                         |
|                | Add lines 4a and 4b  |            |             |               | 40   | ا ء           | 0.                      |
| 5              | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)  |            |             |               | 5  |               | 2,268,414.              |
|                | rt XIV Supplemental Information  | -          |             |               |  |               |                         |
| _              | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III  | I, lines 1 | a and 4; F  | Part IV, line | es 1b ar                                   | nd 2          | b; Part V, line 4; Part |
|                | e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp   |            |             |               |  |               |                         |
| PA             | RT XI, LINE 8 - OTHER ADJUSTMENTS:   |            |             |               |  |               |                         |
| CH             | ANGE IN BENEFICIAL INTEREST IN ASSETS  |            |             |               |  |               | 1,098.                  |
| RO             | UNDING   |            |             |               |  |               | -1.                     |
| <u>TO'</u>     | TAL TO SCHEDULE D, PART XI, LINE 8   | ·          |             |               |  |               | 1,097.                  |
| PA             | RT XII, LINE 2D - OTHER ADJUSTMENTS:   | •          | ·           |               |  |               |                         |
| CH.            | ANGE IN BENEFICIAL INTEREST IN ASSETS  |            |             | _             |  |               | ula D (Farra 200) 2011  |
| 13205<br>01-23 | 4<br>-12   |            |             |               | Sch  | redi          | ule D (Form 990) 2011   |

# **SCHEDULE O**

(Form 990 or 990-EZ)

Department of the Treasury

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Open to Public Inspection

Internal Revenue Service

Employer identification number

Name of the organization A BETTER WAY SERVICES, INC. 35-0868081 FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: COMMUNITY THROUGH CRISIS INTERVENTION, SERVICE, SUPPORT, EDUCATION, AND CARING. FORM 990, PART VI, SECTION B, LINE 11: THE BOARD REVIEWS AND APPROVES THE 990 PRIOR TO FILING. FORM 990, PART VI, SECTION B, LINE 12C: ON AN ANNUAL BASIS, ALL OFFICERS, DIRECTORS, AND EMPLOYEES ARE REQUIRED TO COMPLETE AN ANNUAL CONFLICT OF INTEREST STATEMENT. THE EXECUTIVE DIRECTOR REVIEWS ALL POTENTIAL BUSINESS ACTIVITIES FOR CONFLICTS OF INTEREST. IN CASES WHERE A CONFLICT OF INTEREST ARISES, THE CONFLICTED BOARD MEMBER(S) ABSTAIN FROM VOTING AND THE REMAINING BOARD MEMBERS VOTE, IN ACCORDANCE WITH THE CONFLICT OF INTEREST POLICY. FORM 990, PART VI, SECTION B, LINE 15A: THE PROCESS FOR DETERMINING THE COMPENSATION OF THE ORGANIZATION'S EXECUTIVE DIRECTOR INCLUDED REVIEW AND APPROVAL BY THE BOARD OF DIRECTORS. FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON WRITTEN REQUEST.

FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:

NET UNREALIZED LOSSES ON INVESTMENTS:

-5,092.

CHANGE IN BENEFICIAL INTEREST IN ASSETS

1,098.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 132211 01-23-12

Schedule O (Form 990 or 990-EZ) (2011)

| Schedule O (Form 990 or 990-EZ) (2011)                    |                                | Page 2                                |
|---|--------------------------------|---------------------------------------|
| Name of the organization A BETTER WAY SERVICES, INC.      | Employer identific<br>35-08680 | ation number                          |
| ROUNDING  |                                | -1.                                   |
| TOTAL TO FORM 990, PART XI, LINE 5                        |                                | -3,995.                               |
| FORM 990, PART XII, LINE 2C                               |                                |                                       |
| THE ORGANIZATION HAS NOT CHANGED ITS OVERSIGHT PROCESS OR | SELECTION                      |                                       |
| PROCESS OF THE INDEPENDENT AUDITOR DURING THE TAX YEAR.   |                                |                                       |
|   |                                |                                       |
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Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

# Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 38, or 37.
 ▶ Attach to Form 990.

2011 Open to Public Inspection

OMB No 1545-0047

**Employer identification number** 

35-0868081

► See separate instructions. BETTER WAY SERVICES, INC. Name of the organization

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

Dart #

Direct controlling entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) End-of-year assets <u>e</u> Total income চ Legal domicile (state or foreign country) Primary activity Name, address, and EIN of disregarded entity Part #

Schedule R (Form 990) 2011 (g) Section 512(b)(13) No × controlled entlty? Direct controlling SERVICES, INC A BETTER WAY entity status (if section Public charity 501(c)(3)) Exempt Code section 501(C)(2) Legal domicile (state or foreign country) INDIANA TITLE HOLDING COMPANY Primary activity FAMILY SERVICES OF DELAWARE COUNTY BUILDING CORPORATION - 35-1830619, 806 W JACKSON Name, address, and EIN of related organization 47305 STREET, MUNCIE, IN

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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

132161 01-23-12 LHA

35-0868081

Page 2

Schedule R (Form 990) 2011 A BETTER WAY SERVICES, INC.

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

Percentage ownership General or Percentage managing ownership Schedule R (Form 990) 2011 Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) 3 Yes Share of end-of-year assets Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) Share of total income ate altocations? Disproportion-Yes No Ξ Type of entity (C corp, S corp, or trust) Share of end-of-year assets <u>e</u> Direct controlling entity Share of total income ₤ Legal domicile (state or foreign country) Predominant income (related, unrelated, excluded from tax under sections 512-514) ত e 27 Primary activity Direct controlling entity ₤ (c)
Legal
domicile
(state or
foreign Primary activity 9 Name, address, and EIN of related organization Name, address, and EIN of related organization (a) æ 132162 01-23-12 Part IV

Page 3

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

| A Section Control of the Control of |                            |                            |   | -                                      | -        | <u>ا</u> |
|---|----------------------------|----------------------------|---|--|----------|----------|
| Note: Complete line 1 if any entity is listed in Parts II, III, or 17 of this schedule.   | :                          |                            |   |  | 201      | 2        |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-197   | is with one or more re     | iated organizations listed | In Parts II-1V?                           | <u> </u>                               | 7        |          |
| a Hecelpt of (I) interest (II) annuities (III) royalties or (IV) rent from a controlled entity  |                            |                            |   | 2                                      | ٠        | : ۵      |
| <ul> <li>Gift, grant, or capital contribution to related organization(s)</li> </ul>   |                            |                            |   | 2                                      | <u>~</u> | ایر      |
| c Gift, grant, or capital contribution from related organization(s)   |                            |                            |   | 2                                      | ×        | اید      |
| d Loans or loan quarantees to or for related organization(s)  |                            |                            |   | P                                      | <br>×    |          |
|   |                            |                            |   | 9                                      | ×        | يرا      |
|   |                            |                            |   | 2                                      |          |          |
| f Cala of accests to related organization(s)  |                            |                            |   | <b>*</b>                               |          | 54       |
|   |                            |                            |   | -                                      | _        | ×        |
|   |                            |                            |   | ? ;                                    | >        | ۔ ا      |
| h Exchange of assets with related organization(s)   |                            |                            |   | =                                      | ١:       | ا ہ      |
| i Lease of facilities, equipment, or other assets to related organization(s)  |                            |                            |   | ï                                      | ~        | اير      |
| i Lease of facilities equilipment or other assets from related organization(s)  |                            |                            |   | ······································ | ×        |          |
| k Performance of services or membership or fundraising solicitations for related organization(s)  | anization(s)               |                            |   | ¥                                      | <b>~</b> | يدا      |
|   | anization(s)               |                            |   | =                                      | ×        | يرا      |
| m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)   | ion(s)                     |                            |   | Ę                                      | ×        | <b>S</b> |
| n Sharing of paid employees with related organization(s)  |                            |                            |   | 1n                                     | ×        | ايدا     |
|   |                            |                            |   |  |          |          |
| <ul> <li>Reimbursement paid to related organization(s) for expenses</li> </ul>  |                            |                            |   | 10                                     | ~        | ×        |
| <ul> <li>Reimbursement paid by related organization(s) for expenses</li> </ul>  |                            |                            |   | 1 <sub>p</sub>                         | ~        | ×        |
| a Other transfer of cash or nronanty to related organization(s)   |                            |                            |   | 5                                      |          | ×        |
|   |                            |                            |   | 1-                                     | ×        | ايحا     |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.  | who must complete the      | is line, including covered | relationships and transaction thresholds. |  |          |          |
| (a)<br>Name of other organization   | (b) Transaction type (a-r) | (c)<br>Amount involved     | (d) Method of determining amount involved |  |          |          |
| FAMILY SERVICES OF DELAWARE COUNTY (1) BUILDING CORPORATION   | Q                          | 92,012.                    | OUTSTANDING BALANCE                       |  |          |          |
|   | Ŋ                          | 14,458.                    | FAIR MARKET VALUE                         |  |          |          |
| (3)   |                            |                            |   |  | :        | ĺ        |
| (4)   |                            |                            |   |  |          | -        |
| (5)   |                            |                            |   |  |          |          |
| (6)   |                            |                            |   |  |          |          |
| 132163 01-23-12   | 28                         |                            | Schedule R (Form 990) 2011                | (Form 9                                | 90) 20.  | Ξ        |

Page 4

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (K)             | Percentage<br>ownership   |                          |      |   |      |      |      |       |       |   |  |   |   |      |  |      |  |   |      |   |   |   |                     | Schedule R (Form 990) 2011 |
|-----------------|---|--------------------------|------|---|------|------|------|-------|-------|---|--|---|---|------|--|------|--|---|------|---|---|---|---------------------|----------------------------|
| 5               | eneral or<br>nanaging<br>partner?   | Yes No                   | <br> |   |      |      | <br> | <br>_ |       |   |  |   |   |      |  |      |  |   |      | _ |   |   |                     | Form                       |
| (6)             | Otspropor-<br>tonate amount in box 20 managing ownership<br>allocations2 of Schedule K-1 partner? | (Form 1065)              |      |   |      |      |      |       |       | _ |  |   |   |      |  | _    |  |   |      |   | - |   |                     | Schedule                   |
| Ξ               | Dispropor-<br>tionate   | Yes No                   |      | _ | <br> | <br> |      | <br>  | <br>- |   |  | _ |   |      |  |      |  |   |      | 1 |   | - |                     | 1                          |
| (6)             | ä   | assets                   |      |   |      |      |      | -     |       |   |  |   |   |      |  |      |  |   |      |   |   |   |                     |                            |
| (4)             |   | Income                   |      |   |      |      |      |       |       |   |  |   |   |      |  |      |  |   |      |   |   |   |                     |                            |
| <b>e</b>        | 9 partners sec<br>501(c)(3)<br>orgs /   | No<br>No                 |      |   |      |      |      |       | 1     |   |  |   |   | <br> |  | <br> |  | - | -,-, | + |   |   |                     |                            |
| (D)             | Predominant income parmers sec (related, unrelated, 501(c)(3) excluded from tax                   | under section 512-514) y |      |   |      |      |      |       |       |   |  |   |   |      |  |      |  |   |      |   |   |   |                     | -                          |
| (0)             | eg ge   | country)                 |      |   |      |      |      |       |       |   |  |   | • |      |  |      |  |   |      |   |   | - | <del>- 11 - 1</del> |                            |
| (q)             | Primary activity  |                          |      |   |      |      |      |       |       |   |  |   |   |      |  |      |  |   |      |   |   |   |                     |                            |
| (a) (b) (c) (d) | Name, address, and EIN of entity  |                          |      |   |      |      |      |       |       |   |  |   |   |      |  |      |  |   |      |   |   |   |                     | -                          |

| Schedule R (Form 990) 2011                          | A BETTER                               | WAY    | SERVICES,                             | INC.                                  | 35-0868081 <sub>P</sub>               | age 5 |
|---|--|--------|---------------------------------------|---------------------------------------|---------------------------------------|-------|
| Schedule R (Form 990) 2011 Part VII Supplemental In | formation                              |        |                                       |                                       |                                       |       |
| Complete this part to                               | provide additional infor               | mation | for responses to au                   | estions on Schedule R (see            | e instructions)                       |       |
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# Form **8868**

(Rev. January 2012)

Department of the Treasury Internal Revenue Service

# Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

| <ul><li>If you a</li></ul> | re filing for an Automatic 3-Month Extension, complet  | e only Pa     | rt I and check this box                |               |   | ightharpoons   |
|----------------------------|--|---------------|--|---------------|---|----------------|
| •                          | re filing for an Additional (Not Automatic) 3-Month Ext  | •             |  | this form).   |   |                |
| •                          | omplete Part II unless you have already been granted a   |               |  | •             | m 8868.                                 |                |
|                            | c filing (e-file) You can electronically file Form 8868 if y                                     |               | ·                                      | •             |   | orporation     |
|                            | o file Form 990-T), or an additional (not automatic) 3-mor                                       |               |  | •             |   | *              |
| •                          | file any of the forms listed in Part I or Part II with the exc                                   |               |  |               | -                                       |                |
|                            | Benefit Contracts, which must be sent to the IRS in paper  |               |  |               |   |                |
|                            |  |               | (see instructions). For more details t | on the elec   | tronic ming or tr                       | 13 101111,     |
| Part I                     | irs gov/efile and click on e-file for Chanties & Nonprofits  Automatic 3-Month Extension of Time |               | ubmit original (no conjes ne           | eded)         |   |                |
| *********                  |  |               |  |               |   |                |
|                            | tion required to file Form 990-T and requesting an auton   | natic 6-mc    | onth extension - check this box and    | complete      |   |                |
| Part I only                |  |               |  |               |   |                |
|                            | corporations (including 1120-C filers), partnerships, REM<br>ome tax returns                     | iCs, and ti   | rusts must use Form 7004 to reques     | st an exten   | sion of time                            |                |
|                            |  |               |  | TI            |   |                |
| Type or                    | Name of exempt organization or other filer, see instruc  | ctions        |  | Employer      | dentification nu                        | Imper (FIN) or |
| print                      | A DEMMED WAY CEDUTCEC INC  |               |  |               | 25 0060                                 | 001            |
| File by the                | A BETTER WAY SERVICES, INC.  |               |  | X             | 35-0868                                 |                |
| due date for               | Number, street, and room or suite no. If a P.O. box, so  | ee instruc    | tions                                  | Social se     | curity number (S                        | SN)            |
| filing your<br>return See  | 806 W JACKSON ST   |               |  |               |   |                |
| instructions               | City, town or post office, state, and ZIP code. For a fo   | reign add     | ress, see instructions.                |               |   |                |
|                            | MUNCIE, IN 47305-1551  |               |  |               |   |                |
|                            |  |               |  |               |   |                |
| Enter the                  | Return code for the return that this application is for (file                                    | a separa      | te application for each return)        |               |   | 0   1          |
|                            |  |               |  |               |   |                |
| Application 1              | on   | Return        | Application                            |               |   | Return         |
| ls For                     |  | Code          | Is For                                 |               |   | Code           |
| Form 990                   |  | 01            | Form 990-T (corporation)               |               |   | 07             |
| Form 990                   | -BL  | 02            | Form 1041-A                            |               |   | 08             |
| Form 990                   |  | 01            | Form 4720                              |               |   | 09             |
| Form 990                   |  | 04            | Form 5227                              |               |   | 10             |
|                            | I-T (sec. 401(a) or 408(a) trust)  | 05            | Form 6069                              |               |   | 11             |
|                            | PT (trust other than above)  | 06            | Form 8870                              |               | • | 12             |
| 1 01111 000                | TERESA CLEMMONS  |               |  |               |   |                |
| • The bo                   | ooks are in the care of ▶ 806 W JACKSON S  |               | MUNCIE, IN 47305                       |               |   |                |
|                            | none No. ► 765-747-9107  |               | FAX No. ▶                              |               |   |                |
| -                          | organization does not have an office or place of business  | e in the life |  |               |   |                |
|                            | is for a Group Return, enter the organization's four digit (                                     |               |  | If this is fo | r the whole arou                        | n check this   |
| . r                        |  | 1             | · · · · · · · · · · · · · · · · · · ·  |               | _                                       | •              |
| box ▶ L                    |  |               |  |               | ers the extension                       | II IS IOI.     |
| ı ire                      | quest an automatic 3-month (6 months for a corporation   |               |  |               | The extension                           |                |
|                            | FEBRUARY 15, 2013, to file the exemp   | t organiza    | tion return for the organization frame | ed above.     | The extension                           |                |
| IS TO                      | or the organization's return for.  |               |  |               |   |                |
| <b>P</b> [                 | calendar year or   |               | тим эл элээ                            |               |   |                |
|                            | X tax year beginning JUL 1, 2011   | , an          | d ending JUN 30, 2012                  | 1             | <u> </u>                                |                |
|                            |  |               |  |               |   |                |
| 2 If th                    | ne tax year entered in line 1 is for less than 12 months, c                                      | heck reas     | on: Initial return                     | Final retur   | n                                       |                |
|                            | ☐ Change in accounting period  |               |  |               |   |                |
|                            |  |               |  |               | ı                                       |                |
| 3a If th                   | nis application is for Form 990-BL, 990-PF, 990-T, 4720, o                                       | or 6069, e    | nter the tentative tax, less any       |               |   | _              |
| nor                        | nrefundable credits. See instructions.   |               | 4 4                                    | 3a            | \$                                      | 0.             |
| <b>b</b> If th             | nis application is for Form 990-PF, 990-T, 4720, or 6069,  | enter any     | refundable credits and                 |               |   |                |
| <u>es</u> t                | imated tax payments made. Include any prior year overp   | oayment a     | llowed as a credit.                    | 3ь            | \$                                      | 0.             |
| c Bal                      | lance due. Subtract line 3b from line 3a. Include your pa  | yment wit     | th this form, if required,             |               |   |                |
|                            | using EFTPS (Electronic Federal Tax Payment System).   |               |  | 3с            | \$                                      | 0.             |
|                            | If you are going to make an electronic fund withdrawal v   |               |  | orm 8879.     | EO for payment                          | instructions.  |
|                            | or Privacy Act and Paperwork Reduction Act Notice,   |               |  |               |   | Rev. 1-2012)   |
|                            |  | _ *-          |  |               |   |                |

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