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SCANNED DEC 1 1 2012

Form **990**

EXTENSION GRANTED TO NOVEMBER 15, 2012

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Inspection

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public

OMB No 1545-0047

	roi tile	2011 Calendar year, or tax year beginning	enumy		
В	Check if applicable	C Name of organization		D Employer identifi	cation number
Г	Addres	SANTA ANA CHAMBER OF COMMERCE			
卢	Name Change			95_1	190030
F	Initial return		Room/suite	E Telephone numbe	
F	Termin	•	1100111/3uite	1)541-5353
7	ated Amend			G Gross receipts \$	895,201.
┌	return Applica tion			H(a) Is this a group re	
_	pendin	F Name and address of principal officer: MARTIN PETERSON		for affiliates?	Yes X No
3		SAME AS C ABOVE		H(b) Are all affiliates inc	
	Tax-exe	mpt status	or 527	7	list. (see instructions)
		e: ► WWW.SANTAANAALLIANCE.COM		H(c) Group exemptio	,
		organization: X Corporation Trust Association Other	L Year		A State of legal domicile: CA
	art I	Summary			
-	1	Briefly describe the organization's mission or most significant activities. ${ t TO }$ B	RING A	HIGHER LEV	EL OF
《LUC ⅓ L ΛUN Activities & Governance		ECONOMIC PROSPERITY TO AREA BUSINESS OWN	ERS, W	ORKERS AND	RESIDENTS.
AUN Franc	2	Check this box 🕨 🔲 if the organization discontinued its operations or dispos	sed of more	e than 25% of its net as	ssets
⊸ გ	. 3 i	Number of voting members of the governing body (Part VI, line 1a)		3	34
ກິລ	4 1	Number of independent voting members of the governing body (Part VI, line 1b)		4	34
CLUC 'S L vities & Gov	5	Fotal number of individuals employed in calendar year 2011 (Part V, line 2a)		5	6
ZE Viti	6.	Total number of volunteers (estimate if necessary)		6	61
ct (7 a -	Total unrelated business revenue from Part VIII, column (C), line 12		7a	76,669.
_		Net unrelated business taxable income from Form 990-T, line 34		7b	<418.>
				Prior Year	Current Year
a)	8 (Contributions and grants (Part VIII, June 1h)		514,390.	181,482.
Revenue	9 1	Program service revenue (Part With the 2g) 0		564,776.	451,568.
ě	10	nvestment income (Part. VIII Column (A), lines (1), and 7d)		19.	88.
—	11 (Other revenue (Part VIII, Column (A), Innes 5, 6d, 8c, 9c, 10c, and 11e)		79,788.	176,993.
	12	Total revenue add ines 8 through 1 (must equal Part VIII, column (A), line 12)		1,158,973.	810,131.
	13 (Grants and similar amounts daid (Part 1X, column (A), lines 1-3)		0.	0.
	14 1	Benefits paid to or manmembers (Page 13 2 column (A), line 4)		0.	0.
S		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		403,957.	307,213.
Expenses	16a l	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
ž	b b	Fotal fundraising expenses (Part IX, column (D), line 25)	<u>99. </u>		
Ш	17 (Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		601,602.	<u>501,189.</u>
	18	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)		1,005,559.	808,402.
		Revenue less expenses Subtract line 18 from line 12		153,414.	1,729.
Net Assets or	3		Ве	ginning of Current Year	End of Year
sset	20	Total assets (Part X, line 16)		261,391.	139,692.
A A	21	Total liabilities (Part X, line 26)		433,687.	<u>310,259.</u>
_		Net assets or fund balances Subtract line 21 from line 20		<172,296.	> <170,5 <u>67.</u> >
	art II	Signature Block			
		ties of perjury, I declare that I have examined this return, including accompanying schedule:			y knowledge and belief, it is
true	e, correct	, and complete. Declaration of prepa rfir (other th an officer) is based on all information of wh	nich preparer		12012
		Signature of officer		N 11/13	12012
Siç		, ,		Date	
He	re	MARTIN PETERSON, CHIEF FINANCIAL OFFICE Type or print name and title			
		Print/Type preparer's name Pyeparer's signature	11	Date Check	PTIN
Pai	d	SHERRY L. RADMORE, CPA THENY KIND	ure!	1/15/12 self-employ	
Pre	parer	Firm's name ELLS CPAS & BUSINESS ADVISORS		Fırm's EIN ▶	95-2771605
Use	Only	Firm's address 1611 E. FOURTH STREET, SUITE 200	0		
		SANTA ANA, CA 92701-5136	-	Phone no. (714) 569-1000
<u>Ma</u>	y the IF	S discuss this return with the preparer shown above? (see instructions)			X Yes No
132	001 01-23	·			Form 990 (2011)
	S	EE SCHEDULE O FOR ORGANIZATION MISSION ST	TATEME	INT CONTINUA	1/8 25/16
					0/1/

	1 990 (2011) SANTA ANA CHAMBER OF COMMERCE	<u>95-1190030</u>	Page 2
Pai	rt III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response to any question in this Part III		X
1	Briefly describe the organization's mission		
•	TO BROKER COMMUNITY SOLUTIONS THAT CREATE ECONOMIC GROWT	Ή.	
	TO DIORDIC COMMONTAL BODOLIONE TIME CHARLES DOCUMENTED CHARLES		
2	Did the organization undertake any significant program services during the year which were not listed on		
	the prior Form 990 or 990-EZ?	Ye	s X No
	If "Yes," describe these new services on Schedule O		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	Ye	s X No
_	If "Yes," describe these changes on Schedule O		-
4	Describe the organization's program service accomplishments for each of its three largest program services, as i	mageured by expens	26
4			
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of g	rants and allocations	το
	others, the total expenses, and revenue, if any, for each program service reported		
4a	(Code) (Expenses \$		<u>,000.</u>)
	DEVELOPING THE WORKFORCE IN KEY INDUSTRIES-EDUCATIONAL P	ROGRAMS IN	A
	FIRST OF ITS KIND TECHNICAL HIGH SCHOOL FOR ENTERPRISING	LOCAL STU	DENTS
	IN A HANDFUL OF KEY TECHNOLOGY-DRIVEN INDUSTRIES: AUTOMO		
	SERVICES, CONSTRUCTION, HEALTHCARE, LOGISTICS/TRANSPORTA		
	MANUFACTURING AND NEW MEDIA. DEVELOPING THE LOCAL WORKF		
			/ !! ! !!
	LINKING NEW SKILL-TRAINING PROGRAMS TO CURRENT EMPLOYER	DEMANDS.	(HIGH
	SCHOOL)		
	211 044	211	900 \
4b	(Code) (Expenses \$		<u>,899.</u>)
	EDUCATING IN LANGUAGE AND TECHNOLOGY-COORDINATING AND EX		GLISH
	COMPETENCY PROGRAMS WITHIN THE COMMUNITY. IN THIS MASSI		
	LOCAL SCHOOL DISTRICTS AND PRIVATE PROVIDERS ARE PARTNER	S IN AN	
	AWARENESS CAMPAIGN THAT DIRECTS ENROLEES TO THE MOST APP	ROPRIATE A	ND
	EFFICIENT LEARNING CENTERS. CURRICULUM DEVELOPMENT AND	INSTRUCTOR	
	TRAINING IS PROVIDED. WHILE RESPECTING THE CUSTOMS AND	TRADITIONS	THEY
	HAVE LEARNED AT HOME, THESE COMPETENCY PROGRAMS WILL ALL		
	TO ENHANCE THEIR EMPLOYMENT OPPORTUNITIES BY LEARNING EN		
	BECOMING FULLY INTGEGRATED IN THE WORKPLACE OF AMERICAN	·	/ EMD \
	BECOMING FULLI INIGEGRATED IN THE WORKPLACE OF AMERICAN	DOSTNESS.	(EIP)
	<u> </u>		
			
4c	(Code) (Expenses \$) (Revenue		,000 .)
	ORGANIZED SCHOLARSHIP PROGRAM FOR STUDENTS FROM SANTA AN	<u>IA HIGH SCH</u>	OOLS.
	<u></u>		
	Other program convices (December in Cohestrile O.)		
40	Other program services (Describe in Schedule O)	20 024 .	
	(Expenses \$ 323,310. including grants of \$) (Revenue \$	28,834.)	
<u>4e</u>	Total program service expenses ► 670,132.		
		Form '	990 (2011)

132002 02-09-12

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1		X.
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	<u></u>
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for	_		.,
	public office? If "Yes," complete Schedule C, Part I	_ 3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
_	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	_	v	
	, , ,	5	Х	<u> </u>
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			1
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	•		
-	Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X			
	as applicable .			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	_X_	
þ				,,
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	440		х
d		11c		<u> </u>
u	Part X, line 16 ⁹ If "Yes," complete Schedule D, Part IX	11d	X	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		Х
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI, XII, and XIII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	146		v
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	14b		<u> X</u>
13	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals	,,,		
-	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	_X_	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
<u>b</u>	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	000	

132003 01-23-12

		т		
	Did the account of the design		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II			- v
22		21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
22	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	\vdash	X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J			\ .
04-		23	ļ	X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	į		
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
h	Schedule K. If "No", go to line 25	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	 	
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	١		
	any tax-exempt bonds?	24c	ļ	
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		<u> </u>
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			ľ
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete		ļ	
	Schedule L, Part I	25b	-	
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			,,
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26	ļ	X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			,
_	instructions for applicable filing thresholds, conditions, and exceptions)			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
00	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			3,7
0.4	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?	١.,		7.7
00	If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II			v
22	,	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			v
24	sections 301.7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I Was the organization related to any tax-exempt or taxable entity?	_33_		X
34	•		₩	
250	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	X	v
35a b	Did the organization have a controlled entity within the meaning of section 512(b)(13)? Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of	35a		X
Ų	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	254		v
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	35b		_X_
30	If "Yes," complete Schedule R, Part V, line 2			
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		
31	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI			v
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	37		_X_
Jo	Note. All Form 990 filers are required to complete Schedule O	20	$ _{\mathbf{x}} $	
	Note: A serious more and required to complete defined to	38_	000 /	

Form **990** (2011)

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Form 990 (2011)

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14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Pai	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule C	hrough	7b below, and for a	"No" i	espon	se			
	Check if Schedule O contains a response to any question in this Part VI	<i>.</i> 000	moti detione			X			
Sec	tion A. Governing Body and Management					<u> </u>			
	and the control of th				Yes	No			
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	34		7.50				
	If there are material differences in voting rights among members of the governing body, or if the governing			1					
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.								
ь	Enter the number of voting members included in line 1a, above, who are independent	1b	34						
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationsh			1					
	officer, director, trustee, or key employee?	•	,	2		Х			
3	Did the organization delegate control over management duties customarily performed by or under the	ne dire	ct supervision						
	of officers, directors, or trustees, or key employees to a management company or other person?		·	3		<u>X</u>			
4	4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?								
5	Did the organization become aware during the year of a significant diversion of the organization's as	sets?		5		X			
6	Did the organization have members or stockholders?			6	Х				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a	ppoint	one or						
	more members of the governing body?			7a		<u>X</u>			
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,	stockh	olders, or						
	persons other than the governing body?			7b	X				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	ear by th	ne following:						
а	The governing body?			8a	X				
b	Each committee with authority to act on behalf of the governing body?			8b	X				
9	is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real	ached	at the						
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			9		<u>X</u>			
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal F	Revenu	e Code)						
				Γ	Yes	No			
	Did the organization have local chapters, branches, or affiliates?			10a		_X_			
b	If "Yes," did the organization have written policies and procedures governing the activities of such or	napte	rs, amiliates,	40.		,			
44-	and branches to ensure their operations are consistent with the organization's exempt purposes?	du bofe	ero filma the form?	10b 11a	Х				
11a b									
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	х	-			
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ris	e to cor	officts?	12b	X				
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If ""			12.5					
	in Schedule O how this was done			12c		Х			
13	Did the organization have a written whistleblower policy?			13	Х				
14	Did the organization have a written document retention and destruction policy?			14	Х				
15	Did the process for determining compensation of the following persons include a review and approve	al by II	ndependent	}					
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?)							
а	The organization's CEO, Executive Director, or top management official			15a		<u>X</u>			
b	Other officers or key employees of the organization			15b		<u>X</u>			
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)								
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	ment v	with a						
	taxable entity during the year?			16a		<u> </u>			
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate the control of the								
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization an	ınızatıc	on's						
Sec	exempt status with respect to such arrangements? tion C. Disclosure			16b					
17	List the states with which a copy of this Form 990 is required to be filed ▶CA								
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-	T (Sect	tion 501(c)(3)s only):	availah	le				
	for public inspection. Indicate how you made these available. Check all that apply	,555							
	Own website Another's website X Upon request								
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, co	onflict	of interest policy, an	d fınar	icial				
	statements available to the public during the tax year		, ,,,,,						
20	State the name, physical address, and telephone number of the person who possesses the books a	nd rec	ords of the organiza	tion 🕨					
	MARTIN PETERSON - (714) 541 5353		· · · · · · · · · · · · · · · · · · ·						
132006	1631 W. SUNFLOWER AVE. SUITE C-35, SANTA ANA, CA	927	04						

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors; institutional trustees, officers; key employees, highest compensated employees; and former such persons

(A) Name and ⊺itle	(B) Average	_ر,		Pos				(D) Reportable	(E) Reportable	(F) Estimated
	hours per	box	not c	ss pe	rson	ıs bot	h an	compensation	compensation	amount of
	week (describe hours for related organizations in Schedule O)	stee or director	institutional trustee	Officer	Key employee	Highest compensated employee	Ė	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) RANDY BARTH		=	-	0		± 5	<u></u>			
BOARD CHAIRMAN	2.00	x		ļ				0.	0.	0.
(2) DAVID ELLIOTT			\vdash			 				
PRESIDENT	40.00	$ _{\mathbf{X}}$		х				79,688.	0.	7,843.
(3) VICTORIA BETANCOURT			<u> </u>							•
SECRETARY	2.00	x		X				0.	0.	0.
(4) ED LIEBER										
TREASURER	2.00	X		X				0.	0.	0.
(5) RICHARD PORRAS										
DIRECTOR	2.00	X						0.	0.	0.
(6) ALFREDO AMEZCUA										
DIRECTOR	2.00	X	<u> </u>	<u> </u>	<u> </u>	ļ		0.	0.	0.
(7) DONNIE CREVIER		l								
DIRECTOR	2.00	X	ļ			_		0.	0.	0.
(8) JON DIETZ									0	
DIRECTOR	2.00	X						0.	0.	0.
(9) TONY ELLIS	2.00	x	ŀ			ŀ		0.	0.	0 .
DIRECTOR	2.00	^		-		 		<u> </u>	0.	<u> </u>
(10) BILL HARRIS	2.00	x						0.	0.	0.
DIRECTOR (11) EDDIE QUILLARES	2.00	 ^	├─			\dagger		•	0.	<u> </u>
DIRECTOR	2.00	x]				0.	0.	0 .
(12) ARTURO LOMELI	2.00	1	\vdash	-					<u> </u>	
DIRECTOR	2.00	x						0.	0.	0.
(13) JUSTIN MCCUSKER										
DIRECTOR	2.00	X						0.	0.	0.
(14) MARK MCLOUGHLIN									· · · ·	
DIRECTOR	2.00	X	L					0.	0.	0 .
(15) PATRICK MUNOZ					l					
DIRECTOR	2.00	X	<u> </u>	ļ		_		0.	0.	0 .
(16) RAUL RODRIGUEZ	_	1								
DIRECTOR	2.00	X	<u> </u>	ļ		_	<u> </u>	0.	0.	0.
(17) DOUG WOOLEY									_	_
DIRECTOR	2.00	<u> X</u>		<u> </u>	Ц_	<u>L</u>		0.	0.	Form 990 (2011

Form **990** (2011

Part VII Section A. Officers, Directors, Tru	ıstees, Key E	mple	oyee	s, a	nd l	High	est	Compensated Employ	ees (continued)			
(A)	(B)			(0	C)			(D)	(E)		(F)	
Name and title	Average	(40	not c	Pos			000	Reportable	Reportable	E	stimate	ed
	hours per	box	, unle	ss pe	rson	ıs bo	th an	compensation	compensation	a	mount o	of
	week	<u> </u>	ceran	id a d	irecto	or/trus	stee)	from	from related		other	
	(describe hours for	trustee or director						the .	organizations		npensa	
	related	0.0	8			sated		organization	(W-2/1099-MISC)		from the	-
	organizations	ruste	Itrusi		8	ubeu		(W-2/1099-MISC)			ganızatı nd relate	
	in Schedule	and t	ttona		ploy	S S		•		1	ganizatio	
	O)	Individual	institutional trustee	Officer	Key employee	Highest compensated employee	Former				,	
(18) JASON BLONSKA												
DIRECTOR	2.00	X	<u> </u>			<u> </u>		0.	0	<u>. </u>		0.
(19) KEVIN COLEMAN		ļ								ł		
DIRECTOR	2.00	X						0.	0			0.
(20) CATHERINE CONNOLLY			1									
DIRECTOR	2.00	X						0.	0	.		0.
(21) PAULA GARCIA-YOUNG												
DIRECTOR	2.00	X					ŀ	0.	i o	.		0.
(22) DENNIS HENSLING												
DIRECTOR	2.00	X						0.	l o	.		0.
(23) SCOTT KELLY												
DIRECTOR	2.00	X	i					0.	0			0.
(24) CHRIS KINERSON												
DIRECTOR	2.00	x						0.	0.			0.
(25) TOM KOUTROULIS		<u> </u>				\vdash				+		
DIRECTOR	2.00	x						0.	0.			0.
(26) MARUSHKAH KURTZ	200	 				+-		-		_		
DIRECTOR	2.00	x					l	0.	0.			0.
1b Sub-total	2:00	1 44					!	79,688.	Ö		7,84	
c Total from continuation sheets to Part VI	I Section A							81,302.	0		4,6	
d Total (add lines 1b and 1c)	ii, Section A							160,990.	0		12,5	
2 Total number of individuals (including but n	at limited to th		hoto	od ol	have	2)	ho r		·	<u>. </u>	. 4 , 5 .	T # •
compensation from the organization	ot innited to ti	1056	IISLE	u ai	DOVE	e) wi	10 10	eceived more than \$100	o,000 of reportable			0
compensation from the organization											Yes	No
3 Did the organization list any former officer,	director or tra	ıata	a ka					highest sempenseted s	malauaa an		163	-140
, , , , , , , , , , , , , , , , , , , ,			e, ke	y en	пріо	yee	, Or i	nignest compensated e	mployee on			v
line 1a? If "Yes," complete Schedule J for s								hau aama amaadaa fuam	Ala a	3	+	X
4 For any individual listed on line 1a, is the su and related organizations greater than \$15i									the organization	١.		х
										4	+ +	
5 Did any person listed on line 1a receive or a					-		eiai	ed organization or indiv	idual for services	_	ł l	v
rendered to the organization? If "Yes," com Section B. Independent Contractors	piete Scheaui	e J į	or st	JCN J	pers	son				5		<u> </u>
									¢100 000 of			
1 Complete this table for your five highest co	•	-							•	sation	irom	
the organization Report compensation for	tne calendar y	ear	enai	ng w	vitn	or w	itnir		year 			
(A) Name and business	addrass	37/	` `	,				(B) Description of s	SADVICAS		(C) ensation	_
- Traine and business		M	INC	<u> </u>					JCT VICCS	Oomp		
												
								· · · · · · · · · · · · · · · · · · ·				
				• •			_					
2 Total number of independent contractors (i \$100,000 of compensation from the organic	_	ot li	mite	d to		se li: O	sted	above) who received n	nore than			
						-						

SEE PART VII, SECTION A CONTINUATION SHEETS

Form **990** (2011)

Form 990 (2011) SANTA ANZ	A CHAMBI	<u>er</u>	<u>O</u>	? (<u> 100</u>	<u>IM</u>	<u> </u>	CE	<u>95-119</u>	<u>0030</u>
Part VII Section A. Officers, Directors, Tru	ıstees, Key Eı	mple	oyee	s, a	nd F	ligh	est	Compensated Employ	ees (continued)	
(A)	(B)			(C)			(D)	(E)	(F)
Name and title	Average			Pos		i		Reportable	Reportable	Estimated
	hours	(c	heck	all t	hat	арр	ly)	compensation	compensation	amount of
	per							from	from related	other
	week	_				oyee		the	organizations	compensation
		recto				E E		organization	(W-2/1099-MISC)	from the
		5	e e			Sated		(W-2/1099-MISC)		organization and related
•		Individual trustee or director	Institutional trustee		ee/	Highest compensated employee			•	organizations
		duat	lton:	_	Key employee	St CO	😹			organizations
		In Page	thst	Officer	Key e	E E	Former			
(27) SHELLE MALM										
DIRECTOR	2.00	X	L.					0.	0.	0.
(28) KIRK OETKEN										
DIRECTOR	2.00	X				<u> </u>	<u> </u>	0.	0.	0.
(29) DAVID PARK										
DIRECTOR	2.00	X						0.	0.	0.
(30) JOHN PITTS										
DIRECTOR	2.00	X						0.	0.	0.
(31) LINNEA RAY										-
DIRECTOR	2.00	X						0.	0.	0.
(32) MAX VALDES										
DIRECTOR	2.00	X						0.	0.	0.
(33) JENNIFER VAUGHN										
DIRECTOR	2.00	X						0.	0.	0.
(34) TERRY WALKER			Г						-	
DIRECTOR	2.00	X						0.	0.	0.
(35) MARTIN PETERSON										
VICE-PRESIDENT OPERATIONS	40.00			х				81,302.	0.	4,671.
, 01 21 22 22 22 22 22 22 22 22 22 22 22 22										•
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	 	t			<u> </u>					
			1							
		1	1	1						
Total to Part VII, Section A, line 1c								81,302.		4,671.

Part VIII Statement of Revenue (D) Revenue (C) (A) (B) Total revenue Related or Unrelated excluded from exempt function business tax under sections 512, 513, or 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 1a 134,635. 1b b Membership dues c Fundraising events 1c d Related organizations 1d e Government grants (contributions) 1e f All other contributions, gifts, grants, and 46,847 similar amounts not included above g Noncash contributions included in lines 1a-1f \$ 181,482 h Total. Add lines 1a-1f Business Code 2 a PROJECT - ETP TRAINING 900099 344,899. 344,899. Program Service Revenue 52,085 **b ADVERTISING INCOME** 541800 52,085 30,000. c PROJECT - HIGH SCHOOL 900099 30,000. 24,584 900099 24,584 d PROJECT - ENTERPRISE Z f All other program service revenue 451,568 g Total. Add lines 2a-2f Investment income (including dividends, interest, and 88 88 other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents b Less rental expenses c Rental income or (loss) d Net rental income or (loss) (i) Securities 7 a Gross amount from sales of (II) Other assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c) See a 228,317 Part IV, line 18 85,070. b Less direct expenses 143,247 143,247 c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See Part IV, line 19 b Less direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less cost of goods sold Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a MISCELLANEOUS INCOME 900099 33,746 33,746 d All other revenue 33,746. e Total. Add lines 11a-11d 733 76,669. 143,247 Total revenue See instructions 132009 01-23-12 Form 990 (2011)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Do	Check if Schedule O contains a respons not include amounts reported on lines 6b,	(A) Total expenses	(B)	(C)	(D) Fundraising
	8b, 9b, and 10b of Part VIII.	rotal expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States See Part IV, line 22				
3	Grants and other assistance to governments,			•	
	organizations, and individuals outside the			1	
	United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	160,990.	160,990.		
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	125,310.	67,667.	36,340.	21,303
8	Pension plan accruals and contributions (include				
	section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	20,913.	11,293.	6,065.	3,555.
11	Fees for services (non-employees)				
а	Management .				
b	Legal				
С	Accounting _	745.	402.	216.	127.
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other	355.	192.	103.	60.
12	Advertising and promotion	8,387.	4,529.	2,432.	1,426.
13	Office expenses	25,452.	13,744.	7,381.	4,327.
14	Information technology	2,569.	1,387.	745.	437.
15	Royalties				
16	Occupancy	74,713.	40,345.	21,667.	12,701.
17	Travel	1,838.	993.	533.	312.
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	11,390.	6,151.	3,303.	1,936.
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	3,207.	1,732.	930.	545.
23	Insurance	29,066.	15,696.	8,429.	4,941.
24	Other expenses Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	PROJECT - EDUCATION	311,044.	311,044.		***
b	PROJECT - HIGH SCHOOL,	25,423.	25,423.		*
С	PROJECT - SCHOLARSHIP	10,355.	10,355.		
d	ENTERTAINMENT	4,529.	2,446.	1,313.	770.
	All other expenses	<7,884.>			<1,341.
25	Total functional expenses. Add lines 1 through 24e	808,402.	670,132.	87,171.	51,099.
26	Joint costs Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here If following SOP 98-2 (ASC 958-720)				

132010 01-23-12

Form **990** (2011)

Pa	rt X	Balance Sheet				
				(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		2,781.	1	5,677.
	2	Savings and temporary cash investments		,	2	
	3	Pledges and grants receivable, net			3	-
	4	Accounts receivable, net		26,557.	4	99,791.
	5	Receivables from current and former officers, dir	ectors, trustees, key			
		employees, and highest compensated employee				
		of Schedule L		5	·	
	6	Receivables from other disqualified persons (as	defined under section			
		4958(f)(1)), persons described in section 4958(c)				į
		employers and sponsoring organizations of sect	· · · · · -			
		employees' beneficiary organizations (see instru-		6	,	
Assets	7	Notes and loans receivable, net	•		7	
Ass	8	Inventories for sale or use		192,563.	8	
•	9	Prepaid expenses and deferred charges		1,500.	9	442.
	10a	Land, buildings, and equipment cost or other				
		basis Complete Part VI of Schedule D	10a 122,638.			
	ь	Less accumulated depreciation	13,193.	10c	9,985.	
	11	Investments - publicly traded securities			11	•
	12	Investments - other securities See Part IV, line 1		12		
	13	Investments - program-related. See Part IV, line		13		
	14	Intangible assets		14		
	15	Other assets See Part IV, line 11	24,797.	15	23,797.	
	16	Total assets. Add lines 1 through 15 (must equa	al line 34)	261,391.	16	139,692.
	17	Accounts payable and accrued expenses	202,796.	17	128,944.	
	18	Grants payable		18		
	19	Deferred revenue		19		
	20	Tax-exempt bond liabilities			20	
es	21	Escrow or custodial account liability Complete F	Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, director	s, trustees, key employees,			1. 7.
ap		highest compensated employees, and disqualifie	ed persons Complete Part II			
_		of Schedule L			22	
	23	Secured mortgages and notes payable to unrela	ted third parties	226,932.	23	175,515.
	24	Unsecured notes and loans payable to unrelated	·		24	
	25	Other liabilities (including federal income tax, pay				
		parties, and other liabilities not included on lines	17-24) Complete Part X of	2 252		F 000
		Schedule D		3,959.	25	5,800.
	26	Total liabilities. Add lines 17 through 25		433,687.	26	310,259.
		Organizations that follow SFAS 117, check he	re and complete			
ces		lines 27 through 29, and lines 33 and 34.				ال سيكسف ـ ــــــــــــــــــــــــــــــــــ
lan	27	Unrestricted net assets			27	
Fund Balances	28	Temporarily restricted net assets			28	
ဋ	29	Permanently restricted net assets	V		29	
Ę		Organizations that do not follow SFAS 117, ch	leck nere			;
S	20	complete lines 30 through 34.		0.	20	Λ
Net Assets or	30	Capital stock or trust principal, or current funds	unment fund	0.	30	0.
t As	31	Paid-in or capital surplus, or land, building, or eq Retained earnings, endowment, accumulated inc		<172,296.		<170,567.>
Ne	32 33	Total net assets or fund balances	some, or other fullus	<172,296.		<170,567.> <170,567.>
	34	Total liabilities and net assets/fund balances		261,391.	34	139,692.
		1.515. Habitito and flet about/fulla balances		. 201,771.	<u> </u>	Form 990 (2011)

Form **990** (2011)

<u>Form</u>	990 (2011) SANTA ANA CHAMBER OF COMMERCE	95-1	190030	Pag	ge 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	810),1	31.
2	Total expenses (must equal Part IX, column (A), line 25)	2	808	3,4	02.
3	Revenue less expenses. Subtract line 2 from line 1	3		L,7	<u> 29.</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	<172	2,2	<u>96.</u> >
5	Other changes in net assets or fund balances (explain in Schedule O)	5			0.
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	<170),5	<u>67.</u> >
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				<u></u>
				Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0]
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		<u>X</u>
b	Were the organization's financial statements audited by an independent accountant?	٠	2b		X
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audıt,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c		
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a			
	separate basis, consolidated basis, or both				
	Separate basis Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sil	ngle Audıt			
	Act and OMB Circular A-133?		3a		_X_
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired audit			
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		
			Form 9	9 90 (2011)

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ See separate instructions.

2011

Open to Public Inspection

Department of the Treasury Internal Revenue Service ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ.

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations. Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)). Complete Part II-A. Do not complete Part II B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

_•	Section 501(c)(4), (5), or (6) organiza	tions Complete Part III.			
Nan	ne of organization			Empl	oyer identification number
	SANTA A	NA CHAMBER OF CO	MMERCE		95-1190030
Pa	art I-A Complete if the org	ganization is exempt und	ler section 501(c) or is a section 527 o	rganization.
2	Provide a description of the organize Political expenditures Volunteer hours	zation's direct and indirect politic	al campaign activities		
Pa	art I-B Complete if the or	ganization is exempt und	ler section 501(c)(3).	-
1	Enter the amount of any excise tax			▶\$	
2	Enter the amount of any excise tax	incurred by organization manag	ers under section 495	5 5 ▶ \$	
	If the organization incurred a section				Yes No
4 a	Was a correction made?				Yes No
	If "Yes," describe in Part IV.				
Pa	art I-C Complete if the org	ganization is exempt und	ler section 501(c), except section 501(c)(3).
1	Enter the amount directly expende	d by the filing organization for se	ction 527 exempt fun	ction activities > \$	
2	Enter the amount of the filing organ	nization's funds contributed to ot	her organizations for		
	exempt function activities			▶\$	
3	Total exempt function expenditures	s Add lines 1 and 2 Enter here a	and on Form 1120-PO	L,	
	line 17b			▶\$	
	Did the filing organization file Form	•			Yes No
5	Enter the names, addresses and en	•	•		- ·
	made payments. For each organization contributions received that were presented that were presented to the contributions are contributions.	<u> </u>			•
	political action committee (PAC) If		• •	•	to segregates fails of a
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
	(a) Name	(b) Address	(6) 2114	filing organization's	contributions received and
				funds If none, enter -0	promptly and directly
					delivered to a separate political organization
					If none, enter -0-
	-			-	
		Ĭ	1		

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. LHA

Schedule C (Form 990 or 990-EZ) 2011

132041 01-27-1

Schedule C (Form 990 or 990-EZ) 2011	SANTA	ANA	CHAMBER OF	COMMERCE		95-	1190030	Page 2
Part II-A Complete if the or			empt under sect	ion 501(c)(3) a	and file	d Form 5768		
(election under se		· · · · · · · · · · · · · · · · · · ·	 				- ,	
			filiated group (and lis	t in Part IV each a	ffiliated o	roup member's nar	ne, address, l	EIN,
expenses, and sha		, ,	• •					
B Check ► if the filing organiz	ation check	ed box A	and "limited control" j	provisions apply				
	nits on Lobb nditures" m		enditures ounts paid or incurre	d.)		(a) Filing organization's totals	(b) Affiliate tota	
1a Total lobbying expenditures to inf	fluence nubl	ic opinion	(grass roots lobbying					
b Total lobbying expenditures to inf	· -) <i>)</i>	-		 	
c Total lobbying expenditures (add	_		ody (direct lobbying)		}		 	
d Other exempt purpose expenditu		, 10)			<u> </u>		 	
e Total exempt purpose expenditur		c 1c and 1	d)		-		 	
f Lobbying nontaxable amount. En	,		•	ada aaluumma	-		 	
	i				}-		 	
If the amount on line 1e, column (a)	or (b) is:		bbying nontaxable a	· · · · · · · · · · · · · · · · · · ·		~ <		
Not over \$500,000			f the amount on line 1			, i	1	
Over \$500,000 but not over \$1,00			00 plus 15% of the e					
Over \$1,000,000 but not over \$1,			00 plus 10% of the e			. "	1	
Over \$1,500,000 but not over \$17	7,000,000		00 plus 5% of the ex	cess over \$1,500,	,000			
Over \$17,000,000		\$1,000	,000.			Aş,		
						^		
g Grassroots nontaxable amount (e		•			L			
h Subtract line 1g from line 1a If ze	ro or less, e	nter -0-				· <u>-</u> .		
i Subtract line 1f from line 1c If zer	-							
j If there is an amount other than ze	ero on eithei	r line 1h o	r line 1i, did the organ	ization file Form 4	720			
reporting section 4911 tax for this							Yes	No_
	zations tha	t made a	eraging Period Unde section 501(h) electi ne instructions for li	on do not have t	o comple			
	Lobb	ying Expe	nditures During 4-Y	ear Averaging Pe	eriod			
Calendar year (or fiscal year beginning in)	(a) 2	008	(b) 2009	(c) 2010		(d) 2011	(e) To	tal
2a Lobbying nontaxable amount								
b Lobbying ceiling amount					-			
(150% of line 2a, column(e))			*** S		2	· . · .		
c Total lobbying expenditures								
d Grassroots nontaxable amount								
e Grassroots ceiling amount (150% of line 2d, column (e))		·		1	· ;	4.		

Schedule C (Form 990 or 990-EZ) 2011

Schedule C (Form 990 or 990-EZ) 2011 SANTA ANA CHAMBER OF COMMERCE 95-1190030 Page 3 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For e	each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description	(8	a)	(t	
	e lobbying activity.	Yes	No	Amo	
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of				
а	Volunteers?				
	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements?				
d	Mailings to members, legislators, or the public?				
	Publications, or published or broadcast statements?				
f			-		
g					
_	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
	Other activities?			<u> </u>	
-	Total Add lines 1c through 1i	-	/		
•	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		`		
	If "Yes," enter the amount of any tax incurred under section 4912		/		
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912	,		<u> </u>	
					
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? t III-A Complete if the organization is exempt under section 501(c)(4), section 501 (c)(4).	on 501(c)	(5), or se	ection	
	501(c)(6).	J. 00 1(0)	(0), 0. 00	,011011	
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?				X
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		1	х	
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?		2		Х
	t III-B Complete if the organization is exempt under section 501(c)(4), section	on 501(c)	(5) or se	ection	
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."				e 3, is
1	Dues, assessments and similar amounts from members	,	1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)	cal			
	expenses for which the section 527(f) tax was paid).				
а	Current year		2a		
b	Carryover from last year		2b		
С	Total		2c		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc	2888			
·	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p				
	expenditure next year?	Jointical	1		
5	Taxable amount of lobbying and political expenditures (see instructions)		5		
Par		•	3		
L	plete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Pa	art II.A: and I	Part II.R Ju	no 1 Also c	complete
	part for any additional information	art ii 7 i, aria i	arrino, iii	16 1 7130, 0	ompiete
-					
					-

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

SANTA ANA CHAMBER OF COMMERCE

Employer identification number

_	SANTA ANA CHAMBER (OF COMMERCE		35-1190030
Pai			ilar Funds or <i>F</i>	Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line			
	<u> </u>	(a) Donor advised fur	nds	(b) Funds and other accounts
1	Total number at end of year			
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in v	vriting that the assets held in	donor advised fur	nds
	are the organization's property, subject to the organization's			Yes No
6	Did the organization inform all grantees, donors, and donor ad	-	unds can be used	only
•	for charitable purposes and not for the benefit of the donor or			
	impermissible private benefit?		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Yes No
Pai		anization answered "Yes" to	Form 990 Part IV	
1	Purpose(s) of conservation easements held by the organization			
•	Preservation of land for public use (e.g., recreation or ea		tion of an historica	lly important land area
	Protection of natural habitat	· —	tion of a certified h	
		Fieseiva	don or a certified fi	istoric structure
_	Preservation of open space		Al f ef	and a standard control and the last
2	Complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization held a qualification of the complete lines 2a through 2d if the organization of the complete lines 2a through 2d if the organization of the complete lines 2a through 2d if throug	ed conservation contribution	in the form of a ca	onservation easement on the last
	day of the tax year			
				Held at the End of the Tax Year
а	Total number of conservation easements			2a
b	Total acreage restricted by conservation easements			2b
С	Number of conservation easements on a certified historic stru			2c
d	Number of conservation easements included in (c) acquired a	ifter 8/17/06, and not on a hi	storic structure	
	listed in the National Register			2d
3	Number of conservation easements modified, transferred, rele	eased, extinguished, or term	inated by the orga	nization during the tax
	year ▶			
4	Number of states where property subject to conservation eas	sement is located		
5	Does the organization have a written policy regarding the per	odic monitoring, inspection,	handling of	
	violations, and enforcement of the conservation easements it			L Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,			
7	Amount of expenses incurred in monitoring, inspecting, and e	enforcing conservation easer	ments during the y	ear > \$
8	Does each conservation easement reported on line 2(d) abov	e satisfy the requirements of	section 170(h)(4)(i	B)(ı)
	and section 170(h)(4)(B)(ii)?	•		Yes No
9	In Part XIV, describe how the organization reports conservation	on easements in its revenue	and expense state	ment, and balance sheet, and
	include, if applicable, the text of the footnote to the organizat	ion's financial statements the	at describes the or	ganization's accounting for
	conservation easements			
Pai	t III Organizations Maintaining Collections of	Art, Historical Treas	ures, or Other	Similar Assets.
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8.		
1a	If the organization elected, as permitted under SFAS 116 (AS	C 958), not to report in its re	venue statement a	and balance sheet works of art,
	historical treasures, or other similar assets held for public exh	ibition, education, or researc	ch in furtherance of	f public service, provide, in Part XIV,
	the text of the footnote to its financial statements that describ	oes these items.		
b	If the organization elected, as permitted under SFAS 116 (AS	C 958), to report in its reveni	ue statement and l	palance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, ed	lucation, or research in furth	erance of public se	ervice, provide the following amounts
	relating to these items			
	(i) Revenues included in Form 990, Part VIII, line 1			> \$
	(ii) Assets included in Form 990, Part X			► \$ ► \$
2	If the organization received or held works of art, historical trea	asures, or other similar asset	s for financial gain.	
_	the following amounts required to be reported under SFAS 1:		_	· •
а	Revenues included in Form 990, Part VIII, line 1	,	/=:::=	▶ \$
	Assets included in Form 990, Part X			► \$ ► \$
b	About molecular Form 500, Fait A			

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 132051

Schedule D (Form 990) 2011

		NA CHAMBER								Page 2
Pa	rt III Organizations Maintaining C									
3	Using the organization's acquisition, accessi	on, and other record	ds, ched	ck any of the	following that	at are a s	ignificant	use of its	collection	items
	(check all that apply).		_							
а	Public exhibition	c	ַ וַ		hange progr	ams				
b	Scholarly research	e	• 📖	Other						
С	Preservation for future generations									
4	Provide a description of the organization's co							ose in Par	t XIV	
5	During the year, did the organization solicit of					ner sımıla	r assets		_	_
-	to be sold to raise funds rather than to be mi								Yes	No_
Pa	t IV Escrow and Custodial Arran		ete if th	e organizatio	n answered	"Yes" to	Form 990	D, Part IV,	line 9, or	
	reported an amount on Form 990, Pa									
1a	Is the organization an agent, trustee, custod	ian or other intermed	diary foi	r contribution	ns or other as	ssets not	included		¬	
	on Form 990, Part X?								_ Yes	∟ No
b	If "Yes," explain the arrangement in Part XIV	and complete the fo	ollowing	table:			Γ	ı		
							ļ		Amount	
C	Beginning balance						1c			·····
a	Additions during the year						1d			
e	Distributions during the year						1e			
7	Ending balance Did the organization include an amount on Fe	Town 000 David V. Ivas	. 010				1f	<u> </u>	7	
2a	If "Yes," explain the arrangement in Part XIV		217						_l Yes	L No
	t V Endowment Funds. Complete		newered	l "Ves" to Fo	rm 990 Part	IV line 1	<u> </u>		-	
	2.1 Zirae i i i i i i i i i i i i i i i i i i i	(a) Current year		Prior year	(c) Two yea			voare hack	(a) Four	years back
1a	Beginning of year balance	(a) Current year	(6)	Tioi yeai	(C) TWO yea	II S Dack	(u) Tillee	years back	(e) rour	years back
h	Contributions									
c	Net investment earnings, gains, and losses							··· · · · · · · · · · · · · · · · · ·		
ď	Grants or scholarships									
e	Other expenditures for facilities									
_	and programs	ļ								
f	Administrative expenses									
a	End of year balance									
2	Provide the estimated percentage of the curi	rent year end balanc	ce (line 1	1g, column (a	a)) held as					
а	Board designated or quasi-endowment	•	%	•	,					
b	Permanent endowment	%								
С	Temporarily restricted endowment ▶	%								
	The percentages in lines 2a, 2b, and 2c shou	ıld equal 100%.								
3a	Are there endowment funds not in the posse	ssion of the organiz	ation th	at are held a	nd administe	ered for t	he organı	zation	_	
	by								'	Yes No
	(i) unrelated organizations								3a(ı)	
	(ii) related organizations								3a(iı)	
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	on Sche	dule R?					3b	
4	Describe in Part XIV the intended uses of the									
Pai	t VI Land, Buildings, and Equipm	ient. See Form 990), Part >	K, line 10.		1				
	Description of property	(a) Cost or o		(b) Cost		, , ,	ccumulate	I	(d) Book	value
		basis (investr	ment)	basis	(other)	de	preciation	<u> </u>		
1a	Land			 						
b	Buildings			ļ 						
C	Leasehold improvements			10	2 620		110 0	<u>- </u>		005
d	Equipment			12	2,638.		<u>112,6</u>	23.	9	<u>,985.</u>
	Other		. V (-	(D) to a 1	10(-)		•	_		005

Schedule D (Form 990) 2011

Schedule D (Form 990) 2011 SANTA ANA	CHAMBER OF CO	MMERCE	95-	<u>1190030</u>	Page 3
Part VII Investments - Other Securities.	See Form 990, Part X, line				
(a) Description of security or category (including name of security)	(b) Book value		(c) Method of valuati or end-of-year mark		
(1) Financial derivatives					
(2) Closely-held equity interests				<u> </u>	
(3) Other					
(A)			· ·		
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
(1)					
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)	,				
Part VIII Investments - Program Related.	See Form 990, Part X, line	e 13			
(a) Description of investment type	(b) Book value		(c) Method of valuati or end-of-year mark		
(1)					
(2)					
(3)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)			•		
Total (Col (b) must equal Form 990, Part X, col (B) line 13.)	,				
Part IX Other Assets. See Form 990, Part X, III	ne 15				
(a) Description			(b) Book va	lue
(1) RESTITUTION RECEIVABLE				18,	164.
(2) SECURITY DEPOSITS				5,	633.
(3)					
(4)					
(5)				· ·	
(6)					
(7)					
(8)					
(9)					
(10)					
Total. (Column (b) must equal Form 990, Part X, col (B) li	ine 15)		•	23,	797.
Part X Other Liabilities. See Form 990, Part					
1. (a) Description of liability		(b) Book value			
(1) Federal income taxes					
(2) OTHERS		5,800.			
(3)		0,7000			
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					
(11)	O5)	E 000			
Total. (Column (b) must equal Form 990, Part X, col (B) I. FIN 48 (ASC 740) Footnote in Part XIV, provide the text of the footnot 2. FIN 48 (ASC 740)	e to the organization's financial stal	ements that reports the organiza	ation's liability for uncertain	tax positions under	

Schedule D (Form 990) 2011

	dule D (Form 990) 2011 SANTA ANA CHAMBER OF COMMER(<u>95-</u>	<u> 1190030</u>	Page 4
Pa	t XI Reconciliation of Change in Net Assets from Form 990 to A	Audited Finan	cial State	ement	ts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	1			
2	Total expenses (Form 990, Part IX, column (A), line 25)		2			
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3			
4	Net unrealized gains (losses) on investments		4			
5	Donated services and use of facilities		5			
6	Investment expenses		6			
7	Prior period adjustments		7			
8	Other (Describe in Part XIV.)		8			
9	Total adjustments (net) Add lines 4 through 8		9			
10_	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	9	10			
Pai	t XII Reconciliation of Revenue per Audited Financial Statemen		ue per F	Return	ı	
1	Total revenue, gains, and other support per audited financial statements			1		
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12					
а	Net unrealized gains on investments	2a				
b	Donated services and use of facilities	2b		7		
С	Recoveries of prior year grants	2c		7 1		
d	Other (Describe in Part XIV.)	2d		1		
е	Add lines 2a through 2d	•		2e		
3	Subtract line 2e from line 1			3		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1.					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIV)	4b		1		
С	Add lines 4a and 4b	•		4c		
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)			5		
Pai	t XIII Reconciliation of Expenses per Audited Financial Statemer	nts With Expe	nses per	Retu	rn	
1	Total expenses and losses per audited financial statements			1		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:					
а	Donated services and use of facilities	2a				
b	Prior year adjustments	2b		1		
С	Other losses	2c		1		
d	Other (Describe in Part XIV.)	2d		1 1		
е	Add lines 2a through 2d			2e		
3	Subtract line 2e from line 1			3		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIV)	4b		1		
С	Add lines 4a and 4b			4c		
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5		
Pai	t XIV Supplemental Information					
Com	olete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, I	lines 1a and 4, Pai	t IV, lines 1	b and 2	2b, Part V, line	I, Part
	2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also comple					
		•	•			

	-				_	
						-

132054

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

2011

Open To Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Name of the organization **Employer identification number** SANTA ANA CHAMBER OF COMMERCE 95-1190030 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17 Form 990-EZ filers are not Part I required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations J Solicitation of non-government grants Internet and email solicitations Solicitation of government grants Phone solicitations Special fundraising events C In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? No b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (III) Did fundraiser have custody (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) to (or retained by) (ii) Activity or entity (fundraiser) from activity fundraiser or control of organization listed in col (i) Yes No Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

132081 01-23-12

Schedule G (Form 990 or 990-EZ) 2011

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

	irt	Fundraising Events. Complete if the of fundraising event contributions and gr	ne organization answered	d "Yes" to Form 990, Part	IV, line 18, or reported i	
—	<u> </u>	or landraising event contributions and gr	(a) Event #1	(b) Event #2		ts greater than \$5,000
			1 ' '	1	(c) Other events	(d) Total events
	ŀ		GOLF	STATE OF THE	4.0	(add col. (a) through
			TOURNAMENT	CITY ADDRES	12	col (c))
en.			(event type)	(event type)	(total number)	
Revenue	1	Gross receipts	60,165.	50,950.	117,202.	228,317.
	2	Less: Charitable contributions				
	3	Gross income (line 1 minus line 2)	60,165.	50,950.	117,202.	228,317.
		Cash prizes				
	4	Cash prizes				
ses	5	Noncash prizes .				···
Direct Expenses	6	Rent/facility costs .				
Direct	7	Food and beverages				
	8	Entertainment				
	9	Other direct expenses	37,093.	12,540.	35,437.	85,070.
	-	Direct expense summary Add lines 4 through		12,540.	33,437.	(85,070;
			` '			143,247.
Pa	rt l	Net income summary Combine line 3, columnial Gaming. Complete if the organization		990 Part IV line 19 or re	enorted more than	143,247.
		\$15,000 on Form 990-EZ, line 6a.	answered res to ronn	1 3 3 0, 1 art 1 v, iii e 1 3, 01 1 t	sported more than	
				(b) Pull tabs/instant		(d) Total gaming (add
Revenue			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col (a) through col (c))
š						
ď	1	Gross revenue		}		
		Circus revenue				
	2	Cash prizes				
ses	_					
ben	3	Noncash prizes				
Ä		Nondan prized				
Direct Expenses	4	Rent/facility costs				
Ω						
	5	Other direct expenses		 		
			Yes %		Yes %	;
	6	Volunteer labor	L No	No	∟ No	
	7	Direct expense summary. Add lines 2 through	n 5 ın column (d)		>	()
	8	Net gaming income summary. Combine line 1	i column d and line 7			
		The garning meeting deminiary. Combine into	r, colaniir a, and iiric r			
9	Ent	ter the state(s) in which the organization opera	tes gaming activities.			
		the organization licensed to operate gaming ac		states?		Yes No
		No," explain				
	_					
		ere any of the organization's gaming licenses re	· ·		ear?	└ Yes
b	If "	Yes," explain				
					0.11.0.0	000 000 573 00
3208	s2 0	1-23-12			Schedule G (For	m 990 or 990-EZ) 2011

Sch	nedule G (Form 990 or 990-EZ) 2011 SANTA ANA CHAMBER OF COMMERCE 95-	<u>1190</u>	030	Page 3
11	Does the organization operate gaming activities with nonmembers?		Yes	☐ No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity operated in	1 '		
	a The organization's facility	13a		%
	o An outside facility	13b		%
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:	[100		<u>~</u>
17	Effor the fiame and address of the person who prepares the organization's gaming-special events books and records			
	Name ►			
	Address			
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
k	of "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount			
	of gaming revenue retained by the third party > \$			
(If "Yes," enter name and address of the third party.			
	Name			
	Address >			
16	Gaming manager information			
ю				
	Name >			
	Gaming manager compensation ▶ \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
_	retain the state gaming license?		Yes	No
ŀ	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
_	organization's own exempt activities during the tax year > \$			
Pa	Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii	and (v), and	Part III.
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information			
				<u></u>
				

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SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)
Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

SANTA ANA CHAMBER OF COMMERCE

Employer identification number 95-1190030

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
DEVELOPING THE WORKFORCE IN KEY INDUSTRIES-EDUCATIONAL PROGRAMS IN A
FIRST OF ITS KIND TECHNICAL HIGH SCHOOL FOR ENTERPRISING LOCAL STUDENTS
IN A HANDFUL OF KEY TECHNOLOGY-DRIVEN INDUSTRIES: AUTOMOTIVE, BUSINESS
SERVICES, CONSTRUCTION, HEALTHCARE, LOGISTICS/TRANSPORTATION,
MANUFACTURING AND NEW MEDIA. DEVELOPING THE LOCAL WORKFORCE WHILE
LINKING NEW SKILL-TRAINING PROGRAMS TO CURRENT EMPLOYER DEMANDS. (HIGH
SCHOOL)
EDUCATING IN LANGUAGE AND TECHNOLOGY-COORDINATING
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
OTHER PROGRAM SERVICE EXPENSES INCLUDE SANTA ANA ADVANTAGE PROGRAM ETC.
EXPENSES \$ 323,310. INCLUDING GRANTS OF \$ 0. REVENUE \$ 28,834.
FORM 990, PART VI, SECTION A, LINE 6: THE ORGANIZATION IS FUNDED BY
MEMBER INVESTORS AND IS LEAD BY A 20 MEMBER POLICY MAKING BOARD OF
DIRECTORS
,
FORM 990, PART VI, SECTION A, LINE 7B: ALL DECISIONS OF THE GOVERNING BODY
ARE SUBJECT TO APPROVAL BY MEMBERS.
FORM 990, PART VI, SECTION B, LINE 11: A DRAFT COPY OF FORM 990 WAS
PROVIDED TO THE ORGANIZATION'S GOVERNING BODY TO REVIEW BEFORE IT WAS FILED
WITH THE TAXING AUTHORITIES.
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2011) 132211 01-23-12

Schedule O (Form 990 or 990-EZ) (2011)	Page 2
Name of the organization SANTA ANA CHAMBER OF COMMERCE	Employer identification number 95-1190030
FORM 990, PART VI, SECTION C, LINE 19: THE ORGANIZATION M	AKES ITS
GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FIN	ANCIAL STATEMENTS
AVAILABLE TO THE PUBLIC UPON REQUEST.	

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

2011 Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service	▼ Attach to Form 990.	See separate instructions.	uctions.			Inspection
Name of the organization SANTA ANA CHAMBER	l .				Employer identification number 95-1190030	cation number
Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)	ete if the organization answered "Yes"	to Form 990, Part IV, line 33	(:			
(a) Name, address, and EIN	(b) Primary activity	(c) Legal domicile (state or	(d) Total income	(e) Te End-of-year assets		(f) Direct controlling
of disregarded entity		foreign country)				entity
Part II organizations during the tax year)	zations (Complete if the organization a	Inswered "Yes" to Form 990	Part IV, line 34 be	cause it had one o	more related tax-exe	mpt
(a)	(a)	(0)	(p)	(e)	(J)	(b)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Exempt Code section	Public charity status (if section	Direct controlling entity	Section 512(b)(13) controlled entity?
				501(c)(3))		Yes No
NTA ANA VITALITY FOUNDATIC						
ન	PROMOTE THE CITY OF SANTA	4				>
SAINTA AINA, CA	WING WING	CALLFORNIA	(c)(7)			4
	.					
	T					
For Paperwork Reduction Act Notice, see the Instructions for Form 990.	ons for Form 990.				Schedule R	Schedule R (Form 990) 2011

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SANTA ANA CHAMBER OF COMMERCE Schedule R (Form 990) 2011

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Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year) Part III

General or Percentage managing ownership Percentage ownership Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year) Ξ Yes No Share of end-of-year assets Code V-UBI amount in box '20 of Schedule K-1 (Form 1065) Share of total income ate allocations? Disproportion-Yes No Ξ Type of entity (C corp, S corp, or trust) Share of end-of-year assets <u>e</u> Œ (d)
Direct controlling
entity Share of total income Predominant income (related, unrelated, excluded from tax under sections 512-514) Legal domicile (state or foreign country) <u>છ</u> <u>e</u> 31 Primary activity (d)
| Direct controlling entity 3 (c)
Legal
domicite
(state or
foreign Primary activity 9 Name, address, and EIN of related organization Name, address, and EIN of related organization Part IV

Schedule R (Form 990) 2011

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Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36) Part V

					-
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. 1. During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more r	elated organizations listed	Darts II-IV2	Yes	2
a Receipt of (i) interest (ii) annurties (iii) royalties or (iv) rent from a controlled entity				la 1	×
b Gift, grant, or capital contribution to related organization(s)				4	×
c Gift, grant, or capital contribution from related organization(s)				10	×
d Loans or loan guarantees to or for related organization(s)				19	×
e Loans or loan guarantees by related organization(s)				1e	×
f Sale of assets to related organization(s)				Ť	×
					: >
				5 ;	4>
n Exchange of assets with related organization(s)				£ +	< ×
				=	4
J Lease of facilities, equipment, or other assets from related organization(s)				1	×
k Performance of services or membership or fundraising solicitations for related organization(s)	ınızatıon(s)			¥	×
Performance of services or membership of fundraising solicitations by related organization(s) Sharing of facilities equilipment mailing lets or other seeds with related organization(s)	nization(s)			- £	< ×
Sharing of paid employees with related organization(s)				£	×
				 ,	>
Neimbursement paid to related organization(s) for expenses Reimbursement paid by related organization(s) for expenses				6 5	۷×
				2	:
 Qther transfer of cash or property to related organization(s) 				19	×
r Other transfer of cash or property from related organization(s)				+	×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	tho must complete t	ns line, including covered	relationships and transaction thresholds		-
(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved		
(0)					
(2)					
(3)					
(4)					
(21					
(9)					
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Schedule R (Form 990) 2011 SANTA ANA CHAMBER OF COMMERCE

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EiN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	Predominant income parties sec (related, unrelated, section fax under section 512-514) yes No	(e) Are all Share of 501 (f) total ((g) Share of end-of-year assets	(h) Dispropor- tronate am allocations? Of Yes No ((h) (l) (l) (l) (k) (k) (k) (k) (k) (k) (k) (k) (k) (k	(J) General or Francaging partner? Yes No	(k) Percentage ownership

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Schedule R (Form 990) 2011

Schedule R	(Form 990) 2011 Supplemental Info	SANTA A	ANA CHA	MBER OF	COMMERCE		<u>95-1190030</u>	Page 5
Part VII								
	Complete this part to pro	ovide additional	information f	or responses to	questions on Sch	edule R (see instru	ctions)	
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Form 88	68 (Rev. 1-2012)						Page 2	
• If you	are filing for an Additional (Not Automatic) 3-Month Ex	tension, d	complete only Part II and check this	s box			X	
Note. O	nly complete Part II if you have already been granted an a	automatic	3-month extension on a previously f	iled Forn	n 8868.			
	are filing for an Automatic 3-Month Extension, comple							
Part I	Additional (Not Automatic) 3-Month E	xtensio	n of Time. Only file the origin	nal (no	copies n	eeded).		
		identify	identifying number, see instructions					
Type or	Name of exempt organization or other filer, see instru	Employ	Employer identification number (EIN) or					
print								
File by the								
due date to filing your	ling your Number, street, and footh of suite no if a P O box, see instructions.							
return See	tructions 1631 W. SUNFLOWER AVE. SUITE C-35 City, town or post office, state, and ZIP code For a foreign address, see instructions							
msauctions	City, town or post office, state, and ZIP code. For a for SANTA ANA, CA 92704	oreign add	dress, see instructions					
_								
Enter the	Return code for the return that this application is for (file	e a separa	te application for each return)				0 1	
Application Return Application							Return	
Is For Code Is For							Code	
Form 99	0	01	J	•	, , , , , , , , , , , , , , , , , , ,			
Form 990-BL 02 Form 1041-A								
Form 990-EZ 01 Form 4720								
Form 990-PF 04 Form 5227							10	
Form 990-T (sec 401(a) or 408(a) trust) 05 Form 6069							11	
Form 990-T (trust other than above) 06 Form 8870								
STOP! D	o not complete Part II if you were not already granted		natic 3-month extension on a prev	iously fi	led Form 8	<u>868.</u>		
	MARTIN PETERSOI							
	ooks are in the care of ► 1631 W. SUNFLOW	VER A		ANTA	ANA,	<u>CA 92</u>	704	
	hone No.▶ <u>(714) 541 5353</u>		FAX No. ►					
	organization does not have an office or place of business							
	is for a Group Return, enter the organization's four digit							
box 🕨	If it is for part of the group, check this box			all mem	bers the ex	tension is	for	
		NOVEM	BER 15, 2012					
	r calendar year 2011 , or other tax year beginning	<u> </u>	, and ending					
6 If t	he tax year entered in line 5 is for less than 12 months, c	neck reas	on Initial return	Finai	return			
7 Sta	Change in accounting period ate in detail why you need the extension							
	HE INFORMATION NECESSARY TO I		A COMPLETE AND ACC	וייי ע כווו	ागण्यव द	DM TC	NOT	
	VAILABLE AT THIS TIME		A COM BETE AND ACC	UICAII	i Kuio	WM TO	1101	
				······································				
8a If t	his application is for Form 990-BL, 990-PF, 990-T, 4720, 6	or 6069. e	nter the tentative tax, less any		1			
8a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions							0.	
b If t	his application is for Form 990-PF, 990-T, 4720, or 6069,	enter any	refundable credits and estimated	1,7	<u> </u>		<u></u> _	
	payments made Include any prior year overpayment all	-						
pr	eviously with Form 8868		, ,	8b	│		0.	
c Ba	lance due. Subtract line 8b from line 8a Include your pa	yment wit	h this form, if required, by using					
EF	TPS (Electronic Federal Tax Payment System) See instru	uctions		8c	\$		0.	
	Signature and Verificat	ion mus	st be completed for Part II o	nly.				
Under per it is true, c	nalties of perjury, I declare that I have examined this form, includ correct, and complete, and that I am authorized to prepare this fo	ing accomp irm.	panying schedules and statements, and to	the best	of my knowle	edge and be	llef,	
Signature	► Title ► (CHIEF	FINANCIAL OFFICER	Dat	e >			
				Dut		0060 (Do	v 1.2012\	