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DLN: 93493133013283

Internal Revenue Service

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

► The organization may have to use a copy of this return to satisfy state reporting requirements

			llendar year, or tax year beginning  C Name of organization	07-01-2011 and	d ending 06	-30-2012		D Employer	identification number
	eck ıf a <sub>l</sub> dress ch	pplicable	GETTYSBURG HOSPITAL					23-1352	
_		_	Doing Business As				_	E Telephone	
Na:	me chai	nge						/717\0E	1-2055
Inıt	ial retui	rn	Number and street (or P O box if mai	I is not delivered to st	reet address)	Room/suit	e	(717) 85	pts \$ 222,845,944
Ter	mınated	d	PO BOX 2767					G Gloss lecel	μιο φ 222,043,544
– Am	ended i	return	City or town, state or country, and ZIP	P + 4			_		
– App	olication	pending	YORK, PA 17405						
			<b>F</b> Name and address of princ	ıpal officer			H(a) Ic thu	s a group ret	urn for
			Bruce M Bartels				affilia		⊤Yes ▼ No
			PO Box 2767 York,PA 174052767						
			1018,174 174032707				• •	affiliates incl	, ,
Та	x-exem	pt status	▼ 501(c)(3)	sert no )	)(1) or	27		o," attach a II p exemption	ist (see instructions)
14/	abaita	- I- \A/\A	/W WELLSPAN ORG				H(C) GIOG	p exemption	Humber P
			Corporation Trust Association	Other 🟲			<b>L</b> Year of for	mation 1919	<b>M</b> State of legal domicile PA
Pa	rt I	Sum	mary						
			escribe the organization's mission	-					
			cysburg Hospital is a tax exempt o k, travel through and vacation in A						ices for the people who
<u>د</u>	<u> </u>	ive, wor	k, traver timough and vacation in A	idanis county, i el	inisyivania	and north	iem marytane	•	
Ē	-								
2	-								
5	2 (	Check th	nis box দ if the organization disc	ontinued its opera	ations or dis	sposed of	more than 2	5% of its net	t assets
ð.	3 1	Number	of voting members of the governing	g body (Part VI, lı	ne 1a) .			3	15
Activities & Governance	4 1	Number	of independent voting members of	the governing boo	dy (Part VI,	line 1b)		4	6
	5 7	Total nu	mber of individuals employed in ca	5	976				
Ş	6 7	Total nu	mber of volunteers (estimate if neo	cessary)				6	90
	7a 7	Total un	related business revenue from Par	t VIII, column (C	), line 12			7a	975,445
	Ьſ	Net unre	lated business taxable income fro	m Form 990-T, lır	ne 34	•		7t	230,111
							Prio	r Year	Current Year
а.	8	Contri	butions and grants (Part VIII, line	e1h)				429,848	514,879
Revenue	9	Progra	ım service revenue (Part VIII, line	e 2g)			1	35,564,458	132,371,841
9,6	10	Inves	ment income (Part VIII, column (	A), lines 3, 4, and	7d)			4,344,030	4,798,849
芷	11							562,246	743,898
	12		revenue—add lines 8 through 11 (r				1	40,900,582	138,429,467
	13		and sımılar amounts paid (Part I)					7,982,067	<del>                                     </del>
	14		ts paid to or for members (Part IX,		=			7,302,007	0,744,307
	15		es, other compensation, employee						
8	13	5-10			60,560,908	60,644,054			
Expenses	16a	Profes	sional fundraising fees (Part IX, co		277,109	0			
훘	ь	Total fu	ndraising expenses (Part IX, column (D),						
ш	17		expenses (Part IX, column (A), lin		63,416,324	58,726,685			
	18		expenses Add lines 13–17 (must					32,236,408	<del></del>
	19		ue less expenses Subtract line 18				8,664,174	<del></del>	
5 P							Beginning	of Current	End of Year
2 6								ear	
3 TE	20		assets (Part X, line 16)			-	1	62,434,637	
net Assets or Fund Balances	21		iabilities (Part X, line 26)					51,888,707	
	22		sets or fund balances Subtract lir	ne 21 from line 20			1	10,545,930	115,508,943
	rt II		ature Block						
			erjury, I declare that I have examined f, it is true, correct, and complete. De						
	ledge.		,	<b></b>	,		,		FF 5 3117
		T.					<u> </u>		
		****	** hture of officer					13-05-13	
Sign		F Signa	ature or ornicer				Da	ie	
der	е		ael F O'Connor CFO or print name and title						
		I ype	от ринк напие ани шие	<del></del>		Т		Τ	
_		Prepare		Date			heck if elf-	Preparer's tax (see instruction	xpayer identification number ons)
Paid		sıgnatur	- Similar Mariner				nployed 🕨 🦳		,
•	arer's		ame (or yours BDO USA LLP	1		I		EIN Þ	
Jse (	Only		nployed), and ZIP + 4 8405 Greensboro Drive					LIN F	
		<u> </u>	McLoop VA 22102	Phone no 🕨 (703) 893-0600					

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . . . . . .

┌ Yes ┌ No

Par	t III	Statement of Program S Check if Schedule O contains a				୮
1	Briefl	y describe the organization's mis	sion			
		burg Hospital is a tax exempt org gh and vacation in Adams Count			ty health care services for	the people who live, work,
			,,,	,		
2	the pr	ne organization undertake any sig nor Form 990 or 990-EZ?			which were not listed on	ΓYes Γ No
3	Did th	ne organization cease conducting ces?	, or make significant ch	nanges in how it con	ducts, any program	┌ Yes ┌ No
4	Desci exper	s," describe these changes on So ribe the organization's program so uses Section 501(c)(3) and 501 s and allocations to others, the to	ervice accomplishment (c)(4) organizations an	d section 4947(a)(:	1) trusts are required to rep	
4a	years mate this a	e ) (Expenses \$ ed in historic Gettysburg, Pennsylvania, Beyond the acute care hospital, it has g rnity center, heart center, home health s rea's resource for meeting health and w st quality of care, compassion, and exce	Gettysburg Hospital has bee rown to be a comprehensiv ervices, preventive health e ellness needs As a WellSpai	e health-care provider widucation and screening Health hospital, Gettys	oth family health centers across t programs, and 24-hour emergeno burg Hospital and all of its facilition	he region, a very special cy services Gettysburg Hospital is es serve the community with the
4b	(Code	e ) (Expenses \$	ıncl	uding grants of \$	) (Revenue \$	)
4c	(Code	e ) (Expenses \$	incl	uding grants of \$	) (Revenue \$	)
4d		er program services (Describe in enses \$	Schedule O ) Including grants of \$		) (Revenue \$	)
4e	Tota	l program service expenses►\$	107,784,305			

CHECKIIST OF REGULE CO SCHEDULE	art IV	Checklist o	f Required	Schedule
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	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I$	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part $\sqrt{2}$	10	Yes	_
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170 (b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20h	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II $\textcircled{\textbf{5}}$	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a	Yes	
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	Yes	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>990</b>	(2011)

Form 990 (2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V	•	.	
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable			
	<b>1a</b> 2			
L	Enter the number of Forms W. 2C included in line 1s. Enter O if not applicable			
D	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
_	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this			
	return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
		2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			_
	over, a financial account in a foreign country (such as a bank account or securities	4-		
	account)?	4a		No_
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νο
		JU		NI -
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		Νo
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		
Ja	organization solicit any contributions that were not tax deductible?	va		140
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
_	were not tax deductible?	6b		Νo
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		Νo
u	services provided to the payor?	, a		110
ь	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		N o
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year   7d   0			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			
_	required?	7g		Νo
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Form 1098-C?	7h		N o
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess	ı		
	business holdings at any time during the year?	8		N o
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		Νo
Ь	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		No
10	Section 501(c)(7) organizations. Enter			_
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
D	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
4-4				
	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other			
	sources against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		Νo
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
U	year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?			
u	<b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue			
	qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization	12-		NI a
	allocated to each state	13a		N o
b	Enter the aggregate amount of reserves the organization is required to maintain by			
	the states in which the organization is needed to issue qualified health plans			
C	Enter the aggregate amount of reserves on hand 13c			
1.4~		1.4-		NI a
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No No

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax			
	year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal	•		•
Re	evenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		No
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	
Se	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶PA			

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection Indicate how you made these available. Check all that apply

Own website Another's website V Upon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► DAVID RIZZUTO
  3350 WHITEFORD ROAD
  YORK, PA 174029081

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

<b>(A)</b> Name and Tıtle	(B) Average hours per week (describe hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related
	for related organizations in Schedule O)	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		MISC)	organizations
(1) Megan Shreve Vice Chair	1 00	х		Х				0	0	0
(2) Russell Redding Secretary	1 00	х		Х				0	0	0
(3) Dora L Townsend Director	1 00	х						0	0	0
(4) Gregory F Reaver Director	1 00	х						0	0	0
(5) Orville G McBeth Jr MD Director	1 00	х						0	274,125	51,637
(6) William Steinour Director	40 00	х						361,563	0	51,910
(7) Douglas E Eyer Director	11 00	х						58,212	0	4,144
(8) Ronald L Hankey Director	1 00	х		х				0	0	0
(9) Richard Seim Director	1 00	х						0	522,134	309,883
(10) Cynthia A Ford Director	1 00	х						0	0	0
(11) Steve Rasmussen Treasurer	1 00	х		Х				0	0	0
(12) Charles H Chodroff MD Director	1 00	х						0	505,317	321,575
(13) Bruce M Bartels CEO-WellSpan H	1 00	х		х				0	4,307,133	635,755
(14) James Williams Vice Chairman	1 00	х						0	0	0
(15) Edward Mackle Director	40 00	х						562,096	0	56,258
(16) Jane Hyde President	40 00			х				103,506	0	77,080
(17) Michael F O'Connor CFO-WellSpan H	1 00			х				0	545,763	347,807

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (describe	(C)  Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
	hours for related organizations in Schedule O)	Individual trustiee or director	Institutional Trustee Individual trustee or director		Key employee	Former Highest compensated employee			MISC)	related organizations
(18) Joseph Edgar VP Operations	40 00				Х			211,742	0	48,068
(19) Matthew Krebs Anesthesiologist	40 00					Х		417,583	0	36,578
(20) Mark A Resciniti MD Anesthesiologist	40 00					х		340,188	0	53,204
(21) Bradley Heffner MD Chief Pathologist	40 00					х		328,388	0	50,222
(22) Charles Marley JrDO VP Medical Affairs	40 00					Х		317,487	0	40,028
(23) Mitchell E Zuckerman MD Anesthesiologist	40 00					Х		339,209	0	53,849
(24) Kevin Mosser Former President	0 00						х	0	474,549	365,315
			•				<b>•</b>			
d Total (add lines 1b and 1c)	•				•		<b>▶</b>	3,039,974	6,629,021	2,503,313
2 Total number of individuals (inclu \$100,000 of reportable compens	ıdıng but not lım		those	list	ted a	ibove)	who	, ,		

	_		Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee	ı		
	on line 1a? If "Yes," complete Schedule J for such individual	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	_		No
	, , ,	<u> </u>		INO

### Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
Star Building Services	Description of services	Compensation
PO Box 11410 Wilmington, DE 19850	Janitorial Services	174,669
Quest Diagnostics Inc 12436 Collections Center Drive Chicago, IL 60693	Lab & Pre-employment	574,232
Mobile PETCT Associates LLC 43 Leopard Road Suite 200 Paoli, PA 19301	Diagnostic Imaging	223,440
HCSC Laundry PO Box 25092 Lehigh Valley, PA 18002	Laundry Service	290,129
Century Link PO Box 96064 Charlotte, NC 282960064	Network Access Fees	206,663
2 Total number of independent contractors (including but not limited to those listed above)	who received more than	

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►7

Form 99								Page <b>9</b>
Part \	<u>/1111</u>	Statement of	of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513, or 514
\$ £	1a	Federated cam	paigns 1a					
E I	ь	Membership du	ues <b>1b</b>					
S, Ç	C	Fundraising ev	ents <b>1c</b>					
<u>≅</u>	d	Related organiz	Related organizations 1d 360,47  Government grants (contributions) 1e					
E,S	e	Government grant	ts (contributions) <b>1e</b>					
Contributions, gifts, grants and other similar amounts	f g	sımılar amounts no Noncash contr	ons, gifts, grants, and <b>1f</b> ot included above ibutions included in	154,408				
and	h		s 1a-1f	▶	514,879			
				Business Code				
E E	2a	W/O-Bad Debt			-9,854,774	-9,854,774		
94 94	ь	W/O -Free Care		621500	-6,700,817	-6,700,817		
ъ. Н	c	Net Patient Service	e	621500	148,927,432	148,059,370	868,062	
ž	d	-					<u></u>	
Ø ⊊	e		_					
in an	f	All other progra	am service revenue					
Program Service Revenue	g	Total Addiss	s 2a-2f		132,371,841			
	3		come (including dividen		132,371,041			
			ar amounts)		3,402,200			3,402,200
	4		stment of tax-exempt bond	<u> </u>	0			
	5	Royalties .		▶ [	0			
			(ı) Real	(II) Personal				
	6a	Gross rents						
	Ь	Less rental expenses						
	c	Rental income or (loss)						
	d		me or (loss)		0			
			(ı) Securities	(II) Other				
	7a	Gross amount from sales of assets other than inventory	85,806,342	6,784				
	Ь	Less cost or other basis and	84,416,477					
	l c	sales expenses Gain or (loss)	1,389,865	6,784				
	d	Net gain or (los			1,396,649			1,396,649
e n	8a	Gross income t events (not inc	from fundraising					
Other Revenue			s reported on line 1c) ne 18 a					
Ħe	ь	Less direct ex	(penses <b>b</b>					
Õ	C		(loss) from fundraising	events 🕨	0			
	9a		from gaming activities ne 19 a					
	Ь		(penses b	unboo b				
	10a	Gross sales of returns and all		vities	Ü			
	b	_	a loods sold b	antany	0			
	C	Net income or Miscellaneou	(loss) from sales of inv	entory . • Business Code	U			
	11a			900099	130,667	130,667		
	b	Other Operation		621500	266,602	266,602		
		Emergency Res		900099	107,383	200,002	107,383	
	C	Contract Reven	nue	300099	239,246	239,246	107,303	
	d e	Total. Add line			237,240	237,240		
	12		See Instructions .	· · · · · · · · · · · · · · · · · ·	743,898	105		
	1				138,429,467	132,140,294	975,445	4,798,849

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) 

Do no	t include amounts reported on lines 6b, p, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	6,744,587	6,744,587	general expenses	ехрепѕеѕ
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0	9,711,307		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	1,472,223	180,586	1,291,637	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	43,220,764	42,580,538	640,226	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	3,489,439	3,077,974	411,465	
9	Other employee benefits	9,241,771	9,225,443	16,328	
10	Payroll taxes	3,219,857	3,170,880	48,977	
11	Fees for services (non-employees)				
a	Management	11,461,278		11,461,278	
b	Legal	35,369		35,369	
C	Accounting	31,055		31,055	
d	Lobbying	0			
e	Professional fundraising See Part IV, line 17	0			
f	Investment management fees	263,542		263,542	
g	Other	11,878,335	11,860,771	17,564	
12	Advertising and promotion	54,094	51,860	2,234	
13	Office expenses	14,412,128	14,364,862	47,266	
14	Information technology	3,423,499		3,423,499	
15	Royalties	0			_
16	Occupancy	2,653,690	2,428,036	225,654	
17	Travel	185,070	151,879	33,191	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	72,087	65,598	6,489	
20	Interest	1,790,383	1,790,383		
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	5,541,018	5,541,018		
23	Insurance	1,362,752	1,362,752		
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	Reimbursed Expenses	260,133			260,133
b	Equipment Rentals	288,491	288,491		
c	Utilities	1,485,729	1,455,910	29,819	
d	Repair & Maintenence	3,016,370	3,016,370		
e					
f	All other expenses	511,662	426,367	85,295	
25	Total functional expenses. Add lines 1 through 24f	126,115,326	107,784,305	18,070,888	260,133
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				rm <b>990</b> (2011)

Part X **Balance Sheet** (A) (B) Beginning of year End of year 142,408 156,326 1 3.702.953 8,474,115 2 2 Savings and temporary cash investments . . . . . . . 3 3 0 18.146.814 19.848.305 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 0 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 0 7 0 837,116 8 798.821 9 3,905,788 3,779,054 Prepaid expenses and deferred charges . . . . . . 100,480,499 Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 10a 10b 58,423,871 b Less accumulated depreciation . . . . . 37,457,892 10c 42,056,628 46,555,412 11 42,313,605 11 34,283,043 32,256,158 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 0 Investments—program-related See Part IV, line 11 . . 14 3,328,879 3,316,854 14 14,074,332 15 13,987,396 15 162,434,637 166,987,262 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 16 2,417,568 17 1,650,079 17 Accounts payable and accrued expenses . 18 18 19 716,853 19 1,558,504 20 29.569.036 20 31.754.807 21 21 Escrow or custodial account liability  $Complete\ Part\ IV\ of\ Schedule\ D$  . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . . . 3.687.936 23 2,979,748 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 15,497,314 25 13,535,181 D . . . . 26 51,888,707 26 51,478,319 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 96,709,963 27 101,642,554 Unrestricted net assets . . . . 13.835.967 28 13.866.389 28 Temporarily restricted net assets . . . . . Fund 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ 

and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 Total net assets or fund balances . . . . . 110.545.930 33 115.508.943 34 Total liabilities and net assets/fund balances . . . . . 162,434,637 34 166.987.262

Pa	Check if Schedule O contains a response to any question in this Part XI			. <del> </del>		
1	Total revenue (must equal Part VIII, column (A), line 12)	1		1384	129,467	
2	Total expenses (must equal Part IX, column (A), line 25)	2			.15,326	
3	Revenue less expenses Subtract line 2 from line 1	3			314,141	
4	4					
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-7,3	351,128	
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		115,5	508,943	
Par	Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII					
	Check if Schedule O contains a response to any question in this rait All	• •	•	Yes	No	
1	Accounting method used to prepare the Form 990			1.05	110	
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? $\cdot$ .		2a		No	
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes		
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		<b>2</b> c	Yes		
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were on a separate basis, consolidated basis, or both	ıssued				
	Separate basis Consolidated basis Both consolidated and separated basis				1	
	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?		За	Yes		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits $\cdot$ .	required	3b	Yes		

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OMB No 1545-0047

Inspection

### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Name of the organization

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions. Employer identification number

GETTY	SBURG	G HOSPITAL				22 4252220					
Dai	rt I	Peacon for Di	ıblic Charity Sta	tue (All organizatio	ns must complete this p	23-1352220   23-1352220	ctions				
			•		ough 11, check only one b		CHOTIS				
1		•		•	section 170(b)(1)(A)(i).	· · · ·					
2	Ė	•	•		( / ( / / / / / / / / / / / / / / / / /						
3	, ज	A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E)  A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii).</b>									
4	<u></u>	•	•	•	a hospital described in <b>se</b>	. , ,	)(iii). Enter the				
	hospital's name, city, and state										
5	Г	An organization op	perated for the benef	it of a college or univer	sity owned or operated by	a governmental un	ut described in				
		section 170(b)(1)	(A)(iv). (Complete F	art II)							
6	$\Gamma$	A federal, state, o	r local government o	r governmental unıt de	scribed in <b>section 170(b)(</b> 1	L)(A)(v).					
7	Γ	described in	at normally receives (A)(vi) (Complete F	·	s support from a governme	ental unit or from t	he general public				
8	$\vdash$			n <b>170(b)(1)(A)(vi)</b> (C	omplete Part II )						
9	<u>'</u>				6 of its support from contri	hutions mambars	hin fees and gross				
,	'	=	•		• •	•	·				
		receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses									
		=			n <b>509(a)(2).</b> (Complete Pa		Tom businesses				
10	$\vdash$		_		r public safety See <b>section</b>						
11	<u>'</u>				enefit of, to perform the fun		ry out the nurnoses of				
	,	one or more public	ly supported organiz	rations described in se porting organization an	ction 509(a)(1) or section d complete lines 11e throu II - Functionally integrate	509(a)(2) See <b>se</b> gh 11h					
e	Γ	other than foundat	ion managers and ot	organization is not co	ntrolled directly or indirect ublicly supported organiza	ly by one or more o					
f		section 509(a)(2) If the organization check this box		etermination from the	RS that it is a Type I, Typ	e II or Type III sı	upporting organization,				
g			2006, has the organ	ızatıon accepted any g	ıft or contribution from any	of the	'				
_		following persons?			·						
					r together with persons des	scribed in (ii)	Yes No				
				ne the supported organ	ızatıon?		11g(i)				
			er of a person descr				11g(ii)				
				on described in (i) or (ii			11g(iii)				
h		Provide the follow	ing information about	the supported organiz	ation(s)						
			(iii)	(iv)							

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is the organizat col (i) lis- your gove docume	e Ion In ted In Frning	(v) Did you not organizati col (i) of suppor	on in your	(vi) Is the organizati col (i) orga in the U	on in anized	(vii) A mount of support?
		instructions))	Yes	No	Yes	No	Yes	No	
Total									

instructions

Sch	edule A (Form 990 or 99	90-EZ)2011						Page <b>2</b>
	(Complet	e only if you	checked the	box on line 5,	7, or 8 of Part	<b>(b)(1)(A)(iv)</b> I or if the orgar	nızatıon faıle	d to qualify
			<u>organızatıon f</u>	fails to qualify ι	<u>under the tests</u>	listed below, pl	<u>lease comple</u>	ete Part III.)
	ection A. Public Su					Т	1	
Cal	endar year (or fiscal ye in)	ar beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	(e) 2011	( <b>f</b> ) Total
1	Gifts, grants, contribut	ions, and						
	membership fees recei							
	ınclude any "unusual							
_	grants ") Tax revenues levied fo	rtho						
2	organization's benefit a							
	paid to or expended on							
	behalf							
3	The value of services of							
	furnished by a governme the organization withou							
4	Total. Add lines 1 thro	_						
5	The portion of total cor	-						
-	by each person (other	than a						
	governmental unit or p	•						
	supported organization line 1 that exceeds 2%							
	amount shown on line 1							
	(f)	21,0014						
6	Public Support. Subtractine 4	ct line 5 from						
S	ection B. Total Sup	port						
Cal	<b>endar year</b> (or fiscal yea	r beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	<b>(e)</b> 2011	(f) Total
_	ın)	_	(4) 2007	(2) 2000	(4) 2005	(4) 2020	(0) 2022	(1) 1 3 4 4
7 8	A mounts from line 4 Gross income from inte	rost –						
0	dividends, payments re							
	securities loans, rents							
	and income from simila	ır						
_	sources							
9	Net income from unrela business activities, wh							
	not the business is reg							
	carried on							
10	Other income (Explain							
	IV ) Do not include gai from the sale of capital							
11	Total support (Add line							
	through 10)							
12	Gross receipts from re	lated activities	s, etc (See inst	ructions )			12	
13	First Five Years If the		r the organizati	on's first, second	l, thırd, fourth, or	fıfth tax year as a	501(c)(3) or	
	check this box and <b>sto</b>	p here						<b>▶</b> □
S	ection C. Computat	ion of Publ	ic Support F	Percentage				
14	Public Support Percen	tage for 2011	(line 6 column	(f) dıvıded by lıne	11 column (f))		14	
15	Public Support Percen	tage for 2010	Schedule A , Pa	rt II, line 14			15	
16a	33 1/3% support test-					line 14 is 33 1/3%	% or more, che	
h	and <b>stop here.</b> The org  33 1/3% support test					6a and line 15 is	33 1/20% or m	ore check this
D	box and <b>stop here.</b> The					oa, and inte 15 IS	1/3%0 UI M	ore, check this
17a	10%-facts-and-circum	-	•		-	ne 13, 16a, or 16	b and line 14	٠,
	ıs 10% or more, and ıf							
	in Part IV how the orga	anızatıon meet	s the "facts and	d circumstances"	test The organiz	zatıon qualıfıes as	a publicly su	
b	organization 10%-facts-and-circum	stances test—	<b>2010.</b> If the ora	anization did not	check a hov on li	ne 13, 16a 16b	or 17a and lin	<b>▶</b>
,	15 is 10% or more, an							-
	Explain in Part IV how	the organizati						
10	supported organization  Private Foundation If t		n did not chools	a hov on line 12	16a 16h 17a a	or 17h chack this	hov and coc	<b>►</b> □

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).
	Facts And Circumstances Test
	Explanation

Schedule A (Form 990 or 990-EZ) 2011

DLN: 93493133013283

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

	me of the organization TTYSBURG HOSPITAL	·	Employer identification number
			23-1352220
Pa	organizations Maintaining Donor Acordanization answered "Yes" to Form 99		unds or Accounts. Complete if the
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advifunds are the organization's property, subject to the		nor advised <b>Yes No</b>
6	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ben conferring impermissible private benefit		•
Pa	rt III Conservation Easements. Complete	ıf the organization answered "Yes" t	to Form 990, Part IV, line 7.
1 2	Purpose(s) of conservation easements held by the or Preservation of land for public use (e.g., recreating Protection of natural habitat Preservation of open space  Complete lines 2a-2d if the organization held a qualication the last day of the tax year	on or pleasure) Preservation of ar Preservation of a	certified historic structure
			Held at the End of the Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
C	Number of conservation easements on a certified his	toric structure included in (a)	2c
d	Number of conservation easements included in (c) ac	cquired after 8/17/06	2d
3	Number of conservation easements modified, transfe	rred, released, extinguished, or terminate	ed by the organization during
	the taxable year ►		
4	Number of states where property subject to conserva	ation easement is located ►	
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?		dling of violations, and Yes No
6	Staff and volunteer hours devoted to monitoring, insp	ecting and enforcing conservation easem	nents during the year 🛌
7	Amount of expenses incurred in monitoring, inspectings \$	ng, and enforcing conservation easement	s during the year
8	Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	rtion Yes No
9	In Part XIV, describe how the organization reports cobalance sheet, and include, if applicable, the text of the organization's accounting for conservation easen	he footnote to the organization's financia	
Par	<b>t IIII</b> Organizations Maintaining Collectio Complete if the organization answered "	ns of Art, Historical Treasures, Yes" to Form 990, Part IV, line 8.	or Other Similar Assets.
1a	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fin	for public exhibition, education or resear	ch in furtherance of public service,
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	oublic exhibition, education, or research i	
	(i) Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$
	(ii) Assets included in Form 990, Part X		<b>►</b> \$
2	If the organization received or held works of art, histofollowing amounts required to be reported under SFA		or financial gain, provide the
а	Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$

**b** Assets included in Form 990, Part X

Part	Organizations Maintaining Co	llections of Art	<u>, His</u>	tori	<u>cal Tre</u>	<u>asures, or O</u>	<u>the</u>	<u>r Similar</u>	Asse	ets (co	ntınued)	
3	Using the organization's accession and othe items (check all that apply)	r records, check any	y of th	ne fol	lowing th	at are a significa	nt u	ise of its co	llectio	n		
а	Public exhibition		d	Γ	Loan or	exchange progr	ams	;				
b	Scholarly research		e	$\Gamma$	Other							
С	Preservation for future generations											
4	Provide a description of the organization's co	ollections and expla	ın hov	w the	y further	the organization	's ex	xempt purp	ose in			
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t							nılar	Г	Yes	┌ No	
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an						d "Y	es" to For	m 990	),		
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interme	dıary	for c	ontributi	ons or other ass	ets	not	Г	Yes	┌ No	
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ing t	able	Г		I	Amou	unt		
С	Beginning balance						1c					
d	Additions during the year					F	1d					
e	Distributions during the year					r	1e					
f	Ending balance					F	1f	1				
2a	Did the organization include an amount on Fo	orm 990 Part X line	217			L		1		Yes	□ No	
	If "Yes," explain the arrangement in Part XIV								'		,	
	t V Endowment Funds. Complete		n ans	wer	ad "Yes'	' to Form 990	Par	rt IV line	10			
	Endownient i andsi complete	(a)Current Year		)Prior		(c)Two Years Back		<b>1)</b> Three Years		e)Four Y	ears Back	
1a	Beginning of year balance	13,835,967		9	9,889,081	8,870,1	51					
b	Contributions	242,032			126,547	223,0	90					
c	Investment earnings or losses	53,561			3,922,083	1,021,4	44					
d	Grants or scholarships											
e	Other expenditures for facilities and programs	265,171			101,744	225,6	04					
f	Administrative expenses											
g	End of year balance	13,866,389		13	3,835,967	9,889,0	81					
2	Provide the estimated percentage of the year	r end balance held a	is									
a	Board designated or quasi-endowment 🕨											
b	Permanent endowment 🕨											
С	Term endowment ► 100 000 %											
За	Are there endowment funds not in the posses organization by	ssion of the organiza	ation	that a	are held a	and administered	d for	the		Yes	No	
	(i) unrelated organizations								3a(i)		No	
	(ii) related organizations								3a(ii)	Yes		
b	If "Yes" to $3a(II)$ , are the related organization	•							3b	Yes		
4	Describe in Part XIV the intended uses of th											
Par	t VI Land, Buildings, and Equipme	ent. See Form 99	0, Pa	rt X	, line 10	) <u>.                                    </u>		T				
	Description of property				Cost or ot s (investme			(c) Accumu depreciat		( <b>d</b> ) Boo	ok value	
1a	and					11	,584				11,584	
b i	Buildings					45,902	,948	16,2	22,386	2	9,680,562	
<b>c</b> l	easehold improvements					1,254	,659	82	27,146		427,513	
d E	Equipment					11,507	,943	10,18	83,012		1,324,931	
<b>e</b> (	Other	<u></u>	•			41,803	,365	31,19	91,327	10	0,612,038	
Tota	. Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colum	nn (B)	), line	10(c).)					4.	2,056,628	
								Sched	ule D (I	Form 9	90) 2011	

Part VIII Investments—Other Securities. See	Form 990, Part X, line 12	
<ul><li>(a) Description of security or category (including name of security)</li></ul>	( <b>b)</b> Book value	(c) Method of valuation Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	02,200,200	
Part VIII Investments—Program Related. See		13. (c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )		
Part IX Other Assets. See Form 990, Part X, III	ne 15.	1
(a) Descrip	otion	(b) Book value
(1) Unamortized Bond Issue Costs		195,59
(2) Accounts Receivable - Intercompany		
Total (Column (h) should agust Form 000, Part V, sel (R) line 1	<i>E</i> )	12.097.20
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X		
1 (a) Description of Liability	(b) Amount	
Federal Income Taxes	13,667	
Notes Payable - WRRRG	119,383	
Due to Affiliates	1,099,109	
Derivative Valuation	7,699,768	
Accrued Vacation	2,463,724	
Accrued Sales Tax	543	
Accrued Payroll and Payroll Taxes	2,138,987	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	13,535,181	

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	138,429,46
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	126,115,326
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	12,314,14
4	Net unrealized gains (losses) on investments	4	-7,381,63
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV )	8	30,50
9	Total adjustments (net) Add lines 4 - 8	9	-7,351,128
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	4,963,01
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue	er Retu	ırn
1	Total revenue, gains, and other support per audited financial statements	1	130,236,600
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	-7,404,689
3	Subtract line <b>2e</b> from line <b>1</b>	3	137,641,29
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
C	Add lines <b>4a</b> and <b>4b</b>	4c	788,17
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	138,429,461
	Reconciliation of Expenses per Audited Financial Statements With Expenses	s per Re	
1	Total expenses and losses per audited financial statements	1	118,810,397
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities		
b	Prior year adjustments	1	
c	Other losses	1	
d	Other (Describe in Part XIV) 2d		
е	Add lines <b>2a</b> through <b>2d</b>	2e	
3	Subtract line <b>2e</b> from line <b>1</b>	3	118,810,39
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)	]	
c	Add lines <b>4a</b> and <b>4b</b>	4c	7,304,929
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	126,115,326
Pai	t XIV Supplemental Information		

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
Part X	Part X FIN48 Footnote	In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation NO 48, Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement NO 109, Accounting for Income Taxes (FIN 48), which creates a single model to address uncertainty in tax positions and clarifies the accounting for income taxes by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. Under the requirements of FIN 48, tax-exempt organizations could now be required to record an obligation as the result of a tax position they have historically taken or various tax exposure items. Prior to FIN 48, the determination of when to record a liability for tax exposure was based on whether a liability was considered probable and reasonably estimable in accordance with SFAS No 5, Accounting for Contingencies. On July 1, 2007, the parent company, WellSpan Health, adopted FIN 48. WellSpan Health determined that it does not have any uncertain tax positions through June 30, 2012.
Part XIII, Line 4b	Part XIII, Line 4b Other revenue amounts included on 990 but not included in F/S	Grant - WellSpan Medical Group \$4610000 Grant - WellSpan Health \$2090000 Expenses netted against revenue \$604929
Part XII, Line 4b	Part XII, Line 4b Other revenue amounts included on 990 but not included in F/S	Restricted Contributions(Net) \$183243 Expenses netted against revenue \$604929
Part XI, Line 8	Part XI, Line 8 Other Changes in Net Assets or Fund Balances	Gain on restricted assets held by GH Foundation \$30503
Part V, Line 4	Part V, Line 4 Intended uses of the endowment fund	The funds were used to improve the health and welfare of the residents of York and Adams counties of Pennsylvania

## OMB No 1545-0047

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### **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

**Hospitals** 

Name of the organization GETTYSBURG HOSPITAL

**Employer identification number** 

						1352220			
Pa	rt I Charity Care and	Certain O	ther Comr	nunity Benefits at	Cost				
	Did the organization have a -	haritu cara	diava Tf "N -	" akın ta gusatıan 6-		1		Yes	No
1a	Did the organization have a c						1a	Yes	
b	If "Yes," is it a written policy?						1b	Yes	
2	If the organization had multip care policy to the various hos		ndicate whic	h of the following best of	describes application (	of the charity			
	Applied uniformly to all ho			Applied uniformly	to most hospitals				
	Generally tailored to indiv	ıdual hospıtal	ls						
3	Answer the following based or organization's patients during	•	_	y criteria that applies t	o the largest number o	f the			
а	Did the organization use Fede If "Yes," indicate which of the					are?	3a	Yes	
		<b>▽</b> 20	о% Г	Other	<u>%</u>		<u> </u>	103	
b	Did the organization use FPG	to determine	eligibility for	providing <i>discounted</i> c	are? If				
	"Yes," indicate which of the fo		= :	=			3b	Yes	
	□ 200%  □ 250%	<b>▽</b> 30	о% Г	350% <b>—</b> 40	0% <b>Г</b> Other_	%			
		, 50			_				
С	If the organization did not use determining eligibility for free test or other threshold, regard	or discounted	d care Inclu	de in the description wh	nether the organizatior				
4	Did the organization's policy						4	Yes	
	Did the organization budget a the tax year?	mounts for fre			_		5a	Yes	
b	If "Yes," did the organization'	s charity care	e expenses e	xceed the budgeted an	nount?		5a 5b	Yes	
c	If "Yes" to line 5b, as a result	•	-	<del>-</del>			- 30	165	
	care to a patient who was elig						5c		Νo
6a	a Did the organization prepare a community benefit reportduring the tax year?								
6b	If "Yes," did the organization	make it availa	able to the p	ublic?			6b	Yes	
	Complete the following table worksheets with the Schedule		ksheets prov	ided in the Schedule H	instructions Do not s	ubmit these			
7	Charity Care and Certain O	ther Commur	nity Benefits	at Cost					
	Charity Care and Means-Tested Government Programs	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community b expense	enefit	(f) Perototal ex	
а	Charity care at cost (from Worksheet 1)		4,471	2,803,204		2,80	3,204	2	220 %
b	Medicaid (from Worksheet 3, column a)		21,142	13,256,310	5,162,337	8,09	3,973	6	420 %
С	Costs of other means-tested government programs (from Worksheet 3, column b)								
d	Total Charity Care and Means-Tested Government Programs		25,613	16,059,514	5,162,337	10,89	7,177	8	640 %
e	Other Benefits Community health improvement services and community benefit operations (from	66	21 519	660 606	26 669	64	2 029	0	510 %
f	(Worksheet 4) Health professions education		21,518	669,606	26,668	04	2,938	0	310 70
	(from Worksheet 5)	2	31	1,766			1,766		
g	Subsidized health services (from Worksheet 6)	1		123,516	22,492	10	1,024	0	080 %
h i	Research (from Worksheet 7)  Cash and in-kind contributions								
•	for community benefit (from	1		10,000		4	0,000	0	010 %
j 1	Worksheet 8)  Fotal Other Benefits	70	21,549	804,888	49,160		5,728		600 %
-	Total. Add lines 7d and 71	70	47,162	16,864,402	5,211,497	11,65			240 %

		(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community building expense		rect off revenue	_	(e) Net communit building expense		(f) Pero total ex	
1	Physical improvements and housing	, , ,									
2	Economic development										
3	Community support	1	255	20,86	9			20.	869	0	020 %
4	Environmental improvements							,			
5	Leadership development and training										
6	for community members  Coalition building				_						
	Community health improvement	1		50	3				503		
	advocacy										
9	Workforce development Other				+				+		
.0	Total	2	255	21.37	2			21	.372	0	020 °
	t IIII Bad Debt, Medicar	e, & Collec			<u> </u>			21,	.372	0	020 -
2 3 4	Enter the amount of the organic Enter the estimated amount of patients eligible under the organic Provide in Part VI the text of the In addition, describe the costil rationale for including a portion	zation's bad do the organizati anization's cha he footnote to ng methodolog	ebt expense . on's bad debt e arity care policy the organizatio by used in deter	expense attributable  /	to to ents tha	<b>2</b> <b>3</b> at desc			1	Yes	
ect	ion B. Medicare										
5	Enter total revenue received fr	om Medicare (	(including DSH	and IME)		5		38,573,200			
5	Enter Medicare allowable cost							54,739,065			
8	Describe in Part VI the extent	to which any sosting method the method us									
ect	ion C. Collection Practices	,									
9a	Did the organization have a wr	itten debt colle	ection policy du	ırıng the tax year?					9a	Yes	
b	If "Yes," did the organization's contain provisions on the colle assistance? Describe in Part \	ction practice	s to be followed	for patients who a	re known	to qua	lify for	financial	9b	Yes	
Pai	rt IV Management Com	_		•			T	N 955	Τ.		
	(a) Name of entity	(b) Description of primary activity of entity			profit % or stock truste ownership % employe			I) Officers, directors, trustees, or key employees' profit % r stock ownership%	pro	e) Physic ofit % or ownershi	stock
L We	ellSpan RRRG	Risk Retention (	Group		:	13 200 <sup>c</sup>	<b>%</b>				
2 PH	O of Gettysburg	Educate & prov health network			50 000 %					50 0	00 %
3											
1							+		+		
 5							+		+		
							-		+		
5									1		
7											
3											
<del></del>									+		
10							+		+		
							+		+		
11											
12											
13			<del></del>								

Part	V Facility Information									
	on A. Hospital Facilities	Licen	Gener	Childr	Teach	Ortic	Resea	ER-24	ER-other	
(lıst ır	n order of size from largest to smallest)	Licensed hospital	General medical	Children's hospital	Teaching hospital	al acces	Research facility	ER-24 hours	her	
	many hospital facilities did the organization operate during x year?2	pital	cal & surgical	spital	prtol	Critical access hospital	lity			
Name	and address									Other (Describe)
2	Gettysburg Hospital 147 Gettys Street Gettysburg,PA 17325	×	х					х		
1	WellSpan Surgical Center 136 West Street Gettysburg,PA 17325		х							Ambulatory Surgical Center
						<u> </u>				
						<del>                                     </del>		1		
						<del>                                     </del>				
-						<u> </u>				
		_				<u> </u>				
						<u> </u>				
		+		$\vdash$	<u> </u>	$\vdash$				
		+				<del>                                     </del>		1		

# Part V Facility Information (continued) Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V , Section A )

WellSpan Surgical Center

Name of Hospital Facility:	
Line Number of Hospital Facility (from Schedule H, Part V, Section A):	2

			Yes	No
Co	mmunity Health Needs Assessment (Lines 1 through 7 are optional for 2011)			
1	During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment	١.		
	("Needs Assessment")? If "No," skip to question 8	1		
	A definition of the community served by the hospital facility			
	<u> </u>			
	b Demographics of the community			
	Existing health care facilities and resources within the community that are available to respond to the health			
	needs of the community  d			
	<u>-</u>			
	The health needs of the community			
	Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and			
	minority groups  g The process for identifying and prioritizing community health needs and services to meet those needs			
	h The process for consulting with persons representing the community's interests			
	<u> </u>			
	i Information gaps that limit the hospital facility's ability to assess the community's health needs			
_	j Other (describe in Part VI)			
	Indicate the tax year the hospital facility last conducted a Needs Assessment 20			
3	In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into			
	account input from persons who represent the community, and identify the persons the hospital facility consulted	3		
4	Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the			
_	other hospital facilities in Part VI	4		
5	Did the hospital facility make its Needs Assessment widely available to the public?	5		
	If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)			
	a Hospital facility's website			
	<b>b</b> Available upon request from the hospital facility			
	c T Other (describe in Part VI)			
6	If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)			
	a Adoption of an implementation strategy to address the health needs of the hospital facility's community			
	<b>b</b> Execution of the implementation strategy			
	c Development of a community-wide community benefit plan for the facility			
	d Participation in community-wide community benefit plan			
	e 「 Inclusion of a community benefit section in operational plans			
	f Adoption of a budget for provision of services that address the needs identified in the CHNA			
	g Prioritization of health needs in the community			
	h Prioritization of services that the hospital facility will undertake to meet health needs in its community			
	i Other (describe in Part VI)			
7	Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No,"			
	explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs	7		
Fir	nancial Assistance Policy	]		
	Did the hospital facility have in place during the tax year a written financial assistance policy that			
8	Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	8	Yes	
9	Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	9	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for free care 200 0000% If "No," explain in Part VI the criteria the hospital facility used			
	Schadula	U /Eas	000°	2011

Pa	art V Facility Information (continued)			
			Yes	No
10	Used FPG to determine eligibility for providing discounted care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for discounted care 300 0000%			
11	If "No," explain in Part VI the criteria the hospital facility used  Explained the basis for calculating amounts charged to patients?	11	Yes	
	If "Yes," indicate the factors used in determining such amounts (check all that apply)		163	
	a  Income level			
	<b>b</b> Asset level			
	c 🔽 Medical indigency			
	d  Insurance status			
	e V Uninsured discount			
	f Medicaid/Medicare			
	g 🔽 State regulation			
	h Cother (describe in Part VI)			
12	Explained the method for applying for financial assistance?	12	Yes	
	Included measures to publicize the policy within the community served by the hospital facility?	13	Yes	
	If "Yes," indicate how the hospital facility publicized the policy (check all that apply)			
	a ✓ The policy was posted at all times on the hospital facility's web site			
	b  The policy was attached to all billing invoices			
	c  The policy was posted in the hospital facility's emergency rooms or waiting rooms			
	d  The policy was posted in the hospital facility's admissions offices			
	e $\overline{\mathbf{V}}$ The policy was provided, in writing, to patients upon admission to the hospital facility			
	f $\overline{\lor}$ The policy was available upon request			
	g Other (describe in Part VI)			
Ril	ling and Collections			
	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial			
	assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?	14	Yes	
15	Check all of the following collection actions against an individual that were permitted under the hospital facility's			
	policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP			
	a Reporting to credit agency			
	b Lawsuits			
	c Liens on residences			
	d Body attachments or arrests			
	e Other similar actions (describe in Part VI)			
16	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before			
	making reasonable efforts to determine the patient's eligibility under the facility's FAP?	16		Νo
	If "Yes," check all actions in which the hospital facility or a third party engaged			
	a Reporting to credit agency			
	b Lawsuits			
	c Liens on residences			
	d F Body attachments			
	e C Other similar actions (describe in Part VI)			
17	Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)			
	a Notified patients of the financial assistance policy upon admission			
	<b>b</b> Notified patients of the financial assistance policy prior to discharge			
	c Notified patients of the financial assistance policy in communications with the patients regarding the patients'			
	bills  d Documented its determination of whether patients were eligible for financial assistance under the hospital			
	facility's financial assistance policy			
	e C Other (describe in Part VI)			

If "Yes," explain in Part VI

### Part V Facility Information (continued)

Police	Dolating	+^	Emergency	Medical Care	
POHCV	Relatinu	LO	emeruency	medical care	

			res	NO
18	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	18	Yes	
	If "No," indicate why			
	a The hospital facility did not provide care for any emergency medical conditions			
	<b>b</b> The hospital facility's policy was not in writing			
	The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part			
	VI)			
	d Cother (describe in Part VI)			
Inc	lividuals Eligible for Financial Assistance			
19	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP- eligible individuals for emergency or other medically necessary care			
	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
	<b>b</b> The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
	c The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			
	d Other (describe in Part VI)			
20	Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care?	20		No
	If "Yes," explain in Part VI		'	
21	Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services provided to that patient?			]
		21	1	No

# Part V Facility Information (continued) Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V , Section A )

Gettysburg Hospital

Name of Hospital Facility:	
Line Number of Hospital Facility (from Schedule H, Part V, Section A):_	1

			Yes	No
	mmunity Health Needs Assessment (Lines 1 through 7 are optional for 2011)			
1	During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment ("Needs Assessment")? If "No," skip to question 8	1	Yes	
	If "Yes," indicate what the Needs Assessment describes (check all that apply)			
	a 🔽 A definition of the community served by the hospital facility			
	<b>b</b> Demographics of the community			
	Existing health care facilities and resources within the community that are available to respond to the health			
	needs of the community			
	d 🔽 How data was obtained			
	e 🔽 The health needs of the community			
	f Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups			
	g 🔽 The process for identifying and prioritizing community health needs and services to meet those needs			
	h 🔽 The process for consulting with persons representing the community's interests			
	i Information gaps that limit the hospital facility's ability to assess the community's health needs			
	i Other (describe in Part VI)			
2	Indicate the tax year the hospital facility last conducted a Needs Assessment 20			
	In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who			
	represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into			
	account input from persons who represent the community, and identify the persons the hospital facility consulted	3		No
4	Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Part VI	4		No
5	Did the hospital facility make its Needs Assessment widely available to the public?	5		Νo
	If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)			
	a Hospital facility's website			
	<b>b</b> Available upon request from the hospital facility			
	c Other (describe in Part VI)			
6	If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)			
	a 🔽 Adoption of an implementation strategy to address the health needs of the hospital facility's community			
	<b>b</b> 🔽 Execution of the implementation strategy			
	c 🔽 Development of a community-wide community benefit plan for the facility			
	d 🔽 Participation in community-wide community benefit plan			
	e 🔽 Inclusion of a community benefit section in operational plans			
	f 🔽 Adoption of a budget for provision of services that address the needs identified in the CHNA			
	g 🔽 Prioritization of health needs in the community			
	h 🔽 Prioritization of services that the hospital facility will undertake to meet health needs in its community			
	i  Other (describe in Part VI)			
7	Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No," explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs	7	Yes	
Fir	nancial Assistance Policy			
	Did the hospital facility have in place during the tax year a written financial assistance policy that	1		
8	Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	8	Yes	
	Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	9	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for free care 200 0000%  If "No," explain in Part VI the criteria the hospital facility used			
_	, ,	/=:	000	

Pa	art V Facility Information (continued)			
			Yes	No
10	Used FPG to determine eligibility for providing discounted care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for discounted care 300 0000%			
11	If "No," explain in Part VI the criteria the hospital facility used  Explained the basis for calculating amounts charged to patients?	11	Yes	
	If "Yes," indicate the factors used in determining such amounts (check all that apply)		163	
	a  Income level			
	<b>b</b> Asset level			
	c 🔽 Medical indigency			
	d  Insurance status			
	e V Uninsured discount			
	f Medicaid/Medicare			
	g 🔽 State regulation			
	h Cother (describe in Part VI)			
12	Explained the method for applying for financial assistance?	12	Yes	
	Included measures to publicize the policy within the community served by the hospital facility?	13	Yes	
	If "Yes," indicate how the hospital facility publicized the policy (check all that apply)			
	a ✓ The policy was posted at all times on the hospital facility's web site			
	b  The policy was attached to all billing invoices			
	c  The policy was posted in the hospital facility's emergency rooms or waiting rooms			
	d  The policy was posted in the hospital facility's admissions offices			
	e $\overline{\lor}$ The policy was provided, in writing, to patients upon admission to the hospital facility			
	f $\overline{\lor}$ The policy was available upon request			
	g Other (describe in Part VI)			
Ril	ling and Collections			
	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial			
	assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?	14	Yes	
15	Check all of the following collection actions against an individual that were permitted under the hospital facility's			
	policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP			
	a Reporting to credit agency			
	b Lawsuits			
	c Liens on residences			
	d Body attachments or arrests			
	e Other similar actions (describe in Part VI)			
16	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before			
	making reasonable efforts to determine the patient's eligibility under the facility's FAP?	16		Νo
	If "Yes," check all actions in which the hospital facility or a third party engaged			
	a Reporting to credit agency			
	b Lawsuits			
	c Liens on residences			
	d F Body attachments			
	e C Other similar actions (describe in Part VI)			
17	Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)			
	a Notified patients of the financial assistance policy upon admission			
	<b>b</b> Notified patients of the financial assistance policy prior to discharge			
	c Notified patients of the financial assistance policy in communications with the patients regarding the patients'			
	bills  d Documented its determination of whether patients were eligible for financial assistance under the hospital			
	facility's financial assistance policy			
	e C Other (describe in Part VI)			

If "Yes," explain in Part VI

### Part V Facility Information (continued)

Police	Dolating	+^	Emergency	Medical Care	
POHCV	Relatinu	LO	emeruency	medical care	

			res	NO
18	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	18	Yes	
	If "No," indicate why			
	a The hospital facility did not provide care for any emergency medical conditions			
	<b>b</b> The hospital facility's policy was not in writing			
	The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part			
	VI)			
	d Cother (describe in Part VI)			
Inc	lividuals Eligible for Financial Assistance			
19	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP- eligible individuals for emergency or other medically necessary care			
	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
	<b>b</b> The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
	c The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			
	d Other (describe in Part VI)			
20	Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care?	20		No
	If "Yes," explain in Part VI		'	
21	Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services provided to that patient?			]
		21	1	No

### Part V Facility Information (continued)

Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size from largest to smallest)

How many non-hospital facilities did t	the organization operate during the tax year?10
Name and address	Type of Facility (Describe)
1 Herrs Ridge 820 Chambersburg Rd Gettysburg, PA 17325	Rehabilitation
Thurmont Professional Center 52 Water St Thurmont, PA 21788	Lab Services
Deatrick Commons Complex 18 Deatrick Drive Gettysburg, PA 17325	I maging, Rehabilitation
ALSU-Littlestown 40 E King St Littlestown,PA 17340	Advanced Life Support
West Street Plaza 236 West Street Gettysburg, PA 17325	O utpatient Surgical Center
Washington Street Health Center 450 S Washington St Gettysburg, PA 17325	Imaging, Pre-hospital Assessment Services, Coumadin Clinic,Maternal Fetal Medicine and Women's Servi
Gettysburg Family Practice 524 South Washington St Gettysburg, PA 17325	Diagnostic Scheduling Service
Towne Center 4910 Fairfield Rd Fairfield, PA 17320	Coumadin Clinic, Rehab, Lab Services
Adams Health Center 40 V-Twin Dr Gettysburg, PA 17325	Lab, Oncology, Diabetes Education, Imaging, Physical Medicine Rehab, Sleep Lab
Aspers Health Center 2060 Carlisle Road Gettysburg, PA 17304	I maging Services, Lab Services, Coumadin Clinic, Rehabilitation

### Part VI Supplemental Information

Complete this part to provide the following information

- Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part III, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1<sub>1</sub>, 3, 4, 5c, 6<sub>1</sub>, 7, 9, 10, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21
- 2 **Community health needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any community health needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

Identifier	ReturnReference	Explanation
	Part VI – States Where Community Benefit Report Filed	PA

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011 Page **8** 

Identifier	ReturnReference	Explanation
	Part VI - Affilated Health Care System Roles and Promotion	WellSpan Health is an integrated health system serving the Adams-York county region. As a community-based, not-for-profit organization, WellSpan is dedicated to improving the health and well-being of the people it serves. WellSpan will assume a leadership role and develop partnerships with other organizations to improve access to coordinated, high-quality, cost-effective health care services, educate the health care providers of tomorrow, promote healthy lifestyles and lifelong wellness, and make its local communities healthier, more desirable places to live, work, and play. Gettysburg Hospital works with other parts of the system to provide a comprehensive approach to meeting community needs. WellSpan Health includes. Gettysburg Hospital, York Hospital, WellSpan Surgery and Rehabilitation Hospital, Apple Hill Surgical Center, VNA Home Health, WellSpan Medical Group, South Central Preferred, WellSpan Pharmacy, Gettysburg. Hospital Foundation, York Health Foundation, York Provider. Network and Healthy York Network/Healthy Community. Pharmacy. Gettysburg Hospital's community benefit report is contained in a report prepared by their parent organization, WellSpan Health. See Attached Federal Supplemental. Information. WellSpan Health. 2012. Community Benefit Report.

Schedule H (Form 990) 2011

Identifier	ReturnReference	Explanation
	Part VI - Explanation Of How Organization Furthers Its Exempt Purpose	Historically, our organization has taken planned steps to build community capacity that address complex health issues as identified by the Community Health Needs Assessments we conduct Our involvement and support of a county health coalition - Healthy Adams County - has engaged hundreds of community members in community health improvement initiatives Examples of past initiatives include supporting the establishment of a Federally-Qualified Health Center (FQHC) to increase to undeserved individuals, improving adolescent health and decrease teenage pregnancy rates through targeted task force initiatives, sponsoring leadership conferences for 7th grade girls and boys, increasing awareness of domestic violence through education and community trainings, and, educating female inmates of the county correctional facility on the benefits of leading a tobacco-free lifestyle In addition, we have provided leadership to the York-Adams Metropolitan Medical Response System (YAMMRS), a local coalition seeking to improve coordination in the event of a regional disaster As a charitable, community-based healthcare organization, we are committed to improving the lives and well-being of the people and communities we serve This dedication is evident in our organizational mission statement - "Working as one to improve health through exceptional care for all, lifelong wellness, and healthier communities "By partnering with individuals and other organizations, supporting their endeavors, sharing our knowledge and expertise, and learning from one another, together we are creating a healthier community In addition to community benefit items outlined in Schedule H, we actively engage community members as organizational partners to reinvest in the health of our community by providing Board and committee leadership opportunities, encouraging patient feedback that improves care through advisory groups, and, engaging diverse stakeholders on community-based taskforces that address complex community health issues Both in the hospital and across

Identifier	ReturnReference	Explanation
		To the casual observer, our service area could be described as one community. The combined population of York and Adams counties is over 545,000 people. This population is expected to increase by 4% or 21,000 people over the next five years. The York/A dams population is growing older. While the 18-44 age group comprises the largest segment of the population, this group will experience nominal growth through 2017. Most growth will occur in the 45-64 (4% or 6,300 people) and the 65+(18% or 14,000 people) age groups. This shift is occurring as the baby boom generation ages, as people live longer due to healthy lifestyles and medical advances, and as retirees move from the Baltimore/Washington metro area to Southern York and Adams counties to find a safer, lower cost lifestyle. Although the overall population growth projected for the York/Adams area over the next five years is moderate, the changing demographic profile of the population will result in elevated incidence rates for both acute and chronic disorders that present themselves ever increasingly as the population ages. Adams County is situated along the Mason-Dixon line in south-central Pennsylvania. Harrisburg, the state capital, is located 36 miles north of Gettysburg, the county seat. The outer suburbs of Washington, DC and Baltimore are within an hours drive from many county communities. Surrounding Counties include. Cumberland, Franklin and York in Pennsylvania, and Carroll and Frederick Counties in Maryland Generally and historically, employment rates are better than state and national averages but the composition of the workforce contains more manufacturing, production and tourism related business. An assessment of general health status is gathered as part of Community Health Assessments. The percent of adult in Adams County rating their health as fair or poor was 16.4%. Our indepth knowledge of the community, gathered through community health assessments and focused studies during the past 15 years, however, show that our service area is not made u

Schedule H (Form 990) 2011 Page **8** 

Identifier	ReturnReference	Explanation
		For more than a decade, our organization has been working to improve access to care - based on the community health assessment's prioritization of medical, dental and oral health access as high. A key element of our strategy in addressing this need is to reach beyond simply informing patients about our patient assistance policies and proactively identify and help patients connect to the public programs, community programs as well as our own. This includes reaching out to identify "unconnected" patients through programs like Health Connect, which travels to all parts of the county and takes care of immediate medical issues, but more importantly connects patients to the various options for charity care. It includes sponsorship of HealthyYork Network (HYN), which provides case managers to support patient's enrollment in both public programs or in HYN, which utilizes the charity care guidelines of health care proverbs for discounts. It includes identifying special resources for at risk populations in the African American and Latino communities and providing Lay. Community Health Workers to help assist people in enrollment processes. Finally, though a multi-year initiative to ensure all people who qualify for charity care and financial assistance are aware of it, we've updated our website with information, simplified our enrollment processes, improved education and availability of financial support resources at high visibility sites of care, simplified the letters sent to patients who are late in paying their bill and have collaborated with our local Federally Qualified Health Center for early identification and qualification of patients.

Schedule H (Form 990) 2011

Identifier	ReturnReference	Explanation
	Part VI - Needs Assessment	In the early 1990s, our organization began developing new ways
		of working more closely with its communities. The first Community Health Assessment for Adams County was
		completed in 1997 Since that time, we've completed health
		assessments in 1997, 2000, 2005, 2008 and 2 012 These are lead by the regional health coalition, Healthy Adams County
		Coalition, that we support and are done collaboratively with
		other community partners. The assessments evialuate the
		health of Adams County as a whole, and often target specific geographic or demo graphic segments for further study - such
		as the growing Latino Population The gathering of data is one
		component of the health assessment process As a community, the data is utilized as a basis of public meetings and forums to
		identify priorities for the community T hese involve
		stakeholders from health and human services, government, business and other s ectors. Our system-wide planning
		committee, which includes Gettysburg Hospital Board members
		and our Gettysburg Hospital Board dedicates a meeting to this topic and the priorities identified are used to define our
		organization's community health objectives in its annual
		plan The Community Health Assessment is distributed and utilized broadly in the community and provides other
		organizations as well as our own with more data-driven pictures
		of the issues and needs facing our community. Our focus is to
		understand the health status and b ehaviors of those residing in York County, prioritize results and identify community needs,
		and respond to those needs through the implementation of
		evidence-based strategies. In the recent 2012 Assessment, 1004 York County adults were interviewed and served as a
		sample of the patients with whom our organization daily
		interacts These individuals are geograp hically distributed cross 48 zip codes and represent the diversity - age, gender,
		race/eth nicity, educational background, and socioeconomic
		status - of the community our organizati on serves The 2012 CHNA process was led by a Community Health Assessment
		Planning Committee, a multidisciplinary collaborative
		comprised of at least twelve agencies interested in the health needs of the community, including "Two acute care facilities
		"One integrated health care delivery system"Two county-level
		health coalitions"A local Federally Qualified Health Center (FQHC)"The local city health bureau"A local behavioral health
		counseling ag ency"Two local United Way branches"Area
		colleges and universities"A non-profit community f oundationHistorically, Planning Committee members contribute
		in-kind staff hours to the Co mmunity Health Assessment
		process, utilize data to integrate priority interventions into their
		respective organizational plans, and assist with disseminating results to the community at-large. Except for the Healthy York
		County Coalition and participating colleges and universities,
		member organizations also financially support the community health assessment process, including a contractual agreement
		with an opinion research department at a local college to collect
		and analyze data, and generate necessary reports Health coalition sta ff time spent during the assessment process and in
		monitoring this contract is considered an in-kind
		contribution When initially convened, Planning Committee members determined del iverables to be included in a Request
		for Applications (RFA) to fund an entity that would conduct the
		assessment, analyze results, and summarize the findings Responsibility for re cent community health assessments was
		shared between both the Healthy York County Coalitio n and its
		sister coalition in Adams County, Healthy Adams County, to maximize economies of scale and identify shared priorities
		across the region However, separate reports are ge nerated to
		demonstrate respective community priorities and to meet regulatory requirements The CHNA typically engages two
		components - primary data collection through implementation
		of the Behavioral Risk Factor Surveillance System (BRFSS) and secondary data collection available through online state or
		national level resources Members of the Planning Committee
		partnered with the funded community health assessment entity to finalize BRFSS questi ons and approve the identified sample
		size For the 2012 CHNA, the Planning Committee elec ted to
		correlate community health results with potential disparities (e g age, geographic area, poverty, race/ethnicity) to obtain
		additional detail about community needs Previou's health
		assessments have included qualitative data obtained through
		focus group results o n key topics (e.g. behavioral health, substance abuse) In 2012, Planning Committee members
		elected to disseminate CHNA results and establish priorities for
		the community at-large and in their respective organizations at a local Health Summit held in June 2012 CHNA fin dings were
		also distributed through smaller organizational forums and in
		press releases H ealth Summits have demonstrated efficacy to conven
ı	1	Schedule H (Form 990) 2011

Identifier	ReturnReference	Explanation
	r die V1 Weeds Assessment	e a larger group of interested parties including community-based organizations (YMCA/YWCA), faith communities, healthcare insurers and providers, law enforcement agencies, local s chool districts, social service organizations, and, the general public to brainstorm about how to effect community change that improves health status and encourages positive health behaviors. As with past assessments, the lead researcher for the 2012 CHNA served as the keynote speaker and presented the overall results. A combination of general and breakout s essions were then employed to identify priorities and associated programmatic opportunities. The 2012 CHNA provided the most robust data, to date, and has enabled our organization to better integrate its results into our annual organizational and entity-level planning p rocesses. Our system-wide Community Benefit Council, comprised of representation from both acute care facilities, and service line and corporate leadership, reviewed the CHNA results and identified four key priorities for the organization, including each of our three ho spitals adult overweight/obesity, avoidance of healthcare because of cost, depression, and, tobacco use CHNA results continue to be shared at varying levels of our organization and are foundational to the creation of entity-level objectives and associated evaluation indicators in our community health implementation strategy. Since our CHNA was not finalized and made available to the public until fiscal year 2013, the implementation strategy was not developed until fiscal year 2013 and therefore will be attached to our 2012 return

Identifier	ReturnReference	Explanation
	Part III, Line 9b - Provisions On Collection Practices For Qualified Patients	Guidelines for suggested minimum number of phone attempts and letters to be sent before the account is turned over to an outside collection agency are included in the Patient Administrative Services Policy Upon final PARO (Payment Assistance Rank Ordering) scoring, if a patient qualifies for presumtive charity, their account would not be forwarded to any third party collections. It shall be the policy of Patient Administrative Services to recommend accounts to Bad Debt on a timely basis. Inpatient/Outpatient accounts will go to bad debt automatically after the account has been in the financial class Pending Bad Debt for 30 days. All accounts must follow the approved limits for refunds and write offs, as established in Policy PF-102, before being transferred. The primary agencies will work the accounts for 6 months or until they feel it is uncollectable and return the account. The accounts are forwarded to secondary agencies from the primary agencies. Closed and Return Reports. The financial class is changed to Bad Debt Other after the Closed and Return Reports are received from the Secondary Agency. The agencies must get written approval from the manager in the relatively rare instance of legal action being taken to collect the debt.

Identifier	ReturnReference	Explanation
	Shortfall As Community Benefit	Gettysburg Hospital maintains records to identify and monitor the level of charity care and community service it provides These records include the amount of charges forgone based on established rates for services and supplies furnished under its charity care and community service policies and the estimated cost of those services Payments from Medicaire are generally less than Gettysburg Hospital's costs of providing the service

Identifier	ReturnReference	Explanation
	Faittii, Line 4 - Bad Debt Expense	The Company provides an allowance for doubtful accounts for estimated losses resulting from the unwillingness or inability of patients to make payments for services. The allowance is determined by analyzing specific amounts and historical data and trends. Patient accounts receivable are charged off against the allowance for doubtful accounts when management determines that recovery is unlikely and the Company ceases collection efforts. Losses have been consistent with management's expectations in all material respects.

Identifier	ReturnReference	Explanation
	Part I , Line 6a - Related Organization Community Benefit Report	Community Benefit Information is included in the Community Benefit Report for WellSpan Health

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Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

## Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

OMB No 1545-0047

2011

DLN: 93493133013283

Open to Public Inspection

Name of the organization Employer identification number GETTYSBURG HOSPITAL 23-1352220 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of (c) IRC Code section (d) A mount of cash (b) EIN (e) A mount of non-(f) Method of (g) Description of (h) Purpose of grant organization ıf applıcable valuation non-cash assistance or assistance grant cash (book, FMV. or government assistance appraisal, other) (1) Wellspan Medical Group 23-2730785 501(c)(3) 4,610,000 General Support 3350 Whiteford Road York, PA 17402 (2) WellSpan Health3350 22-2517863 501(c)(3) 2,090,000 General Support Whiteford Road York, PA 17402 (3) Main Steet Gettysburg 23-2595192 501(c)(3) 10,000 General Support 571 W Middle Street Gettysburg, PA 17325 23-7118262 (4) Family First HealthSuite 501(c)(3) 33,333 Op Support 200 116 S George St Gettysburg Ctr York, PA 17401 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . .

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	<b>(b)</b> Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
Grantmaker's Description of How Grants are Used		All WellSpan non-research grant activities must be coordinated through the York Health Foundation and Gettysburg Hospital Foundation to insure that grant projects are implemented, evaluated, and monitored in accordance with applicable granting agency regulations, with WellSpan policies and procedures, and are consistent with the strategies and priorities of the organization. WellSpan has defined the processes by which grants are identified, developed, reviewed, approved, and monitored by the organization. This policy covers non-research grants applied for and received by an entity of WellSpan Health. It does not cover grants made by the organization. Research grants are defined as those that involve "a systematic investigation designed to develop or contribute to generalizable knowledge (45CFR 46 102(d)) and are overseen by Emig Research Center (Policy #619 Extramural Research Funding)

DLN: 93493133013283

Employer identification number

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#### Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

GET	TTYSBURG HOSPITAL 23-1352220			
Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax idemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply  Compensation committee  Independent compensation consultant  Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
5	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.  For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		No
b	Any related organization?	5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form $990$ , Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		Νo
b	Any related organization?	6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations			

section 53 4958-6(c)?

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

					· ·		_	_
(A) Name		(B) Breakdown of	W-2 and/or 1099-MI		(C) Retirement and			(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	penents	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) William Steinour	(1) (11)	361,563			18,302	33,608	413,473	
(2) Richard Seim	(I) (II)	388,356	118,470	15,308	273,142	36,741	. 832,017	118,470
(3) Orville G McBeth Jr MD	(I) (II)	228,728	45,397		18,302	33,335	325,762	
(4) Mitchell E Zuckerman MD	(I) (II)	311,764	21,387	6,058	18,302	35,547	393,058	
(5) Michael F O'Connor	(1) (11)	415,093	122,430	8,240	306,582	41,225	893,570	122,430
(6) Matthew Krebs	(ı) (ıı)	302,047	115,536		13,656	22,922	454,161	
(7) Mark A Resciniti MD	(ı) (ıı)	312,743	21,387	6,058	18,302	34,902	393,392	
(8) Kevin Mosser	(1) (11)	397,329	77,220		327,702	37,613	839,864	77,220
(9) Joseph Edgar	(ı) (ıı)	178,838	28,502	4,402	15,817	32,251	. 259,810	
(10) Jane Hyde	(ı) (ıı)	68,506	35,000		66,522	10,558	180,586	
(11) Edward Mackle	(ı) (ıı)	305,634	250,538	5,924	18,302	37,956	618,354	
(12) Charles Marley JrDO	(ı) (ıı)	269,690	42,509	5,288	18,302	21,726	357,515	
(13) Charles H Chodroff MD	(ı) (ıı)	377,017	120,780	7,520	283,362	38,213	826,892	120,780
(14) Bruce M Bartels	(ı) (ıı)	733,794	221,916	3,351,423	543,822	91,933	4,942,888	216,810
(15) Bradley Heffner MD	(ı) (ıı)	307,001	21,387		14,337	35,885	378,610	
							C-lI	ula 1 (Farma 000) 2011

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
Line 1a	•	Bruce Bartels, WellSpan CEO, received additional compensation to cover the tax on personal use of his company vehicle Jane Hyde, President of Gettysburg Hospital, received additional compensation to cover housing expenses during her transition into her new position with WellSpan

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Schedule K (Form 990)

**Supplemental Information on Tax Exempt Bonds** 

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493133013283

2011

Open to Public **Inspection** 

(i) Pool

Name of the organization GETTYSBURG HOSPITAL

**Bond Issues** 

Part I

Department of the Treasury Internal Revenue Service

**Employer identification number** 23-1352220

**(h)** On

Behalf of

(g) Defeased

	(a) Issuel Name	(b) Issuel EIN	(6) 00317 #	(u) Date Issued	(e) 155ue Fii	נפן (י)	Description	oi Puipose			Iss	uer	midici	iiig
									Yes	No	Yes	No \	Yes	No
A	See Schedule O													
Pa	rt III Proceeds	_ <b>I</b>			I	<b>I</b>								
					Д	ı		В		С			D	
1	A mount of bonds retired													
2	Amount of bonds defeased													
3	Total proceeds of issue													
4	Gross proceeds in reserve fu	ınds												
5	Capitalized interest from pro	ceeds												
6	Proceeds in refunding escro	W												
7	Issuance costs from procee	ds								,			,	
8	Credit enhancement from pro	oceeds												
9	Working capital expenditures	s from proceeds												
10	Capital expenditures from pr	oceeds												
11	O ther spent proceeds													
12	O ther unspent proceeds													
13	Year of substantial completion	on					<u> </u>							
					Yes	No	Yes	No	Yes		No	Yes	1	No
14	Were the bonds issued as pa	ort of a current refund	ding issue?											
15	Were the bonds issued as pa	ert of an advance ref	unding issue?									1		
16	Has the final allocation of pr	oceeds been made?											1	
17	Does the organization maintallocation of proceeds?	aın adequate books	and records to sup	pport the final										
Par	rt IIII Private Business	Use												
							-	В		C			D	
					Yes	No	Yes	No	Yes	+	No	Yes	—	No
1 	Was the organization a partn property financed by tax-exe		or a member of an	LLC, which owned									$\perp$	
2	Are there any lease arranger financed property?	ments that may resu	ilt in private busin	ess use of bond-										
For F	Privacy Act and Paperwork Reduct	ion Act Notice, see th	e Instructions for F	Form 990.	Ca	at No 50193	E	-			Schedule	K (Form 990	)) 2011	

Par	Private Business Use (Continued)									
			Yes	A No	Yes	B No	Yes	C No	Yes	D No
3a	Are there any management or service contracts that may result in private bi	usiness	res	NO	Tes	140	les	140	res	100
	use?									
Ь	If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?									
С	Are there any research agreements that may result in private business use of bond-financed property?									
d	If 'Yes' to line 3c, does the organization routinely engage bond counsel or ot counsel to review any research agreements relating to the financed property									
4	Enter the percentage of financed property used in a private business use by other than a section 501(c)(3) organization or a state or local government	entities								
5	Enter the percentage of financed property used in a private business use as unrelated trade or business activity carried on by your organization, another 501(c)(3) organization, or a state or local government									
6	Total of lines 4 and 5									
7	Has the organization adopted management practices and procedures to ensipost-issuance compliance of its tax-exempt bond liabilities?	ure the								
Par	t IV Arbitrage	Α			В		С		D	
	<u> </u>	Yes	No	Yes	N	<del>,</del>	res	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?	1.05	NO.	1.63					100	
2	Is the bond issue a variable rate issue?									
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?									
b	Name of provider				<u> </u>					
С	Term of hedge									
d	Was the hedge superintegrated?									
e	Was a hedge terminated?									
4a	Were gross proceeds invested in a GIC?									
b	Name of provider									
С	Term of GIC									
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?									
5	Were any gross proceeds invested beyond an available temporary period?									
6	Did the bond issue qualify for an exception to rebate?									
P	Procedures To Undertake Corrective Action  Check the box if the organization established written procedures to									
	closing agreement program if self-remediation is not available unde	er applicable	regulations						<b>▽</b> Ye	s 「No

## Part VI Supplemental Information

 $Complete \ this \ part \ to \ provide \ additional \ information \ for \ responses \ to \ questions \ on \ Schedule \ K \ (see \ instructions)$ 

Identifier Return Reference Explanation

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DLN: 93493133013283

Schedule L

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

**Transactions with Interested Persons** 

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

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2011

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						E	mployer id	dent if ica	tion numbe	er	
tion ans	wered "	Yes" on Forn	n 990, F	Part IV, line 25a o	or 25b,	or Form	990-EZ,	Part V , I			
(-) Name of descripted and						_				(c)	
<sub>l</sub> ualified	person			<b>(b)</b> Desc	cription	of trans	action				
									Yes	No	
	_					-	ear unde	r			
								· \$ —			
/, on line	e 2, abo	ve, reimburs	ed by th	ie organization .			•	° \$			
From	Intere	stad Dars	one								
				). Part IV. line 26	. or Fori	n 990-E	Z. Part V	. line 38	а		
		Ī					(f)	,			
		(c)Original		(d)Balance due	<b>(e)</b> In		Approved		(g)Written		
					defau	It?			agreement?		
To	Erom	1			Vac	No	1		Voc	No	
+ 10	FIOIII				163	140	165	140	163	140	
+											
+	1										
+	1										
+	+					+					
+	1					1					
	1	<u> </u>	<b>b</b> 4				+			l	
nce Ke	eneritt										
					/ luna 1	7					
	on ansv	vered "Yes'	" on Fo	rm 990, Part IV		27.					
	on ansv	vered "Yes' b)Relationsh	<mark>" on Fo</mark> ıp betwe	rm 990, Part IV een interested per			nount of g	rant or ty	/pe of assis	stance	
anızatıc	on ansv	vered "Yes' b)Relationsh	<mark>" on Fo</mark> ıp betwe	rm 990, Part IV			nount of g	rant or ty	/pe of assis	tance	
anızatıc	on ansv	vered "Yes' b)Relationsh	<mark>" on Fo</mark> ıp betwe	rm 990, Part IV een interested per			nount of g	rant or ty	/pe of assis	tance	
anızatıc	on ansv	vered "Yes' b)Relationsh	<mark>" on Fo</mark> ıp betwe	rm 990, Part IV een interested per			nount of g	rant or ty	/pe of assis	stance	
anızatıc	on ansv	vered "Yes' b)Relationsh	<mark>" on Fo</mark> ıp betwe	rm 990, Part IV een interested per			nount of gi	rant or ty	/pe of assis	tance	
	sed on the	sed on the organ  y, on line 2, abo  From Intere  ization answered  (b) Loan to or from the organization?  To From	sed on the organization manaly, on line 2, above, reimburs  From Interested Persization answered "Yes" on Filippolarization?  To From  To From  To From	sed on the organization managers or	sed on the organization managers or disqualified person  (b) Description  sed on the organization managers or disqualified person  y, on line 2, above, reimbursed by the organization.  From Interested Persons.  Ization answered "Yes" on Form 990, Part IV, line 26  (b) Loan to or from the organization?  To From  To Fr	sed on the organization managers or disqualified persons durible.  y, on line 2, above, reimbursed by the organization	nsactions (section 501(c)(3) and section 501 (c)(4) organition answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form qualified person  (b) Description of trans.  (c) Original or from the organization?  To From  To From  (c) Original principal amount  (d) Balance due of a fault?  Yes No	nsactions (section 501(c)(3) and section 501 (c)(4) organizations of tion answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, qualified person  (b) Description of transaction  (b) Description of transaction  (c) Original principal amount  (d) Description of transaction  (e) In Approximate or from the organization?  (e) In Approximate organization?  (f) Approximate organization?  (h) Description of transaction  (h) Description of transaction of transaction  (h) Description of transaction	nsactions (section 501(c)(3) and section 501 (c)(4) organizations only). tion answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, I qualified person  (b) Description of transaction  sed on the organization managers or disqualified persons during the year under  y, on line 2, above, reimbursed by the organization	Insactions (section 501(c)(3) and section 501 (c)(4) organizations only). Ition answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (b) Description of transaction    Corr   Yes	

#### Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete ii the organizatio	ii alisweleu Tes Uli	ruilli 990, Pait IV, III	ie zoa, zob, ui zoc.		
(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
	organization			Yes	No
(1) Susan Shue	Family Member of Redding	87,537	Employee of GH		No
(2) Jolene Eyer RN BSN	Family Member of Eyer	56,237	Employee of GH		Νo
(3) Adams County National Bank	Chairman Ronald Hankey	107,081	Checking & Trust Mgmt		No

#### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2011

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DLN: 93493133013283

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

2011
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Name of the organization GETTYSBURG HOSPITAL	Employer ident if i	cation number
	23-1352220	

ldentifier	Return Reference	Explanation					
	Schedule K - Tax-Exempt Bonds	\$412,230,0000 of Revenue Bonds for WellSpan Health Obligated Group, Series 2008A, 2008B, 2008C and 2008D were issued 11/12/2008 by General Authority of Southcentral Pennsylvania WellSpan Health, the parent organization, allocated portions of the proceeds of this tax-exempt bond issue to York Hospital (22-2517863), Gettysburg Hospital (23-1352220), WellSpan Properties (22-2842252), and WellSpan Specialty Services (23-2899911) In order to remain consistent with the reporting on Form 8038, all outstanding liabilities associated with this tax-exempt bond issue are reported on the WellSpan Health (22-2517863) Schedule K. As of 6/30/12, the allocation of the Debt Capital program was as follows. York Hospital \$243,740,554 (63 07%), WellSpan Properties \$60,749,589 (15 72%), WellSpan Health \$2,490,198 (64%), WellSpan Specialty Services \$47,392,814 (12 26%) and Gettysburg Hospital \$32,106,845 (8 31%). These amounts are reported on the respective balance sheets (Part X Line 20) for each of these entities. The 11/12/2008 issue included reissuance of all unspent proceeds from the refunded 2007 bond issue.					

ldentifier	Return Reference	Explanation
Form 990, Part VI, Line 19	Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	Governing documents, policies, and financial statements are available upon request

ldentifier	Return Reference	Explanation
Form 990, Part VI, Line 15b	Form 990, Part VI, Line 15b Compensation Review and Approval Process for Officers and Key Employees	The Compensation Committee of WellSpan Health is responsible for rewarding and reinforcing key executives for the achievement of annual and long-term performance objectives. The Compensation Committee shall consist of not more than six (6) persons, of whom two (2) shall be the Chairman and Vice Chairman of the Board of the Corporation, and the remaining members shall be such other persons as may be appointed by the Chairman of the Board of the Corporation, with the approval of the Board of Directors, provided, however, that the Compensation Committee shall not include any persons who are employed by the System The Chairman of the Board of Gettysburg Hospital shall participate. The role of the Compensation Committee is to set the Executive Compensation Philosophy for the system and ensure adherence, evaluate performance and establish compensation for the WellSpan President, evaluate team performance of the executive team and establish awards, review and approve senior executive base salary ranges, and oversee employed physician compensation programs. The Committee will approve salary ranges for each executive position and review incumbent salaries annually. The Committee will approve salary ranges for each executive position and review incumbent salaries annually. The Committee will be responsible for reviewing the President's salary each year, and if warranted, authorizing an adjustment to maintain competitiveness. The President's salary adjustments for subordiate positions. The Committee is responsible for approving and authorizing payment of the performance awards. The Committee is responsible for approving and authorizing payment of the performance awards. The Committee is responsible for approving and authorizing payment of the performance awards. The Committee is responsible for approving and authorizing payment of the performance awards. The Committee will approve and authorize payment of the President's performance awards. Integrated Healthcare Strategies, inc., based in Minneapolis Minnesota is the exte

ldentifier	Return Reference	Explanation
· '	Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts	Officers, directors, and key employees fill out a WellSpan Health Conflict of Interest Disclosure Statement questionaire annually. The questionaire is administered by the Internal Audit Department of WellSpan Health, the Parent Company There shall be full disclosure by any Director having a business or personal interest or relationship which may be in conflict with the interests of the Corporation. After such disclosure the Director shall abide by the determination of the Board of Directors as to whether a conflict exists, the extent to which, if at all, the Director will be permitted to be present during the Board of Directors' discussion of the matter in which the Director may be interested, and whether the Director will be permitted to participate in such discussion and cast a vote in such matter.

Identifier Return Reference		Explanation					
•	Form 990, Part VI, Line 11 Form 990 Review Process	Management provided an electronic copy of the form 990 to each voting member of the organization's governing body, prior to its filing with the IRS. The organization's finance management team provided a presentation to the Audit Committee on the organization's 990 return					

Identifier	Return Reference	Explanation
Form 990, Part VI, Line 7b	Form 990, Part VI, Line 7b Describe Decisions of Governing Body Approval by Members or Shareholders	Except as otherwise provided in the Articles of Incorporation or the Bylaws, the affairs of the Hospital shall be managed and directed by its Board of Directors, which shall have responsibility for the control and management of the property, funds, and operations of the Hospital The Board of Directors shall have full power and authority to do and perform any and all acts and functions that are not inconsistent with the laws governing the operations of the Hospital or the Bylaws or the Articles of Incorporation, provided, however, that except as otherwise provided in the Articles of Incorporation or the Bylaws, the Member may initiate and implement any of the following actions, and if any such action is initiated by the Hospital, such action shall not become effective unless approved by the Member, (a) The adoption, amendment, or revocation of the Hospital's Articles of Incorporation or Bylaws, provided, however, that the Member shall not amend such Articles of Incorporation or Bylaws, provided, however, that the Member shall not amend such Articles of Incorporation or Bylaws, with respect to changes to the name "Gettysburg Hospital" or with respect to the appointment, term, or removal of the Hospital's directors, without the approval of the Hospital Board of Directors and the Member shall not have the right to overrule the Hospital Board of Directors' approval (b) The termination, liquidation, reorganization, division, conversion, or dissolution of the Hospital, or the merger, consolidation, or combination of the hospital with another entity, provided, how ever, that the Member shall not approve the merger of the Hospital into another Member affiliate without the approval of the Hospital Board of Directors and the Member's action with respect to this subject matter shall require the affirmative vote of at least two-thirds of the Board of Directors of the Member then in office (c)Any change or transfer of the Member's membership interests in the Hospital (d)The investment of the Hospital sassets other than in ac

ldentifier	Return Reference	Explanation
Form 990, Part VI, Line 7a	Form 990, Part VI, Line 7a How Members or Shareholders Elect Governing Body	The Board of Directors initially shall consist of no fewer than twelve and no more than sixteen persons, which shall include (1) The following six "Positional Directors" the President of the Hospital, the Past President of the Medical Staff, the President of the Medical Staff, the Vice-President of the Medical Staff, an appointee of the Executive Committee of the Medical Staff, the Chairman of the Board of the Foundation, each of whom shall be subject to ratification by the Member notwithstanding such positions held (2) "Atlarge Directors", who shall be appointed by the Member at the annual meeting of the Member Atlarge Directors shall include no fewer than three persons who are members of the Member's Board of Directors or senior management staff of the Member, provided, however, that no more than three Atlarge Directors shall be from the Member's senior management staff All directors shall be selected for their experience, relevent areas of interest and expertise, and ability and willingness to participate effectively in fulfilling the Board of Director's responsibilities and to do so free from any conflicting interests

Identifier	Return Reference	Explanation
Form 990, Part VI, Line 6	Form 990, Part VI, Line 6 Explanation of Classes of Members or Shareholder	WellSpan Health, a not for profit corporation, is the sole member

ldentifier	Return Reference	Explanation
Form 990, Part VI, Line 2	Form 990, Part VI, Line 2 Description of Business or Family Relationship of Officers, Directors, Et	Ronald Hankey, Chairman, is a brother-in-law of Paul Ketterman, who is secretary of the Gettysburg Hospital Foundation Board

ldentifier	Return Reference	Explanation
		Client Note 1 - WeilSpan Health - 2012 Community Benefit ReportWeilSpan Health includes. W eilSpan Cettysburg Hospital o WeilSpan York Hospital o WeilSpan Surgery and Rehabilitation Hospital o Apple Hill Surgical Center o VNA Home Health to WeilSpan Medical Group o SOUTH CENTRAL Preferred of WeilSpan Farmaroy o Cettysburg Hospital Foundation o York Health Found atton o York Provider NetworkWeilSpan Health's Charitable, Non-Profit Mission Workinga an early the provided of the Community of the Weilspan Health's Charitable, Non-Profit Mission Workinga and early the work of the Weilspan Health's Charitable, Non-Profit Mission Workinga and early the work of the Weilspan Health's Charitable, Non-Profit Mission Workinga and the Health Care needs and working with physicians, community leaders and area committed to understanding local health care needs and working with physicians, community leaders and area residents to establish services and programs where people live, work and play By offering a vast array of impatient, outpatient, home health and physician services and by partnering with other organizations and community physicians, we make it possible for people to find and access the health services that they need, without having to travel far fromome By ossible for people to find and access the health services that they need, without having to travel far fromome By ossible for people to find and access the health services that they need with the vice of the Weilspan in the working the provided circular physicians, it is our core belief that accessible health care is one of the keys to a healthy community 2 et a high quality, exceptional patient experi ence How Wei HeipEvery member of our community deserves the care they need at WeilSpan, it is our core belief that accessible health care is one of the keys to a healthy community 2 et, in York and Adams counties, there are negored and our double weils and play leave the adams of the working and the provided and the provided wind will be a provided and the provided w

Identifier	Return Reference	Explanation
		surance Our progress "22,763 primary care visits" 18,670 obstetrics and gynecology visitso Thomas Hart Family Practice Center, which is staffed by resident and faculty physicians at WellSpan York Hospital and provides acute, chronic, preventive and obstetric care. The program benefits adults and children, many of whomal lack sufficient health insurance. Our progress "26,499 visitsoFamily First Health's Gettysburg Center, a federally qualified community health center that WellSpan supports to provide medical and dental services in Adams C ounty. This program benefits underserved adults and children of Adams County, including those with oak sufficient health insurance and those with Medicaid Our progress." Advively supported the start-up of the center and its ability to attract 5,643 patients during the plast year. "Family First Health Center in Gettysburg began providing dental care to patients who are uninsured and those with MedicaidoThe George W. T. Bentzel, DDS Dental Center, which is staffed by licensed dentists and residents from the WellSpan York Hospital Dental Residency Program. This program benefits adults and children, many of whom lack sufficient dental insurance. Our progress: "14,325 outpatient visitso-Hoodner Dental Center program that supports individuals who lack sufficient dental insurance and who qualify for Medical As sistance or the Healthy York Network. Our progress "6,191 visits-Healthy Communities At Well Span, we wholeheartedly agree with the World Health Organization's assessment that health is "a stee of complete physical, mental and social well-being, not merely the absence of disease or infirmity." And we recognize the dangers and issues facing a community that can not achieve this level of health To help our communities become healthy places to live, wo rik and play, we are constantly planning for the future, developing partnerships, building community assets, engaging citizens, and sponsoring initiatives. Our efforts are broad based and wide reaching, but so is the need. We believe

efile GRAPHIC print - DO NOT PROCESS | As Filed Data 
SCHEDULE R
(Form 990) Related Or

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

## **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2011

Schedule R (Form 990) 2011

Employer identification number

DLN: 93493133013283

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

SETTYSBURG	HOSPΠAL				23-13522	20		
Part I	Identification of Disregarded Entities (Comple	ete if the organization	on answered "Yes	" on Form 990, P				
	(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (stat or foreign country)	( <b>d)</b> e Total income	<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity		
					+			
Part II	Identification of Related Tax-Exempt Organiz or more related tax-exempt organizations during the	rations (Complete ne tax year.)	ıf the organızatıoı	n answered "Yes	" on Form 990, P	art IV, line 34 becaus	se it had	one
	(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3)	(f) Direct controlling entity	Section 5 cont	<b>g)</b> 12(b)(13) rolled ızatıon
							Yes	No
See Additiona	i Data Table						+	

Cat No 50135Y

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization  (b) Primary activity Primary activity  (c) Legal domicile (state or foreign country)  (d) Direct controlling entity Predominant income (related, unrelated, excluded from tax under sections 512-514)  (1) Community  (b) Primary activity Predominant income (related, unrelated, excluded from tax under sections 512-514)  (b) Predominant income (related, unrelated, excluded from tax under sections 512-514)  (c) Legal domicile (state or foreign country) Predominant income (related, unrelated, excluded from tax under sections 512-514)  (g) Share of end-of-year assets  (g) Share of end-of-year assets  (Form 1065)  (k) Percentage ownership  (k) Percentage ownership											
Name, address, and EIN of	<b>(b)</b> Primary activity	Legal domicile (state or foreign	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-	Share of total	Share of end-of- year	Disproprtionate allocations?	Code V—UBI amount in box 20 of Schedule K-1	Genei mana parti	ral or iging ner?	Percentage
Healthcare Imaging Partners	MRI Center	PA	NA				No			No	
(2) Cherry Tree Cancer Center LLP PO Box 2767 York, PA 174052767 23-2915628	Radiation	PA	NA				No			No	
(3) Littlestown Health Care Partners 300 West King Street Littlestown, PA 17340 23-2880464	Lease facıl	PA	NA				No			No	
(4) Q-WH LLC PO Box 2767 York, PA 174052767 20-8226561	GP of CHIP	PA	NA				No			No	
(5) Central PA Alliance Laboratories LLC PO Box 2767 York, PA 174052767 23-2910950	Ref Lab	PA	NA				No			No	
(6) Apple Hill Surgical Center Partners PO Box 2767 York, PA 174052767 23-2489452	Surgical Cn	PA	NA				No			No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total Income	<b>(g)</b> Share of end-of-year assets	<b>(h)</b> Percentage ownership
(1) York Provider Network PO Box 2767 York, PA 174052767 23-2907828	Coordinate managed care risk contracts	PA	NA	C Corp			
(2) York Health Plan PO Box 2767 York, PA 174052767 23-2664989	Preferred Provider Organization	PA	NA	C Corp			
(3) Wellspan Reciprocal Risk Retention Group PO Box 2767 York, PA 174052767 20-0048457	Risk Retention Group	PA	NA	C Corp	926,758	2,966,841	13 200 %
<b>(4)</b> Wellspan Pharmacy Inc PO Box 2767 York, PA 174052767 23-2374072	Dispenses pharm & provides IV therapy	PA	N/A	C Corp			

hedule R (Form 990) 2011		Р	age <b>3</b>
Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34	4, 35, 35A, or 36.)		
Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
<b>b</b> Gift, grant, or capital contribution to related organization(s)	1b		No
c Gift, grant, or capital contribution from related organization(s)	1c	Yes	;
<b>d</b> Loans or loan guarantees to or for related organization(s)	1d		No
e Loans or loan guarantees by related organization(s)	<b>1e</b>	Yes	,
f Sale of assets to related organization(s)	1f		No
g Purchase of assets from related organization(s)	1g	Yes	;
h Exchange of assets with related organization(s)	1h		No
i Lease of facilities, equipment, or other assets to related organization(s)	1i		No
j Lease of facilities, equipment, or other assets from related organization(s)	1j	Yes	;
k Performance of services or membership or fundraising solicitations for related organization(s)	1k		No
I Performance of services or membership or fundraising solicitations by related organization(s)	11	Yes	;
m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1m	1	No
n Sharing of paid employees with related organization(s)	1n		No
• Reimbursement paid to related organization(s) for expenses	10	Yes	;
p Reimbursement paid by related organization(s) for expenses	1p		No
<b>q</b> Other transfer of cash or property to related organization(s)	<b>1</b> q	-	No
r Other transfer of cash or property from related organization(s)	1r		No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

		•	
(a) Name of other organization	<b>(b)</b> Transaction type(a-r)	(c) Amount involved	<b>(d)</b> Method of determining amount involved
(1) Gettysburg Hospital Foundation	I	260,133	General Ledger
(2) Gettysburg Hospital Foundation	С	360,471	General Ledger
(3)			
(4)			
(5)			
(6)			

#### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	org	(e) Are all partners section 501(c)(3) janizations?	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	(h) Disproprtionate alloc		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	<b>j)</b> eral or aging ener?	<b>(k)</b> Percentage ownership
			,	Yes	No			Yes	No		Yes	No	

#### Part VII Supplemental Information

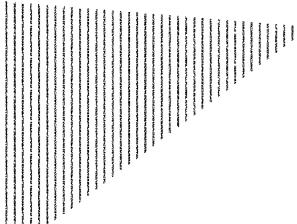
Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

**Software ID:** 11000144 **Software Version:** 2011v1.5 **EIN:** 23-1352220

Name: GETTYSBURG HOSPITAL

<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary Activity	(c) Legal Domicile (State or Foreign Country)	<b>(d)</b> Exempt Code section	(e) Public charity status (if 501(c) (3))	<b>(f)</b> Direct Controlling Entity	g Section 512 (b)(13) controlled organization
Wellspan Properties Inc  PO Box 2767 York, PA 174052767 22-2842252	Leases outpatient facilities to affiliates	PA	501(c) (3)	11 Type 1	NA	No
WellSpan Specialty Services PO Box 2767 York, PA 174052767 23-2899911	Mgmt support for hospice & home health care services	PA	501(c) (3)	11 Type 1	NA	No
York Hospital PO Box 2767 York, PA 174052767 23-1352222	Community teaching hospital	PA	501(c) (3)	3	NA	No
York Health Foundation  PO Box 2767  York, PA 174052767 23-3050192	Charitable contributions for WellSpan entities	PA	501(c) (3)	11 Type 3	NA	No
WellSpan Medical Group PO Box 2767 York, PA 174052767 23-2730785	Medical and surgical care	PA	501(c) (3)	9	NA	No
WellSpan Health Care Services PO Box 2767 York, PA 174052767 23-2400237	Health-related activities in the service area	PA	501(c) (3)	11 Type 1	NA	No
WellSpan Health PO Box 2767 York, PA 174052767 22-2517863	Integrated Health System	PA	501(c) (3)	11 Type 1	NA	No
VNA Home Health Services PO Box 2767 York, PA 174052767 23-1352573	Home health and hospice care services	PA	501(c) (3)	9	NA	No
VNA Community Services PO Box 2767 York, PA 174052767 23-2338591	Home personal care services for elderly and disabled	PA	501(c) (3)	9	NA	No
Healthy Community Pharmacy Inc PO Box 2767 York, PA 174052767 20-0519121	Reduced rate prescription drugs	PA	501(c) (3)	11 Type 1	NA	No
Gettysburg Hospital Foundation PO Box 2767 York, PA 174052767 23-2251358	Fundraising for Gettysburg Hospital	PA	501(c) (3)	11 Type 1	NA	Yes
Apple Hill Surgical Center Inc  PO Box 2767 York, PA 174052767 22-2842253	Sole GP in limited ptnrshp operating surgical center	PA	501(c) (3)	9	NA	No



CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

WellSpan Health Years Ended June 30, 2012 and 2011 With Report of Independent Auditors

Errer & Young LET



## WellSpan Health

# Consolidated Financial Statements and Supplementary Information

Years Ended June 30, 2012 and 2011

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Ernst & Young LLP

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#### Report of Independent Auditors

Board of Directors WellSpan Health

We have audited the accompanying consolidated balance sheets of WellSpan Health (WSH) as of June 30, 2012 and 2011, and the related consolidated statements of operations, changes in net assets, and cash flows for the years then ended. These consolidated financial statements are the responsibility of WSH's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of WSH's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of WSH's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of WellSpan Health at June 30, 2012 and 2011, and the consolidated results of its operations, changes in its net assets, and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 2 to the consolidated financial statements, WellSpan Health changed its presentation of the provision for uncollectible accounts as a result of the adoption of Accounting Standards Update (ASU) 2011-07, Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities, effective July 1, 2011.

October 3, 2012

1204-1347191

Ernst & Young LLP

## WellSpan Health

## Consolidated Balance Sheets

(In Thousands)

	June 30		
	 2012		2011
Assets			
Current assets:			
Cash and cash equivalents	\$ 73,334	\$	42,433
Assets limited as to use	5,890		3,511
Patient accounts receivable, net of allowance for uncollectible accounts of \$37,907 and \$33,210			
in 2012 and 2011, respectively	145,396		136,787
Other receivables	12,149		13,874
Inventories	9,843		7,430
Prepaid expenses	15,767		15,485
Total current assets	262,379		219,520
Unrestricted investments	26,684		21,320
Investments limited as to use:			
Board-designated	597,977		629,524
Under bond indenture	_		26,775
Self-insurance trust	9,113		11,045
Temporarily restricted investments	6,720		6,894
Permanently restricted investments	2,868		2,976
Beneficial interest in perpetual trusts	15,128		15,869
	631,806		693,083
Pledges receivable, net	1,747		1,783
Property and equipment, net	475,025		431,250
Investments in joint ventures	675		713
Deferred financing costs, net	3,014		3,166
Other assets	 21,758		21,443
Total assets	\$ 1,423,088	\$	1,392,278

	June 30			0
		2012		2011
Liabilities and net assets				
Current liabilities:				
Current portion of capital lease obligations	\$	3,931	\$	3,192
Current portion of long-term debt		7,635		10,004
Accounts payable and accrued expenses		39,787		37,407
Accrued interest payable		2,160		2,309
Accrued salaries and wages		67,286		58,105
Advances from third-party payors		3,065		3,114
Professional and general liability reserves and				
postretirement benefits		21,922		15,316
Third-party payor settlements		7,306		1,319
Total current liabilities		153,092		130,766
Professional and general liability reserves		42,052		44,393
Capital lease obligations, less current portion		13,046		14,128
Long-term debt, less current portion		407,448		417,050
Accrued retirement benefits		300,562		199,549
Interest rate swap agreements		68,103		36,470
Other noncurrent liabilities		1,511		1,511
Total liabilities		985,814		843,867
Net assets:				
Unrestricted		399,010		509,690
Temporarily restricted		13,601		13,123
Permanently restricted		18,041		18,891
WellSpan Health net assets		430,652		541,704
Noncontrolling interest		6,622		6,707
Total net assets		437,274		548,411
Total liabilities and net assets	\$	1,423,088	\$	1,392,278

See accompanying notes

# Consolidated Statements of Operations (In Thousands)

	Year Ended June 3		une 30
		2012	2011
Unrestricted revenues, gains, and other support			
Net patient service revenue	\$	1,146,282 \$	1,093,377
Provision for uncollectible accounts		(53,932)	(46,694)
Net patient service revenue less provision for uncollectible accounts		1,092,350	1,046,683
Capitation revenue		5,793	5,471
Other revenue		56,369	53,271
Net assets released from restrictions used for operations		5,475	5,948
Total revenues, gains, and other support		1,159,987	1,111,373
Expenses			
Salaries and wages		521,662	496,204
Employee benefits		180,348	179,375
Professional fees		13,542	13,077
Supplies and other		321,131	319,408
Depreciation and amortization		55,223	56,516
Interest		19,181	19,933
Total operating expenses		1,111,087	1,084,513
Operating income		48,900	26,860
Other (expense) income			
Contributions		954	674
Investment income, net		(263)	74,494
Equity loss of joint ventures		(28)	(8)
Gain on sale of assets/other		97	52
Other expense, net		(443)	(467)
Change in fair value of interest rate swap agreements		(31,633)	8,672
Total other (expense) income		(31,316)	83,417
Excess of revenues over expenses before noncontrolling interest		17,584	110,277
Noncontrolling interest		(1,100)	(1,071)
Excess of revenues over expenses		16,484	109,206
Other changes in unrestricted net assets:			
Change in unrealized gains on assets limited as to use			
and investments - other-than-trading securities		314	(233)
Net assets released from restrictions for purchase of			
property and equipment		604	5,663
Merged assets		_	773
Other change in accrued retirement benefits		(128,082)	74,381
(Decrease) increase in unrestricted net assets	\$	(110,680) \$	189,790

See accompanying notes

# Consolidated Statement of Changes in Net Assets (In Thousands)

	Year Ended June 30		
		2012	2011
Unrestricted net assets			
Excess of revenues over expenses	\$	16,484 \$	109,206
Other changes in unrestricted net assets:			
Change in unrealized gains (losses) on assets limited as to			
use and investments – other-than-trading securities		314	(233)
Net assets released from restrictions for purchase			
of property and equipment		604	5,663
Merged assets		_	773
Other change in accrued retirement benefits		(128,082)	74,381
(Decrease) increase in unrestricted net assets		(110,680)	189,790
Temporarily restricted net assets			
Net realized and unrealized (losses) gains on investments		(170)	949
Net investment income		295	654
Contributions		6,432	6,731
Net assets released from restrictions		(6,079)	(11,539)
Increase (decrease) in temporarily restricted net assets		478	(3,205)
Permanently restricted net assets			
Net investment income		658	572
Net realized and unrealized (losses) gains on investments		(882)	2,548
Contributions		32	1,817
Net assets released from restrictions		(658)	(572)
(Decrease) increase in permanently restricted net assets		(850)	4,365
(Decrease) increase in net assets		(111,052)	190,950
Net assets			
Beginning of year		541,704	350,754
End of year	\$	430,652 \$	541,704

See accompanying notes

## Consolidated Statements of Cash Flows

(In Thousands)

	Year Ended June 30 2012 2011		une 30 2011
Cash flows from operating activities			
(Decrease) increase in net assets	\$	(111,052) \$	190,950
Adjustments to reconcile (decrease) increase in net assets			
to net cash provided by operating activities:			
Gain on disposal of fixed assets		(97)	(52)
Noncontrolling interest in earnings of consolidated			
entities, net of distributions		(85)	361
Depreciation and amortization		55,223	56,516
Net realized and unrealized loss (gain) on assets			
limited as to use and investments		14,973	(62,804)
Change in fair value of interest rate swap agreements		31,633	(8,672)
Amortization of original issue discount		208	207
Undistributed loss of investments in joint ventures		38	8
Change in beneficial interest in perpetual trusts		741	(4,060)
Provision for bad debts		53,932	46,694
Temporarily restricted net contributions and investment			
income received		(6,727)	(7,385)
Change in cash due to changes in assets and liabilities:			
Patient accounts receivable and other receivables		(60,816)	(48,736)
Inventories, pledges receivable, prepaid expenses			
and other assets		(2,974)	(5,674)
Accounts payable and accrued expenses and			
accrued interest payable		2,231	11,798
Accrued salaries and wages		9,181	5,386
Advances from third-party payors		(49)	(135)
Estimated third-party payor settlements		5,987	(4,873)
Estimated self-insurance costs		4,265	5,728
Accrued retirement benefits		101,013	(42,419)
Net cash provided by operating activities before change			
in trading securities		97,625	132,838
Sales (purchases) of trading securities, net		57,532	(37,408)
Net cash provided by operating activities		155,157	95,430

# Consolidated Statements of Cash Flows (continued) (In Thousands)

	Year Ended June 30		
		2012	2011
Cash flows from investing activities			
Capital expenditures	\$	(98,931) \$	(81,583)
Proceeds on sale of property and equipment		182	78
Cash received from merger of AHCA		_	857
Gross purchases of assets limited as to use and investments –			
other than trading		(19,712)	(5,536)
Change in investments in joint ventures			(773)
Net cash used in investing activities		(118,461)	(86,957)
Cash flows from financing activities Temporarily restricted net contributions and investment			
income received		6,727	7,385
Principal repayments on long-term debt and notes payable		(17,961)	(11,811)
Proceeds from issuance of notes payable and long-term debt		5,439	20,092
Deferred financing costs, net of refunds		, <u> </u>	(70)
Net cash (used in) provided by financing activities		(5,795)	15,596
Increase in cash and cash equivalents		30,901	24,069
Cash and cash equivalents, beginning of year		42,433	18,364
Cash and cash equivalents, end of year	-\$	73,334 \$	42,433
Cash and cash equivalents, end of year	<u> </u>	13,334 ψ	12,133
Supplemental cash flow information			
Cash paid for interest, net of capitalized interest	_\$_	19,330 \$	19,951
Cash paid for income taxes	\$	371 \$	599

See accompanying notes

### Notes to Consolidated Financial Statements

(In Thousands)

June 30, 2012

### 1. Organization

WellSpan Health (WSH) is a not-for-profit corporation and has the following sole-member corporations, equity investments and other affiliates:

Entity	WSH Relation to Entity	Date Entity Was Formed	Purpose of Entity
Hospitals			
York Hospital (YH)	Sole member	1880	A not-for-profit corporation that operates a hospital.
Gettysburg Hospital (GH)	Sole member	1919	A not-for-profit corporation that operates a hospital.
WellSpan Specialty Services (WSS)	Sole member	April 1997	A not-for-profit corporation that operates a hospital and other operations.
Foundations			
Gettysburg Hospital Foundation (GHF)	GH is the sole member of GHF.	July 1983	A not-for-profit foundation formed to raise funds to further support the operations of GH.
York Health Foundation (YHF)	Sole member	March 2000	A not-for-profit foundation formed to raise funds to further support the operations of YH.
Other not-for-profit organizations engaged in health services			
WellSpan Medical Group (WMG)	Sole member	June 1993	A not-for-profit corporation that operates medical practices and a counseling practice.
VNA Home Health Services (VNAHHS)	WSS is the sole member of VNAHHS.	February 1911	A not-for-profit corporation that provides home health and hospice care services.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 1. Organization (continued)

Entity	WSH Relation to Entity	Date Entity Was Formed	Purpose of Entity
Other not-for-profit organizations engaged in health services (continued) VNA Community Services (VNACS)	WSS is the sole member of VNACS.	August 1984	A not-for-profit corporation that provides home personal care services.
Healthy Community Pharmacy, Inc. (HCP)	WHCS is the sole member of HCP.	December 2003	A not-for-profit corporation that dispenses pharmaceuticals to the uninsured population.
WellSpan Properties, Inc. (WP)	WHCS is the sole member of WP.	April 1987	A not-for-profit corporation that developed the Apple Hill Medical Center and other outpatient facilities that are leased to affiliates.
WellSpan Health Care Services (WHCS)	Sole member	January 1986	A not-for-profit corporation that engages in health-related activities in the service area.
Apple Hill Surgical Center, Inc. (AHSCI)	WHCS is the sole member of AHSCI.	May 1987	A not-for-profit corporation that serves as general partner of AHSCP.
York Health Plan d/b/a South Central Preferred (SCP)	Sole member	November 1991	A not-for-profit corporation that administers a Preferred Provider Organization.
York Provider Network (YPN)	Sole member	February 1997	A not-for-profit corporation that coordinates managed care risk contracting and care management activities within WSH. YPN had no accounting transactions through June 30, 2012.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 1. Organization (continued)

Entity	WSH Relation to Entity	Date Entity Was Formed	Purpose of Entity
Taxable corporations engaged in taxable activities that support our mission WellSpan Pharmacy, Inc. (WRx)	WHCS owns 100% of WRx's outstanding stock.	April 1985	A corporation that dispenses pharmaceuticals and provides intravenous therapy services.
WellSpan Reciprocal Risk Retention Group (WRRRG)	Sole member	June 2003	A risk retention group that provides coverage for the primary layer of professional and general liability, beginning July 1, 2003.
Apple Hill Condominium Association (AHCA)	WP and AHSCP own 41.8% and 15.0% interest in AHCA, respectively.	March 1988	A homeowners' association that oversees the Apple Hill Medical Center building.
Apple Hill Surgical Center Partners (AHSCP)	WSH has 67.9% ownership in the partnership units.	February 1988	A limited partnership that operates a surgical center.
Cherry Tree Cancer Center (CTCC)	WHCS has a 50% partnership interest in CTCC.	April 1997	A limited liability partnership that operates a radiation therapy center.
Q-WH, LLC (Q-WH), formerly known as York-Memorial MRI Corp.	WHCS has a 50% interest in Q-WH.	January 1987	A limited liability company that serves as the general partner in CHIP.
Community Healthcare Imaging Partners (CHIP), d/b/a MRI of York	WHCS has a 49.4% limited partnership interest in CHIP.	January 1987	A limited partnership that operates a magnetic resonance imaging center.
Littlestown Health Care Partnership (LHCP)	WHCS has a 50% interest in LHCP.	September 1996	A Pennsylvania partnership that leases outpatient medical facilities.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 1. Organization (continued)

Entity	WSH Relation to Entity	Date Entity Was Formed	Purpose of Entity
Other joint ventures not consolidated Central Pennsylvania Alliance Laboratory (CPAL)	20% membership interest	March 1997	A limited liability corporation that operates a regional reference laboratory. The investment is accounted for on the equity basis.
Quest Behavioral Health, Inc. (QUEST)	20% membership interest	March 1997	A not-for-profit corporation that provides behavioral health managed care services. The investment is accounted for on the equity basis.
Downtown Renaissance Fund, LLC (DRF)	WSH has a 33.33% interest.	December 2009	A limited liability company that operates to advance the charitable, community development, scientific and educational purposes of its members.
Physician Hospital Organization of Gettysburg, Inc. (PHO)	GH has a 50% interest in PHO.	May 1994	A not-for-profit corporation that educates and provides a health network for managed care. The investment is accounted for on the equity basis.
Central Pennsylvania Healthcare Alliance (CPHA)	20% membership interest	March 1997	A not-for-profit corporation that provides the infrastructure for overseeing the joint operation of health services in Central Pennsylvania. The investment is accounted for on the equity basis. CPHA had no accounting transactions through June 30, 2012.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 1. Organization (continued)

Certain board members of YH, GH, SCP, WMG, WHCS, and WSS also serve as Board members of WSH.

#### 2. Significant Accounting Policies

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of WSH and its sole member corporations and equity investments, with the exception of the joint ventures where WSH has less than 50% control. Joint ventures where WSH has 50% control and total management responsibilities are included in the consolidated financial statements. All significant intercompany transactions have been eliminated.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value of Financial Instruments

Financial instruments consist of cash equivalents, patient accounts receivable, investments and assets limited as to use, accounts payable and accrued expenses, interest rate swap agreements and long-term debt. The carrying amounts reported in the consolidated balance sheets for financial instruments (except investments in limited partnerships and long-term debt) approximate fair value. As prescribed by GAAP, long-term debt is carried at historical cost and investments in limited partnerships are carried under the equity method or at cost depending upon the extent of WSH's influence and control.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### Cash and Cash Equivalents

Cash and cash equivalents include certain investments in highly liquid debt instruments with original maturities of three months or less. The carrying amount approximates fair value because of the short maturity of these instruments. Cash balances are principally uninsured and are subject to normal credit risks. At June 30, 2012 and 2011, and at various times during the year, WSH maintained cash-in-bank balances in excess of the \$250 general deposit federally insured limits.

#### Allowance for Doubtful Accounts

WSH provides an allowance for doubtful accounts for estimated losses resulting from the unwillingness or inability of patients who do not qualify for charity care to make payments for services. The allowance is determined by analyzing specific accounts and historical data and trends. Patient accounts receivable are charged off against the allowance for doubtful accounts when management determines that recovery is unlikely and WSH ceases collection efforts. Losses have been consistent with management's expectations in all material respects.

#### Investments and Assets Limited as to Use

Assets limited as to use primarily include assets held by trustee under bond indenture agreements, self-insurance trust and designated assets set aside by the Board of Directors. Investment income from these assets is available for current operations of WSH. Certain bond indentures require funds to be deposited with a trustee for future debt service requirements. The assets have been classified as current or long-term to match the designation of the obligation they are intended to satisfy. Investments in debt and equity securities, mutual funds and money market funds, with readily determinable fair values are measured at fair value based on quoted market prices. WSH has investments in limited partnerships (LP) as a conduit for investing that are not actively traded, for which the ownership interest is less than 5% and are recorded on the cost basis.

WSH's board-designated and other unrestricted investments are designated as a "trading" portfolio in accordance with the AICPA Audit and Accounting Guide: Health Care Organizations (the Guide). The Guide requires that changes in unrealized gains and losses on marketable securities designated as trading be reported within excess of revenues over expenses. LP investments are classified as "other-than-trading."

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

Investment income, realized gains and losses, unrealized gains and losses on trading securities and other-than-temporary losses on investment transactions (for other-than-trading securities) are included in the excess of revenues over expenses, unless the income or loss is restricted by donor or law. Realized gains and losses for all investments sold are determined on a specific-identification basis. Unrealized gains and losses on other-than-trading investments and assets limited as to use are excluded from the excess of revenues over expenses, and are included as a component of other changes in unrestricted net assets, to the extent that such losses are considered temporary. Investments designated as other-than-trading are periodically reviewed for impairment conditions, including the magnitude and duration of the decline that indicate the occurrence of an other-than-temporary decline. If such conditions exist, the investment's cost is then written down to its current market value.

Amounts required to meet current debt service and self-insured liabilities have been reclassified in the consolidated balance sheets. Donated securities are recorded at their fair market value.

Investment securities and limited partnerships, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility risks. Due to the level of risks associated with certain investment securities and limited partnerships, it is reasonably possible that changes in the value of investments could occur in the short-term and that such changes could materially affect the amounts reported in the accompanying consolidated financial statements.

#### **Inventories**

Inventories are stated at the lower of cost (first-in, first-out method) or net realizable value and are comprised of the following:

	June 30		
	 2012		2011
Pharmaceutical drugs Medical supplies Computer supplies	\$ 6,195 3,502 146	\$	5,546 1,710 174
	\$ 9,843	\$	7,430

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Property and Equipment**

Property and equipment acquisitions are recorded at cost. Net interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets. Capitalized net interest was \$2,562 and \$2,388 for the years ended June 30, 2012 and 2011, respectively.

Expenditures for renewals and improvements are charged to the property accounts. Replacements, maintenance and repairs that do not improve or extend the life of the respective assets are expensed when incurred. WSH removes the cost and the related accumulated depreciation from the accounts for assets sold or retired, and resulting gains or losses are included in the accompanying consolidated statements of operations.

Donated assets are recorded at their fair value at the date of donation. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

Depreciation and amortization is provided over the estimated useful life of each class of depreciable asset and is computed by the straight-line method. Equipment under capital leases is amortized on a straight-line method over the shorter period of the lease term or the estimated useful life of the equipment. Such amortization is included in depreciation and amortization in the consolidated financial statements.

#### **Deferred Financing Costs**

Financing costs incurred in connection with long-term financing have been deferred and are being amortized on a straight-line basis over the life of the related debt.

#### **Self-Insurance Costs**

The provision for estimated medical malpractice, workers' compensation, and employee health claims includes estimates of the ultimate costs for both reported claims and claims incurred but not reported.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Derivative Financial Instruments**

The interest rate swap agreements are used by WSH to manage interest rate exposures and to hedge the changes in cash flows on variable rate revenue bonds. These types of derivative financial instruments involve, to a varying degree, elements of market and credit risk. The market risk associated with these instruments resulting from interest rate movements is expected to offset the market risk of the liability being hedged.

WSH recognizes the interest rate swap agreements in the consolidated balance sheets at fair value. Management has determined that WSH's interest rate swap agreements do not qualify as hedges for financial reporting purposes. Consequently, the changes in the fair value of WSH's interest rate swap agreements are included as a component of excess of revenues over expenses in the consolidated statements of operations.

#### Temporarily and Permanently Restricted Investments and Net Assets

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose for the restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions in the accompanying consolidated financial statements.

Permanently restricted net assets represent WSH's beneficial interest in perpetual trusts recorded at fair value. Beneficial interests in perpetual trusts are reported at fair value, with WSH's share determined by its interest percentage in the trust. Annual changes in fair value are reported as increases or decreases in permanently restricted net assets.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Excess of Revenues over Expenses**

The consolidated statements of operations include the excess of revenues over expenses. Changes in unrestricted net assets that are excluded from the excess of revenues over expenses, consistent with industry practice, include unrealized gains and losses on other-than-trading assets limited as to use and investments to the extent losses are deemed temporary, contributions of long-lived assets (including assets acquired using contributions which by donor restriction were to be used for the purposes of acquiring such assets) and changes in accrued retirement benefits.

#### **Net Patient Service Revenue**

WSH has agreements with third-party payors that provide for payments to WSH at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, discounted charges, per diem payments and reimbursed costs. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered.

WSH's revenues may be subject to adjustment as a result of examination by government agencies or contractors, and as a result of differing interpretation of government regulations, medical diagnosis, charge coding, medical necessity, or other contract terms. The resolution of these matters, if any, often is not finalized until subsequent to the period during which the services were rendered. Retroactive adjustments are considered in the recognition of revenue on an estimated basis in the period the related services are rendered, and adjusted in future periods as adjustments become known or as years are no longer subject to such audits, reviews, and investigations.

#### Other Revenue

Other revenue for the years ended June 30, 2012 and 2011 consists primarily of WRx's prescription sales of \$34,010 and \$30,552, respectively. Investment income from assets limited as to use under bond indenture agreements, cafeteria sales, grant revenues, and other nonpatient service revenue are also included in other revenue.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

#### **Charity Care**

For patients who meet certain criteria under its charity care policy, WSH provides care without charge or at amounts less than its established rates. Because WSH does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue.

#### **Federal and State Income Taxes**

WSH, sole member corporations and equity investments, with the exception of WRx, SCP, AHSCP, PHO, CHIP, Q-WH, CPAL, CTCC, LHCP, WRRRG, and YPN are tax-exempt organizations in accordance with Section 501(c)(3) of the Internal Revenue Code and are not subject to federal or state income taxes for activities related to their exempt purposes. The estimated taxes for the taxable income of WRx, SCP, QUEST, WRRRG, PHO, and YPN are not significant and are provided for in the consolidated statements of operations. No federal or state income taxes have been provided for AHSCP, CHIP, CTCC, and LHCP in the accompanying consolidated financial statements, as they are not payable by these entities. The partners are to include their respective share of these entities' profits or losses in their individual tax returns. As limited liability corporations, CPAL, Q-WH, and DRF are subject to state income taxes; the partners of CPAL, Q-WH, and DRF are subject to federal taxes related to earnings of the respective corporations.

#### **Recent Accounting Pronouncements**

In August 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2010-24, Health Care Entities (Topic 954): Presentation of Insurance Claims and Related Insurance Recoveries. ASU 2010-24 requires that health care entities present insurance recoveries and related claim liabilities at their gross values; netting of the recoveries against the liabilities is prohibited. The amount of the claim liability should also be determined without consideration of the insurance recoveries. WSH retrospectively adopted the guidance in ASU 2010-24 for the reporting period ended June 30, 2012. This adoption impacts the balance sheet and footnote presentation for WSH to reflect the gross estimated receivable and gross noncurrent liabilities and had no impact on previously reported excess of revenues over expenses or net assets. The adoption of this standard increased other noncurrent assets and long-term estimated self-insurance costs by \$8,530 and \$8,088 for the years ended June 30, 2012 and 2011, respectively.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

In August 2010, the FASB also issued ASU 2010-23, *Health Care Entities (Topic 954): Measuring Charity Care for Disclosure*. ASU 2010-23 requires that cost be used as the measurement basis for charity care disclosure purposes and that cost be identified as the direct and indirect costs of providing the charity care. ASU 2010-23 is effective for fiscal years beginning after December 10, 2010 and management will adopt this guidance effective July 1, 2011. WSH has adopted the provisions of ASU 2010-23 in the current year and made the appropriate disclosures in the consolidated financial statements.

In May 2011, the FASB issued ASU 2011-04 to amend the requirement for measuring and disclosing information about fair value that results in common principles between U.S. generally accepted accounting principles and International Financial Reporting Standards. The amendments clarify the FASB's intent about the application of existing fair value measurement and disclosure requirements and change particular principles and requirements for measuring or disclosing information about fair value. Principles changed include measuring fair value of financial instruments that are managed within a portfolio, application of premiums and discounts in the fair value measurement, and additional disclosures about fair value measurements.

The standard will become effective for WSH for annual reporting periods beginning after December 15, 2011. WSH is currently evaluating the new guidance and will adopt the provisions as required upon the effective date.

In July 2011, the FASB issued ASU 2011-07 related to the presentation and disclosure of patient service revenue, provision for bad debts, and the allowance for uncollectible accounts. The standard requires healthcare entities that recognize significant amounts of patient service revenue at the time services are rendered even though they do not assess the patient's ability to pay to change the presentation of their statement of operations and changes in net assets by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue. Additionally, those healthcare entities are required to provide enhanced disclosure about their policies for recognizing revenue and assessing bad debts. The standard also requires disclosures of patient service revenue by major payor source as well as qualitative and quantitative information about changes in the allowance for uncollectible accounts. The standard is effective for fiscal years and interim periods beginning after December 31, 2011, with early adoption permitted. The amendments to the presentation of the provision for bad debts related to patient service revenue in the statement of operations and changes in net assets are required to be applied retrospectively to all prior

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 2. Significant Accounting Policies (continued)

periods presented. The enhanced disclosures are required to be provided in the period of adoption and subsequent reporting periods. WSH adopted the provisions of this standard as of and for the year ended June 30, 2012, and retrospectively applied the presentation requirements to all periods presented. The change in presentation and additional disclosures are reflected in the consolidated statements of operations and changes in net assets and in Note 3. Adoption of the new guidance had no impact on previously reported excess of revenues over expenses or net assets.

In September 2011, the FASB issued ASU 2011-08, *Testing Goodwill for Impairment*. ASU 2011-08 gives entities the option to first perform a qualitative assessment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If entities determine, on the basis of qualitative factors, that the fair value of a reporting unit is more likely than not less than the carrying amount, the two-step impairment test under Accounting Standards Codification (ASC) 350, *Intangibles – Goodwill and Other*, would be required. Otherwise, further testing would not be needed. This new guidance is effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2011, with early adoption permitted. WSH adopted ASU 2011-08 as of June 30, 2012. The adoption did not have an impact on the consolidated financial statements.

#### Reclassifications

Certain reclassifications have been made to the consolidated financial statements of the prior year to conform to the current-year presentation, which had no impact on previously reported excess of revenues over expenses or net assets.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 3. Net Patient Service Revenue

WSH has agreements with third-party payors that provide for payments to WSH at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

Medicare and Medicaid. Net revenue from the Medicare and Medicaid programs accounted for approximately 38% of WSH's net patient service revenue for each of the years ended June 30, 2012 and 2011. Inpatient acute care services provided to Medicare and Medicaid program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. WSH is reimbursed for certain cost reimbursable items at a tentative rate, with final settlement determined after submission of annual cost reports by WSH and audits thereof by Medicare. WSH's classification of patients under the Medicare program and the appropriateness of their admission are subject to an independent review by a peer review organization under contract with WSH. Medicare reimburses for most outpatient services on the Outpatient Prospective Payment System (OPPS). Medicaid outpatient services are paid based on a fee schedule. YH's and GH's Medicare cost reports have been audited by the Medicare fiscal intermediary through June 30, 2007. YH's and GH's Medicaid cost reports have been audited by the Medicaid fiscal intermediary through June 30, 2006. For the years ended June 30, 2012 and 2011, net patient service revenue reflects a decrease of approximately \$366 and a \$614 increase, respectively, due to estimate changes. Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

In December 2010, the Department of Public Welfare (DPW) received approval from Centers for Medicare and Medicaid Services (CMS) for the Pennsylvania state plan amendments pursuant to Pennsylvania Act 49 of 2010 that, among other things, established a new inpatient hospital fee-for-service payment system (using APR-DRG), established enhanced hospital payments through the state's Medical Assistance managed care program and secured additional matching Medicaid funds through the establishment of the Quality Care Assessment (QCA). In February 2011, the DPW received the approvals necessary from CMS on the final technical language for the DPW contracts

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 3. Net Patient Service Revenue (continued)

with managed care organizations. The Hospital and Healthcare Association of Pennsylvania issued hospital-specific impacts of the MA payment modernization for fiscal year 2011. WSH recorded an operating income impact of approximately \$4,681 and \$6,305 in its consolidated statements of operations and changes in net assets for the years ended June 30, 2012 and 2011, respectively.

- **Blue Cross.** Net revenue for services provided under Blue Cross & Blue Shield contracts accounted for approximately 32% of WSH net patient service revenues for the years ended June 30, 2012 and 2011, respectively. Inpatient and outpatient services rendered to Blue Cross subscribers are reimbursed primarily on a discount from established charge basis.
- Capitation Revenue. WMG has agreements with various Health Maintenance Organizations (HMOs) to provide medical services to subscribing patients. Under these agreements, WMG receives monthly capitation payments based on the number of each HMO's participants, regardless of services actually performed by WMG's physicians. In addition, WMG may receive additional compensation for services not covered under the capitation payment as defined in the agreements. Under the agreements, certain funds are set aside to cover hospital and other costs. To the extent that these funds are not used, WMG shares in the excess with the HMOs. WMG records the capitation payments as income in the period to which the services relate and records any additional payments at such time as the amounts can be reasonably estimated.

WSH has also entered into payment agreements with certain other commercial insurance carriers, HMOs, and preferred provider organizations. The basis for payment to WSH under these agreements is primarily on a discount from established charges but also includes prospectively determined daily rates and prospectively determined fee schedules.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 3. Net Patient Service Revenue (continued)

For patient receivables associated with self-pay patients, including patients with deductible and copayment balances, for which third-party coverage provides for a portion of the services provided, WSH records an estimated for uncollectible accounts in the year of service. WSH has experienced an increase in the provision for uncollectible accounts as a result of high unemployment, loss of employer-sponsored insurance plans and rising patient responsibility balances. The allowance for uncollectible accounts by major payor source at years ended June 30 was the following:

	Year Ended June 30			
	 2012		2011	
rty	\$ 13,340	\$	12,026	
	 17,360		16,054	
	\$ 30,700	\$	28,080	

WSH grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor agreements. The mix of receivables from patients and third-party payors was as follows:

	June 30		
	2012	2011	
Medicare	30%	29%	
Medicaid	13	16	
Blue Cross/Blue Shield	12	11	
Other third-party payors	25	24	
Self-pay	20	20	
	100%	100%	

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 4. Charity Care and Community Service

WSH's tax-exempt organizations' patient acceptance policies are based upon their mission statements and charitable purposes. Accordingly, WSH accepts all patients regardless of their ability to pay. For patients who meet the criteria of its charity service policy WSH provides services without charge or at amounts less than the established rates. Criteria for charity care consider the patient's family income, family size, and ability to pay. This policy results in WSH's assumption of higher-than-normal patient receivable credit risk. To the extent that WSH realizes additional losses resulting from such higher credit risks and patients are not identified or do not meet WSH's defined charity care policy, such additional losses are included in the provision for bad debts.

WSH maintains records to identify and monitor the level of charity care and community service it provides. These records include the amount of charges forgone based on established rates for services and supplies furnished under its charity care and community service policies and the estimated cost of those services. The amount of charity care provided based on WSH's direct and indirect costs was approximately \$20,210 and \$18,427 in 2012 and 2011, respectively.

Additionally, WSH sponsors certain other service programs and charity services which provide substantial benefit to the greater community. Such programs include patient visits in outpatient clinics, mental health services, other outpatient clinical services and health care education programs. These programs serve a large portion of the indigent, elderly, diabetic and other underserved patient populations. The estimated unreimbursed cost of providing these programs and services was approximately \$19,322 and \$18,118 for the years ended June 30, 2012 and 2011, respectively.

WSH participates in the Medicare program. Medicare is a federally funded program which provides health insurance coverage for individuals who are 65 or older, or who meet other special criteria. Payments from Medicare as described in Note 3 are generally less than WSH's costs of providing the service to Medicare beneficiaries. Unpaid costs in excess of payments received for the Medicare program were approximately \$64,792 and \$61,467 in 2012 and 2011, respectively.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 4. Charity Care and Community Service (continued)

WSH also participates in the Pennsylvania Medical Assistance (PMA) program which makes payment for services provided to families with dependent children, the aged, the blind, and the permanently and totally disabled, whose income and resources are insufficient to meet the costs of necessary medical services. Payments from the PMA as described in Note 3 are generally less than WSH's costs of providing the service. Unpaid costs in excess of payments received for the PMA program were approximately \$58,884 and \$59,868, respectively, in 2012 and 2011.

#### 5. Investments

#### **Unrestricted Investments**

The composition of unrestricted investments is set forth in the following table.

	June 30				
		2012		2011	
WSH Master Trust	\$	10,152	\$	7,685	
Mutual funds		663		640	
Land investment, at cost		5,059		5,059	
Debt securities issued by the U.S. Treasury and other					
U.S. government corporations and agencies		4,424		3,196	
Government-sponsored enterprise mortgage-backed					
securities		2,536		2,267	
Corporate debt securities		3,396		2,268	
Money market fund		454		205	
	\$	26,684	\$	21,320	
	<del></del>				

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 5. Investments (continued)

#### **Investments Limited as to Use**

The composition of assets limited as to use is set forth in the following table.

	June 30			
		2012		2011
Board-designated:				
WSH Master Trust	\$	543,654	\$	560,174
Money market fund		728		1,747
Mutual funds		5,162		5,040
Swap collateral <sup>(1)</sup>		3,472		14,272
Government-sponsored enterprise mortgage-backed				
securities		8,702		5,211
Corporate debt securities		10,127		16,675
Debt securities issued by the U.S. Treasury and other				
U.S. government corporations and agencies		26,132		26,405
	\$	597,977	\$	629,524

<sup>(1)</sup> Swap collateral held by the counterparty is principally uninsured and is subject to normal credit risks.

	June 30				
	20	012	2011		
Under bond indenture agreements held by trustee:					
Project Fund – Money market fund	\$	- \$	7,761		
Cash		_	616		
Debt securities issued by the U.S. Treasury and other					
U.S. government corporations and agencies		_	18,406		
		_	26,783		
Less: Trustee-held assets for current debt service		_	(8)		
	\$	- \$	26,775		

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 5. Investments (continued)

	June 30			
		2012		2011
Self-insurance trust investments:				_
Government-sponsored enterprise mortgage-backed securities Corporate debt securities	\$	2,941 5,048	\$	3,292 4,369
Debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies Less: Trustee-held assets for current self-insurance		7,006 (5,882)		6,887 (3,503)
	\$	9,113	\$	11,045
Temporarily restricted investments	Φ.	0	<b>c</b>	227
Cash and short-term investments	\$	1 055	\$	226
Mutual funds		1,055		663
Corporate debt securities				139
WSH Master Trust		5,656		5,866
	\$	6,720	\$	6,894
Permanently restricted investments				_
WSH Master Trust	\$	2,868	\$	2,976
Beneficial interest in perpetual trusts  Mutual funds held by other trustees	\$	15,128	\$	15,869
Withtan Tailes field by other redstees	Φ	13,120	Ψ	15,007

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# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 5. Investments (continued)

#### **WSH Master Trust**

WSH maintains the WSH Master Trust for certain funds classified in investments and assets limited as to use in the accompanying consolidated balance sheets. The WSH Master Trust is comprised of the following, by restriction category:

	June 30					
			2011			
Unrestricted	\$	10,152	\$	7,685		
Board-designated		543,654		560,174		
Temporarily restricted		5,656		5,866		
Permanently restricted		2,868		2,976		
	\$	562,330	\$	576,701		

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 5. Investments (continued)

A summary of the assets of the WSH Master Trust is as follows:

	June 30				
		2012	2011		
Investments, at fair value					
Debt securities issued by the U.S. Treasury and other					
U.S. government corporations and agencies	\$	54,471 \$	56,599		
Government-sponsored enterprise mortgage-backed securities		11,178	11,895		
Other asset-backed securities		23,784	21,545		
Corporate debt securities		35,158	33,374		
Aggregate bond index fund		11,949	21,908		
Commodities/real return		27,930	28,396		
Equity securities		143,892	149,158		
Stock index fund		38,655	37,647		
Collective mutual funds and investment trusts		85,835	104,510		
Real estate, limited partnerships		8,200	_		
		441,052	465,032		
Investments, recorded at cost					
Absolute return, limited partnerships		73,589	66,439		
Real estate, limited partnerships		20,718	21,322		
Private equity, limited partnerships		26,971	23,908		
		121,278	111,669		
	\$	562,330 \$	576,701		

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 5. Investments (continued)

Most real estate, private equity, and absolute return limited partnership investments are adjusted to and are carried at cost because WSH does not have a controlling interest in the related partnerships and the fair value is not readily determinable. The unaudited fair value of these limited partnership investments exceeded the cost basis of these investments by \$27,323 and \$22,377 as of June 30, 2012 and 2011, respectively.

Allocations of assets from the WSH Master Trust to participating funds are as follows:

June 30 2012 2011 Amount Percent Amount Percent York Hospital: YH Renewal and 459,705 80% Replacement Fund \$ 451,293 80% 459 YH Auxiliary 512 \* \* YH Endowment 2,187 2.145 Gettysburg Hospital: GH Renewal and Replacement Fund 80.839 14 74,564 14 **GH** Foundation 931 873 York Health Foundation: Charitable Trust 1 4,239 1 4,451 WellSpan Specialty Services: **WSS** Restricted 4 3 20.247 18,304 WSS 7,924 10,358 2 562,330 100% \$ 576,701 100% \$

<sup>\*</sup>Less than 0.5% of total.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 5. Investments (continued)

Interest and dividend income, net of investment expenses and gains (losses) for assets limited as to use, cash equivalents and investments are comprised of the following:

	Year Ended June 30			
		2012		2011
Other income				
Interest and dividend income	\$	15,092	\$	12,407
Change in unrealized gains and losses on trading securities		(20,658)		52,077
Net realized gain on sales of securities		5,541		10,010
	\$	(25)	\$	74,494
Other changes in unrestricted net assets				
Change in unrealized gains and losses on assets limited as				
to use and investments – other-than-trading securities	\$	314	\$	(233)

#### 6. Fair Value Measurements

WSH utilizes various methods of calculating the fair value of its financial assets and liabilities, when applicable. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are applied based on the unit of account from WSH's perspective. The unit of account determines what is being measured by reference to the level at which the asset or liability is aggregated (or disaggregated). The fair value hierarchy is comprised of three levels based on the source of inputs as follows:

- Level 1 Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2 Observable inputs that are based on inputs not quoted in active markets, but corroborated by market data.
- Level 3 Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 6. Fair Value Measurements (continued)

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. In determining fair value, WSH uses valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible and considers nonperformance risk in its assessment of fair value.

Financial assets carried at fair value are classified in the table below in one of the three categories described above:

	June 30, 2012						
-		Total					
	Fa	ir Value	]	Level 1	Ι	Level 2	Level 3
WSH Master Trust							
Debt securities issued by the U.S.							
agencies Treasury and other U.S.							
government corporations and agencies	\$	54,471	\$	54,471	\$	_	\$ _
Government-sponsored enterprise							
mortgage-backed securities		11,178		_		11,178	_
Other asset-backed securities		23,784		_		23,784	_
Corporate debt securities		35,158		=		35,158	_
Aggregate bond index fund		11,949		_		11,949	_
Commodities/real return		27,930		27,930		_	_
Equity securities:							
Consumer discretionary and services		25,050		25,050		_	_
Consumer staples		8,979		8,979		_	_
Financial services		22,051		22,051		_	_
Healthcare		15,980		15,980		_	_
Materials and processing		13,805		13,805		_	_
Other energy		13,704		13,704		_	_
Producer durables		8,198		8,198		_	_
Technology		33,046		33,046		_	_
Utilities		3,079		3,079		_	
Total equity securities		143,892		143,892		_	_
Stock index fund		38,655		_		38,655	_
Collective mutual funds and investment							
trusts		85,835		4,839		80,996	_
Real estate, limited partnerships <sup>(1)</sup>		8,200				_	8,200
Total WSH Master Trust		441,052		231,132		201,720	8,200

# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 6. Fair Value Measurements (continued)

	June 30, 2012						
•		Total					
	Fa	ir Value		Level 1		Level 2	Level 3
Other assets							
Cash and cash equivalents agencies	\$	73,350	\$	73,350	\$	_	\$ _
Money market fund		1,182		1,182		-	_
Mutual funds		6,880		3,260		3,620	_
Beneficial interest in perpetual trusts*		15,128		7,167		7,961	_
Swap collateral		3,472		3,472		_	_
Government-sponsored enterprise mortgage-backed securities		14,179		_		14,179	_
Debt securities issued by the U.S. agencies Treasury and other U.S.							
government corporations and agencies		37,562		37,562		_	_
Corporate debt securities		18,571		_		18,571	
Total other assets		170,324		125,993		44,331	_
		611,376		357,125		246,051	8,200
Liabilities							
Interest rate swap agreements		(68,103)		_		(68,103)	_
	\$	543,273	\$	357,125	\$	177,948	\$ 8,200

# Notes to Consolidated Financial Statements (continued) (In Thousands)

## 6. Fair Value Measurements (continued)

	June 30, 2011					
-	Total		,			
	Fair Value	Level 1	Level 2	Level 3		
WSH Master Trust						
Debt securities issued by the U.S.						
agencies Treasury and other U.S.						
government corporations and agencies	\$ 56,599	\$ 56,599	\$ -	\$ -		
Government-sponsored enterprise						
mortgage-backed securities	11,895	_	11,895	_		
Other asset-backed securities	21,545	_	21,545	_		
Corporate debt securities	33,374	_	33,374	_		
Aggregate bond index fund	21,908	_	21,908	_		
Commodities/real return	28,396	28,396	_	_		
Equity securities:						
Consumer discretionary and services	23,872	23,872	_	_		
Consumer staples	7,943	7,943	_	_		
Financial services	23,264	23,264	_	_		
Healthcare	16,024	16,024	_	_		
Materials and processing	17,084	17,084	_	_		
Other energy	16,899	16,899	_	_		
Producer durables	6,508	6,508	_	_		
Technology	32,918	32,918	_	_		
Utilities	4,646	4,646	_	_		
Total equity securities	149,158	149,158	-	_		
Stock index fund	37,647	_	37,647	_		
Collective mutual funds and investment						
trusts	104,510	16,083	88,427			
Total WSH Master Trust	465,032	250,236	214,796			

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# Notes to Consolidated Financial Statements (continued) (In Thousands)

### 6. Fair Value Measurements (continued)

(		,	June 3	0, 20	11	
-		Total				
_	Fa	ir Value	Level 1		Level 2	Level 3
Other assets						_
Cash and cash equivalents agencies	\$	40,552	\$ 40,552	\$	_	\$ _
Mutual funds		6,343	4,291		2,052	_
Beneficial interest in perpetual trusts*		15,869	10,779		5,090	_
Swap collateral		14,272	14,272		_	_
Government-sponsored enterprise						
mortgage-backed securities		10,770	_		10,770	_
Debt securities issued by the U.S.						
agencies Treasury and other U.S.						
government corporations and agencies		54,895	54,895		_	_
Corporate debt securities		23,451	_		23,451	_
Money market funds investment trusts		7,964	7,964		_	_
Total other assets		174,116	132,753		41,363	_
-		639,148	382,989		256,159	_
-						
Liabilities						
Interest rate swap agreements		(36,470)	_		(36,470)	_
-	\$	602,678	\$ 382,989	\$	219,689	\$ 

<sup>\*</sup> Beneficial interest in perpetual trusts consists of investments in various securities not under WSH control.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 6. Fair Value Measurements (continued)

The following table sets forth a summary of changes in the fair value of the Level 3 assets for the year ended June 30, 2012.

	Level 3 Assets Real Estate, Limited Partnerships
Balance, beginning of year	\$ -
Realized gains (losses)	(18)
Unrealized gains (losses)	(4)
Purchases	9,643
Sales, issuances and settlements	(1,421)
Balance, end of year	\$ 8,200

(1) This asset is an investment in Siguler Guff Distressed Real Estate Opportunities Fund, LP (Siguler Guff). The estimated fair market value of this investment is determined by the total net assets of the fund attributable to common shares, divided by the number of common shares outstanding. The total net asset value of the fund is determined by the market value of the underlying investments if they are securities listed on a national securities exchange or traded over the counter. For those securities not openly traded, the investment manager generally utilizes the most recent relevant information or performance reports of such managed account or investment partnership, unless the investment manager determines some other valuation is more appropriate. On an annual basis, Siguler Guff provides audited financial statements from independent audit firms for review. This company has an unfunded commitment of \$10,357. This investment has redemption restrictions at the discretion of the General Partner.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 6. Fair Value Measurements (continued)

The fair value of investments carried at cost excluding land are the following:

	Total Fair Value June 30			Unfunded				
				•	ommitments	Redemption		
		2012		2011	J	une 30, 2012 <sup>–</sup>	Frequency	Notice Period
Absolute return								
Multi-strategy(b)	\$	56,432	\$	51,456	\$	_	Quarterly	90 days
Long/short equity(a)		20,311		19,961		_	Annual	100 days
Long/short equity(a)		12,742		10,459		_	Quarterly	65 days
		89,485		81,876		_		
Real estate								
Core <sup>(c)</sup>		23,010		21,235		_	Quarterly	90 days
Opportunistic <sup>(d)</sup>		3,857		3,839		<u> </u>	N/A	N/A
		26,867		25,074		_		
Private equity <sup>(e)</sup>		32,267		28,242		7,723	N/A	N/A
	\$	148,619	\$	135,192	\$	7,723		

<sup>(</sup>a) This class includes investments in hedge funds of funds that invest both long and short primarily in U.S. common stocks. The fund of funds manager has the ability to shift investments from value to growth strategies, from small to large capitalization stocks, and from a net long position to net short position. The fair values of the investments in this class have been estimated using the net asset value per share of the investments.

<sup>(</sup>b) This class includes investments in hedge fund of funds that invest in multiple strategies including long and short equity, other non-directional, distressed securities, convertible arbitrage and fixed income arbitrage. The fair values of the investments in this class have been estimated using the net asset value per share of the investments.

This class includes public and private real estate funds that invest primarily in U.S. commercial real estate. The fair values of the investments in this class have been estimated using the net asset value of WSH's ownership interest in the partners' capital. The investments can be redeemed; however, distributions are at the fund manager's discretion.

# Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 6. Fair Value Measurements (continued)

- This class includes real estate funds that invest primarily in U.S. commercial real estate. The fair values of the investments in this class have been estimated using the net asset value of WSH's ownership interest in the partners' capital. Distributions from the fund will be received as the underlying investments of the funds are liquidated and distributed by the fund manager. It is estimated that the underlying assets of the fund will be liquidated over 7 to 10 years from the inception of the fund.
- This class includes several private equity funds that invest primarily in domestic companies. Distributions are received through the liquidation of the underlying assets of the fund. It is estimated that the underlying assets of the fund will be liquidated over 5 to 10 years from the fund's inception.

#### 7. Property and Equipment

The following is a summary of property and equipment:

	Estimated		June 30			
	Useful Life		2012	2011		
Land		\$	14,437 \$	14,282		
Land improvements	5 to 20 years		13,129	12,814		
Buildings and building equipment	10 to 40 years		474,568	388,152		
Fixed equipment	5 to 25 years		60,213	60,112		
Major movable equipment	5 to 20 years		376,957	336,074		
Construction-in-progress	•		12,069	57,283		
			951,373	868,717		
Less accumulated depreciation			(476,348)	(437,467)		
Property and equipment, net		\$	475,025 \$	431,250		

Depreciation expense for the years ended June 30, 2012 and 2011 was \$55,071 and \$56,369, respectively.

WSH has outstanding purchase commitments related to various construction projects of approximately \$10,274 and \$39,303 at June 30, 2012 and 2011, respectively.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt

Long-term debt consists of the following:

		June 30		
		2012	2011	
Fixed rate debt				
2008 General Authority of South Central Pennsylvania				
Revenue Refunding Bonds, Series A, fixed rate interest,				
maturing in June 2037, collateralized by certain assets				
and gross receipts of YH and GH, net of unamortized				
discount of \$4,829 and \$5,023 at June 30, 2012 and 2011, respectively.	\$	169,950	\$ 176,552	
GH Note Payable, fixed interest rate, dated December 29,	Ф	109,930	φ 170,552	
2010, uncollateralized.		887	1,159	
WSH Fulton Bank Loan, fixed interest rate, dated May 17,		007	1,123	
2010, uncollateralized, repaid during 2012.		_	236	
Variable rate debt				
2008 General Authority of South Central Pennsylvania				
Revenue Bonds, Series B1-D, variable rate demand bond				
interest, collateralized by certain assets and gross		<b>A11 F</b> 01	211.701	
receipts of YH and GH.		211,701	211,701	
YH 1993 Hospital Revenue Refunding Bonds, auction rate				
interest on Series B, collateralized by YH's gross receipts until July 2021, net of unamortized discount of				
\$126 and \$140 at June 30, 2012 and 2011, respectively.		24,444	30,860	
AHSCP M&T Bank Loan, variable interest rate, dated		,	20,000	
August 15, 2000 collateralized by certain assets.		2,271	2,521	
WP M&T Bank Loan, variable interest rate, dated		,		
March 28, 2011, uncollateralized.		4,365	2,032	
GH Note Payable, variable interest rate, dated				
March 30, 2007, collateralized by certain assets.		1,465	1,773	

### Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

	June 30			
		2012	2011	
Variable rate debt (continued)			_	
LHCP Note Payable, interest rate fixed at 6.69% until				
July 20, 2012 at which time the interest converted to a				
variable rate of LIBOR plus 2.25% for each succeeding				
five (5) year term, secured by guarantees from the two				
partners in the amount equal to the principal balance of				
the loan, repaid during 2012.	\$	- \$	148	
CHIP M&T Bank Loan, variable interest rate, dated				
September 15, 2006, collateralized by cash receipts,				
repaid during 2012.		_	72	
		415,083	427,054	
Less current portion		(7,635)	(10,004)	
	\$	407,448 \$	417,050	

Long-term capital lease obligations consist of the following:

		June 30			
		2011			
WSH Capital Lease Obligations, fixed interest rates,					
collateralized by leased property	\$	16,977 \$	17,320		
Less current portion		(3,931)	(3,192)		
	\$	13,046 \$	14,128		

WSH uses quoted market prices in estimating the fair value of the revenue bonds and the carrying values of the other long-term obligations' approximate fair value. The fair value of WSH's long-term debt, excluding capital lease obligations, was \$440,902 and \$444,970 at June 30, 2012 and 2011, respectively.

On November 12, 2008, the General Authority of South Central Pennsylvania (General Authority) issued the Revenue Refunding Bonds, Series 2008 A-D to a "Borrower Group" of WP and an Obligated Group consisting of YH and GH. The proceeds from this bond issuance were \$412,230. The 2008 Series were issued by the General Authority of South Central

### Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

Pennsylvania pursuant to a Trust Indenture dated as of November 1, 2008 with Manufacturers and Traders Trust Company, as Trustee. The 2008 Series A-D Bonds will be paid by YH, GH and WP based on their allocated amounts; however, the payments are secured equally by the Borrower Group pursuant to a Loan Agreement dated as of November 1, 2007 among the Issuer, the Borrower Group and a Series 2008 Master Note issued by the members of the Borrower Group under a Master Trust Indenture dated as of June 15, 2001, between the Borrower Group and Manufacturers and Traders Trust Company, as Master Trustee. The 2008 A Series are fixed rate bonds with interest rates ranging from 2.85% – 6.50%. The interest rate for the 2008 B-D Variable Rate Demand Obligations for any week may not exceed the lesser of 12% per annum or the maximum rate of interest on the obligation permitted by applicable law.

In conjunction with the Series 2008 bond issuance, the Series 2007A Bonds, the Series 2007B Bonds, the Series 2005A Bonds, the Series 2005B Bonds, the Series 2005D Bonds, the VHA Bonds, and the Series 2000 bonds were refunded.

On February 2, 2011, the Series B-D Bonds were restructured through an amendment to the Master Trust Indenture. Under the terms of the restructuring, these bonds are now non-bank qualified loans and letters of credit are not required. Interest is paid monthly and terms range from 5-10 years as follows:

- Series B was split into Series B-1 and B-2.
  - WSH issued Series B-1 to US Bank N.A. in the amount of \$40,025 for a term of 5 years. The variable interest rate is equal to (75% of one-month LIBOR) plus 0.70%. The rate at June 30, 2012 and 2011, was 0.88% and 0.89%, respectively.
  - WSH issued Series B-2 to Manufacturers and Traders Trust Company in the amount of \$34,000 for a term of 5 years. The variable interest rate is equal to (67% of one-month LIBOR) plus 1.04%. The rate at June 30, 2012 and 2011, was 1.20% and 1.17%, respectively.

### Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

- WSH issued Series C to TD Bank in the amount of \$56,740 for a term of 7 years. The variable interest rate is equal to 69% of (one-month LIBOR plus 0.89%) plus 0.45%. The rate at June 30, 2012 and 2011, was 1.23% and 1.20%, respectively.
- WSH issued Series D to PNC, N.A. in the amount of \$80,935 for a term of 10 years. The variable interest rate is equal to (65% of one-month LIBOR) plus 0.91%. The rate at June 30, 2012 and 2011, was 1.07% and 1.03%, respectively.

A minimum of 365 days' notice of non-renewal is required by the banks prior to end of the term.

On June 23, 1993, the Authority issued the Hospital Revenue Refunding Bonds, Series 1993 (the 1993 Bonds) to YH. The Obligated Group for the 1993 Bonds consists only of YH. The proceeds from this bond issuance were \$38,850, consisting of Select Auction Variable Rate Securities (SAVRS) Series B of 1993 (the Variable Rate Bonds). The 1993 Bonds were issued to refund the Hospital Revenue Refunding Bonds, Series 1991 (the 1991 Bonds). The interest rate for the 1993 Variable Rate Bonds for any 35-day auction period may not exceed the lesser of 12% or the maximum rate permitted by applicable law. The interest rate on the 1993 Variable Rate Bonds was 0.35% and 1.17% at June 30, 2012 and 2011, respectively. Interest rates for the 1993 bonds are no longer determined by auctions. Interest rates on the 1993 bonds are set by the auction agent based on a municipal commercial paper rate and multiplied by 1.75, as described in the documents as the Applicable Percentage. Interest rates are reset every 35 days. The 1993 Variable Rate Bonds have a final maturity of July 1, 2021. Annual principal payments range from \$1,950 to \$3,700. The bonds have been insured by AMBAC. On July 1, 2011, \$4,280 of the bonds were repurchased.

The 2008 and 1993 Bond indentures and related agreements contain certain restrictive covenants which, among other things, require the Obligated Group and YH, respectively, to maintain debt service coverage of 110% on all long-term indebtedness. The Obligated Group and YH have complied with all financial covenants at June 30, 2012 and 2011.

On August 15, 2000, AHSCP obtained a mortgage in the amount of \$5,000 from a bank for the construction of the surgery center expansion and other capital equipment. The interest rate is variable, and the rates at June 30, 2012 and 2011, were 0.89% and 0.84%, respectively.

### Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

Repayment is in monthly payments through June 1, 2015. A balloon payment of \$1,548 is due on June 1, 2015. All principal and interest payments on the loan have been collateralized by AHSCP assets.

On September 15, 2006, CHIP obtained financing in the amount of \$1,075 from M&T Bank for capital equipment. The interest rate is variable, and the rate at June 30, 2012 and 2011, was .90% and 1.03%, respectively. Repayment is in monthly payments through September 15, 2011. All principal and interest payments on the loan have been collateralized by CHIP cash receipts. This debt was repaid during the year ended June 30, 2012.

On March 30, 2007, Gettysburg Ambulatory Surgical Center, LLC (the Center) obtained financing in the amount of \$2,750 from M&T Bank. The interest is equal to the one-month LIBOR plus 1.40%. The interest rate at June 20, 2012 and 2011 was 1.64% and 1.65%, respectively. Repayment is in monthly payments through April 2017. The note is secured by substantially all of the Center's assets. The Center is required to maintain a cash flow coverage ratio of 1.25 to 1.0 and a minimum tangible net worth of \$300. On May 31, 2009, GH assumed the loan and all assets of the Center and renegotiated the note. The interest rate remained consistent with the original note; however, the covenants were changed to be the same as the already-existing Master Trust indenture.

On June 20, 1997, LHCP obtained financing in the amount of \$1,500 from PNC Bank for the purpose to fund the purchase and construction of the Littlestown Medical Center. The interest was fixed until July 20, 2012, at 6.69% at which time the interest converted to a variable rate of LIBOR plus 2.25% for each succeeding five (5) year term. Repayment is in monthly payments through January 20, 2018 The loan was secured by guarantees from the two partners in an amount equal to the principal balance of the loan. This debt was repaid during the year ended June 30, 2012.

On May 17, 2010, WSH obtained financing in the amount of \$250 from Fulton Bank. The interest is fixed at 8.25%. Repayment is in monthly payments through May 17, 2015. A balloon payment of \$198 was due on May 17, 2015. The loan was uncollateralized. This debt was repaid during the year ended June 30, 2012.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

On August 1, 2010, WSH, YH, and GH entered into a master lease agreement and tax-exempt financing arrangement with Philips Medical Capital (Philips), a third party. Through the master lease agreement, WSH, YH, and GH will lease equipment from Adams County Industrial Development Authority, a third party, which in turn serves as the lessee of Philips. The master lease agreement is comprised of four groups of equipment, for which WSH, YH, and GH will receive title at the end of the respective lease terms. WSH, YH, and GH may also receive title to the equipment at an earlier date if they exercise their purchase rights per the terms of the master lease agreement. WSH has accounted for this transaction as a capital lease in accordance with ASC 840, Leases.

Each group of equipment is financed through a separate tranche (Schedule) with a 6-year term under the tax-exempt financing arrangement, as follows:

Tranche	Close Date	Amount	Interest Rate
Schedule 1	August 31, 2010	\$ 6,672	3.15%
Schedule 2	December 10, 2010	4,163	3.29%
Schedule 3	March 23, 2011	4,419	3.39%
Schedule 4	June 24, 2011	1,646	3.15%
		\$ 16,900	-

On December 29, 2010, GH closed a purchase agreement for the acquisition of a physical therapy facility. The interest rate is fixed at 2.75%. The note is in the amount of \$1,159 for which repayment is in yearly payments through December 29, 2015. The note is uncollateralized.

On March 25, 2011 and February 29, 2012, WP obtained financing in the amount of \$2,032 and \$2,332, respectively, from M&T Bank. The financing was obtained from an available line of credit of \$10,000. The line of credit has \$5,636 available at June 30, 2012. The interest rate is variable and the rate at June 30, 2012 and 2011 was 1.75% and 2.19%, respectively. The note is uncollateralized.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

#### **Maturities of Long-Term Debt**

Maturities of the long-term debt outstanding, as of June 30, 2012, net of \$4,955 in unamortized discount, are as follows:

2013	\$ 11,566
2014	11,591
2015	15,385
2016	14,471
2017	17,701
2018 and thereafter	361,346
	\$ 432,060

#### **Swap Contracts**

WSH has entered into interest rate swap agreements with the intent of mitigating cash flow risk relating to change in the variable interest rates. Under the swap agreements, WSH pays interest at fixed rates and receives interest at variable rates. The swap settles on a monthly basis. The following schedule outlines the terms and fair market values of the interest rate swap agreements that are included in other liabilities on the accompanying consolidated balance sheets.

	June 30, 2012					
	Series 1993	Series 2005	Series 2007	M & T Note		
Notional amount	\$ 24,570	\$ 105,935	\$ 140,000	<b>\$</b> 1,477		
Effective date	6/23/1993	5/17/2005	6/05/2007	9/21/2007		
Termination date	7/13/2021	5/15/2031	6/01/2037	4/03/2017		
Fixed rate	5.540%	3.600%	3.636%	5.000%		
Variable rate basis	<b>SAVRS</b> Rate	USD-Libor-BBA-	USD-Libor-BBA-	USD-Libor-BBA-		
		1MT *.624 + .0029	1MT *.617 + .0031	1MT *.617		
Recorded liability	\$ (4,473)	\$ (22,512)	\$ (40,960)	<b>\$</b> (158)		

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

June 30, 2011

		oune 5	0, 2011	
	Series 1993	Series 2005	Series 2007	M & T Note
	<b>4. 21</b> 000	Ø 100 010	<b>.</b>	4
Notional amount	\$ 31,000	\$ 109,040	\$ 140,000	\$ 1,782
Effective date	6/23/1993	5/17/2005	6/05/2007	9/21/2007
Termination date	7/13/2021	5/15/2031	6/01/2037	4/03/2017
Fixed rate	5.540%	3.600%	3.636%	5.000%
Variable rate basis	SAVRS Rate	USD-Libor-BBA-	USD-L1bor-BBA-	USD-Libor-BBA-
		1MT *.624 + .0029	1MT * .617 + .0031	1MT *.617
Recorded liability	\$ (4,473)	\$ (12,448)	\$ (19,368)	\$ (181)

On June 29, 2012, WSH executed an agreement to novate the 2005 and 2007 Swap contracts from Citigroup Financial Products to Wells Fargo Bank N.A. Wells Fargo N.A., as the new counterparty, increased the collateral threshold from \$20,000 to \$60,000 for the combined notional amounts for both swaps. All of the other original terms remained the same.

The fair value and the presentation of the Company's swap contracts in the consolidated balance sheets are as follows:

Derivatives Not Designated as Hedging Instruments		June 3	0
Under ASC 815	Balance Sheet Location	2012	2011
Series 1993		\$ (4,473) \$	(4,473)
Series 2005		(22,512)	(12,448)
Series 2007		(40,960)	(19,368)
M & T Note		(158)	(181)
Total	Interest rate swaps agreements	\$ (68,103) \$	(36,470)

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 8. Long-Term Debt (continued)

The effect and the presentation of the Company's swap contracts on the consolidated statements of operations are as follows:

<b>Derivatives Not Designated</b>		Amount of Gain (Loss) in Income on Derivative			
as Hedging Instruments Under ASC 815	Location of Gain (Loss) in Income on Derivatives	Year Ended Ju 2012		une 30 2011	
Series 2005		\$	(10,064) \$	2,948	
Series 2007			(21,592)	5,678	
M & T Note			23	46	
Total	Change in fair value of interest				
	rate swap agreements	\$	(31,633) \$	8,672	

YH entered into an interest rate swap agreement with Lehman Brothers Special Financing, Inc. (Lehman) to reduce the impact of changes in interest rates on its 1993 Variable Rate Auction Bonds. The interest rate swap agreement was scheduled to mature at the time the 1993 Variable Rate Bonds mature, however, Lehman failed to perform certain activities under the agreement in the second half of 2008 and WSH concluded Lehman to be in default of the swap agreement. WSH filed a termination notice under the provisions of the swap agreement on May 20, 2009. Lehman has not agreed to the termination and the matter is further complicated because of Lehman's bankruptcy filing on September 15, 2008. The final settlement will be determined by the Bankruptcy Court. The liability recorded at June 30, 2012 is expected to be sufficient to provide for the settlement. WSH believes these actions will not have a material adverse effect on its consolidated financial position or the results of operations.

#### 9. Amounts Available Under Line and Letters of Credit

At June 30, 2012, WSH collectively, maintained three lines of credit totaling \$32,500 of which \$28,135 was unused at June 30, 2012. At June 30, 2012, WSH had unused, unsecured standby letters of credit with a bank totaling \$18,360.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 10. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

		June 30			
	2	2012 20			
Health care services					
Professional education	\$	1,691 \$	1,263		
Health care promotion		11,910	11,860		
	\$	13,601 \$	13,123		

During 2012 and 2011, \$6,079 and \$11,539 of net assets were released from donor restrictions, respectively, by incurring expenses satisfying the restricted purposes relating to the purchase of property and equipment, providing professional education and health care promotion.

Permanently restricted net assets were restricted to:

	June 30				
	2012			2011	
Permanent endowment funds, the income of which was					
permitted to be used to support health care services	\$	2,868	\$	2,976	
Funds held in trust by others		15,173		15,915	
	\$	18,041	\$	18,891	

WSH is named as a beneficiary under several perpetual trusts. WSH's beneficiary interest allocation in each of these trusts varies by trust.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 11. Professional and General Liability Reserves

The estimated liability for professional and general liability reserves consists of:

	June 30			
		2012	2011	
Professional liability	\$	40,370 \$	41,592	
Health benefits		10,597	8,792	
Short-term disability		405	339	
Workers' compensation		9,508	8,482	
-		60,880	59,205	
Less current portion		(18,828)	(14,812)	
	\$	42,052 \$	44,393	

For the years ended June 30, 2012 and 2011, malpractice claims up to \$500 were paid through WRRRG. WSH obtains excess coverage from the Medical Care Availability and Reduction of Error Fund (MCARE Fund) for claims between \$500 and \$1,000. Claims between \$1,000 and \$5,000 in 2012 and 2011 were self-insured by WSH. Excess coverage of losses between \$5,000 and \$35,000 was commercially insured. At June 30, 2012 and 2011, estimated professional liability reserve requirements for WSH have been discounted at 3% and 4%, respectively.

The MCARE Act was enacted by the Pennsylvania legislature in 2002. The Act created the MCARE Fund, which replaced the Pennsylvania Medical Professional Liability Catastrophe Loss Fund (CAT Fund) as the state-mandated funding mechanism for the payment of medical malpractice claims exceeding the primary layer of professional liability insurance carried by YH, GH and WMG and other health care providers practicing in the state. The MCARE Fund is funded on a "pay as you go basis." The MCARE Fund levies health care provider surcharges, calculated as a percentage of the premiums established by the Joint Underwriting Association (also a Commonwealth of Pennsylvania agency) for basic coverage, to pay claims and administrative expenses on behalf of MCARE Fund participants. The MCARE Act legislation provides for the gradual phase-out of MCARE Fund coverage; however, this has been recently deferred by the Pennsylvania legislation and will be considered in the future.

### Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 11. Professional and General Liability Reserves (continued)

The unaudited actuarially computed liability for all health care providers (hospital, physicians, and others) participating in the MCARE Fund at June 30, 2008 (the latest date for which such information is available), was \$1.79 billion. Current law provides that the unfunded liability will likely be funded through assessments in future years as MCARE Fund-covered claims are eventually settled and paid. The Commonwealth has agreed to devote the proceeds of the Automobile Catastrophe Fund surcharge, estimated at \$40,000 per year for ten years (for a total of \$400,000) from 2002 through 2012 to help offset the MCARE Fund unfunded liability.

WSH's annual premiums for participation in the MCARE Fund were \$1,704 and \$1,646 for the years ended June 30, 2012 and 2011, respectively. No provision has been made for any future MCARE Fund assessments in the accompanying consolidated financial statements as WSH's portion of the MCARE Fund unfunded liability cannot be reasonably estimated.

WSH is self-insured for workers' compensation and most employee health benefit claims up to program-specific limitations. Claims in excess of these limitations are covered by a comprehensive insurance policy on an occurrence basis. At June 30, 2012 and 2011, the reserve for workers' compensation claims, discounted at 3% and 5%, respectively, was \$9,508 and \$8,482, respectively. At June 30, 2012 and 2011, the reserve for medical claims incurred but not reported was \$10,597 and \$8,792, respectively.

The self-insurance liabilities are presented gross including \$8,530 and \$8,088 of estimated insurance recoveries as of June 30, 2012 and 2011, respectively. There is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

#### 12. Retirement Benefits

#### **Defined Benefit Plan**

WSH has a qualified defined benefit pension plan (the WSH Plan) covering all eligible WSH employees hired prior to August 19, 2007. WSH makes contributions to the WSH Plan as determined by the actuary. At June 30, 2012 and 2011, the accrued pension liability of the WSH Plan is included in accrued retirement benefits. The measurement date of the WSH Plan is June 30.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

WellSpan Health also offers a Retirement Savings Plan to eligible active employees who are not eligible for the defined benefit plan. Any existing employee who met certain eligibility requirements and was hired prior to August 19, 2007 had the option to stay within the existing defined benefit plan and continue to accrue benefits or opt out and receive benefits under the new defined contribution plan with matching contributions. If an individual opted out of the defined benefit plan, any benefits accrued through December 31, 2007 were frozen. All employees hired after August 19, 2007 are automatically enrolled in the defined contribution plan.

Retired employees of WSH, who have met the requirements to become vested under the terms of the WSH Plan and are over 55 years of age at the time of their retirement, are provided health and life insurance benefits (Other Benefits). The measurement date of the Other Benefits is June 30.

The following table summarizes information about the Plans.

	Pension Benefits			Other Ben	efits
	June 30			30	
		2012	2011	2012	2011
Changes in benefit obligations					
Benefit obligation at beginning of year	\$	567,247 \$	542,829	23,484 \$	21,907
Service cost, net		18,587	18,965	1,005	1,391
Interest cost		32,830	30,340	1,400	1,280
Change due to assumption change		_	(22,117)	1,860	(337)
Actuarial loss		107,875	7,780	1,188	60
Loss recognized due to temporary					
deviation in substantive plan		_	_	319	88
Benefits paid		(12,227)	(10,550)	(2,190)	(905)
Benefit obligation at end of year	\$	714,312 \$	567,247	27,066 \$	23,484
Accumulated benefit obligation	<u>\$</u>	607,467 \$	478,802	N/A	N/A

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

		Pension	Ber	nefits .		Other Benefits		
				Jun	e 30	)		
		2012		2011		2012	2011	
Changes in plan assets								
Fair value of plan assets at beginning of								
year	\$	390,678	\$	322,075	\$	- \$	_	
Actual return on plan assets		7,701		68,232		_	_	
Contributions by WSH		51,570		10,921		2,190	905	
Benefits and expenses paid		(12,227)		(10,550)		(2,190)	(905)	
Fair value of plan assets at end of year	\$	437,722	\$	390,678	\$	- \$	_	
Funded status at end of year	\$	(276,590)	\$	(176,569)	\$	(27,066) \$	(23,484)	
Amounts recognized in the consolidated balance sheets consist of:  Accrued retirement benefits	\$	(276,590)	\$	(176,569)	s	(27,066) \$	(23,484)	
rectaed retirement ocherits	<del>-</del>	(270,570)	Ψ	(170,505)	Ψ	(27,000)	(23,101)	
Amounts recognized in accumulated unrestricted net assets consist of								
Prior service cost	\$	478	\$	1,214	\$	3,390 \$	3,776	
Net actuarial loss (gain)		282,847		156,891		(1,247)	(4,495)	
	\$	283,325	\$	158,105	\$	2,143 \$	(719)	

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

	Pension Benefits				Other Benefits		
			Jun	e 30		_	
		2012	2011		2012	2011	
Components of net periodic benefit cost						_	
Service cost	\$	18,587 \$	18,965	\$	1,005 \$	984	
Interest cost		32,830	30,340		1,400	1,280	
Expected return on assets		(36,887)	(28,509)		_	, _	
Loss recognized due to temporary		• / /	, , ,				
deviation in substantive plan		_	_		319	88	
Amortization of prior service cost		736	778		409	407	
Amortization of unrecognized net							
actuarial loss (gain)		11,105	19,462		(223)	(195)	
Net periodic benefit cost		26,371	41,036		2,910	2,564	
Other changes in retirement benefits recognized in unrestricted net assets consist of							
Current-year actuarial (gain) loss		137,061	(54,059)		3,025	(371)	
Recognized actuarial (gain) loss		(736)	(778)		223	289	
Prior service cost			_		23	_	
Amortization of prior service cost		(11,105)	(19,462)		(409)	_	
Total recognized in unrestricted net		· · · · · · · · · · · · · · · · · · ·					
assets		125,220	(74,299)		2,862	(82)	
Total recognized in net periodic benefit cost and unrestricted net assets	\$	151,591 \$	(33,263)	\$	5,772 \$	2,482	

The estimated amounts of net actuarial loss (gain) and the prior service cost that are expected to be amortized from other changes in unrestricted net assets into net periodic benefit cost for the next fiscal year are as follows:

	Pension Benefits	Other Benefits	Total
Prior service cost Net loss (gain)	\$ 478 23,835	\$ 409 49	\$ 887 23,884
Total	\$ 24,313	\$ 458	\$ 24,771

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

-	Pension I	Benefits	Other B	enefits
-		June	2 30	
_	2012	2011	2012	2011
Assumptions				
Weighted-average assumptions used to determine benefit				
obligations at June 30				
Discount rate	4.82%	5.85%	4.82%	5.85%
Rate of increase in future				
compensation levels	4.00%	4.00%	N/A	N/A
Weighted-average				
assumptions used to				
determine net periodic				
benefit cost for the years				
ended June 30				
Discount rate	5.85%	5.65%	5.85%	5.65%
Rate of increase in future				
compensation levels	4.00%	4.00%	N/A	N/A
Expected long-term rate of				
return on assets	8.50%	8.75%	N/A	N/A

To develop the expected long-term rate of return on assets assumption, WSH considered the historical returns and the future expectations for returns for each asset class, as well as the target asset allocation of the pension portfolio.

The WSH Plan weighted-average asset allocations by asset category are as follows:

	$\mathbf{A}$	Asset Allocation			ie 30
	Minimum	Target	Maximum	2012	2011
Asset category					
Equity securities	45%	50%	55%	49%	58%
Debt securities	15	20	25	24	17
Other	25	30	35	27	25
			_	100%	100%

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

The above allocation reflects policies that are established to ensure that the portfolio is invested according to modern portfolio theory. The asset allocation is developed to generate growth in asset value by utilizing higher-returning asset classes and proper diversification.

	June 30			
	2	012	2	2011
Effect of 1% increase/decrease in health care cost				
trend rates on				
Postretirement benefit obligation	\$	33	\$	42
Total of service cost and interest cost component		2		2

The health care cost trend rate for purposes of determining the net periodic benefit cost and disclosure was 5.25% in 2012 and 2011.

#### **Cash Flows**

#### **Contributions**

WSH expects to contribute during the 2013 fiscal year approximately \$48,800 related to the pension plan and \$3,094 related to the other benefits.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

#### Fair Value Measurements

The following tables set forth by level, within the fair value hierarchy, the Plan's assets carried at fair value as of June 30, 2012 and 2011.

	June 30, 2012						
	T	otal Fair					
		Value		Level 1		Level 2	Level 3
Cash and cash equivalents	\$	5,141	\$	5,141	\$	- 5	<b>.</b> –
Aggregate bond index fund	Ψ	15,104	Ψ		Ф	15,104	_
Commodities/real return		20,000		20,000		_	_
Stock index fund		49,183				49,183	_
Private investment funds <sup>(1)</sup>		81,993		_		_	81,993
Real estate partnerships <sup>(2),(3)</sup>		15,891		_		_	15,891
Collective mutual funds and		13,071					13,071
investment trusts		132,112		_		132,112	_
Guaranteed annuity contracts		4,356		_		4,356	_
Equity securities:		1,2,2,0				1,120	
Consumer discretionary and							
services		20,072		20,072		_	_
Consumer staples		7,352		7,352		_	_
Financial services		15,920		15,920		_	_
Healthcare		12,675		12,675		_	_
Materials and processing		11,106		11,106		_	_
Other energy		11,418		11,418		_	_
Producer durables		6,368		6,368		_	_
Technology		26,906		26,906		_	_
Utilities		2,125		2,125		<u> </u>	<u> </u>
Total equity securities		113,942		113,942			
	\$	437,722	\$	139,083	\$	200,755	97,884

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

- The Plan also maintains investments in private investment funds; these include investments in Common Sense Offshore Ltd. (Common Sense), Quellos Institutional Partners (Quellos), Siguler Guff Opportunities III (Siguler Guff), Private Advisors, and Portfolio Advisors Secondary Fund LP (Portfolio Advisors). The estimated fair market value of these investments is determined by the total net assets of the fund attributable to common shares, divided by the number of common shares outstanding. The total net asset value of the fund is determined by the market value of the underlying investments if they are securities listed on a national securities exchange or traded over the counter. For those securities not openly traded, the investment manager generally utilizes the most recent relevant information or performance reports of such managed account or investment partnership, unless the investment manager determines some other valuation is more appropriate. On an annual basis, Common Sense, Quellos, Siguler Guff, Private Advisors, and Portfolio Advisors provide audited financial statements from independent audit firms for review.
- The Plan's investments in the Guggenheim Real Estate Commingled Trust include interests in a collection of publicly traded securities, property funds, direct property investments, and mezzanine financings. The publicly traded securities and property funds are valued at the last reported sales price on the last day of the period. The direct property investments are initially recorded at the total cost to acquire the properties and subsequently these values are adjusted based on the opinions of value obtained quarterly from independent real estate investment managers. The mezzanine financings are valued based on fair market values determined by the Guggenheim Real Estate Commingled Trust based upon an estimate of realized proceeds from hypothetical liquidation. On an annual basis, the Guggenheim Real Estate Commingled Trust provides a copy of its audited financial statements from an independent audit firm for review.
- (3) The Plan's investment in AEW Partners, LP (AEW) includes interests in direct property investment, joint ventures, and debt or real estate-related securities. The investments are initially recorded at the total cost to acquire the properties and related security interests. Annually, the General Partner submits a proposal to the Limited Partners on the method to determine the valuation of each asset. Valuation methods are based on a report by an independent appraiser, a current market price (in the case of marketable securities) or the General Partner's good faith estimate of value. On an annual basis, AEW provides a copy of its audited financial statements from an independent audit firm for review.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

Utilities

Total equity securities

	June 30, 2011							
	T	otal Fair						
		Value		Level 1		Level 2	L	evel 3
Cash and cash equivalents	\$	2,334	\$	2,334	\$	_	\$	_
Aggregate bond index fund	Ψ	28,589	Ψ	<b>2</b> ,551	Ψ	28,589	Ψ	_
Commodities/real return		16,413		16,413				_
Stock index fund		52,340		_		52,340		_
Collective mutual funds and								
investment trusts		85,150		_		85,150		_
Private equity <sup>(1)</sup>		64,618		_		_		64,618
Real estate partnerships <sup>(2),(3)</sup>		14,385		_		_		14,385
Guaranteed annuity contracts		4,417		_		4,417		_
Equity securities:								
Consumer discretionary and								
services		19,873		19,873		_		_
Consumer staples		6,821		6,821		_		_
Financial services		18,297		18,297		_		_
Healthcare		13,108		13,108		_		_
Materials and processing		13,701		13,701		_		_
Other energy		13,974		13,974		_		_
Producer durables		5,149		5,149		_		_
Technology		27,855		27,855		_		_

3,654

390,678 \$

122,432

3,654

141,179 \$

170,496 \$

79,003

122,432

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

The following table sets forth a summary of changes in the fair value of the Plan's Level 3 assets for the year ended June 30, 2012.

		Level 3 Assets				
	In	Private vestment Funds	Real Estate Partnerships and Commingled Trusts			
Balance, beginning of year	\$	64,618 1,164	\$	14,385 90		
Realized gains (losses) Unrealized gains (losses) Purchases		848 16,137		2,189 236		
Sales, issuances and settlements		(774)		(1,009)		
Balance, end of year		81,993	\$	15,891		

#### Estimated Future Benefit Payments

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

	Pension Benefits		Other Benefits	
Fiscal year				
2013	\$ 13,659	\$	3,094	
2014	18,857		754	
2015	21,726		756	
2016	24,604		790	
2017	27,843		863	
2018-2019	189,246		13,014	

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 12. Retirement Benefits (continued)

#### **Defined Contribution Plans**

WSH sponsors two defined contribution plans: the WellSpan Health 401(k) Plan which is for the benefit of eligible employees of York Health Plan, Apple Hill Surgical Center, and WellSpan Pharmacy, and the WellSpan Health 403(b) Plan which is for the benefit of WellSpan Health, York Hospital, WellSpan Medical Group, Healthy Community Pharmacy, WellSpan Specialty Services, VNA Home Health, VNA Community Services, and Gettysburg Hospital. WSH began matching contributions to the plans on January 1, 2008, and employer contributions are based on a formula as defined by the plan document.

The amount of expense related to these plans was \$12,805 and \$11,171 for the years ended June 30, 2012 and 2011, respectively.

#### 13. Noncontrolling Interest

In 2012 and 2011, WSH accounted for the following noncontrolling interests in joint ventures controlled by WSH based on the noncontrolling partner's share of the related income and (loss) of the venture and the ending equity balance of the venture:

	Noncontrolling Interest		lling Interest une 30	Income () Noncontrollin the Year End	g Interest for
	<u>%</u>	2012	2011	2012	2011
AHSCP	32%	\$ 1,955	\$ 2,062	\$ 828	\$ 1,008
Q-WH	50%	15	16	(1)	(3)
CHIP	49%	856	909	(53)	(47)
CTCC	50%	1,570	1,594	189	46
LHCP	50%	1,554	1,523	68	52
AHCA	43%	672	603	69	15
	_	\$ 6,622	\$ 6,707	\$ 1,100	\$ 1,071

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 14. Investments in Joint Ventures

In 2012 and 2011, WSH accounted for the following investments in joint ventures on the equity method of accounting, and recorded the related equity in (loss) and income on joint ventures:

	Ownership	Invest Jur	men 1e 30		Equity in (Loss) Income o Investments for the Year Ended June 30					
	0/0	2012		2011		2012	2011			
DRF	33%	\$ 233	\$	260	\$	(27) \$	_			
PHO	50%	86		98		(12)	(11)			
QUEST	20%	6		6		10	2			
CPAL	20%	350		349		1	1			
		\$ 675	\$	713	\$	(28) \$	(8)			

WHCS guarantees a note related to a loan agreement made by a local bank to LHCP. WHCS and an unaffiliated health care provider each own 50% of LHCP. The loan balance was \$0 and \$148 at June 30, 2012 and 2011, respectively. The loan agreement and note originated in June 1997 for the development and construction of health care facilities located in Littlestown, Pennsylvania, and amortizes to December 2017. The note is collateralized by the value of the land and facilities owned by the partnership.

#### 15. Commitments and Contingencies

#### Health Care Regulatory Environment and Reliance on Government Programs

The health care industry in general and the services that WSH provides are subject to extensive federal and state laws and regulations. Additionally, a portion of WSH's revenue is from payments by government-sponsored health care programs, principally Medicare and Medicaid, and is subject to audit and adjustments by applicable regulatory agencies. Failure to comply with any of these laws or regulations, the results of regulatory audits and adjustments, or changes in the amounts payable for WSH's services under these programs could have a material adverse effect on WSH's consolidated financial position and results of operations.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 15. Commitments and Contingencies (continued)

#### **Operating Leases**

WSH leases office space and medical practice sites under operating leases. The following is a summary of future minimum rental payments under operating leases that have initial or remaining noncancelable lease terms in excess of one year as of June 30, 2012

2013	\$ 6,747
2014	4,664
2015	3,236
2016	2,990
2017	2,310
2018 and thereafter	 12,414
Total minimum payments required	\$ 32,361

Rent expense under operating leases was \$6,617 and \$6,160 for the years ended June 30, 2012 and 2011, respectively, and is included in supplies and other expenses in the consolidated statements of operations. Some of the rental agreements include clauses for rent escalation.

#### Commitment

In August 2011, WSH entered into a \$9,389 two-year fixed technology fee arrangement with its primary inpatient electronic health record (EHR) software vendor. This vendor is one of the industry's leading suppliers of healthcare information technology solutions and already supplies WSH with the operating system for its EHR, and many of the key clinical applications already in place or currently being implemented.

The two-year agreement is for a total of \$9,389 and will be paid over the contract term in equal yearly payments. It provides for the acquisition of a specific set of software subscriptions from the EHR's catalogue of products, a given amount of implementation support services and software maintenance support over the contract period.

## Notes to Consolidated Financial Statements (continued) (In Thousands)

#### 15. Commitments and Contingencies (continued)

#### Litigation

WSH is involved in litigation and regulatory investigations arising in the normal course of business. After consultation with legal counsel, management believes that these matters will be resolved without material adverse effect on WSH's future consolidated financial position or results of operations.

#### 16. Functional Expenses

WSH provides general health care services to residents within its geographic location. Expenses related to providing these services are as follows:

	Year Ended June 30					
	 2012	2011				
Program activities General and administrative	\$ 949,126 161,961	\$ 931,700 152,813				
	\$ 1,111,087	\$ 1,084,513				

#### 17. Subsequent Events

The Company has evaluated subsequent events that have occurred for recognition or disclosure through October 3, 2012, the date the financial statements were available to be issued.

Supplementary Information (2012 Only)



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## Report of Independent Auditors on Supplementary Information

Board of Directors WellSpan Health

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The following consolidating balance sheets, statements of operations, and statements of changes in net assets; and combining balance sheet and statement of operations are presented for the purposes of additional analysis and are not a required part of the consolidated financial statements of WellSpan Health. Such information are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

October 3, 2012

1204-1347191 64

Ernst & Young LLP

# Consolidating Balance Sheet (In Thousands)

June 30, 2012

	WellSpan Health	York Hospital	WellSpan Health Care Services Consolidated	WellSpan Medical Group	York Health Plan	Apple Hill Surgical Center Partners	WellSpan Reciprocal Risk Retention Group	WellSpan Specialty Services Consolidated	Gettysburg Hospital Consolidated	York Health Foundation	Consolidating Eliminations	Consolidated Totals
Assets												
Current assets												
Cash and cash equivalents	\$ 710 \$	61,016			154 \$	,	\$ 1,042	\$ 1,536	,	\$ 1,163	, , ,	\$ 73,334
Due from affiliates	_	8,138	362	2,882	39	116	_	_	98	_	(11,635)	_
Assets limited as to use	_	8	_	_	_	_	5,882	_	_	_	_	5,890
Patient accounts receivable, net	_	103,694	4,647	13,557	_	1,254	_	3,684	18,560	_	_	145,396
Other receivables	1,458	6,573	253	2,344	83	_	133	3	1,301	1	_	12,149
Inventories	146	4,703	2,731	465	_	465	_	534	799	_	_	9,843
Prepaid expenses	10,574	3,133	420	899	113	65	105	33	411	14	_	15,767
Total current assets	12,888	187,265	13,606	20,147	389	3,700	7,162	5,790	29,833	1,178	(19,579)	262,379
Unrestricted investments	10,810	_	5,059	_	_	_	_	10,152	663	-	_	26,684
Investments limited as to use												
Board-designated	_	502,464	_	_	_	_	_	14,914	80,599	=	_	597,977
Self-insurance trust	_	_	-	-	_	_	9,113	_	_	_	_	9,113
Temporarily restricted investments	_	326	-	-	_	_	_	1,092	682	4,620	_	6,720
Permanently restricted investments	_	363	-	-	_	_	_	2,505	_	_	_	2,868
Beneficial interest in perpetual trusts		6,282	_	_	_	_	_	2,903	5,943	_	_	15,128
	_	509,435	_	-	-	-	9,113	21,414	87,224	4,620	_	631,806
Pledges receivable, net	_	_	_	_	_	_	_	50	127	1,570	_	1,747
Property and equipment, net	27,435	223,058	86,157	15,212	239	4,984	_	75,871	42,063	6	_	475,025
Investments in joint ventures	4,513	_	202	_	_	_	_	_	85	_	(4,125)	675
Notes receivable – affiliates	36,520	20,949	_	_	_	_	904	_	_	_	(58,373)	_
Deferred financing costs, net		1,986	431	_	_	11	_	390	196	_	_	3,014
Interest in net assets of Foundation	_	4,620	_	_	_	_	_	_	_	_	(4,620)	_
Other assets	14,450	_	121	_	_	316	_	_	6,871	_	_	21,758
Total assets	\$ 106,616 \$	947,313	\$ 105,576 \$	35,359 \$	628 \$		\$ 17,179	\$ 113,667		\$ 7,374	\$ (86,697)	

# Consolidating Balance Sheet (continued) (In Thousands)

June 30, 2012

	WellS Heal	•	York Hospital	WellSpan Health Care Services Consolidated	WellSpan Medical Group	York Health Plan	Apple Hill Surgical Center Partners	WellSpan Reciprocal Risk Retention Group	WellSpan Specialty Services Consolidated	Gettysburg Hospital Consolidated	York Health Foundation	Consolidating Eliminations	Consolidated Totals
Liabilities and net assets			•		•			•					
Current liabilities													
Current portion of capital lease obligations	\$	817 \$	2,992	S - 5	- 5	<b>S</b> –	\$ -	\$ -	\$ -	\$ 122	\$ -	\$ -	\$ 3,931
Current portion of long-term debt		43	4,315	1,070	_	_	250	_	881	1,076	_	_	7,635
Accounts payable and accrued expenses	1	4,758	14,009	2,702	872	124	154	46	5,381	1,729	12	_	39,787
Bank payable		7,440	_	_	467	_	_	_	37	_	_	(7,944)	_
Accrued interest payable		_	2,148	_	_	_	2	_	_	10	_	_	2,160
Accrued salaries and wages	1	2,767	27,088	670	19,453	493	492	_	1,699	4,603	21	_	67,286
Advances from third-party payor		84	2,391	_	_	81	-	_	63	423	23	_	3,065
Self-insurance costs and postretirement benefits	1	5,331	709	_	_	_	_	5,882	_	_	_	_	21,922
Estimated third-party payor settlements		_	6,170	_	_	_	_	_	_	1,136	_	_	7,306
Due to affiliates		5,991	_	3,541	_	_	_	_	479	1,099	525	(11,635)	_
Total current liabilities	5	57,231	59,822	7,983	20,792	698	898	5,928	8,540	10,198	581	(19,579)	153,092
Estimated self-insurance costs	3	31,715	_	_	_	_	_	10,337	_	_	_	_	42,052
Long-term capital lease obligations, less													
current portion		3,393	9,147	_	_	_	_	_	_	506	_	_	13,046
Long-term debt, less current portion		2,447	260,869	63,270	_	_	2,021	_	45,810	33,031	_	_	407,448
Accrued retirement benefits	28	32,378	18,184	_	_	_	_	_	_	_	_	_	300,562
Note payable – affiliates	2	20,963	602	2,750	138	_	12	_	33,789	119	_	(58,373)	_
Interest rate swap agreements		_	42,849	17,554	_	_	_	_	_	7,700	_	_	68,103
Other noncurrent liabilities		_	1,511	_	_	_	-	_	_	-	-	_	1,511
Total liabilities	39	8,127	392,984	91,557	20,930	698	2,931	16,265	88,139	51,554	581	(77,952)	985,814
Net assets													
Unrestricted	(29	1,928)	538,231	9,352	14,396	(70)	6,080	914	18,725	108,750	640	(6,080)	399,010
Temporarily restricted		417	4,797	_	33	_	_	_	1,395	806	6,153	_	13,601
Permanently restricted		_	6,681	_	_	_	_	_	5,408	5,952	_	_	18,041
Interest in net assets of Foundation		_	4,620	_	_	_	_	_	_	_	_	(4,620)	
WellSpan Health net assets	(29	01,511)	554,329	9,352	14,429	(70)	6,080	914	25,528	115,508	6,793	(10,700)	430,652
Minority interest		_		4,667	_	_	_	_	_	_		1,955	6,622
Total net assets	(29	01,511)	554,329	14,019	14,429	(70)	6,080	914	25,528	115,508	6,793	(8,745)	437,274
Total liabilities and net assets	\$ 10	06,616 \$	947,313	\$ 105,576 \$	\$ 35,359	\$ 628	\$ 9,011	\$ 17,179	\$ 113,667	\$ 167,062	\$ 7,374	\$ (86,697)	\$ 1,423,088

# Consolidating Statement of Operations (In Thousands)

Year Ended June 30, 2012

	WellSpan Health	York Hospital	WellSpan Health Care Services Consolidated	WellSpan Medical Group	York Health Plan	Apple Hill Surgical Center Partners	WellSpan Reciprocal Risk Retention Group	WellSpan Specialty Services Consolidated	Gettysburg Hospital Consolidated	York Health Foundation	Consolidating Eliminations	Consolidated Totals
Unrestricted revenues, gains, and other support		020 011	0 4.703 0	141 470		13 (00		0 12.021	6 142.227	0	0 1262	0 1146 202
Net patient service revenue	\$ - \$	828,911			- \$	13.688					\$ 1,263	
Provision for uncollectible accounts		(38.297)	(130)	(5.288)		(233)		(129)	(9.855)			(53.932)
Net patient service revenue less provision for uncollectible accounts	-	790.614	4.663	136,191	-	13,455	-	13.792	132,372	-	1,263	1.092,350
Capitation revenue	_	_	_	5,793	_	_	_	_	_	_	_	5.793
Other revenue	233,358	12,527	49.990	59,226	7.612	21	6.428	36	989	849	(314.667)	56,369
Net assets released from restrictions used for operations	1,953	2,893	_	4	=	_	_	65	75	485		5,475
Total revenues, gains, and other support	235,311	806.034	54,653	201.214	7.612	13.476	6.428	13.893	133,436	1.334	(313,404)	1.159.987
Expenses												
Salaries and wages	56,336	248,140	6.015	146,412	3.764	3.566	-	12,183	44,843	403		521,662
Employee benefits	140.192	94.478	2.410	38.805	1.566	1.355	_	4.400	15.948	176	(118.982)	180.348
Professional fees	907	89.805	1.280	1.896	724	976	174	1.134	15.659	18	(99.031)	13,542
Supplies and other	52,946	246,130	33,751	31,742	1,503	4.479	4,403	4.696	35,285	735	(94,539)	321,131
Depreciation and amortization	10.721	28.946	3.841	4.236	87	631	_	1.216	5,543	2	_	55,223
Interest	868	13.360	3.477	_	_	22	_	908	1.790	_	(1.244)	19,181
Total operating expenses	261.970	720,859	50.774	223,091	7.644	11.029	4,577	24,537	119,068	1,334	(313,796)	1,111,087
Operating income (loss)	(26.659)	85.175	3.879	(21.877)	(32)	2.447	1.851	(10.644)	14.368	_	392	48.900
Other income (expense)												
Contributions	=	364	54	=	=	=	_	245	197	94	=	954
Investment income, net	1.083	(1.835)	4	86	1	8	527	754	350	3	(1.244)	(263)
Equity in income of joint ventures	1.607	1.587	80	363	_	30	_	49	302	_	(4.046)	(28)
Gain (loss) on sale of assets/other	41	110	_	(13)	_	20	_	(68)	7	_	_	97
Other income (expense)	(93)	(1.287)	(8)	(1)	=	(8)	_	_	102	=	852	(443)
Change in fair value of interest rate swap agreements		(18.562)	(9.254)		_	_	_		(3.817)	_	_	(31.633)
Total other income (expense)	2.638	(19.623)	(9.124)	435	1	50	527	980	(2.859)	97	(4.438)	(31,316)
Excess (deficiency) of revenues over expenses												
before minority interest	(24.021)	65.552	(5.245)	(21.442)	(31)	2.497	2.378	(9.664)	11.509	97	(4.046)	17.584
Minority interest	(24.021)	65,552	(271)	(21.442)	(31)	2,497	2,378	(9.664)	11,509	97	(829)	(1.100)
Excess (deficiency) of revenues over expenses	(24.021)	05,552	(3.316)	(21.442)	(51)	2.497	2,3/8	(9.004)	11,309	9/	(4.873)	10.484
Other changes in unrestricted net assets												
Change in unrealized gains and losses on assets												
limited as to use and investments	_	_	-	_		_	314	_	_	-		314
Net assets released from restrictions for purchase												
of property and equipment	1	373	_	_	_	_	_	_	230	_	_	604
Distributions to partners	_	_	_	_	_	(2.498)	(2.378)	_	_	_	4.876	_
Other change in retirement liability	(125.633)	(2.449)	_	-	_	_	_	_	_	_	_	(128,082)
Transfers with affiliates	20.975	(35.800)	25	21.500					(6.700)			
Increase (decrease) in unrestricted net assets	\$ (128.678) \$	27,676	\$ (5,491) \$	58 \$	(31) \$	(1)	\$ 314	\$ (9,664)	\$ 5,039	\$ 97	\$ 1	\$ (110,680)

# Consolidating Statement of Changes in Net Assets (In Thousands)

Year Ended June 30, 2012

	WellSpan Health	York	WellSpan Health Care Services Consolidated	WellSpan Medical Group	York Health Plan	Apple Hill Surgical Center Partners	WellSpan Reciprocal Risk Retention Group	WellSpan Specialty Services Consolidated	Gettysburg Hospital Consolidated	York Health Foundation	Consolidating Eliminations	Consolidated Totals
Unrestricted net assets	e (24.021) e	65 550 °C	/F. F.1.6.) . ©	(21.442) 6	(31) \$	2,497	e 2.279	\$ (0.664)	\$ 11,509	\$ 97	\$ (4,875)	¢ 16.494
Excess (deficiency) of revenues over expenses Other changes in unrestricted net assets	\$ (24,021) \$	65,552 \$	(5,516) \$	(21,442) \$	(31) 3	2,497	\$ 2,378	\$ (9,664)	5 11,509	3 97	5 (4,8/3)	\$ 16,484
Change in unrealized gains and losses on assets												
limited as to use and investments	_	_	_	_	_	_	314	_	_	_	_	314
Net assets released from restrictions for												
purchase of property and equipment	1	373	_	_	_	_	_	_	230	_	_	604
Distributions to partners	_	_	_	_	_	(2,498)	(2,378)	_	_	_	4,876	_
Other change in retirement liability	(125,633)	(2,449)	_	_	_	_	_	_	_	_	_	(128,082)
Transfers with affiliates	20,975	(35,800)	25	21,500				_	(6,700)			
Increase (decrease) in unrestricted net assets	(128,678)	27,676	(5,491)	58	(31)	(1)	314	(9,664)	5,039	97	I	(110,680)
Temporarily restricted net assets												
Net realized and unrealized gains and losses												
on investments	_	(10)	_	_	_	_	_	(43)	6	(123)	_	(170)
Net investment income	_	20	_	_	_	_	_	66	_	209	_	295
Change in net assets of Foundation	_	(236)	_	_	_	_	_	_	_	_	236	_
Contributions	2,002	3,707	_	20	_	_	_	264	282	157	_	6,432
Net assets released from restrictions	(1,954)	(3,266)	_	(4)	_	_	_	(65)	(305)	(485)	_	(6,079)
Increase (decrease) in temporarily restricted	40	215		17				222	(17)	(2.12)	226	470
net assets	48	215	_	16	_	_	_	222	(17)	(242)	236	478
Permanently restricted net assets												
Net investment income	_	258	_	_	_	_	_	214	186	_	_	658
Net realized and unrealized gains and losses												
on investments	_	(464)	_	_	_	_	_	(327)	(91)	_	_	(882)
Contributions	_	4==0:	_	_	_	_	_	_	32	_	_	32
Net assets released from restrictions		(258)	_	_	_	_	_	(214)	(186)	_	_	(658)
Decrease in permanently restricted net assets	(120, (20)	(464)	- /5 401)	7.4	(21)	- (1)	- 214	(327)	(59)	(1.45)	- 227	(850)
Increase (decrease) in net assets	(128,630)	27,427	(5,491)	74	(31)	(1)	314	(9,769)	4,963	(145)	237	(111,052)
Net assets												
Beginning of year	(162,881)	526,902	14,843	14,355	(39)	6,081	600	35,297	110,545	6,938	(10,937)	541,704
End of year	\$ (291,511) \$	554,329 \$	9,352 \$	14,429 \$	(70) \$	6,080	\$ 914	\$ 25,528	\$ 115,508	\$ 6,793	\$ (10,700)	430,652

### WellSpan Health Care Services

# Consolidating Balance Sheet (In Thousands)

June 30, 2012

	WellSp Health C Service	are Pr	VellSpan operties, Inc.	Apple Hill Surgical Center Inc.	WellSpan Pharmacy, Inc.	Healthy Community Pharmacy, Inc.	Community Healthcare Imaging Partners	Q-WH, LLC	Cherry Tree Cancer Center	Apple Hill Condominium Association	Littlestown Health Care Partnership	Consolidating Eliminations	Consolidated Totals
Assets													
Current assets  Cash and cash equivalents	¢.	- \$	2,239	\$ -	\$ 960	¢ 20	\$ 260	c	- \$ 468	3 \$ 1,079	\$ 148	\$ -	¢ 5102
Due from affiliates	\$	- \$	2,239	93						•	\$ 148		\$ 5,193 362
Patient accounts receivable, net		_			2 000	13					_	_	
Other receivables		_	71	_	3,999	122			- 21		- 52	_	4,647
		_	71	_	121	-				- 8	53	_	253
Inventories		_	-	_	2,686	26					-	_	2,731
Prepaid expenses		_	160		29	10			100		1		420
Total current assets		_	2,715	93	7,795	210	639	1	847	7 1,094	202	_	13,606
Unrestricted investments		_	5,059	_	_	_	_	-			-	_	5,059
Property and equipment, net		_	77,780	_	700	243	1,198	_	- 2,660	) 666	2,910	_	86,157
Investments in joint ventures	5	,850		200	700	243	1,170	20			2,710	(5,868)	202
Notes receivable – affiliates	-	,650	_	280	_	_		20	-	_	_	(280)	202
Deferred financing costs, net		_	431	200	_	_	_	_		_	_	(280)	431
Other assets		_	69	_	- 52	_	_	-	-		_	_	121
Total assets	• 5	- 5,850 \$	86,054	\$ 573	\$ 8,547	\$ 453	\$ 1,837	<u> </u>	3,507	7 \$ 1,760	\$ 3,112	\$ (6,148)	
Total assets	<u> </u>	,030 3	80,034	J 3/3	5 6,347	3 433	5 1,05/	<b>3</b> 3	3,30	5 1,700	\$ 3,112	\$ (0,146)	<u>5 105,570</u>
Liabilities and net assets Current liabilities	r.	6	1.070	e.					0		0		4 1070
Current portion of long-term debt	\$	- \$	1,070			-	-			- \$ -		\$ -	
Accounts payable and accrued expenses		_	2,219	4	52	5			- 204		4	_	2,702
Accrued salaries and wages		_	_	_	497	59			50		_	_	670
Due to affiliates		_	- 2.200		3,392	-	40		100			_	3,541
Total current liabilities		_	3,289	4	3,941	64	107	-	368	3 206	4	_	7,983
Long-term debt, less current portion		_	63,270	_	_	_	-	-			_	_	63,270
Note payable – affiliates		280	_	_	2,750	_	-	-			_	(280)	2,750
Interest rate swap contracts		-	17,554	_	_	_	_	-			_	_	17,554
Total liabilities		280	84,113	4	6,691	64	107	-	368	3 206	4	(280)	91,557
Net assets													
Unrestricted		,570	1,941	569	1,856	389					3,108		9,352
WellSpan Health net assets	5	,570	1,941	569	1,856	389	1,730	3]	3,139	1,554	3,108	(10,535)	9,352
Minority interest			_	_	_	_					_	4,667	4,667
Total net assets		,570	1,941	569	1,856	389					3,108		14,019
Total liabilities and net assets	\$ 5	,850 \$	86,054	\$ 573	\$ 8,547	\$ 453	\$ 1,837	\$ 3	\$ 3,507	7 \$ 1,760	\$ 3,112	\$ (6,148)	105,576

### WellSpan Health Care Services

# Consolidating Statement of Operations (In Thousands)

Year Ended June 30, 2012

	WellSpan Health Care Services	WellSpan Properties, Inc.	Apple Hill Surgical Center Inc.	WellSpan Pharmacy, Inc.	Healthy Community Pharmacy, Inc.	Community Healthcare Imaging Partners	Q-WH, LLC	Cherry Tree Cancer Center	Apple Hill Condominium Association	Littlestown Health Care Partnership	Consolidating Eliminations	Consolidated Totals
Unrestricted revenues, gains, and other support								0 0 10				4.500
Net patient service revenue	\$ -	<b>S</b> –	\$ -	Ψ.	\$ -	\$ 2,144	\$ -	\$ 2,649	\$ -	\$ -	\$ -	\$ 4,793
Provision for uncollectible accounts		_	_	(85)	_	(45)	_	_	_	_	_	(130)
Net patient service revenue less provision for				40.5		• 000						4.669
uncollectible accounts	_	_	_	(85)	_	2,099	_	2,649	_	_	_	4,663
Other revenue	_	13,668	404	34,010	624	4	_	_	1,154	285	(159)	49,990
Total revenues, gains, and other support		13,668	404	33,925	624	2,103	-	2,649	1,154	285		54,653
Expenses												
Salaries and wages	_	_	_	4,017	484	807	_	707	_	_	_	6,015
Employee benefits	_	_	_	1,561	239	330	_	280		_	_	2,410
Professional fees	_	140	396	315	21	232	_	127		2	_	1,280
Supplies and other	_	3,431	9	27,786	424	719	_	660		45	(159)	33,751
Depreciation and amortization	_	2,751	_	206	55	124	_	498		100	, ,	3,841
Interest	_	3,320	_	145	10	_	_	_	_	2	_	3,477
Total operating expenses		9,642	405	34,030	1,233	2,212	_	2,272	990	149	(159)	50,774
Operating income (loss)	_	4,026	(1)	(105)	(609)	(109)	=	377		136		3,879
Other income (expense)												
Contributions	_	_	_	_	54	_	_	_	_	_	_	54
Investment income, net	_	_	_	1	_	1	_	_	2	_	_	4
Equity in income of joint ventures	97	_	80	_	_	_	(1)	_		_	(96)	80
Change in fair value of interest rate swap agreement	_	(9,254)	_	_	_	_	_	_	_	_	_	(9,254)
Other expense, net	_	_	_	(2)	_	_	_	_	(6)	_	_	(8)
Other income (expense)	97	(9,254)	80	(1)	54	1	(1)	_	(4)		(96)	
Excess (deficiency) of revenues over expenses												
before minority interest	97	(5,228)	79	(106)	(555)	(108)	(1)	377	160	136	(96)	(5,245)
Minority interest	- -	(3,220)	-	(100)	(555)	(100)	(1)	_		-	(0.71)	(271)
Excess (deficiency) of revenues over expenses	97	(5,228)	79	(106)	(555)	(108)				136		(5,516)
Other changes in unrestricted net assets												
Dividends paid/stock issued	100	_	(100)	=	=	_	_	(426	) –	(74	) 500	=
Transfers with affiliates	(350)	_	(100)	_	375	_	_	(420	_	(/-	,	25
Increase (decrease) in unrestricted net assets	\$ (153)	\$ (5,228)	\$ (21)	\$ (106)		\$ (108)	\$ (1)	\$ (49	) \$ 160	\$ 62	\$ 133	

### WellSpan Health Care Services

# Consolidating Statement of Changes in Net Assets (In Thousands)

Year Ended June 30, 2012

	Heal	lSpan th Care vices	WellSpan Properties, Inc.	Apple Hill Surgical Center Inc.	WellSpan Pharmacy, Inc.	Healthy Community Pharmacy, Inc.	Community Healthcare Imaging Partners	Q-WH, LLC	Cherry Tree Cancer Center	Apple Hill Condominium Association	Littlestown Health Care Partnership	Consolidating Eliminations	Consolidated Totals
Unrestricted net assets													_
Excess (deficiency) of revenues over expenses	\$	97	\$ (5,228)	\$ 79	\$ (106)	\$ (555)	\$ (108) \$	(1)	\$ 377	\$ 160	\$ 136	\$ (367)	\$ (5,516)
Other changes in unrestricted net assets													
Dividends received (paid)		100	_	(100)	_	_	_	_	(426)	_	(74)	500	_
Transfers with affiliates		(350)	_	_	_	375	_	_	_	_	_	_	25
Increase (decrease) in unrestricted net assets		(153)	(5,228)	(21)	(106)	(180)	(108)	(1)	(49)	160	62	133	(5,491)
Increase (decrease) in net assets		(153)	(5,228)	(21)	(106)	(180)	(108)	(1)	(49)	160	62	133	(5,491)
Net assets													
Beginning of year		5,723	7,169	590	1,962	569	1,838	32	3,188	1,394	3,046	(10,668)	14,843
End of year	\$	5,570	\$ 1,941	\$ 569	\$ 1,856	\$ 389	\$ 1,730 \$	31	\$ 3,139	\$ 1,554	\$ 3,108	\$ (10,535)	\$ 9,352

### WellSpan Specialty Services

# Consolidating Balance Sheet (In Thousands)

June 30, 2012

	$\mathbf{S}_1$	ellSpan pecialty ervices	NA Home Health Services	VNA Community Services	Consolidating Eliminations		isolidated Totals
Assets							
Current assets							
Cash and cash equivalents	\$	404	\$ 1,132	\$ -	\$ -	\$	1,536
Patient accounts receivable, net		1,941	1,688	55	_		3,684
Due from affiliates		_	_	_	_		_
Other receivable		_	3	_	_		3
Inventory		521	13	_	_		534
Prepaid expenses		1	32				33
Total current assets		2,867	2,868	55	_		5,790
Unrestricted investments		-	8,831	1,321			10,152
Investments limited as to use							
Board-designated		_	14,914	_	_		14,914
Under bond Indenture		_		_	_		_
Temporarily restricted investments		_	1,092	_	_		1,092
Permanently restricted investments		_	2,505	_	_		2,505
Beneficial interest in perpetual trusts			2,903 21,414				2,903 21,414
Pledges receivable, net		_	21,414	_	_		21,414 50
Property and equipment, net		75,257	613	1	_		75,871
Deferred financing cost, net		390	-	-	_		390
Total assets	\$	78,514	\$ 33,776	\$ 1,377	\$ -	\$	113,667
Liabilities and net assets							
Current liabilities							
Current portion of long-term debt	\$	881	\$ _	\$ -	\$ -	\$	881
Accounts payable and accrued expense		5,137	234	10	_		5,381
Accrued salaries and wages		819	841	39	=		1,699
Deferred revenue		_	63	_	_		63
Bank payable		_	_	37	_		37
Due to affiliates		220	181	78	_		479
Total current liabilities		7,057	1,319	164	_		8,540
Note payable		33,770	19	_	_		33,789
Long-term debt, less current portion		45,810	_				45,810
Total liabilities		86,637	1,338	164	_		88,139
Net assets							
Unrestricted		(8,359)	25,871	1,213	_		18,725
Temporarily restricted		236	1,159	_	_		1,395
Permanently restricted			5,408				5,408
Total net assets		(8,123)	32,438	1,213	_	Φ.	25,528
Total liabilities and net assets		78,514	\$ 33,776	\$ 1,377	<u>\$</u>	\$	113,667

### WellSpan Specialty Services

## Consolidating Statement of Operations and Changes in Net Assets (In Thousands)

Year Ended June 30, 2012

	Sp	ellSpan pecialty ervices	Н	A Home lealth ervices	VNA Community Services	Consolidating Eliminations	; Consolidated Totals
Unrestricted revenues, gains, and							
other support							
Net patient service revenue	\$	2,305	\$	11,017	\$ 599	\$ -	\$ 13,921
Provision for uncollectible accounts		(89)		(40)	_	_	(129)
Net patient service revenue less provision							
for uncollectible accounts		2,216		10,977	599	_	13,792
Other revenue		28		220	1	(213)	36
Net assets released from restrictions							
used for operations		_		65	_	_	65
Total revenues, gains, and other support		2,244		11,262	600	(213)	13,893
Expenses							
Salaries and wages		3,955		7,805	423	_	12,183
Employee benefits		1,173		3,060	167	-	4,400
Professional fees		737		389	221	(213)	1,134
Supplies and other		2,724		1,924	48	-	4,696
Depreciation		1,086		128	2	-	1,216
Interest		908		_	_	-	908
Total operating expenses		10,583		13,306	861	(213)	24,537
Operating loss		(8,339)		(2,044)	(261)	_	(10,644)
Other income (expense)							
Contributions		_		245	_	-	245
Investment income, net		(20)		536	238	_	754
Gain on sale on assets/other		_		(68)	_	-	(68)
Equity in income of joint ventures		_		49	_	_	49
Total other income (expense)		(20)		762	238	-	980
Excess (deficiency) of revenues							
over expenses		(8,359)		(1,282)	(23)	_	(9,664)
Transfer		(19,273)		19,273		_	
Increase (decrease) in unrestricted		(27. (22)	Φ	17.001	e (22)	0	Ф (O.CCA)
net assets	_\$	(27,632)	\$	17,991	\$ (23)	\$	\$ (9,664)

### WellSpan Specialty Services

# Consolidating Statement of Operations and Changes in Net Assets (continued) (In Thousands)

Year Ended June 30, 2012

	WellSpan Specialty Services	VNA Home Health Services	VNA Community Services	Consolidating Eliminations	Consolidated Totals
Unrestricted net assets					
Excess (deficiency) of revenues					
over expenses	\$ (8,359)	\$ (1,282)	\$ (23)	\$ -	\$ (9,664)
Net assets released from restriction for					
purchase of property and equipment	_	_	_	_	_
Transfer	(19,273)	19,273	_	_	
Increase (decrease) in unrestricted					
net assets	(27,632)	17,991	(23)	_	(9,664)
Temporarily restricted net assets					
Net realized and unrealized gains and					
losses on investments	(43)	_	_	_	(43)
Investment income, net	27	39	_	_	66
Transfer	(959)	959	_	_	_
Contributions	200	64	_	_	264
Net assets released from restrictions	_	(65)	_	_	(65)
Increase (decrease) in temporarily					
restricted net assets	(775)	997	_	_	222
Permanently restricted net assets					
Net realized and unrealized gains and					
losses on investments	(423)	96	_	_	(327)
Investment income, net	_	214	_	_	214
Transfer	(5,035)	5,035	_	_	_
Net assets released from restrictions	_	(214)	_	_	(214)
Increase (decrease) in permanently					
restricted net assets	(5,458)	5,131	_	_	(327)
Change in net assets	(33,865)	24,119	(23)	_	(9,769)
Net assets					
Beginning of year	25,742	8,319	1,236		35,297
End of year	\$ (8,123)	\$ 32,438	\$ 1,213	\$ -	\$ 25,528

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### York Hospital and Gettysburg Hospital (Obligated Group)

# Combining Balance Sheet (In Thousands)

June 30, 2012

	I	York Hospital	Gettysburg Hospital (Only)	Combining Eliminations	Combined Totals
Assets		•	•		
Current assets:					
Cash and cash equivalents	\$	61,016	\$ 8,477	\$ -	\$ 69,493
Due from affiliates		8,138	_	_	8,138
Assets limited as to use		8	_	_	8
Patient accounts receivable, net		103,694	18,560	_	122,254
Other receivables		6,573	1,288	_	7,861
Inventories		4,703	799	_	5,502
Prepaid expenses		3,133	400	_	3,533
Total current assets		187,265	29,524	_	216,789
Investment limited as to use					
Board-designated		502,464	74,570	_	577,034
Temporarily restricted investment		326	153	_	479
Permanently restricted investment		363	_	_	363
Beneficial interest in perpetual trusts		6,282	_	_	6,282
		509,435	74,723	_	584,158
Property and equipment, net		223,058	42,056	_	265,114
Investments in joint ventures		_	85	_	85
Notes receivable – affiliates		20,949	_	_	20,949
Deferred financing costs, net		1,986	196	_	2,182
Interest in net assets of the Foundation		4,620	13,707	_	18,327
Other assets		_	6,696	_	6,696
Total assets		947,313	\$ 166,987	\$ -	\$ 1,114,300

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Liabilities and net assetsCurrent liabilities:2,99Current portion of capital lease obligations3Current portion of long-term debt4,31Accounts payable and accrued expenses14,00Accrued interest payable2,14Accrued salaries and wages27,08Advances from third-party payor2,39Estimated third-party payor settlements6,17Estimated self-insurance costs and70postretirement benefits70Due to affiliates59,82Total current liabilities59,82Long-term capital lease obligations less current portion9,14Long-term debt, less current portion260,86Accrued retirement benefits18,18	5 1,076 99 1,654 48 10 88 4,603 91 423	\$ - - - - -	\$ 3,114 5,391 15,663 2,158
Current portion of capital lease obligations Current portion of long-term debt Accounts payable and accrued expenses Accrued interest payable Accrued salaries and wages Advances from third-party payor Estimated third-party payor settlements Estimated self-insurance costs and postretirement benefits Due to affiliates Total current liabilities  Long-term capital lease obligations less current portion  Sequence of the party of the party of the party payor settlements  Total current liabilities  Sequence of the party of the	5 1,076 99 1,654 48 10 88 4,603 91 423	\$ - - - - -	5,391 15,663 2,158
Current portion of long-term debt Accounts payable and accrued expenses Accrued interest payable Accrued salaries and wages Advances from third-party payor Estimated third-party payor settlements Estimated self-insurance costs and postretirement benefits Due to affiliates Total current liabilities  Long-term capital lease obligations less current portion  9,14 Long-term debt, less current portion  4,31  4,31  4,31  4,31  4,31  4,31  4,31  4,00  4,31  6,17  6,17  6,17  70  70  70  70  70  70  70  70  70	5 1,076 99 1,654 48 10 88 4,603 91 423	\$ - - - - -	5,391 15,663 2,158
Accounts payable and accrued expenses  Accrued interest payable  Accrued salaries and wages  Advances from third-party payor  Estimated third-party payor settlements  Estimated self-insurance costs and  postretirement benefits  Due to affiliates  Total current liabilities  Total current portion  Long-term capital lease obligations  less current portion  9,14  Long-term debt, less current portion  260,86	99 1,654 88 10 88 4,603 91 423	- - - -	15,663 2,158
Accrued interest payable 2,14 Accrued salaries and wages 27,08 Advances from third-party payor 2,39 Estimated third-party payor settlements 6,17 Estimated self-insurance costs and postretirement benefits 70 Due to affiliates Total current liabilities 59,82  Long-term capital lease obligations less current portion 9,14 Long-term debt, less current portion 260,86	18 10 38 4,603 01 423	- - -	2,158
Accrued salaries and wages Advances from third-party payor Estimated third-party payor settlements Estimated self-insurance costs and postretirement benefits Due to affiliates Total current liabilities  Long-term capital lease obligations less current portion  9,14 Long-term debt, less current portion  260,86	38 4,603 01 423	- - -	•
Advances from third-party payor Estimated third-party payor settlements Estimated self-insurance costs and postretirement benefits Due to affiliates Total current liabilities  Total current portion  Long-term capital lease obligations less current portion  9,14 Long-term debt, less current portion  260,86	1 423	_ _	
Estimated third-party payor settlements Estimated self-insurance costs and postretirement benefits  Due to affiliates  Total current liabilities  Tong-term capital lease obligations less current portion  19,14  Long-term debt, less current portion  260,86		_	31,691
Estimated self-insurance costs and postretirement benefits 70  Due to affiliates  Total current liabilities 59,82  Long-term capital lease obligations less current portion 9,14  Long-term debt, less current portion 260,86	70 1,136		2,814
postretirement benefits  Due to affiliates  Total current liabilities  59,82  Long-term capital lease obligations less current portion  9,14  Long-term debt, less current portion  260,86		_	7,306
Due to affiliates  Total current liabilities  59,82  Long-term capital lease obligations less current portion  9,14  Long-term debt, less current portion  260,86			
Total current liabilities 59,82  Long-term capital lease obligations less current portion 9,14  Long-term debt, less current portion 260,86	9 –	_	709
Long-term capital lease obligations less current portion 9,14 Long-term debt, less current portion 260,86	- 1,099	_	1,099
less current portion 9,14 Long-term debt, less current portion 260,86	22 10,123	-	69,945
less current portion 9,14 Long-term debt, less current portion 260,86			
Long-term debt, less current portion 260,86	7 506	_	9,653
		_	293,900
riceraea remement benefits 10,10	· ·	_	18,184
Note payable – affiliates 60		_	721
Interest rate swap contracts 42,84	7,700	_	50,549
Other noncurrent liabilities 1,51	.1 -	_	1,511
Total liabilities 392,98		_	444,463
Net assets:			
Unrestricted 538,23	101,642	_	639,873
Temporarily restricted 4,79		_	4,956
Permanently restricted 4,79		_	6,681
Interest in net assets of the Foundation 4,62		_	18,327
Total net assets 554,32		_	669,837
Total liabilities and net assets \$ 947,31		\$ -	\$ 1,114,300

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### York Hospital and Gettysburg Hospital (Obligated Group)

### Combining Statement of Operations

(In Thousands)

Year Ended June 30, 2012

	H	York Iospital	I	ettysburg Iospital (Only)	nbining inations	ombined Totals
Unrestricted revenues, gains, and other support				•		
Net patient service revenue	\$	828,911	\$	142,227	\$ _	\$ 971,138
Provision for uncollectible accounts		(38,297)		(9,855)	_	(48,152)
Net patient service revenue less provision for uncollectible accounts		790,614		132,372	_	922,986
Other revenue		12,527		989	(1,091)	12,425
Net assets released from restrictions		12,527		707	(1,0)1)	12,123
used for operations		2,893		75	_	2,968
Net revenues, gains, and other support		806,034		133,436	(1,091)	938,379
		,		,	(-,)	,
Expenses		240 140		44.603		202.022
Salaries and wages		248,140		44,693	_	292,833
Employee benefits		94,478		15,931	_	110,409
Professional fees		89,805		15,626	- (1.001)	105,431
Supplies and other		246,130		35,229	(1,091)	280,268
Depreciation and amortization		28,946		5,541	_	34,487
Interest		13,360		1,790	(1.001)	15,150
Total operating expenses		720,859		118,810	(1,091)	838,578
Operating income		85,175		14,626	_	99,801
Other income (expense)						
Contributions		364		41	_	405
Investment income, net		(1,835)		425	_	(1,410)
Equity in income of joint ventures		1,587		302	_	1,889
Loss on sale of assets/other		110		7	_	117
Change in fair value of interest rate						_
swap agreements		(18,562)		(3,817)	_	(22,379)
Other expense, net		(1,287)		(158)	_	(1,445)
Total other income (expense)		(19,623)		(3,200)	_	(22,823)
Excess of revenues over expenses		65,552		11,426	_	76,978
Other changes in unrestricted net assets:  Net assets released from restrictions used for purchase of property						
and equipment		373		206	_	579
Other change in retirement liability		(2,449)		_	_	(2,449)
Transfers with affiliates		(35,800)		(6,700)		(42,500)
Increase in unrestricted net assets	\$	27,676	\$	4,932	\$ _	\$ 32,608

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### Gettysburg Hospital

# Consolidating Balance Sheet (In Thousands)

June 30, 2012

	Gettysburg Hospital	Gettysburg Hospital Foundation	Consolidating Eliminations	Consolidated Totals
Assets				
Current assets:				
Cash and cash equivalents	\$ 8,477	\$ 187	\$ -	\$ 8,664
Due from affiliates	_	98	_	98
Patient accounts receivable, net	18,560	_	_	18,560
Other receivables	1,288	13	_	1,301
Inventories	799	_	_	799
Prepaid expenses	400	11	_	411
Total current assets	29,524	309	-	29,833
Unrestricted investments	_	663	_	663
Investment limited as to use				
Board-designated	74,570	6,029	_	80,599
Temporarily restricted investment	153	529	_	682
Beneficial interest in perpetual trusts		5,943	_	5,943
	74,723	12,501	_	87,224
Pledges receivable, net	_	127	_	127
Property and equipment, net	42,056	7	_	42,063
Investments in joint ventures	85	_	_	85
Deferred financing costs, net	196	_	_	196
Interest in net assets of the Foundation	13,707	_	(13,707)	_
Other assets	6,696	175		6,871
Total assets	\$ 166,987	\$ 13,782	\$ (13,707)	\$ 167,062

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	Gettysburg Hospital	Gettysburg Hospital Foundation	Consolidating C	Consolidated Totals
Liabilities and net assets				
Current liabilities:				
Current portion of capital lease obligations	\$ 122	\$ -	\$ - 5	\$ 122
Current portion of long-term debt	1,076	_	_	1,076
Accounts payable and accrued expenses	1,654	75	_	1,729
Accrued interest payable	10	_	_	10
Accrued salaries and wages	4,603	_	_	4,603
Advances from third-party payor	423	_	_	423
Estimated third-party payor settlements	1,136	_	_	1,136
Due to affiliates	1,099	_	_	1,099
Total current liabilities	10,123	75	_	10,198
Capital lease obligations, less current portion	506	_	_	506
Long-term debt, less current portion	33,031	_	_	33,031
Note payable – affiliates	119	_	_	119
Interest rate swap contracts	7,700	_	_	7,700
Total liabilities	51,479	75	_	51,554
Net assets:				
Unrestricted	101,642	7,108	_	108,750
Temporarily restricted	159	647	_	806
Permanently restricted	_	5,952	_	5,952
Interest in net assets of the Foundation	13,707	· _	(13,707)	, <u> </u>
Total net assets	115,508	13,707	(13,707)	115,508
Total liabilities and net assets	\$ 166,987	\$ 13,782	\$ (13,707)	

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### Gettysburg Hospital

# Consolidating Statement of Operations and Changes in Net Assets (In Thousands)

Year Ended June 30, 2012

Net patient service revenue   \$142,227 \$		Gettysburg Hospital	Gettysburg Hospital Foundation	Consolidating Eliminations	Consolidated Totals
Net patient service revenue   \$ 142,227 \$	_				
Provision for uncollectible accounts   132,372	<del></del>	\$ 142.227	s –	s –	<b>\$</b> 142.227
Net patient service revenue less provision for uncollectible accounts   132,372	-	•		_	
for uncollectible accounts         132,372         —         —         132,372           Other revenue         989         260         (260)         989           Net assets released from restrictions used for operations         75         —         —         75           Net revenues, gains, and other support         133,436         260         (260)         133,436           Expenses         8         44,693         150         —         44,843           Employee benefits         15,931         17         —         15,948           Professional fees         15,626         33         —         15,659           Supplies and other         35,229         56         —         35,289           Depreciation and amortization         5,541         2         —         5,543           Interest         1,790         —         —         1,790           Total operating expenses         118,810         258         —         119,068           Operating income         41         156         —         197           Investment mecome, net         425         (75)         —         350           Equity in income of joint ventures         302         —         —         30			,		
Net assets released from restrictions used for operations   133,436   260   (260)   133,436   (260)   (260)   133,436   (260)   (260	for uncollectible accounts	132,372	-	_	132,372
used for operations         75         —         —         75           Net revenues, gains, and other support         133,436         260         (260)         133,436           Expenses         313,436         260         (260)         133,436           Salaries and wages         44,693         150         —         44,843           Employee benefits         15,931         17         —         15,948           Professional fees         15,626         33         —         15,659           Supplies and other         35,229         56         —         35,285           Depreciation and amortization         5,541         2         —         5,543           Interest         1,790         —         —         1,790           Total operating expenses         118,810         258         —         119,068           Operating income         44,626         2         (260)         14,368           Other income (expense)           Contributions         41         156         —         197           Investment income, net         425         (75)         —         352           Equity in income of joint ventures         302         —         — <td>Other revenue</td> <td>989</td> <td>260</td> <td>(260)</td> <td>989</td>	Other revenue	989	260	(260)	989
Net revenues, gains, and other support   133,436   260   (260)   133,436		75	_	_	75
Salarres and wages         44,693         150         —         44,843           Employee benefits         15,931         17         —         15,948           Professional fees         15,626         33         —         15,659           Supplies and other         35,229         56         —         35,285           Depreciation and amortization         5,541         2         —         5,543           Interest         1,790         —         —         1,790           Total operating expenses         118,810         258         —         119,068           Operating income         14,626         2         (260)         14,368           Other income (expense)           Contributions         41         156         —         197           Investment income, net         425         (75)         —         350           Equity in income of joint ventures         302         —         —         302           Gain on sale of assets/other         7         —         —         7           Change in fair value of interest rate         swap agreements         (3,817)         —         —         (3,817)           Other income (expense), net         (158) </td <td><u>-</u></td> <td></td> <td>260</td> <td>(260)</td> <td></td>	<u>-</u>		260	(260)	
Salarres and wages         44,693         150         —         44,843           Employee benefits         15,931         17         —         15,948           Professional fees         15,626         33         —         15,659           Supplies and other         35,229         56         —         35,285           Depreciation and amortization         5,541         2         —         5,543           Interest         1,790         —         —         1,790           Total operating expenses         118,810         258         —         119,068           Operating income         14,626         2         (260)         14,368           Other income (expense)           Contributions         41         156         —         197           Investment income, net         425         (75)         —         350           Equity in income of joint ventures         302         —         —         302           Gain on sale of assets/other         7         —         —         7           Change in fair value of interest rate         swap agreements         (3,817)         —         —         (3,817)           Other income (expense), net         (158) </td <td>Expenses</td> <td></td> <td></td> <td></td> <td></td>	Expenses				
Employee benefits	<u>-</u>	44,693	150	_	44,843
Professional fees         15,626         33         -         15,659           Supplies and other         35,229         56         -         35,285           Depreciation and amortization         5,541         2         -         5,543           Interest         1,790         -         -         1,790           Total operating expenses         118,810         258         -         119,068           Operating income         14,626         2         (260)         14,368           Other income (expense)           Contributions         41         156         -         197           Investment income, net         425         (75)         -         350           Equity in income of joint ventures         302         -         -         302           Gain on sale of assets/other         7         -         -         7         -         -         7           Change in fair value of interest rate         swap agreements         (3,817)         -         -         -         (3,817)           Other income (expense), net         (158)         -         260         102           Excess of revenues over expenses         11,426         83         - <td< td=""><td><u>e</u></td><td></td><td></td><td>_</td><td></td></td<>	<u>e</u>			_	
Supplies and other       35,229       56       –       35,285         Depreciation and amortization       5,541       2       –       5,543         Interest       1,790       –       –       1,790         Total operating expenses       118,810       258       –       119,068         Operating income       14,626       2       (260)       14,368         Other income (expense)         Contributions       41       156       –       197         Investment income, net       425       (75)       –       350         Equity in income of joint ventures       302       –       –       302         Gain on sale of assets/other       7       –       –       7       –       7       –       –       7       7         Change in fair value of interest rate swap agreements       (3,817)       –       –       (3,817)       Other income (expense), net       (158)       –       260       102         Total other income       (3,200)       81       260       (2,859)       Excess of revenues over expenses       11,426       83       –       11,509         Other changes in unrestricted net assets:       Net assets released from restrictio	2 -		33	_	
Depreciation and amortization   5,541   2	Supplies and other			_	
Total operating expenses         118,810         258         —         119,068           Operating income         14,626         2         (260)         14,368           Other income (expense)           Contributions         41         156         —         197           Investment income, net         425         (75)         —         350           Equity in income of joint ventures         302         —         —         302           Gain on sale of assets/other         7         —         —         7         —         —         7         —         —         7         —         —         7         —         —         7         —         —         7         —         —         7         —         —         —         7         —         —         —         7         —         —         —         7         —         —         —         7         —         —         —         —         7         —         —         —         —         —         —         102         —         —         —         —         —         —         —         —         —         —         —         —         —	= =	5,541	2	_	5,543
Operating income         14,626         2         (260)         14,368           Other income (expense)         Contributions         41         156         -         197           Investment income, net         425         (75)         -         350           Equity in income of joint ventures         302         -         -         -         302           Gain on sale of assets/other         7         -         -         -         7         -         -         -         7         -         -         -         7         -         -         -         -         7         -         -         -         -         -         7         -<	Interest	1,790	_	_	1,790
Other income (expense)           Contributions         41         156         –         197           Investment income, net         425         (75)         –         350           Equity in income of joint ventures         302         –         –         302           Gain on sale of assets/other         7         –         –         7           Change in fair value of interest rate         swap agreements         (3,817)         –         –         (3,817)           Other income (expense), net         (158)         –         260         102           Total other income         (3,200)         81         260         (2,859)           Excess of revenues over expenses         11,426         83         –         11,509           Other changes in unrestricted net assets:         Net assets released from restrictions used for purchase of property and equipment         206         24         –         230           Transfers with affiliates         (6,700)         –         –         (6,700)	Total operating expenses	118,810	258	_	119,068
Contributions       41       156       –       197         Investment income, net       425       (75)       –       350         Equity in income of joint ventures       302       –       –       302         Gain on sale of assets/other       7       –       –       7         Change in fair value of interest rate swap agreements       (3,817)       –       –       –       (3,817)         Other income (expense), net       (158)       –       260       102         Total other income       (3,200)       81       260       (2,859)         Excess of revenues over expenses       11,426       83       –       11,509         Other changes in unrestricted net assets:       Net assets released from restrictions used for purchase of property and equipment       206       24       –       230         Transfers with affiliates       (6,700)       –       –       –       (6,700)	Operating income	14,626	2	(260)	14,368
Investment income, net   425   (75)   - 350	Other income (expense)				
Equity in income of joint ventures  Gain on sale of assets/other  Change in fair value of interest rate swap agreements  Other income (expense), net  Total other income  Excess of revenues over expenses  Other changes in unrestricted net assets:  Net assets released from restrictions used for purchase of property and equipment  Transfers with affiliates  302  7  (3,817)  (3,817)  Other income (expense), net  (158)  - 260  (2,859)  81  260  (2,859)  83  - 11,509  Other changes in unrestricted net assets:  Net assets released from restrictions used for purchase of property and equipment  206  24  - 230  Transfers with affiliates	Contributions	41	156	_	197
Gain on sale of assets/other 7 - 7 Change in fair value of interest rate swap agreements (3,817) (3,817) Other income (expense), net (158) - 260 102 Total other income (3,200) 81 260 (2,859) Excess of revenues over expenses 11,426 83 - 11,509  Other changes in unrestricted net assets: Net assets released from restrictions used for purchase of property and equipment 206 24 - 230 Transfers with affiliates (6,700) (6,700)	Investment income, net	425	(75)	–	350
Change in fair value of interest rate swap agreements (3,817) (3,817) Other income (expense), net (158) - 260 102  Total other income (3,200) 81 260 (2,859) Excess of revenues over expenses 11,426 83 - 11,509  Other changes in unrestricted net assets: Net assets released from restrictions used for purchase of property and equipment 206 24 - 230  Transfers with affiliates (6,700) (6,700)		302	_	_	302
swap agreements       (3,817)       -       -       (3,817)         Other income (expense), net       (158)       -       260       102         Total other income       (3,200)       81       260       (2,859)         Excess of revenues over expenses       11,426       83       -       11,509         Other changes in unrestricted net assets:       Net assets released from restrictions used for purchase of property and equipment       206       24       -       230         Transfers with affiliates       (6,700)       -       -       (6,700)		7	_	_	7
Other income (expense), net  Total other income  (3,200)  Excess of revenues over expenses  11,426  Other changes in unrestricted net assets:  Net assets released from restrictions used for purchase of property and equipment  Transfers with affiliates  (6,700)  -  260  102  (2,859)  81  260  (2,859)  83  -  11,509   Charges in unrestricted net assets:  0,000  0,00	Change in fair value of interest rate				
Total other income (3,200) 81 260 (2,859) Excess of revenues over expenses 11,426 83 - 11,509  Other changes in unrestricted net assets:  Net assets released from restrictions used for purchase of property and equipment 206 24 - 230  Transfers with affiliates (6,700) - (6,700)				_	
Excess of revenues over expenses 11,426 83 - 11,509  Other changes in unrestricted net assets:  Net assets released from restrictions used for purchase of property and equipment 206 24 - 230  Transfers with affiliates (6,700) - (6,700)					
Other changes in unrestricted net assets:  Net assets released from restrictions used for purchase of property and equipment  206 24  Transfers with affiliates (6,700) - (6,700)				260	
Net assets released from restrictions used for purchase of property and equipment 206 24 - 230 Transfers with affiliates (6,700) (6,700)	Excess of revenues over expenses	11,426	83	_	11,509
and equipment       206       24       -       230         Transfers with affiliates       (6,700)       -       -       (6,700)	Net assets released from restrictions				
Transfers with affiliates $(6,700)$ – $(6,700)$		206	24	_	230
				_	(6,700)
	Increase in unrestricted net assets	\$ 4,932		\$ -	\$ 5,039

### Gettysburg Hospital

# Consolidating Statement of Operations and Changes in Net Assets (continued) (In Thousands)

Year Ended June 30, 2012

	Gettysburg Hospital	Gettysburg Hospital Foundation	Consolidating Eliminations	Consolidated Totals
Unrestricted net assets				
Excess of revenues over expenses	\$ 11,426	\$ 83	\$ -	\$ 11,509
Net assets released from restriction for				_
purchase of property and equipment	206	24	_	230
Transfers	(6,700)	) –	_	(6,700)
Increase in unrestricted net assets	4,932	107	_	5,039
Temporarily restricted net assets				
Net realized and unrealized gains and				
losses on investments	_	6	_	6
Change in net assets of Foundation	31	_	(31)	_
Contributions	111	171	_	282
Transfers	_	_	_	_
Net assets released from restrictions	(111)	) (194)	_	(305)
Increase (decrease) in temporarily				
restricted net assets	31	(17)	(31)	(17)
Permanently restricted net assets				
Net realized and unrealized gains and				
losses on investments	_	(91)	_	(91)
Investment income, net	_	186	_	186
Contributions	_	32	_	32
Net assets released from restrictions		(186)	_	(186)
Decrease in permanently restricted				
net assets		(59)		(59)
Change in net assets	4,963	31	(31)	4,963
Net assets				
Beginning of year	110,545	13,676	(13,676)	110,545
End of year	\$ 115,508	\$ 13,707	\$ (13,707)	\$ 115,508

81

#### Assurance | Tax | Transactions | Advisory

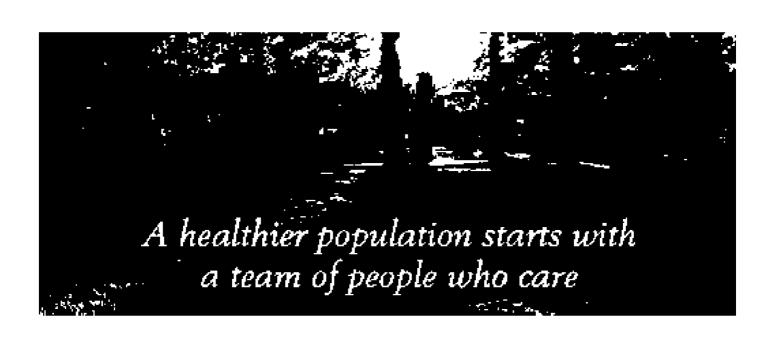
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# 2012 Community Benefit Report





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### How We Help



# **Every member of our community deserves** the care they need

t WellSpan, it is our core belief that accessible health care is one of the keys to a healthy community. Yet, in York and Adams counties, there are nearly 40,000 individuals who live without adequate health insurance.

This community health problem cannot be ignored and requires careful planning and forethought. Fortunately, WellSpan has done both

We take measures to care for those who have no insurance and are unable to pay We offer discounted care to individuals whose income falls within 300 percent of federal poverty guidelines Additionally, all uninsured patients, regardless of whether they qualify for charity care, receive discounts similar to those offered by private insurance companies. We offer free care to patients who participate in our charity care program.

Together with our community partners, we support programs to take basic primary care and other services into urban and rural communities, improve access to oral health care and help people establish a "medical home" with a primary care physician

## How We Help

### Connecting dentists with those in need



or struggling families who lack insurance,
dental care typically ranks pretty low on the
list of priorities. In rural areas where dentists
are scarce, finding affordable dental care may seem
nearly impossible

It's a problem all too familiar to Kathy Gaskin, the executive director of Healthy Adams County

"In Adams County, we definitely have a shortage of dentists especially dentists who accept Medicaid patients," Gaskin explained "We were having a huge issue with dental care access for people with Medicaid or no insurance"

To address the problem, WellSpan partnered with Family First Health, a nonprofit, federally funded community health center. In June 2012, with the funding by a WellSpan grant, Family First Health opened a state-of-the-art dental facility in Gettysburg.

Family First Health accepts all forms of insurance, including Medicaid, and offers discounts to uninsured patients based on their family size and income

"We provide comprehensive dentistry," said Jenny Englerth, executive director of Family First Health "We do everything from cleanings and hygiene services to fillings and crowns root canals extractions bridges dentures and even emergency care"

The dental center treated 500 people in its first 90 days A third of those patients were young children

"We've set up our services around seeing children at an early an age as possible," Englerth explained "That's in conjunction with the change in guidelines from the American Academy of Pediatrics about when to start accessing dental care for your child"

She said that some nine and 10 year-olds are coming into the center for the first dental visit of their lives.

The center's primary dentist, Joseph Mountain, DMD, said that many of his young patients are contending with more than just economic barriers. They may have an unstable family life, no transportation, or parents who don't speak English.

"These patients are our most vulnerable," he said

Mountain spoke of a young mother who brought her two-year-old daughter, seeking to learn proper dental care for the child. The woman had missing teeth, and those that remained were discolored and pocked with cavities. She said it was too late for her, but she hoped her daughter could avoid the same pain and social stigma she had endured.

"Until this point, I don't think she realized she could also be seen at our facility," Mountain said "I told her it is never too late, and she should set up a newpatient exam with us She left here ecstatic"

WellSpan Health has worked to provide greater access to dental care for underserved and uninsured people in Adams County for several years. The dental services now available through the Family First Health Dental Center represent the efforts of long-standing community organizations and committed individuals.

## How We Help

In 2012, WellSpan Health provided over \$100 million in care for the uninsured and underinsured



#### The net cost of care provided in 2012:

### **Charity Care:**

\$20 2 million in free care to patients who participated in our charity care program

#### **Medicare:**

\$64 8 million in cost greater than what was paid by Medicare

#### Medicaid:

\$58 8 million in cost greater than what was paid by Medicaid

#### **Uncompensated Care:**

\$26.2 million in services to patients who received care for which they did not pay and who did not participate in the charity care program

#### **Community Education and Outreach:**

\$6 million in free community education and outreach to children and at-risk groups

# Medical, Dental and Pharmaceutical Care:

\$13.2 million to support services that provided discounted medical, dental and pharmaceutical care to people in need

## **How We Help**

## **Programs for the uninsured that WellSpan supported in 2012**



Initiatives we support	Who benefits?	Our progress in 2012
HealthConnect, a mobile health care program that provides basic primary care services and helps individuals find a medical home	Individuals who lack sufficient health insurance	1,312 visits 973 new patients 137 referrals to a primary care physician
Healthy York Network and Healthy Community Pharmacy, a collaborative effort that facilitates access to discounted health care services and prescription medication	Individuals who lack sufficient health insurance	\$33 million of care provided to more than 8,309 members 9,117 new members enrolled 52,234 prescriptions filled
Community Health Workers, who help people navigate the health care system, enroll in public assistance programs and implement health outreach programs	Individuals who lack sufficient health insurance and people of disparate populations	372 individuals were assisted with access to healthcare and enrollment in health assistance programs such as Healthy York Network
Family First Health's Hannah Penn Health Center, a partnership of WellSpan York Hospital, Family First Health and the City of York School District	Underserved adults and children, including those who lack sufficient health insurance and those with Medicaid	3,658 acute and preventive medical visits 1,620 dental visits in calendar year 2011
WellSpan York Hospital Community Health Center, which provides primary care services, women's health care, HIV care and pediatric care for medically complex conditions	Adults and children who lack sufficient health insurance	22,763 primary care visits and 18,670 obstetrics and gynecology visits

Initiatives we support	Who benefits?	Our progress in 2012
Thomas Hart Family Practice Center, which is staffed by resident and faculty physicians at WellSpan York Hospital and provides acute, chronic, preventive and obstetric care	Adults and children, many of whom lack sufficient health insurance	26,499 visits
Family First Health's Gettysburg Center, a federally qualified community health center that WellSpan supports to provide medical	Underserved adults and children of Adams County,	Actively supported the start-up of the center and its ability to attract 5,643 patients during the past year
and dental services in Adams County	including those who lack sufficient health insurance and those with Medicaid	Family First Health Center in Gettysburg began providing dental care to patients who are uninsured and those with Medicaid
The George W T Bentzel, DDS Dental Center, which is staffed by licensed dentists and residents from the WellSpan York Hospital Dental Residency Program	Adults and children, many of whom lack sufficient dental insurance	14,325 outpatient visits
Hoodner Dental Center	Individuals who lack sufficient dental insurance and who qualify for Medical Assistance or the Healthy York Network	6,191 visits

## **Healthy Communities**



# Collaboration is vital to making an impact on our community health

t Well Span, we wholeheartedly agree with the World Health Organization's assessment that health is "a state of complete physical, mental and social well-being, not merely the absence of disease or infirmity" And we recognize the dangers and issues facing a community that cannot achieve this level of health

To help our communities become healthy places to live, work and play, we

are constantly planning for the future, developing partnerships, building community assets, engaging citizens, and sponsoring initiatives. Our efforts are broad based and wide reaching, but so is the need. We believe that our progress, on all fronts, continues to make a difference.





# Matching community priorities with actions

In order to gauge the community's needs regarding health and human services, WellSpan Health, Healthy York County Coalition, Healthy Adams County, along with several partnering organizations collaborated to conduct a comprehensive community health assessment survey of people living in York and Adams counties

A community health assessment of the region is completed every three years. The results are used by both county health coalitions and area healthcare providers to plan programming and identify emerging needs and issues.

The results of the 2012 assessment produced several notable observations and findings that will serve as strategic planning objectives for area community health organizations over the next few years Findings from this year's survey include

A dams and York counties are growing in population and also getting older

- One-in-five residents in both York and Adams counties have been diagnosed with a depressive or anxiety disorder
- Adams and York counties have significant numbers of overweight or obese individuals and a majority of people who have low rates of regular exercise
- Poverty rates are rising in both counties. The rates are most pronounced in York City, where 37 percent of residents live in poverty
- Health disparities data show that poverty and age are significantly associated with differential outcomes related to access, health conditions and prevention behaviors
- Only three to four percent of people in the region are eating three servings of vegetables a day
- A rea residents are spending more time commuting to work compared to 10 years ago.

In June, Healthy Adams County and the Healthy York County Coalition shared the assessment findings with key community stakeholders. Individuals representing area social services, health care, education and government attended the events to establish dialogue and share insights on the assessment findings.

"We saw some new faces at this year's health assessment forum and that's encouraging because that translates into new ideas and energy," said Kathy Gaskin, executive director, Healthy Adams County "Everyone was engaged in the issues. There was a lot of discussion and that will lead to creating better solutions to answer community needs."

Based on the 2012 assessment, Healthy York County Coalition established six priority areas. They are obesity, tobacco use, depression, workplace wellness, prenatal care and reaching out to those who avoid obtaining health care because of costs

Healthy Adams County determined four priorities obesity, depression, dental access and health literacy

Robin Rohrbaugh, executive director of Healthy York County Coalition, believes York and Adams counties share many similar priorities and that it will help in coordinating strategic planning sessions between the two counties

"In most cases, the coalitions will be able to link the identified priorities to existing work groups," Rohrbaugh said "We aren't starting from scratch in overcoming these identified challenges"

In addition to their own efforts, the coalitions have been working closely with WellSpan's Community Benefit Council to coordinate efforts in identifying the top priorities and establishing action plans for each hospital in the WellSpan system

# 2012 Adams & York County Community Health Assessment Partners:

Adams-Hanover Counseling Services

Collaborating for Youth

Family First Health

Gettysburg College

Hanover Hospital

Healthy Adams County

Healthy York County Coalition

Memorial Hospital

United Way organizations of Adams and York counties

WellSpan Health

York City Bureau of Health

York College

York County Community Foundation

To see the full 2012 community health assessment report with results from both York and Adams counties, visit www.healthyadamscounty.org or www. healthyyork.com.



## **Healthy Communities**

### Community health initiatives WellSpan supported in 2012

Initiatives we support	Issues they address	Our progress in 2012
Healthy Adams County, a partnership of community members dedicated to continuing assessment, development and promotion of efforts toward improving physical, mental and social well-being	Health literacy, healthy lifestyles, oral health, quality health care for the chronically ill, school wellness	The sixth annual Adams County Health Summit, which included nearly 100 health and human services professionals and community residents  Partnered with PA Dept of Conservation and Natural Resources and the South Mountain Partnership to plan a regional health summit in September 2012
Healthy York County Coalition, an ongoing, independent collaborative effort dedicated to improving the health and wellness of York County	Health literacy, healthy lifestyles, oral health, quality health care for the chronically ill, school wellness	The GO Explore the World! program promoted municipal, county and state parks in York County as places for children and families to be physically active More than 10,818 passports were distributed
Reach Out and Read	Early childhood literacy	5,488 books distributed to children ages six months to five years
SAFE, teams of specially trained Emergency Department nurses at WellSpan York Hospital and WellSpan Gettysburg Hospital who treat victims of sexual assault while simultaneously gathering evidence of a crime	Domestic violence and child abuse	Provided care to more than 400 patients
Volunteerism on local non- profit boards, with schools and in youth activities	Quality of life across south central Pennsylvania	WellSpan Health employees supported local organizations through volunteerism

Initiatives we support	Issues they address	Our progress in 2012
Grants	Health and quality of life across south central	\$238,900 provided to support York and Adams Counties Community Health
	Pennsylvania	Assessment
		YorkCounts/York County Youth Development Center
		National Alliance on Mental Illness (NAMI-York County)
		YMCA of York County
		Adams Food Policy Council/The Center for Public Service, Gettysburg College
		Garden Club of York Basket of York Endowment
		York Day Nursery, Inc
		Healthy York County Coalition
Community sponsorships	Health and quality of	\$545,000 in sponsorships to area organizations
	life across south central Pennsylvania	and contributions to local government and school districts
Outreach to the Latino	Childhood obesity, early	Prenatal care resources for over 102 Latino women
population	prenatal care, Latino health	in their first trimester of pregnancy, including a Latino Health Educator
		Health education resources, referrals and guidance provided to over 300 Latino community members regarding access to care, diabetes prevention and management, and cardiovascular health

## **Lifelong Wellness**

### Sometimes healthier living starts with simple behavior changes



t Well Span, we recognize that unhealthy behaviors can wreak havoc on an individual, a family and an entire community. We also recognize that simple behavior changes and access to the right information can make all the difference in promoting lifelong wellness. That's why we create, support and contribute to numerous programs designed to lay the groundwork for healthier living.



### **Lifelong Wellness**

### "Get Fit! Have Fun!" helps kids combat childhood obesity



t wasn't unusual this past summer to see kids showing up 45 minutes early for the weekly "Get Fit! Have Fun!" program that was run by the WellSpan York Hospital Family Medicine residents every Tuesday in the Salem Square neighborhood in York

"The kids were very excited," said Gordon Zubrod, M D, associate program director, WellSpan York Hospital Family Medicine Residency "They looked forward to coming every week, and they had fun"

"Get Fit! Have Fun!" was designed to combat childhood obesity. It was funded by a \$17,000 grant from the American Academy of Family Physicians. The program started in March and ran through October.

Weekly activities featured four stations, where kids ages four to 14, spend 15 minutes at each. The stations included an obstacle course, a relay race, some type of game and a sports activity such as soccer or football.

Activities were held at the St Paul E C Church WellSpan York Hospital Family Medicine residents and community volunteers helped coordinate the events

Zubrod said the goal of "Get Fit! Have Fun!" is to reach children early and help them become active and adopt healthy habits

"Childhood obesity is an epidemic," said Zubrod "Thirty-five percent of our children at Thomas Hart Family Practice are overweight or obese "Obesity cames many consequences," he added "Obese children are less likely to graduate from high school, report more trouble making friends and are more likely to end up on disability."

At age five, an obese child has 25 percent of continuing to be obese. At age 15, however, the chance increases to 75 percent, according to Zubrod

At the beginning of the program, children had their baseline height and weight recorded and completed a health survey. The process was repeated at the conclusion of the program.

"It's encouraging to see how enthus astic the kids are," offered Zubrod "We're very satisfied with the number of kids who participated (25 to 30)"

Zubrod said Family Medicine residents used their experience from an earlier child obesity program to try to eliminate barriers of costs, transportation, parental consent and sustainability

"This was really a neighborhood project," said Zubrod "We partnered with St. Paul E.C. Church and the Salem Square Neighborhood Association A project like this not only benefits children, but it strengthened the community by building pride and increasing involvement"

WellSpan believes that encouraging behavior changes and providing access to health care information that we can make a difference in promoting lifelong wellness—both individually and collectively for the people we serve



## **Lifelong Wellness**

# Initiatives WellSpan supported in 2012 that promote lifelong wellness

Initiatives we support	Our progress in 2012
Adams County Young Women's/Young Men's Annual 7th Grade Leadership Conference	More than 1,275 attended, topics included Internet safety, respect, healthy body image, stress management, movement, healthy choices and relationships, nutrition, careers, goal setting and leadership skills
The York County Young Women's Leadership Conference	More than 1,100 seventh-grade girls attended, topics included social hierarchies and teen relationships, gender aggression, stress management, healthy body image and goal setting
Inpatient and outpatient tobacco education and cessation at WellSpan York Hospital and WellSpan Gettysburg Hospital	More than 4,310 youth, children and adults participated
Growing Healthy programs to encourage healthy eating and physical activity among young people and adults	Trained 41 early childhood providers at three sites in York and Adams counties to use curriculum that promotes healthy eating and activity for an estimated 600 preschool students and their families
	Distributed more than 250,000 educational materials to 10 primary care practices regarding pediatric healthy eating and physical activity
	Maintained a three-program weight management series for adults with 162 individuals participating in York and Adams counties
	830 preschoolers received healthy eating and physical activity educational resources through the Growing Healthy Tots program
	Maintained strong partnerships with 11 area middle schools to implement wellness policies that support healthy eating and physical activity, and to provide technical assistance to school faculty and staff

Initiatives we support	Our progress in 2012
SafeKids injury prevention programs for children and parents, and bicycle, car seat, home and pedestnan	675 preschoolers participated in a program about proper hand washing
safety ınıtıatıves	443 children participated in home safety community events
	130 preschoolers learned about pedestrian safety
	603 child passenger safety seats were correctly installed
	Participated in launching of Countdown2Drive, a new York County program that reached over 600 students age 13-15 Program promotes safe driving and being a safe passenger, and encourages communication between children and their guardians
Children's Wellness Days, sponsored by the WellSpan York Hospital Auxiliary	More than 1,300 third-grade students from public and private schools attended
Camp Mend-A-Heart, a VNA program for children who have experienced the death of a loved one	23 young people participated
Roads to Freedom, a community initiative in Adams County to create active learning around 150th anniversary of the Battle of Gettysburg	More than 800 journals distributed in program's opening month (June 2012)

### **Chronic Care**

### Life can be better if you're living with a chronic illness



or 125 million Americans, chronic illness is a never-ending problem that in many cases limits their lives, their sense of freedom and joy. Yet, with prevention, education, detection, treatment and care, many of these chronic conditions can be managed and even alleviated. Clearly, a better life is a better plan. To help achieve it, Well Span works with individuals across south central. Pennsylvania and northern Maryland on a variety of services and programs conceived and designed to improve the lives of those with chronic illness.

### Lifting the weight

Mental health medications can make a normal life possible. They lift the mind from the depths of depression, level out disruptive mood swings, and aid in rational decision-making. Well-Span's Healthy Community Pharmacy recently implemented two special programs for community members who are struggling with mental health issues.

The first program targets disorder sufferers who were recently released from York County Prison Clair Doll, the prison's deputy warden for treatment, said that establishing a way for former inmates to receive a temporary supply of their mental health medication can help prevent recidivism

"We wanted to provide 30 days of medication, in order to bridge the gap between when they are released and when they can get in to see a psychiatrist," Doll said "Our probation officers have said this is very helpful, since access to medication can be a stumbling block"

Prior to releasing a prisoner, Doll's office faxes a 30-day voucher to the Healthy Community Pharmacy When prisoners arrive to pick it up, the pharmacists offer them additional services

"We can connect them with a family doctor or a mental health doctor, and we can get them enrolled in Healthy York Network if they don't have any health insurance," said Healthy Community Pharmacy Manager Trisha Rudisill, Pharm D

The Healthy Community Pharmacy has filled more than 700 prisoner prescriptions since the program began in 2010 RudisII said that the pharmacy gives York County Prison a discount, and Doll noted that the prescriptions cost taxpayers nothing, since they are paid for with proceeds from inmate purchases at the prison's commissary

The second program began in spring 2012 and benefits patients of WellSpan Behavioral Health who are having trouble purchasing their medications or using them properly

"We reach out to drug companies and try to obtain free medication for patients who are uninsured and can't afford their brand-name mental health prescriptions, which can be very expensive," Rudisll said



Pharmacists also travel to a Behavioral Health Services clinic to consult with patients about any difficulties they may be experiencing with their medications Rudisill gave the example of a young woman she met recently who was slouching and slurring her speech

"After speaking with her and her father, and reviewing her chart, I discovered a problem with her medications due to kidney dysfunction," Rudisill explained "I made a re-dosing recommendation to her doctors, and within a week her normal day-to-day functioning had improved"

The Healthy Community Pharmacy, located at 116S GeorgeStreet in York, remains prepared to help the underserved of the community get the medications they need

Healthy Community Pharmacy is a program of Healthy York Network's community effort to address the growing needs and concerns of people who are uninsured and underinsured in Adams and York counties



### **Chronic Care**

### Chronic Care initiatives that WellSpan supported in 2012

Initiatives we support	Our progress in 2012
Aligning Forces for Quality (AF4Q), a community collaborative funded by the Robert Wood Johnson Foundation that engages leaders, consumers, physicians, nurses, employers and insurers to improve the quality of care for the chronically ill AF4Q is a	24 primary care physician practices participated in the one-year Patient Centered Medical Home collaborative and joined the Enduring Learning Forum to continue their improvement efforts, one of which is the reduction of emergency department visits
program of the Healthy York County Coalition	Trained and supported Patient Partners working side by side with quality improvement teams in 20 primary care practices, helping them to become more patient centered
	Helped foster the development of a business council on health and a Wellness Incorporated Event in September 2011
Free lifestyle consultations to adults and children at the WellSpan York Hospital Community Health Center	WellSpan Community Health Improvement staff had nearly 120 one-on-one counseling interactions with 78 adult and pediatric patients of the WellSpan York Hospital Community Health Staff Center During sessions, patients were educated on healthy eating and physical activity behaviors, and developed action plans, which link goals with cultural background, socioeconomic status, motives and values of the patient
	A Latino health educator reached 60 Spanish-speaking community members and provided one-on-one counseling
For Heart's Sake, an outreach initiative for uninsured and underinsured African-Americans residing in York City	58 African-Americans participated in a 10-week Zumba program offered in York City church Participants lost a total of 217 pounds over the ten-week period
A diabetes prevention program, designed to educate sixth and eighth grade students on how to reduce their risk of developing type 2 diabetes by making healthy food choices and staying physically active	1,617 students in five schools in Adams and York counties
Camp Green Zone, a five-day event which teaches children ages 6-12 how to control their asthma	37 young people participated
Community screening programs in Adams County	Screenings such as blood pressure and blood glucose were provided to 3,624 individuals in Adams County at multiple venues

Initiatives we support	Our progress in 2012
Stress Less, a program designed to help adults overcome daily stressors by learning to relax, breathe, and adapt to stress	100 attendees across York and Adams counties in program's initial year
Healthcare Lay Leader Networks developed to provide insight and guidance on culturally appropriate community activities	Lay leader networks comprised of representatives from African-American and Latino communities developed in both York and Adams counties

## Learning & Research

### Care for the next generation of our community starts today



t Well Span, we believe in the power of new ideas new approaches new discoveries and new people That's why we sponsor programs that train the next generation of physicians, nurses and other clinical professionals These programs allow us to stay abreast of new techniques to prevent, detect, diagnose and treat medical problems, and ensure an adequate supply of essential clinicians for the future

### Learning & Research

# WellSpan's York Cancer Center is helping to lead the fight against Breast Cancer

of teaching at Dallastown's Loganville-Springfield Elementary when she was diagnosed with stage 1 breast cancer. Her treatment plan required two surgeries followed by 33 radiation treatments. Prior to beginning radiation, the team at WellSpan's York Cancer Center informed her of her eligibility for a clinical breast trial to determine if radiation therapy is more effective with or without. Herceptin in preventing subsequent occurrences of breast cancer. Allison was selected to be part of the control group for the study.

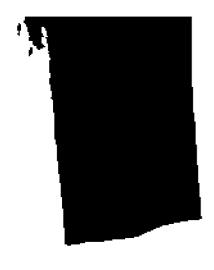
"I think it is great," says Allison "I am thrilled to be part of something that has the potential to advance breast cancer treatment"

As part of the clinical trial, Allison receives check ups and mammograms every six months for five years

"I feel safer because of the regular check ups," remarks Allison "Once you finish radiation, it's like—now what? But being part of this study has allowed me to help advance treatment and get very regular monitoring. I feel safer"

Allison was so grateful for the care that she received at the York Cancer Center that she and a friend started volunteering at WellSpan

"I am so fortunate to be where I am today and be able to give back. I split my time between volunteering in pediatrics and at the cancer center. I just love it. I am blessed."





## **Learning & Research**

### Learning & Research initiatives that WellSpan supported in 2012

Initiatives we support	Our progress in 2012
Clinical Thals	More than 700 patients participated in the following trial categories breast cancer, prostate cancer, skin cancer, esophageal cancer, colon cancer, lung cancer, cancer of the head and neck, depression in cancer patients receiving radiotherapy, coronary artery disease, coronary artery stents, cardiac arrest, chronic heart disease, seizures in adults and pediatrics, cervical dystonia, facial paralysis, pneumonia, orthopedic treatment and prevention, lung function and pain management
Medical Education	More than 675 residents, visiting medical students and visiting residents cared for patients who don't have a primary care physician. These professionals provide outreach and education for the community, and they often stay in our community long after their training is complete.
	WellSpan York Hospital actively participated in training for nurses and allied health professionals, including clinical pastoral care, pharmacy residencies and internships, clinical laboratory science, nurse anesthetists, respiratory care, radiography, nuclear medicine technology and continuing education for emergency medical service personnel

### **Generous Supporters**

rom board members ■ to hospital greeters to hospice aides, community members have for more than a century served WellSpan Likewise thousands of individuals and businesses have advanced WellSpan Health's mission with financial contributions to its two local foundations Our community's continued generosity supports our charitable mission of service and enables Well Span to continue to prepare and plan for our region's future well-being



#### **Gettysburg Hospital Foundation**

In fiscal year 2012, Gettysburg Hospital Foundation participated in securing donations grants and bequests totaling \$713,565 \$289,894 of these gifts came from individuals in surrounding communities \$302,131 came from corporate grants \$25,374 came from bequests and an additional \$96,166 was generated by special events. The generous contributions of our donors were directed toward an array of health services and programs including the WellSpan Gettysburg Hospital Emergency Preparedness program, Cancer Patient Help Fund, Children's Health Fund and WellSpan's HealthConnect mobile healthcare van

#### York Health Foundation

The York Health Foundation is a community-based, non-profit organization dedicated to improving the health of the local community by generating charitable contributions for the York-based entities

of WellSpan Health The philanthropy of our community makes possible an extraordinary level of support to those who are most in need of WellSpan medical services and ensures that WellSpan York Hospital, as well as the many specialty and critical care services offered by WellSpan, remain strong

community resources, able to provide the highest level of health care

In fiscal year 2012, the foundation raised \$4,225,279

- \$2,040,886 for WellSpan York Hospital
- \$383,789 for WellSpan VNA Home Care
- \$1,167,897 for WellSpan Health
- \$632,707 for a wide variety of medical care, community health and education and outreach activities
- Significant support for community health programs, medical research, training and scholarships, patient assistance, special projects and unrestricted support

In fiscal year 2012, the funds raised by the York Health Foundation

- Funded patient assistance through the Cancer Patient Help Fund, Joe Jerardi Fund, and Dialysis Patient Help Fund, providing critical support for rent, food, transportation, and utilities for financially qualified patients over and above any charity care provided to them
- Sustained critical community health programs through the KidsFirst Campaign, whose volunteers raised over \$160,000 to support the health needs of children in our community
- Created a Parent Overnight Room at WellSpan York Hospital's Neo-Natal Intensive Care Unit allowing parents whose newborn is in our Level III NICU to stay overnight to be close to their child
- Provided financial support for nursing scholarships and continuing education for clinical staff at WellSpan York Hospital and across WellSpan
- Promoted community health and wellness, provided outreach and education, and helped give free screenings through WellSpan's Community Health Improvement efforts
- Funded the operation of WellSpan York Hospital Community Health Clinic, the Hoodner and Bentzel Dental Clinics, Healthy York Network, Healthy Community Pharmacy and the HealthConnect mobile healthcare van

# York Hospital Auxiliary and the Gettysburg Hospital Auxiliary

WellSpan Health gratefully acknowledges the generosity and commitment of active auxiliaries

at WellSpan Gettysburg Hospital and WellSpan York Hospital They continue to support their organizations' missions through innovative programs, preventive health education, community partnerships and fundraising

In fiscal year 2012, Gettysburg Hospital Auxiliary completed a \$99,000 pledge made towards the Care Path Campaign in support of patient-centered facility improvements within WellSpan Gettysburg Hospital

In fiscal year 2012, the York Hospital Auxiliary raised over \$66,000 at the Book Nook Bonanza to assist Camp Green Zone and equipment needs at the WellSpan Surgery and Rehabilitation Hospital It also sponsored the 31st annual Children's Wellness Days with more than 1,300 York County third graders in attendance. The Auxiliary awarded over \$89,000 to WellSpan Health for programs and equipment in York County, including education classes for the WellSpan York Hospital Community Health Center, work benches for the Parkinson's program and sleep sacks for Newborn Medicine These funds also supported Camp Green Zone, the Kids First Campaign, and two scholarships to teen volunteers pursuing careers in the medical field Because of the York Hospital Auxiliary's innovative programs it was a finalist for the Pennsylvania Association of Hospital Auxiliaries Most Creative Event Award

## Volunteerism

In fiscal year 2012, approximately 1,652 individuals volunteered a total of 139,000 hours of service at WellSpan facilities across York and Adams counties. The value of these volunteer hours totals over \$3,028,000

# 2012 WellSpan Stats and Achievements

### Who We Are

t WellSpan Health, we are proud to be part of the communities of Central Pennsylvania. That's why we are committed to understanding local health care needs and working with physicians, community leaders and area residents to establish services and programs where people live, work and play

By offering a vast array of inpatient, outpatient, home health and physician services and by partnering with other organizations and community physicians, we make it possible for people to find and access the health services that they need, without having to travel far from home

By working as one coordinated health care organization, we are transforming care through sophisticated clinical information technology and creating innovative new models as a means to create a high quality, exceptional patient experience

# Our charitable, non-profit mission:

Working as one to improve health through exceptional care for all, lifelong wellness and healthy communities

# Our health system at a glance:

- A valuable community resource that provides more than \$18 million each year in uncompensated medical and outreach services
- More than 9,000 employees, volunteers and physicians
- Highly skilled primary care and specialty

- physicians and providers including more than 500 members of the WellSpan Medical Group
- 35 outpatient health care locations, which offer diagnostic imaging, laboratory, rehabilitation, primary care, retail pharmacy, walk-in health care and other essential services
- A regional home care organization, WellSpan VNA Home Care
- Three respected hospitals WellSpan York Hospital, WellSpan Gettysburg Hospital and the WellSpan Surgery & Rehabilitation Hospital
- Regional referral services in heart and vascular care, oncology, women and children services, orthopedics and spine care, neurosciences and behavioral health
- Partnerships with respected organizations, including Hanover Hospital and Hospice & Community Care (formerly Hospice of Lancaster County), as well as hundreds of private-practice community physicians

## **Achievements**

In fiscal 2012, WellSpan continued its efforts to create a health system that supports the changing needs of individuals and families in south central Pennsylvania and northern Maryland

These efforts have been recognized with the following designations

WellSpan was named a Top 100 Integrated
 Healthcare Network by SDI, a health care data
 and consulting firm in Plymouth Meeting, Pa., for
 the sixth consecutive year and the eighth time in
 the past nine years

- WellSpan was named a Top 25 Most Connected Healthcare Facility by Health Imaging and IT magazine for the sixth consecutive year
- All primary care practices of the WellSpan Medical Group achieved certification by the NCQA as Level I Patient-Centered Medical Homes which are health care settings that facilitate partnerships between patients, their families and their personal physicians
- WellSpan along with Cerner Corporation, a
  healthcare technology company, and Hospira, a
  pharmaceutical and medical delivery company,
  received the Collaboration Award as part of the
  2011 Way Paver Awards In collaboration, the three
  organizations launched the infusion management
  system at WellSpan York Hospital's Medical
  Surgical Intensive Care Unit It was the first of its
  kind in the world
- WellSpan York Hospital's Level 1 Trauma Center was reaccredited for three years
- WellSpan Gettysburg Hospital was recognized as a Top Performer for key quality measures by The Joint Commission
- WellSpan Gettysburg Hospital earned two VHA Achieving Patient Care Excellence (APEX) awards for the prevention of catheter associated blood and urinary tract infections

WellSpan enhanced its ability to serve the growing and changing communities of south central Pennsylvania and northern Maryland by

 Recruiting 65 new physicians and 40 nurse practitioners/physician assistants These professionals provide care in areas such as family medicine, internal medicine, obstetrics

- and gynecology, emergency medicine, surgery, neurology, endocrinology, orthopedic surgery and radiology
- Opened the WellSpan Surgery and Rehabilitation Hospital The 73-bed facility is located on the Apple Hill Health Campus It features 48 rehabilitation beds and 25 beds and four operating rooms dedicated to orthopedic and spine care
- Opened a new 19,000-square-foot addition to the WellSpan Gettysburg Hospital Emergency Department
- Improved access to coordinated urgent care of minor illnesses and injuries with the opening of three WellSpan CareExpress locations in York County
- Expanded outpatient physical therapy and rehabilitation services in southern York County with a new location in Shrewsbury
- Opened the WellSpan Midwifery practice in Adams County to support alternative care needs and preferences of expectant mothers

Well Span worked to create an exceptional patient experience by providing care that is safe, timely, equitable, efficient, effective and patient-centered. For example

- WellSpan York Hospital performed its first
   Transcatheter A ortic Valve Replacement (TAVR)
   cardiac procedure, becoming one of three hospitals
   in the state to offer this alternative to open heart
   surgery
- WellSpan York Hospital and WellSpan Gettysburg Hospital developed a urinary catheter removal protocol in an effort to reduce infection rates

- WellSpan developed a standardized approach for providing care for patients with Clostridium difficile (C Difficile)
- WellSpan York Hospital and WellSpan Gettysburg Hospital implemented Smart infusion pump and PCA technology as a means to significantly reduce the opportunity for an infusion-related error
- WellSpan improved and sustained overall hand hygiene compliance among caregivers from 42% to 95%
- WellSpan introduced a new radiation-saving software called iDose that significantly reduces radiation doses without compromising high-quality CT images

WellSpan remained steadfast in its focus on building a healthy community and providing care to all, including the most vulnerable citizens, by

- Continuing to sponsor innovative outreach efforts and providing \$20.2 million in free care and an additional \$26.2 million in services which were not reimbursed
- Providing a safety net of care for uninsured and underinsured individuals through such services as Healthy York Network, Health Connect, WellSpan York Hospital Community Health Center, and WellSpan Medical Group
- Sponsoring both the Adams County Health Summit and the Healthy York County Coalition Health Summit, with both events focused on sharing the findings of the 2012 Community Health Assessment

 Developing a wide range of educational opportunities for today's healthcare professionals while working to prepare the next generation of physicians, nurses and healthcare workers

WellSpan worked to create a more coordinated, efficient and viable health care system by

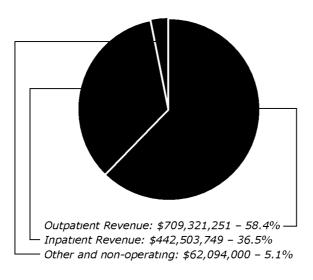
- Continuing to develop an electronic health record as a means to coordinate care among physicians and enhance the patient's ability to access their personal health care information
- Successfully introduced a mobile phone application for patients to access relevant information about WellSpan Health
- Introduced the My WellSpan patient portal to provide access to personal health information Users can obtain lab results, ask questions of providers, request appointments, refill prescriptions and obtain other patient-centered information

# **Statistics**

### **SOURCES OF FUNDS**

\$1,213,919,000

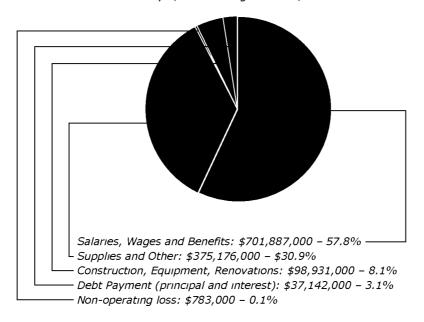
July 1, 2011 through June 30, 2012



### **USE OF FUNDS**

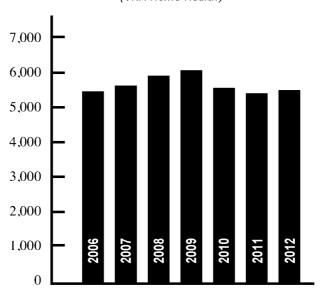
\$1,213,919,000

July 1, 2011 through June 30, 2012



### **TOTAL HOME HEALTH PATIENTS**

(VNA Home Health)

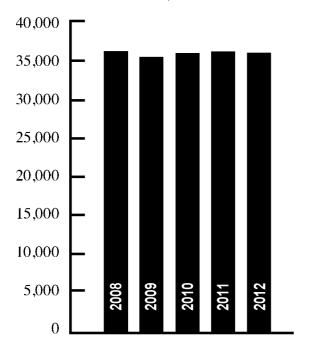


YEAR	
2006	
2007	
2008	
2009	
2010	
2011	
2012	

### TOTAL HOSPITAL ADMISSIONS

(Gettysburg Hospital, York Hospital and WellSpan Surgery & Rehabilitation Hospital)

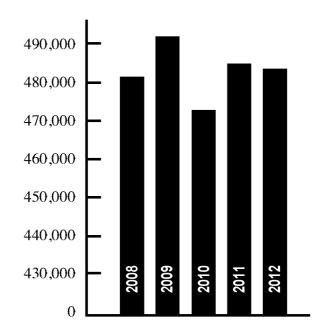
> 2008: 35,973 2009: 35,559 2010: 35,849 2011: 35,968 2012: 35,870



#### **TOTAL PRIMARY CARE VISITS**

(WellSpan Medical Group)

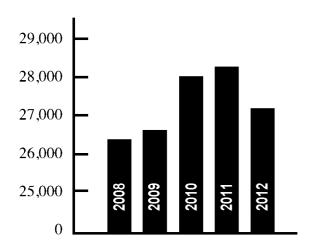
2008. 481,151 2009. 492,765 2010. 472,637 2011. 485,374 2012. 483,443



### **TOTAL SURGERY CASES**

(Gettysburg Hospital, York Hospital, Apple Hill Surgical Center and WellSpan Surgery & Rehabilitation Hospital)

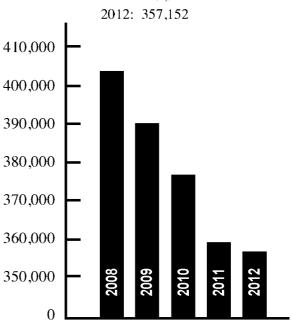
> 2008: 26,328 2009: 26,797 2010: 28,055 2011: 28,244 2012: 27,173

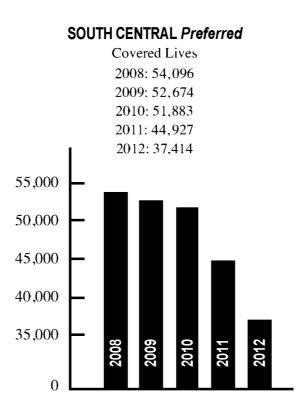


#### TOTAL PRESCRIPTIONS

(WellSpan Pharmacy, 6 locations)

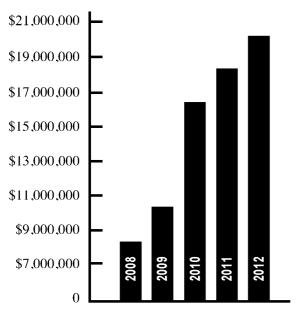
2008: 403,680 2009: 390,063 2010: 378,329 2011: 359,918 2012: 357,152





#### FREE CARE\*: CHARITY CARE

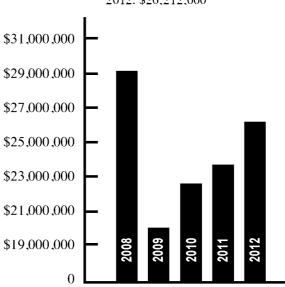
2008. \$8,325,000 2009. \$10,717,000 2010. \$16,867,000 2011. \$18,427,000 2012. \$20,210,000



<sup>1</sup> Charity care is the total cost to provide medical services to those patients who have demonstrated their inability to pay. This is the cost of providing charity care, not the charge associated with that care.

#### FREE CARE\*: BAD DEBT

2008. \$29,021,000 2009. \$19,917,000 2010. \$22,851,000 2011. \$23,387,000 2012. \$26,212,000



<sup>4</sup> Bad debt is the total cost of services provided to patients who have not paid their bills and who have demonstrated their inability to pay. This is the cost of providing charity care, not the charge associated with that care

# WellSpan Health Leadership

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Wanda Major
William J Scott, III
Megan Shreve
N Daniel Waltersdorff
Emest Waters

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Mark A Resciniti, MD Lottie Seaman Tonya White Bobbie Wolf

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# York Health Foundation Board

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Ronald L Hershner

Robert Iosue

Barbara Linder

Cathy Norns

Richard Sloan, MD

Jacquelyn Summers

Kathy Turkewitz

Laura Wand

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President

Well Span Health

#### Kevin H. Mosser, MD

Executive Vice President & Chief Operating Officer Well Span Health

#### R. Hal Baker, MD

Vice President & Chief Information Officer Well Span Health

#### Robert J. Batory

Sr Vice President and Chief Human Resources Officer Well Span Health

#### Charles H. Chodroff, MD

Sr Vice President and Chief Clinical Officer Well Span Health President SOUTH CENTRAL Preferred

#### Michael L. Hamaker

Vice President, Home Care Well Span Health President

Well Span VNA Home Care

#### Richard A. Harley

Vice President, Treasury Management Services Well Span Health

#### Douglas R. Heishman

Vice President, Financial Management & Planning
Well Span Health

#### Jane Hyde

Sr Vice President WellSpan Health President

WellSpan Gettysburg Hospital

#### Craig A. Long

Vice President, Facilities Planning & Development WellSpan Health

#### Thomas R. McGann, MD

Sr Vice President, Practice Management WellSpan Health President WellSpan Medical Group

#### Glen D. Moffett, Esq.

Vice President & General Counsel WellSpan Health

#### Michael R. "Mick" Murphy

Chief Technology Officer WellSpan Health

#### Keith D. Noll

Sr Vice President WellSpan Health President WellSpan York Hospital

#### Michael F. O'Connor

Sr Vice President, Finance & Chief Financial Officer Well Span Health

#### Maria L. Royce

Sr Vice President, Planning and Community Development WellSpan Health

#### Richard L. Seim

Sr Vice President
WellSpan Health
President, WellSpan Specialty Services

#### **Deb Bradley**

Vice President, Ambulatory Services, WellSpan Health

#### Astrid Davis, RN

Vice President, Patient Care Services WellSpan York Hospital

#### Joseph H. Edgar

Vice President, Operations Well Span Gettysburg Hospital

#### Valerie S. Hardy-Sprenkle, RN

Vice President, Acute Care Nursing Practice Well Span Health

#### Peter M. Hartmann, MD

Vice President, Medical Affairs Well Span York Hospital

#### Charles Marley, DO

Vice President, Medical Affairs
WellSpan Gettysburg Hospital & WellSpan
Surgery &
Rehabilitation Hospital

#### Kris O'Shea, RN

Vice President, Patient Care Services Well Span Gettysburg Hospital Clinical Transformation Officer Well Span Health

#### Raymond Rosen

Vice President, Operations Well Span York Hospital

#### Barbara Yarrish

Chief Operating Officer
Well Span Surgery & Rehabilitation Hospital







