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Form **990**

Department of the Treasury

Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545 0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

A	For th	e 2011 calendar year, or tax year beginning $JUL 1$, 2011 and	ل ending	<u>UN 30, 2012</u>				
В	Check if applicab	C Name of organization		D Employer identifi	cation number			
	Addre	YOUNG AUDIENCES, INC.						
	Name chang			13-1	688246			
	Initial return	Number and street (or P.O. box if mail is not delivered to street address)	E Telephone number					
	Termil		(212) 831-8110					
	Amen	ded	G Gross receipts \$ 5,171,586.					
	Application	NEW YORK, NY 10016		H(a) Is this a group re				
	pendi	F Name and address of principal officer:DAVID A. DIK		for affiliates?	Yes X No			
		SAME AS C ABOVE		H(b) Are all affiliates inc				
1	Tax-ex	empt status: X 501(c)(3)	or 527	1	list. (see instructions)			
		te: WWW.YOUNGAUDIENCES.ORG		H(c) Group exemption				
		organization: X Corporation Trust Association Other	L Year		A State of legal domicile: NY			
	art I	Summary	, =		T Clare of logar dofficio, 242			
	1	Bnefly describe the organization's mission or most significant activities: TO II	NSPIRE	YOUNG PEOP	LE AND			
Governance		EXPAND THEIR LEARNING THROUGH THE ARTS.						
ra		Check this box if the organization discontinued its operations or dispos	sed of more	than 25% of its net as	ssets.			
ove	1	Number of voting members of the governing body (Part VI, line 1a)		3	38			
		Number of independent voting members of the governing body (Part VI, line 1b)	••••••	4	38			
Š		Total number of individuals employed in calendar year 2011 (Part V. line 2a)		5	8			
ŧ		Total number of volunteers (estimate if necessary) RECEIVED		6	38			
Activities	1	Total unrelated business revenue from Part VIII column (C) line 12	1	7a	0.			
⋖	1	Net unrelated business taxable income from Fpm 990, 11, (iii) 34 8 2013 0		7b	0.			
		\rangle \sigma \s		Prior Year	Current Year			
a)	8	Contributions and grants (Part VIII, line 1h)		1,117,872.	1,052,178.			
Revenue		Program service revenue (Part VIII, line 2g) OGDEN, UT	· · ·	172,806.	260,863.			
eve	1	Investment income (Part VIII, column (A), lines 3, 4, and 7d)). -	325,228.	238,308.			
ď	į.	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	"	4,182.	522.			
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	· · · · ·	1,620,088.	1,551,871.			
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	·	191,203.	243,711.			
	1	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.			
S	1	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		1,040,049.	1,025,358.			
Expenses	16a	Professional fundraising fees (Part IX, column (A), line 11e)	•	0.	0.			
De l	ь	Total fundraising expenses (Part IX, column (D), line 25)	56.					
Щ	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	<u> </u>	1,049,631.	696,680.			
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		2,280,883.	1,965,749.			
	19	Revenue less expenses. Subtract line 18 from line 12	``	-660,795.	-413,878.			
Ses			Red	ginning of Current Year	End of Year			
sets	20	Total assets (Part X, line 16)	120	7,974,021.	7,428,613.			
₩ ₩	21	Total liabilities (Part X, line 26)	• • •	1,095,931.	1,117,727.			
Net Assets or Fund Balances	22	Net assets or fund balances Subtract line 21 from line 20	—	6,878,090.	6,310,886.			
Pa	art II	Signature Block		<u> </u>	0/020/0001			
Und	er pena	lties of perjury, I declare that I have examined this return, including accompanying schedules	s and stateme	ents, and to the best of m	v knowledge and belief it is			
		t, and complete. Declaration of preparer (other than officer) is based on all information of wh			, was mode and bonoi, it is			
		MM = = = .	FFV	Ulix	20 3			
Sig	n	Signature of officer		Date L				
Her		DAVID A. DIK, NATIONAL EXEC. DIRECTOR						
		Type or print name and title						
		Print/Type preparer's name Preparer's signature	D	ate Check	PTIN			
Paid	i	MARTIN BERKOWITZ Want Bully	l lo	4/08/13 if self-employe	-			
	parer	Firm's name LUTZ AND CARR, CPAS LLP	<u> </u>	Firm's EIN	13-1655065			
	Only	Firm's address 300 EAST 42ND STREET		, , , , , , , , , , , , , , , , , , ,				
	-	NEW YORK, NY 10017		Phone no. 2	12-697-2299			
Mav	the IF	AS discuss this return with the preparer shown above? (see instructions)		1. 110110 110. 2	X Yes No			
	01 01-2		ns.		Form 990 (2011)			

_	990 (2011) YOUNG AUDIENCES, INC.	13-1688246 F	Page 2
Pa	rt III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response to any question in this Part III	<u> </u>	
1	Briefly describe the organization's mission: YOUNG AUDIENCES' MISSION IS TO INSPIRE AND DEVELOP YOU	INC TEXENTEDO	
	THROUGH ACTIVE ENGAGEMENT IN ARTS EXPERIENCES. BY INTE		TS
	INTO THE LEARNING ENVIRONMENT GENERATIONS OF CHILDREN		
	REALIZING THEIR CREATIVE AND CRITICAL THINKING POTENTI		
2	Did the organization undertake any significant program services during the year which were not listed on		
	the pnor Form 990 or 990-EZ?	🗀 Yes 🖸	X No
	If "Yes," describe these new services on Schedule O.		_
3	Did the organization cease conducting, or make significant changes in how it conducts, any program service	es? 🔲 Yes 🖸	X No
	If "Yes," describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three largest program services.		
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount others, the total expenses, and revenue, if any, for each program service reported.	or grants and allocations to	
4a	(Code:) (Expenses \$659,057 . including grants of \$24,000 .) (Re	evenue \$ 87,12	29.1
	ARTS FOR LEARNING LESSONS (A4L) IS A SUPPLEMENTAL, RES		
	EDUCATIONAL PROGRAM OF FLEXIBLE, TEACHER-LED INSTRUCTI		
	RELATED ARTIST RESIDENCIES THAT INTEGRATE THE ARTS TO	IMPROVE STUDEN	TS'
	KNOWLEDGE AND SKILLS FOR LITERACY, LEARNING AND LIFE.		
			
			
			
			
4b	(Code) (Expenses \$139,835. including grants of \$91,750.) (Re		
	METLIFE LEARNING FOR LIFE IS A YA SIGNATURE CORE SERVI		RX
	THE ORGANIZATION'S STRATEGIC PLAN. THE PROGRAM UTILIZ PROBLEM SOLVING APPROACH TO ENGAGE YOUNG PEOPLE IN THE		
	THINKING, CRITICAL ASSESSMENT, AND ENGAGED FOCUS THAT		N
	THE ARTS-OFTEN REFERRED TO AS 21ST CENTURY LEARNING SK		
	FOR LIFE IS COMPRISED OF IN-DEPTH RESIDENCIES THAT FOI	LOW A MODEL	
	RESIDENCY FRAMEWORK DESIGNED TO INCORPORATE THE FOUR B	SSENTIAL ARTS	
	ELEMENTS; EXPERIENCE, UNDERSTAND, CREATE, AND CONNECT		OF
	LEARNING. AS OF FALL 2011, LEARNING FOR LIFE RESIDENCE	LIES ARE BEING	
	IMPLEMENTED IN 13 YA AFFILIATES NATIONWIDE.		
4c	(Code) (Expenses \$ 782,285. including grants of \$ 127,961.) (Re	evenue \$ 86,60	06.)
	YA NATIONAL NETWORK SERVICES AND SUPPORT: FY2012 YA NA		
	AFFILIATE ORGANIZATIONS CONTINUE TO IMPLEMENT A NETWOR		
	IMPROVING YOUNG AUDIENCES' CORE SERVICES AND PROGRAMS		
	COUNTRY. IN DOING SO, YA PROGRAMS HAVE BECOME MORE ST		
	OUTCOME BASED AND MEASURABLY EFFECTIVE IN ORDER TO ENF LEARNING AND LIFE SKILLS OF ALL CHILDREN AND YOUTH.	IANCE THE CREAT.	TAR
	DEARNING AND DIFE SKILLS OF ALL CHILDREN AND TOUTH.		
	Otto and the Control of the Control	· · · · · · · · · · · · · · · · · · ·	
4d	Other program services (Describe in Schedule O.)	*	
	(Expenses \$ Including grants of \$) (Revenue \$ Total program service expenses ► 1,581,177.		
	T J J J J J J I I I I	Form 990	(2011)
13200: 02-09-			. ,
	2		

Form 990 (2011) YOUNG AUDIENCES, INC.
Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	_X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		_X_
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
-	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
_	Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide			
•	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	and the second s	10	х	
11	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V			
••	as applicable.			
_	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
a	Part VI	11a	X	
h	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	1 Ia	- 21	
		11b		x
_	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	110		<u> </u>
·	1. D 1. V 1. 400 M 2. V 1. D 1. V 1. D D 1. V 1. V 1. D D 1. V 1. V	11c		x
4	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	110		
u	Dead Village 400 M N/ca Beauty to Cabad Ja D. Dead V	11d	х	
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	116		
•	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
120	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	3 11	- 22	
124	Schedule D, Parts XI, XII, and XIII	12a	X	
L	Was the organization included in consolidated, independent audited financial statements for the tax year?	120	A	
D	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		x
12	le the experience a spheri described in section 170/b)(1)(A)(i)2 If IVes II complete Schodule E	13		X
14a		14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	1-74		
J	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			1
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	145		
.5	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	13		
.0	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		x
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10		-
17	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		x
10	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	- ''-		 ^
18		40	х]
40	1c and 8a? If "Yes," complete Schedule G, Part II	18		
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	40		- V
00-	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		^
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	990	2011)

Page 4

Part IV Checklist of Required Schedules (continued) No Yes Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the X United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 21 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, Х column (A), line 2? If "Yes," complete Schedule I, Parts I and III 22 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current 23 and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete X 24a b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease 24c d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a X disqualified person during the year? If "Yes," complete Schedule L, Part I 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete 2<u>5b</u> X Schedule L. Part I Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified X person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 26 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III X 27 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV X 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV X 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M X 30 Did the organization liquidate, terminate, or dissolve and cease operations? 31 Х 31 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete 32 Schedule N, Part II X 32 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I X 33 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 X 34 X 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? X If "Yes," complete Schedule R, Part V, line 2 36 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI X 37 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O

Form 990 (2011)

Form 990 (2011)

14a

X

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 38	-		
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2	X	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			_
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a				
• -	more members of the governing body?	7a		X
ь	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
_	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а		8a	x	
	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	00	-2\	
•	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	<u> </u>		- 21
	to the control of this occurry bricquests information about policies not required by the internal rievenue code.)		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	X	140
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	iva	^	
-	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	x	
112	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X	
	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	па	^	
	Did the organization have a written conflict of interest policy? If "No," go to line 13	120	х	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12a 12b	X	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	120	^	
·	in Schedule O how this was done	120	x	
13	Did the organization have a written whistleblower policy?	12c	^	X
14	Did the organization have a written document retention and destruction policy?	13 14	x	
15	Did the process for determining compensation of the following persons include a review and approval by independent	<u>,,,,,</u>	Λ	
. •	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	1		
а	The organization's CEO Eventure Director and a second office.	15a	x	
	Other officers or less employees of the executation	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	.55		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
_	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
_	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure	100		
17	List the states with which a copy of this Form 990 is required to be filed ▶NY			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a	vailab	 le	
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and	l finan	cial	
	statements available to the public during the tax year.		J	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization.	ion: 🕨		
	LENI WELTE - 212-831-8110			
	171 MADISON AVENUE, SUITE 200. NEW YORK, NY 10016			
32006 1-23-		Form	990 (2011)
	_		•	,

Form 990 (2011) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees;

Check this box if neither the organization	on nor any related	orga	ıniza	tion	cor	npei	nsat	ted any current officer, of	director, or trustee.	
(A)	(B)	(C)						(D)	(E)	(F)
Name and Title	Average	(40		Pos			nna	Reportable	Reportable	Estimated
	hours per	box	do not check more than one ox, unless person is both an				h an	compensation	compensation	amount of
	week	officer and a director/trustee)		from	from related	other				
	(describe	55	Individual trustee or director Institutional trustee Officer Key employee Employee Former		the	organizations	compensation			
	hours for related	D 10	2			sated		organization	(W-2/1099-MISC)	from the
	organizations	ag ag	Ega		8	E C		(W-2/1099-MISC)		organization and related
	in Schedule	tag t	tiona	١	휥	s st	<u>.</u>			organizations
	O)	ind k	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			J
(1) CORINNE GREENBERG								:		
CHAIRMAN	1.00	Х		Х		}		0.	0.	0.
(2) NATHAN W. PEARSON, JR.						ļ				
PRESIDENT	1.00	X		X	<u> </u>	<u> </u>		0.	0.	0.
(3) JOHN W. CREAMER										
VICE CHAIRMAN TREASURER	1.00	X	ļ	X		<u> </u>	ļ	0.	0.	0.
(4) MARYANN FRIBOURG		ļ							_	_
VICE CHAIRMAN	1.00	X		X	<u> </u>	 	ļ	0.	0.	0.
(5) THOMAS R. BERNER	1 00						ŀ			
VICE PRESIDENT	1.00	X		X	┝	├-		0.	0.	0.
(6) LADY VA MAUGHAN	1 1 00	37		32			İ		_	_
VICE PRESIDENT	1.00	X		X		-		0.	0.	0.
(7) SUE ANN WEINBERG	1.00	x		X				0.	0.	0.
VICE PRESIDENT (8) JAMES H. GELLERT	1.00	Α	\vdash	Λ				•	0.	<u> </u>
SECRETARY	1.00	x		x				0.	0.	0.
(9) KEVIN J. BRADICICH										
DIRECTOR	1.00	X						0.	0.	0.
(10) MINETTE COOPER										
DIRECTOR	1.00	X						0.	0.	0.
(11) DALE FREHSE										
DIRECTOR	1.00	X		<u> </u>				0.	0.	0.
(12) SCOTT GREENBERG										
DIRECTOR	1.00	X	<u></u>	<u> </u>		<u>L</u>	<u> </u>	0.	0.	0.
(13) MARILYN GROUNDS										
DIRECTOR	1.00	X						0.	0.	0.
(14) DR. WILLIE L. HILL, JR.									_	
DIRECTOR	1.00	X			L.	-	_	_0.	0.	0.
(15) JEAN HODGES		l								_
DIRECTOR	1.00	X		<u> </u>		<u> </u>		0.	0.	0.
(16) DAVID HOUSER	1 00	,,	ŀ	1			-			_
DIRECTOR	1.00	<u>*</u>	\vdash	 	 	╁╾		0.	0.	0.
(17) MARJORIE HYMAN	1.00	v						0.	0.	0.
DIRECTOR 132007 01-23-12	1 1.00	1	Щ.	<u> </u>		J	1	<u> </u>		Form 990 (2011)
132007 01-23-12										101111 000 (2011)

Part VII Section A. Officers, Directors, T (A)	rustees, Key E (B)	mpl-	oyee		and I	High	est				(E)	
Name and title	Average				sitior	า		(D) Reportable	(E) Reportable		(F) stimate	od
Hano and title	hours per					than is bo		· .	compensation		nount	
•	week					or/trus			from related		other	
•	(describe	ecto						the	organizations	com	pensa	ation
	hours for	rustee or director				gg		organization	(W-2/1099-MISC)	l .	om th	
	related organizations	ste	trustee			pensi		(W-2/1099-MISC)		ı -	anızat	
	in Schedule	, led	lo nat		Ploye	E 8				l l	d relat	
	0)	Individual	Institutional	Officer	Key employee	Highest compensated employee	Former			Orga	anizati	UIIS
(18) GRETCHEN KIMBALL						Г						
DIRECTOR	1.00	X	<u> </u>	<u> </u>	<u> </u>	<u> </u>		0.	0.	<u> </u>		0.
(19) PETER S. KRAUS												
DIRECTOR	1.00	X	ļ	ļ	 	<u> </u>	ļ	0.	0.			0.
(20) ELIZABETH B. LUNDQVIST	1 00											_
DIRECTOR	1.00	X	┼	┢	╁	╄	-	0.	0.	ļ		0.
(21) YO-YO MA	1 00		}	İ								_
DIRECTOR	1.00	X	+-	-	╀	╀╌	╁	0.	0.	 		0.
(22) VINCENT A. MAI	1 00											0
DIRECTOR (22) MARGINES	1.00	X	-	├	╁	╁	┈	0.	0.	 		0.
(23) WYNTON MARSALIS	1.00	x		ŀ				0.	0.	ĺ		0.
DIRECTOR (24) FREDERICK J. MORSCHES	1.00	╁	\vdash	<u> </u>	╁	╁	├	<u> </u>				<u> </u>
DIRECTOR	1.00	X						0.	0.			0.
(25) MARY P. NASS	1.00	1	┢	<u> </u>			 	0.	<u> </u>		· ·	<u> </u>
DIRECTOR	1.00	$ _{\mathbf{x}}$					Ì	0.	0.			0.
(26) L. JAN ROBERTSON			İΤ		┢							
DIRECTOR	1.00	X						0.	0.			0.
1b Sub-total						▶		0.	0.			0.
c Total from continuation sheets to Part	VII, Section A					•		231,735.	0.	5	1,4	75.
d Total (add lines 1b and 1c)								231,735.	0.			75.
2 Total number of individuals (including but	not limited to th	nose	liste	ed a	bov	e) wl	ho r	eceived more than \$100	,000 of reportable			
compensation from the organization									·· <u> </u>			1
									I		Yes	No
3 Did the organization list any former office			e, ke	y er	mplo	oyee	, or	highest compensated e	mployee on			
line 1a? If "Yes," complete Schedule J for					 	•				_3_		X
4 For any individual listed on line 1a, is the and related organizations greater than \$1									the organization		x	
5 Did any person listed on line 1a receive of									dual for convious	4	Δ.	\vdash
rendered to the organization? If "Yes," co							Cial	led organization or indivi	dual for services	5		x
Section B. Independent Contractors	inpicte concau	<u></u>	0, 3,	u Cri	perc	3011		• • • • • • • • • • • • • • • • • • • •	·			
1 Complete this table for your five highest of	compensated in	dep	ende	ent c	onti	racto	ors t	that received more than	\$100,000 of compens	ation f	rom	
the organization. Report compensation for	or the calendar y	ear	endi	ng v	vrth	or w	/thir	n the organization's tax y	/ear.			
(A)							- 1	(B)		(0		
Name and busines	ss address	N	<u>IMC</u>	<u> </u>			_	Description of s	ervices C	ompe	nsatio	n
							\dashv					
		-										
	-											
							j					
2 Total number of independent contractors	(including but r	ot li	mıte	d to	tho	se li:	sted	d above) who received m	ore than	-		
\$100,000 of compensation from the orga	nization 🕨				(0						
SEE PART VII, SECTION	ON A CON'	ΓΙÌ	NUZ	AT.	IOI	N S	SH	EETS		Form	9 90 (2	2011)
132008 01-23-12												

Part VII Section A. Officers, Directors,	Trustees, Key Er	mple	yee	s, a	nd l	ligh	est	Compensated Employ	rees (continued)	
(A)		(C)					(D)	(E)	(F)	
Name and title	(B) Average	ĺ	Position					Reportable	Reportable	Estimated
•	hours	(cl	heck	all t	that	арр	ly)	compensation	compensation	amount of
	per					_		from	from related	other
•	week	5				ş		the	organizations	compensation
		direct				dem		organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
		iee or	stee			nsate		(** 25 7000 111100)		and related
		Itrusi	nal tru		oyee	Ē				organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
		를	SE .	#0 	, e	물	Ē			· · · · · · · · · · · · · · · · · · ·
(27) GINGER SAGER							ŀ		_	
DIRECTOR	1.00	X						0.	0.	0.
(28) ELIZABETH W. SMITH							ĺ		_	_
DIRECTOR	1.00	X					<u> </u>	0.	0.	<u> </u>
(29) ESTELLE SOSLAND	1 00	;								_
DIRECTOR	1.00	X				ļ	<u> </u>	0.	0.	0.
(30) RICHARD STOLTZMAN	1 00	, ,					İ	_	_	-
DIRECTOR	1.00	X	\vdash				<u> </u>	0.	0.	0.
(31) H. GUYON TOWNSEND III	1 00	.							,	•
DIRECTOR CARD WOLF	1.00	<u> </u>	$\vdash \dashv$	-			_	0.	0.	0.
(32) DIANE K. R. VOLK	1.00							0.	١	0
DIRECTOR (22) NOLL INVESTMENT	1.00	Λ						0.	0.	0.
(33) NOLA L. WHITEMAN	1.00	v						0.	0.	0
DIRECTOR (34) KATIE LYNN	1.00	Λ					_	<u></u>	0.	0.
DIRECTOR	1.00	Y						0.	0.	0.
(35) JAMES BENEDICT	1.00	Α.					-	0.	<u> </u>	0.
DIRECTOR	1.00	x		- 1				ο.	0.	0.
(36) DAPHNE KIS		-								<u>.</u>
DIRECTOR	1.00	x						0.	0.	0.
(37) HENRY CHRISTENSEN III								3.	-	
DIRECTOR	1.00	X						0.	0.	0.
(38) BENJAMIN ELBAZ										
DIRECTOR	1.00	X						0.	0.	0.
(39) DAVID DIK										
NATIONAL EXECUTIVE DIR.	40.00			X				231,735.	0.	51,475.
			\vdash		_					
		$\vdash\vdash$								
		$\vdash \vdash$	\vdash	\dashv	\dashv	—		-		
					ļ					
		H	\dashv	-	\dashv					
				-	:					
	L			1						
Total to Part VII, Section A, line 1c								231,735.		51,475.
				••	•••		·			<u> </u>

Form 990 (2011) YOUNG AUDIENCES, INC.
Part VIII | Statement of Revenue

					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
0 0		Tailoreted company	14.1		 			313, 01 314
ant		Federated campaigns	f l	242 021	-			ļ
တွ် ဥ		Membership dues		242,921. 451,853.	1			
r A		Fundraising events		451,655.	-			
호틜		Related organizations	. 1d	50,000.	1			
Sign		Government grants (contribut		50,000.				
ig E	T	All other contributions, gifts, gran		207 404				
들		similar amounts not included abo		<u>307,404.</u>	-			
Contributions, Gifts, Grants and Other Similar Amounts	_	Noncash contributions included in lines	1a-1f \$		1,052,178.			
0.0	<u>n</u>	Total. Add lines 1a-1f						
	۰.	PROGRAM		Business Code 611710	196,000.	106 000		
Ş		CONFERENCES		611710	64,863.	196,000. 64,863.		
ine Ser				011/10	04,663.	04,003.		
Program Service Revenue	C			}- -				
28	a							
옵	4	All other program service reve						
_		Total, Add lines 2a-2f			260,863.			
-+	<u></u>	Investment income (including	dividends intere	et and	200,803.			
į	J	other similar amounts)			142,343.			142,343.
	4	Income from investment of ta			142,343.			142/343.
	5	Royalties					 	
l	•		(i) Real	(ii) Personal	· · · · · · · · · · · · · · · · · · ·			
1	6 a	Gross rents	(7,104.	(1) / 0.001.0.	1			
i		Less: rental expenses			1			j
ŀ		Rental income or (loss)			1			
į		Net rental income or (loss)						
		Gross amount from sales of	(i) Securities	(ii) Other				
l		assets other than inventory	3530221.		1			
-	b	Less' cost or other basis]			
ŀ		and sales expenses	3434256.					
]	С	Gain or (loss)]			
1	d	Net gain or (loss)		🕨	95,965.			95,965.
g l	8 a	Gross income from fundraisin						
a l		including \$451,8	153 of					
Other Reven		contributions reported on line	1c). See		1			
ja		Part IV, line 18		<u> 185,459.</u>				
퇽		Less: direct expenses		<u> 185,459.</u>				
	С	Net income or (loss) from fund	fraising events	<u> </u>	0.			
	9 a	Gross income from gaming ac	tivities. See					
j		Part IV, line 19	а	 				
İ		Less: direct expenses		L				
Ì		Net income or (loss) from gam	-	, <u> </u>				
-	10 a	Gross sales of inventory, less		ļ	ļ			i
i		and allowances						
		Less: cost of goods sold		L	-			
F	С	Net income or (loss) from sale		, <u> </u>				
}		Miscellaneous Revenu	<u> </u>	Business Code	1			
- 1	_	MISCELLANEOUS		900099	522.			522.
	b			}				
}	C	All all		 				ļ
ŀ	_			L	F 2 2			
		Total. Add lines 11a-11d			522. 1,551,871.	260 962		220 020
13200	12	Total revenue. See instructions.			<u>и, ээт, ө/Т.</u> ј	260,863.	0.	238,830. Form 990 (2011)
01-23-	12							1 01111 999 (2011)

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do	Check if Schedule O contains a responsion not include amounts reported on lines 6b,	(A)	(B)	(C)	
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21	243,711.	243,711.		
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				<u></u>
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	000 055	007 040	00 007	06.060
	trustees, and key employees	292,975.	237,310.	29,297.	26,368
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	510 205	44.2.404	F4 040	45.006
7	Other salaries and wages	510,397.	413,421.	51,040.	45,936
8	Pension plan accruals and contributions (include	116 021	02 005	11 602	10 110
_	section 401(k) and section 403(b) employer contributions)	116,031.	93,985.	11,603.	10,443
9	Other employee benefits	40,182.	32,548.	4,018.	3,616
10	Payroll taxes	65,773.	53,276.	6,577.	5,920
11	Fees for services (non-employees):				
a		1 470	1 104	260	
Ь		1,472.	1,104.	368.	
C		22,500.		22,500.	
d	· · · · · · · · · · · · · · · · · · ·				· · · · · · · · · · · · · · · · · · ·
е	, , , , , , , , , , , , , , , , , , ,	70 771		70 771	
f	Investment management fees	72,771.		72,771.	
g					
12	Advertising and promotion	00 066	72 602	0.006	0 100
13	Office expenses	90,966.	73,682.	9,096.	8,188
14	Information technology				
15	Royalties	81,099.	65,690.	8,110.	7,299
16 17	Occupancy	42,290.	34,254.	4,229.	3,807
18	Travel	42,230.	34,234.	4,223.	3,807
10	for any federal, state, or local public officials	i			
19	Conferences, conventions, and meetings	127,662.	103,406.	12,766.	11,490
20		127,002.	103,400.	12,700.	11,490
20 21	Payments to affiliates				
22	Depreciation, depletion, and amortization	10,406.	8,429.	1,041.	936
23	Insurance	10,400.	0,425.	1,041.	
24	Other expenses. Itemize expenses not covered		-		
	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	CONSULTING	147,183.	147,183.		
b	3 DD 77 T 3 DD	25,058.	25,058.	0.	0
c	DOLDD ENDERIGE	24,460.	19,812.	2,446.	2,202
d	DUDI TONETONO	19,489.	15,786.	1,949.	1,754
	All other expenses	31,324.	12,522.	895.	17,907
25	Total functional expenses. Add lines 1 through 24e	1,965,749.	1,581,177.	238,706.	145,866
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.			ļ	
	Check here if following SOP 98-2 (ASC 958-720)				

Form 990 (2011)

Form 990 (2011)
Part X | Balance Sheet

			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	9,879.	1	36,528.
	2	Savings and temporary cash investments	25,855.	2	61,879.
	3	Plèdges and grants receivable, net	235,000.		50,000.
	4	Accounts receivable, net	59,175.		79,107.
	5	Receivables from current and former officers, directors, trustees, key		-	
		employees, and highest compensated employees. Complete Part II			
		of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net		7	7,081.
135	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	45,033.	$\overline{}$	41,604.
	10a		20,0001		
		basis. Complete Part VI of Schedule D 10a 133,902.			
	Ь	Less: accumulated depreciation 10b 43,159.	20,415.	10c	90,743.
	11	Investments - publicly traded securities	7,080,463.	11	6,490,662.
	12	Investments - other securities. See Part IV, line 11		12	0,130,001
	13	Investments - program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	498,201.	15	571,009.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	7,974,021.	16	7,428,613.
	17	Accounts payable and accrued expenses	71,747.		52,786.
	18	Grants payable	32,500.	18	64,210.
	19	Deferred revenue		19	<u> </u>
	20	Tax-exempt bond liabilities		20	
ģ	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees,			
abil		highest compensated employees, and disqualified persons. Complete Part II			
		of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties	• •	24	-
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X of			
		Schedule D	991,684.	25	1,000,731.
	26	Total liabilities. Add lines 17 through 25	1,095,931.	26	1,117,727.
		Organizations that follow SFAS 117, check here			
S		lines 27 through 29, and lines 33 and 34.			
ğ	27	Unrestricted net assets	-5,521.	27	170,285.
ala	28	Temporarily restricted net assets	2,293,654.	28	1,550,644.
B	29	Permanently restricted net assets	4,589,957.	29	4,589,957.
5		Organizations that do not follow SFAS 117, check here			
<u>p</u>		complete lines 30 through 34.			
ets	30	Capital stock or trust principal, or current funds		30	
SS	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds		32	
ž	33	Total net assets or fund balances	6,878,090.	33	6,310,886.
	34	Total liabilities and net assets/fund balances	7,974,021.	34	7,428,613.
					Form 990 (2011)

Form 990 (2011)

Form	1990 (2011) YOUNG AUDIENCES, INC.	13-168	88246	Pag	ge 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				X
		•	·		
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,551	1,8	71.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,965	5,7	<u>49.</u>
3	Revenue'less expenses. Subtract line 2 from line 1	3	<u>-413</u>	3 <u>,8</u>	<u>78.</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,878		
5	Other changes in net assets or fund balances (explain in Schedule O)	5	<u>-153</u>	<u>3,3</u>	<u> 26.</u>
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	6,310	<u>8, C</u>	<u>86.</u>
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				بل
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				ļ
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		_X_
b	Were the organization's financial statements audited by an independent accountant?		2b	<u>X</u>	
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audrt,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	edule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued	d on a			
	separate basis, consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	ngle Audıt			
	Act and OMB Circular A-133?		3a		_X_
þ	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	red audit			1
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		3b		
			Form 9	9 90 (2011)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Inspection

Name of t	the organizati	on							Employer i	identificati	on nun	nber
	•		UDIENCES, IN							<u>3-1688</u>	246	
Part I	Reason	for Public Char	ity Status (All organiz	zations mu	st comple	te this par	t) See ins	tructions	S			
The organ 1	A church, con A school des A hospital or A medical res	nvention of churche cribed in section 17 a cooperative hospi search organization	because it is: (For lines of churks, or association of churk (O(b)(1)(A)(ii). (Attach Sotal service organization of operated in conjunction	ches desc hedule E.) descnbed	nbed in se	ection 170 170(b)(1)	(b)(1)(A)(i) (A)(iii).		(iii). Enter t	he hospital	l's name	e,
	city, and stat		benefit of a college or ur									
6	A federal, sta An organizati section 170(A community An organizati activities rela income and u See section An organizati An organizati more publicly	(b)(1)(A)(iv). (Complete, or local government that normally rected)(1)(A)(vi). (Completed that normally rected to its exempt furally included business to 509(a)(2). (Completed on organized and oper supported organized	ete Part II.) ent or governmental unrelives a substantial part ete Part II.) section 170(b)(1)(A)(vi). (elives (1) more than 33 factions - subject to certal exable income (less sections) and the part III.) perated exclusively to test operated exclusively for the ations described in sections.	t described of its supplemental (Complete 1/3% of its ain exception 511 talls st for public he benefit on 509(a)(1)	d in section and Part II.) s support from and (ix) from but ic safety. Sof, to perform or section in section i	on 170(b)(government rom control 2) no more ssinesses a See section from the full on 509(a)(2)	butions, note than 33 facquired bon 509(a)(4)	nembers 1/3% of by the ore 4).	ne general phip fees, arits supporting anization a	oublic desc nd gross red from gross after June 3 purposes c	ceipts fi investn 30, 1975 of one o	rom ment 5.
e f g	a Type I By checking foundation m If the organiz supporting or Since August (i) A persor the gove (ii) A family (iii) A 35% or	this box, I certify that anagers and other thation received a write ganization, check that 17, 2006, has the continuous body of the sumember of a person controlled entity of a	at the organization is not than one or more publicly ten determination from t	controlled y supporte the IRS that 	e III - Funce I directly o ed organiza at it is a Ty contribution ether with e?	ctionally into ir indirectly ations descripe I, Type in from any	by one of cribed in some of the following th	ection 5 e III	09(a)(1) or s		Yes	No
	of supported inization	(ii) EIN	above or IRC section	in col. (i) lis governing	organization sted in your document?	organizat (i) of you	ion in col. support?	organiza (i) organ U	Is the tion in col. ized in the .S.?		nount of port	
			(see instructions))	Yes	No	Yes	No	Yes	No			
Fotal												
<u>Fotal</u> JHA For P	aperwork Re	duction Act Notice	, see the Instructions fo	i or	L			Sched	ule A (Form	990 or 99	0-EZ) 2	 2011

132021 01-24-12

Form 990 or 990-EZ.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and			-			
	membership fees received. (Do not						
	include any "unusual grants.")	3640920.	1323518.	2746926.	1117872.	1052178.	9881414.
2	Tax revenues levied for the organ-						
	ızation's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	3640920.	1323518.	2746926.	1117872.	1052178.	9881414.
5						-	
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,			n			
	column (f)						3326170.
6	Public support. Subtract line 5 from line 4						6555244.
	ction B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Amounts from line 4	3640920.	1323518.	2746926.	1117872.	1052178.	9881414.
	Gross income from interest.						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources	239.196.	171.610.	121.656.	170,421.	142,343.	845,226.
9	Net income from unrelated business						<u> </u>
_	activities, whether or not the						
	business is regularly carned on						
10	Other income. Do not include gain						
	or loss from the sale of capital					İ	
	assets (Explain in Part IV.)	7,430.	5,540.	1,459.	4,182.	522.	19,133.
11	Total support. Add lines 7 through 10	771301	37310.	272330	1/1021		10745773.
	Gross receipts from related activities,	etc. (see instruction	nns)		L	12	495,829.
	First five years. If the Form 990 is for	•	• •	d. fourth, or fifth ta	x vear as a section		
	organization, check this box and stor	-					ightharpoons
Sec	ction C. Computation of Publ		rcentage		·		
14	Public support percentage for 2011 (I	ine 6, column (f) di	vided by line 11, o	column (f))		14	61.00 %
	Public support percentage from 2010	,				15	59.24 %
	33 1/3% support test - 2011. If the c	•	•			nore, check this bo	
	stop here. The organization qualifies	•					$\triangleright X$
b	33 1/3% support test - 2010. If the c						is box
	and stop here. The organization qual	•					_
17a	10% -facts-and-circumstances tes						
_	and if the organization meets the "fac	_					
	meets the "facts-and-circumstances"		· · ·	•	•	_	▶□
b	10% -facts-and-circumstances test						10% or
-	more, and if the organization meets the	J				·	
	organization meets the "facts-and-circ		•		•		▶□
18	Private foundation. If the organizatio		•	•		•••	s
						dule A (Form 990	

Schedule A (Form 990 or 990-EZ) 2011 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and			-			
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that			_			
are not an unrelated trade or bus-	ĺ					
iness under section 513						
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5				ļ.		
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						,
8 Public support (Subtract line 7c from line 6)						
Section B. Total Support						
Calendar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income						
(less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11, and 12)						
14 First five years. If the Form 990 is for t	he organization's	s first, second, thir	d, fourth, or fifth t	ax year as a section	on 501(c)(3) organ	ization,
check this box and stop here		<u></u>		·		.
Section C. Computation of Public						
15 Public support percentage for 2011 (lin			olumn (f))		15	%
16 Public support percentage from 2010 S			-:	<u> </u>	16	%
Section D. Computation of Invest						
17 Investment income percentage for 201			1e 13, column (f))		17	9
18 Investment income percentage from 20		•			18	9
		of check the box	on line 14, and line	e 15 is more than 3	33 1/3%, and line	17 is not
19a 33 1/3% support tests - 2011. If the o						·
19a 33 1/3% support tests - 2011. If the o more than 33 1/3%, check this box and	d stop here. The	organization qual	rfies as a publicly	supported organiz	ation	▶□
19a 33 1/3% support tests - 2011. If the o more than 33 1/3%, check this box and b 33 1/3% support tests - 2010. If the o	d stop here. The organization did n	e organization qual not check a box on	rfies as a publicly I line 14 or line 19a	supported organiz a, and line 16 is me	ation	►
19a 33 1/3% support tests - 2011. If the o more than 33 1/3%, check this box and	d stop here. The organization did n ok this box and st	e organization qual not check a box on top here. The orga	rfies as a publicly I line 14 or line 19a Anization qualifies	supported organiz a, and line 16 is me as a publicly supp	ation	► 🗀

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

		NC.	13-1688246
Pa	t I Organizations Maintaining Donor Advise	ed Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, lin	e 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advis-	ed funds
	are the organization's property, subject to the organization's	_	Yes No
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor of		•
	impermissible private benefit?	or deriver devision, or for any earlier purposes	. Yes No
Pa		ganization answered "Yes" to Form 990. P	
1	Purpose(s) of conservation easements held by the organizat		
•	Preservation of land for public use (e.g., recreation or e		toncally important land area
	Protection of natural habitat	Preservation of a certi	
	Preservation of open space	1 reservation of a certi	ned historic structure
2	Complete lines 2a through 2d if the organization held a quality	find consequation contribution in the form	of a concentration assument on the last
_	day of the tax year.	med conservation contribution in the form	or a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		20
b	Total acreage restricted by conservation easements		2b
c	Number of conservation easements on a certified historic str	A	
d	Number of conservation easements included in (c) acquired	```	··· ···
u	., .	•	
3			2d
3	Number of conservation easements modified, transferred, re year	neased, extinguished, or terminated by the	organization during the tax
4	Number of states where property subject to conservation ea	segment is located	
5	Does the organization have a written policy regarding the pe		
•	violations, and enforcement of the conservation easements i	J. ,	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
7	Amount of expenses incurred in monitoring, inspecting, and	_	
8	Does each conservation easement reported on line 2(d) above	_	-
Ū	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIV, describe how the organization reports conservat		
•	include, if applicable, the text of the footnote to the organiza	·	· · · · · · · · · · · · · · · · · · ·
	conservation easements	alon's manear statements that describes t	the organization a accounting for
Pa	t III Organizations Maintaining Collections o	f Art. Historical Treasures, or O	ther Similar Assets.
	Complete if the organization answered "Yes" to Form		
	If the organization elected, as permitted under SFAS 116 (AS		pent and balance sheet works of art
	historical treasures, or other similar assets held for public ext	•	
	the text of the footnote to its financial statements that descri		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
b	If the organization elected, as permitted under SFAS 116 (AS		and halance sheet works of art, historical
_	treasures, or other similar assets held for public exhibition, e		
	relating to these items:	decation, or research in furtherance of put	one service, provide the following amounts
	-		~ c
	(i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X		
2		nourse or other amiles coasts for financial	-
2	If the organization received or held works of art, historical tre		gain, provide
_	the following amounts required to be reported under SFAS 1		. *
	Revenues included in Form 990, Part VIII, line 1		
þ	Assets included in Form 990, Part X		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 132051 01-23-12

Schedule D (Form 990) 2011

		DIENCES,				1688246 P	
Pai	t III Organizations Maintaining Co	llections of Ar	t, Historical Tr	easures, or O	ther Similar As	ssets (continued	2
3	Using the organization's acquisition, accession	n, and other record	s, check any of the	following that are	a significant use of	ts collection item	าร
	(check all that apply):						
а	Public exhibition	d	Loan or exc	hange programs			
b	Scholarly research	e	Other				
С	Preservation for future generations						
4	Provide a description of the organization's coll	ections and explaii	n how they further th	he organization's e	exempt purpose in	Part XIV	
5	During the year, did the organization solicit or	receive donations o	of art, historical trea	sures, or other sin	nılar assets		_
	to be sold to raise funds rather than to be mail	ntained as part of t	he organization's co	ollection?		Yes	No
Par	t IV Escrow and Custodial Arrang	ements. Comple	ete if the organizatio	n answered "Yes"	to Form 990, Part	IV, line 9, or	
	reported an amount on Form 990, Part	X, line 21.					
1a	Is the organization an agent, trustee, custodia	n or other intermed	lary for contribution	s or other assets	not included		
	on Form 990, Part X?					Yes	⊒ No
ь	If "Yes," explain the arrangement in Part XIV a						
			-			Amount	
С	Beginning balance				1c		
d	Additions during the year		··· ·		1d		
e	Distributions during the year				1e		
f	Ford and the state				1f		
	Did the organization include an amount on For					Yes	No
	if "Yes," explain the arrangement in Part XIV.	111 330, 1 art A, 1110	21:				_ 140
	t V Endowment Funds. Complete if t	he organization an	swered "Yes" to Fo	rm 990 Part IV lin	ne 10		
		(a) Current year	(b) Pnor year	(c) Two years bac		ack (e) Four years	hack
1a	Paginning of year balance					· I"	Dack
b	Contributions	7,080,484.	6,150,467.	5,702,30		25.	
	· · · · · · · · · · · · · · · · · · ·	0.	70,	63,09			
C	Net investment earnings, gains, and losses Grants or scholarships	12,198,	1,164,947.	618,56	3847.7	88.	
d							
е	Other expenditures for facilities						
	and programs	-602,000,	-435,000.	-233,50	0.	-	
	Administrative expenses						
9	End of year balance	6,490,682,	7,080,484.		7. 5.702.3	1.80	
2	Provide the estimated percentage of the curre	•		i)) held as:			
a	Board designated or quasi-endowment	11.80	_%				
þ	Permanent endowment ► 70.70	%					
С	Temporanly restricted endowment ► 17						
	The percentages in lines 2a, 2b, and 2c should						
3a	Are there endowment funds not in the possess	sion of the organiza	ation that are held a	nd administered fo	or the organization		_
	by:					Yes	
						3a(i)	X
	(ii) related organizations					3a(ii)	X
b	If "Yes" to 3a(ii), are the related organizations I					<u>3b</u>	
4	Describe in Part XIV the intended uses of the o						
Pai	t VI Land, Buildings, and Equipme	ent. See Form 990	, Part X, line 10.				
	Description of property	(a) Cost or o basis (investr		1 ') Accumulated depreciation	(d) Book valu	ie
1a	Land						
	Buildings						
	Leasehold improvements						
	Equipment		13	3,902.	43,159.	90,7	43.
	Other					<i>I</i> ·	
	. Add lines 1a through 1e. (Column (d) must eq	ual Form 990 Part	X. column (B) line 1	(O(c).)		90,7	43.
			.,				

Schedule D (Form 990) 2011

	dule D (Form 990) 2011 YOUNG AUDIENCES, INC.	-		_13-1688246 Pag	e 4
Pai	t XI Reconciliation of Change in Net Assets from Form 990 to	Audited F	inancial Sta		
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1	1,551,87	
2	Total expenses (Form 990, Part IX, column (A), line 25)		. 2	1,965,74	<u>9.</u>
3	Excess or (deficit) for the year. Subtract line 2 from line 1		З	-413,87	8.
4	Net unrealized gains (losses) on investments		4	-153,32	<u>6.</u>
5	Donated services and use of facilities		5		
6	Investment expenses		_		
7	Prior penod adjustments		7		
8	Others (Describes on Dest 2017)		8		
9	Total adjustments (net). Add lines 4 through 8		9	-153,32	6.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 an		10	-567,20	4.
Par	t XII Reconciliation of Revenue per Audited Financial Stateme		levenue per	Return	
1	Total revenue, gains, and other support per audited financial statements			1 1,325,77	4.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12.				
а	Net unrealized gains on investments	2a	-153,326	<u>.</u>	
b	Donated services and use of facilities	2b		_]	
С	Recovenes of prior year grants	2c	_		
d	Other (Describe in Part XIV)	2d			
е	Add lines 2a through 2d			2e -153,32	6.
3	Subtract line 2e from line 1			3 1,479,10	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1.				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	72,771		
ь	Other (Describe in Part XIV)				
С	Add the a great at			4c 72,77	1.
. 5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5 1,551,87	$\overline{1.}$
Par	t XIII Reconciliation of Expenses per Audited Financial Statem	ents With	Expenses pe	er Return	
1	Total expenses and losses per audited financial statements			1 1,892,97	8.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a			
b	Pnor year adjustments	2b			
С	Other losses	2c			
d	Other (Describe in Part XIV.)	2d			
е	Add lines 2a through 2d			2e	0.
3	Subtract line 2e from line 1			3 1,892,97	8.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1.				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	72,771		
b	Other (Describe in Part XIV.)	4b		_	
С	Add lines 4a and 4b			4c 72,77	1.
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5 1,965,74	<u>9.</u>
Par	t XIV Supplemental Information				
Com	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part ${\it II}$	II, lines 1a and	l 4, Part IV, lines	1b and 2b; Part V, line 4; Pa	.rt
	2; Part XI, line 8, Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b Also comp				
PAF	T V, LINE 4: THE ORGANIZATION HAS ADOPTED	INVEST	MENT AND	SPENDING	
POI	ICIES THAT ATTEMPT TO PROVIDE A PREDICTAB	LE STRE	AM OF FU	NDING TO	
DDC	GRAMS SUPPORTED BY ITS ENDOWMENT WHILE SE	העדאים ה	O WATNINA	TNI MUD	
FRC	GRAMS SUPPORTED BY 113 ENDOWMENT WHILE SE	EKING I	O MAINIA	IN INE	—
ENI	OWMENT ASSETS. 5% OF THE ENDOWMENT AS OF	JUNE 30	IS ALLO	WED TO BE USED	
EOE	CENEDAL ODEDATING DITODOGEG				
<u>- Or</u>	GENERAL OPERATING PURPOSES.			<u> </u>	—
PAF	T X, LINE 2: MANAGEMENT HAS EVALUATED ALL	INCOME	TAX POS	ITIONS AND	
~~	(AL LIDED WILL NO DESCRIPTION		. mass ====	TETONG 355	
CON	CLUDED THAT NO DISCLOSURES RELATING TO UN	CERTAIN	TAX POS		
132054	19			Schedule D (Form 990) 20	J I I

Schedule D (Form	n 990)	2011	YOUNG	AUDIENCES, ontinued)	INC.	13-1688246	Page
rait XIV Su	ppiei	nenta	i information (co	ontinued)			
REQUIRED	IN	THE	FINANCIAL	STATEMENTS	•		
	•						
•							
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32055 1-23-12						Solicadic D (i Offil St	- O, EO

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions

Inspection

Name of the organization	Attach to Form 990 or Form 990-E	<u> </u>	<u> </u>	parate msu uctions		Employer ide	ntification number
	UDIENCES, INC.					<u>13-1688</u>	
Part I Fundraising Activities required to complete this part	Complete if the organization answer.	ered "Y	'es" to	Form 990, Part IV, I	ine 17	7. Form 990-EZ	filers are not
Indicate whether the organization rais	e Solicitat f Solicitat g Special or oral agreement with any individual art VII) or entity in connection with p ividuals or entities (fundraisers) purs	tion of tion of fundra (includerofess	non-govern govern using of ding of ional f	overnment grants nment grants events fficers, directors, trus undraising services?	stees	Yes	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) fundr have co or con contribu	ustody trol of	(iv) Gross receipts from activity	to (c	Amount paid or retained by) fundraiser red in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No				
					!		
Total		···· <u>·</u>	>				
3 List all states in which the organization or licensing.	on is registered or licensed to solicit	contrib	ution	s or has been notified	d it is	exempt from re	egistration
		<u>-</u>					
							
						Pahadula C (T)	- 000 000 F7 0011
_HA Paperwork Reduction Act Notice,	see the instructions for Form 990	or 990	rez.			ocneaute & (FOII	m 990 or 990-EZ) 2011

132081 01-23-12

Schedule G (Form 990 or 990-EZ) 2011 YOUNG AUDIENCES, INC.

13-1688246 Page 2

Schedule G (Form 990 or 990-EZ) 2011 YOUNG AUDIENCES, INC.	<u> 13-</u> 1	688	<u> 246</u>	Page 3
11 Does the organization operate gaming activities with nonmembers?			Yes	No
12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed				
to administer chantable gaming?		.□.	Yes	☐ No
13 Indicate the percentage of gaming activity operated in:				
a The organization's facility		13a		%
b An outside facility		13b		%
14 Enter the name and address of the person who prepares the organization's gaming/special events books and rec	ords:			
Name				
Addus - N				
Address				
15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?			Yes	☐ No
b If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the arr	ount			
of gaming revenue retained by the third party > \$				
c If "Yes," enter name and address of the third party:				
Name				
Address ▶			<u>-</u>	
16 Gaming manager information:				
Name				
Garning manager compensation > \$			•	
daming manager compensation P 4				
Description of services provided				
Director/officer Employee Independent contractor				
47 May 132 - 131 1 1				
17 Mandatory distributions:				
a Is the organization required under state law to make charitable distributions from the gaming proceeds to		\Box		п.
retain the state gaming license?		۱ س.	res	L No
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spen organization's own exempt activities during the tax year > \$	t in the			
Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, co	lumns (iii)	and (v)	and	Part III.
lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional in				
•				
		-		
21.1	^ -			==>

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, Department of the Treasury SCHEDULE I (Form 990)

OMB No 1545-0047	2011

Open to Public

Internal Revenue Service			▶ Attach to Form 990.	n 990.				Inspection
Name of the organization YOUNG AUDIENCES	l.	INC.					Employer identification number 13-1688246	lentification number 13-1688246
Part I General Information on Grants and Assistance								
1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	o substantiate the	amount of the grants	s or assistance, the	grantees' eligibility	for the grants or as:	sistance, and the selec		
cnteria used to award the grants or assistance?	tance?		funds in the United	States			X Yes	es No
l E	3overnments and	Organizations in th	e United States. O	omplete if the orga	ınızatıon answered "`	res" to Form 990, Part	t IV, line 21, for an	
recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000.	5,000. Check this	box if no one recipie	nt received more th	an \$5,000. Part II	can be duplicated if	Part II can be duplicated if additional space is needed	pepe	△ .
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	£	Purpose of grant or assistance
1 9 5	75 44604.0		c				on a coord	
INDIANAPOLIS IN 46208	32-1148812		n	15,240,			FROGRAMS	
YOUNG AUDIENCES LOUSIANA 615 BARONNE ST. SUITE 201 NEW ORLEANS, LA 70113	72-6027054		0	24,280,			PROGRAMS	
YOUNG AUDIENCES OF MARYLAND 2601 HOWARD ST, SUITE 320 BALTIMORE, MD 21218	52-0698849		0	,000,6	•		PROGRAMS	
	65-1141598		c	6	i.		PROGRAMS	
YOUNG AUDIENCES NORTHEAST OHIO 13110 SHAKER SQUARE, SUITE C203 CLEVELAND, OH 44120	34-1241756		O	19,990,			PROGRAMS	
YOUNG AUDIENCES NORTHEAST TEXAS 200 EAST AMHERST	1001700 31		c	c c			37 k a 30 a a	
TILER, TA 75701 2 Enter total number of section 501(c)(3) and covernment organizations listed in the line 1 table	nd novernment or	nanizations listed in th		,000,6			FROGRAMS	11
	listed in the line	table					•	0
_ ا	see the Instructi	ons for Form 990.			:		Schedule I (I	Schedule I (Form 990) (2011

Schedule I (Form 990) (2011)

Schedule I (Form 990) YOUNG AUD	YOUNG AUDIENCES, INC.	NC.				Н	13-1688246 Page 1
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)	Assistance to Go	vernments and Orgar	izations in the Ur	nited States (Sche	dule I (Form 990), Pa		
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YOUNG AUDIENCES NEW JERSEY 200 FORRESTAL ROAD PRINCETON, NJ 8540	23-7384991		0	34,000,			PROGRAMS
YA OF OREGON & SW WASHINGTON 1220 SW MORRISON, SUITE 900 PORTLAND, OR 97205	93-0521848		0	6.240			ROGRAMS
THINK 360 ARTS COMPLETE EDUCATION 135 PARK AVENUE WEST							

PROGRAMS

8,500,

84-0585621

YOUNG AUDIENCES OF WESTERN NEW

DENVER, CO 80205

YORK - 1 LAPAYETTE SQUARE -

BUFFALO, NY 14203

PROGRAMS

24 000

16-0916472

PROGRAMS

10,000

58-0633971

CENTER - 180 PEACHTREE ST. NE 2ND

FL. - ATLANTA, GA 30309

YOUNG AUDIENCES/WOODRUFF ARTS

Schedule I (Form 990)

132102 01-27-12

32

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

INC

YOUNG AUDIENCES,

OMB No 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

► Attach to Form 990. ► See separate instructions.

Employer identification number 13-1688246

Pai	t I Questions Regarding Compensation			
			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			}
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		<u> </u>
_	the light of the fallowing the filling appropriate used to establish the companyation of the propriation's			
	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director. Explain in Part III. X Compensation committee X Written employment contract			
	Independent compensation consultant X Compensation survey or study		}	
	Through the compensation consultant with the compensation committee and the compensation committee.			
	1 on 1 550 of other organizations			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
=	organization or a related organization:			İ
а	Receive a severance payment or change-of-control payment?	4a_		X
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	X	
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			i
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
J	contingent on the revenues of:	'		j
9	The organization?	5a		x
	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
_	contingent on the net earnings of:	1		1
а	The organization?	6a_		X
	Any related organization?	6b_		Х
_	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8_		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	9		

Schedule J (Form 990) 2011

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

(

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	(B) Breakdown of W-2 and/or 1099-MISC compensation	SC compensation	(C)	(D)	(E)	(F)
(А) Nатө		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(I)-(D)	reported as deferred in prior Form 990
	ε	231,73		0	35,000.	16,475.	283,210.	0
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9	Ξ							
	Ξ							
4	(ii)							
	(1)							
5	(ii)							
	Ξ							
9	(ii)							
	(I)							
7	⊞							
	Θ							
8	⊞							:
	Ξ							
6	Ξ							
	Ξ							
10	<u> </u>							
	Ξ							
11	9							
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	Ξ							
16	9							

Schedule J (Form 990) 2011

SCHEDULE O

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization **Employer identification number** 13-1688246 YOUNG AUDIENCES. INC. FORM 990, PART VI, SECTION A, LINE 2: CORINNE GREENBERG, THE BOARD CHAIRMAN, IS THE MOTHER OF SCOTT GREENBERG, A BOARD MEMBER FORM 990, PART VI, SECTION B, LINE 11: IT WILL BE DISTRIBUTED TO THE FINANCE AND EXECUTIVE COMMITTEE BEFORE IT IS FILED. FORM 990, PART VI, SECTION B, LINE 12C: THE ORGANIZATION HAS PUT THE POLICY INTO EFFECT AND WILL REGULARLY MONITOR AND ENFORCE COMPLIANCE WITH THE POLICY. FORM 990, PART VI, SECTION B, LINE 15: THE ORGANIZATION USES THE PRM NOT-FOR-PROFIT/CESSE COMPENSATION SURVEY TO COMPARE EMPLOYEE SALARIES AND THE AUDIT COMMITTEE MEETS TO DISCUSS THE DIRECTOR'S SALARY. FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATMENTS ARE AVAILABLE UPON REQUEST. FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS: -153,326. NET UNREALIZED LOSSES ON INVESTMENTS:

2011 DEPRECIATION AND AMORTIZATION REPORT FORM 990 PAGE 10

990

Current Year Deduction	7,580. 1,853. 9,433.
Current Sec 179	0 0
Accumulated Depreciation	30,671. 3,055. 33,726.
Basis For Depreciation	113,071. 20,831. 133,902. 133,902.
Reduction in Basis	0 0
Bus % Excl	
Unadjusted Cost Or Basis	113,071. 20,831. 133,902. 133,902.
Line	16
Life	000.
Method	
Date Acquired	VARIES S
Description	MACHINERY & EQUIPMENT 1COMPUTERS FURNITURE AND 2FIXTURES * 990 PAGE 10 TOTAL MACHINERY & EQUIPM * GRAND TOTAL 990 PAGE 10 DEPR
Asset No	н и

(D) - Asset disposed

128102 05-01-11

* ITC, Section 179, Salvage, Bonus, Commercial Revitalization Deduction

4562 _{Form}

Department of the Treasury Internal Revenue Service (99)

Depreciation and Amortization 990 (Including Information on Listed Property)

► See separate instructions. ► Attach to your tax return.

OMB No 1545-0172

Attachment Sequence No 179

Name(s) shown on return

Business or activity to which this form relates

Identifying number

YOUNG AUDIENCES, INC.			ORM 990			13-1688246
Part I Election To Expense Certain Proper	ty Under Section 1	79 Note: If you have a	ny listed propert	y, complete Part	V before yo	
1 Maximum amount (see instructions)					. 1	500,000.
2 Total cost of section 179 property place	ed in service (see	instructions)		-	2	
3 Threshold cost of section 179 property	before reduction	in limitation			3	2,000,000.
4 Reduction in limitation. Subtract line 3	from line 2. If zero	or less, enter -0-			. 4	
5 Dollar limitation for tax year Subtract line 4 from line	1 If zero or less, enter	-0- If married filing separate	ly, see instructions		. 5	· · · · · · · · · · · · · · · · · · ·
6 (a) Description of pro	operty	(b) Cost	(business use only)	(c) Electe	d cost	
				<u> </u>		
	·					
						í
7 Listed property. Enter the amount from	line 29		7			
8 Total elected cost of section 179 prope	rty. Add amounts	ın column (c), lines 6	and 7		8	
9 Tentative deduction Enter the smaller	of line 5 or line 8				9	
10 Carryover of disallowed deduction from	line 13 of your 20	010 Form 4562			10	
11 Business income limitation. Enter the si	mailer of business	s income (not less tha	n zero) or line 5		11	
12 Section 179 expense deduction. Add li	nes 9 and 10, but	do not enter more th	an line 11		12	
13 Carryover of disallowed deduction to 2	•		▶ 13			
Note: Do not use Part II or Part III below for					•	<u> </u>
Part II Special Depreciation Allowa	nce and Other D	epreciation (Do not i	nclude listed pr	operty)		
14 Special depreciation allowance for qual						
the tax year	F 7 (-		,,,	J	14	
15 Property subject to section 168(f)(1) ele	ection				15	
16 Other depreciation (including ACRS)					16	9,433.
Part III MACRS Depreciation (Do no	t include listed pi	operty.) (See instruct	ions)			
· · · · · · · · · · · · · · · · · · ·	·	Section A		•		
17 MACRS deductions for assets placed i	n service in tax ve	ears beginning before	2011	-	17	
18 If you are electing to group any assets placed in sen	-	•		ere 🕨	7	
		e During 2011 Tax Y			ation Syste	em
(a) Classification of property	(b) Month and year placed in service	(c) Basis for depreciation (business/investment uponly - see instructions	on (d) Recov	·	T	(g) Depreciation deduction
19a 3-year property						
b 5-year property						
c 7-year property						
d 10-year property						
e 15-year property						
f 20-year property						
q 25-year property			25 yrs		S/L	
	,		27.5 yr		S/L	
h Residential rental property	/		27 5 yr		S/L	
	,		39 yrs		S/L	
 Nonresidential real property 	/		1 33 7.5	MM	S/L	
Section C - Assets F	<u> </u>	During 2011 Tax Ye	ar Using the Al			tem
20a Class life					S/L	
b 12-year	-		12 yrs		S/L	
c 40-year	 		40 yrs		S/L	
Part IV Summary (See instructions.)	/					1
21 Listed property. Enter amount from line	. 20				21	
					21	
22 Total. Add amounts from line 12, lines	-					0 422
Enter here and on the appropriate lines	-			nstr	. 22	9,433.
23 For assets shown above and placed in		e current year, enter t				
portion of the basis attributable to sect				1		E
116251 11-21-11 LHA For Paperwork Reduction	1 Act Notice, see	separate instruction	ıs.			Form 4562 (2011)

Part V Listed Property (Inclu	de automobiles	, certaın oti	her vehic	cles, cer	taın com	puters	s, and pro	perty us	ed for er	ntertainn	nent, red	reation,	or
amusement.) Note: For any vehicle f	or which you an	e usina the	standan	d milaar	ne rate o	r dodu	ctina leasi	avnons	e comr	olete onl	u 24a 2	4h colur	mne (a)
through (c) of Section							curiy rease	expens	se, comp	nete Oili	y 24a, 2	+b, colui	11113 (0)
Section A - Depre	ciation and Oth	er Informa	ation (Ca	aution: 3	See the	ınstruc	tions for li	mıts for	passeng	er autor	nobiles.	<u> </u>	
24a Do you have evidence to support to	he business/inves	tment use cl	aimed?	<u> </u>	′es 🗀	No_	24b If "Y	es," ıs tl	ne evide	nce writ	ten?	Yes	No
(a) (b) Type of property (list vehicles first) placed servi	e Busine d in investm	ent	(d) Cost or ther basis	Long	(e) sis for depr isiness/inve use only	estment	(f) Recovery period	Me	(g) thod/ rention	Depre	(h) eciation uction	Ele sectio	(i) cted on 179 ost
25 Special depreciation allowance			v placed	ın servi	ce dunn	a the ta	ax vear an	d		 		<u> </u>	
used more than 50% in a qualif	•		, placea		00 00/11/1	9	an your ar	-	25				
26 Property used more than 50% i				•	•	•	•		, 20			·	
	i i	%											
		%											
	•	%				•							
27 Property used 50% or less in a	qualified busine							l		·			
		%			-			S/L -					
		%						S/L·				1	
		%						S/L -				1	
28 Add amounts in column (h), line	s 25 through 27	. Enter her	e and or	ı lıne 21	, page 1				28	Ì		1	
29 Add amounts in column (i), line	26. Enter here a	nd on line	7, page	1					-		29		
		Section	B - Infor	mation	on Use	of Vet	nicles						
Complete this section for vehicles u	sed by a sole p	roprietor, p	artner, c	or other	"more th	an 5%	owner," o	or relate	d persor	۱.			
If you provided vehicles to your emp	ployees, first an	swer the qu	uestions	ın Secti	ion C to	see if y	ou meet a	an excep	otion to	complet	ng this :	section fo	or
those vehicles.							 			· · · · · · · · · · · · · · · · · · ·			
		(a)	((b)		(c)	(d)	(e)	(1)
30 Total business/investment miles dri	•		hicle	Ve	hicle	<u> </u>	'ehicle	Vel	Vehicle		Vehicle		ncle
year (do not include commuting m	ules)					ļ							
31 Total commuting miles driven during the year													
32 Total other personal (noncomm	uting) miles					1							
driven						<u> </u>	_	ļ					
33 Total miles driven during the year	ar.												
Add lines 30 through 32		.		ļ	·						,		
34 Was the vehicle available for pe	ersonal use	Yes	No	Yes	No	Yes	No.	Yes	No	Yes	No	Yes	No
			ļ	ļ	ļ	<u> </u>							
35 Was the vehicle used primarily	•				Ì		ŀ		:				
than 5% owner or related perso	on?		ļ	ļ	ļ	<u> </u>							
36 Is another vehicle available for p	personal			1				·	ŀ				
use?	<u></u>		<u> </u>	<u>l</u>	<u> </u>	<u> </u>		<u> </u>	l				
	on C - Question	•	-					-					
Answer these questions to determine	ne if you meet a	n exceptioi	n to com	pleting	Section	B for v	ehicles us	ed by e	mployee	s who a	re not n	ore than	5%
owners or related persons.												_	_
37 Do you maintain a written policy				nal use	of vehicl	es, ınc	luding cor	nmuting	, by you	r		Yes	No_
												-	
38 Do you maintain a written policy						•		• • •					
employees? See the instruction													
39 Do you treat all use of vehicles												<u> </u>	┼
40 Do you provide more than five v												İ	
the use of the vehicles, and reta													┿
41 Do you meet the requirements of												-	ــــــــــــــــــــــــــــــــــــــ
Note: If your answer to 37, 38, 3	39, 40, or 41 is	Yes, ao n	ot comp	lete Sec	tion B to	or the c	covered ve	nicles.					
Part VI Amortization (a)		(b)	T	(a)		\neg	(d)	- 1	(0)			(6)	
Description of costs		Date amortization		(C) Amortizal			Code		(e) Amortiza	ton		(f) mortization	
42 Amortization of costs that begin	ne dunne vous 2	Degins O11 tox vo:	ـــــــــــــــــــــــــــــــــــــ	amoun	-		section		period or per	cenizge	- 10	r this year	
Amortization of costs that begin	is during your 2	orriax yea	<u>a.</u>			ı		1					
						\dashv		+					
43 Amortization of costs that bega	n before your 2		ır							43			
44 Total. Add amounts in column (44			
								<u> </u>					

Form **8868**

(Rev January 2012)
Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No 1545-1709

• If yo	ou are filing for an Automatic 3-Month Extension, comple	te only Pa	art I and check this box			. ▶ 🗓
If yo	ou are filing for an Additional (Not Automatic) 3-Month Ex	tension, d	complete only Part II (on page 2 of	this form)		
Do no	t complete Part II unless you have already been granted a	an automa	atic 3-month extension on a previous	ly filed Fo	orm 8868.	
	onic filing (e-file). You can electronically file Form 8868 if y					
	ed to file Form 990-T), or an additional (not automatic) 3-moi					
of time	e to file any of the forms listed in Part I or Part II with the exc	ception of	Form 8870, Information Return for	Fransfers	Associated With	Certain
Perso	nal Benefit Contracts, which must be sent to the IRS in pap	er format	(see instructions). For more details of	on the ele	etronic filing of th	ns form,
	ww.irs gov/efile and click on e-file for Chanties & Nonprofits					
Par	Automatic 3-Month Extension of Time	o. Only s	submit original (no copies ne	eded).		
A com Part I	poration required to file Form 990-T and requesting an autor	natic 6-mo	onth extension - check this box and	complete		
All oth	er corporations (including 1120-C filers), partnerships, REM income tax returns		rusts must use Form 7004 to reques	t an exte	nsion of time	
Туре		ctions.		Employe	er identification n	umber (EIN) or
print	VOLING AUDIENCES INC			(X)	- 13-1688	246
File by t			t.o.o.	لجها	ecunty number (S	
due date filing you return S	" 171 MADISON AVENUE, NO. 200		tions.		econty number (c	13N)
instructi	lise		lress, see instructions			
	NEW YORK, NY 10016					
Enter	the Return code for the return that this application is for (file	a separa	te application for each return)	•		0 1
Applia	eation	Return	Application			Return
ls For		Code	Is For			Code
Form !		01	Form 990-T (corporation)			07
	990·BL	02	Form 1041-A			08
	990-EZ	01 `	Form 4720			09
	990-PF	04	Form 5227			10
Form	990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	<u></u>		11
	990-T (trust other than above)	06	Form 8870			12
	LENI WELTE					
• The	e books are in the care of 171 MADISON AVI	ENUE,	NO. 200 - NEW YOR	K, NY	7 10016 _	
Tel	ephone No. ► (212) 831-8110		FAX No ▶			
• If ti	ne organization does not have an office or place of business	s in the Ur	nited States, check this box			ightharpoons
● lftl	nis is for a Group Return, enter the organization's four digit	Group Exe	emption Number (GEN)	f this is fo	or the whole grou	p, check this
box 🕽	If it is for part of the group, check this box	and atta	ach a list with the names and EINs o	f all memi	bers the extensio	n is for
1	I request an automatic 3-month (6 months for a corporation	required	to file Form 990-T) extension of time	until		
	FEBRUARY 15, 2013, to file the exemp	t organıza	tion return for the organization name	ed above	The extension	
	is for the organization's return for					
	calendar year or					
	► X tax year beginning <u>JUL 1, 2011</u>	, an	id ending <u>JUN</u> 30, 2012			
2	If the tax year entered in line 1 is for less than 12 months, c	heck reas	on initial return	Final retu	m	
	Change in accounting period					
					, -	
	If this application is for Form 990-BL, 990-PF, 990-T, 4720, o	or 6069, e	nter the tentative tax, less any	1		_
	nonrefundable credits. See instructions			3a	\$	0.
	If this application is for Form 990-PF, 990-T, 4720, or 6069,	-				^
	estimated tax payments made. Include any prior year overp			3b	\$	0.
	Balance due. Subtract line 3b from line 3a Include your pa	•				_
	by using EFTPS (Electronic Federal Tax Payment System).			3c	\$	<u> </u>
Cauti	on. If you are going to make an electronic fund withdrawal v			orm 8879		
ιцΔ	For Drivacy Act and Danonwork Poduction Act Notice	coo Inctri	uctions		Form 9969	(Rev 1.2012)

123841 01-04-12

123842