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DLN: 93491318012552

OMB No 1545-0052

Department of the Treasury

Internal Revenue Service

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

2011

| For | cale | endar year 2011, or ta | ıx year b | peginning 07- | 01-2011 , and | deno | ling 06-30- | 2012 | |
|--------------------|-------------------------|--|-----------------------|------------------------|--|-------|---|---|--|
| G Ch | neck a | Il that apply | eturn ed return | Initial return | of a former public ch | | Final re | curn | |
| | | undation FAMILY FOUNDATION | | | | | A Employer id 20-2032551 | entification numbe | r |
| 11 | 100 WA | l street (or P O box number if ma NYZATA BOULEVARD ITE 230 | ıl ıs not deliv | ered to street address | s) Room/suite | | B Telephone nu (952) 681-2893 | mber (see page 10 o | f the instructions) |
| | | n, state, and ZIP code (A, MN 55305 | | | | | , | application is pending ganizations, check he | · _ |
| | - | ype of organization 🔽 Sec n 4947(a)(1) nonexempt cha | | st Other taxa | | n | | rganizations meeting e and attach computa | |
| of y | /ear <i>(f</i> = 16) | ket value of all assets at end from Part II, col. (c), *\$ 4,043,169 | | Other (specify) | Cash Acc | rual | under sectio F If the found | undation status was to n 507(b)(1)(A), chect ation is in a 60-month n 507(b)(1)(B), chec | k here F |
| Pa | rt I | Analysis of Revenu total of amounts in columns (in necessarily equal the amounts the instructions) | b), (c) , and $($ | d) may not | (a) Revenue and expenses per books | (b) N | Net investment income | (c) Adjusted net Income | (d) Disbursements for charitable purposes (cash basis only) |
| | 1 | Contributions, gifts, grants, etc , | received (att | tach schedule) | 2,000,000 | | | | |
| | 2 | Check ► ┌─ if the foundation is | not required | to attach Sch B | | | | | |
| | 3 | Interest on savings and te | mporary ca | ash investments | 126,910 | | 126,910 | 126,910 | |
| | 4 | Dividends and interest from | n securitie | s | 46,324 | | 46,324 | 46,324 | |
| | 5a | Gross rents | | | | | | | |
| | b | Net rental income or (loss) | | | | | | | |
| <u>Ф</u> | 6a | Net gain or (loss) from sale | e of assets | not on line 10 | -22,248 | | | | |
| Revenue | ь | Gross sales price for all assets or | | | | | | | |
| | 7 | Capital gain net income (fr | | | | | 397 | | |
| ш | 8 | Net short-term capital gair | | | | | | | |
| | 9 | Income modifications | | | | | | | |
| | 10a | Gross sales less returns and allow | | | | | | | |
| | b | Less Cost of goods sold | L | | | | | | |
| | C | Gross profit or (loss) (attack | | • | | | | | |
| | 11 | Other income (attach sche | • | | 2 150 096 | | 172 621 | 172 224 | |
| | 12 | Total. Add lines 1 through Compensation of officers, o | | | 2,150,986 | | 173,631 | 173,234 | |
| | 13 | Other employee salaries a | • | • | | | | | |
| φ | 14 15 | Pension plans, employee b | | | | | | | |
| S LS | 16a | Legal fees (attach schedul | | | | | | | |
| Expenses | h | Accounting fees (attach so | | | | | | | |
| | , , | Other professional fees (at | | | % 14,406 | | 7,203 | | 7,203 |
| and Administrative | 17 | Interest | | | <u> </u> | | , - | | |
| St TS | 18 | Taxes (attach schedule) (see pa | | | % 4,699 | | 1,398 | | |
| Ē | 19 | Depreciation (attach sched | - | ŕ | _ - | | • | | |
| 틛 | 20 | Occupancy | - | • | | | | | |
| Α Α | 21 | Travel, conferences, and m | | | | | | | |
| an | 22 | Printing and publications . | _ | | | | | | |
| | 23 | Other expenses (attach so | hedule). | | | | | | |
| ati | 24 | Total operating and admini | istrative ex | xpenses. | | | | | |
| Operating | | Add lines 13 through 23 . | | | 19,105 | | 8,601 | | 7,203 |
| 0 | 25 | Contributions, gifts, grants | paid | | 110,700 | | | | 110,700 |
| | 26 | Total expenses and disburse | ments. Add I | ines 24 and 25 | 129,805 | | 8,601 | | 117,903 |
| | 27 | Subtract line 26 from line : | 1 2 | | | | | | |
| | a | Excess of revenue over exp | penses and | disbursements | 2,021,181 | | | | |
| | ь | Net investment income (If | negative, e | enter -0-) | | | 165,030 | | |
| | С | Adjusted net income (if ne | gatıve, ent | er-0-) | | | | 173,234 | |

| Pa | rt II | Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions) | Beginning of year | (la) Da ale | | or year |
|---------------|-------|---|-------------------------|------------------|----------|---------------------------------|
| | 1 | Cash—non-interest-bearing | (a) Book Value 2,237 | (b) Book | 48,96 | (c) Fair Market Value 48,964 |
| | | - | , | | | |
| | 2 | Savings and temporary cash investments | 211,734 | | 216,86 | 216,867 |
| | 3 | Accounts receivable | | | | |
| | | Less allowance for doubtful accounts - | | | | |
| | 4 | Pledges receivable 🟲 | | | | |
| | | Less allowance for doubtful accounts 🟲 | | | | _ |
| | 5 | Grants receivable | | | | |
| | 6 | Receivables due from officers, directors, trustees, and other | | | | |
| | | disqualified persons (attach schedule) (see page 15 of the | | | | |
| | | ınstructions) | | | | |
| | 7 | Other notes and loans receivable (attach schedule) | | | | |
| | | Language for deviktful and over the | | | | |
| ş | _ | Less allowance for doubtful accounts - | | | | |
| ssets | 8 | Inventories for sale or use | | | | |
| ď | 9 | Prepaid expenses and deferred charges | | | | |
| | 10a | Investments—U S and state government obligations (attach schedule) | | | | |
| | | Investments—corporate stock (attach schedule) | | | 1,605,40 | |
| | С | Investments—corporate bonds (attach schedule) | 219,690 | & | 171,93 | 171,930 |
| | 11 | Investments—land, buildings, and equipment basis - | | | | |
| | | Less accumulated depreciation (attach schedule) - | | | | |
| | 12 | Investments—mortgage loans | | | | |
| | 13 | Investments—other (attach schedule) | | % | 2,000,00 | 2,000,000 |
| | 14 | Land, buildings, and equipment basis 🕨 | | | | |
| | | Less accumulated depreciation (attach schedule) 🟲 | | | | |
| | 15 | Other assets (describe 🟲) | | | | |
| | 16 | Total assets (to be completed by all filers—see the | | | | |
| | | instructions Also, see page 1, item I) | 2,069,771 | | 4,043,16 | 4,043,169 |
| | 17 | Accounts payable and accrued expenses | | | | |
| | 18 | Grants payable | | | | 7 |
| eş. | 19 | Deferred revenue | | | | 7 |
| ≘∣ | 20 | Loans from officers, directors, trustees, and other disqualified persons | | | | 7 |
| ā | 21 | Mortgages and other notes payable (attach schedule) | | | | 7 |
| تّ | 22 | Other liabilities (describe | 1,231 | 193 | 1,52 | <u></u> |
| | | | | | | 7 |
| | 23 | Total liabilities (add lines 17 through 22) | 1,231 | | 1,52 | <u>26</u> |
| | | Foundations that follow SFAS 117, check here 🕨 🦵 | | | | |
| S | | and complete lines 24 through 26 and lines 30 and 31. | | | | |
| Fund Balances | 24 | Unrestricted | | | | |
| 미 | 25 | Temporarily restricted | | | | |
| Ва | 26 | Permanently restricted | | | | |
| 된 | | Foundations that do not follow SFAS 117, check here 🕨 🔽 | | | | |
| Fu | | and complete lines 27 through 31. | | | | |
| ٥ | 27 | Capital stock, trust principal, or current funds | | | | |
| | 28 | Paid-in or capital surplus, or land, bldg , and equipment fund | | | | 7 |
| Assets | 29 | Retained earnings, accumulated income, endowment, or other funds | 2,068,540 | | 4,041,64 | 13 |
| | 30 | Total net assets or fund balances (see page 17 of the | | | | 7 |
| Net | | ınstructions) | 2,068,540 | | 4,041,64 | ł3 |
| _ | 31 | Total liabilities and net assets/fund balances (see page 17 of | | | | 7 |
| | | the instructions) | 2,069,771 | | 4,043,16 | 69 |
| Pa | rt II | Analysis of Changes in Net Assets or Fund Balances | | | | |
| 1 | | Total net assets or fund balances at beginning of year—Part II, column | ı (a), line 30 (must a | gree T | | |
| | | with end-of-year figure reported on prior year's return) | | _ | 1 | 2,068,540 |
| 2 | | Enter amount from Part I, line 27a | | | 2 | 2,021,181 |
| 3 | | Other increases not included in line 2 (itemize) | | | 3 | |
| 4 | | Add lines 1, 2, and 3 | | | 4 | 4,089,721 |
| 5 | | Decreases not included in line 2 (itemize) ▶ | | | 5 | 48,078 |
| 6 | | Total net assets or fund balances at end of year (line 4 minus line 5)—l | Part II, column (b), l | ıne 30 . . | 6 | 4,041,643 |

| Form 990-PF | <u> </u> | | | | | Page 3 |
|--------------------|--------------------------------------|--|---|--|--------------------------------------|--|
| Part IV | Capital Gains | and Losses for Tax on Inve | stment Income | | ıT | Ī |
| | | the kınd(s) of property sold (e g , reouse, or common stock, 200 shs M | | (b) How acquired P—Purchase D—Donation | (c) Date acquired (mo , day, yr) | (d) Date sold (mo , day, yr) |
| 1a | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| (e) Gro | ss sales price | (f) Depreciation allower | \ | t or other basis | | or (loss) |
| | <u> </u> | (or allowable) | plus ex | xpense of sale | (e) plus (1 | mınus (g) |
| <u>a</u> | | | | | | |
| b | | | | | | |
| С | | | | | | |
| d | | | | | | |
| e | | | | | | |
| Complet | e only for assets s | showing gain in column (h) and owne | d by the foundatio | n on 12/31/69 | | (h) gaın mınus |
| (i) F M ∨ | as of 12/31/69 | (j) Adjusted basis | | cess of col (ı) | | less than -0-) or rom col (h)) |
| | | as of 12/31/69 | over | col (j), ıf any | Losses (II | oili coi (ii)) |
| a | | | | | | |
| b | | | | | | |
| с | | | | | | |
| d | | | | | | |
| e | | | | | | |
| 2 Car | utal gain not inco | me or (net capital loss) | If gain, also enter | | . | |
| Z Cap | ntar gam net meo | line of (fiet capital loss) | If (loss), enter -0 | - In Part I, line / | 2 | 397 |
| 3 Net | short-term capita | al gaın or (loss) as defined in sectio | ns 1222(5) and (6 |) | | |
| Ifg | aın, also enter ın I | Part I, line 8, column (c) (see pages | 13 and 17 of the | ınstructions) | 1 | |
| If (| oss), enter -0 - ın | Part I, line 8 | | |] ₃ | |
| Part V | Qualification (| Jnder Section 4940(e) for R | educed Tax or | n Net Investme | nt Income | |
| | | private foundations subject to the se | | | | |
| (i or optional | ase s, domestic p | | 2001011 13 10 (d) tax | | meome y | |
| If section 49 | 40(d)(2) applies, | leave this part blank | | | | |
| | | e section 4942 tax on the distributa | | | eriod? | ┌ Yes ┌ No |
| If "Yes," the f | oundation does no | ot qualify under section 4940(e) Do | not complete this | part | | |
| 1 Enter the | appropriate amo | unt ın each column for each year, se | ee page 18 of the i | nstructions before | makıng any entrıes | |
| | (a) | (b) | (c) | , | (d) | |
| | years Calendar rear beginning in) | Adjusted qualifying distributions | Net value of noncha | ritable-use assets | Distributio (col (b) divideo | |
| | 010 | 38,691 | | 1,756,751 | (cor (b) divided | 0 022024 |
| | 009 | 96,865 | | 1,169,316 | | 0 082839 |
| 2 | 008 | 77,261 | | 751,551 | | 0 102802 |
| 2 | 007 | 96,196 | | 1,026,489 | | 0 093714 |
| 2 | 006 | 73,452 | | 1,029,238 | | 0 071365 |
| _ | | | | | | |
| 2 Tot | alofline 1 colum | ın (d) | | | 2 | 0 372744 |
| | | ratio for the 5-year base period—div | | ne 2 hy 5 or hy | - | 0 3 / 2 / 1 1 |
| | | the foundation has been in existence | | | 3 | 0 074549 |
| | | | | | | |
| 4 Ent | er the net value o | f noncharitable-use assets for 2011 | l from Part X, line ! | 5 | 4 | 3,738,591 |
| | | | | | | |
| 5 Mul | tiply line 4 by line | 23 | | | 5 | 278,708 |
| | | | | | | _, 0, |
| 6 Ent | er 1% of net inve | stment income (1% of Part I, line 2 | 7b) | | 6 | 1,650 |
| | | • | | <u> </u> | | - |
| 7 Add | lines 5 and 6. | | | | 7 | 280,358 |
| | | | | Γ | | |
| 8 Ent | er qualıfyıng dıstr | ibutions from Part XII, line 4 | | | 8 | 117,903 |
| | | r greater than line 7, check the box | ın Part VI, lıne 1b, | and complete that | part using a 1% ta | x rate See |
| the | Part VI instruction | ons on page 18 | | | | |

Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses

Yes

10

| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the | | | | |
|------------|--|------|-------|-------|--|
| | meaning of section 512(b)(13)? If "Yes," attach schedule (see page 20 of the instructions) | 11 | | No | |
| 12 | Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008? | 12 | | No | |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application? | 13 | Yes | | |
| | Website address ► WWW HEADFOUNDATION COM | | | | |
| 14 | The books are in care of ►CEANN COMPANY LLC Telephone no ►(952) | 681- | 2891 | | |
| | Located at ►11100 WAYZATA BOULEVARD SUITE 230 MINNETONKA MN ZIP+4 ►55305 | | | | |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 —Check here | | | | |
| 13 | • • | | - , | | |
| | and enter the amount of tax-exempt interest received or accrued during the year | | Yes | No | |
| 16 | | | | | |
| | a bank, securities, or other financial account in a foreign country? | 16 | | | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22 1 If "Yes", enter the name of the foreign country | | | | |
| Par | t VII-B Statements Regarding Activities for Which Form 4720 May Be Required | | | | |
| | File Form 4720 if any item is checked in the "Yes" column, unless an exception applies. | | Yes | No | |
| 1 a | During the year did the foundation (either directly or indirectly) | | | | |
| | (1) Engage in the sale or exchange, or leasing of property with a disqualified person? | | | | |
| | (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? | | | | |
| | a disqualified person? | | | | |
| | (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? Yes Vo | | | | |
| | (5) Transfer any income or assets to a disqualified person (or make any of either available | | | | |
| | for the benefit or use of a disqualified person)? | | | | |
| | (6) Agree to pay money or property to a government official? (Exception. Check "No" | | | | |
| | ıf the foundation agreed to make a grant to or to employ the official for a period | | | | |
| | after termination of government service, if terminating within 90 days) Yes 🔽 No | | | | |
| b | If any answer is "Yes" to $1a(1)$ – (6) , did any of the acts fail to qualify under the exceptions described in Regulations | | | | |
| | section 53 4941(d)-3 or in a current notice regarding disaster assistance (see page 20 of the instructions)? | 1b | | | |
| | Organizations relying on a current notice regarding disaster assistance check here | | | | |
| С | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, | 10 | | | |
| 2 | that were not corrected before the first day of the tax year beginning in 2011? | 1c | | | |
| 2 | operating foundation defined in section 4942(j)(3) or 4942(j)(5)) | | | | |
| а | At the end of tax year 2011, did the foundation have any undistributed income (lines 6d | | | | |
| | and 6e, Part XIII) for tax year(s) beginning before 2011? Yes Vo | | | | |
| | If "Yes," list the years > 20, 20, 20, 20 | | | | |
| b | Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) | | | | |
| | (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) | | | | |
| | to all years listed, answer "No" and attach statement—see page 20 of the instructions) | 2b | | | |
| С | If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here | | | | |
| _ | ▶ 20 <u>, 20</u> , 20 <u>, 20</u> | | | | |
| 3a | Did the foundation hold more than a 2% direct or indirect interest in any business | | | | |
| h | enterprise at any time during the year? | | | | |
| b | If "Yes," did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved | | | | |
| | by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) | | | | |
| | the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine | | | | |
| | If the foundation had excess business holdings in 2011.). | 3b | | | |
| 4a | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? | 4a | | No | |
| b | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its | | | | |
| | charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011? | 4b | | No | |
| | Form | 990 | -PF (| 2011) | |

| Form | 1990-PF (2011) | | | | | | | | Р | age 6 |
|------------|---------------------------------------|---------|--------------------------------------|-------|--|--|----------|-------------|--------|--------------|
| Pai | rt VIII-B Statements Reg | ardii | ng Activities for | Wŀ | nich Form 4720 | May Be Required (cont | inu | ed) | | |
| 5a | During the year did the foundation | n pay | orincurany amoun | t to | | | | | | |
| | (1) Carry on propaganda, or other | erwise | attempt to influenc | e leg | ııslatıon (section 494 | 45(e)) [?] | ✓ No | > | | |
| | (2) Influence the outcome of any | spec | ific public election (| see | section 4955), or to | carry | | | | |
| | on, directly or indirectly, any | vote | r registration drive? | | | | | - | | |
| | (3) Provide a grant to an individ | ual foi | travel, study, or oth | ners | ımılar purposes? | ☐ Yes ☐ | √ No | > | | |
| | (4) Provide a grant to an organiz | | | | | | | | | |
| | ın section 509(a)(1), (2), or | | | | | structions) Yes 「 | ₹ No | > | | |
| | (5) Provide for any purpose other | | | | | | _ | | | |
| | educational purposes, or for | - | • | | | | | > | | |
| b | If any answer is "Yes" to 5a(1)- | | - | | | • | | | | |
| | Regulations section 53 4945 or | | _ | _ | | | _ ` | ? 5b | | |
| | Organizations relying on a curre | | | | | | | | | |
| С | If the answer is "Yes" to questio | | * * | | • | | _ | | | |
| | tax because it maintained exper | | | | | Yes | No |) | | |
| | If "Yes," attach the statement req | | _ | | | | | | | |
| 6a | Did the foundation, during the ye | | | | | | | | | |
| _ | premiums on a personal benefit | | | | | | | | | l |
| Ь | Did the foundation, during the ye | ar, pa | y premiums, directl | yorı | ndirectly, on a perso | onal benefit contract? | • | 6b | | No |
| | If "Yes" to 6b, file Form 8870. | | | | | . – | | | | |
| 7a | At any time during the tax year, | | | | | | | | | |
| | If yes, did the foundation receive | | | | | | | 7b | | |
| Pai | and Contractors | it Or | ncers, Directors | 5, II | rustees, rounda | ition Managers, Highly | Ра | ia Emp | loye | es, |
| 1 | List all officers, directors, trustee | es, fo | undation managers a | nd t | heir compensation (s | see page 22 of the instructio | ns). | | | |
| | | (b) | Title, and average | | c) Compensation | (d) Contributions to | (e |) Expens | e acc | ount |
| | (a) Name and address | ا ا | hours per week evoted to position | (| If not paid, enter -0-) | employee benefit plans and deferred compensation | | other all | | • |
| MART | THA M HEAD 📆 | _ | SIDENT | | 0 | and deterred compensation | | | | 0 |
| | 00 WAYZATA BOULEVARD STE | 1 00 | | | , and the second | | | | | |
| 230 | oo waa zaana boole waxa sil | | | | | | | | | |
| | NETONKA,MN 55305 | | | | | | | | | |
| MART | HAEH KIRWIN 🕏 | | RETARY | | 0 | o d | | | | 0 |
| | 00 WAYZATA BOULEVARD STE | 71 00 |) | | | | | | | |
| 230 MTN | NETONKA,MN 55305 | | | | | | | | | |
| | INIA R HEAD | TDE | ASURER | | 0 | 0 | | | | |
| | | - 1 00 | | | U | ۲ | | | | U |
| 230 | 00 WAYZATA BOULEVARD STE | | | | | | | | | |
| | NETONKA,MN 55305 | | | | | | | | | |
| 2 | Compensation of five highest-pa | d em | oloyees (other than | thos | e included on line 1— | -see page 23 of the instruction | ons). | | | |
| | If none, enter "NONE." | | 1 | | 1 | (d) Contributions to | Г | | | |
| (a) | Name and address of each emplo | yee | (b) Title, and aver | | (2) (2) | employee henefit | (e |) Expens | se acc | ount, |
| | paid more than \$50,000 | | hours per week devoted to positi | | (c) Compensatio | plans and deferred | | other all | owanc | es |
| NO.N | | | | | | compensation | | | | |
| NON | IE . | | - | | | | | | | |
| | | | | | | | | | | |
| | | | - | | | | | | | |
| | | | | | | | | | | |
| | | | 1 | | | | | | | |
| | | | | | | | _ | | | |
| | | | - | | | | | | | |
| | | | | | | | \vdash | | | |
| | | | 1 | | | | | | | |
| T-· | I number of other employees hald | | <u> </u> | | | | \vdash | | | |
| | THURSDAY OF OTHER AMPLOVAGE PAID | nvar | S 7 II III III | | | | | | | |

| Part VIII Information About Officers, Directors, True and Contractors (continued) | Paid Employees, | |
|--|--|------------------|
| 3 Five highest-paid independent contractors for professional service | ces (see page 23 of the instructions). If none, e | nter "NONE". |
| (a) Name and address of each person paid more than \$50,000 | (b) Type of service | (c) Compensation |
| NONE | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| Total number of others receiving over \$50,000 for professional service | es | |
| Part IX-A Summary of Direct Charitable Activities | | |
| List the foundation's four largest direct charitable activities during the tax year Includ | e relevant statistical information such as the number of | Ι |
| organizations and other beneficiaries served, conferences convened, research papers | produced, etc | Expenses |
| 1 | | |
| | | |
| | | |
| 2 | | |
| | | |
| | | |
| 3 | | |
| | | |
| | | |
| | | |
| 4 | | |
| | | |
| | - (| |
| Part IX-B Summary of Program-Related Investmen Describe the two largest program-related investments made by the foundation du | | |
| | iring the tax year on lines 1 and 2 | Amount |
| 1 N/A | | |
| 2 | | |
| | | |
| | | |
| All other program-related investments See page 24 of the instruct | tions | |
| 3 | | |
| | | |
| | | |
| | | |

| Form | 990-PF (2011) | | Page 8 |
|------|---|-------|---------------|
| Pa | Minimum Investment Return (All domestic foundations must complete this part. For see page 24 of the instructions.) | reign | foundations, |
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , | | |
| | purposes | | |
| а | A verage monthly fair market value of securities | 1a | 3,583,262 |
| b | A verage of monthly cash balances | 1b | 212,262 |
| С | Fair market value of all other assets (see page 24 of the instructions) | 1c | 0 |
| d | Total (add lines 1a, b, and c) | 1d | 3,795,524 |
| е | Reduction claimed for blockage or other factors reported on lines 1a and | | |
| | 1c (attach detailed explanation) | | |
| 2 | Acquisition indebtedness applicable to line 1 assets | 2 | |
| 3 | Subtract line 2 from line 1d | 3 | 3,795,524 |
| 4 | Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see page 25 | | |
| | of the instructions) | 4 | 56,933 |
| 5 | Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4 | 5 | 3,738,591 |
| 6 | Minimum investment return. Enter 5% of line 5 | 6 | 186,930 |
| Par | Distributable Amount (see page 25 of the instructions) (Section 4942(j)(3) and (j)(| | |
| | foundations and certain foreign organizations check here 🕨 📗 and do not complete t | | |
| 1 | Minimum investment return from Part X, line 6 | 1 | 186,930 |
| 2a | Tax on investment income for 2011 from Part VI, line 5 2a 3,301 | _ | |
| b | Income tax for 2011 (This does not include the tax from Part VI) 2b | _ | |
| С | Add lines 2a and 2b | 2c | 3,301 |
| 3 | Distributable amount before adjustments Subtract line 2c from line 1 | 3 | 183,629 |
| 4 | Recoveries of amounts treated as qualifying distributions | 4 | |
| 5 | Add lines 3 and 4 | 5 | 183,629 |
| 6 | Deduction from distributable amount (see page 25 of the instructions) | 6 | |
| 7 | Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, | | |
| | line 1 | 7 | 183,629 |
| Par | Qualifying Distributions (see page 25 of the instructions) | | |
| 1 | A mounts paid (including administrative expenses) to accomplish charitable, etc., purposes | | |
| а | Expenses, contributions, gifts, etc —total from Part I, column (d), line 26 | 1a | 117,903 |
| b | Program-related investments—total from Part IX-B | 1b | |
| 2 | A mounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , | | |
| | purposes | 2 | |
| 3 | A mounts set aside for specific charitable projects that satisfy the | | |
| а | Suitability test (prior IRS approval required) | За | |
| ь | Cash distribution test (attach the required schedule) | 3b | |
| 4 | Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4 | 4 | 117,903 |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment | | ==:,,565 |
| | income Enter 1% of Part I, line 27b (see page 26 of the instructions). | 5 | |
| 6 | Adjusted qualifying distributions. Subtract line 5 from line 4 | 6 | 117,903 |
| - | Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the section 4940(e) reduction of tax in those years | | · |

| | ondistributed income (see page | (a) | (b) | (c) | (d) |
|---|--|---------|---------------------|------|---------|
| | | Corpus | Years prior to 2010 | 2010 | 2011 |
| 1 | Distributable amount for 2011 from Part XI, line 7 | | | | 183,629 |
| 2 | Undistributed income, if any, as of the end of 2011 | | | | |
| а | Enter amount for 2010 only | | | | |
| b | Total for prior years 20 , 20 , 20 , | | | | |
| 3 | Excess distributions carryover, if any, to 2011 | | | | |
| | From 2006 | | | | |
| | From 2007 | | | | |
| | From 2008 | | | | |
| | From 2009 | | | | |
| | From 2010 | | | | |
| | Total of lines 3a through e | 119,386 | | | |
| 4 | Qualifying distributions for 2011 from Part | | | | |
| | XII, line 4 🕨 \$117,903 | | | | |
| | Applied to 2010, but not more than line 2a | | | | |
| Ь | Applied to undistributed income of prior years (Election required—see page 26 of the instructions) | | | | |
| c | Treated as distributions out of corpus (Election | | | | |
| | required—see page 26 of the instructions) | | | | |
| d | Applied to 2011 distributable amount | | | | 117,903 |
| е | Remaining amount distributed out of corpus | | | | |
| 5 | Excess distributions carryover applied to 2011 | 65,726 | | | 65,726 |
| | (If an amount appears ın column (d), the same amount must be shown ın column (a).) | | | | |
| 6 | Enter the net total of each column as indicated below: | | | | |
| а | Corpus Add lines 3f, 4c, and 4e Subtract line 5 | 53,660 | | | |
| | Prior years' undistributed income Subtract line 4b from line 2b | | | | |
| c | Enter the amount of prior years' undistributed | | | | |
| | income for which a notice of deficiency has | | | | |
| | been issued, or on which the section 4942(a) | | | | |
| _ | tax has been previously assessed Subtract line 6c from line 6b Taxable | | | | |
| a | amount—see page 27 of the instructions | | | | |
| e | Undistributed income for 2010 Subtract line | | | | |
| Ī | 4a from line 2a Taxable amount—see page 27 of the instructions | | | | |
| f | Undistributed income for 2011 Subtract | | | | |
| - | lines 4d and 5 from line 1 This amount must | | | | |
| | be distributed in 2011 | | | | 0 |
| 7 | A mounts treated as distributions out of | | | | |
| | corpus to satisfy requirements imposed by | | | | |
| | section 170(b)(1)(F) or 4942(g)(3) (see page 27 of the instructions) | | | | |
| 8 | Excess distributions carryover from 2006 not | | | | |
| _ | applied on line 5 or line 7 (see page 27 of the | | | | |
| | ınstructions) | | | | |
| 9 | Excess distributions carryover to 2012. | 53,660 | | | |
| | Subtract lines 7 and 8 from line 6a | 33,000 | | | |
| | Analysis of line 9 | | | | |
| _ | Excess from 2007 | | | | |
| Ь | Excess from 2008 | | | | |
| | Excess from 2010 | | | | |
| | Excess from 2011 | | | | |
| | LACC33 HOTH ZOTT: | | | | 1 |

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other

c Any submission deadlines

factors

| 3 Grants and Contributions Paid | | proved for F | uture Payment | |
|--|---|-------------------------|---------------------|---------|
| Recipient | If recipient is an individual, show any relationship to | Foundation status of | Purpose of grant or | A mount |
| Name and address (home or business) | any foundation manager or substantial contributor | recipient | contribution | |
| a Paid during the year See Additional Data Table | or substantial contributor | | | |
| | | | | 110,700 |
| b Approved for future payment | | | | |
| | | | | |

| Form 990- | PF (2011) I-A Analysis of Income-Produc | cina Activitie | <u> </u> | | | Page 1 2 | |
|---|--|--|---|-------------------------------------|-----------------------|--|--|
| | s amounts unless otherwise indicated | | isiness income | Excluded by section | 512, 513, or 514 | (e) | |
| _ | m service revenue | (a) Business code | (b) A mount | (c) Exclusion code | (d) A mount | Related or exemp function income (See page 28 of | |
| a | and contracts from government agencies ership dues and assessments on savings and temporary cash investments indicate and interest from securities | | Allount | 14 14 14 | 126,910 46,324 | | |
| 9 Net inc10 Gross11 Other incb | (loss) from sales of assets other than inventory come or (loss) from special events profit or (loss) from sales of inventory revenue a | | | 14 | -22,240 | | |
| d | | | | | | | |
| d e | | | | | 150,986 | | |
| d e 12 Subtot 13 Total. | al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) | | | | • | 150,986 | |
| e 12 Subtot 13 Total. / (See v | al Add columns (b), (d), and (e). | 28 to verify calc o the Accom | ulations) plishment of E | 1 Exempt Purpos | .3es | 150,986 | |
| d e 12 Subtot 13 Total. / (See v | al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) worksheet in line 13 instructions on page 2 | 28 to verify calc o the Accom ich income is re | ulations) plishment of E ported in column (| Exempt Purpos (e) of Part XVI-A co | es ontributed importa | 150,986 ntly to | |
| de 12 Subtot 13 Total., (See v Part XV. Line No. | al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) worksheet in line 13 instructions on page 2 EB Relationship of Activities to Explain below how each activity for whithe accomplishment of the organization | 28 to verify calc o the Accom ich income is re | ulations) plishment of E ported in column (| Exempt Purpos (e) of Part XVI-A co | es ontributed importa | 150,986 ntly to | |
| de 12 Subtot 13 Total., (See v Part XV. Line No. | al Add columns (b), (d), and (e) Add line 12, columns (b), (d), and (e) worksheet in line 13 instructions on page 2 EB Relationship of Activities to Explain below how each activity for whithe accomplishment of the organization | 28 to verify calc o the Accom ich income is re | ulations) plishment of E ported in column (| Exempt Purpos (e) of Part XVI-A co | es ontributed importa | 150,986 ntly to | |

| Part | XVII | Information Re Noncharitable | | | nd Trans | actions | and Relations | hips With | | | <u> </u> |
|--------------|------------------------|--|--|---|----------------------------|-------------------------|--|---------------------------------------|---------------|--------|----------|
| 1 Did | the orgar | ization directly or indirectly | engage in any o | f the following with a | ny other orga | nızatıon desc | cribed in section | | | Yes | No |
| 501 | (c) of the | Code (other than section | 501(c)(3) organiz | ations) or in section ! | 527, relatıng t | o political org | ganizations? | | | | |
| a Tra | nsfers f | rom the reporting four | ndation to a no | ncharitable exem | pt organiza | tion of | | | | | |
| (1) | Cash. | | | | | | | | 1a(1) | | No |
| (2) | Other | assets | | | | | | | 1a(2) | | No |
| b Oth | ner trans | sactions | | | | | | | | | |
| (1) | Sales | of assets to a noncha | rıtable exempt | organization | | | | | 1b(1) | | No |
| (2) | Purcha | ases of assets from a | noncharitable | exempt organizat | ion | | | | 1b(2) | | No |
| (3) | Rental | of facilities, equipme | nt, or other as | sets | | | | | 1b(3) | | No |
| | | ursement arrangemen | | | | | | | 1b(4) | | No |
| | | or loan guarantees. | | | | | | | | | No |
| | | nance of services or m | | | | | | | \vdash | | No |
| | | facılıtıes, equipment, i | | | | | | | 1c | | No |
| of t ın a | he good iny tran | ver to any of the above is, other assets, or se saction or sharing arm | rvices given b angement, sho | y the reporting for w in column (d) t | undation If he value of | the founda the goods | ation received les , other assets, or | s than fair marke services receive | et value d | ! | |
| (a) Line | : No | (b) Amount involved | (c) Name of no | ncharitable exempt o | rganization | (d) Des | cription of transfers, | transactions, and sha | rıng arra | ngemer | nts |
| - | | | | | | | | | | | |
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| | | | | | | | | | | | |
| des | cribed | dation directly or indiin section 501(c) of the implete the following s | ne Code (other | · · | = | | · - | | . ⊢ Y€ | es F | No |
| | , | (a) Name of organization | | (b) Type | e of organizat | ion | (c) | Description of relation | onship | | |
| | the b | r penalties of perjury, est of my knowledge a d on all information of | ind belief, it is | true, correct, and | l complete | Declaratio | n of preparer (otl | | | | |
| | ***** | | | | | | | | | | |
| | y 5 | ignature of officer or ti | rustee | | | Date | | Title | | | |
| <u> 22</u> | | | | | | | Date | | PTIN | | |
| Sign Here | ر م د م | Signature | · · | | | | 2012-11-13 | Check if self- employed ▶ | | | |
| S | Preparer's Use Only | Fırm's name ▶ | Firm's name ► LAWRENCE PARKHURST PA Firm's EIN ► | | | | | | | | |
| | <u> </u> | | | 1055 WAYZATA | BLVD E ST | TE 305 | | | | | |
| | | Firm's address 🕨 | Phone 72 (053) | | | |)475- | 9970 | | | |
| May the | l e IRS di | scuss this return with | the preparer: | shown above? See | e instructio | ns | | <u>.</u> ▶┌. | Yes レ | No | |

| Schedule B | Form 990, 990-EZ, r 990-PF) | | OMB No 1545-0047 | | | | | |
|---|---|--|---|--|--|--|--|--|
| (Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service | | | 2011 | | | | | |
| Name of organization THE HEAD FAMILY FOUNDAT | ON | Employer id | entification number | | | | | |
| Organization type (ch | pok ono) | 20-203255 | 1 | | | | | |
| Organization type (ch | eck one) | | | | | | | |
| Filers of: | Section: | | | | | | | |
| Form 990 or 990-EZ | 501(c)() (enter number) organization | | | | | | | |
| | Γ 4947(a)(1) nonexempt charitable trust not treated as a private foundation | ı | | | | | | |
| | 527 political organization | | | | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | | | | |
| | 501(c)(3) taxable private foundation | | | | | | | |
| | ion filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more ny one contributor. Complete Parts I and II | (in money or | | | | | | |
| under sections to greater of (1) \$5 | 1(c)(3) organization filing Form 990 or 990-EZ, that met the 33 ¹ / ₈ % support test of the 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, 000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1(c)(7), (8), or (10) organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from any organization filing Form 990, or 990-EZ, that received from 990, or 990-EZ, that 990 or 990 o | ar, a contribut e 1 Complete ne contributor | e Parts I and II | | | | | |
| during the year, aggregate contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III | | | | | | | | |
| For a section 501(c)(7), (8), or (10) organization filing Form 990, or 990-EZ, that received from any one contributions the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contribution not aggregate to more than \$1,000. If this box is checked, enter here the total contributions that were received the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the Ge applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,00 during the year | | ontributions of received dur is the Gener is of \$5,000 or | did ring al Rule r more | | | | | |
| 990-EZ, or 990-PF), but | on that is not covered by the General Rule and/or the Special Rules does not file Schoot timust answer "No" on Part IV, line 2 of its Form 990, or check the box in the heading of the Form 990, PE to contifu that it does not most the filing requirements of Schoot | g of its | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF

990-EZ, or 990-PF)

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93491318012552

Name of organization
THE HEAD FAMILY FOUNDATION

Employer identification number
20-2032551

| Part I | Contributors (see Instructions) Use duplicate copies of Part I is additional space is needed | f | |
|------------|---|--------------------------------|--|
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Aggregate contributions | Type of contribution |
| _1_ | MARTHA M HEAD 1616 W 22ND STREET MINNEAPOLIS, MN 55405 | \$\$ | Person |
| (-) | /6.) | (2) | (4) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| | | 33, 3, 3 | . // |
| _ | | \$ | Person |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Aggregate contributions | Type of contribution |
| | | \$ | Person F Payroll F Noncash F (Complete Part II if there is a noncash contribution) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash Complete Part II if there is a noncash contribution) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Aggregate contributions | (d) Type of contribution |
| | | \$ | Person |
| (a) No. | (b) Name, address, and ZIP + 4 | (C) | (d) |
| IVO. | Ivame, address, and ZIP + 4 | Aggregate contributions \$ | Person Payroll Noncash Complete Part II if there is a noncash contribution Payroll Payroll |

Name of organization
THE HEAD FAMILY FOUNDATION

Employer identification number

20-2032551 Noncash Property (see Instructions) Use duplicate copies of Part II if Part II additional space is needed (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received (see instructions) Part I (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received (see instructions) Part I (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions)

Name of organization

THE HEAD FAMILY FOUNDATION

Employer identification number

20-2032551

| | Transferee's name, address, and | (e) Transfer of gift ZIP 4 Relatio | nship of transferor to transferee |
|-----------------------|---------------------------------|--|-------------------------------------|
| - <u> </u> | | | |
|) No. rom art I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
| _ | Transferee's name, address, and | | nship of transferor to transferee |
| | | (e) Transfer of gift | |
| artl | Purpose of gift | Use of gift | Description of how gift is held |
|) No. | (b) | (c) | (d) |
| _ | Transferee's name, address, and | Transfer of gift ZIP 4 Relatio | enship of transferor to transferee |
| _ | | (e) | |
| _ = | | | |
| artl | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations

Additional Data

Software ID: Software Version:

EIN: 20-2032551

Name: THE HEAD FAMILY FOUNDATION

Form 990PF - Special Condition Description:

Special Condition Description

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

| Recipient Name and address (home or | If recipient is an individual, show any relationship to | Foundation status of recipient | Purpose of grant or contribution | A mount |
|--|---|--------------------------------------|--------------------------------------|---------|
| business) | any foundation manager or substantial contributor | · | | |
| a Paid during the year | | | | |
| BRECK SCHOOL123 OTTAWA AVENUE NORTH MINNEAPOLIS,MN 55422 | | CHARITY | ASSIST STUDENTS | 750 |
| KENYON COLLEGE1 KENYON COLLEGE GAMBIER,OH 43022 | | CHARITY | ASSIST STUDENTS | 11,000 |
| UNITED WAY-GREATER TWIN C 404 SOUTH EIGHTH STREET MINNEAPOLIS, MN 55405 | | CHARITY | GENERAL SUPPORT | 16,500 |
| AMERICAN CANCER SOCIETY501 MINNESOTA AVE BRECKENRIDGE,MN 56520 | | CHARITY | ASSIST CANCER PEOPLE | 2,500 |
| SALVATION ARMYPO BOX 131240 ROSEVILLE,MN 55113 | | CHARITY | ASSIST PEOPLE IN NEED | 4,000 |
| NATIONAL FEDERATION OF THE BLIND MN100 EAST 22ND ST MINNEAPOLIS,MN 55404 | | CHARITY | ASSISTANCE TO THE BLIND | 300 |
| ASHER STUDENT FOUNDATIONPO BOX 491296 LOS ANGELES,CA 90049 | | CHARITY | ASSIST STUDENTS | 250 |
| MN ZOO FOUNDATION13000 ZOO BOULEVARD APPLE VALLEY,MN 55124 | | CHARITY | WILDLIFE CONSERVATION AND SUPPORT | 300 |
| MINNETONKA CENTER FOR THE ARTS2240 NORTH SHORE DRIVE WAYZATA,MN 55391 | | CHARITY | SUPPORT THE ARTS | 300 |
| BOY SCOUTS OF AMERICAPO BOX 152079 IRVING,TX 750152079 | | CHARITY | GENERAL SUPPORT | 250 |
| MUSEUM OF LAKE MINNETONKA PO BOX 178 EXCELSIOR,MN 55331 | | CHARITY | GENERAL SUPPORT | 150 |
| CARINGBRIDGEPO BOX 6032 ALBERT LEA,MN 560076632 | | CHARITY | GENERAL SUPPORT | 500 |
| CATHOLIC CHARITIES1200 2ND AVE S MINNEAPOLIS,MN 55403 | | CHARITY | GENERAL SUPPORT | 2,000 |
| CATO INSTITUTE1000 MASSACHUSETTS AVE NW WASHINGTON, DC 200015403 | | CHARITY | GENERAL SUPPORT | 100 |
| CEDARS CAMPS1314 PARKVIEW VALLEY MANCHESTER, MO 63011 | | CHARITY | SUPPORT CAMP TUITIONS | 750 |
| CASA MEA6705 SHADOW CREST DR PLANO,TX 75093 | | CHARITY | SUPPORT ORPHANS | 750 |
| OBERHOLTZER FOUNDATION818 3RD AVE 305 EXCELSIOR,MN 55331 | | CHARITY | PROTECTION OF WOODLANDS | 600 |
| SCIENCE MUSEUM OF MINNESOTA120 WEST KELLOGG BLVD | | CHARITY | SUPPORT SCIENCE EDUCATION | 250 |
| ST PAUL,MN 55102 PEOPLE FOR PARKSPO BOX 24901 MINNEAPOLIS,MN 55424 | | CHARITY | PARKLAND CONSERVATION | 200 |
| ARTHRITIS FOUNDATION1876 MINNEHAHA AVE W 1 ST PAUL, MN 55104 | | CHARITY | SUPPORT ARTHRITIS RESEARCH | 300 |
| PLANNED PARENTHOOD434 WEST 33RD STREET NEW YORK, NY 100012601 | | CHARITY | SPPORT REPRODUCTIVE HEALTH | 750 |
| PRINCIPIA13201 CLAYTON ROAD ST LOUIS, MO 63131 | | CHARITY | ASSIST STUDENTS | 5,000 |
| PHILLIPS EXETER ACADEMY20 MAIN ST EXETER,NH 038332460 | | CHARITY | SUPPORT STUDENTS | 200 |
| LAKE MINNETONKA ASOCIATION PO BOX 248 EXCELSIOR,MN 55331 | | CHARITY | SUPPORT THE LAKE COMMUNITY | 300 |
| PROJECT FOR PRIDE IN LIVING 1035 EAST FRANKLIN AVE MINNEAPOLIS, MN 55404 | | CHARITY | SUPPORT PEOPLE IN NEED | 500 |
| KENYON REVIEW1 KENYON COLLEGE GAMBIER,OH 43022 | | CHARITY | ASSIST STUDENTS | 300 |
| THE BRIDGE2200 EMERSON AVE S MINNEAPOLIS,MN 55405 | | CHARITY | GENERAL SUPPORT | 500 |
| MARY BAKER EDDY LIBRARY200 MASSACHUSETTS AVE BOSTON,MA 02115 | | CHARITY | ART APPRECIATION | 400 |
| TREE TRUST2350 WYCLIFF STREET 200 ST PAUL, MN 55414 | | CHARITY | ASSIST NATURE | 300 |
| PAGE EDUCATION FOUNDATION PO BOX 581254 MINNEAPOLIS,MN 554581254 | | CHARITY | ASSIST STUDENTS | 300 |

| Form 990PF Part XV Line 3 - Gr | ants and Contribution | s Paid Durin | <u> </u> | or Future Payment |
|--|---|--------------------------------------|----------------------------------|-------------------|
| Recipient Name and address (home or | If recipient is an individual, show any relationship to | Foundation status of recipient | Purpose of grant or contribution | A mount |
| business) | any foundation manager or substantial contributor | | | |
| a Paid during the year | | CHARTE. | GENERAL GUETATA | |
| FRIENDS OF THE BASILLICA OF ST MARYPO BOX 50010 MINNEAPOLIS,MN 55405 | | CHARITY | GENERAL SUPPORT | 250 |
| CENTER OF THE AMERICAN EXPERIMENT12 SOUTH 6TH STREET | | CHARITY | GENERAL SUPPORT | 700 |
| MINNEAPOLIS, MN 55402 | | 0114.0777 | 05115011 01100007 | 100 |
| CHARITIES REVIEW COUNCIL 2610 UNIVERSITY AVE WEST ST PAUL,MN 551142007 | | CHARTIY | GENERAL SUPPORT | 100 |
| CHILDRENS THEATRE COMPANY 2400 3RD AVE S MINNEAPOLIS,MN 55404 | | CHARITY | SUPPRT THEATRE | 400 |
| COLONY FOUNDATIONPO BOX 89 NEW HAV EN,CT 06501 | | CHARITY | GENERAL SUPPORT | 600 |
| COMO ZOO AND CONSERVATORY SOCIETY1225 ESTABROOK DR ST PAUL, MN 55103 | | CHARITY | SUPPORT ZOOLOGICAL SOCIETY | 250 |
| CHILDRENS HOSPITALS & CLINICS OF MN2910 CENTRE POINT DRIVE ROSEVILLE, MN 55113 | | CHARITY | ASSIST CHILDREN | 400 |
| DOCTORS WITHOUT BOARDERS 333 SEVENTH AVE NEW YORK, NY 10001 | | CHARITY | ASSIST CHILDREN | 300 |
| DRESS FOR SUCCESS NW MNPO BOX 237 HAWLEY,MN 56549 | | CHARITY | ASSIST PEOPLE IN NEED | 300 |
| FAMILY AND CHILDRENS SERVICE 414 SOUTH EIGHTH STREET MINNEAPOLIS, MN 55404 | | CHARITY | ASSIST CHILDREN | 500 |
| COURAGE CENTER3915 GOLDEN VALLEY RD MINNEAPOLIS, MN 55422 | | CHARITY | ASSIST LOWINCOME PEOPLE | 500 |
| GIRLSCOUT COUNCIL OF GREATER MPLS5601 BROOKLYN BLVD | | CHARITY | GENERAL SUPPORT | 250 |
| BROOKLY CENTER, MN 55429 ASCENTION PLACE INC1803 BRYANT AVENUE N | | CHARITY | ASSIST PEOPLE IN NEED | 300 |
| MINNEAPOLIS,MN 55411 GRAYWOLF PRESS2402 UNIVERSITY AVE | | CHARITY | LITERARY APPRECIATION | 500 |
| ST PAUL, MN 55114 KENYA CHILDRENS FUNDPO BOX 4159 HOPKINS, MN 55343 | | CHARITY | ASSIST CHILDREN | 500 |
| GREATER MPLS COUNCIL OF CHURCHES1001 EAST LAKE STREET MINNEAPOLIS, MN 55407 | | CHARITY | GENERAL SUPPORT | 100 |
| ABBOTT NORTHWESTERN HOSPITAL FOUNDA800 E 28TH ST MINNEAPOLIS, MN 55485 | | CHARITY | GENERAL SUPPORT | 750 |
| AAA FOUNDATION5400 AUTO CLUB WAY MINNEAPOLIS, MN 55416 | | CHARITY | GENERAL SUPPORT | 500 |
| ARC OF MINNESOTA770 TRANSFER ROAD 26 ST PAUL, MN 55114 | | CHARITY | ASSIST LOWINCOME PEOPLE | 250 |
| GREATER TWIN CITIES YOUTH SYMPHONIE408 ST PETER STREET ST PAUL, MN 55102 | | CHARITY | MUSIC APPRECIATION | 250 |
| JUNGLE THEATRE2951 LYNDALE AVE S MINNEAPOLIS, MN 55408 | | CHARITY | ART APPRECIATION | 200 |
| ADVENTURE UNLIMITED201 SOUTH QUEBEC STREET GREENWOOD VILLAGE,CO 80110 | | CHARITY | ASSIST STUDENTS | 250 |
| AMERICAN RED CROSS1201 WEST RIVER PKWY MINNEAPOLIS,MN 55454 | | CHARITY | GENERAL SUPPORT | 500 |
| ANIMAL HUMANE SOCIETY845 MEADOW LANE N GOLDEN VALLEY,MN 55422 | | CHARITY | ASSIST DOGS IN NEED | 200 |
| GUTHRIE THEATER FOUNDATION PO BOX 86 MINNEAPOLIS,MN 55486 | | CHARITY | ART APPRECIATION | 750 |
| LONGYEAR MUSEUM1125 BOYLSTON ST CHESTNUT HILL, MA 02467 | | CHARITY | GENERAL SUPPORT | 400 |
| GLOBAL DEAF CONNECTION38TH AVE S MINNEAPOLIS,MN 55406 | | CHARITY | ASSIST DEAF PEOPLE | 250 |
| MICRO GRANTS1035 EAST FRANKLIN AVE MINNEAPOLIS,MN 55404 | | CHARITY | ASSIST LOWINCOME PEOPLE | 1,000 |
| UNIVERSITY OF MINNESOTA FOUNDATIONPO BOX 7080 MINNEAPOLIS, MN 55170 | | CHARITY | ASSIST STUDENTS | 7,000 |
| YWCA OF MINNEAPOLIS1130 NICOLLET MALL MINNEAPOLIS,MN 55403 | | CHARITY | GENERAL SUPPORT | 300 |
| | | - | | |

| Form 990PF Part XV Line 3 - Gra | nts and Contributions | Paid During | the Year or Approved for | Future Payment |
|---|---|--------------------------------------|----------------------------------|----------------|
| Recipient Name and address (home or business) | If recipient is an individual, show any relationship to | Foundation status of recipient | Purpose of grant or contribution | A mount |
| | any foundation manager or substantial contributor | | | |
| a Paid during the year LIBRARY FOUNDATION OF | | CHARITY | LITERARY APPRECIATION | 2,500 |
| HENNEPIN CO12601 RIDGEDALE DR | | CHARIT | LITERARY APPRECIATION | 2,300 |
| MINNETONKA, MN 55305 WOMANVENTURE2324 | | CHARITY | GENERAL SUPPORT | 500 |
| UNIVERSITY AVE WEST ST PAUL, MN 55114 | | CHARITY | GENERAL SUPPORT | 500 |
| REACH421 5TH ST HAWLEY,MN 56549 | | CHARITY | GENERAL SUPPORT | 150 |
| THE COWLES CENTER FOR DANCE 528 HENNEPIN AVE MINNEAPOLIS,MN 55403 | | CHARITY | ART APPRECIATION | 5,000 |
| USOPO BOX 96322 WASHINGTON, DC 200906322 | | CHARITY | SUPPORT THE TROOPS | 500 |
| HOMEWARD BOUNDPO BOX 1056 MONTICELLO, MN 55362 | | CHARITY | SUPPORT DOGS IN NEED | 750 |
| WEISMAN ART MUSEUM333 EAST RIVER ROAD MINNEAPOLIS,MN 55455 | | CHARITY | ART APPRECIATION | 500 |
| LEAGUE OF WOMEN VOTERS OF MPLS81 S NINTH ST SUITE 335 MINNEAPOLIS,MN 55402 | | CHARITY | GENERAL SUPPORT | 300 |
| YALE ALUMNI FUNDPO BOX 803 NEW HAVEN, CT 06503 | | CHARITY | SUPPORT STUDENTS | 5,000 |
| WAYZATA HISTORICAL SOCIETY 402 EAST LAKE STREET WAYZATA,MN 55391 | | CHARITY | GENERAL SUPPORT | 250 |
| MS SOCIETY - MN200 12TH ST S MINNEAPOLIS,MN 55415 | | CHARITY | GENERAL SUPPORT | 1,000 |
| PARK NICOLLET FOUNDATION 6500 EXCELSIOR BLVD ST LOUIS PARK,MN 55426 | | CHARITY | GENERAL SUPPORT | 1,000 |
| ST PAUL'S SCHOOL FOR BOYS 11152 FALLS ROAD LUTHERVILLETIMONIUM, MD 21022 | | CHARITY | ASSIST STUDENTS | 500 |
| THE GUILD118 NORTH FOURTH AVE ANN ARBOR,MI 48104 | | CHARITY | ART APPRECIATION | 600 |
| BOLDER OPTIONS2100 STEVENS AVE S MINNEAPOLIS,MN 55404 | | CHARITY | GENERAL SUPPORT | 300 |
| LFP MN CENTER FOR MEDIA ARTS 2446 UNIVERSITY AVE W ST PAUL, MN 55114 | | CHARITY | ART APPRECIATION | 300 |
| MINNAPOLIS URBAN LEAGUE220 16TH AVE N MINNEAPOLIS,MN 55411 | | CHARITY | GENERAL SUPPORT | 550 |
| TEACH FOR AMERICA TWIN CITIES 401 2ND AVE N STE 200 MINNEAPOLIS,MN 55401 | | CHARITY | GENERAL SUPPORT | 1,000 |
| TUBMAN FAMILY ALLIANCE3111 FIRST AVE S MINNEAPOLIS,MN 55408 | | CHARITY | ASSIST FAMILIES IN DISTRESS | 500 |
| MAYO FOUNDATION 200 1ST ST SW ROCHESTER, MN 55905 | | CHARITY | MEDICAL EDUCATION AND RESEARCH | 500 |
| TWIN CITIES HABITAT FOR HUMANITY3001 4TH ST SE MINNEAPOLIS,MN 55414 | | CHARITY | GENERAL SUPPORT | 300 |
| HENNEPIN HISTORY MUSEUM2303 3RD AVE S MINNEAPOLIS,MN 55404 | | CHARITY | GENERAL SUPPORT | 150 |
| MINNEAPOLIS INSTITUTE OF ARTS 2400 3RD AVE S MINNEAPOLIS,MN 55405 | | CHARITY | ART APPRECIATION | 5,000 |
| WALKER ART CENTER1750 HENNEPIN AVE MINNEAPOLIS,MN 55403 | | CHARITY | ART APPRECIATION | 2,500 |
| MINNEAPOLIS FOOD SHARE1001 EAST LAKE ST MINNEAPOLIS,MN 554070509 | | CHARITY | GENERAL SUPPORT | 1,000 |
| MINNESOTA HISTORICAL SOCIETY 345 W KELLOGG BLVD ST PAUL, MN 551021906 | | CHARITY | GENERAL SUPPORT | 750 |
| MINNESOTA LANDSCAPE ARBORETUM3675 ARBORETUM DRIVE CHASKA,MN 55318 | | CHARITY | GENERAL SUPPORT | 200 |
| MINNESOTA TRANSPORTATION MUSEUM193 PENNSYLVANIA AVE E ST PAUL, MN 55130 | | CHARITY | GENERAL SUPPORT | 200 |
| MINNEAPOLIS COMMUNITY AND TECHNICAL1501 HENNEPIN AVE MINNEAPOLIS,MN 55403 | | CHARITY | SUPPORT STUDENTS | 500 |
| MINNESOTA PUBLIC RADIO480 CEDAR ST ST PAUL, MN 55101 | | CHARITY | GENERAL SUPPORT | 3,500 |

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

| Recipient | If recipient is an individual, show any relationship to | Foundation status of | Purpose of grant or contribution | A mount |
|---|---|-------------------------|----------------------------------|---------|
| Name and address (home or business) | any foundation manager or substantial contributor | recipient | | |
| a Paid during the year | | | | |
| MINNESOTA VISITING NURSE AGENCY3433 BROADWAY ST NE 300 MINNEAPOLIS,MN 55413 | | CHARITY | GENERAL SUPPORT | 300 |
| UNITED NEGRO COLLEGE FUNDPO BOX 1021 MERRIFIELD,VA 22116 | | CHARITY | ASSIST STUDENTS | 350 |
| MINNESOTA ORCHESTRA1111 NICOLLET MALL MINNEAPOLIS,MN 55403 | | CHARITY | MUSIC APPRECIATION | 3,000 |
| MINNESOTA STREETCAR MUSEUM PO BOX 14467 MINNEAPOLIS,MN 554140467 | | CHARITY | GENERAL SUPPORT | 200 |
| UNIVERSITY OF MN ALUMNI ASSOCIAION200 OAK ST SE STE 200 MINNEAPOLIS,MN 554552040 | | CHARITY | GENERAL SUPPORT | 1,000 |
| ZENON DANCE528 HENNEPIN AVE MINNEAPOLIS,MN 55403 | | CHARITY | GENERAL SUPPORT | 500 |
| MINNESOTA STATE HORTICULTURAL SOCIE2705 LINCOLN DRIVE ROSEVILLE, MN 55113 | | CHARITY | GENERAL SUPPORT | 200 |
| YALE CLASS OF 1952PO BOX 803 NEW HAVEN,CT 06503 | | CHARITY | GENERAL SUPPORT | 500 |
| Total | | | | 110,700 |

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TY 2011 Compensation Explanation

Name: THE HEAD FAMILY FOUNDATION

| Person Name | Explanation |
|------------------|-------------|
| MARTHA M HEAD | |
| MARTHA EH KIRWIN | |
| VIRGINIA R HEAD | |

Note: To capture the full content of this document, please select landscape mode (11" \times 8.5") when printing.

TY 2011 Gain/Loss from Sale of Other Assets Schedule

Name: THE HEAD FAMILY FOUNDATION

| | | | <u> </u> | | | I I | | | | |
|--------------------------------------|------------------|-----------------|-----------|-------------------|----------------------|--------|------------------|-------------------|----------------|-----------------------------|
| Name | Date Acquired | How Acquired | Date Sold | Purchaser Name | Gross Sales Price | Basis | Basis Met hod | Sales Expenses | Total (net) | Accumulated Depreciation |
| 200S AMERICAN EXPRESS CO | | PURCHASE | 2011-07 | | 10,568 | 8,813 | | | 1,755 | |
| 80S MCDONALDS CORP | 2010-12 | PURCHASE | 2011-07 | | 6,845 | 6,156 | | | 689 | |
| 25S SPDR S&P 500 ETF | | PURCHASE | 2011-07 | | 3,245 | 3,298 | | | -53 | |
| 225S ISHARES DOW JONES SELECT | 2011-05 | PURCHASE | 2011-08 | | 12,320 | 13,534 | | | -1,214 | |
| 20S APPLE INC | | PURCHASE | 2011-08 | | 7,316 | 6,274 | | | 1,042 | |
| 25S SPDR S&P 500 TRUST | 2011-07 | PURCHASE | 2011-08 | | 2,843 | 3,363 | | | -520 | |
| 193S ISHARES MSCI EAFE | 2011-02 | PURCHASE | 2011-08 | | 10,131 | 11,608 | | | -1,477 | |
| 535S SCRIPPS NETWORKS INTERACTIVE | | PURCHASE | 2011-08 | | 22,866 | 26,955 | | | -4,089 | |
| 30S SPDR S&P 500 TRUST | | PURCHASE | 2011-08 | | 3,394 | 3,638 | | | -244 | |
| 773S SCHWAB CHARLES CORP NEW | 2008-12 | PURCHASE | 2011-08 | | 8,649 | 11,802 | | | -3,153 | |
| 412S SCHWAB CHALES CORP NEW | 2008-12 | PURCHASE | 2011-08 | | 4,669 | 6,290 | | | -1,621 | |
| 305S WASTE MANAGEMENT INC | | PURCHASE | 2011-09 | | 9,534 | 11,429 | | | -1,895 | |
| 410S EXPRESS SCRIPTS INC | 2011-06 | PURCHASE | 2011-10 | | 16,358 | 23,324 | | | -6,966 | |
| 656S WISDOMETREE JAPAN HEDGED | | PURCHASE | 2011-11 | | 20,993 | 25,057 | | | -4,064 | |
| 520S BANK NY MELLON CORP | | PURCHASE | 2011-11 | | 9,198 | 14,707 | | | -5,509 | |
| 38S SPDR S&P 500 TRUST | 2011-10 | PURCHASE | 2011-12 | | 4,760 | 4,418 | | | 342 | |
| 25000S VR FED NATL MTG ASSN | 2010-01 | PURCHASE | 2012-01 | | 25,000 | 24,975 | | | 25 | |
| 105S EDISON INTL COM | 2011-01 | PURCHASE | 2012-03 | | 4,436 | 4,006 | | | 430 | |
| 551S ISHARES MSCI JAPAN | 2011-11 | PURCHASE | 2012-04 | | 5,361 | 5,134 | | | 227 | |
| 1708S ISHARES MSCI JAPAN | 2011-11 | PURCHASE | 2012-04 | | 16,463 | 15,915 | | | 548 | |
| 280S WALMART STORES INC | | PURCHASE | 2012-04 | | 16,235 | 15,229 | | | 1,006 | |
| 970S USB CAPITAL XII | 2010-12 | PURCHASE | 2012-05 | | 24,250 | 24,096 | | | 154 | |
| 480S ISHARES DOWN JONES SELECT | | PURCHASE | 2012-05 | | 26,273 | 25,705 | | | 568 | |
| 135S ISHARES DOW JONES SELECT | | PURCHASE | 2012-05 | | 7,389 | 6,194 | | | 1,195 | |
| 190S ISHARES DOW JONES SELECT | 2010-09 | PURCHASE | 2012-05 | | 10,509 | 8,666 | | | 1,843 | |
| 90S LABRATORY CRP OF AMERICA | 2011-07 | PURCHASE | 2012-06 | | 7,619 | 8,177 | | | -558 | |
| 210S LABORATORY CRP OF AMERICA | | PURCHASE | 2012-06 | | 17,777 | 20,884 | | | -3,107 | |
| 90S NESTLE SA | 2011-01 | PURCHASE | 2012-06 | | 5,131 | 4,979 | | | 152 | |
| 80S COLGATE PALMOLIVE CO | | PURCHASE | 2012-06 | | 8,127 | 6,278 | | | 1,849 | |

TY 2011 Investments Corporate Bonds Schedule

Name: THE HEAD FAMILY FOUNDATION

| Name of Bond | End of Year Book Value | End of Year Fair Market Value |
|-----------------------------|---------------------------|----------------------------------|
| 25,000 FED FARM CREDIT BANK | 26,286 | 26,286 |
| 1,000 SPDR BARCLAYS CAPITAL | 37,560 | 37,560 |
| 970 FPL GROUP CAP | 25,356 | 25,356 |
| 1,000 JPMORGAN CHASE & CO | 27,130 | 27,130 |
| 25,000 BURNSVILLE MINN | 26,432 | 26,432 |
| 1035 VODAFONE GROUP PLC | 29,166 | 29,166 |
| 25,000 FED NATL MTG ASSN | | |
| 970 USB CAPITAL XII | | |

TY 2011 Investments Corporate Stock Schedule

Name: THE HEAD FAMILY FOUNDATION

| Name of Stock | End of Year Book Value | End of Year Fair Market Value | |
|--------------------------------------|---------------------------|----------------------------------|--|
| 470S ACCENTURE LTD | 28,242 | 28,242 | |
| 570S AMERICAN EXPRESS CO | 33,179 | 33,179 | |
| 650S AMPHENOL CORP | 35,698 | 35,698 | |
| 170S APACHE CORP | 14,941 | 14,941 | |
| 110S APPLE INC | 58,400 | 58,400 | |
| 470S BAXTER INTL INC | 24,980 | 24,980 | |
| 320S BERKSHIRE HATHAWAY INC | 26,665 | 26,665 | |
| 115S BLACKROCK INC | 19,529 | 19,529 | |
| 377S CH ROBINSON WORLDWIDE INC | 22,065 | 22,065 | |
| 440S FMC TECHNOLOGIES INC | 17,261 | 17,261 | |
| 246S GOLDMAN SACHS GROUP INC | 23,582 | 23,582 | |
| 415S ILLINOIS TOOL WORKS INC. | 21,949 | 21,949 | |
| 220S INTERCONTINENTALEXCHANGE INC. | 29,915 | 29,915 | |
| 380S MCDONALDS CORP | 27,887 | 27,887 | |
| 325S MCKESSON CORP | 30,469 | 30,469 | |
| 330S NIKE INC | 28,967 | 28,967 | |
| 625S NORDSTROM INC. | 31,056 | 31,056 | |
| 325S PEPSICO INC | 22,964 | 22,964 | |
| 235S PERRIGO CO | 27,713 | 27,713 | |
| 195S PRECISION CASTPARTS CORP | 32,076 | 32,076 | |
| 425S QUALCOMM INC. | 23,664 | 23,664 | |
| 1230S REPUBLIC SERVICES INC | 32,546 | 32,546 | |
| 360S SCHLUMBERGER LTD | 23,368 | 23,368 | |
| 520S STARWOOD HOTELS & RESORTS WW IN | 27,581 | 27,581 | |
| 569S THERMO FISCHER SCIENTIFIC INC | 29,537 | 29,537 | |
| 405S UNITED TECHNOLOGIES CORP | 30,590 | 30,590 | |
| 772S ABB LTD | 12,599 | 12,599 | |
| 495S AFLAC INC | 21,082 | 21,082 | |
| 325S BHP BILLITON LIMITED | 21,223 | 21,223 | |
| 85S CNOOC-CHINA NATIONAL OFFSHOR | 17,106 | 17,106 | |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|-------------------------------------|---------------------------|----------------------------------|
| 365S DIAGED PLC | 37,621 | 37,621 |
| 478S HSBC | 21,094 | 21,094 |
| 940S KOMATSU JPY | 22,125 | 22,125 |
| 730S NESTLE S.A | 43,610 | 43,610 |
| 492S RECKITT BENCKISTER PLC | 25,967 | 25,967 |
| 400S SAP AG | 23,744 | 23,744 |
| 1835S TAIWAN SEMICONDUCTOR | 25,617 | 25,617 |
| 945S TELEFONICA SA | 12,380 | 12,380 |
| 2985S TESCO PLC | 14,516 | 14,516 |
| 312S TRANSOCEAN | 13,956 | 13,956 |
| 415S ABBOTT LABS | 26,755 | 26,755 |
| 287S CHEVRON CORP | 30,279 | 30,279 |
| 319S COLGATE PALMOLIVE CO | 33,208 | 33,208 |
| 885S CSX CORP | 19,789 | 19,789 |
| 785S EDISON INTL COM | 36,267 | 36,267 |
| 455S HEINZ HJ CO | 24,743 | 24,743 |
| 433S JOHNSON & JOHNSON | 29,253 | 29,253 |
| 310S JP MORGAN CHASE & CO | 11,076 | 11,076 |
| 260S NORTHROP GRUMMAN CORP | 16,585 | 16,585 |
| 809S PAYCHEX INC | 25,411 | 25,411 |
| 225S PNC FINANCIAL SERVICES GRPU | 13,750 | 13,750 |
| 1390S STAPLES INC | 18,140 | 18,140 |
| 300S WAL MART STORES | 20,916 | 20,916 |
| 605S WASTE MANAGEMENT | 20,207 | 20,207 |
| 348S 3M CO | 31,181 | 31,181 |
| 26S SPDR S&P 500 ETF TRUST | 3,539 | 3,539 |
| 420S I SHARES MSCI ALL COUNTRY ASIA | 22,096 | 22,096 |
| 172S I SHARES MSCI EAFE | 8,593 | 8,593 |
| 978S VANGUARD EMERGING MARKETS | 39,052 | 39,052 |
| 625S WISDOMTREE JAPAN HEDGED EQUITY | 20,738 | 20,738 |

| Name of Stock | End of Year Book Value | End of Year Fair Market Value |
|-----------------------------------|---------------------------|----------------------------------|
| 500S AMEX ENERGY SELECT | 33,185 | 33,185 |
| 1000S AMEX MATERIALS | 35,290 | 35,290 |
| 1000S AMEX UTILITIES | 36,990 | 36,990 |
| 194S I SHARES DOW JONES SELECT | 10,901 | 10,901 |
| 410S EXPRESS SCRIPTS INC | | |
| 1185S SCHWAB CHARLES CORP NEW | | |
| 535S SCRIPPS NETWORKS INTERACTIVE | | |
| 520S BANK NEW YORK MELLON CORP | | |
| 210S LABARATORY CRP OF AMERICA | | |
| | | |

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TY 2011 Investments - Other Schedule

Name: THE HEAD FAMILY FOUNDATION

| Category/ Item | Listed at Cost or FMV | Book Value | End of Year Fair Market Value |
|---------------------------------|-----------------------|------------|----------------------------------|
| MINNWEST BANK SUBORDINATED NOTE | FMV | 2,000,000 | 2,000,000 |

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TY 2011 Other Decreases Schedule

Name: THE HEAD FAMILY FOUNDATION

| Description | Amount |
|-------------------|--------|
| UNREALIZED LOSSES | 48,078 |



TY 2011 Other Liabilities Schedule

Name: THE HEAD FAMILY FOUNDATION

| Description | Beginning of Year - Book Value | End of Year - Book Value |
|--------------------|-----------------------------------|-----------------------------|
| INCOME TAX PAYABLE | 1,231 | 1,526 |

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TY 2011 Other Professional Fees Schedule

Name: THE HEAD FAMILY FOUNDATION

| Category | Amount | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|-----------------|--------|--------------------------|------------------------|---|
| LOWRY HILL FEES | 14,406 | 7,203 | | 7,203 |

TY 2011 Taxes Schedule

Name: THE HEAD FAMILY FOUNDATION

| Category | Amount | Net Investment Income | Adjusted Net Income | Disbursements for Charitable Purposes |
|----------------------|--------|--------------------------|------------------------|---|
| FOREIGN TAXES | 1,398 | 1,398 | | |
| EXCISE TAXES FEDERAL | 3,301 | | | |