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Form 9901PF

Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

OMB No 1545-0052

2011

Department of the Treasury Internal Revenue Service Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements 2012 For calendar year 2011, or tax year beginning Mar 1 , 2011, and ending Feb 29 Name of foundation Employer identification number THE NORWOOD FOUNDATION 01-0705471 Number and street (or P O box number if mail is not delivered to street address) Room/suite В Telephone number (see the instructions) PO BOX 792 (719) 593-2600 City or town ŽIP code If exemption application is pending, check here MANITOU SPRINGS С CO 80829 G Check all that apply Initial return Initial Return of a former public charity D 1 Foreign organizations, check here Final return Amended return 2 Foreign organizations meeting the 85% test, check here and attach computation Address change Name change н X Section 501(c)(3) exempt private foundation Check type of organization: Section 4947(a)(1) nonexempt charitable trust Other taxable private foundation E If private foundation status was terminated under section 507(b)(1)(A), check here . Fair market value of all assets at end of year Accounting method: | Cash X Accrual (from Part II, column (c), line 16) Other (specify) If the foundation is in a 60-month termination under section 507(b)(1)(B), check here . . . 7,943. (Part I, column (d) must be on cash basis) Rait Analysis of Revenue and (a) Revenue and (b) Net investment (c) Adjusted net (d) Disbursements Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) expenses per books income for charitable income purposes (cash basis only) (see instructions)) Contributions, gifts, grants, etc, received (att sch) 978,000. Ck ► 2 if the foundn is not req to att Sch B Interest on savings and temporary cash investments Dividends and interest from securities . 5a Gross rents b Net rental income or (loss) 6a Net gain/(loss) from sale of assets not on line 10 EVENU b Gross sales price for all assets on line 6a Capital gain net income (from Part IV, line 2) Net short-term capital gain 9 Income modifications 10 a Gross sales less returns and allowances b Less Cost of goods sold c Gross profit/(loss) (att sch) 11 Other income (attach schedule) Total. Add lines 1 through 11 978,000. 12 13 Compensation of officers, directors, trustees, etc 14 Other employee salaries and wages 15 Pension plans, employee benefits 16a Legal fees (attach schedule) b Accounting fees (attach sch) c Other prof fees tatta Trace en ach schedule (see instrs) OPERATING STRAT 18 Pepreciation (attach)? sch) and deplehon Occupancy Ė Tavel, conferen penses (attach schedule) BANK CHARGES 225. Total operating and administrative expenses. Add lines 13 through 23 225 25 Contributions, gifts, grants paid 971,080. Total expenses and disbursements. Add lines 24 and 25 971,305 27 Subtract line 26 from line 12:

a Excess of revenue over expenses
and disbursements

b Net investment income (if negative, enter -0-)

C Adjusted net income (if negative, enter -0-)

WBAA For Paperwork Reduction Act Notice, see instructions. 6,695

Dait	ì	Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only	Beginning of year	End of	year
Fari	-11	(See instructions)	(a) Book Value	(b) Book Value	(c) Fair Market Value
	1	Cash — non-interest-bearing .	1,248.	7,943.	7,943.
	2	Savings and temporary cash investments .			
	3	Accounts receivable			
		Less: allowance for doubtful accounts			
	4	Pledges receivable .			
		Less: allowance for doubtful accounts	·		<u> </u>
İ	5	Grants receivable			
	6	Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see instructions)			
Α	7	Other notes and loans receivable (attach sch)			
A		Less allowance for doubtful accounts			
<u>š</u>	8	Inventories for sale or use .			
S S E T	9	Prepaid expenses and deferred charges .			
S	10 a	Investments – U.S. and state government obligations (attach schedule)			
	t	Investments — corporate stock (attach schedule) .			
	C	: Investments — corporate bonds (attach schedule)			2.00
	11	Investments – land, buildings, and equipment basis			
		Less: accumulated depreciation (attach schedule)			
	12	Investments – mortgage loans			
	13	Investments – other (attach schedule)			
	14	Land, buildings, and equipment basis ►	****		
		Less. accumulated depreciation (attach schedule)			
		Other assets (describe Total assets (to be completed by all filers — see the instructions Also, see page 1, item I)	1,248.	7,943.	7.943
-L	17	Accounts payable and accrued expenses	1,210.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
I	18	Grants payable			
A B	19	Deferred revenue			
- 1	20	Loans from officers, directors, trustees, & other disqualified persons			
Ī	21	Mortgages and other notes payable (attach schedule)			
Ţ	22	Other liabilities (describe ►)			
Ė	-	Total Habilities (add here 17 Absorb 20)			
<u> </u>	23	Total liabilities (add lines 17 through 22) Foundations that follow SFAS 117, check here X X			
		and complete lines 24 through 26 and lines 30 and 31.	J: :		
N F E U	24	Unrestricted	1,248.	7,943.	
TN	25	Temporarily restricted .			
A D	26	_	 		
A S S A E L T A		Foundations that do not follow SFAS 117, check here and complete lines 27 through 31.			
EL	27	Capital stock, trust principal, or current funds			100 gate
SN	28	, , , , , , , , , , , , , , , , , , , ,			. 4
O E	29	Retained earnings, accumulated income, endowment, or other funds			
RS	30	Total net assets or fund balances (see instructions)	1,248.	7,943.	The state of the s
	31	Total liabilities and net assets/fund balances (see instructions)	1,248.	7,943.	
Par	111	Analysis of Changes in Net Assets or Fund Balance		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Mich Name in mich Brondfif C. o
ŀ	ota end-	il net assets or fund balances at beginning of year — Part II, colui -of-year figure reported on prior year's return)	ının (a), iine 30 (must agi	ree with	1,248.
2	Ente	er amount from Part I, line 27a .		2	6,695.
3	Other	increases not included in line 2 (itemize)		3	
4		lines 1, 2, and 3		. 4	7,943.
5		eases not included in line 2 (itemize)	-		
6_	Tota	I net assets or fund balances at end of year (line 4 minus line 5)	- Part II, column (b), lir	ne 30 6	7,943.

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(a) List and descri	LOSSES for lax on Investment the the kind(s) of property sold (e.g., re buse; or common stock, 200 shares MLC	al estate, (b	How acquired — Purchase — Donation	(C) Date acquired (month, day, year)	(d) Date sold (month, day, year)
1a					-
b					
_ c					
d					
e					
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale		(h) Gain or (e) plus (f) m	
<u>a</u>	_				
b					
С					
d					
e					
	wing gain in column (h) and owned by the			(I) Gains (Col gain minus column (
(i) Fair Market Value as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of column (ı) over column (ı), ıf any		nan -0-) or Losses (fi	
a					
<u>b</u>					
<u> </u>					
d					
2 Capital cain net income or (n	If gain, also	enter in Part I, line 7			
2 Capital gain net income or (n	If (loss), ent	er -0- in Part I, line 7	2_		
3 Net short-term capital gain or	(loss) as defined in sections 1222(5) a	ind (6):			
If gain, also enter in Part I, Ii in Part I, line 8	ne 8, column (c) (see instructions) If (I	oss), enter -0-	3		
Part V Qualification Und	er Section 4940(e) for Reduce	d Tax on Net Investmen	t Income		
f 'Yes,' the foundation does not qu	ection 4942 tax on the distributable amo	plete this part		Yes	X No
	t in each column for each year, see the		iy entries	(4)	
(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use asset	s (co	(d) Distributio lumn (b) divided	
2010	629,828.	3,	452.		182.45307
2009	584,700.	2,	828.		206.753890
2008	565,750.	10,	925.		51.78489
2007	746,410.	73,	724.		10.124383
2006	522,830.	343,	421.		1.52241
2 Total of line 1, column (d)		·	. 2		452.63865
3 Average distribution ratio for number of years the foundati	the 5-year base period — divide the tot on has been in existence if less than 5	al on line 2 by 5, or by the years	3]	90.52773
4 Enter the net value of ponch	aritable-use assets for 2011 from Part)	Cline 5	. 4		4,831
		.,			
5 Multiply line 4 by line 3			5	<u> </u>	437,339
6 Enter 1% of net investment i	6				
7 Add lines 5 and 6		•	7		437,339
8 Enter qualifying distributions	from Part XII, line 4		8	<u> </u>	971,080
If line 8 is equal to or greater Part VI instructions	r than line 7, check the box in Part VI,	line 1b, and complete that par	t using a 1%	tax rate See th	ie

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b If 'Yes,' did it have excess business holdings in 2011 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2011)

4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?

b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2011?

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3 b

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Part-VII-B: Statements Regarding Activiti		4720 May Be Requ	uired (continued)	
5a During the year did the foundation pay or incur	•			
(1) Carry on propaganda, or otherwise attempt	to influence legislation	(section 4945(e))? .	Yes X	No la
(2) Influence the outcome of any specific publi- on, directly or indirectly, any voter registral	ion drive?			No la
(3) Provide a grant to an individual for travel, s	study, or other similar p	urposes? .	. Yes X	No la
(4) Provide a grant to an organization other the in section 509(a)(1), (2), or (3), or section	an a charitable, etc, org 4940(d)(2)? (see instruc	anization described ctions)	Yes X	No
(5) Provide for any purpose other than religiou educational purposes, or for the prevention	s, charitable, scientific, of cruelty to children o	literary, or r animals?	Yes X	No
b If any answer is 'Yes' to 5a(1)-(5), did any of the described in Regulations section 53 4945 or in (see instructions)?	ne transactions fail to qua a current notice regardi	ualify under the exception ng disaster assistance	ns 	5 b
Organizations relying on a current notice regar	ding disaster assistance	e check here	. ▶□	
c If the answer is 'Yes' to question 5a(4), does the tax because it maintained expenditure respons If 'Yes,' attach the statement required by Regui	ibility for the grant?	· · · · · ·	Yes 🗌	No
6a Did the foundation, during the year, receive any on a personal benefit contract?		• •	Yes X	No
b Did the foundation, during the year, pay premit	ıms, directly or indirectl	y, on a personal benefit		. 6b X
If 'Yes' to 6b, file Form 8870.	-			
7a At any time during the tax year, was the found	ation a party to a prohib	ited tax shelter transact	ion? . Yes X	No Service Ser
b If 'Yes,' did the foundation receive any proceed	ls or have any net incon	ne attributable to the tra	nsaction?	7b
Rant VIII Information About Officers, D				mployees,
and Contractors				
1 List all officers, directors, trustees, foundation	n managers and their c	ompensation (see instru	ictions).	
(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
DAVID D. JENKINS				
PO BOX 792	PRESIDENT			
MANITOU SPRINGS CO 80829	1.00	0.	0.	0.
CAROYLN S. JENKINS				
PO BOX 792	VICE PRESIDENT			
MANITOU SPRINGS CO 80829	1.00	0.	0.	0.
CHRISTOPHER S. JENKINS				
PO BOX 792	SEC/TREAS			
MANITOU SPRINGS CO 80829	1.00	0.	0.	0.
O Company of the Links A sold and large	- (-1) 1) 1) 1			- INONE I
2 Compensation of five highest-paid employee		T .		
(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				
0				
0				
0	-			
0	-			
Total number of other employees paid over \$50,000			•	None
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and Contractors (continued)	l amino do sincturation of the same statement	
3 Five highest-paid independent contractors for professiona		(a) Companyation
(a) Name and address of each person paid more than \$ NONE	(b) Type of service	(c) Compensation
····		
·		
		
Total number of others receiving over \$50,000 for professional se		None
Rank XA Summary of Direct Charitable Activities		
Let the foundation's four largest direct charitable activities during the tay year. In	clude relevant statistical information such as the number of	
List the foundation's four largest direct charitable activities during the tax year. In organizations and other beneficiaries served, conferences convened, research pape	ers produced, etc.	Expenses
1 N/A		
	· 	
		0.
2		
3		
·	· 	
4		
Part IX-B Summary of Program-Related Investme	nts (see instructions)	
Describe the two largest program-related investments made by t	the foundation during the tax year on lines 1 and 2	Amount
1 N/A		7 AMOUNT
		0
2		
	. 	[
All other program-related investments See instructions.		
3 <u>N/A</u>		
	·	0
Total. Add lines 1 through 3		None

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Pag X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.) 1 Fair market value of assets not used (or held for use) directly in carrying out charitable, etc, purposes: 0. 1 a a Average monthly fair market value of securities 4,905. 1 b **b** Average of monthly cash balances c Fair market value of all other assets (see instructions) 1 c 0. 1d 4,905. d Total (add lines 1a, b, and c) e Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) 2 Acquisition indebtedness applicable to line 1 assets 3 4,905. 3 Subtract line 2 from line 1d Cash deemed held for charitable activities Enter 1-1/2% of line 3 74. (for greater amount, see instructions) . . 4 Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4. 5 4,831. 6 242. Minimum investment return. Enter 5% of line 5. Part X = Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and do not complete this part.) and certain foreign organizations check here 242. 1 Minimum investment return from Part X, line 6 2a Tax on investment income for 2011 from Part VI, line 5 2a 0. 2b b Income tax for 2011. (This does not include the tax from Part VI.) 0. c Add lines 2a and 2b 20 242. 3 3 Distributable amount before adjustments Subtract line 2c from line 1 4 Recoveries of amounts treated as qualifying distributions 4 5 242. Add lines 3 and 4 6 Deduction from distributable amount (see instructions) 242. Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1 Part XII Qualifying Distributions (see instructions)

Amounts paid (including administrative expenses) to accomplish charitable, etc, purposes. a Expenses, contributions, gifts, etc — total from Part I, column (d), line 26	. 1a	971,080.
b Program-related investments — total from Part IX-B	1 b	0.
2 Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc, purpos	es 2	
3 Amounts set aside for specific charitable projects that satisfy the a Suitability test (prior IRS approval required)	3a	
b Cash distribution test (attach the required schedule)	3b	
4 Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line	ne 4 4	971,080.
5 Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see instructions)	. 5	
6 Adjusted qualifying distributions. Subtract line 5 from line 4 .	6	971,080.

Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years

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Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2010	(c) 2010	(d) 2011
Distributable amount for 2011 from Part XI, line 7				242.
2 Undistributed income, if any, as of the end of 2011.		43.0 1 2 3		
a Enter amount for 2010 only			0.	
b Total for prior years 20 , 20 , 20	1			•
3 Excess distributions carryover, if any, to 2011:		Virginia de la		1
a From 2006 505, 659.				
b From 2007 . 742,724.		A Comment		
c From 2008 . 565, 204.				
d From 2009 584, 559.			,	
e From 2010 629, 655.		ATOTO		\
f Total of lines 3a through e	3,027,801.	神事を表 されから		-
4 Qualifying distributions for 2011 from Part		中學 實 15年		
XII, line 4 ► \$ 971,080.		Section Williams		
a Applied to 2010, but not more than line 2a .				
b Applied to undistributed income of prior years (Election required — see instructions)				
c Treated as distributions out of corpus		· · · · · · · · · · · · · · · · · · ·		Í
(Election required – see instructions)	At the star of	other with the		
d Applied to 2011 distributable amount		4 47		242.
e Remaining amount distributed out of corpus	970,838.	2. 对第二、		
5 Excess distributions carryover applied to 2011 (If an amount appears in column (d), the		(4.) (4.)		
same amount must be shown in column (a))		, ,		
		,		
6 Enter the net total of each column as				
indicated below:	2 000 620			
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	3,998,639.			
b Prior years' undistributed income Subtract line 4b from line 2b		0.		
c Enter the amount of prior years' undistribut- ed income for which a notice of deficiency				
has been issued, or on which the section	2			
4942(a) tax has been previously assessed	- 73			
d Subtract line 6c from line 6b. Taxable				
amount – see instructions .	- 1.74 Sec. 17	0.		
e Undistributed income for 2010 Subtract line 4a from				
line 2a Taxable amount — see instructions	発力を持ちいる。 CESSONAL		0.	
f Undistributed income for 2011 Subtract lines				
4d and 5 from line 1. This amount must be distributed in 2012	The state of the s			0.
7 Amounts treated as distributions out of				0.
corpus to satisfy requirements imposed		٠.		
by section 170(b)(1)(F) or 4942(g)(3) (see instructions)				
,		D 200		
8 Excess distributions carryover from 2006 not applied on line 5 or line 7 (see instructions)	505,659.			
9 Excess distributions carryover to 2012. Subtract lines 7 and 8 from line 6a	3,492,980.			
10 Analysis of line 9				
a Excess from 2007 742,724.	No. 2 American			
b Excess from 2008 565, 204.				
c Excess from 2009 584, 559.	14 The Control of the	-		
d Excess from 2010 629, 655.				
e Excess from 2011 970,838.	四級性 小 方 :	1	1	1

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Part XIV Private Operating Foundation	t ions (see ınstr	uctions and Par	t VII-A, questior	า 9)	N/A
1a If the foundation has received a ruling or d is effective for 2011, enter the date of the i	etermination letter uling	that it is a private of	perating foundation,	and the ruling	
b Check box to indicate whether the foundation	on is a private ope	rating foundation de	scribed in section	4942(j)(3) or	4942(j)(5)
2a Enter the lesser of the adjusted net income from Part I or the minimum	Tax year		Prior 3 years		
investment return from Part X for each year listed	(a) 2011	(b) 2010	(c) 2009	(d) 2008	(e) Total
b 85% of line 2a					
c Qualifying distributions from Part XII, line 4 for each year listed					
d Amounts included in line 2c not used directly for active conduct of exempt activities					
 Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c 					
3 Complete 3a, b, or c for the alternative test relied upon.					
a 'Assets' alternative test – enter					
(1) Value of all assets	ļ				
(2) Value of assets qualifying under section 4942(j)(3)(B)(i)					
b 'Endowment' alternative test — enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed					
c 'Support' alternative test — enter.					
 Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) 					
(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(III)					
(3) Largest amount of support from an exempt organization					
(4) Gross investment income				<u> </u>	
Part X文 Supplementary Information assets at any time during the	(Complete this ne year — see i	s part only if the nstructions.)	organization h	ad \$5,000 or mo	re in
Information Regarding Foundation Managers of the foundation who have close of any tax year (but only if they have DAVID D. JENKINS See Information Regarding Foundation Mab List any managers of the foundation who contains the secondary of the secondary o	nave contributed me e contributed more inagers own 10% or more o	than \$5,000) (See :	section 507(d)(2))		
a partnership or other entity) of which the NONE	foundation has a 1	0% or greater intere	st		
2 Information Regarding Contribution, Gran Check here ► ☐ If the foundation only requests for funds. If the foundation make complete items 2a, b, c, and d	nakes contributions	s to preselected cha	ritable organizations		
a The name, address, and telephone number CHRISTOPHER S. JENKINS	r of the person to	whom applications s	hould be addressed	l:	
PO BOX 792					
MANITOU SPRINGS	CO 808	29 (7	19) 593-2600)	
b The form in which applications should be SEE ATTACHED APPLICATION				de·	
c Any submission deadlines NONE					
d Any restrictions or limitations on awards, SEE ATTACHED STATEMENT	such as by geograp	phical areas, charita	ble fields, kinds of i	nstitutions, or other f	actors [.]

Part XV | Supplementary Information (continued)

3 Grants and Contributions Paid During the Year or Approved for Future Payment

3 Grants and Contributions Paid During the Y				,
Recipient	if recipient is an individual, show any relationship to any foundation manager or	status of	Purpose of grant or contribution	Amount
Name and address (home or business)	substantial contributor	recipient	Contribution	
a Paid during the year				
ASSISTANCE LEAGUE OF COLORADO SPRING	s			
211 E. COSTILLA				
COLORADO SPRINGS CO 8090	3	TAX-EXEMPT	GENERAL PURPOSE	2,000.
BOY SCOUTS OF AMERICA				
985 W. FILLMORE			CTUTEL TURBORE	2 027
COLORADO SPRINGS CO 8090	'	TAX-EXEMPT	GENERAL PURPOSE	2,837.
CANCARE, INC.		1		
9575 KATY FREEWAY SUITE 428 HOUSTON TX 7702	<u>, </u>		GENERAL PURPOSE	1,000.
CASA OT THE PIKES PEAK REGION	4	TAX-EXEMPT	GENERAL PURPOSE	1,000.
701 S. CASCADE AVE				
COLORADO SPRINGS CO 8090	3	TAY-FYEMPI	GENERAL PURPOSE	2,000.
CHEYENNE MOUNTAIN ZOO	Ĭ	TAX DADIN	CENTIAL FORFORE]
4250 CHEYENNE MOUNTAIN ZOO RD				
COLORADO SPRINGS CO 8090	6	TAX-EXEMPT	GENERAL PURPOSE	1,000.
CHEYENNE VILLAGE, INC.				
6275 LEHMAN DRIVE				
COLORADO SPRINGS CO 8091	8	TAX-EXEMPT	GENERAL PURPOSE	2,500.
CHILDERN'S LITERACY CENTER				
2928 STRAUS LANE				
COLORADO SPRINGS CO 8090	7	TAX-EXEMP	GENERAL PURPOSE	1,000.
COLORADO COUNCIL FOR ECONOMIC EDUCATI	NO			
3443 S. GALENA ST SUITE 190			İ	
DENVER CO 8023	51	TAX-EXEMP	GENERAL PURPOSE	5,000.
COMPASSION INTERNATIONAL				
12290 VOYAGER WAY	.]		GENERAL PURPOSE	101 742
COLORADO SPRINGS CO 8092	[1]	TAX-EXEMP	GENERAL PURPOSE	101,743.
See Line 3a statement				
				852,000.
	E.		1	
		1	1	
Total			▶ 3:	971,080.
b Approved for future payment				
,				
·		1		
Total			▶ 3	b

Part XVI-A Analysis of Income-Producing Activities

Enter gross amounts unless otherwise indicated.		Unrelated business income		Excluded by section 512, 513, or 514		(0)
		(a) Business code	(b) Amount	(c) Exclu- sion	(d) Amount	(e) Related or exempt function income (See instructions)
•	am service revenue:		· · · · · · · · · · · · · · · · · · ·	code		
a						
						
				-		
				-		
1						
a Fees	and contracts from government agencies .					
_	pership dues and assessments					
	t on savings and temporary cash investments				- · · · - · ·	
	ends and interest from securities				-	
5 Net re	ental income or (loss) from real estate:					-
a Debt-	financed property					
	ebt-financed property					
	ntal income or (loss) from personal property					
	investment income			_		
	(loss) from sales of assets other than inventory					
	ncome or (loss) from special events			ļ		
	s profit or (loss) from sales of inventory					
	revenue			<u> </u>		
a				-		
						
е				ļ .		
12 Subto	otal Add columns (b), (d), and (e)					
13 Total	. Add line 12, columns (b), (d), and (e)				13	
(See works	heet in line 13 instructions to verify calculation	ns.)				
Part XVI	BRelationship of Activities to the	Accompl	ishment of Exemp	t Purp	oses	
Line No. ▼	Explain below how each activity for which included accomplishment of the foundation's exempt p	come is repo purposes (ot	irted in column (e) of Pa her than by providing fu	art XVI-A	contributed importantly (See in:	to the structions)
		•				
				••		
		-				<u>.</u>
	-					
		. .				
		<u></u>				
			· · ·	_		····
					·	
·		· · · · · · · · · · · · · · · · · · ·				
						
						
				- 		

Form 990-PF (2011) THE NORWOOD FOUNDATION 01-0705471 Part XVII. Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

de: rel	scribed in section 501(c) ating to political organiz	of the Code (otlations)	ngage in any of the following with ner than section 501(c)(3) organi	izations) or in section 527,	Yes No
		g foundation to a	a noncharitable exempt organiza	tion of:	20.12次,如金额。 20.12次,如金额。 20.12次,如金额。
	Cash		••		1a(1) X
	Other assets		•		. 1a(2) X
	her transactions:				
	Sales of assets to a no				1 b (1) X
			ble exempt organization	•	1 b (2) X
	Rental of facilities, equ		assets		. 1b(3) X
	Reimbursement arrang	•	• • • • • • • • • • • • • • • • • • • •		. 1b (4) X
	Loans or loan guarante			••• •	1b (5) X
				• • • • • • • • •	1b (6) X
c 5n	aring of facilities, equipr	nent, mailing list	ts, other assets, or paid employe	es	1c X
the an	e goods, other assets, or y transaction or sharing	services given t	ov the reporting foundation. If the	Column (b) should always show the foundation received less than fair e goods, other assets, or services	market value in
(a) Line	no. (b) Amount involved	(c) Name o	of noncharitable exempt organization	(d) Description of transfers, transa	ctions, and sharing arrangements
					· ·
		_			
de	the foundation directly o scribed in section 501(c) Yes,' complete the follow	of the Code (ot	ited with, or related to, one or mi her than section 501(c)(3)) or in	ore tax-exempt organizations section 527?	Yes X No
	(a) Name of organiza	_ <u> </u>	(b) Type of organization	(c) Descript	ion of relationship
Sign Here	Under penalties of perjuny decorrect, and complete Declarati	lare that I have exam on of preparer (other	ined this return, including accompanying s than taxpayer) is based on all information		May the IRS discuss this return with the preparer shown below
	Signature of officer or trustee		Date	Title	(see instructions)? Yes No
——⊢ Paid	Print/Type preparer's	tenbach	Preparer's signature //	Dack Pate 1-25-12 Check self-em	Dr PTIN POEDA4137
Prepar	Firm's name			Firm's EIN	<u> </u>
Use O			AN KAST RYAN & CO.,	LLP	
JJC 01	,	102 N. Cas	cade Ave., Suite 400	Phone no	
BAA		Colorado S	prings, CO 80903		Form 990-PF (2011)

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF

OMB No 1545-0047

2011

Name of the organization		Employer identification number
THE NORWOOD FOUNDATION		01-0705471
Organization type (check one).		
Filers of:	Section:	
Form 990 or 990-EZ	501(c)() (enter number) organization 4947(a)(1) nonexempt charitable trust not	
	527 political organization	treated as a private ioundation
Form 990-PF	X 501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust trea	ated as a private foundation
	501(c)(3) taxable private foundation	
General Rule X For an organization filing Form 990, 9 contributor. (Complete Parts I and II) Special Rules	90-EZ, or 990-PF that received, during the year, \$5,0	00 or more (in money or property) from any one
	dung Form 000 or 000 F7 that mot the 22 1/29/ suppo	et toet of the regulations under costions
509(a)(1) and 170(b)(1)(A)(vi), and re	iling Form 990 or 990-EZ that met the 33-1/3% suppo eceived from any one contributor, during the year, a c b, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Comple	ontribution of the greater of (1) \$5,000 or
total contributions of more than \$1,00	rganization filing Form 990 or 990-EZ that received fri 0 for use <i>exclusively</i> for religious, charitable, scientifi r animals. Complete Parts I, II, and III.	om any one contributor, during the year, c, literary, or educational purposes, or
contributions for use <i>exclusively</i> for realif this box is checked, enter here the	rganization filing Form 990 or 990-EZ that received from the second from the secontributions, charitable, etc., purposes, but these contributional total contributions that were received during the year parts unless the General Rule applies to this organization.	ions did not total to more than \$1,000 for an <i>exclusively</i> religious, charitable, etc, ation because it received nonexclusively
religious, charitable, etc, contribution	s of \$5,000 or more during the year	► \$
990-PF) but it must answer 'No' on Part	red by the General Rule and/or the Special Rules doe IV, line 2, of its Form 990, or check the box on line H neet the filing requirements of Schedule B (Form 990,	of its Form 990-EZ or on Part I, line 2, of its
BAA For Paperwork Reduction Act Not	ice, see the Instructions for Form 990,	Schedule B (Form 990, 990-EZ, or 990-PF) (2011

	B (Form 990, 990-EZ, or 990-PF) (2011)	Page	1 of 1 of Part 1
Name of org.	DRWOOD FOUNDATION	' '	identification number
	Contributors (see instructions) Use duplicate copies of Part I if additional spi		03471
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	DEVELOPMENT MANAGEMENT, INC PO BOX 792 MANITOU SPRINGS CO 80829	\$170,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	FIRST AND MAIN, LLC PO BOX 792 MANITOU SPRINGS CO 80829	\$808,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution)

Additional Information

GRANT APPLICATION SUBMISSION INFORMATION PART XV, LINE 2d

INDIVIDUALS PURSUING A COLLEGE EDUCATION MUST BE A HIGH SCHOOL
GRADUATE. INDIVIDUALS SEEKING TRADE OR VOCATIONAL SKILLS NEED NOT
BE A HIGH SCHOOL GRADUATE, BUT MUST COMPLY WITH THE ADMISSION
REQUIREMENTS OF THE TRAINING INSTITUTION. IN ADDITION THE FOUNDATION
WILL SUPPORT ORGANIZATIONS AND ACTIVITIES THAT PURSUE RELIGIOUS,
CHARITABLE, SCIENTIFIC, LITERARY OR EDUCATIONAL PURPOSES AND FOR
THE PREVENTION OF CRUELTY TO CHILDERN.

Form 990-PF, Page 10, Part XV, Line 1a Information Regarding Foundation Managers

List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000). (See Section 507(d)(2).)

CAROLYN S. JENKINS

CHRISTOPHER S. JENKINS

Form 990-PF, Page 11, Part XV, line 3a Line 3a statement

				·····
Recipient Name and address (home or business)	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foun- dation status of re- cipient	Purpose of grant or contribution	Person or Business Checkbox Amount
a Paid during the year EMPTY STOCKING FUND				Person or
PO BOX 400		 	 	Business X
COLORADO SPRINGS CO 80901		TX-EXEMPT	GENERAL PURPOSE	10,000.
FIRST PRESBYTERIAN CHURCH				Person or
219 E BIJOU STREET			CENERAL PURPOCE	Business X
COLORADO SPRINGS CO 80903		TAX-EXEMP	GENERAL PURPOSE	405,100. Person or
FOSTERING HOPE FOUNDATION	-		-	Business X
111 S TEJON STREET SUITE 112 COLORADO SPRINGS CO 80903		TAX-EXEMP	GENERAL PURPOSE	1,000.
GOODWILL INDUSTRIES		TAX-EXERT	OBRIBITION FOR TOOL	Person or
PO BOX 6300				Business X
COLORADO SPRINGS CO 80934	- ·	TAX-EXEMP	GENERAL PURPOSE	5,200.
GRACE FUND				Person or
730 N NEVADA AVE	<u></u> -			Business X
COLORADO SPRINGS CO 80903		TAX-EXEMP	GENERAL PURPOSE	1,000.
INSIGHT FOR LIVING		_		Person or
PO BOX 269000			CHARDAL BURDOCE	Business X
PLANO TX 75026		TAX-EXEMP	GENERAL PURPOSE	1,000.
JUVENILE DIABETES RESEARCH FOUNDATION 3710 SINTON ROAD SUITE 220				Business X
COLORADO SPRINGS CO 80907		TAX-EXEMP	GENERAL PURPOSE	25,000.
JUNIOR ACHIEVEMENT		TAX CALAII	ODITAL POLICE	Person or
419 W. BIJOU STREET		-		Business X
COLORADO SPRINGS CO 80905		TAX-EXEMP	GENERAL PURPOSE	1,000.
LARRY H MILLER CHARITIES		I		Person or
301 WEST SOUTH TEMPLE		. _	.	Business X
SALT LAKE CITY UT 84101		TAX-EXEMP	GENERAL PURPOSE	1,000.
LATIGO		. 	. 	Person or
13710 HALLELUIAH TRAIL		· 		Business X
ELBERT CO 80106	 	TAX-EXEMP	GENERAL PURPOSE	1,000. Person or
MANITOU HIGH SCHOOL BAND		·[Business X
MANITOU SPRINGS CO 80829		TAX-EXEMP	GENERAL PURPOSE	
MAYO CLINIC		INA-EVEUL	Children Fort opp	Person or
200 FIRST STREET SW				Business X
ROCHESTER MN 55905		TAX-EXEMP	GENERAL PURPOSE	3,000.
	•			

Form 990-PF, Page 11, Part XV, line 3a Line 3a statement

Continued

		····		
Recipient	If recipient is	Foun-	Purpose of	Person or
•	an individual,	dation	grant or contribution	Business
Name and address	show any	status		Checkbox
(home or business)	relationship to	of re-		
,	any foundation	cipient		Amount
	manager or			
	substantial			
	contributor			
a Paid during the year				
NEW HORIZIONS FOUNDATION				Person or
4570 HILTON PKWY SUITE 203				Business X
COLORADO SPRINGS CO 80907		TAX-EXEMP	GENERAL PURPOSE	3,000.
NEWBORN HOPE				Person or
PO BOX 2515				Business X
COLORADO SPRINGS CO 80901		TAX-EXEMP	GENERAL PURPOSE	1,250.
PENROSE-ST FRANCIS HEALTH FOUNDATION				Person or
2222 N. NEVADA AVE	- -			Business X
COLORADO SPRINGS CO 80907		TAX-EXEMP	GENERAL PURPOSE	1,000.
PIKES PEAK COMMUNITY FOUNDATION				Person or
730 N NEVADA AVE				Business X
COLORADO SPRINGS CO 80903		TAX-EXEMP	GENERAL PURPOSE	6,800.
PIKES PEAK HOSPICE & PALLATIVE CARE				Person or
825 E. PIKES PEAK AVE SUITE 600				Business X
COLORADO SPRINGS CO 80903		TAX-EXEMP	GENERAL PURPOSE	1,000.
PIKE PEAK OR BUST RODEO FOUNDATION				Person or
1045 LOWER GOLD CAMP RD	[Business X
COLORADO SPRINGS CO 80905		TAX-EXEMP	GENERAL PURPOSE	1,000.
PIKES PEAK RANGE RIDERS FOUNDATION			 	Person or
PO BOX 501				Business X
COLORADO SPRINGS CO 80901		TAX-EXEMP	GENERAL PURPOSE	3,000.
ROTARY CHAMPIONS FOUNDATION				Person or
PO_BOX_876				Business X
COLORADO SPRINGS CO 80901		TAX-EXEMP	GENERAL PURPOSE	1,000.
ROTARY FOUNDATION				Person or
1560 SHERMAN AVE				Business X
EVANSTON IL 60201		TAX-EXEMP	GENERAL PURPOSE	283,000.
SALVATION ARMY			[Person or
910 YUMA ST				Business X
COLORADO SPRINGS CO 80909		TAX-EXEMP	GENERAL PURPOSE	1,000.
SIGMA PHI EPSILON EDUCATION FOUNDATION				Person or
PO BOX 1901				Business X
RICHMOND VA 23218		TAX-EXEMP	GENERAL PURPOSE	2,500.
SILVER KEY SENIOR SERVICES				Person or
2250 BOTT AVE				Business X
COLORADO SPRINGS CO 80904		TAX-EXEMP	GENERAL PURPOSE	2,000.
SPRINGS RESCUE MISSION				Person or
5 W LAS VEGAS STREET				Business X
COLORADO SPRINGS CO 80903		TAX-EXEMP	GENERAL PURPOSE	1,000.
ST MARY'S HIGH SCHOOL				Person or
2501 E YAMPA STREET		[CENEDAL DURBOGE	Business X
COLORADO SPRINGS CO 80909	 	TAX-EXEMP	GENERAL PURPOSE	
THE HOME FRONT CARES		·		Person or
PO BOX 38516		.	CENEDAL DUDDOCE	Business X
COLORADO SPRINGS CO 80937	<u> </u>	TAX-EXEMP	GENERAL PURPOSE	2,000.

Form 990-PF, Page 11, Part XV, line 3a Line 3a statement

Continued

Recipie Name and a (home or bus	ddress	•	If recipient is an individual, show any relationship to any foundation manager or substantial contributor	Foundation status of recipient	Purpose of grant or contribution	Person or Business Checkbox Amount
a Paid during the year ULI FOUNDATION 1025 THOMAS JEFFERS WASHINGTON UNIVERSITY OF COLORAL 4740 WALNUT STR BOULDER VARIOUS GRANTS	ON STE	20007		TAX-EXEMP TAX-EXEMP	GENERAL PURPOSE GENERAL PURPOSE	Person or Business X 20,000. Person or Business X 26,000. Person or
UNDER \$1,000 COLORADO SPRINGS YMCA 207 N PIKES PEA COLORADO SPRINGS YOUNG LIFE	K AV	ENUE_		TAX-EXEMP	GENERAL PURPOSE GENERAL PURPOSE	Business X 5,150. Person or Business X 25,000. Person or
PO BOX 520 COLORADO SPRINGS		80901		TAX-EXEMP	GENERAL PURPOSE	Business X 10,000.

Total

852,000.

EXHIBIT A

THE NOR'WOOD FOUNDATION

SCHOLARSHIP FUND .

The Nor'wood Foundation Scholarship (200_) will be awarded to a worthy Colorado High School graduate who has been accepted to pursue a course of study or instruction at an accredited college or university granting undergraduate or graduate degrees, or at any institution to improve or enhance a literary, artistic, musical, scientific, teaching (or other similar capacity) skill, or talent of the grantee.

Applications will be reviewed by a committee of three persons: one member from the Foundation's Board and two members selected from the faculties of either the Colorado College, the University of Colorado, Colorado Springs, or School Districts in the Pikes Peak region. This committee will select as the recipient a student who has demonstrated an ability to excel in one or more academic disciplines and who has the potential for substantial additional schievement in the years ahead.

This year, available funds will provide a scholarship of \$. The recipient
will be eligible to receive a like sum each year (up to a maximum of for	ur vears) that he or
she remains a student in good standing at a college, university or other ins	tinnion.
Applications must be received by the Foundation on or before	
200. The application package will consist of the following:	

- 1. Complete transcript of the student's academic record in high school;
- 2. Two references from high school teachers or counselor, and one reference from high school superintendent or principal; and
- Application form completed by student.

EXHIBIT B

THE NOR'WOOD FOUNDATION

Scholarship Application Form

NAME OF APPLICANT:
HOME ADDRESS, ZIP:
PHONE NUMBER:
PARENTS' NAMES:
HIGH SCHOOL, ADDRESS:
CLASS STANDING BY PERCENTILE: HIGH SCHOOL GPA:
COMPOSITE ACT: ACT OR SAT Verbal: ACT OR SAT Non-Verbal:
ACADEMIC HONORS RECEIVED;
(e.g., National Merit Scholarship Honorable Mention)
INTENDED FIELD OF STUDY:
APPLICATIONS SUBMITTED TO FOLLOWING SCHOOLS:
APPLICANT ACCEPTED AT:
BRIEF SUMMARY OF EXTRA-CURRICULAR ACTIVITIES AND INTERESTS:
Please attach to this application a short, handwritten (maximum two pages) description of your projected course of study in college and of your plans following college graduation.
Signed:
Date:

EXHIBIT C

THE NOR'WOOD FOUNDATION

CONFIDENTIAL RECOMMENDATION FORM

High School Superintendent or Principal

Retur	un directly to: The Nor'wood Foundation P.O. Box 792 Manitou Springs, CO 80829				
APPL	LICANT:				
1.	Based on your overall knowledge, how do yo noteworthy future achievements in the field or finand interested?	n your overall knowledge, how do you rate this applicant's potential for hy future achievements in the field or fields in which he/she is most talented ested?			
2.	Applicant's financial need is:				
	Greater than average				
	Average				
	Less than average				
3	Explain, if necessary:				
	<u>(S</u>	chool Name - Please Print)			
	Sig	gned: High School Superintendent or Principal			
	Da	te·			

THE NOR'WOOD FOUNDATION

ACKNOWLEDGMENT AND RECEIPT

The Nor'wood Foundation (t)	he "Foundation") hereby acknowledges a gift from
	of
	(hereinafter "Donor"), in the amount of
\$in	. This gift has been delivered and receipted
for as of the date indicated below, and	is accepted by the Foundation subject to the condition
that the Foundation qualify as an organ	nization exempt from taxation under section 501(c)(3)
of the Internal Revenue Code of 1986	, as amended (the "Code"). In the event the Internal
	Foundation is not exempt from taxation under said
section 501(c)(3), then the entire gift st	all be returned by the Foundation to Donor.
The undersioned asserts that the	e Foundation has been advised by legal counsel that it
meets the requirements for exemption	under section 501(c)(3) of the Code, gifts to which
	ibutions under section 170 of the Code. Counsel
	ed for charitable purposes and entitled to tax-exempt
status pursuant to the principles anno	nunced by the Internal Revenue Service in Revenue
Ruling 69-257, 1969-1 C.B. 151.	
_	
The undersigned further assert	ts that she is authorized to sign an Application for
Recognition of Exemption, Form 1023	, and is authorized to request the preparation of Form
1023; and, pursuant to this authority he	as requested legal counsel to immediately proceed to
prepare Form 1023 which the undersig	ned will then sign and submit to the Internal Revenue
Service pursuant to section 508 of the	Code and the regulations promulgated thereunder and
that such submission will in all event	s occur within 15 months of the date on which the
Foundation was formed.	
, 200	 :
	THE NOR WOOD FOUNDATION
	Ву:
	, President
777°4	
Witnessed:	



Form **8868**

(Rev January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.

OMB No 1545-1709

• If you are	filing for an Automatic 3-Month Extension, c filing for an Additional (Not Automatic) 3-Mo lete Part II unless you have already been gran	nth Exten	sion, complete only Pa	art II (on page 2 of this form)		
a corporation 8868 to requestructions)	ling (e-file). You can electronically file Form on required to file Form 990-T), or an addition fluest an extension of time to file any of the Transfers Associated With Certain Persona For more details on the electronic filing of the tomatic 3-Month Extension of Time. On	ial (not aut forms liste I Benefit (ils form, vis	tomatic) 3-month extented in Part I or Part II will Contracts, which must sit www.irs.gov/efile.and	ision of time You can electronically ith the exception of Form 8870, In the sent to the IRS in paper for dictick on e-file for Charities & Nonp	file Form nformation rmat (see	
A corporatio	n required to file Form 990-T and requesting	an automa	atic 6-month extension	- check this box and complete		
-					. ▶	
	porations (including 1120-C filers), partnersh	ips REMC	S, and trusts must use F	Form 7004 to request an extension of	of time	
to file incom	• • • • • • • • • • • • • • • • • • • •	•		Enter filer's identifying number, see		
	Name of exempt organization or other filer, see in	structions		Employer identification number (EIN) or	
Type or			1	, ,		
print	THE NORWOOD FOUNDATION			X 01-0705471		
File by the	Number, street, and room or suite no. If a P.O. box	k, see instruc	ctions.	Social security number (SSN)		
due date for filing your	PO BOX 792, COLORADO SPRINGS					
return See	City, town or post office, state, and ZIP code For	a foreign ad	dress, see instructions			
instructions	COLORADO SPRINGS, CO 80829					
Enter the Re	eturn code for the return that this application i	s for (file a	a separate application fo	or each return)	0 4	
Application		Return	Application		Return	
Is For		Code	ls For		Code	
Form 990		01	Form 990-T (corporat	tion)	07	
Form 990-BI	L	02	Form 1041-A		08	
Form 990-E	Z	01	Form 4720		09	
Form 990-Pf		04	Form 5227		10	
Form 990-T	(sec 401(a) or 408(a) trust)	05	Form 6069	m 6069		
	(trust other than above)	06	Form 8870		12	
The book	s are in the care of ▶ THE ORGANIZATI	ON				
Telephon			FAX No ▶			
• If the orga	anization does not have an office or place of t	ousiness in	the United States, chec	ck this box	, . ▶ 🔲	
	or a Group Return, enter the organization's for				s is	
for the whole	e group, check this box ▶ 🔙 🔠 🖽	it is for pa	art of the group, check t	this box ▶ 🔛 and atta	ach	
a list with the	e names and EINs of all members the extensi	on is for				
1 I reque	est an automatic 3-month (6 months for a cor	poration re	equired to file Form 990	O-T) extension of time		
until <u>O</u>	CT. 15 , 20 12 , to file the	exempt or	ganization return for the	e organization named above. The ex	dension is	
	organization's return for					
	calendar year 20 or					
► X	tax year beginning MARCH 1	, 20 <u>_1</u>	1_, and ending FEB.	29 , 20 12		
	ax year entered in line 1 is for less than 12 m hange in accounting period	onths, che	ck reason. Initial r	eturn Final return		
	3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions					
	application is for Form 990-PF, 990-T,	4720, or	6069, enter any re			
	ted tax payments made. Include any prior yea		·	I		
	e due. Subtract line 3b from line 3a Include					
(Electronic Federal Tax Payment System) See instructions 3c \$ NONE						
	you are going to make an electronic fund v		with this Form 8868.			
payment ins						