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Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

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1

Briefly describe the organization's mission

THE BOY SCOUTS OF AMERICA WAS FOUNDED IN 1910 IN THAT SAME YEAR,ORANGE COUNTY'S FIRST TROOP STARTED IN ANAHEIM SCOUTING OFFERS EDUCATIONAL PROGRAMS THAT INSTILL VALUES, DEVELOP SOCIAL AND LEADERSHIP SKILLS, PROMOTE PHYSICAL FITNESS AND INCREASE ENVIRONMENTAL AWARENESS THE MISSION OF THE BOY SCOUTS OF AMERICA IS TO PREPARE YOUNG PEOPLE TO MAKE ETHICAL AND MORAL CHOICES OVER THEIR LIFETIMES BY INSTILLING IN THEM THE VALUES OF THE SCOUT OATH AND LAW AS ONE OF THE LARGEST BOY SCOUT COUNCIL'S IN THE UNITED STATES AND ONE OF THE LARGEST YOUTH SERVING AGENCIES IN ORANGE COUNTY, THE COUNCIL SERVES OVER 40,000 YOUNG MEN AND WOMEN WITH OVER 12,000 VOLUNTEERS THE COUNCIL CURRENTLY HAS OVER HUNDREDS OF COLLABORATIVE PARTNERS SPONSORING MORE THAN 1,400 UNITS COUNTYWIDE SCOUTING OFFERS PROGRAMS FOR YOUNG MEN AND WOMEN CUB SCOUTS (BOYS AGES 6-10), BOY SCOUTS (BOYS AGES 11-18), VENTURING AND EXPLORING (BOYS & GIRLS AGES 14-20) AND LEARNING FOR LIFE (BOYS & GIRLS AGES 6-20) THE LEARNING FOR LIFE

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a	(Code)	(Expenses \$ 6,012,926	including grants of \$	(Revenue \$ 2,280,413)
ACTIVITIES - This represents a wide variety of activities and events including district events such as camporee, training for adult leaders and adult leader recognition dinner. Additionally, Council sponsored events and activities are included such as soccer and scouting programs, commissioner college, venturing activities, Exploring activities, Council Philmont Contingent, Scouting for Food, High Adventure Training, Trailblazer (National Youth Leadership Training), Woodbadge, Scout-O-Rama, Eagle Scout Recognition dinner and the Council Annual dinner				

4b	(Code)	(Expenses \$ 2,482,215	including grants of \$	(Revenue \$ 1,470,221)
CAMPING - This represents events and activities at Schoepe Scout Reservation at Lost Valley, Oso Lake, Newport Sea Base and The Irvine Ranch Outdoor Education Center. Thousands of youth and adults use our facilities year round while spending time in the outdoors and learning lifelong skills. Spending time in the outdoors is a key tool to delivering the program that allows youth to have positive experiences with adult mentors. Our facilities provide a unique and safe atmosphere for our youth.				

4c	(Code)	(Expenses \$ 160,947	including grants of \$	(Revenue \$ 286,855)
DAY CAMPS - Each of our nine districts conducts a Cub Scout Day Camp in their community. More than 1,700 first-fifth graders attend this week-long activity with their parents and leaders which are often held at City Park Facilities. Scouts are able to play games, make crafts, and learn the safety rules and skills to shoot archery and BB guns. Day camp for many is the highlight of their Scouting year. Hundreds of volunteers help make this program possible.				

4d	Other program services (Describe in Schedule O)			
	(Expenses \$	including grants of \$	(Revenue \$	1,647,251)

4e	Total program service expenses	\$ 8,656,088		
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Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V.	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E.		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I.		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S? If "Yes," complete Schedule F, Part III and IV.		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I.		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H.		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements.		

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26	Yes	
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance							
Check if Schedule O contains a response to any question in this Part V <input type="checkbox"/>							
		Yes	No				
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable. .	1a	75		Yes		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0				
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes				
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return. .	2a	256		Yes		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b					
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a				No	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b				No	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities account)?	4a				No	
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.						
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a				No	
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b				No	
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c				No	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a				No	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b				No	
7	Organizations that may receive deductible contributions under section 170(c).						
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes				
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes				
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c				No	
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d	0				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e					No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f					No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g					No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	Yes				
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8				No	
9	Sponsoring organizations maintaining donor advised funds.						
a	Did the organization make any taxable distributions under section 4966?	9a				No	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b				No	
10	Section 501(c)(7) organizations. Enter						
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a					
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b					
11	Section 501(c)(12) organizations. Enter						
a	Gross income from members or shareholders.	11a					
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b					
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a				No	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b					
13	Section 501(c)(29) qualified nonprofit health insurance issuers.						
a	Is the organization licensed to issue qualified health plans in more than one state? Note. All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state.	13a					No
b	Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b					
c	Enter the aggregate amount of reserves on hand.	13c					
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a				No	
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b				No	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1b	Enter the number of voting members included in line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		No
6	Did the organization have members or stockholders?		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		No
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
8a	The governing body?	Yes	
8b	Each committee with authority to act on behalf of the governing body?	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		No

Section B. Policies

(This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	Yes	
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	Yes	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	Yes	
11b	Describe in Schedule O the process, if any, used by the organization to review the Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	Yes	
12b	Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	Yes	
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	Yes	
13	Did the organization have a written whistleblower policy?	Yes	
14	Did the organization have a written document retention and destruction policy?	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	Yes	
15b	Other officers or key employees of the organization	Yes	
	If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		No
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		No

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	CA
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input checked="" type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request	
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.	
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization.	Jack Peters 1211 E DYER ROAD SANTA ANA, CA 92705 (714) 546-4990

Check if Schedule O contains a response to any question in this Part VII ☐

☐ Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

Form **990** (2011)

Part VIII

Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a	9,878				
	b	Membership dues	1b					
	c	Fundraising events	1c	749,514				
	d	Related organizations	1d	42,000				
	e	Government grants (contributions)	1e	563,160				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	4,115,522				
	g	Noncash contributions included in lines 1a-1f \$ 65,257						
	h	Total. Add lines 1a-1f						5,480,074
Program Service Revenue			Business Code					
	2a	DAY CAMPS	900099	364,143	364,143			
	b	CAMPING	900099	1,757,076	1,757,076			
	c	ACTIVITIES	900099	1,081,241	1,081,241			
	d							
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f			3,202,460			
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		442,346			442,346	
	4	Income from investment of tax-exempt bond proceeds . .		0				
	5	Royalties		0				
	6a	(i) Real		(ii) Personal				
		119,051						
		119,051						
	b	Less rental expenses						
	c	Rental income or (loss)						
	d	Net rental income or (loss)			119,051	119,051		
	7a	(i) Securities		(ii) Other				
		2,216,204						
		2,032,671						
		183,533						
	b	Less cost or other basis and sales expenses						
	c	Gain or (loss)						
	d	Net gain or (loss)			183,533	183,533		
	8a	Gross income from fundraising events (not including \$ 749,514 of contributions reported on line 1c) See Part IV, line 18			-108,549			-108,549
	a	108,749						
	b	Less direct expenses		217,298				
	c	Net income or (loss) from fundraising events . .						
	9a	Gross income from gaming activities See Part IV, line 19			0			
a								
b	Less direct expenses							
c	Net income or (loss) from gaming activities . .							
10a	Gross sales of inventory, less returns and allowances			758,023	758,023			
a	1,558,412							
b	Less cost of goods sold		800,389					
c	Net income or (loss) from sales of inventory . .							
Miscellaneous Revenue			Business Code					
11a								
b								
c								
d	All other revenue							
e	Total. Add lines 11a-11d			0				
12	Total revenue. See Instructions			10,076,938	4,263,067		333,797	

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	0			
2	Grants and other assistance to individuals in the United States See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	474,337	379,896	60,052	34,389
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	3,610,216	2,891,422	457,053	261,741
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	0			
9	Other employee benefits	600,264	480,751	75,994	43,519
10	Payroll taxes	456,793	365,846	57,830	33,117
11	Fees for services (non-employees)				
a	Management	0			
b	Legal	7,284	5,834	922	528
c	Accounting	43,900	35,160	5,557	3,183
d	Lobbying	0			
e	Professional fundraising See Part IV, line 17	0			
f	Investment management fees	0			
g	Other	0			
12	Advertising and promotion	57,581	46,117	7,290	4,174
13	Office expenses	961,080	769,729	121,673	69,678
14	Information technology	0			
15	Royalties	0			
16	Occupancy	815,547	653,172	103,248	59,127
17	Travel	249,574	199,884	31,596	18,094
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	90,611	72,570	11,472	6,569
20	Interest	806,468	645,900	102,099	58,469
21	Payments to affiliates	83,095		83,095	
22	Depreciation, depletion, and amortization	1,329,438	1,064,747	168,307	96,384
23	Insurance	135,381	108,427	17,139	9,815
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	Rental & Maintenance Equip	344,112	275,599	43,565	24,948
b	Recognition Awards	226,119	181,099	28,626	16,394
c	Professional Fees	146,734	117,519	18,577	10,638
d	Printing and Publications	190,576	152,632	24,127	13,817
e	Miscellaneous	137,358	118,251	12,148	6,959
f	All other expenses	114,288	91,533	14,469	8,286
25	Total functional expenses. Add lines 1 through 24f	10,880,756	8,656,088	1,444,839	779,829
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			1,273,723	1	1,298,725
	2	Savings and temporary cash investments			252,908	2	0
	3	Pledges and grants receivable, net			10,003,803	3	10,604,299
	4	Accounts receivable, net			716,855	4	344,703
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	0
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L				6	0
	7	Notes and loans receivable, net			86,061	7	105,948
	8	Inventories for sale or use			66,038	8	43,386
	9	Prepaid expenses and deferred charges			153,967	9	196,321
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	54,936,782			
	b	Less accumulated depreciation	10b	9,445,341	46,782,329	10c	45,491,441
	11	Investments—publicly traded securities			11,582,361	11	10,616,551
	12	Investments—other securities See Part IV, line 11				12	0
	13	Investments—program-related See Part IV, line 11				13	0
	14	Intangible assets			145,484	14	94,820
	15	Other assets See Part IV, line 11			491,687	15	602,879
	16	Total assets. Add lines 1 through 15 (must equal line 34)			71,555,216	16	69,399,073
Liabilities	17	Accounts payable and accrued expenses			1,189,400	17	650,673
	18	Grants payable				18	
	19	Deferred revenue			94,013	19	122,738
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			14,640,353	23	14,233,604
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D			3,097,442	25	3,282,046
	26	Total liabilities. Add lines 17 through 25			19,021,208	26	18,289,061
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			46,875,587	27	45,652,796
	28	Temporarily restricted net assets			602,653	28	401,448
	29	Permanently restricted net assets			5,055,768	29	5,055,768
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			52,534,008	33	51,110,012
	34	Total liabilities and net assets/fund balances			71,555,216	34	69,399,073

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	10,076,938
2	Total expenses (must equal Part IX, column (A), line 25)	2	10,880,756
3	Revenue less expenses Subtract line 2 from line 1	3	-803,818
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	52,534,008
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-620,178
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	51,110,012

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a	No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a	No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	3b	No

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization Boy Scouts of America Orange County Council Inc	Employer identification number 95-1727660
--	--

Part I Reason for Public Charity Status

(All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety Se**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?

h

☐

Provide the following information about the supported organization(s)
- | | Yes | No |
|----------|-----|----|
| 11g(i) | | |
| 11g(ii) | | |
| 11g(iii) | | |
- | (i)
Name of supported organization | (ii)
EIN | (iii)
Type of organization (described on lines 1- 9 above or IRC section (see instructions)) | (iv)
Is the organization in col (i) listed in your governing document? | | (v)
Did you notify the organization in col (i) of your support? | | (vi)
Is the organization in col (i) organized in the U S ? | | (vii)
Amount of support? |
|---------------------------------------|-------------|---|---|----|--|----|---|----|-----------------------------|
| | | | Yes | No | Yes | No | Yes | No | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Total | | | | | | | | | |
- For Paperwork Reduction Act Notice, see the Instructions for Form 990

Cat No 11285F

Schedule A (Form 990 or 990-EZ) 2011

Part II

Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	4,691,681	7,325,282	11,704,605	6,882,984	5,480,074	36,084,626
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
3 The value of services or facilities furnished by a governmental unit to the organization without charge						0
4 Total. Add lines 1 through 3	4,691,681	7,325,282	11,704,605	6,882,984	5,480,074	36,084,626
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						1,237,897
6 Public Support. Subtract line 5 from line 4						34,846,729

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4	4,691,681	7,325,282	11,704,605	6,882,984	5,480,074	36,084,626
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	528,405	811,935	653,831	792,370	422,346	3,208,887
9 Net income from unrelated business activities, whether or not the business is regularly carried on	540,107	542,131				1,082,238
10 Other income (Explain in Part IV) Do not include gain or loss from the sale of capital assets						0
11 Total support (Add lines 7 through 10)						40,375,751

12 Gross receipts from related activities, etc (See instructions)

12

13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14	86 310 %
15 Public Support Percentage for 2010 Schedule A, Part II, line 14	15	82 170 %

16a 33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

16b 33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

17b 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization

18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions

Part IIIPart III

Support Schedule for Organizations Described in IRC 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6)						

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
b 33 1/3% support tests—2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

Additional Data

Software ID: 11000144

Software Version: 2011v1.2

EIN: 95-1727660

Name: Boy Scouts of America
Orange County Council Inc

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
Daniel Whelan Director	1 00	X						0	0	0
Julie Toledo VC Marketing	1 00	X						0	0	0
Nathan O Rosenberg Chairman	4 00	X						0	0	0
David Schmid Director	2 00	X						0	0	0
Greg Mills Director	1 00	X						0	0	0
Robert Thiergartner Director	17 00	X						0	0	0
Charlie Vogelheim Director	1 00	X						0	0	0
Andy Shibley Director	1 00	X						0	0	0
Jon Tenney Director	1 00	X						0	0	0
David O Team Director	1 00	X						0	0	0
Sandra Hutchens Director	1 00	X						0	0	0
Ed Reno Director	1 00	X						0	0	0
Henry Stiepel Director	7 00	X						0	0	0
Wayne Stelmar Director	1 00	X						0	0	0
Dr Helen Stainer VC LFL	5 00	X						0	0	0
Kevin Maloney Director	1 00	X						0	0	0
Brian Yamaguchi Director	1 00	X						0	0	0
Dr Frank Rubino Advisor	1 00	X						0	0	0
Sashsa Strauss Director	1 00	X						0	0	0
Curtis Reese Director	1 00	X						0	0	0
David Prizio Director	1 00	X						0	0	0
Jim Pisz Director	1 00	X						0	0	0
Bob Paul Director	1 00	X						0	0	0
Rob Neal Exec VC	5 00	X						0	0	0
John Middleton Director	2 00	X						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
David Burrill Director	1 00	X						0	0	0
Sterling Brennan Director	1 00	X						0	0	0
Joe Davis Director	1 00	X						0	0	0
Larry Behm VC Member	1 00	X						0	0	0
Parker Kennedy Past Chairman	1 00	X						0	0	0
Bill Bunker Director	1 00	X						0	0	0
Dave Braun Director	1 00	X						0	0	0
Steve Bradley VC Relations	14 00	X						0	0	0
Bill Baker Commissioner	2 00	X						0	0	0
John Hovanesian Director	4 00	X						0	0	0
Robert Andersonschoepe Director	1 00	X						0	0	0
John Hagestad Director	2 00	X						0	0	0
Gary Allen Director	2 00	X						0	0	0
Terry Adams Director	1 00	X						0	0	0
Alan Airth VC Develop	1 00	X						0	0	0
Drew Adams Director	1 00	X						0	0	0
Jeffrie Herrmann Scout Executive	40 00			X				202,815	0	11,556
Derrick Clark Dir Support	40 00			X				87,899	0	7,774
Deirdre Evans Dir of Develop	40 00			X				162,311	0	9,756
David Blankenhorn Treasurer	1 00			X				0	0	0
Jon Maeda Director of Field	40 00					X		127,557	0	10,353
Renzo Martorella Director of Camping	40 00						X	104,732	0	6,229
Lara Fisher Director of Marketing	40 00						X	116,626	0	8,011

SCHEDULE D
(Form 990)

Supplemental Financial Statements

OMB No 1545-0047

2011

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b
Attach to Form 990. See separate instructions.

Name of the organization
Boy Scouts of America
Orange County Council Inc

Employer identification number

95-1727660

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	
	<div>Yes</div> <div>No</div>	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	
	<div>Yes</div> <div>No</div>	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☐ Protection of natural habitat

☐ Preservation of a certified historic structure

☐ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶

4

Number of states where property subject to conservation easement is located ▶

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

Yes

No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
▶ \$

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

Yes

No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenues included in Form 990, Part VIII, line 1

▶ \$

(ii)

Assets included in Form 990, Part X

▶ \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

▶ \$

b

Assets included in Form 990, Part X

▶ \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization’s accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a** ☐ Public exhibition
- d** ☐ Loan or exchange programs
- b** ☐ Scholarly research
- e** ☐ Other
- c** ☐ Preservation for future generations

4 Provide a description of the organization’s collections and explain how they further the organization’s exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization’s collection? ☐ **Yes** ☐ **No**

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ **Yes** ☐ **No**

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance	11,068,841	10,533,716	9,148,621		
b Contributions	16,180	25,797	35,260		
c Investment earnings or losses	-235,723	552,677	1,387,796		
d Grants or scholarships					
e Other expenditures for facilities and programs	50,649				
f Administrative expenses	200,000	43,349	37,961		
g End of year balance	10,598,649	11,068,841	10,533,716		

2 Provide the estimated percentage of the year end balance held as

- a** Board designated or quasi-endowment ▶ 92 000 %
- b** Permanent endowment ▶ 8 000 %
- c** Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations	3a(i)	No
(ii) related organizations	3a(ii)	No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	No

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		8,212,370		8,212,370
b Buildings		30,668,816	7,521,813	23,147,003
c Leasehold improvements		13,256,387		13,256,387
d Equipment		2,799,209	1,923,528	875,681
e Other				
Total. Add lines 1a-1e <i>(Column (d) should equal Form 990, Part X, column (B), line 10(c).)</i> ▶				45,491,441

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements		
1	Total revenue (Form 990, Part VIII, column (A), line 12)	110,076,938
2	Total expenses (Form 990, Part IX, column (A), line 25)	210,880,756
3	Excess or (deficit) for the year Subtract line 2 from line 1	3-803,818
4	Net unrealized gains (losses) on investments	4-446,415
5	Donated services and use of facilities	527,442
6	Investment expenses	6
7	Prior period adjustments	7
8	Other (Describe in Part XIV)	8-201,205
9	Total adjustments (net) Add lines 4 - 8	9-620,178
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10-1,423,996

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return		
1	Total revenue, gains, and other support per audited financial statements	19,657,965
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	
a	Net unrealized gains on investments2a-446,415	
b	Donated services and use of facilities2b27,442	
c	Recoveries of prior year grants2c	
d	Other (Describe in Part XIV)2d	
e	Add lines 2a through 2d2e-418,973	
3	Subtract line 2e from line 13	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a	
b	Other (Describe in Part XIV)4b	
c	Add lines 4a and 4b4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)5	510,076,938

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return		
1	Total expenses and losses per audited financial statements	110,797,661
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	
a	Donated services and use of facilities2a	
b	Prior year adjustments2b	
c	Other losses2c	
d	Other (Describe in Part XIV)2d	
e	Add lines 2a through 2d2e	
3	Subtract line 2e from line 13	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	
a	Investment expenses not included on Form 990, Part VIII, line 7b4a	
b	Other (Describe in Part XIV)4b83,095	
c	Add lines 4a and 4b4c83,095	
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)5	510,880,756

Part XIV Supplemental Information		
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.		
Identifier	Return Reference	Explanation
Part XIII, Line 4b	Part XIII, Line 4b Other revenue amounts included on 990 but not included in F/S	Payment to Affiliate \$83095
Part XI, Line 8	Part XI, Line 8 Other Changes in Net Assets or Fund Balances	Decrease in Temporarily Restricted Net Assets \$ -201205
Part V, Line 4	Part V, Line 4 Intended uses of the endowment fund	The Council's endowment fund is made up of four funds established for a variety of purposes. Its endowment fund includes both donor restricted funds and unrestricted investment funds designated by the Board of Directors to be included in the endowment fund. The Council's investments are governed by a written investment policy, the principal objective is to make investments in a thoughtful and prudent manner so as to preserve and enhance the Council's ability to provide for the benefits of Scouting. The oversight of the investment portfolio is the responsibility of the Investment Committee whose members are appointed by the Executive Committee of the Board of Directors, and shall administer the investment portfolio in compliance with all written policies approved by the Board. The Investment Committee has contracted with an independent trust company for the purpose of managing the investment and reinvestment of fund assets in a manner consistent with the overall investment policy as approved by the Board.

OMB No 1545-0047

Open to Public Inspection

95-1727660

Schedule G (Form 990 or 990-EZ) 2011

Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		AT&T Golf Tournament (event type)	Stars & Stripes Luncheon (event type)	4 (total number)	(Add col (a) through col (c))
Revenue	1	Gross receipts	412,920	149,500	295,843
	2	Less Charitable contributions	338,594	134,550	276,370
	3	Gross income (line 1 minus line 2)	74,326	14,950	19,473
Direct Expenses	4	Cash prizes			
	5	Non-cash prizes . . .			
	6	Rent/facility costs . .	145,852		145,852
	7	Food and beverages . .		21,648	30,973
	8	Entertainment	6,350		6,350
	9	Other direct expenses .	12,475		12,475
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d). ▶			

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs . . .			
	5	Other direct expenses . .			
	6	Volunteer labor	<input type="checkbox"/> Yes _____ <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ <input type="checkbox"/> No
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," Explain _____

11

Does the organization operate gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14 Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶ _____

Address ▶ _____

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c

If "Yes," enter name and address

Name ▶ _____

Address ▶ _____

16 Gaming manager information

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

☐ Director/officer ☐ Employee ☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization Boy Scouts of America Orange County Council Inc	Employer identification number 95-1727660
--	--

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items		
	<div><div><input type="checkbox"/> First-class or charter travel</div><div><input checked="" type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input checked="" type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div>		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	1b	Yes
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply		
	<div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input checked="" type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input type="checkbox"/> Compensation survey or study</div><div><input type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div>		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization		
a	Receive a severance payment or change-of-control payment?	4a	No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	No
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of		
a	The organization?	5a	No
b	Any related organization?	5b	No
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of		
a	The organization?	6a	No
b	Any related organization?	6b	No
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	No
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	No

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) Renzo Martorella	(i) (ii)	104,732				6,229	110,961	
(2) Lara Fisher	(i) (ii)	116,626				8,011	124,637	
(3) Jeffrie Herrmann	(i) (ii)	202,815				11,556	214,371	
(4) Deirdre Evans	(i) (ii)	162,311				9,756	172,067	

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
Sch J, Part I, Line 1a	Part I, Line 1a. Relevant information in regards to selections on 1a.	Rotary Dues

Schedule L
(Form 990 or 990-EZ)

Transactions with Interested Persons

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
Boy Scouts of America
Orange County Council Inc

Employer identification number

95-1727660

Part I

Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II

Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c)Original principal amount	(d)Balance due	(e) In default?		(f) Approved by board or committee?		(g)Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
(1) Jeffrie Herrmann	X		100,000	105,948		No	Yes		Yes	
Total ▶ \$					105,948					

Part III

Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b)Relationship between interested person and the organization	(c)Amount of grant or type of assistance

Part IV

Business Transactions Involving Interested Persons.
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No

Part V

Supplemental Information
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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SCHEDULE M
(Form 990)

NonCash Contributions

OMB No 1545-0047

2011

Open to Public Inspection

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

Name of the organization
Boy Scouts of America
Orange County Council Inc

Employer identification number
95-1727660

Part I

Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles	X	11	4,978	% of proceeds
7 Boats and planes	X	19	56,055	FMV
8 Intellectual property				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles				
19 Food inventory	X	6	4,224	FMV
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► ()				
26 Other ► ()				
27 Other ► ()				
28 Other ► ()				
29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement			29	
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?				Yes No
b If "Yes," describe the arrangement in Part II				
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?				Yes No
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?				Yes
b If "Yes," describe in Part II				
33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II				

Part III

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
Part I, Line 32, Hire and Use of Third Parties		Car Program3755 Omex Circle Unit #3Rancho Cordova, CA 95742

2011

**Open to Public
Inspection**

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

**Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**
▶ Attach to Form 990 or 990-EZ.

Name of the organization
Boy Scouts of America
Orange County Council Inc

Employer identification number

95-1727660

Identifier	Return Reference	Explanation
Form 990, Part VI, Line 19	Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	The Organization makes its governing documents, conflict of interest policy, and financial statements available to the public upon request
Form 990, Part VI, Line 15b	Form 990, Part VI, Line 15b Compensation Review and Approval Process for Officers and Key Employees	The Council has a volunteer Compensation and Benefits Committee who meets each year to review and approve the compensation of all Council employees
Form 990, Part VI, Line 12c	Form 990, Part VI, Line 12c Explanation of Monitoring and Enforcement of Conflicts	All Staff members, at our annual staff planning conference, receive a verbal and written review of the conflict of interest policy All staff are required to sign a page of paper stating that they have reviewed and understand the policy
Form 990, Part VI, Line 11	Form 990, Part VI, Line 11 Form 990 Review Process	The Council Audit Committee, which includes members of our board, will review the IRS 990 Form and approve it prior to submittal
Form 990, Part VI, Line 2	Form 990, Part VI, Line 2 Description of Business or Family Relationship of Officers, Directors, Et	Board of director has business relationship with Deloitte, LLP, LNR property, and Smith Barney
Form 990, Part III, Line 4d	Form 990, Part III, Line 4d Other Program Services Description	OTHER PROGRAM SERVICES 4 Miscellaneous Scouting Activities

First American Trust, FSB
REALIZED GAINS AND LOSSES
BSA Consolidated Report
From 12-31-10 Through 12-31-11

Open Date	Close Date	Quantity	Security	Cost Basis	Proceeds	Gain Or Loss	
						Short Term	Long Term
01-22-07	12-15-11	25 023	TEMPLETON GLOBAL BD FD CL ADV	272.00	306.79		34.79
02-27-08	12-15-11	3 130	TEMPLETON GLOBAL BD FD CL ADV	37.21	38.37		1.16
06-06-11	12-15-11	29 982	GOLDMAN SACHS COMMODITY ST CL I	194.58	170.90	-23.68	
08-26-10	12-15-11	26.885	TEMPLETON GLOBAL BD FD CL ADV	355.96	329.61		-26.35
TOTAL GAINS						15,958.97	248,727.57
TOTAL LOSSES						-10,915.74	-70,237.78
TOTAL REALIZED GAIN/LOSS						5,043.23	178,489.80

ST 302,157.03 307,100.80
LT 1,050,512.94 1,829,002.73

1030217006
Inception Date. ??-??-??
For one-on-one presentation use only

First American Trust, FSB
REALIZED GAINS AND LOSSES
BSA Consolidated Report
From 12-31-10 Through 12-31-11

Open Date	Close Date	Quantity	Security	Cost Basis	Proceeds	Gain Or Loss	
						Short Term	Long Term
09-25-08	01-18-11	58,172	FHLMC REMIC SERIES 3484 5.500% Due 06-15-35	58,153.95	58,172.13		18.18
04-21-09	02-09-11	5,000	POTASH CORP OF SASKATCHEWAN	414.93	907.62		492.69
05-27-09	02-09-11	55,000	POTASH CORP OF SASKATCHEWAN	6,424.05	9,983.80		3,559.75
09-28-09	02-09-11	470,000	VALE SA ADR	10,840.31	15,696.56		4,856.24
08-26-08	02-09-11	195,000	HONEYWELL INTL INC	9,493.44	11,146.99		1,653.55
11-20-07	02-09-11	150,000	MC DONALDS CORP	8,779.17	11,367.19		2,588.02
02-26-08	02-09-11	45,000	ABBOTT LABORATORIES	2,499.11	2,048.40		-450.71
04-21-09	02-09-11	290,000	ABBOTT LABORATORIES	12,801.27	13,200.83		399.56
08-27-09	02-09-11	55,000	ABBOTT LABORATORIES	2,539.87	2,503.61		-36.26
12-10-10	02-09-11	155,000	APACHE CORP	17,768.66	17,928.27	159.61	
11-25-08	02-09-11	85,000	DEERE & COMPANY	2,817.40	7,945.41		5,128.01
04-21-09	02-09-11	145,000	DEERE & COMPANY	5,431.61	13,553.93		8,122.32
07-18-05	02-09-11	230,000	COCA-COLA CO	9,943.82	14,527.23		4,583.41
11-25-08	02-09-11	120,000	SCHLUMBERGER LIMITED COM	5,594.84	10,547.66		4,952.82
09-25-08	02-15-11	53,137	FHLMC REMIC SERIES 3484 5.500% Due 06-15-35	53,120.55	53,137.16		16.61
08-24-05	02-22-11	500,000	GENERAL ELEC CAP CORP M/T/N 6.125% Due 02-22-11	536,990.00	500,000.00		-36,990.00
11-25-08	03-10-11	90,000	SCHLUMBERGER LIMITED COM	4,196.13	7,701.26		3,505.13
04-21-09	03-10-11	105,000	SCHLUMBERGER LIMITED COM	4,876.61	8,984.81		4,108.20
09-28-09	03-10-11	240,000	SUNCOR ENERGY INC NEW COM	8,268.02	10,288.02		2,020.00
08-26-08	03-10-11	175,000	VISA INC COM CL A	12,805.00	12,566.15		-238.85
01-18-08	03-10-11	250,000	WAL-MART STORES INC	12,017.00	13,149.02		1,132.02
04-21-09	03-10-11	115,000	WAL-MART STORES INC	5,721.84	6,048.55		326.71
01-18-08	03-10-11	205,000	PPL CORP	10,290.98	5,251.18		-5,039.80
04-21-09	03-10-11	265,000	PPL CORP	7,735.16	6,788.10		-947.06
08-27-09	03-10-11	370,000	NUCOR CORP COM	16,420.68	16,707.95		287.27
12-12-02	03-10-11	205,000	PEPSICO INC COM	8,890.85	13,244.30		4,353.45
08-22-05	03-10-11	200,000	PROCTER & GAMBLE CO COM	11,029.51	12,291.28		1,261.77
05-20-08	03-10-11	185,000	ACE LTD SHS	11,293.31	11,409.17		115.86
05-27-09	03-10-11	95,000	AMAZON.COM	7,521.49	15,843.40		8,321.91
02-22-05	03-10-11	350,000	EXPRESS SCRIPTS INC	3,257.76	18,500.92		15,243.16
04-21-09	03-10-11	40,000	EXPRESS SCRIPTS INC	1,183.28	2,114.39		931.11
04-12-06	03-10-11	620,000	WISCONSIN ENERGY CORP	12,154.17	18,681.48		6,527.31
04-21-09	03-10-11	430,000	WISCONSIN ENERGY CORP	8,621.41	12,956.51		4,335.10
03-02-10	03-10-11	330,000	WISCONSIN ENERGY CORP	8,208.80	9,943.37		1,734.57

1030217006

Inception Date: ??-??-??

For one-on-one presentation use only

First American Trust, FSB
REALIZED GAINS AND LOSSES
BSA Consolidated Report
From 12-31-10 Through 12-31-11

Open Date	Close Date	Quantity	Security	Cost Basis	Proceeds	Gain Or Loss	
						Short Term	Long Term
03-03-09	03-10-11	132.272	STRATTON SMALL CAP VALUE FD	3,363.68	6,782.91		3,419.23
04-22-09	03-10-11	37.728	STRATTON SMALL CAP VALUE FD	1,178.62	1,934.69		756.07
03-03-09	03-10-11	310.000	T ROWE PRICE MID CAP VALUE FUND	3,503.00	7,570.20		4,067.20
05-27-09	03-10-11	32.342	GOLDMAN SACHS HIGH YIELD CL I	189.85	240.30		50.45
08-27-09	03-10-11	38.580	COLUMBIA INTL VALUE CL Z	539.73	574.07		34.34
03-03-09	03-10-11	9.156	HARBOR INTL FUND CL I	273.67	561.45		287.78
12-14-10	03-10-11	13.564	JPMORGAN EMERGING MKTS FD CL I	331.10	316.72	-14.38	
08-27-09	03-10-11	22.639	MFS INTL VALUE CL I	518.43	590.88		72.45
11-26-08	03-10-11	16.501	THORNBURG INTL VALUE CL I	304.78	482.49		177.71
08-27-09	03-10-11	14.471	COLUMBIA INTL VALUE CL Z	202.45	215.33		12.88
01-05-09	03-10-11	0.482	HARBOR INTL FUND CL I	19.84	29.56		9.72
03-03-09	03-10-11	3.457	HARBOR INTL FUND CL I	103.33	211.98		108.65
08-27-09	03-10-11	10.190	MFS INTL VALUE CL I	233.35	265.96		32.61
11-26-08	03-10-11	1.032	THORNBURG INTL VALUE CL I	19.06	30.17		11.11
01-05-09	03-10-11	6.067	THORNBURG INTL VALUE CL I	121.64	177.40		55.76
01-25-10	03-10-11	16.456	COLUMBIA INTL VALUE CL Z	234.00	244.87		10.87
01-25-10	03-10-11	3.814	HARBOR INTL FUND CL I	202.45	233.87		31.42
01-25-10	03-10-11	7.880	MFS INTL VALUE CL I	186.60	205.67		19.07
01-25-10	03-10-11	6.813	THORNBURG INTL VALUE CL I	168.89	199.21		30.32
08-26-10	03-10-11	4.000	ISHARES MSCI EMERG MKT ETF	160.16	183.24	23.08	
08-26-10	03-10-11	6.919	HARBOR CAP APPR FUND CL I	206.46	258.91	52.45	
08-26-10	03-10-11	8.104	HARTFORD CAP APPR FUND CL I	230.40	282.34	51.94	
08-26-10	03-10-11	9.299	VANGUARD EQTY INC FUND ADM	343.60	412.13	68.53	
08-26-10	03-10-11	12.555	COLUMBIA INTL VALUE CL Z	160.70	186.82	26.12	
08-26-10	03-10-11	5.635	HARBOR INTL FUND CL I	284.35	345.54	61.19	
08-26-10	03-10-11	8.554	MFS INTL VALUE CL I	191.27	223.26	31.99	
08-26-10	03-10-11	12.798	THORNBURG INTL VALUE CL I	308.95	374.21	65.26	
09-25-08	03-15-11	39,440	FHLMC REMIC SERIES 3484	39,427.48	39,439.80		12.32
			5.500% Due 06-15-35				
09-25-08	04-15-11	27,061	FHLMC REMIC SERIES 3484	27,052.24	27,060.70		8.46
			5.500% Due 06-15-35				

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09-25-08	05-16-11	32,420	FHLMC REMIC SERIES 3484 5 500% Due 06-15-35	32,409.91	32,420.04		10 13
03-03-09	06-06-11	5.000	CMB GROUP INC COM	880.44	1,343.55		463.11
04-21-09	06-06-11	35.000	CMB GROUP INC COM	7,726.61	9,404.82		1,678.21
03-03-09	06-06-11	25.000	GOOGLE INC CL A	8,135.57	13,114.47		4,978.90
05-27-09	06-06-11	85.000	GOLDMAN SACHS GROUP INC	12,351.75	11,410.37		-941.38
12-10-10	06-06-11	135.000	WATSON PHARMACEUTICALS COM	6,657.26	8,535.52	1,878.26	
12-10-10	06-06-11	555.000	SOUTHWESTERN ENERGY CO COM	19,811.00	24,097.69	4,286.69	
09-28-09	06-06-11	85.000	VALE SA ADR	1,960.48	2,667.77		707.29
12-10-10	06-06-11	455.000	VALE SA ADR	15,297.83	14,280.39	-1,017.44	
07-18-05	06-06-11	245.000	AMERICAN TOWER CORP CL A	5,232.81	12,774.54		7,541.73
12-10-10	06-06-11	200.000	CHECK POINT SOFTWARE ORD	8,893.58	-10,966.46	2,072.88	
12-10-10	06-06-11	215.000	EMERSON ELECTRIC CO	12,329.28	11,076.47	-1,252.81	
09-28-09	06-06-11	1,730.000	FORD MOTOR COMPANY	12,928.29	24,148.25		11,219.96
12-10-10	06-06-11	175.000	FLUOR CORP NEW COM	10,919.18	11,251.91	332.73	
12-10-10	06-06-11	350.000	JUNIPER NETWORKS INC	12,587.37	11,028.42	-1,558.95	
02-26-08	06-06-11	375.000	MORGAN STANLEY CO	16,846.43	8,585.76		-8,260.67
04-21-09	06-06-11	525.000	MORGAN STANLEY CO	12,915.79	12,020.06		-895.73
11-25-08	06-06-11	55.000	NIKE INC CL B	2,709.38	4,416.46		1,707.08
04-21-09	06-06-11	235.000	NIKE INC CL B	12,475.92	18,870.32		6,394.40
03-03-09	06-06-11	615.000	GOLDMAN SACHS GRW OPP FD CL I	6,832.65	15,221.25		8,388.60
08-26-08	06-06-11	1,140.000	ROYCE VALUE PLUS FUND SVC	14,717.40	15,504.00		786.60
04-22-09	06-06-11	730.000	STRATTON SMALL CAP VALUE FD	22,805.20	37,770.20		14,965.00
11-26-08	06-06-11	150.000	HARBOR INTL FUND CL I	5,688.00	9,606.00		3,918.00
12-14-10	06-06-11	275.000	JPMORGAN EMERGING MKTS FD CL I	6,712.75	6,655.00	-57.75	
05-27-09	06-06-11	319.580	GOLDMAN SACHS HIGH YIELD CL I	1,875.93	2,368.09		492.16
12-17-09	06-06-11	140.634	GOLDMAN SACHS HIGH YIELD CL I	976.00	1,042.10		66.10
12-14-10	06-06-11	33.004	GOLDMAN SACHS HIGH YIELD CL I	239.61	244.56	4.95	
11-26-08	06-06-11	24.387	PIMCO INVT GRD CORP FUND CL I	230.94	262.89		31.95
05-23-06	06-06-11	13.703	VANGUARD ST INV GRD FUND ADM	143.20	147.99		4.79
08-21-07	06-06-11	28.649	VANGUARD ST INV GRD FUND ADM	303.11	309.41		6.30
02-20-07	06-06-11	12.385	HARBOR CAP APPR FUND CL I	431.37	472.49		41.12

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08-21-07	06-06-11	24.321	HARBOR CAP APPR FUND CL I	831.29	927.84		96.55
02-27-08	06-06-11	10.422	HARBOR CAP APPR FUND CL I	356.00	397.60		41.60
08-26-08	06-06-11	2.499	HARBOR CAP APPR FUND CL I	83.37	95.34		11.97
08-27-09	06-06-11	20.646	HARTFORD CAP APPR FUND CL I	574.78	700.11		125.33
03-03-09	06-06-11	46.478	ROYCE VALUE PLUS FUND SVC	302.11	632.10		329.99
03-03-09	06-06-11	15.458	STRATTON SMALL CAP VALUE FD	393.10	799.80		406.70
02-21-06	06-06-11	10.439	VANGUARD EQTY INC FUND ADM	518.61	470.38		-48.23
08-21-07	06-06-11	7.423	VANGUARD EQTY INC FUND ADM	403.73	334.48		-69.25
02-27-08	06-06-11	25.453	VANGUARD EQTY INC FUND ADM	1,235.00	1,146.91		-88.09
08-26-08	06-06-11	4.567	VANGUARD EQTY INC FUND ADM	200.00	205.79		5.79
12-17-08	06-06-11	30.796	VANGUARD EQTY INC FUND ADM	1,035.98	1,387.67		351.69
05-23-06	06-06-11	29.240	AMERICAN CENTURY GNMA FUND	291.82	323.98		32.16
12-17-09	06-06-11	70.381	GOLDMAN SACHS HIGH YIELD CL I	488.45	521.52		33.07
03-02-10	06-06-11	150.575	GOLDMAN SACHS HIGH YIELD CL I	1,048.00	1,115.76		67.76
03-03-09	06-06-11	6.953	GOLDMAN SACHS GRW OPP FD CL I	77.25	172.09		94.84
08-26-08	06-06-11	8.811	HARBOR CAP APPR FUND CL I	293.95	336.14		42.19
11-26-08	06-06-11	9.030	HARBOR CAP APPR FUND CL I	207.33	344.49		137.16
08-27-09	06-06-11	5.748	HARTFORD CAP APPR FUND CL I	160.02	194.91		34.89
03-03-09	06-06-11	26.478	ROYCE VALUE PLUS FUND SVC	172.11	360.10		187.99
01-05-09	06-06-11	4.794	STRATTON SMALL CAP VALUE FD	166.63	248.04		81.41
03-03-09	06-06-11	4.256	STRATTON SMALL CAP VALUE FD	108.23	220.21		111.98
02-27-08	06-06-11	4.983	VANGUARD EQTY INC FUND ADM	241.78	224.53		-17.25
08-26-08	06-06-11	3.882	VANGUARD EQTY INC FUND ADM	170.00	174.92		4.92
12-17-08	06-06-11	21.714	VANGUARD EQTY INC FUND ADM	730.45	978.44		247.99
12-14-10	06-06-11	6.168	JPMORGAN EMERGING MKTS FD CL I	150.56	149.27	-1.29	

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01-25-10	06-06-11	75 769	GOLDMAN SACHS HIGH YIELD CL I	529.63	561.45		31.82
03-02-10	06-06-11	155 316	GOLDMAN SACHS HIGH YIELD CL I	1,081.00	1,150.89		69.89
01-25-10	06-06-11	36 718	PIMCO INVT GRD CORP FUND CL I	407.57	395.82		-11.75
01-25-10	06-06-11	23 998	VANGUARD ST INV GRD FUND ADM	256.54	259.18		2.64
01-25-10	06-06-11	7 968	GOLDMAN SACHS GRW OPP FD CL I	159.84	197.21		37.37
01-25-10	06-06-11	27 942	HARBOR CAP APPR FUND CL I	888.55	1,065.99		177.44
01-25-10	06-06-11	15.128	HARTFORD CAP APPR FUND CL I	458.68	512.99		54.31
01-25-10	06-06-11	28 224	ROYCE VALUE PLUS FUND SVC	311.31	383.85		72.54
01-25-10	06-06-11	7.253	STRATTON SMALL CAP VALUE FD	294.98	375.27		80.29
01-25-10	06-06-11	42.686	VANGUARD EQTY INC FUND ADM	1,608.84	1,923.43		314.59
01-25-10	06-06-11	29.025	AMERICAN CENTURY GNMA FUND	312.60	321.60		9.00
12-14-10	06-06-11	6.959	JPMORGAN EMERGING MKTS FD CL I	169.87	168.41	-1.46	
08-26-10	06-06-11	133 333	GOLDMAN SACHS HIGH YIELD CL I	940.00	988.00	48.00	
08-26-10	06-06-11	29 236	PIMCO INVT GRD CORP FUND CL I	342.94	315.16	-27.78	
08-26-10	06-06-11	23 817	VANGUARD ST INV GRD FUND ADM	258.18	257.22	-0.96	
08-26-10	06-06-11	15 331	HARBOR CAP APPR FUND CL I	457.47	584.88	127.41	
08-26-10	06-06-11	7.833	HARTFORD CAP APPR FUND CL I	222.69	265.62	42.93	
08-26-10	06-06-11	16 454	ROYCE VALUE PLUS FUND SVC	174.74	223.77	49.03	
08-26-10	06-06-11	5.587	STRATTON SMALL CAP VALUE FD	217.00	289.07	72.07	
08-26-10	06-06-11	23 661	VANGUARD EQTY INC FUND ADM	874.27	1,066.16	191.89	
08-26-10	06-06-11	22 311	AMERICAN CENTURY GNMA FUND	246.54	247.21	0.67	
09-25-08	06-15-11	33,295	FHLMC REMIC SERIES 3484	33,284.43	33,294.83		10.40
			5 500% Due 06-15-35				
05-27-09	06-17-11	320.000	AMGEN INC	16,128.77	18,546.65		2,417.88
08-27-09	06-17-11	50.000	AMGEN INC	3,011.26	2,897.91		-113.35
07-18-05	06-17-11	100.000	COCA-COLA CO	4,323.40	6,598.31		2,274.91
08-22-05	06-17-11	100.000	COCA-COLA CO	4,429.58	6,598.32		2,168.74
05-29-07	06-17-11	65.000	COCA-COLA CO	3,384.02	4,288.90		904.88

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09-25-08	07-15-11	40,130	FHLMC REMIC SERIES 3484 5.500% Due 06-15-35	40,117.77	40,130.31		12.54
03-10-11	08-08-11	205.000	COSTCO COMPANIES	15,136.28	14,741.14	-395.14	
08-22-05	08-08-11	180.000	PROCTER & GAMBLE CO COM	9,926.56	10,798.55		871.99
12-10-10	08-08-11	140.000	BECTON DICKINSON & CO COM	11,525.28	10,856.68	-668.60	
08-26-08	08-08-11	165.000	HONEYWELL INTL INC	8,032.91	7,474.83		-558.08
04-21-09	08-08-11	60.000	HONEYWELL INTL INC	1,825.38	2,718.12		892.74
12-10-10	08-08-11	255.000	UNITED HEALTHCARE CORP	9,349.27	10,889.57	1,540.30	
09-28-09	08-08-11	310.000	DISNEY (WALT) COMPANY	8,774.43	10,363.78		1,589.35
03-10-11	08-08-11	295.000	NEXTERA ENERGY INC COM	16,472.66	14,960.75	-1,511.91	
02-22-05	08-08-11	575.000	ORACLE CORPORATION	7,377.25	15,198.04		7,820.79
11-25-08	08-08-11	10.000	QUALCOMM INC	324.94	479.77		154.83
04-21-09	08-08-11	310.000	QUALCOMM INC	12,408.65	14,872.79		2,464.14
09-28-09	08-08-11	350.000	SUNCOR ENERGY INC NEW COM	12,057.54	10,615.75		-1,441.79
05-26-10	08-08-11	305.000	SUNCOR ENERGY INC NEW COM	8,950.16	9,250.86		300.70
04-21-09	08-08-11	55.000	TYCO INTERNATIONAL LTD SHS	1,201.93	2,111.93		910.00
05-27-09	08-08-11	325.000	TYCO INTERNATIONAL LTD SHS	8,913.71	12,479.59		3,565.88
09-25-08	08-15-11	22,092	FHLMC REMIC SERIES 3484 5.500% Due 06-15-35	22,085.26	22,092.16		6.90
09-25-08	09-15-11	14,973	FHLMC REMIC SERIES 3484 5.500% Due 06-15-35	14,968.71	14,973.39		4.68
06-06-11	09-22-11	5.000	SPDR GOLD TRUST GOLD SHS	756.90	843.67	86.77	
03-10-11	09-26-11	1,800.000	AMERICAN CENTURY GNMA FUND	19,620.00	20,196.00	576.00	
06-06-11	09-26-11	6.923	COHEN & STEERS REALTY SHARES FUND	439.61	384.36	-55.25	
06-06-11	09-26-11	31.729	GOLDMAN SACHS COMMODITY ST CL I	205.92	176.73	-29.19	
06-06-11	09-26-11	31.957	PIMCO ALL ASSET FUND CL INST	402.66	370.06	-32.60	
11-26-08	09-26-11	46.186	PIMCO INVT GRD CORP FUND CL I	437.38	485.41		48.03
05-25-05	09-26-11	130.448	PIMCO TOTAL RETURN FD CL I	1,403.62	1,414.06		10.44
08-21-07	09-26-11	20.984	VANGUARD ST INV GRD FUND ADM	222.01	224.11		2.10
12-17-08	09-26-11	15.023	VANGUARD EQTY INC FUND ADM	505.37	621.80		116.43

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05-23-06	09-26-11	29.341	AMERICAN CENTURY GNMA FUND	292.82	329.21		36.39
08-22-06	09-26-11	12.221	TEMPLETON GLOBAL BD FD CL ADV	131.74	154.96		23.22
06-06-11	09-26-11	2.979	COHEN & STEERS REALTY SHARES FUND	189.17	165.39	-23.78	
06-06-11	09-26-11	13.749	PIMCO ALL ASSET FUND CL INST	173.24	159.21	-14.03	
11-26-08	09-26-11	30.260	PIMCO INVT GRD CORP FUND CL I	286.56	318.03		31.47
12-06-05	09-26-11	19.326	PIMCO TOTAL RETURN FD CL I	203.31	209.49		6.18
02-21-06	09-26-11	36.548	PIMCO TOTAL RETURN FD CL I	381.93	396.18		14.25
05-23-06	09-26-11	16.693	VANGUARD ST INV GRD FUND ADM	174.44	178.28		3.84
01-22-07	09-26-11	2.547	VANGUARD ST INV GRD FUND ADM	26.87	27.20		0.33
12-17-08	09-26-11	6.451	VANGUARD EQTY INC FUND ADM	217.01	267.26		50.25
02-27-08	09-26-11	24.960	AMERICAN CENTURY GNMA FUND	257.84	280.05		22.21
06-06-11	09-26-11	3.110	COHEN & STEERS REALTY SHARES FUND	197.49	172.67	-24.82	
06-06-11	09-26-11	14.361	PIMCO ALL ASSET FUND CL INST	180.95	166.30	-14.65	
01-25-10	09-26-11	21.569	PIMCO INVT GRD CORP FUND CL I	239.42	226.69		-12.73
01-25-10	09-26-11	59.933	PIMCO TOTAL RETURN FD CL I	656.27	649.67		-6.60
01-25-10	09-26-11	6.816	VANGUARD EQTY INC FUND ADM	256.90	282.11		25.21
01-25-10	09-26-11	13.716	AMERICAN CENTURY GNMA FUND	147.72	153.89		6.17
08-26-10	09-26-11	28.908	PIMCO INVT GRD CORP FUND CL I	339.09	303.82		-35.27
08-26-10	09-26-11	63.214	PIMCO TOTAL RETURN FD CL I	728.86	685.24		-43.62
08-26-10	09-26-11	14.642	VANGUARD ST INV GRD FUND ADM	158.72	156.38		-2.34
08-26-10	09-26-11	3.845	VANGUARD EQTY INC FUND ADM	142.07	159.14		17.07
08-26-10	09-26-11	18.632	AMERICAN CENTURY GNMA FUND	205.88	209.05		3.17
08-26-10	09-26-11	14.655	TEMPLETON GLOBAL BD FD CL ADV	194.03	185.83		-8.20
03-10-11	09-28-11	12,878.899	AMERICAN CENTURY GNMA FUND	140,380.00	144,243.67	3,863.67	
09-25-08	10-17-11	42,434	FHLMC REMIC SERIES 3484	42,420.79	42,434.05		13.26
			5.500% Due 06-15-35				

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12-10-10	11-01-11	240 000	CAMERON INTERNATIONAL CORP	11,871.67	11,232.24	-639.43	
11-25-08	11-01-11	20.000	APPLE INC COM	1,821.02	7,905.86		6,084.84
04-21-09	11-01-11	170.000	DEERE & COMPANY	6,368.10	12,387.64		6,019.54
07-18-05	11-01-11	90 000	AMERICAN TOWER CORP CL A	1,922.26	5,168.16		3,245.90
04-21-09	11-01-11	110 000	AMERICAN TOWER CORP CL A	3,515.41	6,316.65		2,801.24
04-21-09	11-01-11	490 000	COMCAST CORP NEW CL A	6,981.67	11,170.75		4,189.08
08-27-09	11-01-11	155 000	COMCAST CORP NEW CL A	2,361.05	3,533.61		1,172.56
09-25-08	11-15-11	30,641	FHLMC REMIC SERIES 3484	30,631.83	30,641.41		9.58
09-25-08	12-15-11	34,534	FHLMC REMIC SERIES 3484	34,522.77	34,533.56		10.79
04-21-09	12-15-11	180.000	SCHLUMBERGER LIMITED COM	8,359.90	12,133.92		3,774.02
04-21-09	12-15-11	215.000	AMERICAN TOWER CORP CL A	6,871.04	12,521.14		5,650.10
12-10-10	12-15-11	290 000	WATSON PHARMACEUTICALS COM	14,300.77	17,695.37		3,394.60
05-27-09	12-15-11	20.000	AMAZON COM	1,583.47	3,641.19		2,057.72
12-10-10	12-15-11	55.000	AMAZON.COM	9,650.48	10,013.26		362.78
04-21-09	12-15-11	5 000	CME GROUP INC COM	1,103.80	1,195.07		91.27
05-27-09	12-15-11	50.000	CME GROUP INC COM	15,359.84	11,950.65		-3,409.19
12-10-10	12-15-11	40.000	CME GROUP INC COM	12,815.60	9,560.52		-3,255.08
06-06-11	12-15-11	535.000	VIACOM INC NEW CL B	26,667.77	23,147.78	-3,519.99	
08-08-11	12-15-11	245 000	VIACOM INC NEW CL B	10,358.28	10,600.38	242.10	
04-21-09	12-15-11	75.000	EXXON MOBIL CORP	4,938.91	5,999.44		1,060.53
12-14-10	12-15-11	1,620.000	JPMORGAN EMERGING MKTS FD CL I	39,544.20	32,383.80		-7,160.40
03-03-09	12-15-11	644.000	GOLDMAN SACHS GRW OPP FD CL I	7,154.84	13,723.64		6,568.80
03-03-09	12-15-11	923.000	T ROWE PRICE MID CAP VALUE FUND	10,429.90	19,078.41		8,648.51
12-14-10	12-15-11	29.361	JPMORGAN EMERGING MKTS FD CL I	716.70	586.93		-129.77
08-22-06	12-15-11	142 006	TEMPLETON GLOBAL BD FD CL ADV	1,530.82	1,740.99		210.17
08-21-07	12-15-11	22 404	VANGUARD ST INV GRD FUND ADM	237.03	238.15		1.12
06-06-11	12-15-11	37.812	GOLDMAN SACHS COMMODITY ST CL I	245.40	215.53	-29.87	
06-06-11	12-15-11	2.000	SPDR GOLD TRUST GOLD SHS	302.76	305.20	2.44	
08-22-06	12-15-11	38 303	TEMPLETON GLOBAL BD FD CL ADV	412.91	469.59		56.68

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Inception Date: ??-??-??

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