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Form 990



Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 07-01-2011 and ending 06-30-2012

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

UNITED WAY OF PIONEER VALLEY INC

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

Room/suite

1441 MAIN STREET SUITE 147

City or town, state or country, and ZIP + 4

SPRINGFIELD, MA 01103

F Name and address of principal officer

BRIAN SMITH

1441 MAIN STREET SUITE 147

SPRINGFIELD, MA 01103

D Employer identification number

04-2152680

E Telephone number

(413) 737-2691

G Gross receipts \$ 5,515,047

I Tax-exempt status

☒ 501(c)(3) ☐ 501(c) () ☐ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: WWW UWPV ORG

K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation 1950

M State of legal domicile MA

Part I

Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities MOBILIZE PEOPLE AND RESOURCES TO STRENGTHEN COMMUNITIES		
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	28
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	28
Revenue	5	Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	26
	6	Total number of volunteers (estimate if necessary)	6	1,389
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
	b	Net unrelated business taxable income from Form 990-T, line 34	7b	0
	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	4,273,914	4,510,493
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	618,925	414,906
Expenses	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	123,785	69,047
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	99,980	111,634
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	5,116,604	5,106,080
	14	Benefits paid to or for members (Part IX, column (A), line 4)	2,297,444	3,151,263
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	0	0
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	1,362,512	1,355,497
	b	Total fundraising expenses (Part IX, column (D), line 25) 522,598	0	0
Net Assets or Fund Balances	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	813,372	889,580
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	4,473,328	5,396,340
	19	Revenue less expenses Subtract line 18 from line 12	643,276	-290,260
			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	8,854,926	7,589,222
	21	Total liabilities (Part X, line 26)	986,562	503,822
	22	Net assets or fund balances Subtract line 21 from line 20	7,868,364	7,085,400

Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

2013-01-29

Date

BRIAN SMITH TREASURER

Type or print name and title

Paid Preparer's Use Only

Preparer's signature

RUDY M D'AGOSTINO

Date

2013-01-29

Check if self-employed

☐

Preparer's taxpayer identification number (see instructions)

P00962620

Firm's name (or yours if self-employed), address, and ZIP + 4

MEYERS BROTHERS KALICKA PC

330 WHITNEY AVE SUITE 800

HOLYOKE, MA 01040

EIN

04-2713795

Phone no

(413) 536-8510

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2011)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III ☒

1

Briefly describe the organization's mission

THE UNITED WAY OF PIONEER VALLEY MOBILIZES PEOPLE AND RESOURCES TO STRENGTHEN OUR COMMUNITIES

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☒ Yes ☐ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 4,060,713 including grants of \$ 3,053,982) (Revenue \$ 393,841)

FUNDS DISBURSED TO 501(C)(3) ORGANIZATIONS FOR COMMUNITY SERVICES AND INITIATIVES ESTIMATED NUMBER OF PEOPLE SERVED IN THE COMMUNITY IS 175,000

4b

(Code) (Expenses \$ 123,190 including grants of \$ 97,281) (Revenue \$ 21,065)

THE WESTERN MASSACHUSETTS NETWORK TO END HOMELESSNESS IS A COLLABORATION THAT INCLUDES DOZENS OF SERVICE PROVIDERS, MUNICIPALITIES AND STATE AGENCIES IN THE FOUR COUNTIES OF WESTERN MASSACHUSETTS - HAMPDEN, HAMPSHIRE, FRANKLIN AND BERKSHIRE COUNTIES THE NETWORK SEEKS TO MAXIMIZE COLLABORATION, RESOURCES AND BEST PRACTICES IN SERVING THE NEEDS OF PEOPLE WHO ARE HOMELESS

4c

(Code) (Expenses \$ including grants of \$) (Revenue \$)

4d

Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses \$ 4,183,903

Part IV

Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	Yes	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I.		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U.S.? If "Yes," complete Schedule F, Part II and IV.		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U.S.? If "Yes," complete Schedule F, Part III and IV.		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I.		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H.		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements.		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V								
					Yes	No		
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .				1a	27		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.				1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?				1c	Yes		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return.				2a	26		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).				2b	Yes		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?				3a			No
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.				3b			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?				4a			No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.							
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?				5a			No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?				5b			No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?				5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?				6a			No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?				6b			
7	Organizations that may receive deductible contributions under section 170(c).							
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?				7a			No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?				7b			
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?				7c			No
d	If "Yes," indicate the number of Forms 8282 filed during the year.				7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?				7e			
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?				7f			
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?				7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?				7h			
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?				8			
9	Sponsoring organizations maintaining donor advised funds.							
a	Did the organization make any taxable distributions under section 4966?				9a			
b	Did the organization make a distribution to a donor, donor advisor, or related person?				9b			
10	Section 501(c)(7) organizations. Enter							
a	Initiation fees and capital contributions included on Part VIII, line 12.				10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.				10b			
11	Section 501(c)(12) organizations. Enter							
a	Gross income from members or shareholders.				11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).				11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?				12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.				12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.							
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.				13a			
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.				13b			
c	Enter the aggregate amount of reserves on hand.				13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?				14a			No
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.				14b			

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1a	28		
b	Enter the number of voting members included in line 1a, above, who are independent		
1b	28		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	Yes
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed MA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. RAYMOND BERRY 184 MILL STREET SPRINGFIELD, MA 011081023 (413) 693-0231

Check if Schedule O contains a response to any question in this Part VII ☐

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

Form **990** (2011)

Part VII

1b	Sub-Total	▼			
c	Total from continuation sheets to Part VII, Section A	▼			
d	Total (add lines 1b and 1c)	▼	323,243	0	36,292

2 Total number of individuals (including but not limited to those listed in Item 1) who received more than \$100,000 of reportable compensation from the organization. 2

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4	No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►0

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a					
	b	Membership dues	1b					
	c	Fundraising events	1c					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e	10,821				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	4,499,672				
	g	Noncash contributions included in lines 1a-1f \$ 13,103						
	h	Total. Add lines 1a-1f		4,510,493				
Program Service Revenue			Business Code					
	2a	ADMINISTRATIVE FEES	900099	364,974	364,974			
	b	WESTERN MA NETWORK TO	900099	21,065	21,065			
	c	FINANCIAL LITERACY TRU	900099	20,010	20,010			
	d	HUMAN SERVICE FORUM	900099	8,857	8,857			
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f		414,906				
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		67,008			67,008	
	4	Income from investment of tax-exempt bond proceeds . .						
	5	Royalties						
	6a	Gross rents	(i) Real	(ii) Personal				
		b	Less rental expenses					
		c	Rental income or (loss)					
		d	Net rental income or (loss)					
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other				
		b	Less cost or other basis and sales expenses					
		c	Gain or (loss)					
		d	Net gain or (loss)		2,039			2,039
	8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18	a	173,248				
	b	Less direct expenses	b	61,614				
	c	Net income or (loss) from fundraising events . .		111,634			111,634	
	9a	Gross income from gaming activities See Part IV, line 19	a					
	b	Less direct expenses	b					
	c	Net income or (loss) from gaming activities . .						
	10a	Gross sales of inventory, less returns and allowances	a					
	b	Less cost of goods sold	b					
	c	Net income or (loss) from sales of inventory . .						
Miscellaneous Revenue		Business Code						
11a								
b								
c								
d	All other revenue							
e	Total. Add lines 11a-11d							
12	Total revenue. See Instructions		5,106,080	414,906	0	180,681		

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	3,151,263	3,151,263		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	246,066		246,066	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	873,456	472,265	112,043	289,148
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	61,351	33,059	8,052	20,240
9	Other employee benefits	63,854	18,466	22,638	22,750
10	Payroll taxes	110,770	41,435	40,965	28,370
11	Fees for services (non-employees)				
a	Management				
b	Legal	9,614		9,614	
c	Accounting	33,700		33,700	
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees	10,190		10,190	
g	Other	55,960	32,066	15,489	8,405
12	Advertising and promotion	164,436	109,571	33,498	21,367
13	Office expenses	98,644	70,733	11,270	16,641
14	Information technology				
15	Royalties				
16	Occupancy	81,276	35,650	22,025	23,601
17	Travel	11,432	1,837	2,909	6,686
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	87,013	31,965	43,639	11,409
20	Interest				
21	Payments to affiliates	63,231	13,138	26,591	23,502
22	Depreciation, depletion, and amortization	63,016	26,739	17,740	18,537
23	Insurance	15,821	3,475	6,442	5,904
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	MA 211 FEES	116,683	116,683		
b	EQUIPMENT REPAIR & MAIN	36,457	12,953	11,049	12,455
c	MISCELLANEOUS	32,262	10,559	11,779	9,924
d	MEMBERSHIP FEES & DUES	9,845	2,046	4,140	3,659
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	5,396,340	4,183,903	689,839	522,598
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			52,580	1	580
	2	Savings and temporary cash investments			3,198,627	2	2,445,589
	3	Pledges and grants receivable, net			1,159,202	3	1,028,353
	4	Accounts receivable, net			388,247	4	34,851
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			43,691	9	47,334
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	922,844			
	b	Less accumulated depreciation	10b	472,298	302,255	10c	450,546
	11	Investments—publicly traded securities			1,908,513	11	2,017,865
	12	Investments—other securities See Part IV, line 11			536,611	12	372,802
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			1,265,200	15	1,191,302
16	Total assets. Add lines 1 through 15 (must equal line 34)			8,854,926	16	7,589,222	
Liabilities	17	Accounts payable and accrued expenses			143,715	17	96,350
	18	Grants payable			185,098	18	110,295
	19	Deferred revenue			45,788	19	37,678
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D			582,370	21	223,542
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties				23	
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			29,591	25	35,957
	26	Total liabilities. Add lines 17 through 25			986,562	26	503,822
	Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.					
27		Unrestricted net assets			4,871,690	27	4,642,058
28		Temporarily restricted net assets			1,653,103	28	1,171,126
29		Permanently restricted net assets			1,343,571	29	1,272,216
Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.							
30		Capital stock or trust principal, or current funds				30	
31		Paid-in or capital surplus, or land, building or equipment fund				31	
32		Retained earnings, endowment, accumulated income, or other funds				32	
33		Total net assets or fund balances			7,868,364	33	7,085,400
34	Total liabilities and net assets/fund balances			8,854,926	34	7,589,222	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	5,106,080
2	Total expenses (must equal Part IX, column (A), line 25)	2	5,396,340
3	Revenue less expenses Subtract line 2 from line 1	3	-290,260
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	7,868,364
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-492,704
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	7,085,400

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization UNITED WAY OF PIONEER VALLEY INC	Employer identification number 04-2152680
--	--

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety Se**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other

e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	4,813,806	4,416,168	4,395,798	4,273,914	4,236,894	22,136,580
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	4,813,806	4,416,168	4,395,798	4,273,914	4,236,894	22,136,580
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						5,042,234
6 Public Support. Subtract line 5 from line 4						17,094,346

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	4,813,806	4,416,168	4,395,798	4,273,914	4,236,894	22,136,580
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	145,449	109,211	75,213	68,996	67,008	465,877
9 Net income from unrelated business activities, whether or not the business is regularly carried on		150,491	117,645	99,980	106,960	475,076
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						
11 Total support (Add lines 7 through 10)						23,077,533

12

Gross receipts from related activities, etc (See instructions)

12

2,325,659

13

First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14	Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14	74 070 %
15	Public Support Percentage for 2010 Schedule A, Part II, line 14	15	79 860 %

16a

33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b

33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a

10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

b

10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

18

Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6.)						

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization		
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
Attach to Form 990. See separate instructions.

Name of the organization
UNITED WAY OF PIONEER VALLEY INC

Employer identification number
04-2152680

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	
	☐ Yes ☐ No	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	
	☐ Yes ☐ No	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)
☐ Preservation of land for public use (e g , recreation or pleasure) ☐ Preservation of an historically importantly land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

(ii) Assets included in Form 990, Part X ▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

b Assets included in Form 990, Part X ▶ \$ _____

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☒ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☒ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a	Beginning of year balance	3,756,206	3,198,893	2,888,194	3,488,330
b	Contributions	1,225	999	65,284	12,026
c	Investment earnings or losses	-117,778	567,858	284,387	-603,928
d	Grants or scholarships				
e	Other expenditures for facilities and programs	50,210		26,641	
f	Administrative expenses	9,259	11,544	12,331	8,234
g	End of year balance	3,580,184	3,756,206	3,198,893	2,888,194

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ 62 300 %

b

Permanent endowment ▶ 35 530 %

c

Term endowment ▶ 2 170 %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

	Yes	No
3a(i)	Yes	
3a(ii)		No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		7,740		7,740
b Buildings		427,144	278,887	148,257
c Leasehold improvements		147,193	5,755	141,438
d Equipment		340,767	187,656	153,111
e Other				
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				450,546

Schedule D (Form 990) 2011

Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements			
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	5,106,080
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	5,396,340
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-290,260
4	Net unrealized gains (losses) on investments	4	-96,980
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-395,724
9	Total adjustments (net) Add lines 4 - 8	9	-492,704
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-782,964

Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return			
1	Total revenue, gains, and other support per audited financial statements	1	4,850,545
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	-96,980
b	Donated services and use of facilities	2b	64,785
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	50,259
e	Add lines 2a through 2d	2e	18,064
3	Subtract line 2e from line 1	3	4,832,481
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	273,599
c	Add lines 4a and 4b	4c	273,599
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	5,106,080

Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return			
1	Total expenses and losses per audited financial statements	1	5,633,509
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	64,785
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	172,384
e	Add lines 2a through 2d	2e	237,169
3	Subtract line 2e from line 1	3	5,396,340
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	5,396,340

Part XIVSupplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
	PART IV, LINE 2B	THE UNITED WAY RECEIVES FUNDS THAT ARE SPECIFICALLY DESIGNATED BY DONORS TO GO TO OTHER ORGANIZATIONS. THESE FUNDS, LESS AN ADMINISTRATIVE FEE, ARE NOT RECORDED AS REVENUE BY THE UNITED WAY BUT RATHER AS A LIABILITY.
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	A TAX POSITION IS DEEMED TO INCLUDE SUCH THINGS AS THE ORGANIZATION'S TAX-EXEMPT STATUS, UNRELATED BUSINESS INCOME AND THE METHODOLOGIES FOR ALLOCATING EXPENSES TO UNRELATED BUSINESS INCOME STREAMS. MANAGEMENT HAS EVALUATED SIGNIFICANT TAX POSITIONS AGAINST THE CRITERIA ESTABLISHED BY PROFESSIONAL STANDARDS AND BELIEVES THERE ARE NO SUCH TAX POSITIONS REQUIRING ACCOUNTING RECOGNITION. THE UNITED WAY'S TAX RETURNS ARE SUBJECT TO EXAMINATION BY TAXING AUTHORITIES FOR ALL YEARS ENDING ON OR AFTER JUNE 30, 2009.
PART XI, LINE 8 - OTHER ADJUSTMENTS		CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS - 71,355. TRANSFER OF ASSETS TO HUMAN SERVICE FORUM, INC. -50,770. NET LOSSES FROM UNCOLLECTIBLE PLEDGES -273,599. TOTAL TO SCHEDULE D, PART XI, LINE 8 -395,724.
PART XII, LINE 2D - OTHER ADJUSTMENTS		SPECIAL EVENT EXPENSES NET AGAINST INCOME 61,614. CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS - 71,355. INTERFUND TRANSFER 60,000.
PART XII, LINE 4B - OTHER ADJUSTMENTS		NET LOSSES FROM UNCOLLECTIBLE PLEDGES 273,599.
PART XIII, LINE 2D - OTHER ADJUSTMENTS		SPECIAL EVENT EXPENSES NET AGAINST INCOME 61,614. TRANSFER OF ASSETS TO HUMAN SERVICE FORUM 50,770. INTERFUND TRANSFER 60,000.

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
UNITED WAY OF PIONEER VALLEY INC

Employer identification number
04-2152680

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☐ Mail solicitations

b

☐ Internet and e-mail solicitations

c

☐ Phone solicitations

d

☐ In-person solicitations

e

☐ Solicitation of non-government grants

f

☐ Solicitation of government grants

g

☐ Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes ☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total ▶						

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		GOLF TOURNAMENT (event type)	(event type)	(total number)	(Add col (a) through col (c))
Revenue	1	Gross receipts	173,248		173,248
	2	Less Charitable contributions			
	3	Gross income (line 1 minus line 2)	173,248		173,248
Direct Expenses	4	Cash prizes			
	5	Non-cash prizes			
	6	Rent/facility costs	30,000		30,000
	7	Food and beverages			
	8	Entertainment			
	9	Other direct expenses	31,614		31,614
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d). ▶			
					111,634

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor			
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states?

☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

☐ Yes ☐ No

b If "Yes," Explain _____

- 11

Does the organization operate gaming activities with nonmembers?

Yes

No
- 12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

Yes

No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14

Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

Yes

No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16

Gaming manager information

Name

Gaming manager compensation \$

Description of services provided

Director/officer

Employee

Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

Yes

No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV

Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization
UNITED WAY OF PIONEER VALLEY INC

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2011

Open to Public
Inspection

Employer identification number
04-2152680

Part I

General Information on Grants and Assistance

- 1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No
- 2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed ▶ ☐

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶

3

Enter total number of other organizations listed in the line 1 table ▶

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 A COMMITTEE IS FORMED THAT REVIEWS ALL GRANT APPLICATIONS FOR AGENCY ALLOCATIONS GRANTS ARE ONLY MADE TO PUBLIC CHARITIES THAT HAVE BEEN APPROVED BY THE IRS AS 501 (C)(3) ORGANIZATIONS AND/OR PUBLIC SCHOOLS OR STATE COLLEGES IN ADDITION, THE GRANTEE ORGANIZATION MUST PROVIDE AUDITED FINANCIAL STATEMENTS TO THE UNITED WAY ANY ORGANIZATION THAT RECEIVES GRANT FUNDS OR ASSISTANCE FROM THE UNITED WAY MUST SIGN A MEMORANDUM OF UNDERSTANDING AND PROVIDE THE UNITED WAY WITH A COPY OF THE BOARD OF DIRECTORS' MINUTES APPROVING THE CONDITIONS OF THE MOU

Software ID:
Software Version:
EIN: 04-2152680
Name: UNITED WAY OF PIONEER VALLEY INC

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DUNBAR COMMUNITY CENTER33 OAK ST SPRINGFIELD,MA 01109	04-2313311	501(C)3	52,255				COMMUNITY SERVICE
YMCA OF GREATER SPRINGFIELD275 CHESTNUT ST SPRINGFIELD,MA 01104	04-1859893	501(C)3	98,335				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SPRINGFIELD DAY NURSERY947 MAIN STREET SPRINGFIELD,MA 01103	04-2103855	501(C)3	70,312				COMMUNITY SERVICE
MARTIN LUTHER KING JR COMM CENTERPO BOX 91026 SPRINGFIELD,MA 01139	04-2647035	501(C)3	52,473				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOYS & GIRLS CLUB OF GREATER HOLYOKEPO BOX 6256 SPRINGFIELD,MA 01041	04-2103792	501(C)3	53,446				COMMUNITY SERVICE
SPFLD BOY CLUB & CAREW HILL GIRLS CLUB481 CAREW STREET SPRINGFIELD,MA 01104	04-1858620	501(C)3	76,360				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SPRINGFIELD GIRLS CLUB FAMILY CENTER100 ACORN ST SPRINGFIELD,MA 01109	04-2105940	501(C)3	21,329				COMMUNITY SERVICE
SOUTH END COMMUNITY CENTER29 HOWARD ST SPRINGFIELD,MA 01105	04-2103854	501(C)3	45,964				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GIRLS INC OF HOLYOKEPO BOX 6812 HOLYOKE, MA 01041	04-2748244	501(C)3	35,537				COMMUNITY SERVICE
GREATER HOLYOKE YMCA 171 PINE ST HOLYOKE, MA 01040	04-2192693	501(C)3	27,545				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GIRL SCOUTS OF CENTRAL & WESTERN MASS81 GOLD STAR BOULEVARD WORCESTER,MA 01606	04-2103856	501(C)3	30,502				COMMUNITY SERVICE
BHN LIBERTY STREET CLINIC417 LIBERTY STREET SPRINGFIELD,MA 01104	04-2103756	501(C)3	16,805				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FRIENDS OF THE HOMELESS769 WORTHINGTON ST SPRINGFIELD, MA 01105	22-2786732	501(C)3	27,981				COMMUNITY SERVICE
BETTER HOMES INC 5 NORTHAMPTON AVENUE SPRINGFIELD, MA 01109	04-6190467	501(C)3	11,055				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SPFLD VIETNAMESE-AMERICAN CIVIC ASSOC433 BELMONT AVE SPRINGFIELD,MA 01108	04-3239763	501(C)3	20,230				COMMUNITY SERVICE
URBAN LEAGUE OF SPRINGFIELD765 STATE ST SPRINGFIELD,MA 01109	04-2133248	501(C)3	36,619				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN RED CROSS PIONEER VALLEY CHAPTER 506 COTTAGE STREET SPRINGFIELD, MA 01104	53-0196605	501(C)3	213,354				COMMUNITY SERVICE
AMERICAN RED CROSS WESTFIELD CHAPTER 48 BROAD STREET WESTFIELD, MA 01085	53-0196605	501(C)3	14,704				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HOMEWORK HOUSE OF HOLYOKE54 NORTH SUMMER STREET HOLYOKE,MA 01040	52-2666698	501(C)3	10,050				COMMUNITY SERVICE
BIG BROTHERSBIG SISTERS OF HAMPDEN COUNTY 101 STATE STREET SUITE 601 SPRINGFIELD,MA 01103	04-2800998	501(C)3	43,162				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BOYS & GIRLS CLUB OF GREATER WESTFIELD28 W SILVER STREET P O BOX 128 WESTFIELD, MA 01086	04-2464259	501(C)3	40,760				COMMUNITY SERVICE
CHICOPEE VISITING NURSE ASSOCIATION2024 WESTOVER ROAD CHICOPEE, MA 01022	04-2103986	501(C)3	6,132				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTER FOR HUMAN DEVELOPMENT332 BIRNIE AVENUE SPRINGFIELD, MA 01107	04-2503926	501(C)3	32,516				COMMUNITY SERVICE
RENNIE CENTER FOR EDUCATION RESEARCH & POLICY131 MOUNT AUBURN STREET CAMBRIDGE, MA 02138	51-0548106	501(C)3	41,750				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WESTERN MASSACHUSETTS COUNCILBOY SCOUTS OF AMERICA 249 EXCHANGE STREET CHICOPEE, MA 01013	04-2104279	501(C)3	15,439				COMMUNITY SERVICE
PARTNERS FOR A HEALTHIER COMMUNITYP O BOX 4895 SPRINGFIELD, MA 01101	04-3442182	501(C)3	30,000				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
REGIONAL EMPLOYMENT BOARD OF HAMPDEN COUNTY INC1441 MAIN STREET SPRINGFIELD,MA 01103	22-2489896	501(C)3	307,345				COMMUNITY SERVICE
HOLYOKE DAY NURSERY159 CHESTNUT STREET HOLYOKE,MA 01040	04-2104313	501(C)3	16,567				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
HOLYOKE VISITING NURSES ASSOCIATION INC 113 HAMPDEN STREET HOLYOKE, MA 01040	04-2104310	501(C)3	11,496				COMMUNITY SERVICE
JEWISH COMMUNITY CENTER OF SPRINGFIELD 1160 DICKINSON STREET SPRINGFIELD, MA 01108	04-2103802	501(C)3	38,888				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
JEWISH FAMILY SERVICE OF WESTERN MASSACHUSETTS15 LENOX STREET SPRINGFIELD,MA 01108	04-2104352	501(C)3	74,727				COMMUNITY SERVICE
LUDLOW BOYS & GIRLS CLUB91 CLAUDIAS WAY LUDLOW,MA 01056	04-2089767	501(C)3	30,620				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MAB-COMMUNITY SERVICES267 HIGH STREET HOLYOKE, MA 01040	04-2109859	501(C)3	17,032				COMMUNITY SERVICE
SPRINGFIELD PARTNERS FOR COMMUNITY ACTION393 MAIN STREET GREENFIELD, MA 01301	04-2384972	501(C)3	8,040				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE MIDAS COLLABORATIVE20 LINDEN STREET ALLSTON,MA 02134	83-0485169	501(C)3	20,500				COMMUNITY SERVICE
NORTH END COMMUNITY CENTER 471 PLAINFIELD STREET SPRINGFIELD,MA 01107	23-7371934	501(C)3	15,219				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PUERTO RICAN CULTURAL CENTER 38 SCHOOL STREET SPRINGFIELD, MA 01105	04-2678310	501(C)3	6,000				COMMUNITY SERVICE
RIVER VALLEY COUNSELING CENTER 319 BEECH STREET HOLYOKE, MA 01040	04-2174657	501(C)3	20,900				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SALVATION ARMY - HOLYOKE271 APPLETON ST HOLYOKE, MA 01041	13-5562351	501(C)3	30,721				COMMUNITY SERVICE
SALVATION ARMY - SPRINGFIELD AREA SERVICES170 PEARL STREET SPRINGFIELD, MA 01101	13-5562351	501(C)3	96,401				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE CARE CENTER 247 CABOT STREET HOLYOKE, MA 01040	04- 2962882	501(C)3	30,070				COMMUNITY SERVICE
WEST SPRINGFIELD BOYS & GIRLS CLUB 615 MAIN STREET WEST SPRINGFIELD, MA 01089	04- 2105827	501(C)3	38,932				COMMUNITY SERVICE

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WOMANSHELTERCOMPANERAS P O BOX 1099 HOLYOKE,MA 01041	04-2716766	501(C)3	56,258				COMMUNITY SERVICE
YMCA OF GREATER WESTFIELD67 COURT STREET WESTFIELD,MA 01085	04-2126585	501(C)3	36,254				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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YWCA OF WESTERN MASSACHUSETTS1 CLOUGH STREET SPRINGFIELD, MA 01118	04-2103858	501(C)3	133,756				COMMUNITY SERVICE
BLACK MEN OF GREATER SPRINGFIELD166 TAMARACK DRIVE SPRINGFIELD, MA 01129	04-3210338	501(C)3	5,025				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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CATHOLIC CHARTIES65 ELLIOT STREET SPRINGFIELD, MA 01103	86-1121553	501(C)3	25,000				COMMUNITY SERVICE
CHICOPEE CHILD DEVELOPMENT CENTER989 JAMES STREET CHICOPEE, MA 01022	04-2456912	501(C)3	7,771				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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CHILDREN'S INVESTMENT FUND INC1 CENTER PLAZA SUITE 350 BOSTON, MA 02108	04-3105358	501(C)3	7,500				COMMUNITY SERVICE
CHILDREN'S STUDY HOME44 SHERMAN STREET SPRINGFIELD, MA 01109	04-2105939	501(C)3	7,500				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COMMUNITY FOUNDATION OF WESTERN MASSACHUSETTS 1350 MAIN STREET SPRINGFIELD, MA 01103	22-3089640	501(C)(3)	66,666				COMMUNITY SERVICE
COMMUNITY LEGAL AID INC405 MAIN STREET WORCESTER, MA 01608	04-2446242	501(C)(3)	16,750				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COUNCIL OF CHURCHES OF GREATER SPRINGFIELD39 OAKLAND STREET SPRINGFIELD, MA 01108	04-2109852	501(C)(3)	5,000				COMMUNITY SERVICE
CENTER FOR ASSESSMENT AND POLICY DEVELOPMENT1622 RIVERSIDE DR TRENTON, NJ 08618	23-2525512	501(C)(3)	20,000				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SPRINGFIELD PUBLIC SCHOOLS 1550 MAIN STREET SPRINGFIELD,MA 01103	04-6001415	PUBLIC SCHOOL	136,250				COMMUNITY SERVICE
DEVELOP SPRINGFIELD CORPORATION1182 MAIN STREET SPRINGFIELD,MA 01103	26-3862976	501(C)(3)	20,000				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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EN LACE DE FAMILIAS DE HOLYOKE299 MAIN STREET HOLYOKE,MA 01040	04-3470427	501(C)(3)	25,000				COMMUNITY SERVICE
EPISCOPAL DIOCESE OF WESTERN MASSACHUSETTS37 CHESTNUT STREET SPRINGFIELD,MA 01103	04-2104154	501(C)(3)	21,008				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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FOOD BANK OF WESTERN MASSACHUSETTSP O BOX 160 HATFIELD,MA 01038	04-2751023	501(C)(3)	16,750				COMMUNITY SERVICE
GASOLINE ALLEY FOUNDATION250 ALBANY STREET SPRINGFIELD,MA 01105	04-3497449	501(C)(3)	10,050				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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GREATER SPRINGFIELD HABITAT FOR HUMANITY104 MEMORIAL AVENUE WEST SPRINGFIELD,MA 01089	04-2970982	501(C)(3)	10,000				COMMUNITY SERVICE
HAMPDEN COUNTY CAREER CENTER INC850 HIGH STREET HOLYOKE,MA 01040	04-3283306	501(C)(3)	16,750				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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HOLYOKE COMMUNITY COLLEGE FOUNDATION303 HOMESTEAD AVENUE HOLYOKE, MA 01040	23-7181691	501(C)(3)	25,125				COMMUNITY SERVICE
HOLYOKE FOOD & FITNESS (HOLYOKE HEALTH CENTER INC)230 MAPLE STREET HOLYOKE, MA 01041	04-2492730	501(C)(3)	8,375				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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HOLYOKE HEALTH CENTER INC230 MAPLE STREET HOLYOKE, MA 01041	04-2492730	501(C)(3)	8,375				COMMUNITY SERVICE
LINK TO LIBRARIES 45 ROCKINGHAM CIRCLE LONGMEADOW, MA 01028	26-3155657	501(C)(3)	5,000				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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MASS MENTORING PARTNERSHIP105 CHAUNCY STREET SUITE 300 BOSTON,MA 02111	22-3207958	501(C)(3)	22,000				COMMUNITY SERVICE
MASSACHUSETTS CAREER DEVELOPMENT INSTITUTE140 WILBRAHAM AVENUE SPRINGFIELD,MA 01109	04-2672603	501(C)(3)	21,775				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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MONSON FREE LIBRARY2 HIGH STREET MONSON, MA 01057	04-2105892	501(C)(3)	9,000				COMMUNITY SERVICE
MONSON LONG TERM RECOVERY GROUPP O BOX 315 MONSON, MA 01057	22-2502762	501(C)(3)	7,105				COMMUNITY SERVICE

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NEW ENGLAND BUSINESS ASSOCIATES66 INDUSTRY AVENUE - SUITE 11 SPRINGFIELD, MA 01104	04-2790394	501(C)(3)	10,720				COMMUNITY SERVICE
NEW NORTH CITIZENS COUNCIL2383 MAIN STREET SPRINGFIELD, MA 01107	23-7371934	501(C)(3)	6,700				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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OPEN PANTRY COMMUNITY SERVICES174 BRUSH HILL AVENUE WEST SPRINGFIELD, MA 01089	52- 1084599	501(C)(3)	16,750				COMMUNITY SERVICE
PIONEER VALLEY COUNCILBOY SCOUTS OF AMERICA1 ARCH ROAD SUITE 5 WESTFIELD, MA 01085	04- 2104279	501(C)(3)	8,311				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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BHN LIBERTY STREET CLINIC (FORMERLY PIONEER VALLEY MENTAL HEALTH CLINIC)417 LIBERTY STREET SPRINGFIELD, MA 01105	04-2103756	501(C)(3)	49,951				COMMUNITY SERVICE
UNIVERSITY OF MASSACHUSETTS AMHERSTRESEARCH ADMINISTRATION BUILDING 70 BUTTERFIELD TERRACE AMHERST,MA 01003	54-2084125	501(C)(3)	16,303				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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PIONEER VALLEY REGIONAL VENTURES CENTER 1441 MAIN STREET SUITE 111 SPRINGFIELD,MA 01103	04-3560951	501(C)(3)	5,000				COMMUNITY SERVICE
WORLD IS OUR CLASSROOM149 HIGH STREET SUITE 220 SPRINGFIELD,MA 01040	05-0570393	501(C)(3)	10,000				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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PRESCHOOL ENRICHMENT TEAM 101 PARK STREET CHELSEA, MA 02150	04-2790929	501(C)(3)	5,360				COMMUNITY SERVICE
REBUILDING TOGETHER SPRINGFIELD INC1 FEDERAL STREET BUILDING 101 SPRINGFIELD, MA 01105	04-3172737	501(C)(3)	10,000				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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ROCA204 BOSTON ROAD SPRINGFIELD,MA 01109	22-3223641	501(C)(3)	16,750				COMMUNITY SERVICE
SPRINGFIELD CITY LIBRARY1550 MAIN STREET SPRINGFIELD,MA 01103	20-1207636	501(C)(3)	16,750				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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MASSACHUSETTS TEACHERS ASSOCIATION (SPRINGFIELD EDUCATION ASSOCIATION)1000 WILBRAHAM ROAD SPRINGFIELD,MA 01109	04-2935195	501(C)(3)	25,000				COMMUNITY SERVICE
SPRINGFIELD NEIGHBORHOOD HOUSING SERVICES 721 STATE STREET SPRINGFIELD,MA 01109	04-2658190	501(C)(3)	16,750				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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SPRINGFIELD SCHOOL VOLUNTEERS INC PO BOX 9000 SPRINGFIELD, MA 01102	04-2643527	501(C)(3)	40,795				COMMUNITY SERVICE
TECHNICAL DEVELOPMENT CORPORATION31 MILK STREET SUITE 310 BOSTON, MA 02109	04-2441030	501(C)(3)	9,060				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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THE GRAY HOUSE 300 HIGH STREET HOLYOKE,MA 01040	04-2783515	501(C)(3)	7,035				COMMUNITY SERVICE
UNITED WAY TRICOUNTY46 PARK STREET FRAMINGHAM,MA 01701	04-2104231	501(C)(3)	12,000				COMMUNITY SERVICE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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VALLEY OPPORTUNITY COUNCILPO BOX 5127 SPRINGFIELD,MA 01101	04-2692763	501(C)(3)	11,545				COMMUNITY SERVICE
WEST SIDE NEIGHBOOR REHAB INC29 CENTRAL STREET SPRINGFIELD,MA 01089	06-0427667	501(C)(3)	22,060				COMMUNITY SERVICE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

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WINGS OF LOVE O BOX 717 WILBRAHAM, MA 01095	06-0979270	501(C)(3)	12,587				COMMUNITY SERVICE

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public
Inspection

Name of the organization
UNITED WAY OF PIONEER VALLEY INC

Employer identification number
04-2152680

Identifier	Return Reference	Explanation
CHANGES IN PROGRAM SERVICES	FORM 990, PART III, LINE 3	THE UNITED WAY OF PIONEER VALLEY HAD PREVIOUSLY HELP RUN A PROGRAM WHERE IT JOINED WITH OTHER NON-PROFIT AGENCIES AND PUBLIC AGENCIES AND INDIVIDUALS TO PROVIDE HUMAN SERVICES IN THE PIONEER VALLEY THE UNITED WAY WILL NO LONGER BE INVOLVED WITH THE HUMAN SERVICE FORUM AND HAS TRANSFERRED ANY ASSETS ASSOCIATED WITH THIS PROGRAM TO THE HUMAN SERVICE FORUM,INC, FEIN# 00-1060823(\$50,770 OF ASSETS WERE TRANSFERRED DURING FYE 6/30/12)
	FORM 990, PART VI, SECTION A, LINE 2	THERE WAS A BUSINESS RELATIONSHIP BETWEEN TWO BOARD MEMBERS
	FORM 990, PART VI, SECTION A, LINE 4	THE ORGANIZATION'S BYLAWS WERE AMENDED ON JUNE 20, 2012 TO (1) ESTABLISH A RESOURCE DEVELOPMENT COMMITTEE AS A STANDING COMMITTEE OF THE UNITED WAY OF PIONEER VALLEY'S BOARD OF DIRECTORS OF AT LEAST 5 MEMBERS TO OVERSEE RESOURCE DEVELOPMENT STRATEGIES, AND (2) REVISE AND UPDATE THE COMMITTEE DESCRIPTION FOR THE PUBLIC POLICY AND ADVOCACY COMMITTEE TO REFLECT GREATER CLARIFICATION OF THE ROLE OF THE COMMITTEE AND ITS LIMITATIONS AND AUTHORITY
	FORM 990, PART VI, SECTION B, LINE 11	THE FINANCE COMMITTEE WILL REVIEW AND APPROVE THE 990 FOR FILING WHILE A COPY OF THE 990 WILL BE PROVIDED TO ALL BOARD MEMBERS PRIOR TO FILING
	FORM 990, PART VI, SECTION B, LINE 12C	ALL DIRECTORS AND OFFICERS ARE REQUIRED TO DISCLOSE ANNUALLY AND UPON ELECTION ALL CONFLICTS ANY OFFICER WITH A POTENTIAL CONFLICT OF INTEREST MUST DISCLOSE THE MATERIAL FACTS TO THE EXECUTIVE DIRECTOR OR THE CHAIR OF EXECUTIVE COMMITTEE AND RECUSE HIMSELF/HERSELF FROM THE BOARD MEETING WHILE THE TRANSACTION IS BEING DISCUSSED AND VOTED UPON
	FORM 990, PART VI, SECTION B, LINE 15	15A UNITED WAY OF AMERICA GUIDELINES/COMPARABILITY DATA ARE USED BY THE FINANCE COMMITTEE FOR THE DETERMINATION OF FAIR COMPENSATION FOR THE CEO FORM 990, PART VI, SECTION B, LINE 15 15B THE ORGANIZATION UTILIZED A THIRD PARTY TO CONDUCT AN EXECUTIVE COMPENSATION STUDY THE RESULTS WERE SHARED WITH THE HUMAN RESOURCE AND EXECUTIVE COMMITTEES FOR ACTION
	FORM 990, PART VI, SECTION C, LINE 18	THE ORGANIZATION'S 990 AND 1023 ARE ALSO AVAILABLE UPON REQUEST
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY , AND FINANCIAL STATEMENTS ARE AVAILABLE UPON REQUEST
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -96,980 CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS -71,355 TRANSFER OF ASSETS TO HUMAN SERVICE FORUM, INC -50,770 NET LOSSES FROM UNCOLLECTIBLE PLEDGES -273,599 TOTAL TO FORM 990, PART XI, LINE 5 -492,704
	PART XII, LINE 2C	PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

Additional Data

Software ID:

Software Version:

EIN: 04-2152680

Name: UNITED WAY OF PIONEER VALLEY INC

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JEFFREY FIALKY DIRECTOR	2 00	X						0	0	0
CAROL KATZ DIRECTOR	2 00	X						0	0	0
BRIAN SMITH TREASURER	2 00	X		X				0	0	0
MANUEL ANDRADE DIRECTOR	2 00	X						0	0	0
MAURA GEARY DIRECTOR	2 00	X						0	0	0
DEBORAH BUCKLEY DIRECTOR	2 00	X						0	0	0
DR CALVIN J MCFADDEN SR DIRECTOR	2 00	X						0	0	0
NICHOLAS FYNTRILAKIS DIRECTOR	2 00	X						0	0	0
KATHRYN DUBE CHAIR	2 00	X		X				0	0	0
LOUIS ABBATE DIRECTOR	2 00	X						0	0	0
HELEN CAULTON-HARRIS DIRECTOR	2 00	X						0	0	0
KEVIN MAYNARD DIRECTOR	2 00	X						0	0	0
THOMAS CREED DIRECTOR	2 00	X						0	0	0
ALPHONSE MORASSI JR DIRECTOR	2 00	X						0	0	0
JAY PRIMACK DIRECTOR	2 00	X						0	0	0
JEAN JACKSON DIRECTOR	2 00	X						0	0	0
RUSSELL DENVER CLERK	2 00	X		X				0	0	0
SCOTT SADOWSKY DIRECTOR	2 00	X						0	0	0
DR WILLIAM MESSNER VICE CHAIR	2 00	X		X				0	0	0
MYRA SMITH DIRECTOR THROUGH APRIL 2012	2 00	X						0	0	0
KIMBERLYNN CARTELLI-LIQUORI DIRECTOR THROUGH APRIL 2012	2 00	X						0	0	0
ARLENE PUTNAM DIRECTOR	2 00	X						0	0	0
JOAN KAGAN DIRECTOR	2 00	X						0	0	0
MATTHEW HAAS DIRECTOR	2 00	X						0	0	0
JAMES W TROMPKE DIRECTOR	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ALAN INGRAM DIRECTOR THROUGH APRIL 2012	2 00	X						0	0	0
MICHAEL WEEKES DIRECTOR	2 00	X						0	0	0
BENNETT MARKENS DIRECTOR	2 00	X						0	0	0
SCOTT GRODSKY DIRECTOR	2 00	X						0	0	0
STEVEN LOWELL DIRECTOR	2 00	X						0	0	0
DIANA VELEZ HARRIS DIRECTOR	2 00	X						0	0	0
DORA ROBINSON PRESIDENT & CEO	35 00			X				129,829	0	10,462
RAYMOND BERRY SR VP FINANCE	35 00			X				91,839	0	7,902
SYLVIA DEHAAS-PHILLIPS SR VP COMMUNITY IMPACT	35 00					X		101,575	0	17,928