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DLN: 93493119000013

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

calendar year, or tax year beginning 07-01-2011 and ending 06-30-2012 A For the 2011 D Employer identification number C Name of organizatio **B** Check if applicable MaineGeneral Health and Affiliates Address change 32-0265031 E Telephone number Doing Business As Name change See Schedule O Care at Graybırch (207)626-1000 ☐ Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite **G** Gross receipts \$ 630,279,371 Terminated City or town, state or country, and ZIP + 4 Augusta, ME 043305717 Amended return Application pending Name and address of principal officer Is this a group return for Charles Hays affiliates? 6 East Chestnut Street Augusta, ME 043305717 H(b) Are all affiliates included? ✓ Yes No If "No," attach a list (see instructions) **▽** 501(c)(3) **┌** 501(c) ( ) ◀ (insert no ) ☐ 4947(a)(1) or ☐ 527 Group exemption number ► **Website:** ► www mainegeneral org K Form of organization Corporation Trust Association L Year of formation 1997 M State of legal domicile ME Part I Summary Briefly describe the organization's mission or most significant activities Activities & Governance Check this box 📭 if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . 42 Number of independent voting members of the governing body (Part VI, line 1b) . 30 4 4,330 5 Total number of individuals employed in calendar year 2011 (Part V, line 2a) . Total number of volunteers (estimate if necessary) . . . . 6 420 **7a** Total unrelated business revenue from Part VIII, column (C), line 12 7a 1,673,410 **b** Net unrelated business taxable income from Form 990-T, line 34 **7**b 168,391 **Prior Year Current Year** 16,544,008 8 Contributions and grants (Part VIII, line 1h) . 6,471,575 9 Program service revenue (Part VIII, line 2g) . 402,402,520 432,151,705 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 5,439,239 -16,496,435 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 14,700,512 2,696,613 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 429,013,846 434,895,891 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 14,925 5,755 Benefits paid to or for members (Part IX, column (A), line 4) . . . . 0 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 215,656,665 226,341,778 16a Professional fundraising fees (Part IX, column (A), line 11e) . 0 b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright$  1,057,363 191,807,501 199,341,643 **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 407.479.091 425,689,176 19 Revenue less expenses Subtract line 18 from line 12 . 21,534,755 9,206,715 (Assets or delatables) **Beginning of Current End of Year** Year 376,506,086 707,126,351 20 Total assets (Part X, line 16) . . . Net / 21 Total liabilities (Part X, line 26) . . . . 137,621,204 468,725,164 22 Net assets or fund balances Subtract line 21 from line 20 238,884,882 238,401,187 Part II Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2013-04-06 Signature of officer Sign Here Michael Koziol Sr Vice President & CFC Type or print name and title Date Check if Preparer's taxpayer identification number Preparer's E Drew Cheney Paid P00182972 employed 🕨 🧧 Preparer's Firm's name (or yours Baker Newman & Noyes EIN • 01-0494526 if self-employed), address, and ZIP + 4

280 Fore Street

Portland, ME 04101

May the IRS discuss this return with the preparer shown above? (see instructions) .

**Use Only** 

Yes ┌ No

Phone no (207) 879-2100

| Par    |                 | ment of Program Ser<br>f Schedule O contains a re                     |                   |                                       |   | F                                 |
|--------|-----------------|---|-------------------|---------------------------------------|---|-----------------------------------|
| 1      | Briefly describ | be the organization's mission   | on                |                                       |   |                                   |
| See    | Schedule O      |   |                   |                                       |   |                                   |
|        |                 |   |                   |                                       |   |                                   |
|        |                 |   |                   |                                       |   |                                   |
| 2      |                 | zation undertake any signif<br>990 or 990-EZ?                         |                   |                                       | r which were not listed on  | ┌ Yes ┌ No                        |
|        | If "Yes," descr | ribe these new services on  | Schedule O        |                                       |   |                                   |
| 3      | services? .     | zation cease conducting, o  |                   |                                       | nducts, any program   | ┌ Yes ┌ No                        |
|        | If "Yes," descr | ribe these changes on Sche  | edule O           |                                       |   |                                   |
| 4      | expenses Sec    | tion 501(c)(3) and 501(c)   | (4) organizations | s and section 4947(a)                 | ree largest program service: (1) trusts are required to reported the program service reported | port the amount of                |
| <br>4а | (Code           | ) (Expenses \$  | 323,742,448       | ıncludıng grants of \$                | 5,255 ) (Revenue \$   | 390,261,106 )                     |
|        | See Schedule O  |   |                   |                                       |   |                                   |
|        | (Code           | ) (Expenses \$  | 18,579,388        | ıncludıng grants of \$                | ) (Revenue \$   | 19,266,256 )                      |
|        | See Schedule O  | , (   | ,,                | , , , , , , , , , , , , , , , , , , , | , (   | ,, <b>-</b>                       |
|        | (Code           | ) (Expenses \$  | 17,741,288        | including grants of \$                | 500 ) (Revenue \$   | 19,416,065 )                      |
| 40     | See Schedule O  | ) (Expenses \$  | 17,741,200        | including grants of \$                | Job ) (Revenue \$   | 19,410,003 )                      |
|        | _               |   |                   |                                       |   |                                   |
|        | (Code           | ) (Expenses \$  | 2,874,509         | including grants of \$                | ) (Revenue \$   | 4,228,255 )                       |
|        |                 | etirement Community provides v<br>assisted living units as well as ai |                   | isted living support to an el         | derly community The company pr  | ovides independent living cottage |
|        |                 |   |                   |                                       |   |                                   |
| 4d     | Other program   | m services (Describe in Sc  | chedule O )       |                                       |   |                                   |
|        | (Expenses \$    | 2,874,509 ır  | ncluding grants o | of \$                                 | ) (Revenue \$   | 4,228,255)                        |
| 4e     | Total progran   | n service expenses►\$   | 362,937,63        | 3                                     |   |                                   |

| Part IV | Checklist of | Required | Schedules |
|---------|--------------|----------|-----------|
|         |              |          |           |

|     | •   |     | Yes | No |
|-----|---|-----|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1   | Yes |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{*}$  | 2   | Yes |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |     | No |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   | Yes |    |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III   | 5   |     | No |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6   |     | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.  | 7   |     | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |     | No |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV   | 9   |     | No |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $V^{\bullet}$  | 10  | Yes |    |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |     |    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.   | 11a | Yes |    |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  | 11b |     | No |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  | 11c |     | No |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   | 11d |     | No |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  | 11e | Yes |    |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.   | 11f | Yes |    |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | 12a |     | No |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional  | 12b | Yes |    |
| 13  | Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E   | 13  |     | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |     | Νo |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I | 14b |     | No |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.   | 15  |     | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV  | 16  |     | No |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  |     | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  | Yes |    |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  | Yes |    |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20a | Yes |    |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements   | 20b | Yes |    |

| Par | t IV Checklist of Required Schedules (continued)  |     |                |          |
|-----|---|-----|----------------|----------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21  |                | No       |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  | Yes            |          |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                | 23  | Yes            |          |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | Yes            |          |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                | No       |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                | No       |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                | No       |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$   | 25a |                | No       |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I       | 25b |                | N o      |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                    | 26  |                | No       |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III            | 27  |                | No       |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |                |          |
| a   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a |                | No       |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                | No       |
| С   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV   | 28c | Yes            |          |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma   | 29  | Yes            |          |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  |                | No       |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |                | No       |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |                | N o      |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  |                | N o      |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes            |          |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?  | 35a |                | No       |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line $2$   | 35b |                | No       |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |                | No       |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                | No       |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O  | 38  | Yes            | <u> </u> |
|     |   | F:  | orm <b>990</b> | (2011)   |

Form 990 (2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

|           | Check if Schedule O contains a response to any question in this Part V $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $$   |      |          |      |
|-----------|---|------|----------|------|
|           |   |      | Yes      | No   |
| 1a        | Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable  |      |          |      |
|           |   |      |          |      |
|           | <b>1a</b> 586   |      |          |      |
| h         | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  |      |          |      |
| _         | 1b 0  |      |          |      |
| c         | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable   |      |          |      |
|           | gaming (gambling) winnings to prize winners?  | 1c   | Yes      |      |
| 2a        | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax   |      |          |      |
|           | Statements filed for the calendar year ending with or within the year covered by this return  |      |          |      |
|           |   |      |          |      |
| D         | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  | 2b   | Yes      |      |
|           | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)   |      |          |      |
| За        | Did the organization have unrelated business gross income of \$1,000 or more during the   |      |          |      |
| <b>Ju</b> | year?   | За   | Yes      |      |
| b         | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O  | 3b   | Yes      |      |
| 4a        | At any time during the calendar year, did the organization have an interest in, or a signature or other authority   |      |          |      |
|           | over, a financial account in a foreign country (such as a bank account or securities  | 4-   |          |      |
|           | account)?   | 4a   |          | Νo   |
| Ь         | If "Yes," enter the name of the foreign country 🕨   |      |          |      |
|           | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts   |      |          |      |
|           |   |      |          |      |
| 5a        | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a   |          | No   |
| b         | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | 5b   |          | Νo   |
| С         | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   |      |          |      |
|           |   | 5c   |          |      |
| 6a        | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the  | 6a   |          | Νo   |
|           | organization solicit any contributions that were not tax deductible?  |      |          |      |
| b         | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?   | 6b   |          |      |
| 7         | Organizations that may receive deductible contributions under section 170(c).   | OD   |          |      |
| 7         |   |      | <b>V</b> |      |
| а         | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?   | 7a   | Yes      |      |
| b         | If "Yes," did the organization notify the donor of the value of the goods or services provided?   | 7b   | Yes      |      |
|           | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to  |      |          |      |
|           | file Form 8282?   | 7c   | Yes      |      |
| d         | If "Yes," indicate the number of Forms 8282 filed during the year   7d  |      |          |      |
|           |   |      |          |      |
| e         | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit   |      |          |      |
|           | contract?   | 7e   |          | No   |
| f         | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  | 7f   |          | Νo   |
| g         | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as  | _    |          |      |
| _         | required?   | 7g   |          |      |
| h         | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a   | 7h   |          |      |
| 8         | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did  | 7    |          |      |
| 0         | the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess   |      |          |      |
|           | business holdings at any time during the year?  | 8    |          |      |
| 9         | Sponsoring organizations maintaining donor advised funds.   |      |          |      |
| а         | Did the organization make any taxable distributions under section 4966?   | 9a   |          |      |
| b         | Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b   |          |      |
|           |   | 90   |          |      |
| 10        | Section 501(c)(7) organizations. Enter  |      |          |      |
|           | Initiation fees and capital contributions included on Part VIII, line 12 10a  |      |          |      |
| b         | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   |      |          |      |
| 11        |   |      |          |      |
| 11        | Section 501(c)(12) organizations. Enter   |      |          |      |
|           | Gross income from members or shareholders   |      |          |      |
| b         | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )  |      |          |      |
|           | 222.222 against amounts and of received from elem / 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |      |          | 1    |
|           | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  | 12a  |          |      |
| b         | If "Yes," enter the amount of tax-exempt interest received or accrued during the  |      |          |      |
|           | year 12b  |      |          |      |
| 13        | Section 501(c)(29) qualified nonprofit health insurance issuers.  |      |          |      |
| а         | Is the organization licensed to issue qualified health plans in more than one state?  |      |          |      |
|           | <b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization |      |          |      |
|           | allocated to each state   | 13a  |          |      |
| b         | Enter the aggregate amount of reserves the organization is required to maintain by  |      |          |      |
|           | the states in which the organization is licensed to issue qualified health plans  |      |          |      |
| С         | Enter the aggregate amount of reserves on hand 13c  |      |          |      |
| 4.4-      |   | 1.4- |          | NI - |
|           | Did the organization receive any payments for indoor tanning services during the tax year?  | 14a  |          | No   |
| h         | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O   | 14b  | i e      | 1    |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI . . . . . . . . . . . . . .

| Se  | ection A. Governing Body and Management  |      |     |    |
|-----|--|------|-----|----|
|     |  |      | Yes | No |
|     |  |      |     |    |
|     | Enterphy womber of orthogonaction of the consumer had at the end of the term.  |      |     |    |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year  |      |     |    |
| b   | Enter the number of voting members included in line 1a, above, who are independent   |      |     |    |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2    | Yes |    |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?  | 3    |     | No |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | 4    |     | No |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets? .   | 5    |     | No |
| 6   | Did the organization have members or stockholders?   | 6    |     | No |
| 7a  | 7a   |      | No  |    |
| b   | more members of the governing body?  | 7b   |     | No |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |      |     |    |
| а   | The governing body?  | 8a   | Yes |    |
| b   | Each committee with authority to act on behalf of the governing body?  | 8b   | Yes |    |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9    |     | No |
| Se  | ection B. Policies (This Section B requests information about policies not required by the Internal  |      |     |    |
| Re  | evenue Code.)  |      |     |    |
|     |  |      | Yes | No |
|     | Did the organization have local chapters, branches, or affiliates?   | 10a  |     | No |
| Ь   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   | 10b  |     |    |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a  | Yes |    |
| b   | Describe in Schedule O the process, if any, used by the organization to review the Form 990  |      |     |    |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13  | 12a  | Yes |    |
| b   | Were officers, directors or trustees, and key employees required to disclose annually interests that could give  | 12b  | Yes |    |
| c   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done   | 12c  | Yes |    |
| 13  | Did the organization have a written whistleblower policy?  | 13   | Yes |    |
| 14  | Did the organization have a written document retention and destruction policy?   | 14   | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |      |     |    |
| а   | The organization's CEO, Executive Director, or top management official   | 15a  | Yes |    |
| ь   | Other officers or key employees of the organization  | 15b  | Yes |    |
|     | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)  |      |     |    |
|     |  |      |     |    |
|     | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a  | Yes |    |
| b   | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 4.5, | V   |    |
|     | ection C. Disclosure   | 16b  | Yes |    |
| 17  | List the States with which a copy of this Form 990 is required to be filed.  |      |     |    |
| 18  | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)  |      |     |    |
|     |  |      |     |    |

(3)s only) available for public inspection. Indicate how you made these available. Check all that apply

- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 20 Mary Griswold Controller

6 East Chestnut Street Augusta, ME 04330

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if neither the or | ganization nor any re                          | lated o  | rgan                  | ızatı    | ons          | compe                        | ensat  | ted any current or fo  | rmer officer, direc  | tor, or trustee  |
|----------------------------------|--|--|-----------------------|----------|--------------|------------------------------|--------|--|--|--|
| <b>(A)</b><br>Name and Title     | (B) A verage hours per week (describe          | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |          |              |                              |        | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and |
|                                  | hours for related organizations in Schedule O) | Individual trustae<br>or director  | Institutional Trustee | Officer  | Key employee | Highest compensated employee | Former |  | MISC)  | related<br>organizations   |
| See Additional Data Table        |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |
|                                  |  |  |                       | $\vdash$ |              |                              | _      |  |  |  |
|                                  |  |  |                       |          |              |                              |        |  |  |  |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

|                 | (A)<br>Name and Title   | (B) A verage hours per week (describe          | (C)  Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |             |              |  |        | (D) Reportable compensation from the organization (W- 2/1099-MISC) |               | (E) Reportable compensation from related organizations (W- 2/1099- |    | (F) Estimated amount of other compensation from the organization and related |          |
|-----------------|---|--|---|-----------------------|-------------|--------------|--|--------|--|---------------|--|----|--|----------|
|                 |   | hours for related organizations in Schedule O) | Individual trustee<br>or director   | Institutional Trustee | Officei     | Key employee | Highest compensated employee                     | Former |  |               | MISC)  |    | relat<br>organiza  |          |
| See A           | dditional Data Table  |  |   |                       |             |              | <del>                                     </del> |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  | 1  |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  | 1  |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  | 1  |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  | 1  |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  | 1  |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    |  |          |
| 1b              | Sub-Total   |  |   |                       |             |              |  | F      | •  |               |  |    |  |          |
| c               | Total from continuation sheets:  Total (add lines 1b and 1c) .                                      |  |   |                       | •           | •            |  |        |  | 4,390,279     | 1,252,8  | 05 |  | 611,929  |
| 2               | Total number of individuals (incli  |  |   | thos                  | e lıs       | •<br>ted     | •<br>above                                       | ) who  | o receive  |               |  |    |  | ,        |
|                 | \$100,000 of reportable compens   | sation from the                                | organız   | atıon                 | <b>►</b> 20 | 3            |  |        |  |               |  |    |  |          |
|                 |   |  |   |                       |             |              |  |        |  |               |  |    | Yes  | No       |
| 3               | Did the organization list any <b>form</b> on line 1a? If "Yes," complete Sch                        |  |   |                       |             |              |  | ee, 0  | or highes  | st compens    | ated employee  | 3  |  | No       |
| 4               | For any individual listed on line 1 organization and related organization individual                |  |   |                       |             |              |  |        |  |               |  | 4  |  | 110      |
| 5               | Did any person listed on line 1a  |  |   |                       |             |              |  |        |  | _             | or individual for  |    |  |          |
|                 | services rendered to the organiz  | ation? <i>If "Yes,"</i>                        | complet   | e Sch                 | edul        | e J f        | or suci  | h per  | son .  |               | •  | 5  |  | No       |
| Se              | ection B. Independent Con   | tractors                                       |   |                       |             |              |  |        |  |               |  |    |  |          |
| 1               | Complete this table for your five \$100,000 of compensation from or within the organization's tax y | the organizatio<br>ear                         |   |                       |             |              |  |        |  |               | ng with  |    |  |          |
|                 | Nan   | (A)<br>ne and business ad                      | dress   |                       |             |              |  |        |  | Desc          | (B)<br>ription of services   |    | (C<br>Comper   |          |
| 19 Gr<br>Winth  | s & Morton<br>eenwood Park<br>rop, ME 04364   |  |   |                       |             |              |  |        |  | Construction  |  |    | 17   | ,320,392 |
| 15 E G<br>Augus | Dartmouth Family Medicine Residenc<br>Chestnut Street<br>ta, ME 043305796                           |  |   |                       |             |              |  |        |  | Residency S   | ervices  |    | 9  | ,905,817 |
| 443 C<br>Portla | Medical Center<br>ongress Street 5th Floor<br>nd, ME 041013546                                      |  |   |                       |             |              |  |        |  | Healthcare S  | ervices  |    |  | 686,238  |
| 160 C<br>Augus  | : and Gayer PA<br>apıtol Street<br>ta, ME 043305796   |  |   |                       |             |              |  |        |  | Legal Service | <b>2</b> S   |    |  | 501,779  |
| 11 Cu           | rieu MD<br>nningham Road<br>ort, ME 04032   |  |   |                       |             |              |  |        |  | Healthcare S  | ervices  |    |  | 453,589  |
|                 | Total number of independent conti   | ractors (ıncludıı                              | ng but n  | ot lin                | nited       | to           | those  | liste  | d above  | ) who recei   | ved more than  |    |  |          |

| Form 99   | •            | · · · · · · · · · · · · · · · · · · ·                           |                                      |                  |                      |  |   | Page <b>9</b>   |
|---|--------------|---|--------------------------------------|------------------|----------------------|--|---|---|
| Part \  | <u>/1111</u> | Statement of  | of Revenue                           |                  | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512,513,or 514 |
| ##  | 1a           | Federated cam   | paigns 1a                            | 70,980           |                      |  |   |   |
| 죮   | ь            | Membership du   | ıes <b>1b</b>                        |                  |                      |  |   |   |
| e,ĕ<br>E  | c            | Fundraising ev  | ents <b>1c</b>                       | 20,000           |                      |  |   |   |
| #£  | d            | Related organiz   | zations 1d                           | 196,000          |                      |  |   |   |
| <u>چ</u> ≣  | e            | Government grant  | s (contributions) <b>1e</b>          | 2,791,053        |                      |  |   |   |
| 고<br>당한   | f            | All other contribution  | ons, gifts, grants, and <b>1f</b>    | 13,465,975       |                      | į  |   |   |
| Contributions, gifts, grants<br>and other similar amounts | g            | Noncash contr   | ibutions included in                 |                  |                      |  |   |   |
| 벌   |              | lines 1a-1f \$ _  | 39,119                               |                  |                      |  |   |   |
| ှင်<br>မ  | h            | Total. Add line   | s 1 a - 1 f                          | ▶                | 16,544,008           |  |   |   |
|   |              |   |                                      | Business Code    |                      |  |   |   |
| ell e   | 2a           | Hospital Revenues   | 3                                    | 621990           | 389,140,300          | 388,540,007  | 600,293                                 |   |
| Program Serwce Revenue                                    | ь            | Long Term Care R  | evenue                               | 623000           | 19,335,211           | 19,335,211   |   |   |
|   | c            | Hospice and Home  | ecare R                              | 621610           | 16,821,614           | 16,821,614   |   |   |
| er<br>E   | d            | Retirement Comm   | iunity R                             | 623990           | 4,061,167            | 4,061,167  |   |   |
| S   | e            | Behavioral Health   | and                                  | 621990           | 2,444,642            | 2,444,642  |   |   |
| Graf  | f            | All other progra  | am service revenue                   |                  | 348,771              | 80,854   | 267,917                                 |   |
| Š   | g            | Total Add line  | s 2a-2f                              |                  | 432,151,705          |  |   |   |
|   | 3            |   | come (including dividen              |                  | 432,131,703          |  |   |   |
|   |              |   | aramounts)                           |                  | 1,673,575            |  |   | 1,673,575   |
|   | 4            |   | stment of tax-exempt bond            | F                |                      |  |   |   |
|   | 5            | Royalties .   |                                      | ▶ [              |                      |  |   |   |
|   |              |   | (ı) Real                             | (11) Personal    |                      |  |   |   |
|   | 6a           | Gross rents   | 232,533                              |                  |                      |  |   |   |
|   | b            | Less rental<br>expenses   | 0                                    |                  |                      |  |   |   |
|   | C            | Rental income<br>or (loss)                                      | 232,533                              |                  |                      |  |   |   |
|   | d            | , ,   | me or (loss)                         |                  | 232,533              | 232,533  |   |   |
|   |              |   | (ı) Securities                       | (II) Other       |                      |  |   |   |
|   | 7a           | Gross amount<br>from sales of<br>assets other<br>than inventory | 174,131,073                          | 3,048,000        |                      |  |   |   |
|   | Ь            | Less cost or other basis and                                    | 168,416,081                          | 26,933,002       |                      |  |   |   |
|   |              | sales expenses<br>Gaın or (loss)                                | 5,714,992                            | -23,885,002      |                      |  |   |   |
|   | d            | Net gain or (los  |                                      | -23,003,002      | -18,170,010          |  |   | -18,170,010   |
|   | 8a           |   | from fundraising                     | i                | 20,21.0,020          |  |   | 10,11,0,010   |
| Other Revenue   |              | events (not inc<br>\$20<br>of contributions                     |                                      | 7,623            |                      |  |   |   |
| je<br>L   | ь            | Less direct ex  |                                      | 24,397           |                      |  |   |   |
| ᅙ   | С            |   | (loss) from fundraising              |                  | -16,774              |  |   | -16,774   |
|   | 9a           |   | from gaming activities<br>ne 19<br>a | 22.22            |                      |  |   |   |
|   | ь            | Less direct ex  | penses b                             | 30,000<br>10,000 |                      |  |   |   |
|   | c            |   | (loss) from gaming acti              | <u> </u>         | 20,000               |  |   | 20,000  |
|   | 10a          | Gross sales of returns and allo                                 |                                      |                  |                      |  |   |   |
|   | ь            | Less cost of g  | oods sold <b>b</b>                   |                  |                      |  |   |   |
|   | С            | Net income or   | (loss) from sales of ınv             | entory 🟲         |                      |  |   |   |
|   |              | Mıscellaneou  | s Revenue                            | Business Code    |                      |  |   |   |
|   | 11a          | Joint Ventures  |                                      | 621500           | 2,000,778            | 1,655,654  | 345,124                                 |   |
|   | Ь            | Management a  | nd Financi                           | 561000           | 460,076              |  | 460,076                                 |   |
|   | C            |   |                                      |                  |                      |  |   |   |
|   | d            |   | ue                                   |                  |                      |  |   |   |
|   | e            |   | s 11a-11d                            | ▶                | 2,460,854            |  |   |   |
|   | 12           | iotal revenue.  | See Instructions .                   | • •              | 434,895,891          | 433,171,682  | 1,673,410                               | -16,493,209   |

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX

|    | t include amounts reported on lines 6b,  |                                | (B)                         | l                               | (D)                     |
|----|--|--------------------------------|-----------------------------|---------------------------------|-------------------------|
|    | o, 9b, and 10b of Part VIII.   | ( <b>A</b> )<br>Total expenses | Program service<br>expenses | Management and general expenses | Fundraising<br>expenses |
| 1  | Grants and other assistance to governments and organizations in the United States See Part IV, line 21   |                                |                             |                                 |                         |
| 2  | Grants and other assistance to individuals in the United States See Part IV, line 22   | 5,755                          | 5,755                       |                                 |                         |
| 3  | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16  |                                |                             |                                 |                         |
| 4  | Benefits paid to or for members  |                                |                             |                                 |                         |
| 5  | Compensation of current officers, directors, trustees, and key employees   | 202,992                        | 30,430                      | 172,562                         |                         |
| 6  | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)  |                                |                             |                                 |                         |
| 7  | Other salaries and wages   | 180,103,205                    | 170,403,882                 | 9,699,323                       |                         |
| 8  | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)  | 9,378,245                      | 8,823,944                   | 554,301                         |                         |
| 9  | Other employee benefits  | 24,557,585                     | 23,213,041                  | 1,344,544                       |                         |
| 10 | Payroll taxes  | 12,099,751                     | 11,460,507                  | 639,244                         |                         |
| 11 | Fees for services (non-employees)  |                                |                             |                                 |                         |
| а  | Management   | 24,705,728                     |                             | 23,648,365                      | 1,057,363               |
| b  | Legal  | 526,040                        |                             | 526,040                         |                         |
| c  | Accounting   |                                |                             |                                 |                         |
| d  | Lobbying   |                                |                             |                                 |                         |
| е  | Professional fundraising See Part IV, line 17  |                                |                             |                                 |                         |
| f  | Investment management fees   | 149,068                        |                             | 149,068                         |                         |
| g  | Other  | 24,829,695                     | 22,860,913                  | 1,968,782                       |                         |
| 12 | Advertising and promotion  | 829,203                        | 829,203                     |                                 |                         |
| 13 | Office expenses  | 1,905,797                      | 1,733,922                   | 171,875                         |                         |
| 14 | Information technology   | 6,647,526                      | 285,473                     | 6,362,053                       |                         |
| 15 | Royalties  |                                |                             |                                 |                         |
| 16 | Occupancy  | 14,777,087                     | 13,973,515                  | 803,572                         |                         |
| 17 | Travel   | 1,442,537                      | 1,380,413                   | 62,124                          |                         |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials   |                                |                             |                                 |                         |
| 19 | Conferences, conventions, and meetings   | 676,427                        | 579,581                     | 96,846                          |                         |
| 20 | Interest   | 1,823,665                      | 1,823,665                   |                                 |                         |
| 21 | Payments to affiliates   | 250,000                        | 250,000                     |                                 |                         |
| 22 | Depreciation, depletion, and amortization  | 19,779,725                     | 12,775,466                  | 7,004,259                       |                         |
| 23 | Insurance  | 4,033,012                      |                             | 4,033,012                       |                         |
| 24 | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)                   |                                |                             |                                 |                         |
| а  | Medical Supplies   | 26,075,000                     | 26,075,000                  |                                 |                         |
| b  | Bad Debt Writeoffs   | 23,071,362                     | 23,071,362                  |                                 |                         |
| С  | Drugs and Solutions  | 19,842,501                     | 19,842,501                  |                                 |                         |
| d  | State Tax on Revenue   | 7,875,522                      | 7,875,522                   |                                 |                         |
| e  |  |                                |                             |                                 |                         |
| f  | All other expenses   | 20,101,748                     | 15,643,538                  | 4,458,210                       |                         |
| 25 | Total functional expenses. Add lines 1 through 24f   | 425,689,176                    | 362,937,633                 | 61,694,180                      | 1,057,363               |
| 26 | Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                                |                             |                                 | rm <b>990</b> (2011)    |

| Pa         | rt X | Balance Sheet   |         |              |          |                       |             |                           |
|------------|------|---|---------|--------------|----------|-----------------------|-------------|---------------------------|
|            |      |   |         |              | Beg      | (A)<br>inning of year |             | <b>(B)</b><br>End of year |
|            | 1    | Cash—non-interest-bearing   |         |              |          | 10,614                | 1           | 315,199                   |
|            | 2    | Savings and temporary cash investments $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$  |         |              |          | 24,603,219            | 2           | 19,011,801                |
|            | 3    | Pledges and grants receivable, net  |         |              |          | 4,305,327             | 3           | 20,973,331                |
|            | 4    | Accounts receivable, net  |         |              |          | 40,549,708            | 4           | 83,118,383                |
|            | 5    | Receivables from current and former officers, directors, trustee highest compensated employees Complete Part II of                    | s, key  | employees, a | ind      |                       |             |                           |
|            |      | Schedule L  |         |              |          |                       | 5           |                           |
|            | 6    | Receivables from other disqualified persons (as defined under spersons described in section $4958(c)(3)(B)$ Complete Part II          |         | 4958(f)(1))  | and      |                       |             |                           |
| 76         |      | Schedule L  |         |              | 6        |                       |             |                           |
| Assets     | 7    | Notes and loans receivable, net   |         | 83,936       | 7        | 47,224                |             |                           |
| SSI        | 8    | Inventories for sale or use   |         |              |          | 4,694,903             | 8           | 4,005,167                 |
| ٧          | 9    | Prepaid expenses and deferred charges   |         |              |          | 4,417,791             | 9           | 4,533,393                 |
|            | 10a  | Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i>  | 10a     | 407,50       | 0,307    |                       |             |                           |
|            | b    | Less accumulated depreciation   | 10b     | 173,75       | 1,345    | 158,107,358           | <b>10</b> c | 233,748,962               |
|            | 11   | Investments—publicly traded securities  |         |              |          | 122,807,125           | 11          | 329,280,715               |
|            | 12   | Investments—other securities See Part IV, line 11   |         |              | 12       |                       |             |                           |
|            | 13   | Investments—program-related See Part IV, line 11  |         | 2,851,246    | 13       | 2,453,101             |             |                           |
|            | 14   | Intangible assets   |         |              | 14       |                       |             |                           |
|            | 15   | Other assets See Part IV, line 11   |         |              |          | 14,074,859            | 15          | 9,639,075                 |
|            | 16   | <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) .  |         |              |          | 376,506,086           | 16          | 707,126,351               |
|            | 17   | Accounts payable and accrued expenses .   |         |              |          | 36,253,916            | 17          | 75,372,437                |
|            | 18   | Grants payable  |         |              | 18       |                       |             |                           |
|            | 19   | Deferred revenue  |         | 2,396,315    | 19       | 2,363,652             |             |                           |
|            | 20   | Tax-exempt bond liabilities   |         | 35,238,303   | 20       | 313,117,061           |             |                           |
| 10         | 21   | Escrow or custodial account liability Complete Part IV of Schedu  |         |              | 21       |                       |             |                           |
| abilities  | 22   | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified          |         |              |          |                       |             |                           |
| abi        |      | persons Complete Part II of Schedule L  |         | ī            |          |                       | 22          |                           |
|            | 23   | Secured mortgages and notes payable to unrelated third parties  | s .     |              |          | 20,024,800            | 23          | 15,699,494                |
|            | 24   | Unsecured notes and loans payable to unrelated third parties  |         |              |          |                       | 24          | 1,360,619                 |
|            | 25   | Other liabilities (including federal income tax, payables to relat<br>and other liabilities not included on lines 17-24) Complete Pai |         |              |          | 42 707 070            |             | CO 044 004                |
|            |      | D   |         |              |          | 43,707,870            | 25          | 60,811,901                |
|            | 26   | Total liabilities. Add lines 17 through 25  |         |              |          | 137,621,204           | 26          | 468,725,164               |
| Balances   |      | Organizations that follow SFAS 117, check here ► ✓ and complete through 29, and lines 33 and 34.                                      | plete I | ines 27      |          |                       |             |                           |
| <u>a</u> r | 27   | Unrestricted net assets   |         |              |          | 214,454,449           |             | 186,546,465               |
| 8          | 28   | Temporarily restricted net assets   |         |              |          | 8,593,135             | 28          | 36,528,611                |
| Fund       | 29   | Permanently restricted net assets   |         |              |          | 15,837,298            | 29          | 15,326,111                |
| Ŧ          |      | Organizations that do not follow SFAS 117, check here ► a   | nd con  | plete        |          |                       |             |                           |
| ō          |      | lines 30 through 34.  |         |              |          |                       | _           |                           |
| ¥.         | 30   | Capital stock or trust principal, or current funds  |         |              | <u> </u> |                       | 30          |                           |
| Assets     | 31   | Paid-in or capital surplus, or land, building or equipment fund   |         |              |          |                       | 31          |                           |
|            | 32   | Retained earnings, endowment, accumulated income, or other for  | unds    |              |          | 000 00 / 555          | 32          | 200 424 42=               |
| Net        | 33   | Total net assets or fund balances   |         |              |          | 238,884,882           | 33          | 238,401,187               |
| l          | 34   | Total liabilities and net assets/fund balances  |         |              |          | 376,506,086           | 34          | 707,126,351               |

|     | Check if Schedule O contains a response to any question in this Part XI   |         |    | . 🔽   |                    |
|-----|---|---------|----|-------|--------------------|
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   |         |    | 424.6 | 0.5.001            |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2       |    |       | 395,891<br>389,176 |
| 3   | Revenue less expenses Subtract line 2 from line 1   | 3       |    |       | 206,715            |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4       |    | 238,8 | 384,882            |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5       |    | -9,6  | 90,410             |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))   | 6       |    | 238,4 | 101,187            |
| Par | The Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII  |         |    | দ     |                    |
| 1   | Accounting method used to prepare the Form 990  |         |    | Yes   | No                 |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?   |         | 2a |       | No                 |
| b   | Were the organization's financial statements audited by an independent accountant?  |         | 2b | Yes   |                    |
| C   | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of t audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O |         | 2c | Yes   |                    |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both   | sued    |    |       |                    |
|     | Separate basis Consolidated basis Both consolidated and separated basis   |         |    |       | 1                  |
| 3a  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | :       | 3a | Yes   |                    |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits   | equired | 3b | Yes   |                    |

## OMB No 1545-0047

## **Public Charity Status and Public Support**

Department of the Treasury Internal Revenue Service

**SCHEDULE A** 

(Form 990 or 990EZ)

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Inspection

| Name of the organization MaineGeneral Health and Affiliates  Employer identification r |         | umber  | 1                                     |              |            |        |
|--|---------|--|---------------------------------------|--------------|------------|--------|
| riank  | COCHCIC | arricular drid Arrilaces   | 32-0265031                            |              |            |        |
| Pa   | rt I    | Reason for Public Charity Status (All organizations must complete this   |                                       | ctions       |            |        |
| The  | organ   | ızatıon ıs not a prıvate foundatıon because ıt ıs (For lines 1 through 11, check only one  | · · · · · · · · · · · · · · · · · · · |              |            |        |
| 1  | Г       | A church, convention of churches, or association of churches section 170(b)(1)(A)(i)   |                                       |              |            |        |
| 2  | Г       | A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E )  |                                       |              |            |        |
| 3  | ~       | A hospital or a cooperative hospital service organization described in section 170(b)(   | L)(A)(iii).                           |              |            |        |
| 4  | Γ       | A medical research organization operated in conjunction with a hospital described in <b>s</b> hospital's name, city, and state   | ection 170(b)(1)(A                    | )(iii). Ente | r the      |        |
| 5  | Γ       | An organization operated for the benefit of a college or university owned or operated by section 170(b)(1)(A)(iv). (Complete Part II)  | a governmental ur                     | ııt describe | _<br>id in |        |
| 6  | Г       | A federal, state, or local government or governmental unit described in section 170(b)   | (1)(A)(v)                             |              |            |        |
| 7  | ,<br> - | An organization that normally receives a substantial part of its support from a government   |                                       | he deneral   | nublic     |        |
| •  | ,       | described in section 170(b)(1)(A)(vi) (Complete Part II)   | rental and of from c                  | ne generar   | public     |        |
| 8  |         | A community trust described in <b>section 170(b)(1)(A)(vi)</b> (Complete Part II )   |                                       |              |            |        |
| 9  | Г       | An organization that normally receives (1) more than 331/3% of its support from cont   | rıbutıons, members                    | hıp fees, ar | nd gro     | SS     |
|  |         | receipts from activities related to its exempt functions—subject to certain exceptions   | and (2) no more th                    | an 331/3%    | of         |        |
|  |         | its support from gross investment income and unrelated business taxable income (les  | s section 511 tax)                    | from busine  | esses      |        |
|  |         | acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete P  | art III )                             |              |            |        |
| 10   | Γ       | An organization organized and operated exclusively to test for public safety See <b>section</b>  | on 509(a)(4).                         |              |            |        |
| 11   | Γ       | An organization organized and operated exclusively for the benefit of, to perform the fu<br>one or more publicly supported organizations described in section 509(a)(1) or sectio<br>the box that describes the type of supporting organization and complete lines 11e thro<br>a Type I b Type II c Type III - Functionally integrat | n 509(a)(2) See <b>se</b><br>ugh 11h  |              | a)(3).     | Checl  |
| е  | Γ       | By checking this box, I certify that the organization is not controlled directly or indirect<br>other than foundation managers and other than one or more publicly supported organization 509(a)(2)  | 'e' 'e'                               |              | -          |        |
| f  |         | If the organization received a written determination from the IRS that it is a Type I, Ty check this box   |                                       | upporting o  | rganız     | ation, |
| g  |         | Since August 17, 2006, has the organization accepted any gift or contribution from an following persons?   | y of the                              |              |            |        |
|  |         | (i) a person who directly or indirectly controls, either alone or together with persons de   | escribed in (ii)                      |              | Yes        | No     |
|  |         | and (III) below, the governing body of the the supported organization?   |                                       | 11g(i)       |            |        |
|  |         | (ii) a family member of a person described in (i) above?   |                                       | 11g(ii)      |            |        |
|  |         | (iii) a 35% controlled entity of a person described in (i) or (ii) above?  |                                       | 11g(iii)     |            |        |
| h  |         | Provide the following information about the supported organization(s)  |                                       |              |            |        |

| (i) Name of (ii) supported organization |  | (iii) Type of organization (described on lines 1- 9 above or IRC section (see | (iv) Is the organization in col (i) listed in your governing document? |    | (v) Did you notify the organization in col (i) of your support? |    | (vi)  Is the organization in col (i) organized in the US? |    | (vii)<br>A mount of<br>support? |  |
|---|--|---|--|----|---|----|---|----|---------------------------------|--|
|   |  | instructions))  | Yes  | No | Yes   | No | Yes   | No |                                 |  |
| 1                                       |  |   |  |    |   |    |   |    |                                 |  |
|   |  |   |  |    |   |    |   |    |                                 |  |
|   |  |   |  |    |   |    |   |    |                                 |  |
|   |  |   |  |    |   |    |   |    |                                 |  |
|   |  |   |  |    |   |    |   |    |                                 |  |
| Total                                   |  |   |  |    |   |    |   |    |                                 |  |

instructions

| Sch    | edule A (Form 990 or 99  | 90-EZ)2011       |                         |                     |                        |   |                     | Page <b>2</b>      |
|--------|--|------------------|-------------------------|---------------------|------------------------|---|---------------------|--------------------|
|        | (Complet   | e only if you    | checked the             | box on line 5,      | 7, or 8 of Part        | <b>(b)(1)(A)(iv)</b><br>I or if the orgar | nızatıon faıle      | d to qualify       |
|        |  |                  | <u>organızatıon f</u>   | fails to qualify ι  | <u>under the tests</u> | listed below, pl                          | <u>lease comple</u> | ete Part III.)     |
|        | ection A. Public Su  |                  |                         | 1                   |                        | Т   | 1                   |                    |
| Cal    | endar year (or fiscal ye<br>in)  | ar beginning     | <b>(a)</b> 2007         | <b>(b)</b> 2008     | <b>(c)</b> 2009        | (d) 2010                                  | (e) 2011            | ( <b>f</b> ) Total |
| 1      | Gifts, grants, contribut   | ions, and        |                         |                     |                        |   |                     |                    |
|        | membership fees recei  |                  |                         |                     |                        |   |                     |                    |
|        | ınclude any "unusual   |                  |                         |                     |                        |   |                     |                    |
| _      | grants ")<br>Tax revenues levied fo  | rtho             |                         |                     |                        |   |                     |                    |
| 2      | organization's benefit a   |                  |                         |                     |                        |   |                     |                    |
|        | paid to or expended on   |                  |                         |                     |                        |   |                     |                    |
|        | behalf   |                  |                         |                     |                        |   |                     |                    |
| 3      | The value of services of   |                  |                         |                     |                        |   |                     |                    |
|        | furnished by a governme<br>the organization withou   |                  |                         |                     |                        |   |                     |                    |
| 4      | Total. Add lines 1 thro  | _                |                         |                     |                        |   |                     |                    |
| 5      | The portion of total cor   | -                |                         |                     |                        |   |                     |                    |
| -      | by each person (other  | than a           |                         |                     |                        |   |                     |                    |
|        | governmental unit or p   | •                |                         |                     |                        |   |                     |                    |
|        | supported organization line 1 that exceeds 2%  |                  |                         |                     |                        |   |                     |                    |
|        | amount shown on line 1   |                  |                         |                     |                        |   |                     |                    |
|        | (f)  | 21,0014          |                         |                     |                        |   |                     |                    |
| 6      | Public Support. Subtrac  | ct line 5 from   |                         |                     |                        |   |                     |                    |
| S      |  | port             |                         |                     |                        |   |                     |                    |
| Cal    | <b>endar year</b> (or fiscal yea   | r beginning      | (a) 2007                | <b>(b)</b> 2008     | <b>(c)</b> 2009        | <b>(d)</b> 2010                           | <b>(e)</b> 2011     | (f) Total          |
| _      | ın)  | _                | (4) 2007                | (2) 2000            | (4) 2005               | (4) 2020                                  | (0) 2022            | (1) 1 3 4 4        |
| 7<br>8 |  | rost –           |                         |                     |                        |   |                     |                    |
| 0      |  |                  |                         |                     |                        |   |                     |                    |
|        |  |                  |                         |                     |                        |   |                     |                    |
|        | and income from simila   | ır               |                         |                     |                        |   |                     |                    |
| _      | sources  |                  |                         |                     |                        |   |                     |                    |
| 9      |  |                  |                         |                     |                        |   |                     |                    |
|        | •  |                  |                         |                     |                        |   |                     |                    |
|        | carried on   |                  |                         |                     |                        |   |                     |                    |
| 10     |  |                  |                         |                     |                        |   |                     |                    |
|        |  |                  |                         |                     |                        |   |                     |                    |
| 11     | •  |                  |                         |                     |                        |   |                     |                    |
|        | through 10)  |                  |                         |                     |                        |   |                     |                    |
| 12     | Gross receipts from re   | lated activities | s, etc (See inst        | ructions )          |                        |   | 12                  |                    |
| 13     |  |                  | r the organizati        | on's first, second  | l, thırd, fourth, or   | fıfth tax year as a                       | 501(c)(3) or        |                    |
|        | check this box and <b>sto</b>  | p here           |                         |                     |                        |   |                     | <b>►</b> 1         |
| S      | ection C. Computat   | ion of Publ      | ic Support F            | Percentage          |                        |   |                     |                    |
| 14     | Public Support Percen  | tage for 2011    | (line 6 column          | (f) dıvıded by lıne | 11 column (f))         |   | 14                  |                    |
| 15     | Public Support Percen  | tage for 2010    | Schedule A , Pa         | rt II, line 14      |                        |   | 15                  |                    |
| 16a    | Amounts from line 4 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Net income from unrelated business activities, whether or not the business is regularly carried on Other income (Explain in Part IV ) Do not include gain or loss from the sale of capital assets  Total support (Add lines 7 through 10) Gross receipts from related activities, etc (See instructions )  First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here  Ction C. Computation of Public Support Percentage  Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))  Public Support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization 33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this |                  |                         |                     |                        |   |                     |                    |
| h      |  |                  |                         |                     |                        | 6a and line 15 is                         | 33 1/20% or m       |                    |
| D      |  |                  |                         |                     |                        | oa, and inte 15 IS                        | 1/3%0 UI M          | ore, check this    |
| 17a    |  | -                | •                       |                     | -                      | ne 13, 16a, or 16                         | b and line 14       | ٠,                 |
|        |  |                  |                         |                     |                        |   |                     |                    |
|        |  | anızatıon meet   | s the "facts and        | d circumstances"    | test The organiz       | zatıon qualıfıes as                       | a publicly su       |                    |
| b      | _  | stances test—    | <b>2010.</b> If the ora | anization did not   | check a hov on li      | ne 13, 16a 16b                            | or 17a and lin      | •                  |
| ,      |  |                  |                         |                     |                        |   |                     | -                  |
|        | Explain in Part IV how   | the organizati   |                         |                     |                        |   |                     |                    |
| 10     |  |                  | n did not chools        | a hov on line 12    | 16a 16h 17a a          | or 17h chack this                         | hov and coc         | <b>P</b>           |

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

| Part IV | <b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions). |
|---------|--|
|         |  |
|         | Facts And Circumstances Test   |
|         |  |
|         | Explanation  |
|         |  |
|         |  |
|         |  |
|         |  |

Schedule A (Form 990 or 990-EZ) 2011

DLN: 93493119000013

OMB No 1545-0047

Political Campaign and Lobbying Activities

**SCHEDULE C** 

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

|                                 |  | s," to Form 990, Part IV, Line 3, or   | Form 990-EZ, Pa                          | rt V, line 46 (Political Can   | npaign Activities),   |
|---------------------------------|--|--|--|--|---|
| <ul><li>Se</li><li>Se</li></ul> | ction 501(c)(3) organizations Co<br>ction 501(c) (other than section 5<br>ction 527 organizations Complete |  | ts I-A and C below                       | ·  |   |
| See   See   If the              | ction 501(c)(3) organizations that<br>ction 501(c)(3) organizations that                                   | s," to Form 990, Part IV, Line 4, or<br>t have filed Form 5768 (election under<br>t have NOT filed Form 5768 (election u<br>s," to Form 990, Part IV, Line 5 (Pro<br>zations Complete Part III | section 501(h)) Conder section 501(l     | omplete Part II-A Do not con<br>h)) Complete Part II-B Do no         | nplete Part II-B<br>ot complete Part II-A   |
|                                 | me of the organization<br>neGeneral Health and Affiliates  |  |  | Employer ident 32-0265031  | ıfıcatıon number  |
| Par                             | t I-A Complete if the or   | ganization is exempt under s   | section 501(c                            |  | organization.   |
| 1                               | Provide a description of the ordin opposition to candidates for  | ganization's direct and indirect politic   | cal campaign acti                        | vities on behalf of or   |   |
| 2                               | Political expenditures   |  |  | ▶  | \$  |
| 3                               | Volunteer hours  |  |  |  |   |
| Dor                             | t I-D Complete if the or   | anization is exempt under  | soction E01/c                            | )(2)   |   |
| 1                               |  | ganization is exempt under solution is exempt under solution is exempt under solution is solution is solution.   |  | )(3).<br>►   | <u></u>   |
| 2                               |  | e tax incurred by organization manage  |  | 4055   | <b>→</b>  |
| 3                               |  | section 4955 tax, did it file Form 472   |  | T 5 5 5 F  | <sup>⇒</sup>  |
| 4а                              | Was a correction made?   | rection 4555 tax, did it life form 472   | o for tills year.                        |  | Yes   |
| b                               | If "Yes," describe in Part IV  |  |  |  | , 165   NO  |
|                                 |  | ganization is exempt under s   | section 501(c                            | ) except section 501   | (c)(3).   |
| 1                               |  | ended by the filing organization for se  |  |  | \$  |
| 2                               |  | organization's funds contributed to otl  |  |  | \$  |
| 3                               | Total exempt function expendi  | tures Add lines 1 and 2 Enter here a   | and on Form 1120                         | )-POL, line 17b ►  | _   |
| 4                               | Did the filing organization file <b>i</b>  |  |  | ,  | <sup>\$</sup>   |
| 5                               |  | nd employer identification number (EI  | N) of all section                        | 527 political organizations  | ,   |
|                                 | organization made payments l<br>amount of political contribution   | For each organization listed, enter the ns received that were promptly and dipolitical action committee (PAC) If a   | e amount paid fror<br>rectly delivered t | n the filing organization's foo<br>o a separate political organ      | inds Also enter the<br>nization, such as a  |
|                                 | (a) Name   | ( <b>b)</b> Address  | (c) EIN                                  | (d) A mount paid from filing organization's funds If none, enter -0- | (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0- |
|                                 |  |  | ļ  |  |   |
|                                 |  |  |  |  |   |
|                                 |  |  |  |  |   |
|                                 |  |  |  |  |   |
|                                 |  |  |  |  |   |

**f** Grassroots lobbying expenditures

| (The term "expenditures" means amounts paid or incurred.)  Lia Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 over \$1,000,000 but not over \$1,000,000 \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)   | ווטפ | edule C (F   | 01111 9 9 0 01 9 9 0 - EZ ) 2 0 1 1      |                           |                       |                  |                          | Page <b>∠</b>    |  |  |
|--|------|--------------|--|---------------------------|-----------------------|------------------|--------------------------|------------------|--|--|
| A Check   If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member expenses, and share of excess lobbying expenditures)    Check   If the filing organization checked box A and "limited control" provisions apply    Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures to influence a legislative body (direct lobbying)   | Pa   | rt II-A      |  | n is exempt under         | section 501(          | c)(3) and fi     | iled Form 5768           | (election        |  |  |
| expenses, and share of excess lobbying expenditures)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures to influence public opinion (grass roots lobbying)  Lobbying expenditures to influence a legislative body (direct lobbying)  Total lobbying expenditures (add lines 1a and 1b)  Other exempt purpose expenditures  Total obtaining purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,  | ١    | Check        |  | an affiliated group (and  | lıst ın Part IV ea    | ch affiliated gr | oup member's nam         | e, address, EIN, |  |  |
| Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Total lobbying expenditures to influence public opinion (grass roots lobbying)  Total lobbying expenditures (add lines 1 aand 1b)  Other exempt purpose expenditures (add lines 1 aand 1b)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Fig. So of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Fig. So of the excess over \$1,000,000  Fig. So of the excess over \$1,000   |      |              | expenses, and share of excess lob        | bying expenditures)       |                       | _                | •                        |                  |  |  |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Diver \$500,000  Diver \$500,000  Diver \$500,000 but not over \$1,000,000  Diver \$1,000,000 but not over \$1,000,0  | 3    | Check        | ıf the filing organization checked bo    | ox A and "limited contro  | ol" provisions app    | ly               | 1                        | 1                |  |  |
| (The term "expenditures" means amounts paid or incurred.)  Ital Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but  |      |              | Limits on Lobbying                       | Expenditures              |                       |                  | (a) Filing               | (b) Affiliated   |  |  |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S100,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000  Over \$1,000,000  The lobbying nontaxable amount is:  Not over \$500,000  Over \$1,000,000  Over \$1,000,00  |      |              |  |                           | l.)                   |                  | Organization's<br>Totals | Group<br>Totals  |  |  |
| b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,7000,000  Over \$1,000,000 but not over \$1,7000,000  S225,000 plus 15% of the excess over \$1,000,000  Over \$1,7000,000  Over \$1,7000,000  F17,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$1,7000,000  F17,000,000  S1,000,000  F17,000,000  F17,000,   |      | <b>-</b>     |  |                           | 1 \                   |                  | 100013                   | 1 ocars          |  |  |
| c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  In the excess over \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1g from line 1a If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  |      |              |  | · -                       |                       |                  |                          |                  |  |  |
| d O ther exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000  |      |              |  |                           | ying)                 |                  |                          |                  |  |  |
| Total exempt purpose expenditures (add lines 1c and 1d)    Lobbying nontaxable amount Enter the amount from the following table in both columns   If the amount on line 1e, column (a) or (b) is:  |      |              | ,  | b)                        |                       |                  |                          |                  |  |  |
| f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$17,000,000 but not over \$1,7000,000  Over \$17,000,000 but not over \$17,000,000  S225,000 plus 10% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  Over \$17,000,000  S225,000 plus 5% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  S1,000,000  S1,000,0   | d    | Otherexe     | empt purpose expenditures                |                           |                       |                  |                          |                  |  |  |
| Columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000  Over \$1,000,000  Over   | e    | Total exe    | mpt purpose expenditures (add lines 1    | .c and 1d)                |                       |                  |                          |                  |  |  |
| Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,000,000  Over \$1,500,000 but not over \$1,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  S1,000,000  Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  Subtract line 1f from line 1c If zero or less, enter -0-  If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying celling amount   | f    |              | nontaxable amount Enter the amount       | from the following table  | in both               |                  |                          |                  |  |  |
| Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,000,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,00         |      | If the an    | ount on line 1e, column (a) or (b) is:   | The lobbying nontax       | able amount is:       |                  |                          |                  |  |  |
| Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Section \$225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1ffrom line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  2a Lobbying ceiling amount  |      | Not over \$5 | 500,000                                  | 20% of the amount on lii  | ne 1e                 |                  |                          |                  |  |  |
| Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,00 |      | Over \$500,  | 000 but not over \$1,000,000             | \$100,000 plus 15% of the | e excess over \$500,0 | 000              |                          |                  |  |  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying celling amount   |      | Over \$1,00  | 0,000 but not over \$1,500,000           | \$175,000 plus 10% of the | e excess over \$1,000 | ,000             |                          |                  |  |  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      | Over \$1,50  | 0,000 but not over \$17,000,000          | \$225,000 plus 5% of the  | excess over \$1,500,  | 000              |                          |                  |  |  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      | Over \$17,0  | 00,000                                   | \$1,000,000               |                       |                  |                          |                  |  |  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      |              |  |                           |                       |                  |                          |                  |  |  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  |      | Grassroo     | ts nontaxable amount (enter 25% of li    | ne 1f)                    |                       |                  |                          |                  |  |  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  | h    | Subtract     | line 1a from line 1a If zero or less. en | ter -0 -                  |                       |                  |                          |                  |  |  |
| Jection 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying ceiling amount  |      |              |  |                           |                       |                  |                          |                  |  |  |
| 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount   |      |              |  |                           |                       |                  |                          |                  |  |  |
| (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      |              |  |                           |                       |                  | F - 1 - 1 - 1 - 1        | ┌ Yes ┌ No       |  |  |
| Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 2009  Lobbying non-taxable amount  |      | (Sor         | ne organizations that made a             | section 501(h) el         | ection do not         | have to co       |                          | ne five          |  |  |
| beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  b Lobbying ceiling amount  |      |              | Lobbying Exp                             | enditures During          | 4-Year Avera          | ging Period      | d                        |                  |  |  |
| <b>b</b> Lobbying ceiling amount   |      |              |  | (a) 2008                  | <b>(b)</b> 2009       | (c) 2010         | (d) 2011                 | <b>(e)</b> Total |  |  |
|  | 2a   | Lobbyin      | g non-taxable amount                     |                           |                       |                  |                          |                  |  |  |
|  | b    |              |  |                           |                       |                  |                          |                  |  |  |
| c Total lobbying expenditures  | c    | Total loi    | obying expenditures                      |                           |                       |                  |                          |                  |  |  |
|  |      |              |  |                           |                       |                  |                          |                  |  |  |
| d Grassroots non-taxable amount  | d    | Grassro      | ots non-taxable amount                   |                           |                       |                  |                          |                  |  |  |
| e Grassroots ceiling amount (150% of line 2d, column (e))  | e    |              |  |                           |                       |                  |                          |                  |  |  |

| Part II-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 |  |
|-----------|--|--|
|           | (election under section 501(h)).   |  |

|     | (election under section 501(n)).   | (8    | a)      | (b)       |
|-----|--|-------|---------|-----------|
|     |  | Yes   | No      | Amount    |
| 1   | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |       |         |           |
| а   | Volunteers?  |       | No      |           |
| b   | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?   |       | No      |           |
| C   | Media advertisements?  |       | Νo      |           |
| d   | Mailings to members, legislators, or the public?   |       | Νo      |           |
| е   | Publications, or published or broadcast statements?  |       | Νo      |           |
| f   | Grants to other organizations for lobbying purposes?   | Yes   |         | 37,857    |
| g   | Direct contact with legislators, their staffs, government officials, or a legislative body?  |       | Νo      |           |
| h   | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |       | No      |           |
| i   | Other activities? If "Yes," describe in Part IV  |       | Νo      |           |
| j   | Total lines 1c through 1i  |       |         | 37,857    |
| 2a  | Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$ ?   |       | No      |           |
| b   | If "Yes," enter the amount of any tax incurred under section 4912  |       |         |           |
| c   | If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |       | Ì       |           |
| d   | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |       |         |           |
| Pai | t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).   | 501(c | )(5), o | r section |

|   |  |   | Yes | No |
|---|--|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members?                     | 1 |     |    |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | 2 |     |    |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3 |     |    |

### Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  |    |  |
|---|--|----|--|
| а | Current year   | 2a |  |
| b | Carryover from last year   | 2b |  |
| C | Total  | 2c |  |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  | 3  |  |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4  |  |
| 5 | Tayable amount of lobbying and political expenditures (see instructions)   | 5  |  |

## Supplemental Information

Dues, assessments and similar amounts from members

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

| Identifier                         | Return Reference | Explanation  |
|------------------------------------|------------------|--|
| Explanation of Lobbying Activities |                  | MaineGeneral Health and Affiliates is a member of various healthcare related associations that do lobbying activities regarding legislation that has a direct impact on healthcare organizations. The healthcare associations have reported the percentage of association dues that were spent on lobbying activities. |

1 1

DLN: 93493119000013

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

**Supplemental Financial Statements** 

Open to Public

| Interna                                    | al Revenue Service                  | ► Attach to Fo   | orm 990. ► See separate instructions.      |   | Inspection              |
|--|-------------------------------------|--|--|---|-------------------------|
| Name of the organ<br>MaineGeneral Health a |                                     |  |  | Employer identif  | ication number          |
| ма   | шевенетат пеакт а                   | iliu Alliidles   |  | 32-0265031  |                         |
| Pa   |                                     | nizations Maintaining Donor Ac   |  | Funds or Accour   | <b>its.</b> Complete if |
|  | organi                              | zation answered "Yes" to Form 99   | ,  | (h) Funds on  | d ather accounts        |
| 1  | Total number a                      | at and of year   | (a) Donor advised funds                    | (b) Funds an  | d other accounts        |
| 2  |                                     | ntributions to (during year)   |  |   |                         |
| 3  | 33 3                                | nts from (during year)   |  |   |                         |
| 4  | 55 5 5                              | ue at end of year  |  |   |                         |
| 5  | _                                   | zation inform all donors and donor advi<br>organization's property, subject to the   |  | lonor advised   | Г Yes                   |
| 6  | used only for c<br>conferring imp   | zation inform all grantees, donors, and<br>charitable purposes and not for the ben<br>permissible private benefit  | efit of the donor or donor advisor, or for | any other purpose   | Г Yes                   |
| Pa   | rt III Conse                        | ervation Easements. Complete   | if the organization answered "Yes          | " to Form 990, Part   | IV, line 7.             |
| 2  | Protection Preservat Complete lines | cion of land for public use (e g , recreating of natural habitat<br>tion of open space<br>s 2a–2d if the organization held a quali<br>the last day of the tax year | Preservation of                            | an historically import<br>a certified historic st<br>rm of a conservation | · ·                     |
|  | easement on t                       | the fast day of the tax year   |  | Held at t   | he End of the Year      |
| а  | Total number o                      | of conservation easements  |  | 2a  |                         |
| b  | Total acreage                       | restricted by conservation easements   |  | 2b  |                         |
| c  | Number of con                       | nservation easements on a certified his  | torıc structure ıncluded ın (a)            | 2c  |                         |
| d  | Number of con                       | nservation easements included in (c) ac  | equired after 8/17/06                      | 2d  |                         |
| 3  |                                     | nservation easements modified, transfe   | rred, released, extinguished, or termina   | ated by the organizati  | on during               |
| 4  | Number of stat                      | tes where property subject to conserva   | ation easement is located 🕨                |   |                         |
| 5  | Does the orga                       | nization have a written policy regarding fithe conservation easements it holds?  | the periodic monitoring, inspection, h     | andling of violations, a  | and Yes [               |
| 6  | Staff and volur                     | nteer hours devoted to monitoring, insp  | ecting and enforcing conservation eas      | ements during the yea   | ar ►                    |
| 7  |                                     | penses incurred in monitoring, inspectii   |  |   |                         |
|  | <b>►</b> \$                         |  |  |   |                         |
| 8  |                                     | nservation easement reported on line 2<br>i) and 170(h)(4)(B)(ii)?   | (d) above satisfy the requirements of s    | ection  | ┌ Yes ┌ I               |
| 9  | balance sheet                       | escribe how the organization reports co<br>, and include, if applicable, the text of t<br>on's accounting for conservation easen                                   | he footnote to the organization's financ   |   |                         |
| Pai  | rt IIII Organ                       | nizations Maintaining Collectio<br>lete if the organization answered "   | ns of Art, Historical Treasures            | s, or Other Simila  | ır Assets.              |
| 1a   | art, historical                     | ation elected, as permitted under SFAS<br>treasures, or other similar assets held<br>rt XIV, the text of the footnote to its fin                                   | for public exhibition, education or rese   | arch in furtherance of  |                         |
| b  | historical trea                     | ation elected, as permitted under SFAS<br>sures, or other similar assets held for p<br>llowing amounts relating to these items                                     | public exhibition, education, or researc   |   |                         |
|  | (i) Revenues i                      | included in Form 990, Part VIII, line 1  |  | <b>►</b> \$   |                         |
|  | (ii) Assets inc                     | cluded in Form 990, Part X   |  |   |                         |
| 2  | If the organiza                     | ation received or held works of art, histourist required to be reported under SFA:   |  |   |                         |
| а  | Revenues incl                       | uded in Form 990, Part VIII, line 1  |  | <b>►</b> \$   |                         |

**b** Assets included in Form 990, Part X

| Par  | Organizations Maintaining Colle  | ctions of Art, H      | ISTO            | ric   | ai ireas                      | sures, or Ot               | ne     | r Similar Asse               | ets (cc          | ntinuea)  |
|------|--|-----------------------|-----------------|-------|-------------------------------|----------------------------|--------|------------------------------|------------------|-----------|
| 3    | Using the organization's accession and other reitems (check all that apply)                          | cords, check any of   | the f           | follo | wing that                     | are a significar           | nt u   | se of its collectio          | n                |           |
| а    | Public exhibition  | d                     | Γ               | _     | Loan or ex                    | kchange progra             | ms     |                              |                  |           |
| b    | Scholarly research   | e                     | · 「             | _     | Other                         |                            |        |                              |                  |           |
| С    | Preservation for future generations  |                       |                 |       |                               |                            |        |                              |                  |           |
| 4    | Provide a description of the organization's colle<br>Part XIV  | ctions and explain h  | iow th          | hey   | further the                   | e organization's           | s ex   | empt purpose ın              |                  |           |
| 5    | During the year, did the organization solicit or rassets to be sold to raise funds rather than to be |                       |                 |       |                               |                            |        |                              | Yes              | ┌ No      |
| Par  | Part IV, line 9, or reported an amount   | nents. Complete       | ıf th           | e o   | rganızatı                     |                            |        | es" to Form 990              | 0,               |           |
| 1a   | Is the organization an agent, trustee, custodiar included on Form 990, Part X?                       | or other intermedia   | ry fo           | rco   | ontributions                  | s or other asse            | ts i   | not $\Gamma$                 | Yes              | ┌ No      |
| b    | If "Yes," explain the arrangement in Part XIV a  | nd complete the follo | owing           | g tal | ble                           |                            |        | A                            |                  |           |
| _    |  |                       |                 |       |                               | H <sub>2</sub>             |        | Amo                          | unt              |           |
| C C  | Beginning balance  |                       |                 |       |                               |                            | Lc     |                              |                  |           |
| d    | Additions during the year  |                       |                 |       |                               | F-                         | Ld     |                              |                  |           |
| e    |  |                       |                 |       |                               |                            | le<br> |                              |                  |           |
|      | Ending balance   |                       |                 |       |                               | L <sup>2</sup>             | Lf     |                              |                  |           |
| 2a   | Did the organization include an amount on Form   | 1990, Part X, line 21 | 17              |       |                               |                            |        | ı                            | Yes              | │ No      |
|      | If "Yes," explain the arrangement in Part XIV  | ho organization a     | 20110           | 2     | d "Voc" to                    | 2 Farm 000                 | Dar    | t IV lung 10                 |                  |           |
| Pa   | rt V Endowment Funds. Complete if t  |                       | ( <b>b)</b> Pro |       |                               | Two Years Back             |        | Three Years Back (           | <b>e)</b> Four Y | ears Back |
| 1a   | Beginning of year balance  | 67,498,904            |                 |       | 265,328                       | 27,928,069                 | _      | 32,392,351                   |                  |           |
| b    | Contributions  | 18,436,863            |                 | 17,5  | 548,714                       | 17,940,070                 |        | 2,719,506                    |                  |           |
| c    | Investment earnings or losses  | -152,687              |                 | 3,7   | 703,471                       | 3,496,146                  |        | -4,909,162                   |                  |           |
| d    | Grants or scholarships   | 500                   |                 |       | 14,925                        | 15,000                     |        | 15,610                       |                  |           |
| e    | Other expenditures for facilities and programs   | 788,118               |                 | 1,0   | 003,615                       | 2,083,957                  |        | 2,259,016                    |                  |           |
| f    | Administrative expenses  | 0                     |                 |       | 0                             | 0                          |        | 0                            |                  |           |
| g    | End of year balance  | 84,994,462            |                 | 67,4  | 198,973                       | 47,265,328                 |        | 27,928,069                   |                  |           |
| 2    | Provide the estimated percentage of the year e   |                       |                 |       |                               |                            |        |                              |                  |           |
| а    | Board designated or quasi-endowment 🕨 6  | 3 700 %               |                 |       |                               |                            |        |                              |                  |           |
| b    | Permanent endowment ► 18 000 %   |                       |                 |       |                               |                            |        |                              |                  |           |
| c    | Term endowment ▶ 18 300 %  |                       |                 |       |                               |                            |        |                              |                  |           |
| 3a   | Are there endowment funds not in the possessi  | on of the organizatio | n tha           | ıt aı | re held and                   | d administered             | for    | the                          |                  |           |
|      | organization by  (i) unrelated organizations   |                       |                 |       |                               |                            |        | 3a(i)                        | Yes              | No        |
|      | (ii) related organizations   |                       |                 | •     |                               |                            |        | 3a(ii)                       |                  | No        |
| b    | If "Yes" to 3a(II), are the related organizations  |                       |                 |       |                               |                            |        | 3b                           |                  |           |
| 4    | Describe in Part XIV the intended uses of the o  | rganızatıon's endow   | ment            | fur   | nds                           |                            |        |                              | •                |           |
| Par  | t VI Land, Buildings, and Equipment  | L. See Form 990, I    | Part            | Χ,    | lıne 10.                      |                            |        |                              |                  |           |
|      | Description of property  |                       |                 |       | Cost or other<br>(investment) | ( <b>b)</b> Cost or other) |        | (c) Accumulated depreciation | ( <b>d</b> ) Boo | ok value  |
| 1a   | Land   |                       |                 |       |                               | 4,411,3                    | 806    |                              |                  | 4,411,306 |
| b    | Buildings  |                       |                 |       |                               | 261,705,0                  | 98     | 63,743,052                   | 19               | 7,962,046 |
| c    | Leasehold improvements   |                       |                 |       |                               | 3,826,5                    | 90     | 905,944                      |                  | 2,920,646 |
| d    | Equipment  |                       |                 |       |                               | 132,227,7                  | '50    | 105,575,379                  | 2                | 6,652,371 |
|      |  |                       |                 |       |                               | 5,329,5                    | 63     | 3,526,970                    |                  | 1,802,593 |
| Tota | I. Add lines 1a-1e (Column (d) should equal Form   | 990, Part X, column ( | (B), II         | ne i  | 10(c).) .                     |                            |        |                              | 23               | 3,748,962 |

| Part VIII Investments—Other Securities. See  | Form 990, Part X, line 1. | 2.              |                    |
|--|---------------------------|-----------------|--------------------|
| (a) Description of security or category  | (b)Book value             |                 | d of valuation     |
| (including name of security)   |                           | Cost of elia-of | -year market value |
| (1)Financial derivatives   |                           |                 |                    |
| (2 )Closely-held equity interests Other  |                           |                 |                    |
| Other  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
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|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12)   |                           |                 |                    |
| Part VIII Investments—Program Related. See   | Form 990. Part X. line    | 13.             |                    |
|  |                           |                 | d of valuation     |
| (a) Description of investment type   | (b) Book value            |                 | -year market value |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
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|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )  |                           |                 |                    |
| Part IX Other Assets. See Form 990, Part X, lin  |                           |                 |                    |
| (a) Descrip  | otion                     |                 | (b) Book value     |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
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|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| Total (Column (b) about a great Form 000, Part V, col (R) line 1   | <i>E</i> \                |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X |                           |                 |                    |
| (a) December of Labelity   | ( <b>b)</b> A mount       |                 |                    |
|  | (b) Amount                |                 |                    |
| Federal Income Taxes   | 6 400 070                 |                 |                    |
| Accrued insurance reserves   | 6,489,078                 |                 |                    |
| Accrued pension  | 39,805,545                |                 |                    |
| Deferred fees - Refundable   | 11,820,046                |                 |                    |
| Other long term liabilities  | 2,253,824                 |                 |                    |
| Deposits   | 443,408                   |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
|  |                           |                 |                    |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )  | 60,811,901                |                 |                    |
|  |                           |                 |                    |

Total revenue (Form 990, Part VIII, column (A), line 12)

1

| 2    | Total expenses (Form 990, Part IX, column (A), line 25)  | 2        |        |
|------|--|----------|--------|
| 3    | Excess or (deficit) for the year Subtract line 2 from line 1                                   | 3        |        |
| 4    | Net unrealized gains (losses) on investments   | 4        |        |
| 5    | Donated services and use of facilities   | 5        |        |
| 6    | Investment expenses  | 6        |        |
| 7    | Prior period adjustments   | 7        |        |
| 8    | Other (Describe in Part XIV)   | 8        |        |
| 9    | Total adjustments (net) Add lines 4 - 8  | 9        |        |
| 10   | Excess or (deficit) for the year per financial statements Combine lines 3 and 9                | 10       |        |
| Part | XII Reconciliation of Revenue per Audited Financial Statements With Revenue p                  | er Re    | turn   |
| 1    | Total revenue, gains, and other support per audited financial statements                       | 1        |        |
| 2    | Amounts included on line 1 but not on Form 990, Part VIII, line 12                             |          |        |
| а    | Net unrealized gains on investments  |          |        |
| b    | Donated services and use of facilities   |          |        |
| C    | Recoveries of prior year grants  |          |        |
| d    | Other (Describe in Part XIV)   |          |        |
| e    | Add lines <b>2a</b> through <b>2d</b>  | 2e       |        |
| 3    | Subtract line <b>2e</b> from line <b>1</b>   | 3        |        |
| 4    | Amounts included on Form 990, Part VIII, line 12, but not on line 1                            |          |        |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b . 4a                          |          |        |
| b    | Other (Describe in Part XIV) 4b  |          |        |
| c    | Add lines <b>4a</b> and <b>4b</b>  | 4c       |        |
| 5    | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)                | 5        |        |
| -    | Reconciliation of Expenses per Audited Financial Statements With Expenses                      | per F    | leturn |
| 1    | Total expenses and losses per audited financial statements                                     | <b>1</b> |        |
| 2    | Amounts included on line 1 but not on Form 990, Part IX, line 25                               |          |        |
| а    | Donated services and use of facilities   |          |        |
| b    | Prior year adjustments   |          |        |
| c    | Other losses   |          |        |
| d    | Other (Describe in Part XIV) 2d  |          |        |
| e    | Add lines <b>2a</b> through <b>2d</b>  | 2e       |        |
| 3    | Subtract line <b>2e</b> from line <b>1</b>   | 3        |        |
| 4    | Amounts included on Form 990, Part IX, line 25, but not on line 1:                             |          |        |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b 4a                            |          |        |
| b    | Other (Describe in Part XIV)   | ]        |        |
| c    | Add lines <b>4a</b> and <b>4b</b>  | 4c       |        |
| 5    | Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18) | 5        |        |
| Par  | t XIV Supplemental Information   |          |        |

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

| Identifier   | Return Reference | Explanation  |
|--|------------------|--|
| Description of Intended Use of<br>Endowment Funds      | Part V , Line 4  | The intended uses for MaineGeneral Health and Affiliates' Endowments and Quasiendowments are as follows Charity care at the Organization's hospitals and the Harold Alfond Cancer Center Funding educational programs for the Organization's nurses and other employees Funding capital expenditures, including a new hospital Funding scholarships for individuals interested in careers in the healthcare profession   |
| Description of Uncertain Tax<br>Positions Under FIN 48 | Part X           | All entities included in the consolidated financial statements have been determined to be tax-exempt organizations as described in Section 501(c)(3) of the Internal Revenue Code (the Code) and, accordingly, are exempt from federal income taxes on related income pursuant to Section 501(a) of the Code Accordingly, no provision for income taxes has been recorded in the accompanying consolidated financial statements for these tax-exempt organizations Tax-exempt organizations could be required to record an obligation for income taxes as the result of a tax position they have historically taken on various tax exposure items including unrelated business income or tax status. The Company has concluded no uncertain income tax positions exist at June 30, 2012. The Company's tax years from 2009 through 2012 are open and subject to examination. |

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493119000013

OMB No 1545-0047

Inspection

**Employer identification number** 

Open to Public

(Form 990 or 990-EZ)

**SCHEDULE G** 

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

**Supplemental Information Regarding** 

**Fundraising or Gaming Activities** 

Department of the Treasury Internal Revenue Service Attach to Form 990 or Form 990-EZ. See separate instructions. Name of the organization

| 1aı              | neGeneral Health and Affilia  | tes   |                                   |   |  |   | 32-0265031  |  |
|------------------|---|---|-----------------------------------|---|--|---|---|--|
| Ρā               | rt I Fundraising Ac   | tivities. Complete  | e if the o                        | organiza  | tion answered "Yes"  | to Form   | 990, Part IV  | , line 17.   |
| a<br>b<br>c<br>d | Indicate whether the orga  Mail solicitations  Internet and e-mail so  Phone solicitations  In-person solicitation  Did the organization have or key employees listed in If "Yes," list the ten higher to be compensated at lease | nization raised funds  plicitations  s a written or oral agre n Form 990, Part VII st paid individuals or | through a sement will or entities | any of the e f g th any inc / in conne          | following activities Ch Solicitation of no Solicitation of go Special fundraisin dividual (including office action with professional ers) pursuant to agreem | eck all the<br>n-governr<br>vernment<br>ng events<br>ers, direct<br>fundraisir<br>ents unde | at apply ment grants grants  ors, trustees ng services? | ┌ Yes ┌ No   |
|                  | (i) Name and address of<br>Individual<br>or entity (fundraiser)   | (ii) Activity   | fundrais<br>custo<br>cont         | Did<br>ser have<br>ody or<br>rol of<br>outions? | (iv) Gross receipts from activity  | (or re<br>fundraı   | ount paid to<br>tained by)<br>ser listed in<br>ol (i)   | (vi) A mount paid to (or retained by) organization |
| ota<br>3         | List all states in which the  | organization is regis   | tered or                          | <b>.</b> ►<br>licensed t                        | to solicit funds or has b  | een notifie   | ed it is exempt   | from registration or                               |

| Pa              | rt II        | Fundraising Events. Commore than \$15,000 on Form             |  |   |                                 |  |
|-----------------|--------------|---|--|---|---------------------------------|--|
|                 |              |   | (a) Event #1  Walk for Hope (event type)               | (b) Event #2  Auction to support  Hospice Program  (event type) | (c) Other Events (total number) | (d) Total Events<br>(Add col (a) through<br>col (c)) |
| ₽               | 1            | Gross receipts  | 21,940   | 5,683   |                                 | 27,623   |
| Revenue         | 2            | Less Charitable contributions                                 | 20,000   | 0   |                                 | 20,000   |
|                 | 3            | Gross income (line 1 minus line 2)                            | 1,940  | 5,683   |                                 | 7,623  |
|                 | 4            | Cash prizes   | 0  | 0   |                                 |  |
| မှာ             | 5            | Non-cash prizes   | 277  | 0   |                                 | 277  |
| Expenses        | 6            | Rent/facility costs   | 4,531  | 0   |                                 | 4,531  |
| ă               | 7            | Food and beverages  | 306  | 0   |                                 | 306  |
| Direct          | 8            | Entertainment   |  |   |                                 |  |
| ឨ               | 9            | Other direct expenses .                                       | 19,283   | 0   |                                 | 19,283   |
|                 | 10           | Direct expense summary Add lin                                | es 4 through 9 ın column                               | (d)   |                                 | (24,397)   |
|                 | 11           | Net income summary Combine li                                 | nes 3 and 10 ın column (d                              | d)  |                                 | -16,774  |
| Par             | t III        | Gaming. Complete if the oi<br>\$15,000 on Form 990-EZ, lii    |  | 'Yes" to Form 990, Pa   | rt IV, line 19, or repo         | rted more than                                       |
| Revenue         |              |   | (a) Bingo  | (b) Pull tabs/Instant<br>oingo/progressive bingo                | (c) Other gaming                | (d) Total gaming (Add col (a) through col (c))       |
|                 | 1            | Gross revenue   |  |   | 30,000                          | 30,000   |
| Ses             | 2            | Cash prizes   |  |   | 10,000                          | 10,000   |
| ben             | 3            | Non-cash prizes   |  |   |                                 |  |
| Direct Expenses | 4            | Rent/facility costs   |  |   |                                 |  |
| ă               | 5            | Other direct expenses   |  |   |                                 |  |
|                 | 6            | Volunteer labor   |  | Г Yes   | ∀ Yes 100 000 %     No          |  |
|                 | 7            | Direct expense summary Add line                               | s 2 through 5 in column (                              | d)  |                                 | (10,000)   |
|                 |              | Net gaming income summary Com                                 |  |   |                                 | 20,000   |
| 9<br>a<br>b     | Ente<br>Is t | er the state(s) in which the organization licensed to operate | ation operates gaming act<br>gaming activities in each | ivities ME  |                                 | . ▼Yes 「No   |
| 10a<br>b        |              | re any of the organization's gaming<br>Yes," Explain          | licenses revoked, suspen                               | ded or terminated during  | the tax year?                   | · · Fyes F No  |
|                 |              |   |  |   |                                 | brm 990 or 990-EZ) 2011                              |

| Sche | edule G (Form              | 990 or 990-EZ) 20                    | 11                                       |                                      |        |       |          | Page <b>3</b> |  |  |
|------|----------------------------|--------------------------------------|--|--------------------------------------|--------|-------|----------|---------------|--|--|
| 11   | Does the or                | ganızatıon operate ga                | aming activities with nonmembers? .      |                                      |        | . Г   | –<br>Yes | <b>▼</b> No   |  |  |
| 12   | Is the organ               | nization a grantor, be               | neficiary or trustee of a trust or a mem | ber of a partnership or other entity |        |       |          |               |  |  |
|      | formed to ac               | dmınıster charıtable (               | gamıng <sup>,</sup>                      |                                      |        | Г     | Yes      | <b>▽</b> No   |  |  |
| 13   | Indicate the               | e percentage of gamıı                | ng activity operated in                  |                                      |        |       |          |               |  |  |
| а    | _                          | ·                                    |  |                                      | 13a    |       | 10       | 0 000 %       |  |  |
| b    | An outside f               | facility                             |  |                                      | 13b    |       |          | 0 %           |  |  |
| 14   | Provide the records        | name and address o                   | f the person who prepares the organiza   | tion's gaming/special events book    | s and  |       |          |               |  |  |
|      | Name 🟲                     | MaineGeneral Med                     | lical Center Auxiliary                   |                                      |        |       |          |               |  |  |
|      | Address 🏲                  | 6 East Chestnut S<br>Augusta, ME 043 | Street<br>330                            |                                      |        |       |          |               |  |  |
| 15a  | Does the or                | ganızatıon have a co                 | ntract with a third party from whom the  | organization receives gaming         |        |       |          |               |  |  |
|      | revenue? .                 |                                      |  |                                      |        | г     | –<br>Yes | ▼ No          |  |  |
| b    |                            |                                      | ming revenue received by the organiza    |                                      |        | •     |          | ,             |  |  |
|      | amount of g                | amıng revenue retaır                 | ned by the third party 🟲 \$              |                                      |        |       |          |               |  |  |
| c    | If "Yes," ent              | ter name and addres                  | s  |                                      |        |       |          |               |  |  |
|      | Name 🟲                     |                                      |  |                                      |        |       |          |               |  |  |
|      | Address ►                  |                                      |  |                                      |        |       |          |               |  |  |
| 16   | Gaming manager information |                                      |  |                                      |        |       |          |               |  |  |
|      | Name 🟲                     | Sandy Small Hughe                    | ·s                                       |                                      |        |       |          |               |  |  |
|      | Gamıng mar                 | nager compensation l                 | <b>▶</b> \$0                             |                                      |        |       |          |               |  |  |
|      | Description                | of services provided                 | <b>•</b>                                 |                                      |        |       |          |               |  |  |
|      | ☐ Director                 | /officer                             | F Employee                               | Independent contractor               |        |       |          |               |  |  |
| 17   | Mandatory o                | distributions                        |  |                                      |        |       |          |               |  |  |
| а    | Is the organ               | nization required unde               | er state law to make charitable distrib  | utions from the gaming proceeds to   | )      |       |          |               |  |  |
|      | retain the st              | tate gamıng lıcense?                 |  |                                      |        | Γ     | -<br>Yes | <b>▽</b> No   |  |  |
| b    |                            |                                      | s required under state law distributed t | o other exempt organizations or sp   | ent    |       |          |               |  |  |
|      |                            |                                      | tactivities during the tax year 🟲 💲      |                                      |        |       |          |               |  |  |
| Pa   |                            | nplete this part to pructions.)      | provide additional information for       | responses to quuestion on Sc         | hedule | G (se | e        |               |  |  |
|      | Ide                        | entifier                             | ReturnReference                          | Explana                              | ition  |       |          |               |  |  |
|      |                            |                                      |  |                                      |        |       |          |               |  |  |

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DLN: 93493119000013

# OMB No 1545-0047

Open to Public Inspection

SCHEDULE H (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

**Hospitals** 

Name of the organization MaineGeneral Health and Affiliates

Employer identification number

32-0265031

| Pä  | art I Charity Care and   | Certain O  | ther Comr                           | nunity Benefits a                      | t Cost                        |                                |        |                                   |       |
|---|--|--|-------------------------------------|--|-------------------------------|--------------------------------|--------|-----------------------------------|-------|
|   |  |  |                                     |  |                               |                                |        | Yes                               | No    |
|   | Did the organization have a c  |  | olicy? If "No,                      | " skip to question 6a                  |                               |                                | 1a     | Yes                               |       |
| b   | If "Yes," is it a written policy   | ?  |                                     |  |                               |                                | 1b     | Yes                               |       |
| 2   | If the organization had multip care policy to the various hos  |  | ındıcate whic                       | h of the following best                | describes application of      | of the charity                 |        |                                   |       |
|   | Applied uniformly to all ho<br>Generally tailored to indiv   | •  | ls                                  | Applied uniformly                      | to most hospitals             |                                |        |                                   |       |
| 3   | Answer the following based or organization's patients during   | •  | _                                   | y criteria that applies                | to the largest number o       | of the                         |        |                                   |       |
| а   | Did the organization use Fede<br>If "Yes," indicate which of the                                       |  |                                     |  |                               | care?                          | 3a     | Yes                               |       |
|   | Γ <sub>100%</sub> Γ <sub>150%</sub>  | <b>F</b> 20  | 00%                                 | Other <b>175.00000</b>                 | 000000 %                      |                                |        |                                   |       |
| b   | Did the organization use FPG   | to determine   | eligibility for                     | r providing <i>discounted</i>          | care? If                      |                                |        |                                   |       |
|   | "Yes," indicate which of the fo  | ollowing is the  | e family incor                      | me limit for eligibility fo            | or discounted care .          |                                | 3b     | Yes                               |       |
|   |  |  |                                     |  |                               | 25.00000000000                 |        |                                   |       |
|   | Γ 200% Γ 250%  | г "  | о% Г                                | 350% <b>Г</b> 40                       | Other_                        | %                              | l      | l                                 |       |
|   |  |  |                                     |  | 00%                           | I                              | I      |                                   | Ī     |
| С   | If the organization did not use<br>determining eligibility for free<br>test or other threshold, regard | or discounte   | d care Inclu                        | de in the description w                | hether the organizatior       |                                |        |                                   |       |
| 4   | Did the organization's policy  | provide free c   | or discounted                       | care to the "medically                 | / indigent"?                  |                                | 4      | Yes                               |       |
| 5a Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year?  |  |  |                                     |  |                               |                                |        |                                   |       |
| b   | If "Yes," did the organization'  | s charity car  | e expenses e                        | exceed the budgeted a                  | mount?                        |                                | 5b     |                                   | No    |
| c If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted care to a patient who was eligibile for free or discounted care? |  |  |                                     |  |                               |                                | 5c     |                                   |       |
| 6a  | 6a Did the organization prepare a community benefit reportduring the tax year?                         |  |                                     |  |                               |                                |        | Yes                               |       |
| 6b  | If "Yes," did the organization   | make ıt avaıl  | able to the p                       | ublic?                                 |                               |                                | 6b     | Yes                               |       |
|   | Complete the following table i<br>worksheets with the Schedule   |  | ksheets prov                        | rided in the Schedule H                | I instructions Do not s       | ubmıt these                    |        |                                   |       |
| 7   | Charity Care and Certain O   | ther Commu   | nity Benefits                       | at Cost                                | _                             |                                |        |                                   |       |
|   | Charity Care and<br>Means-Tested<br>Government Programs  | (a) Number of<br>activities or<br>programs<br>(optional) | (b) Persons<br>served<br>(optional) | (c) Total community<br>benefit expense | (d) Direct offsetting revenue | (e) Net community b<br>expense | enefit | nefit (f) Percent of total expens |       |
| а   | Charity care at cost (from Worksheet 1)  |  |                                     | 13,339,470                             | 404,639                       | 12,93                          | 4,831  | 3                                 | 210 % |
| Ь   | Medicaid (from Worksheet 3, column a)  |  |                                     | 79,069,899                             | 67,920,118                    | 11,14                          | 9,781  | 2                                 | 770 % |
| С   | Costs of other means-tested<br>government programs (from<br>Worksheet 3, column b)                     |  |                                     |  |                               |                                |        |                                   |       |
| d   | <b>Total</b> Charity Care and<br>Means-Tested Government<br>Programs                                   |  |                                     | 92,409,369                             | 68,324,757                    | 24,08                          | 4,612  | 5                                 | 980 % |
|   | Other Benefits   |  |                                     |  |                               |                                |        |                                   |       |
| е   | Community health improvement services and community benefit operations (from (Worksheet 4)             |  |                                     | 1,159,719                              | 481,920                       | 67                             | 7,799  | 0                                 | 170 % |
| f   | Health professions education   |  |                                     |  | ·                             |                                |        |                                   |       |
| g   | (from Worksheet 5) Subsidized health services  |  |                                     | 1,615,807                              | 11,940                        | 1,60                           | 3,867  | 0                                 | 400 % |
| _   | (from Worksheet 6)   |  |                                     | 9,628,457                              | 5,556,331                     | 4,07                           | 2,126  | 1                                 | 010 % |
| h<br>i  | Research (from Worksheet 7) Cash and in-kind contributions for community benefit (from                 |  |                                     |  |                               |                                |        |                                   |       |
| j ·   | Worksheet 8)  Total Other Benefits   |  |                                     | 12,403,983                             | 6,050,191                     | 6,35                           | 3,792  | 1                                 | 580 % |
| -   | Total. Add lines 7d and 7j   |  |                                     | 104,813,352                            | 74,374,948                    | 30,43                          |        |                                   | 560 % |

| Pa                  | rt II Community Building  | ng Activitie   | <b>s</b> Complete t  | his table if the o                             | organızatı                           | on con                 | ducte    | d any commun   | iity b | uilding                          | g     |
|---------------------|---|--|--|--|--------------------------------------|------------------------|----------|--|--------|----------------------------------|-------|
|                     | activities.   | (a) Number of<br>activities or<br>programs<br>(optional) | (b) Persons<br>served (optional)                           | (c) Total communit<br>building expense         |                                      | rect offset<br>revenue | tıng     | (e) Net communit<br>building expense   |        | (f) Perce<br>total ex            |       |
| 1                   | Physical improvements and housing   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 2                   | Economic development  |  |  |  |                                      |                        |          |  |        |                                  |       |
| 3                   | Community support   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 4                   | Environmental improvements  |  |  |  |                                      |                        |          |  |        |                                  |       |
| 5                   | Leadership development and training for community members   |  |  |  |                                      |                        |          |  |        |                                  |       |
|                     | Coalition building  |  |  |  |                                      |                        |          |  |        |                                  |       |
| 7                   | Community health improvement advocacy   | 540  | 19,258   | 1,298,3  | 301                                  |                        | 2,019    | 1,296,   | 282    | 0                                | 320 % |
| 8                   | Workforce development   |  | Í  | ,  |                                      |                        |          | , ,  |        |                                  |       |
| 9                   | Other   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 10                  | Total   | 540  |  | 1,298,3  | 801                                  |                        | 2,019    | 1,296,   | 282    | 0                                | 320 % |
| Fel                 | t IIII Bad Debt, Medicar  | e, & Conec   | uon Practic  | <u>es</u>                                      |                                      |                        |          |  |        |                                  |       |
| Sect                | ion A. Bad Debt Expense   |  |  |  |                                      |                        |          |  |        | Yes                              | No    |
| 1                   | Did the organization report bac<br>Statement No. 15?  | d debt expense   | e in accordance  | with Heathcare F                               | ınancıal M                           | anagem                 | ent As   | sociation  | 1      |                                  |       |
| 2                   | Enter the amount of the organi  | zation's bad d   | ebt expense .  |  |                                      |                        |          | 10,468,323   |        | +                                |       |
| 3                   | Enter the estimated amount of   |  |  |  |                                      |                        |          | 20,100,000   |        |                                  |       |
|                     | patients eligible under the org   |  |  |  | • •                                  | 3                      |          | 0  |        |                                  |       |
| 4                   | Provide in Part VI the text of t<br>In addition, describe the costi<br>rationale for including a portio                   | ng methodolog  | gy used in dete  | rmining the amoun                              |                                      |                        |          |  |        |                                  |       |
| Sect                | ion B. Medicare   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 5                   | Enter total revenue received fi   | rom Medicare   | (ıncludıng DSH   | and IME)                                       |                                      | 5                      |          | 154,199,672  |        |                                  |       |
| 6                   | Enter Medicare allowable cost   | s of care relat  | ing to payment   | s on line 5                                    |                                      | 6                      |          | 169,602,329  |        |                                  |       |
| 7<br>8              | Subtract line 6 from line 5 Th Describe in Part VI the extent Also describe in Part VI the c Check the box that describes | to which any osting method                               | shortfall report<br>ology or source                        | ed in line 7 should<br>e used to determin<br>_ | be treated<br>e the amou             |                        |          |  |        |                                  |       |
|                     | Cost accounting system  | Со   | st to charge ra  | tio  | Other                                |                        |          |  |        |                                  |       |
| Sect                | ion C. Collection Practices   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 9a                  | Did the organization have a wr  |  |  |  |                                      |                        | •        |  | 9a     | Yes                              |       |
| b                   | If "Yes," did the organization's<br>contain provisions on the colle<br>assistance? Describe in Part \                     | ection practice  | s to be followe  | d for patients who                             | are known                            | to qualit              | fy for f | ınancıal   | 9b     | Yes                              |       |
| Pa                  | rt IV Management Com  | panies and   | Joint Ventu  | ires (see instru                               | ctions)                              |                        |          |  |        |                                  |       |
|                     | (a) Name of entity  | (i   | <ul> <li>Description of p<br/>activity of entit</li> </ul> |  | (c) Organiz<br>profit % o<br>ownersh | r stock                | er       | Officers, directors,<br>trustees, or key<br>nployees' profit %<br>stock ownership% | pro    | Physic<br>ofit % or<br>ownership | stock |
| <b>1</b> 1 .        | Augusta Mobile MRI Owners LLC   | MRI imaging se   | rvices at the Augus  | sta Hospital facility                          | 5                                    | 0 000 %                |          | 0 %  |        | 50 0                             | 00 %  |
| <b>2</b> 2          | Waterville Mobile MRI Owners LLC  | MRI imaging se   | rvices at the Wate   | rville Hospital                                | 5                                    | 50 000 %               |          | 0 %  |        | 50 0                             | 00 %  |
| <b>3</b> 3<br>Lab L | MaineGeneral Cardiac Catheterization<br>LC  |  | rization services at                                       | the Augusta                                    | 5                                    | 60 000 %               |          | 0 %  |        | 50 0                             | 00 %  |
| 4                   |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 5                   |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 6                   |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 7                   |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 8                   |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 9                   |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 10                  |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 11                  |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 12                  |   |  |  |  |                                      |                        |          |  |        |                                  |       |
| 13                  |   |  |  |  |                                      |                        |          |  |        |                                  |       |

| Part     | V Facility Information  |                   |                   |            |                   |  |                   |             |          |                  |
|----------|---|-------------------|-------------------|------------|-------------------|--|-------------------|-------------|----------|------------------|
|          | on A. Hospital Facilities   | Licens            | Gener             | Children's | Teach             | Ontica   | Resea             | ER-24 hours | ER-other |                  |
| (list in | order of size from largest to smallest)                                       | Licensed hospital | General medical & | en's hos   | Teaching hospital | acces  | Research facility | . hours     | her<br>  |                  |
|          | nany hospital facilities did the organization operate during x year? <b>1</b> | pital             | cal & surgical    | . hospital | ptal              | Critical access hospital                         | lity              |             |          |                  |
| Name     | and address   |                   |                   |            |                   |  |                   |             |          |                  |
| Nume     | and address   |                   |                   |            |                   |  |                   |             |          | Other (Describe) |
| 1        | MaineGeneral Medical Center 6 East Chestnut Street Augusta, ME 04330          | x                 | х                 |            | x                 |  | х                 | х           |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |
|          |   | 1                 |                   |            |                   | <del>                                     </del> |                   |             |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |
|          |   |                   |                   |            |                   | <u> </u>   |                   |             |          |                  |
|          |   | +                 |                   |            |                   | <u> </u>   |                   |             |          |                  |
|          |   | -                 |                   |            |                   | <u> </u>   |                   |             |          |                  |
|          |   | +                 |                   |            |                   | <del> </del>                                     |                   |             |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |
|          |   |                   |                   |            |                   |  |                   |             |          |                  |

# Part V Facility Information (continued) Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V , Section A )

MaineGeneral Medical Center

| Name of Hospital Facility:   |   |  |
|--|---|--|
| Line Number of Hospital Facility (from Schedule H, Part V, Section A): | 1 |  |

|     |   |   | Yes | No |
|-----|---|---|-----|----|
| Coı | mmunity Health Needs Assessment (Lines 1 through 7 are optional for 2011)   |   |     |    |
| 1   | During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment  |   |     |    |
|     | ("Needs Assessment")? If "No," skip to question 8   | 1 |     |    |
|     | If "Yes," indicate what the Needs Assessment describes (check all that apply)   |   |     |    |
|     | a A definition of the community served by the hospital facility   |   |     |    |
|     | <b>b</b> Demographics of the community  |   |     |    |
|     | Existing health care facilities and resources within the community that are available to respond to the health  |   |     |    |
|     | needs of the community  |   |     |    |
|     | d How data was obtained   |   |     |    |
|     | e The health needs of the community   |   |     |    |
|     | Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and   |   |     |    |
|     | minority groups   |   |     |    |
|     | The process for identifying and prioritizing community health needs and services to meet those needs  |   |     |    |
|     | h The process for consulting with persons representing the community's interests  |   |     |    |
|     | i Information gaps that limit the hospital facility's ability to assess the community's health needs  |   |     |    |
|     | j Cother (describe in Part VI)  |   |     |    |
|     | Indicate the tax year the hospital facility last conducted a Needs Assessment 20 $\overline{11}$  |   |     |    |
| 3   | In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who  |   |     |    |
|     | represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted | 3 |     |    |
| 4   | Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the   |   |     |    |
|     | other hospital facilities in Part VI  | 4 |     |    |
| 5   | Did the hospital facility make its Needs Assessment widely available to the public?   | 5 |     |    |
|     | If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)  |   |     |    |
|     | a Hospital facility's website   |   |     |    |
|     | <b>b</b> Available upon request from the hospital facility  |   |     |    |
|     | c   |   |     |    |
| 6   | If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)  |   |     |    |
|     | a Adoption of an implementation strategy to address the health needs of the hospital facility's community   |   |     |    |
|     | <b>b</b> Execution of the implementation strategy   |   |     |    |
|     | c Development of a community-wide community benefit plan for the facility   |   |     |    |
|     | d Participation in community-wide community benefit plan  |   |     |    |
|     | e Inclusion of a community benefit section in operational plans   |   |     |    |
|     | f Adoption of a budget for provision of services that address the needs identified in the CHNA  |   |     |    |
|     | Prioritization of health needs in the community   |   |     |    |
|     | h Prioritization of services that the hospital facility will undertake to meet health needs in its community  |   |     |    |
|     | i Other (describe in Part VI)   |   |     |    |
| 7   | Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No,"   |   |     |    |
| •   | explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs   | 7 |     |    |
| Fin | ancial Assistance Policy  |   |     |    |
|     | Did the hospital facility have in place during the tax year a written financial assistance policy that  |   |     |    |
| 8   | Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?   | 8 | Yes |    |
|     | Used federal poverty guidelines (FPG) to determine eligibility for providing free care?   | 9 | Yes |    |
|     | If "Yes," indicate the FPG family income limit for eligibility for free care 175 00000000000%   |   |     |    |
|     | If "No," explain in Part VI the criteria the hospital facility used   |   |     |    |

| P   | art V Facility Information (continued)  |    |     |    |
|-----|---|----|-----|----|
|     |   |    | Yes | No |
| 10  | Used FPG to determine eligibility for providing discounted care?  | 10 | Yes |    |
|     | If "Yes," indicate the FPG family income limit for eligibility for discounted care 225 000000000000% If "No," explain in Part VI the criteria the hospital facility used  |    |     |    |
| 11  | Explained the basis for calculating amounts charged to patients?  | 11 | Yes |    |
|     | If "Yes," indicate the factors used in determining such amounts (check all that apply)  |    |     |    |
|     | a 🔽 Income level  |    |     |    |
|     | <b>b</b> 🔽 Asset level  |    |     |    |
|     | c 🔽 Medical indigency   |    |     |    |
|     | d 🔽 Insurance status  |    |     |    |
|     | e Uninsured discount  |    |     |    |
|     | f Medicaid/Medicare   |    |     |    |
|     | g 🔽 State regulation  |    |     |    |
|     | h Other (describe in Part VI)   |    |     |    |
| 12  | Explained the method for applying for financial assistance?   | 12 | Yes |    |
|     | Included measures to publicize the policy within the community served by the hospital facility?   | 13 | Yes |    |
|     | If "Yes," indicate how the hospital facility publicized the policy (check all that apply)   | 15 | 103 |    |
|     | The policy was posted at all times on the hospital facility's web site  |    |     |    |
|     | b  The policy was attached to all billing invoices  |    |     |    |
|     | c  The policy was posted in the hospital facility's emergency rooms or waiting rooms  |    |     |    |
|     |   |    |     |    |
|     |   |    |     |    |
|     |   |    |     |    |
|     |   |    |     |    |
| D:1 | g Other (describe in Part VI)   |    |     |    |
|     | <b>ling and Collections</b><br>Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial  | Т  |     |    |
| 17  | assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?   | 14 | Yes |    |
| 15  | Check all of the following collection actions against an individual that were permitted under the hospital facility's   |    |     |    |
|     | policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's   |    |     |    |
|     | FAP  a  Reporting to credit agency  |    |     |    |
|     | <del>_</del>  |    |     |    |
|     | b Lawsuits  |    |     |    |
|     | c V Liens on residences   |    |     |    |
|     | d Body attachments or arrests   |    |     |    |
|     | e Other similar actions (describe in Part VI)   |    |     |    |
| 16  | Did the hospital facility or an authorized third party perform any of the following actions during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP? | 16 | Yes |    |
|     | If "Yes," check all actions in which the hospital facility or a third party engaged   | 10 | 103 |    |
|     | a Reporting to credit agency  |    |     |    |
|     | b Lawsuits  |    |     |    |
|     | c V Liens on residences   |    |     |    |
|     | d Body attachments  |    |     |    |
|     |   |    |     |    |
| 17  | e Other similar actions (describe in Part VI)   |    |     |    |
| 1/  | Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)  |    |     |    |
|     | a V Notified patients of the financial assistance policy upon admission   |    |     |    |
|     | b  Notified patients of the financial assistance policy prior to discharge  |    |     |    |
|     | Notified patients of the financial assistance policy in communications with the patients regarding the patients' bills  |    |     |    |
|     | d 🔽 Documented its determination of whether patients were eligible for financial assistance under the hospital  |    |     |    |
|     | facility's financial assistance policy  |    |     |    |
|     | e C Other (describe in Part VI)   | 1  | 1   |    |

If "Yes," explain in Part VI

provided to that patient?

. . . . . . . . . . . . . . . . . . . .

20

21

Νo

Νo

## Part V Facility Information (continued) Policy Relating to Emergency Medical Care Yes 18 Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals **18** | Yes If "No," indicate why a ☐ The hospital facility did not provide care for any emergency medical conditions **b** The hospital facility's policy was not in writing The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI **d** Other (describe in Part VI) Individuals Eligible for Financial Assistance 19 Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAPeligible individuals for emergency or other medically necessary care The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged b The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged c The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged **d** Other (describe in Part VI)

20 Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care? . . . . . . . . . . . .

21 Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services

If "Yes," explain in Part VI Schedule H (Form 990) 2011

| ichedule H (Fo | rm 990 | 2011) |
|----------------|--------|-------|
|----------------|--------|-------|

Page **7** 

| Dort V | Facility | Information | (continued)  |
|--------|----------|-------------|--------------|
| Part V | racility | information | i continuea) |

Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size from largest to smallest)

| Но  | w many non-hospital facilities did the organization     | operate during the tax year?3  |
|-----|---|--|
| Mai | me and address  | Type of Facility (Describe)  |
| 1   | MaineGeneral Rehabilitation & Nursing                   | Long-term care and residential care facility   |
| -   | 37 Graybırch Drıve                                      |  |
| _   | Augusta, ME 04330                                       | Debugger to the community of the communi |
| 2   | MaineGeneral Retirement Community 60 Balsam Drive Ste 1 | Retirement community   |
|     | Hallowell, ME 04347                                     |  |
| 3   | HealthReach Network                                     | Homecare, hospice, behavioral health and substance abuse   |
|     | 10 Water Street   | facilities   |
|     | Waterville, ME 04901                                    |  |
| 4   |   |  |
| 5   |   |  |
| 6   |   |  |
| 7   |   |  |
| 8   |   |  |
| 9   |   |  |
| 10  | <u> </u>  |  |

Schedule H (Form 990) 2011

## Part VI Supplemental Information

Complete this part to provide the following information

- Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part III, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 9, 10, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21
- 2 **Community health needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any community health needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | Part I, Line 7 Charity care is measured based on services provided at established rates, and is included in net patient service revenues. Costs and expenses incurred in providing these services are included in operating expenses. Charges for services rendered to individuals from whom payment is expected and ultimately not received are written off and included as an operating expense as part of the provision for bad debts. The organization's Bad Debt expense cost is calculated using a ratio of total patient related expense over gross charges. This is applied to total provision for bad debts, which is recorded at gross charges. |

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011 Page **8** 

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | Part I, Line 7, Column (f) The Bad Debt expense included on Form 990, Part IX, Line 25, Column (A), but subtracted for purposes of calculating the percentage in this column is \$ 23071362 |

Schedule H (Form 990) 2011

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | Part II MaineGeneral Health and Affiliates offers a variety of classes and community health outreach events to support and build our community Such events range from cancer survivor classes and support groups, breastfeeding classes, sibling classes, a safe babysitter program and parenting education The organization provides a wide range of programs to support a healthy and well educated community throughout all ages and health care situations. The organization offers diabetes care and smoking cessation classes, along with support groups for area individuals with a variety of health problems including Alzheimer's disease, bariatric surgery needs, brain injury, stroke and hospice. Space is provided free of charge and in some cases the support groups are managed and staffed by MaineGeneral employees. |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | Part III, Line 4 Charges for services rendered to individuals from whom payment is expected and ultimately not received are written off and included as an operating expense as part of the provision for bad debts. The organization's bad debt expense is calculated using a ratio of total expenses over gross charges. This is applied to total provision for bad debts which is recorded at gross charges. |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | Part III, Line 8 The shortfall above reflects the amount of unreimbursed cost the organization funded to benefit the health of the community The organization's Medicare allowable cost of care is calculated using a ratio of total expenses over gross charges This is applied to total expenses and adjusted by actual Medicare payor mix percentage |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | Part III, Line 9b In accordance with the Affordable Care Act and the IRS 990 rules, individuals, once identified as eligible for the Organization's uncompensated care program, will be billed no more than the amount generally billed ie the best, or an average of the three best, negotiated commercial rates or Medicare rates for emergency and other medically necessary services |

| Identifier                  | ReturnReference | Explanation  |
|-----------------------------|-----------------|--|
| MaineGeneral Medical Center |                 | Part V, Section B, Line 19d MaineGeneral Medical Center charges the same gross charge rates for all services provided, regardless of payment source. If patients are uninsured we will make every effort to assist them in filling out the paperwork for qualification to the MaineCare system. If they do not qualify for MaineCare we will help them to apply for our charity care program. If they do not qualify for either MaineCare or charity care we do provide payment plans to pay over time and discounts for complete payment of their bill. |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | Part VI, Line 2 OneMaine Health, a collaboration between Eastern Maine Healthcare Systems, MaineGeneral Health and MaineHealth, released Maine's first comprehensive, statewide community health needs assessment in April 2011 The community health needs assessment examined health status, use of health services, access and barriers to care and other factors affecting the health of Maine people MaineGeneral Health and Affiliates has used the community health needs assessment to support the need for continuing initiatives that it has provided over the past several years in specific healthcare areas and has, as necessary, expanded its focus to other areas of community health need |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
| Identifier |                 | Part VI, Line 3 For inpatient stays, the Medical Center Patient Registration Department provides a written notice regarding the availability of the uncompensated services program to inpatients upon admission or, in the case of an emergency, before discharge In those rare cases where the notice was not given to the patient at admission or upon discharge due to unavoidable circumstances, a charity care notice was sent with the initial patient bill. All outpatient departments including provider based practices provide patients access to the written notice of the availability of the uncompensated services program at the time of service. Initial patient bills include a notification to patients on the availability of the uncompensated services program. Subsequent patient billings also include notices to patients about the availability of the program During this process, if it appears that a patient is qualified for the government programs, the program application is provided to the patient and a patient financial services representative provides any assistance required in educating the patient on properly preparing the application Current income guidelines are displayed in all business offices, main patient registration areas and emergency departments. The posted guidelines are updated annually based on changes in the federal poverty |
|            |                 | guidelines The Hospital makes all reasonable efforts to communicate the contents of the income guidelines to persons that it has reason to believe cannot read the notice   |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | Part VI, Line 4 The Medical Center's primary service area includes Kennebec County, with Augusta and Waterville making up the largest portion of the population The service area also includes parts of Waldo, Lincoln, Somerset and Sagadahoc counties 86% of residents have a family physician 16% of the population is self-insured or uninsured 15% of the population is over 65 and 21% of the population is under 18 |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | Part VI, Line 5 MaineGeneral Health and Affiliates supports the health of the community by being involved with several of the non-profit organizations in the area Several of our staff serve on the board of directors of these organizations, as well as volunteer their time in other capacities for local non-profit organizations. Our staff also commit their time to serving in several health care leadership organizations. They provide their knowledge and experience to promote higher quality health care throughout our community. |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | Part VI, Line 6 MaineGeneral Health and Affiliates includes MaineGeneral Medical Center, which provides a wide variety of hospital, primary care, specialty care and emergency care services to the community. HealthReach Network, which provides homecare, hospice, behavioral health and substance abuse services MaineGeneral Rehabilitation and Nursing Care, which provides long term, skilled nursing and residential care services. It also provides Alzheimer's residential care and Alzheimer's day care services MaineGeneral Retirement. Community, which provides independent and assisted living services, as well as an Alzheimer's care unit All of the affiliates provide care regardless of an individual's ability to pay |

| Identifier                | ReturnReference | Explanation |
|---------------------------|-----------------|-------------|
| Reports Filed With States | Part VI, Line 7 | ME          |

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Schedule I

(Form 990)

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047

DLN: 93493119000013

Department of the Treasury ► Attach to Form 990 **Inspection** Internal Revenue Service Name of the organization Employer identification number MaineGeneral Health and Affiliates 32-0265031 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code (d) Amount of cash (f) Method of (a) Description of (h) Purpose of grant (e) A mount of nonorganization section grant valuation non-cash assistance or assistance cash ıf applicable (book, FMV, or government assistance appraisal, other)

| art III | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, | Part IV, line 22. |
|---------|---|-------------------|
|         | Use Schedule I-1 (Form 990) if additional space is needed.  |                   |

| (a)Type of grant or assistance | ( <b>b)</b> Number of recipients | <b>(c)</b> A mount of<br>cash grant | (d)A mount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|----------------------------------|-------------------------------------|-----------------------------------|--|---------------------------------------|
| (1) Educational Scholarships   | 3                                | 5,755                               | 0                                 |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier                                    | Return Reference | Explanation   |
|---|------------------|---|
| Procedure for Monitoring<br>Grants in the U S | Part I, Line 2   | Schedule I, Part I, Line 2 MaineGeneral Health offers several different types of scholarships, which are awarded based on requirements established by the donors funding the scholarships. Any individual in MaineGeneral Health's service area may apply for a scholarship by completing a required application, including school transcripts, a statement of need, financial disclosures, and other information. The majority of these scholarships are offered to students pursuing a career in nursing or another healthcare related field of study. Before scholarship funds are disbursed to a student, the student must provide documented evidence of the successful completion of the required coursework at the end of each term. MaineGeneral Health retains complete files for each scholarship award as substantiation of the amount of scholarship funding for each individual. |

DLN: 93493119000013

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

**Compensation Information** For certain Officers, Directors, Trustees, Key Employees, and Highest

**Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

|        | t <b>he organization</b><br>al Health and Affiliates | Employer identification nur | nber |   |
|--------|--|-----------------------------|------|---|
|        |  | 32-0265031                  |      |   |
| Part I | Questions Regarding Compensation                     |                             |      |   |
|        |  |                             | Yes  | N |

|    |   |          |  |          | res | 11/0 |
|----|---|----------|--|----------|-----|------|
| 1a | Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part III       |          |  |          |     |      |
|    | First-class or charter travel   | Ē        | Housing allowance or residence for personal use              |          |     |      |
|    | Travel for companions   |          | Payments for business use of personal residence              |          |     |      |
|    | ▼ Tax idemnification and gross-up payments  |          | Health or social club dues or initiation fees                |          |     |      |
|    | Discretionary spending account  | $\Gamma$ | Personal services (e g , maid, chauffeur, chef)              |          |     |      |
|    |   |          |  |          |     |      |
| b  | If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses described. |          |  | 1b       | Yes |      |
| 2  | Did the organization require substantiation prior to reofficers, directors, trustees, and the CEO/Executive     |          |  | 2        | Yes |      |
| 3  | Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the   |          | y  |          |     |      |
|    | Compensation committee  |          | Written employment contract                                  |          |     |      |
|    | Independent compensation consultant   | <u> </u> | Compensation survey or study                                 |          |     |      |
|    | Form 990 of other organizations   |          | Approval by the board or compensation committee              |          |     |      |
| 4  | During the year, did any person listed in Form 990, For a related organization                                  | Part VII | , Section A, line 1a with respect to the filing organization |          |     |      |
| а  | Receive a severance payment or change-of-control  | pavmen   | ıt?  | 4a       |     | No   |
| b  | Participate in, or receive payment from, a supplement   |          |  | 4b       |     | No   |
| c  | Participate in, or receive payment from, an equity-ba   |          |  | 4c       |     | No   |
| Ī  | If "Yes" to any of lines 4a-c, list the persons and pro   |          |  | <u> </u> |     |      |
|    | ,   |          |  |          |     |      |
|    | Only 501(c)(3) and 501(c)(4) organizations only mu  | st com   | olete lines 5-9.   |          |     |      |
| 5  | For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of                 | lıne 1a, | did the organization pay or accrue any                       |          |     |      |
| а  | The organization?   |          |  | 5a       |     | No   |
| ь  | Any related organization?   |          |  | 5b       |     | No   |
|    | If "Yes," to line 5a or 5b, describe in Part III  |          |  |          |     |      |
| 6  | For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of             | lıne 1a, | did the organization pay or accrue any                       |          |     |      |
| а  | The organization?   |          |  | 6a       |     | No   |
| b  | Any related organization?   |          |  | 6b       |     | No   |
|    | If "Yes," to line 6a or 6b, describe in Part III  |          |  |          |     |      |
| 7  | For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," d       |          |  | 7        | Yes |      |
| 8  | Were any amounts reported in Form 990, Part VII, p  | aid or a | ccured pursuant to a contract that was                       |          |     |      |
|    | subject to the initial contract exception described in  |          |  |          |     |      |
|    | ın Part III   |          |  | 8        |     | No   |
| 9  | If "Yes" to line 8, did the organization also follow the section 53 4958-6(c)?                                  | rebutt   | able presumption procedure described in Regulations          | 9        |     |      |

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name                      |             | <b>(B)</b> Breakdown of  | W-2 and/or 1099-MI                        | SC compensation                           | (C) Retirement and             | ( <b>D)</b> Nontaxable | (E) Total of columns | (F) Compensation                                |  |
|-------------------------------|-------------|--------------------------|---|---|--------------------------------|------------------------|----------------------|---|--|
|                               |             | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits               | (B)(ı)-(D)           | reported in prior<br>Form 990 or<br>Form 990-EZ |  |
| (1) Douglas Boyink MD         | (I)<br>(II) | 244,739<br>0             | 19,020<br>0                               | 2,658<br>0                                | 20,137<br>0                    | 8,618<br>0             | 295,172<br>0         | (   |  |
| (2) Scott Bullock             | (I)<br>(II) | 0<br>457,537             | 0<br>25,000                               | 0<br>119,430                              | 0<br>202,970                   | 0<br>20,957            | 0<br>825,894         | (   |  |
| (3) Charles Hays              | (I)<br>(II) | 0<br>306,513             | 0   | 0<br>5,690                                | 0<br>13,475                    | 0<br>3,399             | 0<br>329,077         | (   |  |
| (4) Nona Boyink               | (I)<br>(II) | 173,400<br>0             | 0   | 9,496<br>0                                | 9,128<br>0                     | 16,127<br>0            | 208,151              | (   |  |
| (5) Thomas Keating MD         | (I)<br>(II) | 195,759<br>0             | 0   | 820<br>0                                  | 10,767<br>0                    | 20,919                 | 228,265              | (   |  |
| (6) Reynerio Sepe<br>Lanoy MD | (I)<br>(II) | 199,608<br>0             | 18,333<br>0                               | 4,081<br>0                                | 7,409<br>0                     | 22,680<br>0            | 252,111              | (   |  |
| (7) Rebecca Colwell           | (I)<br>(II) | 129,009<br>0             | 0   | 619<br>0                                  | 6,996<br>0                     | 15,128<br>0            | 151,752<br>0         | (   |  |
| (8) Michael Koziol            | (I)<br>(II) | 0<br>281,997             | 0   | 0<br>1,200                                | 0<br>10,625                    | 0<br>8,482             | 302,304              | (   |  |
| (9) Anthony Mancini<br>MD     | (I)<br>(II) | 270,400<br>0             | 702,690<br>0                              | 610                                       | 15,473<br>0                    | 29,590                 |                      |   |  |
| (10) Jose Ramırez MD          | (I)<br>(II) | 300,019<br>0             | 331,910<br>0                              | 1,295<br>0                                | 16,797<br>0                    | 22,650<br>0            | 672,671<br>0         | (   |  |
| (11) Marc Golden MD           | (I)<br>(II) | 400,005                  | 210,305<br>0                              | 897<br>0                                  | 17,434<br>0                    | 21,543<br>0            | 650,184              | (   |  |
| (12) Bruce Gomberg<br>MD      | (I)<br>(II) | 434,054<br>0             | 161,060                                   | 11,908                                    | 18,512<br>0                    | 19,063                 | 644,597              | (   |  |
| (13) John Thaller MD          | (I)<br>(II) | 359,258<br>0             | 142,843                                   | 13,200                                    | 19,231<br>0                    | 19,964                 | 554,496<br>0         | (   |  |
|                               |             |                          |   |   |                                |                        |                      |   |  |
|                               | $\perp$     |                          |   |   |                                |                        |                      |   |  |
|                               |             |                          |   |   |                                |                        |                      |   |  |

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Identifier | Return<br>Reference | Explanation   |
|------------|---------------------|---|
|            | Part I, Line 1a     | Tax Gross-up Payments Nona Boyink \$9,496 Treated as taxable compensation Rebecca Colwell 619 Treated as taxable compensation |
|            | Part I, Line 7      | A portion of compensation is at risk and variable and is based on the quality of job performance                              |

Schedule K

**Supplemental Information on Tax Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a, Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493119000013

Open to Public **Inspection** 

Internal Revenue Service Name of the organization

Department of the Treasury

(Form 990)

MaineGeneral Health and Affiliates

Employer identification number 32-0265031

|    |   |                       |                    |                 |                    |       |       |   |              | 3              | 2-026  | 5031    |                     |     |                |
|----|---|-----------------------|--------------------|-----------------|--------------------|-------|-------|---|--------------|----------------|--------|---------|---------------------|-----|----------------|
| Pä | art I Bond Issues   |                       |                    |                 |                    |       |       |   |              |                |        |         |                     |     |                |
|    | (a) Issuer Name   | (b) Issuer EIN        | (c) CUSIP #        | (d) Date Issued | <b>(e)</b> Issue I | Price | (f)   | <b>)</b> Descriptior  | of Purpose   | ( <b>g)</b> De | feased | Beh     | On<br>alf of<br>uer |     | Pool<br>ancing |
|    |   |                       |                    |                 |                    |       |       |   |              | Yes            | No     | Yes     | No                  | Yes | No             |
| A  | Maine Health and Higher<br>Education Facilities Authority | 01-0314384            | 560425PZ7          | 10-16-2003      | 36,54              | 0,048 | and H | Refinance 1993 Maine Health<br>and Higher Education Facilities<br>Authority Bonds |              |                | X      |         | x                   |     | x              |
| В  | Maine Health and Higher<br>Education Facilities Authority | 01-0314384            | 560425XD7          | 02-02-2006      | 53,80              | 3,882 | renov | Build Cancer Center and enovate emergency rooms in Augusta and Waterville         |              |                | X      |         | х                   |     | x              |
| c  | Maine Health and Higher<br>Education Facilities Authority | 01-0314384            | 560425V72          | 08-11-2011      | 280,81             | 2,878 |       | a New Regio<br>orth Augusta   | nal Hospital |                | Х      |         | Х                   |     | Х              |
| Pa | rt III Proceeds   | •                     |                    | •               | •                  |       |       |   |              |                |        | •       |                     |     | •              |
|    |   |                       |                    |                 |                    | A     |       |   | В            |                | С      |         |                     | D   |                |
| 1  | A mount of bonds retired                                  |                       |                    |                 |                    |       |       |   |              |                |        |         |                     |     |                |
| _2 | A mount of bonds defeased                                 |                       |                    |                 |                    |       |       |   |              |                |        |         |                     |     |                |
| _3 | Total proceeds of issue                                   |                       |                    |                 |                    | 7,798 | 8,275 |   | 44,329,813   |                | 280,   | 812,878 | 3                   |     |                |
| 4  | Gross proceeds in reserve fu                              |                       |                    |                 |                    | 763   | 3,994 |   | 5,703,670    |                | 58,    | 300,712 | 2                   |     |                |
| 5  | Capitalized interest from proc                            |                       |                    |                 |                    |       |       |   |              |                | 47,    | 284,409 | 9                   |     |                |
| 6  | Proceeds in refunding escrow                              |                       |                    |                 |                    | 7,902 | 2,567 |   |              |                |        |         |                     |     |                |
| 7  | Issuance costs from proceed                               |                       |                    |                 |                    | 122   | 2,678 |   | 274,637      |                |        |         |                     |     |                |
| 8  | Credit enhancement from pro                               |                       |                    |                 |                    |       |       |   |              |                |        |         |                     |     |                |
| 9  | Working capital expenditures                              | from proceeds         |                    |                 |                    |       |       |   | 3,094,733    |                |        |         |                     |     |                |
| 10 | Capital expenditures from pro                             | oceeds                |                    |                 |                    |       |       |   | 35,021,485   |                | 82,    | 018,584 | 1                   |     |                |
| 11 | Other spent proceeds                                      |                       |                    |                 |                    |       |       |   |              |                |        |         |                     |     |                |
| 12 | Other unspent proceeds                                    |                       |                    |                 |                    |       |       |   |              |                | 136,   | 287,845 | 5                   |     |                |
| 13 | Year of substantial completio                             | n                     |                    |                 |                    |       |       | 20  | 08           |                |        |         |                     |     |                |
|    |   |                       |                    |                 | Yes                | N     | lo    | Yes   | No           | Yes            |        | No      | Yes                 |     | No             |
| 14 | Were the bonds issued as pai                              | rt of a current refun | ding issue?        |                 |                    | x     | <     |   | x            |                |        | Χ       |                     |     |                |
| 15 | Were the bonds issued as pai                              | rt of an advance ref  | unding issue?      |                 | Х                  |       |       |   | Х            |                |        | Χ       |                     |     |                |
| 16 | Has the final allocation of pro                           | ceeds been made?      |                    |                 |                    | ×     | <     |   | Х            |                |        | Х       |                     |     |                |
| 17 | Does the organization mainta allocation of proceeds?      | ın adequate books     | and records to sup | pport the final | Х                  |       |       | Х   |              | Х              |        |         |                     |     |                |
| Pa | rt IIII Private Business l                                | Use                   |                    |                 |                    |       |       |   |              |                | •      |         |                     | •   |                |
|    |   |                       |                    |                 |                    | Α     |       |   | В            |                | C      |         | 1                   | D   |                |
| ı  |   |                       |                    |                 | Yes                | N     | lo    | Yes   | No           | Yes            |        | No      | Yes                 |     | No             |

property financed by tax-exempt bonds?

financed property?

Was the organization a partner in a partnership, or a member of an LLC, which owned

Are there any lease arrangements that may result in private business use of bond-

Χ

Χ

Χ

Χ

Χ

Total of lines 4 and 5

7

| Par | t IIII Private Business Use (Continued)  |     |         |     |         |     |    |     |    |
|-----|--|-----|---------|-----|---------|-----|----|-----|----|
|     |  | -   | 4       |     | В       |     | С  | ı   | D  |
|     |  | Yes | No      | Yes | No      | Yes | No | Yes | No |
| 3a  | Are there any management or service contracts that may result in private business use?   |     | х       |     | x       |     | ×  |     |    |
| b   | If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property? |     |         |     |         |     |    |     |    |
| С   | Are there any research agreements that may result in private business use of bond-financed property?   |     | х       |     | х       |     | х  |     |    |
| d   | If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?             |     |         |     |         |     |    |     |    |
| 4   | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government                    |     | 0 %     |     | 0 260 % |     | •  |     | •  |
| 5   | Enter the percentage of financed property used in a private business use as a result of  |     | 2 470 % |     |         |     |    |     |    |

| Pa          | rt IV Arbitrage  |     |    |     |    |     |    |     |    |
|-------------|--|-----|----|-----|----|-----|----|-----|----|
|             |  | А   |    | В   |    | С   |    | D   | ı  |
|             |  | Yes | No | Yes | No | Yes | No | Yes | No |
| 1           | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue? | X   |    |     | х  |     | Х  |     |    |
| <del></del> | Is the bond issue a variable rate issue?   |     | V  |     | v  |     | V  |     |    |

Χ

2 470 %

0 260 %

Χ

Х

| 2  | Is the bond issue a variable rate issue?   |             | Х        |             | х         |             | ×         |  |
|----|--|-------------|----------|-------------|-----------|-------------|-----------|--|
| 3a | Has the organization or the governmental issuer entered into a hedge with respect to the bond issue? |             | ×        |             | х         |             | х         |  |
| b  | Name of provider   |             |          |             |           |             |           |  |
| С  | Term of hedge  |             |          |             |           |             |           |  |
| d  | Was the hedge superintegrated?   |             |          |             |           |             |           |  |
| e  | Was a hedge terminated?  |             |          |             |           |             |           |  |
| 4a | Were gross proceeds invested in a GIC?   | Х           |          | Х           |           | ×           |           |  |
| ь  | Name of provider   | FSA         |          | FSA         |           | Natixis     |           |  |
| С  | Term of GIC  | 7012023 000 | 00000000 | 7012035 000 | 000000000 | 7012041 000 | 000000000 |  |
| d  | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?          |             | х        |             | х         |             | Х         |  |
| 5  | Were any gross proceeds invested beyond an available temporary period?                               |             | Х        |             | Х         |             | Х         |  |

### Part V Procedures To Undertake Corrective Action

Did the bond issue qualify for an exception to rebate?

501(c)(3) organization, or a state or local government

post-issuance compliance of its tax-exempt bond liabilities?

Has the organization adopted management practices and procedures to ensure the

Χ

Х

### Part VI Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier Return Reference Explanation

Χ

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OMB No 1545-0047

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

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| Name of the organization  MaineGeneral Health and Affiliates |              |             |              |               |                                  |                       | E              | mployer i      | dent if ica | tion numb  | er      |
|--|--------------|-------------|--------------|---------------|----------------------------------|-----------------------|----------------|----------------|-------------|------------|---------|
|  |              |             |              |               |                                  |                       | 3              | 2-02650        | 31          |            |         |
| Part I Excess Benefit Tra                                    |              |             |              |               |                                  |                       |                |                |             |            |         |
| Complete if the organizat                                    | ion ans      | wered "     | Yes" on Fori | m 990, i<br>T | art IV, line 25a o               | or 25b, c             | or Form        | 990-EZ,        | Part V, I   | ine 40b    | (c)     |
| 1 (a) Name of disq   | ualıfıed     | person      |              |               | <b>(b)</b> Desc                  | ription               | of trans       | action         |             | Cor        | rected? |
|  |              |             |              |               |                                  |                       |                |                |             | Yes        | No      |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
| _  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
| 2 Enter the amount of tax impos<br>section 4958              | ed on tl     | he organ    |              | agers or      |                                  |                       | _              | /ear unde<br>▶ | r<br>· \$   |            |         |
| 3 Enter the amount of tax, if any                            | , on line    | e 2, abo    | ve, reimburs | ed by th      | e organization .                 |                       |                | 🕨              | \$          |            |         |
| Part II Loans to and/or                                      |              | Totous      | stad Dave    |               |                                  |                       |                |                |             |            |         |
| <b>Part II</b> Loans to and/or Complete if the organi        |              |             |              |               | ). Part IV. line 26.             | . or Forr             | n 990-l        | EZ. Part V     | . line 38   | a          |         |
|  |              | oan to      |              |               |                                  |                       |                | (f)            |             |            |         |
| (a) Name of interested person and                            |              | m the       | (c)0 rig     | jinal         | (d)Dalamaa dua                   | <b>(e)</b> 1<br>defau |                | A pprov        |             | (g)Writ    |         |
| purpose  | organı       | ization?    | principal a  | amount        | (d)Balance due                   | ueiau                 | 10.            | commit         |             | agreeme    |         |
|  | То           | From        |              |               |                                  | Yes                   | No             | Yes            | No          | Yes        | No      |
|  |              |             |              |               |                                  |                       |                | _              |             |            |         |
|  | <del> </del> |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       | 1              |                |             |            |         |
|  | +            |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
| Total  | <del></del>  | <del></del> |              | <b>▶</b> \$   | •                                |                       | <u> </u>       |                |             |            |         |
| Part IIII Grants or Assista                                  |              |             |              |               |                                  |                       |                | •              |             | •          |         |
| Complete if the orga   | ınızatıd     |             |              |               |                                  |                       | 27.            |                |             |            |         |
| (a) Name of interested pers                                  | on           | (           | •            | •             | een interested per<br>ganization | son                   | <b>(c)</b> A n | nount of g     | rant or ty  | pe of assı | stance  |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |
|  |              |             |              |               |                                  |                       |                |                |             |            |         |

Schedule L (Form 990 or 990-EZ) 2011

## Part IV Business Transactions Involving Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| Complete if the organization  | on answered "Yes" on   | Form 990, Part IV, Iir     | ne 28a, 28b, or 28c.              |        |                               |
|-------------------------------|--|----------------------------|-----------------------------------|--------|-------------------------------|
| (a) Name of interested person | (b) Relationship<br>between interested<br>person and the                           | (c) A mount of transaction | (d) Description of transaction    | organi | aring of<br>zation's<br>nues? |
|                               | organization   |                            |                                   | Yes    | No                            |
| (1) Waterville Pediatrics     | Professional<br>Corporation with over<br>5% interest owned by<br>Charles Danielson | 229,570                    | Payment for professional services |        | No                            |
| (2) Michelle Ayotte           | Employee of the<br>Organization and<br>daughter of Conrad<br>Ayotte                | 13,274                     | Employee compensation             |        | No                            |
| (3) Megan Gasbarrone          | Employee of the<br>Organization and<br>daughter of William<br>Sprague              | 39,847                     | Employee compensation             |        | No                            |
| (4) H Winston Kipp            | Employee of the<br>Organization and<br>husband of Christine<br>Kipp                | 74,850                     | Employee compensation             |        | No                            |
| (5) Charles Calkins           | Employee of the<br>Organization and<br>husband of Stephanie<br>Calkins             | 17,766                     | Employee compensation             |        | No                            |
|                               |  |                            |                                   |        |                               |

### **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier | Return Reference | Explanation

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OMB No 1545-0047

**SCHEDULE M** (Form 990)

**NonCash Contributions** 

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Department of the Treasury Internal Revenue Service

Name of the organization

MaineGeneral Health and Affiliates

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**Employer identification number** 

| Da  | rt I Types of Property                                  |                                  |  |   | 32-0265031                                 |        |     |     |
|-----|---|----------------------------------|--|---|--|--------|-----|-----|
| - C | Types of Property                                       | (a)<br>Check<br>If<br>applicable | (b)<br>Number of Contributions<br>or items contributed | (c) Contribution amounts reported on Form 990, Part VIII, line 1g | ( <b>d</b><br>Method of de<br>contribution | etermi | _   |     |
| 1   | Art—Works of art  |                                  |  |   |  |        |     |     |
| 2   | Art—Historical treasures .                              |                                  |  |   |  |        |     |     |
| 3   | Art—Fractional Interests                                |                                  |  |   |  |        |     |     |
| 4   | Books and publications                                  |                                  |  |   |  |        |     |     |
| 5   | Clothing and household goods                            |                                  |  |   |  |        |     |     |
| 6   | Cars and other vehicles                                 |                                  |  |   |  |        |     |     |
| 7   | Boats and planes  |                                  |  |   |  |        |     |     |
|     | Intellectual property                                   |                                  |  |   |  |        |     |     |
|     | Securities—Publicly traded .                            | X                                | 20   | 64,255  | Fair Market Value                          |        |     |     |
|     | Securities—Closely held stock .                         |                                  |  |   |  |        |     |     |
| 11  | Securities—Partnership, LLC, or trust interests         |                                  |  |   |  |        |     |     |
| 12  | Securities—Miscellaneous                                |                                  |  |   |  |        |     |     |
| 13  | Qualified conservation contribution—Historic structures |                                  |  |   |  |        |     |     |
| 14  | Qualified conservation contribution—Other               |                                  |  |   |  |        |     |     |
| 15  | Real estate—Residential .                               | Х                                | 1  | 166,614   | Sales Price                                |        |     |     |
| 16  | Real estate—Commercial                                  |                                  |  |   |  |        |     |     |
| 17  | Real estate—Other                                       |                                  |  |   |  |        |     |     |
| 18  | Collectibles  |                                  |  |   |  |        |     |     |
| 19  | Food inventory  |                                  |  |   |  |        |     |     |
| 20  | Drugs and medical supplies .                            |                                  |  |   |  |        |     |     |
|     | Taxidermy   |                                  |  |   |  |        |     |     |
|     | Historical artifacts                                    |                                  |  |   |  |        |     |     |
|     | Scientific specimens                                    |                                  |  |   |  |        |     |     |
| 24  | Archeological artifacts Power Wheel                     |                                  |  |   |  |        |     |     |
| 25  | Other (Chair )  | l x                              | 1  | 1.700   | Fair Market Value                          |        |     |     |
|     | Other ► (Computer )                                     | X                                | 1  | •   | Fair Market Value                          |        |     |     |
|     | Lingraphica<br>Speach                                   |                                  |  |   |  |        |     |     |
| 27  | Other ► ( Device )                                      | Х                                | 1  | 5,050   | faır Market Value                          |        |     |     |
| 28  | Other► ()   |                                  |  |   |  |        |     |     |
| 29  | Number of Forms 8283 received                           |                                  |  |   | 29   |        |     | 1   |
|     | for which the organization compl                        | eted Form 8                      | 3283, Part IV, Donee Ackn                              | owledgement   | 29   |        | Yes | No  |
| 30a | During the year, did the organiza                       | ation receiv                     | e by contribution any prope                            | rty reported in Part I, lines                                     | 1-28 that it                               |        | 165 | 140 |
|     | must hold for at least three year                       |                                  |  |   |  |        |     |     |
|     | for exempt purposes for the enti                        | re holding p                     | eriod?   |   |  | 30a    |     | No  |
| b   | If "Yes," describe the arrangeme                        | ent in Part 1                    | II   |   |  |        |     |     |
| 31  | Does the organization have a gif                        |                                  |  | eview of any non-standard   | contributions?                             | 31     | Yes |     |
| 32a | Does the organization hire or us                        | e third parti                    | es or related organizations                            | to solicit, process, or sell i                                    | non-cash                                   |        |     |     |
|     | contributions?  |                                  |  |   |  | 32a    | Yes |     |
| b   | If "Yes," describe in Part II                           |                                  |  |   |  |        |     |     |
| 33  | If the organization did not report                      | revenues i                       | n column (c) for a type of p                           | roperty for which column (a                                       | ) is checked,                              |        |     |     |
|     | describe in Part II                                     |                                  |  |   |  |        |     |     |

### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

| Identifier      | Return Reference | Explanation   |
|-----------------|------------------|---|
| Third Party Use |                  | MaineGeneral Health and Affiliates uses two investment brokers to receive and sell all stock gifts as soon as practicable |

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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

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| <b>J</b>                           | Employer identifi | cation number |
|------------------------------------|-------------------|---------------|
| MaineGeneral Health and Affiliates |                   |               |
|                                    | 32-0265031        |               |

| ldentifier              | Return<br>Reference         | Explanation   |
|-------------------------|-----------------------------|---|
| Doing<br>Business<br>As | Form 990,<br>Part I, Item C | DBA MaineGeneral Ear, Nose & Throat DBA MaineGeneral Employee Assistance Program DBA MaineGeneral Express Care DBA MaineGeneral Gastroenterology DBA MaineGeneral Health Plan Pharmacy DBA MaineGeneral Inpatient Detoxification DBA MaineGeneral Inpatient Psychiatric Treatment DBA MaineGeneral Intensive Outpatient Treatment DBA MaineGeneral Neurology DBA MaineGeneral Obstetrics and Gynecology DBA MaineGeneral Outpatient Psychiatry DBA MaineGeneral Residential Services DBA MaineGeneral Surgery DBA MaineGeneral Rehabilitation & Nursing Care at Graybirch DBA MaineGeneral Rehabilitation & Nursing Care at Glenridge DBA MaineGeneral Thoracic & Vascular Surgery DBA MaineGeneral Vascular & General Surgery DBA HealthReach Hospice DBA HealthReach Retired and Senior Volunteer Program DBA HealthReach Harm Reduction Program DBA Women, Infants and Children Nutrition Program DBA MaineGeneral Assertive Community Treatment DBA MaineGeneral Allergy & Asthma DBA MaineGeneral Hearing Evaluations & Hearing Aids DBA MaineGeneral Incontinence Program DBA MaineGeneral Kidney Care DBA MaineGeneral Midw ifery Services DBA MaineGeneral Occupational Therapy DBA MaineGeneral Physical Therapy DBA MaineGeneral Speech Therapy DBA MaineGeneral Sports Medicine DBA MaineGeneral Counseling Services |

| ldentifier                                | Return<br>Reference         | Explanation  |
|---|-----------------------------|--|
| Description of<br>Organization<br>Mission | Form 990, Part<br>I, Line 1 | MaineGeneral Health and Affiliate's mission is to enhance, every day, the health of the people of the greater Kennebec Valley region. Management follows this mission with a forward-looking vision of focusing on clinical excellence, customer satisfaction, financial stability and positively impacting the health of the community. |

| ldentifier  | Return<br>Reference | Explanation  |
|---|---------------------|--|
| Briefly Describe the<br>Organization's<br>Mission | •                   | MaineGeneral Health and Affiliate's mission is to enhance, every day, the health of the people of the greater Kennebec Valley region. Management follows this mission with a forward-looking vision of focusing on clinical excellence, customer satisfaction, financial stability and positively impacting the health of the community. |

| ldentifier                                 | Return<br>Reference | Explanation   |
|--|---------------------|---|
| Description Program Service Accomplishment | 4a                  | MaineGeneral Medical Center is a non-profit acute care hospital with facilities in both Augusta and Waterville, Maine, that provides comprehensive healthcare services to the community, regardless of a patient's ability to pay. Both campuses provide emergency and critical care, a full range of inpatient and outpatient surgical services, substance abuse and mental health services, cancer care, maternal, new born and child health services and inpatient and outpatient diagnostic services. In addition, the Jackman Region Health Center, in Northern Somerset County, which is a part of MaineGeneral Medical Center, provides physician office services and an 18-bed nursing home. During the fiscal year ending June 30, 2012. MaineGeneral Medical Center provided care for 11,194 inpatients, 4,416 inpatient and 25,125 outpatient surgeries, 914 births, 64,409 oncology procedures, 808,549 laboratory procedures, 139,144 diagnostic imaging procedures, and 98,857 emergency procedures. MaineGeneral Medical Center also provides physician care services through hospital based physician practices throughout Kennebec County. These physician practices include primary care as well as a wide variety of specialty services. During fiscal year 2012 the MaineGeneral Physician Practices provided 64,666 adult primary care visits, 28,145 pediatric primary care visits, 9,403 express care visits and 90,632 visits for various specialty care practices. |

| ldentifier  | Return<br>Reference               | Explanation   |
|---|-----------------------------------|---|
| Description of<br>Program Service<br>Accomplishment | Form 990,<br>Part III, Line<br>4b | HealthReach Network operates a homecare and hospice program throughout the Kennebec Valley and surrounding areas. During the fiscal year ending June 30, 2012, HealthReach Network provided 66,945 days of homecare services and 40,249 days of hospice care. The company also provides several community support programs for mental health and substance abuse treatment. HealthReach provided 8,086 service hours of outpatient counseling, 5,774 days of service through the men's and women's residential care programs, and 6,999 visits through the ACT program during the fiscal year ending June 30, 2012. |

| ldentifier  | Return<br>Reference               | Explanation  |
|---|-----------------------------------|--|
| Description of<br>Program Service<br>Accomplishment | Form 990,<br>Part III, Line<br>4c | MaineGeneral Rehabilitation and Nursing Care provides long-term care, assisted living, respite and day care services to the community, regardless of an individual's ability to pay. Graybirch and Glenridge nursing facilities in Augusta, Maine provided 83,298 days of skilled and residential care services to residents requiring long-term care services during the fiscal year ending June 30, 2012. The Alzheimer's Care Center in Gardiner, Maine provides residential care, respite, and day care services to residents with memory loss. The center provided 10,912 days of residential care services and 10,992 hours of service in the day care program during the fiscal year ending June 30, 2012. In addition, MaineGeneral Rehabilitation operates an early learning center that provides child care services to employees' children and provides assisted living services to residents living at the linn at City Hall in Augusta, Maine |

| ldentif | fier | Return Reference                     | Explanation   |
|---------|------|--------------------------------------|---|
|         |      | Form 990, Part VI, Section A, line 2 | Douglas Boyınk and Nona Boyınk have a family relationship |

| Identifier | Return<br>Reference                         | Explanation  |
|------------|---|--|
|            | Form 990, Part<br>VI, Section B,<br>Iine 11 | All Forms 990 and related attachments were reviewed by appropriate members of senior management, the Finance Committee, and the Board of Directors before the filings were sent to the Internal Revenue Service Final drafts of Forms 990 were available thirty days prior to the filing deadline in order to be formally reviewed by the Senior Vice President and Chief Financial Officer, the Compliance Officer, the entire senior management team, the Finance Committee, and the Board of Directors Forms 990 and related attachments were provided to and reviewed by the Finance Committee in March 2013 and by the Board of Directors in April 2013. In addition, both the Finance Committee and Board were provided formal education on the contents and layouts of Forms 990 and of organizational policies and procedures related to Form 990. |

| ldentifier | Return<br>Reference                             | Explanation   |
|------------|---|---|
|            | Form 990,<br>Part VI,<br>Section B,<br>Inne 12c | MaineGeneral Health and Affiliates' Conflict of Interest Policy requires disclosure of any actual or potential conflict of interest to the Board Chair Interested persons are prohibited from participating in the governing body's deliberations and decisions regarding any transactions when they have a conflict of interest. If the Board or Committee has reasonable cause to believe that a member has failed to disclose actual or possible conflicts of interest, the Board or Committee shall investigate and then determine by a majority vote whether a conflict of interest exists and whether the violation is grounds for removal from the Board or Committee There are formal records of these proceedings. In addition, each director, officer, and member of the Board is required to annually complete and sign a Conflict of Interest Disclosure Statement. Employees must disclose in writing to their supervisors any conflicts of interest prior to engaging in transactions or taking positions with MaineGeneral Health and Affiliates. In addition, these disclosures must be approved by the supervisor's manager or, as applicable, the Board Chair, in conjunction with the Human Resources Compliance Officer. If management has reasonable cause to believe that an employee has intentionally failed to disclose a conflict of interest, appropriate disciplinary or corrective action up to and including termination shall be taken. In addition, upon hire or promotion to a management position, all management employees shall complete a Conflict of Interest Disclosure Statement, which will be submitted to the Ethics and Compliance Department for review and reporting to the Chief Compliance Officer, who will record and report each validated conflict of interest to the Board |

| Identifier | Return<br>Reference                         | Explanation   |  |  |  |
|------------|---|---|--|--|--|
|            | Form 990, Part<br>VI, Section B,<br>line 15 | The Board of Directors is responsible for determining the compensation package for the Chief Executive Officer An independent compensation consultant advises the Board, using comparability data, expert compensation studies and other means. Paid executives who hold voting privileges may not vote or participate in discussions regarding their compensation. However, they may answer questions that will help the Board in its deliberations. For other officer and key employee positions, salary structures are developed and maintained based on national compensation data for healthcare organizations. The Chief Executive Officer's compensation was last reviewed in 2009 and will be reviewed again in November of 2012. |  |  |  |

| Identifier | Return<br>Reference | Explanation  |  |  |
|------------|---------------------|--|--|--|
|            |                     | MaineGeneral Health and Affiliates makes its governing documents, conflict of interest policy and financial statements, whether or not audited, available to the general public by use of the organization's wiebsite and providing copies immediately upon request. In addition, the Controller distributes financial statements and budgets on a quarterly and annual basis to designated third parties. |  |  |

| Identifier                             | Return<br>Reference | Explanation  |
|--|---------------------|--|
| Changes in Net Assets or Fund Balances |                     | Net unrealized losses on investments -8425300 Additional pension liability -18144407 Change in pledged donation balance 16879297 Total to Form 990, Part XI, Line 5 -9690410 |

| Identifier | Return Reference | Explanation   |  |  |  |
|------------|------------------|---|--|--|--|
|            | i i              | Change in oversight or selection process during the tax year MaineGeneral Health and Affiliates did not change its oversight process or selection process during the tax year |  |  |  |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data SCHEDULE R | Related Or

DLN: 93493119000013

# Related Organizations and Unrelated Partnerships

► Attach to Form 990. ► See separate instructions.

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

2011

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

| Internal Revenue Service   |   |   |                            |   | <u> </u>                                   | spection  |      |
|--|---|---|----------------------------|---|--|---|------|
| Name of the organization<br>MaineGeneral Health and Affiliates                                     |   |   |                            | <b>Employer id</b>                              | entification number                        |   |      |
| Part I Identification of Disregarded Entities (Comp  | olete if the organizatio  | n answered "Yes"                                    | on Form 990, Pa            |   | -  |   |      |
| (a)<br>Name, address, and EIN of disregarded entity  | <b>(b)</b><br>Primary activity                                  | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Total income E      | (e)<br>nd-of-year assets                        | <b>(f)</b><br>Direct controlling<br>entity |   |      |
|  |   |   |                            |   |  |   |      |
|  |   |   |                            |   |  |   |      |
|  |   |   | +                          |   |  |   |      |
| Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during | izations (Complete i<br>the tax year.)                          | f the organization                                  | answered "Yes" o           | on Form 990, Pa                                 | art IV, line 34 becaus                     | se it had   | one  |
| (a) Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity                                  | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code section | (e) Public charity status (if section 501(c)(3) |  | (g)<br>Section 512(b)(13)<br>controlled<br>organization |      |
| (1) MaineGeneral Health  |   |   |                            |   |  | Yes   | No   |
| 6 East Chestnut Street   | Provider of management support service to non-profit healthcare | ME  | 501(c)(3)                  | Line 11b,                                       | II N/A                                     |   | No   |
| Augusta, ME 04330<br>04-3369649  | subsidiaries  |   |                            |   |  |   |      |
|  |   |   |                            |   |  |   |      |
|  |   |   |                            |   |  |   |      |
|  |   |   |                            |   |  |   |      |
|  |   |   |                            |   |  |   |      |
|  |   |   |                            |   |  |   |      |
|  |   |   |                            |   |  |   |      |
| For Privacy Act and Paperwork Reduction Act Notice, see the Instruct                               | ions for Form 990.  | L Cat No 50   | <u>l</u><br>135Y           | l   | Schedule R (F                              | <br>Form 990\   | 2011 |

| Part III | Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, lin | ie 34 |
|----------|---|-------|
|          | because it had one or more related organizations treated as a partnership during the tax year.)   |       |

| (a)<br>Name, address, and EIN<br>of<br>related organization | <b>(b)</b><br>Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | , · | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | <b>(f)</b><br>Share of total<br>income | (g)<br>Share of end-of-<br>year<br>assets | (h)<br>Disproprtionate<br>allocations? |    | Disproprtionate |     | Disproprtionate |  | Disproprtionate |  | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j<br>Gene<br>mana<br>parti | ral or<br>nging | <b>(k)</b><br>Percentage<br>ownership |
|---|--------------------------------|--|-----|--|--|---|--|----|-----------------|-----|-----------------|--|-----------------|--|---|-----------------------------|-----------------|---------------------------------------|
|   |                                |  |     |  |  |   | Yes                                    | No |                 | Yes | No              |  |                 |  |   |                             |                 |                                       |
|   |                                |  |     |  |  |   |  |    |                 |     |                 |  |                 |  |   |                             |                 |                                       |
|   |                                |  |     |  |  |   |  |    |                 |     |                 |  |                 |  |   |                             |                 |                                       |
|   |                                |  |     |  |  |   |  |    |                 |     |                 |  |                 |  |   |                             |                 |                                       |
|   |                                |  |     |  |  |   |  |    |                 |     |                 |  |                 |  |   |                             |                 |                                       |
|   |                                |  |     |  |  |   |  |    |                 |     |                 |  |                 |  |   |                             |                 |                                       |
|   |                                |  |     |  |  |   |  |    |                 |     |                 |  |                 |  |   |                             |                 |                                       |
|   |                                |  |     |  |  |   |  |    |                 |     |                 |  |                 |  |   |                             |                 |                                       |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | <b>(f)</b><br>Share of total<br>Income | (g)<br>Share of<br>end-of-year<br>assets | <b>(h)</b><br>Percentage<br>ownership |
|---|-------------------------|---|-------------------------------------|--|--|--|---------------------------------------|
|   |                         |   |                                     |  |  |  |                                       |
|   |                         |   |                                     |  |  |  |                                       |
|   |                         |   |                                     |  |  |  |                                       |
|   |                         |   |                                     |  |  |  |                                       |
|   |                         |   |                                     |  |  |  |                                       |
|   |                         |   |                                     |  |  |  |                                       |
|   |                         |   |                                     |  |  |  |                                       |
|   |                         |   |                                     |  |  |  |                                       |

| Par         | t V      | Transactions With Related Organizations (Complete if the organization answered "Ye                          | s" on Form 990, Pai             | t IV, line 34, 35, 3   | 5A, or 36.)                            |     |      |
|-------------|----------|---|---------------------------------|------------------------|--|-----|------|
|             | Note.    | Complete line 1 if any entity is listed in Parts II, III or IV  |                                 |                        |  | Yes | No   |
| <b>1</b> Du | rıng th  | e tax year, dıd the orgranızatıon engage ın any of the following transactions with one or more related orga | nızatıons lısted ın Part        | s II-IV?               |  |     |      |
| а           | Receip   | t of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity                         |                                 |                        | 1a                                     |     | No   |
| b           | Gıft, g  | ant, or capital contribution to related organization(s)   |                                 |                        | 1b                                     |     | No   |
| С           | Gıft, gı | ant, or capital contribution from related organization(s)   |                                 |                        | 1c                                     | Yes |      |
| d           | Loans    | or loan guarantees to or for related organization(s)  |                                 |                        | 1d                                     |     | No   |
| e           | Loans    | or loan guarantees by related organization(s)   |                                 |                        | 1e                                     | Yes |      |
|             |          |   |                                 |                        |  |     |      |
| f           | Sale o   | assets to related organization(s)   |                                 |                        | 1f                                     |     | No   |
| g           | Purch    | se of assets from related organization(s)   |                                 |                        | <b>1</b> g                             |     | No   |
| h           | Excha    | nge of assets with related organization(s)  |                                 |                        | 1h                                     |     | No   |
| i 1         | _ease    | of facilities, equipment, or other assets to related organization(s)  |                                 |                        | <b>1</b> i                             |     | No   |
|             |          |   |                                 |                        |  |     |      |
| j           | Lease    | of facilities, equipment, or other assets from related organization(s)                                      |                                 |                        | <b>1</b> j                             | Yes |      |
| k           | Perfor   | mance of services or membership or fundraising solicitations for related organization(s)                    |                                 |                        | 1k                                     |     | No   |
| 1 1         | erforr   | nance of services or membership or fundraising solicitations by related organization(s)                     |                                 |                        | 11                                     | Yes |      |
| m           | Sharın   | g of facilities, equipment, mailing lists, or other assets with related organization(s)                     |                                 |                        | 1m                                     |     | No   |
| n           | Sharın   | g of paid employees with related organization(s)  |                                 |                        | 1n                                     | Yes |      |
| o           | Reımb    | ursement paid to related organization(s) for expenses   |                                 |                        | 10                                     | Yes |      |
| р           | Reımb    | ursement paid by related organization(s) for expenses   |                                 |                        | 1p                                     |     | No   |
| q           | O ther   | transfer of cash or property to related organization(s)   |                                 |                        | 1q                                     |     | No   |
| r           | O ther   | ransfer of cash or property from related organization(s)  |                                 |                        | 1r                                     |     | No   |
|             | If the a | nswer to any of the above is "Yes," see the instructions for information on who must complete this line, i  | ncluding covered relati         | onships and transact   | ion thresholds                         |     |      |
|             |          | (a)<br>Name of other organization   | (b)<br>Transaction<br>type(a-r) | (c)<br>Amount involved | (d)<br>Method of determing<br>involved |     | ount |
| (1)         |          |   |                                 |                        |  |     |      |
| (2)         |          |   |                                 |                        |  |     |      |
| (3)         |          |   |                                 |                        |  |     |      |
| (4)         |          |   |                                 |                        |  |     |      |
|             |          |   |                                 |                        |  |     |      |
| (5)         |          |   |                                 |                        |  |     |      |
| (6)         |          |   |                                 |                        | 1                                      |     |      |

### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| <b>(a)</b><br>Name, address, and EIN of<br>entity | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | org | (e) Are all partners section 501(c)(3) janizations? | <b>(f)</b><br>Share of<br>total income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | (h) Disproprtionate allocations? |    | (i)<br>Code V—UBI<br>amount in box<br>20 of Schedule K-1<br>(Form 1065) | Gene<br>man<br>part | <b>j)</b><br>eral or<br>aging<br>ener? | <b>(k)</b><br>Percentage<br>ownership |
|---|--------------------------------|---|---|-----|---|--|---|----------------------------------|----|---|---------------------|--|---------------------------------------|
|   |                                |   | ,   | Yes | No  |  |   | Yes                              | No |   | Yes                 | No                                     |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                                  |    |   |                     |  |                                       |

Schedule R (Form 990) 2011

### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011

### BAKER NEWMAN NOYES

### MaineGeneral Health and Subsidiaries

Audited Consolidated Financial Statements and Additional Information

Years Ended June 30, 2012 and 2011 With Independent Auditors' Report

### Audited Consolidated Financial Statements and Additional Information

Years Ended June 30, 2012 and 2011

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### BAKER NEWMAN NOYES

### INDEPENDENT AUDITORS' REPORT

The Board of Trustees

MaineGeneral Health and Subsidiaries

We have audited the accompanying consolidated balance sheet of MaineGeneral Health and Subsidiaries (the Company) as of June 30, 2012, and the related consolidated statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The consolidated financial statements of the Company for the year ended June 30, 2011 were audited by other auditors, whose report, dated September 30, 2011, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion

In our opinion, the 2012 consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of MaineGeneral Health and Subsidiaries as of June 30, 2012, and the consolidated results of their operations, changes in their net assets and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Portland, Maine September 28, 2012 Limited Liability Company

Bely Neum! Naga

### CONSOLIDATED BALANCE SHEETS

### June 30, 2012 and 2011

### **ASSETS**

| Comment agreets   | <u>2012</u>           | <u>2011</u>           |
|---|-----------------------|-----------------------|
| Current assets:  Cash and cash equivalents                          | \$ 19,592,935         | \$ 18,905,669         |
| Investments   | 2,643,295             | 9,287,119             |
| Patient accounts receivable, net of allowance for doubtful accounts | 2,045,295             | 9,207,119             |
| of approximately \$30,109,000 in 2012 and \$25,322,000 in 2011      | 41,569,106            | 38,825,342            |
| Supplies  | 4,005,167             | 4,694,903             |
| Pledges receivable, net of allowance                                | 9,555,455             | 1,271,619             |
| Estimated third-party payor settlements                             | _                     | 13,124,339            |
| Prepaid expenses and other current assets                           | 8,454,672             | 7,157,785             |
| Total current assets  | 85,820,630            | 93,266,776            |
| Investments.  |                       |                       |
| Unrestricted  | 28,905,956            | 47,633,371            |
| Assets whose use is limited or restricted:                          |                       |                       |
| Board-designated:   |                       |                       |
| Funded depreciation   | 1,637,535             | 1,667,915             |
| New hospital  | 47,313,334            | 40,337,211            |
| Other   | 12,169,556            | 12,430,844            |
| Assets held in trust under debt agreements                          | 211.687,196           | 3,636,810             |
| Beneficial interest in perpetual trusts                             | 9,951,744             | 10,485,943            |
| Permanently donor-restricted  | 5,906,254             | 5,880,734             |
| Temporarily donor-restricted  | 15,720,243            | 4,676,425             |
|   | 333,291,818           | 126,749,253           |
| Beneficial interest in workers' compensation trust                  | 2,189,490             | 2,541,175             |
| ·   |                       |                       |
| Total investments and assets whose use is limited or restricted     | 335,481,308           | 129,290,428           |
| Pledges receivable, net of current portion                          | 11,418,315            | 2,822,981             |
| Estimated third-party payor settlements – due from State of Maine   | 38,000,000            | _                     |
| Property and equipment  | 234,026,756           | 158,469,548           |
| Assets available for sale   | 3,048,001             |                       |
| Other assets, net   | 8,443,790             | 3,261,791             |
| Total assets  | \$ <u>716,238,800</u> | \$ <u>387,111,524</u> |

### LIABILITIES AND NET ASSETS

| Current liabilities:                                   | <u>2012</u>           | <u>2011</u>           |
|--|-----------------------|-----------------------|
| Line of credit   | \$ 938,020            | \$ 1,598,020          |
| Accounts payable and accrued expenses                  | 28,312,168            | 12,626,294            |
| Accrued employee compensation and compensated absences | 23,130,732            | 21,330,870            |
| Estimated third-party payor settlements                | 10,274,108            |                       |
| Other current liabilities                              | 20,826,368            | 8,533,999             |
| Current portion of long-term debt                      | 5,611,197             | 5,058,205             |
| Total current liabilities                              | 89,092,593            | 49,147.388            |
| Long-term debt, less current portion                   | 323,653,988           | 48,023,483            |
| Accrued pension cost                                   | 43.027.921            | 27,637,455            |
| Deferred refundable and nonrefundable advance fees     | 13,159,998            | 13,958,158            |
| Other long-term liabilities                            | 3,765,038             | 2,807,145             |
| Total liabilities                                      | 472,699,538           | 141,573.629           |
| Commitments and contingencies                          |                       |                       |
| Net assets:  |                       |                       |
| Unrestricted   | 190,987,251           | 220,400,193           |
| Temporarily restricted                                 | 36,694,013            | 8,771,025             |
| Permanently restricted                                 | 15,857,998            | 16,366,677            |
| Total net assets                                       | 243,539,262           | 245,537,895           |
|  |                       |                       |
|  |                       |                       |
|  |                       |                       |
|  |                       |                       |
|  |                       |                       |
| Total liabilities and net assets                       | \$ <u>716,238,800</u> | \$ <u>387,111,524</u> |

### CONSOLIDATED STATEMENTS OF OPERATIONS

### **Years Ended June 30, 2012 and 2011**

|   | <u>2012</u>            | <u>2011</u>    |
|---|------------------------|----------------|
| Operating revenue:  |                        |                |
| Net patient service revenue   | \$ 414,038,600         | \$ 395,281,462 |
| Other revenue   | 25,498,430             | 25,848,290     |
| Net assets released from restrictions used for operations           | <u>788,537</u>         | 519,906        |
| Total operating revenue   | 440,325,567            | 421,649,658    |
| Operating expenses:   |                        |                |
| Salaries and wages  | 188,641,718            | 180,130,714    |
| Employee benefits   | 48,091,979             | 45,126,532     |
| Supplies and other  | 144,138,253            | 138,548,216    |
| Provision for bad debts   | 23,071,362             | 17,747,203     |
| Depreciation and amortization                                       | 19,869,360             | 22,083,891     |
| Interest  | 1,823,308              | 2,387,569      |
| Total operating expenses  | 425,635,980            | 406,024,125    |
| Income from operations  | 14,689,587             | 15,625,533     |
| Nonoperating gains (losses)   |                        |                |
| Investment income   | 1,156.830              | 2,160,656      |
| Realized gains on investments, net                                  | 5,481,884              | 2,646,312      |
| Loss on disposal of property and equipment, net                     | (117,262)              | (103,857)      |
| Contributions   | 372,892                | 439,027        |
| Loss on assets available for sale                                   | (23,749,966)           | -              |
| Loss on early extinguishment of debt                                |                        | (404,930)      |
| Total nonoperating gains (losses), net                              | (16,855,622)           | 4,737,208      |
| (Deficiency) excess of revenue over expenses                        | (2,166,035)            | 20,362.741     |
| Change in net unrealized gains (losses) on investments              | (7,726,341)            | 8,688,629      |
| Pension-related changes other than net periodic pension cost        | (19,564,244)           | 10,325,557     |
| Net assets released from restrictions used for capital acquisitions | 43,678                 | 540,126        |
| (Decrease) increase in unrestricted net assets                      | \$ <u>(29,412,942)</u> | \$_39,917,053  |

### CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

### **Years Ended June 30, 2012 and 2011**

|   | <u>2012</u>    | <u>2011</u>           |
|---|----------------|-----------------------|
| Unrestricted net assets:  |                |                       |
| (Deficiency) excess of revenue over expenses                        | \$ (2,166,035) | \$ 20,362,741         |
| Change in net unrealized gains (losses) on investments              | (7,726,341)    | 8,688,629             |
| Pension-related changes other than net periodic pension cost        | (19.564.244)   | 10,325,557            |
| Net assets released from restrictions used for capital acquisitions | 43,678         | 540,126               |
| (Decrease) increase in unrestricted net assets                      | (29,412,942)   | 39,917,053            |
| Temporarily restricted net assets:                                  |                |                       |
| Contributions   | 28,622,950     | 5,086,912             |
| Investment income   | 207,372        | 269,459               |
| Realized gains on investments, net                                  | 790,017        | 336,254               |
| Change in net unrealized gains (losses) on investments              | (865,136)      | 264,993               |
| Net assets released from restrictions                               | (832,215)      | _(1,060,032)          |
| Increase in temporarily restricted net assets                       | 27,922,988     | 4,897,586             |
| Permanently restricted net assets:                                  |                |                       |
| Contributions   | 24,200         | 5,466                 |
| Change in market value of perpetual trusts                          | (534,199)      | 1,301,630             |
| Change in net unrealized gains (losses) on investments              | (35,088)       | 7,291                 |
| Realized gains on investments, net                                  | 36,408         | 8,807                 |
| (Decrease) increase in permanently restricted net assets            | (508,679)      | 1,323,194             |
| (Decrease) increase in net assets                                   | (1,998.633)    | 46,137,833            |
| Net assets, beginning of year                                       | 245,537,895    | 199,400,062           |
| Net assets, end of year   | \$243,539,262  | \$ <u>245,537,895</u> |

### CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

### June 30, 2012 and 2011

|  | <u>2012</u>          | <u>2011</u>          |
|--|----------------------|----------------------|
| Cash flows from financing activities                           |                      |                      |
| Payments on long-term debt and line of credit, net             | \$ (5,647,009)       | \$ (24,971,022)      |
| Proceeds from issuance of long-term debt                       | , , ,                | 17,258,450           |
| Bond issuance costs  | (5,184,655)          |                      |
|  |                      |                      |
| Advance fees received  | 1,633,000            | •                    |
| Refunds of advance fees  | (1,488,253)          | (1,689,736)          |
| Restricted contributions                                       | 11,767,980           | 1,485,682            |
|  |                      |                      |
| Net cash provided (used) by financing activities               | 281,893,941          | (6,074,626)          |
| rect cash provided (ased) by maneing activities                | 201,073,711          | (0,074,020)          |
| Incurance (decreases) we each and each equivalents             | 697.366              | (2 449 024)          |
| Increase (decrease) in cash and cash equivalents               | 687,266              | (3,448,034)          |
|  |                      |                      |
| Cash and cash equivalents, beginning of year                   | 18,905,669           | 22,353,703           |
|  |                      |                      |
| Cash and cash equivalents, end of year                         | \$ <u>19,592,935</u> | \$ <u>18,905,669</u> |
|  |                      |                      |
| Supplemental disclosure.                                       |                      |                      |
| Cash paid for interest (interest of approximately \$17 million |                      |                      |
| •                        |                      |                      |
| was capitalized as part of the construction project of which   |                      |                      |
| approximately \$10 million was accrued as of June 30, 2012)    | \$ <u>9,258,447</u>  | \$ <u>2,891,627</u>  |
|  |                      |                      |
| Supplemental disclosure of noncash activities:                 |                      |                      |
| Construction amounts remaining in accounts payable             | \$ 21,548,118        | \$ 1,436,346         |
| •                        |                      | Ψ 1,750,570          |
| Equipment acquired through capital lease                       | 451,751              |                      |
| Contributed securities   | 65,355               | 321,096              |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 1. Corporate Organization

MaineGeneral Health (MGH) is a nonprofit corporation which operates an acute care hospital, home care and community mental health services, long-term care facilities, physician practices, and senior housing through its subsidiaries. Significant subsidiaries include MaineGeneral Medical Center (the Medical Center), HealthReach Network (HRN), MaineGeneral Rehabilitation and Nursing Care (MGRNC), MaineGeneral Health Associates (MGHA), and MaineGeneral Retirement Community (MGRC)

As of June 30, 2011 all MGHA physician practices were transferred to the Medical Center as part of the conversion to provider-based outpatient clinics and, in August 2012, MGH's Board of Directors voted to dissolve MGHA.

On July 1, 2012, Kennebec Risk, LLC (the Captive) began operations as a subsidiary of the Medical Center. The purpose of the Captive is to engage in the business of insuring various types of risks as a captive insurance company licensed in the State of Vermont. The Medical Center provided an equity contribution in the amount of \$250,000 to partially capitalize the Captive. In July 2012, MGH secured a standby letter of credit with an approved amount of \$1,250,000 for additional capitalization of the Captive.

### 2. Summary of Significant Accounting Policies

### General

The accompanying consolidated financial statements include the accounts of MGH and its subsidiaries (collectively, the Company)

### Principles of Consolidation

Upon consolidation, significant intercompany accounts and transactions have been eliminated

### Basis of Presentation

The consolidated financial statements have been presented in conformity with accounting principles generally accepted in the United States of America (GAAP). For purposes of display, transactions deemed by management to be ongoing and central to the provision of health care services are reported as operating revenue and operating expenses. Peripheral or incidental transactions are reported as nonoperating gains and losses.

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates are made in the areas of collectability of accounts receivable, contractual allowances, estimated settlements with third-party payors, self-insurance reserves, underlying assumptions used for the actuarial computations for the defined benefit pension plan, fair value of assets available for sale and conditional asset retirement obligations.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 2. Summary of Significant Accounting Policies (Continued)

### Revenue Recognition

Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Under the terms of various agreements, regulations and statutes, certain elements of third-party reimbursements are subject to negotiation, audit and/or final determination by the third-party payor. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

Variances between preliminary estimates of net patient service revenue and final third-party settlements are included in net patient service revenue in the year in which the settlement or change in estimate occurs. The differences between amounts previously estimated and amounts subsequently determined to be receivable or payable to third-party payors increased net patient service revenue by approximately \$9,966,000 and \$10,008,000 for the years ended June 30, 2012 and 2011, respectively

Revenues from the Medicare and Medicaid programs accounted for approximately 28% and 18%, respectively, of the Company's net patient service revenue for the year ended June 30, 2012, and 28% and 19%, respectively, for the year ending June 30, 2011. Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. The Company believes that it is in substantial compliance with all applicable laws and regulations

Compliance with such laws and regulations may be subject to future government review and interpretation, as well as significant regulatory action including repayment of previously billed and collected revenue, fines, penalties and exclusion from the Medicare and Medicaid programs.

### Charity Care

The Company provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Since the Company does not pursue collection of amounts determined to qualify as charity care, these amounts are not reported as revenue.

### Cash and Cash Equivalents

Cash and cash equivalents consist of cash and investments that are readily convertible into cash and purchased with original maturities of three months or less. Cash and cash equivalents held in the investment portfolio are excluded from the cash and cash equivalents line item on the balance sheet.

### Accounts Receivable

The allowance for doubtful accounts is provided based on an analysis by management of the collectibility of outstanding balances. Management considers the age of outstanding balances and past collection efforts in determining the reserve for doubtful accounts. Accounts deemed uncollectible are charged off against the established reserve.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 2. Summary of Significant Accounting Policies (Continued)

MGH maintains a self-insured health benefit arrangement for MGH and all subsidiaries. Employee Benefit Plan Administration, Inc. serves as the third-party administrator of the plan and provides specific stop loss coverage with a \$225,000 deductible per individual. MGH establishes reserves for anticipated claims and determines health insurance expense based on actual claims experience, employee census, and estimates of incurred but not reported claims.

### Deferred Refundable and Nonrefundable Advance Fees

Fees paid by a resident upon entering into a continuing care contract are recorded as deferred revenue and are amortized to income based on two different methods; one method for the refundable advance fees and another method for the nonrefundable advance fees. The refundable advance fees are amortized to income over future periods based on the remaining useful life of the facility. The nonrefundable advance fees are amortized to income over future periods based on the estimated life of each resident or contract term, if shorter. Refundable advance fees are paid back upon receipt of total advance fees received from a resident upon sale of a similar residential unit. Refundable advance fees at June 30, 2012 and 2011 were approximately \$11,791,000 and \$12,594,000, respectively. Nonrefundable advance fees at June 30, 2012 and 2011 were approximately \$1,369,000 and \$1,364,000, respectively

### Assets Whose Use is Limited or Restricted

Assets whose use is limited include assets set aside by the Board of Trustees (the Board) for future capital investments on program development over which the Board retains control and may, at its discretion, subsequently use for other purposes, assets held by trustees under bond indenture agreements and assets held in trust for funding workers' compensation costs. Assets whose use is restricted include assets contributed by donors for specific purposes (temporarily restricted), and perpetual trusts and permanent endowment funds (permanently restricted).

### Other Revenue

Unrestricted investment income on short-term investments, assets held in trust under debt agreements, certain insurance reserve assets, and interest income on operating cash, bond reserve funds, and temporary investments are included in other revenue. Rental revenue, grant revenue, senior housing revenue, cafeteria sales, cooperative rebates, joint venture income, practice management revenue and other miscellaneous revenue are also included in other revenue

### Donor-Restricted Gifts

Unconditional promises to give cash and other assets to the Company are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is actually received or the conditions are met. Gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**Years Ended June 30, 2012 and 2011** 

### 2. Summary of Significant Accounting Policies (Continued)

### Tax Status

All entities included in the consolidated financial statements have been determined to be tax-exempt organizations as described in Section 501(c)(3) of the Internal Revenue Code (the Code) and, accordingly, are exempt from federal income taxes on related income pursuant to Section 501(a) of the Code Accordingly, no provision for income taxes has been recorded in the accompanying consolidated financial statements for these tax-exempt organizations.

Tax-exempt organizations could be required to record an obligation for income taxes as the result of a tax position they have historically taken on various tax exposure items including unrelated business income or tax status. The Company has evaluated the positions taken on its filed tax returns. The Company has concluded no uncertain income tax positions exist at June 30, 2012. The Company's tax years from 2009 through 2012 are open and subject to examination.

### Functional Expenses

The Company provides general health services to area residents. Expenses incurred by the Company for the years ended June 30, 2012 and 2011 were predominantly related to this mission

### Subsequent Events

Events occurring after the balance sheet date are evaluated by management to determine whether such events should be recognized or disclosed in the financial statements. Management has evaluated subsequent events through September 28, 2012 which is the date the consolidated financial statements were available to be issued.

### Prospective Accounting Pronouncement

In July 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Updates (ASU) No. 2011-07, which requires reclassifying the provisions for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue. It also requires enhanced disclosure about the policies for recognizing revenue and assessing bad debts, disclosures of patient service revenue, as well as qualitative and quantitative information about changes in the allowance for doubtful accounts. The provisions of ASU 2011-07 are effective for the Company beginning July 1, 2012. The Company does not expect that the impact of this accounting pronouncement will be significant to the consolidated financial statements.

In July 2012, the FASB issued ASU 2012-01, which addresses the accounting for continuing care retirement communities' refundable advance fees. This update clarifies that an entity should classify an advance fee as deferred revenue when a continuing care retirement community has a resident contract that provides for payment of the refundable advance fee upon reoccupancy by a subsequent resident, which is limited to the proceeds of reoccupancy. Refundable advance fees that are contingent upon reoccupancy by a subsequent resident but are not limited to the proceeds of reoccupancy should be accounted for and reported as a liability. Management has not evaluated the potential impact of this update, however, the impact to the consolidated financial statements could be significant. The provisions of ASU 2012-01 are effective for the Company beginning in fiscal 2014.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 3. Net Patient Service Revenue

The Company has entered into payment agreements with Medicare, MaineCare and various commercial insurance carriers. The basis for payment under these agreements includes prospectively determined rates per discharge, episode of care, per day or per visit, prospectively determined rates for outpatient episodes of care, discounts from established charges, cost (subject to limits) and fee tables.

The estimated third-party payor settlements reflected on the balance sheet represent the estimated net amounts to be received or paid under reimbursement contracts with the Centers for Medicare and Medicaid Services (CMS), MaineCare and any commercial payors with settlement provision. Settlements have been issued through 2004 for Medicare and through 2008 for Medicaid. Anthem settlements are final through 2011.

The consolidated balance sheet includes amounts due from the State of Maine under the MaineCare program. The current State budget does not provide for payment of amounts due the Company and, therefore, amounts due from the State as of June 30, 2012 are classified as long term on the consolidated balance sheet. The amounts recorded from the State have been determined based upon applicable regulations and the Company expects that these amounts will ultimately be paid in full. Due to the complex nature of such regulations, there is at least a reasonable possibility that recorded estimates will change by a material amount.

In June 2012, the Medical Center entered into a risk-sharing agreement with the State of Maine's Employee Health Commission (SEHC) for the fiscal year ended June 30, 2013. Under the agreement, SEHC will designate the Medical Center as a "preferred hospital", while the Medical Center will place \$1,000,000 at risk, subject to meeting agreed-upon cost benchmarks.

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. The Company believes that it is substantially in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing specific to the Company. While no such regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation as well as significant regulatory action including fines, penalties and exclusion from the Medicare and Medicaid programs. Differences between amounts previously estimated and amounts subsequently determined to be recoverable or payable are included in net patient service revenue in the year that such amounts become known.

The amounts which the Company charged for patient services at established rates, along with the difference between the amounts charged and the amounts realized under third-party reimbursement formulas (contractual adjustments) and the amounts classified as charity care, are shown below for the years ended June 30:

|  | <u>2012</u>    | <u>2011</u>                                      |
|--|----------------|--|
| Gross patient service charges<br>Contractual adjustments<br>Charity care | (347,784,813)  | \$ 729,785,069<br>(321,094,773)<br>_(13,408,834) |
| Net patient service revenue  | \$_414,038,600 | \$_395,281,462                                   |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended June 30, 2012 and 2011

### 4. Community Benefit and Charity Care

The Company provides comprehensive healthcare services to the community regardless of a patient's ability to pay.

- The CarePartners program has been in place since 1998 and, to date, has served approximately 10,900 uninsured individuals in the region, providing primary care, preventive services, hospital services, pharmaceuticals, and specialty care by participating providers.
- For children and families, the Company offers several health promotion programs throughout the year, including breast feeding classes, sibling classes, a safe sitter program, and parenting education.
- Last year, the Medical Center provided approximately 500 community health events, including
  free education sessions, support meetings and screenings, to nearly 14,400 participants. It
  provided approximately 200 seasonal flu vaccinations at its community clinics, more than 4,800
  H1N1 flu vaccinations at area schools, and more than 570 free health screenings, including sun
  safety and blood pressure.
- For adults and seniors, the Company provides classes and support groups aimed at health and wellness, including cancer prevention, diabetes care and smoking cessation, along with support groups for area individuals with a variety of health problems, including cancer, bariatric surgery, brain injury, stroke and hospice.
- The Medical Center's Physician Hospital Organization is part of an employer healthcare collaborative designed to help improve employees' health, concentrating on high risk behaviors and chronic disease. Overall, the goals are to help stabilize rising healthcare costs and enhance individuals' quality of life.

The Company accepts patients regardless of their ability to pay. A patient is classified as a charity patient by reference to certain established policies, which define charity services as those services for which no payment is anticipated. In assessing a patient's eligibility for charity care, the Medical Center and MGRNC use federally established poverty guidelines. Free care eligibility has been established at 175% of federal poverty levels with a sliding scale up to 225%. HRN provides certain community alcohol rehabilitation services under sliding fee arrangements. In addition, the Medical Center, MGRNC and MGRC will, at times, accept reduced payments when management identifies cases of financial hardship which do not conform to the Company's formal guidelines.

Charity care is measured based on services provided at established rates but is not included in net patient service revenue. Costs and expenses incurred in providing these services are included in operating expenses. The Company determines the costs associated with providing charity care by calculating a ratio of cost to gross charges, and then multiplying that ratio by the gross uncompensated charges associated with providing care to patients eligible for free care. Under this methodology, the estimated costs of caring for charity care patients for the years ended June 30, 2012 and 2011 were \$4,666,000 and \$5,508,000, respectively. Charges for services rendered to individuals from whom payment is expected and ultimately not received are written off and included as an operating expense as part of the provision for bad debts.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 5. Accounts Receivable

Accounts receivable consisted of the following at June 30:

|  | <u>2012</u>   | <u>2011</u>   |
|--|---|---|
| Patient accounts receivable Allowance for contractual adjustments Allowance for doubtful accounts Advance payments from third-party payors | \$128,991,711<br>(33,814,667)<br>(30,108,939)<br>(23,498,999) | \$122,748,507<br>(30,893,482)<br>(25,321,683)<br>(27,708,000) |
|  | \$ <u>41,569,106</u>  | \$ <u>38,825,342</u>  |

### 6. Pledges Receivable

Pledges receivable represent unconditional promises to give Pledges expected to be collected within one year are recorded at their net realizable value. Pledges that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The present value of estimated future cash flows has been measured utilizing risk-free rates of return adjusted for market and credit risk established at the time a contribution is received.

Pledges are expected to be collected as follows at June 30.

|  | <u>2012</u>          | <u>2011</u>         |
|--|----------------------|---------------------|
| Within one year                          | \$ 9,856,764         | \$1,318.234         |
| One to five years                        | 12,189,037           | 3,055,691           |
| Due after five years                     | 545,793              |                     |
| Pledges receivable                       | 22,591,594           | 4,373,925           |
| Less allowance for uncollectable pledges | (683,354)            | (138, 285)          |
| Present value discount                   | (934,470)            | _(141,040)          |
| Pledges receivable, net                  | \$ <u>20,973,770</u> | \$ <u>4,094,600</u> |

A grant commitment of \$35,000,000 was received from a private foundation for the purposes of construction, furnishing, and associated landscaping of a new regional replacement hospital and Thayer comprehensive outpatient center. The commitment is comprised of a core support payment of \$25,000,000 subject to certain conditions, with payments of approximately \$8,333,000, \$8,333,000, and \$8,333,000 to be made to the Medical Center on December 31, 2011, December 31, 2012, and June 30, 2013 respectively. At June 30, 2012, the first payment has been received and the remaining \$16,666,000 is recorded in pledges receivable. Provided the conditions for the core support payment are satisfied, the foundation has agreed to pay up to an additional \$10,000,000 to the Medical Center for the purpose of matching charitable contributions to the Project, subject to certain conditions. Through June 30, 2012, approximately \$1,200,000 has been received and recorded as contributions. The commitment letter also confirmed the foundation's pledge of collateral for a surety bond to be obtained by the Medical Center for the Debt Service Reserve Fund associated with the issuance of tax exempt bonds by the Maine Health and Higher Educational Facilities Authority (MHHEFA) to finance the Project. Refer to Note 10 for further discussion.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 7. Investments

The cost and market value of investments held at June 30 are as follows:

|                                     | 20                    | 012                   | 20                    | 11                    |
|-------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                                     | Cost                  | Market                | Cost                  | Market                |
| Short-term investments:             |                       |                       |                       |                       |
| Cash and cash equivalents           | \$ 285,927            | \$ 285,927            | \$ 513,773            | \$ 513,773            |
| Fixed income mutual funds           | 2,155,196             | 2,357,368             | 8,205,897             | 8,773,346             |
| Total short-term investments        | 2,441,123             | 2,643,295             | 8,719,670             | 9,287,119             |
| Long-term investments:              |                       |                       |                       |                       |
| Cash and cash equivalents           | 32,041,494            | 32,041,494            | 8,687,320             | 8,687,320             |
| Accrued interest                    | 40,997                | 40,997                | 236,569               | 236,569               |
| Guaranteed investment contract      | 238,583,795           | 238,583,795           | _                     |                       |
| U.S. government securities          | 3,773,685             | 3,820,435             | 16,577,423            | 16,616,234            |
| Common stock mutual funds           | 12,357,824            | 12,192,077            | 13,350,576            | 16,564,812            |
| Limited partnerships                | 11,708,490            | 15,163,603            | 21,391,944            | 28,946,606            |
| Global asset allocation             |                       |                       |                       |                       |
| mutual funds                        | 16,476,149            | 15,895,235            | 17,190,322            | 17,311,101            |
| Fixed income mutual funds           | 5,511,579             | 5,847,059             | 7,669,466             | 7,899,740             |
| Hedge fund of funds                 |                       | _                     | 7,600,000             | 7,600,000             |
| Corporate debt securities           | 800,389               | 793,752               | 11,728.654            | 11,758,639            |
| International government securities | 559,602               | 562,130               | 2,557,066             | 2,566,610             |
| Beneficial interest in charitable   |                       |                       |                       |                       |
| remainder trusts                    | 505,487               | 588,987               | 505,487               | 616,854               |
| Beneficial interest in perpetual    |                       |                       |                       |                       |
| trusts                              | 9,068,840             | 9,951,744             | 9,103,272             | 10,485,943            |
| Total long-term investments         | 331,428,331           | 335,481,308           | 116,598,099           | 129,290,428           |
| Total investments                   | \$ <u>333,869,454</u> | \$ <u>338,124,603</u> | \$ <u>125,317,769</u> | \$ <u>138,577,547</u> |

Included in limited partnerships are alternative investment vehicles, including commingled funds with a market value of \$15,163,603 and \$28,946,606 at June 30, 2012 and 2011, respectively, whose holdings are in U.S. and international equities. At June 30, 2011, hedge funds of \$7,600,000 were included in hedge fund of funds.

The Medical Center has a beneficial interest in certain perpetual trusts established by donors for the benefit of the Medical Center. The Medical Center receives the investment income from the perpetual trusts; however, the principal and gains of the trusts are to be maintained perpetually in the trusts and will not become available to the Medical Center. The perpetual trusts are included in permanently restricted net assets.

The underlying fair value of investments, which are traded on national exchanges (except for managed funds), is based on the final reported sales price on the last business day of the year. The fair value of investments traded in over-the-counter markets is based on the average of the last recorded bid and asked price.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 7. <u>Investments (Continued)</u>

Investment return, net is comprised of the following for the years ended June 30:

|  | <u>2012</u>           | <u>2011</u>          |
|--|-----------------------|----------------------|
| Unrestricted:  |                       |                      |
| Investment income                                      | \$ 1,156,830          | \$ 2,160,656         |
| Investment income included in other revenue            | 178,396               | 603,704              |
| Change in net unrealized (losses) gains on investments | (7,726,341)           | 8,688,629            |
| Realized gains on investments, net                     | 5,481,884             | 2,646,312            |
| Total unrestricted                                     | (909,231)             |                      |
| Temporarily restricted:                                |                       |                      |
| Investment income                                      | 207,372               | 269,459              |
| Change in net unrealized (losses) gains on investments | (865,136)             | 264,993              |
| Realized gains on investments, net                     | 790,017               | 336,254              |
| Total temporarily restricted                           | 132,253               | 870,706              |
| Permanently restricted:                                |                       |                      |
| Change in net unrealized (losses) gains on investments | (35,088)              | 7,291                |
| Change in market value of perpetual trusts             | (534,199)             | 1,301,630            |
| Realized gains on investments, net                     | 36,408                | 8,807                |
| Total permanently restricted                           | (532,879)             | 1,317,728            |
|  | \$ <u>(1,309,857)</u> | \$ <u>16,287,735</u> |

The Company has adopted ASC 820-10 which establishes a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the entities' own assumptions about how market participants would value an asset based on the best information available. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The standard describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value.

Following is a description of the Company's valuation methodologies for assets measured at fair value.

Level 1 – Assets classified as Level 1 represent items that are traded in active exchange markets and for which valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities. Assets classified as Level 1 include cash and cash equivalents, accrued interest, U.S. Government securities, mutual funds, corporate debt securities and international government securities.

Level 2 – Valuations for assets traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities. Assets classified as Level 2 include guaranteed income contracts and limited partnerships.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended June 30, 2012 and 2011

### 7. Investments (Continued)

Level 3 – Valuations for assets that are derived from other valuation methodologies not based on direct market exchange, dealer or broker traded transactions. Assets classified as Level 3 include hedge fund of funds, beneficial interests in perpetual trusts and charitable remainder trusts.

The Medical Center is a beneficiary of irrevocable perpetual trusts. The amounts reflected as an asset on the balance sheet are valued at the fair value of the Medical Center's interest in the perpetual trust. At June 30, 2012 and 2011, the Medical Center has recorded the beneficial interest in the perpetual trusts of \$9,951,744 and \$10,485,943, respectively.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The financial instruments carried at fair value by caption on the consolidated balance sheets by the ASC 820-10 valuation hierarchy defined previously are as follows at June 30:

|   | Level 1              | Level 2               | Level 3              | <u>Total</u>          |
|---|----------------------|-----------------------|----------------------|-----------------------|
| 2012                                    |                      |                       |                      |                       |
| Short-term investments:                 |                      |                       |                      |                       |
| Cash and cash equivalents               | \$ 285.927           | \$ -                  | \$ -                 | \$ 285,927            |
| Fixed income mutual funds               | 2,357,368            |                       |                      | 2,357,368             |
| Total short-term investments            | 2,643,295            |                       |                      | 2,643,295             |
| Long-term investments:                  |                      |                       |                      |                       |
| Cash and cash equivalents               | 32,041,494           | _                     |                      | 32,041,494            |
| Accrued interest                        | 40,997               | _                     | _                    | 40,997                |
| Guaranteed income contracts             |                      | 238,583,795           |                      | 238,583,795           |
| U.S. government securities              | 3,820,435            |                       |                      | 3,820,435             |
| Common stock mutual funds               | 12,192,077           | _                     | _                    | 12,192,077            |
| Limited partnerships                    | _                    | 15,163.603            | _                    | 15,163,603            |
| Global asset allocation mutual funds    | 15,895,235           |                       |                      | 15,895,235            |
| Fixed income mutual funds               | 5,847,059            |                       |                      | 5,847,059             |
| Corporate debt securities               | _                    | 793,752               |                      | 793,752               |
| International government securities     | 562,130              |                       |                      | 562,130               |
| Total long-term investments             | 70,399,427           | 254,541,150           | _                    | 324,940,577           |
| Beneficial interest in charitable       |                      |                       |                      |                       |
| remainder trusts                        |                      |                       | 588,987              | 588,987               |
| Beneficial interest in perpetual trusts | <del></del>          |                       | 9,951,744            | 9,951,744             |
| Total investments                       | \$ <u>73,042,722</u> | \$ <u>254,541,150</u> | \$ <u>10,540,731</u> | \$ <u>338,124,603</u> |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 7. <u>Investments (Continued)</u>

|   | Level 1              | Level 2              | Level 3              | <u>Total</u>          |
|---|----------------------|----------------------|----------------------|-----------------------|
| 2011                                    |                      |                      |                      |                       |
| Short-term investments:                 |                      |                      |                      |                       |
| Cash and cash equivalents               | \$ 513,773           | \$ -                 | \$ -                 | \$ 513,773            |
| Fixed income mutual funds               | 8,773,346            |                      |                      | 8,773,346             |
| Total short-term investments            | 9,287,119            | _                    |                      | 9,287,119             |
| Long-term investments.                  |                      |                      |                      |                       |
| Cash and cash equivalents               | 8,687,320            |                      | _                    | 8,687,320             |
| Accrued interest                        | 236,569              | _                    |                      | 236,569               |
| US government securities                | 16,616,234           |                      | _                    | 16,616,234            |
| Common stock mutual funds               | 16,564,812           | _                    |                      | 16,564,812            |
| Limited partnerships                    | _                    | 28,946,606           |                      | 28,946,606            |
| Global asset allocation mutual funds    | 17,311,101           |                      | _                    | 17,311,101            |
| Fixed income mutual funds               | 7,899,740            |                      | _                    | 7,899,740             |
| Hedge fund of funds                     |                      | _                    | 7,600,000            | 7,600,000             |
| Corporate debt securities               | <del>-</del>         | 11,758,639           | ***                  | 11,758,639            |
| International government securities     | 2,566,610            |                      |                      | 2,566,610             |
| Total long-term investments             | 69,882,386           | 40,705,245           | 7,600,000            | 118,187,631           |
| Beneficial interest in charitable       |                      |                      |                      |                       |
| remainder trusts                        | _                    | _                    | 616,854              | 616,854               |
| Beneficial interest in perpetual trusts |                      |                      | 10,485,943           | 10,485,943            |
| Total investments                       | \$ <u>79,169,505</u> | \$ <u>40,705,245</u> | \$ <u>18,702,797</u> | \$ <u>138,577,547</u> |

The limited partnership investments are subject to certain redemption terms. Amounts may be redeemed with five days' notice at the end of a month based upon net asset value.

The following are a rollforward of the balance sheet amounts for financial instruments classified by the Company within Level 3 of the fair value hierarchy defined above for the years ended June 30:

|  | Hedge<br>Fund<br><u>of Funds</u> | Charitable<br>Remainder<br><u>Trusts</u> | Perpetual Trusts    | Total<br>Level 3<br><u>Assets</u> |
|--|----------------------------------|--|---------------------|-----------------------------------|
| <b>2012</b> Fair value, July 1, 2011                               | \$ 7,600,000                     | \$616,854                                | \$10,485,943        | \$18,702,797                      |
| 1 an value, July 1, 2011   | \$ 7,000,000                     | \$010,054                                | \$10,405,945        | \$10,702,797                      |
| Realized gains   | 313,648                          | _  |                     | 313,648                           |
| Sales  | (7,913,648)                      | -  |                     | (7,913,648)                       |
| Change in value of charitable reminder trusts and perpetual trusts |                                  | (27,867)                                 | (534,199)           | (562,066)                         |
| Fair value, June 30, 2012  | \$                               | \$588,987                                | \$ <u>9,951,744</u> | \$ <u>10,540,731</u>              |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended June 30, 2012 and 2011

### 7. <u>Investments (Continued)</u>

|   | Hedge<br>Fund<br><u>of Funds</u> | Charitable Remainder Trusts | PerpetualTrusts      | Total<br>Level 3<br><u>Assets</u> |
|---|----------------------------------|-----------------------------|----------------------|-----------------------------------|
| 2011  |                                  |                             |                      |                                   |
| Fair value, July 1, 2010  | \$ 5,400,000                     | \$530,167                   | \$ 9,184,313         | \$15,114,480                      |
| Net purchases and sales Change in value of charitable reminder trusts | 2,200,000                        |                             | -                    | 2,200,000                         |
| and perpetual trusts  |                                  | 86,687                      | 1,301,630            | 1,388,317                         |
| Fair value, June 30, 2011   | \$ <u>7,600,000</u>              | \$ <u>616,854</u>           | \$ <u>10,485,943</u> | \$ <u>18,702,797</u>              |

### 8. Property and Equipment

Property and equipment consisted of the following at June 30:

|                               |     | <u>2012</u>  | <u>2011</u>           |
|-------------------------------|-----|--------------|-----------------------|
| Land and improvements         | \$  | 9,740,868    | \$ 14.176,362         |
| Buildings                     |     | 137,021,855  | 192,348,865           |
| Equipment                     |     | 136,518,535  | 140,021,104           |
| Construction in progress      | _   | 125,077,417  | 14,645,059            |
|                               |     | 408,358,675  | 361,191,390           |
| Less accumulated depreciation | (   | 174,331,919) | (202,721,842)         |
|                               | \$_ | 234,026,756  | \$ <u>158,469,548</u> |

Depreciation expense for the years ended June 30, 2012 and 2011 was approximately \$19,675,000 and \$22,058,000, respectively. The Company retired approximately \$6,181,000 of assets in fiscal 2012 which consisted largely of fully depreciated, obsolete equipment, as compared to \$7,234,000 in fiscal 2011.

### Construction Contracts

The Company is constructing a new Regional Hospital which will consolidate inpatient services that are currently provided at the Medical Center's two campus locations in Augusta and Waterville, Maine Project costs of the Regional Hospital are anticipated to be approximately \$322,326,000 of which approximately \$119,740,000 has been incurred and included in construction in progress

The Company has construction contracts totaling approximately \$274 million for the project and, at June 30, 2012, the remaining commitment on the contract is approximately \$145 million. The facility is being financed through a combination of internal and external financing (see Note 10).

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended June 30, 2012 and 2011

### 8. Property and Equipment (Continued)

### Assets Available for Sale

Consistent with the decision to consolidate the Augusta and Waterville inpatient services, the Medical Center has reported certain property and equipment (primarily the Augusta campus property and Waterville Seton property) related to the existing facilities as available for sale on the consolidated balance sheet in an amount equal to the estimated fair value of the property. The Medical Center has reported an impairment loss in the amount of \$23,749,966 in nonoperating gains (losses) for the excess of the carrying value of the assets over the fair value

### 9. Other Assets

Other assets were composed of the following at June 30:

|   | <u>2012</u>              | <u>2011</u>             |
|---|--------------------------|-------------------------|
| Deferred financing costs, net<br>Investment in joint ventures | \$5,943,465<br>2,453,101 | \$ 952,129<br>2,258,976 |
| Note receivable   | <u>47,224</u>            | 50,686<br>\$3,261,791   |
|   | \$ <u>0,443,790</u>      | <u> 191,791عوب</u>      |

Amortization expense related to deferred financing costs for the years ended June 30, 2012 and 2011 was approximately \$193,000 and \$59,000, respectively

### 10. Long-Term Obligations

Long-term debt consisted of the following at June 30.

|  | <u>2012</u>           | 2011                 |
|--|-----------------------|----------------------|
| 2011 Series Revenue Bonds, interest at fixed rates ranging from    |                       |                      |
| 4 0% to 7 5%, maturing in various amounts through 2041             | \$280,750,000         | \$ -                 |
| 2006 Series A Revenue Bonds, interest at fixed rates ranging       |                       |                      |
| from 3.5% to 5.0%, maturing in various amounts through 2025        | 28,135,735            | 30,440,735           |
| 2003D Revenue Bonds, interest at fixed rates ranging from          |                       |                      |
| 2.0% to 3.4%, maturing in various amounts through 2017             | 3,004,881             | 3,539,881            |
| Bank of America term loan, interest at LIBOR rate plus 0.9%        | 15,621,206            | 17,733,706           |
| Other notes payable  | 98,611                | 82,553               |
| Capital lease obligation, payments in various amounts through 2021 | 428,308               | 27,123               |
|  | 328.038,741           | 51,823,998           |
| Net unamortized original issue premium/discount                    | 1,226,444             | 1,257,690            |
|  | 329,265,185           | 53,081,688           |
| Less current portion   | (5,611,197)           | (5,058,205)          |
|  |                       |                      |
|  | \$ <u>323,653,988</u> | \$ <u>48,023,483</u> |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 10. Long-Term Obligations (Continued)

In October 2003, MGRNC participated in a pooled financing of MHHEFA Series 2003D Revenue Bonds in the amount of \$7,565,000, plus original issue premium of \$207,715. MGRNC has granted MHHEFA a collateral interest in all gross receipts of MGRNC and a collateral interest in buildings, equipment and fixtures. In connection with the Series 2003D Revenue Bonds, MGRNC must maintain a debt service coverage ratio of at least 1.20.

In February 2006, the Medical Center and MGRC participated in a pooled financing of MHHEFA Series 2006A Revenue Bonds. The Medical Center borrowed approximately \$30,113,000, including original issue premium of \$1,073,000 to construct a cancer center and renovate emergency rooms at both Augusta and Waterville campuses. MGRC borrowed approximately \$10,342,000, including original issue premium of \$517,239, to construct an assisted living facility and to refinance debt in the amount of \$3,112,239. Under the Master Indenture, the debt is collateralized by gross receipts of the Obligated Group (the Medical Center, MGH, HRN, MGRNC, MGHA and MGRC). In accordance with the terms of the bond indenture, the Obligated Group is required to maintain certain financial covenants, including a minimum aggregate debt service coverage ratio of 1.20

In October 2009, a Supplemental Trust Indenture (the Trust Indenture) was executed between the Obligated Group and the Bank of New York Mellon Trust Company, N.A., as Master Trustee. Effective June 30, 2009 according to the Trust Indenture, MGRNC's debt is guaranteed by the Obligated Group In accordance with the terms of the Trust Indenture, MGRNC's debt is subject to the Obligated Group's financial covenants, including maintaining a minimum aggregate debt service coverage ratio of 1.20.

In December 2010, the Medical Center entered into a term loan agreement with the Bank of America. N.A. for the purpose of refinancing the Medical Center 1997 Series B Revenue Bonds in the amount of approximately \$17,734,000. Under the terms of the loan agreement, the Medical Center was required to pay interest at the LIBOR rate plus 1.65% on the outstanding principal. On July 25, 2011, the Medical Center refinanced the term loan with Bank of America, N.A. According to the terms of the First Amendment to the Credit Agreement, the Medical Center is required to remit monthly principal and interest payments in the amount of \$211,250 commencing on September 1, 2011 (based upon seven year amortization), with the entire outstanding principal balance of the loan due and payable on July 25, 2016 The interest rate, according to the agreement, is based on the LIBOR rate plus .90% (1.13% at June 30, 2012) on the outstanding principal. The agreement requires that the Medical Center maintain securities collateral with an aggregate adjusted value of not less than 100% of the principal amount of the loan outstanding in the pledged cash and other investment accounts at Bank of America, N.A.

In August 2011, the Medical Center entered into a Loan Agreement (the Agreement) with MHHEFA, under which MHHEFA loaned the proceeds of the sale of Series 2011 Revenue Bonds in the amount of \$280,750,000 to the Medical Center. The proceeds of the Series 2011 Bonds, together with other available funds, will be used to finance the construction and equipping of a new 192-bed replacement hospital (the Regional Hospital) located in Augusta, Maine. The Medical Center has granted MHHEFA a security interest in its equipment, a mortgage lien on the Regional Hospital and the Medical Center's Harold Alfond Cancer Center, and on the gross receipts of the Obligated Group. In connection with the Series 2011 Revenue Bonds, the Obligated Group must maintain a minimum aggregate debt service coverage ratio of 1.20. In addition to the debt service reserve fund, the Company also has obtained a \$15,000,000 surety bond.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended June 30, 2012 and 2011

### 10. Long-Term Obligations (Continued)

Scheduled principal payments of long-term debt are as follows for the years ended June 30:

| 2013       | \$ 5,611,197  |
|------------|---------------|
| 2014       | 4,979,714     |
| 2015       | 5,197,415     |
| 2016       | 5,415,938     |
| 2017       | 8,560,685     |
| Thereafter | 299,500,236   |
|            |               |
|            | \$329,265,185 |

At June 30, 2012, the Company has an available line of credit of \$7,500,000 with interest at 2.25% above LIBOR with a minimum interest rate of 3.25% per annum (3.25% at June 30, 2012). The line of credit is secured by a continuing lien on and security interest in all deposit accounts and funds on deposit therein. At June 30, 2012 and 2011, approximately \$938,000 and \$1,598,000 was outstanding on the line of credit, respectively. The line of credit matures on February 28, 2013, when the outstanding balance is due and payable in full

In July 2012, MGH was issued a standby letter of credit by Wells Fargo Bank, N A through Bangor Savings Bank for the purpose of capitalizing the Captive. The maximum amount available under this agreement is \$1.250.000. The interest rate, according to the agreement, is based on the Prime rate, and principal and interest payments are due upon demand.

As part of the bond and note agreements the Medical Center has with MHHEFA and the note payable with Bank of America, the Medical Center is required to fund and maintain certain bond funds. The total amounts held in these funds by a trustee are as follows at June 30:

|                                     | <u>2012</u>           | <u> 2011</u>        |
|-------------------------------------|-----------------------|---------------------|
| 2011 MHHEFA Bond:                   |                       |                     |
| Construction Fund                   | \$136,287,846         | \$ -                |
| Capitalized Interest Fund           | 42,360,602            |                     |
| Debt Service Fund                   | 2,613,873             | _                   |
| Debt Service Reserve Fund           | 11,016,303            | _                   |
| 2006A MHHEFA Bond Debt Service Fund | 3,137,870             | 3,017,560           |
| 2003D MHHEFA Bond Debt Service Fund | 630,184               | 619,250             |
| Bank of America term loan           | 15,640,518            |                     |
|                                     | \$ <u>211,687,196</u> | \$ <u>3,636,810</u> |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**Years Ended June 30, 2012 and 2011** 

### 11. Temporarily and Permanently Restricted Net Assets (Continued)

Net gains or losses on the sale of investments held by perpetual trusts are required to be added to or deducted from the principal of the trusts. Interest and dividend income from the perpetual trusts is unrestricted, and investment income (including net gains or losses on the sale of investments) related to the majority of the remaining permanently restricted net assets is temporarily restricted subject to use based on the Company's spending policy.

The Company's endowment funds consist of approximately 50 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds are classified, in accordance with relevant state law as interpreted by the Board of Trustees, as unrestricted, temporarily restricted, and permanently restricted based on the existence or absence of donor-imposed restrictions. Unrestricted net assets include board-designated funds, and any accumulated income and appreciation thereon. Temporarily restricted net assets include accumulated appreciation on temporarily and permanently restricted funds. Permanently restricted net assets include contributions designated by donors to be invested in perpetuity to produce income for general or specific purposes

The Company has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Company must hold in perpetuity or for a donor-specific period as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce a return of 8.0% over the long term. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Company relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Company targets a diversified asset allocation that places a greater emphasis on equity-based and fixed income investments to achieve its long-term objective within prudent risk constraints.

The Company has a policy of appropriating for distribution each year 4.5% of its endowment fund's moving average fair value over the prior 36 months as of June 30 of the preceding fiscal year in which the distribution is planned. In establishing this policy, the Company considered the long-term expected return on its endowment. Accordingly, over the long term, the Company expects the current spending policy to allow its endowment to grow at an average of the long-term rate of inflation. This is consistent with the Company's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specific term as well as to provide additional real growth through new gifts and investment return.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 11. Temporarily and Permanently Restricted Net Assets (Continued)

The endowment net asset composition by type of fund consisted of the following at June 30:

| 2012  | Unrestricted           | Temporarily Restricted    | Permanently Restricted        | <u>Total</u>               |
|---|------------------------|---------------------------|-------------------------------|----------------------------|
| 2012 Donor-restricted funds Board-designated funds              | \$ –<br>10,803,219     | \$1,875,173               | \$15.857,998                  | \$17,733,171<br>10,803,219 |
| Total endowment funds   | \$ <u>10,803,219</u>   | \$ <u>1,875,173</u>       | \$ <u>15,857,998</u>          | \$28,536,390               |
| 2011 Donor-restricted funds Board-designated funds              | \$ -<br>11,023,523     | \$2,348,746               | \$16.366,677<br>              | \$18,715,423<br>11,023,523 |
| Total endowment funds   | \$ <u>11,023,523</u>   | \$ <u>2,348,746</u>       | \$ <u>16,366,677</u>          | \$ <u>29,738,946</u>       |
| Changes in endowment net assets consis                          | sted of the follow     | ing for the year          | s ended June 30               | :                          |
| 2012  | Unrestricted           | Temporarily Restricted    | Permanently Restricted        | <u>Total</u>               |
| Endowment net assets, beginning of year                         | \$11,023,523           | \$2,348,746               | \$16,366,677                  | \$29,738,946               |
| Investment return: Investment income Net depreciation (realized | 86,575                 | 93,757                    | _                             | 180,332                    |
| and unrealized)  Total investment return                        | (282,502)<br>(195,927) | <u>(54,935)</u><br>38,822 | <u>(532,879)</u><br>(532,879) | (870,316)<br>(689,984)     |
| Contributions   | 107,784                | 81,344                    | 24,200                        | 213,328                    |
| Appropriation of endowment assets for expenditure               | (132,161)              | (593,739)                 |                               | (725,900)                  |
| Endowment net assets, end of year                               | \$ <u>10,803,219</u>   | \$ <u>1,875,173</u>       | \$ <u>15,857,998</u>          | \$ <u>28,536,390</u>       |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended June 30, 2012 and 2011

### 11. Temporarily and Permanently Restricted Net Assets (Continued)

| 2011  | Unrestricted           | Temporarily Restricted    | Permanently Restricted | <u>Total</u>           |
|---|------------------------|---------------------------|------------------------|------------------------|
| 2011 Endowment net assets, beginning of year                    | \$ 9,903,984           | \$1,763.283               | \$15,043,483           | \$26,710,750           |
| Investment return: Investment income Net appreciation (realized | 228,273                | 167,949                   | _                      | 396,222                |
| and unrealized) Total investment return                         | 1,823,742<br>2,052,015 | <u>592,805</u><br>760,754 | 1,317,728<br>1,317,728 | 3,734,275<br>4,130,497 |
| Contributions Appropriation of endowment                        | 94,257                 | 98,078                    | 5,466                  | 197,801                |
| assets for expenditure  | (1,026,733)            | (273,369)                 |                        | (1,300,102)            |
| Endowment net assets, end of year                               | \$ <u>11,023,523</u>   | \$ <u>2,348,746</u>       | \$ <u>16,366,677</u>   | \$ <u>29,738,946</u>   |

### 12. Retirement Plans

Effective December 31, 2004, MGH's Board of Directors approved the curtailment of MGH's noncontributory defined benefit plan which covers substantially all employees except employees of MGRNC, HRN and MGRC. Participation and benefit accruals were frozen under the Plan effective December 31, 2004. As a result, the projected benefit obligation equals the accumulated benefit obligation.

### Funded Status

The changes in benefit obligation and fair value of plan assets based on the measurement date and the amounts recognized in the consolidated financial statements consist of the following at June 30:

| Change in benefit obligation:                |     | 2012        |     | <u>2011</u> |
|--|-----|-------------|-----|-------------|
| Benefit obligation, beginning of year        | \$  | 110,875,518 | \$  | 109,894,140 |
| Interest cost                                |     | 5,868,814   |     | 5,719,914   |
| Actuarial loss (gain)                        |     | 20,893,387  |     | (782.535)   |
| Gross benefits paid                          | _   | (4,220,346) |     | (3,956,001) |
| Accumulated benefit obligation, end of year  | \$_ | 133,417,373 | \$_ | 110,875,518 |
| Change in plan assets                        |     |             |     |             |
| Fair value of plan assets, beginning of year | \$  | 83,238,063  | \$  | 70,325,052  |
| Actual return on plan assets                 |     | 6,604,609   |     | 13,311,642  |
| Employer contributions                       |     | 4,767,126   |     | 3,557,370   |
| Gross benefits paid                          | _   | (4,220,346) |     | (3,956,001) |
| Fair value of plan assets, end of year       | \$_ | 90,389,452  | \$_ | 83,238,063  |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 12. Retirement Plans (Continued)

### Investment Policy and Asset Allocations

The expected long-term rate of return assumption represents the expected average rate of earnings on the funds invested or to be invested to provide for the benefits included in the benefit obligations. The long-term rate of return assumption is determined based on a number of factors, including historical market index returns, the anticipated long-term asset allocation of the plans, historical plan return data, plan expenses, and the potential to outperform market index returns.

The investment objectives for the assets of the plan are to minimize expected funding contributions and to meet or exceed the rate of return assumed for plan funding purposes over the long term. The nature and duration of benefit obligations, along with assumptions concerning asset class returns and return correlations, are considered when determining an appropriate asset allocation to achieve the investment objectives. Active and indexed investment managers are incorporated in the investment portfolio as deemed prudent.

Investment policies and strategies governing the assets of the plans are designed to achieve investment objectives within prudent risk parameters. Risk management practices include the use of external investment managers and the maintenance of a portfolio diversified by asset class, investment approach and security holdings, and the maintenance of sufficient liquidity to meet benefit obligations as they come due.

The weighted average asset allocations for the plan and the target allocation by asset category are as follows at June 30:

|                                 | 2012 Target |             | 2011 Target |             |
|---------------------------------|-------------|-------------|-------------|-------------|
|                                 | Allocation  | <u>2012</u> | Allocation  | <u>2011</u> |
| Asset category:                 |             |             |             |             |
| Large cap equity securities     | 25.0%       | 26.7%       | 25.0%       | 26.2%       |
| Small cap equity securities     | 6.0         | 5 4         | 6 0         | 6.5         |
| International equity securities | 19.0        | 16.2        | 19.0        | 19.0        |
| Fixed income securities         | 25.0        | 23.8        | 25.0        | 23.0        |
| Global asset allocation fund    | 15.0        | 13.8        | 15.0        | 15.0        |
| Hedge fund of funds             | 10.0        | 8.7         | 10 0        | 8.9         |
| Other                           | 0.0         | <u>54</u>   | 00          | 1.4         |
|                                 | 100.0%      | 100.0%      | 100.0%      | 100 0%      |
|                                 | 100.070     | 100.0       | 100.0%      | 100 U70     |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 12. Retirement Plans (Continued)

The plan's investments measured at fair value using the fair value hierarchy defined in Note 7 are as follows as of June 30:

|                                 | Level 1              | Level 2             | Level 3              | <u>Total</u> |
|---------------------------------|----------------------|---------------------|----------------------|--------------|
| 2012                            |                      |                     |                      |              |
| Large cap equity securities     | \$24,251,870         | \$ -                | \$ -                 | \$24,251,870 |
| Small cap equity securities     | 4,922,225            |                     |                      | 4,922,225    |
| International equity securities | 7,714,103            | _                   | _                    | 7,714,103    |
| Limited partnerships            | -                    | 7,012,830           | _                    | 7,012,830    |
| Fixed income securities         | 18,760,928           | ****                | -                    | 18,760,928   |
| Global asset allocation fund    | 12,579,792           |                     | -                    | 12,579,792   |
| Cash and cash equivalents       | 4.839,820            | _                   | _                    | 4,839,820    |
| Guaranteed investment contract  | _                    |                     | 2,882,884            | 2,882,884    |
| Hedge fund of funds             |                      |                     | 7,425,000            | 7,425,000    |
| Total pension investment        | \$ <u>73,068,738</u> | \$ <u>7,012,830</u> | \$ <u>10,307,884</u> | \$90,389,452 |
| 2011                            |                      |                     |                      |              |
| Large cap equity securities     | \$21,797,565         | \$ -                | \$ -                 | \$21,797.565 |
| Small cap equity securities     | 5,370,541            | _                   | _                    | 5,370,541    |
| International equity securities | 7,632,039            |                     | _                    | 7,632,039    |
| Limited partnerships            | _                    | 8,140,484           |                      | 8,140,484    |
| Fixed income securities         | 16,089,905           | _                   |                      | 16,089,905   |
| Global asset allocation fund    | 12,519,422           |                     |                      | 12,519,422   |
| Cash and cash equivalents       | 1,172,935            | _                   | _                    | 1,172,935    |
| Guaranteed investment contract  | _                    | _                   | 3,090,172            | 3,090,172    |
| Hedge fund of funds             |                      |                     | 7,425,000            | 7,425,000    |
| Total pension investment        | \$ <u>64,582,407</u> | \$ <u>8,140,484</u> | \$ <u>10,515,172</u> | \$83,238,063 |

The following summarizes changes in the fair value of the defined benefit plan's Level 3 assets:

|   | Guaranteed Investment Contract       | Hedge<br>Fund<br>of Funds | Total<br>Investments                 |
|---|--------------------------------------|---------------------------|--------------------------------------|
| Fair value, July 1, 2011<br>Purchases<br>Sales      | \$3,090,172<br>178,355<br>_(385,643) | \$7.425,000<br>           | \$10,515,172<br>178,355<br>(385,643) |
| Fair value, July 1, 2012                            | \$ <u>2,882,884</u>                  | \$ <u>7,425,000</u>       | \$ <u>10,307,884</u>                 |
| Fair value, July 1, 2010<br>Net purchases and sales | \$3,301.688<br>(211,516)             | \$4,525,000<br>2,900,000  | \$ 7,826,688<br>_2,688,484           |
| Fair value, July 1, 2011                            | \$3,090,172                          | \$ <u>7,425,000</u>       | \$ <u>10,515,172</u>                 |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended June 30, 2012 and 2011

### 12. Retirement Plans (Continued)

### **Contributions**

Expected contributions to the plan in 2013 are approximately \$7,787,000.

### Estimated Future Benefit Payments

Benefit payments are expected to be paid as follows:

| 2013        | \$ 4,819,000 |
|-------------|--------------|
| 2014        | 5,149,000    |
| 2015        | 5,569,000    |
| 2016        | 6,030,000    |
| 2017        | 6,347,000    |
| 2018 - 2022 | 38,450,000   |

### Defined Contribution Plan

The Company sponsors a 403(b) defined contribution plan which covers substantially all employees of the Company. Under this plan, the Company makes a matching contribution of 50% of any employee's voluntary pretax contributions up to 6% of eligible compensation

The Company also sponsors a 401(a) defined contribution plan. The 401(a) plan is available to all employees who work 1,000 or more hours per year. Under this plan, the Company makes a core contribution equal to two and one-half percent (2.5%) of eligible compensation earned during the plan year and a supplemental contribution of up to a maximum 9% of eligible compensation to eligible participants that meet certain age and years of service requirements. The plan covers all employees of the Company except MGRNC and MGRC

The Company incurred approximately \$9,351,000 and \$8,814,000 of expenses in 2012 and 2011, respectively, for the 403(b) and 401(a) defined contribution plans.

### Deferred Compensation Plan

The Company maintains a 457(b) deferred compensation plan which covers certain key employees of the Company. Under this plan, key employees may elect to supplement their retirement savings through the deferral of a portion of their compensation. This plan is maintained primarily for the purpose of providing deferred compensation for key employees under Section 201 of the Employee Retirement Income Security Act. The Company does not make any contributions to the plan and total assets at June 30, 2012 were approximately \$695,000.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### **Years Ended June 30, 2012 and 2011**

### 15. Commitments and Contingencies

Various legal claims, generally incidental to the conduct of normal business, are pending or have been threatened against the Company. The Company intends to defend vigorously against these claims. While ultimate liability, if any, arising from any such claim is presently indeterminable, it is management's opinion that the ultimate resolution of these claims will not have a material adverse effect on the financial condition of the Company.

The healthcare industry is subject to numerous laws and regulations of federal, state and local governments. Recently, government activity has increased with respect to investigations and allegations concerning possible violations by healthcare providers of fraud and abuse statutes and regulations, which could result in the imposition of significant fines and penalties as well as significant repayments for patient services previously billed. Compliance with such laws and regulations is subject to government review and interpretations as well as regulatory actions unknown or unasserted at this time.

### Operating Leases

The Company is committed under long-term operating leases for the rental of certain property. The leases expire at various dates through 2026. Property rental expenses for the years ended June 30, 2012 and 2011 were approximately \$4,659,000 and \$3,826,000, respectively At June 30, 2012, the minimum commitments for property leases for the next five years are as follows:

| 2013 | \$ 4,883,000 |
|------|--------------|
| 2014 | 4,675,000    |
| 2015 | 4,626,000    |
| 2016 | 4,296,000    |
| 2017 | 3,369,000    |

### 16. Fair Value of Financial Instruments

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and Cash Equivalents, Accounts Receivable, Accounts Payable and Accrued Expenses

The recorded amounts reported in the consolidated balance sheets for these accounts approximate their fair values based on their short-term nature.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**Years Ended June 30, 2012 and 2011** 

### 16. Fair Value of Financial Instruments (Continued)

### Investments and Assets Whose Use is Limited or Restricted

These assets consist primarily of interest receivable, investments in money market funds, government securities, mutual funds, collective trusts, corporate debt securities, hedge funds and beneficial interest in perpetual trusts. Investment securities, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. As such, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial position and operations. Determination of fair value is discussed in Notes 2 and 7.

### Long-Term Debt

Fair values of the Company's bonds are based on quoted market prices. At June 30, 2012, the market value of the bonds was approximately \$374,216,000.

### 17. Functional Expenses

The Company provides health and related services to residents in a primary service area consisting of forty-eight contiguous communities in central Maine. Expenses related to providing these services are as follows for the years ended June 30:

|   | <u>2012</u>        | <u>2011</u>    |
|---|--------------------|----------------|
| Health care services General and administrative | \$ 373,809,177<br> | , ,            |
|   | \$ 425,635,980     | \$ 406,024,125 |

### BAKER NEWMAN NOYES

### INDEPENDENT AUDITORS' REPORT ON THE ADDITIONAL INFORMATION

Board of Trustees
MaineGeneral Health and Subsidiaries

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating information is presented for purposes of additional analysis rather than to present the financial position, results of operations and cash flows of the individual companies and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole

Portland, Maine September 28, 2012 Limited Liability Company

Bully Nermy Nagar

# CONSOLIDATING BALANCE SHEET

### June 30, 2012

### ASSETS

| Current accets   | MGH           | MGMC           | HRN          | MGRNC         | MGRC          | Total          | Eliminations   | Consolidated   |
|--|---------------|----------------|--------------|---------------|---------------|----------------|----------------|----------------|
| Current assets Current assets Taxon tangents                     | \$ 2,909,229  | \$ 14,474,268  | \$ 367,527   | \$ 834.641    | \$ 1,007.270  | \$ 19.592.935  | <br> <br>      | \$ 19.592,935  |
| nivestinging<br>Patient accounts receivable, net                 | ! !           | 37,884,779     | 2,124,130    | 1,560.197     | 0.32,44       | 41,569,106     |                | 41,569,106     |
| Amounts due from affiliates                                      | 5,745,053     | 628,842        | 15,718       | 150           | 2,901         | 6,392,664      | (6.392,664)    |                |
| Supplies   | 1             | 4.005,167      | 1            | 1             | 1             | 4,005,167      | 1              | 4,005.167      |
| Pledges receivable, net  | 439           | 9,546,219      | 7.716        | 1.081         | ı             | 9,555,455      | ı              | 9.555,455      |
| Prepaid expenses and other current assets                        | 1,015,759     | 7,568,685      | 38,088       | 77,408        | 398,489       | 9,098,429      | (643,757)      | 8,454,672      |
| Total current assets   | 9,670,480     | 75.436,643     | 2,553.179    | 3,155.642     | 2,041,107     | 92,857,051     | (7,036,421)    | 85,820,630     |
| Investments.   |               |                |              |               |               |                |                |                |
| Unrestricted   | 3,460         | 27.579,346     | 1,303,965    | 16,013        | 3.172         | 28,905,956     | I              | 28.905,956     |
| Assets whose use is limited or restricted                        |               |                |              |               |               |                |                |                |
| Doatu-vesignated<br>Funded demecration                           | ı             | ı              | I            | 1.637.535     | I             | 1,637,535      | I              | 1.637.535      |
| New hospital   | 1             | 47,313,334     | I            |               | ı             | 47,313,334     | ŀ              | 47,313,334     |
| Other  | 5,369,821     | 6,785,692      | 1            | 14,043        | I             | 12,169,556     | I              | 12,169,556     |
| Assets held in trust under debt agreements                       |               | 210,412.776    | 1            | 630,184       | 644,236       | 211.687,196    | 1              | 211,687,196    |
| Beneficial interest in perpetual trusts                          | I             | 9,951,744      | 1            | i             | 1             | 9,951,744      | !              | 9.951,744      |
| Permanently donor-restricted                                     | 531.888       | 4.204.801      | 85.389       | 1,084.176     | ì             | 5,906,254      | I              | 5,906,254      |
| Temporarily donor-restricted                                     | 164,963       | 15,344,589     | 85,132       | 125,559       | 1             | 15,720,243     |                | 15,720,243     |
|  | 6.070,132     | 321.592,282    | 1.474.486    | 3,507,510     | 647.408       | 333.291.818    | 1              | 333,291,818    |
| Beneficial interest in workers' compensation trust               | 130,462       | 1,520,650      | 246,585      | 274,610       | 17,183        | 2,189,490      |                | 2,189,490      |
| I otal investments and assets whose use is limited or restricted | 6,200,594     | 323,112,932    | 1,721,071    | 3,782,120     | 664,591       | 335.481.308    | 1              | 335,481,308    |
| Pledges receivable, net of current portion                       | I             | 11,418,315     | ı            | 1             | ı             | 11,418.315     | 1              | 11,418,315     |
| Estimated third-party payor settlements -                        | ı             | 38 000 000     | l            | !             | 1             | 38 000 000     | I              | 000 000 85     |
| מונל ווסוו סומול טו וינמווול                                     | I             | 000,000,00     | 1            | I             | l             | 000,000,00     |                | 000,000,00     |
| Property and equipment   | 277,795       | 209,251,015    | 506,330      | 4,625,470     | 19,366,146    | 234,026,756    | ř              | 234,026.756    |
| Assets available for sale  | I             | 3,048,001      | 1            | I             | l             | 3.048,001      | I              | 3,048,001      |
| Other assets, net  | 268,230       | 8,245,446      | 47,224       | 57,137        | 93.983        | 8,712,020      | (268,230)      | 8,443,790      |
| Total assets   | \$ 16,417,099 | \$ 668,512,352 | \$ 4,827,804 | \$ 11,620,369 | \$ 22,165,827 | \$ 723,543,451 | \$ (7,304,651) | \$ 716,238,800 |

## LIABILITIES AND NET ASSETS

| Current Inhilities  | MGH                                | MGMC                                    | HRN                           | MGRNC                             | MGRC                    | Total                                   | Eliminations   | Consolidated                            |
|---|------------------------------------|---|-------------------------------|-----------------------------------|-------------------------|---|--|---|
| Line of credit Accounts payable and accrued expenses Accrued employee compensation and compensated absences | \$ 938,020<br>545,209<br>1,964,625 | \$<br>26.163.936<br>18.913.056          | \$<br>571.948<br>1,375,086    | \$<br>621.078<br>787.129          | \$<br>409,997<br>90,836 | \$ 938,020<br>28,312,168<br>23,130,732  | <br>\$   | \$ 938,020<br>28,312,168<br>23,130,732  |
| Amounts due to affiliates Estimated third-party payor settlements   | 535,439                            | 5,174,219                               | 337,297                       | 272,364                           | 73.344                  | 6,392,663                               | (6,392,663)  | 10.274.108                              |
| Other current liabilities   | 3,005.550                          | 16,383,079                              | 669.322                       | 276,804                           | 491,613                 | 20.826,368                              | (013 613)  | 20,826,368                              |
| כיווופוו לסוווסון סרוסוק-נפווון מכסו  |                                    | 0.020,030                               | 110.+                         | (10,01)                           | 10,000                  | 0,000,000                               | (040,012)  | 2,011,12/                               |
| Total current liabilities   | 6,988.843                          | 81,526,301                              | 3,282,731                     | 2,789.550                         | 1,541,650               | 96.129.075                              | (7,036,482)  | 89,092,593                              |
| Long-term debt, less current portion  | I                                  | 313.576,305                             | 73,976                        | 2,601,444                         | 7.670,432               | 323,922.157                             | (268,169)  | 323,653,988                             |
| Accrued pension cost  | 3.222,376                          | 39.805,545                              | ı                             | I                                 | 1                       | 43,027.921                              | I  | 43,027,921                              |
| Deferred refundable and nonrefundable advance fees  | I                                  | I                                       | I                             | I                                 | 13.159.998              | 13.159,998                              | •  | 13,159,998                              |
| Other long-term liabilities   | 1,067,805                          | 2,232,637                               | 21,188                        |                                   | 443,408                 | 3,765,038                               |  | 3,765,038                               |
| Total liabilities   | 11,279,024                         | 437.140,788                             | 3,377.895                     | 5,390,994                         | 22,815.488              | 480.004,189                             | (7,304,651)  | 472,699,538                             |
| Net assets. Unrestricted Temporarily restricted Permanently restricted                                      | 4,440,785<br>165,402<br>531,888    | 180.905.896<br>36.309,123<br>14.156.545 | 1,271.672<br>92.848<br>85,389 | 5.018,559<br>126,640<br>1,084,176 | (649,661)               | 190,987,251<br>36,694,013<br>15,857,998 | 1 1 1  | 190.987.251<br>36,694.013<br>15,857,998 |
| Total net assets  | 5,138,075                          | 231,371,564                             | 1,449,909                     | 6,229,375                         | (649,661)               | 243,539,262                             | T-Marine and Annual Ann | 243,539,262                             |
| Total liabilities and net assets  | \$ 16,417,099                      | \$ 668,512,352                          | \$ 4,827,804                  | \$ 11.620,369                     | \$ 22,165,827           | \$ 723,543,451                          | \$ (7,304,651)   | \$ 716,238,800                          |

# MAINEGENERAL HEALTH AND SUBSIDIARIES CONSOLIDATING STATEMENT OF OPERATIONS

## Year Ended June 30, 2012

|   | MGH  | MGMC   | HRN   | MGRNC   | MGHA              | MGRC  | Total   | Eliminations                                     | Consolidated  |
|---|--|--|---|---|-------------------|---|---|--|---|
| Operating revenue:  Net patient service revenue  Other revenue  | \$<br>14,452,691   | \$ 376,544,641<br>17,822,667   | \$ 18,173.087<br>3.064.659                                | \$ 19,320.872<br>816.672                                    | <br><del>69</del> | \$<br>4.287,573   | \$ 414.038.600<br>40.444,262  | \$<br>(14,945,832)                               | \$ 414,038,600<br>25,498,430  |
| rectractions used for operations  | 44,097   | 671,848  | 6,965   | 64,973  |                   | 654   | 788,537   | 1  | 788,537   |
| Total operating tevenue   | 14,496,788   | 395,039,156  | 21,244,711  | 20,202,517  | I                 | 4.288,227   | 455,271,399   | (14,945.832)                                     | 440.325,567   |
| Operating expenses: Salaries and wages Employee benefits Supplies and other Provision for bad debts Depreciation and amortization Interest  | 8,335,521<br>2.056,397<br>3,940,878<br>-<br>89,634<br>74,358 | 157,206,360<br>39,523,849<br>142,343,506<br>23,225,217<br>17,894,222 | 12,585,975<br>3,448,671<br>5,013,341<br>33,789<br>120,518 | 9,401.946<br>2,774.749<br>6.033,747<br>(187.644)<br>665,015 | 1 1 1 1 1         | 1,111,916<br>288,313<br>1,677,898<br>1,099,971<br>388,734 | 188,641,718<br>48,091,979<br>159,009,370<br>23,071,362<br>19,869,360<br>1,898,023 | -<br>(14.871,117)<br>-<br>-<br>(74.71 <u>5</u> ) | 188,641,718<br>48.091,979<br>144,138,253<br>23,071,362<br>19,869,360<br>1,823,308 |
| Total operating expenses  | 14,496,788   | 381,478,626  | 21,202,840  | 18,836,726  | 1                 | 4,566,832   | 440,581,812   | (14,945,832)                                     | 425,635,980   |
| Income from operations  | 1  | 13,560,530   | 41.871  | 1,365,791   | ı                 | (278,605)   | 14,689,587  | I  | 14.689,587  |
| Nonoperating gains (losses). Investment income Realized gains on investments, net Loss on disposal of property and equipment, net Loss on assets available for sale Contributions | 38.248<br>544.279<br>(1,652)<br>                             | 1,094.658<br>4,561.864<br>(111,652)<br>(23.749.966)<br>358,456       | 10.755<br>142,722<br><br>14,176                           | 13,169 199,006 (3,958)                                      | 1 1 1 1 1         | 34,013  | 1,156,830<br>5,481,884<br>(117,262)<br>(23,749,966)<br>372,892                    | 1 1 1 1  | 1,156.830<br>5.481,884<br>(117.262)<br>(23.749.966)<br>372,892                    |
| Total nonoperating gains (losses), net  | 581,135  | (17,846,640)   | 167,653   | 208,217   |                   | 34,013  | (16,855,622)  |  | (16,855,622)  |
| Excess (deficiency) of revenue over expenses  | 581,135  | (4,286,110)  | 209,524   | 1,574,008   | l                 | (244,592)   | (2,166,035)   | I  | (2,166,035)   |
| Change in net unrealized gains (losses) on investments  | (666,256)  | (6.624,594)  | (173.000)   | (253,281)   | l                 | (9,210)   | (7,726,341)   | 1  | (7.726,341)   |
| Pension-related changes other than her<br>periodic pension cost   | (1,419.838)  | (18,144,406)   | I   | I   | I                 | I   | (19,564,244)  | l  | (19,564,244)  |
| rect assets refeased from resurctions used for capital acquisitions  Transfers (to) from affiliates   | e e e e e e e e e e e e e e e e e e e                        | 35,535<br>(6,311,120)  | 1 [   | T P   | 6,311,120         | 8,143   | 43.678  | 1  | 43.678  |
| (Decrease) increase in unrestricted net assets  | \$ (1,504,959)   | \$ (1,504,959) \$ (35,330,695)                                       | \$ 36,524   | \$ 1,320,727  | \$ 6,311,120      | \$_(245,659)  | \$ (29,412,942)   | \$   | \$ (29,412,942)   |

### **Additional Data**

Software ID: Software Version:

**EIN:** 32-0265031

Name: MaineGeneral Health and Affiliates

### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

### 4d. Other program services

(Code ) (Expenses \$ 2,874,509 including grants of \$ ) (Revenue \$ 4,228,255)

MaineGeneral Retirement Community provides various stages of assisted living support to an elderly community. The company provides independent living cottage and lodge units, assisted living units as well as an Alzheimer's unit.

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| Compensated Employees, and                                      | <del></del>                    | lent C                            |                       |         | tors         | 5                            |        |  |  |  |
|---|--------------------------------|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|--|--|
| <b>(A)</b><br>Name and Title                                    | (B)<br>Average<br>hours<br>per |                                   | that a                |         | <b>/</b> )   |                              |        | <b>(D)</b><br>Reportable<br>compensation<br>from the | (E) Reportable compensation from related | (F) Estimated amount of other compensation               |
|   | week                           | Individual trustae<br>or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | organization (W-<br>2/1099-MISC)                     | organizations<br>(W- 2/1099-<br>MISC)    | from the<br>organization and<br>related<br>organizations |
| Peter Alfond<br>Director  | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Douglas Boyink MD<br>Director & Chief of Staff                  | 10 00                          | Х                                 |                       |         |              |                              |        | 266,417  | 0  | 28,755   |
| Conrad Ayotte<br>Dırector                                       | 2 00                           | х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Diane Campbell MD<br>Director                                   | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Scott Bullock<br>President & CEO, MGH                           | 50 00                          | Х                                 |                       | ×       |              |                              |        | 0  | 601,967                                  | 223,927  |
| Stephanie Calkins MD<br>Director & Asst Chief of Staff          | 1 00                           | Х                                 |                       |         |              |                              |        | 24,000   | 0  | 1,020  |
| Douglas Cutchin<br>Director                                     | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Charles Danielson MD MPH<br>Director & President, Medical Staff | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Mark Ford<br>Dırector   | 2 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Peter Guzzetti DO DDS<br>Director & Asst Chief of Staff         | 1 00                           | Х                                 |                       |         |              |                              |        | 27,083   | 0  | 0  |
| Jeffrey Hubert<br>Dırector                                      | 2 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Robert Marden Esq<br>Dırector & Chaır                           | 2 00                           | Х                                 |                       | х       |              |                              |        | 0  | 0  | 0  |
| Barbara Mayer<br>Dırector                                       | 2 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Roy Miller MD<br>Director                                       | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Elizabeth Mitchell Esq<br>Director                              | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Gordon Pow<br>Dırector  | 2 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Tobi Schneider Esq<br>Director                                  | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| William Sprague<br>Director & Vice Chair                        | 1 00                           | Х                                 |                       | х       |              |                              |        | 0  | 0  | 0  |
| Douglas Terp<br>Dırector  | 2 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Barbara Woodlee EdD<br>Dırector                                 | 1 00                           | Х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Charles Hays<br>CEO, MGMC                                       | 50 00                          | х                                 |                       | х       |              |                              |        | 0  | 312,203                                  | 16,874   |
| Nona Boyink<br>Director, CEO HRN                                | 50 00                          | х                                 |                       | х       |              |                              |        | 182,896  | 0  | 25,255   |
| Richard Fein DO<br>Director, HRN                                | 1 00                           | х                                 |                       |         |              |                              |        | 0  | 0  | 0  |
| Alıcıa Forster MD<br>Dırector, HRN                              | 1 00                           | Х                                 |                       |         |              |                              |        | 1,200  | 0  | 128  |
| Michael Griffin MD<br>Director, HRN                             | 13 00                          | х                                 |                       |         |              |                              |        | 0  | 0  | 0  |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| Compensated Employees, and Independent Contractors |                         |   |                       |         |              |                              |        |  |  |  |
|--|-------------------------|---|-----------------------|---------|--------------|------------------------------|--------|--|--|--|
| (A)<br>Name and Title                              | (B)<br>Average<br>hours | Average Position (check all hours that apply) |                       |         |              |                              |        | ( <b>D)</b> Reportable compensation from the | <b>(E)</b><br>Reportable<br>compensation<br>from related | (F) Estimated amount of other  |
|  | per<br>week             | Individual trustee<br>or director             | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | organization (W-<br>2/1099-MISC)             | organizations<br>(W- 2/1099-<br>MISC)                    | compensation<br>from the<br>organization and<br>related<br>organizations |
| Thomas Keating MD<br>Director, HRN                 | 50 00                   | ×   |                       |         |              |                              |        | 196,579                                      | 0  | 31,686   |
| Reynerio Sepe Lanoy MD<br>Director, HRN            | 1 00                    | Х   |                       |         |              |                              |        | 222,022                                      | 0  | 30,089   |
| Rev Cynthia N Lepley<br>Director, HRN              | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Elizabeth S Miller<br>Director, HRN                | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Judith A Plano Esq<br>Director, HRN                | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| James Clair<br>Director, HRN                       | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Danielle D Martin<br>Director, HRN                 | 1 00                    | х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Pamela J Trinward<br>Director, HRN                 | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Robert Bond<br>Director, MGRC                      | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Mildred Stengel<br>Director, MGRC                  | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Richard Jordan<br>Director, MGRC                   | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Rev William DeWolfe<br>Director, MGRC              | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Judith Shreiner<br>Director, MGRC                  | 1 00                    | х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Kenneth Harvey<br>Dırector, MGRC                   | 1 00                    | Х   |                       |         |              |                              |        | 0  | 0  | 0  |
| Rebecca Colwell<br>Director, MGRC                  | 45 00                   | Х   |                       |         |              |                              |        | 129,628                                      | 0  | 22,124   |
| Karen Tobias<br>Board Secretary                    | 45 00                   |   |                       | Х       |              |                              |        | 0  | 55,438   | 12,707   |
| Michael Koziol<br>Senior Vice President & CFO      | 50 00                   |   |                       | Х       |              |                              |        | 0  | 283,197  | 19,107   |
| Anthony Mancini MD<br>Physician                    | 50 00                   |   |                       |         |              | х                            |        | 973,700                                      | 0  | 45,063   |
| Jose Ramırez MD<br>Physician                       | 50 00                   |   |                       |         |              | х                            |        | 633,224                                      | 0  | 39,447   |
| Marc Golden MD<br>Physician                        | 50 00                   |   |                       |         |              | Х                            |        | 611,207                                      | 0  | 38,977   |
| Bruce Gomberg MD<br>Physician                      | 50 00                   |   |                       |         |              | Х                            |        | 607,022                                      | 0  | 37,575   |
| John Thaller MD<br>Physician                       | 50 00                   |   |                       |         |              | ×                            |        | 515,301                                      | 0  | 39,195   |