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DLN: 93493060007563

Form 990

Department of the Treasury

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

	the 20	11 calendar year, or tax year beginning 05-01-2011 and ending 04-30-	-2012		
3 Checl	k ıf app	C Name of organization BARBARA ANN KARMANOS CANCER HOSPITAL		D Employer i	dentification number
– Addre	ss char	ge		20-16494	
– Name	e chang	Doing Business As e		E Telephone	number
- Inıtıal	return	Number and street (or P O box if mail is not delivered to street address) Roo	um/suite	(800)527	'-6266
– Term		4100 John R	mii/ suite	<b>G</b> Gross receip	ts \$ 634,615,936
_	ided ret cation p	Detroit, MI 482012013			
	·	F Name and address of principal officer	H(2) I		6
		Gerold Bepler MD		s this a group retu ffiliates?	⊤Yes <b>▽</b> No
		4100 John R Detroit, MI 482012013			
			` `	re all affiliates inclu	· ·
Tax-	exempt	status		r No, attach a lis Group exemption i	st (see instructions) number <b>&gt;</b>
Wel	bsite:	• www karmanos org			
( Form	of orgai	nization Corporation Trust Association Other	<b>L</b> Year	of formation 2004	<b>M</b> State of legal domicile M
Part		Summary			
aovellialice	Τh	efly describe the organization's mission or most significant activities e Barbara Ann Karmanos Cancer Hospital is dedicated to the delivery of tients and the prevention of cancer	cancer care s	ervices, the treat	ment and care of cancer
5	- Ch	ack this boy EF if the organization discontinued its operations or dispos	and of more th	an 25% of its not	accate
		eck this box দ if the organization discontinued its operations or disposumber of voting members of the governing body (Part VI, line 1a)		an 25% or its net	20
5		imber of independent voting members of the governing body (Part VI, line Ia)			1
o cankina		tal number of individuals employed in calendar year 2011 (Part V , line 2		5	1,01
5		tal number of volunteers (estimate if necessary)	a,	6	37
t		tal unrelated business revenue from Part VIII, column (C), line 12		7a	
		t unrelated business taxable income from Form 990-T, line 34	•	7 <u>0</u>	
$\overline{}$				Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)		53,655	449,163
9		Program service revenue (Part VIII, line 2g)		609,736,764	633,136,522
Revenue		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		3,792	5,880
å		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-734,370	1,024,37
:		Total revenue—add lines 8 through 11 (must equal Part VIII, column (A)			
_		12)		609,059,841	634,615,936
		Grants and similar amounts paid (Part IX, column (A), lines 1–3)		298,903	304,701
		Benefits paid to or for members (Part IX, column (A), line 4)		0	(
82   <sup>1</sup>		Salaries, other compensation, employee benefits (Part IX, column (A), lir 5–10)	nes	65,508,723	67,183,430
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)		0	(
<u></u> €		Total fundraising expenses (Part IX, column (D), line 25) ▶0			
		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		538,270,420	565,565,903
		Total expenses Add lines 13–17 (must equal Part IX, column (A), line 2		604,078,046	633,054,034
		Revenue less expenses Subtract line 18 from line 12		4,981,795	1,561,902
Fund Balances		•		nning of Current Year	End of Year
( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	20	Total assets (Part X, line 16)		76,384,436	86,490,552
<b>3</b> 世   2		Total liabilities (Part X, line 26)		50,517,954	
₽.E   2		Net assets or fund balances Subtract line 21 from line 20		25,866,482	31,154,611
Part		Signature Block	<u> </u>		
	dge an	es of perjury, I declare that I have examined this return, including accompanyid belief, it is true, correct, and complete. Declaration of preparer (other than complete, it is true, correct, and complete.)    Signature of officer			
		Type or print name and title			
		reparer's Date	Check if self-	(see instruction	payer identification number ns)
Paid		<u> </u>	employed 🕨	<u> </u>	
repar	er's 🖟	irm's name (or yours	employed <b>F</b>	EIN Þ	
Paid Prepar Jse Or	er's F	r	employed F	<del>'  </del>	

Form	990 (2011)					Page <b>2</b>
Par	Statement of Progra Check if Schedule O conta					୮
1	Briefly describe the organization	's mission				
and t	Barbara Ann Karmanos Cancer Ho the prevention of cancer Additional essing the cause, treatment and p	ally, Karmanos prom	otes, encourages	s, aids and performs :	scientific investiga	tions and research
2	Did the organization undertake a the prior Form 990 or 990-EZ?			ng the year which wer	e not listed on	┌ Yes ┌ No
	If "Yes," describe these new serv	rices on Schedule O				
3	Did the organization cease conduservices?		ıfıcant changes ıı	n how it conducts, an	y program • • • •	┌ Yes ┌ No
_	If "Yes," describe these changes					
4	Describe the organization's progressive section 501(c)(3) and grants and allocations to others,	d 501(c)(4) organiza	ations and sectio	n 4947(a)(1) trusts a	are required to repo	
4a	(Code ) (Exper	nses \$ 157,551	1,202 including gra	nts of \$	0) (Revenue \$	175,257,397 )
	Inpatient Health Care Delivery & Man- of cancer patients and the prevention of the cause, treatment and prevention of for an average length of stay of 6 57 of and inpatient Lab RVUs of 440,860	of cancer Addıtıonally, k f cancer Essential cance	Carmanos promotes, e er medical services ar	encourages, aids and perf e provided to the commu	orms scientific investigation of the community of the com	ational and research addressing patient days, 4,044 discharges
4b	(Code ) (Exper	·		•	0) (Revenue \$	444,919,275 )
	Ambulatory Services The Barbara Ann marrow transplant, mammography and community In fiscal year 2012, the fo pheresis patients of 2,639, inpatient at 1,032,814	d hematology consultativ llowing outpatient statist	ve, diagnostic and tre ics were reported cl	eatment services Essentia inical visits of 59,110, infi	ll cancer and medical se usion patients of 29,78:	erivces are provided to the L, imaging procedures of 54,041,
<b>4</b> c	(Code ) (Exper			•	0) (Revenue \$	10,791,793 )
	Phase I The Barbara Ann Karmanos C prevention of cancer Phase 1 clinic vis					ne cause, treatment and
	O.bl. a					
4d	Other program services (Desci	•		0.1/5	, anu a d	0.)
	(Expenses \$	0 including gra	·	0 ) (Rev	renue \$	0 )
4e	Total program service expenses	<b>⊫</b> \$ 605,53	1,824			

art TV	Checklis	t of	Required	Schedules
	CIICCNIIS	·	IXCUUII CU	Scriculics

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I$	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20b	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	<i>IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes,"</i> complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		Νo
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$ ? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	

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Part V	Statements Regarding Other IRS Filings and Tax Compliance	

	Check it Schedule O Contains a response to any question in this Part V		• 1	
a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable		Yes	No
3				
	<b>1a</b> 0			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this			
)	return	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20	165	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		No
)	If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Schedule O</i>	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities	4a		No
,	account)?			110
•	If "Yes," enter the name of the foreign country - See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
		5c		<b>R</b> 1
•	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
	were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).	_		
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
ı	If "Yes," indicate the number of Forms 8282 filed during the year			
•	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
	contract?	7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	7f		
	required?	7g		
1	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
	Sponsoring organizations maintaining donor advised funds.	8		
1	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
•	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
1	Gross income from members or shareholders			
•	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
1	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
)	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?  Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state	13a		
)	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
:	Enter the aggregate amount of reserves on hand			
•	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		110

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI										. [모	
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Se	ction A. Governing Body and Management							
			Yes	No				
1_	Enter the number of voting members of the governing hady at the and of the tay							
1a	Enter the number of voting members of the governing body at the end of the tax year							
b	Enter the number of voting members included in line 1a, above, who are independent							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No				
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No				
6	Did the organization have members or stockholders?	6		No				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No				
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following							
а	The governing body?	8a	Yes					
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No				
Se	ection B. Policies (This Section B requests information about policies not required by the Internal							
Re	venue Code.)			1				
			Yes	No				
	Did the organization have local chapters, branches, or affiliates?	10a		No				
Ь	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b						
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes					
b	Describe in Schedule O the process, if any, used by the organization to review the Form 990							
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes					
b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes					
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes					
13	Did the organization have a written whistleblower policy?	13	Yes					
14	Did the organization have a written document retention and destruction policy?	14	Yes					
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a	Yes					
b	Other officers or key employees of the organization	15b	Yes					
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)							
16a	16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with taxable entity during the year?							
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its							
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b						
Se	ection C. Disclosure							
17	List the States with which a copy of this Form 990 is required to be filed▶							

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available.

Own website Another's website V Upon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization Michael F Grisdella

4100 John R

Detroit, MI 482012013

(313)576-8662

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0 in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the or	ganization nor any re	lated o	rgan	ızatı	ons	compe	ensat	ted any current or fo	rmer officer, direc	tor, or trustee
<b>(A)</b> Name and Title	(B) A verage hours per week (describe	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
	hours for related organizations in Schedule O)	Individual trustae or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former		MISC)	related organizations
See Additional Data Table										
				$\vdash$			_			

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

See Additional Data Table  See Additional Data Table  See Additional Data Table  See Additional Data Table  See Total from continuation sheets to Part VIII, Section A		(A) Name and Title	(B) A verage hours per week (describe hours	on (d e thai s per offic ector	n one son er ai	e bo is bo nd a tee	x, oth )		Repo compo fro organiz	( <b>D)</b> ortable ensation m the eation (W- 9-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)		(F) Estimate amount of o compensat from the organization related		
1b Sub-Total			for related organizations in Schedule	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			MISC)			
c Total from continuation sheets to Part VII, Section A	See A	ddıtıonal Data Table						_							
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A													_		
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
c Total from continuation sheets to Part VII, Section A															
d Total (add lines 1b and 1c)						•	•								
Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization►52  Yes No  Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual					<u>· · ·</u>				<u>-</u>		3,016,938	1,050,21	.7		222,749
Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	2	Total number of individuals (incl	udıng but not lın	nited to	thos	e lıs	ted	above	) who	o receive	d more th	an			
on line 1a? If "Yes," complete Schedule J for such individual												Г		Yes	No
organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such Individual	3									or highes	t compens	sated employee	3	Yes	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	4	organization and related organiza											4	Vac	
Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)	5											or individual for		103	No
Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year  (A)  (B)  (C)	Se	ection B. Independent Con	tractors												
(A) (B) (C)		Complete this table for your five \$100,000 of compensation from	highest comper the organizatio												
·			(A)	dress							Desc				
2 Total number of independent contractors (including but not limited to those listed above) who received more than	2	Total number of Independent cont	ractors (ıncludır	ıg but n	ot lır	nıted	to	those	liste	d above)	who recei	ved more than			

Part V	/ • • •	Statement of	Revenue					
					<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512,513,or 514
\$ \$	1a	Federated campa	ıgns <b>1a</b>	0				
直流	Ь	Membership dues	s <b>1b</b>	0				
ρğ	С	Fundraising even	ts 1c	0				
fts.	_							
<u>ਭੂੰਫ਼</u>	d	Related organizat						
ng Him	е	Government grants (	contributions) <b>1e</b>					
tío r s	f	All other contributions similar amounts not i		449,163				
호축	g	Noncash contribu						
발	_	lines 1a-1f \$						
Contributions, gifts, grants and other similar amounts	h	Total. Add lines	la-1f	▶	449,163			
				Business Code				
en.	2a	Outpatient medical se	onucos		427 565 050	427 565 050		
ver		<u> </u>		621400	437,565,958	437,565,958	0	
윤	Ь	Inpatient medical ser	vices	622000	175,257,397	175,257,397	0	0
921	С	Drug clinical studies		900099	10,791,793	10,791,793	0	0
.¥.	d	Professional medical	services	621400	7,353,317	7,353,317	0	0
3 =	e	Professional services	revenue - related	900099	2,168,057	2,168,057	0	0
Program Serwce Revenue	f	All other program	n service revenue		0	0	0	0
ွှဲ								
	g		2a-2f		633,136,522			
	3		me (including dividend		E 990	E 990	0	0
			amounts)	<b>⊢</b>	5,880	5,880	0	0
	4		nent of tax-exempt bond p	<b>_</b>	0	0	0	0
	5	Royalties	()		٠	٥	Ŭ	
	6a	Cross rants	(ı) Real 13,766	(II) Personal				
	b	Gross rents Less rental	0	0				
	D	expenses						
	С	Rental income or (loss)	13,766	0				
	d	Net rental incom	e or (loss)		13,766	13,766	0	0
			(ı) Securities	(II) Other				
	7a	Gross amount from sales of	0	0				
		assets other						
	b	than inventory Less cost or	0	0				
		other basis and sales expenses						
	С	Gain or (loss)	0	0				
	d	Net gain or (loss	)		0	О	0	0
άs	8a	Gross income fro events (not inclu						
Other Revenue		\$	0					
٠٨e			eported on line 1c)					
æ		See Part IV, line	a	0				
ē	b	Less direct expe	-	0				
₹	c	•	ss) from fundraising		o		o	0
_	9a		m gaming activities	- · · · · · · · · · · · · · · · · · · ·				
		See Part IV, line						
			a	0				
	b	Less direct expe	enses b	0				
	С	Net income or (lo	ss) from gaming activ	/ities	0	0	0	0
	10a	Gross sales of in returns and allow	ances .					
			a	0				
	Ь	Less cost of goo	L	entory ►	0	0	٥	
	С	Net income or (lo	ss) from sales of inve		0	0	0	0
	11-			Business Code 900099	28,675	28,675	o	
	11a	Investment Inco	me - MCC	900099	80,305	80,305	0	0
	b	Valet parking		900099		·		0
	С .	Meaningful Use f		900099	735,953	735,953	0	0
	d	All other revenue			165,672	165,672	0	0
	е	Total. Add lines :	l1a-11d		1,010,605			
	12	Total revenue. Se	ee Instructions	▶	634,615,936	634,166,773	0	0

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Do no	heck if Schedule O contains a response to any question in this Part IX  ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	0	0	γ	
2	Grants and other assistance to individuals in the United States See Part IV, line 22	304,701	304,701		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0	0		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	401,084	401,084	0	0
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7	Other salaries and wages	53,108,622	50,698,899	2,409,723	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,026,859	976,173	50,686	0
9	Other employee benefits	9,123,183	7,830,671	1,292,512	0
10	Payroll taxes	3,523,682	3,352,618	171,064	
11	Fees for services (non-employees)	· · · · · · · · · · · · · · · · · · ·		·	
а	Management	0	0	0	0
ь	Legal	316,974	99,837	217,137	
c	Accounting	191,523	0	191,523	
d	Lobbying	0	0	0	0
e	Professional fundraising See Part IV, line 17	0			0
f	Investment management fees	0	0	0	0
g	Other	97,170,510	84,416,890	12,753,620	0
12	Advertising and promotion	175,271	7,385	167,886	0
13	Office expenses	44,822,857	44,654,779	168,078	0
14	Information technology	7,252,946	0	7,252,946	0
15	Royalties	0	0	0	0
16	Occupancy	5,325,237	5,010,518	314,719	0
17	Travel	138,438	132,628	5,810	0
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	0	0	0
19	Conferences, conventions, and meetings	82,261	76,908	5,353	0
20	Interest	1,414,793	204,276	1,210,517	0
21	Payments to affiliates	203,079	203,079	0	0
22	Depreciation, depletion, and amortization	4,124,394	3,619,593	504,801	0
23	Insurance	716,223	0	716,223	0
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	Bad debt	6,031,073	6,031,073	0	0
b	Permits, licenses, memberships, education and miscellaneous	297,797	241,606	56,191	0
c	Impairment costs	239,316	205,895	33,421	0
d e	Contractual Allowances	397,063,211	397,063,211	0	0
f	All other expenses	0	0	0	0
25	Total functional expenses. Add lines 1 through 24f	633,054,034	605,531,824	27,522,210	0
26	Joint costs. Check here ► ☐ If following  SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	335,834,834	333,331,024		rm <b>990</b> (2011)

Part X **Balance Sheet** (A) (B) Beginning of year End of year 6.641.680 6.007.402 1 1 2 2 3 2,488,550 3 3,145,116 22,442,485 22.951.978 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L . . . . . . . . . . . 0 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 0 Schedule L . . . . . 6 0 7 2.254.253 2.319.049 9 1.619.296 1,179,570 Prepaid expenses and deferred charges . . . . . . 10a 47,177,519 Land, buildings, and equipment cost or other basis *Complete* Part VI of Schedule D 10a 10b 22,504,581 b Less accumulated depreciation . . . . 22,371,890 10c 24,672,938 11 11 0 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 113,000 13 113,018 Investments—program-related See Part IV, line 11 . . 14 14 18,453,282 15 26,101,481 15 76,384,436 86,490,552 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 16 29,064,899 17 34,170,333 17 Accounts payable and accrued expenses . 18 18 19 161,600 19 240,559 20 20 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 21 0 Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 0 persons Complete Part II of Schedule L $\ldots$ . $\ldots$ . $\ldots$ 22 23 Secured mortgages and notes payable to unrelated third parties . . . 20.361.455 23 18,984,478 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 930,000 25 1,940,571 D . . . . . 26 50,517,954 26 55,335,941 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 24,324,610 30,637,479 Unrestricted net assets . . . . 1,541,872 28 517,132 28 Temporarily restricted net assets . . . . . Fund 29 ol 29 0 Permanently restricted net assets . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 25.866.482 33 31.154.611 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 76.384.436 34 86.490.552

Pal	Check if Schedule O contains a response to any question in this Part XI			. [~	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		634,6	515,93
2	Total expenses (must equal Part IX, column (A), line 25)	2			
3	Revenue less expenses Subtract line 2 from line 1	3		1,5	61,90
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		25,8	366,48
5	Other changes in net assets or fund balances (explain in Schedule O)	5		3,7	26,22
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		31,1	154,61
Par	Table 1 The Check of Schedule O contains a response to any question in this Part XII				
1	Accounting method used to prepare the Form 990			Yes	No
2a	Schedule O  Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?	[	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		<b>2</b> c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both  Separate basis  Separate basis  Both consolidated and separated basis	sued			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b		

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DLN: 93493060007563

**Employer identification number** 

OMB No 1545-0047

Inspection

## **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Name of the organization BARBARA ANN KARMANOS CANCER HOSPITAL

		20-1649466							
Pa	rt I	Reason for Public Charity Status (All organizations must complete this part.) See instructions							
The	organ	zation is not a private foundation because it is (For lines 1 through 11, check only one box )							
1	Γ	A church, convention of churches, or association of churches section 170(b)(1)(A)(i).							
2	Γ	A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E )							
3	굣	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).							
A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii).</b> Ent hospital's name, city, and state									
5	Г	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II)							
6	Г	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).							
7	Γ	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II)							
8	Г	A community trust described in <b>section 170(b)(1)(A)(vi)</b> (Complete Part II )							
9	Ė	An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross							
	·	receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of							
		its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses							
		acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III )							
10	Г	An organization organized and operated exclusively to test for public safety Seesection 509(a)(4).							
11	Γ	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See <b>section 509(a)(3).</b> Check the box that describes the type of supporting organization and complete lines 11e through 11h  a Type I  b Type II  c Type III - Functionally integrated  d Type III - Other							
е	Γ	By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section $509(a)(1)$ or section $509(a)(2)$							
f		If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization check this how							

Since August 17, 2006, has the organization accepted any gift or contribution from any of the

following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (III) below, the governing body of the the supported organization?

(ii) a family member of a person described in (i) above? (iii) a 35% controlled entity of a person described in (i) or (ii) above?

Provide the following information about the supported organization(s) h

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv)  Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organizati col (i) orga in the U	on in anized	(vii) A mount of support?	
		ınstructions))	Yes	No	Yes	No	Yes	No		
Total										

instructions

Sch	edule A (Form 990 or 99	90-EZ)2011						Page <b>2</b>
	(Complet	e only if you	checked the	box on line 5,	7, or 8 of Part	<b>(b)(1)(A)(iv)</b> I or if the orgar	nızatıon faıle	d to qualify
			<u>organızatıon f</u>	fails to qualify ι	<u>under the tests</u>	listed below, pl	<u>lease comple</u>	ete Part III.)
	ection A. Public Su			1		Т	1	
Cal	endar year (or fiscal ye in)	ar beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	(e) 2011	( <b>f</b> ) Total
1	Gifts, grants, contribut	ions, and						
	membership fees recei							
	ınclude any "unusual							
_	grants ") Tax revenues levied fo	rtho						
2	organization's benefit a							
	paid to or expended on							
	behalf							
3	The value of services of							
	furnished by a governme the organization withou							
4	Total. Add lines 1 thro	_						
5	The portion of total cor	-						
-	by each person (other	than a						
	governmental unit or p	•						
	supported organization line 1 that exceeds 2%							
	amount shown on line 1							
	(f)	21,0014						
6	<b>Public Support.</b> Subtractine 4	ct line 5 from						
S	ection B. Total Sup	port						
Cal	<b>endar year</b> (or fiscal yea	r beginning	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	(d) 2010	<b>(e)</b> 2011	(f) Total
_	ın)	_	(4) 2007	(2) 2000	(4) 2005	(4) 2020	(0) 2022	(1) 1 3 4 4
7 8	A mounts from line 4 Gross income from inte	rost –						
0	dividends, payments re							
	securities loans, rents							
	and income from simila	ır						
_	sources							
9	Net income from unrela business activities, wh							
	not the business is reg							
	carried on							
10	Other income (Explain							
	IV ) Do not include gai from the sale of capital							
11	Total support (Add line							
	through 10)							
12	Gross receipts from re	lated activities	s, etc (See inst	ructions )			12	
13	First Five Years If the		r the organizati	on's first, second	l, thırd, fourth, or	fıfth tax year as a	501(c)(3) or	
	check this box and <b>sto</b>	p here						<b>▶</b> □
S	ection C. Computat	ion of Publ	ic Support F	Percentage				
14	Public Support Percen	tage for 2011	(line 6 column	(f) dıvıded by lıne	11 column (f))		14	
15	Public Support Percen	tage for 2010	Schedule A , Pa	rt II, line 14			15	
16a	33 1/3% support test-					line 14 is 33 1/3%	% or more, che	
h	and <b>stop here.</b> The org  33 1/3% support test					6a and line 15 is	33 1/20% or m	ore check this
D	box and <b>stop here.</b> The					oa, and inte 15 IS	1/3%0 UI M	ore, check this
17a	10%-facts-and-circum	-	•		-	ne 13, 16a, or 16	b and line 14	٠,
	ıs 10% or more, and ıf							
	in Part IV how the orga	anızatıon meet	s the "facts and	d circumstances"	test The organiz	zatıon qualıfıes as	a publicly su	
b	organization 10%-facts-and-circum	stances test—	<b>2010.</b> If the ora	anization did not	check a hov on li	ne 13, 16a 16b	or 17a and lin	<b>▶</b>
,	15 is 10% or more, an							-
	Explain in Part IV how	the organizati						
10	supported organization  Private Foundation If t		n did not chools	a hov on line 12	16a 16h 17a a	or 17h chack this	hov and coc	<b>►</b> □

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).					
	Facts And Circumstances Test					
	Explanation					

Schedule A (Form 990 or 990-EZ) 2011

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OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

Internal Revenue Service

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

	me of the organization RBARA ANN KARMANOS CANCER HOSPITAL		Employer identification number
DAF	CDARA ANNI KARMANUS CANCER HUSPITAL		20-1649466
Pa	organizations Maintaining Donor Acorganization answered "Yes" to Form 99		unds or Accounts. Complete if the
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advis funds are the organization's property, subject to the o		or advised Yes No
6	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the beneated the purpose of the property o		
Da	rt II Conservation Easements. Complete	if the organization answered "Ves" to	
1	Purpose(s) of conservation easements held by the or Preservation of land for public use (e.g., recreating Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualiceasement on the last day of the tax year	ganization (check all that apply) on or pleasure)	historically importantly land area certified historic structure
	casement on the last day of the tax year	Γ	Held at the End of the Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified his	toric structure included in (a)	2c
d	Number of conservation easements included in (c) ac	quired after 8/17/06	2d
3	Number of conservation easements modified, transfe the taxable year ▶	rred, released, extinguished, or terminate	ed by the organization during
4	Number of states where property subject to conserva	tion easement is located 🛌	<u> </u>
5	Does the organization have a written policy regarding enforcement of the conservation easements it holds?		dling of violations, and Yes No
6	Staff and volunteer hours devoted to monitoring, insp	ecting and enforcing conservation easem	ents during the year ►
7	A mount of expenses incurred in monitoring, inspectings \$	ng, and enforcing conservation easements	s during the year
8	Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	tion Yes No
9	In Part XIV, describe how the organization reports co balance sheet, and include, if applicable, the text of t the organization's accounting for conservation easem	he footnote to the organization's financial	
Par	<b>Complete of the organization answered</b>	ns of Art, Historical Treasures, o Yes" to Form 990, Part IV, line 8.	or Other Similar Assets.
1a	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fin	116, not to report in its revenue stateme for public exhibition, education or researc	ch in furtherance of public service,
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research ir	
	(i) Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$0
	(ii) Assets included in Form 990, Part X		<b>▶</b> \$50,000
2	If the organization received or held works of art, histofollowing amounts required to be reported under SFAS		,
а	Revenues included in Form 990, Part VIII, line 1		<b>▶</b> \$0

**b** Assets included in Form 990, Part X

Part	•••• Organizations Maintaining Co	llections of Art	t, His	tori	<u>cal Tr</u>	easu	ures, or Otl	<u>he</u> i	<u>r Similar</u>	Asse	ts (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ne fol	lowing t	that a	re a significan	nt us	se of its co	llection	1	
а	Public exhibition		d	Γ	Loan	orexc	:hange progra	ms				
b	Scholarly research		e	Γ	Other	-						
c	Preservation for future generations											
4	Provide a description of the organization's co	ollections and expla	ıın hov	w the	y furthe	er the	organızatıon's	ex	empt purpo	se in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t								ılar	Г	Yes	√ No
Par	Escrow and Custodial Arrang Part IV, line 9, or reported an an	ements. Compl	ete ıf	the	organi	ızatıo			es" to For	m 990	),	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	lian or other interm	edıary	forc	ontrıbu	itions	or other asse	ts r	not	Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ving t	able					Amou	·nt	
_	Darwaya balanca						<u> </u>			AIIIOU	1111	
c d	Beginning balance							.c .d				
	Additions during the year						<u> </u>	-				
e •	Distributions during the year							e •				
f	Ending balance		_				_ 1	.f				
2a	Did the organization include an amount on Fo	•	e 21?							J	Yes	☐ No
	If "Yes," explain the arrangement in Part XIV				1 115 4							
Pa	rt V Endowment Funds. Complete	If the organizatio		)Prior					t IV, line : Three Years B		<b>\</b> Four V	ears Back
1a	Beginning of year balance	(a)Current rear	(0	JEHOL	i Cai	(0)1	WO TEATS DACK	(u)	illiee reals b	ack (e	ji Oui Ti	cars back
b	Contributions											
c	Investment earnings or losses											
d	Grants or scholarships											
e	Other expenditures for facilities and programs											
f	Administrative expenses											
q	End of year balance											
2	Provide the estimated percentage of the yea	r end halance held	as			l						
a	Board designated or quasi-endowment	r end balance held	as									
ь	Permanent endowment											
c 3a	Term endowment ►  Are there endowment funds not in the posse:	ssion of the organiz	ation	that a	are held	d and :	administered:	for	the			
Ju	organization by	ssion of the organiz	ucion	ciiac (	are nere	a unu .	adiiiiiisterea	101	ciic		Yes	No
	(i) unrelated organizations								[	3a(i)		
	(ii) related organizations								[	3a(ii)		
b	If "Yes" to 3a(II), are the related organizatio	•				•			[	3b		
4	Describe in Part XIV the intended uses of th											
Par	t VI Land, Buildings, and Equipme	ent. See Form 99	90, Pa	art X	, line 1	LO.						
	Description of property				Cost or s (Invest		( <b>b)</b> Cost or othe basis (other)		(c) Accumul depreciati		( <b>d)</b> Bo	ok value
1a	Land					0	1,544,8	09				1,544,809
b I	Buildings					0	18,061,7	18	8,71	8,851		9,342,867
c I	_easehold improvements					0	6,823,5	87	2,15	7,878		4,665,709
d I	Equipment					0	16,953,8	16	10,47	7,362		6,476,454
e (	Other					0	3,793,5	89	1,15	0,490		2,643,099
	I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colu	mn (B	), line	10(c).)			. '			2	4,672,938
									Schedu	ıle D (F	orm 9	90) 2011

Part VII Investments—Other Securities. See			. d . 6 l
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value		od of valuation f-year market value
(1)Financial derivatives			,
(2)Closely-held equity interests			
Other			_
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)			
Part VIII Investments—Program Related. See	Form 990, Part X, line	13.	
(a) Description of investment type	(b) Book value	(c) Metho	od of valuation
(a) Description of investment type	(b) Book value	Cost or end-o	f-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )			
Part IX Other Assets. See Form 990, Part X, lir	ne 15.	<b>-</b>	
(a) Descrip	tion		<b>(b)</b> Book value
(1) Intercompany receivables			25,346,350
(2) Deferred Financing Costs			27,886
(2) Deletted I manching Costs			27,000
			548,570
(3) Lease deposits (4) Investment in joint venture			548,570
(3) Lease deposits (4) Investment in joint venture			548,570 28,675
(3) Lease deposits (4) Investment in joint venture			548,570 28,675
(3) Lease deposits (4) Investment in joint venture			548,570 28,675
(3) Lease deposits (4) Investment in joint venture			548,570 28,675
(3) Lease deposits (4) Investment in joint venture			548,570 28,675
(3) Lease deposits (4) Investment in joint venture			548,570 28,675
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses			548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1			548,570 28,675
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X	, line 25.		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1			548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X	, line 25.		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes	, line 25. ( <b>b)</b> Amount		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes	, line 25. (b) A mount		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000	, , , , <b>.</b>	548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000	. , , , <b>.</b>	548,570 28,675 150,000
(3) Lease deposits (4) Investment in joint venture (5) Bed licenses  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability  Federal Income Taxes Clinical trials	, line 25. (b) Amount 0 1,300,000		548,570 28,675 150,000

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	634,615,936
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	633,054,034
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,561,902
4	Net unrealized gains (losses) on investments	4	0
5	Donated services and use of facilities	5	0
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV)	8	6,884
9	Total adjustments (net) Add lines 4 - 8	9	6,884
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	1,568,786
Part	Reconciliation of Revenue per Audited Financial Statements With Revenue	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	237,559,603
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	237,559,603
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 0		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	397,056,333
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	634,615,936
<u>Part</u>	Reconciliation of Expenses per Audited Financial Statements With Expenses	per	Return
1	Total expenses and losses per audited financial statements	1	235,548,422
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	235,548,422
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 0		
b	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	4c	397,505,612
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	633,054,034

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

## Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
SchD_P03_S00_L04	Schedule D, Part III, Line 4	Artwork is desplayed for patient enjoyment and relaxation
SchD_P10_S00_L02	Schedule D, Part X, Line 2	Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Institute and recognize a tax liability if the Institute has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities. Management has analyzed the tax positions taken by the Institute and has concluded that as of April 30, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a libility or disclosure in the consolidated financial statements.
SchD_P11_S00_L08	Schedule D, Part XI, Line 8	Offset by other changes in unrestricted and temporarily restricted net assets \$6,878, rounding \$6
SchD_P12_S00_L04b	Schedule D, Part XII, Line 4b	Contractual allowances deducted from revenue on audited financial statements (\$397,063,211) Less other changes in unrestricted and temporarily restricted net assets (\$6,878)
SchD_P13_S00_L04b	Schedule D, Part XIII, Line 4b	Contractual allowances deducted from revenue on audited financial statements (\$397,063,211) Transfers to Affiliates (\$203,079), Impairment and write-off of property and equipment (\$239,315), rounding (\$7)

## OMB No 1545-0047

Open to Public **Inspection** 

## **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

**Hospitals** 

Name of the organization BARBARA ANN KARMANOS CANCER HOSPITAL **Employer identification number** 

						1649466			
Pa	rt I Charity Care and	Certain O	ther Comr	nunity Benefits at	Cost			T.,	
4	Did the organization have a c	harity caro no	Jugy2 If "No	" ckin to question 63				Yes	No
1a							1a	Yes	<del></del>
	If "Yes," is it a written policy  If the organization had multip						1b	Yes	<u> </u>
2	care policy to the various hos		indicate whic	n or the following best	describes application of	or the charity			
	Applied uniformly to all ho	•		Applied uniformly	to most hospitals				
	Generally tailored to indiv	ıdual hospita	ls						
3	Answer the following based or organization's patients during			y criteria that applies t	o the largest number o	fthe			
а	Did the organization use Fede If "Yes," indicate which of the					are?	2-	Vaa	
		_	о% Г	Other	o/ <sub>0</sub>		3a	Yes	
ь	Did the organization use FPG			<u>-</u>	are? If				
	"Yes," indicate which of the fo						26		
		_	·		_		3b	Yes	<del> </del>
	200% 250%	I 30	о% Г	350%	0% Other_	<u>%</u>			
С	If the organization did not use determining eligibility for free test or other threshold, regard	or discounte	d care Inclu	de in the description w	hether the organizatior				
4	Did the organization's policy	provide free o	r discounted	care to the "medically	ındıgent"?		4	Yes	
5a	Did the organization budget a the tax year?		ee or discour	ted care provided unde	er its financial assistar	nce policy during	5a	Yes	
b	If "Yes," did the organization	's charity care	e expenses e	xceed the budgeted ar	nount?		5b	Yes	
С	If "Yes" to line 5b, as a resul care to a patient who was elig						5c	103	No
6a	Did the organization prepare						6a		No No
	If "Yes," did the organization						6b		100
	Complete the following table worksheets with the Schedule	using the worl				ubmit these	OD		
7	Charity Care and Certain O		nity Benefits	at Cost					<u> </u>
<u>-</u>	Charity Care and Means-Tested	(a) Number of activities or	(b) Persons served	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community be expense	enefit	(f) Pero	
	<b>Government Programs</b>	programs (optional)	(optional)						
а	Charity care at cost (from Worksheet 1)			189,203	0	18	9,203		0 03 %
	Medicaid (from Worksheet 3, column a)			16,687,728	13,084,883	3,60	2,845		0 57 %
С	Costs of other means-tested government programs (from Worksheet 3, column b)			38,130,586	26,273,679	11,85	6,907		1 87 %
d	<b>Total</b> Charity Care and Means-Tested Government Programs	0	0	55,007,517	39,358,562	15,64	8,955		2 47 %
e	Other Benefits Community health improvement services and community benefit operations (from								
f	(Worksheet 4) Health professions education								
g	(from Worksheet 5) Subsidized health services (from Worksheet 6)			5,339,187	3,155,946	2,18	3,241		0 34 %
h	Research (from Worksheet 7)								
	Cash and in-kind contributions for community benefit (from Worksheet 8)								
j 1	<b>Total</b> Other Benefits	0	0	5,339,187	3,155,946		3,241		0 34 %
k '	Total. Add lines 7d and 71	0	0	60,346,704	42,514,508	17,83	2.196		2 81 %

	activities.	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community building expense		rect offs revenue		(e) Net communit building expense		<b>(f)</b> Perc total ex	
1	Physical improvements and housing	(0 p)									
2	Economic development										
3	Community support										
4	· · · · · · · · · · · · · · · · · · ·										
	Environmental improvements  Leadership development and training										
	for community members										
	Coalition building										
	Community health improvement advocacy										
8	Workforce development										
9	Other Total										
	t IIII Bad Debt, Medicar	e & Collec	tion Practic								
G.L	Dad Debt, Medical	c, a conce	tion i ractic	<u> </u>							
	ion A. Bad Debt Expense							r		Yes	No
1	Did the organization report bac Statement No 15?						ment A 	ssociation	1	Yes	
2	Enter the amount of the organi					2	- <del>-</del>	2,195,846			
3	Enter the estimated amount of	the organizat	on's bad debt e	expense attributab	le to	3		189,203			
,	patients eligible under the orga		-	-			wib = = '	•			
4	Provide in Part VI the text of t In addition, describe the costi rationale for including a portio	ng methodolog	y used in dete	rmining the amoun							
ect	ion B. Medicare										
5	Enter total revenue received fr	om Medicare	(ıncludıng DSH	and IME)		5		49,859,904			
5	Enter Medicare allowable cost							56,054,818			
7 8	Subtract line 6 from line 5 The Describe in Part VI the extent Also describe in Part VI the concheck the box that describes	to which any osting method the method us	shortfall report ology or source ed	ed in line 7 should e used to determine _	be treated e the amo						
	Cost accounting system	<b>l</b> ✓ Co	st to charge ra	tio	Other						
ect	ion C. Collection Practices										
9a	Did the organization have a wr			-					9a	Yes	
Ь	If "Yes," did the organization's contain provisions on the colleassistance? Describe in Part V	ection practice	s to be followed	d for patients who					9b	Yes	
Pai	rt IV Management Com	panies and	Joint Ventu	ires (see instruc	tions)				_		
	(a) Name of entity	(t	<ul> <li>Description of pi activity of entit</li> </ul>		(c) Organi profit % o ownersh	r stock		I) Officers, directors, trustees, or key employees' profit % r stock ownership%	pro	:) Physic fit % or wnershi	stock
L				Γ							
2											
3							+				
-									_		
4											
5											
5											
							+		+		
,  В							+		+		
9							_		+		
10							+				
11							+		+		
12							+		+		
13							+		-		
							1		1		

Part	V Facility Information									
	on A. Hospital Facilities	Licensed	Gener	Childre	Teach	Ortica	Resea	ER-24 hours	ER-other	
(list in	order of size from largest to smallest)	ed hospital	General medical &	Children's hospital	Teaching hospital	dacces	Research facility	hours	Ter	
	nany hospital facilities did the organization operate during x year? <b>1</b>	ortal	oal & eurgroot	ptal	ortal	Critical access hospital	lity			
Name	and address									
Hame	and dadress									Other (Describe)
1	Barbara Ann Karmanos Cancer Hospital 4100 John R Detroit, MI 48201	×			x					
				-						
		-				-				
			_							
-										

# Part V Facility Information (continued) Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V, Section A)

Barbara Ann Karmanos Cancer Hospital

Name of Hospital Facility:		
Line Number of Hospital Facility (from Schedule H, Part V, Section A):	1	

			Yes	No
Cor	mmunity Health Needs Assessment (Lines 1 through 7 are optional for 2011)			
1	During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment	ا ا		
	("Needs Assessment")? If "No," skip to question 8	1		Νo
	If "Yes," indicate what the Needs Assessment describes (check all that apply)  a			
	b Demographics of the community			
	Existing health care facilities and resources within the community that are available to respond to the health			
	needs of the community  d How data was obtained			
	<u></u> -			
	The health needs of the community			
	Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and			
	minority groups  The process for identifying and prioritizing community health needs and services to meet those needs			
	h The process for consulting with persons representing the community's interests			
	i Information gaps that limit the hospital facility's ability to assess the community's health needs			
_	j Cher (describe in Part VI)			
	Indicate the tax year the hospital facility last conducted a Needs Assessment 20			
3	In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into			
	account input from persons who represent the community, and identify the persons the hospital facility consulted	з		
4	Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the			
	other hospital facilities in Part VI	4		
5	Did the hospital facility make its Needs Assessment widely available to the public?	5		
	If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)			
	a Hospital facility's website			
	<b>b</b> Available upon request from the hospital facility			
	c C Other (describe in Part VI)			
6	If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)			
	a 「 Adoption of an implementation strategy to address the health needs of the hospital facility's community			
	<b>b</b> Execution of the implementation strategy			
	c Development of a community-wide community benefit plan for the facility			
	d Participation in community-wide community benefit plan			
	e Inclusion of a community benefit section in operational plans			
	f Adoption of a budget for provision of services that address the needs identified in the CHNA			
	g Prioritization of health needs in the community			
	h Prioritization of services that the hospital facility will undertake to meet health needs in its community			
	i Other (describe in Part VI)			
7	Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No,"			
_	explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs	7		
Fin	ancial Assistance Policy			
	Did the hospital facility have in place during the tax year a written financial assistance policy that	]		
8	Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?	8	Yes	
9	Used federal poverty guidelines (FPG) to determine eligibility for providing free care?	9	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for free care 200% If "No," explain in Part VI the criteria the hospital facility used			
_	Schadula	U /F	000	2011

P	art V Facility Information (continued)			
			Yes	No
10	Used FPG to determine eligibility for providing discounted care?	10	Yes	
	If "Yes," indicate the FPG family income limit for eligibility for discounted care 300% If "No," explain in Part VI the criteria the hospital facility used			ī.
11	Explained the basis for calculating amounts charged to patients?	11	Yes	
	If "Yes," indicate the factors used in determining such amounts (check all that apply)			
	a 🔽 Income level			
	<b>b</b> 🔽 Asset level			
	c 🔽 Medical indigency			
	d ✓ Insurance status			
	e 🔽 Uninsured discount			
	f 🔽 Medicaid/Medicare			
	g   State regulation			
	h   Other (describe in Part VI)			
12	Explained the method for applying for financial assistance?	12	Yes	
13	Included measures to publicize the policy within the community served by the hospital facility?	13		Νo
	If "Yes," indicate how the hospital facility publicized the policy (check all that apply)			
	a The policy was posted at all times on the hospital facility's web site			
	<b>b</b> The policy was attached to all billing invoices			
	${f c}$ ${f \Gamma}$ The policy was posted in the hospital facility's emergency rooms or waiting rooms			
	d The policy was posted in the hospital facility's admissions offices			
	e The policy was provided, in writing, to patients upon admission to the hospital facility			
	f The policy was available upon request			
	g    Other (describe in Part VI)			
Bil	ling and Collections			
14	Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial			
4.5	assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?	14	Yes	
13	Check all of the following collection actions against an individual that were permitted under the hospital facility's policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's			
	FAP			
	a 🔽 Reporting to credit agency			
	<b>b</b> Lawsuits			
	c   Liens on residences			
	d F Body attachments or arrests			
	e / Other similar actions (describe in Part VI)	ĺ		
16	Did the hospital facility or an authorized third party perform any of the following actions during the tax year before			
	making reasonable efforts to determine the patient's eligibility under the facility's FAP?	16	Yes	
	If "Yes," check all actions in which the hospital facility or a third party engaged  ■ ▼ Reporting to credit agency			
	b Lawsuits			
	c Liens on residences			
	d Body attachments			
	e T Other similar actions (describe in Part VI)			
1/	Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)			
	a Votified patients of the financial assistance policy upon admission			
	<b>b</b> Notified patients of the financial assistance policy prior to discharge	1		
	c ▼ Notified patients of the financial assistance policy in communications with the patients regarding the patients' bills			
	d $\overline{\lor}$ Documented its determination of whether patients were eligible for financial assistance under the hospital	1		
	facility's financial assistance policy	1		
	e Other (describe in Part VI)	1		

If "Yes," explain in Part VI

## Part V Facility Information (continued)

Policy	Polating	to Emergency	Modical Care

			Yes	NO
18	Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy?	18		No
	If "No," indicate why			
	a The hospital facility did not provide care for any emergency medical conditions			
	<b>b</b> The hospital facility's policy was not in writing			
	c			
	d V Other (describe in Part VI)		<u> </u>	
Inc	dividuals Eligible for Financial Assistance			
19	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP- eligible individuals for emergency or other medically necessary care			
	The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged			
	<b>b</b> The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged			
	c The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged			
	d Other (describe in Part VI)			
20	Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care?	20		No
	If "Yes," explain in Part VI			
21	Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services provided to that patient?	34		N.
		21	1	ΙNο

chedule H	(Form	990)	2011
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Page **7** 

Part V	Facility	Information	(continued	)
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Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size from largest to smallest)

low many non-hospital facilities did the organization operate during the tax year?					
Name and address	Type of Facility (Describe)				
1					
2					
3					
4					
5					
5					
7					
В					
9					

### Part VI Supplemental Information

Complete this part to provide the following information

- Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part III, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 9, 10, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21
- 2 **Community health needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any community health needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

	Identifier	ReturnReference	Explanation
SchH	_P01_S00_L07	Schedule H, Part I, Line 7	Cost of charge ratio

Identifier	ReturnReference	Explanation
SchH_P01_S00_L07g	Schedule H, Part I, Line 7g	Not applicable

Identifier	ReturnReference	Explanation
SchH_P03_S0A_L04	4	Accounts receivable for patient services, insurance companies, and governmental agencies are based on gross charges. An allowance for uncollectible accounts has been established on an aggregate basis by using historical write-off rate factors applied to unpaid accounts based on aging. Loss rate factors are based on historical loss experience and industry standards and adjusted for economic conditions and other trends affecting the Hospital's ability to collect outstanding amounts. Uncollectible amounts are written off against the allowance for doubtful accounts in the period they are determined to be uncollectible.

Identifier	ReturnReference	Explanation
SchH_P03_S0B_L08	8	Shortfall of Medicare cost over Medicare payments of (\$6,194,914) should be included as a community benefit. The majority of our Medicare patients are crossover patients with Medicaid as secondary.

Identifier	ReturnReference	Explanation
SchH_P03_S0C_L09b	9 b	The policy follows the Medicare Reimbursement manual, Part I, Section 312 "Providers can deem Medicare beneficiaries indigent or medically indigent when such individuals have also been determined eligible for Medicaid as either categorically needy individuals or medically needy individuals, respectively Once indigence is determined and the provider concludes that there had been no improvement in the beneficiary's financial condition, the debt may be deemed uncollectible "

Identifier	ReturnReference	Explanation
	Schedule H, Part V, Section B, Line 18	Karmanos Cancer Center does not have an emergency room

Identifier	ReturnReference	Explanation
	ischedule II. Fait V. Section b. Line	Karmanos Cancer Center uses Blue Cross/Blue Shield of Michigan rates for these services

Identifier	ReturnReference	Explanation
SchH_P06_S00_L02	Schedule H, Part VI, Line 2	The review of SEER data in our immediate service areas of Wayne, Oakland and Macomb counties with particular attention to the morbidity and mortality rates in certain age and ethnic groups. Collaborative work with other NCI designated facilities to track trends in other like communities. In the past, focus groups and cold calls have been used to assess community needs. The organization is currently undertaking a full community needs assessment. The implementation plan is expected to be complete in the 1st quarter of calendar 2013 and implementation will begin during 2nd quarter of calendar 2013.

Schedule H (Form 990) 2011 Page **8** 

Identifier	ReturnReference	Explanation
SchH_P06_S00_L03	Schedule II, Fait VI, Line 3	All patients receive a copy of their patient rights upon registration as a new patient. Patients are asked about health care coverage when scheduling an appointment and verified during the pre-registration process. Those patients without health insurance or that are underinsured are then directed to special grant programs or to a Financial Counselor for applications to other programs.

Schedule H (Form 990) 2011

Identifier	ReturnReference	Explanation
SchH_P06_S00_L04		Located in Mid-town Detroit, Michigan, the Barbara Ann Karmnaos Cancer Institute and Barbara Ann Karmanos Cancer Hospital (Karmanos) is one of 41 National Cancer Institutedesignated comprehensive cancer centers in the United States For four consecutive years, the Karmanos Cancer Center has topped the list of preferred hospitals in southeast Michigan for cancer care, according to a survey by the National Research Corporation We are a unique, urban-based center of research, patient care and education dedicated to the prevention, early detection, treatment and eventual eradication of cancer In 2012, Karmanos provided services to 340,284 individuals representing the 83 counties in the State of Michigan, and 46 of the 50 states in the United States

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011 Page **8** 

Identifier	ReturnReference	Explanation
SchH_P06_S00_L05	Schedule II, Part VI, Line 3	Karmanos offers education and awareness programs presented by its physicians and researchers, community education staff members, and trained volunteers. These experts present information on cancer prevention, risk and its reduction, and testing guidelines. Programs are available to businesses, religious congregations and social/community groups in southeastern Michigan. Educational Programs and Educational Materials include, but are not limited to, General Cancer. Information, Breast Cancer, Cervical Cancer, Clinical Trials, Colorectal Cancer, Lung Cancer, Prostate Cancer and Skin Cancer. Karmanos also offers free fact sheets on the most common forms of cancer and topics of interest. These are geared to persons concerned about their cancer risk and interested in prevention and early detection - not to persons diagnosed with cancer. Topics include. Breast Cancer, Cervical Cancer, Clinical Trials, Colon Cancer, Lung Cancer, Men's Cancer Screenings, Nutrition & Physical Activity, O varian Cancer, Prostate Cancer, Skin Cancer, Testicular Cancer and Women's Cancer Screenings

Schedule H (Form 990) 2011

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Schedule I

(Form 990)

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047

DLN: 93493060007563

Department of the Treasury ► Attach to Form 990 Inspection Internal Revenue Service Employer identification number Name of the organization BARBARA ANN KARMANOS CANCER HOSPITAL 20-1649466 Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use (a) Name and address of **(b)** EIN (c) IRC Code (d) Amount of cash (f) Method of (a) Description of (h) Purpose of grant (e) A mount of nonorganization section grant valuation non-cash assistance or assistance cash ıf applicable (book, FMV, or government assistance appraisal, other) 

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	<b>(b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) Provide lodging for cancer patients that come from out of town Lodging paid to the following local facilities include, Atheneum Hotel, Inn of Ferry Street, Motor City Casino Hotel	569	95,932	0	Book	
(2) Direct cash assistance provided to patients for treatments	243	97,851	0	Book	
(3) Direct cash assistance for patients for food, travel and parking	212	110,106	0	Book	
(4) Rent and utilities paid on behalf of cancer patients	2	811	0	Book	

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
SchI_P01_S00_L02	Schedule I, Part I, Line 2	Monitor monthly by reviewing the activity and monthly account reconciliations and by comparison to budgets and contracts

Schedule I (Form 990) 2011

DLN: 93493060007563

OMB No 1545-0047

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Inspection

### **Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization BARBARA ANN KARMANOS CANCER HOSPITAL **Employer identification number** 

	20-1049400			
Pa	rt I Questions Regarding Compensation			
			Yes	Νo
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax idemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?			
	officers, directors, trustees, and the CLO/Lizecutive Director, regarding the items checked in line 14.	2		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply			
	▼ Compensation committee     ▼ Written employment contract			
	✓ Independent compensation consultant ✓ Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment?	4a	Yes	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Νo
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form $990$ , Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		Νo
b	Any related organization?	5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form $990$ , Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		Νo
b	Any related organization?	6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		Νo
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		<b>(B)</b> Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) Gerold Bepler	(I) (II)	0 397,087	0 75,000	0 2,277	0	0 25,858	0 500,222	c
(2) Mıchael Grısdela	(I) (II)	0 158,736	0	0 1,643	0	0 13,801	0 174,180	
(3) Gary Morrison	(I) (II)	0 297,708	0 0	0 2,322	0	0 17,856	0 317,886	
(4) Karen Goldman	(I) (II)	174,811 0	0 0	3,564 0	0	19,093	197,468 0	
(5) Kathleen Carolin	(I) (II)	158,304 0	0	1,147 0	0	12,443	171,894 0	
(6) Debra Herring	(I) (II)	148,107 0	0 0	36,407 0	0	12,870 0	197,384 0	
(7) Sharon Helmer	(I) (II)	537,936 0	0 0	774 0	0	29,717 0	568,427 0	
(8) Garrett Walworth	(I) (II)	511,142 0	0 0	408 0	0	23,273	534,823 0	
(9) Natasha Robinette	(I) (II)	501,873 0	0	162 0	0	23,205	525,240 0	
(10) Hussein Aoun	(I) (II)	475,695 0	0	144	0	17,138 0	492,977 0	
(11) Michael Petrich	(I) (II)	466,320 0	0	144	0	17,053	483,517 0	

Schedule J (Form 990) 2011 Page **3** 

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
	Part I, Line 3	The KCI Board Chairman established a formal Compensation Committee that is responsible for the review of compensation for the CEO, including the administration of the short term incentive program when the funds are available to distribute under the plan. Any salary increase program is reviewed and approved by the KCI-KCC Finance Committee and the KCI-KCC Board of Directors as part of the annual budget process.
	Schedule J, Part I, Line 4	Debra Herring received severance pay of \$33,680 in 2011

Schedule J (Form 990) 2011

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Schedule L

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

As Filed Data -

DLN: 93493060007563

AST IICA Data

**Transactions with Interested Persons** 

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization BARBARA ANN KARMANOS CANCER HOSPITAL							E	mployer id	dent if ica	tion numb	er		
Di II Oi II C	TO THE TOTAL PROPERTY OF THE ENTRY OF THE EN	.,						2	0-16494	66			
Part I													
	Complete if the organizat	ion ans	wered "	Yes" on For	m 990, F T	Part IV, line 25a d	or 25b, o	or Form	990-EZ,	Part V , Ii	ine 40b	(c)	
1	(a) Name of disq	ualıfıed	person			<b>(b)</b> Desc	cription	of trans	action		Cor	rected?	
											Yes	No	
2 F	nter the amount of tax impos	ed on ti	ne ordai	nization man	agers of	disqualified ners	one dur	ing the v	vear under	r			
	ection 4958					· · · · ·		-	•	•			
<b>3</b> Er	nter the amount of tax, if any	, on line	2, abo	ve, reımburs	ed by th	e organization .			🕨	· \$			
Part :	■ Loans to and/or F	rom	Intere	sted Pers	sons.								
	Complete if the organiz					, Part IV, line 26	, or Form	m 990-E	Z, Part V	, lıne 38	a		
		(b) ∟	oan to				(e) ]	T n	(f) Approv	, a d	(a)\\/sitt	on	
<b>(a)</b> Na	me of interested person and	1	or from the (c)O				default?		by board or			(g)Written agreement?	
	purpose		Т	principal a	amount				committee?		<del>                                     </del>		
		То	From				Yes	No	Yes	No	Yes	No	
Total					<b>▶</b> \$								
Part I			nefitt			Persons.	<u> </u>						
	Complete if the orga						, line 2	27.					
	(a) Name of interested pers	on	(			een interested per	rson	<b>(c)</b> A m	nount of g	rant or ty	pe of assi	stance	
				an	ia the or	ganızatıon							
			1				1						

Part IV	Business	<b>Transactions</b>	Involving	Interested	Persons

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	organı	arıng of zatıon's nues?
	organization			Yes	No
(1) Alan S Schwartz	Board Member	201,483	Partner in firm that provides legal services		No

### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier Return Reference Explanation	on
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Schedule L (Form 990 or 990-EZ) 2011

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DLN: 93493060007563

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization BARBARA ANN KARMANOS CANCER HOSPITAL	Employer identifi	cation number
	20-1649466	

ldentifier	Return Reference	Explanation
F990_P06_S0B_L11b	Form 990, Part VI, Section B, Line 11b	The review process for Form 990 includes a presentation of the Form 990 to the Finance Committee of the Board of Directors and the Board of Directors at their respective meetings. And a full copy is made available to all board members prior to filing the return
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	Annual conflict of interest questionnaires are completed by Board members, Officers and Executive Administration Conflicts are summarized and reported to the Nominating and Governance Committee Conflicts are compared to our vendor list to ensure all potential transactions that involve a conflict of interest are disclosed
F990_P06_S0B_L15	Form 990, Part VI, Section B, Line 15	The KCl Board chairman established a formal Compensation Committee that is responsible for the review of compensation for the CEO, including the administration of the short term incentive plan program when the funds are available to distribute under the plan. Any salary increase program is reviewed and approved by the KCl-KCC Finance Committee and the KCl-KCC Board of Directors as part of the annual budget process.
F990_P06_S0C_L19	Form 990, Part VI, Section C, Line 19	The Barbara Ann Karmanos Cancer Hospital governing documents, conflict of interest statements and financial statements are available to the public upon request
F990_P11_S00_L05	Form 990, Part XI, Line 5	Release from restriction, according to donor wishes, for capital equipment and projects amounting to \$4,008,129 Includes BMT renovations, Phase I and new beds. Offset by other changes in unrestricted and restricted net assets (\$521,223)

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DLN: 93493060007563

OMB No 1545-0047

Open to Public Inspection

**Related Organizations and Unrelated Partnerships** 

Department of the Treasury

(Form 990)

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

Internal Revenue Service

Name of the org BARBARA ANN KARM	anization MANOS CANCER HOSPITAL				<b>Employer i</b> 20-16494	dentification number 66		
Part I Id	entification of Disregarded Entities (Comp	lete ıf the organızatı	on answered "Yes	" on Form 990, Pa				
N	(a) Name, address, and EIN of disregarded entity		(c) Legal domicile (stat or foreign country)	(d) te Total income	<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity		
	lentification of Related Tax-Exempt Organ more related tax-exempt organizations during		ıf the organizatio	n answered "Yes"	on Form 990, F	art IV, line 34 becau	se it had	one
Nam	(a) ne, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity statu (if section 501(c)(3	s Direct controlling entity	Section 5 cont	<b>g)</b> 12(b)(13 trolled nization
(1) Karmanos Can	icer Institute						Yes	No
4100 John R Detroit, MI 48201 38-1613280		Parent company of Cancer Hospital	MI	501(c)(3)	509(a)(	3) N/A		No

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line	e 34
	because it had one or more related organizations treated as a partnership during the tax year.)	

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	,	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	<b>(f)</b> Share of total income	(g) Share of end-of- year assets	(h) Disproprtionate allocations?		Disproprtionate		Disproprtionate		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j Gene mana parti	ral or nging	<b>(k)</b> Percentage ownership
							Yes	No		Yes	No					
												i				

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Рптагу activity	<b>(c)</b> Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total Income	(g) Share of end-of-year assets	<b>(h)</b> Percentage ownership

(6)

1261	iransactions with Related Organizations (Complete ir the organization answered "Ye	s on Form 990, Par	t iv, iiie 34, 35, 3	5A, OF 36.)				
	<b>Note.</b> Complete line 1 if any entity is listed in Parts II, III or IV				Yes	No		
<b>1</b> Du	ring the tax year, did the orgranization engage in any of the following transactions with one or more related orga	nızatıons lısted ın Part	s II-IV?					
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity			1a		No		
b	Gıft, grant, or capıtal contribution to related organization(s)			1b	Yes			
c	Gift, grant, or capital contribution from related organization(s)			<b>1</b> c	Yes			
d	Loans or loan guarantees to or for related organization(s)			1d	. ]	No		
e	Loans or loan guarantees by related organization(s)			1e	Yes	T		
					1	T		
f	Sale of assets to related organization(s)			1f	1	No		
g	Purchase of assets from related organization(s)			<b>1</b> g		No		
h	Exchange of assets with related organization(s)			1h		No		
i	ease of facilities, equipment, or other assets to related organization(s)			1i	Yes			
j	_ease of facilities, equipment, or other assets from related organization(s)			1j	Yes			
k	Performance of services or membership or fundraising solicitations for related organization(s)			1k	Yes			
ı	Performance of services or membership or fundraising solicitations by related organization(s)			11	Yes			
m	m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)							
n	n Sharing of paid employees with related organization(s)							
0	Reimbursement paid to related organization(s) for expenses			10	Yes	†		
р	Reimbursement paid by related organization(s) for expenses			1p	Yes			
-								
q	Other transfer of cash or property to related organization(s)			<b>1</b> q	Yes	+-		
	Other transfer of cash or property from related organization(s)			1r		No		
				<u> </u>				
,	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, i	ncluding covered relati	onshins and transact	uon thresholds				
		(b)		(d)				
	<b>(a)</b> Name of other organization	Transaction type(a-r)	(c) Amount involved	Method of determi		iount		
(1)		type(a-i)		IIIVOIVE	<u>u</u>			
2)								
3)								
4)								
5)								

### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	org	(e) Are all partners section 501(c)(3) janizations?	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	(h) Disproprtionate allocations?		Disproprtionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gene man part	<b>j)</b> eral or aging ener?	<b>(k)</b> Percentage ownership
			,	Yes	No			Yes	No		Yes	No			

Schedule R (Form 990) 2011

### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2011

Consolidated Financial Report with Additional Information
April 30, 2012

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#### Independent Auditor's Report

To the Board of Directors

Barbara Ann Karmanos Cancer Institute
and Subsidiaries

We have audited the accompanying consolidated balance sheet of Barbara Ann Karmanos Cancer Institute and Subsidiaries (the "Institute") as of April 30, 2012 and 2011 and the related consolidated statements of operations, changes in net assets, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Institute's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Barbara Ann Karmanos Cancer Institute and Subsidiaries at April 30, 2012 and 2011 and the consolidated results of their operations, changes in net assets, and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated August 8, 2012 on our consideration of Barbara Ann Karmanos Cancer Institute and Subsidiaries' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide opinions on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audits.

As described in Note I to the consolidated financial statements, the Institute adopted the provisions of Accounting Standards Update (ASU) 2010-24, Health Care Entities (Topic 954), Presentation of Insurance Claims and Related Insurance Recoveries, as of April 30, 2012.

Plante & Moran, PLLC



### **Consolidated Balance Sheet**

		April 30, 2012	_	April 30, 2011
Assets				
Current Assets				
Cash and cash equivalents	\$	8,929,000	\$	18,434,693
Short-term investments (Note 5)		9,289,424		-
Patient service receivables - Net (Note 2)  Contributions receivable (Note 4)		21,030,401 2,844,715		16,007,395 2,836,602
Affiliation receivables (Note 11)		2,592,167		2,979,571
Donor pledges collateralizing debt (Note 9)		6,200,000		2,000,000
Estimated third-party payor settlements (Note 3)		676,154		6,111,351
Other receivables		4,473,740		3,683,724
Prepaid expenses and other		2,981,296		3,484,243
Inventory	_	2,329,605	_	2,265,456
Total current assets		61,346,502		57,803,035
Investments (Note 5)		19,133,623		17,152,726
Land, Buildings, and Equipment - Net (Note 7)		31,876,335		30,207,731
Contributions Receivable - Net of current portion (Note 4)		11,832,995		13,158,335
Donor Pledges Collateralizing Debt - Net of current portion (Note 9)		-		4,200,000
Other Noncurrent Assets		2,262,234		3,753,345
Total assets	\$	126,451,689	\$	126,275,172
Liabilities and Net Assets				
Current Liabilities				
Current portion of notes payable and lease obligations (Note 8)	\$	2,053,057	\$	2,891,594
Current portion of donor-collateralized debt (Note 9)		6,200,000		2,000,000
Accounts payable and accrued expenses		19,561,135		18,111,655
Accrued payroll		7,727, <b>7</b> 91		7,531,584
Affiliation payable (Note 11)		20,986,603		18,962,248
Estimated third-party payor settlements (Note 3)		993,369		629,392
Other current liabilities	_	4,462,196		3,846,639
Total current liabilities		61,984,151		53,973,112
Long-term Notes Payable and Lease Obligations - Net of current				
portion (Note 8)		16,931,422		17,600,666
Donor-collateralized Debt - Net of current portion (Note 9)		-		4,200,000
Long-term Affiliation Payable - Net of current portion (Note 11)		4,154,116		3,872,374
Other Liabilities	_	2,472,013	_	1,491,338
Total liabilities		85,541,702		81,137,490
Net Assets				
Unrestricted		(6,047,071)		(5,520,461)
Unrestricted - Board designated		735,953		-
Temporarily restricted (Note 14)		31,424,108		36,195,663
Permanently restricted (Note 14)	_	14,796,997	_	14,462,480
Total net assets	_	40,909,987		45,137,682
Total liabilities and net assets	<u>\$</u>	126,451,689	<u>\$</u>	126,275,172

### **Consolidated Statement of Operations**

	Year	Ended
	April 30, 2012	April 30, 2011
Unrestricted Revenue, Gains, and Other Support Net patient service revenue (Note 3) Other, principally grants and contracts (Note 15) Net assets released from restrictions	\$ 226,041,212 25,273,869 12,656,058	\$ 228,211,537 22,493,912 10,604,336
Total unrestricted revenue, gains, and other support	263,971,139	261,309,785
Expenses Salaries and wages Employee benefits Supplies Pharmaceutical supplies Contracted services Purchased services - DMC Clinical arrangements Professional fees Lease expense (Note 17) Occupancy Insurance Depreciation Interest expense Provision for bad debts Other	71,491,880 18,380,268 7,997,102 35,591,146 29,501,915 60,709,850 8,640,571 2,140,480 6,283,819 3,808,870 898,472 5,930,774 1,701,996 6,058,764 4,395,271	70,338,323 17,022,365 7,914,883 32,473,630 26,799,705 60,602,033 8,465,641 2,318,182 5,827,475 4,233,063 1,126,262 5,663,679 1,755,565 9,321,606 4,629,424
Total expenses (Note 16)	263,531,178	258,491,836
Operating Income	439,961	2,817,949
Change in Unrealized (Losses) Gains on Investments (Note 5)	(1,664,093)	283,641
Impairment and Write-off of Property and Equipment	(239,315)	-
Net (Loss) Gain on Business Ventures (Notes 18 and 19)	(1,397,444)	1,210,960
Excess of Revenue (Under) Over Expenses Before Transfers	(2,860,891)	4,312,550
Transfers to WSU	(2,205,466)	(1,854,211)
Excess of Revenue (Under) Over Expenses	(5,066,357)	2,458,339
Net Assets Released from Restrictions for Capital Acquisitions	4,803,789	288,913
Other Equity Transfers (Note I)	471,911	843,034
Increase in Unrestricted Net Assets	\$ 209,343	\$ 3,590,286

### Consolidated Statement of Changes in Net Assets

	Year Ended				
	April 30, 2012	April 30, 2011			
Unrestricted Net Assets					
Excess of revenue (under) over expenses	\$ (5,066,357)	\$ 2,458,339			
Net assets released from restrictions for capital acquisitions	4,803,789	288,913			
Other equity transfers	471,911	843,034			
Increase in Unrestricted Net Assets	209,343	3,590,286			
Temporarily Restricted Net Assets					
Restricted contributions (Note 4)	11,802,566	10,254,848			
Restricted investment income	928,671	2,107,402			
Net assets released from restriction	(17,459,847)	(10,893,249)			
Other equity transfers	(42,945)	(243,034)			
(Decrease) Increase in Temporarily Restricted Net Assets	(4,771,555)	1,225,967			
Permanently Restricted Net Assets					
Restricted contributions	763,483	69,971			
Other equity transfers	(428,966)	(600,000)			
Increase (Decrease) in Permanently Restricted Net Assets	334,517	(530,029)			
(Decrease) Increase in Net Assets	(4,227,695)	4,286,224			
Net Assets - Beginning of year	45,137,682	40,851,458			
Net Assets - End of year	\$ 40,909,987	\$ 45,137,682			

### **Consolidated Statement of Cash Flows**

	Year Ended				
	A	pril 30, 2012	April 30, 2011		
And the street And the					
Cash Flows from Operating Activities	•	(4.337.405)	¢.	4.207.224	
(Decrease) increase in net assets	\$	(4,227,695)	Þ	4,286,224	
Adjustments to reconcile (decrease) increase in net assets to net cash from					
operating activities:		E 030 774		E 443 470	
Depreciation		5,930,774		5,663,679	
Impairment and write-off of property and equipment		239,315		- (1 074 E4E)	
Donated stock		(1,091,730)		(1,874,545)	
Realized gains on investments		(732,360)		(1,079,048)	
Unrealized losses (gains) on investments		1,664,093		(283,641)	
Net gain on investment		-		(1,210,960)	
Net loss on disposal of furniture and equipment		1,105		3,515	
Provision for bad debts		6,058,764		9,321,606	
Change in the present value of contributions receivable		781,758		791,487	
Changes in assets and liabilities which (used) provided cash:		(11.001.770)		(11 (00 (05)	
Patient service receivables		(11,081,770)		(11,682,685)	
Affiliation receivables		387,404		(579,457)	
Estimated third-party payor settlements - Net		5,799,174		(5,481,959)	
Contributions receivable		535,469		(13,894)	
Other current assets		(351,218)		(1,382,296)	
Donor pledges collateralizing debt		-		25,000	
Other noncurrent assets		1,491,111		2,441,468	
Accounts payable and accrued expenses		1,449,480		4,312,294	
Affiliation payables		2,306,097		(459,613)	
Accrued payroll and other current liabilities		811,764		(1,356,098)	
Other noncurrent liabilities		980,675		179,135	
Net cash provided by operating activities		10,952,210		1,620,212	
Cash Flows from Investing Activities					
Purchase of property and equipment		(7,883,693)		(5,170,136)	
Proceeds from sale of property and equipment		43,895		-	
Purchase of investments		(28,973,923)		(10,020,458)	
Proceeds from sale and maturities of investments		17,863,599		11,895,138	
Net cash used in investing activities		(18,950,122)		(3,295,456)	
Cash Flows from Financing Activities					
Proceeds from long-term debt		1,485,979		17,843,021	
Principal payment on long-term debt		(2,993,760)		(10,412,698)	
Payments on donor-guaranteed borrowings		(2,775,766)		(12,938,532)	
Tayments on donor-guaranteed borrowings				(12,730,332)	
Net cash used in financing activities		(1,507,781)		(5,508,209)	
Net Decrease in Cash and Cash Equivalents		(9,505,693)		(7,183,453)	
Cash and Cash Equivalents - Beginning of year		18,434,693		25,618,146	
Cash and Cash Equivalents - End of year	\$	8,929,000	<u>\$</u>	18,434,693	
Supplemental Cash Flow Information					
Cash paid for interest	\$	1,566,286	\$	1,755,565	
Donated stock in payment of contribution receivable	*	1,091,730	•	1,874,545	
Investment loss in joint venture		-		2,050,000	
Sale of rights in affiliate in exchange for stock		_		3,260,960	
				-,,.	

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note I - Nature of Business and Significant Accounting Policies

Barbara Ann Karmanos Cancer Institute (the "Institute") is a not-for-profit organization which provides support for laboratory research into causes and treatments of cancer; epidemiology research which can be used to track risk factors; clinical research to improve treatment in cancer patients; community research to prevent cancer in healthy populations or to diagnose it at earlier treatable stages; and provides clinical services to cancer patients and their families such as hospice, diagnostic testing, equipment, and supplies. The Institute's services are primarily funded by research grants and contracts, revenue generated from providing services to cancer patients, and contributions from individuals, corporations, and other private foundations, including the United Way Community Services of Southeastern Michigan and other regional United Way units.

Effective December I, 2005, the Institute purchased the cancer hospital operations from The Detroit Medical Center and established Barbara Ann Karmanos Cancer Hospital d/b/a Karmanos Cancer Center (the "Center"). The Center's sole member is the Institute and will be referred to herein as a subsidiary. The Center is a not-for-profit organization which is dedicated to the delivery of cancer care services, the treatment and care of cancer patients, and the prevention of cancer.

In May 2010, the Institute formed a wholly owned taxable subsidiary, Delphinus Investment, Inc., for the purpose of holding the Institute's share of Delphinus Medical Technologies, LLC (see Note 18).

Agreements with The Detroit Medical Center (DMC) and Wayne State University (WSU) help the Institute provide integrated cancer research and treatment opportunities for the southeastern Michigan area and to maintain the National Cancer Institute designation for Barbara Ann Karmanos Cancer Institute Comprehensive Cancer Center as one of 41 throughout the nation. Although the Institute is not under common control under either DMC or WSU, these agreements are referred to as affiliation agreements throughout the consolidated financial statements.

There is a coordinated effort among the Institute, DMC, and WSU for education, research, clinical services, community outreach, and development activities.

**Basis of Consolidation** - The accompanying consolidated financial statements include the accounts of Barbara Ann Karmanos Cancer Institute and Subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

**Cash and Cash Equivalents** - Cash and cash equivalents include cash and investments in highly liquid investments purchased with an original maturity of three months or less.

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

## Note I - Nature of Business and Significant Accounting Policies (Continued)

Accounts Receivable - Accounts receivable for patient services, insurance companies, and governmental agencies are based on gross charges. An allowance for uncollectible accounts has been established on an aggregate basis by using historical write-off rate factors applied to unpaid accounts based on aging. Loss rate factors are based on historical loss experience and industry standards and adjusted for economic conditions and other trends affecting the Institute's ability to collect outstanding amounts. Uncollectible amounts are written off against the allowance for doubtful accounts in the period they are determined to be uncollectible. An allowance for contractual adjustments and interim payment advances is based on expected payment rates from payors based on current reimbursement methodologies. This amount also includes amounts received as interim payments against unpaid claims by certain payors (see Note 3).

**Contributions** - Contributions, including promises to give and beneficial interests in lead trusts, are recorded as receivables at fair value when received and recognized as revenue concurrently. Conditional promises made by or received by the Institute are not recorded as expenses or revenue until the conditions affecting the obligation have been satisfied.

The Institute reports gifts of cash and other assets as restricted support if they are received with donor stipulations or under circumstances that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of changes in net assets as net assets released from restrictions.

The Institute reports gifts of property and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Institute reports the expiration of donor restrictions when the assets are placed in service.

**Inventory** - Inventories, which consist mostly of pharmaceutical products and medical and office supplies, are stated at cost, determined on a first-in, first-out basis or market.

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

## Note I - Nature of Business and Significant Accounting Policies (Continued)

Investments - Investments in equity securities with readily determinable fair value, investments in debt securities, and funds held in escrow are measured at fair value in the consolidated balance sheet. Investments held by Wayne State University are held in a pooled investment account that is measured at fair value. Investments in a multistrategy hedge fund are measured at net asset value, which approximates fair value. Investment income or loss (including realized and changes in unrealized gains and losses on investments, interest, and dividends) is included in excess of revenue (under) over expenses unless the income or loss is restricted by donor or law. Changes in unrealized gains or losses on investments are excluded from income from operations.

Substantially all of the Institute's investment portfolio is classified as trading, with unrealized gains and losses included in excess of revenue over expenses.

Concentration of Credit Risk - Custodial credit risk is the risk that in the event of a bank failure, the Institute's deposits may not be returned to it. The Institute's policy related to custodial credit risk of bank deposits is to maintain all deposits in a high quality institution. The Institute maintains balances in its deposit accounts to adequately cover current operating payment expenses and, as a result, generally requires balances that exceed the FDIC insurance limits of \$250,000. Effective December 31, 2010, the FDIC adopted a final rule amending its deposit insurance regulations to adopt Section 343 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act), providing for unlimited deposit insurance for "noninterest-bearing transaction accounts" through December 31, 2012. The uninsured cash balances total \$8,359,803 at April 30, 2012.

**Land, Buildings, and Equipment** - Land, buildings, and equipment acquisitions are recorded at cost. Donated property and equipment are recorded at the estimated fair market value at the time of donation. Depreciation is computed using the straight-line basis over the estimated useful lives of the assets. Costs of maintenance and repairs are charged to expenses when incurred.

**Donor Pledges Collateralizing Debt** - Donor pledges collateralizing debt are comprised of pledges that have been committed to support and guarantee bank promissory notes (see Note 9).

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note I - Nature of Business and Significant Accounting Policies (Continued)

Classification of Net Assets - Net assets of the Institute are classified as permanently restricted, temporarily restricted, or unrestricted depending on the presence and characteristics of donor-imposed restrictions limiting the Institute's ability to use or dispose of contributed assets or the economic benefits embodied in those assets. Additionally, the board of directors has periodically directed management to designate unrestricted funds to be used for specified purposes. These funds are classified on the consolidated balance sheet as unrestricted board-designated net assets. The board retains control over board-designated net assets, and may, at its discretion, subsequently use them for other purposes. Donor-imposed restrictions that expire with the passage of time or that can be removed by meeting certain requirements result in temporarily restricted net assets. Permanently restricted net assets result from donor-imposed restrictions that limit the use of net assets in perpetuity. Earnings, gains, and losses on restricted net assets are classified as unrestricted unless specifically restricted by the donor or by applicable state law.

**Net Patient Service Revenue** - The Institute has agreements with third-party payors that provide for payments to the Institute at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactively calculated adjustments arising under reimbursement agreements with third-party payors are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods, as final settlements are determined.

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. Management believes that it is in compliance with all applicable laws and regulations. Final determination of compliance with such laws and regulations is subject to future government review and interpretation. Violations may result in significant regulatory action including fines, penalties, and exclusions from the Medicare and Medicaid programs.

**Grants and Contracts** - Support is recognized as revenue when expenditures are incurred for the specific purposes established under a grant or contract.

Charity Care and Community Benefit - The Institute provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than established rates. Because the Institute does not pursue collection of amounts determined to qualify as charity care, they are not reported as revenue.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

## Note I - Nature of Business and Significant Accounting Policies (Continued)

The Institute maintains records to identify and monitor the level of charity care provided. These records include the amount of charges forgone for services and supplies rendered under its charity care policy. The cost of these services is based on the direct and indirect costs of providing the charity care and is calculated based on the ratio of total expenses to gross charges. This cost ratio is then multiplied by the gross charges foregone. For the years ended April 30, 2012 and 2011, charity care services amounted to approximately \$216,000 and \$149,000, respectively.

In addition, under arrangements with various governmental insurance programs, the Institute provides significant care to the local Medicare population as well as the local indigent population for which reimbursement for services rendered is generally less than the cost of providing such services. For the years ended April 30, 2012 and 2011, uncompensated care amounted to a net shortfall of approximately \$23,488,000 and \$22,671,000, respectively.

As part of its obligation to the local communities, the Institute provides numerous other educational and patient and family programs that benefit the communities and are generally performed at no charge. The Institute provides those services through the following: access to the National Cancer Institute's Cancer Information Service and toll-free phone numbers; educational presentations, materials, and displays for prevention and early detection of cancer; genetics educational sessions; publications highlighting new initiatives in cancer research, treatment, and education; and a resource center featuring videos, literature, and special programs and resources for smoking cessation.

Additionally, the Institute makes a significant investment in cancer research. Over 300 Institute investigators conduct all forms of research into the prevention, detection, and causes of cancer including basic, clinical, translational, epidemiological, and behavioral research. For 2012 and 2011, the Institute's investment in research activities exceeded all associated revenue sources by \$4,600,000 and \$5,200,000, respectively, funded by other fundraising activities of the Institute and hospital operations.

**Fundraising Events** - Fundraising events direct expenses were \$2,120,101 and \$1,915,233 for the years ended April 30, 2012 and 2011, respectively, and are included with expenses on the consolidated statement of operations.

**Transfers to WSU** - The Institute has certain commitments to fund cancer research. These research activities take place at WSU, where the principal investigators are employed and their cancer research is sponsored. The Institute transfers funds to WSU to help cover those research-related expenditures.

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

## Note I - Nature of Business and Significant Accounting Policies (Continued)

**Excess of Revenue (Under) Over Expenses** - The consolidated statement of operations includes excess of revenue (under) over expenses. Changes in unrestricted net assets, which are excluded from excess of revenue (under) over expenses, consistent with industry practice, include net assets released from restrictions for capital acquisitions. Other equity transfers represent changes in donor designations and net losses on investments held in donor-restricted endowment funds and are excluded from excess of revenue (under) over expenses.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Tax Status** - The Institute and the Center are nonprofit, tax-exempt organizations under Section 501(a) and Section 501(c)(3) of the Internal Revenue Code; accordingly, no tax provision is reflected in the consolidated financial statements. The Institute is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. With few exceptions, the Institute is no longer subject to U.S. federal, state, and local, or non-U.S. income tax examinations by tax authorities for years before 2008.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Institute and recognize a tax liability if the Institute has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities. Management has analyzed the tax positions taken by the Institute and has concluded that as of April 30, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the consolidated financial statements.

New Accounting Pronouncements - The Institute has adopted Accounting Standards Update (ASU) 2010-24, Health Care Entities (Topic 954), Presentation of Insurance Claims and Related Insurance Recoveries, for the year ended April 30, 2012. In accordance with the ASU, the accrued liability for malpractice claims and similar liabilities and the related insurance recovery receivable will be presented separately on the consolidated balance sheet on a gross basis. Prior guidance allowed the liability to be reported net of the estimated insurance recovery receivable. The implementation of this ASU did not result in any 2011 reclassifications on the consolidated balance sheet and there was no impact on the beginning net assets.

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

## Note I - Nature of Business and Significant Accounting Policies (Continued)

During 2011, the Financial Accounting Standards Board (FASB) adopted Accounting Standards Update (ASU) 2011-07, Health Care Entities (Topic 954), Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities, establishing accounting and disclosures for healthcare entities that recognize significant amounts of patient service revenue at the time services are rendered even though the entities do not assess a patient's ability to pay. The amendments in the ASU change the presentation of the statement of operations and add new disclosures that are not required under current generally accepted accounting principles for entities within the scope of this update. The provision for bad debts associated with patient service revenue for certain entities is required to be presented on a separate line as a deduction from patient service revenue (net of contractual allowances and discounts) in the consolidated statement of operations. The ASU is effective for the Institute for the year ending April 30, 2013.

**Reclassification** - Certain 2011 amounts have been reclassified to conform to the 2012 presentation. Third-party payor settlements were reclassified out of patient service receivables into separate lines for estimated receivable and payable settlement positions. These reclassifications had no significant effect on the April 30, 2011 net assets, change in net assets, or cash flows as previously reported.

**Subsequent Events** - The consolidated financial statements and related disclosures include evaluation of events up through and including August 8, 2012, which is the date the consolidated financial statements were available to be issued.

#### **Note 2 - Patient Service Receivables**

The details of net patient service receivables are set forth below:

	 2012	2011
Medicare	\$ 4,206,633	\$ 5,402,001
Medicaid	1,564,396	259,917
Blue Cross/Blue Shield of Michigan	2,099,395	(3,634,603)
Managed care	9,070,867	8,752,364
Commercial	5,118,58 <del>4</del>	2,845,596
Other	 (1,029,474)	 2,382,120
Total net patient service receivables	\$ 21,030,401	\$ 16,007,395

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 2 - Patient Service Receivables (Continued)

The allowance for contractual adjustments was \$58,030,851 and \$57,477,900 as of April 30, 2012 and 2011, respectively. The allowance for uncollectible accounts was \$3,730,751 and \$8,696,495 as of April 30, 2012 and 2011, respectively.

Certain of the hospital net patient service receivables are collateral for a bank line of credit (see Note 8).

#### **Note 3 - Patient Service Revenue**

The Institute has agreements with third-party payors that provide for reimbursement at discounted amounts from established rates. A summary of the basis of reimbursement with these third-party payors follows:

- Medicare Inpatient, acute-care services rendered to Medicare program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system based on clinical, diagnostic, and other factors. Outpatient services related to Medicare beneficiaries are primarily reimbursed based on a prospectively determined amount per ambulatory payment classification. Approximately 29.7 percent of the Institute's net patient service revenue is received from the Medicare program.
- Medicaid Inpatient, acute-care services rendered to Medicaid program beneficiaries are also paid at prospectively determined rates per discharge. Outpatient services are reimbursed on an established fee-for-service methodology. Effective January 1, 2012 and January 1, 2011, the Medicaid payment rate was estimated to total 55.3 and 56.4 percent, respectively, of the Medicare payment rate. Inpatient bone marrow transplant cases are paid on a cost basis. Approximately 15 percent of the Institute's net patient service revenue is received from the Medicaid program.
- Blue Cross/Blue Shield of Michigan Inpatient, acute-care services are reimbursed at prospectively determined rates per discharge. Outpatient services are reimbursed on fee-for-service, percentage of charge basis, and cost basis depending on type of service provided. Approximately 32.6 percent of the Institute's net patient service revenue is received from the Blue Cross/Blue Shield of Michigan program.
- Other Third-party Payors The Institute has also entered into agreements with certain commercial carriers, health maintenance organizations, and preferred provider organizations. The bases for reimbursement under these agreements are discounts from established charges, prospectively determined rates per discharge, percentage of hospital charges, and prospectively determined daily rates.

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 3 - Patient Service Revenue (Continued)

Cost report settlements result from the adjustment of interim payments to final reimbursement under these programs and are subject to audit. These audits may result in changes in these estimated program settlement balances and will be adjusted in future periods as final settlements are determined.

The Medicare program has initiated a recovery audit contractor (RAC) initiative, whereby claims subsequent to October 1, 2007 will be reviewed by contractors for validity, accuracy, and proper documentation. A demonstration project completed in several other states resulted in the identification of potential significant overpayments. The RAC program began for Michigan in 2009. The Institute is unable to determine the extent of liability for overpayments, if any.

Fees for professional and patient services, net of contractual and other adjustments, for the years ended April 30, 2012 and 2011 are as follows:

	2012	2011
Hospital services	\$ 219,818,732	\$ 221,989,293
Hospice services	2,684,664	2,911,697
Professional radiological services	3,280,746	3,051,615
Other professional services	169,122	<u>154,283</u>
Total patient services revenue	225,953,264	228,106,888
Other services	87,948	104,649
Total	\$ 226,041,212	\$ 228,211,537

#### Note 4 - Contributions Receivable

Unconditional promises to give as of April 30, 2012 and 2011 are as follows:

		2012		2011
To be received in:				
One year or less	\$	2,844,715	\$	2,836,602
Two to five years		6,498,022		7,556,882
Over five years		10,666,241	_	11,717,492
Total		20,008,978		22,110,976
Less present value discount		5,315,972		6,097,731
Less allowance for uncollectible pledges		15,296		18,308
Net unconditional promises to give	<u>\$</u>	14,677,710	<u>\$</u>	15,994,937

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

### **Note 4 - Contributions Receivable (Continued)**

Contributions receivable have donor-imposed restrictions for use or time restrictions. Donor-imposed restrictions regarding the use of funds are typically for research, clinical and outreach programs, facilities, and various other projects.

Approximately 81 and 80 percent of the net receivable balance is due from three significant contributors at April 30, 2012 and 2011, respectively.

#### Note 5 - Investments

Investments are reported at fair value. Fair value is generally determined using quoted market prices. The purpose and composition of investments at April 30, 2012 and 2011 are set forth in the following tables:

	_	2012	_	2011
Purpose:				
Unrestricted	\$	(753,016)	\$	(1,910,138)
Donor temporarily restricted investments		15,352,248		5,092,614
Donor permanently restricted investments	_	13,823,815	_	13,970,250
Total investments		28,423,047		17,152,726
Less short-term investments	_	9,289,424	_	
Investments greater than one-year maturity	<u>\$</u>	19,133,623	<u>\$</u>	17,152,726
Composition:				
Debt mutual funds	\$	14,074,228	\$	2,996,600
Domestic equity mutual funds		9,331,983		6,150,271
International equity mutual funds		642,381		2,282,846
Investments held by Wayne State University		3,153,930		3,341,826
Multi-strategy hedge fund		685,263		1,390,729
Other		422,244		877,454
Funds held in escrow	_	113,018	_	113,000
Total	<u>\$</u>	28,423,047	<u>\$</u>	17,152,726

Investments held by WSU consist of the I which is held in a pooled investment account.

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 5 - Investments (Continued)

Investment income and gains and losses are comprised of the following for the years ended April 30, 2012 and 2011:

	_	2012	2011
Unrestricted investment (loss) income:			
Investment loss included in other revenue, net of			
fees	\$	(70,135)	\$ (1,334,328)
Realized gain (loss) on investments		7,281	(52,729)
Change in net unrealized (losses) gains on			
investments		(1,664,093)	283,641
Temporarily restricted investment income:		,	
Realized interest and dividend income		203,593	975,625
Realized gain on investments	_	725,078	1,131,777
Total	<u>\$</u>	(798,276)	\$ 1,003,986

#### Note 6 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the Institute's assets measured at fair value on a recurring basis at April 30, 2012 and 2011 and the valuation techniques used by the Institute to determine those fair values.

In general, fair values determined by Level I inputs use quoted prices in active markets for identical assets or liabilities that the Institute has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note 6 - Fair Value Measurements (Continued)

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Institute's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

#### Assets Measured at Fair Value on a Recurring Basis at April 30, 2012

	ı	uoted Prices in Active Markets for entical Assets (Level I)		Significant Other Observable Inputs (Level 2)	\ _	Significant Inobservable Inputs (Level 3)	_A	Balance at pril 30, 2012
Debt mutual funds	\$	-	\$	14,074,228	\$	-	\$	14,074,228
Domestic equity mutual funds		9,331,983		-		-		9,331,983
International equity mutual funds		642,381		-		-		642,381
Investments held by Wayne State								
University		-		-		3,153,930		3,153,930
Multi-strategy hedge fund		-		-		685,263		685,263
Other		<b>422,244</b>		-		-		422,244
Funds held in escrow - Money								
market funds	_	113,018	_	-	_		_	113,018
Total	\$	10,509,626	\$	14,074,228	\$	3,839,193	\$	28,423,047

#### Assets Measured at Fair Value on a Recurring Basis at April 30, 2011

	1	uoted Prices in Active Markets for entical Assets (Level I)		Significant Other Observable Inputs (Level 2)	ι _	Significant Jnobservable Inputs (Level 3)	_A	Balance at pril 30, 2011
Debt mutual funds	\$	-	\$	2,996,600	\$	-	\$	2,996,600
Domestic equity mutual funds		6,150,271		-		-		6,150,271
International equity mutual funds		2,282,846		-		-		2,282,846
Investments held by Wayne State								
University		-		-		3,341,826		3,341,826
Multi-strategy hedge fund		-		-		1,390,729		1,390,729
Other		877,454		-		-		877,454
Funds held in escrow - Money								
market funds		113,000	_	-	_			113,000
Total	<u>\$</u>	9,423,571	\$	2,996,600	\$	4,732,555	\$	17,152,726

## Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 6 - Fair Value Measurements (Continued)

The Institute's policy is to recognize transfers between levels of the fair value hierarchy as of the actual date of the event of change in circumstances that caused the transfer. There were no significant transfers between levels of the fair value hierarchy during 2012 and 2011.

Changes in Level 3 assets measured at fair value on a recurring basis for the years ended April 30, 2012 and 2011 are as follows:

	V	vestments Held by /ayne State University		ulti-strategy ledge Fund
Balance at April 30, 2011	\$	3,341,826	\$	1,390,729
Sales Total realized (losses) gains Total unrealized gains (losses) included in change		- (91,881)		(662,340) 12,322
in net assets Net transfers out	_	52,076 (148,091)		(55,448) -
Balance at April 30, 2012	<u>\$</u>	3,153,930	<u>\$</u>	685,263
		vestments Held by		
		/ayne State Jniversity		ulti-strategy ledge Fund
Balance at April 30, 2010		•	<u></u>	
Purchases Total realized gains		Jniversity	<u></u>	ledge Fund
Purchases		7,017,353 3,217,353	<u>+</u> \$	358,765

Observable and unobservable inputs may be used to determine the fair value of positions classified as Level 3 assets. As a result, the unrealized gains and losses for these assets presented in the tables above may include changes in fair value that were attributable to both observable and unobservable inputs.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note 6 - Fair Value Measurements (Continued)

The investments held under Wayne State University are categorized as Level 3 assets. The fair value of the Institute's interest in these investments is equal to the net asset value of the fund given there are no restrictions on redemptions or withdrawal penalties in place by the trustee. These investments have a weekly redemption frequency. The multi-strategy hedge fund is also categorized as a Level 3 asset. The multi-strategy hedge fund invests in hedge funds that pursue multiple strategies to diversify risks and reduce volatility. The fair values of the investment have been estimated using the net asset value per share of the investment. The multi-strategy hedge fund has a quarterly redemption frequency and has no redemption restrictions or withdrawal penalties. There are no unfunded commitments.

### Note 7 - Land, Buildings, and Equipment

Land, buildings, and equipment consist of the following for the years ended April 30, 2012 and 2011:

		2012		2011	Depreciable Life - Years
Land	\$	1,553,405	\$	1,553,405	-
Buildings and building improvements		19,171,503		19,067,489	5-30
Transportation equipment		83,968		83,968	4-8
Leasehold improvements		6,976,708		3,390,599	10-12
Furniture - Artwork		2,586,380		1, <del>4</del> 86,187	5-20
Software, office, and computer					
equipment		19,244,306		15,641,243	3-20
Medical equipment		15,636,581		14,715,654	3-15
Construction in progress	_	686,997	_	2,361,354	-
Total cost		65,939,848		58,299,899	
Accumulated depreciation		(34,063,513)	_	(28,092,168)	
Net land, buildings, and equipment	<u>\$</u>	31,876,335	<u>\$</u>	30,207,731	

Depreciation and amortization expense on property and equipment totaled \$5,930,774 and \$5,663,679 in 2012 and 2011, respectively.

Medical equipment includes leased assets at April 30, 2012 and 2011 of \$4,985,051, net of accumulated amortization of \$3,612,521 and \$2,878,589, respectively.

Computer equipment includes leased assets at April 30, 2012 and 2011 of \$228,417 and \$215,815, net of accumulated amortization of \$204,354 and \$188,341, respectively.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note 8 - Notes Payable and Lease Obligations

Notes payable and installment obligations are comprised of the following for the years ended April 30, 2012 and 2011:

	2012	2011
Equipment financing through seller, monthly principal and interest payments of \$68,660 over 84 months, interest rate at 6 percent through November 2012	\$ 471,154	\$ 1,241,542
Equipment financing, monthly principal and interest payments of \$51,438 over 72 months, interest rate at 10 percent through May 2012	51,012	585,038
Membership interest in prior joint venture financed through seller. Interest rate at LIBOR plus 0.5 percent, principal and interest payments to be paid in a lump sum by August 2013	581,655	581,655
Bank line of credit, collateralized by certain hospital patient accounts receivable, monthly interest payments at 5.75 percent. Outstanding amounts are due at maturity on December 1, 2013	10,000,000	8,519,021
Bank term loan, collateralized by certain properties and other assets, monthly interest payments at 5.75 percent. Outstanding amounts are due at maturity on		
December 1, 2013	6,687,500	7,437,500
Total notes payable	17,791,321	18,364,756
Capital lease obligations	1,193,158	2,127,504
Total notes payable and capital lease obligations	18,984,479	20,492,260
Less current portion	2,053,057	2,891,594
Total long-term portion	\$ 16,931,422	\$ 17,600,666

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note 8 - Notes Payable and Lease Obligations (Continued)

Minimum principal payments on notes payable and aggregate payments, including estimated interest due on capital lease obligations for the years subsequent to April 30, 2012, are as follows:

Years Ending April 30		<u>N</u>	otes Payable	Ca	apital Leases
2013		\$	1,272,166	\$	832,126
2014		_	16,519,155		420,105
	Subtotal	<u>\$</u>	17,791,321		1,252,231
	Less amount representing interest under capital lease obligations				59,073
	Total			\$	1,193,158

#### Note 9 - Donor-collateralized Debt

Donor-collateralized debt is comprised of the following for the years ended April 30, 2012 and 2011:

	 2012	 2011
Promissory notes A-F, interest payable quarterly at an interest rate of 2.50 percent over the LIBOR-based rate through December I, 2012, at which time the principal sum is due to a financial institution, guaranteed by various donors	\$ 3,750,000	\$ 3,750,000
Promissory notes I, K, and L, interest payable quarterly at an interest rate of 2.50 percent over the LIBOR-based rate through December I, 2012, at which time the principal sum is due to a financial		
institution, guaranteed by various donors	450,000	450,000

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note 9 - Donor-collateralized Debt (Continued)

	_	2012	_	2011
Promissory notes G, H, and J, interest payable quarterly at an interest rate of 2.0 percent over the LIBOR-based rate through December I, 2012, at which time the principal sum is due to a financial institution, guaranteed by various donors	¢	2,000,000	\$	2,000,000
institution, guaranteed by various donors	Ψ	2,000,000	Ψ	2,000,000
Subtotal		6,200,000		6,200,000
Less current portion		6,200,000		2,000,000
Total long-term portion	\$	_	\$	4,200,000

Donors have committed to support and guarantee various components of donor-collateralized debt. These pledges are reflected as donor pledges collateralizing debt in the consolidated balance sheet and follow the maturity schedules of the debt instruments.

The bank line of credit, bank term loan, and donor-collateralized promissory notes are subject to certain financial covenants calculated on a quarterly basis. As of April 30, 2012, the Institute was not in compliance with one of the debt covenants. Management has received a waiver from the bank for this default. The bank has also adjusted the covenant threshold through July 31, 2012.

### Note 10 - Employee Benefit Plans

Employees of the Institute, upon attaining age 21 and two years of credited service, may participate on a voluntary basis in the two contributory, defined contribution money purchase pension plans. The Institute made an annual contribution to one of the plans of \$1,362,005 and \$1,734,720 for the years ended April 30, 2012 and 2011, respectively.

In addition to the above plans, the Institute provides certain healthcare benefits to retirees who have at least 10 years of credited service. The postretirement benefit plan was frozen effective December 31, 1999. Employees retiring after December 31, 1999 do not receive healthcare benefits. Actual cash payments related to the retiree benefit program were \$76,641 and \$93,842 for the years ended April 30, 2012 and 2011, respectively.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note II - Transactions Under Affiliation Agreements

Consistent with affiliation agreements, funds flow between certain organizations for a variety of programmatic and operating purposes. The following revenue from certain affiliates was recorded by the Institute:

		2012	2011
Revenue received from:			
	\$	396,695	\$ 574,366
		1,130,872	1,326,360
		407,940	238,934
		568,561	_
		218,101	1,183,202
Other affiliations	_	48,299	 14,825
Total	<u>\$</u>	2,770,468	\$ 3,337,687

The Institute provides certain patient services to DMC at amounts which approximate costs and the revenue for those services is included above.

After the purchase of cancer hospital operations from DMC, the Center continues to purchase certain clinical ancillary and non-ancillary services from DMC. The initial term of the services agreement was five years and expired November 30, 2010. The current agreement has been extended on a rolling 180-day period while the Institute is renegotiating its services agreement with the DMC.

The WSU affiliation agreement, as amended, currently expires September 30, 2014 with an automatic one-year extension unless otherwise terminated by either party with notice prior to September 30 of any year.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note II - Transactions Under Affiliation Agreements (Continued)

Expenses and transfers recorded by the Institute included ancillary and non-ancillary services from DMC, leased facilities from both DMC and WSU, and research support consistent with affiliation agreements as follows:

	2012	2011
DMC WSU	\$ 71,880,975 7,137,373	\$ 73,813,451 6,999,061
Total	\$ 79,018,348	\$ 80,812,512

Affiliation payables included \$17,427,806 and \$3,517,735 for DMC and WSU, respectively, at April 30, 2012 and \$13,257,493 and \$5,634,747 for DMC and WSU, respectively, at April 30, 2011 of amounts owed to affiliates for operating expenses. Noncurrent affiliation payables included \$799,379 and \$3,354,737 for DMC and WSU, respectively, at April 30, 2012 and \$2,399,379 and \$1,472,995 for DMC and WSU, respectively, at April 30, 2011.

As noted in Note 19, affiliation receivables and payables of \$129,732 and \$41,062, respectively, relate to the joint venture in Monroe Cancer Center as of April 30, 2012. Affiliation receivables and payables of \$225,353 and \$70,008, respectively, relate to the joint venture in Monroe Cancer Center and joint venture in Crittenton Karmanos Health Services as of April 30, 2011.

### **Note 12 - Commitments and Contingencies**

The Institute receives funds from various organizations to finance cancer research and other services to the community. Accordingly, the Institute's compliance with applicable grant requirements may be subject to further verification by the grantors at some future date. Although expenditures that may be disallowed by the granting organizations cannot be determined at this time, the management of the Institute believes that the amount, if any, would not be material.

In February 2010, the Institute signed a contract revision with Allscripts (formerly Eclipsys) providing for continued outsourcing of its information technology services for a 10-year term and the implementation of a patient financial management system for a seven-year term. Payments under the new contract will aggregate approximately \$54,000,000 through February 2020. Payments for the years ended April 30, 2012 and 2011 were approximately \$6,343,000 and \$7,120,000, respectively. At April 30, 2012, the remaining commitment under the contract was approximately \$40,700,000, excluding annual inflation. The patient financial management system was implemented December 1, 2011.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 13 - Medical Malpractice Claims

The Institute, from time to time, is subject to claims and suits arising in the normal course of its operations. In the opinion of management, resolution of these claims and suits will not have a material effect on the consolidated financial statements of the Institute.

The Institute is insured against medical malpractice claims under a claims-based policy, whereby only the claims reported to the insurance carrier during the policy period are covered regardless of when the incident giving rise to the claim occurred.

Should the claims-made policy not be renewed, claims based on the occurrences during the claims-made term, but reported subsequently, may be uninsured. The Institute has the option to purchase tail coverage to cover claims based on occurrences during the claims-made term but reported subsequently.

The Institute is not aware of any medical malpractice claims, either asserted or unasserted, that would exceed the policy limits. No claims have been settled that have exceeded policy coverage limits. The cost of this insurance policy represents the Institute's cost for such claims for the year and has been charged to operations as a current expense.

### Note 14 - Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes or periods at April 30, 2012 and 2011:

	_	2012	_	2011
Specific program activities:				
Research	\$	10,534,323	\$	10,242,346
Clinical and outreach programs		5,575,887		8,250,409
Facilities		787,474		2,256,308
Research, clinical and outreach programs, and				
facilities for periods after April 30	_	14,526,424	_	15,446,600
Total temporarily restricted net assets	<u>\$</u>	31,424,108	\$	36,195,663

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note 14 - Temporarily and Permanently Restricted Net Assets (Continued)

Permanently restricted net assets at April 30, 2012 and 2011, as comprised below, are restricted to investments in perpetuity, the income from which is to be expended for the respective purposes:

	_	2012	_	2011
Specific program activities:				
Research	\$	13,109,490	\$	12,867,792
Clinical and outreach programs		183,788		92,860
Facilities		1,503,719		1,501,828
Total permanently restricted net assets	\$	14,796,997	\$	14,462,480

During 2011, the Institute received consent from the original donor to transfer \$600,000 from one of the permanently restricted endowment funds to one of the temporarily restricted funds.

During 2012, the Institute received consent from the original donor to borrow \$236,000 from one of the permanently restricted endowment funds for a temporarily restricted fund project. The amounts are being repaid into the endowment fund as other donor pledge payments are being made. As of April 30, 2012, \$75,000 had been repaid into the endowment fund.

#### Note 15 - Other Revenue

The detail of other revenue is shown below:

		2012	_	2011
Donor contributions and fundraising events	\$	2,533,604	\$	3,537,956
Grants and contracts		17,795,672		15,538,940
Affiliation revenue		2,770,468		3,337,687
		211,564		228,759
Other	_	1,962,561	_	(149,430)
Total other revenue	<u>\$</u>	25,273,869	<u>\$</u>	22,493,912

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### **Note 16 - Functional Expenses**

Most expenses have been charged to the various programs and management and general on an actual basis. Other expenses have been allocated using compensation costs as an allocation base. Although the method of allocation used is considered appropriate, other methods could be used that would produce different amounts. Expenses related to providing these services for the years ended April 30, 2012 and 2011 are as follows:

	2012	2011
Research	\$ 13,300,080	\$ 12,800,092
Clinical and outreach programs	219,869,30 <del>4</del>	217,304,961
Management and general	26,543,488	25,087,600
Fundraising	3,818,306	3,299,183
Total	\$ 263,531,178	\$ 258,491,836

### **Note 17 - Operating Leases**

The Institute is obligated under certain operating leases, primarily for facilities and medical equipment. Total rent expense under these leases was \$6,283,819 and \$5,827,475 for the years ended April 30, 2012 and 2011, respectively.

The following is a schedule of future minimum lease payments under operating leases that have initial or remaining lease terms in excess of one year:

Years Ending April 30		_	Amount
2013		\$	7,166,208
2014			6,837,053
2015			5,724,550
2016			3,207,083
2017			2,286,301
Thereafter			2,975,024
	Total	<u>\$</u>	28,196,219

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### **Note 18 - Imaging Technology Development**

In 1999, the Institute began to develop a proprietary apparatus for high resolution detection and characterization of medical pathologies, which is a new imaging and characterization device. The Institute has received U.S. patent protection to cover the intellectual value developed as a result of this project. A first prototype has been built and a second is under performance testing. Since 1999, \$18,631,674 has been expended on the project.

Of the total amount expended by the Institute on the project, \$6,490,000 was borrowed from a financial institution and \$6,200,000 is still outstanding. This borrowing was collateralized by the pledges or guaranties of a number of significant donors, who currently are making the interest payments on this indebtedness. Under the terms of the pledges, if the invention fails to lead to a commercially viable product, or if the loans are otherwise required to be repaid prior to the Institute receiving funds from the product, the principal of the loans is expected to be repaid by these donors through their pledges or guaranties.

The Institute formed Delphinus Medical Technologies, LLC, a Michigan limited liability company (Delphinus LLC) in May 2008. Effective May 13, 2010, Delphinus LLC merged with and into Delphinus Medical Technologies, Inc., a Delaware corporation (Delphinus Inc.) with Delphinus Inc. being the surviving entity. As part of the merger, 3,260,950 shares of common stock of Delphinus Inc. were issued to the Institute with an estimated fair value of \$3,260,960, which has been reported in net gain on business ventures in the consolidated statement of operations as of April 30, 2011. The Institute was the owner of 25.7 percent of the voting stock and has accounted for its investment in Delphinus Inc. under the equity method. Effective April 12, 2012, Delphinus Inc. received additional financing, primarily from its preferred stockholders, which resulted in a dilution of the Institute's ownership to 20.9 percent. The Institute's ownership interest in Delphinus Inc. was transferred to Delphinus Investment Inc., a wholly owned subsidiary, in May 2011. Included in the consolidated statement of operations is the Institute's share of the net losses through April 30, 2012 and 2011 of \$1,397,444 and \$257,341, respectively.

The summary of financial position and results of operations of Delphinus Medical Technologies, Inc. as of December 31, 2011 and 2010 is as follows: total assets were \$2,547,639 and \$6,480,258, total liabilities were \$508,738 and \$94,560, stockholders' equity totaled \$2,038,901 and \$6,385,698, revenue totaled \$0 and \$244,479, and expense totaled \$4,362,314 and \$872,505, respectively.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### **Note 19 - Joint Ventures**

In 2006, the Institute entered into a joint venture with Crittenton Hospital Medical Center (Crittenton) for the purpose of owning and operating a joint radiation oncology program. In 2010, services were expanded to include other cancer-related patient care at a newly constructed facility in Rochester Hills. In consideration of the original membership interest, the Institute entered into a promissory note agreement with the other member of the joint venture in the amount of \$2,525,000.

In June 2011, the two members signed a letter of intent for the Institute to sell its membership interest back to Crittenton and the sale was effective June 30, 2011. As a result of this transaction, the promissory note was reduced to approximately \$584,000 and due with interest at LIBOR plus 0.5 percent by June 30, 2013. The write-down of the promissory note and the write-down of the investment in the joint venture are shown net as a loss of \$2,050,000 and are included in the consolidated statement of operations in net gain on business ventures as of April 30, 2011.

While still a member of the joint venture, the Institute had a joint and several guaranteed obligation for the mortgage loan through the bank. Until Crittenton can refinance the mortgage loan to exclude the Institute, the Institute remains obligated under the financing documents. As of April 30, 2012, the outstanding balance on this loan is \$12,094,255 and is payable through December 31, 2013. Crittenton is making all payments due on the loans and all related expenses. Included in the June 2011 letter of intent, Karmanos has full indemnity from Crittenton for any demands, expenses, losses, etc. arising from the guaranty.

Effective October 2009, the Institute entered into a joint venture with two other facilities for the purpose of owning and operating a radiation oncology program in Monroe, Michigan. The three organizations are equal members in the not-for-profit, non-stock corporation. The two other organizations made cash contributions for their membership and the Institute has provided the Certificate of Need for the radiation oncology equipment. The joint venture is leasing space for the operations in a facility owned by one of the other members. The facility became operational in June 2011. There was \$129,732 and \$8,500 as of April 30, 2012 and 2011, respectively, included in affiliation receivables due from the joint venture to reimburse the Institute for organization costs. Additionally, there was \$41,062 and \$0 as of April 30, 2012 and 2011, respectively, included in affiliation payables due to the joint venture.

The summary of financial position and results of operations of the joint venture in Monroe as of December 31, 2011 and 2010 is as follows: total assets were \$2,704,364 and \$2,568,993, total liabilities were \$468,675 and \$437,964, net assets totaled \$2,235,689 and \$2,131,029, revenue totaled \$1,420,613 and \$0, and expense totaled \$1,315,953 and \$75,119, respectively.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 20 - Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

**Cash and Cash Equivalents -** The carrying amount approximates fair value because of the short maturity of those instruments.

**Investments** - Fair values, which are the amounts reported in the consolidated balance sheet, are determined based on the level of input as described above.

Accounts Receivable, Accounts Payable, and Accrued Liabilities - The carrying amount reported in the consolidated balance sheet for accounts receivable, accounts payable, and accrued liabilities approximates its fair value.

**Estimated Third-party Payor Settlements - Net -** The carrying amount reported in the consolidated balance sheet for estimated third-party payor settlements - net approximates its fair value.

**Notes Payable and Lease Obligations** - The fair value of the Institute's notes payable and lease obligations is estimated using discounted cash flow analysis, based on current investment borrowing rates for similar types of borrowing arrangements. The carrying amount reported in the consolidated balance sheet for notes payable and lease obligations approximates its fair value.

**Donor-collateralized Debt** - The carrying amount reported in the consolidated balance sheet for donor-collateralized debt approximates its fair value.

#### Note 21 - Donor- and Board-restricted Endowments

The Institute's endowment includes donor-restricted endowment funds. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Institute classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Institute in a manner consistent with the standard of prudence prescribed by the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 21 - Donor- and Board-restricted Endowments (Continued)

The Institute considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (I) The duration and preservation of the fund
- (2) The purposes of the Institute and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Institute
- (7) The investment policies of the Institute

#### Endowment Net Asset Composition by Type of Fund as of April 30, 2012

	_ ' _ '		Permanently Restricted		Total	
Donor-restricted endowment funds	\$	2,926,195	<u>\$</u>	14,796,997	<u>\$</u>	17,723,192

### Changes in Endowment Net Assets for the Fiscal Year Ended April 30, 2012

		emporarily Restricted		ermanently Restricted		Total
Endowment net assets - Beginning of year	\$	4,491,263	\$	14,462,480	\$	18,953,743
Net depreciation (realized and unrealized)		(804,946)		_		(804,946)
Contributions		(740.100)		763,483		763,483
Other changes - Equity transfers	_	(760,122)	_	(428,966)	_	(1,189,088)
Endowment net assets - End of year	<u>\$</u>	2,926,195	<u>\$</u>	14,796,997	<u>\$</u>	17,723,192

#### Endowment Net Asset Composition by Type of Fund as of April 30, 2011

	emporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ 4,491,263	\$ 14,462,480	\$ 18,953,743

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 21 - Donor- and Board-restricted Endowments (Continued)

#### Changes in Endowment Net Assets for the Fiscal Year Ended April 30, 2011

		emporarily Restricted	Permanently Restricted			Total
Endowment net assets - Beginning of year	\$	3,575,045	\$	14,992,509	\$	18,567,554
Net appreciation (realized and unrealized)		2,373,791		_		2,373,791
Contributions		-		69,971		69,971
Other changes - Equity transfers		(1,457,573)	_	(600,000)	_	(2,057,573)
Endowment net assets - End of year	<u>\$</u>	4,491,263	<u>\$</u>	14,462,480	<u>\$</u>	18,953,743

#### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Institute to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles (GAAP), deficiencies of this nature that are reported in unrestricted net assets were \$167,478 and \$246,862 as of April 30, 2012 and 2011, respectively. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new permanently restricted contributions and continued appropriation for certain programs that was deemed prudent by the board of directors.

#### **Return Objectives and Risk Parameters**

The Institute has adopted investment and spending policies for endowment assets and their investment returns that attempt to provide funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Institute must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to meet fiduciary requirements, follows a stated spending policy, and strives to expand the purchasing power while tolerating the risk of interim fluctuations in the market value. The Institute expects its endowment funds, over time, to provide an average rate of return of approximately 7 percent annually. Actual returns in any given year may vary from this amount.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

#### Note 21 - Donor- and Board-restricted Endowments (Continued)

#### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Institute relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Institute targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Institute has a policy of appropriating for distribution each year 5 percent of its endowment fund's average fair value over the prior four quarters through the calendar year end preceding the fiscal year in which the distribution is planned. In establishing this policy, the Institute considered the long-term expected return on its endowment. Accordingly, over the long term, the Institute expects the current spending policy to allow its endowment to grow at an average of 2 percent annually. This is consistent with the Institute's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

### Note 22 - The American Recovery and Reinvestment Act of 2009

The American Recovery and Reinvestment Act of 2009 (AARA) established funding in order to provide incentive payments to hospitals and physicians that implement the use of electronic health record technology (EHR) by 2014. The Institute may receive an incentive payment for up to four years, provided the Institute demonstrates meaningful use of certified EHR technology during the EHR reporting period. Criteria for demonstrating meaningful use is established by the Centers of Medicare and Medicaid Services (CMS) using a phased approach defining meaningful use through three stages. Stage One has been defined and is applicable to the federal fiscal year 2011 and 2012 payments. For Medicare, the incentive payments are based on estimated total hospital discharges and days, Medicare days, and total hospital charges less charity care.

During 2012, the Institute attested to Medicaid that it had met the first stage of meaningful use criteria for the first year EHR reporting period. The Institute received \$736,000 in EHR funds in 2012 for Medicaid. As such, the incentive payments were recognized as income within operating revenue for fiscal year 2012.

Retroactively calculated adjustments to the incentive payments recorded may occur as incentive payments are based on management's best estimates and the amounts are subject to change until final settlement occurs on related Medicare cost reports. Changes to incentive payment revenue will be recorded within operating income in the period in which the adjustments occur.

### Notes to Consolidated Financial Statements April 30, 2012 and 2011

### Note 22 - The American Recovery and Reinvestment Act of 2009 (Continued)

Management believes that it is in compliance with all applicable meaningful use criteria as attested. Final determination of the Institute attestation is subject to audit by the federal government or its designee.

### **Additional Information**





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### Independent Auditor's Report on Additional Information

To the Board of Directors

Barbara Ann Karmanos Cancer Institute

and Subsidiaries

We have audited the consolidated financial statements of Barbara Ann Karmanos Cancer Institute and Subsidiaries as of and for the years ended April 30, 2012 and 2011. Our audits were made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating balance sheet, statement of operations, and cash flows in the accompanying schedules are presented for the purpose of additional analysis of the consolidated financial statements rather than to present the financial position and results of operations of the individual organizations and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Hante & Moran, PLLC

August 8, 2012



### Consolidating Balance Sheet April 30, 2012

		Karmanos		Karmanos		Delphinus		
	C	ancer Institute	c	Cancer Center		estment Inc.		Total
	<u> </u>	arreer motitude	_	ancor Contor		obtanione me.	_	1000
Assets								
Current Assets								
Cash and cash equivalents	\$	2,921,599	\$	6,007, <del>4</del> 01	\$	-	\$	8,929,000
Short-term investments		9,289,424				-		9,289,424
Patient service receivables - Net		295,620		20,734,781		-		21,030,401
Contributions receivable		2,8 <del>44</del> ,715		-		-		2,8 <del>44</del> ,715
Affiliation receivables		1,514,781		1,077,386		-		2,592,167
Donor pledges collateralizing debt		6,200,000		-		-		6,200,000
Estimated third-party payor settlements		-		676, 154		-		676, I 5 <b>4</b>
Other receivables		86 <del>4</del> ,966		3, <b>608,774</b>		-		4,473,740
Prepaid expenses and other		1,801,727		1,1 <b>79,5</b> 69		-		2,981,296
Inventory	_	10,556	_	2,319,049		-		2,329,605
Total current assets		25,7 <del>4</del> 3,388		35,603,114		-		61,346,502
Investments		19,020,605		113,018		-		19,133,623
Land, Buildings, and Equipment - Net		7,203,396		24,672,939		-		31,876,335
Intercompany Receivables		(25,346,349)		<b>25,346,349</b>		-		-
Contributions Receivable - Net of current portion		11,832,995		-		-		11,832,995
Other Noncurrent Assets	_	1,432	_	755,131		1,505,671	_	2,262,234
Total assets	\$	38,455,467	\$	86,490,551	\$	1,505,671	\$	126,451,689
Liabilities and Net Assets								
Current Liabilities								
Current portion of notes payable and lease obligations	\$	_	\$	2,053,057	\$	_	\$	2,053,057
Current portion of donor-collateralized debt	7	6,200,000	•	-,,	•	_	*	6,200,000
Accounts payable and accrued expenses		8,356,251		11,204,884		_		19,561,135
Accrued payroll		5,129,489		2,598,302		_		7,727,791
Affiliation payable		3,212,758		17,773,845		_		20,986,603
Estimated third-party payor settlements		-		993,369		_		993,369
Other current liabilities		3,421,087		1,041,109		_		4,462,196
	_		_		_		_	
Total current liabilities		26,319,585		35,6 <del>64</del> ,566		-		61,98 <del>4</del> ,151
Long-term Notes Payable and Lease Obligations - Net				14 021 422				14 021 422
of current portion		- 3,35 <del>4</del> ,737		16,931,422 799,379		-		16,931,422 4,154,116
Long-term Affiliation Payable - Net of current portion		531,442		1,940,571		-		2,472,013
Other Liabilities	_		_		_		_	
Total liabilities		30,205,764		55,335,938		-		85,541,702
Net Assets								
Unrestricted		(37,454,269)		29,901,527		1,505,671		(6,047,071)
Unrestricted - Board designated		<u>-</u> ′		735,953		-		735,953
Temporarily restricted		30,906,975		51 <i>7</i> ,133		-		31,424,108
Permanently restricted		14,796,997		-		-		14,796,997
•				31.154.415		1.505.47		
Total net assets	_	8,249,703	_	31,154,613	_	1,505,671	_	40,909,987
Total liabilities and net assets	<u>\$</u>	38,455,467	<u>\$</u>	86,490,551	<u>\$</u>	1,505,671	<u>\$</u>	126,451,689

### Consolidating Balance Sheet April 30, 2011

	Kan	manos Cancer Institute	Kar	rmanos Cancer Center		Total
Assets						
Current Assets Cash and cash equivalents	\$	11,793,013	\$	6,641,680	\$	18,434,693
Patient service receivables - Net Contributions receivable Affiliation receivables		688,476 2,836,602 1,713,790		15,318,919 - 1,265,781		16,007,395 2,836,602 2,979,571
Donor pledges collateralizing debt Estimated third-party payor settlements Other receivables		2,000,000 - 819,346		- 6,111,351 2,864,378		2,000,000 6,111,351 3,683,724
Prepaid expenses and other Inventory		1,864,947 11,203		1,619,296 2,254,253		3,484,243 2,265,456
Total current assets		21,727,377		36,075,658		57,803,035
Investments		17,039,726		113,000		17,152,726
Land, Buildings, and Equipment - Net		7,835,841		22,371,890		30,207,73 I
Intercompany Receivables		(17,707,441)		17,707, <del>44</del> 1		-
Contributions Receivable - Net of current portion		13,158,335		-		13,158,335
Donor Pledges Collateralizing Debt - Net of current portion		4,200,000		-		4,200,000
Other Noncurrent Assets		3,007,505		745,840		3,753,345
Total assets	\$	49,261,343	<u>\$</u>	77,013,829	\$	126,275,172
Liabilities and Net Assets						
Current Liabilities						
Current portion of notes payable and lease obligations	\$	123,045	\$	2,768,549	\$	2,891,594
Current portion of donor-collateralized debt  Accounts payable and accrued expenses		2,000,000 8,880,910		- 9,230,745		2,000,000 18,111,655
Accrued payroll		5,134,829		2,396,755		7,531,584
Affiliation payable		4,347,762		14,614,486		18,962,248
Estimated third-party payor settlements		-		629,392		629,392
Other current liabilities		3,261,50 <del>4</del>		585,135		3,846,639
Total current liabilities		23,748,050		30,225,062		53,973,112
Long-term Notes Payable and Lease Obligations - Net of current portion		7,760		17,592,906		17,600,666
Donor-collateralized Debt - Net of current portion		4,200,000		-		4,200,000
Long-term Affiliation Payable - Net of current portion		1,472,995		2,399,379		3,872,374
Other Liabilities		561,338		930,000		1,491,338
Total liabilities		29,990,143		51,147,347		81,137,490
Net Assets		(0.0.0.10-1)		04.004.415		/F FAA 44 **
Unrestricted		(29,845,071)		24,324,610		(5,520,461)
Temporarily restricted Permanently restricted		34,653,791 14,462,480		1,541,872		36,195,663 14, <del>4</del> 62, <del>4</del> 80
,						
Total net assets		19,271,200		25,866,482		45,137,682
Total liabilities and net assets	\$	49,261,343	<u>\$</u>	77,013,829	<u>\$</u>	126,275,172

### Consolidating Statement of Operations Year Ended April 30, 2012

	Karmanos	Karmanos	Delphinus	
	Cancer Institute	Cancer Center	Investment Inc.	Total
Unrestricted Revenue, Gains, and Other Support	\$ 2.927.751	\$ 223.113.461	s -	¢ 224 041 212
Net patient service revenue Other, principally grants and contracts	\$ 2,927,751 11,276,000	\$ 223,113,461 13,997,869	<b>-</b>	\$ 226,041,212 25,273,869
Net assets released from restrictions	12,207,785	448,273	-	12,656,058
ivet assets released if offi restrictions	12,207,763	440,273		12,636,036
Total unrestricted revenue, gains, and				
other support	26,411,536	237,559,603	-	263,971,139
Expenses				
Salaries and wages	17,982,176	53,509,70 <del>4</del>	-	71, <del>4</del> 91,880
Employee benefits	4,706,543	13,673,725	-	18,380,268
Supplies	1,611,889	6,385,213	-	7,997,102
Pharmaceutical supplies	314,578	35,276,568	-	35,591,146
Contracted services	10,922,416	18,579, <del>49</del> 9	-	29,501,915
Purchased services - DMC	1,056	60,708, <b>794</b>	-	60,709,850
Clinical arrangements	12,231	8,628,340	-	8,640,571
Professional fees	1,166,116	974,364	-	2,140,480
Lease expense	1,106,976	5,176,843	-	6,283,819
Occupancy	668,614	3,140,256	-	3,808,870
Insurance	83,686	814,786	-	898,472
Depreciation	1,806,380	4,124,394	-	5,930,77 <del>4</del>
Interest expense	287,20 <del>4</del>	1,414,792	-	1,701,996
Provision for bad debts	27,692	6,031,072	-	6,058,764
Other	3,126,921	1,268,350	-	4,395,271
Corporate allocation	(15,841,722)	15,8 <del>4</del> 1,722		
Total expenses	27,982,756	235,548,422		263,531,178
Operating (Loss) Income	(1,571,220)	2,011,181	-	439,961
Change in Unrealized Losses on Investments	(1,664,093)	-	-	(1,664,093)
Impairment and Write-off of Property and				
Equipment	-	(239,315)	-	(239,315)
Net Loss on Business Ventures			(1,397,444)	(1,397,444)
Excess of Revenue (Under) Over Expenses Before				
Transfers	(3,235,313)	1,771,866	(1,397,444)	(2,860,891)
Transfers to WSU	(2,002,386)	(203,080)		(2,205,466)
Excess of Revenue (Under) Over Expenses	(5,237,699)	1,568,786	(1,397,444)	(5,066,357)
Net Assets Released from Restrictions for Capital Acquisitions	59,705	4,744,084	-	4,803,789
Other Equity Transfers	(2,431,204)		2,903,115	471,911
(Decrease) Increase in Unrestricted Net Assets	\$ (7,609,198)	\$ 6,312,870	\$ 1,505,671	\$ 209,343

### Consolidating Statement of Operations Year Ended April 30, 2011

	Кап	manos Cancer	Kaı	manos Cancer	
		Institute		Center	 Total
Unrestricted Revenue, Gains, and Other Support					
Net patient service revenue	\$	3,115,628	\$	225,095,909	\$ 228,211,537
Other, principally grants and contracts		11,775,745		10,718,167	22,493,912
Net assets released from restrictions		9,918,510		685,826	 10,604,336
Total unrestricted revenue, gains, and other					
support		24,809,883		236,499,902	261,309,785
Expenses					
Salaries and wages		17,400,940		52,937,383	70,338,323
Employee benefits		4,451,038		12,571,327	17,022,365
Supplies		1,943,071		5,971,812	7,914,883
Pharmaceutical supplies		296,313		32,1 <i>77</i> ,317	32,473,630
Contracted services		10,408,800		16,390,905	26,799,705
Purchased services - DMC		-		60,602,033	60,602,033
Clinical arrangements		15,629		8,450,012	8, <del>4</del> 65,641
Professional fees		1, <del>4</del> 25,321		892,86 I	2,318,182
Lease expense		642,804		5,18 <del>4</del> ,671	5,827,475
Occupancy		1,006,347		3,226,716	4,233,063
Insurance		82,972		1,043,290	1,126,262
Depreciation		1,540,492		4,123,187	5,663,679
Interest expense		256,363		1,499,202	1,755,565
Provision for bad debts		12,925		9,308,681	9,321,606
Other		3,653,530		975,894	4,629,424
Corporate allocation		(15,455,197)		15,455,197	 -
Total expenses		27,681,348		230,810,488	 258,491,836
Operating (Loss) Income		(2,871,465)		5,689,414	2,817,9 <del>4</del> 9
Change in Unrealized Gains on Investments		283,641		-	283,641
Net Gain (Loss) on Business Ventures		3,260,960		(2,050,000)	 1,210,960
Excess of Revenue Over Expenses Before Transfers		673,136		3,639,414	4,312,550
Transfers to WSU		(1,791,458)		(62,753)	 (1,854,211)
Excess of Revenue (Under) Over Expenses		(1,118,322)		3,576,661	2,458,339
Net Assets Released from Restrictions for Capital					
Acquisitions		226,902		62,011	288,913
Other Equity Transfers		843,034	_	-	 843,034
(Decrease) Increase in Unrestricted Net Assets	\$	(48,386)	\$	3,638,672	\$ 3,590,286

### Consolidating Statement of Cash Flows Year Ended April 30, 2012

	Ka	rmanos Cancer Institute	к —	armanos Cancer Center		Delphinus estment Inc.		Total
Cash Flows from Operating Activities								
(Decrease) increase in net assets	\$	(11,021,497)	\$	5,288,131	\$	1,505,671	\$	(4,227,695)
Adjustments to reconcile (decrease) increase in net								
assets to net cash from operating activities:								
Depreciation		1,806,380		<del>4</del> ,124,394		-		5,930,77 <del>4</del>
Impairment and write-off of property and								
equipment		-		239,315		-		239,315
Donated stock		(1,091,730)		-		-		(1,091,730)
Realized gains on investments		(732,360)		-		-		(732,360)
Unrealized losses on investments		1,664,093		-		-		1,664,093
Net loss on disposal of furniture and								
equipment		1,105		-		-		1,105
Provision for bad debt		27,692		6,031,072		-		6,058,764
Change in the present value of contributions								
receivable		781,758		-		-		<i>7</i> 81,758
Patient service receivables		365,162		(11 <del>,44</del> 6,932)		-		(11,081,770)
Affiliation receivables		199,010		188,39 <del>4</del>		-		387,404
Estimated third-party payor settlements -								
Net		-		5,799,17 <del>4</del>		-		5,799,174
Contributions receivable		535, <del>4</del> 69		-		-		535, <del>4</del> 69
Other current assets		7,657,15 <b>4</b>		(8,008,372)		-		(351,218)
Other noncurrent assets		3,006,073		(9,291)		(1,505,671)		1, <del>4</del> 91,111
Accounts payable and accrued expenses		(524,659)		1,97 <del>4</del> ,139		-		1, <del>44</del> 9, <del>4</del> 80
Affiliation payables		746,738		1,559,359		-		2,306,097
Accrued payroll and other current liabilities		154,24 <b>1</b>		657,523		-		811,76 <del>4</del>
Other noncurrent liabilities		(29,896)		1,010,571	_			980,675
Net cash provided by								
operating activities		3,544,733		7,407,477		-		10,952,210
Cash Flows from Investing Activities								
Purchase of property and equipment		(1,175,018)		(6,708,675)		_		(7,883,693)
Proceeds from sale of property and equipment		(1,170,010)		43,895		_		43,895
Purchase of investments		(28,973,923)		-		_		(28,973,923)
Proceeds from sale of maturities of investments		17,863,599		_		_		17,863,599
11 occess if one sale of maturities of investments	_	17,003,377	_		_		_	17,005,577
Net cash used in investing								
activities		(12,285,342)		(6,664,780)		_		(18,950,122)
Cash Flows from Financing Activities								
Notes payable borrowings				1,485,979				1,485,979
• • • • • • • • • • • • • • • • • • •		(130,805)		(2,862,955)		-		(2,993,760)
Principal payment on long-term debt	_	(130,803)	_	(2,802,933)	_		_	(2,773,760)
Net cash used in financing								
activities		(130,805)		(1,376,976)		-		(1,507,781)
Not Bernard in Code and Code Free industry		(0.071.414)		(/ 24 270)				(0.505.(03)
Net Decrease in Cash and Cash Equivalents		(8,871,414)		(634,279)		-		(9,505,693)
Cash and Cash Equivalents - Beginning of year	_	11,793,013	_	6,641,680	_		_	18,434,693
Cash and Cash Equivalents - End of year	<u>\$</u>	2,921,599	<u>\$</u>	6,007,401	<u>\$</u>	-	<u>\$</u>	8,929,000
Supplemental Disclosure of Cash Flow Information Cash paid for interest Donated stock in payment of contribution receivable	\$	278,888 1,091,730	\$	1,287,398 -	\$	<u>-</u>	\$	1,566,286 1,091,730
. ,								

### Consolidating Statement of Cash Flows Year Ended April 30, 2011

	<u>C</u>	Karmanos ancer Institute	<u>_</u> C	Karmanos ancer Center		Totals
Cash Flows from Operating Activities						
Increase in net assets	\$	7 <del>44</del> ,2 <del>44</del>	\$	3,541,980	\$	4,286,224
Adjustments to reconcile increase in net assets to net cash						
from operating activities:						
Depreciation		1,540,492		4,123,187		5,663,679
Donated stock		(1,874,545)		· · · -		(1,874,545)
Realized gains on investments		(1,079,048)		-		(1,079,048)
Unrealized gains on investments		(283,641)		-		(283,641)
Net (gain) loss on investments		(3,260,960)		2,050,000		(1,210,960)
Net loss on disposal of miscellaneous furniture and		,				,
equipment .		_		3,515		3,515
Provision for bad debt		12,925		9,308,681		9,321,606
Change in the present value of contributions receivable		791,487		-		791,487
Patient service receivables		141,131		(11,823,816)		(11,682,685)
Affiliation receivables		(413,619)		(165,838)		(579,457)
Estimated third-party payor settlements - Net		-		(5,481,959)		(5,481,959)
Contributions receivable		(13,894)		-		(13,894)
Other current assets		1,368,956		(2,751,252)		(1,382,296)
Donor pledges collateralizing debt		25,000		-		25,000
Other noncurrent assets		294,832		2,146,636		2,441,468
Accounts payable and accrued expenses		1,711,711		2,600,583		4,312,294
Affiliation payables		(258,152)		(201,461)		(459,613)
Accrued payroll and other current liabilities		` 73,479 <sup>′</sup>		(1,429,577)		(1,356,098)
Other noncurrent liabilities		(353,481)		532,616		179,135
Net cash (used in) provided by operating activities		(833,083)		2,453,295		1,620,212
Cash Flours from Investing Activities						
Cash Flows from Investing Activities Purchase of property and equipment		(2,473,948)		(2,696,188)		(5,170,136)
Purchase of investments		(10,020,458)		(2,070,100)		(10,020,458)
Proceeds from sale of maturities of investments		11,891,388		3,750		11,895,138
Trocceds from sale of matarities of investments	_	11,071,300	_	3,730	_	11,070,130
Net cash used in investing activities		(603,018)		(2,692,438)		(3,295,456)
Cash Flows from Financing Activities						
Notes payable borrowings		=		1 <i>7</i> ,8 <del>4</del> 3,021		17,843,021
Principal payment on long-term debt		(178,939)		(10,233,759)		(10,412,698)
Payments on donor-guaranteed borrowings	_	(25,000)	_	(12,913,532)	_	(12,938,532)
Net cash used in financing activities	_	(203,939)	_	(5,304,270)	_	(5,508,209)
Net Decrease in Cash and Cash Equivalents		(1,640,040)		(5,543,413)		(7,183,453)
Cash and Cash Equivalents - Beginning of year	_	13,433,053	_	12,185,093	_	25,618,146
Cash and Cash Equivalents - End of year	<u>\$</u>	11,793,013	<u>\$</u>	6,641,680	<u>\$</u>	18,434,693
Supplemental Cash Flow Information	•	25/ 3/3	æ	1.400.202	ø	1 <b>75</b> 5 575
Cash paid for interest  Donated stock in payment of contribution receivable	\$	256,363	\$	1,499,202	\$	1,755,565 1,874,545
		1,874,545		2 050 000		1,874,545
Investment loss in joint venture		- 3,260,960		2,050,000		2,050,000
Sale of rights in affiliate in exchange for stock		3,200,700		-		3,260,960

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**EIN:** 20-1649466

Name: BARBARA ANN KARMANOS CANCER HOSPITAL

### Form 990, Special Condition Description:

### **Special Condition Description**

### Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per		(tion that a		/)			( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other compensation
	week	Individual trustae or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
Charles E Becker Chairman	1	Х						0	0	0
Leslie Bowman Board Member	1	Х						0	0	0
Armando R Cavazos Board Member	1	Х						0	0	0
Ethan Davidson Board Member	1	Х						0	0	0
Myron Frasier Board Member	1	Х						0	0	0
Shırısh Gadgeel Board Member	1	Х						0	0	0
Thomas A Goss Board Member	1	Х						0	0	0
S Scott Hunter Board Member	1	Х						0	0	0
Thomas Kalas Board Member	1	Х						0	0	0
Timothy Monahan Board Member	1	Х						0	0	0
Valerie Parisi MD Board Member	1	Х						0	0	0
W James Prowse Board Member	1	Х						0	0	0
Anthony Rusciano Board Member	1	Х						0	0	0
Alan S Schwartz Board Member	1	Х						0	0	0
Maureen L Stapleton Board Member	1	Х						0	0	0
Jane R Thomas PhD Board Member	1	Х						0	0	0
Samuel Thomas Board Member	1	Х						0	0	0
Manuel Valdıvıeso MD Board Member	1	Х						0	0	0
George H Yoo MD Chief Medical Director	40	Х			Х			0	0	0
Gerold Bepler President	40	Х		х				0	474,364	25,858
Sharon L Lukas Chief of Staff / Secretary	40			х				0	115,443	10,442
Mıchael Grısdela Treasurer	40			х				0	160,380	13,801
Gary Morrison Chief Operating Officer	40				Х			0	300,030	17,856
Karen Goldman VP, Cancer Patient Services/CNO	40				Х			178,375	0	19,093
Kathleen Carolin VP, O perations	40				Х			159,451	0	12,443

### Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

- Compensated Employ Cos, and										
<b>(A)</b> Name and Title	(B) Average hours per week	1	tion a	apply	/)			(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related
		Individual trustee or director	nonal Trustee	Officei	employee	Highest compensated employee	Former			organizations
Sharon Helmer MD Breast Imaging	40					х		538,710	0	29,717
Garrett Walworth Radiologist	40					х		511,550	0	23,273
Natasha Robinette Radiologist	40					х		502,035	0	23,205
Hussein Aoun Radiologist	40					х		475,839	0	17,138
Michael Petrich Radiologist	40					х		466,464	0	17,053
Debra Herring VP, Clinics	0						х	184,514	0	12,870