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# Form **990**

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

Open to Public Inspection

A Fo	r the 2	2011 ca	lendar year, or tax year beginning 01-01-2011 and ending 12-31-2011					
<b>B</b> Ch	eck ıf ap	pplicable	C Name of organization DELTA DENTAL PLAN OF WYOMING		D Employer	dentification number		
<b>✓</b> Add	dress ch	ange	Doing Business As	.  -	83-0209 E Telephone			
∏ Na	me char	nge	DELTA DENTAL OF WYOMING		-			
Ind	tıal retur	rn	Number and street (or P O box if mail is not delivered to street address) Room/suite	·  -	(307) 633	2-3313 ots \$ 31,746,585		
Те	mınated	d	6234 YELLOWSTONE RD	⊢	<b>u</b> dioss receip	7.5 ¥ 51,7 40,505		
☐ Am	nended r	return	City or town, state or country, and ZIP + 4 CHEYENNE, WY 82009					
☐ Ap	plication	pending	CHETEINIE, WY 02003					
				<b>H(a)</b> Is this	a group ret	urn for		
			KERRY HALL 6234 YELLOWSTONE RD	affiliat	es?	⊤Yes ▼ No		
			CHEYENNE, WY 82009	H(b) Are all	affiliates incl	uded?		
				If"No,	" attach a lı	st (see instructions)		
				H(c) Group	exemption	number 🟲		
J W	ebsit e	∷ <b>⊳</b> N/A						
<b>K</b> For	m of org	ganızatıon	✓ Corporation Trust Association Other ►	<b>L</b> Year of form	nation 1968	M State of legal domicile		
Рa	rt I	Sum	mary			<u> </u>		
			escribe the organization's mission or most significant activities					
	5	TO BE T SUBSCR	HE LEADING WYOMING PROVIDER OF HIGH QUALITY DENTAL CARE IBERS, PURCHASERS AND PARTICIPATING DENTIST ALIKE WITH TH					
Governance	2	CARE AV	VAILABLE TO ALL WYOMING EMPLOYEES					
Ē	-							
ş	-							
			is box দ if the organization discontinued its operations or disposed of m	nore than 25	1	1		
8			of voting members of the governing body (Part VI, line 1a)		3			
Ě			of independent voting members of the governing body (Part VI, line 1b) • mber of individuals employed in calendar year 2011 (Part V, line 2a) •		5			
Activities &			mber of volunteers (estimate if necessary)	• •	6			
•			related business revenue from Part VIII, column (C), line 12		78			
	ь	Net unre	lated business taxable income from Form 990-T, line 34		71	0		
				Prior	Year	Current Year		
٠.	8	Contril	butions and grants (Part VIII, line 1h)		0	0		
Revenue	9	Progra	m service revenue (Part VIII, line 2g)	:	27,230,646	28,721,931		
35Ke	10		ment income (Part VIII, column (A), lines 3, 4, and 7d)		374,953	· · · · · ·		
	11		revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) revenue—add lines 8 through 11 (must equal Part VIII, column (A), line		-3,234	-12,984		
	12		evenue—add lines 8 through 11 (must equal Part VIII, Column (A), line	:	27,602,365	29,354,657		
	13		and similar amounts paid (Part IX, column (A), lines 1–3)		0	0		
	14	Benefit	ts paid to or for members (Part IX, column (A), line 4)		0	0		
92	15	Salarıe 10)	es, other compensation, employee benefits (Part IX, column (A), lines 5-		752,285	819,554		
Expenses	16a	,	sional fundraising fees (Part IX, column (A), line 11e)		0	· · ·		
€	ь		ndraising expenses (Part IX, column (D), line 25) •0					
ш	17		expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		 26,225,618	27,261,041		
	18	Totale	expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	:	26,977,903	28,080,595		
	19	Reveni	ue less expenses Subtract line 18 from line 12		624,462	1,274,062		
\$ 60 60 80 80 80 80 80 80 80 80 80 80 80 80 80				Beginning		End of Year		
Net Assets or Fund Balances	20	Totals	assets (Part X, line 16)	Ye	9,484,821	10,428,867		
t As	21		iabilities (Part X, line 26)		3,036,368			
\$ <u>E</u>	22		sets or fund balances Subtract line 21 from line 20		6,448,453			
Pa	rt II	Sign	ature Block					
know			erjury, I declare that I have examined this return, including accompanying sche f, it is true, correct, and complete. Declaration of preparer (other than officer) i					
		*****	** iture of officer	201 Dat	2-10-18			
Sigr Her		'		Dati				
1161	<b>-</b>		or print name and title					
		<del>  •                                   </del>	. Data Cha	eck if	Preparer's tax	payer identification number		
Paid		Prepare signatur	RUSSELL E HAY self-					
		S Firm's n	name (or yours MCGEE HEARNE & PAIZ LLP	pioyeu F	F00020720			
	Only	ıf self-e	mployed),		EIN 🕨 83-03:	31229		
	•	address	, and ZIP + 4 P O BOX 1088		Phone no 🕨	(307) 634-2151		
			CHEYENNE, WY 82003					

FUIIII	990 (2011)				Page ∠
Par		nent of Program Service A Schedule O contains a response			୮
1		e the organization's mission	to any question in this rate III		· · ·,
- ТО В SUBS	E THE LEADING	G WYOMING PROVIDER OF HIG	H QUALITY DENTAL CARE PRO G DENTIST ALIKE WITH THE GO		
2	the prior Form 9	ation undertake any significant p 990 or 990-EZ? b be these new services on Schedi			es 🗸 No
3	Did the organiza	ation cease conducting, or make	significant changes in how it cond		es 🔽 No
4	expenses Sect	tion 501(c)(3) and 501(c)(4) org	omplishments for each of its thre anizations and section 4947(a)(1 ses, and revenue, if any, for each	) trusts are required to report th	
4a		, , , ,	7,230,853 including grants of \$ D CLAIMS FOR PURCHASERS, SUBSCRIBE EMPLOYEES	) (Revenue \$ RS AND PARTICIPATING DENTISTS WIT	28,721,931 ) H THE GOAL OF MAKING
4b	(Code	) (Expenses \$	ıncludıng grants of \$	) (Revenue \$	)
4c	(Code	) (Expenses \$	including grants of \$	) (Revenue \$	)
	Otherpress	a comuses (December in Sahadilla	0.)		
4d	Other program (Expenses \$	n services  (Describe in Schedule including	grants of \$	) (Revenue \$	)
4e	Total program	service expenses►\$ 2	7,230,853		

Part TV	Checklist	of Require	d Schedules
<b>4</b>	CHECKHSL	oi keuulie	u Scheuules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		Νο
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> " <i>Yes," complete Schedule D, Part V</i>	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? <i>If "Yes," complete Schedule D, Part VI</i> .	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		Νο
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV.	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements	20h		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 17 If "Yes," complete Schedule I, Parts I and II	21		N o
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νο
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		N o
	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		No
35a	Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?	35a		Νο
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		N o
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>99</b> 0	(2011)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		.୮	
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
	1,219			
ь	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this			
	return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
	Note: If the sum of lines 1 and 2 are greater than 250 year may be required to a file (and instructions)	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the	3a		No
<b>L</b>	year?	3b		110
		30		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account or securities			
	account)?	4a		Νο
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
Ь	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νο
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Νo
ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		Νo
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit	7e		NI o
£	contract?	76 7f	Yes	No
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	/1	1 65	
9	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
9		-		
	Sponsoring organizations maintaining donor advised funds.  Did the organization make any taxable distributions under section 4966?	9a		
_	Did the organization make a distribution to a donor, donor advisor, or related person?	9a 9b		
ь 10	Section 501(c)(7) organizations. Enter	20		
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12			
O	facilities			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
ь	Gross income from other sources (Do not net amounts due or paid to other			
	sources against amounts due or received from them )			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the	_		
_	year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?			
	<b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization			
	allocated to each state	13a		
Ь	Enter the aggregate amount of reserves the organization is required to maintain by			
	the states in which the organization is incensed to issue qualified health plans			
С	Enter the aggregate amount of reserves on hand 13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νο
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule C	contains a response to any question i	n this Part VI					. F	7

	ection A. Governing Body and Management								
<u></u>	ction A. Governing body and management		Yes	No					
				140					
1a	Enter the number of voting members of the governing body at the end of the tax year								
b	Enter the number of voting members included in line 1a, above, who are independent								
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Νo					
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		Νο					
4	4		Νο						
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		Νο					
6	Did the organization have members or stockholders?	6	Yes						
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes						
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following								
а	The governing body?	8a	Yes						
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes						
9									
Se	ection B. Policies (This Section B requests information about policies not required by the Internal								
Re	evenue Code.)								
			Yes	No					
	Did the organization have local chapters, branches, or affiliates?	10a	Yes	<b>No</b> No					
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt	10a 10b	Yes						
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,		Yes						
b 11a	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing	10Ь							
b 11a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10Ь							
b 11a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990	10b 11a	Yes						
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13	10b 11a 12a	Yes						
b 11a b 12a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13	10b 11a 12a 12b	Yes Yes Yes						
b  11a  b  12a  b  c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b 11a 12a 12b 12c	Yes Yes Yes						
b 11a b 12a b c	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes						
b 11a b 12a c 13 14	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13	10b 11a 12a 12b 12c 13	Yes Yes Yes Yes						
11a b 12a b c 13 14 15	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	10b  11a  12a  12b  12c  13  14	Yes Yes Yes Yes Yes Yes						
11a b 12a b c 13 14 15	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No					
11a b 12a b c 13 14 15	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b 11a 12a 12b 12c 13 14	Yes Yes Yes Yes Yes Yes	No					
11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	10b  11a  12a  12b  12c  13  14  15a  15b	Yes Yes Yes Yes Yes Yes	No					
11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	10b  11a  12a  12b  12c  13  14  15a  15b	Yes Yes Yes Yes Yes Yes	No					
11a b 12a b c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  Describe in Schedule O the process, if any, used by the organization to review the Form 990  Did the organization have a written conflict of interest policy? If "No," go to line 13  Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	10b  11a  12a  12b  12c  13  14  15a  15b	Yes Yes Yes Yes Yes Yes	No					

- 18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Own website Another's website Vopon request

- Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 20 KERRY HALL

6234 YELLOWSTONE RD CHEYENNE, WY 82009 (307) 632-3313

# Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organizations compensated any current or former officer, director, or trustee

◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

<b>(A)</b> Name and Title	(B) A verage hours per week (describe	unles an	on (d e thai	n one son er ar	e bo is bo nda	x, oth		(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
	hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former		MISC)	related organizations
(1) DR ED CLARK CHAIRMAN	1 00	х		х				5,066	0	0
(2) DR BRUCE HOLWELL VICE CHAIRMAN	1 00	Х		Х				2,044	0	0
(3) JEFF MARSH TREASURER	1 00	х		х				2,356	0	1,320
(4) DR JAMES GILMAN SECRETARY	1 00	х		х				1,432	0	0
(5) DR BILL GERN DIRECTOR	1 00	х						1,808	0	0
(6) BRUCE HINCHEY DIRECTOR	1 00	х						1,284	0	1,320
(7) DR SCOTT HOUFEK DIRECTOR	1 00	х						1,924	0	0
(8) DR BYRON KILLPACK DIRECTOR	1 00	х						1,404	0	0
(9) ROXANNE OSTLUND DIRECTOR	1 00	х						1,816	0	990
(10) BOB PALMER DIRECTOR	1 00	х						2,124	0	0
(11) DR ROY PAULSON DIRECTOR	1 00	х						1,756	0	0
(12) DR ROBERT TYRRELL DIRECTOR	1 00	х						1,948	0	0
(13) ROD CHISHOLM DIRECTOR	1 00	х						512	0	0
(14) KERRY HALL PRESIDENT/CEO	40 00			х				193,249	0	93,776
(15) STACY ZASTOUPIL VP FINANCE & ACCOUNTING	40 00			х				99,999	0	25,036
(16) DR EARL KINCHELOE VP PROFESSIONAL RELATIONS	5 00			х				59,589	0	1,320
(17) DR JAMES HOAG FORMER DIRECTOR	1 00						х	3,103	0	1,320

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	<b>(A)</b> Name and Title	(describe director/trustee)								( <b>D)</b> ortable ensation m the ation (W- 9-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	Estim amount of compen from organizat	ated of other sation the ion and
		hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former			MISC)	relai organız	I .
1b	Sub-Total			• •	•	•		•					
d				•				<u> </u>		381,414	0		125,082
2	Total number of individuals (inclu \$100,000 of reportable compens	-				ted	above	) who	receive	d more tha	n		
	Did the organization list any <b>forn</b>											Yes	No
3	on line 1a? If "Yes," complete Sch								inglies			3	No
4	For any individual listed on line 1 organization and related organization and related organization.										ch	<b>4</b> Yes	
5	Did any person listed on line 1a i services rendered to the organiza										or individual for	5	No
	-		·									<u> </u>	110
Se	ction B. Independent Cont												
1	Complete this table for your five \$100,000 of compensation from or within the organization's tax yo	the organization											
DELTA		(A) e and business add	Iress							Descr	(B) iption of services	Compe	
720 N	DENTAL OF SOUTH DAKOTA EUCLID AVE E, SD 57501									CLAIMS PRO	CESSING & SUPPLIES		429,045
	otal number of independent contr 100,000 of compensation from t			ot lın	nited	d to	those	liste	d above)	who receiv	ed more than		

Part \	7.7.7.1	Statement of Revenue					
				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
\$\$	1a	Federated campaigns 1a					
きず	ь	Membership dues 1b					
يّ⊆	c	Fundraising events 1c					
± La	d	Related organizations 1d					
ಕ್ಷ⊑							
설등	e			ļ	ļ		ļ
을 높	f	All other contributions, gifts, grants, and similar amounts not included above					
ੂੰ	g	Noncash contributions included in					
늍음		lines 1a-1f \$					
Contributions, gifts, grants and other similar amounts	h	Total. Add lines 1a-1f	. ▶				
		Rus	iness Code				
e⊟	2a	DENTAL PREMIUMS & ADMI		20 724 024	20 724 024		
χeľ		DENTAL PREMIONS & ADMI	524114	28,721,931	28,721,931		
22	Ь						
<u> </u>	C						
e.	d						
တ	e						
Program Service Revenue	f	All other program service revenue					
<u>်</u>	-						
Δ	g	Total. Add lines 2a-2f	▶	28,721,931			
	3	Investment income (including dividends, int	erest				
		and other similar amounts)	►	210,734			210,734
	4	Income from investment of tax-exempt bond proceed	ls ►				
	5	Royalties	▶ [				
		(ı) Real (ıı	) Personal				
	6a	Gross rents					
	ь	Less rental					
	c	expenses Rental income					
	`	or (loss)					
	d	Net rental income or (loss)	-				
		· · ·	(ii) O ther				
	7a	Gross amount 2,826,904 from sales of					
		assets other					
	Ь	than inventory Less cost or 2,391,928					
		other basis and sales expenses					
	c	Gain or (loss) 434,976					
	d	Net gain or (loss)		434,976			434,976
	8a	Gross income from fundraising	F				
<u>o</u>		events (not including					
泵		\$					
Š		of contributions reported on line 1c) See Part IV, line 18					
Œ		a					
Ē	Ь	Less direct expenses b					
Other Revenue	c	Net income or (loss) from fundraising events	<u>, , </u>				
_	9a	Gross income from gaming activities	}				
		See Part IV, line 19					
		а					
	ь	Less direct expenses b					
	C	Net income or (loss) from gaming activities					
	10a	Gross sales of inventory, less	Ī				
		returns and allowances .					
		a					
	Ь	Less cost of goods sold <b>b</b>					
	С	Net income or (loss) from sales of inventory					
		Miscellaneous Revenue Bus	iness Code				
	11a	OTHER THAN TEMPORARY L	524114	-12,984			-12,984
	ь						
	С						
	d	All other revenue					
	e	Total. Add lines 11a-11d					
	_			-12,984			
	12	Total revenue. See Instructions	▶				
	1			29,354,657	28,721,931	0	632,726

#### Part IX Statement of Functional Expenses

combined educational campaign and fundraising solicitation

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX (B) (C) (D) Do not include amounts reported on lines 6b, (A) Program service Management and Fundraising Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to governments and organizations in the United States See Part IV, line 21 Grants and other assistance to individuals in the United States See Part IV, line 22 3 Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16 Benefits paid to or for members 5 Compensation of current officers, directors, trustees, and key employees . . . 381,414 204,056 177,358 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . 7 Other salaries and wages 221,706 118,613 103,093 Pension plan contributions (include section 401(k) and section 98,867 52,894 403(b) employer contributions) . . . . 45,973 77,709 41,574 36,135 Other employee benefits . . . . . . 39,858 21,324 18,534 10 Fees for services (non-employees) 11 Management . . . . . 595 2,646 2,051 Legal . . . . . . . . . . 6,249 27,775 Accounting . . . . . . . 21,526 Lobbying . . . . . . . . . . . . Professional fundraising See Part IV, line 17 . . Investment management fees . . . . . 32,765 32,765 g Other . . . . . . . 104,456 13,057 91,399 12 Advertising and promotion . . . 74,882 39,313 35,569 13 Office expenses . . . . 14 Information technology . . . . . 15 Royalties . . 16 44,864 16,600 28,264 17,555 5,003 12,552 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . . 19 Conferences, conventions, and meetings . . . . 74,590 21,258 53,332 58 58 20 21 Payments to affiliates . 22 Depreciation, depletion, and amortization . . . . 9,166 3,575 5,591 23 12,838 4,493 8,345 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f Ifline 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) DENTAL CLAIMS PAID 25,633,370 25,633,370 582,109 COMMISSIONS 582,109 COMPUTER - CLAIMS 326,729 295,690 31,039 POSTAGE & SHIPPING 112,131 80,734 31,397 d e All other expenses 205,107 90,288 114,819 Total functional expenses. Add lines 1 through 24f 25 28,080,595 27,230,853 849,742 0 Joint costs. Check here ► 🗆 If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a

Form 990 (2011) Page **11** Part X Balance Sheet (A) (B) Beginning of year End of year Cash—non-interest-bearing . . . . . . . . . . . . 665,744 1,675,139 1 2 322.924 2 334,559 Savings and temporary cash investments . . . . . . . 3 4 1.921.062 1.879.009 Accounts receivable, net . 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L . . . . . 6 7 8 9 15.512 9 33.938 Prepaid expenses and deferred charges . . . . . . 266,050 10a Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 244,780 Less accumulated depreciation . . . . 10b 13,212 **10c** 21,270 b 4,548,891 4,415,858 11 11 2,054,547 12 1,979,565 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . 14 14 17,911 15 14,547 15 16 16 9,484,821 10,428,867 Total assets. Add lines 1 through 15 (must equal line 34) . . . 923,232 955,173 17 17 Accounts payable and accrued expenses . 18 18 19 148,701 19 255,248 20 20 Tax-exempt bond liabilities . . . . . . . . . . . . 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 1,964,435 25 2,111,924 D . . . . 26 3,036,368 26 3,322,345 **Total liabilities.** Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balance through 29, and lines 33 and 34. 6,448,453 27 Unrestricted net assets . . . . 27 7,106,522 28 Temporarily restricted net assets . . . . . 28 Fund 29 29 Permanently restricted net assets . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 Capital stock or trust principal, or current funds . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 33 6.448.453 33 7.106.522 Total net assets or fund balances . . . . 34 Total liabilities and net assets/fund balances . . . . . 9.484.821 10.428.867

Pa	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		29 :	354,65
2	Total expenses (must equal Part IX, column (A), line 25)	2			080,59
3	Revenue less expenses Subtract line 2 from line 1	3			
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		6,4	148,45
5	Other changes in net assets or fund balances (explain in Schedule O)	5		- 6	515,99
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		7,1	106,52
Pai	rt XIII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII		•		•
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
ь	Were the organization's financial statements audited by an independent accountant?	[	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain a Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were on a separate basis, consolidated basis, or both  Separate basis  Consolidated basis  Both consolidated and separated basis	ıssued			
3а	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	ne	3a		No
Ь	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required	3b	_	

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OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

► Attach to Form 990. ► See separate instructions.

Name of the organization DELTA DENTAL PLAN OF WYOMING

**Employer identification number** 

Part I	Organizations Maintaining Donor Adorganization answered "Yes" to Form 99			or Accounts	. Complet	e if the
		(a) Donor advised funds	(	<b>(b)</b> Funds and o	theraccou	nts
Tota	l number at end of year					
Aggr	egate contributions to (during year)					
Aggr	egate grants from (during year)					
Aggr	egate value at end of year					
	the organization inform all donors and donor advi s are the organization's property, subject to the		nor adv	ısed	☐ Yes	┌ No
used	the organization inform all grantees, donors, and d only for charitable purposes and not for the ben erring impermissible private benefit				☐ Yes	┌ No
art II	Conservation Easements. Complete	ıf the organızatıon answered "Yes"	to Forr	n 990, Part IV	', line 7.	
┌ ┌ ┌ Com	pose(s) of conservation easements held by the or Preservation of land for public use (e g , recreating Protection of natural habitat Preservation of open space Inplete lines 2a-2d if the organization held a quali	on or pleasure)	certifie	d historic struct		a
ease	ement on the last day of the tax year			I		
Tota	January of concernation on a monto		<u> </u>	Held at the	End of the	Year
	Il number of conservation easements		2a			
	il acreage restricted by conservation easements		2b			
	nber of conservation easements on a certified his	• •	2c			
Num	nber of conservation easements included in (c) a	cquired after 8/17/06	2d			
the t	nber of conservation easements modified, transfe taxable year - nber of states where property subject to conserva s the organization have a written policy regarding	ation easement is located ►			uuriiig	
	rcement of the conservation easements it holds?		iaiing oi	violations, and	☐ Yes	┌ No
Staf	f and volunteer hours devoted to monitoring, insp	pecting and enforcing conservation easer	ments d	uring the year 🕨	-	
A mo	ount of expenses incurred in monitoring, inspecti	ng, and enforcing conservation easement	ts durin	g the year		
· ·						
170	s each conservation easement reported on line 2 (h)(4)(B)(i) and 170(h)(4)(B)(ii)?				☐ Yes	┌ No
bala	art XIV, describe how the organization reports conce sheet, and include, if applicable, the text of t organization's accounting for conservation easen	the footnote to the organization's financia nents	al stater	ments that desc	rıbes	
rt III	Organizations Maintaining Collectio Complete if the organization answered '		or Ot	her Similar <i>i</i>	Assets.	
art,	e organization elected, as permitted under SFAS historical treasures, or other similar assets held ide, in Part XIV, the text of the footnote to its fin	for public exhibition, education or resea	rch ın fu			ì,
histo	e organization elected, as permitted under SFAS orical treasures, or other similar assets held for pinde the following amounts relating to these items	public exhibition, education, or research			•	
(i) <sub>F</sub>	Revenues included in Form 990, Part VIII, line 1			<b>▶</b> \$		
(ii)	Assets included in Form 990, Part X			<b>-</b> \$		
Ifth	e organization received or held works of art, histowing amounts required to be reported under SFA		for finan			
Rev	enues included in Form 990, Part VIII, line 1			<b>►</b> \$		
	• • • • • • • • • • • • • • • • • • • •			· · ·		

**b** Assets included in Form 990, Part X

<u>Par</u>	Organizations Maintaining Co	ollections of Art	t, His	<u>tori</u>	<u>cal Tr</u>	easui	es, or O	the	r Similar <i>I</i>	\sse	ts (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	er records, check an	y of th	e foll	owing t	hat are	a significa	nt us	se of its colle	ection		
а	Public exhibition		d	$\sqcap$	Loan	orexch	ange progr	ams				
b	Scholarly research		e	Γ	Other							
c	Preservation for future generations											
4	Provide a description of the organization's c Part XIV	ollections and expla	ıın hov	v the y	furthe	r the o	ganızatıon	's ex	empt purpos	e ın		
5	During the year, did the organization solicit assets to be sold to raise funds rather than								ılar	Γ,	<b>r</b> es	┌ No
Pai	<b>t IV Escrow and Custodial Arrang</b> Part IV, line 9, or reported an ar						answere	d "Y	es" to Form	990	,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	dian or other interme	ediary	for c	ontribu	tions o	r other ass	ets r	iot	Γ,	<b>'</b> es	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	follow	ıng ta	ble		_					
										A mou	nt	
С	Beginning balance							1c				
d	Additions during the year							1d				
е	Distributions during the year							1e				
f	Ending balance							1f				
2a	Did the organization include an amount on F	orm 990, Part X, lın	e 21?							Γ,	<b>r</b> es	┌ No
b	If "Yes," explain the arrangement in Part XIV	V										
Pa	rt V Endowment Funds. Complete							_				
		(a)Current Year	(b)	Prior \	'ear	(c)Two	Years Back	(d) <sup>1</sup>	hree Years Bac	k (e)	Four Ye	ars Back
la	Beginning of year balance							-		-		
b	Contributions											
С	Investment earnings or losses							-				
d	Grants or scholarships							-				
е	Other expenditures for facilities and programs											
f	Administrative expenses											
g	End of year balance											
2	Provide the estimated percentage of the yea	ar end balance held	as									
а	Board designated or quasi-endowment											
ь	Permanent endowment											
c 3a	Term endowment ►  Are there endowment funds not in the posse	ssion of the organiz	ation t	hat a	re held	l and ac	lministere	d for t	tha			
-	organization by	solon of the organiz	u tioii t	ac a	ire mere	and de				[	Yes	No
	(i) unrelated organizations								3	a(i)		
	(ii) related organizations								3	a(ii)		
	If "Yes" to 3a(II), are the related organization							•		3b		
1	Describe in Part XIV the intended uses of th											
Pai	t VI Land, Buildings, and Equipme	ent. See Form 99	00, Pa									
	Description of property				) Cost of		(b)Cost or basis (oth		(c) Accumula depreciation		( <b>d)</b> Bo	ok value
La	Land		•									
	Buildings		•									
С	Leasehold improvements		•				29	9,355	2	9,355		C
	Equipment		•				21:	1,415	19	3,970		17,445
е	Other						2:	5,280	2	1,455		3,825

Part VII Investments—Other Securities. See F  (a) Description of security or category			d of valuation
(including name of security)	(b)Book value		f-year market value
(1)Financial derivatives			
(2)Closely-held equity interests			
(3)Other (A) INVESTMENT IN LIFE INSURANCE CONTRACT	1,330,356		F
(B) CERTIFICATE OF DEPOSIT	724,191		F
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)  Part VIII Investments—Program Related. See	, ,	13.	
(a) Description of investment type	(b) Book value	(c) Metho	d of valuation f-year market value
		Cost or end-o	-year market value
<b>Part IX</b> Other Assets. See Form 990, Part X, col (B) line 13 )			
(a) Description			(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 15	5.)		
Part X Other Liabilities. See Form 990, Part X			
1 (a) Description of Liability	(b) A mount		
Federal Income Taxes  DEFERRED COMPENSATION PAYABLE	760 050		
MEMBER REPURCHASE PLAN PAYABLE	760,958 1,197,316		
RATE STABILIZATION RESERVE	153,650		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	2,111,924		

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	29,354,657
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	28,080,595
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,274,062
4	Net unrealized gains (losses) on investments	4	-615,993
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	-615,993
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	658,069
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	28,722,440
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	28,722,440
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV) 4b 632,217		
C	Add lines <b>4a</b> and <b>4b</b>	4с	632,217
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	29,354,657
	Reconciliation of Expenses per Audited Financial Statements With Expenses	<u>per</u>	
1	Total expenses and losses per audited financial statements	1	28,031,871
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
С	Other losses		
d	Other (Describe in Part XIV) 2d	1	
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	28,031,871
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 32,765		
b	Other (Describe in Part XIV)	]	
c	Add lines <b>4a</b> and <b>4b</b>	4c	48,724
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	28,080,595

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	MANAGEMENT EVALUATED THE COMPANY'S TAX POSITIONS AND CONCLUDED THAT THE COMPANY HAD TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANCIAL STATEMENTS WITH FEW EXCEPTIONS, THE COMPANY IS NO LONGER SUBJECT TO INCOME TAX EXAMINATIONS BY THE U S FEDERAL TAX AUTHORITIES FOR YEARS BEFORE 2008
PART XII, LINE 4B - OTHER ADJUSTMENTS		INVESTMENT INCOME 210,225 GAIN ON SALE OF INVESTMENTS 434,976 OTHER THAN TEMPORARY LOSSES -12,984
PART XIII, LINE 4B - OTHER ADJUSTMENTS		NET AMORTIZATION OF PREMIUMS AND DISCOUNTS 15,959
		AUDITED FINANCIALS CONTAIN SEPERATE "FINANCIAL INCOME" COMPONENT THIS COMPONENT TOTALS \$583,493 WHICH CONSISTS OF \$632,217 FROM PART XII AND \$48,724 FROM PART XIII

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DLN: 93493317018992

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

**Compensation Information** 

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

**Employer identification number** 

DELTA DENTAL PLAN OF WYOMING 83-0209667 Questions Regarding Compensation Yes Νo Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No." complete Part III to explain Yes Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? Yes Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply Compensation committee Written employment contract Compensation survey or study Independent compensation consultant Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? **4**a Νo Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Yes Participate in, or receive payment from, an equity-based compensation arrangement? 4c Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? 5a Νo 5b Any related organization? Νo If "Yes," to line 5a or 5b, describe in Part III For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? Νo Any related organization? 6Ь Νo If "Yes," to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Νo If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53 4958-6(c)?

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

(A) Name		<b>(B)</b> Breakdown of	W-2 and/or 1099-MI		(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base (ii) Bonus & (iii) Other reportable compensation compensation		other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
(1) KERRY HALL	(I) (II)	180,000 0	10,000 0		75,897 0	17,879 0		283,085 0

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
	1A	DELTA DENTAL OF WYOMING HAS ADOPTED A COMPENSATION POLICY PURSUANT TO WHICH IT FOLLOWS THE PROCESS OUTLINED IN TREASURY REGULATION SECTION 53 4958-6 TO ESTABLISH THE REBUTTABLE PRESUMPTION OF REASONABLENESS AS TO THE COMPENSATION OF ITS CEO THIS PROCESS INCLUDES REVIEW AND APPROVAL OF THE COMPENSATION ARRANGEMENT BY A COMPENSATION COMMITTEE COMPOSED ENTIRELY OF PERSONS WITH NO CONFLICT OF INTEREST (AS DEFINED IN REGULATIONS SECTION 53-4958-6(C)(1)(III)), RELIANCE ON COMPARABILITY DATA COMPILED BY AN INDEPENDENT COMPENSATION CONSULTANT AND CONTEMPORANEOUS DOCUMENTATION AND RECORD KEEPING WITH RESPECT TO DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARRANGEMENT THIS PROCESS IS UNDERTAKEN ANNUALLY WITH RESPECT TO THE CEO AND ALL OTHER DISQUALIFIED PERSONS IT WAS CONDUCTED ON SEPTEMBER 15, 2011 AND SEPTEMBER 29, 2012 DELTA DENTAL PAID COUNTRY CLUB DUES FOR KERRY HALL THIS IS INCLUDED AS PART OF EMPLOYMENT CONTRACT AND WAS INCLUDED IN W-2 WAGES
		KERRY HALL PARTICIPATED IN A SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN ACCRUING \$60,525 IN 2011 DR EARL KINCHELOE PARTICIPATED IN A SUPPLEMENT NONQUALIFIED RETIREMENT PLAN BUT RECEIVED \$0 IN 2011

Schedule J (Form 990) 2011

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# Schedule L

(Form 990 or 990-EZ)

Department of the Treasury

### **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions. OMB No 1545-0047

Open to Public

Inspection Internal Revenue Service Employer identification number Name of the organization

DELTA DENTAL PLAN OF WYOMING Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b (c) Corrected? (a) Name of disqualified person (b) Description of transaction 1 Yes No 2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization. Loans to and/or From Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a (f) (b) Loan to (g)Written (e) In Approved or from the (a) Name of interested person and (c)O riginal default? by board or agreement? (d)Balance due organization? purpose principal amount committee? Τо From Yes Yes Yes No No Total Part III Grants or Assistance Benefitting Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 27. (b)Relationship between interested person (a) Name of interested person (c)A mount of grant or type of assistance and the organization

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete if the organization	on answered Yes on	FORM 990, Part IV, III	ne 28a, 28b, 0f 28C.		
(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	organiz	aring of ration's nues?
	organization			Yes	No
(1) DR ED CLARK	BOARD MEMBER	276,731	DENTIST WHO PARTICIPATES IN THE ORGANIZATION'S PROVIDER NETWORK AND RECEIVES REIMBURSEMENT FOR PATIENT CLAIMS FROM THE ORGANIZATION		Νο
(2) DR BYRON KILLPACK	BOARD MEMBER	,	DENTIST WHO PARTICIPATES IN THE ORGANIZATION'S PROVIDER NETWORK AND RECEIVES REIMBURSEMENT FOR PATIENT CLAIMS FROM THE ORGANIZATION		Νο
(3) DR ROY PAULSON	BOARD MEMBER	,	DENTIST WHO PARTICIPATES IN THE ORGANIZATION'S PROVIDER NETWORK AND RECEIVES REIMBURSEMENT FOR PATIENT CLAIMS FROM THE ORGANIZATION		No
(4) DR EARL KINCHELOE	VP PROFESSIONAL RELATIONS	436,042	DENTIST WHO PRACTICES DENTISTRY WITH SON AND PARTICIPATES IN THE ORGANIZATION'S PROVIDER NETWORK AND RECEIVES REIMBURSEMENT FOR PATIENT CLAIMS FROM THE ORGANIZATION		No

#### Part V **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Ident if ier	Return Reference	Explanation
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**SCHEDULE 0** 

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No 1545-0047 Open to Public Inspection

**Employer identification number** Name of the organization DELTA DENTAL PLAN OF WYOMING

83-0209667

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 6	MEMBERS ARE COMPRISED OF DENTISTS WHO HAVE CONTRACTS WITH DELTA DENTAL OF WYOMING

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION A, LINE 7A	STATE IS DIVIDED INTO SIX REGIONS WHERE DENTISTS ELECT PARTICIPATING MEMBERS TO THE GOVERNING BODY SEVEN AT LARGE DIRECTORS (TWO MEMBERS AND FIVE AT LARGE PEOPLE) ARE ALSO ELECTED BY THE MEMBERSHIP

I	ldentifier	Return Reference	Explanation
		FORM 990, PART VI, SECTION A, LINE 7B	AMENDMENTS TO THE ORGANIZATION'S ARTICLES OF INCORPORATION AND BY LAWS MAY BE INITIATED BY THE BOARD OF DIRECTORS BUT REQUIRE APPROVAL OF THE MEMBERS TO BE EFFECTIVE

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 11	THE ORGANIZATION FOLLOWS A POLICY THAT IS DESIGNED TO ENSURE APPROPRIATE OVERSIGHT AND REVIEW OF THE FORM 990 AN INTERNAL WORKING GROUP INCLUDING THE ORGANIZATION'S CEO, VICE PRESIDENT OF FINANCE, OUTSIDE TAX PREPARER, LEGAL COUNSEL AND OTHERS HELP COMPILE AN INITIAL DRAFT OF FORM 990 ONCE A COMPLETE DRAFT IS DEVELOPED AND REVIEWED BY THE WORKING GROUP, THE DRAFT (WITH ALL ATTACHMENTS) IS SUBMITTED TO THE ORGANIZATION'S BOARD OF DIRECTORS FOR REVIEW AND QUESTIONS THE BOARD COMPLETED ITS REVIEW AT THE SEPTEMBER 2011 BOARD MEETING, PRIOR TO THE FILING OF FORM 990

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	THE ORGANIZATION'S WRITTEN CONFLICT OF INTEREST POLICY COVERS ANY DIRECTOR OR OFFICER IT REQUIRES DISCLOSURE OF ALL MATERIAL FACTS REGARDING ANY ACTUAL OR POTENTIAL CONFLICTS OF INTEREST ON AN ONGOING BASIS THE BOARD DETERMINES, BY A MAJORITY OF ITS DISINTERESTED BOARD MEMBERS, WHETHER A CONFLICT OF INTEREST EXISTS THE BOARD DETERMINES, BY A MAJORITY OF ITS DISINTERESTED PARTIES, WHETHER THE ORGANIZATION CAN OBTAIN A MORE ADVANTAGEOUS TRANSACTION UNDER THE CIRCUMSTANCES THAT WOULD NOT GIVE RISE TO A CONFLICT AND, IF NOT, WHETHER IT IS IN THE ORGANIZATION'S BEST INTERESTS TO GO FORWARD WITH THE TRANSACTION EACH PERSON SUBJECT TO THE ORGANIZATION'S CONFLICT OF INTEREST POLICY IS REQUIRED TO COMPLETE AN ANNUAL CONFLICT OF INTEREST DISCLOSURE FORM AND HAS A CONTINUING DUTY TO UPDATE SUCH STATEMENT CONFLICT OF INTEREST DISCLOSURE FORMS ARE REVIEWED ANNUALLY

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15A	DELTA DENTAL OF WYOMING HAS ADOPTED A COMPENSATION POLICY PURSUANT TO WHICH IT FOLLOWS THE PROCESS OUTLINED IN TREASURY REGULATION SECTION 53 4958-6 TO ESTABLISH THE REBUTTABLE PRESUMPTION OF REASONALBENESS AS TO THE COMPENSATION OF ITS CEO THIS PROCESS INCLUDES REVIEW AND APPROVAL OF THE COMPENSATION ARRANGEMENT BY A COMPENSATION COMMITTEE COMPOSED ENTIRELY OF PERSONS WITH NO CONFLICT OF INTEREST (AS DEFINED IN REGULATIONS SECTION 53-4958-6(C)(1)(III)), RELIANCE ON COMPARABILITY DATA COMPLILED BY AN INDEPENDENT COMPENSATION CONSULTANT AND CONTEMPORANEOUS DOCUMENTATION AND RECORDKEEPTING WITH RESPECT TO DELIBERATIONS AND DECISIONS REGARDING THE COMPENSATION ARRANGEMENT THIS PROCESS IS UNDERTAKEN ANNUALLY WITH RESPECT TO THE CEO AND ALL OTHER DISQUALIFIED PERSONS IT WAS CONDUCTED ON SEPTEMBER 15, 2011 AND SEPTEMBER 29, 2012

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST FINANCIAL STATEMENTS ARE PROVIDED ANNUALLY TO ALL PARTICIPATING MEMBERS

ldentifier	Return Reference	Explanation
CONTACT ADDRESSES FOR OFFICERS, DIRECTORS, ETC	FORM 990, PART VII	DR ED CLARK - 5211 YELLOWSTONE ROAD, CHEYENNE, WY 82009 DR BRUCE HOLWELL - BOX 5058, SHERIDAN, WY 82801 JEFF MARSH - 1749 WEST 15TH AVE, TORRINGTON, WY 82240 DR JAMES GILMAN - 209 S 7TH, WORLAND, WY 82401 DR BILL GERN - 1000 E UNIVERSITY, DEPT 3355, LARAMIE, WY 82071 DR JAMES HOAG - 814 S DAVID ST, CASPER, WY 82601 BRUCE HINCHEY - 1600 ELKHORN VALLEY DRIVE, CASPER, WY 82609 DR SCOTT HOUFEK - 16 WEST 3RD, BIG PINEY, WY 83113 DR BYRON KILLPACK - PO BOX 1150, LARAMIE, WY 82070 ROXANNE OSTLUND - 5920 YELLOWSTONE ROAD, CHEYENNE, WY 82009 BOB PALMER - 500 S GILLETTE AVE, SUITE 1100, GILLETTE, WY 82716 DR ROY PAULSON - 102 N KENWOOD, CASPER, WY 82601 DR ROBERT TYRRELL - 1702 ANTELOPE, KEMMERER, WY 83101 ROD CHISHOLM - 1051 BONITA DR, LARAMIE, WY 82072

ldentifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED LOSSES ON INVESTMENTS -615,993

ldentifier	Return Reference	Explanation
	PART XI, LINE 2C	DELTA DENTAL HAS A COMMITTEE THAT OVERSEES THE AUDIT

#### **Additional Data**

Software ID: Software Version:

**EIN:** 83-0209667

Name: DELTA DENTAL PLAN OF WYOMING

### Form 990, Special Condition Description:

**Special Condition Description**