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2011

Open to Public
Inspection

Form 990-EZ

Department of the Treasury
Internal Revenue Service

Short Form

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

► Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990 (see instructions). All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.

► The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2011 calendar year, or tax year beginning 01-01-2011, and ending 12-31-2011

- Check if applicable
- Address change
- Name change
- Initial return
- Terminated
- Amended return
- Application pending

C Name of organization ARIZONA COMMERCIAL REAL ESTATE WOMEN an arizona nonprofit corp	D Employer identification number 86-0516666
Number and street (or P O box, if mail is not delivered to street address) P O BOX 13116	E Telephone number (602) 712-9822
City or town, state or country, and ZIP + 4 PHOENIX, AZ 85022	F Group Exemption Number ►

G Accounting method Cash Accrual Other (specify) ► _____**H** Check ► if the organization is **not** required to attach Schedule B (Form 990, 990-EZ, or 990-PF)**I Website:** ► WWWARIZONACREWORG**J Tax-Exempt status** (check only one) — 501(c)(3) 501(c)(6) (insert no) 4947(a)(1) or 527**K** Check ► if the organization is not a section 509(a)(3) supporting organization or a section 527 organization **and** its gross receipts are normally **not** more than \$50,000 A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions) But if the organization chooses to file a return, be sure to file a complete return**L** Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ ► \$ 165,887**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (See the instructions for Part I)Check if the organization used Schedule O to respond to any question in this Part I

Revenue	1 Contributions, gifts, grants, and similar amounts received	1	25,000
	2 Program service revenue including government fees and contracts	2	69,911
	3 Membership dues and assessments	3	23,388
	4 Investment income	4	19
	5a Gross amount from sale of assets other than inventory	5a	
	b Less cost or other basis and sales expenses	5b	
	c Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
	6 Gaming and fundraising events	6a	
	a Gross income from gaming (attach Schedule G if greater than \$15,000)	6b	47,569
Expenses	b Gross income from fundraising events (not including \$ 25,000 of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000) ►	6c	40,244
	c Less direct expenses from gaming and fundraising events	6d	7,325
	d Net income or (loss) from gaming and fundraising events (Add lines 6a and 6b and subtract line 6c)	7a	
	7a Gross sales of inventory, less returns and allowances	7b	
	b Less cost of goods sold	7c	
	c Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	8	
	8 Other revenue (describe in Schedule O)	9	125,643
	9 Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	10	
	10 Grants and similar amounts paid (list in Schedule O)	11	28,000
Net Assets	11 Benefits paid to or for members	12	
	12 Salaries, other compensation, and employee benefits	13	37,180
	13 Professional fees and other payments to independent contractors	14	
	14 Occupancy, rent, utilities, and maintenance	15	169
	15 Printing, publications, postage, and shipping	16	59,287
	16 Other expenses (describe in Schedule O)	17	124,636
	17 Total expenses. Add lines 10 through 16	18	1,007
Net Assets	18 Excess or (deficit) for the year (Subtract line 17 from line 9)	19	33,117
	19 Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	20	-13
	20 Other changes in net assets or fund balances (explain in Schedule O)	21	34,111
	21 Net assets or fund balances at end of year Combine lines 18 through 20		

Part II Balance SheetsCheck if the organization used Schedule O to respond to any question in this Part II

(See the instructions for Part II)

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	29,867	22 60,980
23 Land and buildings	23	
24 Other assets (describe in Schedule O)	3,250	24 1,739
25 Total assets	33,117	25 62,719
26 Total liabilities (describe in Schedule O)	0	26 28,608
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	33,117	27 34,111

Part III Statement of Program Service AccomplishmentsCheck if the organization used Schedule O to respond to any question in this Part III

What is the organization's primary exempt purpose?

Promote advancement of women in real estate

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title

Expenses

(Required for section 501 (c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts, optional for others)

28 HELD MULTIPLE EDUCATIONAL LUNCHEONS AND NETWORKING SPECIAL EVENTS, ORGANIZED GOLF TOURNAMENT TO RAISE FUNDS, PROVIDED AWARDS TO CHARITY AND SCHOLARSHIP TO STUDENTS, SENT DELEGATES TO ATTEND NATIONAL EVENTS(Grants \$) If this amount includes foreign grants, check here **28a****29**

(Grants \$)

If this amount includes foreign grants, check here **29a****30**

(Grants \$)

If this amount includes foreign grants, check here **30a****31 Other program services (describe in Schedule O)**(Grants \$) If this amount includes foreign grants, check here **31a****32 Total program service expenses** (add lines 28a through 31a) **32****Part IV List of Officers, Directors, Trustees, and Key Employees.** List each one even if not compensated (See the instructions for Part IV)Check if the organization used Schedule O to respond to any question in this Part IV

(a) Name and address	(b) Title and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-.)	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
See Additional Data Table				

Part V Other Information (Note the statement requirements in the instructions for Part V.)

Check if the organization used Schedule O to respond to any question in this Part V

33 Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O

34 Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)

35 If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but **not** reported on Form 990-T, explain in Schedule O why the organization did not report the income on Form 990-T

a Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?

b If "Yes" to line 35a, has the organization filed a **Form 990-T** for the year? If "No," provide an explanation in Schedule O

c Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III

36 Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N

37a Enter amount of political expenditures, direct or indirect, as described in the instructions

37a

b Did the organization file **Form 1120-POL** for this year?

38a Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee **or** were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?

b If "Yes," complete Schedule L, Part II and enter the total amount involved

38b

39 *Section 501(c)(7) organizations.* Enter

a Initiation fees and capital contributions included on line 9

39a

b Gross receipts, included on line 9, for public use of club facilities

39b

40a *Section 501(c)(3) organizations.* Enter amount of tax imposed on the organization during the year under

section 4911 ► _____, section 4912 ► _____, section 4955 ► _____

b *Section 501(c)(3) and 501(c)(4) organizations.* Did the organization engage in any section 4958 excess benefit transaction during the year or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I

	Yes	No
--	-----	----

33 No**34** No

	35a	No
--	-----	----

35b No

	35c	No
--	-----	----

36 No

	37b	No
--	-----	----

38a No

	38b	
--	-----	--

39a

	39b	
--	-----	--

39b

40a *Section 501(c)(3) organizations.* Enter amount of tax imposed on the organization during the year under

section 4911 ► _____, section 4912 ► _____, section 4955 ► _____

b *Section 501(c)(3) and 501(c)(4) organizations.* Did the organization engage in any section 4958 excess benefit transaction during the year or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I

	40b	
--	-----	--

c *Section 501(c)(3) and 501(c)(4) organizations.* Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ► _____

d *Section 501(c)(3) and 501(c)(4) organizations.* Enter amount of tax on line 40c reimbursed by the organization ► _____

e *All organizations.* At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T

	40e	No
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41 List the states with which a copy of this return is filed ► AZ

42a The organization's books are in care of ► CAPITOL CONSULTING Telephone no ► (602) 712-9822

P O BOX 13116

Located at ► PHOENIX, AZ ZIP + 4 ► 85002

b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?

If "Yes," enter the name of the foreign country ► _____

See the instructions for exceptions and filing requirements for **Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.**

c At any time during the calendar year, did the organization maintain an office outside of the U S ?

If "Yes," enter the name of the foreign country ► _____

43 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of **Form 1041**—Check here and enter the amount of tax-exempt interest received or accrued during the tax year ► 43

	Yes	No
--	-----	----

42b No

	42c	No
--	-----	----

44a Did the organization maintain any donor advised funds? If "Yes", *Form 990 must be completed instead of Form 990-EZ.*

b Did the organization operate one or more hospital facilities during the year? If "Yes," *Form 990 must be completed instead of Form 990-EZ*

c Did the organization receive any payments for indoor tanning services during the year?

d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

45a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

45b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," *Form 990 and Schedule R may need to be completed instead of Form 990-EZ (see instructions)*

	Yes	No
--	-----	----

44a No

	44b	No
--	-----	----

44c No

	44d	
--	-----	--

45a No

	45b	No
--	-----	----

46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

	Yes	No
46		No

Part VI Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only.

All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47-49b and 52.

Check if the organization used Schedule O to respond to any question in this Part VI

47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II

	Yes	No
47		

48 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

48	
49a	

49a Did the organization make any transfers to an exempt non-charitable related organization?

49b	
------------	--

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
NONE				

f Total number of other employees paid over \$100,000

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None"

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation
NONE		

d Total number of other independent contractors each receiving over \$100,000

52 Did the organization complete Schedule A? **NOTE:** All Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	***** Signature of officer CHRISTINE HUGHES PRESIDENT Type or print name and title	2012-04-26 Date	
Paid Preparer's Use Only	Preparer's signature <input type="checkbox"/> CAROLYN SECHLER Firm's name (or yours if self-employed), address, and ZIP + 4 <input type="checkbox"/> SECHLER CPA PC 921 E ORANGE DRIVE PHOENIX, AZ 85014	Date 2012-04-26 Check if self-employed <input type="checkbox"/> EIN <input type="checkbox"/> Phone no <input type="checkbox"/> (602) 230-2700	Preparer's taxpayer identification number (See instructions)

May the IRS discuss this return with the preparer shown above? See instructions

Yes No

SCHEDULE G
(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No 1545-0047

2011

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**Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.**
► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Department of the Treasury
Internal Revenue Service

Employer identification number

86-0516669

Part I **Fundraising Activities.** Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply

a Mail solicitations **e** Solicitation of non-government grants
b Internet and e-mail solicitations **f** Solicitation of government grants
c Phone solicitations **g** Special fundraising events
d In-person solicitations

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No

b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table

3 List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events (Add col (a) through col (c))
		<u>GOLF TOURNAMENT</u> (event type)	(event type)	(total number)	
Revenue	1 Gross receipts . . .	72,569			72,569
	2 Less Charitable contributions . . .	25,000			25,000
	3 Gross income (line 1 minus line 2) . . .	47,569			47,569
Direct Expenses	4 Cash prizes . . .	200			200
	5 Non-cash prizes . . .	1,197			1,197
	6 Rent/facility costs . . .	6,500			6,500
	7 Food and beverages . . .	3,082			3,082
	8 Entertainment . . .				
	9 Other direct expenses . . .	29,265			29,265
	10 Direct expense summary Add lines 4 through 9 in column (d)				(40,244)
	11 Net income summary Combine lines 3 and 10 in column (d)				7,325

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Non-cash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	
	7 Direct expense summary Add lines 2 through 5 in column (d)				()
	8 Net gaming income summary Combine lines 1 and 7 in column (d)				

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? Yes No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No

b If "Yes," Explain _____

11 Does the organization operate gaming activities with nonmembers? Yes No

12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? Yes No

13 Indicate the percentage of gaming activity operated in

13a	
13b	

14 Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name ►

Address ►

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No

b If "Yes," enter the amount of gaming revenue received by the organization ► \$ _____ and the amount of gaming revenue retained by the third party ► \$ _____

c If "Yes," enter name and address

Name ►

Address ►

16 Gaming manager information

Name ►

Gaming manager compensation ► \$ _____

Description of services provided ►

Director/officer

Employee

Independent contractor

17 Mandatory distributions

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No

b Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ _____

Part IV Complete this part to provide additional information for responses to questions on Schedule G (see instructions.)

Identifier

ReturnReference

Explanation

SCHEDULE O
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
► Attach to Form 990 or 990-EZ.

2011**Open to Public
Inspection**

Name of the organization

ARIZONA COMMERCIAL REAL ESTATE WOMEN an arizona nonprofit corp

Employer identification number

86-0516666

Identifier	Return Reference	Explanation
		Form 990-EZ, Part I, Line 10, Grants Paid Activity GRANT, Grantee RYAN HOUSE 110 W MERREL ST PHOENIX AZ 85013, Cash Grant 25,000, Relationship NONE Form 990-EZ, Part I, Line 10, Grants Paid Activity SCHOLARSHIPS, Grantee ASU FOUNDATION PO BOX 2260 TEMPE AZ 85281, Cash Grant 3,000, Relationship NONE Form 990-EZ, Part I, Line 16, Other Expenses Conferences, conventions, and meetings 34,827 Form 990-EZ, Part I, Line 16, Other Expenses CREW NATIONAL DUES AND SERVICES 16,475 Form 990-EZ, Part I, Line 16, Other Expenses BANK SERVICES FEES 4,002 Form 990-EZ, Part I, Line 16, Other Expenses OFFICE EXPENSES 659 Form 990-EZ, Part I, Line 16, Other Expenses INSURANCE 415 Form 990-EZ, Part I, Line 16, Other Expenses WEBSITE FEES 2,909 Form 990-EZ, Part I, Line 20, Net Assets PRIOR PERIOD ADJUSTMENT -13 Form 990-EZ, Part II, Line 24, Other Assets Prepaid expenses Beginning of year 3,250, End of year 1,739 Form 990-EZ, Part II, Line 26, Liabilities DEFERRED REVENUE Beginning of year 0, End of year 26,075 Form 990-EZ, Part II, Line 26, Liabilities ACCRUED EXPENSES Beginning of year 0, End of year 2,533

Additional Data

Software ID: 11000218
Software Version: 2011.0.0
EIN: 86-0516666
Name: ARIZONA COMMERCIAL REAL ESTATE WOMEN an arizona nonprofit corp

Form 990-EZ, Special Condition Description:

Special Condition Description

Form 990EZ, Part IV - List of Officers, Directors, Trustees, and Key Employees

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
KAREN SCISLOWSKI P O BOX 13116 PHOENIX, AZ 85002	PAST PRES 002 00	0		
CHRISTINE HUGHES P O BOX 13116 PHOENIX, AZ 85002	PRESIDENT 002 00	0		
KAREN HALPERT P O BOX 13116 PHOENIX, AZ 85002	PRES ELECT 002 00	0		
AMY DATTILO P O BOX 13116 PHOENIX, AZ 85002	SECRETARY 002 00	0		
ERICA LEMASTER P O BOX 13116 PHOENIX, AZ 85002	PROGRAMS 002 00	0		
CHRISTINE OLSON P O BOX 13116 PHOENIX, AZ 85002	MEMBERSHIP 002 00	0		
TIFFANY LAUCHLAN P O BOX 13116 PHOENIX, AZ 85002	GOLF 002 00	0		
VAL MARCIANO P O BOX 13116 PHOENIX, AZ 85002	SPECIAL EVENTS 002 00	0		
CHRISTINE VELDHUIZEN P O BOX 13116 PHOENIX, AZ 85002	FINANCE 002 00	0		
JACKIE ORCUTT P O BOX 13116 PHOENIX, AZ 85002	PR/OUTREACH 002 00	0		
VICKI WILLIAMS P O BOX 13116 PHOENIX, AZ 85002	DIR AT LARGE 002 00	0		
CAPITOL CONSULTING P O BOX 13116 PHOENIX, AZ 85002	ADMINISTRATOR 010 00	32,980		