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Part IIIStatement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III 1 Briefly describe the organization's mission GEISINGER HEALTH PLAN BENEFITS THE COMMUNITIES IT SERVES BY PROVIDING HIGHER QUALITY FOR EACH PERSONS HEALTH CARE DOLLAR THROUGH INNOVATIVE MODELS OF CARE AND COVERAGE THAT SUPPORT THE GEISINGER HEALTH SYSTEMS CHARITABLE MISSION 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O 4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported			
4a	(Code) (Expenses \$ 949,617,880 including grants of \$) (Revenue \$)	INSURANCE SEE SCHEDULE O I GENERAL INFORMATION GEISINGER HEALTH PLAN (GHP) IS A NONPROFIT ORGANIZATION THAT OPERATES A HEALTH MAINTENANCE ORGANIZATION (HMO) BASED IN DANVILLE, PENNSYLVANIA GHP PROVIDES PRE-PAID MANAGED HEALTH CARE TO ITS MEMBERS AND IS A COST- EFFECTIVE ALTERNATIVE TO TRADITIONAL INDEMNITY HEALTH INSURANCE FOUNDED IN 1972, INCORPORATED IN 1984, AND INITIALLY LICENSED BY THE DEPARTMENT OF INSURANCE IN 1985, GHP CURRENTLY OPERATES IN 43 CONTIGUOUS COUNTIES OF PREDOMINATELY RURAL CENTRAL AND NORTHEASTERN PENNSYLVANIA IN ADDITION, GHP CONTRACTS WITH MORE THAN 43,000 PROVIDERS AND 104 HOSPITALS GHP HAS BEEN RECOGNIZED AS ONE OF THE LARGEST RURAL HEALTH PLANS IN THE UNITED STATES AND HAS MAINTAINED THE HIGHEST LEVEL OF ACCREDITATION FROM THE NATIONAL COMMITTEE FOR QUALITY ASSURANCE (NCQA) SINCE 1993 GHP WAS ALSO RANKED AS THE NUMBER ONE PRIVATE AND MEDICARE PLANS IN PENNSYLVANIA THE PLAN WAS RANKED 12 AMONG PRIVATE HEALTH PLANS AND 6 AMONG MEDICARE PLANS IN THE NATION BY THE 2012-2013 NATIONAL COMMITTEE FOR QUALITY ASSURANCE HEALTH INSURANCE PLAN RANKINGS NEW FACILITIES AND MORE SERVICES BECAUSE GHP IS A NONPROFIT ORGANIZATION, REVENUES IN EXCESS OF THE COST OF THE HEALTH CARE PROVIDED TO MEMBERS ARE USED TO IMPROVE FACILITIES AND SERVICES, INCREASE BENEFITS AND PROVIDE AFFORDABLE RATES GHP TYPICALLY MAKES ANNUAL CONTRIBUTIONS TO THE GEISINGER HEALTH SYSTEM FOUNDATION "THE FOUNDATION" TO ENHANCE TEACHING, EDUCATION, AND RESEARCH PROJECTS THAT BENEFIT ALL PENNSYLVANIANS THESE CONTRIBUTIONS ARE USED TO FUND THE DEVELOPMENT OF NEW FACILITIES AND TO ADD MORE SERVICES TO OUR EXISTING HOSPITALS AND PHYSICIAN CLINICS THIS DIRECTLY SUPPORTS THE CHARITABLE MISSION OF THE FOUNDATION AND ITS CHARITABLE AFFILIATES BY MAKING IT POSSIBLE TO ENHANCE HEALTH CARE PROGRAMS AND SERVICES THROUGHOUT THE REGION WHILE IMPROVING THE AVAILABILITY OF CARE FOR PATIENTS IN OUR SERVICE AREA PROVIDING AFFORDABLE, HIGH QUALITY, COMPREHENSIVE HEALTH CARE AND BENEFITS INCREASES THE ACCESS OF CARE TO THOSE WHO MIGHT NOT OTHERWISE BE ABLE TO AFFORD HEALTH CARE AND CONTRIBUTES TO THE QUALITY OF LIFE IN ALL THE COMMUNITIES WE SERVE GHP PROVIDES COMPREHENSIVE HEALTH CARE SERVICES ON A PREPAID BASIS THROUGH AN INTEGRATED HEALTH CARE DELIVERY SYSTEM, WHICH PROVIDES HEALTH CARE TO THE COMMUNITY AS A WHOLE AS PART OF AN INTEGRATED HEALTH SYSTEM, GHP IS ABLE TO CHANNEL EXPERIENCE, KNOWLEDGE AND FUNDS TO PURSUE UNIQUE PROJECTS WITH THE GEISINGER HEALTH SYSTEM NO OTHER ORGANIZATION IN THIS REGION HAS BOTH PROVIDER AND PAYER JOINED TOGETHER TO CREATE SYNERGIES THAT IMPROVE THE HEALTH OF THE COMMUNITIES THAT WE SERVE GHP'S PROVENHEALTH NAVIGATOR(R) AND THE NORTHEAST COLLABORATIVE HEALTH NAVIGATOR IS A PARTNERSHIP BETWEEN PATIENTS, PRIMARY CARE PROVIDERS AND GHP TO IMPROVE MEMBERS' HEALTH ALSO KNOWN AS A "MEDICAL HOME," GHP PROVIDES A CASE MANAGER WHO WORKS CLOSELY WITH THE MEMBER'S HEALTH-CARE PROVIDERS, THE MEMBER AND THEIR FAMILY BY COORDINATING CARE WITH HOSPITAL, SPECIALISTS, PHARMACISTS AND SKILLED NURSING FACILITIES THE MODEL GEISINGER HEALTH SYSTEM EMPLOYS BLENDS ASPECTS OF A CHRONIC CARE MODEL, A MEDICAL HOME MODEL AND A PATIENT-CENTERED PRIMARY CARE MODEL ADDITIONAL FUNCTIONAL COMPONENTS ARE INCLUDED, CREATING A NEW HEALTH CARE DELIVERY VEHICLE HEALTH NAVIGATOR ACTING AS THE FIRST-LINE CAREGIVER AND GUIDE, GEISINGER HEALTH PLAN NURSE CASE MANAGERS HELP PATIENTS NAVIGATE THE HEALTH-CARE SYSTEM THE KEY STRATEGY OF HEALTH NAVIGATOR IS TO OFFER PATIENTS ACCESS TO A HEALTH NAVIGATOR CASE MANAGER 24 HOURS A DAY, 7 DAYS A WEEK THE PRIMARY CARE PRACTICE TEAM AND GHP, WORKING WITH THE PATIENT AT THE CENTER OF THE SYSTEM, ACCEPT RESPONSIBILITY TO OPTIMIZE HEALTH STATUS FOR EVERY INDIVIDUAL AND TO MEET PRE-ESTABLISHED QUALITY, EFFICIENCY, AND PATIENT SATISFACTION OUTCOMES TARGETS FOR THE PRACTICE POPULATION GHP IS ALSO PARTICIPATING IN THE NORTHEAST COLLABORATIVE OF THE PENNSYLVANIA CHRONIC CARE INITIATIVE THE CHRONIC CARE INITIATIVE, CREATED BY FORMER PENNSYLVANIA GOVERNOR EDWARD RENDELL, IS A STRATEGIC PLAN THAT CALLS FOR IMPLEMENTING THE CHRONIC CARE MODEL IN ALL PRIMARY CARE PRACTICES ACROSS THE COMMONWEALTH USING GHP'S PROVENHEALTH NAVIGATOR PROGRAM AS A MODEL, THE NORTHEAST COLLABORATIVE PROMOTES STRONG COLLABORATION BY PROVIDERS, PAYERS, AND PROFESSIONAL ORGANIZATIONS TO BENEFIT ALL PATIENTS IN NORTHEAST PENNSYLVANIA THE INITIATIVE INCORPORATES GHP'S PRIMARY CARE MEDICAL HOME STANDARDS AND OUR USE OF CASE MANAGERS AS A VALIDATION TOOL THAT PRACTICES ARE TRANSFORMING THEIR CARE DELIVERY TO EFFECTIVELY MANAGE CHRONICALLY ILL PATIENTS THE NORTHEAST COLLABORATIVE IS ONE OF SEVEN REGIONAL LEARNING COLLABORATIVES UNDERWAY ACROSS THE COMMONWEALTH IN FISCAL YEAR 2012, GHP'S UNREIMBURSED COST OF PROVIDING HEALTH NAVIGATOR'S SERVICES TO OUR MEMBERS WAS 8 4 MILLION ADDITIONALLY, 6 2 MILLION WAS USED TO SUPPORT NON- MEMBERS' PARTICIPANTION IN THE HEALTHNAVIGATOR PROGRAM IN ADDITION, GHP PAID 11,600 TOWARD THE NORTHEAST COLLABORATIVE INITIATIVE PROVENCARE(R)- CHRONIC DISEASE GEISINGER HEALTH SYSTEM IDENTIFIED THE MOST COMMON CHRONIC DISEASES (DIABETES, CORONARY ARTERY DISEASE, CONGESTIVE HEART FAILURE) AND ADULT PREVENTION TREATMENTS (IMMUNIZATIONS, COLONOSCOPIES, ETC) USING EVIDENCE-BASED BEST PRACTICES, CARE WAS "BUNDLED" INTO THE MOST EFFECTIVE TREATMENT CARE IS MEASURED BY MEETING 100% OF THE BUNDLE REQUIREMENTS, AS TRACKED OVER TIME THERE HAS BEEN SIGNIFICANT IMPROVEMENT IN MEETING MORE OF THE BUNDLE REQUIREMENTS FOR ITS BUNDLES OF CARE PROVENCARE(R)-ACUTE EPISODIC CARE (THE "WARRANTY") BEGINNING WITH CORONARY ARTERY BYPASS GRAFTS (CABG), THE PROCESS INCLUDES IDENTIFYING HIGH-VOLUME DRGS, DETERMINING BEST PRACTICE TECHNIQUES, AND DELIVERING EVIDENCE-BASED CARE WORKING WITH GHP, THE GEISINGER HEALTH SYSTEM CLINICAL ENTERPRISE ESTABLISHED A GLOBAL FEE THAT INCLUDES PRE-OPERATIVE CARE, HOSPITALIZATION, PHYSICIAN FEES, REHABILITATION, AND ANY CARE (ADMISSIONS DUE TO COMPLICATIONS) RELATED TO THE SURGERY WITHIN 90 DAYS THIS ADDITIONAL CARE IS NOT CHARGED (IF THEY ARE SEEN AT A GEISINGER HEALTH SYSTEM FACILITY) THIS "WARRANTED" CARE HAS BEEN VERY SUCCESSFUL AND WRITTEN UP IN THE NEW YORK TIMES AND PUBLISHED IN THE ANNALS OF SURGERY IN ADDITION TO CABG, GEISINGER HEALTH SYSTEM NOW HAS PROGRAMS FOR ANGIOPLASTY WITH AN ACUTE MYOCARDIAL INFARCTION (HEART ATTACK), HIP REPLACEMENT, CATARACTS, ERYTHROPOIETIN (EPO) - A DRUG USED FOR KIDNEY PATIENTS, PERINATAL CARE, AND BARIATRIC SURGERY TRANSITIONS OF CARE BEGUN IN JANUARY 2008, THIS PROGRAM IS A JOINT QUALITY/EFFICIENCY INITIATIVE THAT COMPLEMENTS HEALTH NAVIGATOR IT SMOOTHES OUT THE TRANSITION OF CARE AS A PATIENT MOVES FROM INPATIENT THROUGH OUTPATIENT SETTINGS TO DATE, IT HAS BEEN FOCUSED ON NARROW POPULATIONS SUCH AS MEMBERS WHO HAVE HEART FAILURE IT HAS SUCCESSFULLY REDUCED READMISSIONS, PROGRAM EXPANSION IS PLANNED ELECTRONIC HEALTH RECORD (EHR) GEISINGER HEALTH SYSTEM IS ON THE FOREFRONT IN THE DEVELOPMENT AND USE OF THE EHR GHP HELPED SUPPORT THE 100 MILLION INVESTED IN THE EHR OVER THE LAST SEVERAL YEARS THE POSSIBILITIES FOR IMPROVING THE QUALITY OF CARE WITH THE EHR ARE ENDLESS CURRENTLY, GHP USES THE EHR TO COMMUNICATE WITH MEMBERS WHO ARE INVOLVED IN MEDICAL OR DISEASE MANAGEMENT PROGRAMS AND THEIR PHYSICIANS GEISINGER HEALTH SYSTEM ALSO ALLOWS COMMUNITY HOSPITALS AND PHYSICIANS TO ACCESS PATIENT INFORMATION DISEASE AND CASE MANAGEMENT SERVICES TO IMPROVE THE HEALTH OF MEMBERS, GHP PROVIDES DISEASE AND CASE MANAGEMENT PROGRAMS AND SERVICES TO COORDINATE CARE FOR THOSE WITH CHRONIC CONDITIONS THE PROGRAMS ARE FOCUSED ON CONGESTIVE HEART FAILURE,HYPERTENSION, DIABETES, CORONARY ARTERY DISEASE, OSTEOPOROSIS, CHRONIC OBSTRUCTIVE PULMONARY DISEASE, CHRONIC KIDNEY DISEASE, ASTHMA, TOBACCO CESSATION AND WEIGHT MANAGEMENT THESE IN-DEPTH PROGRAMS WERE THE RESULT OF A COLLABORATION OF EXPERTISE BETWEEN GHP AND PROVIDERS IN THE GEISINGER HEALTH SYSTEM AND HAVE ATTAINED NATIONAL RECOGNITION BY HEALTH MANAGEMENT ORGANIZATIONS AND INDUSTRY GROUPS THE SUCCESS OF THIS COLLABORATION IS ONE EXAMPLE OF HOW THIS UNIQUE RELATIONSHIP CAN BENEFIT THE COMMUNITY SILVER SNEAKERS AND FOREVERFIT MEMBERS ENROLLED IN GHP'S MEDICARE ADVANTAGE PLANS ARE OFFERED FITNESS PROGRAMS AT NO ADDITIONAL COST, DEPENDING ON THE PLAN SELECTED THE SILVER SNEAKERS PROGRAM PROVIDES MEMBERS WITH A FREE FITNESS CENTER MEMBERSHIP, CUSTOMIZED FITNESS CLASSES DESIGNED FOR OLDER ADULTS, HEALTH EDUCATION SEMINARS AND SOCIAL EVENTS FOREVERFIT ALSO PROVIDES MEMBERS WITH A FITNESS CENTER MEMBERSHIP AT NO ADDITIONAL COST AT A CENTER PARTICIPATING IN FOREVERFIT'S NETWORK FOREVERFIT MEMBERS CAN TAKE ADVANTAGE OF ANY EXERCISE OR RECREATIONAL PROGRAM THAT IS INCLUDED IN THE MEMBERSHIP THEY ALSO RECEIVE SIGNIFICANT SAVINGS OFF THE NEWSSTAND RATE OF POPULAR HEALTH-RELATED MAGAZINES, AND DISCOUNTS ON VITAMINS AND SUPPLEMENTS IN ADDITION, MEMBERS HAVE UNLIMITED ACCESS TO ONLINE EDUCATIONAL TOOLS INCLUDING HEALTHY RECIPES, A	
4b	(Code) (Expenses \$ including grants of \$) (Revenue \$)		
4c	(Code) (Expenses \$ including grants of \$) (Revenue \$)		
4d	Other program services (Describe in Schedule O) (Expenses \$ including grants of \$) (Revenue \$)		
4e	Total program service expenses	\$ 949,617,880	

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	No
2	Is the organization required to complete Schedule B, Schedule of Contributors(see instructions)?	2	No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a	Yes
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 	11b	No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 	11c	No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. 	11d	No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 	11e	Yes
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. 	11f	No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 	12a	No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 	12b	Yes
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b	No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Part II and IV	15	No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a	Yes	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V		Statements Regarding Other IRS Filings and Tax Compliance		
Check if Schedule O contains a response to any question in this Part V ☒				
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	1a	4,014	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return. .	2a	0	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a		No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b		
11	Section 501(c)(12) organizations. Enter			
a	Gross income from members or shareholders.	11a		
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	13a		
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b		
c	Enter the aggregate amount of reserves on hand.	13c		
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b		

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1a	16		
b	Enter the number of voting members included in line 1a, above, who are independent	1b	10
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	Yes
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed PA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. GEORGE A SCHNEIDER CFO 100 NORTH ACADEMY AVENUE MC 32-20 DANVILLE, PA 17822 (570) 271-5409

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization’s tax year

- List all of the organization’s **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization’s **current** key employees, if any See instructions for definition of “key employee ”
- List the organization’s five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization’s **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization’s **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) WILLIAM H ALEXANDER DIRECTOR	2 00	X						0	0	0
(2) MAUREEN M BUFALINO DIRECTOR	2 00	X						0	0	0
(3) ALFRED S CASALE MD FACC FACS DIRECTOR	40 00	X						0	859,971	94,761
(4) EARL FOURA DIRECTOR	2 00	X						0	0	0
(5) RICHARD A GRAFMYRE DIRECTOR	2 00	X						0	0	0
(6) R BROOKS GRONLUND DIRECTOR	2 00	X						0	0	0
(7) JEAN HAYNES PRES , CEO,	40 00	X		X				0	830,176	194,983
(8) JOHN D MORAN JR DIRECTOR	2 00	X						0	0	0
(9) DUANE E DAVIS MD PRES , CEO,	40 00	X		X				0	748,782	58,408
(10) JONATHAN P HOSEY MD DIRECTOR	40 00	X						0	311,389	33,826
(11) JOSEPH J MOWAD MD DIRECTOR	40 00	X						0	360,090	34,223
(12) THOMAS H LEE JR MD DIRECTOR	2 00	X						0	0	0
(13) V CHRIS HOLCOMBE PE DIRECTOR	2 00	X						0	0	0
(14) GLENN D STEELE JR MD PHD CHAIR, DIREC	40 00	X		X				0	5,048,679	390,571
(15) KAREN E DAVIS PHD DIRECTOR	2 00	X						0	0	0
(16) DON A ROSINI DIRECTOR	2 00	X						0	0	0
(17) MARYLA PETERS SCRANTON DIRECTOR	2 00	X						0	0	0

Part VII

1b	Sub-Total	▼			
c	Total from continuation sheets to Part VII, Section A	▼			
d	Total (add lines 1b and 1c)	▼		11,459,351	1,444,400

2 Total number of individuals (including but not limited to those \$100,000 of reportable compensation from the organization) ▶

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
MATRIX MEDICAL NETWORK 9201 E MOUNTAIN VIEW SUITE 220 SCOTTSDALE, AZ 852585172	MEDICAL MGMT	4,337,125
THE PETER GROUP INC 7 NORTH COLUMBUS BLVD PHILADELPHIA, PA 191061422	ADVERTISING	3,928,328
DELOITTE CONSULTING LLP PO BOX 72476447 PHILADELPHIA, PA 191706447	CONSULTING FEES	2,036,170
INOVALON INC 4321 COLLINGTON ROAD BOWIE, MD 20716	CONSULTING FEES	1,728,358
ITTER INSURANCE MARKETING LLC 4800 LINGELSTOWN ROAD SUITE 300 HARRISBURG, PA 17112	BROKER FEES	1,366,821

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►62

Part VIII

Statement of Revenue

				(A)	(B)	(C)	(D)	
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues	1b					
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f					
	g	Noncash contributions included in lines 1a-1f \$ _____						
	h	Total. Add lines 1a-1f						
Program Service Revenue	2a	INSURANCE PREMIUMS	Business Code 524114	915,130,002	915,130,002			
	b	INTERCOMP SHARED SERVICES	541900	74,145,933		74,145,933		
	c	INSURANCE PREMIUMS (POS)	524114	12,979,951		12,979,951		
	d	HEALTHCARE CONSULTING	541900	200,711		200,711		
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f		1,002,456,597				
	Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		5,993,180		178,816	5,814,364
4		Income from investment of tax-exempt bond proceeds . .						
5		Royalties						
6a		Gross rents	(i) Real (ii) Personal					
b		Less rental expenses						
c		Rental income or (loss)						
d		Net rental income or (loss)						
7a		Gross amount from sales of assets other than inventory	(i) Securities (ii) Other	49,883,995 2,300				
b		Less cost or other basis and sales expenses		49,653,980 1,847				
c		Gain or (loss)		230,015 453				
d		Net gain or (loss)		230,468			230,468	
8a		Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18	a					
b		Less direct expenses	b					
c		Net income or (loss) from fundraising events . .						
9a		Gross income from gaming activities See Part IV, line 19	a					
b		Less direct expenses	b					
c		Net income or (loss) from gaming activities . .						
10a		Gross sales of inventory, less returns and allowances	a					
b		Less cost of goods sold	b					
c		Net income or (loss) from sales of inventory . .						
		Miscellaneous Revenue	Business Code					
11a		LITIGATION RECOVERY	524298	500,000			500,000	
b		ADMIN EXPENSE RECOVERY	900099	238,512	238,512			
c	PHARMACEUTICAL SETTLEMENTS	524298	134,118			134,118		
d	All other revenue		162,032		125,876	36,156		
e	Total. Add lines 11a-11d		1,034,662					
12	Total revenue. See Instructions		1,009,714,907	915,368,514	87,631,287	6,715,106		

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21				
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees				
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes				
11	Fees for services (non-employees)				
a	Management				
b	Legal	99,126	58,936	40,190	
c	Accounting	428,696	42,005	386,691	
d	Lobbying	96,884		96,884	
e	Professional fundraising See Part IV, line 17				
f	Investment management fees	1,108,619		1,108,619	
g	Other	896,012,356	881,917,419	14,094,937	
12	Advertising and promotion	5,093,837	5,093,837		
13	Office expenses	7,961,862	6,944,061	1,017,801	
14	Information technology	67,790	30,856	36,934	
15	Royalties				
16	Occupancy	1,487,180	1,376,031	111,149	
17	Travel	1,154,619	997,039	157,580	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	145,946	104,374	41,572	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	717,686	664,047	53,639	
23	Insurance	1,488,229	653,665	834,564	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	INTER-ENTITY EXPENSE	54,710,689	50,864,152	3,846,537	
b	LICENSE, FEES, AND DUES	674,703	303,198	371,505	
c	PERFORMANCE PAYMENTS	470,438	467,863	2,575	
d	TAXES - OTHER	254,582		254,582	
e					
f	All other expenses	216,420	100,397	116,023	
25	Total functional expenses. Add lines 1 through 24f	972,189,662	949,617,880	22,571,782	0
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

						(A)		(B)
						Beginning of year		End of year
Assets	1	Cash—non-interest-bearing				14,520,878	1	6,281,205
	2	Savings and temporary cash investments				2,401,490	2	38,088,412
	3	Pledges and grants receivable, net					3	
	4	Accounts receivable, net				22,396,816	4	26,222,307
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L					5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L					6	
	7	Notes and loans receivable, net					7	
	8	Inventories for sale or use					8	
	9	Prepaid expenses and deferred charges				976,066	9	833,803
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	14,072,727				
	b	Less: accumulated depreciation	10b	1,830,982		11,596,434	10c	12,241,745
	11	Investments—publicly traded securities				168,926,696	11	171,150,226
	12	Investments—other securities. See Part IV, line 11					12	
	13	Investments—program-related. See Part IV, line 11					13	
	14	Intangible assets					14	
	15	Other assets. See Part IV, line 11				1,323,905	15	7,072,824
	16	Total assets. Add lines 1 through 15 (must equal line 34)				222,142,285	16	261,890,522
Liabilities	17	Accounts payable and accrued expenses				63,670,962	17	59,948,812
	18	Grants payable					18	
	19	Deferred revenue				26,001,277	19	64,979,703
	20	Tax-exempt bond liabilities					20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D					21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L					22	
	23	Secured mortgages and notes payable to unrelated third parties					23	
	24	Unsecured notes and loans payable to unrelated third parties					24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D				3,170,855	25	651,360
	26	Total liabilities. Add lines 17 through 25				92,843,094	26	125,579,875
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.							
	27	Unrestricted net assets				129,299,191	27	136,310,647
	28	Temporarily restricted net assets					28	
	29	Permanently restricted net assets					29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.							
	30	Capital stock or trust principal, or current funds					30	
	31	Paid-in or capital surplus, or land, building or equipment fund					31	
	32	Retained earnings, endowment, accumulated income, or other funds					32	
	33	Total net assets or fund balances				129,299,191	33	136,310,647
	34	Total liabilities and net assets/fund balances				222,142,285	34	261,890,522

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI ☒

1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,009,714,907
2	Total expenses (must equal Part IX, column (A), line 25)	2	972,189,662
3	Revenue less expenses Subtract line 2 from line 1	3	37,525,245
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	129,299,191
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-30,513,789
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	136,310,647

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII ☒

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
GEISINGER HEALTH PLAN

Employer identification number
23-2311553

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☒ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☒ No	

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)☐ Preservation of an historically importantly land area
☐ Protection of natural habitat☐ Preservation of a certified historic structure
☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ► _____

4

Number of states where property subject to conservation easement is located ► _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☒ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ► _____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
► \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes ☒ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1

► \$ _____

(ii) Assets included in Form 990, Part X

► \$ _____

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

► \$ _____

b

Assets included in Form 990, Part X

► \$ _____

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2011

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☒ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☒ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☒ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance				
b	Contributions				
c	Investment earnings or losses				
d	Grants or scholarships				
e	Other expenditures for facilities and programs				
f	Administrative expenses				
g	End of year balance				

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

☐ Yes

☐ No

(ii) related organizations

3a(ii)

☐ Yes

☐ No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

☐ Yes

☐ No

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		429,575		429,575
b Buildings		11,266,608	1,240,492	10,026,116
c Leasehold improvements		505,281	111,864	393,417
d Equipment		629,479	403,058	226,421
e Other		1,241,784	75,568	1,166,216
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				12,241,745

Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
SUPPLEMENTAL FINANCIAL INFORMATION	SCHEDULE D, PAGE 4, PART XIV	EFFECTIVE JULY 1, 2007, GEISINGER HEALTH SYSTEM(1) ("GHS") ADOPTED FASB INTERPRETATION NO. 48, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, AN INTERPRETATION OF FASB STATEMENT NO. 109 ("FIN 48"). FIN 48 CLARIFIES THE ACCOUNTING AND REPORTING FOR INCOME TAXES WHERE INTERPRETATION OF THE TAX LAW MAY BE UNCERTAIN. FIN 48 PRESCRIBES A COMPREHENSIVE MODEL FOR THE FINANCIAL STATEMENT RECOGNITION, MEASUREMENT, PRESENTATION AND DISCLOSURE OF INCOME TAX UNCERTAINTIES WITH RESPECT TO POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN INCOME TAX RETURNS. THE ADOPTION OF FIN 48 HAD NO IMPACT ON UNRESTRICTED NET ASSETS AS OF JUNE 30, 2012 OR ANY PREVIOUS YEARS SINCE ADOPTION. ACCORDINGLY, NO FIN 48 FOOTNOTE DISCLOSURE WAS MADE IN THE JUNE 30, 2012 GHS CONSOLIDATED FINANCIAL STATEMENTS. (1) THROUGHOUT THIS DOCUMENT, THE ACRONYM "GHS" OR THE TERMS "SYSTEM", "GEISINGER", OR "GEISINGER HEALTH SYSTEM" SHALL REFER TO THE ENTIRE HEALTHCARE SYSTEM COMPRISED OF THE GEISINGER HEALTH SYSTEM FOUNDATION ("THE FOUNDATION") AS PARENT AND ALL SUBSIDIARY CORPORATE ENTITIES COMPRISING THE SYSTEM.

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization GEISINGER HEALTH PLAN	Employer identification number 23-2311553
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Part I

Questions Regarding Compensation

	Yes	No
1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
☐ First-class or charter travel		
☐ Travel for companions		
☐ Tax idemnification and gross-up payments		
☐ Discretionary spending account		
☐ Housing allowance or residence for personal use		
☐ Payments for business use of personal residence		
☐ Health or social club dues or initiation fees		
☐ Personal services (e g , maid, chauffeur, chef)		
1b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain		
2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?		
3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
☐ Compensation committee		
☐ Independent compensation consultant		
☐ Form 990 of other organizations		
☐ Written employment contract		
☐ Compensation survey or study		
☐ Approval by the board or compensation committee		
4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a Receive a severance payment or change-of-control payment?		No
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?	Yes	
c Participate in, or receive payment from, an equity-based compensation arrangement?		No
If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a The organization?		No
b Any related organization?		No
If "Yes," to line 5a or 5b, describe in Part III		
6 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a The organization?		No
b Any related organization?		No
If "Yes," to line 6a or 6b, describe in Part III		
7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III		No
8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III		No
9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) ALFRED S CASALE MD FACC FACS	(i) (ii)	585,983	182,092	91,896	73,399	21,362	954,732	13,073
(2) JEAN HAYNES	(i) (ii)	488,365	276,989	64,822	171,586	23,397	1,025,159	
(3) DUANE E DAVIS MD	(i) (ii)	338,428	157,460	252,894	45,418	12,990	807,190	184,069
(4) JONATHAN P HOSEY MD	(i) (ii)	256,495	24,091	30,803	17,778	16,048	345,215	
(5) JOSEPH J MOWAD MD	(i) (ii)	302,618	8,010	49,462	17,778	16,445	394,313	
(6) GLENN D STEELE JR MD PHD	(i) (ii)	978,712	825,000	3,244,967	359,130	31,441	5,439,250	2,824,875
(7) FRANK J TREMBULAK	(i) (ii)	574,658	303,886	56,202	195,777	10,253	1,140,776	
(8) DAVID J FELICIO ESQUIRE	(i) (ii)	293,852	144,222	37,676	115,877	17,565	609,192	
(9) DAVID J WEADER ESQUIRE	(i) (ii)	198,690	70,004	2,221	17,778	17,223	305,916	
(10) KEVIN F BRENNAN CPA FHFMA	(i) (ii)	481,220	297,816	191,094	170,858	21,431	1,162,419	155,504
(11) GEORGE A SCHNEIDER	(i) (ii)	283,878	116,883	24,242	17,778	18,249	461,030	
(12) KEVIN J KERESTUS CIA	(i) (ii)	172,254	48,065	3,401	15,962	18,877	258,559	

Part III

Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
SEVERANCE, NONQUALIFIED, AND EQUITY-BASED PAYMENTS	SCHEDULE J, PAGE 1, PART I, LINE 4	ALFRED S. CASALE, M.D., FACC, FACS 0 54,574 0 DUANE E. DAVIS, M.D. 0 208,068 0 GLENN D. STEELE JR., M.D., PH.D. 0 3,128,364 0 FRANK J. TREMBULAK 0 3,662 0 KEVIN F. BRENNAN, CPA, FHFMA 0 155,504 0
OTHER ADDITIONAL INFORMATION	SCHEDULE J, PART III	PART I, LINE 4B - SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN COMPENSATION FOR ELIGIBLE EMPLOYEES MAY BE DEFERRED TO A 457(F) NONQUALIFIED PLAN THAT VESTS WITH COMPLETION OF SERVICE, DEATH AND/OR PERMANENT DISABILITY. FOOTNOTE: THROUGHOUT FORM 990, THE TERMS "GEISINGER HEALTH SYSTEM" AND "SYSTEM" OR THE ACRONYM "GHS" SHALL REFER TO THE ENTIRE HEALTHCARE SYSTEM COMPRISED OF GEISINGER HEALTH SYSTEM FOUNDATION ("THE FOUNDATION") AS PARENT AND ALL SUBSIDIARY CORPORATIONS COMPRISING THE SYSTEM.

Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V lines 38a or 40b.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
GEISINGER HEALTH PLAN

Employer identification number

23-2311553

Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ▶ \$ _____

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c)Original principal amount	(d)Balance due	(e) In default?		(f) Approved by board or committee?		(g)Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
Total ▶ \$ _____										

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b)Relationship between interested person and the organization	(c)Amount of grant or type of assistance

Part IV

Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) GEISINGER MEDICAL MANAGEMENT CORP	BUSINESS	200,711	IC SHARED SERV REV		No
(2) GEISINGER MEDICAL MANAGEMENT CORP	BUSINESS	7,301,715	IC SHARED SERV EXP		No
(3) GEISINGER INDEMNITY INSURANCE COMP	BUSINESS	30,177,596	IC SHARED SERV REV		No
(4) GEISINGER QUALITY OPTIONS INC	BUSINESS	43,968,337	IC SHARED SERV REV		No

Part V

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
ADDITIONAL INFORMATION	SCHEDULE L PART V	GEISINGER HEALTH PLAN GHP IS CLOSELY AFFILIATED WITH SEVERAL OTHER ORGANIZATIONS IN THE NORMAL COURSE OF OPERATIONS OF THESE AFFILIATED ORGANIZATIONS THERE ARE NUMEROUS INTERORGANIZATIONAL TRANSACTIONS WHICH MAY INCLUDE SALES EXCHANGES AND LEASE OF PROPERTY EXTENSIONS OF CREDIT FURNISHING OF GOODS SERVICES AND FACILITIES AND TRANSFERS OF ASSETS THESE TYPES OF INTERORGANIZATIONAL TRANSACTIONS WERE DESCRIBED TO THE INTERNAL REVENUE SERVICE IRS IN A RULING APPLICATION AND WERE RECOGNIZED BY THE NATIONAL OFFICE OF THE IRS IN A SERIES OF PRIVATE LETTER RULINGS AS BEING ENTIRELY CONSISTENT WITH THE ORGANIZATIONS TAX EXEMPT STATUS THE FOLLOWING ORGANIZATIONS REPRESENT THE AFFILIATED FORPROFIT ORGANIZATIONS WITHIN THE GEISINGER HEALTH SYSTEM FOR WHOM BUSINESS TRANSACTIONS MUST BE DISCLOSED FOR PURPOSES OF SCHEDULE L PART IV TRANSACTIONS WITH INTERESTED PERSONS OFFICERS AND DIRECTORS OF GEISINGER HEALTH PLAN ARE OFFICERS AND DIRECTORS OF THESE ORGANIZATIONS AS DESCRIBED BELOW GEISINGER MEDICAL MANAGEMENT CORPORATION GMMC GLENN D STEELE JR MD PHD IS THE CHAIRMAN OF THE BOARD AND DIRECTOR EXOFFICIO OF GHP AND THE PRESIDENT CHAIRMAN OF THE BOARD AND DIRECTOR OF GMMC DAVID J FELICIO ESQUIRE IS THE CHIEF LEGAL OFFICER AND SECRETARY OF GHP AND GMMC FRANK J TREMBULAK IS THE SENIOR VICE PRESIDENT TREASURER AND DIRECTOR OF GHP AND SENIOR VICE PRESIDENT AND TREASURER OF GMMC WILLIAM H ALEXANDER IS A DIRECTOR OF GHP AND GMMC RICHARD A GRAYMYRE IS A DIRECTOR OF GHP AND GMMC JOHN D MORAN JR IS A DIRECTOR OF GHP AND GMMC DON A ROSINI IS A DIRECTOR OF GHP AND GMMC GEISINGER QUALITY OPTIONS INC GQO GLENN D STEELE JR MD PHD IS THE CHAIRMAN OF THE BOARD AND DIRECTOR EXOFFICIO OF GHP AND THE CHAIRMAN OF THE BOARD AND DIRECTOR EXOFFICIO OF GQO ALFRED S CASALE MD IA A DIRECTOR OF GHP AND GQO DAVID J FELICIO ESQUIRE IS THE CHIEF LEGAL OFFICER AND SECRETARY OF GHP AND GQO JEAN HAYNES WAS THE PRESIDENT CHIEF EXECUTIVE OFFICER AND DIRECTOR OF GHP AND GQO DUANE DAVIS MD IS THE PRESIDENT CHIEF EXECUTIVE OFFICER AND DIRECTOR OF GHP AND GQO JONATHAN P HOSEY MD IS A DIRECTOR OF GHP AND GQO JOSEPH J MOWAD MD IS A DIRECTOR OF GHP AND GQO GEORGE SCHNEIDER IS THE ASSISTANT SECRETARY OF GHP AND GQO FRANK J TREMBULAK IS THE SENIOR VICE PRESIDENT TREASURER AND DIRECTOR OF GHP AND GQO DAVID J WEADER ESQUIRE IS THE ASSISTANT SECRETARY OF GHP AND GQO WILLIAM H ALEXANDER IS A DIRECTOR OF GHP AND GQO MAUREEN M BUFFALINO IS A DIRECTOR OF GHP AND GQO KAREN E DAVIS IS A DIRECTOR OF GHP AND GQO EARL FOURA IS A DIRECTOR OF GHP AND GQO RICHARD A GRAFMYRE IS A DIRECTOR OF GHP AND GQO R BROOKS GRONLUND IS A DIRECTOR OF GHP AND GQO V CHRIS HOLCOMBE PE IS A DIRECTOR OF GHP AND GQO THOMAS H LEE JR MD IS A DIRECTOR OF GHP AND GQO JOHN D MORAN JR IS A DIRECTOR OF GHP AND GQO MARYLA PETERS SCRANTON IS A DIRECTOR OF GHP AND GQO DON A ROSINI IS A DIRECTOR OF GHP AND GQO GEISINGER INDEMNITY INSURANCE COMPANY GIIC GLENN D STEELE JR MD PHD IS THE CHAIRMAN OF THE BOARD AND DIRECTOR EXOFFICIO OF GHP AND THE CHAIRMAN OF THE BOARD AND DIRECTOR EXOFFICIO OF GIIC ALFRED S CASALE MD IA A DIRECTOR OF GHP AND GIIC DAVID J FELICIO ESQUIRE IS THE CHIEF LEGAL OFFICER AND SECRETARY OF GHP AND GIIC JEAN HAYNES WAS THE PRESIDENT CHIEF EXECUTIVE OFFICER AND DIRECTOR OF GHP AND GIIC DUANE DAVIS MD IS THE PRESIDENT CHIEF EXECUTIVE OFFICER AND DIRECTOR OF GHP AND GIIC JONATHAN P HOSEY MD IS A DIRECTOR OF GHP AND GIIC JOSEPH J MOWAD MD IS A DIRECTOR OF GHP AND GIIC GEORGE SCHNEIDER IS THE ASSISTANT SECRETARY OF GHP AND GIIC FRANK J TREMBULAK IS THE SENIOR VICE PRESIDENT TREASURER AND DIRECTOR OF GHP AND GIIC DAVID J WEADER ESQUIRE IS THE ASSISTANT SECRETARY OF GHP AND GIIC WILLIAM H ALEXANDER IS A DIRECTOR OF GHP AND GIIC MAUREEN M BUFFALINO IS A DIRECTOR OF GHP AND GIIC KAREN E DAVIS IS A DIRECTOR OF GHP AND GIIC EARL FOURA IS A DIRECTOR OF GHP AND GIIC RICHARD A GRAFMYRE IS A DIRECTOR OF GHP AND GIIC R BROOKS GRONLUND IS A DIRECTOR OF GHP AND GIIC V CHRIS HOLCOMBE PE IS A DIRECTOR OF GHP AND GIIC THOMAS H LEE JR MD IS A DIRECTOR OF GHP AND GIIC JOHN D MORAN JR IS A DIRECTOR OF GHP AND GIIC MARYLA PETERS SCRANTON IS A DIRECTOR OF GHP AND GIIC DON A ROSINI IS A DIRECTOR OF GHP AND GIIC FOOTNOTE THROUGHOUT FORM 990 THE TERMS GEISINGER HEALTH SYSTEM AND SYSTEM OR THE ACRONYM GHS SHALL REFER TO THE ENTIRE HEALTHCARE SYSTEM COMPRISED OF GEISINGER HEALTH SYSTEM FOUNDATION THE FOUNDATION AS PARENT AND ALL SUBSIDIARY CORPORATIONS COMPRISING THE SYSTEM

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization GEISINGER HEALTH PLAN	Employer identification number 23-2311553
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Identifier	Return Reference	Explanation
ORGANIZATION'S MISSION	FORM 990 - ORGANIZATION'S MISSION	GEISINGER HEALTH PLAN BENEFITS THE COMMUNITIES IT SERVES BY PROVIDING HIGHER QUALITY FOR EACH PERSONS HEALTH CARE DOLLAR THROUGH INNOVATIVE MODELS OF CARE AND COVERAGE THAT SUPPORT THE GEISINGER HEALTH SYSTEMS CHARITABLE MISSION

Identifier	Return Reference	Explanation
FIRST ACCOMPLISHMENT DESCRIPTION	FORM 990, PAGE 2, PART III, LINE 4A	I GENERAL INFORMATION GEISINGER HEALTH PLAN (GHP) IS A NONPROFIT ORGANIZATION THAT OPERATE S A HEALTH MAINTENANCE ORGANIZATION (HMO) BASED IN DANVILLE, PENNSYLVANIA GHP PROVIDES PR E-PAID MANAGED HEALTH CARE TO ITS MEMBERS AND IS A COST- EFFECTIVE ALTERNATIVE TO TRADITIO NAL INDEMNITY HEALTH INSURANCE. FOUNDED IN 1972, INCORPORATED IN 1984, AND INITIALLY LICEN SED BY THE DEPARTMENT OF INSURANCE IN 1985, GHP CURRENTLY OPERATES IN 43 CONTIGUOUS COUNTI ES OF PREDOMINATELY RURAL CENTRAL AND NORTHEASTERN PENNSYLVANIA IN ADDITION, GHP CONTRACT S WITH MORE THAN 43,000 PROVIDERS AND 104 HOSPITALS GHP HAS BEEN RECOGNIZED AS ONE OF THE LARGEST RURAL HEALTH PLANS IN THE UNITED STATES AND HAS MAINTAINED THE HIGHEST LEVEL OF A CCREDITATION FROM THE NATIONAL COMMITTEE FOR QUALITY ASSURANCE (NCQA) SINCE 1993 GHP WAS ALSO RANKED AS THE NUMBER ONE PRIVATE AND MEDICARE PLANS IN PENNSYLVANIA THE PLAN WAS RAN KED 12 AMONG PRIVATE HEALTH PLANS AND 6 AMONG MEDICARE PLANS IN THE NATION BY THE 2012-201 3 NATIONAL COMMITTEE FOR QUALITY ASSURANCE HEALTH INSURANCE PLAN RANKINGS NEW FACILITIES AND MORE SERVICES BECAUSE GHP IS A NONPROFIT ORGANIZATION, REVENUES IN EXCESS OF THE COST OF THE HEALTH CARE PROVIDED TO MEMBERS ARE USED TO IMPROVE FACILITIES AND SERVICES, INCREA SE BENEFITS AND PROVIDE AFFORDABLE RATES GHP TYPICALLY MAKES ANNUAL CONTRIBUTIONS TO THE GEISINGER HEALTH SY STEM FOUNDATION "THE FOUNDATION" TO ENHANCE TEACHING, EDUCATION, AND RE SEARCH PROJECTS THAT BENEFIT ALL PENNSYLVANIANS THESE CONTRIBUTIONS ARE USED TO FUND THE DEVELOPMENT OF NEW FACILITIES AND TO ADD MORE SERVICES TO OUR EXISTING HOSPITALS AND PHY SI CIAN CLINICS THIS DIRECTLY SUPPORTS THE CHARITABLE MISSION OF THE FOUNDATION AND ITS CHAR ITABLE AFFILIATES BY MAKING IT POSSIBLE TO ENHANCE HEALTH CARE PROGRAMS AND SERVICES THROU GHOUT THE REGION WHILE IMPROVING THE AVAILABILITY OF CARE FOR PATIENTS IN OUR SERVICE AREA PROVIDING AFFORDABLE, HIGH QUALITY, COMPREHENSIVE HEALTH CARE AND BENEFITS INCREASES THE ACCESS OF CARE TO THOSE WHO MIGHT NOT OTHERWISE BE ABLE TO AFFORD HEALTH CARE AND CONTRIB UTES TO THE QUALITY OF LIFE IN ALL THE COMMUNITIES WE SERVE GHP PROVIDES COMPREHENSIVE HE ALTH CARE SERVICES ON A PREPAID BASIS THROUGH AN INTEGRATED HEALTH CARE DELIVERY SY STEM, W HICH PROVIDES HEALTH CARE TO THE COMMUNITY AS A WHOLE AS PART OF AN INTEGRATED HEALTH SYS TEM, GHP IS ABLE TO CHANNEL EXPERIENCE, KNOWLEDGE AND FUNDS TO PURSUE UNIQUE PROJECTS WITH THE GEISINGER HEALTH SY STEM NO OTHER ORGANIZATION IN THIS REGION HAS BOTH PROVIDER AND P AYER JOINED TOGETHER TO CREATE SYNERGIES THAT IMPROVE THE HEALTH OF THE COMMUNITIES THAT W E SERVE GHP'S PROVENHEALTH NAVIGATOR(R) AND THE NORTHEAST COLLABORATIVE HEALTH NAVIGATOR IS A PARTNERSHIP BETWEEN PATIENTS, PRIMARY CARE PROVIDERS AND GHP TO IMPROVE MEMBERS' HEAL TH ALSO KNOWN AS A "MEDICAL HOME," GHP PROVIDES A CASE MANAGER WHO WORKS CLOSELY WITH THE MEMBER'S HEALTH-CARE PROVIDERS, THE MEMBER AND THEIR FAMILY BY COORDINATING CARE WITH HOS PITAL, SPECIALISTS, PHARMACISTS AND SKILLED NURSING FACILITIES THE MODEL GEISINGER HEALTH SY STEM EMPLOY S BLENDS ASPECTS OF A CHRONIC CARE MODEL, A MEDICAL HOME MODEL AND A PATIENT -CENTERED PRIMARY CARE MODEL ADDITIONAL FUNCTIONAL COMPONENTS ARE INCLUDED, CREATING A NE W HEALTH CARE DELIVERY VEHICLE HEALTH NAVIGATOR ACTING AS THE FIRST-LINE CAREGIVER AND G UIDE, GEISINGER HEALTH PLAN NURSE CASE MANAGERS HELP PATIENTS NAVIGATE THE HEALTH-CARE SYS TEM THE KEY STRATEGY OF HEALTH NAVIGATOR IS TO OFFER PATIENTS ACCESS TO A HEALTH NAVIGATO R CASE MANAGER 24 HOURS A DAY, 7 DAYS A WEEK THE PRIMARY CARE PRACTICE TEAM AND GHP, WORK ING WITH THE PATIENT AT THE CENTER OF THE SY STEM, ACCEPT RESPONSIBILITY TO OPTIMIZE HEALTH STATUS FOR EVERY INDIVIDUAL AND TO MEET PRE-ESTABLISHED QUALITY, EFFICIENCY, AND PATIENT SATISFACTION OUTCOMES TARGETS FOR THE PRACTICE POPULATION GHP IS ALSO PARTICIPATING IN TH E NORTHEAST COLLABORATIVE OF THE PENNSYLVANIA CHRONIC CARE INITIATIVE THE CHRONIC CARE IN ITIATIVE, CREATED BY FORMER PENNSYLVANIA GOVERNOR EDWARD RENDELL, IS A STRATEGIC PLAN THAT CALLS FOR IMPLEMENTING THE CHRONIC CARE MODEL IN ALL PRIMARY CARE PRACTICES ACROSS THE CO MMONWEALTH USING GHP'S PROVENHEALTH NAVIGATOR PROGRAM AS A MODEL, THE NORTHEAST COLLABORA TIVE PROMOTES STRONG COLLABORATION BY PROVIDERS, PAYERS, AND PROFESSIONAL ORGANIZATIONS TO BENEFIT ALL PATIENTS IN NORTHEAST PENNSYLVANIA THE INITIATIVE INCORPORATES GHP'S PRIMARY CARE MEDICAL HOME STANDARDS AND OUR USE OF CASE MANAGERS AS A VALIDATION TOOL THAT PRACTI CES ARE TRANSFORMING THEIR CARE DELIVERY TO EFFECTIVELY MANAGE CHRONICALLY ILL PATIENTS T HE NORTHEAST COLLABORATIVE IS ONE OF SEVEN REGIONAL LEARNING COLLABORATIVES UNDERWAY ACROS S THE COMMONWEALTH IN FISCAL YEAR 2012, GHP'S UNREIMBURSED COST OF PROVIDING HEALTH NAVIG ATOR'S SERVICES TO OUR MEMBERS WAS 8 4 MILLION ADDITIONALLY, 6 2 MILLION WAS USED TO SUPP ORT NON- MEMBERS' PARTICIPANTION IN THE HEALTHNAVIGATOR PROGRAM IN ADDITION, GHP PAID 11, 600 TOWARD THE NORTHEAST COLLABORATIVE INITIATIVE

Identifier	Return Reference	Explanation
FIRST ACCOMPLISHMENT DESCRIPTION	FORM 990, PAGE 2, PART III, LINE 4A	PROVENCARE(R)- CHRONIC DISEASE GEISINGER HEALTH SYSTEM IDENTIFIED THE MOST COMMON CHRONIC DISEASES (DIABETES, CORONARY ARTERY DISEASE, CONGESTIVE HEART FAILURE) AND ADULT PREVENTI ON TREATMENTS (IMMUNIZATIONS, COLONOSCOPIES, ETC) USING EVIDENCE-BASED BEST PRACTICES, CA RE WAS "BUNDLED" INTO THE MOST EFFECTIVE TREATMENT CARE IS MEASURED BY MEETING 100% OF TH E BUNDLE REQUIREMENTS, AS TRACKED OVER TIME THERE HAS BEEN SIGNIFICANT IMPROVEMENT IN MEE TING MORE OF THE BUNDLE REQUIREMENTS FOR ITS BUNDLES OF CARE PROVENCARE(R)-ACUTE EPISODIC CARE (THE "WARRANTY") BEGINNING WITH CORONARY ARTERY BYPASS GRAFTS (CABG), THE PROCESS IN CLUDES IDENTIFYING HIGH-VOLUME DRGS, DETERMINING BEST PRACTICE TECHNIQUES, AND DELIVERING EVIDENCE-BASED CARE WORKING WITH GHP, THE GEISINGER HEALTH SYSTEM CLINICAL ENTERPRISE EST ABLISHED A GLOBAL FEE THAT INCLUDES PRE-OPERATIVE CARE, HOSPITALIZATION, PHYSICIAN FEES, R EHABILITATION, AND ANY CARE (ADMISSIONS DUE TO COMPLICATIONS) RELATED TO THE SURGERY WITHI N 90 DAYS THIS ADDITIONAL CARE IS NOT CHARGED (IF THEY ARE SEEN AT A GEISINGER HEALTH SYS TEM FACILITY) THIS "WARRANTED" CARE HAS BEEN VERY SUCCESSFUL AND WRITTEN UP IN THE NEW YO RK TIMES AND PUBLISHED IN THE ANNALS OF SURGERY IN ADDITION TO CABG, GEISINGER HEALTH SYS TEM NOW HAS PROGRAMS FOR ANGIOPLASTY WITH AN ACUTE MY OCARDIAL INFARCTION (HEART ATTACK), HIP REPLACEMENT, CATARACTS, ERYTHROPOIETIN (EPO) - A DRUG USED FOR KIDNEY PATIENTS, PERINAT AL CARE, AND BARIATRIC SURGERY TRANSITIONS OF CARE BEGUN IN JANUARY 2008, THIS PROGRAM IS A JOINT QUALITY/EFFICIENCY INITIATIVE THAT COMPLEMENTS HEALTH NAVIGATOR IT SMOOTHES OUT THE TRANSITION OF CARE AS A PATIENT MOVES FROM INPATIENT THROUGH OUTPATIENT SETTINGS TO D ATE, IT HAS BEEN FOCUSED ON NARROW POPULATIONS SUCH AS MEMBERS WHO HAVE HEART FAILURE IT HAS SUCCESSFULLY REDUCED READMISSIONS, PROGRAM EXPANSION IS PLANNED ELECTRONIC HEALTH REC ORD (EHR) GEISINGER HEALTH SYSTEM IS ON THE FOREFRONT IN THE DEVELOPMENT AND USE OF THE EH R GHP HELPED SUPPORT THE 100 MILLION INVESTED IN THE EHR OVER THE LAST SEVERAL YEARS THE POSSIBILITIES FOR IMPROVING THE QUALITY OF CARE WITH THE EHR ARE ENDLESS CURRENTLY , GHP USES THE EHR TO COMMUNICATE WITH MEMBERS WHO ARE INVOLVED IN MEDICAL OR DISEASE MANAGEMENT PROGRAMS AND THEIR PHYSICIANS GEISINGER HEALTH SYSTEM ALSO ALLOWS COMMUNITY HOSPITALS AND PHYSICIANS TO ACCESS PATIENT INFORMATION DISEASE AND CASE MANAGEMENT SERVICES TO IMPROV E THE HEALTH OF MEMBERS, GHP PROVIDES DISEASE AND CASE MANAGEMENT PROGRAMS AND SERVICES TO COORDINATE CARE FOR THOSE WITH CHRONIC CONDITIONS THE PROGRAMS ARE FOCUSED ON CONGESTIVE HEART FAILURE,HYPERTENSION, DIABETES, CORONARY ARTERY DISEASE, OSTEOPOROSIS, CHRONIC OBST RUCTIVE PULMONARY DISEASE, CHRONIC KIDNEY DISEASE, ASTHMA, TOBACCO CESSATION AND WEIGHT MA NAGEMENT THESE IN-DEPTH PROGRAMS WERE THE RESULT OF A COLLABORATION OF EXPERTISE BETWEEN GHP AND PROVIDERS IN THE GEISINGER HEALTH SYSTEM AND HAVE ATTAINED NATIONAL RECOGNITION BY HEALTH MANAGEMENT ORGANIZATIONS AND INDUSTRY GROUPS THE SUCCESS OF THIS COLLABORATION IS ONE EXAMPLE OF HOW THIS UNIQUE RELATIONSHIP CAN BENEFIT THE COMMUNITY SILVER SNEAKERS AND FOREVERFIT MEMBERS ENROLLED IN GHP'S MEDICARE ADVANTAGE PLANS ARE OFFERED FITNESS PROGRA MS AT NO ADDITIONAL COST, DEPENDING ON THE PLAN SELECTED THE SILVER SNEAKERS PROGRAM PROV IDES MEMBERS WITH A FREE FITNESS CENTER MEMBERSHIP, CUSTOMIZED FITNESS CLASSES DESIGNED FO R OLDER ADULTS, HEALTH EDUCATION SEMINARS AND SOCIAL EVENTS FOREVERFIT ALSO PROVIDES MEMB ERS WITH A FITNESS CENTER MEMBERSHIP AT NO ADDITIONAL COST AT A CENTER PARTICIPATING IN FO REVERFIT'S NETWORK FOREVERFIT MEMBERS CAN TAKE ADVANTAGE OF ANY EXERCISE OR RECREATIONAL PROGRAM THAT IS INCLUDED IN THE MEMBERSHIP THEY ALSO RECEIVE SIGNIFICANT SAVINGS OFF THE NEWSSTAND RATE OF POPULAR HEALTH+RELATED MAGAZINES, AND DISCOUNTS ON VITAMINS AND SUPPLEME NTS IN ADDITION, MEMBERS HAVE UNLIMITED ACCESS TO ONLINE EDUCATIONAL TOOLS INCLUDING HEAL THY RECIPES, A REFERENCE LIBRARY , AND NE

Identifier	Return Reference	Explanation
ADDITIONAL INFORMATION	FORM 990, PART V	FORM 990, PART V, LINE 1A ENTER THE NUMBER REPORTED IN BOX 3 OF FORM 1096, ANNUAL SUMMARY AND TRANSMITTAL OF U S INFORMATION RETURNS GEISINGER SYSTEM SERVICES (GSS), AN AFFILIATE OF THE ORGANIZATION, PROVIDES A CENTRALIZED ACCOUNTS PAYABLE FUNCTION FOR ALL ORGANIZATIONS OF THE GEISINGER HEALTH SYSTEM AS THE ACCOUNTS PAYABLE PROCESSOR, GSS PREPARES AND FILES FORM 1099 UNDER ITS EIN FOR CERTAIN REPORTABLE PAYMENTS OF THE FILING ORGANIZATION THE NUMBER OF FORM 1099'S FILED BY GSS FOR THE 2011 REPORTING PERIOD ON BEHALF OF ITSELF AND ITS AFFILIATES WAS 1,212 THE RESPONSE ENTERED ON LINE 1A FOR THE ORGANIZATION INCLUDES ONLY THOSE FORM 1099S FILED UNDER THE ORGANIZATION'S EIN, IT DOES NOT INCLUDE THOSE FILED BY GSS ON ITS BEHALF

Identifier	Return Reference	Explanation
ADDITIONAL INFORMATION	FORM 990, PART VI	FORM 990, PART I, SECTION A, LINE 4 FORM 990, PART VI, SECTION A, LINE 1B ENTER THE NUMBER OF VOTING MEMBERS THAT ARE INDEPENDENT BASED ON THE FORM 990 DEFINITION OF "INDEPENDENCE" AS IT RELATES TO VOTING MEMBERS OF THE GOVERNING BODY, SIX VOTING MEMBERS ARE NOT INDEPENDENT BECAUSE THEY ARE COMPENSATED AS EMPLOYEES OF RELATED TAX-EXEMPT ORGANIZATIONS INCLUDING THE VOTING MEMBERS DESCRIBED ABOVE, A TOTAL OF SIXTEEN VOTING MEMBERS OF THE GOVERNING BODY ARE ALSO VOTING MEMBERS OF AFFILIATED TAXABLE ORGANIZATIONS FOR WHICH BUSINESS TRANSACTIONS MAY BE DISCLOSED ON SCHEDULE L, PART IV HOWEVER, IF THE RELATED TAXABLE ORGANIZATIONS WERE REQUIRED TO FILE SCHEDULE L, THESE TRANSACTIONS WOULD NOT BE OF A TYPE THAT WOULD BE REPORTABLE ON THEIR SCHEDULE L IN ADDITION, THESE VOTING MEMBERS ARE NOT COMPENSATED BY THE AFFILIATED TAXABLE ORGANIZATIONS FOR WHICH TRANSACTIONS ARE DISCLOSED IN SCHEDULE L, PART IV, DO NOT HAVE AN OWNERSHIP INTEREST IN OR RECEIVE ANY ECONOMIC BENEFIT FROM THE ACTIVITIES OF THESE AFFILIATED TAXABLE ORGANIZATIONS, RECEIVE NO PRIVATE INUREMENT / PRIVATE BENEFIT FROM THE TRANSACTIONS WITH THE RELATED TAXABLE ORGANIZATIONS AND THE VOTING MEMBERS OF THE GOVERNING BODY ABSTAIN FROM VOTING AND ARE ABSENT FROM BOARD DELIBERATIONS AND DECISIONS ON MATTERS IF A CONFLICT EXISTS REFER TO THE RESPONSE FOR FORM 990, PART VI, SECTION B, QUESTION 12A, 12B, AND 12C REGARDING THE GEISINGER HEALTH SYSTEM CONFLICTS OF INTEREST POLICY, DISCLOSURE, AND ENFORCEMENT FORM 990, PART VI, SECTION A, LINE 2 DID ANY OFFICER, DIRECTOR, TRUSTEE, OR KEY EMPLOYEE HAVE A FAMILY RELATIONSHIP OR BUSINESS RELATIONSHIP WITH ANY OTHER OFFICER, DIRECTOR, TRUSTEE, OR KEY EMPLOYEE? GLENN D STEELE, JR M D, PH D, DAVID J FELICIO, ESQUIRE, FRANK J TREMBULAK, DAVID J WEADER, ESQUIRE, WILLIAM H ALEXANDER, MAUREEN M BUFALINO, ALFRED S CASALE, M D, KAREN E DAVIS, PH D, RICHARD A GRAFMYRE, R BROOKS GRONLUND, JEAN HAYNES, V CHRIS HOLCOMBE, JONATHAN P HOSEY, M D, THOMAS H LEE, JR, M D, JOHN D MORAN, JR, JOSEPH J MOWAD, M D, DON A ROSINI, MARYLA PETERS SCRANTON, AND GEORGE SCHNEIDER ALL HAVE A BUSINESS RELATIONSHIP WITH ONE ANOTHER BECAUSE THEY SERVE AS OFFICERS AND/OR DIRECTORS FOR ONE OR MORE FOR-PROFIT AFFILIATES OF GEISINGER HEALTH PLAN ALL OF THE AFFILIATES ARE PART OF THE GEISINGER HEALTH SYSTEM MAUREEN BUFALINO, DIRECTOR, AND JOHN D MORAN, JR, DIRECTOR, HAVE A FAMILY RELATIONSHIP WITH ONE ANOTHER FORM 990, PART VI, SECTION B, LINE 13 DID THE ORGANIZATION HAVE A WRITTEN WHISTLEBLOWER POLICY?, LINE 14 DID THE ORGANIZATION HAVE A WRITTEN DOCUMENT RETENTION AND DESTRUCTION POLICY?, LINE 16B DID THE ORGANIZATION HAVE A WRITTEN JOINT VENTURE POLICY? THE GEISINGER HEALTH SYSTEM WHISTLEBLOWER POLICY, DOCUMENT RETENTION AND DESTRUCTION POLICY, AND JOINT VENTURE POLICY HAVE BEEN IN EFFECT AND ENFORCED FOR MANY YEARS IN ADDITION TO THE POLICIES BEING A BEST PRACTICE, GEISINGER HEALTH SYSTEM RECOGNIZES THEIR VALUE AS A GUIDE TO THE GOVERNING BODY OF THE ORGANIZATION, EMPLOYEES, AND OTHERS THE BOARD OF DIRECTORS OF GEISINGER HEALTH SYSTEM FORMALLY ADOPTED THE POLICIES IN THE SPRING OF 2013

Identifier	Return Reference	Explanation
AUTHORITY DELEGATED TO COMMITTEE EXPLANATION	FORM 990, PAGE 6, PART VI, LINE 1A	OTHER THAN THE COMMITTEES' LISTED IN THE IRS INSTRUCTIONS AND THE MEDICAL AFFAIRS COMMITTEE WHOSE AUTHORITY IS LIMITED IN SCOPE, THERE WAS A DELEGATION OF AUTHORITY TO THE GEISINGER HEALTH SYSTEM FOUNDATION (GHSF) EXECUTIVE COMMITTEE WHICH IS COMPRISED OF THOSE INDIVIDUALS WHO SERVE AS GHSF BOARD MEMBERS UNDER THE NONPROFIT CORPORATION LAW AND UNDER GHSF'S CORPORATE BY LAWS, THE EXECUTIVE COMMITTEE HAS THE FULL AUTHORITY TO ACT ON BEHALF OF THE FULL BOARD OF DIRECTORS WHEN IT IS NOT IN SESSION

Identifier	Return Reference	Explanation
CLASSES OF MEMBERS OR STOCKHOLDERS	FORM 990, PAGE 6, PART VI, LINE 6	THE MEMBERS OF THE CORPORATION HAVE THE POWER AND AUTHORITY TO ELECT AND REMOVE DIRECTORS, ELECT AND REMOVE THE PRESIDENT AND FILL ANY VACANCY IN THE OFFICE OF THE PRESIDENT OF THE CORPORATION AND APPROVE AMENDMENTS TO THE CORPORATE BY LAWS THE MEMBERS ALSO HAVE THE RESERVE POWERS AS SET FORTH IN THE PENNSYLVANIA NONPROFIT CORPORATION LAW

Identifier	Return Reference	Explanation
ELECTION OF MEMBERS AND THEIR RIGHTS	FORM 990, PAGE 6, PART VI, LINE 7A	THE BOARD OF DIRECTORS OF THE CORPORATION SHALL SERVE AS THE GOVERNING BODY OF THE CORPORATION THE PRESIDENT OF THE CORPORATION SHALL BE A DIRECTOR BY REASON OF HOLDING SUCH OFFICE THE REMAINING DIRECTORS SHALL BE ELECTED BY THE MEMBERS AT THE ANNUAL MEETING OF THE MEMBERS THE MEMBERS OF THE CORPORATION MAY SERVE AS DIRECTORS AND DIRECTORS MAY SUCCEED THEMSELVES FROM TERM TO TERM VACANCIES ON THE BOARD OF DIRECTORS SHALL BE FILLED BY THE MEMBERS AT THEIR DISCRETION AT THE ANNUAL MEETING OF THE MEMBERS OR AT A SPECIAL MEETING CALLED FOR SUCH PURPOSE

Identifier	Return Reference	Explanation
DECISIONS SUBJECT TO APPROVAL OF MEMBERS	FORM 990, PAGE 6, PART VI, LINE 7B	THE MEMBERS OF THE CORPORATION HAVE THE POWER AND AUTHORITY TO ELECT AND REMOVE THE DIRECTORS, ELECT AND REMOVE THE PRESIDENT AND FILL ANY VACANCY IN THE OFFICE OF THE PRESIDENT OF THE CORPORATION, AND, MAY APPROVE AMENDMENTS TO THE CORPORATE BYLAWS IN LIEU OF SUCH APPROVAL BY THE BOARD OF DIRECTORS. THE MEMBERS ALSO HAVE THE RESERVE POWERS AS SET FORTH IN THE PENNSYLVANIA NONPROFIT CORPORATION LAW.

Identifier	Return Reference	Explanation
ORGANIZATION'S PROCESS USED TO REVIEW FORM 990	FORM 990, PAGE 6, PART VI, LINE 11B	ALL OFFICERS AND DIRECTORS WERE ELECTRONICALLY PROVIDED A FINAL COPY OF THE FORM 990 PRIOR TO FILING THE RETURN WITH THE IRS. AN EXECUTIVE SUMMARY OF THE INFORMATION REPORTED ON THE RETURN IS PROVIDED TO ASSIST IN THE REVIEW. IN ACCORDANCE WITH THE GEISINGER HEALTH SYSTEM FOUNDATION BOARD OF DIRECTOR'S FINANCE COMMITTEE CHARTER, STAFF PERIODICALLY REVIEWS THE GHS ORGANIZATIONS' FORM 990 FILINGS. THE FORM 990 IS PREPARED BY THE GEISINGER HEALTH SYSTEM (GHS) TAX AND FINANCIAL REPORTING DEPARTMENTS WITH INFORMATION PROVIDED FROM FINANCE, TAX, HUMAN RESOURCES, LEGAL SERVICES AND OTHER RELEVANT DEPARTMENTS WITHIN THE GEISINGER HEALTH SYSTEM. THE CHIEF FINANCIAL OFFICER (CFO) OF GHS AND THE INDIVIDUAL ORGANIZATIONS SENIOR FINANCIAL MANAGERS REVIEW THEIR RESPECTIVE FORM 990 PRIOR TO MAKING THE FINAL RETURN AVAILABLE TO THE BOARD. IN ADDITION, THE CHIEF LEGAL OFFICER AND CHIEF HUMAN RESOURCE OFFICER OF GHS REVIEW THE INFORMATION DISCLOSED ON THE FORM 990 RELEVANT TO THEIR RESPECTIVE AREAS OF RESPONSIBILITY. FOR PURPOSES OF THEIR ANNUAL AUDIT OF THE GHS CONSOLIDATED FINANCIAL STATEMENTS, INDEPENDENT AUDITORS REVIEW ALL FEDERAL TAX RETURNS FILED BY THE GHS ORGANIZATIONS TO IDENTIFY MATERIAL ITEMS, INCLUDING IF THERE ARE ANY UNCERTAIN TAX POSITIONS THAT MAY BE REQUIRED TO BE RECOGNIZED. THE COMPANY HAD NO UNCERTAIN TAX POSITIONS REQUIRED TO BE REPORTED FOR FISCAL YEAR-ENDED JUNE 30, 2012.

Identifier	Return Reference	Explanation
ENFORCEMENT OF CONFLICTS POLICY	FORM 990, PAGE 6, PART VI, LINE 12C	THE OFFICERS AND DIRECTORS OF GEISINGER HEALTH PLAN ARE SUBJECT TO THE GHS CONFLICT OF INTEREST POLICY FOR DIRECTORS, OFFICERS AND SENIOR LEADERS (MAY INCLUDE INDEPENDENT CONTRACTORS) AT LEAST ONCE EACH YEAR DIRECTORS, OFFICERS, KEY EMPLOYEES, SENIOR LEADERS (INCLUDING INDEPENDENT CONTRACTORS) AND OTHERS DESIGNATED BY THE BOARD OF DIRECTORS ARE REQUIRED TO DISCLOSE IN WRITING THE EXISTENCE OF ANY POTENTIAL FINANCIAL INTERESTS THAT MAY GIVE RISE TO A CONFLICT OF INTEREST WITH ANY AFFILIATE WITHIN THE GEISINGER HEALTH SYSTEM THE DISCLOSURES ARE REVIEWED BY THE OFFICE OF THE CHIEF LEGAL OFFICER AND REPORTED TO THE AUDIT COMMITTEE AND BOARD OF DIRECTORS AFTER REVIEW OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS, INPUT FROM DEPARTMENT OF LEGAL SERVICES AND ANY DISCUSSION WITH THE PERSON DESIRED BY THE BOARD OR COMMITTEE, THE BOARD DECIDES IF A CONFLICT EXISTS AND TAKES APPROPRIATE ACTION THE INDIVIDUAL DISCLOSING THE FINANCIAL INTEREST IS ABSENT DURING THE BOARD DELIBERATIONS AND DECISIONS ON THE MATTER

Identifier	Return Reference	Explanation
COMPENSATION PROCESS FOR TOP OFFICIAL	FORM 990, PAGE 6, PART VI, LINE 15A	THE PROCESS TO REVIEW AND APPROVE THE COMPENSATION OF GHS EMPLOYED BOARD DIRECTORS, OFFICERS AND EXECUTIVE MANAGEMENT IS DESIGNED TO SATISFY THE REBUTTABLE PRESUMPTION PROCEDURE AVAILABLE FOR INTERMEDIATE SANCTION PURPOSES. THE PROCESS REQUIRES A REVIEW OF COMPENSATION DETERMINATIONS BY DISINTERESTED PARTIES, USE OF APPROPRIATE COMPARABILITY DATA AND CONTEMPORANEOUS DOCUMENTATION OF THE PROCESS. ON AN ANNUAL BASIS AN INDEPENDENT, NATIONALLY RECOGNIZED COMPENSATION CONSULTANT COMPLETES A COMPARATIVE ASSESSMENT OF COMPENSATION FOR THE CEO AND SENIOR MANAGEMENT WITHIN GHS. THE CONSULTANT'S REPORT IS PRESENTED TO THE MANAGEMENT AND COMPENSATION COMMITTEE PRIOR TO ANY COMPENSATION ADJUSTMENT. THE REPORT SUPPORTS THE RIGOROUS REVIEW COMPLETED BY THE MANAGEMENT AND COMPENSATION COMMITTEE TO ENSURE THAT THE PROGRAM IS RESPONSIBLE TO THE GEISINGER CHARITABLE MISSION, REFLECTS REASONABLE COMPENSATION WITHIN THE NONPROFIT MARKET AND IS COMPLIANT WITH THE IRS'S INTERMEDIATE SANCTION REQUIREMENTS. THE SURVEY DATA IN THE COMPARATIVE ANALYSIS IS CAPTURED FOR FUNCTIONALLY COMPARABLE POSITIONS IN MULTIPLE SIMILAR NONPROFIT ORGANIZATIONS AND REFLECTS TOTAL REMUNERATION PROVIDED IN THE MARKET. ALL SURVEYS ARE CONDUCTED BY THIRD PARTY ORGANIZATIONS AND NOT CONDUCTED AT THE SPECIFIC DIRECTION OF GEISINGER. ANY COMPENSATION ADJUSTMENTS ARE APPROVED BY MANAGEMENT AND COMPENSATION COMMITTEE PRIOR TO THE EFFECTIVE DATE OF THE PAYMENT. THE MANAGEMENT AND COMPENSATION COMMITTEE AT ITS SOLE DISCRETION MAY POSITIVELY OR NEGATIVELY ADJUST ANY RECOMMENDED COMPENSATION.

Identifier	Return Reference	Explanation
COMPENSATION PROCESS FOR OFFICERS	FORM 990, PAGE 6, PART VI, LINE 15B	SEE SCHEDULE O RESPONSE TO FORM 990, PART VI, SECTION B, QUESTION 15A

Identifier	Return Reference	Explanation
GOVERNING DOCUMENTS DISCLOSURE EXPLANATION	FORM 990, PAGE 6, PART VI, LINE 19	THE MISSION STATEMENT IS AVAILABLE ON THE GEISINGER HEALTH SYSTEM WEBSITE AT WWW.GEISINGER.ORG. THE COMMUNITY BENEFIT REPORT AND ANNUAL REPORT FOR GEISINGER HEALTH SYSTEM WHICH CONTAIN CONSOLIDATED FINANCIAL AND OTHER INFORMATION, ARE AVAILABLE ON THE GEISINGER HEALTH SYSTEM WEBSITE AT WWW.GEISINGER.ORG/ABOUT/2011_AR_FINAL.PDF. FINANCIAL STATEMENTS, THE COMPLETE FORM 990, THE CONFLICTS OF INTEREST POLICY, AND OTHER GOVERNING DOCUMENTS ARE AVAILABLE TO THE PUBLIC UPON REQUEST.

Identifier	Return Reference	Explanation
ADDITIONAL INFORMATION	FORM 990, PART VII	FORM 990, PART VII, SECTION A, COLUMN B - AVERAGE HOURS PER WEEK FOR ALL CURRENT OFFICERS, DIRECTORS, KEY EMPLOYEES, AND FIVE HIGHEST COMPENSATED EMPLOYEES REPORTED IN FORM 990, PART VII, THE AVERAGE HOURS PER WEEK REPRESENTS THE MINIMUM HOURS DEVOTED TO THE ORGANIZATION AND RELATED ORGANIZATIONS OF THE GEISINGER HEALTH SYSTEM, AS APPLICABLE. FORMER OFFICERS, DIRECTORS, KEY EMPLOYEES, AND FIVE HIGHEST COMPENATED EMPLOYEES WORK A MINIMUM OF 40 HOURS PER WEEK FOR RELATED ORGANIZATIONS

Identifier	Return Reference	Explanation
OTHER CHANGES IN NET ASSETS EXPLANATION	FORM 990, PART XI, LINE 5	INCREASES UNREALIZED GAIN ON INVESTMENTS 6,486,211 DECREASES TRANSFER TO GEISINGER HEALTH SYSTEM FOUNDATION 37,000,000 TOTAL -30,513,789

Identifier	Return Reference	Explanation
ADDITIONAL INFORMATION	FORM 990, PART XII	FORM 990, PART XII, LINE 3A AS A RESULT OF A FEDERAL AWARD, WAS THE ORGANIZATION REQUIRED TO UNDERGO AN AUDIT OR AUDITS AS SET FORTH IN THE AUDIT ACT OR OMB CIRCULAR A-133? FEDERAL AWARDS ARE AUDITED AS A PART OF THE GEISINGER HEALTH SYSTEM'S CONSOLIDATED REPORT ON FEDERAL AWARDS IN ACCORDANCE WITH OMB CIRCULAR A-133 FOOTNOTE. THROUGHOUT FORM 990, THE TERMS "GEISINGER HEALTH SYSTEM" AND "SYSTEM" OR THE ACRONYM "GHS" SHALL REFER TO THE ENTIRE HEALTHCARE SYSTEM COMPRISED OF GEISINGER HEALTH SYSTEM FOUNDATION ("THE FOUNDATION") AS PARENT AND ALL SUBSIDIARY CORPORATIONS COMPRISING THE SYSTEM

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
GEISINGER HEALTH PLAN

Employer identification number
23-2311553

Part I

Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II

Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization	
						Yes	No
See Additional Data Table							

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
See Additional Data Table												

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership
See Additional Data Table							

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Sale of assets to related organization(s)

g

Purchase of assets from related organization(s)

h

Exchange of assets with related organization(s)

i

Lease of facilities, equipment, or other assets to related organization(s)

j

Lease of facilities, equipment, or other assets from related organization(s)

k

Performance of services or membership or fundraising solicitations for related organization(s)

l

Performance of services or membership or fundraising solicitations by related organization(s)

m

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

n

Sharing of paid employees with related organization(s)

o

Reimbursement paid to related organization(s) for expenses

p

Reimbursement paid by related organization(s) for expenses

q

Other transfer of cash or property to related organization(s)

r

Other transfer of cash or property from related organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

No

Yes

No

No

No

No

No

No

No

Yes

Yes

Yes

No

No

No

Yes

No

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) See Additional Data Table			
(2)			
(3)			
(4)			
(5)			
(6)			

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
ADDITIONAL INFORMATION	SCHEDULE R	FORM 990 SCHEDULE R PART V TRANSACTIONS WITH RELATED ORGANIZATIONS AS SHOWN IN THE RESPONSE TO FORM 990 SCHEDULE R GEISINGER HEALTH PLAN IS CLOSELY AFFILIATED WITH SEVERAL OTHER ORGANIZATIONS IN THE NORMAL COURSE OF THE OPERATIONS OF THESE AFFILIATED ORGANIZATIONS THERE ARE NUMEROUS INTER ORGANIZATIONAL TRANSACTIONS WHICH MAY INCLUDE SALES EXCHANGES AND LEASES OF PROPERTY EXTENSIONS OF CREDIT FURNISHING OF GOODS SERVICES AND FACILITIES AND TRANSFERS OF ASSETS THESE INTER ORGANIZATION TRANSACTIONS PROMOTE THE EFFICIENT OPERATION OF THE VARIOUS ORGANIZATIONS AND THE ATTAINMENT OF THEIR TAX EXEMPT PURPOSES THESE TYPES OF INTER ORGANIZATION TRANSACTIONS WERE DESCRIBED TO THE INTERNAL REVENUE SERVICE IN A RULING APPLICATION AND WERE RECOGNIZED BY THE NATIONAL OFFICE OF THE IRS IN A SERIES OF GHS PRIVATE RULINGS AS BEING ENTIRELY CONSISTENT WITH THE ORGANIZATIONS TAX EXEMPT STATUS

Software ID:

Software Version:

EIN: 23-2311553

Name: GEISINGER HEALTH PLAN

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Exempt Code section	(e) Public charity status (if 501(c)(3))	(f) Direct Controlling Entity	(g) Section 512 (b)(13) controlled organization	
GEISINGER HEALTH SYSTEM FOUNDATION 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-1995911	PHILANTHRO	PA	501C3	7	NA	Yes	
GEISINGER MEDICAL CENTER 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 24-0795959	HOSPITAL	PA	501C3	3	GHSF	Yes	
GEISINGER CLINIC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-6291113	PHYSICIAN	PA	501C3	11A	GHSF	Yes	
GEISINGER WYOMING VALLEY MED CTR 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-1996150	HOSPITAL	PA	501C3	3	GHSF	Yes	
MARWORTH 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2171417	D&A REHAB	PA	501C3	3	GHSF	Yes	
HERSHEY MEDICAL CENTER 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2891807	HOSPITAL	PA	501C3	3	GHSF	Yes	
GEISINGER SYSTEM SERVICES 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2164794	SUPPORT SV	PA	501C3	11A	GHSF	Yes	
GEISINGER COMMUNITY HEALTH SERVICES 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2967235	HEALTHCARE	PA	501C3	9	GSS	Yes	
GEISINGER INSURANCE CORPORATIONRRG 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 14-1909894	SELF INS	VT	501C3	11A	GHSF	Yes	
GEISINGER MED CTR PROF LIAB TRUST 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 25-6220019	SELF INS	PA	501C3	11A	GMC	Yes	
GEISINGER EXCESS COV PROF LIAB TR 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-6852932	SELF INS	PA	501C3	11A	GMC	Yes	
COMMUNITY MEDICAL CENTER 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 24-0862246	HOSPITAL	PA	501C3	3	GHSF	Yes	
COMMUNITY MEDICAL CARE INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2429776	PHYSICIAN	PA	501C3	9	GHSF	Yes	
MEDICAL DIMENSIONS INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2369788	RE HOLDIN	PA	501C2		GHSF	Yes	
CMC HEALTHCARE SYS MED PROF LIAB TR 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 04-6990600	SELF INS	PA	501C3	11A	GHSF	Yes	
MOUNTAIN VIEW NURSING HOME INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2568288	LONG TERM	PA	501C3	9	GHSF	Yes	
COMMUNITY MEDICAL CTR HEALTHCARE SY 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2279376	SUPPORT SV	PA	501C3	11A	GHSF	Yes	
NORTHEAST CANCER CENTER INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 20-1687320	HEALTHCARE	PA	501C3	3	NA	Yes	
HEALTH CARE CORP OF NORTHEAST PA 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2337286	SUPPORT SV	PA	501C3	11A	NA	Yes	

Form 990, Schedule R, Part III - Identification of Related Organizations Taxable as a Partnership

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal Domicile (State or Foreign Country)	(d) Direct Controlling Entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income (\$)	(g) Share of end-of-year assets (\$)	(h) Disproportionate allocations?		(i) Code V-UBI amount on Box 20 of K-1 (\$)	(j) General or Managing Partner?		(k) Percentage ownership
							Yes	No		Yes	No	
KEYSTONE ACCOUNTABLE CARE ORG LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 45-4475297	ACO	PA	N/A					No			No	
LIFESOURCE GEISINGER BLOOD CTR LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 36-4718005	BLOOD COLL	PA	N/A					No			No	
MERIDIAN GEISINGER HLTH NTRK LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 45-5484165	ORG DL SYS	NJ	GHP	RELATED				No		Yes		30 000 %
HEALTHSOUTH GHS LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 72-1398803	PHY THERAP	PA	N/A					No			No	
KEYSTONE ACCOUNTABLE CARE ORG LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 45-4475297	ACO	PA	N/A					No			No	
LIFESOURCE GEISINGER BLOOD CTR LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 36-4718005	BLOOD COLL	PA	N/A					No			No	
MERIDIAN GEISINGER HLTH NTRK LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 45-5484165	ORG DL SYS	NJ	GHP	RELATED				No		Yes		30 000 %
HEALTHSOUTH GHS LLC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 72-1398803	PHY THERAP	PA	N/A					No			No	

Form 990, Schedule R, Part IV - Identification of Related Organizations Taxable as a Corporation or Trust

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal Domicile (State or Foreign Country)	(d) Direct Controlling Entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income (\$)	(g) Share of end-of-year assets (\$)	(h) Percentage ownership
GEISINGER MEDICAL MANAGEMENT CORP 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2077663	HOTEL/REST	PA	N/A				
INTERNATIONAL SHARED SERVICES INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2159597	COMPUTER	PA	N/A				
GEISINGER INDEMNITY INSURANCE COMP 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2815174	HLTH INSUR	PA	N/A				
GEISINGER QUALITY OPTIONS INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 20-4275139	HLTH INSUR	PA	N/A				
GEISINGER ASSURANCE COMPANY LTD PO BOX 2196GT GRAND CAYMAN CJ 98-1016737	INSURANCE	CJ	N/A				
GEISINGER MEDICAL MANAGEMENT CORP 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2077663	HOTEL/REST	PA	N/A				
INTERNATIONAL SHARED SERVICES INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2159597	COMPUTER	PA	N/A				
GEISINGER INDEMNITY INSURANCE COMP 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 23-2815174	HLTH INSUR	PA	N/A				
GEISINGER QUALITY OPTIONS INC 100 NORTH ACADEMY AVENUE MC 49-70 DANVILLE, PA 17822 20-4275139	HLTH INSUR	PA	N/A				
GEISINGER ASSURANCE COMPANY LTD PO BOX 2196GT GRAND CAYMAN CJ 98-1016737	INSURANCE	CJ	N/A				

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount Involved (\$)	(d) Method of determining amount involved
(1) COMMUNITY MEDICAL CENTER	L	6,499,328	GAAP
(2) COMMUNITY MEDICAL CENTER	K	1,904,169	GAAP
(3) GEISINGER COMMUNITY HEALTH SERVICES	L	4,960,503	GAAP
(4) GEISINGER CLINIC	L	158,517,651	GAAP
(5) GEISINGER CLINIC	K	126,192	GAAP
(6) GEISINGER HEALTH SYSTEM FOUNDATION	B	37,000,000	GAAP
(7) GEISINGER HEALTH SYSTEM FOUNDATION	K	110,307	GAAP
(8) GEISINGER MEDICAL CENTER	L	138,257,824	GAAP
(9) GEISINGER MEDICAL CENTER	J	2,116	FMV
(10) GEISINGER WYOMING VALLEY MED CTR	L	71,245,056	GAAP
(11) GEISINGER SYSTEM SERVICES	P	121,945,025	GAAP
(12) GEISINGER SYSTEM SERVICES	K	88,282,851	GAAP
(13) GEISINGER SYSTEM SERVICES	J	201,258	FMV
(14) GEISINGER MEDICAL MANAGEMENT CORP	L	7,301,715	GAAP
(15) GEISINGER MEDICAL MANAGEMENT CORP	K	200,711	GAAP
(16) GEISINGER INDEMNITY INSURANCE CO	K	30,177,596	GAAP
(17) GEISINGER QUALITY OPTIONS INC	K	43,968,337	GAAP
(18) MOUNTAIN VIEW NURSING HOME INC	L	248,728	GAAP
(19) MOUNTAIN VIEW NURSING HOME INC	K	359,912	GAAP
(20) COMMUNITY MEDICAL CENTER	L	6,499,328	GAAP

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization		(b) Transaction type(a-r)	(c) Amount Involved (\$)	(d) Method of determining amount involved
(21)	COMMUNITY MEDICAL CENTER	K	1,904,169	GAAP
(22)	GEISINGER COMMUNITY HEALTH SERVICES	L	4,960,503	GAAP
(23)	GEISINGER CLINIC	L	158,517,651	GAAP
(24)	GEISINGER CLINIC	K	126,192	GAAP
(25)	GEISINGER HEALTH SYSTEM FOUNDATION	B	37,000,000	GAAP
(26)	GEISINGER HEALTH SYSTEM FOUNDATION	K	110,307	GAAP
(27)	GEISINGER MEDICAL CENTER	L	138,257,824	GAAP
(28)	GEISINGER MEDICAL CENTER	J	2,116	FMV
(29)	GEISINGER WYOMING VALLEY MED CTR	L	71,245,056	GAAP
(30)	GEISINGER SYSTEM SERVICES	P	121,945,025	GAAP
(31)	GEISINGER SYSTEM SERVICES	K	88,282,851	GAAP
(32)	GEISINGER SYSTEM SERVICES	J	201,258	FMV
(33)	GEISINGER MEDICAL MANAGEMENT CORP	L	7,301,715	GAAP
(34)	GEISINGER MEDICAL MANAGEMENT CORP	K	200,711	GAAP
(35)	GEISINGER INDEMNITY INSURANCE CO	K	30,177,596	GAAP
(36)	GEISINGER QUALITY OPTIONS INC	K	43,968,337	GAAP
(37)	MOUNTAIN VIEW NURSING HOME INC	L	248,728	GAAP
(38)	MOUNTAIN VIEW NURSING HOME INC	K	359,912	GAAP
(39)	COMMUNITY MEDICAL CENTER	L	6,499,328	GAAP
(40)	COMMUNITY MEDICAL CENTER	K	1,904,169	GAAP

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization		(b) Transaction type(a-r)	(c) Amount Involved (\$)	(d) Method of determining amount involved
(41)	GEISINGER COMMUNITY HEALTH SERVICES	L	4,960,503	GAAP
(42)	GEISINGER CLINIC	L	158,517,651	GAAP
(43)	GEISINGER CLINIC	K	126,192	GAAP
(44)	GEISINGER HEALTH SYSTEM FOUNDATION	B	37,000,000	GAAP
(45)	GEISINGER HEALTH SYSTEM FOUNDATION	K	110,307	GAAP
(46)	GEISINGER MEDICAL CENTER	L	138,257,824	GAAP
(47)	GEISINGER MEDICAL CENTER	J	2,116	FMV
(48)	GEISINGER WYOMING VALLEY MED CTR	L	71,245,056	GAAP
(49)	GEISINGER SYSTEM SERVICES	P	121,945,025	GAAP
(50)	GEISINGER SYSTEM SERVICES	K	88,282,851	GAAP
(51)	GEISINGER SYSTEM SERVICES	J	201,258	FMV
(52)	GEISINGER MEDICAL MANAGEMENT CORP	L	7,301,715	GAAP
(53)	GEISINGER MEDICAL MANAGEMENT CORP	K	200,711	GAAP
(54)	GEISINGER INDEMNITY INSURANCE CO	K	30,177,596	GAAP
(55)	GEISINGER QUALITY OPTIONS INC	K	43,968,337	GAAP
(56)	MOUNTAIN VIEW NURSING HOME INC	L	248,728	GAAP
(57)	MOUNTAIN VIEW NURSING HOME INC	K	359,912	GAAP
(58)	COMMUNITY MEDICAL CENTER	L	6,499,328	GAAP
(59)	COMMUNITY MEDICAL CENTER	K	1,904,169	GAAP
(60)	GEISINGER COMMUNITY HEALTH SERVICES	L	4,960,503	GAAP

Form 990, Schedule R, Part V - Transactions With Related Organizations

(a) Name of other organization		(b) Transaction type(a-r)	(c) Amount Involved (\$)	(d) Method of determining amount involved
(61)	GEISINGER CLINIC	L	158,517,651	GAAP
(62)	GEISINGER CLINIC	K	126,192	GAAP
(63)	GEISINGER HEALTH SYSTEM FOUNDATION	B	37,000,000	GAAP
(64)	GEISINGER HEALTH SYSTEM FOUNDATION	K	110,307	GAAP
(65)	GEISINGER MEDICAL CENTER	L	138,257,824	GAAP
(66)	GEISINGER MEDICAL CENTER	J	2,116	FMV
(67)	GEISINGER WYOMING VALLEY MED CTR	L	71,245,056	GAAP
(68)	GEISINGER SYSTEM SERVICES	P	121,945,025	GAAP
(69)	GEISINGER SYSTEM SERVICES	K	88,282,851	GAAP
(70)	GEISINGER SYSTEM SERVICES	J	201,258	FMV
(71)	GEISINGER MEDICAL MANAGEMENT CORP	L	7,301,715	GAAP
(72)	GEISINGER MEDICAL MANAGEMENT CORP	K	200,711	GAAP
(73)	GEISINGER INDEMNITY INSURANCE CO	K	30,177,596	GAAP
(74)	GEISINGER QUALITY OPTIONS INC	K	43,968,337	GAAP
(75)	MOUNTAIN VIEW NURSING HOME INC	L	248,728	GAAP
(76)	MOUNTAIN VIEW NURSING HOME INC	K	359,912	GAAP