Form **990** — Department of the Treasury, Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 — **2011** — Open to Public Inspection

A For the 2011 calendar year, or tax year beginning JUL 1, 2011 and ending JUN 30, 2012

B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending

C Name of organization: MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

Doing Business As

Number and street (or P.O. box if mail is not delivered to street address): ONE NORMAL AVENUE, COLLEGE HALL ROOM — Room/suite

City or town, state or country, and ZIP + 4: MONTCLAIR, NJ 07043

D Employer identification number: 22-6017209

E Telephone number: (973)655-4344

G Gross receipts $ 9,675,527.

F Name and address of principal officer: GREGORY COLLINS, SAME AS C ABOVE

H(a) Is this a group return for affiliates? ☐ Yes ☒ No

H(b) Are all affiliates included? ☐ Yes ☐ No — If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW.MONTCLAIR.EDU/GIVING

K Form of organization: ☐ Corporation ☐ Trust ☐ Association ☒ Other ▶ FOUND — **L** Year of formation: 1960 — **M** State of legal domicile: NJ

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities: THE PURPOSE IS TO ENCOURAGE AND SUPPORT THE DEVELOPMENT OF MONCLAIR STATE UNIVERSITY IN WAYS FOR

2 Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	22
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	14
5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	0
6	Total number of volunteers (estimate if necessary)	6	22
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b	Net unrelated business taxable income from Form 990-T, line 34	7b	0.

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	5,633,638.	5,390,928.
	9	Program service revenue (Part VIII, line 2g)	5,000.	0.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	1,697,740.	994,883.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	60,135.	155,547.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	7,396,513.	6,541,358.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	4,293,079.	3,611,530.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	67,000.	162,068.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 0.		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	1,188,118.	724,064.
	18	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)	5,548,197.	4,497,662.
	19	Revenue less expenses Subtract line 18 from line 12	1,848,316.	2,043,696.

			Beginning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	59,930,583.	61,622,433.
	21	Total liabilities (Part X, line 26)	2,789,974.	2,495,554.
	22	Net assets or fund balances Subtract line 21 from line 20	57,140,609.	59,126,879.

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Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here ▶ Signature of officer — Date 11/7/12

▶ GREGORY COLLINS, TREASURER — Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed	PTIN
LINDA MURPHY		09/26/12		P00071656

Firm's name ▶ FLACKMAN, GOODMAN & POTTER, P.A., CPA'S — Firm's EIN ▶ 22-1974849

Firm's address ▶ 106 PROSPECT STREET, RIDGEWOOD, NJ 07450 — Phone no. (201)445-0500

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

916 21

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III [X]

1 Briefly describe the organization's mission:

THE PURPOSE IS TO ENCOURAGE AND SUPPORT THE DEVELOPMENT OF MONCLAIR STATE UNIVERSITY IN WAYS FOR WHICH STATE FUNDS MAY NOT OTHERWISE BE MADE AVAILABLE.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [ ] Yes [X] No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [ ] Yes [X] No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code ________) (Expenses $ 1,390,904. including grants of $ ________) (Revenue $ 0.)

EXPENDITURES MADE IN ACCORDANCE WITH DONOR RESTRICTED ENDOWMENT FUNDS USED FOR SCHOLARSHIPS, GRANTS, PROGRAMS, AND OTHER SERVICES FOR THE UNIVERSITY.

4b (Code ________) (Expenses $ 1,637,582. including grants of $ ________) (Revenue $ 0.)

TO PROVIDE SCHOLARSHIPS, FELLOWSHIPS AND OTHER ASSISTANCE TO STUDENTS OF MONTCLAIR STATE UNIVERSITY; TO PROVIDE GRANTS FOR AWARDS AND SUBVENTIONS TO THE UNIVERSITY'S FACULTY AND STAFF OR OTHER PERSONS FOR OUTSTANDING ACHIEVEMENTS OR SERVICES TO MONTCLAIR STATE UNIVERSITY.

4c (Code ________) (Expenses $ 583,044. including grants of $ ________) (Revenue $ 0.)

PROGRAM FUNDS SUPPORT THE LIBRARY, ACADEMIC DEPARTMENTS, AND FOR THE ADMINISTRATION OF MONTCLAIR STATE UNIVERSITY. DISBURSEMENTS ARE ALSO MADE FOR THE FUNCTIONING OPERATION OF THE CURRICULAR AND EXTRA-CURRICULAR ACTIVITIES OF THE UNIVERSITY AND ITS RELATED AND ASSOCIATED AGENCIES.

4d Other program services (Describe in Schedule O)

(Expenses $ 323,211. including grants of $ ________) (Revenue $ ________)

4e Total program service expenses ▶ 3,934,741.

Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	X	
2	Is the organization required to complete *Schedule B, Schedule of Contributors*?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		X
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? *If "Yes," complete Schedule D, Part II*	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		X
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? *If "Yes," complete Schedule D, Part VI*	11a		X
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII*	11b		X
c	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII*	11c	X	
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX*	11d		X
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X*	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X*	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII*	12a	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional*	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Parts II and IV*	15		X
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Parts III and IV*	16		X
17	Did the organization report a total of more than $15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I*	17		X
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18	X	
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		X
20a	Did the organization operate one or more hospital facilities? *If "Yes," complete Schedule H*	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21		X
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25*	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? *If "Yes," complete Schedule L, Part III*	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		X
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		X
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		X
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	35b		X
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	73			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	0			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file* (see instructions)					
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?			3a		X
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*			3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			4a		X
b	If "Yes," enter the name of the foreign country. ▶					
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		X
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?			6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			7g		X
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			7h		X
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8		
9	**Sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	**Section 501(c)(7) organizations.** Enter:					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note. See the instructions for additional information the organization must report on Schedule O					
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b				
c	Enter the amount of reserves on hand	13c				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		X
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*			14b		

Part VI Governance, Management, and Disclosure *For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.*

Check if Schedule O contains a response to any question in this Part VI [X]

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year. If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.	1a 22			
b	Enter the number of voting members included in line 1a, above, who are independent	1b 14			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		5		X
6	Did the organization have members or stockholders?		6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?		8a	X	
b	Each committee with authority to act on behalf of the governing body?		8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? *If "Yes," provide the names and addresses in Schedule O*		9		X

Section B. Policies *(This Section B requests information about policies not required by the Internal Revenue Code.)*

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? *If "Yes," describe in Schedule O how this was done*	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a		X
b	Other officers or key employees of the organization. If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)	15b		X
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶NJ

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply
[ ] Own website [ ] Another's website [X] Upon request

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ▶
THE ORGANIZATION - (973)655-4344
ONE NORMAL AVENUE, COLLEGE HALL ROOM 300, MONTCLAIR, NJ 07043

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

[X] Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position: Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) NADER TAVAKOLI TRUSTEE	0.50	X						0.	0.	0.
(2) DAVID ALTER TRUSTEE	0.50	X						0.	0.	0.
(3) JOHN T. SHANNON, JR. TRUSTEE	0.50	X						0.	0.	0.
(4) SUSAN A. COLE TRUSTEE	0.50	X						0.	0.	0.
(5) SAUNDRA COLLINS TRUSTEE	0.50	X						0.	0.	0.
(6) MICHAEL H. FOREMAN TRUSTEE	0.50	X						0.	0.	0.
(7) WILLIAM GELMAN TRUSTEE	0.50	X						0.	0.	0.
(8) ANGELO GENOVA TRUSTEE	0.50	X						0.	0.	0.
(9) JEFFREY L. JOHNSON TRUSTEE	0.50	X						0.	0.	0.
(10) AUDREY V. LEEF TRUSTEE	0.50	X						0.	0.	0.
(11) ROBERT J. LIEBERMAN TRUSTEE	0.50	X						0.	0.	0.
(12) MARCELLA LOCASTRO TRUSTEE	0.50	X						0.	0.	0.
(13) ROSE CALI TRUSTEE	0.50	X						0.	0.	0.
(14) PAUL STAHLIN TRUSTEE	0.50	X						0.	0.	0.
(15) JOHN E. SULLIVAN TRUSTEE	0.50	X						0.	0.	0.
(16) JUDITH A. SCHUMACHER TILTON TRUSTEE	0.50	X						0.	0.	0.
(17) ANTHONY CARLINO TRUSTEE	0.50	X						0.	0.	0.

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** *(continued)*

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position: Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(18) MICHAEL CAPONE TRUSTEE	0.50	X						0.	0.	0.
(19) ANA GOMEZ SECRETARY	20.00			X				0.	0.	0.
(20) JOHN F. SCHMIDT CHAIRMAN / PRESIDENT	3.00			X				0.	0.	0.
(21) GREGORY COLLINS TREASURER	0.50			X				0.	0.	0.
(22) KEITH ANSBACHER VICE CHAIR	0.50			X				0.	0.	0.
1b Sub-total ▶								0.	0.	0.
c Total from continuation sheets to Part VII, Section A ▶								0.	0.	0.
d Total (add lines 1b and 1c) ▶								0.	0.	0.

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 of reportable compensation from the organization ▶ 0

		Yes	No
3 Did the organization list any **former** officer, director, or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 of compensation from the organization ▶ 0

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a				
	b Membership dues	1b				
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e				
	f All other contributions, gifts, grants, and similar amounts not included above	1f 5,390,928.				
	g Noncash contributions included in lines 1a-1f $ 357,699.					
	h Total. Add lines 1a-1f ▶		5,390,928.			
Program Service Revenue		Business Code				
	2 a					
	b					
	c					
	d					
	e					
	f All other program service revenue					
	g Total. Add lines 2a-2f ▶					
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶		1,136,970.			1136970.
	4 Income from investment of tax-exempt bond proceeds ▶					
	5 Royalties ▶					
		(i) Real / (ii) Personal				
	6 a Gross rents					
	b Less rental expenses					
	c Rental income or (loss)					
	d Net rental income or (loss) ▶					
		(i) Securities / (ii) Other				
	7 a Gross amount from sales of assets other than inventory	1150627. / 1806346.				
	b Less cost or other basis and sales expenses	1099060. / 2000000.				
	c Gain or (loss)	51,567. / -193654.				
	d Net gain or (loss) ▶		-142,087.			-142,087.
	8 a Gross income from fundraising events (not including $ ____ of contributions reported on line 1c). See Part IV, line 18	a 190,656.				
	b Less. direct expenses	b 35,109.				
	c Net income or (loss) from fundraising events ▶		155,547.			155,547.
	9 a Gross income from gaming activities See Part IV, line 19	a				
	b Less. direct expenses	b				
	c Net income or (loss) from gaming activities ▶					
	10 a Gross sales of inventory, less returns and allowances	a				
	b Less cost of goods sold	b				
	c Net income or (loss) from sales of inventory ▶					
	Miscellaneous Revenue	Business Code				
	11 a					
	b					
	c					
	d All other revenue					
	e Total. Add lines 11a-11d ▶					
	12 Total revenue. See instructions. ▶		6,541,358.	0.	0.	1150430.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21				
2 Grants and other assistance to individuals in the United States See Part IV, line 22	3,611,530.	3,611,530.		
3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	162,068.		162,068.	
8 Pension plan accruals and contributions (include section 401(k) and section 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes				
11 Fees for services (non-employees)				
a Management				
b Legal	3,620.		3,620.	
c Accounting	85,000.		85,000.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other				
12 Advertising and promotion				
13 Office expenses	1,834.		1,834.	
14 Information technology				
15 Royalties				
16 Occupancy				
17 Travel	1,676.		1,676.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance				
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a OTHER PROGRAM SUPPORT T	314,122.	314,122.		
b INVESTMENT FEES	132,078.		132,078.	
c BAD DEBT EXPENSE	87,118.		87,118.	
d DONOR CULTIVATION	24,779.		24,779.	
e All other expenses	73,837.	9,089.	64,748.	
25 **Total functional expenses.** Add lines 1 through 24e	4,497,662.	3,934,741.	562,921.	0.
26 **Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

			(A) Beginning of year		(B) End of year
Assets	1	Cash - non-interest-bearing	665,722.	1	426,155.
	2	Savings and temporary cash investments	9,687,850.	2	11,758,213.
	3	Pledges and grants receivable, net	2,924,616.	3	3,629,106.
	4	Accounts receivable, net	4,967.	4	90,313.
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or other basis Complete Part VI of Schedule D 10a			
	b	Less accumulated depreciation 10b		10c	
	11	Investments - publicly traded securities		11	
	12	Investments - other securities See Part IV, line 11		12	
	13	Investments - program-related See Part IV, line 11	46,389,961.	13	45,149,059.
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11	257,467.	15	569,587.
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	59,930,583.	16	61,622,433.
Liabilities	17	Accounts payable and accrued expenses	2,789,974.	17	2,495,554.
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		25	
	26	**Total liabilities.** Add lines 17 through 25	2,789,974.	26	2,495,554.
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ [X] and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	-1,232,106.	27	-1,182,592.
	28	Temporarily restricted net assets	24,012,358.	28	25,332,251.
	29	Permanently restricted net assets	34,360,357.	29	34,977,220.
		Organizations that do not follow SFAS 117, check here ▶ [ ] and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	57,140,609.	33	59,126,879.
	34	Total liabilities and net assets/fund balances	59,930,583.	34	61,622,433.

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI [X]

1	Total revenue (must equal Part VIII, column (A), line 12)	1	6,541,358.
2	Total expenses (must equal Part IX, column (A), line 25)	2	4,497,662.
3	Revenue less expenses Subtract line 2 from line 1	3	2,043,696.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	57,140,609.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-57,426.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	59,126,879.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII [X]

			Yes	No
1	Accounting method used to prepare the Form 990: [ ] Cash [X] Accrual [ ] Other ______ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		X
b	Were the organization's financial statements audited by an independent accountant?	2b	X	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both [X] Separate basis [ ] Consolidated basis [ ] Both consolidated and separate basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b		

Form 990 (2011)

SCHEDULE A (Form 990 or 990-EZ) Department of the Treasury Internal Revenue Service	**Public Charity Status and Public Support** Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.	OMB No 1545-0047 **2011** Open to Public Inspection

Name of the organization	Employer identification number
MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.	22-6017209

Part I **Reason for Public Charity Status** (All organizations must complete this part) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 [ ] A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 [ ] A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)

3 [ ] A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 [ ] A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5 [X] An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 [ ] A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 [ ] An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)

8 [ ] A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II)

9 [ ] An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 [ ] An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 [ ] An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.

a [ ] Type I b [ ] Type II c [ ] Type III - Functionally integrated d [ ] Type III - Other

e [ ] By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).

f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box [ ]

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	11g(i)		
(ii) A family member of a person described in (i) above?	11g(ii)		
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document? Yes	No	(v) Did you notify the organization in col. (i) of your support? Yes	No	(vi) Is the organization in col. (i) organized in the U.S.? Yes	No	(vii) Amount of support
Total									

LHA **For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.**

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	3909766.	8255870.	4859691.	5633638.	5390928.	28049893.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	3909766.	8255870.	4859691.	5633638.	5390928.	28049893.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public support.** Subtract line 5 from line 4						28049893.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	3909766.	8255870.	4859691.	5633638.	5390928.	28049893.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	7920860.	20696894.	4995340.	11602333.	4093943.	49309370.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 **Total support.** Add lines 7 through 10						77359263.

12 Gross receipts from related activities, etc (see instructions) | 12 | 490,670.

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

14 Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) | 14 | 36.26 %

15 Public support percentage from 2010 Schedule A, Part II, line 14 | 15 | 51.80 %

16a **33 1/3% support test - 2011.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☒

b **33 1/3% support test - 2010.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

17a **10% -facts-and-circumstances test - 2011.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization ▶ ☐

b **10% -facts-and-circumstances test - 2010.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ ☐

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public support** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 **Total support** (Add lines 9, 10c, 11, and 12)						

14 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ▶ ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2011 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2011** (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from **2010** Schedule A, Part III, line 17	18	%

19a **33 1/3% support tests - 2011.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

b **33 1/3% support tests - 2010.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶ ☐

20 **Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶ ☐

10. MAJOR CONTRIBUTORS

For the year ended June 30, 2012, three gifts from three contributors comprised approximately 75% of total contributions. The original promises from the contributors totaled $2,584,412. As of June 30, 2012, $827,809 has been received from the contributors with pledge receivable balances remaining in the amount of $1,756,603.

For the year ended June 30, 2011, a gift from one contributor comprised approximately 18% of total contributions.

11. NONCASH CONTRIBUTIONS

For the year ended June 30, 2012, the Foundation received lab equipment with a fair market value of $7,500. This equipment was given to the Foundation for the benefit of Montclair State University's Chemistry Department. The Foundation also received various art works with an appraised value of $332,760 during the year. These art works were given to the Foundation for the benefit of Montclair State University's Art Gallery Exhibit and Sprague Library.

As of June 30, 2012, these noncash contributions were recorded as donated property and equipment in the statement of financial position pending Board approval for transfer to the University.

For the year ended June 30, 2011, the Foundation received a gift of land with an appraised value of $200,000. This land was given to the Foundation for the benefit of Montclair State University without restrictions on the use of the property. As of June 30, 2011, the Foundation transferred ownership of the land to the University.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047
2011
Open to Public Inspection

Name of the organization MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

Employer identification number 22-6017209

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education)
☐ Preservation of an historically important land area
☐ Protection of natural habitat
☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Tax Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ ____________

4 Number of states where property subject to conservation easement is located ▶ ____________

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ ____________

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ____________

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ____________

(ii) Assets included in Form 990, Part X ▶ $ ____________

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ____________

b Assets included in Form 990, Part X ▶ $ ____________

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV **Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table

			Amount
c	Beginning balance	1c	
d	Additions during the year	1d	
e	Distributions during the year	1e	
f	Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V **Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

		(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a	Beginning of year balance	51,524,809.	51,075,838.	29,500,858.	35,521,223.	
b	Contributions	1,675,297.	1,635,219.	22,149,459.	948,247.	
c	Net investment earnings, gains, and losses	1,450,261.	1,688,741.	1,545,895.	-5,971,667.	
d	Grants or scholarships	697,655.	1,931,092.	1,312,534.	910,882.	
e	Other expenditures for facilities and programs	693,250.	871,109.	754,840.		
f	Administrative expenses	51,846.	72,788.	53,000.	86,063.	
g	End of year balance	53,207,616.	51,524,809.	51,075,838.	29,500,858.	

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment ▶ 28.00 %

b Permanent endowment ▶ 72.00 %

c Temporarily restricted endowment ▶ %

The percentages in lines 2a, 2b, and 2c should equal 100%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

			Yes	No
(i)	unrelated organizations	3a(i)		X
(ii)	related organizations	3a(ii)		X
b	If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI **Land, Buildings, and Equipment.** See Form 990, Part X, line 10

	Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a	Land				
b	Buildings				
c	Leasehold improvements				
d	Equipment				
e	Other				

Total. Add lines 1a through 1e. *(Column (d) must equal Form 990, Part X, column (B), line 10(c).)* ▶ 0.

Part VII Investments - Other Securities. See Form 990, Part X, line 12

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
(I)		
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.) ▶		

Part VIII Investments - Program Related. See Form 990, Part X, line 13

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) VANGUARD TOTAL BOND		
(2) MARKET INDEX	5,182,073.	END-OF-YEAR MARKET VALUE
(3) VANGUARD SHORT-TERM		
(4) FEDERAL FUND	8,075,461.	END-OF-YEAR MARKET VALUE
(5) ISHARES IBOXX $ INVEST		
(6) GRADE CORP BOND	1,515,618.	END-OF-YEAR MARKET VALUE
(7) DREYFUS/BOSTON CO. SMALL		
(8) CAP VALUE	1,584,830.	END-OF-YEAR MARKET VALUE
(9) ARTIO INTERNATIONAL		
(10) EQUITY	1,223,268.	END-OF-YEAR MARKET VALUE
Total (Col (b) must equal Form 990, Part X, col (B) line 13.) ▶	45,149,059.	

Part IX Other Assets. See Form 990, Part X, line 15

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 15.)* ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. *(Column (b) must equal Form 990, Part X, col (B) line 25.)* ▶	

2. FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740)

SEE PART XIV FOR CONTINUATIONS

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	6,541,358.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	4,497,662.
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	2,043,696.
4	Net unrealized gains (losses) on investments	4	-57,426.
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 through 8	9	-57,426.
10	Excess or (deficit) for the year per audited financial statements Combine lines 3 and 9	10	1,986,270.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	6,740,051.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	-57,426.		
b	Donated services and use of facilities	2b	221,010.		
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines **2a** through **2d**			2e	163,584.
3	Subtract line **2e** from line **1**			3	6,576,467.
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b	-35,109.		
c	Add lines **4a** and **4b**			4c	-35,109.
5	Total revenue Add lines **3** and **4c**. *(This must equal Form 990, Part I, line 12)*			5	6,541,358.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	4,753,781.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
a	Donated services and use of facilities	2a	221,010.		
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV)	2d	35,109.		
e	Add lines **2a** through **2d**			2e	256,119.
3	Subtract line **2e** from line **1**			3	4,497,662.
4	Amounts included on Form 990, Part IX, line 25, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	0.
5	Total expenses Add lines **3** and **4c**. *(This must equal Form 990, Part I, line 18)*			5	4,497,662.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

PART V, LINE 4: ENDOWMENT FUNDS ARE USED FOR SCHOLARSHIPS AND OTHER GRANTS IN COMPLIANCE WITH THE DONOR PROVISIONS.

PART X, LINE 2: THE FOUNDATION FOLLOWS THE PROVISIONS FOR ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES WHICH IS PART OF THE INCOME TAXES TOPIC OF THE FASB ASC. THIS TOPIC PROVIDES GUIDANCE ON THE RECOGNITION, MEASUREMENT, CLASSIFICATION AND DISCLOSURES RELATED TO UNCERTAIN TAX POSITIONS, ALONG WITH ANY INTEREST AND PENALTIES. THE FOUNDATION

Part XIV Supplemental Information *(continued)*

CONTINUALLY EVALUATES THE POSSIBLE EXISTANCE OF UNCERTAIN TAX POSITIONS. NO MATERIAL UNCERTAIN TAX POSITIONS WERE NOTED FOR THE YEARS ENDED JUNE 30, 2012 AND 2011.

PART XII, LINE 4B - OTHER ADJUSTMENTS:

FUNDRAISING EXPENSES -35,109.

PART XIII, LINE 2D - OTHER ADJUSTMENTS:

FUNDRAISING EXPENSES 35,109.

Part XIV Supplemental Information *(continued)*

Part VIII Investments - Program Related. See Form 990, Part X, line 13

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
DODGE & COX INT'L STOCK FUND	2,791,109.	FMV
DELAWARE POOLED TR. LG. CAP. GRWTH EQUITY	7,413,102.	FMV
AMERICAN BEACON LARGE CAP VALUE FUND	6,345,291.	FMV
PIMCO ALL ASSET	6,142,249.	FMV
PRESIDENTIAL LIFE	3,273.	FMV
PRISMA SPECTRUM FUND, LTD.	2,079,483.	FMV
JP MORGAN CORE BOND FUND	1,492,361.	FMV
VANGUARD EXPLORER FUND ADMIRAL	1,300,941.	FMV

SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than $15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open To Public Inspection

Name of the organization: MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

Employer identification number: 22-6017209

Part I **Fundraising Activities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 17 Form 990-EZ filers are not required to complete this part

1 Indicate whether the organization raised funds through any of the following activities Check all that apply

- a ☐ Mail solicitations
- b ☐ Internet and email solicitations
- c ☐ Phone solicitations
- d ☐ In-person solicitations
- e ☐ Solicitation of non-government grants
- f ☐ Solicitation of government grants
- g ☐ Special fundraising events

2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☐ No

b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $5,000 by the organization

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions? Yes	No	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
Total ▶						

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

LHA **Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.**

Schedule G (Form 990 or 990-EZ) 2011

132081 01-23-12

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than $15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than $5,000

		(a) Event #1 MSU ANNUAL DINNER (event type)	(b) Event #2 PHONATHON (event type)	(c) Other events NONE (total number)	(d) Total events (add col (a) through col (c))
Revenue	1 Gross receipts	0.	190,656.		190,656.
	2 Less: Charitable contributions	0.			
	3 Gross income (line 1 minus line 2)		190,656.		190,656.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses	35,109.	0.		35,109.
	10 Direct expense summary Add lines 4 through 9 in column (d) ▶				(35,109.)
	11 Net income summary Combine line 3, column (d), and line 10 ▶				155,547.

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than $15,000 on Form 990-EZ, line 6a

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes ____ % ☐ No	☐ Yes ____ % ☐ No	☐ Yes ____ % ☐ No	
	7 Direct expense summary Add lines 2 through 5 in column (d) ▶				( )
	8 Net gaming income summary Combine line 1, column d, and line 7 ▶				

9 Enter the state(s) in which the organization operates gaming activities ____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain ____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain ____

11 Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No

13 Indicate the percentage of gaming activity operated in:

a The organization's facility	13a	%
b An outside facility	13b	%

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶

Address ▶

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ $ ________ and the amount of gaming revenue retained by the third party ▶ $ ________ .

c If "Yes," enter name and address of the third party

Name ▶

Address ▶

16 Gaming manager information

Name ▶

Gaming manager compensation ▶ $

Description of services provided ▶

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ $

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable Also complete this part to provide any additional information (see instructions).

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

Employer identification number 22-6017209

Part I **General Information on Grants and Assistance**

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? [X] Yes [ ] No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II **Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than $5,000 Check this box if no one recipient received more than $5,000. Part II can be duplicated if additional space is needed ▶ [ ]

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶

3 Enter total number of other organizations listed in the line 1 table ▶

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
FELLOWSHIPS PAID FOR THE BENEFIT OF AN INDIVIDUAL TO AID IN THE PURSUIT OF STUDY OR RESEARCH.	5	52,976.	0.		
SCHOLARSHIPS PAID FOR THE BENEFIT OF A STUDENT AT MONTCLAIR STATE UNIVERSITY TO AID IN THE PURSUIT OF STUDIES.	1108	1,474,553.	0.		
HONORARIUM PAYMENTS GIVEN TO A PROFESSIONAL PERSON FOR SERVICES AS A GESTURE OF GOOD WILL AND APPRECIATION.	21	32,472.	0.		

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information

SCHEDULE I, PART I, LINE 2: THE FOUNDATION MAINTAINS APPROPRIATE RECORDS DETAILING THE GRANT OR ASSISTANCE DISBURSEMENT BY INDIVIDUAL FUNDS IN ACCORDANCE WITH BOARD POLICY.

SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
▶ **Attach to Form 990.**

OMB No 1545-0047
2011
Open to Public Inspection

Name of the organization MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

Employer identification number 22-6017209

Part I Types of Property

		(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1	Art - Works of art	X	5	332,760.	APPRAISED VALUE
2	Art - Historical treasures				
3	Art - Fractional interests				
4	Books and publications				
5	Clothing and household goods				
6	Cars and other vehicles				
7	Boats and planes				
8	Intellectual property				
9	Securities - Publicly traded	X	259	17,439.	FAIR VALUE
10	Securities - Closely held stock				
11	Securities - Partnership, LLC, or trust interests				
12	Securities - Miscellaneous				
13	Qualified conservation contribution - Historic structures				
14	Qualified conservation contribution - Other				
15	Real estate - Residential				
16	Real estate - Commercial				
17	Real estate - Other				
18	Collectibles				
19	Food inventory				
20	Drugs and medical supplies				
21	Taxidermy				
22	Historical artifacts				
23	Scientific specimens				
24	Archeological artifacts				
25	Other ▶ (LAB EQUIPMENT)	X	1	7,500.	APPRAISED VALUE
26	Other ▶ ( )				
27	Other ▶ ( )				
28	Other ▶ ( )				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement | 29 | 3

			Yes	No
30a	During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?	30a		X
b	If "Yes," describe the arrangement in Part II			
31	Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	31		X
32a	Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?	32a		X
b	If "Yes," describe in Part II			
33	If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II			

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047
2011
Open to Public Inspection

Name of the organization: MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

Employer identification number: 22-6017209

FORM 990, PART I, ITEM K, OTHER ORGANIZATION TYPE:

FOUNDATION

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

WHICH STATE FUNDS MAY NOT OTHERWISE BE MADE AVAILABLE.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

CAPITAL FUND EXPENDITURES SUPPORT THE ESTABLISHMENT, MAINTENANCE, IMPROVEMENT AND OPERATIONS OF ITS CAMPUS AND BUILDINGS.

EXPENSES $ 9,089. INCLUDING GRANTS OF $ 0. REVENUE $ 0.

OTHER SUPPORT TO MONTCLAIR STATE UNIVERSITY.

EXPENSES $ 314,122. INCLUDING GRANTS OF $ 0. REVENUE $ 0.

FORM 990, PART VI, SECTION B, LINE 11: THE TREASURER REVIEWS FORM 990 FOR ACCURACY AND COMPLETENESS AND DISTRIBUTES IT TO THE BOARD MEMBERS FOR FINAL REVIEW AND APPROVAL. ONCE AGREED, THE FORMS ARE SIGNED BY APPROPRIATE OFFICERS AND SENT TO THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C: TRUSTEES AND EMPLOYEES ARE REQUIRED TO DISCLOSE ANY CONFLICTS OF INTEREST AT BOARD MEETINGS.

FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

Name of the organization MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

Employer identification number 22-6017209

FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:

NET UNREALIZED LOSSES ON INVESTMENTS: -57,426.

FORM 990, PART XI, LINE 2C: THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

FINANCIAL STATEMENTS

JUNE 30, 2012 AND 2011

AND

INDEPENDENT AUDITOR'S REPORT

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

FINANCIAL STATEMENTS

JUNE 30, 2012 AND 2011

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FLACKMAN
GOODMAN &
POTTER, P.A.
CERTIFIED PUBLIC ACCOUNTANTS
106 Prospect Street
Ridgewood, NJ
07450-4433
Tel. (201) 445-0500
Fax (201) 445-8939

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
Montclair State University Foundation, Inc.
Montclair, New Jersey

We have audited the accompanying statements of financial position of Montclair State University Foundation, Inc. as of June 30, 2012 and 2011, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Montclair State University Foundation, Inc. as of June 30, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Flackman, Goodman & Potter, P.A.

August 28, 2012

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

STATEMENTS OF FINANCIAL POSITION
June 30, 2012 and 2011

	2012	2011
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	$ 12,184,368	$ 10,353,573
Unconditional promises to give, net	1,091,903	344,116
Other current receivable	90,313	4,967
TOTAL CURRENT ASSETS	13,366,584	10,702,656
OTHER ASSETS		
Unconditional promises to give, net - long-term	2,537,203	2,580,501
Investments, at market value	45,149,058	46,389,962
Beneficial interests in split-interest agreements	163,135	196,993
Cash surrender value of life insurance	66,183	60,474
Donated property and equipment	340,260	-
TOTAL OTHER ASSETS	48,255,839	49,227,930
TOTAL ASSETS	$ 61,622,423	$ 59,930,586
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable	$ 2,495,544	$ 2,789,977
NET ASSETS		
Unrestricted	(1,182,592)	(1,232,106)
Temporarily restricted	25,332,251	24,012,358
Permanently restricted	34,977,220	34,360,357
TOTAL NET ASSETS	59,126,879	57,140,609
TOTAL LIABILITIES AND NET ASSETS	$ 61,622,423	$ 59,930,586

The accompanying notes are an integral part of the financial statements.

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

STATEMENT OF ACTIVITIES
For the Year Ended June 30, 2012

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS AND OTHER SUPPORT				
Contributions, net	$ 473,637	$ 2,970,060	$ 18,185	$ 3,461,882
Other support	19,368	1,098,353	568,138	1,685,859
Annual fund	161,216	118,048	7,050	286,314
Phonathon	175,118	14,783	755	190,656
In-kind contributions	221,010			221,010
Change in value of split-interest agreements and cash surrender value of life insurance		(43,128)		(43,128)
Net investment return	(512,811)	1,450,269		937,458
Net assets released from restrictions:				
Satisfaction of scholarship restrictions	1,294,136	(1,294,136)		-
Satisfaction of program restrictions	2,361,598	(2,361,598)		-
TOTAL REVENUES, GAINS AND OTHER SUPPORT	4,193,272	1,952,651	594,128	6,740,051
EXPENSES				
Program Services				
Program funds	618,157			618,157
Grant funds	1,008,432			1,008,432
Scholarship funds	629,150			629,150
Capital funds	9,090			9,090
Quasi-endowment funds	352,662			352,662
Endowment funds, spendable	1,038,243			1,038,243
Direct support of MSU	108,108			108,108
Alumni magazine	50,000			50,000
MSU projects	156,014			156,014
Management and General				
Investment fees	132,078			132,078
Salaries	162,068			162,068
Salaries, in-kind contribution	177,946			177,946
Rent, in-kind contribution	43,064			43,064
Accounting services	59,000			59,000
Bad debt expense	87,118			87,118
Office expenses	29,193			29,193
Auditing fees	26,000			26,000
Planned giving	21,535			21,535
Donor cultivation	24,779			24,779
Bonding and insurance fees	8,074			8,074
Bank fees and service charges	6,759			6,759
Legal fees	3,620			3,620
Miscellaneous	2,691			2,691
TOTAL EXPENSES	4,753,781	-	-	4,753,781
CHANGE IN NET ASSETS	(560,509)	1,952,651	594,128	1,986,270
RECLASSIFICATIONS	610,023	(632,758)	22,735	-
NET ASSETS - beginning	(1,232,106)	24,012,358	34,360,357	57,140,609
NET ASSETS - ending	$ (1,182,592)	$ 25,332,251	$ 34,977,220	$ 59,126,879

The accompanying notes are an integral part of the financial statements.

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

STATEMENT OF ACTIVITIES
For the Year Ended June 30, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS AND OTHER SUPPORT				
Contributions, net	$ 10,099	$ 2,599,340	$ 115,074	$ 2,724,513
Other support	95,239	407,192	225	502,656
Annual fund	163,794	54,210	3,000	221,004
Phonathon	196,165	7,850	905	204,920
In-kind contributions	144,956			144,956
Change in value of split-interest agreements and cash surrender value of life insurance		6,368		6,368
Net investment return	4,602,113	1,688,741		6,290,854
Net assets released from restrictions:				
Satisfaction of scholarship restrictions	2,459,232	(2,459,232)		-
Satisfaction of program restrictions	2,033,592	(2,033,592)		-
TOTAL REVENUES, GAINS AND OTHER SUPPORT	9,705,190	270,877	119,204	10,095,271
EXPENSES				
Program Services				
Program funds	581,459			581,459
Grant funds	806,286			806,286
Scholarship funds	543,142			543,142
Capital funds	109,737			109,737
Quasi-endowment funds	543,044			543,044
Endowment funds, spendable	1,909,156			1,909,156
Direct support of MSU	125,000			125,000
Alumni magazine	25,000			25,000
Phonathon expenses	101,000			101,000
Transfers of real property to MSU	630,000			630,000
Management and General				
Investment fees	139,539			139,539
Salaries	67,000			67,000
Salaries, in-kind contribution	106,724			106,724
Rent, in-kind contribution	38,232			38,232
Accounting services	51,100			51,100
Office expenses	10,355			10,355
Auditing fees	27,350			27,350
Planned giving	17,237			17,237
Donor cultivation	16,363			16,363
Bonding and insurance fees	8,536			8,536
Bank fees and service charges	10,197			10,197
Legal fees	8,358			8,358
Miscellaneous	9,347			9,347
TOTAL EXPENSES	5,884,162	-	-	5,884,162
CHANGE IN NET ASSETS	3,821,028	270,877	119,204	4,211,109
RECLASSIFICATIONS	234,032	(306,820)	72,788	-
EXCESS OF ASSETS ACQUIRED OVER LIABILITIES ASSUMED	829,316	835,198	565,810	2,230,324
NET ASSETS - beginning	(6,116,482)	23,213,103	33,602,555	50,699,176
NET ASSETS - ending	$ (1,232,106)	$ 24,012,358	$ 34,360,357	$ 57,140,609

The accompanying notes are an integral part of the financial statements.

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

STATEMENTS OF CASH FLOWS
For the Years Ended June 30, 2012 and 2011

	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase in net assets	$ 1,986,270	$ 4,211,109
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Noncash items:		
Permanently restricted contributions held as endowments	(530,272)	(634,995)
Net effect of real estate received from acquisition	-	80,000
Discount on promises to give	(61,740)	(97,215)
Allowance for doubtful accounts	(12,000)	(23,000)
Net realized loss (gain) on investments	142,086	(559,867)
Net unrealized loss (gain) on investments	57,426	(4,593,117)
Beneficial interests in split-interest agreements	33,858	(196,993)
Cash surrender value of life insurance	(5,709)	(60,474)
Donated property and equipment	(340,260)	-
Donated stock	(17,439)	(16,912)
(Increase) decrease in operating assets:		
Unconditional promises to give	(630,749)	753,861
Other current receivable	(85,346)	(4,967)
(Decrease) increase in operating liabilities.		
Accounts payable	(294,433)	657,712
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	241,692	(484,858)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of long-term investments	(1,898,142)	(13,329,759)
Proceeds from maturity / sale of long-term investments	2,956,973	10,459,493
Not-for-profit business acquisition	-	2,150,324
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	1,058,831	(719,942)
CASH FLOWS FROM FINANCING ACTIVITIES		
Permanently restricted contributions held as endowments	530,272	634,995
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,830,795	(569,805)
BEGINNING CASH AND CASH EQUIVALENTS	10,353,573	10,923,378
ENDING CASH AND CASH EQUIVALENTS	$ 12,184,368	$ 10,353,573
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Noncash investing and financing activities:		
Gifts of real estate and land	$ -	$ 630,000
Gifts of property and equipment	$ 340,260	$ -
Gifts of stock	$ 17,439	$ 16,912
NOT-FOR-PROFIT BUSINESS ACQUISITION		
Fair value of assets received	$ -	$ 2,230,324
Net effect of real estate received	-	(80,000)
CASH RECEIVED FROM ACQUISITION	$ -	$ 2,150,324

The accompanying notes are an integral part of the financial statements

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

1. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of the Organization

The Montclair State University Foundation, Inc. (the Foundation) is a non-stock corporation organized as a not-for-profit entity under the provisions of Title 15 of the New Jersey Statutes. The Foundation was established primarily for the purposes of encouraging and supporting the development of Montclair State University (the University) in ways for which New Jersey State funds may not otherwise be made available to the University. Such purposes include, but are not limited to: (1) extending the educational and cultural influence of the University and adding to its cultural programs and facilities; and (2) improving the opportunity for advanced study and research by the faculty and student body. The Foundation strives to raise funds from gifts, bequests and devises and uses such funds as appropriately determined by its Board of Trustees.

Basis of Accounting

The accompanying financial statements are prepared on the accrual basis of accounting, whereby revenues are recognized when earned and expenses are recorded when incurred.

Basis of Presentation

The financial statement presentation follows the recommendations of the Not-for-Profit Entities Topic of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC). Under the Not-for-Profit Entities Topic, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: (1) unrestricted net assets; (2) temporarily restricted net assets; and (3) permanently restricted net assets. In addition, the Foundation is required to present a statement of cash flows.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents.

The Foundation primarily invests its cash in two accounts: (1) a money market account which permits the overnight sweep of available cash balances from the operating account directly into the money market account; and (2) a checking account at a bank. These accounts are interest-bearing accounts from which the funds are available upon demand.

1. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial Risk

The Foundation maintains its cash balances in bank deposit accounts which, at times, may exceed federally insured limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant financial risk on cash.

The Foundation invests in a professionally managed portfolio that contains fixed income, cash equivalents and equity securities. Such investments are exposed to various risks such as interest rate, market, and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term could materially affect investment balances and the amounts reported in the financial statements.

Promises to Give

Unconditional promises to give are recognized as revenue or gains in the period acknowledged. Conditional promises to give are only recognized when the conditions on which they depend are substantially met. Unconditional promises to give are carried at fair value less an estimate made for doubtful promises based on an annual review of all outstanding promises. Management determines the allowance for doubtful promises by using the historical experience applied to an aging of promises. Promises are written off when deemed uncollectible.

Investments

The Foundation follows a board-approved investment policy. Investments in marketable securities with readily determinable fair values, as well as all of the investments in debt securities, are valued at their fair values in the statement of financial position. Donated investments are recorded at fair value at the date of donation. To adjust the carrying value of the investments, unrealized gains and losses are reported in the statement of activities as a part of investment income. Interest and dividends from investments are recorded as investment income when earned. Purchases and sales of investments are accounted for on an on-the-trade-date basis.

Endowment investments include the principal amounts of gifts and bequests that, according to donor restrictions, must be held in perpetuity, along with any accumulated investment earnings on such amounts. Further, endowment investments also include amounts internally designated by the Foundation for investment in an endowment capacity (referred to as quasi-endowments), along with accumulated investment earnings on such amounts.

The Foundation maintains investment accounts for its endowments under the pooled unitization method. Realized and unrealized gains and losses from securities in the investment accounts are allocated quarterly to the individual endowment funds based on the relationship of the market value of each endowment fund to the total market value of the investment accounts, as adjusted for additions to or deductions from those accounts.

1. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Split-Interest Agreements

The Foundation's split-interest agreements with donors consist of irrevocable charitable remainder trusts for which the Foundation is the beneficiary. Contribution revenue was recognized at the date the trust was established based on the expected present value of the Foundation's interest in the trust assets. Changes in the value of the assets and other changes in the estimates of future receipts are recognized in the statement of activities of the Foundation.

Cash Surrender Value of Life Insurance

The Foundation is the owner of certain life insurance policies on various donors who have named the Foundation as the beneficiary. These policies are valued at their cash surrender value.

Fair Value of Financial Instruments

The Fair Value Measurements and Disclosures Topic of the FASB ASC defines fair value; establishes a framework for measuring fair value; and expands disclosures about fair value measurements. The Foundation's financial instruments are cash and cash equivalents, promises to give, other current receivable, investments, split-interest agreements, the cash surrender value of life insurance, donated property and equipment and accounts payable. Cash and cash equivalents, other current receivable and investments are measured at fair value on a recurring basis using the fair value hierarchy. Promises to give, split-interest agreements and the cash surrender value of life insurance are measured at net present value on a recurring basis using the fair value hierarchy. Donated property and equipment are measured at appraised value on the date contributed to the Foundation. The recorded values of accounts payable approximate their fair values based on their short-term nature.

Revenue Recognition

Contributions received are recorded as permanently restricted, temporarily restricted, or unrestricted revenue, depending on the existence or nature of any donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. If a restriction is fulfilled in the same time period in which the contribution is received, the Foundation reports the contribution as unrestricted.

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

1. NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Revenue Recognition (continued)

Grants and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets that have been approved for expenditure are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Event revenue is recognized when the particular event occurs.

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that either (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Allocation of Expenses

The costs of providing the various programs and supporting activities of the Foundation have been summarized on a functional basis in Footnote #13 (Functional Expenses). Accordingly, costs have been allocated among the program and supporting activities on an actual basis, where available, or based upon reasonable methods. Although the methods of allocation used are considered appropriate, other methods could be used that would produce different amounts.

Fundraising Expenses

The Foundation's fundraising activities include direct mail campaigns, special events and a telethon. Fundraising expenses totaled $35,109 and $191,009 for the years ending June 30, 2012 and 2011, respectively.

Income Taxes

The Foundation is a not-for-profit organization that is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provisions for income taxes have been provided in the Foundation's financial statements.

The Foundation follows provisions for Accounting for Uncertainty in Income Taxes which is part of the Income Taxes Topic of the FASB ASC. This topic provides guidance on the recognition, measurement, classification and disclosures related to uncertain tax positions, along with any interest and penalties. The Foundation continually evaluates the possible existence of uncertain tax positions. No material uncertain tax positions were noted for the years ended June 30, 2012 and 2011.

The Foundation recognizes interest relating to income tax matters as a component of interest expense and recognizes penalties relating to income tax matters as a component of general and administrative expenses. Such interest and penalties have historically been immaterial.

1 NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Taxes (continued)

The tax returns of the Foundation for the years ending June 30, 2011, 2010 and 2009 are subject to examination, generally for three years after they were filed.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Scholarships are awarded to students based on each student's anticipated enrollment status at the time of the award. Scholarship expense is recorded at the time the award is made. If a student's enrollment status changes, the amount of that individual's scholarship will be reduced accordingly. This is reflected as a scholarship modification, which is a decrease to scholarship expense. Although management has made its best estimate based on past experience, it is possible that the scholarship expense and associated liability for June 30, 2012 and 2011 may differ from what is currently reflected in the financial statements.

Management also makes significant estimates in the areas of pledge receivable allowances and discounts, fair value of investments and obligations to beneficiaries under split-interest agreements. Management periodically evaluates estimates used in the preparation of the financial statements for continued reasonableness. Appropriate adjustments, if any, to the estimates are made prospectively based on such periodic evaluations.

Reclassifications

Certain reclassifications have been made to the prior year's financial statements to conform to the current year presentation. These reclassifications had no effect on previously reported results of activities or net assets.

2. NOT-FOR-PROFIT BUSINESS ACQUISITION

On June 30, 2011, the Foundation acquired substantially all the assets of the Montclair State University Alumni Association, Inc. (the Alumni Association). Accordingly, the net assets for the Alumni Association have been included in the accompanying financial statements in accordance with a corporate dissolution authorized by the Alumni Association's Board of Trustees and resolved by the State of New Jersey. The acquisition was made for the purpose of better advancement for the University within the area of alumni relations.

The following table summarizes the estimated fair values of the assets transferred and the liabilities assumed at the date of acquisition:

2. NOT-FOR-PROFIT BUSINESS ACQUISITION (continued)

Cash	$ 2,150,324
Real estate	430,000
Total assets received	2,580,324
Payment of pledge owed to Foundation	(350,000)
Net assets received	$ 2,230,324
Acquisition-related costs (included in the management and general expenses in the Foundation's statement of activities for the year ended June 30, 2011)	$ 4,968

The cash received in the acquisition is comprised of the following types of funds:

Unrestricted funds	$ 749,316
Temporarily restricted endowment funds	835,198
Permanently restricted endowment funds	565,810
	$ 2,150,324

No consideration was transferred in the acquisition.

3. DONATED SERVICES AND FACILITIES

The Foundation uses space in College Hall of Montclair State University. Allocation of expense has been made based on square footage of office space utilized by the Foundation multiplied by fair market value of rent. Employees of Montclair State University also provide services to the Foundation and therefore salary expense allocations, including fringe benefits, have also been made based on time devoted to Foundation business. Corresponding allocation of contributed revenue is also recorded to reflect the University's donation of space and time.

4. PROMISES TO GIVE

Unconditional promises to give, net, consist of the following at June 30:

	2012	2011
Unrestricted	$ 366,300	$ 68,665
Restricted for scholarships and endowments	1,582,924	2,038,917
Restricted for programs	1,884,007	1,094,900
	3,833,231	3,202,482
Less: unamortized discount	(54,125)	(115,865)
Less: allowance for doubtful accounts	(150,000)	(162,000)
Unconditional promises to give, net	$ 3,629,106	$ 2,924,617

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

4. PROMISES TO GIVE (continued)

Promises to give will be received, depending on the timing of the donor's pledge commitment, from within one year to ten years. Pledges to be received after June 30, 2012, have been discounted to their net present value using a risk-free rate of return of 1.11% for the anticipated collection period.

Promises to give are due to be collected in the following periods:

Less than one year	$ 1,136,371
One to five years	2,642,735
Five to ten years	54,125
	3,833,231
Less: unamortized discount	(54,125)
Less: allowance for doubtful accounts	(150,000)
Unconditional promises to give, net	$ 3,629,106

5. INVESTMENTS

Investments consist of the following at June 30:

2012	Cost	Fair Value	Cumulative Unrealized Gain (Loss)
Fixed income securities	$ 15,870,914	$ 16,265,512	$ 394,598
Equity mutual funds	21,997,465	20,658,541	(1,338,924)
All asset funds	6,179,076	6,142,249	(36,827)
Foreign mutual funds	2,000,000	2,079,483	79,483
Common and preferred stocks	3,888	3,273	(615)
Total investments	$ 46,051,343	$ 45,149,058	$ (902,285)

2011	Cost	Fair Value	Cumulative Unrealized Gain (Loss)
Fixed income securities	$ 15,765,997	$ 15,810,942	$ 44,945
Equity mutual funds	21,643,760	20,558,854	(1,084,906)
All asset funds	5,821,176	5,996,976	175,800
Foreign mutual funds	4,000,000	4,019,713	19,713
Common and preferred stocks	3,888	3,477	(411)
Total investments	$ 47,234,821	$ 46,389,962	$ (844,859)

5. INVESTMENTS (continued)

The components of investment return are as follows at June 30:

2012	Unrestricted	Temporarily Restricted	Total
Dividends and interest	$ 308,585	$ 828,385	$ 1,136,970
Loss on sale of securities	(38,565)	(103,521)	(142,086)
Unrealized loss on securities	(15,586)	(41,840)	(57,426)
Funded by unrestricted sources	(767,245)	767,245	-
Net investment return	$ (512,811)	$ 1,450,269	$ 937,458

2011	Unrestricted	Temporarily Restricted	Total
Dividends and interest	$ 832,416	$ 305,454	$ 1,137,870
Gain on sale of securities	409,574	150,293	559,867
Unrealized gain on securities	3,360,123	1,232,994	4,593,117
Net investment return	$ 4,602,113	$ 1,688,741	$ 6,290,854

6. SPLIT-INTEREST AGREEMENTS

The Foundation has been named the beneficiary of charitable remainder trusts and a charitable remainder annuity trust which are managed by third parties. Under the terms of the charitable remainder trusts, the third party trustees pay specified distributions to the donors during the agreement's term. At the time of the donors' death, the trust is to terminate, and the remaining trust assets are to be distributed to the Foundation for general charitable purposes. According to the charitable remainder annuity trust, the donor's spouse is the first beneficiary of annual payments for as long as he/she is living. The Foundation is the beneficiary of the remainder after they are both deceased. For one trust, the assets are to be restricted to use in a scholarship fund.

Contribution revenue recognized under such split-interest agreements totaled $14,979 and $193,349 for the years ended June 30, 2012 and 2011, respectively. Net (decreases) increases in the beneficial interests of split-interest agreements totaled $(48,837) and $3,644 for the years ended June 30, 2012 and 2011, respectively. The recorded beneficial interests are based on the present value of the future cash flows to the Foundation using discount rates ranging from 1.11% to 2.38% and 2.50% to 3.18% for values at June 30, 2012 and 2011, respectively.

7. FAIR VALUE MEASUREMENTS

The Fair Value Measurements and Disclosures Topic of the FASB ASC establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under the Fair Value Measurements and Disclosures Topic are described below:

Basis of Fair Value Measurement

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 - Quoted prices in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly;

Level 3 - Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The following table presents by level, within the fair value hierarchy, the Foundation's assets at fair value. As required by the Fair Value Measurements and Disclosures Topic, assets are classified in their entirety based upon the lowest level of input that is significant to the fair value measurement.

Description	June 30, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash and cash equivalents	$ 12,184,368	$ 12,184,368	$ -	$ -
Fixed income securities	16,265,512	16,265,512		
Equity mutual funds	20,658,541	20,658,541		
All asset mutual funds	6,142,249	6,142,249		
Foreign mutual funds	2,079,483			2,079,483
Common and preferred stocks	3,273	3,273		
Promises to give, net	3,629,106			3,629,106
Other receivable	90,313			90,313
Split-interest agreements	163,135			163,135
Cash surrender value of life insurance	66,183			66,183
	$ 61,282,163	$ 55,253,943	$ -	$ 6,028,220

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

7. FAIR VALUE MEASUREMENTS (continued)

Description	June 30, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash and cash equivalents	$ 10,353,573	$ 10,353,573	$ -	$ -
Fixed income securities	15,810,942	15,810,942		
Equity mutual funds	20,558,854	20,558,854		
All asset mutual funds	5,996,976	5,996,976		
Foreign mutual funds	4,019,713			4,019,713
Common and preferred stocks	3,477	3,477		
Promises to give, net	2,924,617			2,924,617
Other receivable	4,967			4,967
Split-interest agreements	196,993			196,993
Cash surrender value of life insurance	60,474			60,474
	$ 59,930,586	$ 52,723,822	$ -	$ 7,206,764

For assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3), the Fair Value Measurements and Disclosures Topic requires reconciliation of the beginning and ending balances, separately for each major category of assets and liabilities, except for derivative assets and liabilities, which may be presented net.

The table below represents the reconciliation of the Foundation's assets measured at fair value on a recurring basis using significant unobservable inputs.

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS
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7. FAIR VALUE MEASUREMENTS (continued)

	Foreign Mutual Funds	Promises to Give, Net	Other Receivable	Split-Interest Agreements	Cash Surrender Value of Life Insurance
Beginning balance of assets, July 1, 2010	$ 1,833,333	$ 3,558,263	$ -	$ -	$ -
Purchases	2,000,000				
Pledges received		1,422,833			
Split-interest agreements received				193,349	
Policies received					57,750
Sales	(51,474)		4,967		
Payments received		(2,129,010)			
Unrealized gains on securities	237,854				
Change in present value		97,215			
Allowance and write offs		(24,685)			
Increase in split-interest agreements				3,644	
Increase in cash surrender value					2,724
Ending balance of assets, June 30, 2011	4,019,713	2,924,616	4,967	196,993	60,474
Pledges received		2,109,315			
Split-interest agreements received				14,979	
Sales	(1,806,844)		90,313		
Payments received		(1,367,447)	(4,967)		
Unrealized loss on securities	(133,386)				
Change in present value		61,740			
Allowance and write offs		(99,118)			
Decrease in split-interest agreements				(48,837)	
Increase in cash surrender value					5,709
Ending balance of assets, June 30, 2012	$ 2,079,483	$ 3,629,106	$ 90,313	$ 163,135	$ 66,183

The foreign mutual funds are deemed hedge funds by the Foundation. The other receivable is the result of sales of foreign mutual funds. In addition to quoted market prices in active markets, valuation techniques for Level 3 inputs included monthly statements of unaudited, estimated market values calculated by hedge fund managers.

7. FAIR VALUE MEASUREMENTS (continued)

Promises to give are measured based on the net present value of future cash flows less an estimate made for doubtful promises. As such, promises to give are considered to be determined based on Level 3 inputs.

Split-interest agreements are presented at fair value based on the present value of the expected income from the assets calculated by life expectancy tables. The fair value represents the beneficial interest of the Foundation. However, since the valuation is considered unobservable, the beneficial interest calculation is considered a Level 3 input.

Cash value of life insurance policies are presented at fair value based on the amount available in cash upon cancellation of the insurance policy before maturity as of the reporting period. The fair value is determined by the insurer and represents the exit price from the perspective of the Foundation. However, since the valuation is considered unobservable, the cash surrender value calculation is considered a Level 3 input

8. NET ASSETS

Net assets consist of the following at June 30:

	2012	2011
UNRESTRICTED		
Undesignated general operating	$ 1,336,977	$ 787,560
Designated for investment	1,933,853	(133,809)
Unitized investment holdings	(4,911,637)	(2,344,072)
Alumni association	458,215	458,215
	(1,182,592)	(1,232,106)
TEMPORARILY RESTRICTED		
Program funds	2,075,434	1,856,761
Grant funds	1,871,030	1,649,581
Scholarship funds	1,818,688	2,117,057
Capital funds	1,336,694	1,224,505
Quasi-endowment funds	14,915,570	13,765,818
Endowments, spendable	3,314,835	3,398,636
	25,332,251	24,012,358
PERMANENTLY RESTRICTED		
Endowment funds	34,977,220	34,360,357
TOTAL NET ASSETS	$ 59,126,879	$ 57,140,609

Reclassifications between net assets are made to comply with donor-imposed restrictions and for transferring funds based on the changes in classifications.

9. ENDOWMENT NET ASSETS

The Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institution Funds Act, and Enhanced Disclosures for All Endowment Funds Topic of the FASB ASC provides guidance on classifying the net assets associated with donor-restricted endowment funds held by organizations subject to the Uniform Prudent Management of Institution Funds Act (UPMIFA), passed by the State of New Jersey in June 2009. The topic also requires additional disclosures about endowments for both donor-restricted funds and board-designated funds.

The Foundation's endowment fund consists of approximately 180 and 170 individual funds for the years ending June 30, 2012 and 2011, respectively. These funds were established for a variety of purposes including both donor-restricted endowment funds and funds designated by the Foundation's Board of Trustees to function as endowments (referred to as quasi-endowments). These quasi-endowment funds are used to report resources that the Board of Trustees, rather than the donor, has determined are to be retained and managed similar to an endowment. However, the principal and income of these funds may be utilized at the discretion of the Board of Trustees aside from any donor-imposed restrictions. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

Management has interpreted the New Jersey State UPMIFA as requiring the preservation of the fair value of original donor-restricted endowment funds as of the date of the gift, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment; (b) the original value of the subsequent gifts to the permanent endowment; (c) the accumulations to the permanent endowment made in accordance with the directions of the applicable donor gift instrument, at the time the accumulation is added to the fund; and (d) the discounted value of future permanently restricted endowment contributions, net of allowance for uncollectible pledges. The remaining portion of the donor-restricted endowment fund is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment contributions: the purpose, duration, and preservation of the endowment fund; general economic conditions and the possible effect of inflation or deflation; the expected total return from income and the appreciation of investments; other available financial resources; and the investment policy of the Foundation.

9. ENDOWMENT NET ASSETS (continued)

Changes in donor-restricted endowment net assets are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Net Assets at June 30, 2011	$ (2,970,157)	$ 3,398,636	$ 34,360,357	$ 34,788,836
Investment returns:				
Dividends and interest	308,594	570,678		879,272
Loss on sale of securities	(38,565)	(71,317)		(109,882)
Unrealized loss on securities	(15,587)	(28,816)		(44,403)
Funded by other unrestricted sources		526,660		526,660
Total investment return	254,442	997,205	-	1,251,647
Contributions, net of present value discount		5,804	594,128	599,932
Appropriation of endowment assets for expenditure	1,038,243	(1,038,243)		-
Release restrictions	(1,038,243)			(1,038,243)
Designations of other unrestricted funds	(1,638,000)			(1,638,000)
Transfers between temporarily and permanently restricted net assets		(48,567)	48,567	-
Transfers to other net assets			(25,832)	(25,832)
Endowment Net Assets at June 30, 2012	$ (4,353,715)	$ 3,314,835	$ 34,977,220	$ 33,938,340
Endowment net assets are comprised of the following:				
Donor-restricted funds	$ (4,353,715)	$ 3,314,835	$ 34,977,220	$ 33,938,340
Board-designated funds				-
	$ (4,353,715)	$ 3,314,835	$ 34,977,220	$ 33,938,340

Designations of other unrestricted funds cover deficiencies of perpetual endowments. This is required under accounting principles generally accepted in the United States of America when funds fall below the level which donors or UPMIFA require the Foundation to retain as a fund of perpetual duration. These deficiencies are required to be covered by the unrestricted net assets of the Foundation.

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

9. ENDOWMENT NET ASSETS (continued)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment Net Assets at June 30, 2010	$ (4,953,831)	$ 3,395,276	$ 33,602,555	$ 32,044,000
Investment returns.				
Dividends and interest	358,801	207,901		566,702
Gain on sale of securities	176,541	102,294		278,835
Unrealized gain on securities	1,448,332	839,210		2,287,542
Total investment return	1,983,674	1,149,405	-	3,133,079
Contributions, net of present value discount		832,899	685,014	1,517,913
Appropriation of endowment assets for expenditure	1,909,156	(1,909,156)		-
Release restrictions	(1,909,156)			(1,909,156)
Transfers between temporarily and permanently restricted net assets		(69,788)	69,788	-
Transfers from other net assets			3,000	3,000
Endowment Net Assets at June 30, 2011	$ (2,970,157)	$ 3,398,636	$ 34,360,357	$ 34,788,836
Endowment net assets are comprised of the following:				
Donor-restricted funds	$ (2,970,157)	$ 3,398,636	$ 34,360,357	$ 34,788,836
Board-designated funds				-
	$ (2,970,157)	$ 3,398,636	$ 34,360,357	$ 34,788,836

MONTCLAIR STATE UNIVERSITY FOUNDATION, INC.

NOTES TO FINANCIAL STATEMENTS
June 30, 2012 and 2011

9. ENDOWMENT NET ASSETS (continued)

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for permanently restricted cash contributions that attempt to provide a predictable stream of funding to programs, while seeking to maintain the purchasing power of the endowment funds. The Foundation's primary investment objectives are to (i) invest its endowment principal to achieve growth of both principal value and income over time sufficient to preserve and/or increase the real (inflation adjusted) purchasing power of the assets and (ii) to provide a stable source of perpetual financial support.

Strategies Employed for Achieving Objectives

The Foundation's investment policy is approved by the investment committee which was established by the Foundation's Board of Trustees. To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Rate Policy

The Foundation maintains an investment pool for a portion of its long-term investments. The pool is managed to achieve the maximum prudent long-term return. The Foundation's Board of Trustees has authorized a spending rate designed to fulfill the following objectives:

- Preserve the value of the investment pool in real terms (after inflation); and
- Provide a predictable flow of funds to support operations.

For the years ended June 30, 2012 and 2011, the spending rate permitted the use of total returns (dividend and interest income and appreciation) at a rate of 3.5% and 4%, respectively. This rate is approved by the Board of Trustees and reviewed annually.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are required to be covered by the unrestricted assets of the Foundation. Accordingly, the unrestricted fund includes deficiencies of approximately $4,354,000 and $2,970,000 as of June 30, 2012 and 2011, respectively. These deficiencies resulted from unfavorable market returns.

11. NONCASH CONTRIBUTIONS (continued)

As part of the acquisition of the Alumni Association, the Foundation received a gift of real estate as payment for the Alumni's outstanding pledge balance of $350,000. The real estate has an appraised value of $430,000. The excess of the appraised value over the pledge balance was recorded as a contribution in the Foundation's statement of activities. As of June 30, 2011, the Foundation transferred ownership of the real estate to the University.

12. SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events through August 28, 2012, the date which the financial statements were available for issue. There were no material subsequent events that required recognition or additional disclosure in these financial statements.

13. FUNCTIONAL EXPENSES

Expenses by functional classification were as follows for the years ending June 30:

2012	Program Funds	Grant Funds	Scholarship Funds	Capital Funds	Quasi-endowment Funds	Endowment Funds	Other Programs	Fund-raising	Management and General	Total
Expenses										
Program Services:										
Program funds	$ 583,048	$ -	$ -	$ -	$ -	$ -	$ -	$ 35,109	$ -	$ 618,157
Grant funds		1,008,432								1,008,432
Scholarship funds			629,150							629,150
Capital funds				9,090						9,090
Quasi-endowment funds					352,662					352,662
Endowment funds						1,038,243				1,038,243
Other programs							314,122			314,122
Total Program Services	583,048	1,008,432	629,150	9,090	352,662	1,038,243	314,122	35,109	-	3,969,856
Supporting Activities										
(Management and General)	75,295	72,280	75,295	75,295	116,556	166,112	64,109	-	138,983	783,925
Total Expenses	$ 658,343	$1,080,712	$ 704,445	$ 84,385	$ 469,218	$ 1,204,355	$ 378,231	$ 35,109	$ 138,983	$ 4,753,781

13. FUNCTIONAL EXPENSES (continued)

2011	Program Funds	Grant Funds	Scholarship Funds	Capital Funds	Quasi-endowment Funds	Endowment Funds	Other Programs	Fund-raising	Management and General	Total
Expenses										
Program Services:										
Program funds	$ 491,450	$ -	$ -	$ -	$ -	$ -	$ -	$ 90,009	$ -	$ 581,459
Grant funds		806,286								806,286
Scholarship funds			543,142							543,142
Capital funds				109,737						109,737
Quasi-endowment funds					543,044					543,044
Endowment funds						1,909,156				1,909,156
Other programs							780.000	101,000		881,000
Total Program Services	491,450	806,286	543,142	109,737	543,044	1,909,156	780,000	191,009	-	5,373,824
Supporting Activities										
(Management and General)	41,576	39,163	41,576	41,576	86,141	136,550	35,292	-	88,464	510,338
Total Expenses	$ 533,026	$ 845,449	$ 584,718	$ 151,313	$ 629,185	$ 2,045,706	$ 815,292	$ 191,009	$ 88,464	$ 5,884,162