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DLN: 93493133012333

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public

| | · • • • • | | 20 2017 | | | | Inspection | | |
|---------------|----------------------|--|-----------|----------------------|------------------|------------|------------------------------|--|--|
| | | 2011 calendar year, or tax year beginning 07-01-2011 and ending 06 C Name of organization | -30-2012 | <u>:</u> | D Employ | er id | entification number | | |
| _ | ck ıf ap ress cha | CHAMPLAIN COLLEGE INCORPORATED | | | 03-02 | 2024 | 66 | | |
| _ | | Doing Business As | | - H | E Telepho | | | | |
| _ | ne chan | | | | (802)8 | 860- | -2700 | | |
| _ | al retur | 163 SOUTH WILLADD STREET | Room/suit | te | | | s \$ 97,112,849 | | |
| Terr | nınated | 103 SOUTH WILLARD STREET | | | | | | | |
| Ame | ended n | eturn City or town, state or country, and ZIP + 4 BURLINGTON, VT 05401 | | | | | | | |
| Appl | lication | pending | | | | | | | |
| | | F Name and address of principal officer | | H(a) Is this | s a group i | retur | n for | | |
| | | SHELLEY L NAVARI 163 SOUTH WILLARD STREET | | affiliat | tes? | | ┌ Yes | | |
| | | BURLINGTON, VT 05401 | | H(b) Are all | affiliates i | nclu | ded? | | |
| | | | | • • | | | t (see instructions) | | |
| [Tax | -exem _l | pt status $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$ | 527 | H(c) Grou | | | | | |
| l We | ebsite | : WWW CHAMPLAIN EDU | | | | | | | |
| | 6 | | | 1 V | | , I | M Chata of land down land | | |
| | | anization | | L Year of for | mation 187 | /8 | M State of legal domicile VI | | |
| Par | | Summary | | | | | | | |
| | | Briefly describe the organization's mission or most significant activities CHAMPLAIN COLLEGE IS A PRIVATE, BACCALAUREATE INSTITU | | DICATED TO | EDUCAT | TING | G ITS STUDENTS TO | | |
| . | | BECOME SKILLED PRACTITIONERS, EFFECTIVE PROFESSIONALS | | | | 11110 | 3113310DEN1310 | | |
| raovemance | _ | | | | | | | | |
| [| _ | | | | | | | | |
| <u> </u> | 2 0 | hack this hav Mar if the arganization discentinued its aparations or di | cneced e | fmore than 2 | E0/- of the t | not s | occata | | |
| | | Check this box F if the organization discontinued its operations or dis | | | ייס טוונא ו | | 1 | | |
| ACUVIUES & | | Jumber of voting members of the governing body (Part VI, line 1a) | | | - | 3 4 | 26 | | |
| <u> </u> | | lumber of independent voting members of the governing body (Part VI) | | | \vdash | 5 | | | |
| ₹ | | otal number of individuals employed in calendar year 2011 (Part V, Iir | ie za) . | | ⊢ | | 1,619 | | |
| ŧ | | otal number of volunteers (estimate if necessary) | | | ⊢ | 6 | 425.000 | | |
| | | otal unrelated business revenue from Part VIII, column (C), line 12 let unrelated business taxable income from Form 990-T, line 34 | | | ⊢ | 7a | 435,006 | | |
| | D IV | Tet differenced business taxable filcome from Form 990-1, fille 34 . | • | Duit- | | 7b | -34,319 | | |
| | _ | 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | Prior | Year | | Current Year | | |
| <u>.</u> | 8 | Contributions and grants (Part VIII, line 1h) | | | 3,223,1 | _ | 3,522,146 | | |
| 를 | 9 | Program service revenue (Part VIII, line 2g) | | | 79,986,9 | - | 81,885,305 | | |
| Revenue | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 748,805 1,178,773 | | | 878,659 | | |
| | 11 12 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 1 Total revenue—add lines 8 through 11 (must equal Part VIII, column | | \ | 1,1/8,/ | / 3 | 1,141,197 | | |
| | 12 | 12) | | | 85,137,6 | 70 | 87,427,307 | | |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3). | | | 11,548,7 | 30 | 12,650,810 | | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | | | C | | | |
| ا پر | 15 | Salaries, other compensation, employee benefits (Part IX, column (A |), lines | | | | | | |
| Ехрепзез | | 5-10) | | | 35,987,4 | 37,844,295 | | | |
| ₹ | 16a | Professional fundraising fees (Part IX, column (A), line 11e) | | | | C | | | |
| 置 | b | Total fundraising expenses (Part IX, column (D), line 25) \blacktriangleright 1,523,867 | | 24.607.005 | | | | | |
| | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e). | | 34,637,095 | | | 33,071,412 | | |
| | 18 | Total expenses Add lines 13-17 (must equal Part IX, column (A), li | | | 82,173,2 | -+ | 83,566,517 | | |
| _ | 19 | Revenue less expenses Subtract line 18 from line 12 | | | 2,964,4 | _ | 3,860,790 | | |
| දීදී | | | | Beginning | of Curren ear | ıt | End of Year | | |
| 9 48 1 48 | 20 | Total assets (Part X, line 16) | | | 30,000,4 | 20 | 140,712,114 | | |
| 鲁 | 21 | Total liabilities (Part X, line 26) | | | 36,851,1 | -+ | 45,785,295 | | |
| 9 55 1 | 22 | Net assets or fund balances Subtract line 21 from line 20 | | | 93,149,2 | -+ | 94,926,819 | | |
| Par | | Signature Block | | | ,,2 | | J-1,J20,013 | | |
| | | _ | anvies | hadulas and st | atomon** | and ' | to the best of my | | |
| | | ties of perjury, I declare that I have examined this return, including accomp nd belief, it is true, correct, and complete. Declaration of preparer (other th | | | | | | | |
| nowle | edge. | | | | | | | | |
| | I | N | | I | 13-05-10 | | | | |
| | | ****** Signature of officer | | | | | | | |
| Sign Here | | r - | | 34 | | | | | |
| | | SHELLEY NAVARI TREASURER Type or print name and title | | | | | | | |
| | | Propagate la Date | Ic | heck if | Preparers | tavn | ayer identification number | | |
| ا ا ا | | Preparer's signature Date | se | elf- | (see instru | | | | |
| Paid Propa | ror's | | е | mployed 🕨 🦳 | | | | | |
| Prepa | | Firm's name (or yours KPMG LLP if self-employed), | | | EIN 🕨 | | | | |
| Jse O | niy | address, and ZIP + 4 60 South Street | | | | | | | |
| | | Boston, MA 02111 | | | Phone no | • (| 617) 988-1000 | | |
| 1av tl | he IRS | |) | | | | ✓ Yes No | | |
| May tl | he IRS | Boston, MA 02111 5 discuss this return with the preparer shown above? (see instructions |) | | | ` | | | |

May the IRS discuss this return with the preparer shown above? (see instructions) $\,$.

| FOIII | 990 (2011) | Page. |
|-------------|--|--|
| Par | Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III | . IZ |
| 1 | Briefly describe the organization's mission | |
| | PLAIN COLLEGE IS A PRIVATE, BACCALAUREATE INSTITUTION DEDICATED TO EDUCATING ITS STUDENTS [*] ED PRACTITIONERS, EFFECTIVE PROFESSIONALS AND GLOBAL CITIZENS | ГО ВЕСОМЕ |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | No |
| | If "Yes," describe these new services on Schedule O | |
| 3 | Old the organization cease conducting, or make significant changes in how it conducts, any program services? | No |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measur expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of the section and allocations to others, the total expenses, and revenue, if any, for each program service reported | • |
| | (Code) (Expenses \$ 45,800,860 including grants of \$ 12,426,885) (Revenue \$ 55,66 | 3,964) |
| | UNDERGRADUATE PROGRAM- THE COLLEGE HAS FIVE UNDERGRADUATE ACADEMIC DIVISIONS, INCLUDING BUSINESS, COMMUNICATION & CREAT EDUCATION & HUMAN STUDIES, INFORMATION TECHNOLOGY & SCIENCES, AND CORE WITHIN THE UNDERGRADUATE DIVISIONS THE COLLEGE OF EXCELLENCE INCLUDING BRING YOUR OWN BUSINESS, THE CENTER FOR FINANCIAL LITERACY, THE PATRICK LEAHY CENTER FOR DIGITAL IN EMERGENT MEDIA CENTER, AND THE CHAMPLAIN COLLEGE PUBLISHING INITIATIVE CHAMPLAIN'S CENTERS OF EXCELLENCE - ON-CAMPUS LEAR STUDIO-LIKE ENVIRONMENTS IN WHICH STUDENTS ACROSS MAJORS WORK ON PROFESSIONAL PROJECTS - PUT CHAMPLAINS STUDENTS' CLASS KNOWLEDGE TO THE TEST THROUGH PRACTICAL APPLICATION ON REAL PROJECTS FURTHER, THE COLLEGE EDUCATES ITS AND OTHER INSTITUTIVATED STUDENTS AT ITS STUDY ABROAD CAMPUSES IN QUEBEC AND IRELAND THE COLLEGE CURRENTLY HAS OVER 2,000 STUDENTS ENRICEDUCATIONAL PROGRAMS WHICH LEAD TO ASSOCIATE AND BACHELOR DEGREES | HAS FIVE CENTERS VESTIGATION, THI NING CENTERS IN GROOM JTIONS ASPIRING, |
| | (Code) (Expenses \$ 16,087,476 including grants of \$) (Revenue \$ 13,54 | 7,479) |
| ער י | AUXILIARY ENTERPRISES- RESIDENTIAL LIFE AT CHAMPLAIN COLLEGE INCLUDES 19 TRADITIONAL RESIDENCE HALS AND 5 APARTMENT STYLE HIS COMPLEXES, EACH WITH DISTINCTIVE ARCHITECTURAL FEATURES EACH RESIDENCE HAS A COMMUNITY-ORIENTED ATMOSPHERE THIS SETTIN MUCH CLOSER AND LONGER-LASTING RELATIONSHIPS, SOMETHING THAT DIFFERENTIATES CHAMPLAIN AT CHAMPLAIN, YOU'LL FIND VICTORIAN WITH CURVED STAIRCASES, CAREFULLY RESTORED WOOKWORK AND EXPANSIVE WINDOWS LOOKING OUT OVER LAKE CHAMPLAIN AND THE ADI MOUNTAINS ADDITIONALLY, THE COLLEGE'S BOOK STORE AND FOOD SERVICE IS OFFERED FOR THE STUDENTS (PRIMARILY FOR THE RESIDENT COMMUNITY) | OUSING G HELPS CREATE -ERA MANSIONS RONDACK |
| | | |
| 4 c | (Code) (Expenses \$ 7,266,188 including grants of \$ 223,925) (Revenue \$ 12,67 | 3,862) |
| | GRADUATE AND CONTINUING PROFESSIONAL STUDIES- THE COLLEGE HAS NINE GRADUATE PROGRAMS, OFFERING MASTER DEGREES IN BUSINE ADMINISTRATION, EMERGENT MEDIA, DIGITAL FORENSIC MANAGEMENT, DIGITAL FORENSIC SCIENCE, MANGING INNOVATION & IT, MEDIATION & CONFLICT STUDIES, LAW AND HEALTHCARE MANAGEMENT A MASTER IN EARLY CHILDHOOD EDUCATION BEGAN IN FY 2012 THE COLLEGE ALSO PROSPERING DIVISION OF CONTINUING PROFESSIONAL STUDIES THAT FOLLOWS IN CHAMPLAIN'S TRADITION OF PARTNERING WITH BUSINESS LEADERS, PROVIDING THE STUDENTS WITH EVEN MORE CAREER-ENHANCING EDUCATIONAL CHOICES IN SOME OF TODAY'S GROWING FIELDS | & APPLIED HAS A |
| | | |
| 4d | Other program services (Describe in Schedule O) | |
| | (Expenses \$\frac{\text{including grants of \$}}{\text{(Revenue \$}} | |
| 4e | Total program service expenses ►\$ 69,154,524 | |

| Part IV | Checklist | of F | Reauired | Schedules |
|---------|-----------|------|----------|-----------|
| | | | | |

| | | | Yes | No |
|-----|---|-----|-----|-----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes,"</i> complete Schedule A | 1 | Yes | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? $^{f 2}$ | 2 | Yes | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | No |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | Yes | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | No |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | No |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | No |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | Yes | |
| 11 | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line10? <i>If "Yes," complete Schedule D, Part VI.</i> | 11a | Yes | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. | 11b | | No |
| C | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. | 11c | | No |
| | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. | 11d | | N o |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. | 11e | Yes | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. | 11f | Yes | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII | 12a | | No |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | Yes | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | Yes | |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | Yes | |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I | 14b | Yes | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? <i>If "Yes," complete Schedule F, Part II and IV</i> | 15 | | No |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If</i> " <i>Yes,"</i> complete Schedule F, Part III and IV | 16 | Yes | |
| 17 | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> " <i>Yes," complete Schedule G, Part I</i> | 17 | | No |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | No |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | No |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20a | | No |
| b | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements | 20b | | |

| Par | t IV Checklist of Required Schedules (continued) | | | |
|-----|---|-----|-----------------|--------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | No |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Yes | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | Yes | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | Νo |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | No |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | Νo |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | No |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | Yes | |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III </i> | 27 | | No |
| 28 | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | No |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | No |
| C | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV | 28c | Yes | |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma | 29 | Yes | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | No |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | No |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | No |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | 33 | | No |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | Yes | |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section $512(b)(13)$? | 35a | Yes | |
| b | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2 | 35b | Yes | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | No |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | No |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O | 38 | Yes | |
| | | F | orm 99 0 | (2011) |

| Part V | Statements Regarding Other IRS Filings and Tax Compliance |
|--------|---|

| | Check if Schedule O contains a response to any question in this Part V | | . [| |
|----------|--|------------|-----|----------|
| | | | Yes | No |
| .a | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable | | | |
| | | | | |
| | 1a 124 | | | |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | | | |
| c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable | | | |
| | gaming (gambling) winnings to prize winners? | 1 c | Yes | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this | | | |
| ь | return | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | 2b | Yes | |
| a | Did the organization have unrelated business gross income of \$1,000 or more during the | | | |
| _ | year? | 3a | Yes | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | 3b | Yes | |
| a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)? | 4a | Yes | |
| b | · | | | |
| | If "Yes," enter the name of the foreign country LCA, EI See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts | | | |
| а | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | No |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | Νo |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| а | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? | 6a | | No |
| ь | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | CI. | | |
| | were not tax deductible? | 6b | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | No |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | | No |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit | | | |
| _ | contract? | 7e 7f | | No No |
| | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 71 7g | | NO |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a | 7h | | |
| | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did | / " | | |
| | the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8 | | |
| | Sponsoring organizations maintaining donor advised funds. | - | | |
| а | Did the organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 0 | Section 501(c)(7) organizations. Enter | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | | |
| 1 | Section 501(c)(12) organizations. Enter | | | |
| | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | 1 |
| а | Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state | 13a | | |
| b | Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans. | | | |
| c | Enter the aggregate amount of reserves on hand | | | |
| | 13c | ایموا | | K. |
| 4a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | No |
| L | If "Vac " has it filed a Form 720 to report these nauments? If "No " provide an explanation in Schodule O | 7 4 L | | |

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Check if Schedule O contains a response to any question in this Part VI | | . 🗸 |
|---|--|-----|
|---|--|-----|

| Se | ection A. Governing Body and Management | | | |
|-----|--|-----|-----|----|
| | | | Yes | No |
| | | | | |
| 1a | Enter the number of voting members of the governing body at the end of the tax | | | |
| Id | year | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | No |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . | 3 | | No |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | No |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? . | 5 | | No |
| 6 | Did the organization have members or stockholders? | 6 | | No |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? | 7a | | No |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? | 7b | | No |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | |
| а | The governing body? | 8a | Yes | |
| ь | Each committee with authority to act on behalf of the governing body? | 8b | Yes | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | No |
| Se | ection B. Policies (This Section B requests information about policies not required by the Internal | | | |
| | venue Code.) | | | 1 |
| | | | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | 10a | | No |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Yes | |
| b | Describe in Schedule O the process, if any, used by the organization to review the Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Yes | |
| b | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | |
| c | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done | 12c | Yes | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Yes | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | Yes | |
| b | Other officers or key employees of the organization | 15b | Yes | |
| | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | No |
| ь | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its | | | |
| - | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b | | |
| Se | ection C. Disclosure | | | |
| 17 | List the States with which a copy of this Form 990 is required to be filed▶VT | | | |

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available.
 - Own website Another's website V Upon request
- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► SHELLEY NAVARI
 163 SOUTH WILLARD STREET

BURLINGTON,VT 05401 (802)860-2700

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if neither the or | ganization nor any re | lated o | rgan | ızatı | ons | compe | ensat | ted any current or fo | rmer officer, direc | tor, or trustee |
|----------------------------------|--|-----------------------------------|-----------------------|----------|--------------|------------------------------|--------|--|--|--|
| (A) Name and Title | (A) Name and Title A verage hours per week (describe | | | | | | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- | (F) Estimated amount of other compensation from the organization and |
| | hours for related organizations in Schedule O) | Individual trustae or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former | | MISC) | related organizations |
| See Additional Data Table | | | | | | | | | | |
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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and Title | (B) Average hours per week (describe | on (do e thar s pers office ector/ | o no n one son er ai | e bo is bo nd a | x, oth | | Repo compo froi organiz | (D) ortable ensation m the ration (W- 9-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | | (F) Estimated amount of other compensation from the organization and | | |
|---|--|--|-------------------------------|-----------------------|--------------|------------------------------|----------------------------------|---|--|----------------------------|--|-------------|----------|
| | hours for related organizations in Schedule O) | Individual trustee or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | | | MISC | | organiza | |
| See Additional Data Table | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | |
| 1b Sub-Total | | | | | • | | | 1 | | | | | |
| d Total (add lines 1b and 1c) . | | | | | | | | | 2,743,684 | | 0 | | 529,668 |
| 2 Total number of individuals (incl | udıng but not lın | nited to | thos | e lıs | ted | |) who | o receive | d more tha | an | | | |
| \$100,000 of reportable compen | sation from the | organız | ationi | -32 | | | | | | | | | |
| 3 Did the organization list any for on line 1a? If "Yes," complete Sci | | | | | ey e • | mploy • | ee, | orhighes | t compens | ated employee | 3 | Yes | No No |
| 4 For any individual listed on line in organization and related organization | | | | | | | | | | | 4 | Yes | |
| 5 Did any person listed on line 1a services rendered to the organiz | | | | | | | | | | or individual for | 5 | | No |
| Castian B. Tadamadan Can | | | | | | | | | | | | | |
| Section B. Independent Con Complete this table for your five \$100,000 of compensation from or within the organization's tax y | highest comper the organizatio | | | | | | | | | | | | |
| Nar | (A) ne and business ad | dress | | | | | | | Desc | (B) ription of services | | (C Compe | |
| JANITECH 76 ETHAN ALLEN DRIVE SOUTH BURLINGTON, VT 05403 | | | | | | | | | | 505,421 | | | |
| GUARDSMARK PO BOX 11407 BURMINGHAM, AL 35246 SECURITY | | | | | | | | | | 268,839 | | | |
| COLIN LINDBERG 208 FILM AVE SUITE 2B BURLINGTON, VT 05401 ARCHITECT | | | | | | | | | | | 381,500 | | |
| KAREN FAHEY ADVERTISING LLC PO BOX 1555 STOWE, VT 05672 | | | | | | | | | ADVERTISIN | G | | | 368,278 |
| BRANDTHROPOLOGY 266 PINE STREET STE 5 BURLINGTON, VT 05401 | | | | | | | | | ADVERTISIN | G | | | 416,927 |
| 2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ►9 | | | | | | | | | | | | | |

| Form 99 | | | 6.00 | | | | | Page 9 |
|---|--------------|---|---|--|----------------------|--|---|---|
| Part | /** 1 | Statement o | r Revenue | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512,513,or 514 |
| #\$ # | 1a | Federated camp | paigns 1a | | | | | |
| 호호 | ь | Membership du | es 1b | | | | | |
| 2,€ | c | Fundraising eve | ents 1c | | | | | |
| Æ ï | d | Related organiz | ations 1d | | | | | |
| ું ≣ | e | Government grants | s (contributions) 1e | 1,220,285 | | | | |
| <u>5</u> 5 | l f | All other contribution | ons, gifts, grants, and 1f | 2,301,861 | | | | |
| Contributions, gifts, grants and other similar amounts | g | sımılar amounts no | ot included above butions included in | | | | | |
| Ç ≅ | h | Total. Add lines | s 1a-1f | ▶ | 3,522,146 | | | |
| | | | | Business Code | | | | |
| Ĕ | 2a | TUITION & FEES | | 611710 | 68,337,825 | 68,337,825 | | |
| 99 34 | ь | DORMITORY AND E | DINING FEES | 721310 | 13,500,270 | 13,500,270 | | |
| ě. | c | BOOKSTORE RECE | IPTS | 451211 | 47,210 | 47,210 | | |
| ř | d | | | | | · | | |
| <u>%</u> | e | | | | | | | |
| Program Service Revenue | f | All other progra | ım service revenue | | | | | |
| ្វែ | ' | | | | | | | |
| | g | Total. Add lines | s 2a – 2f | | 81,885,305 | | | |
| | 3 | | ome (ıncludıng dıvıden | F | | | | |
| | | | ar amounts) | F | 992,831 | | | 992,831 |
| | 4 | | tment of tax-exempt bond | proceeds | 0 | | | |
| | 5 | Royalties | | | V | | | |
| | 6- | Cross rants | (ı) Real 0 | (II) Personal | | | | |
| | 6a b | Gross rents Less rental | 0 | | | | | |
| | " | expenses | _ | | | | | |
| | C | Rental income or (loss) | 0 | 0 | | | | |
| | d | Net rental incor | me or (loss) | | 0 | | | |
| | | | (ı) Securities | (II) O ther | | | | |
| | 7a | Gross amount from sales of | 9,571,370 | | | | | |
| | | assets other than inventory | | | | | | |
| | ь | Less cost or | 9,685,542 | | | | | |
| | | other basis and sales expenses | | | | | | |
| | c | Gaın or (loss) | -114,172 | | | | | |
| | d | Net gain or (los | s) | ▶ | -114,172 | | | -114,172 |
| ë | 8a | Gross income fi events (not incl \$ | | | | | | |
| Other Revenue | | of contributions See Part IV, lin | | | | | | |
| <u>.</u> | | 1 | a | | | | | |
| Ťŧ | b с | | penses b loss) from fundraising | events • | n | | | |
| 0 | 9a | | rom gaming activities | | | | | |
| | | See Part IV, lin | | | | | | |
| | ь | | penses b | | | | | |
| | C | | loss) from gamıng actı | vities | 0 | | | |
| | 10a | Gross sales of returns and allo | | | | | | |
| | b c | | oods sold b (loss) from sales of inve | entory ► | o | | | |
| | | Miscellaneous | | Business Code | | | | |
| | 11a | CONFERENCE | & EVENT | 722210 | 596,755 | | 435,006 | 161,749 |
| | | CENTER | | 40000 | 422.225 | | | 422.225 |
| | b | PARKING FEES | | 480000 | 132,326 | | | 132,326 |
| | C | OTHER INCOM | | 900099 | 412,116 | | | 412,116 |
| | d | | ue | | | | | |
| | е | Total. Add lines | s 11a-11d | | 1,141,197 | | | |
| | 12 | Total revenue. | See Instructions . | · | 87,427,307 | 81,885,305 | 435,006 | 1,584,850 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. Total expenses Progression | (D) |
|--|-------------------------|
| in the United States See Part IV, line 21 Grants and other assistance to individuals in the United States See Part IV, line 22 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, line 15 and 16 States See Part IV, line 22 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, line 21 Compensation of current officers, directors, trustees, and key employees . | Fundraising expenses |
| United States See Part IV, line 22 3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 4 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and key employees . 6 Compensation of current officers, directors, trustees, and less employees . 7 Other salaries and wages 8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions (include section 403(b) employer contributions (include section 401(k) and section 403(b) employer contributions (include section 401(k) and section 403(b) employer contributions (include section 403(b) employer contributions (include section 401(k) and secti | |
| organizations, and individuals outside the United States See Part IV, lines 15 and 16 918,785 918,785 4 Benefits paid to or for members 0 0 5 Compensation of current officers, directors, trustees, and key employees 2,270,778 896,792 940,209 6 Compensation not included above, to disqualified persons (as defined under section 4958(c)(3)(8) 0 0 40,300,605 22,209,335 4,327,347 7 Other salaries and wages 26,967,645 22,209,335 4,327,347 8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions) 2,295,303 1,880,512 379,404 9 Other employee benefits 4,369,421 3,479,643 755,144 10 Payroll taxes 1,941,148 1,595,947 279,307 11 Fees for services (non-employees) 1,194,148 1,595,947 279,307 11 Fees for services (non-employees) 1,144,118 7,518 136,600 4 Logal 1,048,959 21,334 87,622 Accounting 48,180 48,180 48,1 | |
| Compensation of current officers, directors, trustees, and key employees | |
| Compensation of current officers, directors, trustees, and key employees | |
| (as defined under section 4 958(f)(1) and persons described in section 4 958(c)(3)(B) . 0 7 Other salaries and wages 8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | 433,777 |
| 7 Other salaries and wages 26,967,645 22,029,335 4,327,347 8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions) 2,295,303 1,880,512 379,840 9 Other employee benefits 4,369,421 3,479,645 755,144 10 Payroll taxes 1,941,148 1,595,947 279,307 11 Fees for services (non-employees) 0 1,595,947 279,307 11 Fees for services (non-employees) 0 0 2,793,307 11 Fees for services (non-employees) 0 0 3,87,625 2,793,307 2,793,307 2,793,307 2,793,307 2,793,307 2,793,307 2,793,307 2,793,307 2,793,307 2,793,307 2,793,307 3,793,307< | |
| Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | |
| 403(b) employer contributions) | 610,963 |
| 1.941,148 | 34,951 |
| Namagement Nam | 134,632 |
| a Management 0 b Legal 108,959 21,334 87,625 c Accounting 144,418 7,518 136,900 d Lobbying 48,180 48,180 e Professional fundraising See Part IV, line 17 0 f Investment management fees 102,745 102,745 g Other 34,683 88,403 102,745 102,745 <td>65,894</td> | 65,894 |
| Description 108,959 21,334 87,625 | |
| c Accounting 144,418 7,518 136,900 d Lobbying 48,180 48,180 48,180 e Professional fundraising See Part IV, line 17 0 0 0 f Investment management fees 102,745 102,745 102,745 g Other 94,683 88,403 1 12 Advertising and promotion 752,718 249,322 503,396 13 Office expenses 1,865,856 1,133,796 694,972 14 Information technology 1,045,245 16,522 1,028,723 15 Royalties 0 0 102,745 102,724 102,724 16 Occupancy 1,045,245 16,522 1,028,723 10 | |
| A | |
| Professional fundraising See Part IV, line 17 | |
| Tour street management fees 102,745 102, | |
| g Other 94,683 88,403 12 Advertising and promotion 752,718 249,322 503,396 13 Office expenses 1,865,856 1,133,796 694,972 14 Information technology 1,045,245 16,522 1,028,723 15 Royalties 0 0 0 16 Occupancy 8,149,066 8,149,066 8,149,066 17 Travel 709,465 546,425 130,715 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 0 19 Conferences, conventions, and meetings 0 0 20 Interest 1,154,820 965,411 189,409 21 Payments to affiliates 0 0 22 Depreciation, depletion, and amortization 3,880,618 2,976,434 904,184 23 Insurance 691,345 248,943 442,402 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) | |
| 12 Advertising and promotion 752,718 249,322 503,396 13 Office expenses . 1,865,856 1,133,796 694,972 14 Information technology . 1,045,245 16,522 1,028,723 15 Royalties . 0 . 16 Occupancy . . 8,149,066 8,149,066 17 Travel . . 709,465 546,425 130,715 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . 0 . 19 Conferences, conventions, and meetings . 0 . 20 Interest . . 0 . 21 Payments to affiliates . 0 . . 22 Depreciation, depletion, and amortization . 3,880,618 2,976,434 904,184 23 Insurance . . 691,345 248,943 442,402 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) a | |
| 13 Office expenses | 6,280 |
| 14 Information technology | |
| 15 Royalties | 37,088 |
| 16 Occupancy 8,149,066 8,149,066 17 Travel 709,465 546,425 130,715 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 0 0 19 Conferences, conventions, and meetings 0 0 20 Interest 0 1,154,820 965,411 189,409 21 Payments to affiliates 0 0 0 22 Depreciation, depletion, and amortization 3,880,618 2,976,434 904,184 23 Insurance 691,345 248,943 442,402 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O 10 10 | |
| Travel | _ |
| Payments of travel or entertainment expenses for any federal, state, or local public officials | _ |
| State, or local public officials | 32,325 |
| 20 Interest | |
| Payments to affiliates | |
| Depreciation, depletion, and amortization | |
| Insurance | |
| Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) | |
| miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) | |
| a CONTRACTUAL SERVICES 2.056.447 1.799.377 242.888 | |
| 2,030,117 1,737,377 212,000 | 14,182 |
| b MEAL EXPENSES 2,016,243 2,016,243 | |
| c RENOVATION & OTH PROJECTS 2,641,601 2,348,406 293,195 | |
| d ACADEMIC SUPPORT 2,125,765 1,990,621 135,144 | |
| e | |
| f All other expenses 5,483,238 4,063,663 1,265,800 | 153,775 |
| 25 Total functional expenses. Add lines 1 through 24f 83,566,517 69,154,525 12,888,125 | 1,523,867 |
| Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | m 990 (2011) |

Part X **Balance Sheet** (A) (B) Beginning of year End of year 0 1 1 9.161.389 13.896.401 2 2 Savings and temporary cash investments 3 3,288,820 2,456,664 1.519.953 1.099.095 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 2,545 5 918 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 0 6 2,737,268 2,642,122 7 0 8 1,446,810 9 1,273,200 9 Prepaid expenses and deferred charges 10a 120.537.405 Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 10b 30,663,150 b Less accumulated depreciation 84,501,563 10c 89,874,255 27,515,682 11 29,295,849 11 12 12 Investments—other securities See Part IV, line 11 13 13 0 Investments—program-related See Part IV, line 11 . . 0 14 14 15 0 15 130,000,420 140,712,114 16 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 5, 116, 187 17 7,245,754 17 Accounts payable and accrued expenses . 18 18 19 3,689,100 19 4,379,832 20 24.076.009 20 30.562.280 21 21 0 Escrow or custodial account liability Complete Part IV of Schedule D . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 0 0 22 1.648.036 23 Secured mortgages and notes payable to unrelated third parties . . . 23 1,330,318 24 Unsecured notes and loans payable to unrelated third parties 24 0 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 2,321,802 25 2,267,111 D 26 36,851,134 26 45,785,295 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 76,082,116 27 77,264,198 Unrestricted net assets 10,858,814 28 11,216,218 28 Temporarily restricted net assets Fund 29 6,208,356 29 6,446,403 Permanently restricted net assets Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 30 Capital stock or trust principal, or current funds Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 Total net assets or fund balances 93.149.286 33 94.926.819 34 Total liabilities and net assets/fund balances 130,000,420 34 140.712.114

| Pal | Check if Schedule O contains a response to any question in this Part XI | | | . [~ | |
|-----|---|---------|----|------|--------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | 87,4 | 127,30 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | 566,51 |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | | 3,8 | 360,79 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | 93,1 | 149,28 |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | | -2,0 | 083,25 |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | | 94,9 | 926,81 |
| Pai | The contains a response to any question in this Part XII | | | ୮ | |
| 1 | Accounting method used to prepare the Form 990 | | | Yes | No |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | No |
| b | Were the organization's financial statements audited by an independent accountant? | [| 2b | Yes | |
| c | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of t audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | | 2c | Yes | |
| d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both | ssued | | | |
| | ☐ Separate basis ☐ Both consolidated and separated basis | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | 9 | За | Yes | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | equired | 3b | Yes | |

OMB No 1545-0047

Inspection

SCHEDULE A

(Form 990 or 990EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Public Charity Status and Public Support

Attach to Form 990 or Form 990-EZ. See separate instructions.

Employer identification number

CHAMPLAIN COLLEGE INCORPORATED Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches section 170(b)(1)(A)(i). $\overline{\mathbf{v}}$ 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) 10 An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h c Type III - Functionally integrated Type III - Other Type I **b** Type II By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) h Provide the following information about the supported organization(s)

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1- 9 above or IRC section (see | (iv) Is the organization in col (i) listed in your governing document? | | (v) Did you notify the organization in col (i) of your support? | | (vi) Is the organizati col (i) orga | on in anized | (vii) A mount of support? |
|---|-------------|---|--|----|---|----|-------------------------------------|-----------------|---------------------------------|
| | | ınstructions)) | Yes | No | Yes | No | Yes | No | |
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| | | | | | | | | | |
| Total | | | | | | | | | |

instructions

| Sch | edule A (Form 990 or 99 | 90-EZ)2011 | | | | | | Page 2 |
|--------|---|------------------|-------------------------|---------------------|------------------------|---|---------------------|--------------------|
| | (Complet | e only if you | checked the | box on line 5, | 7, or 8 of Part | (b)(1)(A)(iv) I or if the orgar | nızatıon faıle | d to qualify |
| | | | <u>organızatıon f</u> | fails to qualify ι | <u>under the tests</u> | listed below, pl | <u>lease comple</u> | ete Part III.) |
| | ection A. Public Su | | | | | Т | 1 | |
| Cal | endar year (or fiscal ye in) | ar beginning | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| 1 | Gifts, grants, contribut | ions, and | | | | | | |
| | membership fees recei | | | | | | | |
| | ınclude any "unusual | | | | | | | |
| _ | grants ") Tax revenues levied fo | rtho | | | | | | |
| 2 | organization's benefit a | | | | | | | |
| | paid to or expended on | | | | | | | |
| | behalf | | | | | | | |
| 3 | The value of services of | | | | | | | |
| | furnished by a governme the organization withou | | | | | | | |
| 4 | Total. Add lines 1 thro | _ | | | | | | |
| 5 | The portion of total cor | - | | | | | | |
| - | by each person (other | than a | | | | | | |
| | governmental unit or p | • | | | | | | |
| | supported organization line 1 that exceeds 2% | | | | | | | |
| | amount shown on line 1 | | | | | | | |
| | (f) | 21,0014 | | | | | | |
| 6 | Public Support. Subtractine 4 | ct line 5 from | | | | | | |
| S | ection B. Total Sup | port | | | | | | |
| Cal | endar year (or fiscal yea | r beginning | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| _ | ın) | _ | (4) 2007 | (2) 2000 | (4) 2005 | (4) 2020 | (0) 2022 | (1) 1 3 4 4 |
| 7 8 | A mounts from line 4 Gross income from inte | rost – | | | | | | |
| 0 | dividends, payments re | | | | | | | |
| | securities loans, rents | | | | | | | |
| | and income from simila | ır | | | | | | |
| _ | sources | | | | | | | |
| 9 | Net income from unrela business activities, wh | | | | | | | |
| | not the business is reg | | | | | | | |
| | carried on | | | | | | | |
| 10 | Other income (Explain | | | | | | | |
| | IV) Do not include gai from the sale of capital | | | | | | | |
| 11 | Total support (Add line | | | | | | | |
| | through 10) | | | | | | | |
| 12 | Gross receipts from re | lated activities | s, etc (See inst | ructions) | | | 12 | |
| 13 | First Five Years If the | | r the organizati | on's first, second | l, thırd, fourth, or | fıfth tax year as a | 501(c)(3) or | |
| | check this box and sto | p here | | | | | | ▶ □ |
| S | ection C. Computat | ion of Publ | ic Support F | Percentage | | | | |
| 14 | Public Support Percen | tage for 2011 | (line 6 column | (f) dıvıded by lıne | 11 column (f)) | | 14 | |
| 15 | Public Support Percen | tage for 2010 | Schedule A , Pa | rt II, line 14 | | | 15 | |
| 16a | 33 1/3% support test- | | | | | line 14 is 33 1/3% | % or more, che | |
| h | and stop here. The org 33 1/3% support test | | | | | 6a and line 15 is | 33 1/20% or m | ore check this |
| D | box and stop here. The | | | | | oa, and inte 15 IS | 1/3%0 UI M | ore, check this |
| 17a | 10%-facts-and-circum | - | • | | - | ne 13, 16a, or 16 | b and line 14 | ٠, |
| | ıs 10% or more, and ıf | | | | | | | |
| | in Part IV how the orga | anızatıon meet | s the "facts and | d circumstances" | test The organiz | zatıon qualıfıes as | a publicly su | |
| b | organization 10%-facts-and-circum | stances test— | 2010. If the ora | anization did not | check a hov on li | ne 13, 16a 16b | or 17a and lin | ▶ |
| , | 15 is 10% or more, an | | | | | | | - |
| | Explain in Part IV how | the organizati | | | | | | |
| 10 | supported organization Private Foundation If t | | n did not chools | a hov on line 12 | 16a 16h 17a a | or 17h chack this | hov and coc | ► □ |

▶□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

▶[

| Part IV | Supplemental Information. Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions). | | | | | | | | |
|-------------|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | |
| | Facts And Circumstances Test | | | | | | | | |
| | | | | | | | | | |
| Explanation | | | | | | | | | |
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Schedule A (Form 990 or 990-EZ) 2011

DLN: 93493133012333

OMB No 1545-0047

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Yes

Yes

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B

Provide a description of the organization's direct and indirect political campaign activities on behalf of or

Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- ◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

◆ Section 501(c)(4), (5), or (6) organizations Complete Part III

| Name o | f the o | rganız | atıon | |
|---------|---------|----------|---------|-----|
| CHAMPLA | IN COL | LEGE INC | CORPORA | TED |

Employer identification number

03-0220266

| Part I-A | Complete if the organ | ization is exempt und | er section 501(c) o | or is a section 527 | organization. |
|----------|-----------------------|-----------------------|---------------------|---------------------|---------------|
| | | | | | |

- in opposition to candidates for public office in Part IV Political expenditures
- 3 Volunteer hours

| art I-B | Complete if | the organ | <u>ization is</u> | exempt und | er section | 501(c)(| <u>3).</u> |
|---------|-------------|-----------|-------------------|------------|------------|---------|------------|
| | | | | | | | |

- 1 Enter the amount of any excise tax incurred by the organization under section 4955
- Enter the amount of any excise tax incurred by organization managers under section 4955
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?
- Was a correction made?
- b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

- Enter the amount directly expended by the filing organization for section 527 exempt function activities
- Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b
- Did the filing organization file Form 1120-POL for this year?

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

| (a) Name | (b) Address | (c) EIN | (d) A mount paid from filing organization's funds If none, enter -0- | (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0- |
|----------|--------------------|----------------|--|--|
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f Grassroots lobbying expenditures

| (The term "expenditures" means amounts paid or incurred.) Lia Total lobbying expenditures to influence public opinion (grass roots lobbying) b Total lobbying expenditures to influence a legislative body (direct lobbying) c Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures (add lines 1c and 1d) f Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 over \$1,000,000 but not over \$1,000,000 \$1,000,000 g Grassroots nontaxable amount (enter 25% of line 1f) Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) | ווטפ | edule C (F | 01111 9 9 0 01 9 9 0 - EZ) 2 0 1 1 | | | | | Page ∠ |
|--|------|--------------|--|---------------------------|-----------------------|------------------|---|------------------|
| A Check If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member expenses, and share of excess lobbying expenditures) Check If the filing organization checked box A and "limited control" provisions apply Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.) Organization Total Incurred (The term "expenditures" means amounts paid or incurred.) Organization Total Incurred (The term "expenditures to influence a legislative body (direct lobbying) | Pa | rt II-A | | n is exempt under | section 501(| c)(3) and fi | iled Form 5768 | (election |
| expenses, and share of excess lobbying expenditures) Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.) Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.) Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.) Limits on Lobbying Expenditures (The term "expenditures to influence public opinion (grass roots lobbying) Lobbying expenditures to influence a legislative body (direct lobbying) Total lobbying expenditures (add lines 1a and 1b) Other exempt purpose expenditures Total obtaining purpose expenditures (add lines 1c and 1d) Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: If the amount on line 1e, column (a) or (b) is: If the amount on line 1e, column (a) or (b) is: Not over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 S1,000,000 but not over \$1,500,000 S1,000 but not over \$1,500, | ١ | Check | | an affiliated group (and | lıst ın Part IV ea | ch affiliated gr | oup member's nam | e, address, EIN, |
| Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.) Total lobbying expenditures to influence public opinion (grass roots lobbying) Total lobbying expenditures (add lines 1 aand 1b) Other exempt purpose expenditures (add lines 1 aand 1b) Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line Le, column (a) or (b) is: If the amount on line Le, column (a) or (b) is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S10,000,000 Over \$1,000,000 but not over \$1,000,000 S10,000,000 Fig. Soon over \$1,000,000 Fig. Soon ov | | | expenses, and share of excess lob | bying expenditures) | | _ | • | |
| Total lobbying expenditures to influence public opinion (grass roots lobbying) b Total lobbying expenditures to influence a legislative body (direct lobbying) c Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures f Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S175,000 plus 10% of the excess over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S175,000 plus 10% of the excess over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S175,000 plus 10% of the excess over \$1,000,000 Over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S175,000 plus 10% of the excess over \$1,000,000 Over \$1,000,000 Over \$1,000,000 The lobbying barbon line 1 of the excess over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 The lobbying the amount of the excess over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S175,000,000 S175,000,000 S175,000,000 S175,000,000 Over \$1,000,000 Over \$ | 3 | Check | ıf the filing organization checked bo | ox A and "limited contro | ol" provisions app | ly | 1 | 1 |
| (The term "expenditures" means amounts paid or incurred.) Ital Total lobbying expenditures to influence public opinion (grass roots lobbying) b Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures (add lines 1c and 1d) f Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S1225,000 plus 10% of the excess over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S1225,000 plus 10% of the excess over \$1,500,000 Over \$1,000,000 but not over \$1,000,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,000,000 but not over \$1,000,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,000,000 but not over \$1,000,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 S1200,000 plus 10% of the excess over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1200,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 S1200,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,0 | | | Limits on Lobbying | Expenditures | | | (a) Filing | (b) Affiliated |
| Total lobbying expenditures to influence public opinion (grass roots lobbying) b Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures Total exempt purpose expenditures (add lines 1c and 1d) f Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S175,000 plus 15% of the excess over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 S100,000 plus 15% of the excess over \$1,000,000 Over \$1,000,000 Over \$1,000,000 Over \$1,000,000 The lobbying nontaxable amount is: Not over \$500,000 Over \$1,000,000 Over \$1,000,00 | | | | | l.) | | Organization's Totals | Group Totals |
| b Total lobbying expenditures to influence a legislative body (direct lobbying) c Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures (add lines 1c and 1d) f Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,7000,000 Over \$1,000,000 but not over \$1,7000,000 S225,000 plus 15% of the excess over \$1,000,000 Over \$1,7000,000 Over \$1,7000,000 F17,000,000 S225,000 plus 5% of the excess over \$1,500,000 Over \$1,7000,000 F17,000,000 F17,000 | | - | | | 1 \ | | 100013 | 1 ocars |
| c Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures (add lines 1c and 1d) f Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: If the amount on line 1e, column (a) or (b) is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 In the excess over \$1,000,000 F1,000,000 F1,000,0 | | | | · - | | | | |
| d O ther exempt purpose expenditures Total exempt purpose expenditures (add lines 1c and 1d) Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000 | | | | | ying) | | | |
| Total exempt purpose expenditures (add lines 1c and 1d) Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: | | | , | b) | | | | |
| f Lobbying nontaxable amount Enter the amount from the following table in both columns If the amount on line 1e, column (a) or (b) is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$17,000,000 but not over \$1,7000,000 Over \$17,000,000 but not over \$17,000,000 S225,000 plus 10% of the excess over \$1,000,000 Over \$17,000,000 Over \$17,000,000 Over \$17,000,000 S225,000 plus 5% of the excess over \$1,000,000 Over \$17,000,000 Over \$17,000,000 S1,000,000 S1,000,0 | d | Otherexe | empt purpose expenditures | | | | | |
| Columns If the amount on line 1e, column (a) or (b) is: Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$500,000 but not over \$1,500,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,7000,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,000,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,500,000 Over \$1,500,000 S1,000,000 | e | Total exe | mpt purpose expenditures (add lines 1 | .c and 1d) | | | | |
| Not over \$500,000 Over \$500,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,000,000 Over \$1,000,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,7000,000 Over \$1,500,000 but not over \$1,7000,000 Over \$1,500,000 but not over \$1,000,000 Over \$1,500,000 but not over \$1,000,000 S225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 S1,000,000 Grassroots nontaxable amount (enter 25% of line 1f) Subtract line 1g from line 1a If zero or less, enter -0- Subtract line 1f from line 1c If zero or less, enter -0- If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying celling amount | f | | nontaxable amount Enter the amount | from the following table | in both | | | |
| Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,000,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,00 | | If the an | ount on line 1e, column (a) or (b) is: | The lobbying nontax | able amount is: | | | |
| Over \$1,000,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Over \$1,500,000 but not over \$1,500,000 Section \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount | | Not over \$5 | 500,000 | 20% of the amount on lii | ne 1e | | | |
| Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,00 | | Over \$500, | 000 but not over \$1,000,000 | \$100,000 plus 15% of the | e excess over \$500,0 | 000 | | |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying celling amount | | Over \$1,00 | 0,000 but not over \$1,500,000 | \$175,000 plus 10% of the | e excess over \$1,000 | ,000 | | |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying non-taxable amount | | Over \$1,50 | 0,000 but not over \$17,000,000 | \$225,000 plus 5% of the | excess over \$1,500, | 000 | | |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount | | Over \$17,0 | 00,000 | \$1,000,000 | | | | |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount | | | | | | | | |
| i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying non-taxable amount | | Grassroo | ts nontaxable amount (enter 25% of li | ne 1f) | | | | |
| i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying non-taxable amount | h | Subtract | line 1a from line 1a If zero or less. en | ter -0 - | | | | |
| Jection 4911 tax for this year? 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying ceiling amount | | | | | | | | |
| 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying non-taxable amount | | | | | organization file | Form 4720 re | portina | |
| (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 Lobbying non-taxable amount | | | | | | | F - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | ┌ Yes ┌ No |
| Calendar year (or fiscal year beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 2009 Lobbying non-taxable amount | | (Sor | ne organizations that made a | section 501(h) el | ection do not | have to co | | ne five |
| beginning in) (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying non-taxable amount b Lobbying ceiling amount | | | Lobbying Exp | enditures During | 4-Year Avera | ging Period | d | |
| b Lobbying ceiling amount | | | | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) Total |
| | 2a | Lobbyin | g non-taxable amount | | | | | |
| | b | | | | | | | |
| c Total lobbying expenditures | c | Total loi | obying expenditures | | | | | |
| | | | | | | | | |
| d Grassroots non-taxable amount | d | Grassro | ots non-taxable amount | | | | | |
| e Grassroots ceiling amount (150% of line 2d, column (e)) | e | | | | | | | |

| | , | | |
|-----------|-------------------------|--|----|
| Part II-B | Complete if the organi | ration is exempt under section 501(c)(3) and has NOT filed Form 57 | 68 |
| | (election under section | n 501(h)). | |

| | · · · · · · · · · · · · · · · · · · · | (ĉ | (a) (b | |
|----|--|-----|--------|--------|
| | | Yes | No | Amount |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of | | | |
| а | Volunteers? | | No | |
| b | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | No | |
| C | Media advertisements? | | No | |
| d | Mailings to members, legislators, or the public? | | No | |
| е | Publications, or published or broadcast statements? | | Νo | |
| f | Grants to other organizations for lobbying purposes? | | No | |
| g | Direct contact with legislators, their staffs, government officials, or a legislative body? | | No | |
| h | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | No | |
| i | Other activities? If "Yes," describe in Part IV | Yes | | 48,180 |
| j | Total lines 1c through 1i | | | 48,180 |
| 2a | Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$? | | No | |
| b | If "Yes," enter the amount of any tax incurred under section 4912 | | | |
| c | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | ľ | |
| d | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | |

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

| | | | Yes | No |
|---|--|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | 1 | | |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | 2 | | |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3 | | |

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section Part III-B 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

| 1 | Dues, assessments and similar amounts from members | 1 | |
|---|---|----|--|
| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). | | |
| а | Current year | 2a | |
| b | Carryover from last year | 2b | |
| C | Total | 2c | |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | 3 | |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and | 4 | |
| | political expenditure next year? | 4 | |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | 5 | |

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

| Identifier | Return Reference | Explanation |
|--------------------|------------------|--|
| PART II-B, LINE 11 | | CHAMPLAIN COLLEGE ENGAGED MCALLISTER & QUINN TO ASSIST THE COLLEGE IN OBTAINING TARGETED CONGRESSIONAL MONIES FROM THE ANNUAL FEDERAL APPROPRIATIONS PROCESS THIS CONTRACT ENDED IN DECEMBER OF 2011 |

1 1

DLN: 93493133012333

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

Supplemental Financial Statements

| ntema | al Revenue Service | ► Attach to Fo | orm 990. ► See separate instructions. | | Inspec | tion |
|-------|---|--|--|------------------------|--------------------|-----------|
| | me of the organiz | | | Employer ident if i | cation numbe | er |
| СН | IAMPLAIN COLLEGE IN | CORPORATED | | 03-0220266 | | |
| Pa | art I Organi | zations Maintaining Donor Ac | lvised Funds or Other Similar Fu | | ts. Comple | te if the |
| | | ation answered "Yes" to Form 99 | | | ' | |
| | | | (a) Donor advised funds | (b) Funds and | d other accou | nts |
| 1 | Total number at | end of year | | | | |
| 2 | | ributions to (during year) | | | | |
| 3 | | ts from (during year) | | | | |
| 4 | Aggregate value | e at end of year | | | | |
| 5 | | | sors in writing that the assets held in dono organization's exclusive legal control? | or advised | ┌ Yes | ┌ No |
| 6 | used only for ch | | donor advisors in writing that grant funds efit of the donor or donor advisor, or for an | | ┌ Yes | ┌ No |
| Pa | rt III Conser | rvation Easements. Complete | if the organization answered "Yes" to | Form 990, Part | IV, line 7. | |
| 2 | Preservation Preservation Preservation Complete lines | conservation easements held by the or on of land for public use (e g , recreation of natural habitat on of open space 2a-2d if the organization held a qualing the last day of the tax year | | ertified historic str | = | a |
| | | to fact day or the tax year | Γ | Held at t | he End of the | Year |
| а | Total number of | f conservation easements | | 2a | | |
| Ь | Total acreage r | estricted by conservation easements | | 2b | | |
| С | Number of cons | servation easements on a certified his | toric structure included in (a) | 2c | | |
| d | Number of cons | servation easements included in (c) ac | quired after 8/17/06 | 2d | | |
| 3 | the taxable yea | ır ▶ | rred, released, extinguished, or terminate | d by the organization | n during | |
| 4 | | es where property subject to conserva | | | | |
| 5 | | ization have a written policy regarding the conservation easements it holds? | the periodic monitoring, inspection, hand | lling of violations, a | nd Yes | ┌ No |
| 6 | Staff and volunt | teer hours devoted to monitoring, insp | ecting and enforcing conservation easem | ents during the yea | r ► | |
| 7 | A mount of expe ► \$ | | ng, and enforcing conservation easements | during the year | | |
| 8 | | servation easement reported on line 2 and 170(h)(4)(B)(ii)? | (d) above satisfy the requirements of sect | tion | ┌ Yes | ┌ No |
| 9 | balance sheet, | | onservation easements in its revenue and he footnote to the organization's financial | | | |
| Pai | rt IIII Organi | izations Maintaining Collectio | ns of Art, Historical Treasures, o Yes" to Form 990, Part IV, line 8. | or Other Simila | r Assets. | |
| 1a | If the organizat art, historical tr | tion elected, as permitted under SFAS reasures, or other similar assets held | 116, not to report in its revenue stateme for public exhibition, education or researc ancial statements that describes these its | h in furtherance of i | | е, |
| b | historical treas | | 116, to report in its revenue statement a public exhibition, education, or research in | | | |
| | (i) Revenues in | ncluded in Form 990, Part VIII, line 1 | | ► \$ | | |
| | (ii) Assets incli | uded in Form 990, Part X | | ► \$ | | |
| 2 | If the organizat | • | orical treasures, or other similar assets fo S 116 relating to these items | r financial gain, pro | vide the | |
| а | Revenues inclu | ided in Form 990. Part VIII. line 1 | | ▶ \$ | | |

b Assets included in Form 990, Part X

| Pelli | TIP Organizations Maintaining Colle | ctions of Art, H | ISTC | <u>oric</u> | <u>cai ireasi</u> | ires, or Oth | <u>er Similar</u> | ASS | ets (co | <u>ntinued)</u> |
|-------|--|-----------------------|---|-------------|----------------------------|--|--------------------------|-----------------|------------------|-----------------|
| 3 | Using the organization's accession and other reitems (check all that apply) | cords, check any of | the | foll | owing that a | re a sıgnıfıcant | use of its co | llectio | n | |
| а | Public exhibition | d | ſ | | Loan or exc | hange program | ıs | | | |
| b | Scholarly research | e | . [| | Other | | | | | |
| c | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's collec | ctions and explain h | ow t | hev | further the | organization's | exempt purpo | se in | | |
| | Part XIV | · | | , | | J | | | | |
| 5 | During the year, did the organization solicit or reassets to be sold to raise funds rather than to b | | | | | | mılar | Г | Yes | ┌ No |
| Par | t IV Escrow and Custodial Arrangem Part IV, line 9, or reported an amou | | | | | n answered ' | 'Yes" to For | m 99 | 0, | |
| 1a | Is the organization an agent, trustee, custodian included on Form 990, Part X? | or other intermedia | ry fo | rco | ontributions | or other assets | s not | Г | Yes | ┌ No |
| b | If "Yes," explain the arrangement in Part XIV ar | d complete the follo | owin | g ta | ble | | 1 | | | |
| | | | | | | | 1 | Amo | unt | |
| c | Beginning balance | | | | | 10 | | | | |
| d | Additions during the year | | | | | 1d | | | | |
| e | Distributions during the year | | | | | 1e | | | | |
| f | Ending balance | | | | | 1f | | | | |
| 2a | Did the organization include an amount on Form | 990, Part X, line 21 | [? | | | | | ı | Yes | │ No |
| ь | If "Yes," explain the arrangement in Part XIV | | | | 1 1157 11 1 | 5 000 5 | | | | |
| Ра | rt V Endowment Funds. Complete if the | | nsw (b) Pr | | | | d)Three Years | | e) Four Y | ears Back |
| 1a | Beginning of year balance | 10,747,111 | <u>(- </u> | | 919,277 | 7,602,890 | 8,923 | | | |
| b | Contributions | 238,047 | | | 288,360 | 188,691 | 212 | 2,788 | | |
| c | Investment earnings or losses | -214,253 | | 1, | 916,495 | 1,127,696 | -1,533 | 3,886 | | |
| d | Grants or scholarships | 295,437 | | | 295,325 | | | | | |
| e | Other expenditures for facilities and programs | 148,411 | | | 81,696 | | | | | |
| f | Administrative expenses | | | | | | | | | |
| g | End of year balance | 10,327,057 | | 10, | 747,111 | 8,919,277 | 7,602 | 2,890 | | |
| 2 | Provide the estimated percentage of the year er | d balance held as | | | | | | | | |
| а | Board designated or quasi-endowment 🕨 4 | 560 % | | | | | | | | |
| ь | Permanent endowment 🕨 62 420 % | | | | | | | | | |
| c | Term endowment ► 33 020 % | | | | | | | | | |
| 3a | Are there endowment funds not in the possession | n of the organizatio | n tha | at a | re held and | admınıstered fo | r the | | | |
| | organization by | | | | | | Γ | 2-(:) | Yes | No |
| | (i) unrelated organizations | | • | • | | | ` | 3a(i) 3a(ii) | | No No |
| ь | (ii) related organizations | | | | | | | 3b | 1 | |
| 4 | Describe in Part XIV the intended uses of the oil | | | | | | [| | 1 | |
| Par | t VI Land, Buildings, and Equipment | See Form 990, I | Part | : X, | line 10. | | | | | |
| | Description of property | | | | Cost or other (investment) | (b) Cost or other basis (other) | (c) Accumu depreciati | | (d) Bo | ok value |
| | Land | | \top | | 0 | 2,828,47 | 9 | | | 2,828,479 |
| b | Buildings | | r | | 0 | 96,048,49 | 9 23,47 | 6,795 | | 2,571,704 |
| С | Leasehold improvements | | r | | 0 | 655,28 | | 3,439 | | 21,843 |
| d | Equipment | | r | | 0 | 8,890,73 | 4 6,21 | 8,819 | | 2,671,915 |
| е | Other | | | | 0 | 1,211,41 | 1 33 | 4,097 | 1 | 1,780,314 |
| | I. Add lines 1a-1e (Column (d) should equal Form | 990, Part X, column (| B), I | ine | 10(c).) . | | | | 8 | 9,874,255 |

| Part VII Investments—Other Securities. Securities. | <u>e Form 990, Part X, line 12</u> | 2. |
|--|------------------------------------|---|
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation Cost or end-of-year market value |
| (1)Financial derivatives | | Cost of elid-of-year market value |
| (2)Closely-held equity interests | | |
| Other | | |
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| Total. (Column (b) should equal Form 990, Part X, col (B) line 12) | • | |
| Part VIII Investments—Program Related. S | ee Form 990, Part X, line 1 | |
| (a) Description of investment type | (b) Book value | (c) Method of valuation Cost or end-of-year market value |
| | | Cost of end-of-year market value |
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| | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13) | F | |
| Part IX Other Assets. See Form 990, Part X, | | |
| (a) Desc | | (b) Book value |
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| Total. (Column (b) should equal Form 990, Part X, col.(B) line | = 15.) | |
| Part X Other Liabilities. See Form 990, Part | | |
| 1 (a) Description of Liability | (b) A mount | |
| Federal Income Taxes | 0 | |
| U S GOVERNMENT GRANTS | 1,665,669 | |
| LIABILITIES UNDER TRUST AND ANNUITY | 1,000,000 | |
| AGREEMENT | 601,442 | |
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| | | |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25) | ▶ 2,267,111 | |

| Sche | dule D (Form 990) 2011 | | Page 4 |
|------|---|------------|---------------|
| Pai | rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen | nts | |
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | 1 | 87,427,307 |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | 2 | 83,566,517 |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | 3 | 3,860,790 |
| 4 | Net unrealized gains (losses) on investments | 4 | -931,543 |
| 5 | Donated services and use of facilities | 5 | |
| 6 | Investment expenses | 6 | |
| 7 | Prior period adjustments | 7 | |
| 8 | Other (Describe in Part XIV) | 8 | -1,151,714 |
| 9 | Total adjustments (net) Add lines 4 - 8 | 9 | -2,083,257 |
| 10 | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 | 1,777,533 |
| Par | t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p | er R | eturn |
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | 72,693,240 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | |
| а | Net unrealized gains on investments | | |
| b | Donated services and use of facilities | | |
| c | Recoveries of prior year grants | | |
| d | Other (Describe in Part XIV) | | |
| е | Add lines 2a through 2d | 2e | -14,734,067 |
| 3 | Subtract line 2e from line 1 | 3 | 87,427,307 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b . 4a | | |
| b | Other (Describe in Part XIV) | | |
| c | Add lines 4a and 4b | 4 c | |
| 5 | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) | 5 | 87,427,307 |
| Par | Reconciliation of Expenses per Audited Financial Statements With Expenses | per | |
| 1 | Total expenses and losses per audited financial statements | 1 | 70,915,707 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | |
| а | Donated services and use of facilities | | |
| b | Prior year adjustments | 1 | |
| c | Other losses | | |
| d | Other (Describe in Part XIV) 2d | | |
| e | Add lines 2a through 2d | 2e | |
| 3 | Subtract line 2e from line 1 | 3 | 70,915,707 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b 4a | | |
| b | Other (Describe in Part XIV) | | |
| c | Add lines 4a and 4b | 4 c | 12,650,810 |
| 5 | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) | 5 | 83,566,517 |
| Pai | rt XIV Supplemental Information | | |

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

| Identifier | Return Reference | Explanation |
|--|--------------------|---|
| ENDOWMENT FUNDS | PART V LINE 4 | THE CHAMPLAIN COLLEGE ENDOWMENT CONSISTS OF APPROXIMATELY 49 INDIVIDUAL FUNDS ESTABLISHED FOR A VARIETY OF PURPOSES INCLUDING BOTH DONOR-RESTRICTED FUNDS AND FUNDS DESIGNATED BY THE BOARD OF TRUSTEES TO FUNCTION AS ENDOWMENTS A MAJORITY OF THE FUNDS PROVIDE FINANCIAL AID FOR STUDENTS, ACADEMIC SUPPORT FOR PROGRAMS AND FACILITIES, AND STUDENT SERVICE PROGRAM SUPPORT THE COLLEGE HAS ADOPTED INVESTMENT AND SPENDING POLICIES FOR ENDOWMENT ASSETS THAT ATTEMPT TO PROVIDE A PREDICTABLE STREAM OF FUNDING TO PROGRAMS SUPPORTED BY ITS ENDOWMENT WHILE SEEKING TO MAINTAIN THE PURCHASING POWER OF THE ENDOWMENT ASSETS BASED ON THE POLICIES ADOPTED THE BOARD OF TRUSTEES MAY APPROVE AND DISTRIBUTE UP TO 5% OF THE VALUE OF THE FUNDS ANNUALLY THE VALUE OF THE FUNDS IS THE AVERAGE YEAR END VALUE OF THE FUND FOR THE PREVIOUS THREE FISCAL YEARS |
| OTHER CHANGES IN NET ASSE | TS PART XI, LINE 8 | CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS \$59,720 SWAP VALUATION (\$1,356,990) CHANGE IN ALLOWANCE FOR CONTRIBUTIONS RECEIVABLE \$145,556 (\$1,151,714) |
| OTHER REVENUE INCLUDED IN FINANCIAL STATEMENTS BUT NOT ON FORM 990 | PART XII LINE 2d | CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS \$59,720 SWAP VALUATION (\$1,356,990) CHANGE IN ALLOWANCE FOR CONTRIBUTIONS RECEIVABLE \$145,556 FINANCIAL AID (\$12,650,810) (\$13,802,524) |
| OTHER EXPENSES INCLUDED O FORM 990 BUT NOT IN FINANC STATEMENTS | , | FINANCIAL AID \$12,650,810 |
| FIN 48 (ASC740) | PART X, LINE 2 | THE COLLEGE IS A NOT-FOR-PROFIT CORPORATION AS DESCRIBED IN SECTION 501(c)(3) OF THE INTERNAL REVENUE CODE AND IS GENERALLY EXEMPT FROM INCOME TAXES ON RELATED INCOME PURSUANT TO SECTION 501(a) OF THE CODE ASC 740, INCOME TAXES, PROVIDES GUIDANCE ON THE RECOGNITION, MEASUREMENT, AND CLASSIFICATION OF INCOME TAX UNCERTAINTIES, ALONG WITH ANY RELATED INTEREST OR PENALTIES ASC 740 PERMITS AN ENTITY TO RECOGNIZE THE BENEFIT AND REQUIRES ACCRUAL OF AN UNCERTAIN TAX POSITION WHEN THE POSITION IS "MORE LIKELY THAN NOT" TO BE SUSTAINED IN THE EVENT OF AN EXAMINATION BY THE TAX AUTHORITIES THE COLLEGE HAS NO EXAMINATION IN PROGRESS AND BELIEVES IT HAS TAKEN NO SIGNIFICANT UNCERTAIN TAX POSITIONS |

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As Filed Data -

DLN: 93493133012333

Employer identification number

OMB No 1545-0047

(Form 990 or 990-EZ)

SCHEDULE E

Department of the Treasury Internal Revenue Service

Name of the organization

Schools

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48. ▶ Attach to Form 990 or Form 990-EZ.

CHAMPLAIN COLLEGE INCORPORATED 03-0220266 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 2 Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II 3 Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? 4c Yes 4d Yes d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain If you need more space, use Part II Does the organization discriminate by race in any way with respect to a Students' rights or privileges? Νo 5a **b** Admissions policies? 5b Νo c Employment of faculty or administrative staff? Νo d Scholarships or other financial assistance? 5d Νo e Educational policies? 5e Νo f Use of facilities? 5f Νo g Athletic programs? No_ 5g 5h Νo h Other extracurricular activities? If you answered "Yes" to any of the above, please explain If you need more space, use Part II 6a 6a Does the organization receive any financial aid or assistance from a governmental agency? Yes b Has the organization's right to such aid ever been revoked or suspended? Νo If you answered "Yes" to either line 6a or line 6b, explain on Part II 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II

Yes

Part II Supplemental Information

Complete this part to provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions)

| Identifier | Return Reference | Explanation |
|--------------------|---------------------|--|
| PART 1, LINE 3 | | CHAMPLAIN ENDEAVORS TO BE A DIVERSE AND WELCOMING COMMUNITY AND INVITE APPLICATIONS FROM MEMBERS OF ANY GROUP THAT HAS HISTORICALLY BEEN UNDERREPRESENTED THE COLLEGE ASSURES EQUAL EDUCATION AND EMPLOYMENT OPPORTUNITY AND PROHIBITS DISCRIMINATION ON THE BASIS OF RACE, COLOR, NATIONAL ORIGIN, GENDER, RELIGION, SEXUAL ORIENTATION, AGE, OR DISABILITY THIS POLICY IS INCLUDED IN THE COLLEGE HANDBOOKS, THE HUMAN RESOURCE WEBSITE, JOB POSTINGS, AND APPLICATION FORMS |
| PART 1, LINE 6A | | THE COLLEGE RECEIVES FEDERAL STUDENT AID FROM THE DEPARTMENT OF EDUCATION |

Schedule E (Form 990 or 990-EZ) 2011

DLN: 93493133012333

OMB No 1545-0047

SCHEDULE F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. ▶ See separate instructions.

Open to Public **Inspection**

Department of the Treasury Internal Revenue Service

Name of the organization

to Part I

CHAMPLAIN COLLEGE INCORPORATED

Employer identification number

| | | | | | 03-0220266 | |
|----|---|-------------------------------------|--|--------------------------|--|--|
| Pa | General Information "Yes" to Form 990, Pa | | | ne United States. C | omplete if the organiz | ation answered |
| 1 | For grantmakers. Does the | organization m | naıntaın record | s to substantiate the | amount of the grants | or |
| | assistance, the grantees' elig | _ | | | - | |
| | the grants or assistance? | • | - | • | | ✓ Yes |
| 2 | For grantmakers. Describe in Pa United States | rt V the organiz | atıon's procedur | es for monitoring the us | e of grant funds outside th | ne |
| 3 | Activites per Region (Use Part | V ıf addıtıonal s | pace is needed) |) | | |
| | (a) Region | (b) Number of offices in the region | (c) Number of employees or agents in region or independent contractors | region (by type) (e g , | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total expenditures for region/investments in region |
| | North America | 1 | 22 | Program Services | FOREIGN CAMPUS | 1,085,213 |
| | Europe (Including Iceland and Greenland) | 1 | 21 | Program Services | FOREIGN CAMPUS | 1,318,489 |
| | East Asia and the Pacific | | | Program Services | STUDY ABROAD | 107,545 |
| | Europe (Including Iceland and Greenland) | | | Program Services | STUDY ABROAD | 329,617 |
| | South America | | | Program Services | STUDY ABROAD | 110,890 |
| | Sub-Saharan Africa | | | Program Services | STUDY ABROAD | 10,133 |
| | Central America and the Caribbean | | | Program Services | STUDY ABROAD | 9,620 |
| | - | | | | | |
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43 2,971,507 3a Sub-total **b** Total from continuation sheets

2,971,507

| Pai | Part IV, | line 15, for any | sistance to Organ recipient who recesspace is needed. | nizations or Entiti erved more than \$5, | es Outside the Ur ,000. Check this box | nited States. Comp x if no one recipient | plete if the organiza received more thai | tion answered "Yes' n \$5,000 | ' to Form 990, ▶ 厂 |
|-----|----------------------------------|---|--|--|--|--|---|--|--|
| 1 | (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) A mount of cash grant | (f) Manner of cash disbursement | (g) A mount of of non-cash assistance | (h) Description of non-cash assistance | (i) Method of valuation (book, FMV, appraisal, other) |
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| 2 | Enter total nur tax-exempt by | mber of recipie y the IRS, or fo | ent organizations lis or which the grante | ted above that are e or counsel has pro | recognized as chari ovided a section 50 | ties by the foreign of 1(c)(3) equivalency | country, recognized letter | as . • | |
| 3 | Enter total nui | mber of other o | organizations or en | tities | | | | | (Form 990) 2011 |

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

| USE FAIL V II | additional space is neede | u. | | T | T | Γ | т — |
|---------------------------------|----------------------------|--------------------------|------------------------------|------------------------------------|--|--|--|
| (a) Type of grant or assistance | (b) Region | (c) Number of recipients | (d) A mount of cash grant | (e) Manner of cash disbursement | (f) A mount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, appraisal, other) |
| FINANCIAL AID | North America | 47 | 108,700 | Account Cred | | | |
| FINANCIAL AID | Europe/Iceland/Greenland | 61 | 242,280 | Account Cred | | | |
| FINANCIAL AID | East Asia/Pacific | 7 | 107,545 | Check | | | |
| FINANCIAL AID | Sub-Saharan Africa | 1 | 10,133 | Check | | | |
| FINANCIAL AID | South America | 9 | 110,890 | Check | | | |
| FINANCIAL AID | Europe/Iceland/Greenland | 23 | 329,617 | Check | | | |
| FINANCIAL AID | Cent A merica/Caribbean | 1 | 9,620 | Check | | | |
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| | <u> </u> | | | 1 | | | ula F (Farma 000) 2011 |

Part IV Foreign Forms

| 1 | Was the organization a U S transferor of property to a foreign corporation during the tax year? <i>If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)</i> | 굣 | Yes | Γ | Νo |
|---|--|---|-----|----------|----|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A) | Г | Yes | 굣 | Νo |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471) | 굣 | Yes | Г | Νo |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621) | Г | Yes | <u> </u> | Νo |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865) | Г | Yes | <u> </u> | Νo |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713). | ⊽ | Yes | Г | No |

Schedule F (Form 990) 2011

Part V Supplemental Information
Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

| ldentifier | Return Reference | Explanation |
|--|---------------------|--|
| MONITORING THE USE OF GRANT FUNDS OUTSIDE THE US | PART I, LINE 2 | THE COLLEGE OFFERS FINANCIAL ASSISTANCE, IN THE FORM OF GRANTS AND SCHOLARSHIPS, TO STUDENTS WHO ATTEND THE MONTREAL AND DUBLIN CHAMPLAIN ABROAD SITES AS WELL AS STUDENTS WHO ARE ACCEPTED TO PARTICIPATE IN APPROVED STUDY ABROAD PROGRAMS IN ORDER TO QUALIFY FOR THE ASSISTANCE, A STUDENT MUST BE ENROLLED FULL-TIME, MUST HAVE ACHIEVED A SATISFACTORY GRADE POINT AVERAGE, AND MUST HAVE DEMONSTRATED FINANCIAL NEED ALL GRANTS AND SCHOLARSHIPS TO STUDENTS ARE AWARDED BASED ON NEED AND CONFORM TO FEDERAL, STATE AND INSTITUTIONAL REGULATIONS ON AN ANNUAL BASIS, ALL FEDERAL FINANCIAL AID IS REVIEWED FOR COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133 AND GOVERNMENT AUDITING STANDARDS BY AN INDEPENDENT ACCOUNTING FIRM THE COLLEGE HAS PROCEDURES IN PLACE FOR MONITORING GRANTS TO ENSURE PROPER COMPLIANCE |

Schedule F (Form 990) 2010

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Schedule I

(Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

OMB No 1545-0047

DLN: 93493133012333

Department of the Treasury **Inspection** Internal Revenue Service Name of the organization Employer identification number CHAMPLAIN COLLEGE INCORPORATED 03-0220266 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code (d) Amount of cash (f) Method of (a) Description of (h) Purpose of grant (e) A mount of nonorganization section grant valuation non-cash assistance or assistance cash ıf applicable (book, FMV, or government assistance appraisal, other)

Part IIII Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

| (a)Type of grant or assistance | (b) Number of recipients | (c) A mount of cash grant | (d)A mount of non-cash assistance | (e)Method of valuation (book, FMV, appraisal, other) | (f)Description of non-cash assistance |
|--|----------------------------------|-------------------------------------|-----------------------------------|--|---------------------------------------|
| (1) INSTITUTIONAL SCHOLARSHIPS- GRADUATE | 44 | 223,925 | | | |
| (2) SEOG FINANCIAL AID | 403 | 312,063 | | | |
| (3) INSTITUTIONAL SCHOLARSHIPS- UNDERGRADUATE | 1748 | 11,196,037 | | | |
| | | | | | |
| | | | | | |
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| | | | | | |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier | Return Reference | Explanation |
|--|----------------------|--|
| MONITORING THE USE OF GRANT FUNDS IN THE U S | | THE COLLEGE MAINTAINS SEPARATE ACCOUNTS FOR EACH OF OUR GRANTS THAT WE RECEIVE ON AN ANNUAL BASIS, WE RECEIVE AN AUDIT, IN ACCORDANCE WITH OMB CIRCULAR A-133 AND GOVERNMENT AUDITING STANDARDS THE COLLEGE HAS PROCEDURES IN PLACE FOR MONITORING OUR GRANTS TO ENSURE PROPER COMPLIANCE CHAMPLAIN OFFERS BOTH MERIT AID AND NEED-BASED AID MERIT SCHOLARSHIPS ARE RENEWED ANNUALLY PROVIDED THE STUDENT IS ENROLLED FULL-TIME AND MEETS ALL ACADEMIC STANDARDS NEED-BASED SCHOLARSHIPS ARE RENEWED ANNUALLY BASED ON FINANCIAL NEED, THE FREE APPLICATION FOR FEDERAL STUDENT AID (FAFSA) FORM MUST BE COMPLETED IN ORDER TO BE CONSIDERED FOR THESE AWARDS THE FINANCIAL AID OFFICE MONITORS STUDENTS TO ENSURE CONTINUED ELIGIBILITY FOR THE TYPE OF AID THEY ARE RECEIVING AT THE END OF EACH SEMESTER (FALL, SPRING, SUMMER), EVERY FINANCIAL AID RECIPIENT'S PROGRESS IS REVIEWED STUDENTS ARE MEASURED USING BOTH QUALITATIVE AND QUANTITATIVE STANDARDS THE PURPOSE OF THIS REVIEW IS TO MEASURE WHETHER A STUDENT IS MAKING SATISFACTORY ACADEMIC PROGRESS TOWARDS GRADUATION THESE STANDARDS APPLY TO ALL TYPES OF FINANCIAL AID FEDERAL, STATE AND INSTITUTIONAL AID STUDENTS WHO FAIL TO MEET THE SATISFACTORY ACADEMIC PROGRESS REQUIREMENTS MAY BECOME INELIGIBLE TO RECEIVE FINANCIAL AID UNTIL THEY ARE IN COMPLIANCE WITH THESE REQUIREMENTS MAY BECOME INELIGIBLE TO RECEIVE FINANCIAL AID UNTIL THEY ARE |
| MANNER OF CASH DISBURSEMENT | PART III, COLUMN (E) | THE COLLEGE DIRECTLY CREDITS EACH STUDENTS' ACCOUNT WHO RECEIVES ANY FEDERAL FINANCIAL AID OR OUTSIDE SCHOLARSHIPS |

DLN: 93493133012333

OMB No 1545-0047

Open to Public Inspection

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization CHAMPLAIN COLLEGE INCORPORATED **Employer identification number**

03-0220266

| Pa | rt I Questions Regarding Compensation | | | | | |
|----|---|----|-----|----------|--|--|
| | | | Yes | Νo | | |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items | | | | | |
| | ☐ First-class or charter travel ☐ Housing allowance or residence for personal use | | | | | |
| | ▼ Travel for companions | | | | | |
| | Tax idemnification and gross-up payments F Health or social club dues or initiation fees | | | | | |
| | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | | | ĺ | | |
| b | If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain | 1b | Yes | | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? | 2 | Yes | | | |
| 3 | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply | | | | | |
| | ✓ Compensation committee ✓ Written employment contract | | | 1 | | |
| | ☐ Independent compensation consultant ☐ Compensation survey or study | | | | | |
| | Form 990 of other organizations Approval by the board or compensation committee | | | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization | | | | | |
| a | Receive a severance payment or change-of-control payment? | 4a | Yes | <u> </u> | | |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | | | | | |
| C | Participate in, or receive payment from, an equity-based compensation arrangement? | | | | | |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III | | | | | |
| | Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. | | | ĺ | | |
| 5 | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of | | | | | |
| а | The organization? | 5a | | No | | |
| b | Any related organization? | 5b | | No | | |
| | If "Yes," to line 5a or 5b, describe in Part III | | | | | |
| 6 | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of | | | | | |
| а | The organization? | 6a | | No | | |
| b | Any related organization? | 6b | | Νo | | |
| | If "Yes," to line 6a or 6b, describe in Part III | | | | | |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III | | | | | |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe | | | | | |
| | in Part III | 8 | | No | | |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)? | | | | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name | | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|----------------------------|-------------|--|---|---|--------------------------------|-------------------------|----------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(ı)-(D) | reported in prior Form 990 or Form 990-EZ |
| (1) DAVID FINNEY | (ı) (ıı) | 361,650 0 | 116,584 0 | 34,424 0 | 27,369 0 | 42,508 0 | 582,535 0 | |
| (2) DAVID PROVOST | (ı) (ıı) | 205,851 0 | 42,246 0 | 7,897 0 | 25,468 0 | 18,039 0 | 299,501 0 | |
| (3) JAMES CROSS | (ı) (ıı) | 137,910 0 | 1,500 0 | 2,017 0 | 14,085 0 | 1,466 0 | 156,978 0 | |
| (4) PAUL DUSINI | (ı) (ıı) | 87,197 0 | 0 | 138,890 0 | 29,310 0 | 4,939 0 | 260,336 0 | |
| (5) KRISTI JOVELL | (ı) (ıı) | 83,130 0 | 59,203 0 | 7,299 0 | 9,046 0 | 20,269 0 | 178,947 0 | |
| (6) ALI RAFIEYMEHR | (ı) (ıı) | 142,707 0 | 4,000 0 | 2,836 0 | 15,195 0 | 14,390 0 | 179,128 0 | |
| (7) JEFFREY RUTENBECK | (ı) (ıı) | 145,079 0 | 6,000 0 | 2,108 0 | 15,857 0 | 18,945 0 | 187,989 0 | |
| (8) ROBIN ABRAMSON | (ı) (ıı) | 169,930 0 | 14,109 0 | 1,904 0 | 24,458 0 | 19,089 0 | 229,490 0 | |
| (9) LYNNE BALLARD | (ı) (ıı) | 151,052 0 | 6,000 0 | 1,636 0 | 23,584 0 | 11,880 0 | 194,152 0 | |
| (10) MARY KAY KENNEDY | (ı) (ıı) | 163,797 0 | 33,783 0 | 4,154 0 | 45,295 0 | 15,658 0 | 262,687 0 | |
| (11) MICHELE RICHARDSON | (ı) (ıı) | 172,943 0 | 26,454 0 | 3,218 0 | 41,564 0 | 9,452 0 | 253,631 0 | |
| (12) IAN MORTIMER | (ı) (ıı) | 162,652 0 | 17,000 0 | 949 0 | 18,677 0 | 19,179 0 | 218,457 0 | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Identifier | Return Reference | Explanation |
|--------------|---------------------|---|
| BENEFITS | 1 | ACCORDING TO THE COLLEGE'S WRITTEN CONTRACT WITH THE PRESIDENT, THE PRESIDENTS COMPANION SHALL ONLY BE REIMBURSED WHEN EXPENSES ARE INCURRED WHILE CONDUCTING THE BUSINESS OF THE COLLEGE AS A CONDITION OF EMPLOYMENT, THE COLLEGE REQUIRES THAT THE PRESIDENT LIVE IN THE PRESIDENTIAL RESIDENCE LOCATED ON THE COLLEGE CAMPUS THESE AMOUNTS ARE INCLUDED IN COLUMN (D) AS A NON-TAXABLE BENEFIT THE COLLEGE REIMBURSES THE PRESIDENT FOR MAID SERVICES INCURRED AS PART OF HOSTING EVENTS IN THE PRESIDENTAL RESIDENCE THESE AMOUNTS ARE INCLUDED IN THE INDIVIDUAL'S W-2 ACCORDING TO THE COLLEGE'S WRITTEN CONTRACT WITH THE PRESIDENT, THE COLLEGE MAY REIMBURSE THE PRESIDENT FOR HEALTH/SOCIAL CLUB DUES, WHICH IS INCLUDED IN THE INDIVIDUAL'S W-2 |
| | PART 1, LINE 4A | PURSUANT TO AN AGREEMENT, PAUL DUSINI RECEIVED A ONE-TIME PAYMENT OF \$131,540 UPON SEPARATION FROM THE COLLEGE |
| COMPENSATION | PART 1, LINE 3 | SEE SCHEDULE O |

Schedule J (Form 990) 2011

Schedule K (Form 990)

Supplemental Information on Tax Exempt Bonds

Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).
 ★ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

DLN: 93493133012333

2011

Open to Public Inspection

Internal Revenue Service

Name of the organization

Department of the Treasury

CHAMPLAIN COLLEGE INCORPORATED

Employer identification number

03-0220266

| Pa | rt I Bond Issues | | | | | | | | I | | | | | |
|-----|--|------------------------|-------------------|-----------------|----------------|---------------|-------------|------------|------------------|---------------------------------------|----------------------------|----------|------------------|---------|
| | (a) Issuer Name | (b) Issuer EIN | (c) CUSIP # | (d) Date Issued | (e) Issue Prid | e (f) | Description | of Purpose | (g) Defeased Beh | | (h) Beha Iss | alfof | olf of financing | |
| | | | | | | | | | Yes | No | Yes | No | Yes | No |
| A | VEHBFA | 23-7154467 | | 06-09-2009 | 12,000,0 | 00 CONS | TRUCTION | | | × | | x | | Х |
| В | VEHBFA (SERIES 2010A) | 23-7154467 | | 12-13-2010 | 8,971,1 | 17 REFU | ND 2003 BO | NDS | | Х | | Х | | Х |
| c | VEHBFA (SERIES 2010B) | 23-7154467 | | 12-13-2010 | 4,000,0 | 00 CONS | TRUCTION | | | Х | | Х | | Х |
| D | VEHBFA (SERIES 2011) | 23-7154467 | | 12-01-2011 | 7,700,0 | 00 CONS | TRUCTION | | | Х | | Х | | Х |
| Pa | rt III Proceeds | | | | | | | | | | | | | |
| | | | | | Α | | | В | | С | | ļ | D | |
| 1 | Amount of bonds retired | | | | | (| 1 | 0 | | | 0 | 0 | | |
| | A mount of bonds defeased | | | | 0 0 | | 0 | | | , , , , , , , , , , , , , , , , , , , | | | | |
| 3 | Total proceeds of issue | | | | 1 | 2,000,000 | | 8,971,117 | 4,000,000 | | | | | |
| 4 | Gross proceeds in reserve fu | | | | | (| | 0 | 72,820 | | | | | |
| _5 | Capitalized interest from pro- | | | | | 820,604 | 1 | 0 | | | 0 | <u> </u> | | 105,020 |
| 6 | Proceeds in refunding escrov | | | | | (| | 0 | 0 | | <u> </u> | | 0 | |
| 7 | Issuance costs from proceed | | | | | 155,000 0 | | 80,000 | | | | 84,892 | | |
| 8 | Credit enhancement from pro | | | | | 0 0 | | 0 | | 1 | | 0 | | |
| 9 | Working capital expenditures | from proceeds | | | | 0 0 | | 0 | | 0 | | | | |
| 10 | Capital expenditures from pro | oceeds | | | 1 | 11,845,000 0 | | 3,847,180 | | 5,484,191 | | | | |
| 11 | Other spent proceeds | | | | | (| | 0 | | | 0 |) | | 0 |
| 12 | O ther unspent proceeds | | | | | (| | 0 | | | 0 | ı | | 0 |
| 13 | Year of substantial completion | on | | | 201 | 2011 | | 04 | 2011 | | 2011 | | | |
| | | | | | Yes | No | Yes | No | Yes | | No | Yes | | No |
| 14 | Were the bonds issued as pa | rt of a current refund | ding issue? | | | X | X | | | | Χ | | | Х |
| 15 | 5 Were the bonds issued as part of an advance refunding issue? | | | | Х | | Х | | | Χ | | | X | |
| 16 | 6 Has the final allocation of proceeds been made? | | Х | | Х | | Х | | | Х | | | | |
| 17 | Does the organization mainta allocation of proceeds? | | and records to su | pport the final | X | | × | | Х | | | x | | |
| Pai | TIII Private Business | Use | | | | | | | | | | | | |
| | | | | | A | | | В | | <u> </u> | | | P | |

property financed by tax-exempt bonds?

Was the organization a partner in a partnership, or a member of an LLC, which owned

Are there any lease arrangements that may result in private business use of bond-

No

Х

Yes

No

Χ

Χ

Yes

Yes

Yes

No

Χ

Χ

No

Χ

Χ

| Part III | Private | Business | Use | (Continued) |
|----------|---------|-----------------|-----|-------------|
| | | | | |

| Feli | Private Business Use (Continued) | | | | | | | | |
|------|--|-----|-----|-----|-----|-----|-----|-----|-----|
| | | | Α | | В | | С | | D |
| | 1 | Yes | No | Yes | No | Yes | No | Yes | No |
| 3a | Are there any management or service contracts that may result in private business use? | | × | | X | | × | | Х |
| b | If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| С | Are there any research agreements that may result in private business use of bond-financed property? | | х | | х | | х | | х |
| d | If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government | | 0 % | | 0 % | | 0 % | | 0 % |
| 5 | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government | 0 % | | 0 % | | 0 % | | | |
| 6 | Total of lines 4 and 5 | | 0 % | | 0 % | | 0 % | | |
| 7 | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities? | Х | | Х | | Х | | Х | |
| | | | | | | | • | | |

Part IV Arbitrage

| | 711 Dictage | _ | | _ | | _ | | _ | |
|----|--|---------|----|---------|----|---------|----|-----|----|
| | | Α | | В | | С | | D | |
| | | Yes | No | Yes | No | Yes | No | Yes | No |
| 1 | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue? | | x | | X | | x | | × |
| 2 | Is the bond issue a variable rate issue? | X | | X | | X | | X | |
| 3a | Has the organization or the governmental issuer entered into a hedge with respect to the bond issue? | x | | X | | × | | × | |
| | | | | | | | | ^ | |
| b | Name of provider | TD BANK | | TD BANK | | KEYBANK | | _ | |
| С | Term of hedge | | 10 | | 10 | | 10 | | 15 |
| d | Was the hedge superintegrated? | | | | | | | | |
| | | X | | X | | X | | Х | |
| е | Was a hedge terminated? | | x | | Х | | x | | Х |
| 4a | Were gross proceeds invested in a GIC? | | Х | | Х | | Х | | Х |
| b | Name of provider | 0 | | 0 | | 0 | | 0 | |
| С | Term of GIC | | | | | | | | |
| d | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 5 | Were any gross proceeds invested beyond an available temporary period? | | Х | | Х | | Х | | Х |
| 6 | Did the bond issue qualify for an exception to rebate? | | Х | | Х | | Х | | Х |

Part V Procedures To Undertake Corrective Action

Part VI Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier Return Reference Explanation

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493133012333

OMB No 1545-0047

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

| CHAMPLAIN COLLEGE INCORPORATED | | | Employer Identification number | | | | | | | | | |
|---|--|----------|--------------------------------|--------------------------------|---------------------------------|--------------------|----------------|-------------------------|------------|----------------|-----------------------|--|
| CHAIN DAN COLLEGE MCONI ONNIED | | | | | | | 0 | 3-02202 | 66 | | | |
| Part I Excess Benefit Train Complete if the organizat | | | | | | | | | | ıne 40b | | |
| 1 (a) Name of disq | | | | (b) Description of transaction | | | | | | (c) rected? | | |
| | | | | | | | | | | Yes | No | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 2 Enter the amount of tax impos section 4958 | | _ | | _ | disqualified perso | | | | r • ¢ | | | |
| 3 Enter the amount of tax, If any | | | | | | | | | · \$ | | | |
| | | | | | | | | | | | | |
| Part II Loans to and/or I Complete if the organiz | | | | | , Part IV, line 26, | , or Forr | n 990-E | ∃Z, Part V | ', line 38 | a | | |
| - | (b) L | oan to | | | | (-) 1 | · | (f) | | ()\\((| | |
| (a) Name of interested person and | d or from the organization? (c)Original principal amount (d)Balance of | | | | (d)Balance due | (e) In default? | | Approved by board or | | | (g)Written agreement? | |
| purpose | | | | | | committee? | | | T | | | |
| (1) Lynn Ballard | То | From | | | | Yes | No | Yes | No | Yes | No | |
| Computer Loan | | Х | | 2,154 | 269 | | No | | No | Yes | | |
| (2) Ian Mortimer Computer Loan | | l x | | 1,199 | 649 | | No | | No | Yes | | |
| Computer Loan | | <u> </u> | | 1,199 | 049 | | 1110 | | 110 | 165 | | |
| | | | | | | | | | | | | |
| | | | | | | | | | 1 | | | |
| Total | | <u> </u> | | ▶ \$ | 918 | | 1 | | | | <u> </u> | |
| Part IIII Grants or Assistan | | | | | | | | | | | | |
| Complete if the orga | ınızatıc | | | | | | 27. | | | | | |
| (a) Name of interested pers | on | (E | | | en interested per janization | son | (c) A m | nount of g | rant or ty | pe of assis | stance | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | + | | | | | | | | | | |
| | | | | | | | | | | | | |

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| (a) Name of interested person | (b) Relationship between interested person and the | (c) A mount of transaction | (d) Description of transaction | organi | arıng of zatıon's nues? |
|-------------------------------|--|-----------------------------------|--------------------------------|--------|-------------------------------|
| | organization | | | Yes | No |
| (1) JANITECH | OWNER OF COMPANY-TRUSTEE | 556,143 | CUSTODIAL SERVICES | | No |
| (2) REM DEVELOPMENT | OWNED BY SPSE OF FMR TTE | 174,854 | CONSTRUCTION | | No |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Part V **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2011

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

NonCash Contributions

DLN: 93493133012333

OMB No 1545-0047

Open to Public Inspection

(Form 990)

SCHEDULE M

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. Department of the Treasury ► Attach to Form 990. Internal Revenue Service

Name of the organization CHAMPLAIN COLLEGE INCORPORATED

Employer identification number

| Pa | rt I Types of Property | | | | 03-0220266 | | | |
|----------|---|----------------------------------|--|--|----------------------------|---------|-----|----------------|
| | | (a) Check If applicable | (b) Number of Contributions or items contributed | (c) Contribution amounts reported on Form 990, Part VIII, line | Method of c contributio | letermi | _ | |
| 1 | Art—Works of art | | | 19 | | | | |
| | Art—Historical treasures . | | | | | | | |
| | Art—Fractional interests | | | | | | | |
| | Books and publications | | | | | | | |
| | Clothing and household goods | | | | | | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | | | | | |
| 9 | Securities—Publicly traded . | Х | 13 | 1,107,296 | FAIR MARKET VAI | _U E | | |
| 10 | Securities—Closely held stock . | | | | | | | |
| 11 | Securities—Partnership, LLC, or trust interests | | | | | | | |
| 12 | Securities—Miscellaneous | | | | | | | |
| 13 | Qualified conservation contribution—Historic structures | | | | | | | |
| 14 | Qualified conservation contribution—Other | | | | | | | |
| 15 | Real estate—Residential . | | | | | | | |
| 16 | Real estate—Commercial | | | | | | | |
| 17 | Real estate—O ther | | | | | | | |
| 18 | Collectibles | | | | | | | |
| | Food inventory | | | | | | | |
| | Drugs and medical supplies . | | | | | | | |
| | Taxidermy | | | | | | | |
| | Historical artifacts | | | | | | | |
| | Scientific specimens | | | | | | | |
| | Archeological artifacts | | | | | | | |
| | Other ► () | | | | | | | |
| | O ther ►() | | | | | | | |
| | Other ► () | | | | | | | |
| 20 29 | Other ► () Number of Forms 8283 received | hy the era | anization during the tax ve | or for contributions | | | | |
| 29 | for which the organization compl | | | | 29 | | Yes | 0 No |
| 30a | During the year, did the organize | ation receiv | e by contribution any prope | erty reported in Part I lines | 1-28 that it | | 163 | |
| | must hold for at least three year | | | | | | | |
| | for exempt purposes for the enti | | | | a to be asea | 20- | | No |
| L | | | | | | 30a | | 110 |
| 0 31 | If "Yes," describe the arrangem Does the organization have a gif | | | review of any non-standard | contributions? | 31 | Yes | |
| | Does the organization hire or us | | | | | | | |
| J∠a | contributions? | · · · | | · · · · · · · · · · · · | | 32a | Yes | |
| b | If "Yes," describe in Part II | | | | | | | |
| 33 | If the organization did not report | t revenues i | n column (c) for a type of p | roperty for which column (a |) is checked, | | | |
| | describe in Part II | | | | | | | |

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

| Identifier | Return Reference | Explanation |
|-------------------------|------------------|---|
| NUMBER OF CONTRIBUTIONS | | MORGAN STANLEY SMITH BARNEY (MSSB) ACCEPTS AND LIQUIDATES STOCK GIFTS FOR THE BENEFIT OF CHAMPLAIN COLLEGE MSSB HAS BEEN INSTRUCTED BY THE COLLEGE TO LIQUIDATE INVESTMENTS RECEIVED BY CONTRIBUTORS IMMEDIATELY UPON RECEIPT |
| NUMBER OF CONTRIBUTIONS | ` ` ' | AMOUNTS IN COLUMN (B) REPRESENT THE NUMBER OF CONTRIBUTIONS |

Schedule M (Form 990) 2011

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As Filed Data -

DLN: 93493133012333

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2011

Open to Public

Inspection

| Name of the organization CHAMPLAIN COLLEGE INCORPORATED | Employer identification number |
|---|--------------------------------|
| | 03-0220266 |

| ldentifier | Return Reference | Explanation |
|---------------------------|---------------------------------------|---|
| ORGANIZATION'S MISSION | FORM 990, PART I AND III LINE 1 | CHAMPLAIN COLLEGE ENDEAVORS TO BE A LEADER IN EDUCATING TODAY'S STUDENTS TO BECOME SKILLED PRACTITIONERS, EFFECTIVE PROFESSIONALS AND ENGAGED GLOBAL CITIZENS CHAMPLAIN'S AGILE AND ENTREPRENEURIAL APPROACH TO HIGHER EDUCATION UNIQUELY BLENDS TECHNOLOGY LEADERSHIP, MARKET SAVVY, INNOVATION AND FISCAL RESPONSIBILITY WITH A COMMITMENT TO LIBERAL LEARNING, COMMUNITY INVOLVEMENT AND "THE HUMAN TOUCH" THIS DISTINCTIVE APPROACH PERMEATES THE DELIVERY OF RELEVANT, RIGOROUS STUDENT-CENTERED PROGRAMS IN BUSINESS, ARTS, APPLIED TECHNOLOGY AND PUBLIC SERVICE |

| ldentifier | Return Reference | Explanation |
|-------------------------------|---|--|
| FORM 990 REVIEW PROCESS | FORM 990, PART VI, SECTION B, LINE 11B | THE ASSOCIATE DIRECTOR OF CHAMPLAIN COLLEGE IS RESPONSIBLE FOR GATHERING AND DRAFTING THE INFORMATION TO POPULATE THE FORM 990 IN CONJUNCTION WITH KPMG LLP, INDEPENDENT ACCOUNTANTS ONCE THE DRAFT IS COMPLETED IT IS REVIEWED BY THE TREASURER WHO GOES THROUGH THE FORM 990 IN DETAIL WITH THE AUDIT COMMITTEE. THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES REVIEWS AND APPROVES THE FORM 990 AFTER AUDIT COMMITTE APPROVAL, THE COLLEGE DISTRIBUTES A COMPLETE COPY OF ITS FORM 990 TO EACH MEMBER OF THE GOVERNING BODY FOR THEIR REVIEW PRIOR TO FILING |

| ldentifier | Return Reference | Explanation |
|--------------------------------------|---|--|
| CONFLICT OF INTEREST POLICY | FORM 990, PART VI, SECTION B, LINE 12C | THE COLLEGE HAS A STATEMENT OF POLICY REGARDING CONFLICT OF INTEREST FOR THE BOARD OF TRUSTEES, OFFICERS, AND KEY EMPLOYEES ATTACHED TO THE CONFLICT OF INTEREST STATEMENT IS A SCHEDULE OF ALL TRUSTEE, OFFICER AND/OR KEY EMPLOYEES OF THE COLLEGE, AND INDIVIDUALS AND ENTITIES WHO HAVE OR HAVE HAD KEY BUSINESS RELATIONSHIPS WITH THE COLLEGE (E.G., INVESTMENT MANAGERS, LENDERS, OTHER FINANCIAL INSTITUTIONS, KEY VENDORS PROVIDING EITHER GOODS OR SERVICES TO THE COLLEGE) ON AN ANNUAL BASIS, EACH MEMBER OF THE BOARD MUST REVIEW THE SCHEDULE AND COMPLETE AND SIGN A CONFLICT OF INTEREST STATEMENT THE CONFLICT OF INTEREST STATEMENTS ARE REVIEWED BY THE CHAIR OF THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES IF ANY CONFLICT OF INTEREST EXISTS BY A VOTING MEMBER OF THE COMMITTEE OR BOARD OF TRUSTEES, THEY SHALL NOT BE ALLOWED TO VOTE ON ANY SUCH MATTER PERTAINING TO CONFLICT THE MINUTES OF SUCH MEETING SHALL REFLECT THAT A DISCLOSURE WAS MADE BY THE TRUSTEE NOT VOTING |

| ldentifier | Return Reference | Explanation |
|---------------------|---|--|
| COMPENSATION POLICY | FORM 990, PART VI, SECTION B, LINES 15A AND 15B | THE COMPENSATION COMMITTEE (THE COMMITTEE) WILL ANNUALLY REVIEW THE REASONABLENESS OF COMPENSATION LEVELS OF ALL KEY EMPLOYEES ON A POSITION BY-POSITION BASIS THE COMMITTEE REVIEWS THE NATURE AND SCOPE OF EACH POSITION AND ASSESSES THE BASIS FOR WHICH COMPENSATION IS TO BE PAID TO THE INDIVIDUAL THE COMMITTEE DETERMINES COMPENSATION FOR ALL KEY EMPLOYEES, EXCEPT THE PRESIDENT, UPON RECEIPT OF WRITTEN PERFORMANCE REVIEWS AND "VALID MARKET DATA" THE PRESIDENT REVIEWS EACH KEY EMPLOYEES PERFORMANCE FOR THE PRIOR YEAR AND SUBMITS A COMPENSATION RECOMMENDATION TO THE COMMITTEE RECOMMENDATION BASED ON A COMBINATION OF "VALID MARKET DATA" AND INDIVIDUAL PERFORMANCE. "VALID MARKET DATA" IS DETERMINED USING THE FOLLOWING METHOD 11 DETERMINE THE LIST OF OVERLAP INSTITUTIONS - IDENTIFY OTHER PRIVATE COLLEGES THAT HAVE A HIGH NUMBER OF APPLICANT OVERLAPS WITH CHAMPLAIN THIS DATA IS FROM THE NATIONAL STUDENT CLEARINGHOUSE, WHICH TRACKS THE COLLEGES TO WHICH STUDENTS APPLY AND ULTIMATELY CHOOSE TO ATTEND 12 USING IRS TAX RETURN DATA (VIA GUIDESTAR), FIND THE MOST RECENT REPORT IDENTIFY ING THE MOST HIGHLY COMPENSATED EMPLOYEES AT OVERLAP INSTITUTIONS 1 3 ADJUST THE REPORTED SALARIES AND BENEFITS BY A PERCENTAGE TO MAKE THEM ROUGHLY COMPARABLE TO CURRENT SALARY DATA THIS INFLATION FACTOR IS DERIVED FROM NATIONALLY REPORTED HIGHER EDUCATION AVERAGE PAY HIKES IN PAST YEARS BOTH THE BASE YEAR COMPENSATION, AS WELL AS THE ADJUSTED SALARY, ARE REPORTED BACK TO THE COMMITTEE 1 4 PROVIDE THE COMMITTEE WITH COMPARISONS OF CHAMPLAIN SALARY AND BENEFITS TO OVERLAP OTHER INSTITUTIONS ON A POSITION BY-POSITION BASIS NARRATIVE INFORMATION WILL BE PROVIDED, IF SIMILIARLY TITLED POSITIONS AT OTHER INSTITUTIONS ARE KNOWN TO DIFFER IN SCOPE OF RESPONSIBILITY. THE CHAIR AND VICE CHAMPLAIN OF THE BOARD OF TRUSTEES ANNUALLY CONDUCT A PERFORMANCE REVIEW OF THE PRESIDENT. THIS REVIEW, COMBINED WITH THE WHEN ARRIVING AT THE RESIDENT'S ANNUAL COMPENSATION PACKAGE. THE RESIDENT'S COMPENSATION PACKAGE IS HE PRESIDENT'S COMPENSATION PACKAGE. THE RESIDE |

| ldentifier | Return Reference Explanation | | | | | | | | |
|-----------------------------|------------------------------|--|--|--|--|--|--|--|--|
| PUBLIC DISCLOSURE POLICY | , , | THE ORGANIZATION'S FINANCIAL STATEMENTS AND FORM 990 ARE AVAILABLE UPON REQUEST. THE FORM 990 IS ALSO POSTED ON WWW. GUIDESTAR ORG | | | | | | | |

| ldentifier | Return Reference | Explanation |
|--------------------------------|----------------------------|--|
| OTHER CHANGES IN NET ASSETS | FORM 990 PART XI LINE 5 | UNREALIZED LOSS ON INVESTMENTS (\$931,543) CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS \$59,720 SWAP VALUATION (\$1,356,990) CHANGE IN CONTRIBUTION ALLOWANCE FOR DOUBTFUL ACCOUNTS \$145,556 (\$2,083,257) |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data SCHEDULE R Related Or

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2011

DLN: 93493133012333

Open to Public Inspection

Department of the Treasury Internal Revenue Service

(Form 990)

| Name of the organization CHAMPLAIN COLLEGE INCORPORATED | | | | Employer Ide | entification number | | |
|--|---------------------------------------|---|----------------------------|--|--|----------------------------|---|
| | | | | 03-022026 | 6 | | |
| Part I Identification of Disregarded Entities (Comp | olete if the organizatio | n answered "Yes" | on Form 990, Pai | rt IV, line 33.) | | | |
| (a) Name, address, and EIN of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income E | (e) ind-of-year assets | (f) Direct controlling entity | | |
| | | | | | | | |
| | | | + | | | | |
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| | | | + | | | | |
| Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during | nizations (Complete in the tax year.) | f the organization | answered "Yes" o | on Form 990, Pa | rt IV, line 34 becaus | e it had | l one |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | Section 5 cont organ | (g) 512(b)(13 trolled nization |
| (1) COLLEGE CHAMPLAIN DU VERMONT | | | | | | Yes | No |
| (2) COLLEGE CHAIN BUNDO VERNIONI | EDUCATIONAL | CA | | | 2 NA | | No |
| 99-999999 | | | | | | ╀ | 1 |
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| For Privacy Act and Paperwork Reduction Act Notice, see the Instruct | ions for Form 990. | | <u> </u> 135Y | | Schedule R (F | Form 990` |) 2011 |

| Part III | Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, li | ine 34 |
|----------|--|--------|
| | because it had one or more related organizations treated as a partnership during the tax year.) | |

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | (f) Share of total income | (g) Share of end-of- year assets | (h) Disprop allocati | rtionate | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) Gener mana partr | ral or iging | (k) Percentage ownership |
|---|--------------------------------|--|--|--|--|---|----------------------------|----------|---|---------------------------------------|-----------------|---------------------------------------|
| | | | | | | | Yes | No | | Yes | No | į |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total Income | (g) Share of end-of-year assets | (h) Percentage ownership |
|---|--------------------------------|--|-------------------------------------|--|--|---|---------------------------------------|
| (1) CHAMPLAIN COLLEGE DUBLIN LIMITED 43 LOWER LEESON STREET DUBLIN, IRELAND EI 99-9999999 | EDUCATIONAL | EI | NA | C CORP | 15,947 | 95,473 | 100 000 % |
| (2) CHARITABLE REMAINDER TRUSTS (8) | CHARITABLE TR | VT | NA | TRUST | | | |
| | | | | | | | |
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(6)

| Pa | rt V | Transactions With Related Organizations (Complete if the organization answered "Y | 'es" on Form 990, Pa | rt IV, line 34, 35, 3 | 35A, or 36.) | | | | |
|--------------|--|--|---------------------------------|---------------------------|------------------------------------|-----|-------|--|--|
| | Note. | Complete line 1 if any entity is listed in Parts II, III or IV | | | | Yes | s No | | |
| 1 D | uring th | e tax year, did the orgranization engage in any of the following transactions with one or more related org | janizations listed in Par | ts II-IV? | | | | | |
| а | Receip | ot of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity | | | 1 a | 1 | No | | |
| b | Gıft, g | rant, or capital contribution to related organization(s) | | | 11: | | No | | |
| c | c Gift, grant, or capital contribution from related organization(s) | | | | | | | | |
| d | Loans | or loan guarantees to or for related organization(s) | | | 10 | Ye | š | | |
| е | Loans | or loan guarantees by related organization(s) | | | 16 | : | No | | |
| f | Sale o | fassets to related organization(s) | | | 1 f | | No | | |
| g | Purch | ase of assets from related organization(s) | | | 19 | | No | | |
| h | Excha | nge of assets with related organization(s) | | | 11 | 1 | No | | |
| i | Lease | of facilities, equipment, or other assets to related organization(s) | | | 11 | | No | | |
| j | Lease | of facilities, equipment, or other assets from related organization(s) | | | 1j | | No | | |
| k | k Performance of services or membership or fundraising solicitations for related organization(s) | | | | | | | | |
| ı | l Performance of services or membership or fundraising solicitations by related organization(s) | | | | | | | | |
| m | m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | | | | | |
| n | Sharın | g of paid employees with related organization(s) | | | 1r | 1 | No | | |
| o | Reımb | ursement paid to related organization(s) for expenses | | | 10 | , | No | | |
| р | Reımb | ursement paid by related organization(s) for expenses | | | 11 | • | No | | |
| q | Other | transfer of cash or property to related organization(s) | | | 10 | Yes | 5 | | |
| r | Other | transfer of cash or property from related organization(s) | | | 1r | • | No | | |
| | If the a | enswer to any of the above is "Yes," see the instructions for information on who must complete this line | , including covered relat | tionships and transact | tion thresholds | | | | |
| | | (a) Name of other organization | (b) Transaction type(a-r) | (c) Amount involved | (d) Method of determ involve | | mount | | |
| (1) C | OLLEGE C | HAMPLAIN DU VERMONT | D | 1,638,700 | FAIR MARKET VAL | | | | |
| (2) C | HAMPLAIN | I COLLEGE DUBLIN LIMITED | D | FAIR MARKET VAL | | | | | |
| | | HAMPLAIN DU VERMONT | Q | Q 558,269 FARI MARKET VAL | | | | | |
| | HAMPLAIN | I COLLEGE DUBLIN LIMITED | Q | 1,111,951 | FAIR MARKET VAL | | | | |
| (5) | | | 1 | | | | | | |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | (e) Are all partners section 501(c)(3) organizations? | | partners section t 501(c)(3) organizations? | | partners section t 501(c)(3) organizations? | | partners section 501(c)(3) organizations? | | partners section t 501(c)(3) organizations? | | (f) Share of total income | (g) Share of end-of-year assets | | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | managing K-1 partner? | | (k) Percentage ownership |
|---|--------------------------------|---|---|---|----|--|--|--|----|--|-----|--|--|--|---|--|--|---|--------------------------|--|---------------------------------------|
| | | | , | Yes | No | | | Yes | No | | Yes | No | | | | | | | | | |
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Schedule R (Form 990) 2011

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011

Software ID: Software Version:

EIN: 03-0220266

Name: CHAMPLAIN COLLEGE INCORPORATED

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| Compensated Employees, and Independent Contractors | | | | | | | | | | | | |
|--|--------------------------------|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|---|--|--|--|--|
| (A) Name and Title | (B) Average hours per | | tion (that a | | /) | _ | | (D) Reportable compensation from the | (E) Reportable compensation from related | (F) Estimated amount of other compensation | | |
| | week | Individual trustee or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | organization (W- 2/1099-MISC) | organizations (W- 2/1099- MISC) | from the organization and related organizations | | |
| GEORGE BOND TRUSTEE | 10 | X | | | | | | 0 | 0 | 0 | | |
| ROBERT BOTJER TRUSTEE | 1 0 | × | | | | | | 0 | 0 | 0 | | |
| GEORGE BURILL TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| DAWN BUGBEE TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| SCOTT CARPENTER TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| JAMES CROOK TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| TOM CULLINS TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| LAURA DAGAN TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| J STAIGE DAVIS TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| MOLLY DILLON TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| HEATHER DWIGHT TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| MARY EVSLIN TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| JAMES FOSTER TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| JOAN GIGNOUX TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| SUSAN LAMASTER TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| DIANA MCCARGO TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| MICHAEL METZ TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| EMILY MORROW TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| MARK NEAGLEY TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| TREY PECOR TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| MARY POWELL TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| PETER STERN TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| MICHAEL SULLIVAN TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| RICH TARRANT TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 | | |
| DAWN TERRILL TRUSTEE | 1 0 | х | | | | | | 0 | 0 | 0 | | |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A) Name and Title | (B) Average hours | e Position (check al that apply) | | | | | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of other | |
|--|-------------------------|-----------------------------------|-----------------------|---------|--------------|------------------------------|-----------------------------------|--|---|--|
| | per week | Individual trustae or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | from the organization (W- 2/1099-MISC) | from related organizations (W- 2/1099- MISC) | compensation from the organization and related organizations |
| SARAH TISCHLER TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 |
| LEANDRO VAZQUEZ TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 |
| LISA VENTRISS TRUSTEE | 1 0 | х | | | | | | 0 | 0 | 0 |
| ARTHUR WEGNER TRUSTEE | 1 0 | Х | | | | | | 0 | 0 | 0 |
| DAVID FINNEY PRESIDENT | 40 0 | Х | | Х | | | | 512,658 | 0 | 69,877 |
| DAVID PROVOST SENIOR VICE PRESIDENT | 40 0 | | | х | | | | 255,994 | 0 | 43,507 |
| SHELLEY NAVARI TREASURER | 40 0 | | | х | | | | 117,730 | 0 | 22,586 |
| KATHERINE HAWLEY SECRETARY | 400 | | | х | | | | 107,845 | 0 | 21,360 |
| ROBIN ABRAMSON PROVOST | 40 0 | | | | х | | | 185,943 | 0 | 43,547 |
| LYNNE BALLARD ASSOCIATE PROVOST | 40 0 | | | | х | | | 158,688 | 0 | 35,464 |
| MARY KAY KENNEDY VICE PRESIDENT | 40 0 | | | | х | | | 201,734 | 0 | 60,953 |
| MICHELE RICHARDSON VICE PRESIDENT | 40 0 | | | | Х | | | 202,615 | 0 | 51,016 |
| IAN MORTIMER VICE PRESIDENT | 40 0 | | | | х | | | 180,601 | 0 | 37,856 |
| JAMES CROSS ASSOCIATE PROVOST | 40 0 | | | | | Х | | 141,427 | 0 | 15,551 |
| PAUL DUSINI ASSISTANT VICE PRESIDENT | 40 0 | | | | | Х | | 226,087 | 0 | 34,249 |
| KRISTI JOVELL DIRECTOR OF FINANCIAL AID | 40 0 | | | | | Х | | 149,632 | 0 | 29,315 |
| ALI RAFIEYMEHR DEAN | 40 0 | | | | | Х | | 149,543 | 0 | 29,585 |
| JEFFREY RUTENBECK DEAN | 40 0 | | | | | Х | | 153,187 | 0 | 34,802 |