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DLN: 93493320047782

Form **990** 匆

Department of the Treasury Internal Revenue Service

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2011

OMB No 1545-0047

Open to Public
Inspection

► The organization may have to use a copy of this return to satisfy state reporting requirements

| A Fo                           | r the 2    | 2011 ca    | lendar year, or tax year beginning 01  | -01-2011 and ending 12-31-2           | 2011                |                                      | · · · · · · · · · · · · · · · · · · · |
|--------------------------------|------------|------------|--|---------------------------------------|---------------------|--------------------------------------|---------------------------------------|
| <b>B</b> Che                   | eck if ap  | pplicable  | C Name of organization BOZEMAN DEACONESS HEALTH SERVICES                                 |                                       |                     | D Employer ide                       | ntification number                    |
| ☐ Add                          | lress ch   | ange       |  |                                       |                     | 81-023212                            |                                       |
| ┌ Nar                          | ne char    | nge        | Doing Business As  |                                       |                     | E Telephone nu                       | mber                                  |
| ┌ Init                         | ıal retur  | m          | Number and street (or P O box if mail is   | not delivered to street address) Room | n/suite             | (406) 585-5                          |                                       |
| ┌ Ter                          | mınated    | d          | 915 HIGHLAND BOULEVARD   |                                       | ,, saite            | <b>G</b> Gross receipts              | \$ 217,192,431                        |
| ┌ Am                           | ended r    | return     | City or town, state or country, and ZIP +  | <u> </u>                              |                     |                                      |                                       |
| _                              |            | pending    | BOZEMAN, MT 59715  |                                       |                     |                                      |                                       |
| , ,,,,,                        | , modetion | penamg     | F Name and address of principa   | Lofficar                              | 11/->               |                                      |                                       |
|                                |            |            | JOHN NORDWICK  | i officer                             | H(a) Is th          | is a group returr<br>ates?           | TYes ▼ No                             |
|                                |            |            | 915 HIGHLAND BOULEVARD<br>BOZEMAN,MT 59715   |                                       |                     |                                      |                                       |
|                                |            |            | BOZEMAN, MT 33713  |                                       | , ,                 | ll affiliates includ                 | ·                                     |
| Ta:                            | x-exem     | pt status  | ▼ 501(c)(3)  | no )                                  | 1 -                 | o," attach a list<br>ip exemption nu | (see instructions)                    |
| 1 W                            | obsito     | · • \ \    | /W BOZEMANDEACONESS ORG  |                                       | H(c) Grou           | ip exemption nu                      | inber P                               |
|                                |            |            |  |                                       | <u> </u>            |                                      |                                       |
|                                |            |            | Corporation Trust Association  | Other 🟲                               | <b>L</b> Year of fo | rmation 1911 M                       | State of legal domicile MT            |
| Pa                             | rt I       | Sum        | mary   |                                       |                     |                                      |                                       |
|                                |            |            | escribe the organization's mission or  |                                       |                     | TORS OF THE S                        | OZEMANI MT ADEA                       |
| œ.                             | -          | IO IMPR    | ROVE COMMUNITY HEALTH AND C  | QUALITY OF LIFE FOR RESID             | ENTS AND VISI       | TORSOFTHEE                           | BOZEMAN, MI AREA                      |
| Ĕ                              | -          |            |  |                                       |                     |                                      |                                       |
| Ě                              |            |            |  |                                       |                     |                                      |                                       |
| Governance                     | 2 (        | Check th   | is box 🚩 if the organization discon  | tinued its operations or dispose      | ed of more than 2   | 5% of its net as                     | ssets                                 |
|                                | 3 1        | Number     | of voting members of the governing b   | ody (Part VI, line 1a)                |                     | з                                    | 11                                    |
| Activities &                   | 4 1        | Number     | of independent voting members of the   | governing body (Part VI, line         | 1b)                 | . 4                                  | 10                                    |
| III e                          | <b>5</b> T | Γotal nur  | mber of individuals employed in caler  | ndar year 2011 (Part V, line 2a       | )                   | 5                                    | 1,674                                 |
| ξ                              | <b>6</b> ⊺ | Γotal nur  | mber of volunteers (estimate if neces  | sary)                                 |                     | 6                                    | 250                                   |
| ă                              | 7a⊺        | Γotal unr  | related business revenue from Part V   | III, column (C), line 12              |                     | 7a                                   | 3,813,935                             |
|                                | Ь≀         | Net unre   | lated business taxable income from F   | Form 990-T, line 34                   |                     | 7b                                   | -592,894                              |
|                                |            |            |  |                                       | Prio                | or Year                              | Current Year                          |
|                                | 8          | Contril    | butions and grants (Part VIII, line 11   | 1)                                    |                     | 589,263                              | 1,506,716                             |
| ₫                              | 9          |            | m service revenue (Part VIII, line 2   | · .                                   | 167,836,517         | 184,227,479                          |                                       |
| Revenue                        | 10         | _          | ment income (Part VIII, column (A),  |                                       |                     | 4,150,938                            | 3,706,737                             |
| å                              | 11         |            | revenue (Part VIII, column (A ), lines   |                                       | -                   | -328,130                             | -887,204                              |
|                                | 12         |            | evenue—add lines 8 through 11 (mus   |                                       | line                | 000,000                              | 331,7231                              |
|                                |            |            | <u> </u>   |                                       |                     | 172,248,588                          | 188,553,728                           |
|                                | 13         | Grants     | and similar amounts paid (Part IX, c   | column (A), lines 1-3)                |                     | 628,328                              | 916,074                               |
|                                | 14         |            | ts paid to or for members (Part IX, co   |                                       |                     | 0                                    | 0                                     |
| ø                              | 15         |            | es, other compensation, employee be  | nefits (Part IX, column (A), line     | es                  | 71,680,409                           | 80,728,682                            |
| )Se                            | 16a        | 5-10)      | sional fundraising fees (Part IX, colu   | mn (A ) line 11e)                     |                     | 0                                    | 00,720,002                            |
| Expenses                       | l .        |            | - ' '  |                                       |                     | 0                                    |                                       |
| Д                              | b          |            | ndraising expenses (Part IX, column (D), line  |                                       | _                   | 05 035 370                           | 90.810.043                            |
|                                | 17         |            | expenses (Part IX, column (A), lines   |                                       |                     | 85,825,379                           | 89,819,043                            |
|                                | 18<br>19   |            | expenses Add lines 13–17 (must eq<br>ue less expenses Subtract line 18 fr                |                                       | •                   | 158,134,116                          | 171,463,799                           |
| <u>_ 97</u>                    | 19         | Revent     |  | om me 12                              |                     |                                      | 17,089,929                            |
| Net Assets or<br>Fund Balances |            |            |  |                                       | `                   | g of Current<br>'ear                 | End of Year                           |
| SS &                           | 20         | Totala     | assets (Part X, line 16)   |                                       | :                   | 276,617,016                          | 309,285,614                           |
| A P                            | 21         |            | iabilities (Part X, line 26)   |                                       |                     | 68,712,966                           | 88,857,449                            |
| žĒ                             | 22         | Netas      | sets or fund balances Subtract line :  | 21 from line 20                       |                     | 207,904,050                          | 220,428,165                           |
| Par                            | t II       | Sign       | ature Block  |                                       | •                   |                                      |                                       |
|                                | ledge a    |            | erjury, I declare that I have examined th<br>f, it is true, correct, and complete. Decla |                                       |                     |                                      |                                       |
|                                |            | ****       | **   |                                       | 20                  | 012-11-08                            |                                       |
| Sign                           | 1          |            | iture of officer   |                                       |                     | ate                                  |                                       |
| Here                           |            | GORE       | DON DAVIDSON CFO/VP OF FINANCE   |                                       |                     |                                      |                                       |
|                                |            |            | or print name and title  |                                       |                     |                                      |                                       |
|                                |            | Preparer'  |  | Date                                  | Check If            | Preparer's taxpa                     | yer identification number             |
| Paid                           |            | signature  |  | 2012-11-08                            | self-<br>employed • | (see instructions)                   |                                       |
| Prepa                          | arer's     |            |  |                                       |                     | F00404300                            |                                       |
| Use (                          |            | ıf self-en | nployed),  |                                       |                     | EIN • 45-02509                       | 58                                    |
|                                | ,          | address,   | and ZIP + 4 800 NICOLLET MALL STE 13   | 300                                   |                     | Phone no 1 /6                        | 13) 353 6500                          |
|                                |            | I          | MINNEAPOLIS MN 55402   | 7022                                  |                     | Phone no 🕨 (6                        | 12) 233-0300                          |

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . . . . . .

|     | ()   |
|-----|--|
| Par | Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III  |
| 1   | Briefly describe the organization's mission  |
| _   | MPROVE COMMUNITY HEALTH AND QUALITY OF LIFE  |
| 101 | THE ROYL COMMONITY HEALTH AND GOALITY OF LIFE  |
|     |  |
|     |  |
| 2   | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?   |
|     | If "Yes," describe these new services on Schedule O  |
| 3   | Did the organization cease conducting, or make significant changes in how it conducts, any program services?   |
|     | If "Yes," describe these changes on Schedule O   |
| 4   | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported  |
| 4a  | (Code ) (Expenses \$ 42,618,809 including grants of \$ ) (Revenue \$ 39,456,604 )  |
|     | BOZEMAN DEACONESS HEALTH GROUP IS OUR DEPARTMENT THAT PROVIDES PHYSICIAN SERVICES TO OUTPATIENTS THE NUMBER OF MEDICARE AND MEDICAIL PATIENTS SEEN IN 2011 INCREASED FROM 2010 BY 21% ON EXISTING SERVICE LINES AND 52% IN TOTAL AFTER TAKING INTO ACCOUNT THE ADDITION OF NEW PROVIDERS REVENUE FOR THESE PATIENTS AND UNINSURED PATIENTS TOTALED 51% (\$30,214,234) OF THE \$58,850,935 TOTAL GROSS CLINIC REVENUE WRITE-OFFS OF \$19,394,331 ALONG WITH OPERATING EXPENSES OF \$42,618,809 RESULTED IN A LOSS OF \$3,162,205 THIS LOSS IS REFLECTIVE OF OUR COMMITMENT TO PROVIDE ACCESS TO ALL PATIENTS REGARDLESS OF THEIR ABILITY TO PAY |
| 4b  | (Code ) (Expenses \$ 18,513,313 including grants of \$ ) (Revenue \$ 29,979,902 )  |
| טר  | BOZEMAN DEACONESS SURGICAL SERVICES STRIVES TO OFFER A WIDE ARRAY OF SURGICAL SERVICES USING STATE OF THE ART TECHNOLOGY APPROXIMATELY ONE THIRD OF THE 5,345 INPATIENT AND OUTPATIENT SURGERIES PERFORMED IN 2011 WERE PROVIDED TO PATIENTS COVERED BY MEDICARE AND MEDICAID, WHICH COMPRISED 39% (\$17,205,963) OF TOTAL REVENUE FROM THESE SERVICES (\$44,413,398) OVER HALF OF THE MEDICARE/MEDICAID REVENUES (\$9,607,235) WERE UNREIMBURSED AND WRITTEN OFF, ALONG WITH ANOTHER \$4,826,261 FROM OTHER PAYORS OUR OPERATING ROOM ALSO RECORDED \$18,513,313 IN COMBINED DIRECT AND INDIRECT OPERATING EXPENSES                           |
|     | (Code ) (Expenses \$ 7,415,089 including grants of \$ ) (Revenue \$ 8,107,710 )  |
|     | THE EMERGENCY ROOM AT BOZEMAN DEACONESS HOSPITAL IS ONE OF THE BUSIEST DEPARTMENTS IN OUR ORGANIZATION, WITH JUST UNDER 23,000 VISITS I 2011 APPROXIMATELY 31% OF THE PATIENTS SEEN IN THE DEPARTMENT WERE COVERED BY MEDICARE AND MEDICAID THE GROSS REVENUE FOR THOSE SERVICES ACCOUNTED FOR \$5,033,367 OF THE \$14,793,014 TOTAL GROSS REVENUE OVER HALF OF THE MEDICARE/MEDICAID REVENUE IS UNREIMBURSED (56%) AND WRITTEN OFF, ALONG WITH ALMOST 40% OF THE REMAINING REVENUE (TOTAL WRITE-OFFS OF \$6,685,304) DIRECT AND INDIRECT EXPENSES INCURRED IN SUPPORTING THESE EMERGENCY OPERATIONS ACCUMULATED TO \$7,415,089                |
|     | (Code ) (Expenses \$ 74,291,009 including grants of \$ 916,074 ) (Revenue \$ 106,683,263 )   |
|     | BOZEMAN DEACONESS HEALTH SERVICES OPERATES AN 86 BED HOSPITAL FACILITY (HOSPITAL), ALONG WITH A 43 UNIT ASSISTED LIVING HOME AND A 115 UNIT INDEPENDENT LIVING HOME (HILLCREST SENIOR LIVING OR HSL) ALL PATIENT AND RESIDENT SERVICE REVENUE IS USED TO PROVIDE HEALTH CARE SERVICES, HEALTH CARE PROMOTION, AND HEALTH CARE EDUCATION TO BOZEMAN AND THE SURROUNDING COMMUNITIES   |
|     |  |
| 4d  | Other program services (Describe in Schedule O)  |
|     | (Expenses \$ 74,291,009 including grants of \$ 916,074 ) (Revenue \$ 106,683,263 )   |
| 4e  | Total program service expenses►\$ 142,838,220  |

| Part TV     | Chec | klist of | Required | Schedules  |
|-------------|------|----------|----------|------------|
| 4 1 1 7 7 7 | CHEC | KIISL UI | Reduired | Scriedures |

|     | •   |     | Yes | No |
|-----|---|-----|-----|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1   | Yes |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🕏   | 2   | Yes |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I^{\bullet}$  | 3   |     | No |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   | Yes |    |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III   | 5   |     | No |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6   |     | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II   | 7   |     | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |     | No |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV   | 9   |     | No |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V  | 10  | Yes |    |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |     |    |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line10? <i>If "Yes," complete Schedule D, Part VI.</i>  | 11a | Yes |    |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  | 11b | Yes |    |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  | 11c | Yes |    |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   | 11d | Yes |    |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  | 11e | Yes |    |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.   | 11f | Yes |    |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | 12a |     | No |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional  | 12b | Yes |    |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13  |     | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |     | No |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Part I | 14b |     | No |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II and IV  | 15  |     | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III and IV  | 16  |     | No |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I  | 17  |     | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II   | 18  |     | No |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |     | No |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20a | Yes |    |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> All Form 990 filers that operated one or more hospitals must attach audited financial statements   | 20b | Yes |    |

| Par | t IV Checklist of Required Schedules (continued)  |     |                |        |
|-----|---|-----|----------------|--------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II $\textcircled{\textbf{5}}$                               | 21  | Yes            |        |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |                | No     |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                | 23  | Yes            |        |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a | Yes            |        |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                | No     |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                | No     |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                | No     |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$   | 25a |                | No     |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I       | 25b |                | No     |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                    | 26  |                | No     |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III            | 27  |                | No     |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |                |        |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a |                | No     |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                | No     |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part $IV$   | 28c |                | No     |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |                | No     |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  |                | No     |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |                | No     |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |                | No     |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  | Yes            |        |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes            |        |
| 35a | Is any related organization a controlled entity of the filing organization within the meaning of section 512(b)(13)?  | 35a | Yes            |        |
| b   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b | Yes            |        |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |                | No     |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                | No     |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O  | 38  | Yes            |        |
|     |   | F   | orm <b>990</b> | (2011) |

| Part V | Statements Regarding Other IRS Filings and Tax Compliance |
|--------|---|

|     | Check it Schedule O contains a response to any question in this Part V   | <u> </u>   | • 1 |          |
|-----|--|------------|-----|----------|
|     | 5  |            | Yes | No       |
| .a  | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable  |            |     |          |
|     | <b>1a</b> 163  |            |     |          |
| b   | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0  |            |     |          |
| С   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   | <b>1</b> c | Yes |          |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this   |            |     |          |
| ь   | return   |            |     |          |
|     | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)   | 2b         | Yes |          |
| a   | Did the organization have unrelated business gross income of \$1,000 or more during the  | 3a         | Yes |          |
| ь   | year?  | 3b         | Yes |          |
|     | At any time during the calendar year, did the organization have an interest in, or a signature or other authority  |            |     |          |
|     | over, a financial account in a foreign country (such as a bank account or securities account)?   | 4a         |     | No       |
| b   | If "Yes," enter the name of the foreign country 🕨  |            |     |          |
|     | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts  |            |     |          |
| ia  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a         |     | No       |
| b   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b         |     | No       |
| c   | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  | 5c         |     |          |
| ia  | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   | 5с<br>6а   |     | No       |
|     | organization solicit any contributions that were not tax deductible?   |            |     |          |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  | 6b         |     |          |
| ,   | Organizations that may receive deductible contributions under section 170(c).  |            |     |          |
| а   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  | 7a         |     | Νο       |
|     | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 7b         |     |          |
| С   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?   | 7c         |     | Νo       |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year  |            |     |          |
| e   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit  |            |     |          |
| £   | contract?  | 7e<br>7f   |     | No<br>No |
|     | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as   | <b>/</b> 1 |     | 110      |
|     | required?  | 7g         |     |          |
| h   | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?   | 7h         |     |          |
| }   | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?  | 8          |     |          |
| )   | Sponsoring organizations maintaining donor advised funds.  | -          |     |          |
| а   | Did the organization make any taxable distributions under section 4966?  | 9a         |     |          |
|     | Did the organization make a distribution to a donor, donor advisor, or related person?   | 9b         |     |          |
|     | Section 501(c)(7) organizations. Enter   |            |     |          |
|     | Initiation fees and capital contributions included on Part VIII, line 12 10a  Gross receipts, included on Form 990, Part VIII, line 12, for public use of club  10b  |            |     |          |
|     | facilities   |            |     |          |
|     | Section 501(c)(12) organizations. Enter  |            |     |          |
|     | Gross income from members or shareholders  |            |     |          |
| U   | sources against amounts due or received from them )  |            |     |          |
|     | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a        |     |          |
| b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  |            |     |          |
| .3  | Section 501(c)(29) qualified nonprofit health insurance issuers.   |            |     |          |
| а   | Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> All 501(c)(29) organizations must list in Schedule O each state in which they are licensed to issue qualified health plans, the amount of reserves required by each state, and the amount of reserves the organization allocated to each state | 13a        |     |          |
| b   | Enter the aggregate amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans  |            |     |          |
| С   | Enter the aggregate amount of reserves on hand   |            |     |          |
| .4a | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a        |     | No       |
|     | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  | 14b        |     |          |

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Se  | ection A. Governing Body and Management   |     |      |    |  |  |  |
|-----|---|-----|------|----|--|--|--|
|     |   |     | Yes  | No |  |  |  |
|     |   |     |      |    |  |  |  |
|     | Enterphysical Control of Control of the Control of |     |      |    |  |  |  |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year   |     |      |    |  |  |  |
| b   | Enter the number of voting members included in line 1a, above, who are independent  |     |      |    |  |  |  |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?   | 2   |      | No |  |  |  |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?   | 3   |      | No |  |  |  |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  | 4   |      | No |  |  |  |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets? .  | 5   |      | No |  |  |  |
| 6   | Did the organization have members or stockholders?  | 6   |      | No |  |  |  |
| 7a  | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  | 7a  | Yes  |    |  |  |  |
| b   | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?   | 7b  | Yes  |    |  |  |  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following  |     |      |    |  |  |  |
| а   | The governing body?   | 8a  | Yes  |    |  |  |  |
| ь   | Each committee with authority to act on behalf of the governing body?   | 8b  | Yes  |    |  |  |  |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9   |      | No |  |  |  |
| Se  | ection B. Policies (This Section B requests information about policies not required by the Internal   |     |      |    |  |  |  |
| Re  | evenue Code.)   |     |      |    |  |  |  |
|     |   |     | Yes  | No |  |  |  |
|     | Did the organization have local chapters, branches, or affiliates?  | 10a |      | No |  |  |  |
| Ь   | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?  | 10b |      |    |  |  |  |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?   | 11a | Yes  |    |  |  |  |
| b   | Describe in Schedule O the process, if any, used by the organization to review the Form 990   |     |      |    |  |  |  |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13   | 12a | Yes  |    |  |  |  |
| b   | Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b | Yes  |    |  |  |  |
| C   | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done  | 12c | Yes  |    |  |  |  |
| 13  | Did the organization have a written whistleblower policy?   | 13  | Yes  |    |  |  |  |
| 14  | Did the organization have a written document retention and destruction policy?  | 14  | Yes  |    |  |  |  |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |     |      |    |  |  |  |
| а   | The organization's CEO, Executive Director, or top management official  | 15a | Yes  |    |  |  |  |
| b   | <b>b</b> Other officers or key employees of the organization  |     |      |    |  |  |  |
|     | If "Yes," to line 15a or 15b, describe the process in Schedule O (see instructions)   |     |      |    |  |  |  |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a   | 16- | V    |    |  |  |  |
| L   | taxable entity during the year?   | 16a | Yes  |    |  |  |  |
| ט   | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?   | 16b | Yes  |    |  |  |  |
| Se  | ection C. Disclosure  | _00 | , 03 |    |  |  |  |
| 17  |   |     |      |    |  |  |  |
|     | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)   |     |      |    |  |  |  |

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

☐ O wn website ☐ A nother's website ☑ U pon request

- 19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ► GORDON DAVIDSON
  915 HIGHLAND BLVD
  BOZEMAN,MT 59715

(406) 585-1036

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- ◆ List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ♦ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if neither the organiza               | tıon nor any rela                                       | ated org   | janız                 | atıor   | ıs co        | ompe                         | nsat   | ed any current or fo   | ormer officer, direct  | or, or trustee   |
|--|---|--|-----------------------|---------|--------------|------------------------------|--------|--|--|--|
| <b>(A)</b><br>Name and Title                         | (B) A verage hours per week (describe hours             | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) |                       |         |              |                              |        | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization and related |
|  | for<br>related<br>organizations<br>in<br>Schedule<br>O) | Individual trustee<br>or director  | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former |  |  | organizations  |
| (1) TERRY CUNNINGHAM<br>1ST VICE CHAIR / CHAIR       | 1 00  | х  |                       | х       |              |                              |        | 0  | 0  | 0  |
| (2) JULIE JACKSON<br>2ND VICE CHAIR / 1ST VICE CHAIR | 1 00  | ×  |                       | Х       |              |                              |        | 0  | 0  | 0  |
| (3) KIRK MILLER<br>TRUSTEE / 2ND VICE CHAIR          | 1 00  | X  |                       | Х       |              |                              |        | 0  | 0  | 0  |
| (4) JOHN MURDOCH<br>SECRETARY                        | 1 00  | X  |                       | Х       |              |                              |        | 0  | 0  | 0  |
| (5) JOHN ROBBINS MD<br>TRUSTEE / TREASURER, DOCTOR   | 50 00   | х  |                       | х       |              |                              |        | 151,978  | 0  | 40,543   |
| (6) TOM MILLESON<br>TRUSTEE                          | 1 00  | X  |                       |         |              |                              |        | 0  | 0  | 0  |
| (7) REV DAVE MCCONNELL<br>TRUSTEE                    | 1 00  | X  |                       |         |              |                              |        | 0  | 0  | 0  |
| (8) BRIAN BROWN<br>TRUSTEE                           | 1 00  | х  |                       |         |              |                              |        | 0  | 0  | 0  |
| (9) JAYNEE GROSETH<br>TRUSTEE                        | 1 00  | х  |                       |         |              |                              |        | 0  | 0  | 0  |
| (10) LEN LUTZ<br>TRUSTEE (07/11-06/12)               | 1 00  | х  |                       |         |              |                              |        | 0  | 0  | 0  |
| (11) KERRY PETITT<br>TRUSTEE                         | 1 00  | Х  |                       |         |              |                              |        | 0  | 0  | 0  |
| (12) JOHN NORDWICK<br>CEO/PRESIDENT                  | 50 00   |  |                       | х       |              |                              |        | 667,863  | 0  | 45,525   |
| (13) STAN MOSER<br>CAO                               | 50 00   |  |                       | х       |              |                              |        | 288,784  | 0  | 29,811   |
| (14) GORDON DAVIDSON<br>CFO/VP FINANCE               | 50 00   |  |                       | х       |              |                              |        | 350,870  | 0  | 49,579   |
| (15) ELIZABETH LEWIS<br>SENIOR VP OPERATIONS/LEGAL   | 50 00   |  |                       |         | х            |                              |        | 330,730  | 0  | 51,458   |
| (16) ANNE CASTILLO MD<br>DOCTOR                      | 50 00   |  |                       |         |              | х                            |        | 660,276  | 0  | 14,700   |
| (17) JACK HENSOLD MD<br>DOCTOR                       | 50 00   |  |                       |         |              | х                            |        | 545,821  | 0  | 48,075   |

MAYO COLLABORATIVE SERVICES

\$100,000 of compensation from the organization >35

MINNEAPOLIS, MN 554809146 GALLATIN VALLEY ANESTHESIA 10150 S CENTENNIAL PKWY SUITE 230

PO BOX 9146

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

|               | (A)<br>Name and Title  | (B) Average hours per week (describe           | unles<br>an                       | on (d<br>e tha        | n on<br>son<br>er a | e bo<br>ıs b<br>nd a | x,<br>oth                    |          | Rep<br>comp<br>fro<br>organi: | (D) ortable ensation m the zation (W- | (E) Reportable compensation from related organizations (W- 2/1099- |   | (F)<br>Estima<br>amount o<br>compens<br>from t | ated<br>fother<br>sation<br>the<br>ion and |
|---------------|--|--|-----------------------------------|-----------------------|---------------------|----------------------|------------------------------|----------|-------------------------------|---------------------------------------|--|---|--|--|
|               |  | hours for related organizations in Schedule O) | Individual trustee<br>or director | Institutional Trustee | Officei             | Key employee         | Highest compensated employee | Former   |                               |                                       | MISC)  |   | relat<br>organıza                              |  |
| (18)<br>DOCT  | D BRUCE ROBERTSON MD<br>FOR  | 50 00  |                                   |                       |                     |                      | х                            |          |                               | 432,234                               |  | 0 |  | 51,145                                     |
| (19)<br>DOCT  | BLAIR ERB MD<br>OR   | 50 00  |                                   |                       |                     |                      | Х                            |          |                               | 505,732                               |  | 0 |  | 15,959                                     |
| (20)<br>DOCT  | DANE SOBEK MD<br>FOR   | 50 00  |                                   |                       |                     |                      | х                            |          |                               | 542,067                               |  | 0 |  | 29,721                                     |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  | 1 |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     | -                    | <u> </u>                     |          |                               |                                       |  | - |  |  |
|               |  |  |                                   |                       |                     | _                    |                              | <u> </u> |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
| 1b            | Sub-Total  |  |                                   |                       | <u> </u>            | ٠.                   | <u> </u>                     | <u> </u> |                               |                                       |  |   |  |  |
|               | Total from continuation sheets t   |  |                                   |                       |                     |                      |                              | ►        |                               |                                       |  |   |  |  |
| d             | Total (add lines 1b and 1c) .  |  |                                   |                       |                     |                      | •                            | ►        |                               | 4,476,355                             |  | 0 |  | 376,516                                    |
| 2             | Total number of individuals (inclu<br>\$100,000 of reportable compens                                      | _  |                                   |                       |                     |                      | above                        | ) who    | o receive                     | ed more tha                           | n  |   |  |  |
| -             |  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   | Yes  | No   |
| 3             | Did the organization list any <b>form</b> on line 1a? <i>If "Yes," complete Sch</i>                        |  |                                   |                       |                     |                      |                              |          |                               | t compens                             | ated employee  | 3 |  | No   |
| 4             | For any individual listed on line 1 organization and related organization                                  |  |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
| _             | Individual   |  |                                   | •                     |                     | •                    |                              | •        |                               |                                       |  | 4 | Yes  |  |
| 5             | Did any person listed on line 1a i<br>services rendered to the organiza                                    |  |                                   |                       |                     |                      |                              |          | -                             | •                                     | • Individual for   | 5 |  | No   |
| Se            | ection B. Independent Cont   | tractors                                       |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
| 1             | Complete this table for your five<br>\$100,000 of compensation from<br>or within the organization's tax yo | the organizatio                                |                                   |                       |                     |                      |                              |          |                               |                                       |  |   |  |  |
|               | -  | (A)<br>ne and business add                     | dress                             |                       |                     |                      |                              |          |                               | Descr                                 | (B) uption of services   |   | (C<br>Comper                                   |  |
| 1203          | UILDERS JV<br>S CHURCH<br>MAN, MT 59715  | .c and business dut                            |                                   |                       |                     |                      |                              |          |                               | CONSTRUCT                             |  |   |  | ,203,086                                   |
| ABSAI         | ROKA EMERGENCY PHYSICIANS<br>N 15TH STREET SUITE 1<br>MAN, MT 59715  |  |                                   |                       |                     |                      |                              |          |                               | ER PHYSICIA                           | NS FEE   |   | 3  | ,380,766                                   |
| ARBO<br>PO BO | XXXIII   |  |                                   |                       |                     |                      |                              |          |                               | LANDSCAPIN<br>REMOVAL                 | G/LAWN/SNOW  |   |  | 973,912                                    |

2 Total number of independent contractors (including but not limited to those listed above) who received more than

578,528

563,128

REFERENCE LAB

ANESTHESIOLOGY

| Form 99  |              |   | f Davis   |                     |                      |  |   | Page <b>9</b>   |
|--|--------------|---|---|---------------------|----------------------|--|---|---|
| Part   | <b>/**</b> 1 | Statement o   |   |                     | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512,513,or 514 |
| nts<br>of  | 1a           | Federated cam   | paigns 1a   |                     |                      |  |   |   |
| ᇎᇹ   | ь            | Membership du   | es <b>1b</b>  |                     |                      |  |   |   |
| ું"  | c            | Fundraising eve   | ents <b>1c</b>  |                     |                      |  |   |   |
| <u>≅,≅</u>   | d            | Related organiz   | rations 1d  | 1,506,716           |                      |  |   |   |
| ].<br>∭.§  | e            | Government grants   | s (contributions) <b>1e</b>   |                     |                      |  |   |   |
| Contributions, gifts, grants and other similar amounts | f<br>g       | sımılar amounts no  | ons, gifts, grants, and <b>1f</b><br>ot included above<br>butions included in |                     |                      |  |   |   |
| Cont   | h            |   | s 1a-1f   | •                   | 1,506,716            |  |   |   |
| <u> </u>   |              |   |   | Business Code       |                      |  |   |   |
| æn   | 2a           | PATIENT SERVICE   | REVENU  | 622110              | 166,488,821          | 166,218,858  | 269,963                                 |   |
| Program Service Revenue                                | b            | RESIDENT SERVICE  | E REVEN   | 623000              | 5,621,071            | 5,621,071  |   |   |
| <u> </u>   | c            | INCOME FROM SUI   | BSIDIARI  | 900099              | 4,823,387            | 4,823,387  |   |   |
| <u>*</u>   | d            | PHARMACY REVEN  | UE  | 446110              | 3,203,986            | 635,502  | 2,568,484                               |   |
| Ξ  | e            | SUPPORTING REVE   | ENUE  | 900099              | 1,880,433            | 1,508,059  | 372,374                                 |   |
| <u>~</u>   | f            | All other progra  | m service revenue   |                     | 2,209,781            | 1,608,339  | 601,442                                 |   |
| Š  | g            | Total. Add lines  | s 2a – 2f   |                     | 184,227,479          |  |   |   |
| -  | 3            |   | ome (including dividen  |                     | , ,                  |  |   |   |
|  |              |   | aramounts)  |                     | 2,230,466            |  |   | 2,230,466   |
|  | 4            | Income from inves   | tment of tax-exempt bond  | proceeds 🕨          |                      |  |   |   |
|  | 5            | Royalties   |   | ▶                   |                      |  |   |   |
|  |              |   | (ı) Real  | (II) Personal       |                      |  |   |   |
|  | 6a           | Gross rents   | 1,307,463   |                     |                      |  |   |   |
|  | b            | Less rental<br>expenses   | 2,194,667   |                     |                      |  |   |   |
|  | c            | Rental income or (loss)   | -887,204  |                     |                      |  |   |   |
|  | d            |   | me or (loss)  |                     | -887,204             |  |   | -887,204  |
|  |              |   | (ı) Securities  | (II) Other          |                      |  |   |   |
|  | 7a           | Gross amount<br>from sales of<br>assets other<br>than inventory | 25,572,773  | 2,347,534           |                      |  |   |   |
|  | ь            | Less cost or other basis and sales expenses                     | 24,391,167  | 2,052,869           |                      |  |   |   |
|  | c            | Gain or (loss)  | 1,181,606   | 294,665<br><b>-</b> | 1,476,271            |  | 1,672                                   | 1,474,599   |
|  | d<br>8a      | Net gain or (los<br>Gross income f                              |   | · · · · · · · ·     | 1,470,271            |  | 1,072                                   | 1,474,399   |
| Other Revenue  |              | events (not inc<br>\$   | luding s reported on line 1c)   |                     |                      |  |   |   |
| - A  |              |   | а   |                     |                      |  |   |   |
| Ě  | Ь            |   | penses b  |                     |                      |  |   |   |
| 0  | 9a           |   | (loss) from fundraising rom gaming activities                                 | events F            |                      |  |   |   |
|  |              | ·   | а   |                     |                      |  |   |   |
|  | ь            | Less direct ex  | penses b  |                     |                      |  |   |   |
|  | C            |   | loss) from gamıng actı)   | vities 🟲            |                      |  |   |   |
|  | 10a          | Gross sales of returns and allo                                 |   |                     |                      |  |   |   |
|  | b<br>c       |   | oods sold <b>b</b><br>(loss) from sales of inv                                | entory ►            |                      |  |   |   |
|  |              | Miscellaneous   | s Revenue   | Business Code       |                      |  |   |   |
|  | 11a          |   |   |                     |                      |  |   |   |
|  | b            |   |   |                     |                      |  |   |   |
|  | C            |   |   |                     |                      |  |   |   |
|  | d            | All other reven   |   |                     |                      |  |   |   |
|  | е            | Total. Add lines  | s 11a-11d   | 🛌                   |                      |  |   |   |
|  | 12           | Total reverse   | See Instructions .  | •                   |                      |  |   |   |
|  |              | rocar revenue.  | See Instructions .  | · · <u> </u>        | 188,553,728          | 180,415,216  | 3,813,935                               | 2,817,861<br>Form <b>990</b> (2011)                         |

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D) Check if Schedule O contains a response to any question in this Part IX

| Do no | ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses | ( <b>D</b> ) Fundraising expenses |
|-------|--|-----------------------|------------------------------|-------------------------------------|-----------------------------------|
| 1     | Grants and other assistance to governments and organizations in the United States See Part IV, line 21   | 916,074               | 916,074                      | general expenses                    | скрепьез                          |
| 2     | Grants and other assistance to individuals in the United States See Part IV, line 22   | 910,074               | 910,074                      |                                     |                                   |
| 3     | Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16  |                       |                              |                                     |                                   |
| 4     | Benefits paid to or for members  |                       |                              |                                     |                                   |
| 5     | Compensation of current officers, directors, trustees, and key employees   | 2,043,993             | 193,154                      | 1,850,839                           |                                   |
| 6     | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$   |                       |                              |                                     |                                   |
| 7     | Other salaries and wages   | 64,422,892            | 54,964,154                   | 9,458,738                           |                                   |
| 8     | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)  | 3,200,571             | 2,740,283                    | 460,288                             |                                   |
| 9     | Other employee benefits  | 6,340,240             | 5,303,418                    | 1,036,822                           |                                   |
| 10    | Payroll taxes  | 4,720,986             | 3,908,190                    | 812,796                             |                                   |
| 11    | Fees for services (non-employees)  |                       |                              |                                     |                                   |
| а     | Management   |                       |                              |                                     |                                   |
| b     | Legal  | 220,146               |                              | 220,146                             |                                   |
| c     | Accounting   | 85,854                |                              | 85,854                              |                                   |
| d     | Lobbying   | 49,945                |                              | 49,945                              |                                   |
| e     | Professional fundraising See Part IV, line 17  |                       |                              |                                     |                                   |
| f     | Investment management fees   | 385,096               |                              | 385,096                             |                                   |
| g     | Other  | 13,784,007            | 7,334,331                    | 6,449,676                           |                                   |
| 12    | Advertising and promotion  | 946,853               | 212,797                      | 734,056                             |                                   |
| 13    | Office expenses  | 3,369,355             | 2,691,231                    | 678,124                             |                                   |
| 14    | Information technology   |                       |                              |                                     |                                   |
| 15    | Royalties  |                       |                              |                                     |                                   |
| 16    | Occupancy  | 1,716,840             | 489,314                      | 1,227,526                           |                                   |
| 17    | Travel   | 413,659               | 241,432                      | 172,227                             |                                   |
| 18    | Payments of travel or entertainment expenses for any federal, state, or local public officials   |                       |                              |                                     |                                   |
| 19    | Conferences, conventions, and meetings   | 275,773               | 160,955                      | 114,818                             |                                   |
| 20    | Interest   | 1,766,906             | 1,766,906                    |                                     |                                   |
| 21    | Payments to affiliates   |                       |                              |                                     | <u> </u>                          |
| 22    | Depreciation, depletion, and amortization  | 12,566,643            | 12,566,643                   |                                     |                                   |
| 23    | Insurance  | 2,114,934             | 842,855                      | 1,272,079                           |                                   |
| 24    | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)                   |                       |                              |                                     |                                   |
| а     | MEDICAL SUPPLIES   | 32,181,071            | 32,082,279                   | 98,792                              |                                   |
| b     | PROVISION FOR BAD DEBTS  | 11,759,382            | 11,759,382                   |                                     |                                   |
| c     | EQUIPMENT RENT & MAINTE  | 6,259,387             | 4,174,191                    | 2,085,196                           |                                   |
| d     | TAXES & LICENSES   | 1,292,657             | 193,375                      | 1,099,282                           |                                   |
| e     |  |                       |                              |                                     |                                   |
| f     | All other expenses   | 630,535               | 297,256                      | 333,279                             |                                   |
| 25    | Total functional expenses. Add lines 1 through 24f   | 171,463,799           | 142,838,220                  | 28,625,579                          | 0                                 |
| 26    | Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                              |                                     | rm <b>990</b> (2011)              |

Part X **Balance Sheet** (A) (B) Beginning of year End of year 1 1 32.758,275 25.543.416 2 2 Savings and temporary cash investments . . . . . . . 3 3 19.695.581 20.584.585 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of 6 393,600 406,123 7 5.227.112 4.955.740 8 9 1,555,426 2.064,705 Prepaid expenses and deferred charges . . . . . . 220.943.740 Land, buildings, and equipment cost or other basis Complete 10a Part VI of Schedule D 10a 10b 103,021,079 b Less accumulated depreciation . . . . . 113,413,177 10c 117,922,661 46,045,379 11 48,051,003 11 18, 168, 044 44,678,793 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 16,338,434 13 17,671,871 Investments—program-related See Part IV, line 11 . . 9,678,992 14 8,721,359 14 14,572,001 15 17,456,353 15 276,617,016 309,285,614 16 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 16,032,568 17 19,066,668 17 Accounts payable and accrued expenses . 18 18 19 795,670 19 628,404 20 31.766.186 20 51,463,674 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . . Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . . . 8.005.388 23 7,044,537 24 Unsecured notes and loans payable to unrelated third parties . . . . 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 12,113,154 25 10,654,166 D . . . . 26 68,712,966 26 88,857,449 **Total liabilities.** Add lines 17 through 25 . . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 197,960,821 27 210,501,099 Unrestricted net assets . . . . 8,352,216 28 8,334,508 28 Temporarily restricted net assets . . . . . Fund 29 1,591,013 29 1,592,558 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. ö 30 30 Capital stock or trust principal, or current funds . . . . . . Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 33 207.904.050 33 220, 428, 165 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 276.617.016 34 309.285.614

| Pal | Check if Schedule O contains a response to any question in this Part XI   |         |    | . [~  |         |
|-----|---|---------|----|-------|---------|
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1       |    | 188,5 | 553,72  |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2       |    | 171,4 | 163,799 |
| 3   | Revenue less expenses Subtract line 2 from line 1   | 3       |    | 17,0  | 089,92  |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4       |    | 207,9 | 04,05   |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5       |    | -4,5  | 565,81  |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))   | 6       |    | 220,4 | 128,16  |
| Pai | The Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII  |         | •  | ୮     |         |
| 1   | Accounting method used to prepare the Form 990  |         |    | Yes   | No      |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?   |         | 2a |       | No      |
| b   | Were the organization's financial statements audited by an independent accountant?  |         | 2b | Yes   |         |
| c   | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of t audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O |         | 2c | Yes   |         |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both   | ssued   |    |       |         |
|     | Separate basis Consolidated basis Both consolidated and separated basis   |         |    |       |         |
| За  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | 9       | 3a |       | No      |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits   | equired | 3b |       |         |

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Inspection

### **SCHEDULE A**

(Form 990 or 990EZ)

Name of the organization BOZEMAN DEACONESS HEALTH SERVICES

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

**Employer identification number** 

|   |          |   |  |  |  |                  |  |                                  | 81-0232  |                             |           |            |  |
|---|----------|---|--|--|--|------------------|--|----------------------------------|--|-----------------------------|-----------|------------|--|
|   | rt I     |   |  | ıblic Charity Sta  |  | _                |  | _                                |  | ınstructı                   | ions      |            |  |
|   | rganı    |   |  | te foundation becaus   |  |                  |  |                                  |  |                             |           |            |  |
| 1   | <u>_</u> |   | •  | ion of churches, or a  |  |                  |  | (b)(1)(A)(i)                     |  |                             |           |            |  |
| 2   | <u></u>  |   |  | d ın <b>section 170(b)(1</b>   |  |                  |  |                                  |  |                             |           |            |  |
| 3   | <u> </u> |   |  | perative hospital se   |  |                  |  |                                  |  |                             |           |            |  |
| 4   | Γ        |   |  | h organization opera<br>ity, and state   | ted in conjur  | nction with      | a hospital de                              | scribed in <b>s</b>              | ection 170(b)                                  | )(1)(A)(i                   | ii). Ente | r the      |  |
| 5   | Γ        | _   | •  | perated for the benefi   | _  | e or univer      | sity owned or                              | operated by                      | / a governme                                   | ntal unit o                 | describe  | _<br>ed in |  |
|   | _        |   | . , . ,  | ( <b>A)(iv).</b> (Complete P   | •  |                  |  |                                  |  |                             |           |            |  |
| 6   | <u>_</u> |   | , ,  | r local government o   | 3  |                  |  | ` ,                              | . , , , ,                                      |                             |           |            |  |
| 7   |          | describ   | ed in  | at normally receives (A)(vi) (Complete P   |  | al part of it    | s support fro                              | m a governn                      | nental unit or                                 | from the                    | general   | public     | 2  |
| 8   | Г        |   |  | t described in <b>sectio</b>   |  | <b>A)(vi)</b> (C | omplete Part                               | II)                              |  |                             |           |            |  |
| 9   | Ė        |   |  | at normally receives   |  |                  |  |                                  | ributions, me                                  | mbership                    | fees.a    | nd aro     | SS   |
|   | ·        | _   |  | vities related to its e  |  |                  |  |                                  | •  | •                           | -         | _          |  |
|   |          |   |  | oss investment inco  |  |                  |  |                                  |  |                             |           |            |  |
|   |          | •   | _  | ganızatıon after June  |  |                  |  | •                                |  | ,                           |           |            |  |
| .0  | Г        |   |  | ganized and operated   |  |                  |  |                                  |  |                             |           |            |  |
| 1   | Γ        | Anorga  | anızatıon or   | ganized and operated<br>ly supported organiz   | d exclusively  | y for the be     | enefit of, to pe                           | rform the fu                     | nctions of, or                                 | to carry                    |           |            |  |
|   |          | the box   |  | ibes the type of supp<br><b>b</b> Type I   | orting organ   | nization an      |  | nes 11e thro                     | ugh 11h  | _                           | Type II   |            |  |
| e<br>f<br>g                                 | 1        | other the section of the other than the check | nan foundat<br>1509(a)(2)<br>rganization<br>this box | ox, I certify that the<br>ion managers and ot<br>received a written d<br>2006, has the organ | her than one<br>etermination   | or more p        | ublicly suppo                              | rted organiz                     | ations descri                                  | bed in se                   | ction 50  | 9(a)(      | 1) or  |
|   |          |   | ig persons?  | irectly or indirectly c  | ontrols eith   | eralone o        | r together wit                             | h nersons di                     | escribed in (ii                                | 1)                          |           | Yes        | No   |
|   |          |   |  | governing body of th   |  |                  | =  | ii persons di                    | escribed iii (ii                               | ' <i>'</i>                  | 11g(i)    | 165        | 140  |
|   |          | •   | •  | er of a person descri  |  |                  | 124110111                                  |                                  |  | -                           | 11g(ii)   |            | <del>                                     </del> |
|   |          |   |  | lled entity of a perso   |  |                  | ) above?                                   |                                  |  | -                           | 11g(iii)  |            | _  |
| h   |          |   |  | ng information about   |  |                  |  |                                  |  | L                           | 119(III)  |            |  |
|   |          | riovide   | the followi  | ng mormation about   | tile support   | ed organiz       | acion(s)                                   |                                  |  |                             |           |            |  |
| (i)<br>Name of<br>supported<br>organization |          | e of<br>rted  | (ii)<br>EIN  | (iii) Type of organization (described on lines 1- 9 above or IRC section (see                | pe of Is the organization in col (i) listed in your governing section  (S) |                  | Did you n<br>organiza<br>col (i) o<br>supp | otify the<br>ation in<br>of your | (v<br>Is t<br>organiza<br>col (i) oi<br>in the | :he<br>ation in<br>rganized |           | A mo       | <b>rii)</b><br>unt of<br>port?                   |
|   |          |   |  | instructions))   | Yes  | No               | Yes  | No                               | Yes  | No                          |           | 7          |  |
|   |          |   |  |  |  |                  |  |                                  |  |                             |           |            |  |
|   |          |   |  |  |  |                  |  |                                  |  |                             |           |            |  |
|   |          |   |  |  |  |                  |  |                                  |  |                             |           |            |  |
|   |          |   |  |  |  |                  |  |                                  |  |                             |           |            |  |
|   |          |   |  |  |  |                  |  |                                  |  |                             |           |            |  |
| otal  |          |   |  |  |  |                  |  |                                  |  |                             |           |            |  |

instructions

| Sch    | edule A (Form 990 or 99                             | 90-EZ)2011       |                         |                     |                        |   |                     | Page <b>2</b>      |
|--------|---|------------------|-------------------------|---------------------|------------------------|---|---------------------|--------------------|
|        | (Complet  | e only if you    | checked the             | box on line 5,      | 7, or 8 of Part        | <b>(b)(1)(A)(iv)</b><br>I or if the orgar | nızatıon faıle      | d to qualify       |
|        |   |                  | <u>organızatıon f</u>   | fails to qualify ι  | <u>under the tests</u> | listed below, pl                          | <u>lease comple</u> | ete Part III.)     |
|        | ection A. Public Su                                 |                  |                         |                     |                        | Т   | 1                   |                    |
| Cal    | endar year (or fiscal ye<br>in)                     | ar beginning     | <b>(a)</b> 2007         | <b>(b)</b> 2008     | <b>(c)</b> 2009        | (d) 2010                                  | (e) 2011            | ( <b>f</b> ) Total |
| 1      | Gifts, grants, contribut                            | ions, and        |                         |                     |                        |   |                     |                    |
|        | membership fees recei                               |                  |                         |                     |                        |   |                     |                    |
|        | ınclude any "unusual                                |                  |                         |                     |                        |   |                     |                    |
| _      | grants ")<br>Tax revenues levied fo                 | rtho             |                         |                     |                        |   |                     |                    |
| 2      | organization's benefit a                            |                  |                         |                     |                        |   |                     |                    |
|        | paid to or expended on                              |                  |                         |                     |                        |   |                     |                    |
|        | behalf  |                  |                         |                     |                        |   |                     |                    |
| 3      | The value of services of                            |                  |                         |                     |                        |   |                     |                    |
|        | furnished by a governme<br>the organization withou  |                  |                         |                     |                        |   |                     |                    |
| 4      | Total. Add lines 1 thro                             | _                |                         |                     |                        |   |                     |                    |
| 5      | The portion of total cor                            | -                |                         |                     |                        |   |                     |                    |
| -      | by each person (other                               | than a           |                         |                     |                        |   |                     |                    |
|        | governmental unit or p                              | •                |                         |                     |                        |   |                     |                    |
|        | supported organization line 1 that exceeds 2%       |                  |                         |                     |                        |   |                     |                    |
|        | amount shown on line 1                              |                  |                         |                     |                        |   |                     |                    |
|        | (f)   | 21,0014          |                         |                     |                        |   |                     |                    |
| 6      | Public Support. Subtractine 4                       | ct line 5 from   |                         |                     |                        |   |                     |                    |
| S      | ection B. Total Sup                                 | port             |                         |                     |                        |   |                     |                    |
| Cal    | <b>endar year</b> (or fiscal yea                    | r beginning      | <b>(a)</b> 2007         | <b>(b)</b> 2008     | <b>(c)</b> 2009        | (d) 2010                                  | <b>(e)</b> 2011     | (f) Total          |
| _      | ın)   | _                | (4) 2007                | (2) 2000            | (4) 2005               | (4) 2020                                  | (0) 2022            | (1) 1 3 4 4        |
| 7<br>8 | A mounts from line 4 Gross income from inte         | rost –           |                         |                     |                        |   |                     |                    |
| 0      | dividends, payments re                              |                  |                         |                     |                        |   |                     |                    |
|        | securities loans, rents                             |                  |                         |                     |                        |   |                     |                    |
|        | and income from simila                              | ır               |                         |                     |                        |   |                     |                    |
| _      | sources   |                  |                         |                     |                        |   |                     |                    |
| 9      | Net income from unrela<br>business activities, wh   |                  |                         |                     |                        |   |                     |                    |
|        | not the business is reg                             |                  |                         |                     |                        |   |                     |                    |
|        | carried on  |                  |                         |                     |                        |   |                     |                    |
| 10     | Other income (Explain                               |                  |                         |                     |                        |   |                     |                    |
|        | IV ) Do not include gai<br>from the sale of capital |                  |                         |                     |                        |   |                     |                    |
| 11     | Total support (Add line                             |                  |                         |                     |                        |   |                     |                    |
|        | through 10)   |                  |                         |                     |                        |   |                     |                    |
| 12     | Gross receipts from re                              | lated activities | s, etc (See inst        | ructions )          |                        |   | 12                  |                    |
| 13     | First Five Years If the                             |                  | r the organizati        | on's first, second  | l, thırd, fourth, or   | fıfth tax year as a                       | 501(c)(3) or        |                    |
|        | check this box and <b>sto</b>                       | p here           |                         |                     |                        |   |                     | <b>▶</b> □         |
| S      | ection C. Computat                                  | ion of Publ      | ic Support F            | Percentage          |                        |   |                     |                    |
| 14     | Public Support Percen                               | tage for 2011    | (line 6 column          | (f) dıvıded by lıne | 11 column (f))         |   | 14                  |                    |
| 15     | Public Support Percen                               | tage for 2010    | Schedule A , Pa         | rt II, line 14      |                        |   | 15                  |                    |
| 16a    | 33 1/3% support test-                               |                  |                         |                     |                        | line 14 is 33 1/3%                        | % or more, che      |                    |
| h      | and <b>stop here.</b> The org  33 1/3% support test |                  |                         |                     |                        | 6a and line 15 is                         | 33 1/20% or m       | ore check this     |
| D      | box and <b>stop here.</b> The                       |                  |                         |                     |                        | oa, and inte 15 IS                        | 1/3%0 UI M          | ore, check this    |
| 17a    | 10%-facts-and-circum                                | -                | •                       |                     | -                      | ne 13, 16a, or 16                         | b and line 14       | ٠,                 |
|        | ıs 10% or more, and ıf                              |                  |                         |                     |                        |   |                     |                    |
|        | in Part IV how the orga                             | anızatıon meet   | s the "facts and        | d circumstances"    | test The organiz       | zatıon qualıfıes as                       | a publicly su       |                    |
| b      | organization 10%-facts-and-circum                   | stances test—    | <b>2010.</b> If the ora | anization did not   | check a hov on li      | ne 13, 16a 16b                            | or 17a and lin      | <b>▶</b> □         |
| ,      | 15 is 10% or more, an                               |                  |                         |                     |                        |   |                     | -                  |
|        | Explain in Part IV how                              | the organizati   |                         |                     |                        |   |                     |                    |
| 10     | supported organization  Private Foundation If t     |                  | n did not chools        | a hov on line 12    | 16a 16h 17a a          | or 17h chack this                         | hov and coc         | <b>►</b> □         |

**▶**□

Schedule A (Form 990 or 990-EZ) 2011 Page 3 Part III Support Schedule for Organizations Described in IRC 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total ın) Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated 11 business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 13 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2011 (line 8 column (f) divided by line 13 column (f)) 15 15 Public support percentage from 2010 Schedule A, Part III, line 15 16 16 Section D. Computation of Investment Income Percentage

Investment income percentage for 2011 (line 10c column (f) divided by line 13 column (f))

19a 33 1/3% support tests—2011. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not

18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

33 1/3% support tests-2010. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Investment income percentage from 2010 Schedule A, Part III, line 17

17

18

17

18

**▶**[

| Part IV | <b>Supplemental Information.</b> Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Also complete this part for any additional information. (See instructions). |  |  |  |  |  |  |  |
|---------|--|--|--|--|--|--|--|--|
|         |  |  |  |  |  |  |  |  |
|         | Facts And Circumstances Test   |  |  |  |  |  |  |  |
|         |  |  |  |  |  |  |  |  |
|         | Explanation  |  |  |  |  |  |  |  |
|         |  |  |  |  |  |  |  |  |
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|         |  |  |  |  |  |  |  |  |

Schedule A (Form 990 or 990-EZ) 2011

DLN: 93493320047782

OMB No 1545-0047

Yes

Yes

### SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities).

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- ◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35c (Proxy Tax), then

◆ Section 501(c)(4), (5), or (6) organizations Complete Part III

| Name of the organization          |   |
|-----------------------------------|---|
| BOZEMAN DEACONESS HEALTH SERVICE: | S |

Employer identification number

81-0232121

| Part I-A | Complete if the organization | is exempt under section | 501(c) or is | s a section 527 | organization. |
|----------|------------------------------|-------------------------|--------------|-----------------|---------------|
|          |                              |                         |              |                 |               |

- Provide a description of the organization's direct and indirect political campaign activities on behalf of or in opposition to candidates for public office in Part IV
- 2 Political expenditures
- 3 Volunteer hours

| art I-B | Complete | <u>if the org</u> | <u>janization is</u> | s exempt unde | r section 50 | )1(c)(3). |
|---------|----------|-------------------|----------------------|---------------|--------------|-----------|
|         |          |                   |                      |               |              |           |

- 1 Enter the amount of any excise tax incurred by the organization under section 4955
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?
- Was a correction made?
- b If "Yes," describe in Part IV

### Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

- Enter the amount directly expended by the filing organization for section 527 exempt function activities
- Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities
- 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b
- Did the filing organization file Form 1120-POL for this year?

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

| (a) Name | (b) Address | <b>(c)</b> EIN | (d) A mount paid from filing organization's funds If none, enter -0- | (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0 - |
|----------|-------------|----------------|--|---|
|          |             |                |  |   |
|          |             |                |  |   |
|          |             |                |  |   |
|          |             |                |  |   |
|          |             |                |  |   |
|          |             |                |  |   |

**f** Grassroots lobbying expenditures

| (The term "expenditures" means amounts paid or incurred.)  Lia Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 over \$1,000,000 but not over \$1,000,000 \$1,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)   | ווטפ | edule C (F   | 01111 9 9 0 01 9 9 0 - EZ ) 2 0 1 1      |                           |                       |                  |   | Page <b>∠</b>    |
|--|------|--------------|--|---------------------------|-----------------------|------------------|---|------------------|
| A Check   If the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member expenses, and share of excess lobbying expenditures)    Check   If the filing organization checked box A and "limited control" provisions apply    Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)   Organization Total Incurred (The term "expenditures" means amounts paid or incurred.)   | Pa   | rt II-A      |  | n is exempt under         | section 501(          | c)(3) and fi     | iled Form 5768                          | (election        |
| expenses, and share of excess lobbying expenditures)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Limits on Lobbying Expenditures (The term "expenditures to influence public opinion (grass roots lobbying)  Lobbying expenditures to influence a legislative body (direct lobbying)  Total lobbying expenditures (add lines 1a and 1b)  Other exempt purpose expenditures  Total obtaining purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  S1,000 but not over \$1,500,000  Over \$1,0  | ١    | Check        |  | an affiliated group (and  | lıst ın Part IV ea    | ch affiliated gr | oup member's nam                        | e, address, EIN, |
| Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)  Total lobbying expenditures to influence public opinion (grass roots lobbying)  Total lobbying expenditures (add lines 1 aand 1b)  Other exempt purpose expenditures (add lines 1 aand 1b)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line Le, column (a) or (b) is:  If the amount on line Le, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S10,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  If the excess over \$1,000,000  If the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  If the excess over \$1,000,000  If the excess over \$1,000,000  Over \$1,000,000  If the excess over \$1,000  |      |              | expenses, and share of excess lob        | bying expenditures)       |                       | _                | •                                       |                  |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000  The lobbying barbon line 1 of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000  The lobbying the amount of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000,000  S175,000,000  S175,000,000  S175,000,000  Over \$1,000,000  Over \$   | 3    | Check        | ıf the filing organization checked bo    | ox A and "limited contro  | ol" provisions app    | ly               | 1                                       | 1                |
| (The term "expenditures" means amounts paid or incurred.)  Ital Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1225,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S1200,000 plus 10% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but  |      |              | Limits on Lobbying                       | Expenditures              |                       |                  | (a) Filing                              | (b) Affiliated   |
| Total lobbying expenditures to influence public opinion (grass roots lobbying)  b Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S175,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  S100,000 plus 15% of the excess over \$1,000,000  Over \$1,000,000  Over \$1,000,000  Over \$1,000,000  The lobbying nontaxable amount is:  Not over \$500,000  Over \$1,000,000  Over \$1,000,00  |      |              |  |                           | l.)                   |                  | Organization's<br>Totals                | Group<br>Totals  |
| b Total lobbying expenditures to influence a legislative body (direct lobbying)  c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,7000,000  Over \$1,000,000 but not over \$1,7000,000  S225,000 plus 15% of the excess over \$1,000,000  Over \$1,7000,000  Over \$1,7000,000  F17,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$1,7000,000  F17,000,000  S1,000,000  F17,000,000  F17,000,   |      | <b>-</b>     |  |                           | 1 \                   |                  | 100013                                  | 1 ocars          |
| c Total lobbying expenditures (add lines 1a and 1b)  d Other exempt purpose expenditures  e Total exempt purpose expenditures (add lines 1c and 1d)  f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  In the excess over \$1,000,000  F1,000,000  F1,000,0   |      |              |  | · -                       |                       |                  |   |                  |
| d O ther exempt purpose expenditures  Total exempt purpose expenditures (add lines 1c and 1d)  Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  The lobbying nontaxable amount is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000  |      |              |  |                           | ying)                 |                  |   |                  |
| Total exempt purpose expenditures (add lines 1c and 1d)    Lobbying nontaxable amount Enter the amount from the following table in both columns   If the amount on line 1e, column (a) or (b) is:  |      |              | ,  | b)                        |                       |                  |   |                  |
| f Lobbying nontaxable amount Enter the amount from the following table in both columns  If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$17,000,000 but not over \$1,7000,000  Over \$17,000,000 but not over \$17,000,000  S225,000 plus 10% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  Over \$17,000,000  S225,000 plus 5% of the excess over \$1,000,000  Over \$17,000,000  Over \$17,000,000  S1,000,000  S1,000,0   | d    | Otherexe     | empt purpose expenditures                |                           |                       |                  |   |                  |
| Columns  If the amount on line 1e, column (a) or (b) is: Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$500,000 but not over \$1,500,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,000,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000  Over \$1,500,000  S1,000,000  | e    | Total exe    | mpt purpose expenditures (add lines 1    | .c and 1d)                |                       |                  |   |                  |
| Not over \$500,000  Over \$500,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,000,000  Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,7000,000  Over \$1,500,000 but not over \$1,000,000  Over \$1,500,000 but not over \$1,000,000  S225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  S1,000,000  Grassroots nontaxable amount (enter 25% of line 1f)  Subtract line 1g from line 1a If zero or less, enter -0-  Subtract line 1f from line 1c If zero or less, enter -0-  If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying celling amount   | f    |              | nontaxable amount Enter the amount       | from the following table  | in both               |                  |   |                  |
| Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000 Over \$1,000,000 but not over \$1,000,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,000,00         |      | If the an    | ount on line 1e, column (a) or (b) is:   | The lobbying nontax       | able amount is:       |                  |   |                  |
| Over \$1,000,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Over \$1,500,000 but not over \$1,500,000  Section \$225,000 plus 5% of the excess over \$1,500,000  Over \$17,000,000  g Grassroots nontaxable amount (enter 25% of line 1f)  h Subtract line 1g from line 1a If zero or less, enter -0-  i Subtract line 1ffrom line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h)  (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  2a Lobbying ceiling amount  |      | Not over \$5 | 500,000                                  | 20% of the amount on li   | ne 1e                 |                  |   |                  |
| Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000 Over \$17,000,000 \$1,00 |      | Over \$500,  | 000 but not over \$1,000,000             | \$100,000 plus 15% of the | e excess over \$500,0 | 000              |   |                  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying celling amount   |      | Over \$1,00  | 0,000 but not over \$1,500,000           | \$175,000 plus 10% of the | e excess over \$1,000 | ,000             |   |                  |
| g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1ffrom line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      | Over \$1,50  | 0,000 but not over \$17,000,000          | \$225,000 plus 5% of the  | excess over \$1,500,  | 000              |   |                  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      | Over \$17,0  | 00,000                                   | \$1,000,000               |                       |                  |   |                  |
| h Subtract line 1g from line 1a If zero or less, enter -0- i Subtract line 1f from line 1c If zero or less, enter -0- j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20 2a Lobbying ceiling amount   |      |              |  |                           |                       |                  |   |                  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  |      | Grassroo     | ts nontaxable amount (enter 25% of li    | ne 1f)                    |                       |                  |   |                  |
| i Subtract line 1f from line 1c If zero or less, enter -0-  j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying non-taxable amount  | h    | Subtract     | line 1a from line 1a If zero or less. en | ter -0 -                  |                       |                  |   |                  |
| Jection 4911 tax for this year?  4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008  (b) 2009  (c) 2010  (d) 20  Lobbying ceiling amount  |      |              |  |                           |                       |                  |   |                  |
| 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount   |      |              |  |                           | organization file     | Form 4720 re     | portina                                 |                  |
| (Some organizations that made a section 501(h) election do not have to complete al columns below. See the instructions for lines 2a through 2f on page 4.)  Lobbying Expenditures During 4-Year Averaging Period  Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  Lobbying non-taxable amount  |      |              |  |                           |                       |                  | F - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | ┌ Yes ┌ No       |
| Calendar year (or fiscal year beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 2009  Lobbying non-taxable amount  |      | (Sor         | ne organizations that made a             | section 501(h) el         | ection do not         | have to co       |   | ne five          |
| beginning in)  (a) 2008 (b) 2009 (c) 2010 (d) 20  2a Lobbying non-taxable amount  b Lobbying ceiling amount  |      |              | Lobbying Exp                             | enditures During          | 4-Year Avera          | ging Period      | d                                       |                  |
| <b>b</b> Lobbying ceiling amount   |      |              |  | (a) 2008                  | <b>(b)</b> 2009       | (c) 2010         | (d) 2011                                | <b>(e)</b> Total |
|  | 2a   | Lobbyin      | g non-taxable amount                     |                           |                       |                  |   |                  |
|  | b    |              |  |                           |                       |                  |   |                  |
| c Total lobbying expenditures  | c    | Total loi    | obying expenditures                      |                           |                       |                  |   |                  |
|  |      |              |  |                           |                       |                  |   |                  |
| d Grassroots non-taxable amount  | d    | Grassro      | ots non-taxable amount                   |                           |                       |                  |   |                  |
| e Grassroots ceiling amount (150% of line 2d, column (e))  | e    |              |  |                           |                       |                  |   |                  |

|           |                 |  | 3  |
|-----------|-----------------|--|----|
| Part II-B | Complete if the | organization is exempt under section 501(c)(3) and has NOT filed Form 57 | 68 |
|           | (election under | section 501(h)).   |    |

|    | (crossion under social social)   | (ĉ  | 1) | (b)    |
|----|--|-----|----|--------|
|    |  | Yes | No | Amount |
| 1  | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |        |
| а  | Volunteers?  |     | No |        |
| b  | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?   | Yes |    |        |
| C  | Media advertisements?  |     | Νo |        |
| d  | Mailings to members, legislators, or the public?   |     | No |        |
| e  | Publications, or published or broadcast statements?  |     | No |        |
| f  | Grants to other organizations for lobbying purposes?   | Yes |    | 7,952  |
| g  | Direct contact with legislators, their staffs, government officials, or a legislative body?  | Yes |    | 0      |
| h  | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |     | No |        |
| i  | O ther activities? If "Yes," describe in Part IV   | Yes |    | 42,000 |
| j  | Total lines 1c through 1i  |     |    | 49,952 |
| 2a | Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$ ?   |     | No |        |
| b  | If "Yes," enter the amount of any tax incurred under section 4912  |     |    |        |
| c  | If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |     | Ī  |        |
| d  | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |     |    |        |

## Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

|   |  |   | Yes | No |
|---|--|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members?                     | 1 |     |    |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | 2 |     |    |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3 |     |    |

# Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

| - | Dues, assessments and similar amounts nom members  | _  |  |
|---|--|----|--|
| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  |    |  |
| а | Current year   | 2a |  |
| b | Carryover from last year   | 2b |  |
| C | Total  | 2c |  |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  | 3  |  |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4  |  |
| 5 | Taxable amount of lobbying and political expenditures (see instructions)   | 5  |  |

#### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

| Identifier                         | Return Reference                        | Explanation  |
|------------------------------------|---|--|
| EXPLANATION OF LOBBYING ACTIVITIES | - · · · · · · · · · · · · · · · · · · · | HIRED CONSULTANT TO PROVIDE LOBBYING SERVICES IN CONNECTION WITH GOVERNMENTAL AFFAIRS REPRESENTATION TO ENSURE HOSPITAL, COMMUNITY, AND EMPLOYEE INTERESTS AND NEEDS ARE REPRESENTED |

DLN: 93493320047782

OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b

► Attach to Form 990. ► See separate instructions.

|            | e of the organization<br>IAN DEACONESS HEALTH SERVICES   |   | Employer identification number  |
|------------|--|---|---|
| DULLI      | , at DE CONESS HEREIT SERVICES   |   | 81-0232121  |
| Pari       | Organizations Maintaining Donor A organization answered "Yes" to Form 99   | 90, Part IV, line 6.                        |   |
|            |  | (a) Donor advised funds                     | (b) Funds and other accounts  |
| L T        | otal number at end of year   |   |   |
| 2 4        | ggregate contributions to (during year)  |   |   |
| 3 4        | ggregate grants from (during year)   |   |   |
| <b>!</b> A | ggregate value at end of year  |   |   |
|            | Old the organization inform all donors and donor advunds are the organization's property, subject to the   | _   | onor advised <b>Yes No</b>  |
| ι          | Old the organization inform all grantees, donors, and ised only for charitable purposes and not for the ber<br>conferring impermissible private benefit                    |   |   |
| Part       | III Conservation Easements. Complete   | ıf the organization answered "Yes"          | to Form 990, Part IV, line 7.   |
| Γ<br>Γ     | Purpose(s) of conservation easements held by the of Preservation of land for public use (e.g., recreat Protection of natural habitat Preservation of open space            | nion or pleasure)                           | an historically importantly land area<br>a certified historic structure |
|            | asement on the last day of the tax year  |   |   |
|            |  |   | Held at the End of the Year   |
| a T        | otal number of conservation easements  |   | 2a  |
| b T        | otal acreage restricted by conservation easements  | 5   | 2b  |
| c i        | lumber of conservation easements on a certified his  | storic structure included in (a)            | 2c  |
| d i        | lumber of conservation easements included in (c) a   | cquired after 8/17/06                       | 2d  |
|            | lumber of conservation easements modified, transf<br>he taxable year 🛌   | erred, released, extinguished, or termina   | ted by the organization during  |
| 1 1        | lumber of states where property subject to conserv   | ation easement is located ►                 |   |
|            | Does the organization have a written policy regardin<br>Inforcement of the conservation easements it holds   |   | ndling of violations, and <b>Yes No</b>                                 |
| 5 9        | staff and volunteer hours devoted to monitoring, ins   | pecting and enforcing conservation ease     | ments during the year 🟲   |
|            | mount of expenses incurred in monitoring, inspect  | ing, and enforcing conservation easemer     | nts during the year   |
|            | Does each conservation easement reported on line .70(h)(4)(B)(i) and 170(h)(4)(B)(ii)?   | 2(d) above satisfy the requirements of se   | ection Yes No   |
| ŀ          | n Part XIV, describe how the organization reports or<br>valance sheet, and include, if applicable, the text of<br>the organization's accounting for conservation ease      | the footnote to the organization's financi  |   |
| Part       | Organizations Maintaining Collection Complete if the organization answered   |   | , or Other Similar Assets.  |
| ā          | f the organization elected, as permitted under SFAS<br>irt, historical treasures, or other similar assets held<br>provide, in Part XIV, the text of the footnote to its fi | l for public exhibition, education or resea | rch in furtherance of public service,                                   |
| _          | f the organization elected, as permitted under SFAS<br>iistorical treasures, or other similar assets held for<br>provide the following amounts relating to these item      | public exhibition, education, or research   |   |
| (          | i) Revenues included in Form 990, Part VIII, line 1  | <u> </u>                                    | <b>►</b> \$   |
| (          | ii) Assets included in Form 990, Part X  |   | <b>▶</b> \$   |
| <b>2</b> 1 | f the organization received or held works of art, hist<br>ollowing amounts required to be reported under SFA   |   | ·   |
| a p        | Revenues included in Form 990, Part VIII, line 1   |   | <b>▶</b> \$   |

**b** Assets included in Form 990, Part X

| Par    | Organizations Maintaining Colle  | ctions of Art, H      | istor            | <u>icai irea</u>                  | sures, or Oti     | ier Similar <i>i</i>                   | \SSE     | ets (co          | <u>ntinued)</u> |
|--------|--|-----------------------|------------------|-----------------------------------|-------------------|--|----------|------------------|-----------------|
| 3      | Using the organization's accession and other reitems (check all that apply)          | cords, check any of   | the fo           | ollowing that                     | are a significan  | t use of its colle                     | ectioi   | n                |                 |
| а      | Public exhibition  | d                     |                  | Loan or e                         | xchange prograi   | ns                                     |          |                  |                 |
| b      | Scholarly research   | e                     |                  | -<br>Other                        |                   |  |          |                  |                 |
| С      | Preservation for future generations  |                       |                  |                                   |                   |  |          |                  |                 |
| 4      | Provide a description of the organization's colle-<br>Part XIV                       | ctions and explain h  | ow th            | ey further th                     | ne organization's | exempt purpos                          | e ın     |                  |                 |
| 5      | During the year, did the organization solicit or re                                  |                       |                  |                                   |                   | ımılar                                 | _        |                  | _               |
| Bo     | assets to be sold to raise funds rather than to b                                    |                       |                  |                                   |                   | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \    |          | Yes              | │ No            |
| Pal    | <b>t IV</b> Escrow and Custodial Arrangem<br>Part IV, line 9, or reported an amou    | •                     |                  |                                   | tion answered     | Yes to Form                            | 1 990    | J,               |                 |
| 1a     | Is the organization an agent, trustee, custodian included on Form 990, Part X?       | •                     |                  |                                   | ns or other asset | s not                                  | Г        | Yes              | ┌ No            |
| b      | If "Yes," explain the arrangement in Part XIV as                                     | nd complete the foll  | owing            | table                             | _                 |  | •        |                  |                 |
| _      |  |                       |                  |                                   | <u> </u>          |  | 4 mou    | unt              |                 |
| C C    | Beginning balance  |                       |                  |                                   | 1                 |  |          |                  |                 |
| d      | Additions during the year  |                       |                  |                                   | 1                 | -                                      |          |                  |                 |
| e<br>• | Distributions during the year  |                       |                  |                                   | 1                 |  |          |                  |                 |
| _'     | Ending balance   | 000 0 1 1 1 1 2       |                  |                                   | 1                 | Г                                      | _        |                  |                 |
| 2a     | Did the organization include an amount on Form                                       | 990, Part X, line 2:  | 1,               |                                   |                   |  | ļ        | Yes              | │ No            |
|        | If "Yes," explain the arrangement in Part XIV  rt V Endowment Funds. Complete if the | o organization a      | 001110           | rod "Voc" i                       | to Form 000 F     | Part IV June 10                        | <u> </u> |                  |                 |
| ΓŒ     |  |                       | ( <b>b)</b> Prio |                                   |                   | (d)Three Years Ba                      |          | e)Four Y         | ears Back       |
| 1a     | Beginning of year balance  | 9,735,942             |                  | 8,337,197                         | 7,225,497         | 9,844,3                                | 89       |                  |                 |
| b      | Contributions  | 398,579               |                  | 383,010                           | 36,288            | 75,3                                   | 863      |                  |                 |
| С      | Investment earnings or losses  | -284,159              |                  | 1,071,551                         | 1,087,324         | -1,797,0                               | 68       |                  |                 |
| d      | Grants or scholarships   |                       |                  |                                   |                   |  |          |                  |                 |
| e      | Other expenditures for facilities and programs                                       | 84,676                |                  | 55,816                            | 11,912            | 897,1                                  | .87      |                  |                 |
| f      | Administrative expenses  |                       |                  |                                   |                   |  |          |                  |                 |
| g      | End of year balance  | 9,765,686             |                  | 9,735,942                         | 8,337,197         | 7,225,4                                | 97       |                  |                 |
| 2      | Provide the estimated percentage of the year er                                      | nd balance held as    |                  |                                   |                   |  |          |                  |                 |
| а      | board designated of quasi-endownlent   | 750 %                 |                  |                                   |                   |  |          |                  |                 |
| b      | Permanent endowment 🕨 20 780 %   |                       |                  |                                   |                   |  |          |                  |                 |
| С      | Term endowment ► 4 470 %   |                       |                  |                                   |                   |  |          |                  |                 |
| 3a     | Are there endowment funds not in the possession organization by                      | on of the organizatio | n that           | are held an                       | ıd admınıstered f | or the                                 |          |                  |                 |
|        | (i) unrelated organizations  |                       |                  |                                   |                   | [3                                     | Ba(i)    | Yes              | No<br>No        |
|        | (ii) related organizations   |                       |                  |                                   |                   | <u> </u>                               | a(ii)    | Yes              | 111             |
| b      | If "Yes" to 3a(II), are the related organizations I                                  |                       |                  |                                   |                   | [                                      | 3b       | Yes              |                 |
| 4      | Describe in Part XIV the intended uses of the o                                      |                       |                  |                                   |                   |  |          |                  |                 |
| Pai    | t VI Land, Buildings, and Equipment  | See Form 990,         | Part :           | X, line 10.                       |                   |  |          |                  |                 |
|        | Description of property  |                       |                  | i) Cost or othe<br>sis (investmen |                   | r <b>(c)</b> Accumulat<br>depreciation |          | ( <b>d</b> ) Boo | ok value        |
| 1a     | Land   |                       |                  | 7,104,91                          | .0 2,502,3        | 19                                     |          |                  | 9,607,229       |
| b      | Buildings  |                       |                  |                                   | 142,205,0         | 59,949,                                | 194      | 82               | 2,255,896       |
| C      | Leasehold improvements   |                       |                  |                                   |                   |  | $\perp$  |                  |                 |
|        | Equipment  |                       |                  |                                   | 69,131,4          | 21 43,071,                             | 385      | 20               | 6,059,536       |
|        | Other  |                       |                  |                                   |                   |  | $\perp$  |                  |                 |
| Tota   | I. Add lines 1a-1e (Column (d) should equal Form                                     | 990, Part X, column ( | (B), lin         | e 10(c).                          |                   | 🕨                                      |          | 11               | 7,922,661       |

| Part VII Investments—Other Securities. See   | Form 990, Part X, line 12 |                                       |                                  |
|--|---------------------------|---------------------------------------|----------------------------------|
| <ul><li>(a) Description of security or category<br/>(including name of security)</li></ul> | (b)Book value             | <b>(c)</b> Method<br>Cost or end-of-v | of valuation<br>ear market value |
| (1)Financial derivatives   |                           | good or and or y                      | our manner rande                 |
| (2)Closely-held equity interests   |                           |                                       |                                  |
| (3)Other   |                           |                                       |                                  |
| (A) ALTERNATIVE INVESTMENTS  | 3,789,846                 |                                       | F                                |
| (B) SHORT TERM INVESTMENTS - CDS   | 40,888,947                |                                       | F                                |
| (b) show text in text in the case  | 10,000,517                |                                       | <u>'</u>                         |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12)                         | 44,678,793                |                                       |                                  |
| Part VIII Investments—Program Related. See   | Form 990, Part X, line 1  | .3.                                   |                                  |
| (a) Description of investment type   | (b) Book value            | (c) Method                            |                                  |
|  |                           | Cost or end-of-y                      | ear market value                 |
| (1) INVESTMENT IN JOINT VENTURES   | 17,671,871                |                                       | <u>F</u>                         |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )                        | 17,671,871                |                                       |                                  |
| Part IX Other Assets. See Form 990, Part X, lin  |                           |                                       |                                  |
| (a) Descrip  | tion                      |                                       | <b>(b)</b> Book value            |
| (1) DEFERRED FINANCING COSTS, NET  |                           |                                       | 971,399                          |
| (2) ACCRUED INT RECEIVABLE & OTHER RECEIVABLES   | <u> </u>                  |                                       | 4,341,616                        |
| (3) DUE FROM AFFILIATES  |                           |                                       | 75,180                           |
| (4) OTHER ASSETS   |                           |                                       | 234,978                          |
| (5) INTEREST IN NET ASSETS OF FOUNDATION   |                           |                                       | 11,833,180                       |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
| <b>Total.</b> (Column (b) should equal Form 990, Part X, col.(B) line 1                    | 5.)                       |                                       | 17,456,353                       |
| Part X Other Liabilities. See Form 990, Part X   | , line 25.                |                                       |                                  |
| 1 (a) Description of Liability   | (b) Amount                |                                       |                                  |
| Federal Income Taxes   |                           |                                       |                                  |
| ESTIMATED THIRD-PARTY PAYOR SETTLEMENTS  | 220,000                   |                                       |                                  |
| DEPOSITS   | 10,434,166                |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
|  |                           |                                       |                                  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25 ) 🕨                      | 10,654,166                |                                       |                                  |

| Par         | t XI Reconciliation of Change in Net Assets from Form 990 to Financial Stateme  | ents         |
|-------------|---|--------------|
| 1           | Total revenue (Form 990, Part VIII, column (A), line 12)  | 1            |
| 2           | Total expenses (Form 990, Part IX, column (A), line 25)   | 2            |
| 3           | Excess or (deficit) for the year Subtract line 2 from line 1  | 3            |
| 4           | Net unrealized gains (losses) on investments  | 4            |
| ;           | Donated services and use of facilities  | 5            |
|             | Investment expenses   | 6            |
|             | Prior period adjustments  | 7            |
|             | Other (Describe in Part XIV)  | 8            |
|             | Total adjustments (net) Add lines 4 - 8   | 9            |
|             | •   | 10           |
| )           | Excess or (deficit) for the year per financial statements. Combine lines 3 and 9  |              |
| :11         | Reconciliation of Revenue per Audited Financial Statements With Revenue  Total revenue, gains, and other support per audited financial statements | 1            |
|             | Amounts included on line 1 but not on Form 990, Part VIII, line 12  | -            |
|             | i i i i i i i i i i i i i i i i i i i   |              |
|             | Net unrealized gains on investments   | -            |
| )           | Donated services and use of facilities  | -            |
|             | Recoveries of prior year grants   | -            |
|             | Other (Describe in Part XIV)  | <b>-</b>   _ |
| •           | Add lines 2a through 2d   | 2e           |
|             | Subtract line <b>2e</b> from line <b>1</b>  | 3            |
|             | Amounts included on Form 990, Part VIII, line 12, but not on line 1   |              |
|             | Investment expenses not included on Form 990, Part VIII, line 7b . 4a   | 4 1          |
|             | Other (Describe in Part XIV)  | 4 1          |
|             | Add lines <b>4a</b> and <b>4b</b>   | 4c           |
|             | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)   | 5            |
| rt          | Reconciliation of Expenses per Audited Financial Statements With Expense  | s per Return |
|             | Total expenses and losses per audited financial statements  | 1            |
|             | Amounts included on line 1 but not on Form 990, Part IX, line 25  |              |
|             | Donated services and use of facilities  |              |
| )           | Prior year adjustments  |              |
| :           | Other losses  |              |
|             | Other (Describe in Part XIV) 2d   |              |
|             | Add lines <b>2a</b> through <b>2d</b>   |              |
|             | Subtract line <b>2e</b> from line <b>1</b>  | 3            |
|             | A mounts included on Form 990, Part IX, line 25, but not on line 1:   |              |
|             | Investment expenses not included on Form 990, Part VIII, line 7b 4a   |              |
|             | Other (Describe in Part XIV) 4b   | 7            |
|             |   |              |
| •           | Add lines <b>4a</b> and <b>4b</b>   | 40           |
| a<br>b<br>c | Add lines <b>4a</b> and <b>4b</b>   | 5            |

| Identifier  | Return Reference | Explanation   |
|---|------------------|---|
| DESCRIPTION OF INTENDED USE<br>OF ENDOWMENT FUNDS   | PART V, LINE 4   | EACH ENDOWMENT FUND IS PRIVY TO A SEPARATE AGREEMENT DONATIONS MADE FOR EACH PURPOSE SHALL BE RECEIVED, HELD, AND INVESTED BY THE BOZEMAN DEACONESS FOUNDATION ACCORDING TO ESTABLISHED POLICIES GOVERNING GIFT ACCEPTANCE, INVESTMENT, AND DISTRIBUTION THE PRINCIPAL OF THE FUND SHALL BE RETAINED IN PERPETUITY THE INTEREST INCOME IS UTILIZED FOR THE GREATEST NEEDS OF THE DESIGNATED DEPARTMENT POLICY SAYS THE ORGANIZATION CAN USE A PORTION OF INTEREST FOR OPERATIONS THE ENDOWMENT FUNDS REPORTED INCLUDE ALL ENDOWMENT FUNDS HELD BY BOZEMAN DEACONESS FOUNDATION WITH THE EXCEPTION OF THE EMPLOYEE EMERGENCY FUND AND THE BOZEMAN DEACONESS FOUNDATION GENERAL FUND, ALL ENDOWMENT FUNDS HELD BY THE FOUNDATION ARE FOR USE BY BOZEMAN DEACONESS HEALTH SERVICES   |
| DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48 | PART X           | THE ORGANIZATION CONSISTS OF MONTANA NONPROFIT CORPORATIONS AND HAS BEEN RECOGNIZED BY THE INTERNAL REVENUE SERVICE (IRS) AS EXEMPT FROM FEDERAL INCOME TAXES UNDER INTERNAL REVENUE CODE SECTION 501 (C)(3) THE FOUNDATION OPERATES PURSUANT TO SECTION 509 (A)(1) AND 170 (B)(L)(A)(VI) OF THE INTERNAL REVENUE CODE THE ORGANIZATION AND THE FOUNDATION ARE ANNUALLY REQUIRED TO FILE A RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX (FORM 990) WITH THE IRS IN ADDITION, THE ORGANIZATION IS SUBJECT TO INCOME TAX ON NET INCOME THAT IS DERIVED FROM BUSINESS ACTIVITIES THAT ARE UNRELATED TO ITS EXEMPT PURPOSE THE ORGANIZATION FILES AN EXEMPT ORGANIZATION BUSINESS INCOME TAX RETURN (FORM 990T) WITH THE IRS TO REPORT ITS UNRELATED BUSINESS TAXABLE INCOME THE ORGANIZATION BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN AFFECTING ITS ANNUAL FILING REQUIREMENTS, AND AS SUCH, DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS THE ORGANIZATION WOULD RECOGNIZE FUTURE ACCRUED INTEREST AND PENALTIES RELATED TO UNRECOGNIZED TAX BENEFITS AND LIABILITIES IN INCOME TAX EXPENSE IF SUCH INTEREST AND PENALTIES ARE INCURRED THE ORGANIZATION'S FEDERAL FORM 990T FILINGS ARE NO LONGER SUBJECT TO FEDERAL TAX EXAMINATIONS BY TAX AUTHORITIES FOR YEARS BEFORE |

### OMB No 1545-0047

Open to Public **Inspection** 

### **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

**Hospitals** 

Name of the organization BOZEMAN DEACONESS HEALTH SERVICES **Employer identification number** 

| Pa | Irt I Charity Care and   | Certain O  | ther Comr                           | nunity Benefits at                     |                               | 0232121                               |        |                      |        |
|----|--|--|-------------------------------------|--|-------------------------------|---------------------------------------|--------|----------------------|--------|
|    |  |  |                                     |  | ·                             |                                       |        | Yes                  | No     |
|    | Did the organization have a c  |  | olicy? If "No,                      | " skip to question 6a                  |                               |                                       | 1a     | Yes                  |        |
| b  | If "Yes," is it a written policy   |  |                                     |  |                               |                                       | 1b     | Yes                  |        |
| 2  | If the organization had multip<br>care policy to the various hos                                       |  | ındıcate whic                       | h of the following best                | describes application o       | of the charity                        |        |                      |        |
|    | A pplied uniformly to all ho<br>Generally tailored to indiv  | -  | ıls                                 | Applied uniformly                      | to most hospitals             |                                       |        |                      |        |
| 3  | Answer the following based or organization's patients during   | •  | _                                   | y criteria that applies                | to the largest number o       | f the                                 |        |                      |        |
| а  | Did the organization use Fede<br>If "Yes," indicate which of the                                       |  |                                     |  |                               | are?                                  | 2-     | V = =                |        |
|    | □ 100%     □ 150%  |  |                                     | Other                                  |                               |                                       | 3a     | Yes                  |        |
| b  | Did the organization use FPG   |  | = :                                 | providing <i>discounted</i> o          | are? If                       |                                       |        |                      |        |
|    | "Yes," indicate which of the fo  | _  | e ramily incor                      | ne limit for eligibility fo            | r discounted care .           |                                       | 3b     | Yes                  |        |
|    | <b>Г</b> 200% <b>Г</b> 250%  | <b>—</b> 30  | 00% <b>Г</b>                        | 350% <b>Г</b> 40                       | 0% <b>「</b> Other _           | <u>%</u>                              |        |                      |        |
| c  | If the organization did not use<br>determining eligibility for free<br>test or other threshold, regard | or discounte   | d care Inclu                        | de in the description w                | hether the organizatior       |                                       |        |                      |        |
| 4  | Did the organization's policy  | provide free o   | or discounted                       | care to the "medically                 | ındıgent"?                    |                                       | 4      | Yes                  |        |
| 5a | Did the organization budget a the tax year?  |  |                                     | ited care provided unde                | er its financial assistar     | ce policy during                      | 5a     | Yes                  |        |
| b  | If "Yes," did the organization   | 's charity car   | e expenses e                        | exceed the budgeted ar                 | mount?                        |                                       | 5b     | Yes                  |        |
| С  | If "Yes" to line 5b, as a resulcare to a patient who was elig  |  |                                     |  |                               |                                       | 5c     |                      | No     |
| 6a | Did the organization prepare a   | a community  | benefit repor                       | tduring the tax year?                  |                               |                                       | 6a     | Yes                  |        |
| 6b | If "Yes," did the organization   |  |                                     |  |                               |                                       | 6b     | Yes                  |        |
|    | Complete the following table worksheets with the Schedule  |  | ksheets prov                        | ided in the Schedule H                 | instructions Do not s         | ubmit these                           |        |                      |        |
| 7  | Charity Care and Certain O   | ther Commu   | nıty Benefits                       | at Cost                                |                               |                                       |        |                      |        |
|    | Charity Care and<br>Means-Tested<br>Government Programs  | (a) Number of<br>activities or<br>programs<br>(optional) | (b) Persons<br>served<br>(optional) | (c) Total community<br>benefit expense | (d) Direct offsetting revenue | <b>(e)</b> Net community b<br>expense | enefit | (f) Pero<br>total ex |        |
| а  | Charity care at cost (from Worksheet 1)  |  |                                     | 6,375,061                              | 425,248                       | 5,94                                  | 9,813  | 3                    | 730 %  |
|    | Medicaid (from Worksheet 3, column a)  |  |                                     | 8,622,944                              | 6,087,137                     | 2,53                                  | 5,807  | 1                    | 590 %  |
| С  | Costs of other means-tested government programs (from Worksheet 3, column b)                           |  |                                     | 442,640                                | 642,151                       | -19                                   | 9,511  |                      | 0 %    |
| d  | Total Charity Care and Means-Tested Government Programs  |  |                                     | 15,440,645                             | 7,154,536                     | 8,28                                  | 6,109  | 5                    | 320 %  |
| e  | Other Benefits Community health improvement services and community benefit operations (from            |  |                                     | F91 767                                | 105 556                       | 20                                    | vc 244 | 0                    | 250.0/ |
| f  | (Worksheet 4) Health professions education   |  |                                     | 581,767                                | 185,556                       | 39                                    | 6,211  |                      | 250 %  |
|    | (from Worksheet 5) Subsidized health services  |  |                                     | 166,204                                | 0                             |                                       | 6,204  |                      | 100 %  |
| h  | (from Worksheet 6) Research (from Worksheet 7)   |  |                                     | 28,881,846                             | 21,893,460                    | 6,98                                  | 8,386  | 4                    | 380 %  |
| i  | Cash and in-kind contributions<br>for community benefit (from<br>Worksheet 8)                          |  |                                     | 532,346                                | 0                             |                                       | 32,346 |                      | 330 %  |
| -  | Total Other Benefits   |  |                                     | 30,162,163                             | 22,079,016                    |                                       | 3,147  |                      | 060 %  |
| K  | Total. Add lines 7d and 7i   | ī  | 1                                   | 45 602 808                             | 29 233 552                    | 16 36                                 | u 2561 | 10                   | 380 %  |

| Pa        | rt II Community Buildin activities.   | ng Activitie   | <b>s</b> Complete t                       | this table if the c                    | organızat                           | ion co               | nducted any commur   | nity l | ouildin                                    | g     |
|-----------|---|--|---|--|-------------------------------------|----------------------|--|--------|--|-------|
|           | detivides.  | (a) Number of<br>activities or<br>programs<br>(optional) | <b>(b)</b> Persons<br>served (optional)   | (c) Total communit<br>building expense | y <b>(d)</b> D                      | rect offs<br>revenue |  |        | (f) Pero<br>total ex                       |       |
| 1         | Physical improvements and housing   |  |   |  |                                     |                      |  |        |  |       |
| 2         | Economic development  |  |   | 11,0                                   | 03                                  |                      | 11   | ,003   | 0  | 010 % |
| 3         | Community support   |  |   | 6                                      | 25                                  |                      |  | 625    |  | 0 %   |
| 4         | Environmental improvements  |  |   |  |                                     |                      |  |        |  |       |
| 5         | Leadership development and training   |  |   |  |                                     |                      |  |        |  |       |
| 6         | for community members  Coalition building   |  |   | 9,4                                    |                                     |                      |  | ,429   | 0  | 010 % |
| 7         |   |  |   | 1,7                                    | 87                                  |                      | 1  | ,787   |  | 0 %   |
| 8         | Workforce development   |  |   |  |                                     |                      |  |        |  |       |
| 9         | Other   |  |   |  |                                     |                      |  |        |  |       |
| 10<br>Dec | Total  t IIII Bad Debt, Medicar   | o & Colloc   | tion Proctic                              | 22,8                                   | 44                                  |                      | 22   | ,844   | 0  | 020 % |
|           | Bau Debt, Medical   | e, & conec   | tion Practic                              | <u> </u>                               |                                     |                      |  |        |  |       |
| Sect      | ion A. Bad Debt Expense   |  |   |  |                                     |                      |  |        | Yes  | No    |
| 1         | Did the organization report bac<br>Statement No 15?   |  | e ın accordance                           | with Heathcare F                       | ınancıal M                          | lanager              | ment Association   | 1      |  | l No  |
| 2         | Enter the amount of the organi  |  | ebt expense .                             |  |                                     | <br>  2              | 11,973,781   |        | 1  | "     |
| 3         | Enter the estimated amount of   | f the organizat  | ion's bad debt e                          | expense attributab                     | le to                               |                      |  | 1      |  |       |
|           | patients eligible under the org   |  |   | •                                      |                                     | 3                    | 1,693,351  |        |  |       |
| 4         | Provide in Part VI the text of t<br>In addition, describe the costi<br>rationale for including a portio | ng methodolog  | gy used in detei                          | rmining the amoun                      |                                     |                      |  |        |  |       |
| Sect      | ion B. Medicare   |  |   |  |                                     |                      |  |        |  |       |
| 5         | Enter total revenue received fi   | rom Medicare   | (ıncludıng DSH                            | and IME)                               |                                     | 5                    | 30,007,151   |        |  |       |
| 6         | Enter Medicare allowable cost   | s of care relat  | ing to payments                           | s on line 5                            |                                     | 6                    | 33,661,401   |        |  |       |
| 7         | Subtract line 6 from line 5 Th  | ıs ıs the surplı   | us or (shortfall)                         |  |                                     | . 7                  | -3,654,250   |        |  |       |
| 8         | Describe in Part VI the extent<br>Also describe in Part VI the c<br>Check the box that describes        | osting method<br>the method us                           | ology or source<br>ed                     | e used to determin                     | e the amo                           |                      |  |        |  |       |
|           | Cost accounting system  | Co   | st to charge ra                           | tio <b>I</b>                           | Other                               |                      |  |        |  |       |
| Sect      | ion C. Collection Practices   |  |   |  |                                     |                      |  |        |  |       |
| 9a        | Did the organization have a wr  |  |   | _                                      |                                     |                      |  | 9a     | Yes  |       |
| b         | If "Yes," did the organization's<br>contain provisions on the colle<br>assistance? Describe in Part \   | ection practice  | es to be followed                         | d for patients who                     | are known                           | to qua               | lify for financial   | 9b     |  | No.   |
| Pa        | rt IV Management Com  | panies and   | Joint Ventu                               | ires (see instruc                      | ctions)                             |                      |  |        |  |       |
|           | (a) Name of entity  | (t   | o) Description of pr<br>activity of entit |  | (c) Organi<br>profit % c<br>ownersh | or stock             | (d) Officers, directors,<br>trustees, or key<br>employees' profit %<br>or stock ownership% | pr     | <b>e)</b> Physion<br>ofit % or<br>ownershi | stock |
| 1         |   |  |   |  |                                     |                      |  |        |  |       |
| 2         |   |  |   |  |                                     |                      |  |        |  |       |
| 3         |   |  |   |  |                                     |                      |  |        |  |       |
| 4         |   |  |   |  |                                     |                      |  |        |  |       |
| 5         |   |  |   |  |                                     |                      |  |        |  |       |
| 6         |   |  |   |  |                                     |                      |  |        |  |       |
| 7         |   |  |   |  |                                     |                      |  |        |  |       |
| 8         |   |  |   |  |                                     |                      |  | +      |  |       |
| 9         |   |  |   |  |                                     |                      |  |        |  |       |
| 10        |   |  |   |  |                                     |                      |  |        |  |       |
| 11        |   |  |   |  |                                     |                      |  |        |  |       |
| 12        |   |  |   |  |                                     |                      |  |        |  |       |
| 12        |   |  |   |  |                                     |                      |  | $\top$ |  |       |

| Part   | V Facility Information  |              |                   |                     |                   |  |                   |             |          |                  |
|--|---|--------------|-------------------|---------------------|-------------------|--|-------------------|-------------|----------|------------------|
|  | on A. Hospital Facilities   | Licensed     | Gener             | Childr              | Teach             | Ontica   | Resea             | ER-24       | ER-other |                  |
| (list in   | order of size from largest to smallest)                             | sed hos      | General medical & | Children's hospital | Teaching hospital | al acces   | Research facility | ER-24 hours | her      |                  |
| How many hospital facilities did the organization operate during the tax year? $\underline{1}$ |   | hospital     | cal & surgical    |                     | ptal              | Ortical access hospital                          | llty              |             |          |                  |
| Namo   | and address   |              |                   |                     |                   |  |                   |             |          |                  |
| Name   | anu auuress   |              |                   |                     |                   |  |                   |             |          | Other (Describe) |
| 1  | BOZEMAN DEACONESS HOSPITAL<br>915 HIGHLAND BLVD<br>BOZEMAN,MT 59107 | ×            | х                 |                     |                   |  |                   | х           |          |                  |
|  |   |              |                   |                     |                   |  |                   |             |          |                  |
|  |   |              |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   | <del> </del> |                   |                     |                   | <del>                                     </del> |                   |             |          |                  |
|  |   | 1            |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   |              |                   |                     |                   |  |                   |             |          |                  |
|  |   |              |                   |                     |                   |  |                   |             |          |                  |
|  |   | ļ            |                   |                     |                   |  |                   |             |          |                  |
|  |   | <u> </u>     |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   | 1            |                   |                     |                   | -  |                   |             |          |                  |
|  |   | 1            |                   |                     |                   | 1  |                   |             |          |                  |
|  |   | 1            |                   |                     |                   | <u> </u>   |                   |             |          |                  |
|  |   | 1            |                   |                     |                   |  |                   |             |          |                  |
|  |   |              | İ                 |                     |                   |  |                   |             |          |                  |

## Part V Facility Information (continued) Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V , Section A )

### BOZEMAN DEACONESS HOSPITAL

| Name of Hospital Facility:  |   |
|---|---|
| Line Number of Hospital Facility (from Schedule H, Part V, Section A):_ | 1 |

|     |   |   | Yes | No |
|-----|---|---|-----|----|
| Coi | mmunity Health Needs Assessment (Lines 1 through 7 are optional for 2011)   |   |     |    |
| 1   | During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment  |   |     |    |
|     | ("Needs Assessment")? If "No," skip to question 8   | 1 |     |    |
|     | If "Yes," indicate what the Needs Assessment describes (check all that apply)   |   |     |    |
|     | a A definition of the community served by the hospital facility   |   |     |    |
|     | <b>b</b> Demographics of the community  |   |     |    |
|     | Existing health care facilities and resources within the community that are available to respond to the health needs of the community   |   |     |    |
|     | d How data was obtained   |   |     |    |
|     | e The health needs of the community   |   |     |    |
|     | f Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups   |   |     |    |
|     | The process for identifying and prioritizing community health needs and services to meet those needs  |   |     |    |
|     | h The process for consulting with persons representing the community's interests  |   |     |    |
|     | i Information gaps that limit the hospital facility's ability to assess the community's health needs  |   |     |    |
|     | j Other (describe in Part VI)   |   |     |    |
| 2   | Indicate the tax year the hospital facility last conducted a Needs Assessment 20  |   |     |    |
|     | In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who  |   |     |    |
|     | represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into  |   |     |    |
| _   | account input from persons who represent the community, and identify the persons the hospital facility consulted  | 3 |     |    |
| 4   | Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Part VI  | 4 |     |    |
| 5   | Did the hospital facility make its Needs Assessment widely available to the public?   | 5 |     |    |
|     | If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)  |   |     |    |
|     | a Hospital facility's website   |   |     |    |
|     | <b>b</b> Available upon request from the hospital facility  |   |     |    |
|     | c Other (describe in Part VI)   |   |     |    |
| 6   | If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)  |   |     |    |
|     | Adoption of an implementation strategy to address the health needs of the hospital facility's community   |   |     |    |
|     | <b>b</b> Execution of the implementation strategy   |   |     |    |
|     |   |   |     |    |
|     |   |   |     |    |
|     | e Inclusion of a community benefit section in operational plans   |   |     |    |
|     | f Adoption of a budget for provision of services that address the needs identified in the CHNA  |   |     |    |
|     |   |   |     |    |
|     | g Prioritization of health needs in the community   |   |     |    |
|     | h Prioritization of services that the hospital facility will undertake to meet health needs in its community  |   |     |    |
| _   | i Cother (describe in Part VI)  |   |     |    |
| 7   | Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No," explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs | 7 |     |    |
| Fin | ancial Assistance Policy  |   |     |    |
|     | Did the hospital facility have in place during the tax year a written financial assistance policy that  |   |     |    |
| 8   | Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?   | 8 | Yes |    |
| 9   | Used federal poverty guidelines (FPG) to determine eligibility for providing free care?   | 9 | Yes |    |
|     | If "Yes," indicate the FPG family income limit for eligibility for free care 150 00000000000%   |   |     |    |
|     | If "No," explain in Part VI the criteria the hospital facility used   |   |     |    |

| Pa | art V Facility Information (continued)  |    |     |    |
|----|---|----|-----|----|
|    |   |    | Yes | No |
| 10 | Used FPG to determine eligibility for providing discounted care?  | 10 | Yes |    |
|    | If "Yes," indicate the FPG family income limit for eligibility for discounted care 250 000000000000%<br>If "No," explain in Part VI the criteria the hospital facility used |    |     |    |
| 11 | Explained the basis for calculating amounts charged to patients?  | 11 | Yes |    |
|    | If "Yes," indicate the factors used in determining such amounts (check all that apply)  |    |     |    |
|    | a ▼ Income level  |    |     |    |
|    | b Asset level   |    |     |    |
|    | c Medical indigency   |    |     |    |
|    | d ✓ Insurance status  |    |     |    |
|    | e Uninsured discount  |    |     |    |
|    | f Medicaid/Medicare   |    |     |    |
|    | g State regulation  |    |     |    |
|    | h Cother (describe in Part VI)  |    |     |    |
| 12 | Explained the method for applying for financial assistance?   | 12 | Vac |    |
|    | Included measures to publicize the policy within the community served by the hospital facility?   | 12 | Yes |    |
| 13 | If "Yes," indicate how the hospital facility publicized the policy (check all that apply)   | 13 | 165 |    |
|    | The policy was posted at all times on the hospital facility's web site  |    |     |    |
|    | b The policy was attached to all billing invoices   |    |     |    |
|    |   |    |     |    |
|    | <u> </u>  |    |     |    |
|    | d The policy was posted in the hospital facility's admissions offices  e The policy was provided, in writing, to patients upon admission to the hospital facility           |    |     |    |
|    |   |    |     |    |
|    | f   |    |     |    |
|    | g   Other (describe in Part VI)  ling and Collections   |    |     |    |
|    | Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial   | Ι  |     |    |
|    | assistance policy (FAP) that explained actions the hospital facility may take upon non-payment?   | 14 | Yes |    |
| 15 | Check all of the following collection actions against an individual that were permitted under the hospital facility's   |    |     |    |
|    | policies during the tax year before making reasonable efforts to determine the patient's eligibility under the facility's FAP   |    |     |    |
|    | Reporting to credit agency  |    |     |    |
|    | b Lawsuits  |    |     |    |
|    | c Liens on residences   |    |     |    |
|    | d Body attachments or arrests   |    |     |    |
|    | e Other similar actions (describe in Part VI)   |    |     |    |
| 16 | Did the hospital facility or an authorized third party perform any of the following actions during the tax year before  |    |     |    |
|    | making reasonable efforts to determine the patient's eligibility under the facility's FAP?  | 16 | Yes |    |
|    | If "Yes," check all actions in which the hospital facility or a third party engaged   |    |     |    |
|    | a Reporting to credit agency  |    |     |    |
|    | <b>b</b> Lawsuits   |    |     |    |
|    | c Liens on residences   |    |     |    |
|    | d F Body attachments  |    |     |    |
|    | e / Other similar actions (describe in Part VI)   |    |     |    |
| 17 | Indicate which efforts the hospital facility made before initiating any of the actions checked in question 16 (check all that apply)  |    |     |    |
|    | a 🔽 Notified patients of the financial assistance policy upon admission   |    |     |    |
|    | <b>b</b> 🔽 Notified patients of the financial assistance policy prior to discharge  |    |     |    |
|    | c 🔽 Notified patients of the financial assistance policy in communications with the patients regarding the patients'  |    |     |    |
|    | <u>bill</u> s   |    |     |    |
|    | d 🔽 Documented its determination of whether patients were eligible for financial assistance under the hospital  |    |     |    |
|    | facility's financial assistance policy  |    |     |    |
|    | e T Other (describe in Part VI)   | I  |     |    |

If "Yes," explain in Part VI

### Part V Facility Information (continued) Policy Relating to Emergency Medical Care Yes 18 Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals **18** | Yes If "No," indicate why a The hospital facility did not provide care for any emergency medical conditions **b** The hospital facility's policy was not in writing The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part Other (describe in Part VI)

| Inc | Individuals Eligible for Financial Assistance  |    |  |    |  |  |  |
|-----|--|----|--|----|--|--|--|
| 19  | Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care  |    |  |    |  |  |  |
|     | The hospital facility used its lowest negotiated commercial insurance rate when calculating the maximum amounts that can be charged  |    |  |    |  |  |  |
|     | <b>b</b> The hospital facility used the average of it's three lowest negotiated commercial insurance rates when calculating the maximum amounts that can be charged  |    |  |    |  |  |  |
|     | c The hospital facility used the Medicare rates when calculating the maximum amounts that can be charged d Other (describe in Part VI)   |    |  |    |  |  |  |
| 20  | Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care? | 20 |  | No |  |  |  |
| 21  | If "Yes," explain in Part VI  Did the hospital facility charge any of its FAP-eligible patients an amount equal to the gross charge for services provided to that patient?   |    |  |    |  |  |  |

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Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility (list in order of size from largest to smallest)

| ame and address                   | Type of Facility (Describe)              |
|-----------------------------------|--|
| DEACONESS INTERCITY IMAGING LLC   | OUTPATIENT IMAGING CENTER                |
| 915 HIGHLAND BLVD                 |  |
| BOZEMAN,MT 59715                  |  |
| ROCKY MOUNTAIN SURGERY CENTER LLC | OUTPATIENT SURGICAL CENTER               |
| 1450 ELLIS ST SUITE 101           |  |
| BOZEMAN,MT 59715                  |  |
| BOZEMAN DIALYSIS CENTER           | OUTPATIENT DIALYSIS CENTER               |
| 931 HIGHLAND BLVD SUITE 3105      |  |
| BOZEMAN,MT 59715                  |  |
| HILLCREST SENIOR LIVING           | INDEPENDENT AND ASSISTED LIVING FACILITY |
| 1201 HIGHLAND BLVD                |  |
| BOZEMAN,MT 59715                  |  |
| HOSPICE OF SOUTHWEST MONTANA LLC  | HOSPICE SERVICES                         |
| 1600 ELLIS STREET SUITE 3A        |  |
| BOZEMAN,MT 59715                  |  |
| FAMILY DOCTORS URGENT CARE LLC    | OUTPATIENT HEALTH CARE                   |
| 120 N 18TH AVENUE                 |  |
| BOZEMAN,MT 59715                  |  |
|                                   |  |
|                                   |  |
|                                   |  |
|                                   |  |

### Part VI Supplemental Information

Complete this part to provide the following information

- Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7, Part III, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 9, 10, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21
- 2 **Community health needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any community health needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- 6 **Affiliated health care system.** If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 5 State filing of community benefit report. If applicable, identify all states with which the organization, or a related organization, files a community benefit report

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART I, LINE 3C ANY INDIVIDUAL AND THEIR  |
|            |                 | DEPENDENTS WHO ARE AT 150% OF THE FEDERAL   |
|            |                 | POVERTY INCOME LEVEL OR BELOW WILL BE ELIGIBLE TO   |
|            |                 | RECEIVE A 100% WRITE-OFF OF THE SELF-PAY PORTION  |
|            |                 | OF INCURRED CHARGES, UPON COMPLETION OF AN  |
|            |                 | APPLICATION ANY UNINSURED INDIVIDUAL WITH   |
|            |                 | INCOME UNDER 250% OF THE FEDERAL POVERTY  |
|            |                 | GUIDELINES (FPG) WILL BE ELIGIBLE TO RECEIVE A  |
|            |                 | DISCOUNT FROM CHARGES BASED ON CERTAIN  |
|            |                 | GUIDELINES COMPLETION OF THE FINANCIAL  |
|            |                 | ASSISTANCE APPLICATION WILL BE REQUIRED IN SOME   |
|            |                 | CASES, FULL OR PARTIAL ASSISTANCE MAY BE PROVIDED   |
|            |                 | TO INSURED INDIVIDUALS WITH GROSS FAMILY  |
|            |                 | INCOMES ABOVE 250% OF THE FPG ADJUSTED FOR  |
|            |                 | FAMILY SIZE CATASTROPHIC FINANCIAL ASSISTANCE IS  |
|            |                 | AVAILABLE TO INDIVIDUALS WHO HAVE A LARGE   |
|            |                 | BALANCE REMAINING AFTER ALL THIRD PARTY   |
|            |                 | PAYMENTS HAVE BEEN TAKEN INTO ACCOUNT THE   |
|            |                 | BALANCE UNDER CONSIDERATION IS THAT AMOUNT  |
|            |                 | WHICH IS DEEMED TO BE THE PATIENT'S FINANCIAL   |
|            |                 | RESPONSIBILITY IF SUCH RESPONSIBILITY IS GREATER  |
|            |                 | THAN 50% OF THE FAMILY'S ANNUAL HOUSEHOLD   |
|            |                 | INCOME, THE EXCESS AMOUNT WILL BE TREATED AS  |
|            |                 | CATASTROPHIC FINANCIAL ASSISTANCE AND WRITTEN   |
|            |                 | OFF OF THE PATIENT'S ACCOUNT THIS ASSISTANCE IS   |
|            |                 | AVAILABLE WITHOUT RESPECT TO THE FPG, BUT THEY  |
|            |                 | MUST FOLLOW THE SAME PROCESS AS ALL OTHER   |
|            |                 | PATIENTS SEEKING FINANCIAL ASSISTANCE BASED   |
|            |                 | UPON FPG ASSET TESTS ARE NOT USED FOR   |
|            |                 | DETERMINING ANY LEVEL OF FINANCIAL ASSISTANCE   |
|            |                 | ALL DECISIONS REGARDING FINANCIAL ASSISTANCE ARE IN THE SOLE DISCRETION OF BDH PRIOR TO       |
|            |                 |   |
|            |                 | PROVIDING SERVICES, BDH WILL MAKE AN EFFORT TO NOTIFY THE PATIENT REGARDING THEIR ELIGIBILITY |
|            |                 | FOR FINANCIAL ASSISTANCE  |
|            | I               | I O V I TINA NOTAL A 33131 A NOE  |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
| ruentener  |                 | PART I, LINE 7 THE COST TO CHARGE RATIO FROM WORKSHEET 2 WAS USED TO OBTAIN THE COSTS RELATED TO CHARITY CARE, MEDICAID, AND OTHER MEANS-TESTED PROGRAMS ALL OTHER BENEFITS WERE CALCULATED USING OUR INTERNAL COSTING SYSTEM THIS SYSTEM ASSIGNS ALL DIRECT EXPENSES TO SEPARATE COST CENTERS (DEPARTMENTS) AND ACCOUNTS INDIRECT COSTS ARE THEN ALLOCATED TO APPLICABLE DEPARTMENTS BASED ON APPROPRIATE STATISTICS FOR EXAMPLE, ENGINEERING AND ENVIRONMENTAL SERVICES WOULD BE ALLOCATED BASED ON SQUARE FOOTAGE WHEREAS INFORMATION SYSTEMS AND BENEFITS ARE ALLOCATED BASED ON AN ACCUMULATED COST PERCENTAGE AS DETERMINED BY THE MEDICARE COST REPORT OUR INTERNAL SYSTEM DOES RECORD PATIENT REVENUES BASED ON TYPE (INPATIENT VS OUTPATIENT VS EMERGENCY) AND PAYOR (MEDICAID, MEDICARE, COMMERCIAL, SELF-PAY, |
|            |                 | ETC ) RELATED COSTS ARE THEN DETERMINED BASED ON THE PRO-RATED SHARE AS A PERCENTAGE OF THE TOTAL FOR EXAMPLE, IF MEDICAID COMPRISES 7% OF A DEPARTMENTS REVENUE, MEDICAID EXPENSES ARE CALCULATED AT 7% OF THE TOTAL AS WELL  |

Schedule H (Form 990) 2011

Schedule H (Form 990) 2011

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART I, LINE 7G AMOUNT OF COST ATTRIBUTABLE TO A<br>PHYSICIAN CLINIC IS \$27,582,718 ALL COSTS<br>ASSOCIATED WITH A PROVIDER-BASED CLINIC<br>OPERATIONAL DEPARTMENT WERE CONSIDERED PART OF<br>THIS TOTAL |

Schedule H (Form 990) 2011

Page **8** 

Schedule H (Form 990) 2011 Page **8** 

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART I, L7 COL(F) THE AMOUNT OF BAD DEBT EXPENSE REMOVED FROM THE DENOMINATOR IS \$11,759,382 |

Schedule H (Form 990) 2011

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | PART II BOZEMAN DEACONESS HEALTH SERVICES PROVIDED LEADERSHIP DEVELOPMENT TO ASPIRING HEALTHCARE PROFESSIONALS THROUGH THE JUNIOR ACHIEVEMENT PROGRAM BDHS EMPLOYEES SPOKE WITH HIGH SCHOOL STUDENTS ABOUT A CAREER AS A NURSE AND PROVIDED THEM WITH REAL LIFE EXAMPLES OF WHAT THE PROFESSION ENTAILS THESE ACTIVITIES PROMOTE HEALTHCARE BECAUSE THE INDIVIDUALS ARE  |
|            |                 | DIRECTED TOWARD LEARNING ABOUT HEALTH CARE PROFESSIONS AND WILL HOPEFULLY ENCOURAGE FUTURE INTEREST IN THESE TYPES OF POSITIONS THAT PROMOTE HEALTHCARE ONE OF OUR ADMINISTRATORS PARTICIPATED IN ECONOMIC AND BUSINESS DEVELOPMENT THROUGH INVOLVEMENT IN SEVERAL ADVISORY BOARDS AND TASK FORCE PROJECTS AND INITIATIVES THE INVOLVEMENT IN THESE COMMUNITY INITIATIVES PROVIDES AWARENESS OF HEALTH ISSUES AND EDUCATION ON HOW TO ACCESS HEALTH SERVICES |

Schedule H (Form 990) 2011

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
| Identifier |                 | PART III, LINE 4 THE ORGANIZATION USES WORKSHEET 2 TO CALCULATE BAD DEBT EXPENSE AT CHARGES BAD DEBT IS REPORTED BASED UPON ACTUAL BAD DEBT EXPENSE NET OF DISCOUNTS AND CONTRACTUAL ADJUSTMENTS, LESS RECOVERIES IN DETERMINING THE AMOUNT OF BAD DEBT ATTRIBUTABLE TO PATIENTS ELIGIBLE UNDER OUR CHARITY CARE POLICY, WE OBTAINED STATISTICAL INFORMATION DIRECTLY FROM OUR CREDIT AGENCIES FROM THIS INFORMATION WE WERE ABLE TO CALCULATE AN AVERAGE PERCENTAGE (14 4%) OF ACCOUNTS TURNED OVER FOR COLLECTIONS THAT WOULD HAVE BEEN SUBSEQUENTLY DEEMED UNCOLLECTIBLE OR RETURNED FOR CHARITY THIS PERCENTAGE WAS APPLIED TO BAD DEBT EXPENSE AT CHARGES TO DETERMINE THE ESTIMATE NONE OF THE BAD DEBT IS INCLUDED AS COMMUNITY BENEFIT NOTE IN AUDITED FINANCIAL STATEMENTS THE CARRYING AMOUNT OF PATIENT AND RESIDENT RECEIVABLES IS REDUCED BY A VALUATION ALLOWANCE THAT REFLECTS MANAGEMENT'S BEST ESTIMATE OF AMOUNTS THAT WILL NOT BE COLLECTED FROM PATIENTS, RESIDENTS AND THIRD-PARTY PAYORS MANAGEMENT REVIEWS PATIENT AND RESIDENT RECEIVABLES BY PAYOR CLASS AND APPLIES PERCENTAGES TO DETERMINE ESTIMATED AMOUNTS THAT WILL NOT BE COLLECTED FROM THIRD PARTIES UNDER CONTRACTUAL AGREEMENTS AND AMOUNTS THAT WILL NOT BE COLLECTED FROM PATIENTS AND RESIDENTS DUE TO BAD DEBTS MANAGEMENT CONSIDERS HISTORICAL WRITE OFF AND RECOVERY INFORMATION IN DETERMINING THE |
| <u> </u>   |                 | ESTIMATED BAD DEBT PROVISION  |

| Identifier | ReturnReference | Explanation                                      |
|------------|-----------------|--|
|            |                 | PART III, LINE 8 THE ENTIRE AMOUNT OF SHORTFALL  |
|            |                 | SHOULD BE CONSIDERED A COMMUNITY BENEFIT THE     |
|            |                 | MEDICARE SHORTFALL REPRESENTS A COST ABSORBED    |
|            |                 | BY THE HOSPITAL AS A RESULT OF PROVIDING CARE TO |
|            |                 | MEDICARE PATIENTS THE CONTRACT DRIVING THIS      |
|            |                 | LOSS IS A NONDISCRETIONARY CONTRACT, AS IS       |
|            |                 | PROVIDING THE SERVICES TO THIS POPULATION OF     |
|            |                 | INDIVIDUALS THE COST OF PROVIDING THIS BENEFIT   |
|            |                 | TO THE COMMUNITY SHOULD BE REPORTABLE AS SUCH    |
|            |                 | MEDICARE ALLOWABLE COSTS OF CARE ARE BASED ON    |
|            |                 | THE MEDICARE COST REPORT THE MEDICARE COST       |
|            |                 | REPORT IS COMPLETED BASED ON THE RULES AND       |
|            |                 | REGULATIONS SET FORTH BY CMS FOR THE JOINT       |
|            |                 | VENTURES, NET MEDICARE REVENUE WAS USED AS THE   |
|            |                 | REVENUE RECEIVED, AND THAT % OF TOTAL REVENUES   |
|            |                 | WAS APPLIED AGAINST OPERATING EXPENSES TO        |
|            |                 | DETERMINE RELATED COSTS THE JOINT VENTURE        |
|            |                 | PORTION OF THE SHORTFALL IS \$767,517            |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | PART III, LINE 9B THE COLLECTION POLICY DOES NOT SPECIFICALLY ADDRESS THE COLLECTION PRACTICES TO BE FOLLOWED FOR PATIENTS WHO ARE KNOWN TO QUALIFY FOR CHARITY CARE OR FINANCIAL ASSISTANCE |

| Identifier                 | ReturnReference | Explanation  |  |  |  |
|----------------------------|-----------------|--|--|--|--|
| BOZEMAN DEACONESS HOSPITAL |                 | PART V, SECTION B, LINE 13G A SUMMARY OF THE FINANCIAL ASSISTANCE POLICY IS POSTED ON THE HOSPITAL FACILITY WEBSITE, ATTACHED TO BILLING INVOICES, PROVIDED TO PATIENTS ON ADMISSION TO THE HOSPITAL FACILITY AND IS AVAILABLE UPON REQUEST INFORMATION ABOUT FINANCIAL ASSISTANCE IS ALSO INCLUDED IN OUR PATIENT FINANCIAL SERVICES BROCHURE |  |  |  |

| Identifier                 | ReturnReference | Explanation   |
|----------------------------|-----------------|---|
| BOZEMAN DEACONESS HOSPITAL |                 | PART V, SECTION B, LINE 19D FOR ALL SELF-PAY PATIENTS, AN AUTOMATIC 5% DISCOUNT IS APPLIED TO CHARGES UPON BILLING THIS IS COMPARABLE TO WHAT OUR MOST FAVORABLE INSURANCE CONTRACT RATE WOULD BE |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART VI, LINE 2 IN ADDITION TO CONDUCTING A   |
|            |                 | FOLLOW-UP TO OUR INDEPENDENTLY CONDUCTED COMMUNITY HEALTH NEEDS ASSESSMENT, BDHS                  |
|            |                 | PARTNERED WITH GALLATIN CITY-COUNTY HEALTH  |
|            |                 | DEPARTMENT (GCCHD) TO CONDUCT A LARGER AND  |
|            |                 | COMPREHENSIVE GRANT-FUNDED COMMUNITY HEALTH   |
|            |                 | ASSESSMENT AND HEALTH IMPROVEMENT PLAN FOCUSING ON GALLATIN COUNTY CALLED THE "HEALTHY            |
|            |                 | GALLATIN" INITIATIVE THE HEALTHY GALLATIN   |
|            |                 | INITIATIVE IS A RESULT OF COLLABORATION BETWEEN   |
|            |                 | GCCHD, CHP, MONTANA STATE UNIVERSITY'S LOCAL  |
|            |                 | GOVERNMENT CENTER AND MANY OTHER ORGANIZATIONS, ALL OF WHOM SHARE THE COMMITMENT                  |
|            |                 | TO HAVE A ROLE IN THE COMMUNITY'S HEALTH AND  |
|            |                 | OVERALL WELL-BEING THIS INITIATIVE CALLS FOR  |
|            |                 | CONDUCTING 4 ASSESSMENTS AND IS INTENDED TO   |
|            |                 | RESULT IN THE DEVELOPMENT OF A COMMUNITY-WIDE STRATEGIC PLAN FOR COMMUNITY HEALTH                 |
|            |                 | IMPROVEMENT TOGETHER, THESE 4 ASSESSMENTS CALL  |
|            |                 | FOR COMMUNITY INVOLVEMENT WHICH HELPS ENSURE  |
|            |                 | APPROPRIATE COMMUNITY OWNERSHIP OF THE HEALTHY  |
|            |                 | GALLATIN INITIATIVE 1 COMMUNITY HEALTH STATUS ASSESSMENT (CHSA) IDENTIFIED PRIORITY COMMUNITY     |
|            |                 | HEALTH AND QUALITY OF LIFE ISSUES THROUGH THE 3-  |
|            |                 | COUNTY JOINT CHNA CONDUCTED VIA TELEPHONE   |
|            |                 | SURVEY IN THE SUMMER OF 2011 (SEE PREVIOUS SECTION FOR MORE DETAILS )2 COMMUNITY THEMES           |
|            |                 | AND STRENGTHS ASSESSMENT (CTSA) PROVIDES A DEEP   |
|            |                 | UNDERSTANDING OF THE ISSUES RESIDENTS FEEL ARE  |
|            |                 | IMPORTANT THIS IS BEING CONDUCTED THROUGH A   |
|            |                 | SERIES OF IN-DEPTH COMMUNITY CONVERSATIONS CALLED "STUDY CIRCLES" IN SEVEN DIFFERENT              |
|            |                 | COMMUNITIES THROUGHOUT GALLATIN COUNTY THESE  |
|            |                 | FACILITATED SMALL GROUP, DEMOCRATIC, HIGHLY   |
|            |                 | PARTICIPATORY CONVERSATIONS/DISCUSSIONS OCCUR ONCE A WEEK OVER A PERIOD OF THREE WEEKS THESE      |
|            |                 | CONVERSATIONS ARE MEANT TO EMPOWER PEOPLE NOT   |
|            |                 | ONLY TO FIGURE OUT THE MOST IMPORTANT HEALTH  |
|            |                 | ISSUES, BUT TO ALSO PRODUCE IDEAS AND IDENTIFY SOLUTIONS THAT WILL WORK BEST FOR THEIR            |
|            |                 | INDIVIDUAL COMMUNITY, AND GALLATIN COUNTY AS A  |
|            |                 | WHOLE 3 LOCAL PUBLIC HEALTH SYSTEM ASSESSMENT   |
|            |                 | (LPHSA) FOCUSES ON THE LOCAL PUBLIC HEALTH SYSTEM   |
|            |                 | - ALL OF THE ORGANIZATIONS AND ENTITIES, WHETHER PUBLIC, PRIVATE, OR VOLUNTARY, THAT CONTRIBUTES  |
|            |                 | TO THE DELIVERY OF PUBLIC HEALTH SERVICES WITHIN A  |
|            |                 | COMMUNITY THE PURPOSE OF THE ASSESSMENT WAS TO  |
|            |                 | EVALUATE THE ACTIVITIES, COMPONENTS AND   |
|            |                 | CAPACITIES OF OUR LOCAL PUBLIC HEALTH SYSTEM IN PROVIDING THE ESSENTIAL PUBLIC HEALTH SERVICES IN |
|            |                 | GALLATIN COUNTY THE DIALOGUE THAT OCCURS IN   |
|            |                 | ANSWERING THESE QUESTIONS HELPED IDENTIFY AREAS   |
|            |                 | OF STRENGTH AND WEAKNESS AND DETERMINE OPPORTUNITIES FOR IMPROVEMENT THE ASSESSMENT               |
|            |                 | INSTRUMENT USED WAS DEVELOPED BY THE NATIONAL   |
|            |                 | PUBLIC HEALTH PERFORMANCE STANDARDS PROGRAM   |
|            |                 | WHICH IS A COLLABORATIVE EFFORT OF SEVEN  |
|            |                 | NATIONAL PARTNERS, WHICH INCLUDES CDC AND THE AMERICAN PUBLIC HEALTH ASSOCIATION 4 FORCES OF      |
|            |                 | CHANGE ASSESSMENT (FCA) IS AIMED AT IDENTIFYING   |
|            |                 | FORCES - SUCH AS TRENDS, FACTORS, OR EVENTS - THAT  |
|            |                 | ARE OR WILL BE INFLUENCING THE HEALTH AND QUALITY   |
|            |                 | OF LIFE OF THE COMMUNITY AND THE WORK OF THE LOCAL PUBLIC HEALTH SYSTEM THIS ASSESSMENT IS        |
|            |                 | BEING PLANNED FOR JULY  |
|            |                 | Schedule H (Form 990) 2011  |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
| Identifier |                 | PART VI, LINE 3 BOZEMAN DEACONESS HOSPITAL IS DEEPLY COMMITTED TO PROVIDING FINANCIAL ASSISTANCE TO PATIENTS NEEDING, BUT UNABLE TO AFFORD, MEDICALLY NECESSARY HEALTH CARE SERVICES BDH POSTS NOTICE OF ITS FINANCIAL ASSISTANCE POLICY IN ALL ADMITTING AREAS, AS WELL AS ON THE WEBSITE AT THE EARLIEST FEASIBLE TIME, BDH WILL ATTEMPT TO DETERMINE WHETHER A PATIENT HAS THIRD PARTY COVERAGE FOR ANY PART OF THE HOSPITAL SERVICES PROVIDED IF A PATIENT DOES NOT HAVE THIRD PARTY COVERAGE, A PATIENT ADVOCATE FROM THE MASH PROGRAM WILL SCREEN ALL INPATIENT CASES AND ANY OUTPATIENT CASES EXCEEDING \$1,000 IN TOTAL CHARGES TO DETERMINE IF THE PATIENT QUALIFIES FOR THIRD PARTY FUNDING IF NOT, THE PATIENT ADVOCATE WILL EXPLAIN THE FINANCIAL ASSISTANCE POLICY AND GIVE THE PATIENT AN APPLICATION IF DESIRED IN CIRCUMSTANCES WHERE PAYMENT IN FULL WILL CAUSE FINANCIAL HARDSHIP THAT WILL SIGNIFICANTLY HARM THE PATIENT OR PATIENT'S FAMILY, THE APPLICANT MAY BE ASKED TO VISIT WITH CONSUMER CREDIT COUNSELING SERVICES TO FURTHER REVIEW THEIR FINANCIAL SITUATIONS UPON REQUEST, PATIENTS MAY BE ASKED TO COMPLETE |
|            |                 | AN APPLICATION FOR MEDICAID PARTICIPATION OR FOR COVERAGE BY OTHER GOVERNMENTAL PAYMENT PROGRAMS PATIENT BILLS ALSO CONTAIN BILLING   |
|            |                 | INFORMATION EXPLAINING FINANCIAL OPTIONS AND PROVIDE CONTACT INFORMATION TO THE APPROPRIATE RESOURCES ADDITIONALLY BDHS HAS AN UNWRITTEN  |
|            |                 | POLICY WHEREBY SPECIFIC OUTPATIENT PROCEDURES ALLOW PATIENTS OF COMMUNITY HEALTH PARTNERS (CHP) TO FOLLOW THE FINANCIAL ASSISTANCE POLICY ESTABLISHED BY CHP  |
| <u>'</u>   | •               | C-ldul- II (F 000) 2014   |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
| Identifier |                 | PART VI, LINE 4 BEING THE ONLY HOSPITAL FACILITY IN GALLATIN COUNTY, BDHS SERVES PRIMARILY THE 89,500 (PER CENSUS 2010) RESIDENTS OF GALLATIN COUNTY WHILE PARK AND MADISON COUNTIES EACH HAVE A CRITICAL ACCESS HOSPITAL, ROUGHLY 8% OF BDHS' INPATIENT POPULATION STILL COME FROM THESE OUTLYING COMMUNITIES GALLATIN COUNTY INCLUDES 2 INCORPORATED PLACES - BOZEMAN, A CITY OF 37,000 RESIDENTS AND BELGRADE, A CITY OF 7,400 RESIDENTS AND A NUMBER OF SMALL TOWNS/COMMUNITIES WHERE 13,000 RESIDENTS LIVE (FOUR CORNERS, THREE FORKS, MANHATTAN, CHURCHILL, AMSTERDAM, KING ARTHUR'S, BIG SKY, WILLO W CREEK, AND WEST YELLO WSTONE) ALL TO GETHER THESE RESIDENTS REPRESENT 65% OF GALLATIN COUNTY'S POPULATION, THE REST (31,800) LIVE OUTSIDE THESE TOWN/CITY BOUNDRIES AND IN MORE RURAL AREAS OVER THE PAST DECADE, GALLATIN COUNTY GREW AT A RATE 3 TIMES THAT OF MONTANA OR THE UNITED STATES, GROWING 32% FROM 67,831 IN 2000 TO 89,513 IN 2010, AND ADDING ABOUT 22,000 RESIDENTS IN THE VALLEY THE MEDIAN HOUSEHOLD INCOME (HHI) HAS ALSO CHANGED DRAMATICALLY OVER THE PAST DECADE FROM \$38,000 TO \$50,000, AN INCREASE OF ABOUT 32% HOWEVER, THE PROPORTION OF PERSONS LIVING BELOW POVERTY HAS NOT CHANGED AND REMAINED AROUND 12 9% THIS RATE JUMPS TO 30% IF PERSONS LIVING BETWEEN 100% TO 199% OF FEDERAL POVERTY LEVEL (FPL) ARE INCLUDED TO GETHER, THESE RESIDENTS BELOW 200% OF FPL COMPRISE THE LOW-INCOME SEGMENT OF THE |
| <u> </u>   | l               | POPULATION Schedule H (Form 990) 2011   |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
| Identifier |                 | PART VI, LINE 5 AS A SOLE COMMUNITY HOSPITAL, BOZEMAN DEACONESS HEALTH SERVICES IS COMMITTED TO PROVIDING QUALITY CARE AND PROMOTING HEALTH TO THE VERY COMMUNITY THAT SUPPORTS US OUR GOVERNING BODY IS REPRESENTED BY INDIVIDUALS OF OUR COMMUNITY, WITH ALL BUT ONE BEING INDEPENDENT TO OUR ORGANIZATION TO ENSURE IMMEDIATE ACCESS TO CARE, BDHS HAS AN OPEN MEDICAL STAFF AND REQUIRES EACH MEDICAL STAFF MEMBER TO CARE FOR ANYONE PRESENTING A NEED FOR CARE IN THE EMERGENCY DEPARTMENT WE ALSO DEVOTE A SIGNIFICANT AMOUNT OF SURPLUS FUNDS TO MAINTAINING A HIGH LEVEL OF PATIENT CARE THROUGH QUALITY INITIATIVES AND TECHNOLOGY INVESTMENTS BDHS GIVES BACK TO ITS COMMUNITY THROUGH COMMUNITY BENEFIT OPPORTUNITIES, WHICH AT OVER \$16 MILLION COMPRISED 10% OF OUR TOTAL OPERATING EXPENSES (EXCLUDING BAD DEBT) IN 2011 VARIOUS EMPLOYEES, PHYSICIANS, ADMINISTRATORS, AND BOARD MEMBERS OF THE HOSPITAL ARE ACTIVELY INVOLVED IN VOLUNTEER ROLES INCLUDING COMMUNITY BOARD POSITIONS IN |
|            |                 | NUMEROUS OTHER ACTIVITIES, GROUPS, AND<br>ORGANIZATIONS THAT ACTIVELY PROMOTE THE HEALTH<br>OF THE COMMUNITY  |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | PART VI, LINE 6 BOZEMAN DEACONESS HEALTH SERVICES OWNS A MAJORITY INTEREST IN ADVANCED MEDICAL IMAGING, ROCKY MOUNTAIN SURGERY CENTER, AND BOZEMAN DIALYSIS CENTER ALL THREE OF THESE ORGANIZATIONS HOLD SIMILAR POLICIES REGARDING PROVIDING CARE TO ALL MEMBERS OF THE COMMUNITY AND OFFERING FINANCIAL ASSISTANCE AS DETERMINED BY ABILITY TO PAY |

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Schedule I (Form 990)

# **Grants and Other Assistance to Organizations, Governments and Individuals in the United States**

OMB No 1545-0047

DLN: 93493320047782

2011

2011

Department of the Treasury Internal Revenue Service Name of the organization Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Open to Public Inspection

| ame of the organization   |                       |  | Employer identification number |   |  |  |  |
|---|-----------------------|--|--------------------------------|---|--|--|--|
| BOZEMAN DEACONESS HEAL  | TH SERVICES           |  |                                |   |  | 81-0232121                             |  |
| Part I General Inform   | nation on Grants      | and Assistance   |                                |   |  | <b>.</b>                               |  |
| <ul><li>Does the organization main the selection criteria used</li><li>Describe in Part IV the organization</li></ul> | I to award the grants | orassistance?  |                                |   |  |  | ∀Yes ୮۱  |
| Form 990, Part I  | V, line 21 for any i  | Governments and recipient that received 0) if additional space | l more than \$5,000.           | Check this box if r                       | no one recipient rece  | ived more than \$5,0                   | 000. Use   |
| (a) Name and address of organization or government  | <b>(b)</b> EIN        | (c) IRC Code section if applicable                             | (d) Amount of cash<br>grant    | (e) A mount of non-<br>cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance  |
| (1) GREATER GALLATIN<br>UNITED WAY945<br>TECHNOLOGY BLVD 101F<br>BOZEMAN,MT 59718                                     | 81-0384820            | 501(C)(3)  | 100,000                        |   |  |  | SUPPORT<br>COMMUNITY<br>HEALTH PROGRAMS<br>WITHIN OUR<br>SERVICE AREA        |
| (2) CANCER SUPPORT<br>COMMUNITY MONTANA<br>102 S 11TH AVE<br>BOZEMAN, MT 59715  | 81-0542266            | 501(C)(3)  | 49,500                         |   |  |  | SUPPORT<br>COMMUNITY<br>HEALTH PROGRAMS<br>WITHIN OUR<br>SERVICE AREA        |
| (3) WESTERN MONTANA<br>MENTAL HEALTH CENTER<br>BLDG T-9 FORT MISSOULA<br>RD<br>MISSOULA,MT 59804                      | 81-0307814            | 501(C)(3)  | 169,500                        |   |  |  | SUPPORT<br>COMMUNITY<br>HEALTH CRISIS<br>PROGRAMS WITHIN<br>OUR SERVICE AREA |
| (4) BO ZEMAN DEACONESS<br>FOUNDATION931<br>HIGHLAND BLVD SUITE<br>3200<br>BO ZEMAN, MT 59715                          | 81-1407943            | 501(C)(3)  | 500,000                        |   |  |  | FUND ENDOWMENTS  |
| (5) COMMUNITY HEALTH<br>PARTNERS126 S MAIN<br>STREET<br>LIVINGSTON, MT 59047  | 84-1420492            | 501(C)(3)  | 54,000                         |   |  |  | SUPPORT<br>COMMUNITY<br>HEALTH PROGRAMS<br>WITHIN OUR<br>SERVICE AREA        |
|   |                       |  |                                |   |  |  |  |
|   |                       |  |                                |   |  |  |  |
|   |                       |  |                                |   |  |  |  |
|   |                       |  |                                |   |  |  |  |
|   |                       |  |                                |   |  |  |  |
|   |                       |  |                                |   |  |  |  |
| 2 Enter total number of sect  | uon 501(c)(3) and go  | vernment organizations l                                       | isted in the line 1 table      | e   |  | <u> </u>                               | 5  |

Enter total number of other organizations listed in the line 1 table . . . .

| Part III | Grants and Other Assistance to Individuals in the United States. | . Complete ıf the | organization | answered | "Yes" to Form 99 | 0, Part IV, l | lıne 22. |
|----------|--|-------------------|--------------|----------|------------------|---------------|----------|
|          | Use Schedule I-1 (Form 990) if additional space is needed.       |                   |              |          |                  |               |          |

| (a)Type of grant or assistance | <b>(b)</b> Number of recipients | <b>(c)</b> A mount of<br>cash grant | (d)A mount of non-cash assistance | (e)Method of valuation<br>(book,<br>FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|---------------------------------|-------------------------------------|-----------------------------------|--|---------------------------------------|
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |
|                                |                                 |                                     |                                   |  |                                       |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier                                       | Return Reference | Explanation   |
|--|------------------|---|
| PROCEDURE FOR<br>MONITORING GRANTS<br>IN THE U S | ,                | SCHEDULE I, PART I, LINE 2 RECIPIENTS OF GRANTS AND ASSISTANCE PREPARE INFORMATIONAL REPORTS SUBSTANTIATING THE USE OF THE FUNDS THAT WERE EARMARKED TO SUPPORT COMMUNITY HEALTH PROGRAMS INVOLVEMENT OF BOZEMAN DEACONESS HEALTH SERVICES STAFF AND/OR ADMINISTRATION AS VOLUNTEERS IN THE ACTIVITIES BEING SUPPORTED ALSO ENSURES PROPER USAGE OF FUNDS |

DLN: 93493320047782

OMB No 1545-0047

Open to Public Inspection

## **Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization BOZEMAN DEACONESS HEALTH SERVICES **Employer identification number** 

81-0232121

| Pa | rt I Questions Regarding Compensation   |    |     |         |  |  |  |
|----|---|----|-----|---------|--|--|--|
|    |   |    | Yes | No      |  |  |  |
| 1a | Check the approplate box(es) if the organization provided any of the following to or for a person listed in Form<br>990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items |    |     |         |  |  |  |
|    | First-class or charter travel Housing allowance or residence for personal use   |    |     |         |  |  |  |
|    | ▼ Travel for companions   |    |     |         |  |  |  |
|    | Tax idemnification and gross-up payments  Health or social club dues or initiation fees   |    |     |         |  |  |  |
|    | Discretionary spending account Personal services (e.g., maid, chauffeur, chef)  |    |     |         |  |  |  |
| b  | If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain                | 1b | Yes |         |  |  |  |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?                      | 2  | Yes |         |  |  |  |
|    |   |    | 162 | <b></b> |  |  |  |
| 3  | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply  |    |     |         |  |  |  |
|    | ✓ Compensation committee ✓ Written employment contract  |    |     |         |  |  |  |
|    | ✓ Independent compensation consultant   |    |     |         |  |  |  |
|    | Form 990 of other organizations  Approval by the board or compensation committee  |    |     |         |  |  |  |
|    |   |    |     |         |  |  |  |
| 4  | During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization  |    |     |         |  |  |  |
| а  | Receive a severance payment or change-of-control payment?   | 4a |     | No      |  |  |  |
| b  | <b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan?  |    |     |         |  |  |  |
| С  | Participate in, or receive payment from, an equity-based compensation arrangement?  | 4c |     | No      |  |  |  |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III  |    |     |         |  |  |  |
|    | Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.  |    |     |         |  |  |  |
| 5  | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of   |    |     |         |  |  |  |
| а  | The organization?   | 5a |     | No      |  |  |  |
| b  | Any related organization?   | 5b |     | No      |  |  |  |
|    | If "Yes," to line 5a or 5b, describe in Part III  |    |     |         |  |  |  |
| 6  | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of   |    |     |         |  |  |  |
| а  | The organization?   | 6a | Yes |         |  |  |  |
| b  | Any related organization?   | 6b |     | No      |  |  |  |
|    | If "Yes," to line 6a or 6b, describe in Part III  |    |     |         |  |  |  |
| 7  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III  | 7  | Yes |         |  |  |  |
| 8  | Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was  |    |     |         |  |  |  |
|    | subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe   |    |     |         |  |  |  |
|    | ın Part III   | 8  |     | Νo      |  |  |  |
| 9  | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?  | 9  |     |         |  |  |  |

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, columns (D) and (E) for that individual

| (A) Name                    |             | (B) Breakdown of         | W-2 and/or 1099-MI                        | SC compensation                           | (C) Retirement and             | ( <b>D)</b> Nontaxable | (E) Total of columns | (F) Compensation                                |
|-----------------------------|-------------|--------------------------|---|---|--------------------------------|------------------------|----------------------|---|
|                             |             | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits               | (B)(ı)-(D)           | reported in prior<br>Form 990 or<br>Form 990-EZ |
| (1) JOHN ROBBINS MD         | (ı)<br>(ıı) | 136,826<br>0             | 14,688<br>0                               | 464<br>0                                  | 28,435<br>0                    | 12,741<br>0            | 193,154<br>0         | (   |
| (2) JOHN NORDWICK           | (ı)<br>(ıı) | 329,027<br>0             | 326,632<br>0                              | 12,204<br>0                               | 31,404<br>0                    | 16,084<br>0            | 715,351<br>0         | 251,693   |
| (3) STAN MOSER              | (ı)<br>(ıı) | 267,566<br>0             | 20,000<br>0                               | 1,218<br>0                                | 16,612<br>0                    | 15,153<br>0            | 320,549<br>0         | (   |
| (4) GORDON<br>DAVIDSON      | (ı)<br>(ıı) | 208,105<br>0             | 125,012<br>0                              | 17,753<br>0                               | 34,879<br>0                    | 16,718<br>0            | 402,467<br>0         | (   |
| (5) ELIZABETH LEWIS         | (I)<br>(II) | 203,238                  | 121,701<br>0                              | 5,791<br>0                                | 32,634<br>0                    | 20,839<br>0            | 384,203<br>0         | (   |
| (6) ANNE CASTILLO<br>MD     | (ı)<br>(ıı) | 626,018<br>0             | 3,333<br>0                                | 30,925<br>0                               | 14,700<br>0                    | 1,133<br>0             | 676,109<br>0         | (   |
| (7) JACK HENSOLD<br>MD      | (ı)<br>(ıı) | 517,351<br>0             | 0<br>0                                    | 28,470<br>0                               | 32,415<br>0                    | 16,777<br>0            | 595,013<br>0         | (   |
| (8) J BRUCE<br>ROBERTSON MD | (ı)<br>(ıı) | 397,704<br>0             | 32,982<br>0                               | 1,548<br>0                                | 32,640<br>0                    | 19,599<br>0            | 484,473<br>0         | (   |
| (9) BLAIR ERB MD            | (I)<br>(II) | 504,904<br>0             | 0   | 828<br>0                                  | 0                              | 16,988<br>0            | 522,720<br>0         | (   |
| (10) DANE SOBEK MD          | (I)<br>(II) | 491,207<br>0             | 50,500<br>0                               | 360<br>0                                  | 14,662<br>0                    | 16,088<br>0            | 572,817<br>0         | (   |
|                             |             |                          |   |   |                                |                        |                      |   |
|                             |             |                          |   |   |                                |                        |                      |   |
|                             |             |                          |   |   |                                |                        |                      |   |
|                             |             |                          |   |   |                                |                        |                      |   |
|                             |             |                          |   |   |                                |                        |                      |   |

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Ident if ier | Return<br>Reference | Explanation  |
|--------------|---------------------|--|
|              | · '                 | PER JOHN NORDWICK'S CONTRACT, HE IS REIMBURSED FOR TWO BUSINESS TRIPS PER YEAR WHERE HIS WIFE ACCOMPANIES HIM THESE ARE REPORTED AS TAXABLE COMPENSATION   |
|              | 6                   | A PHYSICIAN LISTED IN PART VII, SECTION A, RECEIVES INCENTIVE COMPENSATION BASED ON ACTUAL RELATIVE VALUE UNIT'S (RVU'S) PRODUCED IN EXCESS OF TARGETS THE TOTAL OF THE INCENTIVE IS CALCULATED BY TAKING THE EXCESS RVU'S TIMES A RVU CONVERTER THE RVU CONVERTER IS BASED UPON NET EARNINGS FROM SERVICES PROVIDED BY THE PHYSICIAN  |
|              | 7                   | THE BOARD ESTABLISHES GOALS EACH YEAR AND IF MET, THERE IS COMPENSATION TIED TO THEM ALL SUCH COMPENSATION IS REVIEWED BY THE INDEPENDENT COMPENSATION SPECIALISTS INCENTIVE COMPENSATION IS DETERMINED BY ACHIEVING FINANCIAL PERFORMANCE IN EXCESS OF BUDGETED PERFORMANCE, AND ACHIEVING PRE-DETERMINDED GOALS DEALING WITH PATIENT QUALITY, PATIENT SATISFACTION AND EMPLOYEE SATISFACTION THIS APPLIES TO ALL SENIOR ADMINISTRATION AND ALL PHYSICIANS (WITH ONE EXCEPTION DESCRIBED IN SCHEDULE J, PART I LINE 6A) THAT RECEIVES COMPENSATION AND INCLUDES INCENTIVE COMPENSATION REFLECTED IN PART II, COLUMN B(II) |

Schedule K (Form 990)

## Supplemental Information on Tax Exempt Bonds Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions,

explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

201

2011

**DLN: 93493320047782**OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization
BOZEMAN DEACONESS HEALTH SERVICES

Employer identification number

81-0232121

| БО.       | LEMAN DEACONESS HEAETH                | SERVICES       |                    |                 |               |          |   | 81-0232121         |  |          |             |  |          |                  |  |  |  |  |  |  |
|-----------|---------------------------------------|----------------|--------------------|-----------------|---------------|----------|---|--------------------|--|----------|-------------|--|----------|------------------|--|--|--|--|--|--|
| Р         | art I Bond Issues                     |                |                    |                 |               |          |   |                    |  |          |             |  |          |                  |  |  |  |  |  |  |
|           | (a) Issuer Name                       | (b) Issuer EIN | (c) CUSIP #        | (d) Date Issued | (e) Issue Pri | ıce      | <b>(f)</b> Description  | ı of Purpose       | ( <b>g)</b> De                               | efeased  | Beha<br>Iss | ) On<br>nalf of<br>suer                          |          | ) Pool<br>ancing |  |  |  |  |  |  |
| _         |                                       | '              |                    |                 | 1             |          |   |                    | Yes  | No       | Yes         | No   | Yes      | No               |  |  |  |  |  |  |
| Α         | MONTANA FACILITY<br>FINANCE AUTHORITY | 81-0302402     | 61204JAW4          | 03-04-2004      | 12,591,5      | ,558 REF | D FUND NEW ME<br>FFICE BUILDIN<br>EFUND BONDS 1<br>10/93      | NG AND TO          |  | х        |             | Х  |          | x                |  |  |  |  |  |  |
| В         | MONTANA FACILITY<br>FINANCE AUTHORITY | 81-0302402     | 621043CZ0          | 09-21-2005      | 28,001,3      | ,371 HIL | D FUND ADDITI<br>LLCREST & AD'<br>FUND REVENU<br>SUED 3/28/00 | DVANCE<br>UE BONDS |  | х        |             | х  |          | х                |  |  |  |  |  |  |
| С         | MONTANA FACILITY<br>FINANCE AUTHORITY | 36-4615155     | 61204EAH8          | 04-22-2010      | 6,645,0       | OOO REF  | FINANCING O   |                    | х  |          | х           |  | х        |                  |  |  |  |  |  |  |
| D         | MONTANA FACILITY<br>FINANCE AUTHORITY | 81-0302402     | 61204MAS6          | 09-28-2011      | 20,680,1      | ,164 REN | D FUND NEW ER<br>GACY CONDOS<br>NOVATE EXIS                   |                    | x  |          | Х           |  | х        |                  |  |  |  |  |  |  |
| Pā        | art III Proceeds                      |                |                    |                 |               |          |   |                    |  |          |             |  |          |                  |  |  |  |  |  |  |
|           |                                       |                |                    |                 | Α             |          |   | В                  |  | С        |             |  | D        |                  |  |  |  |  |  |  |
| 1_        | A mount of bonds retired              |                |                    |                 |               | 5,905,00 | 20  | 3,970,000          |  | 7        | 775,000     | <u>/</u>   |          | !                |  |  |  |  |  |  |
|           | A mount of bonds defeased             |                |                    |                 |               |          |   |                    |  |          |             |  |          | !                |  |  |  |  |  |  |
| 3         | Total proceeds of issue               | 17             | 2,591,55           |                 | 28,001,371    |          | 6,6   | 645,000            | <u>,                                    </u> | 20       | ,680,164    |  |          |                  |  |  |  |  |  |  |
| 4         | Gross proceeds in reserve fu          |                |                    |                 |               | 835,77   | 76  | 408,114            |  |          |             |  |          | !                |  |  |  |  |  |  |
| 5         | Capitalized interest from prod        |                |                    |                 |               |          |   |                    |  |          |             |  |          |                  |  |  |  |  |  |  |
| 6         | Proceeds in refunding escrow          |                |                    |                 |               |          |   |                    |  |          |             |  |          |                  |  |  |  |  |  |  |
| 7         | Issuance costs from proceed           |                |                    |                 |               | 251,83   | 31  | 459,960            |  | 1        | 132,900     | <u>/</u>   | 401,295  |                  |  |  |  |  |  |  |
| 8         | Credit enhancement from pro           |                |                    |                 |               |          |   |                    |  |          |             | ↓  |          |                  |  |  |  |  |  |  |
| 9         | Working capital expenditures          | <u> </u>       |                    |                 |               |          |   |                    |  |          |             |  |          |                  |  |  |  |  |  |  |
| 10        |                                       | oceeds         |                    |                 |               | 6,985,41 |   | 8,526,661          |  |          |             | <del>                                     </del> | 20       | ,278,809         |  |  |  |  |  |  |
| 11        |                                       |                |                    |                 |               | 4,518,54 | 40  | 18,606,636         |  | 6,5      | 512,100     | <u>,                                    </u>     |          |                  |  |  |  |  |  |  |
| 12        |                                       |                |                    |                 |               |          |   |                    |  |          |             |  |          |                  |  |  |  |  |  |  |
| 13        | Year of substantial completion        | <u>n</u>       |                    |                 | 2005          |          |   | 006                |  | 2010     |             |  | 2011     |                  |  |  |  |  |  |  |
|           | · · · · · · · · · · · · · · · · · · · |                |                    |                 | Yes           | No       | Yes   | No                 | Yes  | +        | No          | Yes  | -        | No               |  |  |  |  |  |  |
| 14        | Were the bonds issued as pa           |                |                    |                 | X             |          |   | X                  | Х  | +        |             | <del></del>                                      | $\perp$  | X                |  |  |  |  |  |  |
| <u>15</u> |                                       |                |                    |                 |               | X        | X   | 4                  |  |          | Х           |  |          | X                |  |  |  |  |  |  |
| 16        |                                       |                |                    |                 | X             |          | X   |                    | Х  |          |             |  |          | X                |  |  |  |  |  |  |
| 17        | allocation of proceeds?               |                | and records to sup | port the final  | Х             |          | х   |                    | X  |          |             | ×  |          |                  |  |  |  |  |  |  |
| Pa        | rt IIII Private Business              | Use            |                    |                 |               |          |   |                    | í  |          |             |  |          |                  |  |  |  |  |  |  |
| 1         |                                       |                |                    |                 | A Variable    |          | <del></del>   | B                  |  | <u> </u> |             | <del></del>                                      | <b>D</b> |                  |  |  |  |  |  |  |

property financed by tax-exempt bonds?

financed property?

Was the organization a partner in a partnership, or a member of an LLC, which owned

Are there any lease arrangements that may result in private business use of bond-

No

Χ

Χ

Yes

No

Х

Х

Yes

Yes

Yes

No

No

Х

Χ

| Jene | dale K (Form 550) 2011   |     |     |     |     |     |     |     | Page Z |
|------|--|-----|-----|-----|-----|-----|-----|-----|--------|
| Par  | TIII Private Business Use (Continued)  |     |     |     |     |     |     |     |        |
|      |  |     | 4   |     | В   |     | С   |     | D      |
|      |  | Yes | No  | Yes | No  | Yes | No  | Yes | No     |
| 3a   | Are there any management or service contracts that may result in private business use?   |     | х   |     | х   |     | х   |     |        |
| b    | If 'Yes' to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?   |     |     |     |     |     |     |     |        |
| С    | Are there any research agreements that may result in private business use of bond-financed property?   |     | Х   |     | х   |     | х   |     |        |
| d    | If 'Yes' to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?   |     |     |     |     |     |     |     |        |
| 4    | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government  |     | 0 % |     | 0 % |     | 0 % |     |        |
| 5    | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government |     | 0 % |     | 0 % |     | 0 % |     |        |
| 6    | Total of lines 4 and 5   |     | 0 % |     | 0 % |     | 0 % |     |        |
| 7    | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?  | Х   |     | Х   |     | Х   |     |     |        |

|        | post-issuance compliance of its tax-exempt bond habilities?  |     |     |     |    |     |    |     |    |
|--------|--|-----|-----|-----|----|-----|----|-----|----|
| Par    | t IV Arbitrage   |     |     |     |    |     |    |     |    |
|        |  | Α.  | 1   | В   |    | С   |    | D   |    |
|        |  | Yes | No  | Yes | No | Yes | No | Yes | No |
| 1      | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the |     |     |     |    |     |    |     |    |
|        | bond issue?  |     |     |     |    |     |    |     |    |
|        | l de la companya de                |     | X   |     | X  |     | X  |     | Х  |
|        | l de la companya de                |     |     |     |    |     |    |     |    |
| 2      | Is the bond issue a variable rate issue?   |     | X   |     | X  |     | X  |     | Х  |
| <br>За | Has the organization or the governmental issuer entered  |     |     |     |    |     |    |     |    |
|        | into a hedge with respect to the bond issue?   |     |     |     |    |     |    |     |    |
|        | l de la companya de                |     | ×   |     | ×  |     | ×  |     | X  |
|        |  |     |     |     |    |     |    |     |    |
| b      | Name of provider   |     |     |     |    |     |    |     |    |
| С      | Term of hedge  |     |     |     |    |     |    |     |    |
| d      | Was the hedge superintegrated?   |     |     |     |    |     |    |     |    |
|        | l de la companya de                |     |     |     |    |     |    |     |    |
| е      | Was a hedge terminated?  |     |     |     |    |     |    |     |    |
|        |  |     |     |     |    |     |    |     |    |
| 4a     | Were gross proceeds invested in a GIC?   |     | Х   |     | X  |     | Х  |     | Х  |
| ь      | Name of provider   |     |     |     |    |     |    |     |    |
| С      | Term of GIC  |     |     |     |    |     |    |     |    |
| d      | Was the regulatory safe harbor for establishing the fair market  |     |     |     |    |     |    |     |    |
|        | value of the GIC satisfied?  |     |     |     |    |     |    |     |    |
|        | Were any gross proceeds invested beyond an available temporary   |     |     |     |    |     |    |     |    |
| 5      | period?  |     | X   |     | X  |     | X  |     | Χ  |
|        |  |     |     |     |    |     |    |     |    |
| 6      | Did the bond issue qualify for an exception to rebate?   |     | X   |     | X  |     | X  |     | Х  |
|        | l de la companya de                |     | _ ^ |     | ^  |     | ^  |     | ^  |

## Part V Procedures To Undertake Corrective Action

## Part VI Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

| Ident if ier                                    | Return<br>Reference | Explanation   |
|---|---------------------|---|
| SCHEDULE K,<br>PART II, LINE<br>11, COLUMN<br>A |                     | THE AMOUNT REPORTED ON PART I, LINE 11 IS THE AMOUNT OF BOND PROCEEDS USED TO REFUND THE BONDS ISSUED IN 1993 |
| SCHEDULE K,<br>PART II, LINE<br>11, COLUMN<br>B |                     | THE AMOUNT REPORTED ON PART I, LINE 11 IS THE AMOUNT OF BOND PROCEEDS USED TO REFUND THE BONDS ISSUED IN 2000 |
| SCHEDULE K,<br>PART II, LINE<br>11, COLUMN      |                     | THE AMOUNT REPORTED ON PART I, LINE 11 IS THE AMOUNT OF BOND PROCEEDS USED TO CURRENTLY REFUND THE 1998 BONDS |

OMB No 1545-0047

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## **SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information. ► Attach to Form 990 or 990-EZ.

Name of the organization BOZEMAN DEACONESS HEALTH SERVICES

**Employer identification number** 

81-0232121

|  | <u> </u>  |   |
|--|---|---|
| ldentifier   | Return<br>Reference   | Explanation   |
| NEW PROGRAM<br>SERVICES  | FORM 990, PART<br>III, LINE 2   | EFFECTIVE 2/1/2011, BOZEMAN DEACONESS HEALTH SERVICES ADDED CARDIOLOGY, EAR, NOSE, & THROAT, AUDIOLOGY, AND COSMETIC SURGERY SERVICES TO OUR OPERATIONS   |
|  | FORM 990, PART<br>VI, SECTION A,<br>LINE 7A                           | THE YELLOWSTONE CONFERENCE OF THE METHODIST CHURCH CONFIRMS THE BOARD MEMBERS AND HAS AUTHORITY TO APPOINT THE CLERGY MEMBER OF THE BOARD   |
|  | FORM 990, PART<br>VI, SECTION A,<br>LINE 7B                           | CHANGING THE ARTICLES OF INCORPORATION IN RELATIONSHIP TO THE PROCESS OF SELECTING BOARD MEMBERSHIP MUST BE APPROVED BY THE YELLOWSTONE CONFERENCE OF THE UNITED METHODIST CHURCH   |
|  | FORM 990, PART<br>VI, SECTION B,<br>LINE 11                           | THE FINANCE COMMITTEE WILL REVIEW FORM 990 IN DETAIL AND WILL MAKE A RECOMMENDATION TO THE FULL BOARD FOR APPROVAL BEFORE FILING OF THE FORM 990 THE CFO REVIEWS THE FORM 990 AT A HIGHER LEVEL WITH THE BOARD BEFORE APPROVAL IS GRANTED   |
|  | FORM 990, PART<br>VI, SECTION B,<br>LINE 12C                          | IN-HOUSE COUNSEL IDENTIFIES POTENTIAL CONFLICTS FROM ANNUAL DISCLOSURES AND INFORMS THE BOARD CHAIR THE BOARD CHAIR DISCUSSES THE CONFLICT AND DECIDES WHETHER THE CONFLICT IS OF SUCH A NATURE TO EXCLUDE THE CONFLICTED PARTY FROM DISCUSSION AND/OR VOTE THIS POLICY COVERS ALL BOARD MEMBERS, OFFICERS, SENIOR ADMINISTRATION, AND KEY EMPLOYEES  |
|  | FORM 990, PART<br>VI, SECTION B,<br>LINE 15                           | THE EXECUTIVE COMMITTEE RECEIVES A FORMAL PRESENTATION BY AN INDEPENDENT COMPENSATION CONSULTANT (AS SELECTED BY THE BOARD) QUALIFIED TO PERFORM COMPENSATION REVIEWS INCLUDING USAGE OF COMPARABILITY DATA THIS PERSON PRESENTS RECOMMENDATIONS TO THE COMPENSATION COMMITTEE OF THE BOARD THE COMPENSATION COMMITTEE MAKES RECOMMENDATIONS TO THE FULL BOARD ON AN ANNUAL BASIS FOR OFFICERS AND SENIOR ADMINISTRATION THIS ANNUAL PROCESS WAS PERFORMED DURING 2011  |
|  | FORM 990, PART<br>VI, SECTION C,<br>LINE 19                           | GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND ALL TAX RELATED INFORMATION REQUIRED TO BE AVAILABLE FOR PUBLIC INSPECTION ARE AVAILABLE VIA WALK-IN, TELEPHONE CALL, E-MAIL, AND/OR MAIL-IN REQUEST THE AUDITED FINANCIAL STATEMENTS ARE REQUIRED TO BE ATTACHED TO THE FORM 990 AND PROVIDED TO THE MUNICIPAL SECURITIES RULEMAKING BOARD, WHICH IS OUR TAX-EXEMPT BONDS TRUSTEE, VIA AN ON-LINE, CENTRAL FILING LOCATION CALLED ELECTRONIC MUNICIPAL MARKET ACCESS (EMMA) THE FINANCIAL STATEMENTS CAN BE OBTAINED BY THE GENERAL PUBLIC AT THE EMMA WEBSITE |
| CHANGES IN NET<br>ASSETS OR FUND<br>BALANCES                   | FORM 990, PART<br>XI, LINE 5  | NET UNREALIZED LOSSES ON INVESTMENTS -3,682,221 TRANSFERS TO RELATED PARTIES -883,593 TOTAL TO FORM 990, PART XI, LINE 5 -4,565,814   |
| LISTING OF ALL<br>CUSIP#'S<br>ASSOCIATED WITH<br>BOND ISSUANCE | SCHEDULE K,<br>PART I, BOND A,<br>CUSIP#S FOR<br>SERIES 2004<br>BOND  | \$ 1,255,000 61204J AA 2 1,275,000 61204J AB 0 1,300,000 61204J AC 8 1,335,000 61204J AD 6 240,000 61204J AE 4 245,000 61204J AF 1 255,000 61204J AG 9 260,000 61204J AH 7 270,000 61204J AJ 3 280,000 61204J AK 0 290,000 61204J AL 8 305,000 61204J AM 6 315,000 61204J AN 4 330,000 61204J AP 9 340,000 61204J AQ 7 1,955,000 61204J AV 6 2,445,000 61204J AW 4  |
| LISTING OF ALL<br>CUSIP#'S<br>ASSOCIATED WITH<br>BOND ISSUANCE | SCHEDULE K,<br>PART I, BOND B,<br>CUSIP#'S FOR<br>SERIES 2005<br>BOND | \$ 455,000 612043 CE 7 655,000 612043 CF 4 675,000 612043 CG 2 700,000 612043 CH 0 730,000 612043 CJ 6 755,000 612043 CK 3 785,000 612043 CL 1 820,000 612043 CM 9 845,000 612043 CN 7 885,000 612043 CP 2 920,000 612043 CQ 0 960,000 612043 CR 8 1,000,000 612043 CS 6 1,040,000 612043 CT 4 1,085,000 612043 CU 1 1,125,000 612043 CV 9 1,175,000 612043 CW 7 1,220,000 612043 CX 5 1,270,000 612043 CY 3 1,325,000 612043 CZ 0 7,555,000 612043 DA 4 2,565,000 612043 DB 2  |
| LISTING OF ALL<br>CUSIP#'S<br>ASSOCIATED WITH<br>BOND ISSUANCE | SCHEDULE K,<br>PART I, BOND B,<br>CUSIP#S FOR<br>SERIES 2011<br>BOND  | \$ 635,000 61204M AB 3 780,000 61204M AC 1 795,000 61204M AD 9 815,000 61204M AE 7 840,000 61204M AF 4 865,000 61204M AG 2 890,000 61204M AH 0 915,000 61204M AJ 6 945,000 61204M AK 3 980,000 61204M AL 1 1,010,000 61204M AM 9 1,050,000 61204M AN 7 1,090,000 61204M AP 2 1,135,000 61204M AQ 0 1,180,000 61204M AR 8 6,775,000 61204M AS 6  |

SCHEDULE R Related Ord

**Related Organizations and Unrelated Partnerships** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493320047782

2011

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Department of the Treasury Internal Revenue Service

(Form 990)

| Name of the organization<br>BOZEMAN DEACONESS HEALTH SERVICES   |  |   | tification number        |                              |      |  |          |   |
|---|--|---|--------------------------|------------------------------|------|--|----------|---|
| Part I Identification of Disregarded Entities (Com  | plete if the organization                                      | on answered "Yes'                                   | ' on Form 990,           | 81-0232<br>Part IV, line 33. |      |  |          |   |
| (a)<br>Name, address, and EIN of disregarded entity   | <b>(b)</b><br>Primary activity                                 | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Total income      | (e)<br>End-of-year assets    |      | <b>(f)</b><br>Direct controlling<br>entity |          |   |
| (1) HILLCREST SENIOR LIVING LIMITED LIABILITY COMPANY 1201 HIGHLAND BLVD BOZEMAN, MT 59715 81-0232121 | INDEPENDENT AND<br>ASSISTED LIVING HOME                        | МТ  | 6,166,718                | 35,939,890                   | N/A  |  |          |   |
|   |  |   |                          |                              |      |  |          |   |
| Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during    |  | ıf the organızatıor                                 | n answered "Ye           | s" on Form 990,              | Part | IV, line 34 becaus                         | e it had | one   |
| (a)<br>Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity                                 | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code secti | (e) Public charity sta       |      | <b>(f)</b><br>Direct controlling<br>entity | cont     | <b>g)</b><br>12(b)(13)<br>rolled<br>ızatıon |
|   |  |   |                          |                              |      |  | Yes      | No  |
| (1) BOZEMAN DEACONESS FOUNDATION  931 HIGHLAND BLVD SUITE 3200  BOZEMAN, MT 59715 84-1407943          | RAISE FUNDS TO SUPPORT<br>BOZEMAN DEACONESS<br>HEALTH SERVICES | МТ  | 501(C)(3)                |                              | 7    | N/A  | Yes      |   |
|   |  |   |                          |                              |      |  |          |   |
|   |  |   |                          |                              |      |  |          |   |
|   |  |   |                          |                              |      |  |          |   |
|   |  |   |                          |                              |      |  |          |   |
|   |  |   |                          |                              |      |  |          |   |
|   |  |   |                          |                              |      |  |          |   |
| For Privacy Act and Paperwork Reduction Act Notice, see the Instruc                                   | tions for Form 990.  | Cat No 50   | 0135Y                    |                              |      | Schedule R (F                              | orm 990) | 2011  |

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| -   |                                   |  |                                      |  |  |   |                          |          |   |                                    |                 |                                       |
|---|-----------------------------------|--|--------------------------------------|--|--|---|--------------------------|----------|---|------------------------------------|-----------------|---------------------------------------|
| (a)<br>Name, address, and EIN<br>of<br>related organization   | <b>(b)</b><br>Primary activity    | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | <b>(d)</b> Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | <b>(f)</b><br>Share of total<br>income | (g)<br>Share of end-of-<br>year<br>assets | (h<br>Disprop<br>allocat | rtionate | (i)<br>Code V—UBI<br>amount in box 20 of<br>Schedule K-1<br>(Form 1065) | <b>(j</b><br>Gene<br>mana<br>parti | ral or<br>aging | <b>(k)</b><br>Percentage<br>ownership |
|   |                                   |  |                                      |  |  |   | Yes                      | No       |   | Yes                                | No              |                                       |
|   | HEALTHCARE - IMAGING<br>SERVICES  | МТ   | N/A                                  | RELATED  | 1,778,443                              | 2,919,089                                 |                          | No       |   | Yes                                |                 | 77 500 %                              |
| (2) ROCKY MOUNTAIN<br>SURGICAL CENTER ILC<br>1450 ELLIS ST SUITE 101<br>BOZEMAN, MT 59715<br>36-4462300 | HEALTHCARE - SURGICAL<br>SERVICES | МТ   | N/A                                  | RELATED  | 2,626,470                              | 2,814,441                                 | Yes                      |          |   |                                    | No              | 51 010 %                              |
|   | HEALTHCARE - DIALYSIS<br>SERVICES | МТ   | N/A                                  | RELATED  | -16,705                                | -125,090                                  |                          | No       |   | Yes                                |                 | 60 000 %                              |
|   |                                   |  |                                      |  |  |   | ļ                        |          |   |                                    |                 |                                       |
|   |                                   |  |                                      |  |  |   | ļ                        |          |   |                                    |                 |                                       |
|   |                                   |  |                                      |  |  |   |                          |          |   |                                    |                 |                                       |
|   |                                   |  |                                      |  |  |   |                          |          |   |                                    |                 |                                       |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization  | <b>(b)</b><br>Primary activity                                  | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e) Type of entity (C corp, S corp, or trust) | (f)<br>Share of total<br>Income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | <b>(h)</b><br>Percentage<br>ownership |
|--|---|---|-------------------------------------|---|---------------------------------|---|---------------------------------------|
| (1) BOZEMAN DEACONESS REAL ESTATE DEVELOPMENT<br>CORP<br>PO BOX 10490<br>BOZEMAN, MT 59719<br>20-5496567 | SALE OF REAL<br>ESTATE PROPERTY<br>AND RESIDENCES<br>TO SENIORS | МТ  | N/A                                 | С   | 537,503                         | 9,135,364                                       | 100 000 %                             |
|  |   |   |                                     |   |                                 |   |                                       |
|  |   |   |                                     |   |                                 |   |                                       |
|  |   |   |                                     |   |                                 |   |                                       |
|  |   |   |                                     |   |                                 |   |                                       |
|  |   |   |                                     |   |                                 |   |                                       |
|  |   |   |                                     |   |                                 |   |                                       |

(6)

| Note. Complete line 1 if any entity is listed in Parts II, III or IV                            |                                 |                           |                      | ,,                       | Yes     | No   |
|---|---------------------------------|---------------------------|----------------------|--------------------------|---------|------|
| 1 During the tax year, did the orgranization engage in any of the following transactions        | with one or more related organi | zations listed in Parts   | s II-IV?             |                          |         |      |
| a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity     | ,                               |                           |                      | 1a                       |         | No   |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)                        |                                 |                           |                      | 1b                       | Yes     |      |
| <b>c</b> Gift, grant, or capital contribution from related organization(s)                      |                                 |                           |                      | 1c                       | Yes     |      |
| <b>d</b> Loans or loan guarantees to or for related organization(s)                             |                                 |                           |                      | 1d                       |         | No   |
| e Loans or loan guarantees by related organization(s)   |                                 |                           |                      | 1e                       |         | No   |
|   |                                 |                           |                      |                          |         |      |
| <b>f</b> Sale of assets to related organization(s)  |                                 |                           |                      | 1f                       |         | No   |
| <b>g</b> Purchase of assets from related organization(s)  |                                 |                           |                      | <b>1</b> g               |         | No   |
| <b>h</b> Exchange of assets with related organization(s)  |                                 |                           |                      | 1h                       |         | No   |
| i Lease of facilities, equipment, or other assets to related organization(s)                    |                                 |                           |                      | 1i                       | Yes     |      |
|   |                                 |                           |                      |                          |         |      |
| j Lease of facilities, equipment, or other assets from related organization(s)                  |                                 |                           |                      | <b>1</b> j               | Yes     |      |
| <b>k</b> Performance of services or membership or fundraising solicitations for related org     | anızatıon(s)                    |                           |                      | 1k                       | Yes     |      |
| I Performance of services or membership or fundraising solicitations by related organization(s) |                                 |                           |                      |                          |         |      |
| <b>m</b> Sharing of facilities, equipment, mailing lists, or other assets with related organiza | ition(s)                        |                           |                      | 1m                       | Yes     |      |
| n Sharing of paid employees with related organization(s)  |                                 |                           |                      | 1n                       | Yes     |      |
|   |                                 |                           |                      |                          |         |      |
| <ul> <li>Reimbursement paid to related organization(s) for expenses</li> </ul>                  |                                 |                           |                      | 10                       | Yes     |      |
| p Reimbursement paid by related organization(s) for expenses                                    |                                 |                           |                      | 1р                       | Yes     |      |
|   |                                 |                           |                      |                          |         |      |
| <b>q</b> Other transfer of cash or property to related organization(s)                          |                                 |                           |                      | <b>1</b> q               | Yes     |      |
| r Other transfer of cash or property from related organization(s)                               |                                 |                           |                      | 1r                       | Yes     |      |
|   |                                 |                           |                      |                          |         |      |
| 2 If the answer to any of the above is "Yes," see the instructions for information on           | who must complete this line, in | cluding covered relati    | onships and transact | ion thresholds           |         |      |
| (a)   |                                 | <b>(b)</b><br>Transaction | (c)                  | (d)<br>Method of determi | una ama | nunt |
| Name of other organization  |                                 | type(a-r)                 | Amount involved      | involved                 |         |      |
| (1) See Additional Data Table  2)   |                                 |                           |                      |                          |         |      |
| 2)  |                                 |                           |                      |                          |         |      |
| 3)  |                                 |                           |                      |                          |         |      |
| -,  |                                 |                           |                      |                          |         |      |
| 4)  |                                 |                           |                      |                          |         |      |
|   |                                 |                           |                      |                          |         |      |
| 5)  |                                 |                           |                      |                          |         |      |
|   |                                 |                           |                      |                          |         |      |

### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| <b>(a)</b><br>Name, address, and EIN of<br>entity | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | org | (e) Are all partners section 501(c)(3) janizations? | <b>(f)</b><br>Share of<br>total income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | (h)<br>Disproprtionate alloc |    | (i)<br>Code V—UBI<br>amount in box<br>20 of Schedule K-1<br>(Form 1065) | Gene<br>man<br>part | <b>j)</b><br>eral or<br>aging<br>ener? | <b>(k)</b><br>Percentage<br>ownership |
|---|--------------------------------|---|---|-----|---|--|---|------------------------------|----|---|---------------------|--|---------------------------------------|
|   |                                |   | ,   | Yes | No  |  |   | Yes                          | No |   | Yes                 | No                                     |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |
|   |                                |   |   |     |   |  |   |                              |    |   |                     |  |                                       |

## Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Software ID: Software Version:

**EIN:** 81-0232121

Name: BOZEMAN DEACONESS HEALTH SERVICES

### Form 990, Schedule R, Part V - Transactions With Related Organizations

|      | (a)<br>Name of other organization              | (b)<br>Transaction<br>type(a-r) | (c)<br>A mount<br>Involved<br>(\$) | (d)<br>Method of determining<br>amount involved |
|------|--|---------------------------------|------------------------------------|---|
| (1)  | DEACONESS INTERCITY IMAGING LLC                | I                               | 296,520                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (2)  | DEACONESS INTERCITY IMAGING LLC                | К                               | 131,644                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (3)  | DEACONESS INTERCITY IMAGING LLC                | Р                               | 2,089,690                          | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (4)  | DEACONESS INTERCITY IMAGING LLC                | R                               | 2,152,175                          | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (5)  | BOZEMAN DEACONESS REAL ESTATE DEVELOPMENT CORP | В                               | 600,000                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (6)  | BOZEMAN DEACONESS REAL ESTATE DEVELOPMENT CORP | P                               | 103,367                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (7)  | BOZEMAN DEACONESS FOUNDATION                   | В                               | 500,000                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (8)  | BOZEMAN DEACONESS FOUNDATION                   | С                               | 1,506,716                          | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (9)  | BOZEMAN DEACONESS FOUNDATION                   | К                               | 57,806                             | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (10) | BOZEMAN DEACONESS FOUNDATION                   | Q                               | 600,000                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (11) | ROCKY MOUNTAIN SURGICAL CENTER LLC             | R                               | 2,458,995                          | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (12) | DEACONESS INTERCITY IMAGING LLC                | L                               | 140,981                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |
| (13) | BOZEMAN DIALYSIS CENTER                        | Р                               | 160,931                            | GENERAL LEDGER<br>AND CORP<br>RECORDS           |



Consolidated Financial Statements December 31, 2011 and 2010

## Bozeman Deaconess Health Services

| Independent Auditor's Report                                       | 1  |
|--|----|
| Financial Statements   |    |
| Consolidated Balance Sheets  |    |
| Consolidated Statements of Operations                              | 3  |
| Consolidated Statements of Changes in Net Assets                   | 4  |
| Consolidated Statements of Cash Flows                              |    |
| Consolidated Statements of Cash Flows                              | 6  |
| Notes to Consolidated Financial Statements                         | 7  |
| Independent Auditor's Report on Consolidating Information          | 27 |
| Consolidating Information  |    |
| Schedule of Consolidating Information - Assets                     | 28 |
| Schedule of Consolidating Information - Liabilities and Net Assets | 29 |
| Schedule of Consolidating Information - Operations                 |    |



#### **Independent Auditor's Report**

The Board of Trustees Bozeman Deaconess Health Services Bozeman, Montana

We have audited the accompanying consolidated balance sheets of Bozeman Deaconess Health Services as of December 31, 2011 and 2010, and the related consolidated statements of operations, changes in net assets, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over financial reporting. Accordingly, we do not express such an opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Bozeman Deaconess Health Services as of December 31, 2011 and 2010, and the results of its operations, its changes in net assets, and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Billings, Montana April 17, 2012

Ede Sailly LLP

|   |                        | -010                   |
|---|------------------------|------------------------|
|   | 2011                   | 2010                   |
| Assets  |                        |                        |
| Current Assets  |                        |                        |
| Cash and cash equivalents                                   | \$ 30,640,450          | \$ 37,893,587          |
| Investments   | 37,492,060             | 27,594,782             |
| Receivables   |                        |                        |
| Patient, net of estimated uncollectible accounts of         | 22 4 62 422            |                        |
| \$22,796,000 in 2011 and \$21,113,000 in 2010               | 23,162,139             | 22,412,348             |
| Resident, net of estimated uncollectible accounts of        | 170.000                | 204.052                |
| \$10,000 in 2011 and 2010                                   | 179,080                | 284,852                |
| Pledges, net of estimated uncollectible accounts            | 538,317                | 1,560,880              |
| Other   | 4,280,922              | 1,634,729              |
| Assets limited as to use                                    | 1,984,278<br>5,590,965 | 1,124,819              |
| Supplies Prepaid expenses and other                         | 2,180,769              | 5,329,043<br>1,695,351 |
| Frepaid expenses and other                                  | 2,180,709              | 1,095,351              |
| Total current assets  | 106,048,980            | 99,530,391             |
| Assets Limited as to Use                                    |                        |                        |
| By Board for capital improvements                           | 25,089,071             | 25,395,704             |
| Under bond indenture agreements                             | 23,285,972             | 3,595,391              |
| <u>-</u>  | 48,375,043             | 28,991,095             |
| Less current portion  | (1,984,278)            | (1,124,819)            |
|   | 46,390,765             | 27,866,276             |
| Property and Equipment, Net                                 | 121,920,367            | 117,544,973            |
| Land and Homes for Sale                                     | 5,495,450              | 5,754,935              |
| Other Assets  |                        |                        |
| Long-term investments                                       | 23,103,031             | 22,338,327             |
| Investment in joint ventures                                | 3,507,839              | 2,370,327              |
| Pledges receivable, net of estimated uncollectible accounts | 1,135,315              | 1,252,085              |
| Goodwill  | 9,718,401              | 8,721,359              |
| Note receivable   | 406,123                | 393,600                |
| Deferred financing costs, net of accumulated amortization   |                        |                        |
| of \$275,828 in 2011 and \$235,929 in 2010                  | 971,399                | 603,628                |
| Other assets  | 234,978                | 233,847                |
| Total other assets  | 39,077,086             | 35,913,173             |
|   | \$ 318,932,648         | \$ 286,609,748         |

|  | 2011   | 2010   |
|--|--|--|
| Liabilities and Net Assets   |  |  |
| Current Liabilities Current maturities of long-term debt Accounts payable Trade Estimated third-party payor settlements Refundable deposits Current portion of deferred revenue Accrued expenses Current estimated liability to beneficiaries  Total current liabilities | \$ 3,116,924<br>7,451,645<br>220,000<br>10,434,166<br>88,528<br>12,503,243<br>30,971<br>33,845,477 | \$ 2,413,221<br>6,929,573<br>80,000<br>12,033,154<br>116,321<br>10,208,269<br>33,751<br>31,814,289 |
| Long-Term Liabilities Long-term debt, less current maturities Deferred revenue from entrance fees Estimated liability to beneficiaries  Total liabilities  | 55,910,731<br>539,876<br>221,035<br>90,517,119   | 38,251,951<br>679,349<br>231,585<br>70,977,174   |
| Net Assets Unrestricted Noncontrolling interest-unrestricted Temporarily restricted Permanently restricted  Total net assets  Total liabilities and net assets   | 214,775,236<br>3,200,479<br>8,410,274<br>2,029,540<br>228,415,529<br>\$ 318,932,648                | 201,896,829<br>3,215,931<br>8,495,251<br>2,024,563<br>215,632,574<br>\$ 286,609,748                |

|   | 2011                        | 2010                   |
|---|-----------------------------|------------------------|
| Unrestricted Revenues, Gains, and Other Support                                     | Ф 105 717 554               | ¢ 170 077 315          |
| Net patient service revenue  Net resident service revenue                           | \$ 185,717,554<br>5 621,071 | \$ 168,966,315         |
| Other revenue   | 5,621,071<br>9,722,872      | 5,632,191<br>7,695,344 |
| Unrestricted contributions  | 99,122                      | 292,459                |
| Net assets released from restrictions for operations                                | 446,128                     | 670,495                |
| Net assets released from restrictions for operations                                | 440,128                     | 070,493                |
| Total unrestricted revenues, gains, and other support                               | 201,606,747                 | 183,256,804            |
| Expenses  |                             |                        |
| Professional care of patients   | 106,172,180                 | 96,350,723             |
| Personal care of residents  | 706,039                     | 709,159                |
| Dietary   | 3,062,812                   | 2,970,887              |
| Housekeeping, laundry and linen   | 2,140,103                   | 2,068,917              |
| General and administrative  | 39,134,267                  | 35,884,305             |
| Property and equipment maintenance and operations                                   | 6,820,444                   | 6,273,620              |
| Fundraising expenses  | 308,275                     | 549,164                |
| Depreciation and amortization   | 14,124,172                  | 14,001,643             |
| Interest  | 1,806,715                   | 2,790,247              |
| Provision for bad debts   | 12,118,578                  | 11,187,230             |
| Total expenses  | 186,393,585                 | 172,785,895            |
| Operating Income  | 15,213,162                  | 10,470,909             |
| Other Income  |                             |                        |
| Investment income from investments  | 1,432,870                   | 1,649,341              |
| Realized gains on sale of investments   | 807,792                     | 645,166                |
| Investment income from assets limited as to use                                     | 648,014                     | 606,934                |
| Realized gains on sale of assets limited as to use                                  | 683,274                     | 561,748                |
| Gain on disposition of property and equipment                                       | 286,060                     | 701,039                |
| Other, net  | 55,857                      | 51,080                 |
| Total other income  | 3,913,867                   | 4,215,308              |
| Revenues in Excess of Expenses  | 19,127,029                  | 14,686,217             |
| Less Change in Net Assets Attributable to Noncontrolling Interest                   | (2,813,444)                 | (2,825,515)            |
| Net Unrealized Gains (Losses) on Investments  | (4,336,056)                 | 2,793,617              |
| Net Assets Released from Restrictions for Capital                                   | 900,878                     |                        |
| Change in Unrestricted Net Assets Attributable to Bozeman Deaconess Health Services | \$ 12,878,407               | \$ 14,654,319          |
| Dozeman Deaconess meann services  | Φ 12,0/0,40/                | φ 17,034,319           |

|   | 2011                                    | 2010                               |
|---|---|------------------------------------|
| Unrestricted Net Assets Revenues in excess of expenses Net unrealized gains (losses) on investments Net assets released from restrictions for capital                           | \$ 19,127,029<br>(4,336,056)<br>900,878 | \$ 14,686,217<br>2,793,617         |
| Change in unrestricted net assets   | 15,691,851                              | 17,479,834                         |
| Change in unrestricted net assets attributable to noncontrolling interest   | (2,813,444)                             | (2,825,515)                        |
| Change in unrestricted net assets attributable to<br>Bozeman Deaconess Health Services  | 12,878,407                              | 14,654,319                         |
| Temporarily Restricted Net Assets Contributions and investment income Net assets released from donor restrictions   | 1,262,029<br>(1,347,006)                | 3,076,112<br>(670,495)             |
| Change in temporarily restricted net assets   | (84,977)                                | 2,405,617                          |
| Permanently Restricted Net Assets Contributions Increase (decrease) in value of split-interest agreements Change in permanently restricted net assets                           | 48,579<br>(43,602)<br>4,977             | 58,010<br>27,841<br>85,851         |
| Noncontrolling Interest Increase in unrestricted net assets attributable to noncontrolling interest Distributions to noncontrolling interest  Change in noncontrolling Interest | 2,813,444<br>(2,828,896)<br>(15,452)    | 2,825,515<br>(2,815,515)<br>10,000 |
| Change in Net Assets  | 12,782,955                              | 17,155,787                         |
| Net Assets, Beginning of Year   | 215,632,574_                            | 198,476,787                        |
| Net Assets, End of Year   | \$ 228,415,529                          | \$ 215,632,574                     |

|   | 2011                    | 2010                    |
|---|-------------------------|-------------------------|
| Operating Activities Change in net assets   | \$ 12,782,955           | \$ 17,155,787           |
| Adjustments to reconcile change in net assets to net cash                               | J 12,762,933            | \$ 17,155,767           |
| from operating activities   |                         |                         |
| Depreciation and amortization   | 14,044,893              | 13,429,352              |
| Amortization of deferred financing costs  | 53,413                  | 480,402                 |
| Amortization of bond discount   | 27,324                  | 326,433                 |
| Impairment of goodwill  | 25,866                  | 91,889                  |
| Provision for bad debts Gain on disposition of property and equipment                   | 12,118,578<br>(286,060) | 11,187,230<br>(701,039) |
| Net unrealized (gains) losses on investments  | 4,676,363               | (2,995,711)             |
| Realized gains on sale of investments   | (1,656,639)             | (1,250,870)             |
| Equity in income of joint ventures  | (1,158,832)             | (264,215)               |
| Distributions to noncontrolling interest  | 2,828,896               | 2,815,515               |
| Contributions and investment income restricted by donors                                | (1,310,608)             | (3,134,122)             |
| Changes in assets and liabilities   |                         |                         |
| (Increase) decrease in:   | (14.2(0.457)            | (7.041.630)             |
| Receivables   | (14,269,457)            | (7,941,628)             |
| Supplies Prepaid expenses and other   | (261,922)<br>(486,549)  | (273,102)<br>(208,144)  |
| Land and homes held for sale  | 259,485                 | (270,265)               |
| Increase (decrease) in:   | 207,100                 | (2,0,200)               |
| Accounts payable  | 662,072                 | 560,891                 |
| Deferred revenue  | (167,266)               | (87,987)                |
| Accrued expenses  | 2,294,974               | 1,140,417               |
| Estimated liability to beneficiaries  | (13,330)                | (74,958)                |
| Net Cash from Operating Activities  | 30,164,156              | 29,985,875              |
| Investing Activities  |                         |                         |
| Purchases of investments  | (38,517,585)            | (24,129,209)            |
| Proceeds from sales and maturities of investments                                       | 25,711,276              | 21,663,636              |
| Purchases of investments-assets limited to use  | (34,030,560)            | (12,163,317)            |
| Proceeds from sales of investments-assets limited to use                                | 13,771,215              | 28,234,128              |
| Purchase of property and equipment  Proceeds from disposition of property and equipment | (18,433,937)<br>434,519 | (8,528,558)             |
| Advances on note receivable   | (150,000)               | 1,158,964<br>(450,000)  |
| Payments received on note receivable  | 137,477                 | 56,400                  |
| Purchase of goodwill  | (1,022,908)             | -                       |
| Purchase of investment in joint ventures  | -                       | (379,267)               |
| Distributions from joint ventures   | 21,320                  | 17,996                  |
| Net Cash from (used for) Investing Activities   | (52,079,183)            | 5,480,773               |
| Financing Activities  |                         |                         |
| Proceeds from long-term debt borrowings   | 20,680,164              | 6,645,000               |
| Repayment of long-term debt   | (2,479,814)             | (27,637,509)            |
| Payment for deferred financing costs  | (421,184)               | (137,088)               |
| Distributions to noncontrolling interest  | (2,828,896)             | (2,815,515)             |
| Contributions and investment income restricted by donors                                | 1,310,608               | 3,134,122               |
| Increase (decrease) in refundable deposits  | (1,598,988)             | 735,696                 |
| Net Cash from (used for) Financing Activities   | 14,661,890              | (20,075,294)            |
| Net Change in Cash and Cash Equivalents   | (7,253,137)             | 15,391,354              |
| Cash and Cash Equivalents, Beginning of Year  | 37,893,587              | 22,502,233              |
| Cash and Cash Equivalents, End of Year  | \$ 30,640,450           | \$ 37,893,587           |

## Bozeman Deaconess Health Services

Consolidated Statements of Cash Flows Years Ended December 31, 2011 and 2010

|   | 2011         | 2010         |
|---|--------------|--------------|
| Supplemental Disclosure of Cash Flow Information Cash paid during the year for interest                 | \$ 1,591,743 | \$ 2,583,981 |
| Supplemental Disclosure of Non-Cash Transactions Property and equipment acquired through long-term debt | \$ 134,809   | 1,506,580    |

#### Note 1 - Organization and Significant Accounting Policies

#### Organization

Bozeman Deaconess Health Services (Organization) is a non-profit corporation located in Bozeman, Montana, which provides health care, housing and other related services by operating an 86 bed hospital facility and physician clinics (Hospital), 115 independent living apartments and 43 assisted living units (Hillcrest Senior Living). Hillcrest Senior Living's sole member is Bozeman Deaconess Health Services. Bozeman Deaconess Foundation performs fund-raising activities for the Hospital and Hillcrest Senior Living and supports health care activities throughout the community.

The consolidated financial statements include the accounts of Bozeman Deaconess Health Services (Organization) and its affiliates, Hillcrest Senior Living Limited Liability Company (Hillcrest Senior Living), and Bozeman Deaconess Foundation (Foundation). Noncontrolling interest represents minority LLC members' proportionate share of the equity in Deaconess Intercity Imaging Center, LLC and Rocky Mountain Surgical Center, LLC.

All significant inter-entity balances and transactions have been eliminated in consolidation.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments with an original maturity of three months or less, excluding assets limited as to use.

#### Patient and Resident Receivables and Credit Policy

Patient and resident receivables are uncollateralized patient, resident and third-party payor obligations. The Organization does not charge interest on past due accounts. Payments of patient and resident receivables are allocated to the specific claims identified on the remittance advice or, if unspecified, are applied to the earliest unpaid claim. The carrying amount of patient and resident receivables is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected from patients, residents and third-party payors. Management reviews patient and resident receivables by payor class and applies percentages to determine estimated amounts that will not be collected from third parties under contractual agreements and amounts that will not be collected from patients and residents due to bad debts. Management considers historical write off and recovery information in determining the estimated bad debt provision.

#### **Supplies**

Supplies are stated at lower of cost (first-in, first-out) or market.

#### Investments and Investment Income

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the balance sheets. Investment income or loss (including realized gains and losses on investments, interest, and dividends) is included in revenues in excess of expenses unless the income or loss is restricted by donor or law. Unrealized gains and losses on investments are excluded from revenues in excess of expenses unless the investments are trading securities. Gains or losses on the sale of securities are determined using the specific-identification method.

#### Assets Limited as to Use

Assets limited as to use include assets set aside by the Board of Trustees for future capital improvements, over which the Board retains control and may at its discretion subsequently use for other purposes; and assets held by trustees under indenture agreements. Assets limited as to use that are available for obligations classified as current liabilities are reported in current assets.

#### Fair Value Measurements

The Organization has determined the fair value of certain assets and liabilities in accordance with generally accepted accounting principles, which provides a framework for measuring fair value.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques should maximize the use of observable inputs and minimize the use of unobservable inputs.

A fair value hierarchy has been established, which prioritizes the valuation inputs into three broad levels. Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the related asset or liability. Level 3 inputs are unobservable inputs related to the asset or liability.

#### **Property and Equipment**

Property and equipment acquisitions greater than \$1,000 are capitalized and recorded at cost. Depreciation is provided over the estimated useful life of each depreciable asset and is computed using the straight-line method. The estimated useful lives of property and equipment are as follows:

Buildings and improvements 5-40 years Furniture, fixtures and equipment 3-20 years

Gifts of long-lived assets such as land, buildings, or equipment are reported as additions to unrestricted net assets, and are excluded from revenues in excess of expenses, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted net assets. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when donated or when acquired long-lived assets are placed in service.

#### Land and Homes for Sale

Land and homes for sale consist of developed lots and homes available for sale.

#### **Deferred Financing Costs**

Deferred financing costs are amortized over the period the related obligation is outstanding using the straight-line method, which does not differ materially from results that would be produced under the interest method. The estimated annual amortization of deferred financing costs is approximately \$72,000 for each of the years 2012 through 2016.

#### Goodwill

Goodwill consists of costs in excess of the net assets acquired from the purchase of a 51 percent interest in Rocky Mountain Surgical Center, LLC, and goodwill from purchases of various physician clinics. The Organization evaluates the recoverability of the goodwill annually. The book values of the reporting units are compared to the respective estimated fair values. Impairment loss on goodwill of approximately \$26,000 and \$92,000 has been recorded in 2011 and 2010, respectively, and has been included in depreciation and amortization expense.

#### Note Receivable

Note receivable consists of a 4.75% revolving loan to Madison Valley Medical Center, Ennis Montana. Principal and interest payments are required in January and July of each year and the loan is due in July 2014. The loan is secured by a portion of Madison County, Montana mill levy revenues.

#### **Deposits and Entrance Fees**

Security deposits are refunded to the residents when their unit is vacated, less any amounts for necessary cleaning or damage. Entrance fees that are non-refundable to the resident are amortized to revenue using the straight-line method over the estimated remaining life expectancy of the resident as determined by an actuarial report. The remaining life expectancy is re-evaluated annually and amortization periods adjusted accordingly. Entrance fees that are refundable in accordance with the residency agreement are recorded as a liability and not amortized to revenue.

#### **Estimated Liability to Beneficiaries**

The Organization is party to a number of charitable gift annuities in which a donor has contributed assets to the Organization in exchange for a promise by the Organization to pay a fixed amount for a specified period of time to the donor or to individuals or organizations designated by the donor. The liability to beneficiaries is determined using actuarial assumptions prescribed by the Internal Revenue Service.

#### **Professional Liability Claims**

The Organization has adopted the Financial Accounting Standards Board ASU 2010-24, *Presentation of Insurance Claims and Related Insurance Recoveries*, as of January 1, 2011 ASU 2010-24 requires the Organization to evaluate its exposure to losses arising from claims and recognize a liability and at the same time recognize an insurance receivable for anticipated insurance recoveries, measured on the same basis as the related liability.

## **Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are those whose use by the Organization has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Organization in perpetuity.

## **Revenues in Excess of Expenses**

Revenues in excess of expenses excludes unrealized gains and losses on investments other than trading securities, transfers of assets to and from related parties for other than goods and services, and contributions of long-lived assets, including assets acquired using contributions which were restricted by donors.

#### Net Patient and Resident Service Revenue

The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates. Payment arrangements include prospectively determined rates, reimbursed costs, and discounted charges. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

Resident service revenue from apartment rent, assisted living care and food services are recognized when the services are provided.

## **Charity Care**

The Organization provides health care services to patients and residents who meet certain criteria under its Charity Care Policy without charge or at amounts less than established rates. Since the Organization does not pursue collection of these amounts, they are not reported as patient service revenue. The estimated cost of providing these services was \$6,811,000 and \$5,489,000 for the years ended December 31, 2011 and 2010, calculated by multiplying the ratio of cost to gross charges for the Organization by the gross uncompensated charges associated with providing charity care to its patients.

#### **Promises to Give**

Pledges receivable are unconditional promises to give that are recognized as contributions when the promise is received. Conditional promises to give are not reported until the condition is met. Pledges receivable that are expected to be collected in less than one year are reported at net realizable value. Pledges receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. Amortization of the resulting discount is recognized as additional contribution revenue. The allowance for uncollectible contributions receivable is determined based on management's evaluation of the collectability of individual promises.

## **Donor-Restricted Gifts**

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are not reported until the gift is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When donor stipulated time restrictions or purpose restrictions are met or accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of operations as net assets released from restrictions.

## **Advertising Costs**

Costs incurred for producing and distributing advertising are expensed as incurred. The Organization incurred approximately \$926,000 and \$704,000 for advertising costs in 2011 and 2010, respectively.

#### **Income Taxes**

The Organization consists of Montana nonprofit corporations and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). The Foundation operates pursuant to Section 509 (a)(1) and 170(b)(l)(A)(vi) of the Internal Revenue Code. The Organization and the Foundation are annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Organization is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purpose. The Organization files an Exempt Organization Business Income Tax Return (Form 990T) with the IRS to report its unrelated business taxable income.

Bozeman Deaconess Real Estate Development Corp., a wholly owned affiliate of the Hospital Division, is a for profit entity for which income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. There was no taxable income in 2011 and 2010.

The Organization believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred. The Organization's federal Form 990T filings are no longer subject to federal tax examinations by tax authorities for years before 2008.

## **Subsequent Events**

The Organization has evaluated subsequent events through April 17, 2012, the date which the consolidated financial statements were available to be issued.

#### Reclassifications

Certain reclassifications have been made to the 2010 consolidated financial statements to conform with the 2011 presentation. These reclassifications had no effect on the change in net assets.

## Note 2 - Community Benefit Expense (Unaudited)

The following is a summary of a portion of the Organization's community service, based upon charges, provided to the indigent and benefits for the broader community for the years ended December 31:

|   | 2011                       | 2010                      |
|---|----------------------------|---------------------------|
| Benefits for the indigent:  Traditional charity care at charges  Unpaid amounts of Medicaid program | \$ 11,428,913<br>7,921,233 | \$ 9,344,928<br>7,722,718 |
| Benefits for the broader community:   | 19,350,146                 | 17,067,646                |
| Unpaid amounts of Medicare programs   | 53,113,406                 | 54,021,942                |
|   | \$ 72,463,552              | \$ 71,089,588             |

Benefits for the indigent include services provided to persons who cannot afford health care because of inadequate resources or who are uninsured. This includes traditional charity care and the unpaid amounts for treating Medicaid beneficiaries at charges which exceed the related government payments.

Benefits for the broader community are unpaid amounts for treating Medicare beneficiaries at charges which exceed the related government payments. The Organization estimates it provided community benefit of approximately \$15,900,000 and \$15,800,000, in 2011 and 2010, respectively, which includes, but is not limited to financial assistance, cash donations, subsidized services and community health education.

#### Note 3 - Net Patient Service Revenue

The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

Medicare: (Approximately 38 percent and 39 percent of gross patient service revenues for the years ended December 31, 2011 and 2010, respectively). Inpatient acute care services rendered to Medicare program beneficiaries are paid at prospectively determined rates per visit. These rates vary according to a patient classification system that is based on clinical, diagnostic, and other factors. Physician fees are paid according to a fee schedule. The majority of Medicare outpatient services are paid under a prospective payment methodology. The Organization is reimbursed for cost reimbursable items at a tentative rate with final settlement determined after submission of annual cost reports by the Organization and audits thereof by the Medicare fiscal intermediary. The Organization's Medicare cost reports have been audited by the Medicare fiscal intermediary through the year ended December 31, 2007.

Medicaid: (Approximately 6 percent of gross patient service revenues for the years ended December 31, 2011 and 2010, respectively). Inpatient acute care services rendered to Medicaid program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. Outpatient services rendered to Medicaid program beneficiaries are paid at prospectively determined rates. The Organization is reimbursed at a tentative rate with final settlement determined after submission of annual cost reports by the Organization and settlements thereof by the Medicaid fiscal intermediary. The Organization's Medicaid cost reports have been settled by the Medicaid fiscal intermediary through December 31, 2007.

Other: The Organization has also entered into payment agreements with certain commercial insurance carriers and other organizations which include discounts from established charges.

Laws and regulations governing the Medicare, Medicaid, and other programs are extremely complex and subject to interpretation. As a result, there is a possibility that recorded estimates will change by a material amount in the near term. Net patient service revenue in 2011 increased by approximately \$1,200,000 as the result of settlements less than the estimated liability and in 2010 decreased by approximately \$525,000, respectively, as the result of settlements in excess of the estimated liability.

The Centers for Medicare and Medicaid Services (CMS) has implemented a Recovery Audit Contractor (RAC) program under which claims subsequent to October 1, 2007 are reviewed by contractors for validity, accuracy, and proper documentation. A demonstration project completed in several other states resulted in the identification of potential overpayments, some being significant. The potential exists that the Organization may incur a liability for a claims overpayment at a future date.

A summary of patient service revenue and contractual adjustments for the years ended December 31, 2011 and 2010 is as follows:

|                               | 2011           | 2010           |
|-------------------------------|----------------|----------------|
| Total patient service revenue | \$ 269,197,433 | \$ 251,564,335 |
| Contractual adjustments       | (83,479,879)   | (82,598,020)   |
| Net patient service revenue   | \$ 185,717,554 | \$ 168,966,315 |

## Note 4 - Pledges Receivable

Pledges receivable consist of:

|   | 2011         | 2010         |
|---|--------------|--------------|
| Unconditional promises expected to be collected in: |              |              |
| Less than one year                                  | \$ 547,905   | \$ 1,571,195 |
| One to five years                                   | 1,271,938    | 1,399,734    |
| ·   | 1,819,843    | 2,970,929    |
| Less allowance for uncollectible pledges receivable | (51,000)     | (51,000)     |
| Less discount to net present value                  | (95,211)     | (106,964)    |
|   | 1,673,632    | 2,812,965    |
| Less current portion of pledges receivable          | (538,317)    | (1,560,880)  |
|   | \$ 1,135,315 | \$ 1,252,085 |

Pledges receivable due after one year are measured at their estimated fair value, which is determined using present value of cash flow techniques with a discount rate of 3 percent for the years ended December 31, 2011 and 2010. Initial measurement of the fair value of pledges receivable are classified within Level 3 of the fair value hierarchy. The accretion of the discount in subsequent years is reported as additional contribution in the net asset class in which the original promise was made.

The following schedule sets forth the expected future collections on pledge receivables as of December 31, 2011:

| Year Ending December 31, |    | Amount    |  |
|--------------------------|----|-----------|--|
| 2012                     | \$ | 547,905   |  |
| 2013                     | Ψ  | 405,282   |  |
| 2014                     |    | 272,300   |  |
| 2015                     |    | 201,095   |  |
| 2016                     |    | 184,930   |  |
| Thereafter               |    | 208,331   |  |
|                          | \$ | 1,819,843 |  |

In 2011, the Organization received a conditional promise to give in the amount of \$300,000. This promise to give is contingent upon the Organization raising the remaining balance of funds required to complete the Emergency Department expansion by December 31, 2012. As of December 31, 2011, the contingency has not been met and is not included in the accompanying financial statements.

## Note 5 - Investments

The composition of assets limited as to use and investments at December 31, 2011 and 2010, is shown in the following table. Cash, certificates of deposit and accrued interest are stated at historical cost and all other investments are stated at fair value.

## Assets Limited as to Use

|  | 2011  | 2010  |
|--|---|---|
| By Board for capital improvements Cash and cash equivalents Certificates of deposit U.S.Treasury obligations and other government bonds Corporate bonds Common stock Alternative investments Accrued interest receivable | \$ 795,010<br>1,596,000<br>3,243,176<br>6,477,913<br>11,320,110<br>1,553,549<br>103,313                           | \$ 1,244,460<br>1,426,000<br>4,510,303<br>5,884,426<br>10,866,873<br>1,349,125<br>114,517                         |
| Under bond indenture agreement - held by trustee Cash and short-term investments U.S.Treasury obligations and other government bonds   | \$ 25,089,071<br>\$ 21,233,664<br>2,052,308<br>\$ 23,285,972  | \$ 25,395,704<br>\$ 1,570,822<br>2,024,569<br>\$ 3,595,391  |
| Investments  | 2011  | 2010  |
| U.S. Treasury obligations and other government bonds Common stock Alternative investments Corporate bonds and other Certificates of deposit Total investments Less current portion                                       | \$ 5,497,503<br>23,942,306<br>2,236,297<br>9,697,233<br>19,221,752<br>60,595,091<br>(37,492,060)<br>\$ 23,103,031 | \$ 5,566,897<br>18,107,111<br>1,347,726<br>7,272,083<br>17,639,292<br>49,933,109<br>(27,594,782)<br>\$ 22,338,327 |

## Fair Value Measurement

The following table sets forth by level, within the fair value hierarchy, the fair values of assets limited as to use and investments as of December 31, 2011 and 2010:

| 2011:  | Quoted Prices in<br>Active Markets<br>(Level 1)                             | Other<br>Observable<br>(Level 2)         | Unobservable Inputs (Level 3) | Total   |
|--|---|--|-------------------------------|---|
| U.S. Treasury obligations and other government bonds Corporate bonds and other Alternative investments Common stock Growth equity Value equity International Small market capitalization Mid-market capitalization Alternative investments | \$ -<br>-<br>12,707,817<br>9,097,543<br>8,460,113<br>3,607,598<br>1,050,827 | \$ 10,792,987<br>16,175,146<br>3,789,846 | \$                            | \$ 10,792,987<br>16,175,146<br>3,789,846<br>12,707,817<br>9,097,543<br>8,460,113<br>3,607,598<br>1,050,827<br>201,298 |
| Emerging Markets   | \$ 35,061,118   | \$ 30,959,277                            | <del>-</del><br>\$ -          | \$ 66,020,395   |
| 2010:  |   | <del>* 1, 1,</del>                       | -                             | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,   |
| U.S. Treasury obligations and other government bonds Corporate bonds and other Alternative investments Common stock Growth equity Value equity International   | \$ -<br>-<br>10,941,116<br>8,563,783<br>4,745,168                           | \$ 12,101,769<br>13,156,509<br>2,696,851 | \$ -<br>-<br>-<br>-           | \$ 12,101,769<br>13,156,509<br>2,696,851<br>10,941,116<br>8,563,783<br>4,745,168                                      |
| Small market capitalization Mid-market capitalization  | 3,067,139<br>1,656,778  | <u>-</u>                                 | <u>-</u>                      | 3,067,139<br>1,656,778  |
|  | \$ 28,973,984   | \$ 27,955,129                            | \$ -                          | \$ 56,929,113   |

#### **Investments in an Unrealized Loss Position**

The fair values and gross unrealized losses of investments and assets limited as to use for individual securities that have been in a continuous unrealized loss position as of December 31, 2011 and 2010 are as follows:

| 2011:   |   |   | Twelve Months  |   |
|---|---|---|--|---|
|   | Gross<br>Unrealized<br>Losses                               | Fair<br>Value   | Gross<br>Unrealized<br>Losses                                | Fair<br>Value   |
| U.S. Treasury obligations<br>and other government bonds<br>Corporate bonds and other<br>Alternative investments<br>Common stock | \$ 118,135<br>59,927<br>55,572<br>2,540,804<br>\$ 2,774,438 | \$ 3,644,420<br>1,324,888<br>790,421<br>13,420,846<br>\$ 19,180,575 | \$ 197,837<br>68,219<br>131,668<br>1,120,024<br>\$ 1,517,748 | \$ 360,708<br>200,528<br>1,052,102<br>2,394,344<br>\$ 4,007,682 |
| 2010:   |   | velve Months  | More Than Ty   | velve Months  |
|   | Gross<br>Unrealized<br>Losses                               | Fair<br>Value   | Gross<br>Unrealized<br>Losses                                | Fair<br>Value   |
| U.S. Treasury obligations<br>and other government bonds<br>Corporate bonds and other<br>Alternative investments<br>Common stock | \$ 18,692<br>4,257<br>300,681                               | \$ 2,167,726<br>95,331<br>-<br>3,137,357                            | \$ 149,344<br>6,523<br>90,606<br>769,242                     | \$ 532,840<br>210,774<br>515,596<br>2,049,240                   |
|   | \$ 323,630  | \$ 5,400,414  | \$ 1,015,715   | \$ 3,308,450  |

The gross unrealized losses on these investments were primarily due to interest rate fluctuations and market-price movements consistent with the cyclical nature of the financial markets. The Organization has a diversified portfolio. Based on its evaluation and the Organization's ability and intent to hold those investments for a reasonable period of time sufficient for a forecasted recovery of fair value, management does not consider these investments to be other-than-temporarily impaired at December 31, 2011 and 2010.

As of December 31, 2011 and 2010, the fair value of investments and assets limited as to use exceeded cost by \$1,228,204 and \$5,904,567 respectively.

#### **Note 6 - Investment in Joint Ventures**

The Organization owns interests in various joint ventures. The Organization is a Class B member and accounts for its investment in New West Health Services, Inc. (New West) using the cost method. The Organization purchased its health insurance benefits from New West in 2011 and 2010. The Organization uses the equity method for all other investments whereby the Organization's proportionate share of the net income (loss) of the joint ventures is included in other revenue. The Organization purchases a portion of its malpractice insurance coverage from VHA Mountain States Risk Retention Group. The investments in joint ventures are as follows:

|  |      | 2011                                      |      | 2010                                      |
|--|------|---|------|---|
| VHA Mountain States Risk Retention Group-7% ownership<br>Hospice of Southwest Montana, LLC- 50% ownership<br>New West Health Services, Inc 1% ownership<br>Other | \$   | 2,927,591<br>242,442<br>290,000<br>47,806 | \$   | 1,733,228<br>262,847<br>290,000<br>84,252 |
|  | _\$_ | 3,507,839                                 | _\$_ | 2,370,327                                 |

Total net income from the joint ventures, included in other revenue, is \$1,158,832 and \$264,215 for the years ended December 31, 2011 and 2010, respectively.

Note 7 - Property and Equipment

|   | 2011 |                                     | 20                       | 10  | 10 |                             |
|---|------|-------------------------------------|--------------------------|---|----|-----------------------------|
|   |      | Cost                                | Accumulated Depreciation | Cost                                      |    | Accumulated<br>Depreciation |
| Land Land improvements Buildings and improvements Furniture, fixtures and | \$   | 610,686<br>1,891,633<br>134,090,619 | \$<br>61,264,376         | \$<br>610,686<br>1,883,253<br>129,714,156 | \$ | 55,439,458                  |
| equipment Land held for expansion and                                     |      | 77,767,599                          | 48,476,466               | 75,107,893                                |    | 43,331,351                  |
| investment<br>Construction in progress                                    |      | 6,781,512<br>10,519,160             | <u> </u>                 | 6,781,250<br>2,218,544                    |    | -<br>-                      |
|   | \$   | 231,661,209                         | \$<br>109,740,842        | \$<br>216,315,782                         |    | 98,770,809                  |
| Net property and equipmen   | ıt   |                                     | \$<br>121,920,367        |   | \$ | 117,544,973                 |

Construction in progress at December 31, 2011, consists of various projects throughout the facility, principally improvements to medical office buildings, land improvements and software upgrades. In addition, in 2011 the Organization entered in to a guaranteed maximum price contract with a general contractor for the construction of a new emergency department. The total contract, plus furniture, fixtures and equipment for the new emergency department is estimated at approximately \$15.3 million. The estimated cost to complete this project is approximately \$8.3 million.

#### Note 8 - Leases

The Organization leases certain equipment under short-term and long-term operating lease agreements. Total lease expense for the years ended December 31, 2011 and 2010 for all operating leases was approximately \$1,768,000 and \$1,965,000, respectively.

The minimum lease commitments at December 31, 2011 are as follows:

| Year Ending December 31, | <br>Amount      |  |
|--------------------------|-----------------|--|
| 2012                     | \$<br>948,778   |  |
| 2013                     | 664,512         |  |
| 2014                     | 107,185         |  |
| 2015                     | 78,336          |  |
| 2016                     | <br>66,018      |  |
|                          | \$<br>1,864,829 |  |

In addition, the Organization, as lessor, leases medical office space to physicians operating private practices under operating leases, all with annual renewals. The net book value of the buildings, portions of which are leased to physicians, was approximately \$31,770,000 and \$33,404,000 at December 31, 2011 and 2010, respectively. The Organization recorded approximately \$1,011,000 and \$1,200,000 of rental income during the years ended December 31, 2011 and 2010, respectively, which is included in other revenue on the consolidated statements of operations and changes in net assets.

## Note 9 - Accrued Expenses

|  | 2011          | 2010          |
|--|---------------|---------------|
| Payroll and benefits                   | \$ 5,514,779  | \$ 4,548,577  |
| Vacation                               | 4,348,549     | 4,240,365     |
| Professional and malpractice liability | 1,065,000     | 125,000       |
| Retirement plan                        | 410,708       | 349,068       |
| Payroll taxes                          | 298,654       | 179,511       |
| Workers' compensation liability        | 285,000       | 330,000       |
| Interest                               | 317,529       | 129,881       |
| Other                                  | 263,024       | 305,867       |
|  | \$ 12,503,243 | \$ 10,208,269 |

# Note 10 - Notes Payable and Long-Term Debt

Long-term debt consists of the following:

| Long-term debt consists of the following:   | 2011          | 2010          |
|---|---------------|---------------|
| \$28,545,000 Montana Facility Finance Authority Health Facilities Revenue Bonds, Series 2005, net of unamortized discount of \$518,380, (\$540,284 in 2010), due in annual principal installments through June 2035, at increasing principal installments of \$470,000 to \$1,650,000, interest due in semi-annual installments at interest rates ranging from 3.375% to 4.5%, secured by substantially all assets of Hillcrest Senior Living | \$ 24,056,620 | \$ 24,789,716 |
| \$20,700,000 Montana Facility Finance Authority loan, supporting 2011 Hospital Facilities Revenue Bonds, net of an unamortized discount of \$19,588 at December 31, 2011, due in annual principal installments through June 1, 2031, at varying principal amounts of \$635,000 to \$1,485,000 interest is due in semi-annual installments at interest rates ranging from 2.00% to 4.63%   | 20,680,412    | -             |
| \$12,695,000 Montana Facility Finance Authority loan, supporting 2004 Hospital Facilities Revenue Bonds, net of an unamortized discount of \$63,358 (\$68,530 in 2010) due in annual principal installments through June 1, 2029, at varying principal amounts of \$260,000 to \$535,000 interest is due in semi-annual installments at interest rates ranging from 3.45% to 4.65%  | 6,726,642     | 6,976,470     |
| \$6,645,000 Montana Facility Finance Authority loan, supporting 2010 Health Facilities Revenue Notes, due in annual principal installments through June 1, 2018, at varying principal amounts of \$785,000 to \$910,000 interest is due in semi-annual installments at interest rates ranging from 1.35% to 3.55%   | 5,870,000     | 6,645,000     |
| Various contracts payable, due in total monthly installments of \$29,389, including interest, with varying maturity dates from October 2014 through April 2016 bearing interest rates ranging from 0% to 4.84%, secured by equipment  | 1,174,537     | 1,360,387     |
| 5% note payable to bank, due in monthly installments of \$20,546, including interest, to August 2013, secured by real estate and guaranteed by members of Rocky Mountain Surgical Center, LLC   | 399,794       | 623,533       |
| 5.15%-7.08% contracts payable, due in monthly installments of \$5,745 including interest, to May 2013, secured by equipment   | 80,053        | 139,557       |
| 6.7% contract payable, due in monthly installments of \$762 including interest, to May 2014, secured by equipment   | 20,353        | -             |

|   | 2011                      | 2010                      |
|---|---------------------------|---------------------------|
| 4.5% note payable, due in monthly installments of \$5,784 including interest, to March 2012, secured by equipment       | 17,600                    | 84,293                    |
| 5.8% contract payable, due in monthly installments of \$187 including interest, to September 2012, secured by equipment | 1,644                     | 3,730                     |
| 5.8% contract payable   |                           | 42,486                    |
| Less current maturities   | 59,027,655<br>(3,116,924) | 40,665,172<br>(2,413,221) |
| Long-term debt, less current maturities   | \$ 55,910,731             | \$ 38,251,951             |

For the year ended December 31, 2010, deferred financing costs of approximately \$408,000 were written off and are included in depreciation and amortization expense, related to the early payment of two Montana Facility Finance Authority loans.

The Montana Facility Finance Authority (MFFA) has assigned all rights of its security interests granted by the Organization in gross receivables, all constructed real estate relating to the Hospital Division and Hillcrest Senior Living, equipment, machinery, fixtures and all other tangible personal property to Wells Fargo Bank, as trustee. Under the mortgages and indentures of trust between the MFFA and the trustee and the loan agreements between the MFFA and the Organization, the Organization is required to maintain certain deposits with a trustee. Such deposits are included with assets limited as to use in the financial statements. The Organization is also required to maintain certain income available for debt service and maintain certain debt service ratios. The loan agreement also places limits on the incurrence of additional borrowings, leases and amount of asset additions and dispositions. All of these requirements were complied with as of December 31, 2011 and 2010.

Long-term debt maturities are as follows:

| Year Ending December 31,                    | Amount        |
|---|---------------|
| 2012  | ¢ 2.116.024   |
|   | \$ 3,116,924  |
| 2013  | 3,196,724     |
| 2014  | 3,079,792     |
| 2015  | 2,963,644     |
| 2016  | 2,941,897     |
| Thereafter                                  | 44,330,000    |
|   | 59,628,981    |
| Less discount on bonds, net of amortization | (601,326)     |
|   |               |
|   | \$ 59,027,655 |

#### Line of Credit

Rocky Mountain Surgical Center, LLC has a \$200,000 line of credit with interest at bank's prime rate which expires on October 15, 2012. The line of credit is secured by assets of Rocky Mountain Surgical Center, LLC and guaranteed by the members of the LLC. There were no outstanding balances as of December 31, 2011 and 2010.

## Note 11 - Benefit Plans

The Organization has a defined contribution pension plan covering substantially all employees. Employer contributions of approximately 6 percent of eligible employees' annual compensation are deposited with the plan trustee who invests the plan assets. Total pension plan expense for the years ended December 31, 2011 and 2010, was approximately \$3,236,000 and \$2,633,000, respectively.

The Organization also has a deferred compensation plan for certain employees. The deferred amounts are invested by the Organization in investments designated by the employees. At December 31, 2011 and 2010, the deferred compensation, included in accrued expenses, and the related assets, included in investments, were approximately \$1,659,000 and \$1,624,000, respectively.

## Note 12 - Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at December 31, 2011 and 2010:

|                                    | <br>2011        | <br>2010        |
|------------------------------------|-----------------|-----------------|
| Capital Campaign                   | \$<br>5,055,598 | \$<br>4,830,599 |
| Long-term pledges-Capital Campaign | 1,135,315       | 1,252,085       |
| BDHS Greatest Need                 | 915,523         | 915,343         |
| Cancer Treatment Center            | 378,974         | 286,084         |
| Hospice                            | 338,740         | 420,291         |
| Cardiac Services                   | 129,229         | 261,052         |
| Mammography                        | 61,786          | 60,428          |
| Health Information Center          | 48,076          | 59,103          |
| Emergency Preparedness             | 39,192          | 38,983          |
| Palliative                         | 27,501          | 25,728          |
| Care Boutique                      | 21,826          | 21,826          |
| Other                              | <br>258,514     | <br>323,729     |
|                                    | \$<br>8,410,274 | \$<br>8,495,251 |

Permanently restricted net assets at December 31, 2011 and 2010 are restricted to:

|                               | 2011 |           | 2010            |  |
|-------------------------------|------|-----------|-----------------|--|
| Heck Cancer Services          | \$   | 597,620   | \$<br>597,620   |  |
| Health Information Center     |      | 264,982   | 264,982         |  |
| Cardiac Services              |      | 224,193   | 224,193         |  |
| Hillcrest Senior Living       |      | 160,805   | 122,988         |  |
| Erlenbush Health and Wellness |      | 112,322   | 112,322         |  |
| Edith Sanks Education         |      | 107,218   | 107,218         |  |
| Hospice                       |      | 106,029   | 106,029         |  |
| Webster Spiritual Care        |      | 79,891    | 79,891          |  |
| Charity Care                  |      | 77,530    | 76,985          |  |
| Other                         |      | 298,950   | 332,335         |  |
|                               | \$   | 2,029,540 | \$<br>2,024,563 |  |

#### Note 13 - Endowment

The Organization's endowment consists of individual funds established for a variety of purposes. Endowment assets include those assets of donor-restricted funds the Organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Organization's Board of Trustees has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Organization and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Organization
- 7) The investment policies of the Organization.

The composition of endowment net assets by fund as of December 31, 2011 and 2010, respectively, is as follows:

| At December 31, 2011:            | Unrestricted | Temporarily<br>Restricted | Permanently<br>Restricted | Total        |
|----------------------------------|--------------|---------------------------|---------------------------|--------------|
| Donor-restricted endowment funds | \$ -         | \$ 436,311                | \$ 2,029,540              | \$ 2,465,851 |
| Board-designated funds           | 7,299,835    |                           |                           | 7,299,835    |
|                                  | \$ 7,299,835 | \$ 436,311                | \$ 2,029,540              | \$ 9,765,686 |
| At December 31, 2010:            | Unrestricted | Temporarily<br>Restricted | Permanently<br>Restricted | Total        |
| Donor-restricted endowment funds | \$ -         | \$ 520,506                | \$ 2,024,563              | \$ 2,545,069 |
| Board-designated funds           | 7,190,873    | <u> </u>                  |                           | 7,190,873    |
|                                  | \$ 7,190,873 | \$ 520,506                | \$ 2,024,563              | \$ 9,735,942 |

Changes in endowments net assets for the years ended December 31, 2011 and 2010, respectively, are as follows:

| 2011  | U  | nrestricted                     | Temporarily<br>Restricted |                              | Permanently<br>Restricted |                               | Total                                 |
|---|----|---------------------------------|---------------------------|------------------------------|---------------------------|-------------------------------|---------------------------------------|
| Beginning of year   | \$ | 7,190,873                       | \$                        | 520,506                      | \$                        | 2,024,563                     | \$<br>9,735,942                       |
| Investment return: Interest and dividends Net appreciation (realized and unrealized)                                |    | 18,935<br>(218,899)             |                           | 200,717 (284,912)            |                           | -                             | 219,652<br>(503,811)                  |
| Contributions   |    | 350,000                         |                           | -                            |                           | 48,579                        | 398,579                               |
| Other changes   |    | (41,074)                        |                           |                              |                           | (43,602)                      | <br>(84,676)                          |
| End of year   | \$ | 7,299,835                       | \$                        | 436,311                      | \$                        | 2,029,540                     | \$<br>9,765,686                       |
| 2010  | U  | nrestricted                     | Temporarily<br>Restricted |                              |                           |                               | <br>Total                             |
|   |    |                                 |                           |                              |                           |                               |                                       |
| Beginning of year   | \$ | 6,202,316                       | \$                        | 196,169                      | \$                        | 1,938,712                     | \$<br>8,337,197                       |
| Beginning of year  Investment return:     Interest and dividends     Net appreciation     (realized and unrealized) | \$ | 6,202,316<br>127,357<br>619,857 | \$                        | 196,169<br>55,063<br>269,274 | \$                        | 1,938,712                     | \$<br>8,337,197<br>182,420<br>889,131 |
| Investment return: Interest and dividends Net appreciation  | \$ | 127,357                         | \$                        | 55,063                       | \$                        | 1,938,712<br>-<br>-<br>58,010 | \$<br>182,420                         |
| Investment return: Interest and dividends Net appreciation (realized and unrealized)                                | \$ | 127,357<br>619,857              | \$                        | 55,063                       | \$                        | -                             | \$<br>182,420<br>889,131              |

From time to time, the fair value of assets associated with individual endowment funds may fall below the level that the donor or UPMIFA requires the Organization to maintain as a fund of perpetual duration. Deficiencies of this nature are reported in unrestricted net assets. As of December 31, 2011 and 2010 there were no such deficiencies.

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs of the Organization. The endowment assets are invested in a manner that is intended to provide both a reasonably predictable income stream and principal appreciation that exceeds inflation. The Organization expects its endowment funds, over time, to provide a level of return higher than the "market" as represented by a benchmark index or mix of indices reflective of the fund's asset mixture.

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Investment income, net of investment expense, is currently added to unrestricted and temporarily restricted net assets and appropriated by the Board periodically.

The Organization has a policy that allows it to collect an annual 1% administrative fee on endowment assets and is based upon the endowment's yearend balance. The fee is paid from either prior or current year's adjustments to fund principal, and shall not invade the original principal. The fee eligible for collection was approximately \$94,000 in 2011 and \$93,400 in 2010. The Organization has elected to not collect the administrative fee in either of those years. Adjustments to fund principal are defined as:

- 1) Gains from the sale, exchange, redemption or other distribution of any investments
- 2) Stock dividends and interest income
- 3) Capital gains dividends of regulated investment companies
- 4) Liquidated distributions

## Note 14 - Concentrations of Credit Risk

## **Patient Receivables**

The Organization grants credit without collateral to its patients, most of whom are insured under third-party payor agreements. The mix of receivables from third-party payors and patients and residents at December 31, 2011 and 2010 was as follows:

|   |      | 2010 |
|---|------|------|
| Medicare  | 23%  | 18%  |
| Medicaid  | 3%   | 3%   |
| Commercial insurance and other third-party payors | 40%  | 42%  |
| Patients  | 34%  | 37%  |
|   | 100% | 100% |

## **Cash Balances**

The Organization's cash balances are maintained in various bank deposit accounts. At December 31, 2011, none of the balances were in excess of federally insured limits or pledged collateral.

## Note 15 - Fair Value of Financial Instruments

The following methods and assumptions are used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

**Financial Assets:** Due to the liquid nature of the instruments, the carrying value of cash and cash equivalents and certificates of deposit approximates fair value. For all investments and assets limited as to use, the fair value is based upon quoted market prices or other observable market comparisons. The fair value of trade receivables, accrued interest and other receivables approximates book value since Organization expects receipt in the near-term.

**Financial Liabilities:** The fair value of accounts payable, accrued expenses and estimated settlements with third party payors approximates book value due to expected payment in the near term. The estimated liability to beneficiaries approximates book value since the interest rates used in the actuarial assumptions for computing the estimated liability approximates the Organization's current long-term borrowing rate. The estimated fair value of long-term debt reported in the balance sheets is approximately \$1,918,000 more than book value of the related debt at December 31, 2011 and \$1,106,000 less than the book value of the related debt at December 31, 2010.

## Note 16 - Contingencies

## **Professional Liability**

The Organization has malpractice insurance coverage to provide protection for professional liability losses on a claims-made basis subject to a limit of \$5 million per claim and \$15 million annual aggregate limit. Should the claims-made policy not be renewed or replaced with equivalent insurance, claims based on occurrences during its term, but reported subsequently, would be uninsured.

In accordance with Financial Accounting Standards Board ASU 2010-24, *Presentation of Insurance Claims and Related Insurance Recoveries*, the Organization has recorded a liability, as of December 31, 2011 of \$1,065,000 for an estimate to be paid on outstanding claims. In addition, the Organization has recorded a receivable, as of December 31, 2011, of \$790,000 for estimated insurance proceeds on the outstanding claims for which a liability has been recorded.

## Litigations, Claims, and Disputes

The Hospital is subject to the usual contingencies in the normal course of operations relating to the performance of its tasks under its various programs. In the opinion of management, the ultimate settlement of any litigation, claims, and disputes in process will not be material to the financial position, operations, or cash flows of the Hospital.

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations, specifically those relating to the Medicare and Medicaid programs, can be subject to government review and interpretation, as well as regulatory actions unknown and unasserted at this time. Federal government activity has increased with respect to investigations and allegations concerning possible violations by health care providers of regulations, which could result in the imposition of significant fines and penalties, as well as significant repayments of previously billed and collected revenues from patient and resident services.



Consolidating Information December 31, 2011

# Bozeman Deaconess Health Services



## Independent Auditor's Report on Consolidating Information

The Board of Trustees Bozeman Deaconess Health Services Bozeman, Montana

We have audited the consolidated financial statements of Bozeman Deaconess Health Services as of and for the years ended December 31, 2011 and 2010, and our report thereon dated April 17, 2012, which expressed an unqualified opinion on those financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information is presented for purposes of additional analysis of the consolidated financial statements, rather than to present financial position, results of operations, and cash flows of the individual entities, and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Billings, Montana April 17, 2012

sde Sailly LLP

| Assets                               | Hospital<br>Division | Hillcrest<br>Senior Living | Foundation    | Eliminations    | Consolidated   |
|--------------------------------------|----------------------|----------------------------|---------------|-----------------|----------------|
| Current Assets                       |                      |                            |               |                 |                |
| Cash and cash equivalents            | \$ 26,190,585        | \$ 1,372,372               | \$ 3.077.493  | \$ -            | \$ 30,640,450  |
| Investments                          | 21,761,275           | 5,127,000                  | 10,603,785    | · <u>-</u>      | 37,492,060     |
| Receivables                          |                      |                            |               |                 |                |
| Patient, net                         | 23,162,139           | -                          | -             | -               | 23,162,139     |
| Resident, net                        | -                    | 179,080                    | -             | -               | 179,080        |
| Pledges, net                         | -                    | -                          | 538,317       | -               | 538,317        |
| Accined interest and other           | 4,176,745            | 43,348                     | 60,829        | -               | 4,280,922      |
| Due from affiliates                  | 261,818              | -                          | -             | (261,818)       | -              |
| Assets limited as to use             | 1,111,509            | 872,769                    | -             | -               | 1,984,278      |
| Supplies                             | 5,560,042            | 30,923                     | -             | -               | 5,590,965      |
| Prepaid expenses and other           | 2,167,256            | 3,203                      | 10,310        |                 | 2,180,769      |
| Total current assets                 | 84,391,369           | 7,628,695                  | 14,290,734    | (261,818)       | 106,048,980    |
| Assets Limited as to Use             |                      |                            |               |                 |                |
| By Board for capital improvements    | 23,914,114           | 1,174,957                  | -             | -               | 25,089,071     |
| Under bond indenture agreements      | 20,551,341           | 2,734,631                  | -             | -               | 23,285,972     |
| Č                                    | 44,465,455           | 3,909,588                  |               |                 | 48,375,043     |
| Less current portion                 | (1,111,509)          | (872,769)                  |               |                 | (1,984,278)    |
|                                      | 43,353,946           | 3,036,819                  |               |                 | 46,390,765     |
| Property and Equipment, Net          | 103,411,720          | 18,468,190                 | 40,457        |                 | 121,920,367    |
| Land and Homes for Sale              | 8,508,993            |                            |               | (3,013,543)     | 5,495,450      |
| Other Assets                         |                      |                            |               |                 |                |
| Long-term investments                | 11,728,880           | 6,532,608                  | 4,841,543     | -               | 23,103,031     |
| Interest in net assets of Foundation | 11,833,180           | -                          | -             | (11,833,180)    | -              |
| Investment in joint ventures         | 3,507,839            | -                          | =             | -<br>-          | 3,507,839      |
| Pledges receivable, net              | -                    | -                          | 1,135,315     | -               | 1,135,315      |
| Goodwill                             | 9,718,401            | -                          | -             | -               | 9,718,401      |
| Note receivable                      | 406,123              | -                          | -             | -               | 406,123        |
| Deferred financing costs, net        | 697,821              | 273,578                    | -             | -               | 971,399        |
| Other assets                         | 234,978              |                            |               |                 | 234,978        |
| Total other assets                   | 38,127,222           | 6,806,186                  | 5,976,858     | (11,833,180)    | 39,077,086     |
| Total assets                         | \$ 277,793,250       | \$ 35,939,890              | \$ 20,308,049 | \$ (15,108,541) | \$ 318,932,648 |

# Bozeman Deaconess Health Services Schedule of Consolidating Information - Liabilities and Net Assets December 31, 2011

|   | Hospital<br>Division   | Hillcrest<br>Senior Living | Foundation    | Eliminations    | Consolidated           |
|---|------------------------|----------------------------|---------------|-----------------|------------------------|
| Liabilities and Net Assets                                  |                        |                            |               |                 |                        |
| Current Liabilities   |                        |                            |               |                 |                        |
| Current maturities of long-term debt Accounts payable       | \$ 2,331,924           | \$ 785,000                 | \$ -          | \$ -            | \$ 3,116,924           |
| Trade   | 7,307,418              | 119,725                    | 24,502        | -               | 7,451,645              |
| Due to affiliates   | <del>-</del>           | 244,195                    | 17,623        | (261,818)       |                        |
| Estimated third-party payor settlements                     | 220,000                | 10.434.166                 | -             | -               | 220,000                |
| Refundable deposits   | -                      | 10,434,166<br>88,528       | -             | -               | 10,434,166<br>88,528   |
| Current portion of deferred revenue Accrued expenses        | 12,358,562             | 87,769                     | 56,912        | -               | 12,503,243             |
| Current estimated liability to beneficiaries                | 12,336,302             | 67,709                     | 30,971        | -               | 30,971                 |
| c arrent estimated marring to beneficialles                 | -                      |                            |               |                 | 270,771                |
| Total current liabilities                                   | 22,217,904             | 11,759,383                 | 130,008       | (261,818)       | 33,845,477             |
| Long-Term Liabilities                                       |                        |                            |               |                 |                        |
| Long-term debt, less current maturities                     | 32,639,111             | 23,271,620                 | -             | -               | 55,910,731             |
| Deferred revenue from entrance fees                         | -                      | 539,876                    | -             | -               | 539,876                |
| Estimated liability to beneficiaries                        |                        |                            | 221,035       |                 | 221,035                |
| Total liabilities   | 54,857,015             | 35,570,879                 | 351,043       | (261,818)       | 90,517,119             |
|   |                        |                            |               |                 |                        |
| Net Assets  | 200 000 000            | 2 (0 011                   | 0.515.100     | (4.010.655)     | 014 555 026            |
| Uniestricted  | 209,808,690            | 369,011                    | 9,517,192     | (4,919,657)     | 214,775,236            |
| Noncontrolling interest-unrestricted Temporarily restricted | 3,200,479<br>8,334,508 | -                          | 8,410,274     | (8,334,508)     | 3,200,479<br>8,410,274 |
| Permanently restricted                                      | 1,592,558              | _                          | 2,029,540     | (1,592,558)     | 2,029,540              |
| 1 cilianently restricted                                    | 1,392,330              |                            | 2,029,340     | (1,392,338)     | 2,029,340              |
| Total net assets  | 222,936,235            | 369,011                    | 19,957,006    | (14,846,723)    | 228,415,529            |
| Total liabilities and net assets                            | \$ 277,793,250         | \$ 35,939,890              | \$ 20,308,049 | \$ (15,108,541) | \$ 318,932,648         |

# Bozeman Deaconess Health Services Schedule of Consolidating Information - Operations Year Ended December 31, 2011

|   | Hospital<br>Division  | Hillcrest<br>Senior Living | Foundation | Eliminations | Consolidated   |
|---|-----------------------|----------------------------|------------|--------------|----------------|
| Unrestricted Revenues, Gains, and Other Support                                 |                       |                            |            |              |                |
| Net patient service revenue   | \$ 185,717,554        | \$ -                       | \$ -       | \$ -         | \$ 185,717,554 |
| Net resident service revenue  | -                     | 5,621,071                  | · •        | -            | 5,621,071      |
| Other revenue   | 9,585,619             | 137,253                    | -          | -            | 9,722,872      |
| Unrestricted contributions  | -                     | -                          | 99,122     | -            | 99,122         |
| Net assets released from restrictions   | 429,519               |                            | 1,347,006  | (1,330,397)  | 446,128        |
| Total unrestricted revenues, gains,   |                       |                            |            |              |                |
| and other support   | 195,732,692           | 5,758,324                  | 1,446,128  | (1,330,397)  | 201,606,747    |
| Expenses  |                       |                            |            |              |                |
| Professional care of patients   | 106,172,180           | _                          | _          | _            | 106,172,180    |
| Personal care of residents  | -                     | 706,039                    | -          | -            | 706,039        |
| Dietary   | 1,729,440             | 1,333,372                  | -          | -            | 3,062,812      |
| Housekeeping, laundry and linen   | 1,843,353             | 296,750                    | -          | -            | 2,140,103      |
| General and administrative  | 37,636,183            | 1,100,599                  | 256,751    | 140,734      | 39,134,267     |
| Property and equipment maintenance  |                       |                            |            |              |                |
| and operations  | 6,311,218             | 509,226                    |            | -            | 6,820,444      |
| Fundraising expenses  | -                     | -                          | 308,275    |              | 308,275        |
| Support to affiliates   | -                     | -                          | 1,562,234  | (1,562,234)  | -              |
| Depreciation and amortization   | 12,818,616            | 1,291,085                  | 14,471     | -            | 14,124,172     |
| Interest Provision for bad debts  | 720,969<br>12,118,578 | 1,085,746                  | -          | -            | 1,806,715      |
| Frovision for bad debts   | 12,110,378            |                            |            |              | 12,118,578     |
| Total expenses  | 179,350,537           | 6,322,817                  | 2,141,731  | (1,421,500)  | 186,393,585    |
| Operating Income (Loss)   | 16,382,155            | (564,493)                  | (695,603)  | 91,103       | 15,213,162     |
| Other Income (Expense)  |                       |                            |            |              |                |
| Investment income from investments  | 893,329               | 352,537                    | 187,004    | _            | 1,432,870      |
| Realized gains on sale of investments   | 498,332               | <br>_                      | 309,460    | _            | 807,792        |
| Investment income from assets limited as to use                                 | 648,014               | _                          | -          | -            | 648,014        |
| Realized gains on sale of assets limited as to use                              | 683,274               | -                          | -          | -            | 683,274        |
| Gain on disposition of property and equipment                                   | 286,060               | -                          | -          | -            | 286,060        |
| Other, net  |                       | 55,857                     |            |              | 55,857         |
| Total other income  | 3,009,009             | 408,394                    | 496,464    |              | 3,913,867      |
| Revenues in Excess of (Less Than) Expenses                                      | 19,391,164            | (156,099)                  | (199,139)  | 91,103       | 19,127,029     |
| Less Change in Net Assets Attributable to<br>Noncontrolling Interest            | (2,813,444)           | -                          | -          | -            | (2,813,444)    |
| •   |                       |                            |            |              |                |
| Net Unrealized Gains (Losses) on Investments                                    | (3,707,897)           | 25,676                     | (653,835)  | -            | (4,336,056)    |
| Net Assets Released from Restrictions for Capital                               | 900,878               | -                          | -          | -            | 900,878        |
| Transfers from (to) Related Parties   | (1,100,000)           |                            | 1,100,000  |              |                |
| Change in Unrestricted Net Assets Attributable to<br>Bozeman Deaconess Hospital | \$ 12,670,701         | \$ (130,423)               | \$ 247,026 | \$ 91,103    | \$ 12,878,407  |

#### **Additional Data**

Software ID: Software Version:

**EIN:** 81-0232121

Name: BOZEMAN DEACONESS HEALTH SERVICES

## Form 990, Special Condition Description:

## **Special Condition Description**

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

#### 4d. Other program services

(Code ) (Expenses \$ 74,291,009 including grants of \$ 916,074 ) (Revenue \$ 106,683,263 )

BO ZEMAN DEACONESS HEALTH SERVICES OPERATES AN 86 BED HOSPITAL FACILITY (HOSPITAL), ALONG WITH A 43 UNIT ASSISTED LIVING HOME AND A 115 UNIT INDEPENDENT LIVING HOME (HILLCREST SENIOR LIVING OR HSL) ALL PATIENT AND RESIDENT SERVICE REVENUE IS USED TO PROVIDE HEALTH CARE SERVICES, HEALTH CARE PROMOTION, AND HEALTH CARE EDUCATION TO BOZEMAN AND THE SURROUNDING COMMUNITIES