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Form **990**
 Department of the Treasury
 Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047
2011
Open to Public Inspection

A For the 2011 calendar year, or tax year beginning 01-01-2011 and ending 12-31-2011

B Check if applicable: <input checked="" type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization EDUCAUSE Doing Business As _____ Number and street (or P O box if mail is not delivered to street address) Room/suite 282 CENTURY PLACE NO 5000 _____ City or town, state or country, and ZIP + 4 LOUISVILLE, CO 80027	D Employer identification number 84-1455437 E Telephone number (303) 449-4430 G Gross receipts \$ 40,927,159
F Name and address of principal officer DIANA OBLINGER 1150 18TH ST NW SUITE 900 WASHINGTON, DC 20036		H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all affiliates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list (see instructions) H(c) Group exemption number ▶
I Tax-exempt status <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ WWW.EDUCAUSE.EDU		
K Form of organization <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		L Year of formation 1998 M State of legal domicile CO

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities ADVANCE HIGHER EDUCATION BY PROMOTING THE INTELLIGENT USE OF INFORMATION TECHNOLOGY		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	13
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	12
	5 Total number of individuals employed in calendar year 2011 (Part V, line 2a)	5	84
	6 Total number of volunteers (estimate if necessary)	6	350
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	414,580
	b Net unrelated business taxable income from Form 990-T, line 34	7b	0
Revenue		Prior Year	Current Year
	8 Contributions and grants (Part VIII, line 1h)	10,601	0
	9 Program service revenue (Part VIII, line 2g)	16,061,306	36,501,018
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	481,562	484,074
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	31,825	5,006
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	16,585,294	36,990,098
Expenses			
	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	0	17,753,048
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	7,077,152	8,258,215
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ ⁰		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	7,247,678	8,914,636
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	14,324,830	34,925,899
	19 Revenue less expenses Subtract line 18 from line 12	2,260,464	2,064,199
Net Assets or Fund Balances		Beginning of Current Year	End of Year
	20 Total assets (Part X, line 16)	24,845,458	29,544,096
	21 Total liabilities (Part X, line 26)	9,120,843	11,904,496
	22 Net assets or fund balances Subtract line 21 from line 20	15,724,615	17,639,600

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	***** Signature of officer	2012-05-15 Date	
	DIANA OBLINGER PRESIDENT & CEO Type or print name and title		
Paid Preparer's Use Only	Preparer's signature ▶ RICHARD SCORESBY CPA	Date	Check if self-employed <input type="checkbox"/> Preparer's taxpayer identification number (see instructions) P00573067
	Firm's name (or yours if self-employed), address, and ZIP + 4 ▶ CBIZ MHM LLC 8181 E TUFTS AVENUE SUITE 600 DENVER, CO 80237		EIN ▶ 34-1854260 Phone no ▶ (720) 200-7000

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1 Briefly describe the organization's mission

ADVANCE HIGHER EDUCATION BY PROMOTING THE INTELLIGENT USE OF INFORMATION TECHNOLOGY

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses \$ 19,489,736 including grants of \$ 17,003,048) (Revenue \$ 19,486,230)

NEXT GENERATION LEARNING CHALLENGES - PROVIDES GRANT FUNDING TO SUPPORT IDENTIFYING AND SCALING TECHNOLOGY-ENABLED APPROACHES TO DRAMATICALLY IMPROVE COLLEGE READINESS AND COMPLETION (FUNDING PROVIDED BY THE BILL & MELINDA GATES FOUNDATION AND THE WILLIAM AND FLORA HEWLETT FOUNDATION)

4b (Code) (Expenses \$ 3,389,292 including grants of \$) (Revenue \$ 6,734,050)

ANNUAL CONFERENCE - THE ORGANIZATION'S PREMIER PROFESSIONAL DEVELOPMENT INITIATIVE PROVIDES LEARNING AND NETWORKING OPPORTUNITIES TO ALL LEVELS OF INFORMATION TECHNOLOGY PROFESSIONALS

4c (Code) (Expenses \$ 1,638,614 including grants of \$) (Revenue \$ 1,707,316)

EDUCAUSE CENTER FOR APPLIED RESEARCH (ECAR) - PROVIDES RESEARCH PUBLICATIONS AND SYMPOSIA TO ASSIST HIGHER EDUCATION LEADERS IN MAKING INFORMED DECISIONS ABOUT INFORMATION TECHNOLOGY

See Additional Data Table

4d Other program services (Describe in Schedule O)
(Expenses \$ 7,183,684 including grants of \$) (Revenue \$ 8,573,422)

4e Total program service expenses \$ 31,701,326

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A.</i>	Yes	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?		No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I.</i>		No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II.</i>		No
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III.</i>		No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I.</i>		No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II.</i>		No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III.</i>		No
9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV.</i>		No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V.</i>	Yes	
11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i>	Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i>		No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i>		No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i>		No
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i>		No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X.</i>		No
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII.</i>	Yes	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.</i>		No
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E.</i>		No
14a Did the organization maintain an office, employees, or agents outside of the United States?		No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Part I.</i>	Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U.S.? <i>If "Yes," complete Schedule F, Part II and IV.</i>	Yes	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U.S.? <i>If "Yes," complete Schedule F, Part III and IV.</i>		No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I.</i>		No
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II.</i>		No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III.</i>		No
20a Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H.</i>		No
b If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. All Form 990 filers that operated one or more hospitals must attach audited financial statements.		

Part IV Checklist of Required Schedules *(continued)*

21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23 Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28 Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34		No
35a Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		No
b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		No
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

Table with columns for question number, question text, and Yes/No columns. Includes rows for 1a-1c, 2a-2b, 3a-3b, 4a-4b, 5a-5c, 6a-6b, 7a-7h, 8, 9a-9b, 10a-10b, 11a-11b, 12a-12b, 13a-13c, and 14a-14b.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a (13), 1b (12), 2 (No), 3 (No), 4 (No), 5 (No), 6 (Yes), 7a (Yes), 7b (No), 8a (Yes), 8b (Yes), 9 (No).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a (No), 10b, 11a (Yes), 11b, 12a (Yes), 12b (Yes), 12c (Yes), 13 (Yes), 14 (Yes), 15a (Yes), 15b (Yes), 16a (No), 16b.

Section C. Disclosure

- 17 List the States with which a copy of this Form 990 is required to be filed CO
18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [] Own website [] Another's website [X] Upon request
19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization. MICHELLE MCIRVIN, 282 CENTURY PLACE STE 5000, LOUISVILLE, CO 80027, (303) 449-4430

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) DIANA G OBLINGER PRESIDENT AND CEO	65 00	X		X				411,691	0	51,202
(2) BRIAN VOSS DIRECTOR	1 30	X						0	0	0
(3) BRAD WHEELER TREASURER	1 30	X		X				0	0	0
(4) THOMAS L MAIER DIRECTOR	1 30	X						0	0	0
(5) TED DODDS DIRECTOR	1 30	X						0	0	0
(6) CARRIE E REGENSTEIN DIRECTOR	1 30	X						0	0	0
(7) KARA FREEMAN DIRECTOR	1 30	X						0	0	0
(8) JAMES HILTON DIRECTOR	1 30	X						0	0	0
(9) JOEL P COOPER SECRETARY	1 30	X		X				0	0	0
(10) SUSAN METROS DIRECTOR	1 30	X						0	0	0
(11) DAVID LASSNER CHAIR	1 30	X		X				0	0	0
(12) RICHARD NORTHAM DIRECTOR	1 30	X						0	0	0
(13) PATTIE ORR VICE CHAIR	1 30	X						0	0	0
(14) DEBRA H ALLISON DIRECTOR	1 30	X						0	0	0
(15) RANDALL J STILES DIRECTOR	1 30	X						0	0	0
(16) VERNON C SMITH DIRECTOR	1 30	X						0	0	0
(17) SUSAN GRAJEK VP - DATA, RESEARCH, AND ANALYTICS	50 00				X			207,757	0	14,443

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week per week (describe hours for related organizations in Schedule O)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(18) GARTH JORDAN VP - OPERATIONS	50 00				X			228,352	0	40,308
(19) GREG JACKSON VP - POLICY	50 00				X			304,512	0	46,740
(20) JULIE LITTLE VP - TEACHING, LEARNING, & PROF DEV	50 00				X			163,992	0	24,546
(21) IRA FUCHS SR DIRECTOR - NGLC	40 00					X		250,000	0	39,916
(22) CATHERINE YANG SENIOR DIRECTOR - CONTENT	40 00					X		171,288	0	28,238
(23) RODNEY PETERSON SENIOR GRO AND MANAGING DIRECTOR	40 00					X		152,766	0	32,407
(24) TOBY SITKO ECAR FELLOW	40 00					X		149,880	0	28,216
(25) JARRET CUMMINGS POLICY SPECIALIST	40 00					X		140,620	0	30,957
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								2,180,858	0	336,973

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **16**

	Yes	No
3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
IRONWORKS CONSULTING LLC 9300 LEE HIGHWAY FAIRFAX, VA 22031	WEBSITE REDESIGN	675,786

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **1**

Part VIII Statement of Revenue

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns 1a					
	b	Membership dues 1b					
	c	Fundraising events 1c					
	d	Related organizations 1d					
	e	Government grants (contributions) 1e					
	f	All other contributions, gifts, grants, and similar amounts not included above 1f					
	g	Noncash contributions included in lines 1a-1f \$ _____					
	h	Total. Add lines 1a-1f ▶					
Program Service Revenue	2a	GRANT ADMIN & SUBAWARD	900099	19,519,328	19,519,328		
	b	MEMBERSHIP DUES	900099	5,219,806	5,219,806		
	c	REGISTRATIONS	900099	4,842,565	4,842,565		
	d	BOOTH RENTALS	532000	3,430,943	3,430,943		
	e	SUBSCRIPTION INCOME	511120	1,928,542	1,928,542		
	f	All other program service revenue		1,559,834	348,715	414,580	796,539
	g	Total. Add lines 2a-2f ▶		36,501,018			
Other Revenue	3	Investment income (including dividends, interest and other similar amounts) ▶		553,052		553,052	
	4	Income from investment of tax-exempt bond proceeds . . ▶					
	5	Royalties ▶		5,006		5,006	
	6a		(i) Real	(ii) Personal			
		b	Gross rents				
		c	Less rental expenses				
		d	Net rental income or (loss) ▶				
	7a		(i) Securities	(ii) Other			
		b	Gross amount from sales of assets other than inventory	3,858,182	9,901		
		c	Less cost or other basis and sales expenses	3,856,038	81,023		
		d	Net gain or (loss) ▶	2,144	-71,122	-68,978	-68,978
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 a					
	b	Less direct expenses b					
	c	Net income or (loss) from fundraising events . . ▶					
	9a	Gross income from gaming activities See Part IV, line 19 a					
b	Less direct expenses b						
c	Net income or (loss) from gaming activities . . ▶						
10a	Gross sales of inventory, less returns and allowances a						
b	Less cost of goods sold b						
c	Net income or (loss) from sales of inventory . . ▶						
	Miscellaneous Revenue	Business Code					
11a	_____						
b	_____						
c	_____						
d	All other revenue						
e	Total. Add lines 11a-11d ▶						
12	Total revenue. See Instructions ▶		36,990,098	35,289,899	414,580	1,285,619	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	17,003,048	17,003,048		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16	750,000	750,000		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,537,723	1,249,051	288,672	
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	5,382,279	3,997,472	1,384,807	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	393,847	292,514	101,333	
9	Other employee benefits	501,978	372,824	129,154	
10	Payroll taxes	442,388	328,566	113,822	
11	Fees for services (non-employees)				
a	Management				
b	Legal	72,047	13,708	58,339	
c	Accounting	50,502		50,502	
d	Lobbying				
e	Professional fundraising See Part IV, line 17				
f	Investment management fees				
g	Other	1,732,874	1,265,877	466,997	
12	Advertising and promotion				
13	Office expenses	662,630	539,394	123,236	
14	Information technology	9,969		9,969	
15	Royalties				
16	Occupancy	604,559	535,157	69,402	
17	Travel	510,249	368,707	141,542	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	4,649,540	4,649,540		
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	237,174	211,085	26,089	
23	Insurance	21,896		21,896	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	REPAIRS & MAINTENANCE	88,264	18,657	69,607	
b	PROFESSIONAL DEVELOPMEN	73,127	29,358	43,769	
c	MISCELLANEOUS	62,763	10,390	52,373	
d	DUES & SUBSCRIPTIONS	61,073	17,383	43,690	
e					
f	All other expenses	77,969	48,595	29,374	
25	Total functional expenses. Add lines 1 through 24f	34,925,899	31,701,326	3,224,573	0
26	Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash—non-interest-bearing	426,918	1	400,058
	2 Savings and temporary cash investments	6,701,190	2	6,906,862
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	216,750	4	362,840
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	277,852	9	382,562
	10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	3,220,457		
	b Less accumulated depreciation	1,246,823	10c	1,973,634
	11 Investments—publicly traded securities	16,101,879	11	19,228,125
	12 Investments—other securities See Part IV, line 11		12	
	13 Investments—program-related See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets See Part IV, line 11	139,553	15	290,015
16 Total assets. Add lines 1 through 15 (must equal line 34)	24,845,458	16	29,544,096	
Liabilities	17 Accounts payable and accrued expenses	1,580,659	17	2,171,067
	18 Grants payable		18	
	19 Deferred revenue	7,540,184	19	9,733,429
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability Complete Part IV of Schedule D		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		25		
26 Total liabilities. Add lines 17 through 25	9,120,843	26	11,904,496	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	15,520,237	27	17,429,954
	28 Temporarily restricted net assets	104,378	28	109,646
	29 Permanently restricted net assets	100,000	29	100,000
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	15,724,615	33	17,639,600	
34 Total liabilities and net assets/fund balances	24,845,458	34	29,544,096	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	36,990,098
2	Total expenses (must equal Part IX, column (A), line 25)	2	34,925,899
3	Revenue less expenses Subtract line 2 from line 1	3	2,064,199
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	15,724,615
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-149,214
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	17,639,600

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A
(Form 990 or 990EZ)

Public Charity Status and Public Support

2011

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization
EDUCAUSE

Employer identification number

84-1455437

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1 A church, convention of churches, or association of churches **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8 A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10 An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h
 a Type I b Type II c Type III - Functionally integrated d Type III - Other
- e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?
 (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?
 (ii) a family member of a person described in (i) above?
 (iii) a 35% controlled entity of a person described in (i) or (ii) above?
- h Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support?
			Yes	No	Yes	No	Yes	No	
Total									

Part II Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public Support. Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income (Explain in Part IV.) Do not include gain or loss from the sale of capital assets						
11 Total support (Add lines 7 through 10)						
12 Gross receipts from related activities, etc (See instructions)					12	

13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2011 (line 6 column (f) divided by line 11 column (f))	14	
15 Public Support Percentage for 2010 Schedule A, Part II, line 14	15	
16a 33 1/3% support test—2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 33 1/3% support test—2010. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2011. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization <input type="checkbox"/>		
18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions <input type="checkbox"/>		

Part III Support Schedule for Organizations Described in IRC 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	151,870	96,664	116,478	10,601		375,613
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	13,977,142	15,102,378	14,659,481	14,860,964	36,086,438	94,686,403
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	14,129,012	15,199,042	14,775,959	14,871,565	36,086,438	95,062,016
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year				282,670	16,286,414	16,569,084
c Add lines 7a and 7b				282,670	16,286,414	16,569,084
8 Public Support (Subtract line 7c from line 6)						78,492,932

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9 Amounts from line 6	14,129,012	15,199,042	14,775,959	14,871,565	36,086,438	95,062,016
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	813,540	598,685	491,913	491,439	558,058	2,953,635
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	813,540	598,685	491,913	491,439	558,058	2,953,635
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	182,771	44,986	33,313	93,679		354,749
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)			15,289	21,135		36,424
13 Total support (Add lines 9, 10c, 11 and 12)	15,125,323	15,842,713	15,316,474	15,477,818	36,644,496	98,406,824
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

15 Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f))	15	79.760 %
16 Public support percentage from 2010 Schedule A, Part III, line 15	16	94.350 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))	17	3.000 %
18 Investment income percentage from 2010 Schedule A, Part III, line 17	18	4.250 %

- 19a 33 1/3% support tests—2011.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization
- b 33 1/3% support tests—2010.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization
- 20 Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Explanation

SCHEDULE A, PART IV, SUPPLEMENTAL INFORMATION THE ORGANIZATION AMENDED THEIR 2008 THROUGH 2010 990-T AND AS A RESULT HAVE ADJUSTED THE AMOUNT ON PART III SECTION B LINE 11 FOR PRIOR YEARS

Additional Data

Software ID:
Software Version:
EIN: 84-1455437
Name: EDUCAUSE

Form 990, Special Condition Description:

Special Condition Description

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services

(Code) (Expenses \$ 195,114 including grants of \$) (Revenue \$ 175,581)
ADVANCED CORE TECHNOLOGY INITIATIVE (ACTI) - PROVIDES STRUCTURES THROUGH WHICH MEMBERS CAN NETWORK AND COLLABORATE WITH COLLEAGUES WHO ARE TACKLING TECHNOLOGICAL PROGRESS IN CORE TECHNOLOGIES
(Code) (Expenses \$ 591,044 including grants of \$) (Revenue \$ 0)
LIAISON AND OUTREACH - DEVELOPS ALLIANCES AND NETWORKS WITH RELATED PEERS, ORGANIZATIONS, AND MEMBERS WHO FURTHER EDUCATIONAL SUPPORT FOR INFORMATION RESOURCE PROFESSIONALS IN SUCH AREAS AS TECHNOLOGY PLANNING AND LEADERSHIP
(Code) (Expenses \$ 490,292 including grants of \$) (Revenue \$ 80,834)
ONLINE IT RESOURCES - PROVIDES ONLINE RESOURCES, MULTIMEDIA, AND WEB SEMINARS ON A VARIETY OF INFORMATION TECHNOLOGY TOPICS
(Code) (Expenses \$ 847,090 including grants of \$) (Revenue \$ 27,363)
POLICY - DEVELOPS AND PROMOTES PRODUCTIVE GOVERNMENT AND CAMPUS INFORMATION TECHNOLOGY POLICIES IN CONCERT WITH MEMBERS AND OTHER CAMPUS ADVOCATES
(Code) (Expenses \$ 327,027 including grants of \$) (Revenue \$ 4,379,882)
MEMBERSHIP - PROCESSES MEMBERSHIP RENEWAL, ENROLLS NEW MEMBERS, AND TRACKS MEMBER RETENTION PROVIDES CUSTOMER SERVICE TO MEMBERS AND CONFERENCE REGISTRANTS AND MAINTAINS COMMITTEE, CONSTITUENT GROUP AND MEMBER DATA BASES
(Code) (Expenses \$ 83,979 including grants of \$) (Revenue \$ 287,405)
EDU DOMAIN ADMINISTRATION - REGISTERS AND MANAGES THE EDU TOP LEVEL DOMAIN NAMES VIA A COOPERATIVE AGREEMENT WITH THE U S DEPARTMENT OF COMMERCE
(Code) (Expenses \$ 330,472 including grants of \$) (Revenue \$ 0)
CONTENT DEVELOPMENT - DEVELOPS CONTENT FOR PROFESSIONAL DEVELOPMENT CONFERENCES AND EVENTS
(Code) (Expenses \$ 788,502 including grants of \$) (Revenue \$ 1,053,523)
EDUCAUSE LEARNING INITIATIVE - PROVIDES A VARIETY OF RESOURCES AND EVENTS TO ADVANCE LEARNING TECHNOLOGIES THROUGH A STRATEGIC FOCUS ON LEARNERS, LEARNING PRINCIPLES AND PRACTICES, AND LEARNING TECHNOLOGIES
(Code) (Expenses \$ 1,010,471 including grants of \$) (Revenue \$ 429,983)
PUBLISHING - DISSEMINATES EDUCATIONAL MATERIALS TO MEMBERS VIA A PRINT MAGAZINE, AN ELECTRONIC JOURNAL, AND BOOKS
(Code) (Expenses \$ 497,707 including grants of \$) (Revenue \$ 365,526)
MEMBER PROGRAMS - PROVIDES A VARIETY OF RECOGNITION PROGRAMS AND SPECIALIZED SERVICES FOR THE ORGANIZATION'S MEMBERS
(Code) (Expenses \$ 415,530 including grants of \$) (Revenue \$ 238,670)
CYBERSECURITY INITIATIVES - WORKS TO IMPROVE SECURITY AND PRIVACY PROGRAMS ACROSS THE HIGHER EDUCATION SECTOR BY PROVIDING INFORMATION AND RESOURCES TO THE HIGHER EDUCATION COMMUNITY
(Code) (Expenses \$ 1,596,402 including grants of \$) (Revenue \$ 1,528,465)
PROFESSIONAL DEVELOPMENT - PROVIDES A VARIETY OF SPECIAL-TOPIC, REGIONAL CONFERENCES AND OTHER MEMBER-DRIVEN PROFESSIONAL DEVELOPMENT ACTIVITIES
(Code) (Expenses \$ 10,054 including grants of \$) (Revenue \$ 6,190)
ANALYTICS AWARENESS - PROVIDES THOUGHT LEADERSHIP AND EDUCATION DEVELOPING INSTITUTIONAL CAPACITY, AND DEMAND FOR ANALYTICS (FUNDING PROVIDED BY THE BILL AND MELINDA GATES FOUNDATION)

SCHEDULE D (Form 990)

OMB No 1545-0047

Supplemental Financial Statements

2011

Open to Public Inspection

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990. See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization EDUCAUSE

Employer identification number 84-1455437

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows 1-4: Total number at end of year, Aggregate contributions to (during year), Aggregate grants from (during year), Aggregate value at end of year.

- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply): Preservation of land for public use, Protection of natural habitat, Preservation of open space, Preservation of an historically important land area, Preservation of a certified historic structure.

2 Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

Table with 2 columns: Description, Held at the End of the Year. Rows 2a-2d: Total number of conservation easements, Total acreage restricted by conservation easements, Number of conservation easements on a certified historic structure included in (a), Number of conservation easements included in (c) acquired after 8/17/06.

- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year
4 Number of states where property subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year
7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?
9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1; (ii) Assets included in Form 990, Part X
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items: a Revenues included in Form 990, Part VIII, line 1; b Assets included in Form 990, Part X

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange programs
- e** Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
1c Beginning balance	
1d Additions during the year	
1e Distributions during the year	
1f Ending balance	

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	(b) Prior Year	(c) Two Years Back	(d) Three Years Back	(e) Four Years Back
1a Beginning of year balance	156,658	138,599	112,851		
b Contributions					
c Investment earnings or losses	7,104	18,059	25,748		
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	163,762	156,658	138,599		

2 Provide the estimated percentage of the year end balance held as

- a** Board designated or quasi-endowment ▶ 0 %
- b** Permanent endowment ▶ 62.000 %
- c** Term endowment ▶ 38.000 %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations	3a(i)	No
(ii) related organizations	3a(ii)	No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		675,720	200,204	475,516
d Equipment		1,363,557	1,046,619	316,938
e Other		1,181,180		1,181,180
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).)				1,973,634

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	36,990,098
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	34,925,899
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	2,064,199
4	Net unrealized gains (losses) on investments	4	-149,214
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	-149,214
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	1,914,985

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	36,840,884
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	-149,214
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	-149,214
3	Subtract line 2e from line 1	3	36,990,098
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c . (This should equal Form 990, Part I, line 12)	5	36,990,098

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	34,925,899
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	34,925,899
4	Amounts included on Form 990, Part IX, line 25, but not on line 1 :		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c . (This should equal Form 990, Part I, line 18)	5	34,925,899

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
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Part IV Foreign Forms

- 1 Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)* Yes No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)* Yes No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)* Yes No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)* Yes No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)* Yes No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).* Yes No

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 GRANT SUB AWARDEES ARE REQUIRED TO PROVIDE FINANCIAL AND PROGRAM REPORTS NO LATER THAN 90 DAYS SUBSEQUENT TO THE END OF THE GRANT PERIOD ONE SIX-MONTH, NO-COST EXTENSION REQUEST IS ALLOWED IN ADDITION TO THESE FORMAL REPORTING REQUIREMENTS, GRANTEEES ARE REQUIRED TO ACTIVELY AND PUBLICLY SHARE INFORMATION ON THE NEXT GENERATION LEARNING CHALLENGES (NGLC) WEBSITE, PARTICIPATE IN COMMUNITY ENGAGEMENT, AND PARTICIPATE IN THE ANNUAL NGLC MEETING EACH GRANT RECIPIENT MUST PARTICIPATE IN AN EVALUATION CONDUCTED BY AN INDEPENDENT THIRD PARTY PARTICIPATION INCLUDES INTERVIEWS, SITE VISITS, AND REPORTING OTHER THAN THE FINANCIAL AND PROGRAM REPORTS MENTIONED ABOVE

Software ID:
Software Version:
EIN: 84-1455437
Name: EDUCAUSE

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF MICHIGAN 3003 SOUTH STATE STREET SUITE 9000 ANN ARBOR, MI 48109	38-6006309	501(C)(3)	249,035				COLLEGE PREP AND COMPLETION
UNIVERSITY OF HAWAII SYSTEM 874 DILLINGHAM BLVD HONOLULU, HI 96817	99-0085260	501(C)(3)	249,121				COLLEGE PREP AND COMPLETION
MARIST COLLEGE 3399 NORTH RD POUGHKEEPSIE, NY 12601	14-1442493	501(C)(3)	249,958				COLLEGE PREP AND COMPLETION
SINCLAIR COMMUNITY COLLEGE 444 WEST THIRD ST DAYTON, OH 45402	31-0723444	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
CENTRAL PIEDMONT COMMUNITY COLLEGE 1201 ELIZABETH AVENUE CHARLOTTE, NC 28204	56-0797174	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
CITY COLLEGES OF CHICAGO 226 WEST JACKSON BOULEVARD CHICAGO, IL 60606	36-2606236	501(C)(3)	248,671				COLLEGE PREP AND COMPLETION
CHATTANOOGA STATE COMMUNITY COLLEGE 4501 AMNICOLA HIGHWAY CHATTANOOGA, TN 37406	62-0725362	501(C)(3)	249,700				COLLEGE PREP AND COMPLETION
CALIFORNIA STATE UNIVERSITY NORTHRIDGE 18111 NORDHOFF ST NORTHRIDGE, CA 91330	95-6187206	501(C)(3)	249,981				COLLEGE PREP AND COMPLETION
MISSOURI DEPARTMENT OF HIGHER EDUCATION 205 JEFFERSON ST 1115 JEFFERSON CITY, MO 65101	44-6000987	STATE	250,000				COLLEGE PREP AND COMPLETION
UNIVERSITY OF CENTRAL FLORIDA 4000 CENTRAL FLORIDA BLVD ORLANDO, FL 32816	59-2924021	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
STATE UNIVERSITY OF NEW YORK - SUNY 1400 WASHINGTON AVENUE ALBANY, NY 12222	14-6013200	501(C)(3)	249,997				COLLEGE PREP AND COMPLETION
OHIOLINK 8TH FLOOR 35 E CHESTNUT STREET COLUMBUS, OH 43215	31-0732831		750,000				COLLEGE PREP AND COMPLETION
CERRITOS COLLEGE FOUNDATION 11110 ALONDRA BLVD NORWALK, CA 90650	95-3387108	501(C)(3)	750,000				COLLEGE PREP AND COMPLETION
CAST INC 40 HARVARD MILL SQUARE 3 WAKEFIELD, MA 01880	22-2746879	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
CLASSROOM INC 245 FIFTH AVENUE 20TH FLOOR NEW YORK, NY 10016	13-3666846	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
DAVINCI MINDS INC 6927 LESLIE ROAD STE 102 SAN ANTONIO, TX 78254	26-2067490		250,000				COLLEGE PREP AND COMPLETION
EDNOVO ORG 480 PANCHITA WAY LOS ALTOS, CA 94022	27-3744004	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
EDUCATION DEVELOP CENTER 96 MORTON STREET 7TH FLOOR NEW YORK, NY 10014	04-2241718	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
HOFSTRA UNIVERSITY HOFSTRA UNIVERSITY HEMPSTEAD, NY 11549	11-1630906	501(C)(3)	249,453				COLLEGE PREP AND COMPLETION
LOUISIANA DEPARTMENT OF EDUCATION PO BOX 94064 BATON ROUGE, LA 70804	72-6000745	STATE	250,000				COLLEGE PREP AND COMPLETION

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TEXAS TECH UNIVERSITY 2500 BROADWAY LUBBOCK, TX 79409	75-6002622	501(C)(3)	112,762				COLLEGE PREP AND COMPLETION
ICIVICS INC 1875 K STREET NW WASHINGTON, DC 20008	38-3796793	501(C)(3)	498,591				COLLEGE PREP AND COMPLETION
IMAGINE EDUCATION LLC 861 WESTMINSTER AVE SALT LAKE CITY, UT 84105	27-0303668		500,000				COLLEGE PREP AND COMPLETION
MASSACHUSETTS INSTITUTE OF TECHNOLOGY 77 MASSACHUSETTS AVENUE CAMBRIDGE, MA 02139	04-2103594	501(C)(3)	500,000				COLLEGE PREP AND COMPLETION
NORTH CAROLINA STATE UNIVERSITY 2200 HILLSBOROUGH RALEIGH, NC 27695	56-6000756	501(C)(3)	498,783				COLLEGE PREP AND COMPLETION
UNIVERSITY OF MASSACHUSETTS AMHERST 300 MASSACHUSETTS AVE AMHERST, MA 01002	54-2084125	501(C)(3)	499,528				COLLEGE PREP AND COMPLETION
UNIVERSITY OF SOUTH FLORIDA ST PETERSBURG 140 7TH AVE SOUTH ST PETERSBURG, FL 33701	59-3102112	501(C)(3)	500,000				COLLEGE PREP AND COMPLETION
UNIVERSITY OF WISCONSIN 500 LINCOLN DR MADISON, WI 53706	39-1805963	501(C)(3)	500,000				COLLEGE PREP AND COMPLETION
WNET 825 8TH AVENUE NEW YORK, NY 10019	26-2810489	501(C)(3)	499,397				COLLEGE PREP AND COMPLETION
WORCESTER POLYTECHNIC INSTITUTE 100 INSTITUTE ROAD WORCESTER, MA 01609	04-2121659	501(C)(3)	500,000				COLLEGE PREP AND COMPLETION
UNIVERSITY OF WISCONSIN-MILWAUKEE 3202 NORTH MARYLAND AVENUE MILWAUKEE, WI 53202	39-1805963	501(C)(3)	249,871				COLLEGE PREP AND COMPLETION
COMMUNITY COLLEGE OF DC 801 NORTH CAPITAL STREET NE WASHINGTON, DC 20002	27-4018807	501(C)(3)	750,000				COLLEGE PREP AND COMPLETION
IOWA COMMUNITY COLLEGE ONLINE 1500 WEST AGENCY RD WEST BURLINGTON, IA 52655	42-0926823	501(C)(3)	222,625				COLLEGE PREP AND COMPLETION
SCHOLAR ROCKET INC 5038 MACARTHUR BLVD NW WASHINGTON, DC 20016	45-2048444		250,000				COLLEGE PREP AND COMPLETION
SMALLLAB LEARNING LLC 1935 E LAGUNA DRIVE TEMPE, AZ 852825912	27-2822425		499,122				COLLEGE PREP AND COMPLETION
INDIANA UNIVERSITY 420 UNIVERSITY BOULEVARD INDIANAPOLIS, IN 46202	35-6001673	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
INQUUS CORPORATION (OPENSTUDY) 1769 MEADOWDALE AVENUE ATLANTA, GA 30306	26-0265315		250,000				COLLEGE PREP AND COMPLETION
ECKERD COLLEGE 4200 54TH AVENUE SOUTH ST ST PETERSBURG, FL 33711	59-0859121	501(C)(3)	184,249				COLLEGE PREP AND COMPLETION
ABILENE CHRISTIAN UNIVERSITY ACU BOX 29000 ABILENE, TX 79699	75-0851900	501(C)(3)	248,985				COLLEGE PREP AND COMPLETION
WAKE FOREST UNIVERSITY 1834 WAKE FOREST ROAD WINSTONSALEM, NC 27106	56-0532138	501(C)(3)	249,348				COLLEGE PREP AND COMPLETION

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ASSOCIATION FOR THE ADVANCEMENT COMP & EDN/A SCOTTSDALE, AZ 85255	74-2182274	501(C)(3)	249,502				COLLEGE PREP AND COMPLETION
UNIVERSITY OF WISCONSIN-MILWAUKEE 3202 NORTH MARYLAND AVENUE MILWAUKEE, WI 53202	39-1805963	501(C)(3)	249,639				COLLEGE PREP AND COMPLETION
BRYN MAWR COLLEGE 820 NEW GULPH RD BRYN MAWR, PA 19010	23-1352621	501(C)(3)	249,938				COLLEGE PREP AND COMPLETION
UNIVERSITY OF MASSACHUSETTS AMHERST 300 MASSACHUSETTS AVE AMHERST, MA 01002	04-3167352	501(C)(3)	250,000				COLLEGE PREP AND COMPLETION
CARNEGIE LEARNING FRICK BUILDING SUITE 918 437 GRANT STREET PITTSBURGH, PA 15219	25-1805640		746,798				COLLEGE PREP AND COMPLETION
UNIVERSITY OF CALIFORNIA 1111 FRANKLIN ST OAKLAND, CA 94607	94-3067788	501(C)(3)	748,000				COLLEGE PREP AND COMPLETION
WESTERN INTERSTATE COMMISSION FOR HIGHER EDUCATION (WICHE) 3035 CENTER GREEN DRIVE SUITE 200 BOULDER, CO 80301	84-6008945	501(C)(3)	749,994				COLLEGE PREP AND COMPLETION

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2011

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

Name of the organization
EDUCAUSE

Employer identification number
84-1455437

Part I Questions Regarding Compensation

Yes No

- 1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.
- | | |
|---|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax idemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

- | | |
|---|---|
| <input type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.

5 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

b Any related organization?

If "Yes," to line 5a or 5b, describe in Part III

6 For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

b Any related organization?

If "Yes," to line 6a or 6b, describe in Part III

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a		No
4b		No
4c		No
5a		No
5b		No
6a		No
6b		No
7		No
8		No
9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) DIANA G OBLINGER	(i)	395,856	15,835	0	39,585	11,617	462,893	0
	(ii)	0	0	0	0	0	0	0
(2) SUSAN GRAJEK	(i)	207,757	0	0	8,958	5,485	222,200	0
	(ii)	0	0	0	0	0	0	0
(3) GARTH JORDAN	(i)	228,352	0	0	22,835	17,473	268,660	0
	(ii)	0	0	0	0	0	0	0
(4) GREG JACKSON	(i)	304,512	0	0	30,451	16,289	351,252	0
	(ii)	0	0	0	0	0	0	0
(5) JULIE LITTLE	(i)	163,992	0	0	16,399	8,147	188,538	0
	(ii)	0	0	0	0	0	0	0
(6) IRA FUCHS	(i)	250,000	0	0	25,000	14,916	289,916	0
	(ii)	0	0	0	0	0	0	0
(7) CATHERINE YANG	(i)	171,288	0	0	17,128	11,110	199,526	0
	(ii)	0	0	0	0	0	0	0
(8) RODNEY PETERSON	(i)	152,766	0	0	15,276	17,131	185,173	0
	(ii)	0	0	0	0	0	0	0
(9) TOBY SITKO	(i)	149,880	0	0	14,988	13,228	178,096	0
	(ii)	0	0	0	0	0	0	0
(10) JARRET CUMMINGS	(i)	140,620	0	0	14,062	16,895	171,577	0
	(ii)	0	0	0	0	0	0	0

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ **Attach to Form 990 or 990-EZ.**

OMB No 1545-0047

2011

Open to Public Inspection

Name of the organization
EDUCAUSE

Employer identification number

84-1455437

Identifier	Return Reference	Explanation
VOLUNTEERS	PART I (SUMMARY - ACTIVITIES AND GOVERNANCE) QUESTION 6	EDUCAUSE VOLUNTEERS SERVE AS COMMITTEE MEMBERS IN ONE OF TWO WAYS: INFORMAL OPPORTUNITIES: VOLUNTEERS ENGAGE THROUGHOUT THE YEAR ON A PROJECT-BY-PROJECT BASIS IN VARIOUS ACTIVITIES, SUCH AS CONTRIBUTING CONTENT, SHARING OPINIONS, IDENTIFYING HOT TOPICS, PARTICIPATING IN TASK FORCES AND VIRTUAL COMMUNITIES, CONVENING CONFERENCE SESSIONS, AND MICROBLOGGING. FORMAL OPPORTUNITIES: ADVISORY COMMITTEE MEMBER - (SERVE 1 TO 3 YEAR TERMS) VOLUNTEERS CONTRIBUTE TO SPECIAL ACTIVITIES AND GUIDE ASSOCIATION DIRECTIONS IN SELECTED AREAS OF PROFESSIONAL PRACTICE AND POLICY. PROGRAM COMMITTEE MEMBER - (SERVE 1 YEAR TERM) VOLUNTEERS DEVELOP THEMES, ORGANIZATION, AND CONTENT FOR SPECIFIC CONFERENCES.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION HAS MEMBERS WITH THE AUTHORITY TO ELECT THE BOARD OF DIRECTORS

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 7A	EACH EDUCATIONAL INSTITUTION MEMBER ASSIGNS A PRIMARY REPRESENTATIVE WHO IS ENTITLED TO VOTE IN THE ELECTION OF ELECTED BOARD MEMBERS

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	THE BOARD PERFORMS AN ANNUAL REVIEW OF THE FORM 990 PRIOR TO FILING WITH THE IRS. SEVERAL DAYS PRIOR TO THE SUMMER BOARD MEETING, A DRAFT OF THE FORM 990 IS SENT TO EACH MEMBER OF THE GOVERNING BODY. BOARD MEMBERS ARE REQUESTED TO BRING COMMENTS, QUESTIONS, AND CONCERNS TO THE MEETING FOR DISCUSSION. SEVERAL ADDITIONAL DAYS, BEYOND THE DATE OF THE BOARD MEETING, ARE OPEN FOR FURTHER DISCUSSION. THE REVIEW DEADLINE IS CLEARLY STATED. ANY NECESSARY CHANGES ARE MADE THROUGH THE THIRD-PARTY TAX PREPARER SUBSEQUENT TO THE MEETING. THE FINAL COPY OF THE FORM 990 IS SIGNED BY THE PRESIDENT OF THE ASSOCIATION AND FILED WITH THE IRS.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	ALL STAFF AND BOARD MEMBERS MUST ANNUALLY READ AND SIGN THE CONFLICT OF INTEREST POLICY AND THE CODE OF ETHICS POLICY

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	AN INDEPENDENT THIRD PARTY IS ENGAGED TO PROVIDE COMPETITIVE COMPENSATION INFORMATION TO THE AUDIT COMMITTEE OF THE GOVERNING BODY. THE SUBCOMMITTEE USES THAT INFORMATION TO REVIEW THE COMPENSATIONS OF THE PRESIDENT AND VICE-PRESIDENTS. THE AUDIT COMMITTEE MEETS TO EVALUATE THE RELIABILITY OF THE BENCHMARKING DATA AND THOROUGHLY REVIEWS THE REASONABLENESS OF THE COMPENSATION OF EXECUTIVE STAFF. THE SUBCOMMITTEE THEN REPORTS ITS FINDINGS TO THE ENTIRE GOVERNING BODY. MINUTES OF ALL DISCUSSIONS ARE RECORDED BY THE CHAIR PERSON OF THE AUDIT COMMITTEE.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE ALL AVAILABLE UPON REQUEST

Identifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -149,214